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THE

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# CANADIAN GROCER

AND  
GENERAL  
STOREKEEPER

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## CAFE NOIR BISCUIT

No other firm can approach them.

THE CANADIAN GROCER

**GROCERS!  
GUM!**



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You are handling some kind of chewing gum surely, but are you handling a popular kind, one that sells quickly and is asked for again?

THESE BRANDS ARE:

**VICTORIA FRUIT**—A delicious gum. Popular with Athletes, etc. Boxes of six flavors. Big Profits.

**MALTED PEPSIN**—Medicinal gum. Aids digestion. Endorsed by physicians.

**MAPLE LEAF**—Big 1c. chewing gum. Takes at sight.

Send us a trial order and we will do our best to please you.

Samples and prices on application.

**The Canadian Chewing Gum Co.,**

363 Spadina Ave., **TORONTO.**



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**The Nibble of a Mouse**

will eventually consume the biggest cheese, and the loss of pennies, nickels, dimes and dollars, if it don't "bust" the biggest business, will reduce the profits to an alarming extent. And you're bound to lose more or less if you do a credit business, and depend on ledger balances taken from the day-book. Throw out your day-books and other time-wasting devices, and adopt the modern **ALLISON COUPON SYSTEM.**



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for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by **The Eby, Blain Co., Limited, Toronto.**  
**C. O. Beauchemin & Fils, Montreal.**

**ALLISON COUPON CO.,** Manufacturers,  
Indianapolis, Indiana.

**Symington's**

**"Edinburgh"  
Coffee  
Essence**

Is the Purest and therefore Best and Cheapest!

Refuse imitations said to be "just as good" as Symington's, and recollect that the careful process by which Symington's Essence is made eliminates all unpleasant properties.

ANYONE CAN DRINK IT.

**THOS. SYMINGTON & CO.,**  
EDINBURGH and LONDON.

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*First,  
Last  
and Always!*

Quality is the keystone to success. "First, last and always" it is *quality* that counts. You can deceive yourself into thinking otherwise, but it doesn't pay in the end. There is no time like the holidays to prove this to your satisfaction. People are seeking for the highest quality *now* as never before --are you going to disappoint them by selling inferior goods?

*Moir, Wilson &  
Co's Scotch Fish*

Herring and Tomato, Herring and Mustard, Kipperd Herring, etc. They stand at the very top notch for quality in England, where they are packed.

Every can or tin is as near perfection as money, skill and experience can make it. Year after year the Moir, Wilson goods maintain their reputation in the front rank. They are A No. 1 "first, last and always."

*"Griffin" Brand  
Dried Fruits*

Seeded Raisins, Prunes, Dried Apricots, Peaches and Pears. The product of the finest orchards on the Pacific Coast. They reach you in the original package, just as they leave the hands of the growers and packers.

They are not shipped in bulk and then put up in fancy packages—they reach you at first hands. Nothing finer can be produced than the "Griffin" Brand. It is the standard for highest quality "first, last and always."

Sold by leading wholesalers everywhere

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### TO PICKLE and SAUCE MAKERS.

For Brined Vegetables, Skinned-Shrimps, Anchovies and all necessary Sauce ingredients,

Address **J. F. SEYFRIED,**

Specialist in the Pickle, Sauce and Jam trades.  
27 Eldon Street, London, E.C., England.

ESTABLISHED 1842.

P.S.—New Recipes exchanged. Importer of Canadian Fruit Pulp.

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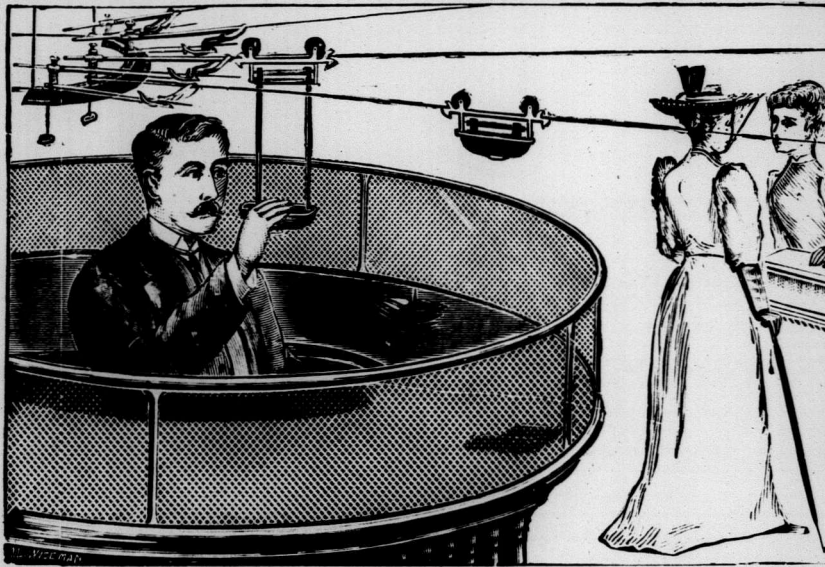
# Canadian Evaporated Apples, Onions

AND OTHER VEGETABLES.

Dealers in Dried Apples and Apples for Export.

Correspondence Solicited.  
Cable Address: "WHITE," TRENTON.

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## Champion Cash Carriers

These Carriers have been in use for the last twelve years, and have given the best of satisfaction. Will save the cost in 6 months' time.

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YOU grocers who delight in selling meritorious teas.  
YOU grocers who like to have satisfied customers.  
YOU grocers who are after a profitable tea trade.  
YOU grocers who have customers that enjoy a delicious, invigorating cup of tea.

You are the grocers who will always find

# JAPAN TEA

a winner every time.

JAPAN CENTRAL TEA TRADERS'  
ASSOCIATION.

Trafalgar Chambers, Sun Life Building.

Annex.

Tel. Main 4142. MONTREAL, CANADA.



## he Time

The time grows short for holiday trading. You had better sit right down to-day and send in for that trial order I have been nudging you to take, of an assortment of a thousand or more of my Cigars, including one or two hundred each of my famous

"Pharaoh" 10-cent and "Pebble" 5-cent Cigars.

You'll have a larger holiday Cigar trade with my Cigars than you ever had before because one man who buys them will tell another, and so on, until you'll believe with me that your Cigar Department can be made one of the most profitable in your store. **Send right along!**

**Payne's  
Cigars.**

J. Bruce Payne, Mfr.,  
Granby, Que.

## Mince Meat for Christmas

One of the lines sold by grocers that is in large demand at the holiday season. Have you a good stock of Lytle's Mince Meat? It's the kind customers are asking for—the kind you can recommend, sure that it will please your customers.

- In 5-lb. fibre pails.
- In 7, 14, 28 and 70-lb. wood pails.

**T. A. LYTLE & CO.,**  
124-128 Richmond St. West,  
**TORONTO**

## The Pure Quill

These December days bring the thought of Buckwheat Cakes to the front again, and when you think of them you call to mind the kind you used to enjoy so much. They had a **Buckwheat** flavor which you have failed to discover in the many so called Buckwheat Cakes offered to-day. So you have just about con-

cluded that pure Buckwheat was a myth, and in its place had come some sort of mixture, made by goodness knows what formula, except it was very shy of Buckwheat. Now, your customers are just like yourself, they too, are looking for some of the real old-fashioned stuff. You can give your customers a treat by getting

## Tillson's Pure Buckwheat Flour.

Not an ounce of anything but Buckwheat—pure and clean.

**THE TILLSON CO., Limited, Tilsonburg, Ont.**

## THE FOREMOST AIM AND OBJECT.

The foremost aim and object of the manufacturers of

# JONAS' FLAVORING EXTRACTS

ever since they were first placed on the market, over thirty years ago, has been to ASSIST THE DEALER in readily disposing of them to his customers (no matter how difficult to please or economical they may be) and maintain the demand for them, in order that they yield him good returns. To produce this condition for the merchant it became absolutely essential to establish a reputation for our extracts among housekeepers and cooks, in order that they demand them from the retailer. We have attained this desired end by steadfastly maintaining their high standard of quality, which has been, and ever shall be, the basis for their popularity with the public in every part of Canada. We will continue to assist you, grocers, by remaining faithful to the confidence the ladies have placed in our goods. The Christmas season necessitates a great deal of cooking being done, and the busy housekeeper would thank you for recommending JONAS' FLAVORING EXTRACTS—they are economical, save much time and worry, and produce excellent results.

## .. GOODS FOR CHRISTMAS ..

### French Prunes

Just received from Violette & Co., Bordeaux, a consignment of extra choice French Prunes, put up in 28 lb. boxes; 1 and 2-lb. bottles; 4 and 7 lb. tins; all sizes of fruits and different grades of quality. What quantity shall we send you?

### Fancy Syrups

A few dozen Fancy Syrups in French decanters are all that remain of the five hundred cases received a few weeks ago. Try a dozen or so.

### AN OPPORTUNITY TO SECURE SOMETHING FOR NOTHING.

Be sure and send to us for a recipe for the making of the most delicious Christmas Plum Pudding. We will be delighted to send it for the asking.

**HENRI  
JONAS  
& CO.  
Montreal.**

### Truffles

Your customers always want Truffles to stuff their Christmas turkeys with. We can supply you with the best that money can buy at lowest prices.

### PEAS and MUSHROOMS

Good things go quickly—secure some of our Peas and Mushrooms, and they will sell fast and bring good profit.

ALWAYS BE PREPARED

to supply your customers with our

**TEA**  
**ROSE**  
**DRIPS**



**FANCY SYRUP.**

The price is right, reasonable, and will be readily paid by those who desire a syrup that's really very delicious. It is decidedly the best and only kind for you to sell your customers. It is put up in very attractive tins. For sale by all wholesale dealers.

**ROSE & LAFLAMME,**

Wholesale Distributors,

**MONTREAL**

**IVORY GLOSS STARCH**

THE STORE THAT PEOPLE STICK TO IS THE STORE THAT STICKS TO STANDARDS

**IVORY GLOSS STARCH IS A STANDARD**

ITS TRADE-DRAWING POWER IS IRRESISTIBLE.

Manufactured by  
**The St. Lawrence Starch Co., Limited,**  
PORT CREDIT, ONT.

**IVORY GLOSS STARCH**

**OUR WINNING TEAM**



**"Golden Quintessences"**

(FOR A 25c LINE)

**"R. F."** (FOR A 10c. LINE)

DROP US A CARD FOR PRICES

They are the business pullers, that set the pace in quality for all others.

PREPARED BY

**THE ROBINSON MFG. CO., 59-61 Front St. E., TORONTO**

IT'S SELLING NOW—

**Neilson's Home-Made Mince Meat**

In 2-lb., 5-lb. tins ; 12-lb., 27-lb. pails ; 65 lb. tubs.  
Housewives like to buy it, grocers make money in selling it.  
Have you tried it yet? Write us AT ONCE for prices.

Tel.—Park 294.

**WM. NEILSON, 60 Lynd Ave., Toronto**

# AROMA COFFEE—

A blend of the finest grades procurable on the world's markets. Specially selected with a view to obtaining that peculiar and distinctive merit which characterizes this brand—

**1-lb. TINS, WHOLE AND GROUND.**

In handling AROMA COFFEE you guarantee absolute satisfaction to your customers and thoroughly establish your reputation as a dealer in the best Coffee.

**W. H. GILLARD & CO., Wholesale Grocers, HAMILTON.**



**THE DOMINION BREWERY CO., LIMITED**

Brewers and Maltsters

TORONTO

Manufacturers of the Celebrated

## WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



THERE MAY BE OTHERS

But for quality, there is none so good as

# PATERSON'S CAMP COFFEE ESSENCE



**Rose & Laflamme**

Agents

MONTREAL



**Batty & Co.**

ESTABLISHED 1824

LONDON.



OLIVES  
AND  
PURE  
OLIVE  
OILS.



INDIAN  
CURRIES  
AND  
CHUTNIES.

Makers of High-class

**PICKLES**  
OF  
ALL KINDS.



**SAUCES**  
OF  
ALL KINDS.



## GELATINE AS A FOOD.

MRS. MARY HINMAN ABEL.

ONE of the most interesting chapters in the history of foods is connected with the varying estimate that has been put on the value of gelatine. Science, at every stage of its advancement for the last 200 years, seems to have tried its hand on gelatine, and given a dictum meant to be final. This history, therefore, furnishes one of the best illustrations of the mistakes and the successes that have attended the scientific study of food.

As long ago as 1682, Papin constructed the soup digester, still known by his name, in which, at a temperature considerably above the boiling-point of water, the gelatine part was extracted from bones, tendons and connective tissue. At this time, and even as late as the French Revolution, it was held that the soluble was synonymous with the nutritive, especially in the case of nitrogenous foods; hence, that soup made up of the flavoring matters of the meat, and the gelatine from bone and sinew, contained the full nutriment of the meat. The tastelessness of what remained after this process upheld the belief that it was worthless. Is not this very much what we read in our modern cook-books about soup stock and soup meat? And yet, in these 200 years, gelatine has passed through many vicissitudes; it has been considered a perfect food; then, no food, and even harmful; through good and evil report, it has come to our present place in our list of foods.

It was certainly very alluring, the idea of getting out of worthless bone and sinew this smooth, thick substance. It looked so nutritious that it must be so! Things are still taken for granted, rather than proved, let us remember. This gelatine was very conveniently cut up and distributed in the form of tablets, just so many to the bowlful, and in this form vast quantities were sold and given away, when, after the French Revolution, the Government was obliged to feed great numbers of the people.

It was in France that this new extracted food was most used, and the foremost scientists united in efforts to find cheap methods for making it. Whether they were as zealous in the use of soup tablets on their own tables, we are not told, but the bone gelatine was widely extolled as the best and cheapest food for the poor.

But, somehow, the people did not like this gelatine soup; it had no smell or taste, they said. And their benefactors, no doubt, sternly replied that the poor

must not expect fine flavors. But, however, spiced and mixed, the soup did not become popular, and, as if growing a little doubtful themselves, the Philanthropic Society, in 1811, begged of the Medical Academy of Paris further assurance of the healthfulness and value of their bone soup, and the academy replied that gelatine was the most nourishing of all animal foods.

Then did the philanthropists harden their hearts, and the bone-soup edict went forth for all the public institutions of Paris. Many hospitals were put on this diet, and their patients, being helpless, were doubtless the greatest sufferers. In nine years from one hospital 2,750,000 portions were served, although, as the reports of the time tell us, the recipients were very rebellious.

These were the days of belief of the total depravity of human nature and all its instincts, when it was not supposed that natural tastes and desires could give any hints to theory. But when it became evident that even those who could be made to eat the soup were badly nourished on it, it had to be given up, whatever the scientists might say.

Meanwhile, eminent men were at work on the problem. In 1831 the first real experiments were made on dogs, and also on man, for the experimenter himself—one Donne—took, for seven days, only bread and dried gelatine, at the end of which time, he was obliged from weakness and hunger, to desist. The dogs, not being urged on by enthusiasm for science, soon refused to eat the mixture at all.

Two years later Balzac and Edwards very near hit the truth that gelatine was a food only when mixed with other foods. But none of these early experimenters were careful enough in their methods to arrive at reliable results; but they did enough to upset the belief in gelatine as a food when used alone.

In this state of knowledge on the subject came the second Gelatine Commission in 1841, with whose report the great name of Magendie is connected. This seemed to give a final death-blow to gelatine as a food; but Magendie's work was full of mistakes, as it is now easy to see, and we can please ourselves with thinking how we should have done better where the wise man failed. He took for granted that the dislike of a dog for a certain food proved its worthlessness, and he did not hit on the truth that an animal cannot exist on any one article of food, however nutritious, for any length of time. Again, when his animals pined away in 80 or 90 days on a diet of meat, bread, and gelatine, he concluded too hastily that the gelatine was harmful, instead of proving by further experiments that it was the large quantity of gelatine used that upset the digestion of his patients.

The weak points in this work were soon found. Frerichs, afterwards Professor of Medicine in Berlin, made in 1845 a suggestion that shows the divining power of the true investigator. He said it was quite possible that animals pined away

on this food—not because gelatine was present, but because certain organic or inorganic substances necessary to health were not present. Full determination of the value of gelatine as a food was reserved for men of our own quarter of the century. They have had at their service the best of modern methods, and, on this and other questions connected with nutrition, has been done some of the most remarkable scientific work of any time. Bischoff and L'Oit are the great names here, and their decision is that gelatine is "not a food, but a foodstuff," and that its use in a mixed diet is all a matter of quantity and proportion. Thanks to these and other investigators, we know also the probable use that the body makes of this, as well as of other foodstuffs.

L'Oit tells us that gelatine is very readily broken up and absorbed in the system—more easily broken up than proteid or fat—and so is able to take their place to a certain extent. But here comes in the question of proportion as most important; one-fourth of the necessary amount of proteid can be supplied by gelatine as a substitute, but not more. Some proteid is necessary, for, although gelatine can do some of the proteid work, it cannot do any building up of the body—as the muscles, for example. This body-building is the function of the proteid alone.

This touches upon questions of much economic importance. The expensive proteid part of the diet can be reduced to a certain limit; that is, with fats and carbohydrates and a little proteid, one can get on very well—that is, remain in full health and without loss of weight—by adding a certain amount of gelatine to the food, in which case it will do the work of the omitted proteid. This gelatine may be added to the food in the well-cooked tendons and connective tissue of meats, or in some of the many trade gelatines properly hydrated and flavored. That is to be settled by convenience or economy, but fully hydrated and well flavored it must be. Had the bone soup of a hundred years ago been mixed with some of the sapid meat extractives, it would, though not yet a perfect food, have met with no such stout resistance from the poor of Paris.

And what lessons are to be drawn from this long strife and its results? For one thing, that food mixed as nature mixes it is often beyond our skill and imitation. In the connective tissue and other gelatinous parts of flesh and blood, as it goes, we have the right proportion of gelatine to proteid substance, and so eaten it is digestible and nourishing. When either scientists or cooks separate our food into its constituents, and begin to dogmatize on insufficient knowledge as to its nutriment or digestibility, it is then we get into trouble. Many a cook of our own day is under the delusion that prevailed in Papin's time. She exults when the soup becomes a stiff jelly on cooling. She says, "It's so stiff and good," by which she means "so stiff, therefore good." But she has at the same time strained out nearly all the proteid matter, which alone can make the gelatine of her soup nourishing. If it is to be the first course of an ample dinner, other constituents of the food will make all right; but, if it is to be a principal food, as of the poor or the sick, the result will be mal-nutrition of the patient as a proof that nature's proportions have not been followed.—American Grocer.

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**RISING SUN**  
STOVE POLISH and **SUN PASTE**  
STOVE POLISH

**IN**  
**CAKES**  
WELL KNOWN AND RELIABLE.

**DURABLE AND ECONOMICAL**  
3000 TONS SOLD YEARLY.

**IN TINS**  
GUARANTEED TO THE TRADE

DUSTLESS, LABOR SAVING,  
BEST IN THE WORLD.

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

**MORSE BROS., Proprietors, Canton, Mass.**

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

#### WEIGHT AND MEASURE INSPECTION.

THE annual report of the Deputy Minister of Inland Revenue on the inspection of weights and measures in Canada has been issued. The following is a summary table of the weights, measures, etc., presented, verified and rejected:

	Pre-sented.	Veri-fied.	Re-jected.	P.C. of re-jected.
Weights, Dominion	62,281	61,553	728	1.16
Measures of capacity, Dominion	84,327	84,205	122	0.14
Lineal measures	7,122	6,978	144	2.02
Balances, equal arms	12,089	11,784	305	2.52
steelyards	4,654	4,520	134	2.87
platform				
scales	31,000	29,954	1,036	3.34
Troy weights	67	67		
Irregular weights	687	685	2	0.29
measures	488	486	2	0.40
balances	5,876	5,688	188	3.20

The expenditures on the account of weights and measures were \$71,044 67, of which \$49,787 64 were salaries. The revenue was \$54 385.55. The revenue and expenditure in each Province was:

	Expenditure.	Revenue.
Ontario	\$29,333 94	\$30,257 29
Quebec	19,675 78	16,119 10
New Brunswick	3,595 95	1,413 49
Nova Scotia	5,290 30	1,655 54
Prince Edward Island	1,670 91	327 50
Manitoba	5,477 75	3,753 03
Northwest Territories	1,066 66	494 41
British Columbia	2,072 04	395 20
Commissioner of Standards	733 26	
General contingencies	1,510 16	
Printing	575 23	
Stationery	132 69	
Totals	\$71,044 67	\$54,385 56

#### TOBACCO IN IRELAND.

The experiments in tobacco culture conducted by the Department of Agriculture for Ireland have progressed so far that the Department is now offering for sale 1,000 lb. of Irish-grown roll tobacco, besides smaller quantities of plug, twist, cut Cavanish bird's-eye, cigar and cigarette tobaccos. The Department of Agriculture, when it was formed in April, 1900, undertook the experiments, and appointed a French tobacco expert to supervise them. Unfortunately, the 1900 experiments were vitiated by a month's delay in getting the seedlings,

so that the tobacco now on sale will not really represent the best possible results of tobacco-growing in Ireland, and we must wait until the crop of the present year is manufactured before we can judge whether tobacco would be a profitable crop.

#### ONTARIO'S FRUIT BELT.

President James Mills, of Guelph, presided at the fall meeting of the Board of Control of the Fruit Experimental Stations of Ontario, which was held in the Toronto Parliament Buildings on November 27. From reports received it was made known that some of our very best varieties of apples can be grown on St. Joseph's Island, near Sault Ste. Marie, Ont. Peaches, it was found, can succeed along the southern shores of the Georgian Bay, the fruit maturing and the trees standing the climate successfully. They have also forwarded several varieties of fruit trees to the pioneer farm at Dryden, in the Rainy River District, to be used for experimental purposes only. Testing stations are located in all the important belts of Ontario, and the whole work costs only \$2,600 a year.

#### BACK FROM MANITOBA.

Mr. Shaw T. Nishimura, of the Japan Central Tea Traders' Association, Montreal, has just returned from a trip to Manitoba and the Northwest Territories. While in Winnipeg, he appointed Tees & Perse as his special Manitoba agents. He reports the business in Japan teas growing in that part of Canada.

#### SPANISH PEANUTS IN CAROLINA.

The News and Observer, Raleigh, N.C., publishes figures from representative farmers and business men of the nine counties in North Carolina raising Spanish peanuts. These figures show that the acreage planted this year was 10 per cent. more than last year, but that the yield of the crop per acre will be 26 per cent. less.

#### CANADA'S CHEESE SHIPMENTS.

ALTHOUGH this season's cheese shipments from Canada show a decrease when compared with those of last year, it does not follow that every year they will keep on decreasing. On the contrary, Canadian cheese has won a reputation for itself on the British market that will insure big demands, and, while the export figures for a given year may show a decrease or decline as the case may be, it does not indicate that the Canadian cheese is losing its hold on the Old Country consumers.

Turning to Canadian butter, it is most gratifying to find that in the same period of time its exports have considerably increased. Its fine flavor makes it a favorite on the market with both dealer and consumer, especially since the steamship companies have offered improved facilities in cold storage. Canadian creamery especially has such an excellent flavor, and can be so very cheaply laid down on the British market that it is becoming a dangerous competitor to other foreign productions which were formerly preferred by the English consumer. What would be of incalculable aid to the Canadian exporters in getting control of the Old Country markets would be the inauguration of a new Canadian fast Atlantic steamship line, fitted up with all the latest innovations in the line of cold storage. But there is one thing that is very hurtful to Canadian butter for the home markets, besides injuring it for the British markets as well, and that is the practice some of the farmers and dealers have of holding their products for higher prices. The result is that a good deal of butter loses its fine flavor and begins to spoil, so that large quantities have to be sold at once, flooding the market with inferior goods. In this way a good deal of money is lost.

A complete outfit, embodying the latest features in milling machinery, is being installed in the Arnprior roller mills, Arnprior, Ont.

# AN ENQUIRY . . .

If you have one for **First-Class Japan Tea** buy our

## “R.T.S.”

We also have the celebrated “**KIJI**” and “**L.S.**” brands.

**LUCAS, STEELE & BRISTOL, Wholesale Grocers, Hamilton, Ontario**

**Be Sure to Secure a Stock of**

# CHRISTIE'S PLUM PUDDING

**for your Christmas Trade.**

Put up in one and two pound tins with key attachment.

**CHRISTIE, BROWN & CO., Limited**  
**TORONTO AND MONTREAL.**

## Stop Looking for Trouble and Happiness will get after you

Every Grocer should teach his customers to anticipate pleasure. Here are a few directions—if followed closely life's cares will become comforts.

**In the Morning—** *A Cup of Mecca Coffee* (the finest the world produces), will put anyone in good humor.

**At Noon—** *A Cup of Bendsorp's Cocoa* (none better), will be found beneficial and strengthening.

**At Night—** *A Cup of Ram Lal's Tea* (the finest grown), will be found delicious and enjoyable.

Something pleasant to look forward to three times a day. Get your customers interested and be sure you have the goods in stock.

**JAMES TURNER & CO., Wholesale Grocers, Hamilton, Ont.**

**IN  
STORE  
NOW**

**NEW SEASON'S  
FRUIT  
NUTS  
PEELS  
CANNED SALMON.**

**THOS. KINNEAR & CO., Wholesale Grocers,  
49 Front Street East, TORONTO.**

**BUSINESS CHANGES.**

**DIFFICULTIES, ASSIGNMENTS, COMPROMISES.**

**S**AMUEL ROBINSON, tobacco merchant, Toronto, Ont., has assigned to Alex. Wilson, and his creditors will meet on December 10.

John A. McCarthy, baker, Pugwash, N. S., has assigned.

G. Kennedy, grocer, Wyebridge, Ont., is offering to compromise.

Isaac French, flour and feed merchant, Toronto, has compromised.

C. A. Carruthers, grocer, Winnipeg, has assigned to C. H. Newton.

G. Guimond & Co., general merchants, Ste. Anne, Que., have assigned.

The creditors of Elizabeth Dahm, Rat Portage, Ont., will meet on December 7.

James Sinclair, grocer and feed dealer, St. John, N.B., has suspended payment.

Schachter Bros., general merchants, Shawenigan Falls, Que., have compromised.

R. L. Romcke, produce merchant, Summerside, P.E.I., is offering 10c. on the dollar.

G. B. Paquet, general merchant, Riviere a Pierre, Que., has assigned to V. E. Paradis.

Geo. Darveau is the curator of Ed. Noel, general merchant, Montmorency Falls, Que.

The creditors of Joseph R. McMullen, grocer, Yarmouth, N.S., will meet on December 6.

John Hyde has been appointed curator of the estate of B. F. Reid, general merchant, Aylwin, Que.

There will be a meeting of the creditors of P. M. A. Labelle, of The Aylmer Creamery, on December 7.

V. E. Paradis has been appointed curator of H. M. Bechard, general merchant, Beauce Junction, Que.

J. O. Arsenault, Son & Co., general merchants, Wellington Station, P.E.I., are offering to compromise at 15c. on the dollar, or 20c. on time.

The creditors of C. & E. MacMichael, wholesale grocers, St. John, N.B., held a meeting, at which a compromise offer of 30 cents on the dollar was submitted.

**PARTNERSHIPS FORMED AND DIS-  
SOLVED.**

Geo. E. Agnew has retired from Lillie & Co., general merchants, Swan River, Man.

Jos. Maranda & Frere, general merchants, St. Raymond, Que., have dissolved.

The Grand Mas Syrup Co., Montreal, has dissolved and a new partnership has been registered.

Lavery & Moffatt, tobacco dealers, Portage la Prairie, Man., have dissolved. Geo. Moffatt continues.

McKinnon & Smith, confectioners and restaurant, Winnipeg, have dissolved, and D. McKinnon continues.

**SALES MADE AND PENDING.**

The stock and assets of Nathan Dupuis, grocer and dry goods merchant, Pene-

tanguishene, Ont., were advertised to be sold by auction on December 4.

Albert Aston, confectioner, Arnprior, Ont., has sold out.

The stock of Trefle Lepine, grocer, Montreal, has been sold.

A. J. Hodgins, baker, Morden, Man., is advertising his business for sale.

The assets of Henry F. Kipp, grocer, Toronto, were sold by bailiff on November 29.

The assets of J. B. Dumesnil, general merchant, Dalhousie Station, Que., have been sold.

The assets of F. Cardinal & Co., general merchants, St. Stanislas de Kostka, Que., have been sold.

The stock of Puddington & Merritt, wholesale grocers, St. John, N.B., was sold by sheriff on November 29.

The stock of W. T. Bremner, general merchant, Balduf, Man., was advertised to be sold by auction on December 5.

The stock of O'Leary & Dennis, general merchants, Roseneath and Hastings, Ont., is advertised for sale by auction on December 6.

**CHANGES.**

John Young, grocer, London, Ont., has sold out to William McGuffin.

Thomas Donohoe, general merchant, Hammond, Ont., is out of business.

E. J. Rose, confectioner, MacGregor, Man., has sold out to I. I. Pierce.

Jennie M. Young, confectioner, etc., Vancouver, B.C., is out of business.

The E. H. Thomas Co., Limited, manufacturers of brooms, brushes, etc., Nor-



**Frost** 

may be injurious to inferior cheese, but it has no effect whatever on a rich, fat cheese such as

**MacLaren's Imperial or MacLaren's Roquefort**

So, you can send in your orders whenever you like, and have no fear of the goods being affected by the frost.

**A. F. MacLaren Imperial Cheese Co., Limited, 51 Colborne St., Toronto.**

Place your order now for

# PRUNES

Prospects are, prices will be considerably higher in the near future.

## THE DAVIDSON & HAY, LIMITED

36 Yonge St.

Toronto.

wich, Ont., have sold out their flour mill and feed business to Wm. Corlett, who takes possession January 1, 1902.

The Walkerton Sugar Co., Walkerton, Ont., has obtained a charter.

R. Baird, grocer and butcher, Ottawa, has disposed of his butcher business.

A. Ross & Co. have obtained the salvage stock of Mary Breen, Mniota, N.W.T.

Chas. Wolcott is successor to James Ferguson & Son, bakers, Plattsville, Ont.

Hazen Folkins, general merchant, Collina, N.B., is succeeded by F. J. Kierstead.

The Canadian Preserved Butter Co., Limited, Montreal, has applied for a charter.

H. F. Smith, general merchant, Hartland, N.B., has sold out to James Montgomery.

J. F. Bissillon, general merchant, Pike River, Que., is succeeded by L. H. Rocheleau.

W. T. McIntosh, general merchant, Minotnas, Man., has sold out to George E. Agnew.

Wm. M. Smith, general merchant, Walton, Ont., has sold out to W. H. Humphries & Son.

Morris Bros., general merchants, Fort Saskatchewan, N.W.T., have sold out to Wilkin & Co.

A. M. Boutillier & Co., wholesale grocers, Halifax, N.S., are succeeded by J. Frank Crowe & Co.

Cochrane & Soley, general merchants, Fox River, N.S., are succeeded by The Fox River Lumber Co.

Mrs. Adeldard Emond has registered at Montreal as grocer, under the name of The Emond Cheap Cash Grocery.

The Societe de Fabrication de Beurre et de Fromage have registered at St. Pierre les Bequets and St. Prosper, Que., to manufacture butter and cheese.

### FIRES.

Welsh Bros., general merchants, Oxbow, N.W.T., were burned out.

Fire destroyed the grain elevator of W. J. Lindsay, at Brandon, Man., which is fully insured.

Alex. Darling's general store, Opinicon, Ont., was destroyed by fire. The insurance amounted to \$600.

At St. John, N.B., Louis Breen's tobacco store was destroyed by fire. The building was partially insured.

Bowes & Craig, general merchants, Crandell, N.W.T., had their store burned. There was some insurance on the property.

At Ottawa the stock of fruit and stationery belonging to Albert Beauchamp, were damaged by fire and water. The insurance covers the loss.

Hook & Hook, grocers and bakers, Markham, Ont., had their premises, which were only partly insured, destroyed by fire.

### DEATHS.

Robert Simpson, general merchant, Barnesville, N.B., is dead.

Alphonse Letellier, of Leclerc & Letellier, grocers and liquor merchants, Quebec, Que., is dead.

Motto for Grocers. — Honest tea is the best policy.—Quebec Daily Telegraph.

### AN EGG-PRESERVING PROCESS.

Mr. W. A. Ellis, chemist, of Stratford, N.Z., is the discoverer of a system of preserving eggs which he claims is going to revolutionize things a bit. It is known as the cold sterilizing process, the object of which is to enable eggs to be kept for any length of time in any climate. The cost of treating them is said to be from 4d. to 6d. per 1,000, and eggs from a week to 10 days old can be as effectually treated as new-laid eggs. Mr. J. G. Gow, Government Trade Commissioner, is taking a sample box of the eggs to England, being satisfied that the patent is a good thing, as he was able to eat an egg that had been treated by the process and afterwards kept lying about on a desk for months and handled by all who cared to take it up and examine it. A pretty good test, surely, and Mr. Ellis is to be congratulated upon so near an approach to a fortune. The best part of the invention seems to be its power of converting eggs 10 days old into fresh-laid ones!—Australian Grocer.

A fire whose origin is unknown destroyed J. W. Smith's grist mill and kiln at Durham, Pictou county, N.S., on November 28.

T. F. Best, who for many years has carried on the grocery business at Niagara-on-the-Lake, has sold out to R. W. Allan.



There can be but one **BEST**. If it's not **UPTON'S** it's not the best.

## UPTON'S Jams, Jellies and Marmalade

have never failed to please those who want the best.

The A. F. MacLaren Imperial Cheese Co., Limited, Toronto  
SELLING AGENTS.

## GROCERY WINDOW DRESSING

### A TRIM TO CATCH THE HOUSEWIFE.

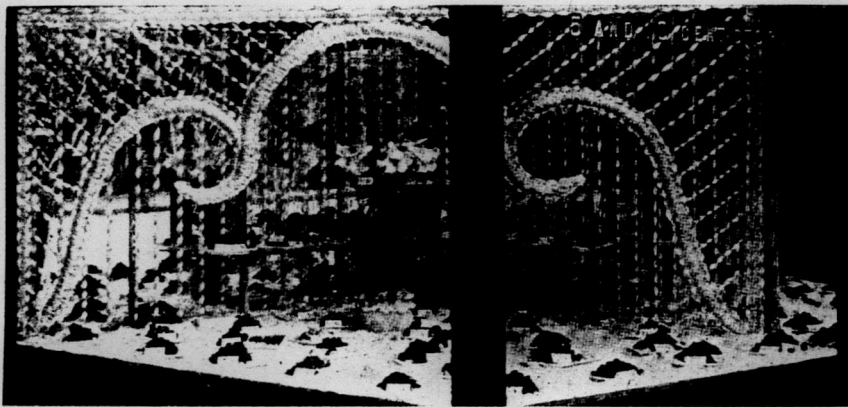
As the time approaches for the Christmas trims, the question confronting the grocery window-trimmer is: "How am I going to trim my special windows?" The following suggestions may be of some aid in smoothing over the rough places:

For a general display of goods required for Christmas baking the following would

on high glass fruit dishes fruits of different kinds; scatter lots of holly in the spaces around.

### FOR A CONFECTIONERY TRIM.

The illustration No. 1 conveys an idea for a beautiful confectionery trim. The framework can be made very cheaply at any wood factory. It is wound with colored crepe paper. This can be got at any fancy goods store for about 15c. a roll of three



No. 1—A Confectionery Display.

make a neat trim: Get a lot of green moss festooning, arrange it about the background so as to take the bare look off the back of window, festoon it from the ceiling at different heights, hang a spray of holly with red berries here and there, and in this way you will have a neat top and back for your display. Wind a lot of barrel hoops with green moss and suspend them throughout the window, in each hoop place a large bunch of grapes. Cover the floor of window with pure white wrapping paper, then in front of the window near the glass arrange packages of gelatine or cornstarch or any oblong packages in the form of a square, make a row of these squares about 6 inches apart, fill in each square with some line of groceries required for the Christmas baking, such as currants, raisins, peels, nuts, etc.; place a neat price-card in each; between each square lay a small box of figs, scatter a twig of holly with red berries here and there; then get a board about 10 inches wide and length of your window, elevate this about 6 inches and cover with white wrapping paper, scatter holly pretty well over this, and on it arrange bottled jams, essences, salad dressings and bottled stuffs required for cooking; then behind this open up boxes of Valencia raisins, arrange these on the slant by elevating another board behind them; then on another elevation back of this arrange

yards. This comes in all colors. The twisted rope effect, as seen in the cut, is made by taking a sharp knife and cutting the crepe paper into strips 1½ in. wide. Don't undo the roll, but cut it when it is

rolled up. Attach one end of strip to your frame and then twist it and tack the other end. The bottom of window is puffed with mauve cheesecloth, and fancy plates filled with chocolates, etc., are arranged here and there about the floor. This trim will certainly be attractive. The colors of the paper are mauve and canary.

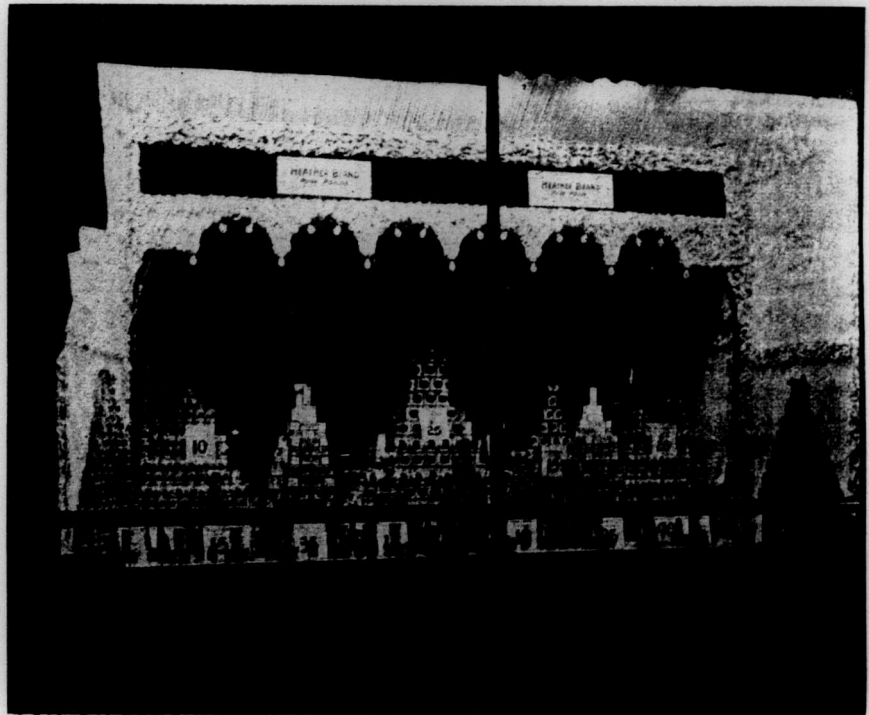
Another pretty trim could be made by arranging the crepe paper in curtain effect for a background for your window. Then get a lot of tissue paper, all colors, scissor this up into fine shavings and cover the whole floor of window with the shavings. Take pails of confectionery and around the outside of the pails arrange crepe paper, same as you sometimes see flower pots covered over with. Put a band of colored ribbon about each pole, and tie a bow on each. Have every pail a different color and yet have all the colors in harmony with each other. Arrange these well apart on the floor and in each place a price and descriptive card. This would make a neat, catchy trim for Christmas.

### DISPLAY OF CANNED GOODS.

Illustration No. 2 is a display of "Heather" brand goods. This was a trim by Mr. John Ayre for the Robt. Simpson Co., Toronto. This display was one of the best grocery trims we have ever seen, and we congratulate Mr. Ayre on his success in making a trim of this kind.

### A POULTRY AND VEGETABLE TRIM.

For a good trim for poultry and vegetables a good idea would be to have a lot



No. 2—A Canned Goods Display.



You Might Just as Well  
**SAY GOOD-BYE**

to a woman's trade if you cannot supply her with what she requires. A woman will naturally always go where she can get the most for her money; where quality and price temptation is the strongest. She certainly gets her money's worth if you sell her

**"OZO" TEAS**

With them you can always depend upon doubly satisfying your clients—both as to price and quality. They are the greatest line of trade-drawing Teas you can purchase, and will go a long way towards making your Tea business a profitable and reliable one. We have a complete range of both Ceylon and Japan Teas. See our prices as given below. Send for samples to

Our prices are:	Wholesale.	Retail.
"Ozo" Ceylon in 1/2's and 1's	20c.	25c.
"Ozo" Ceylon in 1/4's and 1/2's	22c.	30c.
"Ozo" Ceylon in 1/8's and 1/4's	25c.	35c.
"Ozo" Ceylon in 1/16's and 1/8's	29c.	40c.
"Ozo" Ceylon in 1/32's and 1/16's	33c.	50c.
"Ozo" Japan in 1/2's only	20c.	25c.
"Ozo" Japan in 1/4's only	29c.	40c.

**THE "OZO" CO., Limited**  
St. Paul St., MONTREAL.

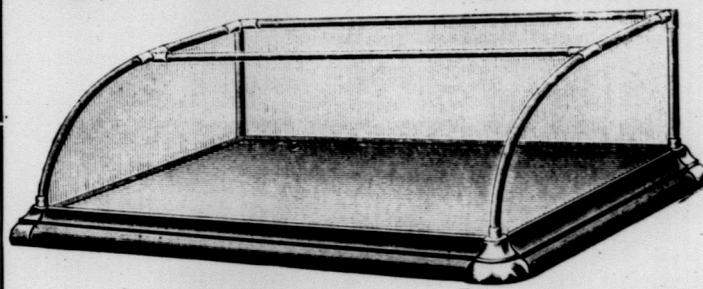
**You Would Enjoy a  
Trip to the West  
Indies . . .**

more than any other trip you have ever made, because everything the eye dwells upon is so different from the surroundings at home. The great scorching sun, the luxuriance of the tropical foliage, the glare of the various faces, black, yellow, white and copper, all impress the mind of the visitor with the fact that he is indeed in a strange country.

The voyage from Halifax to Demerara and return to St. John, calling at twelve different islands, takes 42 days and costs \$130.00; but a shorter trip, to Barbados and return, 29 days, calling at all the northern islands and including a five days' stay at the "Marine Hotel" Barbados is offered for \$112.50. P. & B. boats are the finest in the West India service. Sailings fortnightly.

Write R. M. Melville, Toronto,  
OR  
Pickford & Black, Halifax.

**Special Holiday Offer.**



Length, 3 ft.; Height, 13 in.; Depth, 2 ft.

An Oval Front Show Case, in Polished Oak or Cherry, three feet long, with solid nickel joints, sliding mirror doors and extra quality diamond glass throughout. This magnificent case, and an assortment of quick-selling Toilet Soaps for

**\$25.00** This offer means 56 per cent. profit for you.

To further advertise our popular lines of Toilet Soaps, we have made arrangements with a large show case manufacturer, whereby we are in position to make this astonishing offer.

Proceeds from selling Toilet Soaps	\$27.20
Value of Show Case	12.00
	<u>\$39.20</u>
Our Special Net Price for a Limited Time	25.00
Your Net Profit,	<u>\$14.20</u>

Write Us To-Day For Further Particulars.

**JOHN TAYLOR & CO.**  
77 Front Street East., TORONTO.

of cranberries strung on a string (same as you would string beads). Have, say, 20 or 30 yards of these. Festoon them about your window, attaching sprays of holly about every foot apart. Cover the bottom of the window over with cedar twigs. Lay turkeys and chickens and geese about a foot apart, and in the spaces stand a bunch of celery and lettuce, radishes, etc.

#### TO AVOID FROSTED WINDOWS.

One of the most annoying things a grocer sometimes has in the winter, and especially around Christmas when his windows are a great factor in his business, is the sweating or frosting over of the window glass. The cause of this is that the warm air inside the store comes in contact with the cold glass, condensing the moisture into drops, which congeal upon the inside of the glass. Now, if the air on both sides of the window is the same, the window will not frost. To accomplish this the back of the window must be tightly closed, and holes from a quarter to half an inch in diameter bored through the sash at the bottom and top of the window. The holes should be about 18 inches apart and as close as possible to the window glass. This will give ample space for the air on the inside to circulate through the window and thus prevent frosting. There must not be any chance for the warm air in the store to get into the window. A further aid to prevent frosting is to give the glass a rubbing every few days with a rag dipped in alcohol or glycerine. H. H.

#### A TRIP TO THE WEST INDIES.

A guide book to the British West Indies has just been issued by Pickford & Black, the well-known steamship owners. It is entitled "A Trip to the British West Indies." It is profusely illustrated, is replete with information regarding the different islands, while the announcements of commission and general merchants it contains will be of particular interest to Canadian manufacturers and others who are desirous of doing business with the West Indies. Pickford & Black are to be congratulated upon their enterprise and good judgment, and it is to be hoped their efforts to increase Canada's trade with the West Indies will receive the encouragement they deserve. Those who have not yet received a copy of "A Trip to the British West Indies" should drop a card to Pickford & Black, Halifax, N.S., and secure one.

#### FAILURES IN CANADA.

For the month of October, 1901, the business failures in Canada show a decrease of 21, with a decrease of \$216,244 in the value of assets and \$423,034 in the amount

of liabilities over October, 1900. In October of this year the failures numbered 104, with assets of \$187,836 and liabilities of \$416,643, while for the same month last year the failures were 125, with assets of \$404,060 and liabilities of \$884,677.

#### THE LATE HARRY C. SMYTH.

WE are called upon once more to announce the death of a well-known and highly-respected commercial traveller in the person of Harry C. Smyth, of London, Ont., who has for some time represented The Empire Tobacco Co. in Western Ontario. Many of the merchants on whom he called will regret to hear this sad news, for Harry's kindly disposition and sterling character made him many friends.

He was the second son of John B. Smyth, of London, one of the old time grocers, who will keenly feel the loss of an affectionate and dutiful son. He was also a



The Late Harry C. Smyth.

brother of J. F. Smyth, wholesale grocer, of Windsor.

The funeral took place on Thursday, November 14, to Mount Pleasant Cemetery, and many were the expressions of sorrow and regret made by his host of personal friends who looked upon his kindly face for the last time. The pallbearers were his three brothers, John L., Roscommon, Mich.; James F., Windsor; Frank E., Culver, Indiana; and Messrs. C. J. Wall, Windsor; F. E. Leonard, London, and Henry Sells, St. Thomas.

On October 31, 1900, the total amount of Dominion notes circulating in Canada was \$28,113,000, while on October 31, 1901, the total was 30,473,600, which is an increase of \$1,114,000 for the month and of \$2,460,000 for the year.

#### BIG MILL AT GODERICH STARTS.

LAST week the big mill of the Lake Huron and Manitoba Milling Co., Goderich, Ont., commenced work after a long rest, during which it was extensively improved in the way of alterations, additions and new machinery.

The elevator has been greatly improved and enlarged, so that it now has a capacity of 8,000 bushels of wheat per hour. It measures 50 x 110 ft., and its cupola has been extended by an addition 14 x 73 ft., 14 ft. high, which will increase its storage capacity by 40,000 bushels.

The mill itself has been extended by the addition of a new boiler-house, 50 x 60 ft., 22 ft. high, built entirely of brick and cement. It contains three Heine water-heaters, which together furnish steam for a 500-horse power engine, which has been improved by the addition of a new piston rod, new valves and a new steam cross head. The main building has been greatly improved by the addition of new floors throughout, and the shafting has also been rearranged and renewed throughout. The grinding floor contains 25 new double stands (10 x 36 rolls), while the sifting-floor contains four of the most improved sifters, which are the largest of their kind ever made, each one of which has a capacity daily of 400 barrels. The reel-floor and attic also have been fitted up with all the latest machinery of the most improved pattern.

The capacity of the mill is 1,200 barrels of flour daily.

This mill is now the property of the Lake Huron and Manitoba Milling Co., with headquarters at Goderich. This concern is formed of Canadians, James Clark being president, Alex. S. McGaw, manager, and Robert McGaw, chief miller.

#### A. G. BAIN FITTINGLY HONORED.

At an enthusiastic smoker, held in the Board of Trade rooms, Hamilton, on November 27, under the auspices of the Hamilton Retail Grocers' Association, a pleasant surprise was in store for their popular president, A. G. Bain, who was presented with a handsome gold-headed cane by Adam Ballantyne on behalf of the association. Mr. Bain gave voice to his pleasure and surprise in a feeling speech.

Before Judge Morson, of the Division Court, Toronto, George Winston, a butter and egg dealer, sued Mr. and Mrs. Wilson, relatives of his by marriage, for \$20.48 for goods supplied. A contra claim was presented and some very contradictory evidence given, but Wilson's counter claim was dismissed and a judgment of \$17.28 was given against him.



# FOR XMAS TRADE TRY A CASE OF

## BUCHANAN'S BUTTER SCOTCH DROPS

THE GENUINE ARTICLE, IN FANCY 1-LB. TINS, TO RETAIL AT 25c. PER TIN.

## SULTANA RAHAT LAKOUM--(TURKISH DELIGHT).

A DELICIOUS CONFECTION THAT IS BEYOND COMPARE. PUT UP IN 1-LB. BOXES.

**THE EBY, BLAIN CO., LIMITED**

**WHOLESALE GROCERS, Etc.**

**TORONTO.**

### TRADE WITH BARBADOS.

**M**R. H. A. BOYCE, representing Hanchell & Co., Barbados, was in Halifax for a day or two last week, and called for an hour's chat with The Merchant about trade between Canada and the West Indies. Previous to his arrival in Halifax, Mr. Boyce had visited a large number of lumber, fish and potato shippers throughout New Brunswick, and from Halifax he proceeded to the Annapolis Valley and around the western shore of this Province. The firm of Hanchell & Co. conduct a ship brokerage and commission business and are well and favorably known to the majority of vessel-owners, both in the Maritime Provinces and Newfoundland. They have handled small quantities of Canadian flour, and expect in the future to handle more. Mr. Boyce reports the outlook in Barbados as fairly encouraging, despite the fact that sugar is lower to-day than ever before in the history of the Island. The last crop for export was 65,000 tons, about 15 per cent. more than the average of several previous years, so that the lower price did not have as disastrous an effect as if the output had been merely normal. Mr. Boyce expressed the opinion that it was much too early to speculate on next year's

conditions, and said that before the Barbados crop is ready to ship a considerable advance in values might take place. He says the Barbados people are just as anxious as ever to increase their trade with Canada, if our exporters will only see to it that we give them the right kind of goods. The bulk of their purchases go to New York, but, with the present communication afforded by the Pickford & Black steamers sailing fortnightly from Halifax, only lack of enterprise can prevent Canada from getting a larger share of the business.—Maritime Merchant.

### SUGAR BEETS IN VICTORIA COUNTY.

On November 28 a deputation, headed by James Keith, Wm. Channon, Geo. Payne, Johnston Ellis and T. Stewart, waited on the Victoria County Council in session at Lindsay, Ont., and asked for a grant of \$300 to enable them to secure a man to go around and canvass the farmers to secure a guarantee that at least 5,000 acres of sugar beets would be put in cultivation, that a sugar factory might be established there.

It was pointed out that very favorable conditions existed in that county for the growth of these beets, Lindsay ranking third in the list of 12 towns which the Govern-

ment had selected as centres in the Province in order that tests might be made, and, only for the unfavorable weather which existed this season, it might have ranked even higher. The yield was found to be from 15 to 21 tons to the acre of a beet yielding a high percentage of sugar, and the price that would be received is in the neighborhood of \$4 per ton. Water and suitable limestone were found to be abundant. To secure a guarantee of a sufficient acreage being put under crop, the method they would pursue would be to canvass the farmers, and hold meetings in the school-houses where the names could be secured.

The warden of the county stated that this important matter under discussion would be considered, and, on motion, it was referred to the standing committee on finance and assessment.

According to John Schwartz, grain merchant, Actona, Man., there is a complete blockade of grain at the latter place, he himself having over 50,000 bushels on hand. There are no cars obtainable to remove this surplus. Threshing there has been completed and the farmers report that the district never had a better yield which makes business good for the merchants.

## Do You Sell JAPAN TEA ?

Repeat orders are coming in from the great majority of merchants who have tried it, and many of them speak in the highest terms regarding the quality.

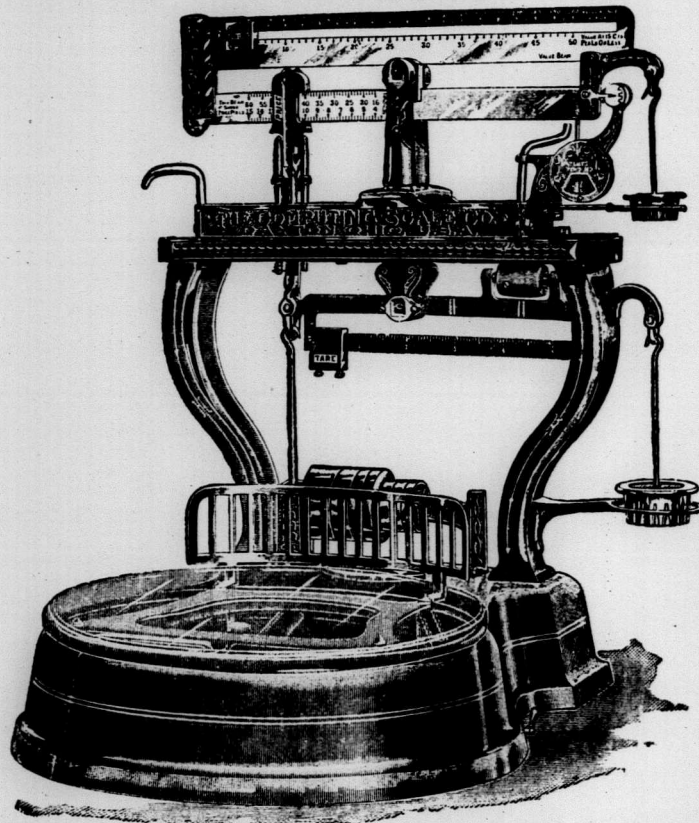
If so I would much like for you to order a sample case—

## Red Rose Ceylon Green

YOUR CUSTOMERS WON'T USE ANY MORE JAPAN IF THEY TRY RED ROSE CEYLON GREEN.

**T. H. ESTABROOKS,** TEA IMPORTER AND BLENDER, **ST. JOHN, N.B.**

# THE PROOF OF THE PUDDING.



The following New York, Chicago and Boston firms are using our system. Write to them.

Ask the following Chicago, Ill., merchants why they use our system :

Ask Jerry Sullivan why he uses eight of our scales.

Ask Mesler Packing Co. why they use five of our scales.

Ask Frank Meine why he uses five of our scales.

Ask A. H. Rugan why he uses three of our scales.

Ask "The Fair" why they use twelve of our scales.

They will tell you they know a good thing when they see it

Ask any of the following New York City, N.Y., firms about them :

Ask George Keller, 234 Willis Ave., why he uses six of our scales.

Ask Peter Kiefer, 3411 Third Ave., why he uses four of our scales.

Ask M. Rubsam, 407 Willis Ave., why he uses three of our scales.

Ask Geo. Griot, 855 Third Ave., why he uses five of our scales.

Ask John Forest, 121 Manhattan Ave., why he uses two of our scales.

Ask The New England Butter Co., of Boston, Mass., why they use 26 of our scales.

## The Computing Scale Company

DAYTON, OHIO, Manufacturers.

The Money-Weight Scale Co., No. 47 State St., Chicago, Ill.

E. E. Meeker, No. 50 Franklin St., New York, N. Y.

J. B. Poirier, Dist. Agent, No. 1662 Notre Dame Street, Montreal, Que., Canada.

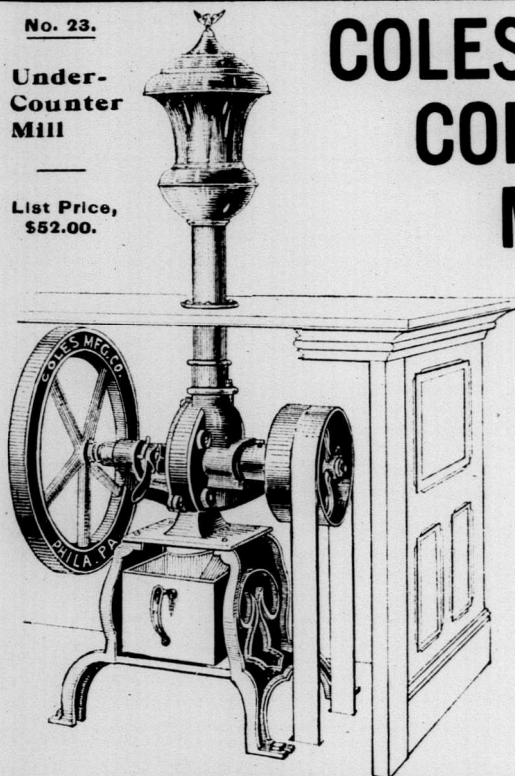
L. A. Davidson, Dist. Agent, No. 104 King St. West, Toronto, Ont., Canada.

White & Ecclestone, Dist. Selling Agents, Vancouver, B. C.

No. 23.

Under-Counter Mill

List Price, \$52.00.



## COLES COFFEE MILLS

None better for Granulating or Pulverizing.

Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

A GREAT LABOR-SAVER.

Our Grinders wear longest.

Agents { TODHUNTER, MITCHELL & CO., Toronto.  
DEARBORN & CO., St. John, N.B.  
FORBES BROS., Montreal.  
GORMAN, ECKERT & CO., London, Ont.

COLES MANUFACTURING CO., PHILADELPHIA, PENN'A.

## Rowntree's

### Chocolates and Pastilles

The "Court Circular" says of the Chocolates :

"Unexcelled for purity, delicacy of flavor, and daintiness. They compete with, if not surpass, the finest French chocolates made."

"Grocery" says :

"One thing in which Messrs. Rowntree & Co. excel is undoubtedly their Gums. The secret lies in the quality of the Gum, the excellence of the flavoring, and the carefulness in manufacturing."

Two excellent lines of confections made by the manufacturers of

Elect Cocoa and Elect Lemonade.

Agents for Canada :

For Quebec, Ontario and the Maritime Provinces:  
MR. CHAS. GYDE, 20 St Francois Xavier St., MONTREAL.

For Manitoba, Northwest Territories and British Columbia:  
THE HUDSON'S BAY CO., WINNIPEG.



President,  
**JOHN BAYNE MacLEAN,**  
 Montreal.

**THE MacLEAN PUBLISHING CO.**  
 Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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 THEIR ADVERTISEMENT IN THIS PAPER

**AN EGG INSPECTOR WANTED.**

A DEPUTATION consisting of Messrs. D. N. Loynachan, chairman; Wm. Meldrum, of Wm. Meldrum & Son, and John A. Gunn, of Gunn, Langlois & Co., Montreal, representing two of the largest egg-exporting houses in Canada, and P. W. McLagan, representing the Montreal Board of Trade, waited upon the Deputy Minister of Trade and Commerce, Mr. Parmalee, at Ottawa the other day, and presented a petition praying for a change in the commercial law whereby a Montreal egg inspector can be appointed to fulfil duties similar to those performed by the grain, apple, cheese and butter inspectors at that port. From all accounts, the deputation seem to have been eminently successful in impressing their views upon the Deputy Minister, and they are confident that the Government will take action upon the matter, providing a salary for this position.

An egg inspector would be useful in many ways, the chief of which would be

his wholesome influence upon our export trade. He could form grades of eggs according to which English merchants could buy with perfect security and without running the risk of being imposed upon as they have been on different occasions by unscrupulous shippers. On account of such security, greater confidence would be placed in Canadian eggs on the British market, and their relative value would be enhanced.

At present our future egg trade in that country is in peril. Four or five years ago there was not half the competition that Canadian shippers have to contend with to-day, with even such countries as Egypt and Russia struggling for a place on the market. Canada is farther away from England than any other source of supply, and our steamship service is none too speedy. Certainly, we are at a disadvantage, and it will only be by the most strenuous exertions that our exporters will hold the trade they have won. We must be careful that we make our eggs as reliable as they can be made; there is room for improvement. A standard "Montreal Inspected" egg would help us.

There would be many duties at the wharf to which an inspector could attend. He could see that eggs were shipped in heavy enough cases, which at present they are not in every instance.

It is expected also that if a competent egg inspector were appointed, who could be called in as arbitrator in any case of dispute, the quality of eggs coming forward from the country would be improved. As it is now, the country collectors do not seem to realize what a lot of small and poor stuff they ship in, as exporters seem content to stand the abuse, having no tribunal to appeal to. Having a third impartial party to make a valuation, the importance of sending freshly-gathered eggs to Montreal would be brought forcibly to their notice. In this way the quality of eggs going forward ought to be raised several grades.

Lastly, the convenience of having an inspector in Montreal and the ability to secure an inspection ought to draw trade to the Canadian port. In the interests of Canadian trade and Canadian commerce, we hope that the demands of our shippers will be acceded to.

**HEAVIER SALES OF SEEDED RAISINS.**

ONE of the features of this year's dried fruit sales has been the increased favor shown to seeded raisins. We understand that the sales of this package raisin already total twice the amount sold throughout last season, and the probability is that a number of cars will still be wanted.

And there is much to justify this growing public favoritism. To seed the raisin enhances the cost of it from 2½ to 3c. per lb., considering the pound of seeded raisins equal to the pound of unseeded. But in reality the consumer who buys a pound of seeded raisins gets more weight than she who buys a pound of the unseeded, for, in the latter case, the seeds must be imported, weighed, and bought.

But it is not to escape paying for the seeds that the housewife favors the seeded raisin, it is rather to get out of the trouble of doing the seeding herself. There is no doubt she finds the process a torture, and once she discovers someone who can do the work for her at a slight cost, she will gladly hand over the duty. This summer the prices of seeded raisins were reduced to force the goods in the home; to-day the advertising is bearing fruit.

There is one consideration the retail grocer should not lose sight of, and that is, he loses nothing in the handling of the seeded raisin, as he often does in handling the bulk goods. There is no shrinkage in weight and no danger of him buying less than he pays for. At least, if he does so, the loss falls on the consumer, not on him. He makes so much margin on each package, and it is the simplest matter for him to calculate his profit. Many people think that the seeded raisin is the coming raisin. It seems to be the only Californian raisin selling this year in any quantity.

**CHEAP CALIFORNIAN RAISINS.**

The condition of affairs on the local market in regard to Californian raisins is just about the same as it was in Valencia raisins before the new season's fruit came to hand, namely, there are quite a few sellers who are willing to take almost any price in order to dispose of their stocks. Judging from present conditions, very few Californian raisins will be imported into Canada this season.

### COMBINATIONS FOR CANNED GOODS PACKERS.

**I**N another column we reproduce, by request, an article from The Canner and Dried Fruit Packer advocating the formation of a combination among the canners in the United States.

The chief foundation upon which our contemporary rests its case is that the industry "is altogether dependent on the whims of Nature."

Undoubtedly the industry is greatly "dependent on the whims of Nature." But, after all, what industry is not directly or indirectly? The greatest of all industries, that of farming, is certainly "dependent on the whims of Nature." The fact that fat years are followed by lean years, and vice versa, places that beyond all question.

We have in the canned goods industry itself this season a striking evidence that Nature has her whims. Throughout this continent, as everyone in the trade knows, Nature has permitted only a small yield of nearly everything the canner puts up. But while Nature has been sparing as to yield she has put into force the law of compensation in the shape of prices, which are in keeping with the size of the pack. Of course, speaking for Canada alone, the syndicate has to some extent regulated both the pack and the price.

Our contemporary says that "the canners have no fault to find with their vocation when everything works smoothly and nearly as planned; it is a satisfactory business when all is right." And in order to keep it right advances the combination theory. It does not, however, specify what manner of instrument the combination shall be.

The packers in Canada have tried several so-called combination schemes. And they have not yet hit upon the particular kind that would overcome the whims of Nature and keep the trade in the ideal condition of "right," although they have sought the desideratum with much patience and labor for half a generation. The present syndicate scheme of which so much was expected, will not, we are told by the packers, exist after the present season closes. And at the meeting of the Packers' Association held in Toronto a couple of weeks ago, the greater part of two days was taken up in trying to devise some scheme to take its place.

One of the difficulties in the way of permanent and successful combinations of which we are often reminded is the unfaithfulness of members who are party to them. But, even if that difficulty could be overcome, there would still be the "whims of Nature" to reckon with. It is true that Joshua is on record as having made the sun to stand still at his command. But no human being since then has ever been able to score against Nature with any degree of success. Nature is powerful as well as whimsical.

But, after all, is there not too much often charged to the whims of Nature? Unhesitatingly we say there is. A whim is defined by Webster as "a sudden start or turn of the mind; a freak; a fancy; a capricious notion; a humor." But while Nature has her whims, they are not her predominating characteristic. We have more regular than irregular seasons, just as we have more sunshine than cloud.

We are afraid that the unsatisfactory conditions which occasionally crop up in the canned goods industry are more often due to the whims of the packers themselves than to the whims of Nature. When, for example, some of them slaughter prices, neglect to exercise proper care in putting up the goods, or fail to employ proper business methods.

#### FALSIFYING A TREATY.

Years ago—30 or more—we had a reciprocity treaty with Canada. Canucks then used to come to Troy, buy a stove for a pattern, take it up to Canada and make hundreds of others to look like it. These duplicated stoves were altogether inferior, but the casual purchasers did not know that. The stoves were shipped into the United States free of duty and undersold the better home-made article. Of such reciprocity with Canada we have had more than enough.—Troy Budget.

**T**HIS is a sample of the all-too-much nonsense that is appearing in the columns of the press. The reciprocity treaty of 1854 had no more to do with the trade in stoves than the Crimean War had to do with the creation of the treaty.

Under the treaty between Canada and the United States each country agreed to admit, duty free, certain specified articles. These were breadstuffs, provisions, live animals, fruits, fish, poultry, hides and

skins, furs, stone, ores and metals, timber and lumber, unmanufactured cotton, flax and hemp, and unmanufactured tobacco.

If the editor of The Troy Budget can see stoves in that list his eyesight must be of a most peculiar type. If he had been as desirous of telling the truth as he was of scoring a point, he would, first of all, have examined the list of articles which the treaty embraced.

#### PRESIDENT ROOSEVELT'S MESSAGE.

**N**O Presidential message to Congress has been awaited with more interest for a number of years than that of President Roosevelt. The first message of a man of his individuality could scarcely fail to create anticipations more than usually keen. But what, perhaps, most accentuated the interest were his expected references to the questions relating to reciprocity, the trusts and the Anarchists. And, true to expectations, not one of these subjects has been neglected.

In regard to anarchy, he is particularly outspoken. And, in view of the wounds which have been inflicted upon his nation by the evil, he could scarcely be otherwise. Anarchy, he well describes as a crime against the whole human race, and should therefore be dealt with by international treaties.

In what he said in regard to trusts there was nothing new, for he only emphasized the views he expressed from time to time before he was called upon to occupy his present exalted position. In a word, he believes that in the interest of the public the Government should have the right to inspect and examine the workings of the great corporations engaged in interstate business. There are a great many people who advocate the prohibition of trusts. But their doctrines are neither practical nor just. President Roosevelt's suggestion is the only practical and just one.

What interests Canadians most in President Roosevelt's message is the reference to reciprocity. Like his lamented predecessor in office, he recognizes that something along the line of tariff modification is demanded, but, like the manufacturers who assembled the other day in Washington, he is evidently trying to make himself believe that the United States can persuade the nations to exchange something for nothing.

President Roosevelt's remarks regarding reciprocity are not likely to give much hope to those who are champions of the principle.

## THE DOMINION WHOLESALE GROCERS' GUILD.

The Annual Meeting and Banquet in Montreal.—Ald. H. Laporte the New President.

THE Dominion Wholesale Grocers' Guild held a successful series of meetings in Montreal on Tuesday of this week. The annual business sessions were held in the council room of the Board of Trade, both morning and afternoon, and many matters of vital interest were fully and properly discussed. The following delegates were present from outside points:

### DELEGATES.

St. Clair Balfour, of Balfour & Co., Hamilton.  
 T. H. Macpherson, of Macpherson, Glasco & Co., Hamilton.  
 H. C. Beckett, of W. H. Gillard & Co., Hamilton.  
 M. Mewburn, of Jas. Turner & Co., Hamilton.  
 Lieut.-Col. A. A. Smith, of A. M. Smith & Co., London.  
 T. B. Escott, of T. B. Escott & Co., London.  
 John Garvey, London.  
 Lieut.-Col. J. I. Davidson, of The Davidson & Hay, Limited, Toronto.  
 W. D. Warren, of Warren Bros. & Co., Toronto.  
 W. Sloan, of John Sloan & Co., Toronto.  
 T. Kinnear, of Thos. Kinnear & Co., Toronto.  
 F. W. Humphrey, Toronto.  
 W. Ince, jr., of Perkins, Ince & Co., Toronto.  
 W. Gilmour, of Gilmour & Co., Brockville.  
 Arch. Miller, of Whitehead & Turner, Quebec.  
 — De Forest, of G. S. De Forest & Sons, St. John, N.B.  
 H. G. Bauld, of Bauld Bros. & Co., Halifax.  
 Edgar A. Wills, Secretary Dominion Guild, Toronto.

### THE CANNED GOODS SYNDICATE.

The day sessions were private, but gossip has told us of some of the matters discussed. The first was the position of the wholesalers on the canned-goods question and it was unanimously decided that the Dominion Syndicate was, from the wholesalers' point of view, the Dominion "Skindicate." A committee (of one) was appointed to interview the canners on the matter to see if some better arrangement could not be arrived at. It was felt that the 60 per cent. clause was unreasonable and unjust, placing the wholesaler on either of two horns of a dilemma. If the canners wish to protect themselves, it was felt they should forbear from quoting prices till at least a fair estimate could be gained of the probable pack and how much each canner would be able to supply.

A request came up from the wholesalers of the west for shorter time allowances and better discounts, but as the datings and discounts vary all over the Dominion it was felt The Dominion Guild could not take any action.

Insolvency legislation was fully discussed and the need of a Federal insolvency law will be impressed upon the Dominion Government by a strong resolution which was passed. It will be laid before the Premier, the Minister of Finance and the Minister of Trade and Commerce.

### THE NEW OFFICERS.

New officers elected are as follows:

President—Ald. H. Laporte, Montreal.  
 First vice-president—Lieut.-Col. J. I. Davidson, Toronto.  
 Second vice-president—Mr. H. C. Beckett, Hamilton.

In the evening a banquet was tendered the visiting delegates by their Montreal confreres. The preparations had been

placed in the hands of Mr. Albert Hebert, and in accordance with his fixed principles he provided only the best. The tables were spread in the club-room at the Windsor Hotel, and the most sumptuous menu provided by that hotel was served. An orchestra was in attendance and enlivened the proceedings during the early part of the evening; during the latter part no orchestra was needed for there was song and speech and story enough to make everyone merry. Nearly all the visiting delegates were present and there were also the following wholesale grocers of Montreal: H. Laporte, J. B. A. Martin, Jos. Ethier, H. Delorme, J. A. Martin, of Laporte, Martin & Co.; S. J. Carter, of Carter, Galbraith & Co.; D. L. Lockerby, of Lockerby Bros.; Albert Hebert, Zephirin Hebert, Leandre Brault, of Hudon, Hebert & Cie.; L. E. Geoffrion, Armand Chaput, L. O. Demers, of L. Chaput, Fils & Cie.; D. C. Brosseau, of D. C. Brosseau.

There also sat down Messrs. J. Stanley Cook, Secretary Montreal Guild; E. H. Cooper, "The Canadian Grocer."

E. Duquette and E. Lebel were singers, and Emery Lavigne, accompanist.

Messrs. Lebel and Duquette are Montreal's two best singers and in fact it may be said that they are unexcelled in Canada, the former as a tenor, the latter as a basso. Their renditions were superb and formed one of the most pleasing features of the evening, particularly the duet taken from Faust.

It was down on the cards that there was to be no speech making, that the affair was to be informal, but when justice had been done to the dinner, toast after toast, was proposed, honored and responded to and before the gathering adjourned many pleasant and interesting things had been said.

President Carter, of the Montreal Guild, was in the chair and after the toast to "The King" had been enthusiastically received Mr. Duquette sang "Rule Britannia," taking his seat amid rounds of applause.

### THE LATE MR. GILLARD.

Mr. Carter then proposed a toast to "The new Officers." In doing so he said: "We miss one here to-night whose face in the past has been familiar, one whom we had learned to respect and to love, our late president, Mr. W. H. Gillard. Let us stop a moment and honor his memory." After a pause, he went on with his toast. "We are especially honored to have one of our best citizens of Montreal as next president of The Dominion Guild. He is well known in the west but I assure you he is better appreciated in Montreal, where he is better known. ("No. No." And "He's a daisy.") "Col. Davidson we are all delighted to have as our vice-president, for he brings sunshine wherever he goes." Mr. Beckett was also eulogized.

### ALD. LAPORTE'S HAPPY REMARKS.

Ald. Laporte—"Gentlemen. It is a great honor to me to answer this toast. I am one of those who have taken a deep interest in the Guild for years past, but

I never expected to be honored with such a reward. I feel to-night to be one of a happy family of Canadian grocers. I am glad to see before me members of the trade, not only of Quebec and Ontario, but I appreciate still more the presence of the gentlemen from the Maritime Provinces. If we have not the other distant members it is not because we have not their good wishes." He showed how the Canadian grocers worked in concert in being able to accomplish so much in such a short time. "I do not expect to be able to do as well as Mr. Carter has done to-night, but with such strong support as I have in the subsidiary offices I have no hesitancy in taking over the duties."

### A BENEFICIAL MEETING.

Col. Davidson—"I don't see how you can expect me to speak after eating such a dinner. I wish I could tell you how I appreciate the kind reception of the Montreal members; but I hope that Mr. Beckett, with the gift of speech of an Irishman, will be able to acquit himself in this particular better than I. I feel very keenly that our meeting to-day has been extremely beneficial. It has promoted good friendship and has rubbed off those rough edges created by business."

### MR. BECKETT'S ANECDOTES.

Mr. Beckett also replied in a happy strain. "This meeting to-day reminds me of a little boy, the son of a grocer, who was puzzling his head over a problem in arithmetic. Suddenly he looked up at his father, and asked:

"Father, how many make a million?"

"D—few," answered the father.

Other stories he recited also and concluded by thanking the Montreal confreres for their very kind reception and by hoping that the time would come when the grocers of the west could reciprocate.

### MR. CARTER IS REMINISCENT.

Mr. Carter then grew reminiscent and traced the growth of The Dominion Guild. He showed how it had grown out of competition between the different parts of the country, and concluded that competition was the life of trade. "If it were not for friendly rivalry we would not find ourselves around this festive board to-night. This is an object worthy of accomplishment to produce the best that is in us. We grocers have produced some of the best men in the Dominion. We are more than hucksters; we are destined to a high calling and I believe we are friends in all sincerity. It is a great honor for me to preside over representatives of guilds from all over Canada except Manitoba and the Northwest. As grocers, we have a great business to foster and a great life-work to perform. Let us then drink to the toast, 'Sister Associations.'"

### QUEBEC NOT BEHIND THE TIMES.

Mr. Miller, of Whitehead & Turner, Quebec, responded. "I am sorry that there are not more of these meetings for I be-

(Continued on page 31.)

## KEEP POSTED ON YOUR BUSINESS

and please don't hug yourself with the delusion that you can't be taught, or that there's nothing to learn. Such conclusions as these have often had fatal terminations—that is to say, fatal so far as your worldly interests are concerned.

Any man that has only half studied the Tea situation for the past year must readily admit that Japans are passing through a crisis, and one that they will never recover from. Their young and relentless rival,

# "SALADA"

Uncolored  
Ceylon  
Green Tea

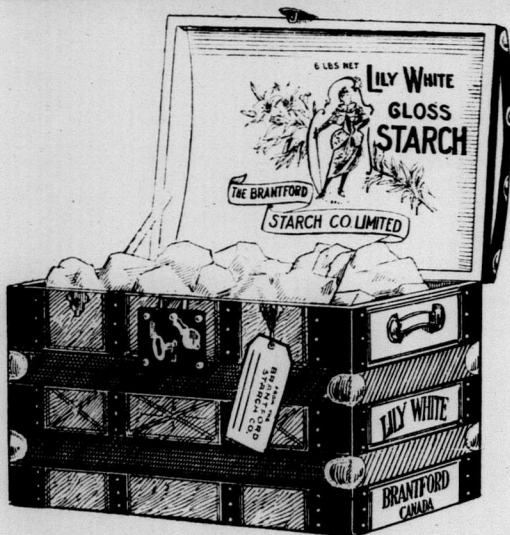
is slowly but surely driving them to the edge of the precipice of public condemnation.

After a while—not long to wait—over they'll go, and be a relic of the past, like China Black Teas.

Make no mistake, this is about the safest kind of a prophecy you can pin your faith to.

But, if you are an anxious inquirer, we have some further interesting remarks that we shall be glad to make on request.

Address, "SALADA," Toronto-Montreal.



### For Christmas Trade

## LILY WHITE GLOSS STARCH IN BEAUTIFUL TOY TRUNKS.

A trunk can be sold empty for 20c, leaving cost of Starch about 4½c. per lb. Retails at 10c.

**TALK ABOUT PROFITS!**

**The Brantford Starch Works, Limited,  
BRANTFORD, ONTARIO.**

## Kennel Biscuits.

Heretofore any old thing would do to feed the dog with, but it won't do now. If you want to keep your dog in a healthy condition feed it on our Kennel Biscuit. Every biscuit stamped "Canada."

**THE CANADA BISCUIT COMPANY, Limited**

Office Phone: Main 3624.  
Warehouse Phone: Main 3676.

King and Bathurst Streets, TORONTO

# MARKETS AND MARKET NOTES

## INFORMATION FOR BUYERS.

If any reader wishes to know where any article can be purchased in Canada or abroad, a letter to the Editor will probably place him in communication with the seller.

## ONTARIO MARKETS.

TORONTO, December 5, 1901.

### GROCERIES.

THE feature of the wholesale trade this week, as far as prices are concerned, is the advance of  $\frac{1}{4}$ c. in both laundry starches and corn syrup, due to the enhanced price of corn. Business in seasonable lines of wholesale groceries is good, and reports generally in regard to business are satisfactory. Naturally at this time of the year very little attention is being given to canned goods of any kind. Coffees are quiet, but prices remain high. Teas are attracting a little more attention, although transactions are still only small. An active business is being done in currants, raisins, prunes, nuts and figs. The scarcity of Valencia raisins is still pronounced, although some small lots have come forward since last week. The currant market is cabled firm from Greece. There is a seasonable demand for spices. The demand for sugars is keeping up well, and the tone of the market is rather better than it was.

### CANNED GOODS.

Nothing new has developed in canned goods of any kind during the past week, although, if anything, a little more business has been done in canned vegetables, the price of which remains steady at 82½ to 85c. for tomatoes, and 80c. up for corn and peas. Fruits are meeting with just a moderate demand, at \$1.75 to \$1.90 for peaches, \$1.60 to \$1.75 for strawberries, and \$1.60 to \$1.80 for raspberries. Canned fish of all kinds is rather quiet. The ruling prices for salmon are still as follows: Fraser River sockeye, \$1.42½ for 5 case lots and over, and \$1.45 for less quantities; Northern sockeye, \$1.25 to \$1.30; Cohoes, \$1.05 to \$1.15. Practically nothing is being done in canned meats.

### COFFEES.

Although stocks in most importers' hands on this market are low, the high prices which are prevailing in the primary markets are preventing operations. The demand

on retail account is also quiet. We quote Rio coffee as follows: No. 7, 8c.; No. 6, 8¼c.; No. 5, 8½c.; No. 4, 9c.; No. 3, 10 to 12c. Mild grades of coffee are steady and unchanged.

### CANDIED PEELS.

There is a large business being done this week in candied peels, and some good values are being shown. We quote: Lemon, 10 to 12½c.; orange, 11 to 13c.; citron, 15 to 18c., according to brand and quality.

### NUTS.

Business is fairly good, and prices are, on the whole, steady. The demand is chiefly for walnuts, filberts, and almonds; the ruling quotations are as follows: Grenobles, 10¼c.; Marbots, 9½c.; Bordeaux, 8c.; and filberts, 9 to 9½c.

### RICE AND TAPIOCA.

Business is steady in rice, and there is a fairly good movement in tapioca. The wholesalers are experiencing a shortage in sago, but shipments are nearly to hand.

See pages 35 and 36 for Toronto, Montreal, and St. John prices current.

The ruling prices are: Tapioca, 3 to 4¼c.; sago, 4½ to 5c.; B rice, 3¼c.; Japan rice, 5½ to 6c.

### SPICES.

There is a fairly good business being done, and the outside markets rule steady.

### SUGAR.

The beet market in Europe has shown a slight decline of 1½d. for the week, the quotation now being 7s. 2¼d., but this price is still above the parity of centrifugals in New York, and will have to decline further before American refiners would be interested buyers. Large sales of Demerara centrifugals—in all about 29,000 tons, of which 25,000 tons are for the United States and 4,000 tons for Halifax—are reported. All cane sugars now coming forward would be taken at the firm price of 3¼c., but not many are obtainable except at higher figures. The receipts of raw sugar in the United States last week were again light, being only 13,866 tons, while the meltings were 19,000 tons. The total stocks in the four United States ports at the end of last week were 148,000 tons, against 57,850 tons the same time last year. The de-

mand for refined sugar in New York has been fair during the past week for this time of the year, and prices are firmly held. Willett & Gray, in their report, say that the indications point to a steady market for refined sugars, without important changes for the present. In the Western United States markets there was a decline at San Francisco of 10 points, while New Orleans refined advanced 10 points to the same basis as at New York, and granulated on the Missouri River advanced 13 and 25 points. Business on the local market has been fairly good during the past week, and, taking it all around, it is, perhaps, a little better than it was at the time of our last review. Prices are still on the basis of \$4.10 f.o.b. Montreal for Redpath and St. Lawrence granulated, and \$4.05 for Acadia. Yellows run from \$3.35 for No. 1 up to \$3.65 for No. 5 f.o.b. Montreal.

### SYRUPS AND MOLLASSES.

The price of corn syrup has been advanced  $\frac{1}{4}$ c. per lb. in barrels, half barrels, and kegs, and 10c. on pails. The quotations are now: Barrels, 3½c.; half barrels, 3¾c.; quarter-barrels, 3¼c.; pails, 38½-lb., each \$1.60; pails, 25 lb., each \$1.20. Very little is being done in syrups, and the higher prices on corn syrups are checking the demand for them. Molasses is moving fairly well at 23c. and upward for New Orleans, and 32c. for Barbados.

### TEAS.

The recovery from the slight easiness of two weeks ago of Indian and Ceylon teas on the London market has continued, and mail advices, under date of November 22, say that moderate offerings of Indian tea had the effect of further steadying the market, while competition was more general, and all grades showed firmness, although no actual rise could be quoted. In regard to Ceylon teas the advices state that the slightly improved tone previously noted was further accentuated, competition being more pronounced with a tendency to higher prices, especially for the lower grades, which were here and there slightly dearer. Medium teas were occasionally irregularly cheaper. The export demand, the advices went on to say, is becoming a very important factor in the market and suitable teas for this trade are generally well supported.

Locally, there has been a little more inquiry for Indian and Ceylon teas, particularly for good medium flavory descriptions. Importers here are beginning to realize that

they have got to pay higher prices, and, as a result, from  $\frac{3}{4}$  to 1d. per lb. higher has been paid than buyers were willing to concede a week ago. This is particularly for teas which sell at about 7d. London samples of tea have little attraction here just now, as spot teas can be bought cheaper. China green teas are still scarce and wanted, with prices high. Japan teas are firm, but very little is being done.

#### FOREIGN DRIED FRUITS.

**CURRANTS**—Cables from Greece on Monday reported the market firm and active at the last quotations. Transactions on importation account at present are naturally light. Wholesalers are experiencing a good demand. Ruling quotations are: Fine Filiatras, 6c.; Patras,  $6\frac{1}{2}$  to 7c.; Vostizzas,  $7\frac{1}{2}$  to 8c.

**VALENCIA RAISINS**—The scarcity of Valencia raisins is still most pronounced, although there have been some small shipments received, but they are readily absorbed. Some houses report that they are oversold. There is quite a little fruit on the way, however, and it is expected that some of it will be too late for the Christmas trade. Houses which have been quoting slightly lower than others have this week advanced their figures, and  $6\frac{1}{2}$ c. now represents the lowest quotation reported for selected raisins, while for fine off-stalk the idea is  $5\frac{1}{2}$  to 6c.

**MALAGA RAISINS**—There is a fair business being done, and prices are steady and unchanged. We quote as follows: Black baskets, \$2.25; "Empire Clusters," \$2.60; "Dehesa Clusters," \$3.10; "Excelsior Clusters," \$4.60; "Connoisseur Clusters," \$2.10; "Extra Dessert Clusters," \$3.35; "Royal Buckingham Clusters," \$5.

**PRUNES**—There is a large business being done in prunes this week. Some houses have Bosnia prunes arriving this week. We quote Californian prunes: 100-110's, 5c.; 90-100's,  $5\frac{1}{2}$  to  $6\frac{1}{4}$ c.; 80-90's,  $6\frac{1}{2}$  to 7c.; 70-80's,  $6\frac{3}{4}$  to  $7\frac{1}{4}$ c.; 60-70's,  $7\frac{1}{2}$  to 8c.; 50-60's, 8 to  $8\frac{1}{2}$ c.; 40-50's,  $8\frac{3}{4}$  to 10c. French, 100's,  $3\frac{1}{2}$  to 4c.

**FIGS**—There is a good business being done in all kinds of figs, the ruling prices are: Tapnets,  $3\frac{1}{4}$ c.; mats,  $3\frac{3}{8}$ c.; while Elemes range all the way from 8 to 18c., according to brand and quality.

**SULTANA RAISINS**—Business is just moderate, and the ruling prices are 8,  $10\frac{1}{2}$ , 12, and  $12\frac{1}{2}$ c. per lb.

**CALIFORNIAN RAISINS**—Very few Californian raisins are likely to be brought on here this season, but some of the houses have stocks of last year's growth in their warehouses, which they are very anxious to dispose of. Quotations, consequently, are purely nominal, as the holders will be very glad to sell at less than cost.

**DATES**—There is moderate business at

$4\frac{1}{4}$  to  $4\frac{3}{4}$ c. for Hallowees, and  $4\frac{1}{4}$  to  $4\frac{1}{2}$ c. for Sairs.

**CALIFORNIAN EVAPORATED FRUITS**—A fair business is being done for this time of the year. We quote in 25-lb. boxes as follows: Apricots, 13 to 16c.; peaches, 11 to 13c. per lb.

#### GREEN FRUITS.

A limited quantity of apples are now selling at \$5 per bbl., but the majority that are offered bring from \$3.50 to \$4.50. A shipment of Mexican oranges has come, and that fruit is now more plentiful, with prices 25c. per case lower than last week. Several cars of Valencia oranges are due here in about a week or 10 days' time, and they are now being quoted at \$4.50 to \$4.75 on the road. Next Monday will see the arrival of a consignment of Californian navel oranges which are on the way, and their prices will probably be from \$3.75 to \$4 per case. Lemons are more plentiful, but the movement in some quarters is not as brisk as expected. Pears are no longer being offered, and there are no Cape Cod or Nova Scotian cranberries on the market, the only line selling being the budded long-keepers, which are firm at \$9 to \$9.50 per bbl. Malaga grapes are plentiful, and are a little easier. Messina lemons are 25c. lower. We quote as follows: Apples, \$3.50 to \$5.00 per bbl.; bananas, \$1.50 to \$2 for firsts, and 80c. to \$1 for first eight hands; Malaga grapes, \$6 to \$6.50; Jamaica oranges, \$4.75 to \$5 per bbl., or \$3.50 to \$4 per box; Florida oranges, \$3.75 per box; Mexican oranges, \$2.50 to \$3 per box; Californian lemons, \$3.50 to \$4 per box; Messina lemons, \$2.75 to \$3.25 per box; cranberries, budded, long-keepers, \$9 to \$9.50 per bbl.; pineapples, 23 to 25c. each by the case.

#### VEGETABLES.

Potatoes are still very scarce. There has been a lot of dry rot amongst this season's stock, and shippers have been holding back in consequence. Turnips are slow, while Hubbard squash continue scarce. There is no change in prices. We quote: Carrots, parsnips and beets, 20c. per peck; turnips, 15c. per peck and 35c. per bag; lettuce, 40 to 50c. per doz.; radishes, 30 to 40c.; watercress, mint and parsley, 20 to 25c.; cauliflower, \$1.00 to \$1.50 per doz.; celery, 50 to 75c.; red cabbage, No. 1, 5 to 10c.; cabbage, 25 to 40c.; pickling onions, 35 to 40c. per peck; dry onions, \$1 per bush.; potatoes, 80c. per bag; egg plant, 30 to 35c. per basket; Hubbard squash, 15 to 30c. each; vegetable marrow, 10 to 20c. each; pumpkins, 10 to 25c. each; citrons, 10 to 15c. each.

#### COUNTRY PRODUCE.

**EGGS**—There is a good demand for eggs, and prices remain firm. Although the price

for fresh eggs is very high, being from 23 to 24c. per doz., there are hardly any being offered. Fresh-gathered sell at 18 to 20c.; cold stored, 17 to 18c., and limes, 16 to 17c. per doz.

**BEANS**—Are quiet and prices are unchanged. We quote: Choice handpicked, \$1.70 to \$1.75; prime, \$1.50 to \$1.60.

**HONEY**—A quiet demand with a plentiful supply of honey is reported. Prices remain the same as heretofore. We quote: Clover, in 60-lb. tins,  $9\frac{1}{2}$ c.; less quantities, 10c. per lb.; in combs, \$2 to \$3 per doz.

**DRIED APPLES**—The season's trade in dried apples has hardly started, and not many inquiries have yet been made. Evaporated apples still sell at 9c. in carlots and 10c. in less quantities. Dried apples range from 5 to 6c. per lb.

**POTATOES**—The supply of potatoes is poor, and there is room for several carloads. The prices are firm at 60c. per bag on the track, and they retail out at 80c.

#### BUTTER AND CHEESE.

**BUTTER**—The bulk of the arrivals of large rolls of butter is of poor quality, being tainted with feed in most cases. Good butter is what is wanted. Prices are unchanged with creamery solids a little firmer. We quote: Choice 1-lb. prints, 17 to 18c.; large rolls, 16 to 17c.; tubs, best quality, 15 to 16c.; tubs, medium grade, 12 to 14c. per lb. Creamery prints sell at 20 to 21c., and creamery solids, 20c. per lb.

**CHEESE**—The prices are the same as before with a quiet movement. A more hopeful feeling is felt, both here and in Montreal and it is expected that prices will take a jump before long. We quote: Cheese,  $9\frac{1}{4}$  to  $9\frac{3}{4}$ c. per lb.

#### POULTRY AND GAME.

**DRESSED POULTRY**—Last week a good demand for turkeys set in just before Thanksgiving Day, and dealers were able to get rid of a good deal of their surplus stock. The cold weather of this week ought to increase the arrivals, which are said to be fair. The prices are steady. We quote: Chickens, 30 to 50c. per pair; ducks, 40 to 75c. per pair; geese, 6 to  $6\frac{1}{2}$ c. per lb.; turkeys, 7 to 9c.

**LIVE POULTRY**—The receipts of live poultry have been so large as to cause difficulty in the handling thereof, and dealers have ceased to supply crates to shippers to allow them to get rid of the surplus stock. It is stated that the poultry this year were never before in so good a condition. The prices are unchanged. The Canadian Produce Co., 36 and 38 Esplanade east, Toronto, will pay until further notice for spring chickens, 5c. per lb. For ducklings, 5c. per lb. For hens (including last



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IN CAR LOTS.

If open to buy or sell, wire

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IN SMALL TOWNS.

If you trade any of your goods to the farmers for Produce, you can get **CASH** for all your live chickens

from

The Canadian Produce Co., TORONTO.

Butter Cheese  
Eggs Poultry

Consignments Solicited.  
Highest Prices. Prompt Returns.

**The Wm. Ryan Co., Limited.**  
70 and 72 Front St. E., Toronto.

**HONEY**

We can give you this in any size tins and quantities. Write us for quotations, it will pay you.

**Rutherford, Marshall & Co.**

68 Front Street East, Toronto.

Consignments of Produce Solicited.

The **DAWSON** Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS.

Cor. Market and Colborne Streets,

TORONTO

year's birds) 2 1/2 c. per lb. These prices are for live weight on arrival. Crates shipped free and express paid up to 50c. per 100 lb. of chickens.

**GAME**—This week sees the close of the game season, which expired on December 5. The only wild fowl that were selling were a few bluebills at 40 to 50c.

**FISH AND OYSTERS.**

The movement continues good, but will not be at its height till the middle of January. Ciscos are still scarce, haddock 1/2 c. lower and finnan haddie has also dropped 1/2 c. The other prices are the same as they were last week. We quote: Fresh fish—Codfish, 6 to 8c.; white-fish, 7 to 7 1/2 c.; trout, 7 1/2 c.; halibut, 14c.; sea salmon, 13 to 15c.; haddock, 6c.; herring, 5c.; perch, 4c.; British Columbian salmon, 20c. Smoked fish—Ciscos, \$1 to \$1.25; finnan haddie, 7 1/2 to 8c.; Digby herring, 60 to 75c. per bundle. Prepared fish—Dried cod, in 112 lb. bundles, \$4.75 per cwt.; flitched cod, \$5.50 to \$6; boneless cod, in bricks, 4 1/2 to 5 1/2 c. per lb.; steak cod, 6 1/2 c. per lb.; shredded cod (2 doz. in box), \$1.80 per box; boneless fish, loose, in 25-lb. boxes, 4 to 4 1/2 c., and in 5-lb. boxes, 5c. per lb. Oysters—Standards sell at \$3.75 per small pail or \$1.50 per Imperial gallon; selects, \$2 per Imperial gallon.

**GRAIN, FLOUR AND BREAKFAST FOODS.**

**GRAIN**—The boom on the Chicago markets has made itself felt here in the advance of 3c. in Manitoba hard wheat, which is now selling at 87c. grinding in transit or 85c. Toronto and west. A good movement for export still continues. The grain arrivals on the local market have been light, the bulk of the receipts being in barley and oats. With the exception of a drop of 1c. in barley the prices are unaltered. We quote: White and red Ontario wheat, 68 to 76c.; goose, 66 1/2 to 67c.; oats, new, 46 1/2 to 48c.; rye, 58c.; barley, 55 to 61c.; peas, 77 to 80c.; buckwheat, 52c.

**FLOUR**—There is a good brisk demand for this article and in sympathy with the high prices of wheat it has advanced 10c. per bbl. all round. We quote as follows: Ontario patents, in bags, \$3.50 to \$3.60; Hungarian patents, \$4; Manitoba bakers', \$3.75; straight roller, \$3.00 to \$3.15 per bag in Toronto.

**BREAKFAST FOODS**—The demand for oatmeal and rolled oats continues heavy, with perhaps a slight improvement, and prices, which this week are unchanged, will likely take another rise, on account of the scarcity of oats and their lighter quality this year. We quote the same as last week:

The following Brands manufactured by

**The AMERICAN TOBACCO CO.**

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO

OLD CHUM.

SEAL OF NORTH CAROLINA

OLD GOLD

CIGARETTES

RICHMOND STRAIGHT OUT.

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**GUJ'S GELATINE** Always Trustworthy  
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**FISH AND OYSTERS**

Largest variety of fresh and frozen Fish in the Dominion. Mail or telephone orders receive prompt attention. Can ship on any train.

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WHOLESALE MERCHANDISE BROKER AND MANUFACTURERS' AGENT.

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If you want to offer your goods in WINNIPEG, CANADA, we will be pleased to answer your inquiries.

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Winnipeg Fruit Merchants.

**THE RUBLEE FRUIT CO.**

LIMITED.

IMPORTERS OF FOREIGN AND DOMESTIC GREEN AND DRIED FRUITS, NUTS, Etc.

151 Bannatyne St.,

12th St.,

WINNIPEG, MAN.

BRANDON, MAN

Oatmeal, standard and granulated, in carlots on track here, \$5.75; standard rolled oats in carlots on track here, \$5.25; in bbls., 15c. more; broken lots are 25c. per bbl. extra; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$4.00; split peas, \$4.50; pot barley, \$4.50.

#### HIDES, SKINS AND WOOL.

Sheepskins have gone up 5c. per skin, while a few deerskins are offering at 14c. per lb., 1½c. higher. The wool market is very quiet, but later reports seem to indicate that the prices may improve a little.

HIDES—We quote: No. 1, green, 8c.; No. 2 green, 7c.; No. 1 green, steers, 8½c.; No. 2 green, steers, 7½c.; cured, 8¼ to 8¾c.

SKINS—We quote: No. 1 calfskins, 9c.; and No. 2, 7c.; deacons (dairies) 55 to 60c. each; sheepskins, 65 to 70c.; deerskins, 12½ to 14c. per lb.

WOOL—We quote: Fleece, 13c., and unwashed, 8c.

#### SEEDS.

In red clover and alsike there is a somewhat improved foreign demand. The former has advanced 25c., while the latter has made a jump of 75c. per bushel in most cases. Timothy is very quiet. Better prices will be paid for extra fine samples than those given below. We quote: Red clover, \$4.75 to \$5; alsike, \$6.50 to \$8, and timothy, \$2 to \$2.25 per bush.

#### MARKET NOTES.

The season for game and venison has closed.

Quotations on starch are ¼c. per lb. higher.

The bulk of the arrivals of butter still continues poor.

Extra fine samples of apples are now selling as high as \$5 per bbl.

Another advance of ¼c. per lb. has taken place in the price of corn syrup.

Sheepskins have advanced 5c. a skin, while deerskins are 1½c. higher.

A good shipment of Mexican oranges have been received, and prices are 25c. per box lower.

Oatmeal and rolled oats have still a distinct upward tendency, and a further rise is expected shortly.

Last week there were such large amounts of live poultry received that dealers have stopped supplying crates for shipment.

Mr. Crawford Powiss has been appointed resident agent in Toronto for W. Bickle & Co., Hamilton, whose specialties are foreign sugars and coffees.

Manitoba hard has advanced 3c. per bushel out of sympathy with the high prices for wheat prevalent in Chicago, and flour has advanced 10c. per bbl. all around.

#### QUEBEC MARKETS.

Montreal, December 5, 1901.

#### GROCERIES.

ALTHOUGH there is not the amount of goods moving that there was two or three weeks ago, the volume of business continues phenomenally large and the market is in a particularly healthy condition. In fact, it is the unanimous opinion of the trade that December conditions have not been so satisfactory in years. The congestion of shipments that retarded the speedy transportation of goods has now been almost completely relieved, thanks to the endeavors of the railway companies. The most notable changes in prices this week have not come unexpectedly; the advance in corn had prepared dealers for a rise of ¼c. in corn syrup and starch. There has developed on this market a striking scarcity in foreign dried fruits, and it would seem that stocks will hardly be sufficient to meet the Christmas demands. Valencia raisins are difficult to secure in a jobbing way and we have heard of transactions involving 200 boxes of selected at 6¼c. Currants are dearer in primary markets and we understand that western dealers are reordering supplies for post Christmas trade. Meanwhile, till these arrive there will be none too many to go around. Malaga raisins are also wanted in many quarters and all bargains are in sellers' favor. Tarragona almonds are quite scarce and higher. New walnuts have come to hand this week. There is an improving demand for teas at firm prices. Canned goods are unchanged.

#### SUGAR.

The firmness in raw sugar that we mentioned in our last week's report has proved temporary and prices have receded to 1d. above the lowest point touched, thus dispelling the idea that the local market might perchance take an upward turn. The outlook seems now to be for steady prices. Evidently Montreal refiners have not had confidence in the raw sugar market as the Customs authorities attribute the falling off in November Customs receipts to the small imports of raw sugar. The demand for Montreal refined has not improved during the week and there is but little speculative inquiry. The local price is \$4.10 for granulated and \$3.35 to \$4.05 for yellows, according to quality.

#### TEAS.

Montreal tea men are convinced that we are soon to see a reversion from that depression that has dominated the tea market for some seasons. Of course, if the United States Congress removes the tea duty an active market here is a certainty, but even without that aid a better business is anticipated. Already the New York market bears a more cheerful aspect, and while we are absolutely dependant upon the state of things across the border, there is that inexplicable sympathy that always exists.

Japan teas, in particular, are firm. No more low grades are offered in the primary markets and we hear of no jobbing transactions in new teas under 14 cents. Wholesalers are said to have low stocks and the outlook is exceptionally strong. There is a good demand for gunpowders; some new-crop gunpowders that came to hand this week are quoted out of whole-

sale hands at 32 to 35c. for pinheads; 23 to 25c. for pealeaf, and 20 to 22½c. for imperials.

Latest Colombo reports continue to report a firm market for all pekoes. Mail advices from India dated November 1, say that at latest sale the market opened quiet with a tendency towards lower rates but stiffened as the sale progressed, closing fairly steady though rather irregular with only one point drop on common teas and two points on low mediums. Finer grades, possessing good cup, met with more attention, closing fully firm. Darjeelings, which were rather better, met with strong competition at full rates. From April 1 to November 1, the total exports of Indian tea from Calcutta amounted to 108,071,568 lb. against 120,699,790 lb. last year. Figures show that 70 per cent. more tea has been shipped to Bombay than last season, while America shows a decrease of 52 per cent., Australia, 24½ per cent., London, 9¾ per cent. and sundry ports, 1¾ per cent.

#### SYRUPS.

On account of the advance in corn, corn syrup is ¼c. per lb. higher this week, making quotations 3½c. in bbls.; 3¾c. in ½ bbls.; 3¾c. in ¼ bbls.; \$1.60 in 38½-lb., and \$1.20 in 25-lb. pails.

#### MOLASSES.

There is a small distributing trade going on in molasses but it has not yet attained very large proportions. The latest advance in corn syrup leads dealers to expect a brisk trade. Barbados is worth 28 and 29c., according to quality.

#### CANNED GOODS.

There is not much change to report in canned goods. Vegetables are selling in small quantities at steady prices. Tomatoes are worth 85 to 87½c.; corn, 80c., and peas, 80 to 95c. There has been a very short crop of peas in France this year and as a result Canadian wholesalers are compelled to ask higher prices. Extra fins are worth \$18 per case; fins, \$15.50 per case, and mi-fins, \$14 per case.

Salmon is in very fair demand. Pink salmon is quoted at \$1 to \$1.05; spring salmon, \$1.30; Rivers Inlet red sockeye, \$1.32½ to \$1.35; Fraser river red sockeye, \$1.45 to \$1.47½; Clover Leaf talls, \$1.42½ to \$1.45, according to qualities.

#### SPICES.

Although the heavy rush of some weeks ago has spent itself, there is still a good movement in spices at unchanged figures. We quote: Nutmegs, 35 to 65c. per lb., as to size; Penang mace, 45 to 50c. per lb., as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 20c., according to grade; white, 25 to 27c.; ginger, whole, Cochin, 14 to 16c.; Japan, 10c.; Jamaica, 16 to 20c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 22 to 25c.

#### COFFEE.

The bull movement of some weeks ago has not been maintained, as it is now realized that the coffee crop must be a heavy one. Roasted coffees are worth: Mocha, 27 to 32c.; Javas, 25 to 32½c.; Rios, 13 to 18c.; Santos, 15 to 22½c.; Maracaibos, 15 to 22c.

#### RICE AND TAPIOCA.

There have been several complaints received of late by wholesalers in regard to the quality of Canadian-milled rice. We

# Graham's Jams, Jellies and Marmalade

ARE THE BEST MADE.

Order a trial shipment from your jobber, or write us for quotations.

**Canada Preserving Company**

GEO. J. CLANCY & CO.  
Agents, TORONTO.

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OUR

## CANS CANS CANS

CAN not be surpassed in point of workmanship, material, quality.

We are the largest manufacturers in Canada of Key-Opening Fruit Cans, Vegetable Cans, Meat Cans, Spice Cans, Syrup Cans. What are your requirements? Write for quotations to

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Office and Factory: Ontario St. and Jeanne D'Arc Avenue.

Jas B. Campbell.

MONTREAL.

William Pratt.

## "QUALITY TALKS."

We want to ask a simple question :

Why do Retail Grocers buy imported Pork and Beans and pay two prices ???

Somebody is to blame—WHO IS IT ? ? ? ? ?



### We Hold the Secret.

We believe that our quality and flavor is superior to any other Canadian Brand and equal to the imported. Our plain Boston Baked Beans and Pork and Beans in Tomato Sauce will retail over your counter at following prices :

One Pound Cans	-	-	-	5c.
Two " "	-	-	-	10
Three " "	-	-	-	15

These prices will give the Grocer good profits and are the popular prices that catch the Consuming Public.

Send for sample order, one case of each size or drop us a postal for sample can.

**F. R. LALOR CANNING CO., HIGH-GRADE CANNERS, DUNNVILLE, ONT.**

**NOW IS THE TIME** 

to send to us for your

# TEAS and COFFEES

Our prices are low—our values high. Why not send for quotations?

(TEAS FOR THE WHOLESALE TRADE ONLY.)

## S. H. EWING & SONS, 96 King St., MONTREAL

understand that although the rice this year is not as good as usual, the deterioration has been unavoidable. Despatches from Burmah tell us that a continued spell of damp weather fell upon the country before the crops were gathered, and, as a consequence, it is now exceedingly difficult, in fact, one may say impossible, to secure Rangoon rice free from yellow grains. The crop is the poorest in twenty years. We quote in combine district: B rice, in bags, \$3.10; in  $\frac{1}{2}$  bags, \$3.15; in  $\frac{1}{4}$  bags, \$3.20; in pockets, \$3.25. In 10-lb. lots an allowance of 10c. is made. CC rice, \$3 in bags; \$3.05 in  $\frac{1}{2}$  bags; \$3.10 in  $\frac{1}{4}$  bags; and \$3.15 in pockets. In the open territory prices are about 10c. less. Patna rice is worth 4c. per lb., and tapioca,  $3\frac{1}{2}$  to 3c.

### FOREIGN DRIED FRUITS.

**CURRENTS** — The foreign market is very firm and to lay down fine Filiatras this week would cost 16s. 3d. by the carload and 16s. 9d. in less than carloads. Although stocks here are light local merchants have not as yet followed the western importers in ordering forward additional shipments. Prices are firm but unchanged. Finest Filiatras are worth 5c. in  $\frac{1}{2}$  cases; 6c. cleaned; 1 lb. cartons, 8c., and finest Vostizzas,  $7\frac{1}{2}$  to 8c.

**VALENCIA RAISINS** — Raisins are raisins these days. While prices show no material advance, the local market is very firm in view of the fact that no one has heavy stocks while not a few are entirely cleaned out. Moreover, it is now only the best brands that are wanted. The foreign market is decidedly firm and local holders are asking small-lot prices

for large quantities. Finest off-stalk is worth 5c.; selected,  $6\frac{1}{2}$  to 6c., and layers, 6c. to 7c.

**CANDIED PEELS** — Sales of candied peels have been large this week. Prices are steady. The best English peels are worth 10 to 10c. for lemon; 10c. to 10c. for orange, and 14c. to 14c. for citron.

**PRUNES** — There is a good demand for prunes and there are orders on the books awaiting the arrival of goods. Californians are worth 8c. for 40-50's, 8c. for 50-60's, 7c. for 60-70's, 7c. for 70-80's, 6c. for 80-90's, 6c. for 90-100's.

**MALAGA RAISINS** — Malaga raisins continue to be called for very freely; in fact, the good demand is one of the features of the fruit market. We quote as follows: London layers, \$1.50 to \$1.60; "Connoisseur Clusters," \$2.15 to \$2.25; 1's, 65 to 70c.; "Royal Buckingham Clusters," \$3.30 to \$3.35; 1's, \$1.05 to \$1.10; "Excelsior Windsor Clusters," \$1.50 to \$1.60; 1's, \$1.30 to \$1.40.

**SULTANA RAISINS** — The market is steady at 9 to 10c.

**DATES** — Hallowee dates are cheaper on account of heavier arrivals. The price now is 3c. to 4c.

**FIGS** — Comadre figs are 5c. per tapnet higher this week and may now be quoted at \$1.05. There is a continued good demand and supplies are none too plentiful.

### NUTS

New Grenobles are to hand this week and are of excellent quality. The idea as to selling price is 10c. to 11c. Tarra-gona almonds are scarce and higher,

being now worth 12 to 13c.; at present dealers are afraid there will not be sufficient to satisfy the Christmas demand. Shelled walnuts, for earliest arrival, are quoted at 18c. to 19c. Best shelled almonds are worth 25c. to 26c. Filberts are selling freely at 8c. to 9c.

### FISH.

A brisk business is being done in fish. Green cod is now selling all the way from \$5.75 to \$6.25, the upper movement having ceased the last week on account of an improvement in the catch. Manitoba and British Columbian fish are now in stock. We quote: Haddies, 6c.; bloaters, 9c. per box; kippers, 9c. per box; smoked, medium herrings, 12c. per box; fresh haddock and cod, 3c. per lb.; whitefish, 6c.; dore, 6c.; pike, 5c.; halibut, 9c.; salmon, 9c.; trout, large and medium, 7c.; No. 1 herrings, Nova Scotia, \$5.37 $\frac{1}{2}$  per bbl.; No. 1 herrings, Nova Scotia, \$2.90 per  $\frac{1}{2}$  bbl.; No. 1 Holland herrings, \$6.50 per  $\frac{1}{2}$  bbl.; No. 1 Scotch herrings, \$6.50 per  $\frac{1}{2}$  bbl.; No. 1 Scotch herrings, 98c. per keg; Holland herrings, 72c. per keg; salted eels, 6c. per lb.; No. 1 green codfish, \$6 per bbl.; No. 1 green haddock, \$4.75 per bbl.; No. 1 pickled sardines, \$5.50 per bbl.; No. 2 mackerel, \$12.50 per bbl.; No. 3 mackerel, \$9 per bbl.; Ivory boneless cod, 1 and 2-lb. blocks, 6c. per lb.; loose boneless cod, 5c. per lb. in 40-lb. boxes; dressed codfish, \$5 per case; dried codfish, \$5 per 112-lb. bundle; No. 1 Labrador salmon, \$17.50 in tierces; No. 1 Labrador salmon, \$12 per bbl.; No. 1 Labrador salmon, \$6.25 per  $\frac{1}{2}$  bbl.; No. 1 B.C. salmon, \$5.50 per  $\frac{1}{2}$  bbl.; standard bulk oysters, \$1.30 per gal.; select. bulk oysters, \$1.50 per gal.; Malpeque shell oysters, in shell, \$4.50 per bbl.; Marshall's

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a good article - Sell your customers  
Blue Ribbon Ceylon Tea  
address orders to 12 Front St. East - Toronto  
and they will receive prompt attention*

kippered herrings, and same with tomato sauce, \$1.45 per doz.; Canadian kippered, \$1 per doz.; Canadian  $\frac{1}{4}$  sardines, \$3.75 per 100; canned Cove oysters, No. 1 size, \$1.30 per doz.; canned Cove oysters, No. 2 size, \$2.20 per doz.

**GREEN FRUITS.**

Two cars of Californian oranges have just arrived in stock, but as no sales have been made they are not quotable. We quote as follows: Jamaica oranges, \$4.50 to \$4.75 per bbl.; Florida oranges, \$4.25; Verdilli lemons, 300's, \$2.50 to \$4.50; 360's, \$2.50 to \$2.75 per box; Malaga lemons,  $\frac{1}{2}$  chests, \$5.25 to \$6; pineapples, 15 to 20c.; Canadian apples, \$3 to \$5 per bbl.; limes, \$1.50 per box; cocoanuts, \$3.50 per bag of 100; bananas, No. 1, \$1.75 to \$2.25, and eight hands, \$1 to \$1.50; Canadian pears (baskets), 40 to 50c.; Spanish onions, \$1; sweet potatoes, Vineland's, \$3 to \$4.50; Malaga grapes, \$5.50 to \$7 per keg; cranberries, \$7.50 to \$9.50; barrel onions, \$3; chestnuts, 10 to 11c.; Italian chestnuts, 12 $\frac{1}{2}$ c.

**FLOUR AND GRAIN.**

**FLOUR** — The market remains firm under a good local inquiry but buyers are still indifferent about anticipating their wants to any great extent. There is said to be some demand for low-grade winter wheat flour for export. In carlots, we quote: Spring patents, \$4 to \$4.10; winter patents, \$3.75 to \$3.95; straight roller, \$3.40 to \$3.50; strong bakers', \$3.65 to \$3.90.

**GRAIN** — We quote: Manitoba No. 1 hard, 79 to 79 $\frac{1}{2}$ c. afloat November; peas, 87 $\frac{1}{2}$ c.; rye, 59 to 60c.; No. 2 barley, 57c.; oats, 50 $\frac{1}{2}$  to 51c.; buckwheat, 57c.; corn, 67 to 67 $\frac{1}{2}$ c.

**OATMEAL** — There is a good demand both on local and export account. While values are unchanged the market is hardly as firm as it was last week. Wholesalers quote \$5.85 to \$5.90 in bbls., and \$2.85 to \$2.90 in bags. Fine medium granulated oatmeal is also worth \$2.85 to \$2.90 in bags.

**CORNMEAL** — The market is firm and tending up. Cornmeal is worth \$4.50 per bbl. out of wholesalers' hands, and \$2.40 per bag.

**FEED** — The market is very firm with an upward trend to values. Americans are brisk buyers. Ontario bran is worth \$18.50 to \$19 in carlots. Shorts are scarce at \$20.50 to \$22, as to quality.

**BALED HAY** — There is no diminution in the demand, the great difficulty being in getting supplies. There is a strong undertone to the market. We quote No. 1 timothy at \$10 to \$10.50; No. 2 timothy, \$9 to \$9.50; clover mixture, \$8.50; clover, \$7.50 to \$8.

**COUNTRY PRODUCE.**

The market is very firm at advancing prices both for fresh and pickled on both sides of the Atlantic. Fresh eggs sell as they arrive from 21 to 25c. Pickled eggs are selling at 16c.

**HONEY** — White honey is very scarce and is worth fully 13c. Extracted is selling at 10c.

**POTATOES** — The market is firmer and sales of carlots of choice stock are reported at 75 to 77 $\frac{1}{2}$ c. About five weeks ago these potatoes would have brought only 55c.

**DRESSED POULTRY** — A good trade has been done this week but supplies of good stock are none too plentiful. Dealers are selling turkeys at 9 to 9 $\frac{1}{2}$ c.; geese, at

# Clark's Mincemeat.

The kind your customers are looking for. Made from good beef, new fruits, spices and peels; a really good article; good thick substantial stock, not loaded with water.

Give it a Trial.

# EPPS'S

GRATEFUL.  
COMFORTING.

IN  $\frac{1}{4}$ -LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.

In Nova Scotia, E. D. ADAMS, Halifax.

In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST  
NUTRITIOUS.

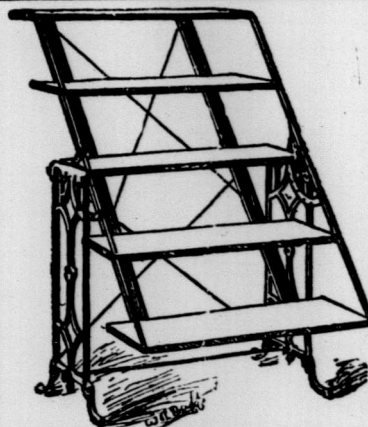
# COCOA

# HOLIDAY DISPLAYS.

Now is the time to plan.

You will soon be too busy to think.

Show the people what you have and sales will follow.



For window or store decorating they are unequalled.

Easily and instantly adjusted to any angle.

Useful for many purposes, and always ready for use.

# BOECKH'S ADJUSTABLE DISPLAY TABLES

are what every up-to date storekeeper requires to keep his goods prominently before the public. A card will bring full particulars.

**BOECKH BROS. & COMPANY,**  
**TORONTO, ONT.**

5½ to 6c.; chickens at 6½c. and ducks at 5c.

**BEANS** — In carlots primes are worth only \$1.30 to \$1.35. Handpicked are quoted at \$1.10.

**ASHES** — Under a fairly good demand and light receipts the market remains steady. First pots are worth \$4.45 and seconds, \$4.10 to \$4.15 per 100 lb.

**LIQUORS.**

**SCOTCH WHISKIES.**

	Per case of quarts.	
Roderick Dhu	\$9 50	less 3 p.c. 30 days
Usher's O.V.G. Special Reserve	10 50	" " "
Usher's G.O.H.	13 00	" " "
Gaelic, Old Smuggler	9 75	" " "
Greer's O.V.H.	9 50	" " "
Old Mull	9 75	" " "
Sheriff's One Star	10 25	" " "
" V.O.	10 50	" " "
Kilmarnoch	9 75	" " "
Doctor's Special	10 00	" " "
House of Lords	10 75	" " "
Bulloch, Lade & Co.—		
Special blend	9 25	
Extra special	11 00	
John Dewar & Sons—		
Extra special	9 50	
Special liqueur	12 25	
Extra	16 50	
James Ainslie & Co.—		
Highland Dew	6 75	
Glen Lion, extra specia	12 50	
J. Brown & Co.—		
Duke of Cambridge	12 00	
Mitchell's—		
Heather Dew	7 00	
Special Reserve	9 00	
Mullmore	6 50	
W. Teaches & Sons—		
Highland Cream, qts., \$9.50 less 3 p.c. 30 days.		

**CANADIAN WHISKIES.**

	In barrels.	per gal.
Gooderham & Worts, 65 O. P.	\$4 50	
Hiram Walker & Sons	4 50	
J. P. Wiser & Son	4 49	
J. E. Seagram	4 49	
H. Corby	4 49	
Gooderham & Worts, 50 O. P.	4 10	
Hiram Walker & Sons	4 10	
J. P. Wiser & Son	4 09	
J. E. Seagram	4 09	
H. Corby	4 09	
Rye, Gooderham & Worts	2 20	
" Hiram Walker & Sons	2 20	
" J. P. Wiser & Son	2 19	
" J. E. Seagram	2 19	
" H. Corby	2 19	
Imperial, Walker & Sons	2 90	
Canadian Club, Walker & Sons	3 60	
	Less than one bbl.	per gallon.
65 O. P.	\$4 55	
50 O. P.	4 15	
Rye	2 25	

**CHAMPAGNE.**

The prices below are subject to the trade discount of 5 and 3 per cent.:

	Quarts.	Pints.	Per Case.
Comite de Castellane—			
Cuvee Reservee	12 50	13 50	
Carte d'Or	15 00		
Champagne Ve Amiot—			
Carte d'Or	16 00		
" Blanche	13 00		
" d'Argent	10 50		
Pommery—	Quarts.	Pints.	
Sec and Extra Sec.	\$28 00	\$30 00	
Mumm s—			
Extra Sec.	28 00	30 00	
Moet & Chandon—			
White Seal	28 00	30 00	
Brut Imperial	31 00	33 00	
Perrier-Jouet—			
Brut	28 00	30 00	
Reserve Dry	28 00	30 00	
	GIN.		Per Case.
Pollen Zoon—			
Red, cases of 15 bottles			\$9 75
Green, " 12 "			4 75
Violette, " 12 "			2 45
P. Hoppe "Night Cap" Brand—			
Red, cases of 15 bottles			10 50
Green, " 12 "			5 25
Yellow, " 15 "			10 75
Blue, " 12 "			5 40
Pony " 12 "			2 50
raught—			Per Gal.
Hogsheads			\$2 95
Quarter casks			3 00
Octaves			3 05
De Kuyper—			
Violet, 2 doz. cases			5 30
Green, " "			6 00
Red, " "			11 50
White, " "			4 00

Terms, net 30 days, 1 per cent. off 10 days. In five-case lots, freight may be prepaid.

Key Brand—	
Red cases	10 25
Green "	4 85
Poney "	2 60
Melcher's—	
Infantes (4 doz)	4 75
Picnic	7 75
Poney	2 60
Blue cases	4 75
Green "	5 50
Red "	10 25
Honeysuckle, small	7 90
" large	15 25

**BUTTER AND CHEESE.**

**BUTTER** — The market is steady and it is thought prices have reached their lowest level. Choice creamery, as it comes to the market, brings 20 to 20½c. Western creamery is worth 19 to 20c. Western dairy is worth 15 to 17½c. There is a good demand for rolls but very few are coming in; they bring 16 to 17c.

**CHEESE** — The market is still quiet although there seems to be a little more willingness to do business over the cable. The idea is growing that the worst has passed and the prediction "The Grocer" made some weeks ago, seems likely to come true. We quote: Finest western, 9 to 9½c.; finest eastern, 8½ to 8¾c., and undergrades, 8 to 8½c.

**MONTREAL NOTES.**

Comadre figs are 5c. per tapnet higher. Tarragona almonds are slightly higher. New Grenoble walnuts are again in stock.

All Canadian starches are ¼c. lower as also is corn syrup.

Equalized freight rates are now out for Quebec and Ontario.

Hallowee dates are slightly lower on account of cheaper arrivals.

Pot barley has been quite scarce but is again in supply at \$2.50 per bag.

There is quite a scarcity of small cheese and wholesalers are asking 10½ to 11c. for them.

**NEW BRUNSWICK MARKETS.**

St. John, N.B., December 2, 1901.

**B**USINESS has been particularly active, principally the shipping-out of orders for Christmas. The holiday during the past week has rather increased the rush. Some of the wholesale grocers found it necessary to have their staff back for the full day. The winter-port business is in full swing. Shipments will exceed any previous season. The shipments of hay to Africa have been very large, and a full load of horses will be shipped from here within a week. In markets, the feature of most interest is the high price of oatmeal and oats. In spices, ginger continues high and pepper is much stronger. Cream of tartar is rather higher. In teas, there has been considerable buying in Ceylons and Indians, for direct shipment. The London market is quite high and the local market is firmer.

**OILS** — In burning oils there is active shipment and prices remain unchanged. Business this season has been very large. In paint oils the firm market continues and stocks held are light. There is a limited sale. Lubricating oils are in light demand, though some sales for future are being made; prices are unchanged. Seal and cod oil are very firm and small lots of the latter continue to be received.

**SALT** — In Liverpool coarse salt the weekly Liverpool steamers bring regularly, for here, about 2,000 bags; also a

small quantity of Liverpool factory-filled. Canadian fine is quite largely taking the place of the latter. In coarse salt full prices are obtained and, owing to high freights, the market is very firm. We quote as follows: Liverpool coarse, 56 to 58c.; English factory-filled, 95c. to \$1. Canadian fine, \$1 per bag; cheese and butter salt bulk, \$2.40 per bbl.; 5-lb. bags, \$2.85 to \$2.90 per bbl.; 10-lb. bags, \$2.70 to \$2.75 per bbl.; 20-lb. wood boxes, 22c. each; 10-lb. wood boxes, 14c. each; cartons, \$2 per case of 2 doz. English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 60c. per 100 lb. (Selected lumps.)

**CANNED GOODS** — There is a fair, general demand, but dried fruits rather draw attention from these. Vegetables are unchanged. In fruits, there is a fair sale, particularly in peaches, pears and strawberries. The few Californian apricots imported did not sell. There is an outside demand for blueberries, but stocks are short. A fair stock of gallon apples is held; prices are firm. In salmon, the market is now well supplied; prices are easy. Lobsters are more generally offered this season. Domestic sardines are held firm at the lower prices quoted. There is a good sale; imported sell freely. In kippered herring and finnan haddies the demand exceeds the supply.

**GREEN FRUITS** — Valencia oranges have been received. The quality for the season is very good; they are seldom shipped here so early. Jamaica oranges are still large sellers. Californians and Floridas are shortly expected. The latter will be lower and more freely offered than for some years. Apples are very firm for best grade. The high price is affecting the sale. Some cheap goods are still offered. Cape Cod cranberries are much higher and very firm. In lemons, the market is easy; there is a good sale. Malaga grapes are very plentiful. The American market seems to be very freely supplied and low prices are quoted. Ample stocks are here via Liverpool.

**DRIED FRUITS** — Business is very active. Californian raisins were to hand last week. Arrivals were lighter than usual, and dealers had stocks largely sold to arrive. Seeded are particularly in demand. Small boxes of both Malagas and Valencias are short; in fact, the Christmas trade will quite well clean up the raisin market. Stocks imported this year were not as large as usual. Business has been much more satisfactory than last season. Californian prunes have a fair sale; stocks are light. Apricots and peaches move slowly. Peels are free sellers. In figs, there is a steady sale. Dates have been freely received and prices are low. Evaporated apples keep high and the sale is not large. In onions, full prices are asked. Nuts were received earlier this year than usual, and sales have been large, except Brazils, which are very high. Walnuts, filberts and almonds are low.

**DAIRY PRODUCE** — In eggs, prices are unchanged, though the market is very firm; there is a steady sale. Butter is rather easier, supplies being more free for some weeks. It takes very good stock to sell freely, and to bring best price. Cheese is somewhat dull and holders rather anxious to sell.

**SUGAR** — There has been no change in price during the week; sales are large, particularly granulated. One or two dealers have not come into the agreement. They are compelled to use foreign sugar and they cut under the regulated price.

Scientifically Prepared.

Being assured of the absolute purity of . . .



# ST. CHARLES Evaporated Unsweetened CREAM

Physicians and Nurses endorse and recommend its use in infancy and old age, and in all cases where delicate nourishment is required.

A valuable health food, rich in strengthening properties and easily digested.

ST. CHARLES CREAM is always to be found in the stocks of progressive grocers and druggists.



All orders promptly filled by your jobber. Write for full particulars to the FOREIGN DEPARTMENT.

## St. Charles Condensing Co.,

ST. CHARLES, ILLS., U.S.A.

Factories—  
Ingersoll, Ont., and St. Charles, Ills.

WE WANT TO REMIND YOU LEST YOU FORGET THAT

# The Delhi Canning Co.

STILL LEADS IN QUALITY, AND MEETS THE PRICE.

YOU SHOULD SEE SAMPLE OF OUR 1901 PACK.

Our **CORN** is a trade-winner. **PEAS**—the best we ever packed. Competitors admit that our **TOMATOES** are superior. **"EPIGURE" CATSUP** has no rival. **PEACHES**—Choice yellow, XX syrup, tell their own story. All other lines the best that can be produced. Packed under the **"MAPLE LEAF"**—our Trade Mark and consumers' guarantee.



TRADE MARK

Always in stock with Leading Wholesale Grocers.

Factories: DELHI and NIAGARA. Head Office: DELHI.



# The THISTLE Brand

ARE

HIGH-GRADE

TOMATOES - CORN - PEAS - Etc.

GUARANTEED  
SECOND TO NONE.

BRIGHTON CANNING CO.

## Ready-to-Use, Hot or Cold.

The fact that Kent Baked Beans are as palatable cold as hot makes them an especially desirable article for quick lunches. They are so perfectly cooked, and are of so delicious a flavor that they make a most satisfying lunch just as they come out of the can. We mail a "sample" can on application.



THE KENT CANNING CO.,

CHATHAM, ONT.

**MOLASSES** — Prices are quite firm. There is a steady sale, though in a small way. While principal sale is in Porto Rico, some Barbados is sold. Very little American is here. Both maple and sugar syrup in tins are offered.

**FISH** — In dried cod there continues to be fair receipts. The sale is quite active and prices are unchanged. In pollock, prices are higher and stocks light. At this season slack salted pollock are largely shipped to Portland, Maine, where they bring high prices. Smoked herring keeps low; supplies are quite large. Pickled herring are held firm. Kippered herring is scarce and but few bloaters are offered. There are a few large herring, and these are largely pickled. Finnan haddies are unchanged and sale active. We quote as follows: Haddies, 4½ to 5c.; smoked herring, 7 to 8c.; fresh haddock and cod, 2½c.; boneless fish, 4 to 5c.; pollock, \$1.60 to \$1.70 per 100 lb.; pickled herring, \$2.15 to \$2.25 per ½ bbl.; Canso herring, \$5.50 per bbl.; kippered herring, \$1 per box; Shelburne, \$2.50 per ½ bbl.; dry cod, \$3.50 to \$3.60.

**FLOUR, FEED AND MEAL** — In flour, a fair business is doing. Prices, particularly in Manitobas, are very firmly held. Oatmeal and oats are very high, and sales are affected. Cornmeal has been advanced during the week. Feed is very scarce and high. Beans are unchanged from the lower prices of the last few weeks. Dealers in all the above complain of great difficulty to get stocks from the west. We quote as follows: Manitoba flour, \$4.40 to \$4.70; best Ontario, \$3.90 to \$4; medium, \$3.60 to \$3.70; oatmeal, \$5.70 to \$5.90; cornmeal, \$3.10 to \$3.20; middlings, \$22 to \$23; oats, 58 to 60c.; handpicked beans, \$1.65 to \$1.70; prime, \$1.55 to \$1.60; yellow eye beans, \$2.80 to \$3.00; split peas, \$4.50 to \$4.55; barley, \$4.20 to \$4.25; hay, \$12 to \$14.

#### ST. JOHN NOTES.

A. S. Bowman, representing Rice's salt, reports an exceedingly good demand for the season.

Leonard Bros. are busy shipping finnan haddies west. The demand for these fish is a growing one.

Barton Gandy is receiving upward of 2,000 bags of Liverpool salt by the regular weekly mail boats.

Dates were freely received by the trade during the week. Shipments are much earlier than usual this season.

Baird & Peters have received a large shipment of maple syrup and "Tea Rose" drips from The Imperial Syrup Co.

J. Hunter White, representing The J. K. Arnsby Co., and F. Tippet & Co., representing Messrs. Griffen & Skelley, each distributed a can of Californian dried fruit to the trade last week.

#### MANITOBA MARKETS.

Winnipeg, December 2, 1901.

It would be difficult to imagine more glorious weather than Manitoba has enjoyed during the past week. This has greatly facilitated the movement of grain wherever there have been cars to move it in, but the shortage is still most keenly felt, and this has very considerably reduced the purchasing of grain. The fact that grain cannot be got out fast enough is retarding collections, and business is not quite as active as a week ago. Still the volume of business is very

large, and all indications point to a splendid holiday trade. There are few changes of price to report.

**SUGARS**.—The market has advanced 10 per cent. on all grades, quotations now being: Extra standard granulated, \$4.95; extra ground, \$6.40; powdered, \$6.65; lumps, \$6.40 to \$6.65; bright yellows, \$4.30.

**SYRUP**.—The market shows no change and the demand is only nominal in all lines—Molasses, New Orleans, 35 to 38c. per gal.; Porto Rico, 45 to 46c. per gal.; Barbados, 55 to 57½c. per gal. Extra bright, 3½c. per lb.; medium, 2½ to 3c.

**COFFEE**.—The market remains firm and there is a good demand at 10½ to 10¾c.

**TEAS**.—There has been a general advance in the cost of teas of about 2c. per lb., and jobbers here complain of difficulty in getting the lower grade of Japans at prices to meet the demands of their trade.

**CEREALS**.—The rolled-oat market is very firm and the eastern demand is heavy. Prices are unchanged for the week. Rolled oats, 80-lb. sacks, \$2.50; granulated and standard, \$2.90 per 98-lb.; split peas, \$2.60; pot barley, \$2.25 to \$2.30; pearl barley, \$3.50 to \$3.75; cornmeal, \$2; beans, \$1.90.

**DRIED FRUITS**.—Another shipment of currants has arrived and show exceptional quality. It was expected that with later shipments prices would drop, but up to the present writing no change has been made and quotations are still 7¼ to 7½c. for best Filiatras in barrels and boxes. New York advices to this market indicate an advance. Raisins are in good demand at the old figures of \$1.90 to \$2 for fine off-stalk, and \$2.15 to \$2.25 for layers. Evaporated fruits are in nominal demand and without change of price in any line.

**STARCH**.—All grades of starch have been advanced ¼c. per lb.

**WOODENWARE**.—The advance of last week is sustained and new lists are in the hands of the trade.

**CANNED GOODS**.—As fresh vegetables grow scarcer there is an increased demand for tomatoes, peas and corn. While all classes of canned fruits are selling well no change of quotation has as yet been given out. Fruits—Strawberries, heavy syrup, \$3.25; preserved, \$3.60; raspberries, preserved, \$3.25; syrup, \$2.95; blackberries, \$2.75; gooseberries, 2's, \$2.90; 2's, preserved, \$3.60; peaches, yellow, 2-lb. tins, \$4; 3-lb. tins, \$6; pears, 2-lb. tins, \$3.50; 3-lb. tins, \$4.50; apples, 3-lb. tins, canned, \$2.50; 3-lb. tins, preserved, \$3.65; gallon, canned, \$1.60. Californian canned fruit in 2½-lb. tins—Plums, green gage, \$4.25; Lombard, \$4.20; damson, \$4.20; egg, \$4.20; peaches, \$4.75; pears, \$4.95; apricots, \$4.75; cherries, white, \$5.50. Canned vegetables—Tomatoes, Boulter's, this season's pack, \$2.20; other brands, \$1.90; corn, 2-lb. tins, \$1.90; peas, 2-lb. tins, \$1.95; beans, 2-lb. tins, \$1.85; pumpkin, in 3-lb. tins, \$2.10.

**FISH**.—This market has now a full supply of finnan haddies in carlots, which is selling regularly at 10c. The expected car of British Columbian salmon also arrived this week and is meeting with ready sale. Oysters, standards, \$2; extra selected, \$2.25 per gallon.

**HONEY**.—There is a fair supply on the market, probably sufficient for the winter requirements, but the Ontario crop being short, prices will remain firm all winter. A good supply of Manitoba honey, made

from golden rod, has been secured, and the quality and flavor is equal to the best white-clover honey of Ontario. Cases of 2 dozen, small glass jars, sell at \$4.50.

**GREEN FRUITS**.—All wholesale houses are preparing actively for the Christmas trade, and with the present excellent heated-car service, the demand from the country will be very heavy. Oranges—Californian, Washington navels, 176, 250's, \$5.25; 650's, \$4.75, and 126's, \$4.25; Mexican oranges, \$1.50 to \$5, according to size; Japanese oranges, \$1 per box; Californian lemons, \$5.25; apples, Washington, \$2 per box; Eastern Canada winter apples, \$5.50 to \$6, according to variety; Malaga grapes, \$8 per keg; pears, Californian, \$3.50; Washingtons, \$3; B. C. Beurre D'Anjou, \$2.75; cranberries, of fine quality, very firm at \$9.50 with prospects of an advance to \$10 before Christmas. Bananas arrive regularly in small lots by express, but are so tender from the heated cars they do not stand reshipment well. The price is \$3.50 to \$3.75.

**BUTTER**.—The market is not at all well supplied and prices are firm and advancing. Creamery bricks, 25c. per lb.; packages, 22 to 23c.; dairy butter, sweet and fresh, 18 to 20c.

**CHEESE**.—The supply of Manitoba is growing limited and one car of Ontario has been received and disposed of, and 500 boxes more are due to arrive next week. The price is firm at 11c.

**EGGS**.—There are no fresh gathered Manitoba eggs and all supplies of this class are coming in from Ontario. Lined eggs sell at 22c. and fresh-gathered at 25c.

#### MARKET NOTES.

Among the visitors to the city this week was Mr. Crowl, of Colombo, Ceylon, representing the tea houses of Crossfield, Lambert & Co., of Colombo, and Lambert, Clark & Co., of Calcutta. Mr. Crowl intimated there was likely to be some difficulty in filling orders for the lower grades of tea owing to the advance in prices.

#### NORTHWEST BUTTER.

The total output of creamery butter from the Government creameries in the Northwest Territories last season was 672,432 lb., an increase of 44,248 lb. as compared with the year previous, when the quantity was 628,184 lb. This increase is very satisfactory, and it is all the more gratifying when it is borne in mind that a prolonged spell of wet weather greatly handicapped operations in some districts. About one-third of the total output was shipped to the British market, where it is reported to have arrived in first-class condition. The largest output appears to have been from the Church Bridge Creamery, where the quantity of butter manufactured rose from 31,674 lb. in 1899 to 65,325 lb. in 1900, and 121,419 lb. this year.

The premises of J. W. Courtnage, grocer, Hagersville, Ont., are so far advanced that the grocery department is being occupied. In addition to the shop and storerooms there is a comfortable dwelling attached. The grocery is well lighted by plate glass windows and has an ornamental metallic ceiling. Shelves are placed along the walls and a counter runs along one side and across the back.



(Continued from page 19.)

lieve they are bound to broaden our minds. Quebec is generally considered behind the times, but I am sure if some of our members would come to these meetings they would be able to dispel that idea and would not be sorry for it. I thank you very heartily for your reception to the toast, 'Sister Associations.' I wish you would come to Quebec and get your members interested."

Mr. Hebert.—"All right; we'll go shortly."

## A VOICE FROM HALIFAX.

Mr. Bauld, of Halifax.—"It has occurred to me how strange it is that there are few speakers amongst us."

Voice—"All workers."

Mr. Bauld: "This gathering has given me great pleasure and when I tell my fellow grocers in Halifax how well we have been received, I am sure they will be glad to be associated with this Guild. I thank you heartily for your kind reception."

## APPRECIATION OF MR. WILLS.

Mr. Laporte proposed a toast to Mr. Wills, the retiring Secretary of The Dominion Guild, a position he has filled acceptably since the organization was born, 32 years ago. He eulogized him very highly.

Mr. Wills replied very feelingly, spoke of the many kindnesses shown him, and described, how, on his previous visit to Montreal, he had his health proposed by the father of Messrs. Albert and Zeph. Hebert. "Good-bye. God bless you and give you every opportunity. Some of you are millionaires now, some of you are"

Chorus—"Not."

Mr. Scott gave greetings from the Western Ontario Guild and returned thanks for the very kind reception, "of which," he said, "the half had never been told."

This led Mr. Carter to say that all the credit was due to Mr. Albert Hebert, and so Mr. Hebert was called on for a speech and sung right roundly "He's a jolly good fellow."

## MR. HEBERT IS FELICITOUS.

Mr. Hebert.—"Now, I'm stuck. I need not tell you how your Montreal confreres have enjoyed entertaining you. We are only sorry we have not the opportunity oftener. I, for one, wish this annual gathering were held monthly. Something struck me a moment ago. I fancy our western friends may be in sad circumstances in the near future. All of you in the Provinces other than Quebec have my sympathy in advance. You may be compelled to visit Montreal for a change from water and plain soda. (Laughter.) Then you will feel disposed to come to Montreal frequently and, to save travelling expenses, you will decide to settle here. You will be welcome in the Province and particularly in Montreal. This Province, you know, is past redemption, but you will always find us hospitable. We admire virtue and try to practice it, but not the extra dry. We have rather a liking for the fruitier virtue."

Mr. Miller then proposed Mr. Carter's health and it was drunk right lustily.

Messrs. Geoffrion and Lockerby were kind enough to say some nice things about "The Canadian Grocer," and though carried away by the enthusiasm your correspondent remembers that he tried to reply.

Mr. Laporte eulogized Mr. Cook and

appointed him secretary, as successor to Mr. Wills.

## ABSENT FRIENDS.

Mr. Ince proposed a toast to the health of "Absent Friends," and Mr. Geoffrion also spoke on the same toast, expressing regret at the absence of western delegates. They got "He's a jolly good fellow" and Mr. Balfour replied in what Mr. Carter termed the best speech of the evening. He traced the history of the Guild and spoke feelingly of the ex-presidents, including Mr. Ince. Mr. Hebert, sr., whom he said he would come all the way to Montreal to shake hands with, and Mr. Gillard, who, "the longer he lived, the better man he was." I congratulate you on having selected the finest-looking Frenchman in Canada as your next president."

Voice—"Have you a kodak?"

He then proceeded to condemn the papers that bred the race cry, eulogized Sir Wilfrid Laurier (Mr. Balfour is a staunch Conservative), and asked them all not to be Englishmen or Frenchmen, but Canadians.

Mr. Carter called upon the meeting for "God Save the King," and the affair broke up at 11.30. It was generally conceded to have been one of the most successful banquets, small as it was, ever given in Montreal.

## PLUM PUDDING FOR GROCERS.

No seasonable line which is a profitable one should be neglected by the grocer, and he is a wise man who is always on the outlook for such. During Christmas everyone eats plum pudding, and thanks to Christie, Brown & Co., Limited, of Toronto and Montreal, it is possible for every grocery to cater to the demand for this delicious article of food. The plum pudding made by this firm is put up in 1 and 2-lb. tins with key attachment, and is not only an attractive line but a profitable one as well.

## TO MEET THE WHOLESALERS.

F. Higgins presided over a meeting of the grocers' section of the Toronto branch of the Retail Grocers' Association last Monday night, December 2, when a long-felt grievance was discussed. This was the habit some wholesale men had of selling direct to the consumers in small quantities. To stop this practice, a committee was appointed to meet the wholesale dealers. A. Snuggs and J. W. Nettleton were elected as representatives on the Credit Collecting and Reporting Board.

## HAMILTON TRAVELLERS MEET.

At Hamilton, last Saturday night, November 30, the Hamilton branch of the Commercial Travellers' Association of Canada held a meeting at the New Royal for the purpose of nominating officers and directors for 1902. The result of the nominations are as follows: first vice president, James Hooper (acclamation); second vice-president, Fred. T. Smye (acclamation); directors, J. Cauley, W. G. Reid, H. G.

Wright, J. H. Herring, E. J. Fenwick, H. J. Hickey, T. M. Davis, George McGregor, R. Moncur, George Muttesson (six to be elected).

Of this institution, 500 out of a total membership of 6,000 live in that city and they have paid out to deceased members a large amount of insurance claims during the year. The reserve fund is now over \$350,000. They decided, after some discussion, not to hold any public entertainment this year.

## T. EARLE, VICTORIA, ASSIGNS.

T. EARLE, wholesale grocer, Victoria, and one of the members of Parliament for that city, assigned on November 26.

In 1869 he formed a partnership with J. Rueffe, with whom he had formerly been employed, and together they started in the wholesale grocery business. In 1873, Mr. Earle's partner died, and from that time forward until the present time the concern has been conducted by Mr. Earle himself. Steadily, by dint of attention to his business, he built up one of the finest establishments of its kind on the Coast, and less than two years ago it had assumed such proportions that he was obliged to erect new and splendidly-equipped warehouses and offices on lower Yates street.

Mr. Earle has not confined his attention to the wholesale grocery trade, and therein his friends find the explanation for the present condition of affairs.

The liabilities of Mr. Earle are variously estimated at from \$300,000 to \$500,000. It is understood that the heaviest creditor is the Bank of British North America, whose claim, it is stated, will amount to \$240,000, while the Bank of Commerce and Molsons Bank are also said to be heavy creditors, the latter's claim being placed at \$40,000. The liabilities, however, will be practically confined to the banks, there being few, if any, individual creditors.

The assets of Mr. Earle include mining properties, canneries, the wholesale grocery business he operates as a going concern, and his interest in the various companies heretofore mentioned, besides real estate in the city. In fact, his holdings are so extensive that it is not unlikely that they will be sufficient to adjust the difficulty. A number of years ago his assets were valued at \$300,000, and these have enhanced since that time. Some of them would be difficult to realize on promptly, however, hence his business embarrassment. The greatest sympathy is felt for him among the business men.

## DEMERARA SUGAR FOR HALIFAX.

The s.s. Benedict, of the Pickford & Black line, due to arrive at Halifax on or about December 17, has on board 3,000 tons of Demerara crystals.

## TRADE CHAT.

UNDER the firm name of "La Societe de Fabrication de Fromage de la Paroisse de St. Louis de Lotbiniere, Comte of Lotbiniere," a number of farmers of St. Louis de Lotbiniere, Que., have formed themselves into a partnership to manufacture cheese and butter.

John Hogan, grocer, Halifax, N.S., is confined to his residence through illness.

The floor of the large make room of the Elma cheese and butter factory, Elma, Ont., is being cemented.

Hatt, Morrison & Co., who purchased the grocery stock of V. L. Matthews, Fredericton, N.B., are disposing of the same by public auction.

Under the firm name of Simeon Sevigny, Marchand, Simon Sevigny, of St. Flavien de Lotbiniere, Que., purposes to carry on a business at St. Flavien, Que.

Ross & Scott, grain buyers and commission merchants, Tilsonburg, Ont., have dissolved partnership after an existence of 19 years. R. C. Scott continues the business.

After carrying on a business as general merchant at Mountain Station, Ont., for three years, W. A. Diamond has made an assignment to G. H. Ferguson, of Kempville, Ont.

On account of continued ill health, P. McCauly, after 30 years in business as general merchant at Glace Bay, N.S., is compelled to retire. He is advertising his business for sale.

J. A. Rice, grocer, Rossland, B.C., has disposed of his business to Vaughan & Cook, who were connected with the Empey firm there up till last summer. Mr. Rice will return to Spokane, Wash.

Francis Bachaud's grist mill, grocery store and dwelling house at Roxton Pond, Que., were recently destroyed by fire, entailing a loss of about \$6,000, half of which is covered by insurance.

A fire on November 28, which broke out in A. Friedman's cigar manufactory, on the upper flat of 5 Jordan street, Toronto, did damage to the extent of \$1,000 on the stock, which consisted mostly of raw leaf.

## PICKLEMEN TO CONVENE.

The annual convention of the travelling salesmen of The H. J. Heinz Co., Pittsburg, will open in that city on January 2. Four hundred salesmen will be present, and the convention will last for 10 days. It is expected to be the largest and most important gathering of the kind which has been held under the auspices of the firm. The Canadian representatives who will be

present will be Messrs. P. A. Thompson, from the Maritime Provinces; S. D. Stewart, Montreal; A. E. Adams, Western Ontario, and R. Muat, Toronto.

Mr. John C. Black, of Pittsburg, one of the representatives of the firm, was in Toronto last week.

## INDUSTRIAL GOSSIP.

Those having any items of news suitable for this column will confer a favor by forwarding them to this office addressed to the Editor.

THE Imperial Syrup Co., Vancouver, whose factory has been idle for some time, has been absorbed by the firm of Ramsay Bros., confectioners, also of Vancouver. The latter firm will move their plant to the premises of the syrup company as soon as the rush of the fall trade is over, and before very long it is likely that the output of the syrup works and confectionery factory will be largely increased. All four flats of this newly-acquired property are being occupied, and already the erection of a new addition to the west side is contemplated. W. H. Shain, who has been manager of The Imperial Syrup Co. ever since it started, will continue to manage the new concern.

The Enterprise Cigar Factory, at Revelstoke, B.C., is starting a branch at Nelson, B.C.

The new grist mill of Price Bros., Battleford, N.W.T., which is just completed, will have a daily capacity of 50 barrels of flour, which will be of a good strong grade, like unto bakers'. To produce the flour, seven sets of rollers, with a perfect system of screens and bolts, besides many other machines, including a powerful grain crusher with a capacity of two bushels of grain per minute have been placed in position. William & J. G. Greey, millers and manufacturers of mill machinery, Toronto, built this machinery. The mill will have steam for its motive power.

## A RECIPE FOR PLUM PUDDING.

Mr. Henri Jonas, of Henri Jonas & Co., Montreal, several years ago compiled a recipe for plum pudding which has become quite popular with housekeepers and cooks. Each year at this season Mr. Jonas is the recipient of many requests for a copy of this famous recipe. During a conversation our representative had with Mr. Jonas, it was suggested that he send out a copy of the recipe to any grocer who would like to have one. He consented to carry out our proposal, and now offers to mail to any reader of THE GROCER gratuitously this recipe. This is a good opportunity, which, no doubt, many of our merchant readers will avail themselves of.

Include with first order from wholesale grocer a trial lot of

**H—AND—H**  
TRADE MARK

the unequalled cleaner. Steady growth. **seasonable**, well advertised, and have letters daily from consumers.  
34 Yonge Street, Toronto.

**POULTRY**

In big demand. Choice dry picked bring good prices.

**APPLES**

BUTTER, EGGS and CHEESE WANTED.

A. A. SIMONSKI, 250 Spadina Ave., Toronto.  
Wholesale Produce and Commission Merchant.

"Imperial" Brand **PEARS**

are as good as any, and a good deal better than some other brands. Why? Because we use good fruit and preserve it the right way. That's why.

**IMPERIAL CANNING CO.,**  
KINGSVILLE.

**XMAS FRUITS**

We want your orders for  
**VALENCIA and NAVEL ORANGES,**  
**LEMONS, MALAGA GRAPES, FIGS,**  
**DATES, NUTS, DRIED FRUITS, Etc.**  
We guarantee you perfect satisfaction with  
the best goods obtainable at reasonable prices.  
SEND FOR PRICE LIST.

**WHITE & CO.**

Wholesale Fruit

**TORONTO**

Toronto Fruit Merchants.

**Florida Oranges**

We have them and the stock is elegant.

New Messina Lemons, New Nuts,  
New Figs, New Dates,

All at lowest price.

Get your Xmas order in early.

**HUSBAND Bros. & Co.**

82 Colborne St., TORONTO.

**ORANGES**

EX. FANCY "LION" BRAND NAVELS  
FLORIDA ORANGES  
JAMAICA ORANGES  
MEXICAN ORANGES  
VALENCIA ORANGES

MESSINA AND CALIFORNIA } **LEMONS**

Get our prices before placing  
Holiday Order.

**CLEMES BROS., TORONTO**

CANADIAN ADVERTISING is best done by THE  
E. DESBARATS ADVERTISING AGENCY  
MONTREAL

**Oysters and Fish**  
**M. DOYLE FISH COMPANY**  
Limited  
TORONTO ONT.

We are the only house who offer you oysters in Canadian measure (Imperial), 4 gal. Imp. is equal to 5 gal. wine. Agents for Booth's "Oval" Brand, 53 years on the market. Extra Standard, \$3.00 per pail. All kinds of Fresh Fish always on hand. Carload Manitoba Whitefish just arrived.

**OYSTERS.**

FOR YOUR SUPPLY, SEND TO

**STANDARD OYSTER CO.,**

89 and 91 Broadway, - BUFFALO, N.Y.

Oldest and most reliable firm in the business.  
Wholesalers and jobbers

Established 1879. Branch, 63 Colborne St., TORONTO

**POULTRY, POTATOES, APPLES, EGGS,  
BUTTER, ONIONS,**  
Etc., bought and sold on commission.

Get your Poultry in market early for Thanksgiving Trade. INSTRUCTIONS—Don't scald; don't draw; pick body clean; store well and cool before packing. I also want Potatoes in car lots at once.

Manufacturers' and Grocers' Broker,

**GEO. A. BOOTH,** Fruit and Produce Exchange Bldg.,  
OTTAWA.

ESTABLISHED 1869

**Geo. Stanway & Co.**

Brokers and  
General Commission Merchants

Teas, Sugars, Molasses, | 46 Front St. East,  
Canned Goods | TORONTO

Correspondence Solicited.

**ROCK SALT FOR HORSES  
and CATTLE.**



TORONTO SALT WORKS, Toronto, Ont.

**"VICTOR" BRAND**

**Maraschino  
Cherries**

in glass pints and quarts. High  
grade goods for the best trade.

**WARREN BROS. & CO.**

TORONTO.

Established 1862.

**E. THOMPSON & CO.**

LIVERPOOL,

Offices—11 Victoria St. . . . ENG.  
Warehouses—48-52 Thomas St.

We solicit correspondence and offers of all kinds of **CANNED GOODS** and **DRIED FRUITS**, etc., suitable for the English and Continental markets. Consignments will receive best attention and advances made when required.

REFERENCE—Canadian Bank of Commerce.

American Agent—

**G. H. THOMPSON,**

107 Hudson St., NEW YORK.

**DOMINION  
BUSINESS  
COLLEGE**

TORONTO,  
ONT.

The best equipped business and shorthand college in Canada.

International Gold Medal at New York for penmanship.

Situations secured for all worthy graduates. Seventy-five new typewriters for the use of students. Greatly reduced tuition rates. Call or write for information.

**Confederation Life Building,**

Catalogue Free.

TORONTO, ONT.

**Something in Prunes!**

300 boxes 90/100 California Prunes at **5 CENTS**, just to bring along trade. Can now sell you every size ranging from 110/120 to 30/40 beautiful jet black prunes.

**Cleaning Currants**

has kept us a little behind and actually a night shift has been working at this part of our business with the result that we have finally come out on top of our

orders. Everything now can be shipped like lightning and remember our **LONG DISTANCE 'PHONE**, which is **FREE**, when wanting goods quickly. Don't hesitate to use it. We like to talk to you.

**JOHN SLOAN & CO., - TORONTO**

**SHOULD CANNERS COMBINE ?**

[From The Canner and Dried Fruit Packer.]

"TO be or not to be," is just as much if not more a question of modern business life than in the time when Shakespeare lived. Competition is keen and fierce in all lines of business; that is expected and even anticipated as shown by the many remarkable improvements which are brought out from year to year by the "to be or not to be" efforts of a vigorous and enterprising competition.

This constant struggle of "to be or not to be," we believe, has its most fierce and persistent effort illustrated in the canning business—in no other line of commercial affairs or manufacture is there so much anxiety exhibited as in the canning industry. This is caused by the fact that the business is altogether dependent on the whims of nature. It is not an exact science, nor a fixed manufacturing proposition. To further add to the anxieties of those engaged in the canning business, the methods of selling in vogue go to the other extreme and give an exact and binding contract to deliver absolutely a given amount of product for a given price. In other lines of manufacture the propositions of raw material and selling price are at all times usually easy of determining, and if not wholly satisfactory the manufacturer may limit his product, or close down his factory altogether until, in his judgment, the two elements are in a position for him to jump into the market, purchase his raw material and go ahead again and manufacture at the desired profit. Then again, the manufacturer is not retarded or limited by the seasons. The question of profit alone guides him in his decision as to when and how he shall run his plant. He can, if he so desires, close down, or limit production this week or month and go ahead full blast the next week or month. In all these things the canner stands alone and has no option in the matter; he must operate according to the terms and dictates of nature. His judgment is of no value, because he is denied an actual basis to work on. He only knows he can pack his goods at a certain price providing certain conditions prevail at the time of packing, and yet he boldly goes ahead and sells a product which neither he nor nature has at the time of making such sales. He simply risks his all against the variable and irresponsible future acts of nature. He gives a binding contract against an unknown and unknowable proposition. To make the results even more doubtful, in his efforts to secure business, he adds another risk by "meeting the market" or "making the market" at the very outset. When this results disastrously, he gets together with his "brother" (?) packers and forms a gentlemen's agreement: a perfectly secure proposition until the first man can get out through the door.

\* \* \* Finally the packing season opens—there are cars of cans in trenches from Maine to California to demonstrate the opening process—and the canner is up against the act of processing, which again has not been reduced to an actual science. In order to secure certain desirable conditions in quality of pack he takes another chance, and possibly loses his entire pack, or if more skilled in the art the loss may be limited to a day or week run.

Such is the business life of the canner, a source of anxiety and worryment from

start to finish. There are exceptions, but there are mighty few who haven't gone through such an experience. In other lines of business where there is tangible basis to work on the manufacturers are realizing the wisdom of getting together and yet their business now and ultimately does not nor cannot offer the reasons for associated effort or combination as evidenced by the fickle canning business. Canners have no fault to find with their vocation when everything works smoothly and nearly as planned: it is a satisfactory and profitable business when all conditions are right, and yet, no matter how favorably situated now, the future of the individual factory is far from presenting a favorable outlook.

Taking the natural inconsistency of the business from a business standpoint, and adding to it the increased competition of those already in the industry, and the prospects of vigorous work on the part of the promoter, no one packer can stand aloof and proclaim that his business cannot be affected by such conditions.

The Canner and Dried Fruit Packer in advocating a combination among canners fully realizes that such action would not prove a financial gain for itself but rather the contrary, and yet we advocate it believing that there is no industry whose future is more vitally in need of associated effort. Experience has taught that the salvation of the business lies along the lines of combined effort which can take into consideration the safeguards of the business and for which competition has little regard. As to the manner of getting together The Canner is in favor of a plan which shall include the canners who will reap all the benefit of a wise management and the profits of a business handled on business lines.

**VICTORIA BISCUIT COMPANY.**

In another column will be found the advertisement of the Victoria Biscuit Company, of Guelph. This firm started business but six months ago, and in that time has gained an enviable reputation for good goods. In Toronto, where competition is so keen, this firm has over 150 customers, and at its distributing agency, 45 Wellington street east, their shipments average about one carload in two weeks.

J. Hoover, who recently had his cheese and butter factory burned down at Springfield, Ont., including a new butter plant only just put in at a cost of \$1,200, is going to rebuild an up-to-date factory as soon as possible.

**A ROYAL RECEPTION**

has been accorded our Biscuits since their introduction six months ago. Over 150 leading grocers in Toronto are handling our goods. Are you interested?

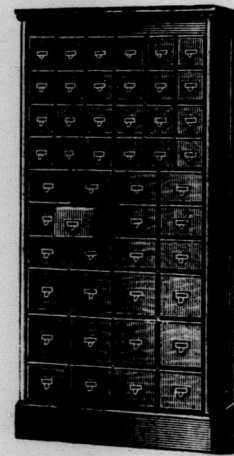
**The Victoria Biscuit Co., - Guelph**

Any Shape, all Processes, for any purpose, from 1 to 17 Colors.

**LABELS**

STOCK LABELS for Maple Syrup, Preserves, Liquor, etc.

LEVY & CO., 19 Leader Lane. TORONTO.

**Special Announcement.**

We have adopted a new and stronger pull, either bronzed or nickel plated (at your choice) for

**BENNETT'S SPICE AND GROCERY CABINET**

and also improved it in other ways, but we sell them at the old prices. Don't forget this cabinet saves room and preserves stock from dust, dirt, mice and insects. In addition to our regular sizes, we make cabinets any size, to fit anywhere.

For prices and particulars send to

**J. S. BENNETT**

Patentee and Manufacturer, 15 Marion St., Toronto

**Jelly That "Jells."**

A lady in a grocery store was once heard to ask for some jelly powder "that would jell." She meant a powder that would make a good firm jelly, not the kind that falls to pieces, or in other words, that won't jell.

**N. & B. Jelly Powder.**

Is warranted to "jell" and is delicious and wholesome into the bargain. You may depend on it, your customers will be more than satisfied.

**Nicholson & Brock**  
TORONTO.

(A Sample Free)

The bakery shop of Thos. F. Hook, Markham, Ont., was damaged by fire on November 30, and the contents were destroyed. Insurance to the amount of \$1,400 will not cover the loss.

# CURRENT MARKET QUOTATIONS

December 5, 1901.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, St. John, N. B., and Halifax. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. For Winnipeg market report and prices, see page 30.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

## BUTTER, CHEESE AND EGGS

	Montreal.		Toronto.		St. John, Halifax.	
Dairy, choice, large rolls, lb.	\$0 16	\$0 17	\$ 16	\$0 17	\$ 21	\$ 21
" " pound blocks.	17	18	17	18	18	20
" " tubs, best.	16	17	14	16	16	17
" " tubs, inferior.	15	16	12	13	16	17
Creamery, boxes.	21	20	20	20½	22	23
" prints.	22	21	21	21	23	24
Cheese, new, per lb.	11	9¼	9¼	10¼	11	11
Eggs, new laid, per doz.	23	23	24	19	20	20

## CANNED GOODS

	Montreal.		Toronto.		St. John, Halifax.	
Apples, 3's.	1 00	85	90	1 00	1 10	1 10
" gallons.	2 50	2 10	2 65	2 25	2 50	2 50
Asparagus.	2 20	2 25	2 00	2 40		
Beets.	1 00	1 00	95	1 10		1 10
Blackberries, 2's.	1 30	1 40	1 70	1 50	1 80	1 80
Blueberries, 2's.	92½	95	80	85	95	1 00
Beans, 2's.	80	90	80	80	90	95
Corn, 2's.	75	2 30	2 10	2 55	2 0	90
Cherries, red, pitted, 2's.	2 25	2 30	2 00	2 25	2 30	2 40
" white.	80	85	80	82½	85	90
Peas, 2's.	95	1 05	90	1 00	1 10	1 15
" sitted.	1 05	1 15	1 25	1 30	1 20	1 25
" extra sitted.	1 50	1 60	1 50	1 75	1 80	1 80
Pears, Bartlett, 2's.	1 90	2 00	2 00	2 40	2 10	2 25
" 3's.	2 00	2 40	2 25	2 50	2 15	2 25
Pineapple, 2's.	2 40	2 60	2 50	2 60	2 50	2 60
" 3's.	1 75	1 85	1 75	1 90	1 75	1 75
Peaches, 2's.	2 60	2 70	2 50	2 75	2 70	2 80
" 3's.	1 30	1 35	1 10	1 25	1 30	1 60
Plums, green gages, 2's.	1 20	1 25	1 00	1 10	1 30	1 50
" Lombard.	1 00	1 25	1 00	1 10	1 10	1 30
" Damson, blue.		85		85	90	1 00
Pumpkins, 3's.			2 10	2 25	2 10	2 25
" gallon.	1 40	1 50	1 60	1 80	1 70	1 75
Raspberries, 2's.	1 50	1 75	1 60	1 75	1 50	1 75
Strawberries, 2's.	1 00	1 25	1 00	1 15	1 10	1 15
Succotash, 2's.	85	87½	82½	85	90	1 00
Tomatoes, 3's.	2 75	3 20	3 25	3 25	2 50	3 25
Lobster, tails.	3 00	3 75	3 50	3 70	1 25	1 25
" ½-lb. flats.	1 75	1 85	1 75	1 80	1 75	1 75
Mackerel.	1 00	1 10	1 15	1 25	1 35	1 45
Salmon, sockeye, Fraser.	1 35	1 60	1 35	1 45	1 50	1 75
" Northern.		1 25	1 30	1 25	1 25	1 50
" Horseshoe.	1 00	1 15	1 05	1 15	1 00	1 25
Cohoos.	12	12½	12½	13	14	15
Sardines, Albert, ¼'s.	20	21	20	21	20	21
" 2's.	11½	12	12½	13	12	12
" Sportsman, ¼'s.	19	20	19	20	21	21
" key opener, ¼'s.	9	11	10½	11	18	18
" P. & C., ¼'s.	20	22½	23	25	23	25
" Domestic, ¼'s.	27½	30	33	36	33	36
" Mustard, ¼ size, cases.	7	8	9	11	4	4½
50 tins, per 100.	7 50	11 00	8 50	9 00	8 00	9 00
Haddles.		1 00	1 10	1 15	1 00	1 10
Kipper Herrings.	1 00	1 85	1 00	1 75	1 00	1 10
Herring in Tomato Sauce.	1 00	1 55	1 00	1 70	1 00	2 00

## CANDIED PEELS

Lemon, per lb.	9½	10	10	12½	12	13
Orange, "	10	10½	11	13	12	13
Citron, "		14	15	18	15	17

## GREEN FRUITS

Oranges, Jamaica, per box	4 00	3 50	4 00	3 50	4 00	4 00
" California, per box	3 75	4 25	4 00	4 00	4 10	5 00
Bananas, Firsts, per bunch	1 75	2 25	1 50	1 75	1 50	2 00
Apples, per bbl.		2 00	4 50	2 50	3 50	3 50
Cocoanuts, per 100	3 25		4 50	3 25	3 50	
Malaga grapes, per keg		6 00	7 00	5 00	5 50	
Cranberries, Cape Cod, per bbl.		8 00	9 00		10 00	
" Out, p-r bbl.		5 00	7 00			
Sweet Potatoes, per bbl.		3 00	3 25	3 50	3 75	

## SUGAR

Granulated St. Lawrence and Red	4 10		4 28		4 15	
Granulated, Acadia.	3 95		4 23		4 00	
Paris lump, bbls. and 100-lb. bxs.	4 60		4 78		0 05	
" in 50-lb. boxes.	4 70		4 88			
Extra Ground Cing, bbls.	4 60		5 05			
Powdered, bbls.	4 25		4 80	5 55	5 80	
Phoenix.	4 05		4 28			
Cream.	4 10		4 18			
Extra bright coffee.	3 95		4 13			
Bright coffee.	3 91		4 03			
Bright yellow.	3 75		3 93		3 60	
No. 3 yellow.	3 65		3 83		3 55	
No. 2 yellow.	3 55		3 73			
No. 1 yellow.	3 35		3 63			

## HARDWARE PAINTS AND OILS

	Montreal.	Toronto.	St. John, Halifax.
Wire nails, base.	\$2 85	\$2 85	\$3 20
Cut nails, base.	2 55	2 55	2 85
Barbed wire, per 100-lb.	3 05	3 05	\$ 50
Oiled and Annealed Wire, No. 9.	2 80	2 80	
White lead, Pure.	6 00	6 12½	6 80
Linseed oil, 1 to 4 bbls., raw.	79	81	81
" " " " " " " " " " " "	82	84	84
" " " " " " " " " " " "	58	59	61
Turpentine, single bbls.		16½	19
Benzine, in bbls., per gal.			

## SYRUPS AND MOLASSES

Syrups—						
Dark	1½					
Medium	2½	30	32			
Bright	2½	35	37			
Corn Syrup, barrel, per lb.	3½		3½			36
" " " " " " " " " " " "	3½		3½			38
" " " " " " " " " " " "	3½		3½			
" " " " " " " " " " " "	1 60		1 60			
" " " " " " " " " " " "	1 20		1 20			
Honey						
" 25-lb. pails	1 05		1 00			
" 38-lb. pails	1 40		1 40			
Molasses—						
New Orleans	22	30	23	60	25	30
Barbadoes		29		32	24	28
Porto Rico			38	42	30	34

## CANNED MEATS

Comp. corn beef, 1-lb. cans.	1 45	\$1 60	\$1 60	\$1 65	\$1 60	\$1 70
" " " " 2-lb. cans.	2 70	2 95	2 85	3 00	2 70	2 80
" " " " 6-lb. cans.	7 90	9 60	8 25	8 25	8 75	9 25
" " " " 14-lb. cans.	16 50	23 00		19 50	20 00	21 00
Minced callops, 2-lb. can.		2 75		2 60	2 50	2 80
Lunch tongue, 1-lb. can.	3 00	3 90		3 00	3 00	3 25
" " " " 2-lb. can.	6 00	7 90		7 00	5 80	6 00
English brawn, 2-lb. can.	2 40	2 75		2 45	2 75	2 80
Camp sausage, 1-lb. can.				2 50	2 50	
" " " " 2-lb. can.				4 00	4 00	
Soups, assorted, 1-lb. can.	1 15	1 50		1 50	1 40	
" " " " 2-lb. can.	2 40	2 45		2 20	2 25	
Soups and Bouilli, 2-lb. can.	1 75	2 50		1 80	1 75	
" " " " 6-lb. can.	3 50	5 85		4 50	4 25	4 50
Sliced smoked beef, ½'s.	1 65	1 70	1 65	1 70		2 00
" " " " 1's.	2 75	3 10	2 80	2 95		3 25

## FRUITS

Foreign						
Currants, Provincials, bbl.						
" Filistras, cases.	5¼	6	6¼	6¼		
" " " " ½-cases.	6	6	6	6		
" Patras, cases.	6	6	6	6		
" " " " ½-cases.	6	6	6	6		
Amalias.	6¼	7	7	7¼		6¼
Vostizzas, cases.	7¼	8	8	8½		
Dates, Halloween.	3¼	4	4¼	4¼		4¼
" " " " " "		3¼	4¼	4¼		4
Figs, 10-lb. boxes	3	1 00	10	11	8	10
" Mats, per lb.		3¼	3¼	3¼		
" Tappis, per lb.		3 30		3¼		
" 1-lb. glove boxes		12		12		
Prunes, California, 30's.		9		10	10	12
" " " " 40's.		8½		8½	9	9½
" " " " 50's.		8¼		8¼	8¼	9
" " " " 60's.		8		8	7½	8
" " " " 70's.		7¼		7¼	7	7½
" " " " 80's.		7		6¾	6	7
" " " " 90's.		6¼		5	5½	6¼
" " " " 100's.		6		5	5	
" Bosnia, A's.				5		
" " " " B's.				7½		
" " " " U's.				6¼		
" French, 50's.				5		
" " " " 110's.		5	3¼	4	4¼	5
Raisins, Fine off stalk.		5¼	5¼	6		8¼
" Selected.		6¼	6¼	7	5¼	5¼
" Selected layers.		7	7	7	6	6¼
Sultanas.		9	10	8	12½	10
California, 2-crown.		8	5¼		6¼	6¼
" " " " 3-crown.		7¼	7¼		7	7¼
" " " " 4-crown.		7¼	8		11½	7¼
" " " " 1's seeded, 3-cr.		9¼	10		9½	10
Empire clusters.	1 50	1 60		2 60		2 00
Black baskets.				2 25		2 25
Extra clusters.				3 35		2 50
Penosa clusters.				3 10		3 00
Royal B. clusters.	3 25	3 30		5 00		5 50
Connors' extra clusters.				2 10		
Excelsior clusters.				4 60		

## PROVISIONS

Dry Salted Meats—						
Long clear bacon	12	10½	11			
Smoked meats—						
Breakfast bacon	15		14			
Rolls	12		11½		11	12
Medium Hams	14	12½	13		14	15</

**LOOK** 5-inch HIGH-PRESSURE GASOLINE MANTLES,

manufactured under the supervision of men who have had years of experience. In quality and price we defy competition. Our highest-grade 5-inch High-pressure Gasoline Mantle, 35c. each, \$4.00 per doz. The people's favorite, our "Gloria" Triple-weave Mantle, 25c. each, \$2.50 per doz. Our popular United Single-weave Mantle, 15c. each, \$1.50 per doz. Phone us and we will send our agent.

The United Incandescent Light Co., 7 Yonge St. Arcade, TORONTO. Phone 969.

**PERTH ROLLER MILLS**

PERTH, ONT

Write us for prices of the best grades of Flour, Bran, Shorts, etc. Mixed cars a specialty.

JOHN HAGGART, Proprietor. GEO. B. JONES, Manager.

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

**Thanksgiving**

will be brighter this week in many a happy home because they use

**"Superior" Gluten Flour**

in sacks or cases containing thirty-six (three doz.) 2 1/4-lb. packages.

The latest breakfast food isn't out yet, but we are expecting to tell you about it also—next week.

**NORTH WESTERN CEREAL CO.,**

E. A. SHOEBOTHAM, CANADIAN AGENT, St. James' Park, LONDON, Canada.

On Monday, Dec. 23, we expect to have the pleasure in paying out \$500 (five hundred dollars) in gold to the most successful sellers of

**Social Teas, Social Coffees, Social Cocoas and Social Baking Powders.**

Are you in it? If not, enter now and encourage us to start two more competitions in the year 1902. This will make \$1,000.00 in gold for 1901. You might as well have \$2,000.00 in 1902. It remains with the trade whether this be continued or not

**LUMSDEN BROS., - Toronto and Hamilton.**

We may also give away \$100.00 (one hundred dollars) in gold to the grocer who sells the most of Jersey Cream Yeast Cakes at the end of every three months in 1902. This will be deducted from our advertising account, and will be in the interest of the grocers outside of cities, as city grocers have the best chance in Social Goods. Get your trade started now.

Table with multiple columns for Montreal, Toronto, St. John, Halifax and rows for COFFEE, NUTS, SODA, SPICES, PETROLEUM, and WOODENWARE.

**GOULD BROS. MODEL GROCERY.**

**G**OULD BROS., of Uxbridge, have recently completed the remodelling of their store. One of the local newspapers, in referring to the fact, says:

"If there is one thing a man or woman is particularly scrupulous about it is the groceries they buy—what they have to eat. We have all heard about the proverbial 'peck of dirt' which everyone is supposed to eat, but none of us would care to do so if we knew we were doing it, and there is no need for any person in this neighborhood to do so, with the 'Model' grocery right to hand.

"When Messrs. Gould Bros. commenced a remodelling of their store a couple of months ago, not one of their many customers ever expected that the improvements would extend so far or be so complete. To-day they may walk into a store where cleanliness, convenience and comfort are combined for the benefit of both buyer and seller. Light? Plenty of it. The old-fashioned windows have been cut away, and a fine plate-glass front now gives plenty of daylight. At night, the splendid arrangement of electric lights makes everything as bright as day. The electrical fixtures are particularly fine, being of solid brass. The metal ceiling is

a pretty pattern in stone grey, while the wainscottings, shelvings, bins, drawers, showcases, counters, etc., are of solid ash, hand polished. The roll-bottom, dust-proof tip bins are the first of the kind ever used in Uxbridge and guarantee to the customers who use rice, tapioca, sugar, fruits, meal and other breakfast foods a cleanly article.

"The whole store, in fact, presents such a wholesome appearance that one feels upon looking around that it would be a pleasure to know that your groceries were purchased here. From the handsome windows in the front to the storeroom in the rear, where the bulk flour, etc., is kept, everything is complete. On the right, as you enter, will be found the canned goods, pickles, spices, and such like. The spice drawers are arranged in perfect order and labelled, each drawer containing whole and ground spice. Then, in order, comes the tasteful arrangement of confectionery; then the firm's famous blends of Indian and Ceylon teas in their black-Japanned air-tight tins. The coffees are right next the teas, and a large new coffee mill, with a capacity of two pounds per minute, has been put in. To go from end to end and tell you all about the good things would be impossible—you must go and see for yourself. At intervals, in the long range of shelving, are air-tight cupboards, surmounted by framed mirrors. At the rear of the store

and to the left are two large refrigerators—one for butter, the other for smoked meats. Passing the refrigerators, you enter the office, where the firm's genial bookkeeper, Mr. C. A. Conway, is found behind a pile of ledgers, day books, journals, etc., for here, besides the store business, is handled the extensive milling business of the Messrs. Gould Bros. Behind Mr. Conway sits the managing member of the firm, Mr. H. J. Gould. The office is complete with every up-to-date fixture, including a typewriter and copying press. Mr. Chas. Gould, the other member of the firm, does the grain buying and attends to the outside business.

"The name of Gould has long been a leader in the business circles of Uxbridge and to-day, in Messrs. Gould Bros., the town has two progressive merchants, two keen business men and two good citizens. The present remodelling of their store is only one example of the fact that whatever they do they do well. And any readers who have seen the store will bear us out in our statement that it is a model grocery. In conclusion, we might add that the work of remodelling and decorating was done by Uxbridge mechanics, the woodwork and finishing inside being done by Messrs. Small & McArthur, of The Piano and Organ Company; the painting is the handiwork of T. Tunstill, and the metallic ceiling was put on by T. McGrattan & Company."

**A LITTLE ADVERTISEMENT ....**

Sometimes does as good work as a larger one. We can give you any size you want in this paper, from 1 inch to a full page. Prices gladly submitted.

The MacLean Publishing Co., Limited; Montreal and Toronto

**TO LIVE GROCERS ONLY**

We are putting up and are having a **LARGE SALE** on our famous . . . . .

**"VICTORIA CROSS" CEYLON TEA**



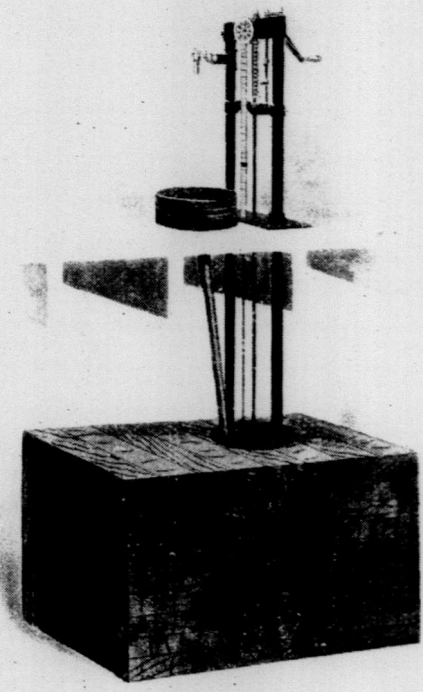
BLACK and MIXED.

Every package guaranteed finest grade grown. 25 40-50 cents per lb., in Handsome-Lead Packages.

Write us for Samples and Prices.

**J. F. SMYTH & CO.**  
Tea Packers. WINDSOR, ONT.

**Winter is Coming**



**AND YOU MAY REASONABLY EXPECT YOUR OIL TRADE TO LARGELY INCREASE.**

Are you tired of going down cellar for your oil and toiling up stairs with heavy unwieldy cans and jugs? If you have been doing this don't you think it about time to give your back a rest, and stay where you can see that the "light-fingered" customer does not get away with goods valued at many times the profit on the oil sale? You can do this if you like by installing in your store a

**BASEMENT OUTFIT BOWSER OIL TANKS**

Are equipped with Full Brass Cone Valves, Dial Discharge Registers, and Anti-Drip Nozzles, and Measure Accurate, Gallons, Half-Gallons and Quarts at a Stroke. Fifty Different Styles.

CATALOGUE FREE UPON REQUEST.  
**S. F. BOWSER & CO.,**  
65 Front St. East, TORONTO.  
Factory, FORT WAYNE, Ind.

**BOWSER**  
Basement Self-Measuring Oil Outfit  
As shown above.

## THE PROVISION TRADE.

The Markets—The World's Stock of Lard—Miscellaneous Notes.

### THE WORLD'S STOCK OF LARD.

CABLE advices to The N. K. Fairbank Co., Chicago, give the following estimates of the stocks of lard held in Europe and afloat on December 1, to which is added estimates of former years, and stocks in cities named:

	1901. Dec. 1.	1901. Nov. 1.	1900. Dec. 1.	1899. Dec. 1.	1898. Dec. 1.	1897. Dec. 1.
Liverpool and Manchester .....	3,500	8,000	6,000	37,000	42,000	53,000
Other British ports .....	5,000	5,000	6,000	7,000	10,000	12,000
Hamburg .....	3,000	12,000	3,500	4,000	16,000	16,000
Bremen .....	1,000	1,500	1,000	3,000	5,000	3,000
Berlin .....	500	2,000	2,500	5,000	2,000	3,000
Baltic ports .....	6,000	8,500	5,000	6,000	6,000	5,000
Amsterdam Rotterdam Mannheim	1,000	1,000	500	1,500	3,000	1,000
Antwerp .....	1,000	4,000	1,500	4,000	7,000	22,000
French ports .....	3,000	3,000	4,000	4,500	7,000	7,500
Italian and Spanish ports.....	1,000	1,000	1,000	1,000	1,000	1,000
Total in Europe .....	25,000	46,000	31,000	73,000	99,000	123,500
Afloat for Europe .....	57,000	45,000	60,000	60,000	96,000	55,000
Total in Europe and afloat .....	82,000	91,000	91,000	133,000	195,000	178,500
Chicago prime steam.....	21,438	26,193	17,092	90,268	55,172	153,323
Chicago other kinds .....	4,981	5,091	6,173	11,261	8,034	7,675
East St. Louis .....	310	1,027	568	7,500	4,000	380
Kansas City.....	13,445	4,705	3,406	2,958	3,185	3,307
Omaha .....	3,911	1,968	2,960	3,433	3,505	2,130
New York .....	5,551	3,345	7,240	12,616	12,530	12,075
Milwaukee .....	1,564	1,023	1,566	3,588	757	1,192
Cedar Rapids .....	2,644	1,098	1,790	444	1,134	905
South St. Joseph.....	3,450	1,986	1,859	1,109	1,193	no record
Total tierces.....	139,294	137,436	133,754	266,279	284,510	359,487

### OTTAWA PRODUCE COMPANY.

A large number of shareholders from both town and country attended the second annual meeting of the Ottawa Produce Co. held in the company's building on Nicholas street, Ottawa, where the reports were presented and the following board of directors elected: President, William Meldrum, Montreal; vice-president, E. W. Clark, Ottawa; secretary-treasurer, F. O'Reilly, Ottawa; directors, Dr. A. T. Shillington, B. Slattery, O. Leclair, E. Kidd, M.P.P., North Gower; Ald. R. Hastey, T. Burgess, Carleton Place, and John Bingham.

President William Meldrum, in his address, stated his satisfaction with the egg business this year and recommended the farmers to breed a hen that would lay a large brown egg, as that was the kind of egg wanted on the British market. He was also satisfied with the exports of Canadian butter, and looked forward to increased shipments of cheese after this year.

### THE PROVISION MARKETS. TORONTO.

During the past week, Western hogs have been arriving in limited quantities and are 35c. higher. The price for them now is \$7.75 per 100 lb. This advance is partly

on account of the great demand from the packing-houses, which have commenced to do their season's business, as is also the rise in dressed hogs on the local market, the latter now selling at \$8 to \$8.25 per 100 lb., which is 50c. more than was paid last week. The venison season is over. In

beef, front quarters are 50c. lower, and veal is worth 1 to 1½c. per lb. less. There is no other change in prices. We quote as follows: Beef carcasses, \$5.50 to \$6.50 per 100 lb.; hind quarters, \$6 to \$7 per 100 lb.; front quarters, \$4.50 to \$5 per 100 lb. Veal, 6 to 7½c. per lb.; lambs are unchanged at 5 to 5½c. Live hogs: Selects, \$6, and lights \$5.75 per 100 lb.; choice export cattle bring \$4.75 to \$5 per 100 lb.; lights sell at \$4 to \$4.50.

Dealers are doing a good business in cured meats just now, and the prices have a tendency to advance, on account of the high prices of Western and local-dressed hogs, but as yet no change has occurred. Dealers in provisions and the packing-houses are busy cutting pork for curing, but are hampered on account of the limited supply. We quote as follows: Long clear bacon, 11c.; smoked breakfast bacon, 14 to 15c.; rolls, 11½c.; medium hams, 13½c.; large hams, 12½ to 13c.; shoulder hams, 11c., and backs, 13½ to 14c.; Canadian heavy mess pork, \$19.50; short cut, \$20 to \$21; lard, in tierces, 10¾c. per lb., tubs, 11c., and pails, 11¼c.

### MONTREAL.

The hog product market has shown more

strength this week on account of an advance in the price of hogs. The cheap grades of Chicago pork are somewhat higher in price, but the better qualities are unobtainable at the moment. The chief difficulty in all lines is to secure the requisite supplies. We now quote: Heavy Canadian short cut mess pork, \$22.00; Chicago clear pork, \$23.25 for heavy and \$22.75 for medium; selected heavy short cut mess pork, boneless, \$22.00 to \$22.50; hams, 12 to 13c.; bacon, 15c.; lard, pure Canadian, \$2.25 per pail; refined lard compound (Fairbank's), \$2.00 for 1 to 24 pails; \$1.98 for 25 to 49 pails; \$1.97 for 50 pails and over; Snow White and Globe compound, \$1.72½ per pail; Cottolene, 11½c. for 20 lb. pails, and 10¾c. for 60 lb. tubs, for Quebec and Ontario.

### ST. JOHN, N. B.

Pork is higher and very firm. There is some improvement. Beef shows little change. With cold weather fresh beef is more largely used. For some few seasons it has largely taken the place of pickled beef for the woods. Lard is unchanged from the easier prices of last week.

### PROVISION NOTES.

Darling & Payne, butchers, Treherne, Man., have dissolved.

The assets of H. Reid, butcher, Winnipeg, have been sold by bailiff.

Schonland & Barr, sausage makers, Montreal, have commenced business.

The assets of Aquilla Landry, butcher, Montreal, were to be sold on December 3.

L. Morrow & Co., meats, etc., Port Essington, B.C., have dissolved partnership.

Established 1873.

Pork Packers, Commission Merchants,  
Buyers and Exporters of

Eggs, Butter,  
Cheese, Poultry.

D. GUNN, BROTHERS & CO.

76-78-80 Front St. E. - TORONTO.

## CONSIGNMENTS

of EGGS, BUTTER, CHEESE, etc.,  
will receive our careful attention.

Write us when you have Eggs and  
Butter to offer. Cases supplied.

The J. A. McLean Produce Co., Limited,  
77 Colborne St., TORONTO.



The demand for

**REGISTERED**  
*Bow Park*  
**BRAND**  
**HAMS**

is growing every day, and we think it will pay you to handle them.

Your customers will enjoy them and you will be pleased to sell them, as they are the best in any line of goods.

**The Brantford Packing Co.**  
LIMITED  
**BRANTFORD, ONT.**

**REGISTERED**  
*Bow Park*  
**BRANDS**


# White Onions

IN BOTTLES AND KEGS

Are quick sellers. Have you tried them?

At all wholesalers, or write direct.

**Shuttleworth & Harris,**  
**BRANTFORD, CAN.**



There are  
no finer  
**HAMS**  
made than the  
**"STAR" Brand**  
Put up by  
**F. W. FEARMAN CO.,**  
Limited  
**Hamilton, Canada.**

# FRESH PORK SAUSAGE

We make a superior article in this line.

Will satisfy your customers and increase your sales.

Try a Sample Basket.

Expressed to all points.

**The Park, Blackwell Co.,**  
LIMITED.

**PORK PACKERS AND EXPORTERS,**

**TORONTO, CANADA.**

Liverpool Agents:

Messrs. Miller Bros.  
16 Tooley St.

London Agents:

Messrs. W. P. Sinclair & Co.  
12 North John St.

**COLD-STORAGE PROPOSALS.**

**T**HE Medicine Hat News is leading in an agitation for such measures as will improve the condition of the ranching industry in the Territories. The ranchers are shut out of the Chicago market, while the embargo on Canadian cattle in Britain prevents the sale of store cattle at advantageous prices. The result is that buyers during the past season have been offering unsatisfactory prices for the best cattle of the herds, and have practically refused to buy beef cattle weighing less than 1,200 lb. Every herd must have a proportion of more or less inferior stock, and the absence of a market for it is a serious loss. The opening of the British market to Canadian store cattle or the admission of our cattle to the American market would prove a remedy. So far as the British market is concerned, we have proved beyond a doubt that there is no pleuro pneumonia in Canada, and have also given a preference to British goods in our markets. This is all we can do in the direction of securing the removal of the embargo. We have also made all the overtures that can possibly be of use toward securing access to the American market on reasonable terms.

The proposal of The News that a cold-storage system be perfected for the shipment of dressed beef from the ranges to the British market is within our own jurisdiction, and does not depend on the uncertain compliance of other Governments. Such a service would provide a continuous market for stock now virtually unsalable, and would at the same time improve the price of choice export cattle. The News gives parallel market quotations, showing that when export steers sold at  $3\frac{1}{4}$  and  $3\frac{1}{2}$  c. per lb., and butchers' cattle from \$2.35 to \$2.75 per cwt., in Winnipeg, the poorer grade was selling in Chicago at \$5.10 and \$5.15 per cwt. There is no reasonable justification for such a wide difference in the price of export cattle, as both must reach the British market in free competition. The difference must be due to the charges of transportation companies and the profits of shippers. In the present state of the transportation problem it is as difficult for the Canadian rancher to get his cattle out of Canada as to get them into foreign markets. If the perfection of a cold-storage system will effect relief, the ranching interests have a reasonable claim for consideration.—Globe.

By some means or other John Dennis, of the firm of Dennis & Tom, proprietors of the flour and electric light mill at Auburn, Ont., came in contact with a dynamo. He was instantly killed. His remains were interred at his home at Norwood, Ont.

**Every Grocer**

who desires to have the finest goods for his customers, will see that he is never without a full stock of:

**COWAN'S**Hygienic and Perfection **Cocoa.**Queen's Dessert, Royal Navy and Perfection **Chocolate.****Cake Icings**—Chocolate, Pink, Lemon Color and White.**Chocolate Cream Bars, Chocolate Ginger, Chocolate Wafers, etc.****ALL ABSOLUTELY PURE GOODS.****THE COWAN CO., Limited, - TORONTO.****IRISH PROCESS  
CANADIAN BACON**

"There is nothing too good for the Irish" has heretofore literally applied to the product of their packing houses, but with the firm conviction that what is good enough for the Irish is not too good for Canadians, we have succeeded in producing a line of

**Hams and Bacon Unexcelled in the World.**

The fine flavor is preserved, and the nutritive qualities enhanced.

Do you handle it? If not, write

**The Farmers' Co-Operative Packing Co.**  
of BRANTFORD, Limited.

**The Purity**

of the Vinegar used  
has made a world's  
standard of

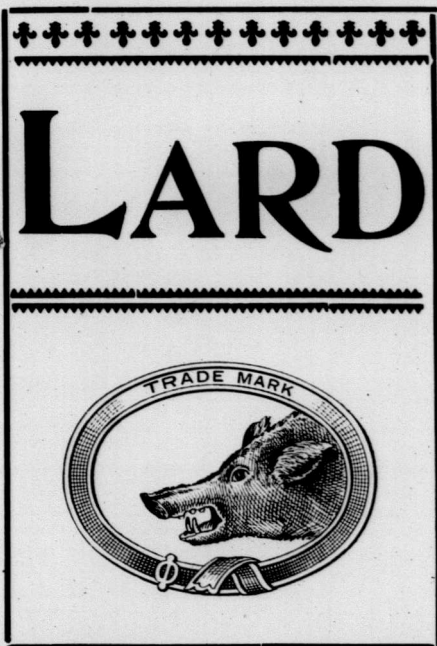
**Rowat's Pickles.**

SELLING AGENTS IN CANADA:

Snowdon & Paterson,  
449 St. Paul St., Montreal.

F. H. Tippet & Co.,  
10 Water St., St. John, N.B.

C. E. Jarvis,  
Holland Block, Vancouver, B.C.



Because a merchant has been selling one thing for a long time is no reason that he should not get out of the rut. There are illicit distillers in Tennessee who think that the Government is wrong and they are right simply because their fathers and grandfathers made "Moonshine" whiskey for a long time before them. The fact that you have been doing something for a long time does not make it right. If you follow that principle you would want your goods delivered in an ox-cart and would be satisfied with a tallow-dip candle. Get in line. Because you have never sold **FAIRBANK'S BOAR'S HEAD** brand of **REFINED LARD COMPOUND** does not argue that it will not give your trade better satisfaction than any other lard. About 2c. per lb. less at present than hog lard.

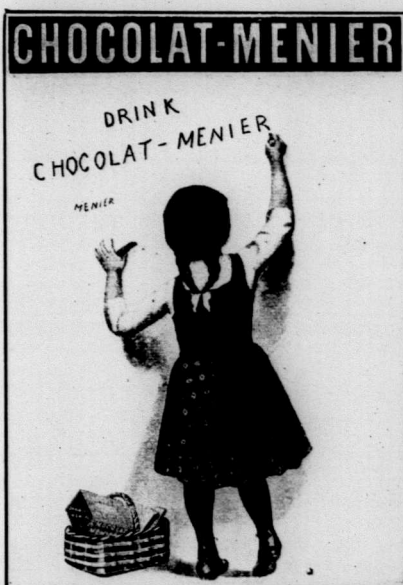
Tierces	-	400 lbs.	Pails, tin	-	10 lbs.
Boxes	-	50 lbs.	" "	-	5 lbs.
Pails, wood	-	20 lbs.	" "	-	3 lbs.
" tin	-	20 lbs.			

Orders can be filled by any of the leading jobbers in Canada or direct.

# THE N. K. FAIRBANK COMPANY

Wellington and Ann Sts., MONTREAL, QUE.

Annual Sales  
Exceed  
33,000,000 lbs.



Grand Prix  
Highest Award,  
Paris 1900.

The extraordinary success of **CHOCOLAT-MENIER** all over the world, is rivaled by "**MENIER'S BREAKFAST COCOA.**" This Cocoa is absolutely pure. Sold this year for the first time in Canada and the United States, its sale is already enormous.

Ask your wholesaler for it. If he will not supply you, write to **HERDT & CO., 180 St. James Street, Montreal, Canada.**

**A GOOD MARGIN OF PROFIT FOR THE RETAILERS.**

## HOW TO GET AND KEEP A POSITION.

James J. Hill in Success.

It is one thing to get a position; it is another thing to keep it. Getting a position requires tact, forcefulness, and perspicuity; keeping a position is an art. Getting position is accomplished by a large number of men and women, but the number of those who can keep positions is but a small percentage of the whole.

When one starts forth to look for a position, he must possess the qualities of cleanliness, clearness and perspicuity. One reason for this is that so much depends upon the first impression. Lax methods, unkempt hair, soiled fingers, a necktie awry, and confused speech, are some of the faults that destroy the chances of an applicant. When a man who is conducting a successful business advertises for a janitor or a private secretary, he goes to his office and finds several dozen applicants awaiting him. He hears them, one by one, and notices that this young man has failed to polish his shoes, that that young woman talks with a discordant slang, that so-and-so is carrying the end of a cigarette in his yellow, nicotined fingers, or that Miss This-and-That is over-adorned with cheap jewellery. He finds that one young man is utterly incapable of expressing himself clearly, and that another has a newspaper with the chart of the horse races sticking from his pocket. Each applicant is denied a chance because his outward appearance arouses suspicion; and the merchant, sick, disheartened and disgusted with humanity, goes home, or to his club, to forget his unpleasant half-day. These statements may seem exaggerated, but they are the plain, unvarnished experiences that business men encounter every day. Frequently employers are obliged to engage slovenly, untidy men and women whom they dislike, because the advances of their business demand more workers and the right kind is not to be had; but you may be assured that when business slackens, such employes are the first to go.

### SPEAK PLAINLY

In all matters it is best to speak plainly. Clear, concise, transparent expressions are the ones that carry the most weight. Speech is a wonderful indicator of character. The art of speaking plainly and clearly is as necessary a part of one's education as are the rudiments of arithmetic, and, if I were a school-teacher, I should institute regular lessons in conversation and expression. A man who can talk without making his listener wonder if he were reared in the domain of incomprehensibility is the man who will have the first chance. An employer wants a man who can explain himself, and whose conversation shows that its fountain is a clear, clean mind. We like a touch of vigor in one's speech, but we loathe a hint of egotism or a molecule of self-praise. We like a man who can say, "I will try," with the firm conviction that he will try, but we dislike the man who says, "Why, that's easy!" and

arrives at a conclusion of his worth before he knows what he is going to do.

The steady-growing business concerns, the great mercantile houses and the commercial consolidations of the United States have discovered that the men who will conduct the affairs of the future are the men who have been trained for that purpose. The man who will have worked his way from the lowest rung will be the man who will ultimately determine the destiny of the business concern. Our vast business enterprises are becoming larger every year. No man can be trusted with the management of one who does not know every fractional part of the working of that concern with which he is connected, and who has not been a part of that working. Hence the importance of giving work to men and women who will keep the best interests of their employers at heart, and blend them with their own.

### BE NATURAL.

If you seek employment as an stenographer, let your appearance tell that you are a stenographer; if you seek employment as a coal heaver, let your appearance show that you are a coal heaver. I do not mean that the stenographer shall be gay with cheap jewellery or redolent with the lingo of the typewriter, nor do I mean that the coal heaver shall be black, grimy and unwashed. But I do mean that you must aim straight at your point; that you must show, first of all, by clear expression, by ready answers, by a polite, gentle, yet vigorous manner, that you are ready to fill the place to the best of your ability. Our country is full of old men who are still looking for positions, because they have failed to master this important factor of application. Be positive that you can do the work that you seek. Never take a place simply to have something to do, for you will only waste your time, and, in a few years, you will be forced out of your position on the charge of incompetency. Be sure that you are willing to do what your employer wants you to do. When you approach a business man to apply for a position, do so in a manner that will make a pleasant impression on him; and, whether you apply for a position as an office boy or cashier, let him know that you are going to work for his interests. Show him clean hands and clear eyes, and that you are ambitious and can prove your character. Do not make promises which you know you may not be able to carry out. Argue the point of salary as little as possible, unless you are asked to accept a starvation figure, and I do not believe that the American lives who does not consider the laborer worthy of his hire. Be firm in your convictions. Never whine or complain. Never tell why you did not succeed in your last place, unless your new employer demands such an explanation; then make it, briefly, and tell the truth. Above all things else, show that you want to take an interest in your employer's business, and that you are a clear-headed, clean-minded, careful, observing person, with excellent habits and a determination that is not bounded by a desire to do nothing more

## APPLES POULTRY POTATOES

and all other produce bought and sold on commission.  
References: THE CANADIAN BANK OF COMMERCE, Market Branch.

**McBRIDE & STRONACH,**  
23 Church St., TORONTO.

## BASKETS

We make them in all shapes and sizes. We have

**Grain and Root Baskets,  
Satchel Lunch Baskets  
Clothes Baskets,  
Butcher Baskets,**

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE . . .

**Oakville Basket Co.**  
Oakville, Ont.

**ROSS'**

THIS FIGURE ON EVERY PACKAGE

High Grade

**TEA**

There is no question about Ceylon Teas being the **BEST**, but grocers should be careful not to sell teas marked Ceylon and adulterated with inferior teas.

**ROSS' HIGH-GRADE** is, without exception, the only pure Ceylon tea on the Canadian market. For your own edification inquire into this.

**THE ROSS TEA CO., - - TORONTO.**

# CEYLON AND INDIA TEA

## BLACK

The merit of the **Black Teas** has established them high in popular estimation. They are drunk wherever the English language is spoken. They follow the flag and drive out less meritorious growths.

## OR

But some consumers are wedded to light drawing kinds, with pale liquor and without the full body and richness of the black kinds.

## GREEN

The **Green Teas** of Ceylon and India are made expressly for this trade. In Make, Quality and Price they challenge comparison with other growths.

They are grown, prepared and packed with the same skill by the British Planters who have revolutionized the black tea trade.

They have caught on in Canada and are no longer in the experimental stage. Try them.

than a day's work simply because you are obliged to work. It is needless for me to waste space in telling how to apply for a position; I take it for granted that all know the importance of neat, correctly-spelled, grammatical letters.

#### WORK WITH ENERGY.

Having secured your position, how shall you keep it? First, and always, by being absolutely honest, for honor and character are man's greatest promoters. They stimulate energy and promote confidence. Who can deny the great power of energy and confidence? After an employer finds out he has an energetic clerk, in whom he can place absolute confidence, that clerk's future is a very promising one.

Go to work with slow, steady, determined effort. Do not grab your pen or shovel as if you knew just what you are expected to do without explanation. Do not give your employer the impression that he has secured a man who is using his brains simply to figure out how far his weekly wage will go—if it will pay only the rent and buy the food, or if it will go so far as to permit of two theatre tickets and a new collar for the dog. Perhaps you think your employer cannot detect such thoughts. He is, perhaps, a keen man, has probably employed scores before you, and has had much practice in reading the expressions of men.

When luncheon or closing time is approaching, do not begin to prepare for leaving 20 minutes beforehand. I know a young man who stopped work regularly at 11.40 a.m. and 5.10 p.m., in order to have plenty of time to "wash up," arrange his cuffs and tie, and brush his hair, so that he could leave promptly at 12 o'clock, for luncheon, and 5.30 p.m., when the store closed. It was some years ago. That man is still looking for a "good job." He has had more than a dozen. He knew how to get them, but he never acquired the art of keeping them. Do not be afraid of trying to do more than is expected of you. This has been the cause of many a man's failure. The bookkeeper who gives up a theatre party or an evening social, in order to try and complete a balance sheet, does not escape his employer's notice. He has shown willingness and has shown the "boss" good evidence that he regards his interest before his own pleasure. You may make mistakes; but, if you do, say so, and make your amends by trying to correct them. Never lie about a mistake, for such a course adds cowardice to an already unpleasant condition.

#### KEEP YOUR TEMPER.

Determined effort, with an inclination to learn and improve—to master the details of the work you are assigned to do—will greatly modify the hard, unpleasant tasks that fall to one's lot in every position.

Always remember that next to honor, the quality that counts the most is personality. While many will tell you that personality is a gift just as surely as is the art of composing music, let me assure you that nothing else can be acquired as easily as personality, if one has the mind and inclination to acquire it. A bad temper, a sour disposition—becoming cross and petulant when denied your way, speaking with sharpness when a kind word can just as easily be uttered, and letting anger have its sway—are faults that may be overcome if one earnestly and persistently tries to do so. They

hinder the acquirement of a desirable personality, and so lessen one's advancement, and, more than all besides, they shorten life. Personality is nothing if it is not the companion of politeness. No man wants to keep a person in his employ who is not polite. Never let a harsh or impolite personality be the weak link in the chain of your qualities. If it is, you can rest assured that it is the easiest link to strengthen. I do not mean to infer that one should be maudlin and putty-like in order to produce personality, or that he should assume politeness. Such a condition or attempt never exalts a man; it simply makes him appear false in the eyes of his employer. Nature made all of us to act naturally. A bad temper can be expurgated the same as any other vice. Don't confound anger and firmness. We admire a man who can assert his rights and stand by them, and we more than respect a man who can say "No," with vigor and purpose, when "No," should be said; but we rightly despise a person who scolds and vociferates.

You can hold your position if you fit yourself to its mould so as to fill every crevice. Be like a cake. At first it is a soft, spongy dough, and is poured into a mould which it but half fills. As it bakes, it rises, and crowds every dent in the mould. Not contented, it bulges over the top; it makes a cake larger than the mould will hold. So, young man and young woman, be larger than your mould. After you have filled every crease and crevice of your position to advantage, work out at the top. It is the largest cake that brings the most money.

#### ALWAYS KEEP YOUR PROMISES.

Your employer will never ask you to do more than is possible. Remember that an unfulfilled promise is as bad as a downright untruth. Live within your means. Never let a month pass that you do not put something in the bank. Dress neatly and plainly, for an employer marks a man as a fool who apparels himself with extravagance and glaring colors. Never try to win the favor of your employer by slandering your fellow workers. Slander always sticks. Show kindness to

your fellow employes, but do not let it be forced kindness, for that deserves no thanks. Resolve slowly, and act quickly. Remember, it is better to be alone than in bad company; that you cannot give your employer full value, if you try to work after a night of dissipation; that silence, like cleanliness, is akin to godliness, and that a clear conscience gives sound sleep and good digestion, and clothes one in an impregnable coat of mail.

Last, but not least, remember that out of business hours your home deserves most of your attention. The employer feels an immediate confidence in a man or woman whose home is free from extravagance, enmity, contempt, wrath, strife, envy, and opposition. Keep happiness in your home, and you will create strength and efficiency for your work.

#### THE WOOL MARKET IS WEAK.

The wool situation is causing anxiety among holders of last season's clip in this country. There is no improvement in the market, nor are there any inquiries for its export, and there seem to be no prospects for any in the near future. What increases the alarm is that in Great Britain the prices for the coarser grades are at present very weak. The latest advices from there state that Lincoln hogs, a wool a little coarser than Ontario long staple, is selling at a price equivalent to 11½c. laid down here. And in the United States, which country affords a market for almost the whole of our Canadian wool exports, the price of this article is only 25c. per lb. for grades similar to ours. As there is a duty of 12½c. imposed by the United States Government on wool, all the Dominion wool dealers can realize is 11½ or 12c. per lb., which is 3c. lower than they received last year. It was only three or four years ago when 20c. was received for wool here.

**POPULARITY**

is the proof of merit, and no brand has ever achieved popularity so quickly as

**"BOBS"**

**CHEWING TOBACCO**

In 5 and 10c. Plugs.

**BOBS costs you only 36 cents, and pays a good profit.**

Made by

**BOBS is well advertised.**

**BOBS is selling well in almost every store from the Atlantic to the Pacific.**

**THE EMPIRE TOBACCO CO.,**

**BOBS is A BIG PLUG FOR LITTLE MONEY**

**MONTREAL, QUE.**

LIMITED

**Mediterranean Fruits**  
**Granulated and Raw Sugars**  
**Molasses and Syrups, Glucose, Etc.**

**Excelstor Macaroni**  
**White Castile Soap**

**C. A. CHOUILLOU & CIE.**

14 Place Royale  
 (Customs House Sq.)

**MONTREAL.**

**Wrapping Papers for Christmas Parcelling.**

Parcels multiply at the Christmas season. Use good quality of paper and lessen the trouble of quick parcelling. Use our papers—brown or manillas—that are always full weight and count 480 sheets to the ream always.

- Our waterproof wrapping
- papers are fine for larger parcels
- in the wet and snowy weather.

**CANADA PAPER CO., Limited**  
**TORONTO and MONTREAL**



**CLOTHES PINS...**

Selected and full count, in packages of 4 doz.—6 doz.—12 each to a case.

This makes a very attractive shelf display line. Also in cases of 5 gross, large and small sizes. Ask for quotations.

**BOECKH BROS. & COMPANY,**  
**TORONTO.**

Manufactured by  
**WM. CANE & SONS MFG. CO.,**  
 Limited,  
**NEWMARKET.**

**Hugh Walker & Son,** Wholesale Fruit Importers, **Guelph, Ont.**

- DIRECT IMPORTERS OF -

**Fancy and Domestic Fruits.**

OUR SPECIALTIES

**Fancy Oranges, Lemons, Malaga Grapes, Cape Cod Cranberries.**

Special Attention to Mail and Telephone Orders.

**GRIMBLE'S** English Malt  
 Six GOLD Medals **VINEGAR**

**GRIMBLE & CO., Limited, London, N.W., Eng.**



Capstan Brand

**BAKING POWDER**

¼-lb., ½-lb., 1-lb., 1-oz., 5-lb. sizes.

No purer line of Baking Powder on the market. Quality guaranteed. Write us for prices.

**The Capstan Mfg. Co., - Toronto.**



**THE MOUTH WATERS**

when reading our cook book, but to taste bun and pastry made with

**Dwight's Cow Brand Soda**

—that's the test!

Ask your customers about it.

**JOHN DWIGHT & CO., TORONTO**



**LICORICE..**

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan Wafers, 2 ½ lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

**YOUNG & SMYLIE**

Established 1845.

**BROOKLYN, N.Y.**



# Curious!! Why?

It certainly is curious that your customers should be willing to buy an unknown brand of Mustard, when at practically the same price they can buy

## KEEN'S

KEEN'S MUSTARD in the dining-room, brings out the flavor of the meat.

KEEN'S MUSTARD in the sick room, brings healing and comfort to the afflicted.

PEOPLE WHO WANT THE BEST  
CANNOT AFFORD TO USE ANYTHING BUT THE BEST.

### Current Market Quotations for Proprietary Articles

December 5, 1901.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news, whether manufacturers request it or not.

#### BAKING POWDER.

Cook's Friend—		Per doz.
Size 1, in 2 and 4 doz. boxes.....		2 40
" 10, in 4 doz. boxes.....		2 10
" 2 in 6 .....		80
" 12, in 6 .....		70
" 3, in 4 .....		45
Pound tins, 3 doz. in case.....		3 00
12 oz. tins, 3 .....		2 40
5 lb. tins, 1/2 .....		14 00
Diamond— W. H. GILLARD & CO.		
1 lb. tins, 2 doz. in case.....		2 00
1/2 lb. tins, 3 .....		1 25
1/4 lb. tins, 4 .....		0 75

#### IMPERIAL BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	10c.	\$0 85
3 "	6-oz.	1 75
2 and 3 doz.	12-oz.	3 40
1 doz.	16-oz.	4 35
1 doz.	2 1/2-lb.	10 40
1/4 and 1 doz.	5-lb.	19 50

#### MAGIC BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	4-oz.	\$0 65
4 "	6-oz.	0 80
4 "	8-oz.	1 00
4 "	12-oz.	1 50
4 "	16-oz.	1 80
1 "	2 1/2-lb.	4 50
1 "	5-lb.	7 75

#### JERSEY CREAM BAKING POWDER.

1/2 size, 5 doz. in case.....	40
1/2 size, 4 doz. in case.....	75
1/4 size, 3 .....	1 25
1 " 2 .....	2 25

#### BLACKING.

#### SHOE POLISH.

HENRI JONAS & Co. Per gross	
Jonas' .....	\$9 00
Froments .....	7 50
Military dressing.....	24 00

#### BLUE.

Keen's Oxford, per lb.....	\$0 17
In 10 box lots or case.....	0 16
Reckitt's Square Blue 12-lb. box.....	0 17
Reckitt's Square Blue, 5 box lots.....	0 16

#### BLACK LEAD.

Reckitt's per box .....	1 15
Box contains either 1 gro., 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro. 4 oz.	

#### OAK BROOMS

BORCKH BROS & COMPANY doz. net	
Bamboo Handles, A, 4 strings.....	4 35
" " B, 4 strings.....	4 10
" " C, 3 strings.....	3 85
" " D, 3 strings.....	3 60
" " E, 3 strings.....	3 35
" " G, 3 strings.....	3 10
" " I, 3 strings.....	2 85

#### BISCUITS.

#### CARR & CO. LIMITED.

Frank Magor & Co., Agents.	
Cafe Noir.....	0 15
Ensign.....	0 12 1/2
Metropolitan mixed.....	0 09
Special price list of Fancy Tins for Xmas trade and other lines on application.	

#### CANNED GOODS.

#### MUSHROOMS.

HENRI JONAS & Co.	
Mushrooms, Rionel.....	\$15 50
" " 1st choice Duthell.....	18 50
" " 1st choice Lenoir.....	19 50
" " extra Lenoir.....	22 00
Per case, 100 tins.	

#### FRENCH PEAS—DELORY'S

HENRI JONAS & Co.	
Moyen's No. 2.....	\$9 00
No. 1.....	10 50
1/2 Fins.....	12 50
Fins.....	14 00
Tres fins.....	15 00
Extra fins.....	16 50
Sur extra fins.....	18 00

#### FRENCH SARDINES.

#### HENRI JONAS & Co.

1/4 Trefayennes.....	\$9 50
1/4 Rolland.....	9 50
1/4 Delory.....	10 50
1/4 Club Alpines.....	12 50

#### CHOCOLATES & COCOAS.

Epps's cocoa, case of 14 lbs., per lb..	0 35
Smaller quantities.....	0 37 1/2

#### CADBURY'S.

Frank Magor & Co., Agents per doz.	
Cocoa essence, 3 oz. packages.....	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40
Rock Chocolate, loose.....	0 40
" " 1-lb. tins.....	0 42
" " Nibs, 11-lb. tins.....	0 35 1/2

#### JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.	
Mott's Broma.....	per lb 0 30
Mott's Prepared Cocoa.....	0 28
Mott's Homeopathic Cocoa (1/4's).....	0 33
Mott's Breakfast Cocoa (in ins).....	0 40
Mott's No. 1 Chocolate.....	0 30
Mott's Breakfast Chocolate.....	0 28
Mott's Caracas Chocolate.....	0 40
Mott's Diamond Chocolate.....	0 38
Mott's French-Can. Chocolate.....	0 18
Mott's Navy or Cooking Chocolate.....	0 58
Mott's Cocoa Nibs.....	0 35
Mott's Cocoa Shells.....	0 05
Vanilla Sticks, per gross.....	0 90
Mott's Confectionery Chocolate.....	0 31
Mott's Sweet Chocolate Liquors.....	0 19

#### Chocolate—FRY'S.

per lb	
Caracocas, 1/4's, 6-lb. boxes.....	0 42
Vanilla, 1/4's.....	0 42
"Gold Medal" Sweet, 1/4's, 6 lb. bxs	0 29
Pure, unsweetened, 1/4's, 6 lb. bxs.	0 42
Fry's "Diamond," 1/4's, 14 lb. bxs.	0 24
Fry's "Monogram," 1/4's 14 lb. bxs	0 24

#### Cocoa—

per doz.	
Concentrated, 1/4's 1 doz. in box..	2 40
" " 1 lb. .....	4 50
" " 1 lb. .....	8 25
Homeopathic, 1/4's 14 lb. boxes.....	
1/2 lb. 12 lb. boxes.....	

#### THE COOWAN CO. LIMITED.

Cocoa—	
Hygienic, 1-lb. tins, per doz.....	\$7 25
" " 1/2-lb. tins .....	3 75
" " 1/4-lb. tins .....	2 25
" " fancy tins .....	0 90
Hygienic, 5-lb. tins, for soda water fountains, restaurants, etc. per lb.....	0 55
Perfection, 1/2-lb. tins, per doz..	3 00
Cocoa Essence, sweet, 1/2-lb. tins, per doz.....	2 25
Chocolate—	per lb.
Queen's Desert, 1/4's and 1/2's.....	\$0 40
" " 6's.....	0 42
Mexican Vanilla, 1/4's and 1/2's.....	0 35
Royal Navy Rock .....	0 30
Diamond .....	0 25
" " 8's.....	0 28

#### WALTER BAKER & CO., LIMITED.

per lb.	
Premium No. 1 chocolate, 12-lb. boxes.....	\$8 38
Vanilla chocolate 6-lb. boxes.....	47
German sweet, 6-lb. boxes.....	27
B'kfast cocoa, 1/2-lb. tins, plain; 6-lb. boxes.....	51
Cracked cocoa, 1/2-lb. pkgs. 12-lb. bxs.	35
Caracas sweet chocolate, 6-lb. boxes	37
Soluble chocolate (hot or cold soda) 1-lb. cans .....	45
Vanilla chocolate wafers, 48 to box, per box .....	1 56

#### CHOCOLATE-MENIER.



Menier 1/2 and 1/4's 36c. per lb.  
Cognac and Peaches 25c. or per case of 108, \$20.  
Menier Breakfast Cocoa 1/4-lb. tins 13c.  
" " 1-lb. " 25c.  
" " 1-lb. " 5c.



"THE EDWARDSBURG BRANDS"

Starch

... and

Syrup

Are well known all over the Dominion as a STANDARD OF QUALITY. ASSORTED STOCKS of all styles of packages now on hand, and PROMPT SHIPMENT guaranteed.

EDWARDSBURG STARCH CO'Y, Limited,  
Established 1858.

164 St. James St.,  
MONTREAL.

Works:  
CARDINAL, ONT.

53 Front St. East  
TORONTO.

DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

**CHEESE.**

Imperial—Large size jars, per doz.	\$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Holder—Large size	18 00
Medium size	15 00
Small size	12 00
Roquefort—Large size, per doz.	2 40
Small size	1 40

**COFFEE.**

JAMES TURNER & CO. per lb.	
Mexico	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

**CLOTHES PINS.**

BROOKH BROS. & CO.	
Clothes Pins (full count), 5 gross in case, per case	0 55
4 doz. packages (12 to a case)	0 70
6 doz. packages (12 to a case)	0 90

**COUPON BOOKS—ALLISON'S.**

For sale in Canada by—The Eby, Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal

\$1, \$2, \$3, \$5, \$10 and \$20 books.

Un- covered and num. Coupons	4c.	4½c.
Leaded. numbered.	3½c.	4c.
	3c.	3½c.

In lots of less than 100 books, 1 kind assorted. 4c.  
100 to 500 books. 3½c.  
500 to 1,000 books. 3c.

**Allison's Coupon Pass Book.**

\$ 1 00 books	3 cents each
2 00 books	3 cents each
3 00 books	3 cents each
5 00 books	4 cents each
10 00 books	5½ cents each
15 00 books	6½ cents each
20 00 books	7½ cents each
25 00 books	8 cents each
50 00 books	12 cents each

**EXTRACTS.**

HENRI JONAS & Co. Per gross.	
8 oz. London Extracts	\$6 00
2 oz. " (no corkscrews)	5 50
2 oz. " "	9 00
2 oz. Spruce essence	6 00
2 oz. " "	9 00
4 oz. Anchorextracts	12 00
1 oz. " "	21 00
1 lb. " "	36 00
1 lb. " "	70 00
1 oz. Flat	9 00
2 oz. Flat, bottle extracts	18 00
2 oz. Square	21 00
4 oz. " (corked)	36 00
8 oz. " "	72 00
Per doz.	
8 oz. " glass stop extracts	3 50
8 oz. " "	7 00
Per doz.	
2½ oz. Round quintessence extracts	2 00
4 oz. Jockey decanters	3 50

**FOOD.**

Per doz.	
Robinson's Patent Barley ½ lb. tins	1 25
" 1 lb. tins	2 25
" Groat, ½ lb. tins	1 25
" 1 lb. tins	2 25

**GILLETT'S POWDERED LYE.**

4 doz. in case	\$3 60
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**JAMS AND JELLIES.**

SOUTHWELL'S GOODS. per doz.	
Frank Magor & Co., Agents.	
Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant	1 85
Other Jams, W. F.	1 55
Red Currant Jelly	1 90
Jams— T. UPTON & CO.	2 75

**LICORICE.**

YOUNG & SMYLLIE'S LIST.	
5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
" Ringed" 5 lb. boxes, per lb.	0 40
" Acme" Pellets, 5 lb. cans, per can	2 00
" Acme" Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 20 5 lb. cans	1 50
" Purity" Licorice 10 sticks	1 45
" " 100 sticks	0 73

**MINCE MEAT.**

Wetthey's Condensed, per gross, net	\$12 00
per case of doz., net	3 00

**MUSTARD.**

COLMAN'S OR KEEN'S	
D. S. F., ¼ lb. tins, per doz.	\$1 40
" ½ lb. tins, " "	2 50
" 1 lb. tins, " "	5 00
Durham, 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
F. D., ¼ lb. tins, per doz.	0 85
½ lb. tins	1 45

**JONAS' FRENCH MUSTARDS**

HENRI JONAS & Co. Per gross	
Pony size	\$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	12 00
Per gross	
Mugs	13 20
Pint jars	18 00
Quart jars	24 00

**MATCHES.**

Eddy's Telegraph, 5-case lots	\$4 00
single cases	4 20
Telephone, 5-case lots	3 00
single cases	4 10
Eagle Parlors, 200s, 5-case lots	1 60
single cases	1 70
" 100s, 5-case lots	1 80
single cases	1 90
Victoria Parlors, 5-case lots	2 90
single cases	3 10

**ORANGE MARMALADE.**

T. UPTON & CO.	
1-lb. glass 2 doz. case, per doz.	\$1 00
7-lb. pails and 5 and 7 lb. tins	0 07

**PICKLES.**

STEPHENS.	
A. P. Tippet & Co., Agents.	
Patent stoppers (pints), per doz.	2 30
Corked (joints), " "	1 90

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

**SODA.—COW BRAND.**



Case of 1 lbs. containing 60 pkgs. per box, \$3.00  
 Case of 1/2 lbs. (containing 120 pkgs) per box, \$3.00  
 Case of lbs. and 1/2 lbs. (containing 30 packages) per box, \$3.00  
 Case of 5c. pkgs (containing 96 pkgs) per box \$3.00.

**EMPIRE BRAND SODA.**  
 Case 120 1/2-lb. pkts. (50 lb.) per case \$3.00.  
 Case 96 1c-oz. pkts. (50 lb.) per case \$3.00

**SOAP**



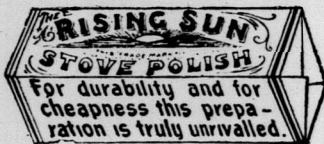
**A. P. TUPPER & CO.,**  
 Maypole Soap, colors per gross, \$10.20, black per gross, \$10.30  
 Mistletoe Soap, per gross \$10.20  
 Oriole Soap, per gross \$10.20

Gloriola Soap, per gross..... 12 00  
 Straw Hat Polish, per gross..... 10 20

**STOVE POLISH.**



No 4—3 dozen in case, per gross... 4 80  
 " 6—3 dozen in case... 8 40



**RISING SUN**  
 For durability and for cheapness this preparation is truly unrivalled.

Per gross  
 Rising Sun 6-oz. cakes, 1/2-gross LAs \$3 50  
 Rising Sun, 3-oz. cakes, gross boxes... 4 50  
 Sun Paste 1 lb. size, 1/4 gross boxes... 10 00  
 Sun Paste, 5c. size, 1/4 gross boxes... 5 01



**STARCH.**

**EDWARDSBURG STARCH CO., LTD.**

**Laundry Starches—**  
 No. 1 White or Blue, 4-lb. cartons per lb. 0 06 1/2  
 No. 1 " 3-lb. " 0 06 1/2  
 Canada Laundry " 0 06 1/2  
 Silver Gloss, 6-lb. draw-lid boxes 0 08  
 Silver Gloss, 6-lb. tin canisters... 0 08  
 Edwards'g Silver Gloss, 1-lb. pkg. 0 08  
 Kegs Silver Gloss, large crystal 0 07  
 Benson's Satin, 1-lb. cartons... 0 08 1/2  
 No. 1 White, bbis. and kegs... 0 05 1/2  
 Benson's Enamel, per box... 3 00

**Culinary Starch—**  
 Benson & Co.'s Prep. Corn... 0 07  
 Canada Pure Corn... 0 05 1/2

**Rice Starch—**  
 Edwardsburg No. 1 White or Blue, 4-lb. lumps... 0 08 1/2

**KINGSFORD'S OSWEGO STARCH**



{ 40-lb. boxes, 1-lb. pkgs. 0 08 1/2  
 SILVER { 6-lb. boxes, sliding cover  
 GLOSS { (12-lb. boxes each crates) 0 08  
 PURE—40-lb. boxes 1-lb. pack... 0 07  
 " 48-lb. " 16 3-lb. boxes 0 07  
 For puddings, custards, etc.

**OSWEGO** { 40-lb. boxes, 1-lb. packages... 0 07 1/2  
**CORN STARCH** }

**ONTARIO** } 38-lb. to 45-lb. boxes, STARCH } 6 bundles... 0 06  
**STARCH IN** } Silver Gloss... 0 07 1/2  
**BARRELS** } Pure... 0 03 1/2

**BEE STARCH.**  
 Cases, 64 pkgs. 48's... \$5.00  
 1/2 Cases, 32 pkgs. 24's... 2.50  
 Packages 10c. each.

**BRANTFORD STARCH WORKS, LIMITED.**

Ontario and Quebec.

**Laundry Starches—**  
 Canada Laundry, boxes of 40 lbs. \$0 05 1/4  
 Acme Gloss Starch—  
 1-lb. cartons, boxes of 40 lbs... 0 05 1/4  
**Finest Quality White Laundry—**  
 3-lb. Canisters, cases of 48 lbs... 0 06 1/4  
 4-lb. " " " " 0 06 1/4  
 Barrels, 175 lbs. " " " " 0 05 1/2  
 Kegs, 100 lbs. " " " " 0 05 1/2

**Lily White Gloss—**  
 1-lb. fancy cartons, cases 30 lbs. 0 08  
 6-lb. toy trunks, 8 in case 0 07  
 6-lb. enameled tin canisters, 8 in case... 0 08  
 Kegs, ex. large crystals, 100 lbs. 0 07

**Brantford Gloss—**  
 1-lb. fancy boxes, cases 36 lbs... 0 08 1/2

**Canadian Electric Starch—**  
 Boxes of 40 fancy pkgs, per case 3 25

**Celluloid Starch—**  
 Boxes of 45 cartons, per case... 3 75

**Culinary Starches—**  
 Challenge Prepared Corn—  
 1-lb. packages, boxes 40 lbs... 0 05 1/2  
 No. 1 Brantford Prepared Corn—  
 1-lb. packages, boxes 40 lbs... 0 07  
 Crystal Maize Corn—  
 1-lb. packages, boxes 40 lbs... 0 07



**TEAS.**

**SALADA CEYLON.**

Wholesale. Retail

Brown Label, 1's... 0 20 0 25  
 " 1/2's... 0 21 0 25  
 Green Label, 1's and 1/2's... 0 22 0 30  
 Blue Label, 1's, 1/2's, 1/4's and 1/8's... 0 30 0 40  
 Red Label, 1's and 1/2's... 0 36 0 50  
 Gold Label 1/4's... 0 44 0 60



**KOLONA**  
 PURE CEYLON TEA  
 BLACK

Qty. on Tea, in 1 and 1/2 lb. lead packages. black or mixed.

Black Label, 1-lb., retail at 25c... 0 19  
 " 1/2-lb. " " " " 0 20  
 Blue Label, retail at 30c... 0 22  
 Green Label " 40c... 0 28  
 Red Label " 50c... 0 35  
 Orange Label, retail at 60c... 0 42  
 Gold Label, " 80c... 0 55

**OBOWN BRAND**

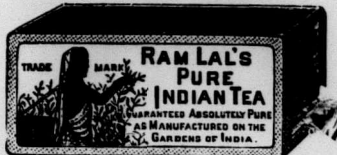
Wholesale Retail

Red Label, 1-lb. and 1/2's... 0 35 0 50  
 Blue Label, 1-lb. and 1/2's... 0 28 0 40  
 Green Label, 1-lb... 0 19 0 25  
 Green Label, 1/2's... 0 20 0 25  
 Japan, 1's... 0 19 0 25

**"SNELLINGS PATENT"**



English Breakfast Hopped Tea, 29c.; retail, 40c.  
 A. Waddell & Co. agents, Toronto. Samples on application.



Cases each 60 1-lb... 0 30  
 " " 60 1/2-lb... 0 35  
 " " 80 1-lb... 0 35  
 " " 120 1/2-lb... 0 36



**LUDELLA CEYLON, 1 AND 1/2'S PKGS.**

Blue Label, '... 0 18 1/2 0 25  
 Blue Label, 1/2's... 0 19 0 25  
 Orange Label, 1's and 1/2's... 0 21 0 30  
 Brown Label, 1's and 1/2's... 0 28 0 40  
 Brown Label, 1/4's... 0 30 0 40  
 Green Label, 1's and 1/2's... 0 35 0 50  
 Red Label, 1/2's... 0 40 0 60

**TOBACCO.**

**THE EMPIRE TOBACCO CO. LIMITED.**

Smoking—Empire, 3/8's, 5's and 10's... 0 39  
 Royal Oak, 2 x 3, Solace, 8's... 0 52  
 Something Good, 7's... 0 45  
 Chewing—Bobs, 5's and 10's... 0 39  
 Currency, 13 3/4oz. bars, spaced 9's... 0 39  
 Currency, 6's and 10's... 0 39  
 Old Fox, Narrow 10's... 0 39  
 Snowshoe, pound bars, spaced 6's... 0 43  
 Pay roll, 6's... 0 44

**WOODENWARE**

**BOCKH BROS. & COMPANY.**

Washboards Leader Globe... 1 40  
 " Improved Globe... 1 50  
 " Standard Globe... 1 70  
 " Solid Back Globe... 1 80  
 " Jubilee (perforated)... 1 85  
 " Crown... 1 25  
 F.o.b. Toronto.

**YEAST.**

Royal yeast, 3 doz. 5c. pkgs. in case... 1 00  
 Jersey cream yeast cake, 3 doz. 5c... 1 00  
 Victoria " " 3 doz. 5c... 1 10  
 " " " 3 doz. 10c... 1 80

**We are always glad**

to receive orders for the insertion of advertisements. But will those who send us "Condensed" or "Want" advertisements please bear in mind that they can only be inserted when cash or stamps accompany the order. The rate is 2c. per word each insertion, numbers and contractions counting as words.

MACLEAN PUB Co., Limited  
 Montreal. Toronto.

**WE STOCK**  
 NO. 197  
**SYRUP PUMP**  
 AND MEASURE.

Highly commended by those who **KNOW.** (Ask for circular).

**WALTER WOODS & CO.**  
 HAMILTON.

**Soap**

**"IMPERIAL" and "SNOW"**

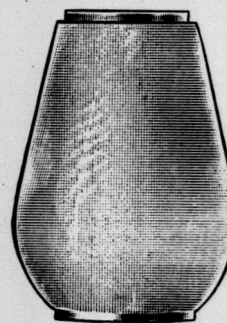
**Twin Cakes. NOW IN STORE.**

Perkins, Ince & Co., - Toronto.



**ASK FOR MOTT'S**

**ARE YOU USING OUR**



**Cold Blast or Jubilee Globes**

**Aetna or Quaker Flint Chimneys?**

Give them a Trial.  
**THE SYDENHAM GLASS CO.,**  
 of WALLACEBURG, Limited

**BRITISH BUSINESS CHANCES.**

Firms desirous of getting into communication with British manufacturers or merc ants, or who wish to buy British goods on the best possible terms, or who are willing to become agents for British manufacturers, are invited to send particulars of their requirements for

**FREE INSERTION**

in "Commercial Intelligence," to the Editor  
**'SELL'S COMMERCIAL INTELLIGENCE,'**  
 168 Fleet Street, London, England.

"Commercial Intelligence" circulates all over the United Kingdom amongst the best firms. Firms communicating should give reference as to bona fides.

N.B.—A free specimen copy will be sent on receipt of a post card.

THE CANADIAN GROCER

# The Auer Gas Lamp

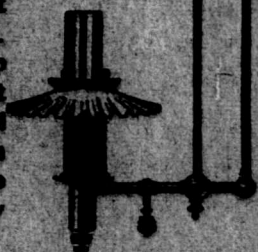
Money-Back Style.

## Makes its own Gas.

OUR No. 8 is the best all around lamp on the market for either the store or home. IT IS FITTED with an up and down adjuster so that the burner can be lowered two feet. You can hang it on a hook or screw it up—we supply a hook and a screw plate with it.

IT GIVES a light of a 100 candle power and is a fine lamp to show goods with. THE COST of running it is less than an oil lamp and there is no smell or smoke from it.

No. 8

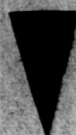


YOUR MONEY RE-  
FUNDED IF YOU  
ARE NOT PERFECT-  
LY SATISFIED.

WRITE FOR OUR  
CATALOG.

AUER LIGHT CO., 1682 Notre Dame St., MONTREAL.

When you get right  
down to the fine  
point you'll  
find that



# "EMPIRE" SODA

BEST FOR BAKING

is the most profitable for you to handle, and the best, purest and surest Super Carb. Soda you can give your customers. Made and put up in handsome packets by

BRUNNER, MOND & CO., Limited,  
Norwich, England.

## WINN & HOLLAND, MONTREAL

SOLE AGENTS FOR CANADA.

### ADVERTISING in WESTERN CANADA

will be Carefully, Efficiently, and Promptly attended to by

The Roberts Advertising Agency,  
WINNIPEG, CANADA

## THE "GLENER"

KINGSTON, JAMAICA, B.W.I.

The Newspaper with the Largest Circulation in Jamaica and the West Indies.

Canadian manufacturers, merchants, etc., desiring to do business with this country and introduce their goods in this market, should put an advertisement in "THE GLENER."

Write for scale of charges, etc., to

THE GLENER CO.,  
Limited

"Gleaner" Office, KINGSTON, JA.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

## Refrigerators

BUY

## EUREKA

it is the best.

### WHY?

- 1st. Because it is built on scientific principles, having insulated walls it is easy on ice.
  - 2nd. Because the system of circulation of air is perfect.
  - 3rd. Because it is well built.
- Further information can be obtained in catalogue which is free.

Address,  
Eureka Refrigerator Co.

This ad represents No. 12 24 Noble St. Toronto

# BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

"Clippings from any Canadian paper on any subject."

## CANADIAN PRESS CLIPPING BUREAU,

223 McGill Street, MONTREAL, QUE.  
Telephone Main 1255.

19 Front St. East, Toronto Telephone 2144.

## McLAREN'S



Is Honest Goods and just the Thing on Which to Make or Extend a Business.

The Best Grocers make a point of Keeping It always in Stock.

## For Christmas Trade

Is your stock complete?

RICHLY DECORATED GLASS TABLE SETS,  
COLORED GLASS VASES,  
COLORED GLASS WATER SETS,  
CHINA FANCY GOODS,  
DECORATED OPAL,  
LAMPS OF ALL KINDS,  
ORIENTAL FIGURES,  
FRENCH CHINA,  
RICH CUT GLASS.

The time is short now but our **Mail Order Department** is at your service and we promise immediate and careful attention to any orders entrusted to us.

It's not too late yet to write for our "Opal Catalogue" or "A Few Christmas Suggestions."

**GOWANS, KENT & CO.**  
TORONTO and WINNIPEG.

## BECAUSE

**Wethey's  
Condensed  
Mince  
Meat**

makes the most delicious mince pies —you should order a special supply for the Holiday and Christmas Season, and give it special prominence in your window or on your shelves.

All wholesalers sell it.

**J. H. WETHEY,**  
Sole Manufacturer,  
ST. CATHARINES, ONT.

# Crosse & Blackwell, Limited

## Pickles, Sauces, Jams and Preserved Provisions.

**C. E. COLSON & SON,**

**MONTREAL.**

CHAS. F. CLARK, President.

JARED CHITTENDEN, Treasurer.

...ESTABLISHED 1849..

## BRADSTREET'S

Capital and Surplus, \$1,500,000.

Offices Throughout the Civilized World.

Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

**THE BRADSTREET COMPANY** gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants, for the merchants. In procuring, verifying and promulgating information, no effort is spared, and no reasonable expense considered too great, that the results may justify its claim as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns, and by responsible and worthy financial, fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any of its offices. **Correspondence invited.**

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HALIFAX, N.S.  
OTTAWA, ONT.  
VANCOUVER, B.C.

HAMILTON, ONT.  
QUEBEC, QUE.  
VICTORIA, B.C.

LONDON, ONT.  
ST. JOHN, N.B.  
WINNIPEG, MAN.

MONTREAL, QUE.  
TORONTO, ONT.

THOS. C. IRVING, Gen. Man. Western Canada, Toronto. JOHN A. FULTON, Gen. Man. Eastern Canada, Montreal.

**Oakey's**

The original and only Genuine Preparation for Cleaning Cutlery 6d. and 1s. Canisters.

'WELLINGTON'  
KNIFE POLISH

**JOHN Oakey & Sons, Limited**

MANUFACTURERS OF

Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.

Wellington Mills, London, England.

Agent:

**JOHN FORMAN, 644 Craig Street  
MONTREAL**