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JUNE 15, 1898.

VOLUME 2, NUMBER 7. x x x x x WHOLE NUMBER 11.

The Philatelic Messenger

A MONTHLY JOURNAL FOR STAMP COLLECTORS.

Matthew R. Knight, :: :: :: :: :: :: :: Editor and Publisher.
BOUESTOWN, NEW BRUNSWICK, CANADA.

STAMPS FOR THESSALY.

The Turkish Government, wishing to establish a control of the postal revenues in the districts occupied by its armies in Thessaly, prepared a special series of postage stamps, now obsolete, which have been employed exclusively by the post offices in Thessaly, during its-occupation by the Turkish armies.

These stamps are of a new type, eight-cornered in shape. Above is the inscription (in Turkish): Ottoman Empire Postage; in the centre is a view of the bridge at Larissa (Greece); below is the inscription (also in Turkish): "Special for Thessaly, part of the conquered country." The complete series is composed of five (5) stamps: 10, 20 paras, 1, 2 and 5 piastres.

Besides the originality of design of these stamps, they will have an historical value which will be readily understood, and will be much sought after, the number of sets being limited and their issue having been only provisional.

Last month we offered these stamps at 40 cents for the set; but, as Thessaly has been evacuated since early in June and as we have been overwhelmed with orders which have come in from all directions and which have greatly diminished our available stock, we cannot now furnish sets except at the following prices, POSTPAID:

1 set.....	.65 cents = 2 shillings and 8 pence;	
10 sets.....	24 shillings;	
100 sets.....	£9; :: :: :: 500 sets.....	£42;

payable by post office money order, cheque or bank notes at current rates of exchange. Unused stamps are accepted only at 10 per cent. discount from face value.

We frank our letters with stamps of the different foreign post offices in the Levant according to instructions received.

No order will be filled, however respectable the customer, if the cash does not accompany the order.

All remittances should be addressed UNDER REGISTERED COVER to - - -

Messrs. J. TCHAKIDJI & Co.,
5 ZINDJIRLI-HAN,
CONSTANTINOPLE.

Business established in 1880, the largest in Turkey for the sale of Oriental stamps.

Our complete Catalogue of the stamps of Turkey and all the East, illustrated with 220 cuts, is sent POSTPAID to every person who remits 8 pence (16c.) in unused stamps. Or for 1/3 (3ac.) we will send it bound in red limp cloth.

✕ REFERENCES: All the principal stamp merchants in the world. ✕

**SCARCE
AUSTRIANS.**



1850	2	kr black	\$0	06
1858	2	" yellow	9	
	3	" green	30	
1861	3	" "	4	
1864	2	" yellow, 3 kr green, the pair	5	
1867	25	" dull lilac	5	
	50	" flesh (so called)	20	
1883	50	" violet	4	
1890	24	" blue	3	
	50	" violet	9	
	2	gld carmine	12	
1896	1	" pale lilac	5	
Newspaper, 1861, 1 kr gray 15				
Postage Due, 1893 1, 2, 3, 5, 10kr, set 6				
		" 6 kr	4	
		" 7 "	6	
		" 20 "	10	
		" 50 "	40	
LEVANT, 1888, 2 piastres 4				
		1890, 8 paras 3		
		" 5 piastres, unused 35		
		1892, 2 " 2		
		" 5 " 8		

Approval sheets. Price-list free. Wants filled. Anything in philatelic line.

W. SELLSCHOPP & CO.,

108 Stockton st., - - San Francisco, Calif.



We challenge the world to beat our 18c sets of picked stamps. 5 sets for 78c. We pay the postage.

15	Argentine Republic	18c
9	Bulgaria, '82-88, 1-50s	18c
9	Cape of Good Hope	18c
10	Dutch Indies	18c
8	Ecuador, revenues used postally	18c
5	Guanacaste, '90, 1-20c, small surch	18c
6	Guatemala, '87-95, 1-20c	18c
13	Italy, '63-67, 1c-2l	18c
3	Italy, unpaid, '90, provisional	18c
10	Jamaica	18c
13	Japan, 5r-1 yen, complete	18c
9	Mexico, '95, 1-20c	18c
9	Newfoundland, old and new	18c
8	New South Wales	18c
9	New Zealand	18c
7	Tunis, '88-95, 1-40c	18c

Remit by M. O. or in' current unused stamps wrapped in oiled paper.

MATTHEW R. KNIGHT,
BOIESTOWN, N. B., CANADA.

**A VALUABLE
STAMP COLLECTION
FOR SALE.**

U. S. and Foreign. All U. S. departments and old issues; 1000 RARE in a handsome book, bound in cloth; catalogued by Scott's 1898 at \$2893. Reprints are not counted. Also, lots of old Postal Cards will be sold very reasonably. Address,

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ELIZABETH, NEW JERSEY.**



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On Omaha Exposition Stamps and Exhibit by sending for FREE copy of the Philatelic West and Omaha Philatelist, Box 60, Omaha, Nebraska. Subscription, 1c per mo. Free X col. Ads. pay; 25c per inch, cash with copy. Organ of largest Soc'y in West; only paper left of over 20 in.state. Free sub. for names of 25 act. collectors not on our list, if postage is sent for reply-



1000 Varieties.

Made up by countries and mounted on blank sheets. No revenues, postals, cut squares or locals.

A Grand Bargain

For \$10.00, and we refund your money if you are not satisfied.

E. J. Kirby & Co.,
Marshall, Michigan.

**COLLECTORS!
DEALERS!!
PUBLISHERS!!!**

Our 8-page price list will be ready in June.

Agents wanted to distribute these in their localities.

We will pay liberally for thorough services.

State number of copies required and apply to:

WILLIAMS & CO., Philatelists,
Casilla 989, Lima, Peru.

The Philatelic Messenger

A Monthly Journal for Stamp Collectors.

VOL. II.

BOIESTOWN, N. B., JUNE 15, 1898.

No. 7.

From Our Regular Correspondent.

Massachusetts Items.

Notwithstanding the amount of criticism that has been showered on the Omahas and new revenues, the public has taken kindly to both issues, the Omahas because of their variety and beauty and the revenues because—well because the people had to. Of course some people, for instance express companies, have tried to transfer revenue obligations from their shoulders to the pocket books of their patrons, but the courts have protested in an emphatic manner. Boston dealers assert that our new stamps are proving a blessing in these very dull times.

Several times since the Omahas appeared, the Boston Post-Office has exhausted its supply of the lower values, and this too in face of the fact that they are supplied only on demand.

An inverted surcharge has been discovered in this city, in fact both the 1c and 2c, surcharged in the same manner, have been unearthed by the New England Stamp Co. It seems that they were discovered in the stock assigned M. R. Warren & Co., stationers.

The convention of the A. P. A. to be held in New York in August will not prove a very great attraction to Boston philatelists. I learn that Mr. Batchelder will attend, but I have yet to find a second delegate.

Two new papers are reported. The Bay State Philatelist I have not seen. The New England Philatelist has appeared from Jamaica Plain and is a small eight page paper, one column to the page. The initial number is

a typical first number and we shall expect rapid improvement.

Willard O. Wylie, who has been corresponding for the Metropolitan Philatelist, will report Boston news in the future for Mekeel's News.

Hon. F. F. Olney, Providence, R. I., visited the rooms of some of our dealers last month.

Ernest M. Carpenter has returned from a trip to the west, where he has been gone some four weeks.

Several of our dealers are laying in a stock of the Canadian maple leaf issue, with the idea that this issue will be good property in the near future.

Philatelic Literature announces a change in its management by which Lewis H. Benton retires. I understand Mr. Benton contemplates a literary venture of some kind.

The Lowell Philatelic Society is showing remarkable signs of activity, by holding regular monthly meetings during the summer.

At the meeting, July 6, while no new members were admitted a very enjoyable session was held. The secretary of the society, Charles E. Edson, is a very active and interested member.

My letter will not contain this month very much in the way of news. You know this is very "dry" weather. I will try to do better next time. Good luck and prosperity to the MESSENGER in its new home.

BURNHAM.

With the September number, the Pennsylvania Philatelist is to be incorporated with the Perforator.

Written for the Messenger.

D. P. A. Convention.

THE THIRD ANNUAL MEET; A GREAT SUCCESS; AN EASY VICTORY FOR THE "ADVOCATE" TICKET.

When the members of the Dominion Philatelic Association decided upon Hamilton as the 1898 convention seat, it was an assured fact that, should the Convention prove a failure, it would not be through the lack of interest displayed by the Hamilton members. As soon as it was made public that the "ambitious city" would claim the meet, its local members set themselves to work in earnest to plan for the greatest gathering of stampmen ever held on Canadian soil.

A preliminary meeting of the local collectors was held on the evening of June 30th to hear the final reports from the various committees; but, as everything was in readiness for the Convention, the meeting adjourned early.

The first indications of the coming meet were the arrivals of R. G. Widdicombe, of St. Catharines, and W. A. Lydiatt, of Toronto, on Thursday afternoon, both gentlemen wheeling to the city. Another delegation arrived about 8 a. m. Friday, it being composed of L. S. Graham, of Meriton, and W. A. Beatty and George Bradley, of St. Catharines.

About as soon as these gentlemen had begun to make the acquaintance of the local members, another crowd arrived, composed of G. W. Starnaman, F. I. Weaver and W. A. Starnaman, of Berlin, and John H. Lowe

and C. B. Morden, of Toronto.

Shortly afterwards the members were agreeably surprised at meeting once again their old friend, Charles Bailey, of Kaukauna, Wisc., counterfeit detector of the Association.

About 11 o'clock, when a goodly number of delegates had assembled, Mr. F. M. Robinson, ex-president of the Hamilton Stamp Club, opened the Convention with an appropriate address of welcome, on behalf of the local members. Mr. Bailey gave a short address in reply, on behalf of the visiting members.

The members then unanimously elected Mr. Bailey chairman and Mr. N. Matches, of Hamilton, sec'y pro tem. of the Convention.

The chairman then read a congratulatory message from the president, A. M. Muirhead, of Halifax, who was unable to be present; in reply to which it was moved and resolved that the secretary be instructed to write Mr. Muirhead, thanking him for his interesting letter and suggestions.

The first real matter of business was that of re-instating Mr. I. E. Patterson, of Detroit, who has not been considered a member since the convention held at Toronto in 1896. After considerable discussion it was resolved, upon motion of Messrs. Widdicombe and Graham, that Mr. Patterson be re-instated upon receipt of dues in full to date. This matter having been disposed of, the meeting adjourned until 2 p. m.

The afternoon session was called to order shortly after 2 o'clock, and the members faced the camera and

had a convention group taken. The next item of business was that of selecting an official emblem. Mr. R. S. Mason brought a design before the meeting, which he requested the society to authorise. It was moved by Dr. Kittson and seconded by A. H. Ward that the design be accepted. It was moved in amendment that a committee, composed of C. S. Applegath, E. A. Marris and W. B. Grant, be appointed for the purpose of securing an appropriate emblem. The amendment was carried.

At about 3.40 W. A. Starnaman, chairman of the Constitution Committee was called upon to present the report of that committee. The Constitution was then read for the first time. Upon motion of C. S. Applegath and W. A. Lydiatt, it was decided that all information asked for on the application be published with the name of each applicant for membership. It was moved by E. A. Marris and carried unanimously that the sec'y-treasurer be required to publish a financial statement each month.

After some discussion it was decided that hereafter each candidate for office at the annual elections shall have been a member for at least 3 months before the official nominations are declared. It was also decided to add an advertising and subscription department to the list of offices, and nominations were called for. The candidates nominated were R. G. Widdicombe and W. A. Lydiatt. After some discussion the above by-laws were added to the constitution and declared law. Upon

motion of C. Bailey and F. M. Robinson a vote of thanks was rendered the Constitution Committee for its very efficient services.

The Credential Committee then retired to an ante-room to count the ballots, while a social gathering was held in the hall and the delegates were entertained with music. In the course of about an hour and a half the chairman of the Credential Committee, E. A. Marris, returned with the following report:

Number of votes polled 92, of which 3 or 4 were thrown out on account of the members not being paid up. The election returns are as follows (the numbers refer to votes received, the first in each case being elected):

PRESIDENT.	
A. M. Muirhead, Halifax, N. S.	accl.
VICE PRESIDENT.	
C. S. Applegath, Hamilton, Ont.	60
A. H. Adams, Whitby, Ont.	18
VICE PRESIDENT FOR UNITED STATES.	
Charles Bailey, Kaukauna, Wisc.	accl.
SECRETARY-TREASURER.	
Geo. W. Starnaman, Berlin, Ont.	51
Robt. G. Widdicombe, St. Catharines	24
COUNTERFEIT-DETECTOR.	
F. J. Garraty, Richmond, Que.	accl.
EXCHANGE-SUPERINTENDENT.	
E. L. Shove, Unionville, N. Y.	53
F. B. Reynolds, Halifax, N. S.	24
AUCTION-MANAGER.	
N. Matches, Hamilton, Ont.	accl.
ATTORNEY.	
J. A. Wainwright, Northampton, Mass.	accl.
LIBRARIAN.	
F. I. Weaver, Berlin, Ont.	55
W. B. Grant, Hamilton, Ont.	20
OFFICIAL ORGAN.	
Philatelic Advocate, Berlin, Ont.	55
Ontario Philatelist, St. Catharines, O.	17
Stamp Reporter, St. Catharines, Ont.	3
TRUSTEES.	
R. S. Mason, Hamilton, Ont.	55
George W. Hicks, Mitchell, Ont.	54

E. A. Marris, Hamilton, Ont. 44
 James H. Slater, Hamilton, Ont. 38
 W. A. Beatty, St. Catharines, Ont. 17
 (Three trustees are elected.)
 ADV. AND SUBSCRIPTION AGENT.
 R. G. Widdicombe, St. Catharines 11
 W. A. Lydiatt, Toronto, Ont. 4
 1899 CONVENTION.
 TORONTO, ONTARIO 65
 Halifax, Nova Scotia 11

The official bulletin was then placed on the wall, and on motion the meeting adjourned.

The evening session was called to order about 8.30, shortly after which light refreshments were served by the Hamilton Stamp Club. About 9 o'clock the meeting was again called to order and an auction sale conducted by Mr. Widdicombe was proceeded with. Fifty-two lots were offered for sale and some of the prices realised were as follows:

Canada, 1863, 3c laid paper, on original cover, catalogued at \$5.00, was sold for 50 cents. United States, 1875, 3c blue, re-issue, used, very good copy, but small corner missing, highest bid 25 cents. A fine library of about 800 different philatelic publications was sold for \$3.05. A sheet of 100 8c Canada Jubilee, unused, was offered at face, as were also two half sheets.

At the conclusion of the sale refreshments were again served. The evening session adjourned about 10.30 o'clock.

SECOND DAY.

The morning session was opened about 9 o'clock, but, owing to the oppressive heat, no business of any importance was transacted. The morning was occupied chiefly in examining the magnificent collection of W. H. Thurston, of Flesherton, O.

The afternoon session was taken



up in hearing the reports of the various officers. The Secretary reported 91 new members admitted during the year. 2 resignations were received. 2 deaths. The Auction Manager reported a percentage from the three sales of \$1.36. Postage, etc., 44c. Balance on hand of 92c. The Counterfeit Detector reported having examined seven stamps only during the year. A charge of fraud was laid by one member against another, but as neither was paid up, the matter was dropped. Upon motion a vote of thanks was tendered the retiring officers.

As a number of the members went home Saturday afternoon, the evening session was made informal, and enlivened with music, speeches, etc.

C. S. APPLGATE

100 VARIETIES, 4 CENTS.

Contains stamps from Honduras, unused, Egypt, Argentine, Mexico, etc. Only one to a customer. Postage 2c extra.

 25 blank approval sheets 7c
 100 " " " 19c 
 Postage 2c extra.

LUCAS STAMP CO., 226 FLOYD ST.,
 TOLEDO, OHIO, U. S. A.

The Postal Card Reporter. . .

No. 2 is now ready. Sent free for the asking. If you send a 2c stamp for postage and mention the PHILATELIC MESSENGER, I will send you a handsome Unused Postal Card with it.

A. Lohmeyer, 922 N. Gilmor st., Baltimore, Md.

WE BUY STAMPS

And old Collections for Cash.
 What can you offer us?

Standard Stamp Co.,
 (INCORPORATED,)

4 Nicholson Place, St. Louis, Mo.

The Philatelic Messenger.

PUBLISHED MONTHLY.

Subscription:

In Canada, United States and Newfoundland, 15 cents per year; to all other countries, 25 cents per year.

Subscriptions must begin with current number. Back numbers cannot be supplied at subscription rates.

Advertising Rates:

One inch, 30 cents; quarter column (1¼ inches), 50 cents; half column, 90 cents; one column, \$1.70; one page, \$3.25.

The following discounts are allowed on contracts: 3 months, 10 per cent.; 6 mos., 20 per cent.; 12 mos., 25 per cent. Contract forms will be sent on application.

TERMS:—Positively cash in advance in every case. Contract ads. must be paid for quarterly in advance.

Address all communications to
MATTHEW R. KNIGHT,
 Boiestown, ✂ New Brunswick, ✂ Canada.


We greet our readers from Boiestown, where the MESSENGER is now established. As the present number has been prepared in the midst of packing and unpacking, we are sure our friends will not complain of the reduced size of the paper and the tardiness of its appearance. The reduction, however, is not so much in the amount of reading matter as in the advertising space. We have been obliged to omit the exchange notices and several advertisements last received. These will appear in next issue.

The outdoor life of the summer vacation is not favourable to philately. The interest in it wanes in the summer months, but waxes as warm as ever when the lengthening even-

ings woo to indoors pursuits. The collecting instinct is a part of the constitution of man and will never die. Of the many objects on which it exercises itself, few are more instructive and commendable than the collecting of postage stamps.

The next two issues of this paper will be eight-paged ones only, and all the available advertising space in those numbers is already engaged. The September number will be a season opener, and will contain about 20 pages. We can find room for a few more advertisements in the issue for September, although 8 pages are already engaged. Application for space must be made soon.

Our next number will contain an article from Mr. R. S. Baker, whom we hope to secure as a regular contributor. We have made arrangements with Mr. J. F. Farrell to furnish us with full reports of the New York Conventions in August and September. We have reduced our subscription, but we intend to publish a better paper than ever. We expect to add at least 750 names to our subscription list before another summer.

Six Dollars for One. 
100 VARIETIES
 SELECTED UNUSED STAMPS.

No Seebecks or Reprints.

Catalogued at \$6 by Scott's 58th.

Postpaid for \$1.00.

Johnstown Stamp and Publishing Co.,
 3 and 4 Thomas Building. Johnstown, Pa.

From Our Regular Correspondent.

From the Land of Steady Habits.

It is very amusing to read the tirades against certain issues about to appear, and no abuse is strong enough to characterise them to those who are so decidedly down on them. This feeling was shown out before the Vasco da Gama, New Zealand and Omaha issues appeared, but if you keep your eyes open, you will notice that the "holy horror" objectors in nine cases out of ten will grab them as quickly as those who are satisfied with anything. "They are so pretty," they haven't the heart to resist taking them, and this will be the case to the end of the chapter.

The Omahas have been pretty well circulated by this time, and it is amusing to read the remarks about them. Some think them very handsome, especially those parties who were particularly anxious to have them, while others run them down in a very decided way. Mr. Luff, in the American Journal of Philately for July, calls them miserable daubs, and describes each value in lampoonic style, with considerable reason. One journal cracks them up as "superior to the Columbians." Whew! This journal has called Mr. Luff an acknowledged expert, and future remarks will be watched for with interest. The colours of the stamps are pretty enough, but some of the pictures do look comical. The 4c is a rather light yellow affair, representing an Indian hunting a buffalo, Mr. Luff calls it a terrier, "or any other pup," chasing a pig. We are told that the 8c (which is about the handsomest one) is the design of Frederic Remington, and a masterpiece. A horse, which is a prominent figure in it, has a monstrous head and neck, more of the donkey order. One of his legs, which are very delicate, has a triangular crook, which reminds

me of my broken arm as it looked when the plaster cast was removed, How any one, and some of them artists, can call them ahead of the Columbians, puzzles me, but perhaps I am no judge. I know what I like, and think there is a great difference between the Omahas and the Congos.

There is no doubt that in general the stamps with the speculative taint attached to them have the largest sale.

These stamps are more noted as a rule for their beauty, and beauty has the call over ugliness in most cases. The stamps of Mexico are probably freer from speculation than those of any country in existence, because nearly all of the stamps are plain looking, although very few can be called ugly. Most of the handsome stamps are used by countries having a small postal service comparatively, as for instance: Congo, North Borneo, Portugal, New Zealand and several of the African and Central American states. The stamps of Great Britain and her colonies, as well as those of the United States, are, however, generally neat stamps, and, in the main, less given to speculation, and the collector who does not want unnecessary issues can keep busy getting these particular stamps together.

The volunteer United States soldiers in the war of the Rebellion were allowed to send letters home without a stamp, and the mark on them of "three cents due" was collected from the recipient. The writer has a few of these letters still. One has on the envelope a picture of Col. Ellsworth's assassination by Jackson in the latter's hotel at Alexandria, Va., in colours. Another has a picture of General McClellan dashing along on horseback, like Sheridan's famous ride. And still another envelope is

(Continued on page 60.)

Williams & Co., Casilla 989, Lima, Peru.

WHOLESALE DEPARTMENT DISCONTINUED.

The best plan for accumulating a stock of stamps is by exchanging, because the most PRACTICABLE and CHEAPEST. We instance the case of the late Henry Gremmel who built up his business by importations made principally by exchanging. To a dealer who is unacquainted with the exceedingly rich opportunities for buying stamps at LOW PRICES in a country like Peru (where there is no opposition of consequence) by our methods, the RESULTS WILL BE SURPRISING. For example, we paid \$1.25 (5 sh.) for 1000 Peru put up in bundles of 100, which, upon subsequent examination, we found to contain about 100 of the 1858-60 issue, including TWO MEDIO PESO yellow, and the balance was well worth \$20 to any dealer. This was exceptional, but the more ordinary varieties are generally well mixed in average lots.

Dealers desiring to enlarge their stocks at a minimum outlay, CANNOT DO BETTER than have a REGULAR supply for exchanging with local dealer; and those in other parts, in addition to the question of wholesale and retail CASH sales. As a desirable country Peru fills all requirements, because of the GREAT VARIETY and because there is NOT an abundance on the market (except surcharged, of which the remainders principally consisted), more especially of late issues, as will be seen by glancing through the majority of price-lists. FURTHERMORE, we are BOOMING Peruvian stamps, and, with the issue of our catalogue and a monthly philatelic journal, there will be a great demand for them.

Our stamp business — on which we are not in the least dependent — is reaching such large proportions that it is absolutely NECESSARY for us to discontinue wholesaling — occupying as it does the bulk of our spare time for sorting, etc. — and to confine our attention to retail and commission sales, which are much less trouble and so better serve the purpose of enlarging our

collections.

For this reason we have decided to offer our services for the purchase of Peruvian stamps in quantity, at 10% commission, to any person who will place the necessary purchasing money with us to the amount of not less than \$60 (£12) annually. The common Peru we can buy at the rate of 60c to \$1 per 1000; and the better assortments — good mixtures of common and scarce, including unpaid, official, old and new issues and high values, in bundles as they come, UNSORTED, — at \$1 to \$2 per 1000, the scale reckoned by cost. After being properly sorted and classified, these mixtures can easily be disposed of for CASH at several times cost. This we can GUARANTEE FROM OUR ACTUAL EXPERIENCE.

Any business man understanding stamps, can at once begin a very profitable business with these alone. It is not necessary to enter into a general wholesale or retail business in order to reap the benefits of our offer, as dealers will be only too glad to supply quantity and quality desired in exchange, or to pay cash when price is reasonable. We can supply addresses of several well known wholesale dealers in Europe who have lately written to us offering to take LARGE quantities of the common assortments at \$2 to \$3 per 1000. These orders we WILL NOT FILL as they do not send cash in advance, and all our FUTURE wholesale purchases will be made only on commission and against cash deposit.

On receipt of any sum from \$20 (a third of the minimum annual purchasing money and which can be used to try our plan) upwards, we will at once proceed to fulfil our agreement, and will forward a box of stamps by parcel express as soon as purchases justify it.

Under this minimum purchasing deposit we cannot limit our services to any one person, but our well known reputation should be sufficient guarantee that we will not undertake more than we can fulfil to the satisfaction of all concerned. We shall be pleased, however, to hear from any person wishing the exclusive supply and who can back it up with sufficient funds, about \$250 quarterly. In conclusion: We have ex-

plained all pertinent points and it will be useless to ask us to deviate from these terms. Under no circumstances will we buy for any dealer's account until we receive the purchasing money or equivalent in approved rare stamps. On our part we assure GOOD and RELIABLE services.

WILLIAMS & CO., Philatelists,
CASILLA 989, LIMA, PERU.

Certain unused stamps of Peru are on the market in large quantities as the government recently sold the balance of the obsolete stamps on hand (certain values of 1876 to 1895) and prices on these have dropped; but our correspondents must not think that all or even a large proportion of Peruvian stamps can or will be sold at such greatly reduced prices. AS a matter of fact only 26 varieties were in this remainder in large quantities and these, with 6 exceptions, are surcharged stamps. It will cause a "boom" in other varieties as a great many collectors will buy these remainders at the new prices, and will afterwards naturally desire to obtain the many other varieties; thus creating an extensive demand. We hold quite a large stock of nearly all the varieties in this remainder, and will not be undersold by any dealer. We will give our clients the benefit of any reduction which may be made at any time on any stamps we sell. Be sure and obtain our price-list (see advt. on 2nd page of cover) and SAVE MONEY.

From the Land of Steady Habits.

(Continued from page 58.)

the counterpart of an American flag, with the blue square, white stars and the usual coloured stripes, the address being written on the white spaces.

Recognising the fact that it is hard to please everybody in the matter of reviews, many of those journals called "leading" do not have a review department, but they are perfectly willing to be reviewed, and would probably feel sore if their merits were not set forth, showing that they have their weak spots and like to be flattered as well as anybody else. At the same time, it is much more sensible in a leading journal to dispense with this department than to make it a useless one by having a prejudiced and unfair critic at the head of it.

During the writer's publication of a philatelic journal, he was besieged with offers of contributions, and the compensation asked for varied from nothing to pay of good proportion.

While many good contributors could be obtained for "ad space," it was noticeable that those who set a reasonable money figure gave the best satisfaction, and tried to earn it. It only took a short time to find out that the free contributors wanted a chance to air their personal prejudices. And if their stuff was modified, they very soon quitted boring you.

It doesn't always help a person's argument to swear by a catalogue. If a person will observe carefully from year to year, or look back over his old ones, he will notice some things that are left out subsequently, only to appear again still later. It is aggravating to have certain kinds of stamps which do not appear in the latest issues. You may find a place for them in the album, but stamps cannot be properly placed without a catalogue, therefore you have to hunt up the necessary information. These bothering omissions recruit the ranks of those who go in for blank albums.

In philately, as in other lines, a correct statement is soon spoiled by variations in quoting from the original article. A change of a word at first, with continued other changes, will make the truth-teller out a falsifier. Most people have read the story of a man who "ate something as black as a crow, and told his neighbour so," and the neighbour said it was a crow that was eaten, till finally some one said it was three. These twistings of the truth are common. You may say a thing happens in one month, and have it copied as happening in another, and, through changes of one figure, your statement is knocked into smithereens.

I should like to see a discussion of the question, "Does a published black-list in general do any good?" While it may make some sensitive crooks squirm a little, I have my doubts as to its making the publisher popular. And it is certain that some publishers who countenance it do not pay their own bills very promptly. If there was a philatelic mercantile agency, having what is usually designated a "dead-beat" list, some of the publishers would find their own names therein, and then it wouldn't be so funny, and some societies would be found there also.

HENRY A. CHAPMAN.

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We will send you the *Philatelic Messenger* for one year, and give you FREE a 20 word exchange notice, not counting the address. If you send a stamped and addressed envelope, we will send you one of the following premiums—*your own choice*. Remember, you get the exchange notice too.

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3. Brit. Honduras, 6c on 10c, violet, red surcharge, unused, cat. value 20c.
4. A set of 4 Canada Jubilee, 1, 2, 3 and 5c.
5. A set of 7 Canada postal cards, 1871-97, cat. value 30c.
6. A Canada postal card, unused, catalogued at 30c, Scott's 57th, No. 417.
9. A set of 10 Greece, 1892-92, cat. value 26c.
10. A Mount Athos stamp, catalogued at 50c.
11. A set of 6 Newfoundland, obsolete, cat. value 24c.
13. Sarawak, 1892, 1c on 3c brown, and Siam, 1889-91, 1a on 3a, both unused, cat. value 30c.
14. A set of 6 Serbia, 1881, 5p to 1d, cat. value 20c.
15. Straits Settlements, 3c on 32c violet rose, and Selangor, 3c on 5c rose, both unused, cat. value 27c.
16. A set of 9 Switzerland, 1881, unused, 2c to 1fr, cat. value 30c.
17. A set of 10 Turkey, cat. value 27c.
18. Adams' Catalogue of Canadian Revenues. (The stamped envelope need not be sent for this premium.)
33. Canada Jubilee, 10c., brown violet, unused.
34. Set of Guatemala, 1887-95, cat. value 25c.
35. Set of 10 Jamaica.
36. Set of 4 Japan, 1896, Memorial, cat. value 30c.
37. Set of 9 Mexico, 1895, 1c to 20c, cat. value 34c.
38. Set of 3 Newfoundland postal cards, 1c 2c and 2 & 2c, unused.
39. Set of 3 New South Wales, 1882-91, inc., 3p and 5p, cat. value 29c.
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41. Canada Jubilee, 8c, violet, unused.
42. Canada Jubilee, 15c, steel blue, unused.
43. Confederate States, 1863, 2c, red, unused, catalogued at 35c.
44. Set of 5 Newfoundland, 1897, inc., the scarce 1c and 2c Cabbot stamp.

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22. A set of 10 Bulgaria, 1889, 1s to 1 lev., cat. value 50c.
23. Ceylon registration envelope, 1885, 12c, rose, size 6 by 11 inches, unused and entire, cat. value 60c.
24. A set of 8 Ecuador revenues, used postally, cat. value \$1.95.
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27. A set of 8 Queensland, 1882-94, 1p to 1s, cat. value 44c.
28. A set of 10 Thurn & Taxis, including 5 and 10 sgr. and 30 kr., unused, cat. value 60c.
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31. A set of 7 Labuan, 1894, lithographed, 2c to 40c, cat. value \$1.10.
32. A set of 5 Peru, unpaid letter, 1883, 1c to 50c, surcharged with triangle, cat. value 80c.
45. Canada Jubilee, 4c, black, unused.
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47. Cuba, 1897, 40c, orange brown, catalogued at 60c.
48. Set of 4 Newfoundland Cabot, 5, 6, 8 and 10c, unused, cat. value 55c.

Remit in current unused stamps of any country. Subscribers in Canada are requested to remit, when convenient, in 1, 2, 6, 8, 10, 15, 20 and 50c stamps. The 10, 15, 20 and 50c stamps must be well centered and with full gum.

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WANTED:—All kinds, any quantity, of foreign copper coins, also Canada, United States and Confederate bank bills and medals. Canada current issue postage wanted in any quantity, cash or exchange, and collections of stamps. Exchanges of Canada stamps made for job lots of stamps, Columbians, British Colonials, etc. WM. R. ADAMS, 401 Yonge St., Toronto, Canada. Get a free copy of Canadian Philatelic Magazine—Canada's oldest stamp journal. [16]

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A COLLECTOR wishes to make the acquaintance of several collectors in Canada

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