

THE COMMERCIAL

FINANCE AND INSURANCE REPORT

Subscription, \$2.00 per Annum in Advance.

Established 1882.

Published Weekly.

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WINNIPEG, CANADA, JANUARY 31, 1903

No. 21

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- 600—Drab.
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- 850—White, straight front.
- 850—White Batiste, straight front.
- 875—Drab, straight front.
- 900—Drab, long waist.
- 925—Drab, straight front.
- 950—Drab, long hip, straight front.
- 960—White Batiste, loop back, straight front.
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and
CUFFS**

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THE COMMERCIAL

The recognized authority on all matters pertaining to trade and progress in the West of Canada, including the part of Ontario west of Lake Superior, the Province of Manitoba and British Columbia and the Territories.

Twenty-First Year of Publication.

ISSUED EVERY SATURDAY.
 Subscriptions—Canada and the United States \$3.00 per annum in advance, or \$1.00 when not so paid; other countries \$4.00 in advance.

Changes for advertisements or stops should be in not later than Thursday morning of which previous to express the opinion of this journal, will not be inserted.

The Commercial certainly enjoys a business community of the vast region Pacific coast than any other paper in Canada, daily or weekly. The Commercial teaches the business principles of commission, manufacturing and financial sources of Eastern Canada.

Office 36 and 37 Merchants Bank Building, Telephone 24.

D. W. BUCHANAN,
 Publisher.

WINNIPEG, JAN. 31, 1903.

THE SITUATION HAS CHANGED.

In the cartoon on this page, the late Sam of to-day, as shown, as looking pleased over the change in public sentiment in favor of home manufactured goods. Patriotic Canadians are now endeavoring to cultivate a preference for home manufactures. Many Canadians still cling to the policy of demanding imported wares. Some silly people seem to think that it is more fashionable to buy imported stuff. It is the correct thing, don't you know. Patriotism counts for but little with people whose brains are so small as to be influenced by a whim of this nature. Canadians should consider the matter seriously. If our people generally could be induced to give a reasonable preference for home manufactures, it would mean a great assistance in the advancement of our country. That we do not do so is probably owing to lack of thought rather than to any other cause, in most cases. They do not think of the far-reaching effect of such a policy would have in building up our country. Industries would be increased and enlarged, more work would be provided for the artisan and laborer, and the farmer would find the home market for the sale of his products greatly enlarged—and the home market is the best market.

ALIENATE NO MORE LAND.

The Lethbridge News undertakes to criticize the article which appears in The Commercial recently under the above heading. In the article in question, the Commercial protested against the sale of large blocks of government land to irrigation companies. We fall to find anything in the arguments advanced by the News which would make out a case in favor of the government lands to irrigation corporations. In fact the very arguments advanced by the News, when analyzed, will be found to favor rather than answer the contentions of The Commercial. It is not an argument in favor of handing the lands over to irrigation companies, to say that the section of country surveyed by the Canadian Northwest Irrigation Co. has undergone wonderful development since the irrigation work was completed. If the government had not the developments have taken place but the same?

The News says The Commercial is not familiar with the irrigation laws in force in the Territories, and that the companies cannot "make the settlers pay all that the land will stand for water. True, The Commercial did not read up the law on this question before writing the article in question, but a little mistake on a point of law does not alter the principle of the thing. The stringent laws which the News talks about as being in force to protect the settler against the rapaciousness of irrigation corporations only add proofs to what The Commercial has said, to the effect that the settlers should not be placed at the mercy of corporations. If the irrigation companies deal so liberally with the settlers, then why the necessity of these stringent laws to curb or control to some extent the action of the companies?

The News says that lands in that district unselectable a few years ago at \$1 per acre, have been increased in value more than ten fold by the irrigation works carried out by the company and yet the company will only be allowed to sell this land at not more than \$5 per acre. The poor corporation buys the land for \$1 per acre, carries out irrigation works to cost \$3 per acre, and consequently only has a profit of \$1 per acre on the land, besides, of course, the profit derived year by year in supplying the water. The News thinks this margin of \$1 per acre on the land is not un-



THE SITUATION HAS CHANGED.
 (From the Ohio State Journal.)

reasonable. Why in the name of common sense should a corporation be allowed to make \$1 per acre, or any other sum, out of the birthright of the people, besides controlling and making a profit out of the water, which also belongs to the people? This is the pith of the whole question. The land and the water also belong to the people. Why should they be handed over to a corporation, to make a profit on the re-sale of the former, and control the latter for all time? The corporation which controls the water virtually has the "cliché" to use a vulgarism, on the settler who owns the land, law or no law.

Irrigation work is in a sense a natural monopoly. It should be carried out by the government, particularly where the government owns the land. The water which is perhaps a greater source of wealth than the land itself, in a country requiring irrigation, should never be allowed to get out of the hands of the government and into the control of a corporation.

Let the News and the other western journals of the semi-rail camp call upon the government to do its duty by undertaking the irrigation work, and The Commercial will do what it can to assist them. As for the writer who advocated an extensive survey of semi-rail country, with a view to undertaking a comprehensive government system of irrigation. This is the

basis on which it should be done, and not in patchwork by corporations, whose only thought will be to serve their own particular piece of land. There is a large area of the best of land in Southern Alberta and Western Assinibola, which only requires water to make it exceedingly fruitful. The writer has faith in this western region, from a personal knowledge of the country, having travelled over much of it. Let the press put up a fight to keep it out of the grip of corporations, and try to force the government to do its duty in the matter of carrying out the necessary irrigation work.

THE TRANS-CANADA.

Some local interest has been worked up in the Trans-Canada railway enterprise by the presence in Winnipeg this week of gentlemen who are interested in the promotion of that road. This proposed enterprise has been regarded by the public as something wholly new in the future because a reality, but which at the present time is somewhat visionary. The proposed route of the railway is far north of the settled districts for practically its entire length. Moreover it would run through a country much of which is not likely to be settled for years to come. While the great prairie country is available for settlement, the northern timber districts are not likely to prove attractive for settlers. The hardships attending the carving out of homes in the wilderness, compared with that of establishing a home upon the prairie, are such as would deter most people from going into a forest country so long as prairie farms are so easily obtainable.

The most effective argument in favor of the Trans-Canada is, that the Canadian Pacific Railway was regarded as a visionary, if not an alarming proposition by many people, yet it has proved itself a success from the day of its completion. If the Canadian Pacific Railway was so regarded and yet has proved a great success, why not then the Trans-Canada? Other advantages of the Trans-Canada are also pointed out, such as the direct route across the continent to an ocean port in Canada, nearer Europe than any other American port, etc.

The gentlemen connected with the enterprise who are in Winnipeg this week, are here arranging to send out a survey party to inspect the country north of Lake Winnipeg. The party, under the direction of C. E. Perry, will, it is said, make a survey of the country for about 350 miles east and west from Norway House, near the northern end of Lake Winnipeg, or a total distance of 700 miles. Considerable survey work, it is said, has also been done on the Pacific and Atlantic divisions of the proposed road.

The general route of the railway is from Quebec westerly and northwesterly, through the northern part of Quebec and Ontario provinces, thence north of Lake Winnipeg, through Saskatchewan and Athabasca Territories, crossing the Rockies through the Pine river pass, finally terminating at Fort Simpson on the Pacific coast. Branch lines are mentioned to James Bay, Hudson Bay Winnipeg, etc. This route is, it is claimed, 250 miles shorter, from Quebec to Port Simpson than the Canadian Pacific Railway from Quebec to Vancouver, and 720 miles shorter to Yokohama.

The Trans-Canada is certainly a pretentious undertaking. At the mo-

ment it would seem to be far in advance of the requirements of our country, but with the rapid development of the country which is now going on, the time for the Trans-Canada may come around much sooner than we now expect it.

The promoters of the Trans-Canada of course want a liberal subsidy. They modestly ask for a bonus of \$6,400 cash, and 20,000 acres of land per mile. The Grand Trunk Pacific promoters say they are opposing the liberal treatment as has been given in other roads, the any other road of course meaning the Canadian Pacific Railroad. The Trans-Canada people say they will expect the same assistance that may be granted the Grand Trunk Pacific. The United States, however, are evidently coming to the conclusion that it is about time subsidizing railways should cease. Nothing required and while there will be no objection to the construction as purely commercial enterprise, the people are not likely to regard with favor any proposals for subsidies in either case.

THE ALASKA BOUNDARY.

The announcement on Monday that the Alaska boundary question had been submitted to a commission will be received with general favor throughout the country. This is the most serious question at present existing between Canada and the United States, and its removal will go a long way toward encouraging that hearty friendship which it is so desirable should exist between the two countries. There are perhaps no other two nations in the world which are so intimately connected with each other, by commercial, social and other ties, as are the two great nations of North America. It is therefore very desirable that every cause of friction between the two should be put away as speedily as possible. With our common civilization as a basis to work upon, it should not be a difficult task to find some means of arriving at a solution of any question that may come up on which there is a difference of opinion, or conflict of claims. The majority of the people in both countries, we believe, are only anxious that justice and right should prevail, and where there exists so much in common between the two people, there should not be room for the perpetuation of disputes.

Perhaps the most unsatisfactory feature about the agreement to submit this question to a commission is the fact that no provision is made for a casting vote in case of a tie. The commission will consist of six jurists, three on each side. As it is quite possible that these may divide evenly, there would not be a settlement of the dispute as a direct result of their labors. The matter will be brought nearer a settlement, however, even should the commission fail in arriving at a settlement in this way would indicate the urgent necessity of taking the case before some other tribunal, and this would probably be done speedily.

The case, it is understood, will go before the commission without any conditions whatever. The real question of the interpretation of the treaty of 1825 will be submitted without reserve. This is satisfactory to Canada. When the matter came up before the Joint High Commission it was proposed by the United States representatives that Canada should recognize the ports of Dyea and

(Continued on Page 485.)

BANK OF MONTREAL

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Reserve Fund \$43,698,000
Branches in Montreal, Toronto, London, New York, and other cities.

IMPERIAL BANK OF CANADA

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Shewway as in United States territory in advance of a settlement by arbitration. This would have been to give part of our claim to the United States in advance, and arbitrate the balance which subject to Canadian claims a very unfair proposal.

NO MORE SUBSIDIES.

The discussion over the proposed Grand Trunk Pacific Railway has developed quite a strong feeling against a subsidy to the road. This sentiment is not confined to any one locality, but appears to be widespread. In the West, where the strongest feeling in favor of the road might be expected to prevail, outspoken declarations against further subsidies have been freely made. The statement was by President Hill, of the Great Northern, that the time has passed in the affairs of Canada when it is necessary to subsidize a railway, finds an echo in many parts of the country, and is favorably commented upon by the press. The Toronto Globe, in discussing the subject, says: "Mr. Sifton has said that there will be no free gift of land to the public, if we read the signs of the times aright, is equally determined that there shall be no free gifts of money." The Globe has evidently felt the public pulse correctly. The enormous amount of aid given to railways in Canada, in one form or another, is enough in itself to lead to the decision that it is time to call a halt. It is only necessary to present the figures of subsidies given in the past, to make up a statement which is positively alarming. The Commercial said: "The West is determined that we believed the public would declare against subsidizing the Grand Trunk Pacific. The evidence coming to hand from various sources more than confirms this belief. If the matter were placed squarely before the people of Canada to-day, on the question: "Shall the policy of railway subsidies be continued," we believe the negative vote would be very largely in the majority. When the question of a subsidy to the Grand Trunk Pacific first came up, the Commercial said: "The West is developing rapidly as it is, and will continue to develop rapidly whether the Grand Trunk Pacific is subsidized or not. The country has reached a stage of development now when railway subsidies should not be necessary. The railways will be built because they will prove profitable commercial enterprises. This is very much in line with what Mr. Hill has here said, and which has been commented upon so favorably in many quarters. If the Grand Trunk Pacific enterprise is considered worthy of

some special assistance from the country, it should be in the form of a purchase of shares by the government, under an arrangement which would give the government a hand in the construction and management of the road after completion. In this way provision could be made against over capitalization, and for the construction of a good road, with proper equipment.

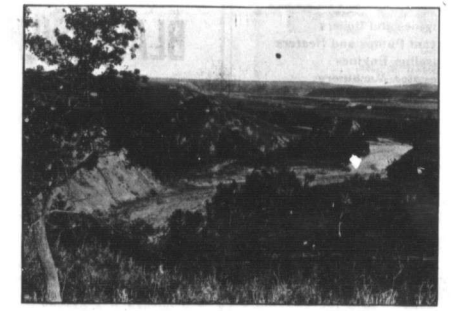
Some of the eastern papers and politicians talk about conditions which must be made in connection with any proposals for a subsidy, such, for instance, as a provision that the terminus must be a Canadian port. This could be provided for in the charter, and not necessarily as a condition to be demanded in consid-

er capital stock, property, etc., and shall report to the commission each year what changes have been made in its constitution, and what companies have been merged with it.

The bill further provides that charges of perjury be invoked. The commission is required to make public each year the returns of the corporations and also make an annual report to the president containing among other things, such specific recommendations for additional legislation as it may deem necessary. Fines are imposed on those who refuse or neglect to make returns, or fail to produce books, papers, etc., "if in his custody, and control, or in his power to do so," and penalties are provided for those who offer, grant, give, sell, or receive any rebate or concession in respect of transportation.

Important Clause.

Any corporation seeking to monopolize the sale or manufacture of any article of commerce in any particular locality by discrimination in prices or giving special privileges, shall be denied the use of interstate commerce facilities. The penalty for violation of this section is a fine not exceeding \$5,000.



HIGH RIVER, ALBERTA.

eration of a subsidy. Parliament has power to refuse a charter which does not meet with the favor of the people. It should not be necessary to give a subsidy in order to secure such conditions.

To Regulate the Trusts.

Washington, Jan. 22.—Representative Littlefield (Maine), chairman of the sub-committee of the House Judiciary committee, to which all Anti-Trust bills were referred, to-morrow will report to the full Judiciary committee a bill which has been drawn and adopted by the sub-committee. The bill is offered as a substitute for the Publicity bill, introduced by Representative Littlefield, at the last session.

It provides, briefly, that any corporation organized to do interstate or foreign commerce shall make a full return to the interstate commerce commission as to how it, and its constituent companies, if there are any, were organized with full details as to

utilize the sale or manufacture of any article of commerce in any particular locality by discrimination in prices or giving special privileges, shall be denied the use of interstate commerce facilities. The penalty for violation of this section is a fine not exceeding \$5,000.

Another section says that no person shall be excused from furnishing information what it requires in the way of information on the ground that the information may tend to criminate or subject him to penalty or forfeiture, but no person shall be prosecuted or subjected to any penalty or forfeiture for or on account of any transaction he may testify to.

The circuit courts of the United States are given jurisdiction under the bill, and district attorneys, are instructed to begin proceedings under direction of the attorney-general. The bill also provides that any person or corporation injured in business or property by any other person or corporation by reason of anything forbidden or declared to be unlawful by this act may sue therefor in any

circuit court in the district in which they are found without respect to the amount in controversy, and shall recover three-fold the damages sustained, and the costs of suit, including a reasonable attorney's fee.

The act shall take effect May 1, 1903.

Canadian Railway Bonuses.

Toronto Mail:—The sum total of railway grants in money from the Dominion railway department amounts to a very large figure. It is thus set forth:

Federal bonuses.....	\$18,538,736
Federal loans.....	15,361,323
Ontario bonus.....	8,682,370
Ontario loans.....	37,500
Quebec bonuses.....	12,377,860
Quebec loans.....	37,500
New Brunswick bonuses.....	4,244,439
New Brunswick subscriptions to stock.....	300,000
Nova Scotia bonuses.....	2,375,000
Manitoba bonuses.....	941,823
Manitoba loans.....	490,000
British Columbia bonuses.....	37,500
Ontario municipal grants.....	10,000,323
Ontario municipal loans.....	869,200
Ontario municipal subscriptions to stock.....	300,000
Quebec municipal grants.....	879,674
Quebec municipal loans.....	2,475,400
Quebec municipal subscriptions to stock.....	1,568,000
New Brunswick municipal grants.....	301,500
New Brunswick municipal subscriptions to stock.....	60,000
Nova Scotia municipal grants.....	1,411,311
Manitoba municipal grants.....	586,900
British Columbia municipal grants.....	37,500
The Territories.....	25,000

The figures add up thus:

Government bonuses.....	\$18,538,736
Government loans.....	24,510,000
Government subscriptions to stock.....	300,000
Municipal bonuses.....	12,337,860
Municipal loans.....	3,411,311
Municipal subscriptions to stock.....	2,138,300
Total.....	\$23,539,836

These figures do not take into account the subsidies in the form of annual grants, of which there are several. One of these is \$18,000 a year for the short line railway to St. John, and another is \$80,000 per annum for the line from Regina to Prince Albert. They omit also the land grants. By such grants the federal government has aided railways to the tune of 46,377,344 acres. Ontario has given away many millions. Nova Scotia has contributed 150,000 acres, and British Columbia 5,396,496. The various companies have received from the sale of lands \$31,103,537. It is to be borne in mind that the figures are those only of actual grants. There are millions more payable when the railways are built.

Mrs. Kelly—Does your husband get good pay, Mrs. Rooney?
Mrs. Rooney—Well, he would, Mrs. Kelly, if it wasn't for striking so often for better pay.—Puck.

WANTED—FAITHFUL PERSON to travel for well established house in a few counties, calling on retail merchants and agents. Local territory. Salary \$103 a year and expenses, payable \$10 a week in cash and expenses advanced. Position permanent. Business successful and thriving. Standard House, 24 Dearborn St., Chicago.



The Famous "MACEY" Sectional Bookcase

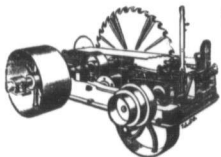
Perfectly made and convenient, ball bearing, dust proof, handsome looking and an ornament to the finest home or office. You buy it just as you need it; there is no danger of having too much or too little bookcase room. The cost of adding each section as it is required is trifling. See the "Macey" and you will buy it. It will be at once apparent to you that it is easily the best that money can buy. We are sole agents for Winnipeg, and we will be glad to have you call and see the "Macey." You get married—we feather the nest.

The C. R. Steele Furniture Co. 298 Main Street

Just as Easy

To have scientifically cut clothing in handsome and exclusive designs. That's our kind. QUALITY SUPREME. The kind any gentleman can wear.

DONALD FRASER & CO.
Manufacturers of Fine Clothing
WHOLESALE WINNIPEG—125 Princess Street.
MONTREAL—502 St. Paul Street.



Saw Mill Machinery

Engines and Boilers
Steam Pumps and Heaters
Gasoline Engines
Elevator Machinery

Shingle Mills, Lath Mills, Planers, Matchers and Moulders.

MACHINERY OF ALL KINDS.

Waterous Engine Works Co. Ltd.

WINNIPEG Man.



"HOWE"

GASOLINE ENGINES

are made by the same people who make the celebrated "HOWE" Scales.

They use less Gasoline, Run Cooler, Start Easier, Wear Longer, and give less Trouble than any Engine on the Market.

The Stuart-Arbutnot Machinery Co., Limited

Sole Canadian Agents. WINNIPEG, MAN.

Hodgson, Sumner & Co.

DRY GOODS

SMALLWARES

FANCY GOODS

345, 347 and 349 St. Paul Street.
MONTREAL.

United Fruit & Produce Co.

LIMITED.

245 Main Street. Winnipeg.

Dried Apricots!

2000 Boxes 25 lbs.
CHOICE OAL. APRICOTS

Just Arrived
Write us for Quotations.

PLEASE NOTIFY.

Subscribers to The Commercial are requested to notify the office of any irregularity in the receipt of their paper.

J. G. MACKENZIE & CO.

381 & 383 St. Paul Street, Montreal

Are now offering, at greatly reduced prices, the following lines—
CASHMERE and COTTON HOSE and HALF-HOSE, LACES,
SILKS, CURTAINS, EMBROIDERIES, DRESS GOODS and
SMALLWARES.

ALSO, our complete line of INDIAN GOODS, in POINT BLANKETS, RUGS, SHAWLS, STROUD LISTING, Etc., Etc.

Our Mr. Houston is now out, and will be pleased to be communicated with, care of—

LELAND HOTEL, WINNIPEG.



Why work under the disadvantage of a bad light? Try the

Angle Lamp

A superior light for stores, hotels, factories, halls, and the home.
A soft, mellow, but brilliant illumination is produced by this lamp. All the disadvantages accompanying the use of coal oil done away with. Write

HILTON, GIBSON & CO. 24 Pacific Ave., Winnipeg.
P.O. Box 23, Plover St.



WAREHOUSES:

TORONTO AND MONTREAL

OFFICES: WINNIPEG, VANCOUVER, QUEBEC, HALIFAX

BLACK SILK GRENADINES

Special values, to retail from 75c. to \$3.00.

12 ranges in Turquois, Lace Stripes, and Embroidered Mouseline de Soie.

Shown by our Toronto House and Representatives.

REPRESENTATIVES, MANITOBA, NORTHWEST TERRITORIES AND BRITISH COLUMBIA:

T. H. WARDELL, W. T. WALTERS
F. H. DUNHAM, M. A. DAWSON
SANFORD BLOOM, WINNIPEG

G. F. WILLIAMS
VANCOUVER

JOHN W. LORD Insurance Broker

Special facilities for placing surplus lines of insurance.
Automatic sprinkler equipments a specialty.

212 McIntyre Block - WINNIPEG.

NICHOL, McDONALD & CO. Manufacturers' Agents

have been appointed by G. Hartley, manufacturer of brooms, whisks and brushes Fort William, as his wholesale agent for the west. All orders promptly attended to.
Also agent for the Pismo Belt Dressing, Gem weather strip, Kola Wine. Cigs and sample room

222 McDermot Street. - WINNIPEG.

JAS. MCCREADY & CO. LIMITED.

WHOLESALE

Boot and Shoe Manufacturers

W. WILLIAMS, Agent. MONTREAL, QUEBEC

CITY BOX FACTORY

Czerwinski & Grant

Manufacturers of all kinds of bread crates, butter and egg cases and tins. Look corner and printed boxes.

93 and 95 LOMBARD STREET WINNIPEG.

We are now making up our Curly Brooms and have something new in

ROUND CURLER Just the thing for curling. Write for quotations.

E. H. BRIGGS & CO. Broom Manufacturers. Telephone 1554. WINNIPEG, MAN.

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DRY GOODS TRADE.

Shirt Waists.

The new shirt waists show a profusion of trimming. The white waists are particularly rich in adornment, and more elaborate than those of last summer. Ties, insertions and embroideries are used in what seems to be a desire to produce unlimited embellishment. In some instances both lace and embroidery are used side by side. Many models are collared and short-sleeved. Such waists are finished at the throat with one, two or even three bands of insertion—no outlines square, and often round, with one or more rows of heading and baby ribbon tying in the back.

The "short" sleeves are somewhat longer than similar styles of last year, but end just below the elbow in a full bounce, narrow on the inside, but very wide at the back. Sleeves are trimmed very much, often having a cap of tucking, insertion or lace to match pattern used elsewhere on the waist.

The sleeve-fusion itself is not considered finished unless it carries a row or two of insertion and a lace edging. Monte Carlo, boleros and fancy fronts are simulated by the use of insertions announced last fall. On the heavy white waists, which come more properly within the designation "shirt waists," small yokes are considerably used. These as a rule start from the side of the collar, narrowing down to the shoulder seam. The neck, as a rule, shows no yoke, except when the waist is of colored material, and then there is a pointed yoke, usually made on the bias.

Box pleats in front are about the same width as heretofore, if not a little wider, and buttons are much larger and thicker than those used last year. Sleeves on the plainer waists are the conventional shirt sleeve, but with much more fullness between elbow and cuff.

A pronounced feature of the new shirt waists consists of neck pieces to match—made in self-colored material or in two toned effects. Tabs and ties are seen on the white waist collars, while the colored ones have all sorts and conditions of stocks.—Minneapolis Commercial Bulletin.

Grocery Trade Notes.

The primary current markets show but little change. The latest cables quoting 11s to 11s 3d per cwt. for prompt shipment.

The world's visible supply of sugar is unchanged, amounting to 3,580,000 tons, compared with 3,740,000 tons some time ago. London cable advices report that at the auction sale of cocoa, prices for the better grades of Ceylons advanced 2s to 2s per cwt.; other grades unchanged.

Cables advices from Maracabo reported that the first receipts of Ceylon coffee in months were being received at that port. Owing, however, to the business ports, the supplies of these coffees are being forwarded to consuming markets.

The following mail advices on tea from London, have been received: "Sales consisted of 30,000 Indians and 20,000 Ceylons. The market opened with good competition and prices show a hardening tendency. Sound common Pek Ssu is quoted 80s, but sellers are firm and many refuse to sell at this price."

With reference to currants late advices say that the Greek market is stronger, which is not unexpected, in view of the strong statistical position. It is estimated that on January 1 the exportable quantity of fruit remaining in Greece was some 3,000 to 35,000 tons, and last year from January 1 to the end of the crop, there was some 40,000 tons. The principal countries some 40,000 tons gross, and as supplies in the principal consuming markets are low, rather less than usual, it would be natural for Greece to look for quite as good a demand from all parts as she experienced during the same period of last year. Advices from England report a steady demand at gradually advancing figures.

The wholesale grocers of the Dominion will urge upon the Government an increased protection for the Canadian sugar industry. At the meeting of the Grocers' Guild, held in Toronto, a strong resolution was adopted urging the Dominion Government to arrange the tariff so that the sugar industry may be pro-

ected against the importation of foreign refined sugar, which it is claimed, is of an inferior quality to the Canadian article. For the past year or two a considerable amount of refined sugar has been imported into Canada. The association therefore asked the government to request a tariff in such a way as to keep out this foreign sugar and at the same time to encourage producers of sugar beet in Canada.

Hardware Trade Notes.

Sheet zinc has advanced about 5s. Bar iron is expected to become firmer.

Putty has stiffened in price east, the "no run" being from 19c to 20c. Stanley planes are about 5 to 8 per cent. higher, and levels, about 10 to 15 per cent.

Mrs. Potts' sad irons, both plated and plain, advanced about 2 per cent. last week.

Black sheets are very firm on the foreign markets, and higher values may be anticipated.

In tinplates, the foreign market has advanced 1½ to 4d per box, and the market is steady and firmer. Prices of lined oil were advanced 2c at Toronto last week, and are now 8c in Toronto and 8½c in Montreal.

Turpentine shows an advance of 4c in eastern quotations and promises are freely made that prices will go materially higher.

Canadian plates on the English market are strengthening, and have advanced 2s 6d per ton. Terns plates have also advanced 6d per box.

Hardware trade in Eastern Canada is unsettled owing to current rumors that the Dominion government will propose a number of tariff changes at the coming session of the House of Commons.

Structural iron and steel is in active movement, though manufacturers have been slow for the most part, caught up with the demand and prompt deliveries are no longer insisted upon, except in a few cases.

The demand for heavy metals in Canada is increasing, and pig lead, pig tin and pig copper are all firmer. All Canadian furnaces are still behind with their orders, and some supplies of Scotch pig iron have been imported, £4 per cwt. being quoted for No. 2 Summerlee, and £2.50 for Calder, net terms.

Returns to the Ontario bureau of mines show that the quantity of pig iron produced in Ontario last year was 112,859 tons, and valued at \$1,632,051, compared with 116,370 tons, worth \$1,701,503, in 1901; 186,962 tons of ore were smelted, of which 92,838 were from Ontario, and 94,079 imported. Nine hundred and sixty-five workmen earned \$504,731 wages in this employment.

Reductions in barb and galvanized wire were reported from the east last week. The base price of barb wire is now \$2.55 from Cleveland, a reduction of 12½c, though the price of carlots is only lowered 10c, the quotation now being \$2.45. At Toronto the price is \$2.80, a decline of 20c. Three numbers of galvanized wire, Nos. 12 and 13, show reductions of 15c, the prices being: No. 9, \$2.60; No. 12, \$2.65; No. 13, \$2.75. The reduction in price is the competition of German wire, which has been selling somewhat freely, about 5 per cent. of last year's total consumption of wire in Canada having come from Europe.

Board of Trade Annual Meeting.

The annual meeting of the Winnipeg board of trade will convene in the board room at 3 p. m. on Tuesday, Feb. 3. The business will consist of reception of reports, the election of officers, council and committees and such general business as may come up for consideration.

The annual meeting of the Grocers' Guild of Canada opened at Toronto on Wednesday. President Laporte, Montreal, in the chair. Present men from all over Canada were present. The members were entertained at dinner at the Toronto club in the evening.

Caspar—Among the ancient doctors bleeding the patient was the first operation in treating a case. Charlie—And now it's the last—Harvard Lampoon.



TAKE A TEA SPOONFUL OF BOVIL

Bovril

Contains all the nourishing properties of the finest beef, in the most highly concentrated and palatable form at present known. Its warmth giving qualities render it especially acceptable in the cold weather. Grocers will therefore serve their own interests by keeping a plentiful supply on hand to meet the requirements of their customers during the coming winter.

BOVRIL, LTD.
LONDON, ENGLAND.
AND 27 ST. PETER STREET, MONTREAL.

Winnipeg Agents:
W. L. MACKENZIE & CO., Sanford Block.

The Lace Warehouse
OF CANADA

Importers and Manufacturers of

FANCY AND DRY GOODS AND NOVELTIES

Kyle, Cheesbrough & Co.

MONTREAL, 16 St. Helen Street.
WINNIPEG, Bulman Bldg., Albert St.
LONDON, ENG., 35 Milk Street.

SORTING

Your Sorting orders for the following lines respectively solicited:

Felt Shoes of all kinds, Moccasins, Arctic Sox, Larrigans, Mitts and Gloves, Rubber Boots and Shoes of every description.

Thousands of cases of Rubber Shoes made by the Boston Rubber Co. of Montreal, Ltd., are in stock ready for quick demands. Our famous Khaki Overshoes are the hit of the season. Send your orders at once or any other time.

ARTHUR CONGDON
Princess Street, WINNIPEG

RETAIL MERCHANTS

A Contented Customer

Good Advertisement

Have you in stock a supply of

EDWARDSBURG BRANDS SYRUP

Bbls., Hf. Bbls., 20, 10, 5 and 2 Lb. Tins.

CHOICEST QUALITY

PRICES LOW

REINDEER BRAND

Condensed Milk
Evaporated Cream

The standard brand of the DOMINION

For sale by all Winnipeg Wholesale Grocers

E. NICHOLSON

WHOLESALE AGENT
WINNIPEG, MANITOBA

YOU WANT

: BAGS :

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SELL THEM

ALL KINDS

WRITE FOR SAMPLES AND PRICES

E. NICHOLSON - WINNIPEG
AGENT FOR

THE CANADA JUTE COMPANY, LTD., Montreal

THE W. E. SANFORD
MF'G CO., LTD.
HAMILTON, ONT.

Wholesale
Clothing Manufacturers

Office and sample rooms in the Bedford block, Winnipeg, corner of Princess and Bannatyne streets, where a complete set of samples can always be seen.
Western representative—W. Dunlop Geo. Shaw, A. McAllister.

FRESH SEA FISH!

Cod, Haddock, Mackerel, Shad, Flounders, Tommy Cod, Herring, Smelts, etc.
Get in an order for some of these early, and no matter how small it will be filled promptly.
We also have a shipment of eastern brook trout.
We want all the pigeons you can send us. Highest prices paid.

W. J. GUEST Wholesale
Fish, Game, Poultry, Etc.
600 Main St., Winnipeg.

HICKS BROS. & Co.

TEA IMPORTERS

And Wholesale Dealers in

Fancy Groceries, Butter, Eggs, Cheese

Packers of Britannia, Beaver and Buffalo Brands of Packet Teas, and sole Agents for Thor's Elephant's Package Tea for Manitoba, N. W. Territories and British Columbia.

277 Rupert Street.

274 Pacific Avenue, Winnipeg

THE MAN WE REWARD
IS THE MAN WHO CAN

Write business.
Develop, not work out, a territory.
Grow with his work.
Make his policy holders recommend him to their friends.
Identify himself with the important men of his section.
Find recreation in his work.

The Mutual

Life Insurance Co.
Of New York.
RICHARD A. MCCURDY, Pres.

Has assets larger than those of any other life insurance company in existence and has paid policyholders more than any other company in the world.
Assets over
\$352,000,000
Amount paid Policy-Holders over
\$559,000,000
A man of character and ability, ambitious for a successful career in life insurance, should place himself in communication with
W. P. SWEATHAN,
Mgr. Northwest Canada, Winnipeg.

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ANVILLE—B
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3.50 per do
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1, \$4.50; 2, 5
full kegs, 25
1, \$4.50; 2, 5
steel, \$3.70; 3
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Nos 2 & 3 at
those prices.
HINGES—
ba, best 1/2
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1 1/2, 12 inch
IRON—Bar
2 1/2; band 1
1 1/2 iron, 10
1802 gauge,
gauge, 14;
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NAILS—C
160 \$2.20; 3d
10, \$2.20; 4
\$2.20; 2 in, \$2
1 1/2, \$2.20
OAKUM—N
\$3.75; spun,
PICKS—Ch
locks, 45 c
PIPE—Iron
\$3.50; 3/4
1 1/2, \$3.50; 1 3/4
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ventures, 1 1/4
1 1/2, \$1.40; 1 3/4
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PIPE—Sto
100 lengths; 1
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PLASTER
POULTRY
per vol, 30
used, \$2.70; 60
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dov, 37 1/2 per
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JUST RECEIVED

CAR OF FAMOUS SMILEY HEIGHTS

Navel Oranges

From grove of H. E. Smiley, founder of Ridland, California. These goods are choice. Order early.

See our January circular for full list of prices.



THE **MACPHERSON FRUIT CO.**

LIMITED.

493 Main St., Winnipeg

Write for prices and Catalogue of

KOKOMO WOVE WIRE FENCING

Best fence on the market.
MARSHALL-WELLS CO.
 WHOLESALE HARDWARE,
 WINNIPEG.

THE WESTERN PACKING COMPANY

Our new abattoir on Alexander Avenue is now completed and running, and we are ready to supply the trade both in the city and country with fresh killed meat of finest quality. Small orders given prompt attention.
 We are also open to buy live or dressed hogs and all kinds of produce, paying highest cash prices for same.

Abattoir and Offices
ALEXANDER AVENUE, - WINNIPEG

A. C. LESLIE & CO.
 HEADQUARTERS FOR
IRON, STEEL and METALS
 WHOLESALE BUYERS
 ONLY SUPPLIED
 509 to 512 Merchants' Bank Building - MONTREAL
 E. H. BISSETT, Agent, Winnipeg

The Great-West Life ASSURANCE CO.

Has just completed its tenth year with business in force of over \$15,000,000.00, Annual premium income thereon over \$500,000.00. A record unparalleled in the history of Life Insurance.

WINNIPEG, JAN. 1ST, 1903.



Brooms Brushes Baskets

We have the BEST quality and largest assortment of above lines.

WALTER WOODS & CO.
 WHOLESALE
 Wooden and Willow Ware, Brooms, Brushes, and Grocers' Sundries,
 HAMILTON and WINNIPEG

S. Greenshields, Son & Co.

Wholesale . . . MONTREAL
DRY GOODS MEN'S FURNISHINGS CARPES, ETC.
 Winnipeg Sample Rooms
412-414 McIntyre Block
 Represented by—R. H. GALLAGHER, M. NEWTON, A. C. RUSSELL, J. E. WALKER.

FRUITS

Extra Fancy Navel Oranges. Good Color. All sizes in stock.
Malaga Grapes
 In large, finest "Heavyweight." Choice Turkish figs, dates in bulk and packets, fancy apples for table or cooking, XXX stock. All fruits in season in stock. Yours for business.
THE IMPERIAL FRUIT & PRODUCE CO. LTD.
 WINNIPEG, MAN.

SHIP YOUR

Raw Furs Hides Deerskins Wool and Senega Root
 Direct To
NORTHWEST HIDE CO.
 278 Rupert St., Winnipeg, and get highest market prices. Prompt returns made on receipt of goods.
 Write us for our new circulars.
 We also handle
Poultry Butter and Eggs
Northwest Hide Co.
 Telephone 652. P. O. Box 615.

DONT PLACE YOUR ORDER

For GLOVES, MITTS, SOX and FELT GOODS until you see our line. We will have the best assortment on the road, comprising Berlin, Elmira, Manitoba's and Hamburg. In Gloves and Mitts we carry Clark's, Erb's, Balcer's, and a fine American line. We claim you can get better choice when you sell all the makes together. Our travellers will see you soon but cannot be every place first. Wait for him—it will pay you.

Yours truly,

87 Princess St. Winnipeg. **The Kilgour, Rimer Co. Ltd.**

SHIP YOUR **RAW FURS**
Hides, Deerskins and Seneca
To McMILLAN FUR AND WOOL COMPANY
 200 to 212 First Avenue North, MINNEAPOLIS, MINN.
 No duty on raw furs, deerskins, or seneca.
 There is a duty on green hides over \$100, and dry hides over \$100, of 15 per cent. of the Winnipeg wholesale price, less freight to Winnipeg. Hides under these weights admitted free. WRITE FOR CIRCULARS.

ARE YOU STOCKED WITH
GIN PILLS
 We are creating the demand. Be ready for it.
THE BOLE DRUG CO.
 WINNIPEG, MAN.
FOR THE ? KIDNEYS

looked for. Buyers are now out for steers, and are taking all they can get at good prices. Finest steers are worth 4c; butchers' ordinary, 3 1/2c, and from that figure quotations run down to 2 1/2c, according to quality.

British Columbia OFFICE OF THE COMMERCIAL

B. C. Business Review.

Vancouver, Jan. 25. Trade is very active in Vancouver, and merchants report money easy. It is said that special appeals for money have been made, and that it is very active why times are so good...

cover, is about to establish fishing stations on the Vancouver Island coast. The Vancouver Island Fisheries Station, which was organized by the Cassiar Packing Company, Ltd. The company is capitalized at \$12,000.

MINING

A. J. McMillan has been appointed managing director of the Le Roi mine of Rossland. Shipments for the Rossland camp last week were: Le Roi, 4,880 tons; Centre Star, 1,800; War Eagle, 1,420; Velvet, 200; Kootenay, 25; Le Roi No. 2, 250; total, 7,084; year to date, 21,741.

Prices a Year Ago.

Following were Winnipeg prices this date last year: Wheat—No. 1 hard wheat closed at 72 1/2c at stores Fort William. Flour—Jobbing price per sack; Patent, \$4.50; Best, \$4.25; Middling, \$4.00.

Prices at Vancouver.

Special to The Commercial. Vancouver, Jan. 21. Oats are firmer in sympathy with eastern markets. Manitoba's "big ones" are higher. Ashcroft potatoes are easier. Onions are 25c lower and so also are oranges.

The Pioneer hotel, Morrissey, was burned on Saturday night last. It was being run by Andrew Johnston under a lease. The loss is placed at \$1,000, covered by \$1,000 insurance.

Theodore Ludgate has at last succeeded in gaining possession of Deadman's Island, Vancouver, and will at once proceed with the erection of his proposed lumber mills on the island. The largest milling industry in British Columbia will be located there.

The ore output of the Boundary district for the week ending Saturday last amounted to 12,739 tons, made up as follows: Granby mines, 4,910 tons; Snowshoe, 1,500; Mathero, 2,461; Sunset, 240; B. C. mine, 1640; Emma, 840.

For the first time since the Canadian Pacific cargo steamers have been plying the Pacific, the underwriters stand to lose heavily on one of them, the Athenian, which completed an Oriental voyage on Sunday last, having sprung a plate during very heavy weather, and upwards of one hundred bales of raw silk taken in at the forward hatch being more or less water-soaked.

No. 1 buff hides are now offering in Chicago at 8 1/4 for February delivery and not finding many buyers. The market is dull and easy. A treaty has been signed at Washington between the British ambassador and the United States secretary of state providing for an arbitration tribunal to settle the Alaska boundary dispute.

The Weather.

The weather has been fairly cold all this week, since Sunday last. Sunday was the coldest, but it turned cold on Sunday night and continued so, making about the coldest week of the winter to date.

Bluestone Higher.

A sharp advance was made in the price of bluestone at Winnipeg this week as a result of higher prices in the United States. The burning of a large factory in that country together with the extraordinarily heavy demand has had the effect of advancing prices. The price at Winnipeg is now \$5.75 per 100 pounds for wholesale quantities. This is an advance of \$1 per cent. over the old rate.

An Important Hardware Appointment.

The business people of the west will be interested in the fact that Myron McEwen is entering the service of Geo. D. Wood & Co., wholesale hardware merchants, Winnipeg, on Monday next. Mr. McEwen has been with Geo. D. Wood & Co. for a number of years and is generally considered to be one of the best office managers in this country. His new work will be the financing and office management for Geo. D. Wood & Co. In this connection it may be said that the business of this house has grown to such proportions that the very best assistance is needed to systematize the office and accounting work. No expense is being spared to make the system right. The founder of the house has passed away very recently, but the business he built up grows larger and larger and is now considered to be the greatest wholesale hardware business in Canada. While the main house is in Hamilton, there are branches equally large in Toronto and Winnipeg and there is also an important branch in Vancouver. The Winnipeg branch is under the personal supervision of Geo. D. Wood and is growing so rapidly that already the new one building recently erected for its use are fully occupied and may soon be outgrown, thus necessitating further additions.

FRESH—National Mills chop, 37 per lb. Bran, 24c; shoe, 25c; oil cake meal, 33 per ton. f.o.b. Vancouver, including freight. WHEAT—Manitoba 32 per ton, United States 22c. OATS—25 to 28c per ton. FLOUR—Manitoba patent, per barrel, \$4.50; strong bakers', \$4.50; Enderby patent, \$4.50. HAY—Fraser River Valley, now 312; straw per bale, 65¢/75¢.

A decline of 2s per cwt. in the price of Canadian bacon has taken place in London, No. 1 being quoted at 48s to 55s, and No. 46s to 50s.

MEAL—Rolled, 37c sack, 2.00; two 6lb sacks, 3.10; four 2 1/2lb sacks, 3.20; ten 7lb sacks, 2.50; oatmeal 10b, 3.20; 20b, 3.20; 30b, 3.25 per 100lb. LIVE STOCK—Steers, 5.00 per 100lb; sheep, 3.75 per 100 lbs.; hogs, 3.25 per 100 lbs. POULTRY—Turkeys 150c; geese, 14c; fowl, 12c; chickens, 14c; duck, 14c. DRESSED MEATS—Beef, 54c; mutton, 10c; Calgary mutton, 10c; pork, 3c; veal, 10c. CURED MEATS—Hams, 14¢/15¢; bacon, 18c to 20c; long clear, 15c. LARD—Tina, 13c; pails, 12c; tubs, 12c. BUTTER—Local creamery, 35¢/40c; Manitoba creamery, 35c; Manitoba dairy, 36c. EGGS—Fresh local, 35c; Ontario, 18c.

British Columbia Business Notes.

O. Strahern has opened a jewelry store at Morrison street, Vancouver. W. T. Farrell is erecting a sawmill on False Creek, Vancouver. The Western Socialist Publishing Company, Ltd., is being incorporated. Wm. Braid & Co., tea importers, Vancouver, will erect a large addition to their present premises on Hastings street. A. E. Henderson and G. W. Grant have formed a partnership for the purpose of carrying on business as architects in Vancouver. The Western Canadian Fish Company, which has been formed at Van-

THE POPULAR CEILINGS FOR PRACTICAL PEOPLE. We claim that our Metallic Ceilings and Walls are the very best style of interior finish made. SANITARY ARTISTIC FIREPROOF. Exceedingly durable, and capable of an immense amount of variety in coloring and effect. These are goods that satisfy all buyers. No imperfections—no stinting of quality—highest grade materials and workmanship throughout. You're certain of lasting satisfaction when you use these goods, made by the Metallic Roofing Co. of Toronto.

THOS. BLACK 131 BANNATYNE AVE. WINNIPEG

**Carnefac Stock Food
Carnefac Poultry Food
Carnefac Worm Powders**

For Sale by all the leading
Wholesale Grocers.

Manufactured by

W. G. DOUGLAS, Winnipeg, Man.

The Confederation
Life Association

HEAD OFFICE
TORONTO

There are no conditions as to residence, travel or occupation in the Unconditional Accumulative Policies issued by this Association. They guarantee Extended Insurance, Paid-up Policies and Cash Surrender values.

Manitoba, N. W. T. and B. C.—Winnipeg Office, 467 Main Street.
CHARLES E. KERR, Sec.-Treasurer. DANIEL McDONALD, Manager.
HENRY WORSLEY, City Agent.

Brandon Office F. W. GILL, Cashier.

P. D. ROE,
President & Mgr.

R. ABERNETHY,
Vice-President.

T. F. PATERSON,
Sec.-Treas.



Manager.

**THE
Canadian Pacific
Lumber Company**

LIMITED.

PORT MOODY, B. C.

Manufacturers of and Wholesale
Dealers in All Classes of
British Columbia.

**LUMBER, LATH, SHINGLES
MOULDINGS, Etc.**

Since writing our former "ad" there has been a number of changes around our plant. Our manager is now big enough to wear pants, and everything else has grown in proportion. We have added to our facilities for handling lumber a number of new machines, among them being a planer which will dress a timber 24 in. square.

HENRY BYRNES, Selling Agent, WINNIPEG.

**LEADING
COMMERCIAL HOTELS**

RED DEER, ALTA.

ALBERTA HOTEL.

BEATTY & BRINDLE, Props.
C and E. dining hall, good sample
rooms and every accommodation for
commercial travellers and the general
public.

EDMONTON

ALBERTA HOTEL.

JACKSON & GRIERSON, Props.
Sample rooms. Free 'bus. Livery in
connection.

KAMLOOPE, B. C.

GRAND PACIFIC HOTEL.

P. A. BARNHART, Proprietor.
The best hotel in Kamloops. Ample
accommodation.

T & D PLUG
AND
CUT
TOBACCO

Try the new fours. They are giving en-
tire satisfaction. Pays the retailer a
handsome profit.

THE GEO. E. TUCKETT & SON CO., LTD
HAMILTON.
TEES & PERSSE, Agents, Winnipeg.

A. CARRUTHERS & CO.

Dealers and Exporters of
**Hides, Wool, Sheepskins,
Tallow, Seneca Root
and Raw Fur**
Liberal advances made on shipments
against Bill Lading. Wool socks, Hide
eyes and Tags furnished on applica-
tion.

Office and Warehouse:
120-122 King St. Winnipeg, Man.

**ROYAL
YEAST
CAKES**

MOST PERFECT MADE.



E. W. GILLETT COMPANY LIMITED
TORONTO, ONT.

LEITCH BROS.

Oak Lake

**"Anchor
Brand" Flours**

FROM NO. 1 HARD WHEAT.

**Bran, Shorts and all kinds of
Chopped Feed and Grain.**

ADDRESS

OAK LAKE, MAN.

*The Best Union Made
Overall in the West*

Mail orders promptly attended to.

**THE WINNIPEG SHIRT
AND OVERALL MFG. CO.**

Corner Main and James Streets.
WINNIPEG

SADLER & HAWORTH

Tanners and Manufacturers of
Oak Leather Belting
Montreal and Toronto.

A. P. MACDONALD, Sales Agent.

Western Canada Block, Winnipeg.

J. CLEARHUE
Commission Merchant

*Fruits and . . .
All Kinds of Produce*

Special attention given to consign-
ments of **BUTTER and EGGS.**
Consignments received in all lines.
Correspondence solicited.

VICTORIA, B. C.

P. O. Box 536.

WM. FERGUSON

WHOLESALE

**Wines, Liquors
and Cigars**

8th STREET, BRANDON

Carruthers & Co.

TANNERS

And Dealers in
Hides, Furs, Wool, Sheep-
skins, &c.
Consignments Solicited.
9th Street. BRANDON, MAN.

February Canadian Magazine.

E. W. Thomson, author of "Old
Man Savarin," contributes a splendid
story to the February Canadian Maga-
zine. There is a remarkable and rare
photograph in this issue which is
worthy of mention. It is a picture of
three young golden eagles in a nest.
A picture of an eagle's nest is rare,
but one which shows three young
birds instead of two which is the usual
number, is much rarer still. This pic-
ture was taken in British Columbia.
Among the other features are: Brit-
ish Guiana, illustrated, by Wm. Perot
Kauffman; the Fasting of the Wild
Pigeons, by C. W. Nash, a sketch of
New Brunswick, a poem by W. A.
Fraser, author of "Thoroughbreds";
Dr. Bell's Flying Machine, by Thomas
Johnson; Railway Taxation, by H. J.
Pettypiece, M.P.P. and The Incorpora-
tion by Trades Unions, by Professor
Adam Short. The second instalment
of Dr. Hannay's "War of 1812" is well
illustrated, and the departments are
also attractive.

The Buck Stove Works, Brantford,
Ont., has purchased the foundry form-
erly occupied by the Canada Cycle &
Motor Co., and will erect a large
stove factory building, which, it is
said, will be the biggest and best
equipped in Canada. The new works
will comprise eleven buildings, pat-
ented to polishing, moulding, pattern
vaults, plating department, ware-
houses, etc. The moulding department
will be the most important, dimen-
sions being 100x275 feet.

At Manack—The days are pretty
short now, aren't they?
Willie Everpeigh—I should say so.
Seems as if the ice is not to be
to get dry on a thirty-day note be-
fore it's due.—Brooklyn Life.

Another Fine Warehouse

Another of the many fine warehouses erected in Winnipeg within the past year is that of The McLaughlin Carriage Co. We give a cut of this building herewith. The warehouse is now nearing completion, and Mr. McKenzie, manager of the Winnipeg branch of this company, expects to occupy the premises before the end of the present month. He

business has grown very fast. Last year's trade exceeded all previous records. The Winnipeg branch supplies all Western Canada, through to the coast.

The Factory.

The Commercial is always glad to note the progress of Canadian industries. Canada has the largest farm implement and machinery factory under the British flag. It will be a further pleasure to patriotic Canadians to know that Canada also possesses the largest carriage factory under the British flag. This is a

dian trade abroad. Their goods find a market in foreign lands, and have received high awards in competition with the world. At the last Paris exposition the highest award for light work was granted The McLaughlin Carriage Co.

Fine Navel Oranges.

The Marconi Fruit Company received from California this week another car of the famous Smiley Heights navel oranges. These oranges were grown at Redland in the groves of H. E. Smiley, who was the founder of Redland, California, and

who sell the goods under the name of Sunflower brand. The exclusive control in this country is held by the Marconi Fruit Company, of Winnipeg.

The Advance in Wools.

The opening day of the London sales recorded further advances in the prices of Merinos of 2 to 3 per cent, and in crossbreds of 5 to 10 per cent over the values fixed at the previous sales. This, it appeared, was not altogether unexpected after the previous advances in values of wools made at the previous sales in London. Some buyers have been waiting for the opening of these sales to ascertain if the advance might be before would be maintained. The effect of these latest advances will be to materially strengthen the value of the finest wools, goods of this class that are short of wools will be obliged to advance their prices, and it is probable now that it would be difficult to get orders repeated for wools fabrics for men and women wear at prices that would have been accepted a week ago. The present position of the markets for Canadian and imported wools goods is a very strong one. As the demand for these goods will be very large the coming season, those who have refused to sacrifice carry-over stock and hold them in hand stand to make big profits on the goods.—Toronto Globe.

The Commercial Men.

H. F. Murray, of the Redding Shoe Manufacturing Co., who went east before Christmas, has since been detained there through illness. Mr. Murray has suffered from an attack of appendicitis, but was recovering when last heard from and hoped to be able to start for the west soon.

Insurance Notes.

The Canadian society of New York City is to erect a tablet in Wall street, to the memory of Morris Robinson who was born in Wilton, Nova Scotia, in 1784, and who was cashier of the New York branch of the United States Bank when that was the great national financial institution of the States. The occasion of the Canadian society's observance is the 40th anniversary of the establishment by Mr. Robinson of modern life insurance in the United States, which falls on February 1. Mr. Robinson was the first president of the Mutual Life of New York. The making of the Robinson tablet, which is to be of bronze, is in the hands of Tiffany. The tablet will be affixed to the front of the building now numbered 50 Wall Street, on the site of the former office of the permanent American life insurance organization. The Canadian Society is inviting as its guests at the unveiling prominent officials of Canada, and the formal exercises will be followed by a banquet.

The C. F. H. has issued a statement showing the elevator capacity of the West. It places the total quantity of storage room on its own lines at 25,740,000 bushels, and in addition has at 4,695,900 bush, its own capacity

at Winnipeg and east is given at

7,180,000 bush, and at country ports

in Manitoba and the Territories at

18,214,400 bush, on the Canadian

Northern east of Winnipeg there is

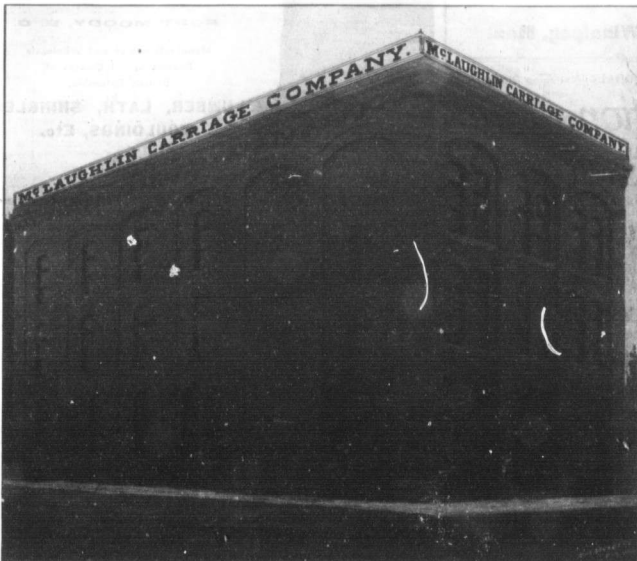
1,903,000 bush capacity and west of

Winnipeg 3,392,000 bush, making a total

of 4,695,900 bush. The total capacity

for the whole of Western Canada is

90,045,900 bush.



NEW WAREHOUSE OF THE McLAUGHLIN CARRIAGE CO., WINNIPEG, MAN.

will be glad to have a visit from any of the western carriage dealers who may be in the city during bonspiel week, and will take pleasure in showing them through the premises. The new warehouse is a massive stone and brick structure. It occupies the corner of Princess and Ross streets, giving it a very central position. The frontage on Princess street is 50 feet by 100 feet deep, three stories and basement. Excellent shipping facilities are afforded by the spur track which passes the rear of the building, so that cars can be loaded or unloaded right at the door. The new building will be used for warehouse, showroom and the offices of the company. The offices and showroom will be on the ground floor, while the two upper floors and the basement will be used for stock. The appointments of the building are of a modern character, and include a commodious electric elevator, which will greatly facilitate the handling of goods. The handsome metallic ceiling over the offices and showroom add much to the attractiveness of these apartments.

The completion of this new warehouse will enable the company to carry a larger stock of goods at their Winnipeg branch, and thus they will be in a position to handle western business more promptly. Mr. McKenzie found himself more hampered last year owing to lack of storage accommodation, and he was not always able to fill orders as promptly as he would have liked to do. It will be in a much better position this year to handle the business. Mr. McKenzie has been in charge of this business ever since the branch was opened in Winnipeg, and during these years the

boast which we may well be proud of. The factory is that of The McLaughlin Carriage Co., located at Oshawa, Ontario. We are pleased to give a cut of this factory herewith, showing the additions just completed. The main building is 385 by 81 feet, three stories high, and built of brick. The shipping room, storeroom and office building is 207 by 60 feet, and the same height as the main building. The new wing built last year and now just being completed, is 70 by 130 feet, also three stories high. There are several other smaller buildings in connection with the factory. The dry kiln has a capacity of 90,000 feet per week. There is a saw mill on the premises, and four engines and dynamo. Five railway switches reach the factory, giving excellent shipping facilities. The factory had last year, before the large new addition was built, a capacity of over 15,000 finished vehicles. This has now been largely increased. When the McLaughlin Carriage Co.'s factory was burned some three years ago, the company decided at once to build a new factory, which would give them ample facilities for carrying on their large industry for many years in the future. The new factory was completed and occupied two years ago last August, and already their business has outgrown their vast premises. Their trade has no outgrown all expectations, that one year after the new factory was finished, another large addition had to be undertaken. The chief aim of this company is quality rather than quantity. Their motto is "One grade only, and that the best." The company has done much toward extending Cana-

the person who above all others was instrumental in bringing the California navel orange to its present state of perfection. Mr. Smiley is dead now, having recently passed away, the great majority, but in the later years of his life he did much for the orange producing industry of California. He was a New York millionaire,

and was in a position to spend large

suns of money on this his favorite

hobby. His premises at Redland are

considered to be among the finest in

California. He strove to perfect the

navel orange, more from love of ex-

periment rather than the idea of

commercial gain. The sale of the pro-

ducts of his orchards is now in the

hands of The Earle Fruit Company,

at Winnipeg and east is given at

7,180,000 bush, and at country ports

in Manitoba and the Territories at

18,214,400 bush, on the Canadian

Northern east of Winnipeg there is

1,903,000 bush capacity and west of

Winnipeg 3,392,000 bush, making a total

of 4,695,900 bush. The total capacity

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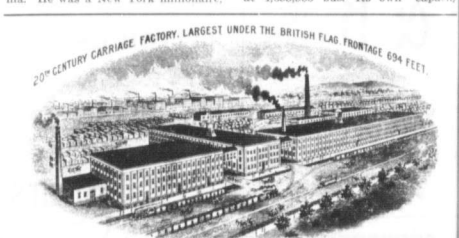
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Factory of the McLaughlin Carriage Co., Oshawa, Ontario.

Highest Grade British Makes

"THE PREMIER" Waterproofs are guaranteed not to HARDEN and to be thoroughly WATERPROOF

ESTABLISHED 1873

"THE PREMIER"

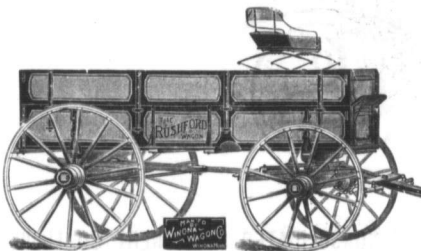
GUARANTEED

BRAND WATERPROOFS AND SHOWERPROOFS

Standard of the World

RUSHFORD AND WINONA

WAGONS



No other as well proportioned for strength where strength is needed. None like it—none quite so good. By all odds the most expensive to build. Best Farm Wagon on the market to-day. Send for Catalogue to

R. MCKENZIE - - Winnipeg
Agent for Western Canada

THE LUMBER TRADE.

The Hardwood Lumber Situation.

Since the first of the year, says the American Lumberman, the demand on wholesale stocks, and has been weekly more accentuated, and each week witnesses an additional scarcity of lumber and greater hardening of prices. That this condition should prevail at a time when demand is not usually above the ordinary and often slight only suggests that the situation might be worse this season of most active requirement. The coal shortage would, perhaps, serve as a apt illustration of what might happen to the hardwood consuming trade if conditions were but slightly more intensified than they are.

The situation in northern hardwood stocks is not much different from that existing in southern stocks, if common report is to be at all relied upon. Therefore when it is shown that hardwood stocks at northern mills are 125,000,000 feet less than they were a year ago, it is fair to presume that southern hardwoods have had a corresponding decimation of supply, a fact that is approximately conceded by buyers. It is unfortunate that no figures are obtainable with which to convince the doubting ones of the almost absolute dearth of southern hardwood stocks at first hands. It is well known, however, that in most varieties the meager visible supply runs largely to low grade, in the north as in the south.

There is nothing but a minimum price to be quoted for most of the hardwoods. In this market, as far as known, \$90 is a minimum price on quartered white oak and about \$140 on plain red, though on the former variety it is doubtful whether any can now be found at the price named. In plain red and white oak about \$35 is an inside quotation, but the range is not greatly above that figure.

Cottonwood is bringing all sorts of prices and all are high. Probably log run may be obtained at about \$140 at lower river points on barges. Ash in first and second is salable at something like \$40 for inch. Basswood is practically out of the market and sells at fancy prices in all grades. Maple is strong at \$29, \$18 and \$8 on grade at the mill, and prices are apt to show further strength, as stocks are exceedingly scarce.

Lumber Trade Notes.

Work will commence on the new mill of the Hat Portage Lumber Co. at St. Boniface, as early in the spring as weather will permit.

Binder Twine.

Farm Implement News: The following letters have been received from manufacturers of binder twine in response to inquiries concerning their present position in the trade:

"We are not quoting prices on binder twine for future shipment, but are making prices for immediate shipments in less than carload lots for sisal and standard twine at 11 cents a pound. Terms, cash in sixty days or 1 1/2 per cent. discount for cash in ten days from date of invoice."

"We are not quoting prices in a general way. In some cases our representatives have been permitted to name prices of 11 cents f. o. b. Missouri river points and 10 1/2 cents f. o. Chicago, in less than carloads accompanied by a guarantee. As a rule, however, we are accepting orders without any price, but make no canvass whatever for business, aggressively accepting what is offered."

"We are taking orders and guaranteeing price to May, but have not made any positive price up to this time, although as near as we understand it sisal is being offered at 11 cents, 600-foot manilla at 1 cent higher and pure manilla at 2 cents higher."

"We are not quoting prices on binder twine as yet, but are taking orders with price blank, prices to be settled about date of shipment at the then market price."

"We have not begun quoting prices on twine. We believe all the manufacturers are more or less waiting for better conditions to settle somewhat before making prices."

"Thus far we have not ventured to make any quotations on binder twine, fearing that the twine situation has not settled down to a point that would warrant this. It is our intention, however, which we can stand by for the season. We will prefer to have a fixed price and then set our right by it throughout the season."

Late Senator A. T. Wood.

The late Senator Wood of Hamilton, was born at Mountnorris, Armagh, Ireland, in 1826. His advent in the wholesale hardware business in 1852, when he bought out the business of Benjamin Miller & Co., which he carried on alone until 1859, when he formed a partnership with Matthew Leggett. This partnership continued for 30 years, during which time the firm's business extended to all parts of the province and was recognized as an important factor in the hardware business in nearly every section of Canada.

When, in 1886, Mr. Leggett retired, the present firm, Wood, Valance & Co. was formed, the successors of the late Mr. Wood, and George and William Valance being admitted into the company.

While in no sense a speculator, the late Mr. Wood was associated with several companies which have contributed to the industrial prosperity of Hamilton. He was one of the first promoters of the Wellington, Grey and Bruce Railway, took an active part in the bonus campaign, and was a director of the company during its existence till it was absorbed by the old Great Western Railway Company. He also aided in promoting the Hamilton and Lake Erie and Hamilton and Northwestern Railway lines. He was the original organizer of The Ontario Cotton Mills Company, now The Ontario Cotton Company, of which he was president for a number of years, and of which he was director until his death. He was a director of the Hamilton Bridge Works Company for a number of years, and was also a director of Hamilton. He was vice-president of The Hamilton Provident and Loan Company with which he was connected since its inception. He was one of the promoters of the smelting works, and was a large shareholder in The Hamilton Iron and Steel Company. He was also interested in other enterprises.

The late Mr. Wood was the father of Geo. D. Wood, of the wholesale hardware house of Geo. D. Wood & Co., Winnipeg. His only interest in this business and also the Vancouver branch, he was intimately associated with the trade in Western Canada.

Dear Fuel Causes Firm Prices.

Mr. Perse, of Tees & Perse, Winnipeg, returned this week from an extended business and pleasure trip as far east as New York. He visited a number of factories during his trip and found a serious situation everywhere on account of the coal trouble. The high price of fuel has been curtailed and in some cases stopped entirely, on account of the scarcity of fuel. The high price of fuel has materially increased the cost of manufacturing and renders the price situation very firm generally.

Among the factories visited by Mr. Perse was the aggregation of industry at Hull, Quebec, carried on by the E. R. Eddy Co. At this great heavy industry Mr. Perse found them very busy. The new firebrake factory has just been completed and the machinery is being put in place. This completes the line of industries carried on before the factories were burned, the firebrake factory being the last one to be replaced. When this plant is in operation all the other lines which were made by this company before the fire will be again included in the list of manufacturing of the company. The factories, however, are on a much larger scale and are supplied with the latest improvements in plant.

Brandon Exhibition Meeting.

The annual meeting of the exhibition association of Brandon, which is known as the Western Arts and Agricultural Association, was held in that city on the 25th inst. There were present: President, R. M. Matheson; Manager, F. J. Clark; Messrs. W. Ferguson, Archie McPherson, H. H. Palmore, W. Warner and W. Anderson.

Among the communications received was one from W. G. Douglas, of Winnipeg, offering the following prizes, which were accepted: \$1250 in gold to the two best bean crops and one in Carneau feed; (2) \$25 in gold to the two best corn; (3) \$25 in gold to the two best corn fed upon Carneau feed; (3) \$15 in gold to the two best bacon hogs fed upon Carneau feed.

The price situation is one of exceptional strength in the United States this week, says Bradstreet's of Jan. 23. If weather weakens the price of country produce, such as butter and eggs. The sugar market is unsettled by statements as to reciprocity arrangements with Cuba. Cotton goods are strong, feeling the effect of the ex-

ceptional good spring trade already booked. Print cloths are 1/4c higher on the week. In dress goods jobbers note an expanding business, and men's wear woolsens hold the advance of 1/2 to 10 per cent. noted at the outset of the season. Raw wool is firmly held, and there is even some notable advance noted on the week.

A Splendid Showing.

The second annual meeting of E. W. Gillett Company, Limited, was held in the company's offices, 32-33 Front street west, Toronto, last week. A large number of shareholders were present. Owing to illness, E. W. Gillett, president of the company, was unable to be present, and in his absence Wm. Dobie, general manager and treasurer, was appointed chairman. The minutes of the last meeting were read by the secretary, Geo. Hepburn, and adopted. The financial statement of the year was presented and proved entirely satisfactory to stockholders. The treasurer reported having paid two dividends, amounting to \$12,000, for the eight months from May 1st to December 31st, and besides the sum of \$10,000 was placed to the credit of the reserve account, and after doing so a substantial balance remains to the credit of loss and gain account. All this was done in addition to putting in a lot of new machinery and making many improvements to the plant. The prospects of the company are of the brightest, and owing to the thorough and efficient manner in which the business is managed shareholders are assured of most satisfactory returns. The meeting at its close passed a vote of thanks to the president, Mr. Gillett, the general manager and treasurer, Mr. Dobie, and the secretary, Mr. Hepburn, for their efficient management in which they had conducted the affairs of the company. Last year's affairs of directors, consisting of E. W. Gillett, of Chicago, and Wm. Dobie, John Firstbrook, H. C. Barker and M. A. Thomas, of Toronto, was re-elected. A meeting of the directors was held immediately after the shareholders' meeting, at which the following officers for 1902 were elected: E. W. Gillett, president; Wm. Dobie, general manager and treasurer; Geo. Hepburn secretary.

John Bull Still Doing Business.

The United States makes up its fiscal year in June, and the Washington Treasury Bureau of Statistics has just completed its figures for the twelve months, so that we can compare them with those of the previous fiscal year. We find that in manufactured articles there was a fall in exportation of \$3,204,000, or say £1,650,000. But it is not that point in the "American Invasion" we wish to dwell on, but on the figures which represent the total exportation of American manufactured goods. In the fiscal year 1902 it amounted to £80,000,000, as against £82,500,000 in 1901; an alarming rate of progress our readers will agree! Now let us put the figures relating to the exports of manufacturers by the other chief exporting nations:

EXPORTS OF MANUFACTURES PER ANNUM.

United Kingdom	£230,000,000
Germany	150,000,000
France	85,000,000
United States	80,000,000

Thus we are beaten by America (\$80,000,000—no, let us be exact, £70,000,000—Americans, with their enormous territory and resources and all the free advertising placed at their disposal by British press agencies, "invade" the world at large with less manufactured articles than do the 300,000 inhabitants of that "dying nation," France. For ourselves we export a trifle of £230,000,000 or so, or 10 per head of our population, as against £1 per head by the United States. We invite every newspaper

in the world first to verify these facts and second to publish them.—Commercial Intelligence.

Churchman—We had a spelling bee at the church last week. The pastor gave out the words. Did you hear about it?
Ascum—No! was it interesting?
Churchman—Rather. The first three words he gave out were "increase," "pastor," "salary." — Philadelphia Press.

SEEDS

- WE ARE READY TO FIGURE WITH YOU
- When in the market for any of the following please write us for prices.
- Seed Grain
 - Field Peas
 - Speltz
 - Flax Seed
 - Corn, North Dakota White Flint.
 - Corn, Red Cob, Esalage
 - Corn, Yellow Cob, Yellow Flint
 - Brome Grass
 - Western Ry. Grass
 - Timothy, choice native.
 - Timothy, fancy imported.
 - Elise Grass
 - Lawn Grass, special mixture for the Northwest
 - Hungarian
 - Millet
 - Red Top
 - Orchard Grass
 - Red Clover
 - Alfalfa
 - Lucerne
 - White Dutch
 - Heart Essex Sowing Rape
 - Vegetable and Flower Seeds
- Onions for Planting.
- Yellow Dutch Sets
 - White Dutch Sets
 - Potato Onions
 - Shallots
 - Garlic Bulbs

- Sundries.
- Peas, White, for Cooking
 - Peas, Blue, "
 - Beans, White, "
 - Lima Beans
 - Pop Corn in Popping Condition
 - Corn Poppers
 - Herbageum
 - Linsed Meal, Pure
 - Oil Cake, Fine Ground
 - Druggist Flax Seed
 - Sunflower
 - Poultry Bone
 - Crushed Oyster Shells
 - Mica Crystal Grit
 - Russian Hemp
 - Sicily Canary
 - German Rape
 - Millet
 - Mixed Bird Seed in Bulk and Packages
 - Bird Gravel, White
 - Bird Gravel, Red
 - Cuttle Bone
 - Bird Cake

Seed Drills and Cultivators

If you have not received a copy of our Wholesale Catalogue, write us.

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The Frost & Wood Line Is Unexcelled.

WE MANUFACTURE Binders, Drills, Disc and Drag Harrows, Mowers, Seeders, Springtooth Harrows, Hay Rakes, Cultivators, Scufflers, Plows, and a full line of General Implements.

REMEMBER—We are ready to part with these Implements at Moderate Prices and Reasonable Terms. Catalogue on application.



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Have the two best lines of Starch in the market. It will pay you to handle these goods. Customers appreciate good goods.

The Brantford Starch Works LIMITED BRANTFORD, ONT.

The Great West Permanent Loan and Savings Co.
Incorporated.

Head Office: Y. M. C. A. Building, Winnipeg, Man.

AUTHORIZED CAPITAL.....\$7,500,000

Permanent preference stock, on a hundred dollars per share, bears 5 per cent. per annum, and is entitled to receive in addition to said 5 per cent, the entire profits of the Company. This stock may be paid for in full at time of application, or in instalments to suit purchaser. This stock is being rapidly subscribed for, and will be on the market at par but a very short time, as there is but a limited amount of this class of stock left.

Money to Loan on Easy Terms. For particulars apply to

W. T. ALEXANDER, Manager.

274 Portage Ave., Winnipeg. Phone 1835. P. O. Box 172.

Tomato Pack of 1902.

The tomato pack of 1902 was the largest on record and more than double the short pack of 1901.

Table showing tomato pack data for 1901 and 1902 across various states like Massachusetts, Indiana, New Jersey, etc.

Summary table for 'Totals United States' showing aggregate tomato pack figures for 1901 and 1902.

In the above table one dozen galins are figured as the equivalent of three dozen No. 3 tins and three cases of No. 2 tins as equal to two cases of No. 3 tins.

Table showing world stock of wheat supplies for various countries like Argentina, Australia, Canada, etc., with columns for 1901 and 1902.

at 77,647,000, an increase in seven years of over 10,000,000, which alone is sufficient to increase requirements high purchasing power...

World's Wheat Supplies Decreasing.

Bradstreet's: The visible supply of wheat in the United States and Canada as January 1, 1903...

European stocks have shown a much more radical decline, the total as reported by Broomhall on Jan. 1...

The aggregate of the American and European stocks on or about Jan. 1 is 146,701,000 bushels...

Following will be found the total visible supply held in this country and Canada on Jan. 1, 1903...

pared with preceding monthly periods and for three preceding years:

Table showing monthly export figures for wheat from 1901 to 1903.

The total supply on Jan. 1 is here shown to be 16,325,000 bushels smaller than a year ago...

Present stocks are here shown to be the smallest held on Jan. 1, with two exceptions...

Stocks here shown on Jan. 1 are the smallest held in Europe at that date for at least nine years past.

Table titled 'East of Pacific Totals' showing wheat stock figures for various countries like Argentina, Australia, etc.

The world's aggregate on Jan. 1 is shown in the following table, with comparison...

Table showing building permits issued in Winnipeg for 1901, 1902, and 1903.

Building in Winnipeg.

During the year 1902 the following new buildings and improvements were projected in Winnipeg...

Total amount of building permits were not built, representing 1,000 buildings and alterations...

Sixteen churches, schools, academies, etc., \$247,000; 45 work-houses, stables, sheds, etc., \$41,850...

Business buildings—62 warehouses, storerooms and stores, \$630,675...

Total, 973 buildings, costing \$2,395,325.

Table showing building permits issued in Winnipeg by ward.

All rubber goods are higher. Rubber belting and suction hose have been advanced about 10 per cent...

Large advertisement for Maceys Furniture Manufacturers Limited, featuring the Macey logo, an image of a car, and text promoting furniture and car lot orders.

**Clark Bros.
& Co.**

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STATIONERS

Winnipeg, - Man.

HOCKEY STICKS

The Best Line
in Canada

Write
For Prices

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LUMBER COMPANY**

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Head Office and Mills at RAT PORTAGE, ONT.

MANUFACTURERS OF . . .

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LATH, SHINGLES,
SASH,
DOORS**

AND ALL KINDS
OF WOODWORK

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Packers of the Celebrated
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HEADQUARTERS for Sage, Tapioca,
Rice and all classes of English
Groceries.

Prompt attention to all letter orders.

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Milord & Co.**

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Manufacturers of

**SASH, DOORS,
SHOW CASES,
STORE AND BAR
FITTINGS, Etc.**

Office and Mills corner of King and
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ASK FOR

...Ogilvie Oats...

DELICIOUS FLAVOR FREE FROM HULLS WARRANTED PURE

Put Up in All Sized Packages

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AS NOW MANUFACTURED. THE GREAT FAMILY FLOUR

Insist on getting "OGILVIE'S" as they are better than the BEST

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"REFINED ALE"

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Always the same; purity guaranteed,
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