

# THE COMMERCIAL

FINANCE AND INSURANCE REPORT

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Established 1882.

Published Weekly.

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WINNIPEG, CANADA, NOVEMBER 22, 1902

No. 11

## STOVES

Air-Tight ?  
Heaters

We can ship promptly:

Nos. 115 and 118 Strathcona Coat;  
162, 168 and 169 Wood Cast Top;  
82, 83 and 84 Wood Cast Top;  
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Coffees, Baking Powder and Spices.

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BOOTS AND SHOES  
GRANBY RUBBERS

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MITTENS  
MOCCASINS  
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Extra Fancy Heavy-  
weights.

Lemons, Finnan Had-  
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Irish Fancy Lace Edgings.  
Great Variety of Fancy Xmas Box  
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These will be scarce goods around  
the Holiday season. Order now. Try  
our Letter Order Department—the re-  
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**PREPARE**

For the active duties of a business life  
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G. W. DONALD, Secretary.

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16 Oz. 21 Oz. 32 Oz.

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Sizes in stock up to 108 x 144.

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COMMISSION AGENTS, ETC.  
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And wholesale dealers in Fancy Groceries, Butter, Eggs, Cheese Packers of Britannia, Beaver and Buffalo Brands of Packet Tea, and sole Agents for Thos. Lipton's Package Tea for Manitoba, N. W. Territories and British Columbia.

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IS THE MAN WHO CAN

Write business.  
Write more business each year.  
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Grow with his work.  
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Mgr. Northwest Canada, Winnipeg.

# THE COMMERCIAL

The recognized authority on all matters pertaining to trade and progress in Western Canada, including that part of Ontario, Quebec and the Superior, the Provinces of Manitoba and British Columbia and the Territories.

Twenty-First Year of Publication.

ISSUED EVERY SATURDAY.

Subscriptions—Canada and the United States, \$2.00 per annum in advance, or \$2.25 when not so paid; other countries \$2.50 in advance.

Changes for advertisements or stops should be in not later than Thursday morning.

Advertisements purporting to be news matter, or which profess to express the opinion of this journal, will not be inserted.

The Commercial certainly enjoys a very much larger circulation among the business community of the vast region lying between Lake Superior and the Pacific coast than any other paper in Canada, daily or weekly. The Commercial also ranks the leading wholesale, commission, manufacturing and financial houses of Eastern Canada.

Office 219 McDermott St. Telephone 224.  
D. W. BUCHANAN,  
Publisher.

WINNIPEG, NOV. 22, 1902.

## THE COAL PROBLEM.

The high price of anthracite coal is a serious matter for the consumers of this class of fuel. Anthracite coal has been commanding high prices for some years. In 1895 this class of coal sold in Winnipeg, delivered to consumers, at \$5.50 per ton, but the following winter it was advanced to \$10. Last winter it sold at \$10.50. This season the price is abnormally high, on account of the great strike. But even under normal conditions, the price of anthracite coal makes it almost a luxury here. As conditions have ruled of late years, we cannot hope to receive Pennsylvania anthracite at much less than \$10 per ton, delivered to consumers in Winnipeg. This price makes the fuel bill a very important item of expenses to our people.

We are, of course, not entirely dependent on the Pennsylvania article. There are enormous deposits of coal in our own country. The country bordering on the Rocky mountains is sometimes spoken of as one of the greatest coal regions in the world. Coal of good quality is certainly found throughout a vast area of territory in the western portion of our prairie region, and rich discoveries of coal have also been made at many points in British Columbia. The difficulty in connection with these native coals is the long railway hauls from the mines to the eastern portion of the prairie region. These coals, of course, do not compete in point of quality with the Pennsylvania anthracite for domestic purposes. When the heavy freight rate for the long railway haul to the railway is added to the other costs of mining and handling the coal, the price of these western coals in the Winnipeg market is proportionately as high as the normal value of the Pennsylvania coal.

Cheap transportation is the one thing necessary to secure cheap fuel. The improvement of navigation on the Red river, by opening navigation between Winnipeg and Lake Winnipeg, would bring cheaper supplies of wood fuel from the forests to the north of the city. The improvement of the Red river might also be considered the first step towards establishing a cheap water route for coal. Along the Saskatchewan river in Alberta

there are many fine deposits of coal. This coal is used for local purposes at Edmonton and other points in Alberta. Coal has also been mined at Edmonton for shipment by rail to points as far distant as Calgary, about 200 miles. These coal deposits exist right along the river bank. We have a natural waterway between Winnipeg and Edmonton, via the Saskatchewan river, Lake Winnipeg and the Red river. There is navigable water all the way, with the exception of a few obstacles which could be overcome at a very moderate cost. With the improvement of this natural waterway, northern Alberta coal could be laid down in Winnipeg at a cost of about \$2 per ton.

The value of water transportation for heavy freight is too well known to require comparison to elucidate the point. Pennsylvania coal is sold in San Francisco at about the same price as in Winnipeg. It is taken there by water around Cape Horn. Welsh coal has sold in the same port at as low as \$6 to \$7 per ton. The water rate

## Bicycle Advance.

For the first time in several years bicycle prices are not declining, says the Commercial Bulletin, of Minneapolis. The bicycle has at last found a reliable and stable position in the list of merchantable commodities and prices are on a basis more satisfactory to all of the trade. Prices for next year have been announced and the new schedules show a considerable advance. The figures for 1903 are from one to three dollars per wheel higher than during the year past.

For years the demand for bicycles has been so much smaller than the output that competition for trade has forced the prices down below the cost of production. This continued until last year when the bicycle trust sold a large part of its output at prices that yielded no profit if they did not yield a profit in order to make trouble for the independent manufacturers. This kind of campaigning discouraged some of the independents and forced the trust into a reorganization.

This year for the first time since bicycles ceased to be the rage of the nation is on a business basis. There is a steady demand for wheels up to certain limit and the output has been whittled to that limit. Instead of endeavoring to drive its competitors out of business the trust is willing to take

frame on big wheels. The demand for ladies' wheels has greatly decreased, partly owing to the increasing popularity of the diamond frame with some lady riders, and the fact that many of the fair sex have deserted the wheel entirely. In 1900 one big manufacturer estimated that fully 50 per cent of the output was in ladies' wheels. This year it is doubtful if it will be over 15 per cent.

## Mocha Skin Gloves.

The skin of the mocha, a variety of sheep, native of Arabia, Abyssinia, and around the head waters of the Nile, is much used in the manufacture of the gloves. In 1868 a large glove manufacturer of Johnstown, N. Y., made carter gloves, mostly from vast-liquor-dressed antelope skins. After the extermination of the buffalo, the supply of antelope skins was also greatly diminished, and experiments were made with various other light skins in order to find a suitable substitute. In 1877 two boxes of skins of an unknown variety were shipped to Boston, Mass., from a port on the Arabian side of the sea. They appeared to be haired sheepskins, and were sent to be dressed as they were dressed out so well, a Boston house was induced to import more. Two



FORT FRANCES CANAL LOCK.

Started many years ago by the Mackenzie Government, and remaining since that time in an unfinished condition. See article on Page 245.

on coal from Lake Erie ports to Duluth and Fort William often ranges as low as 20 to 25 cents per long ton, and it has been carried at 15 cents per ton. These rates indicate what might be done by the improvement of our waterways, in the direction of supplying cheaper fuel to the people.

The valley of the Saskatchewan river will in time support a great population. Sooner or later this valuable water route will be developed. There is no question as to the practicability of the route, and none of the improvements necessary to open continuous navigation would be very costly. The south branch of the Saskatchewan river could also be developed to bring coal from Lethbridge or other points in Southern Alberta.

This is not a visionary scheme. These rivers and lakes have been navigated for years. Think of coal from the mines of northern and southern Alberta being transported to Winnipeg at a rate of 25 cents per ton—a rate, as quoted from Lake Erie ports to Duluth, Double or triple the rate and the cost would still be wonderfully low, compared with the expensive railway haul. The statement that this western coal could be laid down in Winnipeg at \$2 per ton, by the development of the water route, seems, therefore, to be well within the possibilities of the future.

orders at a profit and allow the independents to stay. This year's operations will not pay dividends on watered stock but wheels are being sold at a fair profit to the manufacturer instead of two dollars loss as was the case last year.

There are now about twelve bicycle plants in the country where there were 150 to 200 in 1900. With this slump it is little wonder that the American Bicycle Company has found that the prospects were too heavily capitalized when the trust was formed, and that it is necessary to let the water out at once. From 60 to 75 per cent of the country's output is controlled by the trust, so that on a reduced capitalization the American company will be in a fair way to make a good showing. The independent companies have their output for the coming year sold and some of them have withdrawn from the market. There are now but two big independent factories in the west. Both of these plants are in Chicago.

Everything in the bicycle sundry line has advanced, with the exception of tires, which have declined. This is due principally to the higher price of steel and other raw material used in the manufacture of sundries. There are no important improvements on the 1903 wheel, but the finish is better. Dainty colors will be rare on many of the high grade wheels. The bicycle trade has seen big changes during the past six years. The bicycle agent has almost disappeared. The trade is now principally in the hands of the hardware retailer. The juvenile wheel is no more. Instead the manufacturers are turning out a machine composed of a small

time in an unfinished condition.

years later a New York importer sent an agent to Aden, in Southern Arabia, to collect these sheepskins. The name mocha came from the fact that the first bales came with mocha coffee, and as this name seemed as appropriate as any, it has continued in use.—Shoe and Leather Journal.

Complaints of fuel shortage are general in western Manitoba. The railway companies get the blame, as they are short of cars. The situation is quite serious.

A strange method of cooking an egg is sometimes employed by shepherds in the East. The egg is placed in a sling and whirled round and round until the heat generated by the motion, has cooked it.

An agent at Stanbridge, Quebec, reports the recent invention and trial of a machine for laying bricks. He describes the machine as one which is worked by two men and a lad, and says that it will lay from 400 to 600 bricks per hour. Door and window pieces cause only a slight delay for the purposes of adjustment. It is suited for all plain work, like walls, sheds, mills, factories, row of cottages, piers of bridges, and, in fact, everything except the very finest class of work. Considerable pressure is put upon the bricks, and the machine that the work is done much more firmly than is possible by hand. It will, the commercial agent says, do the work of six or seven skilled bricklayers, and the opinion is expressed that such a machine, adapted to build a factory, say, 60 by 40 feet, could be put upon the market for the equivalent of \$500.



## FORT FRANCES WATER POWER.

To the Editor of The Commercial.

Dear Sir:—The statement recently published to the effect that arrangements were completed for the development of the Fort Frances water power was premature. For the benefit of your readers in general, and particularly with the hope of reaching that section more directly interested in such matters, and who are believers in the future of the great Northwest and its annex, New Ontario, I think a statement of the actual position of such negotiations, and of the facts, will be of interest; and, if my suggestions are followed up, of profit to some of them.

We have at Fort Frances, I believe, without question, the most available water power for milling, in transit, the grain of the west. Further, we are located fairly well, and have many natural resources available, to warrant our becoming a manufacturing centre for the production of many things needed by the west.

But as our water power is on international waters, and is also one that requires to be developed from bank to bank, to give each side of the river its greatest available force, our neighbors on the United States side of the river have to be consulted. In the negotiations therefore now pending the great difficulty to be overcome is the fair division of the resultant power. So far we have no capitalists on the Canadian side, who seem to have grasped, not only the local possibilities, but the enormous possibilities of our great west, as the Americans do. So we find the only applicants for the development of this joint power, are an American development company, represented by Mr. E. W. Backus, of Minneapolis, a gentleman largely interested in our neighboring town on the U. S. side, viz., Koochiching.

Naturally if the development of our side of the river has to be dependent on our neighbors of the other side, we cannot expect them to give us any more than they can possibly help—and certainly not the undivided half of the developed power which Canada is entitled to, and which would be acquired, if we could find any Canadian capitalists to look into and take a partnership hand in the scheme. But

whilst not expecting under existing circumstances to get our full half, we believe that the amount offered by Mr. Backus, and the basis on which it is, sensibly arrived at, is not quite fair or sufficient. It is based on the estimates of Mr. Fanning, of something like 5000 or 6000 horse-power, as the power of Rainy river at Alberton Falls; but such estimate is, in turn, based on the lowest known stage of water, undeveloped, which we claim to be an absolutely unfair stage at which to take any fixed and definite figure as our share. But this is what Mr. Backus insists on, offering \$3,500 h. p. as the full share of the

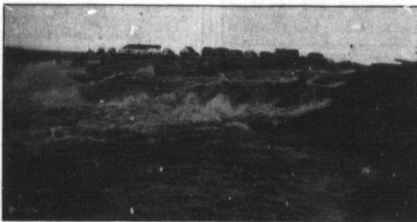
In fairness to Mr. Backus, we must admit that he offered the department, if Canada would finance the scheme, to accept a similar offer for his side of the river to what he made for ours. The estimate of the cost of the dam and installation of the power is \$500,000. Added to this there is some \$75,000 for auxiliary dams to regulate the feeders of Rainy Lake. Taking their lowest estimate of the power (the low water, undeveloped stage one quoted), and the rates fixed, or proposed to be fixed by the department, the investment should return over and above all expenses a 20 per cent. dividend.

Situated as Fort Frances is on the

to depend on ourselves alone, it will have to be, I suppose, another case of "take what I can get, and be thankful"; and that we will have to see our sister town develop into a city and our own into a small town, which is the usual feature of the Canadian border. But we are still in hopes that amongst our worthy Canadian neighbors yet to be found patriotic enough, and with belief enough in the future of the west, to lend us a hand.

It is with the hope that this will meet the eyes of some such men that I am asking your kind admittance of it to your columns. That it would be an enterprise that would bring large returns, and be a helping factor in the development of the Northwest, is beyond question; and I cannot but believe that it is only through want of its being known that this great national power is in any danger of being lost in part, in truth in the greater part, to our country.

H. WILLIAMS,  
FORT FRANCES.



FALLS ON THE RAINY RIVER AT FORT FRANCES.

Canadian side, and reserving all the residue that the power may be developed to, for the United States' side of Rainy river.

Believing that the fixed figure on which such offer is made inadequately represents the figure to which the power can be developed, but feeling that were it so, the proportionate division offered would not be unfair if our neighbors found the capital, we here would wish such division to be of whatever the power should be developed to, say 45 per cent. to the Canadian side and 55 per cent. to the American side, and with such a division we would be well satisfied.

shortest highway, and best grade, from Manitoba to the great lakes, there should be no misgivings as to the utilization of all the power on the Canadian side of the river that can be spared, for grinding the ever increasing wheat of the west, in transit. The more of such wheat that reaches market in the shape of flour, before it has had a chance to be mixed with inferior wheat, the better for our national reputation. Believing in the vast future before the west, I for one feel that we have no right to throw away our birthright to a full half of this great natural power, if we can possibly protect ourselves. If we have

## Malleable Glass.

Malleable glass is the invention of Mr. Louis Kaulfeld, of Matthews, Indiana, United States, who keeps the process a trade secret, but states that neither lime nor lead enters into its composition. The secret lies both in the ingredients and the fusing of them, so as to avoid prolonged heating of the crucible from without and corrosion of it inside. A lamp chimney of this glass taken out of ice-cold water and immediately, without drying, placed on a flaming lamp, did not break, although the flame played up on it. Another chimney put over a gas stove, so as to become hot at one part, melted there without breaking, and a third was filled with cold water and held over a fire till the water boiled. A chimney may be dropped into boiling water, and then into cold water, without hurt. So tough is the glass that another test is to use it as a hammer to drive nails, and it can also serve as a mould to shape molten glass in. It can be made as thin as paper, or as thick as any glass in use. The thinnest tableware of this glass can be handled safely.—Scientific American.

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to retail from \$45.00 \$90.00

# Ladies' Coon Jackets

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Coon goods are advancing in price but we are still offering them at last March prices. Send us your order to-day, and save money.

Ladies' Storm Collars, Capelines, Muffs, Gauntlets, Ruffs, Capes,  
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FINE RANGE SCOTCH SUITINGS.

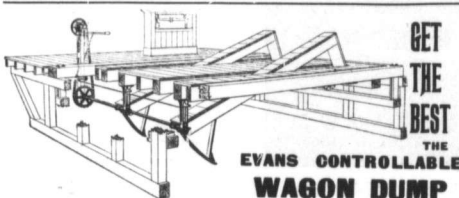
Our Sorting Stock is still large, but the lines are going out daily.

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Manufacturers of Fine Clothing

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Perfectly safe, fully controllable, perfect, self-locking device.

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GASOLINE ENGINES

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In 1900 this Company LED all Canadian Life Companies in the amount of new business written in Canada, and last year (1901) it LED them all in the amount of dividends paid to Policy-holders.

P. D. MCKINNON, Provincial Manager.

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AUGERS—Foot hole, 100/150c, each...
AES—Hench, 40 per cent; chipping...
HAILS—Cramp, \$5.00 per 100 lbs...

BUILDING PAPER—Anchor, plain...
COPPER—Sheet, 100/150c; pipe, 100/150c...
CARRIAGES—Him fire, American...
CHAIN—Cook, proved, \$5.00 per 100...

WIRE—Brass and copper wire, 30 per...
ZINC—Sheets in cases, \$7 per 100 lb...

Winnipeg Pipes, Oils, Glass, Etc...
DRY COLOS—Wool load, 1 lb, 7c; red...
LINED OIL—Raw, gal, 71c; boiled, 75c...

HOSE—Iron, 100 lb, \$2.50; lead, 100 lb...
HORSE NAILS—Pointed, extra light...

IRON—Sheet, 100/150c; pipe, 100/150c...
NAILS—Cut, 2 1/2 in, \$1.50; 3 in, \$2.00...

WIRE—Steel, 100/150c; galvanized, 100/150c...
ZINC—Sheet, 100/150c; pipe, 100/150c...

IRON—Sheet, 100/150c; pipe, 100/150c...
NAILS—Cut, 2 1/2 in, \$1.50; 3 in, \$2.00...

WIRE—Steel, 100/150c; galvanized, 100/150c...
ZINC—Sheet, 100/150c; pipe, 100/150c...

IRON—Sheet, 100/150c; pipe, 100/150c...
NAILS—Cut, 2 1/2 in, \$1.50; 3 in, \$2.00...

STEEL—Machinery, 100/150c; spring...
IRON—Sheet, 100/150c; pipe, 100/150c...

WIRE—Steel, 100/150c; galvanized, 100/150c...
ZINC—Sheet, 100/150c; pipe, 100/150c...

IRON—Sheet, 100/150c; pipe, 100/150c...
NAILS—Cut, 2 1/2 in, \$1.50; 3 in, \$2.00...

WIRE—Steel, 100/150c; galvanized, 100/150c...
ZINC—Sheet, 100/150c; pipe, 100/150c...

IRON—Sheet, 100/150c; pipe, 100/150c...
NAILS—Cut, 2 1/2 in, \$1.50; 3 in, \$2.00...

WIRE—Steel, 100/150c; galvanized, 100/150c...
ZINC—Sheet, 100/150c; pipe, 100/150c...

IRON—Sheet, 100/150c; pipe, 100/150c...
NAILS—Cut, 2 1/2 in, \$1.50; 3 in, \$2.00...

WIRE—Steel, 100/150c; galvanized, 100/150c...
ZINC—Sheet, 100/150c; pipe, 100/150c...

IRON—Sheet, 100/150c; pipe, 100/150c...
NAILS—Cut, 2 1/2 in, \$1.50; 3 in, \$2.00...

WIRE—Steel, 100/150c; galvanized, 100/150c...
ZINC—Sheet, 100/150c; pipe, 100/150c...

IRON—Sheet, 100/150c; pipe, 100/150c...
NAILS—Cut, 2 1/2 in, \$1.50; 3 in, \$2.00...

Canada Plates—\$2.70 per 100; 60's...
STEEL—Wagon, 100/150c; spring, 100/150c...

IRON—Sheet, 100/150c; pipe, 100/150c...
NAILS—Cut, 2 1/2 in, \$1.50; 3 in, \$2.00...

WIRE—Steel, 100/150c; galvanized, 100/150c...
ZINC—Sheet, 100/150c; pipe, 100/150c...

IRON—Sheet, 100/150c; pipe, 100/150c...
NAILS—Cut, 2 1/2 in, \$1.50; 3 in, \$2.00...

WIRE—Steel, 100/150c; galvanized, 100/150c...
ZINC—Sheet, 100/150c; pipe, 100/150c...

IRON—Sheet, 100/150c; pipe, 100/150c...
NAILS—Cut, 2 1/2 in, \$1.50; 3 in, \$2.00...

WIRE—Steel, 100/150c; galvanized, 100/150c...
ZINC—Sheet, 100/150c; pipe, 100/150c...

IRON—Sheet, 100/150c; pipe, 100/150c...
NAILS—Cut, 2 1/2 in, \$1.50; 3 in, \$2.00...

WIRE—Steel, 100/150c; galvanized, 100/150c...
ZINC—Sheet, 100/150c; pipe, 100/150c...

IRON—Sheet, 100/150c; pipe, 100/150c...
NAILS—Cut, 2 1/2 in, \$1.50; 3 in, \$2.00...

WIRE—Steel, 100/150c; galvanized, 100/150c...
ZINC—Sheet, 100/150c; pipe, 100/150c...

OLD MATERIAL—Agricultural trap...
STEEL—Wagon, 100/150c; spring, 100/150c...

IRON—Sheet, 100/150c; pipe, 100/150c...
NAILS—Cut, 2 1/2 in, \$1.50; 3 in, \$2.00...

WIRE—Steel, 100/150c; galvanized, 100/150c...
ZINC—Sheet, 100/150c; pipe, 100/150c...

IRON—Sheet, 100/150c; pipe, 100/150c...
NAILS—Cut, 2 1/2 in, \$1.50; 3 in, \$2.00...

WIRE—Steel, 100/150c; galvanized, 100/150c...
ZINC—Sheet, 100/150c; pipe, 100/150c...

IRON—Sheet, 100/150c; pipe, 100/150c...
NAILS—Cut, 2 1/2 in, \$1.50; 3 in, \$2.00...

WIRE—Steel, 100/150c; galvanized, 100/150c...
ZINC—Sheet, 100/150c; pipe, 100/150c...

IRON—Sheet, 100/150c; pipe, 100/150c...
NAILS—Cut, 2 1/2 in, \$1.50; 3 in, \$2.00...

WIRE—Steel, 100/150c; galvanized, 100/150c...
ZINC—Sheet, 100/150c; pipe, 100/150c...

IRON—Sheet, 100/150c; pipe, 100/150c...
NAILS—Cut, 2 1/2 in, \$1.50; 3 in, \$2.00...

WIRE—Steel, 100/150c; galvanized, 100/150c...
ZINC—Sheet, 100/150c; pipe, 100/150c...

Montreal Hardware Market.

Montreal, Nov. 22.
Fig Iron—Summer, \$2.00 per 100 lbs.
Bar Iron—Common, bar, 1 1/2 in, horse-shoe...

Toronto Hardware Prices.

Toronto, Nov. 22.
ANTIMONY—2c per lb.
BARED WIRE—Toronto, \$2.00 per 100 lbs.
BAR IRON—Price for common, \$2.00...

Toronto Grocery Prices.

Toronto, Nov. 22.
SUGARS—Granulated, delivered Toronto, \$2.00...
SYRUPS—Common, medium, \$2.00...
MOLASSES—West India barrels, \$2.00...

# Navel Oranges



Our first car of Navels from Northern California was unloaded on the 14th. They are splendid goods and have a flavor no other oranges have. Your customers will demand them. Prices are—

175 to 216's \$6.00 per case  
150's - \$5.50 per case

We have also a few nice Seedlings to sell at \$4 for 288s and 300s.

**THE MACPHERSON FRUIT CO.**  
LIMITED.  
493 Main St., Winnipeg



**Car Fancy Mexican Oranges**  
Just received.

Our Stock of  
**Winter Apples are  
X X X**

New Honey, Figs, Dates,  
Apple Juice in Stock.

**BRIGHT & JOHNSTON**  
Wholesale Fruits,  
WINNIPEG

**OUR PRICES**

**RELIABLE AIR-TIGHT HEATERS**

ARE RIGHT.

Better get them Now.

**MARSHALL-WELLS CO.**  
WHOLESALE HARDWARE,  
WINNIPEG.

Sole Agents

**L. C. Smith Famous Guns**

**THE WESTERN PACKING COMPANY**

Our new abattoir on Alexander avenue is now completed and running, and we are ready to supply the trade both in the city and country with fresh killed meat of finest quality. Mail orders given prompt attention.

We are also open to buy live or dressed hogs and all kinds of produce, paying highest cash prices for same.

Abattoir and Offices

ALEXANDER AVENUE, - WINNIPEG



CANADA

**Canada's Favorite Brand of Galvanized Iron**

"The best to-day and good for years." Your jobber can supply it—insist on his doing so.

**JOHN LYSAGHT, Limited, makers,**  
Bristol, Eng.

A. O. LESLIE & CO., Montreal, Managers Canadian Branch  
E. H. BISSETT, Agent, Winnipeg

**S. Greenshields, Son & Co.**

WHOLESALE . . . MONTREAL  
**DRY GOODS  
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Winnipeg Sample Rooms 1  
**412-414 McIntyre Block**

Represented by—R. R. GALLAGHER, G.  
M. NEWTON, A. C. RUSSELL,  
J. E. WALKER.



WE WILL GIVE YOU A SQUARE DEAL ON ANY PRODUCE YOU SEND US.

Try us for all kinds of fruit in season. Strict personal supervision given to all mail orders, and prompt shipments made. If you are not getting our price list on the list and 10th of each month, a post card will ensure your receiving it.

**THE IMPERIAL FRUIT & PRODUCE CO.**  
WINNIPEG.

**SHIP YOUR**

**Raw Furs  
Hides  
Deerskins  
Wool and  
Senega Root**

Direct To

**NORTHWEST HIDE CO.**

278 Rupert St., Winnipeg, and get highest market prices. Prompt returns made on receipt of goods.

Write us for our new circulars.

We also handle

**Poultry  
Butter and  
Eggs**

**Northwest Hide Co.**

Telephone 652. P. O. Box 615

**Maple Leaf Rubbers**

Full stock on hand. Send in your sorting up orders. Also Men's Ladies' and Child's Felt Boots, Lumbermen's Sox, Moccasins and Mitts, Oil Tan and Hair Lined Larrigans. Letter orders will have our careful attention and filled promptly.

**The Kilgour Rimer Co., Ltd.**

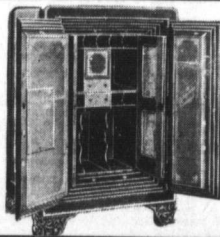
BOOTS AND SHOES AND MAPLE LEAF RUBBERS.

87 PRINCESS STREET, - - - - - WINNIPEG.

**SHIP YOUR RAW FURS**  
Hides, Deerskins and Seneca  
**TO McMILLAN FUR AND WOOL COM'Y**  
200 to 212 First Avenue North,  
MINNEAPOLIS, MINN.

We are paying for thoroughly dry Seneca \$20 for good quality, and \$10 for very coarse or poor, delivered in Minn. express. Freight \$1.19 from Winnipeg. Subject to change without notice.

No duty on raw furs, deerskins, or seneca.  
Duty of 15 per cent. of Winnipeg wholesale prices, less freight to Winnipeg, on green hides over 25 pounds, and dry hides over 12 pounds. Hides under these weights admitted free.



**SAFES**

Built by the Goldie & McCulloch Co., are thicker in the walls, and are more fire-proof than any other make.

We carry a stock. Write for prices.

**BURRIDGE & COOPER,**  
124 Princess St., Winnipeg.







## MINING

## British Columbia.

A Victoria correspondent describes in glowing terms a mining district in the interior of Vancouver Island, which, he claims, will be the first strike in the shade for wealth of production.

A smelter is to be erected at Golden by the Laboratory Corporation of Gold, Silver and Copper Mining Company of British Columbia. This company owns about 27 claims, located in the vicinity of Golden.

According to Manager William Thompson's report of the Le Roi No. 2 mine for the month ending September 20th, the mine shipped during the month approximately 6,070 tons of ore to the Northport smelter. The values are given as follows: Gold, \$82,921.11, or 88.72 per ton; silver, \$3,196.52, or 32 per ton; and copper, \$30,244.10, or \$448 per ton. The total gross value of the 6,070 tons shipped amounted to \$86,351, or \$14.22 per ton. The contents consisted of 2,646 ounces gold, 6,631 ounces silver, and 252,036 pounds copper—Nelson News.

## Northwestern Ontario.

A sheriff's sale of goods and chattels seized at the Port Arthur mine, in the Port Arthur district, was held last week. The amount realized was not sufficient to meet the judgment. The assay plant and concentrator were sold to the Glass Reef sawmill in the Manitowish district, was destroyed by fire on Nov. 25th. There was no insurance. The mill was erected in 1900, and cost in the neighborhood of \$5,000.

## Miscellaneous.

The statement of export of gold this season from the Dominion to the outside, as gathered from the records kept by the territorial controller, is as follows: February, 1902, \$7,575; June, \$3,500; August, \$2,313,190; July, \$2,313,190; Sept., \$2,275,493.64; September, \$2,196,778.50; October, 21 days, \$1,500,000; total, \$11,558,047.24.

## Manitoba Wheat Stocks.

There were 1,962,251 bushels of wheat in store at Fort William and Port Arthur on Nov. 17. Receipts for the week were 1,144,129 bushels, and shipments 2,448,833 bushels. A year ago stocks in store at Fort William were 2,461,429 bushels. Stocks in store at Fort William, Port Arthur, Keweenaw, Winnipeg and interior points are estimated approximately at 12,572,000 bushels, compared with 8,571,000 a year ago; 3,652,000 bushels two years ago; 7,250,000 bushels three years ago; and 3,000,000 bushels four years ago.

## Winnipeg Grain Inspection.

During the week ending Nov. 11 there were inspected at Winnipeg 1,804 cars of grain, comprising the following:

Wheat—No. 1 hard, 748 cars; No. 1 northern, 561 cars; No. 2 northern, 143 cars; No. 3 northern, 43 cars; No. 4, 21 cars; rejected, No. 1, 9 cars; rejected, No. 2, 5 cars; no grade, 1 car; rejected, 5 cars; contents, 1 car; total, a total of 1,736 cars.

Rye—No. 1 white, 16 cars; No. 2 white, 12 cars; No. 3 white, 3 cars; 2 mixed, 1 car; total, 22 cars.

Barley—No. 3, 250 cars; No. 3, 3 cars; Flax—No. 1, 32 cars; rejected, 1 car; total, 33 cars.

The total number of cars of grain inspected as above was 1,804, of which 1,257 were on the C. P. R. and 567 on the C. N. R.

For the previous week the returns included 2,221 cars.

For the foregoing week those bringing the total inspections of wheat since the first of September, the beginning of the crop year, up to 17,312 cars, which, converted in bushels gives a total of 14,715,000 bushels exported to Nov. 14, a year ago the total for the week was 2,279 cars of wheat, and two years ago, 741 cars.

A general meeting of the Northwest Commercial Trade Association is called for Saturday evening, Nov. 23, in the trade room of the Grain Exchange, Winnipeg.

## Project for Supplying Canadian Goods

Under the title of "Canada in the Mother Country," an article appears in a recent number of the Westminster Gazette of which the following has been given, together with a letter of comment, from "An Exporter."

After speaking of the terms of the new scheme to establish depots for the sale of Canadian foodstuffs, throughout Great Britain, it is well known as the Canadian Stores, Limited. An article goes on to say:

"An influential committee has already been formed; and the organization for this important business of the promoters, is now the subject of discussion. The Earl of Aberdeen and Lord Halifax, British lords, have consented to act as trustees for debenture-holders. The London board of directors will be presided over by Lord Stanmore, late Governor of Ceylon, and formerly lieutenant-governor of New Brunswick. The other members of the board will be as follows: Mr. George H. Turner, late general manager of the Manchester railway; Mr. Thomas Burbidge (general manager of the Auxiliary stores), Mr. Archibald P. Hood, M.P. (director, Hays & Sons), Mr. Thomas P. Stephens (late assistant general manager of Whitehead & Carter, and former secretary deputy minister of agriculture, Manitoba). Mr. Nursey is the real founder of the company, and is now in Canada arranging for the raising of the necessary loan."

A representative of the Westminster Gazette, in the course of an interview with Mr. Nursey, is taking view with an active part in the preliminary arrangements for the formation of the company, was informed that everything depended upon the success of Mr. Nursey's campaign in Great Britain. "It is a condition precedent to the raising of British capital," he said, "that the Canadian goods should be largely to the sniews of war. Mr. Nursey has only been in Canada since the beginning of this month, and has learned from him in to the effect that the outlook is extremely promising. He expects to get at least £1,000,000 in Canada, and should that forecast prove correct, an appeal to the British investors will be made."

The following table sets out in a convenient form what the new company hopes to do for the consumer in the way of reducing his bill:

Commodity	Ordinary Store Price	Retail Price
Butter (best), per lb.	0 10 to 1 4	0 10
Eggs (new laid), per doz.	0 3 1/2 to 0 10	0 3
Dozen	0 7 to 0 10	0 6
Chicken (large), 1 to 9	0 10 to 0 12	0 8
Geese, per lb.	0 4 1/2 to 0 7 1/2	0 4
Corried beef, per lb.	0 6 to 0 10	0 6
Tomatoes, 2 lb.	0 1 1/2 to 0 3	0 1 0
Grapes (Concord and Catawba)	10 to 0 3	0 6
Peaches, per doz.	0 6 to 0 6	0 6
Sawtooths, per pair	0 3 to 0 7	0 6
10 lb. to 10 lb.	0 3 to 0 7	0 6
Old kidneys, per lb.	0 5 to 0 8 to 10	0 5
Cherry's	0 2 to 0 4	0 2
Isir	0 2 to 0 4	0 2
Isir	0 2 to 0 4	0 2
Potatoes, per lb.	0 6 1/2 to 0 8	0 6
Lobsters, each	0 4 1/2 to 0 3	0 3

"By recent arrangements with the Dominion Government, the British vessels of the Atlantic fleet are now provided with refrigerating equipment, and the cargo being landed in England would be at once transferred to the company's cold storage chambers, and the goods would be shipped to the ports of arrival, ensuring their being distributed in first-class condition."

"At the central depot in London, and probably elsewhere, it is proposed to erect a series of cold storage rooms, where the vlands supplied will be exclusively Canadian."

"The scheme is also to form a notable feature in the marketing scheme. Canadian flour will be exclusively used. Incidentally our representative was informed that the company would be able to sell a four-pound Canadian loaf in England for 2 1/2d, an amount which is 10 per cent. less."

"While the principal objects of the company," said our informant, "are to

sell retail to consumers at prices as low as will admit of a fair profit, it is also intended to draw attention to the wants of the wholesale market, as it has been established that a large trade exists in the company in this direction."

"The company bases its hopes for success in this important venture on the expert and economical management of its affairs, which, it is believed, will be the characteristic of its board of directors, coupled with the special features of the co-operation of the producer, grower, and manufacturer in Canada."

"The capital of the company will be initially £1,000,000. The total amount shall be increased to £550,000, divided into 200,000 six per cent. cumulative preference shares of £1 each (pre-ferential both as to dividend and capital) and 350,000 ordinary shares of £1 each. The articles of association provide the company has power to issue debentures to an amount not exceeding that of the preference capital."

## A Letter of Comment.

With respect to the above, The Commercial is in receipt of the following letter:

To the Editor of The Commercial.

Sir,—I beg to hand you herewith an article from the Westminster Gazette, published in London, England, under date of October 18, 1902. I think it is of the utmost importance to the producers of Canada, and I should be obliged if you will have the same inserted in your valued paper.

Friends of mine in England who are in a position to know, inform me that it is nothing more or less than a huge financial scheme of speculators in the old country who hope to benefit themselves, and have little or no idea of benefiting the Canadians, as producers will readily see by comparing the prices at which the goods are sold in England with the prices which they are offered for in Canada. I think it is an acknowledged fact that he gets every cent there is in the trade. Middlemen's profits are almost the vanishing point.

It is incorrect to state that Canadian produce finds a restricted market in Great Britain, and that the earth every corner of the old country to find an outlet. A great part of the produce is sold in the old country, and some of the latter being already directly represented by their own people, it is not surprising that the marketing of Canadian goods in England. Once let a large corporation get a monopoly and away will go the handsome prices now obtainable.

Many previous attempts have been made to bring the farmer and retailer in direct communication, as quite a few of our farmers will remember to their sorrow. Let the promoters establish a company that can do what we can do, and then give the Canadians a chance to get the benefit of the goods to take the initial risk for an uncertain 6 per cent.

Montreal, Nov. 7.

## AN EXPORTER.

## Supreme Court Decision.

Oppenheimer & Co., the Canadian & Ker Milling Company—the appellant for a contract for non-performing at Nelson, B.C., and the respondent—claim for damages through appellant's breach of contract. The trial judge awarded the respondent \$10,000, but on a new trial this judgment was reversed, and \$2,000 awarded to the respondent. Appeal allowed with costs and counter-claim dismissed with costs.

## Offer Refused.

Montreal, Nov. 21.—Conductors, who have been conferring with the Canadian Pacific Railway, have refused an increase of 25 per cent east of Fort William has failed to come to terms with the company. The offer was of seven per cent and then 10 per cent, neither of which was acceptable to the respondents. Appeal allowed with costs and counter-claim dismissed with costs.

## New Industry at the Soo.

Sault Ste. Marie, Ont., Nov. 21.—Another important industry is planned for Sault Ste. Marie, Ontario, here by the Clergue companies. Plans have been prepared and machinery ordered for copper and converter plant and work on the building was soon begun. The plant will treat iron ore from the I. G. Gertrude smelting plant, which has been located here at Sault Ste. Marie, and it also will treat copper concentrates. One hundred men are to be employed.

## Late Western Business Items.

A new cigar factory has been started at Winnipeg by Ripstein Bros. Mrs. Jones is opening a grocery store at Carberry, Man. She was formerly employed with W. G. Murray & Co., of the place. The Manitoba hotel, Portage la Prairie, will, it is said, change hands. Mr. O'Callaghan, of Winnipeg, having purchased from C. H. Butcher. Wm. Walker and T. D. Stickle have formed a partnership for the purpose of opening a real estate and financial business at Carberry. The Palford Drug Co., of Winnipeg, has opened a branch at Morlen, Man., and has purchased the business there known as the Morden Pharmacy. Wm. Irwin has disposed of his hardware business at Minnedosa, Man., to G. R. Sutton. The hardware man has also bought the hardware business of W. R. Lavery at Minnedosa. J. Y. Griffin & Co. have made an extensive addition to their pork factory at Winnipeg. An immense cooling and storage room has been added on the north side of the building capable of containing in the hanging room alone 1,500 hogs. This addition is 200 feet long and extends up three storeys. Other improvements are being made. The grain block is reported at Arden. Last week's shipment of cattle from Montreal totaled 2,836 head. The Winnipeg hospital will open on February 1st. The Standard Oil Company has declared a quarterly dividend of \$10 per share, payable December 15. The dividend is 12 per cent over last year was \$8. A Salt Lake City firm doing an immense business in "canned beef" will put up 5,000 fat Indian pounds of new Japanese army. The first standard of glass windows to enter the market of refined wood are recently been executed for the Anglican church in Dawson City. Business failures in Canada this week number 19, against 100 last week and 22 in this week a year ago. Bank clearings aggregate \$55,540,171. The dividend of 12 per cent over last week and 13.5 per cent over a year ago. The export live stock season for 1902 is now fast drawing to a close, says the Montreal Gazette, there being only 100 head of cattle carrying west to sail within the next few days. In local export live stock the fall marketing business has already been done, but there has been a quiet feature connected with the trade to date. The oil markets have been advancing rapidly for the past three or four weeks, says the Toronto Globe of Tuesday. The price of Canadian oil is higher than at any time during the past fifteen years. The wholesale market of refined wood has advanced during the past two or three weeks from 1 1/2 to 2c per gallon. Heavy advances in gasoline gives prices of naphtha, benzine and gasoline. The programme has been issued for the annual convention of the Ontario Fruit-growers' Association at Walkerton, on 22 December, 1902. An interesting series of papers will be presented dealing with all varieties of fruit. The committee have arranged to make a series of addresses will be: (1) One entire session devoted to apples; (2) large exhibit of fruit from the various parts of the province, showing possibilities of fruit-growing in Ontario; (3) two sessions devoted to subjects or flowers and home decoration.

STATISTICAL WHEAT REPORT.

WHEAT IN CANADA.

Stocks of wheat in Canada at principal points of accumulation are reported as follows:

Montreal	23,300
Quebec	26,000
Dépot Harbor, Ontario	165,000
Winnipeg	60,000
Kingston	2,332,000
Port William, Fort Arthur and Keweenaw	200,000
Winnipeg elevators	60,000
Total Nov. 8, 1902	1,288,000
Total previous Nov. 8	1,253,000
Total a year ago	912,000

BRADSTREET'S REPORT OF STOCKS

Total stocks in the United States and Canada east of the Rocky Mountains, as reported by Bradstreet's Nov. 8, were 32,000,000 bushels, an increase of 1,000,000 bushels the previous week.

Total stocks in the United States and Canada a year ago were 30,000,000 bushels, according to Bradstreet's report. Stocks of wheat at Pacific coast ports on Nov. 7 were 4,719,000 bushels.

THE VISIBLE SUPPLY.

The Chicago visible supply statement of stocks in the United States and Canada, east of the Rocky Mountains, for the week ending Nov. 7, was 38,019,000 bushels, being an increase of 1,900,000 from a year ago. The visible supply was 4,677,000 bushels, two years ago 62,610,000 bushels, three years ago 54,000,000 bushels, four years ago 52,920,000 bushels, five years ago 37,708,000 bushels.

STOCKS OF OATS IN CANADA AND CORN.

The visible supply of oats in the United States and Canada, east of the Rocky Mountains, in 1,071,000 bushels, compared with 1,680,000 bushels a year ago. The visible supply of corn is 2,105,000 bushels, 200,000 more than the same week a year ago, according to the Chicago statement.

WORLD'S WHEAT STOCKS.

Stocks of wheat in America and Europe and abroad for Europe Nov. 1 in each year for series of years, were as follows—Bradstreet's report:

1902	167,000,000
1901	150,000,000
1900	160,000,000
1899	150,000,000
1898	150,000,000
1897	110,000,000
1896	162,000,000

WHEAT MOVEMENT.

The following table gives the receipts of wheat at the four principal United States and Canadian ports from the beginning of the crop movement, Aug. 1, 1902, to date, compared with the same period of last year:

This Crop, Last Crop.	
Minneapolis	84,212,828 57,284,216
Winnipeg	67,129 4,553,880
Duluth	20,519,960 21,713,625
Chicago	21,455,280 21,779,417
Total	84,865,288 85,331,538

The following table gives the receipts of wheat at the four principal United States and Canadian ports from the beginning of the crop movement, July 1, 1902, to date, compared with the same period of last year:

This Crop, Last Crop.	
Toledo	9,412,212 5,884,672
St. Louis	1,572,220 12,262,148
Detroit	1,983,111 1,800,473
Kansas City	16,649,280 13,157,720
Total	23,624,823 33,005,013

GRAIN STOCKS AT LAKE PORTS.

Fort William.

Stocks of grain in C. P. R. elevators at Fort William on Nov. 15, were as follows:—

Wheat—No. 1 hard, 517,804 bushels; No. 1 northern, 323,187 bushels; No. 2 northern, 137,470 bushels; No. 3 northern, 179 bushels; other grades, 82,645 bushels, making a total of wheat of 1,119,575 bushels. Oats—No. 2 white, 96,640 bushels. Barley—8,900 bushels.

Receipts of wheat at Fort William during the week amounted to 1,311,819 bushels; and shipments to 1,852,859 bushels.

Port Arthur.

Stocks in store at King's elevator, Port Arthur, on Nov. 15, were:—

Wheat—No. 1 hard, 27,914 bushels; No. 1 northern, 18,292 bushels; No. 2 northern, 231 bushels; other grades, 146,818 bushels; total, 190,481 bushels. Oats—9,522 bushels. Barley—None.

Receipts at this elevator for the week totalled 17,327 bushels, and shipments 11,000 bushels.

Stock of grain in store at the Canadian Northern elevator at Port Arthur on Nov. 15, were as follows:—

Wheat—No. 1 hard, 113,184 bushels; No. 1 northern, 85,126 bushels; No. 2 northern, 87,860 bushels; No. 3

northern, 39,144 bushels; No. 4, 16,781 bushels; feed, 4,736; rejected, 9,935 bushels; making a total of 361,875 bushels.

Outs—2,610 bushels.

Barley—9,228 bushels.

Receipts of wheat for the week were 394,84 bushels; shipments during the week, 555,974 bushels.

From these figures it will be seen that the three elevator plants received during the week, 1,644,130 bushels of wheat, and shipped 2,448,833 bushels. During the previous week receipts amounted to 1,925,071 bushels, and shipments to 1,837,914 bushels.

Grain and Milling Notes.

The Lake of the Woods Milling Co. has not yet announced the site for its proposed new mill at Manitoba.

The Fort William and Port Arthur grain and elevator men will hold their third annual banquet at the Queen's hotel, on Dec. 15.

Look out for patched up cars, says an exchange. "The woods are full of them," and may be fuller. They may or may not hold any grain by the time they reach the terminal elevator.

A report from Dryden, Ontario, states that a flour milling project is on foot there, which will provide a large mill operated by waterpower. The idea is to grind Manitoba wheat in transit.

The Washburn-Crosby Milling Company, of Minneapolis, has bonded its stambold mill to grind nothing but Manitoba and Territorial wheat. The bond, demanded by the customs officials, was for \$50,000.

The big elevator for oats which the Ogilvie Co. is erecting at Winnipeg will be ready about the first of December. The building operations are completed, and installation of machinery is now going on. The elevator is one of the largest in the province.

The British Columbia Cold Storage Company, of Vancouver, is arranging to charter a steamer to carry 2,500 tons of wheat from British Columbia to Australia. So far as known this will be the first cargo of wheat to be shipped to Australia from Canada.

A bond of \$30,000 has been given at the customs house, Minneapolis, by the Great Canadian Company, of Minneapolis, for the storage of Canadian oats. This grain will be designated, and used entirely for export business.

The government of Mexico has reduced the customs on wheat to 50c per 100 kilos to continue in effect until next March. This duty amounts to about 12c per bushel. The reduction is expected to attract wheat from other countries, particularly Canada.

The domestic crop this year was a failure. Manitoba oatmeal mills have been doing a profitable business lately with the old country. So great has been the demand from Scotland for this product that millers have been tempted to let local business stand over, especially as the export prices were better than the home market, as soon as navigation closes this export trade is expected to cease.

The crop of flaxseed in Manitoba, and the Territories is two grades exist out of the hands of farmers i.e. Some districts are still shipping out cars, but the bulk of the flax is cleaned up. This is particularly true of the Menonite reserve in Manitoba, which is the largest single producing district. The price paid to farmers for this crop has ranged from 98c to \$1.05 per bushel. The quality has been almost uniformly good; a large proportion grading No. 1. A considerable quantity has been bought for shipment east.

The final official Hungarian report makes the wheat crop of Hungary 167,200,000 bushels, or 43,080,000 bushels larger than last year. Croatia and Slavonia have also reaped good crops, the total yield, including these two sections of the country, being 182,000,000 bushels against 131,500,000 bushels last year. 151,200,000 bushels in 1900, and 150,000,000 bushels in 1890. This year, therefore, officially regarded as a record one, and it is estimated that the surplus amounting to 50,000,000 bushels of wheat. Stocks of old wheat, however, were so exhausted that so far there are no stocks of old wheat in the world. Last season Austria imported about 47,200,000 bushels of wheat and flour from Hungary.

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H. S. Patterson, Manager.

Flour Mill at Fort William.

An agreement has been made between the town of Port William and the Ogilvie Flour Mills Company, Ltd., whereby the company will establish a 1,500 barrel mill at Port William. A 200,000 bushel elevator will also be built. Work on these improvements is to commence in the spring, if the ratepayers of the town vote favorably upon the bond issue. This by-law provides for a free site being given to the company. This agreement is the result of a conference between Mayor Dyke and F. W. Thompson, managing director of the company. It is a contingency if the project set on foot by the late W. W. Ogilvie just prior to his death.



WINNIPEG GRAIN AND PRODUCE EXCHANGE

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Merchants, millers and country grain dealers having grain to dispose of will find it to their advantage to employ us. The prices we obtain and our facilities for doing business are the best. Returns sent promptly. Advances made on bills of lading up to 25 per cent of their value. We furnish our regular customers with a daily market report free.

Members Winnipeg Grain and Produce Exchange, Winnipeg Grain and Produce Clearing Association, Bankers—Union Bank of Canada.

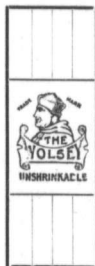
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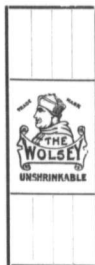
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Wholesale Dealers in

### Machinery and "Everything for Power"

GASOLINE ENGINES FOR FARMERS A SPECIALTY

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#### Increase in Land Entries.

The subjoined statement shows the number of homesteads granted by the Dominion lands office agencies and sub-agencies for the three months ending Oct. 31, exclusive of Regina. A comparison is also shown of the entries granted during October with the same month of last year. The increase over October of 1901 is 1,545, while it will be observed that during the last three months 9,571 homestead entries have been patented in the west. It will also be seen that the number of entries granted in Oct., 1902, are nearly three times as many as in Oct., 1901.

The figures are as follows:

	3 months ending Oct. 31, 1902.	Oct. 1901.	Oct. 1901.
Prince Albert .....	254	170	22
Brandon .....	1,019	274	24
Brandon .....	620	149	33
Manitota .....	1,524	329	62
Carleton Place .....	21	3	3
Carleton Place .....	204	119	29
Manitota .....	115	14	15
Regina .....	453	215	36
Carleton Place .....	494	118	56
Edmonton .....	886	249	101
Winnipeg .....	325	27	1
Dauphin .....	38	27	18
Red Deer .....	205	166	82
New Westminster .....	13	2	1
Winnipeg .....	284	85	46
Sub-agencies .....	6,025	2,127	782
Total .....	10,549	—	—
Total .....	10,571	—	—

It is said the United States locomotive works is behind the company which proposes to establish works at Montreal on a very large scale.

## ALEX. CALDER



Successor to A. Hine & Co.  
600 Main St., Winnipeg  
Naturalist and Taxidermist

Deer Heads and skins mounted artistically.  
WANTED TO BUY—All species of large Deer Head Skins (must be cut to shoulder), White Crane skins and all rare birds

The most northerly railroad in the world, the Riksgrænbanan, in Norway, was recently opened in the presence of the Norwegian authorities.

The market for nitrate of soda has assumed a strong position and prices are higher. The feeling both at distributing and primary points is a firm one.

Under negotiations just completed, the Great Northwestern Telegraph Co's business in Manitoba will be taken over by the Canadian Northern Telegraphs.

Toronto is headquarters of the Canadian Shipbuilding Company, Limited. The new venture, with a capital of a million dollars, has just been granted letters of incorporation. The provisional directors are: Senator Cox, William Mackenzie, Frederick Nicolls, W. R. Brock, M.P., and W. D. Matthews. The company purpose constructing steamers and elevators, to act as forwarders, and carry on the business of a wrecking company.

MERCHANTS WHO HANDLE

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Have the two best lines of Starch in the market.

It will pay you to handle these goods.

Customers appreciate good goods.

## The Brantford Starch Works

LIMITED

BRANTFORD, ONT.

The big plant of Armour & Co., which occupied three and a half acres of ground at Sioux City, Iowa, was totally destroyed by fire on Sunday last. The loss is total, or \$900,000; the insurance is \$721,000.

The new railway to Winnipeg Beach, Lake Winnipeg, built to reach the lake as a summer resort for Winnipeg, is proving useful for other purposes. Cordwood is being brought in to the city over this line.

**Plain Facts Told Plainly.**

"Life insurance men are a bore," said a man who had been much solicited for life insurance business. "I sometimes wish that the originator of life insurance had died young."

"That was one year ago. This week broken down in health, spirit, and purse, this same man bewailed his misfortune in allowing his life insurance to lapse several months ago and his ill health which now prevents him from securing more. His family is unprotected. The life insurance men pass him by. He feels lonesome.

"If enough trusts would be formed to do away with about one-half of the traveling men, I should be pleased," said a merchant who tried to look bored. "I have always supposed I was here to attend to my own business affairs, but, most of my time is occupied entertaining traveling salesmen."

"That was five years ago. Things have changed since then and this merchant is no longer rated gilligee in Dunn's and Bradstreet's. He sits behind his desk and to the occasional traveling salesman who calls speaks bitterly of the traveling men who now pass him by for his more prosperous competitors down the street.

In times of prosperity we are too prone to grow chasty and stiff in the neck. When the world is rolling over us we forget that things earthly vanish. In endeavoring to follow the advice of that gifted philanthropist and statesman, Dick Croker, to "hold to what you have not and get more if you can," we sometimes lose that which we have.

What a dull tuid follows when the invincible falls. It is a far cry from the heights of supreme confidence down to the depths of utter failure. But many daily take the drop. The man who becomes tired of the life insurance men forget that good health might not always be his. Flat on his back with no life insurance men to point the way to security from poverty for his family, the world looks different.

The business man who groans as he sees a new squad of travelling men come through the front door

forgets that the majority of the men who enter trade fall and the day comes when the squad of order hunters forgets the numbers on some store doors. Pride is jurred and the sky is full of clouds. Confidence and conceit roost low. The man on whom the traveling men no longer call give many reasons why the spirits of mortal should not be proud.

Pursuit of happiness will not be successful if we find fault with prosperity because of the burdens which prosperity brings. At every turn of the road you meet men who say "We had a good thing once but we did not know enough to appreciate it." It is possible to glean truths from the field of other men's experience, and in the days of prosperity these should not be passed over.

"Lest we forget" it is well to take a look down the back path occasionally. There is frequently much satisfaction to be gotten from a survey of the past, and contentment as well. Many who read this will remember when not many years ago they placed their standard of satisfaction at a certain degree of achievement. They have probably attained that now, and more. Yet the fire of ambition urges us on and the flame of discontent may burn higher than ever. This is well for the progress of the world, but now and then each human being should take stock of his achievements, progress and health. He will find many who are better off. He will find hosts whose condition is worse.

This life is a short, fleeting journey at best. Make the most of it as you go along. Grief comes to the just and the unjust, the millionaire and the section hand alike. All is not gold that glitters. All is not happiness that wears a merry look. John Rockefeller's stomach has "gone to pieces." Pierpont Morgan has troubles of the same nature. Russell Sage is off the stage of action. These and all others will reach the end like other men, and while history may enshrine the name of the author of "Home, Sweet Home" and the "Star Spangled Banner" on bright pages, the names of the men who built the tobacco trust will soon be forgotten—Bull in Minneapolis Commercial Bulletin.

**Railway and Traffic Matters.**

The Canadian Northern Railway Company is building a station at the junction of its line with the Calgary and Edmonton road, one mile south of Strathcona.

The Virden board of trade has passed a resolution complaining of poor passenger train accommodation at that point, and calling upon the C. P. R. to improve its service.

A report from Toronto says: The Canadian Pacific Railway and the Grand Trunk Railway are considering an advance in freight rates owing to the increased cost of operating, labor and supplies of all kinds.

G. H. Streevel returned to Winnipeg on Saturday last from Grand View, a special train of 28 cars bringing his luggage and the men who have been working on the Canadian Northern main line extension. Mr. Streevel has completed grading 500 miles.

The reported determination of Canadian railroads to increase their freight rates is looked upon as a very probable event, although no official steps have been taken to put an increase into effect. Before that is done it is likely a special meeting of the Canadian Freight Agents' Association will be called.

The Canadian Pacific and Canadian Northern Railway Companies have announced the usual winter holiday excursions to the east. The rate is again \$40 from points as far west as Broadview, and the tickets will be on sale after December 1. Ten days will be allowed for the going trip, and fifteen days for returning.

Contractor Stewart, who has been working on the new C. P. R. branch entering Nuhurst from Moosomin, in Assinibolia, has completed his season's work. During the season 100 miles of the new road was graded and some 40 miles of steel laid down. The road will cut into the Prince Albert branch of the C. P. R. at Saskatoon, and it is quite probable that a further extension will be made next season. All the contractors have finished their work for the season.

**God Liver Oil Very Firm.**

The market for cod liver oil continues in decided upward tendency, and this decline is expressed that prices will go to sixty dollars a barrel. We print below a table showing the high and low prices quoted in the New York market during each of the last twenty years, by which it will be seen that the present price has been exceeded only a few times:

	High.	Low.
1882	805.00	\$90.00
1883	95.00	50.00
1884	110.00	30.00
1885	50.00	30.00
1886	30.00	24.00
1887	30.00	27.00
1888	20.00	22.00
1889	21.50	19.00
1890	15.50	13.50
1891	25.00	19.00
1892	25.00	21.00
1893	22.00	19.00
1894	28.00	19.50
1895	40.00	27.00
1896	60.00	43.00
1897	42.00	21.00
1898	25.00	20.00
1899	24.00	19.50
1900	20.00	22.00
1901	23.50	19.50

The latest cablegrams from primary markets make the cost to lay down considerably above the spot price, and stocks of one standard brand are said to be entirely exhausted. In this market there has been some inquiry, and any active demand will send prices soaring, as the stock here is small and very firmly held—Oil, Paint and Drug Reporter.

The royal commission in the tobacco combine has finished taking its evidence. The argument will be held in Montreal, Nov. 28, after which Judge MacTavish, the commissioner, will make his report to parliament.

Prospective Tenant—But there is a howling alley next door. I thought you said it was so quiet you could hear a pin drop?  
Standard—I meant a ten-pin.—Philadelphia Record.

*To the Merchants of Western Ontario,  
Manitoba, North West Territories  
and British Columbia:*



Dear Sirs,

I have now in stock at my Warehouse, 285 Market Street, Winnipeg, the largest and most complete line of goods in the West, consisting of:—

*Gloves, Mitts, Moccasins and Socks*

I have four travellers now covering Western ground. If any of them should fail to reach you, by mailing order direct to Winnipeg you can feel assured of prompt shipment.

I remain,  
Yours truly,

**THOS. CLEARHUE**

*Glove Manufacturer*

BROCKVILLE, Ont.

**WINNIPEG AGENCY:**

285 MARKET STREET

P. O. Box 240

**Hardware Trade Notes.**

Iron pipe has declined 20 per cent. at Pittsburg. This decline was looked for, and is expected to be permanent. The makers of screen doors and windows gave out their 1903 price list last week. The new prices are on an average lower than those of last year, in most cases the reduction amounting to 20c per dozen.

The makers of stoves in the U. S. are disappointed as a result of the inability of Canadian makers to supply the demand for stoves in the west, at least 50,000 cases have been bought into this market from the United States. These 50 cars contain about 5,000 stoves.

**Insurance Notes.**

The Russian government is preparing to revise the laws governing life insurance companies with the object of curtailing the activity of foreign companies. These, especially the American, are seriously affecting the business in Russia.

**Tenders.**

The city of Winnipeg wants tenders for the construction for granolithic sidewalks. Bids are to be received by the 25th inst.

**Movements of Business Men.**

S. A. McGraw arrived in Winnipeg from the east early this week.

James S. Brown, inspector for the Crown Life Insurance Company, arrived in Winnipeg this week. This is his first visit. He says he will advise his company to build a central office here.

I. W. Housser, of the Massey-Harris Company, who has been promoted to the management of the new Alberta branch, leaves to-day for Calgary to enter upon the duties of his new office.

Mr. Learmont, of Caverhill, Learmont & Co., wholesale hardware, Montreal, returned on Wednesday. Mr. Learmont has spent some weeks in the west visiting principal points as far as the Pacific coast. He was accompanied by Thos. L. Waldon, the firm's manager at Winnipeg.

No. 1 country hides are ruling at \$1.25 a bushel at about 94c. Tanners endeavor to buy at 9c, but without success.

The highest price on record at Portage la Prairie this year for wheat was on Thursday the figure being 60 cents for No. 1 hard in car lots.

A saw mill at Skagway, Alaska, owned by Victoria people, among them Wm. Moore, was destroyed by fire lately, causing a loss of over \$10,000.

A wire from Toronto on Nov. 20 said: All grades of Canadian sugar has advanced 10 cents per hundred-weight to-day, following the United States advances.

The artificial oyster is the latest thing in Paris. It is fastened to the real oyster shell with tasteless paste, and it is said that the connoisseurs cannot tell the difference.

It was reported by wire from Sydney, C.B., on Wednesday that Marconi had successfully established communication between that place and England by wireless telegraphy.

Thursday night all the elevators at Virden, Man., were filled with wheat to their utmost capacity, and a number of farmers were compelled to leave their loads of grain on the street.

The Macleod Advance says that a survey party has left there to run a trial line for the proposed new railway from Macleod to connect with the Great Northern railway system in Montana.

Experiments lately carried on in Utah show that beet roots will grow to a large quantity on land so badly affected with alkali as to be useless for the bests grow well themselves, if they so improve the land in time, by removing the excessive salts, as to make it fit for other crops.

As a result of personal investigation Toronto civic official states that the real question is ten times more serious than was expected. There is practically no hay coal available there. A Canadian official has just returned from Buffalo, where he interviewed a number of

dealers with a view to securing supplies.

It may be supposed that country merchants have seen for enough ahead to amply in a good stock of slippers for the coming Christmas trade. These are always popular for gift purposes, especially with the ladies. Sometimes the wife has been able by giving her husband a nice pair of slippers at Christmas to convey at the same time a hint that she would like him to stay in the house more at night, and for this reason slippers are popular gift goods with married ladies.

At a banquet given to the British Chamber of Commerce delegates who are now visiting Canada, at Montreal on Tuesday evening, several hundred guests were present. The toast elicited some interesting speeches. One of the delegates stated, in speaking on the question of St. Lawrence river marine insurance, that the insurance companies have made no money on the St. Lawrence, and that if Canada wished the premiums reduced, the casualties must be reduced.

A singular old man died not long ago in Vienna in his 304th year. He died with the reputation of being the most exact man on record. From his 27th year he kept accurate account of everything he bought and what he paid for it. In the 27 years of his convivial life he consumed 28,735 glasses of beer. He gave up drinking in his 54th year, but he continued to smoke

constantly, even during his last sickness, raising the number of his cigars to 428,715, an average of 33,667 a year. Of the whole number some 43,500 were given him; he bought the rest for about a penny each.

The time-honored rule that moss grows on the north side of a tree, a rule which forms part of every woodman's catechism, and which he holds as no more sacred than one of the ten commandments, has received a few sharp blows from Henry Kraemer, of Philadelphia. An investigation, which he has conducted, shows that on 10 per cent. of the trees which he examined, moss grew on the west side; 10 per cent. on the northwest side; 35 per cent. on the northeast side; and 15 per cent. on the southeast side. What becomes of the old rule after such iconoclastic investigation?


John Bull tops all the other civilized nations in the money he spends on food. It has been calculated that the Germans spend on nourishment £43 a year, Frenchmen £42, Italians £22, Russians £19. John actually gets the length of £30 a year; and John is as far off as ever from being a vegetarian. While he eats less bread than any of these other people, his meat bill goes up by leaps and bounds. English-speaking nations, in fact, consume 128 pounds of meat in a year per head of the population, while the French only use 95 pounds, the Aus-

trians 79 pounds, the Germans 72 pounds, the Italians 62 pounds and the Russians 50 pounds.—London Miller.

Finding they were prevented by the British board of agriculture from shipping cattle alive to Britain, Argentina some months ago sent to work to ship dead meat. At first they tried freezing the meat, but had poor success, as cargoes came to the market in much the same state as Australian frozen meat, hard and altogether outclashed by the chilled beef from the United States. The latest shipment from South America, however, which reached London at the end of last week, was, in the opinion of the market dealers, in practically as fine condition as American chilled beef, and sold at prices only a shade below those of United States commodity. In the opinion of many experts, this means that the strength of the United States beef reign in Smithfield has been broken.

The flour mills of Minneapolis have made a new record. The twenty-two mills, during the week ending Nov. 8, ground 448,710 barrels. This means a daily average of 94,100 barrels.

"So he gave you a dog?"  
"Yassir," answered Ernest Pinkley. "He must like you."  
"Well, I can't make out for who whether he likes me or whether he doesn't like the dog."—Washington Star.



**The Object of Every Up-to-Date Dealer**

Is to keep an eye upon the future. He is aware that every transaction must please the purchaser to make him a permanent customer. Goods that must attain the eminence of excellence are:

**FLAT AND OVAL PAINT BRUSHES, FLAT VARNISH, CHISELLED VARNISH, KALSOMINE BRUSHES**

Alert buyers make no mistake in placing orders with us. Our large purchases of bristles and other raw materials, together with our greatly increased factory facilities, have enabled us to improve qualities without corresponding increase in cost, thus leaving a wider margin of profit than before to the dealer.

OPERATING: **UNITED FACTORIES, Limited.**  
Boswell's Toronto Factories  
Bryan's London Factories.  
Cane's Newmarket Factories.  
Head Office, **TORONTO.**

**WE HAVE PREPARED**



Made by The Canadian Rubber Co.

**FOR A LARGE SORTING TRADE THIS SEASON**

Our heavy stock of RUBBER FOOTWEAR will enable us to ship sorting orders the same day as received.

You will save time by sending your orders direct to

**THE CANADIAN RUBBER CO.**  
OF MONTREAL  
**WINNIPEG BRANCH, P. O. Box 253.**

SEED TESTING AND ITS RELATION TO AGRICULTURE.

The testing of seed for purity and vitality by scientific methods has been an important factor in the agricultural progress of Germany, Switzerland and other European countries. Laboratory methods for seed testing were first introduced by Dr. Nobbe of Tharandt, Germany, thirty years ago, since which time seed testing stations have been established in nearly all European countries and the United States. Canada has now one modern seed laboratory equipped with the necessary apparatus for testing the purity and vitality of seeds.

The fact that Germany alone now maintains thirty-nine seed control stations shows that seed testing is highly valued as a means of safeguarding the interests of agriculture in that country. The results of the work that has already been done in the Dominion seed laboratory reveal a great need for active work in seed testing as well as persistent efforts to protect Canadian farmers and fields from the many evils that are connected with the seed trade.

Early in the spring of the present year, G. H. Clark, F. R. A., who is staff, and who is now in charge of the seed laboratory, planned to make an investigation of the conditions of the trade in grass and clover seeds. With the assistance of agricultural associations, institute workers and other interested persons, over five hundred one-half pound samples of timothy, alsike and red clover seed that was offered for sale by local dealers were secured for the seed laboratory. With each sample was enclosed a statement showing the name of the dealer, the place at which it was offered for sale, the price per pound or per bushel, and the origin of the seed.

In the seed laboratory these samples were subjected to two examinations, one for purity and one for vitality, in making these examinations the rules adopted by the Association of American Agricultural Colleges and Experiment Stations were followed in detail.

Evidence of wilful adulteration was found in a few instances. One sample of alsike obtained from Prince Edward Island contained 23 pounds of colored sand per hundred pounds of seed. From ten to twenty per cent, by weight of sand was frequently found in samples of alsike and timothy seed. In the timothy there has not been serious cause for complaint because of its low vitality. It is the large quantities and noxious nature of the weed seeds found in most of the samples that render the evils connected with its trade in grass and clover seeds of more than ordinary importance to agriculture. The number of weed seeds per pound of seeds as marketed, ranged with timothy from 0 to 25,640; alsike, from 95 to 184,450; and red clover from 0 to 45,565. The approximate number of seeds in a pound of timothy seeds is 1,250,000; alsike, 750,000; and red clover 300,000. The weed seeds named in the order in which they most frequently occurred consisted of Foxtail, Ribgrass, Lamb's Quarter, White Cockle, Flax, Pepper, Curled Dock, False Flax, Pepper Grass, Mayweed, Canada Thistle, Common Plantain, Lady's Thumb, Pigweed, Black Medick, Ragweed, Charlock or Wild Mustard and Perennial Sow Thistle.

The trade in red clover and alsike is, undoubtedly, the most fruitful medium for the dissemination of weed seeds. The steadily increasing demand for these seeds for both the home and the export trade, has encouraged their production on farms that are foul with weeds. Canada exports annually large quantities of alsike and red clover seed to European countries, where a thorough system of seed control has become established, and where only the best re-cleaned stocks can find a market. The screenings from these imported seeds are such in demand on our home markets, and are retailed by local dealers.

There are few agricultural mercantile articles the real value of which is so difficult to judge from appearance as grass clover and other small seeds. Competition is said to be the life of trade, but fair competition in the seed trade is possible only when the seeds of quality, or under a definite guaran-

are sold according to fixed standards based upon a standard method of analysis. The seed trade in Canada has been passing from the hands of reliable seed houses into the hands of itinerant and irresponsible local dealers, whose main business is of an entirely different character. There are far too many jobbers dabbling in the seed business, and the result is that competition has been confined to prices alone. Unfortunately most farmers as well as seed merchants are not acquainted with the impurities that commonly occur in grass and clover seeds, and when making their purchases are content to screw down the price and trust to luck. As long as there is a demand for cheap seed, a worthless low grade article will be offered, and until Canadian farmers have come to know that the highest obtainable quality of seed is always the cheapest, the best quality of our home grown seeds will be exported to countries where the seed trade is conducted on a more business-like basis. F. W. HODSON, Live Stock Commissioner.

ANOTHER WAREHOUSE.

D. S. Ferrin & Co., Limited, of London, Ontario, manufacturers of biscuits and confectionery, have decided to build a large warehouse in Winnipeg. They have purchased a property fronting on Thistle street, nearly opposite the Emerson & Hague factory, and will erect a building there early next year. The property is 80 feet frontage by 120 feet. The building will be 30x120 feet, three stories high. It will be a solid brick and stone structure. This company has been doing a large and growing trade in the West for some time, under the management of Chas. Grundy, who has his quarters at 327 Notre Dame street, Winnipeg. Mr. Grundy has a large stock on hand in Winnipeg now for the holiday trade.

Minnedosa, Man., will install an electric light plant.

TERMINAL STOCKS.

Returns from C. P. R. terminal elevators at Fort William for the week ending November 12 are as follows.

Table with 2 columns: Receipts, Shipments. Rows include Receipts, Shipments, Stocks of wheat on hand, No. 1 hard, No. 1 northern, No. 2 northern, No. 3 northern, Other grades, Oats on hand, Barley on hand.

The figures for the Canadian Northern at Port Arthur are: Receipts, Shipments, Total in store, Stocks of wheat on hand.

Table with 2 columns: Receipts, Shipments. Rows include Receipts, Shipments, Total in store, Stocks of wheat on hand, No. 1 hard, No. 2 northern, No. 3 northern, Other grades, Oats on hand, Barley on hand, Flax.

Receipts show a decrease of 49,282 bushels shipments an increase of 81,609 bushels in store a decrease of 151,661 for the week.

A new steamer for the Canadian Pacific Navigation Co., to run between Vancouver and Victoria, British Columbia, has been launched at Newcastle-on-Tyne.

Threshing is now completed at Gladstone, Man., and generally speaking the result is satisfactory. A good deal of the grain went No. 1 hard, but the bulk of it was No. 3 northern.

E. Whaley of Toronto, senior member of the firm of Whaley, Royce & Co. arrived in Winnipeg on Monday from the east. Mr. Whaley visited Winnipeg three years ago in connection with the establishment of a branch of their business here, and he notes great improvement in the city since his first visit.

Canada Furniture Manufacturers Limited. WE are now mailing to our customers for distribution, copies of our little Catalogue of articles of furniture suitable for Christmas Presents. The booklet contains sixty-two cuts of various articles likely to attract the Christmas buyer to the Furniture Store. We shall be glad to hear from any one in the Furniture trade who would like some of these Catalogues for distribution. We believe that this is the first booklet descriptive of furniture which has ever been placed in the hands of the trade by a manufacturer in Canada for distribution to the public. A price list with a telegraphic code accompanies each consignment of Catalogues, and by the use of this code customers will be enabled to order goods by wire. We are doing our best to secure prompt delivery of these goods. If our customers have not received copies of the new Catalogue of our Woodstock Factories' Case Goods No. 26, we shall be glad to hear from them. We have also recently mailed to the trade a new Catalogue of our American Rattan Factory Reed Chairs. Both these Catalogues should be in the hands of every Furniture Dealer. WE SELL ONLY TO THE TRADE

# Carnefac Stock Food Carnefac Poultry Food Carnefac Worm Powders

For Sale by all the leading  
Wholesale Grocers.

Manufactured by

**W. G. DOUGLAS, Winnipeg, Man.**

W. C. MACDONALD, Actuary. J. K. MACDONALD, Managing Director.

## The Confederation Life Association

HEAD OFFICE  
TORONTO

There are no conditions as to residence, travel or occupation in the Unconditional Accumulative Policies issued by this Association. They guarantee Extended Insurance, Paid-up Policies and Cash Surrender values.

Manitoba, N. W. T. and B. C.—Winnipeg Office, 467 Main Street.  
CHARLES E. KERR, Sec.-Treasurer. DANIEL McDONALD, Manager.  
HENRY WORSLEY, City Agent.

Brandon Office . . . . . F. W. GILL, Cashier.

P. D. ROE, President & Mgr. R. ABERNETHY, Vice-President. T. F. PATERSON, Sec.-Treas.



Manager.

# THE Canadian Pacific Lumber Company

LIMITED

PORT MOODY, B. C.

Manufacturers of and Wholesale  
Dealers in all Classes of  
British Columbia

LUMBER, LATH, SHINGLES,  
MOULDINGS, Etc.

Since writing our former "ad" there has been a number of changes around our plant. Our manager is now big enough to wear pants, and everything else has grown in proportion. We have added to our facilities for handling lumber a number of new machines, among them being a planer which will dress a timber 24 in. square.

**HENRY BYRNES, Selling Agent, WINNIPEG.**

### LEADING COMMERCIAL HOTELS

RED DEER, ALTA.

**ALBERTA HOTEL.**

BEATTY & BRINDLE, Props.

C and E dining hall, good sample rooms and every accommodation for commercial travellers and the general public.

EDMONTON

**ALBERTA HOTEL.**

JACKSON & GRIERSON, Props.

Sample rooms. Free bus. Livery in connection.

KAMLOOPS, B. C.

**GRAND PACIFIC HOTEL.**

P. A. BARNHART, Proprietor.

The best hotel in Kamloops. Ample accommodation.

## T & B PLUG AND CUT TOBACCO

Try the new fours. They are giving entire satisfaction. Pays the retailer a handsome profit.

THE GEO. E. TUCKETT & SON CO., LTD  
HAMILTON.

TEES & PERRINE, Agents, Winnipeg.

### A. CARRUTHERS & CO.

Dealers and Exporters of

Hides, Wool, Sheepskins,  
Tallow, Seneca Root  
and Raw Fur

Liberal advances made on shipments against Bill Lading. Wool sacks, Hide Hips and Tags furnished on application.

Office and Warehouse:

120-122 King St., Winnipeg, Man.

## ROYAL



DRY HOP  
YEAST CAKES



E. W. GILLETT COMPANY LIMITED  
TORONTO, ONT.

LEITCH BROS.

Oak Lake

"Anchor Brand" Flours

FROM NO. 1 HARD WHEAT.

Bran, Shorts and all kinds of  
Chopped Feed and Grain.

ADDRESS

OAK LAKE, MAN.

The Best Made  
Overall in the West

Mail orders promptly attended to.

THE WINNIPEG SHIRT  
AND OVERALL MFG. CO.

Corner Main and James Streets.  
WINNIPEG.

SADLER & HAWORTH  
Tanners and Manufacturers of  
Oak Leather Belting

Montreal and Toronto.

A. P. MACDONALD, Sales Agent.  
Western Canada Block, Winnipeg.

J CLEARHUE  
Commission Merchant

FRUITS AND ALL KINDS OF PRODUCE

Special attention given to consignments of BUTTER and EGGS.

Consignments received in all lines. Correspondence solicited.

VICTORIA, B. C.

P. O. Box 536.

WM. FERGUSON

WHOLESALE

Wines, Liquors  
and Cigars

81A STREET, BRANDON

The Granby Smelter.

W. H. Nichol, of the Nichol Chemical Company, a concern that produces in their New York refinery 200,000,000 pounds of copper annually, has just returned from a visit to the Boundary country, British Columbia, and makes the following statement: "The blister copper shipped to us by the Granby Smelter Company is refined at the minimum cost because it is free from antimony, arsenic and bismuth. These foreign substances are frequently encountered in the matte from other countries. We draw our raw material from Australia, California, New Mexico, Arizona, Mexico, Colorado and Montana.

"I have examined a good many smelters in the east and west at various periods, but have no hesitation in saying that the Granby plant is the most modern I ever saw. The Granby smelter is away ahead of most of the smelters I have seen as regards the prime attributes of economy and management. I did not visit the other Boundary reduction works, but understand that they are also of the most modern character.

"I traversed a considerable portion of the three miles of underground workings in the Granby mines at Phoenix. While not unprepared for surprises, the magnitude of the ore bodies far surpassed my expectations. They are the largest ore bodies I ever inspected, and I have had occasion to visit a great many mines, including my own, in Mexico. I shall leave to others the task of estimating the millions of tons of ore in sight or blocked out."

Vehicle Prices.

All eyes are now turning to the new season, contracting for or which has begun. Manufacturers find themselves unable to buy certain materials at former prices, and are compelled to amend their table of costs. Nearly everything that enters largely into vehicle construction, except cloth, is leather. Especially, is high holding out a prospective boom to manufacturers of imitations. Manufacturers say that leather-trimmed jobs will be held at a higher premium over cloth-trimmed than usual. This will be bad news for the southwest trade, which has generally shown a decided aversion to any kind of trimming except leather. Prices will be higher all along the line. How much higher depends upon the increased cost. Competition can be depended upon to keep prices within bounds, but the high side, although it frequently drives them out of bounds on the low side.—Farm Implement News.

A grain blockade was reported from Yorkton, Assn., on Monday last.

WINNIEPES PRICES CURRENT

IMPORTANT SALE BY TENDER.

The business of F. W. Foster, General Merchant, of Ashcroft and Clinton, B.C. is offered for sale as a going concern by sealed tender received by me up to December 31, 1902.

FOR SALE.

Men's Furnishing and Clothing Business in town of 1,500 population, in one of the best districts in Southern Manitoba, good stand, clean stock, well established; ill-health in cause of sale. Address Sale, care Commercial.

FOR SALE.

The Austin Flour Mill and Elevator; capacity of mill, 100 barrels per day; of elevator, 40,000 bushels. This is one of the most complete plants in the province, built on the banks of an ever-running stream, with private siding, truck scales and large four warehouse. Apply to W. C. FORD, Austin, Man.

SAFE FOR SALE.

Size about 15 by 20 inches, 16 inches deep, good as new. Apply at office of The Commercial, this sale can be seen.

PARTNER WANTED.

WANTED-A PARTNER HAVING not less than \$100 to invest in a half share in a flour mill and grain elevator in the Northwest Territories. One who could keep the books and attend to the financial part preferred. Address F. H. office of Commercial, 2-11.

GOOD OPENING.

Hardware store for sale, in one of the best towns in Manitoba. Address Hardware, care The Commercial.



OVERALLS

Send in your fall sorting orders. We have a large stock now on hand.

SHIRTS

Prompt delivery guaranteed.

PANTS

THE HOOVER MANUF'G. CO. LTD. WINNIEPEG.

Nickel Output.

In his report for 1901 Thomas W. Gibson, director of mines for Canada, says: "The leading place in the list of mineral industries according to nickel mining, which produced returns exceeding in value those of any other branch of the industry. The output in 1901 was the largest ever recorded, and owing to the large extended manipulations to which the nickel-copper matte of the Sudbury district is now subjected previous to its exportation, the product has a much larger value than ever before. The production for the year amounted to 141 tons, valued in the matte at \$1,850,870, an increase in quantity of 25 per cent, and in value of 145 per cent, as compared with 1900, when the matte was 3,540 tons, valued at \$750,625. Owing to the process of re-arrangement of the low grade matte now adopted at the Ontario Smelting Works at Copper Cliff, the average price of the matte, which contents of matte were appraised in 1901 was 20 1/2 cents per pound, as compared with 14 1/2 cents per pound in 1900. This is a very appreciable advance in the direction of having as much as possible of the labor requisite to transform the raw material into the finished article of manufacture performed in this country. Since 1807 the quantity of ore smelted has increased from 90,000 to 270,350 tons; the value of the nickel produced from \$570,000 to \$1,850,970; the value of the copper output from \$1,000,000 to \$5,000,000. Returns covering the first three months of the current year show that the advance in the nickel matte, as the nickel yield shows a gain of \$350,408, and copper a gain of \$121,545 over the first quarter of 1901.

GROceries.

Prices to retail dealers for ordinary lots, with usual discounts for cash or large lots.

Table listing various grocery items such as Apples, Peaches, Prunes, Raisins, etc., with prices per case or per bushel.

Table listing various meats and fish such as Sardines, Salmon, Herring, etc., with prices per case or per bushel.

Table listing various canned goods such as Corn, Beans, Tomatoes, etc., with prices per case or per bushel.

Table listing various coffee and cereal products such as Green Rio, Split peas, etc., with prices per bushel or per sack.

Table listing various rice and sugar products such as Rice, Sugar, Tapioca, etc., with prices per bushel or per sack.

Table listing various cigarette brands such as Old Judge, Athlete, Sweet Caporal, etc., with prices per box.

Table listing various dried fruits and nuts such as Currants, Filixras, Raisins, etc., with prices per bushel or per sack.

Table listing various oils and fats such as Lard, Tallow, etc., with prices per bushel or per sack.

Table listing various other food items such as Apples, Peaches, etc., with prices per bushel or per sack.

Table listing various evaporated fruits and other food items such as Apples, Peaches, etc., with prices per bushel or per sack.

Table listing various other food items such as Apples, Peaches, etc., with prices per bushel or per sack.

Table listing various fruit products such as Prunes, Raisins, etc., with prices per bushel or per sack.

Table listing various nut products such as Walnuts, Almonds, etc., with prices per bushel or per sack.

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**CANADIAN PACIFIC**

# Christmas Excursions

FOR DECEMBER

Lowest Round Trip Rates to all

**Ontario  
Quebec  
and...**

**Maritime  
Provinces  
POINTS**

Good for Three Months.

Stop-over Privileges east of

**Fort William**

**Daily Tourist and First-class Sleepers**

For full particulars apply to nearest C.P.R. agent or write

**C. E. McPHERSON**

General Passenger Agent,  
WINNIPEG.

The Dominion exhibition commissioner has about completed the collection of the exhibits for the Japan exhibition to be held in Osaka next year. The rails on the extension of the Manitoba & Northwestern have been laid to a point eighteen miles west of Yorkton. The grade is completed fifty miles west.

A dispatch from Michel, B. C., announces the strike of the coal miners of the Crow's Nest Coal Company, at that point, has been settled and that the miners have resumed work.

The Harvey-Van Norman Co., Ltd., wholesale boots and shoes, Toronto, are going out of business and have withdrawn their travellers from the road. J. Donaldson travelled the west for this firm.

The trade report shows that for the first year the amount of settlers' effects imported to Canada was \$4,680,811. Of this amount \$3,751,363 was from the United States, \$802,313 from Britain and the balance from other countries.

The Manitoba bill probably be the first of the Canadian Pacific Railway bill to lay up this season. It is expected that the Alberta will leave Owen Sound on her last trip Tuesday, Nov. 25; the Athabasca, Thursday, 26th, and the Manitoba on Saturday, the 29th, for Fort William.



Office, 391 Main St. Tel. 1446

## Christmas Excursions

DURING DECEMBER.  
Tickets on sale December 1st to 31st, 1902.

**\$40.00**

FOR THE ROUND TRIP

CHOICE OF ROUTES

Winnipeg to Eastern Canada points, Montreal and west, via St. Paul and Chicago. Proportionately low rates east of Montreal.

Tickets good for three months. Transit limits, 10 days going, 15 days returning. Stopover privileges east of Detroit. High back, wide vestibule cars. Pullman sleepers. All equipment strictly first-class.

For further information apply to H. SWINFORD, General Agent, 391 Main street, Winnipeg; or CHAS. S. FIFE, General Passenger and Traffic Agent, 811 Paul, Minn.

### ATLANTIC STEAMSHIP LINES.

Allan Line—St. John.	
Parisian	Nov. 22
Bavarian	Nov. 29
Allan Line—Halifax.	
Parisian	Nov. 24
Bavarian	Dec. 1
Denver Line—St. John.	
Lake Erie	Dec. 5
Lake Megantic	Dec. 11
Dominion Line—Portland.	
Dominion	Feb. 1, 1903
Dominion Line—Boston.	
Commonwealth	Jan. 4, 1903
White Star Line—New York.	
Majestic	Nov. 26
Celtic	Dec. 3
Cunard Line—New York.	
Lucania	Nov. 22
Etruria	Nov. 29
Cunard Line—Boston.	
Ivernia	Nov. 22
Saxonia	Dec. 6
American Line—New York.	
St. Paul	Nov. 26
St. Louis	Dec. 3
Red Star Line—New York.	
Kronland	Nov. 29
Zeealand	Dec. 6
Allan State Line—New York.	
Sardinian	Nov. 27
Laurentian	Dec. 11
Anchor Line—New York.	
Astoria	Nov. 29
Furnessia	Dec. 6

RATES—Cabin, \$50, \$55, \$60, \$70, \$80, and upwards. Second cabin, \$35, \$37.50, \$40, and upwards. Storage, \$1.50, \$2.50, \$3.50, and upwards. Passengers ticketed through to all points in Great Britain and Ireland and at specially low rates to all ports of Europe's continent. Freight passage arranged from all points. Apply to the nearest steamship or railway ticket agent, or to W. F. Cummings, General Agent, Winnipeg, Man.

**Whats the use of Arguing the Matter?**

**Our Curling Brooms are the Best, and better than ever.**

We want every dealer to try a sample shipment and be convinced, or return them at our expense.

**WALTER WOODS & CO.**

WHOLESALE.

Wooden and Willow Ware, Brooms, Brushes, and Grocers' Sundries.  
HAMILTON and WINNIPEG

PLEASE NOTIFY.

Subscribers to The Commercial are requested to notify the office of any irregularity in the receipt of their paper.

The Pleasure of Cigar Smoking

Is a good Cigar—one that has flavor—burns even—does not bite the tongue.

**"FLOR DE TOM LEE" "The T.L."**  
**"FLOR DE ALBANI" "ROSA LINDA"**  
**"MAGNIFICOS" "LEE'S PREMIER"**

Are the product of experience and contain the finest tobacco grown.  
If your dealer don't keep them, write us.

**WESTERN CIGAR FACTORY**  
WINNIPEG  
T. LEE, Prop.

## PING PONG TABLE TENNIS

720 Sets of this Jolly Game received lately. We have them in Vellum and Wood Racquet. Fifteen styles. Can be sold retail from 25c to \$10.00.

Ping Pong Bats, Ping Pong Balls and Ball Pick-ups. Ping Pong Invitation Cards and Ping Pong Score Cards.

Games of all sorts. Dolls, Toys and Fancy Goods.

**THE CONSOLIDATED STATIONERY CO. Limited**  
WINNIPEG  
244 McDermott Ave.

## Oysters In the Shell

First car just to hand. Get in an order for one or more barrels quick. They go fast.

Orders by mail will receive prompt attention.

**W. J. GUEST** Wholesale Fish, Game, Poultry, Etc.  
600 Main St., Winnipeg.

**CITY BOX FACTORY**  
**Gzerwinski & Grant**  
Manufacturers of all kinds of boxes, crates, butter and egg cases and fillers. Lock corner and printed boxes.  
**93 and 95 LOMBARD STREET WINNIPEG.**

We are now making up our Curling Brooms and have something new in a **ROUND CURLER**. Write the thing for curling. Write for quotations.

**E. H. BRIGGS & CO.**  
Broom Manufacturers.  
Telephone 1554. WINNIPEG, MAN.

**Clark Bros.  
& Co**

**Wholesale  
Stationers**

Box 1240

WINNIPEG, MAN.

## STATIONERS

We have a splendid list of all the latest copyright Books for Xmas trade. Full line of 1903 Pocket and Office Diaries. Illustrated Xmas Number Boys' and Girl's Own, Etc. Send for Order List.

## PRINTERS

How is your stock in Printing Ink? We've got it **IN** for you. **AULT & WIBORG'S PRINTING INK.** Colour List and Prices on application.

**The W. H. Malkin Co.**  
LIMITED.

**Importers and  
Wholesale Grocers**

Packers of the Celebrated  
**VICTORIA CROSS** Evaporated  
Fruits, Teas and Coffees.

**HEADQUARTERS** for Sago, Tapioca,  
Rice and all classes of English  
Groceries.

Prompt attention to all letter orders.

137 Water St., - VANCOUVER, B.C.

# RAT PORTAGE LUMBER COMPANY

LIMITED

MANUFACTURERS OF . . .

**LUMBER,  
LATH, SHINGLES,  
SASH,  
DOORS**

AND ALL KINDS  
OF WOODWORK

Head Office and Mills at RAT PORTAGE, ONT.

Branch: Point Douglas Avenue, WINNIPEG

**Lalonde,  
Milord & Co.**

WINNIPEG, MAN.

Manufacturers of

**SASH, DOORS,  
SHOW CASES,  
STORE AND BAR  
FITTINGS, Etc.**

Office and Mills corner of King and  
Sutherland.

ASK FOR

## ..Ogilvie Oats..

DELICIOUS FLAVOR

FREE FROM HULLS

WARRANTED PURE

Put Up in All Sized Packages

# Ogilvie's Hungarian

AS NOW MANUFACTURED. THE GREAT FAMILY FLOUR

Insist on getting "OGILVIE'S" as they are better than the BEST

HAVE NO EQUAL

**DREWRY'S**

"REFINED ALE"

"Which sparkles like Champagne," is the standard by which others are judged. Always the same; purity guaranteed. Flavor most pleasant. As a table ale it cannot be excelled. Bottled in half-pints for family use.

**E. L. DREWRY**

Manufacturer and Importer.  
Winnipeg.

**Wholesale**

We supply all out of town merchants with a full line of

**Jewellery**

at wholesale prices. Write for particulars.

**D. R. DINGWALL Ltd.**

424 and 584 Main St., Winnipeg.  
Sign of the Street Clock.

# Grain Tickets

AND OTHER STATIONERY.

SEND FOR SAMPLES

THE FRANKLIN PRESS Ltd. Opp. Grain Exchange, Winnipeg

**The Great West  
Saddlery Company Ltd.**

Make the best and most perfect fitting

**HORSE COLLARS  
AND HARNESS**

In Canada. Our saddles and strap work are gems of perfection of the leather workers' art. Branches and agencies everywhere. Ask for our Horse-Shoe Brand Collars and take no other make if you want the best, or send direct to

519 Main St. Winnipeg