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TRADE AND COMMERCE

COMMERCIAL JOURNAL OFFICE.
Tuesday Morning, Jan 23.

VICTORIA.

There is no apparent change in the general condition of affairs and but little can be expected until the spring opens up with its usual developments. The sealing schooners are getting away to sea and each vessel leaves a fair amount of money in the usual channels. Foreign shipping has been dull for some time and there are at present no visible indications of much activity during the coming summer.

The foreign markets for our staple products are all dull and the rapid development of the great industries practically depends on a profitable foreign market. Money is still tight. Mercantile houses are able, however, to procure sufficient for their requirements.

The Vancouver *News Advertiser* says: "Trade has been dull during the past week, this season being the quietest portion of the year, collections, too, are reported as slow and hard to make. The shipping trade has been brisk during the past week. The lumber trade does not show much improvement at present. The bad weather has still retarded all outdoor work and a number of men are unemployed. The clearing of land in the east end will shortly be commenced as well as the permanent street work, so that in a short time employment will be provided for quite a number. Wholesale business is dull, and will it is expected continue so for a few weeks, January and February being always considered the quietest season in the year."

FRUITS AND VEGETABLES.

Quotations are unaltered. The cold weather of the past week has had a depressing effect on the fresh fruit business. A shipment of Japanese oranges were received by the last Empress and are in fair demand.

Jobbers' quotations for fruits are as follows:—

Oranges—Australian	0 00 @ 0 00
California navel	3 00 @ 3 50
seedlings	2 50 @ 3 00
Japanese	50 @ 60
Lemons—California	3 50 @ 4 50
Australian	0 00 @ 0 00
Bananas	1 25 @ 1 50
Apples	bxs 1 25 @ 1 35
Canadian	bbls 5 75 @ 0 00
Cocoanuts	per 100 8 00 @ 9 00
Pineapples	per doz 3 50 @ 4 00

Vegetables are quoted:

Potatoes—Local	per ton 20 00 @ 22 00
Onions—Silver-skins	per lb 0 @ 2 1/2

FLOUR AND FEED.

There has been a drop in the price of flour in Oregon and local jobbers' quotations are weak in sympathy. Their prices will be lowered shortly.

The Portland *Commercial Review* says: "The local flour market remains dull and weak, with nothing in sight of an encouraging nature. The usual amount of stock is going to San Francisco by steamer and some 17,000 bbls. are on board ships at Astoria bound for Europe, and at hand we have one vessel taking in flour for foreign account. For standard roller brands we quote \$2 75 per bbl. with the

usual discount obtainable on cash business."

The Ogilvie Milling Co. quote their celebrated brands of Manitoba flours in car lots, on wharf in Victoria, as follows:

Ogilvie's Hungarian	\$1 05
" Strong Bakers	95

The Columbia Flouring Mills quote Enderby flour in carload lots on wharf in Victoria:

Premier	\$1 00
XXX	3 85
Strong Bakers or XX	3 45
Superfine	3 15

The Victoria Roller Mills quote Victoria flour in 10-bbl. lots at the mills as follows:

Delta	\$1 00
Victoria XXX	1 50

Jobbers' quotations to the trade are:

Delta, Victoria mills	\$ 1 25 @ 0 00
Lion, " "	4 25 @ 0 00
XXX	1 25 @ 0 00
Premier, Enderby mills	4 35 @ 0 00
XXX,	4 20 @ 0 00
XX,	3 80 @ 0 00
Superfine,	3 50 @ 0 00
Ogilvie's Hungarian	4 65 @ 0 00
" Strong Bakers	4 50 @ 0 00
H. B. C. Fort Garry Hungarian	4 65 @ 0 00
" Strong Bakers	4 50 @ 0 00
Oak Lake Patent Hungarian	4 65 @ 0 00
" Strong Bakers	4 50 @ 0 00
Regina Hungarian	4 65 @ 0 00
" Strong Bakers	4 50 @ 0 00
Benton County, Oregon	4 00 @ 0 00
Portland Roller	4 00 @ 0 00
Snowflake	4 00 @ 0 00
Wheat, per ton	26 00 @ 30 00
Oats	30 00 @ 32 50
Oil cake meal	42 30 @ 00 00
Chop feed	25 00 @ 30 00
Shorts	24 50 @ 30 00
Bran	22 50 @ 25 00
National Mills oatmeal	3 50 @ 0 00
" rolled oats	3 00 @ 0 00
" split peas	3 50 @ 0 00
" pearl barley	4 50 @ 0 00
" Chop feed	23 00 @ 25 00
California oatmeal	3 75 @ 0 00
California rolled oats	3 75 @ 0 00
Corn, whole	per ton 37 50 @ 40 00
Corameal	2 75 @ 3 00
Corameal-feed	per ton 40 00 @ 00 00
Cracked corn	40 00 @ 00 00
Hay, per ton	18 00 @ 20 00
Straw, per bale	1 00 @ 0 00

RICE.

The Victoria Rice Mills quote wholesale:

Japan rice, per ton	\$ 75 00 @ 80 00
Best China rice	80 00 @ 100 00
Chinarice No. 1	78 00 @ 70 00
Rice flour	70 00
Broken rice	30 00
Rice Meal	17 50

GROCERIES AND PROVISIONS.

Butter quotations are steady. Alice & Ault have just received a carload of the celebrated Clover Leaf creamery butter, December make, which they quote to the trade at 29c. They also quote Gold Medal creamery at 28c, and Stormount in kegs at 28c. American packers' quotations for medium hams are 4c lower. Jobbers' quotations for Canadian hams and bacon are lower than last week. Lard compound is also weaker. Canadian meats and lard are quoted f. o. b. Montreal or Toronto in car lots as follows. Hams, 11 1/2; breakfast bacon, 11 1/2; short rolls, 9; dry salt, long clear, 8 1/2; smoked backs, 11; dry salt backs, 9; long clear bacon smoked, 9 1/2; pure lard in tierces 10c; tubs, 10 1/2; pails, 10 1/2; 10 lb tins, 10 1/2.

Valencia raisins	per lb \$ 0 @ \$ 7
Malaga raisins	per box 3 00 @ 3 25
Currants (barrels)	per lb 5 @ 5 1/2
" half bbls	per lb 5 @ 6
" (cases)	per lb 5 1/2 @ 7 1/2
Sultana raisins	per lb 8 @ 10
Taragon almonds	per lb 14 @ 18
Grenoble walnuts	per lb 14 @ 18
Filberts	per lb 11 1/2 @ 14

Dairy produce is quoted:

Butter—Eastern Creamery, tubs	27 @ 20
Manitoba dairy	00 @ 00
Cheese—Canadian, lb	13 1/2 @ 14
California	16 @ 18
Eggs, case, per doz	00 @ 23

Smoked meats and lard are quoted:

Hams	14 1/2 @ 15
Breakfast bacon	15 @ 16
Short rolls	12 1/2 @ 13 1/2
Dry Salt, long clear	12 1/2 @ 13
Pure Lard, 20lbs, pails	14 @ 14 1/2
" 10lbs, tins	14 1/2 @ 14 1/2
" 5lbs	14 1/2 @ 15
" 3lbs	14 1/2 @ 15
Lard Compound, 10lbs	12 1/2 @ 00
" 20lbs	12 1/2 @ 00

Sugar—Jobber's prices 1/2-barrels and kegs in each case being 1/2c higher:

Dry Granulated (China)	5 1/2
Extra C, China	4 1/2
Australian Granulated	5 1/2
Dry Granulated	5 1/2
Extra C	5 1/2
Fancy Yellow	4 1/2
Yellow	4 1/2
Golden C	4 1/2
Cubes	6 1/2
Powdered	7
Syrups, per lb	5
" 1 gal, tins, American (10)	5 50
" 1 " " (16)	5 35
" 1 " Vancouver	5 50
" 1 1/2 " "	7 00

Jobbers' quotations for Armour Packing Company's brands per lb.:

Helmet brand sugar cured hams, medium	0 16
" heavy	0 15 1/2
" breakfast bacon	0 16 1/2
Fancy Gold Band hams	0 17 1/2
" breakfast bacon	0 18 1/2
White Label pure leaf lard, tierces	0 14
" 50-lb tins	0 14 1/2
" 20-lb "	0 14 1/2
" 10-lb "	0 14 1/2
" 5-lb "	0 14 1/2
" 3-lb "	0 14 1/2
Lard compound (tierces)	0 11 1/2

LUMBER.

The American ship Eclipse, 1,530 tons, Capt. Petersen, sailed from Vancouver January 20 for Greenock, Scotland, with a cargo of 1,072,820 feet rough lumber, valued at \$10,720, from the Hastings Mill. There are no new charters to report and there are but few orders in the market.

There are at present one vessel, of 1,450 tons, loading at British Columbia ports for foreign. At Vancouver, Nor. ship Beaconsfield, 1,450 tons, for Cork, U. K.

Quotations for Douglas Fir Lumber in cargo lots for foreign shipment:

Rough Merchantable, ordinary sizes, in lengths to 40 feet inclusive, per M feet	\$ 8 00
Deck plank, rough, average length, 35 feet per M	19 00
Dressed T. and G. flooring, per M	15 00
Pickets, rough per M	8 00
Laths, 4 feet 6 in, per M	1 90

The following are the current city prices; quotations are at the mill and subject to the usual discounts: Rough, \$7.50 per M ft; rough clear, \$14; ship lap, \$9 to \$10; flooring and rustic, No. 1, \$16; do., No. 2, \$12; shingles, \$1.50; lath, \$1.50.

MANIFEST.

British bark Archer, 780 tons, Capt. Dawson, sailed August 4th, 1893 from Liverpool for Victoria, R. P. Rithet & Co., L'td., consignees.

For Victoria—1 trunk private effects, 1 cs do, Dr Hannington: 250 cs Geneva, order; 10 octaves Geneva, 250 cs do, Boucherat & Co; 150 cs whiskey, 10 octaves do, 1 cs show cards, order; 50 cs whiskey, Henry Saunders; 300 pairs wheels and axles, 192 wheels, 75 bdls containing 600 pedestals, 24 bdls guards, The New Vancouver Coal Mining and Land Co, L'td; 2 cs sponges and brushes, 2 bdls brushes, order; 1 cs piano, 4 cs furniture, E J Leeming; 7 cs polished granite, order of Green, Worlock & Co; 4,000 bxs tinplates, R P Rithet & Co, L'td; 58 tubes, 1 bag fittings, order; 25 cs whiskey, 14 cs rum, 10 cs gin, Fell & Co; 20 qr csks rum, 10 octaves do, 5 puncheons do, 155 cs whiskey, 25 cs brandy, Boucherat & Co; 10 cs containing 20 cs liqueurs, 500 cs whiskey, 200 cs do, Hudson's Bay Co; 100 cs bottled beer, R P Rithet & Co, L'td; 86 bdls paper, T N Hibben; 3 cs zinc plates, R P Rithet & Co, L'td; 1,080 bags salt, Robt Ward & Co, L'td; 1 crate earthenware, E B D; 3 crates earthenware, S M F; 1 bx private effects, R P Rithet & Co, L'td; 1 csk earthenware, 1 crate do, two crates do, 3 crates do, 1 crate do, 2 crates do, 30 bxs glass, 1 bbl whiskey, 1 qr csk port, 1 csk sherry, 50 cs lime juice, 1 cs Cook's soap, 5 bbls whiskey, 5 bbls do, 1 tank cocoa, 5 qr csks brandy, 1 cs Pear's soap, 2 cs peel, R P Rithet & Co, L'td; 1,120 scks coarse salt, 40 tons pig iron, 40 tons do, R P Rithet & Co, L'td; 1 cs private effects, H Carmichael; 50 cs whiskey, 100 cs do, 1 cs show cards, Boucherat & Co; 1,065 bars iron, 50 bars flat iron, 75 bars steel angles, 55 plates steel, 3 cs rivets, Albion Iron Works Co; 4 cs zinc plates, 20 bdls iron, 5 cs metal, 4 coils wire rope, 29 csks soda ash, 25 bxs Canada plates, 100 bxs charcoal terne plates, 7 chains, 22 bars copper, 24 bars do, R P Rithet & Co, L'td; 5 cs household effects, Rev A Beanlands; 1 bx household effects, L S Higgs, Pender Island; 150 cs whiskey, 1 cs show cards, order; 1 bx private effects, C W I Rant; 6 bales linen cloth, 2 lhds earthenware, 1 cs stationery, 2 crates earthenware, order; 10 qr csks whiskey, 10 octaves do, Boucherat & Co; 80 kgs bicarbonate soda, order; 1 cs luggage, order; 20 csks colors and lead, 4 csks litharge, 42 csks colors and lead, 1 csk clogs, 6 bars pig lead, 1 csk ingot tin, 2 csks colors, 4 csks alum, 4 csks salts, 16 bbls white lead, 12 csks oil, 36 cs lamp black, order; 2 cs and 1 bx private effects, L S Higgs; 2 crates earthenware, order; 50 bxs clay smoking pipes, R P Rithet & Co, L'td; 3 cs earthenware, R P Rithet & Co, L'td; 1,006 F C pipes and connections, order; 1 csk hardware, 1 csk fry pans, 1 cs fire irons, 2 csks chains, 2 bdls forks, 12 anvils, 1 csk vices, 6 csks chains, 2 lengths chain, 30 bdls buckets, 6 nests furnace pans, 28 rolls wire netting, 60 bdls steel bars, 24 camp ovens, 24 covers, 211 bdls bar iron, 1,601 bars iron, 342 bdls hoops, 20 bars iron, 2 csks zinc, 2 csks galvanized iron, 3 cs sheet iron, 65 bdls sheets, 20 plates iron, 10 bdls bar iron, 22 bdls bar iron, 60 bars iron, E G Prior & Co, L'td; 5 bbls A

waters, J Earsman; 4,480 bags salt, order at Victoria or Vancouver at option.
For Esquimalt—25 ends timber, 112 cnds in 43 bdls do, naval storekeeper.
For Vancouver—2 bxs luggage, G Maxwell Stuart; 1 qr csk wine, 2 octaves do, Baker Bros & Co, L'td; 300 cs brandy, A C C; 10 bxs window glass, McLennan & McFeely; 5 cs plate glass, order of Moncals Bolvin & Co; 3 cs household effects, G T Legg; 30 cs window glass, order; 48 cs lead, order; 3 kgs chains, 2 shackles, 50 bdls tubes, order; 29 bdls galvanized sheet iron, order; 6 crates earthenware, F W Hart; 2 csks zinc, order.
For New Westminster—154 bxs window glass, Campbell & Anderson; 1 cs and 7 bdls steel in bars, 1 cs machinery, 8 chains, 100 bars iron, 150 bdls do, order; 2 cs galvanized sheet iron, Campbell & Anderson; 3 crates earthenware, order.
For Nanaimo—1 bx private effects, G Holdnall.

BUSINESS CHANGES.

Lewis Bros., bakers, have opened at Kamloops.
Mr. Allan has opened a general store at Revelstoke.
T. L. Haig, fancy goods, has opened at Revelstoke station.
J. Whitelaw & Co., provisions, Victoria, have been burnt out.
Jas. M. Fox, baker and confectioner, has opened at Vancouver.
Wm. Beveridge, clothing, Nanaimo, has closed out his business.
Cope & Young have opened in house furnishings at Vancouver.
Dawson & Craddock, International hotel, Nelson, destroyed by fire.
Mercer & Fitzpatrick, Nanaimo, succeed J. A. Thompson, Central Hotel.
Keller & Lukey, job printers, Nanaimo, have dissolved. R. Lukey continues.
Kitchen & Waterous, real estate, Nanaimo, have formed a new co-partnership.
H. Grensfelder & Co., jewellery, Nanaimo, have opened a branch at Wellington.
Brayshaw & Dargarno, blacksmiths and carriage makers, have opened in Victoria.
The stock of I. G. Burns, estate, plumber, Victoria, is advertised for sale by tender.
The stock of J. F. Beek & Co., late carriage builders, Victoria, is being sold by auction.
F. W. Hart, furniture and etc., Vancouver, is selling out house furnishing department.
Wm. Jordan, (estate) baker, Victoria West, plant and property advertised for sale by Sheriff.
R. A. McMorran and M. Costello have acquired E. Hunt's interest in the Steveston Canning Co.
J. A. Thompson, furniture and hotel, Wellington and Nanaimo, has leased hotel to Mercer & Fitzpatrick.
Chas. Duncan and G. R. Hamilton have opened at Vancouver as trade auctioneers and grocery commission merchants.

FOREIGN COAL SHIPMENTS.

The following are the shipments for the week ending January 20:

NEW VANCOUVER COAL CO. SHIPPING.

Date.	Vessel and Destination.	Tons.
16.	Tacoma, str., Port Townsend . . .	82
16.	Carrollton, bk, San Francisco . . .	2,303
17.	Montserrat, str., San Francisco . . .	1,468
19.	Wanderer, str., Port Townsend . . .	55
20.	Oregon, bk, San Francisco	2,330
Total		6,238

GOOD PAY, GOOD SERVICE.

A New England merchant is reported to have recently remarked that his expenses augmented every year and that he was all the better off on that account. Being asked the reason, he said that he took care to get good help, which he always paid well, no matter how the times were. He had not adopted the profit-sharing system and since his help did not divide his profits, which as a rule were sufficiently large, he did not feel that he should expect them to share the loss. The result was that his employes never left him—his interests were their interests, and each year he felt that their increased experience, coupled with their unflagging assiduity, entitled them to larger pay. He always had men, he said, upon whom he could depend; the business was safe in their hands whether he were absent or present, besides which matters went on in the same regular way, and in addition his clerks and his customers understood each other perfectly, as could not otherwise be the case.

John Coltart has been appointed agent for the United Fire Insurance Co., of Manchester, vice Wm. Monteith.

Postoffices have been opened at Welcome Pass, Westminster district, and Boundary Bay, Yale district.

During the last years the shipping of the Maritime Provinces has decreased by 340,985 tons, or about one-third of the whole. This covers the shipping of Nova Scotia, New Brunswick and Prince Edward Island.

In Montreal there has been considerable talk as to what many people have held to be the exorbitant price of bread. This has resulted in the floating of a joint stock company capitalized at \$200,000, in \$5 shares, to be known as the National Bakery. Stockholders are entitled to secure bread at a reduced price, and everything is being done to popularize the departure.

A correspondent writes, complaining of the inadequate fire protection afforded James Bay. He says: "One of the firemen told me a day or so after the recent fire that when the engine was pumping from the hydrant there was so little pressure that it was impossible to feed the boiler of the other engine, which was pumping from the salt water, and fresh water for this purpose had to be carried in buckets. The question naturally arises, suppose the fire had occurred on some portion of James Bay where salt water could not have been made use of, how would the fire have been overcome with one stream of water only, seeing that one engine exhausted the supply from the main?"

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MINERAL WOOL CO.,
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118 BAY STREET,
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NEITHER CASH NOR CREDIT.

It is rather a peculiar state of things when a dealer cannot buy goods even for cash, but the *Michigan Tradesman* tells an interesting story of such a case in that state.

The cheapness of credits for some years past has furnished material for a great deal of thought and speech this year, and it is, consequently, rather unusual to learn of a firm that cannot buy goods for cash; yet such a firm exists and is endeavoring to do business in Michigan, says the paper named.

Several years ago the firm referred to made a bad failure, all its assets being gobbled up by relatives. Business was resumed after a while and everything apparently moved along smoothly, although, of course, they had to pay practically cash for their goods. About two months ago they sent an order to a certain jobbing house in this city, asking sixty days' time on a \$100 order. The house, knowing the firm's bad record, at once wrote them that they must pay cash or the goods would not be shipped. Of course, the letter containing this information was clothed in the most courteous manner, but the sum and substance of it was as stated. The firm in answering wrote a scurrilous communication, which went far beyond the bounds of common business decency. It was such a letter as no honest or honorable firm would ever think of writing, even to their worst enemy. The wholesale house wrote the following brief reply: "You cannot buy for cash from us." It did more than this. A circular letter was prepared and sent to other leading wholesale houses throughout the country informing them of the details of the affair and asking co-operation in not selling the firm referred to. So far as heard from, four houses have already refused to fill cash orders from the firm and there have probably been others who have done the same. It is not improbable, therefore, that this firm will ultimately be actually driven out of business because they cannot buy goods, even for cash.

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A trial will convince users of its superiority.

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Chartered Accountant and Auditor,

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—AND—

P. O. Box 636, VANCOUVER.

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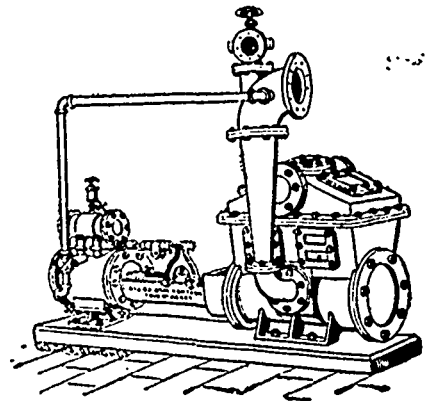
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Produce and Commission
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SOLE AGENTS

Clover Leaf Brand of Creamery Butter which was awarded the medal and diploma at the World's Fair, Chicago, 1893.



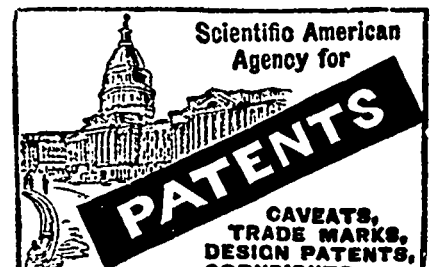
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The Albion Fire Insurance Association, Ltd., England.
The Mannheim (Marine) Insurance Co., Ltd., Germany.
The Great West Life Assurance Co., Winnipeg and Victoria.
The Royal Canadian Packing Co., Claxton, Skeena River, "Globe Brand of Salmon."
The Steveston Canning Co., Steveston, Fraser River, "Lighthouse Brand of Salmon."

64 YATES ST., VICTORIA.

PAPER BELTING.

Paper belting for the purpose of transmitting power is the next thing which is going to astonish the manufacturing fraternity, says the *Tradesman*. The inventor was the assistant for five years to the superintendent of power in one of the great factories in Lowell, Mass. It was while in this position, in which he had much to do with lacing and tightening belts, that he conceived the idea that being made of paper they could be made to do better work than either leather, rubber or cotton. He argued that this as a thick piece of pasteboard can be made to take on a firm, smooth and durable surface by holding it against another moving surface for several minutes, a larger piece of paper made in the form of a belt and permitted to run upon the surface of a pulley day after day would create upon its surface a firm, hard, shining coating that would last a long time. In making the belt, links made from paper pulp are used. As soon as a belt is put into working order a hard, shining coating appears upon the surface next the pulleys, and this becomes harder and harder as the months slip by. It becomes so hard finally that only the cold chisel can cut into it. Such a surface works well on the pulleys.

DO YOU CROWD YOUR COLLECTIONS?

A theme oft written, yet never exhausted, is the subject of collections. Its very importance, as the *Denver Commercial Tribune* remarks, renders it a subject that cannot be considered too frequently. The collection department is to every merchant what the boiler is to an engine; it furnishes steam wherewith to keep the business machinery in operation. Close collections are vital to the success of any house, large or small. To make out bills the first of the month and present them for payment, will not suffice. If they are not paid on first presentation, call again, and yet again. Keep up the collections at all hazards. Do it systematically, do it with tact and judgment, but be sure that it is done. Don't be afraid of losing patronage; it will be no worse to lose the customer than to lose his book account for goods already sold to and consumed by him. Make a practice of almost enforcing col-

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MINES, MINERAL PRODUCTS

lections, and the result will be most satisfactory. Customers will soon learn that they are expected to pay their bills once a month promptly, and, having paid, they will return to a merchant all the more willingly, because without fear of unpaid accounts—and their purchases will be more liberal, too. We hold it true, that the merchant who does not give strict and regular attention to his collections, must and will fail. He will soon come to the end of his resources. He burns the candle at both ends. He is forced to pay high prices for his goods and high interest for accommodations, and at the same time loses accounts, loses the use of his money and interest thereon, at the other end of his business. To keep up one's collections is to invite, and generally to achieve, success." Therefore, collect closely and fear not.

Thirty-two thousand varieties of goods are made from wool.

The thread of a silkworm is one one thousandth of an inch in diameter.

Worth recently made for a Parisian belle a gown which cost the wearer \$30,000.

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VICTORIA, TUESDAY JANUARY 23 1891

RAILWAY ACCOMMODATION RE QUIRED.

There are many in this community—ourselves among the number—who are more than anxious in fact are concerned—on the subject of railway connections with Victoria. It was recently reported that communications had been entered into looking to the acquisition of the Victoria and Sidney Railway by the C. P. R., which might possibly mean the ultimate acquirement by that company of a substantial interest in the Esquimalt and Nanaimo Railway and the practical blocking by that manœuvre of such a railway connection with the mainland as had been contemplated with the British Pacific Railway project via the E. & N. R. R. extension and the Duncan's Bay ferry. In the speech from the Throne on Thursday no allusion was made to our latest transcontinental railway scheme, though with the end of the year it was understood that the charter had expired, the American speculators who controlled it not having put up the funds required under the charter and its extension.

What, we may ask, is going to be done? We have talked railway for months and months, and then the DeCosmos scheme was presented which, with a bridge over the Narrows and a further eastern extension, was to do more for us than we could possibly think of or ask for. That lay dormant and then our men of enterprise commenced to say that we ought to secure connection with the Northern Pacific or the Union Pacific by the assistance of a railway steamboat line from Beechy Bay; but that vanished into thin air. Then the Canadian Western proposals loomed up again, and the rival claims of the Northey and Bakeman syndicates became subject of discussion, the latter being placed in possession of the charter and all that there was in it, only to make a great flourish of trumpets and make default in their engagements.

Under the circumstances, we think the Government should have considered it its duty to indicate whether or not it had a policy in the matter. Meantime it is rumored that the C. P. N. Co. have entered or are entering into negotiations with Jim Hill's Great Northern Railway so as to supply the acquired steamboat communication with Vancouver Island. If the deliberations be successful, we shall doubtless have some lively railway competition and a much improved service, the relations between the management of the C. P. R. and the Great Northern being re-

ported to be such as will induce them, at any rate for the time being, to compete with each other most vigorously in order to secure the travel and traffic.

In any event, the time appears to be appropriate for a vigorous effort to secure for Victoria upon one or the other side the lines that railway connection which C. P. R. discriminations have practically demonstrated we must secure outside the service which it has shown itself prepared to give. We hope, therefore, that something will be done in this connection right away, and even should the transcontinental scheme be revived this session of the Legislature the presence of rivalry will serve to increase the energy of the parties who have or may have both enterprises in hand.

HOURS OF LABOR.

Within the last few weeks, very interesting conferences have been held between representative working men of Montreal and the members of the Ministerial Association, at which have been discussed a number of the questions that are of especial interest to both capital and labor. At the last of which any report has thus far reached Victoria the topic considered was that of "shortening the hours of labor." One of the workers premised his observations by defining what he meant by the working classes. He did not, he said, mean manual workers alone, adding: "Some people are too prone to ignorantly assume that we imagine no one works but those who work with their hands. We believe that no person who labors, whether it is by hand or brain, by mouth or pen, legislating for the benefit of a community or digging a drain; whether it be as a manufacturer, superintendent or manager of a workshop or factory; whether it be as a clerk, an editor of a newspaper or a reporter, a minister of Christ or the Crown; in fact, all whose labor is done with an honest desire to produce results which are beneficial to humanity individually or in general, we recognize as workers."

This definition is one to which very few will object save, and except those who cannot by any process of argument or experience be got to believe that there is anything dignified or honorable about work or that the man who produces—no matter how limited his resources—is a genuine benefactor as distinguished from the mere "entity," whose existence depends on the fact that some one who went before him earned in some way or other the wealth upon which he exists and who forgets that

Honor and fame from no conditions rise;
Act well your part, for there the honor lies.

The speaker, whose definitions we have quoted, was a well known worker by the name of Darlington, who went on to say that he had known heads of establishments whose only rest was when they were laid up with over-work; clerks who had to work part of Sundays to keep up with their work; newspaper men whose work seemed never to be done and laboring men who averaged eighty-one hours a week for years together. Workers of every description were almost without exception suffering from overwork.

Unlike too many people with a grievance who are unable to see that there is

any side to a question other than their own, Mr. Darlington admitted that in bringing about shorter hours the greatest caution must be used, owing to the fact that some employers, and also a large number of employes, did not yet understand the necessity and value that would accrue from reducing the hours of labor, as proved by statistics in different countries. He expressed regret that in Canada labor statistics were very meagre, and, therefore, in support of his contention, he was compelled to depend upon English figures. If our own labor bureau should turn out satisfactorily, we shall ere long have some genuine British Columbia figures to depend upon in the future, although they will necessarily be the results achieved in a very small community.

Mr. Darlington demonstrated from the English figures that in all the industries outside of agriculture wages had, under shorter hours, risen \$2 10 per week, and that, while the population had only increased 30 per cent., textile products had increased 209 per cent., shipping 509, hardware 400, mining 250, trade 450, the use of steam power, which meant the investment of capital, nearly 900 per cent., while the consumption of furniture per inhabitant had increased nearly 400 per cent. To further show how the workingman had been benefited, he went on to say that with the rise in wages had come increased consumption and production. Hardware, timber, coal, etc., had all fallen in prices. From 1850 to 1885, the period referred to, there had been an increase in the general intelligence of the masses which was equally marked. Post office returns showed that in 1850 the number of letters sent through the mails was only 10 per head of population, and in 1885 they were 37, an increase of 270 per cent. There was also a large decrease of pauperism and also in crime and of the use of intoxicating liquors. Eight hours a day had been demonstrated as ample to produce all the necessities and comforts of life while the storekeeper, the banker and the whole community had not suffered from the presence among them of so many unemployed.

It was shown that no small amount of difficulty arose from the fact that since some employers were willing to reduce the hours of labor provided others in the same line of business would do likewise; there were a great many unwilling ones who must be won over. Another speaker referred to the vast number of idle men who were tramping the continent or stealing transportation for hundreds of miles on the trains and thus transporting surplus labor to sections where there was already severe congestion. It would, he urged, be better to find work for these than to have them as paupers dependent upon society or as criminals into which many were unhappily degenerating. These organized as such might be the means of overthrowing our civilization, and to remedy the evils one of the means to be employed must be to give the workingman a greater proportion of his products. The clergymen who have thus been taken into the confidence of the workers—some of them—expressed the opinion that under the influence of humanity, a reform should be brought about and submitted a series of questions to be answered at a subsequent meeting.

We are pleased to notice that at least one section of the clergy of the country appear to be taking an interest in the material conditions of society and that they can find time to think about the bodies as well as the souls of the community. He whom they profess to follow not alone enforced the prohibitions of the decalogue, but practically demonstrated his belief in the second of the two great Commandments "thou shalt love thy neighbor as thyself," by feeding the five thousand and by his general attention to the physical requirements of those with whom he came in contact. A little less fire and brimstone and a great deal more charity and human nature both in and out of the pulpit would be beneficial to both employer and employed in these days of strained relations which, as we have many a time shown, been aggravated by mutual misunderstandings and the absence of any influence upon either of the parties, such as the clergy are in an eminently good position to exercise upon both parties. So far as regards the practical results boards of arbitration and conciliation may be actuated by the very best motives, but so long as mutual mistrust has not been removed the chances of a satisfactory and permanent settlement of difficulties are at the best remote.

PROVINCIAL LEGISLATURE.

The Parliament of the Province was opened on Thursday. According to the Speech from the Throne, the finances are in a healthy state and our credit ranks high. Indeed the price, 92, obtained for the provincial three per cent. loan cannot be regarded other than as a high figure and amply indicative of the estimation in which financiers hold British Columbia securities. But it must not be forgotten that there is such a thing as the credit of a country or an individual standing what we may speak of as being too high, the result being an incurrence of needless outlays or what can be spoken of as extravagance in expenditures on ordinary account. Moreover, this is an especially dangerous tendency among those who, as is in a measure the case here, do not make particular distinctions between account current and capital account, everything going into the one fund whence it is disbursed either on permanent works or in costs of administration and maintenance. We can readily imagine that especially on the eve of an election the estimates will have been prepared "with a due regard to the requirements of the public service" and the statements of expenditure will have been made to appear in their best possible light. But, it is nevertheless to be anticipated that the criticisms to which they are to be subjected will be as searching and, it may be, as unreasonable as it can be possible to base an argument upon. Their character has yet to be outlined; but there can be no doubt that there will be a battle royal, whenever, during the session, there is any chance for a fight.

The redistribution question and the proposed expenditures upon the public buildings in Victoria have already been announced as what are considered by the

Opposition to be the most vulnerable points in the Government's policy. But the result can only be that the administration will be sustained by the members, no matter what the points which it is expected to make to present to the electors. The buildings are well on the way, and, as for the redistribution matter, the bill not having been brought down, the course of the opponents of the Government has been like that of people beating the air; they have no idea how far or in what way it is the intention of the Government to so arrange the constituencies as to do—as they have promised—full justice to all the parties concerned. A Redistribution Bill was promised last session; but, as the premier explained, there were inaccuracies in the census returns which rendered it impossible to devise an equitable measure based upon the figures which that census gave, and it has not been shown that the course of the Attorney General was not justified. Indeed, the contrary has been demonstrated; besides which it has yet to be shown that the Government have not discovered, in that very census, reasons why the Dominion subsidy should be substantially increased.

We quite expect that the elements composing the adversaries of the administration will make a stiff fight in order to secure the vacation of the positions which they hope to fill; indeed, months ago, they were reported to have pooled their issues under the leadership of Mr. Semlin and to have arranged the division of offices. They, no doubt, fully realize that their prospects are extremely small with the present House; but it is for the country they have been grinding out all their thunder so far, and the prospects of the bursts of eloquence and invective that are designed for the constituencies, is appalling. We are incensed to take decided objection to the attitude of Messrs. Semlin, Brown *et al* on several questions, and as for their condemnation of the Government in other respects we await their formal indictment with all the evidence they have to adduce. Then, as to their policy, as we do not believe in pulling down a structure without some plan of putting it up again, we are desirous of having the information which they ought to be ready to vouchsafe.

We are glad to observe that dyking, irrigation and drainage matters are to be made the subjects of attention, and that such regulations have been in progress as to make a very great probability of an arrangement on the vexed question of railway lands on the mainland. Moreover in view of the strong feeling in this and other provinces that the local governments should be empowered to grant licenses for and to regulate fishing in provincial waters, it is satisfactory to know that the matter is to come before the Supreme Court of the Dominion for a judgment, while the ownership of the precious metals within the railway lands of the Province is also to be adjudicated upon by that tribunal.

"PAY UP!"

Some of our contemporaries are very naturally, and very properly, too, condemning the practice of many well-to-do people, who are never short of money,

taking advantage of the existence of what are known as "hard times" to "stand off" those to whom they are indebted. Meantime they hoard up their money, and, if possible, loan it out at exorbitant rates of interest to those who are in necessity, thus deliberately robbing the men who ought to be paid, in order that they may discharge their obligations, in default of which they are frequently compelled to pay interest on their overdue paper. People who act in the manner we have mentioned are almost as bad as highwaymen, for though they do not steal at the point of a revolver they quite as effectually rob their creditors by the aid of lies and miserable excuses. Such people should be made to pay what they owe. Even a small amount of money put in active circulation goes a long way, for more than ever is the motto appreciated that a lively sixpence is worth more than a sluggish shilling, which if put in the bank is practically doing nothing.

THE FISH SUPPLY.

As indicating that even ocean fisheries are not exhaustless or rather that certain well understood fish resorts may in process of time be depleted, it is worth noticing, that, according to the report of the St. John, Nfld., Chamber of Commerce, the bank cod fishery during 1892 again fell behind the average of previous years, and that a similar decline in the productiveness of the Canadian deep sea fisheries prosecuted by the Dominion, French and American fishermen is noted. Moreover the Newfoundland fall herring fishery of 1892 was also much below the average. These are facts which the Newfoundland people are seriously taking to heart and in so far as their own special business is concerned the merchants have passed a resolution that—"unless some well-directed effort be made to ascertain and remedy the causes which have led to the decline so noticeable in this once promising industry, it is to be feared the bank fishery, as at present prosecuted by Newfoundland vessels, will soon become a thing of the past." In British Columbia we appear to have pretty well made up our minds that in so far as concerns salmon, they can never be materially diminished or that in this respect we owe nothing to posterity whose duty it is, therefore, to look after itself. It is to be hoped that our members of Parliament when they go to Ottawa will not only bear in mind the opinions recently expressed on the subject by the Board of Trade regarding fishery regulations, but that they will also be governed in what they say and do by the experiences of others.

It is remarked that there is a steady increase in the use of cocoa. The article is largely advertised, and as nearly all preparations of it are of excellent quality there is a growing demand both in Canada and the United States. During the fiscal year ending June 30, the imports to the U. S. were 24,409,325 pounds, a gain over 1892 of 2,564,451 pounds. The exports were 1,400,166 pounds, which deducted from exports, shows a consumption of 22,972,158 pounds.

COMMERCIAL SUMMARY.

The population of Russia, according to a census taken in 1893, is 121,000,000.

France will begin this year the construction of 32 war-ships of all classes.

The Board of Trade directors of Chicago have decided against dealings in "spot stuff."

The Austria-Hungarian iron producers have concluded an arrangement to limit production for three years.

Charles Schefflin & Co., wholesale clothiers of Painfield, N. J., have assigned. Nominal assets, \$285,515; liabilities, \$179,548.

The Reading Railroad Company has ordered wholesale discharges of shop hands at Pottsville, Reading, Schuylkill, Haven, Cresona, etc. Curtailment of expenses is the cause.

By the use of an electric door mat, just invented, a storekeeper or housekeeper can leave the door open with safety. When a visitor steps upon the mat, an electric bell rings.

Evansport is the name of a new town-site in West Kootenay, situated on land belonging to pioneer Evan Johnson, at the head of the northeast arm. Evansport is at the head of Fish Creek.

The town of Donald badly needs a Savings Bank Department for its post-office, also some street grading, which latter work is within the scope of the duty of the Provincial Government.

The *Central News* says that the naval programme to be submitted to the British Parliament at the next session will involve the expenditure of £7,000,000 sterling more than the usual outlay.

It is said that the New Vancouver Coal Company has secured many new profitable contracts, as a result of which there will be better times in Nanaimo. Indeed, some 200 unemployed men will probably be re-engaged very soon.

The C. P. N. Company's steamer, *Transfer*, which carries passengers from the mouth of the Fraser to New Westminster, is to be fitted with a new boiler, so as to become one of the fastest boats of the size in the Province.

The North Arm bridge in Richmond Municipality is to cost \$12,000 in all, of which \$5,000 will be found by the municipality and \$5,000 by the Provincial Government, the balance of \$2,000 being guaranteed by interested and responsible residents.

The *London Daily Chronicle*, in referring to the report of the British consul at Chicago says: "The British colonies left the Mother Country far behind at the Chicago Fair. Great Britain was much worse represented than any other great nation. We incline to lay the blame for this upon McKinley's shoulders."

The *London Times'* annual review of the trade of the United Kingdom shows that the year 1893 has been the most trying one since 1880. Among the causes of depression it mentions American competition in the shoe, carpet, and screw trades, in all of which American goods have been sold in the English markets, as well as in competitive foreign markets.

R. R. Rogers & Co., bankers, of Stayner, Ont., have decided to go into liquidation.

The Chehalis River in Washington has overflowed its banks and the whole district is under water.

Baldwin & Co., of Oxford, Ind., grain dealers and landowners, have failed. Liabilities, \$250,000; assets, from \$300,000 to \$400,000.

Hiram Walker & Sons, of Walkerville, Ont., opened their market for corn Jan. 10, and before the day closed the deliveries reached about 7,000 bushels, the price paid being 12 cents per bushel.

The Merchants' Exchange of St. Louis, Mo., has appealed to the senators and representatives of Missouri in Congress to urge speedy action by Congress on the Tariff Bill, as the delay is very injurious to business interests.

In connection with the lamented death of the late general manager of the Bank of British Columbia, the following changes have been made at the London office: Mr. S. Cameron Alexander, appointed secretary and manager of the London office; Mr. Adam Stodart, appointed secretary; Mr. George Pickett, accountant. Mr. Alexander was at one time a clerk at the Victoria branch, and subsequently accountant at the San Francisco office.

The council of the Toronto Board of Trade were waited on recently by a committee of dry goods merchants with a request that the council should signify their approval of a scheme for a new bankruptcy law under which insolvent estates should be equitably distributed. They, however, did not approve of the plan suggested, and appointed a committee to make enquiries and work with the committees formed by other boards for the same object. The result of their combined views is being presented to the Dominion Government.

The *Journal of Fabrics* says "Comparing our situation with that of the United States, Great Britain, Germany, Australia, and other countries throughout the world, we in Canada have much reason for gratitude to the kind Providence which has watched over our national destinies. While other countries have passed through financial, commercial and manufacturing depression which has been almost unprecedented, and which, unless the newspaper reports are not to be trusted, has caused the actual starvation of thousands, we have passed through with nothing worse than a mild back-wash from the wave of depression."

Another example of profit-sharing comes from the old country in connection with the textile trades. The firm of R. H. & G. Rogers, shirt-makers, London, at their annual meeting recently, stated that this year their bonus distributed to employees would be 5 per cent. on all salaries. R. H. Rogers said he was sure we must look to the system of profit-sharing in the future to carry on successfully any large manufacturing business. By this system the best efforts of the employees were obtained in whatever department engaged, and this, he considered, was the only way to avoid the lamentable strikes which had been so frequent of late.

Mayor Gilroy's annual message shows that the net funded debt of New York city is \$100,762,107.

The Montreal bill has passed the Quebec Legislative Council, the amendment having been withdrawn. The Mayor will thus be elected by the people as before.

The Mission City Fruit Growing and Canning Association held its first annual meeting last Thursday. At present a small organization, it is believed that there is locally ample scope for a very large development of its work.

The *Steveston Enterprise*, speaking of the Richmond Municipality, the affairs of which are now in good hands, says: "The cloud of debt at present hanging over the municipality will require skilful engineering to satisfactorily disperse, and the impression seemed to prevail that most suitable persons for this work were those who had borne the odium of responsibility during the past year." The debt, to which reference is thus made, is of course a legacy from municipal maladministrators some time since happily superseded, and there is no doubt that early satisfactory arrangements will be made for its liquidation.

An agitation is going the rounds of the grocery trade press of the U. S. for a better and more extensive handling of tea. It is pointed out that the article is too much considered a staple like sugar by the trade of the country, and that chocolate, cocoa and coffee manufacturers are going ahead too quickly with consumers. It is pointed out that the jobber never thinks of advertising tea, and on the other hand it is apparent how largely manufacturers avail themselves of every opportunity to increase the consumption of special brands of cocoa, chocolate and coffee. There is more money in tea, and it would seem deserving of more assistance in the way of extolling its merits as a beverage, even although its consumption is admittedly large.

According to the recent census report the number of woollen manufacturing establishments in Canada is 843, and the value of machinery and tools employed, \$3,423,427. The total capital invested is not yet reported, but it must be very large. Then in the cotton mills over 8,000 hands are at work, the machinery being valued at \$6,115,909. The capital invested in the cotton industry is in the neighborhood of \$13,000,000 or \$14,000,000. This, of course, takes no account of many allied industries which depend upon the products of the woollen and cotton mills for their sources of supply. In the remote districts all through this country it is well known that the farming community would be poorly off without their local woollen mill or carding and fulling mill. In many districts the only market for farmers' wool is the local carding or woollen mill, where the farmers' wool is carded for yarn which the frugal housewife spins and makes up into the fabrics which are a source of economy as well as industry to the household, while in the larger towns, where our big woollen mills thrive, the farmers' daughters and sons find profitable employment at seasons when good employment is hard to get otherwise.

COAL. COAL. COAL.

The New Vancouver Coal Mining and Land Company, Ltd.

(FORMERLY THE VANCOUVER COAL CO.)

ARE THE LARGEST COAL PRODUCERS ON THE PACIFIC COAST.

THE NANAIMO COAL.

(Used principally for Gas and Domestic Purposes.)

THE SOUTH FIELD COAL

(Steam Fuel.)

THE : NEW : WELLINGTON : COAL.

(House and Steam Coal.)

ARE MINED BY THIS COMPANY ONLY.

THE "NANAIMO" COAL

possesses a large percentage of Gas, a high illuminating power unequalled by any other Bituminous Gas Coals in the world, and a superior quality of Coke.

THE "SOUTH FIELD" COAL

now used by all the leading Steamship Lines on the Pacific.

THE "NEW WELLINGTON" COAL

Which was introduced early in the present year, has already become the favorite fuel for domestic purposes. It is a clean, hard coal, makes a bright and cheerful fire, and its lasting qualities make it the most economical fuel in the market. The several Mines of the Company are connected with their Wharves at Nanaimo and Departure Bay, where ships of the largest tonnage are loaded at all stages of the tide. Special dispatch is given to Mail and Ocean Steamers.

SAMUEL M. ROBINS, Superintendent.

A SUBSTITUTE FOR COFFEE.

In the Island of Reunion is a plant known as the wild orange, which produces a fruit green at first, afterward bluish, and verging into purple as it ripens. This has been tested and found to make a beverage in every way equal to coffee, and at a much lower price. The product is called "mussaenda," and it can be used alone or mixed with pure coffee. It is announced that about 24,000 acres of this plant are now being cultivated. It is most likely, however, that chicory, more than coffee, will suffer from the introduction of "mussaenda."

SAN FRANCISCO COAL TRADE.

J. W. Harrison, coal and metal broker, San Francisco, reports Jan. 13, as follows: "Since the departure of the last Australian mail there has been but one arrival from the colonies, viz: Aristides, with 2,140 tons Wallsend coal from New-

castle. It is very seldom that it has occurred that we have but one arrival from Australia in thirty days. Under ordinary circumstances this would lead to an improvement in prices, but as we have a full supply of all grades on hand no change is noticeable. Business in this line is extremely quiet, and is affected by the general stagnation in all branches of trade. There is no business being done for future deliveries, as is usual at this season; this is mainly attributable to the uncertainty our largest consumers feel about the action that may be taken by the present administration in re coal tariff. Our wholesale dealers are diminishing their stocks of foreign grades so as to take advantage of the abrogation of the duty, if coal be put on the 'free list.' The sales of Australian this year should be largely augmented on account of the high cost of English and Welsh coals at port of loading. With Cardiff coals at 15 to 16 shillings per ton, f. o. b. against the leading Australian grades at eight shillings per ton, this should divert trade towards colonial coals."

Absolutely pure gold is said to be 24 carats fine.

From 1828 to 1845 platinum coins were minted in Russia.

The gold coins of Great Britain contain one-twelfth alloy.

The Spartans had an iron coinage, no other being allowed.

Harper & Webster's shoe factory and G. H. Jalland's residence adjoining, Shediac, N. B., were totally destroyed by fire last week. Loss \$25,000, insurance \$16,000.

The North German Lloyd Steamship Company and the Hamburg-American Packet Company have amalgamated their Mediterranean lines under the style, "The German-Mediterranean Service."

In the Nova Scotia House of Assembly, Provincial Secretary Fielding has presented the financial returns for the fiscal year ending September 30th last. The returns only cover nine months, a change having been made in the fiscal year. The period indicated shows a surplus of \$40,182.

THE COMMERCIAL JOURNAL'S

SHIPPING LIST.

VESSELS ON THE WAY TO BRITISH COLUMBIA PORTS

FLAG.	NAME.	TONS.	MASTER.	SAILED.	FROM.	FOR.	CONSIGNEES OR AGENTS.	DAYS OUT.
Br ship	British General	1754	Tulloch	Oct. 31	Samarang	Vancouver	B. C. Sugar Refinery Co	84
Br bark	Archer	789	Dawson	Aug. 1	Liverpool	Victoria	H. P. Rithet & Co., Ltd.	172
Ger. bark	Gutenberg	627	Zeppelin	Aug. 10	O Glasgow	Victoria	J. Crawford	166
Br ship	Ainsdale	1725	Owens	Oct. 9	N Liverpool	Victoria & Van	H. P. Rithet & Co., Ltd and H. Bell I. & Co	106
Br ship	Astoria	1335	Dagwell	Oct. 13	G London	Victoria & Van	Turner, Beeton & Co. and H. Bell I. & Co	102
Br ship	Benmore	1460	Scott	Dec. 22	Liverpool	Victoria & Van	H. P. Rithet & Co., Ltd	32
Br ship	Borrowdale	1197	Bolderstin	Dec. 22	L. Liverpool	Victoria & Van	Robert Ward & Co. and Evans, C. & E.	32
Br bark	Thermopylae	948	Winchester	Dec. 22	Hong Kong	Victoria	Victoria Rice Mills.	32
Am bktn	Wrestler	447	Bergman	Dec. 18	B. Honolulu	Royal Roads for	Robert Ward & Co., Ltd.	36
Br ship	Ballachulish	1806	Gowdey	Nov. 22	A. Java	Vancouver	B. C. Sugar Refinery Co.	62
Br ship	River-side	1590	McCully	Nov. 22	Newport, Eng.	Vancouver		49
Br bark	Northernhay	1221	Miller	Dec. 5	C Cardiff	Esquimalt		33
Br ship	Astracana	1572	Jones	Dec. 21	I. London	Vancouver	Evans, Coleman & Evans.	49
Br ship	Romola				I. London	Victoria & Van	A. L. Russell	21
Br ss	Mogul	1827	Johnson	Jan. 2	D Hong Kong	Victoria	Dodwell, Carlill & Co	8
Am schr	Pioneer	397	Hughes	Jan. 15	J San Francisco	Cowichan	Robt. Ward & Co., Ltd	5
Br ship	Eaton Hall	1779	Lowrison	Jan. 18	K London	Vic and Van	Robt. Ward & Co., Ltd	8
Br ss	Arawa	3268	Stewart	Jan. 18	F Sydney	Victoria & Van	C. A. S. S. Co.	5
Br schr	Norma		Walker		Penrhyn Islnd	Royal Roads		
Br ss	Victoria	1992	Panton	Jan. 23	Hong Kong	Victoria	Dodwell, Carlill & Co	
Br ss	Empress of China	3003	Archibald		F Hong Kong	Victoria & Van	C. P. S. S. Co.	

N - Spoken Oct. 14 lat. 49 N., long. 10 W. Nov. 13 lat. 7 S., long. 31 W. To load grain at Tacoma. G - Spoken Dec. 13 lat. 43 N., long. 28 W. H - Via Yokohama Nov. 10. O - Spoken Sept. 13 lat. 13 N., long. 26 W. B - Via San Francisco. Chartered for lumber to Melbourne, Adelaide or Port Pirie; terms private. March loading. A - To sail in March with sugar. C - Dec. 14 put into Falmouth with loss of some sails. Dec. 30, sailed again. G - To load grain at Tacoma. I - Dec. 23, passed Deal. To load grain at Tacoma. D - Via Yokohama Jan. 13. J - Chartered for cargo of poles to Santa Rosalia; terms private. K - Jan. and Feb. loading. L - Dec. 26 arrived at Holyhead. E - Via Suva and Honolulu. F - To sail Jan. 24. Via Yokohama Feb. 2.

VESSELS IN PORT.

(January 22, 1891.)

VICTORIA.

Br. bark Coromandel, 849 tons, Capt. Williams, arrived Jan. 21, from Hiogo, seeking.

VANCOUVER.

Nor. ship Beaconsfield, 1,450 tons, Capt. Bastiansen, arrived Dec. 11; loading lumber for Cork, U. K.

Br. ss. Empress of Japan, 3,003 tons, Capt. Lee, arrived Jan. 17. To sail.

NANAIMO.

NEW VANCOUVER COAL CO'S SHIPPING.

Am. ship John A. Briggs, 2,033 tons, Capt. Balch.

Am. bark Sea King, 1,436 tons, Capt. Pierce.

Am. ship Rufus E. Wood, 1,400 tons, Capt. McLeod.

WELLINGTON SHIPPING.

Am. ship Glory of the Seas, 2,100 tons, Capt. Freeman.

Am. bark Enoch Talbot, 1,827 tons, Cap. Johnson.
Am. ship Louis Walsh, 1,497 tons, Capt. Gammons.

RECAPITULATION.

Ports.	No.	Tonnage.
Victoria	1	849
Vancouver	2	4,453
Nanaimo	6	10,308
Total	9	15,610
Previous week	9	14,807
Correspond'g week last year	21	31,143
" " 1892	13	14,812

FREIGHTS.

With the exception of a little weakness in the rate for grain from S. F. to Cork, U. K. the markets are practically unchanged.

Freights from British Columbia or Puget Sound are quoted as follows:—Vancouver, 37s; 6d; Sydney, 27s; 6d; Melbourne, Adelaide or Port Pirie;

37s 6d; United Kingdom, calling at Cork for orders, 55s Shanghai, 37s 6d; Tientsin 55s.

Grain freights from San Francisco to Cork, U. K., for orders, usual options are quoted at 25s; from Portland 33s 9d and Tacoma 31s 3d.

Coal freights from Nanaimo or Departure Bay to San Francisco, \$1.75 to \$2; to San Diego or San Pedro, \$2.25 to \$2.50.

It is rumored that a vessel will shortly go on berth at Glasgow, for B. C. ports.

The British bark Coromandel, 849 tons, Captain Williams, arrived in Royal Roads, Jan. 21, from Hiogo, seeking.

The Granville Cigar Co., Ltd, Vancouver, capital stock \$50,000; has been incorporated. A. W. Draper and J. M. Leithead, of Vancouver, and A. Leithead and A. I. Draper, of Montreal, are the incorporators.

THE BRITISH COLUMBIA

COMMERCIAL JOURNAL.

IS THE UNIVERSALLY RECOGNIZED

Leading Trade and Commercial Paper West of Toronto.

~~~~~

As an Advertising Medium

To Reach the B. C. Trade

It Cannot be Surpassed.

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THE COMMERCIAL JOURNAL

Is devoted to the Lumbering, Mining, Shipping, Commercial and Industrial Interests of British Columbia. It is found on the Counter in nearly every Retail Store in the Province. To reach the Retailer you must advertise in The Commercial Journal.

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# GREENE & SONS

COMPANY, MONTREAL.

WHOLESALE

## HATS, CAPS

AND

STRAW GOODS.

1894.

MEN'S

### Furnishings.

**BRITISH COLUMBIA SPRING TRADE, 1894**

*Newest Styles Selected for Spring Trade.*

AGENTS FOR WOODROW'S HATS.

WAREHOUSE:

517, 519, 521, 523 AND 525 ST. PAUL STREET,

**MONTREAL.**



REGISTERED TRADE MARK.

*The Largest Factory of its Kind in the Dominion.*

## LION 'L' BRAND Pure Vinegars,

Manufactured Solely under the Supervision of the Inland Revenue Dept.

Mixed Pickles, Jams, Jellies and Preserves

—PREPARED BY—

### Michel Lefebvre & Co MONTREAL.

*Established 1849. Gold, Silver and Bronze Medals. 20 1st Prizes.*

# BAGS

In all sizes and qualities and for every purpose.

Jute or Cotton. Plain or Striped.

BAGS FOR ORES,

(Overhead dry or double cotton sewn)

a special feature of our trade.

## CANADA JUTE COMPANY, LIMITED

17, 19 & 21 ST. MARTIN ST., MONTREAL.

### A. O. LEASK,

Agent and Commission Merchant.

Customs, Insurance and Shipping

Agent.

Storage, Bonded and Free.

Forwarder, etc.

Vancouver, . . . B. C.

### J. & T. STEPHENS,

Manufacturers of

## Fine Boots & Shoes,

BEAUDRY ST., MONTREAL.

## THE WESTERN MILLING CO.,

(LIMITED.)

### REGINA, ASSA.,

DEALERS IN

## Seed and Feed Grain

OF ALL KINDS, ALSO

Flour, Chop Feed, Bran and Shorts.

PARTIES REQUIRING

Seed or Feed Oats or Wheat

WILL DO WELL TO

Correspond With Us, or Major

& Eldridge, Vancouver.

## A. HOLDEN & CO.,

### Railway Supplies.

AGENTS FOR CANADA FOR

The Babcock & Wilcox Co. Water Tube Steam Boilers; Goubert Water Tube Feed Water Heater; The Stratton Separator; "Dry Steam;" The "Midland" Gas Engine.

30 St. John St., Montreal.

## PACKARD LAMP CO.,

LIMITED.]

MANUFACTURERS OF THE

### Packard High Grade

### Incandescent Lamps.

96 TO 100 KING STREET,

MONTREAL.

CHAS. C. PAIGE, MAN'G DIRECTOR.

## STEEL RAILS

[New and Best Seconds]

Cement, Waste, Steel and Iron,

Files, Etc.

### WALTER TOWNSEND,

MONTREAL.

Agent for Bolling & Lowe, London, Eng

## THE WAVERLEY HOTEL,

Cor. Seymour and Georgia Sts.,

Next to New Opera House, VANCOUVER.

PRIVATE AND FAMILY HOTEL.

Choice Wines, Etc JOHN WHITTY, Pr.



# Okell & Morris Fruit Preserving Co., Ltd

## VICTORIA.

DIPLOMA AND GOLD MEDAL RECEIVED AT THE EXHIBITIONS OF 1891, 1892 AND 1893.

THE : LARGEST : FACTORY : OF : ITS : KIND : IN : THE : PROVINCE.

Preservers of all kinds of Canned Fruits, Jams, Jellies  
and Marmalades.

NEW SEASON'S SEVILLE ORANGE MARMALADE NOW READY.

ALL THESE GOODS TO BE HAD FROM THE FOLLOWING MERCHANTS :

VICTORIA—Hudson's Bay Co., Wilson Bros., S. Leiser, R. P. Rithet & Co., Thos. Earle, Messrs. Todd & Son.

VANCOUVER—Major & Eldridge.

# OGILVIE'S HUNGARIAN FLOUR

*Still Leading All Competition and Better Than Ever.*

Made by a New Method and Suits Everybody.  
SEE THAT YOU GET OGILVIE'S FLOUR.

EACH BAG GUARANTEED. SEWED WITH OUR SPECIAL TWINE.—RED, WHITE AND BLUE. TAKE NO OTHER

**OGILVIE MILLING CO., WINNIPEG.**

G. M. LEISHMAN, Victoria, Agent for British Columbia.

# HUDSON'S BAY CO'Y,

VICTORIA, - - - - B. C.

IMPORTERS :

WINES,  
LIQUORS  
CIGARS,  
CIGARETTES,

CANNED GOODS,  
ENGLISH GROCERIES,  
CANADIAN GROCERIES,  
AMERICAN GROCERIES,

STAPLE DRY GOODS  
BLANKETS,  
FIRE ARMS,  
AMMUNITION.

AGENTS FOR:

Fort Garry Flour Mills, Benton County Flouring Mills.