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THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED
WEEKLY
\$200 PER YEAR

VOL. VI.

TORONTO, JULY 15, 1892.

No. 29

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"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

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MOTTLED

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Will not ferment in warm weather.



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& GENERAL STOREKEEPER

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Published in the interest of Grocers, Cannery, Produce and Provision Dealers
and General Storekeepers.

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No. 29

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
FINE MAGAZINE PRINTERS
AND
TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: - - - 10 Front St. E.

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THIS WEEK'S MOTTO :

When you borrow money you
borrow trouble.

Advertisers and Subscribers may have their correspondence addressed to the care of any of our offices and they are invited to use them at any time. At the Head office, Toronto, a place is set apart where they can see all the latest newspapers and the latest issues of trade papers from all parts of the world, where they can do their correspondence or obtain any information. Parcels may also be directed to the Head office.

The letter of R. Wetherill, printed on another page of this issue, is written in the true spirit of trade fraternity. It places at the service of his brethren in the trade the results of the practical working of an idea that is distinctly Mr. Wetherill's own. Readers will find the scheme a valuable and workable one. We have always held that the country merchants could be a powerful influence for educating farmers' wives into making good butter if they would but exercise their right as buyers to grade prices according to quality. This, we believed, would tend to make a standard to which all domestic makers would work up, and so the general quality of the butter made would be greatly improved. The indiscriminating method of buying, that which makes one price for all varieties, has always been the strongest factor in the causes that produced bad butter. This fact proves that the trade can determine the general character of the

butter made in domestic dairies, for the trade does now to a large extent determine the character of the butter handled. If a maker can get as good a price for bad butter as she can for good, what motive has she for taking the trouble to make good butter? We are glad to be able to present for the consideration of our readers a plan so simple and so effective as we are sure Mr. Weatherill's is. It cannot but foster care and good methods in making butter, and is a means of getting a more homogeneous quality in each package than is possible in general store methods. It also introduces the one principle that was long needed in the domestic dairy, the principle of responsibility on the part of the maker. That is very important principle. It is the thing which has done more to bring up to their present excellence the majority of our manufactures. When canned goods and other products of factory work were obliged to bear a label naming the manufacturer, the standard rose fast. When the maker of an article cannot hide his identity among the multitude of unnamed fellow producers, he finds it to his interest to take some pains to produce quality. This has been brought home to the home-made butter industry in Mr. Weatherill's neighborhood, and it has done good. It would do good anywhere.

The issue of the action now pending between the Association of Salt Refiners and the Ontario Salt Co. at Kincardine will be watched with interest by traders generally. It is one of the few instances in which the combine is the plaintiff in the suit. Any litigation in which combines have so far figured has usually found them on the other side, with some individual trader or trading concern prosecuting them for being in existence. In this case the Association takes the legality of its existence for granted, and proceeds to obtain an injunction to prevent one

of its members from doing business in violation of terms which the seceding concern undertook to be controlled by when it joined the Association. The defence is that the agreement is not valid, as the Association, being to limit production, sale, prices and competition, is illegal under the Combines Act. This defence is something of the boomerang description, as it must react upon the defendants if it should be successful, and make them partners with their former associates in any penalties for which the Association would be liable.

* * *

A museum would no doubt be a strong drawing card in a store, but it would be out of place. Both assertions apply equally to a menagerie or a circus. The incongruity of the combination is against it. But incongruity is an effect that some merchants seek entirely for its own sake. They aim to create impressions, not through the sense of harmony or beauty or other agreeable medium of perception, but through the sensation, that shocks produce. There does not seem to be anything very wide-awake in this theory of the best groundwork for attention. The majority of normally constituted people like to see the fitness of things respected. Contrasts are one thing and abnormal conditions another. Let the shopkeeper attend to his shop and the showman attend to his show. It is undignified to mix the two; it may elevate the showman, but it lowers the shopkeeper. The jibe of the soldier in Scott's *Lady of the Lake*,

Get thee an ape and trudge the land
The leader of a juggler band,
might be flung at some merchants who have this morbid notion of advertising. The young fellow who palmed himself off in Toronto as a captive recently freed from a life of uninterrupted imprisonment from his birth, who represented that he had never seen any human beings but three men, proved himself to be a very notable liar and

hoodwinked a very large section of the public. He was not long out of jail before he was in request for advertising purposes. His exceptional success as an impostor made a hero of him in the eyes of certain classes of persons, and to catch the trade of these his services as an advertising dummy were sought after. The young humbug seems to have had too much self-respect to lend or hire himself to any such business. Merchants made offers that would seem to be attractive to any one ready to pose as the centre-piece in a great sensation.

* * *

There is a pretty general report of shortage in the small fruit crops of European countries. The production of jellies and jams, an industry which in England has grown into wonderful proportions since the era of cheap sugar began in that country, is therefore expected to be very materially curtailed. If this is a fact it is one to which our packers can not afford to be indifferent. We want a market for our canned fruits, because our production far more than saturates the domestic demand. This year's crop of Canadian small fruits gives every promise of being a large one; sugar was never before so cheap as it is now; tinned plate is cheaper than it ever was; we pay no duty on it; our packers should consequently make something out of the English market, and should be able to sell goods in Germany. There is a field at all events, and it may prove to be worth exploring.

* * *

At the Farmers' Institute picnic, held at Grimsby last week, President Awrey said: In the past farmers had carried on their business without any proper system of book-keeping, but that slipshod way was being changed, owing to the people being educated by the Government to a proper appreciation of intelligent methods of farming. Canada was now selling eight or nine millions of dollars worth of cheese, because the make was the best in the world. On account of its superiority the Canadian article brought from a half to one cent more a pound than that paid for any other. There was a great market for butter in England, and Canada should wake up to the fact. The country did not export a million dollars' worth per year, but there was a limitless market for it in England.

* * *

The change in the duty on eggs is of moment to the country merchant, and is not entirely political in its bearings. Every spring there have been enough pickled eggs received at this and other points from St. Louis, Cincinnati and other collecting centres in the United States to cause a more than momentary disturbance in the market. This disturbance comes at a critical time, when a large quantity of our own eggs are held by country merchants, either in their own stores or in the hands of commission merchants to sell for them. They are

bought at a time of year when fresh eggs are scarce and are obtainable only at high prices. Just then a dozen car loads of limed eggs may be launched upon the market by United States shippers, and their volume will influence price much more than the quality of our own fresh eggs will. That is, the country merchant will have to pay high prices to get fresh eggs, and will probably have to take low prices to get rid of them, if he happens to offer them when the pickled eggs from the south are flowing in. They, it must be said, do not come in so freely as they formerly did. The McKinley Tariff tends to check the exports of eggs from the United States about as much as it tends to check imports. United States holders of pickled eggs are not so anxious to hurry off their stock in the spring as they used to be, for there is not the same competition coming in from fresh eggs at that season as there used to be. When our eggs went duty-free to the United States, they, along with the fresh domestic production, made so sudden and considerable an accession to the supply that the market always went down several cents, and it was to escape or mitigate the effects of this drop that United States packers used to flood all the markets they could reach with their limed eggs. But now that our eggs do not go in, the supply of fresh eggs is not so suddenly and seriously felt. Eggs of any kind find sale, and the holders of limed can depend on the 5c. protection for their own markets to absorb the bulk of the stock they carry into the spring. But while we have fewer eggs from across the line, such as do come have a deranging effect just when they can do most mischief in cutting down the prices our merchants have to take. The 5 cent duty added, therefore, by the Canadian Government is calculated to make prices more stable in the season when the scarcity of fresh naturally makes them high. Before the McKinley Tariff, we brought in about 650,000 dozen every year.

* * *

Sweetness and loss is the article of faith that wholesale grocers practice, whether they profess it or not. They are giving to the general public, who do not particularly need it, a large part of the revenue that the most important staple they handle should yield. If all the money that wholesalers should have made this summer on the sale of sugar were lumped together and bestowed on the sufferers from the St. John's fire, it would assuage a great deal of misery. That way of parting with it would abstract just as much from the coffers of the wholesalers, but it would be incomparably more satisfactory. The capital so parted with would be doing something useful and creditable to the hearts of the donors, but now it is doing nothing creditable to either their hearts or their heads. The beneficiaries of the wholesalers are a free and independent people, supposed to be able to pay for what they consume,

and to disdain any proffered assistance in buying the necessaries of life. Then why do the wholesalers render that unasked assistance, which makes nobody appreciably richer and themselves materially poorer? They do it for the same reason that people rush pell mell to get out of a public hall because some one has shouted "Fire!" The rushers delay their own speed by their eagerness, and certainly hinder or injure others. The conduct is similar in both cases, and the cause is the same. Panic drives both. The panic of competition is making wholesale grocers forego profits this hot weather, and it is fomenting among refiners the same unsteadiness. In the United States just now things are different. A few weeks ago overtures were made by the wholesale grocers east of the Rocky Mountains for the forming of a national association, of which the immediate purpose and occasion was the making of an arrangement with the Trust to establish a system of rebates on all sugar sold at a standard price. The negotiations were unsuccessful at the time, but the Trust has since made a partial concession of the arrangement it was asked to concur in. It has extended the scope of the rebate system that it has sold under for some in time in New York State and in New England. At the end of a fixed period, it restores a rebate of $\frac{1}{8}$ c. per lb. on all sugar bought at any of its refineries, provided that buyers take an oath that they have not sold below a standard price. This came into operation in all territory west of the Rockies on the first of the present month. This at any rate is an attempt to establish a profitable price. The means are open to criticism, as they are evidently resorted to to rivet a large combine, but they have an accidental effect that is in the interest of wholesalers.

* * *

The stone is evidently a variable standard of weight in this commercial city. In some skilled hands it goes for 12 to 13 lbs. That at all events is alleged by some members of the Retail Grocers' Association. And the traders who deal out that number of pounds to the stone do not live on exceedingly high mountains, or we might account for the loss in weight by the principle that the force of gravity decreases in direct proportion to the distance from the centre. It seems to be the case that some worthy men take advantage of the fact that the stone is not a unit of weight in Canada, that its constituent pounds are not defined by law as the ounces of a pound are, and that, therefore, irregularity in its weight is not punishable under the Weights and Measures Act. Though it is a fact that the stone is a borrowed unit, it is also true that some of our packages which are defined by law are a multiple of a certain number of stone. For example, the barrel of flour or oatmeal is 196 lbs., or 14 stone, and it is handy to sell oatmeal by the stone. The barrel of flour is $1\frac{3}{4}$ of the English long hundred-weights (112 lbs.) The stone is one-eighth of this long hundred-weight. One convenience of the old hundred-weight was its being resolvable into many factors, that number being divisible by 16, whereas the highest multiple of 2 that our Canadian hundred-weight or cental, will divide by is 4.

THE DUTY ON MOLASSES.

The changes made in the duty on molasses appear to be satisfactory to the wholesale grocery trade. They afford the specific that was needed to restore business in that commodity to its wonted health. How badly it was run down was shown by the demoralization reported in the Montreal market throughout last month, where traders were vying with each other to depress prices below a paying point. The price of low grade stuff was becoming the standard by which all prices were ruled, and to which all prices were approximating, and the low grade stuff abounded. There was not nearly so much of it at the time of the previous revision of the tariff, or it is probable the duty would have been adjusted to quality in the same way that it now is. The reason for the excessive supply of it that we now have is a consequence of the renewal of the duty on raw sugar by the United States. That change made sugar 2c. per lb. cheaper to United States consumers, but also deprived the producers of Louisiana of their chief protection. Hence owners of cane plantations had to make the most out of the bounty, and as the bounty was paid by the ton the crushers aimed naturally to put as much as they could of the saccharine product of the cane in the form of sugar. The residuum, which was so poor in saccharine quality that it was a misnomer to call it molasses, was nevertheless exported under that name, and too much of it reached this market as a very low-priced competitor of the genuine article, the proper uncrystallizable by-product of sugar-crushing. The very large crop in Louisiana made this a particularly vexatious factor in the reduction of prices. Good West India molasses or good New Orleans molasses could not be sold at fair prices. It was therefore right that something should be done to protect both traders and consumers. Some of the so-called molasses of this description sold as low in the wood as 10 and 11 cents in New Orleans. The barrel would cost nearly the half of what would be realized on itself and contents at that point. The Government was asked to put some check on the importation of this worthless stuff in the interests of consumers on the ground that it was unfit for food. Consequently the tariff has been so altered that the grades of molasses admissible at 1½c. per gallon must test at least 40 degrees by the polariscope. Grades lower than that are taxed one cent additional for every degree of inferiority. This makes the duty increase in direct proportion to the decrease in quality, and is an effectual means of checking the importation of inferior molasses.

THE BOUNTY ON BEET SUGAR.

The authority granted by Parliament to the Canadian Government last year to pay a bounty of about 2c. a pound on beet root sugar produced in this country expires at the end of next June. The interests dependent upon the production of that commodity were therefore naturally desirous of having the same protection extended, and petitioned for a renewal of the bounty over five or ten years. It was necessary to remove all uncertainty this session as to what the Government would do, as with the matter undecided the farmers would be unlikely to go into beet raising on the same scale as they did a year ago. The Government therefore brought in a measure providing for the extension of the bounty two years longer, from the first of July 1893, to the 30th June 1895. After some discussion, in which the resolution was opposed by both opponents and supporters of the Government, it was passed. It enacts that \$1 per 100 lbs. shall be paid on all beet root sugar, and that 31½c. additional per 100 lbs. shall be paid for each degree over 70 degrees. This equals on an average 17-10c. per lb. In introducing the bill the Finance Minister said that the proposal to extend the bounty was with a view merely to continue an experiment, of which the purpose was to ascertain whether the maintenance of a beet sugar industry was feasible in this country or not. Last year was a bad one for the crop, though the previous year had been a good one, but it did not afford sufficient evidence to determine the Government to discontinue the bounty. He reported that \$21,000 had been paid last year. Up to the present, \$23,766 had been paid since the bounty was allowed, and 1,395,500 lbs. had been produced. The opponents of bounty had some strong arguments on their side. They pointed to the unsuccessful career of the Farnham and Berthier refineries, the only two for the refining of beet sugar that had been started in the country. In the former the Messrs. Gault were said to have dropped half a million dollars. It was represented that the inauguration of a bounty created the conditions which made its continuance obligatory, as farmers who went into the growth of beets, and refiners who went into the manufacture of sugar, upon the strength of the bounty, would not be easily reconciled to its withdrawal. It was also urged that if anybody should get a bounty it was the grower.

The small sum paid in bounties (\$23,766) since this form of protection was conceded does look inauspicious for the beet sugar industry in this country. If the conditions were all favorable to the production of beets of full saccharine strength, it would seem that a larger quantity than 1,395,500 lbs. would be produced since the spring of 1891. In addition to the bounty on the sugar of nearly 2c. per lb. granted by the Dominion, it must be remembered that the Province of

Quebec pays 50c. a ton for all the beets produced.

The bounty system has been very thoroughly tried on the Continent of Europe, and while it has stimulated the production of sugar immensely it has also been a heavy burden to the state. It is a matter of fact that the manufacturers of sugar in Germany look to the bounty for their profit. In the first place, it is a direct revenue to them; in the second, it, along with the tariff, is a protection to them against foreign manufacturers. They can, therefore, sell at very high prices to domestic consumers, and sell at extremely low prices to outsiders. The immense production forces them to sell low outside. British consumers get German sugar at prices far below what German consumers have to pay. Thus the bounty is levied on German consumers for the benefit of English and other foreign consumers. The only persons benefited are the manufacturers and foreigners. But the bounty system has got its roots struck into the economic soil and it is hard to expel.

TORONTO PEDLARS AT BAY.

At a meeting of the Toronto Pedlars' Association on Friday night it was resolved that recourse should be had to the law to decide whether the city has the power to impose and enforce the by-laws it has adopted to regulate the peddling trade. The occasion which called forth this determined resolution was the coming into force of a by-law to reserve the main streets from the ground covered by the licenses. This by-law came into effect upon the first of the present month. Under its chief provision, pedlars are debarred from carrying on their trade on Yonge street from Bay to the C. P. R. track; on Queen street, from Pape avenue, in St. Matthew's Ward, to Jamieson avenue, in St. Alban's; on King street, from the Don to Niagara street; on College street, from Spadina avenue to Bathurst street; on Parliament street, from Queen street to Winchester street; on Dundas street, from Queen street to St. Clarens avenue; on Wellington street, from Church street to York street. The second clause disqualifies the following from eligibility for license: Traders who carry on upon King street, Queen street, or Yonge street any business which pedlars are licensed to carry on. What the pedlars regard as another straw on their backs is a by-law proposed by Ald. Joliffe, of which the object is to prevent pedlars stopping at street corners. This measure is making its way through the committee stages and will probably be passed by the Council. The particular incident which roused the indignation of the pedlars was the interference by a policeman to prevent a pedlar delivering some goods on Parliament street, the said goods being alleged to have been purchased on Gerrard street by the householder to whom they were delivered.

The solicitor of the Pedlars' Association, E. A. DuVernet, claims that both the by-law fixing the license fees and the by-law restricting the peddling trade to certain streets are beyond the power of a City Council to enact, and undertakes to quash them.

TORONTO RETAIL GROCERS' ASSOCIATION.

The Retail Grocers' Association of Toronto held its July meeting on Tuesday evening in Richmond Hall. President Booth was in the chair. The following other members were present: Messrs. Mills, Williamson, Clark, White, Sykes, Roberts, Westren, Saunders, Eddy, Bond, Burns, T. Clark, and Secretary Corrie.

When the minutes of last meeting were read, Mr. Sykes moved that the clause reporting the last meeting to have decided against having any picnic be amended.

Mr. Williamson held that the minutes were correct.

In amendment to Mr. Sykes' motion, Mr. Clark, seconded by Mr. Westren, moved that the clause referred to be altered to read "The proposal to hold a joint excursion with the Travellers be struck out." Carried.

NEW MEMBERS.

The following candidates were proposed for membership and admitted:

Wm. Burgess, Terauley street; A. Stewart, Sumach street; A. D. Campbell, Carlton street; C. V. Woods, Gerrard street east; J. J. Davis, Davisville; W. C. Le-fraugh, Broadview avenue; C. S. Booth, Parkdale; Oliver Taylor, Gerrard street east; J. E. Forman, Monro street; J. L. Mowat, Dovercourt; John Anderson, Queen street west; A. W. Finkle, Queen street west; Geo. Cobby, Norway; E. M. Peacock, Yonge street.

THE PEDLARS' BY-LAW.

Mr. Mills reported that the special committee he was chairman of did not wait on the License Inspector. He had been informed that the pedlars were making a test case of the by-law restricting the jurisdiction of the licenses to particular streets.

Mr. Williamson said he had been called on by Ald. Joliffe, who advised that the Association take measures to represent its views before the Markets and License Committee or before the Council, as the pedlars would be on hand in full force to oppose the passing of the by-law against standing on the street corners.

Mr. White moved that the committee receive the thanks of the Association and be discharged.

ACCOUNTS.

A rent account of \$8.73 was referred to chairman of Executive and ordered to be paid if found correct.

An account of R. Mills for \$5.55 for stamps and papers for calling meetings was disposed of in the same way.

T. Hill & Sons presented an account of \$5.50 for printing, which was also passed over to the chairman of the Executive.

An account of \$28 from the secretary, for collection of dues from new members and commission on membership was similarly dealt with.

THE RETAIL PRICE OF SOAP.

The Secretary said he had learned that Surprise soap was being sold at 5c. a bar by a certain trader.

Mr. Bond said he was prepared to give the name of a dealer who was selling this soap at 5c., as he had sent a person out to buy a bar of Surprise soap, and that 5c. had bought a particular bar in that case.

Mr. Williamson knew a case where Surprise soap had been ticketed up "5 for 25c." He had called on the Company's agents, one of whom at once visited the trader complained of and informed him that this would not be allowed. Mr. Williamson had resolved that he would buy no more Surprise soap unless this were stopped, and could say that the utmost promptness was shown by the agents in acting upon his information. He thought the agents should be notified before any names were given in the meeting. The soap paid a good profit. He was aware, through information obtained from the agents, that the T. Eaton Co. had sought to buy soap from them but had been unable to get it, and that the said firm next wrote to headquarters and elicited thence a letter to the agents inquiring why they did not sell to the T. Eaton Co. Upon being informed that the T. Eaton Co. was a dry goods house, the manufacturers wired the agents not to sell to them. Consequently Mr. Williamson believed the Surprise Soap people sought to deal fairly by the trade.

Mr. Sykes said that bought in 25 box lots, it could be retailed with profit at 5c., and that the manufacturers did not object to the soap being retailed at 6c., but that they wished to keep this a profitable line to the trade.

Mr. Mills considered that it would be injudicious to mention the names before the whole meeting and in the presence of the press.

Mr. White could not see why the names connected with particular instances of objectionable price-cutting should be withheld from the Association, which was in a position to deal with the matter without loss of time, since the evidence was here to make a case out.

Mr. Mills, seconded by Mr. Williamson, moved that the names connected with charges of cutting the price of Surprise Soap be given to the Executive Committee to be dealt with.

In amendment, Mr. White, seconded by Mr. Bond, moved that the secretary write to the company informing them that their soap had been sold at 5c. by certain persons, whose names are known to the secretary and the chairman of the Executive.

Mr. Mills withdrew his motion, and Mr. White's was carried.

Mr. Williamson asked if Mr. Sykes was correct in stating that 6c. was a permitted price for Surprise soap, as he understood the price was virtually limited to 7c. and four for a quarter.

A great deal of discussion arose upon this

point. Several members said they sold at 6c. and believed they did so with the approval of the manufacturers, as that price yielded them a liberal profit. Mr. Westren believed that two-thirds of the Association sold at 6c. This moved Mr. Williamson to say that he was astonished to hear such a statement. The Association should at least support manufacturers who aim to make their products profitable to the trade.

Mr. Bond said that he had been informed by the agents that the Company would not supply stock to traders who sold their soap below 7c.

Mr. White, seconded by Mr. Mills, moved that the Secretary inquire of the manufacturers what the general usage is as to the retail price.—Carried.

Mr. Westren wanted to know if Mr. Richards of Woodstock had been notified that his prices were being cut. It was explained, however, that in the case of this soap the price was rather an open matter, and not subject to regulation by the manufacturer.

THE STONE WEIGHT.

Mr. Roberts claimed that some traders were selling 13 lbs. of oatmeal for a stone. Some were selling even lighter weight.

Mr. Clark said this was owing to traders getting short weight, as 185 lbs. to the barrel.

Mr. Westren believed that nine out of ten grocers sold a 24½ lbs. bag of flour for 25 lbs.

Mr. Clark said that bad weight was a difficult thing to deal with, as the culprit could always fall back upon the plea that a mistake had been made, and would always make amends when caught.

SMALL EGGS.

Mr. Clark said that this year there were a great many small eggs, owing to the culling of large ones to sell by weight in the English market.

He moved that the Secretary write to the proper authorities asking that eggs be sold by weight. Mr. Williamson seconded this.

Objections to this mode of selling were made on different grounds, but chiefly for the reason that the difficulty of weighing and getting at tares would be hard to overcome. The difficulty at getting at exact weight in retailing was also adverted to. The motion was carried, however.

PEDLARS' LAWS.

Mr. White said that the question between the pedlars and the council did not affect the grocers. It was not in the interests of the grocers that the by-law closing certain streets to the pedlars was passed. Mr. Mills agreed with him.

NEXT MEETING.

Mr. Clark moved that when the meeting adjourn, it stand adjourned till the next Monday after the Fair. Mr. White seconded this motion. Carried.

NO EXCURSION.

Mr. Sykes moved that the Association have an excursion to the Falls.

He said that the Empress of India would carry them all at 80c. a head and allow the Association everything above that.

The question called forth a little discussion, which soon flickered out without result.

Mr. Roberts moved that the stores of Association members closed on the 27th inst., and that the proprietors turn out to attend the Travellers' picnic. This was not seconded, and the meeting adjourned.

The Popular Demand For "Hillwatee Tea" pays a grocer for keeping it. You can't argue against a brand now so widely known and which has stood the test of time.

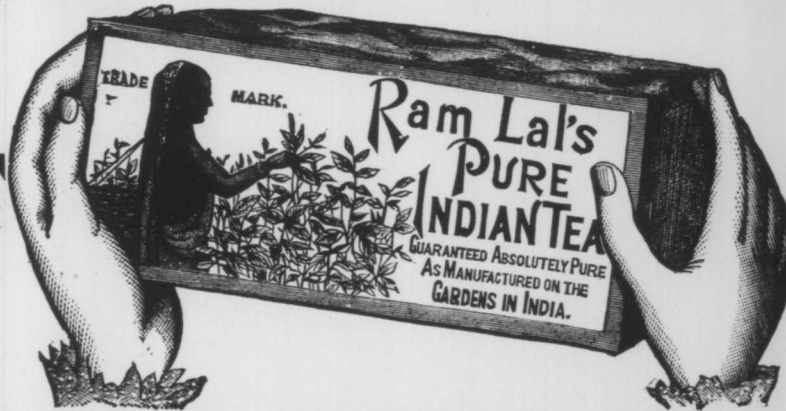
Shall be pleased to forward samples at any time.

LUCAS, STEELE & BRISTOL, Wholesale Grocers,
73 McNab St. North, Hamilton, Ont.

ALL LOVERS OF A REALLY GOOD CUP OF TEA

Have

CAUGHT



ON

To

RAM LAL'S. Wholesale Agents, JAMES TURNER & CO., Hamilton.

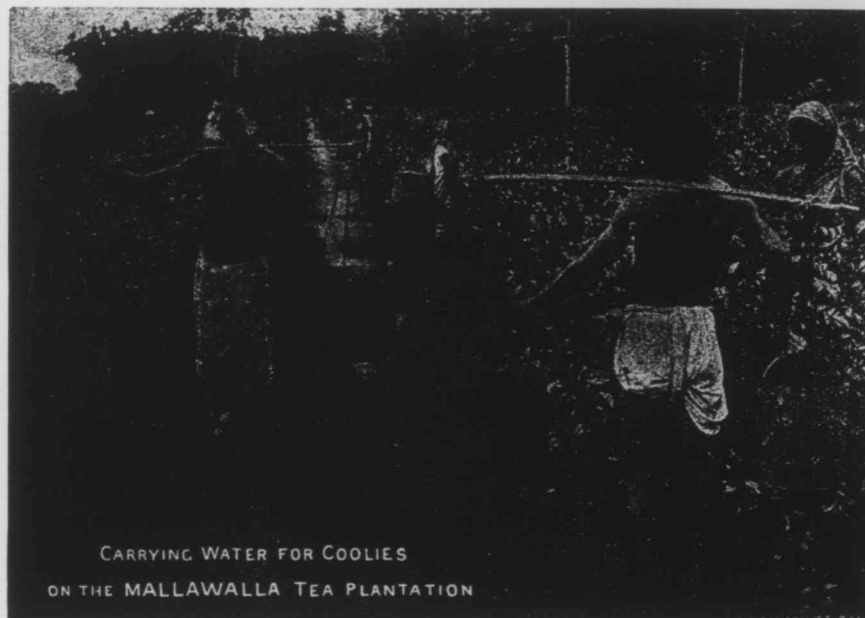
THE
"MONSOON"
BRAND
Pure Indian Tea

Is always reliable; never changes; comes from the same garden, famous for the STRENGTH and FLAVOR of its Teas.

STEEL, HAYTER & CO.,
Growers' and Importers,
TORONTO

JOHN BURGESS & SON
SAUCE
AND
PICKLE
MANUFACTURERS,
107 STRAND Corner of the Savoy Steps, London, W.C.

Vide Sir Walter Scott's "St. Ronan's Well," Chaps. XVI. and XXX.
Lord Byron's "Beppo," VIII.



"Mallawalla is the finest of all package teas. We invite comparison. Put up in half and one lb. lead packages.

W. H. GILLARD & CO., Hamilton,
Agents for Canada.



THE RIGHT WAY TO BUY BUTTER.

EDITOR CANADIAN GROCER.

SIR,—As the plan which I have adopted in taking butter from farmers has been very successful, several merchants have asked me to explain it to them, which I gladly do for two reasons, namely: To try and raise the standard of butter in sections where there are no creameries, and to prevent the country merchants from losing every summer what is made the balance of the year.

I distribute among my customers one-gallon stone crocks, which cost 10c. each and hold from 8 to 9 lbs. of butter. This I consider the best size, as one churning will fill it, therefore there will be only one quality in each. Then it is clean, and will not taint the butter, is light and easy to handle, and in retailing a family would buy it where they would not think of taking a larger one. It also saves to a considerable extent the loss occasioned by weighing out in small quantities.

When these crocks are brought in filled I put a label on them and fill in the name of the maker, not forgetting to let the maker know that her name is on the butter. If she allows the name to be put on she gets the highest price, if not, a reduction of 2 or 3c. is made. In this way every woman judges her own butter. For example: One week last fall the weather was very hot, and it was hard to make good butter. One of my best customers, on coming in the following week, said: "I did not bring my butter last week; it was not as nice as I would like to have my name on. Therefore, I took it over to— and got sugar for it."

I know several farmers' wives, who, previous to adopting this plan, made very ordinary butter, but now they do their best to make a good article, as their reputation is at stake. If an inferior article is made it goes to my neighbor. I don't want it.

To force them to take the crocks I make a difference in price. If in tubs, pails, rolls, or in any shape where I would have to re-pack, they get 2c. less per lb.

Last August, to commence with, I bought 100 crocks, and in a short time 200 more. I have now 800 one-gallon crocks in circulation. Another advantage is, that it does away with the old plan of having butter brought to the store in tubs, pails, tins, or rolls, which was all thrown in a heap, regardless of color or quality, and packed when the clerk had time.

I can get 2c. per lb. more for this butter, as buyers can depend on getting a good article. Parties wishing further information or able to suggest an improvement I should be pleased to hear from.

R. WEATHERILL.

Oil City, Ontario, July 6, 1892.

CANADIAN TRADE WITH EUROPE.

CHRISTIANIA, June 25th, '92.

EDITOR CANADIAN GROCER.

SIR,—The cables from the United States have brought us the information that the Democratic convention in Chicago have chosen as their candidate for the Presidency Grover Cleveland, and their platform will be similar to the one in '88, including the tariff reduction; whereas the Republican convention has nominated Harrison, and endorsed the McKinley Bill. Since the passage of that bill European merchants have had their eyes open for new countries, and I think the one that has specially got their attention has been young and growing Canada. Also the inconveniences and obstacles that European emigrants have encountered in landing in the United States have been reported here and caused many to prefer to emigrate to Canada instead of the United States. Before, people here understood America to mean United States only, but that is rapidly disappearing. Canada will, in my opinion, in time be the greatest competitor the United States ever had in the European markets, and if the Republican party succeed at the election in November and The McKinley Bill be allowed to live, it will serve to increase the Canadian and European trade very much. Canada has exported more produce the last year than ever before, and firms here that have brought Canadian goods have been well satisfied. We consider, for instance, Johnston's Fluid Beef equal to any and superior to most of the Chicago brands of fluid beef. Hiram Walker & Son's whisky is, as far as quality is concerned, equal to any in the world. We have also received samples of flour from W. W. Ogilvie of Montreal, and he is fully able to compete with the Minneapolis mills. Some houses here have commenced to export to Canada, and among them we will mention Mustard & Son, manufacturers of fish hooks; H. Poulsen & Co.; Punsch, Ringness & Co., beer, etc. There is another article we want to mention, as it is something new. One of the most renowned professors at The Royal University in Christiania, Professor Waage, has discovered a way of making flour of fish, and in such a manner that the nourishing and invigorating substances contained in the fish are fully developed, and being manufactured under the supervision of the Professor himself, is a guarantee, that it contains nothing but pure and fresh fish dried and powdered by his process. One part of this fish flour is equal to twenty parts of fresh fish. We have mailed you a sample, and if you have tried it, we would like to have your valuable opinion about it. *We are trying to make arrangements with a broker in Toronto, (A. Waddell & Co.) so it will probably soon be offered for sale there.

Yours respectfully,

C. E. SONTUM,

(of C. E. Sontum & Co., Christiania, Norway.)

THE TARIFF CHANGES.

The following is the text of the amendments made in the Tariff Act last week:

(A.) Resolved, that it is expedient to amend the Act, chapter 33, Revised Statutes, entitled, "An Act respecting the duties of Customs," by repealing item numbered 610 in schedule C to the said Act; and to amend the Act 53 Victoria, chapter 30, entitled "An Act to amend the Act respecting the duties of Customs," by repealing the items numbered 95 and 122 under section 10 of the said Act; and to amend the Act 54, 55 Victoria, chapter 45, entitled "An Act to amend the Acts respecting the duties of Customs," by repealing the item numbered 1, under section 1 of the said Act, and to provide otherwise by enacting that the following rates of duty be substituted in lieu thereof:

(B.) Eggs, 5 cents per dozen.

2. All molasses n. o. p., all syrups n. o. p., all tank bottoms, all tank washings, all cane juice, all concentrated cane juice, all beet root juice and all concentrated beet root juice, when imported direct without transshipment from the country of growth and production; (a) testing by polariscope forty degrees or over and not over fifty-six degrees, a specific duty of one and one-half cents per gallon (1½c. per gallon); (b) when testing less than forty degrees, a specific duty of one and one-half cents per gallon, and in addition thereto one cent per gallon for each degree or fraction of a degree less than forty degrees (1½c. per gallon and 1c. per degree additional); (c) and in addition to the foregoing rates a further specific duty in all cases of 2½ cents per gallon when not so imported direct without transshipment (2½ cents per gallon additional); the packages (when of wood) in which imported to be in all cases exempt from duty.

3. Paraffine wax, stearic acid, and stearine of all kinds, n. e. s., three cents per pound (3 cents per lb.)

4. Glove leathers when imported by glove manufacturers for use in their factories for the manufacture of gloves, viz., kid, lamb, buck, deer, antelope, and water hog; tanned or dressed, colored or uncolored, 10 per cent. (10 p. c.)

(C.) Resolved, that it is expedient to provide that the duties of Customs, if any, imposed by the said Acts on the articles named

The only PURE Cream Tartar Baking Powder in this Market is

DR. PRICE'S
Cream Baking
Powder.

The Cream of Tartar used in its manufacture is Refined by Patented Methods in the large factory in Jersey controlled by the Price Baking Powder Company.

H. P. ECKARDT & CO.,

WHOLESALE GROCERS,

WHOLESALE AGENTS FOR

- Diamond Crystal Salt.
- Webb's Perfect Starch.
- Faulder's Silver Pan Marmalade.
- MacUrquart's Sauce.

H. P. ECKARDT & CO.,
TORONTO, ONT.

DEAR GROCER

Don't forget that we can supply your friends in the Ice Cream business with all the different flavors of our own manufacture and like our other goods they give satisfaction. Send us on your orders for Coffee, Snow Drift Blend 33 cts., No. 6 good-strong flavor 30 cts., standard brands that are always uniform.

Very truly yours,
THE SNOW DRIFT CO.,
BRANTFORD.

CANDY.

We manufacture it in every conceivable shape and are constantly getting out new ideas.

We make a specialty of "Gross Goods," which yield the retailer a large profit.

Our travellers are now filling their sample cases with new lines and will be on the road at once. Should they not go to your town, send in your orders by mail and we will give them careful attention.

Wm. Paterson & Son
BRANTFORD.

Best Value Made.

Ocean Wave
Baking Powder

Sold only in Cans.

LOCKERBY BROS.,

WHOLESALE GROCERS,
75 ST. PETER STREET,
MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. { Barbadoes
TEAS. { and Cuba
MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St. **MONTREAL, CANADA.**

WE OFFER 2000 CASES

TOMATOES.

"De SALABERRY" brand, choice, for immediate delivery.

L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.



CAVERHILL, ROSE, HUGHES & CO., Montreal.

in this section are hereby repealed, and that the said articles may be imported into Canada or taken out of warehouse for consumption free of duty :

1. Oleostearine, when imported by manufacturers of leather for use in the manufacture of leather in their own factories.
2. Tin strip waste.
3. Nitrate of soda.
4. Lime juice, crude only.

(D.) Resolved, that it is expedient to provide that the Governor-in-Council may order at any time when he may deem it in the public interest to do so, that item 2, under the foregoing resolution 1, shall be suspended for such period as he may name, and that during such period the following be substituted therefor :

1. All molasses n. o. p., all syrups n. o. p., all tank bottoms, all tank washings, all cane juice, all beet root juice and all concentrated beet root juice, (a) testing by polariscope forty degrees or over and not over fifty-six degrees, a specific duty of one and one-half cents per gallon (1½c. per gal.); (b) when testing less than forty degrees, a specific duty of one and one-half cents per gallon, and in addition thereto one cent per gallon for each degree or fraction of a degree less than forty degrees (1½c. per gallon and 1c. per degree additional); the packages (when of wood) in which imported to be in all cases exempt from duty.

And, also, that for the like period item 2, of section 1, of the Act 54-55 Victoria, chapter 45, entitled "An Act to amend the Acts respecting the duties of Customs," shall be suspended; and the Governor-in-Council may as aforesaid further order that section 2, of the said Act 54-55 Victoria, chapter 45, shall be suspended for such period as he may name, and that during the said period the following be substituted therefor :

The duties of Customs, if any, imposed by the said Acts on the articles mentioned as follows, are hereby repealed, and the said articles may be imported into Canada or taken out of warehouse for consumption free of duty, that is to say : All cane sugar not above No. 14 Dutch standard in color, all beet root sugar not above No. 14 Dutch standard in color, all sugar sweepings, all sugar drainings or pumpings drained in transit, all melado, all concentrated melado, all molasses, n. o. p., all cane juice n. o. p., all concentrated cane juice, n. o. p., all beet root juice n. o. p., all concentrated beet root juice n. o. p., all tank bottoms n. o. p., and all concrete n. o. p.

The English Inspector of Weights and Measurers is making a further example of grocers who weigh the enclosing paper with the goods they sell. The Wolverhampton case has not been pronounced upon yet by the court that it was appealed to. The weights and measures officials appear to have very exact ideas over there.

THE TENDENCY TOWARDS CASH.

Horace Greeley was considered the best analytical editor of his time, and there certainly never has been a newspaper man who had a better and more thorough knowledge of business conditions. It was Horace Greeley who said that the poor man who has encountered some sudden and severe calamity, such as the burning of his house or the destruction of his crops by hurricane or flood, may very properly be offered credit for a season at cash prices; so may the poor widow, whose children, this year at school, will be earning wages and able to help her next season. But in all ordinary cases the merchant, if only from a patriotic regard for the general well being, should inflexibly refuse to sell on credit, since such selling is, and must ever be to the uncircumspect majority, a temptation and facility for general improvidence and overtrading.

It has been questioned that the tendency of the times is toward cash transactions. That the growth of building associations, and the rapid increase of time payment systems, is evidence that the people are more attached now to the credit business than they ever were before, nevertheless, the drift of feeling throughout the country is in favor of a cash business, and the best proof of it is the fact that collections are urged, and made more imperative than was ever before known. The time was when a merchant sold his goods with the understanding that the purchaser was to pay at the end of ninety days. Now the time is more limited, and the buyer is expected to meet his obligations at the period agreed upon. The mere fact that time payment systems thrive in the city has nothing to do with the situation as regards the great majority of merchants who do business in the towns and villages.—St. Louis Grocer.

TINNED SALMON EXONERATED.

The London Grocer says : "With reference to a report to the effect that in consequence of the deaths alleged to have been caused by the eating of canned salmon a considerable diminution has taken place in the consumption of that fish in this country, an enquiry among the chief dealers and distributors of canned goods in Liverpool dissipates the rumor entirely. It appears that during the two and a half years ending April last, the monthly consumption of salmon has been close upon 52,000 cases, and that for some months during the latter portion of that period the consumption has gone up to 52,600 cases. There have lately, as is well known, been several cases of poisoning erroneously attributed to tinned salmon, and these doubtless have some effect on the public mind, especially as the general newspaper press is so eager for sensations that it treats the salmon trade unfairly in admitting untruthful alarmist paragraphs, and inserting injurious headings without sufficient founda-

tion. No trade could go on for years at the rate of consumption of 32,000,000 lbs. per annum in which poisonings, as alleged occurred."

THE CLERK SUPPLY.

To be an efficient clerk of a retail grocery store does not require any great amount of skill, though it is a position that every man is not competent to fill. To be a good clerk one must be something more than an automatic machine, fit only to hand down and tie up packages and to lift boxes, roll barrels, etc. These are part of the duties of a grocer's clerk, but if he would amount to anything and hope to get ahead, he must be very much more than a lifter of boxes and roller of barrels. The grocery store is the Mecca of all classes of people. Every phase of human nature is here to be found, and it is only those who make it their business to study this queer lot of humanity who will make a success in the grocery business. While it is most necessary to treat all customers with unvarying courtesy and politeness, all people are not alike, and some must be "handled" differently. Therefore it behooves the clerk to study to please, for it is only by so doing that he will make friends and so add profit to his employer's bank account and render his own services invaluable. The supply of retail grocery clerks is limited. The life is such a hard one, and has so many discouraging features, that it has a tendency to drive away a great many after they have had a taste of the business. We hope to see all this changed, when the lot of the grocer's clerk will be improved far beyond what it now is. Not until then will the supply of efficient clerks be equal to the demand.—Grocers' Monthly Review.

To the Helvetia Milk Condensing Co. of Highland, Ill., belongs the credit of having first perfected a process for the preparation of pure, unsweetened, concentrated milk, which is so favorably known as their Highland brand "Evaporated Cream." The name of "Evaporated Cream" was adopted in order to distinguish the article from the condensed milks which are preserved with sugar, and further, because the name is quite appropriate, as it is suggestive of the appearance and consistency of the preparation. Established since 1885, the Company has reached such scientific precision in the preparation of the article, that their entire productions are absolutely uniform and excelling in rich consistence yet perfect fluidity. The texture of the product is smooth and glossy, and no fatty separation or gritty coagulations are perceptible therein, such as will occur in imitations. In fact, Highland Evaporated Cream is simply perfect in every respect and well deserves its flattering reputation. adv.

No young man can possibly have mistaken his calling who finds in it what the world wants done. Goods conveniently located save time, money and temper in showing.

S. A. VAN DAM & CO.,

37 Old Corn Exchange, Manchester,
— and —

23 Mathew Street, Liverpool, England.

Solicit Consignments of

**Bacon, Butter, Lard, Eggs, Cheese,
and Canned Goods.**

LIBERAL ADVANCES MADE.

FIRM FOUNDED 1850.

“REFERENCES”—Bank of British North America, Toronto; and Manchester and Salford Bank, Manchester, Eng.

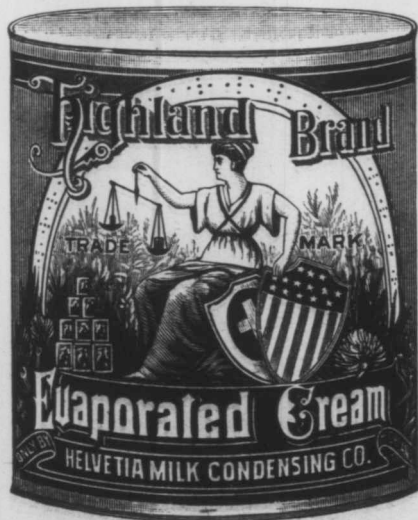
BENSON'S CANADA PREPARED CORN

For the TABLE.

Edwardsburg Silver Gloss } for the Laundry.
Benson's Satin

The Celebrated brands of **Starch** manufactured by the **Edwardsburg Starch Co.** are considered by impartial judges to be **without any equal.**

They have held the highest reputation for more than 33 years. **Now lead the market against all competitors,** and are the best for grocers to handle, because they sell themselves.



“CANADIANS”

Appreciate a good cup of Coffee or Cocoa, such as is obtained by the use of

“HIGHLAND BRAND EVAPORATED CREAM”

For Sale by all Wholesale Grocers.

Prepared only by

**HELVETIA MILK CONDENSING CO.,
HIGHLAND, ILL., U. S. A.**



A canning factory is talked of for Blyth.

Canned tomatoes make soup enough every year to float the navies of all the world.

The American Grocer complains that canners are using poor tin plate this year.

London (Ont.) merchants and others now refuse mutilated silver coin except at a discount.

Mr. E. J. Cobean, merchant, of Camilla, has been appointed treasurer for the township of Mono.

Wm. Barker, of Ingersoll, has entered into partnership with J. B. Taylor in the grocery business, Welland.

Canada has taken 6,187 tons of the raw sugar shipped this year from the port of Pernambuco, in Brazil.

Mrs. Cameron, wife of R. D. Cameron, merchant, of the firm of Cameron, Murdock & Co., Lucknow, is dead.

Meaford is to have a fruit packing establishment, and the town has granted exemption from taxes for ten years.

Glencoe merchants have adopted the early closing system, and after Monday July 11, their stores will be closed at 6 p.m. every day except Saturday.

The general store of J. Doupe & Co., at Kirkton, was entered by burglars one night last week and six watches and a large quantity of jewellery were stolen therefrom.

The New York Grocery World has donned a new coat of becoming color, which is a snug fit to the shapely contour of our contemporary's well-filled and well-filling pages.

The steamship Taymouth Castle arrived at St. John, N.B., on Friday morning from the West Indies with a full cargo of sugar and molasses, etc., for St. John and Halifax.

W. B. Kellett traded his general stock in the Sellars' block, Rodney, for a similar stock at Cottam. Mr. Kellett receives besides \$1,000 in cash and two village lots, upon which are buildings.

William Burleigh, who gave himself out as a "bad debts collecting agent" at Smith's Falls, was sent up for trial for obtaining money under false pretences, was found guilty, and sentenced to six months in the Central prison, Toronto.

At the last meeting of the Halifax Retail Grocers' association, a resolution of sympathy and condolence was passed and ordered to be sent to the widow and family of the late John H. Nisbet, who at the time of his death was treasurer of the association.

In the House the other day Mr. Laurier said that the firm of Lightbound, Ralston &

Co. complained that they were discriminated against in regard to the duties collected on syrup last year. To this Mr. Foster answered that he would call the attention of the Minister of Customs to the matter.

The new enterprise recently patented by T. S. Whitman, of drying fish by steam, is proving very successful and is being patronized extensively. The other day he received from New York 980 drums of fish to be put through his dryer at Annapolis, N. S.

Our first direct cargo of fruit from Jamacia, with which island we have been making efforts to establish satisfactory trade connections, reached Montreal last week on the S.S. "America". Coconuts and bananas formed the bulk of the vessel's load, and sugar the rest. The return voyage of the America carries back lumber, fish, flour, and butter to the island.

The other day a deputation of members, consisting of Messrs. Sproule, Taylor, Ryder, Reid, Smith, (Ontario), Hughes, J. E. Wood and Fairbairn waited upon the Minister of Agriculture and Prof. Robertson, dairy commissioner, and it was arranged that Prof. Robertson and Mr. Miall, commissioner of Inland Revenue, shall visit Brockville to meet the cheese men in order to arrive at a satisfactory method of inspection.

Later advices from Cuba according to the Commercial Bulletin of New York, estimate the losses on sugar by the late inundation at Matanzas at 10 per cent of the stock, valued at \$600,000. The question as to where the loss will fall is under discussion, as part of the sugar, though sold, had not been weighed, and accordingly the buyer had neither taken possession nor settled account for the produce when the catastrophe occurred.

All the salt companies round Goderich district entered into a combine by which only a limited quantity of salt was to be produced and sold at a uniform price. The Ontario Salt Company became tired of the combine and withdrew. The local judge at Goderich granted an interim injunction restraining this company from doing business contrary to the agreement, and a motion was made to Mr. Justice Robertson to continue the injunction, but was enlarged for two weeks.

The different committees in connection with the London Retail Grocers' second annual picnic, to be held in Queen's Park on the 27th, are getting down to work. The programme committee have met and arranged a first-class programme of sports, which will be ready for distribution in a few days. Secretary E. Sutton reports that contributions for the programme exceed those of last year. Barrels of sugar, flour and cases of canned goods, boxes of soap and general groceries are being contributed freely.

We understand that Edward Blaquier and Willard Jones of Wyoming, for a number of years past employed by W. B. Collins & Co.,

intend opening a general store this fall, and are open for close quotations, advertising cards, etc. Both being total abstainers and industrious, we wish them every success.

In our Business Changes of the 17th ult. J. G. Wegenast & Co., Plattsville, were represented to be seeking a compromise with their creditors. We are pleased to be able to correct this statement by informing our readers that this is not the case, but is the form in which an erroneous report reached us. These are the facts: J. G. Wegenast & Co. sold out to R. G. Lambert of Harrison, and as they were retiring from business they wished to liquidate now all their liabilities, some of which would not be due until next autumn. They accordingly asked a cash discount of their creditors and of course got it. Instead of being forced to a compromise J. G. Wegenast & Co. have a surplus of \$4,500.

The excursion party of the Dominion Travellers' Association met with a royal reception in Portland. On their arrival they were met by a deputation of the Maine Travellers' Association and marched in procession headed by Chandler's band, to the City hall, where an address of welcome was read and a number of congratulatory speeches were made. In the evening an At Home was held at the handsome club rooms of Maine association. On Saturday an excursion to Little Chebeague Island and a clam bake took place at which a number of loyal and patriotic speeches were made. The party then divided; part going to Boston and others to Cushing's Island, Old Orchard Beach, etc. On Monday Mr. and Mrs. J. H. Dow held an At Home at their cottage on Peek's Island which wound up the festivities, and the excursionists left for home thoroughly pleased with their trip.

Russell, Macdonald & Co., of Vancouver, deserve to get along for their energy and enterprise, if for nothing else. Their latest advertising scheme is a sham broken window, and all day yesterday a large crowd of people stopped to look at the smash and enquire how it took place. All the goods were cleared out of the window so as to give it a more realistic appearance, and a card



"CAIRN'S"

HOME MADE MARMALADE

Is a most delicious preserve for the warm weather. Advise all your customers going to the country to take some with them. Your wholesale grocer has it.

BLAIKLOCK BROS, MONTREAL.
General Agents for Canada.

TORONTO AGENTS:

WRIGHT & COPP,

40 Wellington St. East, Toronto

was hung up on which was written "A bad break, but not so bad as the break in prices of goods."—News-Advertiser.

The body of J. B. Cornelli, a grocer of Montreal, was found floating in the river below here. That the suicide was committed under mental aberration, was the verdict rendered by the Coroner's jury. He was worth \$50,000.

The steamer America which sailed at 11 o'clock, Wednesday night of last week, for Kingston, Jamaica, took over 2,500 barrels of fish from Halifax. In order to make room for this the steamer was obliged to discharge a large quantity of hay shipped at Montreal.

The Montreal Retail Grocers' association intend holding their annual picnic on July 27 at Hudson. The following committees have been appointed:—Games, music and dancing, Mr. S. D. Vallieres, chairman. Refreshments, printing and advertising, Messrs. A. D. Fraser (chairman), John Robertson, E. Elliott, J. O. Levesque and J. E. Manning. Finance, Messrs. S. Demers (chairman), A. D. Fraser, S. D. Valliers, Ald. T. Gauthier and John Scanlan.

"Don't judge a book by its cover," is an old adage, yet many a grocery store can be judged by its general outlook. The display of goods, the appearance of the proprietor and his clerks and the manner in which patrons are treated, speak for or against such an establishment. A store which has an ac-

cumulation of shop-worn goods, where clerks are untidy, where goods are not shown up to their best advantage, where cross and ill-mannered boys wait upon customers; such a place may eke out a living, and do damage to better regulated stores in the neighborhood, but can not claim success.—Retail Grocers' Advocate.

SAMPLES.

(Contributed)

[Grocery Store.—Proprietor busy dusting. Enter city traveller.]

C. T.—Hello! I thought you would be closed.

Grocer.—No, I'm not closed.

C. T.—Why, Stevens told me that you signed the agreement to close Wednesday afternoons.

Grocer.—Yes, I signed it.

C. T.—Well how is it you are not closed?

Grocer.—Well, you see I thought if I signed it and they all closed up it would make better business for me.

HOW HE MET COMPETITION.

Here is the way a North End grocer meets competition as told by himself: "Mrs. Jones she been buying eferydings ton me, but by once she shtop and buy fon Meester Brown (dot's my neighbor.) Vell, von day she coom in my shtore mit a bucket pickles on her arm, und ven I ask her vere

she buys dem, she say, 'by Brown, und I get 'em for 5 cents der dozen' (dots sheaper as I can sold 'em), but ven she turn her back around I yoost take three of dem pickles out her bucket und poot 'em in a egg case. Den I say: 'Lady, yoost tumble dem pickles out here on de counter once, I like to see of Brown can sell you von dozen pickles for 5 cents; und ven I count yoost nine pickles, she say: 'Jeeminently, dot schwindler; I never go by his shtore any more!' She buys fon me now all de times, sometimes two time in von day.—[Selected.]

It is a well recognized fact that no business establishment is complete without some cash carrier system. Attention is called to the Whiting Cash and Parcel Carrier. It seems in it impossible for anything to get out of order, as there are no cords or springs. Merchants throughout the country, who give it a trial, may satisfy themselves of its merits. feeling satisfied that where once introduced it would never be parted with.

SARNIA, Ont., June 8, 1892.

H. E. WHITING, Esq., London:

DEAR SIR,—I have been using your Cash Carriers for a long time, and must say they fill the bill in every particular, especially as to their keeping in order. It seems to me that they could hardly be improved on.

I remain, yours truly,

(Signed) JOHN LEYS,

Late Leys & Morrison.

This carrier has been in use two years and six months. adv

London Stoneware Pottery Works.

OUR NEW Fruit and Preserve Jar

(PATENTED JULY, 1891.)

These cuts represent our new Fruit and Preserve Jars which we are now introducing to the Canadian Trade, and in doing so, desire to draw your attention to the advantages they possess over those made of glass and other material.

The Jars are manufactured from a mixture of English and Pennsylvania clays, making a stronger and better article than can be produced from any other combination.

We use only a pure Bristol Stoneware Glaze, which is free from Lead or other Metallic substances readily attacked by all acids. We guarantee the body to be thoroughly vitrified and absolutely acid proof.



These Jars will be found superior to all other articles in use for the preservation of Fruits, etc. Being non-transparent, the action of light cannot fade the color or ferment fruits kept in them, as is the case where glass is used, and being a non-conductor of heat, preserves are kept at a more uniform temperature than in either glass or tin, and will be free from the unpleasant metallic taste so frequently noticed where tin is used.

They are made in various sizes and are for sale by all Crockery and Grocery Dealers in Canada.

Illustrated Catalogue and Prices
Furnished on Application.

GLASS BROS. & CO.,
LONDON, ONT.



BEST VALUE FOR THE MONEY IN CANADA

Can be had of buying
your tobacco from us

WE ARE

Head Quarters.

See our price list in
another column send for
a sample caddy.

Empire Tobacco Co.,
MONTREAL.

DRY GOODS.

The dry goods houses have been busy during the past week, partly owing to goods arriving and partly in filling very fair orders. Quite a number of buyers have visited the city during the week, and Victoria lawns, muslins, silk dress laces, ornamental and fancy ladies' handkerchiefs, and buttons have had a strong demand. Staples also have had considerable attention. The notes received from travellers during the past week indicate that the feeling of the retail trade is very good. Orders for fall and winter goods are very fair, but it cannot be expected that they are enormous, as it is harder to get orders in the summer for fall goods than in the winter for spring goods. "Spring" has a more encouraging sound than "fall" or "winter." Nevertheless the orders compare favorably with those of last year.

Letter orders have been slightly smaller in volume than in previous weeks, but are still brisk. The volume will undoubtedly remain small for several weeks, that is until the first heated season is gone.

Decorative flags have been in strong demand for the past two weeks, due no doubt to Dominion day celebrations and Orange decorations.

Collections for the past week have been better than for this period last year, and this gives the trade a very firm and confident feeling.

NOTES.

W. R. Brock & Co. have a job line of lenos in all colors, which are having a strong demand, to protect goods from the black flies. Their honey-comb shawl, which is sold to retail at a dollar, is a genuine bargain. They are showing a nice line of silk umbrellas. One kind of umbrella has quite a novelty handle: the bone handle is fashioned at one end into a dog's head and at the other end into a street car whistle; by a simple twist of the wrist the handle is disengaged and shows a handy corkscrew. Among other lines just received are: English figured Derbys and four-in-hands, Windsor ties, silk handkerchiefs, and dress buttons in pearl and metal effects.

Caldecott, Burton & Spence report a continued strong demand for tweed dress goods for fall wear. The orders received are large, and many of the retailers are desiring immediate delivery. They have just to hand a nice variety of German boating shawls, which are worthy of attention. Their travellers are all out, and orders are coming in very well and are quite encouraging.

Gordon, MacKay & Co. are showing a very fine range of blankets which are being sold at close prices. These are, undoubtedly, exceptionally fine goods. The fault of a too heavy nap is avoided in their manufacture. They are showing greys in unions and wools, and whites in unions, wools, supers, and extra-supers. This house is also showing a large range of comforters in choice patterns

and in all sizes; a nice line of initial lawn handkerchiefs; some extra-value men's black cashmere half hose; a new shipment of colored watered ribbons in all shades; several shipments of Scotch and English tweeds in blue mixes, browns and drabs.

Wyld, Grasset & Darling are showing a large range of Canadian and imported underwear in fall and winter weights. The natural color so popular in the past two seasons is increasing in favor. They are opening some large shipments of neckwear. In derbys, knots and four-in-hands, the leading things are sprig and floral designs on plain grounds; the only stripes being the vertical. English collars are shown in various heights and suitable shapes. The houses is making a specialty of medium priced umbrellas with novelty handles; its stock of all kinds of umbrellas is quite extensive. They are having a continued strong demand for cheap cotton vests, and ladies' and children's black cotton hose.

John Macdonald & Co. have a very large stock of well-assorted dress goods for fall wear in all lines. They are offering special drives in linen glass cloths, crash towellings, and some lines of tablings. Another drive is offered in a special line of fancy worsted trouserings. They have just opened up some new and nobby lines in black worsteds and black Italians. They are showing bargains in braces, having bought the over-make of an American manufacturer at much below regular prices, and consequently are showing special value in farmers' braces overshot silk, and fancy Jackardt. They have received several large shipments of curtains, and are showing some excellent patterns in their lines of lace curtains.

NEWS FOR TOMATO GROWERS.

There is no reason why an exceptionally large quantity of tomatoes, canned or otherwise, should not be exported from this country to Great Britain during the coming season. For some years many hundreds of tons have been annually exported from the Canary Islands to Great Britain, but we now learn that for several months the tomato plants in the islands have been attacked with disease, the result being that the produce has proved in many instances quite unfit for transportation. "Every endeavor," we are told, "has been made to localize the mischief, but without success," and it is reported that crops in all parts of the islands are seriously affected and that growers view the prospect of the approaching season with considerable apprehension.

Rochefoucauld says that there is something in the misfortunes of our best friends which gives us pleasure, and, though we cannot say that we are pleased at the ill luck which has befallen the Canary Islands, we candidly admit that we are pleased whenever anything occurs whereby we Americans may be benefited. This may not be philanthropy, but, after all, it is human nature,—National Provisioner.



Increasing sales testify to the merits of our goods.

Retailers who buy them once, ask for them again. No one can afford to overlook these facts.

THE KENT
CANNING & PICKLING CO.,
CHATHAM, ONT.

**PURE CONFECTIONERY,
FINEST BISCUITS.**

Manufactured by
J. McLAUGHLAN & SONS,
OWEN SOUND, ONT.



Send for Price List of our various brands of chewing gum.

C. T. HEISEL,
36-38 Lombard St.
TORONTO.

T. A. LYTLE & CO.,

Vinegar Manufacturers,
TORONTO.

Have reduced the price of their Celebrated



BEAVER BRAND
PICKLES

Send for Quotations.

BUY ONLY THE BEST



**THE GAIL BORDEN
Eagle Brand Condensed Milk**

Has maintained its high reputation for **ABSOLUTE PURITY** for over a **QUARTER OF A CENTURY.**

AS A FOOD FOR INFANTS IT HAS NO EQUAL.
FOR SALE BY
Grocers and Druggists Everywhere.

NOW READY.

NEW PACK.

**"THISTLE BRAND"
CANNED HADDIES**

EVERY TIN
WARRANTED.

ALWAYS
RELIABLE.

FOR SALE BY ALL LEADING HOUSES.

ARTHUR P. TIPPET & CO., Sole Agents.



Dominion Clothes Pin

They are the Best.
Send for Prices in Case Lots.

C. C. BROWN,
DANVILLE, QUE.

"JERSEY BRAND" CONDENSED MILK.



It is guaranteed Pure and Unskimmed,
An excellent Food for Infants.

We make only the one quality—**THE BEST.**
Buy only the **JERSEY BRAND** for all purposes. Sold by Grocers, Outfitters and others.

MANUFACTURED BY
FORREST CANNING CO'Y,
HALIFAX, N.S.

BRUSHES

We manufacture every description for Household Purposes, viz, Scrub, Stove, Shoe, Whitewash, Dusters, etc.

BROOMS

Our lines are unsurpassed for finish and uniform quality. We pay special attention to the selecting of the Corn.

**WOODEN
WARE**

We make a specialty of the Durable Pails and Tubs with Corrugated Hoops, and these goods are Better and Cheaper than Fibre Ware, also Solid Globe Washboards, Package Clothes Pins, Matches, Cordage, Baskets, Butter Tubs, etc

CHAS. BOECKH & SONS,
MANUFACTURERS,
Toronto.

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.
GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of
Wholesale Grocers in the Dominion.



TORONTO MARKETS.

TORONTO, July 14, 1892.
GROCERIES.

Trade is now quite one-sided, sugar being the main thing that there is any sale for. The demand for teas and Valencia raisins has fallen off very materially. It is of about the same strength in canned goods as it was a week ago. Letter orders are more numerous than they were. This is usually the case at this time of year, when needs, as for sugar, are likely to develop suddenly, and orders cannot be held until travellers come round. The feature of the week is greater intensity of competition in the sugar trade, some leading houses having brought down their quotations for first-class grades of granulated to the prices that off grades were selling at. All prices continue low, and it is probable that few houses are making more than expenses. The change on the duty on molasses was satisfactory to the importing trade, and, in fact, to all merchants who handle that commodity, as it will bar out low, worthless grades that depressed the prices of good quality stock. Payments are fairly good.

COFFEE.

The quantity of stock handled these days is on the small side. The call for common grades is not up to that which was operative a short time ago, medium quality being the most in favor this week. Fine coffees are scarce and firm. The prices are 17½ to 21c. for Rios, 32c. upwards for fine Javas, and 30c. upwards for Mochas.

The director of the botanical gardens of Jamaica makes the following report on the

cultivation of coffee on that island: "Coffee—The area under cultivation is increasing, being higher than in any year since 1882. The high price given for coffee has induced planters in other West Indian islands to recommence the cultivation, and our Blue Mountain coffee has obtained such a name that applications for seed have been received not only from the West Indies, but from Fiji, West and South Africa and the East Indies."

The Rio News coffee report says: "Receipts continue about on the same average, and shipments have been satisfactory. Stock shows a smart reduction during the week, and the delay in receiving new coffees must be ascribed to unfavorable weather, for prices current here should certainly be satisfactory to the planters and at this time last year our supply was considerably larger than at present. The latest published advices from abroad lead to a belief that the position is considered sound, and here some resumption of business is confidently expected."

DRIED FRUITS.

A lull in the trade in Valencia raisins is very generally experienced, but does not affect the value of that fruit on account of holders realizing that the demand has an active spell before it during the remainder of the summer. It is a very poor grade of fruit that is now saleable at 3¼c., and there is little of it in stock. The descriptions that are going or that seem to be wanted are quoted from 4½ to 5c. There are no selected of any consequence. Layers are worth 6½ to 6¾c. There is no diminution of strength in New York, where the stock appears to be not more than equal to the calls that will be made upon it in the interval between now and crop renewal. Currants run from 4½c. upwards, but the lowest price marks a very poor quality of stock. Prunes are getting near the line of depletion. D's are quoted at 5¾c. in cases, and D's are the chief grade in stock. The scarcity of lemon peel continues to be a drawback to business, though less than it was, as the demand is now much lower than it was. The price is 16 to 17c. For nuts there is no demand of any moment and prices are steady at former quotations.

(Continued on page 16)

CANNED GOODS.

TORONTO.

Corn is now in the forefront of the demand, and is now receiving attention not only from retailers but also from jobbers both in the east and west. Ordinarily the demand is not simultaneously from both quarters, so that the present is rather a lively period in the market for canned corn. Tomatoes and peas are selling fairly well. The prices of the three staple vegetables are \$1 to \$1.05, the latter for goods of first-class quality. As to the condition of the supply in any line there is no likelihood of a shortage. Stocks in the hands of the retail trade are not large at any one time and the necessity of keeping assortments up are made somewhat more urgent by the demand that summer brings for portable foods, such as camping supplies call for. Some jobbers are quoting vegetables to arrive, but prices are yet indefinite. The stock of salmon is about depleted. Tallies are nearly done, and what are left quote at \$1.60. Flats quote as high as \$1.80, and are in rather better request. The lowest price quoted from the coast is \$4.75, and that is made upon a brand that little is known about. The late advance in spot salmon has undoubtedly checked business. Retailers are beginning to feel that they do not need to pay such high prices for old salmon when they are within a short time of

2 BUSY TO SEND out Travellers.

Write your order. Say how to ship and we will do our best.

Yours truly,

CLEMES BROS.

Phone 1766.

TORONTO, ONT.

You can lose more than we do by not subscribing for this paper.

The Norton Manufacturing Co.

E. P. Breckenridge, President.
C. C. Warren, Secretary.
Edwin Norton, Vice-Pres.
W. C. Breckenridge, Mgr. & Treas.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit, Paint, Lard, Baking Powder, Fish, and Seamless Lobster

CANS.

Capacity, fifty thousand cans per day.

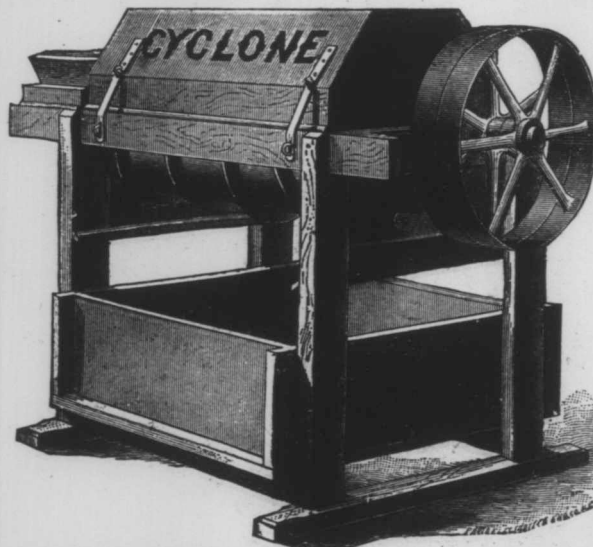
Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

To Canning Men.—OUR CYCLONE PULP MACHINE



For making tomato pulp and preparing pumpkin and squash for canning is very well known to all the canners in the United States, and a few of them are in use in Canada. The high tariff has prevented their being used extensively heretofore.

We are now manufacturing these machines at Oakville, Ont., to enable our Canadian friends to obtain them without paying a heavy duty; but we shall make only a few of them unless ordered. Those who contemplate purchasing, should send their orders promptly to insure the saving of duty, as late orders will have to be filled from stock in the United States which will be subject to a 30 per cent duty.

Address

THE BUCKLIN CAN-FILLER CO., KEYPORT, N. J.

HENDERSON & LIDDELL,
3 Eastcheap, London, Eng.

DEALERS IN

Sugar, Dried and Green Fruit,
Rice and Canned Goods

Are prepared to enter into correspondence regarding purchase or consignments of all Canned Goods, Green Fruit, &c.

H. & L. have been in business over 40 years and have Travellers all over England. Highest References. SP

Canned Goods.

We Pack Only the Best.

Have you goods bearing my name in stock? They are always the same, always reliable.

D. W. DOUGLAS,
St. Johns, P.Q.

THE "Lion Brand"

is so popular that **UNSCRUPULOUS** packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word **"BOULTER"** across the face of each label in a distinctive color. Look out for the word **"BOULTER"** if you want first class "canned goods."

Bay of Quinte Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

THE SALADA TEA CO., L'TD.
CEYLON.

Golden Teapot Blend

Pound and Half Pound Lead Packages.
Prices on Application.

P. C. LARKIN & Co.,
WHOLESALE AGENTS,
TORONTO.

RED RASPBERRY JAM.

The Largest and Finest Stock
IN THE DOMINION OF CANADA.

APPLY TO
THE SIMCOE CANNING CO.,
SIMCOE, ONT.

It always pays to
Buy the Best

Goods. Fresh Fruits and Vegetables can be had every day, by using the Lakeport Preserving Co's Canned Goods. All goods guaranteed. Try them once and you will use no other.

Lakeport Preserving Co.,
Lakeport, Ont.
Factories at Lakeport and Trenton.

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.



B. R. Nelles,
GRIMSBY, ONT.

Packer and Preserver of the Celebrated **BEAVER Brand Canned Goods, Evaporated Apples.**

JAMS and JELLIES
IN GLASS AND PAILS.
Wholesale Only.



12 Years Experience

Convinces us that it pays to can and preserve the best goods possible. Sales for 1891-2 doubled those of preceding year.

We have our Factories thoroughly renovated and are in position to improve if possible the standard of our goods this season. We can furnish

New Preserved Strawberries July 1st, Raspberries early June and Sweet Wrinkle Peas July 15th. Send for sample order.

Remember the quality of all our goods are guaranteed.

Delhi Fruit and Vegetable Canning Co.,

FACTORIES : Delhi, Ont., and Niagara on the Lake.

MARKETS—Continued.

new. The price that has been asked here for new salmon the past few days is equal to \$1.37 per dozen delivered. It is reported that some of the canneries have already sold all their pack. The last reports quote Horse shoe salmon at the coast at \$4.90. The lobster market is firm outside. Leading packers are said to have sold all their output.

MONTREAL.

A good jobbing trade is doing in canned goods. Salmon is becoming rather scarce and is being held at \$1.40. The stock will be well cleaned up before the new pack arrives. Tomatoes are quiet and dull. Buyers reluctant about stocking up in the face of the new season. Other lines are moving out fairly well in a jobbing way, values being unchanged.

ST. JOHN, N.B.

In canned vegetables, peas, corn, and pumpkins are in good demand. While in fruit, apples are the only kind that sells readily, and prices have advanced some \$2.25 per doz is the present quotation. The demand for lobsters has only started, and as the pack was not nearly as large as was expected, the prices will likely be firmer. \$1.75 per doz. is the present jobbing price. Salmon are selling readily. The new pack has not yet reached this market, but understand prices will be higher than last season. Haddies sell slow here as the fresh smoked can be bought every day.

Continued from page 14.

RICE AND SPICES.

There is a firmer tone to the price of common rice, the quotation 3½c. being stronger than it was, and 4c. being the price of moderate sized quantities. The finer classes of rice are selling quite freely.

Sago is pretty well cleared up. Tapioca is firm at 4½ to 5½c. Spices generally are easy, and occasion little interest.

SUGAR.

There is no amendment in the conditions portrayed last week. The most prominent feature then observable was the cutting of prices, and that is now more pronounced than ever. The quotations made for off grades are having a bad influence on the prices of the finest sugars, which jobbers here and there are depressing a little further every week in order to get on a basis to cope with the poor sugars. At present one firm is quoting the very best class of granulated at 4¼c. in carloads, and 4.35c. in smaller quantities. For yellows the same firm are quoting 3¾c. in cars and 3.35c. in smaller lots. The refinery that produced the very low grade granulated sugar is reported to have ceased putting that quality on the market. The retail trade from some quarters furnish aggravating orders occasionally. After offering a price about equal to cost, or after having been made an equally low offer, they frequently stipulate in their letters that the difference in the freight between Toronto and

SURPRISE SOAP

The quality and quantity for the price (4 cakes for 25 cents) makes it the cheapest Soap for every use and every want. All who use it say so.

The St. Croix Soap Mf'g Co.,

Branches :

MONTREAL : 17 St. Nicholas St.

TORONTO : Wright & Copp, 40 Wellington St. East.

St. Stephen, N. B.

the point to which the sugar is to be shipped shall be allowed. They appear not to believe that it is possible for wholesalers to be so liberal as to quote a price off which all profit has been thrown. Some houses are meeting the latest cut, others are not and quote 4¾ to 4½c. for granulated. The call for sugar is not at its height, as raspberries are not yet being delivered on a scale of any magnitude. In about another week there will be a more active demand for sugar. A very fine grade of Louisiana raw is selling at 4.30c.

SYRUPS AND MOLASSES.

The trade in syrup continues to be of small proportions. The call for medium grades is light, but that is about all the demand there is. The change in the duty on molasses and syrups that yield less than 40 degrees of saccharine strength is expected to debar some inferior stuff that has been imported the last year as syrups.

Molasses has little sale. Fine New Orleans or West India stock is always wanted in a small way and goes out at about the usual rate. Cheap stock is also in some slight request. The raising of the duty on the cheap, worthless grades is very satisfactory to the trade. The Island crops of molasses are over. The market there is 12c., which equals about 29c. in Montreal.

TEAS.

Importers find the distribution of new Japan teas easy work so far, as there is a strong demand from all points for stock at from 18 to 23c. A good deal of shipping has been done this week, some importers having already sold completely out. Advices from

Montreal report a capacious demand here for high grade Japans. Good mediums are picked up cheaply on spot. This activity of the jobbing demand is due to the bare market of old crop medium and choice Japans upon which the new stock comes. The interest of buyers is sharpened by the report of shortage in the crop, the pickings up to date of last advices being reported 4,000,000 lbs. less than they were up to the same dates last year. An unusual feature of the market so early in its course is inquiry from United States points for good Japans. This and other evidences adduced show that the market is in excellent condition. The Empress of China has further supplies, which are now due at Vancouver. Indian and Ceylon teas are firm in the position that the advance last noted placed them in. Congous are steady, and low grade Young Hysons, though no cheaper, are less active. Retailers are not doing much buying at the moment.

Gow, Wilson & Stanton, of London England, in their fortnightly circular say: "During the last few weeks the tea market generally has been in a quiescent condition. With the General Election so close upon us, and at a time like the end of the half year, it is natural that buyers should be inclined to minimise their stock of tea. It is therefore not surprising that bidding during the last week or two should have been slack, and that the disposition generally manifested should have been towards extreme caution. It is, however, worthy of note that the value to be obtained in many kinds of tea at present prices is exceptional, and when the attention can be brought to bear on the subject, there is little doubt that this fact will be fully re-

CANNED
GOODS
—A—
SPECIALTY.
WRITE US.

ESTABLISHED 1866.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST, TORONTO.

PACKERS'
AGENTS.
SALMON,
VEGETABLES, Etc.
WRITE US.

NOTICE

The British Columbia Fruit Canning and Coffee Co'y, Ltd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:

Blend No. 1 at 35c., either ground or whole roasted
 " 2 at 33c., " " "
 " 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

Meglaughlin, Marshall & Co.,

Wholesale Provision Merchants,

3 and 4 Corn Exchange,

Manchester,

Also at

Liverpool and Glasgow.

England.

Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

THOMPSON & CO.,

LATE

Robertson, Thompson & Co.,

Wholesale Commission Merchants,

Grain, Flour, Feed, Canned Goods, Sugars, etc.

185 NOTRE DAME ST., EAST

P.O. Box 615. WINNIPEG, MAN.

TELEPHONE 62.

All kinds of produce handled. Consignments Solicited. Prompt sales and quick returns.

W. A. McCLEAN & CO.,

Pork Packers.

FOR SALE--

Boneless Bacon, Sugar Cured Hams, Spiced Rolls, Bellies, Backs, and Breakfast Bacon, mild cured.

Write for Quotations.

OWEN SOUND, ONT.

McWilliam & Everist,

Have always on hand, Florida and California Oranges, best brands; Fancy Messina Lemons, Valencia Oranges, Marmalade Oranges, etc., also full line of

DATES, FIGS, NUTS, CALIFORNIA DRIED FRUITS, ONIONS, ETC.

25 and 27 Church St.,

TELEPHONE 645.

Toronto.

MELONS--

Two to three cars weekly.

TOMATOES--

Mississippi stock arriving, fine shape.

CALIFORNIA FRUITS--

Apricots, Peaches, Plums, Cherries—fancy packed.

J. Cleghorn & Son,

94 Yonge St., TORONTO.

J. F. YOUNG & CO.

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Store-keeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission. Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

WILLIAM RYAN,
PORK PACKER

Toronto, Ont.

HAMS, MESS PORK, BREAKFAST BACON, SHORT CUT, ROLLS, LARD.

WRITE FOR PRICES.

JAS. PARK & SON,
 TORONTO.

New cheese,
 Small Two Pound cheese,
 Roquefort cheese.

Choicest quality Hams, Bacon, Beef Hams, Dried Beef, &c. Write us for Price List.

Husband Bros. & Co.,

71 Colborne St., Toronto.

LEMONS : 360's Pascatel.....\$4 00
 300's " 4 50
 Gilt Edge..... 5 00

REFERENCE: Imperial Bank, Yonge and Queen.



Brantford and Pelee Island } J. S. HAMILTON & CO'Y,
 and Brantford, ONT } Sole Agents for Canada.

JOSEPH CARMAN,

Commission and Manufacturer's Agent.
GRAIN SHIPPER.

P.O. Box 1014. Winnipeg, Man.

We are open to receive a few first-class agencies Good connection wholesale and retail. Correspondence invited

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,

Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

Baffles Human Conception.



Nature's all-powerful healer is discovered and when imbibed freely radiates the arterial network of the body, absorbs and rushes off all effete, deadly poisonous matter. Also it contains all the sixteen elements of ripe molecular life, builds up every weak part, restores nerve and vital power, is the sunshine of life, the wonderful. So say all that use St. Leon Water. World, Feb. 13th, 1892.

St. Leon Mineral Water Co., Ltd.,
 Head Office, 101 1/4 King St. W., Toronto
 BRANCH—Tidy's Flower Depot, 164 Yonge St.

McLAREN'S



Is Honest Goods and just the Thing on Which to make or Extend a Business.

The Best Grocers Make a point of Keeping it always in Stock.

(4 for SO. N. B. d here ms are vity of e mar- Japans he in- port of to date oo lbs. tes last rket so United is and ie mar- mpress re now on teas nce last steady, igh no are not London ar say; market ndition. upon us, year, it lined to erefore the last nd that l should e. It is, e to be present tention et, there fully re- RS' S. S, Etc. US.

MARKETS—Continued

cognised, and that more extensive buyers will be the natural outcome. At present low prices, the export trade continues fairly active and the favourable opportunity afforded for the development of external markets has not been lost. There is little doubt but that the result of recent operations will be to encourage the use of Indian and Ceylon Tea in partially developed markets, in the not far distant future.

Indians.—There is not much to notice except the continuance of last week's depressed prices. Wherever special quality could be discerned bidding became more spirited and good quotations were obtained, but for poor liquoring teas buyers were still inclined to bid with little or no animation."

Mail advices from London, Eng., under date of the 2nd inst., report: "In view of the arrival of the steamship Moyune with new season's Moning teas on Wednesday next, this market for China tea has been quiet with very little inquiry. Clearing house quotations for good common China Congou are 5 5-16d. Owing to small auctions the market for Ceylons has been fairly steady without quotable alteration. Young Hysons scarce and dear."

MARKET NOTES.

[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

New star lobsters are offering in flat tins a \$2.50 and in tall at \$2.25.

Early June canned peas are offering by one packer for immediate shipment.

New canned peas are selling to arrive next week or early the following at \$1.

W. T. Harris, Chatham, N. B., dealer in general merchandise, offers 200 cases canned lobsters, also dried cod of finest quality.

Perkins, Ince & Co. received a cable from Japan confirming the advance reported last week.

Mr. McGovern, of Delafield, McGovern & Co., New York, is in the city selling future canned salmon

Musson & Co. are doing an active trade in new Japan teas. They have made large shipments to Montreal.

Davidson & Hay are quoting new pack salmon of the "Express" brand at \$1.40 to \$1.45 to arrive in about ten days.

One of the refineries wired a wholesale house here on Tuesday that they could not fill orders booked July 2 for some days yet.

In last week's sugar market report, Blossoms and Creams were spoken of as grades of granulated sugars, whereas yellow was meant.

Sloan & Crowther find ready sale for the Royal brand of lobster, as the quality proves excellent and the package has a taking shelf appearance.

Perkins, Ince & Co. expect the first shipment of their celebrated "Sailor Boy" brand of Japan tea by the Empress of China, due last week at Vancouver.

In view of the off-grades of granulated which have appeared on the market, the St. Lawrence Sugar Refining Co. distinctly state that they have made only one grade of "Ex-

tra Standard Granulated," and will continue to make only this grade, with their name on every barrel.

Mail advices from Denia received report that the native farmers entertain ideas of higher rates which exporters fear will not materialize. The Valencia crop progresses favorably.

Mr. Hughes, of San Francisco, was in Victoria, last week, and purchased from the canners in that city 40,000 cases of this season's pack. The price was not given out, but it is supposed to be a fair one.

The following interesting remarks upon English market for canned salmon appear in a Liverpool report bearing date of July 2nd: "The demand for salmon during the week has been brisk, and the quotations are still at their full figures. Of the quantities purchased about 30,000 cases went to London. The consequence of this is that values have not only been maintained, but that the Alaska brands have hardened to 10s. and 20s. and it is now evident that the stock on hand will not last long over the current season. Columbia river is well inquired for at full rates."

PETROLEUM.

The state of trade varies very slightly from week to week. A small stock suffices to satisfy most needs that now make themselves felt at wholesale warehouses. Prices continue to quote from 14c. to outside buyers.

The Petrolia Advertiser reports:—Petrolia crude \$1.27 per barrel: Oil Springs crude \$1.27½ per barrel. There is little change in the crude market this week and business remains quiet on 'change. Drilling operations are going ahead with varied success. A few good paying wells have been struck in the Northwest. Refined remains unchanged and may be quoted at 10½ to 11 cents, according to quality, f. o. b. here. Everything is very quiet and the refiners are not doing much at this season of the year, but most of them are repairing up and getting ready for the fall trade.

BUTTER AND CHEESE.

The butter market improves, not materially in price, but very notably in the capacity of the demand. The price of white butter is an exception to the tendency of prices to remain unaltered. There is a very strong demand for white, and the prices holding are 11 to 12c. As was the case last week, Montreal furnishes the call for this class of butter, of which the visible supply becomes greater under the developing influence of fuller prices, while prices seem to gain rather than lose by the more liberal receipts. The delivery of store-packed tubs and pails of all grades is much ampler than it was a week ago, and is now sufficient to enable the market to furnish lots of the size that buyers think it worth their while to bother with. Good store-packed butter brings 13 to 14½c. Some snug parcels have changed hands for shipment to Montreal the last few days. A lot that was close upon three tons was sold on Monday at a price that approximated to 14c. The active export market for creamery causes a scantiness in the supply to this point, which is good for prices. Tubs are wanted at 20 to 22c. The butter market is in a good healthy condition.

The price at which jobbing is done is 9 to

(Continued on page 20.)

FLOUR AND FEED.

Business in flour furnishes little matter for report or comment. The shipping trade is not brisk and prices are far from being at sellers' dictation, the pertinacity of buyers being the main factor in determining prices. The trade with Newfoundland is of about the same volume this week as it was last. Quebec purchases do not make a big total for the week. Several cars have been distributed from this centre, the last being straight roller at \$3.70, Toronto freights. Feed is quite easy. Hay is lower.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, \$4.95 to \$5; strong bakers', \$4.50; white wheat patents, \$4.80; straight roller, \$4.40; low grades, per bag, \$1.25 to \$1.50.

Car prices are: Toronto freights—Manitoba patents, \$4.90 to \$5.00; Manitoba strong bakers' \$4.45 to \$4.60; Ontario patents, \$3.90 to \$4.20; straight roller, \$3.50; to \$3.75; extra, \$3.10 to \$3.25; low grades, per bag, \$1.00 to \$1.50

MEAL.—Oatmeal is \$3.80. Cornmeal is \$3.50.

FEED—Bran is \$11 50 to \$12, shorts \$13 \$14, mixed feed \$22, feeding corn 50 to 52, oats 31 to 32c.

HAY—Is fairly active at \$11 for No. 1 timothy and \$10 for mixed.

STRAW—Is steady at \$6.50 to \$7.

MONTREAL.

There is no change in the flour business, ruling dull and prices unchanged. The stocks in store compared with a year ago shows an increase of 2,872 barrels, and a decrease of 18,672 barrels compared with a year ago. We quote: Winter patent, \$4.80 to \$4.90; spring patent, \$4.85 to \$4.95; straight roller, \$4.20 to \$4.40; extra, \$3.90 \$4.00; superfine, \$3.25 to \$3.50; city strong bakers' \$4.60 to 0.00; strong bakers, \$4.50 to \$4.60; oatmeal \$1.90 to \$2.00; bran \$13.00 to \$14.00; shorts \$15.00 to \$16.00; mouillie \$24.

Grain rules quiet, the only business doing being in peas and oats, which are steady while wheat is dull. The stocks in store show an increase of 5,423 bushels of wheat, 34,879 bushels of oats, and a decrease of 26,268 bushels of peas, 1,813 bushels of barley, 8,731 bushels of rye compared with a week ago. Compared with a year ago there is an increase of 227,723 bushels of wheat, 199,518 bushels of peas, 705,274 bushels of oats, 94,007 bushels of barley, 6,785 bushels of rye, and a decrease of 5,406 bushels of corn.

REINHARDT & CO.,
SALVADOR LAGER
IS THE VERY BEST.
TORONTO.
LOBSTERS,

Finest brands. Canned Lobsters, talls and flats, shipped from the factories. Orders solicited from the Wholesale Trade. For quotations address S.F. Leonard H. Dobbin, Montreal.

GROCCERS

When buying biscuits and confectionery write us for samples and quotations.

Yours respectfully,
JACKSON BROS.,
GALT.

Elliott, Marr & Co.,
Importers of Teas

—AND—
Wholesale Grocers.

LONDON, ONT.

TANGLEFOOT
Sticky Fly Paper

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EMBRO
OATMEAL
MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

Cowan's
HYGENIC COCOA.
ROYAL NAVY ROCK
CHOCOLATE.

These standard preparations are kept by all first-class Grocers.

Ask For Them.

The Cowan Cocoa and Chocolate Co. L'd,
14 and 16 Mincing Lane, Wellington St. W.
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COLLINGWOOD FISHERY.

Fresh Trout
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Received daily and shipped by express in barrels of 100 to 200 lbs., and in carts of 800 to 1500 lbs. each.

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STRATFORD OATMEAL AND CORNMEAL MILLS.
Pincombe & Sutherland,
STRATHROY, ONTARIO.

Manufacture by the latest improved process

The Celebrated White Eagle Brand of Rolled Oatmeal, also Standard and Granulated Oatmeal, CORNMEAL, Dessicated Rolled Wheat and Wheat Germ, put up in barrels, half barrels and bags. Write or wire us for samples and prices.

N.B.—The only mills putting up Rolled Oatmeal in Cotton Bags.

A. HAAZ & CO.,
Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider
VINEGARS.
74 Bagot Street, - Kingston, Ont.

WALTER THOMSON
MITCHELL, ONT.

GENERAL GRAIN DEALER.

Manufacturer of all kinds of
Oatmeal, Split Peas, Cornmeal,
Pot Barley, etc.

Quotations by Wire or Letter.

BRANDON ROLLER MILLS,
Brandon, Man.

—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,
PROPRIETORS.

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AYTON, ONT.

-- MILLERS --
(Hungarian Process)

BRANDS :
KLEBER, MAY BLOSSOM.

AGENTS :
J. L. SMITH & SON, - Montreal.
EPHRAIM ERB, - Halifax.



MARKETS.—Continued

9½c. Round lots are offered at 8¾c. The autumn makes are nearly exhausted, such stock as is held being quoted at 11 to 11½c.

COUNTRY PRODUCE.

BEANS—No business of any magnitude is doing. Jobbing is continued at from \$1.10 to \$1.20 according to quality.

DRIED AND ENAPORATED APPLES—No improvement in business or prices is to be reported. Dried quote from 3½c. upwards, according to quality, and evaporated from 6c.

EGGS—Lots are selling at 10 to 10½c. according to size. Seconds are 9 to 9½c.

HONEY—The price is easy at 5 to 7c. for extracted. Sections are scarce at 14c.

HOPS—The range for last crop is 21 to 24c. Choice hops of the 1890 crop are 16 to 18c. The demand is now of small proportions.

PROVISIONS.

The week's business has been an aggregate of rather small orders, all of which were filled at fairly firm prices. Long clear is stiffer. The demand for it is good and stocks are not over full. For smoked meats there is a steady market. Other hog products are quiet.

BACON—Long clear is 7¾ to 8c., smoked backs are 10½ to 11c., bellies 10½ to 11c., rolls 8¾c.

HAMS—Are steady at 10½ to 11c.

LARD—Pure is unchanged at 9¾ to 10c. for tubs and pails. Compound is steady at 7 to 9c.

BARREL PORK—U. S. heavy mess is \$13 to \$14, Canadian \$15, short cut \$16.

DRESSED MEATS—Beef is 4 to 4½c. in fore and 7 to 7½c. in hindquarters, mutton is 7 to 7½c. Spring lamb is 11 to 13c. per lb., yearling lamb 9 to 10c., mutton 7 to 8c., veal 7 to 8½c.

VEGETABLES.

Potatoes have weakened under the action of an increased supply invited by high prices. Cars are now obtainable at 35c.



N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,
Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto.
Agents for Ontario

" W. S. Goodhugh & Co., Montreal.
" Toes & Persse, Winnipeg.

Out of store lots are 40 to 50c., though at the beginning of the week they were 60 to 70c. New United States potatoes are \$2.50 to \$3 per barrel.—Onions are \$2.50 for Egyptian, Bermudas \$2.—Cucumbers are 40c. per doz.—Tomatoes are 65c. in baskets and \$1.25 in crates.—Cabbages are \$2 to \$3 per barrel.—Watermelons are scarce at 25 to 30c. each.

HIDES, SKINS, WOOL, TALLOW.

HIDES—The market is apparently in a better condition, owing to the output of cured, which has been rather extensive this week. Prices are unchanged, No. 1 green cows' quoting at 4½c., cured at 5c.

SKINS—Lamb skins are plentiful at 40c., and pelts at 25c. Calf skins are quiet at 5 to 7c.

WOOL—There is a good supply for fleeces, which quote at 17c. for combing and 20c. for clothing. Pulled quotes as follows: Super 21½ to 22½c., extra 25 to 26c.

TALLOW—Rough is easy at 2c.; rendered at 5 to 5½c.

GREEN FRUIT.

Oranges are very scarce and in continuous demand. The hot weather and the big assemblages of people on the 12th increased consumption very appreciably. Mediterranean Sweets are firm at \$5.50 to \$6. There are a few Valencias now in, but the price is out of sight, jobbers now quoting \$12 a case. The fruit suffers loss by waste in the long transit, and that enhances the price of re-packed stock. Lemons are \$4.75 to \$5.25 and are in good request. Bananas are \$1.75 to \$2.25. Of California small fruits, pears are \$6.25, peaches \$3.25, apricots \$3, plums \$4.50. Canadian cherries are now ousting California cherries, and sell at \$1.25 to \$1.50 per ba ket. Other Canadian fruits are gooseberries at 50 to 75c., red currants 75c. to \$1, black currants \$1 to \$1.25, raspberries 15 to 16c., strawberries 6 to 10c. There are a few imported apples in. They are very small, but they sell at \$6 per barrel.

FISH.

There is a lack of life in the demand for fish, and a moderate sized stock lasts a good while. Prices are unchanged at 6½c. for salmon trout and white fish, \$1.50 to \$1.75 per hundred (count) for lake herring, 14c. for salmon.

SALT.

The market is in one of its quiet spells. The demand is for the most part confined to small sized lots. Prices are unchanged.

MONTREAL MARKETS.

MONTREAL, July 14, 1892.
GROCERIES.

Groceries have shown more animation lately under the inspiration of the spell of fine weather we have been having, which has materialized in quite a lot of activity in several lines, notably teas, coffees, and dried fruits. In sugars the difference is not so marked, as buyers have been supplying themselves steadily all along at advantageous terms, owing to the favorable terms offered by competing sellers. The tone of value, with the exception of sugar and molasses, is steady, this being notably so in the case of coffee and dried fruits. On the whole the aspect is more cheerful than it was.

SUGAR.

The sugar market has been fairly active during the week and a fair movement is to note. Low grade yellows are slightly easier, and, of course, as this is the preserving season they meet with an active demand at 3¼

to 3¾c. Competition among sellers has created easiness in granulated also, and they are freely offered at 4¼ to 4 5-16c., but the enquiry is not brisk and other lines are unchanged. We quote granulated at 4¼ to 4 5-16c., yellows, low grades, 3¼ to 3¾c.; bright yellows, 3¾ to 4c.

SYRUPS.

There is little doing in syrups, which rule quiet and neglected, but there is a fair movement in molasses, and the feeling on it is a good deal better, although there is no change in prices as yet. Cables from the Islands state that the crops are finished and that the market is steady at 12c, which means laid down here at least 29c. The duty will no doubt put up the price of the better grades of molasses and syrups when its effect commences to be actually felt. The change in the tariff has been hailed with delight here by all the grocers who wish to do a legitimate business. The market was flooded with common trash from New Orleans last fall which the importers could sell very low, and which had a very depressing effect on the position of good molasses. Under the new order of things this cheap inferior molasses and syrup will be shut out and better prices will be secured for a good article.

TEAS.

Teas have been very active of late especially high grade Japans which fact taken with the former advices from primary centres has created a very much firmer market. Reports from Japan confirm the reports previously mentioned in these columns about a short May crop and the June crop is stated to be very inferior as well. All this puts holders in a more independent temper. New season Japans have been selling at 19 to 20c. for mediums and about 28c. for fine grades.

COFFEES.

Coffee is firm on spot and shows an advancing tendency. The demand has been good notwithstanding and several round lots of stock have been turned over from first hands at 16 to 17c. for Rios while a good demand has been experienced for the milder grades as well but orders cannot be filled as the supply is extremely light here. We quote:—Rios 18 to 20c.; Java, 23 to 25c.; Mocha, 24 to 25c.; Jamaica, 19 to 21c.; and Maracaibo, 22½ to 23c, Santos, 17½ to 19c.

RICE.

Rice has had a steady movement at firmer prices nothing specially noteworthy transpiring. We quote standard \$4 to \$4.10, Japan \$4.50 to \$5, Patnas \$4.50 to \$5, and Carolinas \$7 to \$8 per hundred pounds.

NUTS.

Nuts are quiet and steady under a moderate jobbing demand. We quote: Almonds Tarragona 14 to 15c.; almonds, Ivica, 14 to 15c.; almonds, common, 10 to 11c.; almonds, hard-shell, 7 to 8c.; walnuts, Grenoble, new 12 to 14c.; walnuts, French 10 to 10½c.; cocoanuts per 100 \$3.75 to \$4.00; filberts 9 to 10c. pecans 16 to 17c.; peanuts 7 to 10c.

DRIED FRUIT.

The business in dried fruit has been considerable, and stocks in first hands here are reduced almost to a minimum. Valencia raisins are quite firm at 4¼c. for round quantities. Jobbing prices a fraction or so more, and the same can be said of currants, which have been moved at 4½c. from first hands.

GREEN FRUIT.

There has been a fair seasonable trade doing in green fruit and values are unchanged. Bloods in half boxes \$3; Massinas \$4 to \$4.75; lemons \$2.75 to \$3.50; pineapples

DAVIDSON & HAY
 Wholesale Grocers,
 36 Yonge Street,
TORONTO.

NEW CANNED LOBSTERS.

The "Royal" brand in tall and flat tins. These goods were expressly packed for the finest trade and have no Superior.

No first class retailers stock complete without these goods.

Sloan & Crowther
 WHOLESALE GROCERS,
 19 Front St. E., Toronto.

MacLaren's Imperial Cheese
 IN GLASS JARS.

Large - 1 Dozen in Case.
 Medium - 2 Dozen in Case.
 Small - 2 Dozen in Case.

DELICIOUS!
 APPETISING!
 TEMPTING!

For the Home, The Traveller, and Picnic Parties, this cheese is unrivalled.

Write us for Samples and Quotations.
WRIGHT & COPP,
 AGENTS,
 40 Wellington St. East, TORONTO.

ESTABLISHED 1851.
 We offer to the Trade :
200 Cases TOMATOES,
 "De Salaberry" brand, equal to any in the Market, at 90c. per doz.
 Ordinary Terms.
N. QUINTAL & FILS,
 WHOLESALE GROCERS,
 274 St. Paul Street, Montreal.
 WRITE FOR OTHER PRICES.

SALMON

Horseshoe and Empress
 — ALSO —
 New Pack Lobsters.

WARREN BROS. & BOOMER,
 35 and 37 Front St. East,
TORONTO, - ONT.

JUST ARRIVED

NEW SEASON'S

JAPAN TEA.

Our Celebrated Fan Chop,
 Ex. Empress of India.

EDWARD ADAMS & CO,
LONDON, ONT.

BALFOUR & CO.,
 IMPORTERS OF TEAS
 —AND—
 WHOLESALE GROCERS,
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WESTERN ONTARIO AGENTS FOR THE
Irish Mustard.

Cherry's DUBLIN Mustard is guaranteed absolutely PURE, and sold cheaper than the compound. Send for Prices.

First Arrivals

New Season's

JAPAN TEAS

NOW IN STORE.

Write us for samples before purchasing elsewhere.

SMITH & KEIGHLEY
 Wholesale Grocers,
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Thos. KINNEAR & Co

Wholesale Grocers,

TORONTO.

-: JAPAN TEAS :-

We are offering special values to retail at 25c., 35c., 40c.

Drop a postal card for samples.

49 Front Street East,

J. W. LANG & CO.,
 WHOLESALE GROCERS,
 JUST ARRIVED :
New Lobsters
 CELEBRATED STERLING BRAND,
 also full lines of Canned and Potted Meats, Soups, &c.
 59, 61, 63 FRONT STREET EAST,
 Cor. Church St.
TORONTO.

New Season's

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TO ARRIVE

PERKINS, INCE & Co.,
 41-43 Front St. East,
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J. F. EBY. HUGH BLAIN.
Special Values
 —IN—
 New Season's
JAPAN TEAS.
 Write for samples and quotations.
EBY, BLAIN & CO.,
 WHOLESALE GROCERS,
 TORONTO, ONT.

MONTREAL Markets continued

7 to 15c. each, strawberries 5 to 7c. per box, bananas \$1 to \$1.50 per bunch, apricots \$2 to \$2.50 per box. Cherries \$1.00 to \$1.25 per 8 lb. baskets, peaches \$2.50 to \$3, blue plums \$4.

APPLES.

There is nothing new to say about apples, which rule the same. We quote regular \$5.50 to \$6 per barrel, evaporated 6 to 6c., dried 4 to 4½c. per lb., and evaporated peaches 12 to 13c. per tin.

HONEY.

There is a small trade doing in honey. We quote strained 7 to 8½c. and comb 8½ to 10c. per lb.

FISH.

There is nothing new to say about fish, which furnish a small business, prices remaining the same. The following are the quotations: Smoked Yarmouth bloaters, per 60 box, \$1.00 to \$1.10; St. John's bloaters, per 100 box, 80c. to \$1.00; boneless cod, large boxes, 6 to 7c.; do. small boxes 7 to 8c.; finnan haddies 7 to 8c.

We quote No. 1 herring, per brl., \$4.50 to \$4.60; lake trout, per half brl., \$4.00 to \$4.25; sea trout, per bbl., \$8.25 to \$8.75; codfish, green, No. 1, per bbl. \$4.75 to \$5.00; do. No. 2, per bbl., \$4.25 to \$4.50; codfish, dried, per bbl., \$4.25 to \$4.50; salmon, B.C., per bbl., \$13 to \$13.50; do., Nfld., No. 1, per tee, \$22.50 to \$23; do. do., No. 2, per tee, \$21 to \$21.50; do. do., No. 3, per tee, \$20 to \$20.50.

PROVISIONS.

The provision market was quiet to-day, business being confined to a small jobbing trade at unchanged prices. Canadian short cut, per brl. \$16.50 to \$16.75; mess pork, western, per brl. \$14.50 to \$15.00; short cut, western, per brl. \$17.00 to \$17.50; hams, city cured, per lb. 10½c. to 11c.; lard, Canadian, in pails 8¼ to 8½c.; bacon, per lb. 9½ to 10c.; lard, com. refined, per lb. 7 to 7¼c.

PRODUCE.

Cheese was quiet and easy to-day, buyers showing a more indifferent spirit than for some time. At the boat about 3,000 were offered, values ranging from 8½c to 8¾c with 8¾c for special cases. We lower our quotations a trifle as the decline has been established unmistakably. Butter is without special feature. High prices are being paid for creamery in the country, but no such figures are made here. Creamery, 19½ to 19¾c. Townships dairy, 16 to 17c. Western dairy 14 to 15c.

The egg market is unchanged. The demand is fair and prices steady at 10c to 10½c.

The egg dealers here are well pleased to-day to hear that the Dominion Government had decided to place a duty of 5c per dozen on American eggs. They have good reasons to be satisfied, as the packers will have no opposition during the months of January and February. New laid eggs are very hard to get during these months, and it has been the custom to import American to fill the gap. Mr. D. Meldrum, of Hislop & Meldrum; John Taylor, of Geo. Wait & Co., and Chas. Langlois were all interviewed, and all expressed themselves as being extremely well pleased with the action of the Government. They all thought that the Canadian hen could produce all the eggs needed in Canada and enough more to make a good trade with Great Britain.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., July 11, 1892.
GROCERIES.

There is very little change to note in any line of groceries. Business is fair, but seems to want something to get more money in circulation, as the scarceness of that commodity makes collections very slow. There is a demand for canned peas, which seem scarce. Salmon also sells readily. In other lines the market is very well supplied.

SUGARS.

Though we hear rumors of an advance in prices of sugars there is no change, as wholesalers seem to be trying to undersell each other, and profits, which at best are small, in some cases are wiped out entirely. The quotations given are 4.15 to 4¾c. for granulated, extra C 3½ to 3¾c., yellows 3¼ to 3½c.

DRIED FRUITS.

Off-stalk raisins are in fair demand. Prices rule low at 5c. Valencia layers are quoted at 6 to 6½c. Prunes sell readily at 6 to 7c. per lb. Dates move slowly. Quotations given are 4½ to 5c.

DAIRY PRODUCE.

BUTTER.—The market is well supplied. Roll butter sells more readily at 19 to 21c. Packed in tubs or crocks sells at 15 to 19c., as per quality.

CHEESE.—A better demand is noticed, and quality is also better than what has been offering. Prices are unchanged at 10 to 11c.

COUNTRY PRODUCE.

EGGS—Are scarce and likewise in good demand. Prices have advanced somewhat, 12c. being the general quotation.

POTATOES.—Choice stock is scarce and prices are firm, while poor qualities are very plentiful and low priced. The former sell at \$1.75 to \$2.25, the latter 75c. to \$1.

A HAMILTON HOUSE DISSOLVING.

It is understood that the firm of Stuart, Harvey & Co. is to be dissolved, the Stuarts going out of the business, and Alex. Harvey and R. N. Sterling remaining, but moving back to the old stand on King street east. Confirmation of this rumor, which has been in circulation for some time, was sought at the firm's warehouse this morning, but members of the firm declined to discuss the matter. From their guarded statements, however, it was gathered that the dissolution has been decided on, to take effect very soon.

The firm of Stuart, Harvey & Co. has seen many changes. Originally established by John Stuart and the father of the present Alex. Harvey, it was enlarged by the addition of T. H. Macpherson. Later it was dissolved, Messrs. Stuart and Macpherson forming a separate firm, and Mr. Harvey also engaging in business, with R. N. Sterling as his partner. When T. H. Macpherson separated from John Stuart, the old firm of Stuart, Harvey & Co. was reconstituted, the younger members of the clans Harvey and Stuart being taken in. Now, it seems, it is to be dissolved once more.—Hamilton Herald.

HE'D LIKE TO KNOW.

Say, Mister Printer, once again
I take my pen in hand,
To ask a leadin' thing or two
Which I don't understand.

I'm not quite up to modern times,
Though I read most the news,
But there are some things in our trade
Which trouble and confuse.

I don't quite understand why men,
Who go to church and pray,
Should six days in each blessed week
Not give each man his "weigh."

I don't see how it's possible
For men who sell for cash
To hold their heads above the trade
And then bust up-ker-smash.

I also fail to understand
(But maybe I'm not smart)
How men can fail with no assets
Then make a better start.

I really must admit, I am
Somewhat surprised to see
How men can tell such whoppin' lies
About their blends of tea.

These Indian (?) teas with soundin' names,
From Jawbreakin' Estates,
I kinder think are "packed with care"
In London or the States.

And spices "Pure" are sold I see
At less than grocers' price,
How this is done has made me think
Not only once but twice.

Mind, I don't know how these things be,
And don't wish to infer
That things ain't done straight, honest, sir,
And that my neighbors err.

I merely wish to learn a bit
Of things that now are dark,
And if you'll drop a line to me
I'll note each kind remark.

I may become through your advice
A prosp'rous grocery man,
But should I not succeed, I'll bust
And work the other plan.

—HEC. SECORD.

J. F. Eby, of Eby, Blain & Co., left on Thursday for a fortnight's holidaying in the Midland district. He has a house boat on that part of Georgian Bay.

The conflagration at John's, Nfld., consumed a number of lobster canning factories, among which were some at which the "Clover Leaf" brand is packed. With fair supplies lying elsewhere, however, the deliveries of that brand are likely to be nearly up to full extent of orders.

Wm. Logan, St. John, N. B., has lately placed on the market a new wrapped soap called "Sterling," packed 100 cakes to the box. The price is \$5 per box. It is giving good satisfaction, and sales are rapidly increasing. Mr. Logan also makes "Fairy," a white soap which will float on water, and which for toilet or bath is unexcelled.

HALIFAX SUGAR REFINERY, (LTD.)

“WOODSIDE”
BRAND.

PURE CANE SUGAR. NO BEET. NO CHEMICALS.

OUR Extra Standard Granulated is absolutely Pure and has no Superior.

N. B.--Please note our brand, **“WOODSIDE”** and do not confound us with other firms.

PUT

TEXAS BALSAM
IN STOCK

The Great Healer for all kinds of wounds on Horses and Cattle. \$3.00 worth only costs you \$1.50. Express prepaid. Cash with order.

C. F. SEWORTH, East,
6 Wellington St. Toronto.

Sample 25c. postpaid.

FAMOUS
“STAR”

Sugar Cured Meats

Mild, Sweet, Delicious Flavor.

All live dealers have them.

Be sure you have fresh stock

F. W. FEARMAN,
HAMILTON, ONT.

YOUR STOCK

Is not complete

without a full line of

Munn's
Boneless
Codfish.

There is no nicer or choicer material packed anywhere.

Be sure and send your orders for this ECONOMICAL and CONVENIENT article of food. Packed in 2 lb. bricks.

Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand

Thick Codfish Steak,
packed in 100 lb. Boxes.

BUY THE BEST.

STEWART MUNN & CO.,
22 St. John St., Montreal.

THE FINEST
IN THE LAND.



EVERY CHOCOLATE IS STAMPED
G. B.

GANONG BROS., Ltd.

ST. STEPHEN, N.B.

There is no other Blacking for sale in Canada equal to
P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,
31 Front Street East, Toronto.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS SOLD EVERYWHERE.			
			
MELTONIAN BLACKING (As used in the Royal Household) Renders the Boots soft, durable and waterproof.	MELTONIAN CREAM (white or black) For Renovating all kinds of Glace Kid Boots and Shoes.	ROYAL LUTETIAN CREAM The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.	NONPAREIL DE GUICHE Parisian Polish For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

DOMESTIC GREEN FRUITS.

A few weeks ago we published an article on the peculiarities of domestic dried fruits, and promised to continue the subject later. We have the pleasure of offering now a few points on domestic green fruits which may be of interest and value to our readers.

Just at the present time the market is well supplied with delicious California apricots. These are produced by grafting a peach on a plum tree. The result is a fruit partaking very much of the peculiar characteristics of its parents. The skin resembles the peach in color and in being "fuzzy," while the pit retains the distinguishing feature of its other parent—the plum. The flesh is more like the peach, while the flavor is peculiar to the apricot and resembles neither of its progenitors. Usually the flesh of this fruit is dry and not relished by those who are fond of juicy fruits. Most of those sent to this market are moderate in size, although the fruit when permitted to fully develop will compare very favorably with the peach. It is picked before it is quite ripe, and shipped to the East in refrigerator cars. Large quantities are dried and also canned. There has been a wonderful increase in the production of this fruit, that in the past three years more than equalling all that had been previously grown, and it is claimed that the crop this year will be fully two-thirds of that of 1891, which was abnormally large.

In buying apricots, dealers should see to it that they are regular in size, hard and firm, which indicates good keeping qualities. They should be kept in a cool, dry atmosphere, and not handled any more than is absolutely necessary.

California peaches have a national reputation for size and handsome appearance, although they do not bear close comparison in the matter of flavor with those brought from the Delaware Peninsula. There is no fruit from California which comes East in such large quantities as the peach, not even excepting the Bartlett pear. They are more generally used for table purposes than any other variety, the Delaware peach being preferred for canning and preserving, but coming early in the year they do not interfere much with the Delaware peach. The same rules in buying apply to them as to the apricots.

There is probably no better known California fruit than the Bartlett pear. It has an individuality entirely its own, and as one dealer expressed it, has the "call." Its great size, handsome appearance, delicate flavor and juiciness, commend it to all. Its appearance is more attractive than that of the Bartletts grown in this part of the country, yet there are many who consider a New York State Bartlett pear much more delicate in flavor than the California. Both have good points, and the preference is simply a matter of personal taste. They come after the peaches, and have the market practically

to themselves, as is evidenced by the numberless pedlars' wagons to be seen on the street loaded with the luscious fruit. The increased and improved transportation facilities enable them to be landed there in such quantities and in such a condition that they can be sold for a very low price, large, handsome fruit, weighing, perhaps, a pound apiece, being easily obtainable on fruit stands in this city last year for a nickel.

California also sends us another very valuable pear known as the Winter Nellis. It is especially adapted for cold weather, and its season here is along towards the holidays. Its keeping quality is excellent. In appearance it is of a russet color, resembling very much our russet apples. They are not very large, and seem to be a compromise between the Seckel and Bartlett pear. Coming at a season when other fruit is somewhat scarce, the Winter Nellis is a very acceptable fruit.

The nectarine, a very important California fruit, but not so well known on this coast, is, as we said in a previous article, a graft of the apricot on the plum. It has probably the most peculiar appearance of any of our common fruits. Its skin is perfectly smooth like the plum, but of a bright emerald hue. On one side is a brilliant carmine spot, making a decided and artistic contrast to the brilliant green on the other. The skin is very glossy like the plum, but the pit shows a corrugated surface like that of the peach. They are almost as perishable as green figs, and are therefore not brought to this market except in very small quantities, not enough to make them familiar to the general public.

The California plum occupies an important position in the fruit world. They are abnormally large, fine in appearance, and of excellent flavor and color, and said by experts to be ahead of any other fruit in the shape of a plum. There are three varieties known as the "prune," the "green," and the "purple," all attaining great size. The prune plum is larger than the others, and sometimes two will grow together, and form a fruit equal in size to a large apple. They are not adapted to this climate, being poor keepers and not bearing transportation well. No doubt, however, with the improvements which Pacific horticulturists are constantly seeking and making, these delicate fruits such as the nectarine and plum will soon be a familiar sight in our markets.—American Grocer.

W. M. Berry, of Port Stanley, on renewing his subscription to THE CANADIAN GROCER says: "I think your paper just the thing for grocers and general storekeepers." This is one of hundreds of such letters that we get with renewals.

The far-famed house of Cross & Blackwell, London, has been turned into a limited liability company, with a capital of £568,700, divided into 2,000 £5 per cent. cumulative preference shares of £100 each, 3,607 ordinary "A" shares of £100 each, and 80 ordinary "B" shares of £100 each.

WHERE THE JOKE COMES IN.

"See here, waiter, this pie hasn't any apples in it." Waiter—"I know it, sah, it am made ob ewapowated apples."

Clock Dealer—What makes the gongs sound so loud this morning?

Cashier—I think, sir, it is sympathy with the city salesman's new spring suit.

Old Lady—"I see you advertise wired hose twelve cents a foot."

Shopman—"Yes, ma'am; best in the market."

Old Lady—"I want to get some for these boys. They're dreadful hard on their socks."

The following three puns are from O. P. Deldoc, the humorous editor of the Detroit Herald of Commerce:

Good tea should always command a steep price and it is sure to draw.

The foreign nuts you purchase of your grocer are not generally what they are cracked up to be.

Young deer are so numerous around East Tawas that they stand in roes, and deer meat is cheap in that region.

"And will you be mine?" he asked with the warm impulsiveness of anticipated affirmation.

"No, I won't," she said in a practical business way.

"Why not?" he implored. "You know I love you."

"Yes."

"Then why will you not be mine?"

"Because, Harry, this is to be a joint stock concern, with equal representation and equal liabilities, and I don't propose to surrender my rights at the very beginning."—Detroit Free Press.

The following is a literal account of what took place in an office on the street just this week:

The invoice clerk was hunting for an order sheet for Cain Bros., Bobcaygeon, and in his search for the same considerably bothered the profit and loss clerk. Coming around to the latter's desk for the third time he was gruffly asked "What the deuce are you looking for now?"

"Trying to raise Cain, but I don't seem to be Abel. Have you seen it?"

"No ah, and I don't care A-dam if you don't find it till Eve."

"You see, Mrs. Oilriz," said the suave young man, "they called them 'Canaanites' because they came from Canaan." "Oh, I understand," said the old lady, affably. "There's something that Mr. Oilriz knowed and I didn't." "Indeed?" "Yes. He had heard that you spent several years in Paris, and he spoke of you yesterday as 'a Parisite.'"

T. S. Simms & Co., brush and broom manufacturers, St. John, N.B., are compelled by increasing business to take large premises. Their new office and show rooms on Dock street are very attractive, and all orders entrusted to them will secure prompt attention.

Question :--

Is there any question in your mind whether or not you are a first-class grocer, and handle A 1 goods ?



If so look on your shelves, and if thereon you see the above Brand of Matches, also our Telephone and Eagle Parlor, and on examination of WOODENWARE, WASHBOARDS and INDURATED FIBRE WARE you find the following :—

The E. B. EDDY CO.,
HULL, CANADA,

Then decide emphatically in the affirmative, and consider yourself a **LEADER.**

TORONTO BRANCH: 29 Front St. West.

MONTREAL " 318 St. James St.



SALES MADE OR PENDING.

J. R. Quick, grocer, Bowmanville, Ont., has sold out to John McMurtry.

The stock of J. Howard, general merchant, Cataract, Ont., is offered for sale by auction.

The general store stock and property of James Benere, Enfield, N. S., is advertised for sale by tender.

The stock of David Morris, general merchant, Rogers' Pass, B.C., is advertised for sale by assignee.

Geo. Foster, wholesale grocer and grain dealer, Brantford, has sold out his grocery business to W. T. Wickham.

CHANGES IN STYLE OR COMPOSITION OF FIRM.

Miller Bros., general merchants, West La Have, N.S., have dissolved.

Norris & Carruthers, flour and grain merchants, Toronto and Montreal, have dissolved.

Adams & Florence, grocers and bakers, New Westminster, B.C., have dissolved, to date from 17 Dec. next.

REMOVALS AND DEATHS.

Henry Beeker, grocer, Halifax, is dead.

John E. Doyle, grocer, Halifax, is dead.

Hugh Maynes, grocer, St. John, N.B., is dead.

Edward McMillan, general merchant, Whycomagh, N.S., is dead.

W. B. Christian, general merchant and fish dealer, Prospect, N.S., is dead.

Thomas Detlor, general merchant, Red Deer, N.W.T., is moving to Innisfail.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

John Johns & Son, millers, London, have assigned.

Geo. Ritchie, grocer, New Westminster, B.C., is in difficulties.

J. E. Fortune, general merchant, River Bourgeois, has assigned.

D. E. Landry, general merchant, St. Flavie Station, Que., has assigned.

John Ashfield, crockery dealer, Ottawa, has assigned to P. Larmonth, Ottawa.

James Young, general merchant, Nanaimo, B.C., has assigned to J. H. Todd and S. O. Oppenheimer.

FOR SALE.

GROCERY BUSINESS FOR SALE IN TOWN of Regina, N.W.T., stock and fixtures. Premises can be rented. Write box 424, P. O. Regina.

SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

CANADIAN AGENTS WANTED, FOR FOREIGN manufacturers of Vinegar and Mustard. Apply with references, C. & Co., care CANADIAN GROCER.

TWO HARVEST EXCURSIONS

Via the Chicago, Milwaukee & St. Paul R'y, on Tuesday, August 30th, and September 27th, '92.

Where the grasses are kissed by the wand'ring breeze,

And the fields are rich with the golden grain;
Where the schooner ploughs through the prairie seas.

To its destined port on the western plain;

Where homes may never be sought in vain,

And hope is the thriiftest plant that grows;

Where man may ever his rights maintain,

And land is as free as the wind that blows.

For further particulars apply to the nearest Ticket agent, or address A. J. Taylor, Canadian Passenger Agent, 4 Palmer House Block, Toronto, Ont. 31

We are now booking orders for fall delivery for the following goods: John Gray & Co., Glasgow—Lemon, Citron, and Orange peels, Marmalade in Glass, Stoneware, and in Tins. All kinds of Jams in Glass, Stoneware and Tins. Peterson's Essence of Coffee in Bottles, Sauces, Vinegars, Fruit, Wines, etc., etc. John Jamieson & Sons, Glasgow. Lochfyne Herrings in ½ Kegs, Kegs and Barrels, and Ling Fish.

FRENCH GOODS—Crystallized Fruits, French peas in Glass and Tins, Mushrooms in Glass and Tins, French preserves in Glass, French preserves in Brandy and Marasquin, Sardines, Sardine paste, Truffles, Cockscombs, Olive Oil, Anchovies in Oil, Olives, Truffled Mushrooms in Glass Jars, Macaroni, Vermicelli, etc., etc.

Write to J. C. CAMPBELL & CO., 204 St. James St., Montreal.

WINDOW DRESSING AND GROCERS' HANDBOOK.

"Window Dressing" fully explained and illustrated in book form of 250 pages and 150 sketches adapted to Grocers and all lines of business Price \$1.50.

"The Grocers Hand Book" 310 pages bound in cloth, profusely illustrated, contains complete information on every article in the grocers' stock. Price \$1.50.

PREMIUM OFFER. Both sent to any address Post Paid for \$2.00 including a Pamphlet on novel Window Dressing.

HARRY HARMAN WINDOW DRESSER AND DECORATOR, Room 1204, The Temple, Chicago, Ill

W. J. REID & CO.

—IMPORTERS OF—

Crockery and Glassware.

DECORATORS OF CHINA, &c.,

CRYSTAL HALL, LONDON,

London and Belleville.

Special discounts on assorted package. Write for prices.

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

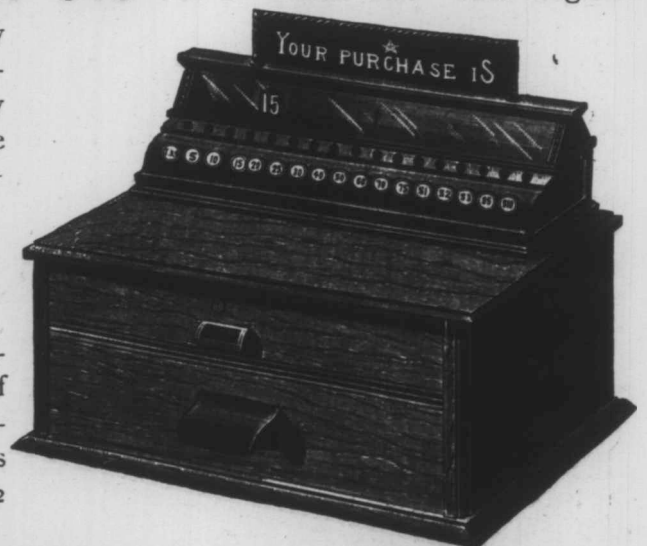
TORONTO.

DON'T PAY \$40 For a "Metal Ball" Cash Register

When you can buy this one, guaranteed equal in every particular to the SUN or any similar machine for

Only \$25

We make 34 different kinds of Cash and Auto-graphic Registers at prices from \$12 up.



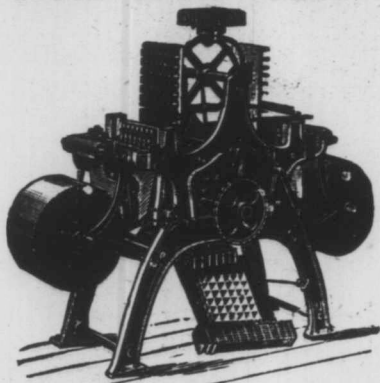
THE NATIONAL CASH REGISTER CO.,

Dayton, Ohio, U. S. A.

Canadian } Toronto, Ontario, 63 King Street W.
Salesrooms: } Halifax, N. S., 107 Holles Street.

Montreal, P. Q., 174 St. James Street.
Winnipeg, Man., Main and Queen Sts

Egg Fillers--Egg Cases.
30 Doz. 36 Doz. 49 Doz.



The Best and Cheapest in the Market.
Have you seen our 15 doz Case for Farmers use?
Write for quotations--Toronto Warehouse, 60
Front St. E., or the mill, CAMPBELLFORD, Ont.
NORTHUMBERLAND PAPER AND EGG CASE CO.

FOREIGN CORRESPONDENCE.

Letters translated from or written in any
foreign language.
J. H. CAMERON, 10 Front St. E.

EPPS'S COCOA

¼ lb. packets, 14 lb. boxes secured in tin
Special Agent for the Dominion:

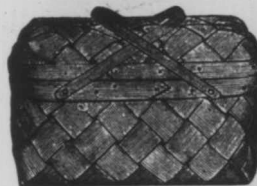
C. E. Colson, Montreal

DAWSON & CO.,
Wholesale Fruit and Commission Merchants,
32 WEST MARKET ST.,
TORONTO.

Consignments Solicited, Correspondence
Invited.
Also **BRAMPTON, ONT.**

THE
Oakville Basket Co.,

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.:

It is difficult to cater for Invalids--

They need strong Nourishment but cannot eat
solid food

A FOOD that supplies all the virtues of PRIME BEEF in an
easily-digested form is



It is easily prepared and
palatable.
It can be reduced to any
strength.
Taken either as beef tea
or spread on thin toast
and butter.

W. G. A. LAMBE & CO.,

Daisy
Commission Merchants,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.

The British America Starch Co., Brantford.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, July 14, 1892.

This list is corrected every Thurs-
day. The prices are solicited for pub-
lication, and are for such qualities
and quantities as are usually ordered
by retail dealers on the usual terms
of credit.

Goods in large lots and for prompt
pay are generally obtainable at lower
prices.

All quotations in this department
are under the direct control of the
Editor, and are not paid for or docu-
mented by any manufacturing or job-
bing house unless given under their
name; the right being reserved to
exclude such firms as do not furnish
reliable information.

BAKING POWDER.



Cleveland's Superior
Baking Powder in tin
cans, per dozen net.
10 cent tins 1 00
¼ lb. " 1 50
6 oz. " 2 20
¼ lb. " 2 80
12 oz. " 4 25
1 lb. " 5 50
5 lbs. " 25 50

Per doz
Dunn's No. 1, in tins 2 00
" " " " 75
Cook's Gem, in 1 lb pkgs \$1 75
" " 7 oz pkgs 85
" " 2 oz 40
" " 5 lb tins 65
" " bulk, per lb. 12

Per doz
Empire, 5 dozen 4 oz cans \$0 75
" " 8 " 1 15
" " 16 " 2 00
" " 5 lb cans 9 00
" " bulk, per lb. 15

COOK'S FRIEND.

(In Paper Packages.) Per doz

Size 1, in 2 and 4 doz boxes \$2 40
" 10, in 4 doz boxes 2 10
" 2, in 6 " 80
" 12, in 6 " 70
" 3, in 4 " 45
Pound tins, 3 oz in case 3 00
12 oz tins, 3 oz in case 2 40
" " " " 1 10
5 oz tins, 4 " 14 00
5 lb tins, ¼ " 75
Ocean Wave, ¼ lb, 4 doz cases 1 30
No. 1, 2 " 1 90
1 lb, 2 " 2 26
5 lb, ¼ " 9 60



WHITE STAR. per doz
4oz tins, 3 doz in case 0 75
12 " 2 doz in case 2 00
5lb " 3 9 00
5oz glass jars, 2½ doz
in case 1 10
10 oz glass jars, 2 doz
in case 2 00
Bulk, per lb. 0 15



Per doz
Dime cans, 4 \$1 00
4 oz " 3 1 50
6 " 3 2 25
8 " 3 3 00
12 " 1 to 4 4 25
16 " 1 to 3 5 75
2½ lbs " or 1 12 00
4 " or 1 18 25
5 " or 1 22 75
10 " 44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy \$0 8½
Arrowroot \$0 11
Butter 0 8
" 3 lbs 0 2
Cabin 0 7½
Cottage 0 8½

Digestive 0 10
Daisy Wafer 0 16
Garibaldi 0 10
Gingerbread 0 11
Ginger Nuts 0 10
Graham Wafer 0 09
Lemon 0 10
Milk 0 09
Nic Nac 0 12
Oyster 0 06
People's Mixed 0 10½
Pic Nic 0 09
Prairie 0 08½
Rich Mixed 0 14
School Cake 0 11½
Soda 0 06
" 3 lb. 0 20
Sultana 0 11
Tea 0 11
Tid Bits 0 09½
Variety 0 11
Village 0 07½
Wine 0 06½

BLACKING.

Day & Martin's, pints, per doz \$3 20
" " ½ " 2 10
Spanish, No. 3 4 50
" " 5 5 00
Japanese, No. 3 9 00
" " 5 4 50
Jaquot's French No. 2 7 50
" " 3 3 00
" " 4 4 50
" " 5 8 00
" " 5 10 00
" 1-gross Cabinets, asst. 7 50
Egyptian, No. 1 9 00
" 2 4 50

BLACK LEAD.

Reckitt's Black Lead, per box. 1 15
Each box contains either 1 gro., 1
oz.: ½ gro., 2 oz., or ¼ gro., 4 oz.

F. F. DALLEY & CO.

Silver Star Stove Paste Per gross 9 00
Packed in fancy wood boxes, each
box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross 2 10

CORN BROOMS.

CHAS. BOECKH & SONS, per doz

X Carpet, 4 strings, net \$3 60
2 " 4 " " 3 20
3 " 4 " " 2 90
XXX Hurl 4 " " 2 65
1X " 4 " " 2 50
2X Parlor 4 " " 2 25
3 " 3 " " 1 85
4 " 3 " " 1 50
5 " 2 " " 3 25
Warehoused " " 4 00
Ship 4 " " 3 25
1 Cable 2 wire bands, net. 4 00
2 " 3 " " 4 00

CANNED GOODS.

Per doz
Apples, 3's \$0 85 \$1 00
" gallons 1 75 2 00
Blackberries, 2 2 00 2 25
Blueberries, 2 1 10 1 25
Beans, 2 0 50 1 00
Corn, 2's 1 00 1 10
" Special Brands 1 30 1 60
Cherries, red pitted, 2's 1 45 2 10
Pears, 2's 1 65 1 15
Pears, Bartlett, 2's 1 75
" Sugar, 2's 1 50
Pineapple, Baltimore 1 45 2 50
Bahama
Peaches, 2's 2 00 2 25
" 3's 3 00 3 10
" Pie, 3's
Plums, Gr Gages, 2's 1 75 2 00
" Lombard 1 50 1 65
" Lawson Blue 1 50 1 90
Pumpkins, 3's 0 90 1 00
" gallons 3 00 3 25
Raspberries, 2's 2 00 2 40
Strawberries, choice 2's 2 00 2 40
Succotash, 2's 1 65
Tomatoes, 3's 1 05 1 11
"Thistle" Finnan haddies 1 50

PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.

"ACME" LICORICE PELLETS, In 5-pound Tin Cans.

TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.

LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.

"PURITY" PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured Exclusively by

YOUNG & SMYLYE,

BROOKLYN, NEW YORK.

Where did you see this advertisement?

Prices Current, Continued--

Table listing various food items and their prices, including Lobster, Crown flat, Mackerel, Salmon, Sardines, and others.

Table listing various food items and their prices, including Red Jacket, Royal Fruit, Digestive, Largest Heart, Globe picture, Mexican Fruit, Pepsin, Sweet Sugar Cane, Celery, Lalla Rookh, Jingle Bell, Cracker, O-Dont-O, Little Jap, Dude Prize, Clock Gum, and Little Lord Fauntleroy.

Table listing various food items and their prices, including Mott's Cocoa Shells, Mott's Vanilla Chocolate, Mott's Consec Chocolate, Mott's Sweet Choc. Liquors, Cowan Cocoa and Chocolate Co., Hygienic, Iceland Moss, Soluble, Cocoa Shells, Cocoa Essence, Mexican, Queen's Dessert, Vanilla, Sweet Caracas, Chocolate Powder, Chocolate Sticks, Pure Caracas, Royal Navy, Confectioners', Chocolate Creams, and Chocolate Parisien.

Table listing various food items and their prices, including Gibson's Rock, Dr. Clarke's, Confectioners' Pure Chocolate, Gibson's Icina, and CLOTHES PINS.

CANNED MEATS.

Table listing various canned meats and their prices, including Comp. Corn Beef, Roast Beef, Minced Collops, Par Ox Tongue, English Brawn, Soups, Potted Chicken, Potted Ham, Devilled Tongue, Sandwich Ham, and Ham, Chicken and Tongue.

CHOCOLATES & COCOAS.

Table listing various chocolates and cocoas and their prices, including French, Caraccas, Santo, Diamond, Cocoa, Pearl, London Pearl, Rock, Bulk, Bensdorf's Royal Dutch Cocoa, Fry's, and Fry's Monogram.

Table listing various chocolates and cocoas and their prices, including German Sweet Chocolate, Grocers' Style, Grocers' Style, 48 Fingers, Vanilla Tablets, Spanish Tablets, and Breakfast Cocoa.

Table listing various coffees and their prices, including Mocha, Old Government Java, Rio, Plantation Ceylon, Porto Rico, Guatemala, Jamaica, Maracaibo, Arabion Mocha, Santos, and Standard Java.

CHEWING GUM.

Table listing various chewing gums and their prices, including Tutti Frutti, Pepsin Tutti Frutti, Orange Blossom, Monte Cristo, Sappota, Sweet Fern, Red Rose, Magic Trick, Golah, Puzzle Gum, Bo-Kay, Mexican Fruit, and Flirtation Gum.

Table listing various chewing gums and their prices, including Mott's Bromo, Mott's Prepared Cocoa, Mott's Homeopat'c Cocoa, Mott's Breakfast Cocoa, Mott's Breakf. Cocoa, Mott's No. 1 Chocolate, Mott's Breakfast Chocolate, Mott's Caracas Chocolate, Mott's Diamond Chocolate, Mott's French-Can Chocolate, Mott's Navy or Cooking Choc, and Mott's Cocoa Nibbs.

Table listing various chewing gums and their prices, including Grocers' Style, 48 Fingers, Vanilla Tablets, Spanish Tablets, and Breakfast Cocoa.

Table listing various chewing gums and their prices, including Arabion Mocha, Santos, and Standard Java.

DRUGS AND CHEMICALS.

Table listing various drugs and chemicals and their prices, including Alum, Blue Vitriol, Brimstone, Borax, Camphor, Carbolic Acid, and Castor Oil.

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

Prices current, continued.

PETROLEUM.

to 10 bbl lots, Toronto...	Imp gal	
Canadian	0 14	\$0 15
Caroon Safety	0 17	0 18
Canadian Water White	0 20	0 22
Amer'n Prime White	0 24	0 25
" Water White	0 24	0 25
Photogene	0 27	0 00

(For prices at Petrolia, see Market Report.)

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO PICKLES.

John Bull, mixed, in bulk	\$0 45
" Chow Pickle, in bulk	0 50
" mixed and Chow Chow	1 90
" mixed and Chow Chow	2 15
John Bull, mixed and Chow Chow qts	3 40
John Bull, mixed and Chow Chow, 16 gal	1 90
Horse Radish, bottles, per doz	2 20

THE T. A. SNIDER PRESERVE CO., (Wright & Copp, Toronto, Agents.)

Home Made Tomato Catsup, qts	6 00
" " " pts	3 50
" " " 1/2 pts	2 00
Chili Sauce	4 50
" " " 1/2 pts	3 25

SOUPS (in 3 lb. cans).

Tomato	3 50
Fancy—Chicken, Mock Turtle, Cream of Corn, Pea, Celery, Asparagus	4 50
Fancy—Chicken Gumbo, Ox Tail, Consomme Bouillon, Mulligatawny, Mutton Broth, Beef, Pea, Printanir, Julienne, Vermicelli, Vegetable	4 25

SAUCES.

John Bull, kegs, per gal	1 25
" " 1/2 pt bottles, per doz	1 00
(according to quantity) 90c. to	1 00
Devonshire Relish, kegs per gal	1 75
" " 1/2 pt bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pts.	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and Vinegar	2 25

Terry's Candied Peels. c. p. p. el

Lemon, 7 lb. boxes	2 25
Orange	2 25
Citron	2 25
LEA & PERRIN'S, per doz	6 25
Worcester Sauce, 1/2 pts.	\$3 60
" " pints	6 25
LAZENBY & SONS, Per doz	6 00
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce-genuine—hlf. pts	3 25
Mushroom Catsup	2 25
Anchovy Sauce	3 25

PRODUCE.

DAIRY.

Butter, creamery, tubs	\$0 20
" dairy, tubs, choice	\$0 22
" " medium	0 12
" low grades to com	0 10
Butter, pound rolls	0 15
" large rolls	0 12
" store crocks	0 12
Cheese	0 09

COUNTRY.

Eggs, fresh, per doz	0 09
" limered	1 00
Beans	1 75
Onions, per crate	1 75
Potatoes, per bag	0 40
Hops, 1890 crop	0 13
" 1891 "	0 18
Honey, extracted	0 05
" section	0 12

PROVISIONS.

Bacon, long clear, p lb.	0 07
Pork, mess, p. bbl.	13 00
" short cut	16 00
Hams, smoked, per lb.	0 11
" pickled	0 09
Bellies	0 11
Rolls	0 08
Backs	0 10
Lard, Canadian, per lb	0 09
Compound	0 08
Tallow, refined, per lb.	0 05
" rough	0 02

RICE, ETC.

Rice, Aracan	3 4
" Patna	4 5
" Japan	5 6
" extra Burmah	3 4
" Java extra	6 7
" Genuine Old Carolina	9 10
Grand Duke	6 7
Sago	4 5
Tapioca	5 5

ROOT BEER.

Hire's (Liquid) per doz	\$2 00
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SPICES.

GROUND.

Pepper, black, pure	\$0 12
" fine to superior	10 18
" white, pure	20 28
" fine to choice	20 25
Ginger, Jamaica, pure	25 27
" African	18 18
Cassia, fine to pure	18 25
Cloves	14 25
Allspice, choice to pure	12 15
Cayenne	30 35
Nutmegs	75 1 20
Mace	1 00 1 20
Mixed Spice, choice to pure	30 35
Cream of Tartar, fine to pure	25 37

STARCH.

EDWARDSBURG STARCH CO. LIMITED MONTREAL.

No. 1 White, 4 lb cartons	4 1/2
Canada Laundry	3 1/2
Silver Gloss, crates, 6 lb. boxes	6 1/2
Silver Gloss, 1 lb chromos	6 1/2
Satin Starch 1 lb chromos	6 1/2
No 1 White, barrels & halves	4 1/2
Benson's Canada Prepared Corn	7
Canada Corn	6 1/2
Rice Starch, 1 lb	8 1/2

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, in kegs and brls	4 1/2
1st quality white, 3 lb. cartons	4 1/2
Lily White gloss, crates	6 1/2
Brantford gloss, 1 lb	6 1/2
Lily White gloss, 1 lb chromo	6 1/2
Canada Laundry, Boxes	4
Pure Prepared corn	7
Challenge Corn	6 1/2
Rice Starch, fancy cartons	8 1/2
" cubes	7 1/2

KINGSFORDS OSWEGO STARCH.

Pure Starch—

40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb " "	8 1/2
38 to 45-lb boxes	8

Silver Gloss Starch—

40-lb boxes, 1, 2 and 4 lb. pack'g's	9 1/2
40-lb " 1/2 lb. package	9 1/2
40-lb " 1 lb.	10
40-lb " assorted 1/2 and 1 lbs.	9 1/2
6-lb " sliding covers	9 1/2
38 to 45 lb boxes	9

Oswego Corn Starch—for Puddings, Custards, etc.—

40-lb boxes, 1 lb packages	8 1/2
20-lb " "	8 1/2

ST. LAWRENCE STARCH CO'S

Culinary Starches—

St. Lawrence corn starch	7
Durham corn starch	6 1/2

Laundry Starches—

No. 1, White, 4 lb. Cartons	4 1/2
" " Bbls	4 1/2
" " Kegs	4 1/2
Canada Laundry	3 1/2
Ivory Gloss, six 6 lb. boxes, sliding covers	6 1/2
Ivory Gloss, fancy picture, 1 lb packs	6 1/2
Patent Starch, fancy picture, 1 lb. cartons	6 1/2
Ivoryine Starch in cases of 40 packages	\$3 00

SUGAR. c. per lb

Granulated	4 1/2
Paris Lump, bbls and 100 lb. bxs	5 1/2
" " 50 lb. boxes	5 1/2
Extra Ground, bbls	5 1/2
" less than a bbl	5 1/2
Powdered, bbls	5 1/2
" less than a bbl	5 1/2
Extra bright refined	4 1/2
Bright Yellow	4 1/2
Medium	4 1/2
Brown	3 45

SALT.

Bbl salt, car lots	1 20
Coarse, car lots, F.O.B.	0 70
" small lots	0 85
Dairy, car lots, F.O.B.	1 25
" small lots	1 50
" quarter-sacks	0 45
Common, fine car lots	0 80
" small lots	0 95
Rock salt, per ton	15 00
Liverpool coarse	0 75

SYRUPS AND MOLASSES.

SYRUPS. Per lb.

D	1 1/2
M	2 1/2
B	2 1/2

KINGSFORD'S

OSWEGO

STARCH



PURE AND SILVER-GLOSS-CORN STARCH

FOR THE LAUNDRY | FOR THE TABLE

THE STANDARD OF EXCELLENCE ABSOLUTELY PURE

FOR SALE BY ALL LEADING JOBBERS IN CANADA

T. KINGSFORD & SON.

OSWEGO, N.Y.

Barm Yeast pleases everybody

BARM YEAST MFG. CO. TORONTO, ONT.

Please read these extracts from a few of the many testimonials from all parts of the Dominion:

"My customers like your yeast."—I. W. WILCOX.

"I have got in another lot, the parties who got it are asking for Barm Yeast."

"They are highly pleased with it and want no other."—T. J. CRAIG.

"Barm Yeast is giving perfect satisfaction. I have decided to handle the 'Barm' only in future."—D. G. Cameron.

L. H. DOBBIN, COMMISSION, MONTREAL

Has stock on hand to supply the wholesale trade.

CARLYLE, N.W.T., 14th June, 1892.

ELLISBORO, ASSA, 20th June, 1892.

I. H. ELLIS.

VICTOR, ONT. 10th June, 1892.

MONTAGUE BRIDGE, P.E.I., 1st. July, 1892.

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