Vol. VII No. 8

MONTREAL

August 1902



O'CONNELL STATUE, SACKVILLE STREET, DUBLIN. This is said to be the finest monument in Ireland. 
The Nelson Monument is also shown in the rear.

Photo by R. Welch.

#### Advertising Ireland.

We understand that an association has been formed with headquarters in Dublin for the purpose of inducing more tourists to include Ireland in their itinerary. Agents possessing persuasive powers of a high order, all of whom have performed the famous feat of osculation at Blarney Castle, will be sent to America to return on popular lines and impress passengers with the glories of Ireland. "See Ireland and die," will be their rendering of the hackneyed saying. Each agent will be armed with a supply of photographs of Irish scenery, from Killarney to the Giant's Causeway, guide-books, railway time-tables and other arguments. Every passenger will be made to understand that unless he sees Ireland he will have lived in vain. When the boat touches at Queenstown it is hoped that a considerable number of the passengers will take the tender there, instead of proceeding directly to Liverpool. The expense of all this missionary work is to be borne by the association, which is composed of all classes of citizens who have the progress of Ireland at heart and realize the financial benefits that should accrue from the tourist industry. Sunshine adds its mite by giving several views of Ireland in this issue, which will, we trust, be of interest to the many thousands of Irishmen all over the world.

## Longevity in Ireland.

The Registrar-General for Ireland says that nearly 20 per cent. of the people of the Emerald Isle die of old age. There are, he says, 212 Irish men and women now living over 100 years old, a proportion far above the average of most nations.

## Has This Occurred to You?

During a limited period of this life almost every man is assurable. You are

supposed to be so now. There comes a time in every man's life when he is no longer assurable. With you, that time may be next week or next year. Act while you may—to-day.

An Englishman went into a restaurant in a New England town and was served for his first course with a delicacy unknown to him. So he asked the waiter what it was, and the waiter replied:

"It's bean soup, sir." Whereupon the Englishman, in high indignation, responded:

"I don't care what it's been; I want to know what it is!"

#### Which is Your Month?

According to an old astrological prediction, if a girl is born

In January, she will be a prudent housewife, melancholy but good-tempered.

In February, an affectionate wife and tender mother.

In March, a frivolous chatterbox, somewhat given to quarreling.

In April, inconsistent, not intelligent, but good-looking.

In May, handsome and likely to be happy.

In June, impetuous, frivolous, and will marry early.

In July, passably handsome, but sulky. In August, amiable and practical, likely to marry rich.

In September, discreet, affable and liked.

In October, pretty and coquettish and unhappy.

In November, liberal, kind, of a mild disposition.

In December, fond of novelty and extravagant.

The Sun Life of Canada is "Prosperous and Progressive."



Killarney is one of the beauty spots of Ireland. These lakes possess some remarkable features among which may be noted the dense woods that surround them, the elegant and imposing contours of the mountains, the numerous islands, and the luxuriant vegetation, especially of the Arbuhus Unedo, the "Myrtle of Killarney." There are three principal lakes—the Upper, Middle and Lower, with other smaller ones of less note.

## Description of Illustrations.

Ross Castle, Killarney.—This castle was formerly the stronghold of the O'Donoghues. The castle dates from the fourteenth century. In 1652 Lord Muskerry made a gallant defence of it against the Commonwealth's forces under General Ludlow who attacked it with 4,000 men, horse and foot. The great strength of the place and inconvenience of attacking it, would have severely tested the strength of the assailants, had they not taken advantage of an old prophecy to the effect that the fortress would not stand an attack from the sides of the lake. When Ludlow heard of this, he launched on the lake several small boats filled with armed men. When the superstitious defenders of Ross found themselves hemmed in by land and water, they were seized with panic, and at once surrendered.

BLARNEY CASTLE. - This castle was erected about the middle of the fifteenth century, by Cormac MacCarthy-Laider, the fourth Lord of Muskerry, and was reckoned one of the strongest fortresses in Munster. Its principal feature is a massive donjon tower about 120 feet in height, with a machicolated battlement. It was besieged and taken in 1646 by Lord Brogbill (afterwards Earl of Orrery) for the Commonwealth. It is a good specimen of Irish castellation. The object that has given notoriety to this castle, is a certain stone near the top of the tower at its southeast angle, which has long been endowed by tradition with the faculty of conferring on him who kisses it, the gift of persuasive eloquence. Millikin's song on "The Groves of Blarney," written in 1799, had the effect of giving the place a worldwide notoriety. The lines about the Blarney stone run:

There is a stone there That whoever kisses, Ol., he never misses To grow eloquent.

The pilgrim requires to be lowered head downwards to enjoy the advantage of kissing it.

MUCKROSS ABBEY was founded for Franciscans on the site of a church that existed there prior to the twelfth century, by MacCarthy Mor, prince of Desmond. The chief beauty of Muckross is its cloisters, in the form of a piazza surrounding a sombre courtyard. The vaults of the MacCarthys, O'Sullivans, Mors and O'Donoghues are in the abbey.

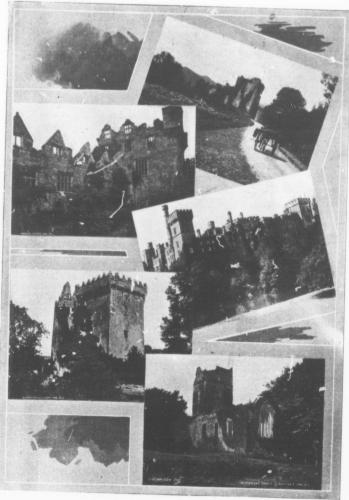
The Giant's Causeway is one of the most singular natural productions to be found in any

part of the world. It consists of something like 40,000 vertical basaltic columns standing so close together that the exposed ends present the appearance of a well-paved causeway or mole. The columns are polygons ranging from three to nine sides, though the majority have six sides. The keystone is said to be the only octagon. The Causeway is stated to be 235 yards long, 120 yards wide at the land end, and 10 yards wide at the point where it dips into the sea. It rises to the height of 40 feet.

THE ANCESTRAL HOMESTEAD OF THE LATE PRESIDENT M'KINLEY is about three miles from Ballymoney, County Antrim. The M'Kinleys, of Conagher, were respectable farmers, and belonged to the Presbyterian Church. In 1798, the year of the Irish Rebellion, the house was occupied by Francis M'Kinley (or McKinley, as the name is spelled on the gravestone), who was executed in that year at Coleraine for his connection with the United Irishmen. After the execution, his wife obtained the body, and had it interred in the family burying-ground at Derrykeighan. President M'Kinley is said by some, to be descended from an uncle; by others, from a brother of this Francis M'Kinley. The house is almost in the same condition as it was a century ago. Within the spacious kitchen, there is a most interesting relic, consisting of a beam on which are impressed or cut the letters "F. McK." After the execution of Francis M'Kinley, the place passed successively to his sons, John and Francis, and, on the departure of the latter to America in 1838, to James Ferguson, and then in 1885 to John Carson, whose son Robert is the present occupier and owner. The house is an excellent example of the Irish cotter farm-house, showing the stacks of wheat and flax, the bit of bog from which peat is taken, with the peat drying on it in piles. To the right of the picture, among the trees, will be seen the peat stacked for winter use.

ROPE BRIDGE, CARRICK A REDE. — This novel foot bridge spans a great chasm made by the sea. The mass of rock shown in the illustration, is part of the central core of the crater of an extinct volcano out of which the Giant's Causeway which is near by, may have come.

CROMWELL'S BRIDGE. — Tradition says that, on the approach of Cromwellian soldiers on their way to Berehaven, the natives broke down this bridge to impede their progress, but were compelled quickly to rebuild it. It has ever since been associated with Cromwell's name.



DONEGAL, CASTLE, Once a stronghold of the O'Donnell's, then chiefs of these parts.

BLARNEY CASTLE.

Photos by R. Welch and W. Lawrence.

ROSS CASTLE.

LISMORE CASTLE,
Seat of the Duke of Devonshire.

(See notes on page 116.) MUCKROSS ABBEY, Killarney.

## The Good in Humanity.

Dr. Arnold, the great English educator, was renowned in his day for his successful management of boys. won them over by appealing to their better feelings, instead of treating the latter as non-existent and trusting to the civilizing influence of the rod, says the Prudential Record. And when dealing with men, do we not find the same rule to hold good? Whoever has large masses of men to supervise will get far more good out of them by appealing to their nobler instincts than by what is called "bullying." The good is in the man, and can be brought out of him by sympathetic treatment.

## Antique Slang.

Many of the familiar phrases of the day have been in use since remote antiquity.

A learned German philologist has recently traced a number of these so-called slang phrases through half-a-dozen languages to their beginnings. Here is a partial list of them:—

"To Give the Cold Shoulder."—It was once the custom in France, when a guest had out-stayed his welcome, to serve him with a cold shoulder of mutton, instead of a hot roast, as a gentle hint for him to go.

"To Kick the Bucket."—This phrase dates back to the time of Queen Elizabeth. A shoemaker named Hawkins committed suicide by standing on a bucket placed on a table to raise himself to a convenient rafter. To kick the bucket was, of course, his last act on earth.

"Apple-pie Order."—A certain Hepzibah Merton, in Puritan times, was in the habit of baking two or three dozen apple pies every Saturday, which were to last her family through the week. She placed them in her pantry, labelling one or more for each day of the week. The pantry thus arranged was said to be in apple-pie order.

"A Feather in One's Cap."—It was once a custom, in their wars with the Turks, for the Hungarians to wear a feather in their cap for each Turk they had killed.

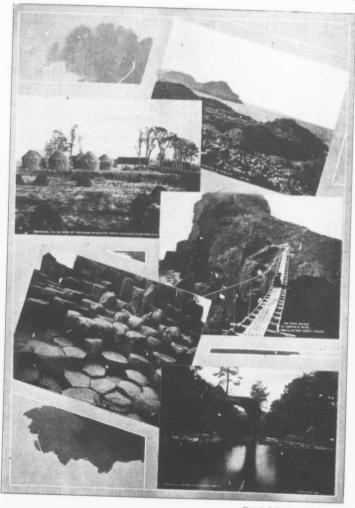
"Blackguards."—When the Horse Guards paraded in St. James's Park, London, a crowd of bootblacks always crowded about to black their boots and do other menial work. Those attendants at the guard-mount have long gone by the name of "blackguards."

"Deadheads."—At Pompeii, people who gained admittance to an entertainment without paying for admission were called "deadhead," because the checks used for admission were small pieces of ivory representing the head of the symbol of death.

"In the wide-spread character of its operations, and the extreme rapidity of its progress, the Sun Life Assurance Company of Canada stands as one of the most enterprising life assurance companies in existence."—The Searchlight, London, England, June, 1902.

"Among its many distinguishing features, Montreal is the headquarters for one of the strongest life assurance corporations on the American continent. This is the Sun Life Assurance Company of Canada, which was incorporated in 1865, and for upwards of three decades has given every form of life assurance at the lowest cost of any safe, staunch and liberal corporation. . . . . . . . . . . . Its policies have embodied in them the very best features of value to policyholders. . . . . The last annual report is the best the Company has ever issued."

-Toronto Globe, June 24, 1902.



ANCESTRAL HOME OF THE LATE PRESIDENT MCKINLEY. WISHING CHAIR, Giant's Causeway.

Photos by R. Welch and W. Lawrence.

GIANT'S CAUSEWAY.

ay.

ROPE BRIDGE, Carrick-a-Rede.

CROMWELLS BRIDGE, Gleugarriff.

(See notes on page 116.)

# SUNSHINE

SUN LIFE ASSURANCE COMPANY OF CANADA.

A. M. MACKAY, Editor.



## Sun Life Assurance Co. of Canada

Incorporated 1865
HEAD OFFICE: MONTREAL

DIRECTORS:

R. MACAULAY, Esq.

President and Managing-Director.
S. H. EWING, Esq.

Vice-President.

JAMES TASKER, ESQ.
MURDOCH MCKENZIE, ESQ.
ALEX. MACPHERSON, ESQ.
J. P. CLEGHORN, ESQ.
T. B. MACAULAY, ESQ.
J. R. DOUGALL, ESQ., M.A.
ABNER KINGMAN, ESQ.

SECRETARY AND ACTUARY:
T. B. MACAULAY, F. I. A.

CHIEF MEDICAL OFFICER:
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ASSISTANT ACTUARY:
ARTHUR B. WOOD, A.I.A.
SUPERINTENDENT OF AGENCIES:
FREDERICK G. COPE.

1902		AUGUST 1902				
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31						

## Who Runs the Risk?

"I have got along so far without life assurance, and I won't have any now."

This was actually said by a young business man in the city of Montreal on the third day of July in the year of our Lord nineteen hundred and two.

The writer heard the statement. The man who made it has a fairly paying business; he makes a respectable living. He has a wife and four small children.

As far as we know, should he die to-day or any other day for years to come, he would leave them with perhaps a house, and at best only a few dollars.

The above statement was made with bravado, because for many years he had successfully evaded life assurance solicitors. He reminded us of the soldier who had listened to the weird music of Mauser bullets being untouched, and afterwards defying death. Foolish man!

We have thought much about this man, who evidently rejoiced that he was unassured. We have been imaginative enough to even see crape on his home—the casket carried out—a plot in the cemetery, with a stone bearing his name, associated with a familiar Scripture verse as indicative of his life. We have also in imagination gone to his late home, and have seen the grieved widow, with her helpless children, in the struggle with a cold-hearted world, being possessor of very little of the gold which passes current here.

We noticed that grief, along with financial trouble, had already caused the face which was free from care in past years to show the burden.

Ah man! Could you come back and see things now as they are—see that brave woman, with love for her children, fighting the wolf from the door, with heart nearly. broken, hopes shattered, and future blank—you would not rejoice at your victory over the life assurance agent.

But he is not dead yet.

Neither is he assured.

He can even yet wipe out the blot of his negligence, and it will be more heroic, let us tell him, than dodging life assurance agents.

Perhaps he may never read these lines, but there are thousands who are as he is, who should feel ashamed of their carelessness, and, with apologies on their lips, seek an assurance company and make reparation for their sinfulness by giving an application for a policy which would adequately meet any contingency.

Will they do it? Will YOU do it?

## Life is Expression.

Whatever you do, or think, or say, you are constantly revealing your true self, says a writer in Success. Without intending to, you are spreading a knowledge of your character and of your past among those with whom you mingle. You are each day unrolling a page of your life for the world to read. All that you do, makes its mark upon you, physically and mentally. You cannot, if you would, hide the story of your thoughts and acts. Life is expression, and we can only express what we are. Even though the tongue should lie, and the heart seek to deceive, the eye cannot be trained to falsify. Try as we will to wear masks, to pass for that which we are not, the truth within is perpetually struggling to express itself and will shine through every disguise.

The Sun Life of Canada is "Prosperous and Progressive."

Character is a perfectly educated will. Hope is a bait that covers any hook. —Ben Jonson.

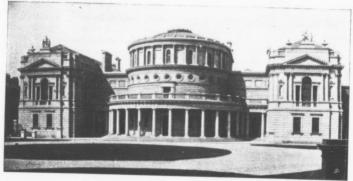


Photo by R. Welch.

## Josh Billings' Philosophic Humor.

"Josh Billings' Comic Allminax," which lived from 1870 to 1879, was in its time the most popular comic publication in America, and millions of copies were sold. The author, less well known as Henry W. Shaw than by his pseudonym, was a natural humorist, and as such holds rank among the foremost funmakers of our literature. His "Allminax" has been out of print for some time, but recently the G. W. Dillingham Company, New York, has brought it out in book form. A few samples of Mr. Shaw's philosophic humor, in his own



Photo by R. Welch.

## BOYNE OBELISK, DROGHEDA.

The Obelisk is on the north bank of the Boyne River. It marks the site where the troops of King William III. charged into the river engaging on the opposite bank with and defeating the Confederate troops of James—July 1st, 1690. The Obelisk is an imposing column erected to perpetuate the memory of King William III., who himself crossed a little lower down the river.

style of phonetic spelling, are gleaned from its pages.

Ekonemy is the art of alwuss gitting the worth of your money and the right change bak, and it is also the art of making ten cents go as far as a shilling. It is like an ear fur musik; it has got to be born the time you are or not at all.

Diogoneze hunted in the da time for an honest man, with a lantern; if he had lived in these times he would hav needed the hed-lite of a lokomotif.

A man with a very small head iz like a pin without enny, very apt tew get into things beyond his depth.

Falling in luv iz like falling into molassis, sweet, but dredful dobby.

Suckcess iz quite often like falling oph from a log; a man kant alwus tell how he kum to do it.

Self-made men are most alwas apt tew be a leetle too proud ov the job.

Thare ain't nothing that is a sure kure for laziness, but i have known a seckond wife tew hurry it some.

There is no kure for vanity. Gitting thoroughly wet kums the neerest to it for the time being.

If a man ain't got a well-balanced hed, i like to see him part his hair in the middle.

Piety iz like beans; it seems tew do the best on a poor sile.

Opinions are like other kinds of vegetables—worth just what they will fetch.

A good karacter iz alwuss gained bi inches, but iz often lost in one chunk.

Thoze persons who spend all their time watching their simptoms are the kind who enjoy poor health.

Yu kant hire a man to be honest; if yu do, he will want his wages raised every morning.

There iz no man so poor but what he kan afford to keep one dog, and I have seen them so poor that they could afford to keep three.



VALE OF AVOCA CO., WICKLOW.

hoto by W. Lawrence, public

The River Avoca runs through a very picturesque vale only a quarter of a mile wide with wooded banks from 300 to 500 feet high. It is made famous by Moore's well-known lines.

## Barring Him Out.

At a revival meeting which took place near Willoughby some time ago, a certain worthy exhorter took the floor and started in on an extended discourse. He talked, and talked, and talked. Time was swallowed up, other speakers were crowded out, the audience was exhausted, and still the exhorter talked on.

Pretty soon he paused a moment to catch his breath, and then, spreading out his hands, he bellowed forth:

"I see a mighty field before me!"

Before he could get any further he was interrupted by a little German-American in a front seat. The little man turned half round and said in a penetrating whisper:

"Poys, poys, somebody put up de bar gwick! If he effer gits hisself insite of dot field ve von't go home to-night!" The exhorter sawthe point and brought his remarks to a hurried close.—Cleveland Plain Dealer.

## The Critic.

The critic stood, with scornful eye,
Before a picture on the wall;
"You call that art? Why, see the fly
Is not natural at all!

"It has too many legs—its head
Is far too large—who ever saw
A fly like that—its color red!
And wings that look as if they—pshaw!"

And with a gesture of disgust

He waved his hand, when lo! the fly
Flew from the picture. "Ah, some dust,"
The critic said, "was in my eye."

The Sun Life of Canada is "Prosperous and Progressive."



Photo by R. Welch, Belfast,

MUIREDACH'S CROSS, MONASTERBOICE.

Monasterboice has a remarkable collection of exceptionally interesting ecclesiastical remains dating from the 4th and 12th centuries, though the monastery was actually founded in the 6th century. The artistic crosses shown above are considered the best specimens in the country. The one in the foreground is 20 feet high. Each is covered with sculptures representing in numerous tablets epochs of sacred or early church history.

## The Family's View-Point.

If you are thirty-five years old and are in good health, and are earning \$100 a month, your life, on which this earning depends, is worth \$22,700 in cash to-day to your family. If you die, they lose the \$100 a month, the equivalent of which is the \$22,700. The cash value of your life to them is, therefore, \$22,700. They lose that if you die. You have made your family dependent on youdependent on that \$100 a month. You have put them at the risk of losing it by losing you. If you had a piece of property which was bringing you in \$100 a month, and it stood a chance of being destroyed and so cutting off your income, you would not rest until you had taken enough of that \$100 a month and insured

yourself against the loss of it. You would consider that you had not done your duty by yourself until you had so protected yourself effectually. Your life is just such a piece of property to your family; you have made it so. They need just that same effectual protection against its loss which may come any day. And they cannot protect themselves. They rely on you for that as much as they do for the \$100 a month itself. They need protection against that loss even more than you need protection against the loss of your property. But they cannot have it unless you give it to You have exposed them to the loss; you have made them dependent on you; you alone can protect them in their dependence.—Colonel Jacob L. Greene.

Faith iz the right bower of hope. If it want for faith there would be no living in this world; we couldn't eat hash with enny safety.



Photo by R. Welch

FATHER MATHEW STATUE, CORK.



DOWNPATRICK.

Photo by W. Lawrence, Dublin.

Downpatrick, the burial place of St. Patrick, St. Bridget and St. Columbkille, is picturesque in appearance. Chief among its many fine buildings is the cathedral, one of the finest specimens of the pointed style of architecture in the country.

### Making the Most Of It.

The Dutch word for an up-to-date automobile is "Suelpaardeloozonderspoorwegpetroolryting."-Temple Magazine.

What! Nothing in a name?-No, no, We must protest it isn't so, As most find out by practice. Much in a name may often be; Read on and you will clearly see How well-assured this fact is.

Thus, should you have a motor car, And find your friends and neighbors are, Impelled by envy, slighting, You must not let the petty word Or "car" be by those neighbors heard When you're its points reciting.

No! there's a way, we would submit, By which they must take more of it When in its praise uniting; Call it, if you would cause a stir, Your "Su-el-paar-del-ooz-on-der-Spoor-weg-pet-ro-ol-ry-ting"!

Who, in the face of that, will claim That there is nothing in a name?

-From the London Truth.

#### The Wrong Boot.

A young couple were married in Fenelon Falls yesterday, and a number of their friends and relatives assembled at the railway station to see them off on their honeymoon. Old slippers and rice were showered on the happy pair as they boarded the train. When they got comfortably seated in the car, the groom noticed a boot in the aisle, and, thinking it was one that had been thrown into the car by some of his jovial friends, threw the boot out of the window as the train was moving. It happened that the boot belonged to a well-known Toronto commercial traveller who had removed it to ease his weary foot. On the arrival of the train at Lindsay, the bridegroom was compelled to purchase a new pair of boots for the drummer.

-Toronto Globe.



Irish Jaunting Car. Photo by R. Welch, Belfast.

## The Successful Assurance Agent.

The successful agent must not only thoroughly understand his business, but must be a man of many resources and quick to put them into execution: extremely sensitive to impressions, and agile enough to shift almost imperceptibly from one plan to another when the plan he has presented does not interest. He must be strong and resolute and possess the decision to close the bargain at the right moment. A faint heart will coax but few signatures from an unwilling or a hesitating candidate. He must know how to read men and mold them to his opinions. He must be brave, have self-assurance, and

lack self-consciousness. With these characteristics he will never become embarrassed.

He must have absolute belief in his company and in the business, and have confidence in himself, or he will never have the power of conviction. He must have the skill to be able to create a good impression from the start; the quick perception to grasp the favorable conditions as they arise, or to meet the unfavorable ones with decision, with brevity, and without creating antagonism.

To be able to present the most attractive contract written by the company, he must know all of the circumstances and conditions which surround his candidate. He must know his personal history, his friends, his family, the number and ages of his children. Likewise he must know his business, his income, his wealth. Without this information no agent can present a proposition intelligently,

though by instinct he may sometimes present it successfully.

Having gained this information, a proposition, if intelligently prepared and presented, can be made to cover the necessities of the individual so completely that he will be sure to feel that it would be unwise not to take advantage of the opportunity. More than likely he will feel and often say to you that the subject of life assurance has never before been presented with such force and directness.

The vital moment has arrived—the time to secure the signature to the application. From the beginning of the canvass the agent should be on the watch for this moment. The successful agent



Low-Back Car. Photo by R. Welch, Belfast,



DUBLIN CASTLE, BERMINGHAM TOWER AND CHAPEL ROYAL. Photo by W. Lawrence, Dublin.

This group of buildings covers ten acres of ground and dates from 1205, when a castle was erected for the defence of the city. Since the time of Queen Elizabeth, it has been the official residence of the Vice-Roy, and is still used for state ceremonials.

has the perception to grasp it, and the decision to secure the application on the spot. When it arrives everything else must be dropped, for in many cases the signature to the application can be obtained but once. Absolutely nothing has been accomplished from an interview without the name on the dotted line. \*\*\*

Because the applicant says he has enough assurance—that he does not believe in assurance—that he will write next month, and offers many other subterfuges, no successful agent ever drops the case. But he strives to overcome these objections with sound logic and common sense arguments, and by this means he secures applications from many doubting clients. Someone has truthfully said that no agent succeeds who endeavors to find men who want life assurance, but he who succeeds convinces men that they must have life assurance. \* \* \*

Just one more essential. With all of the preceding elements in his favor, no man can succeed without work. Intelli-

gent, concentrated, continuous effort is an element in every man's success. Our great warships, though equipped with the best weapons known to modern gunnery, though built after the most approved plans, though manned by the ablest crews, though commanded by the bravest officers, would make little headway or do little damage in battle without motive power; so without work that will bring him in constant contact with every available candidate in the field, no man can succeed. Granted, however, tact, skill, a knowledge of human nature, determination and bravery, persistent, intelligent, strenuous efforts will never fail to produce results in exact ratio to the quality and amount of time and ability given to the business.-Clarence M. Smith, in The Adjuster.





## Sun Life Assurance Company of Canada

## **RESULTS FOR 1901**

Assurances issued and paid for	\$ 10.834.298.07	
Increase over 1900	\$ 10,834,298.07	
Cash Income from Description	410,852.70	
Cash Income from Premiums and Interest	3.095.666.07	
Increase over 1900	306,439.55	
Assets at 31st December, 1901	11 773 032 07	
Increase over 1900	1,286,140.90	
Undivided Surplus over all Liabilities except Capital (according to the Company's Standard, the Hm. Table with 4p.c. interest on policies issued before 31st December, 1899 and 3½ p.c. on those issued since).	586,499,86	
Profits paid Policyholders		
Total Profits poid on assess 1.1.	74,608.80	
Total Profits paid or accrued during year	137,173.88	
Death Claims, Matured Endowments, Profits and all		
other payments to Policyholders during 1901	1.065,649,55	
Death Claims, Matured Endowments, Profits and all other payments to Policyholders to December		
31st, 1901	7,840,014.41	
Lue Assurances in force December 31st, 1901	62,400,931.20	
(The above is an abstract from the Annual Report, a sent to all who make request.)	copy will be	

## TEN YEARS' PROGRESS

	INCOME.	Net Assets exclusive of uncalled Capital,	Life Assurances in force.
1891 1901	920,174.57 3,095,666.07	2,885,571.44 11,773,032.07	19,425,411.84 62,400,931.20
Increase .	\$2,175,491.50	\$8,887,460.63	\$42,975,519,36

Chief Office for the United Kingdom: 93 Queen Victoria St., London, E.C. GEO. E. REID, Manager.