

THE CANADIAN GROCER
 & GENERAL STOREKEEPER

PUBLISHED WEEKLY
 \$2.00 PER YEAR

VOL. V.

TORONTO, DECEMBER 18, 1891.

No. 51

FINE GOODS OUR SPECIALTY.

MADRE E' HIJO (7 SIZES)

Registered.



Fac-Simile of Package.

CAUTION:

BENSON'S
 CANADA **PREPARED CORN**

Has been sold by every respectable grocer in Canada for more than 33 years. The popularity, purity and excellence of Benson's Prepared Corn for Blanc Mange, Infants' Food, etc., and all dietary purposes, has induced some covetous and unprincipled manufacturers to imitate even the color and general appearance of the wrapper, whereby ordinary purchasers may be easily deceived, unless they protect themselves against imposition by examining the package for the old name, "Benson's Canada Prepared Corn." Manufactured by the

EDWARDSBURG STARCH CO.,

Manufacturers of the Celebrated "Silver Gloss," "Satin," "Canada Laundry," "Rice Starch," "Potato Starch," Etc. MONTREAL.

MUNGO CIGARS, EXCEPTIONALLY FINE.

ASK YOUR
 WHOLESALE GROCER

—FOR—

RAILROAD AND STEAMSHIP
MATCHES

GUARANTEED
 Second to None.

H. A. NELSON & SONS

Manufacturers and Wholesale Dealers

56 AND 58 FRONT ST. W.,

TORONTO.



ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND
 Largest Sale in Canada.

Taylor, Scott & Co.,
 TORONTO.



Retail Price, 25c.

For sale by all first-class grocers

EL PADRE AND CABLE.

THE CANADIAN GROCER

BRYANT, GIBSON & Co.,
TORONTO,
Manufacturers of



This is a facsimile of our bottles.

Worcestershire Sauce, "Yorkshire Sauce" "Devonshire Relish" Raspberry Vinegar, Evaporated Vegetables, Chocolates, Cocoas, Confectionery.

DURABLE PAILS AND TUBS.

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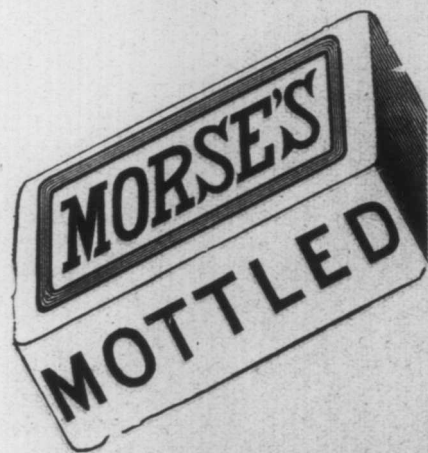


THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.



DALLEY'S
FROST PROOF INK.

2 OZ. CONE BOTTLES

Retails at 5 cents per bottle. Packed in 3, 6 and 12 doz. cases. Sold by all wholesale dealers or the manufacturers.

This is a first-class Black Ink that is guaranteed not to freeze in the coldest weather.

F. F. DALLEY & CO.,
HAMILTON, CANADA.

— ALL —

THE LEADING GROCERS ARE NOW SELLING THE

CELEBRATED

Royal Dandelion Coffee

It is a genuine article—a rapid seller, and gives universal satisfaction.

No first-class grocery stock is complete without it.

Put up in pounds and half pound cans only.

ELLIS & KEIGHLEY,
Sole Manufacturers,

Beware of Imitations.

Toronto.



No Advance

IN PRICE OF

The Original
Globe Improved

The Cheapest and Best Washboard in the Market, for sale by all the leading wholesale grocers.

MADE ONLY BY

THE BRANDON MANUFACTURING CO., LTD.,
Strachan Ave., Toronto.

THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY.
\$200 PER YEAR

Published in the interest of Grocers, Cannery, Produce and Provision Dealers
and General Storekeepers.

Vol. V.

TORONTO, DECEMBER 18, 1891.

No. 51

J. B. McLEAN,
President.

HUGH C. McLEAN,
Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
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SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

THE CANADIAN GROCER has a bona fide combined circulation among grocers and general merchants double that of any trade journal in Canada.

The epithet "dishonored," in its application to an unaccepted draft, means just the same thing that it does in any other connection. It is not one of those commercial terms which have taken on a secondary or special meaning that utterly differs from and completely displaces the primary one. It means "to put dishonor upon," and not simply upon the insensible paper, but upon the person or firm who has issued that paper. Hence, our correspondent, whose letter appears on another page, rightly regards the non-acceptance of a draft, in certain circumstances, as an insult to the house to whom it is returned dishonored. The circumstances required to make it such an offence are: that the goods for which the trader is drawn upon have been received some time before the draft is made upon him; that he has had sufficient time in which to notify the drawer of any mistake or other fault in the shipment; and that warning has been given him that the draft will be made at a certain

time. These circumstances give to any man of a courteous disposition a chance to do any demurring, or protesting or appealing for extra time before the draft comes. If he has had adequate opportunity to find all fault and put in all excuses beforehand, his neglect to make use of it until he does so by dishonoring the draft is exceedingly ungracious and offensive. A man may not have the money when the draft comes, but in the conditions above supposed, he could say before he is drawn upon that he would be unprepared.

* * *

There are circumstances in which the refusal to honor a draft is no breach of commercial amenity. When the draft accompanies the bill of lading, it frequently is presented for payment before the goods are seen. Of course even between the most upright and largest concerns the refusal to honor a draft till the condition of the goods has been looked into is no more than a matter of ordinary caution. In such a case it is not an unexpected thing, and the house whose draft is declined for such a cause can find no fault with anybody. It happens as well sometimes that drafts accompanying bills of lading are drawn for goods that the receiver is dissatisfied with. He has no option in such a case but to pay or dishonor the draft. With the policy of a business man he usually and quite correctly takes the latter course. He had no chance to do anything before the presenting of the draft, and so is absolved from any charge of boorishness. If the goods have suffered in transit, through railway accident, weather damage or other cause, which may lead to a dispute about their value when come to hand, it is well that the receiver should keep as much as possible of the advantage in his own hands.

* * *

To refuse to honor a draft for a trifling cause, or after ample time and opportunity have lapsed for all complaints and pleas to

have been made, is very exasperating to a creditor, and cannot be considered as anything short of an ultimatum from the debtor that he wishes to discontinue trading with the people he treats in this way. He cannot expect any very considerate treatment afterwards from a house which he has used so cavalierly. He puts himself at a disadvantage if he has any intention of trading in the future with that house, whose memory for an ill service may usually be depended on to be good. A rude man may ignore every chance of doing things in a gracious way, that he may exercise his crookedness to the full when the most disagreeable course is all that is left open to him; but in business there are always two sides to the connection, and the man who wants to work against the grain needn't expect to be rubbed down with anything much softer than a brick. Even if a trader has good cause to reserve payment for any particular shipment of goods, he has no reason to put off the statement of his objections until there is a draft made upon him. If he has delayed the matter long after receipt of goods, and after notice of intending draft, he ought to pay the latter when it comes, and depend upon the honor of the house he owes.

* * *

The annoyance which many wholesale merchants and manufacturers are caused by returned drafts has been apparently greater this fall. The cause probably in the majority of cases is want of ready money, though some pretext is very often given instead of this real reason, the drawee being unwilling to admit that he was so negligent as not to advise his creditor in time of his inability to meet the debt. The practice of returning goods is perhaps not less objectionable, but it usually is more justified than that of returning drafts that follow delivery. The return of a draft should be made only in cases where nothing else can be done.

NEWFOUNDLAND COD AND HERRING.

The hostile attitude of the Newfoundland government towards the fishermen of our Maritime Provinces has at last provoked the Canadian government to cancel the privilege it has heretofore allowed to shippers of that colony, of entering their fish into this country free of duty. The tariff clause prescribing the duty on fish now applies to Newfoundland as to any other country. Its codfish will be taxed a cent a pound, and its herring half a cent a pound. The withdrawal of this discrimination in favor of Newfoundland has led the government of that colony to a measure of retaliation. It also exercises a tariff power that was held in reserve, by adding 20c. a barrel to the present duty on flour, which is one of its leading imports from this country. There are several other Canadian products which find a market in Newfoundland that are likely to be further taxed, as the authority under which the addition to the duty on flour is made, leaves it in the hands of the government to impose extra duties as well on pork, butter, tobacco, kerosene, cornmeal, hay, oats, potatoes, turnips, cabbages and other vegetables. The levying of these extra duties is made conditional upon the imposition of duties upon Newfoundland fish by any country whose fishermen have the privilege of taking fish upon any of the coasts of Newfoundland. As Canada's fishermen have not such a privilege, it is probable that Newfoundland's own courts will rule against the application of this discretionary power to this country.

The beginning of the trouble between the two colonies was caused last year by the enforcement of the Newfoundland Bait Act upon Canadian as upon other fishermen. The bringing of Canadians under the meaning of this Act was a breach of faith on the part of the Newfoundland government. That Act was passed in 1887. It enacted that no bait fish could be sold at the Newfoundland ports except to vessels bearing license from the Newfoundland government. This would limit fishing on the banks to those who held license to buy bait at Newfoundland ports, as United States, Nova Scotia, New Brunswick or Quebec fishermen could not bring the bait from elsewhere and preserve it sufficiently for fishing. When the Act was passed Canada remonstrated and appealed to the Imperial Government to have it vetoed. The Premier of Newfoundland gave assurances both to the government of Great Britain and that of Canada, that the measure would not be enforced against British vessels, as it was calculated only to check the operations of French and other foreign fishermen. When the present Premier, Sir. William Whiteway, took office, he enforced the Act against Canada, and in reply to protests and reminders of the pledge given to except Canada from its operation, he said that owing to Canadian vessels sup-

plying bait to the French it was necessary to bring the former also under the provisions of the Act. This year his government went a step farther, and refused to allow any Canadian vessel to take out a license to buy bait. The effect of this would be to put an end of the fishing industry among thousands of Canadians in the Maritime Provinces. The fish are not in Newfoundland waters only. On the tops of those great plateaus called the banks, whose surfaces do not come up far enough to make islands of them, the fish feed in neutral waters. But Newfoundland holds the key of the situation in her control of the bait. Whether or not she keeps up the extra duty on imports from this country, she will probably endeavor to keep up the prohibitions against bait-buying by our fishermen. Thereby she will increase the quantity of the fish supplied to us by her fishermen, perhaps sufficiently to offset the effect of the duty we have imposed, and will certainly reduce the competition she has heretofore met from our fishermen to stock such foreign markets, as the United States, the West Indies, etc. As for the extra duty she has imposed on Canadian imports, the burden of it will be evaded to a considerable extent, both to Newfoundland importers and Canadian distributors, by shipping stock from the United States in bond through the Maritime Provinces, a thing which has been done to some extent already.

Probably the governing party in Newfoundland is not entirely displeased at the conflict of tariffs that has thus arisen between the two colonies, as it will tend to direct both sides of the trade of Newfoundland to the United States. This was what was aimed at by the recent treaty which that colony had negotiated with the United States, but which fell through, mainly, as the Newfoundlanders hold, through Canada's interference. Some natural vindictiveness was felt which probably finds full expression in the present course of the Newfoundlanders.

NOTES ON WINDOW DRESSING.

It works both ways. The best dressed window in the town indicates the most energetic merchant; while the most energetic merchant has the best dressed window.

* * *

To spend labor and time on a poorly dressed window is that much thrown away. To spend still more time and still more labor, and to have as a result a really attractive window is an investment only surpassed by a good advertisement in a live paper. It will give a great profit.

* * *

Evergreens are always pleasing at this season. Dress the back, sides and top of your windows with evergreens, and from these hang oranges, lemons, colored eggs, bon bon boxes, bunches of raisins, candy forms, and anything else which will help to

make the greens look attractive, such as paper flowers and small flags. Then place some bright fresh goods on the floor of the window, arranging them as regards form and quantity, as your taste may indicate and as the size of your window will allow. Remember, you are not dressing the window just because it is there and hence must be filled up, but keeping in view that this window is going to attract attention and help you to swell the volume of your trade.

* * *

It is not always the window containing most goods which is the most attractive, but a window filled with good things and tastefully arranged must indeed be enticing. Such a window may be seen at Mr. A. Donald's store on King St. East, Toronto. For a back ground and running diagonally to the street are piled tea chests, one, two, and three deep, so as to form a step-like pile; on these are placed barrels of currants minus the barrels, that is, just in the form the currants are found by cutting the hoops and removing the staves. Thus three barrels are required for each window and on top of these are placed fancy candy jars. Then on the floor of the window are placed, at intervals, boxes of raisins minus the boxes. These "forms" of raisins (as they may be called) present a clean solid appearance, just as if pressed into that form. Piles of figs, just as taken from their cases are also displayed, and then candies and nuts are piled about four inches deep so as to fill up all the intervening spaces. The window is still further improved by a tub, bottom side up, banked up with candies, and on top a large block of dates surrounded by a row of sauce bottles. Such a window is suitable for Christmas season; but of course is not adapted for the warmer parts of the year.

ORTHODOX ADVERTISING DOCTRINE.

At a recent meeting of the St Louis office man's club the question of advertising was discussed. In the course of his remarks the President, Chas. W. Knapp, is credited by a contemporary with the following timely hint to the spasmodic advertiser: "The faint heart who 'spent fifty dollars once' knows that advertising does not pay, but those other thousands, who contributed the bulk of the \$125,000,000 estimated to have been spent last year in the advertising publications of the United States, know that advertising does pay, but will never fully say that they know where it pays best. The vital fact which experienced advertisers learn to appreciate, is that no paper or journal can exist for any extended period, unless it command a certain exclusive constituency of readers. If those be of a class the merchant wishes as patrons, he knows he can reach that particular constituency through that one paper or journal, and through no other."

TORONTO RETAIL GROCERS' ASSOCIATION.

The annual meeting of the Toronto Retail Grocers' Association was held on Monday evening last in Richmond Hall. The following members were present: Messrs. Barron, Gibson, Thackray, Mills, White, Sinclair, Booth, McCulloch, Williamson, Clark, Sykes, Westren, Butcher, Stewart, Mulqueen, Roberts.

President Barron took the chair and opened the meeting at 9 o'clock. He expressed regret that so few members were present upon so important an occasion as the election of officers, which should have brought a large number of the members together.

The minutes were read, and on motion of Mr. Mills, seconded by Mr. Williamson, were received and adopted.

The officers' roll-call found all present but two members of the executive committee.

LEGAL MEASURE.

Mr. Stratton, Inland Revenue collector here, replied to a complaint that short measures of oysters, etc., were given by some local traders. He said that the matter came under the cognizance of the Weights and Measures Inspector's department, to which department he reported he had turned it over, and that it would receive immediate attention. He thanked the association for the notice. On the motion of Mr. Clark, seconded by Mr. Mills, this letter was filed.

ACCOUNTS.

The secretary presented the following accounts:

Printing circulars for Convention	\$ 8.25.
Printing letter-heads	2.50.
Expenses for calling meetings	3.79.
Rent	22.00.
R. Mills	10.15.

Mr. Sykes said that as \$200 was appropriated for Convention expenses, he considered that the item of circulars should be included in the report of the Convention committee. Mr. White was of the same opinion. After further discussion, and upon the motion of Mr. Westren, seconded by Mr. Williamson, the circular account was ordered to be paid.

The items for letter-heads and calling meetings were also passed, the former upon the motion of Messrs. Mills and Gibson, the latter upon that of Messrs. Booth and Sykes.

Upon the motion of Mr. Booth, seconded by Mr. McCulloch, the rent account was referred to the Executive Committee to be paid if found correct, paid.

Mr. Mills presented an account for \$10.15, a long-standing one, which had been owing him since the time of the Commercial Travellers' pic-nic, where he paid out that sum for dinners and hack-hire for base ball team. Upon motion of Mr. Booth, seconded by Mr. McCulloch, the account was passed.

THE REPORT OF THE EXECUTIVE.

Mr. Mills presented the report of the Executive Committee, which was as follows:

1st. That upon the question of the Secretary's salary the committee is unable to report, owing to the absence of that official from the meetings of the Executive. They recommend that the matter be considered by the Executive Committee of 1892.

2d. That in the matter of the collecting agency they find that Mr. Thackray had collected from some thirteen subscribers, and that he has signified his willingness to refund the amount collected from the subscribers.

3d. That they have attended to the matter of circulars to the associations and merchants, the same having been duly posted, and that they recommend that the various amounts in connection with the same be paid.

4th. Your committee also recommend that the notice that no presents will be given at the approaching holiday season by grocers be inserted in the daily press.

Upon the motion of Mr. Clark, seconded by Mr. Booth, this report was received.

THE SECRETARY'S SALARY.

Mr. Gibson moved, with reference to clause 1, that the secretary's salary for the past year be \$100. Mr. Williamson seconded this.

Mr. Sykes inquired why members of the Executive should bring forward such a motion, when they recommended in their report that the secretary's salary be fixed by the incoming Executive.

Mr. Gibson explained that the secretary's presence altered the circumstances.

Mr. Mills stated that the question whether the secretary's salary should be \$100 or \$150 had not been reported on till now, though referred to that committee quite a long time ago.

Mr. Butcher said that he thought that \$100 was considered insufficient compensation last year, and that \$150 had been recommended.

The Secretary turned up the minutes of last December and read the resolution of the Association, recommending that he receive \$150 and that the matter be settled by the Executive Committee.

Mr. Westren thought it extraordinary that twelve months should be allowed to pass before the Executive brought in a report on a matter referred to it, as the matter of the Secretary's salary plainly had been referred to it so long ago as that. If the Secretary had been led to expect an addition of \$50 to his salary, it was not treating him considerately to postpone the settlement of the question for so long a time.

Mr. Williamson said the practice of the Association heretofore had been to fix the Secretary's salary at the end of the year of service.

Mr. Butcher considered that Mr. Thackray ought to receive the increase if he had done his duty.

In amendment to the motion, Mr. Westren moved that Mr. Thackray be paid \$125.

Mr. Gibson had no objection to a vote of

\$25 or \$50 as a present to Mr. Thackray, but he believed \$100 good pay for the services rendered by the Secretary. Mr. Thackray did his duty well as secretary, but the collection of dues and the bringing in of new members were neglected. He declared that there were not 15 members whose fees had been collected outside that room. This, he held, caused a falling off in the membership, as those who got one year in arrears would not relish the idea of paying \$4 out at once for back and current fees.

Mr. Thackray showed that upwards of 60 had paid their fees to him, and that the fees of only eight or ten were left unpaid.

Mr. White said, that the criticism by the Executive Committee of the Secretary not doing his duty amounted to a confession that the committee were not doing theirs, as why should an officer be retained if he neglected any portion of his work, as it had been alleged Mr. Thackray had done? He could not but feel that the impression had been left on Mr. Thackray's mind that the salary was to be \$150.

The motion that the salary be \$100 was then put and carried.

Mr. Roberts moved, seconded by Mr. Westren, that \$25 be presented to the secretary.

Several members appeared at a loss to know what fund the money for this was to come from, when Mr. Stewart asked where the salary of \$100 was proposed to be taken from. The chairman said, from the general fund. Then, said Mr. Stewart, take this also from the general fund. This brought that cavilling to an end, and the motion was carried.

CHRISTMAS PRESENTS.

After formally adopting the next two clauses of the Executive report, the Association took up that relating to Christmas presents.

Upon this Mr. White remarked that in his opinion the best thing to do with the clause was to strike it out. The agreement to abstain from present-giving was all humbug, as it practically bound nobody. It was better therefore to throw off all hypocrisy, and pass no resolution on the matter, as presents would be given as freely with as without a pledge not to give any.

Mr. Gibson agreed with this view. The gift business was the principal one done by grocers these days, as all seemed to vie with each other to bestow their profits on their customers. He believed there would be more money given away this year in calendars than had been given in former years in other forms at Christmas.

Upon the motion of Mr. Booth, seconded by Mr. McCulloch, the clause was adopted.

THE FINANCIAL REPORT.

Mr. Williamson presented the financial report in considerable detail. It showed a balance on hand in the general fund, after the payment of all outstanding debts, of \$97.68.

Mr. Barron presented the report of the

special fund through the secretary, which showed a balance of \$526.68.

Upon the motion of Mr. Mills, seconded by Mr. Clark, these reports were adopted.

Mr. Mills moved, seconded by Mr. Westren, that the balance of \$97.68 from the general fund be placed in the special fund.—Carried.

ELECTION OF OFFICERS.

The custom introduced by President Barron last year, of giving an inaugural supper upon his election to the presidency, was apparently the cause of considerable modesty this year on the part of several nominees to the same office. But Mr. Barron is a wealthy man, and what he can afford to do in such circumstances ought not to be taken as a rule for all his successors. To expect it of them would be a senseless way of keeping good men out of the office. As it was there was the utmost difficulty in getting any man to consent to serve. The office virtually went a-begging, but at last fell into good hands.

Mr. Gibson and Mr. Butcher, nominees of last meeting, positively declined to serve. Mr. Barron was nominated again, but made it plain that he would not hold the office any longer. Mr. Clark distinctly declined. So did Mr. Roberts, Mr. Mills, Mr. Booth. At last a ballot was taken and Mr. Gibson was elected. He refused to accept the office. Then Mr. Booth was elected by acclamation.

For Vice President Mr. Clark was the unanimous choice.

For Secretary, Mr. Thackray had been nominated at last meeting, but at this he withdrew his name.

Mr. Mills moved, seconded by Mr. Williamson, that the secretaryship be left open till next meeting. Carried.

Upon the motion of Mr. Clark, seconded by Mr. Williamson, Mr. Mills was appointed secretary pro tem.

Mr. Williamson was re-elected Treasurer. Mr. McCulloch consented to serve again as Inner Guard, good-naturedly remarking that the office was but an honorary one, and as nobody seemed to want it he might as well keep it filled.

The following were elected as the Executive Committee: Messrs. Mills, Roberts, White, Westren.

Messrs. Barron, Butcher and Gibson were elected Trustees of the Special Fund.

THANKS.

In a eulogistic speech Mr. Mills voted the thanks of the Association to the retiring President, Mr. Barron. Mr. Williamson seconded him, and the new president, Mr. Booth, conveyed the thanks of the Association to Mr. Barron, who made fitting response.

The new Vice-President, Mr. Clark, was called for a speech, and replied, expressing the hope that the Association would soon be connected with the Board of the Industrial Exhibition.

Mr. Gibson replied to a vote of thanks

that was tendered to him as the retiring vice-president. He thought that a big improvement could be made in the punctuality of the members, and hoped everybody would endeavor to get to the meetings on time.

Mr. Roberts, seconded by Mr. Sykes, moved a vote of thanks to Mr. Thackray for his work in the office of secretary. The vote was duly acknowledged.

THE AT HOME.

Mr. Williamson moved, seconded by Mr. McCulloch, that the Association have an At Home as usual this year.—Carried.

Mr. Clark, seconded by Mr. Roberts, proposed that the Executive committee and the following other members of the Association—Messrs. Gibson, Barron, Sykes, Stewart, Mulqueen, Sinclair, Butcher—be a committee, with power to add to their number, for the purpose of arranging for an At Home.—Carried.

A NEW SECRETARY.

Mr. Gibson moved, seconded by Mr. Mills, that the Executive Committee bring in a report with regard to the new secretary at the next meeting.—Carried.

NOTICE OF MOTION.

Mr. Roberts gave notice that he would move at next meeting that the Trustees of the Special Fund be ex officio members of the Executive Committee.

The meeting then adjourned.

D. C. T. A. SMOKING CONCERT.

Saturday evening last about one hundred and twenty-five of the Dominion Commercial Travellers' Association members and their friends, were present at their rooms, St. James street, Montreal, to enjoy music, refreshments, and an entertainment known as a smoking concert. The President, Mr. Fred. Hughes, of Messrs. Caverhill, Rose, Hughes & Co., opened the entertainment with words of welcome to all present. The object of these entertainments is to get the travellers better acquainted with each other. The musical part of the programme consisted of a fine solo by Alfred Chapman, songs by Messrs. Edward Labelle, J. A. Murrin, Mr. Bisset, Mr. Chambers, and a whistling solo by Mr. Rough. Mr. R. C. Wilkins gave a comical recitation, which delighted the boys. The ever original John Rodgers, of Messrs. Evans Sons & Co., who is known from coast to coast, had a speech that brought forth clapping of hands and continued laughter. It was an imitative effort in four languages, Irish, French, Scotch and Jewish. The phonograph was also exhibited, giving a number of selections, after which the company adjourned to an adjoining room, where the committee had heaps of refreshments in readiness for them. Mr. Watson, of Kerry, Watson & Co., was chairman of this committee, and not only in his address showed what an interest he had in the travellers, but also in making himself most

agreeable among the guests all evening. It is undecided just what date the next entertainment will take place, but all who attended this will look forward to another good time.

CREAMERIES CONVENTION.

The sixth Annual Convention of the Ontario Creameries Association will be held in the City Hall, Brockville, January 13th, 14th and 15th, 1892. The programme besides covering the dairy subjects below will consist of a grand reception in the Opera House and a banquet at the St. Lawrence Hall. All are cordially invited to attend. Programme will be as follows:

1ST DAY, WEDNESDAY, JAN. 13TH.

2 p. m.—Creamerymen's talk and organization.

7:30 p. m.—Subjects, Silo and Food Supply. The Dairy Cow and her relations. General discussion after each subject.

2ND DAY, THURSDAY, JAN. 14TH.

10 a. m.—Devoted to butter making remarks and instruction. Address by Thos. McFarlane, Dominion Government Analyst.

2 p. m.—Addresses by Prof. Dean of Ontario Agricultural College, and J. W. Hunt of Dominion Dairying Station, and election of officers.

7:30 p. m.—Prof. Robertson, Dominion Dairy Commissioner will speak of the economical way of feeding cows for butter making. Hon. John Dryden, Minister of Agriculture, and James Cheesman, of Boston, Mass., will also address the meeting.

3RD DAY, FRIDAY, JAN. 15TH.

10 a. m.—Instructor's report. Butter Judge's report. Prof. Robertson and others will address the audience.

Important Dairy Subjects will be discussed in the afternoon. Question drawn at the close.

Reduced fare on G. T. R. & C. P. R. can be had on the following conditions; Secure a certificate from the station agent where you start that you have bought a first-class ticket to Brockville, and bring it with you, and have the Secretary, Mr. R. J. Graham, at the Convention, sign it, stating you were present. All station agents will have certificate blanks to fill out for you. By complying with the above conditions you get a return ticket for one-third fare. Twenty-five cents will be charged for each entry of butter for competition for prizes, and \$1 additional for each exhibitor who is not a member of the Ontario Creameries Association. All butter sent for exhibition will be taken care of and sold or returned as requested. Exhibitor need not necessarily attend. Address all communications to D. Derbyshire, President, Brockville.

A feather duster disperses but does not remove the dust from the store.

Soap and water are cheap, but soil on goods is expensive.

Quick Despatch !!!

“Wouldn't it pay you” to mail us your orders if in a hurry, such will receive careful attention. Everything guaranteed satisfactory or goods may be held subject to order. This removes all chance of dissatisfaction. “Try us” and be convinced, we practise what we preach. We are in a position to ship promptly all orders for “Holiday Goods,” staples and fancy stock being kept up with a view to supplying every demand.

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NO BETTER

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NONE

as profitable both to consumer
and dealer.

WRITE US.

We give special care to the execution of mail orders. Full details and quotations promptly given on application.

If you want the best value in the country in a Congou tea to retail at 25 cents write us for samples.

THE BRITISH COLUMBIA SUGAR REFINING CO'Y.,

LIMITED.

WORKS: VANCOUVER, B. C.

Paris Lumps, Powdered, Granulated and Yellow Sugars.

All of very finest quality and absolutely unadulterated. Manufactured from Pure Cane Sugar.

-: Finest Golden Syrups. :-

McWilliam & Everist,

Have on hand for Holiday Trade:

Three cars Ripe Florida Oranges, all sizes, Two cars Valencia Oranges. Also full line of Lemons, Dates, Nuts, Figs, Grapes, California Evaporated Fruits, Bananas, Pine Apples, etc.

Prices as low as any House in the Trade.

25 and 27 Church St.,

TELEPHONE 645.

Toronto.

Now is the time to advertise

SPECIALTIES in

HOLIDAY GOODS

To the Grocery and General Store Trade—through

THE CANADIAN GROCER.



DISHONORING DRAFTS.

EDITOR THE CANADIAN GROCER, Toronto.

SIR,—I would like through your columns to call the attention of retailers to a practice that is injuring many of them by refusing to honor drafts for bill of goods sent out. There are few things more irritating to a business house, and that creates greater disgust in the mind of the manufacturer or wholesaler, than to have a draft made in good faith dishonored, and returned, often without any reason given, and in almost every case, where reasons are given, of the most indefinite kind. A statement is sent out which says "that on a certain date we will draw for amount of account," no attention is paid to this, and consequently when the proper time comes the draft for the amount is sent forward. The refusal of this is not only an unbusinesslike transaction, but is a direct insult to the house from whom the goods are purchased, and if men knew the harm it was doing them, they would hesitate to refuse a respectable house's draft, even if there was some slight inaccuracy or omission in goods or invoice. In all our experience, now extending over many years, we have only met one house who did not hasten to correct any error that might have occurred, and in managing our own business we feel a double responsibility resting upon us to correct the error to which our attention is called, with the man who accepts our draft, in comparison to the man who refuses. All wholesale houses are in a position at certain times to confer special favors upon their customers; the man who is courteous, puts you to no unnecessary expense or trouble, is the man who shares in these favors. The churlish boor who insults you on every possible occasion, puts you to unnecessary trouble and expense, never tastes of sweets of this kind, and if retail men and some wholesalers (very few I am thankful to say) would consider their own interest, they would hesitate and only when it was exceedingly plain that some wrong was intended, would they refuse a draft payable at the proper time for goods in their possession.

There is another point; It is equally annoying to banks, as every draft has to go through a certain amount of detail, and it also brings the house issuing the draft into less or more discredit and disfavor with the bank. We have written thus with a deep sense of the injustice of these acts, and trust that some abler pen will take up the matter, believing that if thoroughly understood, the good sense of the trade generally would come to the rescue, and the annoyance would be largely, if not entirely stamped out.

Respectfully,
R. M. FULLERTON.

THE DILEMMA OF THE PATRON TRADER.

Editor CANADIAN GROCER.

SIR,—To most retailers in western Ontario the Patron of Industry movement has been a fruitful source of annoyance and vexation during the past two years. To them it means a curtailment of profits, which, through keen competition are already cut so low that any encroachment from without is viewed with just alarm. Want of knowledge concerning mercantile affairs creates among outsiders, farmers in particular, a mild type of hostile prejudice against all those engaged in commercial pursuits, and this prejudice, coupled with the erroneous impressions as to what constitutes a retailer's profit, has caused the latter to become the object of their special solicitude.

Farmers generally are suspicious, and their isolated mode of living, if it does not produce it, certainly fosters this disposition. Could every farmer engage in business for one year only, such a movement would thereafter be impossible. These are the factors which have made organization so eminently successful. The organizer, whose interests are best served by exaggeration with a view to intensifying this prejudice, also appeals very strongly to the selfishness, dormant or active, found in most human beings, and in the majority of his attempts receives his ten dollar bill as a reward for the very arduous labors performed in trying to elevate the farmer to a higher plane socially, morally, intellectually and, above all, financially.

In this appeal to passion, however lies the very weakness of the concern. Selfishness can not with impunity be called into requisition in the commencement, and then suppressed whenever it may be deemed desirable to do so. It is all-powerful now, but depend upon it, later on it will be equally powerful as an engine of destruction.

If the foregoing is a correct diagnosis of the subject in hand, the retailer's position towards the movement should be tolerably clear.

To take them or not to take them, that is the question. Not to take them may imply a temporary loss, but taking them means a permanent one. Taking them implies discrimination, and discrimination can produce only one result, viz., alienation. Doing violence to their feelings and outraging their sense of justice by his unequal and unfair treatment, the Patron merchant cannot expect the support of his independent non-patron customers, and in a very short time finds himself minus the very customers for whose trade he has, possibly for years, been catering.

On the other hand, his erroneous views concerning retailers' profits will lead the Patron to expect far greater concessions in prices than his agreement entitles him to receive. His disappointment, caused by his inability to realize the enormous advantages

held out to him as a bait by the wily organizer, whose word to him was gospel, leads him at once to suspect the honesty and integrity of the Patron merchant. Furthermore, to regain and hold their old customers, the "Gentile" merchants will become active and sell goods below Patron prices, at cost in some instances, and no agreement can be produced to convince the Patron that his suspicions are not well founded.

The same selfishness previously referred to now asserts itself with increased force, to the sorrow of the Patron merchant, who, discredited in the eyes of his transitory supporters for whose benefit he parted company with his cash customers, finds himself occupying (pardon the homely illustration) the exalted position of a squeezed lemon. The non-patrons have left, and the Patrons follow them, leaving the merchant who sought to gain a temporary advantage over his competitors, to contemplate the sad fact that "he is not in it," and that his cupidity has, will-o-the-wisp like, led him into troubles which will doubtless enure to the benefit of those whom he sought to preclude.

He sees when too late that the vows and obligations were too one-sided, and that the "moral obligation" by which the Patrons were bound to support him for sacrifices made, was a sham, a delusion and a snare. Moreover, by his acceptance, he makes the tacit acknowledgment that his previous prices were higher than they should have been, or as the patrons say, extortionate. This surely must be a most humiliating admission for a man to make, especially when the facts are the very opposite.

So far as the writer has had an opportunity of making observations, he is forced to conclude that the movement must be ephemeral, and the merchant who values, as he should do above all else, his character and reputation for honesty and business integrity, can not afford to enter into such an alliance, wherein he has nothing to gain but a great deal to lose.

Yours truly,

D. WEISMILLER.

KIPPEN, December 8th, 1891.

Every line of goods embodies a history and a science worth years of study to understand.

One thing in particular should be impressed upon clerks—the necessity of careful attention to small customers.

LET US ARGUE TOGETHER.

Why is the Star Fire Lighter better than Coal Oil ?

BECAUSE: It is less expensive than coal oil. No trouble in preparing kindling. It is more effective, one square will burn 10 to 15 minutes, and is warranted to light a fire without coal oil or kindling. It is cleaner, and is perfectly safe.

Quick seller. Good profit. Send for free sample.

STAR MANUFACTURING CO., London.

Are you buying Fruits ?

If you are get our quotations. We have all kinds.

H. P. ECKARDT & CO., WHOLESALE GROCERS, TORONTO.

Pleasant Things in Business.

"Kindly send us another 50-lb. tin of Snow Drift Blend Coffee, it is the finest we ever tasted." We have had a number of cards like this and we would like more. Send them on "friends," THE GOODS ARE RIGHT.

Yours truly,

The Snow-Drift Baking Powder Co.,
BRANTFORD.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.
Sells itself after one Trial. Prices Current

Cowan's

Royal Navy Rock Chocolate ;
Cowan's Chocolate Icing ;
Cowan's Chocolate Pudding.

The standard preparations for culinary purposes.
Order through your wholesale grocer or direct from

The Cowan Cocoa and Chocolate Co. L'd,
11 and 16 Mincing Lane, Wellington St. W.
Toronto.

GREAT SELLERS.

Adams' Tutti Frutti and other
Staple Chewing Gums.

Each box of Adams' Monte Cristo Gum contains a sparkling brilliant stone ring which is set in the latest Parisian styles.

For descriptive catalogue and elegant hanger signs for windows. Address

ADAMS & SONS' CO.,
11 and 13 Jarvis St., Toronto.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET, MONTREAL, P. Q., ARE OFFERING THIS WEEK

SUGARS. { Barbadoes
TEAS. { and
Cuba

MOLASSES.

FINE LARGE DRY GOD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

Arriving by Winter Routes.

- 100 Bags "Tarragona" S. S. Almonds.
- 100 Barrels "Fine Filiatra" Currants.
- 100 Half barrels "Fine Filiatra" Currants.
- 50 Bales Best "Mayette" Grenoble Walnuts.

Hudon, Hebert & Cie., Montreal.

Now arriving to be sold cheap for the holidays and before taking stock:

Fresh Grenoble Walnuts--S. S. Taragona.
Almonds, 1,000 boxes Fine Off Stalk Valencia
Raisins, Citron, Lemon and Orange Peels.

Also a very large assortment of Fine Liquors, etc.

L. CHAPUT, FILS & CIE.

MONTREAL.

HOLIDAY DELICACIES

Batger's Jams, Nonpareil Jellies and Marmalade.

Cunningham de Fournies Table Delicacies.

Atmore's Mince Meat and Plumb Pudding.

Huntley's & Palmer's Biscuits.

Caverhill, Rose, Hughes & Co., Montreal.

FOR THE CHRISTMAS WINDOW.

ARRIVAL OF SANTA CLAUS.

This display may be arranged in any size of windows and adapted to any line of business.

The principal articles necessary are a large cedar tree and some strips which may be procured at a lumber mill. Begin by measuring the height of the window, and saw off a sufficient number of strips, which should be nailed on the sides to serve as supports; then form arches of the same material, which may easily be made to bend by cutting notches at intervals which renders them more pliable. In forming the arches a better effect is produced if they are so arranged as to gradually incline towards the back.

The entire frame-work should be wound with strips of green calico or painted. To this the branches of the cedar tree should be tied, but in order to present a wintry appearance which is more appropriate for the occasion, I would suggest that the branches be prepared several days in advance of the display, which is done by boiling a pound of alum to a quart of water and when dissolved pour into a large tub, and while still warm dip in the branches and immediately throw on flour; this will produce a sparkling effect by gas-light. After fastening the branches to the framework, cut off any projecting twigs with a pair of scissors, and entwine here and there tinsels which may be procured in all colors.

The arch-way is now ready to be decorated with such articles as the dealer desires to display for the holiday season.

The floor of the window is arranged with steps, which may be made of boxes or any old lumber covered over with white cloth, on which place sheets of batting which should be split and sprinkled with frosting. The steps may now be displayed with novelties, fancy groceries, etc. The back of the window is arranged for the figure of Santa Claus, which is made by constructing a square frame covered with white cloth; the size according to the space; and in the centre cut a hole large enough to admit the head and body, then puff the edge with yellow tissue paper so as to imitate the frame of a picture.

To make the dummy, stuff the body and arms of an old shirt with paper or excelsior to which sew on a pair of gloves; then procure an old coat and border with white cotton batting or canton flannel, and run a stick through the body to fasten to the floor back of the frame; having done this, now attach a Santa Claus mask to the body and cover the head with a hood which may be made of black calico and bordered the same as the coat.

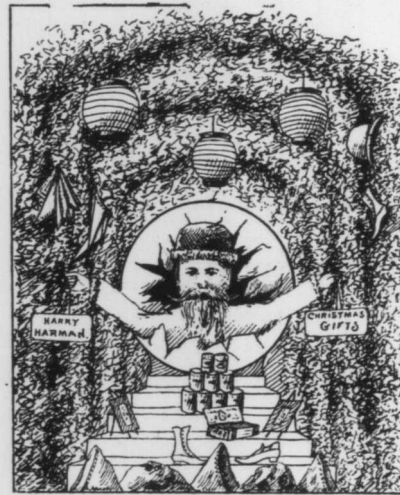
The position (see design) is to place the head and arms to extend through the opening of the frame work.

Several days in advance of Christmas or at the wish of the trader, the dummy of

Santa Claus is substituted by a live person, who is made up to imitate old Santa, and to amuse the spectators that may crowd around the window, he should at intervals display articles appropriate for Christmas time. To make up the face, rouge slightly all over, put a high coloring on the cheeks and nose, and just a faint tinge on the eye-lids, now with a moderate size camel's hair brush, paint the under parts of the eye-brows, and well into the hollows of the eyes, with burnt umber; and with a fine brush paint three or four fine lines leading from the outer corners of the eyes, and four or five on the forehead.

Powder the face with prepared chalk, then rub the eye-brows with soap or stick pomade and apply the chalk so they will match the beard that is worn.

A good way for a beard is to cut off the article from Santa Claus mask or a special one may be purchased. No wig is required



as a hood covers the head, but a few sprinkling hairs may be sewed inside the hood, which is made from crape hair.

Rouge, prepared chalk and stick pomade may be procured at any drug store. Burnt umber is an article that may be obtained from a paint box sold at toy stores or at a paint shop. Any of the articles can be had by addressing the author of this pamphlet.

NOTE.—If there is not sufficient depth to arrange this display, and space will permit, the floor of the window may be extended and at each corner place an upright so a drapery may be arranged around the entire back and sides so as not to interfere with the inside of the store.

It does not matter as to the width of the window, as the branches may be cut any size and space left open to view the figure of Santa Claus in the back-ground.

* * *

The arrangements of grocers' windows is owing to the space as to the best way an effective display may be shown. Only a line of fancy groceries should be arranged, consisting of all articles done up in fancy packages or bottles with catchy labels. If a grocer does not wish to introduce the ceiling and

side effect, I would suggest to decorate the upper part of window with several festoons of evergreens and berries. An edge of evergreen around the window pane will add to the make up. For a small window build a pyramid from boxes covered with white paper, and arrange your articles in tasty effect. White ribbon placed around the neck of each bottle and tinsel placed in between the goods will help the display. Cover the floor with salt and display fancy baskets filled with raisins, nuts, candies, prunes, etc. A huge snowball made of cotton batting place on top of pyramid with a vase of white paper flowers at each corner of the base. Another way of arranging the window is to secure two uprights at back of window and lay planks across similar to shelving, allowing a good space between. The icicle effect may now be introduced by tacking in front to each shelf and then display your goods.

* * *

Grocers may display their canned goods of fruit as follows: In the back of the window build up your cans in half circles, each grade to itself. Have an arch made of lumber covered with tissue paper and then take gloves to represent hands which should be stuffed and a stick inserted so as to secure to arch. In one of the hands place a fruit similar to goods displayed, as an apple, pear, grapes, etc. From each fruit have a neat card on which is printed for example: Pears, such a price. On top of the arch have a sign to read: "The Fruits of our Orchard." The floor of the window cover over with green tea to imitate sod.

* * *

Where store interiors have low ceilings, and the front part of the store the only means to admit light, I would suggest that the centre be decorated to form a canopy which will cover any defects if ceiling is dark or low.

Secure screw-eyes at equal distance apart, and with garlands of evergreens or festooning tie to screw-eye and allow the material to drape over to shelving caught up with a wreath. From the centre of each drapery suspend a Japanese lantern. To give it a sparkling appearance touch it up here and there with golden chains.

These chains are made by cutting narrow strips of gold paper, forming them into links by pasting the ends together. The uprights that support the shelving cover over with gold or silver paper, which should be arranged to imitate waves. This is done by crushing the paper in the hand. The cornice of the shelving drape with garlands and evergreens.

A very pretty way to display articles in dry goods or general stores is to secure strips of a certain height inside the shelving next to upright to extend as far out as the counter; the distance between each strip from six to eight feet. This will serve as a basis to form triangles made of strips secured to ceiling. In each triangle fasten wires on which articles may be displayed.—Harry Harman's Christmas Pamphlet, (Louisville, Ky.)

**FEARMAN'S
FAMOUS
ENGLISH
BREAKFAST
BACON**

Mild, Sweet,
Delicious Relish.

OUR CONSTANT AIM TO MAKE IT
THE FINEST IN THE WORLD.

BROOM CORN.

An advance of fully 100 per cent. has taken place in this staple article which means a considerable advance in cost to all manufacturers.

As the effect will be to drive the cheaper grades out of the market the result will be to the advantage of the best retail trade, who can then sell a better article at a fair margin of profit and give their customers good satisfaction.

EXTRA SELECT BROOMS.

Made specially for first-class trade, selected Corn, Handles striped and varnished.

35	" Peerless "	35
30	" Ideal "	30
25	" Royal "	25
20	" Anchor "	20

We are also making a specialty of Scrub Shoe and Store Brushes for the best trade.

Pails, Tubs, Matches, Washboards, Clothes Pins, Cordage Baskets, etc.

Prices and quality right.

CHAS. BOECKH & SONS,
80 YORK STREET,
TORONTO.



B. R. Nelles,
GRIMSBY, ONT.

Packer and Preserver of the Celebrated **BEAVER Brand Canned Goods, Evaporated Apples.**

JAMS and JELLIES
IN GLASS AND PAILS.
Wholesale Only.



THOS. LAWRY & SON,

| **PORK PACKERS AND LARD REFINERS.** |

Curers of the Celebrated **L. & S."** and Imperial brands of Smoked Meats.

PURE LARD A SPECIALTY.

Hamilton, Ont.



BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA, CHICKEN, HAM and TONGUE SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO., MONTREAL.



FRY'S COCOA.

JAMES TURNER & CO., Hamilton,

Have a splendid assortment of all Christmas delicacies which they are selling at low prices to the trade.

JAMES TURNER & CO.



At a meeting of the Ottawa City Council the other evening a by-law to prevent the sale of tobacco to children was read a first time.

The Gurd-Brandon Wooden Ware Co., have been trying to procure a bonus from some suitable town and have interviewed the officials of Victoria and Owen Sound.

One of our most esteemed and most valuable exchanges in THE CANADIAN GROCER, published at Toronto—a paper from which we often make liberal extracts.—New England Grocer.

Mr. G. R. McLennan has in Cornwall opened out with a stock of groceries in the stand lately occupied by Mr. J. B. Chevrier, who has removed to Brennan's Block, next door to McHaffie & Elvidge's East End drug store.

At an early hour the other morning, a lady entered a grocery store in Kingston, and, after looking about her, inquired: "Am I the first customer this morning?" The clerk replied in the affirmative, when she replied: "Well, then, dust that chair, for I won't. I wish to sit down." The clerk succumbed to the inevitable.

The unsecured liabilities of Lewis Wible, ex-M.P., of Leamington, have gone up to \$100,000. The unfortunate creditors will do well if they get 20 cents on the dollar. A large amount is for borrowed money, and the disaster will be felt in South Essex for many a day. The inspectors are W. R. Brock, of Toronto; Thos. Fuller, banker, Leamington, and Geo. McNab, barrister, London.

The death occurred the other morning of Mr. John O'Gorman, for twenty-seven years a well known and highly esteemed grocery and liquor merchant of St. John, N.B. Mr. O'Gorman came from Londonderry, Ireland in 1849, and in 1864 succeeded to the business of P. D. Quinn, in whose employ he was for a number of years. His place of business has all the time been on Dock street, and like hundreds of others he was a sufferer by the fire of 1877.

The Toronto Biscuit and Confectionery Co. have been compelled to work day and night to keep pace with their orders. The trade this Company have built up in their now celebrated soda biscuits since their formation last March is simply wonderful, and is a proof that good goods, honest dealing, and promptness will succeed every time. The company is composed of three young men well-known in Toronto, Geo. W. Booth, Henry C. Fortier, and Charles J. Peters. They do not leave all the work to others. Mr.

Booth manages the office and finances, Mr. Fortier the factory and shipping, and Mr. Peters looks after their interests west of Toronto. Already their present premises have become too small, and ere many months are passed they will have a factory unsurpassed in Canada.

The Patrons, the new organization which is rapidly spreading among Manitoba farmers, are arranging with retail dealers in various provincial towns, for special prices. The stores so arranged with, will be known as the Patrons' stores. Hopper Bros. of Rapid City, T. A. Garland of Portage la Prairie, J. A. Montgomery, J. T. Somerville and Zink Bros., of Brandon, are among the stores which have come to terms with the Patrons.—Winnipeg Commercial.

The Canadian Almanac for 1892 is the forty-fifth issue of that reliable chronicle of contemporary national facts. Its weight in popular estimation increases with its age, and it is more than ever entitled to the place it has won as the standard source of information in the office and the household on public matters. The present issue is enlarged to 224 pages, and contains the census report and the revised customs tariff. The publishers, The Copp, Clark Co., Ltd., have been very painstaking to get out a full and accurate edition, and are to be congratulated on their success. The price is 20c.

LONDON RETAIL GROCERS' ASSOCIATION.

At the last meeting of the London Retail Grocers' Association, held on the 9th inst., the question of a convention of retail grocers was taken up. The feeling of the meeting was that it would be a benefit to the trade, and that the first place of meeting should be in Toronto. It was felt that it would promote interest in the work, if meetings were held in different places, and places could be agreed upon at the convention. A circuit of towns and cities might be arranged, conveniently for holding a series of meetings. The Association approves of the third week in January next for the meeting at Toronto.

In a letter from the London Soap Co., the promise to sell soap only to the trade was given in reply to the expressed wish of the Association.

A committee was appointed to confer with the city solicitor upon the peddling question.

It was resolved to publish notices in the daily papers that Christmas presents would not be given.

TRADE SALES.

The boot and shoe stock of Thos. Cowan, Thorold, Ont., was knocked down at 76c. on the dollar to Mr. Grass of Ridgeway, Ont.

The insolvent dry goods stock of T. A. Powell, Stratford, amounting to \$4,037, was sold to Jno. Rennie, Toronto, for 60½c., on the dollar.

The trade sales of Suckling & Co., are over for the season. The last sales took place on Tuesday and Wednesday, and were well attended by merchants from all parts of Ontario.

There was a great deal of competition for the stock of Grant & Co., King St., but finally Mr. Urquhart of Toronto purchased both lots, the first, valued at \$5969 at 71½c., and the second at 61c., on the dollar. This was a very fine stock of furs and is supposed to have been bought in for Mrs. Grant.

HE WANTED A FIGHT.

A dozen years ago a farmer came into Detroit with a load of potatoes and sold them to a grocer. A dispute arose as to the quality. The farmer felt himself cheated out of two bushels, and he left the grocer with a black eye. The grocer was a man who meant to keep even with all men. He therefore took an affidavit to whip that agricultural toiler within an inch of his life, and the longer he waited the madder he got. At the end of a month, seeing no prospect of catching the farmer in town, the grocer procured a horse and buggy and drove out to the farm to have it out. When within three miles of the place he encountered a man on the highway and inquired, "Can you tell me where old Stiver lives?" "Yes; going to buy cattle of him?" "No, sir! I'm going to pound him out of his boots!" "I guess not; I'm old Stiver's son, and you've got to whip me first!" The grocer jumped out, and a battle resulted. He polished the son off, but it was a tight squeeze. He had not gone half a mile when a man who was husking corn near the fence hailed him with, "Did you have a fight down there?" "Yes," "Who whipped?" "I did." "Well, that was my brother you were fighting, and maybe you think you can mash me, too?" A second fight took place, and proved a draw. The grocer was somewhat discouraged, having several loose teeth, and a nose as big as his wrist, but he drove on to the next house. A strapping fellow about 27 years old was cutting wood at the gate, and the grocer drew up and asked, "How far is it to Stiver's?" "Which Stiver?" "Why, the old liar Stiver." "Stranger, the man that speaks that way of my old dad has got to be pounded," remarked the chopper, and a third fight was soon on the boards. This time the grocer had his fill, and, after brushing the grass out of his hair, he asked, "How far is it to Mr. John Stiver's?" "Two miles." "One more question. I've met and fought with three of his sons. Is there another living between here and the old man's?" "Another? Why, there are three, and besides there are two single ones at home who could turn you wrong side out in 20 seconds. The grocer drove slowly back to the city and went to bed for a week. His mistake was in not waiting to catch the old man home some time when all the boys were off fishing.



"CAIRN'S" HOME MADE MARMALADE.

In 1, 2 and 7 lbs., in Glass, White and Stone Jars.

We are now taking orders for January shipment of this delicious preserve. Send in your orders early as the stock is limited.

BLAIKLOCK BROS.,
General Agents for Canada.
MONTREAL

TORONTO AGENTS:
WRIGHT & COPP,
40 Wellington St. East, Toronto.

BENS DORP'S

MANUFACTURED
AT
AMSTERDAM, HOLLAND.

Is absolutely Pure and Soluble Free from all oil. Requires no cooking. Pleases everyone that tries it. Packed in cases of 12 lbs. each. Price, ¼ lb. cans, \$2.40 per doz.; ½ lb. cans, \$4.50 per doz.; 1 lb. cans, \$8.50 per doz.

S. L. BARTLETT, Sole Importer, Boston, Mass.



It pays a good profit.

ROYAL DUTCH COCOA.

Wholesale by

Edward Adams & Co., London.
James Turner & Co., Hamilton.
Eby, Blain & Co., Toronto.
H. N. Bate & Sons, Ottawa.
Caverhill, Rose, Hughes & Co., Montreal.
Whitehead, & Turner, Quebec.
M. F. Eager, Halifax.



It pays to buy the Best.

You can't afford to sell poor goods. Retailers are waking up to the fact and there is an increasing demand for good goods. Kent bottled pickles are sold at a reasonable price and yield a handsome profit to the retailer. Ask your wholesale grocer for them and take no others.

The KENT CANNING AND PICKLING CO.,
Chatham, - Ont.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE



CHOCOLATES.

N. K. FAIRBANK & CO.,

COMPOUND



REFINED LARD.

185 WELLINGTON ST., MONTREAL.
CHICAGO. ST. LOUIS. NEW YORK.

JOHN PETERS & CO.,
General Commission Merchants
and Brokers,
Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO.,
HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.
References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to \$12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

JAMES E. BAILLIE,
PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.



GEO. MATTHEWS
PACKER and CURER of the "Rose Brand"

Hams, Bacon and Lard,

ALL NEW STOCK.

PACKING HOUSES. OTTAWA, PETERBORO' and LINSLEY, ONT.



TORONTO MARKETS.

TORONTO, Dec. 17, 1891.
GROCERIES.

In the one week that remains before Christmas, buyers will need to be numerous and active, if the season's trade is to be redeemed from a place among the low records of the street. There are prospects that the next week will be a spirited one, though it is the exception for business to be brisk within so few days of Christmas. All the very large buyers are for the most part stocked till the holidays are over, but the average retailer will have errands to this market right up till the 24th inst. The weakness of prices in staple dried fruits has made buyers shy, and they have generally gone in for only hand-to-mouth supplies, with the expectation of making better bargains as shipments came to wholesale hands and prices tended downwards. Retail stocks have been kept quite light in most lines. Wholesalers themselves have not taken big stocks of the more strictly seasonable goods. Good trade may yet be expected, therefore, if the weather does not frustrate it. The city trade has to a great extent yet to be done.

The past week's business has been a better one than seemed possible in such wretched weather. The orders have as a rule been small, but the number of them made up for their size. Trade has not been a very money-making affair, as there was not enough life in the demand to make sellers independent of cutting tactics, and fruits, yellow sugar and tea went at easy prices. The selling has been about up to that usual in the second week before Christmas, but in the average season of comparison the amount of trading before this time of year is much greater than it has been this year. Money is still backward. There is no run of 15 or 20 registered letters per day to each house, as there used to be just before the holidays.

CANNED GOODS.

The demand for vegetables works quietly, but it gets over a good deal of ground in a day. One house reports its sales of tomatoes on Monday to be 300 cases, all in small lots. The stocks of tomatoes and peas in the country have been worn down to a much lower point it is claimed than they were at this time last year. There are no peas and tomatoes, it is said, now in packers' hands, and the quantity of corn yet held by them is believed to be but small. Another offer is reported for a carload of peas on Montreal account, but the views of holders have so far been too stiff for a sale to be effected. On choice brands some jobbers want \$1.10 for assorted lots made up of equal parts of corn, peas and tomatoes. Other houses are still selling at \$1.05. The prices of one firm are to be advanced after New Year's. The position of peas and tomatoes appears to be unquestionably firm. The retail trade is quite active in all vegetables, all purchases being quickly transferred to consumers. One local retailer brought 25 cases of tomatoes through a broker on Tuesday. The Christmas trade has given a start to the demand for peaches, but not much stock has

found sale yet. Three's have gone usually at \$3.25 and two's at \$2.25. Salmon though rather quiet sells steadily at \$1.40. Lobster is much in the same position. Talls run usually from \$2 up, though one lot is selling here as low as \$1.90. They are of course not a choice brand, being picked over and with all the claws taken out to put in flat tins.

COFFEE.

The price of Rio had stiffened outside, and would probably have cost a cent more to import a few days ago than it would now, though the present state of the New York market may be but temporary. Fluctuations follow each other rapidly there in that commodity. The range of prices here is 19 to 24c. Mochas are 28 to 33c., and Javas 27 to 32c. All coffees are receiving but limited attention.

DRIED FRUIT.

The prices of dried fruit are very much in the same position now as they were a week ago. The quotations are unchanged and weakness is as characteristic of the market now as it was then. Retailers are buying warily, determined not to be overstocked when any further break occurs. Quantities have not sold well, no buyers of 50 and 100 box lots of raisins having been forthcoming so far. Wholesalers have bought rather sparingly in Valentias, the market for which shows no prospect of revival. The price runs from 5½c. up for off stalk though some inferior stuff went at 5c. Currants are now quiet at 5¾c. for barrels, though they were a little unsteady earlier in the week, when some purchases were made at as low as 5½c. Malaga raisins are fairly active at the low prices of last week. Quarter flats of London layers appear to be out of stock. The second shipment of prunes in cases and hogsheads is expected to arrive in a few days. All the first shipment has been disposed of. There is an abundance of old stock at 6½ to 7½c. for case prunes. There is a probability that figs will be scarce before long. Good quality Elemes are to be had at 11 to 11½c., through thick skinned stock as low as 9c., is obtainable. Ten-pound boxes are already rather scarce. Twenty-eight lb. boxes of seven-crown figs are selling at 16c. The price was as low as 13c. for a few days.

Messrs. Clemes Bros. have sold a considerable quantity of Eleme figs this season. Their prices run at \$1 for 10 lb., boxes, \$1.90 for 20 lb. boxes, and 15 to 16c., for 7 crowns.

The following paragraph from the New York Daily Commercial Bulletin shows the progress being made by California raisins to fill the demand in the United States: Importations of raisins into the United States during the month of October, 1891, were only 5,267,422 pounds. No less than 15,527,845 do. were imported in October, 1890. The importations for the ten months ending October 31st were 8,104,157 pounds, against 28,296,901 pounds for the corresponding period last year.

NUTS.

Nuts are quite active. This of course is their season, and prices are generally low. Compared with last year all nuts are cheap. Walnuts, almonds and filberts are all in request. The quotations of a week ago hold with about the same strength as then, and are to be found in Prices Current. Filberts are scarce. The second shipment of new are now here.

RICE AND SPICES.

Rice is steady at 3¾c. and upwards, but only small and few sales are made these days. Spices are moving out freely, particu-

larly those descriptions used for Christmas seasoning. Ginger is quite stiff but unchanged in the range of quotations appearing in Prices Current.

SUGAR.

A noticeable improvement has taken place in the demand, which however, is yet incapable of making away with any considerable amount of stock. A few barrels to put dealers over the holidays constitute the shipments now leaving the warehouses. The situation of the market in New York which has been steadily firm for several days took a downward turn at the beginning of the week, but it is improbable that it signifies anything but the anxiety of refiners to bear the market for raw which has been strongly held for some time. The price of granulated on this

HOLIDAY FRUITS.

Fancy Florida Oranges.
Choice Valencia do
Fancy Messina and Malaga Lemons.
New Hallowee Dates.

New Grenoble Walnuts.
New Tarragona Almonds.
New Sicilly Filberts.
New Brazils.

Almeria Grapes.
Fancy California Evaporated Apricots & Peaches
Fancy Dark C.C. Cranberries.
Figs, best Elemes, all sizes.
do do 7 Crown.

Please send trial order.

CLEMES BROS., 51 Front St. E., Toronto.

We have now in stock:—

New Malaga Fruit all grades,
New Grenoble Walnuts.
New Sicilly Filberts.
New Taragona Almonds.

P. C. LARKIN & Co.,
WHOLESALE GROCERS,
25 FRONT ST. E.



N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,
Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto.
Agents for Ontario

" W. S. Goodhugh & Co., Montreal.

" Grant, Horn & Bucknall, Winnipeg.

P. CORRIDI,
Accountant, Auditor, Etc.

EXPERT AUDITING, BUSINESS INVESTIGATIONS and GENERAL ACCOUNTANCY A SPECIALTY.

Accounts Adjusted, Books Opened, or Audited. Books written up. Trial Balances and Balance Sheets Prepared.

Office 139 Yonge St., TORONTO.

**PURE CONFECTIONERY,
FINEST BISCUITS.**

Manufactured by

**J. McLAUCHLAN & SONS,
OWEN SOUND, ONT.**

LEONARD BROS.,

Wholesale Fish Dealers,

Are now prepared to fill all orders for their

Celebrated Boneless Codfish

(from new fish)

packed in 5, 10, 25 and 40 lb. boxes, 2 lb blocks wrapped in waxed paper.

SEND FOR QUOTATIONS.

ST. JOHN, N.B. MONTREAL, P.Q.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale House.

There is no other Blacking for sale in Canada equal to
P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,
31 Front Street East, Toronto.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracalbo and Santos.

Grocers draw trade by selling their FAVORITE EXOELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.



Gold Medal, Jamaica Exhibition.

Quality Up.

Price Down.

This applies to all our goods, especially Jams, Jellies, Mince Meat,

Catsup and Soup.

Every Tin, Jar and Bottle new, fresh and pure.

EXCELLS in flavor and style of package. Highest awards of Honor received at St. John's Exhibition, Sept. (1891).

Delhi Fruit and Vegetable Co.,

FACTORIES : DELHI AND NIAGARA.

TO MERCHANTS.

My Special Teas :

Black Tea at 23 cents per pound.

Hyson Tea at 23 cents per pound.

Japan Tea at 23 cents per pound.

Assam Tea at 23 cents per pound.

Are excellent values to retail at 50 cents per pound. **SEND FOR SAMPLES.**

MY PRICE FOR

Extra Granulated Sugar 4-83 per lb., being 17 cents per hundred less than the

COMBINATION.

JAMES LUMBERS,

WHOLESALE GROCER,

TORONTO.

MARKETS—Continued.

market is unchanged at 4% to 5c., and yellow sells from 3½c. upwards, with low grade raw quoting from the same basis.

The cutting in yellow, which has been so strong a feature in the whole fall's trade, and which was commonly resorted to, not only for the purpose of selling yellows, but for the purpose of promoting the sale of granulated, on which no cut could be directly made, is now expected to cease. The Guild has adopted regulations that are believed to be sufficiently stringent for the complete removal of the grievance. Every member of the Guild is required to post a forfeit of \$300 that he will observe those regulations and has to make affidavit to that effect, the terms in which he does so closing up all the loop holes through which the provisions of the sugar agreement were evaded before. Each traveller has to make the same affidavit. It binds all principals and salesmen not to sell granulated below listed prices, and not to sell yellows below cost. The latter have frequently been sold in the past ½c. or ¼c. under cost to induce buyers to take a certain quantity of granulated along with the yellow.

SYRUPS AND MOLASSES.

The unprecedentedly low prices of syrups do not promote the trade in them so much as they would be expected to do. Syrups are selling, but not particularly fast. The lowest grade, a dark syrup is 2¼c. This cheapness is the result of sharp competition between the eastern and western refiners. The Vancouver syrup comes in a 30 gallon cask, which is about seven or eight gallons more than the Redpath half barrel and 14 or 15 gallons less than the Redpath barrel.

More frequent orders for half-barrels of molasses are received, the demand being for grocery grades suitable for holiday baking purposes, and selling at about 38c. in barrels. Some very fine quality West Indian is to be had at that price, and very good New Orleans runs from 35 to 40c. West Indian grades can be had as low as 28c. and as high as 45c. Fancy open kettle New Orleans is from 45 to 50c.

TEAS.

Teas are being neglected more and more as holidays approach and special season goods tend to monopolize attention. Stocks on spot are full. Prices are susceptible to shading, but there is very little practical influence brought to bear to make them lower, as buyers are not forthcoming. Jobbers are doing nothing in the way of replenishing supplies, unless in placing orders for stock to arrive a month after holidays.

MARKET NOTES

Messrs. Sloan & Crowther have about completely transferred their stock to their new premises, on the corner of Front and Scott streets.

Holiday orders are making times lively among the confectioners. They are running in some cases over time, and finding it hard to get pails enough to keep them going. The

1884

THEN—SURPRISE Soap was first made and sold in a limited territory. But gradually its sale has grown larger and larger.

NOW—Tis for sale all over Canada and used by thousands of families. Its success is no secret. Its the real merit of "Surprise" its economy of use that has done it and will continue to make its sale still larger.

SURPRISE gives a good profit.

The St. Croix Soap Mf'g Co.,

Branches :

St. Stephen, N. B.

MONTREAL : 17 St. Nicholas St.

TORONTO : Wright & Copp, 40 Wellington St. East.

present season's trade is one of the largest experienced. This is another of the effects of cheap sugar.

Odd cases of orange peel have sold to wholesale houses at 17c. Jobbers resell at 18c. Lemon is in fair supply at 16c. Citron firm at 25 to 28c.

Mr. John Sloan, of Sloan & Crowther, has had a spell of sickness for the past ten days, from which, we are glad to be able to report, he is now recovering.

Messrs. Arthur P. Tippet & Co., manufacturers' agents, St. John, N.B., and Toronto, are the selling agents for Ontario and the North-West, for Fry's Cocoas and Chocolates.

Rumors of cutting in the biscuits of one manufactory are heard. As the prices of those goods have heretofore been generally well maintained, the present irregularity in them seems to be due to the vigorous rivalry of the Toronto Confectionery Co.

A manufacturer's agent is wanted in Halifax, to push the sale in the Maritime Provinces, of an article sold by all grocers, druggists and hotels, and which has a large sale. It is a good opening for an energetic man. Address A. B., care of CANADIAN GROCER.

The universality of the demand for J. & J. Colman's mustard is very fancifully represented in a handsome framed picture which the manufacturers have adopted for a shop and sample-room advertisement during the coming year. It shows a rather ethereal figure hovering over this revolving globe, in one hand a package of Colman's mustard, whose contents fall all over the earth's sur-

face. The colors are so blended as to heighten the effect of the design, which is on a liberal scale of size.

It is complained by retailers that a certain grocer who does a retail business, has been accorded by wholesalers 5 per cent. discount from the prices exacted of retailers. This is customary in dealings between two wholesale houses, and objection is taken that the grocer in question should be treated as a wholesaler, while trading as a retailer. It is said that the matter was looked into and provision made for its discontinuance by the Guild.

Mr. J. D. Higgins, Vice President of Kingsford's Oswego Starch Co., accompanied Mr. T. O. Leonard on the monthly visit of the latter to Toronto. Mr. Higgins spent a couple of days here last week. He was much struck with the progress this city has made in the past few years. Looking at the stock of goods kept by the leading retail stores here, he said they were much finer than those carried by retailers in American cities. Americans went in for plain substantial foods only, while Canadians were liberal buyers of high priced delicacies of all kinds.

Mr. Joseph. W. Collier, of the township of Athol, undertook to raise ten acres of produce for Messrs. Boulter & Sons' canning factory during the past year—4 acres of corn and beans, 1 acre of tomatoes, and 5 acres of strawberries and raspberries. From these 10 acres he realized \$1,211.80, the largest amount paid to any produce raiser who supplied the factory, showing that Mr. Collier has been the most successful produce grower of the season. He delivered the first wagon

WE ARE BUYING

Dried Apples.

SEND SAMPLES AND QUOTATIONS.

ESTABLISHED 1886.

STANWAY & BAYLEY
BROKERS

AND
GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST. TORONTO.

WE ARE BUYING

Evaporated Apples

SEND SAMPLES AND QUOTATIONS.

ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,
Spices,
Mustard.

HALIFAX, N.S.

WM. HOOD & CO.,

Importers and Manufacturers of

Coffees, Spices, Mustards, Cream
of Tartar, Baking Powders,
Flavoring Extracts, Etc.

Our aim is to cultivate and increase the
demand for pure goods.

A TRIAL ORDER OF OUR GOODS SOLICITED.

Should our representative not call on you
write us for quotations. Satisfaction guar-
anteed. TELEPHONE 1625.

48 & 50 LOMBARD ST., TORONTO.

Robertson, Thompson & Co.,

Commission Merchants,

185 NOTRE DAME ST., EAST,

P.O. Box 615. WINNIPEG, MAN.

Consignments of country produce receive
careful attention. Returns made promptly.



All kinds of produce handled. Consign-
ments solicited. Carriers supplied.

FLORIDA ORANGES.

J Cleghorn & Son,

—OFFER—

Car Florida Russetts "all sizes" low
" " Brights "choice."
" " "fancy."

The later car to arrive from the celebrated
grove of D. H. Nortray, "Orange Bend" Florida.
A line that commands extra price on account
of quality. Superior pack, reliability of marks.
If you are in want of something fancy send in
your orders.

J. CLEGHORN & SON, 94 Yonge St.

J. F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only
plan which does justice to the Consignor. We
handle everything which the Country Store-
keeper has to send from home to sell. None of
our own goods to sell in preference to yours when
the market is good. Nothing between you and
best price obtainable except a small commission.
Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

T. W. CLARK & CO.,

General Commission and Provision Mer-
chants and Wholesale Dealers in
Dairy Products.

Consignments solicited and business transacted
for Eastern Canada Merchants.

Established 1886.

VANCOUVER, B.C.

References: Bank of British Columbia.

**WILLIAM RYAN,
PORK PACKER**

70 and 72 FRONT ST. EAST,
Toronto, Ont.

NEW CURING HAMS,
BACON, PORK,
NEW PURE LARD.

Hams, Breakfast
and Roll Bacon,
New curing, now ready.

For Choice full flavor goods send us a
Sample order.

Jas. Park & Son,
Toronto, Ontario.

The Ontario Produce Co'y.

Produce Brokers and Commission Agents,

70 COLBORNE STREET, TORONTO,

Solicit consignments of the following:

Tub, Large and Pound Roll BUTTER.

POULTRY.

BEANS. ONIONS. APPLES.

CHEESE.

T. G. Williamson & Co.,

COMMISSION MERCHANTS

TEAS, COFFEES, FRUITS, SUGARS, ETC.

42 Front Street East,
TORONTO, ONT.

GEO. C. THOMPSON. CHAS R KING.

THOMPSON & KING,

Consignees, Brokers, General Commission
and Mercantile Agents,

51 Wharf Street, cor. Fort, Victoria, B.C.
Storage. Correspondence Solicited.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter,
Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried
Apples, Finnan Haddies, Dried Cod Fish, bought
or sold on commission. Agents for all lines of
Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,

Produce and Commission Merchants

Solicit consignments of Country Produce
from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

JNO. A. MOIR,

GENERAL AGENT.

Consignments Solicited.

SPECIALTIES: Canned Goods, Dried
Apples, Evaporated Apples, Codfish.
Quotations and samples sent on applica-
tion. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

McLAREN'S



Is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.

The Best Grocers Make
a point of Keeping it al-
ways in Stock.

MARKETS—Continued.

load of tomatoes to the factory on the 15th day of August, which Mr. Boulter says merits a new hat, and which he will receive. The produce delivered was all first-class, and met with the approval of Messrs. Boulter & Sons.

PETROLEUM.

The local market shows no sign in the state of its prices that another week's business has been transacted upon it. All prices are steady and unchanged at standing quotations in Prices Current, while business proceeds upon a strong consumptive basis.

BUTTER AND CHEESE.

Between delivery and consumption stock has little time to lie in the warehouse of the buyer. The movement of butter is almost continuous from the time it leaves the hands of the country trader until it gets to the table of the consumer. There is none taken for export, as there is no excess over home wants to make up lots for export. The market is kept well cleaned up, and wholesalers and commission men are dependent on daily receipts. Low grades have been scarce all the year, the spring having opened with a market bare of white butter and no accumulations having taken place since. The present healthy balance between the supply and the demand is rendered possible and actual this fall because export trade of the present year has been large, being three times that of last year. The market could take more butter if the butter were produced. Large rolls are an increasing proportion of the total receipts and are 14 to 16c. They are still complained of as turnip-flavored. Choice dairy tubs are 16 to 18c., with 13 to 15c. quoted for mediums, and 10 to 12c. for low grades. No important movement of creamery is reported on this market.

Cheese is very firm, the finest bringing 11½c. The English market is stiff. Early cheese quotes at 10½c., but is very scarce. All the season's make is now out of the hands of the manufacturers, and in those of exporters.

COUNTRY PRODUCE.

APPLES—A well sustained local demand has kept business rather brisk in the way of sales for holiday consumption. Some fine fancy fruit has sold quite freely. Prices of staple stock range from \$1.75 to \$2.50.

BEANS—Everybody aims to carry but light stocks into the new year, as the demand will not supply a basis for many big overturns from this forward. The market here is but a small one for beans at the best. Jobbing lots are \$1.40 to \$1.50, and round lots run from \$1.25 to \$1.35.

CRANBERRIES—Are in good demand, but at easier prices. Choice dark fruit sells at \$8 to \$8.50, and lighter colored at \$7.50 to \$8.

DRIED APPLES—The position of the market is unchanged. Buyers are wanted. Large lots are dull at 4 to 4½c., and small ones at 4½ to 4¾c.

EVAPORATED APPLES—Holders find it uphill work to make sales at all, and do not feel encouraged to try hard while prices are so low. Retailers' lots are 7½ to 8c., while round lots change hands at 6½ to 7c.

EGGS—The demand for new laid stock is stronger both from domestic consumers and fancy bakers, but the supply is larger, as a consequence of open weather. Fresh are worth 18c. The only limed fruit being handled is what is taken on contracts made some time ago at 14 to 15c.

GAME—The mild weather keeps the demand moderate and does not induce strong delivery. Rabbits are plentiful at 15c.

Partridges are fairly active at 45 to 50c. Venison is scarce here at 6 to 7c. in carcass and 9c. in haunch.

HIDES.—Neither side of the market shows interest in current business, which is very small. The deliveries have shrunk into unusually limited volume since the last drop in prices. For green cows' the prices are: No. 1, 4½c.; No. 2, 3½c.; No. 3, 2½c.; green steers' are worth 5c. for No. 1. A car of buffs sold on Monday for 5c. The shipments of cured run from 1 to 3 cars weekly.

HONEY.—All but strictly choice is unsalable, and the cheapness of good stock is what creates some demand for it. Good extracted goes comparatively freely at 10c., while sections for fancy Christmas trade go as high as 16c.

HOPS.—Brewers are evincing more interest in the market now, after holding off as long as supplies of old and sparing purchases of new would permit them. The range of prices for domestic stock is 19 to 25c., with 27c. paid for extra fine quality in smallish lots. For Bavarian the price is 40 to 42c. The demand is active and the market firm.

ONIONS.—The price ranges from \$2.25 to \$2.40. This higher price is due to smaller supplies, and the shrinkage in delivery is on account of the present being rather risky weather, a sudden depression of the temperature to the damage of stock in transit being not improbable. There is an easy trade doing.

POULTRY.—The weather is against high prices, and low prices check receipts. There is therefore neither a large supply nor a large demand. Turkeys are 8 to 9c. per lb., geese 6 to 7½c. per lb., chickens are 25 to 35c. per pair, and ducks, which show a wide range of quality, are worth 35 to 60c. a pair.

POTATOES.—The market shows unexpected steadiness, which has not been disturbed by quite large deliveries. At the moment the supply is not active, but prices are rather firm at 42 to 45c. for cars, and 50 to 55c. for out of store lots.

SEEDS—Alsike is slightly easier at \$5.50 to \$6.25. The delivery had become quite strong before the break up of the roads at the opening of the week, but fell off to almost nothing after that. Red clover is \$4.75 to \$5 for average offerings, with a little more paid for very fine. A day or two of hard weather would make a big difference in the offerings.

SKINS—Sheepskins were put up 5c. higher on Tuesday, and quote now at 95c. They are not over plentiful. Calfskins are unchanged at 5 to 7c.

TALLOW.—Crude is worth 20c. and refined 5½ to 5¾c. The latter costs 4¾c. in Chicago, and with 1c. added for duty and ½c. for freight, it can be laid down here at 5¾c.

WOOL.—Dealers are not paying above 19c. for fleeces, and sellers want more before they part with their stock. Hence there is little business, which is satisfactory to buyers in the present state of the market.

DRESSED HOGS AND PROVISIONS.

The receipts of hogs this week have been much lighter than they were at time of last report. Mild weather seems to have acted as a check to slaughtering. Those that were sold on spot went at \$5.25 to \$5.30, but there is a considerable quantity of western stock booked to arrive at \$5.40. Northern hogs are offered but do not find sale at \$5.25. The trade in hog products is nominal, the abundance of fresh meats and poultry at

(Continued on page 18.)

FLOUR AND FEED.

TORONTO, DEC. 17 1891.

The sales of the week do not bring it out into strong relief from the week's which have preceded it. A steady movement of flour at steady prices has been maintained. The week's eastern business has been moderate. Local trade is undiminished, perhaps rather increased by the demand for fancy baking against holiday consumption. The feeling of dissatisfaction with the Newfoundland government in placing a duty of 20c. per barrel on our flour is strong, as there are some mills which produce almost solely for sale in that market. No new developments have followed the report of the Millers' Association upon the matter of credit giving, but hopes are entertained that absolute cash dealing will again be established.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, \$5.25; strong bakers', \$4.85; Ontario patents, \$5; straight roller, \$4.75; extra, \$4.10 to \$4.15; low grades, per bag, \$1.25 to \$1.75.

Car prices are: Toronto freights—Manitoba patents, \$5.30 to \$5.50; Manitoba strong bakers' \$4.90 to \$5.10; Ontario patents, \$4.50 to \$4.90; straight roller, \$4.15 to \$4.20; extra, \$4.00 to \$4.05; low grades, per bag, \$1.25 to \$1.75.

MEAL.—Oatmeal is easier at \$4.10 to \$4.25, and cornmeal at \$3.

FEED.—Bran is still very scarce. It sells at \$16.50 to \$17. Shorts is similarly stiff at \$17 to \$19. The demand for both by the eastern trade is very strong, and local trade is excellent. Mixed feed runs as high as \$25 per ton. Cracked corn is \$1.35 per cwt. Corn is 68c. per bushel. Oats are steady at 34 to 35c., and feeding grades of barley at 48 to 50c.

HAY.—The price is stiffer and delivery is backward. Cars of No. 1 baled timothy go at \$12.50 to \$13, and mixed is \$10.50.

STRAW.—Is unchanged at \$6 to \$6.50.

The flour mills now owned by Messrs. Ogilvie, Montreal, have a daily capacity of 7,500 barrels.

The Dominion Oatmeal Mill, London, will again be in complete running order at the end of this week. The damage done by their recent fire is placed at \$1,500, which is fully covered by insurance.

MONTREAL FLOUR AND FEED.

Flour is quiet and easy, but consumers are lightly supplied, so business should improve when the winter roads are permanent. The stock in store shows an increase of 18,307 bbls. compared with a week ago and 7,674 bbls. compared with a year ago. Patent spring, \$5.00 to \$5.35; Patent winter, \$5 to \$5.25; straight roller, \$4.65 to \$4.80; Extra \$4.30 to \$4.40; Superfine \$3.95 to \$4.10; City strong bakers' \$5.00 to \$5.10; Strong bakers' \$4.75 to 5.00.

SPECIALTY.

- Stone Ground Flour -

No Frozen Wheat used.

Meals and Feed of all kinds.

Mention this Paper.

J. & R. ROBSON,
Brantford, Ont.

CORTICELLI

**SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.**

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

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ST. JOHNS, P. Q.**

HEALTH IS WEALTH.



Health seekers travel far to mountains, lakes, seas and springs, but of all the famous waters to thoroughly cleanse the body of health-destroying impurities, to make the joints supple and make the muscles and frame firm, and cause one to feel fresh life trickling through the veins, give me St. Leon Mineral Water. - I. Bliss, Compton, P. Q.

For particulars apply
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CELEBRATED OAK LAKE MANITOBA FLOUR.

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— MANUFACTURERS OF —
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Also Oatmeal, Rolled Oats, Rolled Oatmeal
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Dealers in all kinds of grain and feed.

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CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
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Write for Samples and Prices.

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Manufactured "Hulgarian" System.
Our brands are
Classic,
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Heavy dealers in
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OATMEAL
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D. R. ROSS, - EMBRO, ONT.
A CHOICE QUALITY OF

Roller, Standard and Granulated

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IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.



FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
Feed of all kinds.
E. D. TILLSON, TILSONBURG, ONT.



MARKETS—Continued.

easy prices causing a cessation in the demand for cured meats. Prices are consequently easier.

BACON—Long clear is down to 7¼c., smoked backs are 10 to 10½c., bellies 10½ to 11c., rolls easier at 8½c.

HAMS—Are 10½ to 11c., ½c. lower than last week.

LARD—Is easier at 9½ to 9¾c. for pure, and 8¼ to 8¾c. for compound.

BARREL PORK—Mess is \$13.75 to \$14, and short cut \$15.50 to \$16.

FRESH MEATS—Preparations for the Christmas trade make choice meats in some request, but supplies on hand of every-day stock go out slowly. Prices are: Beef, fore-quarters 3½ to 4½c., hindquarters 6 to 8½c.; mutton 5 to 6c., Lamb 6½ to 7c.

FISH AND OYSTERS.

The trade in oysters has been brisk, and the quality of the oysters has been very good. The unsettled character of the weather affected the trade considerably. Cod and haddock are very scarce, especially the former. Manitoba white fish are selling well, while dried fish are quiet. Everything considered, the trade is good for this season.

SALT.

Four carloads have been sold, but the trade in car lots has not been so brisk as usual. On the contrary the small trade has been very brisk, and consequently prices are firm.

GREEN FRUIT.

Everything in the green fruit trade, though none too bright yet, has been more active the past week than at any other time since the first of November. Fancy oranges are in very good request for holiday trade. Valencias are in stock and selling at \$5.50 to \$6, but as Floridas are so much cheaper and the quality of selections from them is fine, they are coming in for the bulk of the trade attention. They sell at \$2.75 to \$3.25. Jamaica are still on the market at \$6 to \$7. In lemons, Malagas quote at \$3.50 to \$4 per box and \$7 to \$7.50 per chest; Messinas are \$4.50 to \$5. In Malaga grapes sales of extra choice and weight are reported as high as \$7, though the general range is from \$5 to \$6 for kegs and \$2.75 to \$3 for half-kegs. Stock is hard to get hold of now. Pineapples are still scarce at 15 to 20c.

The New York Daily Commercial Bulletin says:

The lemon market is looking stronger. Higher prices for strictly fancy fruit were obtained and \$2.50 was obtained for inferior quality that buyers passed at \$2 a week ago.

Statistics regarding the probable yield of oranges in California this season are conflicting, but it is believed the crop will be considerably larger than that of last season, which aggregated 3,850 carloads.

Scarcity of fancy cluster Malaga raisins is emphasized as orders for Christmas and New Year's holiday season supplies come. Goods of this character are commanding strictly fancy prices.

DRY GOODS.

December promises to be more satisfactory than the same month last year, demand being better for all classes of goods. Travellers are sending in fair orders, although they are beginning to report that customers are too busy to look at samples. The house trade is good, but sorting up trade seems to be about over. Payments are fairly good.

MONTREAL MARKETS.

MONTREAL, Dec. 17, 1891.

The snow has come at last, and dealers in all lines are devoutly hoping that it has come to stay, for business during the past few weeks has certainly been of a disappointing character, not because buyers were reluctant but simply that the roads were bad. In this connection all reports agree that supplies in third hands are pretty well worked down, therefore, with consumers more urgent, the movement should improve and everyone expects it to. The notable feature this week was the activity in dried and green fruit in anticipation of holiday requirements. It has led to a wholesale clearance of Valencia raisins and currants out of first hands, stocks in this connection being almost nil and in green fruit the activity is an incentive for business in other ways. On the whole, matters look more promising.

SUGAR, SYRUPS, ETC.

Raw sugar maintains its firm tone on outside markets, and of course this keeps the market steady all round, although there is no change in price to mention. Holders are not pressing business, but if the present snow fall is permanent, immediate improvement can be expected, as consumers are not liberally supplied by any means. This is very likely to send prices up with holders, in their present temper. In the meantime we give nominal quotations of 3½ to 4½ on yellows, and 4½ on granulated.

Syrup meets with a moderate demand, and movement of small volume, at 28 to 30c. from refineries. Molasses are slow and easy prices being quoted 36 to 37c. for Barbadoes, and 28 to 30c. for New Orleans. It is the offerings of latter stock that has put prices down.

BEET SUGAR.

Some time ago reference was made to sample of the first offerings of beet root sugar by the Farnham refinery. Since then a satisfactory business has been done in the article, and it can now be quoted as a regular line in the grocery market. The refinery mentioned has consumed 12,000 tons of beets since it commenced operations, which, at \$5 the ton, which is about the average price, means a nice little item towards the revenue of the farmers of the district. The company intend to largely extend their operations next season, having purchased the old Berthier refinery, and already have entered into negotiations with the farmers of the two districts of Berthier and Farnham for securing the production of 40,000 to 50,000 tons of beets, which at the price above given means considerable of an increase to the agriculturist's earnings next season. At present beet sugar is selling on this market at 14c less than granulated, which means about 4¼c. per lb.

TEAS.

Trade in tea is quiet, and no particular change is anticipated until after the holiday business, at present, being confined to a small jobbing trade in the way of satisfying immediate requirements.

COFFEES.

The coffee market is very firm, at present, with stocks here almost nil; in fact there is little or nothing in first hands. To move anything, therefore, means 18½ to 20c. for Rios in large quantities owing to scarcity, and there are some urgent buyers as stocks

in consumers' hands are limited. Jamaica are firm in sympathy with Rios, and business at 17 to 18c., and Maracaibos at about 19c.

RICE.

There is no no wholesale business in rice to report, trade being of a small jobbing character. We quote Patna, \$4.50 to \$5; Japan, \$4.25 to \$4.50; Standard, \$3.90, and off grades \$3.50 in car lots.

DRIED FRUIT.

The indications of activity noted last week in regard to dried fruit, have been verified, and there is a wholesale turnover of both raisins and currants from first hands since our last report, reducing stocks in this respect to very slim dimensions, and prices therefore are much firmer than they were, although no actual advance is to note. Still there was a large business in ordinary Valencia raisins at 5c., and no firsts could be had under 5 to 5¼c., while seconds have been practically cleaned out of first hands, on the basis of 4¼c., and whatever holdings there are of this description, are confined to scattered lots in jobbers' hands. The movement of currants was very heavy and prices firm. In barrels round lots are moving at 5½c., half barrels 5¼c. and cases 5¼c., while the market here is almost bare of stock.

CANNED GOODS.

Grocers appear to have sufficient supplies of most lines, and trade in canned goods remains dull, while there is no new feature to note in connection with the market. Toma-

A. H. BADGEROW.

ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar
Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

TRY

KOH-I-NOOR TEA

Best in the World.

Sold only by

T. B. Escott & Co.,
London, Ont.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

DAVIDSON & HAY
 Wholesale Grocers,
 36 Yonge Street,
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- FLATS -

In stock fresh "Clover Leaf" Salmon and "Clover Leaf" Lobsters, in flat tins, containing the finest parts of the fish.

Be particular to look for the word "CLOVER LEAF" on every label.

Sloan & Crowther
 WHOLESALE GROCERS,
 59, 61 and 63 Front St. E.,
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STUART, HARVEY & CO.
 IMPORTERS AND
WHOLESALE GROCERS
 A Large and Well-Assorted Stock of
Teas, Sugars and General Groceries
NOW IN STORE:
 New Muscatels,
 " London Layers,
 " Connoisseur Clusters,
 " Valencia Shelled Almonds,
 " Sultanas.
HAMILTON, ONT.

To the Trade.

NEW SALMONS.

We offer 1100 cases Red Salmon "British American" brand, the best on the market, at \$1.30 per dozen, 30 days.

QUALITY GUARANTEED.

N. QUINTAL & FILS,
 WHOLESALE GROCERS,
 274 St. Paul Street,
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Write for samples of Sugars.

RIO COFFEE

Ex. S. S. Phidias.

WARREN BROS. & BOOMER,
 35 and 37 Front St. East,
TORONTO, ONT.

EDWARD
ADAMS & CO.
 ESTABLISHED 1846.
 Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
TOBACCOS.
 95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,
 IMPORTERS OF TEAS
 —AND—
WHOLESALE GROCERS,
HAMILTON.

WESTERN ONTARIO AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

NEW

Dates.
 Malaga Raisins.
 Valencia Shelled Almonds
 Grenoble Walnuts.
 California Dried Fruits.

SMITH & KEIGHLEY
 WHOLESALE GROCERS,
 9 Front St. E., Toronto

Thos. KINNEAR & Co
 Wholesale Grocers and Importers of
TEAS,
SUGARS,
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 AGENTS FOR
Cherry's Irish Mustard, X.D.S.F.
 This is superior to any other grade in the market. Try it.
 47 Front St. E., - TORONTO.

CEYLON TEAS.
 THE CELEBRATED



is packed expressly for

J. W. LANG & CO.,
 Wholesale Grocers, Toronto.

NEW
Bordeaux Walnuts
 —AND—
NEW FRUITS
 (NOW IN STORE.)

PERKINS, INCE & Co.,
 41 and 43 Front St., Toronto.

J. F. EBY.

HUGH BLAIN.

Send in
 your orders for
 Christmas Goods
NOTE NOW

Don't wait for our travellers if you are in need of goods. Send orders by letter or wire.

Eby, Blain & Co.,
 Wholesale Grocers,
 FRONT AND
 SCOTT STS. TORONTO.

MONTREAL MARKETS.—Continued

toes maintain their firmness in the anticipation of improvement in the near future, and other lines furnish nothing to mention.

GREEN FRUIT.

Practically all the attention in this line has been devoted to oranges and grapes which in anticipation of holiday requirements are quite active and strong, as city grocers are commencing to lay in heavy supplies. Florida oranges have been quite active at \$2.50 to \$3.50 per box, and what little Valencia stock there has been offering here found takers at \$4.75 to \$5.00 per case. Jamaicas in barrels are offering at \$4 to \$5 but do not meet with the same favor as the two previous lines. Almeria grapes are in good supply and demand on the basis of \$5 to \$5.50 per keg. Lemons are rather quiet Malaga stock being dull at \$5.00 per chest while Messinas meet a fair sort of demand at \$2.50 to \$3.50 per box. The quality of the former fruit is not exceptional by any means. Fresh bananas are offering at \$2 to \$2.50 per bunch with a fair enquiry.

APPLES.

This market maintains the firm tone noted previously, and in carload lots prices are stiff at \$2.10 to \$2.25, while they are jobbing out in smaller quantities from \$2.50 as high as \$3 per barrel. The total shipments abroad from the United States and Canada to the 5th of December were 882,861 barrels, divided as follows: 554,283, Liverpool; 101,021, London; 212,351, Glasgow; and 15,206, various; against 336,833 barrels last year, divided as follows: 190,549, Liverpool; 75,134, London; 69,990, Glasgow; and 160, various. This means that 546,028 barrels more apples were shipped this year than last, Liverpool taking 363,734 more; London, 25,887; Glasgow, 142,361; and various ports, 14,046, a remarkable increase all round, while it is equally remarkable that the firmness of the market should be maintained as it is. There are a few lots of dried apples here which are moving at 5c., and evaporated run from 7 to 8c.

FISH.

There is no essential change in fish for the simple reason that no business at all has been doing worthy of mention. With the small stock here, though, it is quite safe to predict an immediate advance once the movement commences, indeed it is anticipated that the Lenten demand will be but a short time in reducing stocks to practically nothing, for the scarcity is more particularly noticeable in connection with staple lines such as herring and cod, than with other lines subject to less call. Therefore the tone is very firm, and prices are purely nominal at present.

PROVISIONS.

The provision market is quiet and pork is dull, as buyers are not disposed to operate with the large supplies of dressed hogs in the country and they have an easy tone in consequence. Lard is dull and smoked meats are quiet and unchanged. Canadian short cut, per brl. \$16.00 to \$16.25; mess pork, western, per brl. \$13.50 to \$14.00; short cut, western, per brl. \$16.25 to \$16.50; hams, city cured, per lb. 10½c. to 11½c.; lard, Canadian, in pails, 8½c. to 9c.; bacon, per lb. 9c. to 10c.; lard, com. refined, per lb. 7¼ to 8c.

DRESSED HOGS.

Offerings are light at present, as the weather previously has been unfavorable, but it is known that there are large supplies in first hands in the country, and if the present cold weather and snow fall is permanent, they are certain to increase. We quote \$5.25 to \$5.50.

EGGS.

There is no change in eggs to note, but dealers report a fair demand for limed stock at 15 to 16c. Practically no fresh eggs are offering, but fair held stock from cold storage is meeting with good demand at 17 to 20c.

POULTRY, ETC.

The long spell of mild weather has been disastrous to the trade, but dealers are hoping for some improvement now, with the cold weather which had its inception yesterday. Turkeys have been moving slowly at 9 to 9½c., chickens in fair demand at 8c., but old fowls not wanted at 6c. Geese have been a glut at 6½ to 7c., and ducks very slow at 8 to 9c. Partridge have had a fair call at 40 to 45c. per brace for No. 1.

BUTTER.

There is only a jobbing business doing in butter. Townships dairy is saleable at 18 to 20., but creamery has cost so much that holders are still reluctant to sell at 23½ to 24c. We quote: Late made creamery 15½ to 24c.; Finest Townships, 19 to 20c.; Finest Western, 16 to 17½c.

CHEESE.

It is simply a question of who has got the greatest staying powers with the cheese market. Stock is concentrated in strong hands, and there is no call to speak of from Great Britain. The market, therefore, is quiet and no change is anticipated until the New Year. We quote: Finest fall makes, 11c.; Fine stock, 10¾ to 10½c.; Medium grades, 10¼ to 10¼c.; Cable, 55s.

GRAIN.

Grain is dull all round, and there is little or nothing to note, while prices are purely nominal. The stocks in store compared with those of a week ago show an increase of 5,572 wheat, 4,856 peas, 1,306 rye, and a decrease of 24,653 oats, and 4,666 barley. Compared with a year ago there is an increase of 131,308 wheat, 176,395 peas, 232,992 barley, and a decrease of 1,414 oats, 3,707 rye. We quote:—No. 2 hard Manitoba, \$1.03 to \$1.04; No. 3, do., 97c; No. 2 Northern, \$1.04; peas, 75 to 76c. per 66 pounds; oats, 35½ to 36c. per 34 pounds in store, corn, 72c. duty paid; feed barley, 48 to 50c.; good malting do., 60 to 62c.

A SPLENDID BANKING SYSTEM.

Recent bank failures in the United States, especially the failure of National banks, popularly but erroneously considered infallible, have led to much discussion of the banking system, and how it can be improved upon. At the recent meeting of the American Bankers' Convention, in New York, a paper was read on the bank note circulation of the Canadian provinces, its purpose being to show that our neighbors on the north have met the demand for a safe, flexible currency, according to the demands of trade, and in a way distinctly their own, yet entirely satisfactory. Banks of issue in Canada must obtain their charters from Parliament, and must have a capital of at least \$500,000, with one-half of this paid up. Every shareholder bears double liability—that is, he can be called upon in case of need for as much more, to meet failure or defalcation as the amount of his original subscription. Dividends are limited to eight per cent., until a surplus has been accumulated to equal three per cent. of the capital. Monthly statements

are required to be published. No bank can issue its notes to more than the amount of its capital paid in, and these notes are a lien on all assets of the bank. Even if a dishonest manager attempted to wreck a bank, there is a redemption fund to fall back upon, made up of a five per cent. fund, called assets, from notes of all the banks, which fund is held by the Government, and is a sacred trust for the redemption of the notes of any suspended bank. When a bank suspends its notes begin to draw interest at six per cent. This is intended to compensate for any depreciation which may follow the suspension. If not paid, with interest, by the Receiver, within two months, they are paid out of the redemption fund, and this is replenished later by payment from the assets. There are many other details unnecessary to go into, and the strongest argument that can be made in favor of this system is that the innocent depositors and holders of bank currency cannot easily be defrauded. It may be that this system would not be the best for the United States, but there is no doubt but what a reform of some sort is needed in the banking system of this country, especially in the National banks.—Ex.

THE PROBLEM OF HELP.

I wish I could establish some sort of satisfactory rules for the government of my clerks." said a merchant to a representative: "I find so much variation of temperament and of habits as they are formed by association and education, or lack of, that it seems to me next to impossible to govern my force on anything like equable terms and yet practice equity."

In this connection we invite attention to certain axioms laid down by a writer in a contemporary, who, speaking from long practical experience, has found it possible to set certain stakes and be guided thereby, and his hints may be helpful not only to the trader referred to but others in trade. He says: If you have a clerk in your employ, who considers time to precious to waste a little of it on a customer—stop his pay. If you have a clerk who wastes his time in visiting with his friends when he should be at work—look for his successor. If you have a clerk who has to be told to do everything he does—tell him to look for another position. If you have a clerk who imagines the whole business depends upon him, and he stays with you simply to enable you to exist—try to struggle along without him.

To this may be added: If you have a clerk who believes he is not sufficiently paid for the work he does, or is called upon to do, have a distinct understanding with him as to the facts, and let him clearly comprehend that so long as he remains he is expected to do all the work that he would do if his wages were higher; only when he has proven his capacity and willingness, be sure that you are just enough to pay him accordingly.

The whole secret of management in a clerical force in a store, perhaps, is comprised not in the establishment of proper rules so much as in the ability of the employed to interest his help in his business. If they refuse to become interested, then the employer should refuse to retain them.—Ex.

NOTES TAKEN ON THE ROAD.

Mr. D. Darling, Gananoque, is one of the oldest grocermen in that town, and for fifteen years he has supplied the grocer "menu" to a large patronage in this manufacturing centre. Mr. Darling handles flour and feed and deals largely in farm products.

G. L. Johnston is manager of what is known as the West End grocery store, Gananoque, owned by Mr. J. B. Turner. The location is a good one and a large trade is the result. Mr. Turner has another store up town in a fine new brick block which he built on the ruins of the fire about a year ago. Mr. Turner is one of Gananoque's enterprising citizens, and two of the finest blocks in Gananoque are monuments of his enterprise and good will for that town. Mr. Turner was a candidate for parliament last year, and pulled the present member's majority down from five hundred to less than two hundred.

STEEL, HAYTER & CO.,
Importers of

INDIAN TEAS

Direct from their estates in Assam.
New Season's Teas are now arriving.

PROPRIETORS OF THE WELL-KNOWN
"MONSOON" BRAND.
Samples and Quotations on application.
11 & 13 Front St. E. Toronto.

Calcutta and London Firm: Octavius Steel & Co.
Telephone 2354.

St. John, N. B.

TO TORONTO SALT WORKS.

Ship another twenty-five case lot of "Acme" table salt, at last quotation. The first twenty-five cases sold well and given good satisfaction.

STEPHEN & FIGGARES,
Wholesale Grocers.

Per Great Northwestern Telegraph Co.

We need your Money.

You need our goods. Let us get acquainted. Send for our catalogue, free. We positively assert we can add much to your profits, Pocket and Table Cutlery, Flat and Hollow ware, Jewelry, and a great variety of most salable and profitable Show Case Goods.

THE SUPPLY CO.,
Niagara Falls, Ont.

New Season's Pack

SNIDERS' TOMATO CATSUP.

" " SOUP.

" " CHILI SAUCE.

The finest goods in the Market to be had of Wholesale Grocers.

WRIGHT & COPP,
AGENTS,
TORONTO.

Traveller wants Situation.

WANTED—A SITUATION AS TRAVELLER for Provision House for New Brunswick and Nova Scotia. Apply care J, this office.

A. HAAZ & CO.,
Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider
VINEGARS.
74 Bagot Street, - Kingston, Ont.



Brantford and Pelee Island } J. S. HAMILTON & CO'Y,
Sole Agents for Canada. BRANTFORD, ONT.

TO THE TRADE
—IN—
Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,
St. Johns, P.Q.

PICKLING VINEGAR.



T. A. LYTLE & CO.,

Bonded Manufacturers,

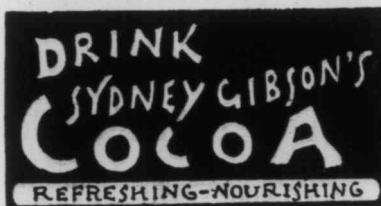
124--128 RICHMOND ST. W.,

TORONTO.



Use Scourine Soap for cleaning every household utensil. Grocers should handle it. There is money in it.

Bourne & Butler,
107 KING ST. W.





TWO KINDS

—OF—

Business Men.



WIDE AWAKE

kind buy from the
EMPIRE
because they get goods
that are right and are up
to the times.

Another kind are



FAST ASLEEP

but they are waking up
every day to the fact
that we can give them
goods that will please
them.

We sell direct to re-
tailers. Send for sample
caddy or two.

Empire Tobacco Co.,
MONTREAL.

HECK'S COLUMN.

R. W. Forester, teabroker, Montreal, has had a good season this year, and is extending his trade among the wholesalers every day. Here THE GROCER is a welcome visitor.

J. A. Grant & Co. had a good word for THE GROCER as early as eight o'clock in the morning. Mr. Grant is doing some very pretty decorating, and brightening up his handsome store on St. Catharine street, Montreal.

Willison Bros., of University St., admire the way THE GROCER has talked the question of Christmas presents. The young men are making rapid headway in the grocery trade and are kept busy all day long and sometimes far into the evening.

Morrin & Co., Montreal, who are agents for the Gaspé Fish Co., take a great interest in reading each issue of this paper. The illustrations and sketches of our different wholesale men are pronounced very fine by their cashier, who is making a collection of them.

Montreal grocers are not giving presents this year. A call at J. H. B. Rickaby & Co.'s this week shows us everything tempting for the Christmas trade. This firm, which do a very large family trade, put up some lines of crab apple jellies and raspberry vinegar in glass jars, also a blend of whiskey known as "Duke Rye Whiskey," which has become very popular for home use. Mr. Rickaby tells us he has secured twelve new customers in the past three weeks. This should be encouraging.

The Johnston Fluid Beef Co., of Montreal, say: "The glory of a man is his strength." The other day I had occasion to make a trip from New York to Philadelphia. In the seat opposite me sat an elderly gentleman, and as the train pulled out of Jersey City we fell into conversation. He was a big burly fellow, about 45 years of age, wore a neat suit of clothes and a plug hat, which prompted me to take him in as a commercial man. He said: "I have been travelling twenty odd years for my present company, throughout the United States from the Atlantic to the Pacific, and am on my way to Philadelphia to put my capital into what has been my aim, my glory for all these years." He told me nothing further on the subject, but I have thought since that he must be as happy a man to-day as ever carried a grip. We have all read and heard many experiences of successful business men, but I think there are few men who carry the grip to attain their object in life. I would have liked to have heard more of that man's life. The average travelling man does not usually show that he has any object in view except

the necessity of an existence. The new beginner on the road, usually starts out to have all the fun possible, and to do all the business that can be done without much hustling. Of course he gets left, but the years' experience that he has had only just put him farther back in the business world. I am thinking of an old friend who, about six years ago was a clerk in one of our largest wholesale houses, and who, about that time got his samples to make his first trip. He was to go from Montreal to Lachute, thence to Ottawa and up the line as far as Pembroke. Charley showed his samples in the first town and did a fairly good trade. At Ottawa he worked pretty faithfully the first day among his customers, but in the evening he fell in with some of the old heads to hear the old and newest stories, and to have a glass of ale. That eve settled his success as a traveller, and although he for a few years held his situation, he to-day is out of a position and cannot get a place, simply because his employer's time cannot be trusted in his care. As the new year approaches there is always a number of changes made among the travelling men, and a good many new ones take their places. The new man should have some glory to look forward to, but he should not expect, or try to get it, unless his intentions are to hustle when others are having their fun. Do not satisfy yourself as to your idea of a travelling man by the style of the first jolly one you meet, who has lots of jokes and a batch of orders to tell you about when you should be out working. He simply "ain't in it," and a few years' more experience on top of your head will give you an opportunity of being like the unknown American gentlemen or my friend Charlie, to whom I am going to send a marked copy of this story.

There has been a good deal of talk in Montreal among the trade since the last copy of THE GROCER arrived here. One wholesale grocer was pleased to see the stand THE GROCER was taking in the matter of circulation, and was sure that we were at the front. He had only a few weeks before had his travellers taking notes of the number of merchants throughout the country who subscribed for our paper, and found very few of the enterprising business men who would be without it. These facts are very encouraging to us, and we would like all our advertisers to put their travellers into looking up this matter. We know it would increase our advertising patronage. HECK.

Restore goods to their proper places as soon after using as possible.

Goods conveniently located save time, money and temper in showing.

The neglect to look after minute details in the factory is a source of great loss to many producers.

A reputation for truthfulness is indispensable to permanent and satisfying success.

"One man of genius in 97 thousand 4 hundred and 42 men of ordinary business talent, is just about the right proportion for actual business."
—JOSE BILLINGS.

Manufacturers' Agent Wanted.

Wanted, a manufacturers agent, with headquarters in Halifax, to push the sales in the Maritime Provinces, of an established line of goods kept by Grocers, Druggists and Hotels. Address stating firms now represented and if storage facilities are available. A. B.—THE CANADIAN GROCER, Toronto.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.
VANCOUVER, B.C.

Importers and Manufacturers of

COFFEES, SPICES, MUSTARDS, CREAM TARTAR, BAKING POWDER, &c., FLAVORING EXTRACTS, CANDIED PEELS, JAMS, JELLIES, MARMALADES and CANNED FRUITS.

YOUR STOCK
is not complete

without a full line of

Munn's
Boneless
Codfish.

There is no nicer or choicer material packed anywhere.

Be sure and send your orders for this ECONOMICAL and CONVENIENT article of food.

Packed in 2 lb. bricks.

Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand

Thick Codfish Steak,
packed in 100 lb. Boxes.

BUY THE BEST.

STEWART MUNN & CO.,
22 St. John St., Montreal.

M. LEFEBVRE & CO.



Established 1849.

GOLD, SILVER

—AND—

BRONZE MEDALS

20 1st prizes.

Reg. Trade Mark.

MICHEL LEFEBVRE & CO'Y

Manufacturers of

Lion--L--Brand

Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.

Montreal, P.Q.



Send for Price List of our various brands of chewing gum.

C. T. HEISEL,
36-38 Lombard St.
TORONTO.

CRINKLED TISSUE
—FOR—
SHOP DECORATIONS.

CRINKLED TISSUE.

20 colors, each line done up in rolls 20½ in. wide and contains 10 feet.

VIRGIN WHITE.	GRASS GREEN.	PALE CORAL.
SEA GREEN.	DARK CORAL.	MOSS GREEN.
PRIMROSE.	CANARY.	JET BLACK.
AMBER.	MANDARIN.	CELESTIAL BLUE.
ORANGE.	BLUSH PINKS.	FRENCH GREY.
ROSE PINK.	TERRA COTTA.	APPLE GREEN.

Price per doz. rolls, \$2.40.

THE COPP CLARK C O., Ltd., 9 Front St. West, Toronto.

From the Wringer to the Starch Bowl.

NEW PROCESS

IVORINE
STARCH

Requires no boiling. Collars, Cuffs, etc., may be starched directly after passing through the Wringer.

WILL NOT STICK TO THE IRON.

Saves Labor! Saves Time! Saves Linen!
Makes Perfect Work. Full Directions on each package.

TRY IT.

St. Lawrence Starch Company, Limited,
MANUFACTURERS.



SALES MADE OR PENDING.

The stock of E. Paradis, grocer, Ottawa, is offered for sale by tender.

The stock in the estate of F.J. Pearce, general merchant, Uxbridge, Ont., is sold.

Herbert Shear, general merchant, Morillo, Ont., has sold out to Thos. Marks & Co., Port Arthur.

PARTNERSHIPS FORMED AND DISSOLVED.

Anderson & Co., grocers, Halifax, have dissolved.

Kirkhouse & Rudolf, manufacturers' agents, Montreal, have dissolved.

Lacombe & Co., provision dealers, Montreal, have dissolved, A. Lacombe continuing.

Carmond & Fontaine, manufacturers of washing powder, Montreal, have dissolved.

Harvey & Baker, wholesale fruit dealers, Hamilton, have dissolved, Wm. M. Harvey continuing.

The Gold Seal Oyster Co., dealers in fish, oysters, game, etc., have been incorporated in Winnipeg.

L. Coates, general merchant, Parrsboro, N.S., has admitted Stewart Mason as partner, under the style Coates & Mason.

REMOVALS AND DEATHS.

H. Bernard, commission agent, Montreal, is dead.

F. P. Potter, dealer in paints, etc., Montreal, is dead.

John O. Gorman, dealer in groceries and liquors, St. John, N. B., is dead.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

O. Gnage, grocer, Sorel, Que., has assigned.

J. Pelletier, grocer, Montreal, is offering to compromise.

Joseph Champoux, general merchant, Joliette, Que., has assigned.

M. E. A. Prince, general merchant, Lorette, Man., has assigned.

A. C. Hawkins, general merchant, Lower Stewiacke, N. S., has assigned.

J. M. McLaurin & Co. general merchants, East Tempelton, Que., have assigned.

Demand of assignment has been made upon D. Morrier, general merchant, Capelton, Que.

E. A. Cairncross, general merchant, Shakespeare, Ont., has assigned to C. B. Armstrong.

A customer secured is a promise of greater salary in time.

Competition is keen and active, and the only way to meet it successfully is to buy from the best houses, and at lowest prices.

PROPOSED CHANGES IN QUEBEC INSOLVENCY LAW.

The Boards of Trade of Montreal and Quebec are preparing to renew the attempt, which almost completely failed before the last session of their Legislature, to secure a more satisfactory enactment to govern the liquidation of bankrupt estates. They have agreed, in all but one detail, on the amendments which they deem necessary to the existing legislation on this matter. The amendments were reported by the Quebec Board and adopted with the exception of clause 4 by the Montreal Board, which would substitute for the clause in question:—"The judge shall appoint as curator the party or parties nominated by the majority in value of the creditors present or represented at the meeting." The council of the latter Board reported "That any restriction on the right of a creditor to vote on the ground that his claim was partly or wholly secured would often necessitate vexatious delays and the expense of a contestation to decide whether and to what extent the claim in dispute was secured; that although the delay of forty-eight hours specified in clause 7 was approved by the council last year, experience convinced them that the present delay of twenty-four hours is ample, and in numerous cases even that period is detrimental to the interests of creditors; that they considered the time opportune for a renewal of the efforts to obtain legislation by the Federal Parliament for the equitable distribution of the assets of insolvent estates, and urged the council to take the matter into early consideration."

The following are the changes proposed by the Quebec Board, and approved, with the exception of clause 4, by the Montreal Board:

1. That power shall be given to question under oath the insolvent or the party managing the business for the insolvent, at any time after the nomination of the curator, at the request of a majority of the inspectors and curator combined with the concurrence of the court.

2. That a sworn claim, with vouchers attached, for a sum of not less than two hundred dollars, shall be filed with a demand of assignment.

3. That parties holding general notarial powers of attorney shall be allowed to make demands of abandonment and vote at all meetings in virtue of said powers either personally or by their signatures; that the same rule shall apply to incorporate companies, banks or municipalities, without the necessity of a special meeting of the directors to authorize such signatures when those signatures are given by the recognized officers representing the institution.

4. The majority in amount for one-third in number combined of direct creditors whose claims are unsecured shall name the

curator and inspectors, the court having only to preside at such election and confirm it when made in order; whenever a division occurs between amount and number, the decision as to the appointment of a curator will be left to the decision of the court.

5. The curator shall have the right to contest creditors' claims, provided he has the approval of the majority of the inspectors and he has obtained permission from court; and all results of such proceedings shall be at the risk of the estate.

6. The curator shall have the right to contest statements deposited by the insolvent, provided he has the approval of the majority of the inspectors and has obtained permission from court; and all results of the proceedings shall be at the risk of the estate.

7. A delay of forty-eight hours shall be given the insolvent, after the demand of abandonment, to deposit his sworn statement in order to determine the time when a *capias* may be issued.

8. A delay of not more than eight days clear shall be given, between the date of calling the meeting and the meeting itself; notices of convocation of such meeting shall be given by the provisional guardian of the estate.

9. When a demand of abandonment served on a woman or minor children has not been complied with in the stated delay of forty eight hours, power shall be given to take possession of said estate with same rights as if there had been an assignment.

10. The notice of abandonment shall have to be given by the provisional guardian of the estate, within three days after the assignment; if, at the expiration of such delay, such notices have not been sent, any creditor shall be authorized to send the same.

11. Immediately after the filing of the statement on application to that effect made by the creditors demanding assignment or his attorney, the prothonotary appoints a provisional guardian, whom he, as far as possible, selects from among the most interested creditors who either personally or by a person whom he delegates for that purpose, takes immediate possession of all the property liable to seizure, and the books of account of the debtor.

12. The writ-*capias* may also be obtained, if the affidavit establishes that the debtor has been condemned to pay a sum exceeding \$80, exclusive of interest, from service of protest and costs, for a debt of a commercial nature; that the immovable and movable property of which he appears possessed have been disused, and that he has refused to make an assignment of his property for the benefit of his creditors.

The 50th annual meeting of the Quebec Board of Trade of Quebec was held on 9th inst. when Mr. V. Chateauvert was elected president, and Messrs. H. M. Price and E. B. Garneau vice-presidents.

Beware of Imitators.

See our new **5** cent package.

The biggest and best in the market.

Be sure and ask your wholesale grocer for a dollar box of the big 5 cent package of

BARM YEAST.

BARM YEAST MFG. CO.,

TELEPHONE 1920.

35 Wellington St. E., Toronto.



SODA BISCUITS

Of our manufacture draw trade to any good store.

We claim they were never equalled and never will be.



Confectionery

Our Fine Creams and Chocolates are eaten by the best people in Canada. Send for sample order of Fondants, French Cream Mixtures, Regal Chocolates, Daisy Chocolates, Dew Drop Chocolates and other special brands.

**THE TORONTO BISCUIT AND CONFECTIONERY CO.,
TORONTO.**

PHILOSOPHY OF ADVERTISING.

Advertising, which became a growing necessity at the dawn of this century, has now reached almost to the dignity of a science. The history of advertising, which is now mainly accomplished by the newspaper, is full of romance. One of the best and most comprehensive definitions of advertising we can call to mind, is that which describes an advertisement as "The public notification of a fact." For many generations the pulpit and church door were the chief places where important facts were made public. More than three hundred years ago, when Martin Luther desired to make the most public declaration of his objection to Fetzel's sale of Indulgences, he wrote out those objections in the form of theses or propositions, and nailed them on the door of the great church at Wittenburg. For centuries the oddest kind of announcements have been made from the pulpits of the parish church. Losses were announced, coming fairs and other celebrations were spoken of. When in a family the circle grew wider and the cradle had to be rocked, public thanksgiving to Almighty God was made, and the happy mother's name mentioned from the pulpit. When Corydon and Phyllis resolved to venture on the sea of matrimony, and boldly put to proof the old, old question: "Is marriage a failure?" the bans were put up in the parish church and for three successive Sundays their purpose was announced from the pulpit, so that if any one knew of "any just cause or lawful impediment," why in this particular case the course of true love should not run smoothly, they should "now speak, or forever hold their peace." Such stringent modes as these made Gretna Green so famous as the happy haven of eloping lovers. To this day in England, or up to a very recent date, the law prescribed that in order to the full public notification of the names of those who had the right to exercise the power of voting, a complete list of voters of each parish should be nailed on the door of said parish church, so many days before the date of the coming election. Up to a very recent date the public Bellman was a very useful and sometimes a very amusing institution. Mr. Bellman was generally a man of great lung power, gifted with a droning sing-song method of delivery. He rang a huge unmusical bell and cried: "O yes! O yes! O yes!" A method by which the attention of the people was attracted. A crowd would gather round, and then Mr. Bellman would tell his story. Sometimes a very queer story it was. We remember not so many years ago, to have heard in the ancient city of Lincoln, one of these living advertisers make an amusing muddle of his message. He was charged to announce a lecture in the town hall on "Adam Bede," for the name of George Eliot was just then the overshadowing name in literature. The Bellman rung his bell and cried, "O yes!

O yes! O yes! you'll please to take notice that a lecture will be given in Lincoln Town Hall on Tuesday night on "Adam and Eve," "God save the Queen."

It was in vain to try and persuade this notifier of facts that he had made a mistake, that the lecturer in question wanted to talk, not of the early denizens of the Garden of Eden, but of a recent book. He responded in anger, "If you'll mind your business, I'll mind mine," and on he went ringing his bell, bungling the title of the lecture, and ending each announcement with a heartfelt prayer for his queen. Of course all this kind of thing had to give way. In the very nature of things the newspaper had to become the grand medium of advertising. It is interesting to note how advertising had to struggle, in England especially, in the early decade of this century.

In 1833 there was a duty of a little more than a dollar on each advertisement in Great Britain. This absurd duty was not repealed till 1853. In 1855 the Government received \$720,000 as advertisement duty. We have said already that advertising has climbed to the dignity of a science. And, indeed, it is a science. And we have come to this point in business affairs, that no man need expect to be successful in business who does not judiciously and generously advertise. It has passed into a proverb, of the truth of which every day brings ample proof that advertising is to business what steam is to machinery, the grand propelling power. Barnum said that if he had not spent twice as much in telling people what he had for them to see, as in buying and keeping the things he had on exhibition, his career would have been a failure. A merchant might as well have his stores hidden in a cave as kept on his shelves without informing the people of what he has for sale. The merchant of to-day knows that without wise advertising, extensive and successful business is all but impossible. It is a little amusing to turn back to some old forms of advertising and compare them with our present methods. Take the matter of soap for example. The manner in which innumerable brands of soap are advertised would lead to the conclusion that the world is fast growing clean. In the year 1680 the only soap advertisement in the world ran thus: "Willham Deval at the sign of the 'Angel and Stillards,' St. Annes lane, near Aldersgate, London, maketh castile, marble and white sope as good as any man sells; tried and proved, and sold at very reasonable rates." The same advertising sheet announces that "at the 'Angel and Sun,' in the strand is to be sold every day fresh Epsom-water, Barnet-water, Epsom-ale and Spruce-beer." Some of our Chicago modes of advertising, especially about Christmas time are to say the least curious. But there always will be romance in advertising, but there is philosophy and wisdom too.—Chicago Saturday Evening Herald.

PAY UP.

Parties indebted to me will confer a favor if they will settle up as promptly as possible. Mr. ———, my successor, is duly authorized to collect my bills and give receipts.

* * * *

Late grocer and dispenser of forced charity.

How suggestive are the last words of the above advertisement, clipped from a paper published in a nearby city. There is a tinge of sadness mingled with bitter sarcasm in the words: "Late grocer and dispenser of forced charity." Our friend is in trouble; defeated, because he lacked discrimination in making credits and the moral courage to say No at the right time, to the right one and in the right place.

"Dispenser of forced charity" are the words that should be placed over many retail stores, because their proprietors respond affirmatively to every appeal for credit, thereby taking risks out of all proportion to their capital. There are men whose bump of confidence is so large that it is almost a physical impossibility for them to deny an unworthy person credit. They cannot grasp the idea that some persons are improvident reckless spendthrifts, unthrifty, nor can they discredit the fair promises such folk make. And then when their means are exhausted, they take satisfaction in such a sentiment as we have recorded above.—American Grocer.

A PUZZLE TO THE TRADE.

The original estimates of the Valencia raisin crop were put at 35,000 tons, then they suddenly fell to 25,000 and 20,000 tons; once more they sank to 10,000 tons; and finally we have heard it stated that the Valencia crop for 1891-92 will not exceed 6,000 tons. How this should be so without such an astounding fact (?) becoming notorious, or at least being known much earlier in the season, is a puzzle to the trade. Nor are we the only persons who are struck with the glaring inconsistencies and contradictions that have been commented upon this season, for a leading trade authority on the 7th inst. made the following observations: The doubt and mystery which proverbially surround the market were never more marked than at present. When arrivals are usually at their heaviest, and the market is nine times out of ten overburdened with stocks, and rapidly declining, there is this year an advancing market, with small landings and comparatively nothing afloat, or by holding it back and attempting to starve the market here so as to enhance values, is not by any means clear. That there should be room for doubt on a question of this kind is absurd. The latest information from Spain, however, is to the effect that liberal shipments are now being hurried forward, and it is probable that increasingly large quantities of Valencias will be placed on the London market during the next few weeks.

It is difficult to cater for Invalids,

They need strong nourishment,
But cannot eat solid food.

A FOOD that supplies all the VIRTUES OF PRIME BEEF in
an EASILY DIGESTED FORM is



It is easily prepared and palatable.
It can be reduced to any strength.
Taken either as Beef Tea or spread on thin Toast and Butter.

W. G. A. LAMBE & CO.,
Commission Merchants,
TORONTO.

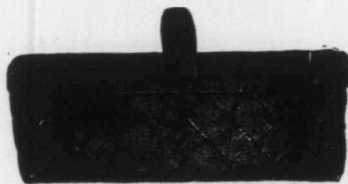
AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.
The British America Starch Co., Brantford.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF



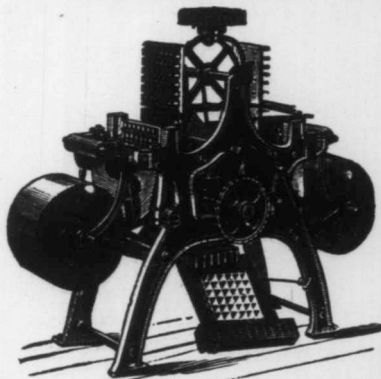
- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case
Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. C. C. Warren, New York, Sec.-Treas.
Edwin Norton, Chicago, Vice-Pres. W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING
POWDER, FISH AND LOBSTER
CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.



REDUCED
COST TO
BUYERS.

TORONTO BRANCH:
29 FRONT ST. WEST.

Our "No. 1 Telegraph" matches are now packed in Woodboard Caddies, thus reducing the weight of the 10 gross case to about 60 lbs. but without reducing the quantity, size or quality. These caddies are printed in assorted colors and make a handsome display. The trade should send their orders at once. Consumers will buy no other matches.

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

Are manufacturing their Choice Standard Brands of Tobaccos from Pure Virginia and Kentucky Leafs.

CUT PLUG SMOKING :

GOLD FLAKE. HAND MADE.
 OLD FLAG. UNCLE SAM.
 WIG WAG

FINE CUT CHEWING :

GOLDEN THREAD. GLOBE.
 HIGH COURT. JERSEY LILY.
 VICTORIA.

A. Smith & Co., Cigar Manufacturers, London, having purchased the Stock and Plant of the above company will continue to manufacture the above first class tobaccos.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Dec. 17, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	1 00
1/4 lb.	1 50
6 oz.	2 20
1/2 lb.	2 80
12 oz.	4 25
1 lb.	5 50
5 lbs.	25 50

Dunn's No. 1, in tins	2 00
" 2, in tins	75
Cook's Gem, in 1 lb pkgs.	\$1 75
" 7 oz	85
" 2 oz	40
" 5 lb tins	65
" bulk, per lb.	12

Per doz	2 00
Tea	0 06
Tid Bits	0 09
Variety	0 11
Village	0 07
Wine	0 08

Per doz	\$0 75
Empire, 5 dozen 4 oz ca s	1 15
" 4 " 8 " " " "	2 00
" 2 " 16 " " " "	9 00
" 1/2 " 5 lb cans	15
" bulk, per lb.	15

COOK'S FRIEND.	Per doz
(in Paper Packages.)	\$2 40
Size 1, in 2 and 4 doz boxes	2 10
" 2, in 6 " " "	80
" 12, in 6 " " "	75
" 3, in 4 " " "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 " " "	1 10
5 lb tins, 1/2 " " "	14 00
Ocean Wave, 1/2 lb, 4 doz cases	75
" 1 lb, 4 " " "	1 30
" No. 1, 2 " " "	1 90
" 1 lb, 2 " " "	2 20
" 5 lb, 1/2 " " "	9 60



WHITE STAR. per doz	
4 oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5 lb " 1 " "	9 00
5 oz glass jars, 2 1/2 doz	
in case	1 10
10 oz glass jars, 2 doz	
in case	2 00
Bulk, per lb	0 15

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.	
Abernethy	8 1/2
Arrowroot	\$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7 1/2
Cottage	0 8 1/2
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	10 1/2
Pic Nic	0 09
Prairie	0 08 1/2
Rich Mixed	0 14
School Cake	0 11 1/2
Soda	0 06
" 3 lb	0 11
Sultana	0 11
Tea	0 09
Tid Bits	0 09 1/2
Variety	0 11
Village	0 07 1/2
Wine	0 08 1/2

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" 1/2 " " " "	2 10
" 3/4 " " " "	1 10
Spanish, No. 3	4 50
" 10	9 00

JACQUAND FRENCH BLACKING.

No 2	per gross	2 30
No 3	" " "	3 45
No 4	" " "	4 60
No 5	" " "	6 90

BLACK LEAD.

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	
TELLIER, BOWELL & CO'S.	
Royal Black Lead, per gross	\$1 80
F. F. DALLEY & CO.	
Per gross	
Silver Star Stove Paste	9 00
Packed in fancy wood boxes, each box contains 3 doz.	

BLUE.

Reckitt's Pure Blue, per gross	2 10
TELLIER, BOWELL & CO'S.	
Parisian Square Blue, per lb.	13 to 14c

CORN BROOMS.

CHAS. BOECKH & SONS, per doz	
X Carpet, 4 strings, net	\$3 60
2 " 4 " " "	3 20
3 " 3 " " "	2 95
XXX Hurl 4 " " "	2 90
1X " 4 " " "	2 65
2X Parlor 4 " " "	2 50
3 " 3 " " "	2 25
4 " 3 " " "	1 85
5 " 2 " " "	1 50
Warehouses 4 " " "	3 25
Ship 4 " " "	4 00
1 Cable 2 wire bands, net	3 25
2 " 3 " " "	4 00

CANNED GOODS.

Apples, 3's	\$1 00	\$1 10
" gallons	2 25	2 50
Blackberries, 2's	2 00	2 25
Blueberries, 2's	1 25	1 40
Beans, 2's	1 00	1 00
Corn, 2's	1 05	1 10
" Special Brands	1 30	2 10
Cherries, red pitted, 2's	2 25	2 40
Pears, 2's	1 05	1 15
Pears, Bartlett, 2's	2 00	2 00
" Sugar, 2's	1 70	1 70
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 10	2 25
" 3's	3 00	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 75	2 00
Damson Blue	1 90	2 00
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 25	2 40
Strawberries, choice 2's	2 25	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	1 05	1 10
Finnan haddies	1 40	1 40
Lobster, Clover Leaf	2 95	2 95
" Other brands	1 90	1 90
Mackerel	1 00	1 10
Salmon, Horseshoe, talls	1 40	1 40
" flats	1 70	1 70
" white	1 10	1 25
Sardines Albert, 1/2's tins	11 1/2	11 1/2
" 1/2's " "	18	18
" Martiny, 1/2's " "	10	10 1/2
" 1/2's " "	16	17
" Other brands, 9 1/2, 11, 16, 17		
P & C, 1/2's tins	23	25
" 1/2's " "	33	36
Sardines Amer, 1/2's " "	6 1/2	8
" 1/2's " "	5	11

JAMS AND JELLIES.

DELHI CANNING CO.	
Jams assorted, extra fine, 1's	2 35
Jellies, extra fine 1's	2 25
TORONTO BISCUIT & CONFECTIONERY CO	
Per lb	
Jams, absolutely pure—apple	\$0 06
Family	0 07
Black and Red currant, Rasp- berry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

CANNED MEATS.

Comp. Corn Beef 1 lb cans	\$1 50	\$1 65
" " 2 " " "	2 55	2 70
" " 4 " " "	4 80	5 00
" " 6 " " "	8 00	8 25
" " 14 " " "	17 50	18 50
Minced Collops, 2 lb cans	2 60	2 60
Roast Beef	1 50	1 50
" 2 " " "	2 60	2 75
" 4 " " "	4 75	4 75
Par Ox Tongue, 2 1/2 " "	\$8 50	8 75
Ox Tongue	7 85	8 00
Lunch Tongue	3 25	3 25
" 2 " " "	6 00	6 25
English Brawn, 2 " "	2 75	2 80
Camb. Sausage, 1 " "	2 50	2 50
" 2 " " "	4 00	4 00
Soups, assorted, 1 " "	1 35	1 35
" 2 " " "	2 25	2 25
Soups & Bouilli, 2 " "	1 80	1 80
" 6 " " "	4 50	4 50

Potted Chicken, Turkey, or Game, 6 oz cans	1 60
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, 1/2 lb	1 40
Devilled Chicken or Turkey, 1/2 lb cans	2 25
Sandwich Ham or Tongue, 1/2 lb cans	1 50
Ham, Chicken and Tongue, 1/2 lb cans	1 75

MINCE MEAT.

BRYANT, GIBSON & CO'S—TORONTO.	
Mince Meat, 1/2 gal glass jars	\$9 50
1/2 Doz, 25 and 40 lb pails, per lb.	12 1/2 c
J. H. WETHEY'S—ST. CATHARINES.	
Condensed, per gross, net	\$12 00

CHEWING GUM.

ADAMS & SONS.	
To Retailers.	
Tutti Frutti, 36 5c bars	\$1 20
Monte Cristo, new 180 " "	1 30
(with brilliant stone ring)	
Sappota, 150 " "	1 00

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

Prices Current, Continued—

Table listing various grocery items like Sweet Fern, Red Rose, Magic Trick, Oolah, Puzzle Gum, Bo-Kay, Mexican Fruit, and C. T. HEISEL products.

Table listing retail products from Red Jacket to Globe picture, including prices per box and per piece.

CHOCOLATES & COCOAS.

Table listing chocolate products from Todhunter, Mitchell & Co. S., including French, Caracac, and Premium chocolates.

Table listing Bendorp's Royal Dutch Cocoa and Confectioners' Pure Chocolate.

Table listing John P. Mott & Co.'s products, including Mott's Broma, Mott's Prepared Cocoa, and various Mott's chocolates.

Table listing Cowan Cocoa and Chocolate Co. products, including Hygienic, Iceland Moss, and Soluble cocoas.

Table listing Walter, Baker & Co.'s products, including Queen's Dessert, Vanilla, and Sweet Caracac.

Table listing chocolate products from Standard Java and Say's Parisien.

EXTRACTS.

Table listing Dalley's Fine Gold, No. 8, per doz. and other extract products.

Table listing Star Fire Lighter, per gross.

Table listing Johnston's Montreal Fluid Beef.

Table listing cases of No. 1, 2, 4, 8, 1 lb tins, and No. 5, 2 lb tins.

FRUITS.

Table listing foreign and domestic fruits like Currants, Filigras, Patras, Dates, Figs, Raisins, Prunes, and Malaga.

Table listing Raisins, Valencia, off stalk, and other fruit products.

COFFEE.

Table listing Green coffee products like Mocha, Old Government Java, Rio, and Santos.

WHOLE ROASTED OR PURE GROUND.

Table listing coffee products like Java, Mocha, and Santos.

LICORICE.

Table listing licorice products like Young & Smylie's List, Ringed, and Acme.

LARD.

Table listing Fairbank's Refined Compound, Butter Tubs, and Fancy lard.

MUSTARD.

Table listing Mustard products from Ellis & Reighley's and Colman's and Keen's.

NUTS.

Table listing various nuts like Almonds, Brazil, Cocoanuts, Filberts, Pecans, Peanuts, and Walnuts.

PICKLES & SAUCES.

Table listing pickles and sauces like John Bull, Chow Pic'le, Mixed & Chow-Chow, and various relishes.

PRODUCE.

Table listing dairy products like Butter, Creamery, and various cheeses.

Advertisement for Reinhardt & Co., Salvador Lager, Lake Huron Herring and Trout, and Hay, The Grocer.

Advertisement for Try Somerville's Mexican Fruit Chewing Gum and Chivers' Carpet and Disinfectant Soap.

Advertisement for Oysters! Oysters! by Heyson's Celebrated Baltimore daily, and a book about window dressing.

Prices current, continued—

Butter, pound rolls.....	0 17	0 18
" large rolls.....	0 14	0 16
" store crocks.....	0 14	0 16
Cheese.....	0 10½	0 11½
COUNTRY		
Eggs, fresh, per doz.....	0 17	0 18
" limed.....	0 14	0 15
Beans, per bbl.....	1 20	1 50
Onions, per bag.....	2 25	2 40
Potatoes, per bag.....	0 43	0 55
Hops, 1891 crop.....	0 11	0 13
" 1891.....	0 16	0 20
Honey, extracted.....	0 08	0 10
" section.....	0 12	0 16

PROVISIONS.

Bacon, long clear, p lb.....	0 07½
Pork, mess, p. bbl.....	13 75
" short cut.....	15 50
Hams, smoked, per lb.....	0 10½
" pickled.....	0 10½
Bellies.....	0 11
Rolls.....	0 08½
Backs.....	0 10
Lard, Canadian, per lb.....	0 09½
Hogs.....	4 00
Tallow, refined, per lb.....	0 05
" rough.....	0 02
RICE, ETC.	
Rice, Aracan.....	3½ 4c
" Patna.....	4½ 5c
" Japan.....	5 5½
" extra Burmah.....	3½ 4
Grand Duke.....	6½ 7½
Sago.....	4½ 5½
Tapioca.....	5 5½

SPICES.

GROUND.		Per lb.
Pepper, black, pure.....	\$0 12½	15
" fine to superior.....	10	75
" white, pure.....	20	25
" fine to choice.....	20	25
Ginger, Jamaica, pure.....	25	27
" African.....	18	18
Cassia, fine to pure.....	18	25
Cloves.....	12	15
Allspice, choice to pure.....	30	35
Cayenne.....	75	1 20
Nutmegs.....	1 00	1 25
Mace.....	30	35
Mixed Spice, choice to pure.....	25	37
Cream of Tartar, fine to pure.....	25	37

STARCH.

EDWARDSBURG STARCH CO. LIMITED, MONTREAL.	c. per lb.
No. 1 White, 4 lb cartons.....	5c
Canada Laundry.....	4½

Silver Gloss, crates, 6 lb. boxes....	6½
Silver Gloss, 1 lb chromos.....	6¾
Satin, Starch 1 lb chromos.....	7
No 1 White, barrels & halves.....	4½
Benson's Canada Prepared Corn	7½
Canada Corn.....	6½
Rice Starch, 1 lb.....	8¾

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, 3 lb. cartons.....	5
Lily White gloss, crates.....	6½
Brantford gloss, 1 lb.....	7
Lily White gloss, 1 lb chromo.....	6½
Canada Laundry, Boxes.....	4½
Pure Prepared corn.....	7½
Challenge Corn.....	6½
Rice Starch, fancy cartons.....	8½
" cubes.....	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2, and 4 lb. pack'g's	8
36-lb boxes, 3 lb. packages	8
12-lb	8½
38 to 45-lb boxes.....	8½
Silver Gloss Starch—	
40-lb " 1, 2 and 4 lb packages.	9
40-lb " ½ lb package	9½
40-lb " assorted ½ and ¼ lbs.	9½
6-lb " sliding covers	9½
38 to 45 lb boxes.....	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages.....	8
20 " " " ".....	8

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch.....	7½
Durham corn starch.....	6½
Laundry Starches—	
No. 1, White, 4 lb. Cartons.....	5
" Bbls.....	4½
" Kegs.....	4½
Canada Laundry.....	4½
Ivory Gloss, six 6 lb. boxes, sliding covers.....	6½
Ivory Gloss, fancy picture, 1 lb packs.....	6½
Patent Starch, fancy picture, 1 lb. cartons.....	7

SUGAR.

Granulated, cane 15 bbls or over.....	4½
" less than 15 bbls.....	4½
" beet, 15 bbls or over.....	4½
" less than 15 bbls.....	4½

Paris Lump, bbls and 100 lb. bxs.....	5½
" 50 lb. boxes.....	5½
Extra Ground, bbls.....	5½
" less than a bbl.....	6
Powdered, bbls.....	5½
" less than a bbl.....	5½
Extra bright refined.....	4½
Bright Yellow.....	4½
Medium.....	3½
Brown.....	3½
Raw.....	3½

SYRUPS AND MOLLASSES.

SYRUPS.		Per lb.
D.....	2½	2½
M.....	2½	2½
B.....	2½	2½
V.B.....	2½	2½
E. V. B.....	2½	2½
E. Superior.....	2½	2½
XX.....	2½	2½
XXX.....	3	3½
MOLLASSES.		Per gal.
Trinidad, in puncheons.....	0 35	0 36
" bbls.....	0 38	0 40
" ½ bbls.....	0 40	0 42
New Orleans, in bbls.....	0 45	0 50
Porto Rico, hdds.....	0 38	0 40
" barrels.....	0 42	0 45
" ½ barrels.....	0 44	0 47

TOBACCO AND CIGARS.

British Consols, 4's; bright twist,		5's; Twin Gold Bar, 8's.....	67c
Ingots, rough and ready, 7's.....		Laurel, 8's.....	64
Brier, 7's.....		Index, 7's.....	57
Honeysuckle, 7's.....		Napoleon, 8's.....	55
Royal Arms, 12's.....		Victoria, 12's.....	55
Brunette and Lovely, 12's.....		Prince of Wales, in caddies.....	53
in 75 lb boxes.....		Bright Smoking Plug Myrtle, T & B, 3's.....	50½
Lily, 7's.....		Diamond Solace, 12's.....	51
Mvrtle Cut Smoking, 1 lb tins.....		1 lb pg, 6 lb boxes.....	60
oz pg, 5 lb boxes.....		70	

GLOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.		Per lb.
The Old Flag, ½ lb. in 5 lb. boxes.....	70c	70c
" " " 1 lb. Fancy Tins.....	70c	70c
" " " ½ lb. Fancy Tins.....	41c	41c

Gold Flake, 1-5, 6 lb boxes.....	70c
" 1-5.....	70c
" 1-10, 5.....	80c
" 1 fancy tins.....	70c
" 1 glass jars.....	41c
" 1-5, 6 lb boxes.....	77c
Hand Made.....	68c
" 1 fancy tins.....	68c
" 1 glass jars.....	40c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes.....	45c
" 1-10, 6 lb.....	45c
LONG CUT SMOKING TOBACCO.	
Wig Wag, ¼, 6 lb boxes.....	41c
" 1-5, 6 lb.....	43c
" 1-10, 6 lb.....	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails.....	95c
Globe.....	90c
Victoria.....	75c
High Court.....	70c
Jersey Lilly.....	65c
Golden Thread, 1-16 " Foil in ½ gr. boxes, per gross.....	9 05
Solace 1-16 " Foil in ½ gr. boxes, per gross.....	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes. Per M.	
Madre E' Hijo, Lord Landsdowne.....	\$60 00
" Panetelas.....	60 00
" Bouquet.....	60 00
" Perfectos.....	85 00
" Longfellow.....	85 00
" Reina Victoria.....	80 00
" Pins.....	55 00
El Padre, Reina Victoria.....	55 00
" Reina Vict., Especial.....	50 00
" Conchas de Regalia.....	50 00
" Bouquet.....	55 00
" Pins.....	50 00
" Longfellow.....	80 00
" Perfectos.....	80 00
Mungo, Nine.....	35 00
Cable, Conchas.....	30 00
Queens.....	39 00

Cigarettes, all Tobacco—

Cable.....	7 00
El Padre.....	11 00
Mauricio.....	15 00
DOMINION CUT TOBACCO WORKS, MONTREAL.	
CIGARETTES. Per M.	
Athlete.....	\$7 50
Puritan.....	6 25
Sultana.....	5 75

KINGSFORD'S OSWEGO STARCH

PURE AND SILVER-GLOSS-CORN STARCH
FOR THE LAUNDRY | FOR THE TABLE
THE STANDARD OF EXCELLENCE ABSOLUTELY PURE
FOR SALE BY ALL LEADING JOBBERS IN CANADA
T. KINGSFORD & SON,
OSWEGO, N.Y.



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.
 "ACME" LICORICE PELLETS, In 5-pound Tin Cans.
 TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.
 LICORICE "Y. & S." LOZENGERS, In 5-pound Tin Cans and 5-pound Glass Jars.
 "PURITY" PURE PENNY LICORICE, 100 and 200 Sticks in a Box.

Manufactured Exclusively by **YOUNG & SMYLLIE,**
 BROOKLYN, NEW YORK.

Where did you see this advertisement?

Prices current, continued—

Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50
CUT TOBACCOES. per lb	
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb. box	62
Old Virgin, 1-10 lbpkg., 10 lbx	52
Gold Block, ninths, 5 lb. boxes	78
CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb. boxes	83
Puritan, 1-10, 5 lb. boxes	85
Athlete, per lb.	1 15
Hyde Park	10 50
SALT.	
Bbl salt, car lots	1 15
Coarse, car lots, F.O.B.	0 70
" small lots	0 85
Dairy, car lots, F.O.B.	1 25
" small lots	1 50
" quarter-sacks	0 45
Common, fine car lots	0 80
" small lots	0 95
Rock salt, per ton	15 00
Liverpool coarse	0 75
SOAP.	
Ivory Bar, 1 lb. bars	54
Do. 2, 6-16 and 3 lb bars	5
Primrose, 4 lb bars, wax W	44
" 1 " bars, wax W	44
John A. cake, wax W. per doz	42
Mayflower, cake	42
Gem, 3 lb bars per lb.	34
" 13 oz. 1 and 2 lb. bars	34
Queen's Laundry, per bar	54
Pride of Kitchen, per box	2 75
Sapallo, 1 gross boxes	3 25
per gross, net cash	12 00
MORSE'S SOAPS. Per lb	
Mikado (wrapped)	0 04
Eclipse	0 04
Stanley Bar	0 04
Defiance	0 04
Toronto, 12 oz.	Per doz 0 50
Ruby, 10 oz.	" 0 30
Monster, 8 oz.	" 0 24
Detroit, 14 oz.	" 0 48
Lily White	" 0 90
Everyday	" 0 80
Queen City, 14 oz.	" 0 72
Per box	
Mottled in 5 box lots, 100 bars	5 00
" 80 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00
Per doz	
Royal Magnum	0 25
" 25 doz per box	0 20
Anchor, Assorted	0 10
" Castile	0 50
Morse's Assorted	0 45
Morse's Rose	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" Honey	0 72
" Glycerine	0 72
" Oatmeal	0 72
Per box	
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00
Per doz	
White Castile Bars	0 85
White Oatmeal	0 85
Persian Bouquet, paper	2 50
Oriental	0 45
Pure Coconut, 3 doz. bxs, wood	0 40
Heliotrope, paper	1 50

Carnation	0 60
Rose Bouquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Bouquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

WOODENWARE, per doz

Pails, 2 hoop, clear	No. 1	\$1 70
" 3 " "	"	1 90
Pails, 2 hoops, clear	No. 2	\$1 60
" 3 " "	"	1 80
" 3 " painted	"	1 80
Tubs, No. 0	"	9 50
" 1	"	8 00
" 2	"	7 00
" 3	"	6 00
Washboards, Globe	\$1 90	2 00
" Water Witch	"	1 40
" Northern Queen	"	2 25
" Planet	"	1 70
" Waverly	"	1 60
" X X	"	1 50
" Single Crescent	"	1 30
" Double	"	2 75
" Jubilee	"	2 25
" Glob. Improved	"	1 50
" Quick and Easy	"	1 80
" World	"	1 75
" Rattler	"	1 30

Matches, 5 case lots. Single cases

Parlor	1 70	\$1 75
Telephone	3 90	0 00
Telegraph	4 10	4 20
Safety	4 20	4 30
French	3 60	3 75
Railroad (10 gro. in case)	"	4 00
Single case and under 5 ca.	"	3 90
5 cases and under 10 cases	"	"
Steamship (10 gro. in case)	"	"
Single case and under 5 ca.	"	3 80
5 cases and under 10 cases	"	3 70

Mops and Handles, comb.

Butter tubs	\$1 60	\$3 20
Butter Bowls, crates ast'd	3 60	"

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

INDURATED FIBRE WARE.

1 pail, 6 qt.	\$4 00
Star Standard, 12 qt.	4 50
Milk, 14 qt.	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	13 25
" 2	11 00
" 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" round	3 50
Handy dish	3 75
Water Closet Tanks	18 00



WASHING COMPOUND.
 Housekeeper's Quick-Washing Compound
 Washing per case. 3 50
 5c pkgs 100 in case 4 00
 10c " 60 in case 4 00

DURABLE PAIS AND TUBS
 WM. CANE & SONS, MANUFACTURING CO
 NEWMARKET.
 Per doz.
 Steel hoops, painted and grain'd 2 20
 Brass hoops, oiled and varnish. 3 25
 No 1 tubs 9 50
 No 2 " 8 50
 No 3 " 7 50

YEAST.
 BARM MFG. CO. per box
 3 doz. 5c. packages, in boxes 1 00
 3 doz. 10c. " 1 95
 1 1/2 " 10c. and 3 doz. 5c. packages in assorted boxes 2 00



BREADMAKER'S
 per box
 5c packages, 36 in box 1 00
 2c " 45 in box 0 50

"OUR NATIONAL FOODS."
 De-icated Wheat..... pkg. doz
 " Rolled Oats..... 4 lb. \$2 25
 Snow Flake Barley..... 3 " 2 25
 De-icated Rolled Wheat..... 3 " 2 25
 Buckwheat Flour, S. B..... 5 " 2 25
 Prepared Pea Flour..... 2 1/2 " 2 00
 Baravna Milk Food..... 1 " 2 50
 Patent Prepared Barley 1 " 2 00
 Patent Prepared Groats 1 " 1 50
 Gluten Flour..... 4 lb. 3 00
 Farina, very choice..... 1 1/2 lb. 1 40

HARDWARE, PAINTS AND OILS.
 CUT NAILS, from Toronto
 10 dy. to 60 dy..... 2 20
 8 dy. and 9 dy..... 2 65 2 70
 4 dy. to 7 dy..... 2 90 2 95
 3 dy..... C.P. 3 95 4 00
 3 dy..... A.P. 3 45 3 50

HORSE SHOES:
 From Toronto, per keg .. 3 50
 SCREWS: Wood—
 Flat head iron 7 1/2 p.c. dis.
 Round " " 7 1/2 p.c. dis.
 Flat head brass 7 1/2 p.c. dis.
 Round head brass 7 1/2 p.c.
 WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]
 1st break (25 in and under)..... 1 35
 2nd " (26 to 40 inches)..... 1 85
 3rd " (41 to 50 ")..... 3 30
 4th " (51 to 60 ")..... 3 50
 5th " (61 to 70 ")..... 4 00
 ROPE: Manila..... 0 12 0 12 1/2
 Sisal..... 0 08 0 08 1/2
 New Zealand..... 0 08 0 08 1/2
 AXES: Per box, \$6 to \$12.
 SHOT: Canadian, dis. 7 1/2 per cent.
 HINGES: Heavy T and strap... 0 42 0 5
 " Screw, hook & strap... 0 32 0 42

WHITE LEAD: Pure Ass'n guarantee ground in oil.
 25 lb. irons..... per lb 5 1/2
 No. 1..... " 5
 No. 2..... " 4 1/2
 No. 3..... " 4
 TURPENTINE: Selected packages, per gal..... 0 55 0 56
 LINSSEED OIL per gal, raw 0 58 0 59
 Boiled, per gal..... 0 61 0 62
 GLUE: Common, per lb..... 0 10 0 11

PETROLEUM.
 F. O. B. Toronto..... Imp. gal.
 Canadian..... 0 15 \$0 16
 Caroon Safety..... 0 17 0 18
 Canadian Water White 0 20 0 22
 Amer'n Prime White..... 0 23
 " Water White..... 0 24 0 25
 Photogene..... 0 27 0 00

DRUGS AND CHEMICALS.
 Alum..... lb \$0 02 \$0 03
 Blue Vitriol..... 0 06 0 07
 Brimstone..... 0 02 1/2 0 03 1/2
 Borax..... 0 13 0 14
 Camphor..... 0 65 0 75
 Carbolic Acid..... 0 35 0 45
 Castor Oil..... 0 10 0 11
 Cream Tartar..... 0 30 0 31
 Epsom Salts..... 0 01 1/2 0 02
 Paris Green..... 0 16 0 17
 Extract Logwood, bulk..... 0 13 0 14
 " boxes..... 0 15 0 17
 Gentian..... 0 18 0 20
 Glycerine, per lb..... 0 13 0 30
 Hellebore..... 0 16 0 17
 Iodine..... 5 50 6 00
 Insect Powder..... 0 35 0 45
 Salpetre..... 0 08 1/2 0 09
 Soda Bicarb, per keg..... 2 50 2 75
 Sal Soda..... 1 00 1 25
 Madder..... 0 12 1/2

VINEGAR.
 A. HAAZ & CO
 XX, W.W..... 0 21
 XXX, W.W..... 0 25
 Honey Dew..... 0 30
 Pickling..... 0 30
 Making..... 0 45
 THE HADGEBOW FALCONER VINEGAR CO
 French Bordeaux..... per gal 0 84
 Tarragona..... 0 32
 Triple..... 0 30
 Fruit Vinegar..... 0 27
 Pickling..... 0 28
 XXX..... 0 25
 Extra XX..... 0 22
 XX..... 0 20
 X..... 0 16
 Cider Vinegar..... 0 16 to 0 25
 Honey Vinegar..... 0 25
 Eng. Malt Vinegar..... 0 50 to 0 6
 Bottled Malt Vinegar, qts..... 2 00
 Methylated Spirits..... 2 00 to 2 25

— THE —
ST. LAWRENCE SUGAR REFINING CO'S
GRANULATED
AND YELLOWS
AND SYRUPS
ARE PURE.

: NO BLUEING :
 Material whatsoever is used in the manufacture of
OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],
MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal :

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday's yield 99.90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

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