

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

**THE CANADIAN GROCER**  
 & GENERAL STOREKEEPER

PUBLISHED  
 WEEKLY  
 \$200 PER YEAR

VOL. VII.

TORONTO SEPTEMBER, 22, 1893.

No. 38

FINE GOODS OUR SPECIALTY.

MADRE E' HIJO (7 SIZES).

Manufacturers by Special Warrant  
 To Her Majesty THE QUEEN

**COLMAN'S MUSTARD**

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

**ONLY GOLD MEDAL PARIS 1878**

**TWO GOLD MEDALS**  
 INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862  
 Only Medal Dublin 1855  
 Only Silver Medal Paris 1875  
 Grand Gold Medal Moscow 1872 & 8

TO THE COURT OF HOLLAND AND THE KING OF ITALY  
 PURVEYORS TO HER MAJESTY THE PRINCESS OF WALES  
 1878  
 CROSS OF THE LEGION OF HONOUR



**SPECIAL LINES!**

Genuine "Williams" Lever Mops  
 Star Combination Mop and Brush Holder  
 Steamship Matches  
 Delivery Basket Butter Plates  
 One and Two Bushel Baskets  
 Rose, Thistle, Maple Leaf, Shamrock, Daisy  
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ALL AT RIGHT PRICES

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IS THE **MOTT'S** BEST.

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 THE COOK'S BEST FRIEND  
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Annual sales exceed 33 million lbs.

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To every one of your customers

Apply to **C. Alfred Chouillou, Agent, Montreal**

MUNGO CIGARS, EXCEPTIONALLY FINE.

EL PADRE AND CABLE.

"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY STOKING TOBACCOS.

THE CANADIAN GROCER

CHRIST<sup>Y</sup> JAMES & CO., LONDON, ENGLAND.

MAKERS OF THE LEADING

# Pickles, Marmalade, Sauces

In order to introduce the Imperial pint bottles of PICKLES put up by this celebrated firm, I will, for 3 months, sell them to retailers at \$2.40 per doz.

These Pickles are equal if not superior to those for which \$3.20 is paid. A jobber wanted in each city in the Dominion to handle these goods.

M. F. EAGAR, General Agent, HALIFAX, N. S.



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.

"ACME" LICORICE PELLETS, In 5-pound Tin Cans.

TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.

LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.

"PURITY" PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured Exclusively by

## YOUNG & SMYLIE,

BROOKLYN, NEW YORK.

Where did you see this advertisement?

... UNPRECEDENTED SUCCESS ...

GOLD MEDALS AWARDED

BY HER MAJESTY'S



ROYAL LETTERS PATENT

Established 1852.

# EBEN<sup>R</sup>. ROBERTS

Established 1852.



This illustration is a fac simile of packet.

## ROYAL TABLE CREAMS,

AND

## INVALID AND TABLE JELLIES,

Made in Variety of Flavors and Colours and sold in Pint and Quart Sizes.

These Creams and Jellies are used at some of the best Hotels and Restaurants throughout the United Kingdom; they are also to be found on the tables of some of the largest Steamers afloat. For the Dinner and Supper Table they are indispensable, and no Pic-nic Hamper is complete without them.



The above illustration is a fac-simile of tin.

Are You a Buyer of English Confectionery? If so, you cannot do better than buy EBEN<sup>R</sup>. ROBERTS'.

It has a world wide reputation, and is shipped largely to almost every corner of the globe. If you have never stocked it, go in for it at once. It sells rapidly and you will be pleased with your increased trade.

Agent: C. E. Colson, Montreal.

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“Standard Goods are the best to Handle”



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.. PICKLE ..  
LAZENBY'S



Don't deal in second-rate goods ; a reputation for selling the best articles will draw the most trade. . . . .

THE  
STANDARD  
JELLY



LAZENBY'S

YOU CAN GET LAZENBY'S GOODS FROM  
LEADING DEALERS EVERYWHERE

CANADIAN AGENTS : \_\_\_\_\_

ARTHUR P. TIPPET & CO.,

TORONTO and ST. JOHN, N. B.

# SURE TRADE WINNERS.

BEST VALUES POSSIBLE TO SECURE

We offer you a **New Japan** at from 14 to 16 cents. At from 17 1-2 to 19 cents we can give you an early crop **Yokohama Tea**, well made, hard finished leaf, and beautiful in the cup.

The lines we are advertising are undoubtedly the best values ever offered to the trade.

To judges of value we shall be pleased to submit samples and feel confident of securing orders in any competition.

*W. H. Gillard & Co.,* <sup>Wholesalers</sup> <sub>Only</sub> *Hamilton, Canada*

Northwest Representative—JOHN MOUAT, Winnipeg

## The Following Goods in Store and Arriving

Clover Leaf Salmon, "Flats,"

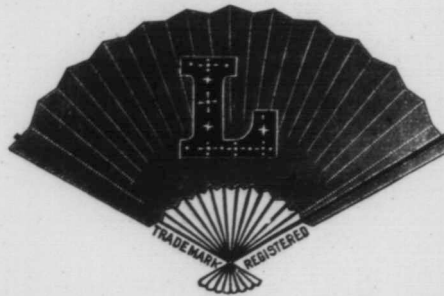
Maple Leaf Salmon,

Flag Ship Salmon,

Express Salmon,

Bon Accord Salmon,

Oweekano Salmon.



Arquimbau Fine Off Stalk Valencias,

Arquimbau Fine Selected Valencias,

Arquimbau Spanish Onions,

Labrador Herrings in Brls. and Hfs.,

Cases and Bundles prime Codfish,

New Fan Young Hysons—Ex. Empress of China.

Edward Adams & Co., <sup>Established</sup> <sub>1844</sub> **Wholesale Grocers,**  
LONDON, ONTARIO

**BURNHAM'S  
CLAM  
BOUILLON.**

### IT IS A GREAT SUCCESS.

Grocers from all parts of the country report that it is a quick seller from the start. Order a case from your jobber at once. Every customer you sell a bottle to will thank you after using it. **Delicious Clam Broth** can be made from it in one minute, with Hot water.

Three sizes, retails at 25c., 50c., and 90c., in bottles only. Order from **James Turner & Co., Hamilton, Ont.,** or write **E. S. Burnham Company, "Manufacturers," 120 Gansevort St., New York, U.S.A.**

R. H. HOWARD & CO., Toronto.

ROBT. MOORE, Travelling Agent, London, Ont.

# THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED  
WEEKLY.  
\$2.00 PER YEAR

Published in the interest of Grocers, Cannery, Produce and Provision Dealers  
and General Storekeepers.

Vol. VII.

TORONTO, SEPTEMBER 22, 1893

No. 38

J. B. McLEAN, President. HUGH O. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,  
FINE MAGAZINE PRINTERS  
AND  
TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: - - 10 Front St. E.  
MONTREAL OFFICE: - 148 St. James St.  
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NEW YORK OFFICE: Room 41, Times Building,  
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Canadian Government Offices,  
17 Victoria St., London, S.W.  
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John Cameron, General Subscription Agent.

It has been about as difficult to fathom the canned salmon situation as the Niagara River at the whirlpool rapids. The factories are now closed, and shipments are being made; and while nothing certain can yet be said, from what can be gleaned here and there a pretty fair idea of the situation seems obtainable. The pack on the Fraser is undoubtedly large. All are agreed on this. It is estimated at 425,000 cases, said to be the largest ever put up on the river. The pack on the northern rivers, on the other hand, is thought to be only about one-half what it was last year. A recent estimate of the whole pack in the Province places it at 470,000 cases. On the Columbia and Alaska rivers the pack is said to be on a par with that on the northern British Columbia rivers—about half the size of last year's pack. Viewed in the light we possess, British Columbia is likely to be in a better position than usual to compete in the English market. This is conceded by more than one authority. "The large pack on the Fraser," says B. C. Journal, "will about balance the shortage on the Columbia and Alaska rivers, and give the British Columbia

fish a better market in England." Substantially the same view is taken by advices to New York Journal of Commerce, which says: "It is more than intimated that the British Columbia packers are competing sharply with the Alaska combine in the English market." At any rate it seems probable that British Columbia will have less to fear from Alaska competition this year than usual.

\* \* \*

The Western States have suffered a good deal recently from the want of rain; and while, according to a recent report, it is shown that the tomato and corn crops have not escaped some injury, yet on the whole a fairly good pack is expected. The report in question is a private one, and is based on the condition of the crop September 1. In Ohio one factory reports tomatoes 65 per cent. less than last year, three same as last year, one short crop, and one 50 per cent. more on three times the acreage. Two factories on corn report increased acreage of from 5 to 10 per cent. In Illinois 10 factories report that they will not exceed last year's pack. One factory reports 30,000 cases less, and two factories 5,000 more each. One factory reports that on 1,000 acreage it packed 34,000 cases last year, but this year it does not expect to have over 60,000 cases off 2,700 acres. Another says there was frost August 28 and 29. Five tomato factories report the same as last year, and two about 5,000 more each. Michigan, it is anticipated, will have about the same as last year. Corn is reported to be less than last year in Indiana. Two tomato factories in that State anticipate one-third less than last year,

and three a little increase if frost holds off late. Four factories in Missouri report that they will have about 3,000 cases more corn each than last year, while three expect the same as last year. Three tomato factories there say they will have about 5,000 cases more than in 1892, and four about the same as a year ago. Six Iowa corn factories report about the same as last year, and seven an increase of 45,000 cases. Last year the tomato crop was almost a failure in Iowa. This year half a dozen factories report 34,000 cases over last year's pack, while one reports same as last year. In Kansas, two factories report corn same as last year, and three an increase of 12,000 cases. The tomato factories in that State will double last year's pack if not more. Two factories in Nebraska anticipate a smaller pack of corn than in 1892, one about the same, while three others will pack about 20,000 cases more. The tomato pack in that State is estimated at 25,000 cases. Last year it was a failure. In South Dakota the corn pack will exceed last year by about 2,500 cases. In Colorado, Utah and Wisconsin last year's pack both of corn and tomatoes, will not exceed that of last year. The crops are a failure in Texas, and the factories have shut down. Oklahoma will pack about 4,000 cases only. Goods packed to September 1 in 12 Western States and Oklahoma Territory, in cases, were: Peas, 141,754 cases; beans, 20,760 cases; corn, 650,604 cases; tomatoes, 71,666 cases. Futures sold up to that date in eleven States were 1,214,900 cases corn, 496,812 cases tomatoes, 4,000 cases pumpkins. These are all in excess of the corresponding dates

We cover the ground from the Atlantic to the Pacific, and have double  
the circulation of any other journal in Canada.

of the three previous years, except in pumpkins, of which in 1890 as many as 22,130 had been sold by September 1. Goods on hand September 1 in ten of the Western States were 47,004 cases of peas and 10,229 cases of beans.

\* \* \*

The revolution in Brazil and the capture of Rio de Janeiro by the rebels leaves the coffee market in an undesirable position. Good coffees both here and in New York have been a scarce commodity for some time; and this disturbance has aggravated the condition of affairs, access to the primary markets being for the present cut off. How long this will obtain is hard to say. Wars and revolutions among the little South American nations are usually about as brief as they are frequent; and the fact that the capital is now in the hands of the recalcitrants may hasten the settlement of the difficulty. But there is yet the president to be subdued. With the troops remaining faithful he has taken refuge in the interior, and while he is at large with a body of soldiery under his command there will be no revival of business in the country, while the raising of the blockade around the ports is scarcely more probable. Had there been some intimation that a storm was brewing coffee men in North America would undoubtedly have made all possible preparations to meet it; but the trouble is they practically had no warning. In the United States the visible supply is less than half the usual quantity carried, and prices in consequence have advanced considerably. This in turn has induced shipments from Europe. Some operators, however, insist that only temporary relief can be obtained from this source, because so long as Rio Janeiro remains under blockade there must be a curtailment of supplies for all outlets, with a possibility that other ports may be shut off also should revolutionary affairs in Brazil fail to reach a speedy settlement. At the moment the only things that seem certain are that there is a revolution in Brazil and that coffee is higher. Other certainties in this respect will only develop with time.

\* \* \*

For a merchant who is doing fairly well to move from one store to another

is often a dangerous experiment. Two instances which illustrate this have recently come under our observation. One merchant who was doing fairly well and whose business was gradually increasing, conceived the idea that it would be a good thing to move to another locality some distance from where he was then situated. "You know," he reasoned, "I think I can retain most of my present customers. In fact I have spoken to some about it, and they say they'll continue to deal with me. And then I'll surely be able to get a few new ones where I am going. Then the expenses won't be very much greater." He moved, and in a short time had to put up his shutters. He was unable to hold the trade he had or to get enough new to keep the pot boiling, and so out of business he had to go. The other instance referred to was of a merchant that moved only about half a dozen doors. In the old place he was paying a moderate rent; in the new a high rent. In the old store the stock was not large, but it was well assorted, but in the new a large stock was needed, besides modern conveniences to be in keeping with the general surroundings. His capital in the old place was none too large; in the new it was not large enough. And now he has assigned. To set a hard and fast rule as to when a merchant would be justified in moving from one store to another, or as to under what conditions he should do so would be unreasonable. But one thing seems demanded. That is that there should be at least a moderate capital, for in addition to the many incidental expenses incurred, there are a thousand and one contingencies that may arise which may prove a hard strain upon the resources. It is seldom that the number of chickens hatched come up to expectations; and it is possible that all the merchant's anticipations will be realized after he has moved. In fact we know that frequently they are not. The two examples given prove it. We are told that it is good to think twice before speaking once, but it is wise for a storekeeper to think several dozen times before he moves from one store to another.

\* \* \*

Grocers handling domestic fruit, and most of them in the cities at any rate do, cannot be too careful in seeing that they get what they pay for, both in quality and weight.

### CAUTIOUS BUYERS.

A notable feature that characterizes trade in importing circles in Montreal and elsewhere in Canada this fall, but especially in the former market, is the extremely conservative spirit which attuates buyers of the different lines of staple groceries, large operations in which are customary at this period of the year. Wholesale grocers generally commence to consider the question of providing for their future wants in dried fruits, tea, canned goods, etc., towards the close of August and the beginning of September, and the operations that have been so far conducted in all of these this fall have been on a more moderate scale than was the case last year. A leading dried fruit broker in Montreal, referring to the matter, complained that buyers would hardly operate ahead at all. Last fall before the close of August he had booked large quantities of both raisins and currants for future delivery, but this fall buyers held off until the very last moment, and even now were operating in a very cautious way. The only way he could account for this was to attribute it partly to the disturbances in the business world south of the line, which must have had a certain sympathetic effect on buyers, and the fact that on several of their purchases of last fall Montreal buyers, having paid a pretty full figure, had held on longer than usual in the hope of pulling out, but unfortunately had been unable to do so. In dried currants, for instance, it was generally known in the trade that large quantities of cheap goods were brought to Montreal last fall, which certainly were the reverse of a profitable purchase, for during the winter and spring they were offered and sold at a steadily declining range of prices. In Japan tea also it is known that holders held right on to their stock until the new crop was offering on the market without making a turnover. They then tried to do so, and, as the new goods are generally admitted to have been a good purchase, the old stock was placed at a disadvantage, and in some cases it is held that holders turned over stock at a really serious loss. Besides all this, it is an admitted fact that in many cases manufacturers or first sellers have not kept strict faith with wholesalers, for, after selling the latter large quantities of stock, they themselves have entered the market as competitors. This has been the case notably in canned vegetables, etc., if the general run of buyers are to be believed, and probably for this reason they don't want to load up with an unnecessarily large quantity of goods. At any rate, whatever the cause purchasing operations this year on behalf of jobbers are being conducted on strongly

conservative lines so far as importing and general wholesale business in Montreal is concerned.

### AN OPINION ON CANNED GOODS.

Reports regarding the canned goods pack, particularly tomatoes, are more than usually conflicting this season. From one source we hear of much damage by frost and drout, while from another comes the report that there is a plentiful supply.

A day or so ago I came across a canned goods man who claimed to be well posted on the matter. His own firm in the East, but he has just returned from a trip West, where he said he had taken particular pains to ascertain the situation.

"From the information," he said, "which I have from our own and several other factories I am convinced that the pack—that is, peas, corn and tomatoes—will be far less than it was last year. As far as our firm is concerned, we could have sold thousands of cases at 75c., but would not do it. We won't sell under 85c."

"Here is another thing," he continued. "I find that the retailers are beginning to telephone me as to the situation. That shows that they are getting scared."

"I did think that while the tomatoes in the East were bad, that they would be all right in the West, but I find that the canners there are just as bad off as are we in the East. And another thing, from what I can see the quality is not going to be so good. I'll tell you what it is, I would not be surprised to see tomatoes selling wholesale at \$1 per dozen by Christmas. Of course that's only my opinion. I know what I would do if I had many thousand cases—I would hang right on to them."

"During the last few years the wholesale men, you know, have been pretty badly bitten; and this year they have been holding off. This somewhat scared the packers, and, in order to get business, they sold at 75c. Yes, and some even as low as 70c. Now they cannot fill orders. There is one canner in the East who sold probably in the neighborhood of 20,000 cases of corn, but who has not got 2,000 cases to fill his order with. Why, there are canners who have placed lots of orders for tomatoes in Toronto and elsewhere who have offered me 80c. for last year's pack. The canners that held off are now rejoicing, I can tell you. I heard of one canner in the East who has not sold a case of anything yet except a few extra sifted peas. There is no question about it, the canners who did not sell and the wholesalers who bought at 75c. are well off."

"Do you know this will do good? There is no question about it in my

mind. In the first place it will make canners more careful about selling futures; and then if the pack proves to be as short as I anticipate it will mean the cleaning up of the market.

"What do you hear regarding the nature of the damage to tomatoes?" I queried.

"The weather was so dry that the fruit actually withered on the vines. That means a deterioration in flavor as well as in size. I'll tell you, I believe I would take last year's stock in preference to this year's. Of course I have not seen this year's stock opened yet, but I think I would be prepared to take my chances," he added, as he picked up a piece of paper, twirled it around his finger, and threw it into the waste paper basket.

### TORONTO GROCERS' ASSOCIATION.

When the members of the Toronto Retail Grocers' Association arrived at the Oddfellows' Hall Monday night it was found that the room in which the regular meetings were held was occupied by a business college. A room down stairs was called into requisition, and the meeting was held there. President Clark presided.

The first item of business considered was that regarding a hall for future meetings. On motion of Mr. White, the president was authorized to appoint a committee to arrange for securing the desideratum, and he accordingly named Messrs. Mills and White as the desired committee.

The President announced that S. R. Heakes, the secretary of the Saturday Half Holiday Association, had written him asking for the appointment of two delegates to confer with the Association re permanent Saturday half holiday.

Some discussion followed. The president said that as far as he personally was concerned he did not favor a permanent Saturday half holiday.

J. S. Bond said he thought it would be well to get an expression of opinion from the trade. As far as he was concerned he favored a Saturday half holiday.

A. White raised an objection, and pointed out the difficulty there would be in closing Saturday afternoon during the fruit season.

H. W. McCulloch thought that it was blessed little profit the trade made out of fruit anyhow.

J. S. Bond: Hear, hear.

Vice-President Gibson said there would not be half a dozen grocers in the city who would favor closing Saturday afternoons. "I am satisfied that it cannot be carried out. The climatic conditions are against it."

President Clark and A. White were delegated to confer with the Saturday Half Holiday Association, and on the suggestion of Robt. Mills, Secretary Corrie will endeavor to gather an opinion from the trade

regarding a permanent Saturday half holiday, and at the next meeting the question will be discussed.

On motion of Mr. Gibson, it was decided to rescind the motion, re appointment of a solicitor for the Association, the committee appointed to consider the matter having failed to take action.

Vice-president Gibson suggested that a committee be appointed to draft a petition asking the Government to establish a standard for weight and quality of fruit. The present system, he said, was disgraceful. "You may as well give a customer eight pounds of yellow sugar with two pounds of granulated on top for ten pounds of granulated. In fact it would not be so bad, for in the one case the customer would be able to use all he got, but in the other he would probably not be able to use one-half." He also ventured the information that the inspector now marked 16 pounds on the handle of every basket of grapes arriving on the wharf, and that if found below that weight was confiscated.

What Mr. Gibson said was emphasized by several members.

The meeting adjourned shortly after 10 o'clock.

### THE SALMON PACK.

There is no special feature of business to note except that the big salmon run and the large sealing catch have improved matters considerably and put a lot of money into circulation.

The great sockeye run is now over, having closed on the 1st, and all boats have been withdrawn and men paid off. The following estimate is not perfect, but is an approximate of the pack, which is the largest ever put up on the Fraser: Beaver Cannery, 17,500; Wellington Canning Co., 15,000; Delta Canning Co., 15,000; Holly Cannery, 15,000; Laidlaw (Sapperton), 15,000; Harlock Packing Co., 15,000; Deas Island Cannery, 10,000; Ewen's Cannery, 40,000; Phoenix Cannery, Britannia Cannery, Wadhams Cannery, Canoe Pass Cannery, British American Cannery and Birrell's Cannery, 103,700; Lulu Island Canning Co., 20,000; Pacific Coast Packing Co., 16,000; Imperial Canning Co., 16,000; Brunswick Packing Co., 16,000; Munn's Sea Island Cannery, 20,000; Steveston Canning Co., 20,000; Pacific Canning Co., 20,000; Bon Accord Cannery, 20,000; Terra Nova Cannery, 25,000; Richmond Cannery, 16,000. Total, 425,200. It is probable that about 25,000 cases more than the above were put up since the above estimate was made.—B. C. letter in Winnipeg Commercial.

Hon. Mackenzie Bowell has conferred with the Vancouver, Westminster, and Victoria Boards of Trade. He said that the Government would no doubt reduce the duty on dead mutton from Australia, which was now too high. Mr. Bowell sailed from Victoria Saturday.

**MRS. EDDY LAID AT REST.**

The funeral of the late Mrs. Eddy, wife of Mr. E. B. Eddy, the well-known manufacturer of Hull, took place from the family residence on Tuesday of last week, and was largely attended, the cities of Ottawa and Hull turning out to do respect to her who was beloved by all for her unassuming manner and benevolence. Although surrounded by wealth she was not proud, but a constant friend to those who were poor or afflicted. Thousands of old, young and middle-aged, who had known or received a kindly word or assistance from the deceased lady, called at the residence to see her face for the last time, and their tears told the story.

Flags on all the principal and public buildings were at half-mast. Factories were closed down from 12 to 4 p.m. throughout the city, and the Eddy Co.'s factories and branches were closed from Saturday to Thursday morning.

Thousands lined the streets as the funeral procession wound its way to the Canada Atlantic station, where a special train was in waiting to convey the remains and mourners to Bristol, Vermont, where the interment took place on Wednesday.

The casket containing the remains was bronze oxydized silver. This was placed in a strong oak, brass bound shell; although the family requested that no flowers be sent, the coffin was covered with wreaths, crosses, etc., which were placed in the funeral car. Special locomotives were in waiting to convey the train, so that no delay might occur. A great number of friends accompanied the mourners part of the way, Mr. Rowley, Mr. Millen, Mr. Gormully, Q.C., and the clergy going through with Mr. Eddy. The Eddy burial plot at Bristol is a beautiful one, and on Tuesday presented a sight not soon to be forgotten. The city of Hull feels that a dear friend has gone whose place will be hard to fill. Telegrams and letters of sympathy with the bereaved family were received all along from Newfoundland to British Columbia, also the United States.

Mr. E. B. Eddy, of Hull, complying with a special particular request of his late loved wife to do so, has publicly expressed his grateful acknowledgment and full appreciation of the many kindnesses, courtesies and evidences of regard and esteem shown to her for 40 years past, more particularly for the kind enquiries during recent days of trial and suffering. Mr. Eddy ventures to hope that all friends will accept an expression of his own thanks coupled with the foregoing for the many truly kind evidences of sympathy and condolence that have been showered upon him from all quarters in this time of his great sorrow and affliction.

**FIGHTING DEPARTMENT STORES.**

Six of the prominent retail merchants of Seattle, Wash., have expressed their readiness to combine forces in an effort to combat the department stores, which appear to be a detriment to legitimate business in that section. The retailers of the city, without regard to their special lines, propose to open a large department store, placing the general management in the hands of one man. Each retailer, however, will be responsible for the department where the goods of his class are sold. It is proposed to erect a new building especially designed for the purpose, and, although the details have not been perfected, it is thought the plan will be carried out.—Merchant Sentinel.

The Seattle merchants might as well try to fight a whirlwind with a penny pop-gun as to compete in the proposed way with the department store. If they are shrewd merchants, with an abundance of capital, they might combine their strength in running a department store in competition with others of like class with some show of success. In this city the best grocers in New York are not at all alarmed over the incorporating in department stores of a section where groceries are sold. It is true that prices are below those generally made at regular stores but they tend to stimulate demand for a class of high-grade goods which grocers have, but do not push, so that the department store, by making a specialty of fancy groceries, indirectly increases the trade of the regular grocer in those lines. Thus far the department stores in this city have not handled staples, confining themselves to package goods and proprietary articles, including a large line of fancy imported groceries. In Chicago they handle everything.

We believe that every retailer who keeps a first-class store, who understands his business thoroughly, and gives the community he serves a perfect service, gains a hold upon the trade of his section that the department store cannot dislodge.

Department stores have expert and experienced men at the head of each department; men who command large salaries. In this city there are many heads of departments in retail stores who receive from \$10,000 to \$20,000 per annum.

For the six retail merchants of Seattle to combine to fight a department store, each having an individual business on their hands, is to undermine their respective enterprises, as well as to burden themselves with a business which they must consign to the care of somebody else, and that somebody else never can feel that interest in its prosperity he would were he working on

his own capital and at his own risk. It seems to us that on sober second thought these Seattle merchants will abandon the scheme outlined in the foregoing paragraph.—American Grocer.

**CANADIAN WINES.**

While our dairy and other products shown at the World's Fair, in which all Canadians know that we excel, remarks an exchange, are commanding attention and admiration because of their excellence, another modest exhibit, representing an industry of the nature and extent of which few Canadians know anything, is attracting much attention from American and foreign visitors. This is the exhibit of Canadian wines. Germany is a prominent exhibitor of Rhine and other wines, and great pains and expense have been lavished to embellish her display by cycloramic paintings of the wine country, by beautiful pavilions and the like. Then all the great wine makers of the United States are represented in the fair, especially those of California. But in the midst of all these the collection of Canadian wines from Pelee Island, from Grimsby, from Essex County main land, from Nova Scotia, well placed as it is, close to the west entrance, and near the ascent to the gallery, has obtained both prominence and praise from persons able to judge. The Pelee Island Wine Company and J. S. Hamilton & Co., of Brantford, have a fine display of their varied brands. The Niagara Falls Wine Company show wines made from Concord, Niagara, and Catawba grapes. Girardot & Co., of Sandwich, exhibit clarets, sauterne, and sweet Burgundy; W. D. Kitchen, of Grimsby, and M. Montreuil, of Walkerville, also show grape wines, while from Halifax comes rhubarb wine made by Mr. Poupel. These could easily have been added to, but enough is on exhibition to demonstrate the stage reached by the industry. Canadians are making good wine, and her own people as well as foreigners are finding it out.

We are told, and from what we have seen we can quite believe it true, that within two miles of Detroit river there are over 1,000 acres in vines, producing over 400,000 gallons of wine. In Pelee Island and in several of the counties on Lake Erie are vines, and the Niagara district produces every season in round numbers 1,000,000 gallons of the pure juice of the grape, which is made into claret.

Again, Judge Mosgrave, we are told, has a ten-acre vineyard in Eastern Ontario, as far north as within three miles of Ottawa city, and is making wine successfully. It has been estimated by experts that there are 30,000 square miles suitable for grape growing in Ontario. The capacity of France is 5,000,000 acres; the capacity of Ontario is 15,000,000 acres. There is clearly a promising future for the industry.



### THE LOW PRICE OF CITRON.

The price of citron was never lower than it has been during the past season, and yet the consumption of the article has proved disappointingly small, its cheapness having had no special influence in stimulating the requirements of the people. The production has considerably exceeded the world's necessities during the past few years, and it has been due largely to this fact that the value has receded to the point at which the goods are offered to-day, both upon spot and for forward shipment from Leghorn. The old-time speculative interest in citron appears to have become a feature connected entirely with the past. When Mr. John A. Jansen was alive booming and depressing the market for this article was a favorite pastime with him, his action being governed by the line of policy that a prominent West Side dealer had decided upon, the former always taking the opposite course to the latter. This competition, which partook of both a business and social nature, served to keep the market in a constantly disturbed condition, and it was difficult for the trade at large to formulate plans that were likely to prove beneficial in their results, as their manipulation of affairs was such that when the prospects were most favorable for operations it was frequently the case that the contrary occurred. With the death of Mr. Jansen the chief speculative light was extinguished, and his old-time antagonist having found no aggressive opponent since has permitted the market to follow its natural course, with the result of a rather tame and stupid condition of affairs during the past two years. The tendency of the market during the greater part of this time has been downward, and this fact is attributed in a measure to the new system of conducting the business, local dealers having entered the field as curers in competition with the old established firms of Italy. Citron in the brine can be imported free, whereas the candied stock is fixed by the tariff at 35 per cent ad valorem. In this our importers believed they saw an opportunity of getting their goods at a materially less cost, so about two years ago the experiment of bringing the brine stock here was ventured upon, and the industry of curing opened up. This move was looked upon by Leghorn packers, who had always monopolized the trade of this country, as an encroachment upon their individual interests, so they naturally determined to contest the field with their new opponents. Assisted by liberal crop results, they found themselves enabled to lessen materially the value of their candied product, and offers for shipment were freely made upon a constantly receding basis, but as the cured

stock depreciated, the fruit in brine also underwent a similar change, and the importation of the latter continued without interruption, and is yet a feature of the market to-day. To say that domestic cured stock is equal to that of the imported would be to stretch the truth somewhat. The goods produced here are certainly handsome in appearance, but the citron lacks the rich flavor and does not possess the tender qualities of the Leghorn; in fact, the domestic is tough and leathery, though in time these unfavorable qualities may be overcome. It would certainly be unreasonable to expect from local curers results that have taken years of patient study and labor upon the part of foreign manufacturers to perfect. The former, however, have entered upon the industry, and from their standpoint satisfactory results have been obtained. They, however, acknowledge the goods are not perfect, but they expect to gradually raise the standard, until the fruit can be placed side by side with the Leghorn with no difference apparent. They hope in time to monopolize the trade of the home market, and they probably will eventually, provided they receive the protection that the present tariff grants them. The price of the imported fruit to-day is 10 to 10 1-2c. The aggregate stock here is large, and this fact has led to very few orders being sent out to the primary market this season. Leghorn packers have been cabling offers the equivalent of 9 1-2 to 9 3-4c. laid down for the candied goods, but notwithstanding this low value, importers are not tempted into placing any considerable contracts abroad, the majority preferring to await developments and note the results of the competition that is now being carried on between the foreign and home curers.—N.Y. Journal of Commerce.

### COPPER AS A CONSTITUENT OF FOODS.

We have kept our readers posted in regard to the old controversy over the alleged unwholesomeness of copper as a coloring matter for certain food products—a controversy which is occasionally revived by prosecutions either in this country or Europe, but which we believe have always come to naught—and also have printed for their enlightenment all the information on the subject that we could obtain. In pursuance of this policy we have clipped the following paragraph from a European trade paper, in the belief that it will be of interest to our subscribers:

"Despite all the fuss which has been made about the alleged noxious character of food preparations containing copper, this metal appears to be a normal constituent of most

animal and vegetable substances. Lehmann and Mayrhofer, two German chemists of note, declare that they have detected and estimated copper in grain, beans, cocoa, bullock's liver and many other comestibles. They are of opinion, from experiments which they have conducted on human subjects, that the effect of copper upon the economy is grossly exaggerated. They found that preserves containing 25 milligrammes of metal per kilogramme had no deleterious effect; moreover, they found that 20 to 30 milligrammes of copper in the form of acetate of sulphate might be taken daily with impunity. Concerning the coloring of preserves, they are of opinion that this is nearly always necessary in order to them a marketable appearance. Kerschesteiner asserts that he has found in many cases of poisoning attributed to copper that the ill effects have been produced by ptomaines—in other words by the rottenness of the comestibles. France and Italy tolerate small quantities (up to 40 milligrammes per kilogramme) of copper in preserves by law."

It will be well for retail grocers to bear the above statements in mind when attacks upon preserves colored with copper are made in their hearing. Certainly, with opinions from such high authorities to sustain him, the retail grocer need not hesitate to handle this class of goods.—Merchants' Review.

### PUSH AND PULL.

A countryman when asked the old question: "Where did you get that hat?" replied that he got it down to "Push and Pull's." He had mistaken the familiar injunction lettered upon the store doors for the business sign. Notwithstanding the countryman's mistake, the sign was all right, and should not only be posted upon the door, but pasted in the hat of every business man, and every other man, who hopes to succeed. Push and pull is the order of the day, and it is a watchword good enough for any man. Without push none can succeed. The easy-going, careless, lack-a-daisical mortal will get left in the race; the indolent shiftless, thriftless, lazy man will remain far behind, and can never hope to "get there" without push and pull. Push to keep the best selected stock if you are a merchant. Pull the old rubbish down from your shelves, and push your goods that you would sell to the front. Push for customers, and push your trade by judicious advertising. Push your accounts to a close collection, and push deadbeats to a speedy settlement, or else push them out of the way to make room for better customers. Push all the push cart peddlers out of your neighborhood, who are cutting an inroad upon your business. Push the cobwebs away from your storeroom, and push all decaying garbage into the scavenger's cart. Push your utmost to promptly serve and please your customers. Then pull yourself together to pull in trade. Pull every string to pay your bills promptly, and finally, brethren, with all your pushing and pulling, don't push one another, but organize and pull together. Push and pull is a good firm to do business with.—Herald of Commerce.



# LAST CALL!

## Telegraph for Space



*THE time for receiving copy for the Fall Trade Number of THE CANADIAN GROCER has been extended one week, and Saturday, the 30th September, is positively the last day we can take copy.*

*To the few firms who have not yet sent in their advertisements, we would say that you are honestly missing a good thing. The largest and best firms in Canada and the United Kingdom will have their announcements in this Number, which will be the finest ever issued in America, and with a circulation that reaches every grocer and general storekeeper in the Dominion.*

*It may not be just, but it is true, that the world judges a man by his appearance, and a business by its outward signs. Every advertisement in THE GROCER is an evidence of vitality and reliability of the advertisers, and the trade generally are beginning to realize that it pays to advertise in the trade journal and only in the best—THE CANADIAN GROCER. We can give you a hundred proofs of this any time. Remember, times are changing; you cannot get business now-a-days without advertising, but of all things don't forget the Fall Trade Number.*

THE CANADIAN GROCER.



"WE NEVER SLEEP."

Time . .  
Works  
Changes



A man may be excusable for being poor,  
but there is no excuse for people  
drinking poor tea when they can buy

.. Hillwatee ..

at such a low figure.

**Lucas, Steele & Bristol, Selling Agents, Hamilton**

ALL LOVERS OF A REALLY GOOD CUP OF TEA

Have

CAUGHT



ON

To

RAM LAL'S.

Wholesale Agents, JAMES TURNER & CO., Hamilton.

TO HAND—First Consignment prime

New **SELECTED** Valencias

QUALITY—VERY FINE.

DUE NEXT WEEK,

New **PATRAS** Currants

IN HALF BARRELS.

All goods are cheap.

We keep only the best and sell at  
bottom prices.

Special attention to letter orders.

Prompt shipments.

**BALFOUR & CO.,** Wholesale Grocers and Importers of Teas, **Hamilton**



ESTABLISHED 8 YEARS

The "Monsoon" Brands

Of Indian and Ceylon Teas have proved themselves to be what  
the Canadian public want. They are **RICH, FLAVORY** Teas of  
**GREAT STRENGTH.** They defy competition with any other  
brand now offered to the trade.

In cases of 60 1 lb. or 120 1-2 lb. packets. Cases can be assorted ones and  
halves and Indians and Ceylons.

We are the only wholesale house in Canada that devotes its attention exclusively to  
Indian and Ceylon Teas.

**STEEL, HAYTER & CO., Growers,**

11 and 13 Front St., Toronto.

## PERSONAL MENTION.

D. F. Hagerman, of Manchester, left for the World's Fair Friday.

Mr. McClelland, of McClelland Bros., Niagara-on-the-Lake, was in Toronto last week.

E. H. Scheidel, late of Baden, has bought out the general business of J. W. Wing & Co., of New Dundee. The latter have retired.

A. H. Paffard, one of Davidson & Hay's travelers, who has been ill for some weeks with typhoid fever, is reported to be improving.

Bob and Jim Gowanlock, of Perkins, Ince & Co.'s; James Ross, of Sloan & Crowther's; and James Marshall, of Davidson & Hay's, are all doing the World's Fair.

J. U. Clemens & Co., of New Dundee, are talking of selling out. Clemens & Shantz are likely to succeed them. Clemens & Co. are now doing business in Berlin, having bought out the business of C. Kranz.

Mr. Memardus, who has been doing the W. G. & B. route for Lucas, Steele & Bristol, has been compelled to give it up on account of rheumatism. Mr. Hugh Hickey, their city man, takes his place. During his stay in Hamilton "Hughie" made many friends.

List of callers at Eby, Blain & Co.'s warehouse during the Fair: G. R. Ashwell, Chilliwhack, B.C.; M. Hall, of L.L. Co., Langford; M. Gleason, Greenwood; G. H. Powell, Vandorf; T. H. Goodison, Streetsville; Mrs. M. Sterling, Maxwell; W. M. Robinson (Robinson & Done), Wilosciter; W. H. Pogue, Little Britain; Mr. Kirkwood (Kirkwood, Lennon & Co.) Sudbury; A. Henry, Taunton; G. Glass, Port Hope; Miss Edwards, Brampton; J. Charles, Acton; E. H. Kecey, Loring; J. McCaffrey, Boxgrove; A. N. Gibson (M. Richardson & Son), Flesherton; F. C. Reynolds, Campbellford; Henry Ball, Thornton; Mrs. H. Johnson, Stouffville; J. W. Sanderson, Wroxeter; Alex. Barclay, Toronto Junction; S. Mills, Ivy; Mrs. T. Fred. Best, Niagara-on-the-Lake; G. A. Long (Mr. Smith), Orom; R. M. Van Norman, Sault Ste. Marie; H. McGinnis (M. M. & L. Co.), Bracebridge; Mr. Burt, (M. M. & L. Co.), Muskoka Mills; J. H. Wilson, St. Catharines; Mr. Guillett (Guillett Bros.), Cobourg; John Ballantyne, Georgetown; H. M. Christie, Severn Bridge; H. B. Murch, Ponty Pool; Hugh McIndoe, Peterboro'; J. C. Williamson, Ballyduff; T. Scott, Owen Sound; H. P. Merrick, Mitchell Square; J. W. Walsh, (Walsh & Clark), Millbrook; L. Mahler, Forest; R. W. O'Brien, Collingwood; R. Thompson, Seagrave; R. B. Morrison, Morrisston; L. E. Mills, Shannonville; G. Miller Iris; P. P. Steele, Lennonville; G. H. Tudhope, Welland; Mr. Cawker (Cawker & Tate), Bowmanville; M. O'Neil, Ux-

bridge; Earl & Creighton, Creemore; H. Johnston, Stouffville; Wm. Coxall, Colborne; John Dike, Siloam; Miss Ruby, Midland; James Stafford, Midland; N. J. Armstrong, Stouffville; J. H. Boddy, Bradford; Owen Lloyd, Holland Landing; Henry Lake, Sturgeon Bay; W. J. Gilroy, Mt. Forest; L. McMann, Thorold; J. G. Pringle, Nobleton; R. A. Smith, Newmarket; W. H. Melburn, Plainfield; Miss LaVacomt, Campbellford; R. LaVacomt, Campbellford; Wm. Vance, Millbrook; Wm. Kells, Millbrook; Mr. Walsh, Millbrook; Wesley Saylor, Trenton; Pat Welsh, Springbrook; J. E. and Mrs. Mills, Shannonville; A. McKeown, Duncan; J. McCarty, Beeton; W. J. McFarland, Paisley; Miss Yemens, Kildon; Wm. MacKenzie, North Bay; H. C. Frymire, Toronto Jet; C. W. Fox, Owen Sound; R. G. Lambert, Harriston; A. Campbell, Lindsay; G. C. Church, Burks Falls; Geo. Stone (J. Whitehead), Ayton; Mrs. P. Worden, Hillsburg; H. Zant, Port Elgin; R. A. Elliott, Roseneath; G. G. Pringle, Beeton; J. A. Richard, Holstein; Ed. Bowles (Green, Bowles & Co.), Orangeville; Cain Bros. (M. Cain), Bobcaygeon; John McMurtry, Bowmanville; J. Falls, Alliston; R. M. VanGorder, Jordan; M. Wright, Fraserville; J. Welsh, Belleville; W. J. Young, Young's Point; Laing Bros., Havelock; W. Cawson, Burketon; Wm. Calhoun, Sunderland; J. Nasmith (Nasmith Bros.) Lotus; Tom Hazell (Hazell & Son), Hamilton; Jas. Honor, Port Hope; Geo. Powell, Hamilton; Wm. Cross, Fenella; E. Brammer, Sharon; J. S. Richardson, Tilbury Centre; B. McClelland (McClelland Bros., Niagara-on-the-Lake, T. Coulter (J. & T. Coulter), Port Robinson; J. Good (Steiss & Good) Berlin; J. Gray, Coldwater; R. A. Dutton, Barrie; R. Hopper, Claremont; E. J. Ecclestone, Huntsville; John Armstrong, Peterboro'; R. A. Knox, Millford; Mrs. Geo. Parker, Sheldon; J. Hackett and daughter, Hochley; John Hibs, Dunganon; J. T. Goldthorpe, Saltford; J. W. McNab, Chepston; Walter Stone (Lalor & Stone), Dunnville; W. H. Lenfestey, Hamilton; R. C. Donaghy, Alma; J. S. Bowman, Listowel; R. H. Gray, Mt. Elgin; J. E. Hutton, Thornbury; James Laidlaw, Seaforth; Wm. Kidd (Kidd & Co.), Athlone; W. S. Herrman & Son, Honora, Manitoulin Island; A. J. Warner, Cobourg; J. W. Maitland, Bannockburn; Mr. Clark, Trenton; Wm. Brethour, Valentyne; Mrs. D. McArthur, Orilla; F. E. Dalton, Niagara Falls South; W. W. Armstrong, Campbellford; Samuel Stanteck, Ormsby; M. Chantler, Newton Robinson; W. E. Hall, Sunderland; Mrs. G. Gates, Oakville; R. T. Gray, Duntroon; Mrs. Johnston, New Bridge; Wm. McClelland, Niagara-on-the-Lake; Fred. Hanna, Port Carling; J. M. Moir (Moir Bros.), Turnerville; Mr. Jackson (Vic. Harbor Lumber Co.), French River; A. Sumner, (Hy. Wilson), Oakville; Jno. Gilbert, Kingston; T. Fred Best, Niagara-on-the-Lake; Milton Glasgow, Chippewa.

## NO LONGER A BACHELOR.

Andy Gunn, as his friends call him, one of the partners in the well-known firm of Gunn, Flavelle & Co., is no longer a bachelor. He was married Wednesday last, 20th, inst. The bride was Miss Mary (Minnie) Douglas, daughter of John Douglas and sister of ex-Mayor Douglas of Woodstock. The interesting ceremony was performed at the home of the bride's uncle, Mr. William Murray, of Clinton, with whom she has resided for some years.

After the ceremony the happy couple left for Chicago and the World's Fair. From there they go to Minneapolis, where a brother of Mr. Gunn's resides. Winnipeg will be the next point of attraction, and from there Mr. and Mrs. Gunn will go on to the Coast.

THE GROCER wishes Mr. and Mrs. Gunn a pleasant and safe journey to and from the Coast, and a long and happy married life.

## THE DUNCAN TEA SALE.

The annual fall tea sale of Jno. Duncan & Co., has come to be regarded as a feature with the grocery trade. The development was inaugurated several years ago by Jno. Duncan who was one of the pioneers in the direct tea trade and since that time it has ever been the policy of the firm to keep it up. This year will be no exception for the firm will offer to public auction next Wednesday a larger quantity if anything than in previous years, consisting of some 6000 odd packages of tea. The offerings are pronounced by those who have seen them first class, and they will be sold absolutely without reserve. It lies with them therefore to recognize the merits of the catalogue offered to them and give the enterprise of the firm the encouragement that it deserves. It may be stated in this connection that advices to the firm this week state that the shipments from Japan are some 5,000,000 lbs. less than last year, which is worthy of consideration with buyers who absolutely want tea in view of the sale being held. The sale will take place at ten o'clock on the 27th at the firms warehouse 450 St. Paul street, the offerings in detail being as follows: 4288 pkgs. Japan; 292 pkgs. Young Hyson; 550 pkgs. Gunpowder; 55 pkgs. Imperial; 12 pkgs. Hyson; 707 pkgs. Congou; 50 pkgs. Scented Orange Pekoe; 61 pkgs. Indians and Ceylons.

Restore goods to their proper places as soon after using as possible

A reputation for truthfulness is indispensable to permanent and satisfying success.

No young man can possibly have mistaken his calling who finds in it what the world wants done

One thing in particular should be impressed upon clerks—the necessity of careful attention to small customers

"There are geniuses in trade, as well as in war or the state, or letters; and the reason why this or that man is fortunate is not to be told. It lies in the man."—EMERSON.

# Mazawattee Ceylon Tea :-:

Just Arrived - -

1/4's, 1/2's, and 1 lb. Packages.

3's, 6's, and 10 lb. Tins.

.. Finest Tea on the Market ..

**DAVIDSON & HAY,** Sole Agents

36 Yonge Street, TORONTO

## The Finest Breakfast Cereal Foods IN THE World

Are not made in the United States. NOTE THAT FACT.  
They are manufactured here in Canada by

The Ireland National Food Co.  
Limited. TORONTO.

Millers and Manufacturers of

### CHOICE BREAKFAST CEREALS, FLOUR AND MEALS

Our Desiccated Rolled Wheat (in 3 lb. packages only) for Porridge, Puddings, Gems, etc., has no equal. Once used it becomes a favorite in every household. You should order a stock at once. It is a profitable line to handle. It pays to handle only the best. Write us for price list and particulars.

The Ireland National Food Co., Ltd., Toronto.

Prompt attention to all mail orders. For choice bulk goods we are headquarters. Rolled Oats, Wheat, Barley, Peas, Oat Meals, Ground Wheat, Split Peas, Wheatlets, Pearl Barley, Pot Barley, Corn Meal, etc.

TO  
OUR *Business*

We have just issued a new price list, and are sending one to each of our friends.

Drop us a card if you have not got yours.

*Friends*

THE

**SNOW DRIFT CO.**  
**BRANTFORD.**

#### X. L. C. R. SOAP

\$2.95 per 1/2 Gross. For cleaning Silver, Nickel Steel, and Household Utensils generally.

Has no equal in the market.

L. E. LAWSON,

261 King St. West - - TORONTO, ONT.

## BASKETS

Shipping Baskets. Lunch Baskets. Field Baskets.

FULL LINE.

PROMPT SHIPMENT.

Walter Woods & Co., Hamilton.

**GRIMBLE'S** English Malt  
Six GOLD Medals **VINEGAR**  
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

#### .. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

The Parkhill salt works ship 100 barrels daily.

It is proposed to establish a cold storage warehouse in Victoria.

No days of grace are allowed in Paris on bills payable at sight, as is the custom in this country.

The Hudson's Bay Company has moved their stock of groceries at Vancouver into their new store there.

The Richelieu and Ontario Navigation Company's steamers between Toronto and Montreal will continue their regular daily trips until September 30.

Hop picking has been general during the past week. Although the season was so dry, the yield in many sections is up to the average.—Tribune, Deseronto, Sept. 8.

A permit has been granted to Eby, Blain & Co., Toronto, for the erection of a pair of three story brick stores at the corner of Yonge and Cumberland streets at a cost of \$8,000. The top flat will be fitted up as a lodge room.

Recently a number of merchants from Turkey made an inspection of the lumber industries of Ottawa. The party then went to Montreal, and if the steamship companies there will give reasonable rates, a lumber trade between Canada and Turkey may result.

J. W. Lang & Co., wholesale grocers, Toronto, caused a motion to be made in the Chancery Court for the removal of Assignee William Munns, who has charge of the estate of Mrs. Cunningham, a grocer of Borden street. The objection to Mr. Munns is that he had given no security. The Court ordered him to do so.

Some orange trees in Florida, according to the De Land Record, have been known to mature a crop of 15,000 oranges each in one season. While we are somewhat skeptical on this point, and should prefer confirmatory records, we can believe that 900 boxes of fruit were gathered last year from 61 trees 22 years old as alleged.

A Victoria, B.C., despatch says that Joseph Boskowitz, an extensive dealer in furs, asserts that the sealers are at heart well pleased with the outcome of the arbitration, and that their profits have been proportionately larger during the continuance of the modus vi-

vendi than ever before. The regulations, he says, leave ample time for satisfactory prosecution of pelagic sealing, and at the same time will prevent drugging the world's market and thereby maintain prices as well as demands.

At the regular half yearly meeting of the Directors of the Bank of England held last week, the Governor of the Bank announced that the liabilities of Baring Brothers & Company had been reduced to £4,223,001. The debt of the firm to the bank had been reduced to £4,095,000. Governor Powell also announced that the realizations upon the Baring's assets was proceeding slowly, but that the interest upon the securities was more than enough to meet the interest on the Bank's advances to the firm.

The Brooklyn letter-carriers expect about October 1st to commence in some quarters the delivery of mail on bicycles. The messengers leave certain stations five times a day and meet at a given collection point. Some of the stations are two miles and a half apart. The travelling in the department of the service has thus far been done by the horse-cars, involving a heavy expense. It is with the idea of economy that the bicycles are to be introduced. The carriers are already in active practice, and unless they are knocked out by the Brooklyn cobblestones, the experiment will no doubt prove a success.

The manufacture of cakes of soap that show the name or other designation used until the last of the cake is used has been exploited for some time in this and other countries, but so far as we are aware none of the plans so far adopted to this end resembles the following, which has just been patented in Germany. According to this latter invention, cakes of any ordinary soap are pressed in such a manner that the centre on one side is depressed to half the thickness of the cake. Upon the bottom of this depression is placed a printed strip of paper, bearing the name, etc., of the soap, and the hollow is then filled up by inserting a piece of transparent soap. As a special advantage, it is mentioned that the manufacturer, in adopting this plan, can dispense with the use of special dies for customers who require their names on the soap.—American Soap Journal.

The first shipment of this year's hop crop from Tacoma, Washington, has been made to London. It is estimated that the crop of the State will be about 50,000 bales. The hops this year are of remarkably fine quality. Frank H. Mason, United States consul at Frankfurt, Germany, reports that the hop crop of Germany for this year will show a deficit of 16,000,000 metric pounds, or one-third of the entire crop

of last year. The best informed merchants, Mr. Mason says, are now basing their calculations on enormous importations of hops from other countries, the harvest having been unusually good in Austria, England, Belgium, and the United States. It is estimated that the crop in the United States amounts to 40,000,000 pounds, a gain of 4,000,000 pounds, and the total world's production 146,000,000,000 metric pounds, a net deficit of 7,000,000 pounds from last year. The United States will be called upon for large exportations.

John Ritchie, of Quebec, acting on behalf of the other creditors of Wm. Griffith & Co., wholesale boot and shoe dealers, Hamilton, has issued a writ against the firm, and against Henry Griffith, of Quebec, brother of Wm. Griffith, to set aside the judgment for \$22,211 obtained by Henry Griffith against the estate last week. It is alleged by plaintiff that the judgment was procured by collusion, and is a fraudulent preference of Henry Griffith over the other creditors. He also alleges that nothing is owing Henry Griffith by the firm, and he asks for an injunction restraining the sheriff from selling the stock under the execution. The Griffiths claim that when Henry Griffith withdrew from the business last December he left about \$20,000 in it, and has since advanced \$22,000 to the firm in an endeavor to help them through their troubles. The writ he issued, therefore, was for money advanced. The stock is said to be worth only about \$12,000, while the liabilities are about \$70,000.

So much is now being said in Washington about the proportion of labor value in articles of domestic production that it is worth while to recall the report of the Massachusetts Bureau of Labor three years ago, giving the results of a very painstaking enquiry into the relation of labor value and material value, and also the relative degrees of competition with concerns in the State itself, in the rest of the country, and in foreign countries. In industries whose product in 1885, the year of the State census, was worth \$158,016,950, or 23.42 per cent. of the whole, the labor cost did not exceed one-fifth of the whole. In industries whose products were worth \$313,010,086, or 46.40 per cent. of the whole, the labor cost was between one-fifth and one-third of the whole cost of production. In industries whose products were worth \$163,817,382, or 24.28 per cent. of the whole, the labor cost was between one-third and one-half. The labor cost, then, did not exceed one-third the total cost of production in industries that produced 69.82 per cent. of the industrial products of the State, and it did not exceed one-half in industries that produced 94.10 per cent. of the whole. The statements of the manufacturers indicated that foreign competition was an extremely small factor.—N. Y. Journal of Commerce.

# SPANISH ONIONS . .

We have received a shipment of Spanish Onions and will fill orders at following prices:

Less than Five Crates, \$1.00  
Five Crates, - - - 90c.

**H. P. ECKARDT & CO.** No. 3 Front St. East,  
Wholesale Grocers, TORONTO.

**FOR  
COOKING  
PURPOSES**



**STERILIZED.**

It makes the most delicious

**PUDDINGS  
CUSTARDS  
ICE CREAM**

**DELAFIELD, MCGOVERN & CO.,**

91 Hudson St., Sole Agents.  
NEW YORK.

33 RIVER STREET,  
CHICAGO.

215 CALIFORNIA ST.,  
SAN FRANCISCO.

For sale in Canada by

**JAMES TURNER & CO**

Hamilton, Ont.



When ordering . . .

**JAMS, PICKLES, CATSUP, Etc.**

**TRY T. HOSKIN**

As his goods are equal  
to the Imported.

535-537 King Street, W.,

**TORONTO**

**We Offer to the Trade :**

**GREENBANK** Double Concentrated Lye, solid and powdered, in tins.

**GREENBANK** Caustic Soda, in barrels, 98 %.

**GREENBANK** Chloride of Lime, in metallic tins of 1/4, 1/2 and 1 lb.

**L. CHAPUT, FILS & CIE,** WHOLESALE GROCERS **Montreal**

**WHEN SHE GOES SHOPPING.**

When a woman goes shopping, with a parasol in one hand and the other firmly clutching her purse and a bargain counter advertisement cut from the morning's paper, it is useless for the man who encounters her to try to enforce the rule of the road which teaches him to keep to the right, says an exchange. He may turn to the right if he wants to, but if by turning to the right he threatens to pass between the shopping woman and an attractive window, in which goods are being ostentatiously slaughtered for a terrible sacrifice, he will have to shy to the left again. For she isn't going to be cheated out of a close view of that window for any man; and even if there is a rule of the road for men it ought not to apply to women. Gallantry ought to teach a man that. So the man, swearing internally, dodges to his own left to avoid an awkward collision. In so doing, he is lucky if he does not collide with a second woman, who is trying to walk northward and look westward at the same time. Walking northward, or, rather, thinking you are walking northward while you are looking westward, usually has the effect of making you actually walk northwestward. So the second woman, by looking westward at woman No. 1's hat, bumps northwesterly right into the inoffensive man. Of course there is a glance at him which turns his blood into a tree of red ice within him.

It is something of a trial to walk the ways of the shopping woman while she is walking them, but a man is sometimes ungallant enough to draw consolation from the fact that if the shopping woman tries him, he is something of a trial to her in turn.

**TO YOU IT IS**

**PROFITABLE and a QUICK SELLER.**

Thousands testify to its **PURITY** and Wonderful washing qualities in **HARD or SOFT WATER.**

**TRY IT.** ROYAL SOAP CO.,  
Winnipeg, Man.

**IRELAND'S BREAKFAST CEREALS.**

The exhibit of breakfast cereals by the Ireland National Food Co. attracted a good deal of attention at the Industrial Exhibition, being one of the most tastefully arranged in the main building. The exhibit was in the form of a magnificent pyramid some 25 feet high (there being close upon one thousand packages of goods in the lot) surmounted with handsomely lettered signs, and over all was a sheaf of white oats. The whole pyramid was liberally decorated with bunches of various kinds of grain. The manufactured goods were shown in handsome glass jars. The company manufactures everything in the cereal line, and any goods with their name and trade mark are at once admitted to be of first quality. They showed the grain in the sheaf, the selected grain from which their products are made, the manufactured goods, and then in packages, as offered to the public through the leading grocers and traders of the country. Out of some 25 varieties were noticed particularly the desiccated wheat (both rolled and granulated), which the company claims to be the finest breakfast cereal in the world, desiccated rolled oats, snowflake barley, buckwheat flour (self-raising), farinae or germ meal, farina, etc. This company's make of goods are prepared from only the choicest selected grain, free from hulls and all foreign matter. Their extensive mills are situated on the C.P.R., near North Toronto station, and are complete in every particular, as evinced by the quality and quantity of their output. The exhibit was a credit to Canadian manufacturers, and thoroughly appreciated by visitors to the Exhibition. The trade is requested to write the Ireland National Food Co. for price list.

**COLMAN'S MUSTARD ON BUDDHA'S ALTAR.**

The following is a translated extract from a letter dated Lao Kai, Tonquin, May 26, 1886, and published in *Le Temps*, Paris, Aug. 1, 1886:

The Citadel is entered by a very broad staircase, and by passing through a small low doorway, opposite the entrance, is another staircase leading to a platform, at the extremity of which rises a magnificent pagodo of freestone and granite, and which has not cost less than 60,000 piastres. The walls are covered with frescoes; a single slab of sculptured wood forms the front of the altar. Whilst examining the sacred objects I made a discovery of which the officers of the garrison can guarantee the authenticity. Two cylinders painted red and placed on the right and left of Buddha bear these words traced in large Latin characters: "Colman's Mustard." A mustard maker's

advertisement on an altar of Buddha at Lao Kai! This surpasses all that the advertising agents in the new world could ever have dreamed of.

**DRY GOODS.****MONTREAL MARKET.**

A fairly good demand has been experienced for fall fabrics. A feature has been the continuation of the personal visits from out of town buyers during the past week, so that the aggregate business that this fact has led up to is generally admitted to be considerable, and quite a lot of goods as a consequence moved to the towns and villages more closely adjacent to this city. There has been a good demand for heavy tweeds and overcoatings, while cloakings also have sold well. Flannels and blankets have been in good enquiry and prices of all these remain steady. White and grey cottons are also finding some enquiry in a seasonable way. The city retail houses report a good weeks business, also which is considered a good sign.

Brophy, Cains & Co. have been sending forward some fair sorting orders for their fine lines of shirtings, meltons, etc.

Wm. Agnew & Co. note several repeat orders this week for sealettes, black dress goods, henrietas and jaquards.

A. Greenshields, Son & Co. are receiving many enquiries regarding their full line of Prieststy's dress fabrics, for which they are sole agents; also good orders for their special line of Gavenette waterproof goods.

J. G. Mackenzie & Co. note a good demand for coarse tweeds, overcoatings, linings, etc. They have had many personal calls during the week from buyers in the outlying districts in the townships and the parishes on the south side of the river.

**TORONTO MARKET.**

The popular dress trimming just now is the serpentine or waved braids in blacks and colors. Gordon, Mackay & Co. have in stock a range of very handsome colored effects in imitation of snake skin, they are also opening up a shipment of blacks in the Hercules quality. These goods are very scarce and much in demand.

Gordon, Mackay & Co. are having a great run on a line of men's half hose, cashmere and wool assorted which they have advertised at \$2.25, this price no doubt has been the means of creating such a demand for them, the value being A 1.

Gordon, Mackay & Co. have augmented their stock of staples since the "clearance" of last weeks sale with the following: 2,000 pieces Loch Lomond shirtings in stripes and checks, latest designs and colorings which they offer at 10½c.; 1,000 pieces (a special line) of flannelettes in fancy checks and stripes, price to effect a speedy sale, 6½c.; 275 pieces fancy check dress goods, (two patterns only), price 6¼c.



J. F. EBY

HUGH BLAIN



# IF YOU DRINK COCOA

DRINK THE BEST,

and that is

## Bensdorp's "Royal Dutch"

$\frac{1}{4}$  lb.,  $\frac{1}{2}$  lb., and 1 lb., tins (Yellow Wrapper.)

There will be a greater demand this FALL and WINTER for **Cocoa** and the live merchant sells only the best. Write us for samples and prices:—If you handle it we will send samples to your customers.

---

# SEASONABLE

# GOODS

## Batger's Nonpareil Solidified TABLE JELLIES

$\frac{1}{2}$  Pints, Pints, and Quarts—All flavors

# EBY, BLAIN & CO.

Wholesale Grocers

TORONTO, ONTARIO



# FIRE !

Factory Only  
Partially Destroyed



Good Stock in Bonded Warehouse  
which has not been touched by  
the flames.

We can fill all orders, and  
solicit your kind patronage.

EMPIRE  
TOBACCO  
Co.

MONTREAL

### UPWARD AND ONWARD.

A city contemporary recently related a circumstance in the career of a retail grocer in a neighboring city which rather reversed the usual experience of retail members of the trade. It appears that the said dealer, finding his profits not entirely satisfactory, moved out of a first-class store in a good district into a poorer quarter and a smaller and less attractive establishment, and with gratifying consequences, his cost of doing business being largely reduced, while his gross profits suffered very slightly. Several of our contemporaries mention the case of this grocer in terms of approval, but we do not consider that such an example is worthy of being held up before the trade. Not that many dealers would be inclined to follow it, but that the mention of the circumstance might have a tendency to prevent the natural expansion of the businesses of some dealers. They might reason in this way: What sense is there in branching out, in striving to improve my methods and facilities, if as much money can be made, with less labor, by remaining in obscure quarters and cramped and dingy stores? If there was no exaggeration of the favorable circumstances in the backward course of the dealer in question, and this might easily be, owing to the natural desire to make a readable paragraph, it is very probable that there was something lacking in the man, that he could not do better in a good district than in a poor one and in a more attractive and spacious store than that which he removed to. Perhaps he was one of those dealers of small calibre whose only safety lies in a policy of moss-back conservatism that is alarmed at the idea of business growth, which is as natural as the physical growth of the human animal, and who are happier when doling out ounces and quarter-pounds than when engaged in transactions of ordinary magnitude. In that event it is surprising that he should have been able to summon up sufficient courage to rent a fine store in a first-class locality. However that may be, his course is not to be commended or held up as an example for others. When enterprise and push have led the majority of the trade beyond their depth, and the expansion of the retail business generally is out of all proportion to the growth of capital and business skill and experience, it will be high time to sound the note of warning and hold up for approval so peculiar an example. Signs of such a change have not yet made their appearance in the grocery trade; indeed, it would be better if enterprise were a little more conspicuous than it is. Upward and onward is still the motto of the average grocer, although there is

often to be noticed more or less reluctance to live up to it, and if the retail grocers of the country wish to better their position that is the motto they should keep constantly before them.—*Merchants' Review.*

### HINTS TO CLERKS.

The following "pointers," according to *American Grocer*, were prepared for the employes of a firm in Mississippi:

"It is necessary that you work in co-operation with your employes, having their interest at heart.

"Strive to perform your duties in a pleasant and agreeable manner, so as to obtain and hold the good will and friendship of all customers.

"Give the same courtesy and attention to the poorest customer that you would to the richest; it never lowers a person's dignity to be polite. Very often the person with the most unpretentious outward appearance, and apparently without money, has the intention to buy, and the money to pay for, a nice bill, but on account of the manner in which they are met on coming into the store they say they do not want anything, and leave in search of a place where the clerks approach them in a more cordial manner.

"It is well to find out the name of your customer; impress it on your mind and remember it; people like to be remembered, and if you cannot call their names after repeated visits to the store, they will think you are indifferent to their business, and will seek other places, where their trade is better appreciated.

"Some employes seem to think they are hired to sell goods only, and try to shirk all other work. In this they mistake their best interest. It is a pleasure to the proprietor to find the clerks not only trying to excel in salesmanship, but also exerting their best effort to keep the goods well arranged and to make the store attractive generally. It is very necessary that this work be done, and to have it done properly you must take part, and not be afraid of exceeding your share.

"Exercise a continual effort to keep up the small details of business, as well as to catch some big customer. We like to see your sales large, but it is well to bear in mind that the stock must be kept in order, and it is necessary and expected that each clerk work to that end.

"Any suggestions for the advancement of the business are always appreciated, and, when expedient, will be acted upon.

"Remember, you may be an employer some day; and try to perform your duties as you would have them performed by clerks under you."

**FOR DAIRY**  
**BUTTER**

**OR DRESSED**  
**POULTRY**

Write or Wire  
**PARSONS**  
**PRODUCE CO.**  
WINNIPEG — MANITOBA

**BUCHANAN & CORDON,**  
Brokers and Commission Merchants and  
Manufacturers' Agents.  
WINNIPEG

Representing in Manitoba and the  
North-West Territories:  
ARMOUR & Co., Chicago, Ill.  
THE ARMOUR PACKING CO., Kansas City, Mo.  
THE B. C. SUGAR REFINING CO., Ltd., Van-  
couver, B. C.  
HIRAM WALKER & SONS, Ltd., Walkerville  
Ont.  
JOHN DEWAR & SONS, Tullymet Distillery  
Perth, N. B.  
PERINET ET FILS, Reims, Champagne.

Warehouses on C. P. R. Track.  
EXCISE, CUSTOMS AND FREE,  
AND LOW RATES STORAGE.  
CORRESPONDENCE SOLICITED.

**LAURENCE GIBB**  
Provision Merchant,  
83 COLBORNE STREET, TORONTO  
All kinds of Hog Products handled. Also Butter  
Cheese, Poultry, Tallow, Etc  
PATENT EGG CARRIERS SUPPLIED.  
Good Prices paid for Good Dairy Butter.

THE  
Winnipeg Produce and Commission Co. Ltd.  
Commission Merchants and  
Manufacturers' Agents. . . .  
WINNIPEG, - - MANITOBA.

Consignments and Correspondence Solicited.  
Good Warehouse Facilities.  
Agencies Wanted.

**COWAN'S**  
**COCOAS AND**  
**CHOCOLATES**

Are Standard, and sold by  
all grocers.



Brantford and Pelee Island } J. S. HAMILTON & CO'Y,  
BRANTFORD, ONT  
Sole Agents for Canada.

ESTABLISHED 1874.  
**JAMES E. BAILLIE**  
**PORK PACKER**  
AND WHOLESALE PROVISION MERCHANT  
86 Front St. East, Toronto.

Mess Pork, Bacon, Hams, Lard, Cheese.  
Cold Storage for Butter and Eggs.  
Country Consignments Solicited.  
Prompt Returns Made.

**WILLIAM RYAN,**  
**PORK PACKER**  
Toronto, Ont.

**HAMS, MESS PORK,**  
**BREAKFAST BACON, SHORT CUT,**  
**ROLLS, LARD.**  
WRITE FOR PRICES.

**PARK, BLACKWELL & CO.**  
(Limited.)  
— SUCCESSORS TO —  
**JAS. PARK & SON**  
**TORONTO.**

Full lines of Superior Cured Hams, Break-  
fast Bacon, New Special Rolls,  
Beef Hams, Long Clear Bacon,  
Butter, Cheese, Lard, Eggs,  
Etc.  
Write for Price List.

FAC SIMILE OF PACKAGE.



McLAREN'S



Is Honest Goods and just  
the Thing on Which to  
make or Extend a Busi-  
ness.

The Best Grocers Make  
a point of Keeping it al-  
ways in Stock.

Butter in good demand ; large rolls, pails,  
crocks, and best store-packed tub sell-  
ing 18 to 20c. ; choice dairy tub, 19 to 21c.  
no stock on hand. Eggs, 11 1/2 to 12c.  
We charge five per cent., and prompt  
returns by registered letter.

**JOHN HAWLEY, Provisions and Commission**  
**88 FRONT ST. EAST.**  
Established 1870. Egg Trade a Speciality.

**S. K. MOYER,**

Commission Merchant,  
**76 COLBORNE ST.,**  
**TORONTO.**

— DEALER IN :—  
Bananas, Pine Apples, California, Messina  
and Valencia Oranges, Lemons  
dates, Figs, Fresh Fish, etc.  
Orders Solicited.

GEORGE McWILLIAM. FRANK EVERIST  
**McWILLIAM & EVERIST**  
Fruit and Commission Merchants  
25 and 27 Church street,  
TORONTO, ONT.

We are receiving direct shipments every week  
of BANANAS, TOMATOES, POTATOES, CAB-  
BAGE, Etc. in their season, also all kinds of  
small fruits. A full line of Lemons and Oranges  
now in stock.  
All orders will receive our best attention.

**Dawson & Co.**

**FRUIT**  
**PRODUCE**  
and **COMMISSION MERCHANTS**

**32 WEST MARKET STREET,**  
Consignments Solicited **TORONTO.**

NOTICE.

The British Columbia Fruit Canning and  
Coffee Co'y, Lt'd.  
**VANCOUVER, B.C.**

Having largely increased their capacity. We ad-  
vise all dealers to see their price list before plac-  
ing their orders for Jams, Jellies, Canned Fruits,  
and Canned Vegetables.

Besides their regular brands of Ground Coffee,  
now so favorably known, they quote:  
Blend No. 1 at 35c., either ground or whole roasted  
" 2 at 30c., " " "  
" 3 at 30c., " " "  
Their Flavoring Extracts are of the choicest  
quality.



[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below, and in our Prices Current, necessarily take a wide range.]

### \* TORONTO MARKETS.

TORONTO, Sept. 21, 1893.  
GROCERIES.

A fair trade is reported, particularly in sugars, which are stronger and higher than a week ago. But compared with last week, when the Exhibition was in full swing and the warehouses were crowded day after day with country customers, business this week is flat. The travelers resumed their routes Monday, and they are sending in fair orders, and business from this out may be expected to be fairly good. Demand for coffees continues fair with Rios fractionally higher. Nothing particularly new has developed in the dried fruit market during the week, or is there likely to be till after the arrival of further shipments. Rice is unusually quiet. Demand for syrups continues to improve, but molasses remains as before. It teas Japans still continue to attract the most attention, although even in these, business exhibits some signs of diminishing. There still a good deal of talk regarding the tomato pack, but reports are so conflicting that it is impossible to get at the true state of affairs. Some damage has evidently been done the growing crop, but the weather during the last few days has been favorable for the ripening process. Payments are only moderate.

#### COFFEE.

Locally there is a fair business doing, but beyond a slight advance in Rios there is nothing particularly new to note. We quote: Rio, 20 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21 to 22c.; Java, 30 to 32c.; Mocha, 26 to 27c.; Maracaibo, 21 to 23c. Good coffees are still scarce on this market. Advices from New York report that communication between that market and Brazil has been cut since Sept. 6. Prices are about ½c. higher in New York on some kinds. The bears have compelled to cover at a loss, and the market is excited.

#### DRIED FRUITS.

There is a fair demand for new Valencias at 6¼ to 6½c. for fine off stalk and at 7 to 7½c. for selected. Stock of early shipments of new fruit are reported to be pretty well cleaned up, but fresh arrivals are due here next week, when lower prices than those now obtaining may be expected. Old Valencias are not in much demand; we quote them at 4 to 4¼c. for off stalk and 6 to 6¼c. for selected. Business has eased off for Sultana raisins, the demand being light at 6½ to 7½c. Business in currants is light pending the arrival of new fruit, and

stocks for the same reason, are small; 4¼ to 5¼c. is the idea as to price of provincials. Invoices have been received here of first shipment of new currants via Liverpool, and the fruit will probably be here in another ten days. In prunes there is still practically nothing doing and prices are unchanged at 7 to 8½c. ordinarily. Dates dull at 5 to 5½c.

G. Marcopoli of Patras, under date of September 2, write as follows regarding currants: During the whole week we have had a continuation of the most favorable weather, and at this stage, it may safely be hoped that the two thirds of the whole crop are out of danger. The Gulf and Pyrgos districts are still behind, but we hope that in a week or ten days the whole of the available crop will be under cover. The opening prices for the new fruit were very moderate but unfavorable advices received from all consuming countries have not encouraged buyers, and we close the week with a reduction of 1s. 6d. per cwt. on those practised at first. Filiatra and Kyporissia show a pretty fair and even quality; Garyalueno is below former years; fruit of the Pylian district is soft; Pyrgos is relatively very good, whilst "Amalios" is the finest of Provincial fruits of this year. Patras fruit, as a whole, is very small in size; bold berries are scarce, as yet, and prices are not in proportion with those of other growths. Vostizzas are only middling. Some positions will give a very good fruit, but it will be the exception. Gulf currants are not ready yet, they look bold but reddish. As a whole, they are behind last year's.

#### NUTS.

A few boxes of new season's Valencia almonds have arrived on this market. Otherwise there is nothing new to note in this line, business still being dull. We quote: Brazil nuts 11 to 11½c. a pound; Sicily shelled almonds, 32 to 35c. a pound; soft shelled almonds, 15 to 16c.; peanuts, 13 to 14c. for roasted and 11 to 12½c. for green; cocoa nuts, \$5 to \$5.50 per sack; Marbot walnuts 11½ to 12c.; pecans 13½ to 16c.

#### RICE AND SPICES.

Demand for rice is small and less than usual. Prices remain as before, 3½ to 3¾c. still being the idea for ordinary and 5c. for Japan rice.

In spices the market remains quiet and prices are unchanged. We quote: Pure black pepper at 14 to 16c.; pure white at 20 to 28c.; pure Jamaica ginger at 25 to 27c.; cloves, 14 to 25c.; pure mixed spice, 30 to 35c.

#### SUGARS.

The sugar market has ruled active and prices are firm and higher. In some lines, particularly bright sugars, the advances are considerable within the last ten days, aggregating from ¾ to ½c., and the market is bare of those ranging in price from 4¼ to 4 15-16c. Last Friday there was an advance of ½c. on all yellows; 4¼ to 5¼c. is generally quoted, but there is a dark sugar on the market that can be got as low as 4c. Some of the refineries are reported to be oversold on granulated, and one has advanced prices 1-16 to ¼c., but at the time of writing none of the others had followed suit. The idea for granulated is 5¼c., although \$5.45 is accepted occasionally.

Willet & Gray, in their Weekly Statistical, say:

THE WEEK.—Raws advanced 1-4-5-16c. Refined unchanged. Total stock in all the principal countries 605,835 tons, against 673,285 tons at same

dates last year. Alofts to the United States from all countries estimated 45,000 tons against 66,000 tons last year.

RAWS.—The course of the raw sugar market during the present week has proved the correctness that the recent demoralization and temporary depression of prices at home and abroad was the result of financial panic, and the discouragement of a few sugar holders, and not because of weakness in the statistical position of sugar. The latter element has come strongly into the foreground again, and the actual scarcity of sugar supplies is making itself felt so severely that even a continued advance in prices brings out only small offerings. Very few sugars comparatively were obtainable at the recent decline, and the rapid recovery only causes the market to assume its normal condition on the basis of supply and demand. A quarter of a cent per pound has been gained during the week, and supplies should now be offered more freely. The European markets have recovered from their extreme depression and are keeping pace with our markets. A significant feature is that the firmness is extending over into the new crop beet sugars, which show a considerable advance for October delivery. The German refiners are large purchasers of new crop beets at the advance, on the stimulus of renewed unfavorable prospects for the beet crops. Our American refiners have also shown more interest in October supplies of sugar and have secured several cargoes of Java sugars for arrival in port as late as October 30th below the present basis of values. German granulated for October is now quoted at 4.84c. net, landed here, duty paid, against 4.69c. last week. Prompt shipment is unobtainable. One result of the tenacity with which Cuba recently held up prices in the face of the European panic in sugar was that adequate supplies for the New Orleans refineries were difficult, and hence some 4,000 tons of beet root raw sugars are now in direct shipment from Germany to New Orleans, the first importation of such sugar into that port, with one exception.

REFINED.—The country has not been so bare of stock since the change of tariff in April, 1891. This fact has caused an extraordinary demand upon refiners for prompt delivery sugars, which has been met as rapidly as possible. Refiners are making every effort to secure supplies of raws from all parts of the world to meet all the demand that may come from the improved financial and commercial conditions. Notwithstanding the pressure for supplies, no advance has been made in the

(Continued on page 20.)

## NEW GOODS:

SWEET POTATOES  
SPANISH ONIONS

## CLEMES BROS.

Phone. 1766

TORONTO

Reference—Bank of Toronto



**.. THE ..  
UNPRECEDENTED  
SALE .**

Of "KENT" bottled Pickles this Spring and Summer testifies in the most gratifying way to their merit and growing popularity with the trade. Packed 2 doz. in a Case. Order a sample case from your wholesale grocer.

**THE KENT CANNING & PICKLING CO.  
CHATHAM, ONT.**

**THE "Lion Brand"**

is so popular that **UNSCRUPULOUS** packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "**BOULTER**" across the face of each label in a distinctive color. Look out for the word "**BOULTER**" if you want first class "canned goods."

**Bay of Quinte  
Canning Factories.  
PICTON and DEMORESTVILLE.  
W. BOULTER & SONS,  
PROPRIETORS,  
PICTON, ONT.**

**LYTLE'S  
PICKLES**



**ARE THE BEST.**  
Try them and be convinced.  
Once used, will have no other.

**T. A. LYTLE & CO.,  
Vinegar and Pickle Manu-  
facturers,  
TORONTO.**

**The Imperial Rubber Stamp Works**

**Rubber Stamps, Stencils,  
Branding Irons, Seals, etc.**  
Estimates given. Orders by mail promptly at-  
tended to.  
**102 ADELAIDE ST. WEST - - - TORONTO.**

**BUY RELIABLE GOODS**

.. Quality Is Our Aim ..

**VEGETABLES:**  
Tomatoes, Corn, Peas, Etc.  
**FRUITS:**  
Pears, Peaches, Strawberries, Etc.

**Lakeport Preserving Co.  
LAKEPORT, ONT.**

**AGENT WANTED**

By a British Pickle House  
Some one who is calling on and  
has a good connection with the  
retail trade.

Address J. R. & Co.,  
CANADIAN GROCER.

**MAPLE PRODUCTS**

Having large warehouses at Sherbrooke, the centre of the largest Maple product territory in the world. We offer to the trade, all Maple products of the finest quality, in quantities and packages suited to any locality. Special inducements on car lots.

Address

**Sherbrooke Maple Product Co.,  
Sherbrooke, P. Q., Canada.**

**Boy  
Brand  
Corn  
UNBLEACHED**




**DAILEY'S**

Please try them.  
Can be obtained at  
all Leading Whole-  
sale Houses.

**Kingsville  
Preserving Co.,  
(LIMITED.)  
KINGSVILLE, ONT.**

**Boy  
Brand  
Tomatoes**



**Keep your  
EYE** 

**on the**

and your mind on the fact,  
that every can of goods put  
up by us, has printed in large  
letters the name describing  
the contents of the can truthfully, and Delhi Cann-  
ing Company, Delhi, Ont., which is a guarantee  
that the contents are just as represented and  
strictly first-class. Yours truly,



TRADE MARK

**DELHI CANNING CO.**

## CANNED GOODS.

TORONTO.

Nothing particularly new has developed during the week. Most of the interest is still centred around the tomato pack. Reports continue to be of a conflicting character. That the crop is not progressing satisfactorily is evident. The dry weather has at least had an injurious effect on the crop in some districts, while frost and even disease here and there have been factors. As to what the ultimate effect will be on the pack it is impossible at the moment to state. One thing not to be forgotten is that the weather of the past week or so has been generally favorable to the ripening process, and this will at least to some extent make up for the previously backward weather. At the moment the situation appears to be strong. Bids of 80c. and even more are reported to have been made for last year's pack by canners who are said to be short. Some of the canners are still holding off awaiting the result, and most of them claim that the pack will be very short. There seems, however, to be quite a few of last year's pack still in hand, and, as a wholesaler remarked, "we have heard of shortages before, but there has always been enough to go round." One thing is certain: If the pack should be short enough to seriously affect prices consumption will be curtailed, and a less quantity will be required to go round. In the meantime jobbers prices are unchanged. They are still ordinarily getting 80 to 85c. for tomatoes, peas and corn, and are apparently not much alarmed over the situation. There is a little more enquiry, but business is still light. Salmon continues in good demand, but supplies are short pending the arrival of shipments which are expected here in a few days; \$1.25 to \$1.40 is about the idea for fine bright red brands. There is not likely to be as much salmon of second quality on this market as usual this season, owing to the cheapness of the better class of fish. Lobster continues in good demand for the better brands at from \$1.85 up. There is nothing scarcely doing in sardines and the demand is dropping off for canned meats.

## MARKETS—Continued

price of refined, and none is likely, for the present at least, unless forced by a considerable further rise in raws.

During the recent temporary panic in raws, few sugars were obtainable at the low prices compared to the much larger supplies of refiners purchased at the parity of 4c. and above. As soon as supplies were absolutely required the low quotations disappeared rapidly, and prices of raws and refined are now nearing their usual parity.

Best for Wash Day

**SURPRISE  
SOAP**

Best for Every Day

The St. Croix Soap Mfg. Co.,

St. Stephen, N.B.

Branches:

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright &amp; Copp, 40 Wellington St. East.

WINNIPEG: E. W. Ashley.

## SYRUPS AND MOLASSES.

Syrups are in little better demand, but there is no change in prices, 25 to 40c. per gallon being the idea. Molasses remains dull and unchanged at 30 to 35c. for barrels and half-barrels respectively.

## TEAS.

Next to sugar, teas are occupying the most attention, although the decline in business noted a week ago continues. Medium Japans at about 16 to 17c. are the best sellers, scarcely anything being done in other teas.

Mail advices from London under date of Sept. 8 show that the imports of tea during August were 30,833,364 lbs., compared with 34,186,778 lbs. in 1892 and 26,217,553 lbs. the same month in 1891. Deliveries for the month were 19,427,444 lbs., compared with 20,079,474 lbs. the corresponding month last year and 19,927,824 in 1891. Gaw, Wilson & Stanton, commenting on these figures, remark: "Tea deliveries last month indicates quietness in the trade. Coupled with heavy arrivals, this is sufficient to account for the gradually falling prices of the last few weeks. Provincial demand should become more pronounced as the holiday season draws to a close, and foreign orders appear not unlikely soon to be more plentiful."

## BUTTER AND CHEESE.

The butter market continues firm and demand good. The recent rains have improved the pasturage around Toronto, but generally speaking there is not much improvement. In some of the principal dairying districts in the province the land is as

dry as ever. For good round lots of dairy butter 18c. would be readily paid by jobbers, and for good straight lots they would give 19c. For fine to choice dairy butter jobbers are getting 20 to 21c. in tubs from retailers. Jobbers are paying 21 to 23c. for dairy pound rolls and selling them at 21 to 24c. There are practically no large rolls coming in yet, but the idea as to price is about 18½ to 19c. For creamery tubs jobbers are paying as high as 23c., and from retailers they are getting 24 to 25c. Creamery pound prints are being taken at 23 to 24c., and they are selling at 1 to 1½c. advance on these prices.

There is a continued fair demand locally for cheese at 10 to 10½c. At the factories 9½ to 9¾c. is usually asked, and some transactions are reported as high as 10c.

## COUNTRY PRODUCE.

BEANS—Quiet and unchanged at \$1.35 to \$1.40 for lots and \$1.50 for single bushels. Jobbers are not making any purchases, but are awaiting the arrival of the new crop, when they expect to buy cheaper.

DRIED APPLES—Some enquiries are reported, but they do not seem to have led to any business; in fact it is said no quotations could be obtained in response. We quote prices nominal at 4½ to 5½c., the inside figure being the price jobbers would pay.

EVAPORATED APPLES—Nominal at 8½ to 9c.

EGGS—In fair demand and prices higher at 13c.

POULTRY—Prices are easier on account of liberal receipts. We quote chickens at 40 to 50c. and ducks at 60 to 75c.

SYMINGTON'S

**C**OFFEE  
ESSENCES

. . UNEQUALLED . .

ASK FOR THEM

WHOLESALE AGENTS

STANWAY &amp; BAYLEY

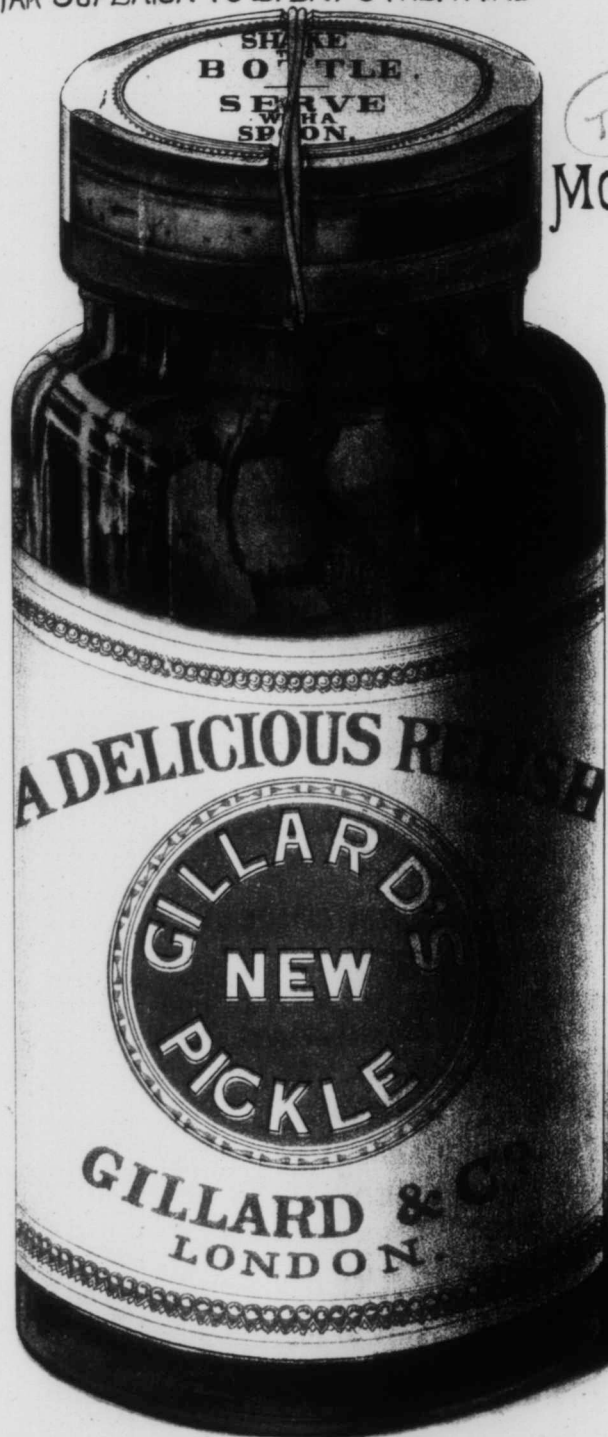
. . TORONTO . .

HILLS & UNDERWOOD'S  
ENGLISH  
MALT VINEGAR.

SUPPLEMENT TO THE CANADIAN GROCER.

GILLARD'S  
NEW PICKLE  
FAR SUPERIOR TO EVERY OTHER KIND

GILLARD'S  
NEW SAUCE  
PREPARED ONLY FROM FINEST INGREDIENTS.



THE  
MOST DELICIOUS  
MADE



MADE BY GILLARD & CO. LONDON, ENGLAND.

W. H. GILLARD & CO.

WHOLESALE GROCERS  
& TEA IMPORTERS.

HAMILTON, ONT.

SOLE AGENTS FOR WESTERN ONTARIO.

# OUT OF SIGHT

## GILLARD'S NEW PICKLE GILLARD'S NEW SAUCE

POSITIVELY THE MOST TOOTHsome  
ADJUNCTS OF THE TABLE  
EVER OFFERED THE CONSUMER  
RECOMMENDATIONS COMING IN ON ALL SIDES  
HERE ARE A FEW OF THEM

*Gillards New Pickle is the best I ever tasted.*  
*Simply Grand "Far Superior to every other kind."*  
*Send Case by Express. Completely sold out. We are having a great*  
*run on these "The most delicious relish I ever tasted."*

### IT COSTS MONEY

TO ADVERTISE THESE GOODS BUT ONCE INTRODUCED  
THEY SELL LIKE HOT CAKES

ON THE OTHER SIDE IS AN ENGRAVING SHOWING EXACT SIZE OF BOTTLES CON-  
TAINING GILLARD'S NEW PICKLE & GILLARD'S NEW SAUCE WITH FAC-SIMILE OF LABELS  
THESE GOODS LOOK HANDSOME ON THE SHELF. BUT THEY ARE NOT INTENDED  
FOR THE SHELF. AND **WON'T STAY ON THE SHELF.**

**SECOND SHIPMENT** OF 500 CASES EACH 2 DOZ JUST IN STORE  
IF YOU WANT AN APPETIZER SOMETHING TO GIVE ZEST  
TO YOUR FOOD

ORDER

**GILLARD'S NEW PICKLE  
NEW SAUCE**

CORRESPONDENCE INVITED ORDERS BY MAIL & TRAVELLERS  
PROMPTLY EXECUTED.

# W. H. GILLARD & CO

WHOLESALE ONLY

HAMILTON, ONT.





*Slee, Slee & Co.*  
 makers of



ESTD 1812.  
 Pure Malt Vinegar.

London, England.

Batty & Co have for half a century used  
*Slee, Slee & Co's* pure malt vinegar in making  
 their genuine pickles, & sauces.

WINDOW-  
 DRESSING  
 MADE EASY.

ANYONE CAN DO IT?

\$2.25 for \$1.75 Post-Paid, Entire Outfit.  
 Book of 288 pages, 150 illustrations showing how  
 to do the work. Sells at \$1.75, including Ham-  
 mer.

"New Ideas," 40 pages, especially interesting  
 to grocers. Sells at 50 cents, and free sample of  
 new cleaner.

HARRY HARMAN,  
 The Window Dresser, Decorator and Supplier,  
 Room 1204, Woman's Temple, Chicago.

THE SOLID  
**GLOBE**  
 WASHBOARD  
 The Strongest and most Durable.  
 Freight allowed on 5 doz. lots  
 to Ontario Railway points.  
**CHAS. BOECKH & SONS**  
 80 York St., TORONTO



Chas. Southwell & Co.'s

High class JAMS (Kentish Fruit)

JELLIES

MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

ORDERS CAN BE BOOKED THROUGH

New Season's Jams  
 Now ready . . .

Messrs. Frank Magor & Co., 16 St. John St., Montreal  
 Chas. Southwell & Co., Works, Dockhead, London, England

W. A. Carson. R. B. Morden. J. Anning.

**BELLEVILLE CANNING CO.**

PACKERS OF THE

"Queen Brand"  
 Fruits and Vegetables.

As the Reputation of our goods is fully established, we, with confi-  
 dence, recommend them to the Trade. The New Season's Pack of

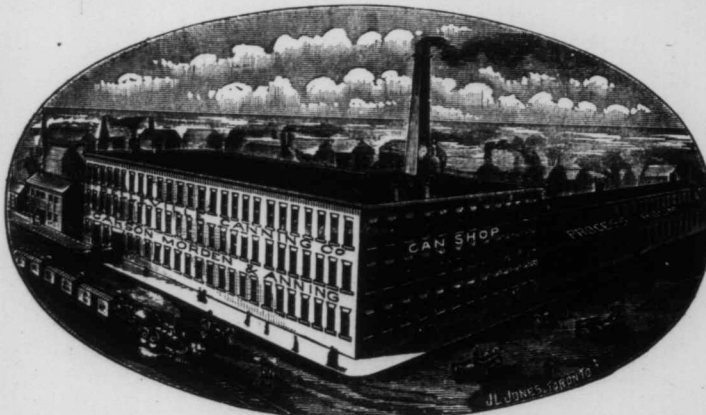
STRAWBERRIES, RASPBERRIES, PLUMS, PEAS.  
 PEARS, CORN, TOMATOES, 3 lb. APPLES.  
 GALLON APPLES.

Are now in the hands of the Wholesale Trade.

Give the Queen Brand a Trial

We Guarantee It to give Satisfaction.

BELLEVILLE, ONT.



Largest Factory in Canada, situated at Belleville, Ont., Canada

## MARKETS—Continued

**POTATOES**—Market steady; 60c. was bid on track and small lots are selling out of store at 70 to 75c.

**HONEY**—Not much doing. New section is selling at 15 to 16c., and new in bulk offered at 6c.

**HOPS**—Business seems to be improving slightly. Six and seven bale lots of '92's sold at 14c. Several lots of new season's sold at 15c., and some sold up to 16c.; 90's and 91's are nominal at 5 to 6c.

**ONIONS**—There have been further arrivals of new Spanish onions and they are being rapidly cleaned out. Prices are a little easier at \$1 per crate.

**SWEET POTATOES**—In fair demand and unchanged at \$4.50 to \$4.75 per barrel.

## GREEN FRUIT.

Trade has been a little quieter this week, although a good business is still reported. Peaches have been in liberal supply with demand good. Grapes have not arrived as freely as anticipated, but a larger supply is expected soon. Old lemons are about finished and for the new that are on the market there is not much demand owing to the cool weather. There is scarcely anything doing in oranges. Bananas are receiving but small attention and watermelons are slow of sale. Apples are quiet at 25c. per basket and \$1.50 to \$2 per barrel. We quote: Oranges—Rhodi's, \$4.50 to \$5 for 160's and 200's; Sorrento's \$4.50 for 200's, \$2.50 for ½ boxes; Jamaica's, \$6 per bbl.; lemons, \$3 to \$5; new lemons, Sorrento's, \$5 to \$5.25 per box; bananas, \$1 to \$1.50; peaches, 75 to \$1 per basket; pears, 45 to 75c. per basket; tomatoes, 25 to 40c. per basket; cucumbers, 20 to 30c. per basket; cabbage, \$1.25 to \$1.50 per bbl.; watermelons, 15 to 25c.; grapes—Champion's, 2½ to 2c. per lb.; Concord's, 2½ to 3c.; Niagara's, 4 to 6c.; Moore's early, 4 to 4½c.; Worden's, 4 to 4½c.; Roger's, 5 to 6c. Apples, 25c. per basket and \$1.50 to \$2 per barrel. California fruit—peaches, \$1.40 to \$1.60; pears, \$2.50 to \$2.75; plums, \$1.75 to \$2.

## HOGS AND PROVISIONS.

There are not many dressed hogs coming in and there are not many wanted. Prices are unchanged at \$8 to \$8.10. Hog products are selling well in small lots, but there are no large lots moving.

**BACON**—Long clear, 10¼ to 11c.; smoked backs, 12 to 12½c.; bellies, 13 to 13½c.; rolls, 10 to 10½c.

**HAMS**—In good demand and firm at 13 to 13½c. for smoked.

**LARD**—Pure Canadian 12¾c. in tubs, 13c. in pails and 12½c. in tierces. Compound 9 to 9½c.

**BARREL PORK**—Canadian heavy mess \$20, Canadian short cut \$22, shoulder mess \$18.

**DRESSED MEATS**—Beef fores are 4½ to 5c., hindquarters 7½ to 8½c., mutton 6 to 7c., lamb 10 to 12c.

## FISH.

Trade in fish continues good, although not quite so brisk as a week ago owing to the departure of the many visitors who were attending the Exhibition. Prices remain unchanged. We quote as follows: Fresh sea salmon, 17 to 19c.; skinned and boned codfish, 6½c.; Labrador herring, \$4.50 per barrel; shore herring, \$2.75 per bbl.; Digby herring, 11 to 12½c.; boneless fish, 4c.; boneless cod, 7 to 8c.; blue back herring, \$2.00 per hundred; blue pickerel, 4 to 5c. a lb.; yellow ditto, 7 to 8c. a lb.; salmon trout and white fish, 7½c.; eels, 6 to 8c. a lb.; pre-

pared frogs 50c. per doz.; dressed sturgeon, 7 to 8c.; oysters by bulk, \$1.50 for standard and \$2 selected; smoke cisco, \$1.25 per lb.; kipper cisco, 3 to 4c. each; salt mackerel in bulk, 10c. per lb.

## SALT.

Trade in salt continues much the same. Several shipments are reported besides the usual good demand in job lots. Prices are unchanged. We quote: Car lots, dairy, \$1.25; barrels, \$1; sacks, .68c.; American rock, \$10 per ton.

## HIDES, SKINS, TALLOW, WOOL.

**HIDES**—There is no change in the price of hides. Market is steady and there is a fair supply coming in, for which dealers are paying 3 and 4c. according to quality. They are asking 4¼ to 4½c. for fresh dressed hides.

**SKINS**—In skins the market is a little quiet; prices unchanged at 55c. for fresh lambs and shirlings. Calfskins are unchanged and there is not much doing. Prices nominal.

**TALLOW**—The demand in tallow has improved and prices remain steady. Dealers are paying from 4¼ to 5½c.

**WOOL**—There is nothing doing in wool to speak of. The foreign demand is dropping off, and business with mills is also small at present. Prices the same, 17 to 20c.

## PETROLEUM.

The Petrolia Advertiser in its weekly report, says: "The crude market is somewhat improved, transactions on 'Change are more frequent, and 'futures,' based on the present values, are being taken when offered. Prices must of necessity go up shortly. With but 106,459 bbls. of stock on hand and the winter approaching, demand for refined increasing and the quality of Canadian refined getting better all the time, we are fully warranted in expecting better prices. As to present prices, crude on the Exchange may be quoted at \$1.05. Refined in car lots, f.o.b. here, 10 cents.

Demand for burning oils on the Toronto market continues to improve and that for lubricating kinds is well maintained. We quote 5 to 10 bbl. lots, imperial gallons, Toronto; Canadian, 12½ to 13c.; carbon safety, 16½ to 17c.; Canadian water white, 17c.; American water white, 18½ to 19c.; photogene, 22c.

## MARKET NOTES.

Davidson & Hay are handling "Mastiff" cut plug smoking tobacco.

H. P. Eckardt & Co. are offering a line of raw sugar in barrels at 3½s.

Perkins, Ince & Co. are offering some fine value in Paklin Congous in caddies.

Four thousand tons of beet root raw sugars are on their way to New Orleans from Ger-

(Continued on page 24)

## FLOUR AND FEED.

## TORONTO.

The improved condition of the flour trade noted last week has continued. There is no export demand from Europe, but there is a fair business doing at home and with Newfoundland. Prices are a little higher. Bran is offering more freely, while demand has fallen off, and prices are lower. Oats are in demand and firmer.

**FLOUR**—City millers' and dealers' prices are: Manitoba patents, \$3.80 to \$3.90; strong bakers' \$3.60 to \$3.70; white wheat patents, \$3.25 to \$3.50; straight roller, \$3 to \$3.15, low grades, per bag, \$1.00 to \$1.25; Ontario family \$3.15 to \$3.40.

Car prices are: Toronto freights—Manitoba patents, \$3.80 to \$3.90; Manitoba strong bakers', \$3.60 to \$3.70; Ontario patents, \$3.10 to \$3.30; straight roller, \$3.00 to \$3.10; extra, \$2.70 to \$2.90; low grades, per bag, 90c. to \$1.10.

**MEAL**—Oatmeal is \$4.20 to \$4.40. Cornmeal is \$3.25 to \$3.50.

**FEED**—Bran (ton lots) \$13.00, do (Toronto freight) \$12 to \$12.50, shorts (ton lots) \$16.50 to \$17 ditto (Toronto freight) \$15; mixed feed \$20 to \$22, feeding corn 57 to 58c.; oats on track 33 to 34 for mixed and 34 to 35c. for white, 30 to 31c. quoted outside.

**HAY**—Baled timothy quiet and unchanged. We quote \$9.50 to \$10.

**STRAW**—Demand poor and prices unchanged at \$5.50 to \$6.

## MONTREAL.

There is no change in the local flour market. Quotations are unchanged but firm, and the demand continues very good. Winter wheat, \$3.90 to \$4.10; Manitoba patents, best brands, \$3.85 to \$3.90; straight rollers, \$3.10 to \$3.15; extra, \$2.90 to \$3.05; superfine, \$2.60 to \$2.90; Manitoba strong bakers', \$3.65; Manitoba strong bakers', best brand, \$3.65 to \$3.70.

The stocks of oatmeal are small and prices hold steady under a small supply: Standard bags, \$2.10 to \$2.15; do. brls., \$2.30 to \$2.35; granulated, bags, \$2.15; do., brls., \$2.35; rolled oats, bags, \$2.20; do., brls., \$4.50 to \$4.60.

The offerings of feed stuffs are inadequate to meet the supply, and the market rules very strong in consequence. Bran, \$15 to \$16; shorts, \$17 to \$19; moullie, \$22.

## Sapolio

Reduced price per gross \$11.30, in ¼ or ½ gross boxes, in any quantity. Less usual grocery discounts of 3% cash 10 days, or 2% 30 days.

Sapolio retails at 10 cts. per cake.

## Emil Poliwka &amp; Co.

38 Front Street East,

Canadian Agents. TORONTO, ONT.

DEPOTS AT:

Toronto, Ont.; Montreal, Que.; St. John, N.B.

## "Crystal" Rice

WE are sorry to have kept some of our customers waiting for some time, but the demand both in Canada as well as in the United States has been unprecedented. We have just received a shipment and shall fill orders as fast as we can.

Price per 50 lb. bag, \$2.60

Usual Terms. Price per 25 lb. sack, 1.35

## The Canadian Specialty Co.

38 Front Street East,

DOMINION AGENTS. TORONTO, ONT.

# OATMEAL

**Dominion Mills,  
LONDON.  
Excelsior Mills,  
MITCHELL.**

Write or wire for Thomson's Brands  
ROLLED OATS PINHEAD & STANDARD MEALS  
SPLIT PEAS, POT BARLEY, CORN MEAL, ETC.  
All kinds of Chop and Mill Feed.

**GENERAL GRAIN DEALER.**

Highest price paid for Oats and Peas in car lots

**WALTER THOMSON,** London and Mitchell.

## Embros Oatmeal Mills

D. R. ROSS, EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

# Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.

## COX'S GELATINE Always Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—  
C. E. COLSON, Montreal.  
D. MASSON & CO., Montreal.  
ARTHUR P. TIPPET & CO.,  
Toronto, St. John, N. B., and Montreal.

Established in Paris, 1770. 40 Prize Medals

THREE LEADING FACTORIES—

Paris, London, Strasbourg

## Compagnie Francaise

Purveyors by Special Appointment  
H. R. H. the Princess of Wales.

SUPERIOR CHOCOLATÉ  
(Yellow Wrapper.)

PURE COCOA POWDER  
½-lb. and 1-lb. Tins.

CHOCOLATE WAFERS  
A delicious eating Chocolate.

HIGH LIFE BONBONS,  
The most tasteful Dessert Sweetmeat.

## Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

### HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

**TORONTO.**

## R. & T. WATSON, Manufacturing Confectioners,

IF you wish to handle the MOST SALABLE CONFECTION in the market, try BALALICO-RICE. We are Headquarters for Fine Chocolates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.

SEND FOR PRICE LIST.

**75 Front Street East,**

**- - TORONTO.**

KOFF NO MORE.

### WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W stamped on each drop. Try them.

# S.A. VanDam & Co.

37 Old Corn Exchange, Manchester, and  
23 Mathew Street, Liverpool, England.

SOLICIT CONSIGNMENTS OF

Bacon, Butter, Lard, Eggs,  
Cheese, and Canned Goods.

LIBERAL ADVANCES MADE.

FIRM FOUNDED 1850.

"REFERENCES."—Bank of British North America, Toronto; and Manchester and Salford Bank, Manchester, Eng.

## MARKETS.—Continued

many. This is only the second importation of such sugar into New Orleans.

Dawson & Co. shipped two carlots of apples to St. Louis this week.

J. W. Lang & Co., expect a carload of "Horseshoe" salmon this week.

Sloan & Crowther have just received a shipment of fine new Valencia raisins.

Hearle's Magnum Toilet soap is being introduced on this market in more shape.

A brisk demand for Morton's fresh herrings, in cans, is reported by Sloan & Crowther.

Clemes Bros. have this week received their second direct shipment of Spanish onions.

A cable to J. L. Watt & Scott on Saturday quoted Valencia raisins 25c. firmer in Denia.

W. H. Shields, grocer, 84 Gladstone avenue, Toronto, has assigned to Eckardt & Young.

Brown, Harrington & Co., wholesale crockery dealers, of Halifax, N. S., have assigned.

A cable to P. L. Mason & Co. reports that the Escalona, the second direct currant steamer, has left Patras.

H. P. Eckardt & Co. are offering a car of Spanish onions, which they have just received. See advertisement.

The first shipment of Malaga fruit left Sept. 1, and the fruit is expected to be on this market by Oct. 1.

Sloan & Crowther have just received a shipment of "Sportsman's" sardines, which are reported to be selling freely.

A sample of India green tea was shown on this market a few days ago which is said to sell in England at \$8 per pound.

Balfour & Co. are early in the market with new selected raisins—the quality is said to be fine. This firm is getting a great reputation for fine fruits.

J. W. Lang & Co. are showing a new line of low grade Monings. They look upon the tea as being of particularly good value, as since they bought it prices have advanced.

Sapolio was as usual to the front at the Toronto Exhibition. Emil Poliwka & Co., the Canadian agents, who have handled it now for to years, report an ever increasing trade.

Balfour & Co., Hamilton, are looking forward to an active fall business. Their old reliable "Lou" Fraser is now doing the lake trip and getting his usual big orders from the best men in that locality. His friends swear by him.

The partnership which existed between J. W. Seymour Corley, G. W. Booth, Henry C. Fortier and Chas. J. Peter, under the style of the Toronto Biscuit and Confectionery Co. has been dissolved. Messrs. Corley and Booth retire and Messrs. Fortier and Peter will carry on the business.

The pickles manufactured by Messrs. Gillard & Co., of London, England, are giving satisfaction and are now imported by a great many wholesale grocers. Messrs. Lucas, Steele & Bristol of Hamilton, have a lot now on hand—get their figures for five case lots.

W. H. Gillard & Co. of Hamilton are again calling the attention of the trade to Gillard's new pickle and Gillard's new sauce. Their last advertisement was the means of securing many inquiries and orders for these goods, which are fast becoming household favorites

throughout the country. The profit to the retailer on these goods is better than is usually made, and indiscriminate cutting is protected as much as possible both by W. H. Gillard & Co. of Hamilton and Gillard & Co. of London, Eng.

W. M. Milligan, grocer, Toronto, is applying for the incorporation of his businesses under the name of "The W. M. Milligan Company, Limited," with capital stock of \$75,000. Those composing the company are W. M. Milligan, Catharine Milligan, Minnie Sheeby, John Burns and G. W. Bedells.

A few boxes of new Valencia almonds were received by J. L. Watt & Scott on Saturday from W. C. Bevan & Co. They were put up in white wood boxes, and the lettering and trade mark was printed by machinery instead of stenciled, as formerly. In future all Bevan's Malaga fruit will come in this way.

The Canadian Specialty Co. had a fine exhibit of "Crystal" rice at the Toronto Fair. They claim to have sold about 135,000 pounds, or 5½ carloads, the last ten months. It is now selling all over the Dominion, and orders are pouring in faster than the factory, which is located in Marun, Ind., can turn out at present.

Gillard & Co. of Hamilton are in receipt of another shipment of Mallowalla tea, in ½ and 1 lb. packages. This is the only one of the many package teas that has stood the critical test of the English tea drinking public for over twelve years. It is largely sold in Australia and other British possessions, and is a favorite wherever introduced. Gillard & Co. invite comparison with other package teas. Write them for samples.

Eben. Roberts' Jellies are still being offered by Lucas, Steele & Bristol.

The Belleville Canning Co. writes: "Everything looks very poor for canners in this section; quite the contrary to your reports of late as regards the crop."

Sloan & Crowther have bought the entire exhibit of Pettijohn's California Breakfast Food and Menier's Chocolate which was shown at the Toronto Exhibition.

Mr. Rose, of Rose & Laflamme, Montreal, was in Toronto last week, and made arrangements with Wright & Copp to handle their special lines in Kingston, Montreal and Quebec.

Wright & Copp, Dominion agents for MacLaren's Imperial Cheese, had a very neat exhibit of this popular cheese at the Industrial Exhibition, and served it out with "Boss" biscuits. The new package is a brown stone jar and looks attractive.

An attractive display at the Toronto Industrial Exhibition was that of The Pettijohn California Breakfast Food Company. The company showed their generosity by serving free to everyone visiting their stand a dish of their goods with cream and sugar, also distributing neat sample packages. The exhibit was in charge of Wright & Copp, the company's Dominion agents.

The Cowan Manufacturing Co., who lately occupied premises at 14 and 16 Mincing Lane, Toronto, have just removed to their fine new commodious building, Nos. 468 to 474 King street west, close to Spadina avenue. They now carry on their business under the style of "The Cowan Co., Limited." The building consists of large offices fitted up with great taste, shipping room behind, with the manufacturing departments adjoining, the engine

house and boiler being in the rear. Their machinery and appliances are of the newest and best type, and with a staff of skilled workmen they are capable of turning out the finest goods on the market. The different makes of cocoas, chocolates, etc., are to be found in the Prices Current of THE GROCER.

## MONTREAL MARKETS.

MONTREAL, Sept. 21, 1893.

## GROCERIES.

The general grocery market has not shown material change, although the aggregate business shows some expansion. With the exception of sugar, however, which is the only staple to show any marked degree of activity, buyers manifest a strong disposition for following a conservative course. This is especially noticeable in the case of purchasing by wholesalers for future delivery, business in this respect this fall being of modified dimensions. The feeling among jobbers is that they should not carry a big load of goods when the experience of past seasons goes to show that there are generally supplies available during the course of the season, and usually at a reduced cost compared with the figure at which they had booked their stock. Some of them have had unfortunate experiences in this respect, and the result is a very cautious policy. With regard to the demand from dealers, with the exception of the call for sugars, we have said it is not brisk. Sugar, however, has shown quite a marked degree of activity, and a notable feature is the scarcity of granulated on spot, only one refinery accepting orders for prompt or near future delivery, and on such orders they demand an advance of a sixth. The other establishments will not accept orders for immediate delivery. Molasses and syrups are firmer, with an advancing tendency in values, but business is about the same. Tea is dull, most buyers awaiting the big trade sale of John Duncan & Co. next week. In dried fruit there has been further business for future delivery both in raisins and currants, but the movement in this connection is not remarkably brisk. Canned goods generally are about steady with no change in values by jobbers here, although it is claimed that offers are now being made at rather less money from packers.

## SUGAR.

The feature of the week is the decided scarcity of granulated sugar, one refinery having no supplies for the moment of the grade from which it is made, while the other has only a moderate stock and is operating very sparingly. They are accepting some small orders for prompt shipment at an advance of 1-16c., viz., 55-16c., which took effect on Monday last. For later delivery 51-4c. holds. The brisk demand which has been experienced recently on spot was the cause of this development. Yellows are quoted firm also at 41-8 to 47-8c., with a brisk demand for the medium and bright grades, which refiners find it difficult to fill also, and are curtailing sales in many cases. On the whole the sugar market is strong, and it is expected

**JAMES A. SKINNER & Co.**

Toronto and Vancouver.

IMPORTERS OF

Crockery, China,  
Glassware, Lamps,  
and Fancy Goods.

Our importations this fall will comprise almost every line that is entirely new.

SPECIAL ATTRACTIONS IN  
LAMPS AND FANCY GOODS.

No trouble to show you through our spacious Sample Rooms. Send for a package of our Columbian or New Era assortment of Glassware. —GREAT VALUE.

ESTABLISHED 1851.

WE OFFER

4,100 Cases New Salmon  
"British American" Brand  
\$1.30 per doz.

**N. QUINTAL & FILS,**  
WHOLESALE GROCERS,

274 St. Paul Street, Montreal.

Please ask our prices for goods before buying elsewhere. Our prices are low. We make a specialty of Canned goods.

**SHOULDERS** - -

Close and neatly trimmed SUGAR CURED, equal in quality to our celebrated "STAR" HAMS. We recommend these as being the CHEAPEST and MOST PROFITABLE line for you to handle.

WRITE FOR QUOTATIONS.

**F. W. FEARMAN,**  
HAMILTON, ONT.

CHOICE

**INDIA AND CEYLON**  
..TEA..

SEND FOR SAMPLES AND  
QUOTATIONS.

**PERKINS, INCE & Co.,**

41-43 Front Street East, Toronto.

We can now fill small orders for "Fresh Herrings" in cans, if received promptly.

We hope soon to have some interesting quotations for one of the finest brands of this season's pack of B. C. Salmon.

**SLOAN & CROWTHER,**  
WHOLESALE GROCERS,  
19 Front St. E., Toronto.

**Warren Bros.**  
& **Boomer**

WHOLESALE . .  
. . GROCERS

35 and 37  
Front St. East, TORONTO

We are delivering our

New Valencias . .

New Horse Shoe Salmon

AND NEW SEASON'S

**BLACK and JAPAN TEAS**



Sept. 1st, 1893.

Smith and  
Keighley

9 Front St. E., Toronto.

**JUST RECEIVED**

FIRST SHIPMENT

**New Valencia Raisins**

AND—

New Pack  
Horse Shoe Salmon

**J. W. LANG & CO.**

Wholesale Grocers,

59, 61, 63 Front St. East, TORONTO

**"GOAT" Japan Tea**

Season 1893 Just Arrived

Sample much better than 1892

BEST VALUE IN THE MARKET.

See our Travelers or write us for Samples.

**T. KINNEAR & CO.,**

WHOLESALE GROCERS,

49 Front St. E., TORONTO.

**Elliott, Marr & Co.,**

Importers of Teas

—AND—

Wholesale Grocers.

**LONDON, ONT.**

**Condensed Mince Meat.**

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to \$12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

**MONTREAL Markets Continued.**

that the advance may call forth more enquiry, as buyers have been taking very sparingly until a short time ago, so that stocks throughout the country are generally admitted to be small.

**MOLASSES.**

In sympathy with the firmer disposition of sugar the demand for molasses has improved also to a minor degree. Good sized lots of Barbadoes have changed hands at 31 to 31 1-2c., which is an advance of 1c. on a week ago, while jobbing prices are firm at former quotations, viz., 33 to 34c.

**SYRUPS.**

Syrups have displayed more firmness also in sympathy with sugar and molasses, and may be put a turn dearer, as business has transpired in American at 20c. per gallon, an advance of 2c. Canadian syrups have been rather more active also in a quiet way at 13-4 to 21-8c. per lb.

**TEA.**

Only a moderate demand is noted for teas, as buyers have been holding off this week in anticipation of the trade sale which takes place next week when some 6,000 packages will be put up at auction. Japans worth from 16 to 19c. furnish the most of the business that is transpiring.

**COFFEES.**

The coffee market is fairly steady under a moderate demand. Last week's break in New York did not have an appreciable effect on spot values. Round lots of Maracabos have changed hands on a steady basis at 20 to 20 1-2c. We quote prices steady: Jamaica, 16 to 18c.; Maracabo, 19 to 21c.; Rio, 17 1-2 to 19c.; Java, 24 to 28c.; Mocha, 25 to 28c.

**SPICES.**

Spices are quiet and steady. Black pepper being quoted at 6 to 7c. We quote: Common Jamaica ginger, 15 to 16c., and finer grades, 18 to 20c.; pimento steady at 16c.; and nutmegs, quiet at 50 to 52 1-2c. to \$1.

**DRIED FRUIT.**

The dried fruit market has not furnished any specially new feature. Buyers show no urgency, and the easy tone both for prompt and future delivery is still to note. Offers of Valencia raisins of prime quality have been made at a range of 13s to 14s. 6d., cost and freight Montreal, while seconds are offered at 11 to 12s. Valencia layers have been offered at 16s., c.i.f. In a jobbing way business in off-stalk for immediate delivery from receipts via New York has been done at 5 1-2c., which is a decline of 1-2 to 1c. on the range at the time of our last writing.

The easiness already noted in currents is still to note, and offers of new stock to arrive are now being made at 3 1-2 to 4c. per lb. For importation Provincials have been offered at 10s. and Fillatrias 11s. to 11s. 6d., c.i.f. Montreal.

**RICE.**

There is no change in rice, which has furnished a moderate business.

**NUTS.**

Nuts show no change, business being quiet in a jobbing way.

**GREEN FRUIT.**

Oranges are steady, the only fruit offering being Jamalcas, which sell at \$3 to \$3.50 per box. Lemons are quiet for Messinas at \$3 to \$3.50 per case. Peaches have had a big run for pre-

serving purposes, and range from 75c. to \$1.25, according to grade and package. Pears are rather soft in tone at 75c. to \$3.25. Pine apples, in fair demand, 18 to 22c. Plums are in moderate demand at 90c. to \$1.25. There is a free sale for green gages at \$1.25 to \$1.50 per basket. Grapes have a good call at 23-4 to 4c. per lb. Bananas are a slow sale at 75c. to \$1.

**BEANS.**

The market is steady at the advance already noted in our last. We quote choice hand-picked, \$1.70 to \$1.80; ordinary to good, \$1.50 to \$1.60, and inferior, \$1 to \$1.25.

**HONEY.**

Supplies are ample and prices rule somewhat lower. Sales of new strained at 8 to 8 1-2c., and comb at 11c.

**MAPLE STOCK.**

Maple syrup is steady at 4 1-2 to 5c. in the wood and 50 to 60c. in tins. Sugar dull, 6 to 7c. per lb.

**ONIONS.**

Newly arrived Spanish onions sell at \$1 per box, and there have been offerings of new native stock at \$2 to \$2.50 per barrel.

**POTATOES.**

The market is about steady, with bag stock selling at 60 to 80c. per bag.

**HOPS.**

The hop market is rather easier, but brewers hold that they will have to come still lower before they are free buyers. We now quote 25 to 27 1-2c. for good to choice qualities, with yearlings 16 to 17c.

**EGGS.**

Eggs are in good demand. The supply is only moderate, and the stock coming to hand is of the finest quality. We quote 12 to 13c.

**PROVISIONS.**

The demand for provisions is good and a fair local enquiry is noted for smoked meats and lard at steady prices. Canadian short cut, per bbl., \$21 to \$22; mess pork, Western, new, per bbl., \$20 to \$20.50; hams, city cured, per lb., 12 to 13c.; lard, Canadian, in pails, 10 1-2 to 12c.; bacon, per lb., 11 1-2 to 12c.; lard, common refined, per lb., 8 1-2 to 9 1-4c.

**CHEESE.**

The cheese market moves along on the same lines. Buying at full figures continues from the factorymen and there is the same wall from dealers here about their cables being discouraging. However, it is undoubted that with the prices paid in the country and at the wharf, that to fill an order here an advance would have to be conceded. At the wharf, for instance, some 6,000 boxes which arrived by boat and rail were offered. This is quite a nice quantity of cheese, yet it was all taken at a range of 10 to 10 1-4c., the outside figure being given for the make of a pet factory which every week fetches a premium. It may be remarked in connection with the complaint of some operators that prices are too high, that compared with last year the first cost is moderate. Finest Townships, 10 to 10 1-8c.; finest Quebec colored, 10 to 10 1-8c.; finest Quebec white, 10c.; under grades, 9 1-2c.; cable, white, 46s. 6d.; cable, colored, 47s. 6d.

**BUTTER.**

Butter rules steady. For finest creamery buyers will operate at 21c., with a considerable degree of freedom, but holders are disposed to hold for an advance and to fill a good order might take a 1-2c. more. In Western

dairy 17 1-2 to 18c. is a fair range, while local buyers are paying 20c. for Townships. Finest August creamery, 21 to 21 1-2c.; finest July creamery, 20 to 20 1-2c.; finest Townships dairy, 19 to 20c.; finest Western dairy, 17 1-2 to 18c.

**MONTREAL TRADE NOTES.**

The decline on coffee in New York has thus far had no effect on prices on spot.

Kinlock, Lindsay & Co. are receiving ex Parisian some choice lines of Valencia raisins.

Caverhill, Hughes & Co., have booked some new lines of standard brands of canned vegetables which they are offering for delivery very shortly.

The syrup and molasses market is firm in sympathy with sugar, syrups advancing in New York 3 to 5c. per gallon, and higher prices on American have been made on spot.

Mr. Lightbound, of Lightbound, Ralston & Co., the big wholesalers, remarks that the range of values on every line of Mediterranean fruit is unusually below the prices for corresponding periods in previous seasons.

L. Chaput, Fils & Co. have just received some high grade off-stalk Valencia raisins which they are offering at 5 1-2c. The fruit is really delicious, as THE GROCER can vouch from some that were tasted in the firm's sample room.

In addition to the round quantity of tea to be offered at next week's auction sale, which is referred to elsewhere, it is reported that a Montreal agent has a consignment near at hand of 6,000 packages Japan teas. All this makes buyers go slow.

It is claimed that offers of canned salmon on the Coast have been made to buyers on this market at very much less than \$1.05, at which wholesalers here booked large quantities. This is simply the old story over again of packers not keeping faith with their customers. It might not be pleasant for some of these agents to call on some firms here.

London and New York advices to commission men here quote raw sugar firm and advancing on both markets, 96 test centrifugals selling 1-4c. higher on the former market. Beets are higher in London, in fact, the market for both cane and beet is higher all round, and it is said the Trust in New York has all it can do to attend to the demand for refined in New York.

The Chocolate Menier exhibit of L. Chouillon & Co. at the Exhibition here was a decided attraction. Cups of the delicious drink were given away, and it is needless to say that the run on them was large. In the awards it added another to the following prizes: Paris, 1849; London, 1862; Paris, "hors concours," 1867; Vienna, 1873; Philadelphia, 1876; Paris, Grand prix, 1878; Amsterdam, 1883; and Anvers, 1885.

## Toronto Salt Works,

128 Adelaide East,  
TORONTO

Dealers in Table, Dairy, Meat Curing Barrel, Rock Lump, and Land Salts.

Higgin's Eureka and Ashton's English Dairy Salts. Land Plaster.

## We Don't See Why . . .

The Wholesale Grocery and Jobbing Trades should not handle more extensively than they do, our

# Toilet .. Papers

We put these up in Sheets and Rolls, plain or perforated, in a dozen different brands, all of which are guaranteed to be

## .. Pure Tissue ..

and free from all deleterious substances or injurious chemicals. In quality and cheapness they have no equal. . . . .

Write us for Prices and Samples.

THE **E. B. EDDY CO.**

**TORONTO** - - 29 Front Street West  
**MONTREAL** - - 318 St. James Street

AGENCIES AT :

Hamilton, Kingston, Halifax, St. John, Quebec,  
Winnipeg, and Victoria.

**Mammoth Works** - - **Hull, Canada.**

### SOMETHING ABOUT CLOVES.

The clove tree (*Caryophyllus aromaticus*) is a native of the Moluccas, and was introduced into Mauritius in 1770 by the French, and at the end of the century an Arab, by name Harameli bin Saleh, accompanied a French officer from Zanzibar to Bourbon and obtained permission to take back a small quantity of seeds and plants with him. This was the commencement of clove cultivation in Zanzibar, Harameli making the first plantation at Mitoni, on the road to Chueni; and the product rapidly spread. The different methods by which this cultivation is now carried on are evidently borrowed from the French, and the Swahili word for clove, "garafu," is probably a corruption of the French word "grioffier." The seeds are first soaked in water for three days, and when germination has set in they are planted out six inches apart with the bud end above ground, into shaded beds—the usual practice being to put down two seeds together in case of failure. If a large number of plants are to be grown, the seeds are only put down three to four inches apart. Beds are about six feet wide and of any length. They are shaded by a flat framework of sticks, over which is placed a layer of either dry grass or coconut leaves; the height of this framework is about 3 to 3 1/2 feet. There is no regular rule for this, the important point being to keep the beds constantly damp. The slaves in charge go over the nursery beds both morning and evening, watering any of which the surface has become dry, the practice being to sprinkle with the hand from a water jar. When the plants are about six inches high they are by degrees hardened by the thatch of the framework being gradually removed, and they are then left in the open beds freely exposed to sunshine for the space of one or two months before planting out.

No ground or other cultivation is permitted among the cloves, but slaves everywhere appear free to cultivate their own plots and gardens among the trees, and one may observe cassava growing in a clearing of young clove trees; and the general run of small "shambas" consists of cloves, coconuts, mangos, and other fruit trees, all planted indiscriminately and close together. There are some trees now growing on the island which are said to be nearly 90 years old, but the average length of life of the clove tree in Zanzibar appears to be from 60 to 70 years—this is on the authority of Mahomed-bin-Saif Drumiki, an elderly Arab of much experience, who has been for over 20 years in charge of the Sultan's plantations at "Indo." Such terrible devastation resulted from the great hurricane of 1872, when nearly

WE are now settled in our new plant and can fill orders promptly. If our traveler does not call on you, when you require our goods let us hear from you with enquiries for quotations, or send in your order, we will guarantee satisfaction. Our new Broom is the acme of perfection. If your trade requires a superior article, we can please you and them through you.



The Windsor Patent Brush Co. Ltd.  
SANDWICH, ONT.

all the clove plantations on the island were destroyed, that the average age of the trees now growing may be put down as below 20 years, and the age of the trees in the Sultan's plantation, the largest in the island, is from 16 to 17 years.

The cloves are dried on mats in direct sunlight. The drying is continued for the space of six days or one week. Green cloves dry down to about half their weight; thus one frasila green is equal to one-half frasila dry. The color desired in the dry clove is red, and buds of this color are more valuable than black. Cloves are despatched to Zanzibar in gunny bags. There is a duty due the government of 25 per cent.; this is paid in kind, and the cloves heaped in bulk in the government godowns. Zanzibar cloves are very dry, differing much in this respect from the Pemba produce. They can be stored for some time, but Pemas are disposed of as early as possible, as otherwise the loss from shortage is very great. Pemba cloves generally arrive damp, and there is much shortage when dried. A good dry sample of Pemba cloves is smaller and blacker—blackier from having contained much moisture. Zanzibar cloves are larger, and the red appearance of the dried buds is unmistakable, and they are well known as "Zanzibar red-heads."

Cloves are generally exported in double mat-bags ("makanda") in preference to gunnies, though there is more shortage, in fact, the difference is marked; though double, the mat bags apparently permit a greater absorption of damp. The difference of shortage between Zanzibar and Europe in the weight of the cloves equals eight per cent. The difference between Zanzibar and Pemba cloves is well recognized in Europe, but large shipments of both varieties are also made to Bombay, where they are probably mixed.—Consular report.

### TO GET GOOD SERVICE.

Are you in possession of a careful training, forethought, prudence and the faculty of always being well poised and self-confident: if so you have the foundation elements of success.

But the success of an undertaking, especially if it be a mercantile business, depends not only upon your individual qualifications, but also, and

largely, upon the qualifications of your employees, and the extent to which they use their abilities in your interest. If merchants generally but realized the importance of looking well to the character, capabilities, general fitness and interested activity of their assistants, there would be very much fewer unexplained failures.

It is not only necessary to secure the right sort of persons in the first place, but to take heed that the value of their be not discounted, in order to insure their services being continuously valuable. In order to do this, their compensation must be ample. It is mistaken economy—in fact the veriest extravagance—to keep the remuneration of services rendered below their real value to you. (Of course, it is not just, but we are not moralizing; we are talking simply business.) A well-paid assistant, on the other hand, will work with an interest and a willingness that well repays his employer, and with good interest.

"Self-preservation is the first law of nature," and every human being whose services are not worth having is going to look out for his or her own personal interest. There is nothing surer than the same fact—not even "death and taxes." Hence it follows that if you expect to have your employes work for your interests, you must see to it that you make those interests identical with their own.—Commercial Enquirer.

### THE HOP COMBINE.

According to advices received from Prince Edward County, an improvement is about to be made on the attempted combine of a year ago, which proved such a ridiculous failure. This year, however, so Prince Edward County growers say, their hops are not going to be placed in the hands of dealers to await the desired prices, but will be held by the growers themselves until the poor brewers will have their supplies cut off, and be at least forced to pay combine prices. The new crop last year opened under the auspices of the combine at 26 to 28c., and soon dropped to 17c. and 18c. This year the opening price was 30c., but the new crop can now be bought for 25 to 27 1/2c., as to quantity and quality, sales having been made at within this range to brewers during the week. Those farmers who keep out of the combine and take the market price will be money into pocket all the time.—Trade Bulletin, Montreal.



# TO GET THE BEST

Is the aim of every successful merchant.

All Leading Wholesale Grocers Handle our Goods.



## Pettijohn's



California  
Breakfast  
Food

Have you not got  
it in stock?

... FOR ...

The Cruise, The Camp, The Home

In Brown  
Stone  
Jars  
3 Sizes



You  
should  
try it.

## BATTY'S



### PICKLES

In square bottles  
Crown capsule

It will pay you to see them.

## HIGHLAND



### Evaporated Cream

It never spoils, keeps well after opening.

**TRY A CASE.**



# Wright & Copp, Dominion Agents .. TORONTO

### THE CURRANT SITUATION.

Never in the history of the currant industry have prices been so low as during the present season. Usually the Greek market opens up at a value of 15s. to 17s. c. & f, but with the enormous crop that is promised this year and the depression in commercial and financial circles, the market opened last month at 11s, from which point it has steadily receded until 7s.9d, or the equivalent of 1 3/4 c. laid down is now named by shippers in Greece as an acceptable price for barrels. This quotation it may be said is not given out by those who are usually credited with packing the best goods, but originates with either speculative sellers, or from such sources whence a guarantee of quality could not be obtained. So far as we are able to learn, however, the curing of the seasons' crop was carried on during a period of exceptionally fine weather, hence if inferior quality is packed the fruit will come from sections where the soil and climate are not as favorable for the berry as in some other localities. The fixtures of an opening date for the market by the Greek Government has done much toward improvement in the quality of the fruit. Previous to last year there was the annual rush to place the fruit upon the market early for the one purpose of securing the fancy prices that were usually obtained for first shipments. Curing was improperly done, and it frequently happened that stock upon arrival at its destination was found to be in bad condition and in course of decay, this fact leading to constant trouble between importers and shippers, and claims for allowances upon the ground that the fruit was not of good merchantable quality upon receipt. This question coming up annually was a constant menace to the currant industry, therefore the Government, at the suggestion of many reputable packers, determined to put a stop to the hurried methods of curing, and a law was enacted that fixed a date when the fruit should first be offered for the consideration of the world's buyers. The law has now been in force two years, and its beneficial effects are shown in the better quality of the goods received, and the almost entire disappearance of the old-time differences. One would naturally suppose that at present prices importers would be eager to cover their probable wants of the future, but there appears a general hesitation to act, the fact that the course of the market since the opening of the season has been steadily downward has served to promote a feeling of caution, and checked important operations. American buyers have the credit of being poor operators upon a falling market, but ready speculators upon the up-grade. Currants are very cheap to-day, and it is hardly probable that a much, if any, lower value will be established in the near future. The European demand is likely to open up at any moment, and when the call for Continental requirements sets in the market will probab-

ly take a quick turn, and operators upon this side of the water will then regret they did not take advantage of the opportunity that is now presented. The requirements of America are a mere "drop in the bucket" in comparison with the European, the importations of this country seldom if ever exceeding 15,000 tons out of annual crops ranging from 140,000 to 170,000 tons. The distillers of France are the great consumers of the article, and when values are down to the point that rules to-day a demand from that country may be expected to develop at any moment, the result of which would undoubtedly be to give prices a serious twist in an upward direction.—N. Y. Journal of Commerce.

### THE FUTURE TEA TRADE.

From information supplied by Mr. Marriott, Collector of Customs on the seaborne trade and navigation of India, says our English exchange, it appears that the tea trade of the United Kingdom may now be said to be in the hands of India and Ceylon, the consumption of the China leaf having declined steadily for many years. India will soon be in a position to supply tea to the whole of the English-speaking inhabitants of the earth, and, with the concurrence of the British Government, an aggressive effort is being made by the Indian tea planters in the United States. For some reason, prejudice, or the difficulty in transferring trade from one channel to another, the use of Indian tea has not hitherto extended in America. A determined effort is now, however, being made to place before the people of the States the tea produced in India. Advantage has been taken of the Chicago Exhibition by the

Chamber of Commerce to send a representative, who will introduce the Indian tea to visitors to the Exhibition. A considerable sum of money has been supplied by merchants and others interested in the matter, and it is hoped that the efforts made will not be so fruitless as were the previous efforts in the same direction. It may be mentioned that Ceylon is also using every endeavour to introduce its tea to the Americans at the Chicago Exhibition, and is also spending a considerable sum of money for this purpose. For energy and enterprise in pushing the sale of their teas, the Ceylon planters and others engaged in the trade are certainly very much to be commended. The following statement gives the estimated out-turn for the coming season of 1893-4, for the various districts:—Assam, 50,326,320 lbs.; Cachar, 18,216,560 lbs.; Sylhet, 20,387,680; Darjelling, 7,330,430 lbs.; Terai, 3,427,200 lbs.; Dooars, 16,085,056 lbs.; Chittagong, 1,008,000 lbs.; Chota Nagpoor, 267,000 lbs.; Dehra Doon, Kumaon and Kangra, 4,500,000 lbs.; private and native gardens, 4,000,000 lbs.; total, 125,548,246 lbs. This estimate is below that of the previous year, but it is above the actual out-turn of 1892-3 by nearly 12,000,000 lbs. After shipments to the Colonies and other ports and local consumption have been satisfied, it is calculated that there will this year be for export to the United Kingdom about 116 1/2 million lbs. Tea is this year fetching eight annas per pound at Calcutta, being an advance of two annas upon last year's prices. Many tea gardens where the out-turn has been good have made handsome profits, and have paid large dividends. Others have been unfortunate, notwithstanding the higher prices, and have not been able to pay dividends at all, or have paid very small ones.

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# BROOMS ?

We Make the Best.

Our Brands are All Sellers.

**-: THE QUEEN BROOM :-**

Is the favorite, and has the largest sale of any Broom made in Canada.

**.. THEY GIVE SATISFACTION ..**

**Taylor, Scott & Co.,**  
TORONTO ..

**BUSINESS CHANCES.**

Advertisements inserted under this heading two cents per word each insertion.

**A PARTNER WANTED IN A FIRST-CLASS** grocery business in British Columbia, doing a business of over \$40,000 per year; would require about five or six thousand dollars to take a half interest; a good opportunity for a first-class man. Address, Partner, office of CANADIAN GROCER, Toronto. 38

**EPPS'S COCOA**

1/4 lb packets, 14 lb. boxes secured in tin. Special Agent for the Dominion:

C. E. Colson, Montreal

**The Hilliard House**  
RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R.

LOUIS HILLIARD, Prop.



Mantels, Grates and Tiles, Office and Store Fittings and Furnishings.

**LAWSON BROS.** Manufacturers of . . .

Rolled Oats, Rolled Wheat, Flake Peas, Flake Hominy, Flake Barley, Wheatlets, Etc Put up in bulk, boxes, barrels, and packages.

The Best Goods in the Dominion.

259 and 261 King St. W., Toronto, Ont.

**WILLIAM ARCHER,** Carpenter and Store Fitter  
VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER. All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE, Toronto.  
Cor. of Adelaide St.,

BRANDED



*Valencia Raisins*

Superior LAYERS, in half and quarter boxes

Fine " " " "

SELECTED " " " "

Superior OFF-STALK, in half boxes

Fine " " "

Fair " " "

*Superior Packing*

**A NEW LINE**

**Royal Starch** At \$5.75 per box.



64 packages—nominal pounds.

**Headquarters for**

**TEAS, FRUITS, CANNED GOODS**

The special import tariff on fruits is now in force—low rates of freight from the commercial centre.

**LIGHTBOUND,**  
**RALSTON & Co.**

Write for quotations before buying.

MONTREAL

**BUSINESS CHANGES.**

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

Leon P. Belair, trader, Montreal, has assigned.

G. J. Griffin, seeds, London, assigned to A. Robinson.

W. S. Lovelace, restaurant, North Bay, has assigned.

N. W. Stiles, general merchant, Innisfail, Man., has assigned.

J. M. Nicholson, general merchant, Dundas, P.E.I., has assigned.

G. A. Willett, general merchant, Dalhousie, N.B., has assigned.

Alphonse Davis, provision dealer, Ottawa, has assigned to James Bailiff.

John Pruder, general store, Colpoy's Bay, has assigned to R. C. Struthers.

Hockin Bros., general storekeepers, Dutton, have assigned to C. B. Armstrong.

A meeting of the creditors of P. V. Drouin, tobacconist, Montreal, is called by Sept 25.

D. McCallum, general merchant, Cannan, is offering to compromise at 40c. on the dollar.

Dame W. H. Cox has been registered proprietress of the Bijou Tea Store Co., Montreal.

Napoleon Dussault, general merchant, L'Islet, Que., is offering to compromise at 60c. on the dollar.

James Newton, boot and shoe dealer, Parliament street, Toronto, has assigned to W. A. Campbell. Assets and liabilities are about equal at \$2,000.

O. Vinette, the Montreal boot and shoe manufacturer, whose financial difficulties have been already announced, are offering to compromise at 35c. on the dollar cash.

PARTNERSHIPS FORMED AND DISSOLVED.

Latourelle & Gervais, grocers, Montreal, have dissolved.

Bremner Bros., produce and commission, Halifax, have dissolved.

Halfield & Hurlbert, general merchants, Tusket, N.S., have dissolved.

The Thompson Shoe Co., of Montreal, has obtained charter of incorporation.

Dame M. J. Chartraud has been registered proprietress of the firm of J. D. Martineau & Co., grocers, Montreal.

John Morrow and Andrew H. Ewing have registered to carry on business in Montreal as commission merchants, under the style of Morrow & Co. The firm of John Morrow & Co. has been dissolved.

SALES MADE AND PENDING.

H. V. Weir, grocer, Halifax, is advertising business for sale.

J. H. Gillis, general merchant, Head of Tide, N. B., has sold out.

J. B. Clarke, general merchant, Exeter, is advertising business for sale.

The grocery stock of J. H. Franck, Toronto, has been sold by the bailiff.

The stock of W. E. Hunt, grocer, Montreal, is advertised for sale by bailiff.

R. M. Coombs & Co., general merchants, Elkhorn, Man., are reported to be selling out.

The stock of J. T. Craig, general merchant, Oxbow, Man., is advertised for sale by auction.

The stock of A.L. Mulligan & Co., grocers, Montreal, is advertised for sale by bailiff on Sept. 23.

The stock of Alfred Gervais, grocer, Montreal, has been sold at 59c. on the dollar.

The bankrupt stock of P. E. Venner, Quebec, was bought by Moise Fiset at 67½c. on the dollar. The book debts were purchased by J. R. Savignac, of Montreal, at 17½c. on the dollar.

CHANGES.

Finerty & Graham, general merchants, are opening out in Carman, Man.

Disher & Campbell, grocers, Victoria, Man., have been succeeded by D. Campbell. McRae & Richardson, hotel, L'Angeau, B. C., have been succeeded by J. C. Richardson.

DEAD.

John Miller, flour merchant, Dalhousie, N. B., is dead.

W. E. Hyde, produce and commission, Halifax, is dead.

J. Desormiers, boots and shoes, St. Henri, Montreal, is dead.

Joseph Michaud, general merchant, St. Alexandre, Que., is dead.

FIRES.

The grain storehouse of R. G. Baxter, Burlington, has been burned.

**CHEESE AND CANNED GOODS.**

Grocers should post their customers upon the fact that cheese, ice cream, and various canned goods, when properly prepared and kept are not the poisonous, dangerous articles of food that sensational alarmists and newspaper fakirs are wont to pronounce them, says Herald of Commerce. Cheese, ice cream, etc., have many cases of illness from tyrotoxicon, a deadly poison that has caused much fatality when the products were kept in an improper place or prepared from decomposing, fermenting materials. Canned meats, fish, and fruits are, when thus improperly prepared and carelessly sealed, liable to the same danger, but any first-class dealer never handles such. If fruit cans are tightly sealed upon sound material, with no solder dropping within, and the can presents a full, round appearance, and when opened are not allowed to stand exposed, one may partake of their contents to their heart's content in perfect assurance of safety.

If cheese and ice cream are made from sound material they are equally safe products.

If people would patronize first-class dealers who can only afford to sell the choicest and best of goods, there would be no sensational records of wholesale poisoning, except what were lies.

A Brooklyn grocer has the following jingle printed upon his letter and bill heads:

Here are your groceries green and dry,  
This is the place to come and buy,  
I'll do the work, I'm bound to please,  
Rely on me for your Grocer-ease.

We cannot, remarks an exchange, say much for the poetry, but the sentiment is O.K.

**The Best Soap is the Cheapest**

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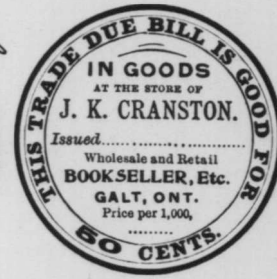
We

use:

Convenient, Useful and Economical



SO SAY USERS OF  
**The Cranston Trade Due Bills**



No longer any NEED FOR written Due Bills.

YOU can do YOUR Produce and Credit Business on a CASH Basis by using our Due Bills.

1c., 5c., 10c., 25c., 50c., and \$1 Denominations

Printed on Strong, Durable Card, with Merchant's Advertisement on Back of each.

Price, \$5.00 per 1000 assorted. 2000 for \$9.00.

"We have used your Due Bills for 8 months, and heartily recommend them to the trade as Convenient, Useful and Economical."—SIMS BROS., Little Current, August 20, '93.

"The Due bills are a decided success. They Simplify, Produce and Credit Business."—E. MORRISH, Galt.

"Would not now like to do without the Due Bills."—G. GOBLE.

**J. K. CRANSTON, GALT.**

Sold by .. all .. Dealers everywhere.



**Silver Star .  
. Stove Polish**  
Has No Equal.

Is put up in two sizes of fancy tin boxes, packed in 4 gross cases, making a handsome package. The sale of it is on the increase. Where once tried, always used. This polish saves labor. It makes neither dust nor dirt. It gives a beautiful bright black polish. No mixing required. Always ready for use. Ask your wholesale or hardware house for it; they all keep it.

The F. F. Dalley Co.  
of Hamilton, Limited.

We also make a polish for stove mounter's use; put up in bulk only.

**YES** —

Of course you sell Adams' Tutti Frutti Chewing Gum, but do you keep up a full supply of the assorted flavors?

**That's the Question**

**ADAMS' & SONS CO.,**

11 AND 13 JARVIS ST., TORONTO



**You Can't Beat It**



Sold only in Cans by the Live  
Wholesale and Retail  
Trade

and Manufactured by

**THE HAMILTON COFFEE  
AND SPICE CO. . . .**  
HAMILTON, ONT.



**E. BROWN & SON'S**

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

<b>BOOT PREPARATIONS SOLD EVERYWHERE.</b>			
			
<b>MELTONIAN BLACKING</b> (As used in the Royal Household) Renders the Boots soft, durable and waterproof.	<b>MELTONIAN CREAM</b> (white or black) For Renovating all kinds of Glace Kid Boots and Shoes.	<b>ROYAL LUTETIAN CREAM</b> The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.	<b>NONPAREIL DE GUICHE</b> Parisian Polish For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

**A WATCH  
OR A TURNIP?**

The Watch given with Somerville's MEXICAN FRUIT and PEPSIN Chewing Gums, IS A WATCH. Nice size. Good looking. Splendid time keeper. Over fifty have already been sent out, and expressions of satisfaction from our customers are very pleasant to hear.

COSTS YOU NOTHING TO GET ONE!

G. R. SOMERVILLE, London, Canada.

**Cadbury's Cocoa Essence  
—AND—  
Cadbury's Mexican Chocolate**

THE FINEST IN THE LAND. KEPT BY ALL WHOLESALERS.



WE MAKE THE  
**FINEST TEA CADDIES IN CANADA**

Spice, Baking Powder, Tobacco Tins and  
**TIN SIGNS, Lithographed or Japanned.**

In 3 and 5 lb. Lithographed Tea Caddies we can make an original design for each customer.

**TRY THIS PLAN FOR INCREASING SALES.**

Write our nearest house for Prices and Catalogue.

**THE McCLARY M'FG COMPANY**

London. Toronto. Montreal. Winnipeg.

**MUNN'S  
GENUINE COD LIVER OIL**

PURE and UNADULTERATED

Made on the most improved Norwegian process from the choicest Newfoundland Oil.

**ALMOST TASTELESS**

Handsomely labelled, in 8 oz., 12 oz. and 16 oz. Bottles.

Send for Samples and Price List.

**Stewart, Munn & Co.,  
MONTREAL.**

By Royal Warrant, Manufacturers  
To Her Majesty, The Queen.

THE "MOST POPULAR" BLACK LEAD.  
THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY  
NIXEY'S SPECIALITIES OF STERLING VALUE.

**Nixey's  
Black NO-DUST  
Lead**

Hundreds of Testimonials from all parts, including Her Majesty's, Royal Buckingham Palace. HIGHEST EXHIBITION HONOURS.

FOR BRIGHT, SILVERY, QUICK POLISH  
FOR STOVES & GRATES,  
ALWAYS USE



**"SILVER MOONLIGHT  
PLUMBAGO"  
STOVE POLISH.**

Always Bright & Beautiful.  
In Large Packets 1d. & 2d. each.

Use only for Laundry Purposes, producing the best results.



**NIXEY'S  
"SOHO SQUARE" BLUE**

THE PUREST—BEST—NO SEDIMENT.  
ONLY HALF THE USUAL QUANTITY  
REQUIRES.

Eight 1-oz. squares in Box for 6d.  
Of all Grocers and Oilmen; or write to  
18, SOHO SQUARE, LONDON, ENGLAND.

For KNIVES, FORKS, BRASS and  
STEEL WORK, Etc., Etc.

Won't Wear the Blades  
like others.

6d. and 1s. Tins.

**NIXEY'S  
"CERVUS" KNIFE POLISH.**

OF ALL STOREKEEPERS EVERYWHERE.  
Wholesale: W. G. NIXEY, London, England.

Canadian representatives:  
Canadian representatives:—Mr. W. Matthews, 7  
Richmond St. East, Toronto. Mr. Charles  
Gyde, 33 St. Nicholas St., Montreal.

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EVERY GROCER KEEPS THE BEST

# Keen's Mustard

IN SQUARE TINS..

CELEBRATED FOR ITS  
UNEQUALLED FLAVOR

When your stock of this every-day seller runs low, make a note of it and order from your wholesaler at once. . . .

## THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Sept. 21, 1893

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

### BAKING POWDER.

PURE GOLD, per doz	
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2 1/2 lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 90
4 oz. cans, 4 and 6 doz. in case	1 25
Dunn's No. 1, in tins	2 00
" " 2 " "	75
COOK'S FRIEND, (in Paper Packages), Per doz	
Size 1, in 2 and 4 doz boxes	\$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45

Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, 1/2 "	14 00
Ocean Wave, 1/2 lb, 4 doz cases	75
" 1 lb, 4 "	1 30
No. 1, 2 "	1 90
1 lb, 2 "	2 20
5 lb, 1/2 "	9 60

### DIAMOND BAKING POWDER.

1/2 lb. tins, 4 doz cases	0 67 1/2
1 lb. " 3 " "	1 17
1 lb. " 2 " "	1 98

### BISCUITS.

#### TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8 1/2
Arrowroot	\$0 10 1/2
Butter	0 6
" 3 lbs	0 20
Cabin	0 7 1/2
Cottage	0 8 1/2
Digestive	0 8
Daisy Wafer	0 16
Garibaldi	0 09
Gingerbread	0 10
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06 1/2
People's Mixed	0 10
Pic Nic	0 09 1/2
Prairie	0 08
Rich Mixed	3 14
School Cake	0 11
Soda	0 06
" 3 lb.	0 20
Sultana	0 10
Tea	0 10
Tid Bits	0 09
Variety	0 12
Village	0 07 1/2
Wine	0 08 1/2

### BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " " "	2 10
Spanish, No. 3	4 50
" " " 5	8 00
" " " 10	9 00
Japanese, No. 3	4 50
" " " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" 1-gross Cabinets, asst.	7 50
Egyptian, No. 1	9 00
" " 2	4 50

### P. G. FRENCH DRESSING (LADIES.)

For ladies' and children's boots and shoes.	
per doz	
No. 7, 1 or 2 doz. in box	\$2 00
No. 4, " "	1 85

### P. G. FRENCH BLACKING.

per gross	
1/2 No. 4	\$4 00
1/2 No. 6	4 50
1/2 No. 8	7 25
1/2 No. 10	25

### BLACK LEAD.

	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d	\$2 25
Jubilee in 1oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plum-bago Stove Polish (13 1/2 lb. boxes)		
6 1/2 lb. in large 1d. pkts, 1 gross	4s 3d	1 50
13 lb. in large 1d. pkts, 2 gross	8s 6d	3 00

13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, 1 gross	7s 6d	2 50
Reckitt's Black Lead, per box		1 15
Each box contains either 1 gro., 1 oz.: 1/2 gro., 2 oz., or 1/4 gro., 4 oz.		
F. F. DALLEY & CO.		

### SILVER STAR STOVE PASTE.

Silver Star Stove Paste	9 00
Packed in fancy wood boxes, each box contains 3 doz.	

### BLUE.

Reckitt's Pure Blue, per gross	1
NIXEY'S	
Soho Square in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
Soho Square in 8 lb. boxes, of 16x6d. boxes, Canada	\$2 25

### CORN BROOMS.

CHAS. BOECKH & SONS, per doz	
Carpet Brooms— net.	
"Imperial," ex. fine, 8, 4 strings	\$3 65
Do. do. 7, 4 strings	3 45
Do. do. 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
Do. do. 7, 4 strings	3 10
Do. do. 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
Do. do. 7, 4 strings	2 75
Do. do. 6, 3 strings	2 60
Do. do. 5, 3 strings	2 40

### CANNED GOODS.

Apples, 3's	\$0 95	\$1 00
" gallons	2 10	2 20
Blackberries, 2	2 00	2 25
Blueberries, 2	1 00	1 10
Beans, 2	0 90	1 00
Corn, 2's	0 90	1 00
" Epicure	1 15	1 50
" Special Brands	1 40	1 50
Cheerles, red pitted, 2's	2 10	
Peas, 2's	0 90	1 00
" Sifted select	1 40	

# ..MOLASSES..

We make low prices. Delivered, freight and duty paid per Imperial gallon to any point in Canada.

Samples upon application.

## N. W. Taussig & Co.

96 Wall Street, NEW YORK

Atlantic Sugar House, BROOKLYN.

Cable Address,  
"Taussig, New York."

CANADIAN AGENTS:

R. S. McINDOE, Toronto. JAS. SIMPSON & SON, Hamilton. L. H. DOBBIN, Montreal. J. WINFIELD, Quebec. M. F. EAGAR, Halifax.

Prices Current Continued—

Pears, Bartlett, 2's.....	1 75
" Sugar, 2's.....	1 50
Pineapple, 2's.....	2 25 2 40
Peaches, 2's.....	3 25
" Pie, 2's.....	1 75 2 00
Plums, Gr Gages, 2's.....	1 50 1 60
" Lombard.....	1 50 1 60
" Danson Blue.....	0 90 1 00
Pumpkins, 3's.....	2 00 2 10
" gallons.....	3 00 3 25
Raspberries, 2's.....	1 90 2 10
Strawberries, choice 2's.....	1 65 1 80
Succotash, 2's.....	0 85 1 00
Tomatoes, 3's.....	1 50 1 60
"Thistle" Finnan Laddies.....	2 75
Lobster, Clover Leaf.....	2 00 2 10
" Star (tail).....	1 90 2 00
" Impr'l Crown Hat.....	1 80 2 00
" Other brands.....	1 10 1 35
Mackerel.....	1 45 1 60
Salmon, tails.....	1 70 1 80
" Sats.....	13
Sardines Albert, 1/4's tins.....	12 1/2 13
" Sportsmen, 1/2 genu- ine French high grade, key opener.....	104
Sardines, key opener, 1/2.....	104
" Martiny, 1/4's.....	17 1/2 18
" Dadelzen "Exq." 1/4's.....	11 1/2
" Other brands, 9 1/2.....	11 1/2
" F & C, 1/4's tins.....	33 36
" Mustard, 1/4 size, cases 50 tins, per 100.....	6 1/2 8 9 11 11 00

CANNED MEATS.

CANADIAN	
Comp. Corn Beef 1 lb cans.....	\$1 65 \$1 70
" " 2 " ".....	2 70 2 80
" " 4 " ".....	4 80 5 00
" " 6 " ".....	8 75 9 00
" " 14 " ".....	17 50 18 50
Minced Collops, 2 lb cans.....	2 60
Roast Beef.....	1 50
" " ".....	2 60 2 75
" " ".....	4 75
Par Ox Tongue, 2 1/2 ".....	9 50
Ox Tongue.....	7 85 8 00
Lutch Tongue.....	3 25
" ".....	6 75
English Brawn.....	2 75
Camb. Sausage.....	2 50
" ".....	4 00
Soups, assorted.....	1 50
" ".....	2 25
Soups & Bouilli.....	1 80
" ".....	4 50
Potted Chicken, Turkey, or Game, 6 oz cans.....	1 60
Potted Ham, Tongue or Beef, 6 oz cans.....	1 35
Devilled Tongue or Ham, 1/2 lb cans.....	1 40
Devilled Chicken or Turkey, 1/2 lb cans.....	2 25
Sandwich Ham or Tongue, 1/2 lb cans.....	1 50
Ham, Chicken and Tongue, 1/2 lb cans.....	1 25

CHEWING GUM.

ADAMS & SONS CO.

To Retailers	
Tutti Frutti, 36 5c bars.....	\$1 20
Pepsin Tutti Frutti, 35c packets.....	0 75
Nerve Food Tablet, 36-5c bars.....	1 80
Orange Blossom.....	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Flirtation Gum (115 pieces).....	0 65
Monte Cristo, 180 pieces.....	1 30
(with brilliant stone ring)	
Mexican Fruit, 36 5c. bars.....	1 20
Sappota, 150 pieces.....	0 90
Sweet Fern, 230 ".....	0 75
Black Jack, 115 ".....	0 75
Red Rose, 115 pieces.....	0 75
Magic Trick, 115 ".....	0 75
Oolah, 115 ".....	0 75
Puzzle Gum, 115 pieces.....	0 75
Bo-Kay, 150 ".....	0 90
Red Spruce Chico, 200 ".....	1 00
Automatic.....	6 00
Tutti Frutti Girl.....	6 00
Sign Box (new).....	6 00
Tutti Frutti cash box 800 ".....	3 75
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar.....	

C. B. SOMERVILLE.

Mexican Fruit, 36-5c. Bars.....	1 20
Pepsin (Dyspepsia), 90-5c. Bars.....	0 70
Sweet Sugar Cane, 150 pieces.....	1 00
Celery, 100 ".....	0 70
Lalla Rookh (all flavors) 100 ".....	0 70
Jingle Bell, 150 ".....	1 00
Cracker, 144 ".....	1 00
O-Dont-O, 144 ".....	1 00
Little Jap, 100 ".....	0 70
Dude Prize, 144 ".....	1 00
Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.....	3 75
La Rosa (20-10c. pieces).....	1 40
Baby (100-1c. pieces).....	0 65
Alphabet (100-1c. pieces).....	0 65
Keno Prize (144-1c. pieces).....	1 00
Love Talk (100-1c. pieces).....	0 70

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO. S.

Per lb	
Chocolate.....	0 30
French, 1/4's.....	6 and 12 lbs. 0 30
Caraccas, 1/4's.....	6 and 12 lbs. 0 35
Premium, 1/4's.....	6 and 12 lbs. 0 30
Sante, 1/4's.....	6 and 12 lbs. 0 28
Diamond, 1/4's.....	6 and 12 lbs. 0 22
Sticks, gross boxes, each.....	0 00
Cocoa, Homopatic, 1/4's, 8 & 14 lb boxes.....	30
" Pearl.....	25
" London Pearl 12 & 18 ".....	22
" Rock.....	30
Bulk, in bxs.....	18
H.P.'s.	
Cocoa—	
Case of 112 lbs each.....	per lb 0 35
Smaller quantities.....	0 37 1/2
BENSDORF'S ROYAL DUTCH COCOA.	
Boxes each 1 lbs.....	
1/2 lb. cans, per doz.....	\$2 40
1/4 " " ".....	4 50
1 " " ".....	8 50

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	
Caraccas, 1/4's, 6 lb. boxes.....	per lb 0 40
Vanilla, 1/4's.....	0 40
"Gold Medal" Sweet, 6 lb bxs.....	0 30
Pure, unsweetened, 1/4's, 6 lb bxs.....	0 40
Fry's "Diamond" 1/4's, 6 lb bxs.....	0 26
Fry's "Monogram," 1/4's, 6 lb bxs.....	0 26
Cocoa—	
Concentrated, 1/4's, 1 doz in box.....	2 40
" " ".....	4 50
" " ".....	8 75
Homopatic, 1/4's, 14 lb boxes.....	0 34
1/2 lbs, 12 lb boxes.....	0 34

JOHN P. MOTT & CO.'S

B. S. McIndoe, Agent, Toronto.)	
Mott's Broma.....	per lb \$0 30
Mott's Prepared Cocoa.....	32
Mott's Homopatic Cocoa (1/2).....	32
Mott's Breakfast Cocoa.....	45
Mott's Breakf. Cocoa (in tins).....	45
Mott's No. 1 Chocolate.....	28
Mott's Breakfast Chocolate.....	30
Mott's Caraccas Chocolate.....	40
Mott's Diamond Chocolate.....	23
Mott's French-Can Chocolate.....	18
Mott's Navy or Cooking Choc.....	26-27
Mott's Cocoa Nibbs.....	5
Mott's Cocoa Shells.....	35
Mott's Vanilla Chocolate stick.....	92&24
Mott's Confec Chocolate.....	23c-43
Mott's Sweet Choc. Liquors.....	21c-31

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
per doz	
Hygienic Cocoa in 1 lb. tins, 12.....	7 25
34 and 36 lbs in box.....	7 25
Hygienic Cocoa in 1/2 lb tins, 12.....	3 75
34 and 36 lbs in box.....	3 75
Hygienic Cocoa in 1/2 lb tins, 12.....	2 25
34 and 36 lbs in box.....	2 25
Cocoa Essence, pkgs, 2 and 4 doz.....	1 40
in box.....	per lb 0 21
Iceland Moss, in 1/2 lb pkgs, 6 and.....	0 35
12 lb boxes.....	0 30
London Pearl, in 1/2 lb pkgs, 6 and.....	0 30
12 lb boxes.....	0 21
Soluble (bulk) No. 1 in 10 to 30.....	0 19
1b boxes.....	0 21
Soluble (bulk) No. 2, in 10 to.....	0 19
30 lb boxes.....	0 21
Soluble (bulk) No. 2 in 5 to 10.....	30-35
1b tins, any quantity.....	0 05
Nibs, any quantity.....	
Shells, any quantity.....	
Chocolates—	
Queen's Dessert, 1/2 and 1/4 in 6 and.....	0 40
12 lb boxes.....	0 25
Diamond, 1/4's, 6 and 12 lb boxes.....	0 28
" " ".....	0 28
Mexican Vanilla, 1/2 and 1/4 in 6.....	0 35
and 12 lb boxes.....	0 25
Sweet Ceylon, 1/2 and 1/4 in 6 and.....	0 25
12 lb boxes.....	0 30
Chocolat Parisien, 5c. cakes, in.....	0 30
6 lb boxes.....	0 30
Royal Navy, 1/2 and 1/4, in 6 and.....	0 30
12 lb boxes.....	0 30
Pure Caraccas (plain) 1/2 and 1/4, in.....	0 40
12 lb boxes.....	25-35
Confectioners' in 10 lb cakes.....	0 25
Powder, in 15 and 30 lb boxes.....	0 28
Creams, in 3 lb boxes.....	2 25
Iceing, 1 lb pkgs, per doz.....	1 25
1/2 " " ".....	1 25
1 " " ".....	2 25
Pudding, 1 lb pkgs, per doz.....	2 25

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs 12 & 25 lbs each.....	45
Baker's Vanilla in bxs 12 lbs each.....	55
Caraccas Sweet bxs 6 lbs each, 12.....	40
bxs in case.....	30
Best Sweet in case, 6 lbs. each, 12.....	30
boxes in case.....	4 00
Vanilla Tablets, 416 in box, 24 bxs.....	
in case, per box.....	30
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes,.....	30
12 lbs each.....	30
Grocers' Style, in cases 24 boxes, 6.....	30
1bs each.....	30
48 Fingers to the lb., in cases 12 bxs.....	30
12 lbs each.....	30
48 Fingers to the lb., in cases 24 bxs.....	30
8 lbs each.....	30
8 Cakes to the lb., in cases, 24 bxs.....	32
8 lbs. each.....	56
Soluble Chocolate—	
In canisters, 1 lb., 4lb., and 10 lb.....	42
Cocoa—	
Pure Prepared, bxs, 12 lbs each.....	35
Cracked, in bxs, 12 lbs., each, 1/2 lb.....	30
papers.....	30
Cracked, in bags, 6, 10 and 25 lbs.....	48
each.....	48
Breakfast Cocoa—	
In bxs 8 & 12 lbs., each, 1/2 lb., tins.....	50
In boxes, 12 lbs., each, 1 lb tins.....	10
decorated canisters.....	10
Cocoa Shells, 12's and 25's.....	45
Broma—	
In boxes, 12 lbs., each, 1/2 lb. tins.....	

MENIER FABRICANT DE CHODOLAT.

Paris et Noisiel.	
Per 120 lb. case lot.	
Per 12 lb. box.	
per lb.	
Yellow wrapper.....	\$0 34 \$0 36
Chamois.....	0 43 0 48
Pink.....	0 50 0 56
Blue.....	0 58 0 66
Green.....	0 50 0 56
Lilac.....	0 58 0 66
Bronze.....	0 65 0 74
White Glace.....	0 73 0 83
Premium.....	0 38 0 42
Fancy Chocolates.	
Fingers—	
40 in a box..... per box.....	\$0 36 \$0 40
20 " ".....	2 70 3 00
Croquettes—	
Yellow wrap.....	3 75 4 20
Pink.....	
Green.....	
Croquettes are packed 12 lb. pack- ages in a box, and 8 boxes in a case.	
Pastilles—	
Yellow wrapper per lb.....	\$0 40 \$0 45
Pink.....	0 55 0 60
Green.....	
Each case contains 54 1 lb packages or 108 1/2 lb packages.	



Highland Brand Evaporated Cream, per case..... 7 25  
4 doz 1 lb tins.

# RECKITT'S Blue and Black Lead

(ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.)





Prices current, continued.

**MINCE MEAT.**  
**J. H. WETHEY'S—ST. CATHARINES.**  
 Condensed, per gross, net.... \$12 00

**MUSTARD.**  
**ELLIS & KRIGHLEY'S.** cts  
 Durham, Fine, in 1/2 and 1 lb tins ..... 25  
 " per lb..... 25  
 " Fine, in 1 lb jars..... 29  
 " Fine, in 4 lb jars..... 70  
 " Ex Sup. in bulk, per lb ..... 30  
 Superior in bulk, p. lb ..... 20  
 Fine..... 15

**CHEERY'S IRISH**  
 Pure in 1 lb. tins..... 0 40  
 Pure in 1/2 lb. tins..... 0 42  
 Pure in 1/4 lb. tins..... 0 44

**NUTS.** per lb

Almonds, Ivica ..... 16 16 1/2  
 " Tarragona ..... 16 16 1/2  
 " Fornigetta ..... 28 32  
 Almonds, Shelled Valencia 28 32  
 " " Jordan 45 50  
 " " Canary 28 30  
 Brazil ..... 14 1/2  
 Cocomnuts ..... 5 6  
 Filberts, Sicily ..... 10 1/2  
 Pecans ..... 13 1/2  
 Peanuts, roasted ..... 15 14  
 " green ..... 11 12 1/2  
 Walnuts, Grenoble ..... 15 16  
 " Bordeaux ..... 10 11  
 " Naples, cases ..... 11 12  
 " Marbots ..... 11 1/2 12

**PETROLEUM.**  
 to 10 bbl lots, Toronto... Imp. gal  
 Canadian ..... 0 12 1/2 \$0 13  
 Carbon Safety ..... 0 16 1/2 0 17  
 Canadian Water White ..... 0 17  
 Amer'n Water White ..... 0 18 1/2 0 19  
 Photogene ..... 0 22  
 For prices at Petrolia, see Market Report.)

**PICKLES, SAUCES, SOUPS.**  
**THE T. A. SNIDER PRESERVE CO.,**  
 CINCINNATI.  
 Wright & Copp, Agents, Toronto.  
 Snider's Tomato Catsup..... per doz  
 " " " qts 5 50  
 " " " pts 3 50  
 " " " 1/2 pts 2 00  
 " Chili Sauce ..... pts 4 50  
 " " " 1/2 pts 3 25

**Snider's Soups (in 3 lb cans).**  
 Tomato..... 3 50  
 Chicken, Mock Turtle, Cream of Pea, Cream of Asparagus, Cream of Celery, Cream of Corn, Oxtail. } 4 50  
 Chicken Gumbo, Mulligatawny, Mutton Broth, Beef, Vegetable, Printanier, Julienne, Vermicelli, Noodle. } 4 25  
 Assorted—Consomme, Bouillon, Pea..... 4 00

Per doz  
 Worcester Sauce, 1/2 pts. \$3 50 \$3 75  
 " " " pints 6 25 6 50  
 Pickles, all kinds, pints ..... 3 25  
 " " quarts ..... 6 00  
 Harvey Sauce-genuine-hlf. pts 3 25  
 Mushroom Catsup " 2 25  
 Anchovy Sauce " 3 25

**PRODUCE.**

**DAIRY.** Per lb  
 Butter, creamery, tubs. \$0 23 \$0 24  
 " dairy, tubs, choice 0 19 0 21  
 " " medium 0 17 0 18  
 " low grades to com .....  
 Butter, pound rolls .....  
 " large rolls ..... 0 17 0 18  
 " store crocks ..... 0 17 0 18  
 Cheese ..... 0 10 0 10 1/2

**COUNTRY**  
 Eggs, fresh, per doz..... 0 12 1/2 0 13  
 " limed.....  
 Beans ..... 1 25 1 50  
 Onions, per crate ..... 1 00 1 10  
 Potatoes, per bag ..... 65 0 70  
 Hops, 1891 crop..... 0 05 0 06  
 " 1892 " ..... 0 12 0 14  
 Honey, extracted..... 0 05 0 08  
 " section ..... 0 15

**PROVISIONS.**  
 Bacon, long clear, p lb 0 10 1/2 0 11  
 Pork, mess, p. bbl..... 0 20  
 " short cut ..... 21 00  
 Hams, smoked, per lb... 13 0 13 1/2  
 " pickled ..... 0 12  
 Bellies ..... 0 13 0 13 1/2  
 Rolls ..... 0 10 0 10 1/2  
 Backs ..... 0 12 0 12 1/2  
 Lard, pure, per lb..... 0 09 0 09 1/2  
 Compound ..... 0 09 0 09 1/2  
 Tallow, refined, per lb.. 0 04 1/2 0 05 1/2  
 " rough, ..... 0 02

**RICE, ETC.** Per lb  
 Rice, Aracan ..... 3 1/2 3 1/2  
 " Patna ..... 4 1/2  
 " Japan ..... 5  
 " Imperial Seta ..... 5 1/2  
 " extra Burmah ..... 3 1/2 4  
 " Java extra..... 6 1/2 6 1/2  
 " Genuine Carolina ..... 9 1/2 10  
 Grand Duke ..... 6 1/2 6 1/2  
 Sago ..... 4 1/2 5 1/2  
 Tapioca ..... 5 1/2 5 1/2  
 Gothead (finest imported) ..... 8 1/2  
 Crystal, 25 lb sacks ..... \$1 35  
 " 50 " bags ..... 2 60

**SAPOLIO.**  
 In 1/2 or 1/4 grs. boxes, per gross... \$11 30

**ROOT BEER.**  
 Hire's (Liquid) per doz ..... \$2 25

**SPICES.** Per lb

**GROUND** Per lb  
 Pepper, black, pure..... \$0 14 \$0 16  
 " fine to superior..... 10 15  
 " white, pure..... 20 28  
 " fine to choice..... 20 25  
 Ginger, Jamaica, pure..... 25 27  
 " African ..... 16 18  
 Jassia, fine to pure ..... 18 25  
 Cloves, " " ..... 14 25  
 Allspice, choice to pure... 12 15  
 Cayenne, " " ..... 30 35  
 Nutmegs, " " ..... 75 1 20  
 Mace, " " ..... 1 00 1 25  
 Mixed Spice, choice to pure. 30 35  
 Cream of Tartar, fine to pure 25 32

**STARCH.**  
**BRITISH AMERICA STARCH CO**  
**BRANTFORD.**  
 1st Quality White Laundry—  
 3 lb. cartons, boxes, 36 lbs..... 5 1/2  
 Ditto..... brls., 175 " ..... 5  
 Ditto..... kegs, 100 " ..... 5  
 Canada Laundry, boxes, 40 lbs..... 4 1/2  
 Brantford Gloss—  
 1 lb. fancy boxes, cases, 36 lbs..... 7 1/2  
 Lily White Gloss, kegs, 100 lbs..... 6 1/2  
 1 lb. fancy cartons, cases, 36 lbs. 7  
 6 lb. draw-lid bxs, 8 in c'te. 48 lbs. 7  
 Brantford Cold Water Rice Starch—  
 1 lb. fancy boxes, cases, 28 lbs..... 9  
 No. 1 Pure Prepared Corn—  
 1 lb. packages, boxes, 40 lbs..... 7 1/2  
 Challenge Prepared Corn—  
 1 lb. package, boxes, 40 lbs..... 7

**KINGSFORDS OSWEGO STARCH.**  
 Pure Starch—  
 40-lb boxes, 1, 2 and 4 lb pack'g's 8  
 36-lb " 3 lb. packages ..... 8  
 12-lb " " ..... 8 1/2  
 38 to 45-lb boxes..... 8  
 Silver Gloss Starch—Less trade dis.  
 40-lb boxes, 1, 2 and 4 lb. pack'g's 9  
 40-lb " 1 lb. package ..... 9 1/2  
 40-lb " " ..... 10  
 40-lb " assorted 1/2 and 1/4 lbs. 9 1/2  
 6-lb " sliding covers..... 9 1/2  
 38 to 45 lb boxes..... 9  
 Oswego Corn Starch—for Puddings, Custards, etc.—  
 40-lb boxes, 1 lb packages ..... 8 1/2  
 20-lb " ..... 8 1/2

**ST. LAWRENCE STARCH CO'S**  
 Culinary Starches—  
 St. Lawrence corn starch..... 7 1/2  
 Durham corn starch..... 7  
 Laundry Starches—  
 No. 1, White, 4 lb. Cartons..... 5 1/2  
 " " Bbls ..... 5  
 " " Kegs..... 5  
 Canada Laundry..... 4 1/2  
 Ivory Gloss, six 6 lb. boxes, sliding covers ..... 7  
 Ivory Gloss, fancy picture, 1 lb packs ..... 7  
 Patent Starch, fancy picture, 1 lb. cartons ..... 7 1/2  
 Ivoryine Starch in cases of 40 packages ..... \$3 00

**SUGAR.** c. per lb  
 Granulated ..... 5 45 5 1/2  
 Paris Lump, bbls and 100 lb. bxs ..... 6  
 " 50 lb. boxes ..... 6 1/2  
 Extra Ground, bbls Icing..... 6 1/2  
 " " less than a bbl .....  
 Powdered, bbls ..... 5 1/2  
 " less than a bbl .....  
 Extra bright refined ..... 5 1/2  
 Bright Yellow ..... 4 1/2  
 Medium ..... 4 1/2  
 Brown ..... 4 50 4 1/2  
 Dark yellow ..... 4 1/2  
 Raw, brl..... 3 1/2

**SALT.**  
 Bbl salt, car lots ..... 1 00  
 Coarse, car lots, F.O.B. .... 0 65  
 " small lots ..... 0 85 0 90  
 Dairy, car lots, F.O.B. .... 1 00  
 " small lots ..... 1 25  
 " quarter-sacks ..... 0 40 0 45

# CANDIED PEELS

Lemon - Orange  
 - Citron -

7LB. BOXES ————— 7LB. BOXES

And in 1 lb. assorted boxes.

Correspondence Solicited. . .  
 Samples sent on Application.

THE \_\_\_\_\_  
**Pure Gold Mfg. Co.**  
 TORONTO.

# Kingsford's Oswego STARCH.

**STRONGEST. PUREST. BEST.**

"THE ORIGINAL" FOR THE TABLE.

**"Silver Gloss" Kingsford's**  
 Pure Starch. | Corn Starch.

FOR SALE BY ALL LEADING JOBBERS IN CANADA.

**T. KINGSFORD & SON**  
 OSWEGO, N.Y.



THE ST. LAWRENCE SUGAR REFINING CO'S.  
 GRANULATED,  
 YELLOWS  
 and SYRUPS  
 ARE PURE.

**NO BLUEING** Material whatsoever is used in the

Manufacture of **OUR GRANULATED**

THE CANADA SUGAR REFINING CO'Y [LIMITED],  
 MONTREAL.

Manufacturers of Refined Sugars of the well-known Brand

*Redpath*

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest  
 and Best Machinery, not Surpassed Anywhere.

**Lump Sugar**, in 50 and 100 lb. boxes.

**"Crown" Granulated**, Special Brand, the finest which can be made

**Extra Granulated**, very Superior Quality.

**"Cream" Sugars**, (not dried.)

**Yellow Sugars** of all Grades and Standards.

**Syrups** of all Grades in Barrels and Half Barrels.

**Sole Makers** of high class Syrups in tins, 2 lb. and 8 lb. each.

THE CANADIAN GROCER

PREPARE TO "EARN DOLLARS."

*CENTRAL*  
*Business College*

TORONTO AND STRATFORD.

We train young men and women for lines of usefulness, and start them on the road to "Success."

THESE INSTITUTIONS ARE THE GREATEST AND BEST COMMERCIAL SCHOOLS IN CANADA.

We had more calls for office help than we could supply.

Circulars upon application.

SHAW & ELLIOTT, Principals.

GROCERY BROKERS

W. C. A. LAMBE & CO.,  
TORONTO.

AGENTS FOR

THE ST. LAWRENCE SUGAR REFINING CO.,

Unlike the Dutch Process

No Alkalies

— or —

Other Chemicals  
are used in the  
preparation of

W. Baker & Co.'s

Breakfast Cocoa,

which is absolutely pure  
and soluble.

A description of the chocolate plant, and of the various cocoa and chocolate preparations manufactured by Walter Baker & Co. will be sent free to any dealer on application.

W. BAKER & CO., Dorchester, Mass. U.S.A.  
Branch House, 8 Hospital St., Montreal.

The Ideal Food for Infants

— IS —

MILK GRANULES,

Because it is practically identical in composition, taste and appearance with

MOTHER'S MILK.

It digests thoroughly without causing an undue tax on the vital energies of the infant's stomach.

— Ask for —

JOHNSTON'S  
FLUID BEEF

The Great  
Strength-giver.

If you need a Tonic

TAKE

Staminal

It not only stimulates, but builds up and strengthens. You get a TONIC and a FOOD combined in the form of

Palatable Beef Tea.



N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,

Victoria, B.C., Owners.

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Agents for Ontario  
" W. A. Goodhugh & Co., Montreal  
" Tees & Parson, Winnipeg.

CHARLES F. CLARK, EDW. F. RANDOLPH  
PRESIDENT, TREASURER.

ESTABLISHED 1840.

THE BRADSTREET  
MERCANTILE AGENCY

THE BRADSTREET COMPANY,  
Executive Offices, PROPRIETORS.

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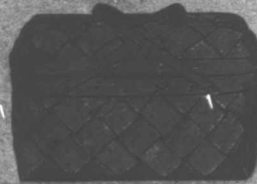
Offices in the principal cities of the United States  
Canada, the European Continent, Australia and  
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

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THOS. C. IRVING, Superintendent.

THE  
Oakville Basket Co.,

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealer

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DURABLE PAILS AND TUBS.

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THEM



The Wm. CANE & SONS MANUFACTURING Co  
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by  
Chas. Boeckh & Sons, Toronto,  
H. A. Nelson & Sons, Montreal.



Dominion Clothes Pin

They are the Best.  
Send for Prices in Case Lots.

C. C. BROWN,  
DANVILLE, QUE.

ORDER  
IVORY BAR  
SOAP

THE MOST DELICIOUS SAUCE  
IN THE WORLD.

# Yorkshire Relish.

ENRICHES HOT  
JOINTS, STEWS, & BLENDS  
ADMIRABLY WITH ALL GRAVIES.  
DELICIOUS TO CHOPS,  
STEAKS, & C.

SOLD  
EVERYWHERE.

— PROPRIETORS. —

**GOODALL, BACKHOUSE & CO.**  
LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

## — FRUIT JARS —

..ALL KINDS..



..ALL SIZES..

Prices Right.

Shipments Prompt.

**Gowans, Kent & Co.**

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WINNIPEG.



**Oakey's**  
**'WELLINGTON'**  
**KNIFE POLISH**

The Original and only Genuine Preparation for  
Cleaning Cutlery.

**JOHN Oakey & Sons, Limited,**

Manufacturers of Emery, Black Lead, Emery  
and Glass Cloths and Papers, &c.,

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

**JOHN FORMAN, 18 St. Alexis St.,**  
MONTREAL.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.  
FINE GOODS OUR SPECIALTY.  
MUNGO CIG. P's, EXCEPTIONALLY FINE.