

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, DECEMBER 13, 1895.

No. 50

**SELL
ONLY
THE
BEST!**

IN COMPETITION WITH THE WORLD

We have received the **Highest Awards Made.**

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

MANUFACTURERS TO HER MAJESTY THE QUEEN, Etc.



HUNTLEY & PALMERS

ENGLISH BISCUITS

The Largest Biscuit Manufacturers in the World

Address, **Huntley & Palmers, READING,**
or **162 Fenchurch St., LONDON, E.C.** } **ENGLAND**

Representative, **MR. EDWARD VALPY, 49 HUDSON ST.** } **NEW YORK**

LA CADENA—CREAM OF THE HAVANA CROP.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM CUT AND DERBY PLUG STOKING TOBACCOS.

PRIZE MEDALS IN COMPETITION WITH THE WORLD.

LA FLORA, 10c.

EL PADRE, 10c.

THE CANADIAN GROCER

139 MEDALS AND HIGHEST AWARDS FROM THE WORLD'S EXHIBITIONS.

Purveyors by special appointment
to Her Majesty

THE QUEEN
Empress of India.



Purveyors by special appointment
to H.R.H. the

PRINCE OF WALES
K.G., K.T., K.P.

MACONOCHIE BROTHERS

131 Leadenhall Street, London, England



Manufacturers of First Quality

Potted Meats

Fish Delicacies

Jelly Squares

Pickles

Sauces

Vinegars

.... Etc.



The Best

The World Produces

All particulars from agents:—

SEETON & MITCHELL, Halifax, N.S.
LIGHTBOUND, RALSTON & CO., Montreal

Agents for British Columbia:

MESSRS. MARTIN & ROBERTSON,
Vancouver and Victoria

Standard Goods THE Best to Handle

California Prunes



We now offer 1,000 boxes, assorted sizes, choicest

“Santa Clara Valley” Prunes

direct from San Jose. These are the finest Prunes imported.

ARTHUR P. TIPPET & CO. - Montreal

Fry's *Pure Concentrated Cocoa*

“ *Homeopathic Cocoa*

“ *Pure Chocolate*

“ *Vanilla and de Saute Chocolate*

“ *Caracas Chocolate*

“ *Diamond Chocolate*

“ *Monogram Chocolate*

Are 100 Prize Medal Goods and no dealer can keep a better line, because they are not to be had.

ARTHUR P. TIPPET & Co.

Agents for the Maritime Provinces, Ontario and the Northwest.

A.D. 1851-1895

LIKE GOOD WINE

Sulphur
Matches

Parlor
Matches

Safety
Matches

Wax
Vestas

The fame of E. B.
Eddy's Matches im-
proves with age.

The name is
old----yet the
product is as
up-to-date as the
new woman.

The E. B. EDDY CO. Ltd.

HULL, CANADA

Agents: F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria; Permanent agents not yet appointed for St. John's, Nfld., Sydney and Melbourne, Australia.

You've Been Humbugged

Into buying cheap and unknown **CANNED GOODS**. You've been driven into handling goods on which there is no margin.

Now let us persuade you to handle **Boulter's Peerless "Lion" Brand Canned Goods**.

SQUARELY Upon Merit

In both **QUALITY** and **QUANTITY** you will find **Boulter's Goods** superior to any on the market. It took 14 years to build the Peerless "Lion" Brand Canned Goods, and we intend to keep them right up to the top notch.

That's Why They Sell. Try a case from your Jobber and you will at once be convinced that these goods are exactly as represented, and are a real money-maker for you.

*OUR DEMAND NOVELTY IS NEAR-
ING COMPLETION AND ITS——
WELL, WAIT UNTIL YOU SEE IT.*

*OUR CHRISTMAS AD. IN THIS
PAPER WILL BE A FURTHER
EVIDENCE OF THE GREAT
SUPERIORITY OF OUR GOODS.*

W. Boulter & Sons

Toronto, Picton, and Demorestville

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,

MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

THE BRANTFORD STONEWARE MFG. CO., LTD.

BRANTFORD, CANADA

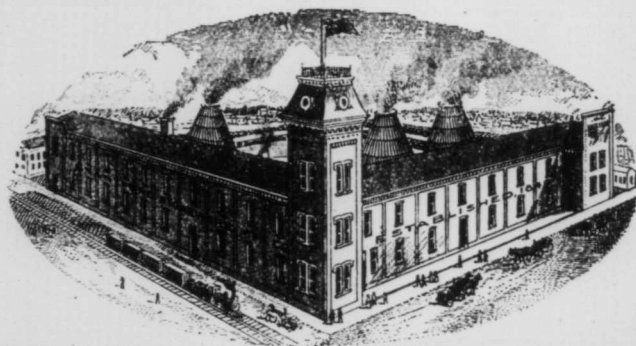
FOR . . .

Rockingham, Yellow, Bristol and Salt-Glazed Stoneware

Established 1849 - Incorporated 1894

Manufacturers of Water Filters, Water Pitchers, Poultry Water Fonts, Jugs, Fruit Jars, Jam Jars, Butter Pots, Cream Crocks, Churns, Pickle Jars, Flower Pots, Ginger Beer Bottles, Ink and Furniture Cream Bottles, Oval and Round Baking Dishes, Pie Plates, Stew Pots, Bowls, Tea and Coffee Pots, Bed Pans, Chambers, Cuspidores, Spittoons, Stove and Fire Brick, etc., etc., and all kinds of Stoneware for Domestic and Chemical purposes.

Price List and Terms on Application



OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.



WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

To Grocers The season is on for **Marshall's** popular Scotch Pickled Herrings. All principal wholesalers carry stock. The margin of profit to the dealer is good. He should not be without this leading brand.

“CROWN”
BRAND

Marshall's Scotch Herrings


FROM THE FAMED ABERDEEN FISHERIES

In Kegs Firkins Half Barrels Barrels	}	FULLS and MEDIUMS	N. B.—Marshall & Co., Aberdeen, own their fishing fleet; pack only the Finest Selected Herrings . Every package guaranteed. Their Kippered, Fresh Herrings, Herrings in Tomato Sauce, etc., are very superior.
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SOLE AGENTS:

WALTER R. WONHAM & SONS, 315 and 316 Board of Trade Building, **MONTREAL**

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.		The Best Grocers Make a point of Keeping it always in Stock.
---	---	--

Equal to the Best Swiss Milks.



It is the excellent quality of the grass, peculiar to a certain section of Nova Scotia, that makes this milk so good.



We Are After You 

With Grand Values in . . .

Mediterranean
Fruits . . .

Have you purchased all your requirements for Christmas trade? If not, you have yet a chance to secure some of the bargains we offer.

Write Us. Wire Us. Telephone Us.

You will always find our prices right and our goods strictly first-class.

W. H. GILLARD & CO., Wholesalers Only, **Hamilton**

JOHN MOUAT, Northwest Representative, WINNIPEG.

**BON
BONS**

**CHOCO
LATES**

**WM.
PATERSON
& SON**

**1-lb. Boxes
Beautifully
Packed**

**BRANTFORD,
ONT.**

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, DECEMBER 13, 1895

(\$2.00 per Year) No. 50

DROPS FROM THE EDITOR'S PEN.

Has your window got its holiday habiliments on? * * *

The earlier closing of stores means the later closing of life. * * *

The holiday season is a busy time for the merchant. And so would he have it be. * * *

He who would succeed in business must be a hugger; a business hugger, mind you. * * *

A well dressed window is often more dependent upon the man than upon the material. * * *

A load of hay was stolen in Guelph last week. The thief evidently had the hay fever. * * *

You can sometimes kill a competitor much quicker with kindness than with adverse criticism. * * *

An advertisement should be simple enough to be read by the juvenile as well as the juvenile's pa. * * *

The barbers of Winnipeg propose shaving off a few hours from their present long business day. * * *

There is reason as well as rhyme in the assertion that snowfalls bring money falls for the country merchant. * * *

He who essays to collect accounts should possess a smooth tongue, but his backbone should be rugged and stiff. * * *

The merchant who allows his store to be turned into a smoking room may attract loafers, but customers never. * * *

The United States Department of Agriculture announces that it has imported 65 new specimens of figs from the Royal Horti-

cultural Society of England. I thought the United States did not give a "fig" for England. * * *

The pedlar is a thorn in the side of the merchant that all the legal pincers in the land appear unable to extract. * * *

It is during election campaigns that the politician's largeness of heart is revealed: it would all mankind embrace—for its votes. * * *

You cannot flirt with Long Credit and keep Success by your side. She is sought after by too many to countenance inattention. * * *

Rock salt in the United States has fallen into the hands of a Trust. It is yet to be determined whether the Trust is founded upon a rock. * * *

A loss of business to the one and loss of reputation to the other are the fruits of want of harmony between merchant and salesman. * * *

Salesmen who are ever repining that if they had this or that line of goods they would "do all right," have mistaken their occupation. * * *

The United States Government is evidently as much concerned about its treasury as is a merchant regarding his diminishing bank account. * * *

Because a man gets into a corner there is no reason he should remain there. Push and perseverance will make an aperture for escape in time. * * *

One swallow does not make a summer; and it seems anomalous that one or two merchants should make an early-closing movement of non-effect. * * *

Many an idea that is now frozen stiff would be thawed out and made useful if it were

brought into contact with those to be found in business men's associations. * * *

Although not yet in the daylight of freedom, the Knights of Labor in Canada propose to work hand-in-hand no more with their confreres in the United States. * * *

In the election campaign in North Ontario which closed last night there were a merchant, a professional man and a farmer, and each wanted to fill a dead man's shoes. * * *

It took the underwriters about one week to increase Toronto's insurance rates, but it promises to take them more than fifty-two weeks to reduce the rates to a normal condition again. * * *

Another batch of non-licensed pedlars has been fined by Magistrate Denison, of Toronto. The Colonel is evidently determined that the hawkers shall no longer peddle on the city's generosity. * * *

The retail druggists have now openly declared war against the departmental stores. With the subtle agencies they have at their command they should be able to give the enemy its quietus. But please do not charge us with being accessory before the fact. * * *

The United States has a doctrine. It is named the Monroe Doctrine. But no one outside the United States subscribes to it; and nobody inside the United States, except politicians, and they only when they want to use the doctrine as a wand to call up latent votes. * * *

Hon. Mr. Harcourt, Provincial Treasurer, claims that the reforms asked by the commercial travelers regarding the sanitary condition of the country hotels can be secured with the existing machinery. Perhaps so, but the machinery badly needs a vigorous cleaning and a liberal oiling.

COMMERCIAL TRAVELERS MEET.

THE general meeting of the Commercial Travelers' Association of Canada for the purpose of nominating officers for the ensuing year was held on Saturday evening in the association's rooms on Yonge street, Toronto. There was an exceptionally large attendance of members. The president, Mr. Robert H. Gray, occupied the chair. The annual report of the secretary, Mr. James Sergeant, who has been the efficient officer of the association for over fifteen years, was submitted, and showed an increase in membership and a substantial addition to the reserve fund. The report was unanimously adopted.

The following nominations of officers were then made for the ensuing year: President, R. H. Gray; first vice-president, R. J. Orr, second vice-president, C. E. Kyle; treasurer, J. C. Black (all elected by acclamation).

Directors for Toronto—D. D. Baird, H. Bedlington, W. Caldwell, R. H. Cosby, J. H. Devaney, M. C. Ellis, H. Goodman, A. F. Hatch, W. Hopwood, John Hodge, W. L. Holdmond, John Muldrew, C. H. Murdoch, W. R. Mosey, J. McKay, E. E. Starr, J. Taylor, G. N. White. Of these nine are to be elected.

Hamilton Board—First vice-president, John Hooper; second vice-president, W. E. Lachance (elected by acclamation); directors, Wm. Bremner, James Hooper, Fred Johnston, T. M. Davis, H. G. Wright, W. G. Reid, J. H. Herring, J. Madill, J. P. Stedman, Richard Coleman. Six to be elected.

The old boards for Guelph, Brantford, Montreal, Kingston, Berlin, Winnipeg and Victoria were all elected by acclamation. The scrutineers appointed to count the ballots were John Everett, W. D. Wynn and E. Fielding.

The main topic of discussion at the conclusion of the nominations for officers was the advisability of the appointment by the Government of a special inspector for hotels. At present the inspection of hotels is in the hands entirely of the license inspectors, and the opinion seemed to be that the work was not very efficiently done. During the discussion it came out that during the year there had been no deaths by accident on the railways.

Short speeches were made by ex-Presidents Captain McMaster, Hugh Blain, James Patterson and A. A. Allan.

ONTARIO FLAX MILLS ORGANIZE.

There are twenty-eight flax manufacturers in Ontario, about half of whom were represented at the meeting held on Tuesday in Stratford, when it was decided to form an organization, to be known as the Flax Manufacturers' Association of Ontario, and a committee, consisting of D. K. Erb, president, Sebringville Flax Company; D. A. Forester, Clinton, and John Hogarth, pro-

prietor of Perth Flax Mills, was appointed to draft rules and set forth the objects of the association. As an outcome of the organization it is hinted that Stratford may be the site of a new industry at some not far distant day.

AN OLD CIGAR MAKER DEAD.

There died on Monday week in Preston, a much-esteemed citizen, Mr. Carl Ludwig Hermann von Ende, age 76 years. He had been a resident of Preston for half a century, and for fifteen years acted as tax collector. At the solicitation of the late Otto Klotz he opened the first German school in that town. He subsequently went into the manufacturing of cigars. He removed his cigar factory to Galt a number of years ago, but returned after three years. While a resident of Galt the deceased acted as organist of Trinity Church.

A COURTEOUS SUBSCRIBER.

An old subscriber to THE CANADIAN GROCER is Wm. Robinson, of Wroxeter. When our representative was in Wroxeter last week Mr. Robinson insisted on driving him out to Bellmore to see Mr. D. N. McDonald. Result—a new subscriber. Our representatives constantly write us of such courteous attentions shown them by subscribers.

SUGAR SITUATION IN CUBA.

The last circular of Willett & Gray contained the following: "As regards Cuba our cable advices report that holders are very firm, and will await the outcome of the new crop before disposing of the balance of the old crop. The making of the new crop has not yet commenced, although preparations for it are being made, but actual grinding operations are delayed in some instances at least by request of the Spanish Government. A week or two hence should show what the prospects are for grinding more clearly than at present, and whether the Spanish guards furnished to the estates that request them will be equal to the duty of protecting them from the attacks of the insurgents. Until this is known there can be no certainty about the crop."

PRESERVING EGGS.

Mr. Chas. B. Knox, of Gelatine fame, has purchased the entire outfit of the Egg Preservine Co., and will put this article on the market. Price not known; but it is a large one, for it is considered to be a valuable discovery. The eggs shown at the last test had been kept 13 months and 9 days, and at no trouble. October 1st, 1894, 20 dozen of fresh laid eggs were purchased and treated by the new Preservine and laid away in boxes and baskets in a dry cool room; January 1st, 1895, and every month after, some were

taken out, broken and cooked by experts, and all pronounced them fresh laid. The last break was on Nov. 9th, and these were pronounced as fresh as the day they were laid down; so now Mr. Knox can put up the Preservine and guarantee its keeping qualities for a year or more, which will have a tendency to cheapen eggs the whole year through.

Egg packers, hotels, and even house-keepers, can lay down eggs when cheap, for fall and winter use. Eggs cost in summer 10c. a dozen, and run up to 30 or 40c. in winter, and as it will only cost 1/4c. per dozen to lay down the eggs, it is a big profit on the investment for every one. The work is easily done; simply treat the eggs while they are fresh, and lay away in a basket or box, no turning or looking at them until you want them; nor can you tell an egg has ever been treated from its appearance.

COFFEE IN AUSTRALIA.

And now the Australians are coming into the fold as coffee producers. A Sydney newspaper says: "The Queensland Coffee Company, Ltd., is in a sufficiently forward state to justify the commencement of operations on the Blackall Ranges without delay, and it is said that the enterprise is to be repeated in other parts. Already there are German settlers scattered about the colony who grow in their own gardens coffee enough for the use of their families, and in the very heart of Brisbane coffee trees can be seen in full blossom."

SUGAR MARKS IN ENGLAND.

This system has now been in force for some years, and its developments have been even more disastrous than was anticipated by the more responsible members of the English sugar trade. There are now twenty-four marks included in the vicious circle, any of which may be delivered in execution of a contract, however much they may differ among themselves in grain, complexion, or color. Further, all inducement to the refiner or manufacturer to deliver superior sugar or to improve his make is gone, since all that he has to do is to deposit a standard in London, for which he naturally chooses his minimum out-turn. However much he exceeds this he only gets the same price as for first marks, an improved quality at more money being absolutely unmarketable. A realisation of this price is not even certain to the refiner unless he actually registers his product as a first mark, it having become the fashion to deal only on that pernicious system, and to ignore the wants of the consumer and actual trade. A buyer is completely in the dark what sugar among twenty-four sorts he is to receive, and all he can be certain of is that low sugar will be delivered to him.—Produce Markets' Review.

What does it Matter

If the price of ordinary Tea does go up ?

RED LABEL HILLWATTEE

remains the same, and there is no Tea equal to it.
Cases 50 lbs. each, 1/2 and 1-lb. packets, 35 cts. per lb.

LUCAS, STEELE & BRISTOL, - HAMILTON

FOR Christmas Trade ..



"Ram Lal's" once sold always repeated.

"Ram Lal's" blend cannot be imitated.

"Mecca," a lovely Coffee.

"Mecca," has magnificent flavor.

"Mecca," a strong full-bodied Coffee.

"Mecca," the best Coffee sold.

James Turner & Co. HAMILTON



WE HAVE MOVED INTO OUR

NEW WAREHOUSE 72 McNab St. North

BETTER SHIPPING FACILITIES. QUICKER DESPATCH.

COME AND SEE US

BALFOUR & CO. Wholesale Grocers **HAMILTON**

Sample Room Telephone, 439.
Office do. 1269.

How is your stock of the following? Does it need replenishing? If so, do not leave it too late. Our stock is complete and prices right.

Malaga Fruits
California Fruits
Dates, Figs
Prunes, Raisins

Currants, Nuts
Roquefort Cheese
Candies

Crosse & Blackwell's
Lazenby's and
Morton's Goods

We also have a stock of last season's Fine Off Stalk and Laver Valencia Raisins at low prices.

ALL SEASONABLE
GOODS

H. P. ECKARDT & CO., Wholesale Grocers

TORONTO

GROCCERS ELECT OFFICERS.

AT the December meeting of the Toronto Retail Grocers' Association held on Monday night there were present: Messrs. F. S. Roberts, A. White, T. Mills, R. M. Corrie, J. S. Bond, M. McMillan, A. G. Booth, W. J. Sykes, David Bell, W. Eddy, W. J. McCleary, Thomas Davis, W. H. McCulloch and F. Johnston.

The name of Jas. Nolan, 123 McCaul street, was submitted as applying for membership, and on motion of Mr. McMillan, seconded by Mr. Booth, he was admitted into the association.

On recommendation of the Executive Committee, it was decided to set aside a sum not exceeding \$12 with which to purchase games for the entertainment of members at the close of the regular meeting. Messrs. Roberts, Mills, McCleary, Davis, Booth and Sykes were appointed a committee, with power to add to their number, to do the purchasing and look after the games during the year.

Another recommendation made by the Executive Committee was to the effect that a committee should be appointed to watch all legislation in the City Council regarding pedlars. The clause was adopted, and Messrs. White, Roberts and Mills were chosen a committee to look after the matter.

After a discussion on the subject of

Christmas presents, the secretary was instructed to expend \$10 in advertising in the daily papers that the grocers would not give presents this year.

When the question of holding the annual "At Home" was brought up, the matter was, on motion of Mr. Mills, seconded by Mr. Booth, laid over to the January meeting for further consideration.

The election of officers for the ensuing year was then proceeded with. Nominations for the various offices were made as follows:

For president—A. White, J. S. Bond, F. Johnston.

For vice-president—J. S. Bond, F. Johnston.

For treasurer—M. McMillan, W. Eddy, W. J. Sykes.

For recording secretary—Thos. Mills.

For Executive Committee—A. G. Booth, F. Johnston, W. J. Sykes, W. Eddy, David Bell, W. H. McCulloch, W. J. McCleary.

Mr. Mills was re-elected by acclamation, and, a ballot being taken for the other positions, the following are the officers of the association for the year 1896:

President—A. White.

Vice-President—J. S. Bond.

Treasurer—Martin McMillan.

Recording Secretary—Thos. Mills.

Executive Committee—A. G. Booth, David Bell, F. Johnston and W. J. Sykes.

Messrs. Roberts, Mills and Williamson were re-elected trustees of the "special fund."

The question of R. M. Corrie's quarterly salary was referred to the Executive Committee.

DESERVING SPECIAL MENTION.

Scarsbrook's grand window display of china is a treat to see and should cause widespread comment and appreciation. The magnificent Doulton china service of 116 pieces in the centre of the window is a show in itself; the pattern is a rich floral design with a background of couleur de rose and finished in burnished gold. Other services of china of various makes, banqueting lamps and polished brass and onyx tables of elegant designs artistically arranged complete the exhibition, which would do honor to any large city establishment. We take much pleasure in complimenting Mr. Scarsbrook upon his enterprise in placing such superb wares in stock and upon the excellent taste he has exhibited in the display of his goods. His boot and shoe window also is at all times a model of neatness, and a testimonial to his good judgment in the selection of fashionable and up-to-date stock.—Advertiser, Petrolia.

The coughing of your customers worries us. Why don't you sell them B. F. P. cough drops?

Can you see in the dark?

If so, you won't require to use our **SOVEREIGN MATCHES** ---we guarantee them sure fire in any climate. We allow freight charges on 5 case lots.

Sole Wholesale Agents

H. A. NELSON & SONS, Toronto

California 


"KURMA"

THE TEA OF TEAS
In lead pkgs only

Loose Muscatels

Get our quotations before placing your orders for this fruit.

DAVIDSON & HAY, WHOLESALE GROCERS, Toronto, Ont.

A Post Card does it! 

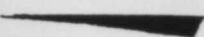
G. P. R.
GRAND TRUNK
MICHIGAN CENTRAL
RAILWAYS

Just drop one in the office addressed to us
for anything in the way of

Cereal Breakfast Goods

It doesn't much matter what it is you are out of.

THE TILLSON COMPANY, Ltd. Tilsonburg, O

*It has a name . . .
quality made it.* 

"Flag-Ship" Brand Canned Salmon is kept at the high standard which has made it famous. The large and continuous demand shows that careful buyers recognise this fact. Specify "FLAG-SHIP" BRAND in your next order for Salmon, then judge for yourself.

ROBERT WARD & CO., Ltd.
Sole Agents
VICTORIA, B.C.

Canadian Pacific Packing Co.

R. V. WINCH,
Manager.

LULU ISLAND, B.C.

LONDON GROCERS DISCUSS CONVENTION.

THE Retail Grocers' Association of London held its regular meeting on Dec. 3, with the president, Mr. W. H. McCutcheon, in the chair.

Several trade questions of local interest only were discussed and disposed of or laid over for further discussion at next meeting.

Considerable discussion took place on railroad employes purchasing produce in outside places and bringing them to the city and selling them to friends and neighbors. It was stated that this was carried on to a considerable extent, and that while the employes were perhaps not making much profit out of the transaction, it is a detriment to trade, and, in many cases, the railway companies were out the freight charges. There would be no objection to an employe bringing home what he requires for himself and family, but there were many cases mentioned where fruit, butter, eggs, etc., were brought in and sold to neighbors. It was thought that this question could well be taken up by all the associations in the large trade centres, and, if thought advisable, reported to the headquarters of the railway companies.

On motion this question was laid over for further discussion at next meeting.

The committee on the earlier closing of stores on Saturday evening reported pro-

gress, and some of the members reported that the movement was taking effect. Citizens were doing their trading earlier, and orders given on Saturday evening were accompanied with the request that they be delivered on Monday.

The next question discussed was the next annual outing. The feeling among the members was that while all of the four annual picnics were successful and exceedingly enjoyable, it would probably be as well to have a change, and the question of holding a convention of all the Grocers' Associations in Ontario was proposed and met with the approval of all the members present. It was suggested that excursions might be arranged for to some central point and amusement for the day arranged for and delegates appointed from each association to remain over, together with all the members and grocers who could do so, for a meeting next day, when important trade questions could be taken up and discussed, as there are many grievances in the trade that require united effort of the whole trade of the Dominion. Each association could arrange a list of such questions, and through the delegates, bring them before the meeting for discussion with a view of providing some means of dealing with them. It was felt that a general meeting of this kind would be of great benefit to the trade generally. It was accordingly moved and carried that the secretary report the minutes of the meeting to THE CANADIAN GROCER as the best means of reaching the different associations throughout the Dominion.

Mr. R. A. Jones said he would like to hear

some of the new members speak. There were some in the room that he had not met here before and could not call by name, and he would like to get acquainted.

Mr. Garfat responded. He said he had been a member for some months past, but something always occurred on meeting night to prevent him being present, but he had got here at last, and enjoyed the meeting very much. He would make extra effort to attend the meetings in future. He believed the meetings could be made a great benefit to the members and trade generally.

It was suggested that the grocers bring out a candidate or candidates for aldermanic honors at the coming municipal election, and Mr. F. Harley and Mr. R. W. Sharpe were mentioned as "good men and true" for the office. But as Mr. Sharpe was not present it was duly moved and carried that if Mr. Harley would consent to allow his name to be placed on the roll on nomination day as a candidate for one of the aldermanic chairs representing No. 2 Ward the members present would pledge themselves to give him their support. Mr. Harley tried to object, but the objection was not taken.

A social half hour's chat was enjoyed, and the meeting adjourned at 10 o'clock, to meet again on January 7, 1896.

Sister associations are requested to take up the question of a general picnic and convention and report to either THE CANADIAN GROCER or this association.

E. SUTTON, Sec.

If you want to get solid in your town and prevent your customers dying off, sell them B. F. P. cough drops.

Do you wish

THE
Best
Gelatine

In the world
To-day . . . ?



THEN BUY

Knox's
SPARKLING CALVES FOOT
Gelatine

IT IS THE PUREST MADE
MAKES 2 QUARTS JELLY

It is the only Gelatine used and endorsed by the LEADING TEACHERS of COOKERY in the United States. Received the only MEDAL at the WORLD'S FAIR for its

Strength, Purity and Good Flavor.

The New Granulated Package dissolves in two minutes; other brands take one hour.

WE GUARANTEE EVERY PACKAGE
SEND US A TRIAL ORDER

Ask your Wholesale Grocer for Knox Gelatines; if he will not get them for you, write us and we will see that your order is filled.

HAVE YOU TRIED

Knox's
Crystallized
Fruit
Gelatine ?

It is in dry powder form, already flavored, simply needs dissolving in boiling water and set aside to cool.

MAKES ONE QUART DELICIOUS JELLY

It is packed 3 dozen assorted flavors in a case.

LET US SEND YOU A
SAMPLE ORDER

It is a good PROFIT MAKER.

We sell all the KNOX GELATINES,
for they are THE BEST.

YOU SHOULD TRY

Knox's
Acidulated
Gelatine

Is in Powder form. Requires no lemons or other fruit.

ONLY ONE TEASPOONFUL

of any extract you may desire, sugar, and water, makes two quarts Jelly.

The package for the
busy housekeeper

A. E. RICHARDS & CO. Agents for Canada
CALEDONIA, ONT.



FOR

EXCELLENCE
PURITY and STRENGTH

THERE IS

NOTHING TO BEAT

THE

CROWN BRAND

FLAVORING
EXTRACTS

ROBERT GREIG
& CO.
MONTREAL

FULL RANGE

Fancy Christmas Groceries

**TABLE
RAISINS**

London Layers

Imperial Clusters

Fancy Clusters

London Layers

2½ " Cartoons.

Dehesa Clusters

Loose Muscatels

All varieties California Evaporated Fruits

Franco American Plum Pudding, pound tins

Glace Lemon, Orange and Citron Peels

Batger's Nonpareil and Compote Jellies

New Nuts, Tarragona S. S. Almonds

Valencia Shelled Almonds, Barcelona and
Sicily Filberts, Grenoble Walnuts.

Turner, Mackeand & Co. - - Winnipeg



A LITTLE LEAVEN

Leaveneth the whole. Sell our goods and earn a reputation that can be only secured by having the full confidence of all of your customers. Those who sell the **Snow Drift Baking Powder** have the best article and command the best trade.

SEE PRICE LIST
IN THIS
JOURNAL.

The SNOW DRIFT CO.

Brantford, Ont.

WE ALWAYS CARRY

A full line, beautifully packed in

WHITE OPAL POTS

No retailer should be without it.



Hudson's Bay Company - Winnipeg

Sole agents for Manitoba and Northwest Territories.



J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

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R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

NOTE TO ADVERTISERS.

Next week's issue (Dec. 20th) of THE CANADIAN GROCER will be our Christmas number. Copy for advertisements must be in our hands not later than Monday noon, Dec. 16th, to insure attention. This course is necessary owing to the extra large edition forced upon us by a very large amount of increased advertising and circulation.

A CUSTOMS REGULATION THAT ANNOYS BRITAIN.

A CABLE a few days ago announced that the London Chambers of Commerce had presented a memorial to the Home Office protesting against the Customs regulations adding to the price of goods purchased in bond the amount of the duty that would have been demanded had the goods remained in England and imposing a duty thereon. The petitioners asserted that the continuance of this rule would interfere with the transit trade of the United Kingdom.

The regulations which created the conditions against which the London Chambers of Commerce have entered a complaint are 58 and 68 of the Customs Act.

Section 58 declares that whenever an ad valorem duty is imposed on any goods imported into Canada the value for duty shall be the fair market value thereof when sold for home consumption in the principal markets of the country whence and at the time same were exported directly to Canada.

Section 68 says that the Governor-in-Council may provide that in the cases and in the conditions to be mentioned in the order-in-council goods bona fide exported to Canada from any country, but passing in transit

through another country, shall be valued for duty as if they were imported directly from such country.

A sub-section of this latter section reads: "Goods that have entered for consumption or for warehouse, or that have been permitted to remain unclaimed, or that have been permitted to remain for any purpose in any other country intermediary between the country of export and Canada, shall not be considered as in transitu through such intermediary country, but shall be treated as goods imported from such intermediary country and valued and rated for duty accordingly."

Reading section 68 and its sub-section in conjunction with 58 the Customs Department decreed some time ago that in estimating the value of a commodity purchased in bond for duty-levying purposes, not only must the original cost be taken into consideration, but that the amount of the English or United States duty, as the case might be, must be added thereto as well. For instance, if a Canadian importer bought, say figs at equal to \$5.24 per cwt. If he imported them direct he would be taxed 25 per cent. by the Customs authorities, making the cost of the goods \$6.55, leaving freight, etc., out of the calculation. But if he bought he figs in bond in London at \$5.24 the case would be this: In addition to 25 per cent. on \$5.24 the Customs Appraiser in Canada would levy an additional 25 per cent. on the seven shillings per cwt., the amount of duty levied in England on figs imported into the country, bringing the cost up to \$6.93.

In other words, he who buys in London this class of figs pays thirty eight cents per cwt. more than he who buys direct from the country of production. If the figs had been bought in bond in New York the difference between them and the directly imported would be still greater, the duty on figs in the United States being a cent and a half per pound.

Prior to the rigid enforcement of this regulation importers frequently allowed goods coming into United States ports to go into the unclaimed warehouses, not claiming them till they had found a market for them either in Canada or the United States. Now, however, there must be documentary proof that the goods were originally destined for Canada, backed by the certificate of the United States Customs officials that they were thus designated when they arrived at the port of entry.

The primary object of these regulations is clearly to make the indirect importation of goods as difficult as possible, and, on the other hand, stimulate importation direct from country of production. In pursuance of this policy, England's transshipping trade must necessarily suffer, but all the suffering is not on its part: the Canadian importer is also a sufferer to some extent.

STEER FOR CASH PORT.

HE who would court success cannot to-day afford to dally with long credit. Years ago, when profits were large and competition less keen merchants could better afford to give twelve months' credit than they now can three months' credit.

There may be differences of opinion as to how near business can be done on a purely cash basis; but all will concede that the nearer the business is to that basis the nearer it is to the ideal.

The only way in which business can be done successfully to-day is by bringing the selling price of a commodity or article as near the purchasing price as possible. This may seem paradoxical, but it is true.

Some merchants, in their efforts to do this, slaughter prices. But in slaughtering prices they frequently slaughter themselves.

What is entailed in bringing the selling price of an article as near as possible to the purchasing price is the cutting down the cost of doing business to as fine a point as is consonant with efficiency.

It is not so much the width of the margin between the first cost of the goods he sells and the selling price thereof that constitutes a successful merchant as it is the money it costs to carry on business.

An apple may look beautiful to the eye while it is rotten at the core. And some merchants are apparently doing a business as successful as it is large, and yet they suddenly collapse, to the surprise of everyone not acquainted with their methods of doing business: they sold the goods all right, and perhaps got a good profit on the first cost, but their intermediary costs had swallowed the profits.

Every merchant who carries on a credit business naturally loses money. And of course the greater his losses are the more must he add to the cost of his goods, and every fraction that he is thus compelled to add to the original price of his goods counts against him in his race with the merchant who is not so heavily handicapped.

Obviously, then, every merchant should steer for the Cash Port.

AN ADVANCE IN SUGAR.

Montreal sugar refiners on Monday last advanced their price on yellows $\frac{1}{8}$ of a cent per lb. to $3\frac{1}{4}$ c, and granulated, it is expected, will be marked up to $4\frac{3}{8}$ c. before the week is out.

The advance is due to the increased demand at the recent decline in price, which has pulled down stocks materially during the past fortnight or ten days.

Both refineries also have been shut down recently, the St. Lawrence for almost a month and the Canada for over a fortnight, which, of course, has had a tendency to re-

duce stocks still further. Besides all this, the strong tone on refined sugar at New York last week had a sympathetic influence on Montreal refiners, who have been from $\frac{1}{4}$ to $\frac{3}{8}$ c. per lb. below the price in New York all along, so that when the latter market advanced last week it was felt that there was room for a rise. It is also generally believed that stocks in second hands are light, so that with outside markets firm, and these conditions ruling, a good business in sugar is expected for the balance of the month.

Last year at this time it was a general complaint that sugar prices were at rock bottom. Yet, allowing for the extra cost owing to change in duty, present prices are comparatively low.

At this time last year refiners were selling granulated at $3\frac{1}{2}$ c. and yellows at 3 to $3\frac{1}{2}$ c.

WE ARE AWFULLY SORRY.

THREE or four should-be advertisers in THE CANADIAN GROCER read a memo. printed in red ink on page 29 of last week, and jumping to the conclusion that we were giving away advertising space free, sent in their copy by first mail, and demanded the free space promised.

We are sorry to disappoint them, and, of course, we feel complimented that THE GROCER was worth the time taken up in writing copy for a free advertisement. We notice that when our representatives call on these same people soliciting an advertisement, they say that our rates are too high and that "no one reads the paper." If this is the case how did they see the memo referred to? The brightest, shrewdest and most enterprising firms in Canada and some of the largest in Great Britain advertise in THE GROCER year after year, and these advertisers tell us, and will tell any enquiring advertiser, that they know from experience that THE GROCER is read by the best houses in every part of Canada. Our rates do not seem high to them. Why? Because they are the class of business men who want a good thing, and are willing to pay for it. We don't want all the advertising that is done in this country, because we would not be paid for half of it; but we do want all the best firms.

To should-be advertisers in THE GROCER we say: Try the dozen or so papers in Canada who will give you space at your own price, and when your contract runs out you will find us ready to welcome you.

Any fool paper can secure subscribers, but brains in the editorial department must hold them. THE GROCER has the best writers available at its Montreal and Toronto offices, and in its various correspondents, and has more of them than any paper in Canada outside a few big dailies. "If you see it in THE GROCER it's so." This is why

the best business men everywhere take it. These editors demand big salaries. This is why THE GROCER'S advertising rates are higher than some others.

SCARCITY IN ORANGES.

Oranges continue to hold their own, and the situation looks to be all in favor of the seller. As the holiday season approaches the demand increases, and stocks are none too large to meet requirements.

So far this season Jamaicas have had it all their own way on the market, and it looks as though they will not be interfered with to any serious extent for some time to come.

To the failure of the Florida crop is due the strength of the comparatively sour Jamaica fruit this year.

This week will see the arrival of a few California and Valencia oranges, but they will not come in large enough quantities to bear the market.

So far we have heard of no Floridas being booked for Toronto.

THE GRENOBLE SITUATION.

Further shipments of Grenoble walnuts are on the way, but in the meantime the commodity is still scarce on the Canadian market. Some houses have none, while others have but very few in stock.

There are a few Marbots on the market, but as the bulk of the shipments have not yet come forward, there is a scarcity of these, more attention having been paid to these than would have otherwise been the case had there been a better supply of Grenoble walnuts. One Toronto broker, who was trying to pick up a few bales on the street for a local wholesaler, could not secure any except at a big advance in price.

FURTHER STRENGTH IN CURRANTS

The currant market is still gathering strength, this week's cables announcing prices firm with an upward tendency.

The situation in Canada has also its own particular features at the moment. Probably the most striking is in the fact that the price at which fine Filiatra currants, in assorted packages, are offering in this country is on an exact parity with the figures quoted in New York for the American staple in barrels. This American staple is from the Calamata district in Greece, and is much inferior in quality to anything that finds its way to the Canadian market. The realization of this fact makes the situation all the more interesting.

In view of the relatively lower prices now obtaining for them, it does not seem possible that the figures now obtaining for the finer goods can long remain where they are, and there is a general feeling among the trade that the present is not a bad moment for operating.

TEA PURCHASED IN BOND.

ANOTHER instance of what little reliance is to be placed upon daily newspapers in regard to purely trade matters was in evidence a few days ago.

While Controller Wallace was in Montreal last week, among the merchants that waited upon him was one in regard to nuts, under the French Treaty. The correspondents of the daily papers became acquainted with the fact that the merchant in question had interviewed the head of the Customs Department and the next morning the press of the country, Conservative as well as Reform, announced that the object sought was an amendment to the Customs affidavit required on "teas, nuts, etc., coming in transit through the United States."

The reply given by the Controller, we are told, was to the effect that tea direct was free, but that a duty of 10 per cent. was imposed on goods coming via all other countries, including the United States.

Feeling assured that the Controller could have made no such statement, THE CANADIAN GROCER interviewed Mr. Wallace on Wednesday while he was in Toronto, and his answer confirmed our conjecture.

As far as tea itself is concerned, it is free when imported direct or when purchased in bond in any country where tea is subject to a Customs duty, provided that there is satisfactory proof that the tea so purchased is such as might be entered for home consumption in the country where same is purchased. As there is no duty levied on tea in the United States, purchases of this commodity made in bond in that country could not be brought into Canada free; it would be subject to a duty of 10 per cent. As Great Britain imposes a duty on tea, purchases made in bond in that country come into Canada free.

As far as transshipments of merchandise generally are concerned, they are governed by the Customs Act, and according to that instrument goods can be transhipped via any country under the sun, and can come into Canada without any burdens being imposed because of that transshipment, as long as the goods have not been entered in any Customs warehouse in the country across which they were transhipped.

FIGS ARE DEARER.

Mail advices from Protopazzi Bros., London and Smyrna, report that the market on figs in London is very low for dark or "frosty" goods. Fine well-conditioned figs have advanced, now being worth 36s., cost and freight, an advance of 4s. per cwt., while common goods can be sold at 26s., cost and freight. The reason for the advance is that the bulk of the figs are not keeping well this year.

TORONTO IMPORTS AND EXPORTS.

THE imports for the port of Toronto during the month of October just passed totalled in value \$1,422,984.74, and the exports \$432,278. The figures for the corresponding month last year were \$1,193,448.94 and \$565,629. These returns show an appreciable increase in imports, while the exports seem to have fallen off considerably.

The most notable increases in imports occur in grain, hides and skins, iron and steel, dyes and chemicals, cottons, anthracite coal, leather, oil, soap and tea, while the imports in bituminous coal, earthenware, window glass and jewellery have fallen off. Following is a comparative statement of the imports during November, 1894, and November, 1895, particularly affecting grocers and general storekeepers :

	Nov. 1895.	Nov. 1894.
Ale, beer, porter.....	\$ 653	584
Animals.....	838	959
Breadstuffs.....	48,012	9,703
Drugs and medicines.....	20,306	20,727
Fish and products of.....	10,946	12,920
Fruits and nuts, dried.....	50,102	47,974
Fruits, green, viz., oranges and lemons.....	9,838	9,252
" others, dutiable.....	8,674	5,380
" not dutiable, bananas, olives, etc.....	2,111	2,774
Leather and manufactures of.....	22,643	17,838
Oils, mineral, linseed, etc., dutiable.....	14,532	9,667
" vegetable, undutiable.....	3,626	4,040
Pickles, sauces, capers, etc.....	1,449	2,499
Provisions, lard, meats, fresh and salt.....	1,816	4,567
" butter and cheese.....	741	701
Seeds and roots.....	4,820	4,640
Soap.....	11,349	5,152
Spices, ground and unground.....	5,021	4,571
Spirits.....	5,322	4,843
Wines, sparkling.....	1,865	1,510
" other than sparkling.....	3,440	2,839
Sugar.....	55
Molasses and syrups.....	1,292	966
Tobacco leaf.....	2,675	6,760
Tobacco and cigars.....	3,074	1,919
Vegetables.....	365	883
Coffee.....	16,069	17,675
Tea.....	51,569	43,807
Dyes, chemicals, etc.....	31,748	29,889
Hides and skins.....	32,759	7,272

There has been a great falling off in the exports of wool, meats and agricultural products, while the output of manufactures and products of the forest has increased. The following gives details :

	Nov. 1895.	Nov. 1894.
The mine.....	\$ 149	20
Fisheries.....
Forest.....	27,415	18,080
Animals and their produce.....	180,039	257,200
Agricultural products.....	124,491	195,352
Manufactures.....	99,320	92,879
Miscellaneous.....	864	1,518
Total.....	\$432,278	\$565,029

ORANGES A DOLLAR HIGHER.

An interesting feature in green fruit during the past eight days has been the strength of the orange market.

Usually at this season Canadian dealers have been able to secure supplies of Florida fruit, but owing to the comparative failure of the crop in that state they have had to fall back on Jamaica oranges.

The stock of these is light and the result at this writing is a bare market in Montreal,

which western buyers swept as clean as a whistle at an advance of \$1 per barrel, what few lots there are now being held firm at \$8.

There is a cargo of Jamaica stock arriving at New York this week, and Montreal buyers have gone down to attend the sale, but they expect that prices will rule high for the reasons already mentioned.

DRY-PLUCKED POULTRY.

It is not long since THE CANADIAN GROCER advised country merchants to send into the cities dry-plucked poultry.

Scalded poultry does not show off to advantage, nor does it keep fresh as long as dry-plucked. As a result, large quantities of scalded poultry brought into Toronto lately have brought prices lower than dry-plucked would have done.

This matter is worth careful attention.

THREE-CROWN CALIFORNIAS.

The other week reference was made to the low price of three-crown California raisins as compared with four-crown fruit, and also that they were considered good value for the money.

This fact, it appears, is attracting more attention now across the lines, and reports are current of an effort to concentrate the stocks of California three-crown fruit.

Commission men in Montreal are advised that this development has stimulated the interest of buyers, and that receivers have had more enquiry lately. They do not consider it likely, however, that any effort to concentrate the supply will be successful, as the packers on the Coast will prefer to protect their own customers, and the inducement offered would have to be something substantial to make them follow any other course.

All this goes to show that three-crown are not dear at present prices, and it is not surprising that consumers are turning their attention to them as good keeping stock.

OUR CANNED GOODS WANTED.

Robert Little, of John Little & Co., Ltd., importers and jobbers, London and Singapore, is in Canada on his way from Singapore to London. He was in Toronto this week to see W. Boulter & Sons, to figure on shipments of canned fruits and vegetables to Singapore. This city is the principal point in the Straits Settlements, and imports very largely from the United States. Mr. Little saw Boulter & Sons' advertisement in THE CANADIAN GROCER. He called at their Toronto factory and sampled a number of the lines they pack, and was very much pleased with them. The good brands of Canadian canned fruits and vegetables he found are much superior to those exported from San Francisco; though sometimes smaller in size they are more delicate and much richer in

flavor. This is the reputation they are making for themselves in other foreign countries. He has asked for a few samples to be sent out, and he is also taking a complete set of labels with him.

APPLES IN BOXES.

A new experiment in apple exporting was tried recently at Montreal. It was the shipment of apples to Liverpool packed in boxes and all selected hand-picked fruit.

Hart & Tuckwell, McGill street, are the firm who have made the new departure from the old barrel method, and they will know what the results are by Friday of the present week, when they expect to receive an account of sales.

A SNAKE AMONG BANANAS.

Dawson & Co., of Toronto, recently sent an expressman to deliver a large bunch of bananas to an Italian in the west end. On the way the driver was almost startled out of his head by the appearance, from the midst of the yellow fruit, of the head of a snake. He claims that he hadn't had a thing to drink either.

On arriving at the Italian's a neighbor who makes a hobby of serpents was sent for, and, after great trouble, his snakeship was transferred, furious and hissing, to a box, and imprisoned therein.

The snake was of a dark hue, and adorned with distinctly marked grey spots. It measured five feet from head to tail.

NEW HARBOR COMMISSIONER.

Mr. Hormidas Laporte, head of the large wholesale grocery firm of Laporte, Martin & Cie., and president of the Chambre de Commerce, has been appointed a member of the Montreal Harbor Board, to succeed the late Ald. Hurteau. Mr. Laporte is a self-made man, of forty-five years of age, who is widely known in French-Canadian business circles. He was born at Lachine, and when he first came to Montreal worked for five years in factories and went to night schools. At twenty he entered the grocery trade, with which he has been connected for twenty-five years. He has been a member of the Council of the Chambre de Commerce for seven years, and has been President-General of the Alliance Nationale since its foundation. He has been a member of the Board of Trade for some years. Mr. Laporte has always taken a lively interest in commercial and navigation matters, and his friends predict he will make a good commissioner.

LATE BUSINESS CHANGES.

W. T. Wickham & Co., wholesale grocers, Brantford, Ont., have assigned.—The Perth Canning Co. (Ltd.), Perth, Ont., has obtained a charter.—J. J. Russell, baker and grocer, Ridgeway, Ont., is dead.



HE'LL BE AFTER YOU

That is, one of our representatives will be after you for an advertisement for our Christmas Number if you do not send it in. Don't wait for him, but let us have copy at once. You will be disappointed if you are not in our columns. THE CANADIAN GROCER, Toronto or Montreal.

Storekeepers

who cater to a country trade must keep

Salt

to suit their customers.

A MEDIUM GRAIN SALT is what farmers require. We sell it.

The Canada Salt Association
CLINTON, ONT.

ASK YOUR WHOLESALER



CANADIAN LEAF CHEWING TOBACCO

Made in all size plugs.

Cheapest and best.

F. W. HUDSON & CO. = = = Toronto, Ont.

WRITE US FOR SAMPLES

AGENTS FOR ONTARIO

Grand Sultan

COFFEE

Ground or Whole.

GRAND MOGUL TEA.
1/2 & 1 lb. AIR TIGHT PKGS.
EXGELS ALL OTHERS

Aunt Polly

SELF-RISING

PANCAKE FLOUR

2 1/2 lb. Packages.
Best seller ever offered.

T. B. ESCOTT & CO.

WHOLESALE GROCERS

LONDON, ONT.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

SUGAR has suddenly become the centre of interest on the market, all the refineries having put their prices up on Monday last on yellows, while the Acadia also marked its granulated up $\frac{1}{8}$ c. The general feeling is stronger in consequence, and there is a better demand. Dried fruits for the holiday trade are still coming in, but the wholesalers are just now principally devoting their energies to shipping out. Currants are a little firmer in the primary markets. Dates and figs are also higher. Canned goods are quiet and steady. Coffees are in good demand. Outside those of Ceylon growth, teas are attracting little or no attention. Spices for the Christmas trade are still in demand. The activity of nuts is one of the features of the market. Payments are fairly satisfactory.

CANNED GOODS.

There is no special feature to note. Canned vegetables are quiet and steady, and the same may be said regarding salmon. We quote: Tomatoes, 77 $\frac{1}{2}$ to 85c.; corn, 75 to 85c.; peas, 90 to 95c. for ordinary; sifted, \$1.05 to \$1.10; extra sifted, \$1.50 to \$1.55; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2.00; strawberries, \$1.80 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 85 to 90c.; gallons, \$1.90 to 2.25; salmon, "Horseshoe," \$1.35 to \$1.40; "Maple Leaf," \$1.35; "Lion," \$1.35; Lowe Inlet, \$1.27 to \$1.30, in tall tins; cohoes, \$1.10 to \$1.20; canned mackerel, \$1.10 to \$1.20; lobsters, \$1.80 to \$2.10, for tall tins; flats, \$2.35 to \$2.65; half tins, \$1.45 to \$1.50; Canadian canned beef, 1's, \$1.40 to \$1.50; 2's, \$2.40 to \$2.55; 6's, \$7.75 to \$8.25; 14's, \$16 to \$18.

COFFEE.

The demand is brisk for green Rio coffees, particularly those of the better grades. The New York market is unsettled in Brazilian growths. We quote green in bags: Rio, 19 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22 $\frac{1}{2}$ c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SUGAR.

The market is excited, both the Montreal and the Acadia refineries having advanced prices on yellows $\frac{1}{8}$ c., while the latter marked its granulated up a like sum also. The wholesalers are also firmer in their views, and 4 $\frac{3}{8}$ c. is now as a rule the lowest figure at which granulated can be obtained while the range runs from 4 $\frac{3}{8}$ to 4 $\frac{1}{2}$ c. Since the advance, orders have been coming in much faster, and any sugars offered at old prices are eagerly taken by retailers. The advance was induced by a sharp appreciation in raws. Centrifugals at the time of writing are about $\frac{3}{8}$ c. per lb. above the lowest point touched some weeks ago, and beets are up 9d. from lowest point touched this fall. The reason that yellows show more strength on the Canadian market than

granulated is, the refiners claim, that they have for some time been from $\frac{1}{8}$ to $\frac{1}{4}$ c. per lb. below the parity of granulated. We quote: Granulated, No. 1, 4 $\frac{3}{8}$ to 4 $\frac{1}{2}$ c.; yellows, 3 $\frac{1}{4}$ c. up.

SYRUPS.

Syrups are still scarce, but there is not much demand. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

There is the usual quiet seasonable trade doing. We quote: New Orleans, barrels, 25 to 32c.; half-barrels, 33 $\frac{1}{2}$ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

SPICES.

Christmas spices are still in good demand, and prices are much as before. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; all-spice, 14 to 18c.

NUTS.

Nuts of all descriptions are in good demand, with Grenobles still scarce. We quote as follows: Brazil nuts, 12 to 13c.; Sicily shelled almonds, 25 to 26c.; Taragona almonds, 14 to 14 $\frac{1}{2}$ c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 11 $\frac{1}{2}$ to 12 $\frac{1}{2}$ c. Marbot walnuts, 12 $\frac{1}{2}$ c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10 $\frac{1}{2}$ to 11c. for small lots; pecans, 10 $\frac{1}{2}$ to 11c.

TEAS.

The only teas which are at the moment receiving anything like attention are those of Ceylon growth, and for them there is a good demand, both on wholesale and retail account. Flavoury Ceylon teas are firm. The activity which has characterized the demand for Young Hysons has quieted down during the past week. There is nothing to be noted regarding other descriptions of teas. We quote ruling prices to retailers as follows: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

Valencia raisins continue in good demand with prices in the primary markets still strong. We quote: Off-stalk, 4 $\frac{1}{2}$ to 4 $\frac{3}{4}$ c.; fine off-stalk, 5 to 5 $\frac{1}{2}$ c.; selected, 6 to 6 $\frac{1}{2}$ c.; layers, 6 $\frac{1}{2}$ c.

Currants are cabled firm, with an upward tendency. Locally the demand continues good. We quote: Fine Filatras, in barrels, 4 $\frac{1}{4}$ to 4 $\frac{1}{2}$ c.; ditto, half-barrels, 4 $\frac{1}{4}$ to 4 $\frac{3}{4}$ c.; ditto, half-cases, 4 $\frac{1}{4}$ to 5c.; Casalinas, cases, 5 to 5 $\frac{1}{4}$ c.; Vostizzas, cases, 6 to 6 $\frac{1}{2}$ c.; ditto, half-cases, 6 $\frac{1}{2}$ to 6 $\frac{3}{4}$ c.; ditto extra fine, 6 $\frac{3}{4}$ to 7 $\frac{1}{4}$ c.; ditto, half-cases, 7 $\frac{1}{4}$ to 7 $\frac{1}{2}$ c.

Malaga raisins of the finer grades are

about cleaned out, while the demand continues good. We quote: London layers, \$2 to \$2.20; black baskets, \$2.75 to \$3.20; blue baskets, \$3.25 to \$3.50; choice clusters, \$3.25 to \$3.50; Dehesa clusters, \$4 to \$4.50; Royal clusters, \$5 to \$5.25; Royal Buckingham clusters, \$4.50; Non-Plus-Ultra and Royal Windsor, \$6.50.

There is nothing new to note regarding prunes beyond the fact that some grades of California prunes are already cleaned out on the Coast. We quote prunes: Bosnias, "Sphinx" brand, "A," 70-75 to lb., 9c.; "B," 80-85 to lb., 7 $\frac{1}{2}$ c., "U," 110-115 to lb., 6 $\frac{1}{2}$ c.; California prunes, 40-50, 10 to 10 $\frac{1}{2}$ c. per lb.; 50-60 to box, 9 $\frac{1}{2}$ c. per lb.; 60-70 to box, 9c.; 70-80 to box, 8 $\frac{1}{2}$ c. per lb.; French, 5 to 6c.

California evaporated fruits continue in good demand. Apricots on the Coast are about cleaned out of first hands, and shippers are holding prices about as high as the goods are being sold for on the Canadian market. We quote: Apricots, 13 $\frac{1}{2}$ to 15c.; peaches, 10 $\frac{1}{2}$ to 12 $\frac{1}{2}$ c.; pears, 10 $\frac{1}{2}$ to 12 $\frac{1}{2}$ c.; plums, 6 $\frac{1}{2}$ c. for unpitted, and 12 $\frac{1}{2}$ c. for pitted; nectarines, 11 to 13c.

California 4-crown loose muscatels are scarce and firmer. Other kinds are in good supply and unchanged. We quote 5 $\frac{1}{2}$ to 6 $\frac{1}{2}$ c.

Sultana raisins are in good demand at 5 to 6 $\frac{1}{2}$ c.

The market is now pretty well supplied with dates, the first shipment via London being now on the market. Prices are higher in the primary markets, latest quotations from London being about 1s. 9d. above the price of shipments now arriving.

GREEN FRUIT.

Business is reported excellent among fruit men. The stocks of lemons show fine quality, and they are plentiful enough to be easy just now, but a firming up, if not an advance, is expected to transpire shortly. Oranges are

IF YOU HAVE ANY
"SALADA"

CEYLON TEA

in your store that in your opinion is not giving satisfaction we will gladly return you your money for it if you ship it back to us. Many teas, loose and packets, are highly lauded. Is there as much said in favor of any one of them as is said in the above few lines.

P. C. LARKIN & CO.

Wholesale Agents.

25 Front St. East.

and TORONTO

318 St. Paul St., MONTREAL

BEST FOR WASH DAY.

SURPRISE SOAP.

BEST FOR EVERY DAY.

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THE ST. CROIX SOAP MFG. CO.
 ST. STEPHEN, N.B.

scarce, Jamaicas having it a good deal their own way, with small lots of Mediterranean and California fruit coming in at high prices. Apples are a trifle easier, as are domestic onions. There is nothing else new to record. We quote: Lemons—Messina, \$3 to \$4 per box; Malaga, in half-chests, \$5 to \$6, boxes, \$2.50 to \$3. Oranges—Jamaicas, in boxes, \$5 to \$5.50; in bbls., \$10; Valencias, 420's, \$5; 714's, 5.50. Bananas, \$1.40 to \$1.75; coconuts, \$3.50 to \$4 a sack; apples, \$1.50 to \$3 a barrel; domestic grapes, in cases, 65 to 75c.; Malaga grapes, \$5 to \$7 per keg; pears, 40 to 50c.; domestic onions, 60 to 65c. per bag; Spanish onions, 50 to 65c. per small crate; sweet potatoes, \$3 to \$3.25 per bbl.; cranberries, \$10 per bbl., and \$3.50 per case; hickory nuts, \$1.80 to \$2 per bush.; lime fruit, \$13 per bbl.

BUTTER, CHEESE, POULTRY, EGGS.

BUTTER—The principal receipts of butter are now confined to large rolls, which usually find a ready sale. The receipts of dairy tubs are light, but this is not felt much as very little enquiry is heard for this particular line. It is difficult to move medium and low grade butter at any price. We quote: Old summer dairy and store packed, 8 to 12c.; fresh large rolls, 15 to 16c.; fresh lb. prints, 16 to 17c.; fresh tubs, 16 to 17c. Fresh creamery—Tubs, 20 to 21c.; pound prints, 21 to 22c.

CHEESE—There is a better enquiry for export cheese, and dealers are looking for better prices, which should transpire anyway about the first of the year. It is stated that the quantity of cheese held is much smaller than usual. We quote: Summer month makes, 9c.; September and October makes, 9½ to 10c.

EGGS—Are still firm. Fresh eggs bring 16 to 17½c.; new laid, 20c.; first-class pickled, 14 to 14½c.; No. 2 stock-pickled, 13½c.

POULTRY—Geese and turkeys are a little higher than last week, chiefly because of the colder weather. Receipts are still large. We quote: Geese, 4½ to 5c. per lb.; turkeys, 5 to 7c. per lb.; chickens, 20 to 30c. per pair; ducks, 40 to 60c. per pair.

COUNTRY PRODUCE.

BEANS—Jobbers are selling at \$1.10 to \$1.15 per bushel.

DRIED APPLES—Remain at 5 to 5½c. per lb.

EVAPORATED APPLES—Firm at 7 to 7½c. per lb.

POTATOES—Nothing new. The prices paid in the country are 14 to 15c., while in the city on the track potatoes bring 22 to 25c., and out of store 25 to 30c.

HONEY—Strained brings 8 to 10c. per lb.; while combs go at \$1.50 to \$2 per doz. Honey seems scarce.

PROVISIONS AND DRESSED HOGS.

Hogs are coming in freely, but prices are about the same both in hogs and hog products. Hogs bring \$4.50 to \$4.60. Products are quoted thus:

DRY SALTED MEATS—Long clear bacon, 6½c. for carload lots, and 6¾ to 7c. for small lots; backs, 7½c.

SMOKED MEATS—Breakfast bacon, 10c.; rolls, 7¼ to 7½c.; hams, large, 22 lbs. and over, 9c.; medium, 15 to 20 lbs., 10c.; small hams, 10½c.; backs, 9½ to 10c.; picnic hams, 7 to 7½c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 7¼c.; tubs, 8 to 8¼c.; pails, 8¼c.

BARREL PORK—Canadian heavy mess, \$14; Canadian short-cut, \$15; clear shoulder mess, \$12; shoulder mess, \$11.50.

FISH.

Trade is brightening up. Lake Superior whitefish is now on the market. Oysters are this week quoted at \$1.25 for standards and \$1.65 for selects. We quote fish: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per barrel; blue-back herring, 3c.; pike, 6 to 7c. per lb.; flitch cod, 5c.; finnan haddies, 6½c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 12 to 15c.; Restigouche salmon, 20 to 25c.; British Columbia salmon, 13 to 14c.; mackerel, 20 to 25c.; steak cod, 6½ to 7c.; haddock, 5c.; black bass, 9 to 10½c. Fresh Lake Erie herring, \$3 per 100; whitefish, 8 to 9c.; salmon trout, 7½ to 8c.; Lake Superior whitefish, 8c.

FLOUR AND FEED.

WHEAT—Quoted thus: White, 71c.; red, 68c.; goose, 54c. per bushel.

OATS—We quote: 27 to 28c. per bushel.

BARLEY—Quoted at 30 to 44½c. per bushel.

FLOUR—Has declined still a little from last week's prices. We quote: Ontario straight roller, \$3 to \$3.05; Manitoba, \$3.50 to \$3.60; patents, \$3.60 to \$3.75.

HAY—Is scarce and in demand. Large

LOOK AHEAD

Store your goods in our warehouse for safe keeping and awaiting winter prices.

W. H. LECKIE, Manager.

THE TORONTO COLD STORAGE CO., TORONTO, ONT.

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by M. P. CARD, Guelph, Ont.

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Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

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WHITE & CO.

TORONTO

Are offering special bargains in the following Xmas lines, viz:

Valencia Oranges Jamaica Oranges
Messina Lemons
Cape Cod and Jersey Cranberries
Malaga Grapes Figs and Dates
Nuts and Bananas Fish and Oysters

P.S.—Consignments of Butter, Eggs, and Poultry solicited.

Sea Food

"GEM OF THE SEA."

1 and 2 lb. Blocks.

"FAVORITE."

Pure Cod. 1 and 2 lb. Blocks.

"SATISFACTION."

Boneless Fish. 25 and 40 lb. Boxes.

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ST. JOHN, N.B.

For sale by

Davidson & Hay, Toronto, Ont.

COWAN'S
COCOAS
COFFEES
CHOCOLATES
AND ICINGS

are absolutely pure.
All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,

Toronto, Canada.

quantities are bought at \$13.50 to \$14.50, while \$15 to \$16 is the figure for ton lots.

BREAKFAST FOODS—Easy at last week's prices. We quote: Standard oatmeal and rolled oats, \$3.20 to \$3.30; rolled wheat, \$2.10 in 100 lb. barrels; cornmeal, \$2.90 to \$3; split peas, \$3.25; pot barley, \$3.40.

SALT.

We quote at Toronto: In carload lots, \$1 per barrel, and 60c. per sack; in less than carload lots, \$1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—No change. Dealers are paying 5, 4 and 3c. respectively for Nos. 1, 2 and 3. Cured are nominal at 6½c., trade being slow.

CALFSKINS—Are still quoted at 6½c. per lb.

SHEEPSKINS—Lambskins and shearlings are still quoted at 75c.

WOOL—Trade continues quiet. We quote: Fleece combing, 24c.; rejections, 17½ to 18½c.; unwashed, 13½ to 14½c.

PETROLEUM.

Crude is very firm and prices for refined are likely to advance. Merchants all over Ontario are endeavoring to get oil below quotations, but they are not likely to succeed. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16½ to 17c.; carbon safety, 18½ to 19c.; Canadian water white, 18½ to 19c.; American water white, 21½ to 22c.; photogene, 22 to 23c.

MARKET NOTES.

Figs are dearer in London.
Sugars are ½c. per lb. dearer.
Clemes Bros. have lime fruit in barrels in stock.

Currants are firmer in the primary markets.

Dawson & Co. have some Jamaica oranges in barrels.

Dawson & Co. have some choice comb honey in stock.

Dawson & Co. shipped two more cars of apples to Glasgow this week.

Lake trout, whitefish and herrings are in store with H. P. Eckardt & Co.

Clemes Bros. report the arrival of a car of bananas for the Christmas trade.

Warren Bros. & Boomer are in receipt of their second shipment of dates.

Perkins, Ince & Co. have a shipment of Grenoble walnuts close at hand.

Dates are 1s. 9d. dearer in London than shipments now arriving in Canada.

John Sloan & Co. are in receipt of a carload of canned goods, composed of "Extra

Graham, McLean & Co.

Produce Commission Merchants

77 Golborne St. TORONTO.

We solicit consignments of Butter, Eggs, Cheese, Poultry and all kinds of

FARM AND DAIRY PRODUCE

Send us a trial shipment.

We handle a special line of kettle-rendered Lard.

IT SELLS WELL

"Royal City"

3-lb. bar, clean, fine Household Soap

The GUELPH SOAP CO.,

GUELPH, ONT.

Rutherford, Marshall & Co.

Wholesale Produce and Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Correspondence Invited.
Consignments Solicited.

EGG CASES SUPPLIED

Liberal advances made on consignments.

Bankers: Canadian Bank of Commerce.

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REMINGTON MACHINE CO.

Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
Robb Engineering Co. Economic Boilers.
High Speed and Corliss Engines.
Complete Plants Erected. All work guaranteed.

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JAMAICA ORANGES.

VALENCIA ORANGES

MESSINA LEMONS . .

Send
Your
Orders.

Cranberries
Malaga Grapes

NUTS all kinds.

CLEMES BROS., TORONTO

I HAVE THE FINEST LARD.
ALL GOODS GUARANTEED.

T. R. F. CASE, Seaforth, Ont.

Sugar Cured

Hams, Shoulders,
Bacon, all of Finest
Selected Stock.



Don't Delay in ordering your Christmas Confectionery from JAS. McLAUGHLAN & SONS, OWEN SOUND.

Faultless" corn, "Extra Faultless" Golden Wax beans, "Refugee" beans and "Refugee" baked beans.

McWilliam & Everist are just in receipt of 500 cases of Valencia oranges.

Dawson & Co. have a stock of Valencia oranges, both 420's and 714's, in stock.

A second shipment of new Hallowee dates are in store with the Eby, Blain Co., Ltd.

Rutherford, Marshall & Co. received a consignment of honey in 5, 10 and 60 lb. tin cases.

White & Co. have new oranges, lemons, bananas, nuts, etc., to supply the Xmas demand.

McWilliam & Everist have in a car of California navel oranges—the first arrivals of the season.

The Eby, Blain Co., Ltd., are in receipt of another shipment of California evaporated fruit in bags.

The Canned Goods Packers' Association will meet at the Walker House, Toronto, next Tuesday, Dec. 17.

An order for fifteen hundred barrels of cornmeal is being filled for a Boston firm by the Tillson Milling Company, of Tilsonburg.

T. Kinnear & Co. report that they have in stock a full line of California prunes, French prunes, Grenoble walnuts, filberts and almonds.

H. P. Eckardt & Co. have the latest and most improved corn popper on the market, and will be pleased to forward a cut of same on application.

The Bloomfield Canning Factory in Prince Edward County, Ont., is going out of business. They have disposed of their stock and the tins.

H. P. Eckardt & Co. have the following lines of nuts now in stock: Grenoble and Marbot walnuts, Tarragona and Formagetta almonds, Sicily filberts, pecans, Brazils and pea nuts.

James McLaughlan & Sons' 1-lb. soda package appeared this month in a very attractive new label. Judging by increased sales, it is appreciated both by merchants and consumers.

The Pure Gold Manufacturing Co., of Toronto, are putting a baking powder on the market in lamp glass. The glasses are sealed and make a perfect container. The idea has been patented.

"There is one thing to say in favor of packet teas," said a prominent retail grocer to-day. "when it is handled like the Salada people handle theirs. It is never cut in price,

and, as their advertisement say, it is never peddled or sold in departmental stores, but by grocers only."

Mr. Boulter, of Picton, is at Woodstock attending the annual meeting of the Ontario Fruit Growers' Association, of which he is a director, representing Hastings, Lennox, Addington and Prince Edward counties. He read a very practical paper on the shipping of apples to British Columbia. Mr. Boulter has 2,000 apple-bearing trees in Prince Edward County, and has been shipping in carload lots to the extremes of Canada, British Columbia and Prince Edward Island.

Sam. Nesbit, of Brighton, Ont., export dealer in fruits and a constant reader of THE GROCER, is making large shipments of apples to England. His warehouses have a storing capacity of 35,000 barrels, and he has made a reputation of handling the best fruit. At the present time he is making a change in his mode of shipment: The fruit is carefully selected, rolled in tissue paper and neatly packed in boxes containing about a bushel. Central Ontario, the district in which Brighton is situated, is unsurpassed for producing apples that excel in flavor and keeping qualities.

QUEBEC MARKETS

MONTREAL, Dec. 12, 1895.

GROCERIES.

THE grocery market has exhibited a fair degree of activity during the week and several of the leading staple lines have shown more firmness. This has been notably the case with refined sugars, the best inside price for yellows having been advanced $\frac{1}{8}$ c., while the price of granulated is certain to go up to a similar extent in the course of a day or so, if not before. Syrups have been more actively enquired for also and prices have ruled firm in consequence, as stocks are light. Dried fruits continue in good enquiry and values are either steady or firmer. Ordinary off-stalk Valencias are very difficult to get, only a few of the jobbers here having any, while supplies of all grades of fruit in first hands are exhausted this week. Arrivals of new nuts are noted and the market generally is steady. Absolute scarcity of shelled walnuts is a feature in this connection, and they have sold 5c. higher owing to this fact. New dates are now in stock and prices have settled down a trifle, but not materially. In canned goods business is quiet and the same

can be said of green fruit, with the exception of oranges, which are excited and higher.

SUGAR.

The easy feeling that has ruled in sugar has been entirely dissipated, and at this writing the market has a distinctly firmer tendency. Both granulated and yellows are wanted, the inside price for the former being $3\frac{1}{4}$ c. at the refineries, the latter advancing $\frac{1}{8}$ c. on Monday, and it is expected that granulated will also advance to the same extent every minute. As a result of this firmer feeling there is a brisk business from first to second hands, while demand from retailers is also commencing to pick up. We quote the jobbing range firmer at $4\frac{3}{8}$ c. for granulated, and yellows, $3\frac{3}{4}$ to 4c., as to grade.

SYRUPS.

There has been more demand for syrup during the past week, as jobbers note enquiry from customers and find that their stocks are light. As a result they have been freer buyers from the refineries who also are not over supplied. The result is a firm feeling and the very best price this week is $1\frac{3}{4}$ c. for round lots, while the higher grades range up to $2\frac{3}{4}$ c. per lb. These are refiners' prices, and for jobbing lots from second hands we quote $1\frac{7}{8}$ to $2\frac{1}{2}$ c., as to grade.

MOLASSES.

The molasses market has not furnished any new feature, business ruling quiet, while prices are held steady, the stock here being concentrated in few hands. We quote: Barbadoes 36 to 37c., and Porto Rico, 35c. Round lots of the latter have been offering at 32c., but we do not hear of business resulting.

RICE.

A fairly active business has been done in rice, and prices are steady. We quote at the mills: Japan standard, \$4.25 to \$4.40; crystal Japan, \$4.75 to \$5; standard B., \$3.45; English style, \$3.30; Patna, \$4.25 to \$5; and Carolina \$6.50 to \$7.50.

SPICES.

There has been an improved demand for spices, but no change in prices. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.

COFFEE.

The coffee market has been quiet in a wholesale way, for aside from some parcels of Rio and Maracaibo at steady prices, no straight lots have been moved. We quote green bean: Maracaibo, $19\frac{1}{2}$ to $21\frac{1}{2}$ c.;

WE ARE
PAYING
CASH
FOR

DRIED-APPLES-



W. B. BAYLEY & CO.
EXPORT BROKERS

42 FRONT ST. E. Toronto

RUN OVER

this list and see if you want any

- Valencia Raisins,** Off-Stalk, F.O.S., or Selected.
Malaga " Bevan's or Rein's, all lines.
Seedless " Kegs, 112 lbs.
Sultana " "Best" and "Selected."
Loose Muscatel Raisins, (California) 3 and 4 Cr.
Cal. Evaporated Apricots
Cal. Evaporated Peaches
Cal. Evaporated Pears
Cal. Evaporated White Nectarines
Cal. French Prunes, 60/70s, 70/80s, 80/90s.
Cal. Egg Plums, (Pitted.)
Cal. Egg Plums, (Unpitted.) boxes 25 lbs.
Cal. French Prunes, 40/50s, 50/60s, 60/70s. Cases
Bordeaux Prunes, Cases 50 lbs.
Nuts, all kinds
Valencia Shelled Almonds
Jordan Shelled Almonds
Peels, Lemon, Orange and Citron—Drained or Candied—
Finest Imported and Domestic.
Bensdorp's Royal Dutch Cocoa
Figs, Natural, bags and boxes.
Figs, Finest Eleme, 5, 10, 20, 28-lb. boxes.
Dates, Bright Hallowee

IN BAGS.

For
Your
Xmas
Trade

Order Now—If you're in a hurry, WIRE US AT OUR EXPENSE.

THE **EBY, BLAIN COMPANY** LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - - CANADA

Rio, 18½ to 19c.; Java, 24 to 28c.; Jamaica, 18 to 20c., and Mocha, 28 to 32c.

TEAS.

The tea market continues quiet but steady, a fair distributing trade being noted from second hands. Some parcels of Japans which changed hands at 16 to 19c., as to grade, ranging from medium up, was the only large business that we noted. Black teas have exhibited a rather easier tone, but a quotable change has hardly been established. Some offers of Ceylons and Indians have also been made at better terms for the buyer. We quote Japans: Low grades, 14c.; medium, 15 to 18c.; fine, 20 to 22c., and choice, 25 to 32c.

DRIED FRUIT.

The Valencia raisin position is, if anything, firmer this week than last. All the stock in first hands has been absorbed, and the supplies of ordinary off-stalk in second hands are very light. In fact, some of the jobbing houses are entirely out of them. For this reason the market is very firm. We quote: Ordinary off-stalk, 4 to 4¼c.; fine off stalk, 4½ to 4¾c.; selected, 5½ to 5¾c., and layers, 6¼ to 6½c.

Business in California raisins has been quite brisk during the week. Arrivals of both 4 and 3-crown fruit which came to hand this week, still show the same fine quality. Prices are steady at 7c. for 4-crown, and 5½c. for 3-crown.

Sultana raisins are a small stock here, only one or two houses having any on hand. They are held at 6 to 6½c.

Retailers have supplied themselves pretty well ahead with table fruit, and the sorting demand on holiday account has not made itself felt yet. We quote Malagas as follows: Extra loose muscatels, \$1.40; Imperial London layers, \$1.75; Imperial cabinets, \$1.90; Connoisseur clusters, \$2.20; extra dessert clusters, \$3; Royal Buckingham clusters, \$3.50.

There has been a good demand for currants at steady prices. We quote: 3¾c. in barrels, 4 to 4¼c. in half-barrels, and 4½ to 4¾c. in half-cases.

Stocks of new Bosnia prunes are now fairly large, but the market rules firm, as quoted last week, at 6 to 6½c. Ordinary French prunes have sold at 4½c., while French plums range from 8 to 14c., as to quality.

California prunes are arriving, and there have been sales of 80's at 8c.

The fig market rules active, with prices steady. We quote in boxes: 10-lb., 9 to 10c.; 20-lb., 14 to 15c.; and 50-lb., 16 to 17c.

The date market has settled down a trifle, with the arrivals of further shipments. The tone, however, is steady at 4½ to 5c., as to grade.

NUTS.

There has been an active trade in nuts, while prices are firm on the whole. Grenoble nuts have been freely enquired for, and sell firm at 12 to 13c. in a jobbing way, though we hear of transactions in round lots at 11½c. Shelled nuts are practically exhausted here, walnuts having sold as high as 30c. We quote: Grenoble walnuts, 12 to 13c.; filberts, 7½ to 8c.; Tarragona almonds, 11 to 11½c.; pecans, 9 to 14c., and shelled walnuts 27 to 30c.

CANNED GOODS.

There has been little change or improvement in canned goods during the week, demand both from first and second hands

ruling quiet. We quote as follows: Lobsters, talls, \$8 per case; flats, \$9 to \$9.50; sardines, ordinary brands, \$7 to \$8.50; best brands, \$9.50 to \$10.50; salmon, \$1.25 to \$1.30 per doz.; tomatoes, 75 to 80c.; peaches, \$2 to \$2.25; corn, 85 to 90c.; marrowfat peas, 95c. to \$1; strawberries, \$2 to \$2.25; raspberries, \$1.75 to \$2; green gages, \$1.75 to \$2; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2 to \$2.25 and 3-lb. apples, 80 to 85c.

WINES AND SPIRITS.

There has been a fairly active trade in wines and spirits during the week. Agents for Scotch, Irish and Canadian whiskies note a good demand on city account, and have also booked some satisfactory orders from both Eastern and Western Ontario. In wines business is quiet, but demand is expected to improve in a sorting way shortly on Christmas account.

GREEN FRUIT.

The main feature of the fruit market this week has been the scarcity and demand for oranges.

APPLES—Quiet locally, but export account sales show good profits. We quote prices firm at \$2.50 to \$3.

GRAPES—There is no change in Spanish grapes, which job out in kegs at \$5 to \$6 as to grade.

ORANGES—The market is completely bare of oranges, and Jamaicas, the only stock offering, are \$1 a barrel higher at \$8.

LEMONS—There is only a quiet trade doing in lemons at \$2.50 to \$3.50 as to grade.

SPANISH ONIONS—These continue quiet and steady at 40 to 45c. per crate.

FISH.

The cold weather and the demand on account of religious observances has maintained prices on fresh fish of all kinds, which have ruled very active. Haddock are firmer at 4½c. per lb., while cod are held steady at 3c. Frozen salmon meet a free sale at 10c., and fresh herrings at \$1.50 per 100. There has been a good demand for smelts at 6c.

In pickled fish herrings have continued slow at \$4.25 to \$4.50 for No. 1 N.S., and No. 1. Labrador, \$5.25. Car lots of No. 1 green cod are quoted at \$4 to \$4.15, and small lots, \$4.25 to \$4.50. B.C. salmon range from \$10.50 to \$11 for No. 2, and Labrador, \$13. No. 2 mackerel move at \$17.50, and No. 1 lake trout, \$4.25 to \$4.50 per keg.

In prepared fish, boneless and dried cod-fish are in good supply, while there is a fair trade in smoked fish. We quote: Boneless cod, 6c.; boneless haddock, 5c.; boneless fish, 3¼c.; shredded fish, 11c.; dried, 4¼ to 4½c.; haddies, 6½ to 7c. per lb.; kippered herrings, \$1.50 to \$1.65 per box; Yarmouth bloaters, 90c. to \$1 per box, and smoked herrings 8 to 10c. per box.

COUNTRY PRODUCE.

EGGS—The demand for small lots of eggs is good, and the market is more active, but values show no change. We quote choice candled at 14 to 15c., and ordinary stock at 11½ to 12c. per dozen.

BEANS—Are slow, and carloads of choice hand-picked are offered at \$1.05 to \$1.10, and small quantities at \$1.20 to \$1.30.

POTATOES—In potatoes rather more business is done, and the market is firmer, choice Early Rose in car lots selling at 40 to 45c. per bag.

POULTRY—There is more enquiry for poultry, but owing to the heavy receipts and the already excessive supplies on the mar-

ket, dealers cannot get any advance in prices; in fact, some of them state that 7½c. is the very outside figure they obtain for fine turkeys. Turkeys sell at 7 to 8c.; chickens at 6 to 6½c.; fowls at 5c.; geese at 5c. and ducks at 7 to 7½c. per lb.

DRESSED HOGS—There is a fair demand for dressed hogs. The supply is still in excess of the requirements, and sales are made at \$4.75 to \$4.80 for car lots, and at \$5 to \$5.25 per 100 lbs., in a jobbing way.

PROVISIONS.

There was no new feature in the local provision market to note. The feeling is about steady and the volume of business doing is small. We quote: Canadian short cut, clear, \$13.50; Canadian short cut, mess, \$14; hams, city cured, per lb., 9 to 10c.; lard, Canadian, in pails, 8¼ to 8½c.; bacon, per lb., 9 to 10c.; lard, com. refined, per lb., 6¼ to 6½c.

FLOUR, MEAL AND FEED.

There continues to be a good local and country demand for flour, and the market rules fairly active and steady. We quote: Winter wheat, \$3.65 to \$4.00; spring wheat, patents, \$3.75 to \$3.95; straight roller, \$3.50 to \$3.60; straight roller, bags, \$1.65 to \$1.75; extra bags, \$1.55 to \$1.60; Manitoba strong bakers', \$3.40 to \$3.75.

Oatmeal rules quiet and easy, holders being disposed to shade prices in order to effect sales. We quote: Standard, bbls., \$3 to \$3.10; granulated, bbls., \$3 to \$3.15; rolled oats, bbls., \$3 to \$3.15.

There was no change in feed, prices being steady with a fair trade doing. We quote: Bran, \$14 to \$15; shorts, \$15 to \$16; mouillie, \$19 to \$20.

CHEESE AND BUTTER.

The cheese market fails to show any change beyond the fact that buyers exhibit a disposition to advance bids. They are still below what holders want, and nothing of importance results. The range, therefore, is still a nominal one, between 8½ to 9½c. as to quality.

The butter market continues dull and unchanged. Creamery moves slowly at 20 to 20½c., and Townships' dairy at 18 to 19c.

HAY.

The hay market continues firm at \$13 for No. 1 and \$12 for No. 2.

ASHES.

There is no change. They continue steady at the decline. We quote: Firsts, \$3.70; seconds, \$3.50, and pearls, \$4.65 per 100 lbs.

Stock must be cleared out by 1st January.

No reasonable offer refused to clear out any line. For this reason it will pay you well to call and see our stock of Crockery, China, Glassware, Lamps, etc., both staple and fancy.

JAMES A. SKINNER & CO.

(In Liquidation.)

54 and 56 Wellington St. West, Toronto

Ready for
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TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING: { J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley,
AGENTS: { Winnipeg; W. M. P. McLaughlin, St. John, N.B.; Wm. Brewster, Palmer House, Toronto, Selling Agent.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

BIRD SEED. Worse than Wasted is money spent in poor Bird Seed, for it is not only a waste of money but injures your customers' birds. Ask your wholesaler for "Brock's Bird Seed," which is excelled by none.



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BELL'S SPICED SEASONING

For over 25 years the favorite American

POULTRY DRESSING

Agent for Canada:

WM. H. DUNN, Montreal

Dawson & Co.

FRUIT PRODUCE
and **COMMISSION MERCHANTS**

32 WEST MARKET STREET

Consignments Solicited **TORONTO.**

GEORGE McWILLIAM. FRANK EVERIST.
TELEPHONE 645.

McWILLIAM & EVERIST

GENERAL... **FRUIT**
Commission Merchants

**25 and 27 Church street,
TORONTO, ONT.**

Consignments of **FRUIT and PRODUCE SOLI-**
CITED. Ample Storage.

All orders will receive our best attention.

Mince Meat

Fine English Mince Meat, in 5, 12, 27 and 60 lb. pails.

GUARANTEED PERFECTLY FRESH.

Made of the Choicest Fruits and Spices, carefully and neatly put up, and at low prices.

F. W. FEARMAN
HAMILTON

MONTREAL NOTES.

Both yellow and granulated sugars have been marked up 1/4c. at the refineries this week.

Mail advices from London to commercial brokers here say that November developed a more cheerful tone in the tea market both for Indians and Ceylons, but that it did not last, and that the month closed dull, with round lots taken out of the catalogues unsold.

All the Valencia raisins in first hands have been absorbed, and only a few of the jobbing houses have a stock of ordinary off-stock fruit.

Shipments of 4-crown California raisins have been passed by A. P. Tippet & Co. for Kinloch, Lindsay & Co., and Geo. Childs & Co.

The first shipments of Santa Clara California prunes were landed this week for Geo. Childs & Co. and Birks, Corner & Co.

Vipond, McBride & Co. have a carload of California prunes on the way, to arrive this week. They are 80's, and are offered at 8c.

Laporte, Martin & Cie. have in stock a full assortment of the "Cusenier" liquors and all other French syrups and cordials.

Several carloads have been dispatched by Robert Greig & Co. to western points, filled with Christmas specialties, Rowntree's chocolate, Craven's confectionery, Carr's biscuits, etc.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Dec. 12, 1895.

THE past week has been an active one with the wholesale trade. The retail trade is active and if cold weather continues good holiday business is looked for. The arrival of the first direct regular Beaver Line steamer has created a good feeling through the city. To have this a winter port has long been a hope, and the hope is now fulfilled. She had a fair cargo in, and will have a better out cargo than was expected. In markets there is a firmness, except in flour, which in Manitoba is marked lower. Pork products are easy and low, owing largely to low prices in England. In the candy line a large business is done here, and our manufacturers are well pleased with the Christmas demand.

SALT—During the week there has been a large movement, a schooner arriving from Boston and a quantity coming via the steamer from Liverpool. The demand is not very active at the season. We quote: Coarse, 50 to 55c.; fine factory-filled, \$1.10; 5-lb. bags, \$3.25 per bbl.; 10-lb. bags, \$3 per

PILKINGTON'S POWDERED PERFUMED LYE

"BELL BRAND" in 1-lb. tins.

Dillon & Co.'s Baking Soda

"BELL BRAND" in 1-lb. packages.

Ask your wholesale grocer for them.

IF YOU WANT..

to get the highest market prices for your Butter, Eggs, Poultry, and general produce, send your consignments to

H. F. PRICE 102 Foundling Street

MONTREAL

Reference: EMPIRE TOBACCO CO., OR MERCHANTS BANK OF HALIFAX.

W.M. RYAN

**PORK PACKER,
WHOLESALE PRODUCE
AND COMMISSION MERCHANT**

70 and 72 Front St. East, Toronto

Liberal Advances made on Consignments.

Egg Cases Supplied.

S. K. MOYER,

Commission Merchant and Wholesale Dealer in

FRUITS, VEGETABLES, AND FISH

SPECIALTIES:—Oranges, Lemons, Dates, Bananas, Pineapples, Peanuts, Coconuts, Trout, White Fish, Baltimore Cabbage, Cucumbers, New Potatoes, and Strawberries.

76 COLBORNE ST., TORONTO, ONT.

Telephone 1064

XMAS - ORDER NOW..

(Maple Leaf Brand)

PURE LARD

HAMS

BREAKFAST BACON

D. Gunn, Flavelle & Co.

Pork Packers and Commission Merchants Toronto

READY TO FILL

Orders for the Finest Messina **LEMONS.**

ALL ORDERS

Promptly attended to.

H. WALKER & SON - - GUELPH, ONT.

bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, \$2 per doz.; salt, bulk, \$2.70 to \$2.80 per bbl.

OIL—The market still tends upward. No change is noted in American burning oil, but Canadian has been advanced with a very firm tendency. There is a large quantity moving. We quote: American burning oil, 23¼c.; best Canadian, 21½ to 21¾c.; prime, 19c.; no charge for barrel.

CANNED GOODS—There is a fair business doing, but nothing large. Some strawberries are in the market, put up in P.E.I. These are wild berries with good flavor in 1-lb. tins, and are being offered at \$1.25 per doz. The stock of regular size and quality here is very light and is held some 70c. per doz. above last year's. Some few goods filling fall orders continue to come forward from Ontario. We quote: Corn, 85 to 90c.; peas, 90 to 95c.; tomatoes, 90 to 95c.; gallon apples, \$2.15 to \$2.25; corned beef, 2-lb. tins, \$2.65 to \$2.75; 1-lb. tins, \$1.60 to \$1.65; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$2.75 to \$2.85; 2's, \$1.90 to \$2; pineapple, Canadian pack, \$2.35; salmon, \$1.45 to \$1.50; lobsters, \$1.75 to \$2; haddies, \$1.30; clams, \$5 for 4 doz.; chowder, \$2.75 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1; kippered herring, \$1.10.

DRIED FRUIT—Is still a matter of interest. A small quantity of Valencia layers is arriving by steamer this week. Some retailers are offering their goods as low as the wholesale price. As before mentioned, the quantity of California loose muscatels is rather large, while of Malaga and California layers there are also good stocks, at low prices. Dried apples at outside points are low, and holders of Nova Scotia are disappointed. Evaporated are rather higher and are firm, though demand is light. Nuts are moving freely, with new Grenobles and fiberts to hand, fiberts being high and showing an improved movement. Brazils are largely of poor quality. Peanuts are at the moment easier. In Onions prices are firmer, while in dates, new are expected this week. It is thought a quantity of prunes for here has been burnt aboard a steamer, so that it looks as if stocks arriving would be even less than at first expected. We quote: Old Valencias, 3¼c.; layers, 4 to 5c.; new Valencias, 4¾ to 5c.; layers, 6 to 6¼c.; half-boxes, 6½c.; quarter-boxes, 6¾c.; California L. M. 4-crown, 6 to 7c.; 3-crown, 5 to 6c.; London layers, \$1.65 to \$1.85. Currants, bbls., 3¾ to 4c.; cases, 4 to 5c.; cartoons, cleaned, 7½c.; bulk, cleaned, 6½c.; prunes, kegs, 4c.; boxes, 4½ to 5c.; half-boxes, 6 to 8c.; citron, 15 to 16c.; orange and lemon, 13c.; dates, 4½ to 5c.; dried apples, 5½ to 5¾c.; evaporated apples, 7½ to 7¾c.; California evaporated peaches, 12 to 13c.; apricots, 12 to 14c.; pears, 12 to 14c. Canadian onions, \$2.25 to \$2.30; cocoanuts, \$3 to \$4 per 100 lbs.; figs, 10 to 12c.; washed currants, 6-crown, 1-lb. cartoons, 8 to 8½c.; Sultanias, 10c.; Sultana raisins, 7 to 8c.; Grenoble walnuts, 13 to 14c.; Chili, 12 to 13c.; Brazil, 12 to 13c.; fiberts, 9½ to 10c.; almonds, 13 to 14c.; roasted peanuts, 9 to 10c.

GREEN FRUIT—In apples the arrivals are very light and prices are firm. The business has been much more satisfactory this season than last, as values have been tending upward, while last season they were always dropping off. In oranges, new Valencias are here and in fair condition for first arrivals. West Indies are rather higher, but there is a dearth of good oranges. In lemons prices continue to be marked lower. Grapes in kegs turn out but fair quality, but the de-

mand is good, and prices for good quality are firm. We do not quote cranberries, the movement being light. Sweet potatoes are also out of the market. We quote: Apples, \$1.50 to \$2.50; orange, \$6.25 to \$7 per bbl., \$3.50 to \$4 per box; Lemons, \$4 to \$5; keg grapes, \$5 to \$6.50; Valencia oranges, \$5 to \$5.50.

DAIRY PRODUCE—New Brunswick factories are shipping some cheese by the first direct steamer to Liverpool. There is a firm feeling in late makes, but there is not much activity and early makes are dull. In butter the quantity to hand is large, it is thought, because holders are marketing stocks rather than run the risk of the heavy losses of last season. Creameries still hold there butter above St. John markets. A good butter will, however, bring 20 cents. In eggs there is a good demand with firm prices. We quote: Common dairy butter, 15 to 16c.; dairy, 17 to 18c.; new creamery prints, 22c.; cheese, 8½ to 9c.; creamery, tubs, 20c.; eggs, 16 to 17c.

MOLASSES—There is a light movement. Prices tending upward. New Orleans in barrels is showing a nice business, giving good satisfaction. Prices are up two cents. In syrup only a light quality is used here. The sale is somewhat hurt by some poorer grades that have been offered. We quote as follows: Barbadoes, 32 to 34c.; Trinidad, 33 to 34c.; Porto Rico, 34 to 36c., bbls.; New Orleans, 32 to 34c.; St. Croix, 31 to 32c.; syrup, 35 to 38c.

SUGAR—Already there is a firmer feeling as noticed by THE GROCER, and holders are happy. Prices have already advanced some. The movement is lighter. We quote: Granulated, 4¼ to 4¾c.; yellow, 3½ to 3¾c.; Paris lump, 5¼ to 5½c.; powdered, 5¼ to 5½c.

FISH—There is quite an active movement in fresh fish, but stocks to hand are light and not up to the demand. In dried there are a few coming forward, but stocks are light and prices held firm. In pickled there are fair stocks at low prices and the quality is good. In smoked there is still a very dull market with nothing encouraging from the West Indies, upon which we depend a good deal for an outlet. Frozen herring are much lower than last year. We quote as follows: Fresh haddock, 2 to 2¼c. per lb.; dry, \$1.50; large cod, \$3.60 to \$3.75; medium, \$3.35 to \$3.50; pollock, \$1.40; bay herring, \$1.25 to \$1.30 per half-bbl.; Ripplings, \$1.65; Wolves, \$1.85 to \$2; smoked herring, old, 4 to 5c.; new smoked, 5 to 6c.; Canso, \$5 to \$5.50 per bbl.; shad, half-bbl., \$5 to \$6; Grand Manan herring, half-bbl., \$1.25 to \$1.35; Shelburne, \$3.00 bbl., \$1.65 half-bbl.; boneless, 2½ to 8c.; oysters, \$3 to \$3.50 per bbl.; small cod, \$2.50; frozen herring, 50c. per 100.

PROVISIONS—Prices continues low with the largest demand for this year over. Smoked meats are in light demand even at the very low figures. The best retail city trade is supplied by local curers. We quote: Clear pork, \$15.50 to \$16; mess, \$14 to \$15; P. E. I. prime, \$11 to \$12; beef, \$13.25 to \$14.25; pure lard, 9½ to 10½c. compound, 7 to 8c.

FLOUR, FEED AND MEAL—In flour we quote Manitoba lower, and other grades show but little change. Although the market is easy, it is not thought prices will go much lower. Ontario mills are more freely offering Manitoba flour. In oatmeal the feeling is firm, and oats have again slightly advanced. P. E. I. will be from now on largely shut out owing to lateness of season. New

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.

Wholesale trade only.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearlina.

C. & E. MACMICHAEL,

40 DOCK ST., ST. JOHN, N.B.

ONLY THE BEST

Fish are packed in the cans of the

Golden Brand Haddies

They will give satisfaction both
to the dealer and consumer.
Every can warranted.

NORTHROP & CO.

Packers Agents ST. JOHN, N.B.

FISH

WITHOUT A BONE.

Ordinary Boneless Fish have some bones in them, but we now put up pure Codfish in 3-pound boxes

WITHOUT A BONE.

This is the best Fish packed in Canada, and very much superior to Fibred or Shredded Fish.

JOHN SEALY - St. John, N.B.

EPPS'S COCOA

1-4 lb. Packets. 14 lb. Boxes
secured in tin.

Special Agent for the Dominion

C. E. COLSON - MONTREAL



ASK FOR

MOTT'S

DON'T THINK

That you can save money when you buy a cheap, low grade flour that is not advertised. We know it costs less than the best at first, but is always most expensive in the end—and never gives satisfaction to your customers.

Dalley's Royal Hygienic Self-Rising Flour is guaranteed pure and sells at once to your best people.

TEA, GRAHAM,
PANCAKE AND
BUCKWHEAT FLOUR.

THE F. F. DALLEY CO. Limited
HAMILTON, CANADA.

Only the best fruit, thoroughly cleaned and picked, is used in making

**CLARK'S
ENGLISH MINCE MEAT**

An Article fit for a King's Table.

Every package guaranteed to be as represented.

W. CLARK - MONTREAL

Mince Meat

FINE QUALITY

In 7, 14 and 28 lb. pails. Write for quotations.

T. A. LYTTLE & CO.
TORONTO

Don't Brag

Sell the best Canned Goods, and your reputation is secure.

THE **"KENT"**

CANNING AND
PICKLING CO.

Chatham, Ont.

We can't say



TRADE MARK.

How many families throughout Canada are using our goods, but we are sure that those who are using them are amply satisfied with them. The goods are strictly pure and cannot fail to give satisfaction even to the most exacting consumer.

DELHI CANNING CO.

DELHI, ONT.

Brunswick oats not being clean are not liked. In hay prices show quite an advance. There is little movement in the city. American buyers through the country are active. In beans the feeling is rather firmer, with good stocks held here bought at low prices. The low price of cornmeal makes the demand for feed light. In general movement business begins to fall off. We quote as follows: Manitoba, \$4.6c to \$4.65; best Ontario, \$4.10 to \$4.15; medium, \$3.80 to \$3.85; oatmeal, \$3.50 to \$3.65; cornmeal, \$2.30 to \$2.35; middlings, \$1.90 to \$2.00 on track; bran, \$1.80 to \$1.90; hand-picked beans, \$1.25; prime, \$1.20; oats, 33 to 35c; hay, \$12 to \$12.50; pot barley, \$4; round peas, \$3.65 to \$3.75; split peas, \$3.70 to \$3.80; yellow eye beans, \$2; buckwheat meal, \$1.30 to \$1.35.

ST. JOHN NOTES.

Owing to scarcity of cornmeal from mills here, some Canadian and American is on the market.

Our local curers of pork are doing a large business this fall. Last week one firm shipped 1,500 lbs. to Boston. They have also sold in Montreal.

The Central Creamery, of Charlottetown, is now running. They receive milk, and also cream, the latter being sent from outside factories, which act as skimming stations.

The Brantford Starch Co., represented here by N. D. Hooper, is putting a new package of extra quality starch upon the market called "Lily White Goss." It is a six pound tin package handsomely colored. It meets with a good demand.

Along our north shore smelt fishing during the winter season is a matter of much profit. It is now in full swing. In one day lately one man took four tons, for which he received \$50 per ton. In one day some 40,000 lbs. passed through here for the American market and two cars for Fredericton.

One of our largest cheese makers has this season shipped some 40 tons to the English market on his own account, and is well satisfied with results. Formerly these goods were sent through Montreal merchants.

The trade of St. John for November makes a good showing, compared with that of a year ago. Imports are about \$45,000 more, and exports some \$55,000 in excess. Duty collected is \$10,000 more.

At the annual meeting of the Board of Trade the retiring president, W. Frank Hatheway, declining to serve another term, Mr. Fisher was elected for the ensuing year.

W. C. Pittfield was chosen vice-president. The retirement of Mr. Hatheway was much regretted, he having by his time and energy done much to bring the Board to its present efficiency.

A. L. Goodwin, our large fruit dealer here, begins to feel, with others, the advantage of a direct steamer between here and Liverpool. By last steamer he received a large consignment of Valencia oranges, and was able to sell in both Montreal and Boston.

It is for the Canadian exporter and importer to see that Canadian business does not go to build up American ports. It is with them to make St. John the winter port of such business as is done via Montreal in the summer. The results so far are pleasing. The last Turner's Line steamer took a fair quantity of western freight outward as well as having landed a quantity. A quantity is also ready for shipment by the first of the Beaver Line including 2,000 sacks flour. Other lines are also talking of coming here. The steamer Concordia of the Donaldson Line sails from Glasgow Dec. 4 for here, and it is expected another steamer of the same line will be here in January.

Sense and cents—He who is possessed of the first will spend the latter in procuring cough drops. Have on hand B. F. P. cough drops if you want him to come back to your counter.

HALIFAX TRADE GOSSIP.

WE are enjoying a quiet week. I should rather say we are having and enjoying a quiet week. We are having it quiet as far as trade is concerned, and we are enjoying it because there are no unpleasant incidents to record. The weather continues open. Some snow has fallen to the eastward and westward, but Halifax streets are bare. It is to be hoped the proper weather will set in shortly and give our merchants a chance to do some holiday trade.

The markets may be tersely summed up as follows: Flour, steady at the decline; produce, a drug on the market; sugar, steady at the advance; beef, stiffer; poultry, low, and other lines unchanged.

We are naturally interested in sugar, having the head office, two of the refineries and most of the stock of the Acadia Refining Co. here. It was gratifying to learn from the report of the last general meeting that a dividend had been declared on the year's operations. It is, therefore, gratifying to know that the outlook for the year just commenced is very good. The company is doing a good business just now. During the past few days there have been constant enquiries for cargoes at the old prices, but all the offers have been declined, and many are

The New Rochester Lamp



No. 19 P or Heater

Thoroughly up to date
The best Lamp in the world
Great variety in designs

The New
Rochester Parlor
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Burns oil without odor.
Will heat a room 15 x 15 comfortably in cold weather.



Mammoth Hanging Lamp

THE ROCHESTER LAMP CO.

69 Bay Street, TORONTO

CRESCENT BRAND

BRUNNER, MOND & CO., Ltd,
NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums.
Orders for direct importation from
the Wholesale Trade only.

WINN & HOLLAND

MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

WAIT!!

FOR THE RAIN BOW

Our travellers will show
Samples on Dec. 16th.

PURE GOLD M'FG'G.CO. 31&33 FRONT ST. EAST.
TORONTO.

buying on the new basis. Quotations are :
Granulated, 4 5-16c.; yellows, 3½ to 3¾c.

We import most of our poultry and fresh beef from Ontario ; but a large consignment of turkeys for the Thanksgiving season failed to arrive on time. They are expected this week, and are offered at 7½c. Ontario dealers are not giving us quotations for Christmas poultry. They are evidently looking for good prices, but that all depends upon the weather. This has been a bad year for poultry in this market, as there is none going forward to Newfoundland as formerly, and P.E.I. dealers are unloading stocks here. The outside price to-day for turkey is 10c. Ducks are worth 9c. and geese 8c. Fowls sell at 30 to 40c. and chickens from 35 to 45c.

The beef market is very good, small bringing from \$5 to \$6, and heavy from \$7 to \$8. Fishermen taking home winter provisions caused the little boom in beef. Most every fisherman takes home a quarter at this season. A representative of a Toronto house is here trying to place a carload of dressed beef. He asks from 5½ to 6¼c., landed here, but does not appear to meet with many ready buyers.

Small dressed hogs are in demand this week. Sales were made at 5¼c., but a nice article would bring more money.

Lambs sell at from \$1.50 to \$2.60, but sellers are offering them at 3¼c., live weight, in quantities of five or more. Mutton finds few purchasers at 2¾ and 3c.

There will be some little trade in eggs from now till after Christmas. Island stocks (cold storage) are offered at 16c. Fresh

stocks are worth 20c., and limed stocks sell as low as 14c.

Prince Edward Island produce continues to arrive and shippers are not making much money. Potatoes bought on the Island at 13c. sold here this week at 12c. That, of course, was a lot of 300 bushels, the captain of the schooner selling in order to clear for home before his harbor is frozen up. They can be bought in quantities of 50 bushels at 14c. Sales were made all the way from 12 to 20c., which is the outside figure, except for lots of five bushels or under, which command 24c.

Flour stands about at last week's figures, with only the ordinary business doing.

All other lines are quiet and unchanged.

PERSONAL MENTION.

Mr. Tait, of Cawker & Tait, Bowmanville, is in town this week. One of his first calls was to see THE CANADIAN GROCER, which he says is the most welcome visitor he has to his store. He reports business good, with splendid prospects for Christmas trade, goods for which he is now buying. Crockery is very active in their town.

Charles A. Leaney, W. H. Gillard & Co.'s genial North Shore traveler, has just come back from an extended trip and reports things along his route as "looking up" considerably. The retailers, he says, have begun to feel the reviving effects of sleighing and expect a first-class winter, from a trade standpoint.

Mrs. Ross, wife of Mr. Ross, one of Raglan's merchants, was in Toronto last week.

IN THE DOMAIN OF RETAILERS.

James Steap, provision dealer, Clinton, has added a grocery department to his business. He has put in a full line of groceries, and will make a specialty of this branch of his business.

W. Gowdy, of Guelph, has made substantial improvements in his store, among which is a new plate-glass window. He has not over-looked his stock, for a full line of fancy groceries has been put in for the holiday trade.

James Steiss, of Berlin, who is well known as a purveyor of fancy groceries and imported goods, has had his store remodelled lately.

J. P. Tippling, of Goderich, is opening up in the grocery business in the premises formerly occupied by H. E. Snells, which were burned out some time ago.

P. Anderson, of the "Marvelous Tea Store," Guelph, has put in a new plate-glass front in his store, and otherwise improved his premises. He has a stock of holiday goods in keeping with the new surroundings.

James McCrea, of Guelph, has put a cash railroad service in his store, and added other up-to-date innovations.

A. E. French, general merchant and postmaster, of Copper Cliff, has sold out his stock-in-trade, post-office and livery business to Jas. Hamilton & Sons, of Glen Huron. Mr. Fred. Hamilton is managing the business there.

Package Goods Trade

With us beats all
previous years. Never
had such a demand
for fine goods before.

All varieties selling
with the most gratify-
ing success. Can't we
make you up an order
out of the following
choice assortment?

Desiccated Rolled Oats

Desiccated Rolled Wheat

Desiccated Rolled Barley

Breakfast Hominy

Write us for
Price List.

Buckwheat Flour (Self-Raising)

The IRELAND NATIONAL FOOD CO. Ltd.

OPERATING The Largest and Most Complete Breakfast
Cereal Food Mills in the Dominion.

Toronto, Canada.

DON'T

be without
these



MANUFACTURERS

THE . . .

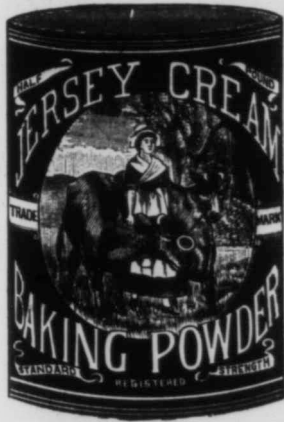
T. A. Snider Preserving
Company



Eastern agents:

ROSE & LAFLAMME
MONTREAL





All the world
loves a

WINNER

We offer you a chance of pleasing every one of your customers
Sell them our celebrated and perfect

**Jersey Cream
Baking Powder**

LUMSDEN BROS. - Hamilton, Can.

EWING, HERRON & CO.

**Have Tons
OF CARRAWAYS**

Recleaned and double sifted. Samples
and quotations sent on enquiry.

Trade Mills - - Montreal

**GASPE DRY CODFISH, GREEN OOD-
FISH, N.S. AND O.B. HERRING**
B.C. Salmon, Canned Lobsters, Mackerel and
Blueberries, Nfld. and Gaspe Cod Oil

CLARETS

Alex. Andreae Kraay & Co's very fine old Clarets

BASS' ALE

The Bugle Brand is the best imported

GUINNESS' STOUT

Bulldog Brand, the highest grade bottled

Cockburn & Co.'s Very Old Highland Whisky

SPECIAL LIQUEUR WHISKY

**J. & R. McLEA, 23 Common St.
MONTREAL**

**EXTRA FAULTLESS Corn
GOLDEN WAX and REFUGEE Beans
LITTLE CHIEF Brand**

These fine goods, being beauti-
fully labelled, make a most attract-
ive display and sell especially well
during Xmas trade.

**JOHN SLOAN & CO.
TORONTO.**

IN STORE

Rio Coffee

Very choice selection.

LAKE HERRINGS

Special
quotations for
quantities.

TROUT and
WHITEFISH

Warren Bros. & Boomer

WHOLESALE GROCERS

35 and 37 Front St. East, Toronto.

NOW IN STORE

Excelsior Vostizza Currants
Cases and Half-cases.

Perfecto Vostizza Currants
Cases and Half-cases.

London Layers. Black Baskets.

A full and complete stock of Christmas Fruits.

T. KINNEAR & CO.

49 Front St. E., TORONTO.

J. W. Lang & Co.

Have in stock . . .

Martin Wagner's Pineapples
eyeless and coreless "Extra."

Martin Wagner's Pineapples
eyeless and coreless "Fine."

Curtice Bros.' "Monroe Brand"
Strawberries.

Shredded Codfish, "pkges."
Very fine.

J. W. Lang & Co.

59, 61 and 63 Front
Street East Toronto.

40% Profit

Supreme Soap gives 40% profit.
Wonderful gives 40% profit.
Our Own Electric gives 35% profit.
Sunflower gives 35% profit.

Manufactured by

P. M. LAWRASON
London, Ont.

Cigarettes

RICHMOND STRAIGHT CUT, No. 1

SWEET CAPORAL

ATHLETE

SWEET SIXTEEN

DERBY

Now in store.

PERKINS, INCE & Co.

TORONTO.

NEW . . .

Grenoble Walnuts

Tarragona Almonds

Filberts

Dates, etc., etc.

: : : IN STORE

SMITH & KEIGHLEY

9 Front St. E. TORONTO.

PRACTICAL PUBLICITY.

By NATH'L C. FOWLER, JR.

No. 1.

NEW DRY GOODS STORE,
No. 283 Broadway, opposite
Washington Hall.

A. T. STEWART informs his friends and the public that he has taken the above store, where he offers for sale, wholesale and retail, a general assortment of fresh and seasonable DRY GOODS; a choice assortment of Irish Linens, Lawns, French Cambrics, Damasks, Diaper, &c.

N.B.—The above goods have been carefully selected and bought for cash, and will be sold on reasonable terms to those who will please favor him with their commands.

The above advertisement, greatly reduced from the original, appeared in The New York Daily Advertiser, on September 22, 1823. It represents the initial business announcement of the greatest merchant of his time, or of any other time, and it presents a style three quarters of a century old, when advertising was a luxury, and not indulged in by more than one merchant out of a half a dozen. There is no record to prove that this advertisement was successful in the day of it. It was certainly better than the majority, and the best, however poor, generally succeeds. Half the advertisements, even in our progressive cities, are close copies of this old style. Merchants who believe in progressive methods of business don't always realize the necessity of modernism in advertising. The world moves, and business with it. However successful our grandfathers' advertisers may have been, their method cannot, in the nature of things, be profitable to-day. The man who follows old styles of advertising is as foolish as he who tries to sell hoopskirts to Fifth Avenue women. The successful merchant is he who adapts his business and advertising to the times, allowing his advertisements to contain all the good of the old style and all the good of the new style, a happy compromise between present over-originality and former over-conventionality. I present the advertisement, rewritten and reset, following a style of modern success.

New Store

My new store is open—
everybody is convenient
to it—283 Broadway, fac-
ing Washington Hall—dry
goods and all that dry
goods stand for—only the
best for the best people,
whether they have much
money or not.

Yours for business,
A. T. STEWART.

HINTS TO BUYERS.

Clemes Bros. have taken into stock a car of bananas for the Christmas trade.

H. P. Eckardt & Co. are offering a special drive in California prunes, 80-90 fruit.

Clemes Bros. are offering a fine sample new Bordeaux walnuts at low figures.

Robert Greig & Co. have now in stock a supply of shelled almonds and walnuts.

H. P. Eckardt & Co. are offering a line of California apricots and peaches, in bags, at low figures.

The Pure Gold Manufacturing Co. report that last week's trade in extracts was the largest they ever had.

T. Kinnear & Co. have in stock a line of "Victoria" package tea, which can be retailed at 40c. per lb.

Wm. Paterson & Son are making a fine line of colored sugars for cake decorating. Travelers have samples.

D. Gunn, Flavell & Co. report that within a few days they have disposed of a car of poultry at fairly satisfactory figures.

Laporte, Martin & Cie. are carrying a full range of fish supplies of all kinds for the Advent trade. They ask for correspondence.

The trade is invited to try Laporte, Martin & Cie.'s "Victoria" brand fine Japan tea in 5-lb., 10-lb. and 20-lb. boxes. There is profit in it.

J. F. Ramsay & Co., of Toronto, have a large stock of low grade Japan teas (new season's), which they are offering at proper prices.

Craven's English confectionery, in glass jars, has been in great demand this season. Robert Greig & Co. are selling agents for Canada.

W. H. Gillard & Co. have special values to offer in Moyune Young Hysons, Ping Sueys and sifted Hysons, of which they have a large direct shipment just to hand.

This is the season of mince pies, for which there is nothing better than the condensed mincemeat. C. & E. Macmichael have sold these goods for years, and can supply the trade.

Baker Bros., the Halifax agents for Marshall & Co., Aberdeen, Scotland, report a steady growth in sales. They have just placed a nice order with the shippers for Geo. A. Pyke.

"This has been an exceptionally good year so far for the sale of Mediterranean fruits," says W. H. Gillard & Co., of Hamilton, who are large handlers of this commodity. Their importations this year have been nearly double that of any former season.

"Although prepared for a big fall trade, the rush we are presently experiencing is quite beyond our most sanguine expectations," say Robert Greig & Co., of Montreal. "Our entire staff is working day and night trying to keep up with the orders."

Digby finnan haddies are making a name for themselves—that is, the fresh smoked—the shipments of canned being already very large. They are being sent to Winnipeg, and even to British Columbia. In the latter place they retail at 25 to 30c. per pound.

One of the best Montreal firms are offering at special figures all lines of goods for which they are agents for Christmas and New Year's trade. Those goods are guaranteed equal, if not superior, in quality to any other on the market, although they are of a lower price. See Laporte, Martin & Cie.'s advertisement in this number for details.

SITUATION VACANT.

WANTED—AT ONCE FOR NORTHWEST, AN experienced retail grocery man—competent manager and first-class salesman, about forty years of age. Permanent situation. Reply, enclosing letters from last employer and others, and stating salary to G., "GROCER."

FOR SALE The stock of a General Store, at Uphill, Ont. Tenders offering price on the dollar will be received up to 1st Feb., 1896, upon which date a sale must positively be effected. Apply on the premises, to J. C. KYLE, Uphill, Ont.

WITCHKLOTH

The latest and best for cleaning Gold, Silver, Brass, Nickel, Copper, Bicycles, etc. **Retails at 15c.** Send small sample order.

Sole Agency for Canada

TEMPLE BUILDING, 113a, MONTREAL

BEATTY, BLACKSTOCK, NESBITT, CHADWICK & RIDDELL
BARRISTERS, SOLICITORS, NOTARIES, ETC.

Offices—Bank of Toronto, cor. of Wellington and Church Streets,

TORONTO, ONTARIO.

Solicitors for Bank of Toronto, Board of Trade, Toronto
R. G. Dun & Co., (Mercantile Agency,) etc.

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS

Managers for Canada — Montreal

CAUSES OF FAILURE

In the Hardware Trade and How Avoided.

As long as there are failures, subjects that furnish information how to prevent them will always be timely. We have published, in pamphlet form, three admirable papers on the above topic, in which Over-Stocking, Expense, Capital, Credit, Discounts, Buying, etc., etc., are ably discussed. We will mail the whole three essays to any address on receipt of

25 cents

HARDWARE AND METAL, Toronto

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

SOLE PROPRIETORS
AND AGENTS FOR

"ICE CASTLE BRAND"

Canned Salmon

All Salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C.

OFFICE, Vancouver, B.C.

Please

Read this over and see if we can do anything for you

FOR CHRISTMAS AND NEW YEAR'S TRADE

Wines

Ports and Sherries in wood, from 65c. to \$4.00 per gallon.

Ports and Sherries in bottles of every grade.

Sicily and Tarragona Wines of superior quality.

Clarets, Sauternes, Burgundies, etc., of every quality and price.

Brandies

"P. Richard's" V. S. O. P.

"P. Richard's" V. S. O.

"P. Richard's" V. O.

In bottles, half-bottles, imperial flasks, flasks, half-flasks; also in wood. All other well-known brands of Brandies are kept in stock.

Champagnes

OUR AGENCIES. TRY THEM.

"Couvert" Brand in bottles and half-bottles.

"Vve Amiot" in bottles and half-bottles. We have also in stock all best known brands of Champagnes

Whiskies

Of every description and brand; we would recommend to try

The "Mitchells Bros." In four styles of bottles.

Scotch and Irish Whiskies.

ALSO A FULL ASSORTMENT OF FINE DRIED FRUITS, SUCH AS

Malaga and California Raisins; Nuts and Almonds; Flgs, Layers and Natural, in 12-oz., 10-lbs., 20-lbs. and 30-lbs.; Hallowee Dates, etc.

FRUIT SYRUPS

IN FANCY BOTTLES
NEW DESIGNS

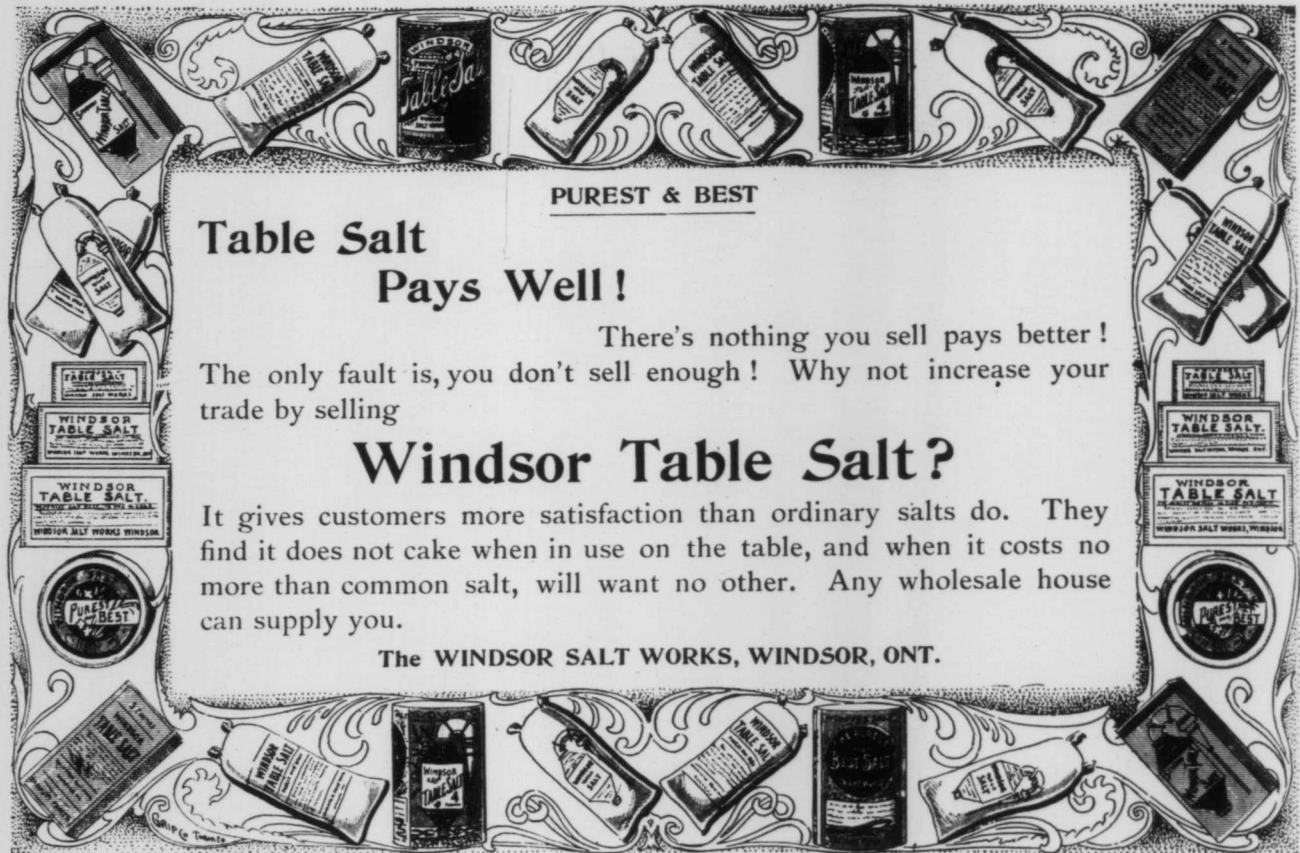
We guarantee we can satisfy anyone, both on quality and value of goods.

We only want you to ask us quotations before you buy elsewhere.

Laporte, Martin & Cie.

WHOLESALE GROCERS

Montreal



PUREST & BEST

**Table Salt
Pays Well!**

There's nothing you sell pays better!
The only fault is, you don't sell enough! Why not increase your
trade by selling

Windsor Table Salt?

It gives customers more satisfaction than ordinary salts do. They
find it does not cake when in use on the table, and when it costs no
more than common salt, will want no other. Any wholesale house
can supply you.

The WINDSOR SALT WORKS, WINDSOR, ONT.

You will find that these packets are the most attractive you have ever seen and that their contents make the most delicious TEA you have ever tasted—

**TAKE
THEM
ON**
and they will make a
**TRADE
FOR
YOU!!**

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.

SOLD IN LEAD PACKETS

Spring Picked!!!

Skilfully Blended!!

Attractively Packed!



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

“CEYLON”

Every Wide-Awake Grocer

is buying The Wonderful Teas of
CEYLON

The Purest
Cleanest
Healthiest
Most Delicious

TEAS

ARE
YOU?

COMMUNICATION WITH FRANCE.

Further consideration of the subject of direct trade between France and Canada has created, according to the Ottawa correspondent of The Mail and Empire, a doubt in the mind of the Minister of Trade and Commerce as to whether better results might not be obtained by trading at Bordeaux, or some Mediterranean port, with an extension to some Italian port, than could be expected by trading to Boulogne or Havre, or any other part in the north of France. It appears that the chief demand for Canadian lumber and fish comes from the south of France, and it is questionable therefore whether it might not be better to have direct connection with the south than with the north. Again, Italy is proposing to meet Canada to discuss reciprocal trade, and it is not at all unlikely that negotiations now going on may result in something practical. In that event a line to the south of France might easily be extended to include a port or ports in Italy. Besides, it must be remembered that an existing line, the Hansa, gives us direct communication with Hamburg and Antwerp.

JAPAN TEA SHIPMENT.

Yokohama mails are to Nov. 15th, Smith, Baker & Co., and report upon tea as follows: Our markets have remained without any distinctive feature of interest, with a comparative small business doing at the two ports, operations having been curtailed by the poorer assortment of teas on offer as well as by the firm attitude of sellers. Yokohama—Arrivals, 4,801 piculs; settlements, 3,808 piculs; stock, 5,090 piculs. Hiogo—Arrivals, 5,080 piculs; settlements, 5,110 piculs; stock, 2,465 piculs. Settlements at both ports amount to 386,156 piculs, against 365,221 piculs at the same time last year, and 349,820 piculs in 1893. Comparison of tea export:

	From Yokohama and Hiogo.	Current season.	1894-95.	1893-94.
To U. S. and Can	42,819,359	39,417,111	38,488,185	
To San Francisco	3,720,082	3,185,287	3,531,806	
To England	291,376			
Total	46,829,815	42,602,398	42,019,991	

SUGAR IN EUROPE.

As regards the European sugar situation, says Wittett & Gray's Statistical, the crop deficiencies continue to be variously estimated from 807,000 tons to 1,050,000 tons. From the low point of 10s. for immediate delivery the market has slowly improved to 10s. 6d., and appears to be gaining strength and stability as it improves, so that it is not likely to recede again to the recent low point, and is more likely to take on a steady improvement in harmony with the statistical position of the present campaign, more particularly should the necessities of our refiners induce them to make early purchases in Europe.

NOVA SCOTIA FIBRED CODFISH

REPRESENTS the highest achievement in the art of curing and preparing Codfish ready for cooking.

NOTHING is used in this product but the finest of shore Codfish especially cured and dried for it.

THE disagreeable odor usually considered to be a necessary evil to be endured while cooking Codfish will be found to be entirely lacking in this.

EVERY particle of skin and bone being removed and the water evaporated, there is absolutely no waste. The contents of each package, therefore, is worth to the housekeeper about three times its weight in Codfish as ordinarily sold.

PUT UP in half-pound cartons, 3 doz. cartons to the case, and sold by the wholesale and retail grocers throughout Canada.

PARKER, EAKINS & CO. Curers and Dealers in Fish for Home and Export Trade YARMOUTH, NOVA SCOTIA

A Grocer Writes:

One of our customers in asking for some of your tea (**TETLEY'S**) told me she had tried many packet teas, but always came back to Tetley's, as she found it always uniformly good.

DO YOU KEEP IT ——— ?

London, Eng., 5, 6 and 7 Fenchurch St.
Montreal, 14 Lemoine St.
Headquarters for Canada.
Toronto, 128 Richmond St. West.
Manitoba, Northwest Territories and British Columbia,
The Hudson's Bay Co.



John Dewar & Sons,
DISTILLERS, Limited.
PERTH, SCOTLAND.

London Offices,
48 Abchurch Lane, E.C.

J. M. Douglas & Co., Agents, Montreal.

INNOCENCE AND GUILT.

EDITOR GROCER.—That little story by "Rambler" which appeared in THE GROCER two weeks ago has its sequel. It runs thus: A certain Mr. ——— who sometimes, it is said, writes up stories for a certain trade journal, and who is known among the "boys" as the gentleman of "many lines," one day last week while talking to a certain grocer in his store, spied the Mr. ——— (who, it is said, is the one who "betrayed himself" spoken of in the little story) alighting from a street car, and, making his way for the store in which the gentleman of "many lines" was in, when suddenly he complained of a pain in his stomach, and asked the grocer if he might go below, which request was granted him, nothing suspicious at this time being suspected by the grocer for the sudden collapse of this gentleman of "many lines."

On Mr. ——— entering the store in his usual gay and gentlemanly manner, he addressed the proprietor with the usual "Good morning," and, turning to another traveler who was waiting to do business, said: "I suppose you are first." "Oh, no," said he, "I am through, but here's someone's satchel on the counter, it looks more in your line than mine." Mr. ——— smilingly replied, "Then if you are through I suppose I am next, as the satchel can't speak for itself without its owner." Mr. ——— did his business quickly, and had just got through with the proprietor as the gentleman who had been so suddenly taken ill came up from below, blushing and seemingly a little embarrassed, muttering that he never before remembered being taken sick as suddenly. He thought perhaps he had taken cold, and with some little more conversation about the weather, etc., he and Mr. ——— left the store together, apparently very friendly. Another gentleman dropping in just at the time, remarked, as he entered, "Why that's so-and-so and Mr. ——— just gone out. They seem quite friendly." "Why not?" said the proprietor. "Oh, you can't have read the story in THE GROCER last week, and I'll wager a new hat that Mr. ——— hasn't either, or you would have heard something about it when they met." "Is that so?" said the grocer on hearing the story, "why that will account then for so-and-so wanting to go below so suddenly when he saw him coming in just now. Yours, etc., OBSERVER.

INCREASE IN SALT EXPORTS.

The shipments of English salt during the month of October were 58,679 tons. Rock salt, 7,243 tons. This was a net increase of 18,352 tons over the same month of 1894. The exports to the United States, British North America, West Indies, Central America, South America and Africa have been above the average, and the coastwise shipments have been about what is customary at this period of the year.

A BEAUTIFUL CRYSTAL PITCHER
FREE WITH

Tutti Frutti

Ask your wholesaler for it. Send postal to us for advertising matter. Adams & Sons Co., 11 and 13 Jarvis St., Toronto.



BROOMS . . .

BROOMS

OUR BRANDS:

Imperial Gold Medal Victoria
Bamboo Carpet Standard Leader

A variety of sizes in each line. Give us a trial order.
Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS

Manufacturers. TORONTO, ONT.

CONFIDENCE

in the merits of the goods you sell is an important element of success.

**JOHNSTON'S
FLUID BEEF**

can always be sold with the most absolute guarantee that it is the best beef preparation. We will back you up in this statement to the fullest extent.

THE JOHNSTON FLUID BEEF CO. - MONTREAL.

JAPAN TEAS "New Season's"

FROM 13½ CTS. UP.

Best value in Canada to-day. See our travellers or write for samples.

J. F. RAMSAY & CO.

WHOLESALE TEA IMPORTERS

14 and 16 Mincing Lane

Toronto.

BUSINESS CHANGES.**DIFFICULTIES, ASSIGNMENTS, COMPROMISES**

LAMARCHE & BENOIT have been appointed curators of the business of D. Phelan, soap maker, Montreal.

L. A. Colwell, grocer, St. John, N.B., has assigned.

J. D. Sibbald, grocer, Revelstoke, B. C., has assigned.

Simon P. Grimm, general store, Springfield, N.S., has assigned.

Sam. M. Green, drugs, Toronto, has assigned to J. P. Langley.

M. A. Guilmette, general store, St. Clothide de Horton, Que., has assigned.

Thos. Harkness, general store, Oxenden, Ont., has assigned to James W. Falls.

Wilson & Ranahan, grocers, London, Ont., have assigned to J. H. A. Beattie.

The sheriff is in possession of the Halifax Produce and Fruit Store at Halifax, N.S.

Robert Ellis, jr., general store, O'Leary Station, P.E.I., offers to compromise at 50c.

Paradis & Jobin are curators of the general business of Elzear Collin, Montmagny, Que.

Mary A. Hunter, general store, Chalk River, Ont., has assigned to Gideon Delahaye.

Charles Schmidt, baker, confectioner and grocer, Toronto, has assigned to E. R. C. Clarkson.

Alphonse Danville, general store, St. Jean De Chaillons, Que., has assigned. Creditors meet Dec. 16.

The creditors of Alphonse Gaumond, general store, St. Jean De Chaillons, Que., will meet Dec. 14.

John Grewer, grocer, Brussels, Ont., has assigned to Andrew Consley. Creditors meet Dec. 13.

Samuel Foster, general store, Chatsworth, Ont., has assigned to Wm. Breese. Creditors meet Dec. 13.

Wm. Mooney, general store, Orton, Ont., has assigned to Geo. A. Lacey, Hillsburg. Creditors meet Dec. 19.

Caleb Van Wart, doing business as C. Van Wart & Sons, grocers at St. John, N.B., has called a meeting of creditors.

PARTNERSHIPS FORMED AND DISSOLVED.

Price & Snowdon, produce, Montreal, have dissolved.

Leeming & Macklin, produce, Montreal, have dissolved.

The Saratoga Candy Manufacturing Co., St. Louis de Mile End, Que., have dissolved.

Edgreen & Munson, grocers, Rossland, B.C., have dissolved. John Edgreen continues.

The Bristol Medicine Co., at Montreal, has been dissolved, and Arthur Gagnon is now proprietor.

Joseph Bourque and Faida Ray have been registered proprietors of the general store of Jos. Bourque & Cie, St. Gertrude, Que.

The English Provision Co., Montmagny, Que., will dissolve partnership on Jan. 1. Chas. Thomson will continue.

The St. Jean Baptiste Grist Mill and Elevator Co., Ltd., St. Jean Baptiste, Man., has been incorporated.

Holland & Co., grocers, Truro, N.S., have dissolved, and Arthur H. Holland retires.

The "Fraser River Fish Curing Co.," of Vancouver, B.C., and the "British Columbia Pottery Co.," of Victoria, B.C., have been incorporated.

James McEvoy and Thos. Prendergast have been registered proprietors of a confectionery business at Montreal, as McEvoy & Prendergast.

SALES MADE AND PENDING.

John H. Land, grocer, has assigned to G. G. Steele.

The assets of Hubert Demers, Ottawa, are to be sold at auction.

Nap. Tessier's grocery stock, Quebec, was sold at 51c.

H. C. Heimerdinger's assets have been sold at Montreal.

The assets of Joseph Bourdon, grain, Montreal, have been sold.

J. Laval's general stock at St. Aime, Que., has been sold at 64c.

The confectionery stock of Joseph Fyfe, Midland, Ont., was sold at 38c.

Hector Lemieux's general stock at Chicoutimi, Que., has been sold at 60c.

The stock of Jos. E. Gravel, general store, St. Casimir, Que., has been sold at 23c.

Phillipe Bourgoin's general stock at Price's Village, Que., has been sold at 65c.

E. M. Law & Co.'s general stock at Victoria Harbor, Ont., has been sold to J. B. Horrell.

The assets of Loughman & Co., grocers and ships chandlers, Montreal, are to be sold by auction.

E. O. Runians, general store, Brampton and Hillsburg, Ont., has sold out his Hillsburg branch to D. J. Dutton, of Parkhill.

CHANGES.

Odillon Matte has opened a grocery store at Quebec.

Burton Bros. are opening a general store at Cobden, Ont.

W. H. Tonkin is opening a general store at Leskard, Ont.

Wm. Triget is commencing a grocery business at Quebec.

W. Anderson, drugs, St. Thomas, Ont., is removing to Otterville.

Joseph Quin has started a flour and feed business at Brandon, Man.

James McLagan, grocer, Ancaster, Ont., has been succeeded by J. Hyslop.

Alfred Pillon, grocer, McGregor, Ont., has been succeeded by Joseph Aubin.

Peter C. Larkin is proprietor of the business of P. C. Larkin & Co., teas, Montreal.

Dean & Cryderman, drugs, Victoria, B.C., have been succeeded by Dean & Hiscocks.

F. W. Cooper, general store, Craigvale, Ont., has been succeeded by Rebecca McConkey.

Charles Lacaille is proprietor of the business of Charles Lacaille & Cie., wholesale grocers, Montreal.

H. Garon & Co., general store, Notre Dame de Rimouski, Que., are opening a branch at Causapsal.

Currie & Co., general store, Nottawa, Ont., have removed to Rosemont, having been succeeded by J. W. Currie & Co.

Katherine Ransom, wife of Daniel H. N. Welsh, has been registered proprietress of the confectionery business of D. H. Welsh & Co. at Montreal.

DEATHS.

Geo. Willescroft, general store, Port Simpson, B.C., is dead.

J. T. Raymond, grocer, St. John, N.B., is dead.

Mrs. E. Morris, general store, Burin, Nfld., is dead.

FIRES.

Rufus Wood, general store, Amherst, N.S., has been burned out. No insurance.

Every cough drop in our 5-lb. can is an immediate source of relief from the most persistent cough. Try a sample of B. F. P. cough drops.

"SILICO"

**THE UP-TO-DATE
CLEANING SOAP.**

Cleans quickly and...

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.

Save Double Freights

Shipments to western firms, which have then to be reshipped north, south, or east, can be economically handled by us. Write for particulars.

BLAIKLOCK BROTHERS, MONTREAL

New York Fancy Brand. Have a good light. Use



Every Oil known to trade and industry—wholesale.



Christmas Pies..

Are made from **Wethey's Condensed Mince Meat**. It is made from pure and sound meats and fruits, seasoned with choicest spices. None better on the market. To be had from all wholesalers.

J. H. WETHEY, St. Catharines, Ont.



Champion Fire and Burglar-Proof Safes..

Made with Solid Welded Angle Iron Frame, Iron Inside Doors; 1,000,000 Change Combination Lock. Twelve years trial have proven them the Best. Fifteen sizes in stock. Write for our Price List.

S. S. KIMBALL
577 Craig St., Montreal, P.Q.

LONDON ONTARIO CANADA

Do you know Instantaneous Tapioca? Lo! 'tis ready in 15 minutes—needs no soaking. Do you know you have been buying STARCH for Tapioca for years? Stop it now, and buy Tapioca. "Instantaneous" is PURE Tapioca. Sold only in packages. We want an Agent in London.

HOWE, McINTYRE CO., Agents, MONTREAL

NORTHERN ASSURANCE COMPANY

Established 1836. OF LONDON.

Capital and Funds, \$36,465,000.
Revenue, \$5,545,000.
Dominion Deposit, \$200,000.

Canadian Branch Office, 1724 Notre Dame St., Montreal.

ROBERT W. TYRE - Manager.
G. E. MOBERLEY, Inspector.

TESTED and TRIED

.. for the ..
5th of a Century

EXCELSIOR COFFEE

Is it wise risking your Coffee trade experimenting with the new short-lived brands when you may still have this old reliable Coffee which has stood the test? No other like it.

TODHUNTER, MITCHELL & CO. High-Grade Coffee Importers **TORONTO**

MIXED

Sometimes, when ordering Table Salt, you may not find it convenient to order a barrel of 5c. bags and a barrel of 10c. bags. For just such cases we supply all the Wholesale Grocers in Toronto with a barrel containing 50 3-lb bags (5c. size) and 21 7-lb bags (10c. size). The price is \$2.75 per barrel at Toronto. The only Salt packed this way is the "WINDSOR" —purest and best.

Toronto Salt Works

128 Adelaide St. East
TORONTO, ONT.

City Agents for WINDSOR SALT WORKS

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.



ATCH
\$2.25.

S
hich have
south, or
led by us.

ONTREAL

light. Use

TRAL
SMOKE,
SMELL,
TELIGHT,
TORONTO.

—wholesale.

There is always a "best" in everything.

This time it is starch—Edwardsburg Starch. Anything we didn't know about making starch when we commenced business in 1858, we have since learned, and as we manufacture from nothing but purest selected corn we feel justified in calling our preparations "the best."

Edwardsburg Starch Co.

Cardinal, Ont.

rd

Sardines, Amer., 1/2 a	0 04 1/2	0 09
" Mustard, 1/4 size, cases	0 09	0 11
50 tins, per 100	10 00	11 00
MARSHALL & CO., SCOTLAND.		
Fresh Herring, 1-lb.	1 10	1 15
Kippered Herring, 1-lb.	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	2 00
Herrings in Anchovy Sauce	2 40	2 40
Herrings a la Sardine	1 85	1 90
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.		
(CANADIAN.)		
Comp Corn Beef, 1-lb. cans	\$1 40	\$1 50
" " " "	2 40	2 55
" " " "	4	4
" " " "	7 75	8 25
" " " "	16 00	18 00
" " " "	2	2 60
" " " "	2	2 65
" " " "	3 40	3 50
" " " "	2	6 00
" " " "	2	2 50
" " " "	2	2 75
" " " "	2	2 80
" " " "	2	4 00
" " " "	1	1 50
" " " "	2	2 25
" " " "	2	1 80
" " " "	2	1 50

ACME SLICED BEEF.		
No. 1 tins, key, 2 doz.	per doz.	\$2.50

BEARDSLEY'S BONELESS HERRING.		
2 doz.	per doz.	\$1

BEARDSLEY'S SHREDDED CODFISH.		
per doz.	per doz.	0 90

CODFISH.		
per doz.	per doz.	0 90

BEARDSLEY'S SHREDDED CODFISH.		
per doz.	per doz.	0 90

CHEWING GUM.

ADAMS & SONS CO.		
Tutti Frutti, 36 5c bars	per box	\$1 20
Pepsin Tutti Frutti, 23 5c packages	0 75	0 75
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80	0 80
Homebound Tutti Frutti, glass tops, 36 5c packages	1 20	1 20
Cash Register, 390 5c bars and pkgs	15 00	15 00
Tutti Frutti Show Case, 180 5c bars and packages	5 50	5 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75	3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00	6 00
Variety Gum (new), 150 lc pieces	1 00	1 00
Orange Blossom, 150 lc pieces	1 00	1 00
Flirtation Gum, 150 lc pieces	0 65	0 65
Monte Cristo, 180 lc pieces	1 30	1 30
Mexican Fruit, 36 5c bars	1 20	1 20
Sappota, 150 lc pieces	0 90	0 90
Orange Sappota, 160 lc pieces	0 75	0 75
Black Jack, 115 lc pieces	0 75	0 75
Red Rose, 115 lc pieces	0 75	0 75
Magic Trick, 115 lc pieces	0 75	0 75
Red Spruce Chico, 200 lc pieces	1 00	1 00

CHOCOLATES & COCOAS.

CADBURY'S.		
Cocoa essence, 3 oz. packages	per doz.	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	per lb.	0 40
Rock Chocolate, loose	37 1/2	0 40
1-lb. tins	0 40	0 40
Cocoa Nibs, 11-lb. tins	0 40	0 40
TODHUNTER, MITCHELL & CO'S.		
Chocolate—	per lb.	0 30
French, 1/4's—6 and 12 lbs.	0 30	0 30
Caraccas, 1/4's—6 and 12 lbs.	0 35	0 35
Premium, 1/2's—6 and 12 lbs.	0 30	0 30
Sante, 1/2's—6 and 12 lbs.	0 25	0 25
Diamond, 1/2's—6 and 12 lbs.	0 22	0 22
Sticks, gross boxes, each	1 00	1 00
Cocoa—		
Homeopathic, 1/4's, 8 and 14 lbs.	0 30	0 30
Pearl	0 25	0 25
London Pearl, 12 and 18	0 30	0 30
Rock	0 30	0 30
Bulk, in boxes	0 18	0 18
Royal Cocoa Essence, packages	per doz.	1 40

EPPS.		
Cocoa—	per lb.	0 35
Case of 112 lbs. each	0 35	0 35
Smaller quantities	0 37 1/2	0 37 1/2

FRY'S.

(A. P. Tippet & Co., Agents.)		
Chocolate	per lb.	0 42
Caraccas, 1/4's, 6-lb. boxes	0 42	0 42
Vanilla, 1/4's	0 29	0 29
"Gold Medal" Sweet, 6 lb. boxes	0 29	0 29
Pure, unsweetened, 1/2's, 6 lb. boxes	0 42	0 42
Fry's "Diamond," 1/4's, 6 lb. boxes	0 24	0 24
Fry's "Monogram," 1/2's, 6 lb. boxes	0 24	0 24
Cocoa—		
Concentrated, 1/2's, 1 doz. in box	per doz.	2 40
1 lb.	0 33	0 33
Homeopathic, 1/2's, 14 lb. boxes	0 33	0 33
1/2 lbs. 12 lb. boxes	0 33	0 33

JOHN P. MOTT & CO'S.		
(R. S. McIndoe, Agent, Toronto.)		
Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa	0 28	0 28
Mott's Homeopathic Cocoa (1/4's)	0 32	0 32
Mott's Breakfast Cocoa (in tins)	0 45	0 45
Mott's No. 1 Chocolate	0 30	0 30
Mott's Breakfast Chocolate	0 28	0 28
Mott's Caraccas Chocolate	0 40	0 40
Mott's Diamond Chocolate	0 22	0 22
Mott's French-Can Chocolate	0 18	0 18
Mott's Navy or Cooking Chocolate	0 27	0 27
Mott's Cocoa Nibs	0 35	0 35
Mott's Cocoa Shells	0 05	0 05
Vanilla Sticks, per gross	0 90	0 90
Mott's Confectionery Chocolate	0 21	0 43
Mott's Sweet Chocolate Liquors	0 19	0 30

COWAN COCOA AND CHOCOLATE CO.		
Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20	0 20
Diamond Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 22 1/2	0 22 1/2
Royal Navy Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 30	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 35	0 35

WALTER BAKER & CO'S.		
Chocolate—	per lb.	0 42
Premium No. 1, boxes, 12 lbs. each	0 50	0 50
Baker's Vanilla in boxes, 12 lbs. each	0 37	0 37
Caraccas Sweet, in boxes, 6 lbs. each	0 37	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20	4 20
German Sweet Chocolate	0 25	0 25
Grocers' Style, in boxes, 12 lbs. each	0 25	0 25
Grocers' Style, in boxes, 6 lbs. each	0 25	0 25
Eight cakes to the lb., in boxes, 6 lbs. e.	0 25	0 25
Soluble Chocolate—		
In canisters, 1 lb., 4 lb. and 10 lb.	0 50	0 50
Breakfast Cocoa—	per lb.	0 49
In boxes, 6 and 12 lbs. each, 1/2 lb., tins.	0 49	0 49

COFFEE.

Green.		
Mocha	per lb.	0 28
Old Government Java	0 30	0 30
Rio	0 20	0 21 1/2
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Gamboula	0 24	0 26
Jamaica	0 21	0 22
Maracaibo	0 21	0 23
TODHUNTER, MITCHELL & CO'S.		
Excelsior Blend	0 34	0 34
Our Own	0 32	0 32
Jersey	0 30	0 30
Laguaya	0 28	0 28
Mocha and Java	0 35	0 35
Old Government Java	0 30	0 32
Arabian Mocha	0 35	0 35
Maracaibo	0 28	0 30
Santos	0 25	0 27

DRUGS AND CHEMICALS.

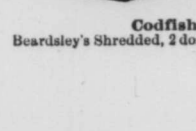
Alum	\$0 02	\$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03 1/2
Borax	0 10	0 12
Camphor	0 80	0 85
Carbolic Acid	0 25	0 50
Castor Oil, 1 oz. bottle, p. gross	4 20	4 20
" " " " " "	6 00	6 00
" " " " " "	8 40	8 40
" " " " " "	10 00	10 00
" " " " " "	12 00	12 00
Olive Oil, 1/2 pnt., 2 doz. to case	1 25	1 25
" " " " " "	2 50	2 50
Epsom Salts	0 02	0 02 1/2
Extract Logwood, bulk	0 13	0 14
" " " " " "	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb.	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Saltpetre	0 08 1/2	0 09
Soda, Bicarb., per keg	2 75	2 90
Sal Soda	1 00	1 25
Madder	0 12 1/2	0 12 1/2

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75	\$0 75
" " " " " "	1 25	1 25
" " " " " "	1 75	1 75
" " " " " "	2 00	2 00



ings..	3 30
ings..	3 10
ings..	2 90
ings..	2 30
ings..	2 75
ings..	2 60
ings..	2 40
ODS,	per doz.
..	\$0 85
..	2 00
..	1 75
..	0 90
..	0 75
..	0 75
..	2 00
..	0 90
..	1 05
..	1 45
..	1 75
..	2 40
..	1 75
..	2 40
..	1 90
..	2 65
..	1 85
..	1 60
..	1 60
..	0 85
..	2 10
..	1 40
..	1 90
..	1 15
..	0 80
..	1 75
..	2 30
..	1 10
..	1 35
..	1 55
..	1 15
..	0 20
..	0 12 1/2
..	0 10 1/2
..	0 11
..	0 10 1/2
..	0 18 1/2
..	0 16
..	0 23
..	0 35



HELP YOUR CUSTOMERS

to help themselves. Give them the best Yeast on earth

THE BEST IS **FOAM YEAST**

The Foam Yeast Co., Ltd.
TORONTO.

Heating Appliances

FOR SALE

We have moved into larger and more commodious offices, and we offer our Furnace, Radiators, etc., at less than half cost. These were put in new three years ago. Can be seen at this office.

THE CANADIAN GROCER.
TORONTO

THE PEOPLE'S Building and Loan Association (INCORPORATED)

Head Office - - London, Ont.

When business is prosperous every merchant should put by a regular monthly sum in our Class "A" stock. It will be available when you need it most \$3 deposited monthly is estimated to mature a \$500 certificate in 7½ years. Larger amounts in like ratio.

Security, first mortgage loans—the basis of wealth. Money loaned to buy a home, to build, to re-model the old house or pay off old mortgages. Agencies in all the principal towns and cities in Ontario. Write for manuals and name of resident agent in your locality. Do not delay. It will pay you.

Dogs for Business Men

Irish Terrier Puppies for Sale—From stock that has won first prizes in leading British and American shows. They are now the fashionable breed in Great Britain. They are the most faithful companions, best watch dogs (the Standard Oil Co. use them exclusively), for they will fight until the last drop of blood in their daring little bodies in defence of their master or his property. No rats can live where they are. They are excellent dogs or the woods, and very fond of the water.

Prices, \$25 to \$50 each.

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Importers and Breeders

P.O. Box 2179
MONTREAL

P.O. Box 2501
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BROWN & POLSON'S CORN FLOUR

WITH MILK, EXCELLENT FOR CHILDREN AND INVALIDS. MAKES DAINTY DISHES FOR BREAKFAST, DINNER & SUPPER.

NO PACKET GENUINE WITHOUT THESE SIGNATURES—

John Brown John Polson

SOLE AGENT FOR CANADA,

Write for samples and quotations

JOHN A. ROBERTSON, Board of Trade Building, MONTREAL

THE

Sydenham Glass Co. of Wallaceburg

WALLACEBURG, ONT.

Limited

Manufacturers of

Prescription Ware
Flasks and Liquor Bottles
Celebrated Beaver
Fruit Jars, Jelly Jars

PRIVATE MOULDS A SPECIALTY



OILS
OVALS
SALADS
SAUCE

BOTTLES

PICKLES
PANELS
BEER and
MINERAL

We make bottles of extra weight to order. We invite inquiry relative to lettered ware and bottles from private moulds. Prompt attention to orders and inquiries. Mention this journal.

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Agents for Manitoba and Northwest Territories. Agents for British Columbia.

Batty's Nabob Pickles AND Nabob Sauce

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM.

. . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. Gordon & Co., = = Montreal

For

25 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.



TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Bosckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE Oakville Basket Co.,

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Grockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

· HIGH CLASS · · GREAT NOVELTY · · GOOD PROFIT ·

ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

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TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers.



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The Dry Goods Review and The Canadian Grocer **\$3.00** *Send for Samples.*

THE DRY GOODS REVIEW

TORONTO MONTREAL



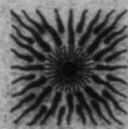
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CELEBRATED FOR

- Jams,
- Pickles,
- Sauces,
- Potted Meats,
- Table Delicacies.

— SOLD BY —

All Grocers in Canada



0 68
0 68
0 68
0 58
0 58
0 58
0 58
0 58
0 58
0 51
0 51
0 74

per doz.
\$ 1 60
1 65
1 40
1 65
1 75
9 00
7 50
6 50
5 50
2 00
1 40
1 85
2 75
2 25
2 00
1 80
1 75
1 30

1 60
1 50
1 40
1 25
2 25
1 25
3 60
3 60

3 10
3 10

Single Case
\$1 75
1 75
3 30
3 50
4 20
3 10
2 35
2 40

rice
ORS
N.Y.

Vocalists . . .



Are a good mark for the man who sells cough drops—particularly for the man who sells **B.F.P. Cough Drops**. A slight irritation of the throat—that unpleasant tickling sensation—will prevent the free and full use of the vocal organs. Persons thus troubled will quickly overcome this if they

USE

B.F.P. COUGH DROPS

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM CUT AND DERBY PLUG SMOKING TOBACCOS

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM CUT AND DERBY PLUG SMOKING TOBACCOS



THE "GENUINE"

is the King of all Lamp Chimneys. Made of the finest quality of Pure Lead Glass.



HEAT WILL NOT
BREAK IT.



EVERY CHIMNEY
NICELY WRAPPED
AND LABELLED.



There are a number of so-called Pure Lead Glass Chimneys on the market, and we would warn dealers to beware of imitations of our "Genuine" Lead Glass Chimney.



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Assignee, Accountant, Auditor, etc.

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Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

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ARTHUR P. TIPPET & CO.,
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CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT, TREASURER.
ESTABLISHED 1846.

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MERCANTILE AGENCY

THE BRADSTREET COMPANY,
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Offices in the principal cities of the United States
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in London, England.

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KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

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Glass Cloths and Papers, etc.

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