

**PAGES  
MISSING**



PUBLISHED EVERY  
FRIDAY

THE

CIRCULATES IN  
EVERY PROVINCE

# CANADIAN GROCER

AND  
GENERAL  
STOREKEEPER

**SELL  
ONLY  
THE  
BEST!**

These substantiate our claim  
that : : : :

## Colman's Mustard

In Competition with the World  
we have received the  
**Highest Awards  
Made . . .**

**IS THE BEST IN THE WORLD**

## CARR & CO.'S BISCUITS



have received the approval of the highest authorities all  
over the world. Their **Cafe Noir** has never been  
equalled.

**WE SAMPLE YOUR CUSTOMERS.**

**FRANK MAGOR & CO.,**

Canadian Agents.

16 St. John Street, MONTREAL

G. E. JARVIS & CO., Vancouver, Agents for B.C.



THE CANADIAN GROCER



YOU CAN TEMPT NEW TRADE

—BY SELLING—

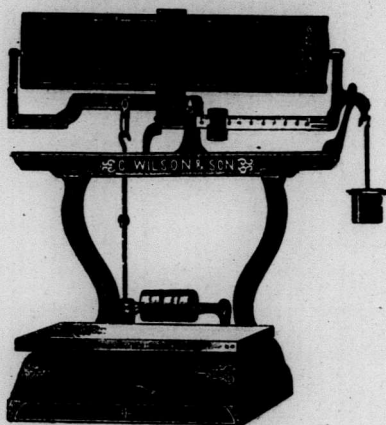
# MILLAR'S PARAGON CHEESE

BECAUSE IT IS TEMPTING.

Manufactured by \_\_\_\_\_

**THE T. D. MILLAR PARAGON CHEESE CO.,**  
INGERSOLL, ONT.

AGENTS—W. H. Dunn & Co., Montreal. A. E. Richards & Co., Hamilton. Joseph Carman, Winnipeg. Martin & Robertson, Vancouver and Victoria, B.C.



## Slick Thieves

are bad scales. Hundreds of merchants have been ruined by them without their knowledge of the real cause of their failure. **Stop the leak**, by using our Computing Scale—warranted for 10 years.

**C. WILSON & SON**

69 Esplanade Street East,

TORONTO, ONT.

## Cultivating WEEDS

wouldn't be considered very profitable by the farmers, yet thousands of merchants are cultivating the weeds of business by continuing the Old Style Pass Book—errors every day. Forgotten charges. Hundreds of little things make a big aggregate amount. Adopt the modern ALLISON COUPON SYSTEM and throw away your time-wasting devices. Look here—



### If a Man Wants Credit

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by **The Eby Blain Co., Limited, Toronto.**  
**C. O. Beauchemin & Fils, Montreal.**

**ALLISON COUPON CO., Manufacturers.**  
Indianapolis, Indiana.

## Symington's

# "Edinburgh" Coffee Essence

Is the Purest and therefore Best and Cheapest!

Refuse imitations said to be "just as good" as Symington's, and recollect that the careful process by which Symington's Essence is made eliminates all unpleasant properties.

ANYONE CAN DRINK IT.

**THOS. SYMINGTON & CO.,**  
EDINBURGH and LONDON.

Agents, **W. B. Bayley & Co., Toronto**





## *A Few Short Weeks.*

In a few short weeks of holiday buying quality is criticized more carefully than usual, you'll agree to that. If the time ever was when quality cut more figure than price, it is at just such a time. You can't wait to stock up when the time comes, because, when a woman wants a thing, she wants it right then and there. It pays to be prepared. It will pay you, and extremely well, to ask your wholesaler now for the high grade

## *"Griffin" Brand Dried Fruits.*

Grown, cured and packed in the largest vineyards on the Pacific Coast. Seeded Raisins, Prunes, Dried Apricots, Peaches and Pears. Not shipped in bulk and then re-packed but sent right through from the Coast in the original package. No hands touch the fruit but yours. "Better and better" is the motto of the "Griffin" Brand, the brand that made California Dried Fruits famous.

Sold by leading wholesalers everywhere.

*ARTHUR P. TIPPET & CO., Agents,*

8 Place Royale, Montreal.

23 Scott St., Toronto.



We are receiving a part of our orders for

# DRIED FRUITS

and can now quote and deliver

$\frac{1}{2}$ -cases of PROVINCIAL and AMALIAS CURRANTS.

CANDIED PEELS--Citron, Orange and Lemon.

VALENCIA RAISINS.

FINE FILIATRAS CURRANTS.

CLEANED CURRANTS--In  $\frac{1}{4}$  cases.

**IN A FEW DAYS WE EXPECT:**

1900 SHELLED WALNUTS, finest quality.

NEW CROP SHELLED WALNUTS, finest quality.

MALAGA RAISINS, in boxes and  $\frac{1}{4}$ -boxes.

FIGS-all kinds. CALIFORNIA PRUNES, etc.

Write at once for price and have a few packages awaiting the winter stock.

Remember, we can quote now at extremely low figures

**DRIED FRUITS** of every description to be delivered in November.

**BOOK YOUR ORDERS NOW FOR CLOSE OF NAVIGATION.**

**Have you bought your winter stock of Canned Goods ?**

Don't forget to see our prices. We offer but new pack 1901 goods. **BEWARE:** There is quite a quantity of 1900 Canned Goods on the market. Make sure when you order that it is 1901--this year's packing.

We have constantly in stock **TEAS** in every price and quality. We can sell as low, if not lower, than any others. Give us a **SAMPLE ORDER.**

## LAPORTE, MARTIN & CIE.,

**Wholesale Grocers,**

**Montreal.**



# Cigars

**For  
the  
Holidays.**

How about your holiday trade on Cigars? Were you a little disappointed last year? If you'll accept my proposition to ship you an assortment of a thousand or more at my expense (including one or two hundred each of my "Pharaoh" 10-cent Cigar and my "Pebble" 5 cent Cigar), you'll be surprised at your increased trade.

I have been making good Cigars for so many years that I know the details of the business from A to Z, and when I make the statement as above I can back it up with facts and figures. I'll take no back seat on the Cigar question.

—  
J. BRUCE PAYNE, Mfr.,  
Granby, Que.

**OFFER YOUR  
CUSTOMERS**

# "Sterling" Brand Pickles.

**Made in  
Canada.**

These pickles are well known to the people of Canada, and are in demand with the trade all over. Cultivate the best trade by always having your stocks well assorted with "Sterling" goods.

**T. A. Lytle & Co.**

124-128 Richmond  
Street, West.

**Toronto.**

# Going Up! Up! Up!

Rolled Oats have reached a pretty stiff figure, and, owing to the short crop this year, it is quite likely they will go still higher. Something else keeps climbing up, too—that is the sale of

## PAN-DRIED OATS.

Every week shows an increase over the corresponding week of last year. Good proof that people are more and more using the reliable kind, and a large number of grocers are appreciating the wisdom of selling only "TILLSON'S."

No matter how far away you may be, we will be pleased to hear from you—no order too large for our capacity—none too small for our attention.

**THE TILLSON CO., Limited, Tilsonburg, Ont.**



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THE STANDARD TEA OF THE CANADIAN PEOPLE IS

# JAPAN TEA

It is perfectly natural that it should be, and that tea experts pronounce it the purest, most invigorating and most refreshing tea in the world---the soil of Japan has been favored by nature to produce this kind of tea.

JAPAN CENTRAL TEA TRADERS'  
ASSOCIATION.

Trafalgar Chambers, Sun Life Building.  
Annex.

Tel. Main 4142. MONTREAL, CANADA.

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## “Celebrate Yourself”

The easiest thing in the world to do, especially when you sell good goods. Have you seen the new **Pure Gold Spice Package** and Counter Carton? It's a perfect design and a good profitable seller for the popular prices—5c. and 10c. Samples Free.

---

**Pure Gold Co., = Toronto**



**GILLETT'S  
CREAM  
TARTAR**

Highest Strength  
and Absolutely Pure.

Costs no more than the poor  
adulterated kind and will  
please your trade much better.

GILLETT'S CHEMICAL WORKS

London, Toronto, Chicago,  
Eng. Ont. Ill.


**NOTHING** could make your  
store more profitable  
than by selling 

**IVORY  
GLOSS  
STARCH**

Those who have used it are well  
acquainted with its merits, and will  
patronize the storekeeper who sells it.  
Augment your chances for securing  
more patronage by selling

**IVORY GLOSS STARCH.**

Manufactured by  
**THE ST. LAWRENCE STARCH CO.,**  
Limited,  
PORT CREDIT, ONT.



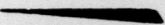
**OUR REPUTATION**

will be sustained. On the quality of our goods has our success been obtained. As in the past, we intend giving our customers genuine goods of undoubted merit—something a merchant will constantly feel safe in selling to his most particular customers. There may be others who sell lower-priced goods, but when price is in keeping with a standard quality we can give you as good value as any in the business. With our lowest as well as our highest priced, there is always the value in the goods.

“R. F.” for 10c. “Golden Quintessences” for 25c.

**ROBINSON MFG. CO., TORONTO.**

**SOMETHING BETTER  
THAN THE REST**

THAT IS 

**VICTORINE**

A washing compound that does  
not injure clothes. **NO ALKALI.**

Write for sample.

**VICTORINE** (Incorporated)  
MONTREAL.

**WATER-PROOF WRAPPING PAPERS.**

Now into the season when wet weather—rain or snow—will prevail largely, our water-proof wrapping papers will be found helpful to the trade. They provide safe protection to your goods, showing a degree of care on the storekeeper's part that is appreciated by the customer.

- Water-proof wrapping paper, 43 inches wide, 100 lbs. to the roll, 7c. per lb.
- Cloth lined water-proof wrapping papers, 43 inches wide, 200 yards in the roll, 7c. per yard.

**CANADA PAPER CO., Limited**  
TORONTO.

**REPORTER  
WANTED.**

**A** BRIGHT young man, full of ideas, one who has had experience in a general store preferred, is wanted to assist the commercial editor of a newspaper, as a market reporter and assistant editor. Apply, stating experience, wages expected, etc.,

**Box 64, CANADIAN GROCER,  
TORONTO.**





The richest growths from the most favored districts in Greece—of delightful flavor and splendid appearance—the highest grade currants imported into Canada. A great number of our friends will no doubt remember the high standard of quality possessed by these brands, and this season they may be assured of the peculiar and distinctive characteristics being fully borne out in the currants we send out under the names of “Paradise” and “Hay Castle.”

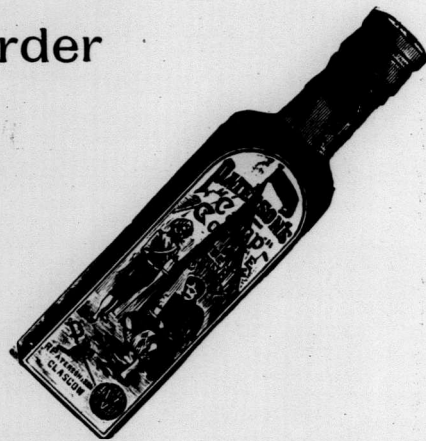
NOW IN STOCK, IN CASES AND 1/2-CASES.

**W. H. GILLARD & CO.,** WHOLESALE GROCERS. **HAMILTON.**

# Essence of Coffee

You want  
the best.

Order



**Rose & Laflamme**

Agents MONTREAL.



NABOB  
SAUCE

## Batty & Co.

ESTABLISHED 1824

LONDON.



RAJAH  
SAUCE

OLIVES  
AND  
PURE  
OLIVE  
OILS.



BATTY & CO'S THE SAUCE

is THE Sauce for us!

MAKERS of High Class Pickles Sauces Jams, Jellies &c LONDON &c

INDIAN  
CURRIES  
AND  
CHUTNIES.

Makers of High-class

PICKLES  
OF  
ALL KINDS.



NABOB  
PICKLES

SAUCES  
OF  
ALL KINDS.



## SCHEMES TO BEAT THE GROCER.

**A**LTHOUGH they may cut prices regardless, "run bargain sales, and even "break" each other in competition, the uptown butchers, grocers, and bakers cling together in common support against the bad customers that come to them from the floating population of the tenements, the flat-houses and apartments. In coming into a district a customer must have some

## BADGE OF CREDIT,

something more than a bank book to show that his "financial intentions are right." This may be a letter, telephone call, or a well-posted pass book showing the amount of goods purchased with the proper receipts. Among the smaller stores the latter credential is the most common one in use, the clerks receiving the owner about as mechanically as a quarantine officer passes an incoming ship with a clear bill of health.

"And yet they ain't always good," said one west side grocer. "I got stuck with one of them who had traded at a market in another block until she got a well filled and

## RECEIPTED PASS BOOK.

Then she left and came to me. I honored the book and she ran up a month's account, disappearing without paying a cent. She probably is working that pass book yet. We have to watch our trade pretty close, and if a customer leaves with unpaid bills we consider it our duty to follow them up and report them to the next merchant they approach. I've had dealers to come to me from below Twenty Third street and put me on to customers that I thought were the best of pay. When we are taken in by customers who leave unpaid bills behind, usually we let them go without any attempt to collect. Lawyers' fees are too large for us to afford to go to court; so the account is a dead loss.

Many times persons come to us without any reference at all. They do not ask for credit but pay cash. They trade with us so long that we finally run into an account with them naturally. They pay at first and then

## BEGIN TO GET CARELESS.

Fearing to offend and lose their patronage, we let the bills run on only to wake up some morning to find the customer gone.

Then there are those persons who have the best of intentions; who are probably honest. They have credit and pay their bills, until, eventually, the head of the house loses his job, his health, or his money, and we are out of pocket just as though the family was the "sickest" of beats. But we do not look at these cases in this light. Many times

we are willing to do what little we can to help the case along, and you will find a whole

## CHAPTER OF THIS CHARITY WORK

that is never mentioned in church or society reports. One of my best customers was a famous musician whose concert work netted him over \$500 a week. He died suddenly while on a tour, and when the estate was settled it was found that the man's family had lived up to the last dollar. I never recovered a cent.

Another grocer, farther downtown, whose sign has been above his ninth avenue doorway for over 30 years, was afraid that the methods adopted by retired merchants to protect themselves against fraud, did not speak well for the standard of New York housekeepers of to day, as a class.

"I can remember when the bulk of my customers," he said, "were house owners. Their dwellings were their

## MARK OF RESPECTABILITY.

Some took boarders, but there were few flat houses or apartments. My trade was almost entirely credit business, and I always got my money. Now, these families have all gone. Moved farther up town, I suppose, and their places have been taken by strangers, who come from nobody knows where and disappear just as mysteriously. I do not do so much credit business now. If a customer has not the cash I cannot trouble myself with him.

The other day a young woman came running in the store swinging her hands and whistling. She appeared to be very happy.

"Make me out a pass book right away," said she. "I've been married two weeks and we begin housekeeping on the fifth floor, just across the street. John gets \$15 a week and is paid every Friday. To day I want five pounds sugar, a sack of flour, a can of oil and so on. She went through a bill that figured up to \$10 easily.

"I just took her aside and talked to her as though she was my own daughter.

"How much money have you got to start housekeeping on?" and she showed a pocketbook filled with nothing but street car transfers and shirt waist samples.

"How do you know that John will be working next week?" I asked next. She did not know, but John was always steady, and did not drink. John could do nothing that would be a failure. So I gave her a lecture and she listened to it all. I told her that John might meet all her expectations and he might not, but that he never could pay all the bills that she had begun to run up with his \$15 a week salary. I told her to go

home and live on oatmeal and bread, if need be, until she had got one month's salary ahead, and then go out and try shopping. She heard me through and then went home looking mad. She probably told John all about it."—N. Y. Evening Post.

## INDIAN VS. BRAZILIAN COFFEES.

**T**HE enormous production of coffee in Brazil and the consequent decrease in price has seriously affected the coffee interests of India, according to the monthly bulletin of the Bureau of American Republics. Recently published statistics show that the area planted in coffee in southern India at the close of 1900 was 245,400 acres (99,312 hectares). Since 1897 the decrease in the price of coffee has removed any stimulus to extend the area under cultivation, while the yield has been diminished by disease and by adverse climatic conditions. The quantity produced in 1900 was only about one-half that produced in 1890.

Practically the entire coffee crop of India is exported. Great Britain and France are the chief customers. As France has during the past five years taken about one-third of the Indian coffee exported, the question whether that country will in a few months impose its maximum tariff thereon is of great moment. A decree has been issued by the French Government which authorizes the application of the minimum tariff on products of the British colonial possessions (of which India is one) up to February 23, 1902. After that date Indian coffee will pay a much higher rate than Brazilian coffee, unless, in the meantime, some mutual agreement is arrived at, or unless fresh legislation (which seems improbable) is undertaken in France.

## A HEAVY FINE.

The account of a prosecution and conviction in a London police court as published in The Times and reproduced hereunder may be of interest to retailers as well as consumers of butter:

At the South Western last week Messrs. Pearks, Gunston & Fee, grocers, were summoned at the instance of the Wadsworth council for selling at their branch shop in Streatham butter which contained 6.5 per cent. of moisture. It was stated for the prosecution that the defendants import colonial butter, and by a certain mechanical process, introduce into it a percentage of milk. For the defence it was contended that the defendants issued a label with the butter which disclosed to the purchaser what he was buying, so that he was in no way deceived. The magistrate convicted, imposing a fine of £10 with £5 5s. costs, but granted a case for the high court.





Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

**MORSE BROS., Proprietors, Canton, Mass.**

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

#### A WINTER TRIP TO THE BRITISH WEST INDIES.

PICKFORD & BLACK are making a strong effort to increase the volume of passenger travel by their line to the West Indian Islands during the winter months. They have already done quite a large amount of special advertising and expect to do a good deal more both in Nova Scotia and the West before the end of February. Mr. Charles S. Pickford, who looks after the firm's interests throughout the southern islands during the winter, is now in Ontario making the acquaintance of people whom he hopes to interest in Trinidad, Barbados and Demerara as markets for Canadian goods and, if possible, to impress upon them the advisability of taking the round trip from Halifax out and back at an early date.

A few years ago a great many Ontario people made it a point to spend their winters at Barbados, Dominica, or some one of the Windward Islands, but, owing to the Halifax service being inferior to that from New York, they almost invariably chose the latter route. To day, however, with the conditions reversed, it seems probable we shall see a great many western people pass through this city on their way going south.

The Orinoco, the flagship of Pickford & Black's line, is probably the finest boat for tropical service on the North American coast. She was originally intended for the East Indian trade and is magnificently fitted throughout. The other boats of the line are smaller, but, with their deck, staterooms and newest appointments, are most comfortable, indeed. We can imagine no more delightful six weeks' voyage than a trip by one of these boats during the winter or spring months. It is an excursion the charm of which cannot be overstated. It takes one into regions where the climate—that all important factor in the development of the human race—has moulded a people whose tastes, habits, and modes of life differ entirely from those of the people from the north; where the

sons of the tropics produce a vegetation which embraces every element essential to a really enjoyable time. The bright sunny brilliancy of the day, the pure, soft darkness of the nights, the sparkling glassy seas, the unrivalled scenery of the islands, their mountains, their craggs, their gardens, their forests; the colored folk of all hues of skin, of all types of feature; the rich luxuriant vegetation of the tropics, the strange fruits, flowers, foliage. All these elements combined make a journey which will be stowed away and docketed in the memory of any who may have taken it as "Perfect."

The round trip from Halifax occupies 42 days and the cost of a return ticket, which includes stateroom and meals is \$130. From Montreal it is \$142.50 and from Toronto, Hamilton, London and other central points in Ontario, it is \$143.35.—Maritime Merchant.

#### CANADIAN PRODUCTS WANTED,

The following were among the inquiries relating to Canadian products recently received at the High Commissioner's Office in London, Eng.:

1. A Rotterdam agent asks to be referred to Canadian exporters of baled hay and to other firms desiring a representative in Holland.
2. The names of the leading cigar buyers in Canada are asked for by an English firm of manufacturers.
3. Inquiry is made for the names of the principal importers into Canada of such small leather goods as laces, straps, belts, etc.
4. An agent at Genoa is open to take up the representation of Canadian firms exporting goods suitable for the Italian market, viz., lumber, etc. He is also desirous of appointing an agent in Canada for the sale of a well-known brand of olive oil.
5. A broker and agent at Durban, Natal, desires to be placed in communication with some good Canadian house manufacturing goods suitable for the South-African markets.

[The names of the firms making the above inquiries, can be obtained on application to the editor of THE CANADIAN GROCER.]

#### "DO IT NOW."

THIS phrase, which is the conspicuous title on a card recently issued by Boeckh Bros. & Company, Toronto, has attracted considerable attention. "Traveller" writes to this paper of experiences which came under his notice as follows:

"A manager of a large business informed me the other day that this card has been a means of helping him along in every-day life. 'We are all more or less inclined to put off what we should do to day,' said this gentleman to me, 'but since I received that card, I not only "Do it now," but insist that all my clerks and salesmen follow the rule. In order to keep abreast of the times and of the keen competition existing in all lines of business, one must be prompt. Constant delays mean a loss of dollars and cents—none can say to what extent.'

"Some of the buyers in retail stores would do well if they adopted the above motto. The time of travellers is worth money, and when retailers are making appointments to meet them or examine samples they should keep those three words in the foreground.

"It should also apply to collections, and to their attention to customers' wants and store requirements generally.

"A young man was engaged by a large mercantile house to start work on a certain day and hour. Owing to some unforeseen circumstances he did not arrive on time, and failed to notify the firm by letter or wire. He was only half an hour late, but when he arrived the manager said to him: 'Young man, you were engaged to report here at an appointed time, but did not keep your part of the engagement. The position is now filled.'

"Punctuality in business is one of the things a lot of people have yet to learn. 'Do it now.'"

Jane Adams, grocer, etc., Acton, Ont., has sold out to George Soper.



## AN ENQUIRY • • •

If you have one for **First-Class Japan Tea** buy our

# “R.T.S.”

We also have the celebrated “**KIJI**” and “**L.S.**” brands.

**LUCAS, STEELE & BRISTOL, Wholesale Grocers, Hamilton, Ontario**

### 28 Cents Per Pound

is all you pay for “**BOSTON LUXURY**” Coffee, and then you get the finest blend sold anywhere. It sells well because it pleases best. Always uniform in strength and flavor. Hundreds of retailers bank on it, and you can do the same.

**JOHN SLOAN & CO., - - TORONTO,**  
CANADIAN AGENTS.

**SAME AS YOUR GRANDMOTHER MADE.**

## Absolutely Pure Jams.

That is what Goodwillie's are. Put up in pint glass gem jars, nicely packed, one dozen to a case.

**STRAWBERRY,  
RASPBERRY,  
CHERRY,**

**PEACHES,  
PEARS,  
PLUMS,**

**RED CURRANTS.**

Packed on the Goodwillie Gardens, latter situated in centre of the renowned Niagara Fruit Belt.

Get your order in before the best assortments are sold

**James Turner & Co., Wholesale Grocers, Hamilton**



# NEW GOODS NOW IN STORE

**Sockeye Salmon.** "Clover Leaf" and "Horse Shoe." (Talls.)

**Currants.** Cases and half-cases Fine Filatras and Amalias.

**Figs.** Eleme—4 Row, in 10-lb. Boxes.

**Raisins.** Arguimbau, Trenor, and Whiting—Selected and Fine Off-Stalk.

**Sultanas.** Brands Good and Fine.

**THOS. KINNEAR & CO., Wholesale Grocers,**  
49 Front Street East, TORONTO.

## ESSEX TOBACCO CROP.

In an interview regarding this year's tobacco crop in Essex County, Mr. Lewis Wigle, of Leamington, the well-known grower, said:

"If last spring had been as favorable for growing plants and setting them out, there would have been a greater acreage this season than last; but the spring was backward and dry, and we find the crop about equal to that of 1900.

"There will be between two and three million pounds of burley leaf—nearer three than two—and about one million pounds of Zimmer, Spanish and other varieties adapted to cigar making.

"The effect of the very large crop of 1897 is wearing off, and nearly all the factories in Canada consuming Canadian leaf will require some of this year's crop.

"Practical demonstrations have shown that we can grow as good burley leaf as can be grown in any country in the world."

## A FIRE QUICKLY QUENCHED.

One evening a few weeks ago, while one of the bookkeepers was busy in the offices of the Pure Gold Mfg. Co., Limited, Front street east, Toronto, he was surprised to find the fire brigade gathering about the

premises, and still more astonished to learn that a fire had started in the basement of the building in which he was working. The fire had started in an isolated milling-room and an alarm had been sent in by the Courtland automatic alarm without the bookkeeper having the slightest knowledge of it. The fire was soon put out so that little damage was done to the firm's stock, and work in the factory was in no wise delayed.

## TEA STATISTICS FOR NINE MONTHS.

McMeekin & Co., London, Eng., give the following statistics in regard to tea in London:

	Imports.			
	lb.	lb.	lb.	lb.
Indian.....	90,365,000	84,325,000	76,038,000	73,796,000
Ceylon.....	82,273,000	89,170,000	73,897,000	73,855,000
Japan and Java.....	4,100,000	3,821,000	3,293,000	2,796,000
China, etc.	12,714,000	18,116,000	2,661,000	21,496,000
Total.....	189,455,000	195,431,000	174,889,000	171,943,000

	Deliveries.			
	lb.	lb.	lb.	lb.
Indian.....	115,626,000	106,980,000	101,813,000	99,270,000
Ceylon.....	82,526,000	79,332,000	69,031,000	70,644,000
Japan and Java.....	3,882,000	3,810,000	3,307,000	2,637,000
China, etc.	14,652,000	21,073,000	21,963,000	23,910,000
Total.....	216,688,000	211,215,000	196,114,000	196,361,000

	Stock at September 30.			
	lb.	lb.	lb.	lb.
Indian.....	44,864,000	39,663,000	35,544,000	36,959,000
Ceylon.....	24,608,000	29,393,000	22,930,000	19,703,000
Japan and Java.....	1,075,000	648,000	625,000	827,000
China, etc.	14,529,000	16,942,000	17,177,000	16,402,000
Total.....	84,876,000	85,746,000	75,486,000	74,991,000

## BEET-SUGAR GOSSIP.

Residents of Wiarnton, Ont., and vicinity have taken nearly \$35,000 stock in The Wiarnton Beet Sugar Manufacturing Co., Limited. The construction of the factory in Wiarnton will probably be started in a few days.

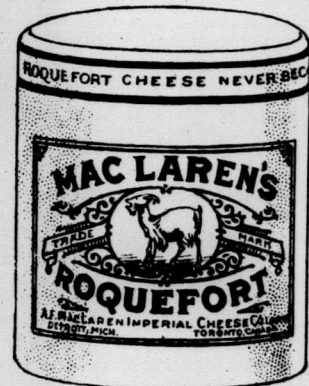
The plant of The Wallaceburg Sugar Co., Limited, Wallaceburg, Ont., which is now being constructed, will be fully as large as was at first anticipated. The main building, which will be constructed of stone, brick and cement, with steel girders, will be 268 x 64 ft. There will also be 10 beet sheds, each 400 ft. long. The warehouse will have a capacity of 20,000 bbls. The premises are to be ready for operation on August 15, 1902, in time for next year's fall campaign.

The Galt, Ont., Board of Trade have, during the last couple of weeks, held a series of meetings in the neighboring district, endeavoring to secure the promise of a sufficient acreage of beets to make the establishment of a beet-sugar factory in Galt a safe investment. Nearly 1,000 acres have already been promised. A committee representing the promoters of a company who desire to establish a factory in Guelph, Ont., are making a similar canvass in the neighborhood of that place.



The absolute perfection of  
**MacLaren's Imperial Cheese**  
enables us to defy all imitations.

For, while it is an easy matter to produce a package which resembles ours, the purity, rich flavor and wholesomeness of **MacLaren's Imperial Cheese** can never be equalled.





**NOW IN STOCK**

**"FALCON" BRAND CANDIED PEELS**

**LEMON                      ORANGE                      CITRON**

**SEE OUR TRAVELLERS.**

**THE DAVIDSON & HAY, LIMITED**

36 YONGE STREET - - TORONTO.

**A DANISH MODEL DAIRY.**

It is not surprising that Danish butter has won such a high reputation for itself on the markets of the world. The Danish Export Review of September 12 contains illustrated descriptions of the "Danish Estates Butter Factory," a cooperative concern controlled by the owners of about 50 small and large farms, possessing an aggregate of 6,200 cows which produce 31,000,000 lb. of milk annually. The factory, which is at Hasleo, is a three-winged brick building, covering over  $\frac{1}{4}$  of an acre. The milk is taken to the factory in large wagons built specially for the business; unloaded on a covered, exterior platform; through broad sliding doors into the weighing hall, which contain two scales capable of weighing 1,000 lb. of milk at a time. The plant includes six separators, with an aggregate capacity of 24,000 lb. of milk per hour. These are divided into two series each of which possess their own sweet milk heater and cream pasteurizing apparatus. In the churning room are two triple butter workers, with six churning casks, each able to churn 700 lb. of cream at a time. The buttermilk is used in the manufacture of cheese, as is also much of the skim milk. In the cheese-making room are nine large cheese vats of American

pattern, each vat containing 4,000 lb. of milk. The necessary cooperage and tin-smithing is part of the factory equipment. The establishment equipped cost about \$22,000. THE CANADIAN GROCER is indebted to Mr. C. E. Sontum, the Canadian agent at Copenhagen, for the copy of The Export Review.

**"PURE GOLD'S" NEW FACTORY.**

The Pure Gold Mfg. Co., Limited, Toronto, have secured a site on Russell Square, on King street near John, and will build thereon their new factory. It will be remembered that this company secured a site on Wellington Place some time ago. As, however, the neighboring land was taken up for residential purposes, and the owners of this land objected to the erection of a large factory near them, this site was resold and the new one secured. The factory will be four storeys high and 185 x 60 ft. in dimensions, and will cost about \$20,000.

Not only will the factory provide more space, but it will be equipped with the most modern plant. Every department of the company's manufacturing plant will be improved by the installation of the newest, most up-to-date machinery and by systematizing the production of their innumerable

lines. A specialty will be made of coffee-sorting and roasting. This department will be equipped with automatic machinery, which will insure a uniform product of the highest quality.

A lunchroom and dressing-rooms will be provided for employes, and a lecture room will be built, in which demonstrations of "Pure Gold" goods will be given for the benefit of the various cooking schools in the city.

**CANS FOR CANNED GOODS MEN.**

Mr. James B. Campbell, of the Acme Can Works, Montreal, was in Toronto early this week on his way to the Pan-American Exposition at Buffalo.

"We have had a hard time of it filling orders for tin cans this season," he said. "Owing to the strike in the United States the Welsh tinplates that should have come to Canada were shipped to that country. I am thankful to say we have now got over the difficulty, and that everything is now in a normal condition. But I can tell you that in the height of the season we had a pretty uncomfortable time of it, what with our trying to get delivery of tinplates and our customers worrying us for tins. We are now getting ready to supply tins for the fall pack of poultry, meats, etc."



**Have you not Tried**

**UPTON'S JAMS, JELLIES and MARMALADE?**

These goods are made from pure Fruit and will bring and keep you custom.  
Their sale raises and sustains the admiration of all grocers.

**A. F. MacLAREN IMPERIAL CHEESE CO., Limited.**



# How About Dried Fruits and Nuts ?

*You should not wait any longer, but place your order with us for your Fall requirements. We offer the best goods at the lowest prices.*

**Trenor, fine off-stalk selected 4-crown layers.**  
**Aranda, fine off-stalk selected 4-crown layers.**  
**J. Ferchen, fine off-stalk selected 4-crown layers.**

**Fine Filiatra Currants,** barrels, half-barrels, cases, half-cases, cleaned and uncleaned. Also 1-lb packages "OWL" brand.

**Sultana Raisins,** two qualities.

**Malaga 3-Crown Loose Muscatels,** they are the best.

**Seeded California Raisins,** 1-lb. packages.

**Sultana Raisins,** 1 lb. packages, re-cleaned.

**Bevan's Finest Table Raisins,** "Bull," "Tiger," "Lion," "Elephant," "Excelsior," in boxes and quarter-boxes, clusters.

**Grenoble Walnuts,** pure Mayette.

**Tarragona Soft Shell Almonds.**

**Finest Sicily Filberts.**

**Bevan's Valencia and Jordan Shelled Almonds.**

**Shelled Walnuts.**

**French Prunes,** 25 and 55-lb. boxes.

**California Prunes,** 25-lb. boxes, 30/40s to 100/110s.

**Comadre Figs,** in tapnets.

**Fine Table Layer Figs,** in boxes—

10-lb. boxes,	1-star,	1.87 inches
10 lb. boxes,	2 star,	2.06 inches
12-lb. boxes,	3-star,	2.27 inches

Also in small 12-ounce and 16-ounce boxes.

**California Evaporated Fruits,** Nectarines, Peaches, Pears, Apricots.

**Finest English Peels,** Lemon, Orange, Citron.—"York Confectionery Co'y."

ALL THE BEST GOODS.

**TO ARRIVE END OF OCTOBER AND BEGINNING OF NOVEMBER.**

We carry the largest assortment of fancy goods to be found  
in any Wholesale House.

ASK FOR OUR PRICES.

WE ARE SELLERS.

## L. CHAPUT, FILS & CIE.

MONTREAL.

Wholesale Grocers and Tea Importers.



SPECIAL PRICES ON

**COFFEES**
**RIO  
BOURBON  
PLANTATION  
MOCHA  
JAVA**
**GREEN, WHOLE ROASTED OR GROUND.**
**THE EBY, BLAIN CO., LIMITED**

WHOLESALE GROCERS, ETC.

**TORONTO.**

SELLING AGENTS IN CANADA FOR THE FAMOUS "KIN-HEE" COFFEE.

**TORONTO GROCERS' ASSOCIATION.**

**T**HE chief topic of interest at the regular meeting of The Toronto Retail Grocers' Association on Monday evening was the proposed amendment to the early closing by law. In the absence of President Panter and Vice-President Sykes, F. S. Roberts was voted to the chair.

Owing to the holidays last week, due to the visit of the Duke and Duchess of York, the attendance was not as large as was thought advisable in order to make preparations for the campaign re early closing, which would be necessary if the by-law was to be amended as desired. It was, therefore, moved by A. R. Williamson, seconded by D. Bell, that a special meeting be called for Monday, October 21, to take the means necessary to the passage of the amendment to the early closing by law. Carried.

F. W. Johnson gave notice that at the next meeting he would move that \$50 be drawn from the special fund to provide for an oyster supper.

Moved by D. Bell, seconded by T. Clark, that as several prizes were donated by friends of the association for the picnic at Oshawa, and were allotted to events which were not run off, that these prizes be devoted to amusements at social evenings to be held by the association, and that the secretary be instructed to secure these prizes before the special meeting to be held on Monday, when they should be allotted.

This was carried.

**BENNETT'S NEW SHELF-BOX FACTORY.**

J. S. Bennett, manufacturer of grocery, hardware and druggist shelf boxes, has removed to the factory building at 15 Marion street, off O'Hara, Queen street west, Toronto, which he recently purchased from J. W. Storey. Mr. Bennett's place of business was formerly at 20 Sheridan avenue. Mr. Bennett is at present working on orders for shelf-boxes from five different provinces.

**MEDALS FOR COCOA.**

The judges at the Pan-American Exposition, Buffalo, have awarded three gold medals to Walter Baker & Co., Limited, Dorchester, Mass., for the superiority of their Breakfast Cocoa and all of their cocoa

and chocolate preparations, and the excellence of their exhibit. This is the thirty-seventh highest award received by them from the great expositions in Europe and America.

**PERSONAL MENTION.**

Mr. Rose, of Rose & Laflamme, Montreal, was in Toronto on Monday and Tuesday. He went east on Tuesday night.

Mr. Alf. Gunyo, grocer, Brighton, Ont., was in Toronto last week. He reports business to be excellent, every month this year having shown an increase of trade.

**MAY START FACTORY IN TORONTO.**

G. W. Ganong, M.P., president and manager of Ganong Bros., Limited, St. Stephen, N.B., manufacturers of the "G.B." chocolates, has returned from a trip to the Pacific Coast accompanied by his wife.

It is reported that, while in Toronto, Mr. Ganong sought for a building suitable to use as a factory for the manufacture of their confectionery to supply the demand for them, which is steadily growing in Ontario and the West.

**MERRITT BROS.' FAILURE.**

The statement of the affairs of Merritt Bros, wholesale grocers, St. John, N.B., who suspended recently, shows the suspension to be a serious one. The liabilities are placed at \$550,000 of which \$300,000 are direct. The assets amount to \$147,000, of which \$37,000 are hypothecated. An offer of 15c. on the dollar has been made by Merritt Bros., but has not yet been accepted.

The Imperial Syrup Co., Limited, is applying for incorporation through its attorneys, Messrs. McCormick and Moffat. The members are: Frederick Welker, of Vancouver; William Welker, of Montreal, and Joshua Collitt Rose, William Sterling Laflamme and Alexander Stearns McCormick, of Westmount.

**HINTS TO BUYERS.**

Contributors are requested to send news only not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

**I**N spite of the fact that last week was nearly all holidays, the "Salada" Tea Co. report that they had a particularly large week, especially in green Ceylons.

H. P. Eckardt & Co. are offering a snap in natural figs in bags.

T. Kinnear & Co. have taken a shipment of Californian prunes into stock.

"Imperial" layer figs, 10-lb. boxes, are in stock with W. H. Gillard & Co.

H. P. Eckardt & Co. are selling canned pineapple at prices that will interest all buyers.

John Sloan & Co. have just unloaded a car of Golden sugar syrup in barrels and half-barrels.

A consignment of new shelled almonds and Malaga raisins arrived this week for H. P. Eckardt & Co.

A shipment of Morton's canned pineapples, Albert sardines, kippered herrings and herrings in tomato sauce has arrived for John Sloan & Co.

W. H. Gillard & Co. report that they are showing exceptional value in medium-grade and high-grade teas in almost every line; a large shipment just arriving.

W. H. Gillard & Co., are just in receipt of their first arrival of their currants, "Paradise" and "Haycastle," which they have handled for a number of years.

R. W. Hannah, Board of Trade, Toronto, reports a good demand for potatoes in car lots. The shortage of cars, however, prevents prompt shipment. The stock is coming forward now in better shape, being riper the last week's deliveries. If you have any to offer correspond with him.



“Good  
Enough.”

The day of “good enough” has gone by in the production of Salt. Modern methods have relegated the old-fashioned Salt of commerce to a back seat. Only **the best** will satisfy the particular cook to-day, and Windsor Salt anticipates her desire.

No woman is content with cooking that is simply “good enough” and no more is she willing to use Salt of inferior quality to produce the best results. “Good enough” won’t do for her any more than for you---**Windsor Salt is the best by test.** Facts prove it, sales prove it. If you are not selling it, won’t you prove it yourself by ordering it?---**prove it to-day!**

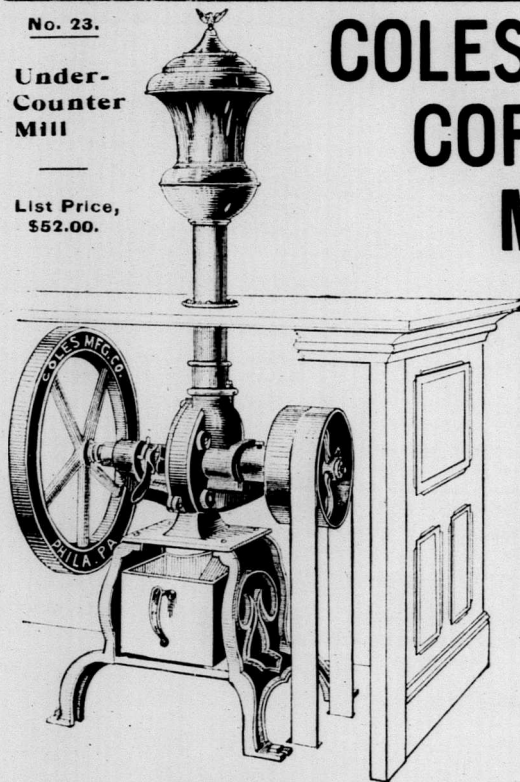
*Windsor  
Salt.*

*The Canadian Salt Co., Limited, Windsor, Ont.*

No. 23.

Under-  
Counter  
Mill

List Price,  
\$52.00.



## COLES COFFEE MILLS

None better for  
Granulating or  
Pulverizing.

Our mills will  
Pulverize with-  
out heating Caf-  
fee.

Every Coles  
Coffee Mill has a  
Breaker that  
breaks the Coffee  
before it enters the  
grinders, thus re-  
ducing wear of  
grinders.

**A GREAT  
LABOR-SAVER.**

Our Grinders  
wear longest.

Agents  
TODHUNTER, MITCHELL & CO., Toronto.  
DEARBORN & CO., St. John, N.B.  
FORBES BROS., Montreal.  
GORMAN, ECKERT & CO., London, Ont.

**COLES MANUFACTURING CO., PHILADELPHIA,  
PENN'A.**

40 years' experience ought to count, and every barrel of vinegar we send out carries the benefit of that experience in its

**Strength,  
Brilliancy,  
Flavor.**

**Wilson, Lytle, Badgerow  
Co., Limited  
TORONTO**





President,  
JOHN BAYNE MacLEAN,  
Montreal.

**THE MacLEAN PUBLISHING CO.**  
Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Québec, Nova Scotia, New Brunswick, P. E. Island and Newfoundland.

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**CANNED-TOMATO SITUATION.**

IT is important to note that the short pack of tomatoes, which the Canadian canners have been prophesying for some weeks back, has developed within the past few days into a tangible form that is far more convincing than the advance recently made by the Syndicate. One large Montreal dealer, who bought so heavily last fall that he had yet a plentiful supply at the end of the year, has been already cleaned out of his new pack, and finds, much to his disappointment, he cannot replenish his stock with his favorite brand. This has led to investigations that have brought forth interesting facts which, we believe, are dependable.

The trade have become accustomed—too well accustomed—to the canners' story of a short pack. It was told last year, but, intentionally or unintentionally, everyone in the trade knows that it was a story of fiction; the pack was exceedingly heavy. So, in spite of the fact that the canners adopted measures to curtail their output this year, buyers refused to govern themselves by the canners' reports, even when the crop itself was a partial failure. A few loaded up, but the vast majority bought lightly. It is not surprising that there are low stocks, but it is surprising that these stocks cannot be readily replenished. It would

seem to be a strong evidence indicative of a light pack.

We have been given some figures up to October 4. It is said that the Canadian packers of tomatoes had put up only 219,000 cases, against 387,000 last year, and the packing is now virtually over, as tomatoes will not ripen in frosty weather. Of the 219,000 cases packed, 170,000 have, it is alleged, already been sold. The statistics look strong and are said to be authentic.

There is another circumstance to take into consideration. The tomato crop has been very light in the United States, and the Americans have been buying in this country. From Picton and Trenton two cargoes at least of 5 000 and 6 000 crates have been shipped across to Rochester to supply the canners there, while we have heard that last week a block of 5,000 cases of canned tomatoes were sent into the United States. Both purchases must naturally affect our small market. One large Montreal firm has authorized its travellers to predict \$1 tomatoes before next spring. But it is not everybody that is so optimistic.

Already the Americans are advancing catsups and other products containing tomatoes, on account of the high prices of the raw material. One maker of catsup is up 15 to 25c. a case, and Heinz's Montreal agency say quotations are withdrawn.

**DYED EVAPORATED APPLES.**

LAST season THE CANADIAN GROCER had occasion to draw attention to the harm done to the top layer of evaporated apples by the use in packing of colored paper, or rather the use of colored paper in trimming the top edges of evaporated apple packages. It was conclusively shown that the proper paper to use is a plain white paper for the top, sides and bottom, with possibly a strip of white paper of fancy design along the top edges.

But some packers seem to be still making the mistake pointed out last season. E. S. Shearer, Rounthwaite, Man., sends us a sample of a top layer of evaporated apples. Fancy pink paper had been used in this package, and it had not only discolored the surface of the apple immediately under it, but the dye had gone completely through the fruit.

A word to the wise should be sufficient.

**BALED HAY WANTED.**

A LONDON, ENG., firm writes that it is desirous of being brought into touch with Canadian shippers of baled hay near the Atlantic seaboard who would be willing to deliver hay in pressed bales f.o.b. steamer at a low price.

Exporters who desire to communicate with the London house in question can do so through the editor of THE CANADIAN GROCER.

Canada's export trade in hay is becoming quite an important one, last year being valued at over \$2,000,000, and the number of inquiries that are still being received for this product of the farm is an evidence that the foreign trade is capable of still greater development. Our chief customer is the United States, but it would seem that the market which is capable of the greater development is that which lies beyond the Atlantic. The exports of hay during the fiscal year ending June 30, 1901, were as follows:

	Tons.	\$
Great Britain.....	51,644	459,235
United States.....	155,222	1,158,128
British West Indies .....	1,528	14,758
Other countries.....	33,584	465,781
	241,978	\$2,097,902

**CANADIAN FLOUR PLEASURES THE DUCHESS.**

While the Duke and Duchess of Cornwall and York were in Winnipeg they, accompanied by their suite, spent an hour in the great mills of the Ogilvie Milling Co., Limited, there. Evidently the Duchess has a good knowledge of flour qualities for she was so impressed with the magnitude of the mill, the completeness of its equipment and the excellence of the flour which is produced from Manitoba No. 1 hard that she insisted on arrangements being made so that the bread used in her household shall henceforth be made from Ogilvie's Hungarian exclusively. This should contribute to the reputation and fame of Manitoba wheat and flour, not only in Canada, but also in the many countries to which it is exported, for what is suitable for British Royalty need fear no rival the world over.

It will be remembered that a few months ago the British Admiralty, after a series of tests, decided to use Manitoba flour in the navy.

The merit of Canadian flour is gradually getting the recognition it deserves.



## GERMANY'S DISCRIMINATION AGAINST CANADA.

THE official announcement which the Department of Trade and Commerce received the other day to the effect that the favored nation treatment had been denied Canada by Germany, created little or no interest in this country, for it was only an official intimation of what we were already fully cognizant. It is none the less an important matter, for it means that whatever business we do with Germany will be done under difficulties greater at least than some of our competitors. Canada is the only colony in the British Empire upon which this disability has been placed.

The action of the German authorities is, of course, a reprisal upon us for the part we took in 1897 in bringing about the abrogation of the treaties between Great Britain and Germany which prevented Canada from giving the products of the Mother Country preferential tariff treatment.

We cannot but regret the action of Germany. It is unworthy of a great nation. The steps that Canada took to abrogate the treaty were not based on antipathy towards the German Empire. On the contrary, the people of this country have had the most friendly feeling towards the Fatherland. There are a large number of Germans and their descendants in the Dominion, and they are among our best and most highly-prized citizens.

What induced Canada to seek the abrogation of the treaty was a principle. The treaty, which went into force in 1865, bound Canada to conditions which she had no voice in formulating. As they precluded the Dominion according the products of Great Britain a preference under the tariff unless it was extended to Germany, it meant that the self-government for which our forefathers had so long contended before obtaining was still very incomplete, and incomplete in a way that was humiliating.

Possibly few, if any, of those who agreed with the action of the Canadian Government in persuading the British Government to abrogate the treaty expected reprisals from the German Government, but that does not warrant our wishing to recall what has been done.

We contended for a principle, and we won. And even if we have to pay a little more for it than we anticipated it is hardly manly for us on that account to blame those who were responsible for initiating the movement which resulted in the treaty with Germany being abrogated.

In Great Britain there is a feeling in certain quarters that the Imperial Government did not stand up for the interest of Canada when the new treaty with Germany was being negotiated. The Financial Daily News of London, for instance, in a series of editorial articles vigorously criticized the Imperial Government for its apathy in regard to the matter.

We do not know what our own Government has done in the matter. Sir Richard Cartwright, some time ago, told a deputation that his Department had made some representations in the matter. But, judging from Sir Richard's action in regard to other matters, we fear that his representations were not very vigorously pushed upon the Imperial authorities.

Hope may not yet be abandoned, however. Possibly a commercial treaty, similar to that which we already have with France, may be secured with Germany through the Imperial authorities. At any rate, we do not know what we can do until we try. The Government should take the matter up without delay.

Canada's aggregate trade with Germany in 1900 was nearly \$10,500,000, the largest on record. But by far the greater part of that amount is made up of imports from Germany, the imports and exports being \$8,706,641 and \$1,715,903 respectively. Our chief imports from Germany during 1899 and 1900 were as follows:

## CHIEF IMPORTS FROM GERMANY.

	1899.	1900.
Cotton and manufactures of ..	\$ 150,469	\$ 186,664
Earthenware and china ..	98,504	133,699
Fancy articles ..	276,959	310,447
Furs and manufactures of ..	309,010	593,267
Glass and manufactures of ..	136,632	182,619
Gloves and mits ..	240,022	241,690
Paints and colors ..	255,806	290,623
Silk and manufactures of ..	340,824	316,197
Sugar ..	2,750,166	3,412,383
Drugs, etc. ....	176,023	199,010
Iron, steel, metals ..	414,143	678,869

Our exports to Germany are largely made up of breadstuffs, manufactures of metals and fruits. This will be gathered from a glance at the following table:

## CHIEF EXPORTS TO GERMANY.

	1898.	1900.
Breadstuffs ..	\$1,118,532	\$738,773
Fish and fish products ..	42,442	71,281
Fruits (dried and green) ..	372,500	191,183
Iron and steel and manufactures of:		
Agricultural implements ..	\$248,835	\$376,089
Machines and machinery ..	2,391	828
All other ..	16,578	68,965
Total iron, etc. ....	\$267,804	\$445,882
Asbestos ..	\$ 12,052	\$ 80,916
Provisions ..	71,075	7,405
Seeds ..	230,669	90,401
Wood and manufactures of ..	38,024	15,553

The aggregate trade with Germany during the last four years was as follows:

	1897.	1898.	1899.	1900.
Imports ..	\$5,785,546	\$5,763,784	\$7,324,499	\$8,706,641
Exports ..	1,045,432	1,837,448	2,219,569	1,715,903
	\$6,830,978	\$7,601,232	\$9,544,068	\$10,422,544

Germany has evidently the most to lose through unpleasant trade relations between the two countries, but that should not deter the Department of Commerce either making an effort to secure a commercial treaty with that country or at least the removal of what is practically a discriminatory tariff against Canadian products.

## APPLE PRICES BEING FIXED.

THE high price of apples is naturally having its effect on the values of gallon, evaporated and dried apples, all three of which are handled by the grocery trade.

When it first became realized that the apple crop was a short one, dealers immediately forsook the low price at which they were clearing last year's pick, some of whom were selling as low as \$1.65, and raised their quotations to \$2.00, then to \$2.25, which was for some time considered high enough. But now we understand that prices have soared to \$2.50, \$2.60 and \$2.75. Most packers absolutely refuse to make quotations on new pack, claiming that it is too risky to estimate what the cost will be. Only the best winter fruit can be put into cans and it would seem that the right goods cannot be got under \$3.00 a barrel. Paying this figure it is difficult to see how goods can be turned out at less than \$2.50, while some packers talk of \$2.75.

Evaporated apples have not yet found their level either. Most packers have been asking 9½c. by the carload, but values are gradually settling about 9c. Wholesalers are asking 10 to 10¼c.

Dried apples are worth 6½c. by the carload in Montreal.



**THE AUSTRALIAN TARIFF AND THE CANADIAN PREFERENCE.**

**A**USTRALIA'S long-expected new tariff has at last been brought down, having been submitted to the Federal House of Representatives on October 8 by the Minister of Trade and Commerce.

The average ad valorem duties are 18.7 per cent. And, while the maximum ad valorem duty is 25 per cent., some of the composite and fixed duties will, it is said, reach 100 per cent. Excluding narcotics and alcohol, it is estimated that the remainder of the duties will average 30 per cent.

The rates of duty, according to the cable information, are as follows:

Galvanized and corrugated iron	30s. per ton.
Agricultural machinery	15 per cent.
Sparkling wines	12s. per gal.
Other wines, bottled	8s. "
" in bulk	6s. "
Tobacco, manufactured	3s. 6d. per lb.
Leaf tobacco, imported	1s. 6d. per lb., excise 1s.
Cigars	6s. 6d. and 15 p. c. ad valorem.
Cigarettes	6s. 6d.
*Sugar, imported	£6 per ton.
Cottons and linens	10 and 15 p. c.
Furniture	20 per cent.

\*Excise £3 with a rebate of £2 if grown by white labor alone.

In order to encourage the development of the iron and steel industry, a system of bonuses similar to those existing in Canada is proposed. In his tariff speech the Minister of Trade and Commerce said the bonus on pig iron would be 12s. per ton when made from Australian ore and 8s. when from foreign ore. On steel ingots, when 50 per cent. of Australian ore is used, the bonus will be 12s. The bonus will be given from July 1902.

These figures approximate pretty closely to the amount of the Canadian bonus on iron and steel. Turned into decimal currency 12s. would be \$2.92. Now, our bounty is \$3 per ton on pig iron made from Canadian ore, and \$3 per ton on steel ingots made from ingredients of which not less than 50 per cent. of their weight consists of pig iron made in Canada.

One feature in which the Australian bounty differs from the Canadian is that the former will only be paid to works which produce over 100,000 tons annually, while the maximum quantity on which a bonus will be paid will be 150,000 tons. Besides the bonuses already noticed there is one of 25 per cent. to be given on machinery,

which in the case of approved reapers and binders will begin at once.

Although we have so far but little information regarding the tariff it is undoubtedly protectionist in principle. It is not evidently as pronouncedly so as that of the United States, which averages over 50 per cent. but it appears to be rather more strongly protectionist than that obtaining in Canada.

Canadians can scarcely be uninterested in the Australian tariff, from the very fact that it affects articles which they export to that country. Our export trade to Australia has not developed to the extent it was hoped it would, its value during each of the four years ending June 30, 1900, being as follows: 1897, \$1,422,426; 1898, \$1,649,320; 1899, \$1,527,810; 1900, \$1,653,173. Anything, therefore, that will tend to decrease rather than increase that trade, we can scarcely afford to view with equanimity.

Our chief exports to Australia during the last three years were as follows:

	CHIEF EXPORTS TO AUSTRALIA.		
	1898.	1899.	1900.
Breadstuffs	\$124,230	\$88,167	\$112,312
Carriages and bicycles	264,100	210,330	184,861
Cottons	76,122	88,523	113,109
Fish and fish products	179,400	63,547	203,444
Agricultural impl'm'ts	609,052	596,674	469,763
Machinery	7,280	26,097	39,971
Musical instruments	26,595	50,367	50,130
Deals	33,994	52,359	13,880
Laths, palings, pickets	153,024	169,592	127,582
Furniture	23,569	23,095	44,098

Up to the present the tariff of New South Wales was practically on a free trade basis, and as such was one of the British colonies specially mentioned in the Canadian Customs tariff as entitled to the preferential rebate of 33 1/3 per cent. of the duty. The question now arises: Does the new Australian tariff place the products of New South Wales without the pale of the preferential tariff? The Act provides that the preference may be extended to "any other British colony or possession the Customs tariff of which is, on the whole, as favorable to Canada as the British preferential tariff is to such colony or possession."

It is evident from what can be gathered from the cabled report of the Australian tariff that it is not as favorable to "Canada as the British preferential tariff" is to New South Wales. It is to be hoped, however, that the Governments of the two chief

"British Dominions beyond the seas" will arrive at some reciprocal arrangement whereby the removal of the Canadian preference on the products of New South Wales may be obviated.

Here is another matter for the attention of the Canadian Trade and Commerce Department.

**BARBADOES MOLASSES.**

**T**HE situation in Barbadoes molasses is quite interesting on account of the divergent influences which are a work. The larger crop this year naturally means lower prices than those which ruled last year, jobbers in Montreal now selling at 29c. per gallon that which last year realized 35 to 36c. per gallon.

Were it not for other counteracting influences, it is probable the present price would be lower than it is.

When prices in any commodity fall below a certain point they usually stimulate the consumption. This is the experience this campaign in Barbadoes molasses. And it has been particularly so on United States account. For example, that country last year took from 1,200 to 1,500 puncheons, while this year its quota was 10,000 to 15,000 puncheons. In one cargo alone which went to Savannah this year there were 1,000 puncheons. The United States' chief supply of molasses usually comes from Porto Rico.

Shipments into Montreal this year, on the other hand, are smaller than last year, being only about 10,000 puncheons compared with 12,000 to 13,000 in 1900. As a consequence, stocks there are much lower than they were a year ago. It will be noticed by our St. John, N.B., market report this week that a shipment is on the way from that city to Montreal. Last year about 10,000 barrels of New Orleans molasses—about equal to 3,000 puncheons—were sold in Quebec and the Maritime Provinces, but the low price of the Barbadoes article has precluded that being repeated this year.

Besides the price-steadying influences noted, it must be remembered that hog products are dear, and that jams and fruits are in lighter supply than usual. Then there are the higher figures ruling on glucose products to be taken into consideration as well.



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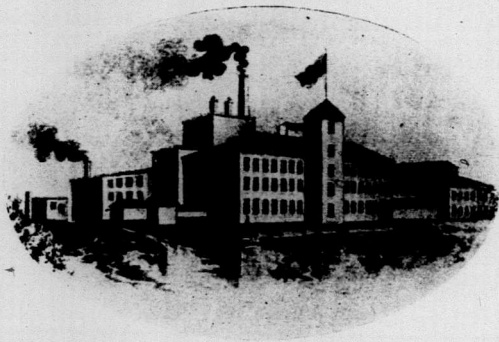
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"Salada"--Toronto or Montreal.



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100-lb. Kegs—Extra Large Crystals.

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# MARKETS AND MARKET NOTES

## INFORMATION FOR BUYERS.

If any reader wishes to know where any article can be purchased in Canada or abroad, a letter to the Editor will probably place him in communication with the seller.

## ONTARIO MARKETS.

Toronto, October 17, 1901.

### GROCERIES.

TRADE conditions continue on the whole fairly good, although nothing specially new has developed during the week. Canned vegetables are only selling in small quantities, but taking it all around there is a fair quantity moving, while prices rule firm. Canned salmon is also in good demand. The tea market is in a good condition, as far as prices are concerned, all descriptions being firm in price. There is not a great deal being done in coffee, but prices rule firm. Currants are meeting with a good demand and Valencia raisins are quiet and rather easier in price in the primary market. There is just a moderate business being done in spices, rice and tapioca. The demand for sugar is without improvement, and although the raw markets are firm there is not much likelihood of higher prices on the refined article.

### CANNED GOODS.

There is practically nothing new in the situation. There is a good sorting-up demand for small lots of tomatoes, peas, corn and beans, the ruling prices still being 85 to 90c. for tomatoes, 82½c. up for peas, and 80c. up for corn. There are still a few odd lots of old tomatoes being offered. These are gradually being cleaned up however. Some of the wholesalers report a good business in canned vegetables and fruits for shipment to the northern lakes. A large trade is being done in jams and jellies, and at least some of the manufacturers are working overtime. Very little attention is being paid to canned meats. A good movement is being experienced in canned salmon. The low prices at which good sockeye fish is being sold are stimulating business. Although there is so much canned salmon of first-class quality to be had at moderate prices there is quite a little inferior low-priced goods being offered. The demand, however, is largely for the better class of fish, at \$1.25 to \$1.30 for

northern sockeye, and for Fraser River sockeye at \$1 42½ in 5 case lots and over, and \$1.45 for less quantities. Cohoes run from \$1.05 to \$1.15, according to quality, and pink salmon at 95c. to \$1.

### COFFEE.

The market for Rio coffees rules strong, and prices are fully ½c. per lb. higher in the primary market than they were a month ago. The high price is being maintained in spite of the heavy receipts at the coffee centres in Brazil. Local wholesalers are holding off on account of the excited condition of the market. The retail trade is moderate. We quote: Green Rios, No. 7, 7½c. per lb.; No. 6, 8c.; No. 5, 8½c.; No. 4, 9¼c.

### SYRUPS AND MOLASSES.

The position in both syrups and molasses is much about the same as a week ago, the demand only being moderate for both. We quote corn syrup in bbls., 3¼c.; in ½-bbls., 3¾c.; 3½c. in kegs; 3 gal. pails, \$1.50; 2-gal. pails, \$1.10. Syrups run all the way

See pages 31 and 32 for  
Toronto, Montreal, and St.  
John prices current.

from 30 to 37c., according to quality. Arrivals of molasses at New Orleans continue light, and they are expected to continue so until the end of the month.

### SPICES.

There is just the usual moderate seasonable trade being done. Prices rule firm in the primary markets.

### RICE AND TAPIOCA.

There is a steady demand for both rice and tapioca, and prices both at home and abroad rule much as before. Foreign rice rules firm. We quote: B rice, 3¼ to 3¾c.; Japan, 5½ to 6c.; tapioca, 4¼ to 4½c. Pearl tapioca rules firm in the outside markets.

### SUGAR.

There has not been much change in the sugar situation during the past week. The raw markets have ruled steady to firm, although no actual advances have taken place. Refined sugars, both in Germany and the United States, are in very little demand. No change has been made in prices in either country, and should the price of raw in the United States appreciate

it is not likely that the refined article will follow, as the margin between centrifugals and granulated is now \$1.10 per 100 lb., which insures the refiner a good profit. One of the features of the situation in the United States last week was an advance of 1c. per lb. on granulated sugar at the Missouri river points. It will be remembered that a week or two ago, in order to fight the beet-sugar industry, the Trust reduced its price at the Missouri river points to 3½c. With the recent advance the price is now 4½c. While the low price ruled large sales were made. The meltings last week were 30,000 tons and the receipts 34,255 tons. The total stock in the four United States ports at the end of last week was 163,615 tons, against 46,790 tons at the corresponding date last year.

### TEAS.

There has been a little more disposition on the part of wholesalers to operate in Japan teas, but only a few transactions have taken place, as they are not willing to pay the prices asked. The market in Japan is firm at the present figures, and the third-crop teas are showing comparatively better value than the early teas. Very few teas, it appears, are this year being sent to Canada on consignment. This is not surprising, in view of the poor results that were experienced last year. The situation in regard to Indian and Ceylon teas also continues firm. Although a better feeling exists on the local markets, wholesalers are only buying for immediate requirements, hoping that better prices will rule later. It is worthy of note that Indian teas are just now at their best, being September manufacture, when the leaf is full of sap and flavory. The kinds of tea mostly wanted here just now are medium Pekoes and Pekoe Souchongs. Stocks of tea on the local market appear to be gradually diminishing, as far as we can gather. There are still some old teas on the spot, however, which are not without their influence on the market on new and better quality teas. There is a little inquiry for Ceylon green teas, and a few are being offered, but sellers refuse to accept the bids which are offered. China greens are still scarce and firm, and 1½ to 2c. dearer than at the beginning of the season.

### FOREIGN DRIED FRUITS.

CURRANTS—There have been no further changes in prices in the primary market since last week, but the market there con-



tinues to rule firm. Since the advance took place there has been a little more buying on importation account, although not in large quantities. Wholesalers report a fairly active demand for new currants on spot at 7½ to 8c. for cleaned Filiatras; 8 to 8½c. for Patras, and 8½ to 9½c. for Vostizzas. For November delivery wholesalers quote cleaned fruit as follows: Fine Filiatras, 6c.; Patras, 6½c., and Vostizzas, 8½c.

**VALENCIA RAISINS**—The Valencia raisin market is rather easier, there having been a decline of 1s. per cwt. in Denia. The lower prices have somewhat stimulated buying, the wholesalers evidently thinking it their only chance to order fruit and get it here before Christmas. The demand on retail account for goods in stock is only light, and the ruling prices at which sales are being made is 6½ to 7c. for fine off-stalk and 7 to 7½c. for selected. For the little old fruit on the market 3½c. per lb. is being quoted for fine off stalk and 4c. for selected. Futures to arrive in three or four weeks are quoted at 6½c. for selected and 6c. for fine off-stalk.

**SULTANA RAISINS**—A number of small orders on importation account are reported, but none of them are of importance, and the purchases are chiefly confined to the cheaper grades.

**PRUNES**—The demand is still only light, with quotations as before. We quote new Californian prunes: 100-110's, 5c.; 90-100's, 5½ to 6¼c.; 80-90's, 6½ to 7c.; 70-80's, 6¾ to 7¼c.; 60-70's, 7½ to 8c.; 50-60's, 8 to 8½c.; 40-50's, 8¾ to 10c. French, 100's, 3½ to 4c.

**FIGS**—There is very little being done. Four-rowed Elemes in 10 lb. boxes are being quoted at 10c. and 1 lb. glove boxes at 9c.

#### GREEN FRUITS.

There is still a moderate business doing on the Toronto street market. A few pears, peaches and grapes are still arriving, and are readily sold. Foreign fruits are having a larger sale. Cape Cod cranberries, sweet potatoes, Jamaica oranges and bananas continue plentiful and are in excellent demand. Malaga lemons and grapes have arrived this week and are good sellers. Californian lemons are also selling well. The apple market shows a strengthening tone, from \$3 to \$3.50 being the general quotation for best varieties. We quote prices as follows: Pears, 20 to 40c. per basket; peaches, 30 to 60c.; apples, 25 to 40c.; tomatoes, 25 to 35c.; peppers, 25 to 50c.; grapes, in 10 lb. baskets, Niagaras, 17½ to 20c., and 20 to 25c. for Delawares and Rogers; quinces, 30 to 40c. per basket; muskmelons, 25 to 35c. per crate of 12; bananas, \$1.75 for 1st and 75c. to \$1 for eight-hands. Malaga grapes are \$6.50 to

\$7.50. Malaga lemons are offering at \$3.75 to \$4 per box, and Californian lemons at \$5 per box; Jamaica oranges are \$6 per bbl. or \$4 to \$4.25 per box; Cape Cod cranberries, \$8 per bbl.; Ontario cranberries, \$6 per bbl.; pine apples, \$3.50 per case.

#### COUNTRY PRODUCE.

**EGGS**—The market continues firm. The supply is fully up to the average, but as fresh arrivals come on a well-cleaned market they are soon absorbed. The general prices asked for cases of selected new-laid is 18c., while fresh gathered range from 15 to 16c. Cold-stored eggs sell readily at 14 to 16c., and limed eggs at 14 to 15c. per doz.

**BEANS**—The market is steady. There is a good trade doing, particularly with lumber camps, at last week's quotations, \$1.75 to \$1.80 for prime pea beans.

**HONEY**—A good trade is doing. Prices are unchanged. We quote: 9 to 10c. for extracted clover and \$2 to \$2.25 for No. 1 clover comb.

**DRIED APPLES**—Trade in evaporated apples is beginning to open up, and last week's quotations fairly cover the situation, new stock selling at 9c. for carlots and 10c. for cases. Dried apples are not offering, but nominal quotations range from 5½ to 6½c.

**POTATOES**—The market is slightly higher on cars. Cars are selling fairly well at 55c. per bushel on track Toronto. Small lots are in active request at 60 to 65c.

#### BUTTER AND CHEESE.

**BUTTER**—There is a good demand for fresh dairy butter of strictly choice quality, and tubs of this class are 1c. higher, but there is too much held butter of all grades of quality. Creamery makes are in good demand at steady prices. We quote: Dairy prints, 16 to 17c.; best tubs, 15 to 16c.; poor to medium grades, 12 to 14c.; creamery prints, 21 to 21½c.; boxes, 19 to 20c.

**CHEESE**—The break noted last week has left the market dull and unsteady. The export demand is moderate, and, as large stocks are held here, export buyers are exceedingly cautious and are trying to force a further decline at country boards, where prices are now ¼c. lower than a week ago. Local jobbing prices are unchanged at 9¾ to 9¾c.

#### POULTRY AND GAME.

**DRESSED POULTRY**—Chickens are in excellent demand. The inquiry for other lines is steadily increasing. Prices are unchanged. We quote: Chickens, 40 to 60c. per pair; hens 30 to 50c. per pair; ducks, 50 to 75c. per pair; geese, 7 to 8c. per lb.; turkeys, 10 to 11c. per lb.

**LIVE POULTRY**—The Canadian Produce Co., 36 and 38 Esplanade east, Toronto, will

pay until October 24 for spring chickens, not less than two lb. each, 6c. per lb. For ducklings, 5c. per lb. For hens (including last year's birds) 3c. per lb. These prices are for live weight on arrival. Crates shipped free and express paid up to 50c. per 100 lb. of chickens.

**GAME**—There is a good demand, and as the offerings are moderate prices are firm. We quote: Teal and butterballs, 25 to 30c.; pintails and redheads, 50 to 60c.; black ducks, 75c. to \$1 per brace.

#### FISH.

The demand for oysters is improving, as is also the sale of both fresh and smoked fish. The reports of a short catch of both cod and herring have been confirmed, so prices of these fish, whether fresh, dried or tinned, will probably continue firm this season. We quote as follows: Fresh fish—Codfish, 6 to 8c.; whitefish, 6½ to 7½c.; trout, 6½ to 7½c.; halibut, 8c.; sea salmon, 13 to 15c.; haddock, 8c.; herring, 5c.; perch, 4c.; British Columbian salmon, 20c. Smoked fish—Ciscos, \$1 to \$1.25 per basket; finnan haddie, 7 to 8c. per lb. Digby herring, 75 to 80c. per bundle. Prepared fish—Dried cod, in 112 lb. bundles, \$4.75 per cwt.; flitch cod, \$5 to \$5.25; boneless cod, in bricks, 5 to 5½c. per lb.; steak cod, 6½c. per lb.; shredded cod (2 doz. in box), \$1.80 per box; boneless fish, loose, in 25-lb. boxes, 4 to 4½c., and 5-lb. boxes, 5c. per lb. Oysters—Standards, \$3.75 per small pail or \$1.50 per Imperial gallon; selects, \$2 per Imperial gallon.

#### VEGETABLES.

Sales of all lines are large. Parsnips are now freely offered. Cabbage, both red and white, are lower. Gherkins and cucumbers are done. We quote as follows: Carrots, parsnips and beets, 20c. per peck; turnips, 15 to 20c. per peck; lettuce, 20 to 30c. per doz.; radishes, 30 to 40c.; watercress, mint and parsley, 20c.; cauliflower, \$1.25 to \$1.50; celery, 40 to 60c.; red cabbage, No. 1, 5 to 10c.; cabbage, 25 to 40c.; corn, 6 to 10c.; tomatoes, 25 to 30c. per basket; pickling onions, 30 to 40c. per peck; dry onions, \$1 per bush.; potatoes, 60 to 65c. per bush.; egg plant, 30 to 35c. per basket; Hubbard squash, 10 to 30c. each; vegetable marrow, 5 to 15c. each; pumpkins, 10 to 25c. each; citrons, 15c. each.

#### GRAIN, FLOUR AND BREAKFAST FOODS.

**GRAIN**—Prices are steady throughout. Manitoba No. 1 hard is quoted at 79c. grinding in transit, or 77c. Toronto and west. Ontario wheat is quoted at 65 to 66c. at outside points, middle freights. Deliveries on the local street market are fairly large. The receipts of barley show a



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If you trade any of your goods to the farmers for Produce, you can get **CASH** for all your live chickens

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The **DAWSON** Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS.

Cor. Market and Colborne Streets, TORONTO

great range of quality, and prices cover a correspondingly wide range. We quote: Wheat, white and red, 68 to 73½c.; goose, 65½ to 67c.; oats, new, 40c.; rye, 54c.; barley, 47 to 57½c.; peas, 65 to 70c.

**FLOUR**—The demand shows some improvement, but there is no change in prices. We quote on track, Toronto (bags included) as follows: Manitoba patents, \$4; Manitoba strong bakers', \$3.60; Ontario patents, \$3.50 to \$3.60; straight roller, \$3.

**BREAKFAST FOODS**—There is an excellent movement. We quote: Standard oatmeal and rolled oats, \$3.50 in bags, and \$3.60 in bbls.; rolled oats, \$4.20 in bags, and \$4.30 in bbls.; rolled wheat, \$2.15 in 100-lb. bbls.; cornmeal, \$3.50; split peas, \$4.50; pot barley, \$4.55.

**HIDES, SKINS AND WOOL.**

**HIDES**—There is a good demand. Prices are unchanged throughout. We quote: Cow-hides, No. 1, 8c.; No. 2, 7c.; No. 3, 6c. Steerhides are worth 1c. more. Cured hides are quoted at 8½ to 9c.

**SKINS**—There is a fair movement. Prices are unchanged. We quote: No. 1 veal, 8-lb. and up, 9c. per lb.; No. 2, 8c.; dekins, from 55 to 60c.; culls, 20 to 25c.; lambs and pelts, 55c.

**WOOL**—There is not much doing. Our quotations are: Combing fleece, washed, 12 to 12½c., and unwashed, 7½ to 8c.

**SEEDS.**

A few samples of alsike clover seed of superior quality have come in, and as high as \$6 to \$7 has been paid for these, but other lots, inferior in quality, have been bought from \$6 down. Red clover is in good request at \$4.60 to \$4.75 for the finest seed, suitable for exporting, and at \$4.25 to \$4.50 for medium qualities, which would have to be kept over till the spring trade.

MARKET NOTES.

Valencia raisins are 1s. per cwt. lower in Denia.

Malaga lemons and grapes are offering, the lemons at \$4 per box and the grapes at \$6.50 to \$7.50.

W. Bayne is erecting a new general store at Newbury, Ont.

McLachlan & Vair intend erecting a new bakery in Glencoe, Ont. Ovens and machinery of the latest patterns will be installed, and the capacity of the bakery largely increased.

S. B. Freeman's chopping mill and R. J. Graham's evaporator at Port Elgin, Ont., have been destroyed by fire. The loss is about \$5,000; partially covered by insurance.

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**The AMERICAN TOBACCO CO.**

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**THE RUBLEE FRUIT CO. LIMITED.**

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151 Bannatyne St.,

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WINNIPEG, MAN.

BRANDON, MAN.



## QUEBEC MARKETS.

MONTREAL, October 17, 1901.

## GROCERIES.

THE trade is now drawing on to the busiest time of the year. Large importations of jams pickles, liquors; in fact, bottles and cans of all kinds are now being received and at the same time shipped so that the retailer will have his stock before the close of navigation. Canned goods are taking on a more engaging aspect this week by the announcement of at least one large house that they are sold out of new pack of tomatoes and cannot replace their brand. It seems now that the Americans at Rochester have been carrying off a part of our tomato crop. Not only are canned tomatoes firm, but all those goods, such as ketchup, into which tomatoes enter, are also strong. The market for all kinds of tea is strong and there is a better demand than there has been for months. Spices are all firm with pepper back to its old level. Currants are a little higher this week and Valencia raisins somewhat lower, but prices for spot goods are unchanged. New figs and peels are now in stock. On account of the short crop of corn all coarse grains are firm; rolled oats and boiling peas are consequently advancing. Evaporated and gallon apples are very high.

## SUGAR.

There is nothing new to report in regard to sugar, except that it is now the opinion of the best informed that the market for raw sugar has "grounded." At present the London market wavers about 7s. 7d. for October raw beet, a point only 1d. higher than the lowest point that was touched. Whether the situation has found its level is a matter of opinion, but at present there is no great confidence displayed. The local demand is fair at unchanged quotations. Refined is worth \$1.30 for granulated and \$3.15 to \$1.20 for yellows, as to grade, per 100 lb. City, 5c. extra.

## TEAS.

There is a very fair demand for teas of all grades, much better, indeed, than for months past. China teas are particularly interesting just now as the market is very strong; pin head gunpowders are 20 per cent. higher than at the opening of the season. Stocks in Canada are very light, not only on account of light purchases, but also on account of recent heavy shipments to the United States. Some very fine Formosa teas have come in this week and are offered at 18 to 35c. A little block of cheap Oolong changed hands at 9 to 10c. Total shipments from China to date this year are 6,000,000 lb. behind those of last year, and are little more than half of what they were at this time in 1899. Gunpowders that were bought on the Montreal market two years ago for 12½ to 13c. cannot be secured now under 19 and 20c.

Japan teas are strong. One agent received a cablegram on Saturday advancing prices 1½c. per lb. Importers are now lamenting that stocks here are very light and local values are certain to be raised in sympathy with the primary market. Japan houses are having trouble in getting quality on fourth crop teas and this seems to be the cause of the general advance.

Latest mail advices on Ceylon black teas say that there was a strong demand

and prices hardened all round, common kinds showing ¼d. per lb. advance, medium ½d. per lb., and fine teas ¾d. to 1d. per lb. Medium grades of Pekoe occasionally showed a little weakness, but on the whole sold well, and sustained the advance of the previous week. The demand for Indian teas has also been good, the feature of the market being the hardening tendency for common leaf teas and strong, dark liquoring Pekoes and Pekoe Souchong kinds, as well as brokens generally.

## SYRUPS.

The market for syrups is steady with good sales during the past week. We quote: 3½c. in bbls.; 3¾c. in ½ bbls.; 3¾c. in ¼ bbls.; \$1.50 in 38½-lb., and \$1.10 in 25-lb. pails.

## CANNED GOODS.

The feature of the canned goods market is the strengthening tone gathering around tomato values. This week one house is sold out of its standard brand and is unable to procure any more of the new pack. We are creditably informed that up to October 4 only 219,000 cases of tomatoes were packed in Canada against 387,000 cases last year, and the packing is practically over. Of the 219,000 cases controlled by The Dominion Syndicate, 170,000 cases are already sold. We know of a block of 5,000 cases that were sold to Americans last week at a good price f.o.b. factory, a price that would indicate a rising market. The tomato crop in the United States has been very short and Rochester packers, at least, have been busily engaged buying Trenton and Picton tomatoes. One boat carried over 6,000 cases across the lake. It is said that ketchups and preparations containing tomatoes will advance in sympathy; in fact, one Rochester house has already advised the trade here that they have advanced their ketchup prices by 15 to 25c. a case. Heinz has withdrawn his tomato goods from the market for the present, so say the agents here.

Sales of canned goods during the past week have been heavy. Tomatoes are obtainable at 82½ to 87½c.; corn, at 80 to 82½c., and peas, 80 to 95c. We understand that wholesalers have so far bought corn very lightly.

Salmon remains very quiet, the trade resting on their oars, awaiting developments. Prices are unchanged both here and at the Coast. Kipper herring is now being delivered at \$1 per dozen for domestic, \$1.50 to \$1.60 for plain foreign, and \$1.40 to \$1.50 with tomato sauce.

This week there has been revealed a startling scarcity of blueberries and certain firms have advanced their prices 10c. per dozen; a fair quotation now would be 87½c. Pumpkins are also scarce, being quoted at 87½c. Gallon apples have advanced very materially and although sales are being made at lower prices, \$2.75 would be a fair quotation. Cannery refuse to give quotations on new gallon apples.

## SPICES.

Pepper, cassia, pimento and cloves are in brisk demand and a good spice business is looked for right up to Christmas. Values are firm in all grades. We quote as follows: Nutmegs, 35 to 65c. per lb., as to size; Penang mace, 45 to 50c. per lb., as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 20c., according to grade; white, 25 to 27c.; ginger,

whole, Cochin, 14 to 16c.; Japan, 10c.; Jamaica, 20c.; ground, Japan, 15c.; Cochin, 16c.; Jamaica, 25c.

## RICE AND TAPIOCA.

Tapioca is still firm and good property at present quotations. Rice remains high abroad. We quote in combine district: B rice, in bags, \$3.10; in half bags, \$3.15; in ¼ bags, \$3.20; in pockets, \$3.25. In 10-bag lots an allowance of 10c. is made. CC rice, \$3 in bags; \$3.05 in ½ bags; \$3.10 in ¼ bags; and \$3.15 in pockets. In the open territory prices are about 10c. less. Patna rice is worth 4¾c. per lb., and tapioca, 3¾ to 3¾c.

## FOREIGN DRIED FRUITS.

VALENCIA RAISINS—The Valencia raisin market is a little lower if anything, but the change is not appreciable, and it looks as if present values would last. Considerable buying has been done during the past week for shipment on the Bellona. At time of writing the Escalona is being expected into port. New Valencias on spot are worth 6c. for fine off-stalk, 6½ to 6¾c. for selected and 7c. for 4-crown layers. Fine off-stalk on the Bellona is offered at 5½ to 5¾c., as to brand, and on the Escalona as low as 4¾c.

CURRENTS—After most of the purchases have been made for this market and the goods are shipped, the market has taken an upward turn, gaining about 2s. from the lowest point. Fine Filiatras are now cabled at 16s. 3d. c.i.f. Montreal. The Escalona fruit is offered at 5c. for fine Filiatras in bbls, uncleaned, in ½ cases, 5¾c.; cleaned, in ½ cases, 6c.; cleaned in 1-lb. cartons, 8c., and finest Vostizza currants, 7¾ to 8c. Finest Amalias are worth 6½ to 7c.

SULTANA RAISINS—New raisins are worth 8 to 9c.

CALIFORNIAN RAISINS—Importers of loose muscatels are very much incensed over the actions of the rival factions in California who are threatening one another with all sorts of stabs in the back. As a consequence dealers here are afraid to buy and meantime the trade is passing into Spanish hands. Seeded raisins are selling fairly well at 9½ to 10c. Some old 4-crown raisins are obtainable at 7½c.

PEELS—English peels have been received this week and are selling at 9½ to 10c. for lemon; 10 to 10½c. for orange, and 14c. for citron.

FIGS—New figs are now on the market in quantity and are selling freely. In tapnets, Comadre figs are worth 3¼ to 3¾c. Eleme figs are worth 8 to 9½c. per lb. in 10 to 12lb. boxes.

PRUNES—Nice orders have been taken for new prunes. To arrive prunes are worth 7¾c. for 40-50's, 7¼c. for 50-60's, 7c. for 60-70's, 6½c. for 70-80's, 6c. for 80-90's, and 5½c. for 90-100's. Some old 90-100's are obtainable at 4½c.

## NUTS.

There is nothing startling to report in nuts. Orders are being taken freely for walnuts to arrive, while new shelled almonds are selling well on spot. Grenobles are worth 10½ to 11c. to arrive. Sicily filberts, 8 to 8¾c.; Tarragona almonds, 10½ to 11c., and shelled almonds, 25 to 26c. Last year's shelled walnuts are worth 16 to 17c.

## GREEN FRUITS.

There have again been heavy arrivals of grapes, but the market has not been glutted. Business has been good and



and were worth about \$1,000,000. This brings up the total exports to 323,108 packages against 227,493 packages for corresponding period last year, showing an increase of 106,598 packages. The market has lately lost its activity and prices have continued to decline. Fancy creamery is in fair demand at 20 $\frac{1}{2}$  to 21c., while good qualities have changed hands at 20c. Western dairy is slow sale and prices range from 14 $\frac{1}{2}$  to 16 $\frac{1}{2}$ c., as to quality.

**CHEESE**—There are no signs of the dullness on this article being lifted. Finest western has sold at 9 $\frac{3}{4}$ c. Previously 9 $\frac{1}{2}$ c. had been refused for this lot. Englishmen still desist from buying. We quote: Finest western, 9 $\frac{1}{4}$  to 9 $\frac{3}{4}$ c.; do Eastern, 9 to 9 $\frac{1}{4}$ c.; Quebec, 8 $\frac{3}{4}$  to 8 $\frac{1}{2}$ c.

**MONTREAL NOTES.**

Japan and China teas are strong. New evaporated apples are worth 10 $\frac{1}{2}$  to 10 $\frac{3}{4}$ c. Scaled herrings have been reduced to 13 to 13 $\frac{1}{2}$  and 14c. Pork has declined 50c. per bbl., and lard is down  $\frac{1}{4}$ c. Boiling peas are scarce and are now up to \$1.05 per bushel. New Hollowee dates are quoted for very early delivery at 4 $\frac{3}{4}$ c. Some brands of ketchup have been advanced 15 to 25c. per case. Gallon apples are up to \$2.65 to \$2.75 per dozen and are going higher. Green codfish and herrings are very scarce. Scotia herrings are worth 86 per bbl.; green codfish, No. 1, medium, \$6.25 to \$6.50 per bbl.

**NEW BRUNSWICK MARKETS.**

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., October 17, 1901.

**B**USINESS is quite good. There is a large volume of business moving, but values are somewhat unsettled. Large quantities of all lines of groceries and provisions, hypothecated goods, have during the past few weeks been sold by some of the banks to the trade below market values. This has interfered with regular importations. Outside markets on all lines have been rather firm. This will, in many cases, mean considerable profit to some houses. It means uncertainty as well, as some will cut prices and this will make it difficult to know what competition you will have to meet. Pickled fish, which are now in season, are very scarce. Prices are high.

**OIL**—Burning oil has a very large sale. The price is firm at the small advance of last week. The oil people now do this business direct, in the cities having tank wagons. The retailer is enabled to buy his oil lower than under the old system. A competition which the oil people had to meet is also done away with. Paint oil has a steady sale. Stocks held are light. In lubricating oils there is light business. Our sawmills are finding it difficult to get logs, and are, in many cases, closing down early. Cod and seal oil are high.

**SALT**—In Liverpool coarse salt, this busi-

He who misses the Best is a Loser,  
whether he KNOWS it or Not!

**Clark's Wafer Sliced Beef**

Is the Best.

**DON'T MISS IT!**

**EPPS'S**

GRATEFUL.  
COMFORTING.

IN  $\frac{1}{2}$ -LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.

in Nova Scotia, E. D. ADAMS, Halifax.

in Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST  
NUTRITIOUS.

**COCOA**

W. A. CARSON

J. ERLE CALDWELL

**Belleville Pottery Co.**

SUCCESSORS  
TO...



KINDLY WRITE US FOR CATALOGUE AND PRICE LIST.

**PARAFFINE WAX**

In "One Pound Cakes" for

**HOUSEHOLD USE**

Washing Clothes, Ironing, Sealing Canned Fruit, etc.

QUEEN CITY OIL COMPANY, Limited, TORONTO, ONT.  
SAMUEL ROGERS, President.

ness has changed hands. Values are rather more firmly held. Every effort is made to have orders filled when stocks are landing. There is a good demand. In Canadian fine salt, no change in values to report. More small bag salt is being used. We quote as follows: Liverpool coarse, 56 to 58c.; English factory-filled, 95c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt bulk, \$2.40 per bbl.; 5-lb. bags, \$2.85 to \$2.90 per bbl.; 10-lb. bags, \$2.70 to \$2.75 per bbl.; 20 lb. wood boxes, 22c. each; 10 lb. wood boxes, 14c. each; car-

tons, \$2 per case of 2 doz; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 60c. per 100 lb. (Selected lumps.)

**CANNED GOODS**—New goods continue to arrive, new peaches being received this week. Good stocks of canned goods are held here. In vegetables, tomatoes and peas are the firm lines. There seems to be enough corn. Gallon apples have advanced, and are very firmly held. Quite a quantity have been shipped west. Salmon has been very scarce, but there have been some arrivals during the week. Prices are quite



firm. Lobsters are more freely offered this season. Blueberries are very short supply. Peaches, while firm, are a fair stock. Plums, cherries and raspberries are little sold. Kipperd herring and haddies tend higher. Domestic sardines are in good supply. Clams have a steady sale. American demand for this line is growing.

**GREEN FRUITS**—Apples are being freely received. In Nova Scotia the orchard men are making money. They have a good crop and quality is good. They are getting high prices. In the local market there is a wide range of quality, as goods that will not do for export are sent here. Many of these are sold by auction, which affects regular business. The banana business is over. It seems to cut right off with the coming of the Ontario grapes. Ontario grapes have a free sale at fair prices. A few peaches are still received. Pears are about done. Oranges sell more freely. Lemons have but fair demand. In cranberries, full figures are asked. There are quite a few native bog berries offered. Sweet potatoes have a fair sale.

**DRIED FRUITS**—There is but a fair business. Markets are unsettled. In Valencias, new goods came on the market last week, and further arrivals are daily expected. Market is easy and buyers talk small quantities. In Californian raisins, the market is very unsettled. Very few have yet been bought. Prices were quoted, but have been withdrawn. New seeded have not yet been offered. In prunes, fair sales have been made. Prices are quite firm. There is some old stock still held. New evaporated peaches and apricots are offered. Prices are quite high. The high prices of evaporated apples have, so far, prevented business. New currants are offered, but the market is weak. In figs, there is a good sale of new goods. Onions have a good sale at full figures. Canadian supply the market.

**PRODUCE**—In eggs, the market has been dull for some time, and local values have ruled low. There is a tendency to higher figures. Butter is still quite scarce and high. Western butter is quite largely sold. Some stock arriving is very good. Cheese is rather dull. There has been little snap in this line for some time.

**SUGAR**—At the rather lower prices there is a large business. Some foreign sugars continue to arrive, the quality of which is good. There is considerable complaint about much of the domestic sugar sold.

**MOLASSES**—The market is rather unsettled. There is quite a range in quality offered. Tendency seems to rather lower values. Some Barbadoes that was held here went to Montreal. Some syrup in tins is offered and has a free sale.

**FISH**—There is a great lack of supply, particularly of pickled herring. There is neither Bay herring nor any quantity of other grades. It is impossible to fill orders. In dry cod, while there is a fair supply, prices are very firm. There has been an American demand, particularly for large fish. Even pollock, which are not free sellers here, are very firm. Fresh fish is scarce. The one weak spot is smoked herring, which are easy. Quite full stocks are held. We quote: Large and medium dry cod, \$3.50 to \$3.60; small, \$2.50 to \$2.60;

haddies, 4½ to 5½c.; smoked herring, 9 to 10c.; fresh haddock and cod, 2½c.; boneless fish, 4 to 5c.; pollock, \$1.50 to \$1.60 per 100 lb.; pickled herring, \$2.25 to \$2.35 per half bbl.; Canso herring, \$5.50 per bbl.; kippered herring, \$1 per box; Shelburne, \$2.50 per half bbl.

**FLOUR, FEED AND MEAL**—Flour shows no change, but there is a feeling favoring rather lower values. In oatmeal, new stock comes to hand very slowly. Prices are very high. Oats are high and not freely offered. Cornmeal is high, but sells quite freely. Beans are quite freely offered, and prices tend lower. Barley and peas are high, but there is only a fair demand. We quote as follows: Manitoba flour, \$4.60 to \$4.70; best Ontario, \$3.90 to \$4.00; medium, \$3.60 to \$3.70; oatmeal, \$4.50 to \$4.60; cornmeal, \$2.85 to \$2.90; middlings, \$22 to \$23; oats, 45 to 48c.; hand picked beans, \$2.00 to \$2.10; prime, \$1.90 to \$1.95; yellow eye beans, \$2.80 to \$3.00; split peas, \$4.50 to \$4.55; barley, \$4.10 to \$4.25; hay, \$12 to \$14.

## ST. JOHN NOTES.

The N. K. Fairbank Co. landed a car of lard for the trade this week.

J. E. Angevine, of Bowman & Angevine, is home from a short holiday.

The Delhi Canning Co. this week landed the first new peaches to be received here.

A. S. Teed, of St. Stephen, and F. P. Reid, of Moncton, were in the city during the week.

Mr. Bowlby, of Bowlby Bros., was in the city this week and called on the trade. This was Mr. Bowlby's first visit east. He was much interested, as are all our western friends, in our great rise and fall of tide.

Mr. de B. Carrtte, representing Paterson-Downing & Co., New York, has taken over the Liverpool salt business formerly done by Merritt Bros. & Co., and has placed R. Max McCarty, formerly with Merritt Bros. & Co., in charge of this branch of their business.

## MANITOBA MARKETS.

Winnipeg, October 14, 1901.

**T**HE fine weather of last week proved short-lived, and by Wednesday the threshers were once more silent, owing to heavy rain—and up to date it has been impossible to resume. There is no disguising the fact that the long and heavy rains have seriously injured all of the grain that was in stook, and in many instances where stacks were not well built, it is little better. It is now admitted that Manitoba's bonanza crop is likely to net her farmers little more than an average good crop, owing to shrinkages in values from rain. In spite of these discouragements business has been good throughout the week, although collections have been slow.

**WHEAT**—Saturday's market closed at 69½c. for Fort William for No. 1 hard and 66½c. for No. 1 Northern and 62½c. for No. 2 Northern. While wheat at country points has shown small deliveries and prices have been 58c. on a standard rate (15c.) of freight, considerable damp, tough wheat has been offered and this has brought as low as 42c.

**FLOUR**—Business is good and market

## AGENCY WANTED.

**AGENCY WANTED**—For the sole sale of Bacon and Hams for Scotland or Ireland (the latter preferred). Advertisers can give satisfactory financial references. Have sound business standing for past 25 years among wholesale trade of both countries. State terms. Box 802, Sell's Advertising Offices, London, England. (43)

## FOR SALE.

**FOR SALE**—In British Columbia; three old-established general stores, with Saw and Flour Mill, Ranch, Cattle. Satisfactory reasons for selling. Apply to Geo. S. Davison, 27 Sparks Chambers, Ottawa. (42)

## THE IMPERIAL CANNING CO.

Packers of Choice  
Fruits and Vegetables.

KINGSVILLE, ESSEX CO., ONTARIO.

## GIBSON &amp; HILTON,

Manufacturers' Agents and  
Wholesale Commission Merchants.  
Correspondence and agencies solicited.

WINNIPEG, CANADA.

P. O. BOX 382

GOLD MEDAL, PARIS, 1900.

Walter Baker &amp; Co.'s

PURE, HIGH GRADE

Cocoas and Chocolates.



TRADE-MARK.

**Breakfast Cocoa**.—Absolutely pure, delicious, nutritious, and costs less than one cent a cup.

**Premium No. 1 Chocolate**.—The best plain chocolate in the market for drinking and also for making cake, icing, ice-cream, etc.

**German Sweet Chocolate**.—Good to eat and good to drink; palatable, nutritious, and healthful.

WALTER BAKER &amp; CO. Ltd.

ESTABLISHED 1780.

DORCHESTER, MASS.

BRANCH HOUSE, 12 and 14 St. John St., MONTREAL.

TRADE-MARK ON EVERY PACKAGE.

A "Busy"  
Telephone Line

is a Telephone line in use.

If you receive many complaints that your line is always "Busy," it shows that while someone is talking to you someone else wants to talk to you—that your correspondence is too much for your Telephone facilities. For details apply to the local manager.

THE BELL TELEPHONE CO.  
OF CANADA.



# “Imperial” Vinegar

tickles the palate—’tis not strange: people will pay more for cream than skimmed milk.

THE CHARACTER and individuality of **Imperial** are indisputed facts, sustained by the testimony of hundreds of reputable merchants. Think of it! A buyer cannot expect clear, sparkling, fine-flavored goods to be as low-priced as the vague and puzzling mixtures stenciled “vinegar.”

Our sale this year is a triumph of quality over inferiority and low price. All other makers of vinegar steadily fall short of the standard we have set for them.

Remember the name—**“Imperial.”**

THE **THISTLE** BRAND  
 ARE **High-grade**  
**Tomatoes,**  
**GUARANTEED** **Corn,**  
**SECOND TO NONE.** **Peas, etc.**  
**Brighton Canning Co.**



**Quality the Highest**  
**Price Reasonable**

remains at a reasonable figure—10c. per can. This puts them within the reach of all, and the popular price will ensure ready sales. Put up 2 dozen in a case.

Although nothing has been spared to make “**KENT**” Baked Beans second to none in quality, the price

**THE KENT CANNING CO., LIMITED,**  
**Chatham, Ont.**

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**WE WANT TO ARREST** YOUR attention for a moment to remind you that if you require any of the following lines we feel confident that better values or better prices cannot be secured elsewhere. Get our quotations.

**COFFEES.**

Mocha, Java, Ceylon, Costa Rica, Maracaibo, Rio, Santos, etc.

**DRIED AND EVAPORATED FRUITS.**

Valencia Raisins, Seedless Raisins, Currants, Figs, etc.

ALSO

**CORKS, SPICES, CREAM OF TARTAR, BAKING POWDERS.**

**S. H. EWING & SONS, 96 King St., MONTREAL**

firm with upward tendency, although at present prices are unchanged. We quote: Ogilvie's Hungarian Patent, \$2; Glenora Patent, \$1.85; Alberta, \$1.65; Manitoba, \$1.50; Imperial XXXX, \$1.15; Lake of the Woods, "Five Roses," \$2; Red Patent, \$1.85; "Medora," \$1.45; XXXX, \$1.15.

**CEREALS**—It is now generally admitted that an agreement has been arrived at among the Manitoba oatmeal mills whereby the price of rolled oats will be maintained at \$2.20 for 80 lb. sacks; \$1.12½ for 40 lb. sacks and 51½c. for 20 lb. sacks. Standard and granulated, \$2.70 for 98 lb. sacks. The quality is very fine. Split peas are in moderate demand at \$2.50; barley, pot, \$2 to \$2.40; pearl, \$3.75. Beans are decidedly lower. One house quotes them as low as \$2.25, but generally they are quoted at from \$2.35 to \$2.40. The reason for the decline seems to be that the price ran up to such exorbitant figures there were few buyers, and prices tumbled accordingly. It is quite possible there may be an advance on present figures later in the season. Cornmeal continues firm at \$1.70 to \$1.80 per 98 lb.

**SUGARS**—Sugars remain without change for the week although indications pointed to a possible decline in sympathy with the cut in San Francisco, but to date Canadian refiners have held firm and it would appear now as if no material change were likely to take place. We quote: Extra granulated, \$5.95; bright yellows, \$4.30; lumps, \$6.50 to \$6.75; powdered, \$6.75; extra ground, \$6.50.

**SYRUPS**—Nominal demand at following quotations: Glucose, 3¼ to 3½c. per lb., according to size of package; extra bright, 3 to 3½c. per lb.; medium, 2¾ to 3c.

**MOLASSES**—Barbados, 55 to 57½c. per gal.; Porto Rico, 45 to 46c. per gal.; New Orleans, 35 to 38c.

**CANNED GOODS**—The advance in vegetables is maintained and from present indications it would appear that the Syndicate intend to force prices up still further. It is questionable whether the outcome will be such as to justify an advance. Buyers here are extremely skeptical as to the result of the corner.

The feeling here is that when vegetables were selling at reasonable prices, the figures were more than double what they are likely to be under existing conditions. In the meantime the large range of brands offered and the variations in quotations by the different houses make the giving of anything like a reliable scale all but impossible. In canned fruit the situation remains unchanged. A shortage in strawberries and raspberries is still reported. There is, however, no doubt in the minds of some that these goods are simply being held back for higher figures, which the knowing ones declare will never be reached.

**EVAPORATED AND DRIED FRUITS**—New evaporated apples arrived this week. The quality is fine; price, 11½c. Dried are offering rather more freely at 6¾ to 7c. Apricots are firm at 12½ to 13½c. Peaches are also firm at 10 to 10½ for unpeeled and 15 to 16c. for peeled. Currants have stiffened considerably and the new goods, shortly to arrive, will be higher than was anticipated last week. Receipts of new raisins are now fairly large. The price for the present remains at \$2.25 for fine off-stalk. New Hall-owee dates which are due to arrive about the end of the month will open at 6 to 6½c. per lb. New figs will hardly arrive before the second week in November. Reports indicate an especially choice crop.

**RICE**—Buyers are awaiting with interest reports as to the new crop. Likelihood seems to be that prices will open about the same as last year.

**FISH**—Small quantities of finnan had-

dies are now arriving by express and jobbing at 12½c. Bloaters are offering, but from American points, and at prices too high for buyers here. New Loch Fyne herrings are in and selling at \$1.25 for kegs and \$2.40 for firkins. Labrador herrings, in half bbls., \$3.75; scaled, 20c. per box.

**GREEN FRUITS**—A further shipment of British Columbia plums has been received and sold on this market. They were from the Okanagan, and came through in fair shape. Snow apples have arrived and are selling at \$6; other apples, \$1 to \$4.50, according to variety and condition. Advices from Ontario indicate that there will be few more shipments of grapes to come forward and for these higher prices will be asked. Present quotations are: Concord, 27½c. per basket; Niagaras, 30c.; Rogers, 40c.; Cape Cod cranberries, \$9 per bbl.; Washington plums, \$1.25 per crate, and another week will see them pretty well cleared up. Lemons are \$5.50 to \$6 per crate; oranges slow and without change at \$5.50. New comb honey is on the market: Best white clover, \$2.40 per doz.; strained, in 6-lb. tins, 12½c.; 1-lb. glass jars, \$2.25 per doz.

**BUTTER**—Creamery is offering very freely; prices, 17½ to 18c. factories according to grade; dairy butter, fresh made sweet dairy is limited in supply while the demand is active. Prices range from 14 to 16c. for the best and from 13 to 10 for inferior grades.

**CHEESE**—A good deal has changed hands during the week and at fair prices, 8½c. for large and 9c. for small having been paid in Winnipeg.

Among the visitors in the city last week was Mr. Robert Vick, of George Vick & Sons, Orillia, Ont., millers, bakers, confectioners and pork packers. This was Mr. Vick's first visit to the West, and it was a pleasure and business trip combined.

*The best selling tea in Canada today is*  
**Blue Ribbon Ceylon**  
*packed and sold by*  
**Blue Ribbon Tea Co.**  
*17 Front St. East - Toronto*



# Since Commencing

our business has grown satisfactorily. We try and give our customers the closest prices, and stand ready at all times to meet competition.

**DOUGLAS & RATCLIFF, . . . TORONTO.**

USED IN THE ROYAL HOUSEHOLD

# JAMES' "DOME" BLACK LEAD



**Annual Sales  
Exceed  
33,000,000 lbs.**

**Grand Prix  
Highest Award,  
Paris 1900.**

The extraordinary success of **CHOCOLAT-MENIER** all over the world, is rivaled by "**MENIER'S BREAKFAST COCOA.**" This Cocoa is absolutely pure. Sold this year for the first time in Canada and the United States, its sale is already enormous.

Ask your wholesaler for it. If he will not supply you, write to **HERDT & CO., 180 St. James Street, Montreal, Canada.**

**A GOOD MARGIN OF PROFIT FOR THE RETAILERS.**



## TRADE IN COUNTRIES OTHER THAN OUR OWN.

## CANNED GOODS IN LONDON.

THE consumptive demand for salmon at this time of the year has been well sustained, which is not surprising when the relative value of salmon as a food is taken into consideration. Retail prices have been gradually reduced, and are now, except in a few instances, in a line with the wholesale. The market at the close is decidedly steadier for certain grades, but importers are anxious to keep prices near their present basis, and this should help consumption considerably. Although there is not at this season of the year a large consumptive demand for sardines, fine quality fish can now be bought at a price which is unlikely to be repeated later on. Fishing continues on the French coast during November, but the most reliable packers prefer to fill their contracts by the end of October, the fish after this date being more or less out of condition. Choice lobsters are in small supply and full prices are asked for the few lots still remaining on the market. There is a slight improvement in the demand for tomatoes, and valuations are rather dearer both on the spot and to arrive. Gallon apples are also more inquired for, but the high prices asked by packers for the new pack on account of the short crop is checking business.—Produce Markets' Review.

Reporting on figs, mail advices from Liverpool state: "There is a decidedly firmer tone, and although the amount of business is not large, it is in consequence of the higher demands of holders, who are confident that the position warrants a much better range of prices, which should soon be realized."

## TEA IN CEYLON.

A. Odell & Co.'s Ceylon market report under date of Colombo, September 7, says:

About 23,900 packages have been offered since our last, of which 19,640 passed the hammer at an average of 37 cents. The market remains very firm, and all fine grades were in good demand and showed an advance of 4 to 6 cents. Medium kinds remained firm at previous prices. The quality continues very good. Shipments for August to the United Kingdom were 6 million lb. and we are estimating shipments for September at 6 million lb. The chamber of commerce quote shipments from January 1 to September 2, 1901:

	1901—lb.	1900—lb.
London.....	71,358,261	77,953,114
Germany.....	298,977	238,762
Russia.....	6,179,059	5,513,540
Other Countries in Europe	539,116	541,137
Australia.....	14,181,100	10,488,313
America.....	1,594,022	3,288,908
China.....	2,010,779	911,686
Africa.....	193,263	134,476
Other Countries.....	1,133,590	631,881
Total.....	97,388,167	99,701,825

## TEA TRADE FOR SEPTEMBER.

Harrison's & Crosfield's tea market report for September, in part, says: "The steady appreciation of values in the tea market during September seems to call for more than a mere passing notice. To the superficial observer an explanation is forthcoming in the resump-

tion of business up and down the country after the holiday season. But the real reason will probably be found in a careful consideration of the subjoined figures relating to available supplies. The overproduction of low-grade teas last season depressed the market from week to week until prices reached an unprecedentedly low level. Now, however, a variety of influences have combined to shorten supplies from all the producing districts simultaneously and at the same time to improve the quality. The trade have, therefore, been encouraged to secure fair working stocks, having confidence in the quality, and in the assurance that they had a steady market in front of them.

	1901. lb.	1900. lb.
Exports from Calcutta, April 1 to Sept 30.....	72,999,000	76,030,000
Exports from Colombo, June 1 to Sept. 30.....	32,000,000	37,000,000
Exports from China, for the season to Sept. 30..	13,200,000	19,500,000
Total.....	118,199,000	132,530,000

## SUPPLY OF JAPAN AND CHINA TEAS.

The following shows the estimated supply of China and Japan teas for this season, with comparisons:

	1901-1902. lb.	1900-1901. lb.	1899-1900. lb.
Green.....	13,000,000	14,684,487	15,614,392
Japan.....	36,000,000	37,813,737	40,803,686
Formosa.....	14,000,000	16,424,143	14,024,378
Foochow.....	3,000,000	3,867,746	4,040,371
Congou.....	10,000,000	19,150,653	11,392,643
Total.....	76,000,000	91,940,766	85,907,177

## CURRANTS IN LONDON.

Arrivals of currants continue to be on a very small scale, only one further cargo of 800 tons, per Hector, having arrived this week. In consequence of the paucity of supply, and consequent indifferent selection, market business, so far as fruit on the spot is concerned, has been somewhat restricted, and may be expected to continue so until next week brings more liberal supplies. At the same time, duty-paid clearances show that the new fruit is being received with favor by customers. This could hardly fail to be the case, both on account of the excellent quality and reasonable price. There seems to be no probability of any heavy weight of Provincial fruit being placed on the London market for some time to come, as the greater portion of that shipped up to the present has been already disposed of in advance. It is matter for congratulation that the more or less strayed condition of the market has not been seized upon by merchants to exact high prices, which might have been the case owing to buyers finding it necessary to make immediate purchases.—Produce Markets' Review, October 5.

## CANNED GOODS IN CALIFORNIA.

A despatch from San Francisco under date of October 11, says: "If the present warm weather continues next week the tomato pack will be of unusually fine quality and ample in quantity. Canned peaches are not selling as well as usual. Some outside canneries are offering 75 per cent. delivery of cling peaches. Eastern buyers are demanding full delivery on all lines. The probable output of cured

pears is estimated at less than 750 tons. Peaches are a little more than half a crop. The canned fruit market is quiet; only sorting-up orders received. The year will go out with first-hand stocks lighter than any preceding year. Asparagus all placed. Peas very light.

## OPENING PRICES ON NEW DATES.

The N. Y. Journal of Commerce Tuesday last, said: "Prices on new crop Persian dates, shipment from London ex-Kurdistan, due here about November 2, were made to-day by a prominent importer on the basis of 3½c. for Hallowees, 3¼c. for Khadrawees and 3c. for Sairs. Opening prices on the new crop to arrive by direct boat and due the latter end of the month have not been made, but it is expected a basis will be fixed during the week. According to the owners of the cargo the Tabaristan is believed to have passed Gibraltar on Friday, though no definite news has been received on that head. It is stated, however, the direct boat is confidently looked for at this port on or about the 23rd. A cable from Bussorah states that the Georgistan, the second direct steamer which is now en route, brings a cargo of 99,000 boxes, composed of 46,000 boxes Hallowee, 21,000 Khadrawee and 32,000 Sair. This vessel, according to the owners, is expected to arrive in New York at about the same time as the dates transhipped via England or Continental ports. The Tabaristan will bring 66,379 boxes of Hallowees, 18,674 boxes of Khadrawees and 14,408 boxes of Sair dates, and if here when expected will make the earliest arrival of new dates."

## EARLY-CLOSING IN TORONTO.

THE proposed amendment to the Toronto by-law compelling grocery stores and butcher shops to close at 8 p.m. came up for its third reading on Monday afternoon at the meeting of the city council. Deputations representing those in favor of the amendment and those opposed to both the amendment and the present by-law, were present. The "antis" were anxious to have the matter dealt with at once and the by-law rescinded summarily. The "pros" asked that if the council were not prepared to pass the amendment that the matter be deferred for later consideration so that petitions might be prepared by both parties interested. The request of those in favor of the amendment was granted, the council agreeing to hear deputations, representing both parties, and to receive petitions re the question on Monday, October 21.

After the matter had been thus deferred in council, the "antis" held a meeting in one of the committee rooms. William Back, dry goods dealer, occupied the chair, and T. R. Dudgeon, grocer, acted as secretary. After considerable discussion it was decided, as the by-law was objectionable to them, to ask the council to rescind it entirely, and to prepare petitions signed by grocers and butchers against the by-law. It was proposed that the council be asked to submit the matter to the polls at the January elections, but it was decided not to make such a proposal as the majority of the public throughout the city was thought to be in favor of the by-law. It was also decided not to present a petition from the general public for the same reason.



# CURRENT MARKET QUOTATIONS

October 17, 1901.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, St. John, N. B., and Halifax. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. For Winnipeg market report and prices, see page 28.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

	Montreal.		Toronto.		St. John, Halifax.	
	\$0 14	\$0 14 1/2	\$0 15	\$0 16	\$	\$
<b>BUTTER, CHEESE AND EGGS</b>						
Dairy, choice, large rolls, lb.	16	0 17	17	18	18	19
" " pound blocks	16	17	15	16	19	20
" " tubs, best	15	16	13	14	16	17
" " tubs, sec. grade	20 1/2	20 1/2	19	21	18	20
Creamery, boxes	21	21	21	22	24	22
" prints	10	9 1/2	9 1/2	9 1/2	10 1/2	11
Cheese, new, per lb.	13	17 1/2	18	18	12 1/2	13
Eggs, new laid, per doz.						
<b>CANNED GOODS</b>						
Apples, 3's	1 00		90	1 00	1 00	1 10
" gallons	2 25	2 50	2 25	2 40	2 35	2 50
Asparagus	2 20	2 25	2 00	2 40		
Beets	1 00	1 00	95	1 10		1 10
Blackberries, 2's	1 40	1 30	1 40	1 70	1 50	1 80
Blueberries, 2's	80	85	80	85	95	1 00
Beans, 2's	80	90	80	85	90	95
Corn, 2's	75	80	80	85	1 0	90
Cherries, red, pitted, 2's	2 25	2 30	2 10	2 25	2 30	2 40
" white	2 25	2 30	2 00	2 25		
Peas, 2's	80	85	80	85	85	90
" sitted	95	1 05	90	1 00	1 10	1 15
" extra sitted	1 05	1 15	1 25	1 30	1 20	1 25
Pears, Bartlett, 2's	1 50	1 60	1 50	1 80	1 75	1 80
" 3's	1 90	2 00	2 00	2 40	2 10	2 25
Pineapple, 2's	2 00	2 40	2 25	2 50	2 15	2 25
" 3's	2 40	2 60	2 50	2 60	2 50	2 60
Peaches, 2's	1 75	1 95	1 75	1 90		1 75
" 3's	2 50	2 75	2 50	2 75	2 70	2 80
Plums, green gages, 2's	1 30	1 35	1 10	1 25	1 30	1 60
" Lombard	1 20	1 25	1 00	1 10	1 30	1 50
" Damson, blue	1 00	1 25		1 00	1 10	1 30
Pumpkins, 3's		85		85	90	1 00
" gallon			2 10	2 25	2 10	2 25
Raspberries, 2's	1 40	1 50	1 60	1 80	1 70	1 75
Strawberries, 2's	1 50	1 75	1 60	1 75	1 50	1 75
Succotash, 2's	1 00	1 25	1 10	1 15	1 10	1 15
Tomatoes, 2's	85	87 1/2	82 1/2	85	90	1 00
Lobster, tails	2 75	3 20	3 25	3 25	2 50	3 25
" 1-lb. flats	3 00	3 75	3 50	3 70		1 25
" 1/2-lb. flats	1 75	1 85	1 75	1 80		1 75
Mackerel	1 00	1 10	1 15	1 25	1 35	1 45
Salmon, sockeye, Fraser	1 35	1 60	1 35	1 45	1 50	1 75
" Northern			1 25	1 30	1 25	1 50
" Horsehoe			1 42 1/2	1 45		
" Cohoes	1 00	1 15	1 15	1 20	1 25	1 50
Sardines, Albert, 1/2's	12	12 1/2	12	13	14	15
" 1/2's	20	21	20	21	20	21
" Sportsman, 1/2's	11 1/2	12		12 1/2		12
" key opener, 1/2's	19	20		21	20	21
" P. & C., 1/2's	9	11	10 1/2	11	16	18
" Domestic, 1/2's	20	18	18 1/2	23	10	11
" Mustard, 1/2 size, cases	27	22 1/2	23	25	22	25
" 50 tins, per 100	27 1/2	30	33	36	33	36
Haddles	4	4 1/4	4	4 1/2	4	4 1/2
Kipper Haddles	7 50	11 00	8 50	9 00	8 00	9 00
Herring in Tomato Sauce	1 00	1 55	1 00	1 70		2 00
<b>CANDIED PEELS</b>						
Lemon, per lb.		10		12 1/2	12	13
Orange, "		11		13	12	13
Citron, "		15		16	15	17
<b>GREEN FRUITS</b>						
Oranges, Jamaica, per box		4 00		4 50		5 00
" per bbl		6 00		6 00	6 00	6 10
Lemons, Malaga, per box	3 75	4 25		5 00	4 50	5 00
" California				1 75	1 50	2 00
Bananas, Firsts, per bunch	1 75	2 25	2 50	3 50	1 50	3 50
Apples, per bbl			3 25	3 75	3 00	3 25
Cocanuts, per 100		3 25		4 00		
Malaga grapes, per keg				8 00		
Cranberries, Cape Cod, per bbl				6 00	8 25	8 50
" Out., per bbl				3 00	3 25	3 75
Sweet Potatoes, per bbl						
<b>SUGAR</b>						
Granulated St. Law'ce and Red		4 30		4 48		4 35
Granulated, Acadia		4 25		4 43		4 35
Paris lump, bbls. and 100-lb. bxs		4 80		4 98		0 05
" in 50-lb. boxes		4 90		5 08		
Extra Ground Cing, bbls.		4 80		5 25		
Powdered, bbls		4 45		5 00	5 55	5 80
Phoenix		4 15		4 35		
Cream		4 20		4 28		
Extra bright coffee		4 05		4 23		4 1/2
Bright coffee		4 0 1/2		4 13		3 75
Bright yellow		3 85		4 03		4 00
No. 3 yellow		3 75		3 93		3 70
No. 2 yellow		3 65		3 83		
No. 1 ye low		3 45		3 63		

	Montreal.	Toronto.	St. John	Halifax.
<b>HARDWARE PAINTS AND OILS</b>				
Wire nails, base	\$2 85	\$2 85	\$3 20	\$2 85
Cut nails, base	2 55	2 55	3 50	3 75
Barbed wire, per 100-lb.	3 05	3 05		
Oiled and Annealed Wire, No. 9	2 80	2 80		
White lead, Pure	6 10	6 12 1/2	6 80	8 1
Linseed oil, 1 to 4 bbls., raw	79	82	81	87
" " " " boiled	82	85	87	88
Turpentine, single bbls.	55	51	57	58
Benzine, in bbls., per gal.		15 1/2		
<b>SYRUPS AND MOLASSES</b>				
Syrups—				
Dark	1 75	30	32	
Medium	2 35	35	37	34
Bright	3 1/4	3 3/4	3 1/2	3 6
Corn Syrup, barrel, per lb.	3 1/2	3 1/2	3 1/2	3 8
" " 1/2 bbls. "	3 1/2	3 1/2	3 1/2	3 8
" " kegs "	3 1/2	3 1/2	3 1/2	3 8
" " 3 gal. pails, each	1 40	1 50		
" " 2 gal. "	1 05	1 10		
Honey		40		
" 25-lb. pails	1 15	1 00		
" 38-lb. pails	1 40	1 40		
Molasses—				
New Orleans	22	30	23	60
Barbadoes		29		24
Porto Rico		38	42	30
Antigua				34
St. Croix				
<b>CANNED MEATS</b>				
Comp. corn beef, 1-lb. cans	1 45	\$1 60	\$1 65	\$1 60
" " 2-lb. cans	2 70	2 95	3 00	2 80
" " 6-lb. cans	7 90	9 60	8 25	8 75
" " 14-lb. cans	16 50	23 00	19 50	20 00
Mixed callops, 2-lb. can		2 75	2 60	2 50
Lunch tongue, 1-lb. can	3 00	3 90	3 00	3 00
" 2-lb. can	6 00	7 90	7 00	5 80
English brawn, 2-lb. can	2 40	2 75	2 45	2 75
Camp sausage, 1-lb. can			2 50	2 50
" 2-lb. can			4 00	4 00
Soups, assorted, 1-lb. can	1 15	1 50	1 50	1 40
" 2-lb. can	2 40	2 45	2 20	2 25
Soups and Bouil, 2-lb. can	1 75	2 50	1 80	1 75
" 6-lb. can	3 50	5 85	4 50	4 25
Sliced smoked beef, 1/2's	1 65	1 70	1 65	1 70
" " 1's	2 75	3 10	2 80	2 95
<b>FRUITS</b>				
Foreign				
Currants, Provincials, bbl				12
" Filletas, bbls				12 1/2
" " 1/2-bbls				
" " cases	5 1/2	6 1/2	7	7 1/2
" " 1/2-cases	5 1/2	6 1/2	7	7 1/2
" Patras, bbls				
" " cases	6	7 1/2	8	
" " 1/2-cases	6	7 1/2	8	
Amalias				
Vostizzas cases	7 1/2	8	7 1/2	8
Dates, Hallowees	4 1/2	5	4	4 1/2
" Sairs	4 1/2	4 1/2	3 1/2	4
Figs, 10-lb. boxes	1 00	1 10	1 10	1 2
" Mats, per lb.	3 1/2	3 1/2	3 1/2	
" 7-cr., 28-lb. boxes	3 30			
" 1-lb. glove boxes	12			
Prunes, California, 30's	8 1/2	8	8 1/2	10
" " 40's	8 1/2	8 1/2	8 1/2	8 1/2
" " 50's	8 1/2	8 1/2	8 1/2	8 1/2
" " 60's	8 1/2	8 1/2	8 1/2	8 1/2
" " 70's	7 1/2	7 1/2	7 1/2	7 1/2
" " 80's	7 1/2	7 1/2	7 1/2	7 1/2
" " 90's	6 1/2	6 1/2	6 1/2	6 1/2
" " 100's	6	6	6 1/2	6 1/2
" Bosnia, A's			5	
" " B's			7 1/2	
" " U's			6 1/2	
" French, 50's			3 1/2	
" " 110's	3 1/2	3 1/2	4	
Raisins, Fine off stalk	6	6 1/2	7	8
" Selected	6 1/2	7	7 1/2	9
" Selected layers	6 1/2	6 1/2	7	10
" Sultanas	8	10	9	10
" California, 2-crown	8	5 1/2		9
" " 3-crown	7 1/2	7 1/2		9 1/2
" " 4-crown	7 1/2	7 1/2		9 1/2
" Malaga, Lon. layers	9 1/2	10	10	10 1/2
" Black baskets	1 50		2 00	2 25
" Blue baskets			2 25	2 50
" Dehesa clusters			3 00	2 30
" Choice clusters	2 75	3 00	3 00	3 25
<b>PROVISIONS</b>				
Dry Salted Meats—				
Long clear bacon		12	12	
Smoked meats—				
Breakfast bacon		15	16	
Rolls		12	12 1/2	
Medium Hams		14	13 1/2	14
Large Hams		13	12 1/2	13
Shoulder hams		12	12	9
Backs		15	15	
Meats out of pickle ic. less				
Barrel Pork—				
Canadian heavy mess	2 60		2 50	2 1 50
" short cut	2 00		2 20	2 2 00
Plate beef	12 80	13 50	14 50	14 00
Lard, terces, per lb.		11 1/2		11 1/2
Tubs			12	12 1/2
Pails		12 1/2		12 1/2











## THE PROVISION TRADE.

The Markets—Frozen Hogs for England—Miscellaneous Notes.

### FROZEN HOGS FOR ENGLAND.

THE London Daily Mail states that frozen pigs are now being exported from New Zealand to be "home cured" for the British breakfast table. The explanation is that the world is short of pigs, and, as people still insist on eating pork, the shippers and curers are straining every nerve to reach the remotest parts where pig is sold. This is why England is buying bacon from Siberia, Russia, Denmark, Holland, Canada, the United States, Australia and a score more of her colonial friends and foreign rivals.

Hitherto this foreign bacon has always arrived in England already cured, and, since it is "mildly cured" to suit the British palate, a very large portion of the bacon sold to the householder is slightly tainted.

To prevent this, numerous attempts have been made to put the dead pig into ice and turn him into bacon on arrival in England. But the lowering of the temperature below 32 deg. Fahrenheit has invariably faded the flesh into a pale, unpleasant color and alienated the affections of the British matron.

Now, however, by what may be called a triumph of transit and cure, a most promising and important trade has begun between New Zealand and England. By employing the "Vecht" curing process, a New Zealand firm is shipping pigs from that distant colony, placing them in refrigerators with a temperature of 20 degrees Fahrenheit, and curing them here on the banks of the Thames with apparently perfect success.

This success is obtained by first treating the carcasses, before they leave New Zealand, by the "Vecht" curing process, which allays the action of the cold, and so sterilizes the flesh as to prevent the change which has hitherto interfered with the successful curing at home of what is grown abroad.

### SMALL LOSSES ON MEATS.

Provision dealers should watch carefully for small losses in their meat trade. The Butcher's Advocate has started a crusade against the habitual giving away of fat and bones, and refers to two cases where retail butchers were steadily losing much more money than they suspected in this way. It says: "A well-known First Avenue butcher was asked what he thought of the idea. 'It's a good one,' he said, 'and I hope to see it

succeed. Yesterday, a woman came in my shop and bought ½ lb. of bacon. She asked the man who served her for a piece of fat. He looked at me to see what to do about it, as I had been discussing The Advocate's article on the subject. I shook my head for him not to give it to her, and she paid 2c. for a piece of suet. When the boss is serving customers he doesn't give away any more than he considers necessary, but the clerks are very liberal. I give away no more fat and bones in my shop.' A Ninth Avenue butcher said: 'I am with you on the fat question, but as for bones it doesn't amount to much. About 40c. a week, probably.' We reminded him that 40c. a week amounted to over \$20 a year, and he decided to quit giving away bones."

### THE PROVISION MARKETS.

#### TORONTO.

The receipts of hogs, notwithstanding the reduction in prices on the local market for both live and dressed, have been well maintained, and prices of dressed hogs have been forced down another 50c. per cwt. Other dressed meats are unchanged in price, with a good trade doing. We quote as follows: Dressed hogs, \$8 to \$8.25 per cwt.; mutton, \$5.50 to \$6 per cwt.; lambs, 6½ to 7½c. per lb.; beef carcasses, \$7.25 per cwt. for best and \$6 to \$7 for mediums; hind quarters, 8c. for best; fore quarters, 4½ to 5½c. for best; calves, \$8.50 for best and \$6 to \$7 for mediums.

Live hogs have been reduced 25 to 50c. per cwt. in price during the week, owing to the liberal offerings, the quotation now being \$6 to \$6.25. The demand in Great Britain for Canadian provisions, particularly hams, continues keen, and prices there are well maintained. This export demand, combined with the good local trade, has prevented the accumulation of stocks on this market, and so all provisions are firmly held here. We quote: Long clear bacon, 12c. Smoked meats: Breakfast bacon, 5c.; rolls, 12½c.; small hams, 14c.; medium hams, 14c.; large hams, 13c.; shoulder hams, 12c.; backs, 15c. Barrel pork—Canadian heavy mess, \$20.50; Canadian short cut, \$22. Lard—Tierces, 11¼c.; tubs, 12c.; pails, 12¼c.

#### MONTREAL.

Although supplies are no heavier the price of hogs has sagged to \$6.50 which is the

lowest price for choice hogs on this market. Lard has declined ¼c. per lb. and pork is 50c. lower per bbl. Dealers have lost all confidence in the market. Cottolene is on the other hand higher by ¼c. We quote: Heavy Canadian short cut mess pork, \$22.00; Chicago clear pork, \$24.50 for heavy and \$24.00 for medium; selected heavy short cut mess pork, boneless, \$22.00 to \$22.50; hams, 13c.; bacon, 15c.; lard, pure Canadian, \$2.50 per pail; refined lard compound (Fairbank's), \$2.01 for 1 to 24 pails; \$2.00 for 25 to 49 pails; \$1.98 for 50 pails and over; Snow White and Globe compound, \$1.72½ per pail; Cottolene, 10½c. per lb. in tierces, 11¼c. in 26-lb. pails, and 11c. in 50-lb. boxes, for Quebec.

#### ST. JOHN, N. B.

In pork, prices are rather easier, but there has been no change here. It is hard to tell what will be the outcome. Beef is firm. Lard continues to tend higher. Compound sells quite freely.

#### WINNIPEG.

The market for cured meats and lard remains firm at unchanged prices.

### PROVISION AND PRODUCE NOTES.

The assets of Joseph Plamondon, provision dealer, etc., Quebec, have been sold.

Smith, Peck & Co., produce dealers, etc., Vancouver, have been succeeded by B. N. Clark & Co.

The Petrolea Packing Co.'s factory, the erection of which is to be started shortly, is to be located on the Longhead property, Petrolea.

## EGGS, BUTTER, CHEESE, ETC.

CONSIGNMENTS SOLICITED.

Write us when you have Eggs and Butter to offer. Cases supplied.

The J. A. McLean Produce Co., Limited,  
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Pork Packers, Commission Merchants,  
Buyers and Exporters of

Eggs, Butter,  
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BUY THE BEST AND DO IT NOW.

REGISTERED  
*Bow Park*  
BRANDS

# SWEET PICKLES

ALWAYS LEAD.

PREPARED BY

**Shuttleworth & Harris,**  
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The demand for

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**HAMS**

is growing every day, and we think it will pay you to handle them.

Your customers will enjoy them and you will be pleased to sell them, as they are the best in any line of goods.

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**Sugar Cured,  
Bright,  
Juicy,  
Well Flavored.**

There are no better Hams made than Fearman's "Star Brand."

If you have not proved this, send us a sample order.

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Pork Packers and Lard Refiners, Hamilton, Ont.

**THE CANADIAN PACKING CO.**  
LONDON, ONT.



GUARANTEED CHOICE AND PURE.  
**GOLD MEDAL, PARIS 1900.**  
Please order goods through your wholesale house



## THE NEW ZEALAND MEAT INDUSTRY.

THE following review of the New Zealand frozen meat trade during the year 1900, as condensed from The Lyttleton Times by The National Provisioner, presents an interesting as well as comprehensive report of the situation:

The variation in the price of meat had been most perplexing. Wool had dropped to very low prices, while the tallow market had not been maintained at prices proportioned to the stocks in sight. Prices of preserved meats had been very satisfactory, owing to the war, but in these, as in the lower grades of frozen meat, the country had not been able to get the full advantages, owing to there being no facilities for direct shipment. It might be interesting to review the course of the year's operations, especially in regard to meat. It would be remembered that at the close of last season London was blocked with large and late shipments of both mutton and lamb. The London salesman held the most desponding view as to the future. It was with great difficulty that sellers could induce them to hold for reasonable prices or anticipate the better prices which they saw were sure to come. Prices were improved, and continued so for some time, but as soon as large shipments reached London in the hands of irresponsible salesmen, prices fell again much below anything that was warranted, taking into account the reduced supply at this end. It was not to be wondered that prices were not regular under the circumstances, when they compared the arrivals from New Zealand in London.

Arrivals of frozen meat in London from New Zealand during 1900, were: Mutton, 1,820,518; lamb, 1,295,359; total, 3,115,877.

Frozen meat imported into the United Kingdom from Australia and River Plate during 1900:

Australia.—Mutton, 697,868; lamb, 360,900; total, 1,058,768.

A marked contrast was the regularity of shipments from the River Plate: Mutton, 2,359,629; lamb, 2,876; total, 2,362,505.

Arrivals of frozen meat in London from Canterbury during 1900, were: Mutton, 687,670; lamb, 927,457; total, 1,615,127.

Average price realized at Smithfield market:

	Mutton.	Lamb.
January.....	3 1-16d	4 1/2d
February.....	3d	4 1/2d
March.....	3 1/2d	5 1-16d
April.....	3 3/4d	5d
May.....	4 1/2d	5 1/2d
June.....	5d	5 3/4d-6d
July.....	4 1/2d	4 3/4d
August.....	4 1/2d	4 3-16d
September.....	5 1/2d	4 1/2d
October.....	4 1/2d	4 3/4d
November.....	4 1/2d	5 1/2d
December.....	4 3/4d	5 3/4d

It was to be regretted that the departures and arrivals of the steamers were

Every grocer who desires to have the finest goods for his customers, will see that he is never without a full stock of:

**COWAN'S** Hygienic and Perfection Cocoa.  
Queen's Dessert, Royal Navy and Perfection Chocolate.

**COWAN'S** Cake Icings—Chocolate, Pink, Lemon Color and White.

**COWAN'S** Chocolate Cream Bars, Chocolate Ginger, Chocolate Wafers, etc.

ALL ABSOLUTELY PURE GOODS.

**THE COWAN CO., Limited, TORONTO**

# "TOMAHAWK" BRAND Hams and Bacon

Are rapidly cutting their way into popular favor.

The secret of their success is in their uniformly excellent quality and flavor.

Grocers and Butchers are fast recognizing these facts, and orders are correspondingly on the increase.

If you are not handling the "Tomahawk" Brand do so at once and gain the thanks of your customers.

**The Farmers' Co-Operative Packing Co.**  
of BRANTFORD, Limited.

## Our Brands Give Satisfaction.

**SUGAR-CURED HAMs,  
BONELESS BREAKFAST BACON,  
ROLL BACON, PURE LARD**

### Hot Weather Specials

READY FOR LUNCHEON:

**BOILED PORK HAMs, BOILED BEEF HAMs,  
LUNCH BEEF, HAM, CHICKEN and TONGUE  
BOLOGNA SAUSAGE, SAUSAGE.**

**The Park, Blackwell Co., Limited**  
Packers and Exporters. TORONTO, CANADA.

London Agents: Messrs. Miller Bros.  
16 Tooley St.

Liverpool Agents: Messrs. W. P. Sinclair & Co.  
12 North John St.



Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with **THE CANADIAN GROCER**, Toronto or Montreal.

IT doesn't matter whether it is a case of being **TOO FAT** or **TOO THIN** Bread, Cakes, etc., made from

## "SUPERIOR GLUTEN FLOUR"

Will restore nature to its normal condition.

Samples and prices on application to

**E. A. SHOEBOTHAM**  
CANADIAN AGENT,

St. James' Park. LONDON, Canada.



ESTABLISHED 1869

## Geo. Stanway & Co.

Brokers and  
General Commission Merchants

Teas, Sugars, Molasses, | 46 Front St. East,  
Canned Goods | TORONTO

Correspondence Solicited.

## ROCK SALT FOR HORSES and CATTLE.



TORONTO SALT WORKS, Toronto, Ont.

NEW EXTRA CHOICE

## SULTANAS

Bright, bold fruit now in store.

**WARREN BROS. & CO.**  
TORONTO.

## QUICKMAID RENNET TABLETS



Make delicious desserts in ten minutes.

A book of recipes goes with each package.

The most reliable Rennet Tablets on the market. For sale by all wholesalers.

Retails at \_\_\_\_\_  
10 Tablets for 10 Cents.

## SLEE, SLEE & CO., Limited

Tower Bridge Brewery,  
LONDON, ENG.

FOR **English Malt Vinegars.**

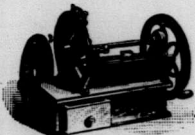
Ontario Agents

**John W. Bickle & Greening.**

HAMILTON AND TORONTO.

From whom Samples and Prices can be obtained.

Rotary  
Smoked Beef Shaver  
with Patented  
Self-Sharpening Device



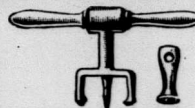
No. 123, 2 Blades, \$18.00  
No. 129, 1 Blade, 18.00

Self-Priming and  
Measuring Pump



No. 97, \$5.50

Auger for above Pump



No. 97, 60 cents

## "ENTERPRISE"

### Rapid Grinding and Pulverizing Mill

Fitted with General Electric Co's. 1/2 H. P. Motor

The Machine is self-contained and is ready for connection to feed wire as shipped from factory

Will be furnished with Motor suitable for all conditions as to Current, Voltage, etc.

#### GRINDING CAPACITY

FAST SPEED

Granulating 3 pounds of Coffee per minute

SLOW SPEED

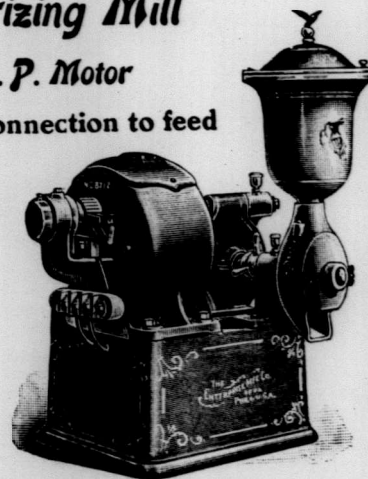
Granulating 2 pounds of Coffee per minute

Pulverizing 1-2 pound of Coffee per minute

Can be regulated for Fine or Coarse Grinding while Mill is running

Pulverizing Grinders furnished only when so ordered

Illustrated Catalogue Mailed FREE. Order from your Jobber



No. 8712

Height, 30 inches. Width, 18 inches.  
Length, 22 inches. Weight, 250 lbs.

Capacity of Iron Hopper  
4 lbs. of Coffee

PRICE ON APPLICATION

**The Enterprise Manufacturing Co. of Pa.**

Philadelphia, Pa., U. S. A.



not better regulated, but it must be borne in mind that nearly all growers showed extreme impatience if their stock was not shipped straight away after being frozen, and without regard to the requirements of the market. They would notice how much care was required to work in between these extreme prices and bring out satisfactory results. There was no country or part of any country that is so well adapted as Canterbury for maintaining regular trade in mutton and lamb. While a large number of farmers considered that they should have a free hand to ship when and to whom they like, regardless of the effect on the market, or how it would effect their own or their neighbor's returns, there would not be much chance of regular prices. Fortunately the prices at the worst being spread over a large number of producers did not mean a serious item of loss individually. It was, however, disappointing that in a trade which lends itself to thorough organization better results are not attained. There was no doubt that the failure of the turnip crop greatly reduced the quantity of stock usually available, especially of mutton. There was no doubt that far too much mutton was exported towards the end of 1899, and it would have paid better to have kept more of the wethers in the country. It was doubtful whether they exported too many lambs, and the result of the year's demand in London seemed to show that if the arrivals had been somewhat more regular, the large quantity could have been taken up at satisfactory prices. A question of vital importance was, could we keep up the supply? And in this connection it was to be regretted that the Government stock returns were not available at an earlier date, and, further, that the Government did not take steps to ascertain the results of the season's lambing, so that the figures could be available before the farmer disposed of his lambs and bought his ewes and store sheep. Dealing with the stock returns for 1900, now available, it was found that the stud flocks and merino flocks had been fully maintained and showed a slight increase for the whole of New Zealand. Cross-bred flocks, which more immediately affect the freezing industry, were as follows:

	Increase.	Decrease.
Total N. Z. cross-bred wethers, 1899.....	193,662	
Total N. Z. cross-bred wethers, 1900.....		532,967
Total N. Z. cross-bred breeding ewes, 1899.....	262,689	
Total N. Z. cross-bred breeding ewes, 1900.....	592,664	
Total N. Z. dry ewes, 1899.....	61,749	
Total N. Z. dry ewes, 1900.....		591,228
Total N. Z. lambs, 1899.....		695,596
Total N. Z. lambs, 1900.....	423,168	

IN CANTERBURY—MARLBOROUGH DISTRICT.

Cross-bred wethers, 1899.....	148,817
Cross-bred wethers, 1900.....	288,660
Cross-bred breeding ewes, 1899.....	58,165
Cross-bred breeding ewes, 1900.....	218,341
Dry ewes, 1899.....	1,014
Dry ewes, 1900.....	158,829
Lambs, 1899.....	324,868
Lambs, 1900.....	93,932

The total sheep in New Zealand on April 30, 1900, was 19,355,195. Of these

10,341,625 were ewes, 5,276,811 were lambs, 3,736,759 were wethers and rams. It was apparent that breeders were alive to the importance of increasing their ewe flocks, and as many run-holders were laying themselves out to carry more ewes, and fewer dry sheep, a still greater increase in breeding ewes, with a correspondingly large increase in the whole flocks, might be expected. When it is considered that there were in the colony 7,930,872 cross-bred breeding ewes, an increase of 592,664 on the previous year, while in Canterbury and Marlborough there were 2,157,897, an increase of 218,341 on the previous year, it was fully justifiable to anticipate more lambs in Canterbury than in any previous year, and that any shortage would be overtaken. Given a favorable season, the exports should be fully up to last year. There was also a large number of ewes from which farmers obtained their supplies, and it was doubtful whether it was wise or profitable for the small farmer to do anything else than turn off his stock as soon as he could find a profitable market, leaving it to the larger holders to supply him with ewes. Canterbury, from its peculiar and special advantages of climate, had become the great fattening and finishing ground of the colony. Other districts could breed as good sheep and lambs, and it should be their aim to get as many of these as possible. It was satisfactory to note that the freezing industry had proved such a boon to the farmers, and at the present time they were obtaining high prices for their lambs. But this was not without a considerable element of danger. Less suitable districts might be tempted into the trade, while there was always a risk of diminishing consumption. Either of these meant lower prices.

Before the freezing industry was started in the country they tried boiling down; then they tried tinning, but that took too much labor and money. The freezing business had been a success, and had given employment, not only to people in Canterbury, but to every seaport in New Zealand, and had done more for the colony than any Government that had sat on the benches at Wellington.

RUNNING DAY AND NIGHT.

Morse Brothers' immense factory is running nights to supply the demand for "Rising Sun" Stove Polish and "Sun Paste" Stove Polish. The output of these works is something tremendous, and the popularity of the goods is well deserved. The quality of the "Sun Paste" Stove Polish places it in the very first rank with the well-known and reliable "Rising Sun" Stove Polish. With 40 years' experience in the business and special facilities on a vast scale, The Morse Brothers are enabled to put up their goods in large packages and give quality at the same time. The "Sun Paste" is guaranteed to the trade. The dealers find it pays to push these goods.

BACK FROM EUROPE.

After spending three months in Europe, Mr. and Mrs. P. C. Larkin, accompanied by their daughter, have arrived in New York, where they will spend a few days before returning home to Toronto.

*Enterprise*  
RENOVATOR.

The perfect carpet and clothes cleaner.

Grocers: Send for special offer.

ENTERPRISE SPECIALTY CO.,

83 Bay Street, TORONTO.

We are not afraid to compare

N. & B.

JELLY POWDER

with any on the market. We will send you a sample package and let you be the judge. Ask for it.

NICHOLSON & BROCK

TORONTO.

**ROSS'**

THIS FIGURE ON EVERY PACKAGE



High Grade

**TEA**

There is no question about Ceylon Teas being the **BEST**, but grocers should be careful not to sell teas marked Ceylon and adulterated with inferior teas.

**ROSS' HIGH-GRADE** is, without exception, the only pure Ceylon tea on the Canadian market. For your own edification inquire into this.

THE ROSS TEA CO., - - TORONTO.



# CEYLON AND INDIA TEA

## BLACK

The merit of the **Black Teas** has established them high in popular estimation. They are drunk wherever the English language is spoken. They follow the flag and drive out less meritorious growths.

## OR

But some consumers are wedded to light drawing kinds, with pale liquor and without the full body and richness of the black kinds.

## GREEN

The **Green Teas** of Ceylon and India are made expressly for this trade. In Make, Quality and Price they challenge comparison with other growths.

They are grown, prepared and packed with the same skill by the British Planters who have revolutionized the black tea trade.

They have caught on in Canada and are no longer in the experimental stage. Try them.







CANADIAN ADVERTISING is best done by THE  
E. DESBARATS ADVERTISING AGENCY  
MONTREAL

Mediterranean Fruits  
Granulated and Raw Sugars  
Molasses and Syrups, Glucose, Etc.

Excelsior Macaroni  
White Castile Soap

C. A. CHOUILLOU & CIE.  
14 Place Royale  
(Customs House Sq.) MONTREAL.

**"Chief Keokuk"**

Pickles and Condiments.

**"Montrose"**

Tomatoes, Peas and Vegetables.

SOLD ON THEIR MERITS.

**KEOKUK PICKLE CO.**

KEOKUK, IOWA, U.S.A.



**CLOTHES  
PINS...**

Selected and full count, in  
packages of 4 doz.—6 doz.  
—12 each to a case.

This makes a very attractive  
shelf display line. Also in  
cases of 5 gross, large and  
small sizes. Ask for quotations.

**BOECKH BROS. & COMPANY,  
TORONTO.**

Manufactured by  
**WM. CANE & SONS MFG. CO.,**  
Limited,  
NEWMARKET.

**Hugh Walker & Son,** Wholesale Fruit Importers, **Guelph, Ont.**

- DIRECT IMPORTERS OF -

**Fancy and Domestic Fruits.**

OUR SPECIALTIES

Fancy Oranges, Lemons, Malaga Grapes, Cape Cod Cranberries.

Special Attention to Mail and Telephone Orders.

**GRIMBLE'S** English Malt  
Six **GOLD** Medals **VINEGAR**

**GRIMBLE & CO., Limited, London, N.W., Eng.**



**Our Worcestershire Sauce**

makes a permanent customer whenever sold. It  
has the flavor and is made of the finest materials.  
Packed 3 dozen in a case.

SOLD BY ALL WHOLESALE GROCERS. Try It.

**The Capstan Mfg. Co., - Toronto.**



Almost Sold

—What with our advertising, our free cook  
books, our show cards, and the handsome  
appearance of our packages, you can know  
that there is no better seller than

**Dwight's Cow Brand Soda**

Don't let your stock run too low!

**JOHN DWIGHT & CO.,  
34 Yonge St., TORONTO.**

Agencies in all leading centres.



**LICORICE..**

We manufacture everything in the Licorice line carried by the Gro-  
cery, Drug and Confectionery trades. We might mention—Y. & S. Stick  
Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice  
Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one  
cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLI-  
ABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and  
Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan  
Wafers, 2 1/2 lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated  
catalogue.

**YOUNG & SMYLLIE**

Established 1845.

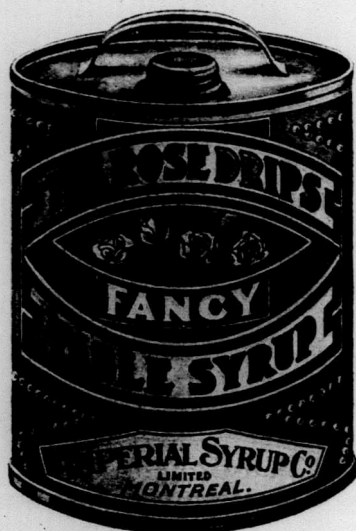
BROOKLYN, N.Y.



**ALWAYS BE PREPARED**

to supply your customers with our

**TEA  
ROSE  
DRIPS**



**FANCY SYRUP.**

The price is right, reasonable, and will be readily paid by those who desire a syrup that's really very delicious. It is decidedly the best and only kind for you to sell your customers. It is put up in very attractive tins. For sale by all wholesale dealers.

PUT UP BY

**Imperial Maple Syrup Co., Limited**

88 Grey Nun Street, MONTREAL

**Southwell's**

*Jams,  
Jellies,*

—AND—

**Marmalade**



are all the Highest Grade, and made from

**Ripe, Sound Fruit.**

WRITE FOR PRICE LIST.

**FRANK MAGOR & CO.**

16 St. John St., MONTREAL.

DOMINION AGENTS.

**Current Market Quotations for Proprietary Articles**

October 17, 1901.  
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news, whether manufacturers request it or not.

**BAKING POWDER.**

Cook's Friend—		
Size 1, in 2 and 4 doz. boxes.....	%	2 40
" 10, in 4 doz. boxes.....		2 10
" 2 in 6 "		80
" 12, in 6 "		70
" 3, in 4 "		45
Pound tins, 3 doz. in case.....		3 00
12oz. tins, 3 "		2 40
9oz. tins, 4 "		1 10
5-b. tins, 1/2 "		4 00
Diamond— W. H. GILLARD & CO.		
1b. tins, 2 doz. in case.....per doz.		2 00
1/2 lb. tins, 3 "		1 25
1/4 lb. tins, 4 "		0 75

**IMPERIAL BAKING POWDER.**

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	10c.	\$0 85
3 "	6-oz.	1 75
2 and 3 doz.	12-oz.	3 40
2 and 3 doz.	16-oz.	4 35
1 doz.	2 1/2-lb.	10 40
1/2 and 1 doz.	5-lb.	19 50

**MAGIC BAKING POWDER.**

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	4-oz.	\$0 65
4 "	6-oz.	0 80
4 "	8-oz.	1 00
4 "	12-oz.	1 50
4 "	16-oz.	1 80
1 "	2 1/2-lb.	4 50
1 "	5-lb.	7 75

**JERSEY CREAM BAKING POWDER.**

1/2 size, 5 doz. in case.....	40
1/4 size, 4 doz. in case.....	75
1/2 " 3 " " ".....	1 25
1 " 2 " " ".....	2 25

**BLACKING.**

**SHOE POLISH.**

HENRI JONAS & Co. Per gross.	
Jonas' .....	\$9 00
Froments .....	7 50
Military dressing .....	24 00

**BLUE.**

Keen's Oxford, per lb.....	\$0 17
In 10 box lots or case.....	0 16
Reckitt's Square Blue 12-lb. box....	0 17
Reckitt's Square Blue, 5 box lots....	0 16

**BLACK LEAD.**

Reckitt's per box .....	1 15
Box contains either 1 gro., 1 oz. size: 1/2 gro., 2 oz. or 1/4 gro. 4 oz.	

**COEN BROOMS**

BOECKH BROS & COMPANY doz. net	
Bamboo Handles, A, 4 strings.....	4 35
" " B, 4 strings.....	4 10
" " C, 3 strings.....	3 85
" " D, 3 strings.....	3 60
" " E, 3 strings.....	3 35
" " G, 3 strings.....	3 10
" " I, 3 strings.....	2 85

**BISCUITS.**

CARR & CO., LIMITED.	
Frank Magor & Co., Agents.	
Cafe Noir.....	0 15
Ensign.....	0 11 1/2
Metropolitan mixed.....	0 09
Special price list of Fancy Tins for Xmas trade and other lines on application	

**CANNED GOODS.**

**MUSHROOMS.**

HENRI JONAS & Co.	
Mushrooms, Rionel .....	\$15 50
" 1st choice Duthell.....	18 50
" 1st choice Lenoir.....	19 50
" extra Lenoir.....	24 00
Per case, 100 tins.	
FRENCH PEAS—DELORY'S	
HENRI JONAS & Co.	
Moyen's No. 2.....	\$9 00
" No. 1.....	10 50
1/2 Fins.....	12 50
Fins.....	14 00
Tres fins.....	15 00
Extra fins.....	16 50
Sur extra fins.....	18 00

**FRENCH SARDINES.**

HENRI JONAS & Co.	
1/4 Trefavennes.....	\$8 50
1/4 Holland.....	9 50
1/4 Delory.....	10 50
1/4 Club Alpins.....	12 50

**CHOCOLATES & COCOAS.**

Epps's cocoa, case of 14 lbs., per lb..	0 35
Smaller quantities.....	0 37 1/2
CADBURY'S.	
Frank Magor & Co., Agents per doz.	
Cocoa essence, 3 oz. packages.....	\$1 65
Mexican chocolate, 1/2 and 1/4 lb. pkgs.	0 40
Rock Chocolate, loose.....	0 40
" 1-lb. tins.....	0 42
Fry's "Monogram," 1/2's 14lb. bxs	0 35 1/2

Chocolate— FRY'S. per lb.	
Caracaras, 1/2's, 6-lb. boxes.....	0 42
Vanilla, 1/2's.....	0 42
"Gold Medal" Sweet, 1/2's, 6 lb. bxs	0 29
Pure, unsweetened, 1/2's, 6 lb. bxs.	0 42
Fry's "Diamond," 1/2's, 14 lb. bxs.	0 24
Fry's "Monogram," 1/2's 14lb. bxs	0 24
Cocoa— per doz.	
Concentrated, 1/2's 1 doz. in box..	2 40
" 1/2's.....	4 50
" 1 lb. ".....	8 25
Homeopathic, 1/2's 14lb. boxes..	.....
" 1/2 lbs. 12 lb. boxes.....	.....

**JOHN F. MOTT & CO.'S.**

E. S. McIndoe, Agent, Toronto.

Mott's Broma.....per lb.	0 31
Mott's Prepared Cocoa.....	0 28
Mott's Homeopathic Cocoa (1/2's)....	0 32
Mott's Breakfast Cocoa (1/2 ins)....	0 40
Mott's No. 1 Chocolate.....	0 30
Mott's Breakfast Chocolate.....	0 28
Mott's Caracaras Chocolate.....	0 40
Mott's Diamond Chocolate.....	0 21
Mott's French-Can. Chocolate.....	0 18
Mott's Navy or Cooking Chocolate..	0 25
Mott's Cocoa Nibs.....	0 35
Mott's Cocoa Shells.....	0 05
Vanilla Sticks, per gross.....	0 90
Mott's Confectionery Chocolate 0 21	0 43
Mott's Sweet Chocolate Liquors 0 19	0 30

**THE COWAN CO., LIMITED.**

Cocoa—	
Hygienic, 1-b. tins, per doz.....	\$7 25
" 1/2-lb. tins.....	3 75
" 1/4-lb. tins.....	2 25
" fan-y tins.....	1 90
Hygienic, 5-lb. tins, for sod water fountains, restau-ants etc. per lb.....	0 55
Perfection, 1/2-lb. tins, per doz.....	3 00
Cocoa Essence sweet, 1/2-lb. tins, per doz.....	2 25

Chocolate— per lb.	
Queen's Desert, 1/4's and 1/2's... \$1 40	
" 6's.....	0 42
Mexican Vanilla, 1/2's and 1/4's... 0 50	
Royal Navy Rock.....	0 30
Diamond.....	0 25
8's.....	0 28

**WALTER BAKER & CO., LIMITED.**

per lb.	
Premium No. 1 chocolate, 2-lb. boxes.	\$ 38
Vanilla chocolate 6-lb. boxes.....	47
German sweet, 6-lb. boxes.....	27
Best cocoa, 1/2-lb. tins, plain; 6-lb. boxes.....	35
Cracked cocoa, 1/2-lb. pkgs., 15-lb. bxs.	35
Caracas sweet chocolate, 6-lb. boxes	.....
Soluble chocolate (h. t. or cold soda)	.....
1-lb. cans.....	45
Vanilla chocolate wafers, 48 to box, per box.....	1 56



# Edwardsburg Silver Gloss Starch.

Your idea may be that all starch is starch and that your customers won't detect even a slight difference in quality. You may think that because there is a cent or two extra profit on "Mushroom" brands (that come and go), you can retain the confidence of your trade—it doesn't pay to trifle with the confidence that a customer has in you and your goods.

Edwardsburg Silver Gloss Starch is as staple as flour. In the name there is the fame of nearly half a century. In the making there is the skill of long experience combined with honesty of purpose and unequalled manufacturing facilities. Edwardsburg Silver Gloss Starch represents the highest type of perfection there is or can be in starch. Kegs of 100-lbs.—handsome enamelled horse-shoe tins holding 6-lbs.—handsome 1-lb. packages that give a touch of life and color and "go" to a grocer's shelves.

Edwardsburg Starch Co'y, Limited  
Established 1858.

164 St. James Street,  
Montreal.

Works,  
Cardinal, Ont.

53 Front Street East,  
Toronto.

# DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

**CHEESE.**

Imperial—Large size jars, per doz.	\$8 25
Medium size jars	4 50
Small size jars	3 40
Individual size jars	1 00
Imperial Holder—Large size	18 00
Medium size	15 00
Small size	12 00
Roquefort—Large size, per doz.	2 40
Small size	1 40
Paragon—Large size, per doz.	8 25
Medium size	4 50
Small size	2 40
Individual size	1 00

**COFFEE**

**JAMES TURNER & CO.** per lb

Mexico	0 32
Damascus	0 28
Calvo	0 20
Sirdar	0 17
Old Dutor Rio	0 12 1/2

**CLOTHES PINS**

**BOEKH BROS. & CO.**

Clothes Pins (full count), 5 gross in case, per case	0 55
4 doz. packages (12 to a case)	0 70
6 doz. packages (12 to a case)	0 90

**COUPON BOOK—ALLISON'S.**  
For sale in Canada by—The Eby, Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal

\$1, \$2, \$3, \$5, \$1 and \$20 books.	Un- num- covered. Coupons tered. num-bered.	4. 4% 3 1/2c. 4 3c. 3 1/2c.
In lots of less than 100 books, 1 kind assorted.		
100 to 500 books		
500 to 1,000 books		

Allison's Coupon Pass Book.

\$1 00 books	3 cents each
2 00 books	3 cents each
3 00 books	3 cents each
5 00 books	4 cents each
10 00 books	5 1/2 cents each
15 00 books	6 1/2 cents each
20 00 books	7 1/2 cents each
25 00 books	8 cents each
50 00 books	12 cents each

**EXTRACTS.**

**HENRI JONAS & Co.** Per gross.

8 oz. London Extracts	\$6 00
2 oz. " (no corkcrews)	5 50
2 oz. Spruce essence	9 00
2 oz. " "	6 00
4 oz. Anchor extracts	12 00
1 oz. " "	21 00
1 lb. " "	36 00
1 lb. Flat, bottle extracts	70 00
1 oz. Flat, bottle extracts	9 00
2 oz. Square	18 00
4 oz. " (corked)	21 00
8 oz. " "	36 00
8 oz. " "	72 00

**FOOD.**

8 oz. " glass stop extracts	Per doz. 3 50
8 oz. " "	7 00
2 1/2 oz. Round quintessence extracts	Per doz. 2 00
4 oz. Jockey decanters	3 50

**ROBINSON'S PATENT BARLEY** 1/2 lb. tins 1 25  
1 lb. tins 2 25  
GROATS, 1/2 lb. tins 1 25  
1 lb. tins 2 25

**GILLETT'S POWDERED LYE.**  
4 doz. in case \$3 60

**JAMS AND JELLIES.**

**SOUTHWELL'S GOODES.** per doz.

**Frank Magor & Co., Agents.**

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant " "	1 85
Other Jams, W. F.	1 55
Red Currant Jelly	1 90

**JAMS—T. UPTON & CO.**

1-lb. glass jars 2 doz. in case, per doz	\$1 00
5-lb. tin pails, 8 pails in crate, per lb	0 06 1/2
7-lb. wood pails, 6 " "	0 06 1/2
14-lb. wood pails, per lb	0 06 1/2
30-lb. " "	0 06 1/2

**JELLIES—**

1-lb. glass jars, per doz.	\$1 00
7-lb. wood pails, per lb.	0 06 1/2
14-lb. " "	0 06 1/2
30-lb. " "	0 06 1/2

**LICORICE.**

**YOUNG & SMYLLIE'S LIST.**

5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
" Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40)	1 50

**Tar, Licorice and Tolu Wafers, 5 lb. cans, per can** 2 00  
**Licorice Lozenges, 5 lb. glass jars** 1 75  
**" 20 5 lb. cans** 1 50  
**"Purity" Licorice 10 sticks** 1 45  
**" 100 sticks** 0 73  
**Dulse, large cent sticks, 100 in box**

**MINCE MEAT.**  
Wetthey's Condensed, per gross, net \$12 00  
per case of doz., net. 3 00

**MUSTARD.**

**COLMAN'S OR KEEN'S**

D. S. F., 1/4 lb. tins, per doz.	\$1 40
" 1/2 lb. tins, " "	2 50
" 1 lb. tins, " "	5 00
Durham, 4 lb. jars, per jar	0 75
1 lb. " "	0 25
F. D., 1/4 lb. tins, per doz.	0 85
" 1/2 lb. tins	1 45

**JONAS' FRENCH MUSTARDS**

**HENRI JONAS & Co.** Per gross.

Pony size	\$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	12 00

Per gross.

Mugs	13 20
Pint jars	18 00
Quart jars	24 00

**MATCHES.**

Eddy's Telegraph, 5-case lots	\$4 00
single cases	4 20
Telephone, 5-case lots	3 90
single cases	4 10
Eagle Parlors, 200s, 5-case lots	1 60
single cases	1 70
" 100s, 5-case lots	1 80
single cases	1 90
Victoria Parlors, 5-case lots	2 90
single cases	3 10

**ORANGE MARMALADE.**

**T. UPTON & CO.**

1-lb. glass 2 doz. case, per doz.	\$1 00
7-lb. pails and 5 and 7 lb. tins	0 07

**PICKLES.**

**STEPHENS'.**

**A. F. Tippet & Co., Agents.**  
Patent stoppers (pints), per doz. \$2 30  
Corked (pints), " " 1 90



**SODA.—COW BRAND.**



Case of 1 lbs. containing 60 pkgs. per box, \$3.00  
 Case of 1/2 lbs. (containing 120 pkgs. per box, \$3.00.  
 Case of 1 lb. and 1/2 lbs. (containing 30 packages) per box, \$3.00.  
 Case of 5c. pkgs (containing 96 pkgs) per box \$3.00.

**SOAP**



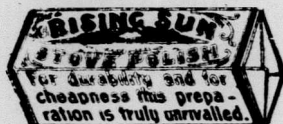
Gloriola Soap, per gross..... 12 00  
 Straw Hat Polish, per gross..... 10 20

**A. P. TIPPET & CO. AGENTS**  
 Maypole Soap, colors per grs., \$10.20.  
 Maypole Soap, black per grs., \$15.30.  
 Oriole Soap, per gross \$10.20

**STOVE POLISH.**



No. 4 3 dozen in case, per gross... 4 80  
 6-3 dozen in case... 8 40



Per gross  
 Rising Sun 6-oz. cakes, 1/2 gross 1 x 8 50  
 Rising Sun, 3-oz. cakes, gross boxes... 4 50  
 Sun Paste, 1 lb. size, 1/2 gross boxes... 10 00  
 Sun Paste, 5c. size, 1/2 gross boxes... 5 01



**STARCH**

**EDWARDSBURG STARCH CO., LTD.**

**Laundry Starches— per lb.**  
 No. 1 White or Blue, 4-lb. cartons 0 06  
 No. 1 " 3-lb. " 0 06  
 Canada Laundry " " " 0 05  
 Silver Gloss, 6-lb. draw-lid boxes 0 07 1/2  
 Silver Gloss, 6-lb. tin canisters. 0 07 1/2  
 Edwards' Silver Gloss, 1-lb. pkg. 0 07 1/2  
 Kegs Silver Gloss, large crystal 0 06 1/2  
 Benson's Satin, 1-lb. cartons.... 0 08 1/2  
 No. 1 White, bbls. and kegs.... 0 05 1/2  
 Benson's Enamel, per box..... 3 00

**Culinary Starch—**  
 Benson & Co.'s Prep. Corn..... 0 06 1/2  
 Canada Pure Corn..... 0 05 1/2

**Rice Starch—**  
 Edwardsburg No. 1 white, 1-lb. cart 0 08 1/2  
 Edwardsburg No. 1 White or Blue, 4-lb. lumps..... 0 08 1/2

**KINGSFORD'S OSWEGO STARCH**



**SILVER** 40-lb. boxes, 1-lb. pkgs. 0 08 1/2  
**GLOSS** 6-lb. boxes, sliding cover (12-lb. boxes each crates) 0 08  
**PURE** 40-lb. boxes 1-lb. pack... 0 07  
 48-lb. " 16 3-lb. boxes 0 07  
 For puddings, custards, etc.

**OSWEGO** 40-lb. boxes, 1-lb. STARCH packages..... 0 07 1/2  
**CORN STARCH** 38-lb. to 45-lb. boxes, STARCH 6 bundles..... 0 06

**STARCH IN** Silver Gloss..... 0 07 1/2  
**BARRELS** Pure..... 0 03 1/2

**BEE STARCH.**  
 Cases, 64 pkgs. 48's..... \$5.00  
 1/4 Cases, 32 pkgs. 24's..... 2.50  
 Packages 10c. each.

**BRANTFORD STARCH WORKS, LIMITED.**

Ontario and Quebec.

**Laundry Starches—**  
 Canada Laundry, boxes of 40 lbs. \$0 05  
 Acme Gloss Starch—  
 1-lb. cartons, boxes of 40 lbs... 0 05 1/2  
 Finest Quality White Laundry—  
 3-lb. Canisters, cases of 48 lbs.. 0 06  
 4-lb. " " " " " 0 06  
 Barrels, 175 lbs. .... 0 05 1/2  
 Kegs, 100 lbs. .... 0 05 1/2  
**Lily White Gloss—**  
 1-lb. fancy cartons, cases 30 lbs. 0 07 1/2  
 6-lb. toy trunks, 8 in case 0 07  
 6-lb. enameled tin canisters, 8 in case ..... 0 07 1/2  
 Kegs, ex. large crystals, 100 lbs. 0 06 1/2  
**Brantford Gloss—**  
 1-lb. fancy boxes, cases 36 lbs... 0 08 1/2  
**Canadian Electric Starch—**  
 Boxes of 4 fancy pkgs, per case 3 25  
**Celluloid Starch—**  
 Boxes of 45 cartons, per case... 3 75  
**Culinary Starches—**  
 Challenge Prepared Corn—  
 1-lb. packages, boxes 40 lbs.... 0 05 1/2  
 No. 1 Brantford Prepared Corn—  
 1-lb. packages, boxes 40 lbs.... 0 06 1/2  
**Crystal Maize Corn—**  
 1-lb. packages, boxes 40 lbs.... 0 06 1/2

**"SNELLINGS PATENT"**



English Breakfast Hopped Tea, 29c.; retail, 40c. A. Waddell & Co. agents, Toronto. Samples on application.



Cases each 60 1-lbs..... 0 35  
 " " 60 1/2-lbs..... } 0 35  
 " " 120 1-lbs..... }  
 " " 120 1/2-lbs..... } 0 36



**LUDELLA CEYLON, 1 AND 1/2'S PRGS.**

Blue Label, 1/2 s..... 0 18 1/2 0 25  
 Blue Label, 1/4 s..... 0 19 0 25  
 Orange Label, 1's and 1/2 s... 0 21 0 30  
 Brown Label, 1's and 1/2 s... 0 28 0 40  
 Brown Label, 1/4 s..... 0 30 0 40  
 Green Label, 1's and 1/2 s... 0 35 0 50  
 Red Label, 1/2 s..... 0 40 0 60

**TOBACCO.**

**THE EMPIRE TOBACCO CO. LIMITED.**  
 Smoking—Empire, 3/8s, 5s and 10s.. 0 38  
 Royal Oak, 2 x 3, Solace, 8s ..... 0 52  
 Something Good, 7s ..... 0 48  
**Chewing—**Bobs, 5s and 10s ..... 0 36  
 Currency, 13 3/4 oz. bars, spaced 9s.. 0 39  
 Currency, 6s and 10s ..... 0 39  
 Old Fox, Narrow 10s ..... 0 40  
 Snowshoe, 10 1/2 oz. bars, spaced 8s 0 44  
 Snowshoe, pound bars, spaced 6s.. 0 44  
 Snowshoe, 2x4, 6s ..... 0 44  
 Pay roll, 6s ..... 0 44

**WOODENWARE**

**BOCKH BROS. & COMPANY.**  
 Washboards Leader Globe..... 1 40  
 " Improved Globe..... 1 50  
 " Standard Globe..... 1 70  
 " Solid Back Globe..... 1 80  
 " Jubilee (perforated)... 1 85  
 " Crown..... 1 25  
 F.o.b. Toronto.

**YEAST.**

Royal yeast, 3 doz. 5c.-pkgs. in case.. 1 00

**We are always glad**

to receive orders for the insertion of advertisements. But will those who send us "Condensed" or "Want" advertisements please bear in mind that they can only be inserted when cash or stamps accompany the order. The rate is 2c. per word each insertion, numbers and contractions counting as words.

MACLEAN PUB. Co., Limited  
 Montreal. Toronto.

**WE STOCK**

NO. 197

**SYRUP PUMP AND MEASURE.**

Highly commended by those who **KNOW.** (Ask for circular).

**WALTER WOODS & CO. HAMILTON.**

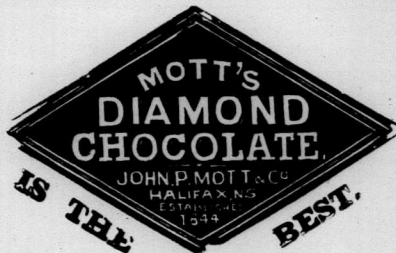
**Soap**

"IMPERIAL" and "SNOW"

Twin Cakes.

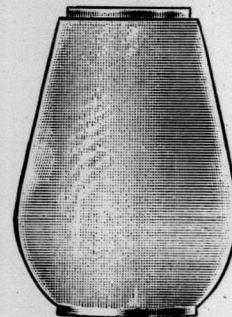
NOW IN STORE.

Perkins, Ince & Co., - Toronto.



**ASK FOR MOTT'S**

**ARE YOU USING OUR**



**Cold Blast or Jubilee Globes**

**Aetna or Quaker Flint Chimneys?**

Give them a Trial.

**THE SYDENHAM GLASS CO., of WALLACEBURG, Limited**

**Shredded Whole Wheat Biscuit**

For sale by all Wholesale Grocers.

**J. HEWITT, Agent 61 Front St. E., TORONTO.**



# The Auer Gas Lamp

Money-Back Style.

No. 5

IT will make your store or home as bright as day without costing you as much to run as your oil lamps or electric lights.

THERE is no smell from it and it does not flicker.

IT shows the true colors of your goods which oil and electricity do not.

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AUER LIGHT CO., 1682 Notre Dame St., MONTREAL.

Manufacturers and Importers of

MANTLES—SHADES—CHIMNEYS—BURNERS—ETC.



SATISFACTION GUARANTEED OR YOUR MONEY REFUNDED.

When the Canadian winter weather comes upon us; when the air is full of grippe and pneumonia, and sudden climatic changes wreck the constitution, then it is that we Canadians should take our holidays.

For a far less expenditure of money than it costs for a trip to Europe one may enjoy a voyage to the British West Indies by Pickford & Black steamers, sailing from Halifax every other Monday . . . . .

P. & B. boats call at Bermuda, St. Kitts, Antigua, Dominica, Montserrat, St. Lucia, Barbadoes, St. Vincent, Grenada, Tobago, Trinidad and Demerara. The round trip takes 42 days. Steamer accommodation first-class . . . . .

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will be Carefully, Efficiently, and Promptly attended to by

The Roberts Advertising Agency,  
WINNIPEG, CANADA

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KINGSTON, JAMAICA, B.W.I.

The Newspaper with the Largest Circulation in Jamaica and the West Indies.

Canadian manufacturers, merchants, etc., desiring to do business with this country and introduce their goods in this market, should put an advertisement in "THE GLENER."

Write for scale of charges, etc., to

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Limited

"Gleaner" Office, . . . KINGSTON, JA.

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## Star Brand

COTTON CLOTHES LINES

— AND —

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers

See that you get them.

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of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

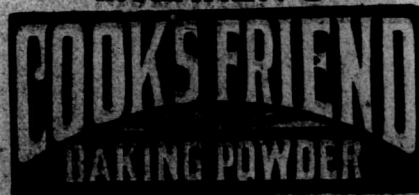
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CANADIAN PRESS CLIPPING BUREAU,

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Telephone Main 1255.

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McLAREN'S



Is Honest Goods and just the Thing on Which to Make or Extend a Business,

The Best Grocers make a point of Keeping it always in Stock.



## LAMPS

Write to us for illustrated Catalogue of our decorated Vase Lamps, even if you have bought. It's handy to compare sometimes.

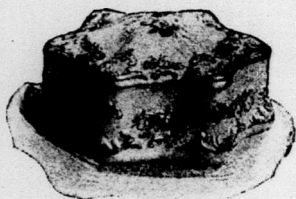


It's your own fault if you have not got one of our splendidly illustrated Opal Catalogues, as we are only too glad to send one for the asking and we want every up-to-date merchant to have one.

EARTHENWARE, FANCY CHINA, GLASSWARE, CUT GLASS.

**GOWANS, KENT & CO.**  
TORONTO and WINNIPEG.

and



## DECORATED OPAL

Bright, Attractive. 5c., 10c., 15c. and 25c. Counter Goods.

### OUR NEW LINES

#### INVADER ASSORTMENT.

Ink Stands, Matches, etc., to retail for 10c. each.

#### TURQUOISE ASSORTMENT.

A line of quick sellers in turquoise blue trays and boxes to retail at 10c. and 15c. each.

#### SALISBURY ASSORTMENT.

The best line of vases on the market. Just the thing for Xmas trade. Retail for 10c., 15c. and 25c.



**TWO  
IMPORTANT REASONS  
WHY**

## WETHEY'S CONDENSED MINCE MEAT

is continuously growing in favor with the public:—  
It is manufactured in the most accurate and careful manner—nothing but the purest qualities of ingredients are used.

MANUFACTURED BY

**J. H. WETHEY,** ST. CATHARINES, ONT.

# CROSSE & BLACKWELL'S New Season's Candied Peels

LEMON, ORANGE, CITRON, MIXED (O. L. and C.)

In 7-lb. Tins, 7-lb. or 10-lb. Wood Boxes, and 1-lb. Cartons.

**C. E. COLSON & SON,**

**MONTREAL.**

CHAS. F. CLARK, President.

JARED CHITTENDEN, Treasurer.

...ESTABLISHED 1849..

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The original and only Genuine Preparation for Cleaning Cutlery 6d. and 1s. Canisters.

'WELLINGTON'  
KNIFE POLISH

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