

PUBLISHED EVERY FRIDAY

THE

CIRCULATES IN EVERY PROVINCE

CANADIAN GROCER

AND GENERAL STOREKEEPER

**SELL
ONLY
THE
BEST!**

In Competition with the World
we have received the

**Highest Awards
Made . . .**

These substantiate our claim
that : : : :

Colman's Mustard

IS THE BEST IN THE WORLD

CARR & CO'S

CELEBRATED



CAFE NOIR BISCUIT

(The Original and Genuine)

We carry it in stock and we can Sample your trade. Send in a list of customers.

FRANK MAGOR & CO.,

Agents for the Dominion.

16 St. John Street, MONTREAL

C. E. JARVIS & CO., Vancouver, Agents for B.C.

THE LIGHT
— OF —
EIGHT OIL LAMPS
— FOR THE —
COST OF TWO.

100 CANDLE POWER
FOR

50 cents a month with
gasoline at 40 cents a
gallon.

Satisfaction guaranteed or money
refunded.



No. 8.

THE AUER GASOLINE LAMP

CHEAPER } THAN } ANY
BRIGHTER } OTHER LIGHT

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AUER LIGHT CO.

1682 Notre Dame, - - - - MONTREAL
E. SIMPSON & CO., MOOSE JAW, Agents for the Territories

**The Favorite
Cheese for
Canadians**

is...

**MILLAR'S
PARAGON
CHEESE.**



and the grocers who recommend and sell it are
taking advantage of a splendid opportunity to win
the confidence of their customers. Its purity is
absolute—its flavor unequalled.

The T. D. Millar Paragon Cheese Co.

INGERSOLL, ONT.

AGENTS—W. H. Dunn & Co., Montreal. A. E. Richards & Co., Hamilton.
Joseph Carman, Winnipeg. Martin & Robertson, Vancouver, B.C.

COLEMAN'S

Established 1868.

SALT

"Educate your customers in regard to quality."

This is especially true with regard to Salt. You want your customers to buy Salt that will bring them in a good return—by producing the finest butter and cheese. You likewise desire to sell Salt to housekeepers that will not set hard in the salt cellar or dredger, and that possesses the pure, sparkling, white color that first-class Salt alone can have.

Educate them thoroughly by advising them to buy Coleman's or Rice's Salt, and the results will give them confidence in your judgment forever after. **These Salts are pure—they do not cake—certain to please.**

RICE'S

Address :

R. & J. RANSFORD
Clinton, Ont.

SALT

Good Profits.

Stower's Lime Juice and Lime Juice Cordial pay you good profits. Besides that, the name "Stower" carries conviction with it in the Lime Juice season. It stands for honesty of purpose, high quality, and unvarying evenness of the grade.

Besides all this, the Lime Juice and Lime Juice Cordial that bear the name of "Stower" are most attractively put up, making them fine "shelf goods" for a grocer's store. They have received testimonials from the leading medical journals and the first physicians and surgeons of Great Britain for their absolute purity, excellent flavor and great wholesomeness.

Stower's Lime Juice. Lime Juice Cordial.

Stower's Lime Juice is the concentrated essence of the choicest Limes, which are cultivated especially for the purpose. It is distinguished from all other Lime Juice because it has no musty flavor—no musty taste and smell. It is concentrated, and hence strongest and best. It is the standard by which the quality of all other Lime Juice is judged.

Stower's Lime Juice Cordial is pure, freshly squeezed juice and refined loaf sugar. All vegetable mucous or albumin substances, and all impurities, are skilfully removed in the process of making, thus assuring no fermentation or mustiness when the bottle is opened. The flavor is delicate—it is cooling and very healthful. It keeps perfectly in any climate.

ARTHUR P. TIPPET & CO., Agts.,

8 Place Royale,
Montreal.

25 Scott St.,
Toronto.

Save Labor and Money

for your customers by always being able to supply them with

JONAS' *FLAVORING* *EXTRACTS*

On account of their unequalled strength, richness and purity, half their quantity can be used, and yet far better results obtained than if double the amount of other flavoring extracts were utilized—thus, when you have such high standard extracts to sell, you are saving the purchasers **labor, time and money**, which is unquestionably the best way to win their confidence and trade. The time is now ripe for pushing the sale of these extracts. How is your stock? Look it over.

YOU WILL ALSO FIND *JONAS' MILITARY DRESSING*

a splendid seller at this season. It will prove itself a "bright and shining" polish for all those dealing with you. The next time a customer asks for shoe dressing recommend **Jonas'**. It will pay you to do so.

Henri Jonas & Co., Montreal

Payne's

Here and there is a grocer who in not selling my Cigars, but such cases are rare. It is those "rare" cases that I am after and this is the way I go about it.

I offer to send a trial order of a thousand or more, at my own expense, prepaying the freight charges. If a grocer is in earnest and really means business he can send right in for the trial order and have his money back if the Cigars do not prove to be quick and ready sellers.

Cigars.

The live grocer always keeps his shelves well stocked with "STERLING" Brand Pickles. Sweet Pickles are now in large demand—put up by us in quantities to suit the trade of the grocer.

T. A. LYTLE & CO.,

124-128 Richmond St. West,

—Ask your Wholesaler
—for Quotations.

TORONTO.

The Only Way

Honest goods, solid values and fair profits build up a steady trade and hold it, and that's the only way. Any other success is meteor like—flashes up brightly and dies away.

Now it is a very easy matter to load up with goods and keep loaded up, but the trouble is to get the **right** goods.

Molina Rolled Wheat

has no superior—no matter how fancy the boxes may be in which it is packed. It satisfies the most fastidious customers.

It is good enough for anyone, yet cheap enough for everyone. There is good profit in it too for the grocer.

The Tillson Co'y, Limited, Tilsonburg, Ont.

IMPERIAL BRAND

MAPLE SYRUP



The Standard from Ocean to Ocean.
Guaranteed pure and to keep in any climate. Your money refunded if not satisfactory.

Imperial Syrup Co., Limited
88 Grey Nun St., MONTREAL.

ROSE & LAFLAYME, Selling Agents, MONTREAL.

Symington's

"Edinburgh" Coffee Essence

Is the Purest and therefore Best and Cheapest!

Refuse imitations said to be "just as good" as Symington's, and recollect that the careful process by which Symington's Essence is made eliminates all unpleasant properties.

ANYONE CAN DRINK IT.

THOS. SYMINGTON & CO.,
EDINBURGH and LONDON.

Agents, W. B. Bayley & Co., Toronto

WOODEN PACKAGES

Suitable for Liquids in
PAINTS, SYRUPS.
PICKLES, OYSTERS, ETC.
Sizes 1, 2, 3 and 5 Gallons.
Plain or finished wood.

Manufactured by
The Wm. Cane & Sons Mfg. Co., Limited,
Newmarket, Ont.

Sole Agents
Boeckh Bros. & Company,
TORONTO, ONT.

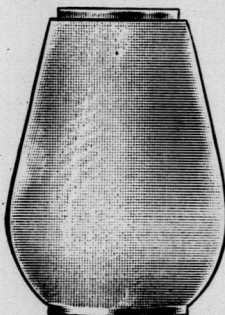
EXTRA FANCY } California Navel
Valencia
Marmalade } **ORANGES**
Messina Lemons

Full lines, Nuts, Dates, Figs; Oysters, Finnan Haddies, etc.

If you want "The Best" at right prices, order from us.

Hugh Walker & Son, Guelph, Ont.

ARE YOU USING OUR



Cold Blast
or Jubilee
Globes

Aetna or
Quaker Flint
Chimneys?

Give them a Trial.
THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited

A SAVINGS BANK

in Ohio ordered of us last week as an investment for savings funds, 2,500 shares of stock of the **STANDARD SMELTING AND REFINING COMPANY, AT 40c. PER**

SHARE, the price at which we are now offering the first issue of the full paid non assessable stock of the company. **THE UNION CONSOLIDATED OIL COMPANY, AT 25c. PER SHARE.** The Consolidated Oil now producing properties that are earning **Over 2 Per Cent. Monthly** on the stock sold. **MONTHLY DIVIDENDS WILL BEGIN IN MAY** and the Smelter Company will easily earn **20 Per Cent. Per Annum** as soon as the plant is in operation in August. Dividends of from 12 per cent. to 20 per cent. per annum are being paid regularly each month **ON THREE OF THE SIX SUCCESSFUL MINES** for which we acted as sole financial agents during the year 1900. April being the 11th consecutive dividend on one stock, the 9th on another, etc., and the other three will soon enter the dividend list. We make a specialty of legitimate working mines, dividend properties and the treasury stock in promising mines. **FIRST ISSUES AT LOW PRICES** which invariably pay the investor unusually large profits, and by our combination plan of dividend payments and first issues have never made a loss for a customer.

Prospectuses of the smelter and oil properties, order blanks, etc., and also booklets of new mines and dividend-payers, special combination plan, latest reports from the properties and full particulars mailed free to any one interested.

W. M. P. McLAUGHLIN & CO., Bankers and Brokers

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BRANCHES:
Confederation Building, - Toronto.
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General Managers Canada Branch:
Douglas, Lacey & Co.,
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ROYAL

DRY HOP
YEAST CAKES

BEST YEAST IN THE WORLD

LONDON, ENG. **E.W. GILLET.** CHICAGO, ILL.
 TORONTO ONT.

Don't take anything for granted

COMPARE THE QUALITY OF

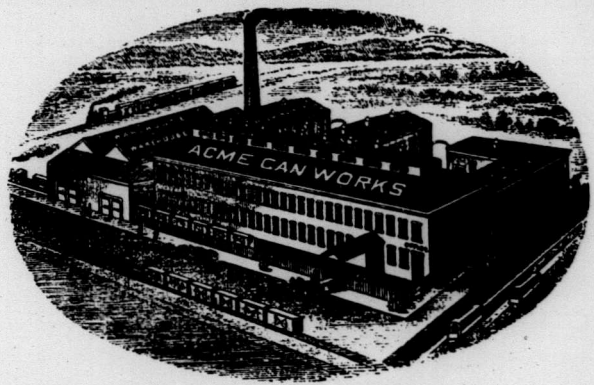
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with any other line of starch on the market, and you will be convinced that all we say of it is true—every word.

Comparison will help to make you our customer, and quality will keep you our customer. We're sure of it.

ST. LAWRENCE STARCH CO.

MANUFACTURERS, Limited
 Port Credit, Ont.



THE ACME CAN WORKS

Manufacturers of ALL KINDS OF CANS for

Meats, Fish, Fruit, Vegetables, Spices, Syrups, etc

WE MAKE A SPECIALTY OF

Key Opening Cans

USING THE LATEST AND BEST SYSTEMS.

Write us for prices on anything you require in our line.

Office and Factory, Ontario St., MONTREAL



PERFECT SWEET PICKLES are those put up by

The Williams Bros. Co., DETROIT

SOME OTHER SPECIALTIES—

- Waldorf Relish.
- Waldorf Catsup.
- Waldorf Baked Beans.

They always please.

Your Jobber sells them.

A. E. RICHARDS & CO., SELLING AGENTS, HAMILTON

FRUITS

WE ARE SHOWING THE BEST QUALITIES AT LOW PRICES.

CALIFORNIA AND OREGON PRUNES—25 and 50-lb. boxes, all sizes.

FRENCH PRUNES—56 lb. boxes.

CHOICE EVAPORATED PEACHES—25 and 50-lb boxes, and 50 lb. bags.

CHOICE EVAPORATED APRICOTS—25 and 50 lb. boxes.

We are headquarters for **RAISINS**. Our range is full of splendid goods at close prices.



W. H. GILLARD & CO., Wholesale Grocers, HAMILTON, ONT.



Rowat's Pickles, and Rowat's Worcester Sauce

The most popular in Canada.



Agents **A. G. Snowdon,** 10 Lemoine Street, Montreal.
 " **F. H. Tippet & Co.,** 10 Water Street, St. John, N. B.
 " **C. E. Jarvis & Co.,** Holland Block, Vancouver, B.C.

BE AYE READY!
JATERSONS'
"CAMP" COFFEE
IS THE BEST.

PRODUCING A CUP OF DELICIOUS COFFEE
 AT A MOMENTS NOTICE.

ASK YOUR WHOLESALE GROCER
 FOR IT.



Batty & Co.

ESTABLISHED 1894.

LONDON.



OLIVES
 AND
 PURE
 OLIVE
 OILS.



INDIAN
 CURRIES
 AND
 CHUTNIES.

Makers of High-class

PICKLES
 OF
ALL KINDS.



SAUCES
 OF
ALL KINDS.

This Journal is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using THE GROCER you cover the field.

PUBLISHED EVERY
FRIDAY

THE

CIRCULATES IN
EVERY PROVINCE

CANADIAN GROCER

AND
GENERAL
STOREKEEPER

VOL. XV.

MONTREAL AND TORONTO, MAY 10, 1901

NO. 19

THE COUNTRY STORE.

IT was early morning in the country store, and the usual loafers had gathered to discuss the current topics of the day.

Bill Biles was stretched out in the only chair, with his lank, long legs occupying half the floor space in the tiny room, and the smoke from an old pipe surrounding him with a Hades-like halo. He might have posed for a picture of "still life," for he never moved unless prompted by dire necessity.

Rufe Johnson had draped himself over the cracker barrel, and his face worked with comical agility as he attempted with his tongue to reduce his tobacco quid to convenient size and get it between the only two molars which met on his well-nigh toothless jaw. His only occupation was pumping the organ at the village church, but during the house cleaning season he had been known to beat carpets, move furniture and dig drains. But most of his time was spent in Deacon Blinkert's store, where the country's welfare was wont to be discussed.

Eph Elkins, the newsy member of the quartet, who served up with delicious exaggeration the latest births, marriages, scandals and deaths, had been detained, but an inverted basket beside the stove waited for its usual occupant.

The deacon hobbled about with a turkey's wing and scattered the dust which quietly reposed on the shelves. After satisfying himself that the 10-year-old stock was in salable condition, he seized a broom and swept the middle of the room, carefully avoiding the corners, and then, as a suitable climax, emptied the ashes.

The air was charged with dust. Asthmatic Bill drew up his legs till his knees were level with his chin and indulged in a series of violent sneezes, interspersed with which he framed these words:

"Whew, you're kickin' up a tarnal dust."

"I'm through now," said the deacon, slipping off the linen duster he'd worn during the morning cleaning and buttoning himself into a double-breasted jumper, which had descended from a former generation.

"How'd you fellers like the way 'lection turned?" he asked, tossing the stubbed broom into the back shed.

"You know better'n to ask me," growled Bill. "I was born a Democrat, have lived a Democrat, and shall die a Democrat; thar ain't no whiffin' 'round or settlin' straddle afence with me. I voted for Bryan, though I don't believe in free silver no more'n I do in free hay."

The door creaked on its hinges and a small boy sidled in.

"Hello, sonny," said the deacon, with store affability, "what'd your ma send you after? O, salt pork. Yessir, I'll have it up here in two winks of a cat's eye."

He lighted a candle, scuffed into the cellar and returned with a moist, fragrant package.

The boy's exodus and the arrival of Eph were simultaneous and the latter exclaimed, with nose tilted skyward, "Save us, you're tradin' off your rusty pork, ain't ye?"

"Jest made a leetle deal that way," confessed the deacon. "I've gut to git it

out of the suller and the Perkinses are a shiftless pack and wouldn't care a darn as long's they could swaller it."

But Rufe, fearing that the political discussion was on the wane, brought it to the front again by remarking with evil frankness, "A feller told me, jest t'other day, that if the devil was at the head of the Democratic ticket, Bill Biles would vote fur 'im."

"Humph, they darsn't put nothin' else at the head of tickets. I'd pity an honest man whose conscience was in runnin' order if he gut ketched in sich a snare, why, he see so much lyin' and cheatin' that he'd go crazy as a lunatick."

"Tain't so with the Republicans," fired up the deacon, "they—" But the door creaked again.

"Good mornin', Mis' Peters. What kin I do fur you to-day? Sugar? Five pounds? Yessum. How's Cy this mornin'?" came like a voice from the tomb, for the deacon was head and shoulders in the sugar barrel.

"He don't seem no better. He's gut a nervous trouble with his liver now."

"Sho, you don't say so. I'm plaguey sorry for 'im," and the deacon looked very pious as he pressed a murderous thumb on the ants which scurried out of the sugar bag.

"I'll bet a goose," remarked Rufe when the customer had wearily departed, "that woman wished she was the old maid schoolmarm she used to be, instead of Cy Peterses second wife. The old fellers's gut one of these 'ere 'Medical Worlds' and he's sot out to have his diseases in alphabetical order, just as they come in the book. Liver—L—Whew, I pity Mis' Peters before he gits to Z. She's took care on 'im, year



Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

atter year, and never gut a thing out on't but her board and clothes, and accordin' to what I hear tell, they've ben mighty poor. But she needn't ben such a fool's to had 'im."

"Come, Rufe, you're jealous," chaffed the deacon. "Hain't you gut over that hankerin' you had fur Mis' Peters afore Cy gut the inside track?"

"Jiminy Crossus, that story 'bout me and Mis' Peters was all bosh, a tarnal row fur nothin', reg'lar tempest in a teapot"—the more wrathly he became the more eloquent. "I never wanted to marry no woman—"

"That's whar your head's level." Bill tried to laugh, but sneezed instead. "A piece I read t'other day's right to the point. It seems a couple of editors was kinder blowin' each other, and the Western editor said that a man had gut himself into trouble by marryin' two wives and t'other feller replied that many a man had done so by marryin' one. And, by gorry, he was right. Not once, no, not one leetle once, have I had the last word sence I married Betsey Biles, and I never expect ter unless I outlive 'er."

"Wal, less see, what was we talkin' of," stammered Rufe in confusion. Time without number he had attempted to embark on the sea of matrimony, but since it wasn't possible to set sail alone, he was still a bachelor. He, accordingly, turned from a disagreeable subject and returned to the charge.

"Oh, yes, politics. Now, I'm a prohibitionist, I vote fur principle, and not fur party nor men nor nothin'."

"That's so," said the deacon, interrupting him at a critical point, "you do vote fur nothin' and if you vote that way 400 years you won't be any nearer anywhars. You throw your vote away."

"Bosh! That's jest a story trumped up by you fellers to scare us. I don't throw my vote away no more'n you do when you vote the Republican ticket and the Democrats git it. I don't believe in sellin' licker."

"Believe in sellin' licker!" Nuther do I—a deacon in the orthodox meetin' house—wal, I guess not. Every town election I come down flat-footed agin it."

"What's good fur the town's good fur the nation," insisted the combatant, with philosophical brevity.

"But public sentiment hain't ready fur it yit."

"Twon't never be till we Christians take the business in hand. The bums and licker sellers vote as they believe, and if Christians done the same the prohib party wouldn't be a laffin' stock."

"Politics is one thing and Christianity is another," said the deacon, nervously opening and shutting the money drawer and making the little bell which was attached to it ring out its responses. "But I've gut to ile that door, the gooseflesh has sprouted all over me every time it has opened or shet this mornin'."

"Wal, anyhow, a rumseller sometimes gits a leetle dose of water. Yestiddy I jest dropped into the hotel, and they had a suller chuckin' full on't, while the barrels and kegs were sailin' 'round like mad," said Eph, innocently.

"What call had you to be going into a rumseller's?" questioned Rufe, severely.

"My wife, Soffey, wanted a leetle fur bathin' purposes."

"Gimineddy," muttered the deacon, still busy with the door, "here comes the parson, and, sence he's the only pussion in town who has the handlin' of ready money, I propose to make a good trade offen 'im if the kinty goes to the dogs." He painfully arose from his knees, and in saintly tones addressed the new-comer.

"Good mornin', parson. It does us good to see you here. Bill, can't you get up and let the parson have that cheer? We was talkin' politics, brother Jones, when you come in. S'pos'en you give us your opinion of prohibition."

After clearing his throat of an imaginary

frog, as is the custom of divines while they marshal their thoughts into battalion order, he spoke in stately measure:

"I reverence the principle, deacon; yes, reverence it, but I fear the time is not yet ripe for it to be put into practice, yes, fear it. I shall possess my soul with patience and watch what success is accorded the party before I vote the ticket myself. Yes, I shall possess my soul with patience."

Rufe severed his connection with the cracker barrel, advanced into the neighborhood of broadcloth and freed his mind.

"I've sot under your preachin', parson, these 20 odd years, and hain't never gin you a sassy word, but, by the stars and stripes, if I ain't ashamed to blow the organ in the same church with a preacher who hates sin and then votes the same ticket with the licker seller who makes more sin and sinners in a week than the parson has saved in his hull life."

"Well, well," purred Brother Jones, "this won't do for me. I must away to my desk and conclude my discourse on regeneration—yes, regeneration. I just dropped it to select a white satin—yes, a white satin tie. Good day, brethern," and the ministerial coat tails whisked out of sight.

"Drat it," exclaimed the deacon, with swearful emphasis, "here comes that Perkins young 'un again. What's that you say? Your ma sent back the pork 'cause it was rusty? Wal, strikes me you're pretty fussy over ter your house. Wal, here's a hunk that ain't been salted down more'n a couple of months, take it and git!"

The lad departed and a bat eared boy made good his place, who piped in a voice that could be heard two miles out at sea: "Ma wants to know if you've gut my boots tapped, and is thar any mail fur our folks?"

"Gimineddy, boy, I hain't had no time to sort the mail and see what you've gu-

Winning on their Merits

The rapidly increasing sale of our **BULK TEAS** demonstrates the fact that *quality* is appreciated.

Lucas, Steele & Bristol, - - Hamilton



THE DOMINION BREWERY CO., LIMITED
Brewers and Maltsters
TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



Consumption is bound to increase

and that's not surprising.

IMPERIAL VINEGAR

is becoming so popular on account of its **Purity and Strength** that the consumption of it can't be stopped, and we are glad of it. Why allow yourself to be pestered with the same old story that the vinegar was no use when such a splendid article is obtainable?

**LET THE CONSUMPTION INCREASE
WE HAVE A RELIABLE REMEDY.**

If you have complaints about vinegar just try Imperial. **The finest made in Canada. Always up to the standard. Every package guaranteed.**

Is there anything in this world can be relied on? **Yes, Imperial Vinegar.**

JAMES TURNER & CO. Wholesale Grocers Hamilton.

For
Fall
Import

Place your order now for

Goat Brand Japan Tea

Quality Guaranteed.

Style and Flavor Unsurpassed.

Your Name as Importer on Package
(with five chest order.)

Thos. Kinnear & Co.,

Wholesale Grocers,
49 Front St. E., TORONTO.

and what you an't gut, nuther have I had time to tap your boots."

"By gum," exploded Rufe, "I'd plum forgut I was to pound Mis' Billin's carpet. I might's wal make tracks; thar ain't no rest fur a feller in this life." Exit Rufe.

"Hand me down a bottle of Deadhead's Asthma Cure, will ye, deacon? How much'd ye say, fifty cents? They make an all fired profit on this patent stuff; prob'ly tain't nothin' but mullasses an' water."

With a parting volley of coughs and sneezes, Brother Democrat vanished, and the deacon held the fort. He took advantage of his solitude by mixing his last year's peanuts with a new lot just in.—John J. Sawyer, in Fitchburg, Mass., Sentinel.

John Kerr, grocer, etc., Wingham, Ont., has admitted into partnership his brother, James H. Kerr, late of Jamestown, North Dakota, under the style of John and James H. Kerr.

Cameron & Heap's wholesale grocery and provision warehouse on the lake front at Rat Portage, Ont., was totally destroyed by fire at midnight Saturday last. The firm carried a large stock, which was partially covered by insurance. Owing to the absence of Mr. Cameron, senior member of the firm, the exact loss could not be ascertained, but it will be in the neighborhood of \$20,000.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

FADER & Co., fish dealers, Halifax, N.S., have assigned to Geo. E. Faulkner. The liabilities are estimated at \$12,000, with assets of \$3,100. A proposition will be considered at a meeting of creditors for a compromise of 20 per cent. Among the creditors are Prior & Mahoney, Boston, \$2,000; L. Hart & Son, \$800; W. Robertson & Son, \$600; N. & M. Smith, \$1,500; T. R. Gue, \$1,200; Jas. T. Thomson, \$600.

Dion & Frère, grocers, Quebec, have assigned.

H. Lamarre has been appointed curator of F. Dufrenoy & Co., grocers, Montreal.

George Palmer, general merchant, North Bay, Ont., is offering to compromise.

J. E. Tremblay, general merchant, Ste. Anne de Bellevue, Que., is offering 30c. on the dollar.

Bilodeau & Chalifoux have been appointed curators of N. F. Bedard, produce dealer, etc., Montreal.

H. Roberts & Co., general merchants, Strathclair, Man., have assigned to C. H. Newton, Winnipeg.

SALES MADE AND PENDING.

W. G. Walker, confectioner, Ottawa, has sold out.

The assets of Leon Daignault, grocer, Montreal, are to be sold.

Labelle & Frère, grocers and liquor dealers, Montreal, have sold out.

The assignee of the estate of C. Locke &

Co., grocers, etc., Lockeport, N.S., is advertising the sale of the real estate.

The stock of Joseph Quinlan, general merchant, Manotick, Ont., has been sold.

The assets of G. A. Manning, general merchant, Johnville, Que., are to be sold.

The Victoria Candy and Fruit store, St. John, N.B., are selling out their business.

The Maritime Pure Food Co., Limited, Woodstock, N.B., have sold out under execution.

The executors of the estate of T. Ross, general merchant, Amqui, Que., have sold the real estate.

The stock, etc., of the estate of Robert Fairley, grocer, Winnipeg, has been sold at 15c. on the dollar.

The assets of Alp. Letourneau, general merchant, Petit Meehins, Que., are to be sold on the 17th inst.

The L. & S. Rosemary Co., Limited, wholesale and retail provision dealers, Hamilton, are advertising their retail business for sale.

The stock of the estate of the late W. H. Lyons, grocer, Hull, Que., was bought in by a son of deceased at 65c. on the dollar. The property was not sold as the reserve price was not bid.

PARTNERSHIPS FORMED AND DISSOLVED.

J. Richards & Co., grocers, Montreal, have dissolved.

Pickhard & Warren, grocers, Sydney, N. S., have dissolved.

S. Courser & Co., general merchants, Glen Sutton, Que., have dissolved.

A. D. Chisholm and K. Sweet have registered a partnership under the style of



Are You Getting Your Share

of the large trade that is being done by grocers all over Canada in **MacLaren's Imperial** and **MacLaren's Roquefort** Cheese, in White Opal Jars?

If not, it cannot be because your customers do not want them—it must be because you do not handle them. **Do you?**



GALLON APPLES

EXPORT QUALITY

PRICE LOW

THE DAVIDSON & HAY, LIMITED

36 Yonge Street,

TORONTO.

Chisholm, Sweet & Co., and have bought out McCurdy & Co., general merchants, Antigonish, N.S.

McKeaver & Stevenson, grocers, Listowel, Ont., have dissolved. J. T. McKeaver continues.

CHANGES.

A. B. Veitch, grocer, Ottawa, has retired from business.

N. S. McNeil, grocer, Sydney, N.S., is giving up business.

L. F. Sanfacon & Co. have registered as grocers in Louiseville, Que.

W. J. Storey, general merchant, Wendover, Ont., has given up business.

W. W. Kerr, grocer, etc., Clinton, Ont., has sold out to George E. Rathwell.

James Watson, grocer, St. John, N.B., has amalgamated with Phillips & Watson.

John Kerr, general merchant, Wingham, Ont., has been succeeded by J. and J. H. Kerr.

J. Eilber & Son, general merchants, Crediton, Ont., have sold out to W. W. Kerr.

G. G. Coburn & Co., grocers, Fredericton, N.B., have sold out to Matthews & McKane.

W. H. Milburn, general merchant, Tamworth, Ont., has sold out to Wagar & Carscillan.

P. Templeman, general merchant, Bonavista, Nfld., has opened a branch at Catalina, Nfld.

C. H. Egan, general merchant, Blind River, Ont., has been succeeded by Dobie & Muncaster.

Thomas J. Dillon, cheese exporter, etc., St. John, N.B., has been succeeded by Dillon & Bowden.

Murphy & Morgan, general merchants, Head of Millstream, N.B., have been succeeded by W. S. Mason.

FIRES.

Daniel Davies' lobster factory at Murray Harbor South, P.E.I., has been burned out; partly insured.

Hayes Bros., and Murphy & Morgan, general merchants, Head of Millstream, N.B., have been burned out.

DEATHS.

Thomas McIntosh, tobacconist, Winnipeg, is dead.

W. T. Beadles, of W. T. Beadles & Co., general merchants, Salmon, B.C., is dead.

Thomas Kerr, of Kerr Bros., general merchants, etc., Farran's Point, Ont., is dead.

CANNED SALMON IN ENGLAND.

Mr. W. A. Ward, Victoria, B.C., has returned from a trip to Great Britain, and in an interview with a representative of The Victoria Colonist, made the following remarks in regard to the British canned salmon market:

"The prospects for marketing this year's salmon pack in Great Britain are very bright. Although the prices have not materially advanced, there is little or no salmon in stock. This is accounted for by the fact that wholesalers and retailers have been importing huge quantities of tea and sugar in anticipation of the lately announced changes in the fiscal policy of the country, with the effect of concentrating attention on other lines to exclusion of tinned goods. But as soon as these surplus loads have been lightened and the ordinary demand for salmon returns, prices are bound to take an upward move."

TRADE CHAT.

A well attended meeting last week the Guelph, Ont., Salesmen and Clerks' association was formed and a committee was appointed to nominate officers. An effort will be made to persuade all the clerks and salesmen of Guelph to join the association.

Mrs. Wilson Crowe is starting a confectionery in Kentville, N.S.

An early closing movement has been inaugurated in Sandon, B.C.

Wm. Rowntree, grocer, Toronto Junction, Ont., is erecting a two-storey store.

The Wm. Strachan Co., have registered as manufacturers of soap, etc., in Montreal.

Morris Bros., Portage la Prairie, Man., have moved into new premises and installed a new stock.

James Balanquel has been elected president, and D. J. Fairfield, secretary, of the Belleville, Ont., cheese board.

Thieves got into James Hill's grocery store, 276 King street west, Hamilton, last week, and robbed the till of \$2.30 in coppers.

The Canadian fruit exhibit for the Glasgow Exhibition which is in cold storage in Montreal will be forwarded per s.s. Catalina, on Wednesday of next week.

Customer—Why haven't you called upon me for that little bill I owe you?

Grocer—Oh, I make it a rule never to ask a gentleman for money.

Customer—Indeed! But suppose a man is indebted to you and doesn't pay?

Grocer—Well, after a certain length of time I conclude he is not a gentleman, then I ask him.—Chicago News.



It is Foolish

to expect people to buy imported marmalade when they can get so pure and delicious an article as

UPTON'S MARMALADE

at a much

Lower Price.

All Up-to-date Jobbers
Sell It.

A. F. MacLaren Imperial Cheese Co., Limited,

Sole Agents

CANNED VEGETABLES

Simcoe "Lynn Valley" Brand.

3 lb. Tomatoes	-	-	-	-	75c. per doz. ex Montreal
3 lb. Tomatoes	-	-	-	-	70c. per doz. ex St. Catharines
3 lb. Tomatoes	-	-	-	-	70c. per doz. ex Hamilton
2 lb. Corn	-	-	-	-	70c. per doz. ex Montreal
2 lb. Corn	-	-	-	-	65c. per doz. ex Simcoe
2 lb. English Garden Peas	-	-	-	-	72½c. per doz. ex Montreal
2 lb. English Garden Peas	-	-	-	-	67½c. per doz. ex St. Catharines
2 lb. Early June Peas	-	-	-	-	77½c. per doz. ex Montreal
2 lb. Early June Peas	-	-	-	-	72½c. per doz. ex Simcoe

DRIED FRUITS

Valencia Raisins.

Grustan Finest Off-Stalk	-	-	-	-	-	5c. per lb.
Grustan Finest Selected	-	-	-	-	-	5½c. per lb.
Grustan Four-Crown Layers	-	-	-	-	-	6c. per lb.
<hr/>						
Fine Hallowi Dates	-	-	-	-	-	3½c. per lb.
Fine Filiatra Currants, in half-cases	-	-	-	-	-	8c. per lb.
Choice Evaporated Apricots	25 lb. boxes	-	-	-	-	10c. per lb.
Choice Evaporated Peaches	25 lb. boxes	-	-	-	-	8c. per lb.
Choice Evaporated Pears	25 lb. boxes	-	-	-	-	8c. per lb.
<hr/>						
Santa Clara Prunes, 90/100	25 lb. boxes	-	-	-	-	5c. per lb.
Santa Clara Prunes, 70/80	25 lb. boxes	-	-	-	-	6c. per lb.
Santa Clara Prunes, 40/50	25 lb. boxes	-	-	-	-	7c. per lb.

HUDON, HEBERT & CIE., MONTREAL.

THE SEASON IS HERE - - HOW IS YOUR STOCK?

WE CARRY A FULL LINE OF

Libby, McNeill
& Libby,
CHICAGO.

CANNED MEATS

W. CLARK,
MONTREAL.

Special Prices on Round Lots Direct from Factory.

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE GROCERS, Etc.

TORONTO, ONT.

A FLY-PAPER MAN'S FLIGHT.

THE Advertiser, London, says: "The old proverb, that 'there's many a slip,' was last night demonstrated to the complete satisfaction—or rather dissatisfaction—of Bailiff Burns. The officer since last November has been looking for Arthur Smith, a fly-paper manufacturer, who seems to have imbibed into his system some of the 'flyness' associated with his wares. Smith was wanted on two commitments—one in default of payment of a judgment for \$181.06, dating from November last, and the other for \$47.24, dated March 22, of this year. In addition, the bailiff had a sheaf of judgment summonses which he wished to serve on Smith. Smith, however, has been as solicitous in keeping out of the bailiff's sight as the latter has been in endeavoring to locate him. It was not till last night, however, that the officer succeeded in getting hold of Smith, and then it was only for a short time.

"About 9.30 p.m., the bailiff's keen eyes noted a light in an upper window of a building near the site of the new opera house, where Smith's fly-paper factory has of late been situated. The bailiff at once secured two city policemen to guard the stairway, and himself proceeded upstairs. There he found Smith, and the latter at once agreed to go with the officer, asking

only that he first be allowed to visit the Talbot street residence of a lawyer, who, Smith claimed, had some money belonging to him. To this the bailiff assented, and the prisoner and the three officers at once sallied forth. The lawyer was not at home however, and the quartette started south on Talbot street, Smith walking with Bailiff Burns and the two policemen walking only a step behind.

"At the corner of Talbot street and Queen's avenue, Smith asked the bailiff for a match. The officer obligingly produced his matchbox, and, as he was occupied in replacing it in an inside pocket, Smith turned and ran east. The two policemen were instantly in chase, with Bailiff Burns following at a slower pace, but Smith was too fleet. The bailiff called vehemently upon the policemen to use their revolvers, but this they refused to do. His pursuers kept him in sight along Queen's avenue and up Clarence street, but after following him through the park, they lost him at the northeast corner. Smith is still at large.

"This is not the first time that Smith has made his escape from Bailiff Burns. Nearly two years ago the bailiff was conducting Smith from the county buildings to the gaol, when the latter passed through a door, closed it in the officer's face, and decamped. He was chased up the river bank, but eluded

his pursuers. The family reside on Adelaide street, near St. James street. Pte. Robert Smith, killed at Paardeberg, was a brother of Arthur Smith."

TRANSIT IN BOND.

A United States Treasury Department circular, dated Washington, D.C., April 26, 1901, says:

Article 717 of the Customs regulation of 1899 provides that all merchandise entered and exported to British North America, when the transportation is made through the United States, whether by land or by water, unless conveyed in sealed cars, shall be corded and sealed. The requirement, heretofore enforced, that such merchandise, when destined to other portions of the Dominion of Canada than the Northwest possessions, shall be forwarded in cars specially appropriate for the purpose and secured with Customs fastenings, is hereby modified, and collectors are instructed, in instances where a sufficient number of packages of such merchandise to fill an entire car is not available, to allow such packages to be forwarded, by bonded routes, when properly corded and sealed, in cars not secured by the prescribed Customs fastenings. This ruling will apply to merchandise passing through the United States from places in the Dominion of Canada, for exportation via the seaboard, as well as to goods arriving at the seaboard and destined for places in said Dominion. In all other respects the existing regulations will continue to be observed.

PERSONAL MENTION.

Mr. Robert Henry, Brantford, was in Toronto on Tuesday. Mr. Henry will shortly take up his residence in Detroit.

THE RED LABEL

WAS FIRST USED BY

LEA & PERRINS

for Worcester Sauce, now there are scores of imitations on the market. To protect themselves and the public "Lea & Perrins" have adopted one with their signature written in **White** across it. Look out for it.

J. M. DOUGLAS & CO., Canadian Agents, - MONTREAL, QUE.



SUNKEN TREASURES.

Who is going to get all the money lost on the turbulent seas of business? Money lost in the mercantile business can never be recovered. Once wasted and given away on unreliable scales, it is lost forever. There are divers reasons why you should use the **MONEY-WEIGHT SYSTEM**:

- First—Because it is a system.**
- Second—Because it saves over-weight.**
- Third—Because it pays for itself.**
- Fourth—Because it avoids errors in calculation.**
- Fifth—Because it is sold on such easy terms.**

NEARLY ONE HUNDRED THOUSAND IN USE.

THE...

Computing Scale Company,
DAYTON, OHIO.

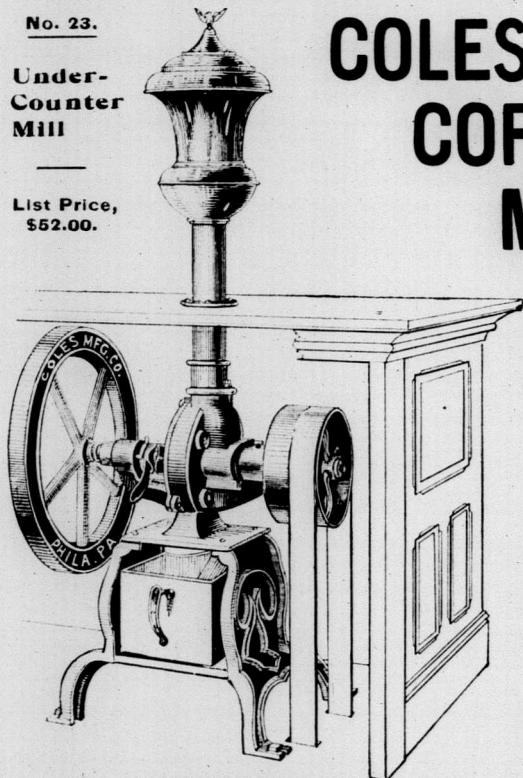
Moneyweight Scale Co., No. 47 State St., Chicago, Ill.
Moneyweight Scale Co., Nos. 50 and 52 Franklin St., New York, N.Y.

J. B. Poirer, Dist. Agent, No. 1662 Notre Dame St., Montreal, Que., Can.
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No. 23.

Under-
Counter
Mill

List Price,
\$52.00.



COLES COFFEE MILLS

None better for
Granulating or
Pulverizing.

Our mills will
Pulverize with-
out heating Cof-
fee.

Every Coles
Coffee Mill has a
Breaker that
breaks the Coffee
before it enters the
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ducing wear of
grinders.

**A GREAT
LABOR-SAVER.**

**Our Grinders
wear longest.**

Agents
TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N.B.
FORBES BROS., Montreal.
GORMAN, ECKERT & CO., London, Ont.

**COLES MANUFACTURING CO., PHILADELPHIA,
PENN'A.**

Canadian Grocers will find in

Rowntree's

ELECT Cocoa

a most welcome and profitable addition to their stock; one that will make and keep customers.

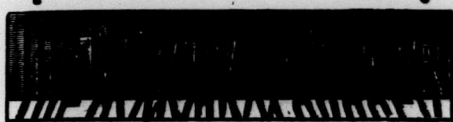
Its great economy (requiring about one-half the quantity of other Cocos to produce a beverage of equal strength), its easy digestibility making it readily assimilable to the most delicate constitution, its fragrant aroma and its delicate flavor all combine to make it one of the most popular and satisfaction-giving Cocos on the market.

As a warmth-giving, nourishing and flesh-forming food beverage, Rowntree's Elect Cocoa can be heartily recommended.

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THE HUDSON'S BAY CO., WINNIPEG.

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WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

STEAMSHIP DEAL AND CANADA.

THE big steamship deal appears to have excited an interest scarcely less general than the famous steel and iron consolidation which Mr. J. Pierpont Morgan brought about a short time ago.

While it is doubtless true, as some allege, that the importance of the deal is exaggerated, one cannot ignore the fact that it is important and that its very uniqueness naturally creates in it a greater interest than would otherwise be attached to it. At the same time, however, the deal is not as comprehensive as a good many people seem to think. The Leyland Line has not been bought out and out by the United States capitalists whom Mr. Morgan represents. What they have done is to secure the controlling interest. According to a statement of Chairman Ellerman at the annual meeting of the Leyland Steamship Co., held a few days ago, the deal left the company English, the boats will be worked by Englishmen, and would fly the English flag. Seeing that Mr. Morgan and his fellow capitalists have the controlling

interest, no one can say, however, what might eventually be done.

It is considered certain that the deal also includes the Atlantic Transport Line. If it is true, it includes 76 steamers, of an aggregate of 353 465 tons gross, not to mention eight new steamers building for the Atlantic Transport Line.

Canada is not without direct interest in the deal, as five steamers of the Leyland Line last summer plied regularly between Montreal and Antwerp. These steamers are the Albanian, tonnage 2,930; Almerian, tonnage 2,984; Assyrian, tonnage 2,899; Belgian, tonnage 3,740, and Mexican, tonnage 4,202. The Belgian, which is a new boat, and the Mexican were only put on the route toward the end of the season. The Leyland Line last season also maintained a new service from Quebec to Liverpool, the steamer Albanian taking the first cargo of grain from the former port shortly before the close of navigation.

Some concern has been manifested lest the deal would lead to the withdrawal of the line of steamers from the Montreal route, but the following paragraph from The New York Journal of Commerce, of May 4, would indicate that the contrary is the intention:

The Morgan purchase includes the various Leyland services, except that between Liverpool and the St. Lawrence. A private cable yesterday stated that for five days the Leyland Line held off for the Canadian business, insisting that they should be permitted to run their steamers to Portland, Me., if not to Boston, during the time that navigation on the St. Lawrence is closed by ice. A compromise was effected, whereby Portland was omitted and the demand for a Canadian route granted. This means that for eight months of the year the Leylands will maintain a passenger and freight service between Liverpool and Montreal, with a call at Quebec.

A paragraph which appeared in the pamphlet on the export trade of the port of Montreal for 1900, compiled by the commercial department of The Montreal Gazette and issued shortly after the close of navigation last year, may be opportunely quoted here. In part, it reads as follows:

The Leyland Line have maintained a regular line of steamers from Montreal to Antwerp direct * * * and as these boats were despatched at regular intervals, without calling at intermediate ports, they have been fully appreciated by importers and exporters, and it is expected that next year the fleet will be still further increased with sailings almost every week.

What effect the deal will have on the expected increase in the number of steamers on the Montreal-Antwerp route this season remains to be seen. Fortunately, the outlook at present is not for a decrease.

THOSE DAMAGED TEAS.

WE are glad that our remarks last week on the recent sales of Japan tea were appreciated, and at times applauded. We are still more pleased that they are being acted upon.

Tea is an article that is highly susceptible to damage, and certainly must be regarded with suspicion if it has been stored anywhere near a fire. The merchant who sells tea that has passed through a fire is putting a match to his reputation magazine. Most merchants do not need to be told this. The best tea houses either refused to attend the auction sale in Montreal two weeks ago, or if any of them did buy, we understand they are falling back upon the provision which the insurance companies inserted in the contracts, refusing to take the stuff, because it is not satisfactory.

It is said that there was tea sold there that was damp, musty and mouldy. What reliable merchant would handle such stuff? Smoke is enough to damage tea, not to mention water-soaking.

Next week there is to be another sale of teas that were not sold or that were sold and afterwards refused. Our counsel to the trade does not need repetition. We have only to say that the best tea experts will not be found facing the auctioneer.

The man in the trade who does business at these sales seems to us to be cutting his own throat. He certainly will complain if the price of tea falls, and yet he is just doing the thing that will bring about a decline in the market. The trade should try to keep these goods off the market entirely, and the only way to effect this desideratum is to refuse to buy them. This comes rather hard on the insurance companies, but they are in the loss-sustaining business and, much as we may sympathize with them, we cannot see that there is anyone more fitted to bear the brunt of the disaster. Certainly, if all these damaged teas go on the market, the depression that will be introduced into the tea market will involve a much greater loss than if it were confined to the insurance companies.

Spring winds remind the grocer that the time is at hand for the spring clean-up of the store premises.

ARE RAILWAYS RESPONSIBLE TO SHIPPERS FOR LOSSES?

A MATTER of the utmost importance to every man who ships merchandise has just been brought to the attention of the Toronto Board of Trade by Mr. P. C. Larkin, of The "Salada" Tea Co.

In the conflagration that visited Ottawa over a year ago, it will be remembered that the freight sheds of the Canadian Pacific Railway were destroyed. Those who had goods in the freight sheds at the time made, in due course, a claim upon the railway company for compensation. The railway company requested them not to press their claims, as it had entered suit against the insurance companies.

The shippers accordingly complied with this request. And this week they were astonished to receive a letter from the Canadian Pacific Railway notifying them that, as it (the railway company) had lost its suit against the insurance companies, it was not responsible to the shippers whose goods were destroyed by fire in the railway freight sheds. The railway, however, signified its willingness to pay an amount equal to 50 per cent. of the loss. Attached to each letter was a slip of paper on which was printed an extract from the judgment of the court. It read as follows:

That fire was an overwhelming catastrophe, not arising through any negligence in any sense attributable to the defendants, but arising on the property of others, and sweeping down upon their property with such irresistible suddenness and force as no reasonable human forethought could have guarded against; nor could any reasonable efforts have prevented the great destruction and loss it caused them (the C.P.R. Co.) among many.

As manufacturers and merchants had, heretofore, considered that transportation companies were responsible for the delivery of the goods placed in their hands, the announcement of the Canadian Pacific Railway came to them like a bolt out of a clear sky.

The matter is of such manifest importance that it should not be allowed to rest, for it opens up a vista of several important questions.

Nothing is said in the judgment in regard to the responsibility of the transportation company to the shipper. It deals only with the responsibility of the insurance companies to the transportation company. But even in this particular it is not without

interest to every man that insures his property. Certainly the fire was not due to any carelessness of the railway company. But is payment from an insurance company only to be obtained when carelessness can be traced to the insured? It is absurd to conceive of any such law. And yet, on the face of the judgment quoted, it was upon that plea that the insurance companies are exempted from payment of losses on the goods destroyed in the fire at the railway company's freight shed in Montreal.

It is possible, however, that the insurance policy was a special one. Else how could ever such a judgment be given?

But if the policy is a special one, and such as would relieve the insurance companies, that does not to our mind relieve the railway company from responsibility unless the ideas of shippers and others as to the responsibility of transportation companies have been resting on a foundation of sand.

If the railway companies are not responsible for loss by fire, why should they be responsible for losses created by other means not attributable to their carelessness, say, for instance, the misplacing of a rail by some miscreant which results in the destruction of merchandise as well as rolling stock?

We are pleased to see that the matter has been submitted to the Toronto Board of Trade, and it is to be hoped that it will probe to the very bottom the questions entailed.

OPENING PRICES OF SALMON,

Prices have been issued on new season's pack of canned salmon. On the Fraser river the prices are again being regulated by an association, and the figure fixed for sockeye packed on that river is \$4.60 per case f.o.b. the Coast. This is 40c. per case below the opening figures of 1900, although as high as \$6 per case was paid during the season.

The prices of good sockeye fish packed on the northern rivers and inlets are being quoted at \$4.10 to \$4.25 per case. This is a reduction of about 25c. per case, compared with the opening figures of last year.

Some business has been done at the figures named, and some orders have been placed at open figures.

THE CANNED GOODS SYNDICATE.

JUST as we go to press we are informed that the canned goods scheme has gone through.

To what extent the scheme has been modified from that originally floated, we cannot say. As originally floated it was to be conditional upon all the factories in Ontario being a party to it; but we are informed that at least two concerns, The Ontario Pure Food Co., Limited, St. Catharines, and The Wentworth Canning Co., Hamilton, are not in the deal.

THE SUMMER FRUIT TRADE.

TO many grocers the principal feature of business during the summer months is the fruit trade. Not only is the aggregate volume of this business large, but the margin of profit is so good and the turnover so frequent that the income derived from it necessitates the outlay of but a small proportion of capital as compared with the amount necessary to earn an equal profit in general groceries.

But, like almost everything else that is worth having, this trade is only a profitable one to the grocer who brings able and well-directed energy into play. The fruit business is closely associated with the grocery trade, yet there is sufficient distinction to cause many consumers to buy all their fruit in a different store to that where they get their regular groceries. The cause of this generally is that their regular grocer may spasmodically order a stock of the former but does not regularly keep in stock a full line, so that his customers can get anything they desire, while the store they go to is not only continually supplied with the regular lines of fruit, but makes a specialty of fancy, high-priced lines.

It is not easy to build up a fruit trade without loss at first, for the simple reason that most lines, if not disposed of quickly, depreciate greatly in value or "go bad" altogether. But it can be done. And now is the time for the grocer who has not made a specialty of winter fruits to lay the foundations of a good summer trade. The demand for bananas and pineapples is steadily growing, and, with the other lines now on sale, should be enough to prepare customers for native berries, which will be on sale in a few weeks.

INERTIA OF THE DEPARTMENT OF COMMERCE.

ONE does not hear much these days of the Department of Trade and Commerce. By the monthly report of the Department, which is issued from two to three months after the month whose trade it deals with is passed, we are reminded that it is not dead, and by the Auditor General's report we are reminded that it is still a charge upon the revenue of the country. Were it not for these two reminders we certainly would never know that the Department had an existence.

Judging the Department by its fruits, it is simply a sinecure, as far as its fulfilling the purposes for which it was created are concerned.

It was called into being, as its name indicates, for the avowed purpose of devising ways and means of developing the trade and commerce of the country; but it has scarcely yet done anything to warrant its existence. It has certainly done something; but it has not yet done anything that could not have been done just as well under the supervision of one of the other Departments, say, for instance, the Department of Customs.

This unsatisfactory state of affairs is not because the Department has no reason for its existence; it is simply and solely because the Department has been badly administered.

The present head of the Department, Sir Richard Cartwright, is a man whom we have always rated above the average politician. His experience in Canadian politics is wide and his attainments are many. And in their attacks upon him his enemies have never called into question his ability. The point of attack has been his economical doctrines or his alleged inconsistencies at times in regard to them. But as Minister of Trade and Commerce he has been a failure, a decided failure.

We refuse to believe that Sir Richard is a failure because he lacked the inherent qualifications to administer the Department. With his intelligence, his experience and his scholastic attainments we believe that there are few in this country who could have done better than he had he applied himself to the task. But therein lies the trouble. He has not applied himself. His

administration is, therefore, all the more worthy of condemnation.

It is well known that the office was not one of his own choosing. He was merely assigned it because he could not be ignored in the formation of the Laurier Cabinet in 1896. Sir Richard was unpopular with the business men, and it was considered unwise to place him in charge of the Finance Department. For political exigencies it might have been a good move, but for the business necessities of the country it has been a decidedly bad one.

Whether it be due to unsatisfied political ambition or not we cannot say, but one thing is certain, his administration of the Department of Trade and Commerce has been characterized by ennui of a most positive type.

It must be acknowledged that such members of the Government as Messrs. Paterson, Fielding, Mulock and Tarte have exhibited most commendable energy in the administration of their respective departments, whatever may be our views as to the general policy of the Government of which they form a part. And it is only to be regretted, for the good of the country at any rate, that the same cannot be said of Sir Richard Cartwright.

He has been tried and found wanting. And the necessities of the trade and commerce of the country demand that he give place to someone of business experience and ambition to make the Department of Trade and Commerce what it really should be—one of the most important and aggressive parts of the Government machinery.

We cannot afford to wink at drones in the administration of the Department of Trade and Commerce whatever we may allow in any other.

MANITOBA'S NEXT CROP.

The C.P.R. and N.P.R. have prepared their May reports on crop indications in Manitoba. The outlook is promising. In nearly every district the reports show that the acreage is greater than last year, the increase ranging from a few acres to 40 per cent., the average increase being placed at 10 per cent.

Even more satisfactory, however, are the

reports as to the condition of the crops. In many districts from 75 to 80 per cent. of the crop is in the ground; in others, seeding is from one to two weeks later than a year ago. But the weather has been favorable in practically every section, and, as there is abundance of moisture in the ground, the reports unite in the confidence that next year Manitoba will produce a harvest much in excess of that of last year.

THE SITUATION IN LARD.

STATISTICS compiled by the Chicago Board of Trade show that, in spite of the high prices prevailing on lard the world over, the consumption continues in undiminished ratio. Stocks held at the world's ports are now given for May 1 as 150,107 tierces, against 169,712 tierces for April 1, showing a decline of nearly 20,000 tierces for the month, a reduction of nearly 12 per cent.

Stocks of lard are now much smaller than they have been for a number of years. At this time last year, the estimates showed 250,097 tierces; in 1889, 379,730 tierces, while, in 1897, there were 543,309 tierces accounted for. Stocks are now less than one third of what they were at the corresponding date in 1897.

We can readily believe that the inference to be drawn from these statistics is reliable, for there is a very marked scarcity of lard on the Canadian market. Not only are supplies not forthcoming as freely as they might be, and generally are, but prices continue to advance. One of our large pork-packing firms, which does both a wholesale and retail business, has temporarily given up the wholesale lard trade entirely, being able to produce only sufficient for its retail trade. In a wholesale way, the lowest price of lard in Montreal is \$2.25 per pail, against \$2.20 last week.

The present strength of the provision market cannot, of course, continue forever. Farmers are now getting such a high price for their pigs that the capacity of the pens will be much increased by next fall, and there will be much more stock forthcoming. But at present the country seems to have been swept bare, both here and in the United States, and the scarcity can hardly be appreciably relieved till autumn.

Meanwhile, dealers are buying only enough pork and lard for their immediate requirements. In Montreal short cut pork is worth \$20 a barrel, and heavy mess \$22 to \$22.50.

PETROLEUM IN CANADA.

THE United States Consul General at Montreal sends, under date of April 15, the following interesting account of the petroleum industry in Canada:

"The production of petroleum in Canada is practically confined at present to the counties of Lambton, Kent and Bothwell, in the southwestern part of the Province of Ontario. The town of Petrolia, in Lambton county, is the centre of the principal district of production, while the work of refining is carried on in Sarnia, about 14 miles distant, the crude oil being pumped through pipes to the refineries. In this Ontario oil district, there are about 9,000 oil wells in operation, and the average monthly yield is nearly 60,000 bbls. The ratio of crude petroleum to refined oil is about 100 to 40, so that more than two barrels of petroleum are required to make one barrel of refined oil ready for household use. The process of manufacture is complicated, and an expensive plant is required. The oil is first distilled from the petroleum, the latter being dark in color. The distilled oil is then refined, and, lastly, it is bleached or clarified. From the mud-colored petroleum, an illuminating oil as clear as water is obtained. It is then ready for shipment in barrels or tanks.

"The oil is in every case found in the carboniferous limestone, and the different producing areas present local dome structures on the main anticlines, which afford good reservoirs for the accumulation of oil.

"The oil is pumped from an average depth of 465 feet.

"In 1899, there were produced in Canada 11,883,627 gallons of illuminating oil of a value of \$1,197,870. The production of that year was equivalent to 748,667 barrels.

"During 1899, there were imported into Canada oils to the value of \$1,408,000, upon which duty was paid to the amount of \$589,000. This included illuminating oils, animal oils, and vegetable oils. The larger portion of the total importation was made up of coal and kerosene oils, several grades used in Canada coming from the United States. The importations of linseed oil were also very large, running up to \$332,000 in value, exclusive of the duties, which amounted to \$64,000 upon this one article. Lubricating oils are also very largely imported, the value of the imports in 1899, including duty, being upward of \$100,000."

INTO NEW PREMISES.

Leeder & Parsons, general merchants, Quyon, Que., are moving into new premises which have been made thoroughly up-to-date. A plate-glass front, new shelving, counters, etc., have been installed, and a

circular glass office is being built in the centre of the store. As the store is much larger than their former one, the firm have put in about \$10,000 worth of new stock.

TORONTO GROCERS TO MEET.

There will probably be a big attendance at the meeting of the Toronto Retail Grocers' Association in St. George's Hall next Monday evening. In addition to the trading-stamp and early-closing questions, it is likely that the discussion regarding the annual outing will be warm. The proposal to buy paper bags in syndicate will also be considered, it having been decided at last meeting that all members who would like to place orders at the reduced rate should attend the meeting next Monday prepared to place their orders. Everything considered, the meeting should be one of the most interesting of the year.

VICTUALLERS' ASSOCIATION TO EXTEND

There was a large attendance at the regular meeting of the Licensed Victuallers' Association of Montreal on Wednesday last week. President Wilson was in the chair.

The most important business of the meeting was the consideration of a request from 79 liquor dealers in St. Henri and Ste. Cunegonde for admission into the membership of the association. It was decided to admit them and to endeavor to form a Provincial association in Quebec.

NEW CHEESE FACTORIES.

New cheese factories are to be operated at Eldon, Tyne Valley, Kinkora and Summerside, P.E.I., this summer. They will be under the management of F. McNeil, L. Adams, Mr. Murphy and L. Jenkins. The buildings are now being erected.

IN HIS TEMPORARY WAREHOUSE.

E. D. Marceau is now comfortably settled in his temporary quarters at 279 St. Paul street where he is now in a position to supply the wants of all his customers.

The John R. Williams Co., Kingston, Ont., have been incorporated with \$25,000 capital stock.

Geo. E. Corbitt, grocer, coal dealer, etc., Annapolis, N.S., is advertising his store and warehouses for sale.

Dr. E. H. Horsey, M.P., Benj. Allen, W. P. Telford, John Armstrong and C. Eaton, all of Owen Sound, Ont., have been incorporated with \$100,000 capital stock.

Van Camp's CONCENTRATED SOUPS

New varieties just arrived:

VERMICELLI-TOMATO
PEA BEAN
JULIENNE

WARREN BROS. & CO.
TORONTO.

"Chief Keokuk"

Pickles and Condiments.

"Montrose"

Tomatoes, Peas and Vegetables.

SOLD ON THEIR MERITS.

KEOKUK PICKLE CO.

KEOKUK, IOWA, U.S.A.

ALMOST...

every merchant in Canada has customers who are miserable in body and mind because they do not eat proper diet.

"SUPERIOR GLUTEN FLOUR"

CURES.

Without proper food no medicine will avail in cases of Dyspepsia, Obesity, Constipation, Kidney and Liver Troubles, or Diabetes. Samples and prices on application to

E. A. SHOEBOTHAM,
Canadian Agent, LONDON, ONT.
NOTE.—Canadian agencies solicited.

**Shredded Whole
Wheat Biscuit**

For sale by all
Wholesale Grocers.

J. HEWITT, Agent
61 Front St. E., TORONTO.

COWAN'S

Hygienic Cocoa

Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO



Tickles the Palate

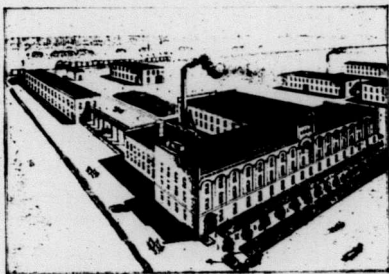
Pleases the consumer by its delightful, smooth and lasting flavor. There's a certain something that makes it popular—indispensable for table and pickling purposes. That something is

QUALITY

IMPERIAL is sparkling, clear as crystal, full-flavored and uniform—the high art of vinegar-making realized.



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THE WALKERVILLE MATCH CO., LIMITED

Manufacturers of the Celebrated

Maple Leaf, Crown,
Knight and Imperial
Parlor Matches



The well and favorably-known
Hero and Jumbo
Sulphur Matches

Our Leaders that give the dealers a big profit: { Imperial Parlor, 1,000 matches, to retail for 5 cents.
Jumbo Sulphur, 1,000 " " " 5 "

Our goods are put up in neat and attractive packages, and are for sale by all first-class grocers.

Every Can of
"Kent"
Baked
Beans

is exactly right. They are ready to use. A few minutes' warming—that is all they need. They are seasoned sufficiently to be eaten just as they come out of the can. If you are not already handling them you are missing a "good thing." Write us for a "sample."

The Kent Canning Co., Limited, Chatham, Ont.

"You put it in the cup" to determine its worth---

same as a goldsmith would put a piece of gold into the crucible to determine its standard. We are quite contented to abide by your judgment on an infusion of

"SALADA"

Natural Leaf Ceylon Green. There can be only one result, **and that in its favor.**

Sealed Lead Packets only.
NEVER SOLD IN BULK.


Retails at
25c. and 40c.

SAMPLES 'N APPLICATION.
"Salada," Toronto, Montreal.

POPULARITY BRINGS TRADE!

..Celluloid Starch

is more popular than ever. Why bother with the "Just-as-goods?"

The Brantford Starch Works, Limited,  BRANTFORD, ONT.

"MAPLE LEAF," A New Biscuit
VERY PRETTY DESIGN.

We are the only manufacturers of the "Maple Leaf." Try them. We will endeavor to have something new quite frequently. New goods like this help your trade.

The Canada Biscuit Company, Limited
Cor. King and Bathurst Streets,  TORONTO

MARKETS AND MARKET NOTES

INFORMATION FOR BUYERS.

If any reader wishes to know where any article can be purchased in Canada or abroad, a letter to the Editor will probably place him in communication with the seller.

ONTARIO MARKETS.

Toronto, May 9, 1901.

GROCERIES.

ALTHOUGH trade is, on the whole, quiet, the wholesale grocery market is rather more interesting than it was a week ago. This is due to several causes. Sugar, for instance, has advanced 5c. per 100 lb. Then opening prices are being named for next season's pack of canned salmon. The tea market has also opened in Japan, while cable advices report advances in both currants and Valencia raisins. The demand for canned goods is, if anything, a little better and prices are unchanged. We hear of one good transaction in canned tomatoes this week, 1,000 cases being concerned. Rumor also has it that the syndicate scheme has gone through although not all the canners have become a party to it. The demand for canned fruits has fallen off during the past week. Sugar is only in moderate demand. There is scarcely anything being done in either syrups or molasses. There is not a great deal doing in teas, and the market in London, England, is rather easier on medium and low grades. Currants are meeting with a fair demand. The same can be said of prunes, but Valencia raisins are still quiet. A moderate business is being done in rice and tapioca.

CANNED GOODS.

The feature of the canned goods trade this week is the naming of opening prices by the packers for next season's canned salmon. These prices are from 15 to 25c. lower on Northern River fish and 40c. lower on Fraser River fish. The price of the pack on the Fraser River is again being regulated by an association. There is not yet much disposition to do business, although some orders have been secured, particularly in cases where prices are guaranteed. Locally there is just a moderate demand for sorting-up lots of canned salmon at old prices; namely, \$1.60 to \$1.65 for Northern River fish and \$1.75 to \$1.85 for Fraser River sockeye. In

canned vegetables the demand is perhaps on the whole a little better than it was a week ago, and, if anything, the tone of the market is steadier, due, perhaps, partly to the rumor that the syndicate scheme has been carried, the one or two factories who have refused to be a party to it having been left out. We hear of one sale of a thousand cases of canned tomatoes at 75c. Toronto; the ruling price to the retail trade for tomatoes of good quality is 75 to 80c., and for peas and corn, 70 to 75c. The demand for canned fruits has fallen off, which is to be expected, with fresh green fruits coming on the market from the South. The demand has improved for canned meats, and a fair sorting-up business is being done. Lobsters are in limited demand at \$3.25 for 1-lb. talls, \$3.50 to \$3.75 for 1 lb. flats, \$1.75 to \$1.80 for ½-lb. flats and \$4.75 per dozen in glass packages.

COFFEES.

The coffee market has again taken an easier turn, and the prospects for immediate

See pages 29 and 30 for
Toronto, Montreal, and St.
John prices current.

improvement in prices are not considered promising; speculation in the outside markets continues to drag. The bearish influences are heavy receipts in the primary markets and heavy stocks generally. Retailers are also buying very sparingly. Local quotations for green Rio coffee are still as follows: No. 7, 8¾c. per lb.; No. 6, 9c.; No. 5, 9¼c.; No. 4, 9½c.

SYRUPS AND MOLASSES.

The market is without special interest in either of these lines, the demand being quiet. We quote sugar syrup at 30 to 32c. for medium and 35 to 37c. for bright. Corn syrups, 2¾ to 2⅞c. in bbls., 3c. in kegs, and \$1 to \$1.40 in pails. The ruling price for New Orleans molasses is 23 to 27c.

SUGAR.

The long expected advance in the price of sugar has at last taken place. The refineries are marking up their quotations 5c. per 100 lb. in all grades of sugar. The price in Toronto for Montreal granulated is now \$4.78 and for Acadia \$4.73. Yellows run from \$3.93 to \$4.58 per 100 lb. Prices in the United States have advanced 10c. per 100 lb. The advances in refined

sugars are due to the strong position of the raw market which has advanced materially of late. Locally, the demand for sugar is not large. The trade having not yet apparently disposed of the sugars which they bought so freely a month ago, when the market took a more favorable turn. The receipts of sugar in the United States last week were 39,539 tons and the meltings were 33,000 tons. The total stocks of raw sugar in Europe and America at the close of last week were 2,330,839 tons, against 2,074,540 tons a year ago, and 2,100,037 at the even date of April 1900. The buying of refined sugar in the United States has been pretty free during the past week.

RICE AND TAPIOCA.

The situation remains much as before, the demand being fair for rice and light for tapioca. We still quote standard B rice at 3¼ to 3¾c., and tapioca at 4¼ to 4½c. per lb.

SPICES.

The position of the spice market continues satisfactory. According to mail advices to hand the exports of black pepper from Singapore and from Penang for the four months of the year were, 1,300 cwts. less than for the same time a year ago. The prices continue firm for pepper. Advices in regard to ginger state that the market is firm with every indication of prices going higher. Advices from New York and London are both unanimous in this respect. Nutmegs are also firm.

TEAS.

The most interesting feature in regard to the tea market is the opening of the market in Japan. There is, however, quite a difference in the tenor of the reports which have been cabled. In some instances it is stated that the market has opened lower than last year, while two cablegrams, which THE CANADIAN GROCER has seen, state that the prices opened at the same figures as last year. One of the cablegrams, in addition to its reference to prices, stated that the quality of the tea is better than last year, and that offerings are light. In Indian and Ceylon teas there has been a fair business done during the past week, although buyers do not appear to be as keen as they were a week ago. The buyers are chiefly the package teamen. One of the features of the market during the past week has been the offerings of tea held by a certain western house at rather attractive

prices. The quality of the Indian and Ceylon tea coming to hand shows steady improvement. Mail advices from London, England, under date of April 26, state that the bidding for Indian teas is not as brisk as during the previous week, and that occasionally irregularity was to be noted in prices. There was, however, a good competition for some fine liquoring parcels from Assam. The quantity of Indian brought forward to the auction showed some decrease. In Ceylon teas, however, the quantity brought to the auction was large. This proved a severe strain on the market, and broken pekoes were more depressed than whole leaf teas, and frequently sold at distinct declines. The firmest grades were teas for price. Not much inquiry has been experienced this week on the local market for Ceylon green teas.

FOREIGN DRIED FRUITS.

CURRENTS—The strength in the currant market noted last week has further developed and prices, according to a cable received on Tuesday, are 3s. higher in Greece, making a total appreciation in value of 5s. per cwt. for the past two weeks. The cable also stated that the market was rapidly recovering on the small stocks remaining in Greece. The demand for currants on the local market during the past week has been fair considering the high prices ruling. Quotations, locally, remain much as before. Provincials are quoted at 8c.; Filiatras at 8¼ to 9½c.; Patras at 9¼ to 10½c., and Vostizzas, 11½ to 12½c.

VALENCIA RAISINS—Valencia raisins have also taken a turn for the better, a cable received in Toronto from London reporting a sharp advance in the value of sound fruit. It will be remembered that the weakness of the market in London was due to the large quantity of poor quality fruit thereon. Locally, trade is quiet and prices unchanged. We quote: Fine off-stalk, 6½ to 7½c., and selected, 7½ to 8½c.

PRUNES—The demand for prunes is just fair and quotations rule the same as a week ago. We quote Californian prunes as follows: 30 40's, 8 to 8½c.; 40-50's, 7½ to 8c.; 50 60's, 7 to 7½c.; 60 70's, 6½ to 7c.; 70 80's, 6 to 6½c.; 80 90's, 5½ to 6c.; 90-100's, 5 to 5½c.

CALIFORNIAN EVAPORATED FRUITS.—There is just a moderate business being done in apricots and peaches. We quote as follows: Apricots, 11¼ to 12¼c. per lb., in 25-lb. boxes; peaches, 8½ to 10c. per lb. in bags, and 10 to 12c. in boxes, according to quality.

DATES—These continue quiet. We quote: Hallowees at 4 to 4½c., and Sairs at 3½ to 4c. Package dates are quoted at 5½ to 6c. for 1 and ½-lb. packages.

FIGS—There is a little doing in mat figs at 3½c.

GREEN FRUITS.

Each week brings an improvement in the demand for the majority of lines. Lemons are none too active, but are exceedingly

firm, as New York prices have advanced. Bananas are in excellent demand. The general range for No. 1 bunches is \$1.65 to \$1.75. Californian navel oranges are still in good request, the best sizes bringing \$3.75. Valencias are steady and unchanged. As the stock bought at the fruit sales in Montreal on Wednesday will not be to hand till next week, prices are not yet ruled by the basis laid down there. The sale of cocoanuts and pineapples continues to improve steadily, but there is no change. Strawberries are 2 to 3c. easier, the quotation now being 18 to 20c. per quart. The quality is improving. Tomatoes are offered more freely, and as prices are down to \$3 to \$3.50, a decline of 50 to 75c., there is a good movement.

COUNTRY PRODUCE.

EGGS—The indications are that the number of eggs put into pickle this year will greatly exceed that of last year. Prices are lower than a year ago, but are considered too high by several houses, which are, nevertheless, buying freely. We quote the jobbing price 10¼ to 11c., the latter being the general figure.

BEANS—There is not much doing. Prices are steady. We quote \$1.60 to \$1.65 for hand-picked, and \$1.50 to \$1.60 for primes.

HONEY—The movement is light but as stocks are small, prices are steady. We quote 10 to 11c. for extracted clover, and \$2 to \$2.50 for clover comb.

DRIED APPLES—There is practically nothing doing. We quote nominally 5c. for evaporated and 3 to 3½c. for dried apples.

MAPLE PRODUCT—Another decline of 5c. is noted, and some houses are selling fully 10c. below last week's quotations. The range for pure stock is quoted as follows: New syrup, 80 to 85c. per wine gal.; \$1.05 to \$1.10 per Imperial 1 gal. tin; \$1 to \$1.05 per gal. for Imperial 5-gal. tins; new sugar, pure, 12½c. per lb.; mixed, 9 to 11c.

BUTTER AND CHEESE.

BUTTER—The market continues weak. Fodder butter is still plentiful, and jobbers find difficulty in keeping the market well cleaned up. Prices are unchanged, though some inferior large dairy rolls have sold below present quotations. There are practically no creamery boxes on the market. We quote: Dairy prints, 14 to 15c.; rolls, 12 to 14c.; second grade tubs, 11 to 12c.; creamery prints, 18 to 19c.; boxes, 17 to 18c.

CHEESE—Old cheese continues firm at 9¼ to 10c., new fodder cheese is offering at 8¼ to 9c. The principal demand is for old cheese.

VEGETABLES.

Receipts continue to increase almost daily, and prices are gradually falling. We quote: Cucumbers, 75c. to \$1 per doz.; celery, 75c. to \$1; cabbage, 50 to 75c.; asparagus, 65 to 75c.; radishes, 25 to 30c.; rhubarb, 20 to 30c.; lettuce, 15 to 25c.; green onions, 5 to 8c. per doz.; Egyptian onions, \$2 to \$2.50 per sack; yellow Danvers, \$1 per bag or \$2.50 per bbl.

FISH.

The market is practically clear of smoked, salted and frozen fish. There is, consequently, a big demand for fresh fish, especially trout and whitefish. Prepared fish

continue to sell well at steady prices. We quote as follows: Fresh fish—codfish, 7 to 8c.; whitefish, 8c.; trout, 7c.; halibut, 9 to 10c.; sea salmon, 17c.; haddock, 6c.; herring, 4c.; British Columbian salmon, 16 to 17c. Prepared fish—Dried cod, in 112-lb. bundles, \$4.75 per cwt.; flitch cod, \$5 to \$5.25; boneless cod, in bricks, 5 to 5½c. per lb.; steak cod, 6½c. per lb.; shredded cod (2 doz. in box), \$1.80 per box; boneless fish, loose, in 25-lb. boxes, 4 to 4½c., and 5-lb. boxes, 5c. per lb. Live lobsters are worth 15c. per lb.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Ontario wheat prices have advanced 2 to 2½c. at outside points, the quotations now being 67 to 67½c. Manitoba wheat is worth 91 to 92c. Toronto, for No. 2 hard. There is a liberal movement of wheat and oats to the local street market. No peas are offering. Wheat is 3 to 4c. higher. We quote: Wheat, white and red, 72 to 73c.; goose, 69 to 69½c.; oats, 35c.; rye, 52 to 52½c.; barley, 47c.

FLOUR—There is a good demand, as the tendency seems to be toward an advance. We quote on track, Toronto (hags included): Manitoba patents, \$4.20; Manitoba strong bakers', \$3.90; Ontario patents, \$3.35 to \$3.50; straight roller, \$3.10 to \$3.25.

BREAKFAST FOODS—An advance of 10c. is noted in rolled oats and standard oatmeal. We quote: Standard oatmeal, \$3.70 in bags, and \$3.80 in bbls.; rolled oats, \$3.60 in bags, and \$3.70 in bbls.; rolled wheat, \$2.25 in 100-lb. bbls.; cornmeal, \$2.75; split peas, \$4; pot barley, \$4.

HIDES, SKINS AND WOOL.

HIDES—There is little doing. Prices are unaltered. We quote: Cowhides, No. 1, 6½c.; No. 2, 5½c.; No. 3, 4½c. Steer hides are worth 1c. more. Cured hides are quoted at 7 to 7½c.

SKINS—A fair trade is doing. Prices are unchanged. We quote: No. 1 veal, 8-lb. and up, 8c. per lb.; No. 2, 7c.; dekins, from 40 to 60c.; culls, 20 to 25c. Sheepskins, 90c. to \$1.

WOOL—There is nothing doing. We quote: Combing fleece, 14 to 15c., and unwashed, 8 to 9c.

MARKET NOTES.

Eggs are ½c. lower.

Wheat is 2 to 3c. higher.

Maple syrup is 5 to 10c. lower.

Salted and smoked fish are practically off the market.

Cable advices from London report a sharp advance in Valencia raisins of sound quality.

Currants advanced 3s. per cwt. in Greece on Tuesday, making the total appreciation, in values within the last two weeks 5s. per cwt.

The Japan tea market has opened. There is some difference in the cabled reports in regard to values, as compared with those of last year.

Opening prices on canned salmon for next season's trade have been named. They are about 25c. lower than the opening figures of last year on northern fish and 40c. lower on Fraser River sockeye.

Toronto Commission Houses.

New Messina Lemons

Get our special quotations for "Long Keepers" for your Summer trade.

Pineapples

We are now in a position to fill your orders for all grades of this popular fruit.

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Highest Prices. Prompt Returns.

The Wm. Ryan Co.,

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SMOKED MEATS PURE LARD

Our "MAPLE LEAF" brand is unexcelled.

We are large dealers in EGGS and BUTTER. WRITE US.

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"Easter Eggs"

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Ship to us early as possible.

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COMMISSION MERCHANT

in Canada should have a card in these columns. We will be pleased to talk to you about it and quote rates.

QUEBEC MARKETS.

Montreal, May 9, 1901.

GROCERIES

VERY fair trade is being done in groceries this week, although the attention of the trade seems to have been detracted from the grocery market to the stock boom. Sugar has advanced in both raw and refined varieties during the week, the former showing a rise of 5d. per cwt. for London beet, the latter a rise of 5c. per 100 lb. in Montreal and 10c in New York. Molasses is also strong at the Islands, 11c. being the last quotation received; holders are reported to be firm in their views. Canned goods do not show much change in demand, although we hear that prices are hardly holding their own. Salmon is also reported slightly easier for spot goods in order to clear before the new pack arrives on the market. The feature of the dried fruit market is that currants have advanced 3s. at Patras. This will probably serve to strengthen the market here, as the laid down cost at the latest quotation from Patras is 7½c. But London and New York markets show little improvement. Valencia raisins are as dull as ever, and fine off stalk may be obtained for 5½c. and 4-crown layers for 6½c. The feature of the tea market is the opening of the Japan market at 1c. below last year's figures, although several agents have received reports that say prices are the same as last year.

SUGARS.

A steadily advancing market has been experienced in London and New York for raw sugars, and in sympathy with an advance of 10c. per 100 lb. in New York, Canadian refiners have advanced prices 5c., quoting now \$4.60 for granulated and \$3.75 to \$4.40 for yellows as to quality at the factory. The London market for raw beet is now reported at 9s. 6¼d., an advance of about 5d. on the week. New York shows a rise of ½c. per lb. on centrifugals '96 test. All the markets are reported strong and active, with refiners buying all the supplies that can be had. Locally, the demand is rather brisk, but most of the heavy buying was done last month.

SYRUPS.

The syrup business is rather quiet, with the bulk of the business in sugar syrup. Cane syrup is worth 1½ to 2c. and corn syrup 2¾ to 3c. "Imperial" maple syrup is worth \$5.10 a case of 6 gallons, \$5.60 a case of ½ gallons, and \$6 a case of ¼ gallons.

MOLASSES.

The last quotation received from the Barbadoes was 11c. first cost, indicating a firmer market. Buyers here show no disposition whatever to operate, as they claim

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CUT TOBACCO

OLD OHUM.

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OLD GOLD

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RIOHMOND STRAIGHT CUT.

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WHOLESALE MERCHANDISE BROKER AND MANUFACTURERS' AGENT.

Winnipeg, Manitoba, Canada.

Secretary Winnipeg Fruit and Produce Exchange. Correspondence and Agencies Solicited.

Eastern firms can have goods warehoused. Track facilities

STORAGE

Eastern firms desiring Storage in WINNIPEG will find it to their advantage to communicate with me. Track facilities. Lowest rate of insurance in the city.

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IMPORTERS OF FOREIGN AND DOMESTIC GREEN AND DRIED FRUITS, NUTS, Etc.

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will be Carefully, Efficiently, and Promptly attended to by

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they have ample supplies on hand for the present. The demand from the local jobbers is rather slow. Some small sales have been made at the combine price, 29c., while in the open district goods may be obtained about ½c. per gal. lower.

CANNED GOODS.

Some good lots of canned goods have been sold this week, but prices appear to be on the downward trend, dealers being eager to lighten stocks. Most of the sales, however, have been small. Tomatoes are selling about 80c.; corn, 75c., and peas, 75c. to \$1.10. Salmon has been marked down about 10c. per doz., spring salmon being quoted at \$1.30, and Fraser River red sockeye, \$1.50. This reduction is being made in sympathy with the prices on new pack goods. The syndicate prices on new salmon are \$4.60 f.o.b. the Coast for Fraser River red sockeye, and \$4 for Rivers Inlet. Some contracts have been entered into obliging full delivery on the part of the canners at prices to be submitted later, subject to the consent of the buyer. Fruits continue to move out freely at former quotations.

SPICES.

There is no change to note. The market is firm and gradually getting higher. No concessions can be obtained. We quote as follows: Nutmegs, 35 to 65c. per lb., as to size; Penang mace, 45 to 50c. per lb., as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 20c., according to grade; white, 25 to 27c.; ginger, whole Cochin, 15c.; Japan 10c.; Jamaica, 20c.; ground, Japan, 15c.; Cochin, 20c.; Jamaica, 25c.

RICE.

Prices are unchanged with a fairly good demand being experienced. We quote as follows: CC rice, \$2.90 to \$3; B rice, \$3 to \$3.15, according to quantity; Japan, imported, 4½ to 5½c.; Canadian Patnas, 3¾ to 4c., imported Patnas, 4¼ to 4½c., according to quality; best Carolina Leads, 9 to 9½c.

FOREIGN DRIED FRUITS.

CURRENTS — A strong tendency has developed in the currant market owing to the receipt of a quotation from Patras, 3s. higher than that of last week. Patras now quotes 30s. 6d. c. & f. Montreal or about 7½c. laid down here. Of course, this would not mean that prices here will immediately advance in sympathy, for New York and London are really the controlling markets, and there are supplies on the way here that were bought below 26s., but it will lend a buoyant and healthy tone to the currant market. Some would predict that the trade will soon want more currants and that the small supply on this

market will soon be exhausted. Certain it is that if a demand of any size sets in at London or New York, prices will advance quite materially. It may be also that the possibility and probability of a small crop this year will also give us a bull market. Many considerations would indicate that currants are a good article to handle.

RAISINS—Are dead. Such sloth in the raisin market is unparalleled, according to the wholesalers here. The finest off stalk Valencia raisins may be had at 5½c. per lb.; selected at 6c. and 4-crown layers at 6½c.

PRUNES — There is a little business being done in prunes, but trade is not active. Californian prunes are worth 5 to 5½c. for 90's to 100's; 6½ to 7½c. for 60's to 70's and 7½ to 8c. for 40 50's. French prunes are selling at 3½ to 5c.

EVAPORATED FRUITS — A fairly active demand is being experienced for evaporated fruits of all kinds. Apples are worth 5¾ to 6c. per lb.; pears, at 9½ to 10c.; peaches at 9 to 9½c. and apricots at 10 to 11c.

NUTS.

Sicily filberts are worth 55s. c. & f. New York, meaning 8¾c. laid down here. Tarragona almonds cost about 11c. to import. Prices here are rather easy. We quote: Shelled walnuts, 19 to 20c.; unshelled, 7 to 8c.; pure Mayettes, 9½ to 10c.; Sicily filberts, 9 to 10c.; Valencia almonds, 31 to 32c.; Tarragona almonds, 11½ to 12½c.; peanuts, 6½ to 7½c.

TEAS.

The first cable announcing the opening of the Japan tea market was received by S. H. Ewing & Sons, advising them that the quality of the crop was very fine and that the market had opened 2½c. below last year's opening figures. Later advices report a firmer tone and an advance of 1½c. per lb. This makes quotations 28½c. for fancy, 24½c. for choicest and 23½c. for choice. A few orders have been sent over for these first pickings.

The wholesalers report that there is a fair demand for Japan teas running from 18 to 20c. There is always a demand for Young Hysons. Indian and Ceylon teas are dull, and the great quantity of black tea sent here last year on consignment seems to have flooded and depressed the market. At any rate, the market is wanting in its wonted activity.

GREEN FRUITS.

Bananas have advanced 50c. on seaboard prices and a still firmer market is looked for. The market was in good condition for the fruit sales and fair prices were realized. We quote as follows: Messina oranges, \$2.50 to \$3.50; per box and \$1.50 to \$2 per half box; Valencia oranges, 420's, \$4.75; Jumbos, \$5.25 to \$6; 714's, \$5.50; bitter

THE FIRST LINKS

in a series of endless chains are forged by us daily. WE TAKE PAINS with numerous inquirers from best towns in Canada to insure the right use of

H AND H
TRADE MARK

THE GREAT CLEANER.

"T'would be waste of time were not the quality superlative. That the chains are endless, is the history of the goods. Ladies cannot help talking about it, once they really know it. Business has troubled without worrying, the trade—a legitimate "demand" business. Leading grocers consider it pays them to keep it on view.

JAMES McINTOSH, 34 Yonge St., TORONTO
Sole Agent for Canada. Ask wholesale grocers.

Toronto Fruit Merchants.

CLEMES BROS.

Just Address **TORONTO** Everybody Knows Us

Are you going to speculate in 10 or 25 boxes Summer-Keeping

LEMONS ?

Write us about them.

NAVEL ORANGES

"Camellia" Brand brings the highest price in open competition in New York, being **EXTRA FANCY**.

LEMONS—Car fancy Messinas.

DATES, FIGS, APRICOTS, PEACHES, NUTS—Special values.

HUSBAND Bros. & Co.

Telephone 54. 82 Colborne St., Toronto.

Victoria Fruit Merchants.

From the Atlantic to the Pacific,
OKELL & MORRIS'
(Gold Medal Brands) o **Whole Fruit Preserves**

Messina Orange Marmalade, Tomato Ketchup, Sauces, Pickles and Vinegars
are acknowledged the purest and best. Trade-Builders, Trade-Winners. 15 Gold and Silver Medals, and 30 Diplomas for purity and excellence. Write for prices to Factory, Victoria, B.C.

Victoria B.C. Commission Merchants.

PATTON & SONS

Wholesale Produce

and

Commission Brokers

Operating B. C. Cold Storage and Ice Works. Bonded and Free Storage.

Consignments Solicited.
Advances Made on Warehouse Receipts.

AGENCIES ACCEPTED.



YOU INJURE YOUR CHANCES

of keeping the confidence of your customers by selling them teas that are injurious and which do not agree with their tastes.

JAPAN TEA

agrees with everyone on account of its purity, because it is invigorating, and because it is healthy. You will always keep those dealing with you in good humor by keeping Japan Tea well to the front.

JAPAN CENTRAL TEA TRADERS'
ASSOCIATION.

Trafalgar Chambers, Sun Life Building
Annex.
Tel. Main 4142. MONTREAL, CANADA.

Does Your Coffee Department Require Replenishing ?

If so, we can quote you the lowest figures in the market, for absolutely the very finest quality of

Mocha, Java, Ceylon, Costa Rica, Maracaibo, Rio, Santos, Etc.

Being direct importers and large buyers, we can consequently offer you some splendid values. Prompt shipment and satisfaction guaranteed. Be convinced of what we claim by sending for samples and prices.

S. H. Ewing & Sons, Montreal

marmalade, \$3.25 per box; Messina lemons, 300's, \$1.50 to \$2; 360's, \$1.75 to \$2 per box; bananas, \$1.50 to \$2 per bunch; extras, \$1.75 to \$2.25; Apples, \$4.00 to \$5.00 per bbl.; sweet potatoes, Vinelands, \$4.00 per bbl.; Malaga grapes, \$5.50 to \$7 per keg; Californian fancy pears, \$4 to \$5; pineapples, 8 to 20c.; Californian green-top celery, \$8 per case; Californian cauliflower, \$2.25 to \$2.50 per crate; Florida tomatoes, \$3 to \$3.25 per crate; radishes, 40 to 50c. per dozen bunches; Boston lettuce, \$1.25 to \$1.40 per dozen; Canadian lettuce, 20 to 40c. per dozen; new Bermuda potatoes, \$8.50 per bbl.; new Bermuda onions, \$3.50 per crate; asparagus, 40 to 50c. per bunch of 3 lb.; strawberries, 35 to 45c.; Egyptian onions, 2c. per lb.; cocoanuts, \$3.25 to \$3.50 per bbl.

COUNTRY PRODUCE.

EGGS—Eggs are in active demand and prices are well maintained. Sales are being made at 11 to 11½c. for No. 1, and 9½ to 10c. for No. 2 per dozen.

MAPLE PRODUCT—The demand is fair and prices are unchanged. We quote: New Syrup at 65 to 75c. per wine gallon tin, and at 90 to 95c. per Imperial gallon. New sugar is worth 9 to 10c. per lb.

HONEY—Business is quiet. We quote as follows: White clover honey in comb, 13 to 14c.; white extracted, 8½ to 10c.; buckwheat, in comb, 9 to 11c., and extracted, 7 to 8c.

POTATOES—A fair trade has been done in potatoes, and prices rule steady at 40 to 43c. per bag in carlots.

ASHES—The market is easy and prices are lower. We quote: Firsts, \$4.15 to

\$4.20; seconds, \$3.60 to \$3.70, and pearls \$5.50 per 100 lb.

FLOUR AND GRAIN.

FLOUR—There has been no change in the flour market. A fair amount of distributing business is going on. We quote as follows: Manitoba spring wheat patents, \$4.10 to \$4.30; winter wheat patents, \$3.60 to \$3.80; straight roller, \$3.20 to \$3.40; in bags, \$1.55 to \$1.65, and Manitoba strong bakers', \$3.75 to \$4.00.

GRAIN—We quote: No. 1 spring wheat, 77c. afloat May; peas, 75½c.; rye, 58½ to 59c.; No. 2 barley, 53 to 54c.; oats, 36 to 37c.; buckwheat, 58½ to 59c.; corn, 54 to 55c.

OATMEAL—The tone of the market for rolled oats is firm and higher. Business, however, is quiet at \$3.50 to \$3.55 per bbl. and \$1.70 to \$1.72½ per bag.

FEED—The demand for feed is quiet and prices show no change. We quote: Ontario bran, in bulk, \$16; shorts, \$17; mouillie, \$20 to \$24 per ton; Manitoba bran \$16. and shorts \$17.

BALED HAY—In baled hay a fairly active trade is going on, there being a good demand. We quote as follows: No. 1, \$11 to \$11.50; No. 2, \$10 to \$10.50, and clover, \$8.25 to \$9 per ton in carlots on track.

CHEESE AND BUTTER.

CHEESE—The first offerings of the season are selling at 8½ to 8¾c. The market is inclined to be easier. White continues to bring a premium over colored.

BUTTER—Boxes of butter are worth 17 to 17¼c. and tubs 16½c. Some choice fresh creamery has changed hands at 17 to 17½c.

LIQUORS.

SCOTCH WHISKIES

	Per case of quarts.	less 3 p.c. 30 days
Roderick Dhu	\$9 50	" "
Usher's O.V.G. Special Reserve	9 75	" "
Usher's G.O.H.	12 25	" "
Gaelic, Old Smuggler	9 75	" "
Greer's O.V.H.	9 50	" "
Old Mull	9 75	" "
Sheriff's One Star	10 25	" "
" V.O.	10 50	" "
Kilmarnoch	9 75	" "
Doctor's Special	10 00	" "
House of Lords	10 75	" "
Bulloch, Lade & Co.—		
Special blend	9 25	
Extra special	11 00	
John Dewar & Sons—		
Extra special	9 50	
Special liqueur	12 25	
Extra	16 50	
James Ainslie & Co.—		
Highland Dew	6 75	
Glen Lion, extra special	12 50	
J. Brown & Co.—		
Duke of Cambridge	12 00	
Mitchell's—		
Heather Dew	7 00	
Special Reserve	9 00	
Mullmore	6 50	
W. Teaches & Sons—		
Highland Cream, qts., \$9.50 less 3 p.c. 30 days.		

CANADIAN WHISKIES.

	In barrels per gal.
Gooderham & Worts, 65 O. P.	\$4 50
Hiram Walker & Sons	4 50
J. P. Wiser & Son	4 49
J. E. Seagram	4 49
H. Corby	4 49
Gooderham & Worts, 50 O. P.	4 10
Hiram Walker & Sons	4 10
J. P. Wiser & Son	4 09
J. E. Seagram	4 09
H. Corby	4 09
Rye, Gooderham & Worts	2 20
" Hiram Walker & Sons	2 20
" J. P. Wiser & Son	2 19
" J. E. Seagram	2 19
" H. Corby	2 19
Imperial, Walker & Sons	2 90
Canadian Club, Walker & Sons	3 60
	Less than one bbl. per gallon.
65 O. P.	\$4 55
50 O. P.	4 15
Rye	2 25



ARCHDALE WILSON

(Formerly of Archdale Wilson & Co., Wholesale Druggists)

HAMILTON, ONT.

Manufacturer of

FLY POISONS

for the Wholesale Trade.

WILSON'S FLY PADS.

SMITH'S FLY SQUARES.

Introduced in 1878.

Introduced in 1888.

My annual sales are more than double that of all other Fly Poisons combined.

MY GOODS YIELD THE WHOLESALER A VERY LARGE PROFIT.

CHAMPAGNE.

The prices below are subject to the trade discount of 5 and 3 per cent :

Comte de Castellane—		Per Case.
Cuvee Reservee	{ Quarts.....	\$12 50
	{ Pints.....	13 50
Carte d'Or.....		15 00
Champagne Ve Amiot—		
Carte d'Or.....		16 00
" Blanche.....		13 00
" d'Argent.....		10 50
Pommery—		
Sec and Extra Sec.....	Quarts.....	Pints.....
	\$28 00	\$30 00
Mumm's—		
Extra Sec.....	28 00	30 00
Moet & Chandon—		
White Seal.....	28 00	30 00
Brut Imperial.....	31 00	33 00
Perrier-Joet—		
Fruit.....	28 00	30 00
Reserve Dry.....	28 00	30 00

GIN.

Pollen Zoon—		Per Case.
Red, c ses of 15 bottles.....		\$9 75
Green, " 12 ".....		4 75
Violette, " 12 ".....		2 45
P. Hoppe "Night Cap" Brand—		
Red, cases of 15 bottles.....		10 50
Green, " 12 ".....		5 25
Yellow, " 15 ".....		10 75
Blue, " 12 ".....		5 40
Poney, " 12 ".....		2 50
Draught—		
Hogsheads.....		\$2 95
Quarter casks.....		3 00
Octaves.....		3 05
De Kuypers—		
Violet, 2 doz. cases.....		5 30
Green, " ".....		6 00
Red, " ".....		11 50
White, " ".....		4 00
Terms, net 30 days, 1 per cent. off 10 days. In five-case lots, freight may be prepaid.		
Key Brand—		
Red cases.....		10 25
Green ".....		4 85
Poney ".....		2 60
Melcher's—		
Infantes (4 doz).....		4 75
Picaic.....		7 75
Poney.....		2 60
Blue cases.....		4 75
Green ".....		5 50
Red ".....		10 25
Honeysuckle, sma l.....		7 90
" large.....		15 25

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.
St. John, N.B., May 2, 1901.

BUSINESS is active. There have been a number of changes in prices, but nothing startling except the advance in cornmeal. This is a line selling very largely here, but demand, as in nearly every line, depends largely on price. There has been a decline in brooms. Our market is largely supplied by local manufactured goods. This is also true of brushes. In these latter our manufacturers are large shippers to the west. In teas our dealers are doing a large trade. They are in Indians beginning to look forward to new goods, the more as the shipments last year were not up to standard. In spices, ginger continues to tend higher. Cream of tartar is quoted rather lower. Sales here are large.

OIL—While burning oil is rather easier there is little if any change. There is some little competition between the two companies. It is a good time for a fight, as sales are light at this season, so losses would not be large. Paint oils are active. The market seems firm with an upward tendency. Lubricating oils are being shipped out freely. Prices show no change.

SALT—In Liverpool coarse salt, while some stock is expected by sailer, it will be some weeks before it arrives. While stock held is quite large, there is a good demand at this season and prices are held firm. Liverpool factory-filled shows a fair, steady sale, but the tendency is to lighter business, the Canadian being largely used. Dealers are able to buy often and get goods promptly and so need to carry but a light stock. We quote Liverpool coarse, 50 to 55c.; English factory-filled, 95c. to \$1; Canadian fine, \$1 per bag; cheese and

Look

At the Quality.
At the Styles.
At the Prices.
At the Assortment.

And you will join us in the distribution of : : : : **Clark's Meats.**

55 Varieties to choose from.

MOLASSES

Barbadoes and Porto Rico.

When you want to buy a car or more, write or wire us for quotations. We are the largest direct importers in New Brunswick.

BAIRD & PETERS, ST. JOHN, N.B.

VICTORINE

The 1901
Washing Compound

is for sale by every wholesale grocer from Vancouver to Halifax.

Retail grocers write for Free Sample.

VICTORINE (Incorp.)
MONTREAL.

PUMPKIN FLOUR

WHOLESAME + APPETIZING
ABSOLUTELY PURE

A new and convenient form of the delicious pumpkin—with all the delicate flavor of the fresh fruit—but without the many inconveniences and labour of preparing.

TO THE GROCERS

In attractive packages, of salable size, per case of 3 doz. packages \$2.70.

FOR SALE BY ALL JOBBERS.

THE MORSE PUMPKIN FLOUR MILLS
LEAMINGTON, ONT.

CONDENSED OR "WANT" ADVERTISEMENTS.

Advertisements under this heading, 2c. a word each insertion; cash in advance. Letters, figures, and abbreviations each count as one word in estimating cost.

ARE YOU ABOUT BUYING A GROCERY BUSINESS? Have W. T. Robson's opinion as to its value. It won't cost much, and it may save you considerable. Do you want to sell your business? Write W. T. Robson. He knows good men wanting to buy. Do you want a partner? Write W. T. Robson. No publicity. State clearly what you have to offer. Address, W. T. Robson, practical valuator, care THE CANADIAN GROCER, Toronto. (tf)

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY MONTREAL.

EGGS, BUTTER, CHEESE, ETC.
CONSIGNMENTS SOLICITED.

Write us when you have Eggs and Butter to offer. Cases supplied.

The J. A. McLean Produce Co., Limited,
77 Colborne St., TORONTO.

It is understood in Brandon, Man., that The British Columbia Sugar Refining Co., Limited, intend erecting at that place a warehouse for storing their product, with the purpose of making Brandon the distributing point for their goods in Manitoba and the Northwest.

Ogilvie's Hungarian

Ogilvie's Glenora....

All **BAKERS** and **GROCCERS** handling this Flour exclusively are making money.

Superior Quality

Always Good

butter salt, bulk, \$2.40 per bbl.; 5-lb. bags, \$2.85 to \$2.90 per bbl.; 10-lb. bags, \$2.70 to \$2.75 per bbl.; 20-lb. wood boxes, 22c. each; 10-lb. wood boxes, 14c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—The market is easy. Prices are fully as low as last fall. Dealers are watching with some interest the outcome of the proposed deal among the factories. Shipments of canned meats have been received by the trade during the week. Markets seem firm at the higher prices. In salmon there is a fairly steady sale. Prices are firm. In sardines, packers are inclined to push for business. Local packed clams and scallops are being placed on the market.

GREEN FRUIT—There is active business. Bananas are the big sellers. Prices, while showing little change, are quite low. In oranges there is a large variety. Valentias are still the large sellers, but the season is getting late. Prices are rather higher. Mediterranean fruit is being largely sold, chiefly in half and three-quarter boxes. Stock is nice. In bloods, the size is rather small. Californians have been somewhat scarce the past week. In lemons, the low prices continue. Some Californians are offered here. This is about the first ever seen here. In rhubarb the price is much lower. Local grown has been offered. It is very small. Pines have a limited sale. Apples are dull and a fair price is ruling for really good stock. Strawberries are still handled in limited quantities. Prices are high. A few imported tomatoes are received.

DRIED FRUIT—It would seem from some reports from Spain that the cause of the unsatisfactory condition of Valencia raisins as regards quality last season was the forcing of them on the market before they were rightly cured, because of the excited state of the market. The position here is dull. Prices are easy. In seeded, none were bought to come here at the lowest figure on the Coast. Prices have been somewhat advanced owing to the very large sale. Our market is dull. In Californian prunes the drop on the Coast resulted in

a large sale. Prices have been advanced and some sizes are quite scarce. Currants sell quite freely. Much of the stock is quite poor. Evaporated apples are rather easier; dried, dull. Egyptian onions are being sold low, though Liverpool quotations are rather higher.

DAIRY PRODUCE—In eggs the price is again rather low. There is but a fair sale. In butter some new is offered. Prices are quite firm, but the demand is for good quality. In cheese some new are being offered from the west. The price is quite high, but is tending lower.

SUGAR—The market is rather firmer. In foreign granulated the sale has been rather helped by our local refinery using bags in order to compete in price. It helps to break down the prejudice against the package. The smaller bag now used is also more popular. In yellows, the bags seem more of an objection. English yellows have not been offered this week.

MOLASSES—Our market was bare of new Porto Rico for some days owing to the delayed vessels. Two cargoes are now here and at least three expected. One is to be shipped through to Fredericton. The price is quite low, but fairly firm. In Barbadoes, there is a limited supply, and price is low, with quality irregular—some very nice but some very poor.

FISH—Fresh fish of all kinds is very scarce. Gaspereaux, which were very plentiful, have for two weeks been a light catch. There is a ready sale. Shad should be here but very few have yet been seen. There is an occasional salmon, but the season is too early for any run. These are our choicest fish. Finnan haddies are confined to local demand. In dried fish the market is a little easier. A few new are being received. In smoked and pickled herring there are high prices and little sale. Shredded fish are quite largely used. We quote: Large and medium dry cod, \$3.85 to \$4; small, \$2.50 to \$2.75; haddies, 5-1-2 to 6c.; smoked herring, 12 to 13c.; fresh haddock and cod, 2-1-2c.; boneless fish, 4 to 5c.; pollock, \$1.60 to \$1.75 per 100 lb.; pickled herring, \$2.25 to \$2.35 per half bbl.; Canso herring, \$5 per bbl.; \$2.75 per half bbl.; Shelburne, \$4.50 per bbl.; \$2.25 per half bbl.; gaspereaux, 70 to 80c. per 100.

FLOUR, FEED AND MEAL—In Manitoba flour prices are again quoted rather lower. With Ontarios firm at the advance there is less difference than for a long time between them. It is more as it should be. In oatmeal the price is rather firmer, but sales are light. Oats have a limited sale. Cornmeal has been sharply advanced and tends still higher. This will tend to affect sales. Feed is rather more freely offered, but there is a limited demand. Hay is quite firm at full figures. Seeds are free sellers. Clover is rather higher. Beans easier. We quote: Manitoba flour, \$1.75 to \$1.80; best Ontario, \$3.80 to \$3.90; medium, \$3.65 to \$3.80; oatmeal, \$3.70 to \$3.75; cornmeal, \$2.50 to \$2.75; middlings, \$22 to \$23; oats, 40 to 42c.; hand-picked beans, \$1.65 to \$1.75; prime, \$1.55 to \$1.60; yellow-eye beans, \$2.40 to \$2.60; spilt peas, \$4.10 to \$4.15; round peas, \$3.25 to \$3.40; pot barley, \$3.85 to \$4; hay, \$12 to \$13; yellow buckwheat meal, \$1.40 per 100 lb.; Canadian timothy seed, \$2.80 to \$3; American do., \$2.45 to \$2.60; red clover seed, 10 to 12-1-2c.; alsike seed, 12 to 14-1-2c.; mammoth clover, 12-1-2 to 15c.

TRADE NOTES.

John Sealy offers some particularly fine canned clams and scallops in flat tins.

F. C. Colwell & Co. are having a large sale for maple sugar in pound and half-pound blocks.

Bowman & Angevine are bottling an extra choice maple syrup for which they are finding a quick sale.

Puddington & Merritt have a large shipment of Armour's meats to hand, including their ox tongues and also bacon in glass.

Mr. E. A. Goodwin, of A. L. Goodwin, our large wholesale fruit dealer, was in Montreal this week attending the auction of Mediterranean fruit.

Mr. Theo. H. Estabrooks is home from a business trip to Toronto where he is introducing his "Red Rose" and other teas. He reports the outlook bright. His three travellers are doing a nice business. His automobile copress is now one of the hand-somest delivery wagons in Toronto.

The best selling tea in Canada today is

Blue Ribbon Ceylon

packed and sold by

Blue Ribbon Tea Co.

12 Front St. East - Toronto



Orders can be filled by any of the leading jobbers in Canada or direct.

No hog lard is as pure and wholesome as Fairbank's "Boar's Head" Standard Refined Lard Compound. This brand is the oldest on the market, commanding the preference of consumers everywhere.

Fairbank's "Boar's Head" Standard Refined Lard Compound commands a better price than hog lard at times when hog lard is cheap; at present our "Boar's Head" Brand is sold at 1 1/2c. to 2c. per lb. less than hog lard.

Fairbank's "Boar's Head" Standard Refined Lard Compound is composed chiefly of vegetable oil, and on account of its purity and wholesome quality is preferred to hog lard by those who have tried it. It will go further in cooking than any hog lard.

Write for quotations on Fairbank's "Boar's Head" Standard Refined Lard Compound. It will give satisfaction to your trade and increase your profits. We guarantee the quality.

Fairbank's "Boar's Head" Standard Refined Lard Compound is packed in the following sizes:

Tierces	-	400 lbs.	Pails, tin	-	10 lbs.
Boxes	-	50 lbs.	" "	-	5 lbs.
Pails, wood	-	20 lbs.	" "	-	3 lbs.
" tin	-	20 lbs.			

THE N. K. FAIRBANK COMPANY

Wellington and Ann Sts., MONTREAL, QUE.

	Montreal.		Toronto.		St. John, Halifax.	
COFFEE						
Green—						
Mocha	24	23	28	25	30	
Old Government Java	27	22	30	25	30	
Rio	10	8 1/2	9 1/2	12	13	
Santos			10 1/2			
Plantation Ceylon	29	26	30	29	31	
Porto Rico		22	25	24	28	
Gautemala		22	25	24	26	
Jamaica	18	15	20	18	22	
Maracaibo	13	13	18	13	15	
NUTS						
Brazil			15	16	8 1/2	9
Valencia shelled almonds	31	32	40	22	25	
Tarragona almonds	11 1/2	12 1/2	15	13	15	
Formegetta almonds			14 1/2			
Jordan shelled almonds		40	43			
Peanuts (roasted)	7 1/2	8	9	9	10	
" (green)	6 1/2	7	7	9	10	
Cocoanuts, per sack	3 00		3 75	3 50	4 00	
" per doz.			60	60	70	
Greenoble walnuts	9 1/2	10	12 1/2	9	12	
Marbot walnuts		9 1/2	11 1/2	9	10	
Bordeaux walnuts	7	8	9	9	10	
Sicily filberts	9	10	12	9	10	
Naples filberts			10	11	11	
Pecans	10	12	13	12	14	
Shelled Walnuts	19	20	25			
SODA						
B-carb, standard, 112-lb. keg	1 65	1 80	2 00	2 25	1 70	1 75
Sal soda, per bbl.	70	75	80	90	85	90
Sal Soda, per keg	95	1 00	1 00	1 00	95	1 00
Granulated Sal Soda, per lb				1		
SPICES						
Pepper, black, ground, in kegs						
" pails, boxes	16	18		18	14	15
" in 5-lb. cans	14	17		19	15	16
" whole	15	17		19	12	13
Pepper, white, ground, in kegs						
" pails, boxes	26	27	26	27	24	26
" 5-lb. cans	25	26	25	26	20	22
" whole	23	25	23	25	20	22
Ginger, Jamaica	19	25	22	25	20	25
Cloves, whole	12	30	14	35	18	20
Pure mixed spice	25	30	25	30	25	30
Cassia	13	18	20	40	16	20
Cream tartar, French		25	24	25	20	22
" best		28	25	30	25	30
Allspice	10	15	13	16	16	18
WOODENWARE						
Pails, No. 1, 2-hoop	1 90		1 60		1 90	
" 3-hoop	2 05		1 75		2 05	
" half, and covers	1 75		1 70		1 75	
" quarter, jam and cover	1 45		1 20		1 45	
" candy, and covers	2 70	3 20	1 75	2 70	3 20	
Tubs No. 0	11 00		8 50		11 00	
" 1	9 00		7 00		9 00	
" 2	8 00		6 25		8 00	
" 3	7 00		5 35		7 00	
PETROLEUM						
Canadian water white	14 1/2	15 1/2		17 1/2	17	17 1/2
Sarnia water white	16	17		18 1/2	17	17 1/2
Sarnia prime white				15 1/2	16 1/2	16 1/2
American water white				17 1/2	18	18 1/2
Pratt's Astral (barrels extra)	18 1/2	19		17 1/2	19	19 1/2
Black— TEAS						
Congou—Half-chests Kalsow, Moning, Paking	13	60	12	60	11	40
Caddies Paking, Kalsow	17	40	18	50	15	40
Indian—Darjeelings	35	55	35	55	30	50
Assam Pekoes, ordinary firsts	20	40	20	40	18	40
Pekoe Souchong	18	25	18	25	17	24
Ceylon—Broken Pekoes	35	42	35	42	34	40
Pekoes	20	30	20	30	20	30
Pekoe Souchong	17 1/2	40	17	35	17	35
China Greens—						
Gunpowder—Cases, extra first	42	50	42	50		
Half-chests, ordinary firsts	22	28	22	28		
Young Hyson—Cases, sifted extra firsts	42	50	42	50		
Cases, small leaf, firsts	35	40	35	40		
Half-chests, ordinary firsts	22	28	22	28		
Half-chests, seconds	17	19	17	19		
" thirds	15	17	15	17		
" common	13	14	13	14		
Pingsueys—						
Young Hyson, 1/2-chests, firsts	28	32	38	32	30	40
" " seconds	16	19	16	19		
" Half-boxes, firsts	28	32	28	32		
" " seconds	16	19	16	19		
Japans—						
1/2-chests, finest May pickings	38	40	38	40		
Choice	32	36	31	37		
Finest	28	30	30	32		
Fine	25	27	27	30		
Good medium	22	24	25	28		
Medium	19	20	21	23		
Good common	16	18	18	20		
Common	12	15	16	17		
Nagasaki, 1/2-chests, Pekoe	18	22				
" " Oolong	14	15				
" " Gunpowder	16	19				
" " Siftings	7 1/2	11				
RICE, MACARONI, SAGO, TAPIOCA.						
Rice—Standard B	3 00	3 10		3 1/2	3 25	3 40
Patna, per lb	4 25	4 50		4 1/2	5	5 6
Japan	4 40	4 90		5 1/2	5	5 6
Imperial Seeta	4 60	4 90		4 1/2	5 1/2	5 6
Extra Burmah				4 1/2	4	5
Java, extra		5 1/2		6	6	7
Macaroni, dom'ic, per lb., bulk	5	6		7 1/2		
" imp'd, 1-lb. pkg., French	8	12		9	10	
" " Italian	8	10		11	12 1/2	
Sago	3 1/2	4		4	4 1/2	4 1/2
Tapioca	3 1/2	4		4 1/2	4 1/2	5

A FINE NEW BUSINESS BLOCK.

NELSON, B.C., is still to the front in the Kootenays, as instanced by its multiplicity of new and handsome private and business erections, last but not the least being the very imposing solid stone and brick building just erected by Kilpatrick & Wilson, the pioneer grocers of Nelson, a cut of which is herewith given. Built in the most modern style of architecture, their new store is fitted up internally with the newest, up-to-date fittings of cedar and Coast fir woods, making the general appearance look cool, clean and comfortable—in fact, inviting—customers having the comfort of patent piano seats along the counter. There is ample cellar accommodation and

for some years manager of one of the largest grocery establishments in the city, the latter (Mr. McCammon) being the well-known prize grocery window dresser, having carried off favors from Nelson and the diploma for "Essay on Window Dressing" lately offered by a Chicago paper. I. M.

MANITOBA MARKETS.

WINNIPEG, May 6, 1901.

THE weather throughout the week has been fine with several warm showers, and vegetation has made rapid progress. All classes of farm work are well forward, and indications are favorable for a good season. A large number of the creameries are now open and by the end of

will arrive here much before May 10 or 15. In the meantime the British Columbia Refinery has issued a new price list for sugars to be delivered at all points throughout this country. This list has been very carefully compiled. Just how it will work remains to be seen, although it would appear that most of the sugar required west of Winnipeg will be likely to come from the British Columbian manufacturers. Prices are still quoted: Extra standard granulated, \$5.60; bright yellow, \$4.65. Syrups are without change.

CEREALS—Market is steady and trade fair. Split peas are a shade easier. Granulated oatmeal still continues hard to obtain; that is, a really fine article. The American machine cut offered on this market is not satisfactory as it is too fine and makes a pasty, or, as Derbyshire people say, a "clarty" porridge. Prices are: Rolled oats in 80's, \$1.95; granulated, 98's, \$2.35; split peas, \$2.30 to \$2.35; pot barley, \$2.30 to \$2.40; pearl barley, \$3.75 to \$4; cornmeal, \$1.30 to \$1.35; beans, \$1.85 to \$1.95.

FLOUR—Market is very active and all grades have dropped 5c. per cwt. Quotations for to day are: Ogilvie's Hungarian patent, \$2.05; Glenora patent, \$1.90; Alberta, \$1.70; Manitoba, \$1.55; Imperial XXXX, \$1.20; Lake of the Woods Five Roses, \$2.05; red patent, \$1.90; Medora, \$1.45; XXXX \$1.15.

RICE—Normal demand in all grades. We quote: B rice, 4 to 4½c.; Patna, 5c.; Japan, 5½c.

EVAPORATED AND DRIED FRUITS—Evaporated fruits are inclined to be slow on a weak market, and dried are shading easier with a weak demand. Prunes have not advanced or declined during the week. The prices, according to size, range all the way from 4¼ to 13c., the last named being obtained for the finest quality of large sizes.

RAISINS AND CURRANTS—This market is very slow and rather weak. The demand is unusually light—even for the season. The cause of this is no doubt due to the high opening prices and continued advances of last fall, when the fruit was regarded as abnormally high and not value for prices asked. The consumers cast about for substitutes, and for a time have, to a certain extent, got out of the way of buying currants and raisins, and there is hardly likely to be much of a revival before next fall. In the meantime normal quotations are: Sultanas, 12 to 12½c.; raisins, fine Valencias, off-stalk, \$2.10 to \$2.25; layers, in boxes, \$2.25 to \$2.40; London layers, \$1.90 to \$2; muscatels, 2 to 4-crown, 8¼ to 9½c.; currants, in barrels, fine Filliatras, 11 to 12c.; cleaned, 11½ to 12½c.

(Continued on page 31.)



A Fine New Business Block in Nelson, B.C.

every modern convenience for running a large business.

The office and partner's private room are elevated at the back end of the store 12 ft. from the shop level, and are approached by a neat staircase, giving the "tout ensemble" a very decided business appearance. The floor space is 135 x 30 ft. One plate-glass window, measures 18 ft by 15 ft. in height, with a side window, 12 ft. broad by 15 ft. high.

Having erected this—shall we say—monument to their commercial integrity and acumen, they have retired on their well earned laurels, and have been succeeded by two of the smartest young grocers in Nelson, viz., Mr. T. S. McPherson and M. T. I. McCammon, the first having been

this week all the cheese factories will have started. Business among the wholesale and jobbing trade is good in nearly all lines.

CANNED GOODS—These continue a fruitful subject of discussion here at present. It is claimed on good authority that while here recently a canner broke association prices and sold to at least two houses at reduced rates. This being the case it remains to be seen what will follow. Up to date, quotations remain at the old figures, and relations between the jobbers of Winnipeg and the Packers' Association continue strained.

SUGAR—There is no change in the situation as regards sugar, except, of course, that the time for the reduction of 15c. per 100 lb. is several days nearer. It is not expected, however, that goods by first boat

TRADE IN COUNTRIES OTHER THAN OUR OWN.

THE market for apple rings in London, England, shows an advance of 1s. to 2s., and this tendency is likely to develop in the near future, owing to scarcity of available supplies there.

VALENCIA ORANGES IN LIVERPOOL.

A British trade paper referring to the market for Valencia oranges in Liverpool says: "The demand for all descriptions is decidedly brisk, and as shipments are now being steadily reduced prices are advancing. So far the value of 120 fruit has, since the holidays, improved to the extent of from 2s. to 3s. per case, and 74's from 3s. to 4s., but the limit has not yet been reached."

CURRENTS IN LONDON.

A steady and improving demand for currants for home consumption continues to be experienced. Clearances are now taking place on a scale which is most satisfactory, considering that the lowest price is still 30 to 40 per cent. higher than for some years past, and that, in spite of the fact that the quality of the commoner grades is by no means so good as in other years. The Gulph and Vostizza growths are nearly as dear in proportion; but in this case the quality is excellent. The demand for export has lately shown a considerable diminution, but may be considered likely to revive again shortly, as stocks in Greece are very small indeed and mostly of a quality quite unfit for consumption for any purpose whatever. There is, so far, no definite news of the growing crop, and, judging from the attitude of the principal first hand holders who show a disposition to meet buyers' requirements rather than to hold back their fruit, it may be reasonably assumed that no serious prospect of damage is yet apparent.—Produce Markets' Review.

CANNED GOODS IN BALTIMORE.

In the canned goods market tomatoes continue to be the tenor note of the whole opera; corn has taken a somewhat lower tone that it has held for the past month; apples are weaker under the natural belief of generally good fruit crops; peaches are clearing up at slight sacrifices in anticipation of a normal crop; pineapples are getting into their usual fine independent position, and peas appear to be of doubtful qualities in minds of both buyers and sellers. The Trade, Baltimore, Md., May 3.

THE PRUNE CONTROVERSY.

A press despatch from San Jose, Cal., says: "Owing to the conflict between growers and packers over the last day's orders at two-cent rate, which the association declines to confirm, few prunes are being sold or moved. This year's shortage is now estimated at 50 per cent. The most important development of yesterday's session of The Cured Fruit Association was the declaration of war against the packers' company by President Bond. He said that he refused the demands of the packers to move fruit out of warehouse by May 1. The difference is over the \$200,000 warehouse charges."

CANNED SALMON IN LONDON.

The improvement in the weather during the past week has stimulated the demand for canned goods, and, although orders continue small, they are decidedly numerous. The Ardnamurchan, with salmon and fruits, which was supposed to have been lost, and

for which a premium of 80 guineas for reinsurance had been paid, arrived at Liverpool on Sunday, the 14th instant, and the market in consequence, especially for salmon, has been rather quieter, and weak holders in some instances have accepted a small reduction to induce business. On the other hand, the largest holders are firm, feeling assured that, with the principal consuming months before them, a considerable improvement in the demand may be expected.—Produce Markets' Review, April 20.

CEYLON TEA IN EUROPE.

Mr. Renton's reports show that Ceylon tea is being gradually pushed in these countries. In France, more particularly, he thinks he has a hard fight before him, not so much against China tea, but against coffee. This has grown cheaper quite as rapidly as tea, and to have to persuade people to drink more tea and less coffee is to attempt to change the taste of nations.—Planting Opinion, Madras.

NORTH CAROLINA STRAWBERRIES.

Mail advices from Warsaw, N.C., state that the setback to strawberries is more serious than early reports indicated. The crop movement is fully two weeks late, in addition to which there has been considerable loss sustained in several of the large producing sections. A part at least of the improvement shown in oranges in this market is due to the late arrival of strawberries, and it is expected that at least two weeks must elapse before strawberries can be sold cheaply enough to materially interfere with the present position of oranges.

BALTIMORE PEA PACK.

Private mail advices from Baltimore reporting on the pea outlook state: "The situation is assuming more importance and there is little disposition among packers to do business in 'futures' in view of the uncertainty surrounding the coming pack. In some sections the outlook is reported fair, but it is considered too early to make any predictions."

COLOMBO TEA SALE AVERAGES.

A year ago—on the 22nd March—when reviewing the averages for 1899, we remarked, says The Times of Ceylon: "It may be that the prices paid during the year have been comparatively better for low than for high-grown tea; but signs are not wanting that the tide is about to flow in the other direction." It followed throughout the year, and at its close had reached a disastrously low point, as the following record of the past ten years shows, gratifying though the total quantity sold may be:

ANNUAL TOTAL AND AVERAGE.		
	lb.	cts.
1891.....	9,578,611	41
1892.....	11,578,869	41
1893.....	14,365,017	43
1894.....	15,723,020	43
1895.....	19,668,116	47
1896.....	25,402,624	41
1897.....	26,512,099	36½
1898.....	28,847,212	35
1899.....	32,472,040	38½
1900.....	38,442,926	34½

CANNED SALMON IN THE UNITED STATES.

Sockeye salmon, halves, are reported available in the market on the basis of \$1. On red Alaska, it is stated the stock available at \$1.22 1-2 is pretty well cleaned up, and

is not being offered freely. In connection with the Coast situation The Trade Register says: "There is very little to report in the Puget Sound situation. It is learned that one small cannery met the recent low price on sockeye made by the Alaska Packers' Association, and another issued a list at \$1.12 1-2 basis, but no sales are heard of on these figures, and, in fact, they were withdrawn before sales were possible. It is said liberal orders could have been taken at \$1.12 1-2. Firm views prevail."

HINTS TO BUYERS.

Contributors are requested to send news only not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

E. D. MARCEAU, Montreal, has just received 45 half-chests of green Ceylon in two qualities to sell at 25c. and 40c.

"Corona" flaked figs in 1-lb. blocks may be had from The Eby Blain Co., Limited.

A shipment of "White Squadron" oysters is to hand with T. Kinnear & Co.

E. D. Marceau has received 55 half-chests of black Ceylon, high grade, choice quality to sell at 25c., 32 1-2c. and 45c.

The A. F. MacLaren Imperial Cheese Co., Limited, have been appointed representatives for Bendorp's "Royal Dutch" cocoa.

The Eby Blain Co., Limited, have just received an invoice of olives, which includes several fancy lines stuffed with sweet peppers.

The Eby Blain Co., Limited, make a specialty of coconut for bakers' and confectioners' trade, as well as regular lines for grocery trade.

T. Kinnear & Co. are in receipt of a shipment of "Regina" brand dry-cleaned currants in 1-lb. packages which they offer at low prices.

The Eby Blain Co., Limited, have a carload of Williams Bros. & Co.'s (Detroit) pickles arriving this week, which includes several new lines.

The A. F. MacLaren Imperial Cheese Co., Limited, the Canadian agents, are in receipt of a shipment of salad dressing from The T. A. Snider Co.

John Sloan & Co., wholesale grocers, Toronto, have placed another large order with The Victorine Company, Montreal. They report a steady demand for this washing compound.

RETAIL GROCERS AMALGAMATE.

The Vancouver Province of May 1 says that at the meeting of the committee appointed by the retail grocers of Vancouver to consider a scheme of consolidation, held April 30, it was reported that 28 grocers of the city had signified their approval of the amalgamation, and will probably go into it. Of the 28 establishments controlled by these people, 16 will be closed entirely, leaving 12 to carry on the business of the city. This will result in a first saving of \$8,000 a year in running expenses alone connected directly with the conduct of the stores. Money will be saved in advertising, as the present keen competition will no longer exist. The officers will be a president, vice-president, secretary-treasurer and board of five directors, who will directly control the business of the 12 establishments kept open.

THE KENSINGTON.

PAN-AMERICAN ACCOMMODATION, 25 rooms, just finished and furnished new, within sight and ten cent fare of grounds. Rates from 50c. up. For particulars write JOHN T. JAMES, Bridgeburg, Ont. (29)

GET YOUR BULK MIXED PICKLES

AND

FROM—

CHOW CHOW

TAYLOR & PRINGLE
OWEN SOUND, ONT.



PURNELL'S MALT VINEGARS

Brewery, Bristol, England.

—AGENTS—

Charlottetown, P.E.I.—Horace Haszard, South Side Queen Sq.

Halifax, N.S.—J. Peters & Co., 47 Upper Water St.

St. John, N.B.—Robert Jardine.

Montreal—J. M. Kirk, 18 Hospital St.

Toronto—J. Westren & Co., 72 Colborne St.

Hamilton—Imperial Vinegar Co.

Winnipeg—A. Strang & Co., Portage Avenue.

Nelson, B.C., Graeb & McIntyre.

Vancouver, B.C.—C. E. Jarvis & Co., 328 Holland Block.

THE GASOLINE SEASON IS ON.



THE ABOVE CUT SHOWS

The Bowser Out Door Gasoline Cabinet

...WITH THE...

WORLD FAMOUS 3 MEASURE SELF-MEASURING PUMP

GALLONS, HALF-GALLONS and QUARTS at a stroke. Our Special Gasoline Equipment with felt "stuffing boxes," render it "EVAPORATION PROOF." Can be locked up, making it "thief" and "boy proof." Any capacity. Swing doors if preferred.

We build many other styles of Gasoline and Oil Tanks. Our Fifty Page Catalogue is Free.

S. F. BOWSER & CO.

65 Front St. East, Toronto; Factory, Fort Wayne, Ind.

ARE you ready for it?

Are you properly equipped to handle Gasoline with safety and at a profit? There is but one way to do this, have a tank that is absolutely tight. Recent developments in Gasoline Lamps, Stoves and Motor Vehicles, have given a great impetus to the use and consequent sale of gasoline, and, in fact, it is almost an ideal fuel, being easy to handle and transport, and cheap in price. Gasoline, however, from one cause or another, has been, and is, looked upon as the "Black Sheep" of the oil family. Investigation will show to an unprejudiced mind that this reputation is largely undeserved. However this may be, existing Insurance restrictions thrown about its handling and sale are such as in some cases to be almost prohibitive. We show above our Self-Measuring Out Door Gasoline Cabinet Tank which complies with the Insurance laws and will enable you to handle Gasoline with absolutely no loss or waste. There is a nice profit in gasoline if handled right. The "right" way, as we have pointed out, is to have a "tight" tank.

BOWSER TANKS ARE "TIGHT" TANKS

A LITTLE ADVERTISEMENT ...

Sometimes does as good work as a larger one. We can give you any size you want in this paper, from 1 inch to a full page. Prices gladly submitted.

The MacLean Publishing Co., Limited: Montreal and Toronto

When you Want a car of



MOLASSES

do not fail to write or wire us for prices. You will be glad you did so.

IN STOCK—

New No. 1 Barbados.

New Extra Choice Fajardo.

New Extra Choice Ponce.

New Choice Antigua.

And all other grades.

The Dominion Molasses Co., Limited,

HALIFAX, N.S.

(Continued from page 31.)

GREEN FRUITS—The market is active and well supplied. Icing charges are now fully established. Advices from California would indicate that the orange crop of the coming season is anywhere to 500 cars short of last season. Lemons arriving on this market are of fine quality, and prices are low. It is generally understood, however, that as the warmth of the weather increases there will be some sharp advances in prices. The movement in lemons is very large. Cherries are arriving in small quantities by express, but are not as yet quoted by the wholesale trade. This fruit seldom arrives in very good condition. The retail price is 40c. per lb. Bananas are plentiful and good, and prices are without change. Strawberries continue to arrive in increasing quantities. Prices for the week are as follows: Oranges, navels, \$3.25 to \$4; lemons, \$3.75 to \$4; bananas, \$2.75 to \$3; strawberries, per crate of 24 boxes, \$8; Mexican tomatoes, 6 basket crates, \$4; Californian celery, per doz., \$1; radishes, lettuce and onions, 40c. per doz.

BUTTER—The amount of dairy offering is quite large, but the quality of all but a very limited quantity is most unsatisfactory. First-class fresh dairy fit for table use is worth 15 to 17c., Winnipeg; medium and lower grades 14c. downward with absolutely no demand. The creameries are all getting underway and by May 15 there will be offerings from at least five or six factories. The two creameries in Winnipeg and the one at Brandon, which have been running all winter, are now getting a very good supply of cream, all brought in by rail, and find a ready sale at good prices for all their output. Present prices are 19 to 20c. factories.

CHEESE—The factories are starting, but, of course, it will be quite a month before there is any new cheese to offer. Many of the jobbers who held cheese are finding it rather difficult to dispose of, as the quality is not good; 9½c. is a nominal quotation, but several houses have holdings which they would willingly part with at 9c., or possibly even a shade under that figure, to get rid of them before new stocks come in.

FEED—With the increase of grass and other green foods, the price of mill feed has dropped to \$12.50 for bran and \$14.50 for shorts.

LETTER OF THANKS FOR TOBACCO.

James Turner & Co., Hamilton, Ont., who are wholesale agents in Canada for Taddy & Co., of London, Eng., tobacco manufacturers, have received the following letter from Lieut. Col. Steele thanking Messrs. Taddy & Co. for having presented a case of their tobaccos to the Strathcona Horse:

OTTAWA, May 2, 1902.

Messrs. James Turner & Co.,
Hamilton, Ont.

Dear Sirs,—Will you please accept my thanks for the trouble you have taken in forwarding the tobacco presented to Strathcona's Horse by Messrs. Taddy & Co., of London. I have had nearly all of it distributed to the men, but have kept some for those who remained in England and who are returning from day to day.

I have written Messrs. Taddy & Co., thanking them for their thoughtfulness.

Yours sincerely,
(Sgd.) S. B. Steele, Lieut.-Col.
Com'd'g Strathcona's Horse.

THE PROVISION TRADE.

The Markets—Canadian Pork Packing—Miscellaneous Notes.

CANADIAN PORK PACKING.

CANADIAN hogs are light in weight, averaging less than 200 lb. Prices have been high the past year, averaging about \$6 per 100 lb., basis live weight, for the four winter months.

Official returns of the number of hogs reported on farms on July 1 are published yearly by the Province of Ontario, which furnishes the large proportion of supplies. These reports reflect a large increase in recent years, prior to the year past, the total for 1899 being nearly double what it was in 1893. The following are yearly comparisons for Ontario:

	Overly'r old.	Underly'r old.	Total.
1893	220,396	791,626	1,012,022
1894	227,678	914,255	1,141,933
1895	244,185	1,054,887	1,299,072
1896	243,756	1,025,575	1,269,331
1897	235,479	1,049,484	1,284,963
1898	267,048	1,375,739	1,642,787
1899	295,349	1,675,721	1,971,070
1900	265,457	1,506,184	1,771,641

Information obtained by The Cincinnati Price Current indicates the following as the number of hogs packed in Canada for the eight summer season months, March 1 to November 1, the four winter months, November 1 to March 1, and total for the year ending March 1, 1901, with comparative totals for previous years:

	Summer.	Winter.	12 mths.
1900-01	710,000	430,000	1,160,000
1899-00	877,642	614,001	1,491,643
1898-99	725,000	500,000	1,225,000
1897-98	500,000	400,000	900,000
1896-97	450,000	350,000	800,000
1895-96	400,000	350,000	750,000
1894-95	209,010	301,640	510,650
1893-94	142,550	279,920	422,470
1892-93	128,611	227,409	356,020
1891-92	99,466	231,088	330,554
1890-91	91,910	234,970	326,880
1889-90	69,438	169,273	238,711
1888-89	35,343	143,137	178,480
1887-88	70,840	145,674	216,514
1886-87	84,811	171,474	256,285
1885-86	65,230	128,660	193,890
1884-85	55,573	154,575	210,148
1883-84	37,684	99,944	137,628
1882-83	28,715	140,814	169,529
1881-82	57,016	129,971	186,987
1880-81	37,857	156,763	194,620
1879-80	37,447	157,932	195,379
1878-79	8,579	116,775	125,354
1877-78	12,957	151,781	164,738
1876-77	58,544	136,198	194,742
1875-76	25,000	119,989	144,989

—Price Current.

MAKING TESTS OF MEATS.

In consequence of a discussion which has arisen regarding the comparative nutritive merits of fresh meats and "frozen" meat in England, a series of careful experiments is to be carried out under the auspices and at the cost of people interested in the frozen meat trade. Samples of both English and frozen meat are to be cooked and placed before umpires, who will proceed to adjudicate upon them in the usual way, by test of eating. Chemical analysis of "defrosted" meat has revealed no loss in nourishing power, even after a prolonged sojourn in

the cold room. It will be a long time, however, before the most convincing experiments will succeed in removing the deep-seated preference for home meat, which prevails in all classes of society.—National Provisioner.

MONTREAL PROVISION MARKET.

The tendency of the market is toward still higher prices. Some lard is selling at 11c. per lb. in pails, but supplies are not plentiful. Pork remains firm but is not selling freely. We quote: Heavy Canadian short cut mess pork, \$20 to \$21; selected heavy short cut mess pork, boneless, \$21 to \$22; family short cut back pork, \$20 to \$21; heavy short cut clear pork, \$19.50 to \$21; hams, 13c.; bacon, 14c.; lard, pure Canadian, \$2.20 to \$2.60 per pail; refined lard compound (Fairbank's), \$1.86 for 1 to 24 pails; \$1.84 for 25 to 49 pails; \$1.82 for 50 pails and over; Snow White and Globe compound, \$1.65 per pail; Cottolene, 9½c. per lb. in tierces, and 10½c. in 20 lb. pails and 9½c. in 50-lb. boxes, for Quebec.

ST. JOHN, N.B., PROVISION MARKET.

Prices are at least no higher. There is but little business. Lard is a fair seller even at the high price. Our market is almost entirely supplied from Ontario.

THE TORONTO PROVISION MARKET.

"One might naturally expect," said a Toronto provision dealer the other day, "that the great increase in the production of hogs and of the export of hams and bacon would insure an abundance of supplies on the local market. But this is actually not the case. There is at present a scarcity of both lard and smoked meats.

"To account for this, one must consider that the increase in the production of hogs has led to the establishment of pork-packing houses in almost every district. These houses are, almost without exception, catering especially for the British trade, and so their product does not add to the supply here as long as the basis of prices for export keeps on a satisfactory level. At the moment local packers are not packing heavily, as prices are kept extremely stiff by the competition for hogs. It is likely, however, they will increase the output soon, and the present scarcity will be relieved. Prices are, in the meantime, firm and unchanged."



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Bow Park
BRAND

**MIXED
PICKLES**

draw the best trade to your store, and as they are quick-sellers they are profit-makers for the grocer.

Ask your wholesaler or write direct for quotations.

Prepared by . . .

Shuttleworth & Harris,
BRANTFORD, ONT.

Quality Counts.

The Demand for

REGISTERED
Bow Park
BRAND
HAMS
AND

REGISTERED
Bow Park
BRAND
BACON

is increasing every day. Our hundreds of well pleased customers will guarantee their quality.

Are you selling our meats? If not, why not? They will draw trade to your store. Your name on a post card will bring you a price list.

The Brantford Packing Co.
BRANTFORD, ONT. LIMITED

SHORT ROLLS.

Cured Meats are higher in price, and are going to be high this Summer, but the price of Short Rolls has not yet advanced.

This line of meats is of especial value; they are boneless, sugar cured, and new. We can recommend them. Try them.

F. W. FEARMAN CO.

Limited

Pork Packers and Lard Refiners,

HAMILTON, ONT.

THE CANADIAN PACKING CO.
LONDON, ONT.



GUARANTEED CHOICE AND PURE.

GOLD MEDAL, PARIS 1900.

Please order goods through your wholesale house.

Green Ceylon and Indian Teas

IF YOU HAVE NOT YET IN STOCK



This is a Cut of the Canister we are sending out **FREE**.

GREEN CEYLON

do not delay any longer as your customers will certainly call for it. Now is the time to buy. With your first purchase, we will give you **free**, a fancy Rolling Top **Tea Canister**. We have just received a large consignment.

Write us for Samples.

L. Chaput, Fils & Cie.
 MONTREAL.

CORRESPONDENCE

THE JAPAN TEA MARKET.

Editor CANADIAN GROCER,—We read with much interest, in this week's issue, your article headed "Japan Tea Market Injured." In it you state that the Japan tea market has been "difficult to understand"; and you go on to state that "in spite of the material diminution in the amount of imports, the market has weakened rather than stiffened."

We personally, and without prejudice, cannot see that there is any reason for surprise. It is quite apparent to us that you have overlooked the strongest factor of all in bringing about the decrease of the demand for Japan tea, and that is, the green teas of Ceylon. Every wholesale house has, by this time, recognized the fact that there is no future for Japans, and that there is a great future for Ceylon greens in Canada. Consequently, not only the wholesale houses, but every bright retailer as well, are afraid to stock up with Japan teas, wishing rather to adopt a hand-to-mouth policy.

P. C. LARKIN.

Toronto, May 4 1901.

THE GROCERY TRADE IN VICTORIA, B.C.

Money is reported somewhat easier this week by the wholesalers, but business continues dull in this city, although trade outside the city itself, not taking Kootenay into consideration, is at present quite brisk and very encouraging to the wholesalers. Orders are coming in freely from points along the main line. Canneries are ordering their supplies and the numerous camps along the coast are "grub staking" for the spring. Wholesalers generally speak more hopefully of the Klondike trade. They state that the story of Dawson being overstocked is, according to their advices, not correct. Early in the season matters looked very dubious, but since that time 2,000 or 3,000 miners have come in from the creeks to order their supplies, with a result that Klondike inquiries on the British Columbian Coast are much more numerous at the present time than it was first thought they would be at this season of the year. The only change in the grocery market is canned strawberries, which are quoted 10c. higher than last week; otherwise canned goods have held their own in spite of the report that prices were likely to become demoralized. In fact, everything depended on the Eastern Canadian Cannery combine holding together.—The B. C. Trade Budget.

EPPS'S

GRATEFUL.
COMFORTING.

IN ½-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.
In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST
NUTRITIOUS.

COCOA

War Tin Tea

Packed by

THE BRITISH &
BENNINGTON'S
TEA TRADING
ASSOCIATION,
Limited

London,
England

The most attractive package
on the market.

Design registered for the
Dominion.

On seeing it, your customers
are sure to buy it.

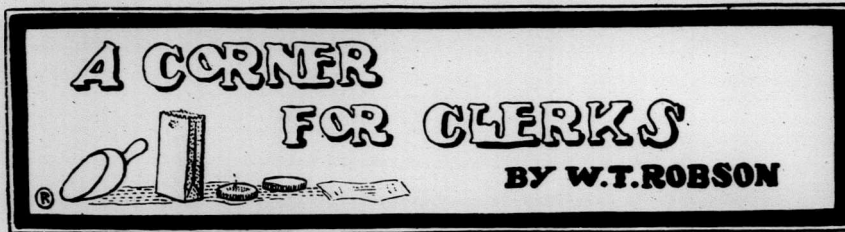
Full information, prices, etc.,
can be had from any whole-
sale house in the Dominion.

Canadian Agents:

C. E. COLSON & SON,

Montreal.





**PETTY
PILFERING.**

When in a grocery store a few days ago I saw a clerk give to a customer a plug of tobacco. The value was small, but it is the principle of the act to which I wish to draw your attention this week. There is too much of this kind of thing going on among our young clerks in the average store throughout the country. They especially, partly through thoughtlessness, are very apt to take liberties with the stock. Because of being employed in a grocery, they think they have a right to help themselves to candy, nuts, fancy biscuits, fruit, cigars, postage stamps or tobacco, and when spoken to they are apt to regard the man who speaks to them as small, mean and penurious.

The average clerk thinks these things of trifling value, and, if he asked for them, would be given them willingly. He therefore regards it as right to help himself accordingly, and with this thought in his mind he indulges himself at his employer's expense. If he would only pause for a moment and think of the meanness of this petty pilfering, he would be ashamed of himself and would not indulge in it, for it is dishonest and unworthy of any young man who has aspirations toward success. Much depends on a young man's early training, the starting so often determines a man's life.

The road downward always commences very gradually, and the easiest time to stop is always at the commencement, for after a man passes a certain point in all habits he can seldom recover, and his downfall is almost certain. Now, this deplorable habit among some clerks of taking various things of little value because their employer has made no objection, only leads to the next step downward, taking something because "it will not be missed," and then he continues, and becomes a criminal. This is the natural order and the only result possible for a young man who allows himself to drift along the wrong direction in this respect.

No clerk has any right to say: "I am sure my employer would not object to my taking this from the store." No employer should allow a clerk to take anything from the stock without his consent. The old remark: "It is always the trusted clerk

who goes astray" will always be true, because, in giving a man privileges you increase his temptation. Because of the system and strict management of our larger stores this temptation is not so great, but in the average grocery store, where from one to three clerks are employed, it is the duty of each clerk to watch carefully himself in this respect; and when he wants something from the stock buy it openly and be above board from his employer or older clerk.

You cannot be too careful of your character in a store. Therefore, never do any act which might cause suspicion to rest upon you. In some stores the very bad practice of giving to customers, when paying an account or leaving an order, a few candies for the children or a plug of tobacco prevails.

It is a rural custom and a relic of bygone days when profits were liberal, but now, when in the average business the margin of profit is small, leaks of this description require very careful watching or the result to the business will be disastrous. No clerk in our smaller stores where this has been the custom should take upon himself this privilege except at the expressed wish of his employer. Carry out your employer's commands to the letter, then you are exempt from results; that is your duty. Respect scrupulously everything of your employer's, no matter how trifling a thing it is. Take nothing for yourself or your own use unless you have a definite understanding with your employer and he expects you to do so. This is your only safe course. Then will you be fair to him and just to yourself.

**PUSH
SEASONABLE
GOODS.**

So often in passing grocery stores are seen displayed goods out of season. This is detrimental to a store and a reflection on the management. How are your house-cleaning supplies?—Soap, brooms, whiting, blueing, starches, whitewash brushes, mops, washing compounds, ammonia, black lead, etc. If these goods are not brought to your customers' attention oftentimes they will think you do not keep them and go elsewhere and make their purchases. How about your dried and evaporated fruits and canned fruits and vegetables? This is the

time to sell them. See you get your share of this trade. It requires no ability to sell sugar; there are other goods which require pushing at the right time.

"Scales" writes me to know what color to paint the front of his store. He asks how about red?

Red is a good color if not overdone. A few years ago we had some merchant advertising "The red-front store," now sometimes you see all red fronts in a row. If the other fronts near you are dark colors, get a first-class red paint and you will be pleased at the way your store front will stand out. Cheap red paint fades quickly. It depends so much on surroundings to know what color would be best. Don't be in the rut regarding the color of your store's front. Have some color that will look clean and be distinctive from the others. I like your signature "Scales." I have always known you were fond of fish. Hope trade is good with you. Write again.

"C.M."—Would it be right for a clerk to do a dishonest act, if he were told by his employer?

No; most decidedly it would not. If you are satisfied that the act is dishonest, go quietly and without ostentation and tell your employer that you cannot do it, because you think it not right. The chances are he will respect your scruples and not press the matter. Think it over carefully, and do not presume to dictate or lecture. We are all apt to make mistakes, and possibly your employer does not look at this thing in the same way you do, and there may be some mistake on your part or his. Youth is generally impulsive and apt to jump at conclusions; consider carefully, and ask the confidential advice of your father, if you can.

"T. F." writes that they have a number of smallpox cases in his village, and it is injuring trade, but they are selling considerable sulphur, cream of tartar, lemons and tobacco. Men who never smoked before are using tobacco as a preventative.

We hope that this disease will speedily be stamped out. Rigorous measures are being adopted all over Ontario.

"H. T." writes: Enclosed you will find an advertisement purporting to teach how to write advertisements. What do you think of it?

You will likely get some very good ideas from a course such as mentioned, and possibly it may pay you, but then, again, conditions in a small place such as you write from are very different from conditions in New York. What would pay in the advertising line in a large city would be money wasted in a small place in Ontario. To my mind, advertising is a problem each man must work out for himself in his own locality. Some merchants send away

money to advertising experts in the large cities to write their advertisements for them. Unless they thoroughly acquaint these men with the local conditions, I cannot see how it is possible for them to get good results for their money.

"R. B." writes: Should the "boss" give a reason why he discharges a clerk?

Well, I think he should, but it is not compulsory. If he is not satisfied with the clerk he is perfectly justified in discharging him. It would, no doubt, be a matter of satisfaction to the clerk to know why he was discharged, and I would certainly ask the reason. In some of the large stores it is simply a matter of reducing expenses, and the rule generally is the last to be engaged is the first to go, when trade becomes dull. Consequently it is not regarded as a matter of unfittedness for the business, and the clerks are prepared for it and do not regard it as a hardship, but simply look for another situation. It is very common in the larger cities of the United States to engage 40 or 50 clerks at a time, and again discharge them when trade becomes dull.

AN ARTISTIC WINDOW.

"A. M." has arranged a seasonable window. He placed starch in the bottom with soap around the edges, and had a ring of whiting in the centre made by using the lid of a cheese box. In the centre of this he placed a large piece of washing soda. Among the starch he placed bottles of ammonia and other cleaners including stove-pipe varnish. Then a very effective pattern was arranged with dome black lead (the contrast in color showed up well). The background was package washing compounds, brooms, scrubbing brushes and mop sticks. I saw this window and the effectiveness was in the artistic arranging. This window, I am sure, would sell goods, because the goods were marked with neat price cards. A large card, well printed, in the centre read: "Housecleaning Made Easy." The arrangement was exceedingly creditable, both to the store and clerk.

CLERKS AND THEIR EMPLOYERS.

By W. J. McGrath, Ottawa.

CLERK, did you see your photograph in last week's GROCER? Perhaps you did not recognize yourself because the painter (Mr. Jerome K. Jerome) has added the silk hat and frock coat, but it is dollars to doughnuts that it is you, all the same.

The subject, you will notice, is the victim of present-day circumstances, over which he seems to have no control. Such a picture of misery and want if seen by your

employer might cause a shudder to pass through his robust anatomy, but he would pass on without any regrets, knowing if he be an honest man that such a condition of things is not of his making.

Mr. Jerome exhorts the clerks to combination, in order that he may gain a mere living wage, but the union to which he refers, were it successful, would only affect the distribution of this misery from your own shoulders to that of others. Raise yourself above such selfish motives; for, can't you see the condition of competition which waxes keener and keener as the days go by? Merchants selling on smaller margins are forced to pay their employes small wages. On the other hand, if you are successful in forcing up wages in your line, the consumer, who is as poorly paid as yourself, suffers because of the advance in price, or your employer goes to the wall, and you are out in the cold, cold world.

Mr. Jerome notes the coming struggle between capital and labor. He sees the cloud just rising over the horizon. It certainly looks black and forbidding. It will break with all the fury of a Kansas cyclone, but it will pass soon, and the sun will shine more brightly than before. That cloud is the accumulated evils of the competitive system. It is absolutely necessary that it spend itself and be dissipated ere the beauties of the landscape can be seen and appreciated by the anxious multitudes.

Are you one of those who do not think for yourself? If you are you cannot know that this country has been in a state of industrial war for years and, as battle succeeds battle, no fact stands out more boldly than that courts and armies, and all departments of government, Federal, Provincial and municipal are always and everywhere in complete control of the capitalistic class.

The point I want to make is this: Do not use up your energies as Mr. Jerome suggests in combining merely to squeeze from your employer more than he is paying. Let that be a side issue. Don't drop it by any means, for in the meantime you must have or are entitled to a better living—but rather combine to utterly destroy the whole fabric of capitalism and this hated and distinctive competition that is sapping away our life blood by embracing socialism (not anarchy, remember). Socialism puts a glow of hope on the haggard features of every weary worker, lights up the dull eye and quickens the lagging step. It puts a throb of freedom in his heart and ecstasy of love in his soul. You know existing circumstances make us almost hate our brother in competitive labor and if you are not your brother's keeper you are his destroyer. If every clerk who reads this would enlist in

the army of workers now being organized in this country a few more years would see us free, the country and all utilities in the hands of those who produced them, namely, the workers.

Every man has a just right to all he produces. If he produce more than he wants for himself he may trade it for the surplus of some other fellow's production, the basis of barter being the time consumed in their respective production. This means you must work to produce or want. There can be no drones in the hive and charity would be more humiliating than it is to-day. I do not agree with Mr. Jerome's statement that the world could not succeed without the exploiter (he who goes about seeking whom he may devour). We can do our own planning and organizing. The exploiter of labor must be banished. The power placed in the hands of labor properly used can and will force to their knees all forces in enmity to a better economic condition.

Labor need not any more vote for the old party and the full dinner pail. Perhaps you have been guilty of doing so in the past, if so, what is your reward? Is your pail full? Hasten to form and put in motion the propaganda which will bring about the new order of things. Give the present a moment's thought—men begging for work, and their wives and children starving in this land of plenty; people starving, because there is too much food; naked, because there is too much clothing; homeless, because there are too many houses. All this in a land where men have the power in their own hands to change the present system of plunder, injustice and starvation to one of peace, justice, plenty and happiness by establishing a cooperative commonwealth, not by gun, bayonet or bomb, but by the peaceful, powerful ballot.

WHEN MATCHES WERE INTRODUCED.

The Atlas, a London newspaper, published on January 10, 1830, the following paragraph under the head of "Instantaneous Light": "Amongst the different methods invented for obtaining a light instantaneously ought certainly to be recorded that of Mr. Walker, chemist, Stockton-on-Tees. He supplies the purchaser with prepared matches, which are put into tin boxes, but are not liable to change in the atmosphere, and also with a piece of fine glass paper folded in two. Even a strong blow will not inflame the matches, because of the softness of the wood underneath, nor does rubbing upon wood or any common substance produce any effect except that of spoiling the match; but when one is pinched between the folds of the glass paper and suddenly drawn out it is instantly inflamed. Mr. Walker does not make them for extensive sale, but only to supply the small demand in his own neighborhood."

MONTREAL RETAIL GROCERS' ASSOCIATION.

THE Montreal Retail Grocers' Association held its regular monthly meeting in the Monument National on Thursday evening May 2. Mr. N. Lapointe was in the chair, with Mr. J. P. Dixon, the secretary, at his side. There was a fairly good attendance. Among those present were Aldermen Vallieres and Turner, Messrs. F. Begaouette, P. O'Brien, O. Champagne, J. D. Deschamps, J. W. Farrell, Poupert, Picquart, and DeRepentigny.

THE SECRETARYSHIP.

After the minutes of the last meeting were read and approved, the matter of the appointment of a secretary was taken up. After some discussion as to who should do the electing, the board of directors or the members in full assembly, it was concluded it made no difference and that Mr. J. P. Dixon's qualifications so befitted him for the position that he must be the unanimous choice of the association. So he was confirmed in the position of permanent secretary. Mr. Dixon has long been one of the most energetic members of the association and his occupancy of the chief executive position assures for the association a healthy future.

The discussion upon this appointment showed that the rules of the association were not well known, so Mr. P. O'Brien proposed that the rules and regulations be printed in French and English and distributed among the members. This was seconded by Mr. F. Bigaouette and carried.

THE DISCOUNT ON BISCUITS.

A letter was read from the Biscuit Manufacturers' Association in answer to the request of the Grocers' Association that the former discount of 10 per cent. be granted on biscuits. The manufacturers' association have decided not to comply with the request for reasons which were given in THE CANADIAN GROCER some time ago. The discount was changed to facilitate book-keeping, and a change back was not deemed advisable. The letter was filed.

PEDDLING ON THE STREETS.

The matter of petitioning the council to forbid peddling on the streets to the detriment of the retail grocers' business was then taken up. Messrs. De Repentigny, O'Brien, Turner and Vallieres all discussed the matter very forcibly. Mr. O'Brien wanted the peddlars to be forced to pay a license of \$50 or \$100 a year, which, he thought, would soon drive them out of business.

Ald. Turner and Ald. Vallieres thought it would be better to try to have peddling abolished altogether. Mr. O'Brien did not pin sufficient faith in the council to expect that it would hit out so boldly, and introduced his license motion. Later, upon pressure from Ald. Vallieres, he withdrew it, and substituted another, seconded by Mr. Farrell, that the city council be requested to prohibit peddling on the street, and the action of the market committee toward this end be approved.

THE ANNUAL PICNIC.

The annual picnic then came upon the tapis. Mr. O. Champagne moved, and Mr. O'Brien seconded, a motion to the effect that the annual picnic be held this year as usual and that Wednesday, July 17, be the date of the function. Mr. De Repentigny moved to do away with the banquet, but Mr. O'Brien pointed out that the banquet was a great drawing card and that it held the people together, and Mr. De Repentigny's motion floundered on a vote.

The chairmen of the various committees were then appointed. The election resulted as follows: Games Committee—E. W. Farrell; Music and Dancing—P. Daoust; Printing and Advertising—Mr. Champagne and J. P. Dixon, secretary, conjointly; Banquet—P. O'Brien; Railway—Mr. De Repentigny; Reception—President N. Lapointe; Finance—Ald. Turner; Subscription—Messrs. F. Bigaouette and

Fraser, conjointly; General Committee—Ald. Vallieres.

At the next meeting the other members of the committees will be appointed, and a full attendance is requested.

It was then decided on a motion of Mr. Farrell, seconded by Mr. Piquart, that the customary picnic programme and advertising sheet will not be issued this year. The chairmen of the different committees were constituted a committee to investigate desirable places of visitation for the excursionists, and report at the next meeting.

The meeting then adjourned to June 6.

ON A TRIP TO THE UNITED STATES.

Mr. N. Lapointe, the popular president of the Montreal Retail Grocers' Association, left, last Monday, on a two weeks' business trip to the United States. He will visit Chicago, St. Louis and other important American centres. Mr. Lapointe is one of Montreal's most enterprising grocers, and, although his store is not the largest in the city, he makes quite a large and profitable turnover each year.

LARGE IMPORTATIONS OF MOLASSES.

The schooner Clara has arrived a Halifax with a cargo of Porto Rico molasses for the Dominion Molasses Co., the quality of which is fine. It is being offered to the trade at a low price. This is the third cargo that this company have already received this year from Porto Rico, and, in addition, they have received two or three parcels of new crop Barbadoes and Antigua productions.

POPULARITY

is the proof of merit, and no brand has ever achieved popularity so quickly as

EMPIRE

SMOKING TOBACCO

In 5, 10 and 15c. Plugs.

EMPIRE costs you only 39 cents, and pays a good profit.

EMPIRE is well advertised.

EMPIRE is selling well in almost every store from Halifax to Dawson City.

EMPIRE is A BIG PLUG FOR LITTLE MONEY

Made by

THE EMPIRE TOBACCO CO., LIMITED
MONTREAL, QUE.

GILLARD'S PICKLE

IS SOLD BY ALL WHOLESALE GROCERS IN CANADA.

Manufactured from the choicest vegetables and finest English pickling vinegar, it stands to-day THE FINEST PICKLE IN THE WORLD. 12 Gold Medals have been awarded for superior excellence.

GILLARD'S PICKLE—Cases of 2 Dozen.

5-Case Lots and over \$3.20 Per Dozen.
Less Quantity, 3.30 "

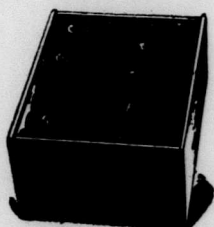
GILLARD'S SAUCE

is a good sauce, none better for gravies, soups, etc.

5-Dozen Lots and over \$1.40 Per Dozen.
Less Quantity 1.50 "

GILLARD & CO., Limited, "The Vintry Works," Walthamstow, London, Eng.

LICORICE..



We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan Wafers, 2 1/2 lb. boxes. Write for illustrated catalogue.

OUR LATEST NOVELTY—
BLOW PIPES, 300 TO BOX
Styled, TRIPLETS.

YOUNG & SMYLLIE
Established 1845. BROOKLYN, N.Y.

EASILY DIGESTED

The Graham Wafers

manufactured by the Gardiner Co. are the best on the market.

Try a Tin and be Convinced.

THE GARDINER BISCUIT CO., Kingston.

W. A. McClean, Owen Sound,

has sold out his pork-packing house, and has only until the 25th of April inst. to make delivery of contents. He offers, subject to tender, to that date, or any time between now and then that may please. Say, 250 Hams, S. P., 10 to 16 lb.; 200 Backs and Bellies, S.P.; 120 Spiced Rolls; 100 Backs and Shoulders on salt; (Dry Salt) 25 Sides, P. C. Bacon, 30 to 40 lb. All f.o.b. here. This is as nice a lot of meat as it is possible to make.

W. A. McCLEAN & CO.

THE "GLENER"

KINGSTON, JAMAICA, B.W.I.

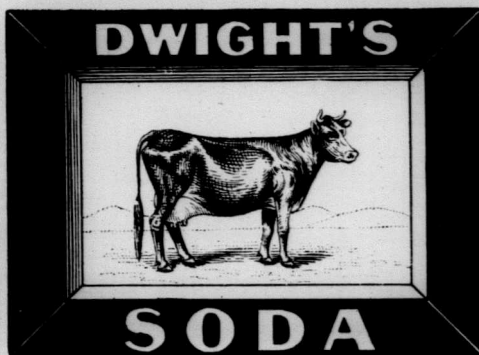
The Newspaper with the Largest Circulation in Jamaica and the West Indies.

Canadian manufacturers, merchants, etc., desiring to do business with this country and introduce their goods in this market, should put an advertisement in "THE GLENER."

Write for scale of charges, etc., to

THE GLENER CO.,
Limited

"Gleaner" Office, . . . KINGSTON, JA.



Grocers Save

time, twine, paper bags, and loss of weight by selling Dwight's Cow Brand Soda in packages, instead of keg soda. Moreover, he sells his customer the best article of its kind and makes a good profit on it.

John Dwight & Co., Toronto and Montreal

Victoria, B.C. Halifax, N.S. St. John, N.B.
Quebec, P.Q. St. John's, Nfld.

HEALTH is WEALTH.

You want your customers to be healthy so that they will prove profitable clients.

HIRES ROOTBEER

is a tonic as well as a beverage.

Be sure you sell them HIRES. Price may be a little high, but the best pays in the long run.

All Wholesalers keep it.

Here is our PUSH—it deserves yours. Get up and hustle. Send us your order for One Gross Hires Rootbeer Extract, giving your jobber's name through whom you wish it filled, and we will send you O. e Case (2 dozen bottles) Hires Carbonated Rootbeer, FREE.

Your gain, \$2.40 besides the freight on the extract. This offer closes June 1st, 1901.

PRICE TO DEALERS.

One gross Rootbeer Extract, \$24.00 less 10 per cent.
One dozen " " 2.00 less 5 per cent.

SEND YOUR ORDER TO....

W. P. DOWNEY, Sole Canadian Agent,
20 and 22 St. Peter Street, MONTREAL.





KEEN'S

Always KEEN'S

Nothing but KEEN'S

This applies to Mustard
and also to Oxford Blue

The name KEEN is a guarantee

and when you offer, sell or buy KEEN'S

you give or get your money's worth.

Current Market Quotations for Proprietary Articles

May 9, 1901.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

Cook's Friend—		
Size 1, in 2 and 4 doz. boxes.....	\$ 2 40	
" 10, in 4 doz. boxes.....	2 10	
" 2, in 6 ".....	80	
" 3, in 4 ".....	45	
Pound tins, 3 doz. in case.....	3 00	
oz. tins, 3 ".....	2 40	
oz. tins, 4 ".....	1 C	
lb. tins, 1/2 ".....	4 00	
Diamond— W. H. GILLARD & CO.		
1 lb. tins, 2 doz. in case..... per doz.	2 00	
1/2 lb. tins, 3 ".....	1 25	
1/4 lb. tins, 4 ".....	0 75	

IMPERIAL BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	10c.	\$0 85
3 "	6-oz.	1 75
2 and 3 doz.	12-oz.	3 40
2 and 1 3 doz.	16-oz.	4 35
1 doz.	2 1/2-lb.	10 40
1/2 and 1 doz.	5-lb.	19 50

MAGIC BAKING POWDER.

Cases Contain	Sizes of Cans.	Per Doz.
4 doz.	4-oz.	\$0 65
4 "	6-oz.	0 80
4 "	8-oz.	1 00
4 "	12-oz.	1 50
4 "	16-oz.	1 80
1 "	2 1/2-lb.	4 50
1 "	5-lb.	7 75

JERSEY CREAM BAKING POWDER.

1/2 size, 5 doz. in case.....	40
3/4 size, 4 doz. in case.....	75
1/2 " 3 " ".....	1 25
1 " 2 " ".....	2 25

BLACKING.

CARR & SONS. per gross.		
No. 2—1/2 gross boxes.....	2 70	
No. 4—1/2 gross boxes.....	5 75	
No. 5—1/2 gross boxes.....	8 00	
COONEY'S		
Boxes, each 4 doz.....	\$4 50	

SHOE POLISH.

HENRI JONAS & CO. Per gross.		
Jonae's.....	\$9 00	
Proments.....	7 50	
Military dressing.....	24 00	

BLUE.

Keen's Oxford, per lb.....	\$0 17
In 10 box lots or case.....	0 16
Reckitt's Square Blue 12-lb. box.....	0 17
Reckitt's Square Blue 5 box lot.....	0 16
Nixey's "Corvus" in squares, 1 or, in bags 1/2 and 1 oz. and in pepper boxes, 2c. and 10c.	
Cooney's Royal Windsor, per gross.....	4 80
Universal, bag, per gross.....	4 80

BLACK LEAD.

Reckitt's per box.....	1 15
Box contains either 1 gro., 1 oz. size: 1/2 gro., 2 oz. or 1/4 gro., 4 oz.	
Nixey's Refined 1d. 2d. and 1s. pkts.	
" Silver Moonlight 5 and 1c. pkts.	
" Nixelene Paste 1d 2 1/2 d. 5d. size.	
Nixey's Jubilee, round in 1 and 2 oz. blocks.	
Cooney's Universal, per gross.....	4 80

CORN BROOMS

BOECKH BROS & COMPANY doz. net.		
Bamboo Handles, A, 4 strings.....	4 35	
" " B, 4 strings.....	4 10	
" " C, 3 strings.....	3 85	
" " D, 3 strings.....	3 60	
" " E, 3 strings.....	3 35	
" " G, 3 strings.....	3 10	
" " I, 3 strings.....	2 85	

BISCUITS.

PEEK, FRENCH & CO.		
Metropolitan mixed.....	40 lb. tins 10c.	
Florence Wafers.....	8 lb. tins 36c.	
Venice Wafers.....	8 lb. tins 36c.	
Florence Wafers.....	Small tins \$3.70 per doz	
CARR & CO., LIMITED.		
Cafe Noir.....	0 15	
Ensign.....	0 12 1/2	
Metropolitan mixed.....	0 09	
Special price list of Fancy Tins for Xmas trade and other lines on application		

CANNED GOODS.

MUSHROOMS.		
HENRI JONAS & CO.		
Mushrooms, Rionel.....	\$14 75	
" 1st choice Duthell.....	17 50	
" 1st choice Lenoir.....	18 50	
extra Lenoir.....	20 00	
Per case, 100 tins.....		

FRENCH PEAS—DELORY'S		
HENRI JONAS & CO.		
Moyen's No. 2.....	\$9 00	
No. 1.....	10 50	
1/2 Fins.....	12 50	
Fins.....	14 00	
Tres fins.....	15 00	
Extra fins.....	16 50	
Sur extra fins.....	18 00	

FRENCH SARDINES.		
HENRI JONAS & CO.		
1/2 Trefavennes.....	\$9 00	
1/2 Rolland.....	9 50	
1/2 Delory.....	10 50	
1/2 Club A'pins.....	11 50	

CHOCOLATES & COCOAS.		
Epps' cocoa, case of 14 lbs., per lb.....	0 35	
Smaller quantities.....	0 37 1/2	

CADBURY'S.		
Frank Magor & Co., Agents per doz.		
Cocoa essence, 3 oz. packages.....	\$1 65	
Mexican chocolate, 1/2 and 1/4 lb. pkgs.....	0 40	
Rock Chocolate, loose.....	0 40	
" 1-lb. tins.....	0 42	
Nibs, 1-lb. tins.....	0 35 1/2	

TODHUNTER, MITCHELL & CO.'S		
Chocolate—		
French, 1/4's—6 and 12 lbs.....	per lb.	0 30
Caracas, 1/4's—6 and 12 lbs.....	0 35	
Premium, 1/4's—6 and 12 lbs.....	0 30	
Sante, 1/4's—6 and 12 lbs.....	0 26	
Diamond, 1/4's—6 and 12 lbs.....	0 22	
Sticks, gross boxes, each.....	1 00	

Cocoa—		
Homeopathic, 1/4's, 3 and 14 lbs.....	0 30	
Pearl, " " ".....	0 25	
London Pearl 12 and 18 " " ".....	0 22	
Rock " " ".....	0 30	
Bulk, in boxes.....	0 18	
Royal Cocoa Essence pkgs., per doz.....	1 40	
Chocolate— FRY'S.....	per lb.	0 42
Caracas, 1/4's, 6-lb. boxes.....	0 42	

Vanilla, 1/4's.....	0 42
"Gold Medal" Sweet, 1/4's, 6 lb. bxs.....	0 29
Pure, unsweetened, 1/4's, 6 lb. bxs.....	0 42
Fry's "Diamond," 1/4's, 14 lb. bxs.....	0 24
Fry's "Monogram," 1/4's, 14 lb. bxs.....	0 24
Cocoa— per doz.	
Concentrated, 1/4's, 1 doz. in box.....	2 40
" 1/4's, " " ".....	4 50
" 1 lb. " " ".....	8 25
Homeopathic, 1/4's 14 lb. boxes.....	
1/4 lbs. 12 lb. boxes.....	

JOHN P. MOTT & CO.'S		
R. S. McIndoe, Agent, Toronto.		
Mott's Bromo..... per lb.	0 80	
Mott's Prepared Cocoa.....	0 28	
Mott's Homeopathic Cocoa (1/4's).....	0 32	
Mott's Breakfast Cocoa (in ins).....	0 40	
Mott's No. 1 Chocolate.....	0 37	
Mott's Breakfast Chocolate.....	0 28	
Mott's Caracas Chocolate.....	0 40	
Mott's Diamond Chocolate.....	0 23	
Mott's French-Can. Chocolate.....	0 18	
Mott's Navy or Cooking Chocolate.....	0 28	
Mott's Cocoa Nibs.....	0 35	
Mott's Cocoa Shells.....	0 05	
Vanilla Sticks, per gross.....	0 90	
Mott's Confectionery Chocolate 0 21	0 43	
Mott's Sweet Chocolate Liquors 0 19	0 30	

COWAN COCOA AND CHOCOLATE CO.		
Hygienic Cocoa, 1/4 lb. tins, per doz.....	\$3 75	
Cocoa Essence, 1/4 lb. tins, per doz.....	2 25	
Soluble Cocoa, No. 1 bulk, per lb.....	0 20	
Diamond Chocolate, 12 lb. boxes.....	0 25	
Royal Navy Chocolate, 12 lb. boxes.....	0 30	
Mexican Vanilla Chocolate, 12 lb. bxs.....	0 35	

CHEESE.		
Imperial—Large size jars, per doz.....	\$8 00	
Medium size jars.....	4 50	
Small size jars.....	3 40	
Individual size jars.....	1 00	
Imperial Holder—Large size.....	18 00	
Medium size.....	15 00	
Small size.....	12 00	
Roquefort—Large size, per doz.....	2 40	
Small size.....	1 47	
Paragon—Large size, per doz.....	8 25	
Medium size.....	4 50	
Small size.....	2 40	
Individual size.....	1 00	

BAYLE'S POTTED.		
Robert Greig & Co., Agents, Toronto.		
1-lb. 1-lb. 5-lb.	1-lb. 1-lb. 5-lb.	1-lb. 1-lb. 5-lb.
After Dinner.....	\$2 40	\$4 25
Devilled.....	2 65	4 75

Benson's Prepared Corn.

Right in the face of all sorts and conditions of competition from cheaper brands, Benson's Prepared Corn has steadily increased in sales from year to year. If convincing proof were needed that quality counts, here's a fact worth thinking of and acting on.

Benson's Prepared Corn has maintained its lead steadily for nearly half a century. It is the standard of excellence by which the quality of all other brands is judged. It is absolutely pure Corn, prepared in the most skillful, cleanest way. It does not compete in price, but relies wholly upon its high, unvarying quality, which is steadily maintained year after year. Other brands come and go, shifting like the trade winds, but "Benson's" rests for its reputation upon the one word that has made it famous—"quality."

Edwardsburg Starch Co'y, Limited,
Established 1858.

164 St. James Street,
Montreal.

Works,
Cardinal, Ont.

53 Front Street East,
Toronto.


DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

COFFEE		FOOD.		LICORICE.		MUGS	
JAMES TURNER & CO.		Robinson's Patent Barley		YOUNG & SMYLLIE'S LIST.		Mugs..... 13 20	
Mexico.....	0 32	1/2 lb. tins	1 25	5-lb. boxes, wood or paper, per lb.	\$0 40	Pint jars.....	18 00
Damasous.....	0 28	1 lb. tins	2 25	Fancy boxes (36 or 50 sticks) per box	1 25	Quart jars.....	24 00
Calro.....	0 20	" " Groats, 1/2 lb. tins	1 25	" Ringed" 5 lb. boxes, per lb.	0 40		
Sirdar.....	0 17	" " " 1 lb. tins	2 25	"Acme" Pellets, 5 lb. cans, per can	2 00		
Old Dutch Rio.....	0 11 1/2			"Acme" Pellets, fancy boxes (40) per box	1 50		
TODRUMTER MITCHELL & CO.		GILLETT'S POWDERED LYE.		Tar, Licorice and Tolu Wafers, 5 lb. cans, per can			
Excelsior Blend.....	0 32	4 doz. in case.....	\$3 60	Licorice Lozenges, 5 lb. glass jars	1 75		
Jersey.....	0 29	JAMS AND JELLIES		"Purity" Licorice 10 sticks	1 45		
Rajah.....	0 20	SOUTHWELL'S GOODS. per doz.		Dulce, large cent sticks, 100 in box.	0 75		
Old Government Java.....	0 28	Frank Magor & Co., Agents.					
Maracaibo.....	0 18	Orange Marmalade.....	1 50	MUSTARD.			
West India.....	0 16	Clear Jelly Marmalade.....	1 80	COOLMAN'S OR KEENS.			
Rio, choice.....	0 12	Strawberry W. F. Jam.....	2 00	D. S. F., 1/4 lb. tins, per doz.	\$1 40	ORANGE MARMALADE.	
CLOTHES PINS		Raspberry " ".....	2 00	" " 1/2 lb. tins, ".....	2 50	T. UPTON & CO.	
BOEKH BROS. & CO.		Apricot " ".....	1 75	Durham, 4 lb. jars, per jar	0 75	1-lb. glass 2 doz. case, per doz.	
Clothes Pins (full count), 5 gross in case, per case.....		Black Currant " ".....	1 75	F. D., 1/4 lb. tins, per doz.	0 85	7-lb. pail 6 pails crate, per lb.	
4 doz. packages (12 to a case).....		Other Jams, W. F.....	1 55	" " 1/2 lb. tins.....	1 5	0 07 1/2	
6 doz. packages (12 to a case).....		Red Currant Jelly.....	2 75	PICKLES.			
EXTRACTS.		Jams— T. UPTON & CO.		STEPHENS.			
HENRI JONAS & Co. Per gross.		1-lb. glass jars 2 doz. in case, per doz	\$1 00	A. P. Tippet & Co., Agents.			
1 oz. London Extracts.....	\$5 00	5-lb. tin pails, 3 pails in crate, per lb	0 07	Patent stoppers (pint), per doz.			
1 oz. " " (no corkscrews).....	5 50	7-lb. wood pails, 3 " ".....	0 07	Corked " ".....			
1 oz. Spruce essence.....	6 00	14-lb. wood pails, per lb.....	0 07	BAYLE'S.			
2 oz. " ".....	9 00	30-lb. " ".....	0 06 1/2	Robert Greig & Co., Toronto, Agents.			
2 oz. Anchor extracts.....	12 00	Jellies—		1/2 Pints Pints			
1 lb. " ".....	21 00	1-lb. glass jars, per doz.....	\$1 00	Pandora, per doz.....			
1 lb. " ".....	35 00	7-lb. wood pails, per lb.....	0 06 1/2	Sliced Sweet.....			
1 oz. Flat.....	9 00	14-lb. " ".....	0 06 1/2	Hot Stuff.....			
1 oz. Flat, Anchor extracts.....	18 00	30-lb. " ".....	0 06 1/2	Tobasco Sauce, 2-oz. bottle, per doz.			
2 oz. Square.....	21 00	KNIFE POLISH.		Tolasco Pods in vinegar, 1/2 pt.			
4 oz. " " (corked).....	35 00	Nixey's "Cervus" 6d. and 1s. tins		3 25			
8 oz. " ".....	72 00	For price list and sliding scale apply W. G. Nixey 12 Soho Sq. London, Eng.					
Per doz.							
4 oz. " glass stop extracts.....	3 50						
8 oz. " ".....	7 00						
2 1/2 oz. Round quintessence extracts.....	2 00						
4 oz. Jockey decanters.....	3 50						

RECKITT'S Blue and Black Lead (ALWAYS GIVE YOUR CUSTOMERS SATISFACTION)

SODA.—COW BRAND

 Case of 1 lbs. (containing 60 pkgs.) per box, \$5.00
 Case of 1/2 lbs. (containing 120 pkgs.) per box, \$3.00
 Case of lbs. and 1/2 lbs. (containing 30 1 lbs. and 60 1/2 lbs. packages) per box, \$3.00
 Case of 5c. pkgs. (containing 96 pkgs.) per box \$3.00.

SOAP

 A. P. TIPPET & CO., AGENTS
 Maypole Soap colors per grs., \$10.20, black Maypole Soap, \$13.50, Orange Soap, \$10.20
 Gloriola Soap, per gross..... 12 00
 Straw Hat Polish, per gross..... 10 20

STOVE POLISH.

 For durability and for cheapness this preparation is truly unrivalled.
 Per gross:
 Rising Sun 6-oz. cakes, 1/2 gross boxes \$8 50
 Rising Sun, 3-oz. cakes, gross boxes... 4 50
 Sun Paste, 10c. size, 1/2 gross boxes... 10 00
 Sun Paste, 5c. size, 1/2 gross boxes... 5 00

STOVE POLISH

 DUSTLESS, LABOR-SAVING, BEST IN THE WORLD.

ENAMELINE


No 4-3 dozen in case, per gross... 4 80
 " 6-3 dozen in case... 8 40

STARCH.
 EDWARDSBURG STARCH CO., LTD.
 Laundry Starches— per lb.
 No. 1 White or Blue, 4-lb. cartons 0 06 1/2
 No. 1 " " 3-lb. " 0 05 1/2
 Canada Laundry " " " 0 04 1/2
 Silver Gloss, 6-lb. draw-lid boxes 0 07
 Silver Gloss, 6-lb. tin canisters.. 0 07
 Edwards'g Silver Gloss, 1-lb. pkg. 0 07
 Kegs Silver Gloss, large crystal 0 06
 Benson's Satin, 1-lb. cartons..... 0 07 1/2
 No. 1 White, bbbs. and kegs..... 0 04 1/2
 Benson's Enamel, per box..... 3 00


Culinary Starch—
 Benson & Co.'s Prep. Corn..... 0 06
 Canada Pure Corn..... 0 04 1/2
 Rice Starch—
 Edwardsburg No. 1 white, 1-lb. cart 0 09
 Edwardsburg No. 1 White or Blue, 4-lb. lumps..... 0 07 1/2

KINGSFORD'S OSWEGO STARCH

 SILVER GLOSS { 40-lb. boxes, 1-lb. pkgs. 0 02 1/2
 { 6-lb. boxes, sliding cover
 { (12-lb. boxes each crates) 0 08

PURE—40-lb. boxes 1-lb. pack... 0 07
 " 48-lb. " 16 3-lb. boxes 0 07
 For puddings, custards, etc.
 OSWEGO } 40-lb. boxes, 1-lb. packages..... 0 07 1/2
 CORN STARCH }
 ONTARIO } 38-lb. to 45-lb. boxes, STARCH } 6 bundles..... 0 08
 STARCH IN } Silver Gloss..... 0 07 1/2
 BARRELS } Pure..... 0 06 1/2

BEET STARCH.
 Cases, 64 pkgs. 48's..... \$5.00
 1/2 Cases, 32 pkgs. 24's..... 2 50
 Packages 10c. each.


TRAS.

 SALADA CEYLON.
 Wholesale. Retail
 Brown Label, 1's..... 0 20 0 25
 " 1/2's..... 0 21 0 26
 Green Label, 1's and 1/2's..... 0 22 0 30
 Blue Label, 1's, 1/2's, 1/4's and 1/8's.. 0 30 0 40
 Red Label, 1's and 1/2's..... 0 36 0 50
 Gold Label 1/8's..... 0 44 0 60

KOLONA

 PURE CEYLON TEA BLACK
 Ceylon Tea, in 1 and 1/2 lb. lead packages, black or mixed.
 Black Label, 1-lb., retail at 25c.... 0 19
 " 1/2-lb., " " " " " 0 20
 Blue Label, retail at 30c..... 0 22
 Green Label " 40c..... 0 28
 Red Label " 50c..... 0 35
 Orange Label, retail at 80c..... 0 42
 Gold Label, " 80c..... 0 55
CROWN BRAND
 Wholesale Retail.
 Red Label, 1-lb. and 1/2's..... 0 35 0 50
 Blue Label, 1-lb. and 1/2's..... 0 28 0 40
 Green Label, 1-lb..... 0 19 0 25
 Red Label, " 50c..... 0 20 0 25
 Green Label, 1/2's..... 0 19 0 25
 Yapar, 1's.....
 " SNELLINGS PATENT "
 English Breakfast Hopped Tea, 29c.; retail, 40c.
 A. Waddell & Co. agents, Toronto. Samples on application.

RAM LAL'S PURE INDIAN TEA

 GUARANTEED ASSURED PURE AND MANUFACTURED ON THE TEA PLANTATIONS OF INDIA.
 Cases each 60 1-lb..... 0 35
 " " 60 1/2-lb..... } 0 35
 " " 30 1-lb..... }
 " " 120 1/2-lb..... } 0 36

LUDELLA CEYLON, AND 1/2'S PKGS.

 Blue Label, "..... 0 18 1/2 0 25
 Blue Label, 1/4's..... 0 19 0 25
 Orange Label, 1's and 1/2's..... 0 21 0 30
 Brown Label, 1's and 1/2's..... 0 28 0 40
 Brown Label, 1/4's..... 0 30 0 40
 Green Label, 1's and 1/2's..... 0 35 0 50
 Red Label, 1/2's..... 0 40 0 60


TOBACCO.
 THE EMPIRE TOBACCO CO., LIMITED.
 Smoking—Empire, 3 1/4's, 5s and 10s.. 0 39
 Royal Oak, 2 x 3, Solace, 8s..... 0 52
 Something Good, 7s..... 0 48
 Chewing—Bobs, 5s and 10s..... 0 36
 Currency, 13 1/2 oz. bars, spaced 9s.. 0 39
 Currency, 6s and 10s..... 0 39
 Old Fox, Narrow 10s..... 0 40
 Snowshoe, 10 1/2 oz. bars, spaced 8s 0 44
 Snowshoe, pound bars, spaced s. 0 44
 Snowshoe, 2x4, 6s..... 0 44
 Pay roll, 6s..... 0 44

WOODENWARE
 BOREKH BROS. & COMPANY.
 Washboards Leader Globe..... 1 55
 " Improved Globe..... 1 65
 " Standard Globe..... 1 80
 " Solid Back Globe..... 1 90
 " Jubilee (perforated).. 2 10
 " Crown..... 1 45
 F.o.b. Toronto.
 Matches. Kodak, per case (20's) 9 boxes to packages, 40 packages to case..... 3 30
YEAST.
 Royal yeast 3 doz. 5c.-pkgs. in case.. 1 00

Mediterranean Fruits
 Granulated and Raw Sugars
 Molasses and Syrups, Glucose, Etc.
 Excelsior Macaroni
 White Castile Soap
C. A. CHOUILLOU & CIE.
 14 Place Royale (Customs House Sq.) MONTREAL.

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 We make them in all shapes and sizes. We have
 Grain and Root Baskets,
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 In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to
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 D. MASSON & CO., Montreal.
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"Daisy Fruit"
 is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.
THE HOME CAKE CO.
 GUELPH, ONT.

SLEE, SLEE & CO., Limited
 Tower Bridge Brewery,
 LONDON, ENG.
 FOR **English Malt Vinegars.**
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Stops heavy... load...

The O. S. ... Co., Mfrs.



ASK FOR MOTT'S

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Refrigerators



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10-lb. and 20-lb. PROMPT SHIPMENT.

WALTER WOODS & CO. HAMILTON.

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FREE ...

GRINDLE'S English Malt SIX BRAND VINEGAR GRINDLE & CO., Limited, London, N.W., Eng.

WHEAT MARROW

SATIATING FULLY - COOPERATING QUICKLY, DIGESTING EASILY.

THE EXPRESS ROLLER MILLS CORNWALL, ONT.

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EXPRESS CLIPPING BUREAU

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE

SEYLER, SANDBERSON & CO. TORONTO

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The Best Grocers make a point of Keeping it always in Stock.

For Spring Trade

How is
your
stock
of

Look these
lines up
and write
us for
prices

Jelly Tumblers
Fruit Jar Rubbers
Glass Water Sets
Glass Water Jugs
Tumblers
Glass Berry Sets
Glass Berry Bowls
Syrup Jugs
Creams and Sugars
for Berries
Sugar Sifters?

GOWANS, KENT & CO.,
TORONTO AND WINNIPEG.

THE NAME....

WETHEY

stands for all that is pure, wholesome,
and delicious in **Mince Meat**. My
meat is receiving more favorable com-
ments from grocers than all other
makes combined.

*It is a good seller at this
season of the year.*

Sole Manufacturer

J. H. WETHEY

St. Catharines, Ont.

Crosse & Blackwell, Limited

Pickles, Sauces, Jams and Preserved Provisions.

C. E. COLSON & SON,

MONTREAL.

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JARED CHITTENDEN, Treasurer.

...ESTABLISHED 1849..

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The original and only Genuine Pre-
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6d. and 1s. Canisters.

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MANUFACTURERS OF

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