

**PAGES
MISSING**

CIRCULATES EVERYWHERE IN CANADA

Also in Great Britain, United States, West Indies, South Africa and Australia.

THE CANADIAN GROCER

A Weekly Newspaper Devoted to the Grocery, Fruit, Provision,
Canned Goods and Foodstuffs Trades of Canada.

Office of Publication 10 Front Street East, Toronto.

VOL. XX.

MONTREAL, TORONTO, WINNIPEG, NOVEMBER 16, 1906.

NO. 46.

Your customers won't complain of "those blue streaks" in their linen if you sell them



Keen's Oxford Blue

- Saves a lot of arguing to sell only **The Best** goods.
- Keen's Oxford Blue** is everything that a blueing should be.

Every jobber sells it.

Frank Magor & Co., 403 St. Paul Street, Montreal, Agents for the Dominion

NO TABLE SYRUP

can equal

"CROWN"  BRAND

none can surpass

"CROWN" BRAND

PUT UP IN TINS

2-lb. tins—cases 2 doz.	Also in Bris., $\frac{1}{2}$ Bris
5 " " " 1 "	Kega and Palls.
10 " " " $\frac{1}{2}$ "	
20 " " " $\frac{1}{4}$ "	

Freight paid on 5 cases and over to all railway stations east of North Bay.

WHY EXPERIMENT?

Every jobber sells "Crown" brand. If yours is out of stock, ask him Why?

EDWARDSBURG STARCH CO., Limited

ESTABLISHED 1858

Front St. East,
TORONTO, Ont.

Works,
CARDINAL, Ont.

104 St. James Street,
MONTREAL, P.Q.

CLASSIFIED LIST OF ADVERTISEMENTS ON PAGE 64

DROP US A POST CARD

Costs you only ONE CENT

and we will tell you how to
make MORE MONEY on

Matches

than you do now.

We know ALL about making matches. Write and find out more about this important staple. It means more money for you.

The Improved Match Co.,

Limited

Head Office:
BOARD OF TRADE,
MONTREAL.

Factory:
DRUMMONDVILLE,
P. Q.

Redpath

IS

CANADA'S STANDARD

FOR

REFINED SUGAR

Manufactured by

THE CANADA SUGAR REFINING CO.

LIMITED

Montreal



Y. & S. SCUDDER M. & R.

STICK LICORICE

ACME PELLETS

M. & R. WAFERS
LOZENGES, ETC.

and a complete line of

Hard and Soft Licorice Specialties.

Price Lists and Illustrated Catalogue on request.

National Licorice Co.

Brooklyn, N.Y.

Toronto Depot, 120 Church Street,
R. S. McINDOE, Agent.

Montreal Depot, 17 St. Therese St.,
J. M. BRAYLEY, Agent.

Molasses

We are prepared for

SPRING TRADE

with a splendid assortment of the Standard
Grades:

Extra Choice Porto Rico, Lion Brand,
Cintron Brand, Beaver Brand, &c.

Fancy Barbados Syrup, Choice Barbados
Grocery.

SEND FOR SAMPLES AND PRICES

Dominion Molasses Co.,

LIMITED

Halifax, - Nova Scotia

Agents

GEO. MUSSON & CO.	-	-	-	TORONTO
JOHN W. BICKLE & GREENING,	-	-	-	HAMILTON
GEO. H. GILLESPIE,	-	-	-	LONDON
JOSEPH CARMAN,	-	-	-	WINNIPEG

The Turned-Down Corners

Here and there in the Ledger of Life you have turned down the corner of a page for remembrance sake—you'd forget something if the turned-down corner wasn't there.

To-day, turn down a corner deep and wide to remember this one sure fact: **"Quality is remembered long after price is forgotten."** Every time you come to that particular page—remember. Every time you try to sell inferior quality, think of the turned-down corner—what it stands for, and what it really means to your success.

"Taylor's" Candied and Drained Peels

Made in England from the best Corsican peels only. Prepared from finest selected whole fruits—*not* from fruit skins from which the essential oil has been extracted. Highest quality. Always the same.

"Thistle" Brand Canned Haddie

Caught, cured and canned right at the water's edge—not re-shipped and re-handled before packing. No bone, dirt nor slime ever gets into the **"Thistle"** Brand. Open a can yourself for the most convincing proof—they are all right at all times. Always **Genuine Haddie only.**

These are the best money can buy

Arthur P. Tippet & Co., Agents

8 Place Royale, Montreal
20½ Front Street East, Toronto



MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY



Manufacturers and merchants cannot expect to develop, maintain and get the best out of the Canadian market without the assistance of local agents. The following is a representative list of reputable agents. The service department of The Canadian Grocer is at the disposal of firms wanting agents or of agents wanting agencies.

BARBADOS, W. I.

JONES & SWAN
GENERAL COMMISSION MERCHANTS AND SHIPPERS OF WEST INDIA PRODUCE.
CABLE ADDRESS—JONESWAN, BARBADOS.
CODES USED—Lieber's, Western Union, A. B. C., Watkins' Scales and Private Codes.
REPRESENTED BY—John Farr, 140 Pearl St., New York; L. G. Crosby, St. John, N.B.; Mitchell & Whitehead, Quebec; Rose & Lafamme, Montreal; Geo. Musson & Co., Toronto; J. C. LeQuesne, Paspebiac.

MacLAREN IMPERIAL CHEESE CO. Limited
AGENCY DEPARTMENT.
Agents for Grocers' Specialties and Wholesale Grocery Brokers
TORONTO, Ont. DETROIT, Mich.

STUART WATSON & CO.
Wholesale Commission Brokers and Manufacturers' Agents
WINNIPEG, - MAN.
Domestic and Foreign Agencies Solicited.

HALIFAX, N.S.

J. W. GORHAM & CO.
JERUSALEM WAREHOUSE
HALIFAX, N.S.
Manufacturers' Agents and Commission Brokers. WAREHOUSEMEN
Domestic and Foreign Agencies solicited. Highest references.

W. G. Patrick & Co.
Manufacturers' Agents and Importers
29 Melinda St., Toronto

W. A. TAYLOR
BROKER and WAREHOUSEMAN
243 Main Street
WINNIPEG, MAN.
HIGHEST REFERENCES

MOOSE JAW.

THE MOOSE JAW FRUIT & PRODUCE CO.
D. STAMPER, Prop.
Wholesale Agents and Jobbers
Fruits, Groceries, Tobaccos, Cigars, etc.
Correspondence Solicited.
P.O. Box 793.
Office and track warehouse. City spur track.
Cor. 3rd Ave. and Fairbaird St., - MOOSE JAW

McGAW & RUSSELL
Manufacturers' Agents and Importers
48½ Front St. East, Toronto
Highest References Correspondence Solicited
Phone Main 2647

ESTABLISHED 1887.
JOSEPH CARMAN
Wholesale Grocery Broker and Manufacturing Agent.
Union Bank Block, Rooms, 722 and 723
Winnipeg, Man.
Correspondence Solicited. Highest References.

MONTREAL.

A. J. HUGHES
Wholesale Grocers' Broker, Manufacturers' Agent and Jobber,
1483 Notre Dame Street, MONTREAL
Open for few more foreign and domestic agencies.
Correspondence Solicited. Highest References.

C. E. KYLE S. HOOPER
KYLE & HOOPER
Wholesale Grocery Brokers and Manufacturers' Agents
27 Front St. E., Toronto
Highest references Commissions solicited

G. B. THOMPSON
Wholesale Broker and Commission Merchant
159 Portage Avenue East, - WINNIPEG, MAN.
Cable address, "CAPSTAN."
Storage facilities. Correspondence solicited

J. T. ADAMSON & CO.
Customs Brokers and Warehousemen
27 St. Sacramento Street, Montreal
TEL. MAIN 778. BOND 28.

BEANS
White Beans -- All Grades
W. H. MILLMAN & SONS
Brokers
TORONTO

H. W. MITCHELL
WINNIPEG, MAN.
Correspondence is solicited from firms wishing a representative in Winnipeg. Travellers call regularly on the Wholesale and Retail Trade in Western Canada.
Highest references and financial responsibility.

TORONTO.

W. G. A. LAMBE & CO.
Toronto
Grocery Brokers and Agents.
Established 1885.

WINNIPEG.
DO YOU wish to extend your business to this GREAT WEST COUNTRY
WE CAN handle your account to our MUTUAL ADVANTAGE.
Correspondence solicited. Established over 12 years
George Adam & Co.
Wholesale Brokers and Commission Merchants
WINNIPEG, MANITOBA

R. B. WISEMAN & CO.
WINNIPEG, MAN.
Wholesale Brokers and Storage Warehousemen.
CENTRALLY LOCATED.
Can handle a few additional lines.

TORONTO.

G. C. WARREN
REGINA
Direct Importer of Pure Ceylon green and black teas of all grades, and coffees. Will act as manufacturers' agent in other lines of merchandise.

(Continued on page 4.)

A

How r
They a
store

The

Be

A "ONE WEEK" SPECIAL

Just to see what we can do with a week's special prices we are making quotations for one week only:—

Hirst's Yorkshire Toffee

These goods are right, up-to-date lines and good sellers.
 Yorkshire Caramel Toffee, ½-lb. cakes, tins 5-lbs.
 Yorkshire Caramel Drops, ½-lb. tins, to retail at 15c. tin.
 Cream Bon Bons, tins 5-lbs.
 White Rose Toffee, ½-lb tins, to retail at 15c. tin.

Send us your orders **NOW** if you want the special prices.

How many of your male customers smoke?
 They all like a good cigar; why let them go to the cigar store when YOU can sell them a good cigar!

Now there's our "**ANCHOR**" brand Cigar, at \$35.00 per 1000—sells at 5c. straight,—it's a good smoke. You make 1½c. on each cigar. Do you make that much on a pound of sugar? Figure it out and you'll send us an order for a trial lot—You don't have to buy a thousand to find out.

The **EBY, BLAIN CO.,** Limited **WHOLESALE GROCERS TORONTO**

Best Value to the Public

A Good Profit to the Grocer

Blue Ribbon Tea has now become the favorite package tea for all enterprising grocers everywhere to push.

For, Blue Ribbon Tea "*sells itself*," as it is undoubtedly the best value and the best advertised Tea in Canada to-day.

This brings customers to your store, and helps to sell your other goods as well.

THE BLUE RIBBON TEA CO., Limited



SON & CO.

ion Brokers and
rs' Agents

- MAN.

Agencies Solicited

AYLOR

AREHOUSEMAN

Street

G, MAN.

REFERENCES

ED 1887.

CARMAN

ter and Manufacturing
nt.

ooms, 722 and 723

5, Man.

Highest References.

OMPSON

and Commission
hant

t, - WINNIPEG, MAN.

"CAPSTAN."

espondence solicited

TSCHELL

G, MAN.

ted from firms wishing
nipeg. Travellers call
ale and Retail Trade in

financial responsibility.

MAN & CO.

G, MAN.

ers and Storage
usemen.

LOCATED.

additional lines.

ARREN

SINA

of Pure Ceylon
teas of all grades,
l act as manufac-
other lines of

on page 4.)

Manufacturers' Agents—Continued.

ASHLEY & LIGHTCAP

Manufacturers' Agents and Wholesale Commission Brokers

Storage. Track Warehouse. Central Location. Low Insurance. Quick facilities for handling Goods Open for Foreign and Domestic Agencies.

Highest References. Correspondence Solicited.

214 PRINCESS STREET, - - WINNIPEG

ESTABLISHED 1897

SCOTT, BATHGATE CO. BROKERS AND COMMISSION MERCHANTS

Cor. Notre Dame East and Victoria Sts., Winnipeg, Canada

Correspondence solicited with firm wishing representation in this market or wishing their goods sold on commission to the jobbing trade. Best references.



This design a guarantee of quality.

TOUGH FIBRE PAPER

FOR GROCERY WRAPPING

Strong, Stiff.

Will not Break or Crack.

SAMPLES AND PRICES GLADLY SENT.

CANADA PAPER CO.
TORONTO LIMITED MONTREAL

...ESTABLISHED 1849...

BRADSTREET'S

Capital and Surplus, \$1,500,000.

Offices Throughout the Civilized World

Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants for the merchants. In procuring, verifying and promulgating information no effort is spared, and no reasonable expense considered too great, that the results may justify its claims as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns, and by responsible and worthy financial, fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any of its offices. **Correspondence invited.**

—OFFICES IN CANADA—

CALGARY, ALTA.
HALIFAX, N.S.
OTTAWA, ONT.

HAMILTON, ONT.
QUEBEC, QUE.
VANCOUVER, B.C.

LONDON, ONT.
ST. JOHN, N.B.
WINNIPEG, MAN.

MONTREAL, QUE.
TORONTO, ONT.

THOS. C. IRVING, Gen. Man. Western Canada, Toronto.

Correspondents Wanted

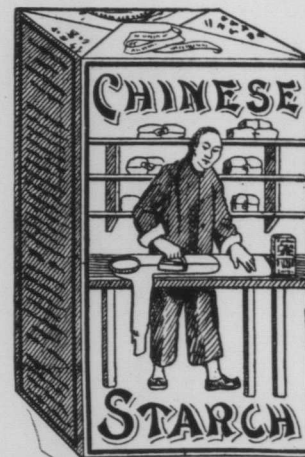
The Canadian Grocer wants a live correspondent in Calgary to send in each week a budget of trade news from Calgary and vicinity.

Here is a chance for some bright young clerk to earn some extra money with little extra trouble.

ADDRESS

THE CANADIAN GROCER,

511 Union Bank Building, Winnipeg, Man.



Better Work, More Profit

BY USING

CHINESE STARCH

Write for Samples.

OCEAN MILLS, - MONTREAL

A GOOD COUNTER FOR SALE

Here's an excellent chance for a merchant to buy a second-hand counter at a reasonable price.

The top is walnut, the front and sides oak.

Size, 2 feet, 2 inches wide; 3 feet deep; 15 feet long.

THE MACLEAN PUBLISHING CO., Limited

10 FRONT ST. EAST, TORONTO

VICTORY DINNER RELISH



is the sauce for every dinner—hot or cold, and the sauce for every Grocer,—large or small.

Awarded 16 Medals.

SPECIFY IT IN YOUR NEXT ORDER.

G. F. SUTTON, SONS & CO.

King's Cross

LONDON, ENGLAND

CANADIAN AGENTS:

MACLURE & LANGLEY, Ltd

154 Pearl St., Toronto
30 Hospital St. Montreal

Have you tried Aylmer Celery Relish ?

It is a delicious article and an excellent seller. Packed in very fancy 16-oz.

Glass Jars, 2 dozen to a case. Shows a good profit to the retail merchant.

Order through your wholesale grocer, and be sure and get "Aylmer" Brand.

Packed by the

AYLMER CANNING CO.,

HAMILTON, ONT.



Profit
ARCH
MONTREAL

FOR SALE
ance for a
econd-hand
price.
e front and
wide; 3 feet
G CO, Limited
DRONTO

RY
LISH
e sauce for
y dinner—
r cold, and
sauce for
y Grocer,—
e or small.
ted 16 Medals.
ECIFY IT
OUR NEXT
ORDER.

SUTTON,
NS & CO.
ing's Cross
ON, ENGLAND
ADIAN AGENTS:
RE & LANGLEY, Ltd
Pearl St., Toronto
spital St. Montreal

It's No Longer a Theory It's a Fact

that **Old Homestead Brand** canned goods are incomparably the finest canned goods ever put on the Canadian market.

We Had a Theory

that the fruit and vegetables grown in the fertile Picton district, put up by the best processor in the business, under conditions of the most scrupulous cleanliness, would outclass any other canned goods on the market.

We Turned that Theory into a Fact

We put up our fruits and vegetables in the stoutest tin and the handsomest labels, and we named them **The Old Homestead Brand**.

Then we began to tell the trade about Old Homestead Brand. The trade caught on, so that this year we had to double our capacity. The trade continued to catch on and are still catching on, because they find that **The Old Homestead Brand** are the kind of goods that hold old customers and bring in new ones.

The Old Homestead Brand are now handled by the best grocers all over Canada.

Have you put **Old Homestead in stock?** If not, send for a sample order. If your jobber can't supply you, write us direct.

The Old Homestead Canning Co.

Picton, Ontario

HAV
A
ing o
make
trade

Lead

Away b
the m
"GILLI
in a smal
determinat
wholesome
where kn

Ma
Gil
Ro

Mercl
products t

HAVE YOU NOTICED

How much the tea-peddler is encroaching on your business? If so you ought to make a determined effort to win back your trade by giving them

"SALADA"

CEYLON TEA

The Best Value Obtainable in Tea

Lead Packets Only.

Never Sold by Peddlers

FOR PRICES AND TERMS WRITE

"SALADA," Toronto or Montreal

Away back in the year **1852** the manufacture of **"GILLETT'S GOODS"** was begun, in a small way to be sure, but with the determination to manufacture only pure and wholesome food-products. Grocers everywhere know that this is still maintained in

Magic Baking Powder.

Gillett's Cream Tartar.

Royal Yeast Cakes.

Etc.



Merchants should recommend food-products that are produced in clean factories.

Two Seasonable Lines For Every Grocer

You ask what are these? Here's the tip.

"Sterling" Brand Catsup
Lytle's Mince Meat

Hardly anything more steadily salable can be placed on your counters.

Popular, reliable, always the best—Made in Canada.

The T. A. LYTLE CO.

Limited

TORONTO, CANADA

E. NICHOLSON

CABLE ADDRESS: NICHOLSON, WINNIPEG

CODES,
A.B.C. 4TH EDITION
WESTERN UNION
ARMSBYS 1901.



BANNATYNE ST EAST
TRANSFER TRACK.

CALGARY BRANCH NICHOLSON & BAIN



Winnipeg, November 16, 1906.

Open Letter to Manufacturers and Shippers

Dear Sirs,—Have you realized the progress of the **Great West** in 1906. Look at the record for **Manitoba, Saskatchewan and Alberta** crop yield of the three provinces for 1906.

Wheat.....	4,495,000	acres	yield	87,203,000	bushels
Oats.....	1,838,000	"	"	75,725,600	"
Barley.....	546,000	"	"	16,980,600	"
Flax.....	55,660	"	"	690,184	"
Grand Total.....				180,599,384	"

Population of the three provinces in 1906:

Manitoba.....	360,000
Alberta.....	185,000
Saskatchewan.....	260,000
Grand Total.....	805,000

These 805,000 people will have over \$100,000,000 to spend from proceeds of 1906 crop, are you reaching out for some of this **money**. Our business is purely commission, we sell for the **Wholesale Grocery trade, from the Lake Front to the Rockies**. Our selling organization is complete, we cover thoroughly the **Great West**. If you are not represented in this territory we can take care of your account. Write us for particulars. **Warehouses at Winnipeg and Calgary.**

ROLLED OATS and MILL FEED: We quote Buffalo Brand delivered to any point in the world. Write or wire us for prices and samples.

NICHOLSON & BAIN,
Wholesale Commission Merchants and Brokers
WINNIPEG and CALGARY

Do Your Customers a Good Turn, Direct Their Attention To "Riverdale" Brand

They will then get delicious eating. When customers are satisfied with their Canned Corn, Tomatoes and Peas, they become sure patrons for the grocer who sells them the satisfying Corn, Tomatoes and Peas.

Isn't that a royal reason why you should stake your faith on

**"RIVERDALE" BRAND CANNED
GOODS**

The Lakeside Canning Company, Limited

Wellington, - Ontario

VALENCIA RAISINS

ASK your Jobber for

RIERA'S "Maple Leaf" brand

D. RATTRAY & SONS

AGENTS

QUEBEC

Montreal

OTTAWA

THE CANADIAN GROCER

Malaga Fruit

FULL RANGE IN STOCK. BEST VALUES.

THE DAVIDSON & HAY, LIMITED

WHOLESALE GROCERS, TORONTO

And

She Trusted You!

Loss of confidence begets loss of trade—it's a good thing to keep on the safe side of the "Woman of the house." When you told that woman last week that a particular kind of Salt (not Windsor Salt) wouldn't cake and was pure, she believed you, but she didn't know you made a little extra profit on the Salt. She trusted you and later found out her mistake.

Next Time Give Her

Windsor Table Salt

—the Salt that set the standard of quality for other salts so many years ago. "Windsor"—the pure, white Salt. Give her Windsor Salt and you can be absolutely sure that whatever you may say about it will be **so absolutely**. That woman will keep on trading at your store.

The Canadian Salt Co., Limited

Windsor, Ont.



FOR 57 YEARS

WHITE, COTTELL'S VINEGAR

has held a place in the front line of English-made vinegars.

Its Delicate Malt Flavor, its pleasant pungency, its perfect quality, are always maintained, and it gives satisfaction in all cases.

See that it is in **your** stock.

OUR ADDRESS:

Warner Rd., Camberwell, S.E., London, Eng.

F
All Ne

Th

Who

You
dige
teas

WILL

THE CANADIAN GROCER

DATES

FARD,

HALLOWEE,

SAIR.

All New Goods

Thomas Kinnear & Co.

Wholesale Grocers **TORONTO and PETERBORO**

You require to take a lot of salt to digest the statement that certain teas are "as good as Japans."

Some things may be taken "on faith;" but don't trifle with the absurd remarks "equal to Japans," "as good as Japans." Don't you believe it; they're **not**. Nothing can be **equal** to a thing that **can't be imitated**, and

JAPAN TEAS

are in a distinct class by themselves and **absolutely inimitable**.

WILLIAM GALBRAITH & SON, 68 McGill Street, **Montreal**

If you want good, clean, attractive stock, free from **Must** and **Dust**, send us your mail orders.

Our Motto: "No Substitutes"

We believe in giving our customers what they buy, and we have no faith in the "**just as good**" theory.

WILLIAM GALBRAITH & SON

DON'T
be in business for fun
Mr. Retailer!

We sell direct
to you.

The leading merchants say they never made so much money and never had better satisfaction than since they have been selling

Crystal Sugar

Strictly pure, uniform and bright.

WRITE FOR PRICES AND SAMPLES.

WESTERN AGENTS:
MASON & HICKEY
WINNIPEG

The Wallaceburg Sugar Co., Ltd.
WALLACEBURG, ONTARIO

VALENCIA RAISINS

That Please

When placing your next order
ask for these Reliable Brands.

"M.D. & Co." Special Fancy
Quality.

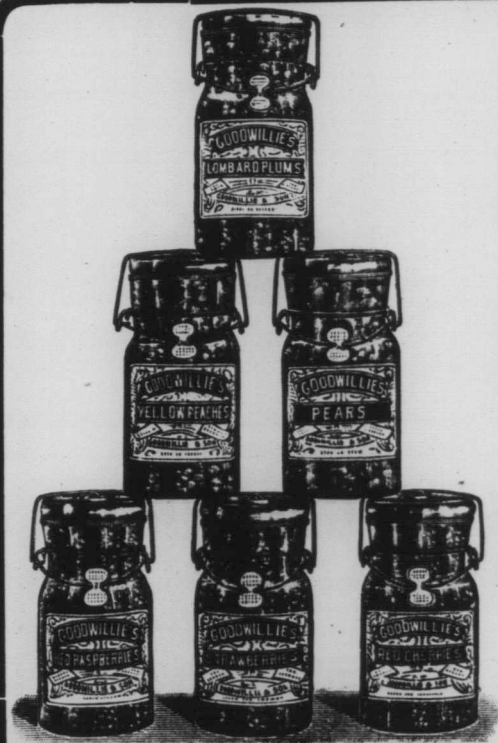
"W. Abel" Standard Quality.

4 Cr. Layers.
Selected.
Fine off-Stalk.

They Sell at Sight

Rose & Laflamme

Montreal - Toronto



THEY

**Sell
Well**

**Show
a Nice
Profit.**

**Give
Satis-
faction.**

WHY?

Because they are
CANADA'S BEST

ROSE & LAFLAMME, - - MONTREAL

The Worth of a guarantee depends upon who is behind it.

If it is

CHASE & SANBORN

you know that your Coffees are O.K.

Chase & Sanborn,

The Importers,

Montreal

Times change and we change with them.

Time was when the consumer pinned his faith to Congous, English Breakfast China Teas—
Now it is

CEYLON TEAS

that hold the attention of the consumer the world over—

This change in the taste of tea-drinkers is due to the fact that modern methods of cultivation, preparation and marketing of teas

has been brought to perfection by the tea planters of Ceylon.

Do you want to benefit by experience of others, Handle Ceylon Tea—

direct

ou.

money
ve been

D SAMPLES.

., Ltd.

THEY

**Sell
Well**

**Show
a Nice
Profit**

**Give
Satis-
faction.**

WHY?

**EST
MONTREAL**

EWING'S HERBS

If it is anything in herbs you want, we have it.

Sage, Savory, Parsley, Thyme, and everything else in this line. Put up on our own premises, in $\frac{1}{4}$ lb. sealed tins, they are the best on the market. These goods are sure to please you the more so since—

WE ARE AT PRESENT OFFERING EXCELLENT VALUES

WRITE FOR QUOTATIONS

S. H. EWING & SONS - - MONTREAL

"CAMP"
COUNSELS.

The finest coffee stock
you can possibly get hold of is

'Camp' COFFEE

It never deteriorates in price or quality, takes up but little room, and is so thoroughly good and reliable that it will certainly increase your trade reputation. "CAMP" Coffee is selling now—selling well. Have you stocked it yet? If not, try some now.

R. PATERSON & SONS
Coffee Specialists, GLASGOW.

Agents—
**Rose & Laflamme
Montreal**



Royal Crown Witch-Hazel Toilet Soap is a Skin-Food, Too



It quickly becomes a favorite especially with women—for it heals, feeds and whitens the skin as well as cleanses it. It's a soap you don't need to push—it sells itself on merit—and we create the demand in the first place by wide-spread advertising.

The ROYAL CROWN Limited
Winnipeg, Man.

W. H. Millman & Sons, 27 Front St. E., Toronto
Ontario Agents

Wm. H. Dunn, 294-296 St. Paul St., Montreal
Agents for Quebec and Lower Provinces.

Agents—W. B. BAYLEY & CO.
Cor. Church and Colborne Sts., Toronto.

SYMINGTON'S

EDINBURGH

COFFEE ESSENCE

ALWAYS READY!
ALWAYS PURE!
ONE STANDARD
QUALITY!

UNQUESTIONABLY THE VERY BEST
TO BE HAD OF ALL WHOLESALEERS
THOS. SYMINGTON & CO. - EDINBURGH

Tartan
BRAND

SIGN OF PURITY

HEADQUARTERS

for all Mediterranean Fruits

Valencia Raisins, Malaga Raisins of all kinds, Sultanas,
Table Figs, Cooking Figs

Also report new Dates, new Santa Clara Prunes, new Valencia Shelled Almonds,
new Jordan Shelled Almonds

All of the above of finest quality, bought at lowest prices. It will pay you to see our travellers.
Write or wire before placing your order.

Our Telephone is Free to Buyers, 596

BALFOUR, SMYE & CO., Wholesale Grocers, HAMILTON

ROWAT'S

The name that applied
to

**PICKLES and
OLIVES**

means

Quality the best
Profit satisfactory
Business increasing

You can't wish for more.

All jobbers.

W. H. MERRIMAN WHOLESALE GROCER ST. CATHARINES, ONT.

SPECIAL NOTICE TO THE TRADE:

I wish to announce that from this date on I will be the wholesale distributor of the celebrated *International Stock Food Co.'s lines* in the territory on the Niagara Peninsular, lying south of Hamilton and east of Brantford to the Boundary. The International preparations are in great demand at this time of year and dealers would do well to have a large assortment on hand for the Fall trade. My representative will call on you at any time with full particulars. Thanking you for past favors,

I am, yours truly,

W. H. MERRIMAN.

WHAT INTERNATIONAL STOCK FOOD WILL DO FOR YOU

International Stock Food will pay you a quick and sure profit the year around.

International Stock Food will advertise your store and bring you new trade.

International Stock Food will prove the best selling and best advertised specialty line you ever had in stock.

\$ Are you in business to make money? \$

Write to **W. H. MERRIMAN, ST. CATHARINES,** for the best money-making proposition of the year.

A beautiful colored lithograph of Dan Patch, 1.55 and Crescus, 2.02 $\frac{3}{4}$, making a fast mile, will be mailed, absolutely free postage prepaid, to any grocer in the above-mentioned territory who writes to **W. H. MERRIMAN** telling where he saw this advertisement. Grocers in other parts of Ontario address

**INTERNATIONAL STOCK FOOD CO.
TORONTO, CANADA**

Currants Currants Currants

GREECE'S FINEST PRODUCTIONS:

**HAYCASTLE, OLYMPIC, PARADISE,
MINERVA, ATHENA**

OUR SPECIALTY is CURRANTS. The best growers in Greece—from the best districts in Greece—supply us. Our goods are about ¼c. per pound higher in price, and one cent per pound better in quality—but it pays to buy QUALITY. Poor currants are always dear—ever think of it? Our travellers will tell you We are the largest dealers in currants in Canada.

W. H. GILLARD & CO.
HAMILTON

Wholesale Grocers

Importers of Fine Fruits

We Have

our "Kiji" Japan Tea
in store, also Aylmer
"Celery Relish" and
Whole Rose-bud
"Beets."

LUCAS, STEELE & BRISTOL

Wholesale Grocers,

HAMILTON,

ONT.

BLACK JACK

WILL BRING NEW CUSTOMERS TO YOUR STORE.

TRY IT



SOLD BY ALL
JOBBER

¾-lb. tins—8 doz. in case.

"ANTITIS PEPPER"

The New Pepper Packed in 2, 4, and 8 oz.,
1 lb. and 7 lb. Tins.

KING OF ALL PEPPERS

Guaranteed absolutely a pure blend
of Finest Peppers

Specially Selected
Carefully Ground. Scientifically Prepared

Write for particulars and samples, to

ANTITIS PEPPER CO., 40 Botolph Lane
LONDON, England

TRIAL ORDERS SOLICITED



CAPSTAN BRAND PURE MINCE MEAT

Package Mince Meat
Put up in ¼ Gross Cases

2-lb. Pails, 2 doz. in Crate

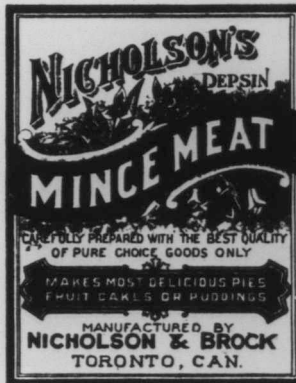
¼ " ½ " "

25-lb. Pails. 75-lb Tubs

½-Barrels and Barrels.

Ask Your Wholesale Grocer for It

The CAPSTAN MFG. CO., Toronto, Ont., Can.



"The Rolling Stone

gathers no moss," and the
"rolling" grocer gathers no
business. Stick to

NICHOLSON'S MINCE MEAT

We Recommend: N. & B. Jelly
Powder, N. & B. Icing Powder,
N. & B. Pudding, N. & B.
Veriquick Tapioca,
Brock's Bird
Seed.

NICHOLSON & BROCK, 9 Jarvis St., Toronto, Ont.



The Standard Dollar Pickle.

No better value can be produced for the money.

A Sixteen Ounce bottle filled with fresh clean crisp vegetables, pickled in our malted vinegar.

They have the taste, appearance and quality of the high priced grades.

Mixed Pickles, Chow Chow and White Onions in Single Cases of 2 doz. or in Assorted Cases, Tissue Wrapped.

\$1.00 per doz., f.o.b., Montreal

The OZO CO., Limited
MONTREAL

n Tea
ylmer
and
-bud

RISTOL

ONT.

PER"

n 2, 4, and 8 oz.,
and 7 lb. Tins.

PERS

d
ppers

ically Prepared

h Lane
England

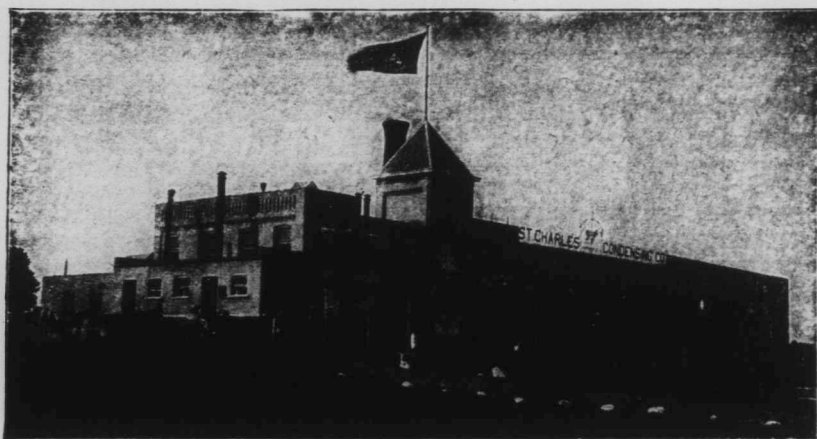
illing Stone

ross," and the
icer gathers no
ick to

ON'S
MEAT

l: N. & B. Jelly
B. Icing Powder,
ddine, N. & B.
k Tapioca,
k's Bird
eed:

, Toronto, Ont.



INGERSOLL, CANADA-FACTORY

AN EASY ONE.

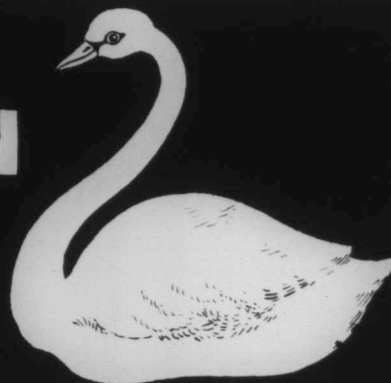
Added to our splendid assortment of
GOLD MEDALS.

ST. CHARLES EVAPORATED CREAM

given Highest Award at World's Fair St. Louis, Mo., 1904. Proven the purest and best and for many purposes **PREFERABLE TO FRESH MILK.** Can be purchased through any wholesale house.

St. Charles Condensing Co.

KEEP YOUR EYE ON THE WHITE SWAN



There are many brands of Jelly Powder on the market—some better than others, nearly all good, but only **one** of **outstanding merit.** A brand that stands pre-eminent for **high grade** and absolute merit. A brand that has staunch friends in almost every town from Halifax to Vancouver, and that is gaining in reputation every day.

GREIG'S - WHITE SWAN—is a household word throughout Canada, and is everywhere recognized as synonymous with worth. That's why the White Swan Jelly Powders are manufactured and sold in such volume.

Not only are the goods of unimpeachable quality, but the price we sell them at is such that the dealer can make a better profit than on any other. Our method of advertising is to make it **worth while** for the merchant to handle our brand.

All Greig's White Swan goods are profitable for you to handle.

THE ROBERT GREIG COMPANY, Limited
WHITE SWAN MILLS
TORONTO

RETURNED
Dec/11/06
Book No. 58
Page No. 58
aaw

GREIG'S White Swan BRAND

CROWN BRAND CATSUP

In Pints and Quarts

GUARANTEED FINEST IN CANADA

Write for quotations before purchasing elsewhere

CROWN MANUFACTURING COMPANY, LIMITED
9 and 11 Francis Street, TORONTO, ONT.

Fi

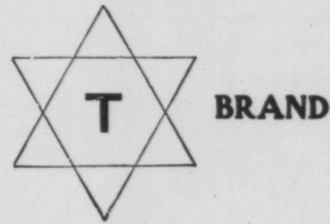
JA

5

VALI

TAB

2, 4



Finest Cleaned Currants
Finest Cleaned Sultanas

In 1-lb. handsome, attractive packages

Save loss by shrinkage, vermin, loss of time

Our travellers have samples and quotations

JAMES TURNER & CO. LIMITED
HAMILTON

Ex. S.S. Jacona
(NOW IN PORT)

5,000 BOXES RAISINS

VALENCIA RAISINS

F.O.S., Select and Hf. Crown Layers, ROGERS and ARGUIMBAU

TABLE RAISINS

Boxes, 1/4 Boxes and Packages (BEVAN & CO.)

Ask for Our Prices

What about Dates?

L. CHAPUT, FILS & CIE.

WHOLESALE IMPORTERS

CHOICE GROCERIES, TEAS, WINES AND LIQUORS

2, 4, 6 and 8 DeBresoles Street, - - MONTREAL

NE.

ment of

CREAM

orld's Fair St.
urest and best
ERABLE TO
hased through

ensing Co.

's why the

s such that
to make it

RETURNED
Dec/10/06

to owner

Book No. 58

No. 58

0.000

AND



P

LIMITED

QUALITY TELLS

That is why the sale of our goods under registered brands are increasing so wonderfully every month. **QUALITY** is our first consideration and no matter how the market goes, **WE MAINTAIN IT.**

In spite of the great advance on all Japan Teas, we still offer our **GREAT CONDORS** at old prices; they are the most remarkable values going:—

Condor	XX ,	80-lbs.,	18c.	Condor	X ,	80-lbs.,	27½c.
"	XXX ,	"	19½c.	"	IV ,	80-lbs.,	28½c.
"	XXXX ,	"	21½c.	"	III ,	40-lbs.,	35c.
"	V ,	"	25c.	"	II ,	40-lbs.,	37½c.
				Condor II , 40-lbs., 42½c.			

Coffees	Madam Huot's Coffee,	1-lb. tins,	32c.
	It is a gem—has no equal.	2-lb. tins	62c.
	3MO Blend, of pure Coffee, heavy rich	- - -	35c.
	Condor " " " The name says high quality	- - -	30c.
	Old Crow " " " the best at	- - -	25c.

A fancy tin FREE and FREIGHT PAID on all 50-lb. and over trial orders.

Just In—Ex Tango Maru and Athenian:

100 each— 200 H/c. Condor XXXX	- - - -	21½c.
257 H/c Japan Tea—the finest value at	- - - -	20c.

Ex Tosa Maru and Shinano Maru:

325 H/c. Condor Japan—	XX,	XXX,	XXXX.
	at 18c.	19½c.	21½c.

Ex Strs. Tarenfel and Marksburg:

300 H/c. Ceylon green—	Hyson—	Young Hyson—
	16½c.	18½c. and 20c.
50 x 40-lb. boxes Ceylon Green Gun Powder, beautiful make, extra choice liquor	- - - -	20c.
137 x 40-lb. boxes Ceylon Green Pinhead Gun Powder, beautiful make, choicest liquor, at	- - - -	27½c.

We make a speciality of flavory **CEYLON BLACKS—Try our 3 leading lines**

Conway, **17½c.**, Kilton, **22½c.**, Warwick, **27½c.**

The E. D. MARCEAU CO.
MONTREAL LIMITED

Cup Quality

If you will use Red Rose Tea in your own home you will find it has more **cup quality**, more **real tea value**, than any other tea you have ever used.

Just the tea you want for your best customers.

If you are not using it will you allow me to send you a sample package.

TORONTO OFFICE:

3 Wellington East.

GEO. H. CAMPBELL
Manager

T. H. ESTABROOKS

ST. JOHN, N.B.

ADVANCE IN APPLE PACKING

Results of Recent Instructions as Demonstrated at the Ontario Fruit and Flower Show—Honey Exhibit and a Honey Book—A Splendid Show.

The third Ontario Horticultural Exhibition of fruit, flowers, vegetables and honey, Tuesday to Saturday of last week in Massey Hall, Toronto, was so pronounced a success so far as the number and quality of exhibits went that it surprised even its managers.

The number of entries was 1500 more than last year and that was 1200 more than expected. In conjunction with the Exhibition the annual meetings were held of the Ontario Fruit Growers' Association, the Ontario Vegetable Growers' Association, the Ontario Beekeepers' Association and in the proceedings was much of interest to every wide-awake purveyor of food stuffs.

An inventory of the fruit exhibit was prepared for the Dominion Department of Agriculture and it shows the extent of this department, 20 county exhibits comprising 538 plates of apples, general display of apples, single varieties, 350 plates; pears, 77 plates; grapes, 32 plates; four society exhibits comprising 384 plates; exhibits of 8 experimental stations and 2 experimental farms, comprising 283 plates; pyramids of fruit 45; commercial packages, 288; 3 package displays by the co-operative associations comprising 67 packages of grapes, boxes and baskets 25.

In the exhibit of home-canned fruit there were 237 jars.

Better Apple Packing.

The feature of the exhibition, however, from every point of view was the improvement shown in apple packing and packages.

Deputy Minister of Agriculture C. C. James when at the exhibition speaking of this feature said: "and what pleases me more than anything else is the increasing tendency to use boxes in the packing of apples. When the Horticultural Exhibition opened for the first time three years ago, there were only one or two boxes—now there are over two hundred exhibited. There is double the money in the fruit so packed, either for domestic or foreign use."

This year the boxes are practically uniform. This has been brought about by the adoption of the British Columbia box, 10x11x20, containing 2200 cubic inches, which is just 18 cubic inches less than a bushel.

A carload of B.C. boxes, that is 30,000 were brought here by the Cold Storage & Forwarding Co. of St. Catharines, one of the growers' co-operative associations. They have been adopted also by the Chatham Association. These boxes are of British Columbia spruce. The sides are thicker than the top and bottom which keeps the sides from bulging and enables close packing of the boxes for shipment.

The packing of these boxes showed remarkable advancement beyond the packing of former years. It was a demonstration of what the progressive apple growers have learned from the experts brought on here by the Government. Bois of British Columbia, two years ago and Stewart of Idaho this year.

Work Quickly Done.

There are 130 different combinations for packing these boxes and the expertness quickly attained in the art is amazing. The principal commercial packs however, are few and they are shown in the accompanying illustration. There is the side pack with the spaces at the side; the end pack with the spaces at the end, and one or two others. By these expert methods a dozen more apples can be got into a box and there is no breaking loose and bruising of the fruit. The ordinary time required to pack a box is from 5 to 10 minutes. A girl employe of the Cold Storage Co., St. Catharines, wrapped and packed 33 boxes of pears in less than 8 hours besides sweeping up the packing house and getting her own boxes and paper. That is less than 15 minutes for wrapping each pear and packing a box.

At the St. Catharines Exhibition next September a packing competition will be held and prizes will be awarded. This is an advantageous move the Ontario Exhibition authorities should copy next year. The cost of wrapping and packing a box of pears, including paper is less than 10 cents.

The exhibit of apples in barrels was the best ever. The packing in this department also showed marked improvement, and this having been a dry season the color and appearance of the fruit was excellent.

As usual the judges of the commercial packages were Alex. McNeil, chief of the Fruit Division of the Department of Agriculture, Ottawa, and Inspector P. T. Carey, both men of pronounced ability and long experience.

The Vegetables.

In the vegetable department there were 400 entries, half as many again as last year. The features showing pronounced excellence were cauliflower and onions. The ropes of onions were especially fine. There were cauliflowers more than a foot in diameter and Brussels sprouts which experts declared could not be excelled in the Old Country. This department of the exhibition was under the direction of F. F. Reeves, Humberstone, president of the Ontario Vegetable Growers' Association.

New Line in Honey.

This year the honey exhibit, instead of being made up of a lot of individual exhibits was a large display put up by the Ontario Beekeepers Association. Instead of prizes the Association was granted \$200 to pay the expenses of the exhibit. It contained upward of 2500 pounds, clover, basswood, buckwheat, in the comb and strained in glass and tin. A new feature was the use of lithographed tin instead of plain tin for pails.

For the dealer in honey an interesting feature of the display was the free distribution of a little book entitled "Food Value of Honey and Honey Cooking Recipes." It is a book of interest to every house-keeper and every grocer who wants to push his honey trade would do well to get a few hundred of

them and distribute them among his customers. The president of the Beekeepers' Association R. H. Smith, St. Thomas, had charge of the exhibit. It was very tastefully arranged and proved an attractive feature of the Exhibition and interested a great many visitors.

Bigger Building Needed.

The flower show part of the Exhibition which, naturally, is the part the public most delight in was also an advance upon other years. It occupied most of the main auditorium. The commercial package fruits, and all the vegetables were relegated to the basement where the light and accommodation was very poor. The Exhibition has outgrown Massey Hall and an effort should be made to secure the Armouries for it next year. It is practically a public undertaking in the interest of the fruit, vegetable, flower, and honey industries of the country and there should be no difficulty in securing the Armouries.

George A. Robertson of St. Catharines told the Vegetable Association:—"The continued introduction of new diseases, the production of new varieties, and the bringing into being of new conditions, will keep the tomato-growing industry in an experimental stage for some years yet."

The Committee of the Fruit Growers' Association appointed to report regarding the Spencer seedless apple, stated—"although the core is smaller and less distinct than the average apple there is still sufficient to make the process of coring a necessity. The practical absence of the calyx tube leaves an abnormally large and deep opening reaching to the core—thereby involving loss of flesh nearly equal to a normal core as well as affording a harbor for injurious insect pests. The specimens examined showed this space to contain an objectionable mold-like accumulation. They also gave well developed seeds though fewer than the normal apple. The specimens seen by us were about equal to our Fameuse or Snow and those tested for quality were about equal to the Ben Davis."

DISCUSSED AND ORDER DUPLICATES.

Half a score grocery travellers were sitting about after supper in a Western Ontario town, the other evening, discussing ways and means. The question of giving their customers duplicates of orders came up. Opinion was against the practice of giving duplicates.

Then the quiet man butted in:

"Well, if I were a retailer, I would have a duplicate of every order I gave. If it served no other purpose, it would keep me from ordering the same stuff from any one of the dozen travellers that called before the goods were delivered. But if the retailers don't know enough to demand duplicates, it's not my business to educate them."

The Canadian Grocer wishes to join the many friends of W. G. Estabrook of the firm of J. F. Estabrook & Sons, St. John, N.B., in expressions of sympathy because of the death of his daughter, and only child.

TRA

Correspondents of the firms referred to when requesting a Superintendent of C. Trade and Commerce

1341. Peas-grain merchandise be placed in a reliable shipping large white p

1343. Split asks to be placed Canadian ship oats, haricot cereal product

1345. Chee: South African experience in the stuffs is anxious exporter of chickens and bell

1346. Dairy dairy farmer communication with dairy cows.

1349. Eggs: Sheffield productions for eggs in large shipping pondence with

1350. App firm desires to tion with Canadian invites correspondence Best Canadian furnished.

LONDON

Changes in Houses.

Last week of ownership of grocery business

The long esterville & Co., been taken over Hoekin, brother played in the Mr. Somerville London nearly time was in J. Wm. Horner, tner & Somerville in years and dual life altogether began th in the store of police court el ben together i whole experien

J. & G. Blo Wednesday of store occupied months by Ed known as "J. 2nd Dundas S are brothers, a known in the country, where years. John B ing for a Lon he and prior ical store at M held has also fence in the g spent some ye

TRADE ENQUIRIES.

Correspondents desiring to get in touch with any of the firms referred to should quote the reference number when requesting addresses. For information write to Superintendent of Commercial Agencies, Department of Trade and Commerce, Ottawa.

1341. Peas.—A well known firm of grain merchants in Scotland desires to be placed in communication with some reliable shippers in Canada of blue and large white peas, suitable for boiling.

1343. Split peas, etc.—A London firm asks to be placed in communication with Canadian shippers of split peas, flaked oats, haricot beans, groats and other cereal products.

1345. Cheese, butter, eggs, etc.—A South African gentleman of much experience in the importation of food stuffs is anxious to represent a Canadian exporter of cheese, butter, eggs, poultry, hams and bellies.

1346. Dairy cows.—A South African dairy farmer desires to get into communication with a Canadian exporter of dairy cows.

1349. Eggs and Butter.—A large Sheffield produce firm desires quotations for eggs (small sized) and butter in large shipments, and invites correspondence with Canadian shippers.

1350. Apples.—A Sheffield produce firm desires to get in direct communication with Canadian apple shippers, and invites correspondence and quotations. Best Canadian and English references furnished.

LONDON GROCERY NEWS.

Changes in Two Important Retail Houses—The Association.

Last week is marked by the change of ownership of two of the best known grocery business in the city.

The long established business of Somerville & Co., 112 Dundas Street, has been taken over by John W. and Alfred Hoekin, brothers, who have been employed in the store for several years. Mr. Somerville has been in business in London nearly thirty years, and at one time was in partnership with the late Wm. Horner, the firm name being Horner & Somerville. He is well advanced in years and is retiring from commercial life altogether. The Hoekin brothers began their career as grocerymen in the store of John Moule, the present police court clerk of London, and have been together in their work during their whole experience.

J. & G. Bloomfield began business on Wednesday of last week, in the grocery store occupied during the past few months by Edwin Lees, and formerly known as "John Lawson's Grocery," 261 Dundas Street. Messrs. Bloomfield are brothers, and are particularly well-known in the northern part of the country, where they have lived several years. John Bloomfield has been traveling for a London wholesale house lately, and prior to that conducted a general store at Mooresville. George Bloomfield has also had considerable experience in the grocery line, although he spent some years teaching school and

was recently a teacher in the Fort William High School. Mr. Lees came from Hamilton, when he bought out Mr. Lawson, and his son came with him. A short time ago Mr. Lees, junior, decided to go to Cobalt and Mr. Lees, senior, arranged to establish a brokerage business here with wholesale grocers as his customers.

The Retail Grocers' Association deemed it advisable to take some action to stop wholesalers from selling to people outside of the trade, and invited a deputation of the wholesale men to a meeting of the Association on the 7th instant to discuss the matter. It is said that friends of employes of the wholesale houses are often supplied with goods to the detriment of the men in the retail business.

TRAVELLERS NEW PRESIDENT.

E. D. Marceau Elected by Acclamation—Other Nominations.

Saturday evening last at a general meeting of the Dominion Commercial Travellers' Association, held in their



E. D. MARCEAU.

rooms at Montreal, nominations for officers and directors for the ensuing year were received.

The officers were elected by acclamation, the results being:—President, E. D. Marceau; Vice-President, John Patterson, Manufacturers' Agent, formerly with Greenshields, Limited; Treasurer, Robert C. Wilkins, re-elected.

Directors were nominated as follows:—A. J. Brown, E. E. Guilbault, J. T. McBride, J. T. Parkes, G. W. Prescott, James Robertson and S. D. Stewart. As there can be only five directors it will be necessary to hold an election. This will be held at the annual meeting, which takes place December 15, at Karn Hall.

It was decided to hold the annual dinner, for which the Association is noted, and a committee was appointed to make arrangements.

A special committee, appointed at the last annual meeting of the Association is to investigate the manner in which were conducted the last annual elections made a report. The matter was settled by the secretary, Mr. Wadsworth apologizing to Mr. Egan for any remarks made at that time. The whole trouble was due to a misunderstanding.

Fred C. Cains, retiring president, occupied the chair. He spoke of the progress being made by the Association, and prophesied a very satisfactory report at the annual meeting. The membership had been largely increased, while the death claims were light, and as a consequence the Association was likely to show up well financially.

PERSONALS

Geo. Knowles, Newmarket, was in Toronto last week.

A. W. Hawkins, Bracebridge has been ill but is back at the store again.

A. McLagan, has joined the travelling staff of J. M. Douglas & Co., Montreal.

Harold Hill of Hill & Co., Orangeville, has been spending a few days at Markdale the home town.

August Schmeidel, Berlin, was thrown out of his rig by his horses running away recently and broke a leg.

Each member of the firm of Maine & Ewing, Teeswater, is building a fine brick house for himself. Trade is very brisk with them.

A. D. Hodgins of Stewart's Chocolates, Toronto, was in Montreal last week, and dropped into the offices of the Canadian Grocer.

Victor Chapman, North Bay, has had a prospector operating for him in the Cobalt region. It is told he has refused \$20,000 for one location.

J. E. White, general merchant, with a couple of partners located a mine last spring, and recently disposed of their interests in it for \$60,000.

J. Radcliffe, Stouffville, a large purchaser and exporter of apples in addition to his general store business, has been very busy for a few weeks past.

Mr. Smythe, son of W. R. Smythe M.P., Rydlenbank, and manager of his father's general store there, was recently married and has returned from his honeymoon traveling.

George Hepburn, secretary of E. W. Gillett Co., Ltd., is spending two weeks in the Northern wilds chasing the nimble deer. Here's hoping venison appears on the Hepburn menu upon his return.

Frank Sloan, of John Sloan & Co., Toronto, and Mr. Maxwell, one of the firm's travelers spent several days in the Cobalt region last week. A private car was placed at their disposal on the Temiskaming and Northern railway and they had a thoroughly enjoyable and very interesting outing.

THE CANADIAN GROCER

Established 1886

The
MACLEAN PUBLISHING CO.
Limited.

JOHN BAYNE MACLEAN President

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, Alberta, Saskatchewan, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island, Newfoundland and abroad.

OFFICES

CANADA—

MONTREAL 232 McGill Street
Telephone Main 1255

TORONTO 10 Front Street East
Telephone Main 2701

WINNIPEG 511 Union Bank Bldg
Telephone 3726

VANCOUVER F. R. Munro

ST. JOHN, N.B. Geo. S. B. Perry

7 Market Wharf

J. Hunter White

GREAT BRITAIN—

LONDON 88 Fleet Street, E.C.

Telephone Central 12960

J. Meredith McKim

MANCHESTER 92 Market Street

H. S. Ashburner

FRANCE—

PARIS Agence Havas, 8 Place de la Bourse

SWITZERLAND—

ZURICH Louis Wolf

Orell Fussli & Co.

Subscription, Canada and United States, \$2.00

Great Britain, 8s. 6d. Elsewhere 12s.

Published every Friday.

Cable Address Adscript, London.

Adscript, Canada.

OUR NEWFOUNDLAND TRADE.

Some time ago, it was stated as a probability in these columns that American manufacturers would open a co-operative sample room in St. Johns, Newfoundland, with a view to trying to regain their trade in the island. This they have done, and Canadian manufacturers and merchants with a trade in the island colony, should adopt similar means to hold the trade they have got and extend it. In July last, E. D. Arnaud, Canadian commercial agent in the island wrote of Newfoundland in the "Weekly Report" of the department of Trade and Commerce:—

"It may be generally stated that the inhabitants have to be fed and clothed by importations from abroad."

"For many years these have mainly been brought from Great Britain and the United States for reasons which are well understood, but which at the present time have not the same force that they once had. The rapid progress of Canada as a manufacturing and exporting country, together with the greatly improved facilities of communication with this ancient colony, is sufficient to account for the fact that the imports from Canada have been largely augmented in recent years, naturally at the expense of our competitors in Great Britain, and more particularly those in the United States.

"Other things being equal, there is, I am satisfied, a decided preference in favor of Canada, and it only remains for the traders of the Dominion to cultivate in a careful way the requirements and good-will of their kinsmen in this

THE CANADIAN GROCER

colony, not only to retain the large share they now have, but to extend it very materially in the years to come."

In 1901 Canada exported to Newfoundland goods to the value of \$2,260,499. In 1905 this sum had increased to \$3,473,713; but the last fiscal year shows a decrease to \$3,213,439. In 1901 Canada imported from Newfoundland goods to the value of \$625,610. This was increased to \$1,197,372 in 1903; fell to \$1,059,417 in 1905 and rose during the fiscal year of 1906 to \$1,758,425.

ORANGES AND THE BOX TRUST.

The cost of boxes to the orange producers of California has been increased by the "box trust" about 30 per cent., and instead of the profits which the growers had looked forward to owing to the favorable outlook for the coming season, they are now face to face with actual loss. The rise in price is especially hard on the independent shippers, as it seems that members of the Exchange will be protected from the increase by early contracts with the box material manufacturers. The Mexican growers, although interested in the affair, are not so deeply concerned as those of California.

To what extent the Canadian market will be affected by the advance is not yet known, but outside of the question of price, it is said that one result may be that the growers will make use of baskets instead of boxes for shipments to the East. This plan is said to have been tried in a number of instances and found feasible. Canada is fortunately in such a position that she is dependent upon no particular market for her orange supply, and all are covered by the same duty, so that if there is trouble in one quarter she has but to draw more heavily on the other producing points.

The California fruit is a favorite in Canadian markets, however, and a very steep increase in price will be necessary to curtail its sale to any appreciable extent.

UNIFORM FREIGHT RATES.

Every year at about this period there is great activity in the warehouses of wholesale establishments, due largely to the general desire to make as many shipments as possible before the close of navigation. There are numerous lake and river ports which are more easily and speedily reached by water than by rail; some of which can only be reached conveniently by water. Transportation by rail is made difficult by the lack of sufficient freight cars. The principal cause of the unwonted shipping activity however, is that on the 15th November

winter freight rates come into force on the railways and are considerably higher than the summer freight rates.

Why should there be a difference in the rates for the two seasons? Certainly with conditions such as they are to-day one would not think it necessary that there should be any difference. True, the railway companies may have greater difficulties to contend with from fall to spring, but they don't justify an advance of 20 per cent. to 25 per cent. The practice is an old one and conditions are greatly changed since it was inaugurated. Business men do not feel that they are being fairly dealt with by the railways.

JAPAN EATING BREAD.

Japan is at last beginning to receive the attention due her as an objective point for the export of Canadian flour. The Japanese are rapidly adopting the use of wheat and flour in the place of an exclusive rice diet, and the United States has so far reaped the greatest benefits from the change. In 1905 the exports of wheat from that country to the port of Kobe, Japan, were valued at \$343,301, while the nearest competitor was Australia, with shipments approximating \$212,628. Canada's share of the trade figures in the reports as nil. Imports of flour from the United States for 1905 amounted to nearly two million dollars, while Canada's were valued at \$39,948.

Mr. Alexander MacLean, Canadian Commercial Agent in Yokohama, has been urging that greater attention be paid the Japanese field by Canadian producers, and Earl Grey, on his recent Western tour, spoke on the same lines.

The Japanese demand for flour is chiefly confined to the lower grades, (mainly) because the use of flour is making the greatest strides among the poorer classes of the country, they having found that the quality of wheat mixed with rice is not only more strengthening, but cheaper than rice alone. A large quantity is also used for making paste in the manufacturing of screens, fans, kites and similar articles.

A report from the United States Consul at Kobe, states that Japanese imports of rice are falling off to a marked extent, and that the heavy tariff now imposed will further lessen these, while it will increase the consumption of bread.

If the poorer grades of wheat and flour have found such favor among the poorer classes of the country, there is no reason why the better grades should

The Canadi

not find at the better Canada's i tige of it. tion was milling co having as i tion of flou ica. There be followe

THE HU

In our is attention t the Canad London, de the "Weel ment of ' October 22

The edit with the on an oth not, in a the courtes ure in which rem High Com ful speed

"Certa rected in lay upon in publish missioner? dated Mar in Weekly departmen that the r partment the editor 15th of th agents' re prepared the High published in No. 14

"I am dian Groc subscriber good by s the licens ing the e people no but peop The pe will agree He make cipalities probably The stor one muni fined witi

not find an equally good place among the better classes. The opportunity is Canada's if she wishes to take advantage of it. One step in the right direction was the recent incorporation of a milling concern in British Columbia, having as its main object, the exportation of flour to Japan and South America. There is room for the example to be followed by many more.

THE HURRY WAS IN LONDON.

In our issue of October 26th, we drew attention to the fact that the report of the Canadian High Commissioners in London, dated March 31st, appeared in the "Weekly Report" of the Department of Trade and Commerce, dated October 22nd.

The editor of the "Report" responds with the following "Special Notice" on an otherwise blank page. We cannot, in a notice to our readers, return the courtesy in space, but we have pleasure in publishing the explanation, which removes the onus in the esteemed High Commissioner's office, for unlawful speed in transmitting the report:

"Certain criticism having been directed in the press to the apparent delay upon the part of this department in publishing the Canadian High Commissioner's Report from London, Eng., dated March 31st, 1906, which appeared in Weekly No. 143 of October 22nd, the department desires to make it known that the report was received at the department on October 8th, too late for the edition of the Weekly issued on the 15th of that month, as four commercial agents' reports previously received, were prepared for that issue, consequently the High Commissioner's Report was published the following week, namely, in No. 143, of October 22nd."

THE PEDLER.

"I am well pleased with The Canadian Grocer," writes a Western Ontario subscriber. "Think you could do some good by stirring up a movement to raise the license on pedlers. They are hurting the country stores and doing the people no good, as their prices are high, but people will buy of any pedler."

The pedler is a nuisance. Everyone will agree with that except the pedler. He makes a living in a dozen municipalities and pays taxes in only one, probably a very small amount at that. The storekeeper pays heavy taxes in one municipality and his trade is confined within a narrow area why should

the itinerant trader be allowed to demoralize the business of the settled merchant? Municipal councils everywhere should look to it that their merchants are protected from unfair competition.

On the other hand it is up to the merchants to make a fight for their trade. They can do it and win out. They can push their tea trade by judicious advertising and good salesmanship. It isn't manly or businesslike where opposition comes to simply stand aside and let the opposition have its way.

The merchants should press the fight in the first direction; get together and persuade the council to impose upon pedlers such a license as will conserve the interests of the local merchants.

WHAT CASH DISCOUNTS REPRESENT.

The margin between buying for cash and accepting the full credit terms represents to many a merchant an amount with which he could be well satisfied without figuring on any further net profit from his business. How, in view of this, the importance of cash discounts can be overlooked is amazing. One does not have far to seek to see evidences of their great potency as an element in successful modern merchandizing. Take the big departmental stores, for instance, which are taking away by their mail order system a great deal of trade from the country merchants. Cash discounts represent the greater part—and in some cases all—of their net profit. That is how they are able to make prices which attract readily, and emulation of their policy in this respect is the first step that the small dealer must take in placing his business on such a basis that the people of his district will prefer patronizing the home market to sending abroad. Competition at the present day is so keen that the man who would attain success must figure close and hard, and pass by no short cut that presents itself. There is none that will curtail the distance which he must travel more than that to which access is gained by way of cash discounts.

In the majority of cases it will pay the merchant to borrow money from the bank for the purpose of discounting his bills. It is easy for him to figure out how he is going to profit handsomely by doing this.

From merchants at various points we learn that the trend of trade is more and more toward a cash basis. The public has plenty of money and, generally speaking, asks for credit as little as possible. This is a satisfactory condition that should be nursed into greater pro-

portions each year, until the straight cash business is made possible. To reach this goal should be the ambition of every merchant.

NOT BEER—TEA.

Beer, the ancient staple of the British people, is rapidly losing its place as an article of necessity to the daily life of the country. Great Britain is already one of the world's greatest tea-drinking nations, yet recent statistics show such an increase in the imports of tea for home consumption, and such an enormous decrease in the consumption of beer, that it is now asserted that the Briton is changing his national beverage from beer to tea.

A consular report states that "English journals draw as a deduction from these figures that the habits of their people are improving." Certainly from the tea dealers' point of view their habits are improving, and it is to be presumed that temperance advocates will shout in triumph over the regeneration of a people apparently lost in vice. But what of the authorities who affirm that the health of the tea-drinker is infallibly undermined and eventually ruined by the continued use of the cup that cheers but not inebriates? Are they to be expected to sit idly by and witness the British people sliding into national insanity or other awful doom? There must be some who will awake to the possibilities of an event like this—some who will safeguard the nation in this hour of peril.

If the consumption of alcoholic beverages is now so near extinction, where then is the *raison d'être* of the Women's Christian Temperance Union and other kindred organizations? Why continue their allegiance and confine their attention to a cause which is dead? Why will not they seek for new worlds to conquer, and become the saviours of the nation by the institution of a Society for the Prevention of Tea-Drinking throughout the British Empire?

Mr. Alexander McLean, Canadian commercial agent in Japan, according to an Ottawa despatch, thinks that Canadian firms should have representatives in Japan if they wish to witness an increase in their business with the Japanese. In effect, Mr. McLean says that it is hardly likely that Canadian houses will notice any large increase in their trade with the Orient unless they send agents there to represent them.

Markets and Market Notes

QUEBEC MARKETS.

POINTERS—

- Fish—Revised.
- Maple Products—Advanced.
- Evaporated Apples—Advanced.

Montreal, Nov. 15, 1906.

Jobbers report an active trade in general grocery lines. The market this week does not present anything particularly new of interest. Sugar remains about steady under the recent decline, business transacted in this line being fair to good. In canned goods nothing new has transpired. In teas, green particularly Ceylon and Indian, are reported very strong, while low grade blacks are higher. A little more enquiry for molasses is noticeable. In dried fruits, the feature of the week is the arrival of the second and last steamer direct from the primary markets. This is the Jacona which brought a cargo of assorted goods. Currants have been again advanced. In spices there is a firmer tendency in the market. Coffees are moving out slowly in some quarters, but in other sections a good trade is passing. Evaporated apples are higher again this week.

CANNED GOODS.—In canned goods the situation is absolutely without feature. Nothing new has transpired. Grocers who have not yet received their orders in full should soon be quite stocked. The shortage of strawberries is being felt in some sections. There is nothing new in tomatoes, nor in corn or peas. Fair trade is passing in these lines, but the size of any orders received is not large, owing to the fact that grocers have but recently received these goods for which they placed their order a few months back.

SUGAR.—Sugar is about steady at prices quoted. Beets were a little lower the beginning of the week, but the raw markets have been up one day and down the other, so that the situation is not materially effected. Fair trade is passing.

Granulated, bbls.	44 30
" " 1-bbls	4 45
" " bags	4 25
Paris lump, barrels	4 95
" " half-barrels	4 95
" " boxes, 100 lbs	4 85
" " boxes, 50 lbs	4 95
Extra ground, bbls.	4 70
" " 50-lb. boxes	4 80
" " 25-lb. boxes	4 90
Powdered, bbls	4 70
" " 50-lb. boxes	4 30
Phoenix	4 30
Bright coffee	4 10
" " yellow	4 15
No. 3 yellow	4 15
No. 2 "	4 00
No. 1 " bbls.	3 90
No. 1 " bags	3 85

SYRUPS AND MOLASSES.—Rather more interest is noticeable in molasses and syrups, owing to weather being conducive to more sales. The tone of the market is not effected.

Barbadoes, in puncheons	0 30
" " in barrels	0 32
" " in half-barrels	0 33
New Orleans	0 22 0 35
Antigua	0 30

Porto Rico	0 40
Corn syrups, bbls.	0 02
" " 1-bbls	0 03
" " 1-bbls	0 03
" " 35-lb. pails	1 47
" " 25-lb. pails	1 00
Cases, 2-lb. tins, 2 doz. per case	2 95
" " 5-lb. " 1 doz.	2 40
" " 10-lb. " 1 doz.	2 35
" " 20-lb. " 1 doz.	2 25

TEA.—China greens, but particularly Ceylon and Indian greens are reported exceptionally strong. The market is almost bare of Ceylon green, Hysons, for which there is a large demand. All low grade blacks are higher. Ceylon Pekoe Souchongs and Orange Pekoes have been advanced fully a penny a pound in London and Colombo during the past two weeks.

Japans—Fine	0 26	0 30
Medium	0 20	0 23
Good common	0 13	0 18
Common	0 13	0 15
Ceylon—Broken Orange Pekoe	0 20	0 38
Pekoes	0 17	0 20
Pekoe Souchongs	0 15	0 20
Indian—Pekoe Souchongs	0 12 1/2	0 18
Ceylon greens—Young Hysons	0 17	0 20
Hysons	0 16	0 17
Gunpowders	0 13 1/2	0 14
China greens—Pingsuey gunpowder, low grade	0 11	0 15
" " pea leaf	0 19	0 22
" " pinhead	0 31	0 35

COFFEE.—In coffee there is nothing new of interest to report. Jobbers report a fair demand for all lines.

Jamaica	0 10 1/2	0 11
Java	0 18	0 30
Yocha	0 19 1/2	0 22
Guo, No. 7	0 09 1/2	0 10
Santos	0 10 1/2	0 11
Maracaibo	0 11	0 13 1/2

FOREIGN DRIED FRUITS.—The market continues interesting. Most lines quoted are still upward in tendency. In California, the market for seeded raisins is now fully 50 per cent. higher than at the time of opening. It is currently reported that more raisins were sold than were grown. Evidently too much faith was placed in the first estimates of the crop, which, as events proved, were far too high. In some quarters to-day the crop is said to be as high as 60,000 tons, with a probability of being from 10,000 to 15,000 tons short of this figure. About the only California article now left to be sold is the prune. The market is firm at present, especially for forward shipments. Valencia raisins are rather easier in tone. Spot stocks are very light. Orders to arrive are being booked at prices slightly lower than now ruling. The second and last direct steamer, the Jacona, has arrived in Montreal, with a good cargo, which will be the means of filling numerous orders. Currants are again higher, the price having been advanced 1-2c.

Valencia Raisins—	
Fine off-stalk, per lb	0 08 1/2 0 09
Selected, per lb	0 09 1/2 0 10
Layers	0 09 1/2 0 10

Dates—	
Dates, Hallowees, per lb	0 05 0 06
Californian Evaporated Fruits—	
Apricots, per lb	0 22 1/2
Peaches, "	1 16
Pears, "	0 17

Malaga Raisins—	
London layers	2 25
"Connoisseur Clusters"	2 50
1-boxes	0 80
Royal Buckingham Clusters, 1-boxes	1 10
3-boxes	3 50
Excelsior Window Clusters, 1-boxes	4 50
2-boxes	1 30

Californian Raisins—	
Loose muscatels, fancy seeded, in 1-lb. pkgs.	0 10 0 11
" " choice seeded, in 1-lb. pkgs.	0 10 0 11
" " 2 crown	0 08 0 08 1/2
" " 3 crown	0 09
" " 4 crown	0 09 1/2

Prunes—	Per lb.
40-50s	0 08 1/2 0 09
50-60s	0 08 0 08 1/2
60-70s	0 07 1/2 0 08
70-80s	0 07 0 07 1/2
80-90s	0 06 0 06 1/2
90-100s	0 06
Oregon prunes (Italian style), 40-50s	0 08 1/2
" " 50-60s	0 07 1/2
Oregon prunes (French style), 60-70s	0 07 1/2
" " 90-100s	0 06
" " 100-120s	0 05

Currants—	
Filiatras, uncleaned, barrels	0 18 0 08 1/2
Fine Filiatras, per lb., in cases	0 08
" " cleaned	0 08
" " in 1-lb. cartons	0 09
Finest Vostizzas	0 08 1/2 0 09
Amalias	0 07 1/2 0 07 1/2
Sultana Raisins—	
Sultana raisins, per lb.	0 08 0 12
1-lb. carton	0 10

Eleme Table Figs—	
Six crown, extra fancy, 40-lb. boxes	0 13
Four crown, fancy, 10-lb. boxes	0 09
Three crown	0 08
Glove boxes, fine quality, per box	0 10
Fancy washed figs, in baskets, per basket	0 20
" " pulled figs, in boxes, per box	0 22
" " stuffed figs	0 28
12-oz. boxes	0 06 1/2 0 07

SPICES.—While nutmegs are cheap, the general tendency of all lines in this market is upward. Reports from primary markets indicate this, although prices locally continue without any material change.

Peppers, black	0 16 0 22
" " white	0 25 0 30
Ginger, whole	0 16 0 24
Ginger, Cochim	0 17 0 17 1/2
Cloves, whole	0 17 0 32
Cream of tartar	0 25 0 30
Allspice	0 12 0 15
Nutmegs	0 30 0 55

PEELS.—Peels continue firm, although prices show no change.

Citron peel, per lb	0 19 0 21
Lemon peel, per lb	0 14 0 11
Orange peel, per lb	0 10 1/2 0 11

BEANS.—Spot stocks are very low. Except for the holdings of a few jobbers, which are light, there are practically no lots of any size on the market. Prices remain at last week's figures.

Choice prime beans..... 1 51 1 55

EVAPORATED APPLES.—Evaporated apples continue to advance. It is very difficult to obtain anything like good sized lots, and under the circumstances dealers feel justified in asking 8 1-2c to 9c.

MAPLE PRODUCTS.—An active demand prevails for all lines. Dealers report considerable enquiry for maple sugar, which is higher this week.

Maple syrup, bulk, per lb.	0 07 0 08
Pure Townships sugar, per lb	0 10
Pure Beauce sugar, per lb	0 10

RICE AND TAPIOCA.—There is little interest in the rice and tapioca markets at the moment. Business being done is not very large. Prices are unchanged.

B rice, in 10 bag lots	3 30
B rice, less than 10 bags	3 30
CC rice, in 10 bag lots	3 30
CC rice in less than 10 bag lots	3 30
Tapioca, medium pearl	0 07 1/2 0 08

RAW FUR.—The season for raw furs is now just about opening and dealers are anxious to receive shipments from any grocers who have the

skins to sell according to the large, medium Bear, black..... Raccoon..... Fisher, dark..... Otter, dark and fin Marten, dark..... Mink, dark..... Lynx..... Weasels..... Skunk.....

ONTA

POINTERS.

- Dried fruit
- Valencia r
- on spot.
- Butter—A
- All canned
- Red clover

Business i

food stuffs sections are some districts the fact that or another, 1 short of help Fall work, crops.

Locally, d vance. Suga canned good but this see

CANNED

ation is v salers repor sumptive d and west, adian cann per cent. of not seem to than last y upon the pac pretty carefu pack is a li Some of the afford to, an better prices at prices in tions. Some advance afte

TEA.

Lat don indicate dians is heavy and animate

COFFEE.

and locally

SUGAR.

quiet, with Reports of t all favorable the American fined are un

Paris lumps, in 50-l in 100-l St. Lawrence gran Redpath's granulat Acadia granulated Berlin granulated Phoenix Bright coffee No 3 yellow No 2 " No 1 " granulated and yel

skins to sell. Prices offered vary, according to the size of the skins, whether large, medium or small.

Bear, black	4 00	12 00
Raccoon	0 50	1 50
Fisher, dark	5 00	7 00
Outer, dark and fine	15 00	25 00
Marten, dark	3 00	5 00
Mink, dark	2 25	5 00
Fox, red	1 75	3 00
Lynx	4 50	7 00
Weasels	0 10	0 50
Skunk	6 00	1 50

ONTARIO MARKETS.

POINTERS.—

Dried fruits—Continue to advance. Valencia raisins and currants—Scarce on spot. Butter—Advanced. All canned goods firm. Red clover, fancy—Advanced.

Toronto, Nov. 15, 1906.

Business in all lines of seasonable food stuffs continues brisk, but collections are a little disappointing in some districts. This is largely due to the fact that farmers, from one cause or another, principally because they are short of help and behind with their Fall work, are not marketing their crops.

Locally, dried fruits continue to advance. Sugar seems to be steadier. The canned goods situation is very firm. But this seems true of all food stuffs.

CANNED GOODS.—The tomato situation is very interesting. Wholesalers report that already the consumptive demand, especially north and west, is heavy. The Canadian canners filled only 80 or 85 per cent. of their orders, and they do not seem to have been much heavier than last year. The issue now turns upon the pack of the other canners. A pretty careful estimate is that the total pack is a little larger than last year. Some of the outside canners who can afford to, are holding their stocks for better prices, and there have been sales at prices in advance of present quotations. Some wholesalers look for an advance after Christmas.

TEA.—Latest mail advices from London indicate that the market for Indians is heavy, and for Ceylons slower and animated. Locally prices are firm.

COFFEE.—The market is very quiet, and locally without feature.

SUGAR.—The raw market is very quiet, with a tendency to steadiness. Reports of the European beet crop are all favorable, and the same is true of the American beet crop. Prices of refined are unchanged.

Pans lumps, in 50-lb. boxes	5 03
" " in 100-lb. "	4 93
St. Lawrence granulated, barrels	4 38
Redpath's granulated	4 38
Acadia granulated	4 33
Berlin granulated	4 28
Phoenix	4 38
Bright coffee	4 18
Bright yellow	4 23
No. 3 yellow	4 23
No. 2 "	4 08
No. 1 "	3 98
Granulated and yellow, 100-lb. bags 5c. less than bbls.	

THE MARKETS—ONTARIO

SYRUP AND MOLASSES. — The market is firmer. Prices are unchanged.

Syrups—		
Dark	0 33	0 35
Medium	0 28	0 42
Bright	0 28	0 42
Corn syrup, bbl, per lb.	0 03	0 04
" " kegs " "	0 03	0 04
" " 3 gal. pails, each	1 4	
" " 2 gal. "	1 0	
" " 2-lb. tins (in 2 doz. case) per case	1 5	
" " 5-lb. (in 1 " " " " " "	2 40	
" " 10-lb. (in 1 " " " " " "	2 35	
" " 30-lb. (in 1 " " " " " "	2 25	
Molasses—		
New Orleans, medium	0 30	0 35
" " bbls	0 30	0 35
Barbadoes, extra fancy	0 40	0 50
Porto Rico	0 45	0 60
West Indian	0 30	0 35
Maple syrup—		
Imperial qts	0 87	0 95
1-gal. cans	1 00	1 00
5-gal. cans, per gal.	0 75	0 75
Barrels, per gal	4 50	4 50
5-gal. Imp. brand, per can	5 10	5 10
1-gal. " " per case	5 60	5 60
1-gal. " " " "	6 00	6 00
qts. " " " "		

DRIED FRUITS.—Prices continue to advance somewhat. Currants and raisins are scarce on spot. Some houses have been unable to fill all their orders.

Prunes Santa Clara—			
Per lb.		Per lb.	
90-100s, 50-lb. boxes	0 05	60-70s, 50-lb. boxes	0 07
80-90s " "	0 06	50-60s " "	0 08
70-80s " "	0 07	40-50s 25-lb. "	0 09
		30-40s " "	0 10

Note—25 lb. boxes 1c. higher than 50 lb.

Candied and Drained Peels—		
Lemon	0 10	0 11
Orange	0 11	0 12
Fig—		
Elemes, per lb.	0 18	0 15
Tapnets, " "	0 03	0 04
Currants—		
Fine Filiatras	0 07	0 08
Patras	0 18	0 04
Uncleaned, 1c. less.		

Raisins—		
Sultana	0 10	0 12
" " Fancy	0 14	0 14
" " Extra fancy	0 18	0 18
Valencias, selected	0 08	0 08
Seeded, 1-lb. packets, fancy	0 10	0 10
" " 16 oz. packets, choice	0 09	0 09
" " 12 oz. " "	0 08	0 08

Dates—			
Hallowes	0 05	Fards choicest	
Sais	0 04	" choice	
Domestic evaporated apples	0 07		

NUTS.—Prices are unchanged.

Almonds, Tarragona, per lb.	0 14	0 15
" " Formigetta	0 13	0 14
" " shelled Valencias	0 31	0 32
Walnuts, Grenoble	0 14	0 15
" " Bordeaux	0 10	0 11
" " shelled	0 27	0 28
Pilberts, per lb.	0 09	0 11
Pecans, per lb.	0 14	0 17
Brazils, per lb.	0 17	0 18
(The following quotations on peanuts are for sack lots, green. For roasted add 2c.)		
Selected Spanish	0 08	0 08
A 1's, banners and suns	0 08	0 08
Japanese Jumbo's	0 08	0 08
Virginia	0 10	0 10

SPICES.—The Jamaica ginger crop has been a failure and there is consequently a tendency towards firmer prices.

Peppers, blk	0 16	0 20
" white	0 25	0 30
Ginger	0 18	0 35
Cassia	0 25	0 25
Nutmeg	0 45	0 75
Cloves, whole	0 20	0 30
Cream of tartar	0 25	0 35
Allspice	0 22	0 28
" whole	0 17	0 20
Mace	0 17	0 20
Mixed pickling spices, whole	0 15	0 20
Cinnamon, whole	0 17	0 20
" ground	0 21	0 2

RICE AND TAPIOCA.—Quotations are unchanged.

Rice, stand. B.	0 03	0 03
Bangoon	0 03	0 03
Patna	0 05	0 05
Japan	0 06	0 07
Java	0 06	0 07
Sago	0 07	0 10
Carolina rice	0 07	0 10
Tapioca, medium pearl	0 07	0 10
" double goat	0 07	0 07

BEANS.—Quotations are lower.

Beans, hand picked, per bush	1 65
" prime, No. 1	1 55
" Lima, per lb.	0 06

SEEDS.—The only change is an advance in the price of fancy red clover. Supplies are scarce.

Alsike—		
Fa. cy lots, per bush	6 50	6 75
No. 1	6 01	6 25
No. 2	5 75	6 00
No. 3	4 35	5 10
Red Clover—		
Fancy	7 50	7 75
No. 1	7 00	7 25
No. 2	6 35	6 75

Samples containing a large percentage of buck-horn, catch fly, etc., are at a big discount.

Timothy.—

Machine threshed	1 65	1 85
Flail threshed, right usual cl.	2 00	2 35

Lots containing seeds bring from 11-2c. to 21-4c. a lb.

HIDES, WOOL AND FURS.—Wool is slightly lower. Country hides are 1-4 c. better. Lambskins, horse hides and rendered tallow are advanced.

Hides, inspected, cows and steers, No. 1	0 11
" " No. 2	0 10
Country hides, flat, per lb., cured	0 10
Calf skins, No. 1, city	0 12
" " No. 1, country	0 11
Lamb skins	0 70
Horse hides, No. 1	3 50
Rendered tallow, per lb.	0 06
Pulled wool, super, per lb.	0 25
" " extr.	0 27
Wool, unwashed fleece	0 15
" washed fleece	0 24

FURS.

	No. 1, Prime
Raccoon	1 40
Mink, dark	4 50
" " pale	2 50
Fox, red	3 00
" cross	3 00
Lynx	5 50
Bear, black	12 00
" " cats and yearlings	5 00
Wolf, timber	2 75
" " prairie	1 25
Weasel, white	0 60
Badger	1 50
Fisher, dark	5 00
Skunk, black	1 25
" " short striped	0 90
" " long striped	0 50
Marten, fall	3 50
Muskrat, fall	0 16
" " winter	0 20
" " spring	0 23
" " western	0 12

N. B. MARKETS.

St. John, N.B., November 12th, 1906.

Dealers are extremely busy, particularly the wholesale grocer. His great difficulty is to get the goods he has bought, with which to fill his orders. The railways seem to be tied up. There is great delay even between here and Montreal. Perhaps the greatest difficulty is in the case of California dried fruits, while one car came through in nineteen days, many cars are a month on the way. Considering the conditions in California, shipments have been made promptly, except in the case of carton prunes, the outlook is these will be very late, owing to the difficulty in getting the cartons. Another difficulty the wholesaler meets, is in getting cars for outward shipments.

In the markets, raisins and currants are higher, and in short supply. Spices, particularly Jamaica ginger, hold at full values. Cream of tartar rather higher. Rice firmly held.

OIL.—It is all rush in burning oil. dealers trying to get orders filled before close of navigation. Prices unchanged. A fair, steady sale for lubricating oils. Gasoline continues a fair

WESTERN ASSOCIATION NEWS

"The Canadian Grocer" the Official Organ.

Address all communications for this department to THE CANADIAN GROCER,
511 Union Bank Building, Winnipeg, Man.

demand, while in both these lines this is the quiet season, still there are openings for business now that there are not in the summer. Paint oil quiet, with firm prices ruling. Cod oil in fair receipt.

SALT. — Quite full stocks held in Liverpool coarse salt. Prices are firm. Owing to the high freights charged by the Winter port boats receipts, at least for some time, will be small. In fine salt, business is quiet.

CANNED GOODS. — Vegetables, which are the big line, are very firmly held. Corn, and particularly tomatoes, rather light supply, that is looking forward for the whole season. In fruits, full values asked. Strawberries, which have a good sale here, are high. Spring salmon continue to be received. This line particularly controls the market. Full values rule. Lobsters extreme. New oysters quoted, prices are high. One result of the agitation in American canned meats is that such lines as potted ham are offered in two grades. Canned meats are firm. In domestic fish, business is rather dull.

GREEN FRUIT. — In apples, best stock brings full figures. Oranges continue ruling at full figures. Jamaicaicas quite reasonable. Lemons, while lower, are still high. Stock offered is good. Sale of bananas beginning to drop off. Grape fruit is becoming more popular. Some particularly nice Bahama stock offered. Bahama oranges also being pushed. Cranberries higher. Cape Cods about out of the market. Season in Canadian grapes about over. Nice Malaga stock offered.

DRIED FRUIT. — Dealers find it difficult to keep track of the market. Market is almost bare of raisins. The few Velancias brought have been sold and no more to arrive. There is a fair stock of Malaga layer, though small boxes are short. There are no Malaga loose. About two cars new Californias have yet been received, and in loose none to hand, and the quantity bought not large. Prices in all raisins higher, and market very firm. Currants are also short and fill all. Prices are high. But one car prunes yet here. The prunes in cartons are proving a taking line, only a very few here and further supplies will be late. Dates and figs are firm. Peels are high, stock not large. Evaporated apples higher. In onions a full supply.

SUGAR. — While market is unchanged. The situation is not a strong one, it affects sales.

MOLASSES. — There are fair stocks, except perhaps in fancy Barbadoes. In this line higher prices asked. The quantity of Port Rico imported this year was not as large as usual.

FISH. — In fresh fish business is light. Supplies have been short. This has caused a firmer price in finnan haddies, Dry cod, while ruling at quite high prices, are not so firmly held. Supplies have been coming to hand quite freely. Pickled herring are easy. Smoked, while light supply, have but limited demand.

Winnipeg merchants are alive to the advantages to be derived by united action through their Association, and last week a deputation representing all branches of the retail trade, waited on the City Council to explain their grievances in relation to the removal of garbage. The deputation consisted of S. J. Rothwell, Horace Chevier, M.L.A., A. G. Lowman, Thornton Andrews, J. E. Thomas, Norman Lindsay, C. L. Chavest, J. A. Parks and T. E. McRobie. While the grocers and the butchers were the classes most interested, this deputation included representatives from the hardware dealers, clothiers, druggists and musical instrument dealers as well.

Their request was that garbage should be removed from stores by the city as it is done from private houses. The trade are willing to pay a special tax to have this work done by the city, as they complain that they cannot get satisfactory work from the carters and scavengers. Under the present system they cannot prevent the frequent delays of which the health department complain, and they are, moreover, compelled to pay ruinously high prices for this unsatisfactory service.

The civic health committee of the Council promised to give serious consideration to the representations of this deputation.

Mr. Coulson has sent out a circular letter to delinquent members of the Association calling their attention to the fact that their dues for this year have not been paid. No doubt many dealers in the country are as yet unable to see any direct pecuniary benefits from their membership in the Association, but they should remember that time is required to work the miracles which some members seem to expect. Since the Association was organized less than two years ago, it has gained recognition by wholesalers and manufacturers as a representative body of retailers, and it has been able to deal effectively with complaints about selling to consumers and similar grievances. It is surely worth very much to the retailers to have an organization prepared to speak for them in negotiations with other branches of the trade.

Members are not taking advantage as they should of the Association plan for the collection of overdue accounts. Winnipeg dealers have been using the Association collection forms for months past with the very best success, and the plan works as well in the country as in the city. It is the best system yet devised for the collection of slow accounts without antagonizing the trade unduly.

MANITOBA MARKETS

(Market quotations corrected by telegraph up to 12 a.m. Thursday, Nov. 15, 1906.)

Christmas grocery trade is now in full swing, and the local jobbing houses are very busy. As an instance of the volume of trade done by the Winnipeg wholesale houses, it might be mentioned that about a month ago, one local house had orders on file for 40 cars of straight groceries.

Values are steady in most lines quoted below, but there is a steadily upward tendency in the foreign dried fruit markets. Evaporated apples are also advancing.

CANNED GOODS. — The feature of the canned goods market is the scarcity of coho salmon. Local supplies are almost exhausted, and it is doubtful whether any more can be obtained. We quote:—

FRUITS.		Group No. 1.	Group No. 2 & 3
Apples—			
gallons, per doz.	3 24	3 20	
3-lb.	2 49	2 44	
Cherries—			
red pitted, per 2-doz. case	4 73	4 78	
red unpitted, " "	3 73	3 78	
black pitted, " "	4 73	4 78	
white pitted, " "	5 03	5 08	
Currants—			
new, red, 2 doz. cases per case	3 83	3 88	
black	4 13	4 08	
Gooseberries—			
new	4 53	4 58	
Pears—			
2s, F.B., per 2-doz. case	3 58	3 53	
3s, " "	4 69	4 64	
Peaches—			
2s	4 08	4 03	
3s	6 14	6 09	
Plums—			
Damson, 1s	2 63	2 58	
Lombard, 1s	2 73	2 68	
Greengage, 1s	2 83	2 78	
Pumpkins—			
3s	2 29	2 24	
Pineapples—			
2s, sliced, 2 doz. cases, per case	4 30	4 25	
2s, whole, " "	4 60	4 55	
2s, whole, " "	4 60	4 55	
2s, grated, " "	4 40	4 35	
Raspberries—			
red (new)	3 78	3 73	
black (new)	3 78	3 73	
Strawberries	4 80	4 75	
gallon, per doz.	6 80	6 75	
Blueberries, 2s, per case	2 10	2 05	
" gallons,	2 15	2 10	
Goodwillie's Goods.			
Strawberries, per case	2 10	2 05	
Red raspberries, per case	2 60	2 55	
Red cherries, " "	2 60	2 55	
Red currants " "	2 60	2 55	
Black currants " "	2 60	2 55	
Lawtonberries " "	2 60	2 55	
VEGETABLES.			
Beans—			
golden wax, " "	1 98	1 93	
refugee, " "	1 98	1 93	
" crystal wax	2 18	2 13	
Corn—			
2s	2 13	2 08	
Peas—			
(No. 4) 2s	1 98	1 93	
(No. 3) 2s	2 18	2 13	
(No. 2) 2s sweet wrinkle	2 28	2 23	
(No. 1) 2s extra fine sifted	2 78	2 73	
Succotash—			
2s	2 63	2 58	
Beets—			
whole, " "	2 08	2 03	
sliced, " "	2 28	2 23	
whole, 3-lb., " "	2 64	2 59	
sliced, " "	2 64	2 59	
Spinach—			
2s, per doz.	3 13	3 08	
3s	4 09	4 04	
gallon, per doz.	11 10	11 05	
Asparagus, per doz.	2 89	2 84	

NEWS

GROCER.

MARKETS

...d by telegraph up to 12 a.m. (Nov. 15, 1906.)

ry trade is now in local jobbing houses an instance of the ne by the Winnipeg might be mentioned ago, one local house or 40 cars of straight

y in most lines quot- is a steadily upward foreign dried fruit ted apples are also

U.S.—The feature of market is the scar- non. Local supplies ted, and it is doubt- ore can be obtained.

UITS.

	Group No. 1.	Group No. 2 & 3
.....	3 24	3 20
.....	2 49	2 44
se	4 73	4 78
.....	3 73	3 78
.....	4 73	4 78
.....	5 63	5 68
er case	3 83	3 88
"	4 13	4 68
"	4 53	4 58
.....	3 58	3 53
.....	4 69	4 64
.....	4 08	4 03
.....	6 14	6 09
.....	2 63	2 58
.....	2 73	2 68
.....	2 83	2 78
.....	2 29	2 24
per case	4 20	4 15
"	3 75	3 70
"	4 40	4 35
.....	3 78	3 73
.....	3 78	3 73
.....	4 80	4 75
.....	5 80	5 75
.....	5 10	5 05
.....	5 15	5 10

illie's Goods.

.....	3 10	3 05
.....	2 60	2 55
.....	2 60	2 55
.....	2 60	2 55
.....	2 60	2 55
.....	2 60	2 55

ETABLES.

.....	1 98	1 93
.....	1 98	1 93
.....	2 18	2 13
.....	2 13	2 08
.....	1 98	1 93
.....	2 18	2 13
.....	2 28	2 23
ifted.....	2 78	2 73
.....	2 63	2 58
.....	2 08	2 03
.....	2 28	2 23
.....	2 64	2 59
.....	2 84	2 79
.....	3 13	3 08
.....	4 09	4 04
.....	11 10	11 05
.....	2 89	2 84

A DOUBLE PROFIT

Royal Baking Powder Pays a Greater Profit to the Grocer Than any Other Baking Powder He Sells.

Profit means real money in the bank. It does not mean "percentage," which may represent very little actual money. A grocer often has the chance to sell either:

1. A baking powder for 45c. a pound and make a profit of 5c. or 6c., or,
2. A baking powder for 10c. a pound and make "20 per cent profit," which means only 2c. actual money. Which choice should you take?

Royal Baking Powder makes the customer satisfied and pleased, not only with the baking powder, but also with the flour, butter, eggs, etc., which the grocer sells.

This satisfaction of the customer is the foundation of the best and surest profit in business—it is permanent. Do not take the risk of selling a cheap alum baking powder; some day the customer may find out about the alum, and then your best profit in the customer's confidence is gone.

Royal Baking Powder pays greater profits to the grocer than any other baking powder he sells.

ROYAL BAKING POWDER CO., NEW YORK

The Canadian Grocer

Tomatoes— per case 2 79 2 71
Beans golden wax 1 98 1 93
refugee 1 98 1 93

FISH.

Salmon, Fraser River sockeye, per case 7 25
Skene River, " 7 10
River's Inlet, " 6 85
Red Spring, " 6 30
humpback, " 4 00
cohoes, " 5 75

(Prices are for delivery in October-November.)

Lobsters (new), 1-lb. flats, per case 16 50
1-lb. tails, per case 10 50
1-lb. tails, per case 15 00
flats, per case 15 50

MEATS.

Pork and beans 1s, per doz 1 25
Clark's 1 lb. plain, per case 2 30
tomato sauce, per case 2 30
Chili " 2 40
Soups, per doz 1 25
Canned chicken (Man. Can. Co.) per doz 3 25
turkey " 3 25
chicken, per doz 3 30
turkey " 3 30
duck " 3 30
Corned beef 2s " 2 80
Man. Can. Co. 2s per doz 2 50
Roast beef (Man. Can. Co.) 2s, per doz 2 50
(Clark's) 1s, per doz 1 55
Potted meats, 1s, per doz 0 55
Veal loaf 1/2 lb., per doz 2 50
Ham loaf 1 lb. " 2 50
Chicken loaf 1/2 lb. " 1 85
Lunch tongue 1s, " 3 00
Sliced smoked beef 1-lb. tins, per doz 1 80
Chipped 1-lb. tins, " 3 35
Sliced bacon, 1-lb. tins, " 3 10
Corned beef 1-lb. tins, per doz 1 50

SUGAR.—Prices are steady since the recent decline. We quote:—

Montreal granulated, in bbls. 4 90
yellow, in bbls. 4 50
Wallaceburg, in bbls. 4 80
Berlin, granulated in bbls. 4 75
Icing sugar in bbls. 5 50
Powdered sugar, in bbls. 5 30
Lump, hard, in bbls. 5 00
Raw sugar. 4 50

SYRUPS AND MOLASSES.—Corn syrups are reported to be in particularly brisk demand from the country trade. Quotations are:—

Syrup "Crown Brand," 2-lb tins, per 2 doz. case 2 25
Beaver Brand, 2 lb tins, per 2 doz case 3 10
Barbadoes molasses in 1/2-bbls, per gal. 0 40
New Orleans molasses in 1/2-bbls, per lb. 0 05 1/2
Porto Rico molasses in 1/2-bbls., per lb. 0 31
Blackstrap, in bbls., per gal. 0 33

COFFEE.—No change in price since the decline in Rio's noted in last week's issue. We quote:—

Whole green Rio, per lb. 0 10 1/2 0 11
Ground roasted Rio 0 16
Standard Java in 25-lb. tins, per lb. 0 33
Old Government Java in 25 lb. tins, per lb. 0 32
Imperial Java, in 25 lb. tins, per lb. 0 29
Pure mocha 0 25
Choice Rio 0 17
Seal Brand (C & S) in 2-lb tins, per lb. 0 32

THE MARKETS

Local Blends:— Mocha and Java in 2-lb. tins, per lb. 0 23

MINCE MEAT.—There is a good demand for mince meat at unchanged quotations.

Mince meat, 7 lb. pails, per lb. 0 09 1/2
" " 23 " " " " 0 08 1/2
" " 12 oz pkgs., per doz. 1 05

FOREIGN DRIED FRUITS.—No change in active quotations since the advances in seeded raisins noted last week, but the entire foreign dried fruit list is firmly held, and advances would create no surprise. We quote:—

Sultana raisins, bulk, per lb. 0 10
Table raisins, Connoisseur clusters, per case 2 60
Royal Buckingham, " 4 00
Imperial Russian " 5 25
California raisins, muscatels, 2 crown, per lb. 0 09

LAST MINUTE PROVISION MARKETS.

Montreal, Thursday, Nov. 15, 1906.

BUTTER—Market continues firm.
CHEESE—Little change in situation.
EGGS—Market strong. Prices unchanged.
PROVISIONS—Firm feeling in lard. Advance would not surprise. Smoked meats slow. Abattoir dressed hogs quoted at \$8.50 to \$8.75 per 100 lbs.

Prunes 100-120 per lb. 0 06 1/2
Currants, uncleaned, loose pack, per lb. 0 07 1/2
Hallowee dates, new per lb. 0 05 1/2
Figs, cooking, in topnets, per lb. 0 05 1/2
Apricots, choice, in 25-lb. boxes, per lb. 0 17 1/2

CANDIED PEELS.—

Lemon, per lb. 0 10 1/2
Orange " 0 10 1/2
Citron " 0 15 1/2
Mixed, in 1-lb drums, per doz. 2 10

NUTS.—In active demand for Christmas trade at following prices:—

Almonds, per lb. 0 16
Peanuts " 0 10 1/2
Walnuts, new, Grenobles, per lb. 0 18 1/2
Pecans, per lb. 0 15

SPICES.—

Pepper, black, in 10 lb boxes, per lb. 0 18
Cayennepepper, in 2 and 5 lb. tins, per lb. 0 20
Cloves, in 5 lb. boxes, per lb. 0 22

GROUND SPICES.

WHOLE SPICES.

Black pepper, per lb. 0 18
White pepper, per lb. 0 20
Cinnamon (ordinary), per lb. 0 18

COCOANUT.—In active demand at present. The shredded cocoanut in pails is quoted at 16 1-2c. per lb., and the feather strip at 17 1-2c.

BUCKWHEAT.—Quoted as before at \$1.70 per half sack.

RICE, TAPIOCA AND SAGO.—

Japan rice, per lb., cwt. lots 0 05 1/2
Rangoon rice, per lb. 0 04 1/2

POT AND PEARL BARLEY.—

Pot barley, per sack 2 50
Pearl barley, per half sack (49 lbs.) 1 75

BEANS.—White beans, hand picked are quoted at \$2.05 per bushel, the 3-lb. picked at \$1.80 and the 5-lb. picked at \$1.75.

OATMEAL AND CORNMEAL.—

Rolled oats, 80 lb sacks, per sack 1 85
Standard, per sack 2 35

WINNIPEG.

GREEN FRUIT.—

Famuse apples, per bbl. 5 50
Snow apples, per bbl. 5 00
Fancy greenings and other green var., per bbl. 3 50

NOVA SCOTIA MARKETS

Halifax, Nov. 13, 1906.

The local grocery markets are active and the prices fairly steady. There is a general complaint regarding scarcity of good butter, very little coming on the market at present. Dairy in tubs is quoted at 23 cents, and creamery prints at 27 cents. The receipts of eggs are light and are quoted at 22



LARD PA

marked do away surely g who we the Cor come w Mince ages su

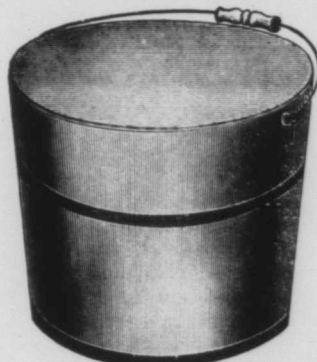
Th wood—at Re



P



LARD PAIL



CANDY PAIL



JAM PAIL

TRADE IN TIN CAN GOODS DEAD

The prejudice against goods packed in tin is becoming so marked that the Packer is being forced to the conclusion that he must do away with this style of package or the reputation of his goods will surely go down a peg in the estimation of the buying public. Dealers, who were the first to realize this fact (coming into direct contact with the Consumer) are continually expressing the view that the time has come when all articles of food such as Lard, Jam, Butter, Syrup, Candy, Mince Meat, Pickles, Biscuits, etc., etc., must be put up in wood packages such as

CANE'S NEWMARKET WOODENWARE

"THE STANDARD GOODS IN CANADA."

They are greatly superior to the "tin article"—being made of sweet, clean and natural wood—and are safe containers for foods of every description.

Read the following extract from a leading daily paper:

"The trade in tin can goods is dead! The agitation on the subject has affected everything that goes into a tin. Fruit, meat, vegetables, fish—everything." Such was the statement made the other day by the managing director of a firm largely interested in tinned goods. The imports of tinned meats to the Albert Docks, London, from Boston and New Orleans for the months of June and July in 1905, as compared with those for the same months this year are eloquent. Here they are:—

June, 1905	- - -	27,000 cases.
June, 1906	- - -	4,000 cases.
July, 1905	- - -	24,000 cases.
July, 1906—To date	- - -	Nil.

THERE IS NO PREJUDICE AGAINST WOODEN PACKAGES

Write for Quotations

UNITED FACTORIES LIMITED

Head Office: TORONTO

FACTORIES

Toronto, Newmarket and London

BRANCHES

Montreal, London and Winnipeg



PICKLE PAIL



SYRUP PAIL

..... 0 16
..... 0 35
..... 0 16
..... 0 19
..... 0 12
..... 0 15
..... 0 11
..... 0 32
..... 0 16
..... 0 15
..... 0 1

ES.
lb 0 18
per lb. 0 20
..... 0 24
..... 0 12
..... 5 11
..... 0 15
..... 0 13
..... 0 20
..... 0 7

ES.
..... 0 13
..... 0 2
..... 0 18
..... 0 24
..... 0 25
..... 0 14
..... 0 10
..... 0 08
..... 0 70
..... 0 12
..... 0 75

ective demand
ed cocoanut in
-2e. per lb., and
1-2e.
oted as before at

ND SAGO.—
..... 0 05
..... 0 05
..... 0 04
..... 0 04
..... 7 50
..... 7 75
..... 0 04
ARLEY.—
..... 2 50
..... 1 75
..... 3 50

ns, hand picked
bushel, the 3-lb.
e 5-lb. picked at
ORNMEAL.—
..... 1 85
..... 0 85
..... 0 39
..... 0 24
..... 2 50
..... 2 35
..... 1 60

EG.
les.
..... 5 50
..... 5 00
ar, per bbl. 3 51
per bbl. 3 55
..... 4 50
s, per box 2 07
emons.
200s, per case 6 25
case) 10 00
..... 11 07
..... 3 00
..... 6 51
..... 3 00
asket 0 40
ret 0 30
s.
..... 0 40
..... 0 02
case 4 00
..... 6 00

MARKETS
Nov. 13, 1906.
arkets are active
steady. There is
egarding scarcity
little coming on
. Dairy in tubs
s, and creamery
The receipts of
re quoted at 22

cents by the case. Guaranteed fresh eggs sell at 40 to 45 cents in the green market. Cheese is steady at 14 cents. The jobbers here are anticipating another decline in the price of sugar. California raisins are quoted here at 9 to 9 1-2 cents, and Valencia layers at 10 cents. New figs in ten pound boxes are quoted at 9 cents. The Dominion Molasses Company has advanced the price of Fancy Barbadoes two cents per gallon. The jobbing prices are: Puncheons, 30c to 31c; 40 gallon barrels, 33c to 34c; 25 gallons, 36c to 37c. Lard is quoted at 13 1-2c to 13 1-4c.

FISH.—Newfoundland fish buyers are invading the Nova Scotia fish markets, and they are buying up all the available dry codfish. Robert Moulton, a prominent fish dealer of Burges, Newfoundland, has been in Lunenburg the past week, and he has succeeded in purchasing 12,000 quintals of codfish from W. C. Smith & Co., and Adams & Knickle. The price paid was about \$6 per quintal. Some schooners have been chartered to carry the fish direct to Oporto, and the fish are now being weighed off and prepared for loading. It is also stated that Mr. Moulton has purchased 6,000 quintals at Lahave. The good demand for fish in the foreign markets is the cause of this speculative move. There was a slump in the price of mackerel in the Boston market last week, owing to the heavy receipts from Cape Cod. Most of the mackerel taken last week in the western shores of Halifax County, were purchased by Halifax dealers, iced, and shipped direct to Boston, but they brought more than the

price paid to the fishermen who caught them. This will cause a temporary setback to the shipments here, until the Boston market shows more strength.

WINDOW COMPETITION.

The art of decoration and display is in its infancy in the grocery trade of Canada. But it is developing rapidly and more interest is taken in it every year. In this trade science of attractiveness the window is a first consideration. Window dressing is very often the clerk's work, for one man who has natural ability in this direction there are a dozen who may become proficient by an intelligent study of the subject.

The Canadian Grocer desires to encourage interest in window dressing and has instituted a monthly competition with prizes of \$5, \$3 and \$2.

Every grocer or dealer in food-stuffs is eligible. All that is required is to address to the editor of the Canadian Grocer, 10 Front st. east, Toronto, a photograph of the window to be entered for the competition and a description of how it is dressed, naming the articles used, giving the name of the person who dressed the window.

David Churchill, Petrolea, has opened a grocery in his own block, lately occupied by C. R. Polly. Mr. Polly is moving to larger quarters in the Wickett Block.

The Wee MacGregor Company, Toronto agents for Skipper sardines, in their advertisement in this issue lay stress upon the fact that these sardines are entirely different from the ordinary Norwegian sardines, there being an absence of the smoky flavor. They are claimed by connoisseurs to be equal to the finest French fish. The proof of the pudding is in the eating, thereof, and the Wee MacGregor Company give everyone a chance to test the merits of the goods. Write them for sample, mentioning the Canadian Grocer.

**Flour, Grain, Hay,
Pork, Smoked
Meats, Fish, Etc.**

SEEDS A SPECIALTY.

GEO. TANGUAY

Office: 48 St. Paul St.

Warehouses: 33-35, 34-36 St. Andrew St.

QUEBEC

For the Holiday Trade

It is time to look up your stock of Holiday Goods if you are desirous of obtaining your share of the Holiday trade. How about

Cadbury's Cocoa Butter

We are agents for this justly celebrated line. This is something every confectioner requires.

Or if it is something in **Shelled Almonds** or **Shelled Walnuts** that you want, write to us.

We have the best goods on the market, and our prices are right

C. A. Chouillou & Co.

14 PLACE ROYALE
MONTREAL

Eastern Township Merchants

Make a Comparison between Montreal and Sherbrooke Freights to your Town.

We give you Montreal Prices.

GET OUR PRICES BY MAIL

FISH, FISH, FISH

T. A. BOURQUE

Wholesale Grocers

Sherbrooke, - - Que.

CONDENSE ADVER

Advertisements under insertion; 1c. a word each. Contractions count as 10. Advertisements receiving \$1,000 are allowed as 10. Cash remittances on advertisements. In no case are advertisements received without acknowledgment.

Where replies come cents must be added to

YEARLY

100 words each insert	100
" " " "	50
" " " "	25
" " " "	12

REPRESENT

AGENCY—Well Eastern, West required by large firm England, with special requirements of the stating territory of Box 101, THE CAN E.C., London, Eng

AGENCY

GOOD Canadian man with best and district. Reply Publishing Co., 88

GENTLEMAN with Provinces, Mag wants agency open to represent referters; address box Toronto or Montreal

SITUATION

FRUIT, etc.—Who experienced m highest refer Toronto.

OWING to ill health Ont., is offering business for sale

SITUATION

EXPERIENCED situation. Be Toronto.

nadian Grocer

a, has opened
ck, lately oc-
Mr. Polly is
ters in the

Company, To-
r sardines, in
his issue lay
these sardines
n the ordinary
e being an ab-
or. They are
o be equal to
The proof of
ating, thereof.
Company give
the merits of
for sample.
Grocer.

, Hay,
oked
Etc.

CIALTY.

GUAY

ul St.

St. Andrew St.

C

chants

etween

ooke

wn.

Prices.

AIL

FISH

QUE

s

Que.

THE CANADIAN GROCER

CONDENSED OR "WANT" ADVERTISEMENTS

Advertisements under this heading, 2c. a word first insertion; 1c. a word each subsequent insertion.

Contractions count as one word, but five figures (as \$1,000) are allowed as one word.

Cash remittances to cover cost must accompany all advertisements. In no case can this rule be overlooked. Advertisements received without remittance cannot be acknowledged.

Where replies come to our care to be forwarded five cents must be added to cost to cover postages, etc.

YEARLY CONTRACT RATES.

100 words each insertion, 1 year.....	\$30 00
" " " " 6 months.....	17 00
" " " " 3 months.....	10 00
60 " " " 1 year.....	17 00
" " " " 6 months.....	10 00
32 " " " 1 year.....	10 00

REPRESENTATIVES WANTED

AGENCY—Well connected representatives in Eastern, Western and Central Canada are required by large firm of malt vinegar brewers, in England, with special facilities for meeting the requirements of the Canadian trade. Write fully, stating territory covered, and giving references. Box 101, THE CANADIAN GROCER, 88 Fleet St. E.C., London, England. (fif.)

AGENCIES WANTED

GOOD Canadian agencies required by energetic man with best personal connection in Bristol and district. Reply "Bristol," care of MacLean Publishing Co., 88 Fleet St., London, E.C., Eng.

GENTLEMAN with established trade in Maritime Provinces, Magdalen Islands and Newfoundland, wants agency for wholesale grocery firm; also open to represent reliable feed, mill and grain exporters; address box 126 CANADIAN GROCER, Toronto or Montreal. (45)

SITUATIONS VACANT.

FRUIT, etc.—Wholesale or Retail—Wanted by smart experienced man, willing to take any berth; highest references. C. W., 130 Shuter St., Toronto. (46)

FOR SALE.

OWING to ill health Mr. Pritchard of Newbridge, Ont., is offering his general store, stock and business for sale. A first-class country stand. (46)

SITUATION WANTED.

EXPERIENCED traveller; good salesman; seeks situation. Box 127, CANADIAN GROCER, Toronto.

PAPER BORDERS IN FASHION.

The following is from a publication which is an authority on Interior Decorations and will interest every dealer in wall paper:

Decorations and will interest every dealer in border is in fashion, and we wish our answer could reach everybody at once and forever. The use of a border, whether ornamental or simple, is regulated by the character of the room and by the architectural proportions. Borders are always "in fashion." Sometimes a fabric for the wall or for doors or windows is complete without a border, sometimes it needs a border. It is like a picture which requires a frame, simple or ornamental, according to its character. There are occasions when the architectural character of a sidewall with moldings and cornices eliminates the need for a fabric border on the fabric, but the border is there—it's inwood. The border is the emphasized frame.

Capt. Thomas Wallace of Wallace Bros., Woodbridge, has returned from a visit to the Cobalt region.

BUSINESS CHANCES.

\$3750—A SOLID brick store and separate dwelling, storehouses, stable and drive shed, together with the goodwill of an old established general store, situated about 10 miles from Toronto. The postoffice is in the store, which does a yearly business of \$7,000 to \$10,000. This is sacrificing the property, but the owner is giving up and the property must be sold. No reasonable offer as to terms will be refused. National Trust Company, Limited, Real Estate Department, 22 King Street East. (47)

Expert Bookkeeping

Investigation and auditing of all classes of accounts undertaken. Trading, profit and loss accounts and balance sheets prepared. Sets of books opened and office systems devised in an up-to-date manner. Collection of accounts a specialty.

PERCY P. DAVENPORT

622 McIntyre Block, - - WINNIPEG, MAN.

Square your accounts



We are making a generous offer to the Retail Trade, to still further increase the sale of GOLD STANDARD BAKING POWDER "Guaranteed - the - Best."

If you are selling Baking Powder and wish to satisfy your customers, and make increased profits, we can interest you.

Drop us a postcard for particulars.

THE CODVILLE-GEORGESON CO. Limited

Dept. C.C.

Wholesale Grocers

WINNIPEG, - MAN.



Before buying

SALT

Write us for quotations and we can save you money

Mason & Hickey

108 Princess Street, WINNIPEG, Man.

FRESH PORK SAUSAGE

*JUST THE LINE FOR
COLD WEATHER
TO INCREASE YOUR SALES*

Our Sausage are noted for
Quality and Flavor.

Put up in 25 and 50-lb. Bas-
kets. Expressed to all points.

Let us add your address to our
Standing Order List.

THE PARK BLACKWELL CO.
PORK AND BEEF PACKERS LIMITED
TORONTO


English Brawn OR Potted Head Cheese

A very Seasonable Dish and a
Good Seller on the cooked
meats counter. Put up by us
in 5, 10 and 20-pound pails.

CLEAN, WHOLESOME and DELICIOUS

Shipped by Express
Promptly upon Receipt of Order.

F. W. FEARMAN CO.,
HAMILTON LIMITED



**Corona
FLAT SHOULDER BACON**

BONELESS

Can be easily sliced for frying,
broiling, or boiling.

**Mild New Sugar-Cure
Wrapped in Parchment**

and the price is right—12 cents
per pound.

Try a sample order.

We have no retail stores.

The Montreal Packing Co.,
MONTREAL, P.Q. Limited

Take Care of Your Sausage Orders

That We Can Do

Send You Sausage Trade

That We Can Do

N.B.—Sausage is our specialty, and sharp
grocers know it.



THE WM. RYAN CO., Limited

70-72 Front St. East, TORONTO, ONT.

The chee
very mixed
kets show
cline in pr
taken into
quality has
teriorated,
mostly of
ways more

Most fact
season and
ient quanti
make a few
and weathe
these chee
September
they should
price or va
of goods m

Our suppl
three distin
and early
make, and
these are
current rec
cheese, hav
the marke
grades are
only when
cleared off
mand for
will we aga

The stati
as ever, ou
light as co
but meanw
Great Brit
some of the
hope, that
out some o
possession
maturing d
"the big fi
does, howe
ation in th

Receipts
58,857 box
ages of but
cheese and
the same w
since May
cheese and
as compar
cheese and
for the co
year.

Our exp
boxes of
butter, ag
and 774 pa
week of las
1st of 2.1
360,418 pa
with 1,999,
371 packag
ponding pe

These fig
receipts of
an increase
boxes, leav
of cheese i
as compare
year, but s
so very mi
a safe as
Canada ar
less than a

Dairy Produce and Provisions

CHEESE AND BUTTER BULLETIN.

The cheese market is at present in a very mixed state, recent country markets show an apparent considerable decline in prices, it must, however, be taken into due consideration, that the quality has now also considerably deteriorated, as present offerings are mostly of November make, which is always more or less faulty in quality.

Most factories are now closed for the season and only those receiving a sufficient quantity of milk, are enabled to make a few cheese, but, owing to feed and weather conditions, the quality of these cheese is naturally inferior to the September and early October make and they should therefore not be classed in price or value with the better quality of goods made previously.

Our supplies at present consist of three distinct qualities, viz: September and early October make, late October make, and November make, and each of these are quoted differently, however, current receipts being the lowest priced cheese, have more or less influence on the market quotations as the better grades are at the moment neglected, and only when the lower priced goods are cleared off the market and a new demand for "finest quality" comes on, will we again see higher quotations.

The statistical position is as strong as ever, our stocks in Canada are very light as compared with previous years, but meanwhile, the visible supplies in Great Britain are considerable and some of the large houses there seem to hope, that they may be able to shake out some of the weaker holders and get possession of their goods by taking up maturing drafts, this is a game of "the big fish eating the little ones," it does, however, not affect the real situation in the long run.

Receipts in Montreal were last week 58,857 boxes of cheese and 7,002 packages of butter, against 66,849 boxes of cheese and 10,920 packages of butter for the same week of last year, or a total since May 1st of 2,229,325 boxes of cheese and 567,662 packages of butter, as compared with 2,190,998 boxes of cheese and 725,383 packages of butter for the corresponding period of last year.

Our exports were last week 55,083 boxes of cheese and 482 packages of butter, against 41,703 boxes of cheese and 774 packages of butter for the same week of last year, or a total since May 1st of 2,105,662 boxes of cheese and 360,418 packages of butter as compared with 1,999,496 boxes of cheese and 550,371 packages of butter for the corresponding period of last year.

These figures show an increase in the receipts of cheese of 38,327 boxes and an increase in the shipments of 106,166 boxes, leaving a decrease in the stocks of cheese in Montreal of 67,839 boxes as compared with the same date of last year, but stocks at country points are so very much less this year, that it is a safe assertion, that our stocks in Canada are 150,000 to 200,000 boxes less than a year ago.

In butter we find a decrease of 157,721 packages in the receipts and a decrease in the shipments of 189,953 packages, which would leave an apparent surplus of 32,232 packages in our stocks at present as compared with the same date of last year.

But butter is different from cheese, the latter is ruled by the exports, or by the demand from Great Britain, while the former is more or less dependent on the home consumption. We have in previous articles given our opinion, that butter has this season been largely shipped into Montreal and that other consuming points in the Dominion of Canada were cut short in their supplies in consequence.

Recent developments have fully confirmed this theory instead of larger supplies of butter on the Montreal market, we are actually short of local requirements and late country markets all showed a substantial advance in prices, caused largely by outside orders from western and country towns. Quite a lot of butter, both dairy and creamery, was sold to Toronto and other inland towns, both dairy and creamery butter was brought back from England and sold here at a profit to go West, all of which shows a shortage of supplies in places outside of Montreal and the situation seems therefore quite healthy, at any rate, we are now quite independent of the export trade and will need our supplies for the home consumption.

OUR OLD COUNTRY LETTER.

88 Fleet Street Lond n. E.C

November 3rd, 1906.

Supplies of Canadian cheese continue to come to hand in large quantities, but the demand is so poor as to make the volume of trade transacted on the spot very small. Buyers are showing no great desire to come in and buy. Even when they do come along, sellers, despite the general dullness of business, are not over hasty in making concessions. Probably they are bearing in mind the fact that future supplies from Canada cannot continue on the same scale as at present, and are keeping supplies in warehouse against future requirements. Judging from the half-hearted manner buyers have been making purchases for some while past, one cannot help thinking that they have been adopting a hand-to-mouth policy, and that their supplies on hand are small. In this case, sellers are wise in declining lower prices. As might be expected, cable advices from Canada are tending upwards. Spot quotations range from 62s. to 64s. The quality of Canadian cheese on arrival is, taken altogether, good, but one or two retailers say that by the time it reaches them it shows signs of staleness. This, of course, Canadians cannot prevent. It is the result of speculation over here.

Although the demand for butter has been better during the past few days, the demand for Canadian has shown little improvement. For choicest parcels sellers are endeavoring to make 114s., but the response is far from good. Supplies, however, are not large. Fair quantities of Australian, as well as of Siberian, are on hand, and these suffice to keep things going. Choicest Siberian makes 104s., with lower grades fetching anything from 94s. to 98s. This second grade butter is not clearing very fast. Siberian butter is very popular on this market, and it is wonderful what strides this industry has made within the past few years. Australian butter of choicest description is making 114s., with occasionally 116s. This is the new season's product.

Canadian bacon is in an unhappy way at the moment. Trade in Continental bacon has fallen off during the week, and this has had an adverse effect upon the market generally just at a moment when stocks of Canadian were beginning to accumulate. Prices have dropped something like 8s.

PROVISION SITUATION.

The Old Country market is not attractive to the Canadian Packer. Bacon selling there now at 54s cost 58s or 60s. Then the Christmastide is approaching when the British public expects something other than pork. The largest Canadian exporter sends forward normally 1,000 to 1,200 boxes of bacon a week and in anticipation of Christmas the cure for the week after next will be cut to 500 and for the next month the same.

The packers will turn their attention to the domestic trade and put away some stock for the early spring trade.

Farmers have not taken kindly to the decline in the price of live hogs, but they are coming to see that just before Christmas is not the time they can hold with any hope of a rise. Last week deliveries were a little below normal and Montreal got most of them. This week indications are that deliveries will be freer. Prices are down to a basis of \$5.40 to \$5.50 f.o.b. country points. One large packer quoted \$5.30 to \$5.35 and another \$5.50 to \$5.75. Stocks of domestic products are not very large, yet and demand is very good for the time of the year.

A winding-up order has been granted by the courts in Montreal in the case of the Colonial Creamery Company, of that city. The company has branches in Quebec and Sherbrooke, but the plant in Quebec is the only one running now. It is said that lack of capital caused the trouble, the company being but a young one. The stock is placed at \$20,000.

BUTTER, CHEESE, EGGS

If you have Butter, Cheese or Eggs to sell, write me. I am always in the market to buy. If you want to buy Eggs, Butter or Cheese, write or wire for prices.

B. H. POWER

218 ARGYLE STREET, HALIFAX, N.S.

SALT SALT

Table, Dairy and Cheese Salts. Fine and Coarse Salts in Sacks and Barrels, Land Salt.

C. R. COOPER

TORONTO SALT WORKS

TORONTO, ONT.

AGENT FOR THE DOMINION SALT AGENCY

DUNN PORK FACTORY FOR SALE

Sealed tenders marked "Tender for Dunn Pork Factory," will be received by the undersigned up to noon on Monday, 19th November, for the factory buildings, plant and premises and goodwill of the F. B. Dunn Packing Company, Limited, situated on the line of C.P.R. at Fairville, about a mile from the city of Saint John, N.B. The works are new and up-to-date. The goodwill of the business and all tools and delivery wagons included with the property; also a supply of ice now in store, sufficient for the ensuing season's operations. Ice is obtained from a pond on the premises in quantities sufficient for the business. The highest or any tender not necessarily accepted. For further particulars apply to the undersigned.

Barnhill, Ewing & Sandford

Solicitors.

Dated at St. John, N.B., 5th September, 1906.

BUTTER and EGGS

—WE ARE—

BUYERS and SELLERS

Correspondence solicited from **ONTARIO, MANITOBA and LOWEE PROVINCES.**

Rutherford, Marshall & Co.

Wholesale Produce Merchants.

TORONTO.

BROOMS BRUSHES BASKETS

WOODEN WARE **WILLOW WARE**

Paper Bags **Wrapping Paper** **Grocer's Sundries** **Twines**

WALTER WOODS & CO.
Hamilton and Winnipeg

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

PROVISION AND DAIRY MARKETS.

MONTREAL MARKETS.

PROVISIONS.—There has been no change in the situation since last report. Business is said to be only fair, the turnover last week not being as large as expected. Prices continue without change.

Lard, pure tierces	0 12 1/2	0 12 1/2
" " 56-lb. tubs	0 12	0 12 1/2
" " 20-lb. pails, wood (10 1/2)	0 12 1/2	0 12 1/2
" " cases, 10-lb. tins, 60 lbs. incase	0 12 1/2	0 12 1/2
" " 5-lb. "	0 12 1/2	0 12 1/2
" " 3-lb. "	0 12 1/2	0 12 1/2
Lard, Boar's Head brand, tierces, per lb.	0 09 1/2	0 09 1/2
" " 1/2-bl. l., per lb.	0 08 1/2	0 08 1/2
" " tubs	0 10 1/2	0 10 1/2
Cases, 20 3-lb. tins, per lb.	0 10 1/2	0 10 1/2
" " 12 1/2-lb. tins	0 10 1/2	0 10 1/2
" " 6-lb. tins	0 10 1/2	0 10 1/2
20-lb. wood pails, each	2 00	1 90
Wood net, tin packages, gross weight—		
Canadian short cut mess pork	\$22 50	\$23 00
American short cut clear	22 00	22 50
American fat back	23 00	23 50
Breakfast bacon, per lb.	0 15	0 15
Hams	0 14 1/2	0 15
Extra plate beef, per bbl.	12 50	13 00

BUTTER.—Demand for butter this week has been very good, fresh receipts going into consumption as rapidly as obtained. There is no accumulation of the finest butter and supplies of held creamery are being drawn upon to meet the demand for a lower priced butter than the absolutely fresh article.

Choicest creamery, salt, 56 lb. boxes	0 25 1/2	0 25 1/2
" " pound prints	0 26	0 26
Medium creamery	0 23	0 23 1/2
Western dairy	0 20	0 21

CHEESE.—This week the feeling in the cheese market is slightly easier. Export business is very small, but the local demand continues good at prices quoted. November make is half a cent lower than other cheese.

Ontarios, September make	0 13 1/2	0 14
" " October make	0 13	0 13 1/2
Townships, September make	0 13	0 13 1/2
" " October make	0 13	0 13 1/2
Quebecs, September make	0 13	0 13 1/2
" " October make	0 13	0 13 1/2

EGGS.—Fair to good demand prevails for eggs. Orders received are not large, merchants not wishing to carry too large stocks with the market in its present condition. Prices remain about the same as formerly.

Fresh selects, doz	0 57
Storage " "	0 24
Fresh No. 1 "	0 23
Storage No. 1, doz	0 22

HONEY.—Demand is good at prices quoted, but supplies are small and constantly diminishing. It is expected that stocks will be quite exhausted before the arrival of the new crop next year.

White clover comb honey	0 15	0 16
White clover, extracted tins	0 11	0 10 1/2
Buckwheat	0 09	0 09

TORONTO MARKETS.

PROVISIONS.—Prices remain fairly steady at last week's quotations. Lard continues firm, with tubs 1-4c higher. Beef is higher.

Long clear bacon, per lb.	0 11 1/2	0 12
Smoked breakfast bacon, per lb.	0 15	0 16
Roll bacon, per lb.	0 11	0 12
Small hams per lb.	0 15	0 15
Medium hams, per lb.	0 14	0 14
Large hams per lb.	0 11 1/2	0 11 1/2
Shoulder hams, per lb.	0 16 1/2	0 16 1/2
Backs, plain, per lb.	0 16 1/2	0 17 1/2
" " pea meal	21 50	22 00
Heavy mess pork, per bbl.	22 50	23 00
Short cut, per bbl.	0 11 1/2	0 11 1/2
Lard, tierces, per lb.	0 12	0 12 1/2
" " tubs	0 12 1/2	0 12 1/2
" " pails	11 00	12 00
" " compounds, per lb.	6 50	7 25
Plate beef, per 200-lb. bbl.	4 50	6 50
Beef, hind quarters	6 50	7 50
" " front quarters	4 00	5 00
" " choice carcasses	0 07	0 08
" " common	0 10	0 11
Mutton	8 00	8 50
Lamb	0 07	0 10
Hogs, street lots	0 07	0 10
Veal		

BUTTER.—The market is about a cent higher than a week ago, but the opinion prevails that the advance will not hold. It is argued that the cheese factories are closing and more milk will be directed to the creameries and more will go to make dairy butter.

Creamery prints	0 25	0 28
" " solid, fresh	0 24 1/2	0 26
Dairy prints, choice	0 22	0 23
" " tubs, choice	0 22	0 23
Baker's butter	0 19	0 20

EGGS.—Practically no strictly new laid eggs are coming in, such are being 28c to 30c. Other kinds are unchanged in price. The market looks good. A decline is not anticipated this side of Christmas.

Eggs (strictly new laid)	0 22	0 20
" " Treble	0 22	0 23
" " nickled	0 21	0 21
" " splits	0 18	0 18

CHEESE.—Prices are a little easier.

Cheese, large	0 13 1/2	0 13 1/2
" " twins	0 13 1/2	0 13 1/2

POULTRY.—The market continues in an unsatisfactory condition. Demand has not awakened. Receipts this week have been a little light and if the cold weather lasts it will stiffen things up. Prices are unchanged.

Live Weight.		
Old fowl	0 05	0 06
Ducks	0 17	0 18
Young chickens	0 07	0 08

Dressed weight.		
Old fowl	0 05	0 07
Ducks	0 19	0 10
Young chickens	0 19	0 19
Geese	0 18	0 09

It's Mince Pie Time

Make a prominent display of

Clark's Mince Meat

and you will be astonished at the quantity you will sell. There's a lot of Mince Meat used; the better the quality, the more you'll sell.

W
Jams, M
Made f
A
A
A
Wa
TRU
QUAL
BRAN
C
RE
MILK
CO
for
The
Reind
seal
stock
Truro

Ask Your Wholesaler to
Tell You About

Wagstaffe's

Jams, Marmalades, Sealed Fruit in Glass
and Mince Meat

Made for 17 years in Manchester, Eng.
Now made in Canada.

Always guaranteed to be right.
Absolutely free from adulteration.
All pails gold lined.

WRITE FOR PRICE LIST AND QUANTITIES

Wagstaffe, Limited
HAMILTON, ONT.

THE
Manitoba Canning Co. Ltd.

GUARANTEES

ALL ITS TINNED MEATS

**Corned Beef, Roast Beef,
Chicken, Tongue, Potted
Meats, etc.**

YOU RUN NO RISK

SELLING AGENTS

Nicholson & Bain, Galloway & Parnell
WINNIPEG and CALGARY VANCOUVER

Are You Losing Money Trying to Save Money?

It is false economy to wrap parcels up cheaply.

Cheaply wrapped parcels may go from your store all right, but by the time Mrs. Buyer reaches her home the parcel is all grease-spotted on the outside and she doesn't like it.

Real economy on your part would be to get in a supply of our

Oval Wood Dishes

They are inexpensive, strong, neat and can be used on many occasions. Have your patrons satisfied. Use our Dishes.

GRAHAM BROS., Kinmount, Ont.

Agent - Maritime Provinces

W. S. CLAWSON & CO., 11-12 South Wharf St., St. John, N.B.
Quebec, W. J. EYRE, 60 Queen St., Ottawa.
Ontario, McEACHERN & McPHERSON, 23 Scott St., Toronto.
Winnipeg, A. E. ROY, 159 Portage Ave. East, Winnipeg.

Per lb.
0 25 0 28
0 24 0 26
0 22 0 23
0 22 0 23
0 19 0 20

Per lb.
0 13 0 13 1/2
0 13 0 13 1/2

0 05 0 06
0 17 0 08
0 07 0 08


0 05 0 07
0 19 0 10
0 19 0 10
0 15 0 09

TRURO QUALITY BRANDS

Reindeer

Condensed MILK

30% Profit FOR The Dealer



Satisfaction for the Consumer

The steadily increasing demand for Reindeer Condensed Milk, is the public seal of merit, the dealers warrant to stock up.

Truro Condensed Milk Co., Ltd. Truro, N.S.



1c.

The money you spend for a postal card will bring you by return mail.

OUR NEW CATALOGUE

for 1906-07. It is beautifully prepared, printed in colors, and contains a full list of all our Maple Syrup, Maple Sugar, Confectionery

Specialties, Pure Fruit Jams and Jellies, and many other lines. The prices are all there, and there are illustrations on every page. You will need this, so

WRITE FOR ONE TO-DAY DIRECT

There's no time like the present.
All jobbers handle our goods.

SUGARS, LIMITED

Head Office:
MONTREAL

Branches
Everywhere

These Are THE Goods

Following are a few of our lines :

"Diamond" Brand Maple Syrup

With the true smack of the Maple about it.

"Twin Block" Pure Maple Sugar

That has stood the test of the Government analysis.

Maple Cream Hearts

Those delicious maple goods that you have heard so much about.

The Big Four

The best selling package goods on the market. Retail at 10 cents.

Nut'y Creams

A new departure in the candy line. Novel and attractive package.

Fruit'y Creams

Another rapid seller.

All of the above, besides a great many other lines, are obtainable from jobbers in all parts of Canada. Place your orders with them early. These are the goods for the Christmas trade.

SUGARS, LIMITED

Head Office :

MONTREAL

Branches :

In Every Large City

We Don't Wonder why so Many Grocers Have Sent
US THEIR ORDERS FOR OUR

“VICTORIA” BRAND JAPAN TEA

We know it is the right kind of tea a grocer wants,
and which he is sure to get every time.

We sell an enormous quantity of “Victoria” brand,
but would like every merchant to try it. We know by ex-
perience that it is a **“customer getter.”**

How is your Stock in Fruits ?

We have now in stock, the most complete assort-
ment of fruits, ever held by a wholesale firm.

Malaga Raisins in 22-lbs. and 5 1-2-boxes.

Valencia Raisins

California Raisins

Seeded Raisins

Currants.

Prunes, Evaporated Fruits, Figs, Dates, Nuts, Peels, etc.

All guaranteed 1906 crop. **No old stock.**

PRICES ARE EXTREMELY LOW

Canned goods in quantity and quality

of the best known brands, either

FRUITS, VEGETABLES, MEATS, FISH, Etc.

If in want of any, write us for prices

We have just been appointed agents for the famous

HIAWATHA LYTHIA WATER

The leading table water of United States and Western Canada. We have just received a first
carload and are now ready to quote. We also have in stock another carload of

“HIGH LIFE” LAGER BEER

The product of the oldest Brewery of Milwaukee. This beer has its place on the best tables
and should prove a good seller.

TRY A FEW DOZEN

LAPORTE, MARTIN & CIE, LTEE.
MONTREAL

A

“E

(

B

se

S

T

P.

BEST

is prod
milling
thoroug

PU

It conta
Manito
made
scientif
plant in

For Sup
is with

Weste



A TRIO WORTH TRYING

"Swiss Food"

On the market nearly 20 years. Enjoys enormous sales. Is pure and healthful. Yields big profits to grocers.

"Beaver Oats"

(Premium 776)

Big package. Delightful eating. Easy selling. Premium includes Cups, Saucers and Plates—genuine china. Twenty 5-lb. pkgs. in case.

"McIntosh's Crown Brand Rolled Oats"

Best bulk flake oats to be had. Uppermost quality. Sold where shown. Reasonably priced.

Get in an order. It's ordering time!

P. McINTOSH & SON, Toronto, Canada

BEST BAKERS' FLOUR IN THE WORLD

is produced by the perfect union of skilled milling and fine wheat. This ideal is thoroughly realized in

PURITY FLOUR

It contains nothing else than the very choicest Manitoba Hard Wheat. The Wheat itself is made into flour by the most skilled and scientific millers in the best improved milling plant in the world.

For Superior Bakers' Trade **PURITY FLOUR** is without a peer in the Great Dominion.

Western Canada Flour Mills Co., LIMITED



Mills at

WINNIPEG, GODERICH and BRANDON

Toronto Office:

Long Distance Phone Main 6060

Phone in your Orders at our expense

Flour from the Hard Wheat Belt

Brandon has been known as the "Wheat City" from the very early days, because it has grown up in the centre of the best wheat district in Manitoba.

That means that our big modern mill grinds the best wheat that's grown in Canada. You can't get away from that.

Try

"Premier Hungarian"

"White Rose" and

"Royal Patent" Brands

Put up in 24½-lb. and 49-lb. Sacks specially for the Grocery Trade.

Order direct or from our agents

THE ALEXANDER MILLING CO.

LIMITED

BRANDON, MAN.

Agent Quebec and Maritime Provinces
O. N. FRECHETTE, 45 Bonsecours Street, MONTREAL
Agent Province of Ontario
ALEX. BUTLER, Board of Trade Building, TORONTO
Agent Alberta and British Columbia
WILL HILL, 1645 9th Avenue West, VANCOUVER, B.C.

"THE FOOD OF QUALITY AND QUANTITY"

Ready-to-Serve Crispy, Snappy Wheat Flakes

The 25 cent package, "Household," contains a variety of beautiful china tableware. A novel advertising feature. It sells.

The 10 cent package is larger than any 15 cent size of a similar food.

It is a rapid seller.

A maple flavor that suits the name "Canada." It is a food distinctly Canadian, made by Canadians from Canadian wheat

CANADA FLAKES

A LINE THAT WILL PLEASE YOUR CUSTOMERS



LAMONT, CORLISS & CO., Sole Importers
27 COMMON ST., MONTREAL

J. N. WARMINTON

207 St. James St., MONTREAL

Strapping for Binding Cases

CLUTCH NAILS

for repairing or strengthening Cases and for holding several small Boxes together.

For Your Christmas Trade

there are good reasons why you should make leaders of Suchard's Chocolates.

They are pure and wholesome.

They are rich and strengthening, and can be sold on their merits as a handy form of nourishment for those who take part in outdoor sports.

They are simply delicious; everybody who has ever tried them likes them, and wants some more.

Suchard's "Milka"

is the cream of milk chocolates. The Swiss Cream and the Suchard method of preparing the chocolate give it a fine-grained richness not found in any other chocolates.

"Velma"

is a new chocolate creation, which has all the smoothness of milk chocolate, and yet the full chocolate flavor is unmasked by the addition of any other ingredient.

Write for quotations.

Canadian Depot:
FRANK L. BENEDICT & CO., Montreal
MITCHELL & SAUNDERSON, Winnipeg, Man.

The purity of the Lowney products will never be questioned by Pure Food Officials. There are no preservatives, substitutes, adulterants or dyes in the Lowney goods. Dealers find safety, satisfaction and a fair profit in selling them.

THE WALTER M. LOWNEY CO. of Canada, Limited
165 William St., - - - MONTREAL, CAN.

" "

Hy.

SOLE AGE
GI

CANADA:
No 1

Of all

C

that ha
the cor

M

M

Jo

J. A. TA
MONT

"Health"

COCOA

— IS —

Absolutely Pure



HYGEIA
Trade Mark

It is the right article to stock, being

**RIGHT IN QUALITY
RIGHT IN PRICE
RIGHT IN PROFIT**

SOLE MANUFACTURERS:

Hy. Thorne & Co., Limited
THE COCOA WORKS
LEEDS, ENGLAND

SOLE AGENTS FOR THE PROVINCE OF ONTARIO:

GREEN & CO., 25 Front St. East, TORONTO

COWAN'S COCOA

Maple Leaf Label Our Trade Mark

**Cowan's Chocolate,
Cake Icings,
Cream Bars, and
Cowan's famous Milk
Chocolate**

are absolutely pure goods

THE COWAN CO., LIMITED
TORONTO

CANADA:
No better
Country



MOTT'S:
No better
Chocolate

Of all the

Chocolate

"made in Canada"

that has stood the test of satisfying
the consumer

MOTT'S

"Diamond" and

MOTT'S

"Elite" brands

stand out as the

"always reliable."

Remember to order these.

John P. Mott & Co.
HALIFAX, N.S.

SELLING AGENTS:

J. A. TAYLOR
MONTREAL

R. S. McINDOE
TORONTO

JOS. E. HUXLEY
WINNIPEG

WEBB'S

CHOCOLATES

High-class goods for
High-class grocers.

The largest and finest line of packages
and Christmas novelties in the Dominion.

The HARRY WEBB CO., Limited

31-35 Buchanan St., Toronto

DEER HUNTING.

On Thursday night, November 8th, two travelers who cover Eastern Ontario for a Toronto firm, left with a number of kindred spirits for a two weeks deer shooting expedition. They were supposed to be well provided with funds and all the accessories necessary for such an outing, but on Friday night, just 24 hours after they had started, the firm was astonished to receive the following telegram, signed by one of them—"Rush \$25.00 care Robertson Bros., Gooderham, Ont. The bunch are already busted. Make sure at once. No fooling."

The firm is wondering what can have happened that their supply of funds should have vanished so suddenly, particularly as there has been no very marked depreciation in the market price of deer.

**SPRAQUE
CANNING MACHINERY CO.
CHICAGO, ILL., U.S.A.**



Money Getters

Peanut, Popcorn and Combination Machines. Great variety on easy terms. Catalog free.

KINGERY MFG. CO.
106 E. Pearl St., Cincinnati



'Tis
Sixty Years
Ago

**COX'S
GELATINE**

celebrates in
1905 the 60th
anniversary of
its introduction to the Canadian public.

FIRST in 1845 in strength and purity,
and first still after all these years.

Canadian Agents: **J. & G. COX, Ltd.**
O. E. Colson & Son, Montreal
D. Masson & Co., " **Gorgie Mills,**
A. P. Tippet & Co., " **EDINBURGH**



When you buy

UPTON'S

*Jams
Jellies and
Orange
Marmalade*

You buy something that is
easy to sell again.

The consumer appreciates
the quality of

UPTON'S GOODS

EPPS'S GRATEFUL
COMFORTING

IN 1/4-LB. LABELLED TINS. 14-LB. BOXES

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal
In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg

THE MOST
NUTRITIOUS **COCOA**

Cultivate your Biscuit trade by ordering

**McLAUCHLAN'S
Cream Soda Biscuits**

McLAUCHLAN & SONS CO. Limited, Manufacturers, OWEN SOUND, Canada

We Pay the Freight on Five Case Lots and Over no Matter Where You Live

That means we put profits into your hands before the soap arrives. After the soap arrives the profits are continuous.

WELCOME SOAP

THE SOAP OF QUALITY

is put up in boxes, six cakes in a box, 18 boxes to case. It's delightful to use, lasts long, and is beneficial to the skin.

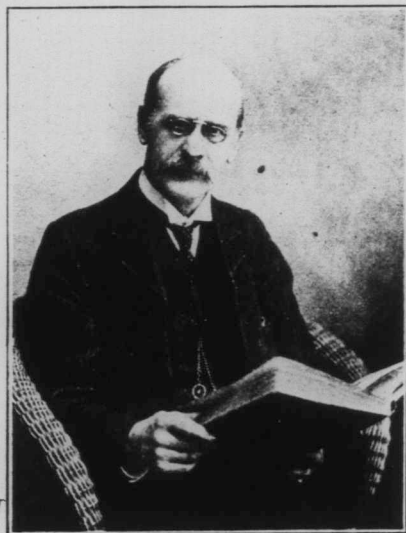
THE GUELPH SOAP CO., GUELPH, ONT.

BUSINESS MEN IN MUNICIPAL LIFE

No. 1.

It is a fact that goes without saying that in every municipality the successful business man is the man best qualified to serve his fellow citizens in municipal office. Clear-cut, far-sighted and withal economical business methods are required in the administration of the affairs of a municipality, just as they are required in the management of a store, a warehouse or a factory. The same qualifications which fit a man for success in the management of his own business are required in the administration of civic and municipal affairs.

All this goes without saying, but in many towns and municipalities it is a very difficult matter to persuade business men to offer themselves for election:



MERCHANT MAYOR OF SASKATOON.

they plead that they can't spare the time from their business and that they don't like the turmoil of an election campaign. Nevertheless these are the men best qualified for civic and municipal honors and their services are required. Recognizing the importance of interesting business men in these matters The Canadian Grocer commences in this issue a series of sketches of business men who are serving either as mayor of their town or in some important office in the Board of Trade.

Saskatchewan is the most rapidly growing province in the Dominion and Saskatoon claims to be its most rapidly growing town. Very much of the rapid progress of Saskatoon is due to the efforts of Mayor James Clinkskill, the subject of this sketch.

Mr. Clinkskill is a successful general merchant who has been in Western Canada since the early days of the country.

In 1882 he left his native city of Glasgow and commenced business in Prince Albert, and the following year he removed to Battleford where he still has a successful store. In 1899 he opened a branch in what was then the little hamlet of Saskatoon.

Although a busy and successful business man, Mr. Clinkskill has found time for public and municipal affairs. In 1888 he was elected to the Legislature of the N. W. Territories and was a member of that House for ten years.

In December, 1905, Mr. Clinkskill was elected mayor of the town of Saskatoon, and in June last, when the city of Saskatoon was formed by amalgamation with surrounding towns of Riverdale and Nutana, he was elected mayor of the new city. During his term as mayor a progressive policy has been carried out. The council has prepared the new city charter on novel lines making provision for the appointment of city commissioners to conduct the active business of the city. In some measure the organization resembles the Board of Control in Toronto and Winnipeg. A progressive programme of local improvements—waterworks, sewage and electric light—has been inaugurated involving the expenditure of over \$300,000; and the approval of the ratepayers has been secured for the establishment of a civic hospital to be built, equipped and maintained by the city. A project is being considered for the purchase of a plant to dispose of garbage along the latest and most scientific lines—following the example of Winnipeg.

Clearly the business man's administration is involving the expenditure of large sums of money, but Saskatoon will be a large city before the close of this decade and the city fathers are wise in planning for the future. When such large expenditures are necessary, Saskatoon is fortunate in having as mayor a business man of proved ability who will superintend these big expenditures and see that the city gets value for its money.

HAMILTON GROCERS.

Address by Mr. Bristol and Presentation to A. G. Bain.

The feature of the last regular meeting of the Retail Grocers' Association of Hamilton, was an address by George E. Bristol. He gave a splendid talk on reasons why the wholesalers and retailers should work harmoniously together, so that the best results could be obtained not only for both classes of the trade but for the public. He also touched upon the losses which the retail trade is put to on account of bad debts, and to the position the retail grocer holds in respect to the public. All other branches of business can get cash, but the grocer must give credit.

A hearty vote of thanks was tendered Mr. Bristol. It is the intention of the association to have a prominent speaker at each monthly meeting hereafter.

A. G. Bain, who was chairman of the 1906 picnic committee, was given a

LOAFERS

Steer clear of them, some are in biscuit form.

They hang around your shelves doing nothing but eat up space.



are the "policemen." They are vigilant and active.

They keep in touch with the people.

Then keep in touch with the biscuits that keep in touch with the people.

3 lb. Cards or Tins

THE Mooney Biscuit & Candy Company, LIMITED, Stratford, - Canada.

surprise. On behalf of the association President Smye presented him with a magnificent Morris chair. Congratulatory speeches were made and Mr. Bain replied suitably.

President Wm. Smye, jr., was in the chair.

LEWIS P. MASON ILL.

Lewis P. Mason of Mason & Hickey, Winnipeg, is seriously ill with typhoid fever. While on his regular fall trip through the West, he was taken ill at Medicine Hat, and consequently he will be unable to make the trip as usual. Western dealers who buy from Mason & Hickey, should therefore send in their orders direct to the firm.

The Newfound

Herewith pleased to re the window w a clerk in the ling, St. Joh ploma from t hibition, recen

Mr. Lake i served his apr "Window l answer to an Grocer, "has I can scarcely pleasure to m very much n I suppose be time. My opi over the win It keeps thi view, and we people will ta the same win

"This year secure recogn Grocery Exhi may be sure I ploma awarde to come to th

In answer methods of w "I am afi about my me



It comes na careful that the best ad no overcrow

GOOD WINDOW DISPLAY

The Newfoundland Window That Won a Diploma in London and the Man Who Did the Work—Window Dressing Notes.

Herewith the Canadian Grocer is pleased to reproduce a photograph of the window which won for F. W. Lake, a clerk in the employ of Hon. G. Knowling, St. Johns, Newfoundland, a diploma from the Grocers' National Exhibition, recently held in London.

Mr. Lake is a Devonshire boy, and served his apprenticeship in Sidwarth.

"Window Dressing," he writes, in answer to an enquiry from Canadian Grocer, "has always been my delight. I can scarcely call it work, as it is a pleasure to me. It is one of the things very much neglected in this country. I suppose because it takes so much time. My opinion is that 'wasting' time over the windows pays the employer. It keeps things fresh for the public view, and we are well aware very few people will take the trouble to look at the same window more than once.

"This year I thought I would try to secure recognition of my work from the Grocery Exhibition in London. You may be sure I am very proud of the diploma awarded me for having the faith to come to this country."

In answer to our enquiry as to his methods of window dressing he wrote:

"I am afraid I can say very little about my method of window dressing.

to hide stock of any kind, and not even to use stock for building purposes. I am careful also to see that all the lead-vento, has not a very ornate, but plain-figures."

WINDOW NOT CROWDED.

Geo. J. Melhuish, 587 Yonge St., Toronto, has a not very ornate, but plainly attractive window this week. He is fortunate in being on a corner and has a wide display space on two streets.



F. W. LAKE, St. Johns, Newfoundland.

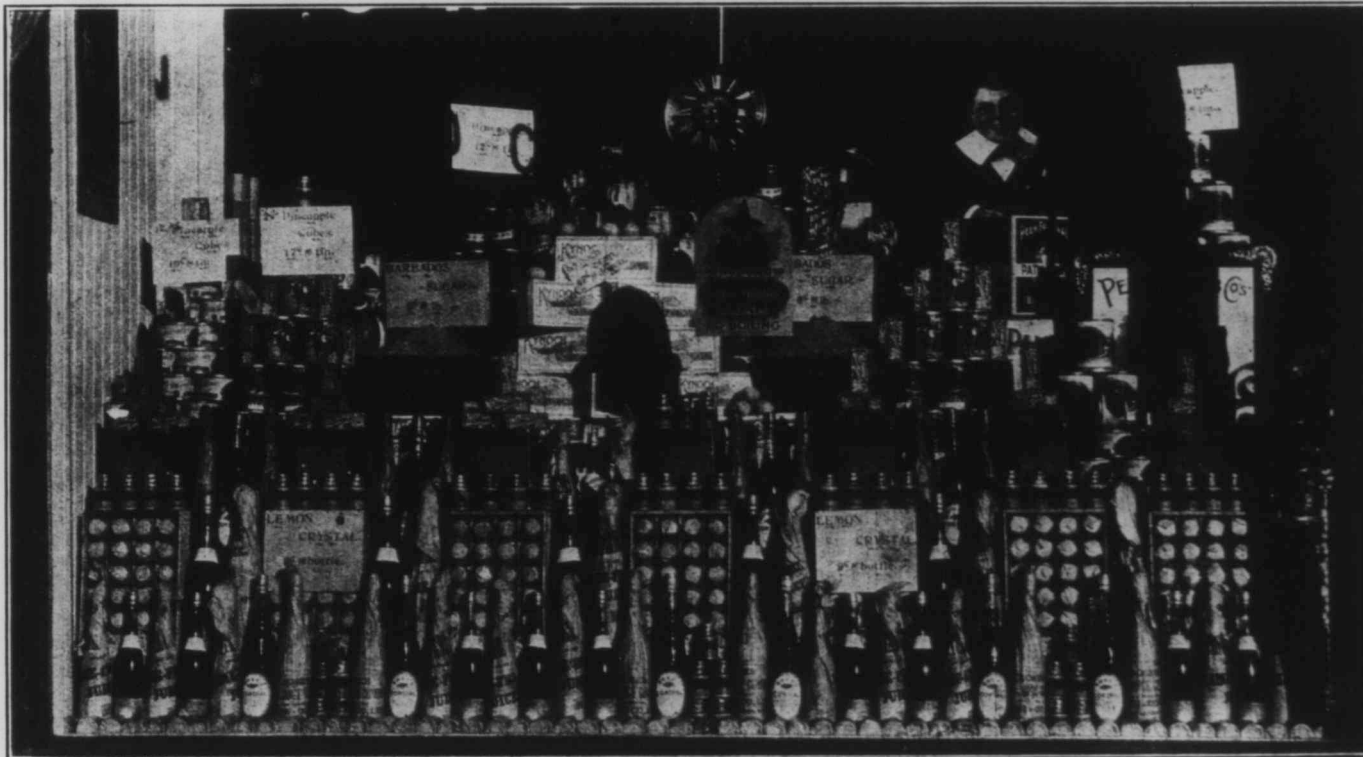
fruits in glass and a line of cereals. Each display is small and self-contained, but neatly arranged. The window facing the side street contains cereals only. Nowhere does the window trimming rise higher than two feet. Some grocers might think there was not enough in the windows, that space was being wasted. But each display has individuality, is attractive and a change could be easily and quickly effected.

A WINDOW WITHOUT FORM.

In a grocery window of a store doing a large business in a pretty good residential district of Toronto 13 different lines were counted. It was a small window, too, and quite evidently there had been some attempt at artistic display. The result was far from artistic. A passer-by would get the impression of a confused collection of things to eat, suggesting perhaps a table upon which a sideboard had been emptied preparatory to cleaning. Very evidently the grocer was not getting the profit he should out of his window.

A LOT OF LIGHTS.

A British newspaper estimates that the United Kingdom consumes 500,000,000 matches a day, or about 12 for every man, woman and child. Smokers probably account for the greater number. About 90 tons of wood are used up in the form of matches every day, or about 35,000 tons a year. Sweden and Norway export over 25,000 tons of wood in



THE WINDOW THAT WON A DIPLOMA IN LONDON.

It comes natural to me. I am always careful that all articles are shown to the best advantage, and that there is no overcrowding. I am also careful not

There are two large sheets of plate glass in each window.

The Yonge St. window has three separate displays, honey, preserved

matches every year. In France, where the tax on matches averages 8 cents per inhabitant, the consumption is comparatively small.

FRUITS, VEGETABLES AND FISH

Markets are Steady and Nothing Unusual Appears in Price Quotations—Potatoes are a Little Scarce at Toronto—Storms Have Hindered Fish Shipments.

The Toronto cranberry market is still higher this week, while Montreal, being nearer the source of supply, and having also Nova Scotia to draw upon is trading at prices if anything lower than last week. The green fruit market apart from apples is now dependent upon imported varieties for the greater part of its supply.

The stormy weather prevailing on the Atlantic coast has led to a shortening of fish supplies which is felt in all markets.

MONTREAL.

GREEN FRUITS.—A brisk trade in fruits is passing. Dealers report good demand for all lines. There is an easier feeling in the market this week. Apples are obtainable for prices between \$2.50 and \$4.75, which are lower than last week's figures. Jamaica oranges are also easier in price, while cranberries are offered at \$9 a barrel. The first lot of Mexican oranges arrived this week. The goods are of good quality, and are selling well at \$2.65 a box. Figs are selling freely from 8½c. to 13c., and dates are one cent higher than they were last week.

New dates, per lb	0 05	0 07
Bananas, fine stalk	1 25	
" jumbos	1 75	
Cocoanuts, per bag of 100	4 25	
Pineapples	4 00	6 00
Egg plant, doz	2 50	3 00
Apples, bbl	2 50	4 75
New lemons	3 75	4 00
Pears per box	5 50	9 00
Mexican oranges, box	2 65	
Jamaica oranges, per bbl	4 50	
Jamaica oranges, per box	2 65	
New figs, per lb	0 08½	0 13
Cranberries, Cape Cod, per bbl	9 00	
" Canadian, bbl	8 00	
" Nova Scotia's, per box	2 75	
Florida grape fruit, box	4 00	4 50
Jamaica grape fruit, box	3 75	4 00
Almeria grapes, per bbl	4 50	5 50
Grapes, per keg	5 00	7 00

VEGETABLES.—There is but a fair trade passing in vegetables these days. Prices remain very steady, there not being much going on which would tend to change quotations. Potatoes are now selling from 75c. to 85c. Owing to the fact that the potatoes offering are not all ripe there seems to be a fear on the part of grocers to order very heavily, and as a consequence all the trade being done is for goods required for immediate consumption. The Green Mountain potatoes, which are very much favored locally, are now about finished.

Parsley, per doz bunches	0 20	0 25
Sage, per doz	0 60	
Savory, per doz	0 60	
Green peppers, per half bbl basket	3 00	
Montreal cabbage, per doz tomatoes, basket	0 50	0 75
California crabs	3 25	
Turnips, bag	0 75	
Water cress, large bunches, per doz	0 75	
Lettuce, per doz	0 50	
Boston lettuce, per doz	1 00	
Spinach, per bbl	2 00	
Spinach, box	0 30	
Cucumbers, per doz	1 25	
Celery, per doz	0 50	
Potatoes, per bag	0 75	0 85
Jersey sweet potatoes, basket	1 70	
Georgia sweet potatoes, bbl	3 75	
Spanish onions, crate	2 50	2 75
" 56 lb cases	2 50	0 95

Red onions, bbl	3 50
B-ets bag	0 75
Carrots, bag	0 90
Wax beans, per basket	6 00
Green beans	6 00

FISH.—With the coming of the cooler weather fish dealers are beginning to turn over increased business, last week being a particularly good one to illustrate this. Lake trout are now off the market. Haddock and cod arrivals are not large, the catch being limited owing to continued stormy weather. Quite a few lots of fresh frozen fish have been received from the west, and these are now beginning to be a feature on the market. Haddies are still scarce, this being due to the fact that fresh haddock, from which they are cured, are not obtainable in desirable quantities. New smoked herring are now quoted, while kippers and bloaters are in good supply. There is a good demand for salt herring, the price of which is firm. Green cod is scarce, and prices may advance any day. Oyster, bulk, are arriving in good quantities, but the shell are not so plentiful. The fishing season in Prince Edward Island is nearly finished.

Fresh haddock, express, per lb	0 06
" halibut	0 10
Sea trout	0 15
Flounders	0 12
Grass pike	0 07
Dressed bullheads	0 09
Dore, per lb	0 09
Small whitefish	0 08
Market cod	0 05
Mackerel large	0 11
B. C salmon	0 10
Gaspe salmon, chilled, per lb	0 16
Smoked fish—	
New kippered herring, per box	1 60
Yarmouth bloaters, per box	1 25
St. John bloaters	1 10
New haddies, in 15-lb boxes, per lb	0 08
Smoked herring, in bundles, per box	0 13
Oysters—	
Standards bulk, per imp. gal	1 40
Selects, bulk, per gal	1 60
Shell oysters (Malpeques), barrels	7 00
Oyster pails, pints, per 100	1 00
" quarts	1 25
Prepared fish—	
Boneless cod, 1 and 2-lb. bricks	0 06
" fish, 2-lb. bricks, per lb	0 06½
" fish, 25-lb. boxes, per lb	0 04½
Skinless cod, per case of 100 lbs	5 50
Salt and pickled fish—	
Labrador herring, per bbl	5 50
" No 1 N.S. herring, bbbs	5 00
" per half bbl	3 00
" salmon	12 50
" in ½ bbbs	6 75
Mackerel, per pail	1 75
No. 1 green cod, in bb's, of 200 lbs	7 00
Small	5 60
Large dry cod, 112 lb bundles	6 50
No. 1 salt eels, per lb	0 07½
New turbot, bbbs 200 lbs	10 00

TORONTO.

FRUIT.—Oranges are slightly lower this week, and cranberries are still on the rise. Canadian grapes are exhausted.

Oranges, Jamaicas, per box	2 50
" Florida, 12½-216s	3 25
" Mexican 126s 216s	2 75
" California, late Valencia, box	3 00
Grape fruit, 54's 64's 80's 96's	4 25
Lemons, Californias, boxes	6 00
" Mesinas, 30's-36's	4 25
Limes, per crate	1 00
Pineapples, Florida, 30's and 24's	4 35
Apples, snows	2 75
" Spies	2 00
" Baldwins	1 75
" Greenings	2 25
" Alexandria's	1 75
Bananas, per bunch	1 50
Red bananas per bunch	2 20
Plums, Idaho 4 basket crates	1 25
Pears, per basket	0 40
Grapes, small baskets	0 25
" Almeria, per barrel	5 50
Chstnuts, per peck, \$1.6; to \$1.75, per bush	6 50

FOR THIS WEEK

WE HAVE

- 800 Kegs Almeria Grapes,
—Fancy and Extra Fancy
- 300 Boxes Florida Oranges
- 300 " Florida Grape Fruit
- 312 " California Lemons
- 600 " Messina Lemons
- 362 " Mexican Oranges
- 300 large Cases Spanish Onions

—ALSO—

- DATES,
- FIGS,
- NUTS,
- BANANAS, Etc.

Send in your orders, they will be filled at lowest possible prices.



DRIED APPLES

BRIGHT, DRY STOCK
WANTED

O. E. ROBINSON & CO.
INGERSOLL

ESTABLISHED 1886

BASKETS

We make them in all shapes and sizes. We have

Patent Strawboard Berry Box
Grain and Root Baskets,
Clothes Baskets,
Butcher Baskets,

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE...

Oakville Basket Co.
Oakville, Ont.

Crabbs, per basket.....
Cranberries, per barrel...
" " crate...
" " extra fancy...

VEGETABLES
radishes and cau
the market. Ca
quoted at \$4.00
price cannot take
adian variety.
not yet quoted
listed this week.

Potatoes, Delawares, per
Ontario
sweet potatoes, per barre
per basket
Extra fancy, double head
Onions, Spanish, per larg
" " small ca
" Yellow Danvers
" Canadian, per b
Cabbage, new Canadian,
beets, new, per bushel...
Carrots, Canadian, per b
Lettuce, per doz. bunches
Lettuce, Boston, large, p
Cucumbers, hot house, pe
Mushrooms, imported, 1 1
Beans, white, prime, bus/
" " hand-pick
" Lima, per lb.....
Watercress, per doz bun
Tomatoes, California, per
Peppers, per basket.....
Parsley, per doz.....
Turnips, per bushel.....
Mint, per doz.....
Celery.....
Squash, per doz.....
Vegetable marrow, per d
Leeks, per doz.....
Pumpkins, per doz.....
Citrons, per doz.....
Spinach, per bushel.....
Parsnips, per bushel.....
Sage, savory, thyme, etc,
Oyster plant, per doz bu

FISH.—The m
although fresh ha
reported scarce
storms along the

Fresh halibut
Halibock, fresh caught, p
Fresh cod, per lb.
Fresh lobsters, boiled, pe
Shrimps per gal.....
Whitefish, per lb.....
Salmon trout, per lb.....
Ciscoes, per basket.....
Perch, per lb.....
Herring, large, per lb.....
" medium, per lb.....
Pike, per lb.....
Blue fish, per lb.....
Fresh mackerel.....
Eastern salmon, per lb..
Finnan haddie, per lb..
Oysters, per gal.....
Labrador herring, per hal
" bbl

Halibut, per lb.....
Pink Salmon, per lb.....
Red
Fancy Manitoba white fi

EXPRESS TA

For Inter-provin
Loggie of

W. S. Loggie, M
head of firm of
fish and fruit ea
Saturday, en rou
he will return i
of Parliament.

No one is bet
of the fishing in
Province than M
porter, regardin
trade in fish, he
" Shipments of
are practically p
of the express
and imports from
ario were subje
he thought the e
ford to lower
that Toronto sho
cial freezing est
eady exists in

J.V DE YBARRONDO & CO.
 Successors to James Violett & Co.
 IMPERIAL PLUMS IN BOTTLES

OF THE OLD & WELL KNOWN BRANDS	WALNUTS IN SHELL & SHELLED
R ^o ROSE CHOICE	GREEN PEAS OLIVE OIL
SUPERIOR EXTRA	MUSHROOMS SARDINES &c
EXCELSIOR	
EXCELSIOR FLOR	

BORDEAUX FRANCE

Shippers Also of

**All Canned Vegetables,
 Pure White Wine Vinegar,
 Clarets, Brandies and Champagnes.**

Fish can be brought here by express in thirty-two hours from Chatham, N.B. The lobster pack this year, Mr. Loggie said, was an average one, and prices were well maintained. The canned lobsters were exported chiefly to the United Kingdom, France, Germany and Denmark. The salmon catch was good this year, and prices in Great Britain, which took the most of them, were higher than usual. Prices in Boston, however, were poor, the market being over-stocked.

**PURE APPLE CIDER
 PURE CIDER VINEGAR**

And when we say PURE we mean PURE in every sense of the word.

Barrels, Half Barrels and Kegs

Order To-Day

The Belleville Fruit and Vinegar Co., Ltd.
 Belleville, Ont.

Cable Address: "SMIQUOD"
 Codes used: A.B.C., 5th Edition: Private

T. F. SMITH & CO.

**LOBSTER PACKERS
 HALIFAX, N.S.**

Shippers of
**Live, Boiled and Canned Lobsters
 and Dry and Pickled Fish**

CANNERS' SUPPLIES

Lobsters Packed in Hermetically Sealed Glass Jars a Specialty.

Choice Creamery Butter in Tins, all sizes, 1/2-lb., 1-lb., 2-lb., 5-lb., 10-lb. and 25-lb., and Kegs for Export.

CORRESPONDENCE SOLICITED

ANOTHER.

G. L. Johnston, Gananoque, last week said to the Grocer's representative: "The Canadian Grocer is all right. I find your quotations very correct and reliable, and watch everything closely."

SHIP TO US

We pay highest market prices for

DRIED APPLES

and wish to do business with you. We will be pleased to mail you our weekly quotations. Drop us a card if same is desired.

THE W. A. GIBB CO.

Packers and Exporters

7 and 9 Market Street,
 HAMILTON

SUGAR vs. GLUCOSE

Dishonest Jam and Jelly makers don't depart from legitimate standards for any other reason than to make more money.

They don't care a rap for you, your customers, your future, your bank account. Glucose is used by such makers to take the place of granulated sugar and thereby reduce the cost of manufacture.

E. D. Smith, in making

**"E.D.S." BRAND
 JAMS AND JELLIES**

would no more think of permitting the use of glucose than he would think of eating jam, etc., with glucose in it.

One means death to trade

The other means death to the stomach

Agents: W. G. Patrick & Co., Toronto; W. H. Dunn, Montreal; Mason & Hickey, Winnipeg; W. A. Simonds, St. John, N.B.; A. & W. Smith, Halifax, N.S.

E. D. Smith's Fruit Farms, Winona, Ont.



**W. S. LOGGIE CO., LIMITED
 CHATHAM, N.B.**

We are now booking orders for Frozen Smelts, Mackerel Atlantic Salmon, Flounders, Herring, and can make shipment as soon as weather is suitable.

HALIFAX COLD STORAGE CO., Limited

Successors to E. M. BOUTILIER

Exporters of **Fresh Frozen Smoked Salt Fish Etc.**

Our Ocean Brand HADDIES, BLOATERS, KIPPERED HERRING, MILD-CURED SMOKED SALMON and KIPPERED MACKEREL **Cannot be Equalled**

Correspondence Solicited.

HALIFAX, Nova Scotia

"H

HALI
 HALI
 HALI
 HALI

THE A

Works at
 LaHave, N.
 Lunenburg
 Canso, N.S.
 Bay of isle

CH

Packe

HA

by express in
hatham, N.B.,
ear, Mr. Log-
me, and prices
he canned lob-
to the United
any and Den-
was good this
Britain, which
are higher than
however, were
ver-stocked.

ogue, last we
esentative:
is all right.
correct and
thing closely

US
et prices for
PLES
ess with you.
mail you our
p us a card if

IBB CO.
porters
t Street,
IN

, LIMITED
N.B.

king orders
, Mackerel
Flounders,
make ship-
weather is

ited

Equalled

otia

THE LARGEST SALE ON RECORD

"HALIFAX" CODFISH

Put up under the following packages :

HALIFAX SHREDDED CODFISH, 2 doz. to case.
HALIFAX FISH CAKE, 24/1s to case.
HALIFAX 1 lb. WOODEN BOXES, 2 doz. to crate.
HALIFAX 3 lb. WOODEN BOXES, 1 doz. to crate.

BONELESS

Order now. Prices and further particulars on application

THE ATLANTIC FISH COMPANIES, Limited

Head Office: LUNENBURG, N.S., Can.

<p><i>Works at</i> LaHave, N.S. Lunenburg, N.S. Canso, N.S. <i>Bay of Islands, Nfld.</i></p>	<p>A. H. BRITAIN & CO., Agents, MONTREAL H. G. CONNOR, Agent, WINNIPEG CHAS. MILNE, Agent, VANCOUVER</p>	<p><i>Branch Offices</i> Halifax, Can. Montreal, Can. Winnipeg, Can.</p>
---------------------------------------------------------------------------------------------------------------------------------------	---------------------------------------------------------------------------------------------------------------------------------------------	--------------------------------------------------------------------------------------------------------------

Chebucto Boneless Codfish

Packed in 20 lb. and 40 lb. boxes in 1 and 2 lb. bricks

Skinless

Cod, in 100 lb. and 50 lb. boxes
 Pollock, in 100 lb. and 50 lb. boxes

PACKED BY

HALIFAX FISH CO.

LIMITED

HALIFAX, - - N.S.

Fish for Advent

No. 1 **Labrador Herring** in barrels and half-barrels.
 No. 2 **New Brunswick Herring** in bbls. and ½-bbls.
Boneless Cod, 1 and 2-lb. blocks and loose.
Smoked Herring and **Bloaters**.
Green Cod and **Finnan Haddie**.

Wholesale Trade Only

Lowest Market Prices

J. W. WINDSOR, Montreal

Shipments Now Arriving

NEW PACK

Horse Shoe Salmon



Secure Supplies

While Obtainable

J. H. Todd & Sons

Victoria, B.C.

PACKERS

Wholesale buyers can obtain quotations from
 Geo. Stanway & Co., Toronto, for Ontario. C. F. Thompson, Winnipeg, Manitoba.
 W. S. Goodhugh & Co., Montreal, Quebec. J. Hunter White, St. John, Lower Province.
 Bedlington & Fisher, Edmonton and Calgary

DELICIOUS KIPPERED HERRING

We have the Best
 Pack that was ever
 placed on the Canadian market.

Ask your Wholesale Grocer for the

"BRUNSWICK BRAND"

KIPPERED HERRING

ALSO

FINNAN HADDIES

PACKED BY

Connors Bros., Limited

Black's Harbour, N. B.

"With

of course.
on the ma



Sole

76 C

"With 'Baited' Breath the Skipper Calls"

"Baited" With What?

SKIPPER SARDINES

of course. They catch every palate. Don't confuse **SKIPPER** Sardines with the numerous other brands of Norwegian Fish on the market. **SKIPPER is in a class by itself.** Millions of householders throughout the world keep asking "gently but firmly" for "**SKIPPER**" Sardines. They are **Sardine satisfaction.** \$2,500 guarantee of purity on every can.



FOR SALE BY

Eby, Blain Co., Ltd., Toronto
 H. P. Eckardt & Co., "
 F. W. Humphrey, "
 T. Kinnear & Co., "
 Jas. Lumbers, "
 Jno. Sloan & Co., "
 Warren Bros. Co., "

Balfour, Smye & Co., Hamilton
 Lumsden Bros., "
 Jas. Turner & Co., "
 Edward Adams & Co., London
 W. H. Merriman, St. Catharines
 Jno. Sloan & Co., Belleville
 T. Kinnear & Co., Peterboro
 Provost & Allard, Ottawa

If Skipper Sardines have not been brought under your notice we shall be glad to send a sample can free of charge so that the Skipper claim may be investigated. They'll suit you to a "T."

Address **The WEE MacGREGOR CO.**

Sole Canadian Agents

TORONTO, ONT.

GETTING TOGETHER



We're after the biggest wholesale trade in **Fish** of any concern in Canada, and we're getting it. We can make you a proposition that will mean business from the word "go," and all we ask is a chance to talk things over. Can't we get together?

This is a good house to send to for anything you want in a hurry or something that's particularly hard to get. Put us to the test!



Catchers and Wholesale Distributors of Fish and Oysters

76 Colborne St.,
 Toronto

THE F. T. JAMES CO., LTD.

RETURNED
 NOV 25/06
 to OWNER

Cut Book No. 58
 Page No. 6
 a.w.

RETURNED
 NOV 25/06
 to OWNER

Cut Book No. 58
 Page No. 6
 a.w.

None of my Cigars ever come in for the Tight-Rolling that makes the draw hard, nor the Loose-Rolling that makes them burn badly

My "Pebble" and "Pharaoh"—in fact, all my cigars—get the perfect roll, right amount of filler, properly protected by the binder, properly finished with the wrapper.

You may not be acquainted with these facts, but smokers certainly are; and, of course, you know Mr. Smoker is the doctor.

"Pebble" and "Pharaoh" suit the final party, therefore, they should be sold by the middle party—you.

"500" offer—don't forget it still stands good.

J. BRUCE PAYNE, Limited, GRANBY, QUEBEC

CANADA

DO

Smokers buy all their tobacco from cigar stores?
Not they!

The Grocer comes in for a good share by reason of the fact he is handy to get at and—two birds can be killed with one stone: the grocery order given in and the tobacco bought at the same time.

T. & B. T. & B. T. & B.

The Geo. E. Tuckett & Son Co., Limited
HAMILTON, CANADA

HERE AND

B. O. Belan
Montreal, ha
seau Co.

M. J. Park
al store of th
Dublin, N.S.

There has
nitrate of sod
still higher pr

Castile soa
½c. to ¾c. a ll
now being ash

J. W. McL
chants, Denm
ceeded by McL

The assets
al merchant, l
tised to be so

Ernest Liza
beault, Grand
ed as Lizotte

J. T. Irw
eral store busi
formerly carri

Harris & F
eral store in
ing formerly

Walker, Re
ton, are built
store in prep
trade.

A. W. Gilro
F. Gilroy, gr
hill, N.S., ha
under the nan

The genera
Webb, Bridg
transferred t
pany under th
Co., Limited.

C. A. McGi
cery business
fax, has clos
has taken a p
ton, grocers,

An expositi
ducts is bei
partmental st
Several of t
houses in Car

Fred. J. Cl
bought out th
Archibald &
tered the co-
bald & Co., l

Michael S.
a prominent
and closely in
affairs of tha
paralysis and
weeks ago.

William H.
Montreal, has
for the provi
Pickles. Gill
duct one of t
ments in the

J. R. Gorin
the store fo
Gracey, and
He has also
Mr. Goring t
number of ye
wish him co

The Wee
have opened
Bank street,
their method

HERE AND THERE WITH THE TRADE.

B. O. Beland, importer of wines, etc., Montreal, has sold to the H. L. Boisseau Co.

M. J. Parks has purchased the general store of the late L. B. Currie, West Dublin, N.S.

There has been an advance of $\frac{1}{4}$ c. in nitrate of soda and indications point to still higher prices.

Castile soap has been advanced from $\frac{1}{2}$ c. to $\frac{3}{4}$ c. a lb., owing to the high prices now being asked for oils.

J. W. McLeod & Co., general merchants, Denmark, N.S., have been succeeded by McLeod & McLean.

The assets of Lucien Levesque, general merchant, Lake Megantic, were advertised to be sold on December 8th.

Ernest Lizotte and Joseph G. Guilbeault, Grand Mere, Que., have registered as Lizotte & Guilbeault, grocers.

J. T. Irwin has purchased the general store business at Port Morien, N.S., formerly carried on by C. A. McAskill.

Harris & Barnes have opened a general store in Disley, Ont., in the building formerly occupied by Mr. Mahony.

Walker, Reid & Holmes, of Edmonton, are building an addition to their store in preparation for the Christmas trade.

A. W. Gilroy, lumber dealer, and J. F. Gilroy, grocer and butcher, Springhill, N.S., have gone into partnership under the name of Gilroy Bros.

The general store business of J. W. Webb, Bridgewater, N.S., has been transferred to a limited liability company under the style of the J. W. Webb Co., Limited.

C. A. McGrath, who conducted a grocery business in the north end of Halifax, has closed out his business, and has taken a position with Davis & Burton, grocers, of that city.

An exposition of Canadian made products is being held in Hamilton's Departmental store, Montreal, this week. Several of the largest manufacturing houses in Canada are represented.

Fred. J. Clarke, who some time ago bought out the grocery business of J. L. Archibald & Sons, Halifax, has registered the co-partnership of J. L. Archibald & Co., being himself sole partner.

Michael S. Hocken, general merchant, a prominent citizen of Chatham, N.B., and closely identified with the municipal affairs of that town, was stricken with paralysis and died suddenly a couple of weeks ago.

William H. Dunn, 396 St. Paul St., Montreal, has been appointed sole agent, for the province of Quebec for Gillard's Pickles. Gillard & Co., of London, conduct one of the largest pickle establishments in the British Empire.

J. R. Goring, Welland Port, has taken the store formerly occupied by R. J. Gracey, and will install a general stock. He has also the post-office. This stand Mr. Goring formerly occupied a goodly number of years, and his host of friends wish him continued prosperity.

The Wee MacGreegor Co., Toronto, have opened another branch store at 89 Bank street, Ottawa. They demonstrate their methods of making oat cakes and

scones on the premises, and judging by the way the business is increasing, the public seem to have caught on and made up their mind it's a good thing.

As a result of the recent analyses conducted by the Department of Inland Revenue, which showed that maple syrup and maple sugar collected in all parts of the country had been greatly adulterated, the matter has been placed in the hands of the Department of Justice, and the guilty parties will be prosecuted.

Proposed changes in the system of measurement of lobsters, to determine the minimum length to which they must attain before being offered for sale, are meeting with vigorous opposition on the part of Maine fishermen, who claim that further restriction would mean ruin, owing to the scarcity of lobsters, which comply with even the present requirements.

W. T. Merrick, Toronto, manager for Rose & Laflamme, Montreal, has removed his office from Room 501, Board of Trade Building, to more convenient and commodious quarters at Room 510 in the same building. Among their long list of agencies, Rose & Laflamme include H. Goodwillie & Son's fruits in glass, and Mr. Merrick says the sales this year have been phenomenal. In fact they for the first time found themselves oversold.

"Campbelloft," said a traveler to The Canadian Grocer representative this week, "is one of the few places in Ontario that hasn't and ought to have a bank. There's more business transacted than in many places where there are banks. A stockman told him the other day he had paid out there in a year \$100,000. The place has a flour-mill and sawmill and there is a large trade in grain, fruit and cheese. A local capitalist is prepared to put up a building for a bank if one would go in."

**SWEET
CAPORAL**



CIGARETTES
**STANDARD
OF THE
WORLD**

Sold by all the Wholesale trade

CLAY PIPES

The best in the world are made by—
McDOUGALL

Insist upon this make

D. McDOUGALL & CO., Glasgow, Scotland

JOS. COTE,

186-188 St. Paul Street
119 St. Andrew Street
Branch—170 St. Joseph Street

QUEBEC

The largest wholesale tobacco store in Canada.

Leaf Tobacco a Specialty.

PHONE 1272

All First-Class Grocers

Handle

OLD CHUM

Cut Plug Smoking Tobacco

It's a Trade Bringer.

WALL PAPER

THE Canadian wall paper trade is in good condition. Manufacturers were busy last month filling orders to be shipped by boat. Export trade, though small, is growing, and each year sees a larger number of orders to be shipped before the close of navigation. Some factories have been working overtime to have these orders filled.

The fine landscape borders which were brought out last Spring have proven to be good sellers, and have amply repaid manufacturers for their enterprise. The heavier class of paper has sold a trifle better this year, and there has been a satisfactory demand for higher qualities.

Sanitary papers have sold exceedingly well, and larger orders have been placed than in previous years. It is noticed that these papers are of better design than usual, and that the process by which they are made washable has been improved.

IMPORTS AND EXPORTS.

DURING the month of August, last, Canada imported 40,712 rolls of wall paper from the United States, 5,583 rolls from Great Britain and 212 rolls from other sources. The value of these importations were \$4,298, \$1,346 and \$42 respectively. During the same month she exported 134 rolls of the value of \$19 to Great Britain, 200 rolls valued at \$16 to the United States, 100 rolls valued at \$10 to Newfoundland and 3,547 rolls, valued at \$522 to other countries.

The import figures are somewhat less than those for August 1905, when we imported a total of 56,609 rolls, as against 46,507 rolls this August. The export figures fall very short of those for 1905, which gave a total of 71,152 rolls as against only 3,981 this year. This can be accounted for from the fact that Newfoundland got in her full supply during the month of August last year and only a small portion of it during August this year.

A LINE OFTEN NEGLECTED.

IN the majority of smaller general stores throughout the country there is great need of improvement in the mode of handling wall paper. Too often the department is stocked without mature thought, and the display of attractive lines and the cultivation of appropriate policy in salesmanship are neglected. If the papers are simply piled up on the shelves with no attractive feature

You
Won't Need to
Force Your
Sales

when the season opens if your shelves are stocked with Stauntons' **Wall Papers**

The magic touch which is the result of half a century of experience has impressed itself better than ever in the lovely coloring and designs of our 1907 patterns.

NOVELTY AND BEAUTY are embodied in them in a surpassing degree, together with that attractiveness and serviceable quality which

INSURES RAPID CLEARANCE from your shelves. That's the kind of wall papers every progressive dealer wants. That's the only kind we make.

DON'T FORGET THIS—STAUNTONS' WALL PAPERS ARE RAPID SELLERS.

Would you like our traveller to call on you? If so send us a postal.

(Borders same price as side wall)

STAUNTONS
LIMITED
Wall Paper Manufacturers
TORONTO

visible but the common little sample cards, how can the best results be secured? Couple this condition with the offices of a clerk who will automatically and without appreciative enthusiasm pull down and show the different papers, and put them back again without saying anything stronger or more impressive than "Now, here's a pretty thing," or "How does that suit you."

It is seldom a difficult undertaking to put new life into the wall paper department. After the stock is in classify it according to the different uses for which you will recommend it, and then infuse the proper spirit into the clerk in charge. Do not be backward about making displays and changing them often. You need not attempt any elaborate arrangement in these; what you want primarily is to have the most effective colors and patterns in your line taken from the shelves, and placed so that they can get a chance to attract.

QUALITY and PRICE!

These are the two points to consider when buying your cigars.

MOGEN-MOGEN and **ROYAL SPORT**

FIVE CENTS TEN CENTS

These are the cigars which will give the greatest satisfaction.

QUALITY—The very finest. PRICE—The very best consistent with the quality.

The SHERBROOKE CIGAR CO.
SHERBROOKE, P. Q.

BUSINESS BY
SUC
TO
noth
arra
ada
one
and
wor

GO
AD
H. G.

The Cost of Installing Business Systems.



The cost of installing Business Systems is in proportion to the size of the business.

A small business requires a more or less simple system of accounting - the expense is almost nothing compared to a big business whose arrangements are more complex.

Our Monthly Account System is especially adapted to the retail business.

Our Monthly Account System does it all in one operation - makes the entries in your books and prepares your bills at the same time.

Our Monthly Account System stops the work from piling up at the end of the month

and enables you to have each customer's bill ready at a moment's notice.

Let us tell you how Business Systems can be adapted to your business.

It costs you one cent to know.

A post card will bring you the information.

**BUSINESS
SYSTEMS**
LIMITED
85 SPADINA AVE.
TORONTO, CANADA



GOOD WAGGONS ADVERTISE YOU

We make good waggons.
That is our specialty.
First-class materials used.
Work decidedly artistic.
Prices Particularly Right.

We can ship direct to you now. Write!

H. G. Abbott & Co. London, Ont.

COLES Electrically Driven Coffee Mills.

GRANULATOR. PULVERIZER.

Single and Double Grinder

Pulverizing and Granulating

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders and saving current.

Our Grinders Wear Longest

Height, 29 in.
Length, 33 in.
Width, 23 in.
Weight, 275 lbs.

GRINDING CAPACITY.
Granulating 2 lbs. per minute.
Pulverizing 1/2 lb. per minute.
Capacity of Iron Hoppers, 5 lbs. of Coffee.

We make 25 other styles and sizes of Grocers' Counter Mills, Floor Mills and Electric Mills. For Prices, Terms and Discounts, address



No. 65

COLES MANUFACTURING CO.

Nos. 1615-1635 North 23rd St.

PHILADELPHIA, PENN., U.S.A.

AGENTS:

Todhunter, Mitchell & Co., Toronto.
Dearborn & Co., St. John, N.B.

Forbes Bros., Montreal.
Gorman Eckert & Co., London, Ont.

The Crain Monthly Account System

\$17.75 is the price we have always charged for this excellent system for the retail trade.

It Cannot Be Purchased Cheaper

that is in the 14 x 11 size. True, the Monthly Account System is being quoted cheaper. We can supply you with a complete outfit for **\$14.75** in our 8½ x 11 size, but we do not recommend it as it is more expensive in the long run to the merchant, and it is not as easily handled. The sheet being short only accommodates one account, while with the 14 x 11 size you can have three accounts to sheet.

When purchasing a Monthly Account outfit consider first the size of the sheet, then the cost of supplies. In the first cost of putting in a system a couple of dollars should not be considered. In an 8½ x 11 size one thousand billheads; in the 14 x 11 size, assorted one, two and three accounts to the sheet, you get from two to three thousand billheads.

Write us for further information.

The Rolla L. Crain Co., Limited Ottawa, Canada

Toronto Office :
18 Toronto Street

Montreal Office :
74 Alliance Building

Winnipeg Office :
11 Nanton Bk., Main St.



Loose Leaf Ledgers

Start the New Year Right

Our Monthly Statement and Charge Systems are the very latest.

Special Prices: \$10.00, \$12.50 and \$15.00

Send for Catalogue

The Ontario Office Specialties Co.,
126 Adelaide E., TORONTO

FOR YOUR NEXT SALE

We give you much for little money. As an inducement for you to use our signs, we will send you, express prepaid, for \$10.00 the following signs:

- One Cotton Sign, 3-in. x 20-in., lettered in handsome colors.
- Six Show Cards, 22-in. x 38-in.
- Six " " 14-in. x 22-in.
- Two hundred assorted price tickets.

This lot would cost you \$15.00 at our regular prices. We will write up copy, giving you up-to-date matter, without extra charge.

Our folder, WHY SIGNS PAY, is free for the asking.

The Martel-Stewart Co., Limited
Montreal, Canada

DO YOU PREFER AN

Automatic Pendulum Computing Scale



to any other style? If so be sure to get the best and at the same time the cheapest—**We have it.**

No. 103 DAYTON

is constructed throughout of best material and workmanship and guaranteed by us.

No Loose Weight on Pendulum.
Full Capacity Thirty Pounds.
Each Pound Same Width on Chart
Each Cent Indicated by a Line.
Working Parts Always in Plain View.

Plate Glass encloses Pendulum.

A Most Beautiful Fixture.

\$57.00

The "Dayton"

Send a postal to

THE COMPUTING SCALE CO.

OF CANADA, LIMITED
164 King Street West, TORONTO

TOL

Automat
The "T
tively stops
A time s
A labor s
poises to slid
A trade
in plain figu
buying.
It is hon
The Tol
paid for with
For Cata

THE

THE

can b

Count

(S

Reaso

white

The Ca

TOR

A



ATTR

If desired

WRI

THE WA

MANITOBA: Stu

WE

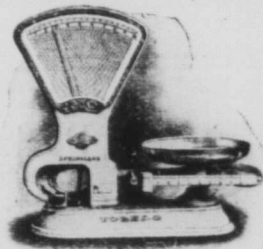
If you

send t

THE CAI

TOLEDO COMPUTING SCALES

Automatic but Springless.
 The "Toledo" is a money saver because it positively stops the giving of overweight.
 A time saver because it is Automatic.
 A labor saver because there are no weights to lift, no poises to slide, or prices to set.
 A trade bringer because it indicates to the customer in plain figures the correct weight of the article he is buying.
 It is honest both to the merchant and customer.
 The Toledo system costs you nothing because it is paid for with the money you are now losing.
 For Catalogue and information apply,



THE TOLEDO COMPUTING SCALE CO., Hamilton, Ont.

TRADE WITH ENGLAND

Every Canadian who wishes to trade successfully with the Old Country should read

"Commercial Intelligence"

(The address is 168 Fleet St., London, England)

The cost is only 6c. per week. (Annual subscription, including postage, \$4.80).
 Moreover, regular subscribers are allowed to advertise without charge in the paper. See the rules.

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

THE CARBON SHEET

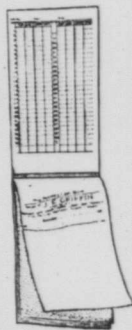
can be quickly used on our

Counter Check Book

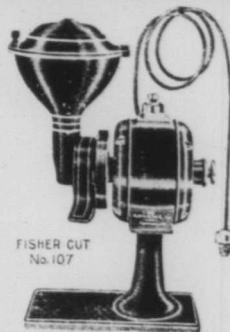
(SPECIAL DUPLICATING)

Reason: alternate pink and white leaves.

The Carter-Crume Company,
 LIMITED
 TORONTO and MONTREAL



ELECTRIC POWER COFFEE MILLS



FISHER CUT
 No. 107

This small cut illustrates another of the designs we make.

Fitted with 1/4-H.P. Motor furnished for direct or alternating current and with metal or nickel hopper.

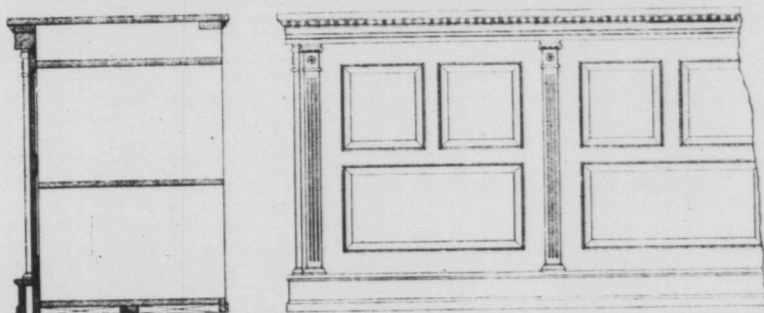
Granulates 2 pounds and pulverizes 1/2 pound per minute.

Makes neat, attractive store fixture. Saves time and labor—increases profits.

Write for Catalog and prices

THE A. D. FISHER CO., LIMITED, - TORONTO

A SOLID OAK COUNTER



ATTRACTIVE—SUBSTANTIAL—SERVICEABLE

If desired the rear of this counter may be

Equipped with "WALKER BINS"

WRITE FOR ILLUSTRATED CATALOGUE "MODERN GROCERY FIXTURES."

THE WALKER BIN & STORE FIXTURE CO., Limited, BERLIN, ONTARIO

Representatives:
 MANITOBA: Stuart Watson, Winnipeg. SASKATCHEWAN and ALBERTA: The H. W. Laird Co., Limited, Regina, Sask.

WE WANT YOUR WINDOW

If you have a well-dressed window, one you are proud of send us a photo for our window dressing department.

THE CANADIAN GROCER, 10 FRONT ST. E., TORONTO

They Cost Something, Of Course.

But enough Allison Coupon Books to last a year won't cost as much as the amount you will lose by the carelessness of your clerks in forgetting to "charge up" numerous small purchases; and disputed pass-book entries, where you have to allow your customer's kick or lose him.

IF A MAN WANTS CREDIT

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by

THE EBY BLAIN CO., Limited, TORONTO.
C. O. BEAUCHEMIN & FILS, MONTREAL.
WM. T. SLOANE, WINNIPEG, MAN.

ALLISON COUPON CO.,

Manufacturers
 Indianapolis, Indiana.

The Arctic Refrigerator, made for all lines of business. We have **just what the grocer needs.** The best on the market. Write for our new catalog.
JOHN HILLOCK & CO., LIMITED - TORONTO, ONT.

THE LATEST—THE BEST

The Greatest Family Package Ever Offered.

Big Advertising Campaign and Sale Guaranteed on your Introductory Order.

This is what we offer you in the New FAMILY SIZE PACKAGE OF

Quaker Oats

Read this proposition carefully

Then act promptly

Quaker Oats is now put up in **large size family packages.**

Every Package contains a piece of high-grade English semi-porcelain china, beautifully decorated. This china is as far superior to ordinary china as Quaker Oats is to ordinary Rolled Oats.

Our great advertising campaign on Quaker Oats, which is now running in all the standard magazines and street cars, is the most extensive ever put behind a cereal product. It is sufficient to put Quaker Oats into every home, and the beautiful china in every package will make our advertising doubly effective.

This proposition is so unusual and so much better than any other ever offered in the cereal line that we are willing to guarantee the sale of this package **on your first order.** The only conditions of this guarantee are, that your order must be placed for shipment **before January 1st, 1907,** and the goods **must be prominently displayed in your store.**

Quaker Oats is the best known cereal in the world, and this is the only family package advertised. The price is no more than for the ordinary family package of rolled oats.

This will be the fastest selling family package ever known.

SEND IN YOUR ORDER TO-DAY

The Quaker Oats Company

SUCCESSOR TO

The American Cereal Company

Peterborough, Ont.

QUO

Quotations of
The following
responsible for the
Grocer, at our nea

Baking Po

Cook's Friend—
Size 1, in 2 and 4 doz. box
" 10, in 4 doz. boxes....
" 2, in 6 "
" 12, in 6 "
" 3, in 4 "
Pound tins, 2 doz. in case
12-oz. tins, " " "
5-lb. " " " "

W. H. GILLAR

Diamond—
1 lb. tins, 2 doz. in case ..
1 lb. tins, 3 " " "
1 lb. tins, 4 " " "

IMPERIAL BAKIN

Cases.	Sizes.
4 doz.	10c.
3 doz.	5-oz.
1 doz.	12-oz.
3 doz.	12-oz.
1 doz.	2 1/2 lb.
1 doz.	5 lb.

OCEAN MI

Ocean Baking Powder, 1
" " " "
" " " "
Borax, 1/2 lb. pack
Cornstarch, 40 pk
Freight paid 5 p.c.

MAGIC B

Cases.	Sizes.
6 doz.	4 " "
4 " "	4 " "
4 " "	4 " "
4 " "	4 " "
2 " "	4 " "
4 " "	4 " "
2 " "	4 " "
1 " "	1 " "
2 " "	2 " "
1 " "	1 " "
1 " "	1 " "
1 " "	1 " "

ROYAL BAKING
Sizes.

Royal—Dime	Sizes.
1 lb.	8 oz.
1 lb.	12 oz.
1 lb.	1 lb.
3 lb.	5 lb.

Barrels—When packed
cent. discount will be

CLEVELAND'S BAK
Sizes.

Cleveland's—Dime	Sizes.
1 lb.	8 oz.
1 lb.	12 oz.
1 lb.	1 lb.
3 lb.	5 lb.

Barrels—When packed
cent. discount will be

T. KINNEAR

Crown Brand—
1 lb. tins, 2 doz. in case ..
1 lb. " 2 " " "
1 lb. " 4 " " "

Blu

Keen's Oxford, per lb....
In 10-box lots or case
Reckitt's Square Blue, 1
Reckitt's Square Blue, 5
Gillett's Mammoth, 1 gr
Nixey's "Cervus," in sq
" " " in ba
" " " in ps
" according to size..

QUOTATIONS FOR PROPRIETARY ARTICLES

Quotations on staple articles, prepared by our own staff, will be found in the market reports in the centre of the paper. The following are prices of proprietary articles which are supplied by the manufacturers or their agents, who alone are responsible for their accuracy. For charges for inserting quotations in this department apply to Advertising Manager, The Canadian Grocer, at our nearest office.

Nov. 15, 1906.

Baking Powder.

Brand	Per doz.
Cook's Friend—	
Size 1, in 2 and 4 doz. boxes.....	\$2 40
" 10, in 4 doz. boxes.....	2 10
" 2, in 6 ".....	0 80
" 12, in 6 ".....	0 70
" 3, in 4 ".....	0 45
Pound tins, 2 doz. in case.....	3 00
12-oz. tins, ".....	3 40
5-lb. ".....	14 00

W. H. GILLARD & CO.

Diamond—

1-lb. tins, 2 doz. in case.....	\$2 00
1-lb. tins, 3 ".....	1 25
1-lb. tins, 4 ".....	0 75

IMPERIAL BAKING POWDER.

Cases.	Sizes.	Per doz.
4 doz.....	10c.	\$0 85
3 doz.....	8-oz.	1 75
1 doz.....	12-oz.	3 50
3 doz.....	12-oz.	3 40
1 doz.....	2 1/2 lb.	10 50
1 doz.....	5 lb.	19 75

OCEAN MILLS. Per doz.

Ocean Baking Powder, 1 lb., 4 doz....	\$0 45
" " 1 lb., 5 doz.....	0 90
" " 1 lb., 3 doz.....	1 25
Borax, 1/2 lb. packages, 4 doz.....	0 40
Cornstarch, 40 pks. in a case... 0 78	
Freight paid 5 p.c. 10 days.	

MAGIC BAKING POWDER.

Cases.	Sizes.	Per doz.
6 doz.....	5c.	\$0 40
4 ".....	4-oz.	0 80
4 ".....	6 ".....	0 75
4 ".....	8 ".....	0 95
4 ".....	12 ".....	1 40
4 ".....	12 ".....	1 45
2 ".....	16 ".....	1 65
2 ".....	16 ".....	1 70
1 ".....	2 1/2 lb.	4 10
1 ".....	5 ".....	7 30
1 ".....	6 oz.	Per case
1 ".....	12 ".....	\$4 55
1 ".....	16 ".....	0 18

ROYAL BAKING POWDER.

Sizes.	Per Doz.
Royal—Dime.....	\$ 0 95
" 1 lb.....	1 41
" 6 oz.....	1 95
" 1 lb.....	2 55
" 12 oz.....	3 85
" 1 lb.....	4 90
" 3 lb.....	13 60
" 5 lb.....	22 31

Barrels—When packed in barrels one per cent. discount will be allowed.

CLEVELAND'S BAKING POWDER.

Sizes.	Per Doz.
Cleveland's—Dime.....	\$ 0 93
" 1 lb.....	1 33
" 6 oz.....	1 90
" 1 lb.....	3 45
" 12 oz.....	3 70
" 1 lb.....	4 65
" 3 lb.....	13 20
" 5 lb.....	21 65

Barrels—When packed in barrels one per cent. discount will be allowed.

T. KINNEAR & CO.

Crown Brand—

1 lb. tins, 2 doz. in case.....	\$1 20
1 lb. " 2 ".....	0 80
1 lb. " 4 ".....	0 45

Blus.

Kees's Oxford, per lb.....	\$0 17
" in 10-box lots or case.....	0 18
Reckitt's Square Blue, 12-lb. box....	0 17
Reckitt's Square Blue, 5 box lots....	0 16
Gillet's Mammoth, 1 gross box.....	3 00
Nixey's "Cervus," in squares, per lb.	0 18
" " in bags, per gross.....	1 35
" " in pepper boxes.....	1 35
" according to size.....	0 09 0 10

Black Lead.

Reckitt's, per box.....	\$1 15
Box contains either 1 gross, 1 oz. size; 1/2 gross, 2 oz., or 1/4 gross, 4 oz.	
Reckitt's Zebra paste, 1-gro. boxes, \$10.20 per gross.	

JAMES' DOME BLACK LEAD.

	Per gross.
5a size.....	\$2 40
2a size.....	2 50

Cereals.

Wheat OS, 2-lb. pkgs., per pkg.....	0 08
" " 7-lb. cotton bags, per bag.....	



PETERBOROUGH CEREAL CO.

Canada Flakes "English".....	36 10's...\$2 85
Canada Flakes "Household".....	24 25's... 5 00
5-case lots 4 93	
Freight prepaid on 5-case lots assorted.	

Chocolates and Cocoas.

THE COWAN CO., LIMITED.

Cocoa—

Perfection, 1/2-lb., per doz.....	\$2 40
" 1 lb.....	1 20
" 10c size.....	0 90
5-lb. tins per lb.....	0 37
Soluble, No. 1, 5 and 10-lb. tins, per lb	0 20
No. 2, 5 and 10-lb. tins.....	0 18

Special quotations for cocoa in bbls., kegs, etc.

Chocolate—

Queen's Dessert, 1/2's and 1/4's per lb.....	\$0 40
Vanilla, 1/2's.....	0 35
Parisian 8s per lb.....	0 30

The following sweetened for household purposes:

Royal Navy, 1/2's and 1/4's, per lb.....	\$0 30
Diamond, ".....	0 25
Special Diamond, 1/2's, ".....	0 22
" 6's, ".....	0 22
" 8's, ".....	0 30

The following unsweetened:

Perfection, 1/2's, per lb.....	0 30
" Flat cakes, per lb.....	0 30

ICINGS FOR CAKE—

Chocolate, white, pink, lemon, orange, almond, maple and cocoanut cream, in 1-lb. pkgs., per doz.....	0 90
-------------------------------------------------------------------------------------------------------	------

Chocolate, white, pink, lemon, orange, almond, maple and cocoanut cream, in 1-lb. boxes, per doz.....	1 75
-------------------------------------------------------------------------------------------------------	------

Confections— Per doz.

Cream bars, 60 in box, per box.....	1 80
" 6 in box, per doz. boxes.....	2 25

Chocolate ginger, per lb.....	0 30
Crystalized " 1/2 lbs., per doz.....	2 25
Vanilla chocolate wafers, No. 1, 5 lb. boxes, per lb.....	0 30
Nonpareil wafers, No. 2, 5 lb. boxes, per lb.....	0 25
Milk chocolate, 36 in box, per box.....	1 35
" 36 in box, per doz. cakes.....	0 35

FRY'S

Chocolate— per lb.

Caracas, 1/2's, 6-lb. boxes.....	\$0 42
Vanilla, 1/2's.....	0 42
"Gold Medal," sweet, 1/2's, 6-lb. boxes.....	0 29
Pure, unsweetened, 1/2's, 6-lb. boxes.....	0 42
Fry's "Diamond," 1/2's, 14-lb. boxes.....	0 24
Fry's "Monogram," 1/2's, 14-lb. boxes.....	0 24

Cocoa— Per doz.

Concentrated, 1/2's, 1 doz. in box.....	2 40
" 1-lb. ".....	4 50
" 1-lb. ".....	3 25
Homoeopathic, 1/2's, 14-lb. boxes.....	
" 1/2's, 12 lb. boxes.....	

EPPS'S.

Agents, C. E. Colson & Son, Montreal.

In 1/2 and 1-lb. tins, 14-lb. boxes, per lb.....	0 35
Smaller quantities.....	0 37

BENSCHORP'S COCOA

A. F. MacLaren, Imperial Cheese Co., Limited, Agents, Toronto.

1 lb tins, 4 doz. to case..... per doz.	\$ 90
" " 2 " ".....	2 40
" " 1 " ".....	4 75
" " 1 " ".....	9 00

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

J. A. Taylor, Montreal.

Jos. E. Hurley, Winnipeg.



Per

Elite, 1/2's.....	\$0 30
Prepared cocoa, 1/2's to 1/4's.....	0 28
Mott's breakfast cocoa, 1/2's.....	0 38
" Navy ".....	0 35
" No. 1 chocolate, 1/2's.....	0 37
" Vanilla sticks, per gross.....	1 00
" Diamond chocolate, 1/2's and 6's.....	0 23
" Confectionery chocolate, 2-lb. to 3-lb.....	0 31
" Sweet chocolate liquors, 20c to 3-lb.....	0 34

WALTER BAKER & CO., LIMITED.

Per lb.

Premium No. 1 chocolate, 12-lb. boxes.....	\$0 37
Breakfast cocoa, 1/2 and 5-lb. tins.....	0 43
German sweet chocolate, 1/2 and 1-lb. cakes, 6-lb. boxes.....	0 27
Caracas sweet chocolate, 1-lb. cakes, 6-lb. boxes.....	0 35
Auto sweet chocolate, 1-6 lb. cakes, 3 and 6 lb. boxes.....	0 35
Vanilla sweet chocolate, 1-6 lb. cakes, 6-lb. tins.....	0 47
Soluble chocolate (hot or cold soda) 1-lb. tins.....	0 41
Cracked cocoa, 1-lb. pkgs. 5-lb. bags.....	0 34
Caracas tablets, 100 bundles, tied 5's, per box.....	3 00

The above quotations are f.o.b. Montreal.

WALTER M. LOWNEY CO.

Canadian Branch, 165-171 William st. Montreal

Breakfast cocoa— Per lb.

5-lb. screw top cans, 10 cans in case, 36c.	
12-lb. boxes, 6 boxes in case, 1-lb. tins. 36c.	
6-lb. boxes, 12 boxes in case, 1-lb. tins. 36c.	
6-lb. boxes, 12 boxes in case, 1-lb. tins. 36c.	
6-lb. boxes, 12 boxes in case, 1-5-lb. tins. 40c.	

Sweet chocolate powder—

5-lb. tins, 10 tins in case.....	25c.
12-lb. boxes, 6 boxes in case, 1-lb. tins. 25c.	
6-lb. boxes, 12 boxes in case, 1-lb. tins. 25c.	
6-lb. boxes, 12 boxes in case, 1-lb. tins. 28c.	

Premium chocolate—

6-lb. boxes, 12 boxes in case, 1-lb. pkgs. 30c.	
6-lb. boxes, 12 boxes in case, 1-lb. pkgs. 30c.	

Milk chocolate—

6-lb. boxes, 12 boxes in case, 1-lb. pkgs. 28c.	
100 2-cent pieces in box, each.....	\$1.25

Vanilla sweet chocolate—

100 2-cent. pieces in box.....	\$1.25
6-lb. boxes, 12 boxes in case, 1-lb. tins. 26c.	
6-lb. boxes, 12 boxes in case, 1-lb. tins. 25c.	
6-lb. boxes, 12 boxes in case, 1-lb. pkgs. 35c.	

Diamond sweet chocolate—

6-lb. boxes, 12 boxes in case, 1-lb. pkgs.....	22c.
12-lb. boxes, 6 boxes in case, 1-lb. pkgs.....	22c.
6-lb. " 12 " ".....	22c.

Gold Medal chocolate powder—

5 lb. tins, 10 tins in case.....	36c.
10 lb. tins, 10 tins in case.....	33c.

XXXX chocolate powder

5-lb. tins, 10 tins in case.....	35c.
10-lb. tins, 10 tins case.....	25c.

TOBLER'S MILK CHOCOLATE.

5c. sticks, per box (40 sticks).....	1 50
10c. tablets or croquettes (20).....	1 50
20c. " " (10).....	2 42

Condensed Milk.

BORDEN'S CONDENSED MILK CO.

Wm. H. Dunn, Agent, Montreal & Toronto.

Case.	Doz.
"Eagle" brand (4 doz.).....	\$6 00 \$1 50
"Gold Seal" brand (4 doz.).....	5 00 1 25
"Challenge" brand (4 doz.).....	4 00 1 00
Evaporated cream—	
"Peerless" brand evap. cream.....	4 75 1 20
hotel size.....	4 90 2 45



TRURO CONDENSED MILK CO., LIMITED.

"Jersey" brand evaporated cream per case (4 doz.).....	\$4 65
"Reindeer" brand per case (4 doz.).....	5 60



Coffees.

JAMES TURNER & CO. Per lb.

Mocha.....	\$0 32
Damascus.....	0 28
Calro.....	0 30
Sirdar.....	0 17
Old Dutch Rio.....	0 12 1/2

E. D. MARCEAU, Montreal. Per lb.

"Old Crow" Java.....	\$0 25
" Mocha.....	0 27 1/2
" Condor " Java.....	0 30
Arabian, Mocha.....	0 30
15-year-old Mandehing Java and hand-picked Mocha.....	0 50
1-lb. fancy tins choice pure coffee, 48 tins per case.....	0 90
Madam Huot's coffee, 1-lb. tins.....	0 32
" " 2-lb. tins.....	0 62
100 lb. delivered in Ontario and Quebec.	
Rio No. 1.....	0 15
Condor I, 40-lb. boxes.....	45c.
" II, 40-lb. boxes.....	43c.
" III, 80-lb. boxes.....	37c.
" IV, 80-lb. boxes.....	35c.

Cheese.

Imperial—Large size jars..... per doz.	\$3 25
Medium size jars.....	4 50
Small size jars.....	2 40
Individual size jars.....	1 00
Imperial holder—Large size.....	18 00
Medium size.....	17 00
Small size.....	12 00
Roquefort—Large size.....	1 40
Small size.....	2 40



Interesting But Not New

We mean the oft repeated tale of increased sales of RISING SUN Stove Polish in cakes and SUN PASTE Stove Polish in tins. This season history repeats itself and shows our sales of both styles of our goods very largely in advance of our sales for corresponding period last year. This interests you almost as much as it interests us because it proves for you our claims to superiority. Push RISING SUN and SUN PASTE: It pays to do it.

peats itself and shows our sales of both styles of our goods very largely in advance of our sales for corresponding period last year. This interests you almost as much as it interests us because it proves for you our claims to superiority. Push RISING SUN and SUN PASTE: It pays to do it.

MORSE BROS., Props. - Canton, Mass., U.S.A.

NOW READY TO RECEIVE GOODS.

FOR STORAGE FREE OR IN BOND

THE TERMINAL WAREHOUSE & CARTAGE COMPANY, LIMITED, are now ready to receive goods for Storage, Free or in Bond, in their new absolutely Fireproof Warehouse. Canadian Canning Companies will increase their business by storing car load lots for sale to Montreal Merchants "Ex-Warehouse," or transhipment to East or West. We can always catch the "last boat." Merchants and Manufacturers should keep a reserve of goods in a Modern Frost-proof Warehouse where Fire insurance is low, and where deterioration and damage by vermin is reduced to a minimum. Write for Storage and Insurance rates to the

TERMINAL WAREHOUSE & CARTAGE CO., LTD.
12-38 Grey Nun Street, MONTREAL



If you have enquiry for Condensed Milk and don't carry it in stock, don't run the risk of dissatisfying your customer by getting inferior goods, but order

BORDEN'S BRANDS:—

"Eagle" brand Condensed Milk
"Peerless" brand Evaporated Cream

ALWAYS BEST



WILLIAM H. DUNN, Montreal and Toronto

Scott, Bathgate & Co., Winnipeg, Man.

Shallcross, Macaulay & Co., Vancouver and Victoria, B.C.

(UNSWEETENED)

WM

B

WM.

Coupon Books—

For sale in Canada by T. J. Limited, Toronto. C. Pils, Montreal.
\$1, \$2, \$3, \$5, \$10 and \$25

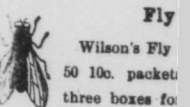
In lots of less than 100 books, 1 kind assorted.
100 to 500 books
100 to 1,000 books

Allison's Coupon F

\$1.00 to \$3.00 books
5.00 books
10.00 "
15.00 "
20.00 "
25.00 "
50.00 "



The Davidson & Hay,



Fly

Wilson's Fly
50 10c. packet
three boxes fo

WM. BRAID & CO., Importers of **TEAS, COFFEES and SPICES**

BRAID'S BEST COFFEE

is not an experiment, but the result of careful, scientific blending, and selection of the bean, combined with the use of the best, and most modern machinery, which places **BRAID'S BEST** in the premier position it holds to-day.

Packed in 1, 2, 5, 10, 25, 50-lb. air-tight tins and barrels.

WM. BRAID & CO., Vancouver, B.C. BRAID'S BEST COFFEE and CHALLENGE CUP TEA ARE THE BEST.

Coupon Books—Allison's.

For sale in Canada by The Eby Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.
\$1, \$2, \$3, \$5, \$10 and \$20 books.

	Un- num bered.	Covers and Coupons numbered
In lots of less than 100 books, 1 kind assorted.	4c.	4½c.
100 to 500 books	3½c.	4c.
100 to 1,000 books	3c.	3½c.

Allison's Coupon Pass Book.

\$1.00 to \$3.00 books	3 cents each
5.00 books	4 "
10.00 "	5 "
15.00 "	6 "
20.00 "	7 "
25.00 "	8 "
30.00 "	9 "
35.00 "	10 "



Cleaner.
Per doz.
4-oz. cans \$ 0 90
6-oz. " 1 35
10-oz. " 1 85
Quart " 3 75
Gallon " 10 00
Wholesale Agent

The Davidson & Hay, Limited, Toronto

Fly Pads.



Wilson's Fly Pads, in boxes of 50 10c. packets, \$3 per box, or three boxes for \$8.40.

Infants' Food.

Robinson's patent barley ½-lb. tins	\$1 25
" " 1-lb. tins	2 25
" " groats ½-lb. tins	1 25
" " 1-lb. tins	2 25

Jams and Jellies.

SOUTHWELL'S GOODS. Per doz.

Frank Magor & Co., Agents.

Orange marmalade	\$1 50
Clear jelly marmalade	1 50
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black currant " "	1 75
Other jams	\$1 55 1 90
Red currant jelly	2 75

T. UPTON & CO.

Compound Fruit Jams—

12-oz. glass jars, 2 doz. in case, per doz.	\$1 00
2-lb. tins, 2 doz. in case	per lb. 0 07½
5 and 7-lb. tin pails, 8 and 9 pails in crate	per lb. 0 07
7 and 14-lb. wood pails	per lb. 0 07
30-lb. wood pails	0 06½
Compound Fruit Jellies—	
12-oz. glass jars, 2 doz. in case, per doz.	1 00
2-lb. tins, 2 doz. in case per lb.	0 07½
7 and 14-lb. wood pails, 6 pails in crate	per lb. 0 07
30-lb. wood pails	per lb. 0 06½
Home Made Jams—absolutely pure—	
1-lb. glass jars (16-oz. gem) 2 doz. in case	per doz. \$1 60
5, 7, 14 and 30-lb. pails, per lb.	0 09 0 12

Lard.

THE N. E. FAIRBANKS CO. BOAR'S HEAD LARD COMPOUND.

Tierces	\$0 09
½ lbs.	0 24
Tubs, 60 lbs.	0 09½
Cases, 3-lb. tins	0 10½
" 5-lb. "	0 10½
" 10-lb. "	0 10½
20-lb. wooden pails	2 00
20-lb. tin pails	1 90
Wood net, tin gross weight.	

Licorice.

NATIONAL LICORICE CO.

5-lb. boxes, wood or paper	per lb. \$0 40
Fancy boxes (36 or 50 sticks)	per box 1 25
" Ringed " 5-lb. boxes	per lb. 0 40
" Acme " pellets, 5-lb. cans	per can 2 00
" " (fancy boxes 40) per box	1 50
Tar licorice and Tolu wafers, 5-lb. cans	per can 2 00
Licorice lozenges, 5-lb. glass jars	1 75
" " 20 5-lb. cans	1 50
" Purity " licorice 10 sticks	1 45
" " 100 sticks	0 75
Dulce large cent sticks, 100 in box	

Lye (Concentrated).

GILLET'S PERFUMED. Per case	
1 case of 4 doz.	\$3 60
3 cases of 4 doz.	\$3 50
5 cases or more	3 40

Mince Meat.

Wetley's condensed, per gross net	\$12 00
per case of doz. net	3 00

Mustard.

COLMAN'S OR KEEN'S.

D.S.F. ½-lb. tins	per doz. \$1 40
" 1-lb. tins	2 50
" 1-lb. tins	5 00
Durham 4-lb. jar	per jar. 0 75
" 1-lb. jar	0 35
F. D. ½-lb. tins	per doz. 0 85
" 1-lb. tins	1 45

E. D. MARCEAU, Montreal.

"Condor," 12-lb. boxes—	
1-lb. tins	per lb. \$ 0 35
2-lb. tins	" 0 35
4-lb. tins	" 0 32½
4-lb. jars	per jar 1 20
1-lb. jars	0 35

Old Crow," 12-lb. boxes—	
1-lb. tins	per lb. 25
2-lb. tins	" 0 25
4-lb. tins	" 0 22½
4-lb. jars	per jar 0 70
1-lb. jars	0 25

Orange Marmalade.

T. UPTON & CO.

12-oz. glass jars, 2 doz. case	per doz. \$1 00
Home-made, in 1-lb. glass jars	1 40
In 5 and 7-lb. tins and 7-lb. pails, per lb.	0 07
Golden shred marmalade, 2 doz. case, per doz.	1 75

Sauces.

Worcestershire, Holbrook's, small, per doz.	\$2 15
Worcestershire, Holbrook's, large, per doz.	3 00
Less than case lots, 10c. and 15c. doz. extra	

Soda.

COW BRAND.



Case of 50 pkgs. containing 96 pkgs., per box, \$3 00.

Case of 1-lb. containing 60 packages per box, \$3 00.
Case of ½-lb. (containing 120 pkgs. per box, \$3 00).
Case of 1-lb. and ½-lb. (containing 30 1-lb. and 60 ½-lb. pkgs.) per box, \$3 00.

MAGIC BRAND.

No. 1, cases, 60 1-lb. packages	per case. \$ 2 75
No. 2, " 120 ½-lb. "	2 75
No. 3, " (30 1-lb. and 60 ½-lb. "	2 75
No. 5 Magic soda—cases 100—10-oz. pkgs.	2 85
1 case	2 75
5 cases	2 75

Soap and Washing Powders.

GUELPH SOAP CO.

Welcome Soap (cake)	1 case. 5 case. \$3 75
Royal City Soap (bar)	2 40 2 25
Peerless Soap (bar)	2 25 2 15
Standard Soap (cake)	2 25 2 15
Crystal Soap Chips, per lb. 4½c.	

A. P. TIPPET & CO., Agents.

Maypole soap, colors	per gross \$10 20
" black	15 30
Oriole soap	" 10 30
Gloriosa soap	" 12 00
Straw hat polish	" 10 30

Not New

peated tale of
SUN Stone
PASTE Stone
on history re-
sales for con-
it proves for

S.A.

FOR
STORAGE
FREE
OR
IN BOND

age, Free or in
Warehouse," or
ance is low, and

and don't
atisfying
ut order



(UNSWEETENED)

STRIKING SNAGS

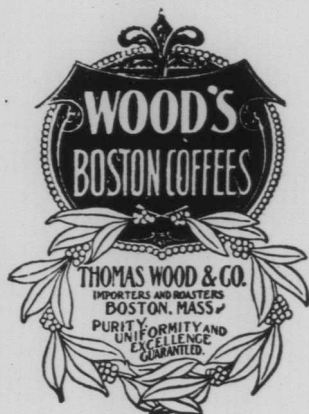
One of the greatest perils in navigating the western rivers lies in the danger of striking "snags."

A snag often upsets all the calculations of captain and crew.

Just so with a poor lot of coffee in a grocery store. It is a commercial snag. While it may not completely wreck your business, it does great damage.

The grocer who pins his faith to **WOOD'S COFFEES** always has plain sailing.

CANADIAN FACTORY and SALESROOM:
No. 428 St. Paul Street - - MONTREAL.



Starch.

EDWARDSBURG STARCH CO., LIMITED.

Laundry Starches— per lb.

No. 1 White or blue, 4-lb. carton.	\$ 0 06
No. 1 " 8-lb. "	0 06
Canada laundry, 4-lb. draw-lid boxes.	0 07
Silver gloss, 6-lb. tin canisters.	0 07
Edward's silver gloss, 1-lb. pkg.	0 07
Kegs silver gloss, large crystal.	0 07
Benson's satin, 1-lb. cartons.	0 07
No. 1 white, bbls. and kegs.	0 08
Canada White Gloss, 1-lb. pkgs.	0 08
Benson's enamel, per box 1 25 to 2 50	

Culinary Starch—

Benson & Co.'s Prepared Corn.	0 07
Canada Pure Corn	0 05

Rice Starch—

Edwardsburg No. 1 white, 1-lb. car.	0 10
-------------------------------------	------

AMERICAN PURE FOOD COMPANY.

Japanese Starch.

1 case, 5 doz.	\$5 00
5 " 5 "	4 85

Lot 5 cases, freight paid.

CORN STARCH "ROYALTY."

12-oz. case, 4 doz.	0 50
---------------------	------

Lot 10 cases, freight paid.

BRANTFORD STARCH WORKS, LIMITED
Ontario and Quebec.

Laundry Starches—

Canada Laundry, boxes of 40-lb.	\$0 05
Acme Gloss Starch—	
1-lb. cartons, boxes of 40 lb.	0 05
Finest Quality White Laundry—	
3-lb. Canisters, cases of 48 lb.	0 06
Barrels, 200 lb.	0 06
Kegs, 100 lb.	0 06

Lily White Gloss—

1-lb. fancy cartons, cases 30 lb.	0 07
6-lb. toy trunks, 8 in cases.	0 07
6-lb. enameled tin canisters, 8 in case.	0 07
Kegs, ex. crystals, 200 lb.	0 06

Brantford Gloss—

1-lb. fancy boxes, cases 36 lb.	\$0 07
---------------------------------	--------

Canadian Electric Starch—

Boxes of 40 fancy pkgs., per case	2 50
Celluloid Starch—	
Boxes of 45 cartons, per case.	3 50

Culinary Starches—

Challenge Prepared Corn—	
1-lb. packages, boxes 40 lb.	0 07
No. 1 Brantford Prepared Corn—	
1-lb. packages, boxes 40 lb.	0 07
Crystal Maize Corn Starch—	
1-lb. packages, boxes 40 lb.	0 07

SAN TOY STARCH.

pkgs, cases 5 doz., per case.	4 75
-------------------------------	------

ST. LAWRENCE STARCH CO., LIMITED.
Ontario and Quebec.

Culinary Starches—

St. Lawrence corn starch, 40 lb.	0 07
Durham corn starch, 40 lb.	0 05

Laundry Starches—

No. 1 White, 4-lb. cartons, 48 lb.	0 05
" 3-lb. cartons, 36 lb.	0 05
" 200-lb. bbl.	0 05
" 100-lb. kegs.	0 05
Canada Laundry, 40 to 46 lb.	0 05
Ivory Gloss, 3-5 family pkgs., 48 lb.	0 07
1-lb. fancy, 30 lb.	0 07
" large lumps, 100-lb. kegs.	0 06
Patent starch, 1-lb. fancy, 36 lb.	0 07
Akron Gloss, 1-lb. packages, 40-lb.	0 05



OCEAN MILLS.
Chinese starch,
per case of 4
dos., \$4, less 5
per cent.

J. & J. COOLMAN'S, LIMITED.

Rice Starch—
Packed in cases of 56 lbs. each (cases free)

No. 1, London—	Per lb.
In papers of 4 to 5 lbs.	6 1/2c.
Blue, white or assorted.	

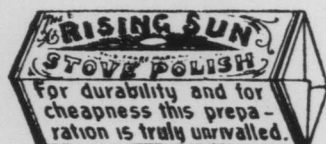
In Pictorial Cardboard Boxes—

4 lbs. net weight.	8 1/2c.
1 lb. gross weight	8 1/2c.
1 lb. gross weight	9c.
1 lb. gross weight	10c.

Buff Starch, for Curtains, Lace, etc., in Cardboard Boxes.

1 lb. gross weight.	9 1/2c.
---------------------	---------

Stove Polish.



Rising Sun, 6-oz. cakes, 1-gross boxes	\$8 50
Rising Sun, 3-oz. cakes, gross boxes	4 50
Sun Paste, 10c. size, 1-gross boxes	10 00
Sun Paste, 5c. size, 1-gross boxes	5 00

Syrup.

"CROWN" BRAND PERFECTION SYRUP.

Plain tins, with label—	
2 lb. tins, 2 doz. in case.	1 55
5 " 1 " " "	2 40
10 " 1 " " "	3 35
20 " 1 " " "	3 25

(10 and 20 lb. tins have wire handles.)

SMALL'S BRAND—Standard.

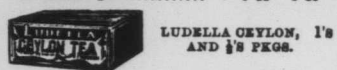
5 gal. tins, per can.	4 40
1 " " per case.	4 90
" " " " " "	5 45
" " " " " "	5 70



Teas.

SALADA CEYLON.

Brown Label, 1's.	\$0 20	\$0 25
Green Label, 1's and 1/2's.	0 21	0 26
Blue Label, 1's, 1/2's and 1/4's.	0 22	0 30
Red Label, 1's and 1/2's.	0 30	0 40
Gold Label, 1's.	0 35	0 50



LUDELLA CEYLON, 1's AND 1/2's PKGS.

Blue Label, 1's.	\$0 18	\$0 25
Blue Label, 1/2's.	0 19	0 25
Orange Label, 1's and 1/2's.	0 21	0 30
Brown Label, 1's and 1/2's.	0 28	0 40
Green Label, 1's and 1/2's.	0 30	0 40
Red Label, 1's.	0 35	0 50
Red Label, 1/2's.	0 40	0 60



MOTHER'S FAVORITE MELAGAMA TEA.

put up in 30, 60 and 100 lb. boxes.

Black, green, mixed, 1 lb.	0 18	0 25
" " 1 lb.	0 19	0 25
" " 1 lb. & 1/2.	0 20	0 30
" " 1 lb., 1/2 & 1/4.	0 28	0 40
" " 1 lb., 1/2 & 1/4.	0 35	0 50
" " 1 lb. & 1/2.	0 40	0 60

3 p.c. off 30 days or 3 months.



Ceylon Tea, in 1 and 1/2-lb. lead packages, black or mixed.

Black Label, 1-lb., retail at 35c.	\$0 19
" 1-lb.	0 20
Blue Label, retail at 30c.	0 22
Green Label.	0 28
Red Label.	0 35
Orange Label.	0 42
Gold Label.	0 55



Head Office, St. John, N.B. Toronto Office, 3 Wellington E.

Brown Label, 1's and 1/2's.	0 20	0 25
Crimson " 1's and 1/2's.	0 22	0 30
Green " 1's and 1/2's.	0 25	0 35
Blue " 1's, 1/2, 1/4, 1/8.	0 30	0 40
Bronze " 1's, 1/2, 1/4, 1/8.	0 36	0 50
Gold " 1's, 1/2, 1/4, 1/8.	0 44	0 60

All grades, either black, green or mixed.



BLUE RIBBON TEA CO., TORONTO

Yellow Label, 1's and 1/2's.	0 20	0 25
Green Label, 1's and 1/2's.	0 22	0 30
Blue Label, 1's and 1/2's.	0 25	0 35
Red Label, 1's, 1/2, 1/4 and 1/8.	0 30	0 40
White Label, 1's, 1/2 and 1/4.	0 35	0 50
Gold Label 1's and 1/2's.	0 42	0 60
Purple Label, 1's and 1/2's.	0 55	0 80
Embossed, 1's and 1/2's.	0 70	1 00



Cases, each 60 1-lb.	\$0 35
" " 60 1-lb.	0 35
" " 30 1-lb.	0 35
" " 120 1-lb.	0 35

"CROWN" BRAND

Red Label, 1-lb. and 1/2.	\$0 25	\$0 30
Blue Label, 1-lb. and 1/2.	0 28	0 40
Green Label, 1-lb.	0 19	0 25
Green Label, 1/2.	0 20	0 25
Japan, 1s.	0 19	0 25

E. D. MARCHEAU, Montreal.

Japan Teas—

"Condor" I 40-lb. boxes.	\$0 35
" " II 40-lb. boxes.	0 35
" " III 80-lb. boxes.	0 35
EMD AAA Japan, 40 lb "at.	0 35
" AA " 40 "	0 35
Blue Jay, basket fired Japan, 70 lbs.	0 35
"Condor" IV 80-lb. "	0 35
" " V 80-lb. "	0 35
" " XXXX 80-lb. boxes.	0 35
" " XXX 80-lb. "	0 35
" " XX 80-lb. "	0 35
" " LX 80-lb. "	0 35
" " LX 60-lb. per case, lead packets (25 1's and 70 1/2's)	0 27 1/2

"Condor" Ceylon black tea in lead packets

Green Label, 1/2, 1/4 and 1/8.	0 27 1/2 at 0
Grey Label, 1/2, 1/4 and 1/8.	0 30 at 0 35
60-lb. cases.	0 30 at 0 35
Yellow Label, 1/2 and 1/4.	0 35 at 0 35
60-lb. cases.	0 35 at 0 35
Blue Label, 1/2, 1/4 and 1/8.	0 40 at 0 30
50-lb. cases.	0 50 at 0 34
Red Label, 1/2, 1/4 and 1/8.	0 50 at 0 34
White Label, 1/2, 1/4 and 1/8.	at 0 40
50-lb. cases.	at 0 40

Black Teas—"Old Crow" blend—

Bronzed tins of 10, 25, 50 and 80-lb.	
No. 1.	per lb. 0 18
No. 2.	" 0 20
No. 3.	" 0 25
No. 4.	" 0 30
No. 5.	" 0 35

Tobacco.

THE EMPIRE TOBACCO CO., LIMITED.

Smoking—Empire, 4s, 6s and 12s.	\$0 46
" Amber, 6s. and 12s.	0 50
" Ivy, 7s.	0 50
" Rosebud, 7s.	0 51
Chewing—Currency, 12s. and 6 1/2s.	0 46
" Old Fox, 12s.	0 45
" Snowshoe, 6 1/2s.	0 51
" Pay Roll, 7 1/2s.	0 56
" Stag, 10 oz.	0 45
" Bob, 6s. and 12s.	0 45
" " 10 oz. bars, 6 1/2s.	0 45
" Fair Play, 6s. and 12s.	0 53
" Club, 6s. and 12s.	0 46
" Universal, 12s.	0 47
" Dixie, 7s.	0 56

JOS. COTE, QUEBEC.
Cigars, per thousand.

Cote's Fine Cheroots, 1-10.	\$15 00
V.H.C., 1-20.	21 00
St. Louis (Union), 1-20.	35 00
Champlain, 1-20.	35 00
El Sergeant Premium, 1-20—1-40.	55 00
J. C. Cl, Havana P. Finos, 1-20.	75 00

Cut tobaccos.

Petit Havana, 1-3, 1-13—1-6.	0 48
Quebec, 1-4, 1-2.	0 45
" 1-9.	0 50
Cote's Choice Mixture, 1-lb tins.	0 15
" " 1-lb.	0 15
" " 1-lb.	0 15

Vinegars.

E. D. MARCHEAU, Montreal. Per gal.

EMD, pure distilled, highest quality.	\$0 30
Condor, pure distilled.	0 25
Old Crow.	0 25

Special prices to buyers of large quantities.

Yeast.

Royal yeast, 3 doz. 5c. pkgs.	\$1 10
Gillett's cream yeast, 3 doz in case.	1 10

IT'S

ST
JA

ROSE

THOS.
38 KING
are open to receive
PRODUCE. H
connections. J
Western Union
"Boyd."

HEN
NEWCA
invites consign
fruits. Newcas
largest mining a
United Kingdo
wards of 2,000,000

A. G. D.
Head Office, 3
PROVIN
Invite consign
Butter, Cheese
Address: Avon
A.B.C. 4th and
Union.

James M
Large conne
We also ship

REC

IT'S VERY GOOD

BATGER'S

STRAWBERRY JAM

Is made from the finest Kent Strawberries, great care being taken to keep the Fruit Whole.

The result is a jam that not only looks well and sells fast, but is really delicious.

Put up in a very attractive new style square jar. 4 dozen to a case. Well packed; no breakage.

Order a case of your Jobber, or

ROSE & LAFLAMME, - - Montreal

ABOUT HALF THE MAPLE SYRUP SOLD

has the words "Imperial Brand Maple Syrup" on the label—all the trouble comes of the other half.

Which "half" are you selling?



ROSE & LAFLAMME, Agents,

Montreal

EXPORT TRADE DEPARTMENT

Firms Abroad Open for Canadian Business

THOS. BOYD & CO.,
38 KING ST., - LIVERPOOL.
are open to receive all kinds of CANADIAN PRODUCE. Highest references. Wide connections. A. B. C., 4th and 5th ed. Western Union and Libber's Codes. T. A. "Boyd."

HENRY COLBECK
NEWCASTLE-UPON-TYNE.
invites consignments of green and dried fruits. Newcastle is the centre of one of the largest mining and industrial districts in the United Kingdom, with a population of upwards of 2,000,000 within a 20-mile radius.

A. C. DOUGHTY & CO.
Head Office, 39 Eastcheap, LONDON.
PROVISION IMPORTERS
Invite consignments of Bacon, Hams, Butter, Cheese and Poultry. Telegraphic Address: Avouching, LONDON. Codes: A. B. C. 4th and 5th editions. A1, Western Union. Highest References.

James Methven, Son & Co., St George's House, EASTCHEAP, LONDON, ENG.
Large connection amongst best Wholesale Grocers and Bakers in Great Britain. We also ship several British lines to United States and Canada.
CORRESPONDENCE INVITED.

LONDON is the CAPITAL of the BRITISH EMPIRE, and will take any worthy productions of her children across the seas.
JAMES EVERETT & CO., Grocers' Agents, 38 St. Tower St., LONDON, E.C., ENG. do business with all the best buyers. Send them something to sell.

This space \$15.00 per year.

W. C. GREGSON & CO.,
PROVISIONS POULTRY
CEREALS
LIVERPOOL, Produce Exchange Bldg

JAMES MARSHALL
ABERDEEN, SCOTLAND.
invites consignments of Canadian Produce, gives personal attention to handling of same, and guarantees prompt returns. Reference - Clydesdale Bank, Aberdeen. Codes—A. B. C. 4th and 5th Eds

This space \$15.00 per year.

Cable Address "RAPP, LIVERPOOL"
HERMAN RAPP & CO.
Provision Merchants.
19 MATHEW STREET, LIVERPOOL.
Liberal advances on consignments.

P. & F. Vincentelli Makers and Exporters of Candied Peels. Daily capacity of our plant: ten thousand lbs. Telegraphic Address—"VINOENTELLI," Antwerp. A. B. C. Codes.
General Agencies wanted for Belgium, Alsace, Lorraine and Switzerland. Reports and valuations made on fresh or canned fruits, fish, pork and beef meats.
Best attendance on consignments. HIGHEST BANK REFERENCES.

GEORGE LITTLE LIMITED
Canadian Produce Importers,
MANCHESTER.
BUTTER, CHEESE, EGGS, BACON, APPLES, POULTRY.

GEO. RAISAY WARD,
58 Limes Grove, Lewisham, England.
Solicits representation of Canadian shippers of Hams, Cheeses and Canned Goods to canvas for orders from large English wholesale buyers. Extensive connection. Highest references and security.

DAVID SCOTT & CO.
Est. 1878. 10 North John St., LIVERPOOL ENGLAND. Splendid connections and references. Try us with a shipment of CANNED GOODS.
T. A.—Scottish, Liverpool.

RECKITT'S BLUE and ZEBRA PASTE } Always give your Customers Satisfaction.

CLASSIFIED LIST OF ADVERTISEMENTS.

Baking Powder.
Codville-Georgeson, Ltd., The, Winnipeg
Gillett, E. W., Co., Toronto.
McLaren's, W. D., Montreal.

Biscuits, Confectionery, Gum, Etc.
Benedict, F. L., & Co., Montreal.
Cowan Co., Toronto.
Kingery Mfg. Co., Cincinnati.
McLauchlan, Sons & Co., Owen Sound.
Mooney Biscuit & Candy Co., Stratford.
Mott, John P., & Co., Halifax, N.S.
National Licorice Co., Brooklyn, N.Y.
Webb, Harry, Co., Toronto.

Brooms and Brushes.
Woods, Walter, & Co., Hamilton.

Canned Goods.
Balfour, Smye & Co., Hamilton.
Canadian Packers, Hamilton.
Lakeside Canning Co., Wellington, Ont.
Old Homestead Canning Co., Picton.
Turner, James & Co., Hamilton, Ont.

Cash Sales Books.
Carter-Crume Co., Toronto.

Cheese Cabinets.
Walker Bin and Store Fixture Co., Berlin

Cigars, Tobaccos, Etc.
American Tobacco Co., Montreal.
Cote, Joseph, Quebec, Que.
Empire Tobacco Co., Montreal.
McDougal, D., & Co., Glasgow, Scot.
Payne, J. Bruce, Granby, Que.
Tuckett, Geo. E., & Son Co., Hamilton.

Clutch Nails.
Warrington J. N., Montreal.

Cocoa and Chocolates.
Baker, Walter & Co., Dorchester, Mass.
Cowan Co., Toronto.
Dunn, Wm. H., Montreal.
Epps, James & Co., London, Eng.
Lowney, Walter M., Co., Boston, Mass.
Mott, John P. & Co., Halifax, N.S.
Nestle's Condensed, Montreal.

Computing Scales.
Computing Scale Co., Toronto.
Toledo Computing Scale Co., Hamilton.

Concentrated Lye.
Gillett, E. W., Co., Toronto.

Condensed Milk and Cream.
Borden's—Wm. H. Dunn, Montreal.
Truro Condensed Milk Co., Truro, N.S.

Counter Check Books, Etc.
Allison Coupon Co., Indianapolis, Ind.
Carter-Crume Co., Toronto.
Cram, Rolla L., Co., Ottawa.

Crockery, Glassware and Pottery.
Gowans, Kent & Co., Toronto.

Dairy Produce and Provisions.
Clark, Wm., Montreal.
Dawson Commission Co., Toronto.
Fearman, F. W., Co., Hamilton.
MacLaren Imperial Cheese Co., Toronto.
Montreal Packing Co., Montreal.
Park, Blackwell Co., Toronto.
Power, B. H., Halifax, N.S.
Rutherford, Marshall & Co., Toronto.
Ryan, Wm., & Co., Toronto.
Tanguay, Geo., Quebec.

Delivery Wagons.
Abbott, H. G., & Co., London, Ont.

Financial Institutions & Insurance.
Bradstreet Co.

Fish.
Atlantic Fish Co., Lunenburg, N.S.
B. Kle, J. W., & Greening, Hamilton.
Connors Bros., Black's Harbour, N.B.
Halifax Cold Storage Co., Halifax, N.S.
Halifax Fish Co., Halifax.
James, P. T., Co., Toronto.
Loggie, W. S., & Co., Chatham, N.B.
McWilliam & Everist, Toronto.
Millman, W. H., & Sons, Toronto.
Smith, T. F., & Co., Halifax, N.S.
Todd, J. H., & Son, Vanouver, B.C.
Wee MacGregor & Co., Toronto.

Flavoring Extracts.
Capstan Mfg. Co., Toronto.
Imperial Extract Co., Toronto.

Foreign Importers.
Boyd, Thos., & Co., Liverpool, Eng.
Colbeck, Henry, Newcastle-on-Tyne, Eng.
Doughty, A. C., & Co., London, Eng.
Greaves, W. C., & Co., Liverpool, Eng.
Little, Geo., Manchester, Eng.
Rapp, Herman, & Co., Liverpool, Eng.
Scott, David, & Co., Liverpool, Eng.
Vincentelli, P. & F., Antwerp.

Fruits, Dried, Green, and Nuts.
Belleville Fruit & Vinegar Co., Belleville.
Brown Bros. & Sons, Montreal.
Davidson & Hay, Toronto.
Dawson Commission Co., Toronto.
De Y Barrondo, J. V., & Co., Bordeaux, France.
Finkle & Ackerman, Belleville, Ont.
Gibb, W. A., & Co., Hamilton, Ont.
Gillard, W. H., & Co., Hamilton, Ont.
Kinross, Thos., & Co., Toronto.
Lucas, Steele & Bristol, Hamilton.
McWilliam & Everist, Toronto.
Ozo, The Company, Montreal.
Ratray, D. & Son, Montreal.
Robinson, O. E., Ingersoll.
Smith, E. D., Winona, Ont.
Stringer, W. B., & Co., Toronto.
Tippet, A. P., & Co., Montreal.
Turner, James, & Co., Hamilton.
Walker, Hugh, & Son, Guelph.
White & Co., Toronto.

Gelatine.
Cox, J. & G., Edinburgh, Scotland.
Nicholson & Brock, Toronto.

Grain, Flour and Cereals, Seeds.
Alexander Milling Co., Ltd., Brandon.
Battle Creek Health Food Co., Battle Creek, Mich.
Canadian Shredded Wheat Co., Niagara Falls Centre, Ont.
Greig, Robert, Co., Toronto.
Kirouac, Nap. G., & Co., Quebec.
Leitch Bros., Oak Lake, Man.
Mackay, J. Co., Ltd., Brownsville, Ont.
McIntosh, P., & Son, Toronto.
Nicholson & Bain, Winnipeg.
Nicholson & Brock, Toronto.
Peterboro' Cereal Co., Peterboro', Ont.
Stevens & Miller, Montreal.
Tanguay, Alf. F., & Co., Quebec.
Tanguay, Geo., Quebec, Que.
Taylor, T. H., Co., Ltd., Chatham.
Western Canada Flour Mills Co., Toronto.
Woodstock Cereal Co., Woodstock, Ont.

Grocers—Wholesale.
Balfour, Smye & Co., Hamilton.
Bouquet, F. A., & Co., Sherbrooke, Que.
Codville-Georgeson Co., Winnipeg.
Colson, C. E., & Son, Montreal.
Davidson & Hay, Toronto.

Eby, Blain Co., Toronto.
Eckardt, H. P., & Co., Toronto.
Gillard, W. H., & Co., Hamilton.
Kinross, T., & Co., Toronto.
Lucas, Steele & Bristol, Hamilton.
Turner, James, & Co., Hamilton.
Warren Bros. & Co., Toronto.

Grocers' Grinding and Packing Machinery.
Coles Mfg. Co., Philadelphia, Pa.
Enterprise Mfg. Co., Philadelphia, Pa.
Fisher, A. D., Co., Toronto.
Sprague Canning Machinery Co., Chicago

Infants' Foods.
Keen, Robinson & Co., London, Eng.

Interior and Exterior Store Fittings.
Metal Shingle & Siding Co., Princeton, Ont.
Walker Bin & Store Fixture Co., Berlin.

Jams, Jellies, Etc.
Batger's—Rose & Laflamme, Montreal.
Goodwillie's—Rose & Laflamme, Montreal.
Smith, E. D., Winona, Ont.
Southwell & Co.—Frank Magor & Co., Montreal.

Utensils, Thos., & Co., Hamilton.
Wagstaffe Limited, Hamilton, Ont.

Manufacturers' Agents, Brokers and Commission Merchants.
Adam, Geo., & Co., Winnipeg, Man.
Adamson, J. T., Montreal.
Ashley & Lightcap, Winnipeg.
Carman, Joseph, Winnipeg, Man.
Dawson Commission Co., Toronto.
Dunn, Wm. H., Montreal and Toronto.
Gorham, J. W., & Co., Halifax, N.S.
Hughes, A. J., Montreal.
Kyle & Hooper, Toronto.
Lambe, W. G. A., & Co., Toronto.
MacLaren Imperial Cheese Co., Toronto.
Millman, W. H., & Sons, Toronto.
Moose Jaw Fruit & Produce Co., Moose Jaw.

Nicholson & Bain, Winnipeg.
Rutherford, Marshall & Co., Toronto.
Ryan, Wm., Co., Toronto.
Scott, Bathgate, & Co., Winnipeg.
Stevens & Miller, Montreal.
Taylor, W. A., Winnipeg.
Thomas, J. P., Quebec.
Thompson, G. B., Winnipeg, Man.
Tippet, A. P. & Co., Montreal.
Watson, Stuart, Winnipeg, Man.

Matches.
Improved Match Co., Montreal.

Mince Meats.
Clark, Wm., Montreal.
Fearman, F. W., Co., Montreal.
Lytle, T. A., Co., Toronto.
Nicholson & Brock, Toronto.
Wagstaffe, Limited, Hamilton.
Worhey, J. H., St. Catharines.

Office Supplies.
Business System Ltd., Toronto.
Copeland-Chatterton Co., Toronto.
Cram, Rolla L., Co., Ottawa.
Ontario Office Specialties Co., Toronto.
Universal Systems, Toronto.

Oils.
Queen City Oil Co., Toronto.

Oil Tanks.
Bower, S. F., & Co., Toronto.

Pass Books, Etc.
Allison Coupon Co., Indianapolis, Ind.

Pickles, Sauces, Relishes, Etc.
Capstan Mfg. Co., Toronto.

Crown Mfg. Co., Toronto.
Holbrook & Co., London, Eng.
Hud'n, Hebert & Co., Montreal.
Lytle, T. A., Co., Toronto.
Paterson's—Rose & Laflamme, Montreal.
Sutton, G. F., Sons & Co., Toronto.

Polishes—Metal.
Oakley, John, & Sons, London, Eng.

Polishes—Stone.
Nickel Plate Polish Co., Chicago.
James Dome, W. G. A. Lambe & Co., Toronto.
Morse Bros., Canton, Mass.

Refrigerators.
Eureka Refrigerator Co., Toronto.
Hillock, John, & Co., Ltd., Toronto.

Salt.
Canadian Salt Co., Windsor, Ont.
Gray, Young & Sparling, Wincham, Ont.
Masson & Hickey, Winnipeg, Man.
Toronto Salt Works, Toronto.
Verret, Stewart & Co., Montreal.

Soap.
Guelph Soap Co., Guelph, Ont.
Royal Crown Limited, Winnipeg, Man.
St. Croix Soap Mfg. Co., St. Stephen, N.B.

Soda—Baking.
Church & Dwight, Montreal.

Starch.
Edwardsburg Starch Co., Cardinal, Ont.
St. Lawrence Starch Co., Port Credit.

Stock Food.
International Stock Food Co., Toronto

Sugars, Syrups and Molasses.
Canada Sugar Refining Co., Montreal.
Dominion Molasses Co., Halifax, N.S.
Edwardsburg Starch Co., Cardinal, Ont.
Lucas, Steele & Bristol, Hamilton.
"Sugars" Limited, Montreal.
Tippet, A. P. & Co., Montreal.
Wallaceburg Sugar Co., Wallaceburg.

Teas, Coffees, and Spices.
Balfour, Smye & Co., Hamilton.
Braid, Wm., & Co., Vancouver, B.C.
Ceylon Tea Traders' Ass'n.
Codville-Georgeson Co., Winnipeg.
Crown Mfg. Co., Toronto.
Ewing, S. H. & Sons, Montreal.
Gillard, W. H., & Co., Hamilton.
Greig, Robt. Co., Toronto.
Japan Tea Traders' Ass'n.
Mint B Co., Toronto.
Paterson, R., & Sons, Glasgow, Scot.
Salada Tea Co., Toronto and Montreal.
Symington, T., Edinburgh, Scot.
Truro Condensed Milk Co., Truro, N.S.
Turner, James, & Co., Hamilton.
Warren Bros., Toronto.
Wood, Thos., & Co., Montreal.

Vinegar and Cider.
Belleville Fruit and Vinegar Co., Belleville.
Purnell, Webb & Co., Bristol, E. g.
White, Cottell & Co., London, S. E.

Washing Compound.
Fairbank, N. K. Co., Montreal.
Gillett, E. W. Co., Toronto.

Woodenware.
Woods, Walter, & Co., Hamilton.
United Factories Ltd., Toronto.

Wrapping Paper, Paper Bags.
Twine, Wood Dishes, Etc.
Canada Paper Co., Toronto.
Graham Bros., Kilmount, Ont.

Yeast.
Gillett, E. W., Co., Toronto.

INDEX TO ADVERTISERS.

Abbott, H. G., & Co. 55
Adam Geo. & Co. 2
Adamsen, J. T. 38
Alexander Milling Co. 38
Allison Coupon Co. 57
American Cereal Co. 58
American Tobacco Co. 53
Ant's Peppercorn 16
Ashley & Lightcap 4
Atlantic Fish Co. 49
Balfour, Smye & Co. 15
Barnhill Ewing & Sanford 34
Battle Creek Health Food Co. 38
Belleville Fruit and Vinegar Co. 48
Benedict, F. L., & Co. 19
Boyd, Thos., & Co. 63
Bradstreet's 4
Braid, Wm., & Co. 61
Brown, Joseph & Sons 47
Business Systems Limited 55
Campbell's, R. Sons, inside back cover
Canada Paper Co. 4
Canada Sugar Refining Co. inside front cover
Canadian Cannery 5
Canadian Press Clipping Bureau. inside back cover
Canadian Salt Co. 10
Capstan Manufacturing Co. 16
Carman, Joseph. 2
Carter-Crume Co. 57
Ceylon Tea Traders Ass'n. 13
Chaput, L., Fils & Cie. 13
Chase & Sanborn 13
Clark, W. 34
Codville-Georgeson Co. 31
Colbeck, Henry 63
Coles Manufacturing Co. 55
Colson, C. E., & Son, outside back cover
Computing Scale Co. 56
Connors Bros. 50
Cote Joseph 53
Cowan Co. 41
Cox, J. & G. 41
Cram, Rolla L., Co. 55
Crown Mfg. Co. 18
Davenport, Percy P. 31
Davidson & Hay 10
Dawson Commission Co. 47
De Y Barrondo, J. V., & Co. 48

Dominion Molasses Co. outside front cover
Doughty, A. C., & Co. 63
Dunn, Wm. H. 63
Eby, Blain Co. 3
Eckardt, H. P., & Co. 3
Edwardsburg Starch, outside front cover
Empire Tobacco Co. 53
Epps, Jas., & Co. 43
Estabrooks, T. H. 17
Everet, Jas., & Co. 63
Ewing, S. H., & Sons. 14
Fearman, F. W., Co. 32
Finkle & Ackerman 47
Fisher, A. D., Co. 57
Galbraith, Wm., & Sons. 11
Gibb, W. A., Co. 48
Gillard, W. H., & Co. 16
Gillett, E. W., Co., Ltd. 7
Gorham, J. W., & Co. 2
Gowans, Kent & Co., outside back cover
Graham Bros. 35
Gray, Young & Sparling. 38
Greysen, W. G., & Co. 63
Greig, Robt. Co. 18
Halifax Cold Storage Co. 48
Halifax Fish Co. 49
Hillock, John, & Co. 57
Hud'n, Hebert & Co. 2
Hughes, A. J. 2
Improved Match Co., inside front cover
International Stock Food Co. 15
James, F. T., Co. 50
Japan Teas. 32
Jones & Swan. 2
Kingery Mfg. Co. 43
Kingston "Gleaner" inside back cover
Kinross, Thos., & Co. 38
Kirouac, Nap. G., & Co. 38
Kyle & Hooper. 2
Lakeside Canning Co. 9
Lambe, W. G. A. 2
Leitch Bros. 38
Leonard Bros. 63
Little, Geo. 48
Loggie, W. S., & Co. 48
Lowney, Walter M., Co. 40
Lucas, Steele & Bristol. 16

Lytle, T. A., Co. 7
McDougal, D. & Co. 53
McGaw & Russell. 39
McIntosh, P., & Son. 2
McLaren's Cooks' Friend Baking Powder. inside back cover
McLauchlan & Sons Co. 43
McWilliam & Everist. 46
Mackay, J., Co. 38
MacLaren's Imperial Cheese Co. 2
Magor, Frank. outside front cover
Manitoba Canning Co. 35
Marshall, James. 63
Martell-Stewart, The, Co., Ltd. 16
Mason & Hick-y. 31
Methven, J., Sons & Co. 63
Millman, W. H., & Sons. 2
Mitchell H. W. 2
Montreal Packing Co. 32
Mooney Biscuit and Candy Co. 42
Moose Jaw Fruit and Produce Co. 2
Morse Bros. 60
Mott, John P., & Co. 41
National Licorice Co., inside front cover
Nestle's Chocolate. 43
Nicholson & Bain. 8
Nicholson & Brock. 16
Nickel Plate Stove Polish Co. 16
Oakley, John, & Sons, inside back cover
Oakville Basket Co. 46
Ocean Mills. 4
Old Homestead Canning Co. 6
Ontario Office Specialty Co. 56
Ozo Co. 45
Park, Blackwell Co. 32
Paterson, R., & Sons. 14
Patrick, W. G., & Co. 2
Payne, J. Bruce. 52
Peterboro' Cereal Co. 41
Psimenos, Tn. J. 47
Rapp, Herman & Co. 63
Ratray, D. & Sons. 63
Reckitt's Blue. 63
Robinson, O. E., & Co. 46
Rose & Laflamme. 12
Rowat & Co. 15
Royal Crown Limited. 14
Rutherford, Marshall & Co. 34
Ryan, Wm., Co. 32

"Salada" Tea Co. 7
Scott, David, & Co. 63
Scott, David, & Co. 63
Sells Commercial. 57
Sherbrooke Cigar Co. 54
Smith, E. D. 48
Smith, T. F., & Co. 48
Sprague Canning Machinery Co. 43
Stantons Limited. 54
St. Charles Condensing Co. 18
Stevens & Miller. 38
Stringer, W. B., & Co. 20, 21
"Sugars" Limited. 4
Sutton, G. F., Sons & Co. 4
Symington, T., & Co. 14
Taylor, W. A. 2
Terminal Warehouse and Cartage Co. 60
Thompson, G. B. 2
Thorne, Hy., & Co. 41
Tippet, Arthur P., & Co. 1
Toledo Computing Scale Co. 57
Todd, J. H., & Son. 50
Toronto Salt Works. 31
Truro Condensed Milk Co., Limited. 35
Tuckett, Geo. E., & Son Co. 52
Turner, James, & Co. 19
United Factories. 37
Upton, Thos., & Co. 43
Verrett, Stewart Co. 38
Vincentelli, P. & F. 63
Wagstaffe Limited. 47
Walker, Hugh, & Son. 57
Walker Bin & Store Fixture Co. 57
Wallaceburg Sugar Co. 12
Ward George Ramsay. 63
Warrington, J. N. 43
Warren, G. C. 2
Watson, Stuart. 2
Wee MacGregor & Co. 51
Webb, Harry, Co., Ltd. 41
Western Canada Flour Mills Co. 39
Wethey, J. H., outside back cover
White & Co. 47
White, Cottell & Co. 51
Wind-or, J. W. 51
Winn & Houldand, inside back cover
Wiseman, R. B., & Co. 4
Wood, Thomas, & Co. 62
Woods, Walter, & Co. 34
Woodstock Cereal Co. 38

Cres
SOD
Forei
manufact
this count
Salts (Sul
only salt
likely to
contact,
nominally
PURE S
owing to
matter w
BRUN
THE
JA
are not
United
to buy
know
adverti
KI
"GL
might
write f
I. O. S
Is Hon
just the
to Mal
Busine

WARNING!

Crescent

Brand



SODA-CRYSTALS (WASHING SODA)

Foreign Soda Crystals—and some of English manufacture—are being extensively offered for sale in this country which are grossly adulterated with Glauber-Salts (Sulphate of Soda), a cheap product which is not only entirely useless for washing purposes, but is even likely to injure the fabrics with which it comes in contact. The Adulterated Soda-Crystals, although nominally lower in price than BRUNNER MOND'S PURE SODA CRYSTALS, are in reality much dearer owing to the large quantity of useless and injurious matter which they contain.

BRUNNER, MOND & CO., LIMITED
WINN & HOLLAND, Agents
MONTREAL



"GLOBE," with Percolator.

This pot speaks for itself. When tea is drawn take the Percolator out and tea remains free from tannin.

We make seven sizes of this, also The Champion Tea Pot. Send for price list.

R. CAMPBELL'S SONS

HAMILTON POTTERY

HAMILTON, ONTARIO

THE PEOPLE OF JAMAICA

are now buying things in the United States which they ought to buy in Canada. They don't know what we can do. A small advertisement in the

KINGSTON "GLENER"

might bring inquiries. Better write for rates to

J. G. STEWART, Halifax.

OAKEY'S

The original and only Genuine Preparation for Cleaning Cutlery, 6d. and 1s. Cansisters

'WELLINGTON' KNIFE POLISH

JOHN OAKEY & SONS, Limited

Manufacturers of

Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.

Wellington Mills, London, England

Agent:

JOHN FORMAN, - 644 Craig Street
MONTREAL.

You are Interested In Something

Why not get the best items that are printed on the subject?

We read and clip thousands of newspapers every week — therefore we can equip you speedily and economically for a debate, speech, lecture, essay or anything else requiring up-to-date information and more of it than your competitors are likely to get.

Terms—100 Clippings, \$ 5.00
250 " " 12.00
500 " " 22.00
1,000 " " 48.00

Send for our Booklet which fully explains the scope of the clipping industry.

CANADIAN PRESS CLIPPING BUREAU

232 MOHRI Street, MONTREAL, QUE.
Telephone Main 1355.
18 Front St. E., Toronto. Telephone Main 3761

McLAREN'S



Is Honest Goods and just the Thing on Which to Make or Extend a Business.

The Best Grocers make a point of keeping it always in Stock.

Eng.
Montreal.
London, Eng.
on, Eng.
Chicago.
Lambe & Co.
Toronto.
Toronto.
Or, Ont.
Wingham, Ont.
g, Man.
ntreal.
O-t.
nnipeg, Man.
t. Stephen, N.B.
al.
Cardinal, Ont.
Port Credit.
l Co., Toronto
olasses.
o., Montreal.
Halifax, N.S.
Cardinal, Ont.
Hamilton.
ntreal.
Wallaceburg.
ces.
ilton.
ouwer, B.C.
n.
Vinnipeg
ntreal.
amilton.
o.
n.
asgow, Scot.
and Montreal
gh Scot.
o., Truro, N.S.
amilton.
ntreal.
gar Co., Belleville
ristol, E. g.
ndon, S.E.
ntreal.
nto.
Hamilton.
Toronto.
Paper Bags.
hes. Etc.
n o.
nt, Ont.
onto.
7
4
63
57
54
48
48
43
54
18
38
47
20, 21
4
14
2
60
2
41
1
57
50
34
35
35
47
57
12
63
43
2
51
41
59
47
10
51
4
62
34
38

Snaps for Christmas Buyers

As usual there are many odd lines in our stock of Fancy China which we want to close out before stock-taking—

It will pay you to take time to call and see us when next in the city.

GOWANS, KENT & CO.,
16 Front Street East, LIMITED
TORONTO

A PROMINENT GROCER recently said to a Wethey representative,—

“When I think of MINCE MEAT the name WETHEY immediately comes to my mind. I cannot think of one without the other. I have handled the line for years, finding a ready sale at all seasons, and I would feel my stock incomplete without a case of WETHEY'S MINCE MEAT on hand.”

Can you say the same ?

If you cannot—why not ?

You can make it so by giving the line a little attention. The results will surprise you.

Do It Now

Sold by all Jobbers. Insist on Wethey's.

J. H. WETHEY,
LIMITED
ST. CATHARINES, - - CANADA

CROSSE & BLACKWELL, Ltd.

London, England

Some of our new lines are :

- C. & B. Chicken Breasts** (in Jelly). Vacuum Glass Jars.
- C. & B. French Sardines.** In Oval Glass.
- C. & B. Chicken and Tongue.** In Vacuum Glass.
- C. & B. Veal and Ham.** In Vacuum Glass.
- C. & B. Prawns in Aspic.** In Vacuum Glass.
- Potted Meats** (all Styles). In Vacuum Glass.

The finest retail grocery offerings for Xmas trade.

Agents : C. E. COLSON & SON, Montreal

THE
CA
A

VOL. XX.

Frank

?

2-lb. tins—
5 " "
10 " "
20 " "
Freight pa
stations easi

EC

53 Front St. E
TORONTO, O