

**PAGES  
MISSING**

PUBLISHED EVERY FRIDAY

CIRCULATES IN EVERY PROVINCE

# THE CANADIAN GROCER

AND GENERAL STOREKEEPER

**SELL ONLY THE BEST!**

In Competition with the World we have received the **Highest Awards Made . . .**

These substantiate our claim that : : : :

## Colman's Mustard

IS THE BEST IN THE WORLD

### PLUM PUDDING TIME

is here, and here to stay as long as you have the right plum pudding. Don't go groping about in the darkness of doubtful makes. Take hold of our

## Plum Pudding in Key Tins

1 and 2-lb. Packages

You'll find them as good as our biscuits and just as popular—that's saying a good deal.

DROP US A LINE FOR A TRIAL DOZEN.

**Christie, Brown & Co., Limited,**

**TORONTO and MONTREAL.**



THE CANADIAN GROCER

If your customers desire a really  
fine, pure Table Salt,  
give them

# Rice's Pure SALT.

It gives Universal Satisfaction.

R. & J. RANSFORD,

Established  
1886

Clinton, Ont.

The best grocers keep the best Imported Biscuits.

Try an assorted case of

# GARR'S



They will  
bring you  
additional  
trade, and  
mark you  
as

*One of the  
live  
grocers  
of Canada.*

FRANK MAGOR & CO.,

Agents for the Dominion.

16 St. John St., MONTREAL

C. E. JARVIS & CO, Vancouver, Agents for B. C.



## LICORICE . . .

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE: Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks, 100 to box; Blow Pipes, 200 and 300 to box; Manhattan Wafers, 2½-lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845.

BROOKLYN, N. Y.

IT IS NOT TOO EARLY TO BEGIN  
YOUR INQUIRIES ABOUT THAT TRIP  
YOU ARE GOING TO TAKE TO THE

## British West Indies

this winter. We have just issued a book-  
let telling what some people saw and  
did on the same voyage last winter, and  
if you write us we will send you one.

THERE IS NO MORE DELIGHTFUL  
WAY OF SPENDING SIX OR SEVEN  
WEEKS THAN ON SUCH A TRIP AS  
THIS. THE WHOLE COST FROM  
HALIFAX AND RETURN IS \$130.00.

Pickford & Black - Halifax.

# Griffin & Skelley's Dried Fruits.

This is the one famous brand of California Fruits that never varies in its one standard of quality—the *highest*. Seeded Raisins, Prunes, Dried Apricots and Evaporated Fruits of all kinds. Sell the "Griffin" Brand and you sell the best. Sell it and you'll hold your trade. Sell it and you'll gain new trade—*you'll gain it and you'll keep it.*

## Prunes.

### "Griffin" Brand.

Large, black, meaty Prunes with small stones and fine flavor. Cured and packed with the greatest care. Packed in the vineyards where they grow. "Fine goods"—fine because of the great regularity with which they maintain their high reputation. Not packed in bulk and then re-packed, but sent right through in the original package.

### "Easter" Brand.

## Seeded Raisins.

Clean and perfectly cured. Sound fruit always. You should place your orders *now* for prompt delivery. Ask your wholesaler. Insist on having the "Griffin" Brand. *They satisfy!*

ARTHUR P. TIPPET & CO. AGENTS,

8 Place Royale, Montreal

grocery  
licorice  
ages, in  
sticks  
ORICE  
, 100 lb  
boxes

N.Y.

**High-Grade  
Wrapping Papers**

are always the cheapest, because there is less waste. Our Brown and Manilla Papers are good, because they are strong and durable.

Full Count. Full Weight.

**CANADA PAPER CO., Limited**  
TORONTO and MONTREAL.

**MOTT'S  
DIAMOND  
CHOCOLATE.**

JOHN P. MOTT & CO.  
HALIFAX, N.S.  
ESTABLISHED 1844

IS THE BEST.

For Sale Everywhere.

—:—  
ASK FOR  
**MOTT'S.**



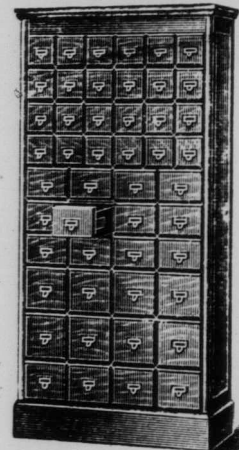
**Downweight is a Thief** Stealing Your Profits Every Time You Use Your Scales. . . .

The Toledo Springless, Automatic, Computing Scale, "The Scale with Brains," is the only scale in the world that positively stops the giving of DOWNWEIGHT. It is the only Automatic Computing Scale in the world without springs. No hand operation in weighing; no prices to set; no levers to move; no weights to lift; no poles to shift; you simply place the article to be weighed on the scale, and the scale instantly and automatically shows in plain figures:

1. The weight of the article in pounds and ounces.
2. The price per pound.
3. The total value of the article in dollar and cents.

It is a mechanical wonder, marvelous in its Simplicity, Sensitiveness, Accuracy and Rapidity of Operation. Made in many styles and sizes for all kinds of stores. Write to-day for illustrated catalogue.

**Toledo Computing Scale Co.**  
**DEAN & McLEOD,**  
Canadian Agents, HAMILTON, ONT.



**OUR GOODS SELL  
THEMSELVES  
BECAUSE  
THEY GIVE  
SATISFACTION.**

"Pincher Creek, N.W.T., August 25th. —Please forward one Spice Cabinet, same as the one got from you recently, the first one has proved such an accommodation. "SCHOFIELD & Co."

WRITE NOW for Price List.

**J. S. BENNETT,**  
Patentee and Mfr.,  
15 Marion St., Toronto.

Bennett's Grocery Cabinet.

**REFRIGERATORS.**



Fit up your store with a Eureka Refrigerator and you will have a refrigerator that will dry wet matches.

Write for our catalogue, guarantee test and testimonials which are free.

**Eureka Refrigerator Co.,**

Wilbert Hooley, Manager.  
54 Noble St., TORONTO.  
Phone Park 518.

This cut represents No. 13.

# Salmon . . .

**RED SOCKEYES**

"Nimpkish"  
"Griffin"  
"Sunset"  
"Lowe Inlet."

**COHOES**

"Eagle"  
"Golden Net"  
"Harlock"  
"Empress."

We have yet on hand a few brands of Salmon—some of which are given herewith. A full list of our brands will shortly be published.

We are **Packers of Canned Salmon** and dealers in all classes of

**FROZEN, SALTED and  
PICKLED FISH.**

**The British Columbia  
Packers' Association**

Cold Storage Plants in New Westminster, B.C.

**VANCOUVER, B.C.**

The  
**Dominion Canister Company**  
 Limited  
 MANUFACTURERS OF

## The "Perfection" Canister

### SOME OF ITS ADVANTAGES :

1. It has the new friction or "penny" top and the cap can be made in sizes to suit customers.
2. If you use it, you do not give "down" weight.
3. Your advertisement on a neat label on every package you sell.
4. It's neat ; it's attractive ; it's cheap ; it's best.

WRITE FOR SAMPLES. GET PRICES.

The Dominion Canister Company, Limited  
 DUNDAS, ONTARIO, CANADA.

## MINCE MEAT

THAT IS  
 RELIABLE.



Put up in convenient sized fibre and  
 wooden pails.

## T. A. LYTLER & CO.

124-128 Richmond St., West, TORONTO.

A Grocer should only  
 sell reliable goods.  
 Our Mince Meat is  
 made from fresh  
 meats and fruits and  
 is the most whole-  
 some article on the  
 market. Now is the  
 time to sell it.

### THE POPULARITY OF

# JAPAN TEA

is in a large measure attributable to  
 its *strength and delicacy of flavor.*

It comes from a country where  
 modern ideas prevail—where the soil  
 is most adaptable to the growing of  
 such healthy, strengthening tea.

## Japan Tea is a Winner.

# Last Call for Christmas Goods

Below we give a list of our Crystallized Goods remaining, and those who have not yet ordered can do so at once :

1 box Pineapple Glace.	7 boxes Assorted Fruits.
8 boxes Apricots.	4 " Brochettes.
2 " Limes.	25 " Angelique.
3 " Yellow Plums.	36 " Candied Cherries.
5 " White Pears.	76 " Glace Cherries.
3 " Pink Pears.	25 " Small Acid Cherries.
4 " Green Gages.	8 doz. Fancy Cartons, 1-lb each.

## COMPLIMENTS OF THE SEASON!

Our new and old customers kindly receive our compliments for the favors you have shown us during the year 1902.

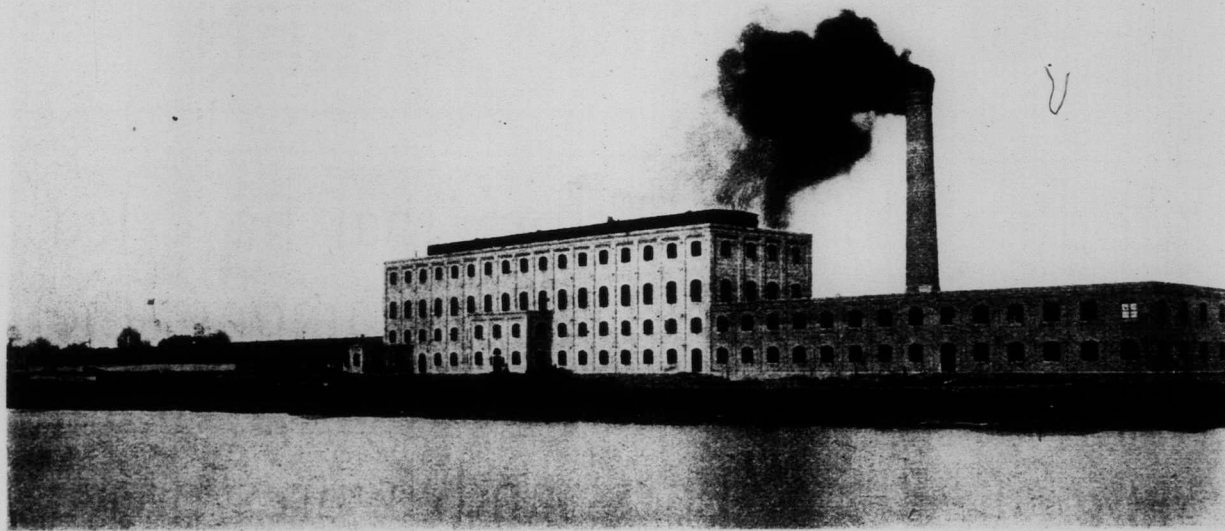
# Henri Jonas & Co.

389-391 St. Paul St.

Montreal.

# STANDARD GRANULATED SUGAR.

A truly Canadian Product.  
Made in a Canadian Factory.  
Made from Canadian Sugar Beets.  
Grown by Canadian Farmers.  
Produced by Canadian Labor.



New 700-ton Beet Sugar Factory of the

**WALLACEBURG SUGAR CO., LIMITED**  
at WALLACEBURG, ONT.

Substantially built and equipped with the most modern and improved machinery in the world at a cost of over \$600,000.

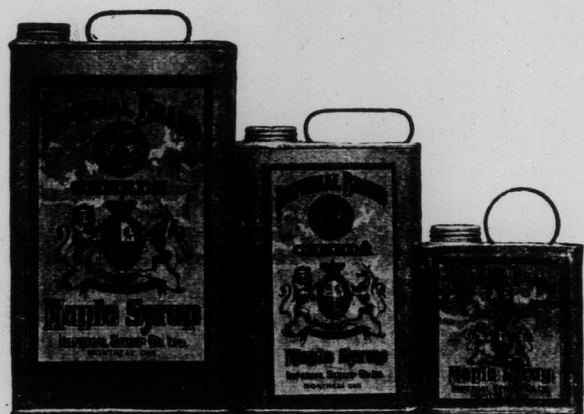


THE MERITS AND SUPERIORITY OF

# CEYLON TEA

BLACK AND GREEN

are the principal factors that have led to the growing desirability among the public for this **healthy, pure, clean, delicious** tea. Facts and figures prove that it is the leading and best-selling tea of to-day. Its high-quality will always retain the position of **LEADER** it now holds.



## IMPERIAL MAPLE SYRUP

The Standard from Ocean to Ocean.

**Merit Acknowledged  
Superiority Admitted.**

### YOUR MONEY BACK

IF NOT SATISFACTORY.

ROSE & LAFLAMME, Agents  
Montreal.

YOU WILL FIND IT

IN THE LAUNDRY EVERYWHERE.

## Ivory Gloss Starch

is the POPULAR BRAND because we have made it our primary aim to PLEASE THE CUSTOMER. You can recommend it with perfect safety and it will prove a money-maker.

Brands also manufactured for kitchen purposes.

**THE ST. LAWRENCE STARCH CO.,**  
LIMITED  
PORT CREDIT, ONT.

## THE AUER GAS LAMP

**"Turns night-time into day-time"**

NEW MODELS. LOWER PRICES.

We offer you the best made lamp on the market, built scientifically.

We offer you a lamp that will light your store for half the cost of kerosene.

We offer you a lamp that is safer than a coal oil one.

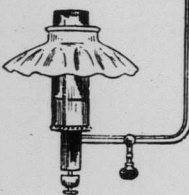
We offer you a lamp which you can sell at a good profit.

Do you want the Agency for it?

==== THEN WRITE FOR ====  
OUR CATALOGUE AND DISCOUNTS.

EVERY LAMP GUARANTEED.

AUER LIGHT CO., 1682 NOTRE DAME ST., MONTREAL.



No. 25  
100 Candle Power.

## SYRUP

We are now putting on the market a very fine Cane Sugar Syrup, which is one of the best things offered to the trade for some while.

*If interested send for Samples and Prices.  
Wholesale only.*

...THE...

**Dominion Molasses Co.,**  
Limited

Halifax - Nova Scotia.

**IN STORE** **Comadre Figs,** <sup>In</sup> **TAPNETS**

**Choice Eleme Figs,** 2 to 2 $\frac{3}{4}$  inches.  
10, 20 and 24-lb. boxes.

**ARRIVING:** Another carload of those choice SANTA CLARA PRUNES, in 50-lb. boxes, at 3 $\frac{3}{4}$ c. A rare chance. Price subject to advance at any moment.



**W. H. GILLARD & CO.,**

Wholesale Grocers,

**HAMILTON.**

**AT A STANDSTILL**

This cannot be—you are moving either forward or backward.

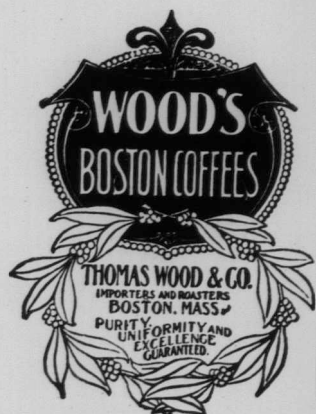
**WOOD'S COFFEES**

Will give you a great impetus

**FORWARD**

if you join issues with us for the Winter trade.

**THOMAS WOOD & CO., 428 St. Paul St., Montreal**



REGISTERED

**TEA**



REGISTERED

We offer the following, which are not only suitable for every-day use, but admirably adapted to bestow on a friend as a Christmas or New Year's Gift: Choicest Golden Tip Assam in chests, Ceylons in chests and half-chests, British India, including Darjeelings, in chests, Oolong and Scented Orange Pekoes in cads, China Young Hyson in half-chests, Japans in half-chests, and Ceylon Green Teas in chests.

The good housekeeper knows that the best goods are not only most satisfactory, but most economical, and the merchant or his assistant who urges upon the housekeeper a tea at 25c. per lb. when she is looking for and prepared to pay 75c. per lb., provided it is value, not only insults her intelligence, but proclaims his own.

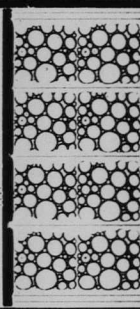
The above goods are not only first-class quality, but the best value on the market. We will be glad to send samples of any of these to independent buyers who are looking for values.

**Grocers' Wholesale Company, Limited, Hamilton.**

CORRESPONDENCE SOLICITED.

# The Canadian Grocer

AND GENERAL STOREKEEPER.



Vol. XVI.

MONTREAL AND TORONTO, DECEMBER 19, 1902.

No. 51.

## GOOD ADVERTISING.

Notes by Miss Nora Laughler, Toronto.

**M**AKE up your mind to turn a new leaf and to put a bright ad. on that new leaf. Start the new year with the idea that you are going to handle the advertising proposition in an intelligent and businesslike way. See wherein business can be pushed most profitably, and put all the vigor and vim you can into advertising to bring that business. You have doubtless gained much experience in the past year, so that the foundation is well laid. Take stock mentally, as it were, look back to the many old mistakes and rectify them. Off with the old stereotyped formulae. Don't be conventional, stiff, unnatural in your wording of ads. any more than you

Your advertising must be better this year than it was last year to be as good as it was last year, because everything in all lines is growing better and better. Every year must show an improvement. This is evolution. Remember nothing can stand still. If your advertising is not going forward it is going backward.

If 90 years ago advertising had been the science it is to-day, hundreds of people in the coal trade would have retained their wealth instead of losing it in their efforts to introduce anthracite coal. At that time a few blacksmiths in the Alleghany Mountains knew that the hard "stone coal," as it was called, could be

Furthermore, he distributed circulars explaining the process. "Put wood under the coals, light it, then leave the fire alone," was his motto, for folks had sought to make hard coal blaze like pine kindlings. As a result, a few people began using the commodity and real merit got its reward—by advertising for it. Not how to burn coal, but how not to burn it is the burning question of to-day when coal and coal advertisements are at a premium.

Marvellous changes have been wrought in the business world during the last decade, and these changes well illustrate the passing of the middleman. Half a century

**A FAIR AND HONEST BALANCE**

Here you put your money on one side of the balance, and you are sure to find its equivalent on the other. Honest goods, honest values, and honest methods propel the wheels of progress here. Innumerable money-saving opportunities are always in evidence. Whether it's FURNITURE, whether it's CARPETS, or whether it's STOVES, bear in mind this is "THE STORE THAT SAVES YOU MONEY."

would be in your talk. Talk to your neighbor. That's the finest and best way to convince him.

Off with the old, on with the new—new ideas, new announcements, progressive methods, more modern business plans. This is pre-eminently the age of progress, and the firm that lags and loiters in the race for business will soon be forced to drop out and the place will be filled by those with 20th century methods. You should start the new year with the intention of making a success with your advertising. Start early and stay persistently with it until the end.

burned, but people in Philadelphia, the likeliest market for the new product, could never succeed in getting the coals lit. Many barge loads of the stubborn stuff were sold, but as no one could make use of his purchase, the seller was arrested for fraud and the coal dumped into the street and used for macadam. So soft coal remained in favor. After much money and time had been wasted thus, a man who believed in advertising went to Philadelphia with a barge full of anthracite from his own mine, built fires in the common grates and stoves in public buildings, and invited everybody to come round and learn how the trick was done.

ago the manufacturer marketed his product through the jobber; the jobber then sold to the wholesaler, the wholesaler to the retailer, and the retailer to the consumer. The producer and the consumer were as widely apart as though they belonged to different hemispheres. The manufacturer was crippled in a helpless, hopeless position, while the producer was at the mercy of the jobber. While the middleman is to-day hardly as extinct as the buffalo, yet producer and consumer have gravitated towards each other, and this change has been brought about solely by the advertisement. It is the little ad. that has exploded the old idea of big

**RISING SUN**  
IN  
**CAKES**  
WELL KNOWN AND RELIABLE

**STOVE POLISH** and **SUN PASTE**  
**STOVE POLISH**  
IN **TINS**  
GUARANTEED TO THE TRADE

**DURABLE AND ECONOMICAL**  
3000 TONS SOLD YEARLY

**DUSTLESS, LABOR SAVING,**  
BEST IN THE WORLD.

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market

**MORSE BROS., Proprietors. Canton, Mass.**

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

profits and small volume. Small profits and large volume are the chickens hatched by the good old advertising hen.

"Ring out the old—ring in the new," especially in the case of old style or shop-worn goods. Wise merchants prefer to see their store full of bargain-hunters carrying off goods at cost rather than to give shelf-room year after year to old relics of bygone fashions. Move the goods on. Get into stock the goods there is demand for, but above all present them to the public by means of crisp, natural talk to people kind of advertising.

#### BUSINESS CHANGES.

##### DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

**T**HE creditors of Celestin Beaulieu, general merchant, of St. Agathe des Monts, Que., have held a meeting.

J. A. Beaudette, grocer, Quebec, has assigned.

John Bone, general merchant, Minden, Ont., has assigned to R. Lee.

Charles Armer, grocer, Chesley, Ont., has assigned to Matthew A. Halliday.

Beaudoin & Croteau, general merchants, Black Lake, Que., have assigned to A. Faucher.

C. Audet, general merchant, Roberval, Que., is offering to compromise at 35c. on the dollar cash.

Zazaire Laliberte, general merchant, of St. Nicholas, Que., has assigned, and V. E. Paradis is provisional guardian.

Holdenraber & Rosenberg, general merchants, of Bathurst, N.B., are offering to compromise at 40c. on the dollar.

Bedingfield & McCusker, wholesale grocers and provisions dealers, Ottawa, are offering to compromise at 35c. on the dollar.

##### PARTNERSHIPS FORMED AND DISSOLVED.

The Chas. A. Bull Produce Company, of Montreal, has dissolved.

Beaucage & Patenaude, grocers, etc., of Montreal, have dissolved.

Jones Bros., general merchants, Sweetsburg, Que., have dissolved.

Trott & Colwell, grocers, St. Thomas, Ont., have dissolved; W. W. Trott continues.

Jackson & Carroll, bakers and confectioners, Kamloops, B.C., have dissolved; Thos. Carroll continues.

Rowan Bros. & Co., manufacturers of ginger ale, Montreal, have dissolved, and a new partnership has been registered.

Husband Bros. & Co., wholesale fruiterers, etc., Toronto, have dissolved; J. M. C. Husband has retired, and the business is continued by H. M. Mulholland and J. W. Sanderson; style unchanged.

##### SALES MADE AND PENDING.

Alex. Barclay, grocer, Toronto Junction, has sold out.

Mary Close, grocer, Toronto, is advertising her business for sale.

The assets of J. E. Heon, general merchant, St. Eulalie, Que., are to be sold.

The assets of J. N. Bisailon, general merchant, Ste. Angèle de Manoir, Que., are to be sold.

##### CHANGES.

Wm. Love & Co., traders, Montreal, have registered.

H. G. Reed, grocer, Chatham, Ont., has sold out to I. M. Taylor.

A. Guay & Co., and provision merchants, Montreal, have registered.

A. McRae & Co., general merchants, of Elva, Man., have removed to Lyleton.

E. N. Sicotte, general merchant, of La Rochelle, Man., has removed to St. Malo.

Allan McLean, confectioner, of Gladstone, Man., is succeeded by Menno Baer.

E. J. Rose, baker and confectioner, of Macgregor, Man., is succeeded by J. J. Pierce.

Andrew Sipes, general merchant, Drinkwater, N.W.T., is succeeded by Sipes & Coventry.

J. C. A. Bock, saw and grist miller, St. Andre, Avelin, Que., is adding a general store.

The Toronto Candy Co. (J. E. Ramshaw), bakers, Vancouver, B.C., are out of business.

H. Law, dealer in seeds and grain, of Beeton, Ont., has sold out to G. T. Somers & Co.

J. R. Kelly, general merchant, Glenboro', Man., has sold out to Hazlewood & Benedekson.

H. E. Maycock, fruiterer and confectioner, Chilliwack, B.C., has disposed of his bakery business to Thomas Legg.

##### FIRES.

H. McCall, baker, Prince Albert, N. W. T., has sustained loss by fire.

H. Jacobs, cigar manufacturer, Montreal, has been burned out; insured.

R. P. Saunders, confectioner, Annapolis, N.S., was burned out; insured.

H. Skelton, flour and feed merchant, of Prince Albert, N.W.T., has been burned out.

M. Garland, confectioner, of Prince Albert, N.W.T., has sustained loss by fire.

D. Lacerte, general merchant, of Prince Albert, N.W.T., has sustained loss by fire.

C. J. Greene, general merchant, Bath, N.B., had his premises and stock damaged by fire.

Welford Bros., manufacturers of ropes and brooms, London, Ont., sustained loss by fire; insured.

J. V. Boudrais, tea merchant, etc., of Montreal, had his stock slightly damaged by fire and water; insured.

Mrs. Isidore Voyer, grocer and liquor merchant, Que., had her stock partially damaged by water; insured.

George E. Snelden, grocer and dealer in crockery, Liverpool, N.S., has been partially burned out; insurance, \$1,900.

##### DEATHS.

Wm. Ashfield, produce merchant, of Ottawa, is dead.

There is no truth in the rumor that some cattle were found at Toronto with the hoof and mouth disease. The story created some excitement, but was reported unfounded by the health officials.

# If Wanting Anything

in a **hurry** for Xmas, wire, phone,  
at our expense. Will rush goods.

The highest price paid for Dried Apples. Write us if you have any.

**LUCAS, STEELE & BRISTOL,** Wholesale Grocers, **Hamilton**

THE ONLY YEAST WITH CREAM IN IT.

Keen's Blue, 3's,	\$ 15	Washboards, "Globe,"	\$1 35
Clothespegs, 5 gross Box,	45	Washboards, "Globe," heavy back,	1 50
Dome Lead, "Royal" per gross	1 25	Salmon, best new Sockeye,	1 25
Epsom Salts, per pound,	1	Salmon, Pink or Cohoes,	1 00
Sulphur, per pound,	1 ¼	Salmon, Humpbacks,	85
Nutmegs, best brown, 110's,	25	Mackerel,	85
Kilgour's or Eddy's Bags, 50 p.c. list prices.		Starch, 10 per cent. trade list prices.	

WRITE—WIRE—PHONE: Above quotations are only good in this way.

We thank the trade for inquiries as to price lists—they will come.

**LUMSDEN BROS.,** HAMILTON AND TORONTO.

JERSEY CREAM YEAST CAKES—THE ONLY YEAST WITH CREAM IN IT.

# Fruit Jars, Season 1903

Now is the most opportune time to book Fruit Jars for the coming year; our travellers will give you full particulars of prices, dating, etc., etc.

For our Western friends in New Ontario, Manitoba, the Territories and British Columbia, our representatives will arrange car rates, 5th class, to the usual distributing centres.

Send us your requirements, either through our travellers, when they call, or by mail direct. Our Western friends will require to do so by mail at once to

**JAMES TURNER & CO.**

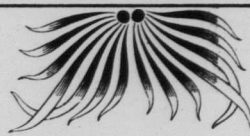
Wholesale Grocers,

HAMILTON, ONT.

THE ONLY YEAST WITH CREAM IN IT—  
JERSEY CREAM.

THE ONLY YEAST WITH CREAM IN IT—  
JERSEY CREAM.

# Season's Greetings



## THOS. KINNEAR & CO.,

Wholesale Grocers,

49 Front St. East, TORONTO

### HINTS TO BUYERS.

Contributors are requested to send news only not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

**T.** KINNEAR & CO. report having received a shipment of new Grenoble walnuts and also Bordeaux. These nuts have been late this year.

New Bordeaux walnuts are in stock with The Eby, Blain Co., Limited.

T. Kinnear & Co. are offering cluster raisins at exceptionally low prices.

Davidson & Hay, Limited, are offering special prices on canned peaches in 2's and 3's.

Apple butter in 1-lb. screw top jars may be procured from Lucas, Steele & Bristol.

"Not a Bone" codfish—a pure codfish, 1's, is in store with The Eby, Blain Co., Limited.

The stringless and French kidney beans for sale by Lucas, Steele & Bristol, are said to be attractive lines.

The Eby, Blain Co., Limited, have a snap in new jams, put up in 6 7's, which they quote away low in round lots.

Lucas, Steele & Bristol are offering three or four lines of choice seeded raisins in packages—Californian goods.

E. D. Marceau has on hand some siftings in 1, 3 and 5-lb. packages, and two lines of bulk siftings, high-grade, which he is offering at reasonable prices.

When buyers are looking for coffee their first consideration is quality, and price comes next. If you want both right why not try "Unity and Quality" blends which you can get from Grocers' Wholesale Co., Limited, put up in tins or barrels, as desired?

E. D. Marceau has in stock about 500 packages of Indian and Ceylon green teas, bought before the advance, which he is offering at a price almost as low as they could be imported at; also to arrive 350 packages of low-grade Indian and Ceylons to be sold as low as the present import price.

Davidson & Hay, Limited, have secured the Canadian agency for New Brunswick's "Easybright" cleaner. This is put up in 6 oz., quarts and gallon tins, compressed lid tops. This is unquestionably the finest cleaner and polisher on the market, and

its effect on brass, silverware, plated ware, glass and high polished furniture is nothing short of marvellous.

English rock candy and druggists' horehound; also shaker salt, are offered cheap by Lucas, Steele & Bristol.

Grocers' Wholesale Co., Limited, offer a very complete list of teas, and buyers would do well to see their samples, as the goods are certainly first-class quality.

When an article of merchandise is criticized adversely it is well for the party not directly interested, but who may want supplies of this particular article, to get all the information he can, as frequently the adverse criticism comes from the superiority of the article, thereby interfering with the sale of some line of goods that have held popular opinion for a period, and the owners are apt to consider that a better article is nothing short of an infringement of their rights. If retail merchants ask Grocers' Wholesale Co., Limited, for samples of teas and coffees they will realize the cause of many adverse criticisms. Grocers' Wholesale Co., Limited, will be glad at all times to furnish samples and descriptions of such and attend to the buyers' request without delay.



This merchant has been cheated.  
So will you if you handle  
imitations of

## MacLaren's Imperial Cheese

A. F. MacLaren Imperial Cheese Co.,  
Toronto. Limited.

IF SHORT OF ANY REQUIREMENTS FOR YOUR CHRISTMAS TRADE

At Our Expense **WRITE WIRE OR PHONE** Prompt Shipment Assured

# THE DAVIDSON & HAY, LIMITED

Wholesale Grocers.

TORONTO.

## EXPERIENCES OF A SEA VOYAGE TO THE TROPICS.

TWO days after leaving Halifax on a voyage to the West Indies the traveller encounters warm summer weather. He opens the windows of his cabin to let in the balmy breezes, and when he goes on deck without an overcoat he has no feeling of chill or discomfort. Bye-and-bye he reaches Bermuda and invests in a big straw hat and, perhaps, a few white waistcoats, unless perchance he has brought them with him. He spends the day at Bermuda in visiting at least two or three of the Island's great natural curiosities, and in the evening when the ship has put to sea he opens up the box of cigars which he bought at Hamilton, for less money than cigars of equal quality ever cost him before, and complacently settles himself in his own deck chair and talks about the enjoyment of it all to the man at his right or left. Yes, indeed, it is a delightful sensation and one that those of us who have passed through it will always remember as one of the delights of our lives.

For people who need a rest, or change of climate, and for the man or woman in search of a good time at a moderate

expense, the round trip to Demerara and return by the ss. Orinoco of the Pickford & Black Line, which sails on December 29, and calls at 13 different ports, is all that could be desired.

The passenger list for this sailing is already well filled, and those who think of going, but have not yet booked their passage, should wire or write at once to Pickford & Black, Halifax, N.S., or R. M. Melville, Toronto, Ont.

## A MANUAL OF BUSINESS.

The Manual of Business. By Sydney P. Johnston. Daniel Stern, Publisher, Chicago.

This work is intended to prove a work of ready reference to business men in regard to many forms of business usage and correspondence employed by them in the conducting of their vocation. Instruction is given on the various details in connection with the office, and the general business forms, laws and regulations are fully dealt with. Valuable technical information is also given on various subjects directly related to the management of the office, the store and the factory. Also what will be useful to many a business man. Parliamentary rules and forms of resolutions are included in the matter of

this book, and at the back are lists of business terms, business abbreviations and business maxims.

## BRIGHTEN UP!

The Brunswick-Balk-Collender Co. are introducing to the Canadian trade their famous "Easybright" cleaner. This article commands a large sale in the United States where its merits have been well proved, and there is no question a proportionately large business can be done in it here as soon as it is once in the hands of consumers. The Davidson & Hay, Limited, have secured the wholesale agency for this polisher and cleaner, and before taking hold of it submitted "Easybright" to the severest possible tests, not only as to its merits as a cleaner and polish, but rather to find if it contained any injurious acids or ingredients which would detract from its value as a cleaner of fine fabrics. "Easybright" will clean almost everything without injury to the article upon which it is used—silver, plated ware, brass, glass, furniture, lace curtains, gloves, carpets, etc. As a window cleaner it is what every householder has been looking for in vain. For full particulars, sizes, prices, etc., write The Davidson & Hay, Toronto.



The mistakes of others should protect every grocer from similar blunders. There are a few grocers who wish they had purchased

**UPTON'S**  
Jams, Jellies and Marmalade  
in place of some unknown brand.

A. F. MacLaren Imperial Cheese Co., Limited, 51 Colborne Street, Toronto, AGENTS.



# THE PROVISION TRADE

AND COLD STORAGE NEWS.

## THE GUELPH WINTER FAIR.

THE Ontario Provincial Winter Fair opened at Guelph December 9, and lasted for two days. It was one of the most successful winter fairs yet held. Two thousand spectators passed through the doors the first day, and five thousand the second day. The capacity of the hotels was taxed, but private houses provided for the overflow. Some of the prominent men present were: Hon. Sidney Fisher, Minister of Agriculture for the Dominion; Hon. J. Dryden, Minister of Agriculture of Ontario; I. Ferris, Commissioner of Agriculture for the Northwest Territories; Prof. Clark, Agricultural Department, Ottawa; Prof. C. C. Curtiss, State Agricultural College, Iowa; Secretary Greig, Winnipeg; Live Stock Association of Manitoba; J. R. Anderson, Deputy Minister of Agriculture, British Columbia; Archibald McNeillage, of Glasgow, one of the foremost agriculturists of Great Britain.

The main building was the scene of activity during the Fair. This structure is a two-story building, 319 ft. long and 59 ft. wide, with a recent addition of 100 x 50 ft. The display of hogs was the largest in the history of the Association, containing 96 pens and some 250 animals. The sheep exhibit was above the average, and the poultry exhibit was large, including almost everything known as such by the Canadian fancier. The dairy tests were carried on in the presence of hundreds of spectators, eager to see everything. About eighty splendid specimens of Canada's best product, the bovine class, were in the stalls.

Dairy cattle attracted most attention the first day, owing to the dairy tests, but breeders and beef cattle were largely represented. Apparently the shorthorn is still the favorite of the Canadian farmer in cattle as they outnumbered all other species exhibited. The Ontario cattle which were at the Chicago Exhibition were on the grounds the first day and were a big attraction of the Fair.

There were 39 animals entered in the dairy class. The famous Ayrshires and Holsteins were chiefly conspicuous. The awards were made on a basis of butter, fats, solids, and days of milking after calving.

An interesting feature of the Exhibition was the lectures. Many lectures of the greatest practical value to the Canadian farmer were delivered in the lecture hall.

Hon. John Dryden presided at these meetings. Two were delivered the first day and three the second. The subject of the first address by J. E. Brethour, of Brantford, "Correct type of Bacon Hog," was discussed by C. F. Hodges, of Brantford, and many questions on the subject were answered. The address was made very interesting by the introduction of life-sized pictures of the animals, their different parts, showing the profit derived from certain portions of the animal, and how to obtain the best results. The conclusion was that by careful breeding and feeding an animal may be marketed under 200 lbs. at a better profit than is secured from heavier hogs.

The second address was by Prof. G. E. Day, O.A.C., Guelph, on "Selection and Breeding of Bacon Hogs." This subject was discussed by P. C. Anderson, of Guelph, and attracted much attention.

On Tuesday afternoon Prof. G. E. Day addressed the farmers on "Conformation and Finish of Export Cattle," and the discussion was carried on by Prof. C. F. Curtiss, of the State Agricultural College of Ames, Iowa. Later in the afternoon the other discussion took place. The first of these was entered into by Mr. McNeillage on "Canadian Live Stock Products Exported to England, and How to Improve Trade." He advocated the farmers producing the highest quality in every line, and assured them that England was ready to take all their surplus products when they reached the highest state of improvement. The last paper was, "Sheep and their Breeding." It occupied the crowd from four to six o'clock the second day. Wednesday evening a public meeting was held and many prominent men, competent to speak on agricultural topics, addressed the meeting.

Hon. Sidney Fisher closed the speaking and had in particular the following to say: "We must see to it that the quality of the goods we export is of the highest. If our cheese, bacon, and other products command such a high figure in the markets of the Old World, it is because of their superior quality. It is said the present prosperity cannot continue much longer; that the healthy condition will fall off in the near future. If this prediction is true, then it is the inferior products from the farm that will suffer first. Let the Canadian farmers see to it that their products are not the first to suffer.

Let the competition in this direction continue keen, if you want to keep on the top wave of prosperity."

\$2.10 PER LB. FOR BEEF.

The sale of the carcasses was a notable feature of the Fair. The sweepstakes bullock, "Bobs," shown by James Leask, of Greenbank, was sold to A. Barber, of Guelph, at \$2.10 per lb. for 1,200 lb. Another carcass, weighing 814 lb., was bought by T. Allison & Son, of Galt, at 60c. per lb. Some fancy prizes were realized in poultry. A block of 40 turkeys were bought at 20c. per lb. All the hog carcasses, 62 in number, were bought by J. & R. McHardy, Guelph, at \$8.10.

### THE QUESTION OF ABATTOIRS.

At the meeting of farmers and stockmen held at Guelph on December 10 great attention was paid to the present state of the cattle export trade. Hon. Sidney Fisher said that all precautions were taken, but that the present state of affairs calls our attention to the vital necessity for the establishment of abattoirs upon such a scale as will enable the live stock trade to take advantage of them on wholesale lines in an emergency.

Hon. Mr. Dryden immediately arose and said that he appreciated the importance of the statements of Mr. Fisher, and hoped that the stockmen would consider them seriously. "However," he continued, "I can say that great interests are now moving in the direction mentioned by Mr. Fisher, and I believe I can promise at the next annual gathering here to announce the location of capital in this business on a sufficient gigantic scale to handle the surplus live stock products, and enable the export live stock trade on slight notice to be turned into the channels of the dead meat trade."

This announcement was greeted with applause among those present, indicating, as it does, that capitalists of large resources are now in communication with the highest officials of the Government, negotiating for the investment in this line of business.

### HOGS ARE A MONEY-MAKER.

In a discussion of the above subject Mr. Mason said that but a few years ago we were importing more pork than we were exporting. Ten or twelve years ago we were deriving \$540,000 from this source. Last year the trade went up to \$13,000,000. The market for pork is increasing and the prospects are very bright. In the

# "TOMAHAWK" BRAND Hams and Bacon

Are rapidly cutting their way into popular favor.

The secret of their success is their uniformly excellent quality and flavor.

Grocers and Butchers are fast recognizing these facts, and orders are correspondingly on the increase.

If you are not handling the "Tomahawk" Brand do so at once and gain the thanks of your customers.

**The Farmers' Co-Operative  
Packing Co.  
of Brantford, Limited.**

# MINCE MEAT

We are pleased to tell you that our sales for Mince Meat are larger than ever. We regret some little delay in shipping orders, owing to the non-arrival of Choice California Raisins. These are now to hand and we can fill all orders. We say our Mince Meat is the finest on the market. Try it and see for yourself.

PUT UP IN

Kegs, 70 lbs.

Pails, 5, 12 and 27-lbs. each.

**F. W. FEARMAN CO.**  
(Limited)  
**HAMILTON, ONT.**

When you have any

# BUTTER OR EGGS

to offer, write or wire us.  
We are buyers.

**The J. A. McLean Produce Co., Limited**

75-77 Colborne Street

Telephone Main 2491.

Toronto.

# Fresh Pork Sausage.

You will please your customers and increase your trade by handling *Our Celebrated Pork Sausage.*

Delicious in flavor and always fresh made. Once used always kept in stock. Expressed to all parts of Canada. Try a Sample Basket.

**The Park, Blackwell Co.,**  
PORK PACKERS,  
TORONTO, ONT.

United States there is a great shortage in hogs and the shortage is becoming greater every year. This gives the Canadian farmer an assured market. The demand of the packing industry is something to be very carefully considered. The home consumption of hogs is 25 per cent. and the export 75 per cent. The packers are asking for hogs running about 160 to 220 lb. They want the lengthy, fleshy hog. With a high price for grain and a good price for hogs it is well to sell the hogs as soon as they are about the weight the packers are calling for. A first cross between two thoroughbreds is the best, but after the first cross the results are not so good. For summer conditions the best results are obtained by feeding on pasture. The hog raised under these conditions has better digestive organs and is stronger constitutionally, being out in the open and not confined to the pens.

Prof. J. H. Grisdale gave the results of experiments made at the Ottawa Farm in the production of firm bacon. He wished, at the start, to state that the fat hog is not necessarily a soft hog. Often a fat hog gives a good hard side of meat. The speaker also warned those engaged in hog raising against rushing their hogs too much and also against marketing them before they are matured. Hogs should have lots of room and be kept in clean quarters; they should be given variety in feeding. A small amount of skim milk, say, 10 or 15 per cent. to the ration of corn, gives good results. Sugar beets and mangolds are favorite roots for feeding.

#### CANADIAN HEREFORD BREEDERS' ASSOCIATION.

The Canadian Hereford Breeders' Association held their annual meeting at Guelph on Wednesday, December 10. The twelfth annual gathering was presided over by W. H. Hunter. The president said that the line of Hereford had largely increased in Canada and elsewhere of late. The report of the secretary explained that Ontario members of the Association will be made members of the Dominion Cattle Breeders' Association. Four hundred and thirteen pedigrees were registered and 213 changed during the year. The Society has 51 members, 11 more than last year. The second volume of the herd book has been issued, and shows 2,517 pedigrees. Receipts for the year were \$881, all of which was expended. The new officers are: President, W. H. Hunter; vice-president, R. L. Michie, Oshawa; vice-presidents for Provinces—Ontario: J. A. McDiarmid; Quebec, H. D. Smith; Manitoba, J. E. Mailes; Maritime Provinces, W. W. Black; Assiniboia, J. P. Van Veer. Delegates to Exhibitions—Toronto, W. H. Hunter, A. J. MacPhie; Ottawa, Samuel Gamble; London, H. Wade and R. Stutt; Winnipeg, J. A. Chapman.

#### DEAR CHRISTMAS POULTRY.

A despatch from Philadelphia says: "Poultry for Christmas will probably cost from 20 to 23c. per lb. this year. The big Western meat houses, whose trade combination affects poultry as well as the larger carcasses, are in control of the turkey market. All manner of fowls are being bought by agents of the Trust, who go into the farming sections of the United States and Canada, and make their purchases in lots running from 100 to 1,000. As fast as fowls are bought they are killed, dressed and stored in the refrigerators of the Trust. Plump and tender turkeys brought 16c. per lb. at last year's Christmas markets. This year, according to both wholesale and retail dealers, they will range in price from 20 to 23c. per lb. Prime chickens and ducks will bring 25c. per lb. Beef is 3c. per lb. lower than it was in the spring, but pork is higher. All

hog products are advanced in price, and are going higher."

#### THE PROVISION MARKETS.

TORONTO.

There is little change in the market. The demand continues good. There is not as much activity as there has been during the past few weeks, but for this time of the year the market is exceptionally good. Dressed hogs have been a little easier. Our quotations are as follows: Dressed hogs, \$7.25 to \$7.50 per 100 lb.; No. 1 beef, \$7.00 to \$7.50 per 100 lb.; hind quarters, \$7.50 to \$8.00 per 100 lb.; front quarters, \$4.50 to \$5.00 per 100 lb.; veal, \$6.50 to \$9.00; lamb, \$6.75. Choice export cattle, \$5.00 to \$5.50; medium cattle, \$4.50 to \$5.50; other grades of cattle, \$2.40 to \$3.00; live hogs, selects, 6c. per lb., and fats and lights, \$5.75 per 100 lb.

Along the line of provisions the demand

**CENTRAL**  
*Business College.*  
STRATFORD, ONT.

One of the best Commercial Schools on this Continent. Write for Catalogue.

W. J. ELLIOTT, Principal.

**FISH AND OYSTERS**  
WHOLESALE.

The F. T. JAMES CO., Limited  
76 Colborne Street, TORONTO.

SEASON 1902.

**Butter**  
**Tubs**

Order now—ship when required. Best goods—fair price.

**WALTER WOODS & CO.**  
HAMILTON.

Subscribers wanting goods or special quotations on anything anywhere in Canada, at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

#### BRITISH BUSINESS CHANCES.

Firms desirous of getting into communication with British manufacturers or merchants, or who wish to buy British goods on the best possible terms, or who are willing to become agents for British manufacturers, are invited to send particulars of their requirements for

#### FREE INSERTION

in "Commercial Intelligence," to the Editor

'SELL'S COMMERCIAL INTELLIGENCE,'

Temple House, Tallis St., Temple Avenue, London, E.C.

"Commercial Intelligence" circulates all over the United Kingdom amongst the best firms. Firms communicating should give reference as to bona fides.

N.B.—A free specimen copy will be sent on receipt of a post card.

**Perkins, Ince & Co.**

**Wholesale**  
**Grocers**

FRONT STREET EAST,

**Toronto.**

**Sovereign Molasses Candy**

100% PROFIT FOR THE GROCER.

Free Sample.

THE GLOBE MFG. CO., 103 Adelaide St. West, TORONTO.

A new and delicious Taffee put up in neat boxes to retail at 10c.



We have a limited number of the clocks shown in above cut, and during the balance of the month we will send one *free of charge* with each case of either

Richards V O Brandy  
 or \*\*\* White Brandy.

Send your orders in now, as we cannot duplicate the supply of these clocks. They are an ornament that will be appreciated wherever they are seen.

**LAPORTE, MARTIN & CIE,**  
 St. Peter Street, \_\_\_\_\_ MONTREAL.

continues good. There is no apparent decline in prices. We quote: Long clear bacon, 10 $\frac{3}{4}$  to 11c.; smoked breakfast bacon, 14 to 15c.; roll, 11 $\frac{1}{2}$  to 12c.; medium hams, 13 $\frac{1}{2}$ c.; large hams, 12 $\frac{1}{2}$ c.; shoulder hams, 11 to 11 $\frac{1}{2}$ c., and backs 14 $\frac{1}{2}$  to 15c.; heavy mess pork, \$21.50 to \$22.00; short cut, \$23.00 to \$23.50; lard, in tierces, 10 $\frac{3}{4}$  to 11c. per lb.; tubs, 11 $\frac{1}{2}$  to 11 $\frac{3}{4}$ c., and pails, 11 $\frac{1}{4}$  to 11 $\frac{1}{2}$ c.; compounds, 8 $\frac{1}{4}$  to 10c.; plate beef, \$15.00 per 200-lb. bbl.

## MONTREAL.

The rapid decline in Canadian Wiltshire bacon on the English market during the first part of the month was about 26s., prices drizzling from 74s. down to 48s. This, however, was followed by a steadier feeling in London, where an advance of 1s. per cwt. was made on leanest selections. On the other hand, the Liverpool market declined 4s. more, but according to mail advices from Liverpool, under date of December 6, it was expected that arrivals would fall off somewhat, and result in a steadier market. A Bristol advice of the same date reported business on spot as very slow, the low prices of Canadian bacon not having any effect on the trade; but when the customer got the full benefit of the reduction a good demand was looked for.

Provisions on the Montreal market during the week have been moving fairly well. The trade in cured meats for the coming holidays has been brisk, at almost former quotations.

Fresh killed abattoir dressed hogs are 25c. per 100 lb. higher than at our last quotations, and a fair trade is now doing at \$8.25 to \$8.50. Supplies of frozen stock have been arriving freely, and prices have accordingly declined, and frozen stock is now quoted at \$7.75 in jobbing lots; carload lots \$7.50 per 100 lb. At these prices good sales were made.

In lard there has been a good demand, the movement being active in both pure and compound brands. Quotations are as follows: Pure Canadian lard, \$2.30 to \$2.32 $\frac{1}{2}$  per pail; Fairbank's "Boar's Head" lard compound, 9 $\frac{3}{8}$ c. tierce basis, with extras as follows: 60-lb. tubs,  $\frac{1}{4}$ c. over tierce; 20-lb. tin pails,  $\frac{1}{4}$ c.; 20-lb. wood pails,  $\frac{1}{2}$ c.; 10-lb. tins,  $\frac{3}{4}$ c.; 5-lb. tins,  $\frac{7}{8}$ c.; 3-lb. tins 1c. Snow White and Globe compound, \$1.80 to \$1.90 per pail; Cottolene, 11 $\frac{1}{4}$ c. for 20-lb. pails, and 11 $\frac{1}{8}$ c. for 60-lb. tubs, for Quebec and Ontario; hams, 12 to 14c.; heavy Canadian short cut mess pork, \$24.50 to \$25; Canadian short cut clear pork, \$23.50 to \$24; American short cut clear pork, \$24 to \$24.50; American fat back, \$24.50 to \$25; bacon, Wiltshire, 13 to 14c. per lb.; extra plate beef, \$14.50 to \$15 per bbl.

## ST. JOHN, N.B.

In pork, the market is again firm. Local dealers are still selling at the lower prices. The demand is light. In beef, prices have shown little change. The high figures have led to cheaper goods being used. Lard is firmly held. Pure in particular has come forward very slowly. Some orders are two months behind. Fresh beef is offered, and the price of domestic light beef is low. Lamb and mutton are

plentiful. Pork is firmer here. Poultry is more freely offered, but prices are firmly held. We quote as follows: Mess pork, \$21.50 to \$23.50; clear pork, \$22.00 to \$26.00; plate beef, \$15 to \$16; mess beef, \$12.50 to \$13.00; domestic beef, 5 to 7c.; Western beef, 7 to 9c.; lamb, 5 to 6c.; mutton, 5c.; veal, 5 to 7c.; pork, 7 $\frac{1}{2}$  to 8c.; pure lard, tubs, 12c.; pails, 12 $\frac{1}{2}$ c.; compound, tubs, 9 $\frac{1}{4}$ c.; pails, 9 $\frac{1}{2}$ c.; Fairbank's refined, tubs, 10 $\frac{1}{4}$ c.; pails, 10 $\frac{1}{2}$ c.

A car of Fairbank's refined lard was distributed to the trade this week.

The regulations prohibiting the Canadian Pacific Railway from bringing cattle through the extreme northern part of Maine, because some of the New England cattle have been quarantined, causes much unfavorable comment here. The more so as New York is left open as a shipping point. However, the winter port boats are receiving their cattle over the Intercolonial, and facilities here are equal to looking after all the business that offers.

## WINNIPEG.

CURED MEATS.—The market is very active and prices are firm at last week's list. We quote: Hams, sugar cured, 14 $\frac{1}{4}$ c. per lb.; breakfast bacon, bellies, 15 $\frac{1}{4}$ c.; backs, 14 $\frac{3}{4}$ c.; spiced rolls, 12 $\frac{3}{4}$ c.; smoked long clear, 13c.; dry salt long clear, 12 $\frac{1}{2}$ c.; barrel pork, heavy mess, \$20; pork sausage, 9c.; bologona, 7 $\frac{1}{2}$ c.; pickled pigs' feet, in kits, \$1.25.

LARD.—Tierces, 12 $\frac{3}{8}$ c.; 50-lb. tubs, \$6.05; 20-lb. pails, \$2.40; tins in cases, \$7.75.

DRESSED MEATS.—The market is firmer in all lines. Beef is advancing, and there is an excellent demand for Christmas beef; 6 to 6 $\frac{1}{2}$ c. has been paid during the week for tops. Mutton is unchanged at 8 to 9c.; lambs are worth 12 $\frac{1}{4}$ c., and hogs 7 to 7 $\frac{1}{2}$ c.

POULTRY.—The outlook for a plentiful supply of Christmas turkeys is not good. Manitoba has produced even fewer than usual, and Ontario is not this year in a position to supplement the shortage. Prices are firm and will advance during the week, but it is not so much a question of high prices as actual shortage of supply. Turkeys are now quoted at 13c.; chickens, 10 to 12c.; ducks and geese, 10 to 12c.

## PROVISION NOTES.

White Bros., of Morrisburg, shipped 235 hogs to Stratford on Monday.

Graham & Moore, of Morrisburg, shipped 86 hogs to Toronto on Tuesday.

J. Ogden Armour, the president of Armour & Co., Chicago, has formed plans for a Lolita Armour Institute of Bloodless Surgery, which he has endowed with the sum of \$3,000,000.

A. White, who is buying for Snell & Brown, of Galt, shipped Saturday morning two loads of export cattle to go via Intercolonial. He expected to ship five loads, but the embargo prevented it.

There is every probability that a pork factory will be established at Belleville, Ont., shortly. It will be co-operative and

capitalized at \$250,000. The scheme has been endorsed by the county council.

The International Live Stock Exposition at the Union Stock Yards, Chicago, opened November 30. Although the packers did not take as much interest in the show this year as last, still the exhibits of this year were finer than last year's.

During the earlier part of the month, owing to the events in New England, Buffalo experienced a live stock glut. Thousands of them halted at Buffalo. They were disposed of by killing some of them and diverting the rest to the Southern States.

The officers and members of the Guelph Fat Club Stock Club, the originators of the Provincial Winter Fair, banqueted the visiting stockmen Thursday evening, December 11. The banquet was held in the city hall and surpassed all affairs of its kind ever held in the Royal City.

C. F. Fawcett from Guelph last week shipped a carload of Shorthorn cattle to his home, the Round Hill Stock Farm, in New Brunswick; also a Yorkshire sow, purchased from the Ontario Agricultural College. The cattle were bought from some of the leading breeders around Guelph, and are all pedigreed stock.

George Menzie, cheese and buttermaker, lately of Milton, Iowa, was in Galt about a week ago endeavoring to secure a building suitable for a plant. He intends conducting the manufacture of butter and ice cream, and the sale of milk and cream, but he almost abandoned the idea owing to the lack of the necessary building.

The Canadian Produce Corporation, according to W. R. Nursey, a director of the company, will begin operations next June. It is the intention of the Corporation to buy only Canadian goods, and to sell the goods as such to the English people. It is further the purpose of the Corporation to do away with the middleman.

A new firm will start business in Vancouver at the first of the year in the wholesale grocery, produce and commission trade. The firm will be known as The Baker, Lesson Company. E. A. Baker, formerly of Oppenheimer Bros., now with F. R. Stewart, and E. W. Lesson, formerly of Vancouver, will be the principal members.

Canada was blamed for a short while for the foot and mouth epidemic. In placing the blame on another's shoulders it was lodged, first, against Alberta, and afterwards against Montreal. But on examination of the docks at Montreal it was found that the statement was untrue and Canada has emphatically denied that she was the cause of the outbreak.

The Montreal Stock Company will continue its building operations. The city is to pay the company \$3,000 a year during the continuance of their contract, toward the construction, maintenance, housing and insurance of all live stock in the company's yards. On the other hand, The Montreal Stock Company is to pay the city in cash, or in 4 per cent. bonds, the sum of \$15,000.

The big annual Fat Stock Show at Ottawa, is now an assured fact. Hon. John Dryden, Ontario Minister of Agriculture, has written H. B. Cowan, of The Journal, secretary of the Live Stock Association, approving of the use of The Ottawa Forwarding Company's buildings at the canal basin for the purpose of the show. The show will be held the second week in February.

# Many Consumers Complain

but there are many who don't complain. They get an article that does not please and yet make no complaint. But they don't come back. They go to the other Merchant who gives them better quality.

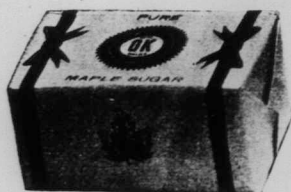
## St. Lawrence Extra Granulated

is the best Granulated made in the world. Absolutely no blueing whatever is used in the manufacture of **ST. LAWRENCE GRANULATED**, and still it is the perfection of whiteness.

A modest profit is all we aim to make on teas. We bought heavily previous to the recent advance of from two to three cents per pound, and we have not

advanced our selling prices. Send us samples you want to match. We can save you at least twenty per cent. Recently, in competition with every local tea house of any importance, we made one sale to a Toronto retail merchant of 143 chests of Ceylons and Indians. It is evident this merchant was not slow to recognize value.

**Warren Bros. & Co.**  
**T O R O N T O .**



**PURE MAPLE SUGAR.**  
Best "O.K." Brand.

We guarantee this brand to be absolutely pure and of select quality.  
Wrapped and packed 30 lbs. to case, in 1-lb. or ½-lb. blocks: full weight.

Price per lb., 10c.



**"LOG CABIN" BRAND  
MAPLE SUGAR.**

This sugar gives good general satisfaction. Put up in 1-lb. blocks only (unwrapped), 30 lb. to case.  
Price per lb., 9c.

More than 1,000 retailers in Montreal handle these goods. Why not you?

For sale by wholesale grocers everywhere.



**MAPLE PATTIES.**

Are made in scalloped cakes, run about 15 pieces to the lb. and are sold at a cent each or by weight.

30 lbs. to case ..... per lb., 9c.

5-lb. boxes, 10 boxes to case .... per lb., 10c.

**THE GROCERS' MFG. & TRADING CO., LIMITED, Montreal**

# Canadian Meats

Consignments  
handled in  **CHEESE and BUTTER.**

**London, Liverpool, Glasgow,**

OR SOLD COST FREIGHT AND INSURANCE.

**WHITELEY, MUIR & CO.,**

Head Office, 15 Victoria Street,  
**LIVERPOOL, ENGLAND.**

If you are in need of \_\_\_\_\_

# VALENCIA RAISINS

Fine Off-Stalk Selects and Layers—All Well-known Brands

You should get our quotations and we will get your orders.

**THE EBY, BLAIN CO., LIMITED WHOLESALE GROCERS, ETC., TORONTO.**

### ONE MORE SUGAR FACTORY.

A FOURTH beet-sugar factory has been added to the list of Canadian refineries in the completion of the Wiar-ton Sugar factory which started running on December 12. The mill is now grinding 350 tons of beets per day, and it will take till next March to turn into sugar the 14,000 tons of beets the company has in its sheds, and on the docks and railway sidings.

The four factories are Berlin, Wallaceburg, Dresden and Wiar-ton.

In his manifesto to the electors, Hon. G. W. Ross says:

"During the year, and since the elections in May, four sugar-beet factories have been completed and are now running. From 12,000 to 15,000 acres of beets have been cultivated, which will yield to the farmer a clear profit, after paying all expenses of labor, from \$20 to \$25 per acre—say, \$250,000. We are looking to the production of at least 25,000,000 pounds of the best quality of refined sugar in the Province this year. The investment in these four refineries will probably exceed two millions of dollars. This venture of the Government, as also been successful and will, no doubt, lead to the establishment of other refineries in the near future."

### APPLES TURNED OUT WELL.

Fred Gooderham, of The Dawson Commission Co., Toronto, has just come back

from a three weeks' stay at Cooksville, Ont., where he was buying apples for his firm. During that period he purchased between 3,000 and 4,000 barrels of apples for export to the Old Country. The crop in that section of the country, he says, has never been larger and the quality throughout has turned out fairly satisfactory.

### CAPT. ADAMS BURNED OUT.

There was a great amount of damage done by water to the stock of groceries in the store of Capt. James Adams, of Dundas, Ont., on December 15, and he is now out of business. A fire originated in the office of W. E. S. Knowles, above the store, and the water thrown on the flames to extinguish them did the work of destruction on the property beneath.

### KELLY BROS. ROBBED.

The grocery store of Kelly Bros., 90 Queen street east, Toronto, was entered by robbers last Tuesday night, December 16, and \$250 in notes and cash was taken from the safe. The thieves entered by the skylight, and quieted the dog inside by giving him a leg of turkey. This is the fourth time Kelly Bros. have been robbed.

The "Salada" Tea Co. received one day this week orders from their New York manager, James A. McGuane, for over 60,000 lb. of "Salada" Ceylon tea. These were all for New York City and the New England States.

### BACK FROM THE SOUTH.

W. G. A. Lambe, of W. G. A. Lambe & Co., Toronto, has returned from a trip through Baltimore, Philadelphia, West Virginia and other points in the Southern States. Mr. Lambe says that business is active over all that country, and that the only drawback at present experienced by business men there as well as here is that the transportation facilities are entirely inadequate to attend to the business of the country. There is a great scarcity of cars on all the railways and a lack of motive power. This state of affairs has been much felt by merchants in both Canada and the United States, says Mr. Lambe, getting shipments forwarded from the Pacific Coast, and he himself states he has had goods consigned to him on November 20, which are side-tracked somewhere between Toronto and San Francisco and can be located nowhere on the line.

### BREADSTUFFS IN TRINIDAD.

Regarding breadstuffs, Gordon Grant & Co., Trinidad, report as follows, under date of December 3: "The ss. Grenada, from New York, is the only recent arrival, but the steamers Korona, Maraval and Maracas are all shortly expected with large supplies. Demand has not been at all active during the fortnight and prices have become slightly easier—especially for the lower grades of flour, which are still in excess of requirements."

Buyers of Eleme figs should communicate with H. P. Eckardt & Co. who are offering some of the choicest quality.

"Best in the World."

**HILL, EVANS & CO'S (WORCESTER, ENG.)**

PURE ENGLISH

**MALT VINEGAR**

Delicate in Flavor and Aroma.  
Splendid keeping properties.

**ROBERT WATERS' QUININE WINE**

Quinine in a palatable form—50 years' reputation.

Export Agents:  
Robt. Crooks & Co., Botolph House, Eastcheap, London, Eng.



# Every Little Helps

Salt is a little thing but it can do your trade a lot of harm or good as you elect—"the trifles make perfection." The woman who finds impurity in the salt she buys or the woman who loses her temper because the salt "cakes" isn't going to think pleasantly of the grocer who sold her that salt.

## Windsor Salt

is as good as a Salt can be, because it is prepared in the only safe way—by the *Vacuum process*. Every drop of moisture is dried out of it by intense heat—it can't possibly cake. Even the smallest particle of impurity would deprive Windsor Salt of its right and title to that standard saying "as pure as Windsor Salt."

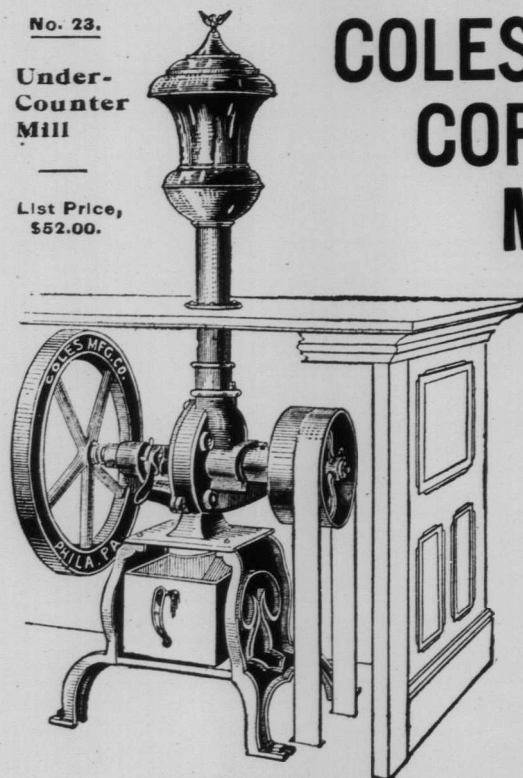
Sold by leading wholesalers everywhere.

**THE CANADIAN SALT CO., Limited,**  
Windsor, Ontario.

No. 23.

Under-  
Counter  
Mill

List Price,  
\$52.00.



## COLES COFFEE MILLS

None better for  
Granulating or  
Pulverizing.

Our mills will  
Pulverize with-  
out heating Coffee.

Every Coles  
Coffee Mill has a  
Breaker that  
breaks the Coffee  
before it enters the  
grinders, thus re-  
ducing wear of  
grinders.

**A GREAT  
LABOR-SAVER.**

Our Grinders  
wear longest.

Agents { TODHUNTER, MITCHELL & CO., Toronto.  
DEARBORN & CO., St. John, N.B.  
FORBES BROS., Montreal.  
GORMAN, ECKERT & CO., London, Ont.

**COLES MANUFACTURING CO., PHILADELPHIA,  
PENN'A.**



Good Value to  
Your Customer

**Paterson's  
Worcester  
Sauce.**

ROSE & LAFLAMME,  
Agents, Montreal.

Large Profit  
To You.



# THE CANADIAN GROCER

President:  
JOHN BAYNE MacLEAN,  
Montreal.

## The MacLean Publishing Co. Limited

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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### EXIT (?) OF THE WHOLESALER AND RETAILER.

ONE sometimes hears it remarked that the day of the wholesaler is departing and that the time is coming when the manufacturer will send his products direct to the retailer. Now we are told that the retailer is to join the wholesaler in the exodus from the commercial field, and that the manufacturer is to pass over the heads of both in getting his products to the consumer.

The author of this startling declaration is Mr. T. M. Humble, the Toronto representative of La Presse. Mr. Humble has taken upon himself the task of educating manufacturers up to his ideal in regard to advertising. And this argument is one of the links in the chain which he is endeavoring to weld by which he proposes to pull them away from the columns of the trade journals.

A chain, we are told, is no stronger than its weakest link. If this be true, and no one has ever questioned it, La Presse's representative has welded a pretty weak chain indeed.

He is not a wise man who would design to say what the future will not bring forth.

## THE CANADIAN GROCER

We are living in an age when great things are happening, when science is working wonders, when what was considered impossible yesterday is being accomplished to-day. It is possible that in the future the housekeeper may, by pressing a button, be able to obtain not only light and heat, but her food, clothing and general household supplies as well. But even then it would by no means follow that she would no longer require the retail dealer or that the latter in turn would no longer have need of the wholesaler.

Neither the wholesale nor the retail business is a sinecure. Each has its place in commerce. Each is a centre for facilitating the distribution of the products of the farm and factory. It was this work of facilitating the movement of merchandise that brought each into existence. When one or the other fail to perform this office it will disappear from the commercial world. But the tendency of the times does not indicate that either are likely to disappear. Retail stores and wholesale warehouses may be relatively fewer in number. But in size and importance they are likely to be relatively larger. At any rate, that is the tendency of to-day in trading as well as in manufacturing concerns. And, of course, the larger they are the greater will be their utility.

We are tending more and more towards specialization. The merest schoolboy recognizes this. The conditions would have to be of the very opposite in order to force the retailer and the wholesaler out of business. As the size and importance of the retail stores and wholesale warehouses increase, the number of lines they carry in stock will naturally multiply. And thus both the consumer and the retailer will be able to have more of their wants supplied under one roof than under the old conditions. In other words, the wholesale houses and the retail stores will possess greater facilities for doing business, and, consequently, show even greater reason for their existence.

### A STANDARD FOR VINEGAR.

At a recent meeting of the Retail Merchants' Association in Toronto resolutions were passed to approach the Government re a standard for vinegars. Such a stan-

dard has become necessary, as of late there have been large quantities of worthless vinegars sold to retailers; and they can get no redress. This could be obviated by a proper standard for the goods, and we hope to see a measure in operation at no very distant date.

### BUSINESS MEN IN CIVIC BODIES.

OUR municipal governing bodies are weak because their members are deficient in the strength which men of practical business experience bring.

Society influence and political pull are all too powerful factors on election day to expect anything else as long as the business men in the various municipalities do not use their influence and mark their ballots in favor of men of the desired type.

We would not for one moment advocate the election of business men because they are business men. We only do so because they are the best qualified for the duties appertaining to municipal administration. Those who would successfully govern a city and make and unmake its laws must of necessity be possessed of the quality of business commonsense. No sane man would for one moment question that. And yet, while in the abstract we acknowledge this to be good doctrine, in practice our actions take a contrary course. In other words, we preach one thing and practice another. We acknowledge the fitness of the business man, but we choose Barabbas the ward heeler, the political partizan, the man who is merely using his position or his party as a stepping-stone to civic or civil service.

A few weeks hence the electors of the different municipalities in Ontario will be electing their representatives to the local governing bodies. The duty devolving upon them if they desire good civic government is obvious.

### NATIONAL ASSOCIATION OF GROCERS.

An effort is being made to induce the National Grocers' Association of the United States to hold their convention in January, 1904, at Niagara Falls, N. Y.

Should the convention be held there it would certainly excite more interest among the grocery trade in Canada than any other gathering of the National Association has hitherto.

## THE QUESTION OF RECIPROCITY WITH THE UNITED STATES.

IT is to be hoped that no one in Canada anticipates the realization of closer and better trade relations in the near future between this country and the United States because at Detroit last week the National Reciprocity League of the United States adopted a resolution favoring reciprocity with Canada. It is quite true the resolution was strongly worded, urging that "the Government of the United States should take immediate steps to secure closer and more advantageous trade relations with Canada, and that reciprocal relations beneficial to both countries should preferably follow the general lines of the removal by both countries of the duties on the natural products of each, and such mutual extensions of the free list and reductions and changes of the duties on the manufactured products of both as will give to each a low rate of duty as is given to any other country."

The language used by some of the speakers at the convention was even stronger than the words of the resolution, part of which is quoted above. Mr. E. N. Foss, of Boston, a director of three large manufacturing concerns and the owner of extensive iron works, made the bold statement that "the New England manufacturers required reciprocity in raw materials with Canada to save their workshops and factories from being closed. \* \* \* If Canada does raise her tariff to our tariff against her, then many of our New England mills and factories must close down."

"In Canada," declared ex-Governor Lind, of Minnesota, "they can raise all the products of the northern zone, and they have what the people of the States require, and it is not right to prevent the free exchange of these commodities. \* \* \* The sensible course for the United States is to treat Canada as if she were in the Union."

What a difference from some of the utterances in Congress in 1864, when the Bill to abrogate the treaty of 1854 was being discussed! Nothing scarcely unkind enough or derogatory enough could be said. Canada was of no consequence. We had no market in Great Britain. And Representative Baxter declared: "They (the Canadians) have nowhere else to go but to our (the United States) markets."

Again, at the Reciprocity Convention, held in Detroit in July, 1865, Hon. J. W. Potter, United States Consul at Montreal, declared: "It is not the policy of Americans to continue the treaty. And within

two years after its repeal Canadians themselves will apply for admission to the United States." This was 37 years ago, and still Canada has not sought admission to the United States.

But in spite of the change in sentiment toward Canada, the dissipation of much of the ignorance that abounded in regard to this country, and the resolution adopted at the recent convention, the politicians in the United States are far too strongly entrenched in their opposition for the most ardent advocates among the commercial class in both countries to expect a realization of their hopes for at least some years to come.

The reciprocity treaty of 1854, which provided for free interchange of the products of the sea, the soil, the forest and the mine, was the result of many years of

### Notice To Advertisers.

Thursday next being Christmas Day the forms of THE CANADIAN GROCER will go to press one day earlier than usual for the issue of December 26.

Will advertisers please note that all new copy and changes must be in our hands on **MONDAY, 22nd inst?** We cannot guarantee to change advertisements after that date.

THE PUBLISHERS.

agitation more or less continuous. Away back in 1816, President Madison brought the subject before Congress in a special message; and the Administrations of Munro, John Quincy Adams and General Jackson also interested themselves in the question. In 1847 the British Minister at Washington made a proposal for a reciprocity arrangement with Canada, and in the same year our own Parliament authorized the admission, free of duty, of natural products of the United States as soon as Congress had passed a similar measure.

The New York Chamber of Commerce took the question up in 1852, and the treaty of 1854, which was adopted by the United States in 1865, was the outcome. Webster, Everett, Douglass, Eward, Marcy, Dix, Clayton, Cushing and other such political stalwarts were supporters of reciprocity with Canada. But where is there to-day in the United States such advocates of the cause? Echo answers, where?

One thing we do know, and that is that the opposition of certain interests in the

United States has so far been able to burk all attempts at reciprocal arrangements with Cuba, Jamaica and Trinidad. And if these can succeed what can we expect should a treaty between Canada and the United States come before Congress for ratification? It does not require the vision of a prophet in order to anticipate what the result would be.

While it may be in the distant future, we believe that ultimately the trade relations between the two countries will be more equable. The politicians will not be able to have their way always. The business men in the United States are awakening to the fact that the inequality in the two tariffs cannot be maintained except to the injury of their own country. And the more they realize this the more will they exert themselves to remove or modify the cause.

In the meantime it is the duty of Canada to sit still and await results. There must be no more importuning. They must come to us, not we go to them.

### SITUATION IN HOG PRODUCTS.

IN the past week packing in the West, according to advices from Chicago, is estimated at 595,000 hogs, with 775,000 for the corresponding week last year. Total packing since November 1 is estimated at 2,895,000 hogs, as against 3,770,000 during the same period last year, a shortage of 875,000.

It may be seen, therefore, that the stocks of lard continue to show a decrease. As a result to be expected, cotton-seed oil has advanced over 1c. per gallon during the past few days, with a firm market and possibility of higher prices, which must increase the cost of cotton-oil products. The foreign trade continue to buy in the States at ½ to 1c. per pound more than they could buy a better grade of goods for in Canada. This changed condition has suddenly come upon the Canadian producers, which they do not seem to be taking advantage of, to secure export business of lard.

### OUR NEW YORK OFFICE.

The MacLean Publishing Co.'s New York office has been changed from Room 443 to Room 802, New York Life Building, 346 Broadway.

Mr. W. T. Robson, the New York correspondent of THE CANADIAN GROCER is now better able than ever to keep our readers posted on what is being done by the most up-to-date business men in New York.

Any of our subscribers who happen to be visiting the great United States metropolis will find our own and other Canadian newspapers on file.

## COMMERCIAL TRAVELLERS' ANNUAL.

THE Dominion Commercial Travellers' Association held its 28th annual meeting in Montreal on Saturday evening, December 13, with the president, James Robertson, in the chair.

The president's report made pleasant reading. The financial condition of the association was shown to be in the best of shape. The report went on to say:

"Negotiations have been carried on with the transportation companies, with a view to having the week-end tickets apply to all points, or at least to certain cities which were not included in places to where week-end tickets could be obtained. We regret to say the companies did not see their way clear to adopt our suggestion, and our request was respectfully declined."

"The Prince Edward Island tax on commercial travellers has continued to occupy the attention of the board. Conferences have been held with sister associations, and all have agreed to make a combined effort to test the legality of this obnoxious law should the opinion now being obtained warrant us in so doing. With this object in view, the best legal advice in Canada is being sought, and we are now awaiting a report which we hope to receive in the course of a few days."

## MORE COMMODIOUS ROOMS.

"Our present rooms not proving as attractive as they might be, the directors have decided to return to the Board of Trade building, where more commodious and convenient accommodation can be obtained. Rooms have already been secured, which we expect to occupy as soon as the new building is completed. The death claims were confined almost altogether among members of long standing. The amount paid under our mortuary benefit scheme to the beneficiaries of deceased members was \$32,300, representing 32 claims. Average age of deceased members was 51 years, their membership averaging 16 years."

"Three different sums, amounting to \$26,000, have been invested in first mortgages on real estate, bearing 5 and 5½ per cent. Total amount now invested: First mortgages, \$183,500; harbor bonds, \$15,237; Board of Trade second mortgage bonds, \$5,000."

"The total received on revenue account was \$49,773. Of this amount \$32,300 has been paid for claims arising from the death of 32 members. The working expenses amounted to \$4,358. The net surplus for the year was \$14,028. This amount has been added to capital account, which now aggregates \$203,004."

"The increase in membership for the year, was greater than in any previous year

since 1882, and reflects the great activity and growth of the wholesale trade, consequent upon the increased settlement and development of the resources of our country. Number on roll as per last annual statement, 3,749; new members, received this year, 651; less lapsed through non-payment of annual subscription, 336; making our present membership, 4,046, a gain of 315 for the year."

The annual rental of the associations new rooms in the Board of Trade building will be \$1,200.

It was decided that subscriptions, limited to one dollar per member, should be collected for the purpose of endowing a bed in the Montreal General Hospital.

The following resolution was offered by Mr. Max Murdoch, seconded by Hon. J. D. Rolland, and carried unanimously:

"That the absence of uniformity in the legal procedure for the distribution of the assets of an insolvent debtor is detrimental to the commercial interests of the Dominion of Canada, and an obstacle to the extension of trade, both external and internal;

"That this uniformity can only be obtained by means of a Federal Insolvent Act;

"That it is urgent that an equitable uniform insolvent law be passed at the forthcoming session of the Federal Parliament."

## THE OFFICERS ELECTED.

For the first time in the history of the Association, there was no balloting for office-bearers, all having been elected by acclamation at the last quarterly meeting. They are:

President—Mr. James Robinson.

Vice-President—Mr. George A. Mann.

Treasurer—Mr. J. S. N. Dougall.

Directors—W. B. Mathews, R. C. Wilkins, W. H. Evans, A. Fournier, W. J. Egan, P. J. Paradis (Quebec), S. A. Agnew, John Paterson, A. D. Gall, R. Booth, jr.; past-president, T. L. Paton.

The annual dinner of the Association will take place December 22.

## MUTUAL BENEFIT SOCIETY.

The Dominion Commercial Travellers' Mutual Benefit Society held its seventeenth annual meeting on Saturday afternoon. President J. T. Lesueur submitted his annual report. He said that the membership now totalled 1,038, with 120 new members added during the year, which, although not increasing the total number to that extent, on account of the customary annual lapses, would still materially improve the society's position on account of the new additions being almost entirely young men. The number of death claims provided for since the last annual report was 13, leaving in hand, after paying all charges against the society, a balance of \$5,508. With a view to so increasing the

membership that the six regular assessments might prove sufficient to meet the average number of death claims, and thus obviate the need of special assessments, it was pointed out that this could be done by adding about 500 recruits to the regular membership.

President—Mr. J. T. Lesueur.

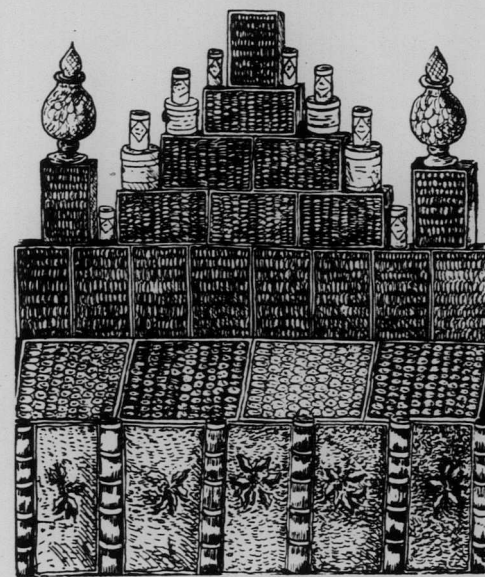
Vice-President—Mr. A. McA. Murphy.

Treasurer—Mr. Chas. Gurd.

Trustees—Messrs. David Watson, F. S. Cote, Max Murdoch, J. N. Christie, E. H. Copland, John Hardie, C. M. Mills, J. W. Rousseau, Alex. Peden and D. M. Campbell.

## A SEASONABLE WINDOW.

At no time of the year has the grocer a better opportunity to make an attractive window display than when he shows Christmas fruits. It is not only that the fruits in themselves are attractive, and, as everything else connected with Christmas



A Neat Grocery Window.

is, are daintily and carefully put up, but everybody, and most of all the small folk, rejoice to see the grocer make his Christmas display. For then we know that Christmas is not far away, and the season of gifts, good-will, plum pudding and mince pie is at hand. The merchant whose window we illustrate has made an unusually good use of the material at his disposal and has put in a most tempting display of good things. Most things wanted for the Christmas cookery were there. Raisins, currants, dates, figs and preserved fruits, etc., in boxes and jars. The cans and small jars contain honey, and the little sprigs of holly with their red berries add just a seasonable touch.

## DRIED APPLES WANTED.

Lucas, Steele & Bristol, Hamilton, are in the market for dried apples, and request that those having them will write, quoting prices, etc.

**"REHASHED FICTION."** Yes, pure and simple fairy stories are the

published claims of our friends the Japan Tea people, wherein they assert that "Japan Teas are pure, clean, and healthy in use."

It's no use, gentlemen, the facts are against you, both the trade and the public have been enlightened upon this subject, and that they have learned their lesson well is evidenced by a falling off in Japan imports of over six million pounds in three years.

**"SALADA"** Natural Green Teas of Ceylon are playing havoc with Japans.

Shall we tell you the reason why? No, perhaps better try them yourself, you'll soon understand why others, as well as ourselves, are enthusiastic about them.

Correspondence solicited.

Address:

Samples cheerfully furnished.

"SALADA," Toronto or Montreal.



Have **YOU** bought the

**Old Reliable?**

For sale by every wholesale grocer from the Atlantic to the Pacific.

Packed only from the finest Red Sockeye Salmon.

**EVERY CAN GUARANTEED.**

**LILY WHITE  
GLOSS STARCH**



Our New  
6-lb. Tin  
is a  
Beauty

Add a case to your next 10-box Order.

**The Brantford Starch Works,**  
LIMITED,  
Brantford, Ont.

# MARKETS AND MARKET NOTES

## ONTARIO MARKETS.

Toronto, December 18, 1902.

### GROCERIES.

THERE is a steady trade doing in wholesale groceries this week and jobbers are filling the last of their Christmas orders. The volume of business transacted in wholesale groceries this season has been satisfactory, but jobbers all fall have been hampered by the slowness of the railway companies in shipping forward goods from the various points of importation. There has been much delay, especially in getting fruits from California and from the ports on the Atlantic sea coast. Also in delivering goods to the retailer delays of three or four days have not been uncommon. The volume of trade is less than last week in almost every line, and is now of a sorting-up character. The only change to report is an advance of 5 per cent. in poultry. Sugars are steady and the demand for the season is moderate. The principal business is being done in nuts, raisins, figs and other classes of fancy goods suitable for the season. Indian and Ceylon teas are strong, but no quotable advances have been made in prices here, the trade being content with firmly maintaining values throughout the list. Young hysons are also high and low-priced teas of this description are not now to be had of first hands.

### CANNED GOODS.

The retail trade generally have now become reconciled to the fact that higher prices have to be paid for tomatoes and canned vegetables of almost every description, and so buying has been more active in all lines, the principal sales being transacted on a basis of \$1.60 to \$1.85 for tomatoes; 90 to 95c. for peas, and 90c. up for corn. The available supplies of all these vegetables are small and should the present conditions continue the prices of these next summer, before the new crop comes in, will be much higher than usual for the time of the year. The prices of canned poultry have been advanced 5 per cent., and sardines are still scarce and firm, with hardly any obtainable. There has been a little movement from stock in fruit.

### COFFEES.

Trade in coffee is still fairly active and quite a lot of the cheaper grades are moving out. The Brazilian markets are firm, but the New York market is dull and saggy. The European markets are also lower. We quote as follows: Green Rios, No. 7, 3 $\frac{3}{4}$ c.; No. 6, 8c.; No. 5, 8 $\frac{1}{4}$ c.; No. 4, 9c.; No. 3, 10 to 12c. per lb.

### NUTS.

Retailers have been buying heavily in nuts in anticipation of a big Christmas trade. There is just now a rush to get orders off, as the crop this year has been late in coming in. The prices are steady throughout the list. We quote: Tarragona almonds, 12 $\frac{1}{2}$  to 13c.; Grenoble walnuts, 13 $\frac{1}{2}$  to 14c.; Marbot walnuts, 11 $\frac{1}{2}$  to 12 $\frac{1}{2}$ c.; Bordeaux walnuts, 10 $\frac{1}{2}$  to 11c.;

Sicily filberts, 9 to 10c.; Brazil nuts, 11 $\frac{1}{2}$  to 15c.; Italian chestnuts, 9 $\frac{1}{2}$  to 10c.; peanuts, green, 7 to 10c. and roasted, 9 to 11c.; Pecan nuts, 15 to 16c. and shelled almonds, 30 to 32c. per lb.

### RICE AND TAPIOCA.

The volume of trade transacted in rice on the local market keeps fair and the primary markets continue firm. Tapioca is firmer on the primary market. We quote: Rice, standard B, 3 $\frac{1}{2}$ c.; Patna, 4 $\frac{1}{4}$  to 5c.; Japan, 5 $\frac{1}{2}$  to 6c.; Sago, 3 $\frac{3}{4}$  to 4c. and tapioca, 3 $\frac{1}{4}$  to 3 $\frac{3}{4}$ c.

### SPICES.

A fairly active tone dominates the local spice market and the movement from second hands to the retailers is principally in baking and pastry grades. Strong advices from the principal markets on pepper have had the effect of keeping stiff the prices here.

### SYRUPS AND MOLASSES.

There is a fair call for the brighter grades of syrup. A few repeat orders are coming in for molasses.

### SUGAR.

The local sugar market remains in the same inactive condition indicated in our

See pages 43 and 44 for  
Toronto, Montreal, St. John  
and Halifax prices current.

report of last week. Trade is light, and both buyers and sellers seem indifferent at the moment. The only feature worthy of note in the general situation is the decline of 10c. in New York refined made on Monday, the 15th inst. This, however, was no real index of the situation, as refiners never realized the advantage of the previous week, which was merely nominal, and they caused it to be known that they were ready to book orders at the former prices. As we went to press we announced a shading in quotations of raw sugars of 1-16c., and the market remains steady on this basis, 3 15-16c. for 96 deg. centrifugals, duty paid, New York. With the prices established on the 1c. basis, there was considerable disposition to sell shown on the part of holders, especially of sugar at Cuban outports, where storage facilities are inadequate. The refiners having anticipated requirements three of four weeks ahead were indifferent buyers. Business on the lower basis was further facilitated by Europe coming in lower for beets. The market there has fluctuated between 8s. 3 $\frac{3}{4}$ d. and 8s. 6d., and on the close quotations are 8s. 4 $\frac{1}{2}$ d. f.o.b. Hamburg, at which price the market is firm. The latest information from Mr. Licht estimates a further reduction of 110,000 tons in the growing crop of Europe, further reducing the output to 5,615,000 tons.

The grinding of the new Cuban sugar crop has now begun, but little, if any, new sugar will be available for shipment this month.

The receipts for the week at the four United States ports were 16,728 tons; the meltings, 31,000 tons, and the total stock in the four ports 165,439 tons, against 187,711 tons last week and 127,550 tons last year.

### TEAS.

Buying in all grades of Ceylon and Indian blacks has been fairly active on the local market this week, and the holders, on the strength of firm advices from the primary markets, are strong in their views, and values have been fully maintained. The heavy sale of Indian and Ceylon greens continues, and the Chinese article is scarce, the cheaper grades of young hysons being now unobtainable at first hands. There is an active demand for Ceylon and Indian greens at from 14 to 19c. Indian greens of attractive style are in good demand, but there is no stock of those at 14c. Indian pekoes and orange pekoes at about 16c. would sell readily, but the stock is almost exhausted and good drawing teas are hard to procure. Those grades of Kangara teas, at from 18 to 20c., are scarce, and 22 to 36c. descriptions are luxuries, as they are in few hands. Some lots of ordinary Darjeelings, at from 18 to 20c. are offering, but goods of this class, at from 30 to 40c., are sparsely offered, there being none here and hardly any on the London market. Mail advices from London, England, state that there was a slight decline in the prices for all grades of Indian teas, the bidding lacking the same animation it recently had and competition being slack, but the firmness of holders continued and a large proportion was withdrawn from sale. The Ceylons offered sold without much alteration in price, but there was a tendency towards rather easier rates.

### FOREIGN DRIED FRUITS.

**CURRENTS.**—These are a shade easier on the primary market. The trade here is mostly in small lots. We quote: Fine Filiatras, 5 $\frac{1}{2}$ c. up; Patras, 6 $\frac{1}{4}$  to 6 $\frac{3}{4}$ c.; Vostizzas, 7 to 8c. per lb.

**VALENCIA RAISINS.**—There is still a fairly good sorting-up demand for Valencia raisins. The prices are unchanged. We quote: Fine off-stalk, 7 to 8c.; selected, 8 to 9c. and selected layers, 9 to 10c. per lb.

**SULTANA RAISINS.**—There is not a heavy call for Sultana raisins. The prices are unchanged at 9 to 13c. per lb.

**DATES.**—There is a good demand for dates from stock for the holiday trade, but the bigger part of the heavy orders have been forwarded to their destinations. We quote: Hallowees, 4 $\frac{1}{2}$  to 5c.; Sairs, 4 to 4 $\frac{1}{2}$ c. and Fards, 7 $\frac{1}{2}$  to 8c. per lb.

**PRUNES.**—These are firm on the Coast and further advances are looked for. The volume of business on the local market has been heavy during the past week. We quote: 100-110s, 4 to 4 $\frac{1}{2}$ c.; 90-100s, 4 $\frac{1}{2}$  to 5 $\frac{1}{2}$ c.; 80-90s, 6 to 6 $\frac{1}{2}$ c.; 70-80s, 6 $\frac{1}{2}$  to 7c.; 60-70s, 7 to 7 $\frac{1}{2}$ c.; 50-60s, 8 to 8 $\frac{1}{2}$ c.; 40-50s, 8 $\frac{1}{2}$  to 10c. per lb.

**FIGS.**—The crop of Comadre figs is reported exhausted at first hands and prices are likely to go higher at once. There is a good local demand for all classes of

figs. We quote: Tapnets, 4c.; Naturals, 8c. and Elemes, 10 to 15c. per lb.

**CALIFORNIAN SEEDED RAISINS.**—These are still quite active and stocks of loose muscatels are becoming light. Quotations are as follows: 8½ to 9c. per lb. for 12-oz. packages and 10½ to 11c. for 1-lb. boxes of choice goods in packages. Californian loose muscatels are quoted as follows: 2-crown, 7½c.; 3-crown, 8c. and 4-crown, 9c. per lb.

**CALIFORNIAN EVAPORATED FRUITS.**—Coast advices report a strong outlook on apricots and peaches. The local trade is fairly active. We quote: Apricots, 8 to 13c. and peaches, 8 to 12c. per lb.

#### GREEN FRUITS.

There is now an active market for nearly all lines of green fruits. Oranges and lemons are selling freely, and of the former, Californian navels and Mexicans are in largest demand, with Mexicans a little in the lead. The navels are a little late in coming to maturity this year, consequently they have only been on the market in large quantities the last few days. They are of good quality, large, and of nice flavor. Californian lemons are selling well and so are Messinas. The export apple trade continues and although the English market might be higher, the sales made there are at a figure that is yielding a fairly satisfactory profit to the exporter. Our quotations are as follows: Californian navel oranges, \$3.50 to \$4 per box; Florida oranges, \$3.50 to \$3.75; Mexicans, \$2.25 to \$2.50; Jamaicas, \$2.35 to \$3 in boxes and \$5.50 in bbls.; Valencia oranges, \$4.50 to \$6.75 per box, according to sizes; Tangerines, \$1.50 per half-strap; pineapples, \$1 to \$4.50 per crate; grape fruit, \$3.50 to \$4 per box; Malaga grapes, \$5.50 to \$7 per bbl.; winter apples, \$2.25 to \$3 per bbl.; fancy Jersey cranberries, \$10.50 per bbl.; Cape Cod, \$9.50 per bbl.; Nova Scotian, \$7.50 per bbl.; sweet potatoes, \$4.50 per bbl.; bananas, \$1.25 to \$1.75 per bunch for ordinary, and \$2.25 to \$2.50 for large bunches; Californian lemons, \$1.25 to \$1.50 per case; Messina, \$3.25 to \$3.50 per box; cucumbers, \$1.75 to \$2.50 per box; Californian tomatoes, \$2.50 per basket carrier.

#### VEGETABLES.

A moderately active market is reported in nearly all lines of vegetables, with the prices about the same all round. Potatoes are scarce and high. Prices are as follows: Lettuce, 30 to 40c. per doz.; mint and parsley, 15 to 20c.; cabbage, 30 to 50c. per dozen and \$1 per barrel; pickling cabbage, 25 to 50c. per doz.; carrots, 40 to 50c. per bag; beets, 40 to 50c. per bag; potatoes, \$1 to \$1.25 per bag; celery, 50 to 75c. per dozen; squashes, \$1 to \$1.50 per dozen, pumpkins, 50c. per dozen; artichokes, 50c. per bushel; spinach, 40c.; parsnips, 40 to 50c. per bag; vegetable marrow, 30 to 50c. per doz.; celery, Californian, \$1.50 per crate; ditto, cauliflower, \$3.75.

#### COUNTRY PRODUCE.

**EGGS.**—Few strictly new-laid eggs are offering and those coming in would bring fancy prices. One lot was sold last week, in a retail way, at 40 to 50c. per dozen. There is a good demand for limed and cold stored. We quote: Strictly new laid, 26 to 30c.; fresh, 19 to 20c.; limed, 18c. and cold stored, 16 to 19c.

**BEANS.**—The offerings are small and jobbers are inclined to buy only for their immediate wants. We quote: Handpicked, \$2 and prime, \$1.75 per bushel.

#### DRIED AND EVAPORATED APPLES.

—Hardly any dried and evaporated apples are offering, and the demand is light. We quote: Evaporated, 6½ to 7½c. and dried, 4 to 4½c. per lb.

**HONEY.**—There is a fair demand for honey. We quote: Extracted clover, 8 to 8½c. in large quantities; in glass jars, small sizes, 95c. to \$1.85 per doz; combs, \$1.50 to \$2 per doz.

**POTATOES.**—These are scarce and in good demand. The farmers do not seem to be desirous of selling the potatoes at present and seem to expect higher prices. A few carlots offered this week brought \$1 per bag.

#### BUTTER AND CHEESE.

**BUTTER.**—Choice dairy butter is coming in slowly. The demand for the good product is heavy and the prices are firm. The surplus stock of dairy which had been accumulating all summer has been gotten rid of and the market at present is in a healthy condition. The demand for creamery is good and the market is strong. We quote: Dairy, 1-lb. prints, 18 to 19c.; large rolls, 16 to 18c.; tubs, 16 to 17c.; inferior tubs, 14 to 15c.; creamery prints, 23 to 24c. and creamery solids, 22 to 23c. per lb.

**CHEESE.**—The market for cheese, both in this country, the United States and Great Britain, is strong. In New York the prices have advanced to 13½c., an appreciation of ¼c. since last week. The price in Great Britain is 62s., as reported by a private cable this week. This is equal to a parity of about 13c. at Canadian shipping points. The local prices are 13 to 13½c. for the finest qualities, according to quantity.

#### POULTRY AND GAME.

**DRESSED POULTRY.**—The arrivals of poultry this week have been light and prices are firmer. The demand is brisk. We quote: Turkeys, 11 to 12½c.; geese, 7 to 8c.; ducks, 8 to 10c. per lb., or 60c. to \$1 per pair; old chickens, 35 to 40c. and young, 40 to 75c. per pair.

**LIVE POULTRY.**—There have been light receipts of live poultry this week and the prices are therefore up a little. We quote: Turkeys, 8 to 9c.; geese, 5 to 6c.; ducks, 7c. to 8c.; chickens, young, 7c. to 8c. and old, 5 to 6c. per lb.

**GAME.**—There has been quite a holiday demand for game and the stocks are getting light. Our quotations are as follows: Teal, 20c. per pair; pin tails, 30 to 35c.; black ducks, 70 to 75c.; butterballs, 30 to 35c.; red heads, 60c. to 65c. and blue bills, 20 to 30c.

#### FISH.

There is an active market for all lines of frozen fish. Fresh herring are nearly all out of the market. In sympathy with the 10c. advance in Baltimore oysters, the prices here have been put up 10c. per gallon. Smoked and prepared fish are moving out freely. We quote: Frozen fish, trout, 7 to 7½c.; perch, 4 to 5c.; pike, 6c.; British-Columbian salmon, 15 to 20c.; whitefish, 7 to 7½c.; mackerel, 15 to 20c.; rock bass, 4c.; halibut, 15c.; blue pike, 4c.; live lobsters, 25c. per lb.; oysters, \$1.05 to \$1.80 in small pails and \$6.75 to \$7.50 for large; smoked ciscoes, \$1.25 per basket; Digby herring, 75c. per bundle; finnan haddies, 7 to 8c. in 15-lb. boxes; codfish, \$4.50 for 25-lb. boxes and \$1.80 for 2 doz. box; quail on toast, 5½c. in boxes; boneless cod, 4½c. per lb.; ciscoes, \$1.25 per basket; kippered herring, \$4 per case of 4 doz. tins;

Labrador herring, in half-barrels, \$3 and lake herring, \$4; salt sea salmon, \$8 to \$10 per 100 lb.; salt sea mackerel, \$2; lake herring, \$4; frozen sea herring, \$2.25 per 100; bloaters, Yarmouth, \$1.25 to \$1.50 per box.

#### GRAIN, FLOUR AND BREAKFAST FOODS.

**GRAIN.**—The offerings have been large and the prices are easier. Buying has been active, and our quotations are as follows: Red wheat, 72c.; white wheat, 72c.; barley, 40 to 45c.; oats, 34c.; peas, 76c.; buckwheat, 52c.; rye, 50c. per bushel on track, Toronto.

**FLOUR.**—The prices of flour are steady with a good demand. The buying is principally in small lots. Quotations are: Ontario patents, in bags, \$3.35 to \$3.65; Hungarian patents, \$4.10 to \$4.20; Manitoba bakers', \$3.75 to \$3.90; straight roller, \$3.40 to \$3.50 per bbl.

**BREAKFAST FOODS.**—There is a good demand for all the standard brands of breakfast foods. The prices are steady. We quote: Oatmeal, atandard and granulated, in carlots on track, \$4.30; standard rolled oats, in carlots, \$4.10 per barrel in bags; in wood, 15c. extra, and for broken lots, 25c. per bbl. extra; rolled wheat, \$2.25 per 100 lb. bbl.; cornmeal, \$4; split peas, \$4.75; pot barley, \$4, in bags; in wood, 15c. extra; Swiss food, per case, \$2.88.

#### HIDES, SKINS AND WOOL.

**HIDES.**—These are weak without any quotable change, owing to a decline on the Chicago market. The offerings are heavy, of poor quality, and are not in good demand. We quote: No. 1 green, 8c.; No. 2 green, 7c.; No. 1 green, steers, 8½c.; No. 2 green, steers, 7½c.; cured, 8½ to 9c. per lb.

**CALF SKINS.**—These are selling freely. Our quotations are as follows: Veal skins, 6 to 14 lb. inclusive, No. 1, 10c.; No. 2, 8c.; do, 15 to 20 lb. inclusive, No. 1, 9c.; No. 2, 7c.; deacons (dairies), 60 to 70c. each.

**WOOL.**—There is an active demand for wool, owing to strong Old Country markets, and prices here are up 1c. per lb. We quote: Unwashed, 8 to 8½c.; fleece, 15c.; pulled wools, super, 15 to 16c. and extra, 19 to 20c.

**SHEEPSKINS.**—These are in good demand at 75c. each.

**TALLOW.**—The offerings are large and the prices are weak. Jobbers are buying at 6 to 6½c. and selling at 6½ to 6¾c.

#### SEEDS.

The seed market is quiet. The offerings are limited and the demand is small, and no improvement in the deliveries is looked for until the new year. At outside points \$6.25 to \$6.75 is paid for red clover and \$5.75 to \$6.75 for alsike. There is practically no timothy offering, and prices are nominal at \$1.50 to \$1.85 per bushel.

#### MARKET NOTES.

Oysters have advanced 10c. per gallon. Canned poultry have advanced 5 per cent.

There is a firmer feeling in poultry this week.

The stocks of Valencia raisins in London are small.

Malaga table raisins are being sold by H. P. Eckardt & Co. at interesting prices.

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**CLEMES BROS.,**  
 TORONTO.

**QUEBEC MARKETS.**

Montreal, December 18, 1902.  
**GROCERIES.**

**T**HE demand for holiday goods this year has been eminently satisfactory, all houses reporting an excellent trade. During the first of the week warm weather enabled jobbers to ship perishable goods by freight, and they were looking for a whole week of mild weather to allow of their making all their shipments of such goods. Among the price changes this week are canned peas, which are 5c. higher for the lower grades. Sisal ropes are ½c. lower, being now quoted at 12 to 13½c., according to size. The scarcity of sardines is very marked. The catch was a failure both on the French and Portuguese coasts. Shads are also scarce. On the local market western brands of baked beans are in short supply at present; this is due to the lateness of the season in canned vegetables and the extra work required of the canneries, which left them but little time to provide for the demand for baked beans. Salt has advanced in price, as it is now necessary to store it instead of leaving it on the wharves. The present price is 52 to 55c.

**SUGAR.**

On the 9th inst., refined sugars on the New York market were advanced 10c., and in expectation of a similar advance, buyers placed good orders with Montreal jobbers. But no advance was made on the local market, and in New York on the 15th inst., the price was reduced again to the former figure, no business having been done at the advance. Locally, there is no quotable change. Montreal refiners have withdrawn their No. 2 grade of granulated sugar from the market. Granulated sugar is now worth \$3.80 and yellows, \$3.15 up to \$3.75.

**TEAS.**

A very good demand is reported on the local market for dusts, siftings and fannings; these are somewhat scarce at present and the prices are firm. The Indian market is now closed and prices are in consequence a little higher. The Ceylon market has followed this advance. There is a good demand for Ceylons. Although there were 4,500,000 lb. more exported from Ceylon this year than last, yet the consumption, from one cause or another, has also increased, and to such an extent that there has not been left the same quantity as last year in holders' hands. Japan low-grades are in fair demand, but there is not a great deal on the market; in fact, it is reported that two or three houses have sold all their stocks. Gunpowder teas, in some cheap grades, have arrived in small quantities on this market, and are offered at 15c. per lb.

**SYRUPS AND MOLASSES.**

The demand for Barbados molasses is still unsatisfactory and business is by no means as brisk as was expected by most jobbers. This is said to be due to a Halifax concern which is offering some cheap stuff which is called Barbados molasses, and which it is supposed the trade have been buying. The price of Barbados is now 23 to 24c.; New Orleans, 16 to 17c.; Antigua, 24c.; Porto Rico, 38c. In corn syrups there is little doing. We quote: In bbls., 3c.; in ½ bbls., 3½c.; in 1-bbls., 3¾c.; in 38½-lb. pails, \$1.40 and in 25-lb. pails, \$1.10.

**SPICES.**

Prices on spice have undergone no change, though the market, both locally

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and in New York, retains all its firmness. Quotations are as follows: Nutmegs, 35 to 55c. per lb., as to size; penang mace, 45 to 50c. per lb., as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade; white, 25 to 27c.; ginger, whole Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c.; and Afghan, 13 to 14c.

#### RICE AND TAPIOCA.

There is no change, whatever on this market, which is steady under a fairly active demand. We quote: B rice, in bags, \$3.02½; in half-bags, \$3.07½; in quarter-bags, \$3.12½; in pockets, \$3.17½. In ten-bag lots an allowance of 10c. is made. CC rice, \$2.92½, in bags; \$2.97½ in half-bags; \$3.02½ in quarter-bags and \$3.07½ in pockets. In the open territory prices are about 10c. less. Patna rice is worth 4 to 5c. per lb. and tapioca, 3½c.

#### CANNED GOODS.

The market is still very firm all round, though, except in peas, no actual change in prices has been made. The lowest price obtainable from jobbers now in peas is 95c., an advance of 5c. over the previous week. We quote: Tomatoes, \$1.60 to \$1.75; corn, 95c.; peas, 95c. to \$1.20; string beans, 87½c. to 90c.; strawberries, \$1.45 to \$1.60; blueberries, \$1.25; raspberries, \$1.45 to \$1.60; gooseberries, \$1.45 to \$1.60; pears, 2s, \$1.60 to \$1.70; 3s, \$2.10 to \$2.15; peaches, 2s, \$1.65 to \$1.70; 3s, \$2.50 to \$2.75; 3-lb. apples, \$5 to 90c.; gallon apples, \$2.10 to \$2.20; 2-lb. sliced pineapples, \$2.20 to \$2.30; grated pineapples, \$2.50; pumpkins, \$1 per dozen; spinach, \$1.50; sugar beets, 95c. to \$1; salmon, pink, 92 to 95c.; spring, \$1.25; Rivers Inlet red sockeye, \$1.30; Fraser River red sockeye, \$1.40.

#### FOREIGN DRIED FRUITS.

**CURRENTS.**—The demand for Christmas trade has been good, and there is still a fair movement. Prices are: Fine Filiatras, 3½c. in cases; cleaned, 5½c.; in 1-lb. cartons, 6½c. and finest Vostizzas, 6½ to 7c. per lb.

**SULTANA RAISINS.**—The market is active. Prices range from 9 to 12c., the latter price for 1-lb. packages.

**VALENCIA RAISINS.**—The market is firm under an active demand. We quote: Finest off-stalk, 7 to 7½c.; selected, 7½c. to 8c. and layers, 8 to 8½c. per lb.

**FIGS.**—There is no change. Comadres are quoted at \$1.20 per tapnet and Eleme figs at 10½ to 20c. per lb.

**DATES.**—The selling price is 4c., which is very cheap, as at present it would cost more than that to import them.

**MALAGA RAISINS.**—There is a great scarcity in these. "Royal Buckingham Clusters" are pretty well exhausted. There are practically no boxes and but very few ¼-lb. boxes. The latter sell at \$1.15. We quote as follows: London layers, \$1.75 to \$1.90; "Connoisseur Clusters," \$2.15 to \$2.50; "Royal Buckingham Clusters," quarter-boxes, \$1.15; "Excelsior Windsor Clusters," \$4.50 to \$4.60; ¼s. \$1.30 to \$1.40.

**CALIFORNIAN RAISINS.**—Prices are steady. There is a good demand. Prices follow: Loose muscatels, 7½ to 8c.; seeded, in 1-lb. packages, 9¼ to 10c.; in 12-oz. packages, 7½c. per lb.

**PRUNES.**—There are no more 70-80s in Oregon prunes; 60-70s are now on the market at 6½c. There is a good trade doing, and our quotations are still as follows: 8½c. for 40-50s; 8c. for 50-

60s; 7½c. for 60-70s; 7½c. for 70-80s; 6½c. for 80-90s; 6½c. for 90-100s. Oregon prunes (Italian style) are quoted as follows: 40-50s, 7½c.; 50-60s, 7 to 7½c.; 60-70s, 6½c.; 90-100s, 4½ to 4¾c. per lb.

#### NUTS.

Shelled almonds, 28 lb. to the box, are offered this week at 28c. Otherwise there has been no change in prices. A good holiday demand is experienced, and our quotations are as follows: Walnuts, 12½ to 13c.; Tarragona almonds, 12 to 13c.; shelled walnuts, 26 to 27c. and shelled almonds, 28c.; filberts, 9½c.; Pecans, 15c.; Brazil nuts, 14½ to 15½c.; peanuts, roasted, 7½ to 11c. per lb., according to the brand.

#### GREEN FRUITS.

The movement in all fancy Christmas goods for the holiday trade is brisk. Valencia oranges have advanced about 75c. Bananas, Jamaica fruit, are 25c. higher. Spanish onions are 25c. per case lower. Holly and evergreen, for store decoration, are now selling rapidly, the former at \$5 per large case and the latter at \$2.25 in bales of about 200 yards. We quote: Jamaica oranges, \$2.75 per box and \$4.50 to \$5 per bbl.; Californian navels, \$4 per box; Valencias, 714's, \$5.25 per box and 420's, \$4.50, and Messina lemons, \$4.00 per box; cocoanuts, \$3.50 per bag of 100; bananas, \$2 per bunch; Cantoes, \$1.15 to \$1.30 per bbl.; pears, \$3.25 and limes, \$1.50 per box; Canadian apples, in bbls., \$3.50 to \$4.50 and baskets, 29 to 30c.; Spanish onions, 65c. per crate and \$2 per case; sweet potatoes, \$5 per bbl.; Malaga grapes, \$5.50 to \$7 per keg; cranberries, \$9.25 to \$11 and red onions, \$2 per bbl.; chestnuts, 9 to 10c. per lb.; pineapples, 25 to the case, \$5; Almeria grapes, fancy heavy weights, \$7 per keg; choice heavy weights, \$6.50 per keg; ordinary, \$5.50 per keg; Californian celery, \$5.50 per case; grape fruit, \$3.75 to \$4.50.

#### FISH.

There has been no marked change in the fish market this week. Green cod is reported somewhat easier and round lots have sold at \$5.25 to \$5.50 for No. 1. There is some scarcity at the moment in fresh haddock, and the price is firm, but unchanged. Our quotations are now as follows: Haddies, 6 to 7c.; smoked herring, 15c. per box; fresh haddock and cod, 3½c. per lb.; dore, 6 to 6½c.; pike, 5c. halibut, 9c.; salmon, 9c.; No. 1 herring, Nova-Scotian, \$5.50 per bbl. and \$3 per half bbl.; No. 1 Holland herring, \$6.50 per half bbl.; No. 1 Scotch herring, \$6.50 per half bbl. and 95c. per keg; Holland herring, 70 to 80c. per keg; No. 1 green codfish \$6.00 and mackerel, \$20.00 per barrel; boneless cod, 1 and 2-lb. blocks, 6c. per lb.; loose boneless cod, 5c. per lb. in 40-lb. boxes; dried codfish, \$4 to \$4.50 per 100-lb. bundle; British-Columbian salmon, \$12.50 per barrel; standard bulk oysters, \$1.40 per gallon; Marshall's kippered herring, \$1.45 per dozen; Canadian kippered, \$1.00 per doz.; Canadian ¼ sardines, \$3.50 to \$3.75 per 100; canned Cove Oysters, No. 1 size, \$1.30 per doz.; canned Cove oysters, No. 2 size, \$2.20 per doz.; Malpeque shell oysters, \$6 to \$7.50 per bbl.

#### BUTTER AND CHEESE.

**BUTTER.**—There has been no improvement in the condition of the butter market, which is still firm with a tendency to higher prices. Dairy has sold this week at an advance of 1½c., the ruling price being now 18c. Finest fresh creamery is quoted at 23c. on this market.

**CHEESE.**—There is not much change to report this week. The price quoted is

slightly higher, but the market has not advanced with as great strides as a couple of weeks ago. The market is quiet, almost no new business being done. The range in prices is from 12½ to 12¾c. per lb.

#### COUNTRY PRODUCE.

**EGGS.**—The market for eggs is still firm, though no actual change in prices has been made. Choice fresh stock is reported scarce and sales were made as high as 28 and 30c. per dozen. Our quotations are as follows: Selected, 25c.; candled stock, 19½ to 20c.; Montreal limes, 18c. in a jobbing way; straight receipts, 18½ to 19c.; Montreal limes, 17½c.; cold storage stock, 17½c. and western limes, 16½ to 17c. per doz.

**POULTRY.**—Prices have been stiffening during the week and choice turkeys, of which offerings are limited, have advanced 1½c., while ordinary are also higher. There is an active inquiry for turkeys, but considerable difficulty is experienced in obtaining supplies and it is thought that further advances will be made. We quote: Choice turkeys, 13½ to 14c.; ordinary, 12½ to 13c.; choice chickens, 10½ to 11c.; ordinary, 8 to 10c.; ducks, 10 to 12c.; geese, 7 to 9c. per lb.

**POTATOES.**—The market is firm and a good business is doing. In carlots, choice stock is quoted at 75 to 80c. and ordinary at 68 to 72c. per bag; in small lots, 95c.

**HONEY.**—Business is still quiet. Prices are as follows: White clover, in comb, 11 to 11½c. and white strained, 8 to 8½c. per lb.

**BEANS.**—There is nothing new to report on this market, which is quiet at \$2 per bushel for primes, in carlots, and \$2.05 to \$2.10 in small lots.

**MAPLE PRODUCTS.**—The movement in maple products is slow. Quotations are as follows: Syrup, in large tins, 70 to 80c.; small tins, 50 to 60c.; in wood, 5 to 5½c. per lb. Sugar, 8½ to 10c. per lb.

**ASHES.**—No improvement is reported on this market, which is quiet. Prices are as follows: First pots, \$4.35 to \$4.40; seconds, \$3.60 and pearls, \$6.25 per 100 lb.

#### FLOUR AND GRAIN.

**GRAIN.**—Oats have eased off some during the week, but their present position is steadier, though only a small amount of business is being done. Buckwheat is 1c. higher and peas about ¾c. higher. We quote: Rye, 55½c.; peas, 73½c.; corn, 67c.; buckwheat, 52c.; feed barley, 41c.; oats, 35½ to 36c. ex-store.

**FLOUR.**—There has been no change in prices. A fair trade is doing. We quote: Choice Manitoba spring wheat patents, \$4.20; seconds, \$3.90; strong bakers', \$3.50; straight rollers, \$3.60 to \$3.75; winter wheat patents, \$3.75 to \$4.

**FEED.**—The tone of the market continues firm at unchanged prices. A fairly good trade is doing. Quotations are as follows: Manitoba bran, \$18.00, and shorts, \$20; Ontario bran, \$17 to \$18, shorts, \$19 to \$20; mouillie, \$23 to \$30, according to quality.

**OATMEAL.**—The market is still quiet. No quotable changes are reported, and in small lots the price is \$4.60 per barrel and \$2.25 per bag; in carlots, \$4.30 per barrel and \$2 to \$2.05 per bag.

**BALED HAY.**—Business continues active on this market, which, however, is steady at former prices. We quote: No. 1 timothy, \$9 to \$10; No. 2, \$8 to \$8.75, and clover, \$6.50 to \$7 per ton in carlots.

#### RAW FURS.

The market for foxes is somewhat better this week and one firm has advanced

# TALBOT FRERES FRENCH TABLE DELICACIES

No. 6	Anchovies in Salt, ½ pint bottles, cases 1 doz.....	\$ 4.50
No. 17	Anchovies in Oil, ⅔ long bottles, cases 1 doz.....	3.75
No. 44	Asparagus Tips, cases 100 tins.....	19.00
No. 48	Artichoke Bottoms, cases 100 tins.....	26.00
No. 52	Lima Beans (Flageolets Fins), cases 100 tins.....	13.00
	String Beans (Haricots verts), cases 100 tins.....	
No. 55	Extra Fins.....	14.50
No. 57	Fins.....	13.00
No. 58	Moyens.....	12.00
	RED CHERRIES in Maraschino.	
No. 169	Cases 12 bottles.....	7.50
No. 170	Cases 12 ½ bottles.....	4.50
	Mixed Vegetables (Macedoines), cases 100 tins.	
No. 181	ler Choiz.....	11.00
	MUSHROOMS, cases 100 tins.	
No. 185	ler Choiz.....	18.00
No. 186	Choiz.....	16.00
No. 187	Hotel.....	14.00
	French Mustard, assorted flavors, cases 2 doz.	
No. 201	Barrel shape bottles, per doz.....	1.55
No. 202	Barrel shape ½ bottles, per doz.....	1.15
	OLIVE OIL, extra surfine, cases 1 doz.	
No. 204	1 litre cracked glass bottles.....	8.00
	OLIVE OIL, surfine, pomponelle bottles.	
No. 234	16-oz., cases 1 doz., per doz.....	5.00
No. 235	8-oz., cases 2 doz., per doz.....	3.00
No. 236	4-oz., cases 2 doz., per doz.....	2.00
	OLIVE OIL, surfine, in tins.	
No. 240	½-gallon cans, cases 12 cans, per can.....	1.00
No. 241	1 gallon cans, cases 6 cans, per can.....	2.00
	Pates Foie Gras Truffles.	
No. 341	⅛ tins, cases 1 doz.....	5.25
No. 342	¼ tins, cases 1 doz.....	9.00
	QUEEN PITTED OLIVES.	
No. 331	½-pint ribbed bottles, cases 1 doz.....	\$ 5.00
	Stuffed Olives.	
No. 337	Oval ring bottles, cases 1 doz.....	3.75
	FRENCH PEAS, cases 100 tins.	
No. 356	Extra Fins.....	14.00
No. 362	Fins.....	12.00
No. 368	Mi-Fins.....	10.50
No. 401	Spinachs, cases 100 tins.....	13.00
No. 422	Brushed Truffles, ⅛-tins, cases 1 doz.....	4.20
	CHOICE QUEEN OLIVES.	
No. 455	36-oz. bottles, cases 1 doz.....	7.00
No. 456	20-oz. bottles, cases 1 doz.....	5.00
No. 457	10-oz. bottles, cases 2 doz., per doz.....	2.90
No. 475	BIJOU OLIVES, for Fancy Drinks, cases 1 doz.....	4.80

HUDON, HEBERT & CIE,

Importing Wholesale Grocers  
and Wine Merchants,

MONTREAL.

ONE OF THE MOST LIBERALLY MANAGED FIRMS IN CANADA.

1842

1902

*We wish all  
our Customers and Friends  
a Merry Xmas  
and a very  
Happy and Prosperous  
New Year.*

**L. CHAPUT, FILS & CO.,**

Wholesale Grocers,  
Importers Teas, Wines and Liquors,

**MONTREAL.**

# "GLOBE" METAL POLISH



**INSIST ON HAVING IT**

Write for a supply of show cards and advertising novelties.

**RAIMES & CO., 164 Duane St., NEW YORK.**

# PURE CREAM TARTAR Gillett's

Positively and absolutely the purest

Put up in

1-lb. Paper Pkgs. 1-lb. Cans. 10-lb. Boxes.  
 1-lb. " " 1-lb. " 25-lb. Pails.  
 1-lb. " " 5-lb. " 100-lb. Kegs.  
 360-lb. Barrels.

**CREAM  
TARTAR**  
on  
the market.

Order from your Jobber.

**E. W. GILLETT COMPANY LIMITED**  
 London, Eng. TORONTO, ONT. Chicago, Ill.

**OUR CUSTOMERS SAY**

# Thistle Brand



# CANNED GOODS

**Are the Best in Canada.**

It looks as though they are right, for our season's pack is sold to them. If your wholesaler hasn't any on hand let us know, for we may be able to put you on the track of these "best" canned fruits and vegetables.

**BRIGHTON CANNING CO.,**  
BRIGHTON.



**A TRADE WINNER  
AND  
A TRADE  
RETAINER**

# Bovril

**"THE PERFECT FLUID BEEF"**

has attained its present high position in public favor on account of its unequalled nutritious properties and palatable flavour. It is prepared under the supervision of eminent analysts, so that the quality never varies, thus insuring satisfaction to your customers at all times, and so contributing to

**INCREASED BUSINESS.**

# Raisins Apricots Prunes Peaches

We expect a car to arrive nearly any day.

**THE WHOLESALE TRADE ONLY.**

**S. H. EWING & SONS**

**Toronto Branch, 87 YORK ST.**

96 KING ST., MONTREAL.

TELEPHONE MAIN 204.

Telephone Bell Main 65  
Merchants 522.

Telephone orders receive prompt attention.

keen to sell. Tomatoes, \$3.50; corn, \$2.10; peas, \$2.

**CANNED FRUITS.**—Gallon apples have arrived and are quoted at \$1.35 to \$1.40 per doz. Other canned fruits are, in normal demand and without change of prices.

**DRIED AND EVAPORATED FRUITS.**—The trade in raisins and currants is heavy as is usual at this season. There has been great difficulty in supplying orders for seeded raisins, owing to the slowness of delivery by the railways. Fine off-stalk, \$2.25 to \$2.30; layer raisins, \$2.50 to \$2.55; Sultana, 9 $\frac{3}{4}$ c.; choice table fruit, in 22 lb. boxes, \$1.70 to \$2.75, according to quality and brand; muscatels, 7 $\frac{1}{2}$  to 8 $\frac{1}{2}$ c.; seeded muscatels, 9 $\frac{1}{2}$  to 10c. Currants, 4 $\frac{1}{2}$  to 5 $\frac{1}{2}$ c., and 1c. additional for cleaned fruit.

**CANDIED PEEL.**—Lemon, 9c.; orange, 9 $\frac{1}{2}$ c.; citron, 12 $\frac{1}{2}$ c.; cut and mixed peels, in 1-lb. drums, \$1.80 per dozen.

**GREEN FRUITS.**—The Christmas trade promises to be a heavy one. Stocks in the city are large and well assorted, and jobbing houses are busy getting orders on the heated cars. Prices are without change. We quote: Oranges, navels, \$5.50 to \$6; seedlings, \$1; Mexicans, \$5; Tokay grapes, \$3 per case; Malagas, \$8 per keg; lemons, \$6 per case; cranberries, \$10 to \$11 per barrel; bananas, \$3 to \$3.50 per bunch.

**HONEY.**—There is a fair demand for both comb and strained. Strained honey, in 1-lb. glass jars, \$1.50 per case and \$2.40 for comb.

**SUGAR.**—Granulated, \$1.45; light yellows, \$3.85. Lump sugar, \$5 and icing sugar, \$1.75 to \$1.80.

**FLOUR.**—There is a very active domestic trade, but prices seem to stick at the same dead level of \$2 base for best Hungarian patent.

**ROLLED OATS.**—Very good market and prices are unchanged at \$1.75 for the 80-lb. sack. There is a good demand also for all classes of package breakfast foods, of which there would seem to be a new one daily. We quote: Buckwheat flour, in packets, per doz., \$1.50; buckwheat flour, per sack, \$3.25; ditto, per half-sack, \$1.65; rolled wheat, per sack of 80-lb., \$2.25; wheat granules, per sack of six 10-lb. bags, \$2; granulated oatmeal, per 100 lb., \$2.80; standard oatmeal, per 100 lb., \$2.80; cornmeal, sacks, per 100 lb., \$1.80; ditto, half sacks, 92c.; white beans, choice, per bushel, \$2.40; split peas, per sack, \$2.70; whole peas, per lb., 2 $\frac{1}{2}$ c.; pearl barley, Ontario, per sack, \$3.30; pot barley, Ontario, per sack, \$2.20.

## NOVA SCOTIA MARKETS.

Halifax, December 15, 1902.

**T**HE wholesale grocery trade has been very active during the past week in all lines of seasonable goods, including dried and green fruits, fancy biscuits, confections, and various other holiday goods. There has also been a fair trade in other general lines. The week compares very favorably with the corresponding season last year, in which trade was exceptionally good. The retail trade has also been more than an average one. Money seems to be plentiful and those who have it are free to spend it. Even among the workpeople this condition pre-

vails. Work has been plentiful and at the holiday season they will spend largely, even if they run the risk of being close-hauled before the rush of spring work sets in.

\* \* \*

Sugar is still firm. Though there was lately a decline of 10c. at Montreal, and about the same time an advance of a like amount in New York, the price here remained steady, as it was considered that the changes were only the result of local conditions, and a reversion to the old figure might take place at any time. It has been before noted, with reference to Halifax merchants, that with uncertain and unexplained fluctuations in the market, they are rather conservative and only advance or decline their prices when a real necessity compels the same. No doubt this tends to the stability and greater regularity of business.

\* \* \*

Country produce has not been coming in so well during the last week as in former years, but there will probably be considerable come in this week. Turkeys have been quoted (wholesale) at 13c., but that article is scarce and they will be up to 15c. before Christmas. One dealer has contracted for a large quantity in P. E. Island, and this is the figure he expects to place on it. Good creamery butter is very scarce and many families are having to use a grade lower. Butter prices are firm with an advancing tendency. Eggs are exceptionally scarce since the cold weather came on, and best fresh are retailing at 40c. per dozen.

\* \* \*

Since the weather changed and brought good roads throughout the country and

*There is no better trade-winner than  
a good article - Sell your customers  
Blue Ribbon Ceylon Tea  
address orders to 12 Front St. East - Toronto  
and they will receive prompt attention*

a chance for the farmers to get their hay off the marshes, considerable of that article has changed hands at prices ranging close to \$10. Much is being held in the hope of higher prices. Since the close of navigation from the outports in P. E. Island, there has been a firmer feeling in oats, as the expense will be much greater in transportation by steamer and rail than by schooners and other craft. The steamer Shelly cleared from Charlottetown last week for Finland with a cargo of 136,000 bushels of oats. It is stated that these oats have been ordered by the Russian Government for seed purposes.

There is no change in the Southern fish markets, and trade is dull here. Prices have further declined in Newfoundland.  
R. C. H.

**OTTAWA TRADE GOSSIP.**

THE past week has been a busy one with retailers. Farm produce is scarce. Good butter, poultry of all kinds, and potatoes command good prices. The sugar market is firm. Canned goods are selling well for this season of the year. Retailers say their customers are buying in quantities for fear of having to pay higher prices. An advance of 1/2 to 1c. per lb. has taken place on Californian raisins.

**EUCHRE AND SMOKING PARTY.**

The Ottawa Retail Grocers' Association held a Euchre and Smoker in Booth's Hall on the 9th inst., which proved to be a great success. Those who attended last year's party pronounced this one the best. About 130 grocers and their friends among the wholesale trade, together with outside travellers who happened to be in the city, were present.

A committee of the Association met each one as he came in and introduced him to one another until about 9 p.m., when the game started. Ten games were played, which resulted in six tieing for first place and four for the "Booby." The final saw off for first place was won by Mr. J. O'Neill, who received a beautiful briar pipe, donated by Provost & Allard. The "Booby" prize was captured by Mr. Rae, of The "Blue Ribbon" Tea Company, of Toronto. Mr. Geo. Atkinson captured the prize of a case of "Bee" starch, offered by Snowdon-Forbes, of Montreal, to the grocer securing the highest number of games.

Refreshments were then served and were partaken of heartily. After the inner man was well satisfied, the following programme was carried out:

- Dance—"Irish Jig"—Master Bazil Bambrick.
- Song—Stuart de la Ronde.
- Recitation—John E. Cox.
- Song—F. F. Meyer.
- Instrumental—Ariel Bros.
- Song—F. Durocher.
- Speech—President Provost.

An orchestra dispensed music during the game so that at no time during the evening was it unpleasant for those who did not play.

There were present, besides the retail grocers of the city: Mr. Snowdon, of Snowdon-Forbes, Montreal; Mr. Rae, of The "Blue Ribbon" Tea Co., Toronto; Mr. Fred. Mitchell, of E. W. Gillett, Toronto; Mr. A. Provost, of Provost & Allard; Mr. Gerald Fitzgerald, and Mr. Hy. Higgert, of H. N. Bate & Sons, and Messrs. J. E. Cox, W. Austin, and C. Booth, of J. G. Whyte & Sons.

Inquiries are being made in Ottawa for the brushes belonging to fruit-cleaners. Some grocers here would be glad to see addresses in next week's "Grocer."

H. C. E.

# A Holiday Suggestion!

Make a good display of

## Clark's Meats and Specialties

and you'll be surprised at the way they sell.

**55 VARIETIES.**

# EPPS'S

GRATEFUL.  
COMFORTING.

IN 1/4-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.  
In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST  
NUTRITIOUS.

# COCOA

**MINCE  
MEAT.**

Everybody is talking Mince Meat these days, and they all tell you theirs is the best.

We don't talk much, but we get there just the same, as others do the talking for us.

Capstan Mince Meat once sold is always sold.

In Packages or in Bulk, from 7-lb. pail to 600-lb. barrel.  
**CAPSTAN MFG. CO., Toronto.**



### NEW GOODS

### JUST ARRIVED.

**HUGH WALKER & SON, Direct Importers, GUELPH, ONT.**

- Fancy Cape Cod Cranberries
- Fancy Malaga Grapes
- Fancy Jamaica Oranges
- PRICES RIGHT.



**We want 100,000 Live Chickens annually for our export trade**

We will pay the highest possible market price for really prime well-fed birds

Correspond with

**SCOTT, ASHTON & COMPANY, MORRISBURG, ONTARIO.**

**GRIMBLE'S** English Malt  
**Six GOLD Medals VINEGAR**

**GRIMBLE & CO., Limited, London, N.W., Eng.**

## CHAT

CANADIAN railroads have followed the American lines and advanced freight rates. An increase of 2 per cent. on flour took effect after December 17.

A. Payner & Co., general merchants, Montreal, have assigned.

Clark & Co.'s flax mill at St. Marys, Ont., was destroyed by fire.

The Ottawa Milling Co. is about to increase its capital stock to \$50,000.

The statistics for the past month show a marked increase in Vancouver trade.

E. B. Morgan, for some years Government cattle inspector, Montreal, is dead.

McElroy & Sons, general merchants, Richmond, Ont., have sold out to Lewis Bros.

It is said that Thomas Lipton will open a distributing centre for his Canadian tea trade at Victoria, B.C.

There is an unusual scarcity in turkeys this season. The cold and damp hindered the hatching a great deal this year.

King Edward's cattle carried off two first prizes and a cup at the Christmas cattle show at Agricultural Hall, London, England.

The Manitoba flour sent to Australia has arrived and is well liked. The dealers mix it with their own product to improve the latter.

A despatch from Foochow, China, says that the China tea trade is dying out, not at Foochow alone, but at other producing centres in China.

The estate of The Harvey-Norman Spice Co., Hamilton, was sold to Robert Ralston & Co. The stock, valued at \$952.91, was sold at 25c. on the dollar.

Mr. Turville, of the City Grocery, London, Ont., has been doing an excellent business since he took hold of that stand on Talbot street two years ago.

John Kinter, of the cider mill, and William White, of the evaporator, Hamilton, report that this has been a most successful season. They will both close down shortly.

The people of Winnipeg and the Northwest have at last awakened to the importance of having cereal mills of their own. Mills are cropping up all over the country, and it is to be hoped that before long there will be no need to send wheat from that part of the country to the United States mills in bond for milling purposes.

## TEA.

AGENTS REQUIRED in Canada and United States to sell and obtain wholesale orders for Ceylon Black and Green Teas on commission. Apply,

"COMMISSIONER,"

CANADIAN GROCER.

109 Fleet Street, E.C., London, Eng.

## California Evaporated Fruits

Apricots, finest in the market. Prunes, all sizes at lowest prices. Peaches, get our prices before buying.

DATES FIGS NUTS

ORANGES, LEMONS

Send for sample packages.

## HUSBAND Bros. & Co.

82 Colborne St., TORONTO.

Phones, Main 54, Main 3428.

## Dried Apples

### Evap.

## Waste and Chops

WE ARE BUYERS.

Send sample and advise quantity, if you have any to offer.

## THE W. A. GIBB CO.

7 Market St., HAMILTON.

## Dressed Poultry Wanted

THE SIMCOE CANNING COMPANY

are now open to purchase Dressed, and Dressed and Drawn Chickens, Turkeys, Ducks, Geese (heads and feet off) for which they pay highest prices in cash.

SHIP TO

## The Simcoe Canning Co.,

York St., HAMILTON, ONT.

Be sure to see that shipper's name is securely fastened to each package and an invoice sent with each shipment.

The Simcoe Canning Co.

## BERLIN BRUSH CO.



WATERLOO.

Manufacturers of

Fine Whisks,  
Brooms, and  
Brushes.

We want your trade, and if your name is not on our travellers' list, let us know and we will send our quotations or have a man call at earliest opportunity.

## IF YOU WANT YOUR XMAS FRUITS

EARLY and of finest quality, let us have your order.

Our goods are all in and being shipped. Send for Xmas Price List.

BASKET HOLLY  
free with each order.

## WHITE & CO.

Wholesale Fruit. TORONTO.

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

SEND YOUR NAME if you have, or will get,

# H AND H

TRADE MARK

the unequalled cleaner. People who once use it, want it, and we will do some sampling for you. 34 Yonge St., Toronto. All wholesalers sell it.

## FLOUR

MAGOR'S  
DELICIOUS  
PATENT  
FLOUR.

The Purest Flour Made—makes  
Delicious Bread, Cakes and Pastry.

Prices For Cash Unequalled.

JOHN MAGOR & CO., MONTREAL

## COX'S GELATINE

Always  
Trustworthy

ESTABLISHED 1725.

Agents for Canada:

C. E. COLSON & SON, Montreal.

D. MASSON & CO., Montreal.

ARTHUR P. TIPPET & CO.,  
Toronto, St. John, N.B., and Montreal

Established 1869.

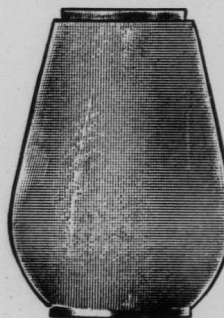
## BUTTER, CHEESE, EGGS, POULTRY.

Consignments solicited.  
Highest prices. Prompt returns.

## A. GIBB & CO.

83 COLBORNE ST., TORONTO

ARE YOU USING OUR



Cold Blast  
or Jubilee  
Globes

Aetna or  
Quaker Flint  
Chimneys?

Give them a Trial.

THE SYDENHAM GLASS CO.,  
of WALLACEBURG, Limited.

**Ozone**  
and  
**The**  
**General**  
**Merchant.**

Owing to the rapidly increasing demand for Powley's Liquefied Ozone with the general merchants throughout the Dominion, we have arranged for the following wholesale grocers to handle it:

**THE EBY, BLAIN CO.,**  
Limited,  
Toronto, Ont.

**JAMES LUMBERS,**  
Toronto, Ont.

**WARREN BROS & Co.,**  
Toronto, Ont.

**T. KINNEAR & CO.,**  
Toronto, Ont.

**JOHN SLOAN & CO.,**  
Toronto, Ont.

**E. ADAMS & CO.,**  
London, Ont.

**JOHN GARVEY,**  
London, Ont.

**LUCAS, STEELE &  
BRISTOL,** Hamilton, Ont.

**LAPORTE, MARTIN & CO.,**  
Montreal, Que.

In buying, it will be necessary for you to sign an agreement to not cut prices, as we protect our customers by making it impossible for departmental stores or others to sell Ozone at cut rates.

When placing your order also write us and we will forward advertising matter free of charge.

**THE OZONE CO.,**  
TORONTO, ONT.

Grocers and Confectioners can rely upon the purity and excellence of

**COWAN'S** Cocoa, Chocolate  
and  
**Famous Blend Coffee.**

**Cowan's Cake  
Icings,**

and

**Cowan's Pure  
Confections.**

**QUEEN'S DESSERT CHOCOLATE.  
CHOCOLATE GINGER, WAFERS, ETC.**

**CHOCOLATE CREAM BARS.**

**COWAN'S SWISS MILK CHOCOLATE.**

THESE ARE CHOICE CHRISTMAS GOODS.

**THE COWAN CO., Limited**

**TORONTO.**



**Canadian Maple Syrup**

We are putting up what we call the "EMPRESS BRAND" Maple Syrup, put up in nice, showy, lithographed cans, and every grocer should have some of it. The article is good and pure and will please your customers. Money refunded if not all we claim for it.

**Canadian Maple Syrup Co., TORONTO,  
Canada.**

**"ACME"  
TABLE SALT**

Ask your wholesale grocer for it. Put up in 24 3-lb. cartons in a case, and in 50-lb. box.

**TORONTO SALT WORKS, Toronto, Ont.  
Agents for the Canadian Salt Co., Windsor, Ont.**

**They Cost Less  
Than Nothing**

Literally, ALLISON COUPON BOOKS cost less than nothing. By using them a mistake is impossible, thus saving many times what we charge for them. Hence, by absolutely saving a great deal more than you pay for them, they not only cost less than nothing, but you receive a great, big premium with every book you buy.



**IF A MAN WANTS CREDIT**

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by

**THE EBY, BLAIN CO., Limited, TORONTO.**

**C. O. BEAUCHEMIN & FILS, MONTREAL.**

**ALLISON COUPON CO.,** Manufacturers,  
Indianapolis, Indiana.

**THE C. G. YOUNG CO.  
RUBBER STAMPS  
AND SUPPLIES**

No. 1 Adelaide Street East - Toronto

Established 1860.

**Geo. Wells & Matthews**

Commission Merchants,  
Live Stock, Grain and Produce Salesmen,  
**SYDNEY, N. S. W., AUSTRALIA.**

We are prepared to act as Canadian agents for shippers of flour and all lines of produce. Communications invited, consignments received, and information supplied as to market value here.

Head Office:

**Corporation Buildings, Sussex St.,**  
Cable address: "Wells" } **SYDNEY, N.S.W.**  
Code: A B C.

**Ask  
and  
Receive.**

**Advertise  
and  
Acquire.**

If you want to sell a business or a delivery wagon, if you want a partner or a clerk—**advertise.** If you have what you don't want, or haven't what you do want—**advertise.**

Our condensed advertisements cost little, but are worth a good deal. You can reach most of the grocers in Canada at the expense of a few cents. Our rate is 2c. per word each insertion, and remittance must accompany order in every case.

**THE CANADIAN GROCER**  
Montreal and Toronto.



## Tobaccos, Cigars, and Smokers' Accessories

A DEPARTMENT FOR  
RETAIL MERCHANTS.

### CHRISTMAS AND THE SMOKER.

THE season is upon us when a man must accept his wife's "2-fors" for which she paid \$7.50 for a box of 50, and convince her that she could have got him nothing he wished more; that he could never have afforded to get them himself; that the next month will be happier on account of those cigars; that her choice is worthy of a connoisseur, etc.

He will tell her that he really must take them down to the office to show "the boys" what his wife gave him for Christmas. Then he carefully ties them up before her, in the same tinted perfumed paper and pink string in which she gave them to him and starting out with the parcel conspicuously held in his hand—exchanges the lot for a morning paper with the first newsboy he meets.

That is one of the seasonable Christmas jokes and we would advise no woman to buy her husband's cigars unless she knows exactly what he smokes and has it written down. Still, a woman with a husband who smokes has a very easy time picking presents for him. Let the dealer who handles smokers' accessories bring them forward now and he can feel sure that every woman whom he induces to buy will have a pleased husband on Christmas morning.

A few of the sundries to be shown are pipes of different shapes, makes and prices, cleaners, trays, matchesafes, pipe-racks, tobacco pouches and cigar and cigarette holders. One of the most useful presents a wife can give is a cigar or cigarette case. The best cigar case is not the leather one, as it does not protect the cigar, which breaks so easily in the pocket. Handle a metal one—some light metal like aluminum—with places for three cigars, and you are sure to have good sales. This case fits the pocket, protects the cigar and holds all the cigars the average man needs at one time.

Bring these sundries up to a counter where they can be seen, or, better still, put them in the window. They make a neat display and will be found an easy way to dispel the perplexity of many a woman when looking for a present for her husband.

### CIGAR FACTORY BURNED.

The immense five-storey factory in Montreal, manufacturing the "Stonewall Jackson" cigar, was completely destroyed by fire on December 14. The fire starting shortly after four o'clock in the morning

burned well on into the afternoon in spite of the efforts of the whole brigade, who could do no more than save the adjoining buildings.

The morning was bitterly cold and the ten hours' fight of the firemen was one they will ever remember. When they arrived the ground floor was wrapped in flames and it was found impossible to save anything. The entire stock, including over a million cigars, was consumed, making a loss of from \$50,000 to \$60,000.

Mr. John Michaels, the proprietor, resumed work as best he could the following day, so that lovers of that cigar will be deprived of it for as short a time as possible.

The insurance on the factory will aggregate over \$55,000, which is divided as follows:

Royal .....	\$16,000
North British and Mercantile.....	4,000
Norwich Union .....	5,000
Imperial .....	8,250
Hartford .....	3,750
Commercial Union.....	5,000
Queen .....	2,750
Law Union and Crown.....	2,000
National of Ireland.....	1,750
Aetna .....	2,000
British American .....	2,000
Caledonia .....	3,000

### INCREASE IN TOBACCO CULTURE.

Tobacco culture is increasing everywhere, not only in the area of land under tobacco cultivation, but in the actual

number of countries which can fairly lay claim to the title of tobacco-producing States. Formerly Cuba, the Southern States of America and the Philippines were responsible—at all events in name—for practically all the tobacco consumed in the British Isles, the Eastern products grouped under the name of Turkish having then no great vogue with us. Then India joined the list, Sumatra began producing her "wrapuers," and Borneo, Burma, the Canaries, and other countries soon made their appearance in the price catalogues. Development has since taken place all along the line, and it would be interesting to compare the present output of Egyptian cigarettes—chiefly made of Greek tobacco, it may be remarked in

The following Brands manufactured by

**The AMERICAN TOBACCO CO.**  
OF CANADA, Limited

Are sold by all the Leading Wholesale Houses.  
CUT TOBACCO . . . .

OLD CHUM,  
SEAL OF NORTH CAROLINA,  
OLD GOLD.  
CIGARETTES . . . .

RICHMOND STRAIGHT CUT,  
SWEET CAPORAL,  
ATHLETE, DERBY.

**POPULARITY**

is the proof of merit, and no brand has ever achieved popularity so quickly as

**"BOBS"**

**CHEWING TOBACCO**

In 5 and 10c. Plugs.

**BOBS costs you only 36 cents, and pays a good profit.**

**BOBS is well advertised.**

**BOBS is selling well in almost every store from the Atlantic to the Pacific.**

**BOBS is A BIG PLUG FOR LITTLE MONEY**

Made by

**THE EMPIRE TOBACCO CO.,**  
LIMITED

**MONTREAL, QUE.**

# “Quality” is my Watchword.

When I lower the standard of the quality of my Cigars, then I shall say “good-bye to my business.”

“Quality” is my watchword. It always has been and always will be. The steadily increasing sales of my two leaders, the “Pharaoh” and the “Pebble,” prove it year in and year out.

J. Bruce Payne, Cigar Mfr.,  
Granby, Que.

We are now prepared  
to ship the trade . . . .

## Tonka

## Beaver

AND Apricot

### McAlpin Consumers Tobacco Company,

Head Office : TORONTO. Limited.

Factories : Leamington and Toronto.

If you have

# “Marguerite” Cigars

your cigar business is sure of success. They are unmistakably the cigars for your trade, and buyers will naturally transfer their good opinion of “Marguerite” to your store. A good reputation is easily built up when you’ve got the right goods. “Marguerites” have increased their sales tremendously this year. We will be giving you the exact figures in a week or two. From 820,960 in 1897, sales grew to 3,566,565 in 1901. Looks as if “Marguerites” are popular, doesn’t it ?

Tuckett Cigar Co., Limited,

Hamilton.

parenthesis—with that of a score of years ago. The production of Mexican tobacco, according to a recently issued consular report, has lately increased to a very large extent, owing to the starting of new plantations in the States of Vera Cruz, Oaxaca, and elsewhere, and the amount of leaf estimated for this year's gathering is not less than 17,000,000 lb. Last year Mexico produced 297,000,000 packets of cigarettes and 120,000,000 cigars, and the manufacturers and the planters claim that the quality has so greatly improved that it is almost if not quite equal to the best products of Cuba. Nor are our colonies unrepresented in the record of this expansion of a world-wide industry. Queensland, we learn from the official reports, is now both a producer and manufacturer of tobacco on a quite respectable scale. Her farmers cured nearly 500,000 lb of leaf last season, and her six tobacco factories manufactured 612,350 lb of tobacco, 28,857 of cigarettes, and 1,163 lb. of cigars.—Home and Colonial Mail.

#### THE TOBACCO TRUST.

"THE CANADIAN GROCER" has from time to time endeavored to keep its readers informed in regard to the different phases of the tobacco question, which has for some time occupied a great deal of the attention of the trade. In pursuance of this policy we herewith reproduce the following article, written by C. J. Halton, president of the Retail Cigar and Tobacco Dealers' Association:

"The pursuit of happiness is one of the inalienable rights of the people, and the courts have given an interpretation to that phrase. The pursuit of happiness means the right of every citizen to earn his bread in pursuit of some occupation, and that right is taken away by the trusts. By trusts is not meant legitimate corporate wealth, for legitimate corporate wealth and power are the most valuable and desirable things, but when corporate wealth assumes such proportions that it aims to control the necessities of life, it then becomes incumbent upon the people to destroy them. Tobacco is essentially a necessity, and the most pernicious of all trusts is the Tobacco Trust. It started in 12 years ago by organizing to prevent competition on the part of manufacturers, and has been so successful that to-day it controls 90 per cent. of the manufacturing interests in tobacco throughout the United States, Canada and Cuba.

Not satisfied with the control of the manufacturing of tobacco, it started after the jobbers of tobacco, and by domineering, threatening and menacing tactics, it has succeeded in driving the jobber out of business. It is now going after the retailer. To support its many high-salaried officers and pay the heavy running

expenses and losses on certain branches of its business, it has decided to enter the field and reach the consumer directly.

"This tobacco octopus told the jobber 'you must handle our product or you will not handle any at all.' When it got him within its grasp, they ground him down so that even in handling exclusively of its product, he could not make a livelihood and he was driven out of business. It then approached the retailer and told him that he must handle its product, or he could not handle any, but there it found a different proposition. Although the cupidity of many of these retailers compelled them to submit to these domineering tactics, it has not as yet succeeded in driving the retailer out of business. It has, however, entered the field in competition with him, and has organized—although it denies it, but unsupportedly so—a corporation known as The United Cigar Stores Company, Limited, which has opened up stores in the various large cities throughout the United States, fitted them up elegantly, by a lavish expenditure of money, paid large rents, which it seems impossible to believe that their profits would permit, and are going after the retail business by cut-rate tactics, selling cigars at one and two cents apiece that as standard brands formerly sold for five and ten cents, to attract the consumer, and when it has succeeded in getting control of the retail stores, the next tentacle that will spread itself out from the body of this enormous octopus will be one to control the consumer.

"Tobacco is indeed a necessity, the Internal Revenue Reports for the six months of this year showing a consumption of 275,000,000 pounds of tobacco throughout the United States, which means that the Trust can compel the consumer to buy its product and it will levy heavy taxes upon him. There is one way to prevent this, and that is, you must fight the devil with fire."

#### NOTES OF THE TOBACCO TRADE.

Daniel McCabe, tobacconist, Peterboro', Ont., has assigned to O. De Laplante.

The creditors of The Parkdale Cigar Company, Toronto, held a meeting on December 15.

Wm. H. Walsh, a cigar traveller residing in St. Thomas, was arrested in that city at the instigation of the temperance people, charged with attempting to stuff the ballot box on referendum day.

Wm. Wiley, a prosperous grocer in London, Ont., is an appreciative reader of THE CANADIAN GROCER. He has taken it for some years, and says he would not be without it for several times the subscription price. He cannot see how any up-to-date grocer could begrudge \$2 a year for such a good trade journal as THE GROCER.

#### WINDSOR RETAIL ASSOCIATION.

AT Windsor, on Tuesday evening, December 9, the local branch of the Retail Merchants' Association of Canada held their regular monthly meeting. The president, A. E. Edgar, occupied the chair.

Four new members were admitted, as follows: Howell Bros., jewellers, Oulette avenue; Jno. M. Lord, grocer, Aylmer avenue; Morton & Christie, hardware, etc., Sandwich street east, and Herman Burwaska, plumber, Sandwich street west.

The auditors' report for the year just closed was read, and on motion was adopted.

The secretary reported that he had carried out the instructions given him at the last meeting in writing to the chief of police informing him that certain merchants of the city were giving amusement-stamps in contravention of the by-law. Nothing having been done in the matter a committee was appointed to obtain evidence and make complaint against the offenders in the police court.

The president appointed the following committee to make arrangements for the first annual "At-Home" to be held next month: Honorary President Geo. H. Nairn, Auditor A. J. McTavish, and Secretary B. J. Davis.

The rest of the evening was taken up with a discussion of the advisability of forming trade sections, it having been shown that there are grocers and plumbers and hardwaremen sufficient to form these two sections. And it is hoped by the next meeting there will be a sufficient number of druggists to form another section.

The secretary was ordered to draw a warrant for the amount due the Central Association, and forward the same to the central secretary at Toronto.

There being no other business the meeting adjourned.

**THE ERIE TOBACCO  
CO., Limited,**  
Windsor, - Ontario.

**Re-open and Ready for  
Business 1st December, 1902**

Our travellers are now out and orders will receive prompt attention.





THE DOMINION BREWERY CO., LIMITED  
Brewers and Maltsters  
TORONTO

Manufacturers of the Celebrated

# WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND  
IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



## Schepp's Cocoanut.

A high-grade food product that you can recommend.  
The best of its kind, that's all.  
For particular people, Schepp's Improved Cocoanut  
in packages.

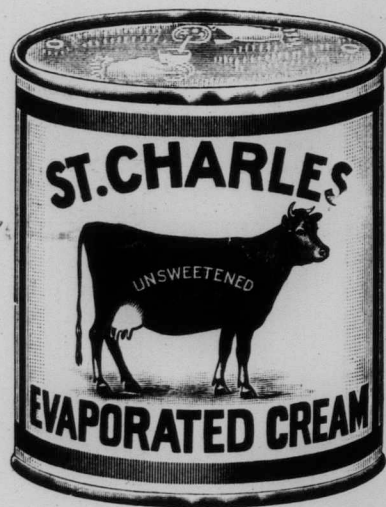


**L. SCHEPP CO.,**

CANADIAN FACTORY: TORONTO, CAN.  
NEW YORK.

LONDON, ENG.: Saml. Hanson, Son & Barter, Agents.

	Montreal.		Toronto.		St. John, Halifax.	
<b>COFFEE</b>						
Green—						
Mocha	24		22	28	25	30
Old Government Java	27		22	30	25	30
Rio	10		7	12	12	13
Santos			9½	10½		
Plantation Ceylon	29		26	30		
Porto Rico			22	25	29	31
Guatemala			22	25	24	28
Jamaica	18		15	20	18	22
Maracaibo	18		18	18	12	13
<b>NUTS</b>						
Brazil	14½	15½	15	17	12	13
Valencia shelled almonds		23	30	35	30	35
Tarragona almonds	12	13	12½	15½	12	13
Californian almonds			19	20		
soft shell walnuts				19		
Formegetta almonds				11		
Jordan shelled almonds	7	42	49	52		
Peanuts (roasted)	6¾	7¾	8	10	9	10
Cocoanuts, per sack	8 50		8 75		8 25	8 50
per doz.			60		50	
Grenoble walnuts	12½	13	13	14	10	12
Marbot walnuts			11½	12		
Bordeaux walnuts			9	11½		
Sicily filberts		9½	11	11½		10
Naples filberts			9½	10	10	11
Pecans		15	18	15	14	15
Shelled Walnuts	26		27	28		25
<b>SODA</b>						
Bl-carb, standard, 112-lb. keg	1 65	1 80	2 00	2 25	1 70	1 75
Sal soda, per bbl.	70	75	80	90	85	90
Sal Soda, per keg	95	1 00	80	1 00	95	1 00
<b>SPICES</b>						
Pepper, black, ground, in kegs						
palls, boxes	16	18		18	14	15
in 5-lb. cans	14	17		19	15	16
whole	15	17		19	12	13
Pepper, white, ground, in kegs						
palls, boxes	26	27	26	27	24	26
5-lb. cans	25	26	25	26	20	22
whole	23	25	23	25	20	22
Ginger, Jamaica	19	25	22	25	20	25
Cloves, whole	12	30	14	35	18	20
Pure mixed spice	25	30	25	30	25	30
Cassia	13	18	20	40	16	20
Cream tartar, French		25	24	25	20	22
beat		28	25	30	25	30
Allspice	10	15	18	16	16	18
<b>WOODENWARE</b>						
Palls No. 1, 2-hoop	1 65		1 55		1 90	
3-hoop	1 60		1 70		2 05	
half, and covers	1 65		1 70		1 75	
quarter, jam and covers	1 15		1 10		1 45	
candy, and covers	2 50	2 90	2 40		3 20	
Tubs No. 0	10 00	10 15	8 50		11 00	
1	8 00	8 15	7 00		8 00	
2	7 00	7 15	6 00		7 00	
3		6 15	5 25		7 00	
<b>PETROLEUM</b>						
Family Safety, in bbls.						
Canadian water white		19½				19½
Sarnia water white		20				20
Sarnia prime white		21				21
American water white		18½				19
Pratt's Astral (barrels extra)		24				20½
Lily White (Canadian)						17
Silver Light (American)						19
Crystal Spray (W. W. Amer.)						20
Pennoline in bbls.		21½				22½
Gosoline						19½
Benzine						22½
<b>TEAS</b>						
Congou—Half-chests Kalsow,	18	60	12	60	11	40
Moning, Paking	17	40	19	50	15	4
Caddies Paking, Kalsow	35	55	35	55	30	50
Indian—Darjeelings	20	40	20	40	18	40
Assam Pekoes	18	25	19	25	17	24
Pekoe Souchong	35	42	36	42	34	40
Ceylon—Broken Pekoes	20	30	27	30	20	30
Pekoes	17½	40	17	35	17	35
Pekoe Souchong						
China Greens—						
Gunpowder—Cases, extra first	42	50	42	50		
Half-chests, ordinary firsts	22	28	22	28		
Young Hyson—Cases, sifted						
extra firsts	42	50	42	50		
Cases, small leaf, firsts	35	40	35	40		
Half-chests, ordinary firsts	22	28	22	28		
Half-chests, seconds	17	19		23		
thirds	15	17	16	18		
common	13	14		15		
Pingsueys—						
Young Hyson, ½-chests, firsts	28	32	23	32	30	40
seconds	16	19	18	19		
Half-boxes, firsts	28	32	28	32		
seconds	16	19	18	19		
Japans—						
½-chests, finest Maypickings	38	40	38	40		
Choice	32	36	33	37		
Finest	28	30	30	32		
Fine	25	27	27	30		
Good medium	22	24	25	28		
Medium	19	20	21	23		
Good common	16	18		20		
Common	12	15		19		
Nagasaki, ½-chests, Pekoe	16	22				
Oolong	14	15				
Gunpowder	16	19				
Siftings	7½	11				
<b>RIOE, SAGO, ETC.</b>						
Rice—Standard B.	3 00	3 10		3½	3 25	3 40
Patna, per lb	4 25	4 50	4½	5	5	6
Japan	4 40	4 90	5½	6	5	6
Imperial Seeta	4 60	4 90	4½	5½	5	6
Extra Burmah			4½	5	4	5
Java, extra		5½	6	6½	6	7
Macaroni, dom'ic, per lb., bulk	3¼	4¼				
" imp'd, 1-lb. pkg., French	3	4	9	10		
" " Italian	3	4	11	12½		
Sago	3¼	3½	3¾	4	4½	5
Tapioca		3½	3¾	4	4½	5



**"SOLD BY ALL PROGRESSIVE GROCERS"**

*Has stood the test of every climate.*

This is a fact, with due respect to everybody in the business. It has got so now that

## St. Charles Evaporated Cream

IS AS STAPLE AS SUGAR.

We of course know that some localities have less demand for it than others, on account of dairy interests, but every grocer sells some, and all together they sell a lot. We appreciate your assistance, and assure you of satisfaction by **Guaranteeing Every Can.**

Our **"Silver Cow"** and **"Purity"** Brands of **Sweetened Milk** are also of highest possible quality, absolutely pure, and increasing very rapidly in demand over all sections of the country.

**We are represented by all the leading Wholesale Grocers** in Canada, any of whom will be pleased to quote delivery prices promptly.

**St. Charles Condensing Co. - Ingersoll, Ont.**

Address: ST. CHARLES CONDENSING CO., St. Charles, Ill., U.S.A.

**JUST A  
MINUTE**

Have you Sampled lately

**Epicure Beans in Tomato Sauce, and  
Epicure Tomato Catsup?**

IF NOT, YOU DON'T KNOW WHAT YOU'RE UP AGAINST.

The quality and price are attracting attention of the live men of the trade, whose orders are keeping us working night and day, **SIX DAYS IN THE WEEK.**

We have no old stock kicking around. Please note—we guarantee the quality equal to the best brands on this continent.

As for price. Well, compare quality and price, and let us hear from you.

**Delhi Canning Co., Limited, -:- Delhi, Ont.**

**Gillard's Sauce      Gillard's Pickle**

Is still the best and cheapest.

The most delicious English pickle made.

AS SUPPLIED TO

HIS MAJESTY THE KING

AND

HIS ROYAL HIGHNESS THE PRINCE OF WALES, K.G., Etc.

Sole Proprietors:

**GILLARD & CO., Limited, LONDON, ENG.**

# SODA BISCUITS

Our Cream Sodas in 3-lb. Tins ( "The Round Cornered Tin" ) are all right.

**The Canada Biscuit Co., LIMITED**

KING ST. WEST AND  
BATHURST ST., CARS PASS OUR WORKS.

KING and BATHURST STS., TORONTO.

## Christmas Window Displays

A Few Hints  
and Suggestions.

THE cold weather, the chilling winds and the masses of snow lying everywhere over the land tell us that Christmas is at hand. There is at this time of the year a great demand for goods for Christmas gifts and other purposes and the grocer therefore puts on his counters and shelves a suitable supply of holiday goods. To bring these goods before the public is then his endeavor, and accordingly he makes attractive window displays. At this time of the year there are hundreds of men, women and children who make it their practice to go round looking in at the attractions displayed in the windows.

Everything should be arranged in the windows

### NEATLY AND ATTRACTIVELY

for the nicer the window the greater the attention it is bound to create. The sightseers usually estimate the importance of the store by the beauties of its window displays. When the grocer puts nice things in his window and changes them often, keeping them clean and fresh, his business generally has a more prosperous tone about it than it otherwise would have. Nothing succeeds like success.

A common method of displaying goods is to appeal to the public with a large mass or quantity of articles. This mode is usually an effective one for drawing custom. The merchant puts out in front of his store half a dozen chickens, and he finds they attract little attention. Let him put out one or two hundred and there will be a

### GREAT DEAL MORE

than the usual amount of interest manifested in his store by the public. Provided his store is in a prosperous and thickly populated district, large enough to absorb all the goods offered, he will not have as much difficulty, the weather and time of year being favorable, in getting rid of his two or three hundred as he would of his half-dozen.

The interest aroused by the display of one hundred articles at one time is enormously greater than the interest created by the display of a dozen.

### A SIMPLE FRUIT DISPLAY

may be arranged by fixing the floor of the window so that it may incline from the back towards the front, and dividing it into six or eight squares. In each square place a pile of dried fruit, currants, raisins, figs, dates and nuts. This display may be varied by laying out the

floor of the window in the shape of a star in the rays of which one kind of fruit may be displayed and the rest of the window filled in with currants or raisins. The fruit need not be laid on the squares too deep; an inch deep ought to suffice to make the display attractive and give it the appearance of being large in quantity.

Another fruit window could be constructed by placing in rows green fruit, like apples, oranges and grapes. There should be placed in the window narrow boxes, as long as the window is wide, and the fruit piled neatly in rows along the boxes. These, by being covered over with green or colored tissue paper, built up with fruit, will look attractive.

### DISPLAYING CANDIES.

A simple way of showing off candies advantageously and effectively is to pile neatly on several plates many different kinds of the sweet stuff, and arranging it in the window in an artistic way. A large central pile, placarded, should be built and the plates placed around it in a way that will attract attention. Candies always sell well at Christmas time.

A nice show-window can be made with candies in pound and half-pound fancy boxes. The lids of the boxes should be taken off and the boxes arranged in several groups. The brilliantly colored papers lining the boxes, together with the variously bright colors of the candies themselves, make the display a brilliant one. A central pile or arrangement of boxes, larger than the rest, may be worked in with advantage. Too much should not be put in the window at one time, nor should the display be left too long in the window without changing. A plant or flower in such a window will add to its beauty.

### A CHRISTMAS WINDOW

may be arranged by building a mantelpiece and fireplace in the window, and hanging up some stockings by the fireplace. A Christmas tree thickly hanging with candies, toys and fruits may be built on one side of the fireplace. The latter is built by piling a single column of round cans on top of each other, five or six cans high, to form the edge of the fireplace opening. On each side a similar column may be built, the two columns being about two or two and a half feet apart. A board should be placed across the top of the two columns. On each side of the cans place square packages of

equal size, of breakfast foods or other goods done up in a similar fashion. The cartons should be placed three rows wide and piled up three or four rows above the top of the fireplace opening, the making of which we have just described above. Similar packages should be placed on the board over the opening until they reach with the others a uniform height along the top. At each end, outside the cartons, there should be placed two rows of round cans, like those used in building the outer edge. A board then may be laid across the top with a row of empty cartons nailed upon it and another board placed over all. On top, any fancy articles may be displayed, such as attractive bottled goods, boxes of candies, etc. In the fireplace two or three logs may be placed and by means of an electric light and colored tissue paper at night there may be produced a pleasing effect.

### A CANDLE OR LAMP

behind the logs may be used if the electric light is not obtainable. This display may be varied a good deal to suit the taste and facilities of the grocer.

### COCOA IN TRINIDAD.

Gordon Grant & Co., Trinidad, in their report of December 3 regarding cocoa, say: "Moderate supplies are being marketed but on a much smaller scale than was generally expected by this time. A favorable change in the weather has enabled good progress to be made with picking and drying and a substantial increase in deliveries is anticipated by the end of the month. Keen competition still continues regardless of the depressing advices from consuming markets, and ordinary quality readily commands \$12.75 to \$12.90 per fanega, whilst good red to fine estates are in active demand at \$13.00 to \$13.50, according to quality, chiefly for shipment to the United States markets. Clearances during the fortnight amounted to 5,955 bags, of which 2,852 bags went to New York and exports from October 1 to date amount to 21,003 bags, as compared with 4,606 bags for the corresponding period last year."

The smelt fishing season opened December 1, and fishermen of Shediac and Buctouche met with great success. 150 tons were caught the first day at Buctouche, and at Shediac 100 tons.

Established 1845

TIME TESTS, MERIT TELLS

Established 1845



1 and 2-lb. Tins.

**S. H. & A. S. EWING'S**

HIGH-GRADE

# COFFEE and SPICES

have been in the market for 57 years. A pretty good guarantee of QUALITY. In these days of keen competition IT PAYS TO HAVE THE BEST. The name S. H. & A. S. EWING stands for the BEST. Manufactured by a Canadian firm for the Canadian people. JUDGE FOR YOURSELVES.

**S. H. & A. S. EWING,** The Montreal Coffee and Spice Steam Mills,  
55 Cote St., MONTREAL, P.Q.

## WE HAVE RECEIVED INTO STORE THIS WEEK:

- Filiatras Currants (D. Schisas) Quarter-Cases.
- Filiatras Currants " Half-Cases.
- Vostizza Currants, Half-Cases.
- Bevan's Three-Crown Loose Muscatels.
- Griffin & Skelley Santa Clara Prunes.

**F. J. CASTLE - OTTAWA.**

**Xmas**  
—  
—

# HOLIDAY ORANGES

**1902.**  
—  
—

JAMAICA  
MEXICAN

FLORIDA

VALENCIA  
CALIFORNIA

You will be wise to obtain our prices before purchasing elsewhere. Can furnish any quantity.

We are in better position than ever to quote

**LOWEST MARKET PRICE.**

**WIRE, WRITE, or call us by TELEPHONE**

Warehouse 'Phone, Main 3394.

Office 'Phone, Main 645.

# McWILLIAM & EVERIST

25 and 27 Church Street

— TORONTO.



**A WORTHY INSTITUTION.**

WHEN the farmer puts his seed under mother earth he expects it to bear bushels of grain in a few months.

So it is with the merchant. He invests money in merchandise, counting on a profitable turnover.

A father pays for his son's education anticipating that it will provide the young man with the powers of mind to put the body and head at work in gaining a livelihood.

Yet the seed may not bring forth grain, the merchandise may not be sold at a profit, and the young man may not reach the ideals of his father.

In all these instances the expenditure of money is a speculation. It may bring happiness and it may not.

Do you want to put your money into active work where you are sure—no specu-

of Canada. It requires \$35,000 a year for its maintenance, and it stands to-day as a monument to the big hearts of our people.

It takes a dollar a patient per day to maintain the Hospital. The Ontario Government contributes \$7,000 a year, or almost 17 cents per patient per day, for there are always at least 150 children under treatment. This amount from the Government is all expended on maintenance. Then the corporation of the city of Toronto gives \$7,500, or 17 cents per patient per day, and remember, not for Toronto patients, but for every child no matter from what point he may come. And in addition to this Toronto citizens donate from \$4,000 to \$6,000 for the maintenance of all patients, to say nothing of the \$4,000 contributed yearly by Toronto people towards maintaining cots they have founded in the Hospital.

Ten years ago the Hospital was en-



A Scene in the Sick Children's Hospital.

lation this time—it will reap happiness not only to yourself but to suffering children?

To-day the Hospital for Sick Children, Toronto, is performing a heavenborn mission on earth. It is renewing health, removing pain and straightening distorted limbs of hundreds of young Canadians, boys and girls, who will yet make their mark in this growing Dominion, but who, were it not for this noble institution, might have already filled an early grave.

That's where your dollar can find a way to bring you pleasure and profit without any doubts or fears as to the investment. Money is always at work. It is ceaseless in its labor, but in no spot in this fair Canada is it put to better service than at the Hospital for Sick Children. Step in to the hospital any day in the week and you will see the fruits. Faces once pale and wrinkled are healthy and round; bodies once aching with pain are filled with life, and limbs once helpless are as active as bright Canadian boys and girls can make them.

The Hospital for Sick Children depends solely upon the generosity of the people

cumbered with a mortgage. The building and its furnishings cost \$150,000. The corporation of the city of Toronto contributed \$20,000 and the citizens of Toronto gave \$60,000. Year by year the mortgage has been reduced, and it is now paid.

The Hospital must proceed in performing its great mission. Money is needed to maintain it, and this appeal is made for that purpose. Hospital work cannot be conducted without money. To keep the machinery moving dollars and cents are needed. Nurses, domestics and officials have to live. Their wages must be paid.

Let every one who can spare a dollar forward it as quick as the good thought strikes them to Douglas Davidson, Secretary of the Hospital for Sick Children, or to J. Ross Robertson, Chairman of the Trust, College street, Toronto.

**BRUSH CATALOGUE FOR 1903.**

The United Factories, Limited, Toronto, have just issued their catalogue for 1903, which will be sent to the trade during the next few weeks. In addition to the numerous lines of painters', artists', house-

hold, toilet and factory brushes, horse brushes and stable brooms, brooms and whisks, woodenware and fibreware, baskets, mats, twines, cordage and display tables which the company have sold in past years, several new lines, and particularly of brushes, are being introduced to the trade. These new lines are expected by the company to meet with general favor, and should be examined carefully. The catalogue is well illustrated and very comprehensive, comprising 206 pages. A good feature of the work is a number of practical hints concerning the handling and use of brushes, which every grocer should allow his clerks to read. If you do not get a copy of this catalogue in the next week or so, drop a card to The United Factories, Limited, of Toronto, mentioning "The Canadian Grocer."

**THE BARBADOS MOLASSES CROP.**

CROP reports from Barbados are somewhat discouraging as will be seen by the following extracts from business circulars issued by the various exporters at the Island:

S. P. Munson, Son & Co., say: "The weather has been unusually dry and the crops are suffering materially so that the output of both sugar and molasses next year will be much below the average."

Clairmonte, Man & Co.: "We have practically had no rainy season this year and there is every probability of the next sugar crop being a short one. Sales of molasses to Canada during the present season have been 25,073 puncheons, as against 26,211 in 1901."

James A. Lynch & Co.: "There is no sign of any break in the weather and the estimate for the sugar crop grows smaller daily under such unfavorable conditions. In some districts the ratoons are already lost."

Jones & Swan: "Rain is greatly needed throughout the Island; the little that has fallen has been so small that in some parishes the canes have suffered considerably. A short crop next year is certain, a fact that Nova Scotian shippers of lumber would do well to keep in mind."

If the deductions made by Barbados exporters are correct, and there seems to be such an unanimity of opinion that one can scarcely refuse to accept them, we shall probably see somewhat higher prices for molasses at the opening of the Barbados market in February. Old crop is now practically out of the market.

Canada has a double interest in the Barbados molasses industry. First, because we are large consumers and anything that decreases production has a tendency to increase price. In the second place, we supply lumber to the estate owners and we do not wish to see the demand reduced. Barbados seems to be in particularly hard luck this year. She had a smallpox epidemic and the Island, up to the present, is quarantined. Latest reports, however, say that the disease is now well stamped out and no doubt the restrictions placed on the port will shortly be removed.—The Maritime Merchant.

## Too many Package Cereals already did you say?

Yes, and you say the fads have got to go—people are getting tired of them.

Now, if you find the Package Cereals burdensome, what's the best way to reduce your lines—keep on pushing everything you've got or gradually work all your trade into the line of least resistance?

Why not select one or two good ones and recommend them?—get your trade into the habit of asking for **Tillson's Oats**, for example.

You'll find it easy to sell **Tillson's Oats**—of course you know the power of advertising, especially the **Tillson** kind.

Now don't you think the bulk of your Cereal trade could be done on **Tillson's Oats** and one or two others? Try it.



---

The Tillson Company, Limited,

Tillsonburg, Ont.



# As to Mustard

You cannot give people who eat

# Mustard

anything but the best.

That means  
and that also means  
Which is packed in

**KEEN'S**  
**D.S.F.**  
**SQUARE TINS.**

## Current Market Quotations for Proprietary Articles

December 18, 1902  
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news whether manufacturers request it or not.

BAKING POWDER.		
Cook's Friend—	Per doz.	
Size 1, in 2 and 4 doz. boxes	\$ 2 40	
" 10, in 4 doz. boxes	2 10	
" 2 in 6 "	80	
" 12, in 6 "	70	
" 3, in 4 "	45	
Pound tins, 3 doz. in case	3 00	
12oz. tins, 3 "	2 40	
5-lb. tins, 7s "	14 00	
Diamond— W. H. GILLARD & CO		
1 lb. tins, 2 doz. in case	per doz. 2 00	
7/8 lb. tins, 3 "	1 25	
1/2 lb. tins, 4 "	0 75	

IMPERIAL BAKING POWDER.		
Case.	Sizes	Per Doz.
4 doz.	10c.	\$0 85
3 "	6-oz.	1 75
1 "	12-oz.	3 50
2 and 3 doz.	12-oz.	3 40
2 and 1 3 doz.	16-oz.	4 35
1/2 doz.	2 1/2-lb.	10 50
1 doz.	2 1/2-lb.	10 40
1/2 and 1 doz.	5-lb.	19 50

MAGIC BAKING POWDER		
Cases.	Sizes.	Per Doz.
4 doz.	5c.	\$ 40
4 "	4-oz.	60
4 "	6-oz.	75
4 "	8-oz.	95
4 "	12-oz.	1 40
2 "	12-oz.	1 45
4 "	16-oz.	1 65
2 "	16-oz.	1 70
1 "	2 1/2-lb.	4 10
1 "	5-lb.	7 30
1 "	6-oz.	Per case \$4 55
1 "	12-oz.	
1 "	16-oz.	

JERSEY OREAM BAKING POWDER		
1/2 size, 5 doz in case	40	
1/4 size, 4 doz in case	75	
1/2 " 3 " "	1 25	
1 " 2 " "	2 25	

VIENNA BAKING POWDER.	
1 lb. tins, 4 doz. in box	Per doz. \$2 25
1/2 lb. tins, 4 "	1 25
3/4 lb. tins, 4 "	75
3 oz. in paper, 4 doz. in box	70
5 " " " "	35

BLACKING. SHOE POLISH.	
HENRI JONAS & Co. Per gross	
Jonas'	\$9 00
Froments	7 50
Military dressing	24 00

BLUE.	
Keen's Oxford per lb.	\$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 18
Gillett's Mammoth, boxes, 1 gross.	9 00
Nixey's "Cervus" in squares, per lb.	0 16
in bags, per gross	1 25
according to size	0 02

BLACK LEAD.	
Reckitt's per box	1 15
Box contains either 1 gro., 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro. 4 oz.	
Nixey's refined, per 9-lb. box of 12 1 doz. chip boxes	1 50
Nixey's, as supplied the King, per 9-lb. box of 12 doz. block	1 50
Nixey's Silver Moonlight Stove Polish, in blocks 13-3 and 6-oz. size. Full price list on application.	

BOECKH'S CORN BROOMS.	
UNITED FACTORIES, LIMITED. doz. net.	
Bamboo Handles, A, 4 strings	4 35
" " B, 4 strings	4 10
" " C, 3 strings	3 85
" " D, 3 strings	3 60
" " E, 3 strings	3 35
" " F, 3 strings	3 10
" " G, 3 strings	2 85

BISCUITS.	
CARR & CO. LIMITED.	
Frank Magor & Co., Agents	
Cafe Noir	0 15
Ensign	0 12 1/2
Metropolitan mixed	0 09

CANNED GOODS.	
MUSHROOMS.	
HENRI JONAS & Co.	
Mushrooms, Rione	\$15 50
1st choice Duthell	18 50
1st choice Lenoir	19 50
extra Lenoir	22 00
Per case, 100 tins	
FRENCH PEAS—DELORY'S	
HENRI JONAS & Co.	
Moyen's No 2	\$9 00
No. 1	10 50
1/4 Fins	12 50
Fins	14 00
Tres fins	15 00
Extra fins	16 50
Sur extra fins	18 00

FRENCH SARDINES.	
HENRI JONAS & Co.	
1/4 Trefavennes	\$9 50
1/4 Rolland	9 50
1/4 Delory	10 50
1/4 Club Alpines	2 50

CHOCOLATES & COCOAS.	
Cocoa—THE COWAN CO LIMITED.	
Hygienic, 1-lb. tins, per doz.	\$7 25
" 1/2-lb. tins	3 75
" 1-lb. tins	2 25
" fancy tins	0 90
Hygienic, 5-lb. tins, for soda water fountains, restaurants, etc. per lb.	0 55
Perfection, 1/2-lb. tins, per doz.	3 00
Cocoa Essence, sweet, 1/2-lb. tins, per doz.	2 25
Chocolate—	per lb.
Queen's Dessert, 1/4's and 1/2's	\$0 40
" 6's	0 42
Mexican Vanilla, 1/4's and 1/2's	0 35
Royal Navy Rock	0 30
Diamond	0 25
" 8's	0 28
Chocolate—	per lb.
Caracooa, 1/4's, 6-lb. boxes	0 45
Vanilla, 1/4's	0 42
"Gold Medal" Sweet, 1/4's, 6 lb. bxs	0 29
Pure, unsweetened, 1/4's, 6 lb. bxs	0 42
Fry's "Diamond," 1/4's, 14 lb. bxs	0 24
Fry's "Monogram," 1/4's, 14 lb. bxs	0 24
Cocoa—	per doz
Concentrated, 1/4's 1 doz. in box	2 40
" 1 lb.	4 50
" 1 lb.	8 25
Homeopathic, 1/4's 14 lb. boxes	0 25
Epps's cocoa, case of 14 lbs., per lb.	0 25
Smaller quantities	0 27 1/2

JOHN P. MOTT & CO.'S	
B. S. McIndoe, Agent, Toronto.	
Mott's Broms	per lb 0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (1/4's)	0 12
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracooa Chocolate	0 40
Mott's Diamond Chocolate	0 28
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21
Mott's Sweet Chocolate Liqueurs	0 19

CABBURY'S	
Frank Magor & Co., Agents. per doz.	
Cocoa essence, 3 oz. packages	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42
Nibs, 11-lb. tins	0 35 1/2

WALTER BAKER & CO., LIMITED.	
per lb.	
Premium No. 1 chocolate, 12-lb. boxes	\$1 65
Vanilla chocolate 6-lb boxes	47
German sweet, 6-lb. boxes	37
B'fast cocoa, 1/2-lb. tins, plain; 6-lb. boxes	51
Cracked cocoa, 1/2-lb. pkgs. 12-lb. bxs	35
Caracas sweet chocolate, 6-lb. boxes	37
Soluble chocolate (hot or cold soda)	
1-lb. cans	45
Vanilla chocolate wafers, 48 to box, per box	1 56

COCOANUT.	
L. SCHREPP Co. per lb.	
1-lb. packages, 15 and 30-lb. cases	\$0 26
1/2-lb. " "	0 27
1/4-lb. " "	0 28
1/2 and 1-lb. pkgs., assorted, 15 and 30-lb. cases	0 26 1/2
1/4 and 1/2-lb. pkgs. assorted, 15 and 30-lb. cases	0 27 1/2
5c. package, 4 doz. in case, per doz.	0 45

JERSEY'S	
Imperial—Large size jars, per doz	
Medium size jars	\$ 25
Small size jars	40
Individual size jars	1 00
Imperial Holder—Large size	18 00
Medium size	15 00
Small size	12 00
Roquefort—Large size, per doz.	2 40
Small size.	1 40

# Edwardsburg Syrup

EDWARDSBURG QUALITY.

20-lb. Tins, 3 in case, **\$2.55**

10-lb. TINS, 6 in case, **\$2.65**

5-lb. TINS, 12 in case, **\$2.70**

2-lb. TINS, 24 in case, **\$2.15.**

FREIGHT PAID ON 5-CASE LOTS.

The best seller we have had!!!

EDWARDSBURG STARCH CO'Y, Limited  
Established 1858.

53 Front St. East,  
TORONTO, ONT.

Works:  
CARDINAL, ONT.

164 St. James St.,  
MONTREAL, QUE.

**COFFEE.**

Mecca	per lb.	0 32
Damasous		0 28
Calro		0 20
Sirdar		0 17
Old Dutch Rio		0 12 1/2
S. D. MARCEAU, Montreal.		
"Old Crow" Java	per lb.	0 25
"Mocha		0 30
"Condor" Java		0 30
15-year-old Mandeling Java and hand-picked Mocha		0 50
1-lb. Fancy tins choice pure coffee, 48 tins per case		0 20
Madam Huot's Coffee, 1-lb. tins		0 31
"2-lb. tins		0 30
100 lb. delivered in Ontario and Quebec.		



**CONDENSED MILK.**

Borden's Condensed Milk Co.	
"Eagle" Brand	\$1 65
"Gold Seal" Brand	1 30
"Peerless" Brand Evaporated Cream	1 20

**CLOTHES PINS.**

UNITED FACTORIES LIMITED.

Clothes Pins (full count), 5 gross in case, per case	0 57
doz. packages 12 to a case	0 12
6 doz. packages (12 to a case)	0 82

**COUPON BOOK - ALLISON'S**  
For sale in Canada by - The Eby, Blain Co., Limited, Toronto C. O. Beauchemin & Fils, Montreal

\$1, \$2, \$3, \$5, \$10 and \$20 books.		
Un-covered and num. Coupons numbered.		
In lots of less than 100 books, 1 kind assorted	4c.	4 1/2c.
100 to 500 books	3 1/2c.	4c.
500 to 1,000 books	3c.	3 1/2c.

Allison's Coupon Pass Book

1 00 to 3 00 books	3 cents each
5 00 books	4 cents each
10 00 books	5 1/2 cents each
15 00 books	6 1/2 cents each
20 00 books	7 1/2 cents each
25 00 books	8 cents each
50 00 books	12 cents each

**EXTRACTS.**

HENRI JONAS & Co. Per gross.

8 oz. London Extracts	\$6 00
2 oz. " (no corkscrews)	5 50
2 oz. " "	9 00
2 oz. Spruce essence	6 00
2 oz. " "	9 00
2 oz. Anchor extracts	12 00
4 oz. " "	21 00
1 oz. " "	36 00
1 lb. " "	70 00
1 oz. Flat " "	9 00
2 oz. Flat bottle extracts	18 00
1 lb. " "	21 00
4 oz. " " (corked)	36 00
8 oz. " "	72 00

Per doz.

8 oz. " glass stop extracts	3 50
8 oz. " "	7 00
2 1/2 oz. Round quintessence extracts	2 00
4 oz. Jockey decanters	3 50

**FOOD.**

Robinson's Patent Barley 1/2 lb. tins	1 25
" 1 lb. tins	2 25
" Groats, 1/2 lb. tins	1 25
" 1 lb. tins	2 25

**GINGER ALE & SODA WATER**

Cantrell & Cochrane's Imported Ginger Ale and Club Soda Water	\$1 40
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**JAMS AND JELLIES.**

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.	
Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant " "	1 85
Other Jams, W. F.	1 55
Red Currant Jelly	2 75

Pure Fruit Jams - T. UTON & Co.

1 lb. glass jars 2 doz. in case, per doz	0 95
2 1/2 lb. tin pail, 2 doz. in case, per lb.	0 06 1/2
5 and 7-lb. tin pails, 8 and 9 pails to crate	per lb. 0 16
7, 14 and 30-lb. wood pails,	0 06
Pure Fruit Jellies	
1-lb. glass jars, 2 doz. in case, per doz	\$0 95
7, 14 and 30-lb. wood pails, per lb.	0 06

Home Made Jams -

1-lb. glass jars (1 1/2-oz. gem.) 1-do. in case, per doz	1 50
5 and 7-lb. tin pails, per lb.	0 19
7, 14 and 30-lb. wood pails, per lb.	0 19

**LIQUORS.**

YOUNG & SMYTHE'S LIST.

5-lb. boxes, wood or paper, per lb.	\$0 40
"Ringed" 5 lb. boxes, per lb.	1 15
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes 40	1 50
per box	
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" 20 5 lb. cans	1 50
"Pur y" Licorice 10 sticks	1 45
" 100 sticks	0 73

Dulce large cent sticks, 100 in box

**LIQUORS.**

COGNAC IN CASES.

Ph. Richard.

S.O. Quarts, 12's	\$22 50
F.C.	15 00
F.C. 1-15 bottles, 180's	2 00
V.S.O.P.	12 00
V.S.O.P. pints, 24's	13 00
V.S.O.P. 1/2-pints, 48's	14 00
V.S.O.P. 1-15 bottles, 180's	20 00
V.S.O. quarts, 12's	10 00
V.S.O. 1-15 bottles, 180's	18 00
V.O. quarts, 12's	8 50
V.O. pints, 24's	9 50
V.O. 1-15 bottles, 180's	10 50
V.O. decanters, 12's	14 00
V.O. " pints, 20's	0 51
V.O. flasks, Imp. pints, with thumbers	13 00
V.O. " Reputed " 24's	9 75
V.O. " " no " 24's	10 50
V.O. " " " 24's	9 50

Chas. Couturier.

Quarts, 12's	7 00
1/2 bottles, 24's	8 00
1/4 " 48's	9 00
1-15 bottles, 180's	13 50
Flasks, 24's	8 00
1/2 Flasks, 48's	9 00
Flasks Imperial pints, Copsule, 16's	8 00

F. Marion & Cie.

Quarts, 12's	6 00
1/2 bottles, 24's	7 00
1/4 " 48's	8 00
Flasks, reputed 24's	7 10
Flasks, 1/2-pints, 48's	8 00
1-15 bottles, 180's	12 50
Flasks, Imp. pints with thumbers, 16's	8 00

Cognac in Wood.

Ph. Richard.

Gals. Oct's. Oct's. Bbls. Hhds.	
Couturier	\$4 00 \$3 95 \$3 85 \$3 80
Marion	3 75 3 60 3 50 3 40
Ph. Richard	
V.S.O.P.	5 50 5 35 5 25 5 00
Richard	
V.O. proof	4 25 10 4 00 3 90 3 80
Richard 5 up.	
proof V.O.	4 00 3 80 3 70 3 50 3 40
Richard Fine	
champagne	6 00 5 90

Gin - Pollen & Zoon, in Cases.

Red, 15's	\$10 00
Green, 12's	5 00
Poney, 12's	2 50

Gin Pollen & Zoon, in Wood.

Gals. Oct's. Oct's. Bbls. Hhds.

Gin, P. & Z.	\$3 15 \$3 05 \$3 05 \$3 00 \$2 95
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Mitchell Bros. Limited - Scotch.

1 case. 5 cases.

Heather Dew, ordinary qts.	\$ 7 00	\$ 6 75
Heather Dew, stone jars	12 50	12 25
Imperial, 12's	11 25	11 00
Heather Dew, oval flasks, quart, 12's	11 75	11 50
Special Reserve, oval, pts. 24's, ordinary qts.	9 00	8 75
12's	10 00	9 75
Special Reserve, 1/2 bottles, pints, 24's	9 50	9 25
Extra Special Liqueur, flagon, 12's	9 50	9 25
Extra Special Liqueur, ordinary bottles, 12's	9 50	9 25
Heather Dew, flasks, 48's	12 00	11 75
" " 1/2 flasks, 60's	9 00	8 75
Mullmore, Imperial oval quart flasks, 12's	10 00	9 75
Mullmore, flasks, Imperial pints, 24's	10 50	10 25
Mullmore, flasks, ordinary pints, 24's	7 75	7 50
Mullmore, 1/2 flasks, ordinary, 48's	9 00	8 75
Mullmore, ordinary quarts, 12's	6 50	6 25
Mullmore ordinary pints 24's	7 50	7 25

Scotch Whisky in Wood.

Gals. Oct's. Oct's. Bbls.	
9gals. 17gals. 40gals.	
Special Reserve	\$4 50 \$4 25 \$4 15 \$3 90
Heather Dew	
"A"	4 00 3 85 5 3 65

**RECKITT'S Blue and Black Lead** { ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

Extra Special				
Liqueur	5 00	4 90	4 80	4 75
Old Scotch	3 75	3 70	3 65	3 50

Whiskey in Cases.  
Mitchell Bros., Limited—Irish.

Cruisken Lawn, stone jar, 12s.	\$12 50
Old Irish, flasks, Imp. quarts, 12s.	11 25
Special, quarts, 12s.	9 00
Imp. pints, 24s.	11 75
round bottles, quarts, 12s.	6 50
round 1/2-bottle, pints, 24s.	8 00
10-oz. flasks, 48s.	12 00
5-oz. flasks, 60s.	9 00

Irish Whiskey in Wood.

Gal.	1/2-Oct.	Oct.	Bbl.
Mitchell, "Special"			
Old	\$4 50	\$4 40	\$4 55
Mitchell, "Old"	4 00	3 90	3 75
"B"	3 50	3 40	3 25
"C"	3 00	2 80	2 75

Champagne Wine in Cases.

Due de Pierland, quarts, 12s.	\$14 00
pints, 24s.	15 00
Cardinal, quarts, 12s.	12 50
pints, 24s.	13 50
Vve. Amiot Carte d'Or, quarts, 12s.	16 00
pints, 24s.	17 00
d'Argent, quarts, 12s.	10 50
pints, 24s.	11 50

Blandy Bros. Wine.

Blandy's Madeira Wine, in cases.	
Very Superior, quarts, 12s.	8 50
Special Selected, quarts, 12s.	10 00
London Particular, quarts, 12s.	13 00
Blandy's Malaga, in cases.	
Pale Sweet Blue Label, quarts, 12s.	7 50
White Label, quarts, 12s.	10 00
Blandy's Sherry, in cases.	
Manzanilla, quarts, 12s.	8 50
Morosa, quarts, 12s.	11 00
Blandy's Port Wine, in cases.	
Good Fruity, quarts, 12s.	7 50
Invalid Special, quarts, 12s.	12 00

Blandy Bros. Wine in Wood.

Gal.	Octave.
Madere, No. 1/2	\$3 50
No. 2	4 50
Malaga Pale Sweet	3 00
Canadian Whiskies.	In barrels.

Gooderham & Worts, 65 O.P.	\$4 50
Hiram Walker & Sons	4 50
J. P. Wiser & Son	4 49
J. E. Seagram	4 49
H. Corby	4 49
Gooderham & Worts, 50 O.P.	4 10
Hiram Walker & Sons	4 10
J. P. Wiser & Son	4 09
J. E. Seagram	4 09
H. Corby	4 09
Rye, Gooderham & Worts	2 20
Hiram Walker & Sons	2 20
J. P. Wiser & Son	2 19
J. E. Seagram	2 19
H. Corby	2 19
Imperial, Walker & Sons	2 90
Canadian Club, Walker & Sons	3 60

Less than one hbl. per gallon.

65 O.P.	\$4 55
50 O.P.	4 15
Rye	2 25

LYE (CONCENTRATED).

GILLET'S PERFUMED.	Per case.
1 case of 4 doz.	\$3 60
3 cases	3 50
5	3 40

MINCE MEAT.

Wethey's Condensed, per gross net	\$12 00
per case of doz. net.	3 00

MUSTARD.

GOLMAN'S OR KEEN'S.	
D. S. F., 1/4 lb. tins, per doz.	\$1 40
1/2 lb. tins	2 50
1 lb. tins	5 00
Durham 1 lb. jar, per jar	75
1 lb.	0 75
F. D., 1/4 lb. tins, per doz.	0 85
1/2 lb. tins	1 45

HENRI JONAS & Co. Per gross.

Pony size	\$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	12 00

Per gross.

Mugs	15 20
Pint jars	18 00
Quart jars	4 00

E. D. MARCEAU, Montreal.

"Condor," 12-lb. boxes—	
1/4 lb. tins	per lb. 0 35
1/2 lb. tins	0 33
1 lb. tins	0 32 1/2
4-lb. jars	per jar 1 20
1-lb. jars	0 35
"Old Crow," 12-lb. boxes—	
1/4 lb. tins	per lb. 0 25
1/2 lb. tins	0 23
1 lb. tins	0 22 1/2
4-lb. jars	per jar 0 70
1-lb. jars	0 25

OLIVE OIL

Barton & Guestier's quarts	per case \$8 00
pints	9 00

ORANGE MARMALADE.

1-lb. glass jars, 2 doz. case, per doz	\$0 95
Home made, in 1-lb. glass jars	1 50
In 5 and 7-lb. tins and 7-lb. pails, per lb	0 06

PICKLES.

A. P. Tippet & Co., Agents.	
Pa. ent stoppers (pints) per doz.	2 30
Corked	1 90

SODA.—COW BRAND.

DWIGHT'S	
Case of 1 lb. con	taining 60 pkgs.
per box	\$3.00
Case of 1/2 lb. (con	taining 120 pkgs.)
per box	\$3.00
Case of lbs. and 1/2	lbs. (containing 50
1 lbs. and 60 1/2 lb.	packages) per box \$3.00.
Case of 5c. pkgs. (containing 96 pkgs) per	box, \$5.00.

EMPIRE BRAND.

Brunner, Mond & Co.	
Case 120 1/2-lb. pkts. (60 lb.) per	case \$2.70.
Case 96 10-oz. pkts. (60 lb.) per	case \$2.80.

"MAGIC" BRAND.

No. 1, cases, 60 1-lb. packages	2 75
2, " 120 1/2-lb. packages	2 75
3, " 30 1-lb. packages	2 75
60 1/2-lb. packages	2 75

SOAP

A. P. TIPPET & CO.,	
AGENTS colors	
Maypole Soap, per gross,	\$10.30.
Maypole Soap, black	per gross, \$15.30
Orchid Soap, per gross,	\$10.30.
Gloriola Soap, per gross	13 00
Straw Hat Polish, per gross	10 30

STARCH.

EDWARDSBURG STARCH CO., LTD.	
Laundry Starch—	per lb.
No. 1 White or Blue, 4-lb carton	0 06 1/2
No. 1	0 06 1/2
Canada Laundry	0 05 1/2
Silver Gloss, 6-lb. draw-lid boxes	0 08
Silver Gloss, 6-lb. tin canisters	0 08
Edwards's Silver Gloss, 1-lb. pkg.	0 07
Kegs Silver Gloss, large crystal	0 08 1/2
Benson's Satin, 1-lb. cartons	0 08 1/2
No. 1 White, bbls. and kegs	0 65 1/2
Benson's Enamel, per box, \$1 50 to 3 00	
Culinary Starch—	
Benson & Co.'s Prep. Corn	0 07 1/2
Canada Pure Corn	0 05 1/2
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. car	0 10
Edwardsburg No. 1 White or	
Blue, 4-lb. lumps	0 08 1/2

BEE STARCH.

Cases, 64 pkgs. 48's	\$5.00
1/2 Cases, 32 pkgs. 24's	2.50
Packages 10c. each.	
BRANTFORD STARCH WORKS, LIMITED.	
Ontario and Quebec.	
Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	\$0 05 1/2
Acme Gloss Starch—	
1-lb. cartons, boxes of 40 lbs.	0 06
Finest Quality White Laundry—	
3-lb. Canisters, cases of 48 lbs.	0 06 1/2
4-lb.	0 06 1/2
Barrels, 200 lbs.	0 05 1/2
Kegs, 100 lbs.	0 05 1/2
Lily White Gloss—	
1-lb. fancy cartons cases 30 lbs.	0 08
6-lb. toy trunks, 8 in case	0 08
6-lb. enameled tin canisters,	
8 in case	0 08
Kegs, ex. crystals, 100 lbs	0 07
Brantford Gloss—	
1-lb. fancy boxes, cases 36 lbs.	0 08 1/2
Canadian Electric Starch—	
Boxes of 40 fancy pkgs, per case	3 00
Celluloid Starch—	
Boxes of 45 cartons, per case	3 10
Culinary Starches—	
Challenge Prepared Corn—	
1-lb. packages, boxes 40 lbs.	0 05 1/2
No. 1 Brantford Prepared Corn—	
1-lb. packages, boxes 40 lbs.	0 07 1/2
Crystal Maize Corn Starch—	
1-lb. packages, boxes 40 lbs.	0 07 1/2

STOVE POLISH.



No. 4—3 dozen in case, per gross	4 80
6—3 dozen in case,	8 40

Per gross

Rising Sun 6-oz. cakes, 1/2-gross box	8 50
Rising Sun, 3-oz. cakes, gross boxes	4 50
Sun Paste 10c. size, 1/2-gross boxes	10 00
Sun Paste, 5c. size, 1/2-gross boxes	5 00

TEAS.

SALADA CEYLON.	
Wholesale	
Retail	
Brown Label, 1's	0 20 0 25
Green Label, 1's and 1/2's	0 21 0 26
Blue Label, 1's, 1/2's, 1/4's and 1/8's	0 22 0 30
Red Label, 1's and 1/2's	0 30 0 40
Gold Label, 1/8's	0 36 0 50
Gold Label, 1/8's	0 44 0 60

CEYLON TEA, in 1 and 1/2 lb. lead packages black or mixed.

Black Label, 1-lb., retail at 25c.	0 19
1/2-lb.	0 20
Blue Label, retail at 30c.	0 22
Green Label	40c. 0 28
Red Label	50c. 0 35
Orange Label, retail at 60c.	0 42
Gold Label	80c. 0 55

RAM LAL'S PURE INDIAN TEA

Cases each 60 1-lb.	0 35
80 1/2-lb.	0 35
30 1-lb.	0 35
120 1/2-lb.	0 36

LUDELLA CEYLON, 1's AND 1/2'S PKGS.

Blue Label, s.	0 18 1/2 0 25
Blue Label, 1/2's	0 19 0 25
Orange Label, 1's and 1/2's	0 21 0 30
Brown Label, 1's and 1/2's	0 28 0 40
Green Label, 1's and 1/2's	0 30 0 40
Red Label, 1's and 1/2's	0 35 0 50
Red Label, 1/8's	0 40 0 60

TETLEY'S INDIAN AND CEYLON TEAS.

"Elephant" Brand.

Blacks—	Wholesale	Retail
Tetley's Extra Quality	0 65	1 00
No. 1	0 50	0 70
Special	0 42	0 60
No. 2	0 35	0 50
No. 3	0 30	0 40
No. 4	0 22	0 30
No. 5	0 20	0 25

These teas are packed in cases containing either 6 1-lb. packets, or 120 1/2-lb. packets, or assorted. No 3 is also packed in cases containing 240 1/2-lb. packets.

Ceylon Greens—

No. 1	Whol sale 0 35	Retail 0 50
No. 2	0 30	0 40
No. 3	0 20	0 25

Packed same as blacks.

ROSS' TEAS.

This trade mark is on each package.

5c. 2-oz. packets, per doz.	0 48
10c. 4-oz. " "	0 96
25c. 10-oz. " "	2 40

W. J. NICHOL & Co.,  
Wholesale Agents, 11 and 13 Front St. E., Toronto.

Also agents Cudahy Packing Co., beef extract and pepins.

CROWN BRAND

Wholesale	Retail
Red Label, 1-lb. and 1/2's	0 35 0 50
Blue Label, 1-lb. and 1/2's	0 28 0 40
Green Label, 1-lb.	0 19 0 25
Green Label, 1/2's	0 20 0 25
Japan, 1s.	0 19 0 25

E. D. MARCEAU, Montreal.

Japan Teas—

"Condor" I 40-lb. boxes	0 40
EMD AAA 40-lb. boxes	0 37 1/2
"Condor" II 40-lb. boxes	0 36
III 80-lb. " "	0 35
IV 80-lb. " "	0 32 1/2
V 80-lb. " "	0 30
XXX 80-lb. boxes	0 28 1/2
XXX 30-lb. " "	0 26
XXX 80-lb. " "	0 22 1/2
XXX 30-lb. " "	0 23 1/2
XX 85-lb. " "	0 10
LX lead packets	
Assorted cases (1 and 1/2 lb.) to retail at 40c.	0 28 1/2
Assorted cases (1 and 1/2 lb.) to retail at 25c.	0 19 1/2

Black Teas—"Nectar," in lead packets—

Green label	retails 0 26 at 0 20
Chocolate label	0 35 " 0 25
Blue label	0 50 " 0 36
Maroon label	0 60 " 0 45
Fancy tins—Chocolate, 1-lb.	0 32 1/2
Blue, 1-lb.	0 42 1/2
Maroon, 1-lb.	0 50
Maroon, 1-lb.	1 50

Black Teas—"Old Crow" Blend—

Bronzed tins of 10, 25, 50 and 80 lb.	
No. 1	per lb. 0 35
No. 2	0 30
No. 3	0 25
No. 4	0 20
No. 5	0 17 1/2

LIPTON'S TEA (in packages).

No. 1, cases 50 lb. (50 1/2-lb. pkgs.)	\$0 35
No. 1, cases 50 lb., (25 1-lb. pkgs.)	34
No. 2, cases 50 lb., (25 1-lb. pkgs.)	28
No. 2, cases 50 lb., (50 1/2-lb. pkgs.)	29
No. 3, cases 50 lb., (25 1-lb. pkgs.)	23
No. 3, cases 50 lb., (50 1/2-lb. pkgs.)	22
Green Ceylon, No. 1 (25 1-lb. pkgs.)	35
Green Ceylon, No. 2 (25 1-lb. pkgs.)	29

THE EMPIRE TOBACCO CO., LIMITED.

Smoking—Empire, 3/8's, 5's and 10's	0 39
Royal Oak, 2 x 3, 80 ace, 8s.	0 52
Something Good, 7s	0 48
Cherry—Fols, 5s and 10s.	0 36
Currency, 15c. oz. bars, spaced 9s.	0 39
Currency, 6s and 10s.	0 39
Old Fox, narrow 10s.	0 39
Snowshoe, 1-lb. bars, spaced 6s.	0 43
Pay Roll, 6s.	0 44

VINEGARS.

E. D. MARCEAU, Montreal.

EMD, pure distilled, highest quality.	0 30
Condor, pure distilled.	0 25
Old Crow.	0 20

Special prices to buyers of large quantities.

JOHN HOPE & Co., MONTREAL.

Sir Robert Burnett & Co.'s English Malt Vinegar 0 60

WOODENWARE

UNITED FACTORIES, LIMITED.

Washboards, Leader Globe	1 45
Improved Globe	1 55
Standard Globe	1 75
Solid Back Globe	1 90
Jubilee (perforated)	1 90
Crown	1 90
No. 1 2-hoop pails	Per doz. 1 55
" 1 3 "	1 70
" 0 Tubs "	8 50
" 1 "	7 00
" 2 "	6 00
" 3 "	5 25

YEAST.

Royal yeast, 3 doz. 5c. pkgs. in case	1 00
Gillett's Cream yeast, 3 doz.	1 00
Jersey Cream yeast cake, 3 doz. 5c.	1 00
Victoria " " 3 doz. 5c.	1 00
" " 3 doz. 1c.	1 80

**NIXEY'S REFINED BLACK LEAD** H.M. the KING of the British Empire.

Sole Manufacturer of "Cervus" Square and Bag and Pepperbox Blues, and "Silver Moonlight" Stove Polish.


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**TRASH** A cheap mantle gives a fair-light for a few nights, then grows dim and shrinks up to a "wasp-waist" like this:

This is caused by the cheap chemicals which the manufacturer used.



The "Wasp-Waist" Cheap chemical.

**QUALITY** A good mantle, which cannot shrink, made of the purest chemicals, is the only kind we put our trade mark **A** on. It guarantees you **A** the best that is made and will satisfy your customers.



The Auer Light Mantle Pure chemicals.

Lowest prices on mantles, shades, chimneys, globes and sundries.  
Write us if you are interested.  
**AUER LIGHT CO., MONTREAL.**

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**BRUNNER, MOND & CO.**

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In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

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Oakville, Ont.

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of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

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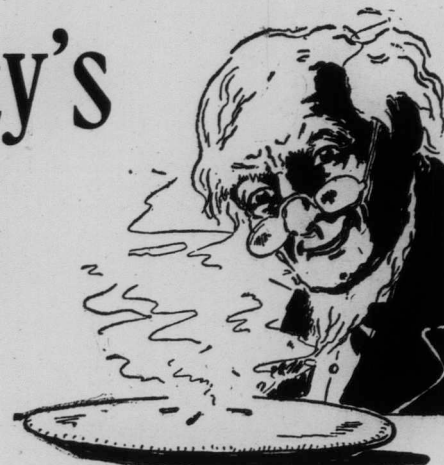
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# Wethey's Mince Meat



The convenient brick package appeals to every good house-keeper. Your customer will be delighted with the toothsome dainty this season of the year.

Prepared only by  
J. H. Wethey, Limited, St. Catharines, Ont.

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Crosse & Blackwell's Candied Ginger.  
Crosse & Blackwell's Plum Puddings.

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MONTREAL.

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