

THE CANADIAN GROCER

VOL. X

MONTREAL AND TORONTO, JULY 24, 1896.

No. 30

COLMAN'S MUSTARD



BEST ON EARTH

THE ONLY TEN CENT CIGAR

Fresh Herrings

The recognized leading Brand in all the markets of the world.



- Kipperd Herrings
- Herrings in Tomato Sauce
- Herrings in Shrimp Sauce
- Herrings in Anchovy Sauce
- Herrings a-la-Sardine
- Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

MARSHALL & CO.
Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons
Sole Agents for Canada, MONTREAL.

VARSIY CIGAR 5c. THE BEST IN THE MARKET

HOLD YOUR TRADE BY SELLING THESE FAMOUS BRANDS

THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCO

Deviled and Potted Meats



(Ham and Tongue) put up under the Helmet Brand are indispensable for luncheons, picnics, fishing parties and outing generally. These meats are well seasoned, perfect in taste, correct in color and consistency, very appetizing. At present prices they are attractive leaders for pushing grocers who cater to discriminating trade. The Helmet trade mark on any can of meat is a guarantee of superior excellence.

Manufacturers' Agents,

JAMES HAYWOOD
Toronto

J. L. WATT & SCOTT
Montreal

J. HUNTER WHITE
St. John, N.B.

**Armour
Packing
Co. . .**

Kansas City,
U.S.A.

SPECIAL IN DINNER SETS

Our own I.X.L. Shape
In Brown or Dove Colors

97 PIECES, - \$4.50

(Packing, 25 cents)

Or in crate lots—15 sets in crate—
5 per cent. discount.

Assorted packages in **White Granite
Seconds** a specialty.

The **CANADA GROCERY IMPORTING CO. Ltd.**

181 to 185 McGill Street

MONTREAL

TANGLEFOOT

Sealed Sticky Fly Paper

PRICES FOR 1896	REGULAR.		"LITTLE."	
	One Box	- 45 Cents	One Box	- 18 Cents
One Case	- \$4.00	One Case	- \$2.10	
Five Cases	- 3.75			
	10 Boxes in a Case.		15 Boxes in a Case.	

LIST OF CANADIAN GROCERS WHO HANDLE TANGLEFOOT

HAMILTON, ONT.—Balfour & Co.
W. H. Gillard & Co.
Lucas, Steele & Bristol.

KINGSTON, ONT.
Geo. Robertson & Son.

LONDON, ONT.
Elliott, Marr & Co.

OTTAWA, ONT.
H. N. Bate & Sons.

BRANTFORD, ONT.—G. Foster & Sons

TORONTO, ONT.

H. P. Eckardt & Co.
The Eby, Blain Co., Ltd.

BROCKVILLE, ONT.—Gilmour & Co.

QUEBEC, QUE.—Langlois & Paradis.

MONTREAL, QUE.—Geo. Childs & Co.

N. Quintal & Fils.

Laporte, Martin & Cie.

Forbes Brothers.

TRURO, N.S.—Black & Co.

ST. JOHN, N.B.—Dearborn & Co.

HOLDERS

Are no longer packed with TANGLEFOOT, but are put up separately in boxes of 50 which job for \$1.00.



Standard Goods THE Best to Handle

FOR
PURITY

Bi-Carbonate of Soda

FOR
STRENGTH



TRADE MARK

This brand is always reliable.

Highest test 98.50% pure.

Made only
by

The UNITED ALKALI CO., Ltd., Liverpool.

"New Process" Soda, finest on the market.



You do not want any more hot campaign speeches, but

STOWER'S



Lime Juice Cordial, Pure Lime Juice, "Double Refined" Lemon Syrup and Clarified Lemon Squash. They are cooling, delicious, healthy and refreshing, the best articles of the kind manufactured, absolutely free from spirit, musty flavor, or any impurities.



"THISTLE" HADDIES



The reliable Standard Brand and finest flavored Haddies put up. Every can guaranteed and only Real Haddies packed.

The Motto of the "Thistle" Co. being, "The Best, First, Last and Always."

The above lines to be had of the Leading Wholesale Grocers throughout the Dominion.

AGENTS

A. P. TIPPET & CO.

MONTREAL and TORONTO

F. H. TIPPET & CO.

ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co. LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,

MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

WE MANUFACTURE

All Kinds of Crockery

And can supply you with any article you want in **Rockingham Ware, Yellow or Bristol Glazed Ware.** A full price list on application.

Brantford Stoneware Mfg. Co.

Brantford, Ont.

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.



WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.



WHAT BISCUITS DO YOU SELL ?

What biscuits can you recommend? • What biscuits do you find always the same and always satisfactory? We sell

Carr & Co.'s Biscuits

We give them our strongest recommend. We always find that they give universal satisfaction. From Halifax to Vancouver grocers say the same thing. The "Cafe Noir," especially, is a keen favorite. They all sell.

Sole Agents for Canada

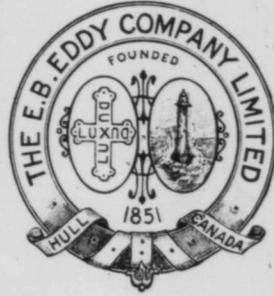
ROBERT GREIG & Co.
MONTREAL.

ITS REPUTATION IS

UNPUNCTURABLE



ROSE & LAFLAMME, Eastern Agents, Montreal



Not only for their high merits,
not only because they are the
best made should grocers push
E. B. Eddy's Matches.

Their name and fame is aggres-
sively and persistently published
throughout Canada by the makers
who employ the most abundant
ideas in making known to the
people their many qualities.

This counts when you are selling goods.

The E. B. EDDY CO. Limited
HULL, CANADA

318 St. James St. - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston;
Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Perse, Winnipeg;
James Mitchell, Victoria and Vancouver; John Cowan, St. John's, Nfld.



No Old Stock

IS CARRIED BY US

ROSE BRAND meats and lard are being constantly made—just as the trade demands—and are unequalled in Canada to-day.

Packed by

The GEO. MATTHEWS CO. Ltd.,

OTTAWA AND
PETERBOROUGH

No Sulphur Match on Earth

... CAN BEAT OUR ...

SOVEREIGN BRAND

We guarantee them to be A1.
Freight charges allowed on 5-case lots.

H. A. NELSON & SONS - - TORONTO

There is quality and quality

But in

“REINDEER” BRAND

CONDENSED MILK

there is

Highest Quality

Store in a cool place and keep it perfect.

BUY IN SMALL LOTS AND OFTEN



YOU HAVE A CALL

for *Young Hyson Tea*

It may be a high or medium grade—but you want the best procurable to fill the demand. A poor tea brings ill-repute; a good tea makes friends and money for you.

We have **Young Hysons** of exceptional quality, which can be retailed at 25, 40 and 50 cents and leave a snug margin.

W. H. Gillard & Co.

Wholesalers Only

Hamilton

JOHN MOUAT, North-west Representative, Winnipeg.

Three Kinds of Mince Meat

GOOD - BAD - INDIFFERENT

Don't have anything to do with the bad or the indifferent. Take nothing but the good.

HERE IT IS:



Manufactured only by

J. H. WETHEY, - ST. CATHARINES, ONT.

For the Whitest, Lightest and Sweetest Cakes

USE

Ocean Wave Baking Powder



Manufactured by the

HAMILTON COFFEE AND SPICE CO.

HAMILTON, ONT.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly)

MONTREAL AND TORONTO, JULY 24, 1896

(\$2.00 per Year) No. 30

DROPS FROM THE EDITOR'S PEN.

Persistency prys open the portals of prosperity.

A town is usually what its business men make it.

A dirty store will attract flies, but customers, never.

Penuriousness in business is a costly weakness.

Position isn't everything—in advertising, at any rate.

The business man should always have his head with him.

Carelessness is one of the unpardonable sins of business.

Hard work is a great thing for polishing off the "blues."

The crowning of silver king would mean the enslaving of trade.

Straight but narrow is the road which leads to Business Success.

Beat your competitor if you can, but if you can't do not elbow him.

It is brains, not muscle, that count for most in the battle of commerce.

Cleanliness in business goes further than good looks can ever expect to go.

A merchant must be a student of his business before he can be a master of it.

Men suddenly made rich, like plants which grow too rapidly, are top-heavy.

There is an earthenware trust in the States. Some one ought to give it a crack.

Man—the merchant man particularly—is made up of queer contradistinctions: Strang-

ers whom he would not trust with his watch he will scarcely hesitate to trust with his goods.

A disobliging clerk is an excrescence which the sooner swept out of the store the better.

If your business is sinking and you know not why, get in an expert and trace up the leak.

The store window that is not an attraction to customers ought to be a detractor to the merchant.

The right to be a competitor does not embrace the right to be your competitor's executioner.

The way in which a merchant sells his goods is often governed by the way in which he buys them.

The press may be a molder of public opinion, but it is the grocer who shapes the public palate.

People do not appreciate a bad-looking "ad." any more than a man does a bad-looking woman.

It is all very well for a merchant to know himself, but if he does not know his business success will not know him.

A business that is not constructed on true business principles, like a house built on a bad foundation, will collapse.

Clerks will help themselves as well as their employers by studying how to advertise as well as learning how to sell goods.

The great problem with a good many merchants is not so much how to sell goods as how to get paid for them when they are sold.

The grocers and butchers of Chicago are waging war on the Ice Trust. It is to be

hoped they will make it hot enough to dissolve the ice men.

Sharpness alone is a poor thing to depend upon for cutting one's way to success in life; for in the cutting the edge is sure to become blunt.

Many a vessel has gone to the bottom because the leak which sent it there was not discovered soon enough. It is the same with business.

The commercial traveler has a kindly feeling towards the advertisement because he knows that it can always be trusted to help him sell goods.

To be consistent, merchants who denounce departmental stores for cutting prices should see to it that they themselves do not do the "accursed thing."

If you have conceived an idea bring it forth. Excellent as an idea may be, it is of no value as long as it is treasured up in the womb of oblivion.

One thing is certain: the merchant who sells his goods below cost does not become possessed of one ounce more of his customers' respect than he had before.

It is a good thing for a clerk to know when to speak and when to keep his tongue quiet. And the knowledge necessary in order to do these things is only acquired by observation.

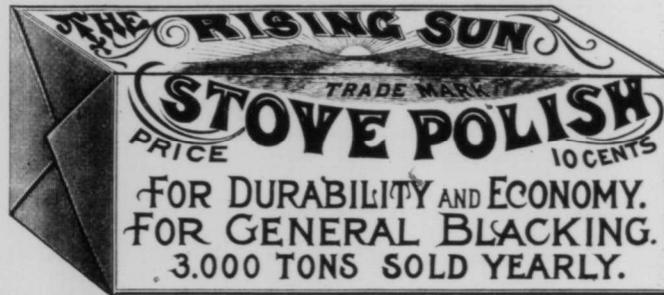
The man who sticks too close to business may gather dollars, but he does not gather energy; and when his supply of energy runs out his dollars will also begin to percolate through his pockets.

The man in business who was not designed for business, may with perseverance fashion himself to his duties, but what an amount of energy must needs be spent in the process that should have been spent in fashioning and shaping business instead of fashioning and shaping himself for the position in which he chose to place himself!

THE RISING SUN STOVE POLISH

AND

THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.



LYMAN SONS & CO., 382 ST. PAUL STREET, MONTREAL

PRIZE-WINNERS AT MONTREAL.

THE following is a list of the winners of the different events at the annual picnic of the Montreal Grocers' Association, unavoidably crowded out of our report last week:

No. 1, quoits, open to all connected with the trade—1 (fruit stand, by Blackstone Cigar Co.), Ald. Connaughton; 2 (lamp, by D. Rennoldson & Co.), W. Currie; 3 (half-barrel flour, by D. Robertson & Co.), Hugh McPhee.

No. 2, 440 yards race, open to bookkeepers and salesmen, retail trade—1 (silver fruit dish, by Christie, Brown & Co.), T. Westlake; 2 (box Babbitt's 1776, by Wm. Dunn), J. Brodie; 3 (box tobacco, by American Tobacco Co.), H. Sauville.

No. 3, 440 yards race, open to drivers and storemen, retail grocery trade—1 (silver celery dish, by Christie, Brown & Co.), Jos. Lecours; 2 (cigar case, by H. A. Nelson), D. Black; 3 (demijohn vinegar, by M. Lefebvre & Co.), A. Gauvreau.

No. 4, 100 yards dash, open to grocers' sons and employes, 15 years and under—1 (silver cup, by the association), Fred. Elliott; 2 (silver mug, by the association), W. Anglin; 3 (pail jam, 14 lbs., by Joseph Lamoureux), A. Scott; 4, F. Drowse; 5, Chas. Morgan.

No. 5, running hop, step and leap, open to grocers and their employes, wholesale and retail—1 (silver cup, by P. Grace), J. Lecours; 2 (one dozen extracts, by R. Greig & Co.), H. Provencher; 3 (box tobacco, by American Tobacco Co.), J. T. Vincent.

No. 6, 100 yards dash, open to boys, 12 years and under—1 (one doz. perfume, by L. Silverman), W. Shea; 2 (one doz. extract, by R. Greig & Co.), J. Bishop; 3 (jar honey, by Jos. Lamoureux), P. O'Brien; 4 (box candy, by J. W. Tester & Co.), A. Black; 5, Reuben Cowan.

No. 7, 75 yards race, open to girls 12 years and under—1 (silver handkerchief case, by the association), A. Brodeur; 2 (box Morton soap, by D. H. Rennoldson), A. Butler; 3 (box candies, by J. W. Tester), Alice Henry; 4 (box soap, by R. Greig & Co.), T. Laird; 5, Minnie Black.

No. 8, 440 yards race, open to city travelers in wholesale grocery trade—1 (gold medal, by J. L. Prescott (Enameline), P. Grace; 2 (silver medal, by D. C. Brosseau),

W. Duckworth; 3 (cane, by P. C. Larkin & Co., Toronto), D. Lapointe.

No. 9, 440 yards race, open to bread and biscuit drivers—1 (silver cup, by Lang Biscuit Co.), N. Burns; 2 (barrel flour, by M. Hickey), J. Lonergan; 3 (half-barrel flour, by J. Dalrymple), H. Mayer.

No. 10, 440 yards race, open to all travelers selling to the grocery trade, excepting those mentioned in No. 8—1 (Silver butter dish, by Lang Biscuit Co.), A. J. Duncan; 2 (box corn starch, by St. Lawrence Starch Co.), A. Dufresne; 3 (box tobacco, by American Tobacco Co.), A. T. Hodge.

No. 11, 440 yards race, open to ale and ginger ale drivers—1 (suit clothes to order, by J. W. Brewster, of Brilliantine), P. Creamer; 2 (silver pickle jar, by Lang Biscuit Co.), H. Ryan; 3 (box starch, by St. Lawrence Starch Co.), J. McIntee.

No. 12, 100 yards race, open to grocers and their employes, 180 lbs. and over—1 (fancy clock, by Christie, Brown & Co.), E. L. Giroux; 2 (caddy tea, by A. W. Osgood), J. U. Archambault; 3 (box corn starch, by St. Lawrence Starch Co.), L. P. Forest; 4, O. Boileau.

No. 13, 100 yards race, open to grocers, wholesale and retail, weighing 200 lbs. and over—1 (fancy clock, by Christie, Brown & Co.), A. Charbonneau; 2 (silver butter dish, by Christie, Brown & Co.), H. Poirier; 3 (box Imp. soap powder, by J. Barsalou & Co.), M. Butler.

No. 14, 440 yards race, open to subscribers and their employes who have not already competed—1 (silver cake basket, by Christie, Brown & Co.), C. Dalrymple; 2 (box "Cook's Friend" baking powder, by W. D. McLaren), J. H. Hunter; 3 (box French vermicelli, 30 lbs., by Howe, McIntyre & Co.), T. S. Potter.

No. 15, 100 yards race, open to all bonafide grocers in the city of Montreal—1 (gold medal, by C. Robillard), J. W. A. Courtemanche; 2 (silver card receiver, by the association), G. F. Vincent; 3 (case Astral oil, by C. Peverly), E. L. Giroux; 4 (case cottolene, by N. K. Fairbanks), C. Creely.

No. 16, 440 yards race, open to members of the Retail Grocery Clerks' Association—1 (cane by the Grocery Clerks' Association), E. Turgeon; 2 (box extract, by R. Greig & Co.), O. Langlois; 3 (pail pickles, by M. Lefebvre & Co.), J. A. Laughran.

No. 17, 100 yards dash, open to retail

grocers, members of committees, exclusive of chairmen—1 (silver cup, by Jas. Virtue & Son), J. F. Vincent; 2 (gold-headed cane, by D. Brown (Tetley Tea), J. P. Dixon; 3 (box "Gilt Edge" soap, by W. Strachan), P. O'Brien; 4 (case lime juice by Evans & Son), W. Willison.

No. 18, 100 yards dash, open to chairmen of committees—1 (silver pitcher, by Montreal Biscuit Co.), S. Demers; 2 (lamp, by D. Barry & Son), D. Taylor; 3 (silk umbrella, by association), J. O. Levesque; 4 (half-barrel flour, by D. Robertson), S. D. Vallieres.

No. 19, 100 yards dash, open to members of the press—1 (silver medal, by the association), C. J. Hanretti, Daily Star; 2 (silver cup, by the association), H. Logie, CANADIAN GROCER; 3, A. Laguerre, Prix Courant; 4, Arthur Ware, Gazette.

No. 20, consolation race, open to competitors who have not already won a prize—1 (box "Surprise" soap, by St. Croix Soap Co.), R. Paxton; 2 (box "Queen's Laundry" soap, by Alf. Savage & Co.), R. Gordon; 3 (pail jam, by M. Lefebvre & Co.), J. D. Sullivan; 4, M. Howe.

Guessing competition, open to ladies only. Guessing the number of coffee beans in jar—1 (silver service), Mrs. Hodge; 2 (silver set), Miss Turner; 3 (box Pure Gold extract), Mrs. Herbert. All presented by W. H. Dunn, Pure Gold Co.

Chase & Sanborn's competition. Vote for the most popular traveler of the wholesale grocery trade—1 (\$6), E. A. Cardinal, with Hudon, Hebert & Cie; 2 (\$5), E. Massicotte, with Quintal Fils; 3 (\$4), A. Lacroix, with Laporte, Martin & Cie.; 4 (\$3), D. Lapointe, with Chaput Fils & Cie.; 5 (\$2), W. Brouillette, with Chaput Fils & Cie.; 6, W. Duckworth, with Caverhill, Hughes & Co. The last two gentlemen tied.

Grand Tombola for three special prizes donated by L. Chaput Fils & Cie.—1, A. B. Lize, No. 97; 2, not claimed, No. 526; 3, Mrs. Raby, No. 904.

Special event, half-mile race, open to grocers' clerks only—1 (silver cup, by Jas. Virtue & Son), T. Westlake; 2 (12 tins fancy biscuits, by N.Y. Biscuit Co.), D. Black; 3 (case lime juice, by Meagher Bros.), M. Harvie.

Special event, for grocers over 40 years of age—silver medal presented by Ewing, Herron & Co.—1, V. Raby.

Sardines, Key Openers

A La Vatel
Sportsman
Albert
Indic

Pates

Clark's Veal and Ham
" Partridge
" Wild Duck
" Chicken

Potted Meats

Cunningham, De Fourier & Co.'s

Boar's Head
Sardine Paste
Turkey and Tongue
Beef
Rabbit
Bloater

STOWER'S and BATGER'S

Clarified Lemon
Squash

Sovereign
Lime Juice

The above are a few articles from our stock suggested by the hot weather, as sellers for our friends who are supplying their customers for picnics and outings. Our travellers can tell you all about them.

For Sale by

JAMES TURNER & CO. - HAMILTON, Ont.

New English Sifted Peas

New Strawberries

Now in Stock. Best Packs.

Also NEW JAPAN TEAS to retail at 25c. and 50c.

Orders Solicited. Prompt Shipment.

April Pickings—splendid values.

BALFOUR & CO.

HAMILTON.

HAMILTON GROCERS AT NIAGARA.

ABOUT 3,000 people took in the annual picnic of the Retail Grocers' Association of Hamilton at Queen Victoria Park, Niagara Falls, on Wednesday, the 15th inst., and the picnic was the largest and best of all the grocers' successful outings. Forty-five first-class T.H. & B. coaches carried the crowd, a portion of which went on to Buffalo for the day.

The railway service was excellent, and everybody on the excursion was pleased with it. It was not only that the picnickers had plenty of seating accommodation on the various trains, and very comfortable seats, too, but the trip was new to the majority of them and they enjoyed it. The excursionists were within a stone's throw of the park when they alighted from the trains, and this convenience was appreciated.

General Manager Woodard and General Passenger Agent Warburton went with the crowd to see that every person should be made as comfortable as possible on the way to and from the Falls, and they had the satisfaction of seeing the largest excursion of the year handled in an eminently satisfactory manner.

The only incident on the way to the Falls occurred with the 8.10 train from the city. While it was going up the mountain, a puncture in the hose bag, or air brake coupling, caused a few minutes' delay, but the monster engine picked up the sixteen cars and continued the way up the mountain without any difficulty.

The last big crowd of picnickers (which left the T. H. & B. station about 10.20) arrived in the park before noon, and the luncheon was disposed of early in the day. The grocers, as usual, supplied plenty of tea, coffee and milk to the crowd.

The 13th band, which went by the first train in the morning, played a great many popular and classical selections during the afternoon. A baseball game was indulged in, the retail grocers and the wholesale grocery travelers being the competing teams.

The travelers defeated the retailers by a

score of 29 to 12. Messrs. W. Ballentine and Bennett were the travelers' battery, and Messrs. Smoth and J. Garson were the retailers' battery. During the game R. Moncur, of the travelers, had his thumb put out of joint.

The excursionists largely patronized the Niagara Falls Park and River Railway, and Manager Ross Mackenzie made the trip along the river as pleasant as possible for them.

President J. O. Carpenter, Secretary W. R. Harvey and the Picnic Committee of the Retail Grocers' Association, whose thoughtful attention to the comfort and pleasure of the crowd was greatly appreciated, expressed themselves as well pleased with the T. H. & B. service from start to finish.

LONDON GROCERS HOLIDAYING.

THE annual picnic of the London Retail Grocers' Association at Stag Island, Detroit River, Wednesday of last week was in every way a great success. Nearly 850 excursionists attended and two trains were required to carry them.

The first train arrived in the "Tunnel City" at 10.15 a.m. and was made up of eight coaches and a baggage car. Conductor W. Taylor was in charge of the precious crew, and was assisted by Brakemen Wallace, Loughrey and Mason. It was drawn by engine No. 775, with Engineer Chapman at the throttle. The fireman was Mr. Copeland.

Engine No. 813, with Driver Temple and Fireman Gannan in the cab, steamed out of the Forest City fifteen minutes after its predecessor, drawing six coaches, filled with the happy grocers and their families. Conductor Gillean was in charge, and Brakemen McDonald and Hanson assisted him in looking after their interests. They reached Sarnia at 10.30 a.m.

It was an ideal day for picnicking. The trips on the water were delightful. Many boarded the steamers Conger, Hiawatha and Clark on the arrival of the train, the majority taking the Conger down the river

and returning to the island for dinner. Others crossed the border and visited the great Republic, or remained on British soil and roamed around Sarnia. The trip to Stag Island caught the majority, however.

After dinner a baseball match was played between the grocers of the north and south sides of Dundas street and attracted a great deal of interest. Only five innings were played, and the score was 13 to 3 in favor of the northerners. Walter Hungerford umpired.

There were no races held, and everybody obeyed his or her own sweet will in choosing pleasant pursuits to pass away the time.

The dining hall at the island was a little short of waiters owing to the immense crowd, which caused a delay in the ball match. The attendance was much greater than was expected at the island.

The tired but thoroughly pleased crowd returned to London about 11 p.m. The Seventh Band accompanied the excursion and furnished an excellent programme of music.

The committee, Messrs. W. H. McCutcheon, A. McCormick, F. Harley, J. C. Trebilcock and E. Sutton, had everything well arranged, and the train and boat service was all that could be asked for, and there was not the slightest accident. Messrs. J. C. Trebilcock and E. Sutton had charge of the baggage car and checked lunch baskets, etc., and surprised the regular train hands with their expertness and carefulness of handling the many baskets filled with good things.

There never was an excursion that contained a more pleased and well-satisfied lot of people.

IRELAND'S FOOD MAKERS' PICNIC.

The employes and their friends to the number of about 200, of the Ireland National Food Co., Ltd., held their annual picnic at High Park on Saturday last, and had a right royal time. The company placed a special street car train at the service of the picnickers, which conveyed the pleasure-seekers to

D.

P.

So

47

Sultana Raisins

"GOLDEN DROPS."

We are offering what are without doubt the finest Sultana Raisins ever imported into Canada.

DAVIDSON & HAY, WHOLESALE GROCERS Toronto, Ont.

"Pan-Dried," (Registered)

THE TILLSON COMPANY LTD. St. CATHARINES, ONT., March 11, 1896
Tilsonburg, Ont.

DEAR SIRS,—The Pan-Dried Rolled Oats you sent have given universal satisfaction. I have sold them to customers that were buying a well known cereal food at a higher price, and they liked yours just as well, and saved from 25% to 30%, which is quite an item in such goods. I never had any Rolled Oats before, made in Canada, that would take the place of the higher priced cereals so satisfactorily as yours. I hope you will be able to continue to send us the same article. Will you please send goods in list on receipt of this, and oblige.

Yours respectfully,
R. FITZGERALD.

FROM MANUFACTURER TO
RETAILER DIRECT.

We invoice in carloads or single barrels
or sacks.

DO YOU KEEP

Pilkington's Powdered Perfumed Lye

Perfectly Pure.

"BELL BRAND"

Superior to all
Other Brands.

IF NOT ASK YOUR WHOLESALE GROCER FOR IT
THE BEST AND THE CHEAPEST IN THE MARKET

Sole Agents in Canada

Bellhouse, Dillon & Co.

47 Wellington Street East

.... TORONTO

30 St. Francois Xavier Street

.... MONTREAL



YOU CAN'T CATCH YOUR SHADOW

And you can't work off any other cheese in place of **MacLAREN'S** and at the same time give satisfaction.

A. F. MACLAREN & CO.

TORONTO.

and from the park. An attractive programme of sports and games was carried out, to the enjoyment and satisfaction of all present, the prize list being an exceptionally good one. Refreshments were served during the afternoon, and music for dancing furnished by a string band. A hearty vote of thanks was passed to the committee for the excellent manner in which the programme was carried out, and with best wishes for a continuation of the good feeling existing between employes and the company, the party returned to the city thoroughly well pleased with the day's outing.

HINTS TO BUYERS.

DAVIDSON & HAY are offering "Washington" lye. This firm are the wholesale agents in Toronto for this lye.

New pack canned haddies are in stock with Davidson & Hay.

H. P. Eckardt & Co. are offering canned mackerel at \$1.10 per doz.

Davidson & Hay are offering No. 1 red salmon at close figures.

T. Kinnear & Co. have new canned strawberries in stock this week.

H. P. Eckardt & Co. are making a special offer on Aylmer canned vegetables; new pack.

T. Kinnear & Co., agents for Western Ontario, report increased sales of Tetley's teas.

"Lion" spices, extracts and baking powder are having a splendid sale with T. B. Escott & Co.

Clemes Bros. report a brisk trade in peanuts. The firm makes a specialty of this line.

"Grand Mogul" tea is still increasing sales. Hood Bros. have a fine show of it at the Winnipeg Exhibition.

Another large shipment of Ceylon teas just arrived with T. B. Escott & Co. It is showing splendid value.

First arrival new canned peas reached T. B. Escott & Co. on Saturday last, and they are being sold at low prices.

Morse Bros. received orders one day last week for immediate shipments of "Rising Sun" stove polish and "Sun Paste" stove polish amounting to eleven carloads of

fifteen tons each. At this season of the year such a day's sales of stove polish is phenomenal and attests the popularity of these goods.

"Kurma" tea is increasing its sales every month, report Davidson & Hay, the wholesale agents for this tea.

"Yes, our 'Phoenix' matches are going well," say Lucas, Steele & Bristol. "In five-case lots we prepay freight."

Some decided bargains are being offered by W. H. Gillard & Co. in Young Hyson teas, high and medium grades.

T. B. Escott & Co. have received another carload of pickles in 20 oz. bottles which are going out rapidly at low prices.

A steadily growing demand for Mitchell's Scotch whiskey seems to justify the claims made for it by Laporte, Martin & Cie.

D. Gunn, Bros. & Co. report that they are getting a good many enquiries for picnic hams, of which they have a nice line in stock.

At 9½c. buyers can procure from Lucas, Steele & Bristol really good liquoring Young Hysons and Congous. Samples on application.

Ewing, Herron & Co. are offering first-class value to the trade in the new \$1 jar of French mustard which they have put on the market.

"The fact that it is proven pure by analysis" is what Laporte, Martin & Cie. say is the cause of their large sales of P. Richard's brandy.

Northrup & Co., who are agents for "Instantaneous" tapioca in the Maritime Provinces, report a steady and increasing sale for that article.

Small barrels, 25 gallons, of English malt vinegar are in store with Lucas, Steele & Bristol. The firm also have Durkee's large and small salad dressing.

That pickling season is here is clearly evidenced by the orders for vinegar received daily by T. A. Lytle & Co., Richmond street west.

The Laing Packing and Provision Co., 839 to 841 St. Catherine street, Montreal, have just issued a new price list on smoked meats and other provisions, dated July 20th. It announces many changes. It will be forwarded to any applicant who writes the firm and mentions THE CANADIAN GROCER.

The new "Sun" stove polish made by the proprietors of the "Rising Sun" stove polish is put up in the most attractive sort

of packages possible, and dealers appreciate goods which make a fine appearance on the shelves.

Pure Gold extracts, all sizes, are offered by Lucas, Steele & Bristol at manufacturers' prices. Attention is called to their brand of "Empire" extracts and baking powder.

The first direct carload of fresh California fruits to arrive this season on the Toronto market has just been received by Dawson & Co. It consists of peaches, pears and plums.

T. Kinnear & Co. are in receipt of a shipment of Crosse & Blackwell's pickles, in half pint, octagon shape, bottles. These goods have been scarce on the Toronto market.

"New friends are being made every day for 'Golden' finnan haddies," was the remark of Northrup & Co. to our St. John correspondent this week, and the increase in their sales proves the correctness of the same.

A large demand is being experienced by W. H. Gillard & Co. for "Pilgrim's" summer beverages, of which there are wholesale agents. The quality of these beverages is unsurpassed, many retailers say, by even the highest priced imported articles.

Ewing, Herron & Co. will forward samples on application to anyone who writes them regarding their unlimited nutmegs and mentions THE CANADIAN GROCER. These goods are admitted to be extra good value by reliable firms who have already handled them.

THE CANADIAN GROCER IN INDIA.

The fame of THE CANADIAN GROCER continues to spread abroad. We have quite a respectable list in different parts of the world. Someone must have been putting in a good word for us in India, for during June we got four new subscribers from Calcutta, and four from Bombay.

As a body, grocers, both wholesale and retail, humid and arid, are men to be esteemed. The part they perform in modern life is highly important. What a blank meal time would be without them! They are the "provisioners" for the whole human family, and great is the responsibility imposed upon them to feed so many people.—Richmond (Va.) Dispatch.

DULL TIME TRADE WINNERS

There should be no real "dull time" among grocers. Seasonable goods and the best of their kind will quicken slow moving summer sales—people must eat during July and August as well as during the week before Christmas. Seasonable summer specialties are needed, however, to catch the trade—here are three leaders:

Crown Brand Flavoring Extracts

Summer is the time for dainty desserts—for ices and custards—the time for pure, delicate flavorings—the time when our Crown Brand Extracts are proving their purity, strength and richness. They're the best on the market. We know—we make them.

Keopff's Family Gelatine . . .

A favorite with the trade and with the consumer. Its permanent place in the stock of every grocer who tries selling it, proves its purity and excellence; 1 oz. packages, white or red, retail with good margin at 10c. Sheet gelatine, gold, silver and bronze labels.

Tryphosa The New Jelly

—Already flavored and sweetened—a delicious dessert, selling at sight—3 doz. packages, assorted flavors, in each box. Try a sample lot. It can do no harm, and others are finding it profitable.

ROBERT GREIG & CO.

Sole Agents for Canada

 MONTREAL

Extracts You want the best.



We desire to furnish you with the **VERY BEST.**

Seely's



ALL SIZES.
EVERY FLAVOR.

FINEST QUALITY
OF GOODS.

ELEGANTLY PUT UP.
SIGHT SELLERS.

The most attractive Extracts on the market.
Profit to the trade as handsome as the goods.

Selling Agents

Turner, Mackeand & Co.

WHOLESALE
GROCERS

Winnipeg

Snow Drift . . Baking Powder

Always Pure Always Reliable
Always Best



The Snow Drift Co., - Brantford.



The Sydenham Glass Co. Ltd.

Manufacturers of WALLACEBURG, ONT.

FRUIT JARS

BRANDS: The Winner, The Best, The Beaver

All kinds of Bottles, Flasks and Insulators, in amber, green and flint.
Write for prices. Prompt attention to orders and inquiries.

REPRESENTATIVES:

Manitoba and N.W.T., Tees & Persse, Winnipeg.
British Columbia, Martin & Robertson, Vancouver and Victoria.

OFFICE AND WORKS: Wallaceburg, Ont.

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

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THE SILVER QUESTION AND CANADA.

THE United States seems to be earning a reputation as a source from which spring trade cyclones, as well as the ordinary cyclones which sweep away barns, uproot trees and occasionally play havoc in cities.

In 1893 the loss of confidence created by the outflow of gold, superinduced by the silver question, created a storm which paralyzed the trade and commerce of the country. Last fall President Cleveland's warlike message created another blow, which so staggered business that it has not yet recovered from its effects. And now what portends to be a storm whose anticipated disastrous effects cause a good many people to shudder when they contemplate them, is gathering in the West and South.

A majority probably of the people in the Western and Southern States have become imbued with the doctrine that all that is necessary for high prices to rule for everything the farmer has to sell and the mechanic to make is that there shall be a plethora of money in circulation. And the manner in which they propose to get this plethora is by the free coinage of silver.

While both of the two great political parties remained unenamored with this doctrine there was not much occasion for alarm. But when a section of the Republican party bolted because the national convention declared for sound money, and when a few weeks later the Democratic National Convention declared with a rush for free silver at the ratio of 16 to 1, nominating too for the presidency a demagogue of pronounced type, alarm seized every sound business man of the country and foreign capitalists shuddered.

Free coinage of silver would undoubtedly be a good thing for the men who hold silver

bullion. For instance: A man that had, say, \$1,000 worth of bullion could take it to the mint, demand its coinage into dollars, and take away with him two thousand pieces of silver each with a dollar stamped upon it.

The result of such a condition of affairs is obvious: the \$610,000,000 in gold, or the greater part of it, at least, that now circulates in the United States would be driven from the country, and the yellow metal coin would be at a premium. The natural concomitant of this would be loss of confidence and paralysis of trade.

Of course, the storm may not materialize. Common-sense may prove stronger than nonsense. But the fact that a storm is threatening is already doing in part what a storm would do to the full—destroying the credit of the country.

Connected commercially as it is with the United States, Canada cannot view the threatened storm over there with unconcern. The full force of the storm, of course, we shall not feel. But it is enough for us to know that we shall feel it at all.

The best thing Canadians can do, however, is to turn their energies to the full in pushing their own business and developing their own great natural resources.

We have good fruit crops and the promise of good cereal crops, while our mining industries are assuming an activity that a decade ago was not dreamed of.

What we want is confidence in ourselves and in our resources. That will counteract any adverse influence we may receive from the United States.

And then after all, if the worst should happen in the United States, and the silverites should carry the country and put their free coinage doctrine into operation, the evil would not be an unmixed one as far as Canada is concerned: The tide of British capital, which is already beginning to turn Canada-wards would flow this way much more rapidly than it otherwise would.

HINTS ON WINDOW DISPLAYS.

GROCERS, as well as those in other lines of business, have to make every effort and make use of every device in order to make headway against the present keen competition. Every grocer who wishes to enlarge his business must now pay considerable attention to window dressing. Notwithstanding the amount written on the subject, many merchants still follow their old custom, and are quite indifferent to this important branch of their advertising.

Generally speaking, it is not well to put too many kinds of goods in the window at once. It gives a confused appearance to the window and does not impress the passers-by

forcibly enough. It is better to show one or two lines each time and make a thoroughly good and complete display of each line.

In the hot months, summer drinks are much in demand and may be shown to advantage. Occasionally devote your whole window to this line. Take advantage of the various sizes and shapes of the bottles; and of the different colored drinks exhibited. If canned fruit is handled the display will be much improved by the judicious arrangement of the large glass jars of fruit intended for such a display. Fresh fruit too would be quite in keeping with the rest of the window. At night the whole window would be improved by having lights placed behind so as to show the various colors to advantage.

The most important thing of all perhaps is change. Don't forget that the same people pass your store several times each week, every day perhaps. To see the same arrangement in a window for a long interval will not attract them, but repel them. Exercise common sense and do some extra work and you will soon see the results.

REMODELING OF THE TRADE RETURNS WANTED.

CANADA'S foreign trade for the fiscal year ending June 30th last aggregated \$228,728,312. Of this \$118,140,504 was exports and \$110,587,808 imports. These figures are compiled from the monthly returns and are, of course, subject to revision.

There is not much to be said about the imports. They are smaller than they were last year by nearly \$200,000, and reflect the conservatism which has characterized our importers during the past fiscal year.

If the figures regarding the exports are correct, they show that our sales to foreign countries last year were, with one exception, larger than at any time since Confederation. Compared with 1895, they are about five millions larger.

Curiosity as to the articles which have contributed to make this increase cannot be satisfied at the moment. We can look back over the monthly returns and get a general idea as to whether the products of the mine, the forest, the field, etc., have contributed most to the increase. But we can get no detailed statement. We must wait till the Trade and Navigation Returns for the fiscal year are brought down. Frequently we have to wait six or seven months after the close of the year for these. In the present instance, in view of the summer session of the House, we shall in all probability receive them much earlier than usual.

During the past few years there has been a decided improvement in the methods of the Government in furnishing the public with returns regarding the foreign trade of

the Dominion. The monthly returns are better and the quarterly returns issued by the Department of Trade and Commerce during the past year or two have proved most valuable, giving as they do, not only trade figures, but agents' reports and Customs changes in foreign countries. But still there is great room for improvement.

What people are most interested in securing in regard to our foreign trade is information as to our exports. Every month we can learn the value of the exports under the headings: mines, manufactures, forest, etc. But as to the various articles that come under these several headings, we are in the dark till, as a rule, several months into the next fiscal year.

This is as annoying as it is unsatisfactory. In the United Kingdom and in the United States the public is from month to month in possession of a detailed statement of the exports.

Canada should be placed in the same position, and it is to be hoped that the new Minister of Trade and Commerce will give the matter his attention and hereafter see that the monthly and quarterly returns contain a detailed statement of the exports as well as of the imports.

IS THE TEA DAMAGED?

There have been considerable arrivals of new Japan teas at Montreal during the present week. These receipts consist of some of the tea which was on the Canadian Pacific train that was wrecked in British Columbia, and some anxiety is felt whether any of the lots are damaged.

So far as they have been inspected, the lots that have arrived seem to be all right; but of course, until they have been thoroughly gone over, the different importers will not know how they stand. Different houses have lots varying from 1,000 packages up, and these cannot be inspected in a day. But though no damage has been discovered so far, advices to some firms state that in their case fifty per cent. of their shipments are entirely lost.

The difficulty is that the number of the cars that went over is not known. If it was, it is possible that the goods that were on board such cars could be definitely specified. In any event, perhaps, it would be as well for the recipients of these teas to waste no time in having them thoroughly inspected.

As far as THE CANADIAN GROCER can learn, only one lot of tea that was on the wrecked train has arrived in Toronto. That which was received was all right, but as the consignees did not receive their full number of packages, they presume that they are in the bottom of the river.

NARROW PROVINCIALISM.

NEWSPAPERS that cannot see beyond the provinces in which they are nurtured are engaged in throwing off column after column of complaint at the representation of their respective provinces in the new Cabinet of the Dominion.

They are above this kind of thing in Great Britain; they are above it even in the United States. Let us in Canada be above it. We will never be an united people till we are. And until we are an united people we cannot be a nation in its full sense.

When capitalists organize a company and place a manager in position, they do not demand that, in employing his subordinates, there shall be an equal number drawn from English, Irish, Scotch and French. No, all they require is that these subordinates be employed because of their peculiar fitness for the positions they are called upon to fill.

The work of governing Canada must be done on business lines if it is to be governed efficiently. And if, in the pursuance of this principle, it is necessary that more men should be drawn from one province than in the eyes of the provincialites seems proper, go ahead, say we. This country requires a Cabinet such as will be fitted to rule it in the best possible way. That is what our concern should be for.

Provincialism has been the "accursed thing" within the camp of the Dominion ever since it was formed. Let the business common sense of the country, let the loyal people of the Dominion, drag it without the camp and bury it deep under the stones of their disapproval.

Criticise the Cabinet as to its ability, but let us stop this childish, senseless, narrow criticism bred of jealous provincialism.

Provincialism breeds provincialism: It is nationalism we want to breed.

HOW TO PACK DRIED FRUIT.

THE question of boxes versus sacks for shipping California dried fruits was again brought to the attention of THE CANADIAN GROCER this week by a sales agent, who stated that the fruit growers of the State were taking the matter up this season. It was pointed out that prior to the season of 1895 the sack as a package received very general attention owing to its apparent low cost, convenience in handling and slight charge for freight. This spirit of economy became more marked as prices for dried fruits declined, and packers as a rule sought for and purchased the thinnest and cheapest sack they could find.

The fruit growers contend that this was a mistake from the start, as the strongest and heaviest sack at the highest price would have proved cheapest in the end.

The general desire for a cheap package

in which to pack dried fruit for shipment, accompanied with a growing demand from eastern buyers, not consumers, for sacked goods, was the rock on which the cheap package foundered.

Claims for shortage in weight from the bursted sacks and shrinkage and reclamations on account of unsightly condition of the fruit has caused the growers to be strong advocates for a change in the package and method of packing dried fruits. Besides, it is their contention, and also that of leading packers on the Coast, that if it must be sacks, only the strongest and heaviest should be used.

No tare being allowed on dried fruit sold packed in sacks, the cost of the package is largely reduced by the sale of the sack with the dried fruit, and at the same price. For illustration, a new jute sack may weigh 11 oz. and cost 7c.

Prunes packed in this sack sell at 4c. per pound and the sack costs only 4½c. If used for fruit selling at 8c. per pound it only costs 1½c. But the cost of delivery of fruit in sacks and boxes respectively is in favor of the latter. Last fall the rate of freight was \$1 per 100 pounds in boxes, and \$1.20 in sacks, or the cost of shipping in the latter package is 1-5 of a cent per pound more than in boxes.

On the other hand, it costs ¼ of a cent per pound more to pack in boxes than in sacks, hence the difference in cost of the fruit shipped in boxes compared with the sacks is 1-20 of a cent in favor of the latter.

This is all the margin that houses who re-pack from sacks into boxes in the east have to work on, and it hardly seems possible that, with this slight advantage, they can, grade for grade, undersell fruit coming direct in the original package as much as they do.

ARE THEY SHORT OF SMOKED MEATS?

It has been an interesting fact during the past fortnight in Montreal that despite the easy feeling generally current in the provision market there has been quite a demand experienced for smoked meats from the west.

This demand has not been from jobbing or retailing firms, but from western packers themselves.

Montreal packers can only account for it by assuming that some of the western men have run a little short on hams and bacon, and have been compelled to replenish stocks in the east.

The demand has been welcome to the easterners as their own local enquiry has not been of the briskest character.

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TORONTO GROCERS AT THE FALLS.

The annual excursion and picnic of the Toronto Retail Grocers' Association is a red letter day for the grocers of the "Queen City," for non-members as well as members turn out to take part in the outing, which is always enjoyable.

The excursion for this year of grace was held on Wednesday last to Niagara Falls and Buffalo, and, like its predecessors, those who took part in it had a good time.

Besides the grocers, their wives and their friends, there was a good representation of manufacturers and jobbers.

Most of the excursionists left by the early morning boat. From Lewiston the new electric railway was taken, the trip along the bank of the river being both delightful and exciting. The greater part of the excursionists stopped at the Falls and took in the multitude of sights that are there to be seen, while quite a few went on to Buffalo.

The success which attended the excursion was largely due to the arrangements which had been made by the committee, of which J. S. Bond was chairman, for the entertainment of the excursionists both on the steamers and at the principal place of rendezvous.

POOR SALMON CATCH.

Malcolm & Windsor, Steveston, B. C., writing to THE GROCER July 15, say: "Since last writing you the position here has not changed to any appreciable extent. Fish still continue exceedingly scarce and a good portion of the fishermen have yet to go out, these latter hanging back till the fish are more plentiful. The river for the past few days has been falling steadily, but the catches have been miserably poor, some of the boats coming in with two or three fish and some with none at all. The fish for the most part, too, are large, a bad sign this early in the season. On the Skeena the canneries are having a very bad time, the fish being terribly scarce, though on Rivers Inlet the run is a good one and the strike ended."

THE APRICOT CROP.

Regarding the apricot situation in California the Cutting Fruit Packing Co. say in their circular letter of the 25th ult.: "The condition of the crop is about the same as at our last advices, excepting that the extreme hot, dry weather has caused a great falling and consequent reduction in quantity, also a great detriment to the quality, many orchards showing the fruit shriveled and of small size, the heat evidently arresting the full development. This will militate against the general good quality of the crop. Moor-parks, especially are dropping more than Royals. The low opening prices on dried

will work against high prices for canning stock, but as the general quality of the latter for the season is 'off,' good stock for extra goods will command a higher price than in 1895, while ordinary stock may, on the contrary, and probably will, be furnished at less."

ANOTHER CARGO OF MOLASSES.

A cargo lot of Barbadoes molasses now lying at Boston has been offering on the Montreal market this week. It comprises 700 odd puncheons, and the seller is asking 28c. for the lot, but has been bid 27½c. for half of it.

It is quite possible that the offer will be accepted, and also that the balance of the lot may be closed out at the same price.



E. A. CARDINAL
(Hudon, Hebert & Co.)

Winner of the competition at the Montreal Grocers' Association Picnic for the most popular grocery traveler in Montreal.

THE BEAN GUESSING CONTEST.

Since the form containing the list of prize winners at the Montreal grocers' picnic went to press we learn that a mistake has been made in the winners of the coffee bean guessing contest for the prizes presented by the Pure Gold Manufacturing Co. of Toronto. The corrected list is as follows: 1st prize, a silver service, was won by Miss Hebert, 292 St. Urbain street, guessed 3,850; 2nd prize, a silver set, won by Miss Alice Holland, St. Lamberts, guessed 3,875; 3rd prize, Mrs. (Ald.) R. Turner, 3,900. The actual number of beans in the jar was 3,853.

VICTORIA, B.C., BOARD OF TRADE.

These are the new officers of the Victoria Board of Trade: President, D. R. Ker; vice-president, G. Leiser; secretary, F. Elworthy. Council: T. S. Futcher, R. P.

Rithet, J. H. Todd, Robert Ward, T. B. Hall, A. C. Flumerfelt, A. H. Scaife, B. W. Pearse, H. C. Macaulay, William Templeman, L. Crease, C. Hayward, E. Pearson, G. A. Kirk and F. B. Pemberton. Board of Arbitration: A. H. Scaife, T. S. Futcher, E. Pearson, J. H. Todd, A. C. Flumerfelt, G. A. Kirk, William Templeton, R. P. Rithet, L. Crease, B. W. Pearse, F. J. Claxton and H. F. Heisterman.

The membership annual subscription has been reduced from \$30 to \$20.

TRADE CHAT.

ON Friday, gold to the amount of \$3,030,000 was taken from the sub-treasury, New York, for export. In addition to this sum \$350,000 were withdrawn for shipment to Canada.

Huron county's apple crop may reach half a million barrels.

The wild berry crop in Manitoba is unusually heavy this year.

Mr. J. M. Irwin has been elected president of the Galt Board of Trade.

A movement is on foot to start a retailers' branch of the London, Ont., Board of Trade.

Reports from all parts of New Brunswick say the hay crop will be lighter than for many years.

Mrs. Mealer—I am sorry to say the tea is all exhausted. Crusty Boarder—I am not surprised. It has been very weak for some time.—American Grocer.

The Aylmer Canning Co. have been packing in the neighborhood of 25,000 cans of peas per day for the past week. The season will last about another week.

Immense quantities of raspberries, blackberries and peaches are being shipped from South Essex. The crop is said to have been one of the best for many years.

New post-offices have been opened in Ontario as follows: Buck Lake, Addington; Clark avenue, Glengarry; Lee avenue, Toronto; Tarbet, North Wellington.

The total land sales of the Northern Pacific company during the fiscal year just closed amounted to \$1,641,551. "This is an increase of nearly \$1,000,000 over the land sales of the previous years and is cited as evidence of a revival of business and settlement in the Northwest," remarks The Winnipeg Free Press.

An Ottawa despatch says: "The success of the shipment of lobsters to British Columbian waters is now assured. A large quantity which was recently sent westward by the Fisheries Service to plant the species in the west reached there in splendid condition. Besides these, 20,000 eastern oysters have been planted in the waters of British Columbia by direction of the late Government, and a large quantity of black bass, by way of experiment."



PAYS FOR ITSELF . . .

In a week, in many instances.

Grocers' Show Case

Approved of by hundreds of wide-awake grocers throughout Canada.

Through its agency goods are presented to the consumer in the most attractive manner, an inquiry is created and a sale follows in many cases.

You may have a line or two that would necessarily be "stickers" if not brought forward prominently. The show case meets this emergency exactly.

Neatly designed, finished in hardwood, of convenient size, and a great economizer of space where counter room is limited.

ASK OUR TRAVELLERS ABOUT IT.

W. H. GILLARD & CO.

Wholesalers
Only . . .

HAMILTON

Mitchell's Scotch Whiskey is old in age and old in popularity. A prize-winner in Scotland and a universal favorite in Canada

P. Richard's Brandy is proven pure by analysis. It is sold in nearly every country of Europe and liked by everyone who tries it in Canada

LAPORTE, MARTIN & CIE.

72-78 St. Peter Street

Sole Agents
for Canada.

MONTREAL

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MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

A HOUSE here and there are experiencing a fairly active trade, but it does not appear to be general, while it is generally conceded that the volume of business is not what the wholesale men would like to see. The chief source of discontent, however, is in regard to profits, the prices at which sugar is selling being anything but satisfactory. Sugar is still the commodity for which the demand is the most pronounced, but the output of this does not appear to be as large as it was a week ago. Canned tomatoes are still going out fairly well. New canned peas are on the market, but they are, of course, not receiving much attention yet. Canned salmon is active, with the market firm as to price. If anything, the tea market is attracting a little more attention, but the volume of business is not large. Syrups are quiet and scarce. Payments, are, on the whole, fairly satisfactory.

CANNED GOODS.

A good demand is still being experienced for tomatoes. Most of the houses have new pack peas in stock, but there is naturally not much doing. There is a good demand for fresh and kippered herring. The market is almost bare of the former. Trade continues brisk in salmon with prices firm and unchanged. We quote: Tomatoes, 80 to 90c.; corn, 55 to 80c.; peas, 75 to 80c. for ordinary; sifted select, 95c.; extra sifted, \$1.45 to \$1.50; beans, 70c. up; peaches, \$2.50 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.50 to \$1.80; strawberries, \$1.65 to \$1.95, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 80 to 90c.; gallons, \$1.90 to \$2.25; salmon, "Horse-shoe," \$1.50; "Maple Leaf," \$1.40; "Lion," \$1.25 to \$1.40; Lowe Inlet, \$1.25 to \$1.30, in tall tins; cohoes, \$1.15 to \$1.20; canned mackerel, \$1.20 to \$1.30; lobsters, \$2.10 to \$2.30 for tall tins; flats, \$2.50 to \$2.65; half tins, \$1.50; Canadian canned beef, 1's, \$1.25 to \$1.30; 2's, \$2.25 to \$2.35; 6's, \$7 to \$8; 14's, \$14.50 to \$15.50.

COFFEE.

There is a fair demand for Rio coffee at quotations. We quote green in bags: Rio, 17 to 20c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 25 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

Syrups are scarce, but there are not many wanted. We quote: Dark, 28 to 31c.; medium, 33 to 35c.; bright, 40 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

There are no features to note in this line. We quote: New Orleans, barrels, 28 to 30c.; half-barrels, 30 to 35c.; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

Although the volume of business in sugar may not be as large as it was last week, yet there is a good deal going out. There was a slight advance in beet in London on Tuesday, but confidence in the market is still marked by its absence. Although Canadian refiners' prices are unchanged, wholesalers are quoting lower figures than they were a week ago. In fact, as far as the local market is concerned there can scarcely be said to be a basis to it. The ruling wholesale prices for granulated are \$4.40 to \$4.45, and for yellows \$3.40 up.

SPICES.

Business continues fairly good, with the demand increasing for pickling spices. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do, best, 28 to 30c. per lb.; allspice, 14 to 18c.; cassia, 12 to 15c. for China and 18. to 20c. for Batavia.

RICE, ETC.

The same conditions obtain as for the past few weeks. We quote: Standard "B," 3½ to 3¾c.; imported Japan, 5¼ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½c.

NUTS.

There have been no new developments since a week ago. We quote as follows: Brazil nuts, 11 to 12c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 12 to 13½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 12 to 12½c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

Teas have been quiet during the past week, although shippers' representatives report that if anything a little more enquiry is heard from the wholesalers. In Japans, there have been a few parcels of dust moving; also medium grades. Japan dust is said to be none too plentiful. New Japans show fine values, although latest arrivals show falling off in liquor. There have been some enquiries for Young Hysons, but the market is bare. Some excellent values in China gunpowders have been offering with a view to clearing out present stocks, but they do not appear to have created purchases. New Monings are on the market and show fine values, ranging from 11½c. to 32c. In new Indians and Ceylons the liquors are not desirable, and as the autumn flavored old teas are scarce, they are in demand, but holders are firm, as these teas so far draw superior to new samples. Ruling prices on the Toronto market to retailers are: Young

Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

Currants are still in fair demand. The market is firm. The New York Journal of Commerce states that the new crop currants are offered for August shipment at 8s. 6d., and it is doubtful if old goods for immediate shipment can be bought at anything less. We quote wholesale prices as follows: Provincials, 3¼ to 4¼c. in bbls.; fine Filiatras, in bbls., 4¼ to 4½c.; do., half-bbls., 4¼ to 4¾c.; ditto, half-cases, 4¼ to 5c.; Patras, 4¼ to 4½c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; do., half-cases, 6½ to 6¾c.; do., extra fine, 6¾ to 7¼c.; do., half-cases, 7¼ to 7½c.; Panaretas, in cases, 9c.

In raisins there is nothing new to report beyond the fact that our quotations on off-stalk Valencias are a little lower than they were. We quote: Valencia raisins, off-stalk, 4½ to 4¾c.; fine off-stalk, 5¼ to 5½c.; selected, 6¼ to 6½c., and layers, 6½ to 6¾c. California raisins, 3-crown, 6c., 4-crown, 6¾ to 7c.; seedless, 4½ to 5c.; Sultana raisins 5½ to 7½c., according to quality.

In regard to California evaporated fruits there is nothing new to report. The volume of business is light. We quote: Apricots, 8 to 14c.; peaches, 5¼ to 8½c., in bags, and ½c. per lb. more in boxes; pears, 8 to 10c.; plums, 6½c. for unpitted and 9½ to 10½c. pitted; nectarines, 9½ to 10½c.

Prunes are receiving no attention whatever.

You Are Invited . .

TO SEND US BACK EVERY
POUND OF

"SALADA"

CEYLON TEA

You have in stock, if it is not giving you **better satisfaction** than any tea you ever handled.

We Challenge any other house pushing any kind of tea, loose or packet, to insert a similar advertisement to grocers.

P. C. LARKIN & CO.

25 Front St. East,

and TORONTO

318 St. Paul St., MONTREAL



BRANCHES—

MONTREAL: 17 St. Nicholas St.
 TORONTO: Wright & Copp, 51 Colborne St.
 WINNIPEG: E. W. Ashley.

We quote as follows: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7 3/4 c.; "U," 102 to lb., 6 to 6 1/2 c.; California prunes, 30-40, 11 to 12c.; 40-50, 9 to 10c. per lb.; 50-60, 8 1/2 to 9 1/2 c. per lb.; 60-70, 8 to 9c.; 70-80, 8 to 8 1/2 c. per lb.; 80-90, 7 1/4 to 7 1/2 c.; 90-100, 6 1/2 to 7c.; 110-120, 5 1/2 to 6c.; Bohemian, 3 1/2 to 4c.; French, 5 1/2 to 6 1/2 c.

Dates are quiet at 4 1/2 to 5 1/2 c.

Sultana raisins are quiet and unchanged at 5 1/2 to 7 1/2 c., according to quality.

GREEN FRUIT.

The demand for oranges continues good. Sorrento 200's are about the only kind on the market, and our quotations have not as wide a range in consequence. The demand is improving for lemons and prices are higher on 300's. The enquiry for watermelons is good. The demand for peaches, either domestic or Californian, is only fair. There is an abundant supply of raspberries, while the demand is scarcely as brisk as it was. Apples are arriving freely and the demand is good; in fact, the demand is good for all kinds of domestic fruit. We quote: Lemons—Messina, \$2.75 to \$3.50 for 360's and \$3.25 to \$4 for 300's. Oranges—Sorrentos, \$5 per box. Bananas, \$1.25 to \$1.75; coconuts, \$4 to \$4.25 a sack and 60c. per dozen; Bermuda onions, \$1.25 to \$1.50 per small crate; Egyptian onions, \$2 per bag; cucumbers, 25 to 35c. per dozen; tomatoes, Canadian, \$1 per basket, and American, 80 to 90c.; water melons, 25 to 30c. each; raspberries, 5 to 6 1/2 c.; gooseberries, 40 to 75c.; currants, black, 65 to 75c.; apples, Cana-

dian, 15 to 25c. per basket, and \$1.25 to \$1.75 per bbl.; American, \$2.50 to \$2.75 per bbl.; California fruits, peaches, \$1.25 to \$1.50; pears, \$2.25 to \$3; Canadian peaches, 40 to 60c. per basket.

BUTTER AND CHEESE.

BUTTER—The condition of the market is still unsatisfactory. The demand at the moment is chiefly for pound prints, which is chiefly supplied from the creameries. There is a good deal of pound rolls made up in country stores coming on the market against which a great deal of complaint is heard. Offerings of dairy tubs are large and the feeling in regard to this kind of package is easier. Pound blocks, however, which are in good demand, as already noted, are steady in price. We quote as follows: Dairy butter—Tubs, 11 to 12c. for good to choice; low grade to medium, 7 to 10c.; pound prints, 12 to 13c. Creamery—Tubs, 15 to 16c.; 1-lb. blocks, 16 to 17c., according to make.

CHEESE—The feeling is easier, with the local demand lighter than it was. The ruling prices are 7 1/4 to 7 1/2 c. Mail advices under date of London, July 11, state that at the previous Tuesday's auction the average price obtained for old Canadian cheese was 23s. per 112 lbs., or about equivalent to 5c. per lb. in London. At the time of writing, however, there was a better tone to the market. At the same auction in question new Canadian cheese was quoted at about equal to 7 1/2 c. London.

COUNTRY PRODUCE.

BEANS—Dull, at 80 to 90c. per bushel.

The Test of Time

Is the best test of the merits of an article. Soap is in daily use; any soap that stands this daily test for years must be good. There must be something to it.

SURPRISE SOAP

has stood this test for years and years. To-day its sale is larger than ever for no other reason than that it best pleases and satisfies the users of soap.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

EVAPORATED APPLES—Continue dull at 5 1/2 to 6c. ordinarily. We hear of one transaction this week in which 5c. was paid by a jobber.

EGGS—There is a large supply of eggs on the market, while the demand is light and prices weak at 9 to 9 1/2 c.

POTATOES—The market is weak at 40c. per bushel for Canadian and \$1 to \$1.25 per 10-peck barrel for American.

HONEY—New is expected on the market this week, and it will probably sell at about 8 to 9c. for strained clover.

PROVISIONS.

The market continues active for smoked meats, and it is beginning to look as if there will be a shortage in some lines. Lard is quiet.

DRY SALTED MEATS—Long clear bacon, 5 1/4 to 5 1/2 c. for carload lots, and 5 3/4 to 6c. for small lots; backs, 7 1/4 to 7 1/2 c.

SMOKED MEATS—Breakfast bacon, 9 1/2 to 10c.; rolls, 7c.; hams, large, 22 lbs. and over, 8 1/2 to 9c.; medium, 15 to 20 lbs., 9 1/2 c.; small hams, 10c.; backs, 9 1/2 to 10c.; picnic hams, 7c.; all meats out of pickle, 10c. less than above.

LARD—Pure Canadian, tierces, 7 1/4 c.; tubs, 7 1/2 c.; pails, 7 3/4 to 8c.

BARREL PORK—Canadian heavy mess, \$12.50 to \$13; Canadian short-cut, \$13 to \$13.50; clear shoulder mess, \$10.50 to \$11.

FISH.

There is no change either in prices or business. We quote: Lake Erie herring, 2 1/2 to 3c. per lb.; blue back herring, \$1.25 per 100;

The Hilliard House, Rat Portage
 The favorite Summer Resort of the West.
 Strictly First-Class. Special Rates to Tourist
 Parties. LOUIS HILLIARD, Proprietor.

Wm. H. Dunn
 Manufacturers' Agent and Grocery
 Commission Merchant
 394 St. Paul
 Street . . . **MONTREAL**
 Special Facilities for introducing new lines with
 the Wholesale and Retail Grocery Trade.

Bright & Johnston
 Wholesale Fruit Importers and Commission
 Merchants.
 Consignments 140 Princess St.
 Solicited. . . Market Square
WINNIPEG

Ask the Wholesale Houses for
Rossiter's Household Brushes
THE BEST.
GEO. ROSSITER - TORONTO
 10 to 14 Page Avenue.

THE WESTERN STORAGE & COMMISSION CO.
 COMMISSION MERCHANTS,
 WAREHOUSEMEN,
 MANUFACTURERS' AGENTS.
 Solicit consignments of Butter, Eggs
 and produce of all kinds.
 Correspondence invited.
 420-422 Ridout St., London, Ont.

**YOU DESIRE TO INCREASE
 YOUR TRADE . . .**
 The most certain way to do so is to handle
J. F. ROGERS'
 JUSTLY CELEBRATED
**Breakfast Bacon, Hams and
 Choice Backs.**
 OUR LARD absolutely Pure and kettle rendered
 solely from **LEAF LARD**
 Consignments of Butter and Eggs solicited. Unrivalled
 facilities for selling these at highest prices.
 Correspondence invited.
J. F. ROGERS
 16, 18 and 20 FRANCIS STREET **TORONTO**

YOUR CONSIGNMENTS
FRUITS
 CAREFULLY HANDLED BY
CLEMES BROS.
 Wholesale Fruit and
 Commission Merchants
 51 Front St. East, **TORONTO**

pike, 4½ to 5c. per lb.; Restigouche salmon,
 12½ to 18c.; steak cod, 6½ to 7c.; had-
 dock, 5c.; Lake Erie white fish, 7 to 8c.;
 Lake Winnipeg white fish, 6½ to 7c.; sal-
 mon trout, 6½ to 7c.; eels, 5 to 6c. per lb.

SALT.
 There is no change, business still being
 good. We quote at Toronto: In carload lots,
 \$1 per barrel and 60c. per sack; in less than
 carload lots, \$1.05 per barrel and 65c. per
 sack. At the wells we quote: F.O.B. barrels,
 70c.; sacks 50c. for points west of Toronto,
 and 45c. for Toronto and points east of To-
 ronto.

GRAIN, FLOUR, FEED, ETC.
GRAIN—Prices are lower. We quote:
 White wheat, 65c.; red, 63 to 64c.; goose,
 50.; barley, 30 to 31c.; oats, 23 to 24c.;
 peas, 30 to 50c.

BALED HAY—Quiet at \$10 to \$11 for new,
 and \$12.50 to \$13 for old, on track in car-
 load lots.

FLOUR—Unchanged. Straight rollers are
 offering at \$3.10 and patents at \$3.20, mid-
 dle freights west.

BREAKFAST FOODS—Trade is the same
 as it was a week ago. We quote: Standard
 oatmeal and rolled oats, \$2.70 to \$2.80;
 rolled wheat, \$2.15; cornmeal, \$2.45 to
 \$2.50; split peas, \$3.25 to \$3.50; pot barley,
 \$3.25 to \$3.50.

PETROLEUM.
 Trade continues quiet and prices un-
 changed. We quote in 1 to 10 bbl. lots,
 imperial gallon, Toronto: Canadian, 15½c.;
 carbon, safety, 17c.; Canadian water white,
 17c.; American water white, 19 to 19½c.;
 Pratt's astral, 19½c. in bulk.

MARKET NOTES.
 Beet advanced 1½d. in London on Tues-
 day.

Lemons are dearer on the Toronto market
 this week.

New season's Moning teas are on the
 Toronto market this week.

This season the new crop of Brazil nuts
 arrived here two weeks earlier than it did
 last season, and from that time (Feb. 14)
 until the present date the receipts have am-
 ounted to 29,580 bags, against 18,216 bags
 for 1895, which shows a gain of 11,364 bags
 over 1895.—N.Y. Journal of Commerce.

Opening prices on new crop California
 raisins have been made in New York. They
 are about half a cent higher than a year
 ago, and half a cent lower than the initial
 quotations of 1894. "According to report,"
 says The N. Y. Journal of Commerce, "the
 crop will not likely exceed 2,500 cars,
 against 4,200 cars last year and 4,100 cars
 in 1894. The time required for the recup-
 eration of the vines after the spring frosts
 will make the crop much later for marketing
 than usual. Consequently no stock is offered
 for September shipment, the prices above
 referred to being for the first half of October
 shipment."

DON'T FORGET . . .
 to give us a trial when shipping produce.
 We can assure you of highest prices and
 prompt returns.
Graham, McLean & Co.
 Produce Commission Merchants
 77 Golborne St. **TORONTO.**

HOME-GROWN TOMATOES
 Peaches, Pears,
 Apples, Lawton Berries.
 WRITE FOR OUR PRICES.
Titterington & Co. St. Catharines, Ont.
 Growers and Dealers,
 Telephone No. 471. Established 1870.

JOHN HAWLEY
 Provision and Commission Merchant
 Butter Lard Cheese
 Eggs Apples Etc.
 Raspberry Jam in 1, 5 and 30 lb. Pkgs.
 88 Front Street East, Toronto


HART BROS. & LAZIER
 BONE CARBON
FILTER
 FOR HOME OFFICE USE
 CAMPING
 Also to clarify Syrups
 and other substances.
 DURABLE—RELIABLE—PRICES RIGHT.

HART BROS. & LAZIER
 Belleville, Ont.

ESTABLISHED 1892.
**Butter and Eggs
 WANTED NOW!**

Rutherford, Marshall & Co.
 General Produce and
 Commission Merchants
 62 FRONT ST. EAST, - TORONTO.
 Egg Cases supplied on application.
 Correspondence Solicited.

THE MOUNT ROYAL MILLING & MFG. CO.
 have received their first supplies of New Crop Rice,
 and have now ready for delivery the following
NEW GRADES OF RICE:
 "N.J." Burmah "Royal" Patna
 "Crystal" Japan "Imperial" Seeta Patna
 Also the following New Grades, well worth the
 especial attention of consumers:
 "J" Seed Java "Polished" Patna
D. W. ROSS CO.
 514 Board of Trade Bldg. **MONTREAL**

4TH Brand HAMS, BACON, LARD
 All finest quality. **T. R. F. CASE, SEAFORTH, ONT.**

NEW CANNED
Cherries, Raspberries
and Strawberries
IN STOCK

THE EBY, BLAIN CO

THE BEST

An uncontrovertible statement when applied to "Kolona" Ceylon Tea—easily said—ordinarily hard to prove—we will prove it.



Put up in 1-lb. and 1/2 lb. lead packages only.

Retails 30, 40, 50, 60 and 80 cents; black or mixed.

NOTE—With first order we will sample your trade thoroughly with handsomely decorated sample tins.

CLOSE QUOTATIONS ON
SUGAR

in carload lots, delivered to any
railway station in Ontario.

THE EBY, BLAIN CO

WHOLESALE IMPORTING MANUFACTURERS

TORONTO CANADA

COMPANY'S
PE

Potted Meats

... WE HAVE ...
ALL KINDS IN STOCK

A 25-center—In Package Tea—"GOLD MEDAL" 1-lb. lead packages only—handsome label. **Best value in the market, at the money.** Black or mixed—cases 50 and 100 lbs., 19c. lb.

Seville Orange Marmalade

7-lb. pails—6 pails in crate—Made after an old English recipe—Equal to any imported—**Splendid Summer Seller.** Price; 8c. per lb.

Pure Coffee, Pure Cream, Pure Sugar

NOTHING ELSE USED IN

CHASE & SANBORN'S CONDENSED COFFEE

1-lb. tins. Cases 2 dozen. 3 grades.

Prices—No. 1, \$6.50 case
No. 2, 5.50 "
No. 3, 5.00 "

These goods are indispensable for
the camp and excursion.



Spice—Pickling season is nearly here. Don't leave off buying your **Pickling Spice** until you are asked for it. We are prepared to give you special prices on these goods now. Drop us a line. Also **Pickling Spice** put up in 5 and 10 cent packages. Convenient and a capital seller. Prices, 30c. and 55c. per doz., respectively.

Liquid Rennet—For making in a few minutes, Slip, Junket and Frugolac — delicate, wholesome, economical and convenient desserts. A ready seller and a good profit. Price, \$1.75 dozen.

COMPANY LTD.
MANUFACTURING GROCERS
CANADA

Canned Goods

NEW PACK

Write for Quotations. F.O.B. Factory.

SOMETHING NEW: GRAHAM CRACKERS

Put up in attractive, neat 1-lb. packages, perfectly air-tight.

Jas. McLauchlan & Sons Biscuit Manufacturers **Owen Sound, Ont.**

QUEBEC MARKETS.

MONTREAL, July 23, 1896.

GROCERIES.

THE week has witnessed more activity in some staple lines of groceries, but as a rule the movement is still confined within the narrow limits of actual wants. That these actual wants are expanding, however, as indicated by the increased activity experienced, is considered a healthy sign. Sugar has been one of the more active lines, jobbers noting a better distributing demand, while the decline at the refineries also led to more enquiry at first hands. Tea continues quiet in a large way, but there has been considerable distributing of medium Japan stock during the past week. An active demand has also been felt for rice. Dried fruits of all kinds continue scarce, and there is nothing new in regard to canned goods, while produce and provisions continue at their former low level with no sign of improvement.

SUGAR.

There has been a better enquiry for refined sugar during the past week, but it was not of a very extensive character. Granulated has been moved from the refineries in considerable quantities. From second hands also the demand has been of a more active character, and we quote prices steady at $4\frac{1}{2}$ c. for granulated, with yellows $3\frac{3}{8}$ to $3\frac{3}{4}$ c. Outside advices have exhibited a rather firmer tone both for raw and refined also.

SYRUPS.

There has been no change in this market, demand being dull and prices unchanged at $1\frac{1}{2}$ to $2\frac{3}{4}$ c., as to grade.

MOLASSES.

There has been little life in the molasses market during the week, and outside of a few small lots of Barbadoes at $28\frac{1}{2}$ to 30c. no wholesale business has been transacted. Stocks of Barbadoes are ample at the moment and the demand rather quiet. The Guild prices are still retained at 30 to 31c., according to quantity, for both Barbadoes and Porto Rico.

RICE.

There has been a good active demand for rice, and the week's volume of business has

been large from first hands. We quote: Crystal Japan, \$4.75 to \$5; standard B., \$3.45; polished Patna, \$4.75 to \$5; Carolina, \$6.50 to \$7.50, and Java, \$3.75 to \$4.

SPICES.

There has been a small jobbing trade in spices, and prices are unchanged. We quote: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.; nutmegs, 60 to 90c.

COFFEE.

The coffee market presents a rather easier feeling, though there is no quotable change in prices. No business of importance is noted, but sellers in the case of a round lot of goods would be apt to shade prices. We quote: Rio, 17 to 18c.; Maracaibo, 18 to 19c.; Java, 28c.; and Mocha, 29c.

TEAS.

There has been very little change in the tea market since our last. Nothing is doing in a large way of importance, but the jobbers seem to be doing a better distributing trade with their customers. This is a healthy sign. We quote: Young Hysons, 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, $11\frac{1}{2}$ to 18c. for mediums, and 25 to 55c. for high grade; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for higher grades.

DRIED FRUIT.

There is no change in the California raisin market. Very little stock is available to do business in, and prices are firmly held on what remains. Standard brands of 2-crown are held at $4\frac{3}{4}$ to 5c., and a few 3-crown are quoted at $5\frac{3}{4}$ to 6c.

Valencia raisins are equally firm with California, with very few to be had here. Common off-stalk are held at $4\frac{3}{4}$ to 5c., and fine, $5\frac{1}{2}$ to 6c., as to brand.

Currants remain quiet, but the market is firm. It is understood that new crop for August shipment has been offered at 8s. 6d. and that old goods for immediate shipment cannot be had for anything less. On spot we quote $4\frac{1}{2}$ to $5\frac{1}{2}$ c. as to grade.

Prunes are quiet and unchanged at $5\frac{1}{4}$ to $5\frac{1}{2}$ c. for French, and 6 to $6\frac{1}{2}$ c. for Austrian.

NUTS.

There is only a quiet trade doing in nuts. We quote as follows: Grenoble walnuts, 10 to $11\frac{1}{2}$ c.; filberts, $7\frac{1}{2}$ to 8c.; Tarragona almonds, 10 to $10\frac{1}{2}$ c., and shelled walnuts, 15 to 16c.

CANNED GOODS.

The canned goods market is much as it was a week ago. Jobbers here are still reluctant buyers, and their contracts so far for supplies of new tomatoes, corn, strawberries and other fruit are unimportant. We quote: Tomatoes, 75 to 85c.; corn, 65c.; peas, \$1 to \$1.10 for ordinary; sifted select, \$1.25 to \$1.35; extra sifted, \$1.45 to \$1.50; beans, 70c. up; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2; strawberries, \$1.80 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 85 to 90c.; gallons, \$1.90 to \$2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," \$1.40 to \$1.45; "Clover Leaf," \$1.35; "Lion," \$1.37 $\frac{1}{2}$ to \$1.40; Lowe Inlet, \$1.27 to \$1.30, in tall tins; cohoes, \$1.15 to \$1.20; canned mackerel, \$1.15 to \$1.20; lobsters, \$1.80 to \$2.10, for tall tins; flats, \$2.35 to \$2.65; half-tins, \$1.45 to \$1.50; Canadian canned beef, 1's, \$1.20 to \$1.25; 2's, \$2.15 to \$2.25; 6's, \$6.75 to \$7; 14's, \$14 to \$15.

GREEN FRUIT.

The green fruit market has been a fairly active one. Receipts of new Canadian apples arrived this week, and were offered all the way from \$2 to \$2.50 per barrel. Oranges continue firm with stocks here very light, and the same applies to lemons, the warm weather leading to a largely increased demand. Bananas are not over plentiful. There have been heavy receipts of Canadian tomatoes, while strawberry pineapples are offering at 5 to 10c. California fruits of all kinds are offering more freely. We quote: Apples, new, \$2.50 to \$3.50 per barrel, dried, 3 to $3\frac{1}{2}$ c.; evaporated, $5\frac{1}{2}$ to 6c.; bananas, 75c. to \$1; pineapples, 5 to 15c., and strawberries, 10 to 12c.; lemons, \$2 to \$3.50; oranges, \$2.00 to \$3.75, according to brand and package.

COUNTRY PRODUCE.

EGGS—The egg market has ruled rather easier under increased supplies. We quote: Firsts, 9 to 10c. and seconds, 8 to $8\frac{1}{2}$ c.

BEANS—Without change, but demand dull at 70 to 75c., carlots, and 80 to 90c. in small lots.

Ask for
"STRATHROY"
 NEW PROCESS PEAS
 EQUAL TO STANDARD FRENCH BRANDS

TRADE MARK
BEARDSLEY'S SHREDDED CODFISH

Ready for the table in 10 minutes.
 No Soaking. No Boiling. No Odor.

SELLING AGENTS: J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg; W. M. P. McLaughlin, St. John, N.B.; W. H. C. BURNETT, General Western Manager, 509 Masonic Temple, Chicago, Ill. **J. W. BEARDSLEY'S SONS, New York, U.S.A.**

Quick Sales *Best Value*

COTTAMS
 BIRD SEED

Sold by all Wholesalers.

Satisfied Customers *Largest Profits*

Dawson & Co.
 FRUIT
 PRODUCE
 and COMMISSION MERCHANTS

32 West Market Street
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GEORGE McWILLIAM. FRANK EVERIST.
 TELEPHONE 645.

McWILLIAM & EVERIST
 GENERAL... FRUIT
 Commission Merchants
 25 and 27 Church street,
 TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
 All orders will receive our best attention.



Hams
 and
Breakfast Bacon

Are Scarce

but we can quote you low prices on Back or Windsor Bacon, and they are great value for the money.

F. W. Fearman
 HAMILTON

POTATOES—New potatoes are offering freely at \$1 to \$1.50 per bbl.

TALLOW—Featureless at 4 to 5 1/2 c., as to quality.

HOPS—Quiet and unchanged at 5c. to 7c., as to quality, for good to fine, and 4 1/2 to 4 3/4 c. for fair to medium.

HONEY—There is no change in honey. Extracted is still quoted at 7 to 8c.; bright comb, 12 to 14c., and dark do, 10 to 12c.

BALED HAY—The hay market has ruled easier, and a further decline is reported. No. 1 offering at \$13, and No. 2, \$10 to \$10.25.

PROVISIONS.

The provision market has ruled weak and dull during the week, with prices, as a rule, in buyer's favor. Lard has been notably so, prices having been cut 1/2 to 3/4 c. per pound in sympathy with the west. We quote as follows: Canadian short cut, clear, \$11.50 to \$12; Canadian short cut, mess, \$12 to \$13.00; hams, city cured, per lb., 7 1/2 to 9 1/2 c.; lard, Canadian, in pails, 7 1/2 c.; bacon, per lb., 8 1/2 to 9 1/2 c.; ard, com., refined, per lb., 5 1/4 to 5 1/2 c.

FLOUR, MEAL AND FEED.

There has been a fair demand for flour, especially the Manitoba grades, during the past few days. Prices, however, have been again shaded on patents since last report, and are now 10c. lower than they were a week ago. We quote: Winter wheat, \$3.60 to \$3.80; spring wheat, patents, \$3.60 to \$3.75; straight roller, \$3.50 to \$3.60; straight roller, bags, \$1.60 to \$1.75; extra bags, \$1.30 to \$1.40; Manitoba strong bakers', \$3.25 to \$3.40.

There is no improvement in oatmeal, the demand being slow and trade dull at easy prices. We quote: Standard, bbls, \$2.80 to \$2.90 granulated, bbls, \$2.90 to \$3; rolled oats, bbls, \$2.60 to \$2.70.

The demand for bran and shorts continues good, and the market is active and steady. We quote: Bran, \$11 to \$12; shorts, \$11 to \$13; moullie, \$15 to \$17.

CHEESE AND BUTTER.

There is no improvement in the demand for cheese, and there is little prospect of any while the general run of breadstuffs and provisions are as cheap as they are at present. The public cable on colored cheese advanced a trifle Monday, but private cables were not encouraging. The only indication of spot values were the transactions at the wharf, where 5,000 cheese from down the river were offered. These sold at 6 1/2 c., subject to readjustment in the warehouse, which may mean anything from 6 1/4 up to 6 3/4 c. On this basis prices are fully 1/8 to 1/4 c. lower on Quebec makes than they were last week. Ontario makes are nominal, but an extreme price, from a buyer's standpoint, was 6 7/8 c.

Brock's Bird Seed

It is the seed others are selling. It is admitted to be the best bird seed in the market.



The demand for it is increasing. Ask your wholesaler for it, and see that you get it.

NICHOLSON & BROCK - TORONTO

HAMS
BREAKFAST BACON
LARD

OUR WELL KNOWN BRAND

Write for prices.

WM. RYAN
 70 and 72 Front St., East,
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S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,
 TORONTO, ONT.

MAIL YOUR ORDER

It will be filled as satisfactorily as if you personally selected the goods.

The demand for our "Maple Leaf" Brand of Hams, Breakfast Bacon, Rolls, etc., is still increasing.

GET INTO LINE.

D. GUNN, BROS. & CO.
 TORONTO

MERCHANTS...

We carefully handle all consignments of Produce and Fruit, and give prompt returns. Send on a trial consignment. Correspondence invited. References—Bradstreet's Mercantile Agency.

H. P. Gould & Co.
 Wholesale Produce and Commission Merchants,
 80 Colborne St., TORONTO

Fancy California Washington Navel and Seedling

ORANGES

Choice and Strictly Fancy Lemons **PRICES**
 Finest Bananas **RIGHT**

Arriving Weekly

HUGH WALKER & SON, Guelph, Ont.

The butter market continues quiet. Business in creamery was done in a small way at 16 3/4 c., but this was a special case; 16 to 16 1/2 c. is the idea, with few buyers inclined to concede more than the outside price. Townships dairy sold at 15c., but prices on it range from 14 1/2 to 15c.

ASHES.

There is little change in this market, though prices are a shade firmer. We quote: First pots, \$3.60 to \$3.65; seconds, \$3.30, and pearls, \$4.75 to \$4.80.

MONTREAL NOTES.

There is an easier feeling in Canadian canned meats, as will be seen by our market quotations.

The Laing Packing Co.'s new list for July quotes canned lunch ham at \$2 instead of \$1.60 as before.

The distributive demand for refined sugar has been of a more active character during the present week.

There is a better demand from second hands for medium grade Japan teas for the last ten days, or so.

There have been sales of round lots of Barbadoes molasses at 28c., but all that buyers are prepared to offer is 27 1/2 c.

Offers of new pack Ontario tomatoes have been made at 70c., and new pack Quebec at 65c. This is about as last noted.

The Mount Royal Milling Co. note a good seasonal demand for rice, their trade being fully equal to last year's at this season.

Canadian lard in pails has declined over 1/2 c. to 3/4 c. during the week, while common refined has been cut down to 5 1/4 c. to 5 1/2 c.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., July 23, 1896.

THERE has been but light business in general lines during the week. Values as a whole tend lower. Our weather is, however, beautiful, and those who have time and money have every opportunity of enjoyment. Those who leave St. John—and many do—during the summer, must go for the change; it cannot be to find it cooler. Strangers arrive in large numbers daily by boat and train from the west. The greater number pass through to other points, Digby getting a large number. They would all be well repaid to stay longer here. In trade California raisins for fall are quoted, prices being rather higher than last season. Hops are held here in quite large quantities, having been bought at what was thought lowest prices. Price have, however, gone lower, with no pleasant prospects. There is a light sale. In cream of tartar the market is rather easier than last week. There is a steady demand, quite large quantities being sold here. Canned goods continue to have a large share of attention, chiefly futures, though the low prices asked have tempted some to buy old corn.

OIL—This is still a very quiet line. Very little burning oil is yet moving. As noted, cod oil receipts are very light. The larger quantity coming here is a mixed oil. Prices tend easy. We quote: American burning oil, 21 to 22 1/2 c.; best Canadian, 19 to

20 1/2 c.; prime, 17 to 18c.; no charge for barrels.

SALT—There is a steady demand, but not large. Stocks here are being well worked off, and prices tend firm, with supplies being now brought from Boston. We quote: Coarse, 48 to 50c.; fine factory-filled, 50c. to \$1; 5-lb. bags, \$3.25 per bbls.; 10-lb. bags, \$3 per bbls.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, \$2 per case of 2 doz.; salt, bulk, \$2.65 to \$2.70 per bbl.

CANNED GOODS—These are still a matter of interest to the wholesale dealers. In salmon our market is now about supplied, there being three cars of old here, with four cars new bought to arrive. Packers hold very firm, and in some cases are sold up. One reports selling 3,000 cases to Australia. In vegetables some four cars old corn have lately been sold here. As prices paid were low this will tend to weaken the market, price being well under that asked for new goods. Peas seem easy, but there is no old to weaken the market, as is the case with corn. Some new peas are to hand. Tomatoes are held fairly firm. Taken from year to year they hold their value better than either corn or peas. Many packers are still backward quoting peaches, and they are losing orders to those who are quoting. Strawberries are still held firm. Lobsters scarce, the pack being not large and chiefly sold for export. We quote: Corn, 75 to 85c.; peas, 80 to 90c.; tomatoes, 90 to 95c.; gallon apples, \$2.20 to \$2.25; corned beef, 2-lb tins, Canadian, \$2.20 to \$2.25; American, \$2.40 to \$2.50; 1-lb tins, \$1.30 to \$1.50; oysters, 2's, \$2 to \$2.25; 1's, \$1.35 to \$1.50; peaches, 3's Canadian, \$2.85 to \$3.00; 2's, \$1.90 to \$2; pineapple, \$2.35 to \$2.50; salmon, \$1.35 to \$1.40; lobsters, \$2; haddies, \$1.25 to \$1.30; clams, \$5 for 4 doz; chowder, \$2.75 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1; kippered herring, \$1.10.

DRIED FRUIT—While fall goods are being quoted sales so far are not large—chiefly peels and a few Valencia raisins. Should prices not be too high California loose muscatels will have a large sale and therefore the sale of Valencias will not be as large as usual. Some Valencias arriving each year are rather off quality, which hurts the trade. Buyers object very much to send letters of credit. Stocks of raisins here are very light, particularly loose muscatels. Dried apples show no improvement. All lines show small demand. Onions (Egyptian) sell freely. The Virginia Peanut Association has again broken up and prices are off somewhat. Filberts are quoted low. There is but light demand for nuts at this season. We quote as follows: Valencias, 4 1/2 to 5c.; layers, 5 1/2 to 6c.; California L.M. 3-crown, 6 1/2 to 7c.; London layers, \$1.50 to \$1.75; currants, bbls., 3 3/4 to 4c.; cases, 4 1/4 to 5c.; cartoons, cleaned, 6 3/4 to 7 1/2 c.; bulk, cleaned, 6 1/2 c.; prunes, boxes, 6 to 7c.; dates, 4 1/2 c.; dried apples, 4 3/4 to 5c.; evaporated apples, 6 3/4 to 7c.; Egyptian onions, per lb., 1 3/4 to 2c.; cocoanuts, \$4 to \$4.50 per 100 lbs; figs, 9 to 10c.; Sultana raisins, 6 1/2 to 7c.

GREEN FRUIT—This is the active line. Oranges are now a light line and quality is but fair. Lemons are higher. Some very large fruit was on the market this week, but the medium is preferred. Melons are but

Joseph Carman

Mercantile Broker and
Manufacturers' Agent,

Correspondence Solicited.
References—
All wholesale Grocers.

WINNIPEG, MAN.

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?

PEERLESS
MACHINE

Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.

SAMUEL ROGERS & CO

Sole proprietors, Toronto, Ont.

ALBERT PAIN . . .

36 Merrick St.,
HAMILTON, ONT.

PRODUCE AND COMMISSION MERCHANT

Strawberries and spring vegetables are now in. All orders promptly attended to.

TELEPHONE 1211.

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B.

Etc., Etc.

Wholesale trade only.

EPPS'S COCOA

1-4 lb. Packets. 14 lb. Boxes
secured in tin.

Special Agent for the Dominion

C. E. COLSON - MONTREAL

VINEGARS

Made under Government Super-
vision. Absolutely pure.

BADGEROW
SCOTT & CO.

79 and 81
JARVIS ST.
TORONTO.

LONG EXPERIENCE

Has taught us that it is the **BEST**
ARTICLE that takes with the
trade. We have tried to make . . .

"GOLDEN" **FINNAN**
HADDIES

The **BEST** brand on the market, and
we know we have succeeded.

A great trade bringer.

Order from your wholesaler.

NORTHROP & CO.

Packers' Agents.

St. John, N.B.



Jersey Cream Baking Powder

We don't need to say anything about it if you will only give it a trial with your customers.

Lumsden Bros., Hamilton, Ontario

Our Reputation

For always manufacturing and selling the best goods makes the sale of

"KENT"

canned goods easy and safe. They never fail in quality.

THE . . .
"KENT" CANNING AND PICKLING CO.
CHATHAM, ONT.

Our Vinegars are Quick Sellers and will bring you a Profit

We make

**CIDER MALT
WHITE WINE**

Strength and quality reach perfection mark.

WRITE FOR QUOTATIONS.

T. A. LYTLE & CO.

Vinegar Manufacturers

TORONTO

**Demerara
Raw
Sugar** IN BAGS

We have a nice, bright sample.

JOHN SLOAN & CO.

Wholesale Grocers

TORONTO

**CURRENTS
.. RAISINS**

All grades.
Better value than ever.

WARREN BROS. & CO.

35 and 37 Front St East, Toronto.

Dried Fruits

SPHINX PRUNES "U"
FRENCH PRUNES
CALIFORNIA AND OREGON
HALLOWEE DATES

At low prices.

T. KINNEAR & CO.

49 Front St. East, TORONTO

SOUPS

TO THE TRADE.

I beg to call your attention to a very fine line of soups, in pints and quarts.

**Second to None
in the Market**

In hermetically sealed cans, in cases of 4-do. pints, or 2-do. quarts. Sold by all wholesalers.

W. CLARK, MONTREAL

See prices current for quotations.

NEW
MONING CONGOU

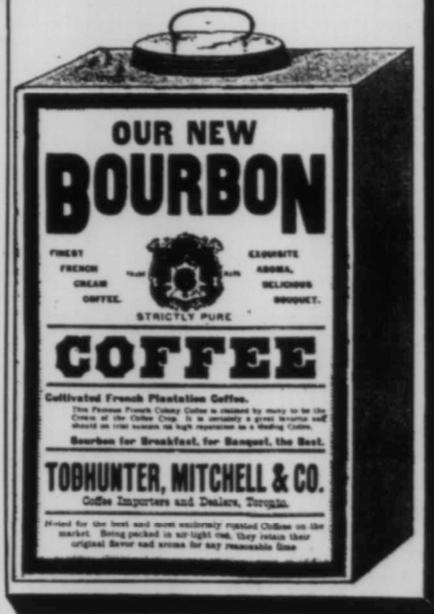
CHOICEST
FINEST GRADES

The well-known "Double Triangle" brand.

PERKINS, INCE & Co.

TORONTO.

**BEST FOR BREAKFAST
BEST FOR DINNER
ALWAYS BEST**



*Laurentian
Spring Water*

Bottled by the

LAURENTIAN SPRING WATER CO.

90 Beaudry Street

IS

MONTREAL

FINER THAN ANY IMPORTED WATER

And comes within the reach of all.

ASK FOR SAMPLE AND PRICE.

THE CYCLIST

with a supply of

JAMIESON'S BISCUITS

may wheel any distance, scoring hotels. They are sustaining, refreshing, always crisp and tasteful.

None better—scarcely so good, in fact.

ALL GROCERS KEEP THEM

Manufactured by

R. E. JAMIESON - OTTAWA

light sale here and season about over, those arriving being, in many cases, soft. Georgia peaches are being received freely, and are much preferred to California. In pears the California are the best. A few sweet potatoes are received, but demand is small. Pines are about out of the market. Raspberries, which are now arriving, are a much smaller output. Gooseberries sell slowly. Blueberries are good sale. Very large quantities of berries are shipped west in half barrels for making jams, etc. Nova Scotia cherries arrive daily in good quantities. We quote as follows: Lemons, \$4 to \$4.50; Valencia oranges, \$9 to \$10; pineapples, 12 to 15c.; bananas, \$1 to \$1.50; strawberries, 9 to 10c. per box; cucumbers, 40 to 50c. per doz.; California apricots, \$1.50 to \$2.75 per crate; do plums, \$2.50 to \$2.75; tomatoes, \$3 per crate; peaches, \$1.50 to \$1.75; melons, 45 to 50c.; squash, \$2 per bbl.; cabbage, Boston, \$1.50 per doz.; do native, 50 to 60c.; apples, \$5 per bbl.; cherries, 20 to 25c. per box; sweet potatoes, \$4 to \$4.25 per bbl.; Georgia peaches, \$3; do pears, \$1.50 to \$2.

DAIRY PRODUCE—June cheese (local made) are coming in freely. There is a fairly steady demand, but prices keep low. Small size cheese are preferred. In eggs there is no change, except reports of quality of case eggs being not so good, and grocers prefer to buy small lots of strictly fresh in the country market at higher prices. In butter there is very dull sale; there is so much poor butter for which there is no sale. Butter makers are not careful enough about their tubs, often buying second-hand tubs, which should never be used. Creamery

prints and tubs low. We quote: Dairy butter, 14 to 15c.; new creamery, prints, 18c.; creamery, tubs, 17 to 18c. Cheese, 8½ to 9c. Eggs, 9 to 10c.

MOLASSES—Market remains unchanged and stocks ample. Sales have been pushed and country dealers are well supplied. There is no change in price. We quote: Barbadoes, 27 to 28c.; Porto Rico, 32 to 34c.; New Orleans, bbls., 30 to 36c.; Antigua, 25 to 26c.; syrup, 36 to 38c.; Nevis, 25 to 26c.; Trinidad, 30 to 31c.

SUGAR—Berry season has brought but fair demand, and there is no change in price for the better. The feeling is easy. We quote: Granulated, 4¾ to 4¾c.; yellows, 3½ to 4c.; Paris lump, 6c.; powdered, 5¾ to 6c.

FISH—Dry cod show rather better demand as stocks are light. Arrivals of new fish so far have been small, weather being too hot to cure successfully. Rather higher prices are expected. New potatoes usually bring a better demand for fish. Pollock is small stock but dull. Pickled herring arrive in but small quantities. Demand is still light. Smoked herring can be bought very low. In fresh fish salmon, though still low, are rather better than last week, the quantity arriving not being large, a few fresh shad are still to be had. Some sturgeon are being caught; they are shipped to Boston and as a rule find their way to New York, where they bring a fair price. Bass are being taken in small numbers. We quote: Large cod, \$3 to \$3.25; medium, \$2.75 to \$3; pollock, \$1.20 to \$1.25; bay herring, \$1.20 to \$1.25 per half-bbl; new smoked, 4 to 5c.; shad, half-bbl, \$5; Shel-

burne, \$2.75 bbl.; boneless, 2½ to 8c.; salmon, fresh, 10 to 12c.; per lb.; smoked salmon, 20c.

PROVISIONS—Quite a quantity of clear pork and plate beef arrived this week at even lower prices than before. Such low prices were never known. In lard there is still a large stock and prices are easy. Smoked meats are very quiet. We quote: Clear pork, \$12.75 to \$13.25; mess, \$13 to \$13.50; beef, \$12.25 to \$13.25; hams, 10 to 11c.; rolls, 7½ to 8c.; pure lard, 7½ to 8c.; compound, 6½ to 7¼c.

FLOUR, FEED AND MEAL—Flour continues a very light sale and prices low, tending easier every week. Manitobas hold their prices rather better than Ontarios and a greater difference is noticed in the prices than a few months ago. Oatmeal is easy, demand fair, and stocks good. Chief demand is for roller. Oats are plentiful, and Ontario oats are quoted low. In cornmeal, though values have shown no change during the past week, it has been somewhat hard to get, one local mill having a breakdown and the others being out of corn. Beans are a very large stock and they sell slowly. Price has been steady for some time, but very low. There is but little demand for feed. We quote: Manitoba flour, \$4.45 to \$4.60; best Ontario, \$4.05 to \$4.15; medium, \$3.90 to \$4.00; oatmeal, \$3 to \$3.15; cornmeal, \$1.90 to \$2; middlings, car lots, in bulk, \$15.50 to \$16; bran, do do, \$14.50 to \$15; handpicked beans, \$1; prime, 90c.; oats, 30 to 32c.; hay, \$14 to \$15; barley, \$3.50; round peas, \$1.10 to \$1.20; split peas, \$3.40 to \$3.50; yellow eye beans, \$1.75.

Get Ready

FOR

PICKLING SEASON

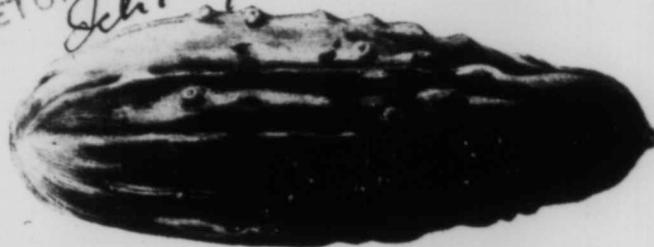
If you wish to particularly please your customers, offer them

DON'T

Put off ordering your Pickling Spice until the season is too far advanced.

"YE OLDE ENGLISH" SPICE

IN 5c. Packages.
10c. "



RETURNED
Feb 16. 1896.

PURE GOLD M'FG. CO. 31 & 33 FRONT ST. EAST.
TORONTO.

ST. JOHN NOTES.

Mr. A. P. Tippet, the well-known Montreal broker, and formerly of St. John, has been in the city during the past week. His friends were much pleased to see him.

The lobster season is over. The last shipment of live lobster went forward from Digby during the past week; there were about 5,000. They went to Portland, Me.

Seely's extracts are now being quite largely sold here. While the main house is in Detroit, they are put up in Windsor for the Canadian trade.

During the past three months Fredericton has exported to the United States \$27,000 worth of hemlock boards, \$2,000 worth of hemlock bark, and upwards of \$36,000 worth of shingles.

The new lobster canning factory on Grand Manan this year packed 2,300 cases. The output was quickly sold at high prices.

Shipments from Round Hill, Annapolis County, of apples during the past year amounted to 11,261 barrels. Prospects this year are for a very large yield.

G. J. Worden, Wickham, Queen's county, has this season 3,000 hills of tomatoes that have fruited. The quality is extra.

Some idea of the importance of the lumber operations on the Upper St. John may be obtained when it is stated that 115,000,000 feet of lumber have gone into the booms at Fredericton.

Messrs. J. H. Todd & Son, Victoria, B.C., write: "We have sold 3,000 cases salmon for Australia. We regret to refuse orders,

but demand is so heavy this year, could sell our different packs two or three times over.

Quite a quantity of sturgeon is being shipped to the American market. This fish, which has been as a rule considered inferior, has been bringing fully as high a price in the Boston market as salmon, which is our best fish. Bass are now being caught in small quantities.

In strawberries shipments have been very large through the Annapolis Valley. An extra train had to be put on to gather up the fruit, which was afterward shipped by express in refrigerator cars or by boat. Nine hundred crates were shipped in one day via steamer from Yarmouth to Boston. Strawberries are getting scarce. Raspberries, blueberries and gooseberries are now to hand.

The Town Council of New Glasgow, Nova Scotia, voted \$100 for the advertising of that town in a special number of a Toronto paper. This is a move in the right direction. Few towns in Nova Scotia or in the Lower Provinces have shown the growth during the last few years that this town has. It is push, such as the above, that is largely the reason.

Mr. Adam Watters, for many years a leading grocer in Quebec city, died rather suddenly a few days ago from cerebral apoplexy. Mr. Watters, who retired from business a few years ago, has since been in poor health, but was able to move about, and was on the street the day before his death.

NIAGARA FRUIT WANTED IN NEW BRUNSWICK.

Editor CANADIAN GROCER:

SIR,—Would you kindly inform me the address of some reliable fruit grower or dealer in fruit in the Niagara district with whom I might correspond with a view to handling their products here? We handle American peaches, grapes, pears, etc., almost exclusively, in spite of the heavy duty, and it seems to me that, with existing facilities for quick transport in refrigerator cars via St. John, N.B., we should be able to handle the Niagara products to advantage if we can make proper connections at the other end and dispense with the army of middle men, who stand always ready to take three-fourths of the small profit, that properly belongs to the retailer.

Yours, etc.,

W. A. GODFREY.

Yarmouth, N.S., June 30, 1896.

REMARKS: Would some of our numerous readers in the Niagara district communicate with Mr. Godfrey? The Maritime Provinces should take more small fruit from Ontario, while the west should take more fish. Refrigerator cars might be used in both directions. The growing tourist travel in the east demands an increasing supply of fruit.

THE EDITOR.

A Choice Addition . . .

Something that is popular—that is selling rapidly—that is making grocers money—that is helping to more firmly establish our enviable reputation is

FARINOSA

BREAKFAST FOOD

(Registered)

A Delicious Healthful Nourishing Cereal Food

The name will sell the goods—the goods will sell on their merits—the combination is irresistible. Write for sample, with full particulars.

Handsome
Packages
Cases holding 24 pkgs.

The Ireland National Food Co., Ltd.,

MILLERS AND MANUFACTURERS OF
Pure Cereal Food Products

OPERATING one of the largest and most complete Breads
Fast Cereal Food Mills in the Dominion

TORONTO, CAN.

HALIFAX TRADE GOSSIP.

TRADERS in Halifax and throughout the province is looking up considerably, and a hopeful spirit prevails. In fact, our merchants have not been speaking so hopeful for many a day. In the principal staples there has been a good movement during the past week.

BREADSTUFFS—There has been considerable business doing during the last ten days in breadstuffs, and at favorable prices to buyers. We heard of sales being made for standard brands of flour at \$3.55 to \$3.60, equal Halifax freight. The market, however, is firmer at the present moment. (Wheat are also higher, owing to an export demand, being quoted at 29 to 30c. (Wheat) for flour, carloads, f.o.b. at vessel, are: "Gillivies" or "Five Lilies," \$4.30 to \$4.40; (Ontario made Manitobas, in wood, \$3.75 to \$3.90; Manitoba shipments, in sacks, \$4.20 to \$4.25; (Ontario and Manitoba mixed, for patents, \$3.75 to \$3.85; 80 p.c. patents, \$3.70 to \$3.80; 90 p.c. patents, \$3.60 to \$3.70.

BUTTER AND CHEESE—The butter market is dull this week. Dairy is worth 16 to 17c; Cheese is also dull. The jobbing price is 8 to 8½c. Eggs are coming in freely from shore ports and P.E.I., but the demand is limited. The quotation is 10c. to jobbers. Sugars—The demand for refined sugar continues good, but prices are as low as ever. The refinery quotes granulated at 4-7-16c.; Circle C, 3¾c.; extra Circle C, 3½c. For 1-16c. Advice to the refinery show that the raw market continues dull and inactive. Beet has declined to 9s. 1½d., owing to the failure of two large houses in London, who have been operating in this staple and whose holdings were in consequence thrown upon the market. As the general statistical position of sugar to-day remains as strong as it did when prices were very much higher, it is confidently expected that as soon as financial matters are adjusted considerable re-action will set in.

GREEN FRUITS—A good trade is being done in green fruit. The two trips per week of the Boston steamers allow our dealers to keep the market supplied with all kinds of fruit. (Oranges are very scarce and high in price. Messinas sell at from \$5.50 to \$6 per box. Valencias will be along this week. Lemons—Some nice, large, bright stocks received to-day were selling at \$4 to \$4.50 per 300 count. Inferior stocks sold at less money. Bananas—A good trade is being done in bananas, which sell at from \$1.75 to \$2.25. Strawberries—The strawberry season is about over. The crop this season in the Annapolis Valley has been a good one. Fully as many berries were received in this market as last year, and the shipments to the States have been large. Plums—California plums are selling at \$2.25 per crate. This fruit is arriving in good order. (Grapes—Delaware grapes sell well at \$3.50 per crate. Moor's Early are coming in, but cannot realise the cost price, being offered at from \$2 to \$2.25 per crate. Peaches—Good-looking Georgia peaches sell at from \$2.50 to \$2.75 per crate. (Gooseberries—The market is glutted with native goose-

Assurance . . .

Is made doubly sure when you buy our goods with the "Maple Leaf" brand. Every can, whether of fruit, vegetable or meat, is guaranteed perfectly pure and made up from the very best stock obtain-



DELHI (ANNING) CO., DELHI, ONT.

When
Ordering

TETLEY'S

Famous
Packet
TEAS

do not forget we carry a large stock of Standard Blends at prices to suit everybody.
Samples sent on application.

JOS. TETLEY & CO., 14 Lemoine Street, MONTREAL.

T. KINNEAR & CO.,
49 Front St. East, TORONTO.

THE HUDSON BAY CO.,
WINNIPEG.



Purnell's .. Malt Vinegars

Plain and Spiced

For Pickling, Table Use and Export

- - ESTABLISHED OVER 100 YEARS - -

Brewery, Bristol, England.

PRICES UPON APPLICATION.

W. H. GILLARD & CO.,
Hamilton.

J. WESTREN & CO.,
61 Colborne St., Toronto.

J. M. KIRK, Imperial Buildings
St. James St., Montreal.

GROCERS —————

SHOULD BUY

Knox's Sparkling Calf's Foot Gelatine

It is unequalled by any other make.

No. 1. Knox's Sparkling
... Calf's Foot

The purest and best in the world to-day.
Dissolves in two minutes. Makes 2
quarts jelly.

THE MOST EASILY PREPARED.

No. 3. Knox's Acidulated
... Gelatine

This is Knox's Sparkling Calf's Foot
combined with pure fruit acid. No
lemons are required in making jellies.
Makes 2 quarts.

MAKES THE FINEST JELLIES.

A. E. Richards & Co.

Canadian Agents

Hamilton

berries, which sell at from 4 to 6c. per quart. Pears—Bartletts are worth from \$2.50 to \$2.75 per box. Apples—Some very good American apples were received to-day, which sold at \$4.25. Tomatoes—Boston natives are selling at \$2.50 per box. They are not extra good.

FISHSTUFFS.—There have been large arrivals and large shipments of fishstuffs during the past week. About 900 bbls. of salmon have arrived during the past few days and the price is down to \$12, although it was \$23 ten days ago. The demand for mackerel is not quite so good as a week ago. New fat herrings sell at \$3.50 to \$4. The codfish catch on our shores and in Newfoundland is very large. Six schooners have arrived home from Labrador to Lunenburg with full fares.

MOLASSES.—There is very little molasses at the various islands, and merchants have been stocking up, thus making our market somewhat active. Quotations are: St. Croix, 28c.; Port Rico, 35 to 36c.; Barbadoes, 32c.; Demerara, M.R. brand, 39c. St. Kitts, 28c.

WHEN THE BEST TEAS ARRIVE.

I was talking tea to a well-known broker on the street a few days ago when he remarked: "There is one thing about the different growths of tea that is peculiar, and that is that while from some countries the best teas come first, from others it is the last that are best. For instance, from Japan the first teas are the best; and the same applies to China teas. Now from Ceylon and India, the first teas are the worst. It is the climate, I suppose, that is the cause of these conditions."

The early closing movement—9 o'clock on Saturdays—in Seaforth, is likely to prove a success.



Grocers

before placing your
full order for Stove
Paste

TRY
A
LOT
OF

"SCIENTIFIC"

It is the only paste that will not cake in stock.

'TIS THE...

BRIGHTEST,

BLACKEST,

QUICKEST and

BEST.

Order through your wholesale house. Telephone 2905

TORONTO

The Northern Belle Gold Mining Co.

CAPITALIZATION

Limited.

1,000,000 Shares - Par Value \$1 - \$1,000,000

Stock fully paid up and non-assessable.

HEAD OFFICE: TORONTO, ONT. MINE: ROSSLAND, B.C.

THOMAS LONG, ESQ., Toronto, PRESIDENT.

HORACE THORNE, ESQ., Toronto, VICE-PRESIDENT.

DIRECTORS—GASPARD LEMOINE, ESQ., Quebec, Que.

J. A. FINCH, ESQ., Spokane, Washington.

(The remainder of the Directors will be chosen from the Shareholders.)

Stock sheets are now open at our office, and we recommend the investment to our many friends. We have placed in our hands for sale 500,000 shares, which we offer to the public at 7½ cents per share.

PELLATT & PELLATT

AGENTS

36 King Street East - TORONTO, ONT.



McLAREN'S

is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.

COOK'S FRIEND
BAKING POWDER.

The Best Grocers Make
a point of Keeping it al-
ways in Stock.

SALT

Car lots assorted as you want it. We carry full stocks.

VERRET, STEWART & Co.
MONTREAL QUEBEC.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL

THOUSANDS DON'T KNOW

There are still thousands of people in this Dominion of Canada who do not know the taste of pure tapioca. Some of them are your customers; there's a treat for them and a pleasure for you to sell them **Instantaneous**. It's pure.

HOWE, McINTYRE CO.

Agents, Montreal.



50 Casks Best Imported Chicory

EWING, HERRON & CO.

Coffee and Spices

... MONTREAL



MALLAWALLA

continues

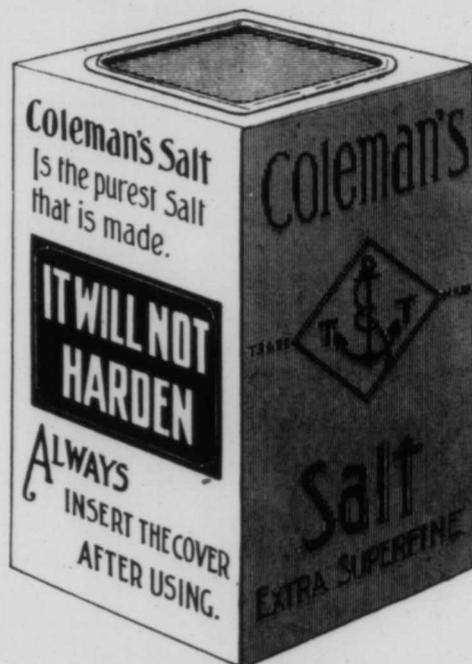
to hold its own;

the .

strongest proof of excellence.



OUR NEW BOX . . .



FAC SIMILE OF 5-LB. BOX.

Is almost air-tight, and besides keeping the salt dry and loose, forms a most attractive package for shelf display.

COLEMAN'S SALT

Gives universal satisfaction. We pack it in Bags, Sacks and Boxes. Remember

IT WILL NOT HARDEN

THE CANADA SALT ASSOCIATION

CLINTON, ONTARIO.

J. Hunter White, Agent for Maritime Provinces, St. John, N.B.

J. S. & D. Ferguson, Agents for Montreal.

R. Mitchell, Agent for Quebec.

Don't be Surprised

At your customers going elsewhere to buy tea if you do not keep what suits their tastes. The tea that suits the majority is

Appleton's Tea

The finest pickings from the best Indian and Ceylon gardens, carefully blended and packed. Write to the agents for sample packages and prices.

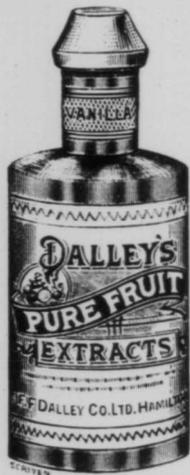
Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.
SOLD IN LEAD PACKETS



Spring Picked !!!
Skilfully Blended !!
Attractively Packed !

Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street. •
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.



DALLEY'S PURE FRUIT EXTRACTS

Good reports come from all parts of Canada regarding our Extracts.

They are giving satisfaction wherever they are tried, and their purity and natural flavor have made them favorites.

Try them at your wholesaler's.

The F. F. DALLEY CO.

Manufacturers

HAMILTON

LIPTON'S TEAS

As Supplied to HER MAJESTY

THE QUEEN

OVER 1,000,000

Packets sold weekly in Great Britain alone.

Largest sale in the World.

Wholesale Agents:

- Montreal: Caverhill, Hughes Co.
- Toronto: Ely, Blain Co., Ltd.
- Ottawa: P. Baskerville & Bros.
- Kingston: W. G. Craig & Co.
- Hamilton: Balfour & Co.
- London: A. M. Smith & Co.
- Sarnia: T. Kenny & Co.
- Winnipeg: Sutherland & Campbell



LIPTON
TEA PLANTER
CEYLON

Chief Offices: City Road, London, England.
United States Offices: 80 Front St., New York.

Everlastingly At It

It takes a **LONG TIME**
to convince **SOME MER-**

CHANTS that
CEYLON TEAS
are better in every
respect, quality,
style, healthful-
ness, purity and
profitableness than
ANY OTHER TEAS
in the world; but
once convinced al-
ways convinced.



Ceylon Teas Are The Teas

Of the 19th and 20th Centuries.

Don't be behind the times. Buy Ceylon Teas.

..HAVE YOU..

TRIED THE
Finest Whisky
 IN THE WORLD?

VIZ. —————

JOHN DEWAR & SONS'

(Distillers, PERTH, SCOTLAND.)

50 Medals. Purveyors by appointment to Queen Victoria. Under competition, the only Scotch drawn at the bars of Spiers & Pond, Ltd., London, England. Highest Award International Exhibition, Edinburgh, 1890, Diploma of Honor and Gold Medal.

J. M. DOUGLAS & CO. MONTREAL, Agents

MALT AND SPICED VINEGAR.

Last April Mr. Savile Webb, of Purnell, Webb & Co., Bristol, England, paid a flying visit to Canada in the interests of his firm, and while here appointed as their Canadian agents: W. H. Gillard & Co., Hamilton; J. Western & Co., Colborne street, Toronto; J. M. Kirk, St. James street, Montreal.

The malt and spiced vinegar manufactured by this house has been before the public for nearly a century. Mr. Webb says: "The absolute purity of all our vinegars is guaranteed by our written signature on every invoice. All malt and grain we brew from is most carefully selected, and

we use no acids or chemicals. Our various qualities are fully maintained at fixed standards of strength, and in the important points of flavor and brightness we feel sure our vinegars will compare favorably with any in the market."

Mr. Webb states that, notwithstanding the heavy duty and freights, their trade has been steadily growing for over four years.

PATENT REPORT.

Marion & Laberge, solicitors and experts, Montreal, report that the following patents have recently been granted to Canadian inventors: 52,744, M. Barsalou, advertising medium; 52,725, W. H. Lawrence, milking

apparatus; 52,726, I. Gare, coiled lock nut.

DRIED APPLES WANTED.

Wilcox & Ramsay, of Virden, Man., write as follows:

Will you kindly place us in communication with some party or parties from whom we can purchase good dried apples at prices quoted in THE GROCER?

REMARKS: Dried apples at the prices quoted can be obtained from either of the following Toronto firms, whose advertisements will be found in our columns: W. B. Bayley & Co., D. Gunn, Bros. & Co., W. Ryan, Graham, McLean & Co., McWilliam & Everist, Dawson & Co.—THE EDITOR.

CRESCENT BRAND



BRUNNER, MOND & CO., Ltd,
 NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.

In Barrels and Drums
 Orders for direct importation from
 the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

Every up-to-date Grocer should keep

COWAN'S

HYGIENIC COCOA
ROYAL NAVY CHOCOLATE
and FAMOUS BLEND COFFEE

Send your orders to

THE COWAN CO., Ltd.

470 King St. West, Toronto



EUREKA

Sold on merit.

Our Catalogue

FREE

Send for one to
Eureka Refrigerator Co.
54 Noble Street,
TORONTO.

The **GRAND TRUNK RAILWAY**

System is the Great International Route

Between the **EAST** and the **WEST**

Is the **ONLY LINE** running **THREE** Fast Express Trains Daily (except Sundays) between

**MONTREAL, TORONTO,
DETROIT, NIAGARA FALLS,
AND CHICAGO.**

(For Sunday Service consult TIME-TABLE.)

IT IS THE GREAT SCENIC AND TOURIST ROUTE. The only Line affording delightful views of all the principal cities and points of interest along the picturesque banks of the St. Lawrence River and shores of Lake Ontario.

The only all-rail route from the West to Cacouna, Dalhousie, and other Seaside Sea-bathing Resorts on the Gulf of the St. Lawrence.

The direct route to Boston, New York, the White Mountains, Portland, Me., Old Orchard Beach, and all Sea-bathing Resorts on the Atlantic Coast.

It is the only route to the MUSKOKA AND MIDLAND LAKES, and the short line to OTTAWA.

Ask for tickets via the Grand Trunk Railway and see that they read that way.

WESTERN

Incorporated 1851.

ASSURANCE COMPANY

Fire and Marine

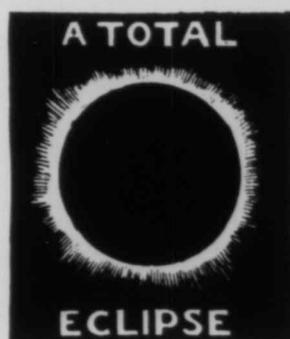
Capital, subscribed \$2,000,000.00
Capital - - - 1,000,000.00
Assets, over - - 2,320,000.00
Annual Income - 2,400,000.00

Head Office: **TORONTO, ONT.**

Geo. A. COX, President. J. J. KENNY, Vice-President
C. C. FOSTER, Secretary.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

**Boeckh's
Brushes**



JOHNSTON'S FLUID BEEF

Eclipses all Meat Extracts or Home-made Beef Tea.

It is Fifty Times as Nourishing

Has a natural Roast Beef flavor.

Unequaled for Invalids, Convalescents, and Dyspeptics; in Domestic Cookery for Soups and Gravies; for Athletes when training.

Put up in Tins and Bottles.

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.



BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

WE. COFFEY & CO., general storekeepers, Thornbury, are offering to compromise with their creditors at 40c. on the dollar.

Lewis Major, grocer, Sackville, N.S., has assigned.

A meeting of the creditors of E. Sylvain, grocer, Quebec, has been called for the 24th inst.

Thomas McDonald, general merchant, Morrisburg, is transferring property to creditors and obtaining an extension.

John Gardiner, general storekeeper, of Parry Sound, has assigned to J. Knifton. A meeting of creditors will be held on July 24th.

The statement of Benor & Co., general storekeepers, of Havelock, who are offering unsecured creditors 10 cents on the dollar, shows liabilities of \$4,776.61 and assets of \$3,698.

At a meeting of the creditors of Nelson Courtemanche, general storekeeper, of Penetang, held in Assignee Clarkson's office, a statement was presented showing assets of \$17,000 and liabilities of \$3,000. An extension was granted.

The liabilities of Holmes, Moore & Courtwright, manufacturers of staves, Inwood, who assigned recently, are between \$60,000 and \$70,000, and the assets are estimated at \$100,000. The latter consists of real estate, mills, and machinery, staves and live stock. Included in the assets are 1,700 acres of land valued at \$50,000, but mortgaged for \$31,000.

CHANGES.

D. J. McLeod is starting a grocery business at Tilsonburg.

C. Grant, grocer, Rodney, has been succeeded by W. K. Kellar.

Chantler Bros. have started a general store at Chantler Station, Ont.

L. P. Bishop, general merchant, Bishop's Crossing, Que., has sold out to E. R. Webster.

A new grocery business has been started in Ripley, Ont.; Robert Irwin is the proprietor.

An order has been made for the dissolution and disincorporation of the Gulf of Georgia Canning Co., Vancouver.

George Hooper, general merchant, Merivale, Ont., is retiring from business. Isaac Plunkett is starting a store in the same place.

The Metropolitan Grocery and Provision Warehouse, Peterboro', is applying for permission to change the style of the firm to "The T. W. Robinson Co. of Peterboro', Ltd."

PARTNERSHIPS FORMED AND DISSOLVED.

J. A. Deslauriers & Cie., provisions, etc., Montreal, have dissolved.

E. J. Brooks, general merchant, Indian Head, Man., has admitted Adam Davidson as partner under the style of E. J. Brooks & Co.

A. J. Dubuc & Co., grocers, boots and shoes, is the style of a new firm which has been organized at Ste. Hyacinthe, Que., with A. J. Dubuc as proprietor.

Hudon, Hebert & Cie., wholesale grocers, Montreal: new partnership registered composed of C. P. Hebert, L. Brault, A. Hebert and Z. Hebert; style unchanged.

SALES MADE AND PENDING.

The stock of A. H. Tourangeau, general merchant, L'Original, has been sold.

The assets of O. E. Bergeron, general merchant, Wolfestown, Que., have been sold.

The general stock of W. C. Allison, of Oil Springs, was sold yesterday to Wm. Battle, of the same place, for 40c. on the dollar. The stock was valued at \$967.66.

FIRES.

The premises of Park, Blackwell & Co., wholesale and retail provisions, Toronto, have been damaged by fire; insured.

DEATHS.

John Codd, pork, Stratford, is dead.

A. B. Baxter, general merchant, Canning, N.S., is dead.

Patrick Farrell, grocer, Harbor Grace, Newfoundland, is dead.

Celestin Dussault, general merchant, Les Ecoreuils, Que., is dead.

The Bothwell dairy company are making about three hundred lbs. of butter per day now, and will be compelled to run day and night from this forward.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with **THE CANADIAN GROCER**, Toronto or Montreal.

Incorporated
♦ ♦

The Peoples Building and Loan Association of LONDON, ONT.

Authorized Capital, - \$5,000,000
Subscribed Capital, - - 1,500,000
Accumulated Capital - 135,000

PERMANENT STOCK.

The first issue of \$100,000.00 of this class of stock has been authorized, and applications for allotment of shares will be received until the 31st of March, 1896. Cost of each share, \$100.00. Shares issued at par. Dividends will be paid semi-annually.

As this issue is limited, intending investors should apply immediately, stating the amount required. The next issue will undoubtedly sell at a premium as was the case with our prepaid stock, which sold at a premium of \$10 per share of \$65 before being retired.

For further particulars and forms of application address
The Peoples Building and Loan Association
Molsons Bank Buildings, LONDON, ONT.

SITUATION WANTED.

WANTED.—BY A YOUNG MAN WITH A first class connection in Montreal and district, any line of goods in Grocery or Provision trade, or would be willing to take a change of territory for any firm; first-class references can be given as to character and ability. Address A. M., THE GROCER Office, Montreal.

LONDON, PARIS, HAMBURG

From all points we can save expense to direct importers of small shipments. The co-operative system does it.

Write for Particulars.

BLAIKLOCK BROS. - MONTREAL**"SANITAS"**

NATURE'S GREAT DISINFECTANT.
Non-Poisonous.
Does not Stain Linen.

FLUID, OIL, POWDER, &c.

HOW TO DISINFECT A valuable Copyright Book giving simple directions "How to Disinfect" in cases of the various Infectious Diseases, as also in every-day life, will be sent Free on application.

HOW TO DISINFECT THE SANITAS CO., Limited, BETHNAL GREEN, LONDON, ENGLAND.

A pushing Agent wanted in each Canadian City.



ALPHA CHEMICAL CO., BERLIN, ONT.
Manufacturers of

Quickshine Stove Polish
Reliable Stove Pipe Varnish
Ladies' Fine Shoe Dressings
Inks, Mucllages, etc.

Write for Price List.



Don't Be Satisfied

With any inferior or cheap canned meats. Your customers want goods that they can rely on and are learning, one by one, what brands to avoid. We guarantee all our goods and place you in a position to do the same.

LAING PACKING & PROVISION CO. - - MONTREAL

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc.
Used for lunch and breakfast as sandwiches.
Highly recommended by H. R. H. Princess
Louise and by the late Sir John A. Macdonald.
For sale by leading wholesalers.

Prepared by M. P. CARD, Guelph, Ont.

The "Vacuum" System

of making salt is as far ahead of the old-time methods as the modern roller system of making flour is ahead of the old stone process. When your customers once get using the "Windsor" Salt made by the "Vacuum" system, they will want no other. Suppose you write to us for prices on a car lot.

Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

Toronto agents for the Windsor Salt Co.



ASK FOR

MOTT'S

OUR LABELS this year surpass even last year's. They only grace your establishment, that's all.

We ought-to-harp.

GRASP these FACTS

Why sell inferior canned goods? Why not sell **BOULTERS'**? If you are satisfied, well and good, and in that case there is nothing more to be said. But if you wish to enjoy the **LUXURY** of delicious canned goods, give Boulter's an honest trial.

Will be ever glad to mail samples of labels by hint of postal.

W. BOULTER & SONS Works { PICTON, TORONTO and DEMORESTVILLE

Minnows or Whales?

There is an old maxim to the effect that he who fishes for minnows never catches whales. Neither will the grocer who only keeps cheap goods and "substitutes" ever attract desirable trade.

Benson's Prepared Corn

is intended for the best trade, and customers who are particular about having the best are sure to want it. No "substitute" can take its place.

EDWARDSBURG STARCH CO. Cardinal ONT.

Sardines, other brands 9 1/2	11	0 16	0 17
" P. & O., 1/4's tins	....	0 23	0 25
" " " " "	....	0 33	0 36
Sardines, Amer., 1/4's	....	0 04 1/2	0 09
" Mustard, 1/2 size, cases	....	0 09	0 11
50 tins, per 100	....	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10	1 15
Kipperd Herring, 1-lb.	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

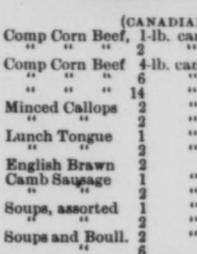
ARMOUR PACKING CO.—HELMET BRAND			
Cornd Beef, 1 lb.	1 40	1 50	
" " 2 lb.	2 60	2 75	
" " 4 lb.	5 50	5 80	
" " 6 lb.	8 50	8 80	
" " 14 lb.	17 50	18 00	
Roast Beef, 1 lb.	1 40	1 50	
" " 2 lb.	2 60	2 75	
Lancheon Beef, 1 lb.	1 60	1 70	
" " 2 lb.	2 75	2 85	
Brawn 1 lb.	1 30	1 40	
" " 2 lb.	2 35	2 50	
" " 6 lb.	6 60	6 80	
" " 14 lb.	14 50	15 00	
Ox Tongue, 1 1/2 lb.	7 00	7 20	
" " 2 lb.	8 50	8 80	
" " 2 1/2 lb.	10 75	11 00	
Lunch Tongue, 1 lb.	3 35	3 50	
" " 2 lb.	6 50	6 80	
Chipped Beef, 1/2 lb.	1 60	1 70	
" " 1 lb.	2 65	2 80	
Pigs' Feet, 1 lb.	1 65	1 75	
" " 2 lb.	2 45	2 60	
Potted Meats, Tongue or Ham	70	75	
" " 1/2 lb.	1 20	1 25	
Potted Deviled Ham or Tongue, 1/2 lb.	70	75	
Potted Deviled Ham or Tongue, 1/2 lb.	1 20	1 25	
WHITE LABEL.			
Soups Assorted, 1 qt.	3 00	3 15	
" " 1 pt.	2 00	2 10	
Gelatine of Boar's Head, 2 lb.	3 00	3 20	
Braised Beef with Vegetables	1 15	1 85	
Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00	3 10	
Plover Roast	5 00	....
liced Gold Band Bacon	3 00	....



Acme Sliced Beef.
No. 1 tins, key, 2 doz., per doz. \$2.50.



Beardsley's Boneless Herring. per 2 doz. 1 4z



(CANADIAN.)

Comp Corn Beef, 1-lb. cans	\$1 40	\$1 50
" " 2 "	2 40	2 55
Comp Corn Beef 4-lb. cans	6	7 75
" " 14 "	16 00	18 00
Minced Callops	2	2 60
" " 2 "	2	2 60
Lunch Tongue	1	3 40
" " 2 "	2	6 00
English Brawn	1	2 75
Camb Sausage	1	2 50
" " 2 "	2	4 00
Soups, assorted	1	1 50
" " 2 "	2	2 25
Soups and Bouill.	2	1 80
" " 6 "	2	4 50

Codfish. per doz.

Beardsley's Shredded, 2 doz. pkgs.	0 90
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CHEWING GUM.

ADAMS & SONS CO. per box	
Tutti Frutti, 36 5c bars	\$1 20
Pepsin Tutti Frutti, 23 5c packages	0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 300 5c bars and pkgs.	15 00
Tutti Frutti Show Case, 180 5c bars and packages	5 50
Glass Jar with Pepsin Tutti Frutti, 115 c packages	....

Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 lc pieces	1 00
Orange Blossom, 150 lc pieces	1 00
Flirtation Gum, 150 lc pieces	0 65
Monte Cristo, 180 lc pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 lc pieces	0 90
Orange Sappota, 160 lc pieces	0 75
Black Jack, 115 lc pieces	0 75
Red Rose, 115 lc pieces	0 75
Magic Trick, 115 lc pieces	0 75
Red Spruce Chico, 200 lc pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S.	
Cocoa essence, 3 oz. packages	per doz. \$1 65
" " "	per lb.
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40
Rock Chocolate, loose	0 37 1/2
" " 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40
TODHUNTER, MITCHELL & CO.'S.	
Chocolate—	per lb.
French, 1/4's—6 and 12 lbs.	0 30
Caracas, 1/4's—6 and 12 lbs.	0 35
Premium, 1/2's—6 and 12 lbs.	0 30
Sante, 1/4's—6 and 12 lbs.	0 26
Diamond, 1/4's—6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00
Cocoas—	per doz.
Homeopathic, 1/4's, 8 and 14 lbs.	0 30
Pearl,	0 25
London Pearl, 12 and 18 "	0 22
Rock,	0 30
Bulk, in boxes,	0 18
Royal Cocoa Essence, packages	per doz. 1 40
Cocoa—	per lb.
Case of 11 lbs. each	0 35
Smaller quantities	0 37 1/2

FRY'S.

(A. P. Tippet & Co., Agents.)	
Chocolate—	per lb.
Caracas, 1/4's, 6-lb. boxes	0 42
Vanilla, 1/4's	0 42
"Gold Medal" Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, 1/2's, 6 lb. bxs.	0 42
Fry's "Diamond", 1/2's, 6 lb. bxs.	0 24
Fry's "Monogram", 1/2's, 6 lb. bxs.	0 24
Cocoas—	per doz.
Concentrated, 1/4's, 1 doz. in box.	2 40
" " 1/2's,	....
" " 1 lb.	....
Homeopathic, 1/4's, 14 lb. boxes	0 33
" " 1/2 lbs. 12 lb. boxes	0 33

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa	....	0 28
Mott's Homeopathic Cocoa (1/4's)	....	0 32
Mott's Breakfast Cocoa (in tins)	....	0 45
Mott's No. 1 Chocolate	....	0 30
Mott's Breakfast Chocolate	....	0 28
Mott's Caracas Chocolate	....	0 40
Mott's Diamond Chocolate	....	0 22
Mott's French-Can Chocolate	....	0 18
Mott's Navy or Cooking Chocolate	....	0 27
Mott's Cocoa Nibs	....	0 35
Mott's Cocoa Shells	....	0 06
Vanilla Sticks, per gross	....	0 90
Mott's Confectionery Chocolate	0 21	0 43
Mott's Sweet Chocolate Liquors	0 19	0 30
COWAN COCOA AND CHOCOLATE CO.		
Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75	
Cocoa Essence, 1/2 lb. tins, per doz.	2 25	
Soluble Cocoa, No. 1 bulk, per lb.	0 20	
Diamond Chocolate, 12 lb. boxes,	....	0 22 1/2
1/4 lb. cake, per lb.	....	0 30
Royal Navy Chocolate, 12 lb. boxes,	....	0 30
1/2 lb. cake, per lb.	....	0 35
Mexican Vanilla Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	....	0 35
WALTER BAKER & CO.'S.		
Chocolate—	per lb.	
Premium No. 1, boxes, 12 lbs. each	....	0 42
Baker's Vanilla in boxes, 12 lbs. each	....	0 50
Caracas Sweet, in boxes, 6 lbs. each	....	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net.	....	4 20
German Sweet Chocolate—	per lb.	
Grocers' Style, in boxes, 12 lbs. each	....	0 25
Grocers' Style, in boxes, 6 lbs. each	....	0 25
Eight cakes to the lb., in box, 6 lbs. e.	....	0 25
Soluble Chocolate—	per lb.	
In canisters, 1 lb., 4 lb. and 10 lb.	....	0 50
Breakfast Cocoa—	per lb.	
In box, and 12 lbs. each, 1/2 lb. tins.	....	0 49

COFFEE.

Green.	
Mocha	per lb. 0 27 1/2
Old Government Java	0 30
Rio	0 17
Plantation Ceylon	0 29
Porto Rico	0 24
Guatemala	0 24
Jamaica	0 21
Maracaibo	0 21
TODHUNTER, MITCHELL & CO.'S.	
Excelsior Blend	....
Our Own	....
Jersey	....
Laguaya	....
Mocha and Java	....
Old Government Java	0 30
Arabian Mocha	0 32
Maracaibo	0 28
Santos	0 25

INDIAN & CEYLON TEAS **G.F. & J. GALT** BOOK ON TEA BLENDING MAILED ON APPLICATION
42 SCOTT ST. TORONTO

The Sons of Rest..

and the Daughters of Rest are always on the look-out for labor savers. Many of the "daughters" have yet to learn how much exertion can be saved by using

SILVER DUST Washing Powder

For scrubbing, cleaning wood work, washing clothes and woollens it cannot be beaten, and it does the work in about half the time it would take, using soap.

SILVER DUST MFG. CO. - HAMILTON

Batty's



Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS
HAVE THEM.

... EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

... Montreal

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS
Managers for Canada - Montreal

Notice

TO THE WHOLESALE
TRADE ONLY . . .

You Can Buy plug tobaccos duty paid. Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

CIGARETTES

All kinds of Cigarettes from \$2.50 per 1,000 to \$10 per 1,000.

CIGARS

All kinds of Cigars from \$13.50 per 1,000 to \$100 per 1,000.

Write for samples and prices. Correspondence solicited. See price current.

J. M. FORTIER

MANUFACTURER

141 to 151 St. Maurice Street Montreal

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C.

OFFICE, Vancouver, B.C.

An Attractive

Glass jar free with Adams' Pepsin Tutti Frutti or Pepsin Tutti Frutti and regular Tutti Frutti assorted or with either, as ordered. Ask your wholesaler for it.

ADAMS & SONS CO., 11 and 13 Jarvis Street,

TORONTO, ONT.

CREAM SODAS

This is the season of all others to handle Sodas in tins; and when you order see you get the original brand made by the T. B. & C. Co. All others are imitations. You will double your trade with ours. Put up 12 or 24 in a case. Order now.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier.

7 FRONT STREET EAST, TORONTO.

Charles J. Peter.

EXTRACTS.

Valley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1 1/2 oz.	1 25
" " " " 2 oz.	1 75
" " " " 3 oz.	2 00
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " " "	1 50
3 " " " "	2 00
4 " " " "	3 00
8 " " " "	6 00
4 " Glass Stop'r "	3 50
8 " " " "	7 00
Parisian Essence, per gross.	21 00
Ketchup, Fluted Bottles, per gross	12 00
Ketchup, Screw Top, " "	21 00
" " S. & L. "High Grade"	
per doz.	3 50
Pepper Sauce, per gross.	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.	
Fluid Beef No. 1, 2 oz. tins	\$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. " "	6 00
8 oz. " "	9 00
16 oz. " "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz.	6 00
Milk Granules with Cereals, in cases, 4 doz.	5 00

FRUITS.

FOREIGN.

Currants—Provincials, bbls.	0 04 1/2	0 04 3/4
" " " "	0 04 1/2	0 04 3/4
" Filiatras, bbls.	0 04 1/2	0 04 3/4
" " " "	0 04 1/2	0 04 3/4
" Patras, bbls.	0 04 1/2	0 04 3/4
" " " "	0 04 1/2	0 04 3/4
" " cases	0 04 1/2	0 04 3/4
" Vostizzas, cases.	0 06	0 07 1/2
Panarete, cases.	0 08	0 08 1/2
Dates, Persian, boxes	0 04 1/2	0 05 1/2
Figs—Eleme, 14 oz.	0 08	0 09
" " 10 lb.	0 07 1/2	0 09
" " 18 lb.	0 09	0 10
" " 28 lb.	0 10	0 12
" taps	0 03 1/2	0 04
Prunes—Bosnia, cases	0 06	0 07
Bordeaux	0 04 1/2	0 06 1/2
Raisins—Valencia, off stalk.	0 04 1/2	0 05
" " Fine, off stalk	0 05	0 05 1/2
" Selected	0 06 1/2	0 06 1/2
" Layers	0 06 1/2	0 06 1/2
" Sultanas	0 05 1/2	0 08
" Cal. Loose Muscates 50 lb. boxes	0 05 1/2	0 06 1/2
" Malaga—		per oox.
" Dehesa Clusters	4 25	4 50
Lemons—Messina, boxes.	2 75	3 50
Oranges.	5 00	6 00

DOMESTIC.

Apples, dried, per lb.	0 03	0 07 1/2
" evaporated.	0 35 1/2	0 03

FOOD.

Split Peas	3 25	\$3 50
Pot Barley	3 25	3 50
Pearl Barley, XXX, 49-lb. pkt.		2 00

ROBINSON'S BARLEY AND GROATS.

Patent Barley, 1/2 lb. tins	1 25
" " 1 lb. tins	2 25
" " 2 lb. tins	4 25
" " 4 lb. tins	8 25

BROWN & POLSON'S CORNFLOUR.

1-lb. packages	0 06 1/2
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HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—	
50 to 60 dy basis	2 75
40 dy	2 80
0 dy	2 85
20 16 and 12 dy	2 90
10 dy	2 95
8 and 9 dy	3 00
6 and 7 dy	3 15
5 dy	3 35
4 dy A.P.	3 35
3 dy A.P.	3 75
4 dy C.P.	3 25
3 dy C.P.	4 35

HORSE NAILS—	
Canadian, dis. 50 per cent.	
HORSE SHOES—	
From Toronto, per keg.	3 60
SCREWS—Wood—	
Flat-head iron, 80, 10 and 5 p. c. dia.	
Round-head iron, 75, 10 and 5 p. c. dia.	
Flat-head brass, 77 1/2, 10 and 5 p. c. dia.	
Round-head brass, 72 1/2, 10 and 5 p. c. dia.	
WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]	
1st break (25 in. and under)	1 20 1 30
2nd " (20 to 40 inches)	1 45
3rd " (50 to 60 inches)	3 10
4th " (51 to 60 inches)	3 40
5th " (61 to 70 inches)	3 80

ROPE—	
Manilla	0 09 0 09 1/2
Sisal	0 06 1/2 0 07 1/4
AXES—Per box	6 00 12 00
SHOT—Canadian, dis. 17 1/2 per cent.	
HINGES—	
Heavy T and strap	0 04 1/2 0 05
Screw hook and strap	0 03 1/2 0 04
WHITE LEAD—Pure Association guarantee, ground in oil.	per lb.
25 lb. irons	0 04 1/2 0 05
No. 1	0 04 1/2
No. 2	0 04 1/2
No. 3	0 04
TURPENTINE—	
Selected packages, per gal.	0 37 0 38
3c. extra outside points.	
LINSEED OIL—	
Raw, per gal.	0 49 0 50
Boiled,	0 52 0 53
2c. extra outside points.	
GLUE—	
Common per lb.	0 07 1/2 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.	
1/2 pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs.)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 50
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.	
Orange Marmalade	per doz. 1 60
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	2 30
Raspberry " "	2 20
Apricot " "	2 00
Black Currant " "	2 00
Other Jams	1 55
Red Currant Jelly	3 10

(All the above in 1 lb. clear glass pots.)

GELATINES.

KNOX'S	
Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50
(Sold by all wholesale grocers.)	
KEOFF'S FAMILY GELATINE.	
Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz.	85
" " Red,	90

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box.	1 25
" Ringed" 5 lb. boxes, per lb.	0 40

"Acme" Pellets, 5 lb. cans, per can.	2 00
"Acme" Pellets, fancy boxes (40)	
per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Parity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wetley's Condensed, per gross, net	\$12 00
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MINERAL WATERS.

LAURENTIAN SPRING WATER CO., Montreal	
Plain Soda, per doz.	0 30
Ginger Ale, per doz.	0 45
Cream Soda, per doz.	0 35
Kola, per doz.	0 00
Champagne Cider (quarts)	1 00

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	
D. S. F., 1 lb. tins.	\$0 40
" " 1/2 lb. tins.	0 42
" " 1/4 lb. tins.	0 45
Round Tins—	
F. D., 1/2 lb. tins.	0 25
" " 1/4 lb. tins.	0 27 1/2
" " 4 lb. jars, per jar.	0 75
" " 1 lb. " "	0 25
" " 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD.

-Crown Brand—(Robert Greig & Co.)	
Pony size, per gross.	\$7 50
Small Med.	7 50
Medium " "	10 80
Large " "	12 00
Spoon " "	18 00
Beer Mug " "	16 20
Tumbler " "	11 50
Cream Jug " "	21 00
Sugar Bowl " "	22 00
Caddy " "	28 00

RICE, ETC.

Rice—	
Standard " B "	per lb. 0 03 1/2 per lb. 0 03 3/4
Patna	0 04 1/2
Japan	0 05
Imperial Seeta	0 05 1/2
Extra Burmah	0 03 1/2 0 04
Java Extra	0 06 1/2 0 06 3/4
Genuine Carolina	0 09 1/2 0 10
Grand Duke	0 06 1/2 0 06 1/2
Sago	0 03 1/2 0 05
Tapioca	0 03 1/2 0 05 1/2

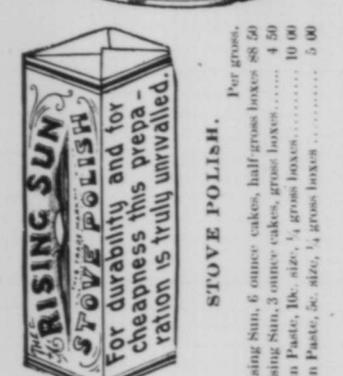
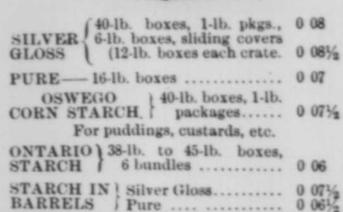
STARCH.

EDWARDSBURG STARCH CO., LTD.	
Laundry Starches—	
No. 1 White or Blue, cartoons	0 05 1/2
Canada Laundry	0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06 1/2
Benson's Satins, 1-lb. cartoons	0 07 1/2
No. 1 White, bbls and kegs	0 04 1/2
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prepared	
Corn	0 06 1/2
Canada Pure Corn	0 05 1/2
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07 1/2
THE BRANTFORD STARCH CO., LTD.	
Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04 1/2
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05 1/2
Bbls., 175 lbs.	0 04 1/2
Kegs, 100 lbs.	0 04 1/2
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06 1/2
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate	0 07
48 lbs.	0 07
6 lb. tin enamelled canisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07 1/2

Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case.	3 00
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06 1/2
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06 1/2

KINGSFORD'S OSWEGO STARCH.

SILVER	40-lb. boxes, 1-lb. pkgs.	0 08
GLOSS	6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 1/2
PURE	16-lb. boxes	0 07
OSWEGO	40-lb. boxes, 1-lb. packages	0 07 1/2
CORN STARCH	For puddings, custards, etc.	
ONTARIO	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN	Silver Gloss	0 07 1/2
BARRELS	Pure	0 06 1/2



Per gross.	
Rising Sun, 6 ounce cakes, half-gross boxes 88 50	
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, 1/2 gross boxes	10 00
Sun Paste, 5c. size, 1/2 gross boxes	5 00

SUGAR.

Granulated	c. per lb. 4 45	4 50
Paris Lump, bbls and 100-lb. boxes	0 05 1/2	0 25 1/2
" " in 50 lb. boxes	0 05 1/2	0 05 1/2
Extra Ground, bbls. Icing	0 05 1/2	0 05 1/2
Powdered, bbls	0 05 1/2	0 05 1/2
Very bright refined		0 01
Bright Yellow	0 00	0 03 1/2
Dark Yellow	3 45	3 50
Demerara	3 75	3 85

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	1/2 bbls.
Dark	per gallon. 0 30	0 33
Medium	0 33	0 38

"Brantford"
and
"Challenge"

Corn Starch

Put up in handsome packages, and the quality is perfect.
Are not excelled by either home or foreign production.

BRANTFORD STARCH CO. - - Brantford

Bright.....	0 38	0 43
Redpath's Honey.....	0 40	
" 2 gal. pails.....	1 10	1 15
" 3 gal. pails.....	1 45	1 50
MOLASSES.		
Barrels.....	0 28	0 32
Half-barrels.....	0 30	0 35
SOAP.		
Babbitt's "1776" Soap Powder.....	\$3 5	



1 Box Lot.....	4 20
5 Box Lot.....	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11 1/4 oz. each, 100 in box.

Quotations for "Ivory Bar" and other brands of soap furnished on application.

TEAS.		
BLACK.		
Congou—	per lb.	per lb.
Half Chests Kaisow, Moning, Paking.....	0 12	0 60
Caddies, Paking, Kaisow.....	0 18	0 50
INDIAN.		
Darjeelings.....	0 35	0 55
Assam Pekoes.....	0 20	0 40
Pekoe Souchong.....	0 18	0 25
CEYLON.		
Broken Pekoes.....	0 35	0 42

Pekoes.....	0 20	0 40
Pekoe Souchong.....	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts.....	0 42	0 50
Half Chests, ordinary firsts.....	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.....	0 42	0 50
Cases, small leaf, firsts.....	0 35	0 40
Half Chests, ordinary firsts.....	0 22	0 38
Half Chests, seconds.....	0 17	0 19
" thirds.....	0 15	0 17
" common.....	0 13	0 14
Young Hyson—		
Half Chests, firsts.....	0 28	0 32
" seconds.....	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" seconds.....	0 16	0 19
Half Chests—		
JAPAN.		
Finest May pickings.....	0 38	0 40
Choice.....	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common.....	0 13 1/2	0 15
Nagasaki, 1/2 chests Pekoe.....	0 16	0 22
" Oolong.....	0 14	0 15
" Gunpowder.....	0 16	0 19
" Siftings.....	0 07 1/2	0 11

TETLEY'S TEAS.

No. 1. Retailed 70 cents, cost 50 cents.	
No. 2.....	50 35
Mixed.....	40 30

LIPTON'S TEAS.

No. 1 Ceylon, retail at.....	0 50	0 35
No. 2.....	0 40	0 28
No. 3.....	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON.

Green label, retail at.....	30c.	0 22
Blue label, retail at.....	40c.	0 30
Red label, retail at.....	50c.	0 36
Gold label, retail at 60c. Terms, 30 days net.		0 44

"KOLONA"		
Ceylon Tea, in 1-lb. and 1/2-lb. lead packets, black or mixed.		
Blue Label.....	0 22	
Green Label.....	0 28	
Red Label.....	0 35	

Orange Label.....	0 42
Gold Label.....	0 58

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's.....		0 59
Ingots, rough and ready, 8's.....		0 57
Laurel, 3's.....		0 49
Brier, 7's.....		0 47
Index, 7's.....		0 44
Honeysuckle, 8's.....		0 56
Napoleon, 8's.....		0 50
Victoria, 12's.....		0 47
Brunette, 12's.....		0 44
Prince of Wales, in caddies.....		0 48
" in 40-lb. boxes.....		0 48

CANADIAN TOBACCO CO., MONTREAL.

Cut Tobaccos—

Comfort, 1-6, 5 lb. box.....	0 22
Champion, 1-10, 5 lb. box.....	0 38
I. O. F., 1-10, 5 lb. box.....	0 28 1/2
Sohmer, 1-10, 5 lb. box.....	0 32 1/2
Imperial Cigarette Tobacco, 1-10, 5 lb. box.....	0 40
Quesnel Tobacco, all sizes.....	0 60
Crown Cut Plug Mixture, 1/2 lb. tin.....	0 50
" 1 lb. tin.....	0 47

Cigarettes—

Sonadora Havana.....	per 1,000 \$10 00
Royal Turkish Egyptian.....	10 00
Creme de la Creme.....	7 20
Lafayette.....	3 80
Marquise.....	7 00
Imperial (Virginia tobacco).....	3 50
Plug tobaccos (sweet chewing)—	
Navy, in caddies.....	0 35
Navy, plug mark.....	0 33
Honey, boxes and caddies.....	43
Spin roll chewing, boxes.....	55
Plug smoking (with or without tags)—	
Black Crown, caddies.....	per lb 0 35
Crown Rouge smoking.....	0 38
Leaf tobacco, in bales.....	0 08

Cigars—

La Sonadora Reina Victoria Flor Fina, 1-20.....	\$85 00
La Sonadora Reina Bouquet, 1-10.....	55 00
Creme de la Creme Reina Victoria Extra, 1-20.....	55 00
Creme de la Creme Reina Victoria Special, 1-20.....	50 00
Honeymoon, Regalia Comme il Fait, 1-40.....	55 00
El Caza Culebras, 1-40.....	55 00
La Fayette Reina Victoria, 1-20.....	32 50
Noisy Boys, Blue Line, 1-20.....	25 00
Princess of Wales, Princess, 1-10.....	25 00
Ditto, low grades.....	13 50 20 00

CIGARS—S. DAVIS & SONS, MONTREAL.

Sizes.		Per M.
Madre E Hijo, Lord Lansdowne.....	\$60 00	
" " Panetelas.....	60 00	
Madre E Hijo, Bouquet.....	60 00	
" " Perfectos.....	85 00	
" " Longfellow.....	85 00	
" " Reina Victoria.....	80 00	
" " Pins.....	55 00	
El Padre, Reina Victoria.....	55 00	
" Reina Victoria Especial.....	50 00	
" Conchas de Regalia.....	55 00	
" Bouquet.....	50 00	
" Pins.....	80 00	
" Longfellow.....	80 00	
" Perfectos.....	80 00	
Mungo, Nine.....	35 00	
Cable, Conchas.....	30 00	
" Queens.....	29 00	
Cigarettes—All Tobacco—		
Cable.....	7 00	
El Padre.....	1 00	
Mauricio.....	15 00	

WASHING POWDER.

"SILVER DUST"	
Case.....	72 1-lb. cartons..... 5 00
Half case.....	36 1-lb. "..... 2 50
Case.....	24 3-lb. "..... 4 25
Half case.....	12 3-lb. "..... 2 12
Case.....	100 5-cent packages..... 3 50
Half case.....	50 5-cent packages..... 1 80

WOODENWARE.

Pails, 2 hoop, clear, No. 1.....	per doz. \$ 1 45
" 3 " " " ".....	1 60
" 2 " " " ".....	1 40
" 3 " " " ".....	1 55
" " " painted " 2.....	1 40
Tubs, No. 0.....	8 00
" 1.....	6 50
" 2.....	5 50
" 3.....	4 50

THE E. B. EDDY CO.

Washboards, Planet.....	1 60
" XX.....	1 40
" X.....	1 25
" Special Globe.....	1 50

Matches—

5-Case Lots, Single Case	
Telegraph.....	\$3 50 \$3 50
Telephone.....	3 10 3 30
Parlor.....	1 70 1 75
Red Parlor.....	1 70 1 75
Safety.....	4 00 4 20
Flamers.....	2 25 2 35

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross.....	\$ 2 00
" 10 " " ".....	1 10
" 2 Tiger, " ".....	5 00
" 4 " " ".....	2 00

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YOUNG & SMYLIE'S
PURE Spanish
ACME LICORICE PELLETS
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Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

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H. A. Nelson & Sons, Montreal.

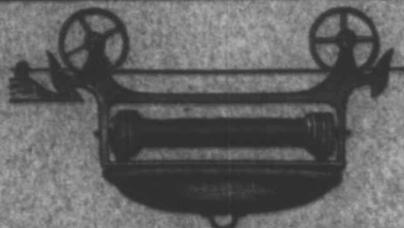
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MANUFACTURERS OF



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- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit packages of all descriptions.

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Oakville, Ont.



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Room 2, 165 St. James Street, Montreal

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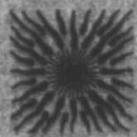


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- Potted Meats,
- Table Delicacies.



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Is the title of a treatise on Buttermaking written by Mrs. E. M. Jones of Brockville, Ont. Mrs. Jones' Book has been so highly thought of by the Ontario Government that it has been printed and distributed free among farmers as an authority on this subject. The following letter explains itself.

Some time ago I commented using the Windsor Salt in my dairy and I have been surprised and delighted at the result. It appears to me to be a purer Salt than any I have ever used (although I have always used the very best, regardless of cost). It is entirely free from any bitter taste and it dissolves so rapidly as to be at once incorporated in the butter. For the practical dairymaid these are vital points. More butter is produced in a shorter time and its nature so possible ways for you to think. Not only is the taste disagreeable but the grain of such salt is so short and its nature so possible that butter has to be worked almost to a paste and is thereby spoiled before it is even put on the market. Windsor Salt is free from these objections and its quality and price ought to make it a boon to every dairy in Canada. I shall use no other in future, and as the output of my private dairy is 7000 lbs. a year, which all brings the highest price ever reached by Canadian butter, the importance of my choice in salt can hardly be over-estimated.

(Signed) ELIZA M. JONES,
Dairy Salt in salt,

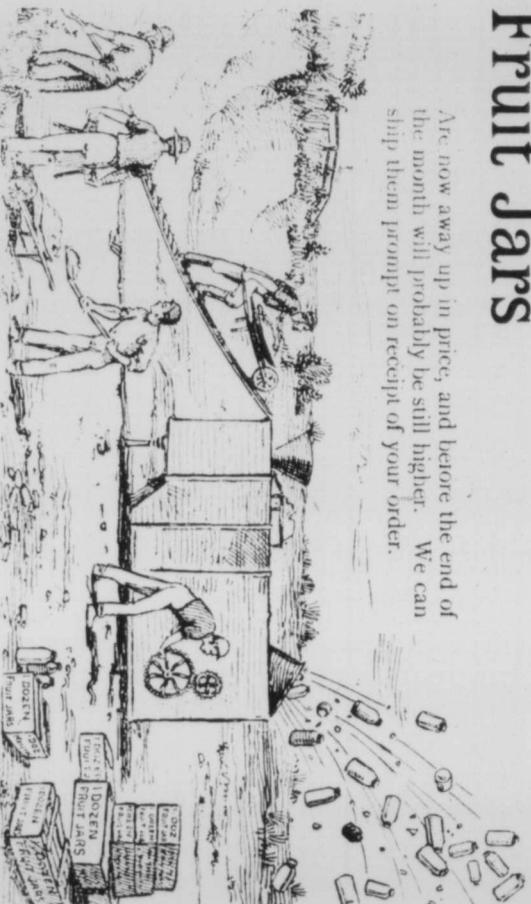
Any wholesale grocer can supply you, in any quantity, with this "Windsor" Dairy Salt in salt, White Cotton Bags, packed 15 in a paper-lined barrel, or in gals. Linen Sacks.

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