

PUBLISHED
EVERY
FRIDAY

CIRCULATES
IN EVERY
PROVINCE

THE CANADIAN GROCER AND GENERAL STOREKEEPER

**SELL
ONLY
THE
BEST!**

In Competition with the World
we have received the

**Highest Awards
Made. . .**

These substantiate our claim
that : : : :

Colman's Mustard

IS THE BEST IN THE WORLD

"Cream Sandwich"

---Sounds nice, doesn't it? Tastes good, too. That's why it sells so freely and is becoming so very popular. It's a good "all round" biscuit that suits almost all classes. Crisp and sweet, with just enough delicately flavored cream to be tasty.

You will be perfectly safe in stocking "Cream Sandwiches." There's no new biscuit better suited to the picnic and boating season. Samples are to be obtained from our representative, for the asking.

Chas. Gyde

St. Francois Xavier St.,
MONTREAL.

Peek, Frean & Co.

Manufacturers

LONDON, ENG.

**Corn
Brooms**

BROOMS

"GEM"
"WIRE"
"SNOW"
"OORKER"
"HEARTH"
"LA BELLE"
"BARBERS"
"TRAVELLER"

Wood, Bone, Nickel, Silver
and Finish Handles.
Large Variety. Low Prices.

"Rose"
"Pansy"
"Thistle"
"Maple Leaf"
"Shamrock"
"Daisy"
"Tulip"
and
"Good Luck"
...

Always reliable
and as repre-
sented.

STANDARD BRANDS

WHISKYS

**H
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S**

The H. A. Nelson &
Sons Co., Limited
59 to 63 St. Peter Street
MONTREAL

Toronto Sample Room :
56 and 58 Front St. West

**Corn
Whisks**

Tomato Soup



Delicious Beyond Comparison!!

The dealer who suggests
to his customer to try a
can will make a regular
patron every time.

We know this by experience.

Canadian Agents

H. P. Eckardt & Co., Toronto. Hudson, Hebert & Co., Montreal.

A Profitable Policy

Absolute cleanliness, unremitting care, scientific knowledge, modern processes controlled by us alone, all of this unites to make our business policy a profitable one. But it means more than that—you share the profits to-day as you always have—the prices we quote remain the same.

"Fair profits and no misrepresentation"—that is our business policy. It pays us to do business on this basis. It is a profitable policy—we find it so.

Windsor Salt is sold by leading wholesalers everywhere.

The Windsor Salt Co., Limited
Windsor, Ont.

**Windsor
Salt.**

Have you handled

that Queen of Home Dyes

MAYPOLE SOAP?




The only DYE that washes and dyes at the same time.
The only DYE that does not require different packets
for Woollen, Silk, or Cotton.

WELL ADVERTISED. A SPLendid ARTICLE.
PAYS A GOOD PROFIT.

Handsome Show Card on application to A. P. Tippet & Co.,
8 Place Royal, Montreal.

Three suggestions—seasonable :



STOWER'S
Lime Juice,
Lemon Squash,
Lime Juice
Cordial.

Cases contain
1-dozen Quarts.

**Fine
Finnan
Haddies**

They have the rich,
delicate flavor of the
freshly caught fish—
canned where caught,
before they lose their
goodness.

Clean — real Finnan Haddies. No
dirt, no slime—nothing but Fine Finnan
Haddies in every can.

The "Thistle" Brand

Lazenby's

Soup Squares and Jelly Tablets.

The highest quality there is or can be.
The name guarantees it.

A. P. Tippet & Co.,
Montreal and Toronto.

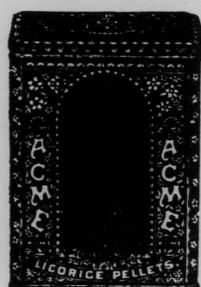
F. H. Tippet & Co.,
St. John, N.B.



TRY
 "FAIRY BLEND"
 COFFEE

ONE-POUND CANISTER
 24 LBS. IN A CASE.

AN IDEAL PACKAGE
 FOR SUMMER USE.
 WHOLE OR GROUND.



LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 to box. Write for illustrated catalogue.

YOUNG & SMYLLIE
 BROOKLYN, N.Y.

Established 1845.

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., 1/2-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

Liven
 Up
 Trade!

Eternal vigilance is the price of success—"Keeping everlastingly at it" in dull times is the motto of the successful grocer. Does your regular trade in Rolled Oats fall off in hot weather?

Molina Rolled Wheat

takes the place of Oatmeal as a summer breakfast food—it *doesn't heat the blood*. It is light and healthful, and has a rich, delicate flavor. It has excellent keeping qualities. And, too, it will "liven up trade"—your oatmeal customers will buy it right through the Summer months.

THE TILLSON COMPANY, LIMITED, TILSONBURG, ONT.

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W. C. I

Men Smoke More Cigars

in warm weather than at any other time. Many a man's out-of-door comfort depends largely upon the quality of his Cigars—it pays to satisfy your customers on quality.

Payne's "Pharaoh"
and "Pebble"

Cigars stand the test of time and that is the only honest proof that the *quality suits all smokers*. With Cigars as a side line you can help out the expense account during the dull Summer months. Men smoke more Cigars in warm weather than at any other time—please remember that.

J. BRUCE PAYNE, MFR.
Granby, Que.

CROWN FLAVORING EXTRACTS

The Best.

Manufactured by

The Greig Manufacturing Co.

456 St. Paul St., MONTREAL.

EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

Confederation Life Association.

HEAD OFFICE--TORONTO.

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald,
Actuary.

J. K. MACDONALD,
Managing Director



Everything in Season

"Sterling" Brand Pickles Are All Right

"Sterling" Brand Pickles are in large demand now that we have entered the picnicing and outing season. Everybody wants pickles for lunch.

Hardly necessary to say that the dealer who draws his supply of pickles from this factory knows he will please the most critical class of customers.

Nothing like "Sterling" Brand Pickles—equalled by few, excelled by none.

T. A. LYTLE & CO.

124-128 Richmond St. W., TORONTO, CAN.



NEW YORK GINGER ALE

(Quart Bottles—1 Doz. in case.)

The quickest seller on the market during the hot weather.

Your Profit is **50** per cent.

WE ARE THE SOLE AGENTS FOR NEW YORK GINGER ALE for the Grocery Trade of Ontario.

As far east as Belleville and as far north as Sundridge, five case lots are delivered at 80 cents per doz.

MANUFACTURED ONLY from the purest ingredients, on strictly scientific principles—the quality is unexcelled.

THIS IS ONE OF THE LINES THAT THE RETAIL GROCER CAN MAKE MONEY BY SELLING. Some retailers commenced with 5-case lots and are now selling 25 cases per month.

W. H. GILLARD & CO., Sole Agents, HAMILTON

Talk in the Canadian Parliament costs the country high value.

Talks to the point.

Have you got?



Rose & Laflamme

Agents MONTREAL.



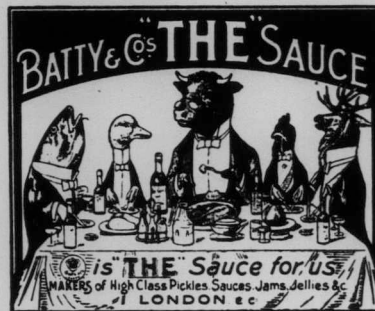
Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES AND PURE OLIVE OILS.



INDIAN CURRIES AND CHUTNIES

Makers of High-class

PICKLES OF ALL KINDS.



SAUCES OF ALL KINDS.

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VOL. X

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THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using **THE GROCER** you cover the field.

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CIRCULATES
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VOL. XIII.

TORONTO AND MONTREAL, JUNE 16, 1899.

NO. 24

SUGAR AND FRUIT INDUSTRIES IN JAMAICA.

A CHAT WITH A JAMAICAN.

I HAD quite an interesting chat a few days ago with Mr. F. C. Duncan, of Mandeville, Jamaica. Mr. Duncan is an old Toronto boy, and is at present sojourning in the "Queen City," chiefly with a view to the promotion of trade with Canada in Jamaican fruits. Mr. Duncan has been in the Island for several years. He is a young man, evidently yet being some distance from middle life. In stature he is away up—six feet three, at any rate. All things being equal, he would rather live in Canada than in Jamaica, but, for financial reasons, he prefers the latter country—at least for the present.

I "sounded" him a little on the sugar industry in Jamaica, and in reply, he said: "The sugar industry is in a most hopeless condition. It is saddening, in traveling over the Island, to see the large sugar factories falling into decay and the cane plantations going to ruin. They are trying to make a little out of the factories by selling the copper and machinery as scrap."

"What is the opinion in regard to the possible revival of the sugar industry?"

"Well," replied Mr. Duncan, "a few think it is possible that it may be revived to some extent, but the majority of people think that the industry is dead and beyond revival. The hope of the people is now in the fruit industry. One thing against the sugar industry is the poor condition of many of the sugar plantations, some of them not having been fertilized for 150 years."

"What are the prospects in the fruit line?" I ventured.

"Well," replied Mr. Duncan, slowly and deliberately, "I would say that for the next two or three years they are good."

"But why for only two or three years?" I interjected.

"Because of the threatened competition of Porto Rico and Cuba. At present, oranges in those two islands are practically not cultivated. They grow wild. But that is not likely to continue long with these islands in the possession of the United States. In fact, already American capital is undertaking the cultivation of this fruit. I might say that at present orange trees in Porto Rico are largely used as shade trees for the coffee plants."

"Then, of course," I remarked, "there is the tariff advantage over Jamaican oranges which those from Porto Rico and Cuba will have in the United States market."

"Certainly. And that will be a serious disadvantage for Jamaican oranges, bananas, and other fruit."

"But what about England? Could you not cultivate trade with that country?"

"Well, we have been. But the disadvantages are many. In the first place, the voyage is a long and a hot one. In the second place, there is the absence of a direct and regular service. Then, as far as bananas are concerned, there is practically no other market for them except the United States. In fact, the United States is the natural market for all our fruits. Jamaica is suffering a great deal for want of efficient steamship service. What are termed the regular boats are chiefly passenger boats, and their cargo capacity is relatively small. In consequence of this these vessels sometimes go away, leaving large lots of fruit on the wharves to rot. This is most discouraging to the growers and shippers."

"What about the Canadian market, Mr. Duncan?"

"I have taken some nice orders, and the trade with Canada is increasing, but the market in this country is so small, you know."

"What about orange cultivation in Jamaica?"

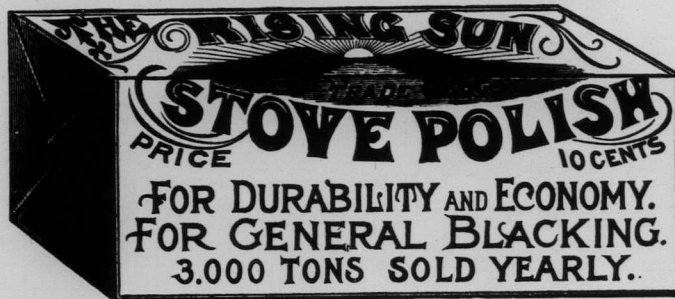
"Of course, most of the oranges in Jamaica are wild, but some attention is being paid to their cultivation. For instance, The Boston Fruit Co., with which I am connected, has 1,500 acres of oranges under cultivation in Jamaica. But, since the war between Spain and the United States, some of the Americans who were interested in fruit culture in Jamaica are turning their attention to Cuba and Porto Rico."

"Is the feeling in favor of annexation with the United States very strong in Jamaica?"

"It is. The business men are in favor of it; in fact, all the people on the Island are in favor of reciprocity. And, since Porto Rico became part of the United States, and Cuba practically so, the desire for a treaty with the United States has become all the stronger. Some people are in favor of annexation to the United States, but they are a small minority. It is the Americans who have been most enterprising in promoting our fruit industry, and the people know that. What irritates us a great deal," continued Mr. Duncan, "is the exaggerated and untrue reports which are from time to time printed in the daily papers of the United States regarding political matters in Jamaica. There were, for instance, the reports regarding the difficulty with the Governor and with the maroons. These were all grossly exaggerated."

Speaking of the fertility of the soil of the Island, Mr. Duncan waxed en-

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

enthusiastic. "Jamaica has the most productive soil in the world," he declared. "Everything grows there, and with such spontaneity. It is wonderful!"

Finally our conversation turned to the coffee, which is also not in a satisfactory condition. "Prices for the finest grades of coffee are as good as they were 50 years ago, but the trouble is with the ordinary grades," explained Mr. Duncan. "Prices for the ordinary grades are so low that it does not pay to grow them. Our finest grades of coffee are exported to England."

"Are any new departures being made this year in regard to orange cultivation?"

"There are some Americans out there who are trying to improve the methods in regard to packing and handling the fruit, but it is pretty hard work. There is any amount of labor, and cheap labor, too, for we can get men at one shilling per day. But it is not intelligent labor; and that is where the chief difficulty lies."

The roads of Jamaica Mr. Duncan declared to be excellent. For bicycle riding they are ideal. "These streets in Toronto are like rocky roads to me after wheeling in Jamaica," exclaimed Mr. Duncan by way of illustration.

The establishment by the Bank of Nova Scotia of a branch in Jamaica, would, Mr. Duncan claimed, be a great convenience to the business men and fruit growers of the Island. "You see," he said, "the Colonial Bank only issued notes of £1 and upwards. The consequence was that we had to use a great deal of silver. This made it very awkward, particularly for those who employed a good many hands, the money to pay them their wages having to be drawn in silver. The Bank of Nova Scotia, however, issues notes of \$1, \$2 and \$3 denominations."

OMAR.

The refrigerator cars for transporting butter to Montreal put on the line of the C.P.R. last year were so satisfactory that they will be again used.

TIME STAMP WANTED.

A subscriber, a wholesale buyer, writes us for information as to where he can buy a "Time Stamp." This is a machine with a clock attachment for stamping the date and time of receipt upon all letters, etc.

Can any of our numerous readers furnish us with the information? If so, will they please correspond with the Editor.

VALUABLE DRUG CLERK.

"I am looking for something real nice for a young man," said the young and pretty shopper.

"Why don't you look in the mirror?" asked the gallant drug clerk, and she was so flustered that he managed to sell her four different things that she did not want before she knew what she was doing.—Michigan Tradesman.

DIRECT SOLICITING FOR TRADE.

FOR best method of securing new customers by direct solicitation, I give you an account of a plan followed by this store, writes F. H. Hendryx in Grocery World.

A purchase of ten barrels of tumblers, costing a trifle less than 21c. per dozen laid down in the store, was made. A circular was printed and distributed in every house in the town. The main points brought out in the circular were: "A tumbler bargain, one week only at 21c. a dozen—cost elsewhere 50c. Only one dozen sold to each person. We regret that with this bargain we cannot sell to the public in any larger quantities, but the stock to be had of these goods was limited and necessitated such restrictions in selling. At the price they are bound to go quickly. The early customer gets his tumblers."

Before the end of the second day every

tumbler was sold. Not many people were disappointed. The quantity purchased was well gauged. There was a rush for these tumblers, in several instances two members of a family came together, and each purchased a dozen, and one of these became a permanent customer. Many and many a person came to buy tumblers who had never traded here. Some bought other goods than tumblers, and at least one new permanent customer was made.

This store does not carry glassware, therefore this sale did not cut into our future sales.

I believe in bargain sales of this kind, in which the goods are sold by competitors, and not carried regularly by the store making the bargain. There must be a snap and enterprise in the sale, and if pains are taken to show other goods and solicit other trade, new and permanent customers can be made by this means. Sometimes a good profit can be made, and again it seems best to suffer a slight loss.

Such sales can be varied from time to time, and regular goods offered; sometimes, slow-moving stock can be made to go. A rut, I think, must be avoided in these sales, as well as in anything else.

Another successful plan of gaining new customers was this: A year ago, the stores here tried early closing at 6 o'clock. One store signing the compact apparently didn't think it would be a "go." After a short trial, they opened up. Another grocery hired one of their clerks the very next day, and by that means took, in all probability, a dozen customers. Let me say that a considerable public agitation was made to raise a proper public sentiment before any of the stores closed at 6 o'clock, so the customers were ready to go with a clerk.

As this is not likely to be of much value to the majority of stores, this part of my article need not necessarily be in the competition.

THE VERY FEEBLE

imitations of pound packages of starch you see come and go without even assisting themselves—why encourage them at “your expense?”

SELL **ARGO** ONLY.

LUCAS, STEELE & BRISTOL, Wholesale Grocers, **HAMILTON.**

CAMPING SUPPLIES.

HERE YOU ARE FOR THE COMING SEASON:

A lovely range of Crosse & Blackwell's Condiments.

All Morton's Potted Meats and Pickles.

Armour's Canned and Potted Meats.

Armour's Pork and Beans in Tomato Sauce.

Clark's Canned and Potted Meats.

Sovereign Lime Juice and Lime Juice Cordial.

Sovereign Guaranteed Pure Fruit Syrups, Quarts and Splits.

A nice range of Shrimps and Clams, best brands.

Flaked Rice, already cooked, only requiring boiling water to make a tasty dish.

MECCA COFFEE.--- No picnic or camping party can be enjoyed to the full extent unless you sell them Mecca Coffee. This Coffee has great body and lovely flavor. For camping parties and picnics can be sold in 2-lb. tins, ground.

James Turner & Co., Hamilton

—WHOLESALE GROCERS.—

Worth Watching!

Campers, Cyclists, Fishing Parties and Picnics, all use

“REINDEER BRAND”

CONDENSED GOODS.

Are you selling to them?

HEADQUARTERS FOR CAMPING SUPPLIES

Armour's Canned and Potted Meats
 Clark's " " " "
 Davies' " " " "
 Condensed Coffee and Milk
 Potted Jam, Jelly, Marmalade

Choice . . .

PICKLES
 SAUCES
 CATSUP.

T. KINNEAR & CO., 49 Front St. East, TORONTO.

TORONTO RETAILERS DISCUSS BISCUITS AND PICNIC.

THERE had been rumors to the effect that a warm time might be expected at the meeting of the Toronto Retail Grocers' Association which was held in St. George's Hall, Elm street, on Monday evening.

That something unusual was expected was evident when President Johnson took the chair, for the attendance was the largest in years.

F. W. Luttrell introduced a motion that a committee from the association wait on the biggest manufacturers asking them to reduce the price of the biscuits made to retail at 10c., as the margin of profit is too low. In the discussion that ensued, the general opinion seemed to be that, though the biscuit makers should be willing to sell the 10c. biscuits to the retailers at least ½c. cheaper than they now do, it would not be advisable for the association to make such a demand. The motion was defeated, but a personal effort will likely be made by some of the members to induce the manufacturers to reduce the price at least ½c.

The report of the committee appointed to visit Hamilton regarding a park in which to hold the annual picnic reported in favor of

Mountain View Park, a pleasure resort on the mountain at Hamilton, suitable for games, sports, etc., as well as being a beautiful place for those wishing to spend the afternoon quietly. This park could be reached by street car and inclined railway connecting directly with the wharf that the boat would land passengers at. Either the Garden City or one of the regular Hamilton boats could be secured.

When the adoption of this report was opened for discussion, the cause of the large attendance was manifested. It will be remembered that at a meeting of the association, held some weeks ago, it was decided by a small vote to go to Cobourg. Last week this decision was rescinded, and Hamilton was chosen as the point to be visited, and the committee appointed to choose a park.

It was soon manifested that Hamilton was not satisfactory to some members, doubt as to the possibility of meeting expenses being strongly expressed.

These objections were somewhat strengthened by the sudden appearance in the doorway of the meeting-room of Miss Eddy, a Yonge street grocer's daughter, who merely remarked: "You're surely not going to Hamilton, are you?" and disappeared.

This was the first time the association listened to a female voice "in meeting," and they gallantly gave her vociferous applause as she departed.

However, notwithstanding this appeal, and the reasonings of those opposed to Hamilton, the verdict was that no further change would be advisable. Therefore, the report was adopted, and the excursion of the association this year will be to Mountain View Park, Hamilton, on the Garden City, on July 26. The fare will be 75c. for adults, and 40c. for children.

Though many of the members were in favor of a longer trip, the association loyalty is so strong that every effort will be made by all the members to make the trip a success.

WILL MAKE CANADIAN TOBACCO.

The Rock City Tobacco Company, of Quebec, expect to commence work about July 1st. They will operate two factories, one for Canadian tobaccos and one for combination goods, and intend manufacturing a full line of smoking and chewing tobaccos, in cut and plug.

Fraser & Stirton, cigar manufacturers, have changed their style to The Fraser Cigar Co.



Why Keep Ice

in hot weather if you don't use it? There is only one place to keep Imperial Cheese during the summer, and that is the coolest place in your store.

You would not think of keeping other perishable goods on your counter or shelves during the hot months—why do so with Imperial Cheese?

Canned
Potted
and
Devilled

MEATS

Full Assortment

Special figures on
5-case lots, freight
paid from factory.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers

TORONTO

TRADE CHAT.

EATON DICKIE, one of the leading farmers of Cornwallis, N.S., is planting 230 bushels of potatoes, or over 20 acres of land.

Beginning early in July, a new line of steamers is to run between Montreal and Bordeaux.

Tenders for supplies for the penitentiaries of the Dominion are being asked. They must be in by Tuesday next, the 20th inst.

Millman & Co., who purchased the bankrupt stock of C. H. Dean, Guelph, have opened out in business in the Dean stand.

Export provision rates from Chicago have been cut 2½c. The rate is now 20c. via Montreal, or 22½c. via Boston or New York.

Halifax lobster packers are obtaining 20 to 30c. more per case for their product than the price that prevailed last year at this season; \$9.50 for talls and \$10.50 for flats are about the figures.

A Montreal grocer started to sell canned tomatoes at 2½c. per tin the other day. Suspicion was aroused, and the cans were seized by the health authorities, and found very much fermented.

Receipts at the Montreal Custom House last month were \$684,375, which is \$82,-

000 more than those of same month, 1898. In Toronto the receipts were \$373,393, as compared with \$307,026.

Alfred W. Lemay, of St. Henri, Que., was arrested the other day for stealing 160 bags of flour from the C.P.R. at Hochelaga. He was caught taking some of the bags away from the C.P.R. yards in a cart.

For a couple of years the corn millers of Halifax have been organized so as to make a uniform price from all the mills. The agreement was broken lately, and prices are being somewhat cut by some of the mills.

The first crop bulletin for the year issued by the Manitoba Government shows a gratifying condition of the growing wheat plant; the area makes a very favorable comparison with that of last year, in spite of the late spring.

The farmers about Stouffville, Ont., who supply the pickle factory in that town, have contracted to deliver cucumbers at \$16 per ton. From five to six tons per acre is considered a good yield. The cost of handling is about \$30 an acre.

H. L. Stranz, tobacconist, Montreal, was fined \$50 and costs for having on his premises manufactured tobacco goods not put up in packages and stamped according to the

Inland Revenue Act, and \$30 and costs for having in his possession cigars in packages which had been previously used for the purpose.

The Hamilton retail grocery clerks have decided to arrange a programme of athletic sports in connection with the Hamilton retail grocers' picnic on July 19. The wholesale firms have been requested to contribute one prize each.

The Parsons Produce Co., Vancouver, sent about 280 tons of general groceries, provisions, etc., to Dawson City, via St. Michaels, on the ss. Garonne the other day. Over 200 tons of hardware were sent by the same boat by McLennan, McFeely & Co., Vancouver.

W. McClelland, sr., and McClelland Bros., Niagara, Ont., received the contract for supplying the volunteers at Niagara with meats and groceries. The size of this contract may be estimated by the fact that 50 tons of beef and 7 tons of cheese are two items specified.

Joseph Hiscock has contracted with W. Woodrow, Picton, Ont., for 50,000 boxes of strawberries. Mr. Woodrow is acknowledged to be the strawberry king of Prince Edward county, Ont. This will be the 15th consecutive year that Mr. Hiscock has had control of the Woodrow berries.

Cleaned Currants

All Grades.
All Prices.

It will pay you to write us for samples before buying. Our prices are extremely low.

JOHN SLOAN & CO.

Wholesale Grocers.

TORONTO.

AN INGENIOUS SALESMAN.

At the banquet of the Chicago Shoe and Leather Men, some weeks ago, according to an exchange, a shoe salesman related an experience of one of his friends traveling for a Chicago shoe house. A new shoe store was to be opened in a small town in Illinois. The Chicago salesman heard of it, and took the first train for the town nearest to it that could be reached by rail. He arrived at this town about midnight, and thought he would drive over to see the merchant the next morning. A Boston shoe salesman was also at the hotel, and, suspecting the mission of the Chicago man, he got up early, and hired every rig at the one livery barn. The Chicago man got up just in time to see the Boston man starting out with his procession of teams. He hustled around to see if there was anything left, and the only thing on wheels was a hearse. He promptly hired this, and, loading in his trunks, he took another road, and drove at full speed to the neighboring town. When the Boston man came coolly driving in with his full procession, he found a hearse backed up at the door. Hastening in, he was surprised to find the Chicago man smiling at him over his order book, which already contained the bulk of the opening stock.

CANADIAN EGGS IN ENGLAND.

The egg trade with Canada shows no sign of declining. Imports are still increasing, and these eggs are already well-established in a good many markets, though London is still behind Liverpool and Glasgow. Contracts for the present season are now being made, and for both fresh and pickled eggs there promises to be a good business. English buyers, however, are not purchasing quite so freely as last year for future delivery, prices being higher than at this time last year. This will not stop eggs coming forward; but those not bought will be sent on consignment, as Canadians have no notion of relinquishing the trade, great quantities being now in process of placing in the pickling vats for next autumn's and winter's shipment to this side.—Grocers' Journal, London, May 27.

CLERKS WILL GO TO CHURCH.

The Grocery Clerks' Association of Montreal will meet at their hall, corner St. Elizabeth and St. Catherine streets, on Sunday morning next, and will march to the Church of St. Brigide, Maisonneuve street, where high mass will be sung at 10 o'clock. The association will be accompanied by the Ville Marie Guards and by the presidents of sister associations. A special sermon will be preached by the parish

priest, and 400 loaves of bread will be distributed amongst the poor by the association. At 8 o'clock p.m., the members, accompanied by their wives and daughters, will sit down to an informal banquet in their meeting hall.

GRANGE SUPPLY COMPANY IN DIFFICULTY.

The Grange Wholesale Supply Company, Limited, of Toronto, is in financial difficulties, and payment has been suspended. The shareholders and creditors are being consulted, and the question is being discussed as to whether the capital stock of the company shall be increased and the business established on a more extensive basis, or whether the business shall be wound up.

The assets, in a statement which has been issued, are \$27,151.27, and the liabilities \$18,536.17, leaving a surplus of \$8,615.10.

THE SMYRNA FIG CROP.

Mr. Joseph Solari, of Smyrna, is making a tour of the principal commercial centres in the United States and Canada in the interest of his father's business. He was in Toronto this week, and, in conversation with THE CANADIAN GROCER, stated that in both quality and quantity the Smyrna fig crop would be better than last year. The yield was expected to be 30,000 to 40,000 loads, against 12,500 loads last year. In his visit to the wholesalers in Toronto he was accompanied by Mr. E. Fielding, the firm's local representative.

TO BUY ESSEX TOBACCO.

A press despatch from Windsor, Ont., says: "Essex tobacco raisers have at last found buyers for their product. The Empire Tobacco Company, of Granby, Que., gave a contract for the erection of three large warehouses at Kingsville some time ago. The first was completed last week and immediately filled. The prices vary from 4 to 6c. per lb. Work is progressing on the other two buildings and they will soon be ready for the reception of a large quantity."

WILL MAKE A SPECIALTY OF CANADIAN FRUITS.

W. H. Anderson, who recently severed his connection with the Anderson & Colman, Limited, has started in business at No. 3 Cross Lane, London, E.C., as broker in canned goods and general produce, under the style of W. H. Anderson & Co. At his new address Mr. Anderson will be in a position to place Canadian fruits or vegetables on the English market. He courts correspondence in regard to these lines.

POOR YELLOW SUGARS.

Editor GROCER,—The preserving season is upon us in earnest and very much to the disgust of the retail grocers and consumers all over the country it is an impossibility to procure such a thing as a nice serviceable yellow sugar. The refiners certainly should be ashamed of themselves, and the grocery trade should exercise their influence to such an extent as to compel them to meet the wants of the public. In Canada we get the best granulated sugar in the world, and there is no reason why we should not get the best yellows. When those nabobs in Montreal take it into their heads they can make yellows just as well as the regular class of goods. I think it will be a good thing for the retail grocers all over the country to take this matter up and represent it in a very strong manner to their wholesale friends.

KICKER.

Hamilton, June 13.

PERSONAL MENTION.

Major John Sloan, quartermaster of the Governor-General's Body Guards, is in camp at Niagara with his regiment.

H. P. Eckardt & Co. are showing samples of new Japan teas, to retail at 25c.

Trenor's fine off-stalk Valencia raisins are being offered by H. P. Eckardt & Co.

H. P. Eckardt & Co. are offering American sugar for shipment in carload lots to any part of Ontario.

Two years ago, very little winter butter was made in this Province, while last season, at Sussex, 920,000 lb. of milk were used, making over 40,000 lb. of butter, and there is in Carleton county another large creamery.

The Cowan block, Portage la Prairie, Man., is the largest business structure in that town, but the increasing business of the occupants, J. & E. Brown, general merchants, requires more room, and it is probable a large addition will be built this year. The new building will be added on the north side, two storeys high, with dimensions of 75 by 35 feet.

In an interview with The Record last winter, Mr. Archibald, of The Empire Tobacco Co., said that if the Government would reduce the percentage of American tobacco required to be used in blending with Canadian tobacco from 25 to 10 per cent., it would greatly help the Canadian grower of the Essex district. This has been done, and now Canadian manufacturers can use 90 per cent. Canadian tobacco in making plug tobacco, cigars and cigarettes.—Windsor Record.

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Picnic and Camping Supplies

We carry the most complete Stock in the Trade.

THE **EBY, BLAIN CO., LIMITED**

WHOLESALE GROCERS,
MANUFACTURERS, IMPORTERS OF TEAS.

TORONTO

HINTS TO BUYERS.

A. BOOTH & CO. are receiving large shipments of salmon, mackerel, halibut, and steak cod at reduced prices.

S. H. Ewing & Sons are offering good values in Rio coffees.

T. Kinnear & Co. have a shipment of Heaton's pickles in stock.

T. Kinnear & Co. are in receipt of a shipment of "Rubber" starch.

John Sloan & Co. are offering new pack "Thistle" brand finnan haddies.

John Sloan & Co. are handling "Rubber" starch in 1-lb. packages.

Evaporated apples (50-lb. boxes), prime stock, just arrived with W. H. Gillard & Co.

Lumsden Bros. are quoting canned tomatoes at 75c. per dozen for future delivery.

John Sloan & Co. are selling shelled almonds at low prices before placing in cold storage.

New season's pack lobsters are quoted at close figures by The Eby, Blain Co., Limited.

Lucas, Steele & Bristol are offering exceptional value in Japan rice—a direct importation.

W. H. Gillard & Co. report a large number of 5 and 20-case lot sales of "New

York Ginger Ale," for which they are agents for Ontario; see their advertisement.

Sealey's cod steak and quail on toast now in stock with W. H. Gillard & Co.; very fine goods.

A shipment of "Rubber" starch has been passed into stock by The Eby, Blain Co., Limited.

See the great values Lucas, Steele & Bristol are offering in Indians and Ceylons at 16 and 17c.

A. H. Canning has just received a shipment of this spring's pack of "Thistle" brand canned haddies.

A. P. Tippet & Co. report this season's pack of "Thistle" haddies now in stock by best wholesale houses.

"Never," say Lucas, Steel & Bristol, "have 'Empire' extracts and baking powder had such a sale as this spring."

A shipment of fancy French goods is arriving this week for John Sloan & Co., packed by Dandicolle & Gaudin.

Warren Bros. & Co. have been appointed agents for Burnham's "Cream" custard, which retails at 10c. per package.

The Dawson Commission Co., Limited, expect a car of Mississippi cabbage to-day. The price will be about \$2.50 per crate.

A full line of Clark's canned and potted meats in stock with George Foster & Sons,

who are quoting close figures for lots of 10 cases and upwards, delivered to the buyer.

"Thistle," "Diamond Jubilee" and "King" brand oval finnan haddies are in store with The Eby, Blain Co., Limited.

Chas. Gyde, the Canadian representative of Rowntree & Co., expects a first shipment of "Elect" lemonade in about two weeks.

George Foster & Sons report that they have a full assortment of canned vegetables, and are giving special quotations on round lots.

The Acme Fruit Cleaning Co. are calling attention to their new seeded raisins. These goods are done by the most improved machinery.

Further supplies of flaked rice, grape nut food and shredded whole wheat biscuit have been received by The Eby, Blain Co., Limited.

The Standard Tobacco Co., of Quebec, are now turning out a fine line of cigarettes, and expect to still further enlarge their output in the near future. Their goods are already meeting with a good reception from the trade.

George Foster & Sons state that their fragrant "Magnolia" Ceylon tea is steadily growing in popularity and sales increasing in a very satisfactory manner. They claim it to be the best value, handsomest package, and yield best profit of any line on the market.

YOU MAKE A PROFIT

on the sale of one jar of imported marmalade, and you also make a profit on one jar of Upton's.

BUT—you will sell 5 jars of Upton's Marmalade to every one of imported. Therefore, your total profits in selling Upton's will be five times as large.

The grocer who does not keep Upton's Marmalade is neglecting his profits.

Sold in 1-lb. Glass Jars at \$1.00 per doz.
and in 7-lb. Wood Pails at 7½c. per lb.

Henry Wright & Co., Toronto

Selling Agents.

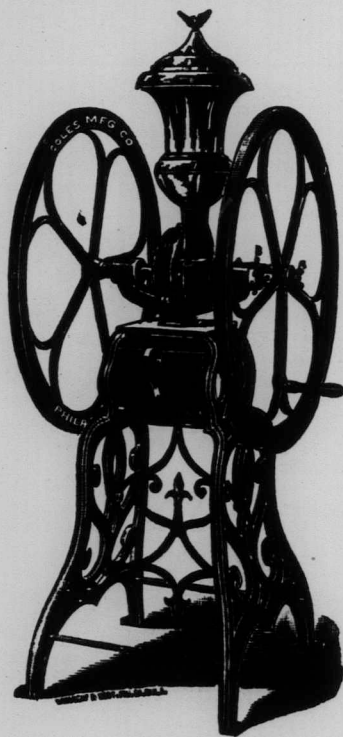


JAPAN TEAS

Two attractive lines due here in a week; price 18½c. and 19½c.; early May Teas.

SAMPLES ON APPLICATION.

H. P. ECKARDT & CO., TORONTO.



No. 18

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.
PHILADELPHIA, PENN'A.

Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

There's no disagreeable stickiness, no permeating scent, no irritation from Wool Soap using--it gives the skin the clean freshness of a "dip in purity."

Swift and Company, Makers, Chicago.

Canadian Representatives:

W. T. Strong & Co., London. Thos. H. Goldring, Toronto.
W. J. Cairns, Ottawa. E. A. Richards & Co., Hamilton.



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JOHN BAYNE MacLEAN, HUGH C. MacLEAN
 Montreal. Toronto.

THE MacLEAN PUBLISHING CO.
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Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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WHEN WRITING ADVERTISERS
 PLEASE MENTION THAT YOU SAW
 THEIR ADVERTISEMENT IN THIS PAPER

STAPLE PRICES UNUSUALLY HIGH.

ACCORDING to Bradstreets, New York, the price of 105 of the principal staples at June 1, this year, averaged higher than at any period since April, 1893, the year of the panic.

The following table of approximate index numbers gives an idea how prices have run in recent years:

July 1, 1891.....	91,633	June, 1897.....	86,648
" 1892.....	80,629	July, 1897.....	66,937
" 1893.....	79,369	May 1, 1898.....	74,666
" 1894.....	72,270	June 1, 1898.....	74,885
" 1895.....	72,270	May 1, 1899.....	78,996
" 1896.....	65,952	June 1, 1899.....	79,873

These averages show that, taken as a whole, the condition of the market is much higher than in the last few years, though it does not yet come up to the high prices prevailing in 1891.

Of the 105 staple articles included in the calculation, there have been advances in the price of corn, rye, peas, beeves, sheep, beef and mutton carcasses, milk, eggs, hams, butter, cheese, mackerel, tea, molasses, raisins, salt, hides, hemlock, oak and union leather, Australian wool, jute, silk, printcloths, standard sheetings, gingham, cotton sheetings, iron ore, Eastern,

Southern, and Bessemer pig iron, steel rails and billets, tinplates, steel beams, silver, copper, lead, tin, bituminous coal, Connellsville coke, crude and refined petroleum, turpentine, nails, yellow pine, spruce and hemlock timber, borax, alcohol, quinine, hops, rubber, rock and phosphate. This includes over half of the whole, or 56 out of the 105 articles.

In the following 37 of the articles there have been decreases in value: Wheat, oats, barley, flour, hogs, beef, pork, bacon, lard, coffee, sugar, rice, beans, potatoes, peanuts, lemons, currants, cotton, Ohio and Pennsylvania wool, hemp, flax, quicksilver, anthracite coal, Southern coke, linseed oil, castor oil, olive oil, resin, tar, bicarbonate soda, sulphuric acid, opium, tobacco, hay and cotton seed. Twelve articles, glass, alum, nitric acid, ground bone, lime, brick, cottonseed oil, aluminum, codfish, bread, hogs, carcasses, and horses, are unchanged in value compared with a year ago. Of the advances the most notable are in iron and steel, live cattle and sheep, most groceries, hides and leather, manufactures of textiles, coal, coke, petroleum, building, and corn and rye.

On June 1, as compared with May 1, 1899, 36 of the 105 articles advanced in value, and 42 remained unchanged, thus showing a decline in only 25 articles. On the whole, therefore, prices tended upwards in June as well as in the year as a whole. Though wheat, oats, barley, hogs and potatoes show a decline in price from June 1898, to June 1899, the stiffening is attributed to the prosperity of the agricultural interests, for it was here that the first evidences of improvement in trade were noted. Three years (from 1896 to 1898 inclusive) of good demand and prices for agricultural products have resulted in such an active demand for and large distribution of both necessities and luxuries from the agriculturists, that the general increase of business must be accredited to this cause.

SODA BISCUITS CHEAPER.

A reduction of 1/2c. per lb. in the price of soda biscuits is announced by the manufacturers in Ontario. This is the first change that has been made for over a year. Other kinds of biscuits are unchanged.

THE REASON CHEESE ADVANCED.

SOME weeks ago reference was made in our market reports to speculative short sales of cheese for forward shipment, it being intimated at the same time that when the date of delivery arrived that these transactions would have an important bearing on the standing of the market.

The advance in the price of cheese during the past week fulfils our forecast of the situation, for, as we expected, when the shorts commenced to provide for their wants, their kind competitors, by manoeuvres which everyone in the trade are familiar with, bid prices up in the country.

It is understood that a large percentage of these short sales were made on the basis of a cost in Montreal of 8c.

As finest cheese, both Ontario and Quebec, have been costing more than that in the country, the inference is that these short contracts will be the reverse of profitable. It is understood also that cheese have been sold over the cable for even less money.

If this is correct, and the market maintains its present status, the losses will be still heavier. It is just possible, however, that after the forward contracts for early June shipment are filled, the demand may slacken, with the result of a reaction in prices, especially as the flush of the season is approaching when offerings at the different country boards are at their heaviest.

As cheese is selling to-day, it is one full cent per pound, or 70c. per box, above what it was costing last year. Last year, also, the large speculative operations of the Warringtons imparted a fictitious value, in a sense, to the cheese.

These circumstances, no doubt, led the people who sold short recently to argue that prices were bound to go lower, but they appeared to ignore the fact that the stock of cheese in Great Britain this summer is fully 50 per cent. below what it was at this time last year.

BUSINESS IN NEW SALMON.

Some large sales of new pack salmon for forward shipment were made in Montreal on Friday last, about 10,000 cases being placed on local and western account.

"Maple Leaf" brand was marked at \$4.50, and for Lowe Inlet and similar brands \$4 per case f.o.b. Coast was the stipulation.

CANADIAN EGGS IN ENGLAND.

The egg trade with Canada shows no sign of declining. Imports are still increasing, and these eggs are already well-established in a good many markets, though London is still behind Liverpool and Glasgow.

THIS is an extract from an editorial which appeared in *The Grocers' Journal*, London, Eng., May 27.

When the McKinley tariff went into operation, if there was one branch of the Canadian trade which promised to be killed, or at least terribly maimed, it was the egg export trade.

With the United States market free no effort had been made to cultivate an export trade in eggs with any other country. And, when a duty of 5c. a dozen was put on by Congress, everybody and everything directly interested, except the hens, became faint-hearted. In their dilemma people began to turn their attention to the English market, but the few who did this were laughed at by the many, who in effect declared there was "nothing in it."

For a while it looked as if the pessimistically inclined had good reason for their derision. But egg exporters in Canada gradually learned the peculiarities of the British market, and each year, ever since 1890, with one exception, has seen an increase in the shipment of eggs to Great Britain. The following table proves this. The first column shows the total exports in dozens to all countries, the second the quantity that went to Great Britain, and the third the quantity that went to the United States during each of the past nine fiscal years:

EXPORTS OF EGGS (IN DOZENS).

	Total in Dozs.	To G.B.	To U.S.
1890.....	12,839,660	3,600	12,825,735
1891.....	8,022,935	649,476	7,354,235
1892.....	7,931,204	3,987,655	3,918,015
1893.....	6,805,432	4,104,632	2,664,942
1894.....	5,141,586	3,449,243	1,611,881
1895.....	6,500,817	4,184,271	2,258,518
1896.....	6,520,678	5,587,725	894,989
1897.....	7,476,636	6,939,496	479,258
1898.....	10,369,996	10,280,466	38,643

The McKinley tariff went into operation on October 6, 1890. As the Canadian fiscal year ends June 30, the egg trade of the first year given in the above table was not affected by that tariff. In fact, it was not until the fiscal year of 1891 was three months old that McKinley's pet bill went into operation.

Although the egg export trade of Canada has not yet wholly recovered from the blow

dealt it by the McKinley tariff, yet it is evident from the above table that it is more than convalescent and is so near recovery that no doubts need arise as to the ultimate outcome.

The exportation of eggs to the United States is so nearly dead that the life that is left in it is of no value. The 38,643 dozen exported last year were only valued at \$5,029. The decrease in the nine years was 99.71 per cent. The increase in the exports to Great Britain, on the other hand, is nearly three thousand fold, while the total exports to all countries are only a little over 19 per cent. below what they were in 1890, the year before the McKinley bill went into force.

One would probably have to search the pages of history in vain for a parallel of the export egg trade of Canada during the past nine years. In that time an important trade with one country has been wiped out, while with another one of almost equal, and with promises of larger, proportions has been created.

JUNE DEAL IN CREAMERY.

The continued firmness of the butter market is certainly remarkable. Last week, when buyers paid 17c. and over for certain fancy creameries in the Eastern Townships in Quebec, the majority pronounced that this was the top price, and that we were bound to have a reaction.

Instead of a reaction the same buyers have steadily gone on accumulating their holdings of fancy creamery at full figures.

The only conclusion to be drawn from this steady absorption is that they consider June creamery good property at the money. Very likely, also, a large percentage of the recent purchases are destined for cold storage, to be taken out during the fall, and either sold to the local trade or exported.

Recent buying has been on behalf of both exporters and local jobbers, but in contrast to last year, when the latter dominated the market, the former now do so.

It is well known last year that several of the local jobbers made a good turn on their June deal, and it is quite possible that this fact has induced firms more centred in the

export trade to do a little speculation this season on domestic account as well.

At present the outside price for finest creamery in Montreal is 17 $\frac{3}{8}$ to 17 $\frac{1}{2}$ c., which is an advance of fully $\frac{3}{4}$ c. in ten days.

A STRONG PEPPER MARKET.

Pepper appears to be in a pretty strong position. Notwithstanding the heavier shipments of black pepper from the Straits for the second half of May the market is as firm as ever, and it is anticipated, according to latest mail advices from London, that higher prices will prevail in the autumn.

This is the time in Singapore when the second crop comes in, and it is said to have been bought up by Eastern buyers.

Stocks, in bags, of all kinds of pepper on May 31, in the principal markets of Europe during the past three years, were as follows:

London.....	176,600	179,400	137,700
Holland.....	97,000	99,200	112,400
Hamburg.....	13,400	15,300	11,500
Havre.....	91,000	119,500	115,900
Bordeaux.....	1,900	1,400	1,300
Marseilles.....	3,000	3,900	4,300
Trieste.....	11,600	20,300	18,200
Total bags.....	397,500	439,000	401,300

The decrease in the stocks compared with last year is, it will be observed, nearly 9 $\frac{1}{2}$ per cent.

GROCERY STORE BEAUTIFIERS.

THE grocer is indebted in a large measure to the lithographic printer for much of the possibility of making his shelves and windows attractive.

The individual beauty and the great variety of designs shown in labels on canned and bottled goods and other packages have made it possible for a grocer to give to shelves, which a few years ago were cold and uninteresting, an appearance of art and beauty.

This is even more true of the grocer's window, for here the dresser has opportunities to arrange the goods in any manner desired, and thus produce from the variety of designs and colorings even a more beautiful effect than is possible in his shelves.

In addition to the material benefit that is derived by having an attractive store, the grocer and his help will not fail to be influenced for good by the increasing taste and beauty shown in package labels. Taste and beauty never fail to exert a refining influence on mankind.

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BOUNTY FOR CANADIAN BEET SUGAR.

A RESOLUTION was introduced in the House of Commons at Ottawa, on Monday, asking that the Government give a bounty for the encouragement of beet sugar manufacture in Canada, and that all machinery necessary for the equipment of sugar factories be admitted free of duty. The resolution was introduced by Dr. Sproule, and read as follows:

That, having regard to the large importations of sugar into Canada for home consumption, amounting to 236,670,038 pounds in the year 1898, at a cost of \$4,868,956, and that it has been demonstrated beyond a doubt that the cultivation of sugar beet in the Dominion is not only feasible, but is being successfully adopted in many parts of the country at present; therefore, in the opinion of this House, in order to stimulate the farmers of Canada to engage in the growth of this valuable product, and also to encourage the establishment of beet root sugar factories, a bounty should be offered for all beet root sugar manufactured in the Dominion during the next ten years, and that the machinery necessary for such plant, not made in Canada, be admitted free of duty.

Whether this resolution will receive the support of the Government remains to be seen. The Minister of Agriculture showed that he, at any rate, was not favorably disposed towards it, and it is not the first time that he has evinced a want of faith in the possibility of the beet sugar industry being made successful in Canada.

The Dominion has not been unmindful of the industry. On July 22, 1895, Parliament gave its assent to a bill providing a bounty for beet root sugar produced in Canada. The bounty was to be 75c. per 100 lb., to expire on July 1, 1897. Time passed, no factory was started, and the statute expired by limitation. Attempts were made to have the time when the statute should expire extended, but they were abortive.

Last year interest was reawakened in the beet sugar industry, and the Government was again memorialized to give a bounty for the encouragement of the beet sugar industry. The Wholesale Grocers' Guild, of Toronto, interested itself in the matter, and, at a meeting held on May 3, 1898, passed a strong resolution in favor thereof. In this resolution the Government was asked to give a bounty on all sugar made in Canada from domestic-grown beet, the amount to be paid to be \$1 per 100 lb. for the first year, 75c. for the second year, 50c. for the third year, and 25c. for the fourth and fifth years. The first year of payment was to be 1899, and the last year 1904.

It has been demonstrated beyond all

question that Canada can produce sugar beets of good saccharine quality.

Analysis of beets grown on the experimental farm at Ottawa showed an average percentage of sugar of 14.94. Beets grown in British Columbia in 1897, and analyzed by a Dominion analyst, showed a percentage of from 10.4 to 16, and the beets had, in many instances, been improperly cultivated. In November of 1897, Professor Shuttleworth analyzed at the Ontario Agricultural College sugar beets grown in the vicinity of Owen Sound, and 37 samples gave an average of 14.75 per cent. of sugar. It has also been demonstrated that excellent sugar beets can be produced in Western Ontario. The average percentage of sugar in the beets produced in Germany is less than 14.

Hon. Sydney Fisher, the Minister of Agriculture, cast doubt upon the adaptability of Canada for beet root sugar production, and evidently based his opinion upon the fact that \$2,000,000 had been lost in Quebec in trying to build up the industry there. But, because it failed in Quebec, it does not follow that there need be failure elsewhere. Even in Quebec, however, according to those who profess to be in a position to speak authoritatively, better results should have been obtained.

In 1897 the plant which had done duty in the Farnham, Quebec, factory was removed to Rome, N.Y., where it has been a success. But obsolete methods and apparatus were discarded. In one particular alone the labor of 30 to 40 men was saved.

In assisting in the establishment of a beet sugar industry in Canada, the Government can do one of two things: It can start a small experimental factory and furnish it with up-to-date machinery, or it can give a bonus to be discontinued after a reasonable length of time. The latter seems to us the most desirable.

Canada can produce as good, if not better, sugar beets than Germany. That is an inducement. Besides this there is the duty of ½c. per lb. on raw sugar. Under these conditions private capital, assisted by a bounty, until the industry is established, ought to have sufficient courage to launch the industry. If capital, under such conditions, has not now

the necessary courage, it is better to wait until it has. Or perhaps it is that we had better wait until a more convenient season.

But now seems to be the most convenient season that Canada has ever had for the starting of such an industry, and for this reason THE CANADIAN GROCER urges the giving of a bounty by the Government.

FIRM SALMON OUTLOOK.

WHILE it is early to speak positively as to what the ultimate condition of the coming canned salmon season may be, present indications are bullish rather than bearish in their character.

A letter which THE CANADIAN GROCER has just received from Malcolm & Windsor, Limited, Steveston, B.C., corroborates what has already been said in regard to the scarcity of fishermen on the Coast. "This has been brought about to a great extent," they say, "by the new fishing regulations issued by the Government to come into force for the coming season, and which are likely to hamper the operations of the industry in a very large measure."

Referring to the situation in England, the letter just quoted says: "The British Columbia salmon combination in England has lately fixed selling prices for the unsold portion of the 1898 pack and for the output of the 1899 pack shipped to the United Kingdom. These prices are equal to Canadian figures of \$5 for talls and \$5.80 for flats. The action of the English combination will have the effect of considerably strengthening the Canadian market, and high prices for the coming pack may be expected, more especially in view of the price fixed for the Puget Sound output, viz., \$1.20 per dozen for talls. It is only natural to suppose that prices for raw material on the river will also be high."

DROPS FROM THE EDITOR'S PEN.

Time is fitted with wings that never tire.

The store window that is not properly dressed is not respectable.

It costs energy to succeed, but it costs reputation to fail in life.

"Following the leader" is not always wise in business. The most successful men are those who follow their own instincts.

"WE CLAIM"

Sealed Lead Packets Only.
By Good Grocers Everywhere.

"SALADA"

CEYLON TEAS

To be positively and indisputably the Best Teas upon the market to-day. Hence their enormous sale.
Toronto. Montreal. Boston. Detroit. Buffalo. Pittsburgh. Cleveland.

Ivory Bar

IS PUT UP IN

1-lb. bars. }
2 6-16-lb. bars. } 60 bars in box.
3-lb. bars. }

Ivory Bar Twin Cake

12-oz., 100 cakes in box.

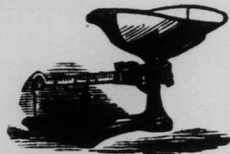
Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO.
Limited

GROCCERS, MAKE MONEY !

BE UP-TO-DATE

**WILSON'S
MONEY
WEIGHT
SCALES**



Show you in figures the weight of the purchase, also the price and the amount paid.

Handsomely Finished. AGATE BEARINGS
Send for Catalogue

C. WILSON & SON

69 Esplanade St. E., TORONTO, ONT.

THE COWAN RAMSAY CO., LIMITED
IMPORTERS OF TEAS

RED CROSS TEA

in lead packets, and

CLUBHOUSE

in 2 lb. Cartons, 50 and 100-lb. Tins.

These brands are registered, and the quality guaranteed by us.

SEE OUR
BANNER
WASHBOARD
for the best 25 cent line made.
WALTER WOODS & CO.
HAMILTON

HORSE HAIR.

Have you any? We buy it.

GEO. ROSSITER & SONS

10-14 Pape Avenue TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



TRADE MARK REGISTERED

All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being no old, unsaleable stock in "Horseshoe Salmon."

Every consumer should use it because it is the BEST and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,
Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

AGENTS:
Geo. Stanway & Co., Toronto, Agents for Ontario.
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NEW COUPON SYSTEM ADOPTED MAY 1st.

GRAND MOGUL

Tea, Coffee, Mustard, Baking Powder,
Cream Tartar, Soap, Flavoring Extracts.

EVERY ARTICLE A TRADE-WINNER.

The best value in Canada at the price. The large number of orders are so much in excess of what we expected that we are unable to ship promptly. We, therefore, ask the indulgence of our friends.

SEE OUR AD. in...
MAIL & EMPIRE
MAY 23rd.

T. B. ESCOTT & CO.,

Wholesale Grocers, Importers
and Manufacturers,
LONDON, ONT.

MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

TORONTO, June 15, 1899.

GROCERIES.

NO particularly striking features have developed on the local wholesale grocery market during the past week. Business is somewhat listless, and, consequently, not satisfactory. In no one line this week can activity be said to obtain. The members of the Packers' Association are again offering futures in canned goods, but no transactions are reported at the figures they ask. The movement in canned goods generally is light. The sugar situation is without change, although the outside markets are, as a rule, firm. The volume of business locally is small in sugar. Coffees are meeting with a steady demand from the retail trade. Very little is being done in either syrups or molasses. In teas, trade is quiet.

CANNED GOODS.

The agreement among the members of the Packers' Association in regard to futures went into operation on Saturday last. The minimum figures at which canned vegetables are to be offered for future delivery are, tomatoes, 75c. and peas and corn, 65c. Some of the packers are asking as high as 75c. for corn. No transactions are reported at any of the prices named, and wholesalers are not disposed at present to buy. One packer outside the agreement offered tomatoes for future delivery at 70c. delivered. Some of the wholesalers are quoting futures to the retail trade at 75c. The idea for old pack is 80 to 85c. per doz., but there is only a moderate demand. Corn is steady at 95c. to \$1 per doz., with the demand fair. Canned fruits are quiet. There is a demand for gallon apples, and, as stocks are light, prices are rather higher, quotations now ranging from \$2.10 to \$2.25. Futures are being quoted at \$2 by the packers, and standard 3's at 75c. Strawberries are being offered by the packers for future delivery at \$1.35; yellow, egg and Lombard plums at \$1.10; greengages at \$1.20, and blue plums at \$1. The demand for canned salmon, while im-

proving on account of the advent of the picnic season, is, nevertheless, disappointing. The demand for canned meats continues to increase and is now described as fair.

COFFEES.

Local wholesalers are experiencing a steady demand for green Rio coffees at steady prices. The primary markets are, however, dull and weak, with delivery of Rio slow.

SUGARS.

No change has taken place in the sugar situation in Canada during the past week. The demand is dull, but the strength of the outside market gives a firm tone to prices. The cost of Canadian granulated is, at the time of writing, from 21 to 24c. below the price of the United States product. This, of course, interferes with the importation of the latter at present. Canadian and imported yellows are, however, on much the same parity. As long as the outside markets remain as they are, the possibilities are for an advance in the price of Canadian refined sugars rather than a decline.

In the United States, last week, refined sugars advanced $\frac{1}{8}$ c. per lb. and raws 1-16c. The cable on Monday reported

See pages 27 and 28 for
Toronto, Montreal, St. John,
and Winnipeg prices current.

beet sugar easy in London, with prices $\frac{3}{4}$ d. lower. But this, apparently, had no influence upon the strength of the New York market, where holders of raws are not anxious sellers.

Locally, the fixed price of Canadian granulated is unchanged at \$4.60 Toronto for Montreal refined, and \$4.55 for Acadia; and for No. 2 yellow \$3.80 is the figure, and for Phoenix \$4.35. Foreign granulated, \$4.55, Toronto, and yellows at \$3.75 up.

SYRUPS AND MOLASSES.

Business continues dull. Both the syrup and the molasses markets rule steady as to price.

SPICES.

The pepper market continues to gather strength, and still higher prices are, in consequence, looked for. Increased strength was given to white pepper early in the week by the cable advices.

TEAS.

A cable received in Toronto after THE

GROCER went to press last week, stated that low-grade Indian teas were firm, while a rise for June and July was expected. The first sales at Calcutta have taken place, and the market opened strong, c.i.f. quotations for Canada being 15 $\frac{1}{2}$ c. per lb. for pekoe souchongs.

Mail advices from London, England, under date of June 2, state that at the auction sale there bidding for anything in Ceylon tea up to 7 $\frac{1}{4}$ d. was keen, with rather dearer prices. Above this figure rates were maintained, but bidding was irregular, pekoes, and even orange pekoes, sometimes realizing hardly better prices than pekoe souchongs in the same invoice. In regard to Indian teas, the advices said: "The market reopened on Monday with a sale of 7,205 packages, of which 405 were new season's teas. The tone was distinctly firmer, lower grades being slightly dearer. The few new seasons were of somewhat poor quality."

On the Toronto market during the past week there has been quite a little buying for importation from London of Ceylon teas costing from 19 to 20c. here. The reason advanced for this is that these teas are showing relatively better value than the low-priced goods, which still remain high. Then, the quality of these teas is fine at this time of the year, whereas, those which will be shipped from Ceylon for the next couple of months, owing to the wet season, will be poor.

The Japan tea market has recovered from its recent easy turn, and latest advices give the total advances as equal to 1c. per lb. There has been a little business done during the week in new season's teas. Some bids have been made for old Japan tea, but holders would not accept them. Samples of new season's Japan tea representing shipments in transit are to hand this week. The strength of the market for new season's Japan tea is chiefly in regard to fine teas costing 18 to 20c. per lb. There has been a run on these and they are now difficult to secure.

Quite a brisk business in spot China green teas has been done during the week, some round lots having changed hands. The green tea market has not yet opened in China. The market has, however, opened for China congous. At the opening, prices were lower than last year, but heavy buying by Australia has caused an appreciation in values,

A pure hard Soap

Smyrna

SURPRISE SOAP

MAKES CHILD'S PLAY OF WASH DAY

A pure high grade laundry soap which can be sold at 5 cents a cake and yields a good profit. Manufactured exclusively by

The St. Croix Soap Mfg. Co.

ST. STEPHEN, N.B.

FOREIGN DRIED FRUITS.

CURRENTS—Wholesalers are experiencing a good demand for currants, and particularly for the cheaper grades, cleaned.

VALENCIA RAISINS—Quite a little business is being done between the wholesale houses, but there is not much buying this week by the retail trade. Trenor & Co. estimate that the quantity is somewhat in excess of last year.

SULTANA RAISINS—Reports from Smyrna state that the old crop of Sultana raisins is entirely exhausted, and that prospects for new crop are much better than last year.

FIGS—Mail advices report that the crop of Smyrna figs will be a great deal better than the very poor one of 1898.

PRUNES—Local wholesalers are doing a fair business, although the demand is slackening off. Crop prospects in both Bosnia and France, according to advices to Watt & Scott, are poor.

GREEN FRUITS.

The Scott street fruit market was opened on Monday, and is already a scene of bustling activity, especially in the mornings. The efforts made by the commission and retail fruiters to induce growers to send in their produce on the night or early morning trains have been largely successful, but still some stuff is coming in during the afternoon. Canadian strawberries are now arriving in large quantities, and prices are going down somewhat, though the quality of berries now arriving is much superior to that of those which came in earlier. From 8 to 11c. is the range of prices. Canadian cherries are coming in at \$1 to \$1.50 per basket, and gooseberries at 50 to 75c. Messina oranges are done. Sorrentos are selling at \$4.75 to \$5 for boxes and \$2.50

to \$3.25 for half boxes. Tomatoes are arriving in fair quantities from Florida, at \$2.50 per 6-carrier case, and from Mississippi at \$1.50 per 4-basket case. They sell readily at these figures. Pineapples are still somewhat scarce, and consequently prices are well maintained. Lemons are firm, but unchanged in price. They are in good demand. Bananas, too, are selling freely at firm, unchanged prices. Egyptian onion stocks are becoming depleted, yet, as the demand is slow, prices of inferior qualities have fallen to \$1.50 per case. Good stock is still worth \$1.75 to \$2.

COUNTRY PRODUCE.

EGGS—Receipts are falling off, and, as the demand continues active, prices are again up ½c., the ruling jobbing price today being 12½c. Some dealers consider the conditions warrant ½c. more than this.

POTATOES—The market is easy, though prices continue at last week's figures. We quote cars on track, Toronto, at 65 to 67c. per bag, and on the street market 70 to 75c. is paid.

BEANS—There is little doing. Hand-picked are nominally worth \$1 to \$1.10. Medium grades are selling at 85 to 90c.

DRIED AND EVAPORATED APPLES—The demand is dull. We quote dried apples nominally at 5¼ to 5½c.; evaporated at 9½c.

VEGETABLES—Cauliflower is offering at 75c. to \$1. No other change is noted. We quote as follows: Rhubarb, 15 to 20c.; radishes, 15c. per dozen bunches; spinach, 30 to 40c. per bush.; green onions, 5 to 10c. per doz.; asparagus, 30 to 50c. per doz.; celery, \$1.00 per doz.; lettuce, 20 to 25c. doz. bunches; cabbage, per doz., \$1 to \$1.25; parsley, 20 to 25c. per doz. bunches;

green cucumbers, 40 to 60c. per doz.; new beets, 40 to 60c. per doz. bunches; parsnips, \$1 per bag; carrots, 40 to 60c. per doz. bunches. New cabbage are being imported at \$1.50 to \$2.75 per crate; wax beans at \$1.75 to \$2 per bushel hamper; green beans at \$1.50 to \$1.75 per bushel hamper, and cucumbers at 75c. to \$1 per doz.

BUTTER AND CHEESE.

BUTTER—There is a good demand for dairy prints and tubs. The receipts of really choice dairy are so abundant that the local sale of creamery has been somewhat reduced. Though no change in quotations is noted creamery is rather easier, while dairy has become steadier in the past week.

CHEESE—There is an excellent local trade doing. The feeling is steady at country boards, 7¾ to 8½c. being paid at Western points. The range of jobbing prices is 8½ to 9c.

PROVISIONS.

There is a brisk local shipping demand for all smoked and dry salted meats. Lard is moving well, and barrelled pork is in fair request. Prices throughout are firm, though unchanged.

FISH.

Bluefish and B.C. salmon are off the market. Oregon salmon is 3c., and Restigouche salmon 8c. cheaper. Halibut has declined 2c., and steak cod, 1c. per lb. Mackerel is 5 to 10c. cheaper. We quote as follows: Fancy mackerel, 15c.; Oregon salmon, 12c.; Restigouche salmon, 17c.; Erie fresh whitefish, 8c.; North Shore whitefish, 7c.; North Shore trout, 7c.; bluefish, 9 to 10c.; speckled trout, 25c.; perch, 4c.; pike, 6c.; frogs' legs, 35c.; eels, 6c.; bullheads, 4c.; herrings, large,

Corona Golden Figs

are choice eating and cooking Figs. Put up in **1-LB. CAKES**—each wrapped and packed in special Caddies, containing 4-doz. cakes.

Cost you 7½c. and sell from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value (\$3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

W. B. BAYLEY & CO., Ontario Agents, 59-63 Front St. East, TORONTO

Excellent Reasons, are they not?
Why grocers should handle



They give you a fair margin of profit.
They give you a reputation for handling superior goods.
They give you entire satisfaction

McLauchlans' Cream Sodas.

Biscuit Manufacturers **J. McLAUCHLAN & SONS,** OWEN SOUND.

CANADIAN

Manufacturers and Shippers who are not represented in

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Will do well to correspond with me.

E. NICHOLSON

124 Princess Street, Winnipeg, Man.

Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882.

16 years' experience.

Toronto Salt Works

TORONTO, ONT.

Write us for SALT of any kind.
Also SALTPETRE, car lots or less.

CREST BRAND
BAKING-POWDER.
TRADE MARK
COFFEE, EXTRACTS.
MUSTARDS, AND SPICES.
BEARING THIS TRADE MARK
ARE GUARANTEED

We solicit consignments of

POULTRY
ROLL BUTTER
FRESH EGGS.

Highest prices obtained. Quick returns.

The Wm. Ryan Co. Limited

70 and 72 Front St. East, TORONTO

Clemes Bros.

51 Front St. East
TORONTO.

Fruit Commission Merchants.

4c.; halibut, 8c.; steak cod, 6c.; salt water fresh haddock, 5c.; Labrador herring, \$4 per bbl. and \$2 per half-bbl.; Digby herring, 9 to 10c. per box; Halifax herring, \$1.50 to \$1.65 per 100; cod, in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.; haddies, 8 to 9c. per lb.; lobsters, 15c. per lb.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The wheat market keeps steady. Holders of Ontario winter wheat are asking 72c., and millers are bidding 71½c., and a fair amount of business is being done at the latter figure. The Toronto market is active, each day bringing large deliveries of wheat, and a fair quantity of oats and peas. We quote as follows: Wheat, white and red, 76 to 77c.; goose, 67 to 68c.; peas, 60 to 67c.; oats, 35 to 36c.; barley, 44 to 45c.; rye, 53 to 55c. No. 1 hard Manitoba wheat has advanced 1c., and is now selling at 85c., Toronto.

FLOUR—Buyers have manifested more confidence in the higher range of values now ruling, and the volume of business being done is increasing. Prices are unchanged. We quote: Manitoba patents, \$4.10 to \$4.25; Manitoba strong bakers', \$3.75 to \$3.80; Ontario patents, \$3.75 to \$3.80; straight roller, \$3.45, Toronto freights.

BREAKFAST FOODS—A fair trade reported. Prices are unaltered. We quote: Standard oatmeal and rolled oats, \$3.75 in bags and \$3.85 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$4; pot barley, \$4.

HIDES, SKINS AND WOOL.

HIDES Deliveries continue good. Prices are steady. We quote cowhides: No. 1, 8¼c.; No. 2, 7¼c.; No. 3, 6¼c. Steer hides are worth ½c. more. Cured hides are worth 9c.

SKINS—Calfskins are firm. Lambskins are 5c. dearer. A good business is opening up. We quote: No. 1 veal, 8-lb. and up, 9c. per lb.; No. 2, 7c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheepskins are worth 90c. to \$1, and lambskins, 25c.

WOOL—A good business is reported. Prices are steady at 13c., and unwashed, 8c.

SALT

A good trade is reported at unchanged prices. We quote at Toronto: Canadian salt, carload lots, \$1 per bbl., and 65c. per sack of 200 lb.; less than carload lots, \$1.05 per bbl., and 70c. per sack. At

SARNIA Water White Lamp Oil.

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded Sarnia Water White. Wholesale only by

The QUEEN CITY OIL CO., Limited.
TORONTO, ONT.

SMOKED MEATS

QUALITY COUNTS.

The MAPLE LEAF Brand combines all the qualities demanded by the highest class trade.

There is nothing better. If you are not already a customer of ours a sample order will convince you.

D. GUNN, BROTHERS & CO.

Pork Packers and Commission Merchants

76-78-80 Front St. E. - - TORONTO.

Curers of the MAPLE LEAF Brand Smoked Meats and Pure Lard.

CONSIGNMENTS SOLICITED

Our specialties

POULTRY, BUTTER, EGGS, HONEY.

We buy Dried Apples. Send us samples and we will offer you.

Correspondence Invited.

Rutherford, Marshall & Co.

68 Front Street East, Toronto.

Royal Snaps

Please ask for samples and price of best Ginger Snap in Canada.

THE HOME CAKE CO.
GUELPH, ONT.

In Baking Powder

THREE STANDARDS ARE:

WHITE SWAN

1-lb. Tin, 25c.

ROYAL CANADIAN

1-lb. Tin, 15c.

QUEEN'S FAVORITE

1-lb. Tin, 10c.

Supplied through the trade.

SMITH & SCOTT, Mfrs.

TORONTO

the wells, we quote F.O.B., barrels, 70c.; sacks of 200 lb., 45c. English salt is quoted at 48½c. per sack of 154 lb.

MARKET NOTES.

Lambskins are 5c. cheaper.

Eggs have again advanced ½c.

The Japan tea market is rather higher again.

The pepper market continues to gather strength.

The members of the Canadian Packers' Association are again quoting futures.

D. Gunn, Bros. & Co. have had on exhibition some days a model of the egg-candling machine mentioned in last week's issue. By it a case of eggs can be tested in one minute. The inventors are Lyon Bros., Manchester, Eng., who intend to make it in all sizes, so as to suit the needs of the country merchant or the wholesale jobber.

Fancy mackerel are 5 to 10c. cheaper. Oregon salmon have declined 3c.; Restigouche salmon, 8c.; halibut, 2c.; steak cod, 1c.

QUEBEC MARKETS.

MONTREAL, June 15, 1899.
GROCERIES.

THE week has furnished a moderate trade in general groceries, and, as a rule, there have been no changes in spot values. Among the more interesting facts of the week are the closing of some contracts for new pack salmon. Sugar has not altered its position, though the tone is much firmer in New York. Molasses continues unsettled at primary points, but the fact has not influenced the spot situation in any way. Inquiry for dried fruits by jobbers has led to further business in Valencia raisins. Rice contributed nothing new, and the same can be said of coffees and spices. Tea remains much the same, while in green fruits and provisions a good seasonable trade was experienced lately.

SUGAR.

There is a good demand for sugar, and the tone is strong in sympathy with sentiment elsewhere, which is very firm, especially in New York. Both the firms inside and outside the agreement have been good buyers of sugar, and, so far as can be learned, the latter are not cutting prices to any great extent on the refined article. Cables from London state that the market for raw is quiet, with little demand for cane stock, Java selling at 13s., and fair refining at 11s. 9d. Beet is reported dull and rather easier, present month is ¾d. lower, the quoted price being 11s. 1½d., and next month 1½d. lower at 11s. 2¼d. On spot, refined at the mills is quoted at \$4.50 for granulated, and yellows all the way from \$3.70 to \$4.25, as to grade. Firms outside the understanding may be selling below this

basis, but, if so, are losing a tidy sum, as they don't get any rebate.

SYRUPS.

There is little change in the syrup market, which continues dull and featureless, prices ruling nominal at 1¾ to 2¼c. per lb., as to quality, at the factory.

MOLASSES.

There has been another shuffle in the molasses market at the Island, cables this week quoting the first cost at 14c., which is a decline of 1c. on last week's basis. But though this is so the fact has had no influence on the spot market, nor is it likely to, for the reason that when offers were cabled on the new basis they were not closed with. Accordingly the spot market is unaffected so far by this cable intelligence, the Guild price remaining at 35c. for car lots, and 36c. in single puncheons.

DRIED FRUITS.

The firmness noted last week in certain lines of dried fruits is fully maintained. Inquiry has also been more active from jobbers, resulting in a fair amount of business in Valencia raisins, selected moving at 4¾ to 5c.; fine off-stalk, 4 to 4½c., and ordinary do., 3½ to 3¾c. Other dried fruits have contributed nothing new. These figures, of course, represent trading in straight invoice lots, and not for jobbing parcels.

CANNED GOODS.

The leading feature in canned goods has been the active demand for new pack salmon, sales aggregating 10,000 cases having been made on local and western account for future delivery. The price realized for "Maple Leaf" is \$4.50, and for some Inlet, \$4 per case f.o.b. Coast. Advices are not encouraging regarding the catch. Demand for other lines has been fair. Marrowfat peas have changed hands at 65c., and early Junes at 67½c. Tomatoes have moved in a small way at 77½ to 80c., and beans are offered at 77½c. Corn is held firm and 90 to 92½c. was asked this week for round lots.

RICE.

The rice market furnished nothing new. Demand is of the average character for the season, and prices are unchanged.

COFFEE.

There is a slow demand for coffee, the market ruling quiet and featureless. Maracaibo and Santos have changed hands at former prices, and there was nothing reported in other descriptions of coffee.

SPICES.

Business in spices rules quiet, and the firm tone is fully maintained. Some movement in nutmegs at 50 to 60c., mace 50c., and pimento at 12c. is noted. These figures were for transactions from first to second hands, and do not apply to jobbing business.

TEAS.

There has been little business done in teas on spot, but importers are placing a fair number of orders for new crop goods for future delivery. In last year's tea, sales of Japans from 13 to 16c., and greens from 12 to 15c. are noted. The firm feeling is fully retained in blacks and Ceylons, the very lowest grades of the latter, for instance, being quoted on the London market at 8½ to 9d.

GREEN FRUITS.

The weather lately has not been favorable to trade in green fruits, but, since the present week opened, the hot days have led to an increased demand. Apples continue quiet, a few bbls. changing hands at \$5 to \$5.50. Oranges still show a wide range, and are not notably altered, except in the case of superior qualities of half boxes. Californian oranges are expected this week. Lemons are in fair demand at \$1.25 to \$1.50 for common, \$1.75 to \$2 for medium, and \$2.25 to \$3 for fancy. Offerings of pineapples have been limited, and rule firm at 8 to 15c. each, as to size and quality. Strawberries have been in lighter supply this week, and sell at 8 to 14c. Bananas are steady at \$1.25 to \$1.75 per bunch.

Monday afternoon, at the Montreal Fruit Exchange Company's warehouse, there was one of the most brisk sales of the season. A carload of bananas was the first on the programme, and sold up to \$1.15 per bunch. The Missouri tomatoes, a splendid car of prime stock, consigned to Moquin & Cote, met with vigorous bidding, and they sold up to \$1.20 per crate.

COUNTRY PRODUCE.

EGGS—There was no improvement in the demand for eggs. In consequence the market is quiet, with no new feature to note. Choice stock is selling at 11 to 11½c., and No. 2 at 9½ to 10c. per doz.

MAPLE PRODUCT—The market for maple product continues quiet, on account of the small offerings. We quote: Syrup, in wood, 5¾ to 6c. per lb., and at 65 to 70c. per tin. Sugar sold at 8½ to 9c. per lb.

HONEY—In honey, business was dull and prices unchanged. We quote: White clover comb, in 1-lb. sections, 8 to 9c.; dark, 6 to 7c.; white extracted, 7 to 7½c., and dark, at 4 to 5c.

BEANS—The market for beans is steady, but sales are slow. We quote: Choice hand-picked, 95c. to \$1 per bushel; primes, 65 to 90c.

PROVISIONS.

All kinds of provisions, except pork, continue fairly active, and the tone of the market is steady, with no change in prices to note. We quote as follows: Heavy Canadian short cut mess pork, \$16; short cut back, \$15.50; selected heavy short cut boneless mess, \$16.50, and heavy long cut mess, \$15 per barrel; pure Canadian lard, in pails, 7 to 7¼c.

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New Season's Japans

Due to arrive ex

Empress Japan

Before buying, write us for Prices
and Samples.

S. H. Ewing & Sons

Wholesale Only.

MONTREAL.

per lb., and compound refined $5\frac{1}{2}$ to $5\frac{3}{4}$ c. per lb. Hams, 10 to 12c., and bacon, $10\frac{1}{2}$ to 11c. per lb.

FLOUR, GRAIN, ETC.

FLOUR—A fairly active trade was done in flour on local and country account at steady prices. We quote: Winter patents, \$3.75 to \$4; straight rollers, \$3.40 to \$3.50; in bags, \$1.65 to \$1.70; Manitoba patents, \$4.20 to \$4.40; strong bakers', \$3.80 to \$4.

GRAIN—There was no important change in the local grain market to-day, business generally being quiet. In oats, the feeling was steady and sales of some round lots were made at 34c afloat. The tone of the market for peas was firmer, and $75\frac{1}{2}$ c. afloat was the inside figure, and in some cases a trifle more was paid.

MEAL—The demand for meal continues slow and the market is quiet with no change in prices to note. Rolled oats are offering at \$3.80 per bbl. and at \$1.85 per bag.

FEED—A fair trade was done in feed at steady prices. Ontario bran, in bulk, \$15 to \$15.50, and shorts \$16 to \$17 per ton; Manitoba bran, \$15; shorts, \$17, and mouillie, \$18 to \$25 per ton, including bags.

HAY—There was an easier feeling in the hay market for the lower grades, and prices for such have been shaded, but choice No. 1 is still scarce and firm. Late cables report the market strong, owing to light arrivals. We quote: Choice No. 1, \$7 to \$7.50; No. 2, \$5.50 to \$6, and clover, \$4.75 to \$5.25 per ton, on track.

CHEESE AND BUTTER.

CHEESE—This product has developed a much firmer line since last report, and business, both on spot and the country, makes it clear that exporters are short for early June shipment and are buying accordingly. These short sales were referred to in this column some weeks ago, and it was intimated at the same time that they would brighten up the market. The course of business at present and during the past week undoubtedly bears out this assumption. For western makes to-day the range is $8\frac{1}{4}$ to $8\frac{1}{2}$ c., the top price being for fancy lots, while for eastern goods $8\frac{1}{2}$ to $8\frac{1}{4}$ c. is the range, according to grade. At the wharf Monday morning 3,500 boxes were offered and sold at a range of 8 to $8\frac{1}{2}$ c., the outside being the ruling price.

BUTTER—The firm tone of the butter market is more marked, if anything, as local exporters have bid over 17c. at country points during the past day or so, and $17\frac{3}{4}$ c. was realized on a good-sized line of creamery to-day. Despite these high prices, many exporters still complain that their limits make business impossible, so that the situation is somewhat mixed.

MONTREAL NOTES.

As a result of short sales, the export price of cheese has advanced $\frac{1}{8}$ to $\frac{1}{4}$ c. per lb.

There has been another change in the first cost of Barbadoes molasses, which is again quoted at 14c. at the Island.

Very high prices have been paid for

Rowntree's

Rowntree & Co., Limited., of York, England, desire to call the attention of the Canadian trade to their well-known preparations, viz.:

**Rowntree's
ELECT Cocoa**

A delicious, highly-nourishing, and thoroughly digestible Cocoa, so economical in use that 120 breakfast cups can be filled from a 1-lb. tin.

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A new Lemonade (in essence), of great purity and delicate flavour. Very economical.

**ROWNTREE'S
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Of world-wide fame for delicacy of make. Chocolate creams of all varieties.

**ROWNTREE'S
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employing over 1,500 hands.

Rowntree & Co., Limited, are the largest manufacturers of Gum Confectionery in the world, their large Yorkshire Factories

Agent for Canada

CHAS. GYDE,

20 St. Francois Xavier Street, MONTREAL.

creamery butter at country points, figures which mean over $17\frac{1}{2}$ c. laid down in Montreal.

Laporte, Martin & Cie., wholesale grocers, Montreal, will close their place of business on June 22, St. Jean Baptiste Day.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., June 15, 1899.

BUSINESS for the past week is reported good, there being a general movement all along the line. Good prices are obtained, the markets continuing largely in sellers' favor. It is a good healthy sign, when after such a fire as we have just had, in which so many stores were burned, in many cases the dealers losing their houses as well, that as yet no financial difficulties have been reported. Rebuilding is being quite largely undertaken, and no doubt the new buildings will be far handsomer than the old ones, and more substantial. The river steamboat people who lost their warehouses are still handling freight at great inconvenience. In the markets, brooms have again been marked higher and are firmly held. Flour continues to advance, but the movement upwards here is slow. Canned goods are in a very strong position. Trade returns for the past month show an increase of nearly \$10,000 in duty collected, and

over \$100,000 in value of imports, while exports are upwards of \$300,000 ahead. The increase in the latter item is largely due to lumber, prices of which are much higher than last season.

OIL—There is but little doing at present in burning or lubricating oils, and prices show no change. In paint oil, prices are high. Linseed oil is marked rather higher and is very firmly held, while turpentine holds its high price.

SALT—There have been no arrivals for some time, and stocks of Liverpool coarse are quite light. There is rather an improved sale at firm figures. There is quite a quantity to arrive within a few weeks. There is little change in the quantity sold each season, though it shows rather an increase. Mediterranean salt and Turk's Island salt are quite largely used now in packing fish; though there is a very similar English salt very little sale is found for it. In fine salt a good demand rules. We quote: Liverpool coarse, 43 to 45c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 60c. per 100 lb.

CANNED GOODS.—Little, if any, business in futures has yet been done. Most of the packers are now quoting, and their prices seem so be the same. Dealers are holding back for some concession, and feel that as chances are promising for a good crop they will buy lower later. As the goods, particularly corn and tomatoes, will come on a bare market, there is every prospect of a stiff market. Corn is very scarce here, and tomatoes are light stock, and prices tend higher. There is considerable inquiry for gallon apples. Stocks are low, and very firm figures are quoted. Salmon, while light stock, are sold low by some holders, who carried stock over last year which cost them low. In fruits there is a steady sale at good figures. Blueberries are out of the market. An increased number of brands

of finnan haddies are offered. Canned oysters are rather higher. Shrimps are scarce and difficult to get. In meats prices are firmer, and an advance is looked for.

GREEN FRUITS—A good deal of interest centred in the fruit auction, the first to be held here, but it was not a success, buyers from outside points in the Province taking little or no interest. Californian fruits, including peaches, apricots, plums, and cherries, are to hand. Prices hold quite high, and there is but limited sale. Oranges hold firm, with fair business. Lemons have had a large sale, and have been very low. Rather better prices are now obtained. Bananas are a very large business. Strawberries are rather lower. Rhubarb is very low; quality of receipts good. Pines are easier, but only a fair sale.

DRIED FRUITS—There is some inquiry for seeded raisins. Stock of choice seems light and dealers are not inclined to pay price asked for fancy. There is but a fair sale. Loose muscatels are very dull. There are fair stocks held. Little is being done in prunes. Prices tend easier. In peels, some orders for futures are now being taken. Currants show no change, and there is but little business, and what there is is for cleaned. American cleaned are being imported at low prices. Figs are dull. Dates hold their price. Evaporated apples are about out of the market. Stocks imported during the past season, owing to the price, were small. Onions are a fair stock, and prices show no change. Quite a few Bermudas are held here.

SUGAR—Prices keep quite low, but there is a firm feeling. Sales are good and stocks not large. Little American is now being bought, though there quite a little now here.

MOLASSES—Another cargo of Porto Rico, landing this week, has relieved the position, but prices are very firmly held, as total stock is small, particularly Barbadoes, which is quoted rather higher. If there is any change in prices, a further advance is expected. Our dealers have held their figures quite low, and of the quantity imported, the bulk has gone into consumption.

DAIRY PRODUCE—Butter is dull and low. Still, it is better that the farmer should sell

than hold the butter at this season, for, if he held, it would spoil the market later. If he sends good butter, he will get fair returns, but it seems almost impossible to get good. Cheese tend rather easier, with a fair, steady sale. Eggs are scarce and high.

FISH—Fresh fish have chief attention, and salmon are now of chief interest. They are coming in more freely. Local demand is good, but price in Boston is low, because of the very large receipts of mackerel from Nova Scotia. Shad are quite scarce, and and gaspereaux are about out of the market. Dry fish are marked lower, particularly pollock, for which at this season there is little sale. In pickled herring, new are now coming in. There is but fair sale. They came on a bare market, and prices tend lower. There is no improvement in smoked herring. Halibut are still received, but season is about over. We quote: Large and medium dry cod, \$3.85 to \$4; small, \$2.50; pickled shad, \$3.50 to \$5, as to quality. haddies, 4½c. per lb.; smoked herring, 5½ to 6½c.; smoked alewives, 90c. per 100; kippered gaspereaux, \$1 per box; halibut, 7 to 8c. per lb.; fresh haddock and cod, 2c.; gaspereaux, 75c. per 100; shad, 10c.; boneless fish, 4 to 5c.; pollock, \$1.80 per 100; salmon, 12 to 14c.

PROVISIONS—There is but light business. In lard and smoked meats, Western packers have somewhat killed trade by selling to the retail trade at the wholesale price. They find little in it for themselves and have very much hurt the jobbers. Prices tend higher.

FLOUR, FEED, AND MEAL—All prices in flour have been advanced, though Manitoba millers show quite a range in their ideas. Local men are slow to advance figures and have not been large buyers. Oatmeal stays about even in spite of bullish reports. Oats are firm. In beans, there is very little business. Prices show no change. Hay is still low, but better prices are looked for. Barley and split peas are rather easier, but blue peas hold their price. Stock is light. We quote as follows: Manitoba flour, \$4.70 to \$4.80; best Ontario, \$3.85 to \$4.10; medium, \$3.60 to \$3.75; oatmeal, \$4.00

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42 SCOTT ST. TORONTO. CELEBRATED

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FRUIT, PRODUCE AND COMMISSION MERCHANTS,

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We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to. All Foreign Fruits in season.

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Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

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Are now in good demand. This is the season for them. Prices are firm and will be higher. Buy now, and buy the best. If you buy the "STAR" Brand you will have the best.

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HAMILTON.



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DAISY BRAND SEEDED RAISINS.

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PUT UP IN 1-LB. CARTONS.

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VANLUVEN & CO.

NAPANEE, ONT.

Hugh Walker & Son

Wholesale Fruit and Commission Merchants

Consignments carefully handled.

GUELPH, ONT.

to \$4.10; cornmeal, \$2.05 to \$2.10; middlings, \$21 to \$22; oats, 41 to 42c.; hand-picked beans, \$1.05 to \$1.10; prime, 95 to \$1.00; yellow-eye beans, \$1.90 to \$2; split peas, \$4.10 to \$4.15; round, \$3.25 to \$3.40; pot barley, \$4.10 to \$4.15; hay, \$7 to \$7.50; timothy seed, American, \$1.50 to \$1.75; do., Canadian, \$1.80 to \$2.25; mammoth clover, 7½ to 8c.; alsike, 7½ to 8c.; red, 7¼ to 7¾c.

ST. JOHN NOTES.

Potatoes are quoted rather higher in this market.

W. H. Miles, grocer, offers a compromise of 40 cents.

W. H. Anderson, a small retail grocer, has assigned to the sheriff.

Thomas Gorman, wholesale grocer, South Wharf, is having a new office built this spring.

Every effort is being made to have the mining interests of Nova Scotia well represented at the Paris Exposition.

Merritt Bros. & Co. landed a cargo of Porto Rico molasses this week, consisting of 236 casks, 20 tres., and 35 bbls.

F. R. Whipple is to take charge of the stove department of Carrier, Lains & Co., who have opened a branch store here.

A. L. Goodwin received this week the first consignment of the season of Californian fruits. Mr. Goodwin is the only large receiver of these goods in the Province.

"Cow" brand soda is now seen everywhere. The manufacturers are to be congratulated on the manner in which it has been introduced. It is now a matter of making a demand.

The board of trade has decided to accept the invitation of the Philadelphia Commercial Museum to attend a congress to be held there in October next, and also to accept the invitation to permanent membership on the advisory board of that institution.

Mr. Thompson, representing F. W. Fearman, Hamilton, was in the city this week, and was much surprised at the prices with which he had to compete, finding that western packers were selling to retailers here at as low figures as he was permitted to sell at to the jobber.

MANITOBA MARKETS.

WINNIPEG, June 12, 1899.

THE week shows very few changes, either in prices or situations. Business continues fairly good, and collections are improving considering the backwardness of the spring. Manitoba is having more rain than she needs along the Red River Valley district, but west the crops are looking magnificent. Wholesale houses have been busy with orders for the Indian Department, of which it is understood the Hudson's Bay Company got the lion's share.

CANNED GOODS—It has been learned here that The Eastern Cannery Association have held a meeting and fixed prices for the coming season. Of course, these prices are always subject to change. It is not likely that there will be many purchases of futures for this market on these prices, as jobbers will wait to see how the crop will

turn out. As present, prices remain at just what they have been for weeks. There seems to be rather an overstock of last year's pack of strawberries judging from the quantities being offered here at present. Tomatoes are quoted at \$2.15 to \$2.25, according to pack; corn, \$2.30 to \$2.50; peas, Marrowfats, \$1.90 to \$2; sifted, \$2.25.

CANNED FISH.—New salmon is now offering at a slightly easier price than last year. No. 1 sockeye will probably be \$5.50 and Cohoes \$4.25 to \$4.50. This is as near as can be figured from prices offered.

SUGAR.—Has remained stationary this week. The market is rather dull. Extra standard granulated 5½c., German granulated 5c., extra ground 7c., bright yellow 4¾ to 4½c., maple sugar 11 to 12c. per lb.

EVAPORATED FRUITS.—This market is without change, and sales are small and slow on account of high prices. Apricots, 19½ to 20c.; peaches (unpeeled), 17 to 18c.; pears, 12½ to 13c.; pitted plums, 9 to 9½c.; nectarines, 14 to 14½c.; prunes, 5¾ to 11c., according to size; dried apples, 7½ to 8c.; evaporated, 10½ to 11c. Dried apples are quoted, but there are really none on this market. There is absolutely nothing new to report with regard to raisins, currants, tea, coffee, or spices, the market in all being normal in price and rather dull, as is usual at this season.

GREEN FRUITS—This market is very active, and is well supplied with all lines of fruits in season. New peaches and plums were received yesterday. Peaches are quoted at \$2.75, and plums, \$3 for 20-lb. cases. These goods arrived by express. There has been rather an overstock of ripe bananas in the city and the price went as low as \$1 for some stock. Bananas suitable for shipment are still quoted at \$2 to \$2.25. Cherries have dropped to \$2 per 20-lb. crate. Strawberries were rather scarce towards the last of the week, but a supply was received Friday, of Sparta, Wis., fruit. The price is slightly higher, the quotation to date being \$3, as against \$2.50, and \$2.75 last week. The Hood river berries have not arrived as expected, and it would seem that now they will not be in until about the 15th of the month. The price will be about \$3 to \$3.25. Oranges have advanced. Of course, navels and medium sweets are about a thing of the past. Valencias and St. Michaels are all that are to be had. The price now is \$5 to \$5.50 and may be \$6 before the next week is out. Lemons—The stock of lemons on this market is all from Montreal, the quality is very good, price \$3.50 to \$3.75, and this figure will advance with the warm weather. Pineapples—There is a large supply of pines on the market and the quality is very good. Price runs from \$2 to \$2.50, according to size. Florida tomatoes are worth \$3.50 for the 6-basket crate. Cucumbers, \$1 per doz.; Californian cabbage, 7c. per lb.; local pie plant, 1c. per lb.; asparagus, 45c.; lettuce, radishes, cress and onions, 30c. per doz.; new potatoes, scarce at \$3 per 100 lb.

BUTTER—Market is weaker in sympathy with Eastern points. 15 to 15½c. is the quotation for creamery at the factories. Dairy butter is a drug, really first-class dairy is worth 10c. at country points, but buyers are not keen for it at even that figure.

CHEESE—Very little yet offering. Latest quotation is 8½c. for large and 8¾c. for small.

EGGS—Supply is fair and market brisk, price, 10 to 10½c. country points.

CURED MEATS—The market here is without change, but there is a reported advance of ¼c. on American cured hams and ¼c. on long and short clear. This has not affected prices here up to this date. Hams are still quoted at 11c., breakfast bacon at 11½c.; backs, 11c.; shoulders, 8½c.; long clear, 9½c.; dry salt long clear, 8c.

FLOUR—The Lake of the Woods Milling Co. have met the advance of the Ogilvies, and the general price now is: Patent, \$2; Glenora and bakers', \$1.80; Manitoba strong bakers' and Algoma, \$1.50; XXXX, \$1.10.

CEREALS—Pot barley has dropped slightly, and is now quoted at \$2.25. Rolled oats are also slightly lower, and are quoted at \$1.90.

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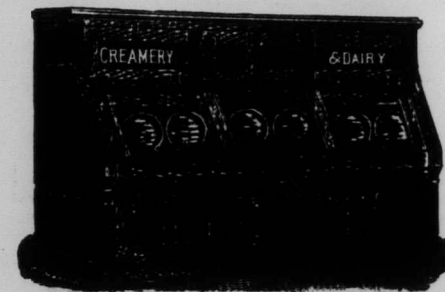
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Low Prices?

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STARCH ARGO GLOSS

in 1-lb., 3-lb. and 5-lb. packages, and
50-lb. boxes, and 200-lb. brls.

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Dairy, ch
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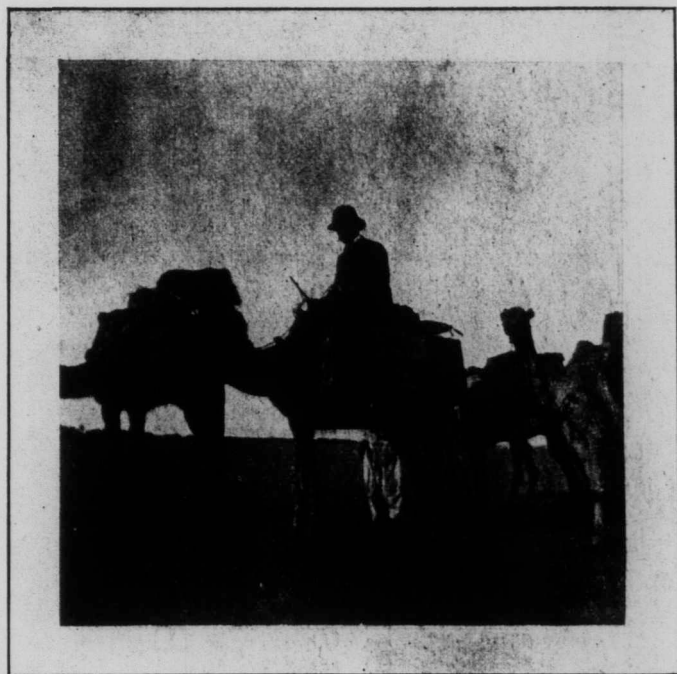
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Green—											
Mocha	24	29	23	28	25	12	13	14	15 1/2	16 1/2	17 1/2
Old Government Java	27	31	22	30	25	12	13	15	16 1/2	17 1/2	
Rio	10	11	7 1/2	12	12	17	17 1/2	18 1/2	18	18 1/2	
Plantation Ceylon	29	31	26	30	29	18	19	18			
Porto Rico			22	25	24						
Gautemala			22	25	24						
Jamaica	18	22	15	20	18						
Maracaibo	13	15	13	16	13						
NUTS						TEAS					
Brazil	12	13	12 1/2	13	12	12 1/2					
Valencia shelled almonds	28	30	28	30							
Tarragona almonds	12	15	12	14	11	12					
Peanuts (roasted)	6 1/2	9 1/2	9	10	9	10					
" (green)	5 1/2	8	7	9							
Cocoanuts, per sack	3 00	3 50		3 75	3 50	4 00					
per doz.				60	60	70					
Grenoble walnuts	12	12 1/2	12	13	12	13					
Marbot walnuts			11		9	10					
Bordeaux walnuts	7	8			9	10					
Stilly filberts	7 3/4	8 1/2	8 1/2	9	8	10					
Naples filberts	10	11	10	11	10	11					
Pecans	10	11	10	11	11	11					
Shelled Walnuts			25	25	28						
RICE, SAGO, TAPIOCA, MACARONI						WOODENWARE					
Rice—Standard B.	3 25	3 35	3 3/4	3 3/4	3 25	3 40	4 1/2	4 1/4			
Patna, per lb.			4 3/4	5	5	6					
Japan			5 1/2	6	5	6		5			
Imperial Seeta			4 3/4	5 1/2	5	6					
Extra Burmah			4 1/4	4 3/4	4	5					
Java, extra			6	6 1/2	6	7					
Sago	3 3/4	4 1/4	3 3/4	4 1/2	5	6		5			
Tapioca	3 3/4	4 1/2	3 3/4	4	5	6		5			
Macaroni, dom'ic, per lb., bulk				7 1/2							
" imp'd, 1-lb. pkg., French			9	10							
" " " " Italian			11	12 1/2							
SODA						PEPPER					
Bl-carb, standard, 100-lb. keg	2 25	2 50	2 25	2 50	1 85	2 00	2 00	2 50			
Sal soda, per bbl.	70	75	70	80	85	90		1 3/4			
Sal Soda, per keg	95	1 00	95	1 00	95	1 00					
Pepper, black, ground, in kegs,											
pails, boxes	13	15	12	14	14	15		15			
in 5-lb. cans	14	17	14	15	15	16					
whole	11	12	11	13	12	13		16			
Pepper, white, ground, in kegs,											
pails, boxes	20	23	18	24	24	26		35			
5-lb. cans	20	23	20	26	20	22					
whole	19	25	19	25	20	22					
Ginger, Jamaica	19	25	18	25	20	25					
Cloves, whole	12	30	14	35	18	20					
Pure mixed spice	25	30	25	30	25	30					
Cassia	20	40	20	40	16	20		25			
Cream tartar, French	25	27	24	25	20	22					
" " best	28	30	25	30	25	30					
Allspice	18	17	13	16	16	18		20			
Pails, No. 1, 2-hoop								1 55		1 55	
" " 2-hoop								1 70		1 70	
" " half galnead								1 40		1 40	
" " quarter, jam								90		1 08	
" " candy, and covers								2 25		2 25	
Tubs, No. 0								8 50		8 50	
" " 1								7 00		7 00	
" " 2								6 00		6 00	
" " 3								5 00		5 00	



CEYLON TEA IN THE SOUDAN.

The above illustration shows transports leaving Cairo for Berber with supplies for the British troops.

General Kitchener insisted that Ceylon Tea should be used by his men; it was easier prepared and required neither milk nor sugar. It quenches thirst, which coffee does not. No beer or liquor was issued in this campaign---
Only CEYLON TEA.

It Will Pay You to Investigate This.

We now represent Dandicolle & Gaudin, of Bordeaux, one of the largest houses of its kind in France, and we have in stock a full assortment of their goods.

For quality, appearance, and value they are unsurpassed. Try them—they will please your best trade.

GREAT IS THEIR VARIETY—READ THE FOLLOWING LIST :

- Choice Sardines, $\frac{1}{4}$'s Les cordons bleus (blue ribbons).
- “ “ $\frac{1}{4}$'s and $\frac{1}{2}$'s D. & G., boneless.
- “ “ $\frac{1}{4}$'s Aphrodites, skinless and boneless.
- “ “ $\frac{1}{4}$'s in tomato sauce.
- “ “ Oval tins, Royans, a la Vatel.
- “ “ Oval tins, Royans, a la Bordelaise.
- “ Tunny Fish, a la Bordelaise.
- Filets of Anchovies in oil (bottles).
- Stuffed olives in oil (bottles).
- Prepared French Mustard, a la Vatel, 2 sizes.
- Puree a la Richelieu (bottles), potted meats with truffes.
- Mushrooms, choice, extra choice, and tips, in tins and in glass.
- French Peas, medium, medium fine, fine, extra fine and super extra fine in tins and in glass.
- Mixed Vegetables (Macedoine de legumes) in tins and in glass.
- Green Beans in the pod (haricots verts) and
- Green Beans, loose (flageolets) in tins and in glass.

Choice Asparagus in tins and in glass.

Olive Oil, Aix brand, quarts.

do. Lion brand, pints, half-pints and quarter-pints.

Green Beans in the pod (haricots verts) and
Green Beans, loose (flageolets) in tins and in glass.

Choice Asparagus in tins and in glass.

Olive Oil, Aix brand, quarts.

do. Lion brand, pints, half-pints and quarter-pints.

do. Lion brand, in gallon tins with faucet, a very handy package.

Capers, nonpareilles, in $\frac{2}{3}$, $\frac{1}{2}$ and $\frac{1}{3}$ bottles.

Pure French White Wine Vinegar, in wood,
packages of about 15 gallons.

Rum, from their own plantations, Lion, St. Marc and Royal brands,
in quart bottles, three different and attractive styles.

Clarets and Sauternes, in quarts and pints,
Chateau du Diable and Chateau du Roc, two qualities.

A few special lines of D. & G. Brandies and Fine Liquors.

Burgundy Wines,

Our last importation includes a selected lot of F. Chauvenet, Nuits, 1891 Burgundy
Fine Wines. This name needs no recommendation.

Roquefort Cheese,

We are also receiving a shipment of Roquefort Cheese direct from Mr. Roussel
Fils, Roquefort (Aveyron), France. They are guaranteed the finest made.

Our stocks in every line are most complete.

Our prices are the most attractive.

L. CHAPUT, FILS & CIE., MONTREAL

TRADE IN OTHER COUNTRIES THAN OUR OWN.

ACCORDING to conservative advices received in New York, the crop of Oregon Italian prunes will not exceed 25 per cent. of an average output this season, and some estimates make it even less.

Receipts of oranges from Mediterranean ports for the month of May amounted to 38,700 boxes, against 2 300 boxes for the same period last year. Of imported lemons, there were received during May, according to statistics compiled by the Fruit Buyers' Union, 272,900 boxes, compared with 178,990 boxes in May, 1898.—N.Y. Journal of Commerce.

THE U. S. PEA PACK.

A Baltimore packer writes to his agents in New York, under date of June 2: "The outlook for peas is that we shall have a very short pack and a very high-priced one." Another leading packer writes on the same date: "Reports here (with reference to the pea crop) are about as conflicting as those you seem to have had already. We looked into this matter some weeks ago and what we could see then determined us to keep out of it unless some very marked change occurred. Up to this time we see nothing to change this determination and we do not expect to pack any peas this season. It is difficult to form any idea of what the crop will be, but if the present condition is any criterion, then we should say the crop will be short. It is thought Southern peas are done. At any rate, the stock now arriving is nothing but seconds and they are costing as much as good standard stock brought last season."

CANNED SALMON HIGHER IN ENGLAND.

The Liverpool correspondent of a London, Eng., trade paper says: "The associated holders and packers of Fraser river salmon, following on the policy so successfully carried out last season, have met this week, and fixed prices for that portion of the 1898 pack still unsold, as well as for the goods to be packed during the ensuing three months. Last season this declaration of prices was immediately followed by an active business, and a similar degree of confidence seems to have been inspired by this year's action, for already there is a more general inquiry for all kinds. Grocers continue to inquire for low-priced goods, being anxious to postpone advancing their retail prices as long as possible, but the old range of values is quite out of the question, and it has become important to consider whether the standard of quality should not be raised; for an extra halfpenny per tin a much superior article

can be given out of all proportion to the difference in price, and, hitherto, strictly fine salmon at a moderate price has always meant an increased sale."

CURRANTS IN ENGLAND.

The demand for currants from the country continues moderate but steady; market transactions are, however, unimportant, and some holders are already beginning to display more anxiety to clear their small remaining stocks than would appear to be necessary under the present statistical conditions. The evident lack of wisdom of such a course with respect to an article like currants appears in no way to act as a deterrent, and no matter what prospects the future may present, the effects of a temporary falling off in demand are almost invariably accentuated by this procedure. Even if the price were lowered to such an extent as to enable a new range of retail prices to be introduced, no good end could be ultimately served, as long experience shows that the difference in the quantity of currants universally consumed under the conditions which have existed since the practical cessation of the demand from France for the article for wine-making hardly varies in the slightest degree with the cost. The only effect of a considerable fall in prices is to induce consumers to anticipate their wants on account of what they think a favorable market. When, however, the reduction in values is only trifling, as at present, even this effect is hardly brought about; the only result being a loss of confidence on the side of buyers, and a consequent abstention from buying until absolutely necessary. The price of Provincial in Greece, after experiencing a temporary relapse, has now partially recovered, and prices are once more rather higher than the parity of the English market. Crop reports from Greece are now almost entirely favorable, the deficiency of rainfall which characterized the early part of the year having been to a great extent made up, and that under conditions which do not appear to have had those unfavorable effects on the vines which often result from unseasonable weather.—Produce Markets' Review.

CANNED SALMON SITUATION.

Speaking of the canned salmon situation, The San Francisco Trade Journal of June 2, says: "The pack on the Sacramento river is about the same as was last year's spring pack. It would have been considerably in excess had not the Black Diamond cannery been destroyed by fire. The pack was contracted by canners before canning.

On the Columbia river the total pack is hard to obtain from reliable sources, but the general tenor of advices indicates that it is about up to last year at this time. The high-water season is backward on that river, for, generally, the water in the river is the highest the beginning of June, but it looks now as if it will not be this year before towards the last of June or forepart of July. Canners on that river have practically withdrawn from the market, as they have placed about all they care for to the present. There will not be any steelheads packed, or at least very few comparatively, owing to the big demand for cold storage shipment to Europe. F. M. Warren shipped some by the refrigerator system last year to England, and they took so well that the demand this year has been very heavy, which will cut down the pack of this kind. There are no Columbia river salmon in halves to be had here or up north. It is said that England will be a large customer for Puget Sound sockeyes this season, owing to the pack on Fraser river promising to be light, due to a scarcity of tin. It is stated that a vessel on which tin was shipped was lost, and, consequently, there is only supply enough to pack not over 300,000 cases. In Alaska futures nothing is being done. Of 1898 there are no pinks and comparatively few reds held by the Alaska Packers' Association, not enough to meet requirements before new season pack comes on the market."

SHIPMENTS OF CALIFORNIAN ORANGES.

Advices received by the Fruit Buyers' Union are to the effect that the total shipments of oranges from California to date have amounted to 9,399 cars, against 12,499 cars for the same period last season. Shipments for the past week were 134 cars, against 213 cars for the same week last year. The estimated output of oranges for next season is 18,000 cars. F.o.b. quotations were \$3.25 to \$3.35 for fancy Valencias and \$3 for choice; \$2.50 to \$2.60 for fancy sweets and \$2.25 for choice and \$2.25 to \$2.30 for fancy seedlings.

TEA IN NEW YORK.

The only feature of the market for the week was the auction sale held on Thursday. The prices realized showed a steady market for country greens and Pingsuey, but low-grade Oolongs and Congous were easier. Low quotations have been received from China for the latter, and this, together with the fact that it is expected that there will be another large sale at the close of the month, had a weakening influence. Business in the private market has been dull, the few orders received being strictly of a hand-to-mouth character.—New York Journal of Commerce, June 10.

TO THE TRADE



Our **BRUSH FACTORY** is now in full operation and
we are ready to supply

SCRUB and HORSE

BRUSHES

in quantities to suit the Trade. Stove Brushes
will soon be ready. Please write for catalogue,
prices, discounts and terms to

The E. B. EDDY CO., Limited

HULL.

MONTREAL.

TORONTO.

Quebec,
Halifax,

Hamilton,
Winnipeg,

London,
Victoria,

Kingston,
Vancouver,

St. John, N.B.,
St. John's, Nfld.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

ELZEAR ROBERGE, general merchant, etc., Notre Dame des Bois, Que., is offering 50c. cash on the dollar.

W. H. Anderson & Co., grocers, Fredericton, N.B., have assigned.

Isaie Filion, grocer, Montreal, has compromised at 10c. on the dollar.

P. J. Barbour, grocer, St. Marys, Ont., has assigned to M. P. Barbour.

Francois Belanger, general merchant, Ville Marie, Que., has compromised at 50c. on the dollar.

J. McD. Haines has been appointed curator of J. A. L. Jutras, general merchant, Richmond, Ont.

A meeting of the creditors of Auguste Philiphon, grocer, St. Evarist de Forsyth, Que., has been called for June 19 to appoint a curator.

PARTNERSHIPS FORMED AND DISSOLVED.

Nap. Marsan & Co., tobacco dealers, etc., Montreal, have dissolved.

Beer & Co., grocers, Robson, B.C., have dissolved, Robert Beer continuing.

Spratt & Macauley, commission dealers, Vancouver, have dissolved, C. J. Spratt continuing.

Partnership has been registered by Beau-dion & Frere, general agents, St. Cune-gonde, Que.

A. Poyaner & Co., general merchants, Windsor Mills, Que., have dissolved, and Mrs. Hattie Simon has registered as proprietress.

Emile Waldt and Florentine Burgy have registered partnership under the style of Emile Waldt, cigar and fruit dealer, etc., Montreal.

George A. Darche and Moise Allaire have registered as partners, under the style of Darche & Allaire, general merchants, Asbestos, Que.

Copartnership has been registered by G. R. Smith only, as general merchant, under the style of Dunlap Bros., Smith & Co., Amherst, N.S.

Scales & Wilson, wholesale tobacco and cigar dealers, Toronto, have dissolved, Andrew Wilson continuing under the style of Andrew Wilson & Co.

Amos S. Govang and Alphonse Leblanc have registered copartnership as general merchants, under the style of Govang & Leblanc, Fox Creek, N.B.

H. Houldsworth, sr., and George H. Houldsworth, jr., have registered copartnership under the style of G. H. Houldsworth & Son, grocers, Digby, N.S.

The statement in last week's issue that Andrew Cochrane, grocer, Carleton Place, Ont., had admitted Albert Simpson as

partner was an error. Mr. Simpson is employed on salary.

SALES MADE AND PENDING.

The stock of Thomas Lynch, grocer and liquor dealer, Halifax, N.S., has been sold at auction.

The stock of Duncan McPherson, general merchant, West Lorne, Ont., has been sold by auction.

The stock of P. E. Hudon, general merchant, Hebertville, Que., has been sold at 65c. on the dollar.

Klaiman & Moldowan, general merchants, St. Jean Baptiste, Man., have sold their stock, at 50c. on the dollar, to T. Finklestein.

Joseph Boisvert, general merchant, Laurier, Man., has sold his stock, at 50c. on the dollar, to The Donaldson Trading Co.

CHANGES.

Almira Burnet, grocer, Durham, Ont., is giving up business.

L. J. Ryckman, baker, St. Thomas, Ont., has sold out to Fred. Bond.

A. Maurin, grocer, Nelson, B.C., is removing to Greenwood, B.C.

James Cooper, grocer, Winnipeg, has been succeeded by James Dudgeon.

Byce & Co., general merchants, Kars, Ont., are removing to Easton's Corners.

L. J. Labrosse, grocer and liquor dealer, St. Eugene, Ont., has given up business.

E. Redpath, general merchant, Niagara Falls South, Ont., is retiring from business.

Gould & Elliot, general merchants, Pier-son, Man., have sold out to Hamelin Bros.

Jackson Bros., grocers, Whitby, Ont., have been succeeded by Mrs. E. A. Jackson.

Joseph Hill, general merchant, Thornby, Que., has been succeeded by Wilkins & Clarke.

Wm. Halliday, general merchant and banker, Pakenham, Ont., has given up business.

Mrs. Joseph Riel has registered as proprietress of Joseph Riel & Co., grocers, Montreal.

The stock of Saint Bros., grocers, Van-couver, has been sold by the sheriff to Blanchfield & Co.

Adam Forbes & Co. have bought the stock of A. M. Kane & Co., general mer-chants, Rothwell, Man.

Herbert Wm. Edson has registered as proprietor of M. G. Edson & Co., manu-facturers of chocolate, Montreal.

The stock, etc., of the estate of Curry Bros., general merchants, Andover, N.B., have been sold to Fisher & Hayden.

FIRES.

Xavier Savard, general merchant, St. Felecion, Que., has been partially burned out; insured.

TOBACCO.....

**IF YOU WISH TO
MAKE MONEY**

invest in Tobaccos
manufactured by

Empire Tobacco Co.

Limited

THEY cost less and bring
**LARGER RE-
TURNS** than any
other tobacco.

THEY SELL ALL DAY
EVERY DAY.

Something Good }
Royal Oak ... } **Smoking**

Free Trade ... }
Currency } **Chewing**

EMPIRE TOBACCO CO., Limited

Granby, Que.

See Prices Current.

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.

Wholesale trade only.

**DON'T PAY FREIGHT
ON WATER**

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—

W. H. SEYLER & CO.

Room 100, Board of Trade, TORONTO

Agents for HEINRICH FRANCK SOHNE & CO.

German Chicory, Coffee, Extracts and Essences

LUDWIGSBURG, GERMANY FLUSHING, N.Y.

COWAN'S

Hygienic Cocoa

Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO

BUY

Star Brand

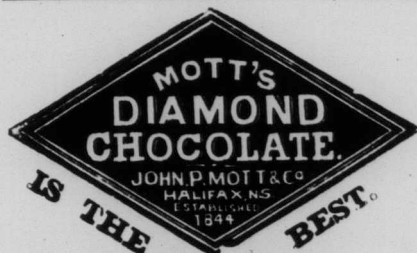
**COTTON
CLOTHES
LINES**

— AND —

**COTTON
TWINE**

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers
See that you get them.



IS THE BEST.
ASK FOR
MOTT'S



Cow Brand Baking Soda

is making wonderful progress in regard to sales. The demand increases every month. Every farmer's wife in Ontario has our recipe book, which has been mailed at the rate of 5,000 per week for some months past.

GROCERS:—Do not let your stock run out; every wholesale house carries all sizes of packages.

JOHN DWIGHT & CO.

TORONTO AND MONTREAL.

THE DRESDEN

CLOCK Gold Finished

This is a massive and big-sized clock, reproducing a costly Dresden clock in the museum of Paris. It is burnished metal, finished in gold, giving it a handsome and exquisitely refined appearance, a clock calculated to be admired in the homes of the cultured and those of artistic tastes. It is packed with the following assortment, viz.:

72 Bars Tutti Frutti.....	\$ 3.60
30 Packages Pepsin Tutti Frutti....	1.50
72 Bars Globe Fruit.....	3.60

The Dresden Clock, Gold Finished..	8.70
	6.50

15.20

PRICE, COMPLETE, \$7.00.

ADAMS & SONS CO.

11 and 13 Jarvis Street,

TORONTO, ONT.



(Size 14 1/4 x 12 Inches.)

MONSOON

INDO-CEYLON TEA

A large healthy sale attained through merit of the quality alone is the **best for the storekeeper.**

That's why Monsoon sales are always increasing. There are no teas as satisfactory to handle as Monsoon teas. They please the consumer and show the grocer a good profit.

A tea the output of which is going ahead by leaps and bounds is the tea for you to handle.

THE MONSOON TEA CO.

Toronto and Montreal.

MONSOON

INDO-CEYLON TEA.

Enameline

The Modern STOVE POLISH



We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize housekeepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., New York.

FUTURE PULP WOOD COUNTRY.

American Paper Trade, New York, May 27, 1899.

THE common spruce tree of the American forests furnishes the great bulk of the wood pulp that is daily converted into printing paper. The word "common" is chosen advisedly. Time was when, in New England and the northern tier of States, spruce trees were as familiar to the people and almost as plentiful as the grass of the fields.

The inevitable result has been so rapid a contraction of the available spruce area in the United States that many of our paper manufacturers have been forced already to go over into Canada for spruce logs. The situation is not keenly critical, but it would be folly to declare that it is not alarming. American ingenuity may yet discover something to take the place of spruce pulp in the making of paper, but, up to date, it surely has not done so. Upon the best inside authority it has lately been declared that, if the present pace of clearing spruce land is kept up, in five years from now there will not be a stick of the timber standing in the United States.

Forestry and pulp manufacturing data are in some instances difficult of access, but the most reliable sources of information, after the most careful investigation by a Boston newspaper, yield the following facts:

Practically the only large spruce areas available for pulp now left in America—that is, for the supply beyond the immediate future—are in parts of Maine and the British Provinces.

Maine has been a most attractive field for spruce pulp operations. She was a pioneer

in the industry, and she now finds most of her own spruce contiguous to water power cut off. On the Androscoggin river there are numerous pulp mills, which, when worked to their full capacity, require about 250,000,000 feet of spruce logs annually, and it is reported on good authority that the standing spruce in the territory tributary to these mills cannot last over four years at the present rate of consumption. "Why," was the recent remark of a Boston manufacturer, "they are already grinding up bean poles and boughs for pulp down on the Androscoggin—this, to save the larger trees—and God only knows what they will do five years from now."

Contiguous to the Kennebec river the spruce lands have been so nearly stripped that they can no longer supply the pulp and sawmills with logs.

In northern Maine, the waterways that flow into the St. John river above Grand Falls, in Canada, have most of the smaller growth of spruce still standing along their banks, and for many miles inland. This is because there was profit to the lumbermen only in the large logs. The cost of driving and booming to the mills was over \$2.50 per 1,000 feet on an average, and it did not pay to cut and drive the small growth.

And here is the only part of Maine where large pulp and paper mills can now find a supply of good timber. Where there is good water-power convenient to these spruce tracts and transportation is sufficiently cheap, these properties are being rapidly developed, or, at least, being bought up by paper capitalists as a safeguard for the future. But, compared with the enormously increasing consumption of

white paper, both in this country and in Europe, the spruce pulp product of these remaining forest lands in northern Maine promises to put off an evil day of actual exhaustion only a year or two at the best.

It is to Canada, then, that we must turn for our spruce in the future—the very near future, too. And this condition has already awakened our Provincial neighbors to the opportunity which they possess for developing the pulp and paper industry along our own waterways, so that, if our manufacturers here in the United States would provide early for the inevitable, they have no time to lose in the matter of selection and purchase of Canadian lands. The price is already advancing, and the comparatively few water-powers are becoming scarcer on the market. The cry of the paper manufacturers is: "On to Canada."

CARE OF THE SCALES.

Remembering the experience of a Jersey City grocer with a three-pound weight, which had accidentally engulfed a four-ounce weight, the latter fitting so snugly into an aperture in the larger weight that it was not discovered until weeks had flown and many pounds of overweight goods had been sold—remembering this circumstance, we say we can heartily endorse a contemporary's warning to grocers to watch their scales. Dirt and rust may throw scales out so that they cannot register within an ounce or two of the real weight in even a pound. And if the customers lose the grocer's reputation must suffer, while if the scales give overweight, good-by to the grocer's profit—N. Y. Merchants' Review.



Good in Any
Climate
Wherever
There Are Flies.

TANGLEFOOT

SEALED
STICKY
FLY
PAPER.

Ask
Your
Jobber.

Quota
etc., ar
agents,
accurac
If a cha
cline, it
as a ma
request

4 lb. c
5 lb. c
Coo
Size 1
" 10
" 12
" 12
" 3
Pound
oz. 1
oz.
lb.
Dia
1 lb.
1/2 lb.
1/4 lb.

Sliver
of
Engli
of
1 lb
Kitob
of



SOUTHWELL'S

Pure Fruit Jams, New Season's Marmalade, Jellies, Confectionery, ETC.

The name of CHAS. SOUTHWELL & CO. is a guarantee of superior quality.

FRANK MAGOR & CO., 16 St John Street, MONTREAL. Agents for the Dominion.

Boston Laundry Starch.

Do not confound this starch with the ordinary starches sold in packages, as this starch is in a class by itself. It is superior to any other starch made or sold in packages in Canada, in every respect, and merchants who sell this starch find that it gains friends wherever it has been sold, as everybody is delighted with its work.

Sold by all wholesale dealers at \$3.20 per case—forty packages in a case.



The F. F. Dalley Co., Limited, Hamilton, Can.
or 48 Front St. East, TORONTO; 10 John St., MONTREAL, QUE.

Current Market Quotations for Proprietary Articles

June 15, 1899.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.



3 oz. cans, 4 and 6 doz. in case	95
4 oz. cans, 4 and 6 doz. in case	140
6 oz. cans, 2 and 4 doz. in case	180
8 oz. cans, 2 and 4 doz. in case	270
12 oz. cans, 2 and 4 doz. in case	360
16 oz. cans, 2 and 4 doz. in case	900
2 1/2 lb. cans, 1 and 2 doz. in case	1440
4 lb. cans, 1 doz. in case	1800
5 lb. cans, 1 doz. in case	2100

1 lb. tins, 2 doz. in case	2 00
1/2 lb. tins, 3 " " "	1 25
3/4 lb. tins, 4 " " "	0 75

THE F. F. DALLEY CO.

Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases	90 75
English Cream, 1/4 lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases	0 55

1/2 lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
1/2 lb. jellies	1 25
3/4 lb. jellies	2 25
1 1/2 lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

1/2 size, 5 doz. in case	40
1 " 4 " " "	75
1 " 3 " " "	1 25
1 " 2 " " "	2 25

SNOW DRIFT BAKING POWDER.

1/2 lb. tins, 4 doz. in case	75
1 " 3 " " "	1 20
1 " 2 " " "	2 00
1 " 1 " " "	6 50
3 " 1 " " "	10 00
5 " 1/2 " " "	16
10 lb. boxes	16
35 lb. pails	16

WHITE SWAN BAKING POWDER.

1/2 lb. tins, 3 doz. in case	0 80
1 " 2 " " "	1 20
1 " 1 " " "	2 00
1 " 1 " " "	9 00

CANADA MFG. CO.

Queen Baking Powder, 1/2-lb. tins	1 20
1-lb. tins	2 15

BLACKING.



No. 4, 1/4 gra. bxs.	\$4 00
" 6, 1/2 " " "	4 50
" 8, 3/4 " " "	7 25
" 10, 1 " " "	8 25
" 10, Jet Enamel	8 25

THE F. F. DALLEY CO.

English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish " " "	3 60
No. 3 " " "	4 50
No. 5 Spanish Blacking, 1/4 gross cases	7 20
No. 10 " " "	9 00
Vucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—



Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—



Sunlight Lead Bar 6's	\$2 25
Packed in 1/2 gross cases	
Sunlight Liquid, 1/2 gross cases	10 80
Moody's Black Lead 3's	4 25
1/2 gross case	
Reliable Stove Pipe Varnish	14 40
1/4 gross cases	
6-oz. bottles	12 00

Quickshine Pipe Varnish.

Alpha Metal Polish No. 2

Shoe Dressing—

French Oil in 3-doz. cases.

Reliable Shoe Dressing

Eclipse Combination tan

Moody's Ox Blood

Chocolate

Alpha Chemical Co.

French Castor Oil

Alpha Chemical Co.

Refined Sweet Oil

Alpha Chemical Co.

Turpentine

Moody's Non-Corrosive Inks

Shoe Blacking—

Reliable French Blacking, No. 5

No. 2

United Service Blacking No. 4

United Service Blacking No. 1 1/2

Patent Leather Polish No. 1 1/2

Waterproof Dublin No. 4

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06 1/2

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
5c. " 48 " "	0 03

BLUE.

KEEN'S OXFORD.	per lb
Per lb	\$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size: 1/2 gro., 2 oz. or 1/4 gro., 4 oz.	

CORN BROOMS

BOECKH BROS & COMPANY	doz. net
Bamboo Handles, A, 4 strings	3 25
" " B, 4 strings	3 05
" " C, 3 strings	2 90
" " D, 3 strings	2 70
" " F, 3 strings	2 45
" " G, 3 strings	2 15
" " I, 3 strings	1 70

CHEWING GUM.

ADAMS & SONS CO	per box
Tutti Frutti, 35 5c. bars	\$1 20
" " (in cream pitcher) 35 5c. bars	1 20
" " (in sugar bowl) 35 5c. bars	1 25
" " (in glass jar) 115 5c. pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c. packages	3 75
Pepsin Tutti Frutti, 23 5c. packages	0 75
Round Pepsin, 30 5c. packages	1 00
Cash Register, 390 5c. bars and pkgs.	15 00
Cash Box, 160 5c. bars	6 00
Tutti Frutti Show Case, 180 5c. bars and packages	6 00
Variety Gum (with book in each box) 150 1c. pieces	1 00
Banner Gum (English or French wrappers) 115 1c. pieces	
Filtration Gum (English or French wrappers) 115 1c. pieces	

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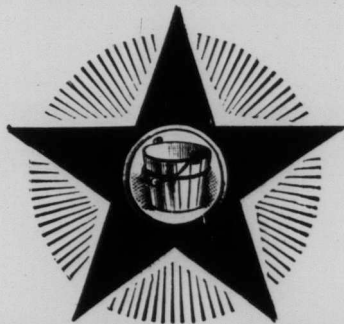
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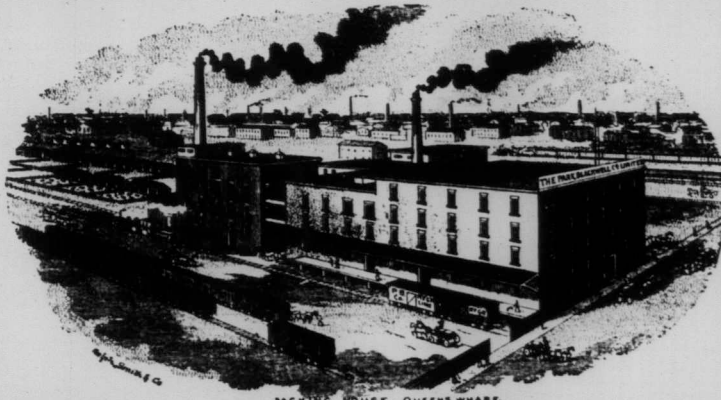
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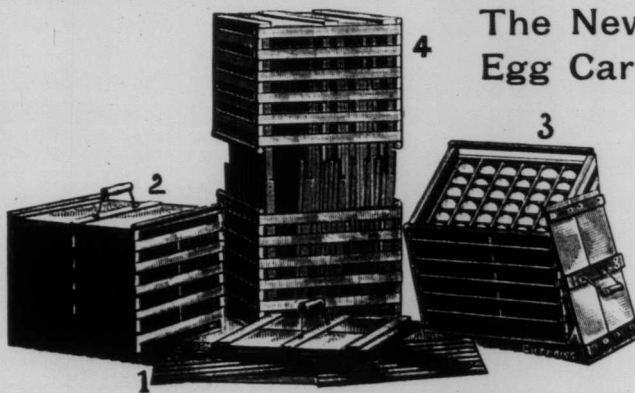


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 Fig. 3. Set up, open. Fig. 4. Shows 1/2-dozen crates
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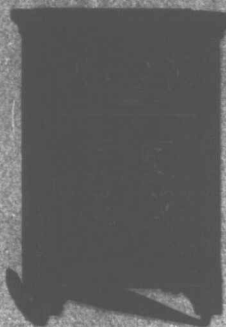
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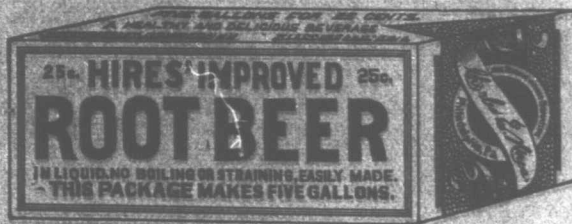
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