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# AANADA UMBERMAN WEEKLY EDITION 

The Lumberman Monthly Edition, 20 pages\} si.00 per year \{The Lumberman Weekly Edition, every Wednesday

## Canada Lumberman

## pumbinted iv

C. H. MORTIMER

Confederntion Lifo Building - TORONTO.
Branch Office:
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## Montrbal.

Weekly Lumberman, puntished every Wedrexhay Cousains reliabic and upto date market conditions an tendencies on athe psuncipol manuacturngs distrius and weekls medium of information and communication be eween Canadian timber and lumber manufacturers an exparters and
Lumberman, Munthly. A zopage journal, diwuss. ing fully and impartialiy, subjects pertinent to the
Jumber and "und. jumber and "uxd.-wurlung industrich erande, and character ahetches and portuiats of leading limmiermen. is special anticles un culanial and merhanical sulpert and manufaturers of tumier gruducts.
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Advertisements will be inserted in this department at the rate of is eents per line each tisertion. When fuus or more consectutive insertions are ondered a dishount of as per cent wall be alloned. Thus nutuce shuts the widh of the line and is set in Nonparcil upe, and no display is allowed beyond the head ine
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FT. OF SECOND IINND IN. STEEL. 450 wire cable: aiss one Rowd shinde mill dras
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Tenders for a Lleense to Cut Timber on Dominion Lands in the Province of British Columbia-

S Ealed TENDERS aDDRESSLD To THE Sor Timbernigned and marked on the envelope "Tenter


 Caus Meridian, tyine tast of Siave River, in the sand

The reculatoons under which a licence u.ll be insuad the Crown Timber Agent at New Westunser.
Hoch lenter must be acrompunial by an anzeptad
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 1or 2 .-Mill consisting of so $\mathrm{H} r$. engine and suit-
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Lot 2. - Tinbler limiss consisting of $Q 8$ square miles on the Hanmouth kiver, cxiending one and a hall miles back from said river on either side; always plenty mater for driving.
The timber conasists of:-rge quantities of white pine, cealar, spruce and fir, and the greater part of these chasers can" view these limits at any time without trouble. Further infurtmataun at ume or sale.
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## LOOK OUT FOR FRAUDS

A NUMDER OF FRAUDULLENT DEALLERS milk ard to deflers phitader pha for lumber the the milks and to dealers all over the Staics Thes send
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 York City. they ean ascertain if the inguiries they re.
cerve are from reputable lumber dealers, and thereby ceve are from reputable lumber deale
avvid lussen frum shipments to frauds.

## RAFIING

Another raft of $5,003,000$ feet is on its way from Georgian Bay 10 Alpena, Mich. A tug has gone from Michigan to Georgian l3ay for a raft of $2,000,000$ fect for Thompson Smith's Sons, of Che. boygan.

The tux Niagara has cleared French River with a third raft for Eddy Bres., of Michigan, making a total so far for this firm uf $16,000,000 \mathrm{fect}$.
Two rafts, each taking $3,500,000$ fict are on the way from French Rwer 0 Emery, Holland $\mathbb{L}$ Co. These are last year's logs from the Whahnapuac. Rafts, making in all $11,000,00$ feet, have been sent in Mischigan on account of Fisher $S$ Turner.

## Current trade conditions.

## ontario.

It is early to talk of summer quietude in the lumber business, yet it, or something else equally depressing, has taken hold of the trade of the past week or mure. Wherever one talks with lumbermen, the same story of slow trade is reported. Enquirics from the United States are not at all satisfactory. One feature of business is most noticeable: the e:itent to which large concerns will dacker for prices when placing orders. A member of one of the largest local firms told the writer the other day of a good sized order receised, but it carried with it the qualification that it must not be filled unless the price could be made $\$ 1$ a thousand less than had been quoted. A prompt reply was sent back that the quotation could not be shaded a ten cent piece. This brought a telegram saying to ship, if the price was made fifty cents less per thousand. Another rejoinder was sent, saying that no deviation whaiever in price could be made. Then came a wire placing the order at first price. In loading the cars it was found they would run a little over the actual order, and the buyer was notified, and asked if the ful! cars should be sent. He answered back, "Yes, if the price could be reduced." After the passing of several messages again between buyer and seller a compromise was finally reached by allowing the surplus in go at a cut of lwenty-five cents. This instance is typical of the character of trade being done to-day. Lumbermen, who, a few years ago, would have considered it an indignity to adopt these methods, now swim with the current, and pursue this Bargin Friday plan as much as the closest bargin shopper. A feature of business is the lon rates prev.ailing for vessel freixhts, and were orders only large enough some profitable shipments could be made from North Shore points to the American shores by water. The drawback is that most everyone orders in a hand-to-mouth fashion that calls for rail shipments. Local trade in the province is not of large size. The official reports of exports for the month of May, just issued, show a decline in the products of the forest.

## qlebril and abl bre sswick.

There has been no infusion of fresh life into the lumber business at Qucbec within the past week. Exports of lumber are going forward, but conditions on the nther side of the Atlantic impiove so slow ly, thas it is difficult to say what the ous come of the year's shipments will tereal. Exports to New Brunswick are running into large figures, the most profitable of these, however, being among the ship-
ments sent to the United States. The greater activity in shipping is from the Miramichi and Kestigouche, Kent County, Westmorland, and Albert, with good shipments from Parrsboro, N. S. Snipments to the States appear to no quickly into consumption, and prices are farr. The mills at Newcastle are running over time in order to load vessels as fast as they arrive.

## bRITISII COI.UMBIA.

The volume of business in lumber this year is running into large figures. The margin of profis, unfortunately, does not keep pace with the growth in trade, and this circumstance is causing a yood deal of dossatisfaction among the mills. There are only three mills running on cargo slupments coastwise and foreign, with a stron ${ }^{\circ}$ bid for eastern trade by all of the mills who have rail facilities. The wis dom, and indeed the recessity, of advane ing prices is recognized by the best men in the trade, but the getting there seems to be a slow matter.
UNITEU SIATES.

The general demand for lumber, and at points where better thmgs had been expected, is by no means large. Where stocks in the yard are light, there is yet no strong disposition to buy heavily. Whatever is to be sard about the improvement in business in other lines, it must be admitted that lumber is not joining the procession, and the trade is entering into the summer months without baving pulled up in business as was hoped for, and with the outlook for the near future, at least, not the most encouraging. This quietness in trade is attributed in some cases, to the uncertainty of crop conditions in states where lumber usually foes in large quantutes. In manufacturiag, the condituns reman slow, a polics of decuded conservatusm being the ruling method of trade. Some fatr shipments of pine by water are being recorded, but these are spots in the general condition, not representative of conditions as a whole.

## FOREIGS.

Trade generally in the United Kingdom continues quet, says the Timber Trades Journal, in its review of the situation. The demand for immediate censumption is just light enough to induce forward buying holders to make con cessions which are considered rather unreasonable. This condition of the maket, however, says our English conteniporary; is only temporary, and holders seem likely to remain firm until the active demand is again experienced. At Glasgon, the imports are chiefly made up of consignments of the new scason's deals from Quebec of which
from the first armal a few weeks ano, there lave been handed there about 120 , 000 pieces. Of this market Timber s.rys "The culling of pme deals does not seem to have improved, but rather the reverse and we hear that trouble is brewing in connection with some contract parcels now being landed. The ship bulding enquiry has this week shown some slight improvement, and one or two sales of Canadinn timber are reported. Pitch pine sales have been fairly numerous, but the long expected improvenent in price is yet conspictoous by its absence." Trade in Australia, West Indies and Africa partakes somecting of an improved nature, but there is nothing special to note.

## ilardwoods.

A fair movement of hardwoods took place during the month of June, and on the whole, those who handle this line of lumber are not disposed to complain, though there is abundance of opportunity for improvement. We learn this week of a shipment of asss woud that has reached Toronto by vessel from Michigan. The price laid down here is about on a par with current home quotations, but it is said to run better to good lengths, and for this reason is preferable to the product of some Canadian mills. The low vessel rates is believed to have influenced the shipment of this lot.

## STOCKS AND PRICES.

## cas:ad.

Chew Bros., Midiand, Ont., will cut $15,000,000$ feet this season.
H. G. Buck, Aorwood. Ont., is loading timber at Quebec. His exports will amount to about $\$ 36,000$.
A cargo of lunuber is on its way to San Francisco by sch. R. W. Bartlet, consist-
 laths, valued at $\$ 4,475$.

The Warrimoo has left Vancouver, B.C., for Australian ports, carrying 26,000 feet of lumber for Sura; 300,000 feet of lumber and 250,000 laths for Sydney.

John Munn, ofEden Grove, has shipped this season from Walkerton, Ont, 3m rar loads, or $1,500,000$ feet of lumber, via. Quebec, for England, valued at $\$(0,000$.
At a Crown Lands timber sale at Fredericton, N. 13 ., a weekago, $21 / 2$ square miles on the Bartibogue was run up to S20j.jo a square mile. Two miles on the Dungaroon, went at $\$ S$.

Exports from St. John, N. B., for the past week were: To British ports, 5,250,000 fect of deals etc., and to United States ports, $3,500,000$ feet of long lumber, 5,2;0,000 lath, about $4,500,000$ shingles. and a cargo of piling.

The following exports by sea from St. John, N. 13., are reported: Per ship Scottish l.ochs, for Barrow, by A. Gibson, 2.327,5iS deals and battens, 106,813 ends, 35,926 scanthing, 60,134 boards ; per sch. Ina, for Vimegard Haven, by Stetson, Cuter $\&$ Co., 152,659 plank; per sch. Velatta, for l Boston, by T. M. Jewit, 6,443 scantling, 13,296 deals and battens, 6,173 ends; per ship Dublin, by A. Giloson, 1,334,128 deals and battens, 45,231 scant ng, per sch. Alice Maud, for New York, by Dunn Bros., 162,828 dcals ; per sch. Thrisher, for Vincyard Haven, by Stetson, Cutler $\mathbb{S}$ Co.. 152,745 plink.

> vited , vate.

Box business is reported by W B. Mer.
shon \& Co., of Sayinaw, Mich, to be dull. Prices ac too low for profit.

The bchofield-Arnold Co., of Marmette, Wis., has purchased 7,000,00 feet of lons from Brotherton, Mich., people.

Log run on the Saginaw, Mich., market, is quoted at $\$ 14$ for coarse Canada stock and $\$ 16$ to $\$ 18$ for medum and fair stock. Box lumber is $\$ 10$ to $\$ 10.50$, and Norway bill stuff is quote' at $\$ 8.25$ to $\$ 8.50$ for ordinary dimension.

Guy E. Robinson, of the New York and Canada, Lumber Co., New Yonk, says that the most noticeable thing in the lumbertrade of the east is the demand for spruce, which is scarce. His company manufacture about $20,000,000$ feet a year and all of this year's cut is sold or would he if the company would accept offers. The pine trade he reports as quict. The export demand is small. Stocks are not large, save at three points, Albany, Buffalo and Tonawanda. He believesthe business outlook is fair. Pine is meeting very hard competition in the east and in some ways is discriminated against by dealers.

## OTHER LUMBER REPORTS.

The Globe of Saturday last devotes considerable space to reports of the state of trade from the leading business centres of the Dominion. We cull the following reference to the lumber trade, as giving an outside view of the situation.
At Oltawa the statement is: "The staple industry of the Ottawa Valley is lumber, and the trade is of national importance. Two or three firms sold their lumbe: last fall, but difficulty is experienced in getting customers to remo ie it ; they prefer tolet it stay on the pilinggrounds and pay interest. At least one large firm reduced its output this season by 25 per cent., but most of them are manufacturing the usual quota. The American market is decidedly dull, contrary to expectations, founded par:ly on the Wilson bill. The Americans, one mill owner saad, are themselves reaping the advantage of the free lumber clause by paying that much less for lumber. Another said that the American market was dull, but would have been so much worse if the duty had not been taken off. Still another said that one result of free lumber was to reopen the closed mills on the north shore of Georgian Bay, and he knew of two Michigan firms who had erected mills in Canada, because it paid the Michigan men better to saw the logs here when the sawn lumber was admutted free, than to tow the logs over. The South American and Brtush matkets are both flat. The Ouawa Valley lumbermen pulled through last season, largely by the aid of the British market, but it is very dall this season. Actual returns show that the South Americans are buying pitch pine, which is cheaper, instead of white pine af Canada. One large mill owner remarked that there seemed to be conccrted action on the part of the newspapers to boom a revival in business, but. so tar as the lumber trade of Cinada was concerned, there was no improvement. Another lumbermen said that the Wilson bill had a good effect on the trade and on the country, Ottawa did not feel the fluctuations in general business so much as other places, because the lumber trade, which was the chief, was in strong hands, and the distribution of Ciovernment moncy kept the retail trade afloat in hard times."

1 rom St. John, N. B., the report is: "In the Englishl lumber trade prices remain about the same as last year in Eingland, but the local price of deals is firmer, the lowest being $\$ 9$ per standard. The firmness is owing to the greater amount of lumber being cut for the American market in consequence of the removal of the duty. Several mills, which =ut exclusively last year for the English trade, are now cutting lumbet for the American market. Freights for Atlantic business show very little change from last season, and are yet too low to give profit to vessel owners, especially sailing ships. Owing to the low state of the long voyage freight market in New York, several large vessels, botis stean and sail, came here during the pitst month and loaded lunber, and this had atendency to keep down rates, although about the same amount of lumber as last year, say sixty million superficial feet, have been shipped up to date. It now looks as if the season would be a short one. Regarding the lumber trade with the United States, matters are much better than last ycar. Last season was a very dull one, shippers only held their own. This year prices are from $\$ 5$ to $\$ 4$ per thousand higher in Amencan makets. The removal of the duty also gave Canadian shippers a chance to compete with American lumber manufacturers, and this caused a number of outside ports to increase their shipments. Unfortunately for St. John three of the mills situated at the mouth of the river St. John, were recently burned, throwing a large number of men out of employment, as well as curtailing ship. ments. In small lumber, such as laths, ctc., the New york market is weak and prices low. Freight for vessels engaged in the American trade are much depressed . 11 presem."
The report from British Columbia is that "lumbering is still depressed but the demand with domestic and foreign is brisk. The belief is that prices will shortly improve, as stocks are getling low in countries supplied by the Coast. Shingle mills are running to their full capacity and owners are reported to be making moncy."
the situation in the eastern states.
A turn of marked quietness is reported from New York. Everybody continues to talk of better times ahead, but no one is showing practical confidence in this belief by making large purchases. It is a case of wait, and wait. Export trade is Indit. A little is doing with the West Indies, and a more hopeful report comes from the Argentine Republic. Spuce holds a firmer position than perhaps any other lumber on the market. There is not as much doing as a while ago, but yet the position is healthy. Yellow pine is in fair demand. There are plenty of men to sell white pine, but buyers ate not as plentiful.
Lumbermen are pushing business in Buffalo, though the results are not heavy. In this market, the effect of southern woods, and lumber from other points, is markedly felt. Pacific Coast interests are pushed on this market with a good deal of vigor. A representative of the Albion Lumber Co., of San Francisco, is here pushing red cedarshingles, and there are not wanting a number who are constantly keeping the Wastington shingle in front. Lumber receipts for the week have run light, the customs reportine 5,232,000 fect of lumber, $51,15,000$ shingles and 593,000 lath. Lake frcights are excecdingly low.
The receipts of white pine lumber at Albany for the past fortnight have run into fair figures, but the denaind is light. Spruce is reaching liere in good sized quantitics. The price is probably $\$ 1$ a
thousand better than a year aso. There housand beter than a year ako. There
have been few bugers in the market for the past week or swo.

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Busincss is not at all brisk in Boston Orders for spruce are inght, and it is no unlikely that some of the mills will clus down with the view of keeping assor. tion prices firm, if thas can be done. Tra ton prices firm, if this can be done. T
in both pine and hardwoods is quiet.
Whise lumber business in I'hiladelphia
Whet has been better than at some other point a good deal is goin" into consumption fo building purposes, yet the record of re ceipts of lumber for the month of $M$ compared will the corresponding month of the past four years does not give muh encouragement. In 1892, receipts for May were $41,100,000$ leet $; 1803,43,610,000$ feet; $1894,29.740,000$ feet, and $31,346,000$ feet in 1805 . This is an improvemen over a year ago, but this is the most that can be said.

## ChANGE IN RAIL TERMS.

Lumber shippers are in receipt of the following joint circular issued by the
Canadian I'acific and Grand Trunk Rat ways: "You are respectfully notified that by agreement between the Railway Conpanies to take effect July 1st, allowance of $1, \infty \infty$ pounds in summer, and 2,00 pounds in winter made in weighing lumbca, forest products, etc., on the track scales of the companies to offset climatic and other variatiens in tares of cars, will be discontinued in cases where the loads do not weigh over the minimum weights called for by the companies', published tariffs on these commodities. Should the net weight scale over the tariff minimum the above mentioned allowances will be continued, provided such allowances will not reduce the net weight below the established minimum. It has also been agreed, effective July 1st, that when the carriers have been unable to weigh any cars on their track sca!es, any disputes which may arise between the shipper ot receiver and the carrier shall be settled be the application of the estimated weights published in the Canadian Joint Freight Classification, on the basis of the actual measurement of the lumber
other commodity loidel other commodity loaded in or on the cat
complained of, complained of."

## BUSINESS DIFFICULTIES AND CHANGES.

A four storey building is being erected Sherbrooke, Due., to be occupied by G. Long as a sash and door factory.
A large addition is being made to the wownt. working establishment of Moffat a Co., Renfrew, Ont.
Application has been made for the incor ${ }^{\mu N}$, ation of the Pacife Sash and Door Co sash and door manufactuters, ctc ; capital stack to be $\$ 50,00$.
Stetson. Cutler \& Co., have opened a brand house in New York, under the name of Stetson, Cuticr © Rednian. This from has now ton, and New York.

## LUMBER FREIGHT RATES.

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as on pin.: Ont the ofd principle, we suppose, that half the loar is better than none. hardwoot men have half the hoas is better than nune. hardwoot men have
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in., 12 in. streks

 ypuile ................

| No. $2,12 \mathrm{in} . .$. ............ 19 501 | No. 2,9 in.. |
| :---: | :---: |
|  | 8 and 7 in.. |
| \%in............. 17 so ${ }^{\text {so }}$ | No. 3, 1217 |
|  | \% in. |
| shtrpisg cul | LS OR DOX. |
|  | s in., ${ }^{3}$ in. and up wide. |
| 1 in., 6 in. wide............. 12 o | $1 \%, 13 / 2$ and $2 \mathrm{in} ., 7 \mathrm{in}$. |
| $\boldsymbol{i n}$. | up wide............ |
| Sifasy | clrar. |
| ifin, $3,4,5,7,8$ and gin. wide 17 m |  |
| 1 in., 61 n . wide.... . ....... 1700 |  |


Extra clear (perfece)

Extra clear (perfect)
No. 1 (nearly clear).

| 23 | 0 |
| :---: | :---: |
| 30 | No. 2. |
| No. |  |
| 3 |  |

tianek, joist and scantlinc.


sumales, 18.1 N
 Nuth pine lath.


OSWVEGO, N.Y.
white pink.
Three uppers, : $K / 0_{0}, \frac{1}{2}$ and 2 inch.


Pickinsa, $\begin{aligned} & \text { Na } 1 \text {, cuting up, ". }\end{aligned}$


sin dressing.
$\sin$ No. z cuils...
$\sin$ No. 2 calls..
Sidinc







Stock cedart, sor 6 in.. +30 $5 \infty$


