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Also in Great Britain, United States, West Indies, South Africa and Australia.

THE CANADIAN GROCER

A Weekly Newspaper Devoted to the Grocery, Fruit, Provision
and Food Stuffs Trades of Canada.

VOL. XIX.

MONTREAL AND TORONTO, MAY 5, 1905.

NO. 18.



The Blueing of the clothes in the Laundry
is always associated with the words

Keen's Oxford Blue

the selling of

Keen's Oxford Blue

by the grocers of Canada

is always profitable.

Sold Everywhere in One Ounce Squares—FULL WEIGHT.

DID YOU ORDER

A trial shipment of Christie's
Petit Chocolat? If you did
not, order at once.

Christie, Brown & Co.,
TORONTO and MONTREAL Limited

CLASSIFIED LIST OF ADVERTISEMENTS ON PAGE 25.

STOP A MINUTE

Any good thing with a sure, certain sale and a good profit attached, if easily handled, is worth your best consideration. Such an article is

MATHIEU'S SYRUP Of Tar and Cod Liver Oil

== FOR COUGHS AND COLDS ==

Physicians now are talking largely about the good effects of the above combination. This and its wonderful cures of bronchial troubles have caused the sale of this much-tried remedy to bound upwards.

J. L. MATHIEU CO.,
PROPRIETORS, SHERBROOKE.

MATHIEU'S NERVINE POWDERS

are in the same class and bear a good profit of their own.

Retail 18 Powders for 25c.



THE SAME OLD BIRD

He has found him a high place from which to proclaim to the grocers of Canada the quality of the

PEACOCK BRAND

No goods but those of the finest quality put up under this brand.

Mince Meat, Grape Wine,
Cream Cheese, Hard Boiled Candies,
Worcestershire Sauce, Cough Drops.

Goods that are trade bringers.
Write for price list.

THE BATES MANUFACTURING CO., LIMITED
9-11 Francis St., TORONTO

National Licorice Co.



Y. & S., SCUDDER and M. & R. Brands of **PURE STICK LICORICE**, Acme Licorice Pellets, M. & R. Wafers in bags, Licorice Lozenges, and a full line of Licorice Specialties, including the celebrated soft licorice lines sold under the Company's brands as follows: **THE FLEXIBLE LICORICE, THE PLIABLE LICORICE, THE ELASTIC LICORICE.**

106 John Street, BROOKLYN, N.Y.
Illustrated Catalogue on request



BORDEAUX RELISH


An excellent 15c line. Made from the very best and purest ingredients, from an excellent recipe.

In Toronto everybody likes it. Now we are reaching out all over Canada.

Cases contain 2 dozen. \$1.20 dozen. Delivered in 5 case lots. Direct or through your jobber. Now is the time to sell it.

**The Merchants'
Manufacturing & Supply Co.**
58 Colborne Street, TORONTO

The
"Thistle"  **Brand**
Fish



The fact that for twenty years we have sold the "Thistle" Brand of Canned Haddies, Kippered Herrings, etc., is pretty good evidence of the high standard of quality of the goods. By high quality we mean, first, the very best fish put up in the very cleanest way; second, the preservation of the rich, delicate, natural flavor by prompt action after the fish are caught.

There has never been any attempt by the owners of the "Thistle" Brand to produce their goods as cheap goods—quality has been their watchword first, last and always. They have never pretended to compete on the basis of price and they never will. The "Thistle" Brand is to be the best by every test and regardless of expense.

The Manager of the company is unsurpassed as a fish-curer, as his father was before him. The buyers of the "Thistle" Brand can be absolutely sure of perfection. It is the standard from which the quality of all other brands is judged.

Not the Cheapest but Always the Best

ARTHUR P. TIPPET & CO.

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Travelling Representative, MR. J. F. HUTSON.
The Balogna Lime Works Co.
 and Mercantile Agency, BARBADOES, B.W.I.

Proprietors, Manufacturers and General Commission Merchants. Open to represent in the West Indies reliable Canadian firms. Consignments handled. Correspondence invited. References furnished. Through our medium the manufacturer is brought into direct touch with the dealer throughout the West Indies.

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Have you got something you wish to ship in these cars?

We will reship, sell or store for you. Write us.
Wilson Commission Co., Limited
 Brandon, Man.

CALGARY.

Start the New Year Right

Increase your business by appointing us your Western Representatives. If you have anything to sell write us.

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Wholesale Commission Merchants and Brokers

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Wholesale Grocers' Broker, Manufacturers' Agent and Jobber,

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Open for few more foreign and domestic agencies. Correspondence Solicited. Highest References.

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Customs Brokers
 and Warehousemen

27 St. Sacrament Street, Montreal

Tel. Main 778. Bond 28.

MONTREAL.

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Wholesale Commission, Teas and General Groceries. Established 30 years.

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Write me for snaps in Ceylons, Blacks and Green, also Japans Gunpowders and Young Hysons, direct consignments. I buy direct from producer. Don't get into a rut. Write for samples. Do it now. No charge for samples. Correspondence solicited.

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TORONTO.

Grocery Brokers and
 Agents.

Established 1865

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 and MANUFACTURERS' AGENT

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Highest references. Commissions solicited.

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 and

Importers.

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VICTORIA, B.C.

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VICTORIA AND VANCOUVER

MANUFACTURERS' AGENTS and
 COMMISSION BROKERS

Correspondence Solicited. Reference - Bank of British North America, Victoria.

WINNIPEG.

Dingle & Stewart

WINNIPEG, - - CANADA.

COMMISSION BROKERS.

Excellent Storage Accommodation.

Consign Your Cans to Us.

WINNIPEG.

REGINALD LAWSON

MANUFACTURERS' AGENT and
 WHOLESALE COMMISSION BROKER

UNION BANK BUILDING

Correspondence Solicited **WINNIPEG, MAN.**

JOSEPH CARMAN

Wholesale Grocery Broker and Manufacturers' Agent
 Member Western Wholesale Brokers' Association

Union Bank Block, Rooms 722 and 723

Winnipeg, Man.

Open for good Canned Goods Agency Correspondence Solicited

Stuart Watson

Manufacturers' Agent and Wholesale Commission Broker.

WINNIPEG, MAN.

Highest References. Correspondence Solicited.

EASTERN MANUFACTURERS

-AND-

SHIPPERS.

All EYES are

turned on

MANITOBA AND THE WEST.

WE

Represent some of the leading houses in
CANADA and the U.S.

INCREASE YOUR TRADE. WRITE US.

NICHOLSON & BAIN, WINNIPEG,

Wholesale Commission Merchants and Brokers.

TRADE WITH ENGLAND

Every Canadian who wishes to trade successfully with the Old Country should read

"Commercial Intelligence"

(The address is 168 Fleet St., London, England.)

The cost is only 6c. per week. (Annual subscription, including postage, \$4.80.)

Moreover, regular subscribers are allowed to advertise without charge in the paper. See the rules.

WE IMPORT

Canned Goods, Apples, Grain, Maple Syrup and all Canadian products.

WE EXPORT

English and Continental Groceries, Sweetmeats, Oils, Colours, Chemicals, etc.

Let us hear from you.

T. B. BOWYER & CO.

80a Fenchurch Street, London, Eng.

1905

May 5, 1905

THE CANADIAN GROCER



When you look at the above two cans
 you find what is best and purest in the
 way of **Condensed Milk and Cream**—
 Why worry about other lines when

BORDEN'S "EAGLE" brand
Condensed Milk
 and "PEERLESS"
 brand **Evaporated Cream** satisfy
 your customers and bring you profit?

WILLIAM H. DUNN, - MONTREAL
 JOS. IRVING, 92 Wellesley St., TORONTO.
 ERB & RANKIN, SCOTT, BATHGATE & CO.,
 Halifax, N.S. Winnipeg, Man
 W. S. CLAWSON & CO. SHALLCROSS, MACAULAY & CO.,
 St. John, N.B. Victoria and Vancouver B.C.

Never put your customer off with
 the story "Just as good."
 Sell him the real thing.
 Let him have

"STERLING"
 Brand
Pickles

because these admit of no parallel.

- Made in Canada from
- Best Canadian Vegetables
- in Canada's best
- equipped pickle
- factory.

THE T. A. LYTTLE CO., LIMITED
 124-128 Richmond St. W.
TORONTO, CAN.

Made in Canada

These words are the key to the success that every true Canadian heartily desires for this fair Canada of ours!
 Why should we buy goods of any description that are made in a foreign country? The making of foreign goods does not give employment to our artisans. It does not retain money in this country.
 Why use Foreign Salt? We have CANADIAN SALT that is superior to any foreign salt that is made.
 Why not help build up Canada by using

Canadian Salt

and thereby employ Canadian labor, Canadian works, and Canadian capital?
 Demand of your wholesale grocer Canadian Salt, and if he does not keep it write to us for prices and samples.

ADDRESS
THE DOMINION SALT AGENCY
 LONDON, ONT.

Telephone No.
 1971

Offices: 2nd FLOOR MERCHANTS' BANK BUILDING.
 Entrance on Queen's Avenue.

The success of the Japanese both on land and sea, in the war now raging in the Far East, is due to the thoroughness in which this remarkable nation has done, and is doing, everything it undertakes.

This attention to every detail applies also to the manner and methods employed by them in the growing and marketing of **JAPAN TEAS.**

No nation on earth is so clean, so careful, so thorough in turning out teas as the Japanese.

That is why

Japan Teas

are always safe and healthy.
Encourage the sale of
these Teas.

Brooms and Brushes

Best values at low prices. Freight paid on 6 dozen lots. Try one lot.

Vinegar

Have large stock purchased prior to advance in prices. Ask for them, delivered at your station.

Tea

“The Major’s,” our special blend, in lead packets. We do not spend money to advertise it, and give better values in place. Have a trial consignment, it will give better satisfaction than others.

We are Sellers and Prompt Shippers

When in a hurry for supplies wire or phone at our expense

S. J. MAJOR, LIMITED
Wholesale Grocers and Liquor Merchants
18, 20 and 22 YORK STREET, OTTAWA

Island Empires

Have you ever noticed how Islands play an important part in the expansion of commerce, of Empire?

The Island of Ceylon

has, through the product of its gardens, dominated a highly important and profitable industry. Ceylon Teas are incomparable for cleanness, for flavor, for strength, and Great Britain and Canada—other countries, too—have accepted them gladly.

Ceylon Teas

May 5, 1905

THE CANADIAN GROCER

BLACK JACK
WILL BRING NEW CUSTOMERS TO YOUR STORE
TRY IT

3-lb. tins—3 doz. in case.
SOLD BY ALL JOBBERS

Oakey's The original and only Genuine Preparation for Cleaning Cutlery, 6d. and 1s. Canisters
'WELLINGTON' KNIFE POLISH
JOHN Oakey & Sons, Limited
Manufacturers of
Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.
Wellington Mills, London, England
Agent:
JOHN FORMAN, - 644 Craig Street MONTREAL.

CHASER SOAP
Does the Work
The Duncan Company

Do You Sell It?

Remember, we give larger profits than any other Premium Soap, and you give our customers Better Premiums.
Each coupon is redeemable for one cent in goods.
WRITE FOR PARTICULARS.
The Duncan Company of Montreal
P. O. Box 292.

For bicycles, fire-arms, candlesticks, door plates, taps, nickelware—in short, metal surfaces of all descriptions, use

YORK

Metal Polish, Liquid or Paste. Quick, clean, brilliant. 10c. and upwards.
SAMPLE FREE
ANGLO-CANADIAN SUPPLY CO.
3 Wellington St. E., TORONTO

GROCCERS, ATTENTION!

What is your most valuable asset? Is it not your list of customers? What is most necessary to insure the success of your business? Is it not public confidence? By using **THE TOLEDO SCALE** which **INVITES every CUSTOMER TO SEE THAT YOU GIVE THEM JUST WHAT THEY ASK FOR**, you gain **PUBLIC CONFIDENCE**, thereby **ADDING TO YOUR MOST VALUABLE ASSET**, your list of Customers, and the great point is that you accomplish this without having to give down or over weight. No springs, no poises to shift, and no weights to lift on and off; the goods weigh themselves, absolutely correct, and do it instantly.
A postal will prove the foregoing. Think and act.
TOLEDO COMPUTING SCALE CO.,
21 John St. South, Hamilton, Ont.
DEAN & McLEOD, Canadian Agents

MANY WOMEN

are ready to buy a mop—a good mop, one that will really do fine work; a mop that does not require hands to be wetted; that allows a woman to wear a presentable skirt.

The Tarbox Self-Wringing Mop

is the kind women want, and will buy if you point out to her its advantages
These mops are much more profitable than the poorer kind. Retail for 35 cents.
*Not dear, are they?
Your Jobber Supplies them.*
TARBOX BROS., Toronto

IT'S HOLBROOK'S

“THEN WE KNOW IT'S GOOD.”

This is the unanimous opinion of all who have tasted **HOLBROOK'S** Worcestershire SAUCE
GENUINE IMPORTED SAUCE
LISTEN!
YOUR CUSTOMERS LIKE IT, YOUR JOBBER SELLS IT. YOU SELL IT TOO.

Butchers, Merchants and Hide Buyers

Should write to CARROLLS. PAGE, Hyde Park, Vt., U.S.A., who wishes to purchase their Hides, Calfskins, Sheep Pelts, Tallow and Bones. He pays spot cash. He pays the freights. He pays full market values. He wishes to arrange with some one in every village, where he has no agent, to sell Poultry Supplies and to pick up for him Hides, Calfskins, Sheep Pelts, and Bones. He furnishes money with which to buy and he keeps his agents thoroughly posted at all times as to market values; write him for full particulars.

20th Century Account Keeping.

Don't think because your grandfather made money 50 years ago with old style keeping of accounts, YOU can do so. Times have changed, and if you would be successful you must watch your credits. Why use the old style pass book with your credit customers? Be modern. See here—



IF A MAN WANTS CREDIT

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by

THE EBY, BLAIN CO., Limited, TORONTO.
C. O. BEAUCHEMIN & FILS, MONTREAL.
ALLISON COUPON CO., Manufacturers.
 Indianapolis, Indiana.

THE PEOPLE OF JAMAICA

are now buying things in the United States which they ought to buy in Canada. They don't know what we can do. A small advertisement in the

KINGSTON "GLENER"

might bring inquiries. Better write for rates to

I. G. STEWART, Halifax.

Want Ads.

In this paper cost 2 cents per word first insertion, 1 cent per word subsequent insertions. Contractions count as one word, but five figures (such as \$1,000) may pass as one word. Cash remittance to cover cost must in all cases accompany orders, otherwise we cannot insert the advertisement. When replies come in our care 5 cents additional must be included for forwarding same. Many large business deals have been brought about through advertisements of 20 or 30 words. Clerks can be secured, articles sold and exchanged, at small expenditure.

MacLEAN PUBLISHING CO., Limited
 Montreal and Toronto.

...ESTABLISHED 1849...

BRADSTREET'S

Capital and Surplus, \$1,500,000.

Offices throughout the Civilized World

Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants, for the merchants. In procuring, verifying, and promulgating information no effort is spared, and no reasonable expense considered too great, that the results may justify its claim as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns, and by responsible and worthy financial, fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any of its offices. Correspondence invited.

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MONTREAL, QUE.
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THOS. C. IRVING, Gen. Man. Western Canada Toronto.

Brunner Mond & Co.'s WASHING SODA

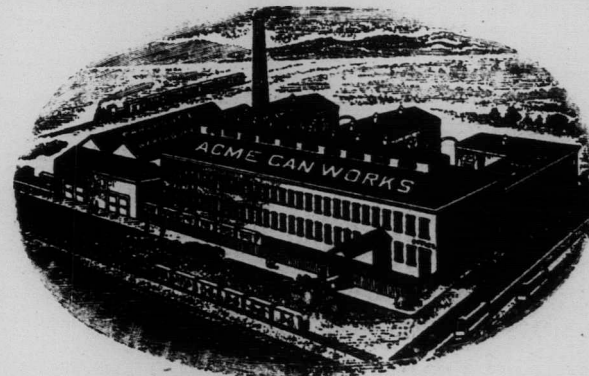
Drums,	336 lbs.	Barrels,	336 lbs.
"	224 "	Bags,	224 "
"	112 "	"	112 "
"	100 "	"	100 "

Concentrated Sal Soda

Casks, 560 lbs.

Winn & Holland Montreal

SOLE AGENTS FOR CANADA.



When in Need of Cans, Serve Your Best Interests and Consult Us

Acme Can Works

make the largest assortment of any factory in America of **TIN CANS** by the latest up-to-date automatic machinery

We are the only makers in Canada of **KEY-OPENING MEAT CANS, POULTRY CANS.**

They are our specialties.

Manufacturers for Canada of

Jewett's Self-Heating Can.

We solicit inquiries for prices on

Baking Powder, Oil, Syrup, Lye, Paint, Varnish, Condensed Milk, Poultry, Fruit, Vegetable } **Cans** Lard, Syrup, Butter } **Pails**

ACME CAN WORKS
 Ontario Street East, - - MONTREAL, P.Q.



Heinz Pure Food Products Stand All Tests

The grocer who puts on his shelves any one of Heinz 57 Varieties may rest perfectly sure that he has something which is pure and which will pass the pure food laws of any state.

Moreover, when the grocer sells Heinz products to his customers he guarantees them to suit the taste of everyone. If any one of Heinz Varieties fails to please we authorize the grocer to return the purchase price. Ask us about our free Retailers' Advertising Service.

H. J. HEINZ CO.
PITTSBURGH, - - U.S.A.

GROWS WITH YOUR BUSINESS



WALKER BIN FIXTURES.

Put in a section or two and then, as your business demands it, add others and keep adding until you have

A MODERN GROCERY STORE

We want to emphasize *the sectional idea*, for our Sectional Counters and Wall Cases are innovations in grocery store fixtures.

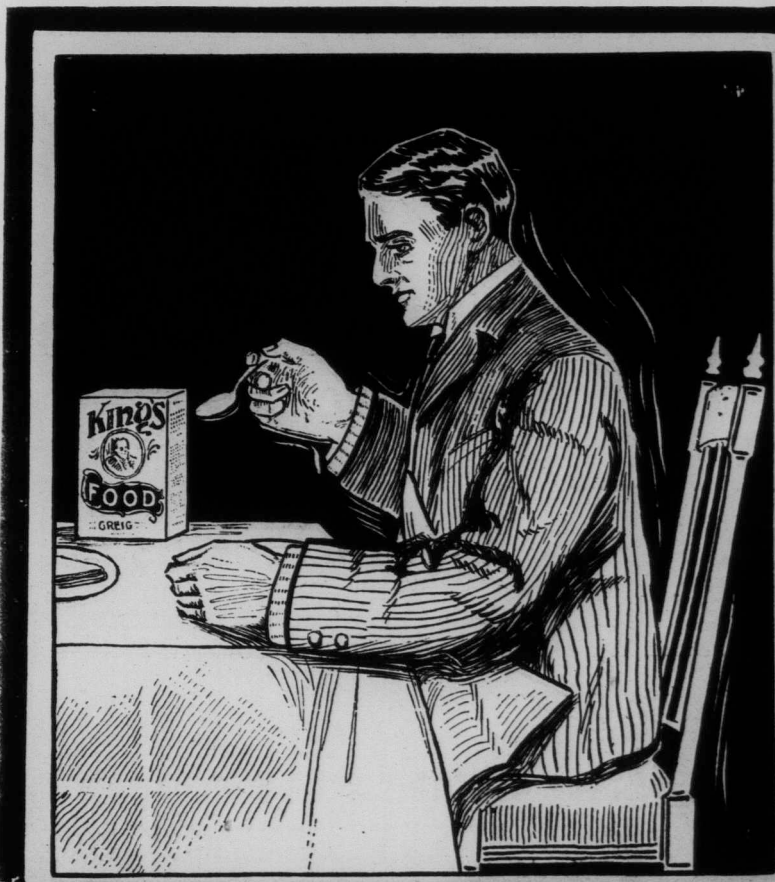
WALKER BINS are an investment, not an expense.

Write for Booklet.

The Walker Pivoted Bin and Store Fixture Co.

Factory, BRAMPTON.

Head Office, TORONTO.



IT CROWNS THEM ALL

The King's Food

An Ideal Breakfast Dish

AWARDED THE GOLD MEDAL
AT ST. LOUIS.

Contains all the life-giving elements of the finest Canadian wheat, offered in the flakiest and most tempting form.

A handsome glass dish in every package.

THIS IS A GREAT SELLER

2 DOZ. PACKAGES IN A CASE.

THE ROBERT **GREIG** COMPANY LIMITED

White Swan Mills - TORONTO

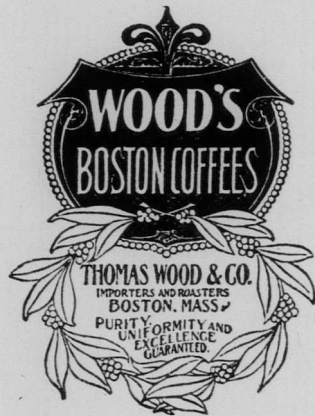
More Light- *That's what we all need. You'll get it by using "BON AMI" — the best window cleaner known.*

HASN'T SCRATCHED YET

A Metal Polish and Glass Cleaner unequalled.

W. H. GILLARD & CO., HAMILTON

Wholesale Grocers, Tea and Coffee Importers.



Your Brand is There

In selecting the different qualities of goods, you of course desire to be assured that your choice is the best.

In Wood's Coffees all these details are studied out and attended to, so that the purchaser is sure to find each brand appropriate to its purpose and the Best of its Class.

The saying "**WOOD'S COFFEES ARE THE BEST**" is familiar and true.

CANADIAN FACTORY AND SALESROOM
428 ST. PAUL ST., -- MONTREAL.

DON'T RUN CHANCES

with your customers. Get a line of Maple Syrup that is reliable

"IMPERIAL BRAND" MAPLE SYRUP

has stood the test of years of success. It is reliable. It sells well. It gives a good margin of profit.



ROSE & LAFLAMME,

AGENTS, MONTREAL.

Flett's

Pickle Satisfaction

is always given when you sell

Flett's Pickles

Made from choicest fresh vegetables and Pure English Malt Vinegar.

ROSE & LAFLAMME
Agents, MONTREAL.

MHS

COMMERCIAL TRAVELERS' TAX

AROUND of the Winnipeg wholesale establishments shows that there is no little surprise and indignation among Winnipeg business men at the action of the British Columbia legislature in imposing a tax on commercial travelers from other provinces. It is argued by all that as wholesale business is almost entirely carried on through the travelers, this tax is really as much in restraint of inter-provincial trade as a protective duty on the goods would be. Business men are not lawyers, and hence are not competent to express opinions as to the validity of the Act, but the layman's view is that this tax is as contrary to the spirit of the B. N. A. Act as a direct protective duty would be.

The arguments of the Victoria Colonist and other British Columbia apologists for the measure, are not taken seriously. It will be remembered that the Colonist argues for the tax on the ground that B. C. business men have to pay taxes, and should not be subjected to competition with firms that do not pay taxes. Winnipeg business men point to their own heavy taxes in reply to this.

They also claim that it is absurd to suppose the benefits of inter-provincial trade are wholly one-sided. There are many lines of goods which B. C. houses can sell more cheaply in the Territories than can Manitoba or eastern houses, the reason being that they are imported goods from England, brought to British Columbia by water routes, while the Manitoba and eastern houses are forced to pay heavy railway rates.

The opinions quoted below represent the feeling of business men in Winnipeg and Toronto.

John Horne.

John Horne, of Campbell Bros & Wilson, president of the Northwest Commercial Travelers' Association, was seen by a representative of this paper.

"The tax is an absurdity," said he. "It is a sort of treatment which could scarcely be excused towards foreigners, and it is very strange treatment of Canadians."

"What are the association doing about it?" was asked.

"We were represented in the delegation which went to Ottawa recently to ask for disallowance. The executive here are drafting a resolution, which will be sent to Ottawa."

F. J. C. Cox.

Ald. Cox, secretary of the Northwest Commercial Travelers' Association, was emphatic in his disapproval.

"It is a protective tax, pure and simple, and designed to shut out trade from other provinces. I can't understand how any province can have the power to impose such a tax. If the various provinces of the Confederation can't trade together freely it is time to dissolve partnership. But the action of the B. C. Legislature is not endorsed by the people of that province. The Vancouver Board of Trade condemned it, and I have just received the following resolution from the Nelson Board of Trade:

"That in the opinion of the wholesalers' section of the Nelson Board of Trade the resolution of the British Columbia Assessment Commission to the Government of the province, respecting the imposition of a tax on commercial travelers doing business in British Columbia, is considered most objectionable in principle."

"This was passed on April 13. I am including it in a resolution which the association here are sending to Ottawa."

D. J. Dyson.

D. J. Dyson, of the Dyson Co., was emphatic in his disapproval:

"It is an unjust restraint upon trade, and it gives the British Columbia wholesale men a measure of protection to which they are not entitled. It is not in the best interests of the British Columbia merchants, for it will have a tendency to diminish their buying market. Some houses may call away their travelers.

"Eastern competition hurts us more in Manitoba than it does in British Columbia, but it would be foolish for our Legislature to tax travelers."

Thos. Lock.

"It is a hold-up," said Mr. Lock, of Foley, Lock & Larson. "We don't object so very much because of what it will cost us, but we think the principle of such a tax is wrong."

L. C. MacIntyre.

L. C. MacIntyre, manager of the Paulin-Chambers Co., is treasurer of the Northwest Commercial Travelers' Association, and therefore interested in

the question apart from the effect upon his own business.

"Yes, you can say that I consider this tax an injustice. There would be a great outcry in British Columbia if the new provinces in the Northwest were to pass a similar law. I remember when there was a law of this kind in force in British Columbia a number of years ago. The tax was hard to collect, was recognized as unjust, and was finally abolished."

J. F. Eby.

J. F. Eby, of the Eby, Blain Co., Toronto, expressed the opinion that the tax would have a tendency to curtail trade. "Competition will be cut out in degree," said he, "and the British Columbia retailer and consumer be placed in the unenviable position of having to pay whatever local wholesale houses wish to ask. The western trade, moreover, will not get as fine assortment of goods as they are getting at present. There is a brisk demand for eastern goods in B. C.; if the tax becomes prohibitive, however, wholesale houses in the east may decide to give this section of territory the go-by."

W. A. Warren.

W. A. Warren, of Warren Bros. & Co., Toronto, remarked to The Grocer representative that the policy of the B. C. Government seemed a petty one as far as the trade were concerned. It was a question whether the wholesale men of Ontario would seriously consider legislating against commercial travelers from other provinces. The only possible reason why the retail trade in British Columbia could favor the new legislation is that they are clannish. Manifestly it cannot be in their best interests to legislate in any way that would tend to limit the local buying market, which the new commercial travelers' tax undoubtedly will.

Mr. M'Quillan.

Mr. McQuillan, president of the Commercial Travelers' Association of Canada, said the stand taken by the association was that the new commercial travelers' tax was distinctly a violation of the spirit of Confederation, if not of the letter. The B.N.A. Act postulated absolute free trade and unrestricted commercial intercourse between the provinces. "Suppose the new western provinces were to levy a similar tax on

RISING SUN
STOVE POLISH and **SUN PASTE**
STOVE POLISH

IN **CAKES** WELL KNOWN AND RELIABLE.

DURABLE AND ECONOMICAL
3000 TONS SOLD YEARLY.

SUN PASTE
STOVE POLISH.
DUSTLESS, LABOR SAVING,
BEST IN THE WORLD.

IN **TINS** GUARANTEED TO THE TRADE

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

outside commercial men, which they might very well do, what would be the result? The east is very properly up in arms against the new legislation. It is largely due to eastern business men that the West has reached its present stage of development, and now the western trade would cut them off entirely from trade intercourse. Why don't they put a tax on all agents seeking to do business in British Columbia instead of singling out the commercial travelers?"

In answer to the question as to whether anything was likely to come of the deputation which recently waited upon the Dominion Government, Mr. McQuillan remarked that it was questionable whether the authorities at Ottawa would take any steps towards disallowing the tax, at least at the present time. "It is a debatable point," said he, "as to just where the Dominion Government should come in and dictate to the provinces. It is, moreover, a question according to the Minister, whether a tax of \$100 can be considered a hindrance to trade and commerce, whereas there might be no doubt if the tax amounted to \$700 or \$800. The question of the tax being for revenue purposes only has also to be taken into consideration."

Lieut.-Col. J. I. Davidson.

The head of the firm of Davidson & Hay, Toronto, when interviewed by The Grocer representative, stated that the commercial travelers' tax in British Columbia would affect his firm indirectly through their Calgary house. It was suicidal policy on the part of the retail trade to agree to any arrangement that would tend to limit their buying market. If they didn't care, however, about the only thing for eastern Canadian wholesale houses to do was to go in and bear it. The B. C. wholesale trade were undoubtedly working in their own interests.

PURE FOOD REGULATIONS.

THE success of the public health authorities of Massachusetts in securing an effective enforcement of the State Pure Food Law is of special interest to the Canadian manufacturer and consumer just now, when a similar campaign is being waged by the authorities at Ottawa in the interest of pure foods.

The provisions of the law itself are as follows: "Food shall be deemed to be adulterated: 1. If any substance has been mixed with it so as to reduce, depreciate or injuriously affect its quality, strength or purity. 2. If an inferior or cheaper substance has been substituted for it wholly or in part. 3. If any valuable or necessary constituents or ingredients have been wholly or in part taken from it. 4. If it is in imitation of or is sold under the name of another article. 5. If it consists wholly or in part of a diseased, decomposed, putrid, tainted or rotten animal or vegetable substance or article, whether manufactured or not, or in case of milk, if it is produced by a diseased animal. 6. If it is colored, coated, polished or powdered in such a manner as to conceal its damaged or inferior condition, or if by any means it is made to appear better or of greater value than it is. 7. If it contains any added substance or ingredient which is poisonous or injurious to health. 8. If it contains any added antiseptic or preservative substance, except common table salt, saltpeter, cane sugar, alcohol, vinegar, spices, or, in smoked food, the natural products of the smoking process; but the provisions of this definition shall not apply to any such article if it bears a label on which the presence and the percentage of every such antiseptic or preservative substance are clearly indicated, nor shall it apply to such portions of suitable preservative substances as are used as a surface application for preserving dried fish or meat, or as exist in animal or vegetable tissues as a natural component thereof,

but it shall apply to additional quantities.

"The provisions of this and the two preceding sections relative to food shall not apply to mixtures or compounds not injurious to health and which are recognized as ordinary articles or ingredients of articles of food, if every package sold or offered for sale is distinctly labelled as a mixture or compound with the name and per cent. of each ingredient therein.

"Section 19. If a statement of any of the ingredients of an article of food or drink or of an article entering into food or drink is required by law to be stated upon the label of such article, such statement and the name and address of the manufacturer or vendor of the article shall be distinctly and conspicuously printed on the label in straight, parallel lines of plain, uncondensed, legible type, well spaced on a plain ground. The statement of ingredients shall be clearly separated from and not interspersed or confused with other matter, shall specify every such ingredient by its ordinary name, and shall be in the English language. The letters of said type shall be not less than one-twelfth of an inch long, and shall be larger than those of any other printed matter on the label or package, except the name of the compound or chief article enclosed therein, which may be in larger type. The required label shall be firmly attached to or printed on the exterior of the package or envelope of the said article, on the top or side thereof and in plain sight. But the state board of health may in writing approve specific labels not strictly in accordance with the above provisions, if it is of opinion that the information required by law is set forth thereon clearly enough for the reasonable protection of the purchaser. Goods labelled in violation of the provisions of this section shall be subject to the provisions of law relative to adulteration of food which is unlabelled."

RECEIVED TO-DAY a few cases of

Hagard's Burnt Onion Sauce
Lactomen Pure Milk in Powder form.
Halifax Fibred Codfish.
Horton-Cato Tobasco Sauce.
" Ring Pepper Sauce.

LUCAS, STEELE & BRISTOL, WHOLESALE GROCERS, HAMILTON

STOP

We wish to tell you something **VERY IMPORTANT** about **R.F.T.**
that means

R^{oyal}_{ich} **F**^{amily}_{ragrant} **T**^{reat}_{asty}
Red Feather Tea

Have you tried it?

A beautiful Ceylon Tea, Black, Green and Mixed, ½-lb. and 1-lb. pkgs., in 30 and 60 lb. cases. No tea so conveniently put up, more attractive or of such excellent value.

REMEMBER: Just one quality, The Best, and one price, retails 40c. per lb.

HANDLE RED FEATHER

It's a feather in your hat, money in your pocket and confidence in you from your customers.

JAMES TURNER & CO., HAMILTON

We sell **Red Feather Tea** a perfect blend of good, honest tea.

One price, one quality—Black, Green and Mixed—retails 40c. Packed 30 lb. and 60 lb. in box.

Mail us trial order or order through our travellers.

BALFOUR & COMPANY,

WHOLESALE GROCERS - - HAMILTON

BLUE LABEL STOVE PASTE

in tins to retail at 10 cents.

¼ Gross Boxes, \$9.00 Gross.

This is an extra first class article.
Try a box with your next order.

THOMAS KINNEAR & CO.

"WHOLESALE
GROCERS"

TORONTO and PETERBORO

RETURNED

JUN 7 1905

To Owner
N. B. 3
page 16



A Feast in Itself MAC LAREN'S IMPERIAL CHEESE

AS SOLID food it possesses sufficient nutritive value to be a meal in itself, while its piquant taste and delicate flavor make it a delicious dainty. And the form in which it is prepared lends itself to so many different ways of serving that a jar of MacLaren's Imperial Cheese provides a whole feast of delightful tid-bits. You can't know what a real delicacy cheese is until you've tried MacLaren's Imperial.

Sold in opal jars at all grocers; prices from 10 cents up. It never becomes hard or dry.

A. F. MacLAREN IMPERIAL CHEESE
COMPANY, Ltd.
Detroit, Mich., and Toronto, Canada

For Sale by all Grocers.

Business Changes

ONTARIO.

RUSSELL & BESWICK, general merchants, Galetta, have dissolved partnership; Beswick is continuing the business.

W. Stanbury, grocer, St. Thomas, is dead.

J. Murray is opening up a cigar store in Welland.

W. Wiley, grocer, London, has sold to J. P. Durand.

A. McNeil, grocer, Hamilton, has sold to E. Robinson.

H. C. Stuart, of C. J. Stuart & Son, grocers, Toronto, is dead.

C. Darlington, manufacturer of soda water, Uxbridge, is dead.

J. A. McCarger is opening up a grocery store in Bracebridge.

J. S. Price, grocer, Bishop's Mills, has assigned to C. H. Row.

W. Gilfoy, baker and confectioner, Toronto, has sold out to A. Seale.

J. Bowes, grocer, Elora, has sold his stock to Mr. Tuck, of Toronto.

The assets of L. Hunter, general merchant, Hammond, have been sold.

G. Doherty, grocer, Campbellford, has assigned to H. Barber, of Toronto.

The Biggs Fruit and Produce Co., Burlington, have obtained a charter.

H. Canfield & Sons, grocers, Woodstock, have sold out to J. O. Trotter.

W. Jeffrey, Stratford, has disposed of his grocery business to J. A. Monteith.

The assets of M. J. Christie, general merchant, South Mountain, have been sold.

R. H. Patterson, of C. Patterson & Sons, dealers in seeds, Smithville, is dead.

D. W. Elsley, general merchant Nelles' Corners, has been succeeded by C. D. Foster.

A new grocery store is starting at West Fort under the name of the P. H. & P. Co.

The Oshawa Canning Co., Oshawa, have suffered slight loss by fire; small insurance.

Tompkins & Co., grocers, Brockville, have disposed of their business to W. H. McConkey.

G. G. Smith, wholesale fruiterer, London, has admitted J. A. Forsyth to partnership.

Torrance & Parks, grocers, North Bay, have assigned to J. M. McNamara, North Bay; meeting of creditors to be held May 5.

S. Daignard, general merchant, Lemieux, has assigned; meeting of the creditors to be held May 8.

The firm of William Richardson, wholesale produce merchants, Toronto and Walkerton, have changed the style of the firm name to that of the Walkerton Egg and Dairy Co.

QUEBEC.

Gauthier & Rosseau have registered as grocers, Montreal.

J. St. Hilaire, general merchant, St. Anastasie, has assigned.

The assets of F. A. Bedard, grocer, Lorette, have been sold.

J. Hamelin & Co., have been registered as fruiterers, Montreal.

H. G. Daigneault & Fils have registered as grocers, Montreal.

P. E. Arsenault, general merchant, Bonaventure River, is dead.

McNamara & Jones have been registered as general merchants, Bedford.

J. A. Fortin, general merchant, Sherrington, is offering to compromise.

The assets of J. Dumas, general merchant, Lac Etchemin, have been sold.

The Traders Co., general merchants, Buckingham, have obtained their charter.

M. L. Meloche & Co., general merchants, Thurso, are asking for an extension.

J. H. Douville, general merchant, St. Ferdinand D'Halifax, has assigned to V. E. Paradis.

H. Lamarre has been appointed curator to J. Lapointe, general merchant, La Macaza.

C. H. Beauchemin has been appointed curator to L. Ferland, general merchant, St. Alexandre.

J. H. Frenette, grocer and liquor dealer, Montreal, has been succeeded by Valiant & Lamarre.

N. Pommerleau, general merchant, Audet, has offered to compromise at 30 cents on the dollar.

"MACKINTOSH"

This name is identified with **TOFFEE**—the finest Extra Cream Toffee in the world. Advertised in 155 magazines and periodicals. Display tray and hammer free with introductory order. Get in line.

WHOLESALE AGENTS

THE DAVIDSON & HAY, LIMITED

WHOLESALE GROCERS, TORONTO.

The assets of the estate of H. Lunan, grocer, St. Agathe Des Mots, are to be sold by tender May 4.

Dupuis & Goulet, manufacturers of tobacco, St. Jacques, have dissolved partnership; J. Dupuis continues.

A demand has been made for the assignment of A. Provencher, general merchant, Daveluyville; Chartrand & Turgeon provisional guardians; meeting of creditors to be held May 5.

Assignment noted in business changes in the issue of April 28 is not against Geo. Lachance, general merchant, Beauceville. The item should have read Godfroi Lachance, saddler, Beauceville East.

NOVA SCOTIA.

A new firm is succeeding A. F. Stone-man & Co., general merchants, Yarmouth.

An extension of time has been granted to A. D. McIsaac, general merchant, Port Hood.

The business of Radoe & Bramson, confectioners and tobacconists, Glace Bay, is advertised for sale.

NEW BRUNSWICK.

Cain Bros., general merchants, East Florenceville, have assigned; meeting of creditors held April 28.

MANITOBA AND N.W.T.

W. L. Scott & Co., grocers, Winnipeg, have sold to W. H. Paine.

J. L. Stewart, general merchant, Ogilvie, is negotiating to sell out.

J. F. Howard, general merchant, Car-negie, has sold to W. A. Pierson.

M. E. Tanner, grocer, Calgary, has been succeeded by Cooper & Wiggins.

J. M. Campbell, general merchant, Fleet Springs, has removed to Kinis-tino.

MacLennan Bros., general merchants, Wabigoon, have sold to Davidson & McArthur.

R. Morrison, general merchant, Wolse-ley, has been succeeded by Morrison & Watson.

The stock of G. J. Robertson & Co., grocers, Winnipeg, is advertised for sale by auction.

R. J. Walker, confectioner and fruit-er, Carnduff, has been succeeded by T. W. Campain.

The Midale Mercantile Co., general merchants, Midale, have been succeeded by Wedin Bros.

A. E. Fitzgerald & Co., general mer-chants, Qu'Appelle Station, have ad-vertised their business for sale.

BRITISH COLUMBIA

J. Peters, fruiterer, Vancouver, has gone out of business.

J. C. Grant, grocer, Vancouver, has advertised his business for sale.

J. A. Kirkpatrick & Co., grocers, Nel-son, are selling out by auction.

R. G. Buchanan is opening up a crock-ery and glassware store in Vancouver.

J. Lyons, general merchant, North Bend, has advertised his business for sale.

Stockhom & Dawley, general mer-chants, Clayoquot, have dissolved part-nership.

Hardy Wright & Co., general mer-chants, Armstrong, are selling out to C. T. Daykin on June 1.

CO-OPERATIVE PACKING OF FRUIT.

AN interesting visitor to the To-ronto offices of The Grocer this week was Mr. A. McNeill, chief of the Fruit Division, Ottawa. Mr. McNeill has just returned from his home in Western Ontario, where he has been enjoying a well-earned rest.

He says the Dominion Government are sparing no pains in their endeavor to put the fruit growing industry in Canada on a more satisfactory commercial basis. It is generally recognized that the present system of packing, shipping and marketing fruit is too expensive, and it is thought that the gradual in-troduction of co-operative methods will have a tendency to improve conditions throughout Canada in this respect. Up to the present time growers and ship-pers have failed to grasp the fact that keeping and shipping qualities, what the trade know as "long lines" and uni-formity of fruit, are quite as important considerations in export trade as general appearance and flavor. Readers of The Grocer will hear more about co-opera-tion in the Canadian fruit industry in the Export Number, to which Mr. McNeill is contributing a special article.



UPTON'S

Orange

and

Grape-Fruit
Marmalades

are trade-winners
every time.

The wise grocer will
take the hint.

YOU DON'T HAVE TO PUSH HARD

WHEN YOU PUSH "HALIFAX," OR "ACADIA," OR "BLUENOSE" PREPARED CODFISH, OR HALIFAX SHREDDED CODFISH, OR HALIFAX FISH CAKE. IT IS AS EASY TO MAKE THEM "GO" AS IT IS TO "TOUCH THE BUTTON." YOU JUST GIVE THEM A LITTLE SHOVE BY WAY OF INTRODUCTION TO YOUR CUSTOMERS, AND OFF THEY'LL GO. YOU SIMPLY CAN'T KEEP THEM FROM SELLING AFTER THAT. ISN'T THAT A SATISFACTORY WAY OF DOING BUSINESS? DON'T YOU LIKE GOODS THAT DO MOST OF THEIR OWN PUSHING?

BLACK BROS. & CO., LIMITED

HALIFAX and LaHAVE, N.S.

Agencies:

A. H. BRITTAIN & CO.,

Board of Trade Building, MONTREAL.

REGINALD LAWSON,

Winnipeg, Man.

CHAS. MILNE,

Vancouver, B.C.

Fresh and Cured Fish

Depletion of Georgian Bay Fisheries.

ACCORDING to Capt. King, of French River, one of the best informed fishery experts in Canada, the depletion of the finest fishing field on the American continent—the Georgian Bay—is due to the fact that the fishermen are fishing exclusively for trout and whitefish and not for the enemies of these two classes of fish—the herring, perch, pickerel, German carp, suckers and mullets which live on the spawn of the larger fish. In Georgian Bay in the last twenty years, the supply of white fish and trout has fallen off eighty per cent., until last year there were only two million pounds caught. Less than three hundred thousand pounds of rough fish, as the other classes are termed, were reported in the Government returns. All the latter class of fish are habits of the inshore, and the reason that not more are caught is that they are not fished for. In Lake Erie where one ton of white fish are caught, thirty of the rough kind are taken, and it is a remarkable fact that in the past twenty years the quantity of white fish caught in Lake Erie has only depreciated 20 per cent. In the past few years the price of rough fish has increased from one to four and five cents a pound in the Eastern States markets, and Capt. King says that there is a big field of industry in catching these classes that is untouched, besides the advantage that the billions of eggs of the trout and white fish which are devoured annually would have a better chance to develop into fish.

Will Low Water Interfere With Salmon Run.

FROM present indications there will not be as much water in the Fraser River this year as in former years, owing to the lack of snow on the mountains, and fishermen are now wondering what effect this will have on the run of sockeye salmon.

"Whether or not the low water in the river will have any effect in lessening the run of fish this season, it is impossible to say," said Mr. Sword, fisheries inspector. "Some of the fishermen think that it will, but there seems to be no good reason why it should. The fishing may not be so good as in seasons when the river was fuller, owing to the fact that the water will be clearer on account of the lack of sediment, and this will enable the fish to see the nets, and avoid them.

The low water in the river itself

will have no effect on the gathering of spawn for the hatcheries, as the ova are procured in the small streams running into the Fraser, and not in the river itself, and these streams are fed from springs, and not from snow water. Last year there was some difficulty in getting the full number of eggs, owing to the drought, which had the effect of drying up the small streams, but this had no connection with lack of snow, and whether the same thing will happen this year or not it is impossible to say."

Everything is going on satisfactorily at the hatcheries. Work is progressing on the new one at Pemberton, and the Harrison Lake hatchery is now completely finished and ready for the rush of next season. This hatchery, it is estimated, will hold as many as 15,000,000 eggs.

Two hundred licenses have already been sold this year, but the majority of these are for the Spring fishing, and the big rush will come in July, when the time comes for the big run of sockeyes.

To Arrange Close Season.

Following the failure of the combined movement on the part of the Canadian and United States Governments to enforce a prolonged close season for sockeye salmon on the Fraser River, Juan de Fuca Strait and the Gulf of Georgia during 1906 and 1908, the canners have been trying to come to some arrangement among themselves by means of which the preservation of the salmon industry will be guaranteed. It is understood that they are in favor of closing down voluntarily for the period named. The outcome will be awaited with interest by the trade.

Price of Herring Advances.

The action of the Newfoundland Government in refusing to allow United States fishing vessels to buy bait in Newfoundland waters is having its effect upon the Gloucester fleet. During the past few days thirty sail of American vessels have arrived at Canso from the fishing grounds seeking bait. Fortunately a good supply of bait awaited them, herring in unusual quantities being taken in nets. The shore fishermen have benefited by the unusual demand. Competition among buyers has advanced the price paid to netters, and herring that usually sell at a dollar a barrel have been bringing as high as five dollars. These American vessels are paying from \$200 to \$400 each for their baitings, which is a bonanza for the net fishermen.

BOOKS FOR BUSINESS MEN

Manufacturing Cost

This book is a new departure in the way of a book on "cost accounting." In it you find treated the principles of the science instead of a description of what some one else has done. Other people's systems do not interest you unless you can apply them to your own uses, hence only those which can be applied to your own needs are touched upon.

Pamphlet about it sent on request.

Handsomely Bound in Cloth
\$3.00, CARRIAGE PREPAID

Thorne's Twentieth Century Book-Keeping and Business Practice

A new and model work on Book-Keeping. Not a re-written work, but an absolutely new book from cover to cover. Not an old or out-of-date method or illustration in it.

If you are a book-keeper you cannot do without it.

If you are a business man it will be worth money to you.

Pamphlet about it sent on request.

350 pages, Bound in Half Leather
\$3.00 POSTPAID

Business Short Cuts

The largest, the best, the most practical book of experts' short cuts ever published. Some of these systems, methods and schemes get \$50.00 a day for their originators.

Pamphlet about it sent on request.

160 pages, fully illustrated, Bound in Art Boards with Title Label in Two Colors
\$1.00 POST-FREE

Successful Advertising—How to Accomplish It.

BY J. ANGUS MACDONALD

A book that is a veritable mine of suggestions to merchants—not a book of theory, but a book of practical value. While it is a text book on advertising, its chief value lies in the help it gives to the merchant who wants ideas—ideas that will make his business bright, that will stimulate sales.

Easily worth its price

400 pages, Cloth
\$2.00 POSTPAID

TECHNICAL BOOK DEPARTMENT

The MacLean Publishing Co.
Limited

10 Front St. E., TORONTO

This is likely to continue throughout the season, as this fleet will be obliged to depend upon the Nova Scotia bait supply now that they are shut out of Newfoundland.

A number of Lunenburg vessels also arrived from the fishing grounds and returned with a supply of bait. They report fish scarce and dogfish plentiful.

Spring Salmon Plentiful.

Latest reports from the coast state that this year's run of Spring salmon is the biggest in fifteen years. As a consequence there are more fishermen out than there have been at this time of the year for many seasons past. The phenomenally large run of Spring salmon has had the effect of lowering the price of fish on the eastern markets, which are tending to become overstocked under the continuous stream of fish from British Columbia. The consequence is that the cannermen have been forced to lower their prices per pound, to the fishermen. Cape Flattery halibut are already beginning to come in in large quantities.

To Limit Bait Supplies.

The Newfoundland Government has issued regulations under which Newfoundland and Canadian vessels will hereafter be allowed to procure bait in colonial waters, but restricting the quantity permitted them and imposing severe penalties for any violations of the rules. This action by the Government is designed to prevent native fishermen from obtaining excess stocks of bait from which they might supply United States fishing vessels, excluded from these waters under the new Bond Bait Act. The regulations are very comprehensive. They include the treaty coast and Labrador, and show that the Government is determined to enforce the anti-United States law.

To Bar Canadian Fish.

A bill has been introduced in the New York State Senate prohibiting transportation companies from bringing into the state fish caught in that portion of Lake Champlain known as Missisquoi Bay, Que.

Opposed to U.S. Fish Combine.

An effort is being made to induce the Ontario Government to curtail the privileges enjoyed in Ontario by the Booth Fish Co., of the United States, one of the largest concerns of its kind in the United States. The Board of Trade of the Town of Sault Ste. Marie are among those who are moving in this direction and petitions have already been

sent to the Commissioner of Public Works.

Those who object to the operations of the Booth Fish Company and similar concerns, do so on the grounds that they are depleting Canadian waters by using nets, and the Government are asked to prevent this.

LOWER GRAIN RATES.

The Board of Railway Commissioners have given an important decision in the matter of the complaint of the Farmers' Association of Canada against the Grand Trunk, Canadian Pacific and other rail-

way companies in Ontario and Quebec. The farmers alleged that discrimination exists between the rates charged for the transportation of grain and of grain products, in that higher rates are charged on grain than on flour, oatmeal, etc., both of which were formerly carried on the same basis of rate.

Counsel was heard both for the farmers and railway companies, and upon the report and recommendation of the chief traffic officer of the board the railway companies have been ordered to reduce the rates now charged on grain to the same basis as charged on the milled products.

ARE YOU ON THE LIST?

of the grocers whom we have helped
to a successful solution of their
—COFFEE TRADE—

We can to day count by the hundreds the merchants who have discarded
all other package Coffees and are handling **exclusively** our famous

WHOLE
OR
GROUND
1 and 2 lb.
SEALED
TINS



RETURNED
4 190
JUST
THE
LINE
FOR
SUMMER
TRADE

The exhibit that had the largest number of interested spectators at the recent
PURE FOOD SHOW was our demonstration of

"GOLD MEDAL" COFFEE

THE REASON—An absolutely pure coffee of the
highest quality obtainable.

TRY A CASE WITH YOUR NEXT ORDER AND BE CONVINCED.

THE **EBY, BLAIN CO.,** LIMITED
Strictly Wholesale - TORONTO



CEREBOS TABLE SALT

Used like Common Salt
but contains
the Vital Phosphates
of Whole Wheat.

USED IN ALL THE ROYAL HOUSEHOLDS AND ALL THE BEST HOTELS AND FAMILIES IN EUROPE.

Sold wholesale by the following firms:

Quebec: Whitehead & Turner.
Montreal: D. H. Rennoldson.

Ottawa: H. M. Bate & Sons, Ltd.
Kingston: Geo. Robertson & Son.

Toronto: W. G. Patrick & Co.
Hamilton: James Turner & Co.

Winnipeg: The Kenneth Mackenzie Co.
Victoria: R. P. Rithet & Co., Ltd.
Vancouver: Kelly, Douglas & Co.

SALT

SALT

VERRET, STEWART & CO.

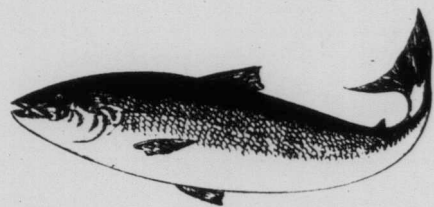
MONTREAL

Prices, Attention, Expedition, Quality,
NO BETTER OBTAINABLE

SALT

SALT

SOCKEYE SALMON



"Sovereign" and "Lynx"
Brands

ARE THE CHOICEST IN THE MARKET.

EVERY TIN GUARANTEED.

TO BE HAD OF ALL GROCERS.

STOCK UP WITH THE OLD RELIABLE



"Horse Shoe" SALMON

DEMAND WILL SOON BE ON.

In Cheaper Grades

SPRINGS—"Columbia" Brand.

COHOES—"Tiger" Brand.

PINKS—"Jacques Cartier" Brand.

J. H. Todd & Sons Packers

Whose name is guarantee of quality.



“ PRINCE OF WALES ” Mocha and Java Coffee

“ PRINCE OF WALES ” is gaining ground every day—People know when they get the **COFFEE** they like—really delicious Coffee—It helps the Merchant, too—If you are not handling “**PRINCE OF WALES**” drop us a line and let us explain our method of “ Helping the Dealer ”—advertises you and helps introduce the Coffee. No premiums ; Actual Merit does it. A post card brings the information Write it now.

S. H. & A. S. EWING,

ESTABLISHED 1845.

Montreal Coffee & Spice Steam Mills,

53 & 55 Cote St., Montreal
Cor. LaGauchetiere St.



“ Boston Luxury Coffee ”

We have every reason to believe that we have reached perfection in our “**BOSTON LUXURY**” Blend. We are forced to this conclusion, as it were, by the favorable comments of all customers who have handled it.

JOHN SLOAN & CO.,

TORONTO

BELLEVILLE

H A M S

Easter marks the opening of trade for meats, and of all meats there is none to compare with the Ham. Ham is King, and the “Star Brand” is King of Hams. Cured in the same old reliable way for the past fifty years at the same place,

HAMILTON, ONT.

Write us for prices.

F. W. FEARMAN COMPANY,
Limited.

WE ARE DAILY BUYERS OF

EGGS AND BUTTER

Correspondence solicited.

WRITE, TELEGRAPH OR
TELEPHONE US WHEN
YOU HAVE ANY TO
OFFER.

THE PARK, BLACKWELL CO.
TORONTO
LIMITED

TELEPHONE M 3960

DAIRY PRODUCE AND PROVISIONS

and Cold Storage News.

The Bacon Situation.

OWING to the scarcity of domestic hogs the Canadian packers in their anxiety to keep their establishments running have been obliged to import from the United States on a liberal scale during the past week. At the close of the market the price of hogs in Chicago is \$5.50; add to this \$1.50 per cwt., which is the duty on pork coming into Canada, and you have \$7.00 per cwt., which represents the price Canadian packers have had to pay for their experiment. The price ruling locally is from \$6.75 to \$7. When this is compared with the price which American products can be brought into this country it represents a condition in the Canadian provision trade which has not occurred for upwards of twelve years. The outcome of what now can only be considered an experiment will be awaited by the Canadian trade with interest.

Domestic trade is reported good, and a firm market prevails in the old country, the price of Canadian bacon this week being quoted at from 52 to 56s. Receipts in Denmark have inclined to the light side, which has contributed to additional firmness in the British market.

Danish versus Canadian Butter.

THE most casual study of British trade returns, according to P. B. Ball, of Birmingham, Eng., in his latest report to the Department of Trade and Commerce, shows a steady increase in Great Britain's importations of butter. Denmark contributes to the British market an amount far in excess of all competitors. In the last four years Australia and New Zealand have shown the most noticeable advances. This is attributable to the great attention these countries have devoted to all matters of packing and regularity of quality and quantity. For 1904, Canada shows a considerable increase over 1903, but a decrease compared with 1902.

CANADA'S CARELESS SHIPPING.

Reference has been made before this to the carelessness on the part of certain exporters in shipping butter from Canada. One can hardly understand dealers of Great Britain, who purchase such

enormous quantities, paying so much attention to minor matters; but it is the small things that count in Great Britain. All countries except the United States and Canada pay special attention to the minutest details connected with shipping.

UNIFORMITY OF QUALITY.

It is not with the quality of Canada's well-packed and well-made butter that fault is found, but with the lack of uniformity in quality. A dealer will get one shipment under a certain brand, and it is particularly good; he gets the price and is thoroughly satisfied with it, and opens up a regular trade; the next shipment comes, marked with the same brand, but a comparison with the former shipment is quite impossible. There would be a difference in the salting, color, and other points, and it can be readily understood how detrimental to trade such a procedure is.

The British importer, or dealer, naturally wishes to conduct his business with as little trouble as possible, and this want of uniformity in quality is a hindrance to him. He must deal with shippers on whom he can rely for regularity, and this is one of the things which prevents Canada from more largely developing her butter exports to Great Britain.

ALL YEAR ROUND SHIPMENTS.

Another thing which makes against Canada, is that she does not ship all the year round. Ireland and Denmark ship all the year round, and their monthly product is about equal. Canadians are not able to do that, and the Summer shipments have to contend with the heat. Of course, in Canada there are good cold storage facilities. Every Canadian retailer has his refrigerator, although such an article in Great Britain is scarce owing to the drawback of variations in temperature.

DUMPING BUTTER IN OVER-HEATED DOCKS.

Coming out of cold storage from the ocean ships, unless by special arrangement otherwise, the butter is dumped down in docks very much over-heated, and necessarily this does not very much improve its quality. However, all export countries, with the exception of Ireland and Denmark, have this to contend with.

PREFER BUTTER IN CASKS.

British buyers prefer the butter in casks. The Irish send them in $\frac{1}{2}$ -cwt. (56 lbs.) or 1-cwt. (112 lbs.), but the Danish people send 1-cwt. casks. The brand of the dairy is always placed on the side, so that it cannot be removed. Each dairy has a trade mark, and that is almost half the selling.

GOVERNMENT SUPERVISION OF DAIRIES.

Government supervision of all the butter factories in Denmark tends to produce regularity, and the Danish butter-makers take particular pride in the prize that is given every year by the Government for perfection in the factories.

Mexican Egg Test.

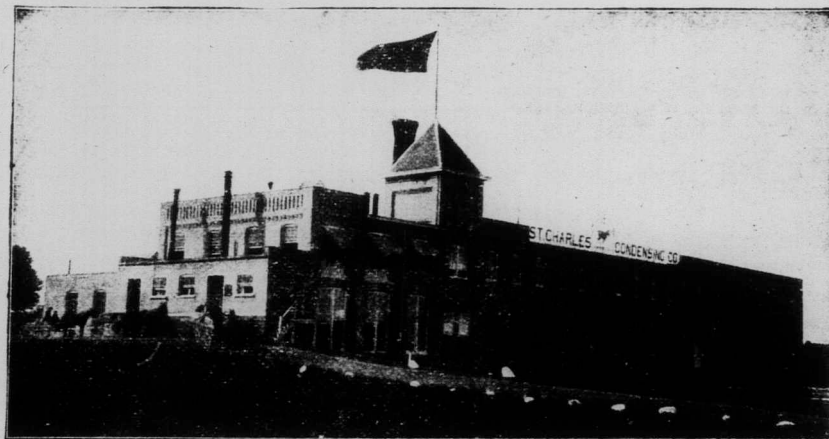
It is a common sight in the plaza in a Mexican town to behold a stall-woman who is selling two reals worth of eggs pick them up one by one, put one end and then the other to her lips and hand them over to the customer, who repeats the same operation. To the inexperienced onlooker it seems as if they were tasting the extremities of the eggs. As a matter of fact, they never touch the eggs with the tongue.

The idea of the performance is that when an egg is fresh one end is distinctly colder than the other. The end which has the air chamber is the warmer of the two. The human lips are exceedingly sensitive to heat and cold, and even the novice at this form of egg-testing promptly becomes a capable judge. If both ends of the egg reveal the same temperature, that egg may be counted as bad, as it is a fairly good sign that the air chamber is broken, and the contents spread equally within the shell.

Cheese Market Cornered.

The report is current that the cheese market in Great Britain has been practically cornered by two or three large English firms, and that persistent reports of heavy shortage are being circulated in order to unduly inflate prices and put money into the pockets of the combine at the expense of small dealers.

P. Burns & Co. will build a \$150,000 abattoir in Vancouver, modelled after their Calgary plant.



INGERSOLL, CANADA FACTORY.

AN EASY ONE.

Added to our splendid assortment of
GOLD MEDALS.

**ST. CHARLES
EVAPORATED CREAM**

given Highest Award at World's Fair St. Louis, Mo., 1904. Proven the purest and best. and for many purposes **PREFERABLE TO FRESH MILK.** Can be purchased through any wholesale house.

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We highly value our reputation for straight-forward dealing.

It is a guarantee to our customers.

TODHUNTER, MITCHELL & Co., TORONTO

*Importers and Manufacturers of
High Grade Coffees, Spices, Cocoas, Chocolates, Etc.*

USE ONLY THE BEST



is the **STANDARD** article

**READY FOR USE
IN ANY QUANTITY.**

For making soap softening water, removing old paint, disinfecting sinks, closets, drains and for many other purposes. A can equals 20 pounds SAL SODA.

SOLD EVERYWHERE.

**E.W. GILLETT COMPANY LIMITED
TORONTO, ONT.**

Awarded Medal and Diploma at World's Fair, St. Louis, Mo., 1904

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Eggs AND Butter

THAT'S WHAT WE WANT

**IN ANY QUANTITY
and at ALL TIMES**

The J. A. McLean Produce Co., Limited

73-75-77 Colborne Street

Telephone Main 2491.

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EGGS

We will buy your eggs F.O.B.
all year.

CORRESPONDENCE SOLICITED.

The WM. RYAN CO., Limited

70 and 72 Front St. E., Toronto.

You see it takes time,
and love and knowledge
to make a bird seed
equal to Brock's.

So many won't put in the time
and love and knowledge, and the
result is bad for the bird—and for the
grocer.

NICHOLSON & BROCK,
TORONTO.

FOR SALE

1 Pair of Scales (capacity
2,000 lbs.)

Apply Box 238

CANADIAN GROCER

10 FRONT STREET E., TORONTO.

Cured Meats—Prices are:

SMOKED MEATS.		
Hams, select stock, special mild cure	.....	0 15
Bacon, " " " "	.....	0 18
Backs, " " " "	.....	0 11½
Picnic, " " " "	.....	0 09
Hams, sugar cured, assorted sizes	.....	0 13
" " heavy, 20 to 30	.....	0 12½
Picnic, " " assorted sizes	.....	0 08½
Shoulders, " " " "	.....	0 08½
Bacon, " " breakfast bellies	.....	0 13
" " " " breakfast backs	.....	0 11
" " " " Wiltshire sides	.....	0 15½
" " " " spiced rolls, long	.....	0 10
Manitoba butts, " " " "	.....	0 10
" " " " skinned	.....	0 10½
" " " " boneless and rolled	.....	0 11
" " " " rolls, boneless	.....	0 11

DRY SALT MEATS.		
Bacon, dry salt long clear	.....	0 09
" " " " smoked	.....	0 09½
Shoulders " " " " boneless backs	.....	0 08

BARREL PORK.		
Heavy mess pork, boneless, per bbl	.....	18 00
" " " " per ½ bbl	.....	10 50
Standard mess pork, per bbl	.....	16 00
" " " " per ½ bbl	.....	9 00

PICKLED GOODS (COOKED).				
	80 lbs.	40 lbs.	20 lbs.	15 lbs.
Pigs feet	5 50	3 00	1 60	1 25
Pigs tongues	14 50	7 50	4 00	3 00
Boneless hocks	8 50	4 50	2 50	2 00
Sweet pickled spare ribs, not cooked, per lb.	.....	.....	.....	0 04
" " " " hocks	.....	.....	.....	0 04

Halifax.

Provisions—The provision market is well stocked at present with nearly every commodity. Meats are plentiful, though there has been a considerably greater demand since the close of Lent. With our present railway facilities there need never be any shortage in this market, as western beef is always available. Prices in meats rule slightly higher than normal for this season.

Butter and Eggs—Though there is still a shortage in creamery butter for every-day table use, the market is otherwise well stocked. In fact on Friday last the largest butter firm in the city, and one which never advertises this

article, inserted in the daily papers an announcement headed "Butter has dropped," which clearly indicates the state of the market. Eggs are very plentiful, and the price has dropped to a normal level. Fresh eggs, which sold retail at 35 cents a month ago, can now be procured at 16 to 18 cents, P.E.I. stock at 15 cents.

Watering Canadian Butter.

A SENSATION has been caused in Canadian dairy produce circles lately by the announcement that colonial butter is being regularly sent across from London and Liverpool to Holland where water is added by the Dutch manufacturers and the whole shipped back to England to be re-sold at a profit, but at a less price than that at which it was originally produced.

The general impression seems to be that if the English consumer likes to pay for the addition of water to his butter, he may as well have his wish without the intervention of the Dutch. There is no objection to Canadian producers adding to the percentage of moisture in butter, since under recent legislation in England it is permissible to sell butter containing moisture up to 16 per cent. At present Canadian butter averages about 12 per cent. of water and an additional three or four per cent. would represent a good substantial sum in the aggregate of the year's shipment.

E. Beattie & Co., Stratford, have sold their confectionery and bakery business to the Nasmith Co., of Toronto. A. Beattie & Co. will devote their entire energies to their grocery business.

EXPORT TRADE DEPARTMENT.

FIRMS ABROAD OPEN FOR CANADIAN BUSINESS.

Agencies on Commission for Britain.—We are open to receive consignments of Apples and Fruits of all kinds. Best references, connection and experience. R. C. HALL & CO., MONUMENT HOUSE, MONUMENT SQUARE LONDON, E.C.

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I want to secure **Sole Agency for Britain** for Canadian manufacturers of **Wooden Ware** or similar lines. References **A. I.** Splendid connections.
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We sell cost, freight and insurance. Western Union Code.
LONDON, LIVERPOOL, GLASGOW.

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Dealers in Eggs, Apples, Bananas, Potatoes and Fruits of all Kinds.
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Codes, A. B. C. and Lieber's.

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by the quality of the goods you sell. Low prices are a temporary help, but high quality builds up permanent trade. Remember what a famous philosopher once said, "You can fool some of the people all of the time and all of the people some of the time, **but you can't fool all of the people all of the time.**"

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THE CANADIAN SALT CO., LIMITED.

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THE DOMINION SALT AGENCY, LONDON, ONT.

YOU are always trying to secure new customers.

WE are doing the same; therefore there is a mutual interest between

US

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"Kkovah" Jellies

the kind that are flavored with real ripe fruit juices.

Sutcliffe & Bingham, L't'd

17 St. John Street
Montreal

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Moir, John A., Montreal.
Major, S. J., Ottawa.
Cross, J. H., Montreal.
"Tanglefoot" Fly Paper.

**WESTERN ASSOCIATION
MATTERS.**

IN another column will be found an account of the meeting in Winnipeg last week of the executive of the Retail Merchants' Association of Western Canada. The appointment of a permanent secretary-organizer to devote his whole time to the work of promoting the organization among the merchants of Western Canada was a necessary step and there is reason to believe that in W. A. Coulson the executive have secured a competent man. He enters upon his duties immediately, and will commence an active canvas of the western retail trade.

The aims of the association entitle it

to the enthusiastic support of the retail trade. At the same time it is not antagonistic to the interests of the wholesalers, many of whom have shown their active sympathy with it. It is in the interests of the wholesaler just as much as of the retailer that destructive cut-throat competition be done away with. It is reasonable to suppose that the wholesaler is surer of his money from a store that is making a profit than from a store where business is often conducted at a loss. The association stands for sane, sensible business methods, and its influence is for the protection of all branches of the trade. It is a mistake to suppose that it represents any antagonism of the retailer towards the jobber.

A circular letter will be sent out shortly by the secretary-organizer to the entire western retail trade, and it will be followed by a personal visit as soon as possible. But the organizer has an immense territory to cover as the association includes the whole of Canada west of the Lakes. It is evident that his canvass of the trade will occupy some time and no merchant should imagine himself slighted or overlooked if the secretary does not visit him immediately.

EXTEND YOUR BUSINESS.

NO business man can afford to rest content with the business he already has. The law of nature, that progress is necessary to prevent decay, is also true of commercial life. The most promising field for an extension of business, in the case of the average store-keeper, is among the farmers. There are particular reasons which make the trade of the farmers valuable. Chief among these is the fact that it is practically a cash business. A farmer comes into the market and exchanges or sells his produce and exchanges the money for the necessaries of his own home. There is no question of delayed payments or bad debts. Again, this class, as a rule, does not demand the great variety of goods which must be shown to a town customer before making a sale. Neither is there the same fluctuation among the residents as there is likely to be in a town. In the latter case a considerable number of customers are merely tran-

sient. The farmer, on the contrary, seldom moves, unless to come into the town when he retires.

For these and other reasons the trade of the farmers should be cultivated. This can be done by special appeals to them on market days, by advertising in the papers, for the farmer reads his paper from cover to cover, and by displaying goods which are likely to catch their fancy. The merchants of a town in Western Ontario made a combined effort to induce the farmers to come into town to the market two days a week. Special bargains and sales were offered on Wednesday and the idea met with considerable success. The advantage of this business should be recognized by all merchants.

THE LATE MR. GOODERHAM.

THE Canadian business world has sustained a distinct loss in the death of Mr. George Gooderham, of Toronto, which occurred on Monday of this week. Not that it will occasion any financial disturbance on the "street," for the simple reason that he was a thorough business man who kept his affairs thoroughly in hand and depended upon no false props.

At the same time, Mr. Gooderham's interests were so great and so varied that there is scarcely a branch of finance or commerce with which he was not in touch. Manufacture, real estate, banking, insurance, mining,—in all of these he was a colossal figure. He was pre-eminently the prompt, reliable, active, business man who found his chief enjoyment in the round of commerce and finance.

It is difficult to estimate the influence of such a personality in directing the course of national trade and commerce, especially when it is remembered that there have been few commercial undertakings of any magnitude in Canada within the last fifty years that have not had associated with them the name of the late George Gooderham.

**INTERDEPENDENCY OF
INDUSTRIES.**

THE claim made by the Victoria Colonist of April 13, that "the British Columbia manufacturer and wholesaler enjoy few, if any, of the advantages of reciprocity with the rest of Canada," seems to be contradicted by

the following extract taken from a recent article in the Colonist on the subject of "The Interdependency of Industries." When it is seeking for excuses for the new tax on commercial travelers the Colonist has a different story to tell than when it is discussing the development of industrial activity in British Columbia:

"In the contemplation of industrial activity one is prone to be circumscribed. The ordinary observer sees no advantage in business development unless its local application is paramount. The proposition that the Pacific coast is materially interested in the upbuilding of industry in the Atlantic provinces would not be hastily assented to. Yet during a conversation with Mr. N. Curry, of Amherst, Nova Scotia, it was brought home to a Colonist representative that the peculiar interdependence of industrial activity in all parts of our broad Dominion is apt to be overlooked. Mr. Curry is president of the firm of Rhodes, Curry & Co., of Amherst, one of the largest manufacturing establishments in the Maritime Provinces, whose business last year represented some \$2,300,000, and which paid \$367,000 in wages during that period. The manufacture of all sorts of railway conveyances is an important branch of the Rhodes-Curry works. Their receipts from the sale of cars alone in 1904 amounted to \$1,400,000, and the establishment has at the present time about \$1,000,000 worth of orders for cars on hand. During the past three years they sold about \$2,000,000 worth of cars to the Canadian Pacific Railway alone. They also manufacture largely for the Intercolonial and other Canadian roads.

"Do you use British Columbia timber at all in car construction?"

"Oh, yes. Nearly all our roofing and siding comes from the Pacific coast. We also use a great deal of your clear fir and cedar for general work—that is, in connection with our planing mill, where we turn out all sorts of building materials, bank office furnishings, etc. We use about 3,000,000 feet of British Columbia timber annually, and we have been dealing with one of your coast mills for about eighteen years."

"To a reporter's interrogation, Mr. Curry admitted that it did seem a long way to haul timber. 'But then,' he remarked, 'it is splendid material.'

"Do you use any other British Columbia product in your manufactures?"

"The most of our copper comes from your province and we require large quantities of it. It is used for axle bearings and car trimmings. Considerable quantities of tin and lead are also used."

"Mr. Curry remarked upon the settlement of the Northwest and the enormous markets which would be there developed for British Columbia timber. He also observed that timber was not the only commodity that would be wanted. Every new town or settlement would develop its concomitant industries. Electric enterprises and other schemes of civilization would follow the people, and with these, great markets would open for copper and lead, and the mines of the province would benefit accordingly. Thus the development of Central and even of Eastern Canada means a reflex stimulus to the industries of this great province."

HOW TO FIGHT THE PRICE-CUTTERS.

A PROGRESSIVE Montreal jobber, in conversation with The Grocer recently, laid stress upon the modern tendency of retailing which in his mind approached the "bargain mecca," notwithstanding the steady trend of demand for the better and higher class of merchandise. Instances of the methods pursued in large city stores were touched upon, and the cases of small towns, where illegitimate and undue price cutting was resorted to, were explained.

Undoubtedly this method of merchandising tends to educate people to a point where they will buy only when goods are offered at a special sale. Discount sales, bargain sales, and every conceivable form of price cutting deafen people to the value of a real bargain. In towns and cities where the number of grocery and general stores is excessive, reckless price competition is usually found the natural outcome. This tends to eliminate the weaker merchants, but does not necessarily mean the survival of the fittest. No merchant can continually buy to better advantage and undersell his competitors.

Wise merchants avoid this price-cutting competition as far as possible. In modern merchandising there is a good deal more than price to be considered. It is by no means urged that a reputation be obtained for only high-priced merchandise, for staples must be sold as low as competitors. It is upon novelties that the profit must be made. There are innumerable ways of attracting trade without undue price competition. For the right merchandise a good round price can be obtained. Nowadays the merchandise comes into scrutiny, as

much as the price. Convince the public that what you offer is right in quality and relatively high prices will not deter people from buying.

When the need of a special sale is felt, work it up in a thorough and progressive manner. Take time and get the people talking, and when the time comes to spring the sale you will get the people into the store and they will be satisfied and stay satisfied.

QUIETNESS OF TRADE.

A SUBJECT for general comment throughout the Canadian grocery and general mercantile trade, particularly of Ontario, during the past ten days, has been the quietness of Spring trade.

The reason is not easy to discover, even after allowance has been made for the quiet season following the break-up of the country roads, and preceding the opening up of Summer business.

Conditions throughout the country are such as ought to be productive of increased activity in trade. Practically all industries are in a flourishing condition. Immigration both from Europe and the United States is exceeding the records of any previous year. The transportation companies are increasing their facilities for handling freight and passenger traffic. Additional steamers are being put on to ply between Canada and England, and negotiations continue in the matter of developing our trade with the West Indies and Mexico. All these activities denote an optimism which is as widespread as it is well-founded. The population is increasing, new fields for agriculture are being opened up, and we have a large and growing industrial class earning good wages. Farmers, moreover, are getting a high price for all kinds of produce. In fact there is every reason why trade should be brisk. Such is not the case, and even the optimists can only sigh and hope that the beginning of Summer weather may effect the desired change.

FRENCH IMPORTS.

A T a meeting of the Winnipeg Board of Trade, held last week, Kenneth McKenzie brought to the attention of the board an injustice which is being done to Canadian trade by the provisions of the existing trade

treaty between Great Britain and France. Under the present wording of this treaty, which is applicable to Canada, goods of French origin are permitted to enter Canada from other foreign countries where they are broken in bulk, mixed with other products, and entered at Canadian ports on the mere declaration of the shipper that they are of French origin. This practice obtains mostly in the United States, and works to the disadvantage of Canadian trade. Moreover, the treaty provides expressly that goods sent from Canada to France must go direct to France in order to enjoy the advantages of the treaty.

Mr. McKenzie submitted the following resolution, which was carried unanimously:

"That under the present wording of the French treaty, goods of French origin are permitted to enter Canada from foreign countries, and are allowed by the customs of Canada the full benefits of the preferential clauses of said treaty to the detriment of the direct importing trade of Canada; therefore be it resolved that this board recommend to the Dominion Government that article 'one' of the French treaty be amended by the addition of the words 'when imported direct from France, or on a through bill of lading, via another port, without breaking bulk and accompanied by a certificate of origin.'

"Also be it resolved, that the conditions of trade having changed from what they were in 1895, the French treaty as it stands does not now meet the requirements of present day trade, that the benefits of the treaty should be extended to a number of other and new articles."

The wholesale grocery trade of Ontario, Quebec, and the Maritime Provinces have also experienced the injustice of a treaty that allows American importers to unload French goods on the Canadian market whenever market conditions warrant, and a movement was initiated some time ago in the east to secure the necessary amendment to the French-Canadian trade regulations.

BACK FROM THE WEST.

MR. J. F. EBY, of the Eby, Blain Co., Toronto, returned on Friday, April 28, from a trip to the Pacific coast. In the course of an interview with The Grocer, Mr. Eby expressed himself as enthusiastic over the trade possibilities of Western Canada. The time was not far distant when the population would outnumber that of Eastern Canada. The tendency of immigration, moreover, was distinctly favorable as far as the class of new comers was concerned.

The C.P.R. were making great strides in developing the mining of anthracite coal in British Columbia. Industrial

conditions seemed to be in a healthy state throughout Alberta and the Territories. The only danger was in "over-doing" things in a country pushing ahead with such rapidity as the West. There was, however, no suggestion of this so far.

The ranching districts were anticipating a profitable season. The cattle had wintered in excellent shape, the prairie grass showing up well, and ranchers were of the opinion that this year's out-turn would mean considerably more to them than that of 1904.

DEATH OF MR. W. A. RITCHIE.

THE late Mr. Wm. A. Ritchie, whose death occurred in Montreal last week, was for many years, and until two years ago, in charge of the Montreal markets of The Grocer and Hardware and Metal.

Mr. Ritchie was born in St. Romuald, Que., forty-one years ago. After the completion of his academic training he joined the staff of the Montreal Herald as a reporter. After seven years' service he went to Boston where he remained three years, returning to Montreal as city editor of the Herald. In 1889 he joined the staff of the Gazette, Montreal, as commercial editor, which position he held until his death last Friday, April 28. As an authority on dairy produce, particularly cheese, Mr. Ritchie was almost without a peer in Canadian trade circles. He had made it a practice for years to visit the various cheese-making centres throughout the country every year in order to become thoroughly conversant with ruling conditions.

The funeral was held from his residence, 587 St. Denis street, on Monday to Bonaventure Station, thence to St. Romuald, Que., and was largely attended by his fellow workers and members of the press.

ORGANIZER APPOINTED.

A MEETING of the executive of the Retail Merchants' Association of Western Canada was held in the Leland Hotel, Winnipeg, on the evening of April 27. President Lawlor, of Killarney, presided.

The most important subject which came up for consideration was the selection of a secretary-organizer for the association. Previous to the meeting, applications had been called for through the advertising columns of the daily papers, and some twenty odd applicants sent in letters or appeared in person. The choice of the executive is W. A. Coulson, a bright young newspaperman formerly connected with the Ottawa Free Press. He will enter upon his duties almost immediately, and will visit the entire western trade. Mr. Coulson is advocating a good cause and

should meet with a good reception from western merchants. His address is 384 Kennedy street, Winnipeg, and any communications addressed to him will receive attention.

At the meeting in February a number of names were placed upon the executive roll of merchants who were not present. Two of these have found it impossible to act, although they are in hearty sympathy with the movement. Accordingly, Messrs. Brown and Galloway have been replaced by Messrs. Hill, of Griswold, and Brown, of Neepawa.

Secretary A. T. Embree, of Boissevain, retires, his duties being taken over by the newly-appointed organizer. Mr. Embree also acted as treasurer, and Robert Rollins, of Killarney, was appointed at the executive meeting to have charge of the association's funds. The president and treasurer belong to the same town and should be able to work together conveniently.

It was decided to call another general meeting in Winnipeg during Exhibition week. The exact date will be announced later.

SHIPMENTS OF INDIAN TEA.

In last week's issue of The Grocer was published a statistical table, submitted by McMeekin & Co., London, Eng., giving shipments of Indian tea from Calcutta and Chittagong to Canada for nine months ending Jan. 31, 1905, as 10,914,850 lbs. Of the total Toronto was credited with 261,752 lbs., Montreal with 353,698 lbs., and St. John with 8,713,634 lbs. A correspondent points out that these figures represent direct shipments only, and a good share of the comparatively large quantity of tea shipped to St. John is again transhipped to Ontario and Quebec firms which in reality makes shipments to western centres much larger than would at first appear.

GLEANED FROM THE TRAVELERS.

MR. G. PRICE, of H. P. Eckardt & Co., reports a satisfactory week's business in Berlin and territory east.

Mr. J. H. Lennon, Lindsay, has sold out.

Mr. Goff has opened a grocery store at Niagara-on-the-lake.

Walter Bros., Listowel, have established a branch store at Atwood. Mr. W. Walter is in charge.

Mr. W. E. Hall, Sunderland, has moved into fine new premises.

Mr. J. A. McCargar, Bracebridge, is moving into larger premises on Main street. It is his intention to further extend his grocery business.

Mr. G. L. McCabe, general merchant and mill owner, Lotus, was married last week to Miss McRae, of Cartwright.

Parr Bros., Blackstock, are making extensive improvements in their large store. They have the largest departmental store in Eastern Ontario.

Mr. F. H. Brown, Port Hope, is rebuilding his residence. Mr. Brown has the reputation of being one of the most up-to-date grocers in Ontario.

Mr. W. D. Stephens, Port Hope, reports business booming.

Mr. J. F. Honor, Port Hope, the north ward grocer, says trade has never been so satisfactory as this Spring. Mr. Honor is a representative on the Port Hope High School Board, which is famous all over the country.

THE HIGHEST AWARD AND

GOLD MEDAL AT THE WORLD'S FAIR, ST. LOUIS, '04



Can any better proof be given of its superb quality—

**Sealed
Packets
Only**

"SALADA"

**Black
Mixed
Green**

The only Tea that has stood every test—that is not experimental; and the main factor upon which the success of your Tea sales must depend.

You need this kind—and this alone.

We supply it—write us,—“SALADA,” Toronto & Montreal

COLES Electrically Driven Coffee Mills.

GRANULATOR. PULVERIZER.

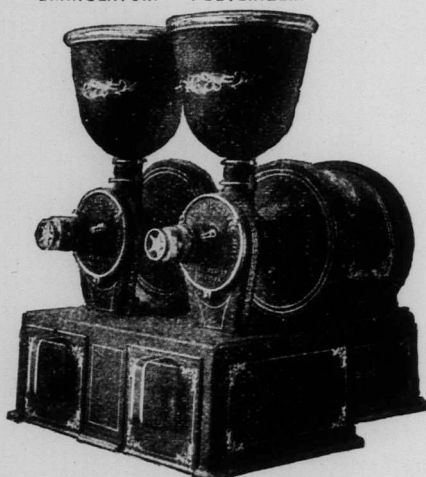
Single and Double Grinders

Pulverizing and Granulating

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders and saving current.

Our Grinders

Wear Longest



No. 65.

Height, 29 in. Length, 33 in. Width, 23 in. Weight, 275 lbs.

GRINDING CAPACITY.

Granulating 2 pounds per minute. Pulverizing $\frac{1}{2}$ pound per minute.
Capacity of Iron Hoppers, 5 lbs. of Coffee.
We make 25 other styles and sizes of Grocers Counter Mills. Floor Mills and Electric Mills For Prices, Terms and Discounts, address

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GELLYLOID STARCH?

People enjoy being the judges of what is best for them and it is wise policy to give them what they want.

The extra profit made from trial sales of unknown brands is very insignificant compared with the continuous profit from repeated sales, sure to be the lot of any meritorious article aggressively advertised to the consumer.

Celluloid Starch does what is claimed for it, and the present heavy demand is the result.

Its success is a “continuous performance.”

BRANTFORD STARCH WORKS
Limited
BRANTFORD, CANADA

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

Groceries.

Toronto, May 4, 1905.

THE Ontario grocery trade tends to quietness this week, and, with the exception of sorting-up orders, there is little of special interest. A representative of The Grocer interviewed a number of commercial men this week and learned that business throughout the country is extraordinarily quiet for the season of the year. It may be that this is because the farmers have been busy with their seeding. It might, however, be expected, in view of the unprecedented industrial activity throughout the province, and the abnormally high prices which farmers are getting for their produce, that this would have induced more liberal buying of the necessities of life by the consuming public, which is not the case. Money is slow in nearly every section of the country. The trade are of the opinion that once navigation is thoroughly open and regular trade with the north country thoroughly established for the season, trade conditions will improve.

An event of interest this week was a decline of 10c. all round in the price of Canadian refined sugar. Since then, however, the price of raw cane has advanced 1-16c. in New York, and the beet market also records an advance. In canned goods there is a report of weakness in corn. Fruit is moving well, and haddie and lobsters. From present indications haddie will be considerably higher in price this year. An advance of 50 points is reported during the week in Rio and Santos coffee. The Japan tea market opened on May 1, five days later than last year, when a few parcels were bought at prices ranging from 50 to 60 yen, as against 45 to 50 yen last year. The market in white pepper is reported firm and rapidly advancing.

There has been a sharp advance in Valencia raisins in England of 2s. per cwt., which has induced a similar advance in local market quotations. Currants also show additional firmness. Prunes are high and reports from California indicate very short crop for the season of 1905. A decline of 1-4c. is noted in higher grades of peanuts during the week.

In general grocery staples an especially good demand is noted in pickles. Maple sugar, 1905 stock, is arriving on the market this week and selling to the retail trade at 10c.

CANNED GOODS.

An interesting feature of the canned goods market this week is a reported weakening in canned corn. Supplies are in a few hands, and on account of the

slight falling off in the demand it is said that these interests are disposed to offer canned corn at a slight reduction. The tomato situation continues strong and unchanged from last week.

Fruits are beginning to move into general consumption, and orders are being taken for future salmon subject to later confirmation. Some orders are also being taken for future lobsters and haddie for June delivery. At the opening of the market a month hence last year's selling price will be no more than equivalent to this year's cost price. Some members of the trade are of the opinion that sardines are going to be higher in price owing to the fact that the sardine season moves in cycles, and as this is the third or last year, next year is expected to be a poor season.

Salmon packers on the Columbia River have announced American opening prices on the 1905 pack of chinooks and steelheads. Prices on the former are the same as last year, namely, \$1.45 for talls, \$1.55 for flats, and 90c. on half-pounds. Prices made on steelheads are \$1.30 for flats, \$1.20 for talls, and 85c. for half-pounds. On chinook salmon in oval tins a price of \$2.20 has been named. It is worth noting that the salmon season on the Columbia is considerably later than on the Fraser River, and that the selling regulations there are entirely different from ours. Our quotations are as follows:

Tomatoes, 3s.	1 25	1 30
Corn, 2s.	1 10	1 20
Peas, 2s.	0 82½	1 30
Sliced beets, 2s.	0 85	0 85
" 3s.	0 95	0 95
" whole	0 95	0 95
Pumpkin, 3s.	0 75	2 50
Squash, gal.	1 00	2 50
Asparagus tips, 2s.	0 80	2 75
Golden waxed beans, 2s.	0 80	0 80
Refugee or Valentine beans, 2s.	0 85	0 85
Crystal waxed beans, 2s.	0 92½	0 92½
Spinach, 2s.	1 40	1 40
" 3s.	1 80	1 80
Baked beans, plain, 1s.	0 72	0 72
" 2s.	0 90	0 90
" 3s.	0 50	0 78
Tomato sauce, 1s.	0 50	0 78
" 2s.	0 78	0 78
" 3s.	1 00	1 00
Chili sauce same as tomato sauce.		
Catsups, tins, 2s.	0 90	0 90
" gal.	4 50	7 70
" jugs.	85	7 70
Apples, standard, 3s.	1 47½	1 47½
" preserved, 3s.	1 70	1 70
" standard, gal.	1 52½	1 52½
Pears, Flemish Beauty, 2s.	2 00	2 00
" 3s.	1 87½	1 87½
" Bartlett, 2s.	2 82½	2 82½
" 3s.	1 72½	1 72½
" whites, 2s.	2 67½	2 67½
" 3s.	1 25	1 25
Peaches, pie, 3s.	2 20	2 20
Cherries, red, pitted, 2s.	1 75	1 75
" not pitted, 2s.	2 20	2 20
" English black, pitted, 2s.	1 75	1 75
" not pitted, 2s.	2 42	2 42
" white wax, pitted, 2s.	2 00	2 00
" not pitted, 2s.	1 57½	1 57½
Lawtonberries, heavy syrup, 2s.	1 75	1 75
" preserved, 2s.	4 97½	4 97½
" standard gal.	1 00	1 00
Plums, Damson, light syrup, 2s.	1 30	1 30
" heavy syrup, 2s.	1 85	1 85
" 3s.	1 05	1 05
" Lombards, light syrup, 2s.	1 35	1 35
" heavy syrup, 2s.	1 90	1 90
" 3s.	1 15	1 15
" green gage, light syrup, 2s.	1 47½	1 47½
" heavy syrup, 2s.	2 00	2 00
" 3s.	1 52½	1 52½
" egg, heavy syrup, 2s.	2 10	2 10
" 3s.	2 35	2 35
Pineapple, sliced, standard, 2s.	2 47½	2 47½
" extra " 2s.	2 65	2 65
" grated, " 2s.	1 40	1 40
Raspberries, red, heavy syrup, 2s.	1 60	1 60
" preserved, 2s.	1 35	1 35
" black, heavy syrup, 2s.	1 50	1 50
" preserved, 2s.		

Rhubarb, preserved, 2s.	1 15
" " 3s.	1 90
" " gal.	2 62½
Strawberries heavy, syrup, 2s.	1 60
" preserved, 2s.	1 75
Lobster, talls.	3 50
" 1-lb. flats.	3 75
" ½-lb. flats.	2 00
Mackerel.	1 00
Salmon, Fraser River, "Horseshoe" and "Maple Leaf."	1 25
1-lb. talls, 5 cases and over.	1 77½
1-lb. talls, less than 5 cases.	1 80
1-lb. flats, 5 cases and over.	1 90
1-lb. flats, less than 5 cases.	1 92
1-lb. flats, 5 cases and over.	1 17
1-lb. flats, less than 5 cases.	1 26
Salmon, "Clover Leaf."	
1-lb. talls, 1 to 4 cases.	1 80
1-lb. flats, 1 to 4 cases.	1 87½
1-lb. talls, 5 to 9 cases and over.	1 77½
Chums, per doz.	0 95
Sardines, Sportsman ½s.	0 14
" ¾s.	0 23
" Portuguese ½s.	0 08
" P. & C. ½s.	0 25
" P. & C. ¾s.	0 35
" Domestic, ½s.	0 03
" ¾s.	0 09
" Mustard, ½ size, cases 50 tins, per 100.	8 00
Haddies, per doz.	1 10
Haddies, per case.	4 25
Kipper herrings, domestic.	1 10
" imported.	1 40
Herrings in tomato sauce, domestic.	1 00
" imported.	1 40
California ripe olives, tins, per doz.	4 75
Corned beef, 1s, per doz.	1 50
" 2s.	2 70
" 3s.	8 00
" 1s.	10 00
Lunch tongues, per doz.	3 00
Potted meats, 1s.	0 50
" 3s.	1 00

SUGAR.

Just after publication last week the long anticipated occurred, namely, a decline of 10c. per 100 lbs. in Canadian refined sugar. While it was held by some that this would give confidence to buyers, having removed to a certain degree the element of uncertainty which has prevailed for some months, the effect as yet has not been all that might be desired. This is largely to be attributed to the fact that there is practically only a minimum consumptive demand from the country, and buyers have rather lost faith in the article. It is pointed out, however, that actual conditions are as steady to-day as at any time during the current campaign. No adverse change has occurred in the statistical position since November, when sugar made several rapid advances; on the contrary (with the exception of an increase of over 10,000 lbs. in the estimate in the Sandwich Islands growing crop) other statistical changes have been more favorable to holders of sugar than otherwise.

True there has been an apparent falling off of 150,000 lbs. in European consumption for the six months of the campaign ending February, 1905 but there is some degree of doubt as to the reliability of these figures, which are believed to be due to reductions of stocks carried by the trade in a declining market. There has also been an apparent decrease of about 60,000 tons in the United States consumption, but it is believed that a reaction from the recent depression, which is now due, is all that is required both there and in Europe to stimulate inquiry, which for the foregoing reason should be unusually heavy.

There has been considerable liquidation of May beet contracts in Europe, sending quotations for 88 per cent. down to 12s. 6¼d., basis f.o.b. Hamburg. This

Bon Ami

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MAY 4 1905
To Montreal
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D

The Finest Cleaner Made

cleans and polishes by *dissolving* the dirt or tar-
nish and not by "scouring off" and "wearing
out" the object cleaned.

A Scouring Soap

A Metal Polish

A Glass Cleaner

UNIQUE IN ITS CLASS

SALES INCREASING IN GIANT STRIDES.

To be had from nearly every Wholesaler in the Drug, Hardware and Grocery Trades of
Canada, from Halifax to Vancouver.

—————CASES OF 3 DOZEN.—————

\$1 19 per dozen

or

\$14.28 per gross

F.O B WHOLESALERS' SHIPPING POINTS.

Lots of 5 gross

\$13 40 per gross

DELIVERED TO ANY RAILWAY STATION FROM HALIFAX TO VANCOUVER.

TERMS—NET 30 DAYS, OR 1 % 10 DAYS.

HUDON, HEBERT & C^{IE}.

Montreal

SOLE AGENTS IN CANADA.

THE MOST LIBERALLY MANAGED FIRM IN THE DOMINION.

FIGS			
Tappets	Per lb.	Per lb.	
Naturals	0 03 0 04	0 08 0 13	
	0 06 0 07 1/2		
APRICOTS.			
Californian evaporated		Per lb.	
		0 14 0 16	
PEACHES			
Californian evaporated		Per lb.	
		0 14 0 15	
PEARS.			
California evaporated, per lb.			0 15
CURRANTS.			
Fine Filistras	Per lb.	Per lb.	
Patras	0 04 1/2 up	Vostizzas	0 07 0 07 1/2
	0 06 0 06 1/2		
RAISINS.			
New selects		Per lb.	
Fine off stall		0 04 1/2 0 05	
Sultana		0 05 0 05 1/2	
California seeded, 12-oz. Muscatals		0 06 1/2 0 07	
" 1-lb. boxes		0 07 0 08 1/2	
" unseeded, 2-crown		0 07 0 07 1/2	
" " 3-crown		0 05 1/2 0 07	
" " 4-crown		0 07 0 08	

DATES.			
Hallowees	Per lb.	Fards new choicest	Per lb.
Sairs	0 04 1/2 0 04 1/2	" new choicest	0 09 0 10 1/2
	0 03 1/2 0 04		0 09 1/2

FOREIGN NUTS.			
The feature of the foreign nut market this week is an advance in finer grades of peanuts on Monday, May 1, of 1/2c. During the past two weeks an advance of fully 1/2c is recorded. Our quotations are as follows:			
(The following quotations on peanuts are for sack lots, green.)			
Selected Spanish			0 08 1/2
A 1s, banners and stims			0 06 1/2
Japanese Jumbos			0 05 1/2
Virginia			0 10
For sack lots roasted add 1c. to above quotations. For small 2c.			
Almonds, Tarragona, per lb.		0 12	0 12 1/2
Walnuts, Grenoble			0 12 1/2
" Bordeaux		0 09	0 10
Filberts, per lb.			0 10
Pecans, per lb.		0 13	0 15
New Brazils, per lb.		0 13	0 14
Cocoanuts, Jamaica, per sack			4 50
Italian Chestnuts, per lb.			0 08

EVAPORATED APPLES.			
The evaporated apple market is quiet and prices are unchanged from last week, viz., 6 1/2 to 7c.			

BIRD SEED.			
The trade continues quiet and quotations on bird seed remain practically as last advised. Canary seed, which costs 5 1/2c. in New York, is retailing anywhere between 6 1/2 to 7c. We quote the following prices:			
Canary seed, per lb.		0 06	0 07
Hemp			0 04 1/2
Cottam's			0 08
Brook's			0 07 1/2

DRIED AND CURED FISH.			
The dried and cured fish trade is experiencing considerable lull after the Easter business. Lake herring is out of the market and supplies of salmon trout remaining on the market are quoted to the trade this week at \$1.50. We quote the following prices:			
Boneless fish, per lb.		0 04 1/2	
Cod fish, 1-lb. bricks			0 06 1/2
Boneless cod, per lb.		0 08	0 10
Quail-on-toast, per lb.			0 06
Filched cod fish, in cases of 100 lbs., per lb.			0 06
Labrador herring, per bbl.		6 00	6 50 1/2
		per 1/2 bbl.	2 85
Sealed herring		0 12 1/2	0 14
Salmon trout, per keg			1 50

Country Produce.			
EGGS.			

Supplies of fresh eggs are now coming freely and prices are down to 13 1/2c. this week. Pickling is general, dealers not

being content to wait until the market drops. It is unlikely that lower quotations will be given in the city markets, although dairy produce men are expecting slightly lower prices in the country within the next few weeks. We quote the following:

New laid eggs, per doz.	0 13 1/2 0 14
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Ontario Cheese Board Reports.
New cheese has been offering for the past week or ten days. The following sales are reported for the week ending May 3:

Board	Boxes	Price
Winchester	336	.10 1-4
Cornwall	374	.10 1-8
Tweed	150	.10 3-16
Belleville	1205	.10 1-4
Campbellford	250	.10 1-8
Campbellford	300	.10

BEANS.
The bean market is quiet this week and prices continue unchanged with no particular indications. Our quotations are as follows:

Beans, handpicked, per bush	1 85 1 90
" prime, No. 1	1 70 1 75
" prime, No. 2	1 55 1 60
" Lima, per lb.	0 07 0 07 1/2

HONEY.
The honey season is practically over and on this account the market is quiet and without interesting features. Our quotations are as follows:

Honey, extracted clover, per lb.	0 07 1/2 0 08
" sections, No. 1, per doz.	1 90 2 00
" No. 2	1 65
" Buckwheat, per lb.	0 05 0 06
" sections per doz.	0 75 1 00

MAPLE PRODUCTS.
The demand for maple syrup continues good although it is beginning to show signs of easing off. Supplies of pure maple syrup are difficult to obtain. Maple sugar, 1905 make, is now arriving on the market. Our quotations are as follows:

Maple sugar, 1 lb. cakes, per lb.	0 09 0 10
" large cakes in tubs, per lb.	0 08
Maple syrup, per imperial gal.	0 90
" " wine gal.	0 65
" imperial quart	0 25
New maple syrup, per imperial gal.	1 50
" per wine gal.	0 85

Fish.
The demand for fresh fish continues to improve, regular shipments of fresh-caught fish having begun about a week ago. The oyster season closed on April 30, and oyster quotations accordingly have been withdrawn from the market. Fresh-caught white fish are quoted for the first time this season at 9c. B.C. salmon is up to 20c. and the price of lobsters has declined 5c. We quote the following prices:

Fresh halibut, per lb.	0 13
" haddock	0 06
" trout	0 09
" cod steak, per lb.	0 07 1/2
" lobsters, boiled, each	0 15
" B.C. salmon, per lb.	0 20
Shrimps, per gal.	1 15 1 25
Ciscoes, per basket	1 25
White fish, per lb.	0 09

SEEDS.
Seeding is practically completed in Ontario; the season this year having been fully ten days earlier than a year ago. An active demand for corn is reported at current quotations. We quote as follows:

Alsike clover, per bush	5 00 9 00
Red clover	8 00 10 00
Mammoth clover, per bush	7 00 11 00
Timothy	1 50 2 50
Hungarian, per 100 lbs.	2 60 2 70
Millet	2 50
Orchard grass	14 00
Seed corn, Dent varieties, per bush	0 70 1 00
" Flint	1 25 1 30

Grain, Flour and Breakfast Foods.

GRAIN.
A further decline in the price of Manitoba and Ontario wheat is reported for the week. Manitoba Northern No. 1 has declined 3 1/2c.; No. 2, 3 1/2c.; and No. 3, 4 1/2c. Ontario red and white wheat have each dropped 1c. Business is quiet and the market is without particular indications for the future. According to Mr. Goldie, of the Goldie Milling Co., the condition of the growing wheat crops in Western Ontario is a mixture of good and bad. In some districts the grain has wintered well. In others it is showing spotted and on the whole the top is very small. We quote the following prices.

All on track Toronto	
Manitoba wheat, Northern No. 1	0 99 1/2
" " No. 2	0 9 1/2
" " No. 3	0 90 1/2
Red, per bushel, new	1 02
White	1 02
Barley	0 48 0 50
Oats	0 43 0 44
Peas	0 74 0 75
Buckwheat " nominal	0 63 0 64
Rye, per bushel	0 71 0 73

FLOUR.
The local milling business is quiet and as yet millers have not reduced prices, following the sensational drop in wheat last week. A considerable amount of export business is recorded on account of U. S. houses to go to Cuba and the West Indies; Manitoba flour is also being exported to South Africa. Our quotations are as follows:

Manitoba wheat patents, per bbl. in bags	5 30 5 60
Strong bakers	5 10 5 30
Ontario wheat patents	4 90 5 00
Straight roller	4 85 4 90

BREAKFAST FOODS.			
An improved demand for breakfast foods generally is noted this week. The decline in the price of wheat was not sufficient, however, to warrant a drop in flour prices. Quotations remain as last advised:			
Oatmeal, standard and granulated, carlots, on track, per bbl.		4 90	
Roller wheat in boxes, 100 lbs.		2 90	
" " 50 lbs.		1 50	
Roller oats, standard, carlots, per bbl., in bags		4 35	
" " " " in wood		4 60	
" " " " for broken lots		4 60	
Roller wheat, per 100-lb. bbl.		3 00	
Cornmeal		3 35	
Split peas		5 00	
Pot barley, in bags		4 00	
" " in wood		4 25	

Hides, Tallow, Skins and Wool.
Hides are firmer in Chicago this week and a slightly more active inquiry in Toronto is noted as a result. Wool is coming more freely, although the market cannot be said to have opened as yet. Trade generally continues quiet and prices are as last advised. We quote the following prices:

Hides, No. 1 green steers, per lb.	0 09
" " No. 2 " " " "	0 08
" " No. 1 green, per lb.	0 08 1/2
" " No. 2 " " " "	0 07 1/2
Country hides, flats, per lb.	0 07 0 07 1/2
Calf skins, No. 1, sel. ctd.	0 11
" No. 2	0 09
Deacons (dairies), each	0 80
Sheep skins	1 25
Rendered tallow, per lb.	0 04 0 04 1/2
Unwashed wool, new clip, per lb.	0 13 0 13
Pulled wool, super, per lb.	0 21 0 22
" " extra	0 22 0 24

QUEBEC MARKETS.

Groceries.
Montreal, May 4, 1905
JOBBERs report trade considerably improved in the past week; the stimulus given to same is the fine weather and the opening of navigation.

Country orders are arriving more freely. Shipments of butter and eggs are arriving in good lots and this has a tendency to improve return trade. The sugar market continues steady; a drop of 10c. per hundred was made last Friday after The Grocer had gone to press. New York is reported firmer and beets also are improved. Tea trade during the week has been dull; no heavy orders for any lines have changed hands. No definite advices have been received as to the opening of the Japan market, except that owing to unfavorable weather conditions same has been retarded about ten days. Barbadoes molasses has been reduced 2c. per gal., and puncheons are now quoted at 38c. Advices from the Island report the market practically closed. The general opinion is that owing to the shortage, about 15,000 puncheons this year, that prices will be fairly well maintained. In canned goods the trade is reported as normal. Orders are being booked by some of the canners at open prices, for future delivery. There is little to report in the foreign dried fruit market, with the exception that currants have shown considerable strength and sales have recently been made at 1s. to 1s. 6d higher than last month's sales. A reduction of 10c. per hundred lbs. is noted in rice. Fish is showing up better. Prices are in buyers' favor. The season for dore will open on the 15th inst. Flour and feed and rolled oats are dull with no changes to note. The provision market is easier, with a light demand for live hogs. Butter prices are steady, but tending upward slightly. Eggs are coming in very freely and strictly fresh are obtainable at 13½c. to 14½c.

SUGAR.

A drop of 10c. per 100 lbs. was made by refiners last Friday after The Grocer had gone to press. The general tone of the market early in the week was easier, although no further decline is looked for this week. On the contrary, New York is stronger and a firmer feeling obtains. Local buying is still light and there are no indications that jobbers are stocking up for their future requirements.

Granulated, bbls.	\$5 55
" 1-bbls.	5 70
" bags.	5 50
Paris lump, boxes and bbls.	6 05
" 1-boxes and 1½-bbls.	6 15
Extra ground, bbls.	5 90
" 50-lb. boxes	6 10
" 25-lb. boxes	6 20
Powdered, bbls.	6 70
" 50-lb. boxes	5 90
Phoenix	5 50
Bright coffee	5 40
" yellow	5 35
No. 3 yellow	5 20
No. 2 "	5 15
No. 1 " bbls.	5 05
No. 1 " bags.	5 00
Raw Trinidad.	4 50
Trinidad crystals.	4 85

SYRUPS AND MOLASSES.

The price of Barbadoes molasses was reduced 2c. per gallon end of last week. Latest cable advices from the Island give market as practically closed. As compared with last year's crop, there is a shortage of about 15,000 puncheons. This position should tend to hold up the price and, though in some quarters it is the opinion that the present high prices will not hold, statistically no reduction amounting to anything should take place. Last year at this time, also, the trade both in Quebec and Montreal carried considerable stock over, while this year the local markets have been practically bare. Still in the face of all these conditions the jobbing trade has not bought as heavily as in previous years. Corn

syrops maintain their steady sale, and if anything are growing in popularity. It will only require continued high prices in molasses to make these corn syrups still more sought after.

Barbadoes, in puncheons	0 38
" in barrels	0 40
" in half-barrels	0 41
New Orleans	0 22
Antigua	0 33
Porto Rico	0 45
Corn syrups, bbls.	0 02
" 1-bbls.	0 02
" 2-bbls.	0 03
" 3½-lb. pails.	1 30
" 25-lb. pails.	0 90
Cases, 2-lb. tins, 2 doz. per case.	1 90
" 5-lb. " 1 doz.	2 35
" 10-lb. " 1 doz.	2 25
" 20-lb. " 1 doz.	2 10

TEA.

Local tea conditions are on the quiet side. While there is more or less inquiry for all kinds, no large lots are changing hands. Japans are dull and no heavy buying noted. Reports from Japan advise that the opening market for this season's teas has been retarded some 10 days owing to unfavorable weather. What effect this will have on the prices is not certain, but if anything it will have a tendency to raise opening figures. In Ceylon greens a fair demand obtains. Blacks are also inquired for. Market for both is still in buyers' favor. Gunpowders, high grades, asked after, but few obtainable.

Japans—Fine	0 26	0 28
Medium	0 20	0 24
Good common	0 18	0 18
Common	0 12	0 15
Ceylon—Broken Pekoe	0 25	0 38
Pekoes	0 17	0 20
Pekoe Souchongs	0 15	0 20
Indian—Pekoe Souchongs	0 15	0 18
Ceylon greens—Young Hysons	0 16	0 18
Hysons	0 14	0 15
Gunpowders	0 13	0 14
China greens—Pingsuey gunpowders	0 12	0 12
Congous—Kaisows.	0 12	0 12
Packing boxes.	0 12	0 14

COFFEE.

Demand for coffee is only fair as unsettled weather checks sales. Mild coffees are always scarce and demand for them is firm. Very little new stock is coming in. Prices remain firm and unchanged. We quote:

Good Cocutias	0 10	0 10
Choice	0 11	0 12
Jamaica coffee.	0 10	0 11
Java.	0 18	0 22
Mocha	0 17	0 20
Rio	0 09	0 11

SPICES.

Demand for spices is fairly good at prices quoted. Peppers, however, are expected to go very high at a short notice. The stocks of white and black are practically exhausted in New York and in London they show up by about 400 tons against 6,000 same time six years ago. Cloves are firmer and meet with fair demand. Nevertheless prices remain unchanged.

Peppers, black	Per lb.
" white	0 16
Ginger	0 25
Cloves, whole	0 12
Cream of tartar.	0 17
Allspice	0 25
Nutmegs.	0 12

CANNED GOODS

Situation is unchanged and business only fair in all lines. Some shipments of fancy French tomatoes, peeled and whole, have lately made their appearance on the market and another large shipment is due this week. These goods are of excellent quality and packed in different style from Canadian and United States tomatoes. The price is higher than domestic pack, but, owing to style and general appearance, they are being readily bought by dealers of fancy and

high-class groceries. It is reported that orders are being booked by the combine at open prices this week. Salmon continues in fair demand at steady prices. Futures are also being booked by representatives of the B. C. canneries.

Salmon, pink	0 90	1 00
" spring	1 55	1 55
" Rivers Inlet red sockeye	1 65	1 65
" Fraser River red sockeye	1 50	1 75
Lobsters, talls.	3 45	3 45
" 1-lb. flats	3 50	4 00
" 1-lb. flats	2 25	2 25
Canadian Sardines, 1s.	3 95	4 00
California asparagus	4 50	5 00
Asparagus tips.	3 50	3 75

VEGETABLES.

Corn, 2-lb. tins	Per doz.
" 2-lb. sucotash	\$1 20
Gallon corn	1 25
Tomatoes, 3-lb. tins	1 30
Gallon tins	3 60
Sugar beets	\$0 85
2s Asparagus Tips	0 95
2s Beans, Golden Wax	0 80
2s " Refugee or Valentine	0 82
2s " Crystal Wax	0 92
2s Peas, No. 4 "Standards"	0 82
2s " No. 3 "Early Junes"	0 85
2s " No. 2 "Sweet Wrinkled"	0 95
2s " No. 1 "Extra Fine Sifted"	1 30
2s Table Spinach	1 40

FRUITS.

Pears—Flemish Beauty Bartletts and pie in	\$1 15	\$2 20
2, 2½ and 3s.	1 25	2 82
Peaches—White yellow and pie, 1½s, 2s, 2½s	3 15	3 67
3s.	3 55	4 50
Gallon pears	0 72	0 72
" peaches	2 50	2 50
Pumpkins, 3-lb. tins	1 00	1 00
Gal.	2 20	2 20
3-lb. squash	1 75	1 75
2s Cherries, red, pitted	2 20	2 20
2s " not pitted	1 75	1 75
2s " black, pitted	2 40	2 40
2s " black, not pitted	2 00	2 00
2s " white, pitted	1 75	1 75
2s " white, not pitted	1 57	1 57
2s Currants, red, heavy syrup	4 75	4 75
2s " red, preserved	7 00	7 00
Gals. " red, standard	1 75	1 75
Gals. " red, solid pack	2 05	2 05
2s " black, heavy syrup	5 00	5 00
2s " black, preserved	8 00	8 00
Gals. " black, standard	1 82	1 82
Gals. " black, solid pack	1 85	1 85
2s Gooseberries, heavy syrup	7 25	7 25
2s " preserved	1 85	1 85
Gals. " standard	4 97	4 97
2s " preserved	2 25	2 25
Gals. " standard	2 50	2 50
2s Plums, Damson, light syrup	1 00	1 00
2s " " heavy syrup	1 30	1 30
2½s " " " "	1 57	1 57
3s " " " "	1 85	1 85
Gals. " " standard	2 95	2 95
2s " Lombard, light syrup	1 06	1 06
2s " " heavy syrup	1 35	1 35
2½s " " " "	1 62	1 62
3s " " " "	1 90	1 90
Gals. " " standard	3 15	3 15
2s " Green Gage, light syrup	1 15	1 15
2s " " heavy syrup	1 47	1 47
2½s " " " "	1 72	1 72
3s " " " "	2 00	2 00
Gals. " " standard	3 45	3 45
2s " Egg, heavy syrup	1 52	1 52
2½s " " " "	1 80	1 80
3s " " " "	2 10	2 10
2s Raspberries, red, heavy syrup	1 40	1 40
2s " " preserved	5 00	5 00
Gals. " " standard	8 00	8 00
Gals. " " solid pack	1 35	1 35
2s " " black, heavy syrup	1 50	1 50
2s " " preserved	4 75	4 75
Gals. " " standard	1 15	1 15
2s Rhubarb, preserved	1 90	1 90
3s " " " "	2 62	2 62
Gals. " standard	1 47	1 47
2s Strawberries, heavy syrup, 1903 pack	1 75	1 75
2s " " " 1904 pack	1 75	1 75
2s " " preserved	5 50	5 50
Gals. " standard	8 50	8 50
Gals. " solid pack		

RICE.

A reduction of 10c. per 100 lbs. has been made by the mills. Business, however, is still quiet with no indications of any change. Jobbers report trade as usual, always a little doing.

B rice, in 10 bag lots	2 95
B rice, less than 10 bags	3 05
C rice, in 10 bag lots	2 85
C rice, in less than 10 bag lots	2 95

Fish.

Business has been quiet during the past week, but dealers now look for an increasing demand as prices are low and stock is arriving more freely. Season for dore will open on the 15th of May. There have been arrivals of fresh halibut

from Nova Scotia and stock is of the finest quality. We quote:

Fresh salmon	0 18
Standard bulk oysters, per gal.	1 40
Selects	1 60
Haddies	0 07 1/2
Bloaters in boxes, 100 fish	1 00
Yarmouth bloaters, 60 fish per box	1 10
Smoked herring, per box, new	0 11
Fresh haddock, per lb	0 04 1/2
Fresh pike	0 07
Fresh halibut	0 10
Frozen	0 09
Fresh steak cod	0 05
Frozen store or pickered	0 07 1/2
No. 1 Labrador herring in 20-lb. pails	0 80
" " " " " "	0 80
No. 1 Holland herring, per half bbl.	6 50
No. 1 Scotch herring, " "	6 50
" " " " " "	1 00
Holland herring, per keg	0 65
No. 1 Salt mackerel, pail of 20 lbs	2 00
Boneless cod, 1 and 2-lb. blocks, per lb.	0 06 1/2
" " fish	0 06
" " loose, in 25 lb. boxes	0 05 1/2
Labrador Salmon, half bbl.	9 00
" (200 lbs.) bbls.	16 00
" Large (300 lbs.)	24 00
B.C. salt salmon, bbl.	14 00
" " " "	7 50
Lake trout, salt, 100 lbs.	4 50
Sea Trout in bbls, 200 lbs.	9 50
" half bbls.	5 50
Marshall's kippered herring, per doz.	1 40
Canadian kippered, per doz.	1 00
Canadian 1/2 sardines, per 100.	3 75
Canned cove oysters, No. 1 size, per doz.	1 30
Canned cove oysters, No. 2 size, per doz.	2 25

Foreign Dried Fruits.

In foreign dried fruits there is little to report. Sultanas remain stationary with small demand. Shelled almonds and Tarragonas are slightly easier mainly owing to Summer freight rates having come into force. In shelled walnuts large sales have been recently made at gradually hardening prices, and cable from Bordeaux this week advises that there are no sellers on the moment. Currant market has shown considerable strength and rates have recently been made at 1s. to 1s. 6d higher than last month's sales. Malaga raisins, fine quality, are completely exhausted, nothing being left in Malaga except Connoisseur grades

VALENCIA RAISINS.

Fine off-stalk, per lb	0 05	0 06
Selected, per lb	0 06	0 06 1/2
Layers	0 07	0 07 1/2

DATES.

Dates, Hallowes, per lb.	0 04	0 04 1/2
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CALIFORNIAN EVAPORATED FRUITS.

Apricots, per b.	0 13 1/2
Peaches	0 10 1/2
Pears	0 15

MALAGA RAISINS.

London Layers	2 00
" Connoisseur Clusters	2 50
" Quarter boxes	0 80
" Royal Buckingham Clusters, 1/4 boxes	1 10
" " Boxes	3 50
Excelsior Windsor Clusters	4 50
" " 1/8	1 35

CALIFORNIAN RAISINS.

Loose muscatels, per lb.	0 07 1/2	0 08
" " seeded, in 1-lb. packages	0 08	0 09
" " 2 crown	0 06	0 06
" " 3	0 06 1/2	0 06 1/2
" " 4	0 08	0 08

PRUNES.

30-40s.	Per lb.	Per lb.
40-50s.	0 08 1/2	0 08
50-60s.	0 08	0 07
60-70s.	0 06	0 06
70-80s.	0 06	0 05
80-90s.	0 05	0 05
90-100s.	0 05	0 05
Oregon Prunes (Italian style) 40-50s.	0 07	0 08
" " 50-60s.	0 07	0 08
Oregon prunes (French style), 60-70s.	0 06	0 06
" " 90-100s.	0 04	0 04
" " 100-120s.	0 04	0 04

CURRENTS.

Filiatras, uncleaned	0 04 1/2	0 04 1/2
Fine Filiatras, per lb. in cases	0 04 1/2	0 05
" " cleaned	0 04 1/2	0 05 1/2
" " in 1-lb. cartons	00 51	0 06
Finest Vostizzas	0 06 1/2	0 07 1/2
Amalias	0 06	0 06

SULTANA RAISINS.

Sultana raisins, per lb.	0 06 1/2	0 08
" " 1-lb. carton.	0 09	0 09

ELEME TABLE FIGS.

Six crown, extra fancy, 40-lb. boxes	0 13
Five crown, fancy, 10-lb. boxes	0 13

Four crown, fancy, 10-lb. boxes	0 09	
Three crown	0 07	0 07 1/2
Glove boxes, fine quality, per box	0 11	
Fancy washed figs, in baskets, per basket	0 20	
" pulled figs, in boxes, per box	0 22	
" stuffed figs, " "	0 28	
12-oz. boxes	0 06 1/2	0 07

Country Produce.

MAPLE PRODUCTS.

Trade is decreasing, but demand is still fair. Stocks are plentiful and dealers report a satisfactory business has been done this year. We note a falling off in prices.

There is still some new stock coming in, but it is inferior quality and likely to meet with little demand. We quote:

Maple syrup, in wood, per lb.	0 06	0 06 1/2
Maple syrup, in large tins	0 07 1/2	0 07 1/2
Pure new sugar, per lb.	0 10	0 10
Pure Beauce County, per lb.	0 06	0 07

HONEY.

Little business is being done in honey. Demand is not increasing and stocks are small. Prices, however, remain firm.

White clover, extracted, tins	0 07	0 07 1/2
" " kegs	0 07 1/2	0 07 1/2
" " comb	0 13	0 13 1/2
Buckwheat	0 06	0 06 1/2

BEANS.

A quiet market prevails. Some jobbers report having had offers of under \$1.60 for choice prime, though that price

LAST MINUTE PROVISION MARKET.

Montreal, Thursday, May 4, 12.30 p.m.

BUTTER Market firmer, though definite quotations uncertain. Good to fine creamery 17 1/2 to 18 1/2c; choice, 18 1/2c.

EGGS Steady and firm market. Prices to day 14 to 14 1/2c; No. 2, 13c.

CHEESE No change. Easy market; 10 1/2 to 10 3/4c ruling to day. Dealers look for lower prices.

PROVISIONS Steady market. Trading fairly good. Live hogs 7 1/2 to 7 3/4c. Dressed hogs, abattoir, 9 to 9 1/2c.

to \$1.70 appears to be generally quoted by dealers.

Choice prime	1 60	1 70
Lower grades	1 40	1 50

HOPS.

Slow demand and prices unchanged.

Choice Canadian	0 27	0 29
Fair to good	0 24	0 26

EVAPORATED APPLES.

Market quiet. Business dull and not much inquiry. Some difficulty is being experienced in getting western shippers to make prompt deliveries. Quotations, 6 to 6 1/2c; dried apples, dull, at 3 to 3 1/2c.

Flour, Feed and Meal.

FLOUR.

Flour trade is quiet and not increasing as rapidly as first expected. Better hopes are entertained for the near future. Although wheat prices have gone up in Manitoba, dealers claim it has not affected the local trade in any way nor increased the demand. No change in prices to note.

Manitoba spring wheat patents	5 50	5 60
" " strong bakers	5 20	5 30
Winter wheat patents	5 50	5 75
Straight rollers	5 20	5 35
Extra	4 55	4 60
Straight rollers, bags, 90 per cent.	2 50	2 60

FEED.

There is little of note to report on the trade, but that demand for millfeed is small but firm. Dealers look for a little

improvement in a short while. No change in prices.

Manitoba bran, in bags, per ton	15 00	19 00
" shorts	20 00	21 00
Ontario bran, in bulk	17 00	18 00
" shorts	19 50	20 50
Mouillie	25 00	28 00

ROLLED OATS.

Trade is dull and demand for rolled oats has dropped. Local business is slow, but prices remain unchanged. Nothing of note to report.

Fine oatmeal, bags	2 60	
Standard oatmeal, bags	2 60	
Granulated	2 50	
Rolled oats, bbls.	2 40	2 50
" "	5 10	5 25

HAY.

No change in market. Some reports of a cut of 50c. were mentioned but it does not appear to be general. Indications are that new crop has had a good start and fair average crop is looked for.

No. 1 timothy	9 00	9 50
" 2 choice	8 00	8 50
" 2 ordinary	7 00	7 25
Clover	6 50	7 00
Clover mixed	7 00	7 10

NOVA SCOTIA MARKETS.

Halifax, May 1st, 1905.

THE wholesale and jobbing grocery trade continues good, and there is found to be quite an increase since the country roads have become fairly passable and the outport harbors are all open for traffic. Travelers are sending in good orders, and they report business brisk in nearly all sections of the country, and the monetary situation greatly improved, although it is not expected that money will be very plentiful until this season's crops are ready to go on the market. The prosperity of the country depends very much on the weather of the next few months. Retail trade is good in the city, and it is reported remarkably good in the mining and manufacturing centres.

Molasses.

A large quantity of molasses has arrived at this port during the last two weeks, principally Porto Rico, some of which went forward by rail to the Upper Provinces. The Newfoundland demand for Barbados having been about supplied—that colony consumes twelve to fifteen thousand puncheons—the price has eased off somewhat in the primary market, and planters finding themselves with considerable stocks on hand are not so firm in their ideas. The price there started at 18 cents, increased to 24 cents, and in a few cases higher, but has now dropped back to 22 cents, and it is expected that the original price may prevail towards the end of the season. This will not affect the price here, as considerable has been purchased at the higher price, but may result later in the year in cutting on the part of late buyers.

Sugar.

The sugar market has been rather unsatisfactory for some time, and buyers have not been stocking heavily with the expectation that changes in price would come at any time. Some time ago the New York market declined ten cents, but was not regarded here as

CUP TEAS

Estabrooks' Indo-Ceylon teas usually sell to the exclusion of all others with merchants who take hold of them. These teas are *not made to look at*, but to drink.

The leaf is often rough and somewhat broken; but when tea is *in the pot you don't look at it, you drink it*. Just put Estabrooks' teas in the pot and compare with other teas at the same price.

I think you will then make up your mind that your customers would like to drink that kind of tea. *Might help you sell more tea*. You don't get teas like these from firms who buy tea the same way they buy Sugar, Beans, etc.

Don't you think it is well to place your tea business with some firm who have a reputation of knowing what tea is, and make that one article their exclusive business?

Think About It

Do you know anything about *Red Rose Tea in packets?* *It is worth knowing*—your customers will say so.

T. H. ESTABROOKS

TEA IMPORTER AND BLENDER

BRANCHES:
TORONTO, WINNIPEG.

ST. JOHN, N. B.

local refineries from which the principal stocks were purchased still held to the old price. Last week, however, the Acadia sugar refinery announced a similar decline, and the local market will adopt it.

It is considered, however, that the decline in sugar in Europe was rather the influence of speculation than otherwise, and that no great decline from present prices may be expected. Advice here state that the conditions in Cuba are not favorable. Rainy weather has prevailed, and it is predicted that the crop will not be larger, if so large, as last year.

Fish.

Fresh fish is in good supply in the local market, and the lobster fishermen are reported as doing well. Considerable quantities of live lobsters are going forward from Halifax and Yarmouth to Boston and New York, and already some cases of canned have also been shipped from Halifax. Trout are now plentiful in the local market.

The fishing on the Banks has been good. A large number of the Lunenburg fleet have returned from their first trip with good fares. The American fishermen are not doing so well, as they find it difficult to procure bait. Some of them lately procured supplies of herring bait at Canso, which cost them up to \$5 a barrel, the usual price being around \$1. This is quite a tax when a vessel requires 50 to 60 barrels. The fishermen of Canso are rejoicing that the Newfoundland Bait Act has brought them such good luck.

LARD STATISTICS.

The following statistical table of stocks of lard held in Europe and afloat on May 1, 1905, has been received from the N. K. Fairbank Co.

	1905. May 1.	1905. Apr. 1.	1904. May 1.	1903. May 1.	1902. May 1.	1901. May 1.
Liverpool and Manchester	26,000	25,500	21,500	12,000	14,700	9,500
Other British ports	16,000	15,000	6,000	4,500	3,000	5,500
Hamburg	19,000	9,000	10,000	15,000	13,000	7,000
Bremen	1,500	1,500	1,000	1,500	1,500	1,000
Berlin	1,000	1,000	2,000	2,500	2,500	1,500
Baltic ports	16,000	17,500	13,500	14,500	9,500	6,500
Amsterdam	1,500	1,000	4,000	1,200	2,500	1,500
Rotterdam						
Mannheim						
Antwerp	6,000	6,000	4,000	6,000	1,500	2,500
French ports	1,100	1,200	2,500	1,000	2,200	4,000
Italian and Spanish ports	750	750	500	500	1,000	1,000
Total in Europe	88,850	78,450	65,000	58,700	51,400	40,000
Afloat for Europe	70,000	90,000	55,000	40,000	50,000	48,000
Total in Europe and afloat	158,850	168,450	120,000	98,700	101,400	83,000

OPENED A BRANCH IN WINNIPEG.

THE GORMAN, ECKERT & CO. wholesale spice and grocery house, of London, Ontario, have not confined their efforts entirely to the Ontario field, but for a number of years have been developing a tidy business in Manitoba and the west.

During the past two years business from this territory has grown so rapidly that they recently concluded, if the interests of their western customers were

to be properly looked after, it would be necessary to open a mill and warehouse in Winnipeg. Such a branch has been accordingly located at 3 Princess street. It will be not merely a sample room, but will carry a large stock of their entire line of coffees, spices, extracts, olives, ammonia, catsup, etc., and will be in charge of Mason & Hickey, who are well known to the trade and considered to be among the best posted and most competent men in their lines. Mason & Hickey will cover the territory from Port Arthur to Calgary, making regular trips; and the intention is to put another traveler on at an early date. The Canadian Grocer has no doubt that Western Canada will soon be as familiar with, and appreciate the high standard of, the Gorman, Eckert & Co. lines as the Ontario trade do at the present time.

The Gorman, Eckert & Co. business was established in a very small way in London, Ontario, just twenty years ago. At that time the staff consisted of the firm and an office boy, while the warehouse was of the most modest pretensions, consisting of one eighteen by twenty foot room. In the short space of twenty years their business has developed so rapidly that it now takes the entire time of ten of the most expert traveling salesmen in the business, and a large warehouse and office staff, to look after their interests in Ontario alone, while their factory is a large five-storey building, all of which is fully occupied.

PERSONAL MENTION.

Major Zeph. Hebert, of Hudson, Hebert & Co., Montreal, accompanied by Mrs. Herbert, spent an enjoyable ten days' Easter vacation in New York.

Mr. Alexander O. Hastings, agent for the Lake of the Woods Milling Co. in the Maritime Provinces, died suddenly in St. John, N.B., last week. The

treat as agent for Wight & Co., pork packers, Toronto, has lately added Quebec City to his territory. His first call upon the trade in the ancient capital was productive of such good business that he is again exploiting the merits of "Sweet Briar" brand of bacon and hams.

Mr. D. Hamilton, one of the oldest residents of Galt, is dead. Mr. Hamilton was formerly in the grocery business in Hamilton.

Mr. J. H. Harris, traveling representative for J. H. Harris & Co., Moncton, who has been seriously ill since the beginning of January, is recovering rapidly and expects to be about in a few days.

Mr. C. S. Blackwell, of the Park, Blackwell Co., Toronto, has gone to England for a two months' trip.

Mr. Philip Templeman, a prominent and wealthy merchant, of Bonavista, Newfoundland, recently spent a week in Toronto and was accompanied by Mrs. Templeman. They were entertained by Mr. Dobie, general manager of E. W. Gillett Co., and made several trips in his automobile, and in this way saw the city thoroughly. Mr. Templeman is a stockholder in the company named. He and his wife left with the best impressions of Toronto and hope to return for another visit next year.

HINTS TO BUYERS.

John A. Moir, 6 St. Sacrament street, Montreal, is offering the "Unity" brand of kippered herrings, and kippered in tomato sauce, at attractive prices. As indications point to scarcity of these goods buyers should avail themselves of above present offerings.

White & Co., Toronto, are receiving North Carolina strawberries daily, having had four cars during the past few days.

McWilliam & Everist, Toronto, report the arrival of 6 cars bananas, 4 cars oranges, 2 cars cabbage, and 2 cars pineapples.

The Eby, Blain Co., Toronto, have just passed into stock another carload of Williams Bros.' famous pickles. This comprises some new lines. They are giving away some handsome display jars.

The Canada Brokerage Co., Toronto, report the arrival of a shipment of "Apitezo," which is meeting with ready sale.

The Dawson Commission Co., Toronto, have received during the week a car each of new and old onions, a straight car navel oranges, and a mixed car navels and Mediterranean sweets.

"Old Oaken Bucket" prepared mustard—the best 10c retailer on the market—is a seller with the Eby, Blain Co., Toronto. Order at once.

White & Co., Toronto, received a car Florida tomatoes this week, the first full car direct to reach Toronto this season.

H. P. Eckardt & Co. are offering some exceptionally fine Barbadoes grocery sugars.

Buyers of Japan tea siftings should communicate with H. P. Eckardt & Co.

John Sloan & Co., Toronto, report satisfactory returns from their new branch in Belleville.

Among the Boards of Trade

THE new rooms of the Halifax Board of Trade at the corner of Hollis and Sackville streets, Halifax, were formally opened on Tuesday, May 2.

* * *

At the regular meeting of the Waterloo Board of Trade on Tuesday, April 25, the principal order of business was a discussion of the proposed improvements in the town hall and market rooms. Among those present were: George Moore, president; E. P. Flintoft, secretary; W. Wells, W. H. Riddell, Ford Kumpf, A. E. Devitt, A. Weidenhammer, Cleason Shantz, W. G. Weichel, S. B. Bricker, J. Knauff, J. B. Hughes, Levi Stauffer, J. H. Roos, W. Dawson, L. Shuh, C. Kreutziger, L. Graybill, C. Boehm, C. Huehnergard and J. Ritzer.

* * *

The annual election of officers of the Levis, Que., Board of Trade was held on April 26, 1905. Mr. Etienne Dessault was unanimously re-elected president as well as the rest of last year's officers.

* * *

The usual program of the annual meeting of the Amherst, N.S., Board of

Trade held this year on April 25, was pleasantly varied by an At Home tendered the officers and members of the board by the retiring president, J. McKeen. Last year's officers were unanimously re-elected as follows: President, J. McKeen; vice-president, C. A. Lusby; secretary-treasurer, A. D. Ross. The financial statement of the treasurer showed the finances of the board to be in a healthy condition.

* * *

At a meeting of the council of the Montreal Board of Trade, on April 26, boards of examiners were appointed for the year as follows:

For the office of port warden—Robert J. Dale, Charles P. Hebert, H. O. Metcalfe, George Sumner and James Thom. For the office of weigher, measurer and gauger—Charles Chaput, Thos. J. Drummond, Albert Hebert, A. J. Hodgson and R. Paton McLea.

A letter was presented which the president had received from the American Society of Municipal Improvements, advising him that the society will hold its annual convention in Montreal in

September, with an exhibition of municipal supplies and appliances in the Crystal Rink. The courtesy of the Exchange Hall will be extended to the visitors.

The council appointed its representatives on the committee of the Montreal Business Men's League as follows:

Executive Committee—J. C. Holden and Alex. McFee. Advisory Committee—Hon. Louis Beaubien, William Birks, H. A. Ekers, W. D. Lighthall, D. Masson, Robert Munro, C. S. J. Phillips and Hon. J. D. Rolland.

A letter was received from Hon. Sydney Fisher, Minister of Agriculture, embodying the substance of his remarks in the conference between himself and the council on April 14, with regard to the rules for the weighing of butter and cheese. The communication was referred to the board of examiners for their report, as the act provides that amendments to these rules must be made by that board.

CROSSE & BLACKWELL'S NEW LINES.

C. E. Colson & Son, Montreal, Canadian agents for Crosse & Blackwell, are introducing to the trade several new lines of high-class table delicacies, and the attractive manner in which these goods are packed, combined with the well-known reputation of their principals, should bring good orders to Colson & Son. Among the lines shown to The Grocer representative by Mr. Colson were gelatine of chicken and tongue, prawns in aspic, chicken breasts, Oxford brawn, etc.

ANOTHER BARGAIN

50 Only
Small Cheese

ROQUEFORT

"Fruh, Maurice Brand"

Per pound, 20c. (They must go.) Net F.O.B. Montreal.

Don't forget to include with your next order 1 case **Saint-Louis Vichy Water**

"Red Clover Brand"

The clearest, the finest and best water from **Vichy, France**

L. CHAPUT, FILS & CIE.

WHOLESALE GROCERS,

Importers of Teas, Coffees, Wines and Liquors - **MONTREAL**

SOLE AGENTS

BEAUCE MAPLE SUGAR

FINEST PRODUCED

D. RATTRAY & SONS

Import and Export Agents

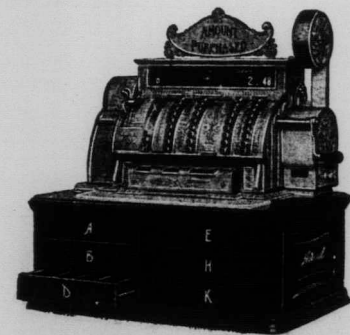
QUEBEC

Montreal

OTTAWA

A National Cash Register saves time, labor and money, because it furnishes an accurate and automatic system for the handling of all the transactions in your store and enforces carefulness and accuracy. Your sales are guarded, the small leaks in your business are stopped. Mistakes are prevented and you have more satisfied customers. All this means greater efficiency and increased profits.

Let one of our representatives call and explain our system to you.



Cut off here and mail to us today

NATIONAL CASH REGISTER CO., DAYTON, OHIO

I own a _____ store. Please explain to me what kind of a register is best suited for my business. This does not obligate me to buy.

Name

Address

No. Clerks

TRADE CONDITIONS IN BRITISH COLUMBIA.

Vancouver, B.C., April 27, 1905.

THE possibility of providing rail facilities for sending fresh fruits and vegetables from the ranches of British Columbia to the consumers in the Northwest and Manitoba is seriously discussed by Mr. F. W. Peters, general freight manager for the western division of the C.P.R. Mr. Peters has been spending some time in this province recently looking into freight matters generally, as they affect his department, and he has seen enough to become surprised at the expansion of the production in all lines of farm produce, especially in fruits and vegetables.

He says the C.P.R. will at once improve the transportation facilities so that there shall be the least possible delay in getting the fresh and perishable fruits to market. If necessary, Mr. Peters says, special trains will be run, handling fruits and fresh vegetables, similar to the trains which carry garden produce and fruits from California to the Eastern States. Incidentally Mr. Peters observed that there was quite as much activity in selling off farm lands in B. C. as in the Northwest.

The city council of Vancouver again struggles with the question of a market for farm produce, such as commonly exists in eastern cities and towns. Progress is slow. A water-front site is necessary as so many people will have to send by boat to the market, if it is established. But a central location with water-front is hard to find, even on False Creek, the secondary harbor of the city.

The Provincial Government means business in the matter of collecting the tax on commercial travelers. Mr. W. L. Fagan, provincial tax collector, has received all necessary instructions, and is prepared to issue licenses to all who apply at his office in the court house, Vancouver. If they do not apply, the unfortunate commercial men may meet with summary punishment, if caught selling goods without the license.

Movement of real estate in the business portion of Vancouver is more active this year than ever. In a very desirable location in the centre of the city, with frontage of 52 feet on Hastings street, and railway siding privilege, a small triangular portion of the holdings of Wm. Braid, wholesale tea and coffee merchant, was sold this week to P. Burns & Co., the wholesale butchers. The price is reported to be in the neighborhood of \$15,000. The frontage, 52 feet, is the widest part, as the lot slopes to a point at the rear, being alongside the C.P.R. city transfer track. Other business men this week mentioned as purchasers are E. J. McFeely, who bought for \$27,000 three lots opposite the Hotel Vancouver; and G. I. Wilson, formerly manager of the B. C. Packers' Association, who, in association with W. J. Bowser, M.P.P., has bought the Van Horne Block on Granville street, the consideration being some \$40,000.

The prominence given in railway building rumors to the rich Similkameen district has been attracting notice to real estate in that section. A recent meeting of the owners of the Hedley

Clark's Sliced Smoked Beef

First in Quality

Because of the Packer's Experience

First in Sales

Because of the Buyer's Experience

GROCERS, PLEASE TAKE NOTICE:—



WE HAVE THE BEST COCOANUT

IN CANADA

We have most up-to-date machinery, and are turning out the finest cocoanut on sale. "White Dove" brand is what you should ask for and insist upon getting. Send a trial order—Convince yourself.

W. P. DOWNEY, 26 St. Peter St., MONTREAL

EPPS'S GRATEFUL COMFORTING

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal. In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST NUTRITIOUS COCOA

"QUEEN BRAND"

Our stock is rapidly disappearing, and we intend clearing out the balance this month. Before placing your order, write us for prices on Peas, Gallon Apples, Catsup and Raspberry Pulp in gallon tins.

IT IS WORTH YOUR WHILE TO DROP US A POSTAL.

BELLEVILLE CANNING COMPANY, - - - BELLEVILLE, ONT.



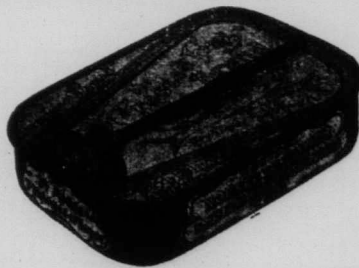
This design a guarantee of quality

Manilla Paper / Fibre Paper

SMOOTH, TOUGH, BRIGHT, CLEAN THE TOUGHEST OF THE TOUGH
ALL SIZES AND WEIGHTS ALMOST WATERPROOF

SAMPLES AND PRICES GLADLY SENT.

CANADA PAPER CO. LIMITED
TORONTO MONTREAL



All Grocers Should Stock THE STAVANGER PRESERVING CO.'S

Crossed Fish Brand Norwegian Smoked Sardines

Selected Fish—Pure Olive Oil—Patent Decorated Tins
AGENTS FOR CANADA

W. G. Patrick & Co., 29 Melinda Street, Toronto
British Manfrs. Agency Co., Vancouver, B.C.

CONDENSED OR "WANT" ADVERTISEMENTS

Advertisements under this heading, 2c. a word first insertion; 1c. a word each subsequent insertion.

Contractions count as one word, but five figures (as \$1,000) are allowed as one word.

Cash remittance to cover cost must accompany all advertisements. In no case can this rule be overlooked. Advertisements received without remittance cannot be acknowledged.

Where replies come to our care to be forwarded five cents must be added to cost to cover postages, etc.

YEARLY CONTRACT RATES.

100 words each insertion, 1 year.....	\$30 00
" " " " 6 months.....	17 00
" " " " 3 months.....	10 00
50 " " " " 1 year.....	17 00
" " " " 6 months.....	10 00
25 " " " " 1 year.....	10 00

AGENCY WANTED.

WANTED—Manufacturers' agent in Montreal having good connection with wholesale and retail trade wants agency for canning factory not in the combine, desiring to place their goods on this market. Address Box M, CANADIAN GROCER, Montreal. (18)

SITUATION WANTED.

TEA—Englishman (30) having had 15 years' wide experience in wholesale tea trade is desirous of treating with really first-class use in Canada (Winnipeg or Toronto preferred), for position of buyer and blender. Highest credentials. Replies treated strictly confidential. Address "Blender," Canadian Grocer Office, Montreal. (18)

BUSINESS CHANCES.

GROCERY business for sale—good Winnipeg business; monthly turnover twelve hundred; twelve hundred cash; stock at invoice; a grand opening. Apply Locators, 62 and 63 Merchants' Bank Building, Winnipeg, Man.

GROCERY business, Winnipeg; stock and fixtures eleven hundred; turnover eight hundred per month; splendid location; eleven hundred cash. Apply Locators, 62 and 63 Merchants' Bank Building, Winnipeg, Man.

FOR grocery businesses, general stores, etc., apply to The Locators, 62 and 63 Merchants' Bank Building, Winnipeg, Man.

**POULTRY,
FISH
—
WINNIPEG FISH CO.
PHONE 1480.
—
GAME
AND
OYSTERS.**

259 PORTAGE AVE.

Any quantity of fish shipped. ADDRESS—Mail P. O. Box 791, WINNIPEG, Man.

townsite, one of the best locations in the district, reveals the fact that a dividend of \$30 per share was earned in the past year. The secretary is L. W. Shafford, M.P.P., who with his brother is handling the big Penticton property of Thos. Ellis at the foot of Okanagan Lake. Hedley City is at the site of the Nickel Plate mines, owned by the Daly Copper Syndicate, which has expended large sums in developing the property. The Great Northern Railway is now building an extension which reaches Hedley this Summer.

The Easter market at New Westminster was marked by a large attendance of ranchers and also of buyers, supplies in many lines being large. Befitting the time, the supply of eggs was large, and sold to the trade at 25c. But a large part of the offerings were picked up early in the day by wholesale produce men in large lots as they could get. Butter, mostly dairy, and, of course, strictly fresh, was largely represented, but the demand was good, 35c. retail being secured for most of it, and buyers taking it freely at that price. Fresh vegetables were confined to bunch stocks of radishes, onions and lettuce, with a few "greens." The potato market remains firm at \$25 per ton.

About the first consignment of cattle for Dawson to go this Spring was taken out by the steamer Dolphin on Saturday last. She had 60 to 70 head consigned direct. They will have to be held for the opening of the river, and may be fed at White Horse for some days.

One of the oddities in business experience in the West is to be noted at Fernie, the coal town on the Crow's Nest Pass Railway, where two of the city council introduced a by-law enabling all stores and shops to be kept open on Sundays. As the majority of the council thought the proposed legislation was a backward movement it was voted down on the first reading. One alderman remarked that it was backed more by cigar stores than anything else.

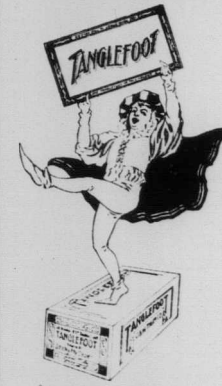
Since the arrival of the last Australian steamer, bringing large consignments of grapes, some apples, pears, and even peaches, nothing new has been on the market. California oranges still come in plentifully, and prices enhance slowly. New California potatoes in small lots offer at 5c. per lb. wholesale; selling slowly.

MANITOBA MARKETS.

Special Report from the Winnipeg Office of THE CANADIAN GROCER. (Market quotations corrected by telegraph up till 12 a.m., Thursday, May 4th 1905.)

SUGAR is again the centre of attention in the western market. Within a few hours after The Grocer went to press last week considerable activity developed in the sugar market, and the net result has been a drop of 20 cents in Winnipeg. The details of the different changes will be found below. Reports to hand from California indicate the probable course of the market in foreign dried fruits. Apricots are expected to be a normal crop, but the output of peaches, pears and prunes will be below the average. Prices may be expected to reflect the opinion as to the

"TANGLEFOOT" Sticky Fly Paper



Is really the only device known that will catch and hold both the fly and the germ and coat them over with a varnish from which they cannot escape, preventing their reaching you, person or food.

"Tanglefoot" is Sanitary. Ask for "Tanglefoot"

Profit? Over 120 per cent. to you.



Stock the kind the housekeepers ask for. Avoid poor imitations.

COMMON SENSE

KILLS {Roaches and Bed-Bugs
Rats and Mice

All Dealers and 381 Queen St. W. TORONTO, ONT.

Dealers find Common Sense a very good seller for the reason that it gives general satisfaction and each customer tells others about same. Write for prices.

SALT SALT

TABLE, DAIRY AND CHEESE SALTS

FINE AND COARSE SALTS IN SACKS AND BARRELS

LAND SALT

C. R. COOPER

Toronto Salt Works

TORONTO, ONT.

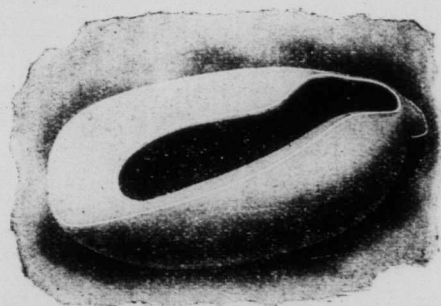
AGENTS FOR THE DOMINION SALT AGENCY

Blue Ribbon Ceylon Tea

Quality counts—that's what has made Blue Ribbon the standard to-day. This is why you should sell Blue Ribbon, being most satisfactory to the customers and yourselves.

ONLY ONE BEST. BLUE RIBBON'S IT.

The Comfort



Bed and Douche Pan

Made in Yellow-Ware and thoroughly Vitrified

The most Comfortable and Sanitary Bed Pan ever made

Recommended by all Physicians and Trained Nurses

MANUFACTURED BY

R. Campbell's Sons

Hamilton Pottery

HAMILTON, ONT.

We have removed



TO THE

"CORISTINE BUILDING"

St. Nicholas and St. Paul Streets

WHERE WE SHALL BE PLEASED TO RECEIVE A VISIT FROM OUR FRIENDS.

We have a big stock of new assortments at special prices.

BARNARD & HOLLAND CO.
CROCKERY
MONTREAL

crop. Prices for July and August delivery of apricots are quoted below. Cornmeal is advancing and is now quoted at \$1.65 in sacks and \$1.70 in half sacks.

General business is active and the outlook is considered good.

Sugar.

As noted above, several changes occurred in the sugar market shortly after The Grocer went to press last week. The first change gave little indication of what was to come, as it was an advance of 10 cents for small lots supplied from Brandon to points on the main line of the C.P.R. west of, but not including, Broadview. This change was only of local significance, and it was followed in a few hours by a decline of 10 cents, which applied only as far west as Portage la Prairie. The following day saw another decline of 10 cents, which applies as far west as the British Columbia boundary. At time of writing, there has been a net reduction of 20 cents in the Winnipeg market, and subject to further possible corrections in our "Last Minute Manitoba Markets," we quote as follows:

Montreal granulated, in bbls.	6 20
" " in sacks	6 15
" yellow, in bbls.	5 70
" " in sacks	5 65
Wallaceburg, in bbls.	6 10
" " in sacks	6 05
icing sugar in bbls.	6 80
" " in boxes	7 00
" " in small quantities	7 40
powdered sugar, in bbls.	6 60
" " in boxes	6 80
" " in small quantities	7 05
Lump, hard, in bbls.	6 90
" " in 1-bbls.	7 00
" " in 100-lb cases	6 90

Canned Goods.

There are no new features in the canned goods market. There is an active demand and prices are steady. We quote:

Apples, 3's, 2 doz. cases, per case	2 15	2 20
Cherries, red pitted, 2's, 2 doz.	4 40	
Currants, red, 2 doz. cases, per case	3 35	
" black, " " " " " "	3 75	
Gooseberries, " " " " " "	3 50	
Lawtonberries, 2's, " " " " " "	3 35	
Pears (Bartlett's), " " " " " "	3 50	
Peaches, 2's, " " " " " "	3 75	
" 3's, " " " " " "	3 75	
Raspberries, red, " " " " " "	2 90	
" black, " " " " " "	3 00	
Strawberries, " " " " " "	3 50	
Plums, Lombard, 2 doz. per case	2 35	
" green gages, 2 doz. cases, per case	2 50	
Tomatoes, 3's, per 2 doz. cases	2 85	3 00
Corn, 2's " " " " " "	2 50	
Peas, 2's " " " " " "	1 90	
Beans, 2's " " " " " "	1 95	
Salmon, finest sockeye, per case	7 00	
" humpback, " " " " " "	3 75	
" cohoes, " " " " " "	5 25	
Boneless chicken, lb. tins, per doz.	3 5	
" turkey " " " " " "	3 25	
" ducks " " " " " "	3 25	

Spices.

The spice market continues firm and fairly active. Advances in pepper, cassia and ginger, noted in last issue, are well maintained. We quote:

Pepper, black, per lb.	0 20
" white, " " " " " "	0 28
Cayenne, " " " " " "	0 21
Cloves, ground " " " " " "	0 25
Cassia, " " " " " "	0 18
Allspice, " " " " " "	0 14
Ginger, " " " " " "	0 18
Cloves, whole " " " " " "	0 25

Rice, Tapioca, Etc.

No change in price. We quote:

Rangoon rice, per lb.	0 03 1/2	0 03 1/2
Patna " " " " " "	0 04 1/2	
Tapioca, per lb.	0 03 1/2	
Sago, " " " " " "	0 03 1/2	

Pot and Pearl Barley.

Prices continue as follows:

Pot barley, per sack	2 45
Pearl barley, per half sack (49 lbs.)	1 70
" " sack	3 40

Syrups and Molasses.

The most important feature of the market is the continued strength of Barbadoes molasses. We quote:

Syrup "Crown Brand," 2-lb tins, per 2 doz. case	2 40
" " 5-lb tins, per 1 " "	2 70
" " 10-lb tins, per 1/2 " "	2 50
" " 20-lb tins, per 1/4 " "	2 40
" " 1/2 barrel, per lb.	0 03 1/2
" " Sugar syrup, per lb.	0 03 1/2
Barbadoes molasses in 1/2-bbls, per lb.	0 04
New Orleans molasses in 1/2-bbls, per lb.	0 02 1/2
" " in barrels	0 02 1/2
Porto Rico molasses in 1/2-bbls, per bbl.	0 04 1/2

Coffee.

There is still an easy tendency in the coffee market. We quote again last week's reduced prices:

Green Rio, per lb.	0 10 1/2	0 10 1/2
Roasted, per lb.	0 13	

Cocoa and Chocolate.

The price of Baker's chocolate in 1/2-lb. packages is now 37c., and 1/4 and 3/8-lb. packages of cocoa are sold at 42c. per lb.

Jam.

Upton's jam is quoted at 50c. per pail in Winnipeg. The Brandon price is 52c., the price in Calgary and Lethbridge, 57c., and the Edmonton price, 60c.

Tobacco.

We quote again the new prices on Tuckett's tobaccos. They represent an advance of about 1c. per lb. Prices are:

T. and B. plugs, 3's, 4's and 9's, per lb.	0 77
" Lily" plugs, per lb.	0 69
" Crescent," per lb.	0 66
Cut tobaccos, in 1-12 lb. package, per lb.	0 89
" " in 1-5 lb. pouches, " " "	0 91
" " in 1/2 lb. tins, " " "	0 90
" " in 1 lb. tins, " " "	0 86

Nuts.

Still quoted as follows:

Almonds, per lb.	0 12 1/2	
" (shelled), per lb.	0 28	
Filberts " " " " " "	0 11	
Peanuts, " " " " " "	0 11 1/2	
Jumbos " " " " " "	0 14	
Walnut, per lb.	0 12	
" (shelled) " " " " " "	0 25	
Pecans, per lb.	0 15	0 16
Brazils, per lb.	0 16	0 16

Foreign Dried Fruits.

Reports from California indicate something of the extent of the new season's crop of different fruits, but as all danger from frost is scarcely yet past the predictions made now are liable to be upset. Apricots are expected to be a normal crop. The result is seen here in the opening prices for July and August delivery. Winnipeg houses are offering standards for July delivery at 10 to 10 1/2c. per lb. and choice at 10 3/4 to 11c. per lb.

Peaches are expected to be a 75 per cent. yield, while the pear crop will be very light, perhaps only half the normal crop. Indications also point to a light yield of prunes, and in view of the unfavorable crop reports an advance in the local market is expected very soon. It is too early yet for any reliable prediction as to the crop of muscatel raisins. We quote:

Valencia raisins, Trenor's, per case f.o.s.	2 00	
" selects, " " " " " "	2 20	
" layers, " " " " " "	2 25	
California raisins, muscatels, 3 crown, per lb.	0 06 1/2	
" " choice seeded in 1/2-lb. packages per package	0 07 1/2	
" " " " " " " "	0 06 1/2	
" " choice seeded in 1-lb. packages per package	0 08	0 08 1/2
" " fancy seeded, 1-lb. packages, per package	0 09 1/2	
Prunes, 90-100 per lb.	0 04 1/2	
" 80-90 " " " " " "	0 04 1/2	
" 70-80 " " " " " "	0 05 1/2	
" 60-70 " " " " " "	0 06 1/2	
" 50-60 " " " " " "	0 07 1/2	
" 40-50 " " " " " "	0 07 1/2	
" silver " " " " " "	0 08 1/2	

Currants, uncleaned, loose pack, per lb.	0 05 1/2	
" dry cleaned, Filatras, per lb.	0 06 1/2	
" wet cleaned, per lb.	0 06 1/2	
" Filatras in 1-lb pkg; dry cleaned, per lb.	0 06 1/2	
" Vostizzas, uncleaned, " " " "	0 05	
Dates, new per lb.	0 03 1/2	0 04
Figs, cooking in bags, per lb.	0 03 1/2	0 04
Apricots, choice (present delivery), in 25-lb. boxes, per lb.	0 13 1/2	
Apricots, standard (present delivery), in 25-lb. boxes, per lb.	0 12 1/2	
Apricots, choice (July delivery), in 25-lb. boxes, per lb.	0 10 1/2	0 11
Apricots, standard (July delivery), in 25-lb. boxes, per lb.	0 10	0 10 1/2
Peaches, choice, " " " " " "	0 12 1/2	
" standard " " " " " "	0 12	
Pears, (choice halves) " " " " " "	0 12 1/2	
Nectarines, choice " " " " " "	0 11	
Plums, choice (dark pitted) per lb.	0 10 1/2	
Candied Peel—Lemon peel, per lb.	0 09	
" Orange " " " " " "	0 09 1/2	
" Citron " " " " " "	0 14	

Evaporated Apples.

With the opening of navigation new supplies from the east will soon be available. Prices are firm. We quote:

Evaporated apples (new), 50-lb. cases	0 07 1/2
" " 25-lb. cases	0 08

Beans.

Hand-picked beans are quoted at \$2.10 to \$2.15 per bushel and the ordinary grade at \$2.

Fish and Oysters.

Since the close of Lent, the fish trade has been rather slack. We quote prices as before:

Lake Winnipeg whitefish, per lb.	0 06	
Slave Lake whitefish, " " " " " "	0 07	0 07 1/2
Yellow pike (pickerel), " " " " " "	0 05	
Lake Superior trout, " " " " " "	0 08	
Lake Superior loose frozen herring	0 03	0 03 1/2
Tubbees, " " " " " "	0 04	
Gold eyes, " " " " " "	0 03	
Blue fish, " " " " " "	0 18	
Mackerel, " " " " " "	0 15	
Red snapper, " " " " " "	0 15	
B.C. salmon (case lots 9c.) " " " " " "	0 09 1/2	
Halibut, " " " " " "	0 08 1/2	
Jack fish, " " " " " "	0 03 1/2	
Tomicods, " " " " " "	0 05	
Hake, " " " " " "	0 07	
Perch, " " " " " "	0 04 1/2	
Eels, " " " " " "	0 08	
Cod, steak size, " " " " " "	0 08	
Cod, market size, " " " " " "	0 07	
Flounders, " " " " " "	0 05	
Haddock, " " " " " "	0 08	
Atlantic smelts, extra, 20-lb. boxes, " " " " " "	0 12	
" " No. 1, " " " " " "	0 08 1/2	
" " No. 2, " " " " " "	0 07 1/2	
" Halifax" brand salt cod, fish cakes 24-1's " " " " " "	0 11	
" Acadia " " " " 20-1's " " " " " "	0 09	
" " " " " 20-1's " " " " " "	0 07	
" " " " " 20-1's " " " " " "	0 09	
" Acadia " " " " 4-lb. " " " " " "	0 09	
" " " " " 2-lb. boxes " " " " " "	0 09	
" " " " " 4-lb. " " " " " "	0 09	
" " " " " shredded, 24 cartons, per bx. " " " " " "	2 60	
" " " " " bulk, in 15-lb. boxes, " " " " " "	0 08	
Large Labrador and Nfld. salt herrings per 100lb. per 20-lb. pail	5 00	
" " " " " " " " " " " "	1 20	
Salt mackerel, in 20 or 30-lb. pails	0 12 1/2	
1 innanhaddie, in 15 or 30-lb. boxes	0 08	
Smoked halibut strips, " " " " " "	0 11	
Kipperd gold eyes, per doz.	0 50	
Yarmouth bloaters, 60 in box, per box	1 75	
Lobsters, fresh boiled, per lb.	0 25	
Shrimps, large size, per quart	0 60	
Caviar, extra, small jars, per jar	0 40	
Frog legs, 6 doz. in box, per doz.	0 40	
Oysters, standard, per gallon	2 00	
" select, " " " " " "	2 15	2 25

Buckwheat Flour.

Quoted at \$1.70 per half sack.

Breakfast Cereals.

Oatmeal is firm at present low prices. Cornmeal has advanced. We quote:

Rolled Oats, 80-lb. sacks, per cwt	1 95
" 40-lb. " " " " " "	2 00
" 20-lb. " " " " " "	2 05
" 8-lb. " " " " " "	2 40
Cornmeal, in sacks, per cwt	1 65
" " in 1/2 sacks, " " " " " "	1 70

Maple Products.

New maple syrup from the Eastern Townships in Quebec Province is selling at \$5 for 5-gal. tins. Sugar in quarter and half-pound cakes is selling at \$3 per 25-lb. box.

Honey.

Prices are as quoted last week:

Clover honey 1-lb glass, 2 doz. in case, per doz.	2 00
" " 5-lb tins, 1 doz. in case, per tin	0 50
" " 10-lb tins, 8 in case, per tin	1 00
" " 60-lb tins, per lb.	0 07
Fancy comb honey, 2 doz. to the case, per doz.	2 50

Eggs.

Jobbers are paying 11 1/2 to 12c. for fresh eggs at country points.



Satisfaction assured
in handling

SHIRRIFF'S
MARMALADES

Quality and Prices Right

Imperial Extract Co.
TORONTO



CAPSTAN BRAND
HIGH-GRADE TOMATO CATSUP

Put up in 10-oz. and 20-oz. bottles of a new design, and is very attractive.

This Catsup is far superior to many others and is giving perfect satisfaction.

Ask your wholesale grocer for it or see our travellers' samples.

The Capstan Mfg. Company
TORONTO, ONT., CAN.

**Of Interest to Dealers
in Fine Groceries**

I carry in stock the **FINEST** and **BEST ASSORTED** lines of

French Table Delicacies

**OLIVE OILS, TRUFFLES, PATE
DES FOIS GRAS, VEGETABLES,
PRESERVES, Etc.**

I am the only Canadian importer of **French Tomatoes**, whole or sliced. These are the finest goods ever on this market. I have another shipment of nearly **1,000** Cases arriving per S.S. Montreal. Write me for particulars.

If you are looking for something fine and special in **Sardines** write me. I have values that will surprise you.

MY FIRMS ARE THE BEST IN FRANCE

J. H. CROSS
Direct Importer,
112 St. James St., : MONTREAL.

Olives! Olives! Olives!

The olive trade is growing fast and is becoming one of their most profitable lines with some dealers.

It would pay you to figure out just what increase has been made in your olive sales during the last year.

It should be much greater in proportion than the increase in your other lines.

And, if it is not, there is a reason which would be well worth locating and rectifying—perhaps we could help you to explain the trouble; we shall be glad to try.

Write and explain to us the condition of your olive trade.

GORMAN, ECKERT & CO.
LIMITED
LONDON, CANADA
Makers of Grocers' High-Class Specialties

Early Southern Produce

Arriving daily. Your order filled with selected stock and protected as to prices.

Have two cars **Fancy Washington Navel Oranges**, also two cars **Mediterranean Sweets**. Stock is extra fine. Prices right.

McWILLIAM
Mc. AND E.
EVERIST

TORONTO, - - ONTARIO

ONIONS

Yellow Danver, in bushel boxes, **\$1.50** per box.

Egyptian, in sacks of 110 lbs., **Special Price**.

Pineapples

18, 24, 30 and 36 to the case.

\$3.50 to \$4.00 per Case

RECEIVED DAILY

Tomatoes Cabbages
Strawberries Radishes
Lettuce Rhubarb

The Distributors' Company,
LIMITED

Head Office: 82 Colborne St., TORONTO

Distributing Points:

WINONA, GRIMSBY, BEAMSVILLE,
ST. CATHARINES, CLARKSON, WINNIPEG.

GREEN FRUITS AND VEGETABLES

W. B. Stringer & Co., Toronto, have engaged T. Smith, formerly of McWilliam & Everist, as manager of their retail department.

The Essex Canning Co. are busy fitting up their factory at Essex and expect when it is finished to have one of the best appointed canning factories in Canada.

Communications received from the fruit and vegetable producing sections of the Southern States indicate that, with the possible exception of Northern Georgia and Delaware, the recent reports of damage to growing crops from frost have been grossly exaggerated.

The Atlantic Fruit Co. and the Cuneo Trading Co., the leading independent banana concerns located in New York, have merged their interests under the name of the former firm.

Work will be commenced at once on the new canning factory to be erected at Napanee. The machinery is all arranged for and the factory will be in operation for corn and tomatoes about the middle of August.

Canning Factory Damaged.

The plant of the Oshawa Canning Co., at Oshawa, was damaged by fire on April 27 to the extent of \$20,000 to \$25,000, the process room being entirely destroyed. The main building, offices and store-rooms, escaped uninjured, together with what remained of last season's pack, amounting to several thousand cases.

Ontario Markets.

GREEN FRUITS.

Toronto, May 4, 1905.

THE last day or two of cold weather has had a depressing effect on the green fruit trade which otherwise continues very satisfactory. Bananas have been in rather over supply on this market during the past week, New York interests being evidently favorable to unloading on this side of the line. Prices have dropped from \$1.50 to \$2 to from \$1.40 to \$1.60 on large bunches, and to from 80c. to \$1 on 8's. Red bananas are noted on the market for the first time this week, and are selling at from \$2 to \$2.25. Prices are quoted on loose lots of bananas ex car, which are favorable to buyers. The first direct fruit steamer from the Mediterranean which was reported at Cape Breton last week is now forcing its way up the St. Law-

rence and will be in port by the time this week's Grocer reaches its readers. Havana pines are 50c. cheaper than a week ago. North Carolina strawberries are coming in car lots daily, and prices are down 5c. We quote the following:

Bahama grape fruit.....	5 00
Havana pines per case.....	3 50 4 00
California navel oranges, per box.....	3 50 4 50
Oranges, Mediterranean sweets, per box.....	3 50 4 00
New messina lemons, 300's, per box.....	2 25 2 75
" " 360's, per box.....	2 25 2 50
Bananas, large bunches, crated.....	1 40 1 60
Bananas, 8's, per bunch, crated.....	0 80 1 00
Bananas, 7-hand bunches, off track.....	0 65 0 75
Red bananas, per bunch.....	2 00 2 25
Apples, Winter varieties.....	1 25 3 50
Sweet potatoes, bush, crates.....	3 00
Cranberries, Jerseys.....	6 50 7 00
" " per case.....	2 50
North Carolina strawberries, per quart.....	0 15 0 16

VEGETABLES.

The attention of the trade seems to be slowly veering around to imported green vegetables. All other varieties are quiet and prices practically unchanged from last week. Tomatoes are coming more freely and the market is reported considerably easier than last week. Prices per case are from \$1 to \$1.50 lower. The last car of celery for the season arrived on the market on Wednesday and will be sold at \$4 per case. Other southern vegetables are arriving freely, Charleston cabbage having taken the place of New Orleans stock; cabbage is quoted 75c. cheaper than last week. New Baltimore radishes are being quoted at \$1.25 to \$1.50 per hamper. Bermuda onions are down 50c. and Egyptians from 75c. to \$1. Asparagus is 25c. cheaper than last week. We quote the following prices.

Greenhouse lettuce, per dozen bunches.....	0 25
Greenhouse radishes, per doz. bunches.....	0 40 0 50
New Baltimore radishes, per hamper.....	1 25 1 50
Dry Mint, per doz bunches.....	0 20
Parsley, ".....	0 20
Sage, per doz.....	0 15
Savoury, per doz.....	0 60
Carrots, per bag.....	0 60
Beets, per bag.....	0 75
Dry onions, per bag.....	2 25 2 50
Dry onions, per basket.....	0 60
Onions, Yellow Danvers, per bush, crate.....	1 50
Bermuda onions, per crate.....	1 75 1 90
Egyptian onions, per crate.....	3 00 3 25
Green house water cress, per doz.....	0 60 0 75
Potatoes, carlots on track Toronto, per bag.....	0 75
Potatoes, per bag.....	0 75
" " car lots, Eastern.....	0 65 0 70
Parsnips, per bag.....	0 75
Cabbage, per doz.....	0 45 0 75
Furnips, per bag.....	0 30 0 35
Florida celery, per case.....	4 00
Hothouse cucumbers, per doz.....	1 75
Oyster plant, per bush.....	0 50
Oyster plant, per doz. bunches.....	0 75 1 00
Greenhouse rhubarb, per doz.....	0 75
" " onions, large bunches.....	0 50
" " per doz.....	0 15
Southern rhubarb, per bush box.....	1 25
Florida tomatoes, per case.....	4 00 4 50
New beets, per doz. bunches.....	1 00
Spinach, per bush, hamper.....	0 80 0 90
Asparagus, per doz. bunches.....	1 50
Mushrooms, Illinois, per lb.....	0 80 0 90
Bermuda potatoes, per bush.....	2 50
New carrots, per doz. bunches.....	1 00
Waxed beans, per bush, box.....	3 50
Charlestown cabbage, per bbl. crate.....	2 50
Egg plants, per bush, crate.....	4 00 5 00
Kale, per bbl.....	1 75 2 00
New radishes, per doz. bunches.....	0 40

Quebec Markets.

GREEN FRUITS.

Trade is fair and gradually gaining in activity. There is a good demand for fruits generally, and dealers expect an increase within a few days. One car of

California navel oranges was sold here from \$3 to \$3.85. Two cars of strawberries also found buyers at prices between 13 and 17c. Bananas are selling well with a good demand, prices ranging from \$1.15 to \$1.50. A few steamers with cargoes of fruits are on the way to Montreal and are expected here soon. We quote a few changes in prices:

Bananas	1 50	2 00
Cocoanuts, per bag of 100	3 50	4 25
Pineapples, 24 to case	3 75	4 00
Strawberries, finest dark	11 00	11 00
dark	9 50	4 00
Manitoba grape fruit, per box	4 00	5 00
Florida grape fruit, per box	5 00	3 50
California navel oranges, per box	3 50	4 00
New Messina lemons 300's	1 75	2 50
360's	2 00	2 00
Apples Winter varieties	2 50	5 00
Sweet potatoes, per bbl	6 00	9 00
Mineria grapes, per bbl	8 00	5 00
Tomatoes, Floridas, crate	5 00	1 20
Lettuce, Boston	1 20	0 25
Strawberries	0 25	4 75
Florida celery	4 75	

VEGETABLES.

Trade is fair and vegetables meet with an increasing demand at prices quoted. Although little new goods are coming in, lines held in stock are plentiful for requirements. Florida vegetables are arriving in very light quantities owing to high prices, but it is expected that inside of a week their cost will weaken and stocks will come in more freely. Dealers also hope much from the arrival of vessels in this port to increase the trade and reduce prices.

Florida tomatoes, crate	5 00	5 50
celery	5 00	5 00
cucumbers, basket	1 50	2 25
Hot-house " per doz	3 00	4 50
Bermuda onions, per box	2 25	3 00
New cabbage, per crate	3 00	4 50
Green and wax beans	6 00	7 50
Asparagus, doz. bunches	0 50	0 55
Potatoes, carlots	0 55	0 65
Less than carlots	0 75	0 75
Bunch lettuce, per doz. bunches	0 50	0 90
Radishes, per doz. bunches	0 50	0 20
Mushrooms, per lb.	0 35	0 75
Mint, per doz. bunches	1 00	1 00
Parsley	1 00	2 00
Sage, per doz	0 15	2 50
Savory, per doz	2 50	5 00
Beets, new, per doz	5 00	0 50
Egg plant, per dozen	5 50	1 05
Green onions, per doz	1 05	2 50
Egyptian onions, per bbl	2 50	5 00
Red onions, per lb. 3/4c. per bbl	2 50	0 50
Yellow onions, in 80-lb. bags, per bag	1 75	5 50
Green house water cress, per doz	1 75	1 05
Green cucumbers, per basket	2 50	0 75
Green cabbage, per bbl	2 25	2 25
Waxed beans, per bush	1 50	1 75
Cauliflowers, home grown, per doz	1 50	1 75
Green peppers, per basket		
Spinach, per bbl		
Cucumbers, per doz		

Manitoba Markets.

GREEN FRUITS

There is an active demand for green fruits. Strawberries are selling freely. We quote:

Oranges, fancy Washington navels, 96's and 112's, per case	3 00
Oranges, fancy Washington navels, 120's per case	3 75
Oranges, fancy Washington navels, 150's to 250's	4 00
Bitter oranges (for marmalade), 200's and 240's	2 50
Lemons, fancy California, 300's to 360's, per case	4 00
(10c. off 5 case lots of oranges and lemons).	
Bananas, fancy Limons, per bunch	2 50
Apples, fancy XXX Spies, per bbl	6 00
fancy XX Spies	4 50
Pineapples, per doz	3 50
Strawberries, quarts, 2 doz. in case, per case	6 50
pints 2	4 00

VEGETABLES.

We quote:

Native onions, per lb.	0 04
Carrots, per bush	0 40
Beets	0 80
Turnips	0 40
Potatoes	0 65
Celery, per doz	1 20
Florida tomatoes, per basket	1 00
Lettuce (small), per doz	0 40
(large)	0 80
Radishes (small)	0 40
(large)	0 80
Parsley	0 40
Mint	0 45

STRAWBERRIES

We are receiving direct full cars of Fancy North Carolina Berries (full quarts) almost daily.

TOMATOES AND CABBAGE

Can. satisfy the most particular in Tomatoes. Full car Fancy Floridas just received. Cabbage; barrels, crates; new; selling very reasonable now.

FRESH FISH

We are receiving daily by Express, fresh-caught Trout and Whitefish, and will guarantee regular supplies throughout the season.

WHITE & CO., 64 FRONT ST. E., TORONTO

FRUIT, PRODUCE AND FISH PHONE, MAIN 4106

W. B. STRINGER J. J. MCCABE

WE

Make a specialty of selecting fruit on this market for Country Retailers. Personal Selection in Fruits is the vital point. That's what we give. Send us a trial order to-day.

W. B. STRINGER & CO. Fruit Brokers,
61 Front East, TORONTO.

EXTRA FANCY

Ripe Bananas, cheap.
"Golden Orange" brand Navels

Best Navel Oranges packed.
This brand is packed EXCLUSIVELY FOR US IN CANADA.
Send us your orders and get the BEST.

HUGH WALKER & SON, GUELPH, ONT.

F. T. James Co.

LIMITED

76 Colborne Street, TORONTO

WE SELL FRUIT

in addition to Fish and Oysters

R. W. and W. H. Husband, late of Husband Bros. & Co., are in charge. Our first car of California Mediterranean Sweets has just arrived.

LOTS OF SMALL SIZES STOCK SOUND AND FINE

FRUIT AGENCY WANTED IN BRITAIN
Green and Canned, not Jams

House, with 20 years' connection, in N.E. of England wants sole selling agency for that district. Unimpeachable business and bank references given. Only first-class firms represented.

J. W. LEAKE, - SCARBOROUGH
30 BARWICK STREET
Tel. Ad. "Leake, Scarborough."

DRIED APPLES

BRIGHT, DRY STOCK WANTED.

O. E. ROBINSON & CO.
INGERSOLL
Established - - 1886

FINKLE & ACKERMAN
BOWMANVILLE, ONT.
MANUFACTURERS

Evaporated Onions
and other Dried Vegetables.

The _____

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS.

Cor. Market and Colborne Streets. **TORONTO**

DRIED APPLES

We pay highest market prices for bright dry quarters and make prompt remittance.

The W. A. GIBB CO.
Packers and Exporters
5 and 7 Market St., **HAMILTON**

You See

It is this way: We exhausted months ago our stock of **Extra Standard Granulated Sugar** and so have none to sell. This is why we can't fill orders now.

The Ontario Sugar Co., Limited
BERLIN, ONT.

QUALITY!

is our watchword, and that is why the sales of

San-Toy Starch

are ever on the increase. Order now from your jobber, or direct from

J. H. MAIDEN
MONTREAL

STOCK NOW.



*Sutton's
Worcestershire
Sauce
cannot
be beaten
for
quality
and price*

G. F. Sutton,
Sons & Co.
King's Cross
London, Eng.

FRENCH TABLE DELICACIES.

Mr. J. H. Cross, 112 St. James street, Montreal, manufacturers' agent and direct importer of fine French grocers' specialties and table delicacies, has moved into his new offices at above address, where he is now in excellent shape to show his great variety of French goods. Among the numerous firms represented by Mr. Cross, and whose products he has successfully introduced to the Canadian trade during the past number of years, may be mentioned the following: Bayle Fils Freres, Bordeaux, canned goods, preserves, alimentary pastes, the latter from the Marseilles factory; E. Sage, Pausse & Cie, Bordeaux, olive oils, vinegars, etc., recipients of gold medal at St. Louis Exposition; Anasty Freres, Marseilles, castile soap, etc.; B. Cusin-Gogat, Bordeaux, pineapples, pineapple juice, syrup and pulp and preserved fruits.

Among the wine and spirit houses represented by Mr. Cross are the following: John Bee's Royal Lochnagor Distilleries, located on the King's estates at Palmoral; J. O. Briand & Cie, Cognac; B. Chabannes & Cie, Bordeaux, clarets and sauternes; Anton Bourgeois (Beaune), burgundies; J. Laurent & Fils, Bordeaux, liqueurs, vermouths and rums; D. Chavin, Bourgoin (Isere), liqueurs; Hoffmann, Heffter & Co., Leipzig and Dresden, Germany, Rhine wines, moselles, etc.; Desgranges & Co., Reims, champagnes.

Full lines of specialties and liquors are carried in stock by Mr. Cross in bonded warehouses in Montreal, and orders are always promptly filled.

NOTICE OF CHANGE IN AGENCY.

Sutcliffe & Bingham, Manchester, England, manufacturers of "Kkovah" specialties, have issued a circular to the Canadian grocery trade advising that Jas. R. Greig has ceased to represent them in Canada and announcing the appointment of R. L. Millward and George Bradwell as agents with offices at 17 St. John street, Montreal. Stocks of "Kkovah" specialties will be carried at the Montreal branch and orders will be promptly filled.

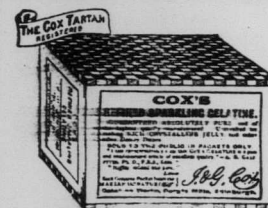
REMOVED TO NEW PREMISES.

Barnard & Holland, Montreal, dealers in crockery, formerly at 290 St. James street, have removed to 401 Coristine Building, corner of St. Paul and St. Nicholas streets, and most cordially invite their patrons to pay them a visit. Their new quarters are admirably adapted for the display of their large stock of china, glassware, porcelain and fancy pottery.

NEW CROP MAPLE

Every can of Diamond Maple Syrup has a Guarantee of Purity label on it. The choicest syrup obtainable. The price is moderate. All jobbers.

Sugars Ltd., = Montreal



Sixty
Years of
Popularity

COX'S
GELATINE
should be used
in every Canadian household, because:

- (1). It is **STRONG.**
- (2). It is **CLEAR.**
- (3). It is **PURE.**

Canadian Agents: **J. & G. COX, Ltd.**
C. E. Colson & Son, Montreal
D. Masson & Co., " **Gorgie Mills,**
A. P. Tippet & Co., " **EDINBURGH.**

2

SPECIALTIES

SYRUP EXTRACT of MALT of MALT

for Coughs and Tissue Building

Admirable lines for the Grocer—Highly profitable—Send for sample.

GEO. SLEEMAN, Guelph, Ont.

To the Wholesale Trade

We are now fully equipped and prepared to give quotations for the Manufacture of any Woodenware Specialties.

Our Shelf Box is selling itself. Write for prices.

The Bennett Mfg. Co.
Pickering, Ont.

A Delicious Cup of Coffee

Our 1-lb. tin "**CLUB**" brand **COFFEE** at **33** cents per lb. is without question the best value on the market. WE know it. YOU can prove it by asking us to send you sample—test it yourself. Supplied either whole roasted, or ground.

Cultivate your coffee trade, it will pay you, by buying the best—"**CLUB**" BRAND.

S. H. EWING & SONS

96-104 KING ST., MONTREAL

Telephone Bell Main 65.
" Merchants 522.

TORONTO BRANCH, 29 CHURCH STREET

Telephone Main 3171.

Telephone orders receive prompt attention.



BREAK AWAY

from the exploded idea that Canadians have to go abroad for the best of everything. Right here in Canada is made the **BEST BLUE on earth**—the only Blue that will "**Never Streak.**" Ask your jobber for "**BLUEOL**"; if he doesn't happen to have it, ask him to get it for you,—or write us and we will put you in the way of getting it.

J. M. DOUGLAS & CO., : Montreal

JERSEY CREAM YEAST CAKES

The only yeast with cream in it.

To the Grocery Trade

GENTLEMEN :

Our travellers complain that they are met everywhere in Ontario with the statement, "It is difficult to get **JERSEY CREAM YEAST CAKES.**" They say even travellers who represent houses who handle our yeast say they do not keep it. While we very much prefer you to buy **OUR** Yeast Cakes from your regular wholesale grocer, we want you never to be out of it. You all know the difficulties we have had to contend with—a long, expensive law suit, men going around making all kinds of statements against our goods, post cards warning you not to handle our goods, our signs being torn down all over Ontario, etc., etc. With all this contemptible competition the sale of Jersey Cream Yeast Cakes has increased steadily month after month. If you like fair play and cannot get our yeast in regular channels, **WRITE US DIRECT.** Order a few articles to make up freight as there are so many that it makes no difference to you where you buy. Remember there is a certificate in each box that when you get ten you can procure a box of yeast from any wholesale grocer in Canada, free. This is taken from our advertising account. While we want you to buy direct from your wholesale grocer, who is allowed a fair profit, who also receives his full profit on free box, **IF YOU CANNOT GET IT FROM HIM,** order direct. Also bear in mind when you are asked for yeast, it pays best to sell Jersey Cream Yeast Cakes. **DO NOT SELL ANY OLD YEAST.** We will exchange all old yeast or pay you the cash for it.

We are, dear sirs, very truly yours,

Hamilton Yeast Co.

JERSEY CREAM YEAST CAKES

The only yeast with cream in it.

JERSEY CREAM YEAST CAKES
The yeast on the square.

JERSEY CREAM YEAST CAKES
The yeast on the square.

Spring Drink

VAN HOUTEN'S COCOA

Spring Food

The Grocer who recommends Van Houten's Cocoa confers a favor on his customer that the latter will appreciate.

Dominion Agents { J. L. WATT & SCOTT, TORONTO
WATT, SCOTT & GOODACRE MONTREAL

We could talk here for a month and tell you all about how much better our COFFEES are than anybody else's, but what you want is Coffee that will sell and please your customers, and build up your Coffee Trade. Do you know that there is a lot of money for you in handling **Piper's Coffees**—you can prove this by letting us know what kind you want. We will satisfy you on every count—quality, price and treatment. Write us.

A. M. PIPER & Co.,

116 Jarvis Street,

TORONTO, ONT.

old
reputation

Attention!

old
reputation

The **BEST**
of

Swiss Milk Chocolates

KLAUS'S
CHOCOLATES

are now introduced in the Canadian Market.

(Klaus's Chocolates were awarded the **Gold Medal**
at the Glasgow Exhibition.)

Wholesale Depot for Canada:

Canadian Swiss Trading Co.

17 ST. JOHN ST.,

MONTREAL.



I am the
Toffee King

I APPEAL to the readers of THE CANADIAN GROCER, who I know are the best buyers of High-Grade Goods in the country. I want to say that my Old English Candy,

MACKINTOSH'S TOFFEE

is the most delicious and best Candy made, pure as the crystal springs.

This Old English Candy has made me famous the world over. I am called **THE TOFFEE KING OF ENGLAND** because I am by far the largest manufacturer of Toffee over there. Handle this line and you have a trade winner. Write for prices, etc., at once.

JOHN MACKINTOSH, Ltd., - HALIFAX, ENG.

CANADIAN AGENTS:

Lamont, Corliss & Co, 27 Common St., Montreal.

FRUIT PROSPECTS GOOD.

THE GROCER is in receipt of the following reports from correspondents in the fruit-growing districts of Ontario on the prospects for the 1905 crop. By means of such reports from time to time throughout the season, it is our intention to keep the trade posted on conditions prevailing in the country:

O. W. Schoan, Aldershot.

Strawberries in this section do not promise to be more plentiful than last year; they were hurt some by water standing on them in the Winter, and there is not the acreage under cultivation owing to the fact that a great many one-year-old patches had to be plowed under last year, being so badly hurt in the Winter of 1903-1904. Raspberries promise to be a good crop, also currants, gooseberries, blackberries and other small fruits. Plums, pears, peaches, cherries, apples and all tree fruits, promise a heavy crop, and if we escape a Spring frost, we in this locality will have double the crop of tree fruit we had last year.

W. H. Merriman, St. Catharines.

From present conditions there will be an abundant apple, peach, pear, plum and small fruit crop this present year. Weather conditions, however, will con-

trol almost entirely from now until the various crops are harvested. For instance, a cold, heavy rain, when the fruit trees are in blossom, will almost wholly destroy the crop. The trees all wintered well. Strawberries promise to be a heavy crop. Of course rain is needed from time to time to insure good growth.

E. S. Johnson, Grimsby, Ontario.

In this district there is every prospect of a greatly-increased fruit yield over 1904. All trees and bushes came out well, the Winter having had no bad effects. There is a much greater average of strawberries and raspberries than ever before, and, no doubt, there will be an abundant crop. Peaches, plums, pears, etc., are in splendid condition, and the acreage of them has also increased enormously in the last two or three years. This will be the first bearing season for thousands of new trees. It is too early yet to speak of apples, but there is no reason why the crop should not be good, especially as the growers are spraying most extensively.

T. C. Hagaman, Oakville.

The apple, peach and plum crops, and in fact all fruits, have passed through the Winter without any damage. All

that is necessary from now on to insure good crops is bright and warm weather through blossom season.

J. J. Fee, St. Catharines.

The peach trees have wintered well, and from appearances at present will have a large crop. It is a little too early to tell how the apple crop will be, but I expect it will be light after the last two heavy crops. Strawberries will be a large and plums a fair crop; trees have wintered well.

Dixon Bros., Hamilton.

It is impossible at the present time to say how the different varieties of fruit will turn out as none of the varieties are even in bloom yet. Growers report everything very promising.

E. J. McIntyre, Niagara.

It is yet quite too early to forecast the fruit crop of 1905. So far, however, nothing has occurred of a general nature to injure the prospects of a good yield. There are reports of Winter-killing here and there of peach trees that bore heavily last year; and some pear orchards have suffered severely from blight. The usual depredations of field mice are also in evidence. But fruit buds generally are healthy looking and plentiful; and if the fruit sets well; if insect pests are

Your Salesman's time is money; the better the Salesman the more valuable his time. It requires no argument to sell Chase & Sanborn's Coffees, therefore you save his time and you save your money.

CHASE & SANBORN

The Importers, Montreal

We are adding customers from the Grocery trade all the time —and losing none. Such is the satisfaction they and their customers find in

**PERFECTION
CREAM
SODAS**

We want **every** Grocer to sell them.

Haven't **You** an order?

**THE Mooney
Biscuit & Candy
Company,**

LIMITED,

Stratford, - Canada.

kept under control; if curl-leaf, yellows, rot, spot, mildew do not cause too much injury; if we have seasonable rains; if we have no untimely frosts nor hail nor storms, then we can promise a most excellent crop of fruit.

COMPANIES INCORPORATED.

THE Napanee Canning Co., Napanee, have been incorporated with share capital of \$100,000, to deal in fruits, vegetables, jams, etc. Provisional directors: W. A. Carson, J. E. Caldwell and J. Carson, all of Belleville, and J. A. Symington and T. Symington, of Napanee.

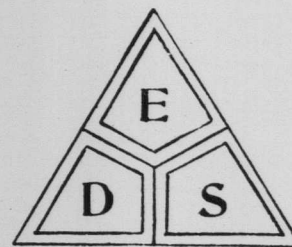
The Alvinston Canning Co., Alvinston, have been incorporated with a share capital of \$40,000, to carry on a general canning business. Provisional directors: D. H. Newcombe, A. E. Ketch and T. A. G. Gordon, all of Alvinston.

The Pineo-Dowson Co., Montreal, have been incorporated with a share capital of \$100,000, to carry on a general importing business. Provisional directors: R. P. Pineo, C. K. Dowson, R. G. Sharp, all of Westmount, and G. A. Pattison, W. J. Rafferty, both of Montreal.

The Canadian Scale Co., Montreal, have been incorporated with share capital of \$20,000, to carry on the business of manufacturing scales and all kinds of weighing machines. Provisional directors: C. A. Backer and R. Osgood, of Boston, and L. A. Wheeler, G. D. Fyfe, and J. A. Ewing, of Montreal.

Carey & Co., Winnipeg, have been incorporated with share capital of \$10,000, to carry on a general mercantile business. Provisional directors: J. E. Dwane, J. P. Taylor, T. G. Wells, H. E. Moles, F. H. Hewitt, all of Montreal.

The North American Merchandise Co., Montreal, have been incorporated with share capital of \$20,000, to carry on a general mercantile business. Provisional directors: G. H. Semple, A. C. Calder, W. D. Garland, A. W. G. Macalister, and J. H. Bouvin, all of Montreal.



Believe Us

We have a grade of Jams, Jellies, and Sealed Fruits in glass —the

**E. D. S.
BRAND**

—that is better than the ordinary Canadian-made article. We compete with the best British makes — successfully, for our prices are less.

We send you a Price List on request.

**E. D. SMITH'S
FRUIT FARMS
WINONA, - - ONT.**

COWAN'S COCOA Maple Leaf Label
Our Trade Mark

**COWAN'S CHOCOLATE, CAKE ICINGS,
CREAM BARS,
and COWAN'S famous MILK CHOCOLATE**
are absolutely pure goods.

THE COWAN CO., LIMITED, TORONTO

CANADA: No better Country

MOTT'S: No better Chocolate

MOTT'S DIAMOND CHOCOLATE

DIAMOND EIGHTS

give the biggest profit to the
RETAILER

ELITE

gives all the profit a line of its
character will stand.


BOTH

give satisfaction to the consumer.

John P. Mott & Co.
HALIFAX, N.S.

SELLING AGENTS:
J. A. TAYLOR MONTR. AL. R. S. McINDOE TORONTO JOS. E. HUXLEY WINNIPEG.

STEWART'S



CHOCOLATES

A. J. STEWART LIMITED M^NF^RS.
TORONTO.

Push Plunger way in until it springs back

BODE'S GUM
Fresh Fruit Flavors

ONE CENT

BODE'S

Pat. Applied For

About These Slot Machines

Most of the jobbers are ready to supply you with a **Little Bode's Gum Slot Machine** with 1,000 pieces, or \$10.00 worth of gum at retail and this machine all for only \$8.00. If you find that your jobber will not or cannot deliver these machines to you, send your order direct to

The Little Bode's Slot Machine Co.

where it will receive prompt attention. Remember gum for refilling these machines will **cost 65 cents for 100 pieces.**

Order one at once through your **Jobber, or direct** through

The Little Bode's Slot Machine Co., 28 & 30 St. George St., MONTREAL.

Always in Season

but never more
so than in the
Spring when the
appetite fails and
has to be coaxed
with the most
tempting viands.

Then a plate
of fresh, crisp
flaky

Orange Meat

is relished when
all else palls.

Easy to sell.
Easier to sell
again.

Orange Meat
stimulates trade
as well as
appetites.

The Frontenac Cereal Co.

Limited.

KINGSTON, Ont.

Flour and Cereal Foods

Grain Crop Report.

ADDITIONAL reports of unfavorable crop conditions have been received from Ontario points during the week, but it is expected that the result of the snow and rain storms a week ago and the subsequent warm weather will soon be apparent, when more cheerful advices are looked for from country correspondents.

Latest C.P.R. reports from Manitoba and the West show that at many points along the main line seeding operations are almost completed. This applies more particularly to the Broadview section, where the majority of the stations report 90 per cent. of the work done. Taking the country as a whole, the average is high; the general feeling is hopeful and with sufficient rain there should be a good crop as the seed is in early enough and the land in good shape. The wheat acreage in Manitoba and the Territories this year will be considerably over 4,000,000 bush.

The recent sharp decline in Manitoba and Ontario wheat has induced export business in Manitoba grain on a more liberal scale and several large shipments are going forward by the first boats sailing from Montreal. The Canadian export trade in flour is limited to some fair-sized consignments to South Africa. This trade bids fair to increase to much larger dimensions as the quality of Canadian flour is well liked there and competes successfully with the United States product.

Export Possibilities.

THE Earl of Minto, late Governor-General of Canada, recently delivered a speech in England, in which he referred to the immense area of fertile land available in the Canadian Northwest for the growing of wheat. In Manitoba and three provisional territories there were 171,000,000 acres suitable for cultivation, while in Alaska and Mackenzie there were 155,000,000 and 340,000,000 acres of land respectively, where considerable quantities of wheat had already been grown. Supposing that the 171,000,000 acres were under wheat, the total wheat crop would be 855,000,000 bushels annually, making Canada much the largest wheat-producing country in the world.

This showing, says Bradstreet's, is on much the same lines as that of Mr. George Johnson about a year ago, in answer to some remarks by the London

Statist, which apparently did not take a very sanguine view of the possibility of Canada's supplying a good share of the British consumption of wheat. Mr. Johnson showed from diagrams that Canada had enough wheat land to supply all Great Britain's needs and still leave untouched the greater part of its immense area. Coincidentally with the publication of Lord Minto's remarks comes the report from Winnipeg that a great combination proposes erecting elevators in the Canadian Northwest to store wheat, the plan being to ship the wheat to England, to be made into flour there.

Assuming that Canada does develop this immense wheat business, there is, of course, to be kept in mind the fact that the Canadian may not be long satisfied to ship his wheat in the form of grain, but may, in fact, do as has been done this season by some Canadian mills; that is, ship the wheat in the form of flour. This will, of course, become increasingly possible as the new country fills up and an outlet for the by-products of flour milling is offered. It would seem, in fact, as if the history of the United States would be repeated in the case of Canada, and the formerly large export of wheat in the form of grain would be diverted to that in the form of flour. This, of course, lies in the future, and it is, perhaps, well to remember that the United States is not yet obsolete as a wheat exporter, as argued by some observers. Despite the fact that the crops for three years have been short, that foreign wheat has been relatively cheap, and our own wheat has sold at almost prohibitive prices, the exports from the United States of domestic wheat and flour were equivalent to 33,659,960 bushels. Given a crop of 748,000,000 bushels, an amount equal to that gathered in 1901, and 200,000,000 bushels larger than that of 1904, it would seem possible that a good share of that country's export trade in wheat and flour would be regained. It seems reasonable, in fact, to expect that with present crop prospects the United States will contribute largely to the world's breadstuffs supply in 1905-06; if not in the form of wheat, then in the form of flour, which allows of the American miller getting a profit from the wheat, which some years ago went abroad largely in the form of grain.

E. C. Merkley, North Williamsburg, is about to launch into the flour and feed business.

A Grocer's Bank Account

HOW TO SWELL IT.

INCREASE your business by selling a better quality of flour.

INCREASE your PROFITS by handling our celebrated FIVE STARS and THREE STARS flours.

They give MORE and BETTER bread than any other.

The loaf will have the genuine MANITOBA FLAVOR.

We have the most MODERN MILL in CANADA and practical and experienced HARD WHEAT MILLERS.

Selected, Government-inspected Manitoba Wheat.

Capacity 1,200 bbls. per day.

Delivered prices on application.

Lake Huron and Manitoba Milling Co.

LIMITED

GODERICH, ONTARIO.

(ur ad. in last issue has been appreciated by a number of grocers. Orders for

GRIMM'S PURE MAPLE SYRUP

are coming in finely. Every buyer is bound to be satisfied—that is, if he wants only PURE MAPLE SYRUP.

PUT UP IN HALF-GALLON AND ONE-GALLON TINS.

SEND FOR SAMPLE LOT.

THE GRIMM MFG. CO.

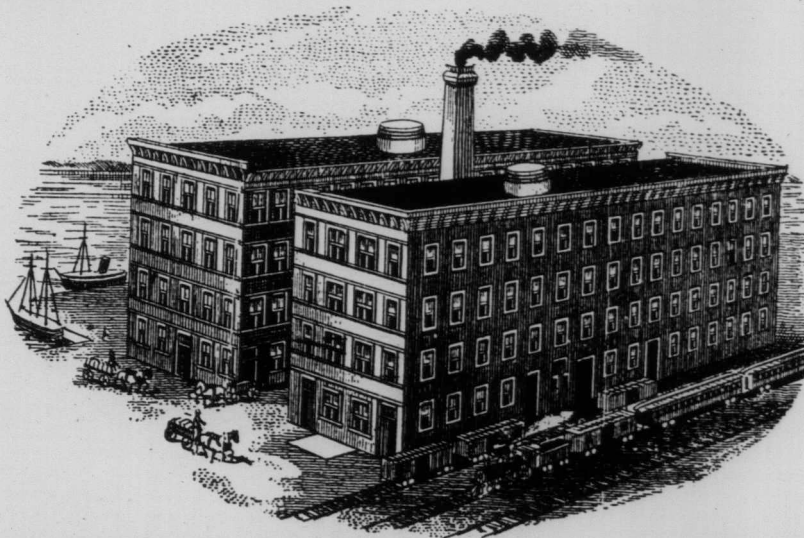
Manufacturers of Champion Maple Sugar Evaporator and Maple Sugar Makers' Supplies

MONTREAL

We

beg to call the attention of the trade to the fact that we have the most modern machinery for manufacturing the following goods :

*Rolled Oats
Gran. Wheat
Gold Dust
Family Oatmeal
Ground Wheat
Sd. and Gr.
Oatmeal*



*Pot and Pearl
Barley
Ground Oats
Flaked Wheat
Split Peas
Pea Meal
Ground Corn
All kinds
of Feed*

Consequently the goods are the best in the market.

PHONE, WIRE OR WRITE US
FOR QUOTATIONS.

PROMPT DELIVERY IN MIXED CAR LOTS
OR OTHERWISE.

LETTER ORDERS
A SPECIALTY.

WM. McCANN MILLING CO., OFFICE and MILLS
FOOT JARVIS STREET Toronto

Tobaccos, Cigars, and Smokers' Accessories

A DEPARTMENT FOR
RETAIL MERCHANTS.

Keep the Stock Fresh.

OF first importance to the success of a tobacco department is the proper keeping of the stock. This applies not only to the care of the tobacco, but of the fixtures and accessories to an equal degree. The cigars should be kept in good condition by a proper amount of moisture. This may be supplied by a sponge kept moistened and left in the case. It may be thought that this is an unnecessary piece of advice, and the advisability of such treatment of the tobacco is so patent to every dealer that there should be no need to mention it. The fact remains that many dealers do neglect this very obvious means of keeping their stock in good condition. Many a man has put a sponge into his cigar case only to let it shrivel up with dryness for the lack of a minute's care. Do not let this occur in your tobacco department.

Another point which deserves attention is the care of the fixtures. Let the tobacco case, the woodwork and glass, be kept polished and clean. It adds greatly to a man's desire for cigars or tobacco if the smoking material is put up in an appetising way. Make it as easy and pleasant as possible for a man to make his purchases. The increased revenue from the tobacco sales, which will follow a systematic care of this department, will amply repay any trouble which is taken.

A Sovereign Remedy.

AN exchange recounts an incident, the nature of which gives evidence that there is something recommendable in the habit of smoking for the business man, however much some are wont to condemn the practice. I was calling at the home of an old-time friend a few days ago, and was greatly surprised when I saw the head of the house, who is one of the leading physicians of this city, quietly smoking a finely flavored Havana. In all the years I had known him it was the first time I had seen him smoke, and naturally expressed my surprise. He informed me that it was but a recent habit he had formed, and that his greatest regret was that he did not take it up many months before he did. He stated that owing to the immense practice he has and the irregular hours he has to

keep thereby, that he had reached that stage when sleep was a stranger to him, and that he felt himself on the verge of a complete collapse. He spoke to a brother physician about how he felt, who advised him to try smoking, making it a practice not to allow his thoughts to dwell on anything pertaining to his practice, but to turn his mind away from cares, even from the topics in the newspapers during the time he was smoking. He advised that he should smoke his first cigar just a half hour or so before retiring. He ridiculed the advice at first, as he had dropped smoking thirty-five years ago, and pictured the joshing he would receive from his wife and daughter. However, when he returned home he was handed a neatly wrapped package, and upon opening the same discovered a box of extra fine quality cigars. He was greatly amused at his friend's earnestness in having him follow his advice, which, of course, he had to explain to his wife. Contrary to his expectations, she thought it quite sensible, and that evening immediately after his dinner she insisted on his trying the experiment. Whilst he greatly enjoyed the cigar, of course, still he could hardly say that the first trial was sufficient to prove the value of his

friend's suggestion. However, he continued the practice, and in a week's time he noticed the good effect it had worked upon him. He now smokes at an average of four cigars a day. When smoking two of these cigars he endeavors to follow the advice given him of diverting his thoughts as much as possible from their usual train, that is when he smokes after his noonday meal and the other a half hour or so before retiring, and the result has been most satisfactory. He finds that he feels greatly rested in mind after having enjoyed his dinner cigar, and better able to think on the many questions that are brought to his attention. Besides that, he finds that he can sleep quite soundly now when retiring, something that he had been unable to do for many months previous to his following his friend's advice. Let anyone who doubts the veracity of this statement give it a trial, if he does not believe in smoking and suffers from nervousness or similar ailments.

Socialist Agitation.

The tobacco trade in Australia is greatly worked up over the efforts of the Socialists, who seek to turn the tobacco industry into a Government monopoly.

All First-Class Grocers

Handle

OLD CHUM

Cut Plug Smoking Tobacco

It's a Trade Bringer.

If You Could Buy Shoes

on the same terms as you could Cigars—that is, our Cigars—you'd think it an easy thing to do business. Think of it! We offer to take back at the end of three months any unsold stock and return your money cheerfully. What shoe dealer would make such an offer? And what other Cigar-maker makes you an offer such as ours? We could'nt make this offer unless our Cigars were *dead right*.

Now, won't you send us an order for 1000—assorted as you please, express paid—on these terms? Include, we advise, **PEBBLE** for a 5-center and **PHARAOH** for a 10-center.

J. BRUCE PAYNE, LIMITED, Makers, Granby, Que.

Letters to Tom, the Grocer.— No. VII.

HAMILTON, May 5, 1905

Dear Tom:

Stick to your business. Don't be dabbling in outside things. If you prefer another business to dealing in groceries, sell out. Be a **good**, whole-hearted grocer, not a half-hearted, impatient one. We heard the other day that you were putting some money in a manufacturing business in your town. Be careful. Your competitors who put their money back in their business may outdistance you before long.

We are glad to learn that the sales of **T. & B.** Smoking Tobacco are growing. The 10c. size is certainly a big favorite.

Yours truly,

GEO. E. TUCKETT & SON CO., LIMITED.

Per J.

Almost the entire issue of the last number of the Australian Tobacco Journal is devoted to this question. It points out very clearly the deficiencies of Regie tobacco monopolies.

Contributions of Smokers

Tobacco has a great deal to do with the governmental affairs of the world. The French treasury report of the tobacco monopoly for 1904 shows a clear profit of \$71,000,000. The Government receipts from tobacco tax in Great Britain last year were \$60,000,000. In the United States the Government collects \$45,000,000 from tobacco in internal revenue taxes. In Italy tobacco selling is a Government monopoly, and will yield

a net profit this year of \$45,000,000, and Austria-Hungary expects to collect about the same amount

The Geo. E. Tuckett & Son Co., Hamilton, are shipping a car load of tobacco to the Yukon.

CLAY PIPES

THE BEST MADE ARE
McDOUGALL'S

Insist upon this make.

D. McDOUGALL & CO., Glasgow,
Scotland.

SWEET CAPORAL



CIGARETTES

STANDARD
OF THE
WORLD

Sold by all Leading Wholesale Houses.

Plain, Profitable Talks—No. 1

Grocers are daily learning the profit possibilities of a cigar department. It is a good thing which must be pushed intelligently. Many things are essential and in this series of talks we will direct attention to many of the requisites.

"ROYAL SPORT" for a 10-center, "HOGEN-MOGEN" for a 5-center, supply the foundation—the right ammunition. Unapproachable in quality and judiciously advertised to consumers.

Our co-operative proposition is yours for the asking.

The Sherbrooke Cigar Co.
Sherbrooke, P.Q.

The race for Wealth

is legitimate. Every ounce of goods you sell bears in it, or should, an element of profit. Given goods of the proper quality, the matter of price is highly important. Work in your own interests rather than for those of any manufacturer. That hits us, but when your interests lie in the direction of our product we are not afraid to say what we have said.

McAlpin's Tobaccos

both Smoking and Chewing should have a large place in the grocer's sales—that is, if he is to be a successful competitor in

The race for Wealth

FREIGHTS AND CHARTERS

SCHEDULE freight rates have changed only slightly. Ocean steamers have been delayed in arrival owing to excessive ice in the gulf, and the old rates established April 15 will hold for the second week in May. The harbors of Canada are all alive now and the upper lakes are dotted with various kinds of craft. The first steamer of the Montreal and Lake Superior line, the Pellatt, is on her way to Lake Superior, and the other boat, the Lake Michigan, is regularly engaged now be-

ing these products to the markets of Manitoba and the Territories. If necessary special trains will be run similar to those which carry fruit and vegetable products between California and New England, so that the surplus of British Columbia's orchards and gardens may find a market.

Deliveries of 12 cars a day of 10,000 tons of steel rails have begun to move on the I.C.R. They are being brought to Montreal from the Soo works by the C.P.R. and turned over to the I.C.R.

CHANGED HEADQUARTERS.

C. M. Bernard, agent for Bernard & Co., tea merchants, Yokohama, Japan, has changed his headquarters from Chicago to 58 Congress street, Detroit, on account of the latter city being more convenient for American and Canadian business.

The Japan market may open at any moment although there is no definite news as yet. Shipments of Japan tea to Canada and the United States to

BERTH QUOTATIONS—Montreal.

Description.	Liverpool.	London.	Glasgow.	Bristol.	Belfast.	Leith.	Aberdeen.	Dublin.	Manchester.	Antwerp.	Havre.
Lard, Beef, Pork, Tallow, Grease and Oleo in tierces, barrels or half-barrels	*13¼c	13 1¼	15 9	15	15 6	17 6	17 6	16 6	10 6	12 6	17 6
Bacon and Hams, Boxed Meats, Cases of Meat, and Lard in boxes and cases	*13¼c	13 1¼	15 9	15	15 6	17 6	17 6	16 6	10 6	15	17 6
Canned Meats	*13¼c	13 1¼	15 9	15	15 6	17 6	17 6	16 6	10 6	15	17 6
Canned Goods (gallon apples, fruit, soups, vegetables, etc.)		13 1¼	13 1½	†15	†15 6	15	15	†16 6		†12 6	15
Oil, lubricating and other; also Wax; in barrels	10 6	12 6	15 9	15					10 6	12 6	
Oil-cake, Cottonseed Cake, Flour, Oatmeal, Cornmeal, Split-peas											
Starch, and Grape Sugar, in bags	6 6	7	7	*9c	10 6	10	11 3	11	7 6	*9c	11 3
Rolled Oats, Dog Flour, Flour Middlings, in bags	7 9	8	9 4½	10	10 6	12 6	14 3	17 6	8 9	10	
Rolled Oats and other Cereals, papered, in cases		10	10 6	†15						†15	
Glucose and Syrup, in barrels	8 9	12 6	12 6	10	20			22 6	8 9	10	
Cheese, in boxes; also Condensed Milk	20	25	26 3	25	25	30			20	25	
Butter, in cases and kegs; Cheese in crocks, boxed	25	30	31 6	30	30	35			25	30	
Seeds, Timothy and Clover, in bags	12 6	15	15	12 6				20	12 6	12 6	
" Beans and Peas, in bags	10 6	10 6	10 6	10 6	20			17 6	10 6	10 6	12 6
Apples, Flour and Meal, in barrels	2 6	2 6	3	2 6					2 6	2 6	
" and other Green Fruit, in boxes	12 6	15 9	15 9	15				17 6	12 6	15	
" Evaporated, in barrels or boxes	7 6	10	10 6	10	17 6				7 6	10	
" Prunes and other dried fruit, in boxes	15	20	21	20					15	20	
Eggs, in cases or barrels	12 6	15 9	15 9	15					12 6	12 6	

These rates are for general information only, and are subject to change at any time without notice; it is therefore important that all contracts must be reported by wire and confirmation obtained before closing with shippers, and unless specifically stated to be prompt shipment, or shipped within ten days after date of contract from the west.

The above rates are exchanged on basis of \$4.80 to £1 Stg., excepting that when freight is prepaid, the ocean proportion of the through rate must be collected on basis of \$4.86 to the pound sterling.

If freight is offered other than specified above, on which steamship connections are accustomed to quote a weight or measurement rate at their option, prompt replies will be facilitated by giving, when applying for rate, the relative weight and measurement of the merchandise.

It is understood that when reporting Sack Flour engagements, a carload is considered 28,000 lbs.

It is also important that shipper's name be given for every engagement made.

* Rates quoted in cents are per 100 lbs.

† Per 2240 lbs.

No Primage via Montreal.

tween Toronto, Hamilton, and intermediate ports.

The steamer Alexandria is again on duty, and has been covering the St. Lawrence and Bay of Quinte ports during the week.

There has been such a pronounced increase in the fruit and vegetable growing of British Columbia during the last two years that the C.P.R. has decided to greatly improve facilities for transport-

Lake and river freights remain stationary and a large quantity of corn has been booked from Chicago to Buffalo at 1¼c. per bush. Rates from Fort William by all water route are quoted at 7c. including insurance. Corn from Chicago to Montreal through is quoted at 4c.

Little has been doing in ocean freights and the card rates hold. The first fruit boat is at hand, and her cargo will be disposed of in Montreal.

March 31 were 41,733,728 lbs., as against 15,128,042 lbs. for the same period a year ago, a decrease of 3,394,314 lbs.

SALE OF BEET SUGAR PLANT.

The Warton Beet Sugar Manufacturing Co.'s plant and premises are to be sold by auction on Friday, May 19, at 68 King street east, Toronto.

WALL PAPER

WALL PAPER SALESMANSHIP.

THE correct selling of wall paper requires much skill in the salesman. The customer should not be allowed perfect freedom of choice. It is the part of the salesman to suggest correct patterns. He should select a few designs which would be suitable to the room to be papered, and submit these to the customer. In this way the client is sure of having an artistic room and still has the utmost range of choice consistent with this.

There are one or two points which should be kept in mind in selecting wall paper. It should be constantly remembered that the paper is a part of the whole interior decoration. If this were only considered there would be much less of the inartistic contrasts and ostentation that are seen so frequently. In some rooms each individual piece of furniture and ornamentation seems crying out for recognition. Such a room is badly furnished even though every article in it is a masterpiece of art. The artistic room is the one in which the paper, the carpet, the furniture, all go to make up some ensemble effect. In the latter case, the room will attract attention as being harmonious. The individual articles will then be in best taste when they are satisfied with this subsidiary position and do not lay claim to being all-sufficient in themselves.

In pursuance of this general principle, wall paper should not be too obtrusive. This does not exclude richness of coloring and luxuriance of pattern. It merely means that the paper should be chosen so as to conform to the general idea of the room. For instance, if there are to be pictures in the room, there should be no decided pattern to the paper. Otherwise the background which the pictures need would be lacking. Generally speaking, floral designs should be conventional. This is a characteristic of the present season's patterns, as elaborate foliage and flowers are much in evidence. Moreover, a room with heavy furniture should not have a light, delicate paper.

The shape of the room often regulates the kind of paper which should be used. If the desire is to give the effect of a low ceiling, a wide border or frieze should be used. So a wide or a narrow pattern influences the appearance. These are points which should be carefully watched in choosing a paper. The salesman should have the general points of the room well in hand and make his recommendations accordingly. By doing so he will have no complaints after the room has been decorated, as is almost sure to be the case where the customer is permitted to choose an unsuitable pattern. Good salesmanship consists in more than selling goods. Giving satisfaction to the buyer is a necessary qualification. This will be found in the great majority of cases to follow the sale of the correct thing at all costs.

SPRING SALES.

THE Spring sales in wall paper have been fully up to expectations. In some parts of the country weather conditions were somewhat unpropitious, but on the average the season was fair from this standpoint. The manufacturers report a good activity in repeat orders, and this is a positive sign of the general healthiness of the trade. The manufacturers appear to have gauged the popular fancy with great skill; as the repeat orders have not been confined to one class of paper in particular, but

WALL PAPERS

Don't let orders slip by you this month because you have not some special line that's called for.

SEND FOR SAMPLES—GET THE GOODS—
AND MAKE THE PROFITS—

GOODS SHIPPED SAME DAY ORDER
RECEIVED.

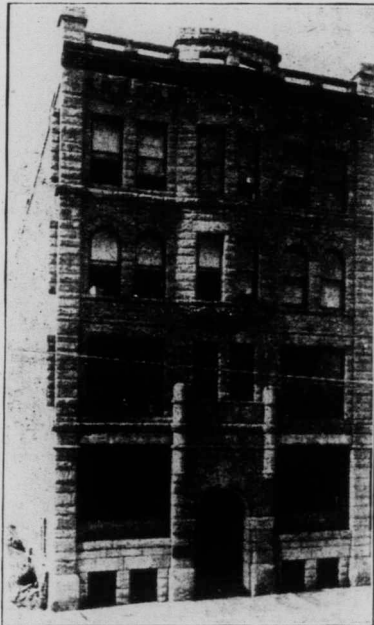
**STAUNTONS
LIMITED
TORONTO**

have been distributed over the whole range. This is a good condition to have, both from the manufacturers' standpoint and from that of the retailer. It protects both from having to keep on hand a large and varied stock of undesirable papers, while having to re-order one or two outstanding patterns.

UPHOLSTERY ACCESSORIES.

THERE are many articles that have a place in the stock of the upholstery department that do not have a fair show. Take screens, for instance. They add a touch of elegance to any home and should meet with much more extended use. They are exhibited with more or less prominence, but in very many cases the suggestive touch that brings order is lacking. This the partial furnishing of an apartment or the suggestive price placard should remedy. The point to the customer is, "How would it look in the home, and what does it cost?" Price is a big factor in the trade of people of moderate means, and figures should be liberally quoted. When a timid woman is buying dress goods and timidly skirts the fringe of the upholstery department, she does not stop to make inquiries unless she means to buy. The department should be alive with neat and tasteful signs, which are ornamental rather than otherwise, telling visitors all about things of which they know but little. Buyers know better than anyone else that sales of upholstery goods must be forced in a way, or the results don't come. Every department should become headquarters, through advertising or otherwise, for the house furnishing customer—a bureau of information, in other words, where it is understood that visitors can come and look around at will, find something worth seeing, and get plenty of ideas to make their homes beautiful.—Exchange.

WM. BRAID & COMPANY



VANCOUVER, B. C.

TEA AND COFFEE IMPORTERS

The Big Tea and Coffee House of the Great West

We are the largest importers of Teas, Coffees and Spices in the Canadian North-West. We deal in them exclusively, therefore are in a position to take care of your smallest orders or handle your largest ones—Satisfaction guaranteed.

Write us for samples and quotations.

Quotations for Proprietary Articles.

Quotations on staple articles, prepared by our own staff, will be found in the market reports in the centre of the paper. The following are prices of proprietary articles which are supplied by the manufacturers or their agents. For charges for inserting quotations in this department apply to Advertising Manager, THE CANADIAN GROCER, at our nearest office.

May 4, 1905.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy.

Baking Powder.

Ammonia Powder—	
Bee brand, 48 5c. pkgs., per case	\$1 75
" " 27 10c. pkgs., " "	2 00
" " 10 25c. pkgs., " "	1 75
Cook's Friend—	Per doz.
Size 1, in 2 and 4 doz. boxes	\$2 40
" " 10, in 4 doz. boxes	2 10
" " 2, in 6 " "	0 80
" " 12, in 6 " "	0 70
" " 3, in 4 " "	0 45
Pound tins, 2 doz. in case	3 00
12-oz. tins, " "	2 40
5-lb. " "	14 00

W. H. GILLARD & CO.

Diamond—	
1-lb. tins, 2 doz. in case	\$2 00
" " 1-lb. tins, 3 " "	1 25
" " 1-lb. tins, 4 " "	0 75

IMPERIAL BAKING POWDER.

Cases.	Sizes.	Per doz.
4 doz.	10c.	\$0 85
3 doz.	6-oz.	1 75
1 doz.	12-oz.	3 50
3 doz.	12-oz.	3 40
1 doz.	2 1/2 lb.	10 50
1 doz.	5 lb.	19 75

JERSEY OREAM BAKING POWDER.

Size, 5 doz. in case	\$0 40
" " 4 " " "	0 75
" " 3 " " "	1 25
" " 2 " " "	2 25

OCEAN MILLS.

Ocean Baking Powder, 1 lb., 4 doz.	\$ 45
Ocean Baking Powder, 1 lb., 5 doz.	90
Ocean Baking Powder, 1 lb., 3 doz.	1 25
Ocean Borax, 1-lb. packages, 4 doz.	40
Ocean Cornstarch, 40 pks. in a case.	78

Freight paid, 5 p.c. 30 days.

MAGIC BAKING POWDER.



Cases.	Sizes.	Per doz.
6 doz.	5c.	\$0 40
4 " "	4-oz.	0 60
4 " "	6 " "	0 75
4 " "	8 " "	0 95
2 " "	12 " "	1 40
2 " "	16 " "	1 45
1 " "	16 " "	1 70
1 " "	2 1/2 lb.	4 10
1 " "	5 " "	7 30
2 " "	6 oz.	Per case
1 " "	12 " "	\$4 55
1 " "	16 " "	"

ROYAL BAKING POWDER CO.

Sizes.	Per Doz.
Royal—Dime	\$1 00
" " 1 lb.	1 60
" " 6 oz.	2 25
" " 1 lb.	2 90
" " 12 oz.	4 50
" " 1 lb.	5 75
" " 3 lb.	15 50
" " 5 lb.	25 50

"VIENNA" BAKING POWDER.

1-lb. tins, 4 doz. in box	\$2 25
1-lb. tins, 4 doz. in box	1 25
1-lb. tins, 4 doz. in box	75

"BEE" BRAND BAKING POWDER.

"Bee" brand, 48 6 oz. tins	\$3 50
" " 36 10 " "	4 00
" " 24 16 " "	4 50
"Beaver" brand, 24-16 pkgs.	4 80



EAGLE BAKING POWDER

Cases of 48-5c. tins	\$0 45
" " 48-10c. tins	0 75
" " 24-25c. tins	2 25
" " 48-25c. tins	2 25

Blue.

Keen's Oxford, per lb.	\$0 17
In 10-box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16
Gillett's Mammoth, 1/2 gross box	2 00
Nixey's "Cervus," 1/2 gross box	1 15
" " in bags, per gross	1 25
" " in pepper boxes, according to size	0 02 0 10

Black Lead.

Reckitt's, per box	\$1 15
Box contains either 1 gross, 1 oz. size;	
1/2 gross, 2 oz., or 1/4 gross, 4 oz.	



JAMES DOME BLACK LEAD.

Per gross	
6a size	\$3 40
2a size	2 60

BORAX.

Bee brand, 5 oz., cases, 60 pkgs.	2 25
" " 10 oz., cases, 48 " "	3 25
" " 16 oz., cases, 48 " "	4 25

EAGLE BORAX.

Cases of 5-doz. 5c. packages	Per doz. \$0 45
" " 5-doz. 10c. " "	0 90

Boeck's Brooms.

Bamboo Handles, A, 4 strings	\$4 50
" " B, 4 " "	4 30
" " C, 4 strings	3 95
" " D, 4 " "	3 70
" " F, 4 " "	3 40
" " G, 3 " "	3 10
" " I, 3 " "	2 70

Cereals.

Wheat OS, 2-lb. pkgs., per pkg	0 08
" " 7-lb. cotton bags, per bag	0 13 1/2

Chocolates and Cocoas.

THE COWAN CO., LIMITED.	
Cocoa—	
Hygienic, 1-lb. tins	per doz. \$6 75
" " 1-lb. tins	3 60
" " 1-lb. tins	2 00
" " fancy tins	0 85
" " 5-lb. tins, for soda water fountains, restaurants, etc., per lb.	6 50
Perfection, 1-lb. tins, per doz.	1 40
Cocoa Essence, sweet, 1-lb. tins, doz.	1 25

Chocolate—	
Queen's Dessert, 1/2's and 1/4's	per lb. \$0 40
" " 6's	0 42
Mexican Vanilla, 1/2's and 1/4's	0 35
Royal Navy Rock, " "	0 30
Diamond, " "	0 25
" " 8's	0 28

Icings for cake—	
Chocolate, pink, lemon color, lbs.	per doz. \$1 75
Orange, white and almond, 1-lb.	1 00

Confections—	
Cream bars, large boxes	per doz. \$2 25
" " small " "	1 35
Chocolate ginger, lbs.	3 75
" " 1-lb.	2 25
" " wafers, 1-lb. boxes	2 25
" " 1-lb. boxes	1 30



"The best business man is the one who learns wisdom from his own mistakes."

If you have made the mistake of not keeping

Paterson's Camp Coffee Essence

Learn wisdom—and learn it as soon as possible—you may have a call for Paterson's any time, as it is a fast seller, and then it looks so bad to be "just out."

ROSE & LAFLAMME, MONTREAL.
AGENTS.

IT'S VERY GOOD

BATGER'S

STRAWBERRY JAM

Is made from the finest Kent Strawberries; great care being taken to keep the Fruit Whole.

The result is a jam that not only looks well and sells fast, but is really Delicious.

Put up in a very attractive new style square jar. 4 dozen to a case. Well packed, no breakage.

Order a case of your Jobber, or

ROSE & LAFLAMME, - Montreal

Chocolate—	FRY'S.	per lb.	Breakfast cocoa, 1/2, 1 and 5-lb tins	Per lb.
Caracas, 1/2s, 6-lb. boxes		\$0 42	Cracked cocoa, 1/2-lb. pkgs., 12-lb. boxes	0 33
Vanilla, 1/2s		0 42	Caracas sweet chocolate, 6-lb. boxes	0 37
"Gold Medal," sweet, 1/2s, 6-lb. boxes		0 29	Caracas tablets, 100 bundles, tied 5s,	3 00
Pure, unsweetened, 1/2s, 6-lb. boxes		0 42	per box	
Fry's "Diamond," 1/2s, 14-lb. boxes		0 24	Soluble chocolate (hot or cold soda)	0 42
Fry's "Monogram," 1/2s, 14-lb. boxes		0 24	1-lb. cans	1 56
Cocoa—		Per doz.	Vanilla chocolate wafers, 48 to box,	
Concentrated, 1/2s, 1 doz. in box		2 40	per box	1 56
" " " " " "		4 50	The above quotations are f.o.b. Montreal.	
" " " " " "		8 25		
Homeopathic, 1/2s, 14-lb. boxes		0 37		
Epps's Cocoa, case of 14 lb., per lb.		0 35		
Smaller quantities		0 37		
BENSCHOFF'S COCOA				
A. F. MacLaren, Imperial Cheese Co., Limited, Agents, Toronto.				
1 lb tins, 4 1/2 doz. to case		per doz., \$ 90		
1 " " 4 " " " "		2 40		
1 " " 2 " " " "		4 75		
1 " " 1 " " " "		9 00		
JOHN P. MOTT & CO.'S.				
R. S. McIndoe, Agent, Toronto.				



Mott's Broma	Per lb.	\$0 30
Mott's Prepared Cocoa, 1/2s and 1/4s boxes		0 28
Mott's Breakfast Cocoa, 1/2s in boxes		0 40
Mott's No. 1 Chocolate		0 30
Mott's Breakfast Chocolate		0 28
Mott's Caracas Chocolate		0 40
Mott's Diamond Chocolate		0 23
Mott's Navy Chocolate, 1/2s in boxes		0 27
Mott's Cocoa Nibbles		0 35
Mott's Cocoa Shells		0 05
Vanilla Sticks, per gross		1 00
Mott's Confectionery Chocolate	0 21	0 32
Mott's Sweet Chocolate Liquors	0 20	0 36

WALTER BAKER & CO. LIMITED.		
Premium No. 1 chocolate, 12-lb. boxes	Per lb.	\$0 35
Vanilla chocolate, 6-lb. boxes		0 47
German sweet, 6-lb. boxes		0 26

WALTER M. LOWNEY CO.				
Canadian Branch 530 St. Paul St. Montreal.				
Per lb.				
12-lb. boxes, 6 boxes in case, 1-lb. tins	40c.			
6-lb. boxes, 12 boxes in case, 1/2-lb. tins	40c.			
12-lb. boxes, 6 boxes in case, 1-lb. tins	40c.			
6-lb. boxes, 12 boxes in case, 1/2-lb. tins	42c.			
6-lb. boxes, 12 boxes in case, 1-1/2-lb. tins	44c.			
Sweet chocolate powder—				
6-lb. boxes, 12 boxes in case, 1/2-lb. tins	32c.			
6-lb. boxes, 12 boxes in case, 1-lb. tins	34c.			
Premium chocolate—				
6-lb. boxes, 12 boxes in case, 1/2-lb. pkgs.	33c.			
12-lb. boxes, 6 boxes in case, 1-lb. pkgs.	33c.			
6-lb. boxes, 12 boxes in case, 1-lb. pkgs.	35c.			
12-lb. boxes, 6 boxes in case, 1-lb. pkgs.	35c.			
Medallion sweet chocolate—				
3-lb. boxes, 24 boxes in case, 1-lb. pkgs.	44c.			
6-lb. boxes, 12 boxes in case, 1-lb. pkgs.	44c.			
Milk chocolate—				
3-lb. boxes, 24 boxes in case, 1-lb. pkgs.	35c.			
6-lb. boxes, 12 boxes in case, 1-lb. pkgs.	35c.			
Vanilla sweet chocolate—				
3-lb. boxes, 24 boxes in case, 1-lb. pkgs.	32c.			
6-lb. boxes, 12 boxes in case, 1-lb. pkgs.	32c.			
Tid-Bit chocolate—				
6-lb. boxes, 12 boxes in case, 1/2-lb. pkgs.	30c.			
12-lb. boxes, 6 boxes in case, 1-lb. pkgs.	30c.			
Diamond sweet chocolate—				
6-lb. boxes, 12 boxes in case, 1-lb. pkgs.	23c.			
12-lb. boxes, 6 boxes in case, 1-lb. pkgs.	23c.			

Condensed Milk.		
Anchor " brand, cases 4 doz., per case	\$5 00	
evap. cream, cp. 4d.	4 65	
Borden's Condensed Milk Co.		
Eagle " brand	\$1 50	
Gold Seal " brand	1 30	
Peerless " brand evaporated cream	1 20	



TRURO CONDENSED MILK & CANNING CO., LIMITED.
"Jersey" brand evaporated cream per case (4 doz.) \$4 65
"Reindeer" brand per case doz) 5 60



Coffee.	
"Bee" brand, 1 lb. tins, cases, 30 tins	9 00
" " " " 2 lb. tins, cases, 15 tins	8 70
"Beaver" coffee, 24-1 lb. pkgs.	4 80
"Sun" brand, 25 and 50 lb. tins—	
Gem, roasted or ground	0 30
Extra, " " "	0 26
Fine, " " "	0 22
Fancy, " " "	0 18
"Beaver" (ground only compound)	0 15

THE EBY, BLAIN CO., LIMITED.		
In bulk—		Per lb
Club House	0 32	
Royal Java	0 31	
Royal Java and Mocha	0 31	
Nectar	0 30	
Empress	0 28	
Duchess	0 26	
Ambrosia	0 25	
Fancy Bourbon	0 20	

High Grade package goods—	
Gold Medal, 2-lb. tins	0 30
Gold Medal, 1-lb. tins	0 31
Kin Hee, 1-lb. tins	0 30
Cafe Des Gourmets, ground only, 1-lb. glass jars	0 30
English Breakfast, ground only 1-lb. tins	0 12

JAMES TURNER & CO.	
Mecca	Per lb \$0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12

E. D. MARCEAU, Montreal.	
"Old Crow" Java	Per lb \$0 25
" " Mocha	0 25
"Condor" Java	0 30
" " Mocha	0 30
15-year-old Mandehling Java and hand-picked Mocha	0 50
1-lb. fancy tins choice pure coffee, 48 tins per case	0 20
Madam Huot's coffee, 1-lb. tins	0 31
" " " " 2-lb. tins	0 60
100 lb. delivered in Ontario and Quebec.	
Rio No. 1	0 15
Condor I, 40-lb. boxes	45c.
" II, 40-lb. boxes	42c.
" III, 80-lb. boxes	37c.
" IV, 80-lb. boxes	35c.

S. H. & A. S. EWING'S.	
Mocha and Java coffee, in 1-lb. tins, 30-lb. cases	32
Mocha and Java coffee, in 2-lb. tins, 30-lb. cases	29

Cheese.	
Imperial—Large size jars	per doz. \$0 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial holder—Large size	18 00
Medium size	17 00
Small size	12 00
Roquefort—Large size	2 40
Small size	1 40

Coupon Books—Allison's.		
For sale in Canada by The Eby Blain Co Limited, Toronto. C. O. Beauchemin Fils, Montreal.		
\$1, \$2, \$3, \$5, \$10 and \$20 books.		
	Un- num bered.	Covers an num bered.
In lots of less than 100 books, 1 kind assorted.	4c.	4c.
100 to 500 books	3 1/2c.	4c.
100 to 1,000 books	3c.	3 1/2c.

RECKITT'S BLUE and ZEBRA PASTE

Always gives your Customers Satisfaction.

People of Taste are always prepared to try such articles of diet as their grocer recommends. It is this confidence that makes for pleasant business relations.

At this season of the year the consumer is particularly open to suggestions of a change of diet—something that will satisfy and please the palate. Recommend

"Crown" Brand TABLE SYRUP



PUT UP IN TINS—

2-lb. tins—cases	2 doz.	Also in Bris., 1/2 Bris.
5 " " "	1 " "	Kegs and Pails.
10 " " "	1/2 " "	
20 " " "	1/4 " "	

Freight paid on 5 cases and over to all railway stations East of North Bay.

the purest product of the purest corn — delicious, flavory, clean, nourishing and healthful.

Manufactured and Guaranteed by

EDWARDSBURG STARCH CO'Y, Limited
ESTABLISHED 1858

53 Front St. East,
TORONTO, ONT.

Works:
CARDINAL, ONT.

164 St. James St.,
MONTREAL, P.Q.

Allison's Coupon Pass Book.

\$ 1 00 to 3 00 books	3 cents each
5 00 books	4 " "
10 00 " "	5 " "
15 00 " "	6 " "
20 00 " "	7 " "
25 00 " "	8 " "
50 00 " "	12 " "

Cane's Clothes Pins.

UNITED FACTORIES, LIMITED.

Clothes pins (full count), 5 gross in case, per case	\$0 62
doz. packages (12 to a case)	0 75
doz. packages (12 to a case)	0 95



Cleaner.

4-oz. cans	\$ 0.90
6-oz. " "	1.35
10-oz. " "	1.85
Quart "	3.75
Gallon "	10.00

Wholesale Agents
The Davidson & Hay, Limited, Toronto

Fly Pads.



Wilson's Fly Pads, in boxes of fifty 10 cent packets, \$3 per box, or three boxes for \$8.40.

Food.

Robinson's patent barley	1-lb. tins	\$1 25
" " "	1-lb. tins	2 25
" " groats	1-lb. tins	1 25
" " "	1-lb. tins	2 25

Per doz.
5 doz., at. \$ 1 40
1 doz., at. 1 45

Jams and Jellies.

SOUTHWELL'S GOODS. Per doz

Frank Magor & Co., Agents.

Orange marmalade	\$1 50
Clear jelly marmalade	1 80
Strawberry W. F. jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black currant " "	1 75
Other jams	\$1 55
Red currant jelly	2 75

T. UPTON & CO.

Pure Fruit Jams—	
12-oz. glass jars, 2 doz. in case, per doz.	\$1
2-lb. tins, 2 doz. in case	per lb. 0
5 and 7-lb. tin pails, 8 and 9 pails in crate	per lb. 0 06 1/2
7 and 14-lb. wood pails	per lb. 0 06 1/2
30-lb. wood pails	0 06 1/2
Pure Fruit Jellies—	
12-oz. glass jars, 2 doz. in case, per doz.	1 00
2-lb. tins, 2 doz. in case per lb.	0 07
7 and 14-lb. wood pails, 6 pails in crate	per lb. 0 06 1/2
30-lb. wood pails	0 06 1/2
Home Made Jams—	
1-lb. glass jars (16-oz. gem) 2 doz. in case	per doz. 1 45
5 and 7-lb. tin pails, 8 and 9 pails in crate	per lb. 0 09
7, 14 and 30-lb. wood pails, 6 pails in crate	per lb. 0 09

Licorice.

NATIONAL LICORICE CO.

5-lb. boxes, wood or paper	per lb. \$0 40
Fancy boxes (36 or 50 sticks)	per box 1 25
"Ringed" 5-lb. boxes	per lb. 0 40
"Acme" pellets, 5-lb. cans	per can 2 00
" " (fancy boxes 40) per box	1 50
Tar licorice and Tolu wafers, 5-lb. cans	per can 2 00
Licorice lozenges, 5-lb. glass jars	1 75
" " 20 5-lb. cans	1 50
"Purity" licorice 10 sticks	1 45
" " 100 sticks	0 73
Dulce large cent sticks, 100 in box	...

Lye (Concentrated)

GILLET'S PERFUMED. Per case.

1 case of 4 doz.	\$3 60
3 cases	3 50
5 cases or more	3 40

Matches.

UNITED FACTORIES, LIMITED. Per case.

Surelight (Parlor)	\$3 50
Flashlight (Parlor)	5 75
Kodak (Sulphur)	3 90

WALKERVILLE MATCH CO.

Parlor—	1 case.	5 cases.
Imperial	\$5 75	\$5 50
Best	3 75	3 50
Crown	1 70	1 60
Maple Leaf	1 90	1 80
Knights	4 75	4 50
Sulphur—		
Club	3 90	3 70

Mince Meat

Wetley's condensed, per gross net	\$12 00
per case if doz. net	3 00

Mustard.

COLMAN'S OR KEEN'S.

D.S.F., 1-lb. tins	per doz. \$1 40
" " 1-lb. tins	2 50
" " 1-lb. tins	5 00
Durham 4-lb. jar	per jar. 0 75
" " 1-lb. jar	0 25
F. D., 1-lb. tins	per doz. 0 85
" " 1-lb. tins	1 45

E. D. MARCEAU, Montreal.

"Condor," 12-lb. boxes—

1-lb. tins	per lb. \$0 35
1-lb. tins	0 35
1-lb. tins	0 32 1/2
4-lb. jars	per jar 1 20
1-lb. jars	0 35
Old Crow, 12-lb. boxes—	
1-lb. tins	per lb. 0 25
1-lb. tins	0 23
1-lb. tins	0 22 1/2
4-lb. jars	per jar 0 70
1-lb. jars	0 25



Orange Meat.

Cases, 36 15c. packages	\$4.50
5 case lots	4.40 (Freight paid.)
Cases, 20 25c. packages	4.10
5 case lots	4.10 (Freight paid.)

Orange Marmalade.

THE EBY, BLAIN CO., LIMITED.

"Anchor" brand 1-lb. glass quart gem jars	\$1 50
T. UPTON & CO.	
1-lb. glass jars, 2 doz. case	per doz. \$1 00
Home-made, in 1-lb. glass jars	1 40
In 5 and 7-lb. tins and 7-lb. pails, per lb.	0 06 1/2
Golden shred marmalade, 2 doz. case, per doz.	1 75

Pickles.

STEPHENS' A. P. TIPPETT & Co., Agents.

Cement stoppers (pints)	per doz. \$2 30
Corked	

Salt.

Cerebos salt, per doz. pkgs. (4 doz. in case)	\$1 45
---	--------

Soda.

COW BRAND.



Case of 1-lb. containing 60 pkgs., per box	\$3 00
Case of 1-lb. (containing 120 pkgs. per box)	\$3 00
Case of 1-lb. and 1-lb. (containing 30 1-lb. and 60 1-lb. pkgs.) per box	\$3 00
Case of 5c. pkgs. containing 96 pkgs., per box	\$3 00

MAGIC BRAND

No. 1, cases, 60 1-lb. packages	Per case. \$2 75
No. 2, " 120 1-lb. "	2 75
No. 3, " (30 1-lb. ")	2 75
No. 5 Magic soda—cases 100—10-oz. pkgs.	
1 case	2 85
5 cases	2 75

"BEE" BRAND.

"Bee" brand, 8 oz., cases, 120 pkgs.	Per case
" " 10 oz., cases, 96 pkgs.	case
" " 16 oz., cases, 60 pkgs.	\$2 75

Soap and Soap Powders.

A. P. TIPPETT & CO., Agents.

Maypole soap, colors	per gross \$10 20
" " black	15 30
Oriole soap	10 20
Gloriola soap	12 00
Straw hat polish	10 20

Many Books Sold at \$1.00 are worth ten times their price to those using them.

\$1.00

"100 Good Ads. for a Grocery Store,"

sold by us at \$1.00, is worth easily a dollar in suggestiveness, to say nothing of 100 ready-made ads. for the busy man. Sent on approval if desired.

THE CANADIAN GROCER, 10 Front St. E., Toronto

BABBITT'S Soap advertisement featuring an image of a soap box and descriptive text.

CHASER SOAP advertisement featuring an image of a soap box with the slogan 'Does the Work'.

EDWARDSBURG STARCH CO., LIMITED. Laundry Starches— per lb. No. 1 White or blue, 4-lb. carton.

BRANTFORD STARCH WORKS, LIMITED. Ontario and Quebec. Laundry Starches— Canada Laundry, boxes of 40-lb.

Brantford Gloss— 1-lb. fancy boxes, cases 36 lb. \$0 Canadian Electric Starch— Boxes of 40 fancy pkgs., per case 2 50

OCEAN MILLS. Chinese starch, per case of 4 dos., \$4, less 5 per cent.

STEVE POLISH advertisement featuring an image of a man carrying a large sack labeled 'CHINESE STARCH'.

RISEING SUN advertisement featuring an image of a tin of 'STOVE POLISH'.

ENAMELINE advertisement featuring an image of a tin of 'ENAMELINE' and text describing its uses.

SALADA CEYLON advertisement featuring an image of a tin of 'SALADA CEYLON' tea.

KOLONA advertisement featuring an image of a tin of 'KOLONA PURE CEYLON TEA'.

RAM LAL'S PURE INDIAN TEA advertisement featuring an image of a tin of 'RAM LAL'S PURE INDIAN TEA'.

LUDELLA CEYLON advertisement featuring an image of a tin of 'LUDELLA CEYLON' tea.

E. D. MARCEAU, Montreal. Japan Teas— "Condor" I 40-lb. boxes. \$0 42

THE EMPIRE TOBACCO CO., LIMITED. Smoking—Empire, 5/8, 5/8 and 10/8.

E. D. MARCEAU, Montreal. Per gal. EMD, pure distilled, highest quality.. \$5 25

ONE'S WOODENWARE. UNITED FACTORIES, LIMITED. Washboards, Victor..... Per doz \$1 30

Yeast. Royal yeast, 3 doz. 5c. pkgs. in case... \$1 05

CANE SUGAR SYRUP

We have a very fine lot of Choice Pure Cane Sugar Syrup, bright, sweet and heavy.

In Barrels, Half-Barrels, 2-lb., 3-lb., 5-lb., 10-lb. Tins.

For prices and samples write to

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JOSEPH CARMAN,

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"GOLDEN RUSSET"

That is the name of our brand and it is synonymous with purity.

"Golden Russet" Vinegar

is a pure apple cider vinegar with no injurious chemicals used to bring it up to strength.

It is Nature's vinegar, and it is the vinegar that once used will be used again.

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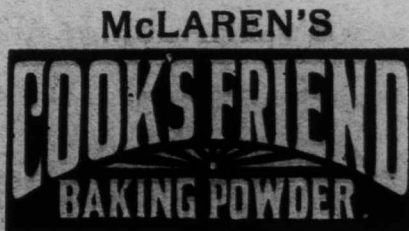
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Page 39



We have made up a small assortment of 6 sets, all different in decoration and of three shapes.

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"Perfectly clean from our kitchen to your customers."

Food goodness is a mighty important thing to every housekeeper. Purity, freshness and wholesomeness are the virtues they require in everything that goes on their dining tables. Most housekeepers know that

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