

29CA

CAL
EA967
90S23

DOCS

SRI International

CANADIAN HIGH COMMISSION

SECTORAL ANALYSIS - BRUNEI AGRICULTURE/FISHERIES/FOOD INDUSTRY

March 1990

SRI International
Southeast Asia & South Pacific
Regional Headquarters

Project #7895

Dept. of External Affairs
Min. des Affaires extérieures

APR 7 1995

RETURN TO DEPARTMENTAL LIBRARY
RETOURNER A LA BIBLIOTHEQUE DU MINISTERE



333 Ravenswood Ave. • Menlo Park, California 94025
(415) 326-6200 • Cable: SRI INTL. MPK
Telex: 344-486 • Fax: (415) 326-5512

65 Chulia Street • #28-04, OCBC Centre,
Singapore 0104 • Tel: 5343331
Telex: RS 55272 SRISEA • Fax: 5326447

43 271 664

SECTORAL ANALYSIS - BRUNEI AGRICULTURE/FISHERIES/FOOD INDUSTRY

CONTENTS

This report covers the following topics :

•	Background	Page
-	<i>Directional Emphasis of Sector</i>	1
-	<i>Economic Overview</i>	2
-	<i>Current Situation</i>	4
-	<i>Future Trends</i>	7
•	Competitor Analysis	
-	<i>Key Participants in the Food Industry</i>	8
-	<i>Key Participants in Agricultural Equipment</i>	9
-	<i>Key Customers in the Food Sector</i>	9
-	<i>Current Marketing Trends</i>	9
•	Industry Incentives and Regulations	
-	<i>Government Regulations</i>	10
-	<i>Local Preference Policy</i>	10
•	Appendices	
-	<i>Key Business and Government Contacts</i>	
-	<i>Other Tax Incentives Administered by the Economic Development Board</i>	
-	<i>List of Brunei Food Manufacturers</i>	
-	<i>List of Major Importers</i>	
-	<i>List of Brunei Agriculture and Livestock Producers</i>	
-	<i>List of Agricultural Services</i>	
-	<i>Imports of Food Products into Brunei by Commodity Item (B\$'000)</i>	

SRI International
Southeast Asia & South Pacific
Regional Headquarters

The Canadian High Commission in Singapore, Commercial Section, commissioned SRI International to prepare this sectoral analysis overview. This report is designed to help Canadian organizations meet their initial information needs regarding participation in this sector in Brunei. The information presented is believed to be accurate and from sources SRI believes to be reliable. Readers are urged to verify pertinent information before committing resources.

BACKGROUND

DIRECTIONAL EMPHASIS OF SECTOR

The Brunei government is moving towards a national policy of economic diversification to reduce the country's dependence on oil export revenues. The Economic Development Board (EDB), the Ministry of Development and the Ministry of Industry and Primary Resources are encouraging local, joint venture, and overseas companies to participate in national development projects.

The Ministry of Development which oversees the Department of Agriculture and the Department of Fisheries is promoting investments in agrotechnology and aquaculture. Because only 15% of Brunei's land is under cultivation and manpower resources are limited, the government is seeking high technology projects which will provide greater agricultural and fishing production output than traditional methods. The 5th Development Plan (1986-1990) target is 30% self sufficiency for all agricultural goods. Currently, local production meets about 40% of the total demand for poultry, 90% for eggs and 70% for fresh fish.

In the area of agriculture, the Department sponsors the Young Farmers Scheme, an incentive program to encourage young adults to enter agriculture, and the model farms program. The Sinuat Agricultural Training Center, established in 1978, offers two year courses in a range of subjects including agricultural training, irrigation systems technology, fruit and vegetable development, as well as advisory and support services for farmers. The importance of these programs to national development will mean greater opportunities for Canadians to provide agriculture technical services and equipment needs.

The Kilanas Agricultural Research Center is actively developing the technology for padi planting, indoor mushroom farming, hydroponics, and tissue culture projects.

To reduce the country's dependence on imported foodstuffs, the government encourages foreign participation in these investment areas and others:

- Irrigation systems
- Rice production technology
- Crop mechanization equipment (e.g. ground and helicopter equipment for chemical spraying)
- Cattle and goat herd development
- Agricultural technical training and assistance programs

The Department of Fisheries aims to modernize and upgrade the technology for fish/crustacean cultivation, breeding, and processing.

Brunei's fishing limit extends to 320 kilometers and currently is confined to local activity only. The most productive areas are found about 20 miles out from shore within water less than 25 fathoms in depth. The 1985 Demersal Resource Appraisal Program estimates that these grounds have the potential to yield 9,500 tons annually of demersal fish of which 80% will be marketable.

Much off-shore area remains unexploited for fishing. Potential growth areas for Canadian investment include:

- Fresh fish hatchery/giant prawn farm technology and apparatus
- Artificial reefs
- Fisherman training and assistance programs
- Trawling industry

The government is also encouraging foreign participation in projects to process high value added fish, crop and livestock products for human consumption.

BACKGROUND ...

ECONOMIC OVERVIEW

Processed Foods

Brunei imports 90% of its food requirements. Currently, local food production is limited to a few bakeries, a cracker factory and several dairy goods producers.

The major food categories imported include:

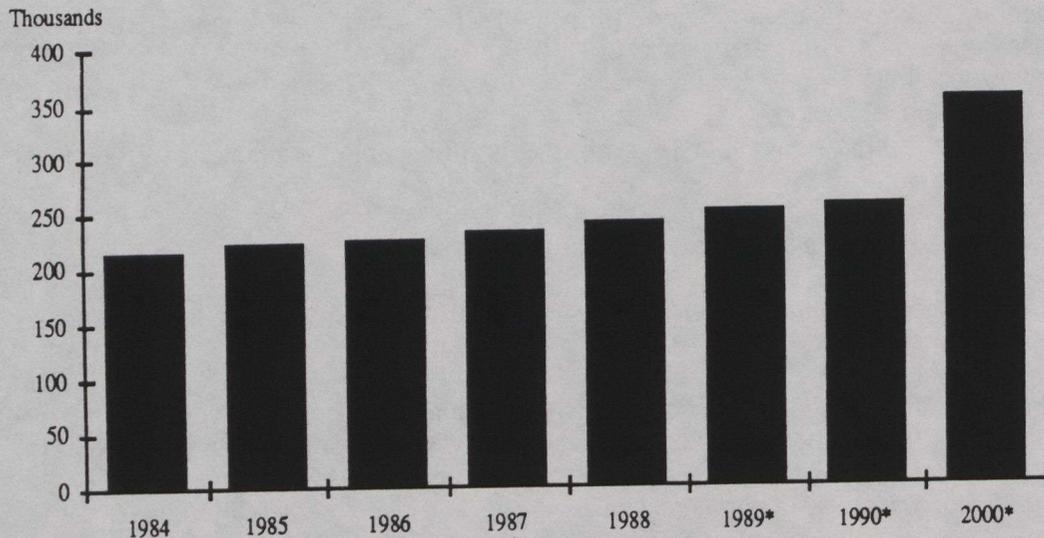
- meat products
- dairy products
- fish and marine products
- vegetables and fruits
- beverages

In view of the range and diversity of food products, only retail packed products as opposed to bulk commodities are included in this analysis.

Retail-packed products refer to products in processed or packaged states such as those that are fresh, chilled, frozen, canned, or preserved (dried, smoked, brined, etc.).

Demand for food products is expected to increase in proportion to the projected increase in population to increase (353,000 by 2000).

TREND IN BRUNEI POPULATION (1984-2000)



Source : Brunei Statistical Yearbook

* Estimates. Growth rate is CAGR (Compounded Annual Growth Rate)

BACKGROUND ...

ECONOMIC OVERVIEW ...

Agriculture and Fisheries

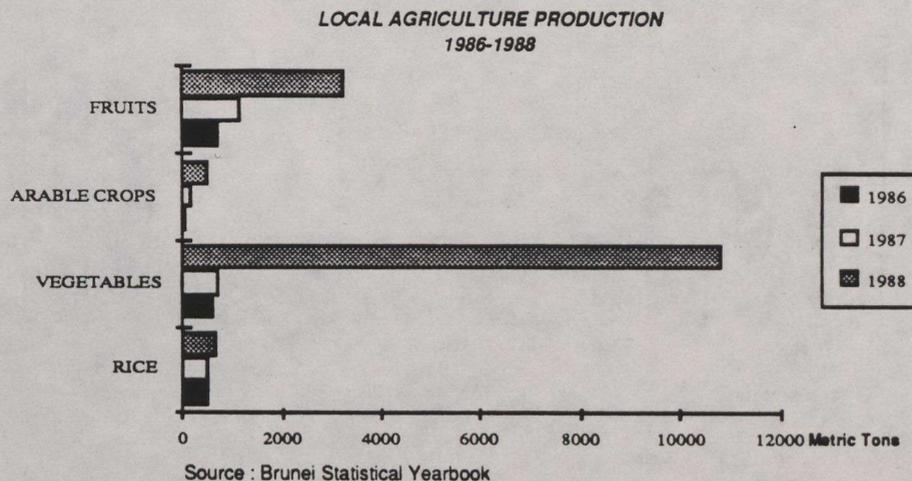
Of the Ministry of Development's 1988 budget, a total outlay of B\$6.2 million (C\$1 : B\$1.57), the Department of Agriculture received B\$40 million, and Fisheries, B\$4.5 million.

To date, Brunei imports approximately 80% of its rice consumed annually (20,000 tons) from Thailand. A 1,000 acre Kampong Wasan pilot project (B\$7 million) is expected to help Brunei achieve 30% self-sufficiency in rice production in 1990.

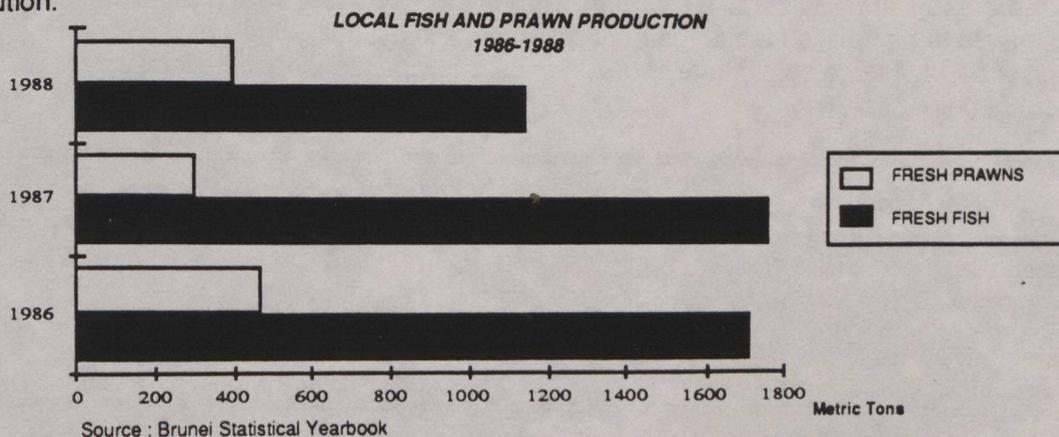
A Brunei government-owned 5,793 square kilometer Willeroo cattle station in Australia's Northern Territory supplies approximately 38% of the country's 8,100 imported cattle per year.

The 5th Development Plan projects undertaken to upgrade the agricultural infrastructure include :

- The Kampong Batang Mitus project (B\$1 million) produces 14-25 buffalo a year
- The B\$1 million Kampong Mentri hatchery produces 3.2 million chicks per year
- A chicken and beef abattoir (B\$8 million) at Kampong Mulaut slaughters 3,600 birds and 25 animals a day
- An irrigation system (B\$270,000) to be completed by March 1990



For the fishing sector, a fisheries center and a landing complex with handling facilities, ice plant, and quality control infrastructure in Muara and Kuala Belait were constructed to upgrade marketing and distribution.



BACKGROUND ...

CURRENT SITUATION

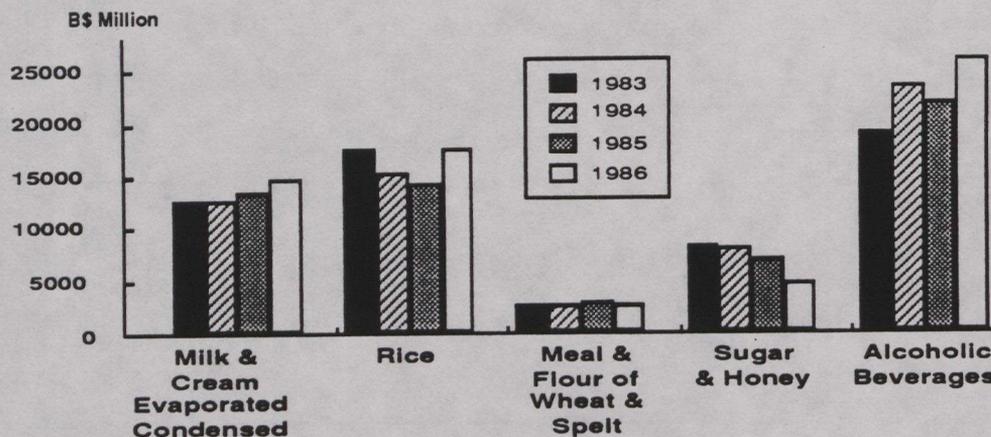
The market size for imported food products and live animals in 1987 was approximately B\$221 million. This represents a 13% growth from B\$196 million in 1985.

DOMESTIC MARKET FOR FOOD PRODUCTS (B\$ MILLION)				
	1987*	1986	1985	1984
Imports	220	209	196	204
Exports (include re-exports)	17	17	10	8

Source : Brunei Statistical Yearbook
*estimates

Of total food imports amounting to B\$221 million in 1987, beverage imports accounted for the largest share (29%), meats and fruits and vegetables each had a 25% share, and marine products had the smallest share (9%).

IMPORTS OF SPECIFIC FOOD PRODUCTS (1983-1986)



Source : External Trade Statistics

Demand for Meat Products

Of the 20 major categories of imported meats, chicken, other poultry and poultry by-products constitute the bulk of meat imports. Total imports for 1987 totalled B\$43 million. Islamic law requires all meats to be halal (slaughtered in accordance with Islamic guidelines), and restricts the consumption of pork. A large percentage of frozen meat is shipped to Singapore for packaging, then forwarded to Brunei.

Meat Products	% Total '86 Meat Imports	Major Country Supplier
Chicken killed, fresh, chilled, frozen	43	USA - 67%
Beef and veal fresh chilled frozen	8	Australia - 64%
Day old chicks /ducklings	5	Singapore - 66%
Other poultry meat	3	USA - 46%
Assorted meat preps canned	7	Singapore - 36%

BACKGROUND ...

CURRENT SITUATION ...

Demand for Dairy Products

Items under this category include dairy products and eggs. The major imports listed below account for 77% of total dairy imports. In 1987, dairy product imports were B\$19.4 million. Major suppliers are Singapore, Malaysia and Australia.

Dairy Products	% Total '86 Imports	Major Country Supplier
Milk/ creams in powder, granules more than 1.5% fat	31	Malaysia - 55%
Milk other than powder skimmed milk less than 5% fat	10	Denmark - 38%
Condensed milk, sweetened	16	Singapore - 86%
Condensed milk, unsweetened	6	Malaysia - 79%
Butter	6	New Zealand - 59%
Duck Eggs not for hatching	8	China - 100%

There has been an increasing demand for all dairy products, particularly milk and cream products. Because local production meets 90% of total egg demand, there is a limited market for egg imports.

Demand for Marine Products

Of approximately 47 types of marine products imported into Brunei, the 6 listed below constitute 51% of total imports. Total marine product imports in 1987 was B\$16 million. Singapore supplies the majority of marine product imports of all categories.

Marine Products	% Total '86 Imports	Major Country Supplier
Marine fish frozen	10	Singapore - 71%
Cuttlefish/squid chilled, frozen, salted, dried, boiled	11	Singapore - 67%
Prawns/shrimp chilled, salted, dried, boiled	10	Singapore - 57%
Marine fish fresh, chilled	10	Singapore - 81%
Other crustaceans and molluscs preps, canned	7	Singapore - 50%
Ikan Bilis dried, salted, in brine	6	Singapore - 57%

In addition to items listed above, other marine products growing in popularity include fish meal (for human consumption), dried and salted fish, and canned sardines. Fish is an important staple in the Brunei diet; the annual rate of fresh fish consumed, 40 kilograms per person, is expected to rise.

BACKGROUND ...

CURRENT SITUATION ...

Demand for Vegetables and Fruits

Imports of vegetables and fruits in 1987 amounted to B\$43 million. The following items comprised 30% of total imports. There is a large pool of vegetable importers including Australia, New Zealand, India, China and Taiwan. Australia and the US lead in fresh fruit imports, while Singapore supplies the majority of processed fruit juices.

<i>Vegetables and Fruits</i>	<i>% Total '86 Imports</i>	<i>Major Country Supplier</i>
Potatoes, excluding sweet potatoes	3	China - 55%
Onions excluding spring onion	5	India - 41%
Cabbage - fresh	3	Australia - 61%
Vegetable preparations	4	Singapore - 28%
Apples - fresh	8	USA - 53%
Grapes - fresh	4	Australia - 57%
Pears - fresh	5	Australia - 51%
Oranges - fresh	8	USA - 63%
Orange juice	5	Singapore - 27%

Demand for locally grown fruit can only be satisfied for about 2 months of the year. There is a market for temperate zone fruits (e.g. apples, pears, grapes) imported from Canada and the US.

Demand for Beverages

Imported beverages constituted the largest dollar value import market for 1987; total imports were B\$55 million. Of the 34 major beverage items, the following items were 93% of total beverage imports. Although 68% of the population is restricted from alcohol consumption under Islamic law, there is a proportionally large market for alcoholic beverages. Singapore leads in imports of non-alcoholic beverages, while the EEC (primarily the United Kingdom and France) leads in alcoholic beverages, except beer and ale.

<i>BEVERAGES</i>	<i>% Total '86 Imports</i>	<i>Major Country Supplier</i>
Aerated waters flavored	37	Singapore - 85%
Non-aerated beverages ready for consumption	10	Singapore - 87%
Beer and ale	34	Singapore - 88%
Brandy	6	France - 89%
Stout and Porter	6	Malaysia - 76%

BACKGROUND ...

FUTURE TRENDS

A renewed emphasis on agricultural development in Brunei will increase the demand for machinery equipment (e.g. tractors, tillers and trench makers), as well as irrigation systems equipment (e.g. sprinklers, drips and piping). Agricultural projects (e.g. rice, fruit/vegetable, poultry and beef production) will continue to be a major component in Brunei's national development.

The government looks favorably on turnkey projects. There will be opportunities for private investment in food processing facilities, particularly for orange, apple, and grape juicemaking. Currently, the Department of Agriculture is seeking a facility for processing lime juice.

Demand for mechanized and less labor intensive farming techniques such as hydroponics will increase.

Growing demand for fish products will open opportunities for Canadian manufacturers to provide equipment and technology used in smoking fish and fish-based additives production. There are also potential investments in projects to make fish cakes, fish meal, and fish balls.

There will be a market for equipment and services to expand shrimp cultivation and fish farming. Specific hardware requirements include hatchery apparatus (tanks, pipes etc), a research vessel to locate fish sources, refrigeration trucks, and ice-making facilities.

Agricultural, fish and livestock projects open to foreign participation include:

- a 2,300 hectare rice production site at Muluat
- cattle breeding pilot project at Tungku
- livestock breeding programs at Luahan, Jerudong, Kampong Batang Mitus.
- a 2,000 acre-buffalo breeding site in Birau
- a cattle-breeding station in Temburong
- a fish seed production center
- a marine prawn hatchery at Meragang and Serasa to produce 15 million marine prawn fry per year
- cage culture technology for commercially important fish.

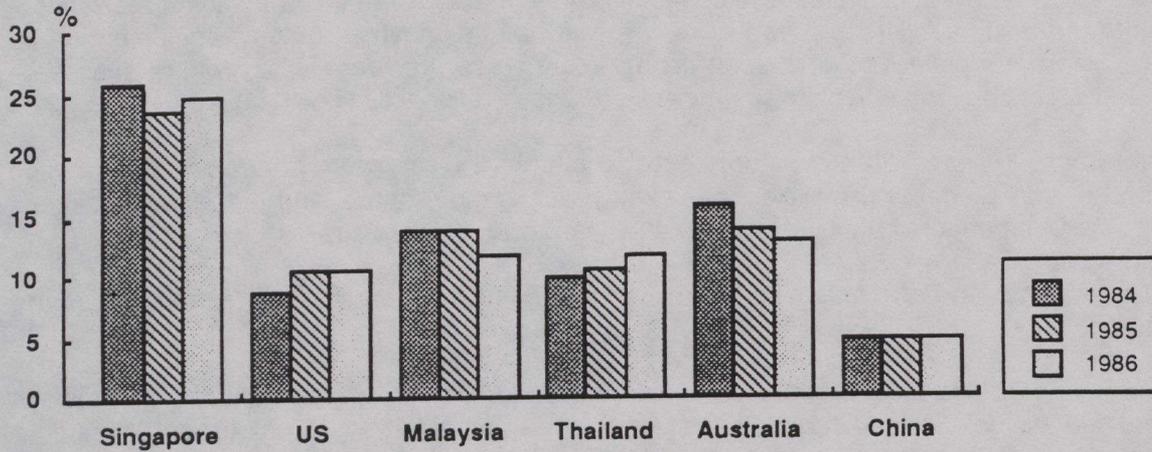
Exporters will continue to find a large market for imported fruits and vegetables, particularly fresh fruits such as oranges, apples, pears and grapes. Beverages such as water, including spa and aerated water not flavored is one area with a high growth potential. Brandy, whisky and sparkling wines also presents opportunities for exporters.

COMPETITOR ANALYSIS

KEY PARTICIPANTS IN THE FOOD INDUSTRY

The major suppliers of food products into Brunei are Singapore, Malaysia, Australia and the US. Singapore supplies Brunei with nearly one-quarter of its processed food imports.

PERCENTAGE OF TOTAL FOOD IMPORTS BY COUNTRY OF ORIGIN
(1984-1986)

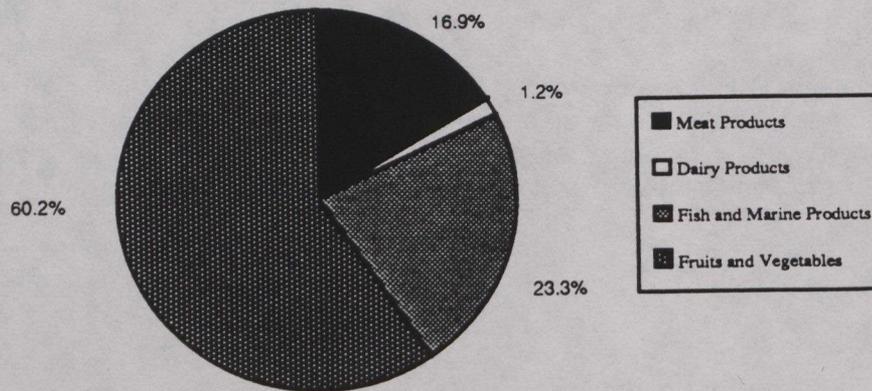


Source : External Trade Statistics

There are 4 major food importers supplying Brunei - Malayan Refrigerating Company (MRC), Cold Storage (Singapore), Ben Foods(Singapore), and Yaohan (Japan).

Imports of food and beverage products from Canada for the first half of 1987 amounted to B\$140,000. Vegetables, fresh leafy and stem vegetables and cabbages in particular, constituted over one-half of total Canadian food exports to Brunei.

IMPORTS OF FOOD PRODUCTS FROM CANADA (1986)



Source : External Trade Statistics

COMPETITOR ANALYSIS ...

KEY PARTICIPANTS IN AGRICULTURAL EQUIPMENT

Major suppliers of agriculture equipment include: Kubota (Japan), Alvan Blanch (UK), Dondi (Italy), Spectra Physics (US), KSB Pump (US), Netafim Irrigation System (Israel) and Malpoly (Malaysia).

Netafim and KSB supplied a B\$650,000 irrigation system for lime cultivation; Malpoly supplied the roofing for a vegetables hydroponics project.

KEY CUSTOMERS IN THE FOOD SECTOR

The key customers for processed food products in Brunei are regional wholesalers, Ben Foods, Yaohan, Cold Storage, and MRC, and local Chinese wholesalers, Hua Ho, Tiong Hin and Sea View.

CURRENT MARKETING TRENDS

Major food product distributors sell directly to wholesalers and retailers.

Tenders for agricultural and fishery projects are usually solicited from February to April. Suppliers should contact the respective Department Directors.

INDUSTRY INCENTIVES AND REGULATIONS

GOVERNMENT REGULATIONS

Basic foodstuffs are exempt from import duties.

All alcoholic imports are subject to customs duties including full, preferential and excise taxes. There is indication that the number of licenses to import alcoholic beverages into Brunei will be reduced this year therefore limiting market opportunities for alcohol.

Importation of rice, sugar, salt, and skimmed milk imports require license/permits from the State Stores and Supplies Department.

Plants, fresh fruits, vegetables and live animals and animal products are subject to special documentary and / or procedural requirement.

LOCAL PREFERENCE POLICY

Brunei allows 100% foreign ownership. The Brunei government encourages joint ventures with local companies. Local equity participation can be of considerable assistance when tendering for contracts with the Government or Brunei Shell Petroleum.

**SECTORAL ANALYSIS - BRUNEI
AGRICULTURE/FISHERIES/FOOD
INDUSTRY**

**APPENDICES
March 1990**

**SRI International
Southeast Asia & South Pacific
Regional Headquarters**

Project #7895

*** GOVERNMENT AGENCIES IN BRUNEI**

Economic Development Board

Ministry of Finance
Bandar Seri Begawan 2012
Negara Brunei Darussalam
Telephone : (02) 41991

Ministry of Industry and Primary Resources

Bandar Seri Begawan 1220
Brunei Darussalam
Negara Brunei Darussalam
Telephone : (02) 44822

Contact :

Pehin Dato Dr Haji Abdul Rahman

- Minister of Industry & Primary Resources

Economic Planning Unit

Ministry of Finance
Bandar Seri Begawan 2012
Negara Brunei Darussalam
Telephone : (02) 41991
Facsimile : (02) 26132

Contact :

Chua Peng Siong - Assistant Director

Datin Lawe - Head

Ministry of Development

Bandar Seri Begawan 1200
Negara Brunei Darussalam
Telephone : (02) 41911
Facsimile : (02) 42298

Contact:

Pengiran Dato Dr Haji Ismail - Minister of Development

Majid Alias - Secretary

Ministry of Communication

Bandar Seri Begawan 1150
Negara Brunei Darussalam
Telephone : (02) 26640
Facsimile : (02) 20445

Contact :

Dato Haji Zakaria - Minister of Communications

Ministry of Defence

Bandar Seri Begawan
Negara Brunei Darussalam
Telephone : (02) 30531
Facsimile : (02) 30395

Contact :

MG Pengiran Haji Ibnu - Deputy Minister

Dato Paduka Haji Mohmd Alimin - Permanent
Secretary Administration

Ministry of Education

Old Airport
Bandar Seri Begawan
Brunei Darussalam
Telephone : (02) 41511
Facsimile : (02) 40250

Contact :

Pehin Dato Haji Abdul Aziz -

- Minister of Education

GENERAL BUSINESS ASSOCIATIONS

Brunei Malay Chamber of Commerce and Industry

Suite 411
Bangunan Guru-Guru Melayu Brunei
Jalan Kianggeh
P.O. Box 1099
Bandar Seri Begawan 1910
Telephone : (02) 27297/20649
Telex : BU 2445

Brunei Darussalam State Chamber of Commerce

P O B 2246 Bandar Seri Begawan 1922
Telephone : (02) 28533

Chinese Chamber of Commerce

Room 502-503, Goik Tee Building
66-67 Jalan McArthur
P.O. Box 281
Bandar Seri Begawan 1902
Telephone : (02) 22233

INDUSTRY ASSOCIATIONS AND AGENCIES

Department of Agriculture

Ministry of Industry & Primary Resources
Bandar Seri Begawan 2059 Brunei Darussalam
Telephone : (02) 23283
Facsimile : (02) 42226

Contact :

Dr Morni Bin Othman - Director

Ahmad Haji Rani - Asst Director

Department of Fisheries

Winston Churchill Memorial
Bandar Seri Begawan, Brunei Darussalam
Telephone : (02) 42067
Facsimile : (02) 42069

Contact :

Haji Matdanan Haji Jaafar - Director

PG. Sharifuddin PG Yusof - Deputy Director

L & S General Trading

G/F Lim Eng Ming Building
Simpang 5, Km 3 1/4
Jalan Badong
Bandar Seri Begawan
Telephone : (02) 21 252
Facsimile : (02) 21252

Contact :

Mr C M Sia - Manager

OTHER TAX INCENTIVES ADMINISTERED BY ECONOMIC DEVELOPMENT BOARD

OTHER TAX INCENTIVES ADMINISTERED BY ECONOMIC DEVELOPMENT BOARD											
Tax Incentives	Tax Concession										
<ul style="list-style-type: none"> Pioneer Status 	<p>A. Exemption of the 30% corporate tax for a pioneer status company from the day it commences production:</p> <table> <thead> <tr> <th>Fixed Capital Expenditure</th> <th>Tax Exemption Period</th> </tr> </thead> <tbody> <tr> <td>Up to B\$250,000</td> <td>2 years</td> </tr> <tr> <td>B\$250,000- B\$500,000</td> <td>3 years</td> </tr> <tr> <td>B\$500,000 - B\$1 million</td> <td>4 years</td> </tr> <tr> <td>Over B\$1 million</td> <td>5 years</td> </tr> </tbody> </table> <p>B. Exemption from customs duty on plant, machinery, old equipment installed in the pioneer factory.</p> <p>C. Exemption from import duty on raw materials (not available or produced in Brunei) for production of pioneer products.</p>	Fixed Capital Expenditure	Tax Exemption Period	Up to B\$250,000	2 years	B\$250,000- B\$500,000	3 years	B\$500,000 - B\$1 million	4 years	Over B\$1 million	5 years
Fixed Capital Expenditure	Tax Exemption Period										
Up to B\$250,000	2 years										
B\$250,000- B\$500,000	3 years										
B\$500,000 - B\$1 million	4 years										
Over B\$1 million	5 years										
<ul style="list-style-type: none"> Expansion of established institutions 	<table> <tbody> <tr> <td>New Capital Expenditure Requirement</td> <td>:</td> <td>Tax Exemption Pioneer</td> </tr> <tr> <td>Less than B\$258,000</td> <td>:</td> <td>3 years</td> </tr> <tr> <td>Over B\$250,000</td> <td>:</td> <td>5 years</td> </tr> </tbody> </table>	New Capital Expenditure Requirement	:	Tax Exemption Pioneer	Less than B\$258,000	:	3 years	Over B\$250,000	:	5 years	
New Capital Expenditure Requirement	:	Tax Exemption Pioneer									
Less than B\$258,000	:	3 years									
Over B\$250,000	:	5 years									
<ul style="list-style-type: none"> Foreign Lenders 	<p>Exemption of 20% withholding tax on interest paid to non-resident lenders if</p> <ul style="list-style-type: none"> the loan utilized for the purchase of productive equipment credit facilities are obtained through financial agreement with the foreign lending company the amount of loan is not less than B\$200,000 										

LIST OF BRUNEI FOOD MANUFACTURERS

Ang Kim Lang Prawn Crackers Factory

31-E Kg Sultan Lama
 P O Box 1426 Bandar Seri Begawan 1914
 Telephone : (02) 24420

Brunei Cafe Union Bakery Sdn Bhd

P O Box 77 Bandar Seri Begawan 1900
 Telephone : (02) 23859/51756

Dairy Farm (B) Sdn Bhd

P O Box 2248 Bandar Seri Begawan 1922
 Telephone : (02) 28369/27404/28370
 Telex : BU 2271

Gardenia Catering Service Sdn Bhd

146 Jalan Pemancha
 P O Box 2190 Bandar Seri Begawan 1921
 Telephone : (02) 32433

Hoe Hong Sauce Co

Kg Mata-Mata Mile 3.3/4 Jalan Gadong
 P O Box 1167 Bandar Seri Begawan 1911
 Telephone : (02) 32285

King Liang Bakery and Restaurant

Mile 1.1/2 Jalan Gadong
 P O Box 125 Bandar Seri Begawan 1901
 Telephone : (02) 21561/21563

Kingston Beverage & Creamery Sdn Bhd

Chin Kian Building
 Simpang 5, Jalan Gadong
 P O Box 1282 Bandar Seri Begawan 1912
 Telephone : (02) 26683/27912

Orient Ice Cream & Coldstorage Company

Chin Kian Building
 Simpang 5, Jalan Gadong
 P O Box 21 Bandar Seri Begawan 1901
 Telephone : (02) 26663

Pengiran Ismail Akitek

309-310 Seri Complex, Jalan Tutong
 P O Box 1727 Bandar Seri Begawan 1917
 Telephone : (02) 27772/27672/29191
 Facsimile : (02) 26100

Sabli Food Industries Co

Blk B24 Light Industrial Building Beribi
 P O Box 21 Gadong Post Office
 Bandar Seri Begawan 3100

Shi Hu Cafe

82 Jalan Roberts
 P O Box 266 Bandar Seri Begawan 1902
 Telephone : (02) 24051

Sin Tai Ping

No 30 Jalan Sultan
 P O Box 143 Bandar Seri Begawan 1901
 Telephone : (02) 23752

Syarikat Bahara

No 9 Kg Burong Pingai, Jalan Berakas
 Bandar Seri Begawan 3782
 Telephone : (02) 30248

Syarikat Zainal Abidin Puteh Sdn Bhd

Lot 4005 Jalan Setia Diraja
 P O Box 477 Kuala Belait 6004
 Telephone : (02) 31714/35361/34932
 Telex : BU 3415

Tien Nam Juan

Mile 7.1/2 Jalan Muara
 P O Box 170 Bandar Seri Begawan 1901
 Telephone : (02) 31295

LIST OF MAJOR IMPORTERS***Cold Storage Trading***

2 Enterprise Road

Singapore 2262

Telephone : (65) 2618411
 Facsimile : (65) 2650443
 Products : Fruits, canned food, dairy
 products, alcoholic beverages,
 meats, poultry, seafood,
 bakery

Malayan Refrigerating Co Pte Ltd

232 Pandan Loop

Singapore 0512

Telephone : (65) 7788787
 Facsimile : (65) 7783966
 Products : Frozen smoked salmon,
 seafood

Hua Ho Department Store

3-6 Seri Lambak Complex

Bandar Seri Begawan

Brunei Darussalam

Telephone : (02) 30815

Tiong Hin Supermarket

307 km, 9.1/2 Jalan Muara

Brunei Darussalam

Telephone : (02) 32515

Yaohan Department Store

Plaza Abd Razak

Bandar Seri Begawan

Brunei Darussalam

Telephone : (02) 41636

**LIST OF BRUNEI AGRICULTURE
AND LIVESTOCK PRODUCERS**

Diah Co

63 Jalan Pretty
P O Box 2077 Bandar Seri Begawan 1920
Telephone : (02) 24646/25837

Ideal Multifeed Farm (Brunei) Sdn Bhd

Jalan Benkurong Masin
P O Box 1611 Bandar Seri Begawan 1916
Telephone : (02) 29478/29479

Lian Soon Farming Company

Mile 2, Jalan Haji Omar, Gadong
P O Box 15 Bandar Seri Begawan 1901
Telephone : (02) 24482

Liang Hong Agricultural Development Co Bhd

26-A Kampung Bunga
Jalan Jerudong, Tutong
P O Box 455 Bandar Seri Begawan 1904
Telephone : (02) 61470/61471/61472

Syarikat Bahara

No 9, Kg Burong Pingai
Jalan Berakas
Bandar Seri Begawan 3782
Telephone : (02) 30248

Tien Nam Juan

Mile 7.1/2 Jalan Muara
P O Box 170 Bandar Seri Begawan 1901
Telephone : (02) 31295

LIST OF AGRICULTURAL SERVICES

Ken Travel and Trading Sdn Bhd

F9-10, 1st Floor
Teck Guan Plaza
56-60 Jalan Sultan
P O Box 1503 Bandar Seri Begawan 1915
Telephone : (02) 23127/23157/31282

**IMPORTS OF FOOD PRODUCTS INTO BRUNEI BY COMMODITY ITEM
1984-1986 (B\$'000)**

	1986 Value	1985 Value	1984 Value
MEAT PRODUCTS			
Beef & veal - fresh, frozen, chilled	3,247	2,856	3,043
Lamb & mutton - fresh, frozen, chilled	459	951	896
Pork - fresh, frozen, chilled	943	1,318	1,795
Edible offals of borine animals-fresh, frozen, chilled	577	117	119
Ham & bacon not canned	391	422	480
Beef & meat salted in bune and dried	183		
Beef & veal salted in bune and dried - not canned		25	11
Sausages canned	171	436	281
Sausages not canned	532	388	376
Other meat preps canned	3,406		
Meat preps not canned	89		
salted pork not canned		15	66
Chicken - fresh, frozen, chilled	18,551		
Fowl - fresh, frozen, chilled		1,381	1,732
BEVERAGES			
Spa & aerated waters - unflavored	515	2,953	828
Non-aerated drinks	4,876	4,135	7,161
Spa & aerated water, other beverages-flavored	19,467	17,869	13,828
Still wine unflavored under 26% pr sp	808	1,966	614
Still wine unflavored over 26% - 42% pr sp	61	36	43
Vermouths & other wines flavoured over 26% - 42% pr sp	33	136	124
Vermouths & other wines flavored under 26% pr sp	27	37	29
Beer & Ale	17,504	13,063	12,478
Stout & Porter	2,838	792	1,769
Whiskey - bottled	839	870	1,290
Whiskey - other	23	223	198
Brandy - bottled	3,102	2,810	3,900
Brandy - other	74	1,194	551
Gin - bottled	2	76	159
Rum - bottled	62	46	87
Rum - other	1	21	17
Samsoo - bottled , incl medical	63	170	159
Other spirituous beverages	42	26	35

Source: External Trade Statistics

IMPORTS OF FOOD PRODUCTS INTO BRUNEI BY COMMODITY ITEM
1984-1986 (B\$'000) ...

	1986 Value	1985 Value	1984 Value
DAIRY PRODUCTS			
Milk - condensed sweetened	3,121	2,939	2,761
Milk - condensed	1,256	1,433	1,220
Other milk and creams	980	535	333
Ghee	383	439	522
Butter	1,219	1,155	1,113
Cheese and curd excl. lemon curd	888	781	855
Hens' eggs not for hatching	459	851	1,181
Ducks' eggs not for hatching	1,585	1,205	1,609
Bird's eggs not in shell	23	18	18
MARINE PRODUCTS			
Marine fish - fresh, chilled, frozen	2,773	2,370	2,800
Freshwater fish - fresh, chilled, frozen	298	71	118
Sharksfin - salted or dried	329	211	282
Fish smoked	34		
Fish smoked except salmon		8	50
Prawns, shrimps, other crustaceans - fresh, chilled, frozen		221	320
Prawns, shrimps, other crustaceans - salted, dried, boiled		738	986
Other molluscs - fresh, chilled, frozen		621	883
Sardines canned	923	963	1,076
Sharksfin prepared - not canned	88	168	284
Abalone canned	765	1,026	716

Source: External Trade Statistics

IMPORTS OF FOOD PRODUCTS INTO BRUNEI BY COMMODITY ITEM
1984-1986 (B\$'000) ...

	1986 Value	1985 Value	1984 Value
VEGETABLES & FRUITS			
Potatoes excluding sweet potato - sweet	1,180	1,055	1,248
Beans - dried	444	460	521
Peas - edible, dried	73	107	113
Chick peas & gram dried	46	44	53
Tomatoes - fresh	428	386	502
Onions excluding spring onions - fresh	2,160	1,706	2,101
Cabbages - fresh	1,425	1,181	1,394
Other vegetable - fresh	2,688	4,148	4,547
Vegetable - frozen	344	398	488
Vegetable provisionally preserved in brine	347	419	227
Vegetable & fruit in vinegar	567	326	287
Orange & Mandarins - fresh & dried	3,960	4,205	4,143
Apples - fresh	3,439	3,367	3,508
Grapes - fresh & dried	3,136	2,220	2,090
Coconut - fresh	145	235	83
Other mushroom - dried	443	348	457
Other fruits - fresh	2,739	2,512	2,086
Jams fruit jellies	624	555	493
Pineapple juice	53	15	21
Tomato juice	38	28	22
Fruits frozen w/o sugar	36	15	11
Fruits frozen w/sugar	23	91	75

Source: External Trade Statistics

LIBRARY E A/BIBLIOTHEQUE A E



3 5036 20040917 8

