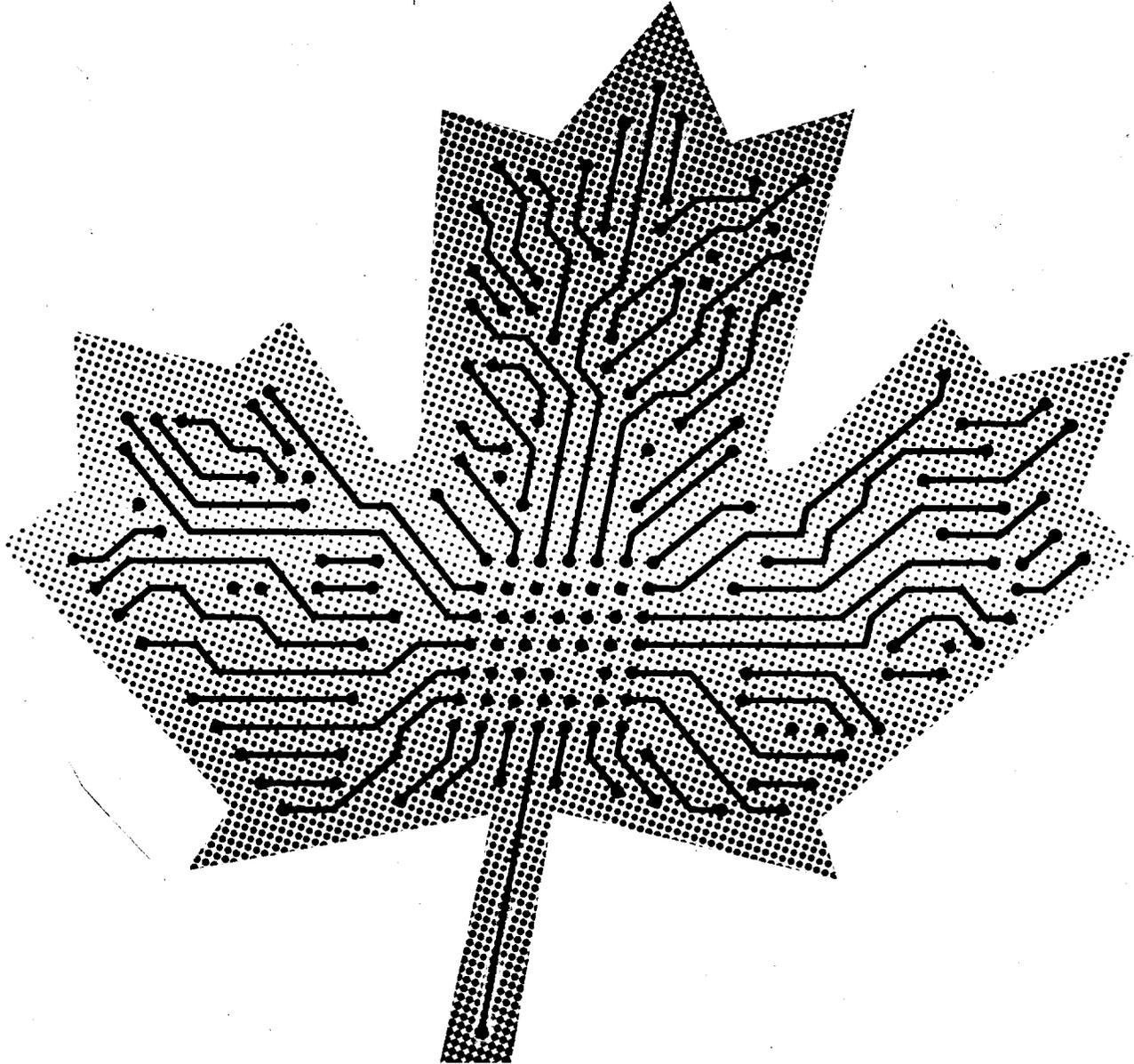


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COMPUTING PRODUCTS FOR WORLD MARKETS



Canada

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The Canadian Association of Data Processing Service Organizations

The British Columbia Software Association

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or

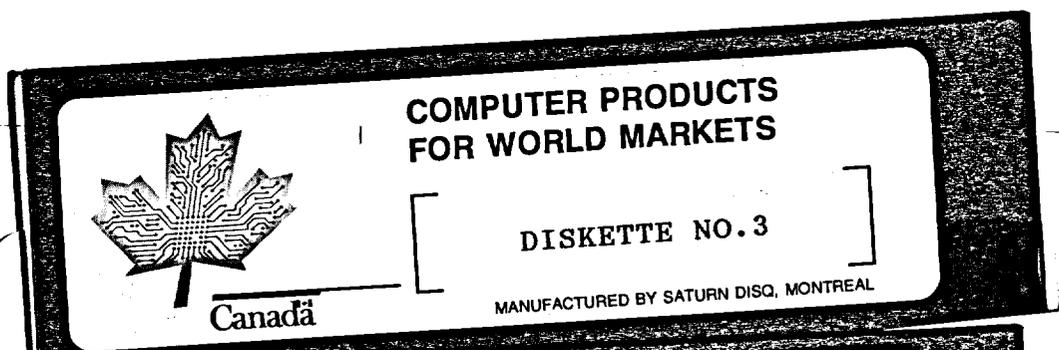
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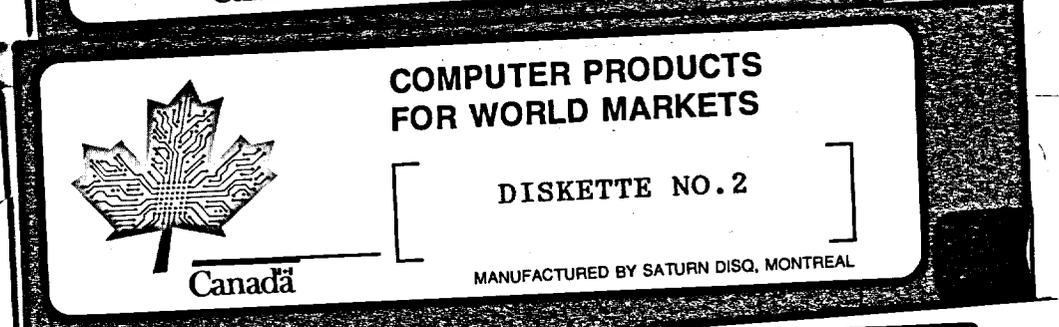
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**COMPUTER PRODUCTS
FOR WORLD MARKETS**

DISKETTE NO. 3

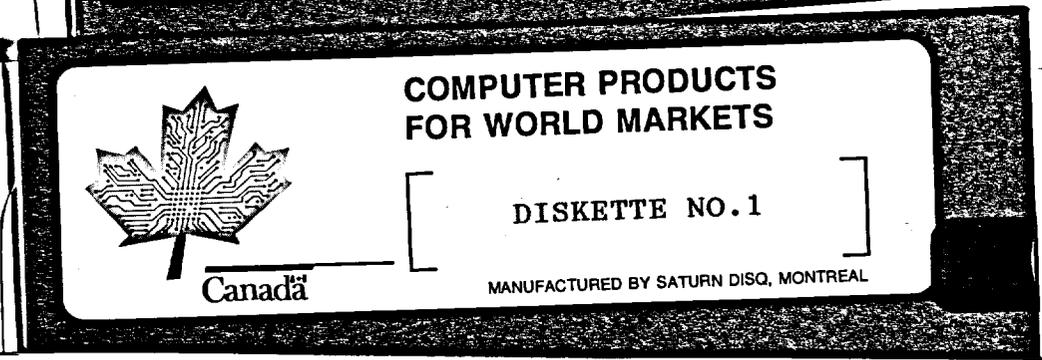
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Computer Products For World Markets

Computer Directory of Canadian Export Companies

This package contains a set of 3 computer diskettes with information about 817 Canadian companies that provide advanced technology products and services for international markets.

The program will run on IBM PC and compatible computers running the MS-DOS operating system. It is intended that the program and information on the diskettes should be copied onto a hard disk. Knowledgeable users will also be able to use the program from the original diskettes.

The diskettes are labeled No. 1, No. 2, and No. 3. Ensure that your default drive is set to the disk where you want the diskettes installed. Normally this will be your hard disk C:. In this case, you may have to type

```
C: <--- Installation Step #1
```

to make C: your default drive. Users with two fixed disks may install the application on D:. Network users may install the application on drive E: or F: or G: etc.

This installation procedure will make a directory on your hard disk called CANTEK and copy the program and the company information to that directory. If you want this directory stored at the root of your file system or if you are unsure what all of this means, then type

```
CD \ <--- Installation Step #2
```

If you wish to store this under another directory then set the default directory to the directory of your choice.

To install the program and company information on your hard disk, insert diskette No. 1 into drive A:. Then type

```
A:INSTALL <--- Installation Step #3
```

INSTALL is a DOS batch file which will make a directory on your hard disk called CANTEK and copy the program and the company information to that directory. INSTALL will prompt you to insert the other 2 diskettes before it is finished. Once it is finished you can run the program by typing the following commands.

```
CD CANTEK <--- access the CANTEK directory  
CANTEK <--- start the CANTEK program
```

When the program starts it prompts you for a keyword. If you press the Enter key alone the program will stop. If you enter a keyword, the program prompts you for another keyword. You can type up to 9 keywords. When you are finished press the Enter key again and the program will start to search the computer file for all company descriptions that contain all of the keywords. The company information will be listed on the screen. You will be allowed to page up and down through descriptions that are too big to fit on one screen. You may wish to print the description on your printer. If you press the Enter key the program will continue through the computer file looking for another company description that contain the keywords that you specify.

Please note that this program treats the keywords entered as a simple string of characters. Blanks are treated as a normal part of your keyword. " vision " and "vision" are different keywords. The later will match within a word like *division* whereas the former will not.

If you are looking for companies that are involved with graphics you could provide one keyword: *graphics*. If you are only interested in companies that work with graphics on UNIX systems, you would specify two keywords: *graphics* and *UNIX*. If you are interested in companies that are involved with graphics on UNIX or DOS systems, you should make the inquiry as above, and then make a second inquiry, specifying two more keywords: *graphics* and *DOS*.

If you wish to browse through all of the companies, simply enter a keyword of one letter that is contained in every company description. The letter *a* is a good example. Entering *a* as the only keyword will display every company in the computer file.

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This package has been prepared by the Advanced Technology Market Development Division (TTT) of External Affairs Canada in cooperation with the United States Trade, Tourism, and Investment Development Bureau (UTD) of External Affairs Canada.

For further information on these and other Canadian companies in the advanced technology sector, contact the closest trade office of the Government of Canada or write directly to the

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