

**PAGES
MISSING**

PUBLISHED
EVERY
FRIDAY

CIRCULATES
IN EVERY
PROVINCE

THE
CANADIAN GROCER
AND
GENERAL
STOREKEEPER

**SELL
ONLY
THE
BEST!**

These substantiate our claim
that : : : :

**Colman's
Mustard**

In Competition with the World
we have received the
**Highest Awards
Made . . .**

IS THE BEST IN THE WORLD

Peek, Frean & Co.'s

CELEBRATED



**VENICE WAFERS
FLORENCE WAFERS
CHERRY WAFERS**

Just the sort of confections particular people are seeking for At-Homes, Receptions, Afternoon Teas, etc. They are the models of daintiness, and very tasty. Delicious with Ices, Creams, Coffee, etc.

VENICE WAFERS (Finger Shape), **FLORENCE WAFERS** (Oblong) are sandwiched with Lemon, Raspberry, and Coffee Cream.

CHERRY WAFERS are Finger Shape, pink color, and sandwiched with Cherry Cream. Just the thing for a "Pink Tea."

Chas. Gyde, Canadian Agent, Montreal.

Corn Brooms

BROOMS

BROOMS

- "Rose"
- "Pansy"
- "Thistle"
- "Maple Leaf"
- "Shamrock"
- "Daisy"
- "Tulip"
- and
- "Good Luck"

- "GEM"
- "WIRE"
- "SNOW"
- "OORKER"
- "HEARTH"
- "LA BELLE"
- "BARBERS"
- "TRAVELLER"

Wood, Bone, Nickel, Silver
and Plush Handles.
Large Variety. Low Prices.

Always reliable
and as represented.

STANDARD BRANDS

WHISKS

WHISKS

The H. A. Nelson &
Sons Co., Limited
59 to 63 St. Peter Street
MONTREAL

Toronto Sample Room:
56 and 58 Front St. West

Corn Whisks



MILLAR'S PARAGON CHEESE
HAS NO EQUAL.

BE SURE
YOU HAVE IT.

The T. D. Millar Paragon
Cheese Co., Ingersoll, Ont.

Agents—Frank Magor & Co., Montreal. A. E. Richards & Co., Hamilton. Joseph Carman, Winnipeg.

COLEMAN'S

Established 1868.

SALT

"Educate your customers in regard to quality."

This is especially true with regard to Salt. You want your customers to buy Salt that will bring them in a good return—by producing the finest butter and cheese. You likewise desire to sell Salt to housekeepers that will not set hard in the salt cellar or dredger, and that possesses the pure, sparkling, white color that first-class Salt alone can have.

Educate them thoroughly by advising them to buy Coleman's or Rice's Salt, and the results will give them confidence in your judgment forever after. **These Salts are pure—they do not cake—certain to please.**

RICE'S

Address :

R. & J. RANSFORD
Clinton, Ont.

SALT

California's Best in Canned Fruits.

The Griffin & Skelley Brand of Canned Peaches, Apricots and Pears has gained the favor of a discriminating public by their absolutely unvarying high quality from year to year. The Griffin & Skelley Co. are growers, packers and shippers—their fruits reach you at first hands, just as they leave the vineyards. The perfection of their product is largely due to the unremitting care in the selection of sound, ripe fruit.

The labels they use for their various brands stand at the head for artistic elegance and attractiveness. They are standard goods from every point of view.

The Griffin & Skelley Brand.

The "Hand-in-Hand" Brand Bi-Carb. Soda.

Best by every test—in purity, whiteness, strength and evenness of the grade the standard of highest quality. 98 50/100 of pure bi-carbonate of soda in this famous product of the United Alkali Co. of Great Britain. Look for the brand of the "Clasped Hands" when you buy bi-carbonate of soda—if you see it you are sure of satisfaction.

ARTHUR P. TIPPET & CO., Agents,

8 Place Royale,
Montreal.

23 Scott Street,
Toronto.

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When your customers
want pure, clean teas
be sure and sell them

CEYLON

AND

INDIAN

BLACK OR GREEN TEAS.

Everyone knows that they
are the most healthful and invigorat-
ing to be had. There's a nice
profit in them for the retailer too.

**Up,
Up,
Up!**

My Cigar sales increase steadily from week to week. I am securing new customers right along, but the bulk of the increase comes from grocers who have traded with me longest. This fact goes to prove that the absolute unvarying quality of the different brands I make creates permanent trade for my Cigars.

My "Pharaoh" 10c. and my "Pebble" 5c. Cigars have obtained a position in Canada which is second to none. I would be glad to send you a trial order of an assortment of a thousand or more of my Cigars. The first grocer in a town that has them will reap the greatest benefit of course. "Up, up, up!" go sales.

J. Bruce Payne, Cigar Mfr.,
Granby, Que.



GOLD MEDAL AT THE INDUSTRIAL.

**"STERLING"
BRAND**

Carries the Palm.

"Best" because goods of real merit can be written of "Sterling" brand pickles, jellies and marmalades. Rather better than the best was the judgment of the Toronto Industrial in awarding "Sterling" brand goods the gold medal of that Exposition.

All grocers who are ambitious to hold their best customers keep well stocked in "Sterling" brand goods.

T. A. LYTLE & CO.

124-128 Richmond St. West,

TORONTO.

**Tillson's
Pan-Dried
Rolled Oats.**

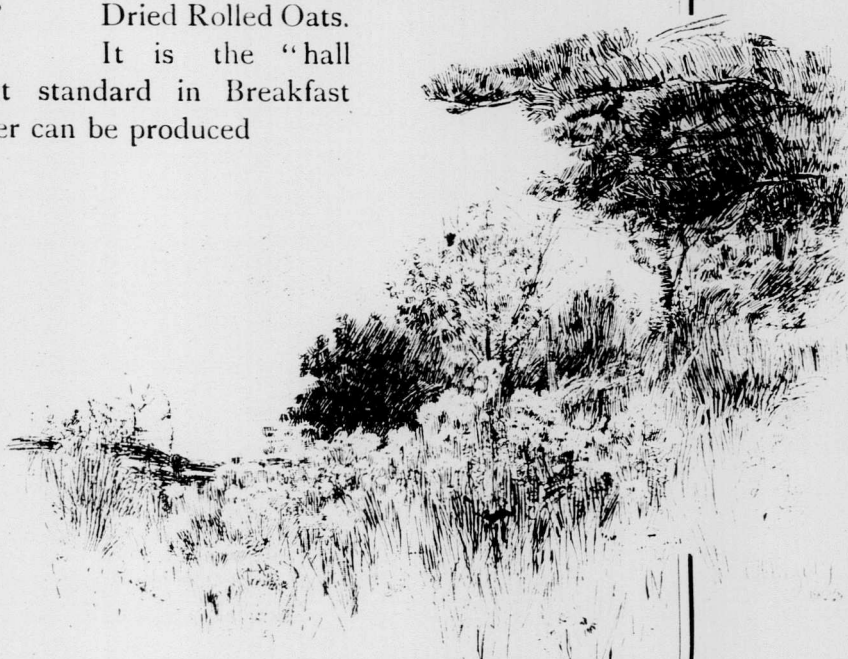
mark" which signifies the highest standard in Breakfast Foods. It means that nothing better can be produced

If one standard is to govern quality in Rolled Oats, then Tillson's Pan-Dried **is that standard.** No one questions it, no one doubts it. No one even claims to be able to duplicate the rich, nut-like flavor that pan-drying alone can yield. "Better than ever and ever the best."

The Tillson Co'y, Limited
Tilsonburg, Ont.

"Quality" is a little word, but it is the strongest argument that can be used in favor of the steadily growing consumption of Tillson's Pan-Dried Rolled Oats.

It is the "hall



DO NOT CONFOUND "St. Charles" Evaporated Cream

With ordinary condensed milk. The difference is great—"St. Charles" is more economical, wholesome and better in every respect. No IDLE BOAST THIS, but a fact established by exhaustive tests and practical experience. "ST. CHARLES" is simply the richest of milk, reduced by evaporation to the consistency of cream. Being thoroughly sterilized it is free from bacteria and disease-producing germs. And, lastly, it is a delicious, natural, perfect, strengthening food.

TWO SIZES ("FAMILY," 4 DOZ. IN A CASE.
"HOTEL," 2 DOZ. IN A CASE.

Five-case lots delivered to any point in Ontario.

GOLD MEDAL

Awarded at Paris Exposition, for highest excellence.

W. H. GILLARD & CO., Wholesale Grocers **Hamilton, Ont.**
Tea Importers



Rowat's Pickles, and Rowat's Worcester Sauce

The most popular in Canada.



Agents **A. G. Snowdon,** 10 Lemoine Street, **Montreal.**
" **F. H. Tippet & Co.,** 10 Water Street, **St. John, N. B.**
" **C. E. Jarvis & Co.,** Holland Block, **Vancouver, B.C.**

AYE READY!

TATERSONS' "CAMP" COFFEE IS THE BEST.

PRODUCING A CUP OF DELICIOUS COFFEE AT A MOMENTS NOTICE.

ASK YOUR WHOLESALE GROCER FOR IT.



Batty & Co.

ESTABLISHED 1894.

LONDON.



OLIVES AND PURE OLIVE OILS.



INDIAN CURRIES AND CHUTNIES.

Makers of High-class

PICKLES OF ALL KINDS.



SAUCES OF ALL KINDS.

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using **THE GROCER** you cover the field.

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CANADIAN GROCER
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CIRCULATES
IN EVERY
PROVINCE

VOL. XIV.

TORONTO AND MONTREAL, SEPTEMBER 28, 1900

NO. 39

CASH OR CREDIT—WHICH ?

By W. WOODHOUSE, JR.

SCARCELY a week passes in which I do not receive one or more communications upon the subject of doing business for cash or extending credit. The usual question is, "Which is the better plan for me to adopt?" if the writer is a beginner. Another question is, "What's the best method for me to adopt in changing my business from credit to cash?"

Inquiry is the healthy sign which intimates that grocers the country over are interested in finding out which of the two methods is best for them to pursue. I shall not pretend to answer the questions that are asked me, but just jot down a few things which have come under my notice.

I notice that so many cash stores carry cheap groceries. I mean by this, low grades. It has sometimes prompted the query: "Can a grocer who caters to fine trade carry on a cash business?" There are those who claim that he cannot; yet I know grocers who do, and whose trade is largely among the "best people."

On the other hand, there are lots of cheap grocers who do a big credit business, and who make it pay by being especially careful to whom they extend credit.

It's doubtful in my mind if a strictly first-class grocery store, catering only to the finest class of trade, can be carried on according to the modern cash idea. Folks in splendid circumstances, as a rule, object to paying every time an order is given, considering it a matter of inconvenience. The coupon book can be made to overcome this in part, and, if pushed, would perhaps eliminate all traces of inconvenience from the cash-paying business. The discount usually given

when these coupon books are bought acts as an inducement for even the moneyed folks to buy. For I find that those who have plenty are often as thrifty-minded as those of us who haven't any more cash than we can handle with ease.

A credit business, properly run, has its advantages. It means larger capital is necessary, but it also means larger profits. Besides, it's human nature to buy more and better when payment is to be made in future than it is to buy more and better when cash is paid for the purchases. In that way, if the parties to whom credit is given are prompt payers, the grocer is the better for it. The trouble experienced by credit-giving grocers can frequently—nearly always, in fact—be laid at their own doors. They are too careless in the matter. They too often give credit without first having ascertained whether or not the asker is worthy of credit.

Then, having given credit, there is too lax a method used in the collecting. Instead of having it plainly understood that prompt payment must be made, and seeing to it that it is made or credit stopped, there's the tendency to overlook, the tendency to allow it to run, the tendency to sell goods rather than be sure of the payment for those goods. Bad debts kill.

In a cash business, less capital is required. Nobody gets credit; everybody pays cash, and all pay alike. It seems to be the ideal method of conducting business. There can be no bad debts, no losses caused by an abuse of credit privileges, no running too short of the bank account and getting in tight places, monetarily speaking. When

a day's business is closed, the grocer has the proceeds—principal and profit—in his till. He has a sure thing, and not a maybe, as is the case with the credit-asking chap. He doesn't worry about So and so's account, long overdue. At the year's end, he doesn't have to transfer a lot of accounts to the profit and loss pages. He knows where he stands from day to day. And, I declare, it seems to me, too, that the majority of folks actually like to deal with him because of the feeling that things must be cheaper in a cash store, anyway. Maybe they are; they ought to be. But, whether they are or not, there's that something which prompts lots of folks to prefer dealing where the cash is paid for whatever is purchased. "Pay as you go" is a good motto for everybody to adopt, and I don't see why grocers shouldn't adopt and exact it.

There are many stores in which a purchaser never thinks of asking credit—not advertised "cash" stores, either. I don't see why the grocer should be the one most expected to grant credit.

If I were a beginner, I should certainly adopt the cash plan. If I were an old credit house, I should try to change from credit to cash as rapidly as possible, if it were possible at all.

The credit plan is O. K. if you know how to run it and will run it rightly. It will burn your fingers if you play with it. The cash plan is the easiest, and there's enough money in it to suit everybody but a Shylock, if that's run properly, too.

I know one thing: Everybody that I know of, who has changed from credit to cash, says he's glad of it, and wouldn't go back to the credit plan again. Some tell me they wish they'd turned over years ago.

Now, then, cash or credit—which?—
American Grocer.

RISING SUN
STOVE POLISH and **SUN PASTE**
STOVE POLISH
IN **CAKES** WELL KNOWN AND RELIABLE. **IN TINS** GUARANTEED TO THE TRADE



DURABLE and ECONOMICAL
3000 TONS SOLD YEARLY

DUSTLESS, LABOR SAVING,
BEST IN THE WORLD.

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

A MEETING of the creditors of D. A. Murray, general merchant, Dunvegan, Ont., will be held on October 1.

G. P. Smith, confectioner, etc., Moosomin, Man., has been closed up by creditors.

F. X. Bilodeau has been appointed curator of A. J. Clement, grocer, Montreal.

H. Lamarre has been appointed curator of Mrs. H. Lessard, general merchant, Ste. Ursule, Que.

Charles Langlois & Co., wholesale produce dealers, Montreal, are offering 25c. on the dollar, cash.

John Hyde and R. Elliott have been appointed joint curators of Thomas Figsby, general merchants, Hemmingford, Quebec.

PARTNERSHIPS FORMED AND DISSOLVED.

Kendall & Solomon, dealers in flour, feed, etc., Lawrenceville, Que., have dissolved.

Partnership has been registered by Olmstead & Boright, general merchants, Sutton, Que.

Moreau & Beaudreau, general merchants, Strathcona, N.W.T., have dissolved, David Moreau continuing.

Ledoux & Burgoyne, general merchants, McCreary, Man., have dissolved, Wilfrid Ledoux continuing alone.

SALES MADE AND PENDING.

James Murray, grocer, etc., Smith's Falls, Ont., has sold out

J. S. Thompson, grocer, Elora, Ont., has been sold out by sheriff's sale.

The assets of Edward Vanchesteing, grocer, Montreal, have been sold.

J. Lund, general merchant, Berkeley, Ont., is advertising his business for sale.

The assets of Duval & Bellefeuille, grocers, Three Rivers, Que., have been sold.

The assets of A. Vaillancourt, general merchant, St. Julienne, Que., are to be sold.

Andrew Nisbet, grocer, North Sydney, N.S., is offering his business for sale by tender.

The business of Mrs. Edward Welsh, confectioner, Peterboro', Ont., is advertised for sale.

H. Howes, baker and confectioner, Gravenhurst, Ont., is advertising his business for sale.

The stock of A. R. Hudon, general merchant, Hebertville, Que., has been sold at 40½c. on the dollar.

The business of Jos. Pelletier, general merchant, St. Samuel de Gayhurst, Que., is advertised to be sold on October 3.

The stock of Frederick Leighton, general merchant, Courtenay, B.C., has been sold at 52c. on the dollar to Joseph McPhee & Son.

CHANGES.

Mrs. A. E. Nisbet is giving up business as grocer in Halifax.

Charles Miller, grocer, St. Thomas, Ont., has sold out to T. Henry.

J. H. Robinson & Co.'s general store at Peterboro', Ont., is closed.

F. G. Dares has resumed business as grocer in Dartmouth, N.S.

Wm. Young, grocer, Hagersville, Ont., has removed to Welland, Ont.

Barnwell Bros. have registered as bakers and confectioners in Vancouver:

Headley Hallett has succeeded J. E. Smith as grocer in Sackville, N.B.

Harry C. Jewette, grocer, Fredericton, N.B., has sold out to H. H. Woodworth.

H. Bingham, general merchant, Crysler, Ont., has sold out to Jardine & Snetsinger.

Druxerman & Acdelman, confectioners, etc., Winnipeg, have been succeeded by Lee Hope.

A. G. Johnston, fruiterer, etc., Souris, Man., has been succeeded by R. C. Hetherington.

The Wagner Fenton Tobacco Co., Lea-

ington, Ont., have been succeeded by the Consumers' Tobacco Co., Limited.

Dame Angeliva Lemay has registered as proprietress of Douville & Co., general merchants, St. Jean des Chaillons, Que.

The stock of The Dodge & Dennison Co., Limited, grocers and hardware dealers, Kentville, N.S., has been sold to B. H. Dodge.

DEATHS.

Duncan McDonald, general merchant, Stake Road, N.S., is dead.

A POPULAR MERCHANT MARRIES.

The trade in general will be pleased to hear of the marriage of Mr. Geo. A. Stewart, of the firm of D. Stewart & Son, general merchants, Thistle town, who was on Thursday united in wedlock to Miss Helen E. Riley, youngest daughter of Mr. William Riley, of Emery. The ceremony was performed by the Rev. E. C. Laker, of Toronto. The bride was assisted by Miss Helen Riley (sister of the bride) and Miss Laura Wallace, of Woodbridge, while the groom was supported by Dr. J. E. King, of Thistle town. The guests numbered about 60. The presents were numerous and costly.

Mr. and Mrs. Stewart left on Friday morning for a short trip through the Western States, touching Chicago and Detroit before returning.

Arthur Isidore Clement, grocer, 423 Laval avenue, Montreal, has assigned at the instance of Desire Desbois, with liabilities of \$33,457. The following creditors hold mortgages: H. P. Labelle, \$1,514; Miss M. Guenette, \$4,542; Mrs. Renaud, \$1,514; Alfred Guenette, \$1,514; Miss P. J. \$1,514; Joseph Kieffer, \$2,000. Charles Langlois & Co. are creditors for \$3,300, partly secured by mortgage. Other chief creditors are: Quebec Bank, \$2,500; Merchants Bank of Canada, \$3,500; Banque Nationale, \$5,000; Hudon, Hebert & Co., \$1,200.

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WHISKEYS

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**“L. S. & B.” and “EMPIRE”
COFFEES**

are known all over ONTARIO
and the NORTHWEST.

“Prices” are “moderate.” In store—Ceylon Tea Fannings; also Green Ceylons,
bulk and in cases containing 50 lbs. 1 and 1½-lb. circle canisters.

LUCAS, STEELE & BRISTOL, - - Hamilton, Ont.
PHONES 447, 488, 1258.

BROOMS! BROOMS! BROOMS!

Our buyer has just returned from the cornfields of Illinois,
having secured by hard work a lovely lot of corn (first car
expected here this week).

We offer for future delivery our known brands of brooms:

“Standard,” “Signal,”
“Bamboo Curlers,” “Heavy Miners.”

At prices and quality that cannot be beaten.

**James Turner & Co., - Hamilton,
Ontario.**
WHOLESALE GROCERS.



THE DOMINION BREWERY CO., LIMITED
Brewers and Maltsters
TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR
BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have de-
clared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



A LARGE SHIPMENT JUST TO HAND OF

Rowat's famous 40-oz. Bottles Pickles, Mixed, Chow Chow and White Onions.

They sell at sight. Also good Canadian Pickles, can be sold at 10c. retail. Ask our travellers to show you samples.

THOS. KINNEAR & CO.,

Wholesale Grocers.

49 Front Street East, TORONTO.

CANNING WHOLE HAMS.

MEDIUM-sized hams of about 12 to 14 lb. are taken and cured in mild, sweet pickle of 75 degrees for 30 days, or until sufficiently cured. During this time they should be overhauled and re-packed in new pickle of the same strength. When well cured throughout, the hams are boned, and the skin neatly lifted as far back as the knuckle, leaving it attached. The exposed fat is then trimmed from the ham, leaving but a slight covering of fat over the meat. The skin is now drawn back over the ham in its original position, and the ham wrapped with strong twine, binding it firmly, making the shape of ham as round as possible.

To shrink or cook the hams before putting them in cans, they should be placed in the heated water in the kettle and allowed to remain there for 1 1/2 hours, keeping the water at 180 degrees F. They are then removed from the cooking bath, and, while still hot, placed in the cans. The latter are then filled with jelly, made by boiling up beef bones.

The cans are now sealed, while still hot, and placed in the retort, which is closed tight. They are processed for 1 1/2 hours at 5 lb. pressure. When this time has elapsed, the cans are withdrawn from the retort and the vents opened with a fine awl, making

sure that the vent is fully open. They are immediately closed when all the pressure is off, and again returned to the retort and given a further heating for 1 3/4 hours at 9 lb. pressure. The cans are withdrawn after this period, the vents once more opened and quickly soldered up again. The cans are removed to the shower room and showered until cool.

It should never be attempted to boil the hams again after processing, as they would be then too much cooked and made into inferior goods. Great care should be exercised in putting up these goods, as this meat is very fine grained, and in a large compact piece. It is difficult to reach the centre of the ham in order to thoroughly extract all air and obtain a perfect vacuum. Unless this is accomplished all labor will have been in vain, besides the added loss of the goods themselves. It is absolutely essential to handle these goods quickly, keeping the hams hot until ready for processing.

In a can weighing 15 1/2 lb. gross weight, about 3 to 3 1/4 lb. of jelly is required. This jelly can be made from gelatine if necessary, using 2 lb. water to each pound of gelatine. The jelly should always be heated in a jacketed kettle and made of a consistency to become solid when cold.

In many countries, among them France,

Germany and Norway, these goods are sold by gross weight, bringing in the neighborhood of 30c. or more per pound. There is always an open market and a good demand for these canned hams.

The cans for hams should be carefully made of good material, 2X tin being used. Every can should have swedges soldered in it to keep it from collapsing when cooled off in showering, as, owing to the irregular shape of the hams, there is considerable waste space, the jelly not offering sufficient resistance to keep the cans from collapsing without the extra strengthening.

The sizes of the can should be, for the largest size, 6 1/2 in. in diameter by 13 in., and the smallest cans proportionate to the size of the hams. They are made 6 in. high by 12 in., 5 1/2 in. high by 11 in., and 5 1/2 in. high by 10 in.

The top of the can is soldered on after the ham is placed in it, before the jelly is put in, as the latter, if put in first would interfere seriously with the soldering. When the cans are made, a cap hole is made in the top an inch in diameter, through which the jelly may be poured after the top is soldered on. Care should be taken to see that the jelly fills up all the space in the can not occupied by the ham. Should this fit the can very snugly, and the can apparently need no jelly for filling, a small steel or iron rod should be pushed through the ham from the cap hole to the bottom of the can, thus enabling the jelly to find a channel to fill any possible empty space in the can.—The National Provisioner.



**MacLaren's
Imperial Cheese**

AWARDED GOLD MEDAL PARIS EXPOSITION

A. F. MacLaren Imperial Cheese Co., Limited
Toronto.



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WHISKEY

COGNAC

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COGNAC

Valencia Raisins

We are quoting best packers' fruit to arrive early at close figures.

THE DAVIDSON & HAY, LIMITED

36 Yonge Street

Wholesale Grocers

TORONTO

NEEPAWA'S TAX ON TRAVELERS.

Daniel Corrie, writes: "What class of men can it be who manage the affairs of Neepawa. There must, indeed, be need of 'a change,' if they seriously think of taxing commercial travelers. Might as well compel their merchants to have only one window in their shops.

"The traveler who understands his business is an important and necessary person to the merchant."

The following is from The Neepawa Register of a recent date: "The Winnipeg papers are telling us that the commercial men are going to boycott Neepawa on account of a \$25 license. The genuine 'commercial' need not get alarmed; we're not after them. It's the 'snide commercials,' who, posing as wholesalers, transact a retail business to the detriment of local houses, that will have to whack up—or stay out."

WHEN CRITICIZING THE CLERK.

The right time to tell a clerk of his mistakes is any time when what is said cannot be heard by others, says an exchange. A clerk who is thought to be in error is not inclined to do better if he is corrected before everyone in the store. He loses that pride in his work which is always essential to

success. Rebukes of this kind are often given without a proper understanding of the conditions, yet the clerk is forced to accept them in the presence of those who may be only too glad to hear him berated. Where the scolding process is indulged in at all it should be done privately. If it is not effective and the error is repeated, then walking papers are in order.

RIDGETOWN'S NEW STORE.

The newly-arranged stores of Mr. Eli Gillings were thrown open to the public Friday night, and there was a continual throng of people present the whole evening. Mr. Gillings has shown his usual good taste in the arrangement of things and the stores are very neat and attractive. The grocery department has been moved to the west side of the building and the confectionery stock is placed on the east side. The two stores are joined by a circular arch, at the back of which is the bookkeepers' apartment. At the rear of each store is a parlor which will be used for ice cream rooms in the summer season and oysters and lunches will be served during the winter. The stores are the finest of their kind in the West. All the delicacies of the season are to be found here at all times.—Ridgetown Plaindealer, September 20.

A NEW TOBACCO COMPANY.

A business change of some importance was affected yesterday. Robt. Pinchin, who has been a member of the wholesale grocery firm of J. F. Smyth & Co., has disposed of his interest to Jas. A. Straith.

Mr. Pinchin has become the general manager of a new tobacco company just formed and desires to give that business his entire attention. The Consumers' Tobacco Co., Limited, is the title of the new concern, and local men are at its head, O. E. Fleming being president; J. A. Straith, vice-president, and, as said, Mr. Pinchin secretary and general manager. They have purchased the business of the Wagner-Fenton Co., at Lemington, and will continue to run the plant at that place.—Kingsville Reporter, September 20.

AN EXPRESSION OF GOOD-WILL.

W. Hicks, late of the Macpherson Fruit Co., Winnipeg, was presented with a handsome traveling case by his fellow employes previous to his leaving that company to enter the wholesale grocery business with his brother. Speeches were made by Mr. Scott, manager of the company, and Mr. Manson, expressing the respect and good wishes of all towards Mr. Hicks and his intended enterprise.

UPTON'S

Jams,

Jellies,

Marmalade



Best

Satisfaction,

Highest Quality,

Largest Sales.

A. F. McLAREN IMPERIAL CHEESE CO., Limited, Selling Agents.

Valencia Raisins.

Ex Allan Line Steamer "Parisian."

Earliest substantial arrivals of Valencia Raisins, now in store:

100 Boxes Yvars	Finest Off-Stalk.
100 Boxes Garret	Fine Off-Stalk.
100 Boxes Garret	Fine Selected.
100 Boxes Garret	Four-Crown Layers.
500 Boxes Rogers	Caravel Finest Off-Stalk.
800 Boxes Grustan	Finest Off-Stalk.

COMING

Via Liverpool, Via New York, and also per direct vessels to our port, of the Thomson Line, ss. "Escalona" and ss. "Bellona."

4,000 Boxes J. B. Yvars & Co.	Finest Off-Stalk.
1,000 Boxes J. B. Yvars & Co.	Finest Selected.
1,000 Boxes J. B. Yvars & Co.	Four-Crown Layers.
4,000 Boxes Carvalho	Fine Off-Stalk.
11,000 Boxes J. Mayans Grustan & Co.	Finest Off-Stalk.
6,000 Boxes J. Mayans Grustan & Co.	Finest Selected.
4,000 Boxes J. Mayans Grustan & Co.	Four-Crown Layers.

Total---32,700 Boxes.

MALAGA LOOSE MUSCATELS.

To arrive in October.

1,000 Boxes, 50-lbs., Campuzano, Fancy Three-Crowns, 8½c. per lb.

Equal in size of fruits, and superior in all other respects, to 3-Crown California Loose Muscates, which cannot be laid down in carload lots at less than 8¾c.

HUDON, HEBERT & CIE., MONTREAL

B

"QW"
"SW"
"OC"
"HE"
"LA"
"BA"
"TE"

Woo.
L.

W-H-S-K-S

W-H-S-K-S

P

W-H-S-K-S

Worth Exactly What It Costs.

ITS BASIS: ACTUAL VALUE TO BOTH MERCHANT
AND CONSUMER

THE RESULT:

"KOLONA"

PURE CEYLON TEA

HAS A CONSTANTLY INCREASING PATRONAGE

AMONG THOSE WHO EXPECT MONEY'S WORTH
AS WITH ANY OTHER ARTICLE OF CONSUMPTION.

THE **EBY, BLAIN CO., LIMITED**

IMPORTERS, BLENDERS
AND PACKERS.

 **TORONTO.**

HINTS TO BUYERS.

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

MORTON'S fresh herring, kippered herring and herring in tomato sauce, new catch, are in stock with The Eby, Blain Co., Limited.

H. P. Eckardt & Co. are selling some very fine New Orleans and Porto Rico molasses.

The Eby, Blain Co., Limited, offer good, sound canned salmon, attractively labeled, to retail at 10c.

"Raisins, we have several carloads to offer, arrival first and second boats," write T. B. Escott & Co.

Fancy and choice evaporated apricots, in boxes, are being offered by H. P. Eckardt & Co. at low prices.

Beddingfield & McCusker, Ottawa, have added to their provision business that of wholesale grocery jobbing.

Singapore pineapple, packed at the gardens, 2½ and 3-lb. tins, whole pines or sliced is in stock with T. B. Escott & Co.

Warren Bros. & Co. are in receipt of a shipment of "Cherry Grove" New Orleans molasses, in 3-lb. tins. It shows good value.

A shipment of English milled rice, in 100 and 112-lb. bags and 224-lb. sacks, showing extra value, is in store with The Eby, Blain Co., Limited.

T. B. Escott & Co. have still on hand a large lot of fruit jars, wine and Imperial, in quarts and half-gallons. Low quotations to large buyers, and prompt shipments.

The "Salada" Tea Co. report that on Wednesday of last week they had 37,000 pounds of "Salada" orders on file. When questioned about "Salada" green Ceylon tea the reply was "We simply cannot get enough to fill orders. All we are doing is to fill our repeat orders at present. However, we have 300 half-chests coming, which

left Colombo on August 2, and will arrive here about October 1; and we have another shipment of 10,000 pounds coming, which left Colombo on August 12, so we will soon be able to fill all orders for green Ceylon, and we hope our friends will kindly have a little further patience."

L. Chaput, Fils & Cie. are offering dates and evaporated apples at a low price, although prices have been advanced. This firm has a second shipment of new Valencia raisins to arrive per ss. Livonia on Saturday. A shipment of Armour's "Simon Pure" lard has been put into stock, and is being offered at low prices, according to market quotations.

INQUIRIES AND ANSWERS.

CANNED MEAT AGENCY WANTED.

A firm of manufacturers' agents in British Columbia write: "Do you know of a good packer who puts up beef and mutton? We are looking for the agency of such a firm.

WHO MAKES CELLULOID FLOOR PAINT?

A Calgary merchant writes: "Will you kindly give me information as to who manufactures 'celluloid floor paint' in Toronto? It is said to be good material for hotel floors."

[Remarks: We have made inquiries in several quarters, but can obtain no information in regard to the matter.—THE EDITOR]

AN ENLARGED CONFECTIONERY PLANT.

The confectionery trade of the Maritime Provinces must be growing. It is gratifying to note that The F. G. Colwell Candy Co., Limited, of St. John, N.B., has enlarged its plant to more than double its former capacity. The company's output during the past few months has been more than twice as much as during the corresponding period of last year. This is especially noticeable in the chocolate department. The sales of the first-class "Pansy" grade have increased enormously.

SALMON FROM THE NORTH.

The Province, Vancouver, September 17, says: "Heavy shipments of salmon from the northern canneries are arriving by every vessel. After the Alpha's 23,000 cases, the Princess Louise arrived in Victoria with 7,769, and the Tees and Amur are due today with a combined cargo of 25,000 cases."

EARLY CLOSING IN KINGSTON.

Over 60 grocers of Kingston, Ont., out of a total of about 100, have petitioned the council of that city to pass a by-law to compel all grocers to close their stores at 6 o'clock each evening except Saturday. The council is divided on the question, and the petition has not yet been granted.

PERSONAL MENTION.

Mr. McBain, representing "Grand Mogul" tea, is en route to Vancouver in the interest of his firm.

Mr. F. W. Hudson received a telegram this week telling of the death of A. J. Hopkins, who spent some weeks in the East this summer as the representative of W. A. Ward, of Victoria. The deceased got typhoid fever, but it was hoped he would pull through.

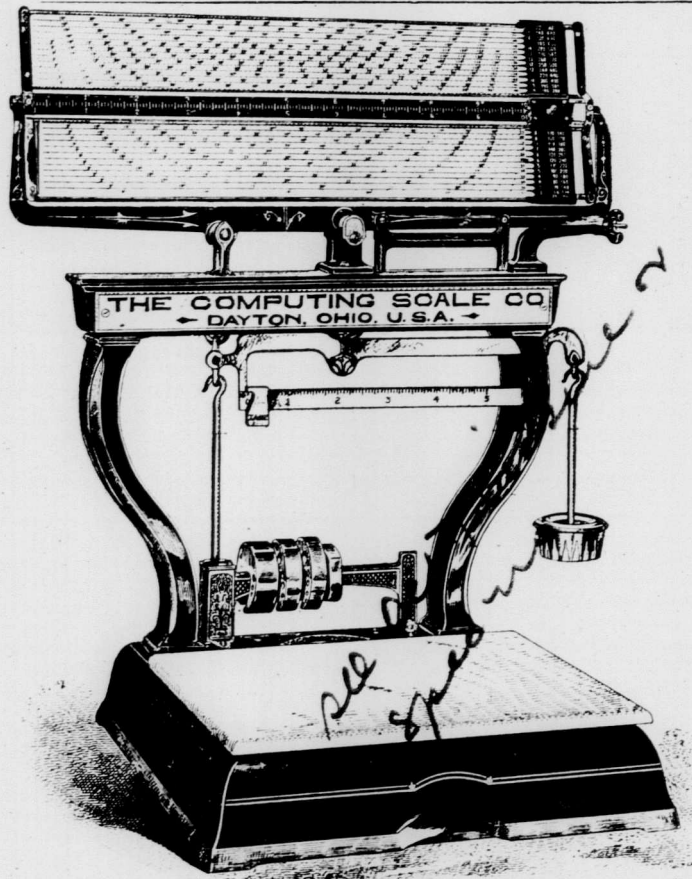
PERTH MERCHANTS.

James & James is the style of the new firm of general merchants who have just opened business in the solid town of Perth. Mr. W. H. James, the senior partner, is formerly of Charles & James, of that town.

W. E. Stinson has just succeeded W. Stinson, grocer, Perth.

FULL OF BRIGHT IDEAS.

John McEachern, general merchant, Inglewood, in renewing his subscription to THE CANADIAN GROCER and Dry Goods Review, writes: "We find both your journals very interesting and full of bright ideas."



A Perfect Chart... Computing Scale for \$35

SOME OF ITS FEATURES:

The pound and ounce beam is in the centre of the chart, thus separating the chart, making it easy to read the values.

The figures are large and easy to read.

The poise is operated from the centre of the chart with no chance to bind.

Painted a rich maroon, finish enamel, full nickel trimmings.

The weighing capacity in pounds and ounces is 110 pounds.

Price per pound capacity 3c. to 50c. per pound.

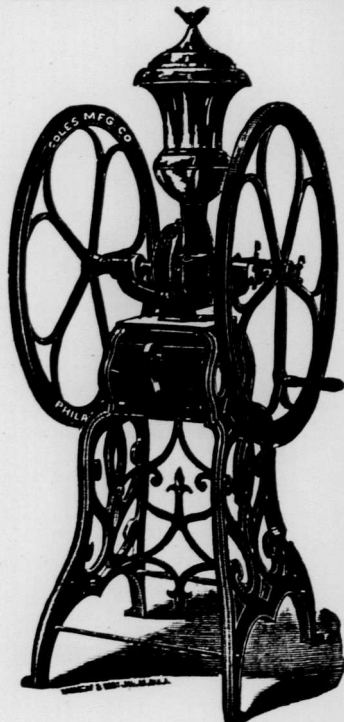
SOLD ON EASY MONTHLY PAYMENTS.

THE

COMPUTING SCALE CO.

DAYTON, OHIO, U.S.A.

Or Money-Weight Scale Co., No. 47 State St., Chicago, Ill.
Money-Weight Scale Co., No. 142 Chambers St., New York, N.Y.
James A. Hossack, Dist. Agent, No. 1662 Notre Dame St., Montreal, Que., Canada.
L. A. Davidson, Dist. Agent, No. 104 King St. West, Toronto, Canada.



The Canadian Grocers Know

a good mill when it is presented to them.

They have taken up the . . .

COLES COFFEE MILL

Because it saves them dollars in money and pounds of energy when they grind coffee. It works easily, grinds evenly, and is recommended earnestly.

Agents
TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N.B.
FORBES BROS., Montreal.
GORMAN, ECKERT & CO., London, Ont.

Coles Manufacturing Co.
PHILADELPHIA, PENN'A

Rowntree's

High-Class Confectionery.

Rowntree & Co., Limited, of York, England, desire to call the special attention of the Canadian trade to their well-known

Gum Pastilles and Jujubes.

The perfection of confectionery art of world-wide fame for purity and delicacy of make. Rowntree & Co., Limited, are the largest manufacturers of Gum Confectionery in the world, the large Yorkshire Factories employing over 1,500 hands.

Chocolate Creams of all varieties.

Rowntree's
ELECT COCOA

A delicious, highly-nourishing, and thoroughly digestible Cocoa, so economical in use that 12 breakfast cups can be filled from a 1-lb. tin.

Agents for Canada are:

For Manitoba, Northwest Territories and British Columbia:
THE HUDSON'S BAY CO., Winnipeg.

And for Quebec, Ontario and the Maritime Provinces:
Mr. CHAS. GYDE, 20 St. Francois; Xavier St. Montreal.



President,
JOHN BAYNE MacLEAN,
Montreal.

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Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

ONTARIO PEACHES AND BRITISH COLUMBIA.

THE large crop of peaches which the orchards in the Niagara district are yielding this season is attracting attention on the Pacific Coast, and THE CANADIAN GROCER has been the medium of communication between some of those on the Coast who have thought it possible that Ontario peaches might be shipped to that part of the Dominion and a well-known grower in the Niagara district.

"We would be obliged," wrote the British Columbian firm, "if you would have some of the reliable Grimsby peach-shippers supply us with particulars as to prices, how the fruit is packed and the gross weight of packages, so that we could figure on a bonded cost.

THE CANADIAN GROCER wrote to one of the leading fruit-growers in the Niagara district, from whom the following reply has been received:

"I fear it will be impossible for me to take this matter up for two reasons. In the

first place, I am afraid that Ontario peaches will hardly stand a journey of 11 days. They differ very materially from the Californian fruit in that respect. Our fruits are very much more juicy than the Californian fruits, which are grown in a very dry climate. This dryness seems to be imparted to the fruit which enables it to stand up, even after a journey of two weeks on the railroad, for several days after it is taken from the car. This would be a physical impossibility with Ontario fruits. If properly packed and shipped in cold storage some varieties will carry to the Old Country, but they have to be disposed of immediately on arriving, or they soon become a total loss.

"The other reason that makes it impracticable is the cost of freight and the fruit itself, which I feel sure would not compete satisfactorily with Californian fruit. They can lay down fruit from California by boat at a low rate of freight. On the other hand, we have to pay a high rate of freight and take much longer to ship. I have been shipping one carload per day by express during the past two years to the Northwest, where I came into competition with the Californian fruits. They can lay their peaches down there almost as cheaply as we can, so that I feel sure that we shall be ruled out on prices if we attempt to work up trade as far west as Vancouver."

It is evident the prospects for sending Ontario peaches to the Pacific Coast are not very promising, even in the years of large crops. One cannot, however, say what the future will bring forth.

The pledge of the politician, like the pledge of the pawnbroker, is more frequently unredeemed than redeemed.

BUSINESS MEN AND POLITICS.

BUSINESS men who desire to see in the next Parliament men of good business commonsense should not wait till election day to exert their influence.

The time to begin is when candidates are being selected by the respective parties. It is then much easier to exercise influence in the right direction, for the individual looms up bigger in the party caucus than he does on the day when the ballots are being cast.

It is folly for business men to complain

that the party to which they belong does not nominate the right kind of men for Parliamentary honors if they leave the selection of them wholly in the hands of professional politicians and ward heelers.

Business men can only get business men into Parliament by exerting their influence in that direction themselves.

JAPAN TEA STILL FIRM.

BOTH cable and mail advices from Japan are still bullish in character regarding the tea market.

From Kobe, under date of September 4, come advices to the effect that stocks of tea there are decidedly small, consisting largely of undesirable teas, which have been cured for native consumption and not for export. Owing to rain the third crop leaves have not matured well, and, consequently, the farmers are not picking them. The same advices said that the shortage in the settlements at both ports (Kobe and Yokohama) was at that time 42,467 piculs, and that the shortage was increasing daily.

Advices from Yokohama say that up to the end of August the shipments of tea to Canada were 3,232,350 lb. less than for the corresponding period of last year. The quantity last year was 6,174,797 lb., while this year it is but 2,942,447 lb.

One firm, in shipping tea to Canada on consignment, forwarded instructions which came to hand this week that under no circumstances was a less price than that named to be accepted. "Hold the tea if you cannot sell it," read the instructions, "for we are confident there will be no cheaper teas this season."

Toward the end of last week an inquiry for a line of tea that last year cost 16c. was cabled to Japan and the reply received was to the effect that it could be purchased at 19½c. per lb.

One or two of the local wholesale houses have this week received shipments of Japan tea put up under their special brand. But wholesalers generally are still holding off. What they are buying principally is old tea, new teas continuing to be above their ideas.

An opportunity which is passed can no more be grasped than can yesterday be recalled.

PRICES ON CALIFORNIAN RAISINS.

OPENING prices on new season's Californian raisins have at last been issued by the Growers' Association, which controls about 90 per cent. of the output. They were given out on Monday.

Compared with expectations, the prices now being quoted are fractionally lower. Consequently, they appear to give satisfaction. It is not expected, however, that present prices will prevail very long, it being the general opinion that an advance is only a matter of a short time.

The present price of Californian raisins is only about 1/2c. per lb. above the figures of a year ago, while European raisins are several cents higher. In the face of that it would be strange if an advance did not take place.

As far as we can learn, the prices the wholesalers in Canada are quoting Californian raisins to the retailers, to arrive, are 9 1/4c. per lb. for 2-crown, 10c. per lb. for 3-crown and 10 1/2c. per lb. for 4-crown.

The raisin crop of California, is, according to estimates, 500 to 600 cars less than last year. Besides this, there are said to be practically no raisins carried over from last season.

The raisin output of California during the past eight years was as follows:

Year.	Pounds.	Year.	Pounds.
1893.....	85,000,000	1897.....	65,000,000
1894.....	103,000,000	1898.....	70,000,000
1895.....	91,000,000	1899.....	67,500,000
1896.....	68,000,000	1900.....	62,000,000

A New York fruitman who was interviewed a few days ago by The Journal of Commerce, of that city, made this statement: "Orders placed subject to confirmation of prices from the Canadian market have been heavy." Although quite a few orders have been placed in Canada for Californian raisins, we cannot, from inquiry, learn that they are heavy. The Californian raisin is not yet popular in this country whatever it may be in the future.

THE HIGH PRICE OF FILBERTS.

Currants are not the only grocery staple the price of which has broken the record for a great many years at any rate. Sicily filberts are now sharing in the honor, brokers reporting that importers have

placed orders with them at prices the highest within their memory.

It is likely that Sicily filberts will retail at about 20c. this year, instead of at 15c. per lb.

DISHONEST FRUIT-PACKING.

THERE seems to be just about as many dishonest fruit growers in the Niagara district this year as in past seasons. The large number of complaints which came last year from nearly every section where fruit, especially peaches, from this district is consumed should have been sufficient to convince the growers that they are doing a great injury to their business when they "top" inferior fruit with first-class goods. But the evidences go to show that few, if any, of the dishonest growers have been so convinced.

The following extract from a letter to a local newspaper gives in terse language the experience of many fruit-buyers this year: "Yesterday I bought two baskets of peaches from a dealer. They looked well; I took them home; my wife went to preserve them, when they were found to be the vilest specimens of peaches ever grown; covered up by one row of good peaches on top, the lids were wired down, that the buyer could not examine them. Kindly give this an insertion, to warn my fellow-citizens from being robbed as I have been."

There are many honest fruit-growers in the Niagara district, but the proportion of "tricky" men is still great, and the sooner these learn that their dishonesty is doing harm to the whole fruit trade of the district the better.

THE EARLY-CLOSING BY-LAW.

Two Toronto grocers, charged with violating the early-closing by-law of that city, were tried by Magistrate Kingsford on Monday.

The only evidence against Arthur McKay, Queen street east, the first to be tried, was that he sold 2 lb. of sugar on the night of September 14. Mr. McKay put in the defence that a clerk sold the sugar against his orders. The case was adjourned till called on.

Joseph Sumner, 306 Queen street west, was charged with having his store open till 10

o'clock on September 13, but the constable who laid the charge swore that he saw no sales made. It was argued by the corporation counsel, Mr. Fullerton, that it was not necessary to prove a sale to show breach of the by-law. The magistrate reserved his decision for a week.

In the meantime, several grocers who have fought the by-law from the start are keeping their stores open and fully lighted after 8 o'clock. It looks as if the advocates of the by-law are to have some more work to do before it is properly enforced.

WHY PROVISIONS ARE DEAR?

THERE seems to be no let up in the growing stiffness of the provision market. Every week for over a month has brought advances in some lines of provisions, the greatest strength being manifested in long clear bacon, barrel pork, rolls, and lard.

As may be judged from the following table, prices are now away higher than this time last year, when they were at a high level:

	Sept. 28, 1899	Sept. 27, 1900
Long clear bacon, dry salted...	8c.	9 1/2 to 9 3/4c.
Rolls, smoked.....	8 1/2 to 9c.	11c.
Hams, ".....	12 1/2 to 13c.	13 to 13 1/2c.
Barrel pork, short cut.....	\$16.50 to \$17	\$19.50 to \$20
Lard, tierces.....	6 1/4c.	6 3/4 to 6 1/2c.

The cause of the present high range of values is a scarcity of hogs, not only in Canada, but in all the hog-growing districts of America. In Canada, some packers state, there are not one-half the number of hogs ready for killing to day that there were at this time last year. The reason ascribed for this is that the high prices that have ruled all summer have induced many to sell their hogs while they were still small—under weight in fact—and some to sell sows which should have been kept for breeding purposes.

As one packer puts it: "In their anxiety to sell high, they have created conditions which make the prices they then thought high seem small by comparison."

The end is not yet, either. At present quotations, prices are firm, and some lines are almost cleared off the market. This does not augur well for a decline, yet a large packer of dressed hogs stated on Wednesday of this week that unless there was a decline in the price of dressed hogs at outside points it was doubtful whether his firm would start packing this fall at all.

B

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"SP"
"OC"
"HI"
"L"
"B/
"TF"

Woo
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WHISKEY

RECORD

C

P

RECORD

TRADE IN COUNTRIES OTHER THAN OUR OWN.

ACCORDING to a cable from Malaga, Spain, holders of new crop Malaga raisins are is. firmer in their views than on the date of last advices. Heavy rains, it is stated, have injured the crop and prevented curing.

BIG PACK OF ALASKA SALMON.

Mail advices from San Francisco, Cal., state: "Alaska salmon cannerymen figure on closing the season about October 15, with the largest pack in the history of Alaska fish canning. The present indications are that the pack will not fall short of 1,500,000 cases. The pack of the canneries of southeastern Alaska alone—those south of Skagway—it is estimated will exceed 600,000 cases, to say nothing of the barrel salt salmon. Already some of the canning plants are shut down, owing to the shortage of supply of tin."

THE WALNUT CROP.

Private mail advices from France state that the crop of Cornes, Marbot and Cahors is extremely light, and growers are not disposed to make contracts. Prices are too high to permit of much business at present. According to the New York Journal of Commerce a leading operator states: "There has been a good demand for new crop Grenobles, and a considerable business has been done for early shipment. The crop is said to be earlier than usual, and early shipments from Havre will doubtless be made during the first days of November. No prices are made on Naples yet."

JAVA TEA.

The Straits Times, of recent date, says that tea planters in Java rejoice at the progress in the cultivation of the shrub there last year. The advance was slow, but none the less sure. The prices for the leaf were not high. But countervailing advantage lies in the fact that they are less liable to fluctuations than quotations for other produce articles exported from the Island. Tea planters had little to complain of as to insect ravages last year. In the planting districts of West Java the produce crops now suffer heavily from the unusual wetness of the season. The tea crop this year is expected to be of inferior quality. Coffee bushes to ripen well. The berries in many cases rot on the trees.

THE COST OF SULTANA RAISINS.

In an interview with the New York Journal of Commerce, an operator made the following statement in regard to Sultana raisins: "The prices cabled here from

Smyrna on new crop amount to a practical prohibition on importations, almost as effective as the embargo so recently raised. Sultanas cost to import from 15c. for 1-crown to 18c. for 5-crown, at which prices the trade will not take hold of the fruit. The cause for the higher views of holders on the other side is the short crop superinduced on a probably excited situation, not to the high prices on other descriptions of raisins.

PRICE OF SOUTHERN TOMATOES.

Sales of new-pack Southern tomatoes, 3 lb., were reported to-day in this market on the basis of 75c. Advices from the South state that some holders are asking 77½c., and that in some sections sales have been made on that basis.—New York Journal of Commerce, September 26.

THE UNITED STATES CANNED GOODS PACK

The packing season of 1900 is very nearly over and it will soon be written with the things that are past. A retrospect view will probably record it as of medium quantity, medium quality, and more than full average price. The operations of this year, at any rate, will not handicap future years in excessive stock, and there seems to be more anxiety upon the question of ability to supply the known demand till the next packing season than upon any other head.

In vegetables, the season has been a partial failure, due to the ill effects of recurring droughts. In fruits, the supply has been much less than was anticipated, and, in the aggregate, will not average up to the general standard of the past 10 years.

It is now being recognized that, great as the apple crop is supposed to be, it has not amounted to what was expected or desired. In all our calculations of the apple crop, now and hereafter, we must include the fact that Europe looks to America now for her supply of apples, which she did not do previous to five years ago.

Winter packing at this season of the year usually makes provision to open upon apples, pumpkin or squash, string and lima beans, and soaked goods of various kinds. Apples do not promise to be at all cheap, hence the inducement to pack gallon apples for export will not be the most favorable. The packing of squash and sweet potatoes will be about an average, and confined to the northern sections for the pumpkin and to the southern sections for the potato, and mainly in factories that make specialties of them. String beans have not been salted down in any great quantities, because there was no anticipation that the demand would

cause an advance in price. And the laws in some sections have been so strongly enforced against the use of preservatives that packers are unwilling to take the risk of procuring these goods in bulk during the summer for fall packing.—The Trade, Baltimore, Md.

CALIFORNIAN PRUNES.

A private telegram from San Jose states: "Cured Fruit Association is satisfied with the prune situation. President Bond states that the sales to date are larger than for any previous season. The crop is coming in at the rate of 1,500,000 lb. per day. The fruit running less than 120's. is being stored separately and will not be sold until the remainder of the crop is disposed of. The amount of this grade received so far is 1,519,920 lb. Prune men outside the association are offering at ¼ to ½c. under association prices, but sales are not heavy."

VALENCIA RAISINS IN NEW YORK.

The New York Journal of Commerce of September 26, had the following: "Sales of 1,500 boxes of layer Valencia raisins were reported to-day at 10c. A cable from England reports the market for selected Valencia layers equivalent to 12c. laid down here, and that stocks are practically exhausted. Denia makes no firm offers. A cable from Maloja states that the outlook for new crop raisins is extremely poor, owing to the wet weather. No prices are quoted."

TEA SHIPMENTS FROM SHANGHAI.

The following shows the exports of tea from Shanghai and Yangtze ports to the end of August: To Great Britain—Total to date: 7,297,117 lb. black and 867,890 lb. green. To United States—Total to date: 8,978,216 lb. black and 7,177,894 lb. green. To Canada—Total to date: 772,894 lb. black and 313,670 lb. green. To Great Britain—Total to corresponding date last season: 8,978,797 lb. black and 425,634 lb. green. To United States—Total to corresponding date last season: 3,739,457 lb. black and 4,869,148 lb. green. To Canada—Total to corresponding date last season: 327,849 lb. black and 314,493 lb. green. Exports of black tea to Russia direct and Russian Manchuria, 38,500,000 lb. against 28,000,000 lb. to corresponding date last season. Exports of green tea to Bombay, 800,000 lb. against 140,000 lb. to corresponding date last season. Exports of green tea to Batoum, 1,050,000 lb. as against 735,000 lb. to corresponding date last season.

Davis & Burpee have opened a general store in Gagetown, N. B.

Almost any Tea will at some time please "somebody," but what shrewd business men should aim at is a Tea that pleases all classes at all times—

"SALADA" CEYLON TEA

DOES THIS "UNFAILINGLY."

A sample order will prove this "Convincingly."

Toronto Montreal Boston Buffalo Philadelphia Detroit Toledo Cleveland Pittsburgh
Newfoundland.

COWAN'S

Hygienic **Cocoa**
Royal Navy **Chocolate**
AND
Famous Blend **Coffee**
are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO

The "**BOSS**"

WASHING MACHINE

Still Leads.

If you have not tried the "BOSS"
do so now.

Walter Woods & Co.
HAMILTON.

Most Excellent Coffee



A pure, high-grade berry at a
popular price.

Trial Order Solicited.

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND
COMMISSION MERCHANTS.

Cor. Market and
Colborne Streets, TORONTO



HORSE-SHOE SALMON

Is packed ONLY from the finest

Fraser River Sockeye Salmon.

For twenty years the leading
brand on the Canadian Market.

It pays to buy the best.

For Sale by all Wholesale Grocers
throughout the Dominion.

IS MORE THAN A TRADE-WINNER

GRAND MOGUL TEA

IT IS A PROFIT-MAKER.

An average of 40 per cent. on all grades over 25c. is a good showing. Can you average as much on bulk teas, after allowing for waste, wrapping, etc., and succeed in winning new trade? If not, push **Grand Mogul** which always pleases and brings in new customers.

T. B. ESCOTT & CO., London, Ont.

MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

Toronto, September 26, 1900.

GROCERIES.

A FAIRLY brisk trade is to be noted in wholesale groceries, and prices generally are firm. Currants are still the feature of the trade, there having been further advances both at home and abroad during the past week. Further advances are also to be noted in Valencia raisins. Local wholesalers are in receipt of new prices on Californian raisins and they are now quoting forward delivery to retailers. Grenoble walnuts and Sicily filberts have both advanced in price. In prunes, the situation is much the same as before with prices steady. In canned goods, there has been no material change in the situation, the weather is most favorable for packing corn and tomatoes and the factories are taking all the advantage they can of the circumstances. Canned salmon remains decidedly firm, although there has been no further advance. An improved demand is reported for canned mackerel, kippered herrings, etc. Domestic sardines have been advanced 25c. per case by the packers. It is expected that new candied peels will be on the market next week. The demand for sugar is not as brisk as it was, although quite a little is going out. Business is improving a little in both syrups and molasses.

CANNED GOODS.

The opinion that there is going to be a good sized pack of tomatoes and corn is strengthened by the continued favorable weather. All the factories, as far as can be learned, are packing every tin in these two lines that they possibly can. There is not, however, any weakening in price, although there is no disposition to place orders at present. This is evidently the best policy the trade can pursue, for it is unlikely that prices will go any higher than they are at the moment. Under such circumstances it is wise not to buy speculatively. New corn is still quoted at 80 to 85c., and tomatoes at 85 to 90c. Some wholesale houses are,

however, quoting peas, corn and tomatoes all around at 80c. The situation in canned salmon is without any new feature. There is only a very little selling, but the price remains decidedly firm. We know of one wholesale house which turned over to another house two carloads of new canned salmon at a profit of \$700 without even having seen the goods. It is still probable that some of the canneries will scarcely be able to fill even a small percentage of their orders. There is some demand for mackerel, and a better demand for kippered herrings, kippered herrings in tomato sauce, and finnan haddies. In sardines, the feature is an advance of 25c. per case in the price of the domestic kind. We now quote ¼'s at 4¼ to 4½c., and ½'s at 9 to 11c.

CANDIED PEELS.

New peels will be on the market next week, and prices will probably rule ½ to 1c. per lb. higher than a year ago.

COFFEES.

Business is quiet both on import and retail account, but local quotations remain

See pages 27 and 28 for
Toronto, Montreal, and St.
John prices current.

much as before. In the outside markets prices are easier. Latest estimates place the Rio crop at 3,000,000 bags and the Santos crop at 6,000,000 bags.

SUGAR.

There has been no further change since the decline of 10c. per 100 lb. noted last week in yellows. This decline is attributed to the desire of one of the refineries to stimulate the sale of this particular kind of sugar. As far as the outside markets are concerned, they have ruled firm during the week, there having been several advances in Europe in beet root sugar. In New York, prices are steady, and a stringency in raw sugar is still being felt by the refineries, which would pay a slight advance for centrifugals. Stocks of raw sugar in refiners' hands in the United States are only 47,000 tons, the smallest quantity in nine years. This is only about one week's supply.

SYRUPS AND MOLASSES.

Business is fairly good in molasses, and, although the crop promises well in Louisi-

ana, prices remain steady. In syrups, local wholesalers report an increasing demand, although the volume of business is still small.

NUTS.

Another advance is cabled in Grenoble walnuts. In filberts, the greater part of the sales through Canada have been made during the past 10 days, and at prices higher than has ever been paid. It is expected that the retail price for Sicily filberts will, this year, be in the neighborhood of 20c. instead of 15c.

SPICES.

Spices, generally, are rather quiet, and the only feature of interest is a cable from Holland announcing an easier market for cloves.

TEAS.

Japans continue to be the most interesting teas on the market. An attempt to buy, by cable, a line of teas that last year sold at 16c. could not get a lower figure than 19½c., or 3½c. above last year's figure. Mail advices from Kobe, under date of September 4, state that stocks there are very small and consist largely of undesirable teas, which have been cured for native consumption, while, on account of rains, the third crop of teas has not matured, and the farmers have not picked it. Locally, there is very little doing in Japan tea; the little that is being bought by the wholesale trade is, as a rule, old tea, as the prices which are ruling for new season's teas are so far beyond their views that they will not touch them. Consigned teas that are on the way are held at high figures, and shippers have instructed their representatives to hold rather than sell at lower figures, as they are firm in the belief that lower prices will not be seen this season.

A cable from China received this week states that the better grades of Young Hyson points are slightly easier, but that only small supplies are coming forward. Low-grade Young Hysons, on the other hand, are strong and most difficult to pick up in any quantity, while prices are fully 15 per cent. higher than last year.

In London, the market for Ceylon teas is now fairly steady, and much the same may be said in regard to Indian teas. On the local market there are quite a few consigned teas and these are imparting a bearish tone to this market.

FOREIGN DRIED FRUITS.

CURRANTS—There has been a little reaction in the primary market since our last,

but cables to hand this week report a firmer market. Prices are now up as high as 50 to 51s. cost and freight New York for Amalias. Local quotations are again higher, Filiatra currants being quoted at 12½ to 13c; Patras at 14c., and Vostizzas at 15 to 16c. The demand is fairly good.

VALENCIA RAISINS—The market is still tending upward, cables received on Tuesday stating that the market is higher and advancing. The request on the part of shippers is now to cable offers, as they are not, as a rule, prepared to make them. To import selected to day it would, according to some cables, cost 9½c., and, according to others, 10c. There is some disposition on the part of buyers to hold off a little, but at present there does not seem to be any prospect of any advantage being gained by so doing, as the outlook for prices is decidedly firm. The ruling prices to the retail trade are now 9½c. for selects and 9¼c. for fine off-stalk.

MALAGA RAISINS—The market in Malaga is advancing, and shippers cannot make offers, claiming that they can only buy from day to day, and cannot get firm offers themselves.

SULTANA RAISINS—There have been a few sales during the past week to the retail trade at 13 to 16c., according to quality. The market is firm as to price.

CALIFORNIAN RAISINS—Importers in Canada are this week in receipt of new prices for new season's Californian raisins, and some business has been done for future delivery to the retail trade, as follows: 2-Crown, 9¼c. per lb.; 3-Crown, 10c. per lb.; 4-Crown, 10½c. per lb.

FIGS—New season's figs will be on the local market some time this week, the steamship Parisian having arrived in Montreal with a shipment on board. Other shipments are not far away.

PRUNES—The first shipment of Californian prunes is expected to arrive here early in October.

EVAPORATED APRICOTS—Prices are firm at the recent advance, and a fair trade is being done for this time of the year. We quote 12½ to 15c. per lb.

GREEN FRUITS.

The receipts of both peaches and pears are considerably less than have been noted in the past three weeks. The demand for preserving, however, is about over and prices are firm at last week's quotations. Grapes appear to be a smaller crop than was anticipated, and the price has stiffened somewhat. Large baskets are now selling all the way from 25 to 40c., and small baskets at 15 to 20c. Plums are in moderate demand, but, as receipts are not large, prices are steady. Sweet potatoes are arriving freely, and move well at \$3.50 to

\$3.75 per barrel. The sale of bananas is light, but prices keep steady at \$1.25 to \$1.75 per bunch. A few watermelons are still offering at 12½ to 15c. each. Palermo lemons and Jamacian oranges have declined 50c. this week. We now quote lemons at \$4.50 to \$5.50 per box, and oranges at \$6 to \$6.50 per bbl. Cranberries are on the market, and, though the movement is, as yet, moderate, prices are steady at \$8.50 to \$9 per bbl. for Cape Cod berries, and \$5 to \$6 per bbl. for Ontario berries.

COUNTRY PRODUCE.

EGGS—There is a good demand, and for strictly fresh eggs as high as 17 to 18c. has been paid. Fresh-gathered are steady at 14 to 15c., an advance of 1 to 1½c. over last week. Though the proportion of good eggs coming in is higher than it has been, yet there is still a large quantity of splits and seconds which are not worth more than 8 to 10c.

BEANS—The feeling is easy, but no change in price is noted this week. The new crop will be offering in a few days. We quote this week at \$1.50 to \$1.60 for hand-picked, and \$1.40 to \$1.50 for mixed.

HONEY—The feeling still continues to strengthen. Dealers are now asking 9 to 10c. for clover strained and \$2 to \$2.25 for clover comb. The high prices are checking local consumption, but the demand from Manitoba and the Northwest Territories, and from the Maritime Provinces, keeps the market firm.

POULTRY—The demand is growing. Turkeys are not offering freely yet, and 10 to 11c. per lb. is paid by retailers for choice birds. Chickens are worth from 20 to 35c. per pair.

DRIED APPLES—Holders are asking for bids, but we hear of no transactions and the market is without a basis as to price.

BUTTER AND CHEESE.

BUTTER—The receipts of first-class dairy butter keeps light, but second qualities are arriving rather too freely. Consequently, choice tubs have advanced 1 to 1½c. per lb. There is a good movement of creamery at steady prices. We quote: Dairy prints, 19 to 21c.; tubs, 18 to 19½c.; creamery prints, 22 to 23c.; boxes, 21 to 21½c.

CHEESE—The market, both at country boards and locally, keeps firm, while the consumption is less than would be the case if prices were lower. There is a good local demand. Prices are well maintained at 11½ to 12c. for whole and 12½c. for twin cheese.

PROVISIONS.

The market continues to strengthen. This week long clear bacon, rolls and backs have advanced ½c.; lard is ¼c. higher, and all other lines are stiff at last week's figures. Long clear bacon and rolls are especially

scarce, being almost cleaned off the market. There is practically no clear shoulder barrel pork to be had.

FISH AND OYSTERS

Whitefish is scarce, as the catch has proved light. Finnan haddies are arriving, and are in good demand at 7½ to 8c. The recent hot weather has reduced the demand for oysters. Prices keep firm, however. We quote: Trout, 7½ to 8c.; white fish, 7½ to 8c.; perch, 3c.; blue pike, 3c.; grass pike, 4½c.; yellow pickerel, 7c.; bluefish, 10 to 12c.; herrings, 3 to 3½c.; steak cod, 6 to 6½c.; haddock, 5c.; white halibut, 13c.; fresh sea salmon, 17c.; redsnappers, 11c.; fresh mackerel, 14½c. each; haddie, 7½ to 8c. per lb.; ciscoes, per 100, \$1 to \$1.25; Labrador herrings, splits, \$3.75 per half-bbl., \$5.75 to \$6 per bbl.; boneless fish, 4½ to 5c.; quail-on-toast, 4½ to 5½c.; pure cod, 5½c.; shredded cod, \$1.80 per box. Oysters, Southern mediums, \$1.10 per gal.; Baltimore standards, \$1.35 per gal.; Baltimore selects, \$1.60 per gal.; New York mediums, 80c. per 100; New York selects, 90c. per 100.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The wheat market continues to strengthen. At outside points, 68c. has been paid for white and red Ontario wheat. We quote Manitoba No. 1 hard at 85 to 86c. Toronto freights, and 87 to 88c. grinding in transit. There is a good business being done on the local street market in wheat and barley. We quote this market as follows: Wheat, white and red, 69 to 70½c.; goose, 69c.; peas, 56 to 59c.; oats, new, 29 to 31c.; old, 32 to 34c.; barley, 44 to 49c.; rye, 53 to 54c.

FLOUR—An advance of 10c. is noted. There is a good demand. We quote: Manitoba patents, \$4.60; Manitoba strong bakers', \$4.35; Ontario patents, \$3.50 to \$3.70; straight roller, \$3.35, Toronto freights.

BREAKFAST FOODS—Both the home and the export demands are improving. Prices keep firm. We quote: Standard oatmeal and rolled oats, \$3.40 in bags, and \$3.50 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$3; split peas, \$4; pot barley, \$4.00.

HIDES, SKINS AND WOOL.

HIDES—The market is quiet with prices firm. We quote as follows: Cow-hides, No. 1, 7½c.; No. 2, 6½c.; No. 3, 5½c. Steer hides are worth ½c. more. Cured hides are quoted at 8 to 8½c.

SKINS—There is no change. We quote: No. 1 veal, 8-lb. and up, 8c. per lb.; No. 2, 7c.; dekins, from 40 to 60c.; culls, 20 to 25c. Sheep are selling at 55 to 85c.

WOOL—There is little doing. Prices show no tendency to change. We quote

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are now coming in, and there promises to be a heavy yield in both early and late varieties.

Plums, Pears, Apples and all fruits are handled by us, and special attention is given to them.

Foreign Fruits and Nuts will always be billed at lowest market price. All orders receive our prompt and careful attention. Consignments of fruit will be personally cared for.

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YOUR orders or consignments carefully handled.

WRITE US.

CLEMES BROS.,
51 Front East, TORONTO.

for combing fleece, 15 to 16c., and for unwashed, 9½ to 10c.

SEEDS.

During the week, buyers, in their keenness to secure supplies, have pushed prices up to as high as \$8 for the choicest alsike. It is held, however, by dealers, that this price is above what the market warrants. The range is all the way from \$6 to \$8. For the few lots of red clover arriving, from \$5.50 to \$5.75 is paid for choice to fancy seed, and \$6 for extra select pure seed.

MARKET NOTES.

Domestic sardines are 25c. per case higher.

Prices for new Californian raisins have been issued.

The first shipment of new season's figs will be on the market this week.

Long clear bacon rolls and backs are ½c. per lb. higher than a week ago.

Both currants and raisins are quoted higher this week by local wholesale houses.

Finnan haddie is now to be had at 7½ to 8c. Whitefish is scarce, as the catch has been light.

Choice dairy tub butter is 1 to 1½c. per lb. dearer than last week. The quotation is now 18 to 19½c.

Further advances have taken place in both Grenoble walnuts and Sicily filberts in the primary markets.

The better grades of Young Hyson points are easier in China, while low grades are firm and 15 per cent. higher than last year.

Palermo lemons are worth \$4.50 to \$5.50 per box, and Jamaica oranges \$6 to \$6.50 per bbl., a decline of 50c. Cape Cod cranberries are in at \$8.50 to \$9 per bbl., and Ontario berries at \$5 to \$6 per bbl.

The grocery stock of J. A. Humphrey, Stratford, Ont., was sold on Tuesday last week by Ewart & McPherson at 42c. on the dollar to Joseph Baxter, formerly train dispatcher at Stratford, Ont.

On Tuesday afternoon last week T. H. Goodison, general merchant, Streetsville, Ont., was married to Mrs. S. F. Redick, Toronto, daughter of the late Senator Read, formerly of Kingston, Ont. Mr. and Mrs. Goodison left on a tour to Montreal and other places.

The alterations to N. B. Zinkan's general store, Southampton, Ont., have been completed, and now the place presents a decidedly handsome appearance, having been enlarged, the walls and ceiling beautifully papered and an alteration for the better made in the arrangement of the goods.

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CUT TOBACCO . . .

OLD CHUM.

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GOLDEN CROWN LOBSTER, flats and tails.
GOLDEN KEY LOBSTER, flats only.
GOLDEN CROWN CANNED CLAMS, 1-lb. talls.
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Agents for large Butter Tub Manufactory in Quebec, write us for quotations f.o.b. Factory or Toronto.

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QUEBEC MARKETS.

MONTREAL, September 27, 1900.

GROCERIES.

A NICE steady trade continues to be done in all lines of groceries, and, in spite of an excitement that prevails in some lines of foreign dried fruits, the trade remains perfectly calm, content to take things as they find them. There are many evidences that a healthy tone prevails throughout the country; dealers are not sending in tremendous orders, but they are frequent and of a good sorting nature. Sugar is selling very freely, and, although the lowest grade has dropped 10c., yet the refined article remains steady. No advance is anticipated now. Salmon remains very firm, but there have been no new developments. Dried fruits still continue to attract most attention. Currants have gone beyond reach, and now raisins are being closely watched. It would now cost 8½c. to import finest off-stalk Valencia raisins. Malaga raisins were quoted this week at high prices, which advanced 1c. per lb. and then disappeared. Californian raisins are quoted this week, but a large trade in these is not looked for, on account of the high prices. There is a better trade doing in spices, while teas are rather slow. Rice is also selling well.

SUGAR.

The London quotations on raw sugar seem now to be corresponding with the true condition of affairs, for they are advancing daily. September beet is now worth 12s. and October 10s. 2½d. This shows an advance of 6½d. for the month. This would indicate the possibility of a squeeze at the end of the month, but the fact seems pretty well discounted by local men, and a decline is expected as fall advances. The New York market for the raw article is reported firm, with supplies of centrifugal completely exhausted. In regard to the local market for the refined article, the feeling, if anything, has been easier in spite of the rise in raw, and the feature of the week is a drop in the price of No. 1 yellow from \$4.50 to \$4.40. This may have been done to clear out heavy stocks of this particular line, but it shows a weakening tendency. Granulated remains unchanged at \$5.20 per 100 lb. to the country and \$5.25 to the city trade. Trade is fairly good, but not up to expectations.

SYRUPS.

There is no change to note in syrups, business still being quiet and the market featureless. Corn syrup is worth 2½c. in barrels, 3c. in half-barrels and 3½c. in kegs.

MOLASSES.

The tone of the market in molasses is firm owing to the small quantity held in first

hands. Barbadoes in round lots is offering at 38c., but the demand at present is slow, as jobbers have ample supplies on hand to fill immediate requirements. There are some in the business who are, on the other hand, trying to boom the article. A fair trade is reported for the season in small quantities on country account. Carlots are moving at 40c. and single puncheons at 41c.

CANNED GOODS.

The feature of the canned goods market of late has been the strong feeling in salmon, owing to the scarcity of stock and the good demand for the same. Fraser river salmon is now worth \$6.50 to \$6.75 per case, which shows an advance of \$1 over the prices of a month or six weeks ago. Rivers Inlet is worth about \$6 to \$6.25. The feeling at these figures is very firm, and, although stocks are low, there is a good deal moving. Some packers continue to take advantage of the clause in their contracts making their filling subject to the pack, but there are others who are sending in orders in full. So far as we can learn, the wholesale houses will deliver all orders in full. By the case, Fraser river salmon is worth \$1.65 to \$1.75 per dozen; flats, \$1.75 to \$1.85, and spring, \$1.45 to \$1.50. The canners are still putting up tomatoes and corn. Of the first article, there will probably be enough canned to fill the orders booked, although there is not enough to do so yet, and the packing will continue only a few days longer. As for corn, there are some afraid that contracts will not be filled. Tomatoes are worth 85 to 90c. per dozen. Corn is selling slowly at 80c., and peas at 77½c. to \$1.05. Beans are also inactive at 82½c. Canned fruits are not in demand. Strawberries are worth \$1.70 to \$1.85; cherries, \$1.95 to \$2.15, and raspberries, \$1.45 to \$1.65 per dozen.

SPICES.

The pickling season creates a demand for spices, and trade is improved. The tone of the market is steady but firm. We quote: Nutmegs, 25 to 50c. per lb. as to size; mace, 45 to 50c. per lb. as to quality; pimento, 9c.; cloves, 12 to 14c.; pepper, black, 15c.; white, 23c.

RICE.

A fairly active trade is reported in rice, there being a good demand from both local and country buyers at steady prices. We quote: B standard, \$3.20 to \$3.30; Patnas, \$4 to \$4.65; Japans, \$4.40 to \$4.90, and Carolina, \$6 to \$7.

DRIED FRUITS AND NUTS.

CURRANTS—Cable quotations on currants have been withdrawn, the latest advice showing a laid-down price of 13½c. per lb. for Filiatras. The steamer Escalona bring-

ing supplies to Montreal is expected in a few days. Hills Bros., of New York, have 5,000 boxes on board which have not been valued yet. Dealers here are quoting goods to arrive at 12½ to 13c. Considering how the high prices will check consumption, retailers are inquiring and ordering very freely.

VALENCIA RAISINS—The market continues excited. It would cost 8½c. to import finest off-stalk at the present moment, consequently prices are marked up here. Some new Valencias, via Liverpool, arrived this week and show good quality. These have all been sold and resold at 8½c. for finest off-stalk, 9c. for selected and 9½ for layers. Goods to arrive are quoted ½c. less. The majority of shippers have withdrawn all offers at primary points, and are not willing to sell at any price now, as the indications are that the present demand from Europe will rapidly exhaust the present crop. A brisk business has been done on spot, the high quotations on Californian raisins having stimulated demand.

SULTANA RAISINS—Sultanas maintain their firmness, being worth 11 to 13c. on spot, and 12 to 12½c. to arrive. This article is experiencing a very brisk inquiry.

MALAGA RAISINS—Malaga raisins opened at a laid down cost of about 8c. Later the market advanced to 9c., and then quotations were withdrawn. This shows that excitement prevails at primary points, the dried fruit fever having spread. These prices are too high to lead to business.

PRUNES—Some demand has been noted for prunes this week. The prices are still 40-50, 11c.; 60-70, 7½c.; 70-80, 7c.; 90-100, 6c.

CALIFORNIAN EVAPORATED FRUITS—There has been no change to note in these lines. There has been only a fair inquiry on retail account, but jobbers are paying some attention to them. Choice "Royal" apricots are worth 12½ to 13c.; choice peaches, 10½ to 11c.; choice pears, 11¼ to 12c., and nectarines, 11½ to 12c.

NUTS—New Grenoble walnuts are being offered at 11½c. for the real article. They are being held at 84 to 88 francs in France. Filberts are worth 11 to 11½c., and Tarra-gona almonds, 15c.

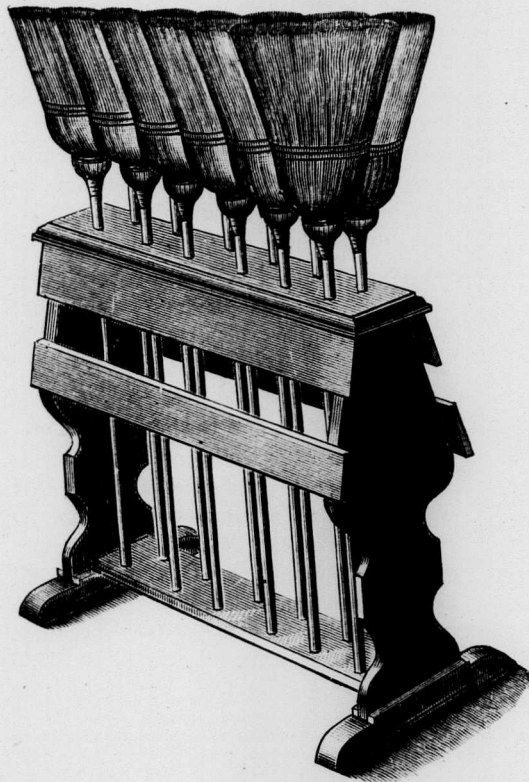
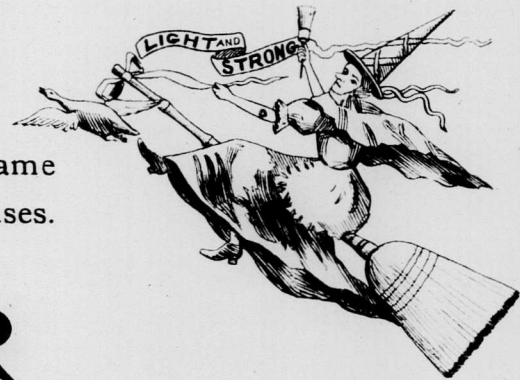
EVAPORATED APPLES — Last week evaporated apples were offering at 4½c. f.o.b., and sales were made at that price, but this week sellers refused to bargain at the old values as 4¾c. is wanted. This is a firmer feeling noticeable.

CALIFORNIAN RAISINS—Quotations on Californian raisins have come to hand. It is not expected that many sales will be made here on account of high prices. These are the association's figures: 2-crown, 6c.; 3-crown, 6½c.; 4-crown, 7c.; boxes, seedless

BOECKH'S BROOMS

THE BROOM CORN CROP OF 1900 has just been harvested under very difficult conditions, owing to wind storms and rainy weather. A great portion of the crop is more or less damaged, and, on this account, choice fine green brush is by no means plentiful, and has been largely picked up by early buyers.

We are pleased to inform our customers and the trade generally, that we have personally selected a number of the choicest crops grown in Central Illinois, and we are now receiving same at our factory warehouses.



OUR PRICE LIST

is now ready and our quotations will be found very close, and, with a good demand for brooms, we expect to see the market very firm, with a probability of higher prices before many weeks.

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Headquarters for Ceylon, Indian and Japan Teas.

Consult us now, as we have some splendid values in these brands. Wholesale only.

— SAMPLES AND PRICES ON APPLICATION —

muscatels, 6½c.; boxes, standard London layers, 2 crown, \$1.50; boxes, standard 3-crown London layers, \$1.60; whole boxes, fancy 4-crown clusters, \$2; 5 crown Dehesias, \$2.50; 6 crown Imperial, \$3; Sultanas, boxes, seedless, 8c.; bleached, prime, 8c.; standard, 8¾c.; choice, 9½c.; fancy, 10¼c.; Thompson's, unbleached, 9c.; bleached, prime, 9c.; standard, 10c.; choice, 11c.; fancy, 12c. f.o.b. Fresno.

TEAS.

The high prices continue, as also does the inactivity of the last few weeks. There are no new crop Japan teas to be had; the few there are bring 18½ to 22c. per lb. from jobbers. There are no consignments coming in. Last year the consignments sent over here brought 12c. per lb. This does not pay either the Japanese shipper or producer, and this year no consignments have been sent. The buyers from the United States have been taking everything in sight. To date the shortage in the Japanese crop amounts to about 3,000,000 lb. on a 40,000,000 lb. crop. To date the shipments to Canada are about 1,500,000 lb. behind those of last year. The last week has seen heavier receipts at Canadian ports, so that the shortage has been considerably reduced. Yet, this will not reduce prices at all. We must have the supplies even at high prices. Early orders could not be duplicated.

China greens are scarce, gunpowders showing an advance of from 10 to 15 per cent. They are in active demand. Indian and Ceylon teas are easy.

COFFEES.

A fair trade is doing in coffees at unchanged prices. Maracaibo is worth 12 to 14c.; Rio, 10 to 11c., and Santos, 9 to 11c.

GREEN FRUITS.

Trade has been about the same as last week. Small fruits continue to arrive in abundant supply. We quote: Jamaica oranges, barrels, \$4.50 to \$5.50; new Verdill lemons, \$5.50 to \$6 per box; bananas, 50c. to \$1.25, as to quality; golden dates, 4½c. per lb.; Californian peaches, 80c. to \$1.25 per box; Californian plums, 70c. to \$1 per box; watermelons, 20c. each; limes, \$1.50 to \$1.75 per box; apples, \$1 to \$2 per bbl., 20 to 30c. per basket; Californian pears, \$2.75 to \$3 per box; egg plant, 25 to 35c. per basket; Canadian pears, 25c. per basket; Canadian peaches, 20 to 50c. per basket; Canadian plums, 25 to 50c. per basket; grapes, 2c. per lb., 25 to 30c. per basket.

COUNTRY PRODUCE.

EGGS — A good many eggs are going through the city for export. There has been a good demand from local buyers, in consequence a more active business has been

done at firm prices. We quote: No. 1 candled stock, 17 to 18c.; No. 2, 13 to 14c., and culls at 10 to 12c. per dozen.

MAPLE PRODUCT—The demand has been quiet and prices steady. Syrup sells at 70 to 75c. per tin of 14 lb., 50 to 60c. per tin of 10 lb., and 6½ to 7c. per lb., in wood. Sugar is worth 8c.

HONEY—The demand for honey has been slow, and the market is quiet at steady prices. White clover honey is quoted at 11 to 12c.; white extracted, in large tins, 8 to 8½c., and in small tins, 9 to 9½c., and buckwheat extracted, 6½ to 7½c.

BEANS—There was no change in beans to note, the demand being still limited. We quote: Canadian hand-picked at \$1.70 to \$1.75, and primes at \$1.60 to \$1.65.

ASHES—In ashes, business has been quiet, on account of small offerings. Quotations are: \$5.00 for first pots, \$4.50 for second, and first pearls, \$5.25.

PROVISIONS.

The demand for lard has been active, with the supply slow. Compound lard has been advanced ¼c. per lb., and pure lard 1½ to 2c. per lb. Provisions also show an advance. We quote: Heavy Canadian short cut mess pork, \$19.50 to \$20.00; selected heavy short cut mess pork, boneless special quality, \$20.50 to \$21.00; heavy Canada

*There is no better trade-winner than
a good article - Sell your customers
Blue Ribbon Ceylon Tea
address orders to 12 Front St. East - Toronto
and they will receive prompt attention*

short cut clear pork, \$19.00 to \$19.50, hams, 10½ to 14c., and bacon, 12 to 14c. per lb. Refined lard compound (Fairbank's) 8c. per lb. in tierces and \$1.80 per pail; Snow White and Globe compound, 7½c. per lb. in tierces and \$1.70 per pail; cottolene, 8¾c. per lb. in tierces and 8¾c. in pails; pure Canadian lard, 10 to 11½c.

FLOUR AND GRAIN.

FLOUR—There has been no change in the situation of the flour market. The demand was fair for small lots, at steady prices. We quote as follows: Manitoba spring wheat patents, \$4.50; winter wheat patents, \$3.75 to \$4; straight roller, \$3.25 to \$3.50; in bags, \$1.55 to \$1.60, and Manitoba strong bakers', \$4.00 to \$4.20.

GRAIN—An easy feeling has been prevailing this week. Business on spot is dull, and will be until ocean freights are reduced. We quote: No. 1 spring wheat, 76 to 76½c. afloat; peas, new, 67¾ to 68c.; rye, 57½c.; barley, 47½c.; oats, 28½ to 29c.

FEED—The demand for feed has been good, and the market is active at firm prices. We quote: Manitoba bran, in bags, \$16; shorts, \$18; mouille, \$20 to \$24; Ontario bran in bulk, \$15 to \$15.50, and shorts, \$16.50 to \$17 per ton.

OATMEAL—Only a small jobbing trade has been done in rolled oats, and prices are unchanged at \$3.25 to \$3.30 per bbl., and at \$1.57½ to \$1.60 per bag.

HAY—A fair trade has been done in baled hay, and, as supplies are still small, prices rule firm. We quote: No. 1, \$9.50 to \$10; No. 2, \$8.50 to \$9, and clover, \$7.50 to \$8.25 per ton, in carload lots on track.

CHEESE AND BUTTER.

CHEESE—The market maintains a firm tone, but the volume of business on export account is limited, as English buyers are purchasing very conservatively. This fact, however, does not appear to cause holders on this side any anxiety, and they look for the maintenance of current prices for the remainder of the year. We quote: Finest Western Septembers, 11½ to 11¾c.; finest Western Augusts, 11¾ to 11½c.; finest Eastern Septembers, 11¾ to 11½c.; finest Eastern Augusts, 11¼ to 11¾c.; finest Quebec makes, 11 to 11¾c.

BUTTER—The market, while not very active, rules steady in tone, and a moderate business is put through at rather better prices, 20½c. has been made in several cases for finest creamery. We quote: Finest creamery, 20¾ to 20½c.; seconds, 19½ to 20c.; dairy, 17½ to 17¾c.

F. R. Noble, general merchant, Tara, Ont., has bought out Hay & Co., general merchants, Badgeros, Ont., and will shortly move his Tara stock to the latter place.

Clark's Specialties in Canned Meats.

Grocers who are looking for more business and a reputation would do well to serve their customers with

CLARK'S MEATS.

Our Specialties:—Ready Lunch Beef, Sliced Smoked Beef, Vienna Sausage, Whole Ox Tongue, Lunch Tongue, Potted Meats and Pates you can recommend as the best.

We Guarantee Every Tin.



Carr & Co.'s Biscuits.

You want a line of Imported Biscuits to complete your stock.

We will bring you out assorted cases.

Dominion Agents:

Frank Magor & Co.,
16 St. John St., Montreal.

For British Columbia:

C. E. JARVIS & CO.,
Vancouver, B.C.

MANITOBA MARKETS.

Winnipeg, September 24, 1900.

THE very unsettled weather of the past week has not tended to improve the condition of the crop, and threshing has been slow and unsatisfactory. There seems probability now of finer weather. Trade, both wholesale and retail, is very quiet and is not likely to increase until the quantity and quality of the crop is more fully known. In regard to Ontario fruits, jobbers here have about come to the conclusion that Ontario plums and peaches are, and will continue to be, failures, so far as this market is concerned. Twenty-eight shipments carefully bought and consigned direct to different points in Manitoba amounted to \$249.55, and out of that the rebates for fruit arriving unfit for use were \$116. Not a very paying investment. A car sent through by express had to be sold by auction to the highest bidders immediately on arrival and showed a net loss of \$400. Pears, apples, crabs, and grapes arrive in

good condition. The softer fruits, however, will not stand it.

FLOUR—There has been an advance of 10c. per sack on all grades. Ogilvie's Hungarian Patent is now quoted at \$2.30; Glenora, \$2.15; Lake of the Woods Five Roses, \$2.30; patent, \$2.15.

CEREALS—There is, as yet, no word of the oatmeal mills resuming operations, owing to the scarcity of oats fit for the purpose. Meantime, the American rolled oats continue to be quoted at \$1.75; standard and granulated at \$2.50. Beans have dropped and are quoted at \$2 to \$2.05; cornmeal, \$1.45, and split peas \$2.50 per sack.

RICE—Though no actual advance is quoted in Japan the market is firmer; as a matter of fact, Japan is too low in this market. The present quotations are 5¼ to 5½c. "B" rice and Patna continue unchanged.

DRIED FRUITS—New York reports a further advance of 1c., so that the prices

here are considerably under what they could be replaced at. Present quotations are 11 1/2 to 12c. for ordinary, and 12 1/2 to 13c. for cleaned.

RAISINS—The market is very bare, and all indications point to the new fruit being very high when it arrives.

EVAPORATED FRUITS—Apricots, peaches, nectarines and prunes are all firm and without change of price.

CANNED GOODS—One or two advances are quoted. Pears have advanced 25 to 30c., quotations now being \$3.75 to \$3.90. Raspberries have also gone up, and are quoted at \$3.35 to \$3.40 in syrup. Other lines are without change.

SUGARS—No change has taken place in this market. Quotations are: Granulated, \$5.95, and yellows, \$5.30.

CURED FISH—There is quite a demand for the new cod and herrings which have come in, and the goods are in fine condition. Cod is 7 1/4 to 7 1/2c., and herrings, \$3.75 to \$3.85.

CURED MEATS—This market is firm, though no advances have been made. We quote: Hams, 14c.; bellies, 12 1/2c.; short back, 11c.; shoulders, 10c.; dry salted long clear bacon, 10c.; smoked long clear, 11c.; backs, 10 1/2c.; shoulders, 9 1/2c.

LARD—Lard has advanced and is quoted for pure \$2 for 20 lb. pails.

BUTTER—Creamery butter has shown heavy sales for the past week. A large quantity of held goods has been offered and bought, and, while first grade of September creamery is 19 to 19 1/2c. at factories, June and July makes have only brought 17 1/2c. in many cases. The supply of dairy butter is heavy, but the market is fairly firm at 12 to 14c., according to grade.

CHEESE—Factory, 9 1/2 to 10c., and home dairy, 9 to 9 1/2c.

EGGS—Supply is large and market somewhat weaker. Quotations are 12 to 12 1/2c.

GREEN FRUITS—Market has been very active all week. Large quantities of Ontario grapes have arrived and are selling at 40c. for Concord, 50c. for Rogers and Niagara. Apples continue to arrive in good condition, and are quoted at \$3 for Ontario in bbl., and \$1.75 for Washington in boxes; crabs (Montana), \$1.90 in boxes, and Ontario in bbl., \$4 to \$5. Californian peaches are quoted at \$1.45; Washington plums, \$1.35, and pears in boxes, \$2.25. Oranges are very short on this market, and lemons are not too plentiful. A consignment of British Columbian peaches, pears and crabs were received during the week. They came in good condition, but were rather soft the next day. The crabs were a fine sample, but the style of packing (four basket crates) is too expensive for the line of fruit.

NOTES.

Mr. Walter Hannon, for many years with W. T. Ware & Co., Montreal, has accepted a position with R. A. Rogers & Co., this city. Mr. Hannon has an extensive knowledge of the cheese business.

THE BROOM CORN CROP.

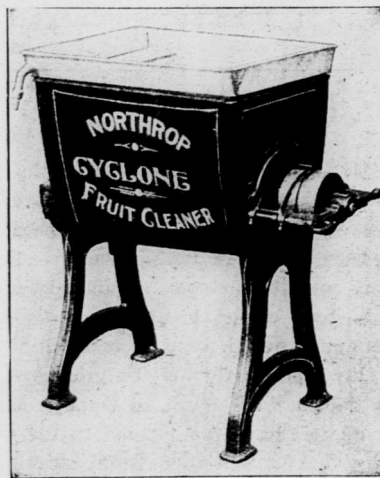
The anticipated drop in the prices of brooms, with the harvesting of the new crop of corn, has only in a very moderate measure been fulfilled, and, owing to the heavy rain and windstorms throughout the broom corn belt, there will, in all probability, be a steady rise in the price during the next few months, according to the demand.

In some districts the damage has been so great as to make a good percentage of the corn red and inferior, and, in some cases, almost useless. This being the case, the best crops were eagerly bought up.

We are informed by Boeckh Bros. & Company that they have been fortunate in securing a number of the choicest crops direct from the growers and personally selected by one of the firm, and that they will be able to supply some exceptionally good values in brooms during the present season.

They have just issued their new price lists, which every dealer will do well to write for.

The Cyclone Fruit Cleaner and Dresser



is built entirely of metal and is the most efficient, durable and yet simple fruit cleaner ever invented.

It will clean over 1,000 lbs. of currants per hour and leave the fruit with the natural bloom revived, the skins uninjured and apparently of a higher grade than before, ready for immediate packing or using in any form required.

Sole owners and patentees for Canada,

NICHOLSON & BROCK,
TORONTO, - - - CANADA.

.. 1900 .. SANDBACH, PARKER & CO.

Demerara, British Guiana.

**General Commission Merchants
Importers and Exporters.**

All consignments receive careful attention and proceeds are remitted without delay. If needed, financial facilities will be given for regular and substantial consignments.

Orders for Sugars, Molasses, Rum, Greenbeet, Wallaba Shingles, Charcoal, Cocoanuts, Cocoa, Coffee, etc., receive special and prompt attention.

Buildings, Sheds and Dock at Lots 8 to 11 Werk en Rust. Every facility for prompt despatch of steamers and sailers. River frontage 340 feet.

Telegraphic address: "Sandbach," Demerara. Codes used:—Scott's Editions, 1880, 1885 and 1896; A. B. C. Fourth Edition; Watkin's 1884, and Appendix; Lieber's Standard.

A. S. HOOPER & CO.

WATER ST., LIVERPOOL.

Commission Agents.

SEED, GRAIN and General Produce.

We make a specialty of

**BEANS, PEAS, SEEDS, FEED,
OIL-CAKE and PEANUTS.**

Consignments and Correspondence Invited.

THE RUBLEE FRUIT CO. LIMITED.

IMPORTERS OF FOREIGN AND DOMESTIC
GREEN AND DRIED FRUITS, NUTS, Etc.

151 Bannatyne St., 12th St.,
WINNIPEG, MAN. BRANDON, MAN.

From the Atlantic to the Pacific,

OKELL & MORRIS'

(Gold Medal Brands) of **Whole Fruit Preserves**

Messina Orange Marmalade, Tomato Ketchup,
Sauces, Pickles and Vinegars

are acknowledged the purest and best. Trade-Builders, Trade-Winners 15 Gold and Silver Medals, and 30 Diplomas for purity and excellence. Write for prices to Factory, Victoria, B.C.

W. R. ROWAN

Manufacturers' Agent and Commission Merchant.

Correspondence Solicited.

OFFICE: 132 Princess St., Winnipeg, Man.

ENGLISH AND CANADIAN MANUFACTURERS

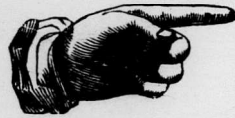
desiring to place their goods on the Market of Western Canada, should communicate with

STEELE & TOMS,

Wholesale Commission Merchants and Brokers,
WINNIPEG, MAN.

PERSONS addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

Our Hobby:



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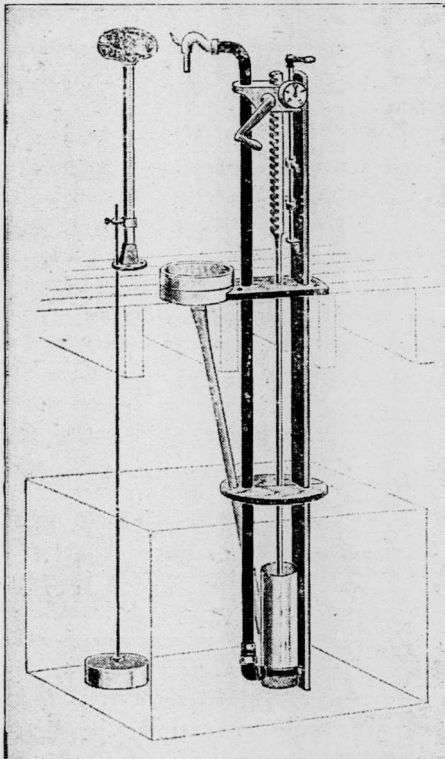
DOUGLAS AND RATCLIFF

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Telephone 1773.

34 Church Street, TORONTO

THE VITAL PART



of an oil tank is the valves in the pump.

BOWSER

3 Measure Self-Measuring

OIL TANKS

are equipped with

Steel Ball Cage Valves

The only valves ever invented that hold kerosene oil indefinitely. The balls in these valves are guaranteed to us not to vary *one-ten-thousandth part of an inch from a perfect sphere.* No flat valves in ours. They won't hold. *Our valves will hold oil "till the cows come home."* Do you want an oil tank that you can rely upon to measure accurately all the time? The BOWSER tank will do it.

BOWSER OIL TANKS

pump and measure accurate Imperial Gallons, Half-Gallons and Quarts at every stroke. Catalogue free.

S. F. BOWSER & CO.,

P. O. Box 564, TORONTO.
Factory: FORT WAYNE, IND.

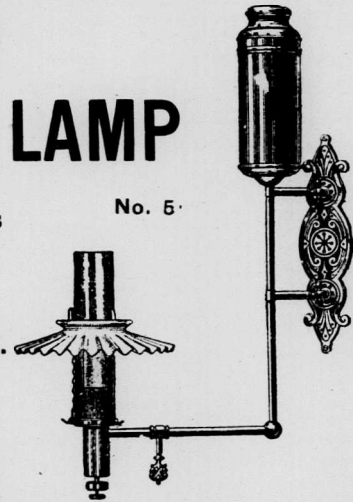
THE AUER GASOLINE LAMP

The Light of Eight Oil Lamps for the Cost of Two.

Safe, Strong, Satisfactory.

Covered by the broadest possible Guarantee. The construction, finish and appearance are unequalled.

but it is your satisfaction which we guarantee. If you don't like the lamp for any reason you can get your money back. No other lamp in Canada is so broadly guaranteed, for no other is as good.



Write for Catalogue.

AUER LIGHT CO.

E. Simpson & Co., 1682 Notre Dame St., MONTREAL.
Moose Jaw, Agents for the Territories.

Fetterly, Fulton & Aiston, general merchants, Chesterville, Ont., has recently added to their already large premises a 32 x 50 ft. building, also a large storehouse, 50 x 80 ft., which will be devoted solely to the storage of hardware and groceries. The buildings are fitted with large plate-glass windows, and Sampson's cash system is being installed throughout the store.

B

"BEE" STARCH

B

THE SEASON'S SUCCESS.

LIVE GROCERS ARE MAKING MONEY SELLING IT.

BEE STARCH CO., MFRS.,

10 Lemoine St., Montreal.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

St. John, N.B., September 26, 1900.

THIS has been an active week in business circles. Perhaps the advance in flour has been the matter of chief interest. The market is firm. There has also been much interest in Valencia raisins. Market has advanced very fast, and some shippers say they will not be able to fill contracts. No full information has been received. Pork shows high figures, and evaporated apples are offered very low. Outside of the grocery business, the chief matter of interest has been the advance in coal. Many were caught. In millinery, this is the time of the fall opening, and a large number of outside buyers have been in the city. This is one line the buyers almost need to come to the city for at least twice a year.

OIL—In burning oil this is the season of active business. Prices show no change. Shipments and forward business are both large. In both paint and lubricating oils prices show no change. This is a rather quiet time. There is a fair sale for candles at the high figure. In cod oil there are fair receipts. This is a primary market for this line.

SALT—In Liverpool coarse salt receipts have been quite free, but it is said there are to be no more arrivals from the other side for some time. There is quite a large stock held, and but a limited sale. Fine has but a light business, chiefly Canadian. We quote as follows: Liverpool coarse, 50 to 55c.; English factory-filled, 95c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.40 per bbl.; 5-lb. bags, \$2.85 to \$2.90 per bbl.; 10-lb. bags, \$2.70 to \$2.75 per bbl.; 20-lb. wood boxes, 22c. each; 10-lb. wood boxes, 14c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt 60c. per 100 lb.

CANNED GOODS—Competition, particularly in corn and peas, seems keen, and dealers are turning them over very close to cost. In fruit, peaches are held high. Some American continue to arrive. Prices there tend higher. It is said in Californian fruits stocks have largely passed out of first hands. In salmon, higher prices rule. Sales are fair. In meats, little is doing. Season is late. Domestic fish, such as haddies and herring, are firmly held, and pack is being quickly sold. In sardines and domestic oils, prices have been advanced. Canned strawberries are firm. In gallon apples, the sale is not equal to last year. In 3 lb. apples, there is little, if any, demand. Oysters have rather improved sale, and the tendency is towards higher figures. Some nice lobsters,

in glass, are offered. The sale of Canadian fruits, in glass, owing to price, does not increase in sale here.

GREEN FRUITS—Apples are low. Nice stock is being received. New Brunswick apples usually tends to low figures, not being keepers and showing wide range in quality. Some nice Gravensteins are seen. In pears, some particularly nice fruit in American Bartletts are offered. Prices are firm. Nova Scotian pears of fair quality sell quite low. Californians are scarce. Some fine Californian grapes and peaches are offered. Bananas are not moving so freely. Prices show no change. In Canadian peaches prices are easier. Quality is not fair. Plums have quite a free sale at fair prices. Grapes are more plentiful and are quite low. They sell quite freely. Less Nova Scotian plums than usual are seen. Lemons are high. In oranges, Jamaicas have the market.

DRIED FRUITS—The market is very unsettled. In Valencias, new goods are to hand, but only in a limited quantity. They are held high. It is doubtful what will be the future. Prices have advanced. It is said the market has been cornered, and some shippers are inclined to cancel contracts. Malaga fruit has also been advanced. In dates, package goods have quite a free sale. New peas are soon expected. Currants hold their high figures. In onions, Canadian are now quoted. Prices opened quite high. In evaporated apples, dealers have bought quite freely, both for present and later shipment. Prices have been very low, but, for later shipments, better prices are expected.

DAIRY PRODUCE—In eggs, there is but a fair sale. Prices show quite a range, but rule higher than last week. Butter is quite scarce, and is in demand. The price is not as high as expected, but it is working up. Best stock is in demand. Cheese is in fair demand at rather higher figures.

SUGAR—The sale is large and prices show little change, though later lower figures are expected. The chief demand is for granulated, one reason being the poor satisfaction which the Nova Scotian yellows give. Some nice samples of foreign granulated are offered.

MOLASSES—There is still but a light sale. Prices are firm. Porto Rico is chiefly held here. Some stock is very nice. New Orleans is meeting with a fair sale, and some nice values are offered.

FISH—In dry cod there is better movement at even figures. It is early yet for Pollock. Pickled herring are quite scarce; they hold quite high and have a good demand. Smoked herring has a steady sale at full figures. The stock is light. It is early for bloaters and kippers. In pickled shad,

stock is scarce. Boneless fish now has a large sale, chiefly west. In local market pure boneless cod, while high, is growing in favor. Finnan haddie trade will soon be active. Fresh halibut is still being received. We quote: Large and medium dry cod, \$3.00 to \$3.25; small, \$1.75 to \$2.00; pickled shad, \$4.50 to \$5.00; haddies, 4½ to 5c.; smoked herring, 8½ to 9c.; fresh haddock and cod, 2½c.; boneless fish, 4 to 5c.; pollock, \$1.70 to \$1.75 per 100; pickled herring, \$1.75 to \$1.85 per half bbl., bloaters, 75c., and kippers, \$1.

PROVISIONS—This is a firm and an advancing market. Mess pork is scarce. All grades are high. In smoked meats a limited business is being done at full figures. Lard continues to advance. Stocks are light.

FLOUR, FEED AND MEAL—Business has been active and prices have continued to advance during the week. Manitobas are particularly firm. There is a wide difference in price between them and Ontarios. In feed full prices rule. Quite large quantities are moving. Cornmeal sells freely. Oats are rather lower. There is a fair sale. Oatmeal shows better inquiry. In beans little is doing. While new are quoted dealers look for lower figures. In barley there is no change, the price still being quite high. Split peas are firm. We quote: Manitoba flour, \$5.10 to \$5.25; best Ontario, \$4 to \$4.25; medium, \$3.75 to \$3.95; oatmeal, \$3.70 to \$3.75; cornmeal, \$2.30 to \$2.35; middlings, \$21 to \$22; oats, 38 to 40c.; hand-picked beans, \$1.65 to \$1.75; prime, \$1.50 to \$1.60; yellow-eye beans, \$2.25 to \$2.45; split peas, \$3.80 to \$4; round peas, \$3.25 to \$3.40; pot barley, \$3.85 to \$4; hay, \$9 to \$9.50.

ST. JOHN NOTES.

The Exhibition was a success, the attendance being larger than for many years.

Geo. E. Barbour, one of our larger molasses importers, is making a short visit west.

F. S. Millard has been spending some days in the city in the interest of The MacLean Publishing Co.

Corona dates, in packages, are handled by The F. C. Colwell Candy Co., and a good business is being done.

James Patterson has some particularly fine smoked herring to hand, the old-fashioned "Digby Chicken," fat and smoked with hardwood. Such stock has not been seen for a long time.

Compound lard has been advanced for the second time this week. The second advance amounts to ½c. per lb. One to 24 pails are now worth \$1.75 per pail to the retail trade, according to Montreal quotations.

**“CONDOR” TEA MAD. HUOT’S COFFEE “NECTAR” TEA
JAPAN BLACK**

Great Variety. Good Quality. Best Prices.

EX STEAMER “EMPRESS OF INDIA” FROM YOKOHAMA.

11 40-lb. Boxes Japan Tea, fine leaf, choice liquor, at	20 c.
48 30-lb. “ “ “ “	20½c.
24 20-lb. “ “ “ “	21 c.
20, 4 10-lb. Matts “ “ “	22½c.
25, 8 5-lb. “ “ “ “	23½c.

128 boxes and 553 half-chests to come into store in a few days, with those already advertised, foot up to a total quantity of **2,540** packages imported direct from Japan.

EX STEAMER “EMPRESS OF INDIA” FROM SHANGHAI.

125 Boxes Pea Leaf Gunpowder, at	17½ and 20c.
<i>The Finest Leaf, the Best Early Liquor.</i>	
10 Cases Moyune Gunpowder, Lang Hing, at	35c
8 Cases (20 more to come) Moyune Gunpowder, Lang Hing, at	30c.
10 Cases Fancy Young Hyson, Yan Kee	35c.

These are the Choicest Teas Imported.

153 and 150 more to come by the next steamer, with 156 already in store, foot up to a total quantity of **459** packages Green Teas imported direct from China.

EX STEAMER “TARTAR” FROM FOOCHOW.

232 Caddies True Packing Congou, prices ranging from	13½ to 30 c.
32 Half-chests, Saryune Congou, at	12½c.

264 and 450 boxes more to come by next steamer, with those already advertised, foot up to a total quantity of **1,271** packages Black Teas imported direct from China.

They are all teas selected with the greatest care and imported from the best houses in the early part of the season when prices were the lowest.

No house in the country is in a better position to quote than I am, and few are able to do as well.

ASK FOR SAMPLES AND PRICES.

E. D. MARCEAU

Wholesale Teas, Coffees and Spices.

296 St. Paul Street, - - **MONTREAL**

Teas! Teas! Teas!

NOW IN STORE.

EX STEAMER "GOODWIN" FROM FOOCHOW:

1,080 Caddies new season Packlin Congou Black Tea.

EX STEAMER "TARTAR," VIA VANCOUVER, FROM FOOCHOW:

400 Half-chests new season China Black Tea.

EX STEAMER "EMPRESS OF CHINA," VIA VANCOUVER:

800 Half-chests new season celebrated Japan Tea, Owl Chop, No. 100.

350 Half-chests new season celebrated Japan Tea, Owl Chop, No. 50, and various other lots yet to arrive.

Ask for our prices and samples and be convinced that the quality and price of these Teas cannot be beaten.

HERE IS A SNAP:

JUST LANDED EX STEAMER "PARISIAN":

2,035 Crates Spanish Onions.

Shipped by J. D. Arguimbau, Denia, Spain.

Our prices will be interesting and we kindly ask you to write us before placing your order. We can always save you money.

L. CHAPUT, FILS & CIE.

Wholesale Grocers and Tea Merchants

Sole Agents in Canada for Ainslie's Famous Scotch Whiskies,
as Supplied to The Royal Navy

... MONTREAL

WALL PAPER

THE WATSON,
FOSTER
COMPANY, LIMITED



MONTREAL...

DEALERS WHO HAVE NOT YET SEEN AND ORDERED OUR GOODS FOR 1900-1901 ARE SAFE IN COUNTING ON UNUSUALLY CHOICE PATTERNS AND EFFECTS WHEN OUR MEN CALL.

SEPTEMBER.

Ogilvie's Hungarian Ogilvie's Glenora....

All BAKERS and GROCCERS handling this Flour exclusively are making money.

Superior Quality
Always Good

CREDIT IS LENDING.

FEW customers who come asking to buy on credit realize that they are borrowing money, says Business Topics. Neither does the merchant usually appreciate the fact that he is actually lending money when he grants the credit asked for.

This is the great error of the credit system, and is responsible for much of the vexation and loss which it causes.

Should a customer call upon a tradesman and request the loan of money the latter would hesitate. And yet he seems to think that to let him have credit for goods is another proposition altogether. Goods and money are the same thing. That is to say, whenever credit is extended to a customer it is the actual equivalent of lending that customer so much money.

Before a merchant would lend a customer money he would speak of security, of a fixed time for payment, and compensation for the use of the money. The merchant would inquire as to the ability of the borrower to keep his contract and make his payment as agreed. He would not accept prosperous appearances and fair promises as security. He would seek to know if his borrower was really the man he seemed to be.

Let the same individual ask for goods on credit and none of the safeguards demanded for the loan of money are required. The goods are handed out and charged on account for an indefinite pay-day for the most part. There is the expense and time to be spent in collecting, and many calls often required to secure payment even on the instalment plan, as it were.

It is strange that merchants will grant credit in many instances where they would not lend money under any circumstances. They go on doing this with a multitude of people until they have booked their capital and its legitimate earnings, and wasted their period of labor and endeavor.

If the view here presented as to credit could be adopted, little or nothing would be heard of bad debts.

INQUIRIES FOR CANADIAN PRODUCTS.

Mr. Harrison Watson, curator of the Canadian Section of the Imperial Institute, London, England, is in receipt of the following inquiries :

1. The manufacturers of an acetylene generator wish to dispose of the Canadian patent or to arrange for its manufacture in Canada upon a royalty basis.
2. A Belfast correspondent inquires whether any Canadian houses would be prepared to supply boxboards for linen boxes.
3. A firm in Cardiff would like to represent a Canadian manufacturer of starch for South Wales and West of England.
4. A Birmingham house is prepared to hear from Canadian sellers of lead. They are in close touch with the market. Average samples; assay and general details required.
5. A Bristol firm is open to buy horsehair, drafted up to 18 inches, suitable for brush making.

A LOCKET FOR MR. MUNRO.

Mr. David Munro, who has represented The Pure Gold Manufacturing Co., Limited, for the past 14 years, was on Saturday last presented with a handsome gold locket suitably inscribed, by Mr. Frank Gallow, head of the traveling staff, on behalf of the office and travelers, on the occasion of his severing his connection with the above company to take a similar position in the United States.

Mr. Munro, in a few well-chosen words,

thanked them for their kindness to him and regretted having to sever his connection with them after such a number of pleasantly spent years.

TEA TRADE OF INDIA, CEYLON AND CHINA.

The London Daily Mail recently had the following: "There was a time when the word China was synonymous with tea; yet for many years the consumption of Chinese tea in England has been steadily on the decrease. In 1859 China practically monopolized the tea trade of the world. During this same year the United Kingdom consumed over 76,000,000 lb. of tea. Ten years later, in 1869, China had increased her sales to us by nearly 25,000,000 lb., but India had then sprung up as a rival and imported 10,716,000 lb. of tea into Great Britain. In 1879 we find that the imports from China and from India had each increased by 25,000,000 lb., but it is between that year and 1889 that the most remarkable changes took place. Instead of selling us 126,340,000 lb. of tea, as in 1879, China in 1889 only sent us 61,100,000 lb., while India actually added almost that quantity to her previous sales. The importation of Ceylon tea into Great Britain only commenced seriously in 1884, but five years later we find her importing 28,500,000 lb. Last year the consumption of Chinese tea in Great Britain had sunk to an insignificant 17,000,000 lb., while Ceylon alone imported nearly five times that quantity. India during the same period actually beating her own splendid record by sending us 134,018,920 lb. We may well ask what will be the figures for 1900."

IT WILL PAY YOU TO HANDLE

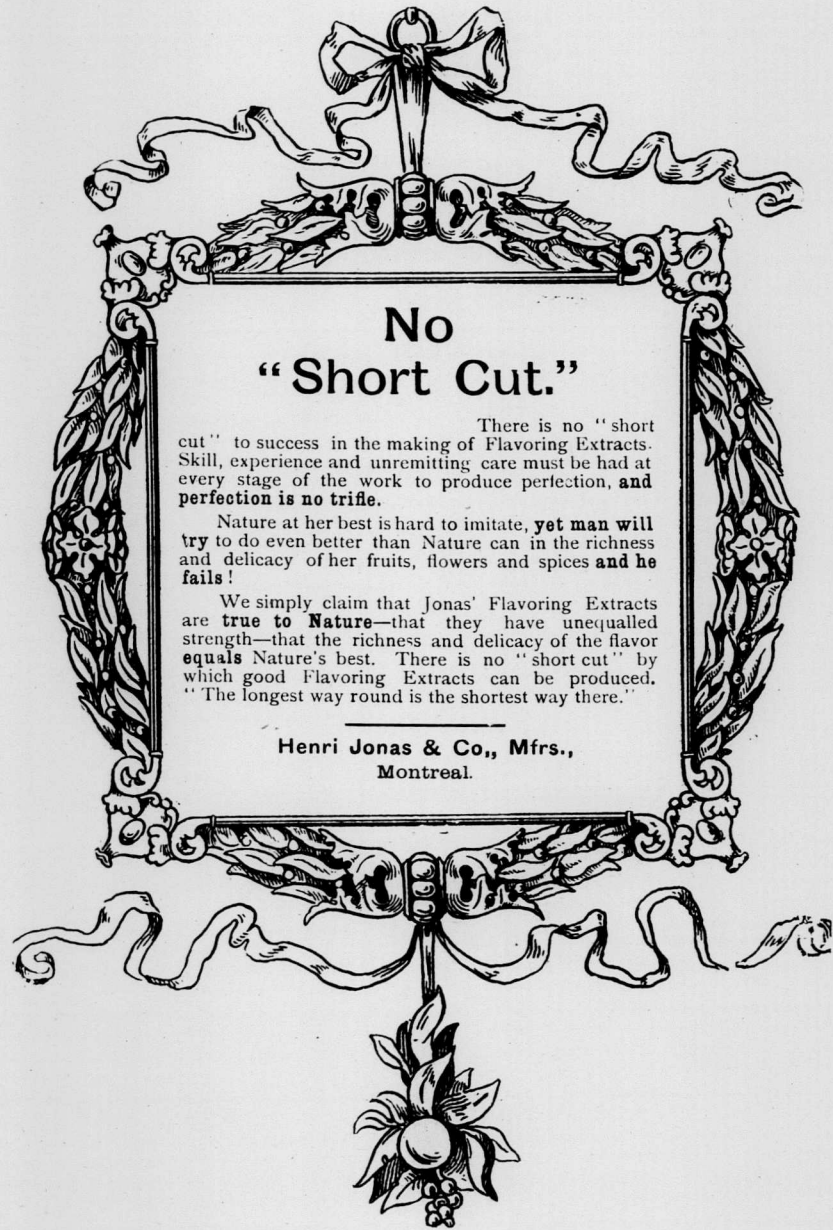
REGISTERED
Bow Park
BRAND
HAMS

Finest in Quality.
Prices Right.
Drop us a Card for Price List.

REGISTERED
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BRAND
BACON

THE BRANTFORD PACKING CO., Limited,

BRANTFORD, ONT.



CURRENT CROP OF GREECE.

THE United States vice-consul at Patras, Greece, under date of August 17, submits an interesting report to his Government at Washington. It will be noticed that his estimate of the crop is higher than subsequent estimates, for it is now believed the yield will not be more than 40,000 to 50,000 tons. The vice-consul's report is as follows:

"In a few days the currant vintage will begin. This year's crop, on account of the disease called peronosporos, will be reduced to from 55,000 to 60,000 tons, while the average production for the years 1894-1899 has been 150,000 tons, showing a decrease of 60 to 65 per cent. in this year's crop. In some districts—Patras, Pyrgos, Zante, and Cephalonia, for instance—the destruction is nearly complete. In the district of Patras, where the usual production is from 15,000 to 17,000 tons, it will this year not exceed 1,000 to 1,500 tons, the loss being 90 per cent. The vines in Corinth and Vostizza are in better condition, the damages not exceeding 30 per cent.

"As already said, the average production of currants in Greece is 150,000 tons a year, which has been distributed the last five years, as follows:

	Tons.
United Kingdom	56,100
France	11,000
Germany	23,000
United States and Canada.....	14,400
Australia	9,500
Holland	12,000
In reserve according to the Retention Act.	24,000

"For this year, the production is calculated at 60,000 tons; stock remaining in Greece from the crop of last year, 7,000 tons; stock in the market for consumption, 8,000 tons; quantity ready for exportation, 75,000 tons.

"This quantity, considering the high prices which prevail, will be, according to all probability, disposed of as follows:

	Tons.
Great Britain and Australia	50,000
United States and Canada	9,000
Holland	10,000
Germany	6,000

"The reasons given for the small currant consumption in continental Europe, as compared with former years, is that a large part of the imported currants is consumed in industries, and the prices being too high for such purposes, the consumption will be reduced.

"Besides the foregoing stock of currants, 22,000 tons are stored in the retention warehouses. This comes from the tax on fruit imposed on account of the currant production for the last five years being greater than the demand.

"The Retention Act, which has been re-enacted for ten more years, fixes a mini-

mum of 10 per cent., and a maximum of 20 per cent. for retention, the exact percentage to be fixed by a representative committee called together in the middle of August. Before coming to a decision, the committee must take into consideration the estimated yield of the crop, and the universal stocks and consumption of the preceding year.

"Since the production this year is so small, the Government, it is said, will permit the free exportation of all the production. The decision upon this will be obtained in a few days.

"The currants stored in the warehouses in Greece, according to the Retention Act, can not be exported in that shape; they must be transformed into alcohol or wine.

"At present the prices of currants are very high, and the growers hope to obtain for their new crop still better ones.

"The shipments of new currants will begin on the 18th of August."

THE CUBAN SUGAR QUESTION.

A writer in Cassier's Magazine observes that as regards the commercial side of the Cuban sugar question much might be said and many figures and statistics quoted. The prosperity of Cuba seems to be mainly centred in her sugar industry, and the success of this industry depends upon the price at which sugar can be made at the works. So far, 2 cents per pound seems to be the general figure, though less than this is quoted in isolated cases. It is probable that, even with the best appliances now known, the cost of production, free on board, at the works, can never fall below

1½ cents. What further progress may be made in sugar engineering in Cuba, resulting in increased economy, it is impossible to tell, or whether such progress, if made, will be more than necessary to keep abreast with similar advances which may be looked for in the production of beet sugar, the great rival of Cuban cane sugar. It would seem, however, that the beet-sugar industry has reached a higher degree of perfection than that of the cane sugar, and that, therefore, further improvements in the former may be expected to come more slowly. There seems great scope for the introduction of improved methods in Cuba, both in raising and harvesting the cane and producing the sugar, and also in reducing cost of transportation. The last factor, of transportation, affects the price at which 96 per cent. centrifugal can be laid down in United States ports, which is, after all, the final question to be solved.

SOME TRADE ABOMINATIONS.

The young man who wears flashy jewelry, exhales an odor of musk, wears wide stripes, daring cravats, violet checks and is generally "horsey," remarks an exchange.

The young man who blushes too easily, dares not say that his soul is his own, and is generally too good and meek for this rather wicked world of ours.

The young man who hasn't sense enough to do anything unless he is ordered to do it, and the young man who is always doing things contrary to orders.

The young man whose nerves are in his elbows, and the young man who hasn't any nerves at all.

POPULARITY

is the proof of merit, and no brand has ever achieved popularity so quickly as

EMPIRE**SMOKING TOBACCO**

In 5, 10 and 15c. Plugs.

EMPIRE costs you only 36 cents, and pays a good profit.**EMPIRE** is well advertised.**EMPIRE** is selling well in almost every store from Halifax to Dawson City.**EMPIRE** is A BIG PLUG FOR LITTLE MONEY.

Made by

THE EMPIRE TOBACCO CO.

LIMITED

MONTREAL, QUE.

BENSON'S ENAMEL STARCH

\$3.00 per box of 40 packages.

Made and guaranteed by

THE EDWARDSBURG STARCH CO.,

Works, CARDINAL, ONT.

Limited.

53 Front street East,
TORONTO.

ESTABLISHED 1858

164 St. James street
MONTREAL.

DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

TODHUNTER MITCHELL & CO.'S

Excelsior Blend.....	0 32
Jersey ".....	0 29
Rajah ".....	0 20
Old Government Java.....	0 28
Maracibo.....	0 18
West India.....	0 18
Rio, choice.....	0 12

CLOTHES PINS.

BOECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case.....	0 75
4 doz. packages (12 to a case).....	0 90
6 doz. packages (12 to a case).....	1 20

EXTRACTS.

P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.....	\$6 00
4 oz. ".....	4 00
8 oz. Plain bottles.....	5 00
4 oz. ".....	3 00
2 1/2 oz. Cabinet bottles.....	2 00
2 oz. Bottles.....	1 80
1 oz. ".....	1 20
Per gallon.....	7 00
Per pound.....	1 00



HENRI JONAS & Co.

1 oz. London Extracts.....	\$8 00
1 oz. " (no corkscrews).....	5 50
2 oz. ".....	9 00
1 oz. Spruce essence.....	6 00
2 oz. ".....	9 00
2 oz. Anchor extracts.....	12 00
4 oz. ".....	21 00
8 oz. ".....	36 00
1 lb. ".....	70 00
1 oz. Flat.....	9 00

2 oz. Flat, Anchor extracts.....	18 00
2 oz. Square ".....	21 00
4 oz. " (corked).....	36 00
8 oz. ".....	72 00
Per doz.	
4 oz. " glass stop extracts.....	3 50
8 oz. ".....	7 00
2 1/2 oz. Round quintessence extracts.....	2 00
4 oz. Jockey decanters.....	3 50

FOOD.

Robinson's Patent Barley, 1/2 lb. tins..	1 25
" " " 1 lb. tins..	2 25
" " " Groats, 1/2 lb. tins..	1 25
" " " 1 lb. tins..	2 25

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

Frank Magor & Co., Agents.

Orange Marmalade.....	1 50
Clear Jelly Marmalade.....	1 80
Strawberry W. F. Jam.....	2 00
Raspberry ".....	2 00
Apricot ".....	1 75
Black Currant.....	1 85
Other Jams, W. F.....	1 55
Red Currant Jelly.....	2 75



P. G. JELLY POWDER.

Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate, 2 doz. cases \$1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, \$1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.

1-lb. glass jars, 2 doz. in case, per doz	\$1 05
5-lb. tin pails, 8 pails in crate, per lb.	0 07 1/2
7-lb. wood pails, 6 ".....	0 07 1/2
14-lb. wood pails, per lb.....	0 07 1/2
30-lb. ".....	0 07 1/2

LICORICE.

YOUNG & SMYLLIE'S LIST.

5-lb. boxes, wood or paper, per lb....	\$0 40
Fancy boxes (56 or 50 sticks) per box..	1 25
" Ringed" 5 lb. boxes, per lb.....	0 40
"Acme" Pellets, 5 lb. cans, per can..	2 00
"Acme" Pellets, fancy boxes (40) per box.....	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can.....	2 00
Licorice Lozenges, 5 lb. glass jars....	1 75
" " 5 lb. cans.....	1 50
"Purity" Licorice, 200 sticks.....	1 45
" " 100 sticks.....	0 75
Dulce, large cent sticks, 100 in box....	0 75

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., 1/4 lb. tins, per doz.....	\$1 40
" " 1/2 lb. tins, ".....	2 50
" " 1 lb. tins, ".....	5 00
Durham, 4 lb. jars, per jar.....	0 75
" " 1 lb. ".....	0 25
F. D., 1/4 lb. tins, per doz.....	0 85
" " 1/2 lb. tins.....	1 45

BAYLE'S PREPARED MUSTARDS.

1/2-lb. jars 1-lb. jars	
Horseradish.....per doz., \$1 20	\$1 75
English Sandwich.....	1 20 1 75
Mustard (with fine herbs) ".....	1 20 1 75
Packed in our self-sealing half and one-pound jars, two dozen in a case.	

English Sandwich Mustard, Mustard (with fine herbs)—

Bbls.	Half	10-gal.	5-gal.	1-gal.
50c.	55c.	60c.	65c.	70c.

JONAS' FRENCH MUSTARDS.

HENRI JONAS & Co.

Pony size.....	Per gross \$7 50
Imperial, medium.....	9 00
Imperial, large.....	12 00
Tumblers.....	12 00
Mugs.....	13 20
Quart jars.....	18 00
Quart jars.....	24 00

MINCE MEAT.

Wetley's Condensed, per gross, net.....	\$11 50
Tar, per case of 3 doz., net....	2 87 1/2

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass 2 doz. case, per doz..	\$1 05
7-lb. pails pails in crate, per lb....	0 07 1/2

PICKLES---STEPHENS'

A. P. TIPPET & Co. AGENTS.

Patent stoppers (pints), per doz.....	2 30
Corked (pints), ".....	1 90

SODA.—COW BRAND

DWIGHT'S

Case of 1 lbs. (containing 60 pkgs.), per box, \$3.00.	
Case of 1/2 lbs. (containing 120 pkgs.), per box, \$3.00.	
Case of 1/4 lbs. (containing 360 pkgs.), per box, \$3.00.	
Case of 5c. pkgs (containing 96 pkgs), per box, \$3.00.	



RECKITT'S Blue and Black Lead (ALWAYS GIVE YOUR CUSTOMERS SATISFACTION)

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

"Daisy Fruit"

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.

THE HOME CAKE CO
GUELPH, ONT.

The Best Selling Lines

—OF—

WASHBOARDS

are manufactured by

The Wm. Cane & Sons Mfg. Co'y,
Newmarket, Ont. Limited.

—WRITE FOR PRICES TO—

Boeckh Bros. & Company
TORONTO, ONT.

Soap

"IMPERIAL" and
"SNOW"

Twin Cakes.

NOW IN STORE.

Perkins, Ince & Co., - Toronto.

BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

"Clippings from any Canadian paper on any subject."

CANADIAN PRESS CLIPPING BUREAU,

505 Board of Trade Bldg., MONTREAL, QUE.
Telephone Main 1255.

26 Front St. West, Toronto. Telephone 2148.

Store Decoration



is made easy with the help of such goods as

DWIGHT'S COW BRAND SODA

The packages and the Cow brand show-cards make a handsome addition to the grocer's stock.

John Dwight & Co., Toronto and Montreal.

Victoria, B.C. Halifax, N.S. St. John, N.B. Quebec, P.Q.
St. John's, Nfld.

OUR SPECIALTIES!

♦ ♦ ♦
AT RIGHT PRICES.

FANCY BANANAS.

" LEMONS and ORANGES.

" PINEAPPLES.

HUGH WALKER & SON

Wholesale Fruits,

GUELPH, ONT.

GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Limited, London, N.W., Eng.

WHEAT MARROW

SATISFYING FULLY, RECUPERATING QUICKLY,
DIGESTING EASILY.

The best properties of Choice Winter Wheat are given in this article. Every grocer should keep it. You can recommend it to your customers and the first package will insure their buying it from you regularly.

Manufactured by

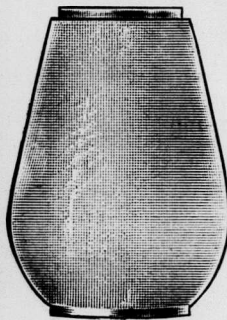
THE EXPRESS ROLLER MILLS

WM. MACK, Proprietor

CORNWALL, ONT.

Thieves got into the stores of A. L. Doyle & Co. and A. R. Kennedy, Lower Water street, Halifax. They took biscuits, canned goods, etc., from Doyle & Co.'s store, and rifled the cash register in Kennedy's.

ARE YOU USING OUR



Cold Blast
or Jubilee
Globes

Aetna or
Quaker Flint
Chimneys?

Give them a Trial.

THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited.

The BEST lines of

Grain and Root Baskets
Clothes Baskets
Fruit Baskets
Butcher Baskets

can be secured from

THE . . .
OAKVILLE BASKET CO.,
Oakville, Ont.,

We would be pleased to hear from you if in need of any of the above kinds of baskets.

GILLARD'S PICKLE

IS SOLD BY ALL WHOLESALE GROCERS IN CANADA.

Manufactured from the choicest vegetables and finest English pickling vinegar, it stands to-day THE FINEST PICKLE IN THE WORLD. 12 Gold Medals have been awarded for superior excellence.

GILLARD'S PICKLE—Cases of 2 Dozen.

5-Case Lots and over \$3.20 Per Dozen.
Less Quantity, 3.30 "

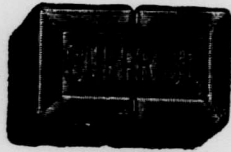
GILLARD'S SAUCE

is a good sauce, none better for gravies, soups, etc.

5-Dozen Lots and over \$1.40 Per Dozen.
Less Quantity 1.50 "

GILLARD & CO., Limited, "The Vintry Works," Walthamstow, London, Eng.

SOAP

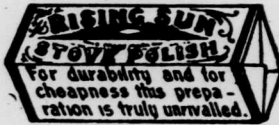


1 box and less than 5
per grs. \$10.20
5 boxes and upward 4 00
freight prepaid or
5 box lots



Gloriola Soap, per gross 12 00
Straw Hat Polish, per gross 10 20

STOVE POLISH.



Rising Sun, 6-oz. cakes, 1/2 gross bxs. \$ 8 50
Rising Sun, 3-oz. cakes, gross bxs 4 50
Sun Paste, 10c. size, 1/4 gross boxes... 10 00
Sun Paste, 5c. size, 1/4 gross boxes... 5 00



No. 4 3 dozen in case, per gross 4 80
6 3 dozen in case 8 40

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches— per lb
No. 1 White or Blue, 4-lb. cartons 0 05 1/2
No. 1 " " 3-lb. " 0 05 1/2
Canada Laundry 0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes 0 07
Silver Gloss, 6-lb. tin canisters... 0 07
Edwards' Silver Gloss, 1-lb. pkg. 0 07
Kegs Silver Gloss, large crystals 0 06
Benson's Satin, 1-lb. cartons... 0 07 1/2
No. 1 White, bbls. and kegs... 0 04 1/2
Benson's Enamel, per box... 3 00

Culinary Starch—

Benson & Co.'s Prep. Corn... 0 06
Canada Pure Corn... 0 04 1/2

Rice Starch—

Edwardsburg No. 1 white, 1-lb. cart. 0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps... 0 07 1/2

KINGSFORD'S OSWEGO STARCH.



SILVER { 40-lb. boxes, 1-lb. pkgs., 0 08
 { 6-lb. boxes, sliding covers
GLOSS { (12-lb. boxes each crate) 0 08 1/2

PURE—40-lb. boxes 1-lb. pack... 0 07
48-lb. " 16 3-lb. boxes.. 0 07
For puddings, custards, etc.

OSWEGO } 40-lb. boxes, 1-lb.
OORN STARCH } packages... 0 07 1/2
ONTARIO } 28-lb. to 45-lb. boxes,
STARCH } 6 bundles... 0 06
STARCH IN } Silver Gloss... 0 07 1/2
BARRELS } Pure... 0 06 1/2

BEE STARCH.

Cases, 64 pkgs. 48's... \$5.00
1/2 Cases, 32 pkgs. 24's... 2.50
Packages 10c. each.



Cases, each 60 1-lb... 0 35
" " 60 1/2-lb... 0 35
" " 30 1-lb... 0 35
" " 120 1/2-lb... 0 36

TEAS.

SALADA CEYLON.



Wholesale. Retail

Brown Label, 1's... 0 20 0 25
" " 1/2's... 0 21 0 26
Green Label, 1's and 1/2's... 0 22 0 30
Blue Label, 1's, 1/2's, 1/4's and 1/8's... 0 30 0 40
Red Label, 1's and 1/2's... 0 36 0 50
Gold Label, 1/2's... 0 44 0 60



LUDELLA CEYLON, 1's AND 1/2's PEGS.

Blue Label, 1's... 0 18 1/2 0 25
Blue Label, 1/2's... 0 19 0 25
Orange Label, 1's and 1/2's... 0 21 0 30
Brown Label, 1's and 1/2's... 0 28 0 40
Brown Label, 1/4's... 0 30 0 40
Green Label, 1's and 1/2's... 0 35 0 50
Red Label, 1/2's... 0 40 0 60



Ceylon Tea, in 1 and 1/2 lb. lead packages, black or mixed.

Black Label, 1-lb., retail at 25c... 0 19
" " 1/2-lb. " " " 0 20
Blue Label, retail at 30c... 0 22
Green Label " 40c... 0 28
Red Label " 50c... 0 35
Orange Label, retail at 60c... 0 42
Gold Label, " 80c... 0 55

CROWN BRAND

Wholesale Retail

Red Label, 1-lb. and 1/2's... 0 35 0 50
Blue Label, 1-lb. and 1/2's... 0 28 0 40
Green Label, 1-lb... 0 19 0 25
Green Label, 1/2's... 0 20 0 25
Japan, 1's... 0 19 0 25

"SNELLINGS PATENT."



English Break, fast Hopped Tea, 29c.; retail, 40c. A. Waddell & Co., agents, Toronto. Samples on application.

TOBACCO.

THE EMPIRE TOBACCO CO., LIMITED.

Smoking—Empire, 3s, 4 1/2s and 9s... 0 36
Royal Oak, 2 x 3, Solace, 8s... 0 52
Something Good, 7s... 0 53
Chewing—Currency, 13 1/2 oz. bars, spaced 9s... 0 39
Currency, 6s and 10s... 0 39
Old Fox, Narrow 10s... 0 44
Snowshoe, 10 1/2 oz. bars, spaced 8s... 0 44
Snowshoe, pound bars, spaced 6s... 0 44
Snowshoe, 2 1/4, 6s... 0 44

WOODENWARE.

BOEKH BROS. & COMPANY.

Washboards Leader Globe... 1 65
" Improved Globe... 1 70
" Standard Globe... 1 80
" Solid Back Globe... 1 90
" Jubilee (perforated)... 2 45
" Crown... 1 50
F.o.b. Toronto.
Matches, Kodak, per case (10 gross in case)... 3 50

LICORICE..

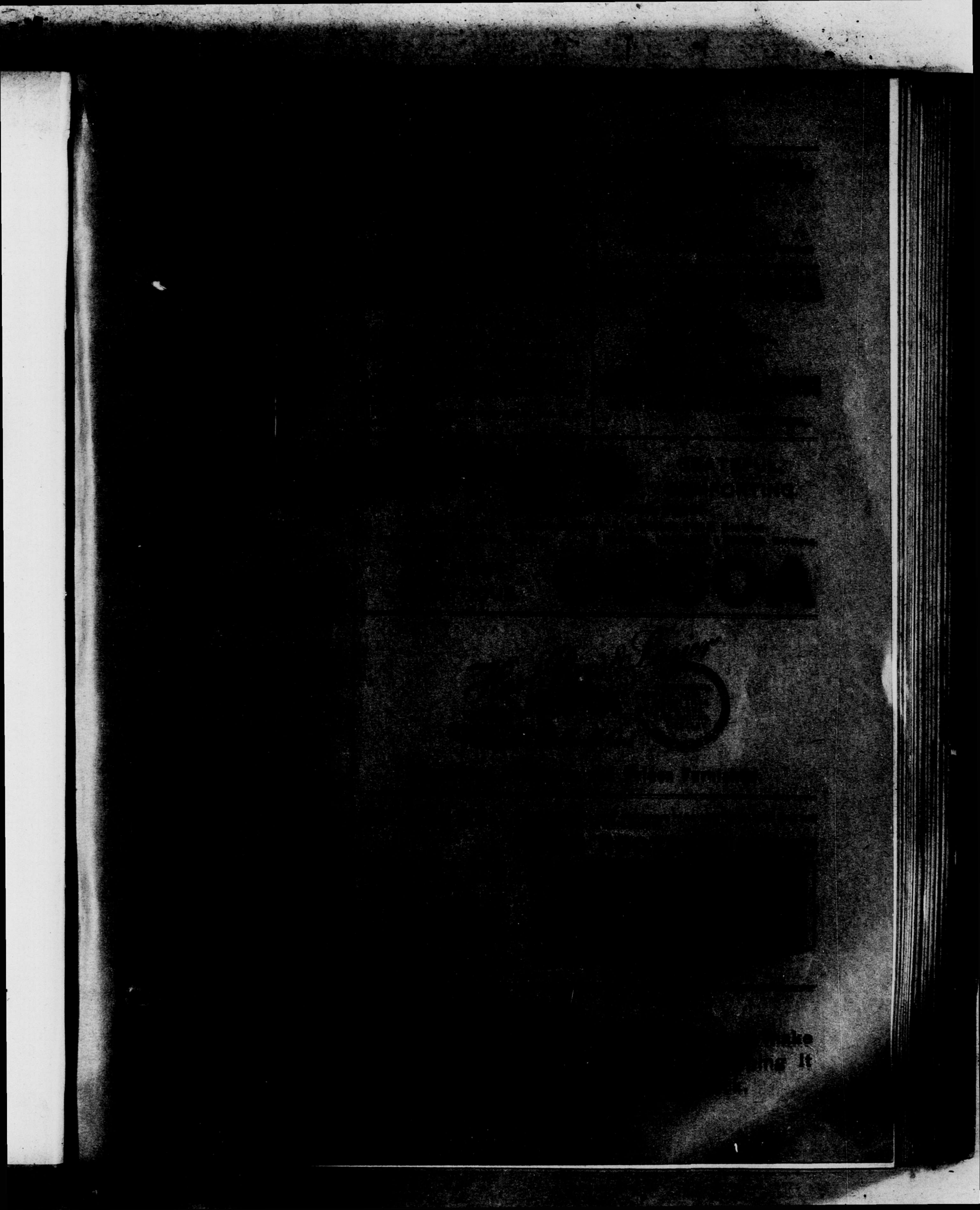
We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan Wafers, 2 1/2 lb. boxes. Write for illustrated catalogue.

OUR LATEST NOVELTY—
BLOW PIPES, 300 TO BOX
Styled, TRIPLETS.

YOUNG & SMYLLIE

Established 1845. BROOKLYN, N.Y.





Lamps and Lamp Goods

We have a better line than ever of good goods at a fair price.

You get value for every dollar's worth you buy from us.

Write for Prices, Illustrations, etc.

Gowans, Kent & Co.

TORONTO and WINNIPEG...

SOMETHING NEW



KEEP

WETHEY'S CONDENSED MINCE MEAT

IN STOCK

You do not require to PUSH its sale after it has had a little introduction—it wins repeat orders and praise for itself. By handling it you can make GOOD PROFIT and SATISFY your customers.

IT'S THE ONLY MINCE MEAT FOR MAKING "DELICIOUS" MINCE PIES.

J. H. WETHEY,

Sole Manufacturer

ST. CATHARINES, ONT.

Crosse & Blackwell, Limited

New Season's

Candied and Drained Peels

LEMON ORANGE CITRON MIXED (O. L. & C.)

In 7-lb. Tins, In 7-lb. or 10-lb. Wood Boxes, In 1-lb. Cartoons.

C. E. COLSON & SON, MONTREAL.

CHAS. F. CLARK, President.

JARED CHITTENDEN Treasurer.

...ESTABLISHED 1849...

BRADSTREET'S

Capital and Surplus, \$1,500,000.

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