

**PAGES  
MISSING**

PUBLISHED EVERY  
FRIDAY

CIRCULATES IN  
EVERY PROVINCE

# THE CANADIAN GROCER AND GENERAL STOREKEEPER

**SELL  
ONLY  
THE  
BEST!**

In Competition with the World  
we have received the  
**Highest Awards  
Made . . .**

These substantiate our claim  
that : : : :

## Colman's Mustard

**IS THE BEST IN THE WORLD**

### DID IT EVER OCCUR TO YOU



that poor quality will be remembered long after low price is forgotten?

**INFERIOR QUALITY** supplied once to a customer, it is only human nature that the impression of "inferiority" should attach to other articles that you sell—no matter how reliable they are.

In a staple like vinegar it pays handsomely to cultivate the confidence of your customers. There is one sure way to do this. Sell them "**IMPERIAL**" **WHITE WINE** for table use and pickling purposes—no uncertainty about "**IMPERIAL**." Its reliability is a safe-guard to consumer and dealer alike.

Take no chances with your trade. See the name "**IMPERIAL**" is on the barrel.

The Fittest Survive!

**BRUSSELS** SALT

FOR ALL PURPOSES

Unsurpassed.

R. & J. RANSFORD,  
 Established 1868 Clinton, Ont.



**LICORICE . . .**

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks, 100 to box; Blow Pipes, 200 and 300 to box; Manhattan Wafers, 2½-lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

YOUNG & SMYLIE  
 Established 1845. BROOKLYN, N.Y.

**TO LIVE GROCERS ONLY**

We are putting up and are having a **LARGE SALE** on our famous . . . .



**“VICTORIA CROSS”**  
**CEYLON TEA**

BLACK and MIXED.

Every package guaranteed finest grade grown. 25-40-50 cents per lb., in Handsome Lead Packages.

Write us for Samples and Prices.

**J. F. SMYTH & CO.**  
 Tea Packers. WINDSOR, ONT.

Our **CANS CANS CANS**

CAN not be surpassed in point of

**Workmanship, Material, Quality.**

We are the largest manufacturers in Canada of Key-Opening Fruit Cans, Vegetable Cans, Meat Cans, Spice Cans, Syrup Cans. What are your requirements? Write for quotations to

**THE ACME CAN WORKS,**

Office and Factory:

Ontario St. and Jeanne D'Arc Ave., - MONTREAL.

JAS. B. CAMPBELL.

WILLIAM PRATT.

**Winning  
Their Way } On Quality.**

**Stower's  
Lime  
Juice**

The absolutely pure Lime Juice that has greatest strength because of its greatest purity. Distilled and re-distilled. No musty, smoky flavor. Keeps perfectly in any climate even after the cork is drawn. The Lime Juice that draws trade and holds it—"Stower's."

*Sold by leading wholesalers everywhere.*

A. P. Tippet & Co., Agts.,

Montreal.

Toronto.

**Griffin &  
Skelley's  
Dried Fruits.**

Dried Apricots, Peaches, Pears, and fat, black, meaty Prunes—the "Griffin" Brand. Grown, cured and packed in the largest vineyards on the Pacific Coast. Clean—absolutely so. They reach you in the original package, just as they leave the hands of the shippers in California. Above competition—the "Griffin" Brand.

*Sold by leading wholesalers everywhere.*

A. P. Tippet & Co., Agts.,

Montreal.

Toronto.

# MAMMOTH PRIZE COMPETITION \$2,500.00

IN PRIZES

to be given to the persons sending in the greatest number of Gold Soap Wrappers before November 15, 1902.

Read the conditions below.

**Starts May 1st, 1902. Ends Nov 15th, 1902.**

Begin now to save your Gold Soap Wrappers, and you will win one of the **5,213 PRIZES**

### DIRECTIONS

Save your Gold Soap Wrappers, and send them in to Gold Soap, Toronto, marked "Competition," before November 15th, 1902, with your own name and address enclosed. The prizes will be sent out on November 24th with a full list of the winners. You may send your wrappers in at any time so long as your name and address comes along with each lot. Do not send in the whole wrapper, but just the centre part.

### LIST OF PRIZES

<b>1st Prize</b> —For the largest number of Gold Soap centres received, <b>\$100</b> in cash	Each of the next 3,000—A handsome piece of Silverware—Silver Sets, Cream Jugs, Novelties, Ladles, Sugar Bowls, Salts and Pepper, Butter Knives, etc., etc.
<b>2nd Prize</b> —For the 2nd greatest number, <b>\$50</b> "	Each of the next 2,000—A copy of the famous picture, entitled "King of the Forest," designed especially for Gold Soap. This picture cannot be procured elsewhere.
<b>3rd Prize</b> — <b>\$30</b> "	
Each of the next 50—A 14-k. Gold-Filled Watch, for Lady or Gentleman, guaranteed.	All those that do not win a prize, will receive a regular Gold Soap Premium in return for their wrappers.
Each of the next 10— <b>\$10</b> "	
Each of the next 50—A handsome Silver Watch, for Lady or Gentleman, guaranteed.	
Each of the next 100—One dozen Silver-Plated Tea Spoons, guaranteed.	

### CONDITIONS

All wrappers sent in must have contained soap; we have a secret process for detecting bogus wrappers. All wrappers (or centres) must be plainly marked "Competition," and must contain the name and address of the sender, and be mailed to Gold Soap, Toronto, on or before November 15th, 1902. Those that receive prizes will not receive a Premium as well, but all those not winning prizes will receive a regular Gold Soap Premium in return for their wrappers. In case two persons send in the same number of wrappers, the prize will be divided. Persons giving information leading to conviction of anyone trying to defraud Gold Soap will be liberally rewarded.

Address all  
Communications Simply

## GOLD SOAP, Toronto

**FLOUR** **MAGOR'S DELICIOUS PATENT FLOUR.**  
The Purest Flour Made—makes Delicious Bread, Cakes and Pastry.  
Prices For Cash Unequaled.  
**JOHN MAGOR & CO., MONTREAL**

**"ACME"**  
**TABLE SALT**

Ask your wholesale grocer for it.  
Put up in 24 3-lb. cartons in a case, and in 50 lb. box.

**TORONTO SALT WORKS, Toronto, Ont.**  
Agents for the Canadian Salt Co., Windsor, Ont.



Up to date  
Grocers'  
Refrigerators,

Mineral Wool Filled, Eight Walls. Ask for prices from any dealer handling our household refrigerators, or write direct to us for descriptive catalogue and prices.

Ham & Nott Mfg. Co., Limited, Brantford, Ont.

**Crown Fruit Jars**  
— AND —  
**Rubber Rings**

will soon be in big demand. Order early, and see or write us before ordering.

**James Wilkins,**  
Cor. Colborne and West Market Streets  
Tel. Main 4407. **TORONTO.**

## BASKETS

We make them in all shapes and sizes. We have

**Grain and Root Baskets,**  
**Satchel Lunch Baskets**  
**Clothes Baskets,**  
**Butcher Baskets,**

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE . . .  
**Oakville Basket Co.**  
Oakville, Ont.

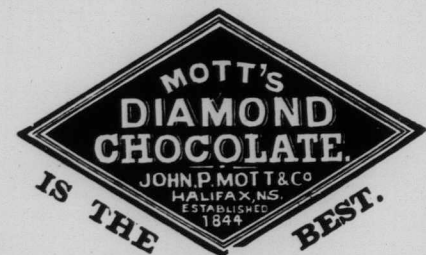
# Soap

"IMPERIAL" and  
"SNOW"

Twin Cakes.

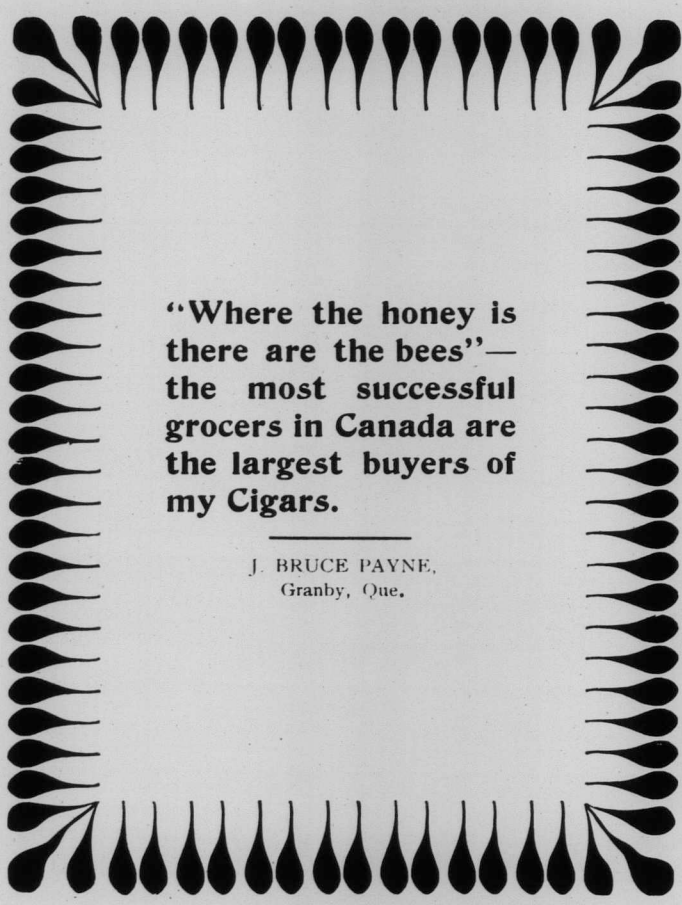
NOW IN STORE.

Perkins, Ince & Co., - Toronto.



For Sale Everywhere.

ASK FOR  
**MOTT'S.**



"Where the honey is  
there are the bees"—  
the most successful  
grocers in Canada are  
the largest buyers of  
my Cigars.

J. BRUCE PAYNE,  
Granby, Que.

## "Sterling" Brand Catsups.

- The
- Best
- Trade
- Demands
- Them.

There is a selling  
charm about "Ster-  
ling" brand catsups,  
as with "Sterling"  
brand pickles, that  
makes them in de-  
mand among the best  
customers of the best  
grocers in all parts of  
the Dominion. With  
years of experience  
in manufacturing, and  
the largest equipment  
of any pickle factory  
in Canada we know  
how to make the  
choicest goods.

—Ask your wholesaler for  
—quotations for "Sterling"  
—brand catsups now on popu-  
—lar call, or write us direct.

**T. A. LYTTLE & CO.,**  
124-128 Richmond St. West,  
**TORONTO**

# OVER AND OVER AGAIN

we keep on telling you the story of the  
success of Tillson's "Pan-Dried Oats." We have produced evidence  
from grocers and grocers' customers that you cannot be serving your  
customers with the best Rolled Oats unless you serve them with  
**"PAN-DRIED OATS,"** made only by **Tillson.** They are famous be-  
cause they deserve it. Do you hesitate because some other kind don't  
bring any complaints? Hear what one man says when he determined  
to try them: "The shipment of Rolled Oats arrived safely and they are  
**extra** choice. I could not wish for nicer goods." If you think that  
statement is simply made up, we will send you the original Card if you  
wish it. Rolled Oats are still the people's breakfast, and Tillson's are  
the standard of all Rolled Oats.

*THE TILLSON CO., Limited, Tillsonburg.*

WHEN YOU ARE  
OFFERING YOUR CUSTOMERS  
**JAPAN TEA**

you offer them a tea that will give the greatest amount  
of satisfaction, which means

**INCREASED BUSINESS.**

The best grocers keep the best Imported Biscuits.  
Try an assorted case of

**CARR'S**



They will  
bring you  
additional  
trade, and  
mark you  
as

*One of the  
live  
grocers  
of Canada.*

**FRANK MAGOR & CO.,**

Agents for the Dominion.

16 St. John St., MONTREAL

C. E. JARVIS & CO., Vancouver, Agents for B.C.

**THEY COST LESS  
THAN NOTHING**

Literally, ALLISON COUPON BOOKS cost less than nothing. By using them a mistake is impossible, thus saving many times what we charge for them. Hence, by absolutely saving a great deal more than you pay for them they not only cost less than nothing, but you receive a great, big premium with every book you buy.



**If a Man Wants Credit**

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in  
Canada by

The Eby, Blain Co., Limited, Toronto.  
C. O. Beauchemin & Fils, Montreal.

**ALLISON COUPON CO.,** Manufacturers,  
Indianapolis, Indiana.



**YOUR MONEY BACK**

**IF YOU DO NOT LIKE**

**IMPERIAL MAPLE SYRUP**

Return it to the dealer of whom you bought it, who is authorized to give you your money back.

**ROSE & LAFLAMME, Agents  
Montreal.**

**A WELCOME GUEST**

— IS —

**IVORY GLOSS  
STARCH**

in every home it enters. It proves itself useful, pleasant to use, economical, and gives such all round satisfaction that it is invariably requested to return again. Are you handling this profitable and pleasing article?

Manufactured by

**THE ST. LAWRENCE STARCH CO.,  
LIMITED**

PORT CREDIT, ONT.

**WHITEMORE'S POLISHES.**

THE WORLD'S STANDARD.

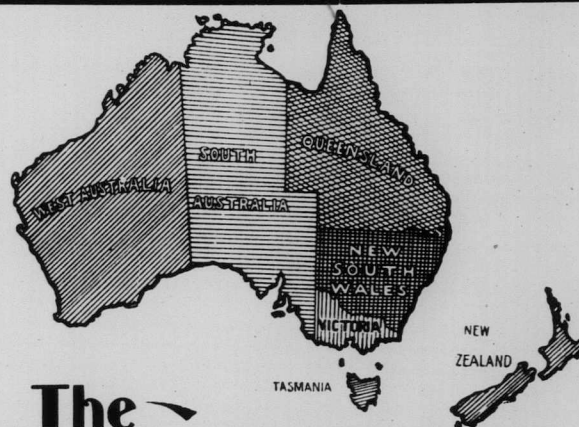
THE OLDEST AND LARGEST MANUFACTURERS OF SHOE POLISHES IN THE WORLD.



**"GILT EDGE"**

The only Ladies' Shoe Dressing that positively contains oil. Softens and preserves. Imparts a beautiful finish. Once tried always used.

**LARGEST QUANTITY, FINEST QUALITY.  
For Sale by all Wholesale Grocers.**



**The  
Australasian Grocer**

The Organ of the Grocery, Provision and kindred Trades of the Antipodes.

**Subscription \$2.50 per Ann.**

post free to any part of the world.

A handsome Diary is presented free to annual subscribers.

**PUBLISHING OFFICES:**  
Melbourne, - - - Fink's Buildings.  
Sydney, - - - Post Office Chambers

**AMERICAN OFFICES:**  
New York, - - - Park Row Building.

**BRITISH OFFICES:**  
London, - - - 42 Cannon St., E.C.

*Specimen Copies Free on Application.*





**RICH, RED FRASER RIVER SOCKEYE . . . SALMON**

AT \$1.35.

Same grade usually brings upwards of \$1.60. Quite a difference in price—no difference in quality. This is easily accounted for—simply one of our bargain purchases, and the opportunity is yours to benefit by it while the goods last. Shall be pleased to have your order now.

**W. H. GILLARD & CO.,** Wholesale Grocers, **HAMILTON, ONT.**



**THE DOMINION BREWERY CO., LIMITED**  
Brewers and Maltsters  
**TORONTO**

Manufacturers of the Celebrated

**WHITE LABEL ALE**

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



**OBSERVE THE LABEL.**



If the name on the bottle spells . . .

**"PATERSON'S WORCESTER SAUCE"**

you have the standard brand and the very best value for the money on the market. Be sure not to "run out" of "Paterson's."

ROSE & LAFLAMME  
Agents Montreal

**Drawing Trade By Selling Nasmith's Bread and Cakes.**

Out of town grocers are doing this daily. Write us for information.

**THE NASMITH CO., Limited,**

66 Jarvis St., Toronto.

## Explanation of the Fruit Marks Act.

**L**AST Friday evening, May 16, Dominion Fruit Inspectors Alex. McNeil and P. J. Carey addressed a number of retail grocers and wholesale fruit men in St. George's Hall, Elm street, Toronto, on the Fruit Marks Act. A number of points that might be overlooked were explained by the inspectors, who took up the Act in sections and answered any question asked by the audience. The meeting was under the auspices of the Toronto Retail Grocers' Association and was presided over by Mr. W. J. Sykes.

In a few words Mr. Sykes said the inspectors were present to explain the working out of the Act and the relations between the wholesaler, retailer and consumer. He then introduced Mr. McNeil.

### AN HONEST PACKAGE.

Mr. McNeil said the objects of the Act were to secure an honest package and prevent fraud. He believed it would have the effect of greatly promoting the fruit trade and thus much extend it. He then proceeded to deal with the Act clause by clause.

### DEFINITION OF CLOSED PACKAGE.

The third clause of the Act, he explained, defined a closed package as a box or barrel the contents of which cannot be seen or inspected when such package is closed. Other packages, such as berry boxes and baskets, were not closed. And the fourth section applies only to closed packages. It states that every person who, by himself, or through the agency of another person, packs fruit in a closed package, intended for sale, shall cause the package to be plainly and indelibly marked before it leaves the premises where it is packed, with the

### INITIALS OF THE CHRISTIAN NAME

and the full surname and address of the packer; the name of the variety or varieties, and a designation of the grade of fruit. This section had been amended during the last session of the Dominion Parliament and the Bill passed by the House of Commons. The amendment states the designation of the grade of fruit shall include one of six marks, viz., for fruit of the first quality, No. 1, or "XXX"; for fruit of the second quality, No. 2, or "XX"; and for fruit of the third quality, No. 3, or "X." But this mark may be accompanied by any other designation of grade provided that designation is not inconsistent with or marked more conspicuously than any one

of the six marks that is used on the package.

Section five says packages are not to be sold unless so marked.

Section six establishes

### ONE GRADE OF APPLES

or fruit. This grade consists of fruit of one variety, well grown, sound, of nearly uniform size, of good color for the variety, of normal shape and not less than 90 per cent. free from scab, worm holes, bruises and other defects, and properly packed. Any inferior grades should be marked down.

### THE PITH OF THE ACT.

Section seven was the pith of the Act. It enacts that no person shall sell or offer for sale fruit packed in any packages, the face or shown surface of which gives a false representation of the contents of the package, such false representation being when more than 15 per cent. of such fruit is substantially smaller in size than, or inferior in grade to, or different in variety from the faced or shown surface of such package.

### METHOD OF INSPECTION.

The method of inspection was this. Take a basket, a lined basket if possible, to prevent bruising the fruit. Take off the top layer and put it in a basket by itself. Classify the fruit into two baskets, placing in one fruit equal to the face and in the other fruit not equal to the face. If over 15 per cent. were found inferior it was a violation of the Act. It has not yet been decided whether the fruit should be

### COUNTED OR WEIGHED.

This applies to apples, peaches, pears, plums, strawberries, raspberries, tomatoes, but not to wild fruit, such as huckleberries. The pails of wild strawberries and raspberries the women pick and bring to market in Quebec and elsewhere were not included under this Act.

By the eighth section the person in whose possession the fruit was found was held liable. The penalty for violating the Act was not to exceed \$1 and costs and not to be less than 25c. for each package sold, exposed or offered for sale contrary to the provisions of the Act. In default of paying the fine imposed the culprit would be liable to

### ONE MONTH'S IMPRISONMENT

with or without hard labor. If the retailer had bought the fruit condemned by

the inspector from a wholesale merchant in the same condition as it was when condemned he could obtain redress under another section.

After a package has been marked

**FALSELY PACKED IT CANNOT BE SOLD,** but the fruit may be repacked, if possible, and sold.

The method of prosecution is to lay the case before a magistrate and have the offender summoned.

All fruit imported from other countries comes under the power of the Act.

Oranges and lemons are classified as being in open packages.

### TO ENFORCE THE ACT.

The Government has appointed twelve inspectors for the Dominion, from Prince Edward Island to Manitoba. The enforcement of the Act in any place where a fruit inspector was not stationed was left to some other inspector, such as the food inspector, to carry out.

Mr. McNeil had found the merchants everywhere ready to assist in enforcing the Act. They were all anxious for an honest package.

A vote of thanks was tendered the inspectors for their addresses and the meeting then dispersed.

Among the wholesale fruit merchants present were Messrs. Geo. McWilliam, H. W. Thorpe, and O. E. Stringer, of McWilliam & Everist; Cleghorn, of Cleghorn, Smith & Co., and Chas. E. Dawson and William Dawson, of The Dawson Commission Co.

## SOME TRAVELLERS' YARNS.

"Weary Willie" in Manitoba Free Press.

**A**ND who has not read with pleasure the narrative, so clearly portrayed, of the great battle of Blenheim, drawn from the old man's memories of the past, by the finding of a skull, and entered into the interest of the boys who listened so attentively, and the "man is only the boy grown tall," and as we sat at eventide in the rotunda of the "Clarendon," Winnipeg, a chance remark brought the chairs of the circle closer, while one of the fraternity said: "A funny thing happened in our office recently. We have a man in charge of our enamel department named Daniels and 'Dan,' as he is popularly known, can handle travellers as easily as he does some of the 'children of Israel.' Recently a small boy came into the office and accosted the information clerk with a request to see Mr. Lyons." On being informed that no man of that name worked there, he said, 'It's Mr. Daniels I want to see.' 'Well,' was the reply, 'why did you ask for Mr. Lyons?' 'Because,' said the prechin,' mother said if I forgot

**RISING SUN**  
IN  
**CAKES**  
WELL KNOWN AND RELIABLE

**STOVE POLISH** and **SUN PASTE**  
**STOVE POLISH**  
IN **TINS**  
GUARANTEED TO THE TRADE

**DURABLE AND ECONOMICAL**  
3000 TONS SOLD YEARLY

**DUSTLESS, LABOR SAVING,**  
BEST IN THE WORLD.

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

**MORSE BROS., Proprietors, Canton, Mass.**

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

the name to think of Daniel in the lion's den.

When the laugh subsided, another of the party said, "I had the pleasure of calling on Mr. James Lindsay, of The J. H. Ashdown Co., and he is telling a good story on one of our 'profession.' You all know Mr. Soper, in charge of the house-furnishing department? (Every head bowed assent.) Well, recently a traveller called who happened to have partaken somewhat freely of the 'oil of gladness,' and having explained his mission, Mr. Lindsay said, 'Let us go round to see Soper.' Thereupon our travelling friend drew himself up to his full height and with much dignity replied, 'I think I am sober enough to take all your requirements now, avoiding the necessity of coming round when I'm sober.'"

"Did you ever hear the story about the non-conductor?" said Bill, and he cocked his hat to one side and gazed wisely at the ceiling. "No," chorused all hands, and while Bill's gaze was still elevated sundry winks and nudges were exchanged. Proceeding, Bill said: "Once a certain street car conductor was discharged for a certain misdemeanor, and was afterwards arrested for murder, tried, and sentenced to death by electrocution. On the day of the execution, being placed in the chair, it was found that all the electric currents had no effect, and it was discovered that the phenomena was caused by his being a 'non-conductor.'" concluded the narrator, and a broad smile suffused his countenance. But not a muscle in the faces of his hearers changed, and the look of expectancy still remained, while one broke the silence by saying, "Go on with the story, Bill." The smile of the narrator disappeared, being replaced by a look of disgust, and with dignified contempt, he arose and left the circle, and to-day a request for the story of the "non-conductor" is considered in the light of an unfriendly act.

#### A NEW MATCH.

Another kind of match, intended to supplant the phosphorous matches, which have been prohibited for a year, has lately been introduced in the Swedish market. The inventors of the new match are the engineers Landin and Jernander, of Stockholm, who have patented their invention in several countries. This match looks like the well-known potash and paraffin matches, which, however, by reason of the fact that they contain poisonous phosphorus, come under the same prohibition as the old and worthy lucifer match. But the new match, which has been named "Repstickan" (the scratch match), possesses a property which the potash match lacks, viz, it is damp-proof, and can therefore be lighted against a damp or wet surface, provided this is hard. The inventors claim that Repstickan is the least poisonous match in existence, the safety match not excepted.

The manufacture of the new matches, which at present is carried on for the inventors, has been entrusted to Lidkopings Tandsticksfabrik. It is said that negotiations are going on for the sale of the patent in other countries.

#### VANCOUVER MERCHANTS AND KLONDIKE TRADE.

"Orders are coming rather slowly from the North this season," said a local commercial man who has large interests in the Klondike, recently. "The large companies are doing most of the importing so far, and they are, I think, buying more of their goods in Canada. The N. A. T. and other companies are making purchases in Toronto, Montreal and other places, and some also in Vancouver, especially in goods handled locally, which have come from England, around the Horn.

"I think that if Vancouver merchants want to do a big business in the North, they should combine and open a large store and warehouse in Dawson, and ship in

their own goods for sale. If the wholesalers of the city would make such an arrangement, they would have an opportunity of competing with the N. A. T. and other companies, a business which now presents a great many difficulties." — The Province, Vancouver.

#### SALMON COMBINATION EFFECTED.

The United Canneries Co., organized and incorporated in New Jersey, has succeeded in buying out 40 of the 75 canneries on the Fraser river and placed them under one management.

The deal was put through by Æmilius Jarvis, of Toronto, who gets \$500,000 in shares valued at par for his trouble. Some of these canneries were bought for all cash and some for part cash and part stock, and now it is said that steps will be taken to combine with The Alaska Packing Co., and thus practically control the salmon markets of the world. This season the company will limit the pack.

The first board of directors for the new organization are Messrs. Campbell Sweeney, manager of the Bank of Montreal, Vancouver; Wm. Murray, manager of the Bank of Commerce, Vancouver; Alex. Ewen, New Westminster; Henry Doyle and G. I. Wilson, Vancouver.

#### "GOLD DUST."

The N. K. Fairbank Company have issued the initial number of a booklet which they intend to publish monthly, or perhaps oftener. It is published in the interest of the selling staff, and contains a lot of interesting matter which should be valuable to the company's employes. The name of it is "Gold Dust."

In this first number, Mr. H. A. Leak, the manager of the Montreal branch, contributes an article on "The Road," which contains many helpful hints, as well as some interesting experiences.

**FLY PAPER AND FLY PADS.**  
**JAPAN RICE.**  
**RIO COFFEES TO ARRIVE.**  
**CANNED MEATS.**  
**SALMON FUTURES.**

**LUCAS, STEELE & BRISTOL, WHOLESALE GROCERS HAMILTON.**



This shows one of the advertising forms that will appear in 254 Canadian Newspapers for three months from May 20th.

**BE READY FOR THE DEMAND**

Archdale Wilson, - Hamilton.

To our friends in Northern Alberta,  
 Southern Alberta,  
 Eastern British Columbia,

WE BEG TO ADVISE THAT THE

**WESTERN CARTAGE CO., OF CALGARY**

WILL HANDLE OUR CELEBRATED

**Ram Lal's Pure Indian Package Tea**

ALSO OUR OTHER LINES OF PACKAGE AND BULK TEAS.

In the absence of Mr. Vila, and needing the goods quickly, kindly send orders to the above company at Calgary.

**JAMES TURNER & CO., Wholesale Grocers, Hamilton, Ont.**

**NOTE.****PATNA and JAPAN RICE**

now in store with

**THOS. KINNEAR & CO.**

Wholesale Grocers,

49 Front St. East, TORONTO

**BUSINESS CHANGES.****DIFFICULTIES, ASSIGNMENTS, COM-  
PROMISES.**

**M**ACKENZIE & MELDRUM, gen-  
eral merchants, Thedford, Ont.,  
have compromised at 40 cents on  
the dollar.

The creditors of John Taylor, baker,  
London, Ont., meet on May 26.

Thomas Ouellete, general merchant, St.  
Moise Station, Que., has assigned.

Manson & Boright, general merchants,  
Magog, Que., are offering 50 cents on the  
dollar.

D. Marcotte & Co., general merchants,  
Clairvaux de Bagot, Que., have com-  
promised.

The Enterprise Cigar Co., manufactur-  
ers, Revelstoke, B.C., have assigned to  
R. W. Day.

The business of A. H. Moore & Co.,  
general merchants, Magog, Que., is in  
liquidation.

The creditors of L. H. Timmins &  
Bro., general merchants, Mattawa, Ont.,  
meet on May 27.

Joseph Poirier, general merchant, Avig-  
non, Que., has assigned, and A. Faucher  
is provisional guardian.

John H. Case, grocer, St. John, N.B.,  
has assigned to A. P. Barnhill, and his  
creditors met on May 15.

The People's Supply Co., Limited, gen-  
eral merchants, Medicine Hat, N.W.T.,  
called a meeting of their creditors on May  
22 at Winnipeg.

The demand of the assignment of Bell  
house & Comte, wholesale and retail  
coffee merchants, Montreal, has been  
withdrawn and a dissolution registered;  
Victor G. Danbeuf continues alone.

**PARTNERSHIPS FORMED AND  
DISSOLVED.**

Massey & Knight, grocers, Chatham,  
Ont., have dissolved; James N. Massey  
continues.

Dery & Fils, commission agents, Mont-  
real, have dissolved. R. C. Dery is now  
registered.

Fredenberg & Lowrey, general mer-  
chants, Mileston, N.W.T., have dissolved;  
M. S. Fredenberg continues.

Snowdon & Paterson, commission  
brokers, etc., Montreal, have dissolved,  
and the business is being continued by  
Snowdon, Forbes & Co.

**SALES MADE AND PENDING.**

The stock of M. Shields, general mer-  
chant, Osgoode Station, Ont., has been  
sold.

The assets of the estate of Charles H.  
Shook, miller, Springfield, Erindale, P.  
O., are advertised for sale by tender.

The assets of Mrs. J. Poulin, general

merchant, Ste. Brigitte des Saults, Que.,  
have been sold.

The stock of C. A. Miller, general mer-  
chant, Windsor Mills, Que., has been sold.

John A. Logan, general merchant,  
Howick, Que., is advertising his business  
for sale.

The assets of Ovide Moreau, wholesale  
and retail fish merchant, Montreal, have  
been sold.

**CHANGES.**

D. H. Booth, grocer, Norwood, Ont., is  
giving up business.

H. H. Brennan & Son, grocers, Ottawa,  
are starting business.

Sansregret & Landry, grocers, Mont-  
real, have registered.

B. G. Davis, grocer, Windsor, Ont., has  
sold out to J. M. Lord.

P. H. Alder, grocer, Vancouver, is suc-  
ceeded by T. E. Marshall.

R. J. Cunningham, grocer, Milton,  
Ont., is giving up business.

P. Thorslakson is opening a confection-  
ery store at Selkirk West, Man.

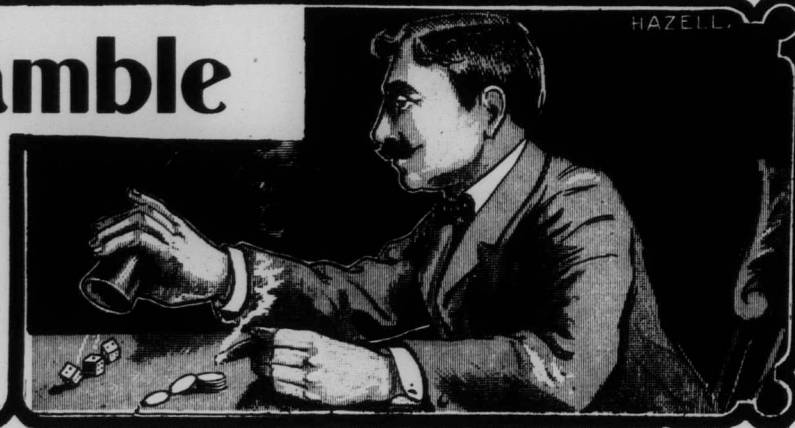
Talbot & Frere, general merchants,  
Kingsville, Que., have registered.

C. J. Packham, grocer, etc., Brampton,  
Ont., is succeeded by Alfred E. Hopkins.

John Pew, confectioner and baker,  
Waterford, Ont., is succeeded by William  
Seldon.

**Do Not Gamble**

with imitations of

**MacLaren's Imperial and  
MacLaren's Roquefort****CHEESE**, every jar of which is exactly  
like every other jar—**PERFECT.**

JAPAN—PATNA—JAVA

# RICES

OUR TRAVELLERS WILL SHOW YOU SAMPLES.

## THE DAVIDSON & HAY, LIMITED

Wholesale Grocers.

36 Yonge St., Toronto.

John Taylor, flour and feed merchant, Cartwright, Man., has sold out to R. J. C. Stead.

Richard Craig, general merchant, Smith's Falls, Ont., is succeeded by D. W. McConnell & Co.

P. N. Pouliot has registered as proprietor of Arthur Pouliot & Cie, manufacturers' agents and commission merchants, Montreal.

The stock of P. Langlois, general merchant, St. Gregoire, Nicolet Co., Que., has been sold at 66½c. on the dollar to N. Pratte, St. Celestin.

Philius Dutille and eighteen farmers in the district of St. Edouard, Que., have registered under the style of La Societe de Fabrication de Beurre de St. Edouard.

### FIRES.

W. McClelland, grocer, Niagara, Ont., has sustained loss by fire.

G. R. Smith, general merchant, Acadia Mines, N.S., has sustained a small loss by fire.

J. Splane & Co., ship chandlers, St. John, N.B., have been burned out; the insurance is \$8,000.

The stock of Urie Masse, fruiterer, Quebec, was slightly damaged by fire; the loss is covered by insurance.

Gurd & Co., manufacturers of brooms, London, Ont., were partially burned out; their loss is covered by insurance.

The stock of Patrick McArdle, liquor merchant, St. John, N.B., has been dam-

aged by fire; the insurance amounts to \$100.

T. L. Bourke, wholesale liquor merchant, St. John, N.B., has been burned out. The insurance on stock, etc., was \$28,000.

### DEATHS.

James Finlay, grocer, Halifax, N.S., is dead.

Joseph R. Siteman, of J. R. Siteman & Co., grocers, Halifax, N.S., is dead.

Alphonse Raymond, of Raymond & Co., St. Hyacinthe, Que., is dead.

### MONTREAL GROCERS MEET.

THE regular meeting of the Grocers' Association, of Montreal, was held in the Monument National on Thursday evening, May 15, Ald. R. Turner, the president, in the chair.

It was intended that the principal subject for discussion would be the selection of a place and date for the annual picnic; and this was not long in being decided upon, Highgate Springs, Vt., being chosen, and received the approval of all members present. The picnic will be held on July 16.

The Association has warned the public through the local papers that this year no advertisements will be allowed on the programme of the day's sports, and that any-

one soliciting such will do so against the wishes of the Association.

A letter from the legal representative of the Association was read, in which he said that, although he had as yet made no material progress in the direction of having the trading stamps abolished by law, yet he felt convinced that there was some way in which the law could be brought to bear on this subject, toward which end he was constantly working.

The letter was followed by a discussion of the trading-stamp question. The remarks of the members showed that they felt strongly on the matter, and were determined to have the practice stopped.

Before the meeting adjourned it was decided to appoint a deputation to call on the Police Committee in regard to the proposed Sunday closing by-law. While some members would be willing to have a law for all city stores, there are many of the grocers who would prefer to allow the small stores to keep open, although they are opposed as a whole to the selling of groceries or other goods on that day. It was the opinion that many of these little places were conducted by poor persons who depended on their Sunday's trade for a living, and it would not be right to deprive them of this privilege.



## Sound Ripe Fruit

the very best granulated sugar, no artificial flavor or adulteration of any kind—that is the real secret of the unequalled flavor of

### UPTON'S Jams, Jellies and Marmalade.

A. F. MacLaren Imperial Cheese Co., Limited, 51 Colborne Street, Toronto,

AGENTS.

## THE PROVISION TRADE.

Butchers' Annual Meeting—The Markets—Miscellaneous Notes.

### BUTCHERS' ANNUAL MEETING.

At the annual meeting of the Montreal Butchers' Association, held on Tuesday, May 13, the election of officers for the ensuing year was the chief feature of interest. The president, Mr. Alfred Leduc, and treasurer, Mr. Hermas Poitras, was reelected. Following is the list of officers:

President—Alfred Leduc.  
 First Vice-President—J. Lamoureux.  
 Second Vice-President—Joseph Courville.  
 Secretary—L. Trudeau.  
 Assistant Secretary—A. Toupin.  
 Corresponding Secretary—A. Blanchard.  
 Treasurer—Hermas Poitras.  
 Assistant Treasurer—Fred. Leroux.  
 Committee—Ald. Daunais, D. Belanger.  
 Auditors—Joseph Villeneuve, S. Jeannotte, Arthur Leduc.

The treasurer presented his report after the elections had been concluded, and was applauded when he announced that the association has \$1,558.01 in the treasury.

New members admitted were C. Deslauriers and O. Nantel.

### SELECTING HAMS.

A ham should never be selected simply because it is offered at a low price as the great probability is that this circumstance counts against it being of choice grade. To obtain the best hams, those of extreme leanness should not be selected, but rather those that are heavy and fat. The best hams are rounded and plump in distinction from hams which are thin and flat. The skin of choice hams is thin, soft and pliable.—National Provisioner.

### A HIGH PRICE FOR CATTLE.

The prices of live cattle reached their highest point since 1879, when they sold at \$7 per cwt., on Tuesday last, when a lot of 176 very choice exporters were sold by Whaley & McDonald to Halligan & Tuness for \$6.75 per cwt. These were sold for P. B. McIlhargy, of Lindsay. In general, the cattle market is strong, with a limited visible supply and a good demand for all classes of cattle.

### GOETTINGEN BLADDER SAUSAGE.

In reply to a request for a recipe for the above named sausage, The Butchers' Advocate, New York, prints the following:

If 100 lb. of the same are to be made it is necessary to have about 60 calves' bladders steeped in thyme; 75 lb. of lean pork (soft

fat and small sinews may be left in it) are simultaneously chopped with 25 lb. of solid fat pork until fat and pork appear in small cubes. Add 3 lb. of salt, 5¼ oz. of ground white pepper, 1½ oz. of saltpetre, 5¼ oz. of sugar and 11.5 oz. of ground cardamon seeds. Knead the mass thoroughly, and stuff tightly into calves' bladders, which first have been skewered, then bound and provided with loops. The sausages are previously dried, and then smoked. Bladders have to be handled cautiously in drying and smoking, that they do not get wrinkled, or defective in other ways, particularly that the meat does not sever from the bladder.

### THE PRICE OF PORK IN GERMANY.

By J. F. Monaghan, U.S. Consul at Chemnitz, Germany.

During the past few months the organized butchers of Germany have been clamoring for the abolition of the prohibitive tariff on pork. This meat is an important article of food among the poorer classes of the Empire, and its steady rise in price has resulted in great hardship to them. Prices are higher now than they have been for 20 years, and if the present scarcity of pork continues, there will undoubtedly be a further advance.

The following table shows the wholesale price per 100 kilograms (220 lb.) of the best quality of live hogs during 1901 and 1902:

City.	1901.	1902.
Berlin.....	\$13 24	\$14 61
Breslau.....	12 65	13 63
Magdeburg.....	12 42	14 90
Dresden.....	13 72	14 99
Hamburg.....	12 88	14 55
Cologne.....	14 16	15 53
Frankfort.....	15 17	16 07
Stuttgart.....	14 49	16 25

In the retail trade, the increase is also very pronounced.

City.	Price per kilogram (2 2 lb.)	
	Cts.	Cts.
Berlin.....	29	31
Danzig.....	29	31
Chemnitz.....	31	36
Leipzig.....	29	31
Stuttgart.....	33	36
Munich.....	50	31

In Chemnitz, where depression among the industrial branches has been very pronounced, the retail price of pork has increased 25 per cent.

### AUSTRALIAN MEAT FOR MANILA.

The American transport Celtic left Australia for Manila in January with 2,640,000 lb. of frozen meat for our troops. The Glacier, another American Government

transport, is now at an Australian port loading frozen meat for the Philippines.

The Australian frozen meat trade with Manila is becoming of so much importance that the China Navigation Company and another concern have combined to insulate ships for the Philippine and frozen meat trade.—National Provisioner, New York.

### THE WHOLE HOG.

The young pig could reach the swill well enough by putting its snout over the side of the trough, but it was not satisfied with that. It proceeded to get all of its feet in the trough.

But the mother of the pigs thrust the greedy young monopolist to one side.

"Get out of that, you selfish, grasping thing!" she said. "You remind me so much of human beings."—Chicago Tribune.

### THE PROVISION MARKETS.

#### TORONTO.

There has been a further advance of 25 to 50c. per 100 lb. in dressed hogs, and they continue scarce with a fair demand. Beef is unchanged and firm, and veal is steady. Lambs have declined ¼c. Live hogs are strong with a small visible supply, while export cattle are very high and firm, the ruling price this week being \$6.30 per cwt. for export cattle. We quote: Dressed hogs, \$9.50 to \$9.75; beef carcasses, \$7.50 to \$8.50 per 100 lb.; hind quarters, \$8.50 to \$9.50 per 100 lb.; front quarters, \$7.00 to \$7.50 per 100 lb. Veal, 7 to 8c. per lb.; lambs, 10 to 10½c. Live hogs: Selects, \$7.25, lights, \$6.50 to \$7.00 per 100 lb.; choice export cattle bring \$5.75 to \$6.50 per 100 lb.; lights sell at \$5.00 to \$5.50.

Stocks of provisions on hand are light, and the certainty of a good demand shortly springing up and the high prices at present obtained for fresh meats is having its effect in advancing the prices of provisions. This week long clear bacon has advanced ½c.; medium hams, ¼c., and short cut, 50c. to \$1, and further advances are not improbable. We quote: Long clear bacon, 11c.; smoked breakfast bacon, 14 to 15c.; rolls, 11½c.; medium hams, 13½ to 14c.; large hams, 12½ to 13c.; shoulder hams, 10½ to 11c., and backs, 14 to 14½c.; Canadian heavy mess pork, \$21 to \$21.50; short cut, \$22.50 to \$23; lard, in tierces, 11 to 11¼c. per lb.; tubs, 11¼ to 11½c., and pails, 11½ to 11¾c.

#### MONTREAL.

The market for all lines of provisions is still firm. The "Anchor" brand of compound lard of The Laing Packing and Provision Co. has been placed on the market again, and at an advance of 10c. The prices now

Smoked meats are in demand.  
Satisfy your customers with



... AND



A POST CARD WILL BRING YOU PRICE LIST.

**The Brantford Packing Co.**  
BRANTFORD, ONT. LIMITED

# Eggs and Butter

IN GOOD DEMAND.

Egg Cases Supplied.  
Correspondence and Consignments solicited.

Write us for prices on

**Lard, Cheese,  
Jam, and Cooked  
Prepared Ham**

**The J. A. McLean Produce Co., Limited**  
75-77 Colborne Street  
Telephone Main 2491. **Toronto.**

# CHEESE

The stock of old cheese  
has been exhausted. None  
left.

New cheese are com-  
ing in more plentifully  
and quality is good.

WRITE US FOR PRICES.

**F. W. FEARMAN CO., Limited**  
Pork Packers and Lard Refiners,  
HAMILTON, ONT.

# Sugar Cured Hams and Breakfast Bacon.

We produce something  
superior in this line---mild  
and full flavored. Meets the  
requirements of the most  
exacting trade.

TRY SAMPLE SHIPMENT.

**The Park, Blackwell Co.,**  
LIMITED.

TORONTO, ONT.



are: Wooden pails, \$1.92½ to \$1.95; tin pails, \$1.87½ to \$1.90. The smaller tins sell for 9¾ to 9% c., according to the size. Pure lard is now quoted at \$2.32½ to \$2.35 per pail; in tubs, 11¾ c.; in 10, 5 and 3-lb. tins, 12¼ to 12½ c. Fairbank's Globe compound lard has been advanced 10c. per pail, making the price now \$1.85.

The continued advance in hog lard during the past 12 or 15 months is said to have resulted in the use of good compound lard by many who have hitherto refused to buy it, and it is believed that these people will continue to take the compound lard even after the pure lard becomes cheaper. It is a fact that many dealers are more interested in compound lard than the other.

We are in a position to assure our readers that a further advance in compound lard will be made in the course of a few days.

The tone of the market for pork and live and dressed hogs continues firm. Western packing last week included only 390,000 hogs, as against 485,000 in the corresponding week of 1901, which is a decrease of about 20 per cent., and, as this is a fair instance of the scarcity of hogs and hog products, there is no prospect but of continued high prices.

On the local market a fair trade has been done in fresh-killed, abattoir-dressed hogs, in a jobbing way. The market is quite firm, the prices being \$9.50 to \$10 per 100 lb., an advance of 50c. over last week's quotations. We quote: Heavy Canadian short cut mess pork, \$24.25 to \$24.50; Chicago clear pork, \$27.50 for heavy and \$26.50 for medium; selected heavy short cut mess pork, boneless, \$22.50 to \$23.00; hams, 13c.; bacon, 15c.; lard, pure Canadian, \$2.32½ to \$2.35 per pail; refined lard compound (Fairbank's); \$2.10 for 1 to 24 pails; \$2.08 for 25 to 49 pails; \$2.07 for 50 pails and over. Snow White and Globe compound, \$1.85 per pail; Cottolene, 11¼ c. for 20-lb. pails, and 11c. for 60-lb. tubs, for Quebec and Ontario.

ST. JOHN, N. B.

Some western barrelled pork and beef was received this week. The very high price causes even lighter business than usual at this season. Smoked meats are very high, a limited business being done. Lard is higher. There is a steady sale. In fresh meat, beef continues firm at the higher prices. Pork is very scarce. Little change in price. While lamb is still scarce, it is rather more freely received. All meats will be high this summer. We quote as follows: American clear pork, \$24 to \$25; domestic mess pork, \$21.50; plate beef, Canadian, \$14 to \$15; mess pork, American, \$22;



### C. P. FABIEN

Manufacturer of Refrigerators and Ice Chests. Diplomas awarded at Montreal, Toronto and Ottawa Exhibitions. Over 50 patterns to choose from. Proprietor of Aubin's Patent Grocery Refrigerator, New Dominion, Imperial Dominion, special improved Dairy Palace for Hotels—all hardwood.

3169 Notre Dame St., MONTREAL.

## SLEE, SLEE & CO.

Limited

Tower Bridge Brewery,  
LONDON, ENG.

FOR

# English Malt Vinegars.

Ontario Agents—

John W. Bickle & Greening,  
HAMILTON and TORONTO

From whom Samples and Prices can be obtained.



## IRISH PROCESS CANADIAN BACON

"There is nothing too good for the Irish" has heretofore literally applied to the product of their packing houses, but with the firm conviction that what is good enough for the Irish is not too good for Canadians, we have succeeded in producing a line of

### Hams and Bacon Unexcelled in the World.

The fine flavor is preserved, and the nutritive qualities enhanced.

Do you handle it? If not, write

**The Farmers' Co-Operative Packing Co.**  
of BRANTFORD, Limited.

All first-class Grocers and Provision dealers should handle the

# "L. & S." and "Imperial"

Brands of Smoked Hams, English Breakfast Bacon, Backs, Lard, Etc.

The best and most favorably known brands on the market. They are delicious and appetizing. Once used, always used.

### Fowler's Canadian Company, Limited,

Pork Packers and Exporters, HAMILTON, CANADA.

Fowler's Packing Houses: Chicago, Ill., Omaha, Neb., Kansas City, Kan., Hamilton Can.  
New York Office: Produce Exchange Building, N.Y.  
Fowler's English Houses: Fowler Bros., Limited, Liverpool, Eng. Fowler Bros., Limited, London, Eng.

— ALSO —

### The L. & S. Rosemary Company, Limited,

Manufacturers of Jams, Jellies, Coconut, Extracts, Baking Powder, Vinegars, Pickles, etc.  
32 McNAB STREET SOUTH, HAMILTON, CAN.

plate beef, American, \$15.50 to \$16.00; fresh beef, 6½ to 9c.; round hogs, 7½ to 8c.; pure lard, tubs, 12c.; pure lard, pails, 12½c.; compound lard, tubs, 10c.; compound lard, pails, 10½c.; refined lard compound, Fairbank's, tubs, 10¼c.; pails, 10½c.

A car of pork and beef from Armour & Co. was received this week. At present prices it is necessary to divide cars to get buyers.

Hunter White, acting for the N. K. Fairbank Co., sold a car of lard just before the advance. At present figures large sales are not in order.

#### PROVISION NOTES.

A. Poitras & Co., dealers in pork, Quebec, have dissolved.

Lyons & Munroe, butchers, Roland, Man., have sold out to D. Marshall.

A. R. McLeod, butcher, Elkhorn, Man., has sold out to John Murphy.

F. Sauve & Co., provision merchants, Lachine, Que., have dissolved.

A. Lachapelle & Burgeois, butchers, Longue Point, Que., have dissolved.

Bailey & Hayes, butchers, Shoal Lake, Man., have sold out to D. C. Fleming.

A. Blizzard, butcher, etc., Burk's Falls, Ont., is advertising his business for sale.

John Greenway, butcher, Oak River, Man., is succeeded by Greenway & Blakeston.

A statement of the affairs of J. & J. Daly, provision merchants, Quebec, is being prepared by Messrs. Lefavre & Taschereau.

#### CATTLE FOR THE YUKON.

The Pacific Cold Storage Company, of Vancouver, have made arrangements with P. Burns & Co. for 1,500 head of cattle from their Calgary ranges and will ship them north to the Yukon where they will control to a large extent the beef supply of that district. It is further reported that the cold storage company will take all the cattle from P. Burns & Co. they can supply for shipment this season.

The Dashing Wave will be loaded at Vancouver with these cattle and towed up north with her cargo. This boat will make several trips between Vancouver and Dawson this summer but she will not be able to handle all these cattle. Some will be shipped on the regular liners.

#### DEATH OF HON. A. F. RANDOLPH.

It is with the deepest regret we report the death of the Hon. A. F. Randolph, of

Fredericton, the head of the large wholesale grocery house of A. F. Randolph & Sons. The loss is not local to Fredericton nor even to the Province of New Brunswick.

Of great satisfaction to the family must be the expressions of deep sympathy and regard everywhere heard. Business in Fredericton was generally suspended the afternoon of the funeral. A special train from St. John accommodated the great number wishing to pay their last respects to an honored friend and citizen. Perhaps no business man in New Brunswick was so genuinely respected. His sympathy with all that meant the advancement of New Brunswick was practical. Our public institutions lose one whose place will not be easily filled. The business for some few years has been largely in the hands of his two sons who will doubtless continue it.

J. H. W.

#### A DURHAM MERCHANT'S CHANGES.

James A. Hunter, general merchant, Durham, Ont., has removed his hardware stock from the main store into a room adjoining and placed it in charge of Mr. Theobald, late of Scott & Murphy, Mount Forest. He has a fine store, consisting of two flats and a basement, 25 x 90 feet. The grocery department is in the basement.

## GOLD MEDALS AWARDED

**Boar's Head Brand** of Refined Lard Compound and COTTOLENE received the gold medals at the Charleston Exposition. Most every prominent concern manufacturing Compound Lard were represented. These awards again attest the superiority of BOAR'S HEAD Brand of Refined Lard Compound and COTTOLENE, and completely destroy the claim made by our competitors that they can produce compound lard as good as Fairbank's BOAR'S HEAD Brand, or make a cooking fat that is as good as COTTOLENE.

**Boar's Head Brand** is the only compound lard that would-be competitors praise by attempting to equal.

**Boar's Head Brand** is the only compound lard sold on a positive guarantee as to quality.

**Boar's Head Brand** is the only compound lard that the retailer and consumer are willing to pay more money for than they would for other brands.

**Boar's Head Brand** is the only compound lard that gives better satisfaction than hog lard as a frying and shortening medium.



Orders can be filled by any of the leading packing houses or jobbers in Canada, or direct.

**THE N. K. FAIRBANK COMPANY,**  
Wellington and Ann Sts., MONTREAL, QUE.

## TRADE IN COUNTRIES OTHER THAN OUR OWN.

## FUTURE TOMATOES IN BALTIMORE.

PRIVATE advices from Baltimore on future tomatoes indicate that the market is fully  $2\frac{1}{2}$ c. per doz. lower on standard 3s. than was the case several days ago. A fair business has been done for delivery in New York on the basis of 80c. net cash. Sales have been made as low as  $77\frac{1}{2}$ c. regular f.o.b. country, and business is being solicited at  $77\frac{1}{2}$ c. net cash there by several packers. Spot tomatoes are being cleaned up on orders for interior account at \$1.30 delivered in New York, for Jersey 3s. and \$1.27 $\frac{1}{2}$ , for Maryland 3s.

## TEAS IN NEW YORK.

The local market was reported dull and featureless. Practically no interest was shown in spot supplies of teas in a large way, and the volume of distributing business transacted was limited, the consuming trade operating exclusively on a hand-to-mouth basis. Advices from the East continue to report firm and active markets for new crop Formosa and Japan teas, especially was this true of the latter.—New York Journal of Commerce.

## SOCKEY SALMON ON U. S. COAST.

San Francisco mail advices say of salmon: "Sockeyes are the only item that are heavy in stock, and of these the consumption at the prevailing low prices, 95c. to \$1, is very large, in part on account of the high prices of meat. A short pack is looked for this year, as the same occurred in 1898, when the number of artificially raised fry liberated, which will be due to return this summer, was also unusually small. Probably no further prices will be made on the new season's pack till the result of this has been tested."

## CANNED FRUITS IN CALIFORNIA.

Mail advices from San Francisco referring to canned fruits say: "Sales are reported to have been quite free, but at prices which indicate that sellers did not refuse any reasonable offer so as to clean up as close as possible. The quantity now in first hands is placed at about 500,000 cases; this does not include jellies, etc. It is stated on good authority that a combination similar, only more binding, to that of 1900 has been effected; if this is the case prices will be more stable next season, although they will unquestionably rule low."

## FUTURE SALMON PRICES IN THE STATES.

According to private mail advices from the Coast it is intimated that opening prices on the 1902 pack of Alaska and sockeye

salmon are being discussed by the several packing interests. It is expected in New York that the prices will be made on or about June 1 next, and, from advices received, the impression is that the basis on all descriptions will be as high, if not higher than last year. It is considered that the markets generally are in a fair shape for the reception of prices on the coming pack, as the bases of values on the 1901 pack have apparently reached a satisfactory level. Red Alaska is in particularly good shape, and few, if any, offerings available at less than \$1.05 for talls, with some holders asking up to \$1.07 $\frac{1}{2}$ . On sockeyes the ruling price is around \$1.25 to \$1.27 $\frac{1}{2}$  for 1 lb. flats and 92 to 95c. for halves, and \$1.12 $\frac{1}{2}$  to \$1.15 on 1-lb. talls. Distributors report a good consuming outlet, and the English markets are reported in better shape than has been the case in months.

## CANNED TOMATOES IN BALTIMORE.

The market for canned goods remains about the same and quotations are also unchanged. Tomatoes continue in the lead at from \$1.20 to \$1.25 as the market for No. 3 standards; No. 2 are quoted at \$1 to \$1.05 for standards, and No. 2 seconds at 92 $\frac{1}{2}$  to 95c.; No. 3 seconds at \$1.07 $\frac{1}{2}$  to \$1.10; standard gallon sar equoted at \$3 50.—The Trade, Baltimore, Md., May 16.

## THE SITUATION IN SUGAR.

Czarnikow, MacDougall & Co., say of sugar: "The beet market shows great sensitiveness, hardening on the slightest improvement in demand and drooping whenever the demand eases off, but all the time exhibiting a very narrow range of fluctuations. There has been a speculative demand for new crop sugars, October-December and January-March deliveries, and considerable business has been done at 6s. 10 $\frac{1}{2}$ d. for the latter months. The inducement to make such forward purchases is found in the fact that the sowings next spring are likely to be curtailed and that the removal of the bounties will increase the cost of beet sugars of the crop 1893-4 to 8s. f.o.b. It is reported that the Belgian Chamber has ratified the agreement made at the Brussels conference, and that there is very little doubt that the agreement will be finally ratified by all the countries that participated in the conference. The factories' estimate of the decrease in beet sowing throughout Europe is 11 per cent. At present low prices there seems to be considerable disposition to carry sugars forward, and sufficient banking facilities in Europe to do so. For the same reasons that invite investment-buying and holding of beets

such purchases may extend to Java and other cane sugars and the weight of the excess may in this way be so distributed as to remove all difficulty of carrying it until it is needed. No further sales have been made of Javas to this country, but we hear that of the expected crop of 800,000 tons fully one-fourth has already been sold by planters to shippers, by whom the greater portion has been placed in the east. Planters who are unwilling to accept current prices and are arranging to ship on their own account continue to charter sailers in preference to steamers. No further charters have been made to load sugars from the north side of Cuba and the total engagements on the south side will probably not exceed 25,000 tons for the balance of the month."

## SHIPMENTS OF TEA FROM COLOMBO.

The shipments of tea from Colombo, Ceylon, from January 1 to April 14 were as follows, according to the figures furnished by the Chambers of Commerce:

	1902. lb.	1901. lb.
London.....	26,024,315	30,592,695
Germany.....	120,143	71,915
Russia.....	2,607,437	2,486,571
Other Countries in		
Europe.....	256,300	258,531
Australia.....	3,455,549	4,966,739
America.....	807,390	673,084
China.....	756,341	445,098
Africa.....	140,805	67,336
Other Countries.....	258,899	538,756
Total.....	34,427,179	40,100,725

## THE SITUATION IN CURRANTS.

Consequent on news of weather unfavorable to the growing crop, and the development of peronosperos in some of the larger growing districts, the price of Provincial and kindred growths of currants has experienced a sharp speculative advance, amounting in a single day to as much as 1s. to 1s. 6d. per cwt. Heavy business was not, however, transacted, in consequence of the unwillingness of many holders to sell even at the advance. So sudden and considerable an increase in price would appear to be just as unreasonable as the constant and persistent fall which has been in progress during the past four months. Although the London stock is smaller than two years ago—last year being so exceptional in character as to warrant it being left out of the calculation—still the total quantity of currants in the United Kingdom is larger than in 1900, and there are still some 15,000 tons left in Greece. Whatever the ultimate production of the growing crop may turn out, it is at present much too soon to form an opinion, and former experience only tends to show that the present time is far too early to reckon with any great probability on the reduction of the yield by disease. At the same time, it must be borne in mind that the consump-

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**ROCKWOOD'S "GOLDEN LION" COCOA**

HEALTHFUL AND REFRESHING. GUARANTEED AN ABSOLUTELY PURE COCOA.  
IT IS ECONOMICAL. GOES FARTHER THAN ANY OTHER COCOA.  
IT IS SATISFYING. OF THAT PECULIAR KIND, "ONCE TRIED—ALWAYS USED."

SOLE WHOLESALE AGENTS,

**THE EBY, BLAIN CO., LIMITED**

WHOLESALE GROCERS, ETC.

**TORONTO.**

tion of the article is not much influenced by fluctuations in price, except of a much more pronounced character than those at present under discussion, and, if merchants can only make up their minds to maintain a steady market, without upward pressure, they may easily dispose of their holdings at satisfactory prices. Currants of better quality get scarcer daily, and are becoming dearer by a process of exhaustion.—Produce Markets' Review, May 3.

**TEA SITUATION IN ENGLAND.**

In their tea market report of May 6, Harrisons & Crosfield, London, Eng., say: "Since the declaration of the budget at the commencement of last month, there has been a quiet tone noticeable in every department of the tea market. Supplies have been upon a fairly-liberal scale, and, owing to a little forward buying in some quarters during March, with a view to protection in case of any possible increase in the duty, the demand has been somewhat slack, and prices, with few exceptions, have shown a corresponding decline. Imports for the next few months, following the usual course of things at this period of the year, will be considerably less than the deliveries, in consequence of which stocks between now and the end of August will be likely to show a large reduction. It may perhaps be interesting to compare the payments of duty in London for the first four months of this year with the corresponding months in last year and the year before last, as indicating the extent of the precautionary buying in each case:

	1902. lb.	1901. lb.	1900. lb.
January .....	27,299,121	29,525,697	37,072,918
February.....	19,368,566	41,373,550	17,784,137
March .....	19,829,915	17,426,251	32,399,719
April .....	22,580,765	14,981,415	10,661,737
	89,078,367	103,306,913	97,919,511

The monthly average for the whole of 1901 was rather over 20,500,000 lb., or, approxi-

mately, 82,750,000 lb. for four months; so that, after allowing for the normal increase in consumption, the surplus duty-paid stock now in the hands of the trade does not amount to more than one week's supply, as against five weeks' surplus supply this time last year, which should cause a better demand for the remainder of this season. It is necessary to bear in mind when considering the figures relating to stocks and deliveries that the abnormal clearances from bond last year caused the stock to appear very much lower than was really the case.

**COLOMBO TEA AUCTION.**

Dodwell & Co., Limited, Colombo, Ceylon, under date of April 16, advise: "13,903

The issue of May 30 will be our **Special Export Number** and as a large amount of extra presswork is entailed in its preparation, Forms will be closed on **Monday, May 26.** Will advertisers kindly note and send in changes on or before that day? We cannot guarantee change of copy at any later date.

**THE PUBLISHERS**  
Montreal and Toronto

pkgs. (1,230,146 lb.) were brought forward to-day, out of which 12,179 pkgs. (1,158,642 lb.) passed the hammer. There was a good inquiry, and last week's rates were fully maintained. Common kinds ruled slightly irregular. Fine teas were very well competed for, and in a few cases prices show a hardening tendency. The quality is gradually deteriorating. The average price of last week's sale was 36c., against 35c. for the previous auction."

**NO DEBT—NO BUSINESS.**

BY HENRY CLEWS.

**"DEBT"** is another term for "credit." If there were no debtors there would be no creditors, and if there were no such thing as credit the entire fabric of business enterprise would dwindle to infinitesimal proportions, and we would be carrying on a hand-to-mouth retail business, circumscribed in its possibilities and cumbersome in its manipulation.

Suppose, for example, business were done on the strict cash basis. A customer comes to me to purchase \$5,000 worth of stock. He laboriously counts out his \$5,000, which is recounted by my clerk or myself. I have to buy that stock and I have to count the money again when I present it to my seller, who, in turn, must go through the same process when he wishes to be a purchaser. We would soon have time for nothing but counting money, and our mercantile and financial transactions would dwindle until we had little, if any, money to count.

But see the process as it is in vogue to-day! One cheque pays 20 debts, and in its circuit from the maker to the seller and from one banking house to another it stands for the liquidation of a debt, and if these debts were not contracted business would wane and most of the Wall Street bankers and brokers would have to shut up shop.

Debt, instead of being a detriment, is a positive benefit to business. It is the spur for the honest man; it is the synonym for credit.

Credit means literally "belief." It is the belief—the credo of the business world. Once eliminate it from the equation and every commercial transaction will be the child of suspicion and mistrust. For if we can inspire no belief in our fellow-man we can obtain no credit. And it is who has the most credit who is deepest in debt.

\$ \$ \$ \$ \$ \$ \$ \$ \$ \$



# Carelessness.

It is safe to estimate that fully one billion dollars of Merchandise is annually given away by kind hearted merchants who have formed the habit of Down Weight. At the same ratio we figure that the Money-Weight System now in use in over one hundred thousand stores is annually saving fifteen million one hundred and twenty-five thousand dollars.

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## The Computing Scale Co.

DAYTON, OHIO, U.S.A.

Money-Weight Scale Co., 47 State St., Chicago, Ill.      J. B. Poirier, Dist. Agent, No. 1662 Notre Dame St., Montreal, Que., Can.  
**L A DAVIDSON**, Dist. Agent, 161 King St. West, Toronto, Ont., Can.      White & Ecclestone, Dist. Selling Agents, Vancouver, B.C.

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No. 23.

**Under-Counter Mill**

List Price, \$52.00.

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None better for Granulating or Pulverizing.

Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

**A GREAT LABOR-SAVER.**

Our Grinders wear longest.

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**COLES MANUFACTURING CO., PHILADELPHIA, PENN'A.**

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PICKLES
SAUCES
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High-Class  
Goods at  
Moderate  
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You cannot  
Afford not  
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Them.

YOUR JOBBER SELLS THEM.

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JOHN BAYNE MacLEAN,  
Montreal.

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WHEN WRITING ADVERTISERS  
PLEASE MENTION THAT YOU SAW  
THEIR ADVERTISEMENT IN THIS PAPER

### LAST BIG FRUIT SALE.

THE fourth fruit auction of the season took place on Friday, May 16, when the cargo of the steamship Bellona, consisting of 25,000 boxes of Messina and Maiori lemons and Sorrento and Messina oranges, was offered. There were about the usual number of buyers from Canadian and United States cities, though not as much interest was displayed in the sale of the lemons as at previous auctions.

The fruit was in good condition. The reason given for the slow bidding on the lemons is that buyers were still pretty well loaded up from previous sales, the cool weather having decreased the demand, and, in consequence, were unwilling to add to their stocks. American buyers, however, bid fairly well on the lemons, and took by far the greater quantity. The prices brought by the lemons were the lowest yet this season, excepting in some cases in the Forest Holme's cargo, which, however, was a far poorer quality of fruit. Messina lemons sold at 40c. to \$2.20 per box. The

Maioris, at 75c. to \$2.05 per box, made even a lower average than the previous sale.

But, whatever the fault with the sale of lemons, none could be found in the bidding for the oranges, which was as brisk as at any sale this season, and the prices realized were quite satisfactory. Messina oranges sold for \$2.10 to \$3.15 per box, and 85c. to \$1.75 per half box. Sorrentos brought \$1.60 to \$3.25 per box and \$1.25 to \$1.75 per half box. Montreal fruit men did most of the buying in oranges.

This was the last of the large sales of the season. The last of all was the Escalona's cargo; which, however, consisted of only about 1,000 packages of Messina and Valencia oranges and lemons. This was sold on Wednesday, May 21.

### THE RECENT ADVANCE IN CURRANTS.

A COUPLE of weeks ago, it will be remembered, the currant market was greatly excited on account of cables from Greece announcing damage to the currant vines by peronosporos. Prices in the primary market advanced 2s. per cwt., and wholesalers in Canada marked their figures up  $\frac{1}{4}$ c. per lb.

Mail advices now coming to hand show that the excitement was rather more than the circumstances warranted. It is true that the weather was favorable to the development of the malady, but one of the best known shippers in Patras writes that the vines were so well sprayed with a solution of sulphur and copper that no damage was done to the growing crop. The weather, however, that was favorable to the peronosporos was also favorable to speculators, who, we are told, rushed prices up 2s. per cwt.

Advices received from another source estimate the crop of currants for the coming season at about 160,000 tons.

It is scarcely necessary to remark that the currant market continues to rule firm.

### WISH THEY WERE IN CANADA.

The cables inform us that severe cold weather is being experienced in Great Britain, and that skating is going on in the north, while those who have visited England early for the Coronation are standing around shivering.

No doubt the many Canadians who are

already in London for the purpose of taking part in or witnessing the Coronation proceedings are wishing they were back in the dry, balmy spring climate of their "old Canadian home."

### THE BRITISH DUTIES ON FLOUR AND STARCH.

THE Chancellor of the Exchequer's Financial Bill was adopted a few days ago in the British House of Commons by a large majority, and an effort made by the leader of the Opposition to eliminate the clause regarding duties on corn and its products was defeated by a vote of 296 to 288. This is practically the final stage in the Bill which restores what are commonly called the old Corn Laws.

In a recent issue of THE CANADIAN GROCER we referred to the large number of articles which would be affected by this new duty. It is estimated that the duty on corn and starch will really affect about 50 kinds of the proprietary goods sold through grocers and druggists, while the various qualities of these goods exceed 150 in number.

As our readers are well aware, prices in Great Britain have been advanced on some of the articles immediately affected by the new duties. To advance prices, however, is by no means an easy matter, at least as far as a great many articles which are indirectly affected by the tax are concerned.

Of course, the advance in the price of the raw material from which the proprietary articles are manufactured may not be permanent. Of one thing, however, there is no doubt. The duty on these articles means an increase in the original cost, and must, to some extent, at all times affect the price of the more finished product.

But the farther away an article is from its finished product the more difficult it is to advance its price—at any rate, in proportion to the enhancement in the value of its raw material. This, manufacturers and merchants in England are finding to their cost.

It will evidently be some time before prices in a good many lines will adjust themselves to the new duties, in order that all interested may be satisfied.

## HOPES AT LAST FOR A TRADE COMMISSIONER.

A JOINT deputation of the Canadian Manufacturers' Association and the Boards of Trade of Toronto and Ottawa waited upon the Dominion Government last week in regard to the appointment of a trade commissioner in Great Britain. The following memorial was presented:

That the Dominion Government be urged to secure a building in a suitable district of London for the purpose of exhibiting the food and other natural products and the manufactures of Canada; that this building contain not only exhibits of Canadian goods, but that office facilities and sample-rooms be provided there, to be rented to Canadian firms; that the whole building be under the control of a trade commissioner, appointed by the Dominion Government, who shall be thoroughly acquainted with the resources and manufactures of the Dominion; that each Province be represented by a Provincial commissioner, who shall serve under the commissioner-in-chief, and shall be appointed and remunerated by the Provincial Government; that the cost of the enterprise be defrayed by an annual appropriation from the Dominion Government, together with the rent derived from the various offices.

The demands of this memorial were pressed on the Ministers by Messrs. J. D. Allan, Hees, Ellis, Coats and Reid. Mr. J. D. Allan, of Toronto, was the chief speaker, and the fact that he has been making trips to Europe during the last 30 years eminently fitted him for presenting the case of the petitioners.

The movement for the establishment of a trade commissioner in Great Britain, it is worthy of note, did not originate with any political organization, or party. It is purely a business movement and is the result of the visits of such business men as Mr. Allan to England. They have recognized time and again the necessity of such an official, but in spite of all their representations nothing has been done to carry out the views of the business men of this country.

Sir Richard Cartwright has persistently set his face against the requests of business men of this country in this particular. At any rate he has failed to do anything, notwithstanding the representations that have been repeatedly made to him. It is significant, therefore, that he was not present to meet the representatives of the boards of trade and The Canadian Manufacturers' Association in Ottawa last week. The Ministers present were: Sir Wilfrid Laurier, Hon. Wm. Mulock, and Hon. Wm. Paterson. Is Sir Richard so strongly opposed to the idea that he would not be one of the group of Ministers to meet the deputation of business men?

It is gratifying to those who have been advocating the establishment of a trade commissionership in London to know that the deputation seems to have been more successful than any of its predecessors. At any rate, the reply of the Premier was more promising than anything yet experienced. He intimated that the Government was prepared to appoint a trade commissioner, and that \$20,000 had been set apart for the purpose.

It is hoped that there will now be no further delay in the matter, and that a suitable man will be appointed. It is to be hoped that whoever is appointed will receive the endorsement of the principal boards of trade and of the Canadian Manufacturers' Association. It would be an utter folly to appoint anyone to the position whose chief recommendation is political service. The man to represent Canada as trade commissioner must be a practical and able business man. Nothing else will suit the requirements of the case.

### OPENING PRICES ON SALMON.

Prices are being named by a couple of the principal packers of canned salmon. The ruling price for good sockeye salmon of well-known standard brands is \$4.50 f.o.b. the Coast. This price is 10c. lower than the opening figure last year. At this figure quite a little business has been done during the past week.

It is yet, of course, too early to predict definitely what the pack of salmon will be during the coming season, but it is thought that it will be a fair one.

### ADVANCES IN JAPAN TEAS.

Cable advices this week from Japan are quite bullish on teas. The market in Yokohama, it appears, has advanced from 2 to 3c. per lb. since the opening of the season. The cables emphasize what has previously been said in regard to the crop shortage.

In sympathy with the firmer cables from Yokohama, local dealers are firmer in their views, and medium grades are held fully 1c. higher than a week ago, and some business has been done at the advance. The advance in the price of new teas in Japan

has increased the demand for old teas on spot, stocks of which in first hands are practically nil.

### AN APT ILLUSTRATION.

IT has been pointed out that the value of tourist travel to Southern California is about \$25,000,000 annually.

This should stir up the merchants and others in all parts of Canada where tourist associations are not in existence to the importance of organizing in some way in order that ways and means may be devised to attract tourist travel.

There is no question about it, that the matter is an important one, and that it is scarcely of less importance to business men than to any other class.

We notice that an agitation has recently begun in Charlottetown, P.E.I., with the object of starting a tourist association there. Everyone who knows anything at all about the glorious summer climate and the scenery in Prince Edward Island must wonder why such an association was not in existence years ago. It is to be hoped that the movement will be successful, and that the business men of Charlottetown will do all they can to make it so.

The experience of Southern California is an apt illustration of the importance of tourist travel.

### THE MARCH WESTWARD.

IT will be remembered that when, in 1890, the famous McKinley Bill imposed a prohibitive duty on Canadian barley, the intention was to stimulate the barley-growing industry in New York State. This did not succeed in its effort, notwithstanding that the Canadian barley trade was practically killed. It did, however, stimulate the growing of barley in the Western States, the result of which has been that many of the brewers in Oswego removed their quarters to that part of the United States, just as many cotton manufacturers have removed their mills to the Southern States.

Oswego is now likely to lose another industry, which is to move westward. It is none other than the large works of The Kingsford Starch Co. The latter is to remove to Chicago, in order to be in juxtaposition to the corn fields of the West, and a large factory is to be erected there. It will be remembered that a couple of years ago the starch manufacturers of the United States formed a combination and this removal may possibly be one of the results thereof.

## CHAT WITH A SMYRNA FRUIT MAN.

**M**R. Charles A. Solari, of Smyrna, Turkey, is in Canada. He is a son of Mr. Antoine Solari, and is here in the interest of his father's business. He was in Toronto during the early part of the week, and left for the West on Wednesday.

"I have," he said, in reply to a question put by THE CANADIAN GROCER regarding the fruit crop. "to-day received a letter from my father. He says that the fig crop promises to be a large one, and equal to that of last year, or, at any rate, not more than 5 to 10 per cent. smaller. Slight damage has been done by frost. Some damage has also been done to the Sultana raisin vines in the districts of Magnesia and Axar. The crop is estimated at 27,000 to 30,000 tons. Last year the crop was 25,000 tons, besides which the stock carried over in Europe from the previous season was 5,000 tons. This season, however, only 2,500 tons are in the markets of London, Liverpool and Hamburg, all told, from the crop of 1901. This small stock will be consumed before the opening of the next season, for there will be a large demand for Sultana raisins in London on account of the Coronation.

"My father writes that the currant crop of Greece is progressing favorably, and that the yield there is likely to be about 160,000 tons."

Gillespie & Co., Montreal, have been appointed Canadian representatives for A. Solari, and George Stanway & Co. will represent the firm in Toronto.

## B. C. WHOLESALE GROCERS.

At the annual meeting of the British Columbia Wholesale Grocers' Exchange at Vancouver recently the following officers were elected:

President—H. H. Lockyer, of The Hudson's Bay Co., Vancouver.

Vice-President—R. Seabrook, of R. P. Rithet & Co.

Secretary—Frank Elworthy.

The sessions were well attended and much business was transacted of an ordinary routine nature. Many questions of importance to the trade regarding its methods and conduct were discussed.

## INDUSTRIAL GOSSIP.

## TWENTY NEW ELEVATORS.

The W. W. Ogilvie Milling Company will erect 20 grain elevators in Manitoba and the Northwest Territories this summer. Six of these elevators will be built in the Northwest, at Pierce, Balgonie, Grenfell, Arnaud, Manner and Carlyle, and the remaining 14 will be in Manitoba, at Brookdale, Bradwardine, Sinclair, Newdale, Lenore, Arcola, Carnegie, Kenton, Oakville;

Grandview, Margaret, Gilbert Plain, Dunrea and at the terminal of the Waskada branch of the C. P. R.

## NEW SODA WATER FACTORY.

M. J. O'Brien, of the Revelstoke Wine and Spirit Company has let the contract for a building at Trout Lake City, B.C., for the erection of a factory for the manufacture of soda water and all kinds of aerated drinks. A first-class plant will be installed and everything is expected to be in running order in June.

## NEW MACHINERY.

A. J. Harvey & Co., St. John's, Newfoundland, are installing a complete outfit of improved machinery in their bakery where they will continue making their fancy and fruit biscuits on a larger scale than ever.

## HINTS TO BUYERS.

Contributors are requested to send news only not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

**A** CONSIGNMENT of fine imported Japan rice arrived this week for H. P. Eckardt & Co.

The Davidson & Hay, Limited, are large sellers of Demerara crystal sugars.

Another shipment of Dixon's Carburet of Iron Stove Polish is now in with W. H. Gillard & Co.

The Salada Tea Co. is making a large shipment of tea to Austin Nichols & Co., of New York.

W. H. Gillard & Co. report some very fine shipments of Ceylons and Assams to sell retail at 25c. up.

The Eby Blain Co., Limited, have been appointed sole wholesale agents for Rockwood's "Golden Lion" cocoa.

The Davidson & Hay, Limited, are in receipt of a shipment of New Orleans molasses of good quality.

L. Chaput, Fils & Cie have received a carload of fine, bright, evaporated apples. Although scarce, these will be sold at low prices.

Henri Jonas & Co. have recently received a fresh supply of mushrooms of all grades, upon which they will be pleased to furnish quotations.

Have you heard of the new pepsin gum? It's "Sour." Made by Crown Manufacturing Co., Limited, Toronto. Send post card for price list.

The Eby Blain Co., Limited, recently received a letter order from the Yukon for their "Kin-Hee" coffee and "Kin-Hee" quick coffee pots.

"Sterling" brand catsup is one of the specialties of T. A. Lytle & Co. which their travellers say is bringing large orders at every point they visit.

The "Ozo" Co. report great success with their "Queen Alexandra" and "Duchess of York" blends of tea, owing to the special inducements offered.

Henri Jonas & Co. have just received from R. Aguilar, Spain, a consignment of Spanish "Queen" olives, on which they are prepared to quote special prices to the trade.

The capacity of the Michel Lefebvre Vinegar Works is now being increased, and special attention is being paid to the doing away with every particle of organic matter and to render the vinegar as clear as possible.

Warren Bros. & Co. are in receipt of a shipment of "Golden Shred" marmalade, put up by James Robertson & Co., Paisley, Scotland. The marmalade is in 16 oz. glass bottles.

L. Chaput, Fils & Cie announce that they have received a carload of "Provincial" brand greengage plums, and Bartlett pears, 2-lb. tins, which they are going to sell at lower prices than have ever been offered before.

## GROCER SENTENCED.

Mr. A. J. Clement, of A. J. Clement & Co., 423-5 Laval avenue, Montreal, insolvent, was sentenced in the Superior Court, on Tuesday, by Mr. Justice Doherty, to three months in the common jail.

The judge found that by manipulation of his assets and liabilities the insolvent had defrauded his creditors of about \$6,000.

## CANNED RABBITS FOR CANADA.

I had an interesting talk in Toronto this week with Mr. Sidney Wilcox, of the firm of Geo. Wilcox & Co., Sydney, Australia. Mr. Wilcox is on his way to Great Britain, but is spending a few weeks in Canada on business. His firm are export merchants in sheepskins, hides, kangaroo, wallaby, opossum and bear skins, besides which they have a rabbit canning and freezing factory. He spent some time in trying to introduce canned rabbits to the trade here, and obtained orders in Victoria, Vancouver, Winnipeg and Toronto. He was also successful in this respect in St. Paul, Minn., where he spent a few days.

Wilcox & Co. do a large business with Great Britain in both canned and frozen rabbits. Only immediately before Mr. Wilcox left Australia his firm received an order from Great Britain for 750,000 frozen rabbits. The capacity of the firm's rabbit canning factory is 800 to 1,000 cases of three dozen each per day. Ninety to 95 men are employed in the factory, while 200 are employed trapping rabbits.

The A. F. MacLaren Imperial Cheese Co., Limited, Toronto, have been appointed representatives in Canada for Geo. Wilcox & Co.



## "OUR FRIENDS" and ENEMIES ALIKE

(We hope we haven't many of the latter), need : : : : : :



# "SALADA" CEYLON TEA

to WIN and HOLD a trade, which is essential to success. There is nothing "theoretical" about this statement. It's a proven living "**FACT.**" No doubt, you can "hold off" a little longer if you feel so disposed; but believe us, it's not good wisdom, as more alive competitors are simply getting away with sales that might be yours.

"**SALADA**" is sold in sealed Lead Packets only. } Black, Mixed or Natural  
No cutting allowed. Fixed selling prices always maintained. } Ceylon Green.

WE SHALL BE GLAD TO HEAR FROM YOU.

Address, "**SALADA**," Toronto or Montreal.

## Celluloid Starch

has been too successful to escape imitation.  
Look out for the "Just-as-Goods."

*The Brantford Starch Works, Limited*

*Canadian Producers,*

**BRANTFORD**

## Jam, Jelly, Orange Marmalade

Put up in tumblers, packed 2 doz. in a case, are sellers. These tumblers are free from roughness, and are useful when the contents are used.

Try a Case.

**THE CANADA BISCUIT COMPANY, Limited**

Office Phone: Main 3624.  
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King and Bathurst Streets, TORONTO

# MARKETS AND MARKET NOTES

## ONTARIO MARKETS.

Toronto, May 22, 1902.

### GROCERIES.

THE situation in the wholesale grocery trade is much about the same as it was a week ago, and what ever change has taken place appears to be in the direction of an improvement in business. Probably the most striking feature is the continued improvement in the demand for canned vegetables, in which prices are steady to firm. In spices black pepper is a little easier, while white is a little firmer. Coffees are in fair demand locally and irregular on the outside markets. No further change has taken place in the local sugar market, but the outside markets have been slightly irregular. Business is only moderate in syrups and molasses. Rice and tapioca are meeting with a fair demand. The latter shows some easiness. The feature of the tea market is firmer according to cables from Japan, and quite an advance in prices has taken place. Currants, raisins and prunes are all meeting with a fairly good demand. The scarcity of Valencia raisins has become more pronounced in spite of the small shipment which came to hand early last week. Tapnet figs are now pretty well exhausted on spot.

### CANNED GOODS.

The feature of the canned goods trade this week is the inquiries which have come to hand from buyers in the Northwest. There appears to have been quite a few of these inquiries, but the buyers want their orders filled at rock bottom prices. Business, generally, in canned vegetables, is good and increasing in volume. Tomatoes are firm at 92½ to 95c. with 97½c. for certain brands. The high price of tomatoes is stimulating the demand for corn, the sale of which has increased quite perceptibly. Corn rules at from 65c. up for good brands. Beans are in moderate request at 70c. for good brands. There is a good demand for canned peaches and plums. From Northern Ontario there is a good demand for strawberries and raspberries. Gallon apples are getting scarce, and they are firm in price at \$2.85 to \$3. Three pound tins are also scarce and firm at 90c. to \$1. There is still a scarcity of canned haddies, but the packers of "Thistle" brand have a shipment on the way, which will arrive shortly. Although it is yet early to predict for the season, the run of haddies is so far fairly

good. Canned meats are meeting with a good demand. In canned salmon business is fair and prices steady. A couple of the leading packers are quoting prices for next season's pack, and they are naming \$1.50 l.o.b. the Coast. This is about 10c. per case less than the opening prices of last year. We quote: Fraser River sockeye, \$1.42½ for five-case lots and over, and \$1.45 for less quantities. Northern sockeye, \$1.25 to \$1.30; cohoes, \$1.05 to \$1.15, according to quality.

### COFFEES.

The demand for green Rio coffees is fair, and the same may be said of business in roasted coffees. The outside markets have been somewhat irregular on Brazil coffees during the past week, although it was not perhaps as pronounced as it has been. At the time of writing the market is slightly lower on account of lower offers on Brazil. East-Indian descriptions are fairly steady in price in the outside market, according to our latest

See pages 39 and 40 for  
Toronto, Montreal, St. John  
and Halifax prices current.

advices. Local quotations are unchanged. We quote: Green Rio, No. 7, 7½c.; No. 6, 8c.; No. 5, 8½c.; No. 4, 9c.; No. 3, 10 to 12c. per lb.

### NUTS.

Latest advices report a slight advance in the price of filberts for prompt shipment. The cause of this advance is recent storms. Locally, trade is quiet and featureless in all kinds of nuts. Advices report that the old crop of Jordan shelled almonds is long since exhausted. The stock of Valentias is very much reduced, and, in the finest grades, exhausted. There has been some reported damage to the almond trees by frost.

### SPICES.

Black pepper is rather weak, while white pepper, on the other hand, is rather stronger. Ginger rules firm. Locally, the spice trade is moderate.

### SUGAR.

Locally the situation in sugar is much about the same as a week ago. There has been no further change in the price of refined sugars either here or in New York. Business is quiet. Raw sugar in New York remains at the same figure as

a week ago, namely, 3½c. per lb. for centrifugals. The receipts of sugars at the four United States ports last week were 25,041 tons, while the meltings were 31,000 tons, there thus being a further reduction in stocks. The total stock in the four ports at the end of last week was 127,218 tons against 133,177 tons the week before, and 216,662 a year ago. The price of granulated sugar is still \$3.78 in Toronto, for St. Lawrence and Redpath, and \$3.73 for Acadia. Yellows run at \$3.13 up.

### SYRUPS AND MOLASSES.

Business continues only fair in both syrups and molasses. There is still a scarcity of open kettle and fancy New Orleans molasses in the primary market, and prices rule firm. New crop New Orleans molasses is expected to begin to arrive in New York in ten days or two weeks hence more freely. We quote as follows: Corn syrup, 3½ to 3¾c. in barrels and kegs; sugar syrups, 30 to 32c. for medium, and 35 to 40c. for bright. Molasses, 24 to 26c. for open kettle.

### RICE AND TAPIOCA.

Advices from the primary market show that tapioca continues easy in price. We quote: B rice, 3½c.; Japan, 5½ to 6c.; tapioca, 3½ to 3¾c., and sago, 3¾ to 4c. per lb.

### TEAS.

Cable advices this week from Japan emphasize what has already been said in regard to shortness of the crop, and announce a sharp advance of 2 to 3c. per lb. in prices since the opening of the market. The situation, locally, is much stronger in sympathy, and dealers have advanced their prices about 1c. per lb. on medium grades. Further samples of new season's Japan teas have come to hand this week, and some shipments are expected in a few days. It is worthy to note that a letter mailed in Yokohama May 1, by one of the tea houses to its representatives in Toronto, was in the hands of the latter on Monday morning, the 19th inst. The demand for Indian and Ceylon teas is rather light. As far as prices are concerned, however, the situation is more satisfactory than it has been for a few weeks past. According to mail advices from London, Eng., the bidding at the auction for Indian tea was better, and there was more disposition to purchase at the current low rates. Good and tippy teas continue to attract the chief attention. At the auction of Cey-

lon teas the quantity offered was heavy, and, in consequence, the market was weak, especially for common descriptions, but in spite of this there was no further actual fall in prices, and anything with good quality continues to attract attention. It is worthy of note that the Ceylon Government has passed an ordinance to increase the tea cess from 20 to 30c. per 100 lb.

#### FOREIGN DRIED FRUITS.

**CURRENTS.**—There has been quite a little business on importation account during the past week, and prices are firm. The local quotations are still 5 $\frac{3}{4}$  to 6c. for Filiatras, and 6 $\frac{1}{2}$  to 7c. for Patras.

**SULTANA RAISINS**—Advice from leading Smyrna shippers is that the vines are doing exceedingly well, and present indications point to a good production for the coming season. The stock in Smyrna was practically exhausted two months ago.

**VALENCIA RAISINS.**—In spite of the small shipment of selected raisins which arrived on the Toronto market last week, the scarcity of this fruit is more pronounced than ever. Wholesalers at outside trade centres have been trying to buy from local wholesale houses, but as far as we can learn they failed absolutely. There are some small lots on the way, but they are not due until the first week in June. In the meantime prices are firm at 7c. for selected and 7 $\frac{1}{4}$  to 7 $\frac{1}{2}$ c. for layers. Advices from Denia are that vines commenced sprouting early in April, the season being very much advanced, and that prospects for the crop are favorable. The old crop is exhausted in New York, London, and on the continent. Last prices ranged from 26s. to 29s., and very few obtainable even at that.

**FIGS.**—The demand for tapnet figs has fallen off somewhat, but stocks are light and prices firm at 3 $\frac{1}{2}$ c. Advices from New York say that 400 bags of layer figs arrived there early this week. This description of figs is rather scarce in New York at present. Advices from the primary market say that the indications are for a good crop of Eleme figs.

**DATES.**—There is a poor demand and prices are unchanged at 4 $\frac{1}{2}$ c. for bulk dates, and 6 $\frac{1}{4}$  to 6 $\frac{1}{2}$ c. for package dates.

**PRUNES.**—Locally the demand is fair and prices unchanged. Advices from New York say that there are large quantities of old prunes in stock and that efforts to move them are causing prices to be weak and irregular. We quote: Californian prunes, 100-110's, 5c.; 90-100's, 5 $\frac{1}{2}$  to 6 $\frac{1}{2}$ c.; 80-90's, 6 $\frac{1}{2}$  to 7c.; 70-80's, 6 $\frac{3}{4}$  to 7 $\frac{1}{4}$ c.; 60-70's, 7 $\frac{1}{2}$  to 8c.; 50-60's, 8 to 8 $\frac{1}{2}$ c.; 40-50's, 8 $\frac{3}{4}$  to 10c.

#### GREEN FRUITS.

The holiday at the end of the week made the trade in fruits brisk, and the sales of oranges, lemons, strawberries, pineapples and tomatoes have been large. Bananas have been advanced 25c. per bunch owing to the extra heavy demand for them both in Canada and the United States. A trust is also keeping their prices high. The receipts of strawberries have been large, and the price of common stock is quoted at 12 to 12 $\frac{1}{2}$ c. per quart and fancy at 15 to 17c. We quote as follows: Oranges, Mexicans, \$2.75 to \$3.25 per box; Californian navels, \$4.25 to \$4.75 per box; Mediterranean sweets, \$3.75 to \$4.50; Valencias, \$5.75 to \$6.50 per small case, \$6.50 to \$7.50 per large case; Messina oranges, \$3.50; grape fruit, \$4 to \$5.50 per box; bananas, \$1.50 to \$2.25 per firsts, and \$1.25 for eight hands; pineapples, \$3.50 to \$4 per case; Southern cucumbers, \$1.75 to \$2.25 per doz.; Egyptian onions, \$3 per sack; Messina lemons, \$2.50 to \$3.50; Palermo lemons, \$2.25 to \$2.75; Sorrento lemons, \$2.50 to \$3.50 per crate; Southern tomatoes, \$3 to \$3.75 per case of 6 baskets; strawberries, common, 12 to 12 $\frac{1}{2}$ c., and fancy, 15 to 17c. per quart.

#### VEGETABLES.

The market is steady with a good demand for rhubarb, lettuce and other green vegetables. Carrots are scarce and have advanced 50c. per bag. Radishes have declined 10c. per doz. We quote: Green onions, 7 to 8c. per doz.; rhubarb, 20 to 40c. per doz.; carrots, 90c. to \$1 per bag; parsnips and beets, 40 to 50c. per bag; turnips, 25 to 35c. per bag; lettuce, 20 to 30c. per doz.; radishes, 25 to 30c.; mint and parsley, 20 to 25c.; cabbage, 50 to 70c. per doz.; dry Egyptian onions, \$1.75 per bush; potatoes, 90c. to \$1 per bag; asparagus, 50 to 75c. per doz.; Californian cabbage, \$3 per crate; new potatoes, \$8 per bbl.; spinach, 50c. per bush.

#### COUNTRY PRODUCE.

**EGGS.**—The prices have settled around 13 $\frac{1}{2}$ c. per doz. and are firm. Large quantities are daily arriving, but the heavy demand from the produce merchants for pickling purposes keeps the market bare.

**BEANS.**—Trade continues quiet and the prices are firm. We quote: Choice hand-picked, \$1.30 per bush., and prime, \$1.10 to \$1.20.

**HONEY.**—There is a quiet, steady demand, and prices are unchanged. We quote as follows: Clover, in 60-lb. tins, 9 $\frac{1}{2}$  to 10c.; less quantities, 10 to 11c. per lb.; in combs, \$2 to \$3 per doz.; dark honey, 5 to 5 $\frac{1}{2}$ c. per lb.

**MAPLE SYRUP AND SUGAR.**—Trade continues slack at steady prices. We quote: Maple syrup, in 10-lb. tins 90c., and 90c. to \$1.10 per imperial gallon. Maple sugar is quoted at 9 to 10 $\frac{1}{2}$ c. per lb.

**DRIED AND EVAPORATED APPLES.**—Dried apples are dull. There is a good demand for evaporated at 10 $\frac{1}{2}$ c. per lb. in carlots and 10 $\frac{3}{4}$  to 11c. in less quantities. The stocks of evaporated apples on hand are small. Dried apples are worth 5 to 6c. per lb.

**HAY.**—There is a good demand for baled hay at \$10.50 per ton in carlots.

**POTATOES.**—A decline of 5c. per bag is noted this week. Potatoes are now worth 70 to 75c. per bag in car lots on the track.

#### BUTTER AND CHEESE.

**BUTTER.**—A decline of 1c. in dairy butter is noted, owing to the large arrivals thereof during the week. Choice prints and rolls continue in good demand, and the inferior stuff is hard to move. Creamery butter is also down 1c. We quote: Choice 1-lb. prints, 15 to 16c.; large rolls, 14 to 15c.; tubs, best quality, 13 to 15c.; tubs, medium grade, 12 to 13c., large rolls, medium grade, 12 to 13c. per lb.; bakers' lots, 10 to 12c. Creamery prints are worth from 19 to 20c., and creamery solids, 19 to 20c. per lb.

**CHEESE.**—The old cheese has been nearly all cleared off the market and only fodder cheese is now being sold. The prices continue high for this kind of cheese, but large quantities will be placed on the market in a week or so and the prices will drop. We quote old cheese 12 to 12 $\frac{1}{2}$ c., and new cheese, 11 to 11 $\frac{1}{2}$ c.

#### FISH.

The demand for all kinds of fish is brisk and the prices remain unchanged. Herring and trout comprise the bulk of the sales. Some rock bass are on the market at 4c. per lb. We quote: Fresh fish—Lake Erie herring, 4 to 5c.; perch, 4 to 5c.; trout, 6 $\frac{1}{2}$ c.; pike, 4c.; British Columbian salmon, 20c.; whitefish, 7 $\frac{1}{2}$  to 8c.; catfish, 10c. per doz.; blue fish, 9c. per lb.; mackerel, 12 to 15c.; rock bass, 4c.

#### GRAIN, FLOUR AND BREAKFAST FOODS.

**GRAIN.**—As the decrease in the world's visible supply of wheat has not been as large as anticipated, and the weather in the grain-growing regions has also been favorable, the wheat market has weakened. Manitoba No. 1 hard has declined 1c. and No. 1 and No. 2 Northern 1 $\frac{1}{2}$ c. per bushel. They are quoted at 86c. for Manitoba hard, 82 $\frac{1}{2}$ c. for No. 1 and 80 $\frac{1}{2}$ c. for No. 2 Northern. There has been an increase in the receipts of grain on the local market

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Telephone orders.

Your consignments, produce and fruit  
carefully handled.

WRITE US FOR PRICE LISTS.

this week and oats are ½c. to 1c. higher.  
We quote prices paid buyers on the street :  
Red and white Ontario wheat, 75 to 84c.;  
oats, 48 to 48½c.; barley, 50c., and rye,  
62c. per bushel. Ontario wheat is becom-  
ing scarce and this week 79c. is paid at  
outside stations on the cars. 43½c. is paid  
for oats at outside points.

FLOUR—Trade continues fair and prices  
rule steady. We quote as follows : Ontario  
patents, in bags, \$3.60 to \$3.75; Hungarian  
patents, \$4.00 to \$4.15; Manitoba bakers',  
\$3.70 to \$3.85; straight roller, \$3.30 to \$3.40  
per bbl. in Toronto.

BREAKFAST FOODS—There has been an  
advance of 25c. in oatmeal and 30c. in  
rolled oats, owing to the higher prices of  
oats. Trade is fair, a large number of sales  
in oatmeal being made on account of the  
prices advancing. We quote as follows :  
Oatmeal, standard and granulated, in  
carlots on track here, \$5.00; standard  
rolled oats in carlots on track here, \$4.80;  
in bbl., 20c. more; broken lots are 20c. per  
bbl. extra; rolled wheat, \$2.40 in 100 lb.  
bbl.; cornmeal, \$3.60; split peas, \$4 75; pot  
barley, \$4.25, in 196-lb. bbls.

**HIDES, SKINS AND WOOL.**

HIDES—There is a small supply of hides  
on hand, and the prices are firm. We quote:  
No. 1 green, 7½c.; No. 2 green, 6½c.;  
No. 1 green, steers, 8½c.; No. 2 green,  
steers, 7½c.; cured, 8½c.

SKINS—The season for sheepskins is  
about over. The arrivals of calfskins are  
large. We quote as follows : No. 1 calf-  
skins, 10c.; and No. 2, 8c.; deacons  
(dairies) 60 to 70c. each; sheepskins, 80c.  
to \$1; lambskins, 20 to 25c.

WOOL—This season's clip will soon be  
on the market, but there are no prospects  
of better prices being obtained, as there are  
still 400,000 or 500,000 lb. of last season's  
wool in the local storehouses still unsold.

TALLOW—Trade is quiet. Quotations  
are 6¼ to 6½c., but dealers are asking  
6¾c.

MARKET NOTES.

Dressed hogs have advanced 25 to 50c.  
per 100 lb.

Both dairy and creamery butter have de-  
clined 1c. per lb.

Oatmeal has advanced 25c. and rolled  
oats 30c. per bbl.

The scarcity in Valencia raisins has be-  
come more pronounced.

Potatoes have gone down 5c. per bag and  
carrots have advanced 50c.

Cables from Japan announce an advance  
of 2 to 3c. per lb. in the price of tea.

A marked improvement has taken place  
in the demand for canned corn.

Canadian short cut barrel pork has ad-  
vanced 50c. to \$1 per barrel, and long  
clear bacon and medium hams each ½c.  
per lb.

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CUT TOBACCO . . . .

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## QUEBEC MARKETS.

Montreal, May 22, 1902.

## GROCERIES.

**T**RADE in the grocery business has continued quite active all round. The observance of May 21, Saturday, as a holiday, has been objected to by some of the retail trade, who consider it to be an inopportune time, but the general impression is favorable to it. Jobbers, of course, prefer to have the holiday on Saturday than almost any day in the week as the business of the week is not then so broken into. The Laing Packing and Provision Co. have placed on the market again their "Anchor" brand compound lard, at an advance of 10c. Valencia raisins have been advanced on account of their continued scarcity. Cod liver oil has sustained a marked advance, the price now being \$1.15 to \$1.25, which is 25c. higher per gallon. Castor oil has declined somewhat, several large shipments having been received from England during the past week, and it is now quoted at 8 $\frac{3}{4}$  to 9 $\frac{1}{4}$ c. Small cheese is also lower, as there is more being manufactured now and supplies are larger. The price is 11 $\frac{1}{2}$  to 11 $\frac{3}{4}$ c. Pure lard is about  $\frac{1}{4}$ c. higher. Evaporated apples are reported to be scarce, some jobbers who are out of them declaring that they have found it impossible to obtain any supplies whatever.

## SUGAR.

Trade has been about the same in sugars, fair, considering the season. The price has not changed. The Canadian Sugar Refining Co. have again commenced to supply the market with the extra ground sugar. The raw sugar market is still unsettled and operators here decline to express an opinion as to the probable developments of the market either one way or the other. Montreal granulated is selling for \$3.70, and yellows from \$3.95 to \$3.70.

## TEAS.

The latest advices from Japan state that the first crop would be between 15 and 20 per cent. smaller than last year. The market opened at about 2 or 3c. higher than a year ago, and present indications do not give any warrant for expecting lower figures. Some dealers state that they will not be able to buy their grades at prices which they are offering them to-day. This applies only to the highest grades of teas. But the second crop, or the average grade, is what most of the business is done in in Canada, and so far there is no reason for believing that this will not be as large as last year's, and that the price will be any higher. Those who want the very best grades, however, will have to pay higher for them.

## SYRUPS.

There is not much doing. We quote

corn syrups as follows: 3 $\frac{1}{2}$ c. in bbls.; 3 $\frac{3}{4}$ c. in  $\frac{1}{2}$  bbls.; 3 $\frac{1}{2}$ c. in  $\frac{1}{4}$  bbls.; \$1.60 in 38 $\frac{1}{2}$  lb. and \$1.20 in 25-lb. pails.

## MOLASSES.

There has been no change for the better in this market, and prices are still varying and too low for any profit owing to competition from points in the Maritime Provinces and in Boston. Barbados are still quoted at 23 to 24c., though new molasses, in carlots, have been offered at 22 $\frac{1}{2}$ c. and even lower. Antigua molasses is quoted at 24c. and finest Porto Rico at 38c.

## CANNED GOODS

The jobbers here were agreeably surprised to see the market for fall salmon open at unchanged prices, as it was the opinion that the combine of Montreal and Toronto capitalists in the British-Columbian canneries would first show itself in an advance in the market. There is a good demand for salmon in this market. Tomatoes are still scarcer and stronger but prices are unchanged. Gallon apples are moving but slowly, the high price apparently having its effect on sales. Canned French peas are not yet quoted by the French canners. A cable of May 14 stated that the cold had been extreme in France, and it was feared that much damage would be done to some vegetables. There is an active inquiry for peas, and the trade is impatiently waiting for quotations on the new crop. The local market is completely bare. In sympathy with the fresh meat market canned meats are becoming firmer, and some manufacturers have already raised their prices which we pointed out a few weeks ago would have to be done. We quote as follows: Peas, 82 $\frac{1}{2}$ c. to \$1.15; corn (ordinary), 80c.; tomatoes, 95 to 97 $\frac{1}{2}$ c.; gallon apples, \$2.85 to \$2.90; 3-lb. apples, \$1.10; salmon, \$1.00 to \$1.05; for pink; \$1.30 for spring; \$1.32 for Rivers Inlet red sockeye; \$1.45 for Fraser River red sockeye, and \$1.42 $\frac{1}{2}$  to \$1.45 for "Clover Leaf" talls.

## SPICES.

The market for spices is still firm and trade is quite active. We quote as follows: Nutmegs, 30 to 55c. per lb., as to size; penang mace, 45 to 50c. per lb.; as to quality; pimento, ground, 12 $\frac{1}{2}$  to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade; white, 25 to 27c.; ginger, whole, Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c., and Afghan, 13 to 14c.

## RICE AND TAPIOCA.

Nothing new has transpired in this market since the decline of last week. There is a good demand, and our quotations are as follows: B rice, in bags, \$3.02 $\frac{1}{2}$ ; in  $\frac{1}{2}$  bags, \$3.07 $\frac{1}{2}$ ; in  $\frac{1}{4}$  bags, \$3.12 $\frac{1}{2}$ ; in

pockets, \$3.17 $\frac{1}{2}$ . In 10-bag lots an allowance of 10c. is made. CC rice, \$2.92 $\frac{1}{2}$  in bags; \$2.97 $\frac{1}{2}$  in  $\frac{1}{2}$  bags; \$3.02 $\frac{1}{2}$  in  $\frac{1}{4}$  bags, and \$3.07 $\frac{1}{2}$  in pockets. In the open territory prices are about 10c. less. Patna rice is worth 4 to 5c. per lb., and tapioca, 3 $\frac{1}{2}$  to 4c.

## FOREIGN DRIED FRUITS.

**CURRENTS.**—There is a firm feeling in the foreign markets. Locally, the situation is unchanged. We quote as follows: Fine Filiatras, 5 $\frac{1}{2}$ c. in half cases; cleaned, 6c.; 1-lb. cartons, 8c.; finest Vostizzas, 7 $\frac{3}{4}$  to 8c. per lb.

**VALENCIA RAISINS.**—The market here is stronger and an advance has been made in four-crown layers, which are practically the only grade on the market. We quote: Finest off-stalk, 6 $\frac{1}{4}$ c.; selected, 6 $\frac{3}{4}$ c.; layers, 7 $\frac{1}{4}$  to 7 $\frac{1}{2}$ c. per lb.

**SULTANA RAISINS.**—These are very scarce and prices are firm, but unchanged. We quote 9c. per lb.

**CANDIED PEELS.**—There is a moderate inquiry. Citron peels sell for 16 $\frac{1}{2}$ c.; orange, 11 $\frac{1}{2}$ c., and lemon, 10 $\frac{1}{2}$ c.

**MALAGA RAISINS.**—Malaga raisins of the lower grades are in active demand. There has been no change in the price. We quote: London layers, \$1.50 to \$1.60; "Connoisseur Clusters," \$2.15 to \$2.25;  $\frac{1}{4}$ 's, 65 to 70c.; "Royal Buckingham Clusters," \$3.30 to \$3.35;  $\frac{1}{4}$ 's, \$1.05 to \$1.10; "Excelsior Windsor Clusters," \$4.50 to \$4.60;  $\frac{1}{4}$ 's, \$1.30 to \$1.40.

**DATES.**—There is a fair demand. Hal-lowees are worth 4 $\frac{1}{2}$ c. per lb.

**FIGS.**—All jobbers report an active inquiry for figs which, however, are not plentiful. Tapnets sell for \$1.20 and layers for \$1.15.

**CALIFORNIAN RAISINS.**—The demand for these is now very good, and the market is steady at 9 $\frac{1}{4}$  to 9 $\frac{1}{2}$ c. per lb. for seeded.

**PRUNES.**—There is a good steady demand for prunes, and no change has occurred in prices, which are: 8 $\frac{1}{2}$ c. for 40-50's; 8c. for 50-60's; 7 $\frac{3}{4}$ c. for 60-70's; 7 $\frac{1}{2}$ c. for 70-80's; 6 $\frac{3}{4}$ c. for 80-90's; 6 $\frac{1}{2}$ c. for 90-100's.

**CALIFORNIAN EVAPORATED FRUITS.**—A fair business is passing this week at unchanged prices. We quote: Apricots, 11 $\frac{1}{2}$ c.; peaches, 10 $\frac{1}{2}$ c., and pears, 10c.

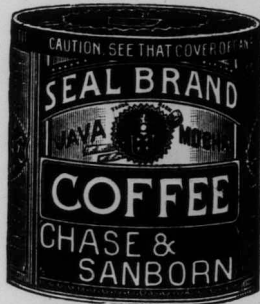
## NUTS.

No change is reported in price. The inquiry is light. We quote: Walnuts, 9 $\frac{3}{4}$  to 11c.; Tarragona almonds, 12 to 13c.; shelled walnuts, 16 $\frac{1}{2}$  to 17 $\frac{1}{2}$ c.; shelled almonds, 26 to 27c.; Jordan shelled almonds, 42c.; filberts, 8 $\frac{3}{4}$  to 9 $\frac{1}{4}$ c.; pecans, 15 to 16c.

## BUTTER AND CHEESE.

**BUTTER.**—Butter is coming forward freely, though the demand being good, both on local and export account, the supply is not greater than can easily be disposed of. A slight advance in finest

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In 1 and 2-lb. Cans  
only.  
(AIR-TIGHT.)

You need the judgment of a specialist when you buy Coffee. You get it when you buy Chase & Sanborn's high-grade Coffees, specially imported. These Coffees are bought growing on the plantations, and every step thereafter is supervised by specialists. No one stands between you and the Coffee tree but Chase & Sanborn, who hold themselves responsible for every package of their goods.

## CHASE & SANBORN, Importers, Montreal.

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Toronto Fruit Merchants.

### Strawberries

Tomatoes, Pineapples,  
Bananas . . . . .

Send us your orders for 24th, and so ensure getting No. 1 goods.

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82 Colborne St., TORONTO.

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Canadian Apples a Specialty.

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Quote us if you have anything to offer. Ask for our prices when requiring fruit.

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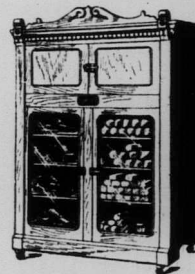
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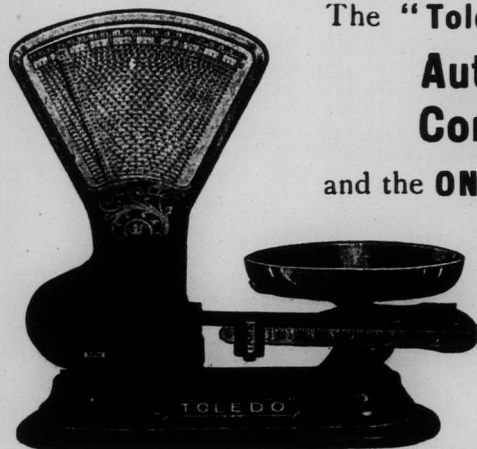
Fit up your store with a Eureka Refrigerator and you will have a refrigerator that will dry wet matches.

Write for our catalogue, guarantee test and testimonials which are free.

Eureka Refrigerator Co.

WILBERT HOOEY, MANAGER.

'Phone Park 513. 54 Noble St., TORONTO.



The "Toledo" is the ONLY Automatic Springless Computing Scale Extant and the ONLY scale in the world that Absolutely Stops Giving Down Weight.

Don't be influenced by interested parties to buy a scale until you see the "Toledo." A postal will procure a practical demonstration without any obligation to buy.

DEAN & McLEOD,  
Canadian Agents, HAMILTON, ONT.

creamery has been made, and the feeling is firm. Although 19½ to 19¾c. is quoted at the wharf, Montreal, the probability is that practically all the business was transacted at 19½c. For finest salted goods here 20c. is obtained, and we quote 19½ to 20c. There is no change in the price of dairy butter, which continues in fair demand at 17 to 18c.

**CHEESE.**—The offerings of cheese continue quite satisfactory and are fully up to those of past years. The market is steady and it is likely to remain around the present prices for some time, as it is generally conceded that any further advance would lessen the demand. Finest colored and white are still both quoted at 11 to 11¼c. per lb.

#### COUNTRY PRODUCE.

The market has again advanced and is firm under present quotations, which are 13½ to 14c. for round lots. Sales have been effected as high as 15c. in small lots. Receipts continue good, though the demand is heavy enough for still larger supplies. Pickled eggs have been in fair demand for export account.

**HONEY.**—There has been no change in price. The market is dull. We quote as follows: Buckwheat honey in comb, 9 to 10c.; strained, 7 to 8c.; white clover comb, 13 to 14c.; white extracted, 9 to 10c. per lb.; slightly tinged, 10 to 11c.

**ASHES.**—There is very little doing in this market. Prices are: First pots, \$1.30 to \$1.35; seconds, \$3.90, and pearls, \$6 per 100 lb.

**MAPLE PRODUCTS.**—There is but a quiet market this week, the business being almost wholly in small lots. We quote syrups as follows: Large tins, 70 to 80c.; small tins, 50 to 60c. Sugar sells for 9 to 9½c.

**BEANS.**—The market is steady. Finest primes, in store, are quoted at \$1.25 to \$1.35 per bushel.

**POTATOES.**—The market has again advanced and a much stronger feeling prevails. Choice Quebec stock sells for 85 to 90c., in carlots; choice Ontarios, 75 to 80c.; common stock, 65 to 70c. per bag.

#### GREEN FRUITS.

Trade has not greatly improved, though the demand continues fair. Valencia oranges, 420's, jumbo, are 75c. higher, and 714's, \$1 higher, due to the scarcity of this fruit. Pineapples have been offering freely, and have taken a considerable decline, amounting to 5 to 11c. We quote: Jamaica oranges, in bbls., \$4.50 to \$4.75; in boxes, \$2.75; Valencia oranges, 420's, \$5.00; 420's, Jumbo, \$5.50; 714's, \$6; Messina lemons, \$2.00 to \$3.00 per box; pineapples, 9 to 20c.; Canadian apples, \$4.25 to \$5.50 per bbl.; cocoanuts, \$3.50 per bag of 100; bananas, No. 1, \$1.25 to \$2, and eight hands, \$1 to \$1.50; sweet potatoes, Vine-

lands, \$5.50 to \$6; Malaga grapes, \$5.50 to \$7 per keg; cranberries, \$7.75 to \$10.50; red onions, \$3.50 per barrel; yellow \$3.25; chestnuts, 10 to 11c.; Italian chestnuts, 12½c.; grape fruit, \$4.25 to \$5 per box; Florida tomatoes, \$3 to \$3.50 per crate; fine spies, \$5.00 to \$5.50; radishes, 45c. per doz.; spinach, \$2 per bbl.; No. 1 cucumbers, \$1.20 to \$1.40 per doz.; strawberries, 13 to 15c. per box; asparagus, 40 cents per bunch; Boston lettuce, \$1.00 per dozen; Canadian lettuce, 35c. per doz.; Canadian spinach, \$2.00 per bbl.; Egyptian onions, 2¾c. per lb.

#### FISH.

All sorts of fresh fish are in good supply, and the demand is fair. The cold weather of a few days ago stimulated the demand for fish, which increase in trade was put down by some people to the rise in the price of meat. But this view receives little encouragement from the best authorities. Quotations follow: Haddies, 6c.; bloaters, 95c. per box; kippers, 90c. per box; smoked herrings, 9 to 10c. per box; fresh haddock and cod, 3½c. per lb.; whitefish, 6½c.; dore, 5½c.; pike, 4½c.; halibut, 8 to 9c.; salmon, 12½c.; trout, large and medium, 7c.; No. 1 herrings, Nova Scotia, \$4.75 to \$5.25 per bbl.; No. 1 herrings, Nova Scotia, \$2.80 per ¼ bbl.; No. 1 Holland herrings, \$6.50 per ¼ bbl.; No. 1 Scotch herrings, \$6.50 per ¼ bbl.; No. 1 Scotch herrings, 98c. per keg; Holland herrings, 72c. per keg; salted eels, 6½c. per lb.; No. 1 green codfish, \$6.00 to \$6.25 per barrel; No. 2, \$4.50 to \$5.00 per barrel; large, \$6.50; No. 1 green haddock, \$4.25 per bbl.; No. 1 pickled sardines, \$5.50 per bbl.; No. 2 mackerel, \$12.50 per bbl.; No. 3 mackerel, \$9.00 per bbl.; cod, 1 and 2-lb. blocks, 6c. per lb.; loose, boneless cod, 5c. per lb. in 40-lb. boxes; dressed codfish, \$4.80 per case; dry codfish, \$4.65 per 112-lb. bundle; No. 1 Labrador salmon, \$17.50 in tierces; No. 1 Labrador salmon, \$10 to \$11 per bbl.; No. 1 Labrador salmon, \$6 per ¼ bbl.; No. 1 British Columbian salmon, \$5 per ¼ bbl. and \$9 per bbl.; standard bulk oysters, \$1.30 per gallon; select bulk oysters, \$1.50 per gallon; Malpeque, Blue Point and other shelled oysters, \$6 per bbl.; clams, in shell, \$4.50 per bbl.; Marshall's kippered herrings, and same with tomato sauce, \$1.45 per dozen; Canadian kippered, \$1 per dozen; Canadian ¼ sardines, \$3.75 per 100; canned Cove oysters, No. 1 size, \$1.30 per dozen; canned Cove oysters, No. 2 size, \$2.20 per dozen.

#### FLOUR AND GRAIN.

**FLOUR.**—There has been an active trade in flour during the week, and higher prices now rule in Manitoba spring wheat patents, winter wheat patents, and strong bakers'. We quote: Manitoba spring wheat patents, \$4 to \$4.30; winter

wheat patents, \$3.75 to \$4; strong bakers', \$3.80 to \$4; straight rollers, \$3.50 to \$3.60.

**GRAIN.**—There has not been much change in the position of grains. A recent advance in oats of 1½c. was followed by a firmer feeling in that line. The demand for export has been quiet, prices being considered too high. Peas are dull and lower in price. Quotations are as follows: Ontario No. 1 spring wheat afloat May, 78c.; No. 2 spring wheat, 76c.; peas, 86½ to 87c.; rye, 62½c.; oats, 49c., ex-store; corn, 72c.; buckwheat, 68½ to 69c., middle freights; barley, 57c.

**OATMEAL.**—The continued advance in oats has created a firmer feeling in the oatmeal market, but no advance in price has been made. Rolled oats are quoted as follows: \$4.90 to \$5 in barrels, and \$2.40 to \$2.50 in bags.

**FEED.**—Owing to the light offerings feed has become somewhat scarce, and the market is firm. Manitoba bran is now quoted as high as \$20. We quote: Ontario bran, in carlots, \$19 per ton; shorts, \$21.50; Manitoba bran, \$19 to \$20; shorts, \$22 per ton, including bags.

**BALED HAY.**—Light receipts were followed by a scarcity which caused an advance of 50c. per ton all round. The market under the advance is still firm. We quote: No. 1 timothy, \$9.50 to \$10; No. 2, \$8.50 to \$9; clover, mixed, \$7.50 to \$8; clover, \$7.50 to \$8 per ton, in carlots.

#### MONTREAL NOTES.

Eggs have gone up ¼c. to 1c.  
Potatoes are 5c. higher per bag.  
Pineapples have dropped 5 to 11c.  
"Anchor" brand lard is 10c. higher.  
Valencia raisins are ¼c. higher per lb.  
Cod liver oil is 25c. per gallon higher.  
Valencia oranges are 75c. to \$1 higher.  
Finest creamery butter has advanced ¼c. per lb.  
Fairbank's compound lard will be advanced shortly.

#### NEW BRUNSWICK MARKETS.

St. John, N.B., May 17, 1902.

**T**HERE are, in general, good reports from all the trade. The markets are quite firm. This not only means increased profits but increased volume of business, at least, if the values do not become too high. The great need of increased facilities to handle the growing winter-port business is a matter of continued concern. Seldom, if ever, has a city spent so much money without Government aid, particularly on what is a national port. We have contributed toward the very large amounts which have been spent by the Government on canals and harbors, particularly in Ontario. Expenditures of not greater importance to Canada, as a whole, than those we

full figures. Eggs are in but fair supply, and prices are well maintained.

**SUGAR.**—The low prices are causing a very large sale, particularly for granulated. Dealers find it difficult to keep up stocks. The foreign is still received. It is very largely used for manufacturing. Yellows have a good sale. Nice sugars are offered.

**MOLASSES.**—A cargo of Porto Rico is to hand this week. Prices are rather firmer. This is the grade which sells here. While it is going out freely it is doubtful if outside buyers are buying as largely at this season as they formerly did. Quite a quantity of Barbados is expected, and prices quoted are low.

**FISH.**—The catch of gaspereaux is still light. The chief demand for this fish, fresh, is for bait, and this demand is hard to fill, so the pack of alewives will be light. Quite a few shad are received. These are chiefly sold fresh. The spring run is not as good to pack as the fall fish. It is yet too early for salmon. Dry codfish and pollock and pickled herring are rather dull. Smoked herring continue very low. We quote: Haddies, 1' to 5c.; smoked herring, 5 to 6c.; fresh haddock and cod, 2 to 2½c.; boneless fish, 1 to 5c.; pollock, \$1.50 to \$1.60 per 100 lb.; pickled herring, \$1.50 to \$1.75 per ½ bbl.; Canso herring, \$5.75 per bbl.; kippered gaspereaux, \$1.10 per box; Shelburne, \$2.50 per ½ bbl.; dry cod, \$3.50 to \$3.65; fresh gaspereaux, 65c.; smoked, do., \$1; halibut, 10c.; shad, 14c.

**FLOUR, FEED AND MEAL.**—Flour is firmer and rather higher prices are quoted. There has been a rather freer movement. Cornmeal is held at rather higher prices. There is a good sale. Oatmeal and oats are quite firm at full figures. Beans are a light stock. There is but a slow movement. They are held firm at the higher prices. Barley is quoted a little lower. Sale is slow. Peas are scarce and high. Seeds have shown a large sale, even at the very high figures. We quote: Manitoba flour, \$4.80 to \$4.90; best Ontario, \$4.10 to \$4.25; medium, \$3.70 to \$3.80; oatmeal, \$5 to \$5.10; cornmeal, \$3.15 to \$3.25; middlings, \$26 to \$28; oats, 52 to 54c.; handpicked beans, \$1.50 to \$1.60; prime, \$1.40 to \$1.50; yellow eye beans, \$2.80 to \$3.00; split peas, \$5.15 to \$5.25; barley, \$1.5 to \$1.55; hay, \$12 to \$14.

**ST JOHN NOTES**

Cheese box stuff is scarce.  
Beans are firm at 15c. advance.  
Cream of tartar has advanced 1c.  
Evaporated apples are about out of the market.  
Potatoes have shown a marked advance this week.  
Several St. John houses did business in Martinique. Very deep sympathy is

# Business Bringers

FOR YOUR SUMMER TRADE.

**CLARK'S** Veal Loaf  
Ham Loaf  
Beef Loaf

Handsome Packages. Quality Guaranteed.

**EPPS'S** GRATEFUL.  
COMFORTING.

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.  
In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST  
NUTRITIOUS.

# COCOA

ESTABLISHED 1861.

## HEADQUARTERS FOR FANCY FRUITS.

Send your orders for the very best quality of

ORANGES, LEMONS, BANANAS and PINEAPPLES.

**HUGH WALKER & SON**

P.S.—Prompt and special attention given to mail orders. — GUELPH, ONT.

## In the Soup



CAPSTAN BRAND ENGLISH WORCESTER SAUCE will impart a delicious flavor. It is also a splendid relish for fish, roast meats, chops, steaks, curries, salads, oysters, etc.

When wanting anything in sauces be sure to write us or see our travellers.

THE CAPSTAN MFG. CO., TORONTO

**GRIMBLE'S** English Malt  
Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Limited, London, N.W., Eng.

**California  
Mission  
Olives.**

We have a sample shipment (in 1 Gallon Kits) of this delicious fruit—specially selected.

**ARTHUR P. TIPPET & CO.,**  
Montreal and Toronto



everywhere expressed. A few shippers will make losses; the amounts are not large.

Prices on new peels are quoted and are rather lower than last year.

With the arrival of New Brunswick cheese prices are easier, but they are still high.

Geo. E. Barbour is landing a large cargo of extra choice Porto Rico molasses. The market is rather firmer.

### MANITOBA MARKETS.

Winnipeg, Man., May 19, 1902.

**W**EATHER, on the whole, has been finer this week, and seeding operations have made fairly good progress, while all seed already in the ground is germinating rapidly. There is now no doubt that the acreage sown in wheat will be smaller than was anticipated earlier in the season, but there will be a largely increased acreage of barley and oats.

Business in the city is keeping up well considering the depressing effect of bad weather and a fair volume of trade is shown for the week. The produce markets are suffering owing to the farmers being so absorbed in seeding as to pay no attention to creameries or cheese factories, or the sale of their cattle. This is, however, a matter that a couple of weeks of fine weather will adjust.

There are very few changes of price to record for the week.

**SUGAR.**—Business has been fair and the market without change in price. It looks as if bottom prices had been reached. There is no question but that the Canadian market is too low in comparison with the American. This is attributable to the low price of raw material and the importation of more or less Austrian and American sugars. Granulated is worth \$1.40 and bright yellows, \$3.80.

**CANNED GOODS.**—Vegetables, generally, look weaker, and corn, peas and beans are slightly lower in price, and offering very freely. We quote: Corn, \$1.70 to \$1.75; beans, \$1.85 for crystal wax and string beans; peas, \$1.90 to \$2.10, according to size and pack. Tomatoes are steady at \$2.35 to \$2.40, but it is questionable if steady would mean firm in this instance.

**EVAPORATED DRIED FRUITS.**—The prices of all lines of evaporated fruits are without change of any kind, and the demand continues good. Evaporated apples are very scarce and are in good demand. We quote: Evaporated apples, 11 to 11½c.; dried, 8 to 8½c.; Californian evaporated fruits, peaches, 11 to 11½c.; apricots, 13 to 13½c. for choice and 14 to 14½c. for the fancy grades. Prunes are very firm at 5 to 8½c. per lb.

**COFFEE.**—The market is normal and without change in prices.

**SALT.**—There has been a decline of 25c. per barrel in salt; this is usual being merely the adjustment of prices to the lake and rail rates.

**GREEN FRUITS.**—There has been an active demand all week and oranges have again advanced slightly. We quote as follows: Mediterranean sweets, 176 to 250, \$5, 288 to 360, \$4; St. Michael, 150 to 250, \$5.25, 288 to 300, \$4.50, 360 to 420, \$4; car of box apples, \$2.75; strawberries, \$5; cherries, \$3; pines, \$3.50.

**VEGETABLES.**—The first new potatoes of the season arrived by express this week and sold at \$3.75 per bushel. The active American demand for Manitoba potatoes has slackened again, but stocks here are materially reduced. The present prices of vegetables are: Potatoes, 30 to 35c.; turnips, 75c. per bushel; carrots, \$1.30; Egyptian onions, 5c. per lb. Green vegetables—Lettuce, radishes and cress, 30c. per doz.; green onions, 15c.; green herbs, 30c.; tomatoes, \$5 for six-basket crate; Californian cabbage, 5½c. per lb.; Minneapolis cabbage, 5c. per lb.; rhubarb, 5c. per lb.; asparagus, \$1 per doz. Butter beans are being brought in in small quantities by the retail trade and sell at 20c. per lb.

**CEREALS.**—No change has taken place in this market for the week with the exception of white beans. All lines of cereals are in fairly active demand. We quote: Rolled oats, 80's, \$2.20; 40's, \$1.10; 20's, 55c. Granulated and standard oatmeal, \$2.75; split peas, \$2.85; cornmeal, \$1.75. Barleys—Pot, \$2.35. White beans are again lower and are quoted at \$1.60. Package goods—Quaker Oats, \$4 per case of 3 doz.; Pettijohn's Wheat, \$2.85 per case of 2 doz.; Cream of Wheat, \$5.50 per case of 3 doz.; Malt Breakfast Food, \$3.35 per case of 2 doz.; Swiss Breakfast Food, \$3.50 per case of 3 doz.; Grape Nuts, \$2 per case of 2 doz.; Postum Cereal, \$2.25 per case of 2 doz.

**FLOUR.**—There is a very strong trade in flour and Ogilvie's have again advanced their prices 5c. The Lake of the Woods are selling at the figures quoted a week ago. There are no very heavy stocks in the city. We quote: Ogilvie's Hungarian Patent, \$2.15; Glenora Patent, \$2; Alberta, \$1.85; Manitoba, \$1.70; Imperial, XXXX, \$1.25; Nestor, \$1.15; Lake of the Woods Milling Company, Five Roses, \$2.05; Red Patent, \$1.95; Medora, \$1.65; XXXX, \$1.25; Hudson's Bay Hungarian Patent, \$2.05; Strong Bakers', \$1.90; Leader, \$1.50; XXXX, \$1.25; Gladstone Sweet Home Hungarian, \$2.05; Home Rule, \$1.90; Headingly Hungarian, \$2.05; Favorite Family Patent, \$1.80; Strong Bakers', \$1.60; Pansy, \$1.25.

**DRESSED MEATS.**—The supply coming in is light in all lines and beef is especially firm. Prices for the week are: Beef, 8 to 9c. for the best grades, 9c.

being the top of the market. Veal, 10c.; mutton, 13c.; lambs, \$3.40 to \$4.

**POULTRY.**—The supplies are limited and unsatisfactory. Chickens, fresh killed, 65c. per pair.

**CURED MEATS.**—The market is very firm and with an active demand in nearly all lines; in fact, dealers are experiencing some difficulty in getting all they require. Prices are unchanged. We quote: Hams, 15c.; shoulders, 10½c.; breakfast bellies, 15c.; backs, 13½c.; spiced rolls, short, 11½c., long, 12c.; dry salt, long clear, 11½c.; backs, 12½c. smoked long clear, 13c. Tierces, 11½c.; 50-lb. tubs, \$6.05; 20-lb. pails, \$2.50; 10-lb. pails, in cases, \$7.60; 5-lb. ditto, \$7.70; 3-lb. ditto, \$7.75.

### FREAK ADVERTISING.

**T**HERE is no city in the world where more diversified methods of advertising are to be seen than in New York, says New England Grocer. A walk the length of Broadway or Fifth Avenue will instantly demonstrate it.

A novelty in this line appeared in a clothing house down town this week. Behind a big plate-glass window is a lamb about three weeks old. A sign behind it reads: "This is not to remind you of 'Mary,' but to show you the stuff our cheviot serge suits are made of." The lamb attracted a crowd all day long.

A seed house has the window show space planted with turf, and a dummy figure with a lawn mower stands in one corner. A sign attached to the lawn mower reads: "This grass was sown three weeks ago, —'s seed being used." This also attracted the passers by in big crowds.

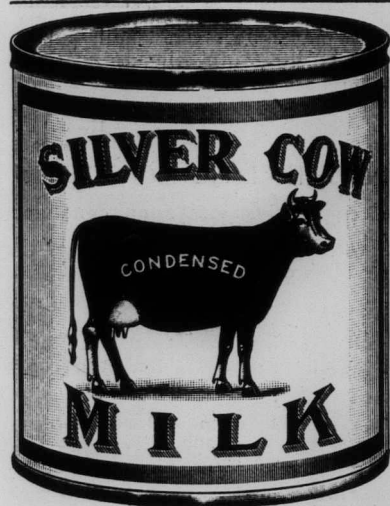
On Fifth Avenue a florist has an ideal display representing a landscape. Japanese dwarf trees, plants and flowers have been tastefully arranged; artificial hills with close-cropped turf, a miniature river, and a stately old oak, not more than 14 inches high, make up the centre. The only things artificial about this entire display are some miniature animals drinking from the stream.

A man leading two goats down Wall street attracted considerable attention Thursday morning. A banner over the back of each goat announced that "—'s real estate office had desirable flats to rent in Harlem."

A restaurant on a side street had a sandwichman out a day or two ago dressed like a butcher. He carried a model of a frying pan on which was inscribed: "We have the bulge on the 'beef' trust and raise our own stock. Prices just the same at —'s."

A wholesale salt house had a wagon on the street a few days ago in which sat a man and two boys giving away miniature sacks of salt on which was printed: "The spring birds are here. This is to sprinkle on your chicken. — Salt Company."

Pretty girls with pretty teeth are in several store windows advertising dental articles, and long-haired maidens do the same for the hair tonics. A miniature "gusher" in a window advertises an oil well company's stock, and gives ocular demonstration that the company has at least one derrick in operation. Kites, supporting banners, float over numerous buildings, and the newspapers have rivals who post bulletins of the news of the world in front of their places of business.



**SWEETENED**

We are now prepared to furnish and ship promptly

**Silver Cow Brand  
Preserved Milk**

Equal in purity to our famous **ST. CHARLES CREAM.**

We respectfully solicit your orders for and co-operation in marketing this product. Address

**St. Charles Condensing Co.,** Factories—INGERSOLL, ONT., and ST. CHARLES, ILL.  
ST. CHARLES, ILL., U.S.A.

JERSEY OREAM YEAST OAKE THE ONLY YEAST WITH OREAM IN IT.

TRADE-WINNERS

Jersey Cream Baking Powder  
Jersey Cream Yeast Cakes  
Jersey Cream Soda  
Jersey Canned Goods  
Jersey Extracts.

Standard Spices  
Standard Jams  
Standard Jellies  
Standard Marmalade  
Standard Lye.

Social Teas  
Social Coffees  
Social Cocoas  
Social Breakfast Foods.

THEY PLEASE YOUR CUSTOMERS—THEY DRAW TRADE—EVERY ARTICLE GUARANTEED.

**LUMSDEN BROS.,**

HAMILTON—82, 84, 86 McNab St. North.

TORONTO—9 Front St. East.

THE ONLY YEAST WITH OREAM IN IT—JERSEY OREAM.

**We cannot all go to South Africa, if we would.**

But we that stay at home may show our patriotism by giving the products of Canada preference.

**Delhi Epicure Pork and Beans IN TOMATO SAUCE**

**Delhi Tomato Catsup IS A HOME PRODUCT**

AND GUARANTEED EQUAL TO THE BEST IMPORTED BRAND.

You can buy our goods cheaper and stand a chance of seeing your money again. Think the matter over and send your wholesale house a sample order. Specify Delhi. If your house don't keep the goods in stock write us direct.

**Delhi Canning Co.,**

**Delhi, Ont.**

**Don't Hesitate**

in ordering canned goods to order the brands that have **proved** their quality. The trouble with canned goods is that you have to **open** them to find out whether they are good or not.

When your customers open them up and find they are not good they do not think of the canner, but of the grocer who sold them.

**The Kent Canning Co., LIMITED**

**Chatham, Ont.**

## NOVA SCOTIA MARKETS.

Halifax, N.S., May 19, 1902.

**W**EATHER conditions have been very favorable to a continuance of the unusual activity of both the wholesale and retail grocery trade. The presence here of the regiments of the Fourth Contingent has also been an enlivening factor, especially in the retail and jobbing lines. The wholesale houses are kept busy sending out orders which are still coming in freely from the travellers on the road, and as last reported, everything points to a continuance of the heavy business already done this season.

Though without any material advance from that given last week, flour, meal and the various feeds are very firm with a strong advance tendency. Flour is now quoted at \$4.65 to \$4.75 for Hungarian Patent, Manitoba; \$4.10 to \$4.30 for Manitoba Strong Bakers'; and the various grades in proportion down to Straight and Extra, from \$3.20 to \$3.69. Cornmeal, Ontario, is quoted at \$3.10 to \$3.20; Halifax ground, \$3.05 to \$3.15. Oatmeal and rolled oats are also firm at \$5 to \$5.10; Middlings, \$26 to \$27, and bran, \$23 to \$24.50.

Farm produce is firm and in some cases advancing. Hay is still firm at \$12 to \$12.50, and there is very little coming in, the farmers being busy seeding. This has reduced the available quantity somewhat in this market, as has also the supplies needed at the concentration camp and for use on the transports going to South Africa. The total required for this purpose is considerable, as over 2,000 horses are being shipped and a supply taken for over 40 days. Oats are still firm and comparatively scarce in the market. Some dealers advanced the price slightly last week, but the old price, 51 to 56c., fairly represents the market.

Butter is coming in now more freely and the price has declined all round to the extent of 1c. per lb. The pound flats, best creamery, are still retailing at 27c. Some very fine butter, fresh made, is coming in from the Annapolis Valley in 5-lb. boxes, which retails at about 23c. for finest, and 20 to 21c. for medium. From this on the butter situation should be very much relieved and prices should decline within the next week or two by 2 to 3 cents.

Eggs are still remarkably high for the season, and are retailing at 20c. for strictly fresh, though in the country towns throughout the Province we understand that the retail price is only 12 to 15c. All eggs coming in now may be considered fresh. Potatoes are very scarce on account of the large quantities lately exported, and have advanced 10c. wholesale, or in a jobbing way, to 60c.

Seed potatoes bring 20c. higher than this. Turnips have advanced to 90c. per barrel; beets to \$1; parsnips to \$1.50, and carrots to \$1.50.

Fresh meats are all firm at late advances, and neither the quality nor quantity are up to the requirements of the local market. Lamb is coming in now in small quantities, but the carcasses are like the quantity—small also. Fowls and chicken bring 10c. and turkeys, 14c. whole sale. No ducks or geese are available. Veal is in good supply with a good demand.

There is very little to report in the fish business as nearly all last season's stock has been marketed. A fairly good supply of fresh fish is in the market, and the first mackerel have been taken on the coast. As this fish has been reported at Alberton, P.E.I., it is feared that the large schools have gone by the coast 15 to 20 miles to sea, and that our coast

fishermen may only strike small scattered schools. Lobsters are being taken on the coast quite freely and are retailing in the market at 10c.

R. C. H.

## WINNERS IN CLERKS' COMPETITION.

The competitive essays on condiments and window dressing, gotten up by the Toronto Grocery Clerks' Association and open to all grocery clerks in the city, have been judged and the prizes awarded.

For the essays on condiments the awards were as follows:

- 1st Prize—R. H. Hudson, of Brown Bros.
- 2nd Prize—James McGrath, of C. F. Smedley.
- 3rd Prize—William Turpin, of D. Bell.

The winners of the prizes for essays on window dressing are as follows:

- 1.—R. H. Hudson, of Brown Bros.
- 2.—M. C. Anderson, of J. Ray.
- 3.—J. McGrath, of C. F. Smedley.

## SEED CORN

FIELD VARIETIES ONLY.

## ALSO WHITE BEANS

IN CARLOTS AND LESS.

Write FRED. B. STEVENS &amp; CO., Chatham, Ont.

## TRADE WITH ENGLAND

Every Canadian who wishes to trade successfully with the Old Country should read

## "Commercial Intelligence"

(The address is 168 Fleet St., London, England.)

The cost is only 4 cents per week, including postage. (Annual subscription, \$2.11.) Moreover, regular subscribers are allowed to advertise without charge in the paper. See the rules.

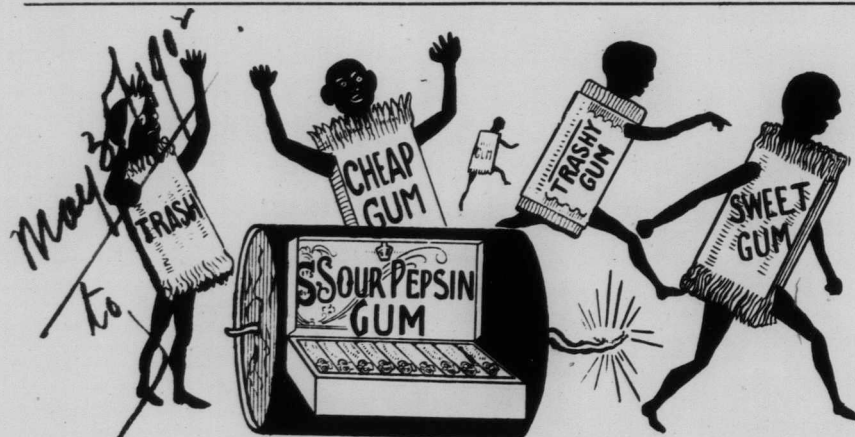
When having booklet or catalogue printed ask the printer to use

## Coronation Cover

paper. Nothing is newer—and nothing more popular in this coronation year. It makes up handsomely in booklet or catalogue. In two shades, Cloud and Thunder Gray.

CANADA PAPER CO., Limited

TORONTO and MONTREAL.



## A CRACKER!

Just dropped on the market

## SOUR PEPSIN GUM

This is a "crackin'" good line. A quick seller. A deliciously flavored and refreshing gum, quenching thirst and positively curing sea sickness.

**ORDER BY MAIL**—A post card will bring you a trial order, and when you come to thumb over the cash you will congratulate yourself upon buying **SOUR PEPSIN GUM**. We are the only manufacturers of Sour Gum in Canada. **WRITE DEPARTMENT F.**

785 Yonge St. **CROWN MANUFACTURING CO., Limited** Toronto, Ont.

# A Conservative Investment



You are in business to make money.

You cannot make money if it is not known that you are in business.

You must make your business known to the greatest number of possible patrons.

You must do it with least loss of money and energy.

You do not want to pay for the same thing twice.

You can make money by making it known that you are in business, to earnest business men, with the least expenditure of energy and money, by advertising to the exclusive circle of readers of

## The Canadian Grocer

The Export Number, May 30, will reach the produce and provision men in England, Ireland, Scotland, South Africa and Australia.

## WHY TWO YOUNG MEN OBTAINED GOOD POSITIONS.

“THERE is no dodging it any longer. We must have help. We could keep three men comfortably at work and where they are coming from I don't know. I'm sick and tired of these fellows with recommendations written by people who will write anything to get rid of a nuisance, and it seems to me I can stand a run of fever better than I can endure being besieged by the ruffraff that the advertisement brings. I don't see any other way out of it. So here goes for the advertisement. We want three, but we'd better say one and take our pick. There'll be an army of them.”

The junior member, on the well-established theory that silence gives consent, turned to his desk, wrote the advertisement and had it in the newspaper office in due time and came down in the morning braced for the dreaded task by an unusually good breakfast. He was not early enough to do any waiting for two applicants were there before him. A glance told him that these were not of his kind and after a brief exchange of questions and answers he found himself alone. At 9 o'clock a shadow fell upon the floor and, looking up, his glance took in a young man of something more than medium height, a good enough face, a bright eye and well dressed.

There was a simultaneous “Good morning” and the caller slipped into the chair by the desk, pushed his hat back from his forehead, crossed his legs, put his right elbow on the leaf which separated him from the man at the desk and began:

“Saw your advertisement in the morning paper and thought I'd drop in and see if there was anything in it. Live over 'n Belchertown. Good place enough, but no place for business. Pretty town, laid out fine, but don't grow any. Old Abner Belcher, way back, bought it from the Injuns and set up blacksmith's shop and set up business shoeing grasshoppers.”

“May I ask what particular work you been doing?”

“Well, I was coming to that. 'Tain't a great ways ahead and I'm one of these men that have to do things just so if I'm going to do 'em at all. I've got it and my father's got it and I'm told my grandfather had it, so I guess you can put it down as a family trait. I had it dinged into me ever since I can remember: ‘Boy, learn to do things your own way and then stick to it.’—Well, old Abner Belcher—”

At this moment the man at the desk was

well aware that his suffering had begun, and, with the spirit of a martyr, had turned to his desk under the pretense of giving attention to some letters that were lying there, with the intention of ending the interview at the earliest possible moment. To his great relief another shadow darkened his office door, and a man of about the same age of the talker advanced, hat in hand, to the desk, where, after a respectful bow, he stood and waited for the man with his hat on to finish his sentence. It wasn't finished. By a series of “ands” and “buts,” with no end of dashes, accompanied by numberless gestures of the elbow-resting arm, the narrative went on until Abner Belcher's story was told. Long before the tale was ended the office added to its number of callers, all of whom were barred back by the respectful but determined young fellow who, with his hat in hand, waited for his turn.

It is no exaggeration to say that a good half hour was wasted by the irrelevant nonsense. When it was well on its way there was a bustle at the door as if someone was going to have a look in, if it cost a leg, and then another bustle to get out if he had to sacrifice the other.

This done, he begged a sheet of paper and envelope of the bookkeeper, asked for the privilege of using a corner of his desk, wrote a few words, and, placing the note in the envelope, elbowed his way through the crowd now in the office, with a “Beg pardon for interrupting you, sir, but may I ask you to read this at your earliest opportunity?” and then, with a bow, elbowed his way out.

The story finished, the applicant came down to business:

“Now about this posish. I'd like to start in in the morning. You see, I haint got nothing to do and—”

“We sha'n't want you—allow this gentleman to take your chair. Good morning. Have a seat, sir;” and the willing crowd gave way to the rejected candidate.

It is pleasant to say that the interview with the second man was short.

“I came to apply for the advertised position. My name is John Gray and I am at present with Coolidge & Blair. I have charge of the linen department.”

There was a good look that took him all in, aided materially by the long study the man at the desk had been forced to give him, and then, with those few words that said enough and no more, came the following: “Call to-morrow at 9—I think I may engage you.”

The rest of the morning passed drearily to the over-taxed merchant and when noon came he hurried to his luncheon, giving the office boy permission to murder any applicants that should come during his absence. He took with him the note that had been given to him and, having given his order, took it out to have the whole disagreeable morning's work finished and off his hands. This is what he read, in a plain and neat handwriting:

“Dear Sir—I came to see about the place. The office is full and I can't afford to wait. I have been with Willis & Coleman for five years and want to find a more responsible place where there is more work and more pay. Should you want to know more of me please call me over the Willis & Coleman phone and I will come at once.

“Respectfully,

“CALVIN WINTERS.”

The junior member of the firm opened wide his eyes and mouth at the letter and beckoned to a waiter.

“Find Willis & Coleman's phone number and ask for Calvin Winters. Tell him I'm here and want him to come right over.”

In five minutes the clerk who couldn't afford to wait was seated at the junior member's right and was answering questions at the rate of 60 miles an hour. The result was a good luncheon and an engagement where there was “more work and more pay.” The next day at 9 o'clock sharp the young man who knew enough to take off his hat, to state directly and concisely what he wanted, and above all things to stop when he had got through, came in and in less than five minutes left with the understanding that his place would be ready for him the following Monday morning. He came and found the note-writer's hat-peg next his own. The two hats are hanging side by side to this day.

It is getting to be more and more the custom to probe successful salesmen and men of mark to find from them to what leading trait they attribute their prosperity and when these two men, now in middle life, were asked to answer the question the man who wrote the note replied: “How is it, Jack? Don't you think that knowing what you want and stating it and stopping your noise when you get through will cover the ground?” and “Jack” answered: “I guess, Cal., that's the size of it”; and that is exactly what did the business.—RICHARD MALCOLM STRONG, in Michigan Tradesman.

A. F. Randolph, of A. F. Randolph & Sons, wholesale grocers, president of The Fredericton Broom Co., and president of the People's Bank of New Brunswick, Fredericton, N.B., is dead.

**We Print For Grocers.**

All kinds of good printing cheap. **1,000 Good White Business Envelopes** for \$1.00. 500 Noteheads, 500 Statements and 500 Envelopes for \$2.50. Snaps in Stationery. 1 dozen Business Pencils, 10c., regular, 15c.

**WEESE & CO.,** Jobbers,  
54 Yonge St., TORONTO.



**BERNARD CAIRNS**  
Leader in  
**RUBBER STAMPS**  
SEALS, PRICE MARKERS, Etc.  
10 King Street West, - TORONTO.  
Awarded Diploma at Toronto Exposition, 1901.

Include with first order from wholesale grocer a trial lot of



the unequalled cleaner. Steady growth, **seasonable** well advertised, and have letters daily from consumers  
**34 Yonge Street, Toronto.**

Established 1873.

We Want Your  
**EGGS and BUTTER**

Small Lots or Car Lots, and will pay highest market prices f.o.b. your station. Write us.

**D. GUNN, BROTHERS & CO.**  
Pork Packers and Produce Dealers,  
76-78-80 Front St. E., TORONTO, ONT.

Try the "Imperial" Brand  
- OF -

**Peaches, Pears, Apples, Corn, Tomatoes, etc.**

They are packed from the choicest fruits and vegetables.

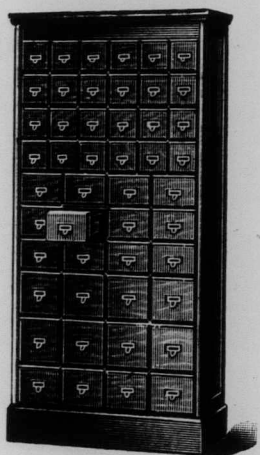
Packed by

**The IMPERIAL CANNING CO.**  
KINGSVILLE, ONT.

**I-WANT-2**

help you increase your profits by attracting customers to your store, enabling you to serve them quicker, and in preserving your stock from dirt, dust, mice and insects. You can do this by using **Bennett's Spice and Grocery Cabinet** which also saves 20 per cent. of your room.

Full particulars from  
**J. S. BENNETT,**  
Patentee and Mnfr.,  
15 Marlon St., Toronto.



**COWAN'S**

A POINTER ON PURITY.

**COCOA** *Hygienic and Perfection.*

**CHOCOLATE** *Queen's Dessert, Royal Navy and Perfection.*

**CAKE ICINGS** *Chocolate, Pink, Lemon Color and White.*

**CONFECTIONS** *Chocolate Cream Bars, Chocolate Ginger, Chocolate Wafers, etc.*

KEEP THESE IN STOCK AND YOU WILL HAVE ABSOLUTELY PURE GOODS.

**THE COWAN CO., Limited, - TORONTO.**

**All Grocers Look Alike**

to us, that's why they all get **Silver Dust Soap Powder** at a price to pay a handsome profit.

**SILVER DUST MFG. CO., - HAMILTON.**

**Austrian Sugar**

ON SPOT---TO ARRIVE or FOR IMPORT.

Samples and quotations on application.

**ALEX. WILLS, 27 St. Sacrament Street, MONTREAL**

IF YOU WANT TO SELL OR BUY  
**POTATOES**

-write-  
**G. McILHARGY - STRATFORD**

**CEYLON TEA DIRECT.**

I AM prepared to supply my Estate Tea, and despatch same direct to any of the principal towns of Canada, on most reasonable terms, to wholesale dealers, grocers or private individuals, who wish to procure any grade of "Pure Ceylon Tea" direct from the planter. I am also willing to correspond with anyone wishing to take up the agency for my Teas in any part of Canada or the United States. For reference and information apply to G. C. WARREN, Wolseley, Assa., or direct to Dudley E. WARREN, Tea Planter, Avisawella, Ceylon.

**TORONTO COLD STORAGE**

9-11-13 Church St., - - - TORONTO  
Under new management.  
Chill rooms now being repaired. Service improved.  
Storage solicited.  
**W. HARRIS & CO., - PROPRIETORS**  
Telephone Main 1831

**Baltimore Strawberries**

We are receiving carloads daily and of the best that can be procured.

**BANANAS, ORANGES, LEMONS, PINEAPPLES.**

We carry everything in the line and would like your orders.

**WHITE & CO., Toronto, Ont.**

## A DISINTERESTED COMMERCIAL TRAVELLER

can give about as correct an opinion concerning any standard brand of goods as anyone you can ask. He is continually hearing remarks made both by merchants who sell and people who use the goods, and thus can judge very correctly if any particular brand is just as represented.

—APPLY THIS TEST TO—  
**RED ROSE TEA.**

Ask some traveller with whom you are well acquainted what the merchants of Ontario think of this tea. The opinion, whether favorable or unfavorable, will be an honest one, and it is just in this way that I have built up my business. If you do business with me you must have confidence in me and in the teas I sell.

# T. H. ESTABROOKS,

Tea Importer and Blender

ST. JOHN, N.B., and TORONTO, ONT.

### THE ST. LAWRENCE WATERWAY.

PARLIAMENT at its last session voted an appropriation for the proposed deep - water accommodation at Quebec, and tenders will be immediately called for the work. The site was last week inspected by the Minister of Public Works, Hon. J. Israel Tarte, and he is determined to rush the undertaking through in anticipation of its being used by the fast Atlantic line. The basin will probably be formed by adding 470 feet to the present break-water and constructing in the form of a square 1,200 feet of cribwork, thus giving sufficient depth and mooring for steamers of the largest class.

The Minister also visited the Government shipyard at Sorel where the big suction dredge was built. It is now ready to go into commission and will be put to work dredging the channel in Lake St. Peter. This channel will be deepened to 27 feet at low water and will have at present a width of 300 feet. It will finally be extended to a width of 500 feet and a depth of 30 feet. There is at extreme low tide a depth of only 24 feet in that part of the channel. Work in improving the channels and aids

to navigation on the St. Lawrence will be pushed forward with vigor this summer.

### BUSINESS ITEMS OF GENERAL INTEREST.

P. O. Brun has opened a grocery store at Weymouth Bridge, N.S.

J. B. Pharand has opened a flour and feed store at L'Original, Ont.

The West Lorne, Ont., Canning Factory has put in a set of weigh scales.

Burglars entered the grocery store of John Kerr, Ashburnham, Ont., recently and stole a quantity of canned goods and groceries.

The store fittings and stock of J. H. Case, grocer, Waterloo street, St. John, N.B., were recently sold by auction, most of the fittings being bought by J. Fred Shaw.

F. L. Irwin, general merchant, Treesbank, Man., has sold out to C. F. Wood, hardware merchant, of the same place, who has moved his stock into the same building, and now has an up-to-date general store.

A demand of assignment has been made on Joseph Poirie, merchant, Metapedia, Que., and Adelard Faucher has been named provisional guardian; the assets are placed at \$4,550 and the liabilities at \$2,602.

### CLERKS POSTPONE THEIR PICNIC.

The Grocery Clerks' Association have doubts in their mind whether May 24 will be much celebrated in Toronto this year as it falls upon a Saturday. So they have postponed their picnic from that date to either Coronation or Dominion Day and a meeting of the Association will be held on Saturday to decide on which of these days they will hold it.

### BEET-SUGAR INFORMATION.

This week THE CANADIAN GROCER is in receipt of a copy of The Grand Valley special edition of The Investors' Review, of Denver, Colorado. This periodical is printed on fine paper, handsomely illustrated, and contains a good deal of information regarding the beet-sugar industry. As may be expected, mining news is a feature of this paper. Descriptions also are given of the Grand Valley of Colorado and of mining in Old Mexico.

### A CURIOUS WILL.

The will of William Horseman Coe, grocer, Toronto, who died last August, was evidently drawn up by himself. It is headed "In the name of God, Amen," and leaves the whole estate to his wife. The value of the estate is about \$1,825.

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# FRENCH SARDINES, PEASE, etc.

Rodel & Fils Freres, Bordeaux, France.

Shippers of the highest grades of Sardines, Pease and Conserves.

## JOHN HOPE & CO.

Sole Agents for Canada.

MONTREAL.

Have you tried

# Christie's "Peach Finger" ?

IT'S A SELLER.

Christie, Brown & Company, Limited,  
Toronto and Montreal.

	Montreal.	Toronto.	St. John, Halifax.		Montreal.	Toronto.	St. John, Halifax.
<b>COFFEE</b>				<b>PETROLEUM</b>			
Green—				Photogene .....	14%	15%	17
Mocha .....	24	28	28	Canadian water white .....	16	17	16 <sup>1</sup> / <sub>2</sub>
Old Government Java .....	27	22	30	Sarnia water white .....	18	15	16 <sup>1</sup> / <sub>2</sub>
Rio .....	10	7 <sup>1</sup> / <sub>2</sub>	9 <sup>1</sup> / <sub>2</sub>	Sarnia prime white .....	19	17 <sup>1</sup> / <sub>2</sub>	18
Santos .....	29	26	30	American water white .....	18 <sup>1</sup> / <sub>2</sub>	19	17 <sup>1</sup> / <sub>2</sub>
Plantation Ceylon .....	22	22	25	Pratt's Astral (barrels extra)	17	17	18 <sup>1</sup> / <sub>2</sub>
Porto Rico .....	22	22	25				
Guatemala .....	18	15	20	<b>Black— TEAS</b>			
Jamaica .....	18	18	18	Congou—Half-chests Kalsow, Moning Paking .....	13	60	12
Maracaibo .....	18	18	18	Caddies Paking, Kalsow .....	17	40	18
				Indian—Darjeelings .....	35	55	35
<b>NUTS</b>				Assam Pekoes .....	20	40	20
Brazil .....	15	16	15	Pekoe Souchong .....	18	25	18
Valencia shelled almonds .....	22	30	35	Ceylon—Broken Pekoes .....	35	42	35
Tarragona almonds .....	10	11 <sup>1</sup> / <sub>2</sub>	12	Pekoes .....	20	30	20
Formegetta almonds .....	30	40	43	Pekoe Souchong .....	17 <sup>1</sup> / <sub>2</sub>	40	17
Jordan shelled almonds .....	7 <sup>1</sup> / <sub>2</sub>	8	10	China Greens—			
Peanuts (roasted) .....	7 <sup>1</sup> / <sub>2</sub>	7	9	Gunpowder—Cases, extra first	42	50	42
" (green) .....	7 <sup>1</sup> / <sub>2</sub>	7	9	Half-chests, ordinary firsts	22	28	22
Cocoanuts, per sack .....	8 00	8 75	8 50	Young Hyson—Cases, sifted	42	50	42
per doz .....	60	60	70	extra firsts .....	42	50	42
Grenoble walnuts .....	10	10 <sup>1</sup> / <sub>2</sub>	11	Cases, small leaf, firsts .....	35	40	35
Marbot walnuts .....	10	9 <sup>1</sup> / <sub>2</sub>	10 <sup>1</sup> / <sub>2</sub>	Half-chests, ordinary firsts	22	28	22
Bordeaux walnuts .....	9	8	8 <sup>1</sup> / <sub>2</sub>	Half-chests, seconds .....	17	19	16
Sicily filberts .....	8	8 <sup>1</sup> / <sub>2</sub>	10	" thirds .....	15	17	16
Naples filberts .....	8	8 <sup>1</sup> / <sub>2</sub>	10	" common .....	13	14	14
Pecans .....	13 <sup>1</sup> / <sub>2</sub>	14	13	<b>Plingsueys—</b>			
Shelled Walnuts .....	16	17	18	Young Hyson, 1/2-chests, firsts	28	32	28
				" " seconds .....	16	19	16
<b>SODA</b>				" Half-boxes, firsts ..	28	32	28
Bi-carb, standard, 112-lb. keg	1 65	1 80	2 00	" " seconds .....	16	19	16
Sal soda, per bbl .....	70	75	80	<b>Japans—</b>			
Sal Soda, per keg .....	95	1 00	1 00	1/2-chests, finest Maypickings	38	40	38
				Choice .....	32	36	33
<b>SPICES</b>				Finest .....	28	30	30
Pepper, black, ground, in kegs	16	18	18	Fine .....	25	27	27
palls, boxes .....	14	17	15	Good medium .....	22	24	25
" in 5-lb. cans .....	15	17	19	Medium .....	19	20	21
whole .....	15	17	19	Good common .....	16	18	18
Pepper, white, ground, in kegs	26	27	24	Common .....	13	15	15
palls, boxes .....	25	26	20	Nagasaki, 1/2-chests, Pekoe ..	16	22	14
" 5-lb. cans .....	23	25	20	" " Oolong .....	14	15	14
whole .....	19	25	20	" " Gunpowder .....	16	19	16
Ginger, Jamaica .....	12	30	14	" " Siftings .....	7 <sup>1</sup> / <sub>2</sub>	11	7 <sup>1</sup> / <sub>2</sub>
Cloves, whole .....	25	30	35				
Pure mixed spice .....	13	18	20	<b>RICE, MACARONI, SAGO, TAPIOCA.</b>			
Cassia .....	18	20	20	Rice—Standard B .....	3 00	3 10	3 1/2
Cream tartar, French .....	25	24	25	Patna, per lb .....	4 25	4 50	4 1/2
" " best .....	28	25	30	Japan .....	4 40	4 90	5 1/2
Allspice .....	10	15	16	Imperial Seeta .....	4 60	4 90	4 1/2
				Extra Burmah .....	1 75	1 75	1 75
<b>WOODENWARE</b>				Java, extra .....	1 45	1 45	1 45
Palls No. 1, 2-hoop .....	1 65	1 55	1 90	Macaroni, dom'ic, per lb., bulk	3 20	3 20	3 20
" " 3-hoop .....	1 80	1 70	2 05	" imp'd, 1-lb. pkg., French ..	11 00	11 00	11 00
" half, and covers .....	1 65	1 60	1 75	" " Italian .....	8	10	8
quarter, jam and covers	1 15	1 10	1 45	Sago .....	4	4	4
candy, and covers .....	2 50	2 90	3 20	Tapioca .....	3%	4	3%
Pints No. 0 .....	10 00	10 15	8 50				
" " 1 .....	8 00	9 15	7 00				
" " 2 .....	7 00	7 15	6 00				
" " 3 .....	6 15	6 25	7 00				

# MOLASSES

When ready to buy don't forget to ask us for our quotations on a carload delivered at your station ; you will be glad you did so.

The Dominion Molasses Co.,  
Limited  
Halifax - Nova Scotia.



Hock Style  
(Imperial Pint)

## If You Are Looking For A Lime Juice

which is bright, with good keeping qualities, and delicate flavor ; that is handsomely labelled and capped, and which will cost you much less than imported brands of equal quality, try our

## "Sovereign" Lime Juice

We guarantee every bottle which we send out.

It is stocked by all leading jobbers in Canada.

SIMSON BROS. CO., Limited, HALIFAX, N.S.

The Largest Refiners of Lime Juice in America.

THE "GLOBE" POLISH HAS COME TO STAY  
AND ALL DEALERS CAN STOCK IT WITHOUT  
HESITATION.

TRY "GLOBE" AND YOU WILL USE NO OTHER. IT IS THE BEST.

# "GLOBE" METAL POLISH

Write for a supply of  
Showcards and Advertising Novelties.

— WE SHALL BE PLEASED TO ANSWER ALL ENQUIRIES. —

RAIMES & CO., 164 DUANE ST., NEW YORK CITY.

## Gillard's Sauce

Is still the best and cheapest.

We beg to notify that we have appointed Messrs. Hilton, Gibson & Co., of Winnipeg, as our agents for Manitoba and the Northwest Territories.

## Gillard's Pickle

The most delicious English pickle made.

GILLARD & CO., Limited, LONDON, ENG.

## GROCCERS' SECTION TORONTO BRANCH RETAIL MERCHANTS' ASSOCIATION.

Many Matters of Importance Discussed.

**T**HE Grocers' Section of the Toronto Branch of the Retail Merchants' Association of Canada held their regular monthly meeting at their headquarters, at the corner of Bay and Richmond streets, Toronto, on Monday evening, May 19. Chairman F. C. Higgins, presided.

From the grocers' section of the Hamilton branch of the Association a communication was received enclosing a resolution regarding the price restrictive agreement. This resolution endorsed and strongly favored this plan.

The price restrictive committee recommended that as many manufacturers as possible be requested to adopt this scheme. They had one or two meetings with the Wholesale Grocers' Guild and found the wholesale grocers both of Toronto and Hamilton in sympathy with the movement, and willing to support actively their endeavors to place the grocery trade upon a better footing.

The quality of the vinegar supplied many of the grocers is at present unsatisfactory. This affair came up for discussion before the meeting, and a committee, consisting of Messrs. Coulter, Doyle and Higgins, was appointed to go more fully into the matter and report at the next meeting.

Similar to the trading-stamp scheme is the new Merchants' Exchange ticket. It had engaged the attention of the central executive of the Association, who had ordered that immediate action be taken against all those operating it. This proceeding was approved by all present.

The Fruiterers' Section of the Association were to confer with the wholesale fruit merchants on Wednesday evening, May 21, and endeavor to bring about better conditions in the selling of fruit for the season. The committee from the Grocers' Section appointed to act with the Fruiterers' Section brought in this report, and were instructed to be present at this conference.

A committee reported on the operation of a proposed "surplus stock register" very favorably, and the members were all in favor of this scheme, so plans and descriptions of it are being prepared for presentation at the next meeting, and it will go at once into effect.

The central secretary, Mr. E. M. Trowern, addressed those present, urging upon them the necessity of active work during the balance of the year. He ex-

pressed the hope that the Grocers' Section would be largely represented and much good accomplished for the trade throughout the Province at the coming convention of grocers to be held in Toronto next August.

Several new members were admitted to the section, and the meeting closed.

### TRADE CHAT.

**T**HE town council of Galt, Ont., has given a preliminary reading to a by-law prohibiting the sale and giving away of trading stamps in that town, apart from the coupons issued and redeemed by the merchant himself.

A new flour mill is being built at St. Marys, Ont.

Andrew Bustard has opened a general store at Kirkland, Ont.

The Colborne, Ont., Council has decided not to pass an early-closing by-law.

Frank Booth, jr., is opening a grocery store on Ferry street, Niagara Falls South, Ont.

Two creameries are being erected in British Columbia, one at Chilliwack and the other at Okanagan.

N. M. Tudhope has purchased the grocery and crockery store of N. A. Farquharson, Wingham, Ont.

The Montreal Retail Grocers' Association have decided to make a determined effort

to have the practice of giving trading stamps in that city stopped.

Joseph Quintal, grain and hay merchant, Montreal, has admitted Frank Lynch as a partner.

W. L. Martin, grocer and fruiterer, Ottawa, Ont., is advertising his business for sale. He is returning to England.

The Ryan grocery, Pembroke, Ont., was recently entered by burglars and relieved of some money and a quantity of groceries.

C. J. Packham has disposed of his grocery, fruit and confectionery business at Brampton, Ont., to A. E. Hawkins, of Orillia, Ont.

John H. Case, grocer and provision dealer, corner of Waterloo and Golding streets, St. John, N. B., has suspended payment; his liabilities are in the neighborhood of \$5,000.

### CALIFORNIAN NAVEL ORANGES AT NEW YORK AUCTION.

At Thursday's auction sale of oranges in New York the highest price of the season was recorded on Californian navels, one lot 176 cases selling up to \$5.05 per dozen. The total receipts from the Coast from May 1 to date number 71,314 boxes, compared with 108,600 boxes for the same period last year, and a total for the whole month last year of 170,140 boxes. The receipts from all points since May 1 have been: Valencias, 340 cases; Italy, 25,000 boxes; Jamaicas, 512 barrels and 798 boxes, and Florida, 494 boxes. For the same period last year the receipts were: Italy, 9,500 boxes; Jamaica, 580 barrels and 1,600 boxes, and Florida, 634 boxes.

**POPULARITY**

is the proof of merit, and no brand has ever achieved popularity so quickly as

**"BOBS"**

**CHEWING TOBACCO**

In 5 and 10c. Plugs.

**BOBS** costs you only 36 cents, and pays a good profit.

**BOBS** is well advertised.

**BOBS** is selling well in almost every store from the Atlantic to the Pacific.

**BOBS** is A BIG PLUG FOR LITTLE MONEY

Made by

**THE EMPIRE TOBACCO CO.,**  
LIMITED

**MONTREAL, QUE.**

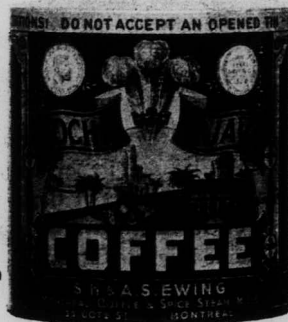
Established 1845.

MODERN MACHINERY. UP-TO-DATE METHODS.

Established 1845.

# Coffee

S. H. & A. S. E. Mocha and Java, in 1 and 2-lb. tins. The result of 57 years' experience in the buying and handling of high-grade Coffee.



1 and 2-lb. Tins.

# Spices

The name "S. H. & A. S. Ewing" has stood over half a century as a guarantee of the Best in Spice quality.

CAUTION—See that the old reliable name is on your boxes.

**S. H. & A. S. EWING,** Montreal Coffee and Spice Steam Mills, 55 Cote Street, Montreal, P.Q.  
Tel. Main 155.



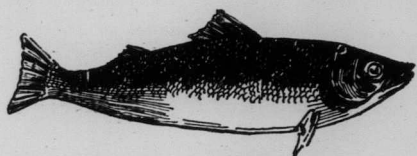
# Schepp's Cocoanut

Standard of the world for quality.  
Canada produces no similar preparation to equal it.  
How good we can make it, quality first then price.  
Every first-class grocer sells it; every good housekeeper uses it.  
Prepared with special care and cleanliness.  
Preserving the natural flavor of the fresh nut.  
SCHEPP'S is the best always.

**L. SCHEPP CO.,** Canadian Factory: Toronto, Can.

Head Office: NEW YORK, U.S.A.

LONDON, ENG.: Saml. Hanson, Son & Barter, Agents



FRESH EVERY DAY.

All kinds. Prompt shipment. Write or wire orders.

**THE M. DOYLE FISH CO.**

The Market. Established 1852. TORONTO.

SEASON 1902.

# Butter Tubs

Order now—ship when required. Best goods—fair price.

**WALTER WOODS & CO.**  
HAMILTON.

Established 1862.

## E. THOMPSON & CO.

LIVERPOOL,

Offices—11 Victoria St. . . . ENG.  
Warehouses—48-52 Thomas St.

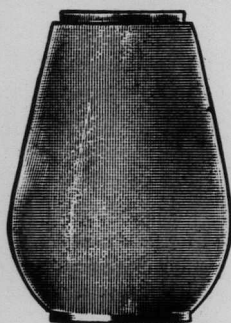
We solicit correspondence and offers of all kinds of **CANNED GOODS** and **DRIED FRUITS**, etc., suitable for the English and Continental markets. Consignments will receive best attention and advances made when required.

REFERENCE—Canadian Bank of Commerce.

American Agent—

**G. H. THOMPSON,**  
107 Hudson St., NEW YORK.

ARE YOU USING OUR



Cold Blast  
or Jubilee  
Globes

Aetna or  
Quaker Flint  
Chimneys?

Give them a Trial.  
**THE SYDENHAM GLASS CO.,**  
of WALLACEBURG, Limited.

## Another 1,000

Owing to the large number of grocers who have become interested in our offer of 1,000 cases of **GRANO**, the **NEW CEREAL COFFEE**, to be given away free, we have decided to renew our offer and to give away a second thousand cases. A new, delicious and wholesome drink. Well advertised, good profit. Write at once for particulars.

**ENTERPRISE SPECIALTY CO.,**  
Limited.  
28-30 Wellington St., W., TORONTO.

## ROBERTSON'S

Scotch and Golden Shred

## MARMALADE

New shipment, 1-lb. pots and 7-lb. tins in store.

## WARREN BROS. & CO.

TORONTO.

## COX'S GELATINE

Always Trustworthy  
ESTABLISHED 1726.

Agents for Canada:

**C. E. COLSON & SON,** Montreal.  
**D. MASSON & CO.,** Montreal.  
**ARTHUR P. TIPPET & CO.,**  
Toronto, St. John, N.B., and Montreal

## CANADIAN MANUFACTURERS DISCUSS THE WEST INDIES.

THE banquet of the Canadian Manufacturers' Association, held at Mc-Conkey's, Toronto, on Thursday evening, May 15, was attended by over 100 members, representing the different branches of industry. The vice-president of the Association, Mr. Birge, of Hamilton, presided. After the banquet was over a number of patriotic toasts were given and responded to, and the chairman, in a brief address, referred to the growth of the Association, and referred to Mr. Munro and Mr. Stewart in terms of praise concerning their recent visit to the West Indies on behalf of the Association.

Mr. Munro mentioned the importance of the Canadian Manufacturers' Association to the business world and said its membership had increased from 130 to 900 during Mr. Russell's term of office.

At this stage of the proceedings Mr. T. A. Russell, former secretary of the Association, was presented with a gold watch, chain and locket as a mark of appreciation for his services.

Mr. Russell pleasantly replied to this presentation and told some stories as to his career since his graduating from the university.

J. M. F. Stewart, assistant secretary of the Association, told of his trip to the West Indies. They had visited ten places: Bermuda, St. Lucia, Antigua, St. Kitts, Dominica, Montserrat, St. Vincent, Barbados, Trinidad, British Guiana, Turk's Island and Jamaica. These colonies have areas varying from 20 square miles in Bermuda to 109,000 in British Guiana, and populations varying from 2,400 in Turk's Island to 750,000 in Jamaica. Their total area is 116,000 square miles and they have a population of 1,600,000. Their total importations amount to £9,000,000, of which Trinidad, the most important business centre, imports to the value of £2,500,000, or £45 per capita.

The merchants of Trinidad are prosperous, although the imports exceed by three or four times the value of the exports, which consist principally of lilies, onions, and potatoes. The United States takes nearly all these exports and supplies five-eighths of the imports, leaving one-quarter to be supplied by the United Kingdom and one-twelfth by Canada. The principal items supplied by Canada in 1901 were 38 tons of butter, as against 124 tons from the United States, 30 tons of cheese, as against 51 from the Republic, and the balance

including box material, oats, fish and potatoes.

The objects of the Association were strongly favored by the importers in Bermuda, and the greater part of the business done outside of Great Britain can on even terms be obtained by the Canadian manufacturers if they are in earnest about it.

The Canadian preferential tariff of 33 1/3 per cent. applied to West-Indian sugars comes short of the countervailing duty of the United States by a few cents. This enables the West-Indian sugar to find a better market in the United States than in Canada, but the market of the Republic cannot be depended upon as permanent.

Last year the sugar consumption of the United States was 2,372,000 tons. The home production was 493,000 tons, the Cuban production 656,000 tons, and that of their insular possessions 476,000 tons. The production of Cuba and the insular possessions can be increased by two-thirds or perhaps doubled. In a few years the United States will be able to produce at home all the sugar she can use. Canada is, therefore, looked upon as the future market for West-Indian sugars.

Better transportation between Canada and the West Indies must be provided to facilitate trade, and opportunity should be given to let their merchants know what our manufacturers turn out in textiles, leather goods, boots and shoes.

Canadian cheese is liked better than the Dutch cheese that at present supplies their market, but ours is too large. They want a cheese weighing from 9 to 12 lb.

A committee in Kingston, Jamaica, met himself and Mr. Munro, and submitted these recommendations:

That the Canadian Manufacturers' Association should investigate the freight, primage and wharfage rates on steamers from Canadian ports, compared with those from United States ports, and if found that Canada is in any measure handicapped the Association should at once take steps to have the matter adjusted.

That the Canadian Manufacturers' Association shall also take steps to procure through freight rates to and from Canadian principal centres via Canadian ports, comparing these with rates through the United States.

That the Canadian Manufacturers' Association shall also be requested to recommend all their members to name quotations for their goods f.o.b. at port of shipment. The want of this hitherto has been found to militate against business.

This committee would add that the natural conditions of the respective colonies are all in favor of mutual trade; each country is the complement of the other in natural products, and it is high time

that the feeling which has so long existed in favor of improved trade relations should bear good results.

Speeches were made by several others before the meeting dispersed with singing "God Save The King."

### OBTAINED THE HIGHEST AWARD.

Walter Baker & Co., Limited, Dorchester, Mass., have received from the Jury on Awards at the Charleston, S.C., Exposition the highest prize, a gold medal, for the superiority of their breakfast cocoa and their plain and sweet chocolates. This makes the 39th highest award received by this company from the great industrial and food expositions in Europe and America.

### STUFFED BUTTER.

A sample of butter made in the way butter should not be made is in the hands of High Constable Merewether, of Guelph. The butter was made by a Maryborough woman, and two rolls are shown as samples of several lots of the same style sold by her. The rolls have an outer layer of genuine butter of a thickness of about an inch, and inside are stuffed such things as old newspapers, bacon rinds, eggs of doubtful freshness, binder twine and other truck.

### A NEW BOARD OF TRADE.

A board of trade has been organized at Deseronto, Ont., and an application has been made for a charter. The officers are as follows:

President—P. Slavin.  
Vice-President—Geo. E. Snider  
Secretary—W. J. Malley.  
Treasurer—A. G. Bogart.  
Executive Committee—E. W. Rathbun, F. B. Gaylord, John Dalton, W. Woodcock, W. H. Stafford, Robt Lawson, C. J. Adams, James Fairbairn, John Harvey, W. J. McMicking, W. G. Egar, Robert Miller and J. Marshall Oliver.

The drawing up of a set of rules and by-laws was left to a committee of three, and it was decided not to take up any new business until these were adopted.

Probably no manufacturing house in any trade is enjoying a greater rush of orders this season than The United Factories, Limited. This goes to prove what can be done by close application to details of business in the various lines turned out by these three large factories. Each has studied closely the wishes and requirements of the dealers, and each has endeavored to fill their needs exactly. This has been well appreciated by the trade generally, and dealers are showing their appreciation by the immense number of orders placed.

YOU SERVE YOURSELF best when you serve  
your customers with

# Ceylon Green TEAS

Acknowledged by all who have tried them to be much superior to any other Green Teas sold. They are the kind that are making friends for the grocers handling them. Japans and China Greens are quickly being displaced by

# Green Ceylon TEAS

Ceylon Tea goes twice as far as ordinary tea, consequently it is more economical for your customers to purchase.

# SPRING 1902

THE BLUE SEASON IS NOW ON.

We mean . . . .

## LAUNDRY Blue Season,

and Grocers are laying in a stock of the Best Blue in the world

# KEEN'S Oxford BLUE

THE DELIGHT OF THE LAUNDRY.

Don't forget OXFORD BLUE when the travellers call for orders



## Current Market Quotations for Proprietary Articles

May 22, 1902.  
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news whether manufacturers request it or not.

**BAKING POWDER.**

Cook's Friend—	Per doz
Size 1, in 2 and 4 doz. boxes.....	\$ 2 40
" 10, in 4 doz. boxes.....	2 10
" 3, in 6 ".....	80
" 12, in 6 ".....	70
" 3, in 4 ".....	45
Pound tins, 3 doz. in case.....	3 00
12 oz. tins, 3 ".....	2 40
5-lb. tins, 1/2 ".....	14 00
Diamond—	W. H. GILLARD & CO.
1 lb. tins, 2 doz. in case.....	per doz. 2 00
1/2 lb. tins, 3 ".....	1 25
1/4 lb. tins, 4 ".....	0 75

**IMPERIAL BAKING POWDER.**

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	10c.	\$0 85
3 "	6-oz.	1 75
2 and 3 doz.	12-oz.	3 40
1 doz.	16-oz.	4 35
1 doz.	2 1/2-lb.	10 40
1/2 and 1 doz.	5-lb.	19 50

**MAGIC BAKING POWDER.**

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	4-oz.	\$0 65
4 "	6-oz.	0 80
4 "	8-oz.	1 00
4 "	12-oz.	1 50
4 "	16-oz.	1 80
1 "	2 1/2-lb.	4 50
1 "	5-lb.	7 75

**JERSEY CREAM BAKING POWDER**

1/2 size, 5 doz. in case.....	40
1/4 size, 4 doz. in case.....	75
1/2 " 3 ".....	1 25
1 " 2 ".....	2 25

**BLACKING. SHOE POLISH.**

HENRI JONAS & CO. Per gross	
Jonas'	\$9 00
Fronments	7 50
Military dressing	24 00

**BLUE.**

Keen's Oxford per lb.....	\$0 17
In 10 box lots or case.....	0 16
Reckitt's Square Blue 12-lb. box.....	0 17
Reckitt's Square Blue, 5 box lots.....	0 16

**BLACK LEAD.**

Reckitt's per box.....	1 15
Box contains either 1 gro. 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro. 4 oz	

**CORN BROOMS**

BOEKH BROS & COMPANY doz.net	
Bamboo Handles, A, 4 strings.....	4 35
" " B, 4 strings.....	4 10
" " C, 3 strings.....	3 85
" " D, 3 strings.....	3 60
" " F, 3 strings.....	3 35
" " G, 3 strings.....	3 10
" " I, 3 strings.....	2 85

**BISCUITS.**

CARR & CO. LIMITED.	
Frank Magor & Co., Agents	
Cafe Noir.....	0 15
Ensign.....	0 12 1/2
Metropolitan mixed.....	0 09
Special price list of Fancy Tins for Xmas trade and other lines on application.	

**CANNED GOODS.**

**MUSHROOMS.**

HENRI JONAS & CO.	
Mushrooms, Lionel.....	\$15 50
" 1st choice Duthell.....	18 50
" 1st choice Lenoir.....	19 50
extra Lenoir.....	22 00
Per case, 100 tins.	

**FRENCH PEAS—DELORY'S**

HENRI JONAS & CO.	
Moyen's No 2.....	\$9 00
" No. 1.....	10 50
1/4 Fins.....	12 50
Fins.....	14 00
Tres fins.....	15 00
Extra fins.....	16 50
Sur extra fins.....	18 00

**FRENCH SARDINES.**

HENRI JONAS & CO.	
1/4 Trefavennes.....	\$9 50
1/4 Rolland.....	9 50
1/4 Delory.....	10 50
1/4 Club Alpina.....	2 50

**CHOCOLATES & COCOAS.**

Epps's cocoa, case of 14 lbs., per lb..	0 35
Smaller quantities.....	0 37 1/2
CADBURY'S.	
Frank Magor & Co., Agents. per doz	
Cocoa essence, 3 oz. packages.....	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40
Rock Chocolate, loose.....	0 40
" 1-lb. tins.....	0 42
Nibs, 11-lb. tins.....	0 35 1/2

**JOHN P. MOTT & CO.'S**

R. S. McIndoe, Agent, Toronto.

Mott's Broma.....per lb	0 30
Mott's Prepared Cocoa.....	0 28
Mott's Homeopathic Cocoa (1/2's).....	0 32
Mott's Breakfast Cocoa (in tins).....	0 40
Mott's No. 1 Chocolate.....	0 30
Mott's Diamond Chocolate.....	0 28
Mott's Caracacas Chocolate.....	0 40
Mott's French-Can. Chocolate.....	0 25
Mott's Navy or Cooking Chocolate.....	0 18
Mott's Cocoa Nibs.....	0 35
Mott's Cocoa Shells.....	0 05
Vanilla Sticks, per gross.....	0 90
Mott's Confectionery Chocolate.....	0 21 0 43
Mott's Sweet Chocolate Liquors.....	0 19 0 30

**CHOCOLAT-MENIER.**

Chocolate-Menier, 1/4 and 1/2 360 per lb.  
Crouchettes and Pâtes 200. or per case  
Menier's Breakfast Cocoa 1/4-lb. tin 15c.  
1/2-lb. " 50c.

Chocolate—	FRY'S.	per lb.
Caracacas, 1/4's, 6-lb. boxes.....		0 42
Vanilla, 1/4's.....		0 42
"Gold Medal" Sweet, 1/4's, 6 lb. bxs		0 29
Pure, unsweetened, 1/4's, 6 lb. bxs		0 42
Fry's "Diamond," 1/4's, 14 lb. bxs		0 24
Fry's "Monogram," 1/4's 14 lb. bxs		0 24
Cocoa—		per doz.
Concentrated, 1/4's 1 doz. in box..		2 40
" 1/2's.....		4 50
" 1 lb.....		8 25
Homeopathic, 1/4's 14 lb. boxes.....		
1/4 lbs. 12 lb. boxes.....		

**THE COWAN CO. LIMITED.**

Cocoa—		per doz.
Hygienic, 1-lb. tins.....		\$7 25
" 1/2-lb. tins.....		3 75
" 1/4-lb. tins.....		2 25
" fancy tins.....		1 90
Hygienic, 5-lb. tins, for soda water fountains, restaurants, etc. per lb.....		0 55
Perfection, 1/2-lb. tins, per doz.....		3 00
Cocoa Essence, sweet, 1/2-lb. tins, per doz.....		2 25

**WALTER BAKER & CO., LIMITED.**

Premium No. 1 chocolate, 2-lb. boxes.....	\$ 38
Vanilla chocolate 6-lb. boxes.....	47
German sweet, 6-lb. boxes.....	27
B'kfast cocoa, 1/2-lb. tins, plain; 6-lb. boxes.....	51
Cracked cocoa, 1/2-lb. pkgs., 12-lb. bxs.	35
Caracas sweet chocolate, 6-lb. boxes	37
Soluble chocolate (hot or cold soda) 1-lb. cans.....	45
Vanilla chocolate wafers, 48 to box, per box.....	1 56

**CHEESE.**

Imperial—Large size jars, per doz.	\$ 8 15
Medium size jars.....	4 50
Small size jars.....	2 40
Individual size jars.....	1 00
Imperial Holder—Large size.....	18 00
Medium size.....	15 00
Small size.....	12 00
Rougefort—Large size, per doz.....	2 40
Small size.....	40

# "THE EDWARDSBURG BRANDS"

## Starch

## ... and Syrup

Are well known all over the Dominion as a **STANDARD OF QUALITY.**  
**ASSORTED STOCKS** of all styles of packages now on hand, and **PROMPT SHIP-**  
**MENT** guaranteed.

**EDWARDSBURG STARCH CO'Y, Limited**  
**Established 1858.**

164 St. James St.,  
**MONTREAL.**

Works:  
**CARDINAL, ONT.**

53 Front St. East,  
**TORONTO.**

**COFFEE.**

**JAMES TURNER & CO.** per lb.

Mecca	0 32
Damascus	0 28
Calro	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

**E. D. MARCEAU, Montreal.** per lb.

"Old Crow" Java	0 25
"Mocha	0 25
"Condor" Java	0 30
"Mocha	0 30
15-year-old Mandheling Java and hand-picked Mocha	0 50
1-lb. Fancy tins choice pure coffee, 48 tins per case	0 20
Madam Huot's Coffee, 1-lb. tins	0 31
2-lb. tins	0 30

100 lb. delivered in Ontario and Quebec.

**CLOTHES PINS.**

**UNITED FACTORIES, LIMITED.**

Clothes Pins (full count), 5 gross in case, per case	0 55
4 doz. packages (12 to a case)	0 70
6 doz. packages (12 to a case)	0 90

**COUPON BOOKS—ALLISON'S.**

For sale in Canada by—The Eby, Blain Co., Limited, Toronto C. O. Beauchemin & Fils, Montreal.

\$1, \$2, \$3, \$5, \$10 and \$20 books.

Un-bered	Covers and num numbered.	4c.	4½c.
In lots of less than 100 books, 1 kind assorted.		4c.	4½c.
100 to 500 books.		3½c.	4c.
500 to 1,000 books.		3c.	3½c.

**Allison's Coupon Pass Book**

\$ 1 00 books	3 cents each
2 00 books	3 cents each
3 00 books	3 cents each
5 00 books	4 cents each
10 00 books	5½ cents each
15 00 books	6½ cents each
20 00 books	7½ cents each
25 00 books	8 cents each
50 00 books	12 cents each

**EXTRACTS.**

**HENRI JONAS & Co.** Per gross.

8 oz. London Extracts	\$6 00
2 oz. " (no corkscrews)	5 50
2 oz. " "	9 00
2 oz. Spruce essence	6 00
2 oz. " "	9 00
2 oz. Ancho extracts	12 00
4 oz. " "	41 00
1 oz. " "	36 00
1 lb. " "	70 00
1 oz. Flat bottle extracts	9 00
2 oz. Flat bottle extracts	18 00
2 oz. Square " "	21 00
4 oz. " " corked)	36 00
8 oz. " "	72 00

Per doz.

8 oz. " glass stop extracts	3 50
8 oz. " "	7 00

Per doz.

2½ oz. Round quintessence extracts	2 00
4 oz. Jockey decanters	3 50

**FOOD.**

**NORTH-WESTERN CEREAL CO., London**

"Superior" Gluten Flour and Breakfast Cream.

Price—Toronto, Montreal and East	5 10
Winnipeg	5 40
Vancouver	6 50

**GILLETT'S POWDERED LYE.**

4 doz. in case	\$3 60
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**JAMS AND JELLIES.**

**SOUTHWELL'S GOODS.** per doz.

**Frank Magor & Co., Agents.**

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant " "	1 85
Other Jams, W. F.	1 55
Red Currant Jelly	2 75

**Jams— T. UPTON & CO.**

1-lb. glass jars 2 doz. in case, per doz	\$1 00
2½-lb. tin pail, 2 doz. in crate, per lb.	0 07
5-lb. tin pails, 8 pails in crate, per lb	0 07
7-lb. wood pails, 6 " "	0 07
14-lb. wood pails, per lb	0 07
30-lb " "	0 06¾

**Jellies—**

1-lb. glass jars, per doz.	\$1 00
7-lb. wood pails, per lb.	0 07
14-lb. " "	0 07
30-lb. " "	0 06¾

**LICORICE.**

**YOUNG & SMYLLIE'S LIST.**

5-lb. boxes, wood or paper, per lb	\$0 40
Fancy boxes (36 or 50 sticks) per box	1 55
"Ringed" 5 lb. boxes, per lb.	0 40
"Aome" Pellets, 5 lb. cans, per can	2 00
"Aome" Pellets, fancy boxer, 40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " " 20 5 lb. cans	1 50
"Purty" Licorice 10 sticks	1 45
100 sticks	0 73
Dulce large cent sticks, 100 in box.	

**LIQUORS.**

**COGNAC IN CASES.**

**Th. Richard.**

S.O. Quarts, 12's	\$22 50
F.C. " "	15 00
V.S.O.P. " "	12 00
V.S.O.P. pints, 24's	14 00
V.S.O.P. ½-pints, 48's	14 00
V.S.O.P. 1-15 bottles, 180's	20 00
V.S.O. quarts, 12's	10 00
V.S.O. 1-15 bottles, 180's	18 00
V.O. quarts, 12's	8 50
V.O. pints, 24's	9 50
V.O. ½-pints, 48's	10 50
V.O. 1-15 bottles, 180's	14 00
V.O. decanters, 12's	0 50
V.O. pints, 20's	13 00

**Chas. Couturier.**

Quarts, 12's	7 00
½ bottles, 24's	8 00
¾ " 48's	9 00
Flasks, 24's	8 00
¾ Flasks, 48's	9 00
1-15 bottles, 180's	13 50

**F. Marion & Cie.**

Quarts, 12's	6 00
½ bottles, 24's	7 00
¾ " 48's	8 00
Flasks, 24's	7 00
¾ Flasks, 48's	8 00
1-15 bottles, 180's	12 50

**Cognac In Wood.**

**Ph. Richard.**

Gals.	Oct's.	Oct's.	Bbls.	Hhds.
Couturier	\$4 00	\$3 95	\$3 85	\$1 80
Marion	3 75	3 00	3 50	3 40
Richard				
V.S.O.P.	5 50	5 25	5 25	
Richard				
V.O. proof	4 15	4 10	4 00	3 90
Richard Fine champagne	6 00	5 90		

**Gin—Pollen & Zoon, in Cases.**

Red, 15's	\$10 00
Green, 12's	5 00
Pony, 12's	2 50

**Gin—Pollen & Zoon, in Wood.**

Gals.	Oct's.	Oct's.	Bbls.	Hhds.
Gin. P. & Z.	\$3 15	\$3 05	\$3 05	\$3 00

**Mitchell B. Co. Limited Scotch.**

**1 case, 5 cases.**

Heather Dew, ordinary qts.	8 70	\$ 6 75
Heather Dew, stone jars, 12's	12 50	12 25
Imperial, 12's		
Heather Dew, oval flasks, quart, 12's	11 25	11 00
Special Reserve, oval, pts. 24's	11 75	11 50
" " ordinary qts.		
12's	9 00	8 75
Special Reserve, ½ bottles, pints, 14's	10 00	9 75
Extra Special Liqueur, flagon, 12's	9 50	9 25
Heather Dew, flasks, 48's	12 00	9 25
" " ½ flasks, 60's	9 00	
Mullmore, Imperial oval quart flasks, 12's	10 00	9 75
Mullmore, flasks, Imperial pints, 24's	10 50	
Mullmore, flasks, ordinary pints, 24's	7 75	
Mullmore, ½ flasks, ordinary, 48's	9 00	
Mullmore, ordinary quart, 12's	6 50	
Mullmore, ordinary pints, 24's	7 50	

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Scotch Whiskey in Wood. Special Reserve, Heather Dew, Extra Special Liqueur. Whiskey in Cases. Mitchell Bros. Limited-Irish. Cruiskeen Lawn, stone jar, 12s. Old Irish, Special, quarts, 12s.

Irish Whiskey in Wood. Mitchell, A, B, C. Champagne Wine in Cases. Duc de Pierland, quarts, 12s. Cardinal, quarts, 12s.

Blandy Bros. Wine. Blandy's Madira Wine, in cases. Very Superior, quarts, 12s. Special Selected, quarts, 12s.

Blandy's Malaga, in cases. Pale Sweet Blue Label, quarts, 12s. White Label, quarts, 12s.

Blandy's Sterry, in cases. Manzanilla, quarts, 12s. Mososa, quarts, 12s.

Blandy's Port Wine, in cases. Good Fruity, quarts, 12s. Invalid Special, quarts, 12s.

Blandy Bros. Wine in Wood. Madere, No. 1/2, No. 3/4. Malaga Pale Sweet.

Canadian Whiskies. In barrels, per gal. Gooderham & Worts, 65 O.P. Hiram Walker & Sons.

Less than one bbl. per gallon. 65 O.P., 50 O.P., Rye.

MINCE MEAT.

Wethey's Condensed, per gross net \$12 00 per case of doz. net. 3 00

MUSTARD.

COLMAN'S OR KEEN'S. D. S. F., 1/2 lb. tins, per doz. \$1 40. Durham 4 lb. jar, per jar 0 75.

HENRI JONAS & Co. Per gross

Pony size, Imperial, medium, Imperial, large, Tumblers. Mugs, Pint jars, Quart jars.

E. D. MARCEAU, Montreal. "Condor," 12-lb. boxes. 1/4-lb. tins, 1/2-lb. tins, 1-lb. tins, 4-lb. jars, 1-lb. jars.

"Old Crow," 12-lb. boxes. 1/4-lb. tins, 1/2-lb. tins, 1-lb. tins, 4-lb. jars, 1-lb. jars.

ORANGE MARMALADE.

T. UPTON & Co. 1-lb. glass, 2 doz. case, per doz. \$1 00. 7-lb. pails and 5 and 7 lb. tins. 0 07

PICKLES.

STEPHENS'. A. P. Tippet & Co., Agents. Pa. ent stoppers (pints), per doz. 2 30. Corked (pints), 1 90

SODA - COW BRAND.

DWIGHT'S SODA. Case of 1 lb. containing 60 pkgs., per box, \$3.00. Case of 1/2 lb. (containing 120 pkgs.) per box, \$3.00.

EMPIRE BRAND. Case 120 1/2-lb. pkts. (60 lb.) per case \$3.00. Case 96 10-oz. pkts. (60 lb.) per case \$3.00.

SOAP

MAYPOLE SOAP. A. P. TIPPET & CO., MARYPOLE SOAP, \$10.30. ORANGE SOAP, \$15.30. ORTIOLE SOAP, per gross, \$10.30.

Gloriola Soap, per gross. 12 00. Straw Hat Polish, per gross. 10 30

GOLD SOAP. GOOD AS GOLD. Write for prices.

STARCH.

EDWARDSBURG STARCH CO., LTD. Laundry Starches. No. 1 White or Blue, 4-lb. carton. No. 1, 1/2-lb. 3-lb. Canada Laundry, 1-lb. 4-lb. carton.

Culinary Starch. Benson & Co.'s Prep. Corr. Canada Pure Corn.

Rice Starch. Edwardsburg No. 1 white, 1-lb. car. Edwardsburg No. 1 White or Blue, 4-lb. lumps.

BEE STARCH. Cases, 64 pkgs. 48's. \$5.00. 1/4 Cases, 32 pkgs. 24's. .50. Packages 10c. each

BRANTFORD STARCH WORKS, LIMITED. Ontario and Quebec.

Laundry Starches. Canada Laundry, boxes of 40 lbs. \$0 05 1/4. Acme Gloss Starch. 1-lb. cartons, boxes of 40 lbs. 0 05 1/4.

Lily White Gloss. 1-lb. fancy cartons, cases 30 lbs. 0 08. 6-lb. toy trunks, 8 in case 0 07 1/2. 6-lb. enameled tin canisters, 8 in case 0 08.

Culinary Starches. Challenge Prepared Corn. 1-lb. packages, boxes 40 lbs. 0 05 1/2. No. 1 Brantford Prepared Corn.

STOVE POLISH.

THE RISING SUN STOVE POLISH. For durability and for cheapness this preparation is truly unrivalled.

Per gross. Rising Sun 6-oz. cakes, 1/2-gross 1 xs \$8 50. Rising Sun, 3-oz. cakes, gross boxes. 4 50. Sun Paste 10c. size, 1/4 gross boxes. 10 00. Sun Paste, 5c. size, 1/4 gross boxes. 5 00

STOVE POLISH. DUSTLESS, LABOR SAVING. BEST IN THE WORLD.

SALADA CEYLON TEA. Wholesale Retail.

Brown Label, 1's. 0 20 0 25. Green Label, 1 and 1/2. 0 22 0 30. Blue Label, 1s, 1/2s, 1/4s and 1/8s. 0 30 0 40.

KOLONA PURE CEYLON TEA. Ceylon Tea, in 1 and 1/2 lb. lead packages black or mixed.

Black Label, 1-lb., retail at 25c. 19. 1/2-lb. 0 20. Blue Label, retail at 30c. 0 22.

RAM LAL'S PURE INDIAN TEA. GUARANTEED ABSOLUTELY PURE AS MANUFACTURED ON THE TEA GARDENS OF INDIA.

Cases each 60 1-lb. 0 35. 60 1/2-lb. 0 35. 30 1-lb. 0 35. 120 1/2-lb. 0 36

LUDELLA CEYLON 1's AND 1/2's PKGS.

Blue Label, 1's. 0 18 1/2 0 25. Blue Label, 1/2's. 0 19 0 25. Orange Label, 1's and 1/2's. 0 21 0 30.

Red Label, 1-lb. and 1/2's. 0 35 0 40. Blue Label, 1-lb. and 1/2's. 0 38 0 40. Green Label, 1-lb. 0 19 0 25.

E. D. MARCEAU, Montreal.

Japan Teas. "Condor" I to IV. 17 1/2 to 0 27 1/2. "V" 0 24. "XXX" 0 22 1/2. "XXX" 0 19. "LX", lead packets. 0 27 1/2.

Black Teas - "Nectar," in lead packets. Green label, retail 0 26 at 0 20. Chocolate label. 0 35 0 25. Blue label. 0 50 0 36.

Black Teas "Old Crow" Blend. Bronzed tins of 10, 25, 50 and 80 lb. No. 1. 0 35. No. 2. 0 20. No. 3. 0 20. No. 4. 0 20. No. 5. 0 17 1/2.

LIPTON'S TEA (in packages). Price per lb.

No. 1, cases 50 lb., (50 1/2-lb. pkgs.) \$4 50. No. 1, cases 50 lb., in 5-lb. tins. 3 50. No. 1, cases 50 lb., 50 1/2-lb. pkgs. 29.

TOBACCO

THE EMPIRE TOBACCO CO., LIMITED. Smoking - Empire, 3/8s. 5s and 10s. 0 39. Royal Oak, 2 x 3, 80 acc. 8s. 0 52.

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Bull Dog, quadruple strength, reg. l'd. 0 55. Lion "L" brand, reg. l'tered. 0 33. Imperial, triple strength, registered. 0 30.

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UNITED FACTORIES, LIMITED. Washboards, Leader Glot. 1 40. Improved Globe. 1 50. Standard Globe. 1 70.

No. 1 hoop pails. 1 55. No. 1 3. 1 70. No. 0 Tubs. 8 50. No. 1. 7 00. No. 2. 6 00. No. 3. 5 25.

YEAST.

Royal yeast, 3 doz. 5c. kgs. in case. 1 00. Jersey Cream yeast cake, 3 doz. 5c. 1 00. Victoria. 3 doz. 5c. 1 00. 3 doz. ltc. 1 80.

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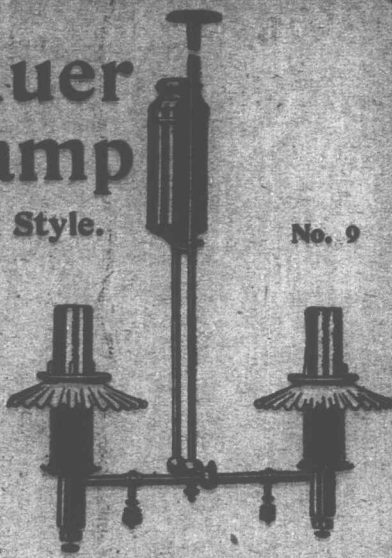
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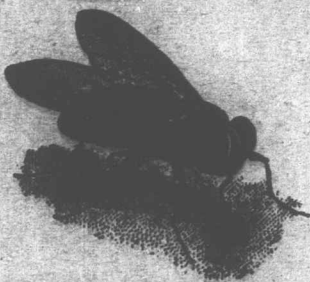
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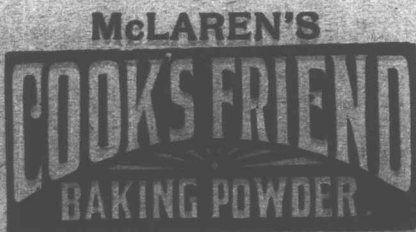
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The summer season is approaching, but are not mince pies as delicious during this period as any other part of the year? Certainly they are. Keep Wethey's Condensed Mince Meat to the front and you will find no difficulty in finding plenty of purchasers for it during the summer months.

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