

" VARSITY "—HIGH-CLASS 5c. CIGAR.

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, MAY 10, 1895.

No. 19

IF YOU KNOW

COLMAN'S MUSTARD

IS

A most delicate preparation;
Made from the choicest stock;
Appetising;
Conveniently packed;
Economical;
Used at home, in camp, and upon
the yacht;
The highest grade Mustard known;



AND HAVE NOT ORDERED "COLMAN'S"

YOU HAVE LOST

THE ADVANTAGE OF YOUR KNOWLEDGE

MANUFACTURERS TO HER MAJESTY THE QUEEN, Etc.



HUNTLEY & PALMERS

ENGLISH BISCUITS

The Largest Biscuit Manufacturers in the World

Address, Huntley & Palmers, READING,
or 162 Fenchurch St., LONDON, E.C. } ENGLAND

Representative, MR. EDWARD VALPY, 28 Reade St., NEW YORK

LA CADENA—CREAM OF THE HAVANA CROP.

LA FLORA, 10c.

EL PADRE, 10c.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SPOKING TOBACCO.

PRIZE MEDALS IN COMPETITION WITH THE WORLD.

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sp

Molasses

Barbados Cuba
Porto Rico English Island

Large stocks constantly on hand.

New Orleans

We carry the largest stocks and most desirable assortment of this molasses at all times.

See that our firm name is on every barrel.

American Syrups

AT VERY LOW PRICES.

Make your application for prices to the wholesale trade.

N. W. Taussig & Co.

Atlantic Sugar House,
Atlantic Docks,

No. 96 Wall Street

BROOKLYN, N. Y.

New York.

CANADIAN AGENTS

R. S. McIndoe, Toronto.
J. Winfield, Quebec.
W. F. Henderson & Co., Winnipeg.

James Simpson & Son, Hamilton.
J. Hunter White, St. John.
L. H. Dobbins, Montreal.

Standard Goods THE **Best to Handle**

FOR
PURITY
..

Bi-Carbonate OF **Soda**

FOR
STRENGTH
..



This brand is always reliable. Highest test 98⁵⁰/₁₀₀ % pure.

Made only by **The UNITED ALKALI CO., Ltd., Liverpool.**

FAULDER'S

NEW MARMALADE

It Stands at the Head.

MADE IN

No verdigris in these goods.

**Silver-Lined
Pans . . .**

**Cox's Refined
Sparkling**

Gelatine

FOR
Strength, Purity, Beauty and Cheapness

. . . Stands Unrivalled

A. P. TIPPET & CO., Agents

Montreal Toronto

139 GOLD MEDALS AND HIGHEST AWARDS FROM THE WORLD'S EXHIBITIONS.

Purveyors by Special
Appointment to

H. M. THE QUEEN

Empress of India.



Purveyors by Special
Appointment to

H.R.H. THE
PRINCE OF WALES

K.G., K.T., K.P.

MACONOCHIE BROTHERS

131 LEADENHALL STREET

London, England

The Largest Preservers of Fish in the World, have much pleasure in
calling attention to their celebrated

Fresh Herrings, Kippered Herrings, Bloaters,
Scotch Findon Haddocks, Herrings in Shrimp Sauce,
Herrings a la Sardine, etc.

All Herrings preserved by Maconochie Bros. are preserved at Fraserburgh, Scotland, which is the Largest Fishing
Station in the world, and the quality of the Fraserburgh Herrings is superior to all others.

MACONOCHIE'S

Jams, Marmalade,
Tart Fruits, Pates,
Camp Pies, Potted Meats,

Bloater Paste,
Jelly Squares, Pickles,
Sauces, Vinegars,

The Best the World Produces, can be obtained through all leading Wholesale Grocers

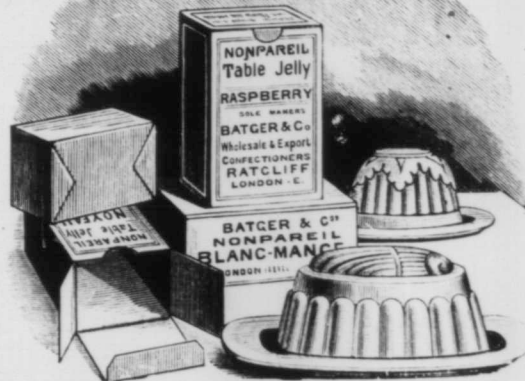
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PROFITABLE



GOODS TO HANDLE.



ROSE & LAFLAMME
Agents

MONTREAL.

Barbadoes Molasses

NEW CROP.

Quality Guaranteed. Write for Quotations.

LAPORTE, MARTIN & CIE - Wholesale Grocers - MONTREAL.
72 TO 78 ST. PETER ST.,



Fresh . . .
Herrings

The recognized leading Brand in all the markets of the world.

- Kipperd Herrings
- Herrings in Tomato Sauce
- Herrings in Shrimp Sauce
- Herrings in Anchovy Sauce
- Herrings a-la-Sardine
- Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS
Sole Agents for Canada, MONTREAL.

Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,

MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100⁰⁰/₁₀₀** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) **JOHN BAKER EDWARDS, Ph.D., D.C.L.**
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

Arctic Cough Drops

**THERE ARE
NO BETTER
COUGH DROPS
MADE.**

The demand has been large and continuous for the last five years.

Packed in

Elegant Glass Jars, 4 lbs. each.
Handsome Tins, 5 lbs. each.
And in 5c. Packages.

G. J. HAMILTON & SONS - - Pictou, N. S.

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S



BUTTER-SCOTCH

(The Celebrated Sweet for Children)

"Really wholesome confectionery."—Lancet.

MEDALS AND DIPLOMAS

PARIS
SYDNEY
MELBOURNE

WORKS

CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. | ROSE & LAFLAMME, Montreal.

TANGLEFOOT

SEALED

... STICKY FLY PAPER ...

"Little" Tanglefoot

5 1/4 x 9 inches.

Particularly adapted
for Show Windows and
Fine Rooms. . . .

25 Double Sheets in a
box, 15 boxes in a case.

Retails for 30 cts. a box

Costs \$2.50 per case

PROFIT Eighty per cent.

WILL BE A GOOD SELLER



ALL TANGLEFOOT is now made with the New Corrugated Border. This Border is an improvement on any of its predecessors—it restrains the sticky composition more securely, it opens more readily, and remains on the sheet. Always acts the same under all conditions. It is the perfection of Borders. (Patented Feb. 19, 1895.)

Notwithstanding the reduction in price the quality is improved in general. The paper is a little stronger, a little stickier, and will remain sticky a little longer.

O. & W. THUM CO.

Grand Rapids, Mich.

REGULAR SIZE

Prices for 1895

Per Box - 50 cts.

Per Case - \$4.75

In Five Case lots,
per case, \$4.50

Each box contains 25
Double Sheets and 5
Tanglefoot Holders.

ORDER the largest quantity
you can use and get the
best discount.

Tariff Changes

Should warrant an advance in prices of condensed milks, but there has been no advance in the figure for "Reindeer Brand" condensed milk.



THE

Polish King

In Brilliancy and Durability of Polish Surpassing all Others.

Sixty Years

Of unprecedented success have proved it beyond all doubt the best polish manufactured.

One package will do twice the work of the ordinary article—AND DO IT BETTER.

INTRODUCE IT to your customers and reap the reward—100%.

W. H. Gillard & Co. Agents **Hamilton**



THE BEST BISCUIT
MADE IN CANADA.

Wm. Paterson & Son, Brantford

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, MAY 10, 1895

(\$2.00 per Year) No. 19

DROPS FROM THE EDITOR'S PEN.

Every clerk needs recreation, but recreation does not mean wasting time.

* * *

A merchant who has capital behind him has usually good prospects before him.

* * *

Cash leads to gold; credit to dust and ashes, commercially speaking.

* * *

Business must be won by diplomacy. The merchant should therefore be a diplomat.

* * *

People who own cold storage establishments appear to often have cold satisfaction.

* * *

Sour clerks should follow sour apples—to the cider mill. They do not "take" well in the store.

* * *

A London grocer who failed was indebted to his father. Most of us are indebted to our fathers.

* * *

The merchant who biteth off his customers' heads eventually becometh choked by the practice.

* * *

When merchants lapse into poetry, suspicious is one that the prose of business gets scant attention.

* * *

Because oil is down it does not follow that it has in its decline lubricated a way for other staples to drop.

* * *

"New Ideas in Waists." It is safe venturing that the old-fashioned waists are good enough for most grocery clerks.

* * *

Merchants and clerks who are being "worked to death," have consolation in knowing that they have not time to get miserable.

* * *

Petroleum is now declared to be a cure for diphtheria. A few weeks ago the specu-

lative poor were dreaming that it was going to cure their poverty.

* * *

This is probably about how future dictionaries will describe the noun Patron:

Patron: One who proposes to revolutionize politics and commerce; a man who sinks principle to court favor and emoluments from the majority; an egotist; an unco-guider.

* * *

The trade conditions are rather hard on the pessimists these days. They can now soliloquise upon their own misfortune instead of that of the country.

* * *

Gall has been put in somebody's cup by the increase in the duty on sugar. So there would have been had no increase been made.

* * *

The price of wheat is still the barometer to which we turn when looking for indications regarding trade prospects. The reading at the moment augurs well.

* * *

A Wrexham (Wales) minister forsook the Gospel for groceries in 1891. He was no more successful behind the counter than behind the pulpit. At any rate he is now a bankrupt.

* * *

Several New York grocers have been putting their wagons on the sidewalk, and each of them so doing has been taxed the sum of \$5. They evidently thought they were back in the old colonial days.

* * *

A good many people are laughing at the impracticability of a railway to Hudson's Bay. It may be impracticable, but it is dangerous to be too positive about the matter. It may be that he who laughs last laughs best.

* * *

If the late president of the Grand Trunk Railway Co. is able to make people believe that the unsatisfactory state of the company's affairs is not the fruit of his regime, he must be possessed of great hypnotic

powers, which it is unfortunate he did not develop before along the line of profit creating.

* * *

When lawyer members of Parliament undertake to dig canals with orations it is usually the impracticability of their schemes that is exposed and not the bottoms of the canals which they propose to excavate. Shoemaker, stick to your last.

* * *

An advertisement does something more than proclaim the wares the advertiser has for sale. It tells what manner of merchant he is: whether live or dead; dull or bright, passive or pushing. Advertisers should govern themselves accordingly.

* * *

"Now is the time for every grocer to become a champion of vegetarianism," enthusiastically remarks a contemporary. It is, eh? How about the canned fish and meats on his shelves? It is unwise for a man to cut off his nose to spite his face.

* * *

St. Louis has a grocer who, although he has been in business over 50 years and did a cash trade and never used tobacco, is no better off than the day he started. Herald it in Gath: He never advertised. He is now being advertised as a horrible example.

* * *

A merchant cannot be too careful from whom he buys. A New York grocer has learned this by experience. He bought from a stranger what was purported to be two barrels of granulated sugar, but which were two barrels of ashes with six inches of granulated sugar at either end.

* * *

It was stated before a committee of the British House of Commons the other day that the shop hours in the suburbs of Birmingham averaged 90 per week or 15 per day. There are apparently some stores in Toronto that are not much, if any, behind in this respect.

WINDOW DRESSING DEPARTMENT.

ONE of the most important subjects presented to every retailer for consideration and reflection, says an exchange, is that of display as a trade-maker, a business-bringer and a store-filler. This subject is continually being presented, more forcibly at some times than others. Display is ever proving its effectiveness. It is just as surely demonstrating its superiority over many apparently more favored methods. At the same time, the majority of merchants appear almost to ignore it.

* * *

A POINTER ON TICKETS.

When the store is large and covers much floor space, we would suggest that the location of the department selling the goods that are described by the ticket be mentioned. It would save many inquiries of the usher, and at once put the department in touch with anyone who had any intention of giving the goods a further examination, as the sign points out the way to the stock. These little things are all valuable in their way and exert a much larger influence on the trade at large than is usually supposed.

* * *

PREPARING A DISPLAY WINDOW.

The first step toward making an attractive and effective display window, remarks an exchange, is to see that the glass is thoroughly clean and bright. No matter how temptingly stock may be displayed or however superior it may be, if the glass through which it is to be seen is dull or muddy, much of the desired effect is spoiled. Whatever may be the methods adopted to clean windows, it will be necessary to give them a thorough washing periodically. In washing a window certain points should be observed, which will not only facilitate the process, but also greatly simplify it. The window should first be thoroughly dusted and the wood-work cleaned. Water should never touch a window while the sun shines directly on it. Neither ought cold water or soap to be used. Warm water in which a small quantity of ammonia has been poured will be found best, and, when dried with a rubber or soft cloth and afterwards polished with a piece of soft, dry chamois, it will shine and sparkle like a diamond. Overcrowding is one of the worst things to do in arranging the stock in a display window. A few superior articles, artistically arranged to catch the eye, will not only make an effective impression with regard to the line of goods represented, but also with regard to the goods generally carried by the establishment.

* * *

A SCENE FROM VEGETABLES.

In one corner build a dwelling from packages of soap. Form a railing around this

dwelling by nailing carrots to a skeleton frame. Cover floor with parsley to imitate sod. Have potatoes mounted to represent animals, which may be imitated by using toothpicks for legs; clover for the eyes, and the tails made with a piece of stiff rope twisted into shape. A more animated appearance will be much increased when pieces of paper are cut and gummed on, to represent the ears.—Harry Harman.

* * *

A SEASIDE SCENE.

This is recommended by Harry Harman as a simple way for making a seaside scene:

Across the front of the windows is laid a strip of glass, to represent water. Running back from the edge of this is a strip of shore which can be easily manufactured of yellow or brown sugar. The drift that one can see along the shore can be simulated by sticks of cinnamon, or whole ginger and cloves. The sugar should be dug into holes, and show little heaps such as children make in their play. A brownie or two with a toy spade and bucket and a small toy boat, will make a sea shore scene that will be unique, and a sure attraction to every passer.

RETAILERS AND FIRE INSURANCE.

There was a large attendance of merchants and others connected with the retail trade of the city at the meeting of the Retail Association held in Delmonico hall last night. Mr. R. T. Riley and Mr. Jas. Ashdown, both leading promoters of the new local fire insurance company, were present for the purpose of explaining the nature of the project. Mr. Riley addressed the meeting at length, going fully into details, and urged upon the retailers the importance of supporting a home company and assisting in keeping a portion of the \$2,500,000 now annually sent out of the country in premiums. Mr. Ashdown made a few remarks on the subject, and the meeting then endorsed the scheme and gave assurances of hearty support from members of the Retail Association.

The regular business of the association was then proceeded with. The Membership Committee reported thirty-five new members enrolled during the past week.

The Early Closing Committee reported some infractions of the early closing by-law in the north end, and it was decided to notify the police, and ask them to take action accordingly.

After some other business of an internal nature had been transacted the meeting adjourned.

The association has now a membership of 200.—Free Press, Winnipeg.

SALMON PACKERS AGGRESSIVE.

IN view of what appeared in our columns last week regarding the canned salmon situation, the following from The N. Y. Journal of Commerce will be doubly interesting to readers of THE CANADIAN GROCER:

"In letters that have been received here very recently information is given that would warrant the inference that the combine of packers of Alaska salmon, properly termed the Alaska Packers' Association, is inclined to be aggressive, and it would not be surprising, in some quarters, if the management is endeavoring to control the salmon canning industry of British Columbia and the Columbia River. In other words, there are faint signs that the idea of concentrating the entire industry is seriously considered. We learn that British Columbia packers are somewhat disturbed by the fact that the Alaska Association, who have a factory of considerable capacity in a good locality, have latterly been paying extremely high prices for raw fish, making the cost so high that the British Columbia packers would find it difficult to figure out a profit at current selling prices for the canned article if the manoeuvre of the combine resulted in fishermen becoming excited and refusing to sell except at the high rates paid by the latter. There is an impression that the object of the Alaska Association is to assert their power in this way instead of doing anything that might seriously disturb the European market, and to either gain a stronger footing abroad by being the lowest sellers or induce the British Columbia canners to co-operate. While interesting, as far as it goes, the movement of the combine has no perceptible bearing upon the American market, and there is no sign that the European markets have been affected. That there is renewed effort to consolidate the Columbia River factories is a fact, however, and this is at least suggestive in connection with what has been done in the direction of influencing the British Columbia canners. The preparations made indicate that the Alaska Association will pack quite as much salmon this season as they did last year, and there is something more than faint indication that goods put up under the new labels of the association will be pushed for sale in the American market and probably in England."

Advertising pays when you perform what you promise.

We are giving
LARGE DISCOUNTS off all

ORIGINAL PACKAGES
.. OF ..

Crockery, China, Glassware,
AND LAMPS

During our **LIQUIDATION SALE.**

Liberal inducements to all buyers
in order to wind up this business.

JAMES A. SKINNER & CO.

(In Liquidation)

54 and 56 Wellington St., West, - TORONTO

HOT, VERY HOT

HERE IS WHAT YOU WANT

Singapore Pine Apple, 3s.

Grated Pine Apple, 2s.

Niagara Peaches, 2s. and 3s.

Bartlett Pears, 2s. and 3s.

Green Gage Plums, 2s.

Quince Jam, in 7 lb. pails.

Strawberry Jam, in 7 lb. pails.

Raspberry Jam, in 7 lb. pails.

All at low prices for
fine goods. . . .

JAMES TURNER & CO. - Hamilton, Ont.

Beware of all Imitations



FOR SALE
BY
WHOLESALE
GROGERS



FOR SALE
BY
RETAIL
GROGERS



Unequaled for Excellence

WRIGHT & COPP,

Sole Dominion
Agents . . .

Toronto

NINE MONTHS' TRADE.

In the House of Commons, on Monday, Hon. Mr. Wallace, in answer to Mr. Davies, said the total value of goods imported for the nine months ended March 31, 1894, was \$94,341,482. The total value entered for consumption in the same period was \$86,370,739, and the amount of duty collected was \$15,303,862. The total value of imports for the nine months ended March 31, 1895, was \$80,987,079; the total entered for consumption was \$78,126,603, and the amount of duty collected \$13,278,856.

NO ADVANCE IN MOLASSES.

It is not likely that the increase of $\frac{1}{4}$ c. per gallon in the duty on molasses will have any immediate effect on spot values at Montreal.

At any rate, the Wholesale Grocers' Guild have not, up to the time of this writing, announced their intention of asking any advance. On the other hand, THE CANADIAN GROCER is given to understand that they are accepting orders for future delivery on the old basis of $30\frac{1}{2}$ c. in car lots and $31\frac{1}{2}$ c. in less than car lots.

The truth of the matter is that, even allowing for the slight increase in duty, these prices, considering the first cost at the Islands, allow them plenty of margin to work on.

With the exception of one cargo, all of

the shipments now on the way to Montreal were bought at 21c., cost and freight at the Islands.

To lay these goods down plus the new duty means $28\frac{1}{2}$ c. net cash on the wharf Montreal, so that, even allowing for cartage, etc., 30c. is a fair price for round lots of stock. On this figuring the Guild, at the prices they are now asking for future delivery, have a margin of from $\frac{1}{2}$ to 1c. per lb. to work on. It is easy to understand therefore why they do not see the immediate necessity of asking an advance. On the other hand, it is understood that two of the commission men in Montreal have been caught by the duty. That is, they have two cargoes on the way, and, not expecting any changes, omitted to provide a clause to that effect. They stand to sell their goods, therefore, at practically what it costs to lay them down, or 30c.

The extra revenue that the Government will derive from molasses by the recent change is inconsiderable. For the fiscal year ending June 30th last, the duties, at $1\frac{1}{2}$ c. per gallon, only amounted to \$54,000 odd.

Montreal is the leading port for molasses. Its importations for the twelve months ending Dec. 31 were only 963,413 gallons, so that from Montreal the Government will receive only an additional \$2,500 or so, based on the imports of 1894.

THE DUTY ON CANNED FRUIT.

The new duty of $\frac{1}{2}$ c. per pound on canned fruit should not seriously inconvenience the trade. Most of the canned fruit consumed in Canada is of domestic manufacture, and is generally far superior to any foreign goods that have been offered to the trade. Efforts have from time to time been made to work up a trade in California canned fruit, but they did not result successfully. For instance, last fall a selling agent visited Montreal to try and secure some orders, and was only successful in placing five carloads of goods in the aggregate. This was the sum total of Montreal's importations of foreign canned fruit last season.

LEMONS MAY BE DEAR.

Some of the fruit ships from the Mediterranean have arrived at Montreal and unloaded their cargoes of oranges and lemons. The stocks are reported to be extra fine, but it is the general opinion that lemons, at any rate, will be rather short in quantity. The effects of the storms in Sicily are now being seen. Judging from the arrivals and the cargoes reported to be on the way over, the supply of lemons will not equal the demand. The New York Fruit Trade Journal, commenting upon the situation, says that lemons to-day are selling at an advance of 33 per cent. on the prices ruling at this time last year, and that before June is over boxes of lemons now selling at \$3 a box will bring from \$6 to \$8.

The
"Rose"
Broom

Specially
Manufactured
to meet the
Requirements
of those who
need a really
First-class
Broom

We also manufacture the Pansy, Thistle, Daisy, and Tulip. All good value. We will allow freight on five dozen and over.

H. A. NELSON & SONS, Toronto and Montreal.

Japan Teas

We are offering special value in 10-lb. Matts and 30-lb. Caddies
Japans packed in

See our Samples before purchasing.

DAVIDSON & HAY

Wholesale Grocers

Toronto, Ont.

Why do we advertise

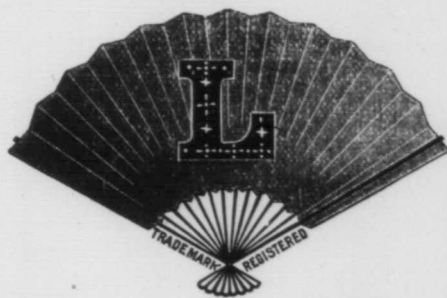
PAN-DRIED OATS? Do we do it for fun or for business?

We advertise them because they are so superior to others that they will sell readily without boring the dealer to death with drummers. We send samples for examination to those who will ask for them. The downright GOODNESS of our oats pleads its own way into the dealer's heart.

E. D. TILLSON, - - Tilsonburg, Ont.

TEAS

FAN



BRAND

EDWARD ADAMS & CO. - London, Ont.



Our sales of Ram Lal Pure Indian Tea have doubled during the past few months.

WHY?

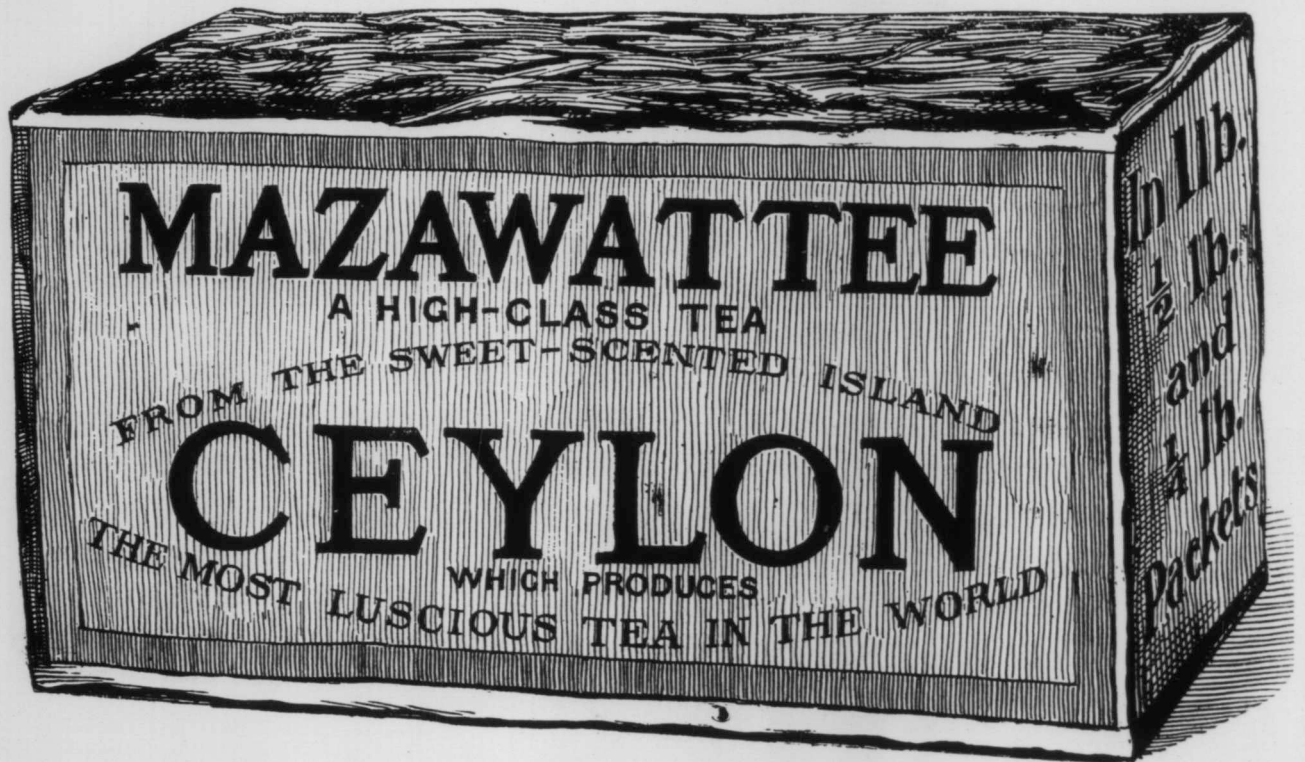
Owing to the heavy advance in all Indian Teas our competitors have been forced to choose between two alternatives. Advance price or reduce quality. The latter has been their choice.

Our choice has been to keep Ram Lal pre-eminently the King of Package Teas, exactly at the same high standard of unvarying excellence that it has always occupied, regardless of our profit. The increase in our sales is a satisfactory answer that our policy is correct.

Ram Lal towers above its competitors, not only a trade winner, but a trade keeper.

Western Wholesale Selling Agents

Turner, Mackeand & Co. - - - Winnipeg.



The Tea of the Old Country. Over 15,000,000 packets annually consumed in Great Britain.

Canadian Depot:
30 CHURCH ST., TORONTO.

THE MAZAWATTEE CEYLON TEA CO.
LONDON ENGLAND.

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

The MacLean Publishing Co. LIMITED

FINE MAGAZINE PRINTERS
and
TRADE JOURNAL PUBLISHERS.

TORONTO: - - - 26 Front St. W.

MONTREAL: - - - 146 St. James St.

EUROPEAN BRANCH:

Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

CULTIVATE AFFABILITY.

All the advantages do not accrue to the proprietor of the department store. This is evident in more than one respect. Take one example:

He has not the same advantage as has the ordinary retailer for cultivating the acquaintance of his customers.

First, his customers are of the transient order—here to day and somewhere else tomorrow. Then, out of the multitude that throng his store, to comparatively few has he the opportunity to extend a cordial greeting or give a warm shake of the hand, even if he so desired.

All this the retailer can do if he so will.

There is scarcely anything more necessary to successful trade than for a retailer to be on intimate terms with his customers.

The merchant who has a pleasant greeting for people—adults as well as children—when they enter his store, is sure to secure their good will. And if this affable manner is supplemented by honorable dealing and fair profits, their custom will follow.

Affability is one of the keys to success; cultivate its use.

A WARNING.

A WARNING to young men entering upon commercial or financial careers, and particularly to men occupying trusted positions, is the five-year sentence imposed upon Alexander Wilkie, the confidential accountant of W. D. Matthews & Co.

Entering the firm's employ as a boy, his ability for commercial pursuits developed as his years grew, and eventually he occupied the high and trusted position of cashier and general confidential man, with a big salary as his emolument.

Ample as was his salary for ordinary purposes, it was not large enough to support

Wilkie in the pace he eventually developed. Then he began to draw upon the funds of his employers.

At first, doubtless, he contemplated nothing worse than to borrow the sum he appropriated. Then, to theft he added fraudulent entries. The extent of his defalcations is not known to the public, but they are estimated all the way from \$40,000 to \$90,000.

Wilkie's life is ruined, and the worst of it is that a wife and several children have got to share the disgrace that his own dishonesty has brought upon himself.

The downward career of Wilkie really dates from the time when he began to live above his means. Unfortunately there are too many who are doing the same thing. Some have resorted, and others are doubtless resorting now, to the fraudulent practices that have sent this unfortunate man to the penitentiary. Still others, while not going to the length of pilfering their employer's cash-box, are obtaining goods on credit which they will never pay for. A sojourn in a prison cell would not do this class of people any harm. On the contrary, it might have a salutary effect upon them and all who are inclined to follow in their footsteps.

When we cut our garments according to our cloth, we are not so likely to surreptitiously take from our neighbor's web.

CLAP-TRAP POLITICS.

COLONEL F. C. DENISON, M.P., has given notice of his motion in Parliament favoring the deepening of the St. Lawrence canals to 20 feet.

The project is out of the range of common sense. It would cost many millions, and the debt of Canada is already large enough. It would not be fair to the Maritime Provinces to saddle the country with the cost of a 20-foot channel. The 14-foot channel now being constructed will call before completion for another \$6,000,000, and if Col. Denison wants to do something practical let him urge the hurrying on of the new Soulanges canal, the missing link in the chain. A 14-foot depth from Port Arthur to the Gulf will enable vessels doing a coasting trade to ascend to the head of inland navigation, and will afford all the facilities we need for the next twenty years.

Who are advising the member for West Toronto in this matter? He is a lawyer—of course!—and cannot be expected to gauge the merits of a commercial undertaking. Canals with a depth of twenty feet would be useless unless the St. Lawrence itself were deepened in some places between Montreal and Kingston, and the vessels of that draught could not enter one-quarter of the lake harbors. The scheme is supremely

absurd. No important Board of Trade has endorsed it. *

A necessary sequence of putting so many lawyers and so few business men in Parliament is, that to one grain of common sense legislation, you get a cartload of nonsensical propositions.

Mr. Haggart, who, with Mr. Wallace, are the only representative business men in the whole Dominion Cabinet, very quickly shut down the discussion on a similar proposition a couple of years ago by showing its absurdity.

CANDIED PEELS STRONG.

Strong, indeed, appears to be the position in candied peels. Ever since the damage to the lemon and other crops by frost the tendency of the market has been upward. This tendency now appears to be more marked than ever.

Advices from Carl Neimack & Co., of Leghorn, state that not only are prices still gathering strength, but that next year's values in candied peels are likely to be still more affected, last month's frost having seriously damaged the plants as well as the fruit.

The situation is all the more interesting to Canadians in view of the recent change in the tariff, which imposes an additional half cent per pound on candied peels.

DEMORALIZED MARKETS.

Andrew Gunn, of D. Gunn, Flavell & Co., Toronto, who recently made a trip from the Queen City to Montreal, states that the provision market of the eastern metropolis is badly demoralized. He gathered while there that in Montreal alone between 20,000 and 25,000 packages (100,000 to 125,000 pounds) of last year's creamery and dairy butter are being placed in cold storage to be held over until 1896 in hopes of a better market. Some dealers place the amount being stored at 60,000 packages, but Mr. Gunn thinks his figures are about right.

The British butter market is even in a worse condition, according to all accounts, for Mr. Gunn learned that a Montreal produce dealer, who recently returned from England, while over there purchased about 1,000 packages of the best American creamery at 37s. per 112 lbs. (or 6½ to 7c. per lb.) and had it stored for carriage over to next season.

Notwithstanding the low prices, says Mr. Gunn, the prospects seem bright in Montreal, and now that navigation is open the produce dealers and business men generally are looking forward to a good season's trade.

THE NEW TARIFF--HOW IT AFFECTS GROCERIES.

MORE than a month ago THE CANADIAN GROCER intimated that if the Government undertook to provide in the revenue for the deficit sugar would be one of the articles upon which an increased duty would be put.

Abroad, however, this opinion did not generally obtain. Everybody knew there was a deficit which in some way or other would eventually have to be provided for, but nearly everybody thought that no material changes would be made in the tariff at all this session, particularly in the sugar clauses. In a word, they thought the Government was afraid to do so.

However, as far as the great majority of the people was concerned, it was the unexpected that happened. And not only was the duty on sugar increased, but that on a number of other lines as well.

The changes as announced in the budget speech brought down on Friday last were as follows, together with a comparison of the figures obtaining under the previous tariff:

ARTICLES.	NEW TARIFF.	OLD TARIFF.
Spirituos or alcoholic liquors		
Ethyl alcohol, gin, rum, whisky, methylated spirits, brandy, etc.	\$2.25 per gal.	\$2.12½ per gal.
Spirits and strong waters of all kinds.	\$2.25 per gal. and 30 p.c.	\$2.12½ per gal. and 30 p.c.
Alcoholic perfumes and perfumed spirits, etc., when in bottles containing not more than 4 oz.	50 p.c.	50 p.c.
Ditto, when in more than 4 oz. bottles, etc.	\$2.25 per gal. and 40 p.c.	\$2.12½ per gal. and 40 p.c.
Nitrous ether, etc.	\$2.25 per gal. and 30 p.c.	\$2.12½ per gal. and 30 p.c.
Vermouth, not more than 30 p.c., and ginger wine, not more than 26 p.c.	80c. per gal.	75c. per gal.
Ditto, if containing more than these percentages.	\$2.25 per gal.	\$2.12½ per gal.
Condensed milk.	3¼c. per lb.	3c. per lb.
Condensed coffee, condensed with milk, milk foods, etc.	35 p.c.	30 p.c.
Biscuits, sweetened.	27½ p.c.	27 p.c.
Fruits in air-tight cans or other packages, pans or packages, included in weight.	2¼c. per lb.	2c. per lb.
Fruits preserved in spirits.	\$2 per gal.	\$1.90 per gal.
Jellies, jams and preserves, n.e.s.	3¼c. per lb.	3c. per lb.
Paints and colors ground in spirits, spirit varnishes, lacquers.	\$1.12½ per gal.	\$1 per gal.
Sugar, above 16 Dutch standard in color, and all refined sugars.	\$1.14	64c.
Sugar, n.e.s., not above 16 Dutch standard, package free.	½c. per lb.	free
Glucose, or grape sugar.	1¼c. per lb.	1c. per lb.
Sugar candy, confectionery, sweetened gums.	½c. per lb. and 35 p.c.	35 p.c.
Candied peel.	½c. per lb. and 35 p.c.	35 p.c.
Pop-corn.	½c. per lb. and 35 p.c.	35 p.c.
Syrups and molasses, n.o.p.	¾c. per lb.	¾c. per lb.
Molasses, 40 degrees or over.	1½c. per gal.	1¼c. per gal.
Molasses, less than 40 degrees and not less than 35 degrees.	1¼c. per gal.	1¼c. per gal.

* Under the old tariff the duty on biscuits of all kinds was 25 per cent.

† The duty for each degree or fraction of degree less than 40 degrees is still one cent.

The excise duty on distilled spirits is increased by 20c. per gallon to \$1.70.

From the duty on raw sugar the Government expect to realize \$1,200,000 or \$1,250,000, and another \$1,800,000 from the increased duty on spirits.

Coming, as they did, so unexpectedly, the changes caused some excitement in the trade; and there seems to be a surprising amount of satisfaction expressed. The only particular in which there is any criticism is that the Finance Minister, while amending the tariff, did not place a duty on tea.

"There is nothing could have stood a duty better," is in effect practically what nearly every grocer who expressed an opinion in this respect said.

The protection accorded the refiners is practically the same as under the old tariff. For instance, although they have to pay ½c. per pound on the raw product they import, they have a protection of \$1.14 on the refined, and the half cent per pound deducted from this latter figure gives a remainder of 64c. per hundred pounds, exactly the same as before.

But the new tariff will, nevertheless, be much more advantageous to the Canadian refiner than was the old one.

The bane of the refiner's lot during last fall and winter was the German granulated sugar, which was imported into the country in large quantities, causing abnormal declines in the price of the domestic product. With the duty on refined sugars now \$1.14 per hundred pounds instead of 64c., obviously the imported article will have fewer terrors for him, which in turn naturally means a steadier market and better prices. Then the new tariff on syrups is 3¼c. per gallon more favorable to the Canadian refiner than was the one it superseded.

There has not been a great quantity of syrup coming into the country of late—butter was too cheap—and there will be less now. The dark syrups are practically excluded altogether, for with the impost on the package the duty on these low grades would almost equal the original cost price of the commodity.

The increase in the duty on molasses and syrup will naturally be felt more by the people in the province of Quebec than by those in Ontario and the west, in the former province these two commodities being put to purposes for which sugar is demanded in the latter part of the country.

Although the change in the tariff was so unexpected by the trade, most of the large wholesale houses appear to be pretty well supplied with sugar, on which they are now reaping all the way from half to one cent additional profit. We hear of two houses that have each bought about one hundred carloads. The buying was induced by the low prices obtaining.

The sugar market is now strong and excited. Since the change in the tariff was

announced the refiners have, up to the time of writing, advanced prices about ¾c. per pound. The outside markets are also strong, and as the sugar season will soon be here, wholesalers will be less likely to cut prices in order to induce trade. The wholesale price of granulated is now from 4¼ to 4¾c. per lb., which is still ⅙ to ⅓c. per lb. cheaper than last year at this time.

The packers of canned goods appear to be pleased with the changes as far as they affect them. The protection the packers now enjoy is better than they have had for some years, and it comes at a time when it is more than usually welcome to them. Last year the pack of corn was enormous in the United States, many new packers having ventured into the field. Lately samples of this American corn have been shown on the Canadian market, and although no business appears to have been done, yet quotations were given that have caused the packers some concern. In fact, one of the reasons why they have within the last few days reduced the price on this commodity 2¼c. per dozen was a desire to keep out the foreign article. Even with the lower prices and the higher duty the Canadian packers feel none too confident of their position.

The increase in the duty on condensed milk is insignificant, being only equal to about three cents per dozen. The changes relating to biscuits will not materially affect the imports of this commodity, it being the high-class article that is largely brought into the country.

Those who are likely to lose the most by the tariff changes are the liquor dealers. They never seem to have dreamed that there was likely to be any change, and many of them are said to have been caught short. We hear of one dealer in Western Ontario who received an importation which he might have passed on Friday afternoon, but he neglected to do so, and on Saturday, when he went to take out his goods, he was surprised to learn that the aggregate of the duty he had to pay was \$600 more than he would have been taxed the previous day. "Oh, well, I will have to make it up with water," he was heard to say.

The manufacture of candied peel in Canada has not, during the last year or two, been a profitable industry on account of the low price of the imported article, the wage item abroad being much cheaper than in Canada. We know of at least one house that has gone out of the making of candied peels because it had become unremunerative. It is not expected that the change in the tariff will prove much of a stimulus to the domestic industry.

What is to be hoped now is that the Government's mind is settled, and that there will not be a multiplicity of changes, as was unfortunately the case last year. As the tariff stands now it appears to be satisfactory, and it is wise to let well alone.

THE NEW SUGAR DUTIES.

SOME PHASES OF THE SITUATION—JOBBER'S AND SPECULATORS ON THE RIGHT SIDE—REFINERS SOLD AHEAD.

ON Monday, in consequence of the new duty of one-half cent per pound on raw sugar, both refiners in Montreal marked up their prices on granulated and yellow sugars. On the former the advance is $\frac{3}{4}$ c., to 4c., and on yellows $\frac{3}{4}$ to $\frac{1}{2}$ c., to $3\frac{1}{4}$ to $3\frac{3}{8}$ c. On the other hand, the Montreal Wholesale Grocers' Guild, at a meeting held the same day, decided that they would sell their customers sugar for the time being practically at refiners' prices on the new basis—that is, granulated 4c. and yellows $3\frac{3}{8}$ to $3\frac{1}{4}$ c., as to grade.

This peculiar situation of affairs can only be explained by the fact that the wholesale men placed orders ahead for a large quantity of refined sugars at the low prices which ruled up to Friday last, when the Government announced the new duty. That is, they will receive for some time to come from the refiners granulated sugar at a cost of only $3\frac{1}{4}$ c. per lb. and yellows at $2\frac{1}{2}$ to 3c. They are therefore in a position to compete at refiners' prices or less, if they care to do so, until their stocks of goods secured at the low cost are worked off.

It is understood, in this connection, that the jobbers, or a great many of them, have quite ample stocks on hand as well as large future contracts yet to be filled, and are in a position to make some handsome profits on the recent development.

Individual houses in Montreal are said to have future contracts for quantities away over 5,000 barrels of sugar, and it is a well-known fact that one or two speculators outside of the trade have not only secured several thousand barrels of refined sugar, but are large holders of the raw article as well, having imported largely via New York during the past two months, and are holding the goods in store on speculation.

Considering these circumstances, the assertion of the Montreal refiners that they had not the slightest inkling of the projected increase in the duty is surprising. Yet it seems difficult to believe that contracts would have been accepted ahead to the extent that is generally admitted if the manufacturers had thought that the change was coming.

No later than Friday evening last, between five and six o'clock, it is asserted that wholesale firms in Montreal succeeded in placing considerable orders on the old basis. Besides, not only have the refiners accepted these large contracts for future delivery, but they have a large quantity of raw sugar now afloat for Canada.

The St. Lawrence Co. has five cargoes aggregating 14,200 tons (5,200 tons of cane

and 9,000 tons of beet), and the Canada Refinery 9,900 tons (3,500 tons of beet and 6,400 tons of cane), making 24,100 tons in all, on which the Government will collect the new duty.

In fact, representatives of both refineries assured THE CANADIAN GROCER that the duty was a profound surprise to them, as they firmly believed, until the announcement was made, that no duty would be placed on sugar this session, having been given to understand that the deficit would be charged to capital account, which possibility was intimated in these columns some time ago. They were out in their calculations, however, and for this reason would have to do business on a narrow margin for some time.

In connection with these importations of raw sugar there is considerable speculation as to whether the Acadia people got any inside tip on the impending change in the duty. A broker said on Monday to THE CANADIAN GROCER that it was significant that they had no later than a week and a half ago cancelled orders for two cargoes of raw beet without giving any reason for it. If it should transpire that this inference is correct there may be some lively happenings in the ranks of the faithful who are among the largest subscribers of the sinews of war when campaign time comes around.

The exact effect of the change in the course of values of high and low grade sugars may be to curtail the consumption of the latter. The duty, a specific one, is imposed entirely irrespective of the percentage of saccharine matter. That is, a low grade sugar, testing only 60 per cent., costs as much to import, or nearly so, as a high grade raw testing up to 96 per cent. For this reason the new tax is somewhat annoying to the refiners, owing to the requirements of a certain demand in the province of Quebec, which consumes a cheap inferior yellow sugar. However, if it does tend to check the consumption of these cheap sugars it will be to a certain extent a blessing in disguise.

Intrinsically, such sugars are not only dearer to the consumer, but less profitable for the trade to handle than a granulated or high grade yellow. The reason is simple; they deteriorate if kept for any length of time, and should it happen that they are not promptly turned over the jobber frequently finds that they are unsalable, or nearly so, on his hands. On the other hand, a granulated or fine, dry yellow sugar can be kept in stock for an indefinite length of time without this defect arising.

MONEY AND STOCKS.

THE steadiness I noticed last week in bank stocks on the Toronto Exchange has been maintained with an upward tendency. Commerce is in the van in this movement, there seemingly being a demand for it for investment.

* * *

Fire insurance stocks are not quite so strong as they were. They did advance 1 to $1\frac{1}{4}$ per cent., but there has been a change in the opposite direction since then.

* * *

The feature of the market appears to be Commercial Cable. It is still gathering strength. There have been buyers at 147 but the last quotable price is $\frac{1}{4}$ above that figure. There are a few sellers, but everybody nearly seems to expect the stock to develop increased strength.

* * *

C. P. R. stock is advancing rapidly. This is induced by the gains the road has made in exchanging land in outlying districts adjacent to it; also to increased earnings and the purchasing of stock by foreigners.

* * *

The money market remains quiet, but rates are a little stiffer at $4\frac{1}{2}$ to 5 per cent. for call loans. Commercial paper is quoted at 6 to $6\frac{1}{2}$ per cent.

* * *

Bankers in the United States have been holding back funds in anticipation of getting better rates in connection with May 1 interest payments. But the desideratum was not forthcoming; and last week, instead of being firmer, rates were easier.

ARGUROS.

LOOKS LIKE REVIVAL.

The April Customs returns at Montreal show some marked increases in imported free raw materials for manufacturing purposes compared with those for April last year. Allowing for possible increase in values, and the limited period covered by the returns, there still remains substantial basis for the belief that we are on the eve of a brisker season in several of the most important industries in Canada. The figures show:

IMPORTS DURING APRIL.

	1895.	1894.
Raw cotton	\$ 67,884	\$ 44,227
Crude rubber	78,813	38,912
Hides	25,241	16,522
Jute	23,110	12,072
Raw silk	20,441	15,203
Sisal and hemp	32,984	3,118
Raw sugar	670,734	235,895
Wool	33,568	24,717

It is improbable that these all-round increases only mean accumulations of raw material. They likely mean increased output of made goods, and indicate hope of larger home demand.

HAS NOT SOLD TO DEPARTMENT STORES.

EDITOR GROCER,—I have just finished reading your article in THE CANADIAN GROCER of the 3rd inst. re Departmental Stores, and being a manufacturer, selling directly to the retail trade, and having on several occasions refused to sell to our departmental stores, because I felt they were an injury to the already established retail grocers, I am beginning to think I made a serious business blunder.

I fully expected trouble would arise if I sold the big places; I appreciated the trade I had with the grocers of Toronto, and looking at the question from all sides, as a business man, of course, who is in business to make money, I concluded I would stick to the grocers and leave my rivals the departmental stores, if they wanted them. I fancied I would gain the greater profit because I believed the grocers would not be inclined to buy from any manufacturer who would sell to the men who were cutting the ground from under their feet.

I have been mistaken. I find my rivals selling these big places enormous bills every month, and getting paid regularly, and the grocers have never once said nay. I have never, to my knowledge, received an order because I had declined to sell the big fellows. I have done what I could to avoid

my wares being slaughtered to crush the grocers, but have the grocers commended me for it? Not once.

I am now debating with myself whether it would not be wise for me to sell where I can, and let other people look after themselves. If the grocers of Toronto want to keep their trade to themselves they ought to at least help those who have tried to help them. If they do not do so then the manufacturers are going to bid for all the trade they can, and I will be compelled to follow suit.

FRONT STREET.

Toronto, May 6, 1895.

THE BEST CHEESE.

A PAPER was read before an agricultural society in Toulon, France, in which the author, a prominent authority, expressed the following opinions regarding the merits of the standard makes of cheese:

"Which is the best cheese? We do not wish to say which is the most palatable, because everybody has a right to have his own particular taste; but, which is the best as a food—in one word, the most nourishing? It is with cheese as with milk, each is a food complete in itself; that is to say, each contains azote and carbon. The question, then, must be looked at from two points of view:

- (1) Which cheese contains the highest percentage per pound of azotized substances?
- (2) Which cheese is the richest in fatty substances?

"The Parmesan cheese stands highest in its azotized substances: it contains 44 per cent. Then comes the Gruyere, 31 per cent. We would place Dutch cheese next on the list, 29 per cent. The Roquefort comes next, 26.5 per cent. Cheshire cheese ranks close to this, 26 per cent. All the other cheeses contain less than 20 per cent. of these azotized substances. On the other hand, those cheeses that contain the highest percentage of fatty substances are in the following order: The fromage double creme has about 60 per cent.; the Neufchatel has about 40 to 42 per cent.; the Roquefort, 30 per cent. The other mentioned cheeses contain less than 30 per cent. of fatty substances. Thus, Parmesan, Gruyere, Dutch cheeses, so high in azotized foods, are inferior to Neufchatel and Roquefort in fatty foods. Consequently, it is the Roquefort cheese that carries the palm. From the simple fact of its containing the largest amount of azote and carbon, it may be considered the most nourishing of all Dutch cheese. Then the Cheshire cheese, so much prized by English men and women, scarcely gives 26 per cent. of azote, and less than 20 per cent. of carbon, and as for Gruyere, if it is high in azote, 31 per cent., it falls short of all others in carbonized substances, as they are represented only by 24 per cent. of its own weight."

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Or maybe you don't handle package goods at all. Don't you think, however, it might be worth while to look into the matter? We ship package goods all over the country, lots of them. Prices very reasonable. Wouldn't you like us to send you samples and quote you prices on our celebrated

Put up in . . .
**Handsome Two and Three
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FOR FAMILY USE.

**DESICCATED
 ROLLED WHITE WHEAT and
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MILLERS AND MANUFACTURERS OF

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OPERATING The Largest and Most Complete Breakfast
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Toronto, Canada

LOOK Over These Bargains

Sugars . . . Special quotations on carload lots delivered to any point in **Ontario**. Drop a card for samples.

Canned Goods Apricots, 3s. (California); Raspberries, 2s.; Gooseberries, 2s.; Cherries, 2s. (very fine); Pumpkins, 3s.; Pine Apples, 2s. (Wagner's eyeless and coreless, the finest packed), all away below the market. Special low figures on carlots Peas and Corn.

Granulated Rice Something new—taking—cheap. Try a sack, 200 lbs.

Prunes . . . Bosnia, 3 1/2 cts. per lb. Barrels, about 200 lbs.

Raisins . . . Another shipment of Merle's off stalk Valencias—good sound fruit—85 cts. per box.

Tea . . . **Extraordinary value** in Japan, 18 1/2 cts. Another plum—Japan at 10 cts., in 10 half chest lots. Ceylon—exceptional value at 28 cts. Let us send you samples.

and
THE EBY, BLAIN COMPANY LTD.

Wholesale Grocers

TORONTO - - ONTARIO

LONDON RETAIL GROCERS.

LONDON Retail Grocers' Association held their regular meeting on May 7, with a fair attendance, the president, Mr. W. H. McCutcheon, in the chair.

One new member was admitted.

R. A. Jones reported that a special committee had been appointed at a meeting called for the purpose of going over the stock-sheet of Mr. D. MacWillie. The committee attended the sale in the interest of the trade, but the stock was sold at 65c. on the dollar, which was more than the committee considered advisable to bid. They did not, therefore, purchase. He recommended that representatives of the association attend at bankrupt sales and see that they were not sold at a sacrifice.

The action of the committee was endorsed.

The question of adopting a cash business, which was laid over from last meeting was taken up for discussion.

R. A. Jones said he would like to hear the question fully discussed. He had spoken on the question at the last meeting and would like to hear others express their views.

Several members spoke in favor of a cash business, but thought it would be a difficult matter for an old grocer who had been doing a credit business for years to break off. It was quite different with one making a fresh start.

It was suggested that the system adopted by members of the association of reporting all bad-pay customers, was a step in the direction of a cash business, and if the members gave it attention, and reported all delinquents promptly, and, when names were reported, the members refused to give credit to such, the credit system would soon be confined to those who would pay. The question will be further discussed at the next meeting.

The question was asked what means should be adopted to secure prizes for the annual picnic, and after some discussion it was moved and seconded that the secretary communicate with the wholesale grocers and manufacturers as usual for a portion of the prizes.

A committee was appointed to strike the various committees necessary to arrange and conduct the picnic, which it was decided to hold on July 24, the secretary reporting

that the City Council had granted the use of Queen's Park for that date.

The question of the effect of the duty recently put on sugar was discussed, and the general feeling was that as the wholesale price had advanced to 4 $\frac{3}{8}$ c., and likely to still advance, the retail grocer should not give more than 20 lbs. granulated sugar for \$1.

R. A. Jones remarked that he thought it would be well to take up the question of the limitation of time that an account or debt can be collected. The statutes placed it at six years, and there are many cases where accounts are outlawed, the debtor for several years not being in a position to pay, but later on came in possession of means to pay, and took advantage of the law. There should be some way of making such parties pay, even after six years. He gave notice that the question be taken up at the next meeting.

REFINED SUGARS ADVANCE.

In consequence of the fact that the refiners have advanced sugar prices to 4 $\frac{1}{8}$ c. on granulated, and 2 $\frac{3}{8}$ to 3 $\frac{3}{8}$ c. on yellows, the Sugar Committee of the Wholesale Grocers' Guild at a meeting held in Montreal on Wednesday morning, marked up the prices to 4 $\frac{1}{8}$ c. on standard granulated; 4c. on No. 2 granulated, and 3 $\frac{1}{2}$ to 3 $\frac{3}{8}$ c., as to grade, on yellows.

DO FOOD SHOWS PAY?

This is a question THE CANADIAN GROCER asked Mr. Stacy, of Huyler & Co., cocoa and chocolate manufacturers, New York, when that gentleman was in Montreal a few days ago, because he had a very extensive experience as an exhibitor:

"We have tried several experiments," said he, "at the general exhibitions throughout the United States and at some of the Food Fairs, all of which were largely attended. We watched the matter carefully for some years, and have come to the conclusion that it pays us best of all to get our goods into the hands of the retail trade and to make our exhibits in their stores. Buffalo was the last place where we went into a Food Fair. In point of attendance it was a great success, but our total sales of goods were not sufficient to pay the expense of erecting a

booth. We served thousands of cups of cocoa free, but there has been no more than the natural increase in our trade in the Buffalo district. This was also the experience of others who exhibited at this and some other Food Fairs. I admit the theory on which we are induced to take part in a Food Fair is a good one, but it really does not bring any important returns."

SOMEONE HAD A TIP.

Recent imports of raw sugar convey their own story. On Friday, May 3, the putting of a duty upon raw sugar was announced in Parliament. Two days previously the imports for April closed, and the official returns will appear in The Canada Gazette in a few days. They will show an immense increase for the month of April, 1895, in the imports of raw sugar. THE CANADIAN GROCER has seen the figures for the port of Montreal, and the increase in sugar imports is marked, comparing last month with April of last year, and with March too.

The imported raw sugar for April, 1895, is valued at \$670,784; that for April, 1894, was \$235,895, or nearly three times as much.

This is a very suspicious inward flood of raw material just previous to the imposition of a duty upon it. Whoever brought it in free with a rising market for the refined article stands to make a fortune now that future imports of raw material will be taxed $\frac{1}{2}$ c. per pound. The refiners say they expected no duty, are surprised, and may not therefore be prepared. Who then laid in stock so luckily? Someone seems to have got a tip and profited richly thereby.

A COCOA MAN IN TORONTO.

F. J. Fry, representing J. S. Fry & Sons, Bristol, England, accompanied by his wife, was in Toronto a few days ago. It was his first visit to Toronto, and he was introduced to the trade by W. H. Tippet. He was on his way to Chicago, Philadelphia, Boston and New York, in all of which places Fry & Sons do a large business. He reported that the firm's trade was last year the largest in its history. J. S. Fry & Sons have over 3,000 hands.

Kennedy, Greig & Co.

Manufacturers of the



CROWN BRAND
Extracts, Oils, etc.

Importers of

Grocers' and
Confectioners' Sundries

456 St. Paul St., Montreal, and at 29 South Front St., Philadelphia.

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, May 9, 1895.

GROCERIES.

PRACTICALLY all the interest of the trade during the past week has been centred upon sugar, and it is natural that such should be the case, for, in addition to the upward tendency that the change in the tariff naturally gives prices, there is the influence of stronger and higher markets outside. Up to the time of writing there have been about three distinct advances on the Toronto market, aggregating in all about $\frac{3}{8}$ c. per lb.; but the market is excited, and it is impossible to say whether there will be further advances or not. Most of the leading houses on the street appear to have had fairly good stocks on hand when the change in the duty was made. The general volume of business is much as before, except it be, perhaps, that the sudden advance in sugar has momentarily staggered country retail buyers of this commodity. In the city, however, there have been a good many sugars selling. In canned goods the feature is a decline of $2\frac{1}{2}$ c. per dozen in the packers' prices on peas and corn. The demand for canned goods continues fairly good. Syrups and molasses are both higher, although the advance is the most marked in the former. Other staple lines remain much as before, both in regard to volume of business and prices.

CANNED GOODS.

The Packers' Association have made a reduction of $2\frac{1}{2}$ c. per dozen in the price of canned peas and corn. The object was to satisfy the complaints of the trade, who asserted that the price was too high, and furthermore to keep out United States corn which has been offered lately. The wholesalers have made no changes. Tomatoes

are firm and unchanged. Gallon apples are gradually getting into smaller compass, and the association is nearly cleaned out of pumpkins. The demand for canned vegetables and gallon apples continues fairly good. No. 1 red salmon is getting scarcer, and further advances are anticipated before long especially as the heavy consumption season is near at hand. The demand is already fairly good. We quote: Tomatoes, 85 to 95c. for choice; corn, 85 to 95c.; peas, $82\frac{1}{2}$ to $87\frac{1}{2}$ c. for ordinary and \$1.40 for fancy; peaches, \$2.75 to \$3 for 3's, \$1.75 to \$1.90 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1 to \$2.10; apples, 3's, \$1 to \$1.10, gallons, \$2.15 to \$2.25, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.35 to \$1.45, in tall tins, and \$1.55 to \$1.60, in flat tins; do., Cohoes, \$1.05 to \$1.10; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 for flat tins. Chicago canned beef, 1's, \$1.75 per dozen; 2's, \$2.85. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

COFFEES.

There are just a few bags of green Rio coffee moving at unchanged prices. We quote green in bags: Rio, $20\frac{1}{2}$ to $22\frac{1}{2}$ c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to $22\frac{1}{2}$ c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

N. Y. Journal of Commerce, Tuesday: The interest of that portion of the trade representing a prompt movement of stock into the hands of consumers does not yet expand sufficiently to create animation in the market for Brazils, and remains as the important point lacking for a healthy make-up of trade. Receipts at Rio have been simply immense, showing 26,000 bags, of which 18,000 were coastwise, but in the face of that both Havre and New York underwent only a small fractional shrinkage. The effect of the movement was to check all bullish in-

clination and such business as took place was upon a slightly easier basis, but the surprise is that no greater break took place.

RICE.

Business is moderate at unchanged prices. We quote: "B," $3\frac{1}{2}$ to $3\frac{3}{4}$ c.; extra Japan, $5\frac{1}{4}$ to $5\frac{3}{4}$ c.; imported Japan, $5\frac{3}{4}$ to $6\frac{1}{4}$ c.; tapioca, pearl, $4\frac{1}{2}$ to 5c.

SPICES.

There has been no change either in regard to business or prices. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 15 to 45c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

Trade is quiet and unchanged. We quote as follows: Brazil nuts, 11 to $11\frac{1}{2}$ c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to $14\frac{1}{2}$ c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, $12\frac{1}{2}$ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and $10\frac{1}{2}$ to 11c. for small lots; pecans, $10\frac{1}{2}$ to 11c.

SUGAR.

With stronger markets outside, and an increase of $\frac{1}{2}$ c. per lb. in the duty, the local sugar market has been much excited. The refineries have made three or four distinct advances, aggregating about $\frac{3}{8}$ c. per lb., or 1-16 to $\frac{1}{8}$ c. more than the increase in the duty. The market is strong, and further advances at any moment are not at all improbable. Some houses on the street are said to have had good stocks on hand at the time of the change in the duty; others, however, are said to have been caught short. Those who were on the right side are now making money on sugar. Granulated sugar now costs the wholesalers \$4 25, net, laid down,

W. WILSON

BAY STREET

TORONTO

Is now manufacturing a

PURE MALT VINEGAR

ON THE ENGLISH PRINCIPLE
EQUAL TO ANY IMPORTED
IN BULK OR BOTTLES.

HOUSEKEEPERS RUSH FOR
THE SPLENDID
PATENT SCRUBBING BRUSHES
MADE BY

The...

Berlin Brush Co.

Successors to Windsor Patent Brush Co.,
and Handy Patent Brush Co.

Whitewash Brushes and Brooms.

GOOD SATISFACTION IN
HANDLING OUR
GOODS.

BERLIN BRUSH CO.

Berlin, Ont.

We Invite

any Grocer handling

"SALADA"

CEYLON TEA

To return any he has in stock if it is not giving the greatest satisfaction to his trade: we will refund him the amount paid for it. There are nearly two thousand grocers now handling "Salada" in Canada. This invitation is always open to them.

Is any other TEA in the World
sold on like terms?

P. C. LARKIN & CO.

25 Front St. East.

TORONTO

and
318 St. Paul St., MONTREAL.

MARKETS—Continued

and they are getting from retailers from 4¼ to 4¾c. per lb., which is still ¼ to ¾c. per lb. lower than they were obtaining last year at this time. The advances have temporarily checked the demand in the country, but a good many sugars are going out in the city. Stocks in the hands of consumers in the country are large, the low prices of the past few months having induced a great many farmers to buy barrel lots with more than usual freedom. We quote: Granulated—domestic, 4¼c. to 4¾c.; do., No. 2, 3¼c.; yellows, 3¾c. up. Raw—Demerara, 3¾c. A cable received on Tuesday read: "London markets stronger; beets still advancing; May deliveries now 10s. 3d., and June 10s. 4½d." This is an advance of nearly 2s. from the lowest point.

SYRUPS.

In consequence of the change in the tariff on syrups, the refineries are asking and getting ¼c. per lb., or 3½c. per gallon, advance. The price of 2 lb. tins has been advanced 1c. per tin, and there has been an increase in pails. We quote: Dark, 28c.; medium, 31 to 33c.; bright, 38 to 43c.; very bright, 48 to 53c.

MOLASSES.

Holdings are asking about 3c. per gallon more in consequence of the higher duty on this article. We quote as follows: New Orleans, barrels, 29 to 31c.; half-barrels, 33½ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

TEAS.

Ceylon teas are still attracting the most attention on this market. Japan teas, particularly low and medium grades, are scarce. Japan teas at about 17c. are what retailers are principally taking this week. The Foochow market will open about the 20th inst. Stocks of low grade Foochow teas are very low in London and Australia. Consequently there is likely to be a large demand for these teas at the opening of the market. The Hankow market will open in about ten days. We quote ruling prices to retailers as follows: Young Hysons, 12 to 18c. for low grades; 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

DRIED FRUIT.

Currants continue in fairly good demand at unchanged prices. We quote: Filatras, half-bbls., 4 to 4½c., barrels, 4¼c.; fine Filatras, half-bbls., 4¾c., barrels, 4¾c.; Patras, 5½c., in cases; Casalinas, 5½ to 6c.; Vostizzas, 6½ to 7c. in cases and half-cases.

Valencia raisins are still selling fairly well at unchanged prices. We quote: Off-stalk,

3¼ to 3¾c.; fine off-stalk, 4 to 4¾c.; selected, 5½ to 6c.; layers, 5½ to 6c. Advices received by P. L. Mason & Co. from James A. Hawkesworth, of New York, say: "Our market is nearly bare of off-stalk Valencia raisins, and when it is bare your buyers will have to look elsewhere for cheap raisins."

Prunes continue in good demand at unchanged prices. We quote: "Sphinx"—"U," 110 to 115 to half kilo, 5 to 5½c. per lb.; "C," 85 to 90 to half kilo, 6½c. per lb.; "B," 80 to 85 to half kilo, 7 to 7½c. per lb.; "Atlas," "D," 110 to 115 to half kilo, 4¾ to 5c. per lb.; "Unicorn," 5 to 5½c.; Bordeaux prunes, 4½ to 6½c.

A few odd boxes of sultana raisins are still going out at 6 to 6½c. for bright goods.

Dates are quiet and unchanged at from 4½c. up.

Figs are dull and nominally unchanged. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, 4¼ to 4½c.; naturals, 6 to 7c.

Demand is fair for California dried fruits. We quote according to quality: Peaches, 10½ to 13c.; apricots, 10½ to 12c.; pears, 10 to 12c. per lb.; prunes, 9 to 11c.

BUTTER AND CHEESE.

The butter market is still pretty well demoralized. Fresh summer creamery and dairy will soon be crowding in, and then lots of old stuff will have to be sold for grease, or not at all. One Toronto dealer this week disposed of a round lot of tub butter at 5c. A slight relief is being afforded by the purchases being made by the bakers, who want good butter at a low figure and can get it now. Prices have generally gone down a point since last week. Present quotations are: Summer dairy and store packed—Choice, 9 to 12c.; low grade baking butter, 5 to 6c.; fresh large rolls, 10 to 12c.; pound prints, 13 to 15c. Summer creamery, 8 to 12c. Winter creamery—Tubs, 18 to 19c.; pound prints, 19 to 20c.

Some cheese is being carried over till next season, and usual buyers are not making many offers. The prospects are that prices will be low this season. August and September makes of Canadian cheese bring 10 to 10½c., and new Canadian cheese is quoted at 9 to 9½c. Small Stiltons bring 12 to 12½c.

GREEN FRUIT.

Trade is reported brighter. At the Montreal fruit sales the fruit offered brought good prices. Bananas are scarce and higher; oranges show an upward tendency; lemons have advanced, and pineapples are declining. We quote: Messina lemons, 360's, \$3 to \$3.75; 300's, \$3.50 to \$4.50. Oranges—Messinas, half boxes, 80's, \$1.50 to \$1.75; 100's, \$1.75 to \$2.50; boxes, 160's, 200's and 300's, \$3.50 to \$4; navels, \$4 to \$4.50; Messina ovals, 80's, \$2; California seedlings, \$2.75 to \$3; Valencias, \$4.25 to \$4.50. Bananas, \$1.50 to \$2.75 for firsts and

seconds. Apples, winter fruit, \$2.50 to \$4 per bbl.; common fruit, \$1.75 to \$2. California dried fruit—Apricots, 11 to 12c.; peaches, 12½c.; cranberries, \$3.50 per box. Strawberries, 27 to 32c. a quart and 14 to 15 a pint; cocoanuts, \$4.50 a sack; pineapples, 7 to 20c.; green string beans, \$2.50 to \$3 per bushel crate.

COUNTRY PRODUCE.

BEANS—Choice hand-picked still bring from \$1.50 to \$1.65 a bushel.

DRIED APPLES—Are quoted at 6 to 6½c. per lb.

EVAPORATED APPLES—In 50-lb. boxes: 7 to 7½c. per lb.

ONIONS—We quote: Domestic, 75 to 80c. per bag; Spanish, \$1 per small crate; Valencia, \$3.50 to \$4; Egyptian, \$2.75 to \$3 a bag.

HONEY—We quote: Strained, in bulk, 6 to 7c.; comb, 14c. for clover and 10c. for wheat.

MAPLE PRODUCTS—A fair trade is being done in sugar and syrup, but prices remain pretty stationary. We quote: 7 to 8c. per lb. for sugar; syrup, in 5-gallon lots, 70 to 75c. a gallon, and in gallon tins, 80 to 85c.

POTATOES—Though not very plentiful are easier, owing to the expected arrival of new potatoes. They bring 60 to 65c. on the track, and 70c. out of store now.

EGGS—Are being bought for pickling purposes now. Consequently prices remain firm at 10½c. per dozen.

FISH AND OYSTERS.

Trade is perhaps slightly more active than last week, but stocks are still short, and sales light. We quote: skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 5½c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per bb.; blue-back herring, 4c.; yellow ditto, 7c. per lb.; pike, 4½ to 5c. per lb.; flitched cod, 5c.; finnan haddies, 8c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 10 to 13c.; Georgian Bay trout, 7 to 7½c.; white fish, 8c.; Lake Erie white fish, extra fine, 10 to 12c. per lb.; Georgian Bay herring, \$2 per 100.

PROVISIONS AND DRESSED HOGS.

Owing to warm weather packers have stopped buying hogs, and the tendency for the prices of their products will now be upwards for a while. Dressed hogs bring \$6.25 to \$6.50 per 100 lbs. Products are quoted thus:

BACON—Long clear, 8c. for carload lots, 8c. for ton lots, and 8¼c. for small lots; breakfast bacon, 11c to 11½c.; rolls, 8c. to 8¼c.

HAMS—Large, 22 lbs. and over, 10c. medium, 15 to 20 lbs., 10½ to 11c.; small hams, 10¼ to 11c.; pickled, 9½ to 10c.

CHOICE
GREEN

RIO COFFEE

DIRECT
CONSIGNMENTS
NOW
ARRIVING

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

JAMES A. HENDRY

Wholesale Agent for... KINGSTON, ONT.

THE E. B. EDDY CO.

Limited.

Correspondence Solicited. HULL, CANADA.

WHITE & CO.,

70 COLBORNE ST., TORONTO.

JUST RECEIVED Superior qualities of California Oranges, Valencia Oranges, Messina Lemons, Bananas. Send along your orders, which will be filled promptly and at reasonable prices.

Apples and Potatoes Wanted.

P.S.—Consignments of Butter, Eggs, Poultry and all farm produce solicited, which are all in good demand. Telephone 867.

HUGH WALKER & SON,

FRUIT AND COMMISSION MERCHANTS,
GUELPH.

Ask Your Wholesaler



For **CLUB** Brand
Canadian Leaf Chewing Tobacco, made in all size plugs. Cheapest and best. Try a sample lot.

Joliette Tobacco Co.

JOLIETTE, P.Q.

Summer Lemons

Now is the time to buy.
How many can you use?

WRITE US—We are large dealers.

CLEMES BROS. - TORONTO

LARD—Pure Canadian, tierces, 9c.; tubs, 9½c.; pails, 9½c.

BARREL PORK—Canadian heavy mess, \$15.75; Canadian short-cut, \$16 to \$16.50; clear shoulder mess, \$13.75 to \$14; shoulder mess, \$13.50 to \$13.75.

FLOUR AND FEED.

WHEAT—Continues advancing on the local market. Better prices are reported also in Chicago and England. We quote local prices: White, 84 to 84½c.; red, 83 to 83½c.; goose, 82c.

OATS—Firm, at 39c.

BARLEY—Firm, at the old price, 48c.

FLOUR—Has advanced again strongly, but some dealers seem to think it has reached the upward limit, and cannot long maintain the present prices, which are: Ontario straight roller, \$3.60 to \$3.75; Manitoba, \$4.10 to \$4.15; patents, \$4.30 to \$4.40.

BREAKFAST FOODS—Oatmeals remain firm in sympathy with oats, and rolled wheat has advanced in accord with the wheat market. We quote: Standard oatmeal, \$4.25; rolled oats, \$4.25; rolled wheat, \$2.20 in 100 lb. barrels; corn meal, \$3.40; split peas, \$3.50; pot barley, \$3.75 to \$4 per bbl.

SALT.

A fairly good business is the order of the day. Prices are unaltered. We quote: Barrels, 85c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, \$1.25; rock, \$9.

SEEDS.

The demand for clover and timothy seed is pretty well over in the earlier sections of country, but not much change to report in prices. We quote: Red clover, \$6.30 to \$6.60; alsike, \$4.20 to \$6.30; timothy, \$3 to \$3.50 per bushel.

HIDES, SKINS, WOOL AND TALLOW

HIDES—Continue scarce and in demand. Prices are strong in sympathy with the Chicago market. We quote: Green hides, No. 1, 6½c.; No. 2, 5½c. Cured sell for 7½c.

SHEEPSKINS—Not so plentiful at \$1 to \$1.10, an advance of 10c. over last week.

CALFSKINS—Are in good supply and find a ready sale at prices quoted: 7c. for No. 1 and 5c. for No. 2.

TALLOW—Is dull, jobbers quoting 5 to 5½c., and selling at ½c. higher.

WOOL—There is no Canadian fleece on the market, and it is expected that new wool will open at from 17 to 18c. There are no changes in pulled wools, supers being quoted at 19 to 21c., and extras at 21 to 22c.

PETROLEUM.

Both crude and refined oils are steady and look as though they would remain so for some time. A big demand is opening up for lubricating oils, and will increase when the agricultural season is well in. We quote for this week last week's prices: In 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 17 to 18c.; carbon safety, 19 to 19½c.; Canadian water white, 19 to 19½c.; American water white, 23 to 24c.; photogene, 24 to 25c.

TORONTO MARKET NOTES.

Clemes Bros. are in receipt of 3 cars of Messina lemons, 1 car of oranges and 1 car of bananas.

D. Gunn, Flavell & Co. have secured the sole control of the creamery butter made by I. Wenger, of Ayton, Ont. Mr. Wenger's

We are always open to buy or sell, in car lots or less, Grain, Apples, or Produce.

Potatoes & Oats

OUR SPECIALTY

WM. HANNAH & CO., TORONTO

Graham, McLean & Co.

Produce Commission Merchants

77 Golborne St. TORONTO.

Toronto Agents for the

UNION PRODUCE CO.'S CREAM CHEESE
Seven styles, seven sizes. Write for sample order.

COWAN'S COCOAS COFFEES CHOCOLATES AND ICINGS

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West, Toronto, Canada.

Rutherford, Marshall & Co.

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - TORONTO.

Correspondence Invited. Consignments Solicited.

EGG CASES SUPPLIED

Liberal advances made on consignments.

Bankers: Canadian Bank of Commerce.

W. N. LAZIER

Box 341, VICTORIA, B.C.

Agent for...

REMINGTON MACHINE CO.

Refrigerating and Ice Machines. Complete Plants Installed for all Purposes. Robb Engineering Co. Economic Boilers. High Speed and Corliss Engines. Complete Plants Erected. All work guaranteed.



ASK FOR **MOTT'S**

name on creamery butter is regarded as a guarantee of its quality and his numerous patrons in Toronto will be glad to learn that they can get regular supplies of his butter both in tubs and pound prints during the summer from the above firm.

James Turner & Co. report a nice trade in fine fruits.

Larger premises will soon be required by the Berlin Brush Co.

Davidson & Hay report large sales of Beardsley's sliced beef.

James Turner & Co. are offering bargains in California dried fruits.

Davidson & Hay are showing a very fine sample of imported Japan rice.

"Lion" flavoring extracts are fast sellers with T. B. Escott & Co., London.

John Sloan & Co. have received a shipment of Aylmer canned meats and corn.

The solid back patent brushes of the Berlin Brush Co. have a large sale this season.

W. H. Gillard & Co. are in receipt of a fine line of molasses, showing exceptional value.

"Grand Mogul" tea is said to be doing splendidly in British Columbia and Manitoba.

Wm. Paterson & Son report a continued heavy output of their high-class soda biscuits.

McWilliam & Everist call attention to their newly received stocks of fine oranges and lemons.

"Our sales of 'Kurma' tea are steadily increasing," report Davidson & Hay, wholesale agents.

A shipment of canned strawberries to hand with John Sloan & Co. This is a scarce fruit just now.

Salad oils (imported), in quarts, pints and half pints, also in one gallon tins, are in stock with Davidson & Hay.

The Eby, Blain Co. have received shipments of fine, high-grade Japan rice, free from oil, beautifully polished.

Dawson & Co. report the arrival of 3 cars with lemons, and large shipments of fine pineapples and California seedling oranges.

Wm. Paterson & Son have recently gotten out a handsome hanger, showing their 3lb. and 1lb. packages of soda biscuits.

W. H. Gillard & Co. report large sales of teas to arrive. Their stock this season they claim to be most complete in every department.

The Berlin Brush Co. is still very busy, being especially rushed in the whisk and whitewash departments. Brooms also are running strongly.

James A. Skinner & Co.'s liquidation sale is meeting with great success, for the reason that the prices offered will induce the most careful buyers to invest extensively.

T. B. Escott & Co. have some special offers in Bowlby canned fruits, the best packed canned fruits put up. Several hundred cases of corn, tomatoes and peas are offered at low prices.

P. M. Lawrason, London, Ont., has received from Germany a large assortment of lithographs of the most beautiful designs in flowers. These are given away with their "Supreme" and "Wonderful" soap. They are very fine works of art, and should please the most fastidious.

"Imperial Congou" is becoming a special favorite with the trade throughout the Maritime Provinces as well as in Ontario and the

Northwest Territories. W. H. Gillard & Co., the proprietors, have just received a large order from Halifax, where it has secured a firm footing with consumers.

James Turner & Co. report the largest lake trade this spring they have ever enjoyed, especially for "Mogul" and "Mascott" blends of tea. Of course, "Ram Lal's" sells itself. No pushing required there.

F. Hogarth, of Tilsonburg, is advertising in his local paper that he has got an order all the way from California for a box of "Salada" tea, from a lady who had moved there and was unable to get anything like it in San Francisco.

There is an intimation that prices for canned corned beef will be raised very shortly. Stocks in the east and at packing points are said to be unusually light.—N.Y. Journal of Commerce.

Wm. Paterson & Son wish to advise the trade that, in consequence of the rise in sugar duties, they have found it necessary to make an all-round advance on confectionery of from one-half to one cent per lb.

The shipments of coffee from Brazil during April were to Europe from Rio 19,000 bags, from Santos 65,000 ditto; to United States from Rio 114,000 bags, Santos 78,000 ditto, Victoria to United States 7,000 bags; Rio to other countries, nil.

MONTREAL MARKETS

MONTREAL, May 9, 1895.

GROCERIES.

THE week has been a somewhat unsettled one in the wholesale grocery market, owing to the tariff changes, which in the more important respects were a surprise to many people. However, the jobbing trade are pretty well protected and the changes in prices that the new duties have necessitated have not been as great as many expected. Refiners have advanced their price on sugar $\frac{1}{2}$ to $\frac{3}{4}$ of a cent, but the jobbing trade are selling to their customers this week at refiners' rates. Other particulars will be found elsewhere. The advance in the duty on molasses is slight and it is not expected that it will affect the jobbing price for some time to come. In canned fruits, jams, etc., the changes are also of a trifling character and have not resulted in any quotable change as yet. The volume of business passing this week is somewhat diminished as compared with last week, for the reason that most traders have been buying freely for future delivery of all staples and have their immediate wants supplied. This is especially the case with sugar, stocks of which in third as well as in second hands are large.

SUGAR.

Naturally, the chief feature of the week has been the developments in the sugar market, which are referred to fully elsewhere. At the present writing business is quiet, both from refiners' and jobbers' hands. It now transpires that the former have sold ahead, and, as a consequence of this, on Monday last the Wholesale Grocers' Guild fixed prices for jobbing business at practically the same level as the refiners had decided to ask, plus the new duty. In consequence of the fact that the refineries advanced sugar prices to $4\frac{1}{2}$ c. on granulated, and $3\frac{3}{8}$ to

$3\frac{3}{8}$ c. on yellows, the Sugar Committee of the Wholesale Grocers' Guild, at another meeting, held on Wednesday morning, marked up their prices to $4\frac{1}{2}$ c. standard granulated, 4c. No. 2 do., and $3\frac{3}{8}$ to $3\frac{3}{4}$ c. as to grade on yellows.

SYRUPS.

There has been no quotable change in syrups yet, but it is quite likely that some will result shortly in consequence of the new duties. Refiners are not doing much trade this week, and the same remark applies to jobbing business. We quote in a jobbing way $1\frac{1}{2}$ to $2\frac{1}{4}$ c., as to grade.

MOLASSES.

The change in the molasses duty is equivalent to an increase of $\frac{1}{4}$ c. per lb., but so far there has been no change in prices announced either by the importers or jobbers. On goods from stock for prompt shipment we quote $31\frac{1}{2}$ c. in carloads and $32\frac{1}{2}$ c. in less than carload lots. For forward shipment the prices are $30\frac{1}{2}$ c. in car lots and $32\frac{1}{2}$ c. in less than car lots. Advices from the Islands note continued easiness, and stocks can now be laid down in Montreal at $28\frac{1}{2}$ c. net cash on the wharf here.

RICE.

There is no change in the rice market, and business rules inactive on the whole. Mill quotations on lots are as follows: Japan standard, \$4.25 to \$4.40; crystal Japan, \$4.75 to \$5; standard B, \$3.45; English style, \$3.30; Patna, \$4.25 to \$5, and Carolina, \$6.50 to \$7.50.

SPICES.

The spice market has been fairly active in a jobbing way at steady prices. We quote jobbing prices: Penang black pepper, 9 to 10c.; white pepper, 13 to 15c.; cloves, 15 to 20c.; cassia, 12 to 20c.; nutmegs, 65 to 90c.; Jamaica ginger, 20 to 25c., as to grade.

COFFEES.

The coffee market is without special change. Business is fair and prices are steady. We hear of no large lots changing hands. In a regular way we quote green coffee in bags as follows: Maracaibo, $21\frac{1}{2}$ to 23c.; Rio, 19 to 21c.; Java, 25 to 30c.; Jamaica, 20 to 23c.; and Mocha, 29 to 34c.

TEA.

This market has ruled very quiet since our last for business in a large way. Jobbers, however, are doing a steady distributing trade of a satisfactory character at steady prices. Advices continue firm from primary markets. We quote: Japans, low grades, 11 to 14c.; medium, 15 to 17c.; fine, $18\frac{1}{2}$ to 24c.; and choice, 25 to 31c.

DRIED FRUITS.

Business in Valencia raisins does not show any expansion, and what trading there is is restricted to a few hand-to-mouth sales. Prices are the same at $3\frac{3}{4}$ to $4\frac{1}{2}$ c. as to grade for off-stalk, and layers 5 to $5\frac{1}{2}$ c.

Business in Californias has been small both from first and second hands, and prices are somewhat easier at $6\frac{1}{2}$ to $6\frac{3}{4}$ c. for crown loose muscatels, and $5\frac{1}{2}$ c. for crown ditto.

The currant market is dull but steady. We quote: Filiatras and Provincials, bbls. $3\frac{1}{2}$ c.; cases, 4 to $4\frac{1}{2}$ c.; Patras, 5 to $5\frac{1}{2}$ c. and Vostizzas, 7 to $7\frac{1}{2}$ c.

Prunes are quiet and without feature at

TRADE MARK
BEARDSLEY'S SHREDDED CODFISH

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING: { J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
AGENTS: { W. M. P. McLaughlin, St. John, N.B.; R. S. McIndoe, Toronto and Hamilton.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.
FRUIT PRODUCE
and **COMMISSION MERCHANTS**

32 WEST MARKET STREET
TORONTO.

Consignments Solicited

GEORGE McWILLIAM. FRANK EVERIST

TELEPHONE 645.

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GENERAL **FRUIT**
Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.

Short Rolls

SMOKED SUGAR CURED **7 1/2**

IN PICKLE **7** NO CHARGE FOR BARREL

Shoulders

CURED SAME AS HAMS **7**

1/4c. less barrel lots

F. W. FEARMAN
HAMILTON

THE BEST IN THE MARKET.

Ask your wholesale grocer for it.



THE FOAM YEAST CO., LTD. TORONTO.
79 Esplanade.

4 1/4 to 4 1/2c. for Bordeaux; 4 1/4 to 5c., for Bosnia, and 8 to 9c. for Californias.

A few small lots of Eleme figs have been secured and are offering at 10 to 12c.

Dates continue quiet and unchanged at 3 1/2 to 4c.

There is nothing new to report either in dried or evaporated apples. Some straight lots were offered here by western sellers this week and placed at a figure within our range. We quote: Dried, 6 to 6 1/2c., and evaporated, 7 1/2 to 8c.

NUTS.

There is a quiet jobbing trade in nuts at steady prices. We quote: Brazils, 8 to 9c.; shelled almonds, 18 to 25c.; Tarragona, 11 to 13c.; Grenoble walnuts, 13 to 14c.; shelled ditto, 25 to 26c.; filberts, 7 to 8c.; and pecans, 9 to 11c.

CANNED GOODS

There has been a fair jobbing trade doing in canned goods. The new tariff will not affect prices to any appreciable extent, though it will tend to stiffen the tone of values. With regard to new pack canned salmon we do not hear of anything important yet on spot. We quote: Lobsters, \$1.50 to \$1.90 per doz.; sardines, \$8.50 to \$9.50; salmon, \$1.10 to \$1.45 per doz.; tomatoes, 80 to 90c. per doz.; peaches, \$2 to \$2.25 per doz.; corn, 95c. to \$1 per doz.; marrowfat peas, 90c. to \$1 per doz.; strawberries, \$2 to \$2.25; raspberries, \$1.75 to \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2 to \$2.25, and 3-lb. apples, 90c. to \$1.10.

GREEN FRUIT.

APPLES—The tone is steady and quiet under a moderate trade at \$3 to \$5 per bbl.

ORANGES—In spite of the offerings of direct cargoes, the tone of the market has ruled firm. We quote: Messinas, \$1.75 to \$4, as to brand and package.; do., bloods, \$2 to \$5; do., ovals, \$4 to \$5.

LEMONS—The market rules firm, and all the stock offered here has been well absorbed. We quote: \$2.50 to \$4, as to quality.

BANANAS—Rule steady and fairly active. No. 1, \$2.50 to \$3; No. 2, \$1 to \$1.60.

PINEAPPLES—Stocks are small and prices firmly held at 7 to 25c., as to quality.

COUNTRY PRODUCE

EGGS—The egg market has moved along without any change. Business is fair and prices steady at 10 to 10 1/2c. per dozen.

MAPLE PRODUCTS—No change is to note in these, which move along quietly. We quote: Sugar 6 to 7c. per lb., and syrup 50 to 60c. per gal.

HOPS—No change in hops, which we quote at 5 to 8c.

HONEY—A quiet trade, with prices steady at 7 to 9c. per lb. for extracted, and 10 to 13c. for comb honey.

ONIONS, DOMESTIC—Rule firmer at \$1.50 per bbl.

ONIONS, IMPORTED—Steady at \$3 per crate for Bermuda, and \$3.25 for Egyptian.

The great **5c. cake**
Silver Star Soap

Dealers study their own interest by keeping this in stock.

Manufactured by

GUELPH SOAP CO., Guelph, Ont.

On spot Carload **LAKE MANITOBA**

WHITE FISH

In kegs. Also Labrador Herrings in barrels and half barrels. Fresh Water Herrings in half barrels. Salmon Trout in kegs.

WRITE FOR PRICES

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70 and 72 Front St. East,
Toronto, Ont.

S. K. MOYER,

Fruit and Commission Merchant

76 COLBORNE ST.,
TORONTO, ONT.

DEALER IN

Oysters, Oyster Carriers, Fresh, Salt and Smoked Fish, Florida and Valencia Oranges, Lemons, Dates, Almeria Grapes, etc.

Orders Solicited.

New Cheese.

EVAPORATED APPLES, 7c.

Maple Syrup,

Extra Heavy.

D. GUNN, FLAVELLE & CO.

Pork Packers and Commission Merchants **TORONTO**

ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufactured from the celebrated Norfolk County apples—the finest flavored fruit in Canada. Prices very low. Send for quotations to

THE DOVER VINEGAR WORKS
PORT DOVER, ONT.

MONTREAL MARKETS—Continued

POTATOES—The potato market rules quiet and rather easier at 70 to 75c. per bag.

BEANS—Hand-picked beans are steady to firm at \$1.50 to \$1.75, and lower grades \$1.25.

PROVISIONS.

The demand for provisions is slow, and the market rules quiet and steady for pork and lard, while hams and bacon are meeting with a fair sale, owing to the warm weather. We quote: Canadian short cut, clear, \$17; Canadian short cut, mess, \$18; hams, city cured, per lb., 10 to 11c.; lard, Canadian, in pails, 10 to 11c.; bacon, per lb., 10 to 10½c.; lard, common, refined, per lb., 7½ to 8c.

FLOUR AND MEAL.

In flour a fair business is reported, the demand being good, and values show no change. We quote: Winter wheat, \$4 to \$4.15; spring wheat, patents, \$4.40; straight roller, \$3.75 to \$3.85; straight roller, bags, \$1.75 to \$1.80; extra, \$3.25 to \$3.75; extra, bags, \$1.55 to \$1.65; Manitoba strong bakers', \$4.25.

There is no change in the situation of the feed market. The demand is fair and values are steady. We quote: Bran, \$17.50; shorts, \$19; mouillie, \$22 to \$23.

In oatmeal, business continues quiet and of a jobbing character. We quote: Standard, bbls., \$4 to \$4.05; granulated, bbls., \$4.10 to \$4.15; rolled oats, bbls., \$4.10 to \$4.20.

BUTTER.

The heavy feeling in butter shows no sign of any change for the better, but the reverse, for there were sales on Monday at a decline from figures asked by sellers on Saturday. The fact of the matter is that the receipts of fresh creamery have been much larger than expected this spring, and the market has not only the weight of the large stocks of old goods, but is over-supplied at present with new goods. Sales of creamery were made at 16c., which is a decline of a full cent. We quote: Fresh made creamery, 16c.; old creamery, 10c.; Townships dairy, 15c.; Morrisburg and Brockville, 14c.; Western, 12c.; old dairy, 6 to 9c.

CHEESE.

The cheese market is heavy and unsettled under a slow demand and further depressing news from across the water. Buyers, in consequence, talk lower prices, and in the absence of any important business a reliable range cannot be quoted. The only fact which has tended to throw any light on the position was the receipts of the cheese from the sections down the river at the wharf on Monday last. Some 600 boxes were offered, and the indifferent disposition of buyers was evident, the only offer being a ridiculously low one. In fact, everything goes to show that there is no desire to speculate at present, and that exporters have little or nothing to work on. Last year at the same date some 500 boxes of these French cheese were offered, and they were all snapped up by speculators at 10¾c., quite a difference from the ideas now ruling. It is understood, however, that some of the best of the factories were not for sale, being sold privately beforehand. What the terms are is not known. The public cable declined another 6 l. both on white and colored, being now 10 full shillings below the lowest point touched during the early part of the month last year. In view of the situa-

tion of affairs we cannot quote a spot range, but 8c. is certainly an extreme figure.

ASHES.

There is no change in ashes; business ruling quiet. We quote: First pots, \$4.00 to \$4.05; seconds, \$3.70 to \$3.75, and pearls, \$6 to \$6.10 per 100 lbs.

MONTREAL TRADE NOTES.

Advices on California fruit to A. P. Tippet & Co. do not cite any new features.

No advices are yet to hand regarding new pack salmon. Old pack have been offered to buyers here at \$4.25 f.o.b. on the Coast.

Cables are firm on new crop Japans, but the fact fails entirely in spurring buyers into any activity on spot.

Freights on the first arrivals of new picked Japans will be on a 3c. basis.

Offers of round lots of Maracaibo coffee have been made to roasters on the market at 19c.

Laporte, Martin & Co. expect some choice champagnes and brandies ex s.s. Escalona, now on the way.

Jobbers have been accepting orders for sugar at refiners' prices since Monday, and some of them have sold ahead at the previous low rates.

Advices from Barbadoes on molasses are very easy in tone, and say that still lower values are probable. The quality is averaging very poor.

The fruit sale this week promises to be as largely attended by western buyers as that of the Astrid last Friday.

Ewing, Herron & Co. are sole owners of Herron's ce'ery pepper. The firm is prepared to replace old shop-worn goods with new and much improved stock.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., May 9, 1895.

ANOTHER month has gone and the spring trade is now well in hand. I am pleased to report that St. John merchants are finding it a very profitable one, except as regards produce and fish. Our merchants are feeling particularly well-pleased in regard to the duty on sugar, most of them being in a good position as regards the quantity on hand. In liquor the St. John merchants were not expecting a change, and large quantities were held here in bond. The molasses duty was somewhat of a surprise. In fact, not many were expecting a duty on sweets, and the stocks here were bought on the expectation of an advance in raw. There have been large quantities of fancy American biscuits coming into this market, but the change in the duty is so light that it will not effect this trade much. In spice and teas there is no change, though the markets are firm, as is the coffee market.

SALT—The cargo spoken of last week of some 6,000 bags is to hand and is finding a fair market. The price asked is 45c. for coarse at the ship's side. Ex-store prices remain as quoted. The Windsor Salt Co. are finding quite a demand for their special cheese salt. They lay it down rather lower than the dairy, and it gives splendid satisfaction. We quote: Coarse, ex-ship, 45c.;

out of store, 50 to 55c.; fine factory filled, 95c. to \$1.10; 5 lb. bags, \$3 per bbl.; 10 lb. bags, \$2.80 per bbl.; 20 lb. boxes, 20c.; 10 lb. boxes, 12c.; cartoons, \$2 per doz.

OIL—The demand for burning oil continues rather quiet. As noted in our last report, merchants were not in a way to lose by holding off in buying, and events have shown the correctness of our information, as prices are off from one to two cents. Lubricating, though higher in the United States, has as yet shown no change here. Demand is good. We quote: American, best quality, 23c.; Canadian, best, 21c.; Canadian, second grade, 17c.

CANNED GOODS—The demand is rather better, particularly for vegetables, which are finding a good sale. Jobbers will soon be buyers, as stocks held here are light. Oysters, though likely to be higher, are still quoted at low prices at Baltimore. In beef the price continues firm at the advance. One merchant, in speaking to THE CANADIAN GROCER, said he was finding a better demand for blueberries than for a long time. These goods are sold very low. The change in the duties will affect American canned fruits somewhat, making them cost about 10c. per doz. higher. Canned fruits are rather quiet. We quote: Corn, 95c. to \$1; peas, 90 to 95c.; tomatoes, 95c. to \$1.05; corned beef, 2 lb. tins, \$2.80 to \$2.90; 1-lb. tins, \$1.70 to \$1.75; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$2.65 to \$2.75; 2's, \$1.90 to \$2; lobsters, \$1.75 to \$2; haddies, \$1.40; salmon, \$1.30 to \$1.40; flat, \$1.65; clams, \$5.50 for 4 doz.; chowder, \$3 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1.

DRIED FRUIT—Business has been more active during the past week, raisins showing more demand than at any time since the first of the year. In California loose muscatels, prices are lower in New York, and the direct buyers of last fall are rather at a disadvantage. This fruit, having better keeping qualities than Valencia raisins, is more in demand as the season advances. There is a California Valencia which is reported to stand age better than either of the above. In dried apples the market is easier, and holders are more anxious to sell, the local demand at this season being very light. Stocks are, however, small, and but very few are in Nova Scotia to come forward; evaporated are also rather easier. In dried, the New York market would take all offering at a fair price, but, owing to uneven quality, light weights and poor packages, the trade of the metropolis will have nothing to do with them. We quote: Sultana raisins, 6 to 7c.; Valencia, 4 to 4¼c.; layers, 5 to 5¼c.; London layers, \$2.10 to \$2.25; California loose muscatels, 5½ to 6c.; currants, bbls., 3¾ to 4c.; half-cases, 4¼ to 4½c.; evaporated apples, 8¼ to 8½c.; dried apples, 5¼ to 5½c.; dates, 4 to 4½c.; prunes, 4½ to 5½c.; figs, 11 to 18c.; Bermuda onions, \$2.50 per crate; Egyptian, 2's; Californian evaporated peaches, 12 to 13c.; ditto apricots, 12 to 14c.; ditto pears, 12 to 13c.

GREEN FRUIT—Business during the past week has been large. Valencia oranges are still in the market in large quantities, though not in as good condition as earlier. Californias are about out, and Messinas are just getting in good condition and are finding large sale. Lemons are rather easier. The demand for bananas is such that one of our fruit dealers is handling between four and five hundred bunches per week. Apples are getting very scarce, with a light demand. Pineapples are now quite plentiful. Prices are: Apples, best, \$2 to \$3; seconds, \$1 to

This Space

IS RESERVED FOR THE

FLAG-SHIP BRAND

OF FRASER RIVER

Canned Salmon

Packed by the

Canadian Pacific Packing Co.

LULU ISLAND, B.C.

ROBERT WARD & CO., Ltd.

Sole Agents

VICTORIA, B.C.

R. V. WINCH, Manager.

\$2; Valencia oranges, \$4.50 to \$5; Messina, \$3 to \$3.25; California, \$2.75; bloods, \$2 to \$2.25; lemons, \$3.50 to \$4.50; bananas, \$1.50 to \$2.25; pineapples, 12 to 18c.

DAIRY PRODUCE—The market is very flat. Holders of butter have tried in every way to reduce stocks, but find themselves still overloaded. It is not a matter of price, but of selling. The stocks of held creamery are not large, but are more than enough for the demand. Fresh prints find a good sale, as does good butter. Cheese is working off at rather lower prices, but there is a good deal still on this market, and a fairly large quantity has been consigned to England. Eggs are more plentiful, and find a fair demand. We quote: New butter, 18 to 21c.; creamery, 17 to 18c.; dairy, 15 to 16c.; Cheese, 10 to 10½c. Eggs, 14 to 15c.

MOLASSES—Prices here are firm and expected to remain so, though in some cases goods have changed hands at very little over cost. There is some surprise among importers here that Montreal buyers are protected against shortage and sour molasses, while they have to take all risks. The shippers in Barbadoes will, no doubt, hear from their St. John buyers in regard to this before orders are again placed. The shortage on one lot of 100 casks by last steamer was fully ten per cent. Before our next report the steamer from the West Indies will be here, when there will be a good stock in the market for the first time for some months. There is but very little sale for any molasses at a higher price than Barbadoes in this market. The duty on syrup has again advanced. It is now 11 cents per gallon. This includes the duty on the package, and still American syrups are as low as Canadian. If this is a protection for revenue, it is not to be desired in many lines. We quote: Barbadoes, 28 to 30c.; St. Croix, 27 to 28c.; Porto Rico, 33 to 34c.; syrup, 35c.

SUGAR—St. John merchants are feeling fairly well satisfied, as stocks here make upward of 20,000 barrels bought and to arrive, one firm holding about one-third of this. But at best it is only the making up of past losses, if the last eighteen months or two years are taken together, as a number of times our merchants have bought ahead on a falling market. This is not the case with all. Stocks were largely bought owing



Money



There's

HIRES' IMPROVED
ROOT BEER



In It

For You.



For the consumer a pure, refreshing health drink. Hires' Root Beer is the best of the kind on the market. The best that money and skill can produce.

ORDER FROM YOUR JOBBER.

T. J. Cooke & Co. 20 St. Peter Street **Montreal.**

Wholesale Agents.

to the low prices at which they were obtained and the firmness in the raw market, so that many are hoping for further profits. We quote: Granulated sugar, 4 to 4¼c.; yellow, 3¾ to 3¼c.; Paris lump, 5 to 5½c.; pulverized, 5 to 5½c.

FISH—Market is dull. Smoked have sold ex vessel as low as 4c., and there is no demand. Stocks are held here, costing 1 to 2c. above this price. Fresh gaspereaux are being caught in but small quantities, and are being largely sold for bait. A few shad are being taken, and some British Columbia salmon are in the market. It will be a month before our season begins. Except smoked herring but few fish are being received. We quote: Cod, \$2.80; large, \$4; small, \$3.25; pollock, \$1.65 to \$1.70; bay herring, \$1.40 to \$1.50; Shelburne, No. 1, \$4 per bbl.; half-bol., \$2.40 to \$2.50;

Canso, \$5; smoked herring, 6 to 7c.; Digby chickens, 10 to 12c.; Halibut, 8 to 8½c.; gaspereaux, 50 to 60c.; smoked, \$1; lobsters, \$6.

PROVISIONS—The market shows no change. Prices continue firm, with but light demand. We quote: Clear pork, \$18.50 to \$19; mess, \$16.80 to \$17; prime, \$13 to \$13.50; extra plate, \$14 to \$14.50; plate, \$13 to \$13.50; pure lard, 9½ to 10c.; compound, 8½ to 9c.; cottolene, 9¼ to 9¾c.; hams, 11 to 12c.; rolls, 9 to 9½c.; beef, half-barrel, \$7.

FLOUR, FEED AND SEED—In flour the market is still active, and all grades are up. Ontario millers are finding it hard to get wheat, and are very reticent, not pushing sales. Manitoba, though higher, can be bought almost as low as Ontario. W. Ogilvie appears to have lots of wheat

ST. JOHN MARKETS—Continued.

is selling very large quantities of flour owing to his low prices. Stocks here are fairly large, but it is a case of making up losses of a year ago. In oats and oatmeal the market is firmer, with a fair demand. Cornmeal is very firm at 10c. advance. Seeds show strength. In hay the market is very dull. During the week a large export order was received, but prices were too low for even the dull market here. Middlings, though firm and scarce, have not, during the last advance, followed flour. We quote: Manitoba, \$4.65 to \$4.75; best Ontario, \$4.50 to \$4.60; medium, \$4 to \$4.25; oatmeal, \$4.25 to \$4.30; cornmeal, \$2.95; middlings, \$24 to \$25 on track; bran, \$22.50 to \$23; hand-picked beans, \$1.90 to \$1.95; prime, \$1.80 to \$1.95; split peas, \$3.70 to \$3.90; pot barley, \$4 to \$4.25; hay, on track, \$9; timothy seed, \$3.25 to \$3.40; red clover, 11½ to 12½c.; Alsike, 12½ to 13c.; buckwheat, \$1.40.

ST. JOHN MARKET NOTES.

Alonzo Staples, retail druggist, Fredericton, is in financial difficulty.

There is to be a cheese factory at Kinross Settlement, Westmoreland county.

Frank Beattie, late with Jardine & Co., has opened a retail grocery store on Charlotte street.

T. A. Tippet & Co. have removed from Prince William to Dock street, as have Arthur P. Tippet & Co.

It is understood that Ald. McGoldrick with Robert Anderson are to start to manufacture rope in this city on a large scale.

John Sealey received by the last West Indian steamer a consignment of St. Croix molasses, which he is prepared to sell at a right price.

R. W. Richardson, of Hartland, has associated with him W. D. Keith late with J. T. G. Carr. They will carry on business in the Tracy block, carrying a stock of general merchandise.

The Exhibition Committee are busy. It is now expected there will be a working dairy on the grounds. The Government have made the buildings a bonded warehouse for foreign exhibits.

The City of Monticello now transfers her mails, passengers and freight at Digby, taking to Annapolis only local matter, and it is said that in the near future she may not go to Annapolis at all.

The report of the Oak Bay Creamery, Charlotte county, showed that during the past season 18,500 lbs. of butter had been made, with very satisfactory results, considering the markets.

"Comet" stove stain has been added by Messrs. C. & E. MacMichael to the regular stock. They are always among the first to handle those goods which on account of their quality are in demand.

As noted in these columns, Geo. Robertson & Co. have retired from the retail grocery business. This firm had the reputation of keeping about the finest line of groceries in the Maritime Provinces. They will continue business in wholesale groceries in the Jardine building, Prince William street.

The important position which lumber occupied in the prosperity of this city and province is somewhat shown by the following: Alex. Gibson will during this month load one thousand tons of squared timber at this port for English market, beside which

he has chartered enough tonnage to carry 30,000,000 feet of lumber. And there are every large shippers from this port. Nearly every mill around St. John is adding new machinery this spring.

LATE BUSINESS CHANGES.

R. A. Dutton, grocer, Barrie, Ont., advertises his business for sale.—J. P. Ross, general store, Exeter, Ont., has been partially burned out.—W. F. Ritchie, general store, Gelert, Ont., has been burned out.—The creditors of C. & M. Mills, general store, Iroquois, Ont., have been called together.—M. T. Beaudry, grocer, Ottawa, has assigned to J. A. Brook.—George Gordon, grocer, Woodstock, Ont., has assigned to James Brady.—A. Lemieux, general store, L'Islet, Que., has assigned.—Geo. A. Archambault is commencing a grocery business at Montreal.—Louis Napoleon Dagenais and Dame Julie Mainville, widow of Joseph Dagenais, have been registered proprietors of L. N. Dagenais & Co., general merchants, Montreal.—There is a demand of assignment in the case of Annie Nolan, grocer, Montreal.—J. B. A. Payette & Co., traders, Montreal, have dissolved.—Joseph Verdon and William Seviere have been registered proprietors of Seviere & Co., fruits, etc., Montreal.—There is a demand of assignment in the case of Neron Basil, general store, St. Jerome, Chicoutimi County, Que.

AN INTERESTING TABLE.

Notwithstanding the favorable appearance of the growing crop of wheat, that cereal has had a steady advance for some time, and farmers are now receiving a higher price than for some years. It might be interesting to know that at the Tilsonburg mills the following prices were paid on this date for the past nine years:

1895.....	70 to	75
1894.....	54 to	59
1893.....	62 to	65
1892.....	80 to	83
1891.....	\$1 00 to	\$1 03
1890.....	90 to	95
1889.....	90 to	93
1888.....	80 to	85
1887.....	80 to	85
1886.....	75 to	82

—Advertiser, London, Tuesday.

SHORT-WEIGHT FLOUR.

A correspondent of The American Miller writes: "We have been having a trouble lately which was quite new to us. It may be old to some, but others may not have had the experience. I have read and heard a great deal about millers shipping flour and finding it almost always short in weight when it reached its destination.

"We have had such an experience with our local trade. When the merchants stock up on flour they pile the bags in a store-

room close to a stove, or in a close corner where it is hot and dry. There it may be for twenty or thirty days. When the customers find out that the flour does not hold out in weight and complain to the merchants, the merchants will go for us, claiming that we do not put enough flour in the sacks.

"To find out the cause of the shortage we took a 24-pound sack of flour and put it in the office by the stove. At the end of 30 days we found the flour had become so dry that it lost a half pound in weight. If a miller's customers are kicking on account of his not putting enough flour in his sacks, let him try this and he will probably find where the short-weight comes in."

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.

C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and
Spanish Double
The leading 10 cent smoke.

Manufactured
by **THE BELL CIGAR CO.**
St. John, New Brunswick

IT PAYS TO SELL THE BEST

Golden
Finnan
Haddies

EVERY CAN
IS
GUARANTEED

Are
The
Best

That is why our sales are increasing.
Order from your Wholesale Grocer.

NORTHRUP & CO.

ST. JOHN, N. B.

Canners' Agents. Also

Canned Scallops, Clams and Sardines.



Ports
Sherries
Catawba
Diana
Niagara

Write us for
Prices.

THE

Ontario Grape Growing and Wine Mfg. Co.
ST. CATHARINES, ONT.

AT THE TOP . . .

Got there by doing one thing well. We make no pretence of knowing 50 other things—only a good idea HOW canned goods should be PACKED. That is OUR business, and has been 13 years. TEST the goods for yourselves to clearly prove

Boulters' Famous Lion Brand Canned Goods

SHADE ALL OTHERS.

FACTORIES : - - Picton, Toronto and Demorestville.

The Kent Canning
& Pickling Co.

Packers of the high grade

“KENT”

.. BRAND ..

Peas, Corn and Tomatoes

And Bottlers of

FINE MIXED PICKLES.

CHATHAM, ONT.

NEW . .

Maple Syrup

From the Eastern Townships, the Maple Syrup Garden of Canada.

In Quart Bottles,

In ½, 1 and 5 Gallon Tins.

In 5, 10 and 20 Gallon Kegs.

Half Barrels and Barrels.

Write for close quotations to

T. A. LYTLE & CO.,

Wholesale Agents.

TORONTO.

JAMS AND JELLIES

Raspberry,
Strawberry,
Peach,
Plum,
Gooseberry,
Apricot,
Red Currant,
Black Currant.

Red Currant,
Pineapple,
Peach,
Raspberry,
Strawberry,
Plum,
Grape.

For sale by all leading Wholesale Grocers

—OR SEND DIRECT TO—

GARDEN CITY CANNING CO.

ST. CATHARINES, ONT.

In the Warm Summer Days



People like to prepare a meal with as little exertion as possible. That is why there is such a demand for canned meats. Our meat delicacies are simply delicious.

Canned Duck

Canned Turkey

Canned Chicken

Canned Pigs' Feet

They are put up in our new style key-opening cans, and are ready for the table at a moment's notice.

Delhi Canning Co. - - Delhi, Ont.

NOVA SCOTIA MARKET REPORT.

OFFICE OF THE CANADIAN GROCER.

HALIFAX, May 9, 1895.

SUGAR is the question of the hour. The announcement of the re-imposition of a duty on raw, and a corresponding increase on refined, was unlooked for by the general public. But such does not appear to have been the case with the refineries. Since the first of the year 45,000,000 pounds of raw sugar have been entered at this port, to say nothing of a cargo of 792,771 mats, of which 24,000,000 pounds were entered within the last three weeks. As all this was for the refineries, it is safe to say they made a cool \$150,000. Some of our wholesale merchants have also profited by the turn of affairs. One firm made \$6,000, and others lesser amounts.

While it is generally understood that the refineries here and some dealers have made money by the re-imposition of the duty, it is also known that some people are cut of pocket. One firm has a cargo on the way, which, it is understood, was sold to the refinery at a certain price, duty paid. That firm will be out of pocket at least \$3,000, apart from the question of duty, raw sugars have advanced from 6-16 to $\frac{1}{4}$ of a cent. Beet root sugar, which was quoted a week ago at 9s. $1\frac{1}{2}$ d., f.o.b., is quoted at 10s. for May and 10s. $1\frac{1}{2}$ d. for June; 96 centrifugals have advanced from 2 3-16 to 2 7-16, cost and freight. This means that the refined market would have advanced $\frac{1}{4}$ of a cent if there had been no duty. The Acadia Refining Co.'s quotations to-day are: Refined cut loaf, in boxes, $5\frac{3}{4}$ c.; do., in bbls., $4\frac{1}{2}$ c.; do., in half-bbls., $4\frac{3}{4}$ c.; granulated, $4\frac{1}{2}$ c.; white extra C, $3\frac{3}{4}$ c.; standard yellow C, $3\frac{3}{8}$ c.; extra C, $3\frac{1}{2}$ c.; yellow extra C, $3\frac{1}{4}$ to $3\frac{3}{8}$ c.

FLOUR—Markets continue very firm and, we may say, buoyant. Up to the close of last week almost every day marked an advance. A leading dealer, in conversation with THE CANADIAN GROCER, to-day said: "Our Canadian markets, no doubt, have been strengthened by the fact that we have scarcely sufficient wheat for our home wants, without export. Still, Canadians must take into account that none of our flour at these relatively higher rates than the American can go to Newfoundland or the Labrador coast either via Montreal or from Halifax. American flours will supply that demand, and the probabilities are that we have sufficient wheat in Canada for our absolute home requirements. I shall not be surprised, however, to see the markets forced up to \$5 on Ontarios, but will look for a break somewhere within that range of values." We hear of a sale of a first-class straight grade of flour at \$4.35 on this market. Quotations are: Hungarian patents, Manitoban, \$4.75 to \$4.85; Manitoba strong bakers', \$4.60 to \$4.70; Canadian pastry, \$4.50 to \$4.60; 75 per cent. rolled patent, \$4.40 to \$4.50; 80 per cent. \$4.30 to \$4.40; 90 per cent. \$4.25 to \$4.35; straight, \$3.75 to \$3.85; extra, \$3.50 to \$3.60.

CORNMEAL—Cornmeal is steady, even firm, as corn is higher, and we should say that \$2.90 is a reasonable price, excepting for very large purchases.

PROVISIONS—There has been a steady upward movement all the week in provisions. Native beef is worth, at the yards, Richmond, from \$8 to \$9.50, with Ontario at least \$1 higher. Mutton remains at 10c. Spring lambs are coming in freely, and are consequently lower in price, being quoted at from

\$3 to \$4. Veal is worth from 4 to 6c., according to quality. Dressed hogs have gone up, and are quoted at 7c.

POULTRY—The supply of poultry is not large. Fowls are quoted at from 60 to 90c. per pair, according to size and quality. Turkeys are quoted at 17c. per lb.

BUTTER—There is very little doing in butter. Retailers are offering two pounds of good Ontario creamery for 25c. The jobbing price is from 12 to 22c.

PRODUCE—Potatoes are worth from 40 to 50c., and 45c. is a good all round quotation for oats.

HIDES—There is an advance in hides. This time last year they could be bought for $3\frac{1}{2}$ c per lb.; to-day they are quoted at 6c.

GREEN FRUIT—The market is well supplied with Valencia and Messina oranges, and the quality has very much improved since last report. The market remains steady at last quotations, but is liable to advance. The market is well supplied with lemons, choice Messinas and Palermos, and the quotations show an advance over last week. Prices to-day are from \$4.50 to \$5. The banana market is somewhat bare, but such is not likely to occur again this season. Prices remain steady. Apples are scarce. There are a few Nonpareils to be had, which are quoted at from \$4 to \$4.50. Pineapples are expected next week. The market is bare at present.

FISH STUFFS—The market in dried and pickled fish remains dull and inactive. Stocks in store have to be rebundled to avoid spoiling. The demand seems to have entirely stopped. Quotations, to-day, from vessel, are: Dry cod, prime, 2 to \$3; do. small bank, \$2 to \$2.25; do. large bank, \$3.75; do. bay, \$2.25; do. Labrador, \$2.25 to \$2.50; haddock, Cape Breton, \$1.75 to \$2; do. western, \$1.75; hake, \$1.75 to \$2; pollock, \$1.75 to \$2; herring, Bay of Islands, split, No. 1, \$1.50; do. Labrador No. 1, \$4.50; do. No. 2, none; do. shore No. 1 large split, f.o.b., \$3.50 to \$4.50; do. No. 1 fall split, \$1.50 to \$1.75; do. round shore No. 1, \$1.75; alewives, No. 1, \$2.50; mackerel, none; salmon, No. 1, none; No. 2, \$14; No. 3, \$12.

HALIFAX MARKET NOTES.

Mill feeds are a little lower this week.

Our imports increased over \$13,000 last month.

New Bermuda cabbages are expected next week.

The schooner Gold Hunter landed 500 puns of molasses at Liverpool, N.S., this week.

Dalton & Etter, grocers, Amherst, have assigned to Wm. G. Calhoun. Their liabilities are small. Preferences are made amounting to slightly over \$600.

The latest Charlottetown market prices are as follows: Eggs, 12 to 14c.; butter, 21 to 23c. Wild fowl were as follows: Geese, 50 to 70c.; brant, 70 to 80c.; ducks, 40 to 45c. Beef by quarter, 5 to 7c., by small, 6 to 10c.; oats, 38c.; pork, 6 $\frac{1}{2}$ c. Potatoes are about 30c. per bushel. Fresh herrings, 15c. per dozen.

Application has been made in the Supreme Court to wind up the affairs of the Vale Co-operative Company, at Thorburne. C. J. McKinnon and H. T. Sutherland are temporary liquidators. This firm did a good general business for some years, but the mines have not been working of late, and consequently the miners moved to other parts, leaving the store with few or no customers.

FRUIT BUYERS.

John A. Cooper, secretary-treasurer of the Canadian Fruit Buyers' and Exporters' Association, has issued a circular commenting on the successful nature of the society's work during the past year, and calling upon the members for renewed activity. At a recent meeting of the Executive the following resolution was passed:

In the opinion of the Executive, the date of the annual meeting should not be earlier than the first Tuesday in September, and no buying should take place prior to that date, when the views of the members could be fully ascertained, complete crop reports from the different sections be obtained, and that the secretary be instructed to ascertain the views of the members as to the propriety of the changing of the date of the next annual meeting as above suggested.

Each member of the association is asked to write the secretary as to what date he is in favor of.

THAT ESPLANADE SITE.

The Property Committee of the Toronto City Council now offer to lease the Cobban Manufacturing Co. 246 feet frontage of Block C. on the Esplanade at \$4.50 per foot per annum. The company is not willing to pay more than \$3.50.

DUTIES ON JAMS AND MARMALADES.

To recoup the domestic manufacturers of preserves, jams, marmalades, etc., for the extra $\frac{1}{2}$ c. that their sugar is going to cost them, Finance Minister Foster has placed an equivalent duty on foreign goods of this description. Most of these goods imported into Canada are of English manufacture, and form a large proportion of the total goods consumed. Naturally, the duty will affect prices to a certain extent, but THE GROCER is informed by commission men who represent such firms as Crosse & Blackwell, Lazenby, Southwell & Co., Batty & Co., etc., that the chief inconvenience they will be put to will be in regard to their Customs entries.

Any change in price that does result will not be very appreciable to the consumer or retailer.

NO BILL AGAINST T. A. WELDON.

The Grand Jury at the York Assizes has reported no bill in the case of The Queen vs. Thomas A. Weldon. The information was originally laid against E. B. Eddy by one Allan Austin, traveler, Toronto, who charged Mr. Eddy with unlawfully offering for sale "a certain fibre-ware washbasin as a patented article, the same not being patented in Canada, with intent to deceive the public." The charge against Mr. Eddy was dismissed, but later a similar information was made out against Mr. Weldon, Toronto manager for the E. B. Eddy Co. At the special request of the Eddy Co., who wanted the point of law decided, Mr. Weldon was sent for trial by the Police Magistrate. The finding of the Grand Jury settles the matter.

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B.

Etc., Etc.

WHOLESALE TRADE ONLY. Solicits representation of a reliable firm dealing in Beans, Oatmeal, Etc.

Suitable, Seasonable Goods

"Aylmer" Chicken, Turkey, Duck, Pigs' Feet, Lunch Tongue and Chicken Soup. These goods have key opener attached and **sell at a handsome profit.**

NOW is the time, while the assortment is obtainable, to buy. Put up in cases of two dozen each. Send trial order.

JOHN SLOAN & CO.

Wholesale Grocers

TORONTO

CALIFORNIA FRUITS

APRICOTS
NECTARINES } 25lb. boxes
PEACHES }

3 Crown Loose Muscatels
Raisins in 50 lb. Boxes

Choice Fruit at Low Prices.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

Sugars

SPECIAL QUOTATIONS
CARLOAD LOTS.

Warren Bros. & Boomer

35 and 37 Front St. East

TORONTO, - ONT.

40% Profit.

Supreme Soap Gives 40% Profit.
Wonderful Gives 40% Profit.

Our Own Electric Gives 35% Profit.
Sunflower Gives 35% Profit.

Manufactured by

P. M. LAWRASON, LONDON Ont.

Sold by all Leading Wholesale Grocers.
Get Prices.

If you want a surprise write

Lumsden Bros.

HAMILTON

FOR QUOTATIONS OF

Standard Shredded Cocoanut
Cream Shredded Cocoanut
Feather Strips Cocoanut (New Style)
Bulk Baking Powder
Boston Baking Powder
Standard Baking Powder

And order 5 case lot High Grade

Jersey Cream Baking Powder
Best in Canada.

PURE Black Pepper

5½c. lb.

EXTRAORDINARY VALUE.
SEND FOR SAMPLES.

EWING, HERRON & CO.

MONTREAL

KNOX'S GELATINE

Packages make two quarts of Jelly.

Sole Agents for Toronto:

PERKINS, INCE & Co.

TORONTO.

TONKA

Ask your wholesale dealer for a 5 lb. box of

M'ALPIN TOBACCO COMPANY'S

Celebrated...

"TONKA" Smoking Mixture

It is without an equal for coolness and flavor.

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon, Assam,
Congou, Hyson,
Japan.

59, 61, 63 Front Street East Toronto.

We are offering some excellent values in

ASSAM TEAS

15c. and Upwards

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

STILL AGAINST CANADIAN CATTLE.

A WASHINGTON despatch says: The raising of the restrictions against the importations of cattle from Mexico has not, according to the Agricultural Department authorities, had much effect on the beef market of this country. Since the first of the year, including the period both before and after the raising of the restrictions, there have been brought over the line about 50,000 head of cattle, but almost all of these have been for grazing and have not gone into the market for conversion into beef at all.

The Department has not been officially advised of any attempt on the part of the Canadian Government to secure a removal of the quarantine restrictions on cattle imported from the Dominion into this country, although the matter has been broached privately by large shippers and the suggestion thrown out that the relaxing of the regulations would throw into New England prime fat cattle that would compete with the Chicago product, it being claimed that the cattle from Quebec and Ontario are the equal in quality of those that go to Chicago.

The United States now requires 90 days' quarantine against all Canadian cattle, and with regard to fat cattle for immediate consumption this amounts to a practical prohibition. Formerly we had no quarantine, but

when the former secretary, Mr. Rusk, found that the Dominion Government had ordered a quarantine he promptly did the same. The real reason is said to have been retaliation, but the cause assigned was the alleged existence in Canada of pleuro-pneumonia. Unless Canada should first remove her restrictions the United States will never do so, and it is doubtful if this Government would agree to do so anyhow in view of the fact that Great Britain has publicly announced as the reason why she will not raise her quarantine against her own colony the existence there of pleuro-pneumonia.

The Agricultural Department, however, is emphatic in its statement that neither in the United States nor Canada can this disease be found, and so long as Great Britain, Belgium and other Governments continue to keep up this fiction, the United States will maintain it as against Canada.

THEIR NEW PREMISES.

Rutherford, Marshall & Co., the newly-reorganized Toronto wholesale produce and commission firm, have removed from their old place of business to 62 Front street east. The new warehouse is large, airy bright and inviting, and is altogether, for appearance, convenience, and everything else, a great improvement on the old stand. The firm now enjoy four times the storage

capacity that they did before, and their refrigerators are to be doubled in size. The comfortable and spacious suite of offices which occupy a portion of the front of the building are being fitted up with the latest office fixtures, such as desk telephones, etc.

STAVING OFF A CREDITOR.

I like to hear the instances of boldness and originality in meeting the demands of exacting creditors, and when there is a dry humor in the turn of expressions the conditions of the superiority in the advantages of the parties are reversed, and the "hard eyed lender" is, for the time, made subordinate to the "pale lender," says a writer in The Boston Post. It is seldom that a lawyer has imagination enough to advise a client to assume a humorous attitude towards the demands of a creditor, and the following example here in Boston is the more interesting on that account. In that case the client had received a bullying letter, closing with the remark, "Unless the ballance of your account is settled at once I shall proceed to extremities." The lawyer smiled as he read the letter, and suggested to his client that there was a good chance of making a hit at the writer's expense. "Write him," he added, as follows: "Will you tell me what authority you have for spelling balance with two Ls?"

Arctic Refrigerators

We have an assortment of the **ARCTIC** for Butchers', Grocers', Hotels, and Family use. Acknowledged to be the driest and lowest temperature of any refrigerator made. Call and see or send for catalogue.

JOHN HILLOCK & CO.

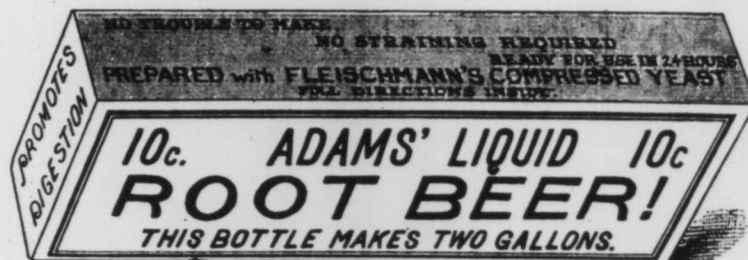
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J. F. Ramsay & Co.**DIRECT IMPORTERS**

14 AND 16 MINCING LANE

Fine Teas...

Toronto, Ont.

TWO SIZES**10 AND 25 CENTS**

Order your spring supply early.

Your wholesaler will fill your order.

It is advertised in over 200 Canadian newspapers. Quality guaranteed.

Canadian Specialty Co.

Dominion Agents

38 Front Street

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Our Tomato Catsup



Imperial Gallon - White Stone Jugs.

WILL NOT SPOIL
FROM EXPOSURE
TO THE AIR.

PUT UP IN

GALLON JUGS 12-OUNCE BOTTLES
16-OUNCE BOTTLES

PURE GOLD MFG. CO.

TORONTO

THE FRUIT SALES.

THE sale of direct fruit, ex ss. Astrid, in Montreal on Friday last was more successful, both as regards attendance and the prices realized, than the opening sale last year.

The fruit generally was in excellent condition. Ordinary lemons sold at \$1.50 to \$2.50 per box, as to quality and condition; choice to fancy, \$2.50 to \$3, and a few lines of extra fancy fruit sold up to \$4. Oranges, boxes, sold at \$2 to \$2.80, and a few lines of extra fancy bloods and ovals sold up to \$3.60. Half boxes sold in proportion. The sale was largely attended and the bidding was brisk. Among those present were the following: John Dixon, of Dixon Bros., of Hamilton; McWilliam & Everist, of Toronto; John Bourse, H. A. Bourse and C. E. Plain & Co., of Ottawa; Dawson, of Toronto; Rublee, of Winnipeg; McPherson, of Winnipeg; Walker, of Guelph; Voisard, of St. Catharines; R. Barden, of Quebec; G. M. Emery, of Boston; A. Currier, of Boston; W. H. Spear, of Boston, representing Porter Bros., of Chicago; Mr. Jones, of Will & Jones, of Buffalo; A. Mountjoy, of A. Mountjoy & Co., London; J. Wood, J. F. Wood & Co., Sarnia; Ryerson & Co., Brantford; G. W. Hunt, Ottawa. The dealers who have imported lemons will realize handsome profits on them, as the

market has advanced considerably. The steamship Fremona has arrived in port with 4,000 boxes and 2,000 half boxes of Messina oranges and 800 boxes of Catania and 5,000 half boxes, and 37,500 boxes of Messina lemons and 2,000 Catania. The fruit is in good condition, and the prospects are that there will be a much larger attendance of American buyers. This cargo will be sold on Thursday of this week in the Long Room of the Mechanics' Institute.

MEN OF GENIUS AND MEN OF MONEY.

That is, one class of men, the thinkers, the men of science, the inventors; and another class, those whom God has endowed with a genius for saving, for getting rich, for bringing wealth together, for accumulating and concentrating money, men against whom it is now fashionable to declaim, and against whom legislation is sometimes directed. And yet, is there any benefactor of humanity who is to be envied in his achievements and in the memory and the monuments he has left behind him, more than Ezra Cornell? Or, to take another example that is here before our eyes, more than Henry W. Sage? These are men who knew how to get rich, because they had been endowed with that faculty, and when they had got rich they knew how to

give it for great public enterprises, for uses that will remain living, immortal, as long as man remains upon the earth. The men of genius and the men of money, those who prepare new agencies of life, and those who accumulate and save the money for great enterprises and great public works, these are the peculiar and the inestimable leaders of the world, as the twentieth century is opening upon us.—Charles A. Dana.

A NEW AND CHEAPER GELATINE.

Jelloine, or white flake, is a new article made in the States for making ice creams, custards, etc. It is cheaper, and is said to be more economical, than the German gelatine. It is made from vegetables. Kennedy, Greig & Co., Montreal, have secured the agency for Canada. They will import in bulk, and put it up in ounce packages. It will be ready for the market next week.

Mr. L. J. Forget, the vice-president of the Montreal Stock Exchange, was unanimously elected president in place of Mr. H. S. Macdougall, who retired owing to poor health. Mr. George W. Hamilton was elected vice-president, and Mr. W. R. Miller, of R. Moat & Co., was made secretary-treasurer. The executive committee includes, besides the newly-elected officers, Messrs. J. R. Meeker and H. Gordon Strathy, who were re-elected.



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SURPRISE SOAP

For **WASHING TOWELS**

Linen or cotton or any kind. Towels in use in factories, mills, stores, mines, become very much soiled. It's economy to use first-class soap to cleanse them.

Recommend **SURPRISE SOAP** for this purpose to your customers.

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WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

THE COURSE OF BEEF PRICES.

A SWORN statement, made by E. J. Martyn, of the Chicago firm of Armour & Co., concerning the profits and losses of that concern's beef slaughtering business for the past sixteen months, has been submitted to the United States Secretary of Agriculture. Referring to the share that the dressed beef business has had to stand in the commercial hardships of the past two years Mr. Martyn declares that during 1894 cattle were fairly plenty and the beef slaughterers pushed the business to the utmost, each trying to outvie the other in the manufacture of dressed beef and the opening of branch houses, until now there is hardly a town in the east capable of consuming a carload of beef per week, but which has two beef houses, while the larger towns have from four to six, where one-half the number would easily care for the business.

At the eastern markets, which are the principal outlets, the public were short of both money and work and dragged the prices of dressed beef down to the lowest possible point, and as dressed beef cannot be held any more than fresh fish they got it very cheaply. At the first of the year it became apparent that cattle were short and beef slaughterers were obliged to put their delivery houses on shorter commons. Cat-

tle and beef began to advance slowly, culminating in April, when live cattle were on an average \$1.50 per hundred higher than in January. Retailers got excited and pushed their prices up, fearful that the advance would continue, and their next supply cost them more money. This caused consumption to fall off and immediately dressed beef and cattle broke sharply during the second week in April.

One thing people could not understand was why dressed beef should advance more rapidly than the price of live cattle. The reason for this is that the value of the hides, horns and offal from a steer costing three cents per pound is applied to reduce the price of the dressed beef. If cattle advance a cent or two per hundred the offal does not catch the advance, and arguing further in this direction Mr. Martyn quoted the market report, which shows:

"There is a shortage on average weight of cattle at Chicago for the period of the past week, as compared with the same week of 1894, of twenty pounds per head, and 20,000 cattle in number, equal to a decreased supply of 12,400,000 pounds, or 2,000,000 per day.

"At Omaha the decrease is even greater. The four principal cattle markets show a decrease since January 1 of practically 300,000 head, or 200,000,000 pounds from the receipts of the corresponding period of 1894.

Armour & Co. would be very glad to slaughter the cattle of any eastern or other butcher for a compensation of \$1 per head, paying full prices for the hides, tallow and offal, and continue the business as long as the other party desired."

Enclosed in the document presented by Mr. Martyn to Secretary Morton is an abstract from the books of Armour & Co., showing results on 421,720 cattle slaughtered and marketed in the year ending November 6, 1894, of an average loss per head of 17 4-10 cents. This includes the tabular memoranda showing: Live cattle, 421,720, weighing 479,917,360, dressed weight, 264,416,440, which, together with salaries, labor, fuel, refrigeration, etc., present a total of \$18,063,025 70.

A counter statement, giving the credit, with a deduction of all expenses, including bad debts, etc., shows a loss of \$73,230 43 and as above stated 17 4-10 cents per head. A similar showing on 54,344 cattle slaughtered and marketed during November and December, 1894, exhibit a loss per head of 16 7-10 cents, while better figures are given on 56,948 cattle slaughtered and marketed during January and February, 1895, in which a gain per head of 45.18 is recorded, with one of 21 cents per head on 44,352 cattle slaughtered during the period of February 25 to April 20.



ESTABLISHED 1851.

"Seeking the Bubble Reputation"

Shakespeare in writing these lines evidently did not mean an enviable reputation of nearly half a century, acquired by honest methods and giving full value for value received.

Ours is no "bubble" reputation.

For years past there has been no well-grounded complaint against E. B. Eddy's Matches. A user will sometimes, to satisfy himself, try different brands, but if he knows what's what—and he generally does—will surely return to the use of the "old reliable."

The E. B. EDDY CO.

LIMITED

Montreal

Hull

Toronto



TRADE CHAT.

THE assessment of Belleville is \$4,083,600. The population has increased to 10,318.

The Empire tea store, Ingersoll, has reopened under new management.

The Ingersoll cheese market reopened for business on Tuesday afternoon.

The Lake-of-the-Woods Milling Co. will spend \$75,000 in new elevators this summer.

Wheat sold on the London market Saturday at \$1.32 per cental. It is not long since the price was below the dollar mark.

A flour mill in Minneapolis contains a belt 250 feet long and weighing over a ton. It required twenty cowhides to make it.

This week the merchants of Clarksburg and Thornbury began the early closing movement, to continue during the summer months.

The statement comes from St. John's, Nfld., that Canada has refused to assume the civic debt of that city as one of the terms of confederation.

L. J. Dickie, grocer, South Oshawa, has decided to open an uptown store in the new Dingle block. Mr. Will Gordon, formerly of Morgan's, will be manager.

N. Mills, of Tilbury, has applied to the Ontario Government for letters patent for the Peninsula Oil & Gas Co., of Tilbury, with a capital stock of \$20,000.

From Hon. Mr. Foster's refusal to say what he would do regarding the Hudson Bay railway Friday night in the House it is thought no legislation will be introduced this session.

Mr. McBain, grain dealer of Peterboro', has been suspended by the Board of Trade for seven days for using a cancelled inspection certificate in connection with a grain deal he had with E. P. McKay & Co., of Toronto.

Mr. Henry Birks, Mrs. Birks and Mr. Gerald Birks, have returned to Montreal from an extended trip in California, Mr. G. Birks having spent the early part of the winter at Colorado Springs.

The stock of McDonald & Co., Ripley, was offered for sale Wednesday by Auctioneer Jones, and withdrawn at 47 cents. It was afterwards sold privately to Mr. Henry Macklin. The stock amounted to \$4,600.

The fisheries in the Maritime Provinces are reported as follows: Lobsters good, cod and halibut fair; alewives, haddock, salmon and shad scarce; herring plentiful. All the grounds are clear of ice.

The Hillsburg Beaver, published in the metropolis of a great potato-growing section, says: "The farmers who held on to their potatoes, expecting to get a dollar a bag for them this spring, have been somewhat disappointed. While the price was

the highest, and the buyers anxious to purchase, the roads were so bad that it was impossible to get the produce to market. As soon as the roads became passable the price dropped to 50 cents a bag, and the demand got slack. They are now looking a little better and the demand is somewhat brisker."

The Customs returns for the port of London for April, 1895, were: Imports, \$211,272; amount of duty, \$43,036.12; exports, \$1,077.83. For April, 1894, they were: Imports, \$202,979; duty, \$34,383.98; exports, \$9,284.62.

A. J. King, of Toronto, returned to Canada last week, having while in England made inquiries on behalf of Canadian dairy producers with a view to direct shipments to Manchester via the Ship Canal.—Canadian Gazette, London.

Already the Collingwood Meat Canning Co. have found it necessary to enlarge their premises, and last week the contract was let for the building of a large brick annex to the buildings, which will cost, complete, about \$12,000. Other buildings in connection with the company's works are contemplated.

It is estimated that nearly 35,000,000 feet of Canadian pine will be rafted across the lakes to the Saginaw mills during the present season. In addition to this, the Michigan Central Railway will take at least 125,000,000 feet from points along the Mackinaw division, and the Flint and Marquette will carry 50,000,000 feet.

Mr. Will Harper, so well and favorably known to the commercial and importing public as head clerk in the office of C. W. Moin, customs broker, with whom he has been associated for upwards of ten years, has resigned and become partner in the firm of Harper & Gillespie, customs brokers, office, room 1, No. 34 Yonge street, Toronto.

Here is the first intimation, through a newspaper advertisement, of tea being sold in a grocer's shop. It is culled from The Mercurious Politicus, of September 30, 1658: "That excellent and by all physicians approved Chinese drink, called by the Chinese Tsha, by other nations Tay, alias Te, is sold at the Sultane's Head Coffee House, in Sweeting's Rents, by the Royal Exchange, London."

Why do not some of our citizens go in for curing hides? Hardly any capital is required. Steer hides fetch, we are informed, 50 cents. All that is to be done is to liberally sandwich them in salt. Treated this way steer hides will realize 9½ cents a pound in Montreal unbranded; if branded 2 cents less. A steer hide will weigh 60 pounds, which is equivalent to \$5.70 in Montreal. It would cost a little over 30 cents to take it there. There is money in this, gentlemen.—Regina Leader.

Why
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a safe

"To secure my papers against fire," you say.

Well, in purchasing, be careful that you buy one which will afford you the protection you expect,

a
Taylor
safe



"BUILD TO-DAY THEN,
STRONG AND SURE,
WITH A FIRM AND
AMPLE BASE."
—Longfellow.

DO YOU?
WISH THUS TO BUILD
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will bring you
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Tel. **Canada Life Building,**
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Audits or Investigations, Improved Systems of
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WALTER BAKER & Co.

The Largest Manufacturers of
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Cocoas and Chocolates

on this continent, have received
HIGHEST AWARDS

from the great

INDUSTRIAL and FOOD

EXPOSITIONS

In Europe and America.

Unlike the Dutch Process,

no Alkalies or other chemicals or Dyes are used
in any of their preparations. Their delicious

BREAKFAST COCOA

is absolutely pure and soluble, and
costs less than one cent a cup.

SOLD BY GROCERS EVERYWHERE.

WALTER BAKER & CO.,
DORCHESTER, MASS.



"Grand Mogul" Tea

Is served in the best houses

Why ? It is the purest tea.
The quickest seller.
The tea that is appreci-
ated by the most critical tastes.

Beautiful sample tins with each case. We invite com-
parison with any and all teas, whether package or bulk.
No such value as

"GRAND MOGUL"

"Lion" Baking Powder. Put up in combination
 $\frac{1}{4}$ lb. tins. Two cake cutters and dredge.

GREAT SELLERS

Hood Bros, Winnipeg
Agents for Manitoba and Northwest.
W. Tufts & Son, Vancouver
Agents for British Columbia.

T. B. ESCOTT & CO.

Wholesale Grocers, **LONDON, ONT.**

Pure Paris Green

Government Standard

It is the finest made, both as regards color, fineness, and strength. Put up in cardboard packages, tins, and drums.
Samples and prices sent on application. Manufactured by
PEUCHEN & CO.
10-12 Bay St. Toronto

McLAREN'S

is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.



The Best Grocers Make
a point of Keeping it al-
ways in Stock.



For Durability, Simplicity and perfection,
this Brace Buckle stands supreme.
It's without teeth and cannot slip,
the harder the pull, the tighter it gets.
No need to take off the ends to adjust
it up or down. A favorite with everyone
who wears it, and a seller every time.

DOMINION SUSPENDER COMPANY,
United States **NIAGARA FALLS, Canada**

Toronto, Office - E. Stovel, 45, Canada Life Buildg
Montreal, Office - Philip, De Gruchy, 28⁵ Sulpice St.

Grade D Suspenders

PURE
JERSEY
 T 30c M
COFFEE
 WILL PLEASE

Best Breakfast Beverage

Is Cocoa scientifically prepared, with the excess of natural oil removed. This renders it soluble and easily digestible. Such is our

Homeopathic Cocoa

In ¼-lb. packets. A comfort to the poor, a luxury for the rich. It gives health, strength and happiness to all who use it.

Todhunter, Mitchell & Co. - - Toronto.
 High Grade Cocoa, Chocolate and Coffee Manufacturers.

MOST PERFECT GRINDER MADE.

COLE'S PATENT Coffee Mill

We are sole agents.
 Write for Catalogue.

THE VALUE OF VIM.

The Rev. Dr. John Hall, speaking of the value of "vim," mentioned three kinds which all young people especially should seek and cultivate:

"There is a physical 'vim,' which is not to be despised. A vigorous body is an important instrument for life-work. All proper means towards acquiring and retaining bodily capacity for effort are to be employed. In the pure country air, and with the regular, simple habits of country life, vigorous bodies often develop without much thought or care.

"Open air, moderate exercise, regular habits, healthy food, regularly and moderately taken, adequate sleep and abstinence from tobacco, and emphatically in its cheap cigarette form, and from intoxicants; these are the means to be used for obtaining, through God's blessing, and for preserving the physical 'vim' that will enable one to bear the burdens—physical and mental—of life. We say 'mental,' for a weak body tells, all too often, on the mind, producing depression, despondency and discouragement, and tempting to the use of artificial means for temporary invigoration.

"Turning to mental 'vim,' we are led to think of clear judgment, power of concentration, and ability to persevere. We all know what is implied in 'weak-minded' as a descriptive word. To discriminate between the reality and the 'sham,' to look for

and get the evidence on which an opinion rests, to weigh it and get to a sound and fixed conviction—this is the first form of intellectual vigor.

"There are some who are ready and acute, but their minds are 'here and there and everywhere,' when they should be fixed on one thing. To put all one's force into a thing that has to be done is a great step towards success. Some know a little of everything, but nothing thoroughly, and so some can run over a wide area, but they lack concentration. You fire a gun, and the smoke expands, and the sound travels around, but it is the bullet that represents the force in the matter. He who can put all his faculties into the work he has undertaken for the time, has an important help to success.

"And the power of holding on is a valuable element in 'vim.' 'Unstable as water,' which a breath of air ruffles, and a slight change of position puts into motion; the fickle, superficial, fluent, flimsy youth will not come to much. 'I have undertaken this deliberately: I'm bound to go through with it'—this is the final element in mental 'vim.'

"You have more than a body, more than a brain. You have an immortal nature, adapted and intended to note the difference between right and wrong. Moral elements are all around, and the Creator of you and

me sees all, controls all, and sooner or later deals judicially with all. So we have to learn to discriminate, and to act on our convictions in the highest and deepest things.

"Here now is the verdict of the Divine Spirit through Daniel, 'The people that do know their God shall be strong.' They think of His will, and try to do it; of what He hates, and they try to shun it. Their judgments are directed; their forces are concentrated; they have the single eye; and they have the strongest reason for holding on to the end. Such become 'strong in the Lord.'

"One more divine word let me bring to you from the apostle John. He was old when he wrote, but he never lost his interest in the young. 'I have written unto you young men, because ye are strong, and the word of God abideth in you.' They had 'vim.'

VISIBLE COFFEE SUPPLY.

The world's visible supply of coffee, just compiled by the New York Exchange, shows 3,115,990 bags, against 2,754,094 April 1— an increase of 361,896 bags; and compares with 2,206,280 bags same time last year.

The stock of coffee in Havre is reported by cable as follows:

	Last wk.	This wk.
Total (bags)	568,000	578,000
Of which Brazilian	367,000	357,000

**You Won't
 Need Spectacles**



To see the difference between our Licorice goods and those of other makers, neither will you need to be told which is best.

YOUNG & SMYLIE, Brooklyn, N.Y.

Heating Appliances FOR SALE.

We moved into larger and more commodious offices, and we offer our Furnace, Hot-water Radiators, etc., at less than half cost. These were put in new three years ago. Can be seen at this office.

The Canadian Grocer
TORONTO

Your Customer

Who has once used our Baking Powder will want it again, and always.

When ordering let your order read thus: "One case, each size, of

Barton's Baking Powder."

PHOENIX MILLS

1-3 Jarvis Street

G. F. MARTER & SON. TORONTO.

Merchants, Attention!

With every 3 doz. box of ENGLISH ARMY BLACKING, see that you get one of the large METAL EMBOSSED SIGNS. This is acknowledged to be the finest Blacking Sign ever got out in America. You are entitled to one with every 3 doz. box of the E. A. Blacking.

The F. F. Dalley Co., Ltd.

Manufacturers

HAMILTON.



Batty & Co.

London, England

Batty's Nabob Pickles

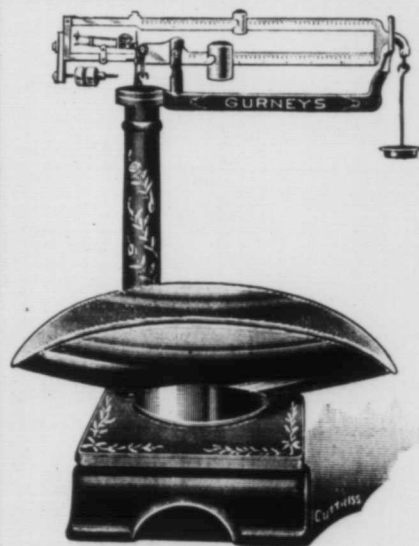
Crown Pickles . . .

Batty's Nabob Sauce

Batty's Worcester Sauce

For Sale by Leading Wholesale Grocers

DOMINION COUNTER SCALE



With Patent Automatic
Scoop Balance

Simple in construction. Nothing complicated or liable to get out of order.

Capacity, 210 lbs. by Oz.

Size of Platform, 14 in. long,
11 in. wide.

Nickel-plated Beam, Poises and Scoop Balance. Double Beam, marked on both sides. The Automatic Scoop Balance is now offered for the first time, and every grocer who uses it will find it a great saving in time, and it will also obviate liability to error. When scoop is placed on the platform, the ball on back end of beam automatically rolls to the right, thus balancing scale with scoop on, and when scoop is taken off scale, the ball rolls to the left, balancing scale without scoop. Scale with this latest device is assuredly the most complete and desirable scale for general use in the market.

Manufactured exclusively by

THE GURNEY SCALE CO.

Hamilton, Ont., Can.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

DUNCAN MCEWEN, baker and confectioner, Stratford, Ont., has assigned to D. B. Burritt.

Aaron Poyaner, smallwares, Montreal, has assigned.

A. N. Ouimet, grocer, Farnham, Que., has assigned.

Dalton & Etter, grocers, Amherst, N.S., have assigned.

D. A. Lamay, general store, Lardeau, B.C., has assigned.

George A. Jenkins, general store, Carman, Man., has assigned.

King, Leakey & Co., general store, Calgary, N.W.T., have assigned to Geo. C. King.

Jean St. Pierre, general store, St. Gideon, Que., is offering to compromise at 25c. on the dollar.

The creditors of L. W. J. Payment, general store, Grand Freniere, Que., have been called together.

H. B. White, general store, etc., Centreville, N.B., is offering to compromise at 20c. on the dollar.

An insolvency declaration has been asked for in the case of Fred. Parnell, grocer, St. John's, Newfoundland.

Adelard Raymond, general store, St. Stanislas De Kotska, Que., has compromised at 25c. on the dollar.

The stock of D. H. Ferguson, general store, Gagetown, N.B., has been taken possession of under bill of sale.

PARTNERSHIPS FORMED AND DISSOLVED.

A. Laniel & Co., grocers, Montreal, have dissolved.

Brassard & Malo, grain and hay, Montreal, have dissolved.

A. Charlebois & Co., grocers, La Prairie, Que., have dissolved.

Prefontaine Frere are commencing a grocery business at Montreal.

J. B. Rainville & Co. are starting in the grocery business at Montreal.

W. G. Gray & Co. are starting a wholesale grocery business at Kingston, Ont.

G. Dujardin & Co., traders, Montreal, have dissolved. G. Dujardin continues.

Hamon Bros. & Co., fish, Grand Patros, Que., have dissolved and are out of business.

J. L. Fenn & Co., general store, Baysville, Ont., have succeeded by Fenn, Anderson & Co.

Ludger Lemieux, Sr., and Ludger Lemieux, Jr., have been registered proprietors of Lemieux & Fils, traders, Quebec, Que.

Wm. Ware & Sons, produce exporters, Montreal, have dissolved, and Wm. T.

Ware has been registered proprietor of Wm. T. Ware & Co.

John Sheridan and Michael Sheridan have been registered proprietors of Michael Sheridan & Co., traders, Quebec.

Cox Bros., grocers, Truro, N.S., have admitted G. W. Casson as a partner. The firm style now is Cox Bros. & Co.

Arthur Mercier and Joseph Villeneuve have been registered proprietors of Mercier & Villeneuve, grocers, Montreal.

Louis Beauchamp and Edouard Coulombe have been registered proprietors of Beauchamp & Coulombe, traders, Quebec.

Topp & Anderson, general store, Bracebridge, Ont., have dissolved, and the business is continued by Fenn, Anderson & Co.

R. W. Richardson and Webster P. Keith have entered into partnership as Richardson & Keith, general store and lumber, Hartland, N.B.

SALES MADE AND PENDING.

Wm. Bird's grocery stock at Toronto has been sold.

N. J. Wooten & Co., grocers, Truro, N.S., have sold out.

The stock, etc., of Cook & Webb, bakers and confectioners, Hamilton, has been advertised for sale.

The stock, etc., of Kent & Co., general

"SILICO"

THE UP-TO-DATE
CLEANING SOAP.

Cleans quickly and...

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.



THE EUREKA REFRIGERATOR

PATENT

This cut shows our Grocer Refrigerator, which we manufacture in three sizes. We also keep in stock a large assortment for family use.

Send for Catalogue

Eureka Refrigerator Co., of Toronto, Ltd.

54 Noble Street

WILBERT HOOEY, Manager

TORONTO, ONT.

Grocers CAN HANDLE IT



without dust and bother.

CHURCH'S POTATO BUG FINISH

Is a fast selling article in spring, and pays a good profit. Have a shipment in time to use on fruit trees, currant and gooseberry bushes. We have it put up in bulk barrels, 300 lbs. net; 50 lb. duck sacks; 25 lb. bags, 12 per bbl.; 7½ lb. bags, 40 per bbl.; sieve top tins, 6 doz. per case. Can supply you with any quantity.

Toronto Salt Works

128 Adelaide St. East, TORONTO



N.B.—The old STANDARD BRAND OF HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto,
Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse Winnipeg.

store, Orangeville, Ont., is advertised for sale by auction on May 15.

A. Davey, grocer, Guelph, Ont., has sold out to W. Gowdy.

F. X. Marson, grocer, Montreal, has sold out to Wm. Bohemier.

Morris & Porteous, grocers, etc., Hamilton, Ont., have sold out.

The stock of E. McDonald & Son, general store, Ripley, Ont., has been sold.

Mrs. J. E. Paradis, general store, Framp-ton, Que., is offering her business for sale.

Joseph Murphy's grocery stock at Arn-prior, Ont., is advertised for sale by tender.

J. T. Park, groceries and crockery, Til-sonburg, Ont., have sold out to W. Stewart.

The tea and crockery stock of Keeran Aubut, Montreal, is advertised for sale by tender.

The assignee of L. and E. Hart, general store, Guysboro', N.S., advertises the stock for sale by tender.

George Carton, grocer and pork packer, Peterboro', Ont., is advertising his grocery business for sale.

The late W. T. Archibald's interest in the business of W. T. Archibald & Co., Truro, N.S., is for sale by tender.

J. F. Moyles & Co., manufacturers of con-fectionery, etc., Hamilton, Ont., have sold out to McMichael & Richardson.

CHANGES.

L. S. Morast is commencing a grocery business at Montreal.

Wm. Hannan has been registered prop-rietary of M. Hannan & Co., produce, etc., Montreal.

Lea Proulx, wife of J. Bte. Deslongchamps, has been registered proprietress of Deslong-champs & Cie, traders, Montreal.

Lea Matte, wife of T. J. Michaud, has been registered proprietress of T. J. Michaud & Co., confectioners, Quebec.

The Manitou Cheese Factory Co., Mani-tou, Man., is applying for supplementary letters patent to change the name of the company to The Manitou Creamery and Cheese Factory Company.

FIRES.

Norman McAskill, general store, Fram-boise, N.S., has been burned out. No in-surance.

G. W. Boyer, general store and tanner, Victoria Corner, N.B., has been burned out. Insured for \$600.

Little Johnny—"Whoop!" Little Ethel—"What's happened?" Little Johnny—"Something jolly. The grocer has cheated mamma." Little Ethel—"I don't see any-thing jolly in that." Little Johnny—"You don't, eh? She sent for a lot of hard, sour cooking apples, and he sent some that isn't fit for anything but eating. Whoop!"—Boston Herald.



NEW GLASSWARE PACKAGES

With

Adams' TUTTI FRUTTI

Useful for the Store or Table.

Ask your wholesaler for them. Send for advertising matter free.

ADAMS & SONS CO.

11 and 13 Jarvis Street, TORONTO.

GONDENSED MINGE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather



The best and Cheapest Mince Meat on Earth.

Price reduced to \$12.00 per gross, net.

J. H. WETHEY, St. Catharines Ont.

BROOMS...

BROOMS

OUR BRANDS:

Imperial Gold Medal Victoria
Bamboo Carpet Standard Leader

A variety of sizes in each line. Give us a trial order.

Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS

Manufacturers. TORONTO, ONT.

We call the attention of the trade to the lines we manufacture:

- Johnston's Fluid Beef, put up in tins. The ideal preparation of beef.
- Johnston's Fluid Beef with Hypophosphites, put up in 2, 4, 8 and (Brand Staminol.) 16 oz. bottles. A food and a tonic.
- Triple Extract of Beef, (Clarified). In bottles, specially prepared for use in cold water and with spirituous liquors.
- Milk Granules and Milk Granules with Cereals. The ideal infant foods.
- Lemon Phosphate—A cooling and tonic drink. This preparation is the natural acid of the lemon combined with the acid phosphate of calcium.

THE JOHNSTON FLUID BEEF CO., MONTREAL



The Old Flag
The Old Brands
The Old Packages

"BENSON'S"
Prepared Corn
"EDWARDSBURG"
Silver Gloss Starch

EDWARDSBURG
STARCH CO.

.....Cardinal, Ont.

Sardines, other brands 9 1/2	11	0 16	0 17
" P. & C., 1/2 tins		0 23	0 25
" " " "		0 33	0 36
" Amer., 1/2 tins		0 06 1/2	0 09
" Mustard, 1/2 size, cases		0 09	0 11
50 tins, per 100		11 00	

MAISHALL & CO., SCOTLAND			
Fresh Herring, 1 lb.		1 10	1 15
Kipperd Herring, 1 lb.		1 85	1 90
Herrings in Tomato Sauce		1 85	1 90
Herrings in Shrimp Sauce		2 00	
Herrings in Anchovy Sauce		2 00	
Herrings in Sardinia		2 40	
Preserved Bladders		1 85	1 90
Real Fintin Haddock		1 85	1 90

CANNED MEATS.			
(CANADIAN.)			
Comp Corn Beef, 1 lb. cans		81 50	81 60
" " " "	2	2 60	2 65
" " " "	4	8 00	8 25
" " " "	14	17 50	18 50
Mixed Callops	2	2 60	2 65
Launch Tongue	2	3 40	3 50
English Brawn	2	2 75	2 80
Camb Sausage	1		2 50
Soups, assorted	1	4 00	
" " "	2		2 25
" " "	2		1 80
Soups and Bouill.	6		4 50



Acme Shred Beef.
No. 1 tins, key, 2 doz., per doz., \$3.00.

Beardsley's Shredded Codfish.
2 doz. pkgs., per doz., 90c.

CHEWING GUM.	
ADAMS & SONS CO.	
	per box
Tutti Frutti, 36 5c bars	\$1 20
Pepsin Tutti Frutti, 23 5c packages	0 75
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horhound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 lc pieces	1 00
Orange Blossom, 150 lc pieces	1 00
Pirration Gum, 150 lc pieces	0 65
Monte Cristo, 180 lc pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 lc pieces	0 90
Orange Sappota, 160 lc pieces	0 75
Black Jack, 115 lc pieces	0 75
Red Rose, 115 lc pieces	0 75
Magic Trick, 115 lc pieces	0 75
Red Spruce Chico, 200 lc pieces	1 00

CHOCOLATES & COCOAS.	
CADBURY'S.	
	per doz.
Cocoa essence, 3 oz. packages	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs	0 40
Rock Chocolate, loose	0 37 1/2
1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40
TODDUNTER, MITCHELL & CO'S.	
Chocolate	per lb.
French, 1/4's, 6 and 12 lbs.	0 30
Caracas, 1/4's, 6 and 12 lbs.	0 35
Premium, 1/2's, 6 and 12 lbs.	0 30
Sante, 1/2's, 6 and 12 lbs.	0 26
Diamond, 1/4's, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	
Cocoa	
Homeopathic, 1/4's, 8 and 14 lbs.	0 30
Pearl	0 25
London Pearl, 12 and 18 "	0 22
Rock	0 30
German Sweet Chocolate	0 18
Bulk, in boxes	per doz.
Royal Cocoa Essence, packages	1 40
EPH'S.	
Cocoa	per lb.
Case of 112 lbs. each	0 35
Smaller quantities	0 37 1/2

FRY'S.	
(A. P. Tippet & Co., Agents)	
Chocolate	per lb.
Caracas, 1/4's, 6 lb. boxes	0 42
Vanilla, 1/4's	0 42
" Gold Medal" Sweet, 6 lb. bxs	0 29
Pure, unswetened, 1/4's, 6 lb. bxs	0 42
Fry's "Diamond", 1/4's, 6 lb. bxs	0 24
Fry's "Monogram", 1/4's, 6 lb. bxs	0 24
Cocoa	per doz.
Concentrated, 1/4's, 1 doz. in box	2 65
" " " "	5 00
" " " "	9 65
Homeopathic, 1/4's, 14 lb. boxes	0 33
" " " "	1/2 lbs. 12 lb. boxes
	0 33
JOHN P. MOTT & CO'S.	
(R. S. McIndoe, Agent, Toronto.)	
Mott's Broma	per lb.
Mott's Prepared Cocoa	0 30
Mott's Homeopathic Cocoa (1/4's)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 28
Mott's Breakfast Chocolate	0 30
Mott's Caracas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibs	0 35
Mott's Caracas Chocolate	0 40
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21
Mott's Sweet Chocolate Liquors	0 19

COWAN COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 22 1/2
Royal Navy Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 35
WALTER BAKER & CO'S.	
Chocolate	
Premium No. 1, boxes, 12 lbs. each	0 45
Baker's Vanilla in boxes, 12 lbs. each	0 60
Caracas Sweet, in boxes, 6 lbs. each	0 40
Best Sweet, in boxes, 6 lbs. each	0 28
Vanilla Tablets, 416 in box, 24 boxes	4 28
German Sweet Chocolate	
Grocers' Style, in boxes, 12 lbs. each	0 28
Grocers' Style, in boxes, 6 lbs. each	0 28
Eight cakes to the lb., in bas, 6 lbs. c.	0 28
Soluble Chocolate	
In canisters, 1 lb., 4 lb. and 10 lb.	0 55
Breakfast Cocoa	
In bxs, 6 and 12 lbs. each, 1/2 lb., tins	0 52

COFFEE.	
Green.	
	per lb.
Mocha	0 28 0 30
Old Government Java	0 30 0 33
Rio	0 20 0 22
Plantation Ceylon	0 29 0 31
Porto Rico	0 24 0 28
Guatemala	0 24 0 26
Jamaica	0 21 0 22
Maracaibo	0 21 0 23
Caffarona, 1 & 2 lb. tins asstd.	0 33
TODDUNTER, MITCHELL & CO'S.	
Excelsior Blend	0 34
Our Own	0 32
Jersey	0 30
Laguaya	0 20
Mocha and Java	0 35
Old Government Java	0 30 0 32 0 36
Arabian Mocha	0 35
Maracaibo	0 30
Santos	0 27 0 28

DRUGS AND CHEMICALS.	
Alum	\$0 02 \$0 03
Blue Vitriol	0 06 0 07
Brimstone	0 03 0 03 1/2
Borax	0 12 0 14
Camphor	0 65 0 70
Carbolic Acid	0 30 0 30
Castor Oil	0 07 1/2 0 08
Cream Tartar	0 20 0 25
Epsom Salts	0 02 1/2 0 02 1/2
Paris Green	0 13 0 16
Extract Logwood, bulk	0 13 0 14
" " " " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb.	0 17 0 20
Hellebore	0 16 0 17
Iodine	5 50 6 00
Insect Powder	0 26 0 30
Saltpetre	0 08 1/2 0 09
Soda, Bicarb., per keg	2 50 2 75
Sal Soda	1 00 1 25
Madder	0 12 1/2

EXTRACTS.	
Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " " 1, 1 1/2 oz.	1 25
" " " " " 2, 2 oz.	1 75
" " " " " 3, 3 oz.	2 00
FLUID BEEF.	
JOHNSTON'S, MONTREAL.	
Fluid Beef No. 1, 2 oz. tins	8 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00

RECKITT'S Blue and Black Lead (ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.)

This Frog



"The young May moon is beaming bright."

Is put here simply to attract attention. When you have looked at him, let us bring before your notice the celebrated

**B. F. P.
COUGH DROPS**

A pleasant and effective remedy for sore throat, cough, cold in the head, or similar ailments. Put up in five pound tins with glass front.

TORONTO BISCUIT and CONFECTIONERY CO.
TORONTO

ESTABLISHED A CENTURY.

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

DAY & MARTIN'S

Real Japan Liquid and Oil Paste Blacking



Kid Renovating Polish.
Japanese Waterproof Blacking
Brunswick and Berlin Black,
for stoves.
Universal Harness Composition,
in tins.
Harness Oil, in bottles and
in bulk.

Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.

Kid Reviver, in tins (three sizes).
Patent Leather Polish (two sizes)
Polishing Cream (two sizes).
Brass Burnishing Paste (four
sizes).
Furniture Polish (four sizes).
Russet Cream for Brown Boots
(four sizes).



DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior
Quality

E. T. STURDEE, St. John, N. B.,
for Maritime Provinces.

.....London and Liverpool.

CHAS. GYDE, Montreal,
for Ontario and Quebec.

MARTIN & ROBERTSON, Victoria and Vancouver,
for British Columbia.

AN OLD STORY

Our Soda Biscuits are unequalled. This looks like a bold statement, but it is a fact. Try them; that is all we ask. We will rely upon your judgment.

HENRY G. FORTIER
CHARLES J. PETER

The Toronto Biscuit and Confectionery Co.

7 FRONT STREET EAST
TORONTO.

Staminal 2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial 20 oz. bottles	15 00
Milk Granules, in cases, 4 doz.	6 00
Milk Granules with Cereals, in cases, 4 doz.	5 00

FRUITS.

FOREIGN.	
Currants - Provincials, bbls.	0 03 1/2 per lb.
" " 1/2 bbls.	0 03 1/2 0 04
" " 1/4 bbls.	0 04 1/2 0 04 1/2
" " 1/2 bbls.	0 04 1/2 0 04 1/2
" " 1/4 bbls.	0 04 1/2 0 05
" " cases	0 05 1/2 0 05 1/2
" " Vostizias, cases	0 05 1/2 0 07 1/2
Panarete, cases	0 08 0 08 1/2
Dates, Persian, boxes	0 04 1/2 0 05
Figs - Elemen, 14 oz.	0 05 0 10
" " 10 lb.	0 05 0 11 1/2
" " 18 lb.	0 11
" " 28 lb.	0 17
" " taps	0 04 0 05
Prunes - Bosnia, cases	0 05 0 07
" " Anchor C, cases	0 05 0 07
" " E, cases	0 05 1/2 0 05 1/2
" " G & J cases	0 05 1/2 0 05 1/2
Raisins - Valencia, off stalk	0 03 1/2 0 04
" " Pine, off stalk	0 04 1/2 0 05
" " Selected	0 05 1/2 0 06
" " Layers	0 05 1/2 0 05 1/2
" " Sultanas	0 05 1/2 0 08
Cal. Loose Musca- tels, 50 lb. boxes	0 05 1/2 0 07
" " Malaga	per box
" " London Layers	2 25
" " Imperial Cabinets	2 25 2 55
" " Blue	0 75
" " Dehesas, boxes	3 50
Lemons, Messina	2 75 3 00
Oranges - Valentinas	4 25 4 50
" " Jumbo cases	5 25 5 50
" " Messina	2 75 3 00
" " Cal Seedlings	3 00 3 75
" " Cal. Navels	3 50 4 00

DOMESTIC.

Apples, dried, per lb.	0 05 1/2 0 06
" " evaporated	0 06 1/2 0 07 1/2

FOOD.

Split Peas	83 75 per brl.
Pat Barley, per 49 lb. packet	3 75
Pearl Barley, XXX	2 25

ROBINSON'S BARLEY AND GROATS.

Patent Barley, 1/2 lb. tins	per doz. 1 25
" " 1 lb. tins	2 25
" " Groats, 1/2 lb. tins	1 25
" " 1 lb. tins	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS - From Toronto	
50 to 60 dy basis	2 00
40 dy	2 15
30 dy	2 20
20, 16 and 12 dy	2 25
10 dy	2 30
8 and 9 dy	2 35
6 and 7 dy	2 40
5 dy	2 50
4 dy A P	2 80
3 dy A P	3 25
4 dy C P	2 75
3 dy C P	3 45
HOUSE NAILS	
Canadian, dia. 60 per cent.	
HOUSE SHOES	
From Toronto, per keg	3 60
SCREWS - Wood	
Flat-head iron, 80 p. c. dia.	

Round head iron, 75 p. c. dia.
Flat head brass, 77 p. c. dia.
Round head brass, 72 1/2 p. c. dia.
WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st. break (25 in. and under)	1 15
2nd " (20 to 40 inches)	1 30
3rd " (50 to 60 inches)	2 00
4th " (51 to 60 inches)	3 20
5th " (61 to 70 inches)	3 50
ROPE	
Mailla	0 09 1/2 0 10
Sisal	0 06 1/2 0 07
AXES	
Per box	6 00 12 00
SHOET	
Canadian, dia. 12 1/2 per cent.	
HINDLES	
Heavy T and strap	0 04 1/2 0 05
Screw, hook and strap	0 03 1/2 0 04
WHITE LEAD - Pure Association guarantee, ground in oil.	
25 lb. iron	per lb. 0 04 1/4
No. 1	0 04
No. 2	0 03 1/2
No. 3	0 03 1/2
TURPENTINE	
Selected packages, per gal.	0 48 0 49
LANSKED OIL	
Raw, per gal	0 53 0 54
Boiled, "	0 56 0 57
GLUE	
Common per lb.	0 10 0 11

INDURATED FIBRE WARE.

THE E. B. EDDY CO.	
1/2 pail, 6 qt.	83 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs.)	3 80
Nests of 3	2 85
Keeblers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
" " 8	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 50
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES

SOUTHWELL'S GOODS.	
per doz.	
Orange Marmalade	1 50
Clear Jelly Marmalade	1 90
Strawberry W. F. Jam	2 20
Raspberry " "	2 10
Apricot " "	1 90
Black Currant " "	1 90
Other Jams " "	1 55 1 80
Red Currant Jelly	3 00
(All the above in 1 lb. clear glass pots.)	

LICORICE.

YOUNG & SMYLLIE'S LIST.	
5 lb. boxes, wood or paper, per lb.	80 40
Fancy boxes (36 or 50 sticks) per box	1 25
" " Ringed 5 lb. boxes, per lb.	0 40
" " Acme Pellets, 5 lb. cans, per can	2 00
" " Acme Pellets, fancy boxes (30), per box	1 50

"Acme" Pellets, fancy paper boxes (48) per box	1 25
Tar Licorice and Tolu Waters, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 72
Imitation Calabra, 5 lb. boxes, per lb.	0 20

MINCE MEAT.

Condensed, per gross, net	\$12 00
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MUSTARD.

KEEN'S.	
Square Tins	per lb.
D. S. F., 1 lb. tins	\$0 40
" " 1/2 lb. tins	0 42
" " 1/4 lb. tins	0 45
Round Tins	
F. D., 1/2 lb. tins	0 25
" " 1 lb. tins	0 27 1/2
" " 4 lb. jars, per jar	0 75
" " 1 lb.	0 25
" " 4 lb. tins, decorated, pt.	0 80

COLMAN'S.

Square Tins	per lb.
D. S. F., 1 lb. tins	\$0 40
" " 1/2 lb. tins	0 42
" " 1/4 lb. tins	0 45
Round Tins	
F. D., 1/2 lb. tins	0 25
" " 1 lb. tins	0 27 1/2
" " 4 lb. jars, per jar	0 75
" " 1 "	0 25

RICE, ETC.

Rice	per lb.
Aracan	0 03 1/2 0 03 1/4
Patna	0 04 1/4
Japan	0 05
Imperial Seta	0 05 1/2
Extra Burma	0 03 1/2 0 04
Java Extra	0 06 1/2 0 06 1/4
Genuine Carolina	0 09 1/2 0 10
Grand Duke	0 06 1/4 0 06 1/2
Sago	0 04 1/2 0 04
Tapoca	0 04 1/2 0 04 1/2
Goathead (finest imported)	0 06 1/2

ROOT BEER.

Hire's Root Beer, per doz.	\$2 00
Adams 10c size, per doz.	0 90
" " 25c " per doz.	1 00
" " 50c " per doz.	1 75
" " per gross	20 00

STARCH.

THE BRANTFORD STARCH CO., LTD.	
Laundry Starches	
Canada Laundry, boxes of 40 lbs.	0 04 1/2
Finest Quality White Laundry	0 05
3 lb. cartons, cases 36 lbs.	0 05 1/2
Blds, 175 lbs.	0 04 1/2
Kegs, 100 lbs.	0 04 1/2
Lily White Gloss	
Kegs, extralarge crystals, 100 lbs.	0 06 1/4
1 lb. fancy cartons, cases 36 lbs.	0 07
6 lb. draw lid boxes, 8 in crate	
48 lbs.	0 07
Brantford Gloss	
1 lb. fancy boxes, cases 36 lbs.	0 07 1/2
Brantford Cold Water Rice Starch	
1 lb. fancy boxes, cases 28 lbs.	0 09
Culinary Starch	
Challenge Prepared Corn	
1 lb. pkgs., boxes 40 lbs.	0 06 1/4
No. 1 Pure Prepared Corn	
1 lb. pkgs., boxes 40 lbs.	0 07 1/4
EDWARDSBURG STARCH CO., LTD.	
Laundry Starches	
No. 1 White or Blue, cartons	0 05 1/4
Canada Laundry	0 04 1/2
Silver Gloss, 6 lb. draw lid boxes	0 07

Edwardsburg Silver Gloss, 1 lb. chromo package	0 07
Silver Gloss, large crystals	0 06 1/2
Benson's Satin, 1 lb. cartons	2 00
No. 1 White	0 04 1/2
Culinary Starch	
W. T. Benson & Co.'s Prepared Corn	0 07 1/4
Canada Pure Corn	0 06 1/4
Rice Starch	
Edwardsburg No. 1 White, 1 lb. cartons	
Edwardsburg No. 1 White or Blue, 4 lb. lumps	0 00 1/2
KINGSFORD'S OSWEGO STARCH	

OSWEGO STARCH.

SILVER	40 lb. boxes, 1 lb. pkgs., new wrappers	0 08 1/2
GLOSS	6 lb. boxes, sliding covers (12 lb. boxes each crate)	0 09
PURE	36 lb. boxes, 12 3-lb. boxes	0 07 1/2
OSWEGO	40 lb. boxes, 1 lb. packages	0 08
CORN STARCH		
For puddings, custards, etc.		
ONTARIO	36 lb. to 45 lb. boxes	0 06 1/2
STARCH	6 lb. boxes	0 08
STARCH IN	Silver Gloss	0 07
BARRELS	Pure	0 07

SUGAR.

Granulated	c. per lb.
" No. 1	0 04 1/2 0 04 1/4
" No. 2	0 04 1/2
Paris Lump bbls. and 100 lb. boxes	0 05 1/2 0 05 1/4
Extra Ground bbls. 1cng	0 06
Powdered, bbls	0 05 1/4 0 05 1/2
Extra light refined	0 05 1/2
Bright Yellow	0 03 1/2
Medium Yellow	0 03 1/2
Dark Yellow	0 03 1/2
Raw Demerara	0 03 1/4

SYRUPS AND MOLASSES.

SYRUPS.	
Dark	per gallon, bbls. 1 1/2 bbls. 0 28 0 33
Medium	0 33 0 38
Bright	0 38 0 43
Very Bright	0 53
Robb's Honey	0 50
" " 2 gal pails	1 35
" " 3 gal pails	1 60

SOAP.

1 Box Lot	5 00
5 Box Lot	4 90
Freight prepaid on 5 box lots.	



GINGER Snaps

Our Ginger Snaps are well known. They are the finest offered. Let us send you a barrel.

J. M. LOWES & SON CO.
35 and 37 Wellington St. East
... Toronto

BRANTFORD STARCH

Pure Prepared Corn The Finest.
Challenge Corn The Quickest Seller.
Lily White Gloss The Old Favorite.

BRANTFORD STARCH CO., LTD.



RICHARDS' SOAPS. per box.

Richards' Pure Soap, 100 bars	85 00
Telephone, 100 bars	4 00
White Star, 20 bars, 3 lbs	3 30
Gold Dust, 20 bars, 3 lbs	2 70
Jubilee, 12 bars, 5 lbs	2 40
Family, 25 bars, 2 1/2 lbs	2 25
Russian Electric, 60 bars	2 00
1892 Electric, 60 bars	1 20

BRANTFORD SOAP WORKS CO.



Ivory Bar per box.

2 6 16 oz. and 3 lb. bar, 60 lb	83 30
13 1/4 lb. and 1 lb. bar, 60 lb	3 60
12 oz. cakes, 100 cakes in box	4 13
10 oz. cakes, 100 cakes in box	3 75

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box	83 00
Silver Star, 100 bars, 12 oz., per box	4 00
Royal City, 3 lb. bar, per lb.	0 65
Peerless, 2 1/2 lb. bar	0 04 1/2
Genuine Electric, 72 bars, per box	2 50

TEAS.

Congou	per lb.	per lb.
Half Chests Kaisow, Mon-	0 12	0 60
ing, Paking	0 18	0 50
Caddies, Paking, Kaisow		
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes	0 29	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 29	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary	0 22	0 38
firsts		
Young Hyson		
Cases, sifted, extra firsts	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary	0 22	0 38
firsts		
Half Chests, seconds	0 17	0 19
thirds	0 15	0 17
common	0 13	0 14
Young Hyson		
Half Chests, firsts	0 28	0 32
seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
seconds	0 16	0 19

PING SUEYS.

Half Chests		
Finest, May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13 1/2	0 15
Nagasaki, 1/2 chests Pekoe	0 16	0 22
Oolong	0 14	0 15
Gunpowder	0 16	0 19
Siftings	0 07 1/2	0 11

TOBACCO AND CIGARS.

British Consols, 4s; Twin Gold		
Bar, 8s	0 59	
Ingots, rough and ready, 8s.	0 57	
Laurel, 3s	0 49	
Brier, 7s	0 47	
Index, 7s	0 44	
Honeysuckle, 8s	0 56	
Napoleon, 8s	0 50	
Victoria, 12s	0 47	
Brunette, 12s	0 44	
Prince of Wales, in caddies	0 48	
Bright Smoking Plug Myrtle, T. & B.		
3s	0 60	
Lily, 7s	0 47	
Diamond Solace, 12s	0 50	
Myrtle Cut Smoking, 1 lb. tins	0 70	
1/2 lb. plug, 5 lb. boxes	0 70	
oz. plug, 5 lb. boxes	0 70	
MEALPIN TOBACCO CO.		
White Burley Chewing Duty paid	per lb.	
Beaver, 12 oz. smooth, 3x12, 5c and		
10c cuts, 12 lb. butts	0 61	
Beaver, 8 oz. R & R, 2x12, 5c and 10c		
cuts, 12 lb. butts	0 61	
Beaver, 16 oz., R & R, 10c cuts, 2x12,		
18 lb. butts	0 61	
Jubilee, 7 1/2 to lb., chocolate, 15 lb.		
butts	0 58	

Prince George, 8s, 21-lb. caddies	0 47
Tecumseh, 9 to lb. (fancy chewing)	0 65
Extra Black Chewing	
Gold Shield, 16 oz., 7 to lb., 20-lb.	
butts	0 47
Black Chewing	
Standard, 3rds, 4ths, 7s and 12s, 20-lb.	
packages	0 45
Plug Smoking	
Woodcock, 18-lb. caddies, 7s.	0 50
3rd	0 50
Sunny South, 6s and 7s, 18-lb. cad-	
dies	0 46
Solid Comfort, 6s, 18-lb. butts	0 44
Special, 7 to lb., 18-lb. caddies	0 42
Cut Tobaccos, Smoking	
Silver Ash, 1-9ths, 5-lb. boxes	0 62
Puck, mixture, 1-9ths, 5-lb. boxes	0 70
Cut Cavenish, 1-9ths, 5-lb. boxes	0 65
Fine Cut Chewing	
Standard Kentucky, bright, 5-lb. pails	0 80
Apricot, dark sweet, 5-lb. pails	0 65
Terms, 30 days, less 2 per cent.	

Cigars.

S. DAVIS & SONS, MONTREAL.

Madre E Hijo, Lord Lansdowne	80 00
Panctelas	60 00
Bouquet	60 00
Perfectos	85 00
Longfellow	85 00
Reina Victoria	80 00
Pins	55 00
Reina Victoria Especial	50 00
Conchas de Regalia	50 00
Bouquet	55 00
Pins	50 00
Longfellow	80 00
Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes All Tobacco	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

Cigarettes	Per M.
Athlete	87 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50
Cut Tobaccos	per lb.
Puritan, 10ths, 5-lb. boxes	0 70
B. C. No. 1	0 75
Old Virginia, 1-10 lb. pkg., 10-lb.	
boxes	0 62
Gold Block, 9ths, 5-lb. boxes	0 73

Cigarette Tobacco

B. C. N. 1, 1-10, 5-lb. boxes	0 83
Puritan, 1-10 5-lb. boxes	0 83
Athlete, per lb.	1 14
Plug Tobaccos	
Old Chum, plug, 4s, Solace, 16 lbs.	0 68
8s, R & R, 13 1/2	0 68
7s, R & R, 14 1/2	0 58
7s, Solace, 14 1/2	0 58
8s, R & R, 16	0 58
8s, Solace, 15	0 58
8s, Twist, 16	0 58
O. V., 3s, Solace, 17 1/2	0 58
O. V., 1s, 17	0 55 1/2
Derby, 12s, 17 1/2	0 51
Derby, 7s, 17	0 51
Athlete, 5s, Twist, 9	0 74

WOODENWARE.

Pails, 2 hoop, clear, No. 1	per doz	\$ 1 50
" 3 " " " "		1 65
" 2 " " " "		1 40
" 3 " " " "		1 60
" " " painted " 2 "		1 65
Tubs, No. 0		8 50
" 1		7 00
" 2		6 00
" 3		5 00
Washboards, Globe	1 90	2 00
" Water Witch		1 40
" Northern Queen		2 25
" Single Crescent		1 85
" Double		2 75
" Jubilee		2 25
" Globe Improved		2 00
" Quick and Easy		1 80
" World		1 75
" Rattler		1 30

THE E. B. EDDY CO.

Washboards, Planet	1 60
" Waverly	1 50
" X X	1 40
" X	1 25
" Electric Duplex	2 25
" Special Globe	
Mops and Handles, combined	1 25
Butter Tubs	1 60
Butter Bowls, crates assort'd.	3 60
Matches	
Steamship (10 gross in case),	
Single case and under 5	
cases, freight allowed	3 10
5 cases, freight allowed	3 10

Per Case.

Matches - 5-Case Lots, Single Case.	
Parlor	\$1 70
Red Parlor	1 70
Telephone	3 30
Telegraph	3 50
Safety	4 00
French	3 00
Favorite	2 25
Flamers	2 20

RICHARDS' PURE SOAP

GROGERS DON'T KEEP IT
THEY SELL IT

Pays 30% Profit.

For Sale by All Jobbers.

The Elegant-Framed show card "BIRDIE,"
sent free with first order.

D. RICHARDS



WOODSTOCK.

THE CANADIAN GROCER

**Embro
Oatmeal
Mills**

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled,
Standard and
Granulated

OATMEAL

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oatmeal in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways

DURABLE PAILS AND TUBS.

TRY

THEM



The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Beeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

MUSTARD - - THAT'S - - MUSTARD

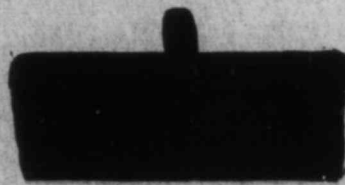
**Dunn's
Mustard**

MADE ABSOLUTELY PURE from Rich Flavored English Seed. Sold in 5c. and 10c. tins.

Dunn's Pure Mustard pays a fair profit and gives honest value to the consumer. To be obtained of all wholesale houses, or direct from W. G. Dunn & Co., Mustard Manufacturers, Hamilton. Send for Price List.

THE
Oakville Basket Co.,

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

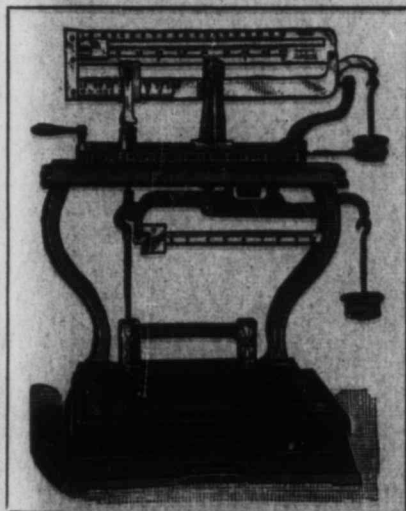
.. ODART'S SPECIALTIES ..

· HIGH CLASS · · GREAT NOVELTY · · GOOD PROFIT ·

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The **Dayton Computing Scale**



WEIGHS IN DOLLARS AND CENTS INSTEAD OF POUNDS AND OUNCES, AS DO ORDINARY SCALES.

It is the only real computing scale, and has come to revolutionize the method of selling goods by weight.

[COPY]

Telephone 35.

J. S. MAGEE, Groceries, Crockery, Glassware,
St. George St., Moncton, N.B., April 23, '95.

Messrs. MILLS & Co., Agents Computing Scale Co., Chicago :-

Dear Sirs,—I purchased one of your Computing Scales some seven months ago, and have used it in my retail grocery store since. It was very highly recommended to me, and I have now to say that it has proven to be all that was spoken for it, and I think more. For accuracy in weight and computing the value of anything it is perfect. It is the best Scale I have ever seen for my business.

Yours, etc.,

J. S. MAGEE.

For further particulars write

Mills & Company

700-701 Garden City Block, Cor. Randolph and Fifth Ave.

CHICAGO, ILL.

General Agents

The Computing Scale Co.

5 and 10c. PLUGS.

THE CANADIAN GROCER

DERBY PLUG TOBACCO.

THE MOST DELICIOUS SAUCE
IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT
JOINTS, STEWS, & BLENDS
ADMIRABLY WITH ALL GRAVIES.
DELICIOUS TO CHOPS,
STEAKS, & C.

SOLD
EVERYWHERE.

PROPRIETORS.

GOODALL, BACKHOUSE & CO.
LEEDS, ENGLAND.

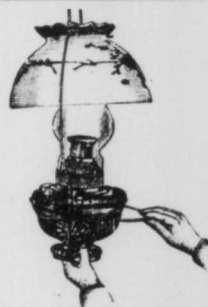
C. H. BINKS & CO., Montreal, Agents for Canada.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCO'S.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCO'S.

PRIZE MEDALS IN COMPETITION WITH THE WORLD.

MADE TO
GIVE LIGHT



Not for its beauty. It's as good looking
as any, but because it gives the most
light, that's why we recommend the

"PITTSBURGH" LAMP

Mammoth Sizes for
STORES
CHURCHES, Etc.

Gowans, Kent & Co., Toronto

EDWARD STILL
Assignee, Accountant, Auditor, etc.
1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal.

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT, TREASURER.
ESTABLISHED 1849.

**THE BRADSTREET
MERCANTILE AGENCY**
THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.
NOS. 279, 281 AND 283 BROADWAY, NEW YORK
*Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.*

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