Dalhousie Student Union Budget

	10	74-75	10	75-76	10	76-77	1978
	Actual	Budget	Actual	Budget	Actual	Budget	Projected
Income			110 0 110 1	Dadgee			
Student Union Fees	\$273,985		\$351,545	\$336,250	\$366,030	\$344,650	\$354,460
M.S.V.U. N.S.T.C. Fees	8,099		7,099	10,075(1)	11,098	10,075(1)	10,075(1)
N.S.I.C. rees	2,520	-	3,017	2,800(2)	2,919	2,800(2)	-0-
	284,604	274,840	361,661	349,125	380,047	357,525	364,535
Less							
Portion Allocated to S.U.B.	65 000	62 500			60 400		
Fund Portion Allocated to Pre-	65,000	62,500	67,780	65,000	68,480	66,600	66,600
scription Drugs	32,500	33,250			47,485	20 550	39,800
Portion Allocated to Yearbook	14,625		35,890	34,500	15,408	38,550 16,650	16,650
Portion Allocated to Non-SUB		21,003	15,250	14,625	237100	10,030	
Capital Fund	-0-	-0-	15,250	14,625(3)	15,408	14,985(3)	14,985(3)
Portion Allocated to NUS	-0-	-0-	6,778	6,500(4)	6,848	6,660(4)	6,660(4)
Portion Allocated to AFS	0-	-0-	-0-	-0-	-0-	-0-	6,660(5)
	112,125	109,813	140,948		153,629	143,445	151,355
			140,948	135,250		2.0,110	
Interest	10,793	6,500	12,247	7,000	7,393	10,000	10,000
				,,,,,,			
A STATE OF THE PARTY OF THE PAR							
Net Incomes	-0-	-0-	-0-	-0-	-0-	-0-	55,145
Bar Services Entertainment	4,459	11,725	-0-	-0-	9,250	1,400	9,323
Food Services	5,978	8,000	12,691	10,000	16,848	15,000	12,000
Fall Festival	1,327	-0-	440	-0-	2,745	-0-	-0-
Pharos	207	(500)	1,123	(500)	1,260 51,723	64,825	150
Lounges	126	(1,000)	27,951	36,880	-0-	-0-	-0-
Photography	-						
	217,422	217,752	275,165	267,255	308,244	305,305	76,618
							244,778
Net Expenditure							
Academic Affairs	1,546	2,000	6,466	5,800	-0-	-0-	-0-
Council Administration	15,935	16,450	23,019	18,800	32,640	26,200	21,226
Communications	3,413	4,200	4,137	4,170	-0-	-0-	-0-
Community Affairs	4,476	4,500	5,344	3,250	-0-	-0-	-0-
Executive Fund	647	750	495	500	776	750	500
Gazette	8, 972 11,911	9,000	15,109 17,052	15,000	16,085 26,354	15,000	20,500
Graduation		12,299	1,598	6,800	-0-	-0-	21,536
Miscellaneous	16,105	14,527	11,138	11,300	12,757	11,800	12,700
N.U.S.	3,806	3,060	1,633	2,100	-0-	-0-	-0-
Orientation	1,366	1,750	919	2,800	-0-	-0-	-0-
Radio	8,283	10,450	7,126	7,430	7,307	8,500	7,775
S.U.B. Operations	134,702	130,675	137,292	129,969	142,756	149,500	146,081
Winter Carnival	2,179	2,175	1,725	-0-	-0-	-0-	-0-
Entertainment	-0-	-0-	1,729	700	52 808	-0- (6)	-0- (6)
Furniture and Fixtures	-0-	-0-	38,816	50,000(6)	52,808	1,000	50,000
Photography Student Federations	-0-	-0-	-0-	-0-	2,935	2,200	2,090
Secretariates	-0-	-0-	-0-	-0-	4,545	8,700(7)	4,678(7)
Special Events	-0-	-0-	-0-	1,350	-0-	2,000	-0-
Reserve for Contingencies	-0-	3,500	-0-	5,000	-0-	5,000	5,000
	216,479	213,236	273,752	266,619	300,520	239,340	237,826
Net Income	\$ 943	1,016	\$ 1,413	\$ 636	\$ 17,615	\$ 10,965	\$ 6,972
	State of the same						



NOTE TO THE FINANCIAL STATEMENTS APRIL 30, 1977

The Dalhousie Student Union Building, including furniture and fixtures, is owned by Dalhousie University. In return for the use of the Building, the Student Union has contributed \$585,400 toward the cost of the Building, furniture and fixtures. A further \$457,000 will be paid over the next seven years in instalments based on student enrollment in the University.

In addition, the Student Union is responsible for replacement of furniture and fixtures as required. It was originally intended to charge \$10,000 against revenue each year to create a fund for this purpose. However, due to the high costs of replacements, in any year when the costs exceed \$10,000, the Student Union has decided to finance additions first out of revenue and any excess will be charged against the fund.

The Student Union will also pay grants to the University totalling \$130,000 over the next seven years as contributions toward the operating costs of the Building.

NOTES

- 1. M.S.V.U. fees are \$7.75 per full-time student.
 2. N.S.T.C. fees are \$7.00 per full-time student.
 3. The Non-SUB Capital Fund was created in 1975 to help fund capital projects outside
- the Student Union Building.
 4. Beginning in 1975-76, N.U.S. membership fees were charged directly to Income;
- present membership fee: \$1.00 per full-time student.

 5. Beginning in 1977-1978, AFS membership fees were charged directly to Income;
- present membership fee: \$1.00 per full-time student.

 6. Beginning in 1975-76, furniture and fixtures was charged directly to income.
- 7. Beginning in 1976-77, the Council Secretariate Budgets (Communications, Community Affairs, Academic Affairs, Housing) were incorporated into one budget, "Secretariates."

ENTERTAINMENT

							197	6-77	1978
	1974	-75		1975	-76		Actual	Budget	Projected
Pevenue Jazz & Suds \$ Pub Stop Pecord Hop Grawood Lounge Concerts Other Fntertain- ment Cafe Flick Lecture Series Miscellaneous	3,906 27,066 1,543 1,675 1,638 30,629 3,321 642 800 71,270	\$10,400 22,500 3,000 1,800 15,750 21,800 6,000 3,000 300 84,550	Revenue Jazz & Suds Dance & Lounge Other Friertainment Special Entertain- ment Coffee House Record Hop Movies	* 754 11,509	Budget \$ 	Revenue McInnes Room Entertainment Cafeteria Theme Programs Double Deckers New Years Movies Concerts Speakers Tavern-in-the-Green Discos Coffee Houses	\$14,377 4,314 4,523 11,954 6,610 9,799 1,357 608 14,217 -0- -0- \$67,759	\$22,375 11,810 14,080 11,700 5,200 10,125 4,500 1,800 5,625 -0- -0- \$87,215	\$ 21,038 4,680 12,750 9,720 6,500 18,000 17,400 2,700 -0- 9,450 2,500 \$104,738

Expenditures	Actual	1974-75 Budget	1975 Actual	-76 Budget	1976-	-77 Budget	1978 Projected
Jazz & Suds	\$2,800	\$7,200	\$1,631		-0-		
Record Hop	375		720		-0-	-0- -0-	-0-
Conference & Travel	1,717		1,133		1,613	1,250	1,500
Ads & Promotion	1,238		666		-0-	-0-	1,500
Office Services Other Promotion	-0-	-0-	-0-		346	1,100	470
Postage	36	the same of the sa	-0- -0-		283	2,250	-0-
Tel & Tel	878		824		20	200	200
Salaries	4,831		5,170		1,468	700	700
Office Expense	215		528		5,258	6,200	3,840
Technical & Maintena			4,200		2,720	-0- 4,420	-0-
Receptions	1,432		1,488		-0-	-0-	3,600
Room Rentals	-0-	-0-	6,184		5,834	6,780	6,324
Concerts							9,750
Coffee Houses							5,260
Christmas Day							2,500
Cohn Expenses							150
Rebates							4,995
Drink Subsidy							866
							100
				McInnes Room Function	ns 9,875	15 600	
				Cafeteria Cabarets	3,300	15,600	13,000
	1974-75			Theme Programs	2,875	6,400	3,600 3,600
	19/4-/3		1975-76	Double Deckers	2,000	8,000	6,000
	Actual Bud	pet		New Year's Eve	5,285	1,500	2,000
Pub Stop	10,935 12,		Actual Bud \$ 6,502		3,682	4,050	6,400
Grawood Lounge		800 Other Entertainmer	nt 21,060	Speakers	1,277	4,000	6,000
Concerts	4,350 14,	000 Special Entertainme	ent 15.174	Tavern-in-the-Green	7,128	2,500	-0-
Other Entertainment Cafe Flick	25,226 14, 2,000 3	Coffee House	1,441		2,964	52,150	82,355
Miscellaneous		Movies Lectures	3,368	P1 G	B		02,555
Lecture Program		Decidies	6,867	Food Catering	1,616	7,165	10,250
Cohn Rental	The state of the s	Food Catering Society Rebates	1,629	Decorations Refreshments	82	900	800
Gazette		500 Poster Design	230 15	Transportation	525	550	710
Excess of Revenue over	\$66,725 \$72,8		325	Office Supplies	161	350 300	-0-
Excess of Revenue over		Decorations	566	Miscellaneous	3,161	1,500	300
Expenditure	\$ 4,495 \$11,	725 Concerts	2,520		and the second s		1,000
			82,241 164,	700	58,509	85,815	95,415
		Excess of Revenue over		Excess of revenue over	r		
		Expenditure Expenditure	(3 /	expenditures	\$ 9,250	\$ 1,400	\$ 9,323
		Expenditure					4 21222

COUNCIL ADMINISTRATION							
	1975	5-76	197	1978			
Revenue	Actual	Budget	Actual	Budget	Projected		
Vending	\$21,423	\$24,000	\$ 18,766	\$ 24,000	\$24,000		
Judgement Recovery	-0-	-0-	-0-	-0-	-0-		
	21,423	24,000	\$ 18,766	\$ 24,000 ^A	\$24,000		
Expenditures							
Salaries	31,835	29,500	39,566	38,000	33,576		
Telephone	4,149	3,900	2,247	3,900	3,000		
Office Expense	3,683	2,500	3,674	2,500	4,000		
Conferences	1,270	1,200	1,028	1,100	800		
Elections Audit Fees	1,119	1,200	1,412	1,000	1,000		
Postage	850	900	900	900	1,000		
Bonding & Insurance	30	800	267	750	-0-		
Legal Fees	284	700	667	500	400		
Gifts, Awards, Honoraria	50 426	500 350	238	400	300 200		
Presidential Expense Account	47	50	50	350 50	50		
Miscellaneous	699	1,200	1,194	750	900		
Copy Supplies	-0-	-0-	107	-0-	-0-		
	44,442	42,800	51,406	50,200	45,226		
Excess of revenues over							
expenditures	(\$23,019)	(\$18,800)	\$ (32,640)	\$ (26,200)	(\$21,226)		

Revenue
McInnes Room
Meeting Rooms &
Lounges
Barbershop
Miscellaneous
Games Room
Technical
Office Services
Coat Check
Entertainment Rentals

Expenditures
Building Supplies
Miscellaneous
Tel & Tel
Office Expense
Salaries - Students &
Staff

Security
Affilitations
Conference
Transportation
Postage
Bank Charges
Ops Grant
F. & F.
Games Room
Office Services
Technical
Outside SUB Support

Excess of revenue over expenditures

According to By-Law of the Construction of the Dalhousie Student Union, section (1) which reads:

(1) The Council of Students shall, each year, before the end of October, publish in the Gazette or otherwise as may be necessary;
(a) a detailed summary of the audited financial statements for the

preceding financial year, and

(b) a detailed summary of the budget of the Council and the agencies under its jurisdiction for the current year.

The following is a presentation of such statements.

The Dalhousie Student Union operates on a fiscal year running from May 1 to April 30 of the following year.

Due to the possibility of typographical or proof-reading errors in these statements, verification of any item may be obtained by any student at the Student Union Offices, Room 222, Student Union Building.

The financial statements of the Student Union are presented here on a comparative basis except where otherwise noted.



SUB OPERATIONS

	505 0	LIGHTIOND		
197	5-76	197	16-77	1978
Actual	Budget	Actual	Budget	Projected
7,413	7,500	\$ 8,568	\$ 8,500	\$ 6,500
9,520	6,500	9,638	7,500	8,000
880 45	1,000	480	1,000	1,000
37,240	37,541	72 42,172	37,420	38,600
4,443	5,000	4,994	5,300	5,275
17,195	12,500	21,054	15,000	20,500
1,234 6,183	2,500 14,100	1,537	2,500	1,500 6,324
		4,474	6,780	
84,153	86,841	92,989	84,500	88,199
2,421	3,200	1,994	3,200	3,000
545	500	339	1,000	1,000
3,176	3,500	4,644	4,000	3,380
835	1,000	1,184	1,000	1,000
		170,577	178,400	98,711
155,444	149,607	178,738	178,400	107,091
		170,730	170/100	10,,051
		The state of the s		
11,212	13,870	-0-	-0-	-0-
24	150	- 146 451	150 500	175 550
840	800	590	1,000	500
394 83	600	39	200	150
463	100	606	350	350
15,000	15,000	15,000	15,000	20,000
-0-	-0-	-0-	-0-	-0-
3,393	4,273	10,278 22,139	3,400 17,000	23,661 42,106
18,905 8,710	15,360 8,250	7,758	8,800	32,587
-0-	-0-	-0-	-0-	7,100
221,445	216,810	235,745	234,000	\$234,280
\$137,292)	(\$129.969)	\$(142,756	\$(149,500)	\$146,081
, ,)				The second second



Where Does My \$51.00 Student Fee Go?

\$11.64 goes into actual day-to-day operational cost of the Student Union Building.

\$10.00 goes to the University to repay the students' share in the original capital cost of the Student Union Building.
\$ 5.50 goes into replacement of existing and purchase of new furniture and fixtures. This appears high but furniture is depreciating faster than it is being replaced. Some students mis-use furniture and it is expensive to replace.

- \$ 5.00 goes to pay for the prescription drug plan operated through the Student Union.

\$ 3.41 goes toward the actual administration of the Student Union.

\$ 3.12 goes to produce the Dalhousie Gazette.
\$ 2.50 goes toward the cost of producing Pharos, which is distributed to all graduating students.

- \$ 2.46 goes to grants for student organizations and community groups.

\$ 2.25 goes toward the establishment of a non-S.U.B. facility else-

where on campus. - \$ 1.99 goes for the publication of the Student Handbook and the

Student Directory. - \$ 1.13 goes into the operation of CKDU, the Dalhousie radio sta-

\$ 1.00 goes to the National Union of Students who, from an Ottawa-based office, represent students nationally.

- \$ 1.00 goes to Atlantic Federation of Students.

GRANTS	19	976-77	1978
	Actual	Budget	
Expenditures Provision for Grants Provision for Overseas Co-ordinator Provision for Conferences	\$ 14,000 -0- 1,109	\$ 14,000	\$18,500
Excess of revenue over expenditures	\$ (15,109)	\$ (15,000	(\$20,500)
EXECUTIVE FUND			
	1976 Actual		1978 ojected
Provision for Executive Fund	\$ 495	\$ <u>750</u>	\$500
Excess of revenue over expenditures	\$ (495)	\$(750)	\$500)
MISCELLANEOUS			
	197	6-77	1978
	Actual	Budget	Projected
Revenue Research Revenue	\$ 2,500	\$	\$ -0-
Expenditures Housing Service Contracts Student Handbook Student Directory Research Miscellaneous Excess of revenue over	3,878 2,943 2,352 1,620 4,401 63 15,257	3,000 3,000 2,500 2,000 500 800 11,800	\$ 3,500 3,200 2,000 2,000 1,500 500 \$12,700
expenditures	\$ (12,757)	\$(11,800)	(\$12,700)

		and American	4.1.2
GAZETTE			-
	197	6-77	1978
	Actual	Budget	Projected
evenue	6 4 360	5 6 000	
National Advertising Local Advertising	\$ 4,160	\$ 6,000	\$ 6,000
Student Union	64	3,000	3,500
	15,200	27,000	\$23,675
penditures			
Printing	14,733	13,500	\$14,450
Composing	3,991	6,250	7,425
Salaries	5,716	5,500	6,175
Distribution Advertising Commission	378 2,067	3,500 2,700	3,500 2,126
CUP Dues	2,845	2,840	4,800
Office Supplies	1,495	1,000	1,000
Conferences	1,334	1,000	1,000
Telephone Special Editions	2,504	800	800 500
Cartoon & Photography	533	800	1,000
Transportation	5,049	700	720
Bad Debts	-0-	500	500
Feature Pool Review Pool	510 29	200	210 150
Mailing	230	75	730
Miscellaneous	140	125	125
	41,554	40,690	45,211
		The same of the same	
cess of revenue over	\$ (26,354)	\$ (13,690)	(\$21,536)
	1,27731,	1 (2370)0	(421/330)
PHOTOGRAPHY			
	1976	-77	1978
evenue	1976 Actual		1978 Projected
evenue Pharos	Actual \$ 157	Budget \$ 800	Projected \$1,000
Pharos Gazette	* 157 443	Budget \$ 800 700	\$1,000 800
Pharos Gazette Council	*** 157 443 357	\$ 800 700 300	\$1,000 800 300
Pharos Gazette	* 157 443	Budget \$ 800 700	\$1,000 800
Pharos Gazette Council Handbook	* 157 443 357 135	\$ 800 700 300 100	\$1,000 800 300 150
Pharos Gazette Council Handbook Technical	* 157 443 357 135 -0-	\$ 800 700 300 100 -0- 400	\$1,000 800 300 150 100 300
Pharos Gazette Council Handbook Technical Miscellaneous	* 157 443 357 135 -0- 33	\$ 800 700 300 100 -0-	\$1,000 \$00 300 150 100
Pharos Gazette Council Handbook Technical Miscellaneous	* 157 443 357 135 -0- 33	\$ 800 700 300 100 -0- 400	\$1,000 800 300 150 100 300
Pharos Gazette Council Handbook Technical Miscellaneous penditures Film, Paper and Chemicals Salaries	* 157 443 357 135 -0- 33 1,125 1,148 1,200	\$ 800 700 300 100 -0- 400 2,300 1,450 1,300	\$1,000 800 300 150 100 300 \$2,650 1,600 1,200
Pharos Gazette Council Handbook Technical Miscellaneous penditures Film, Paper and Chemicals Salaries Repairs	* 157 443 357 135 -0- 33 1,125 1,148 1,200 55	\$ 800 700 300 100 -0- 400 2,300 1,450 1,300 250	\$1,000 800 300 150 100 300 \$2,650 1,600 1,200 250
Pharos Gazette Council Handbook Technical Miscellaneous penditures Film, Paper and Chemicals Salaries Repairs Telephone	*** 157 443 357 135 -0- 33 1,125 1,148 1,200 55 175	\$ 800 700 300 100 -0- 400 2,300 1,450 1,300 250 175	\$1,000 800 300 150 100 300 \$2,650 1,600 1,200 250 225
Pharos Gazette Council Handbook Technical Miscellaneous Spenditures Film, Paper and Chemicals Salaries Repairs Telephone Office Expense	* 157 443 357 135 -0- 33 1,125 1,148 1,200 55	\$ 800 700 300 100 -0- 400 2,300 1,450 1,300 250	\$1,000 800 300 150 100 300 \$2,650 1,600 1,200 250
Pharos Gazette Council Handbook Technical Miscellaneous penditures Film, Paper and Chemicals Salaries Repairs Telephone Office Expense Library	* 157 443 357 135 -0- 33 1,125 1,148 1,200 55 175 23	\$ 800 700 300 100 -0- 400 2,300 1,450 1,300 250 175 50	\$1,000 800 300 150 100 300 \$2,650 1,600 1,200 250 225 40
Pharos Gazette Council Handbook Technical Miscellaneous Apenditures Film, Paper and Chemicals Salaries Repairs Telephone	* 157 443 357 135 -0- 33 1,125 1,148 1,200 55 175 23 -0-	\$ 800 700 300 100 -0- 400 2,300 1,450 1,300 250 175 50 25 50	\$1,000 800 300 150 100 300 \$2,650 1,600 1,200 250 225 40 25 50
Pharos Gazette Council Handbook Technical Miscellaneous Expenditures Film, Paper and Chemicals Salaries Repairs Telephone Office Expense Library Miscellaneous	* 157 443 357 135 -0- 33 1,125 1,148 1,200 55 175 23 -0- 81	\$ 800 700 300 100 -0- 400 2,300 1,450 1,300 250 175 50 25	\$1,000 800 300 150 100 300 \$2,650 1,600 1,200 250 225 40 25
Pharos Gazette Council Handbook Technical Miscellaneous xpenditures Film, Paper and Chemicals Salaries Repairs Telephone Office Expense Library	* 157 443 357 135 -0- 33 1,125 1,148 1,200 55 175 23 -0- 81 2,682	\$ 800 700 300 100 -0- 400 2,300 1,450 1,300 250 175 50 25 50	\$1,000 800 300 150 100 300 \$2,650 1,600 1,200 250 225 40 25 50

CKDU RADIO			
	197	76-77	1978
	Actual	Budget	Projected
Revenue			No. of the last of
Commercial Sales	\$	\$ 1,000	-0-
Expenditures			
Salaries	3,253	3,605	\$3,605
Records	696	2,000	1,500
Telephone - Base	818	785	650
- Remote Lines	271	200	200
- Carrier Lines	296	600	600
CN/CP Telecommunications	1,129	740	-0-
Technical	349	400	400
Carrier Current	89	300	-0-
Printing & Postage	73	250	150
Canadian Association			
of Broadcasters	-0-	220	220
Tapes and Supplies	73	200	200
Transportation	71	50	50
Office Supplies	8	50	50
Miscellaneous	201	100	150
SETTLE REPORT OF THE PARTY OF T	7,327	9,500	\$7,775
Excess of revenue over	- 11- 2	1	
expenditures	\$ (7,307)	\$ (8,500)	(\$7,775)

BAR SERVIC	ES			
	19	1976-77		
	Actual	Budget	Projected	
Revenue	A PROPERTY OF	CALL PROPERTY.		
Sales	\$ 413,688	\$ 471,975	\$475,000	
Expenditures				
Cost of Goods Sold	214,321	233,450	\$216,000	
Salaries	90,750	106,100	103,680	
Hospital Tax	-0-	-0-	38,475	
Paper	10,721	21,000	19,200	
Security	16,401	15,000	14,400	
Mix	17,081	15,000	15,000	
Capital Allocation	-0-	5,000	-0-	
Equipment	2,029	5,000	5,000	
Transportation	8,427	3,600	4,600	
Miscellaneous	2,235	3,000	3,000	
Office Supplies	-0-	-0-	500	
	147,644	173,700	\$419,855	
Excess of revenue over				
expenditures	\$ (51,723)	\$ (64,825)	(\$ 55,145)	

PHAROS			
	1976 Actual	Budget	1978 Projected
Revenue Student Fees Advertising	\$15,408 1,256	\$16,650	\$16,650
	\$16,664	\$18,150	\$18,150
Expenditures			
Printing	12,300	13,250	12,000
Postage	1,544	1,500	2,500
Photography	157	1,000	1,000
Salaries	125	600	600
Shipping	-0-	420	560
Telephone	432	400	250
Honoraria	300	300	300
Advertising Commission	231	225	225
Gifts and Awards	275	150	150
Conferences	-0-	-0-	125
Bad Debts	-0-	100	100
Labels	-0-	85	100
Office Expense	40	75	-0-
Miscellaneous	-0-	45	90
	15,404	18,150	18,000
Excess of revenue over	6 1 260		
expenditures	\$ 1,260	\$ -0-	\$ 150

N. U. S. - A. F. S. 1976-77 1978 Actual Budget Projected Rembership Fee - NUS \$ -0- \$ -0- \$ 6,660 Membership Fee - AFS 600 400 6,660 Travel Allowances 600 1,200 1,440 Conferences 1,245 450 500 Miscellaneous 490 150 150 Excess of revenue over expenditures \$ (2,935) \$ (2,200) (\$15,410)

STUDENT PEDERATIONS



POOD SERVICE	2		
	19	76-77	1978
	Actual	Budget	Projected
Revenue Catering	\$ 27,663	\$ 28,000	\$25,000
Expenditures			
Equipment Replacement	7,800	8,000	7,700
Repairs	182	2,500	2,500
Salaries	2,000	2,000	2,000
Miscellaneous	833	500	800
A STATE OF THE STA	10,815	13,000	\$13,000
Excess of revenue over	\$(16,848)	\$(15,000)	(\$12,000)
expenditures	1127040	* (23,000)	

SECRETARIATES				
	19	76-77	1978	
	Actual	Budget	Projected	
Expenditures				
Salaries	\$ 1,346	\$ 2,375	\$1,728	
Lectures	1,593	2,000	1,500	
Printing and Publicity	148	1,600	500	
Gazette Advertising	39	800	400	
Telephones	674	600	200	
Outreach Tutoring	500	500	-0-	
Conferences	90	200	-0-	
Office Expense	14	100	50	
Postage	4	100	50	
Transportation	-0-	75	50	
Affiliations	30	50	-0-	
Miscellaneous	107	300	200	
excess of revenue over	A Part of the contract of the			
expenditures	\$ (4,545)	\$ (8,700)	(\$4,678)	
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