

PUBLISHED EVERY FRIDAY

CIRCULATES IN EVERY PROVINCE

# THE CANADIAN GROCER

AND GENERAL STOREKEEPER

**SELL ONLY THE BEST!**

In Competition with the World we have received the **Highest Awards Made . . .**

These substantiate our claim that : : : : :

## Colman's Mustard

**IS THE BEST IN THE WORLD**

**IF YOUR CUSTOMERS HAVE CONFIDENCE IN YOU**



it is just as easy to supply poor vinegar with the first order as good vinegar—they will not likely ask you to show sample.

But—when pickles go wrong—when it leaves a peculiar, unpalatable taste when used on the table—and, possibly, your customer finds out that **her neighbor has secured unbounded satisfaction with your competitor's vinegar,**

### **"IMPERIAL" WHITE WINE**

Well, you know how trade is lost.

### **"IMPERIAL" WHITE WINE**

Is unequalled as a keeper of Pickles. Delightful for table use. Absolutely reliable at all times. The highest standard of quality, without exception. Just the price of ordinary standard vinegar.

We find this brand of Table and Dairy

**SALT**  
 rapidly increasing in  
 favor—  
**WHY?**

**BRUSSELS**

**Because**

1. It is **PURE**.
2. It is **Fine and White**.
3. It is put up in neatly sewn, attractively printed packages.
4. There is no fault to be found with it.

**R. & J. RANSFORD,**

Established  
1868

Clinton, Ont.



**LICORICE . . .**

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In **PLIABLE LICORICE**, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks, 100 to box; Blow Pipes, 200 and 300 to box; Manhattan Wafers, 2½-lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

**YOUNG & SMYLYE**

Established 1845.

**BROOKLYN, N.Y.**

**ENTERPRISE** on an article is a  
**Guarantee of QUALITY**

**ENTERPRISE**

**FOOD  
 CHOPPERS**

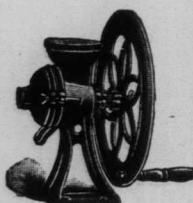
**Four Knives  
 with each Machine**

No. 100, chops 2 lbs. per minute, \$1.50  
 No. 300, chops 3 lbs. per minute, \$2.25

**Sell every Day in Year  
 GUARANTEED TO CHOP RAW MEAT**

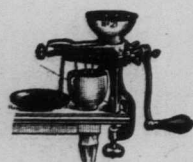
Illustrated Catalogue **FREE** Order through your Jobber

Bone, Shell &  
 Corn Mill



No. 750, \$7.50

Meat Juice  
 Extractor



No. 21, \$2.50

New York Branch,  
 10 Warren Street

Cherry Stoners  
 5 Sizes & Styles



No. 1, \$7.50 doz.

Rapid Grinding &  
 Pulverizing Mills

45 Sizes & Styles for Hand  
 & Power, \$1.25 to \$90.00



No. 2½, \$4.75

San Francisco Branch,  
 105 Front Street

**The Enterprise Mfg. Co. of Pa., Philadelphia, Pa.**

# Stower's Juice Lime

Distinguished from all others because it has no musty flavor. Many times stronger than any other Lime Juice made because concentrated and absolutely pure. An honest production from natural fruit. Palatable, healthy. Keeps perfectly in any climate even after the cork is drawn. "The Lime Juice that draws trade and holds it."

Pickles that always please. Sound, piquant Pickles preserved in absolutely pure Malt Vinegar. Packed in bottles with showy labels, which are a great shelf attraction for the store. ALWAYS THE SAME!

# Stephens' Pickles

*Sold by leading wholesalers.*

A. P. TIPPET & CO., Agents,  
Montreal. Toronto.

# Fry's Cocoa.

Absolutely pure Cocoa, with no false flavorings added nor any injurious drugs or chemicals. Made by one of the largest manufacturers of Cocoa in the world. Concentrated and hence of great strength. A quarter-pound tin, which retails at 25 cents, will make fifty cups of rich, delicate Cocoa—one-half a cent a cup.

*Sold by leading wholesalers.*

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

## FLOUR

MAGOR'S  
DELICIOUS  
PATENT  
FLOUR.

The Purest Flour Made makes  
Delicious Bread, Cakes and Pastry.

Prices For Cash Unequalled.

JOHN MAGOR & CO., MONTREAL

## "ACME" TABLE SALT

Ask your wholesale grocer for it.  
Put up in 24 3-lb. cartons in a  
case, and in 50-lb. box.

TORONTO SALT WORKS, Toronto, Ont.  
Agents for the Canadian Salt Co., Windsor, Ont.

A paper that gives satisfaction to every  
business or professional man is

## WINDSOR MILLS

This paper is superior in quality and has  
a smooth writing surface. Every business  
man should be particular to see that he has  
good quality paper for his correspondence.

CANADA PAPER CO., Limited  
TORONTO and MONTREAL.

GOLD MEDAL, PARIS, 1900.

## Walter Baker & Co.'s PURE, HIGH GRADE Cocoas and Chocolates.



TRADE-MARK.

**Breakfast Cocoa.**—Absolutely pure, delicious, nutritious, and costs less than one cent a cup.

**Premium No. 1 Chocolate.**—The best plain chocolate in the market for drinking and also for making cake, icing, ice-cream, etc.

**German Sweet Chocolate.**—Good to eat and good to drink; palatable, nutritious, and healthful.

WALTER BAKER & CO. Ltd.

ESTABLISHED 1780.

DORCHESTER, MASS.

BRANCH HOUSE, 12 and 14 St. John St., MONTREAL.

TRADE-MARK ON EVERY PACKAGE.



The "Toledo" is the **ONLY**  
**Automatic Springless**  
**Computing Scale Extant**  
and the **ONLY** scale in the world that **Absolutely Stops Giving Down Weight.**

Don't be influenced by interested parties to buy a scale until you see the "Toledo." A postal will procure a practical demonstration without any obligation to buy.

**DEAN & McLEOD,**  
Canadian Agents, HAMILTON, ONT.

It does not require even a hair to turn it.

The warm weather quickly tires.  
Don't it make you think of HIRES'?

Beware of cheap imitations which are offered every season to the trade.

## HIRES' ROOT BEER

was the first on the market; holds first place today and has never yet been equalled for quality.

Price, in lots of one gross and over . . . . . per gross \$20.40  
Price, in 5-gross lots and over . . . . . " \$19.40

Freight Prepaid on Two Gross and Upwards.

SEND YOUR ORDER TO.... **W. P. DOWNEY,** Sole Canadian Agent,  
20 and 22 St. Peter Street, - MONTREAL.  
Handbills, Showcards, etc., on receipt of Business Card.

## Lorrimer's Lemonade Crystals

A profitable trade-winner  
for warm weather.

**WARREN BROS. & CO.**  
TORONTO.

## BASKETS

We make them in all shapes and sizes. We have

*Grain and Root Baskets,  
Satchel Lunch Baskets  
Clothes Baskets,  
Butcher Baskets,*

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE . . .

**Oakville Basket Co.**  
Oakville, Ont.

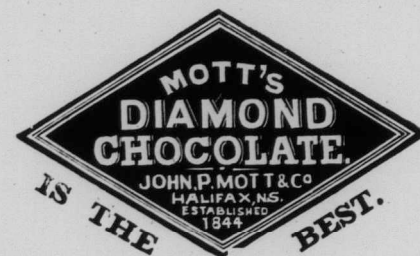
## Soap

"IMPERIAL" and  
"SNOW"

Twin Cakes.

NOW IN STORE.

Perkins, Ince & Co., - Toronto.



For Sale Everywhere.

—:—  
ASK FOR

**MOTT'S.**

# Cigars of Quality.

Be sure you satisfy a customer on quality as well as price. Give him Cigars that won't drive the family out on to the front porch.

If you hand him my Cigars you may be absolutely sure that the peace of the family circle will remain undisturbed. The Cigars I make are "Cigars of Quality"—highest quality always for the price.

**J. Bruce Payne, Mfr.,  
Granby, Que.**

The "Pharaoh"  
for a 10c. line.

The "Pebble"  
for a 5c. line.

## Something Pleasant for the Summer.

—Lime Juice.

—Lime Juice  
Cordial.

—Raspberry  
Vinegar.

**"Sterling"  
Brand.**

Something cool and refreshing in the way of drinks is wanted for these hot summer days. We have just what you can recommend to your customers.

—Be sure that  
—you are well  
—stocked with  
—these goods.

**T. A. LYTTLE & CO.,**  
124-128 Richmond St. West,  
**TORONTO**

# A Steady Rise

## MOLINA BREAKFAST FOOD

has grown in popular favor steadily. It is not a sky-rocket—a brilliant flash and then ashes. Every year has shown a marked but material increase as its general merits become more widely known. When it makes friends it keeps them. It is a natural and wholesome food of Wheat sterilized and kiln-dried, but not predigested.

Grocers, your customers will appreciate

## MOLINA BREAKFAST FOOD.

The Breakfast Food that "has a flavor like popcorn."

**THE TILLSON CO., Limited, Tillsonburg, Ont.**

## DON'T OVERLOOK THE FACT

that, although you may possibly persuade your customers into purchasing other than JAPAN TEA, it is your disadvantage to do so if you aim at winning their confidence and to prove to them that the teas you sell are reliable and of the highest quality. Many teas are claimed to be "just as good" as

# JAPAN TEA

But, if "popularity is the best proof of merit," then JAPAN TEA wins every time. The best tea judges in Canada testify to its absolute purity, wholesomeness, cleanliness and healthfulness. Grocers who are anxious to keep their tea departments in a good paying condition should not overlook the fact that only healthy, clean tea like JAPAN should be sold their customers.

JAPAN CENTRAL TEA TRADERS'  
ASSOCIATION.

Trafalgar Chambers, Sun Life Building  
Annex.

Tel. Plain 4142. MONTREAL, CANADA.

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**YOUR MONEY BACK**

**IF YOU DO NOT LIKE**

**IMPERIAL MAPLE SYRUP**

Return it to the dealer of whom you bought it,  
who is authorized to give you your money back.

**ROSE & LAFLAMME, Agents  
Montreal.**

**OF COURSE**

There is more than one way of attracting a woman's trade towards your store—but one of the best ways is to sell her

**IVORY  
GLOSS  
STARCH**

for the simple but truthful reason—

**IT CAN ALWAYS BE RELIED UPON  
TO GIVE HER PERFECT SATISFACTION.**

Manufactured by  
**THE ST. LAWRENCE STARCH CO.,  
LIMITED**  
PORT CREDIT, ONT.

**WHITEMORE'S POLISHES.**

THE WORLD'S STANDARD.  
THE OLDEST AND LARGEST MANUFACTURERS OF SHOE  
POLISHES IN THE WORLD.



**"GILT EDGE"**

The only Ladies' Shoe Dressing that positively contains oil. Softens and preserves. Imparts a beautiful finish. Once tried always used.

**LARGEST QUANTITY, FINEST QUALITY.**  
For Sale by all Wholesale Grocers.

**MOLASSES**

When ready to buy don't forget to ask us for our quotations on a carload delivered at your station ; you will be glad you did so.

**The Dominion Molasses Co.,  
Limited**  
Halifax - Nova Scotia.

# The Difference BETWEEN Aroma Coffee

and a great many other coffees is: That Aroma gives unbounded satisfaction to the consumer every time. It is a blend of the highest coffee growths—uniform and delightful in the cup.

Put up in ½ and 1-lb. tins, perfectly air-tight 30-lb. cases.

No other brand will as rapidly and surely build up a large and profitable coffee trade for you. Thousands of retailers in Canada know this to be the case.



**W. H. Gillard & Co.,** WHOLESALE GROCERS, TEA AND COFFEE IMPORTERS, **Hamilton.**



THE DOMINION BREWERY CO., LIMITED  
Brewers and Maltsters  
TORONTO

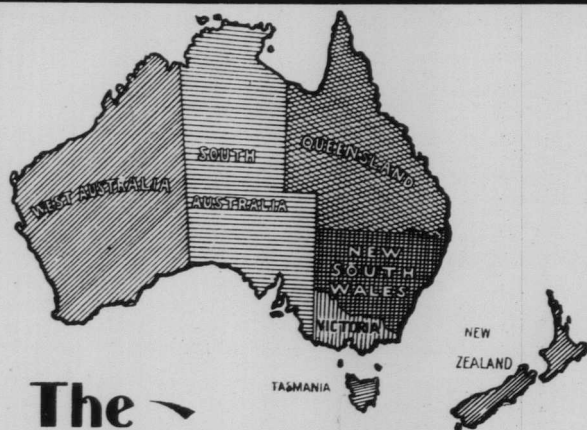
Manufacturers of the Celebrated

## WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



### The Australasian Grocer

The Organ of the Grocery, Provision and kindred Trades of the Antipodes.

Subscription \$2.50 per Ann.

post free to any part of the world.

A handsome Diary is presented free to annual subscribers.

**PUBLISHING OFFICES:**

Melbourne, - - - Fink's Buildings.  
Sydney, - - - Post Office Chambers

**AMERICAN OFFICES:**

New York, - - - Park Row Building.

**BRITISH OFFICES:**

London, - - - 42 Cannon St., E.C.

Specimen Copies Free on Application.

Drawing  
Trade  
By  
Selling  
Nasmith's  
Bread and  
Cakes.

Out of  
town  
grocers are  
doing this  
daily.  
Write us  
for in-  
formation.

**THE NASMITH CO., Limited,**

66 Jarvis St., Toronto.

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## SOME JULY WINDOW DISPLAYS.

### CANNED GOODS AND BREAKFAST FOODS.

A WINDOW in a downtown Toronto store had a display of canned goods and breakfast foods that looked well. At the very back of the window was a tall pile of canned salmon, the central portion of which reached almost to the ceiling. The cans were piled around boxes which held them in position, and the labels of the cans were all turned outward, facing the front.

In front of the cans was a small pile of boxes of prepared breakfast foods, against which were leaning two boxes full of sugar with price tickets placed on them.

On both sides of the central get-up cans of peaches were so piled as to curve backwards from the two front corners of the window to the pile of salmon at the back. These two piles were quite high.

In front of all against the glass on the bottom was a miscellaneous pile of cans of sardines, and other small packages, which served to fill up space between the boxes of sugar and the front.

### MEATS AND VEGETABLES.

Another window dressed with meats and vegetables had a shelf along the back on which was piled a quantity of sides of cured pork and hams. In front of the shelves were placed on plates, not too close together, cooked ham, sausages and similar articles of food. Between the plates, at regular intervals, were placed bottles of pickles. Bunches of lettuce also played a prominent part in the get up of this window, and some onions and beets in bunches were used with good effect. Along the front of the window, next the glass, there was a row of salmon, in nicely-labelled cans, between each one of which was a bunch of lettuce.

A small jet in the centre of the window scattered fine spray over some vegetables placed around it, and kept the place cool as well as the vegetables fresh.

### A PROVISION WINDOW.

July is a month during which dried, smoked, pickled, potted and cooked meats are in good demand. A good window dressed with these will often bring in customers. It is wise to have an awning in front of such a window where things might

be kept cool and away from the sun. Besides the meats other articles could be kept in the windows, like pickles, and canned goods.

In a window that presented an effective appearance dressed in this way were four shelves covered with a red cloth. On the front shelf was a row of pickles and canned salmon, arranged alternately, and pickle bottles were placed on the top of each can. In the second row were placed slices and round cakes of cheese alternately. Between the cheeses were some pickles in bottles. The fourth row had placed in neat piles on plates, sausages, tenderloins, ham, pork sides, and backs. On the top shelf were piles of cooked meats, sides, bacon and hams. In one corner of the window was arranged a neat pile of canned goods, salmon, tomatoes, pickles.

### OUTING DISPLAYS

Outing displays are timely, and may be made as elaborate or as simple as circumstances indicate, says Inland Grocer. As a means of attracting attention to summer goods, they can be utilized in a variety of forms, successfully. As a catching centre-piece, a lunch basket of the largest size obtainable may be used to advantage. One with covers is best. It should be placed well in the centre of the window space, tilted forward, and packed so as to overflow with articles especially desirable for picnics, fishing parties, etc.

A bottle of mineral water, cans of potted chicken, devilled ham and the like, jars of jam and peanut butter, celery salt, pickles, packages of wafers and biscuit may be used to make an attractive showing for that class of goods.

It is best to wrap the lower part of the jars, cans, etc., in tissue paper, and colored napkins may be used to set off the display.

On either side and the back of the basket may be arranged individual displays of outing goods. Mineral waters, ginger ale and like drinks which are called for in mid-summer may be placed in half circles, the larger bottles in the rear and the smaller ones in front, on one side.

A large cake, placed on a Japanese napkin or wooden plate, may be given a prominent place in the front and centre.

Cans of potted meats arranged like the bottles, in half circles, make a good appearance on the other side.

For a background, a wall of glass front cases, such as is provided for wafers and crackers for sale in bulk, may be arranged.

The picture may be given added attractiveness by placing large potted plants back of the wall referred to, in such a way as to show the foliage only.

### CARD WRITING.

What is an up-to-date show-card writer? Just ask yourself this question. Here is our definition: He is the man who knows enough to know there is a lot he does not know. He is the man who strives to learn all that is to be learned in his chosen profession. There are thousands of men who might become competent card writers if they only had proper instructions. In this issue W. Edwards, Carleton Place, Ont., offers a book of instruction at \$1 post paid, which will teach you this art in a thorough and practical manner. He has hundreds of students in all sections of the country who are already reaping the benefit of his instructions. A good salesman can get a good salary. A good card writer can get a good salary. The man who can do both can get a big salary.

### TEA AND COFFEE IN A WINDOW.

IN order to avoid crowding the window too much, says Irish Grocer, it may be necessary to use only the smallest samples obtainable, for a beverage trim ought to contain a sample each of cocoa, chocolate, condensed milk and coffee. Everything should have its price mark, and its name tag also, provided that it is not easily recognized. A few days later, the beverage display can be divided so as to show a "summer beverages" trim, a coffee trim and a tea trim separately. When this is done, a full assortment should be shown. If it is a coffee trim, green and roasted whole beans should be exhibited, and also ground coffee, coarse and fine. If an illustrated work on coffee is at hand, the same should be placed in the window open at a picture of the coffee plant.

A small coffee mill adds to the effect, if shown with the goods and utensils for pre-

**RISING SUN**  
STOVE POLISH *and* **SUN PASTE**  
STOVE POLISH  
IN **CAKES** WELL KNOWN AND RELIABLE  
DURABLE AND ECONOMICAL  
3000 TONS SOLD YEARLY  
DUSTLESS, LABOR SAVING,  
BEST IN THE WORLD.  
IN **TINS** GUARANTEED TO THE TRADE

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

**MORSE BROS., Proprietors, Canton, Mass.**

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

paring the berry for the table. It would be as well to use coffee-colored drapings in the windows while the coffee trim is exhibited. A coffee hand-mill for the kitchen, a coffee strainer and a coffee pot should be added to the exhibit. Packages of coffee extract and essence should flank the coffee trim. In the same manner the tea department should be represented at another time. It is a waste of time and space to fill the window with a dozen different grades of tea. Half a dozen are sufficient for the purpose, say, a couple of green, a couple of black, and a couple of mixed leaf. Show the labels used on your own brands, and also your handsomest shelf canister. Pictures of the tea leaf, the plant, the methods of cultivation and cure are in order, and so also is a specimen plant if one can be procured. Tea caddies, teapots and teacups, if of different sizes and styles, should be shown, the more particularly if they are costly, owing to intrinsic value of the associations that attach to them from previous ownership. A Chinese or Japanese street scene or house interior would add to the attractiveness of a tea window, but it would require more skill and time than could usually be devoted to such a purpose. A large vase or handsome lantern would do almost as well, or, better yet, a mechanical Chinese or Japanese doll, with clock-work interior. A few puns from the golf links would be excusable in the placards of a tea window.

#### PERSONAL MENTION.

Messrs. J. W. Powell and Fred. Mitchell, northern and eastern Ontario representatives of The E. W. Gillett Co., Limited, have been in Toronto the last few days.

Mr. T. T. Cartwright, eastern representative of The E. W. Gillett Co., Limited, was in Toronto for some days and left again for the Maritime Provinces and Newfoundland. He reports trade good and prospects good.

#### KEEP DOWN EXPENSES.

"IT is a great deal easier to write 'look out for the expense account' than to keep to its precept," is what the grocer said, declares the Retail Grocers' Advocate.

"Expenses!" he said, "that's what keeps a man up nights, and is more effective in destroying sleep than a crying baby, and the Lord knows, that's effective enough."

"Expenses?" "Say, young man, I'd have been very rich many years ago if it was not for expense."

It was argued then that expenses in the sense meant was not what a man spent but what he expended that he need not have expended.

It is the unnecessary dollar here, and the unnecessary half dollar there that multiplied by the days in the year, make the expense account spoil the profit account.

There is, you know, a general impression that almost anybody can run a grocery store, and that impression is probably true enough about many grocery stores.

There are, however, but very few men who can run a grocery store successfully.

It is generally thought that the man with the fine store is making money, but that is not always so, for his competitor from a less expensive block is probably the man who in the end buys the fine store out when it is sold by the creditors.

He got himself in that happy condition by keeping his expense account down, and while personally he may like a well-equipped store, yet did not think it wise to put all his money in fixtures, believing that a good stock of goods, and a bank account that would enable him to discount, were better money-makers for him than some other things that were prolific of expense mostly.

Most men in fine stores did not begin their business career in them.

They mostly had small stores first, and the money that they had came largely from their early experience, for with the fine

stores came heavy expenses, and in particular more competition.

If money has to be made, however, whether in big stores or in little, it will always be represented by the skill which gives results and obtained by the exercise of judgment that keeps down expenses.

Many generous-minded men find it difficult to be close in small things but no doubt it is this closeness that makes wealth.

#### BOWSER OIL TANK IN EUROPE.

Mr. Rosser McClure, who has been Canadian manager for S. F. Bowser & Co. for the past three years, leaves next month to introduce the Bowser oil tank in Great Britain and Ireland.

There have been numerous inquiries from the Old Country, and Mr. McClure is confident of doing a large volume of business over there. It is more than likely he will also open up trade in Russia. He will leave matters in the Toronto office in competent hands during his absence.

#### BRANTFORD STARCH WORKS REBUILDING.

The Brantford Starch Works, Brantford, whose factory was destroyed by fire on May 29, has begun rebuilding and expects to have its new factory completed and in operation before the end of the year.

The plant will be materially enlarged, being practically two starch factories, one for the manufacture of corn starch and one for wheat starch. The former will be a three-storey building 132 x 90 ft., and the latter 100 x 70 ft., also three storeys. A feed drying building 42 x 30 ft. and a grain elevator of 30,000 bushels capacity will be erected. The whole plant will have a capacity of 9 to 10 tons of starch per day, and will furnish improved facilities for the manufacture of the brands of the company, which now hold so prominent a position on the market.

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# A BARGAIN IN VALENCIA RAISINS

LUCAS, STEELE & BRISTOL, WHOLESALE GROCERS HAMILTON.

What the retailers  
think of

## WILSON'S FLY PADS

The best Fly Killer  
made.

Mr. E. M. Devitt, of Waterloo, Ont., writes as follows: "Kindly forward to me at once a window display of your Fly Pads. Have just received three boxes from D. D. Co."

Mr. F. T. Ansell, of Sherbrooke, Que., writes: "We handle your Pads only."

Mr. E. W. Boyle, London, Ont., writes: "Demand for Wilson's Fly Pads increases each season."

Mr. Geo. H. Cameron, Dauphin, Man., writes: "We sell a great many Wilson's Fly Pads."

**Avoid Unsatisfactory Imitations.**

*Our Brands of Brooms are :*

**"STANDARD,"**  
**"SIGNAL."**

*The best made in Canada. Only the finest selected Green Corn used (not dyed). All handles carefully kiln-dried. Only the best skilled labor employed. Every broom carefully inspected before bunched. All hand-made under our supervision.*

If you are not selling our brooms, try sample lot of 6 dozen and you will then be satisfied the "Standard" and "Signal" are the best made.

**JAMES TURNER & CO.**

Wholesale Grocers,

HAMILTON, ONT.

# Specialties for Summer

Montserrat Lime Juice,  
Hires Root Beer,

Salad Dressing, Sauces,  
Sweet and Sour Pickles.

## THOS. KINNEAR & CO.,

Wholesale Grocers,

49 Front St. East, TORONTO

### BUSINESS CHANGES.

#### DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

**S**IMARD & TREMBLY, general merchants, Copper Cliff, Ont., have assigned to James A. Mulligan, Sudbury, and their creditors meet July 11.

A. Clouter, general merchant, St. Fabien, Que., has assigned.

R. Sauvageau, grocer, Quebec, has assigned to V. E. Paradis.

J. Ayotte, grocer, Riviere a Pierre, Que., has assigned to V. E. Paradis.

Joseph Bourque, general merchant, St. Gertrude, Que., has compromised.

Ferdinand Decary, grocer, Montreal, has assigned to Marcotte & Marcotte.

Lane & Co., confectioners, Peterboro', Ont., have assigned to R. R. Hall.

Geo. Lefavre has been appointed curator of Bedard & Co., grocers, Quebec.

E. S. Sweet, general merchant, County Harbor, N.S., is asking for an extension.

E. Lafiberte, grocer, Lotbiniere, Que., has compromised at 25c. on the dollar cash.

C. T. Bailey & Co., general merchants, Qu'Appelle, N.W.T., have assigned to H. F. Horner.

A. Prevost & Co., general merchants, St. Agathe De Monts, Que., are offering to compromise:

V. E. Paradis has been appointed curator

of Leger Lemelin, general merchant, St. Raphael, Que.

A. Curtis & Son, general merchants, Macdonald, Man., have been granted a partial extension.

Gorman & McDonnell, general merchants, Douglas, Ont., have assigned to Robert C. McNab, and a meeting of creditors will be held on July 15.

J. Byron Coulthart, manufacturer of cheese boxes, Apple Hill, Ont., has assigned to Jno. G. Harkness, Cornwall, and his creditors had a meeting on July 9.

#### PARTNERSHIPS FORMED AND DISSOLVED.

Beaudry & Soulieres, grocers, Montreal, have dissolved.

C. D. Bertrand & Co., tobacconists, etc., Montreal, have dissolved.

H. Colan & Co., general merchants, Kazubazua, Que., are dissolving partnership.

H. Bolan & Co., general merchants, Kazubazua, Que., have dissolved; the business is continued by Bell Bros.

N. Quintal & Fils, wholesale grocers and liquor merchants, Montreal, have dissolved, and a new partnership has been registered.

#### SALES MADE AND PENDING.

Henry Picard, grocer, Montreal, offers his business for sale.

James Butler, grocer, Peterboro', Ont., was sold out by bailiff.

The assets of David Lee, baker, Ottawa, are to be sold at auction.

Wm. T. Kelly, grocer, Hamilton, Ont., is advertising his business for sale.

The stock of Myre Dosithe, grocer, Hull, Que., has been sold at 56c. on the dollar.

The book debts of A. Suprenant, grocer and liquor merchant, Montreal, have been sold.

The stock of Jos. Poirier, general merchant, Avignan, Que., has been sold at 68c. on the dollar.

The assets of J. B. Donville & Co., general merchants, St. Stanislas de B., Que., have been sold.

The stock of the estate of D. M. Kinzie, general merchant, Dutton, Ont., is advertised for sale by tender.

The stock of McNeil & Mercier, manufacturers of vermicelli, Quebec, has been sold at 73c. on the dollar.

The stock of Thomas Oullet, general merchant, St. Moise Station, Que., has been sold at 60¼c. on the dollar.

#### CHANGES.

M. Solomon, grocer, etc., Montreal, has registered.

Levinstein & Co., traders, Montreal, have registered.

## NO MORE WASTE

IN CUTTING OR USING

# CANADIAN CHEESE.

12 lb. cheese packed 4 in a box, 48-lb. nett, marked in ½-lb. squares, and covered with cloth and wax. No rind, no time lost in weighing, no drying, no shrinkage. Try a sample box.

**A. F. MacLaren Imperial Cheese Co., Limited,**

51 Colborne Street, Toronto.

# LOBSTERS

## NEW PACK

# THE DAVIDSON & HAY, LIMITED

Wholesale Grocers.

36 Yonge St., Toronto.

S. Poplinger & Co., traders, Montreal, have registered.

J. A. Bolduc & Cie., bakers, Levis, Que., have registered.

Ruttelade & Roy, grocers, Montreal, have registered.

James Clark, grocer, London, Ont., is closing out business.

Joseph Tasse Cigar Co., Limited, Montreal, have registered.

Peter Forbes, grocer, Wallaceburg, Ont., has closed out business.

Robert Eady, blacksmith, Rockingham, Ont., has added a general store.

Leo. O'Neil, cigar manufacturer, succeeds McNulty, McKay & Co., Montreal.

Wm. Scott & Co., flour merchants, etc., Ottawa, have commenced business.

Clough & Worthen, general merchants, North Hatley, Que., have registered.

James Scott, confectioner, Swan Lake, Man., has sold out to Richard Davis.

Dupras, Theoret & Co., hay and grain merchants, have registered at Montreal.

F.C. Duncan, general merchant, Estevan, N.W.T., has sold out to J. G. Hastings.

A. H. Cross, grocer, etc., Admiral Rock, N.S., has removed to Shubenacadie, N.S.

C. E. McConnell, general merchant, Elphin, Ont., has sold out to John Buttrell.

L. Desrochers & Cie, fruit and candy

merchants, Marieville, Que., have registered.

W. J. Strong, manufacturer of cigars, Kingston, Ont., has sold out to Hugh Bennett.

R. N. Robinson & Co., manufacturers of patent medicines, Coaticook, Que., have registered.

The Killarney Trading Co., Limited, Killarney, Man., has sold out to Marquis & McCullough.

D. H. Steever has registered sole proprietor of The Eastern Canada Tea Co., Sydney, N.S.

Mrs. C. St. Louis has ceased doing business under the style of The Joseph Tasse Cigar Co., Montreal.

W. Eastman, druggist and general merchant, Smithville, Ont., is advertising the drug business for sale.

The style of The Ivy Leaf Liquor Co., Limited, Vancouver, has been changed to The F. E. Hose Co., Limited.

Shaw & Whitlam, agricultural implement agents and grain merchants, Morden, Man., have sold their elevator to C. McKay.

#### DEATHS.

Robert McLeod, grocer, Hopewell, N.S., is dead.

Theophile Aubert, trader, Levis (Pintendre), Que., is dead.

#### WANT FRUIT MARKS ACT CHANGED.

The Fruiterers' Section of The Toronto Branch of the Retail Merchants' Association of Canada held its regular meeting on Monday evening, July 7, at the headquarters of the Association, at the corner of Bay and Richmond streets.

This section is of the opinion that several changes could be made in the Fruit Marks Act that would much improve its effectiveness. So they have decided to call a meeting of the fruiterers from all over the Province who will be in attendance at the coming convention of the Retail Merchants' Association in Toronto next September, and have them discuss the proposed amendments to this statute.

The remainder of the evening was taken up in arranging for the annual picnic and games of this organization, which will be held at Island Park, Toronto, on August 27. There will be a number of races and a baseball match, and suitable prizes will be awarded the winners. In the evening a supper will be provided for their guests.

#### MOONLIGHT EXCURSION.

The Toronto branch of the Retail Merchants' Association of Canada will hold its annual moonlight excursion on the steamer Chippewa on the evening of August 13.



## UPTON'S Home Made Marmalade

New Style Jar, packed in 2 doz. cases,

Price \$1.50 per doz.

Bitter Oranges and Granulated Sugar, that is all.

A. F. MacLaren Imperial Cheese Co., Limited,  
51 Colborne Street, TORONTO, Agents.

# THE PROVISION TRADE.

How to Find the Age of Eggs—The Markets—Miscellaneous Notes.

## HOW TO FIND THE AGE OF EGGS.

WHEN poultrykeepers adhere to a rigid system of controlled nesting and daily collection and marking of eggs, there is little or no trouble about bad or stale eggs. But where dealers and shippers have to handle eggs from all quarters, a method of testing for freshness is indispensable. There are various ways, says Planting Opinion, of doing this, the holding of the egg to a light being perhaps the most favored. In Saxony a large poultry breeders' association has had under consideration what is claimed to be a new method of determining the age of eggs, and have been so satisfied with it that they have awarded the inventor a special medal.

The apparatus is based on the physiological property that the air bubble at the blunt end of the egg increases in size with the growth of the embryo. When the egg is placed in liquid it has consequently an increasing tendency to become vertical, with the blunt end uppermost. The apparatus itself consists of a glass vessel, bearing at the back lines drawn at various angles, each line being marked with the age. The vessel is filled with some harmless liquid, in which the eggs to be tested are laid. Each egg will take up a certain position, and, according to its age, its longer axis will be more or less inclined to the horizon. The direction of this axis is compared with the lines at the back of the vessel, and the age of the egg read off at the line to which its axis is parallel.

A new-laid egg lies horizontally at the bottom of the vessel. An egg three to five days old raises itself from the horizontal so that its axis makes an angle of about 20 degs. At eight days old this angle has increased to about 45 degs., at 14 days it is 60 degs., at about three weeks it is 75 degs., and after four weeks it stands upright on the pointed end. A bad egg floats. With practice it is stated that the age can be told to a day.

## POLITE AND FAMILIAR BUTCHERS.

Being pleasant behind the counter is one thing. Being familiar is another. It takes no time or effort to be pleasant while working right along. It takes a lot of time and waste of attention to be familiar. It takes three times as long to please and serve a lady who feels that she is on familiar terms

with you than it does to serve one who is attended to in a nice way. She doesn't ask you to take down all of your meat to let her see it, nor to unload your ice-box to let her see what you have.

A butcher on Third Avenue, New York City, and his brother butcher almost next door, illustrate the above. The over-familiar butcher has a few talkative customers while the other has only time for a word to the crush who come to buy. Take a hint.—National Provisioner.

## BUTCHERS' PICNIC.

The Butchers' Section of The Toronto Branch of The Retail Merchants' Association of Canada will hold its third annual picnic and games at Exhibition Park, Toronto, on July 30. A programme of races and games has been arranged, and the services of a good band have been secured.

## STOCKS OF LARD.

The N. K. Fairbank Co., Chicago, write as follows: "Our cable advices give the following estimates of the stocks of lard in Europe and afloat, on July 1, to which we add estimates of former years and stocks in cities named:

	1902. July 1.	1902. June 1.	1901. July 1.	1900. July 1.	1899. July 1.	1898. July 1.
Liverpool and Manchester	14,700	11,500	20,000	21,000	52,000	54,000
Other British ports	1,500	2,000	6,500	6,500	7,500	13,000
Hamburg	10,000	11,000	13,500	12,000	8,000	28,000
Bremen	1,000	1,000	1,000	3,000	3,000	4,000
Berlin	1,500	2,000	1,000	3,000	2,000	4,000
Baltic ports	9,000	9,500	10,000	7,000	8,500	10,000
Amsterdam	1,500	3,500	1,000	4,500	2,000	2,500
Rotterdam						
Mannheim						
Antwerp	2,700	1,000	3,000	3,000	10,000	10,000
French ports	1,000	2,100	3,000	7,000	7,000	9,500
Italian and Spanish ports	1,000	1,000	1,000	1,000	1,000	1,000
Total in Europe	44,300	44,600	60,000	68,000	101,000	136,000
Afloat for Europe	55,000	43,000	48,000	57,000	70,000	50,000
Total in Europe and afloat	99,300	87,600	108,000	125,000	171,000	186,000
Chicago prime steam	46,070	45,331	47,193	120,233	196,738	168,234
Chicago other kinds	14,764	9,446	8,498	17,792	13,620	13,532
East St. Louis	1,440	115	4,260	8,550	14,000	2,084
Kansas City	5,932	4,355	11,926	11,797	30,013	17,578
Omaha	4,735	2,993	5,670	5,268	5,752	4,408
New York	9,371	8,050	10,379	8,766	13,036	13,913
Milwaukee	1,347	790	1,705	8,583	11,762	3,197
Cedar Rapids	3,960	1,959	2,022	2,337	3,327	5,596
South St. Joseph	2,614	2,995	5,990	2,163	13,497	325
Total tierces	189,533	163,634	205,703	310,489	472,745	414,867

## FOREIGN MEATS VERY HIGH.

The English wholesale fresh meat market is interesting reading in view of the statements which have been recently made to

the effect that the American dealers were charging unnecessarily high prices for carcass meats.

On July 11, according to the official Smithfield (London), wholesale market reports to The National Provisioner, American refrigerated beef was bringing 12 3/8 c. by the carcass. The same beef on the same date was selling slowly in New York at 11 1/2 c. per lb. by the carcass.

On the same date (June 11), and in the same market, dressed mutton by the carcass sold at the following high prices:

Scotch mutton	18 c. per lb.
English mutton	16 1/2 "
German and Dutch mutton	16 "
English lamb	19 "
German lamb	15 "
New Zealand frozen lamb	9 3/4 "

American lamb and mutton ruled remarkably low considering the above English prices. The fact that antipodean frozen stuff undefrosted sold at nearly 9 1/2 c. per lb. in the carcass as landed tells the story of the world's high prices and meat shortage. Americans are paying high for meats, but the people of other nations are paying more.—National Provisioner.

## ICE AT A NOMINAL COST.

According to Champaign Gazette a method of making ice which enables the filling of an ice house of any size desired with perfect-

ly pure ice at a merely nominal cost has been invented and patents all filed.

It is so simple and the cost so small that it seems probable that the method will prove

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Are you selling

REGISTERED  
*Bow Park*  
BRAND

## Cream Cheese?

Just the thing this hot weather. It sells fast. Send us your order or ask your wholesaler.

**The Brantford Packing Co.**  
LIMITED  
**BRANTFORD, ONT.**

## COOKED MEATS

During the past year or two there has been a large and increasing demand for Cooked Meats. The housewife does not care to burn coal and heat up her kitchen when she can procure what she wants for tea, dinner or luncheon ready cooked at her grocer's or provision dealer's, not only so, but at a moment's notice, and at less cost than it can be bought and prepared at home. We have a special department for putting up Cooked Meats, and invite your trial orders for

**Cooked Hams,  
Cooked Shoulders,  
English Brawn,  
Beef Bolognas,  
Ham, Tongue and Chicken,  
Frankfurters,  
Potted Tongue.**

**Sent by Express.**

**F. W. FEARMAN CO.**  
(Limited)  
**HAMILTON, ONT.**

When you have any

# BUTTER OR EGGS

to offer, write or wire us.  
**We are buyers.**

**The J. A. McLean Produce Co., Limited**

75-77 Colborne Street

Telephone Main 2491.

**Toronto.**

## Sugar Cured Hams and Breakfast Bacon.

We produce something superior in this line---mild and full flavored. Meets the requirements of the most exacting trade.

**TRY SAMPLE SHIPMENT.**

**The Park, Blackwell Co.,**  
LIMITED.  
**TORONTO, ONT.**

extremely popular. Numerous attempts have been made by the inventors to utilize natural cold and make ice in storage houses during winter by freezing water in the houses themselves. It is not a difficult matter to thus make ice in cold climates, but no successful scheme was devised for separating it into cakes or layers. It was in solid blocks of the size of the houses, and there was no certainty that it was frozen solid if of any magnitude.

The new method referred to above consists of freezing water by natural cold into successive layers which can be easily cut up and handled. Its success has been demonstrated in Chicago by the freezing of a houseful of ice during the past winter at a merely nominal cost. The ice thus formed is clear and pure as the water from which it is made, and the cost is much less than that of ice cut from ponds or streams and hauled to storage. The rights to utilize the invention for a large territory have been secured by local men who will establish plants all over the territory.

**THE PROVISION MARKETS.**  
TORONTO.

There has been an advance of 25c. per 100 lb. in the price of dressed hogs, and live hogs have gone up 37½c. The supply of the latter is small and the market is strong with an upward tendency. There has been a heavy demand for hind quarters of beef, with a falling off in the trade for carcasses and front quarters, resulting in a decline of 50c. to \$1 in the last two named, and an advance of \$1 in the first named. Our quotations are now as follows: Dressed hogs, \$9 to \$9.25; beef carcasses, \$8 to \$8.50 per 100 lb.; hind quarters, \$9.50 to \$11 per 100 lb.; front quarters, \$5.50 to \$6.50 per 100 lb.; veal, 7 to 8c. per lb., and lambs, 9½ to 10c. Select live hogs are worth \$7.25, and fat and lights, \$7 per 100 lb. Choice export cattle are worth \$6 to \$7 per 100 lb., and lights, \$5 to \$5.75.

There has been an improvement in the demand for smoked meats, due to the warm weather setting in, and the business being done in lard is large. The prices are unchanged. Quotations follow: Long clear bacon, 11 to 11½c.; smoked breakfast bacon, 14½ to 15c.; roll, 12 to 12½c.; medium hams, 13½ to 14c.; large hams, 12½ to 13c.; shoulder hams, 11c., and backs, 14½ to 15c.; Canadian heavy mess pork, \$21.50; short cut, \$23 to \$23.50; lard, in tierces, 11 to 11¼c. per lb.; tubs, 11¼ to 11½c., and pails, 11½ to 11¾c.; plate beef, \$15.

MONTREAL.

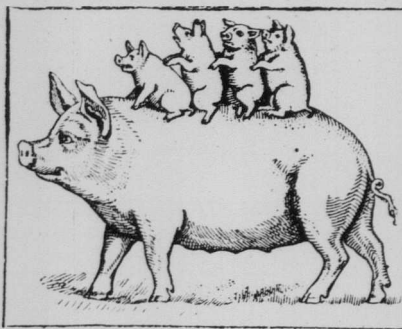
The tone of the provision market has not greatly changed since our last report. There is a steady demand for hams, bacon and



**C. P. FABIEN**

Manufacturer of Refrigerators and Ice Chests. Diplomas awarded at Montreal, Toronto and Ottawa Exhibitions. Over 50 patterns to choose from. Proprietor of Aubin's Patent Grocery Refrigerator, New Dominion, Imperial Dominion, special improved Dairy Palace for Hotels—all hardwood.

3169 Notre Dame St., MONTREAL.



**SLEE, SLEE & CO.**

Limited

Tower Bridge Brewery,  
LONDON, ENG.

FOR

**English Malt  
Vinegars.**

Ontario Agents—

**John W. Bickle & Greening,**  
HAMILTON and TORONTO

From whom Samples and Prices can be obtained.

**LARD**

that is

**PURE**

IS LARD THAT SELLS.

And the progressive grocer will handle nothing else.

Order from us and **quality** and **purity** is guaranteed and your customers will appreciate your efforts to secure for them the best article on the market.

**The Farmers' Co-Operative Packing Co.**  
of Brantford, Limited.

From 3-lb. Tins up.

Write for Price Lists.

All first-class Grocers and Provision dealers should handle the

**"L. & S." and  
"Imperial"**

Brands of Smoked Hams, English Breakfast Bacon, Backs, Lard, Etc.

The best and most favorably known brands on the market. They are delicious and appetizing. Once used, always used.

**Fowler's Canadian Company, Limited,**

Pork Packers and Exporters, HAMILTON, CANADA.

Fowler's Packing Houses: Chicago, Ill., Omaha, Neb. New York Office: Produce Exchange Building, N.Y. Fowler's English Houses: Fowler Bros., Limited, Liverpool, Eng. Fowler Bros., Limited, London, Eng.

— ALSO —

**The L. & S. Rosemary Company, Limited,**

Manufacturers of Jams, Jellies, Coconut, Extracts, Baking Powder, Vinegars, Pickles, etc.  
32 McNAB STREET SOUTH, HAMILTON, CAN.

lard. Arm and 50's to 60's selling in 50 piece bl occurred.

The mar fairly steady a fair jobbing large, prices Country kill and for fresh \$9.75 is bei

Both pure in good de Head" bra reduced ¼ 9¾c. We Canadian s to \$24.00; for heavy lected heav less, \$22.0 14½c.; bac \$2.32½ to "Boar's He basis, with ¼c. over ti lb. wood 5-lb. tins, White and pail; Cott and 11c. fo Ontario.

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lard. Armour's barrel pork has declined, and 50's to 60's is quoted at 50c. less, now selling in small lots at \$25.50. In the 40 to 50 piece bbls. no quotable change has occurred.

The market for dressed hogs has been fairly steady. Butchers are still taking a fair jobbing lot, and as offerings are not large, prices have been easily maintained. Country killed stock is worth \$9 to \$9.50, and for fresh killed abattoir stock \$9.25 to \$9.75 is being paid.

Both pure and compound lard have been in good demand. Fairbank's "Boar's Head" brand of lard compound has been reduced  $\frac{1}{4}$ c., the tierce basis now being  $9\frac{3}{4}$ c. We quote as follows: Heavy Canadian short cut mess pork, \$23.75 to \$24.00; Chicago clear pork, \$26.50 for heavy and \$25.50 for medium; selected heavy short cut mess pork, boneless, \$22.00 to \$22.50; hams, 13 to  $14\frac{1}{2}$ c.; bacon, 15c.; lard, pure Canadian, \$2.32 $\frac{1}{2}$  to \$2.35 per pail. Fairbank's "Boar's Head" lard compound,  $9\frac{3}{4}$ c. tierce basis, with extras as follows: 60-lb. tubs,  $\frac{1}{4}$ c. over tierce: 20-lb. tin pails,  $\frac{1}{4}$ c.; 20-lb. wood pails,  $\frac{1}{2}$ c.; 10-lb. tins,  $\frac{5}{8}$ c.; 5-lb. tins,  $\frac{3}{4}$ c.; 3-lb. tins,  $\frac{7}{8}$ c. Snow White and Globe compound, \$1.95 per pail; Cottolene,  $11\frac{1}{4}$ c. for 20-lb. pails, and 11c. for 60-lb. tubs, for Quebec and Ontario.

## ST. JOHN, N. B.

Sales of barrelled pork and beef are light at the very high prices which still hold. Still there is some movement. Smoked meats are high and the sale is a retail one. Lard is firm. There is a fair movement, even at the full figures, in both pure and compound. In fresh beef the high prices still hold for best heavy stock, but light country beef is more freely offered and prices are rather easier. In veal, some very fine is now offered. Prices are firm. Lamb is now freely offered and is very good; while full prices are asked, they are not so out of the way as in Western beef. Mutton is not in much demand. Pork has but limited inquiry, but is not largely offered. The price is high.

## HALIFAX.

All kinds of beef and pork are still very firm and ruling high. Fresh beef is coming in a little better than a month ago, but only barely enough to meet the daily local demand. Purchases are being made in small lots, no carload lots apparently being available. American plate beef is quoted at \$21, duty paid; Canadian, \$15. American clear pork, duty paid, \$25; mess pork, \$22.50; P.E. Island mess pork, \$22.50; thin mess, \$21.50. Hams are quoted at 15c. and rolled bacon at 13c. Lamb is coming in better, but price is still high,

retailing at 15c. Turkeys are scarce and best stock is quoted at 15c.

## WINNIPEG.

DRESSED AND CURED MEATS — The supply of grass-fed cattle has increased materially this week, and as a consequence prices are considerably lower. The top of the market is now  $8\frac{1}{2}$ c., as against  $9\frac{1}{2}$ c. last week. Other grades run as low as  $7\frac{1}{2}$ c.

Veal is in good supply at 8 to 9c.; mutton, mainly Western, at 9c.; spring lambs are still \$3.50 to \$4.50.

Cured meats continue in good demand, but without change of prices. Hams,  $14\frac{1}{4}$ c.; shoulders,  $10\frac{3}{4}$ c.; breakfast bacon, bellies,  $15\frac{1}{4}$ c.; backs 14c.; spiced rolls,  $11\frac{1}{2}$ c.; long clear, 12c.; dry salt backs,  $12\frac{1}{2}$ c.

## PROVISION NOTES.

The assets of A. Daoust & Co., Montreal, have been sold.

P. A. Mallette & Co., butchers, Montreal, have registered.

Adams & Lee, butchers, Tilbury, Ont., have sold out to W. Cowley.

The Masterman Packing and Provision Co., Montreal, have registered.

Jos. Roy & Cie, provision merchants, Quebec, have registered a dissolution of partnership, and F. H. Roy is liquidating the business.

BUY

**Star Brand****COTTON  
CLOTHES  
LINES**

— AND —

**COTTON  
TWINE**

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers

See that you get them.

**Another Opportunity.**

**TEAS**—Our special sale of Teas has been appreciated and we have decided to continue it until the 15th of this month, and are offering all grades, comprising Japans, Ceylon Blacks and Ceylon Greens at about first cost. This is an opportunity you cannot afford to miss. Samples and prices upon application.

**VINEGARS**—We can save you money when you are open to buy Vinegars. We guarantee the quality. Let us have an inquiry from you.

We are,

**The R. & J. H. Simpson Co.,**

WHOLESALE GROCERS AND TEA IMPORTERS, GUELPH, ONT.

If you want to please your customers give them

**JAMES' "DOME" LEAD**

It's an old timer, but right.

## QUESTION OF SUNDAY SELLING IN MONTREAL.

**A**N interesting judgment in regard to Sunday selling in Montreal was given by Recorder Poirier on Monday, July 7, and if it be endorsed by all authorities it will appear that the Sunday selling by-law has, in several ways, overshot the mark. Twenty-one cases were considered together; some merchants were accused of selling one article and some another.

His Honor said, in effect, that the by-law either allowed the defendants to sell what they had or prohibited them from selling such articles, but, in the latter case, it was unconstitutional. He contended that if all the provisions of the by-law were to be applied it would be oppressive and arbitrary, and that its definitions were not clear enough to enable one to make distinctions between those who handled certain goods, and no others, during the week, and those who sold other lines—groceries, for instance—on week days, but confined their Sunday trade to those lines which the by-law allowed. The Recorder continued:

"The by-law does not state if these persons who are selling all goods permitted or allowed under the by-law are carrying on such trade on Sunday only or on all days of the week. Would it be fair to deprive the defendants of the privilege granted by the amendment of June 2 because they would also sell other goods than those actually prescribed? The court has to recall the circumstances known to the public when the amendment was passed.

"It is known that in our mixed population the same ideas are not entertained by all. Some want all amusement, work, etc., stopped on Sunday; others want to tolerate a certain trade on Sunday in the interest of the class who go in for recreation and buy refreshments on that day only.

"The amendment passed by council was adopted with a view of allowing certain stores to open on Sunday and to carry on what is known as a small retail trade. If the by-law allows the sale of fruit, cigars, etc., on Sunday only by those who do not sell any other things on other days of the week, is it arbitrary, oppressive and impracticable? The council has not mentioned tobacco, matches, cigar holders, newspapers, pipes, postage stamps or ice cream among the permitted goods. Are we to infer that all those things are prohibited? Are we to say that 11 of the defendants shall be fined for selling tobacco, while others are permitted to sell candies and cigars? If they can sell cigars, why not cigarettes, cigar holders, candies, etc.? If merchants are allowed to sell tobacco, cigars, why debar

them from selling tobacco in plugs or package, or chewing tobacco or snuff?

"Shall we say that people have to be condemned to chew cigars or that people smoking pipes have a less right than those indulging in cigars?

"And if the second article of by-law 281 means anything, why does it say that purchasers shall be allowed to remain in stores or adjoining rooms during the time required to make and consume the purchase? If a man is allowed to buy a cigar how can he be prevented from consuming that cigar in one of these rooms?

"Applying to this matter all the principles which govern the making of by-laws I think that if its validity were tested before the Superior Court it would be quashed as being oppressive, arbitrary and illegal.

"By-law 222 concerned the early closing of shops, and it made an exception in favor of pipes, cigars, newspapers, etc., although in its provision the establishments that could be kept open on Sundays were not much more clearly defined than under by-law 281 now under discussion.

"The defence claim to have done nothing but what was required by law and only what was permitted. I must adopt this view of the case because the contention of the city would lead us to absurdities, unjust discrimination, oppression, injustice and a result altogether opposed to what the framers of the by-law had in view at the time it was prepared.

"It has been urged that the spirit of the by-law rather than the letter should be considered. I quite agree with that.

"I do not see what line is to be drawn between storekeepers who need to keep open on Sunday in order to meet their business demands and those whose business does not demand Sunday trading. I do not think that it is fair that one citizen should be branded as inferior to his fellows because his business requires him to do Sunday trading.

"I do not wish to conflict with the religious authorities of the city, and I desire that the police shall do all in their power to have Sunday observed in a condition satisfactory to all classes and nationalities and compatible with requirements for the comforts governing modern existence.

"I do not see any other decision can be given than the dismissal of the 21 actions of June 3 last."

## DID NOT DELIVER GOODS.

Damages to the extent of \$326.40 were allowed to James Rutherford, tea merchant, of Montreal, in the action he took against

J. J. Macy, New York, for the latter's failure to deliver a consignment of Japan tea. Mr. Macy was unable to deliver the promised tea, but offered another grade with \$250 damages, which was not accepted, and the courts decided as above.

## A MERCHANT KNIGHTED.

Sir Robert Boak, as President of the Legislative Council, has done much service for the Province of Nova Scotia, and deserves his knighthood.

Sir Robert was born in Leith, Scotland, on September 19, 1822. His father, Robert Boak, of Shields, in the county of Durham, Eng., on his retirement from the army, became an officer in Her Majesty's Customs in Halifax in 1837, and retained that position until he was superannuated.

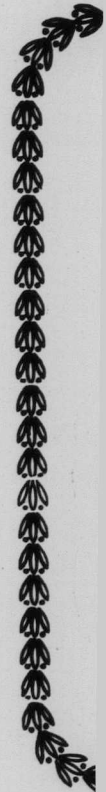
The present knight came to Halifax with his father in 1831, and in 1847 became a member of the firm of John Esson & Co., wholesale grocers. In 1854, he retired from that firm and formed the firm of Esson, Boak & Co., and engaged in the West-Indian trade. In 1864 this latter firm was dissolved, and he then continued business in his own name, and under the firm style of Robert Boak & Son, until 1875, when he retired from business. Sir Robert became a member of the Legislative Council in 1872, his commission as M.L.C. being dated February 20; on March 20, 1878, he was appointed president of that body. He was a member of the Government and treasurer of the Province from December 1877 to October 1878.

It will be seen that Sir Robert Boak has been for 30 years a Legislative Councillor, 24 of which he has presided over the second chamber. His services well entitle him to be marked out for the honor of knighthood now conferred.

## COLOMBO TEA AUCTION.

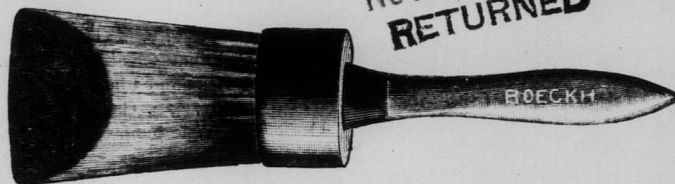
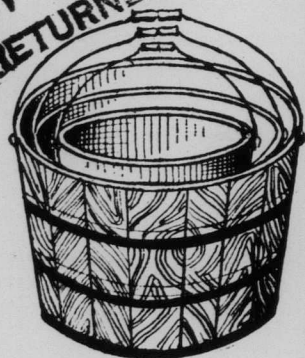
Dodwell & Co., Limited Colombo, under date of June 4, write as follows regarding the previous tea auction of 19,175 packages, 1,526,784 lb. brought forward 15,187 packages, 1,384,289 lb. were sold. The sale passed off with a brisker tone than last week. Common leaf teas were in better demand at steady rates, but biddings for medium kinds were irregular, and in many cases easier. Good tippy broken Pekoes attracted attention, and the finest sorts sold well, while common to medium kinds show no improvement. Dusts and fannings remain in strong demand at previous rates. Quality is poor. The average price for the sale held on June 21, was 33c., against 34c. for the previous week. The total exports to the United Kingdom for May were 9,750,000 lb., and the estimate for June is 12,500,000 to 13,000,000.

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The Consumer Looks  
To The Dealer

NOV - 4 1902  
RETURNED



to furnish him or her with the very best article that can be purchased for the money they expend. If the dealer fails in this a good customer may be sacrificed. Every dealer should know that in

**Boeckh's Brooms and Kitchenware,  
Bryan's High-Class Brushes,  
Cane's Unrivalled Woodenware**

they not only furnish to their customers the very best goods that can be made in their respective lines, but they afford at the same time the largest margin of profit. Satisfaction to dealer and consumer guaranteed.

If our representative does not visit your town, write us, and we will, if possible, arrange for him to call upon you, or we will send you quotations and full particulars of these goods by mail.

**UNITED FACTORIES,**

Limited,

Head Office : Toronto.

OPERATING :  
Boeckh's Toronto Factories.  
Bryan's London Factories.  
Cane's Newmarket Factories.

We have opened a new London warehouse so that we can ship all goods for Western Ontario direct from that branch.

**65 Dundas Street, London.**



Fac-Simile of "Jumbo" Tin.

**"Christie's"** Biscuits have stood the test of over half a century, and are acknowledged to be the standard of purity and excellence.

Have you tried their new  
Cheese Wafers?

**Christie, Brown & Co.,**  
Limited  
Toronto and Montreal.

## THE GROCERY CLERKS' PICNIC.

**T**HE annual excursion and picnic of the Grocery Clerks' Association of Montreal was held on Sunday, July 6, and was one of the most successful, from all standpoints, of any yet held. Over 500 persons left the Windsor station in the morning for the historic old village of Carillon, and from the beginning to the end of the journey the trip was one of unalloyed pleasure. About 10 o'clock the train arrived at Point Fortune, where the excursionists went on board the steamer John Carillon. A good part of the population of the town turned out to welcome the visitors. Houses were decorated throughout the place, and everybody stood ready to make the excursionists enjoy themselves to the utmost.

A banquet was served in the Hotel Gauthier, at which Mayor D. Murphy, of Carillon, attended and made a speech of welcome. Mr. Z. Martineau, president of the association, responded. Owing to the limited time, the toasts were limited to one, that of "The King," which was proposed by Mr. J. O. Levesque.

The party then repaired to the spot chosen by the organization committee for the games. This was some distance from the village, on the banks of the Ottawa River. The sports were keenly enjoyed, and were participated in by many of those present.

Following is the list:

Race of chairmen of committees—1, F. Dubord; 2, E. Turgeon; 3, Robichaud; 4, G. L. Desaulniers.

Race for members of committees—1, E. Turgeon; 2, F. Dubord; 3, J. E. Robichaud.

Grocers' race—1, Joseph Raby; 2, A. J. Martin; 3, C. Demers.

Race of members of Association—1, N. Lalonde; 2, F. Dubord; 3, E. Turgeon.

Ladies' race—1, Mme. Berta Lambert; 2, Mme. Villeneuve; 3, Mme. Gauvreau.

Carters' race—1, M. Jardon; 2, A. Lalonde; 3, P. Cote.

Boys' race—1, Arm. Lupien; 2, J. Crevier; 3, P. Levesque.

Sack race—1, J. Cote; 2, F. Dubord; 3, A. Gauvreau.

Pipe race—1, H. Chartier; 2, F. Dubord; 3, E. Cote.

Three-legged race—1, J. E. Forest and M. C. Gadbois; 2, F. Dubord and A. Charest; 3, J. Raby and C. Demers.

Needle contest—1, J. Raby; 2, A. Charest; 3, J. E. Charest.

Time contest—1, M. C. Gadbois.

Throwing weights—1, P. Ladurantaie; 2, J. E. Robichaud; 3, M. Jordan.

Fat men's race—1, C. Levesque; 2, G. L. Desaulniers; 3, O. Bergeron.

Consolation race—1, J. W. Walker.

Race for cheese—1, O. Legere.

Girls' contest (catching suspended bottle with eyes bandaged)—1, Mlle. Sarah Lamere; 2, Mlle. Villeneuve.

Eating pie, with hands behind back—1, A. Charest; 2, M. Lalonde; 3, M. C. Gadbois.

Eating soda biscuit—1, A. Charest.

Run and 3 jumps—1, M. Gordon; 2, A. Gauvreau; 3, S. Gadbois.

Single jump—A. Gauvreau.

The judges were: Messrs. E. Belanger, Louis Gauvreau, J. B. Poirier, Jos. Thouin, A. E. Cardinal and J. O. Levesque. These gentlemen performed their duties most creditably. Indeed, all the officials connected with the organization of the day's programme are to be complimented.—J. C. MARCHAND.

## OTTAWA TRADE GOSSIP.

**B**USINESS at Ottawa has been good. The past week's warm weather has made things better, particularly with the fruit business. Sugar is selling fast, the demand, owing to preserving time being on, is great.

Strawberries look as if they were about done, as the arrivals from the west are becoming less. Locals have been coming in well, but growers say they will not last long.

Raspberries made their first appearance this season last Saturday, and sold high, but as receipts have increased since prices are lowering.

It has been remarkable how steady the price of strawberries has kept this year. Ever since American berries started to come there has only been one day that the market broke. It looks very much as if G. W. Hurst made good arrangements to bring in the right quantity each day.

Two carloads of what had been No. 1 bananas arrived Monday night in horrible shape. They were two days longer on the road than they should, and were completely cooked. They were sold, however, on Tuesday afternoon, and brought from 15c. to \$1 per bunch. A car of Californian fruit was sold Tuesday also, and prices were very good. Peaches brought \$1 to \$1.35; plums, \$1.65 to \$2.55; apricots, 90c. to \$1.10; apples, \$1.55 to \$1.75; cherries, \$1.50 to \$1.75. Wednesday a car of Californian vegetables was sold, and prices were very unsatisfactory. Green beans sold at 65 to 80c. per basket; cucumbers, \$1.55 to \$1.65; tomatoes, \$1.25 per 4-carrier crate, and new potatoes, \$3.05 to \$3.15 per bbl. It would have been a different story had they arrived a week sooner, but potatoes, beans and cucumbers can be bought on the market here at much lower prices than last week.

At the Cheese Board last Friday afternoon, 1,836 boxes were registered for sale,

of which 1,510 were white and 326 colored. The offerings sold for 9¼ and 9¾c.

On the market, potatoes took a drop to day from the enormous prices paid the last few days. They could be bought easily at \$1 per bag, and new ones at \$1 per bush.

Oats are scarce, 52c. being the price paid.

Mr. Hodge, of Chase & Sanborn, is in the city, also Mr. McGregor, of J. O. Wilson & Co., and Mr. Maclette, of Park, Blackwell & Co.

Next Monday evening the regular meeting of the Ottawa Retail Grocers' Association will be held in the rooms at the Ottawa Fruit Exchange, Nicholas street. All reports in connection with the excursion will be received. The early closing on Saturday night and other important questions will be discussed. A full attendance is looked for.

The Ogilvie Milling Co. have removed from Queen street to Sussex street. They find it necessary to carry stock for the convenience of wholesale dealers. Heretofore they only had an office, but now their office and warehouse is together. Mr. A. E. Forde, their new manager here, is an old Ottawa boy, having left here some years ago for the West and was in the employ of the same company there, and was recently promoted to take charge of this office. He reports business exceedingly good.

## MADE CHEESE ON SUNDAY.

On June 27, Charles McDride, of the Forest Mills factory, laid a complaint against James Ansley for making cheese on Sunday. The magistrate at Napanee found Ansley guilty and fined him the minimum penalty, \$1 and costs, ruling that the making of cheese on Sunday was not a work of necessity.

## P. McINTOSH & SON'S MILL BURNED.

Just as we are going to press we learn of the destruction by fire of the mill of P. McIntosh & Son, flour and feed merchants, etc., Front and George streets, Toronto. The fire broke out on Thursday morning, July 10. The loss to the property of Messrs. McIntosh is about \$40,000 to \$50,000.

The most serious part of the conflagration is the loss of five firemen of the Toronto Fire Brigade, who were killed by the falling of the walls on the east side of the burning building.

Messrs. McIntosh this spring purchased the business of The Ireland National Food Co., Limited, and were shortly about to transfer their entire business to their new premises.

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## THERE'LL BE A RUSH

Shortly for Camping, Picnic and General Holiday Supplies — ARE YOU PREPARED FOR IT ?

Our Stock was never more replete than at present, with every variety of Canned, Preserved, Concentrated and Potted niceties and delicacies of the best sorts, including many lines handled exclusively by us, at right prices.

SEE OUR TRAVELLERS OR WRITE US -- WE WANT YOUR ORDER.

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE IMPORTING  
AND MANUFACTURING GROCERS

**TORONTO.**

### JUDGMENT IN YEAST CASE.

IN the Trial Court, Toronto, on July 9, Judge Street gave judgment in the case of Gillett vs. Lumsden, for infringement of registered trade mark, "Gillett's Cream Dry Hop Yeast." The facts as found by the trial judge are as follows: Plaintiffs sold large quantities of goods with the said label thereon from 1877 down to the year 1885, when they began selling the same goods marked "Royal Yeast," and gradually gave up the sale of those marked "Cream Yeast," although they still kept the original labels in stock and affixed them to the packages upon the rare occasions when "Cream Yeast" was asked for. In January, 1901, defendants began to sell yeast cakes under the name "Jersey Cream Yeast," put up in packages marked with defendants' own name as manufacturers. The defendants swore that when they adopted the name, "Jersey Cream Yeast," they did not know that any other article called "Cream Yeast" was on the market. In May, 1901, plaintiffs wrote to defendants, warning them against continuing the sale of their "Jersey Cream Yeast" under that name, and threatened proceedings. The defendants replied, refusing to withdraw the article from sale. Since 1892, defendants have owned a trade mark for baking powder, being the words, "Jersey Cream Baking Powder," but defendants had never applied the words "Jersey Cream" to yeast cakes. It was held, that the words "Cream Yeast" are not the proper subject of a trade mark, being common words of description; also held, that plaintiffs are entitled to succeed upon the ground that their yeast had long ago acquired a reputation in the market under the name "Cream Yeast," and that such name is their property, as against other persons seeking to use it for selling other goods of the same character; and that the evidence that

plaintiffs had not for some years before 1901 sold many boxes of the article does not show an abandonment of the right to use the name in connection with the goods, for plaintiffs have always been prepared to furnish the label upon the few occasions between the end of 1894 and the beginning of 1901 when it was asked for.

Judgment granted, declaring that defendants, by using the word "Cream" as applied to their yeast, have infringed plaintiffs' rights, and granting a perpetual injunction restraining defendants from doing so. Defendants to pay the costs of the action.

### HINTS TO BUYERS.

Contributors are requested to send news only not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

**H.** P. ECKARDT & CO. are offering a line of pickles in patent 10c bottles, to retail at 10c.

W. H. Gillard & Co. have, this year, again the agency for "New York" ginger ale.

Canned apples are scarce, but H. P. Eckardt & Co. are still offering some.

A. F. MacLaren Imperial Cheese Co. have a few boxes of fine old colored cheese to offer.

A new lot of Dixon's carburet of iron stove polish is in store with W. H. Gillard & Co.

Buyers of raisins will do well by communicating with H. P. Eckardt & Co.

E. D. Marceau is offering this week 100 half-chests Japan teas, which are extra value at 19c.

The Eby, Blain Co., Limited, report an active demand for "Horseshoe" salmon in the flat ½-lb. tins, they having sole control of the sale of this size.

W. H. Gillard & Co. report they are showing exceptional results in the sale of their "Aroma" coffee in ½ and 1 lb. tins.

The Eby, Blain Co., Limited, have just introduced a new line of "Gold Medal" corn syrup in 2, 5, 10 and 20 lb. tins, which bids fair to become a very popular seller.

### INDUSTRIAL GOSSIP.

Those having any items of news suitable for this column will confer a favor by forwarding them to this office addressed to the Editor.

With a total capital stock of \$2,000,000 The Northern Cereal Company, Limited, has been granted incorporation.

The objects of incorporation are to manufacture, purchase, deal in and hold cereals and cereal products and by-products, to carry on the general business of manufacturers and dealers in cereals and the products and by-products thereof; to acquire hydraulic, electric or other power; to utilize it and dispose of their surplus power; to sell or dispose of property; and with the funds of the company to buy or purchase shares in any other company or corporation. The incorporators are the following: Robert Stuart, Chicago, Ill., manufacturer; Walter Donald Douglas, Cedar Rapids, Iowa, manufacturer; James Steller Lovell, accountant; Wm. Bain, bookkeeper, and Ernest William McNeill, clerk, all of Toronto.

### SOMETHING NEW IN CHEESE.

The MacLaren Imperial Cheese Co., of Toronto, is taking control of a new method of placing our Canadian cheese before the consumer. The cheese is put up in blocks weighing about 12 lb. each, and each block is marked off into ½-lb. squares. It is wrapped in white cotton, and a wax covering is also put over it. No rind or skin can form on the cheese, and in this way there is no waste in cutting, either for the retail grocer or the consumer. The cheese is manufactured in one of our best Canadian factories, and it is of the finest quality. Grocers should make themselves familiar with this as soon as possible. See the company's advertisement in this issue.

## In Business To Make Money?

The grocer who sells pure, white, dry, crystalline Windsor Salt is absolutely sure of satisfying the man or woman who buys it. Satisfaction is a pearl of great price, but you can't measure it in dollars and cents, because you can't sell it. Since "Windsor Salt" and "satisfaction" mean exactly the same thing, you sell a pearl of great price when you sell Windsor Salt.

If you are in business to make money there is no safer way to do it than to sell the best of its kind in staple goods—Salt is one of the staples. Windsor Salt is best by test!

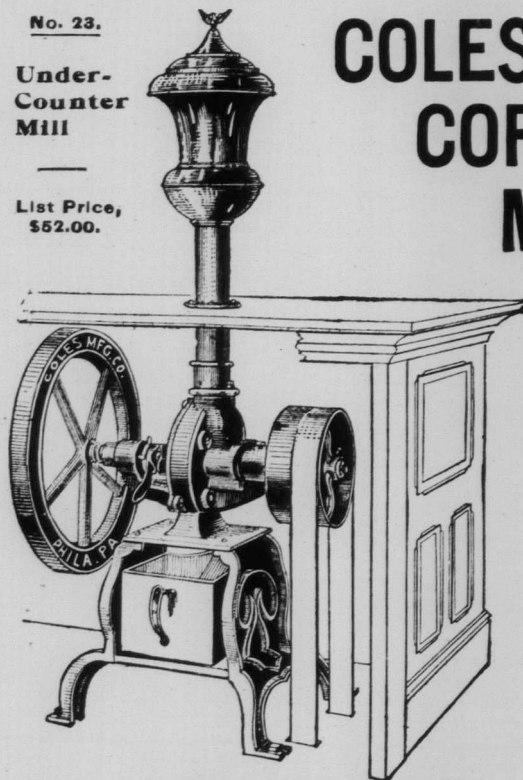
### Windsor Salt Will Help!

The Canadian Salt Co., Limited, Windsor, Ont.

No. 23.

Under-  
Counter  
Mill

List Price,  
\$52.00.



## COLES COFFEE MILLS

None better for  
Granulating or  
Pulverizing.

Our mills will  
Pulverize with-  
out heating Coffee.

Every Coles  
Coffee Mill has a  
Breaker that  
breaks the Coffee  
before it enters the  
grinders, thus re-  
ducing wear of  
grinders.

A GREAT  
LABOR-SAVER.

Our Grinders  
wear longest.

Agents { TODHUNTER, MITCHELL & CO., Toronto.  
DEARBORN & CO., St. John, N.B.  
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PENN'A.

A Good Reputation  
A Good Past  
A Good Present  
A Good Future  
The Canadian Grocer  
Montreal and Toronto  
And all over Canada  
Once a week  
Carries Lots of Advertising  
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# THE CANADIAN GROCER

President:  
JOHN BAYNE MacLEAN,  
Montreal.

## The MacLean Publishing Co. Limited

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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WHEN WRITING ADVERTISERS  
PLEASE MENTION THAT YOU SAW  
THEIR ADVERTISEMENT IN THIS PAPER

### UNSATISFACTORY CHEESE.

THE following cable was received by the Montreal Board of Trade from the Bristol, Eng., Provision Trade Association: "Monteagle cheese arriving unripe. Most prejudicial. Can you induce factories and shippers to hold on shelves longer?"

Complaints in regard to Canadian cheese being sent to England before being sufficiently cured have been heard before on different occasions, but there seems to have been no decided stand taken to prevent the recurrence of this state of affairs. The Monteagle sailed from Montreal on June 6 with some 15,000 cheese on board. The price paid for cheese just previous to that was around 11c., and factorymen were anxious to get rid of their make at these figures, with the result that a good deal of cheese was sent out in a green condition.

The trouble, besides the fact that in many cases factorymen were too eager to

obtain the highest price for their goods, regardless of future consequences, seems to be that most factories lack proper storage facilities. The cheese should be allowed to cure in a temperature not greater than 60 deg. Fahrenheit, if the best quality is to be procured, while not less than two weeks in the curing-room is necessary to allow the cheese to ripen sufficiently to be shipped. According to Mr. A. W. Grant, a Montreal exporter, there are scarcely a half-dozen factories throughout Canada with proper storage facilities for curing the cheese, and makers were consequently afraid to hold their goods for any length of time for fear of it spoiling on their hands.

Mr. P. W. McLagan, president of the Montreal Produce Merchants' Association, had no doubt but that a large proportion of the Monteagle's cheese cargo was altogether too green. The demand for cheese for export account at the time was very good, and makers, as well as some shippers, were in too great haste to place the goods on the market.

The export cheese trade of Canada exceeds \$20,000,000 in value, and it is most regrettable that greater care is not taken to preserve it. Our export butter trade once sank into insignificance because of the inferior character of the goods which were shipped to Great Britain, and unless some drastic steps are taken to prevent the shipment of inferior cheese there is danger that we may have a like experience in this, one of our most important articles of export.

### HOLIDAYING IN THE MARITIME PROVINCES.

IT is gratifying for THE CANADIAN GROCER to note that business men in Ontario are taking more interest in the Maritime Provinces as a summer resort.

There is undoubtedly no part of this continent which affords greater attraction for tired business men who are seeking a holiday. The scenery is grand and the climate delightful and bracing, and there is a variety of sport for those who are fond of the rod or gun.

The tourist associations, such as those at St. John and Halifax, as well as the Intercolonial Railway, are doing a good work in acquainting the west with the

attractions which the Maritime Provinces afford as a summer resort. There is still, however, a great deal to be done in this respect, for we find in conversing with business men in the west, who are thinking of taking trips to the Maritime Provinces during the summer months, that they have very little definite information as to routes, hotels, etc.

### AN UNJUST INSINUATION.

IN his address of welcome to the convention of the ironmoulders in Toronto on Monday, Mayor Howland insinuated that President Ames, of the Toronto Board of Trade, and his fellow associates who were instrumental in securing a settlement of the street railway strike, were merely a committee representing the Street Railway Co. This was a most unfortunate statement for His Worship to have made, as it is well known that but for the business-like way and untiring zeal of the representatives of the Board of Trade the strike would not have been settled when it was. And this would not have been the worst feature of the situation, for after the rioting which had taken place on the Sunday previous to the settlement of the strike, it is no telling what might have happened, as there were undoubtedly a large number of hoodlums, sympathizing with the strikers, who were ready to do almost anything to prevent the cars being run by any other than union employes. Besides this, there was the great inconvenience which the public would have suffered from long stoppage of the street car service.

His Worship has heretofore not resorted to the methods of the ward politician in public affairs. If there has ever been a gentleman occupying the position of chief magistrate in Toronto it is Mayor Howland, but one cannot think otherwise than that in the present instance he has dropped what has hitherto been his practice, and followed a course more akin to that of the professional or ward politician.

It may not have been that he was talking for votes, but it looks extremely like it indeed, and we very much regret that he has tried to belittle the successful efforts of a body of business men whose sole object was the public good.

## WANT GRAIN AND LUMBER ON THE FREE LIST.

RECIPROCITY with Canada is a question that is likely to receive some attention at the next session of the United States Congress. At any rate, the Minnesota delegation in the House of Representatives seem bent on seeing that it does receive attention. It was intimated a few days prior to the adjournment of the House that a Bill would be introduced in favor of reciprocity and putting Canadian lumber, wood pulp and grain on the free list. It was, however, finally deemed advisable to leave the question in abeyance until next session, as it was felt that no good would be done to the cause by any such formal action at present. In the meanwhile, it is proposed to prepare plans and inaugurate a vigorous campaign next season in favor of reciprocity with Canada. In order to overcome the difficulties and delay entailed in an ordinary reciprocity treaty, the proposal appears to be to call upon the Joint High Commission to look into the question and recommend some satisfactory arrangement.

Hitherto the centre of the movement for reciprocity with Canada has been in the New England States with the business interests in New York a strong supporter of the idea. It is, therefore, significant to see the movement obtaining such headway in the Northwest. The motive, however, is not the same in the west as it is in the east. The advocates of reciprocity in the west want Canadian lumber, wood pulp and grain, the last named for grinding into flour in the mills at Minneapolis. They are not much concerned about the question of protection to the manufacturing industries of the country. The manufacturers in the east, however, are very much interested in this particular. They want protection and want it just as high as ever, but they want the Canadian market as well. They are extremely generous in regard to the shadow, but the substance they grapple to their breast with zealous hands.

Even in the west, where the reciprocity idea is said by the Washington correspondent of *The Journal of Commerce*, New York, to be growing, the farmers are likely to set their faces against the proposal to admit Canadian lumber and grain at lower rates of duty.

Canada's export of wheat to the United States last year was only 53,186 bushels. Of grain of all kinds, except beans, the quantity was only 463,233 bushels, while the total to all countries was 25,282,512 bushels, of which 9,738,758 bushels were wheat.

Taking lumber and manufactures thereof the value of the exports to the United States in 1901 was \$13,176,717, which was about \$3,000,000 less than five years before. The total value of our exports to all countries last year was about \$33,000,000, and our best customer is Great Britain, which in 1901 took \$17,301,960 worth, an increase during the five years of almost the same amount as the decrease during that period on United States account.

At present the United States Customs duties on grain, pulp and lumber are as follows: Barley, 30c. per bushel; buckwheat, 15c. per bushel; oats, 15c. per bushel; rye, 10c. per bushel; wheat, 25c. per bushel; mechanically ground wood pulp, one-twelfth of one cent per lb.; chemical wood pulp, unbleached, one-sixth of one cent per lb.; ditto, bleached, one-fourth of one cent per lb.; sawed boards, planks, deals, etc., \$1 to \$2 per 1,000 feet.

With a material reduction in the United States duty on those articles our exports to that country would undoubtedly increase. But we see nothing to anticipate in the near future any such reduction. No matter how earnest the Minnesota delegation in the House of Representatives may be, there are contending forces in the United States which are stronger than they.

Economically closer trade relations between Canada and the United States are desirable. But, unfortunately, political exigencies transcend economical requirements.

### GROCERIES AT SUMMER RESORTS.

THE summer resort trade in groceries is gradually becoming more important. Canadians, as their wealth increases, are yearly going to summer resorts in increasing numbers. It can scarcely be said, however, that the number of merchants who make a specialty of

catering to this kind of trade has increased in proportion. The most progressive merchants catering to this trade so far appear to be departmental stores, which seems to us a pity.

As a rule, the prices obtained for the goods supplied at these summer resorts insure a much better profit than can be obtained in the towns and cities, where the competition is naturally keener. It is, therefore, worth seeking.

Some of the houses which cater to this kind of trade get out a neat little illustrated booklet giving prices, etc., in regard to the goods they handle. This appears to be a successful way in getting at the summer resort trade, but this is only one of the many methods which might be employed.

This summer resort trade is worth the attention of the merchants in every locality where such trade is to be secured.

### A WEAKER BUTTER MARKET.

AFTER continuing steady for over a month the Toronto butter market is commencing to weaken, and, although no quotable change has been made in prices, the tone of the market is considerably easier. This is a reflection of the conditions of the English market for butter, which recently showed a decline, and now English buyers are unwilling to offer holders on this side of the water prices large enough to give shippers here a safe margin in laying down the Canadian butter on English soil.

The cause of this depreciation in the price of butter in the Old Country it is difficult to get at exactly, but holders there seem to have on hand fairly large stocks of this product.

The exports from Canada have been steady all spring, and Canadian creamery, which this year has been of excellent flavor and possesses good keeping qualities, has made for itself on the British market a reputation that commands a large trade. It is stated on good authority that Canadian is now the best butter on exhibition there, and that Danish, once so formidable, is not pressing it hard at present.

An improvement in the weather in England and consequent improvement in the pastures there has resulted in a larger make of butter than was expected earlier in

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the season, and this has had something to do with the recent decline.

According to the latest reports Canadian creamery is selling freely on the London market at 98 to 100s. per cwt. for the finest.

Around Toronto and westward the recent rains, combined with the warmer weather, have had the effect of much improving the pasture and a large make of butter is the result. The deliveries on the Toronto market are large and buyers are placing quantities in storage for future sales. Some inquiries are being received from Old Country buyers, but the complaint is that the prices offered, as mentioned above, are not sufficiently high to enable a good export business to be done with profit to the exporter.

When the members of trades unions strike business frequently gets a black eye.

#### ONTARIO FRUIT IN THE WEST.

**A** COMPLAINT has just been made to the Agricultural Department at Ottawa by one of its fruit inspectors in Manitoba and the Northwest Territories regarding dishonest packing of Ontario apples. This only corroborates what the Manitoba correspondent of THE CANADIAN GROCER has from time to time said in regard to this matter, and, in spite of the precautions which the Government is taking, the practice does not yet appear to have been discontinued.

It is to be hoped, however, that during the ensuing season, now that the Fruit Marks Act is in operation, and has been made more effective by recent amendments, that such steps will be taken as will prevent the continuance of those dishonest practices. Although they are our own countrymen, some of the fruit dealers in Winnipeg and other centres in the West are so dissatisfied with their experience with Ontario fruit that they prefer to give their business to the United States. This is most regrettable, but, certainly, in view of the circumstances, they can scarcely be blamed.

With a vigorous enforcement of the law and the exercise of care by shippers, who are really not the ones responsible for the dishonesty, the bad name which Ontario fruit now has in the West should in time be overcome.

## TRADE IN COUNTRIES OTHER THAN OUR OWN.

#### SALMON AND LOBSTERS IN LONDON.

**B**USINESS in salmon continues good and valuations for all grades are very firm, with a tendency to advance. There has been a strong feeling in the wholesale trade for some little time that prices sooner or later must show an improvement, and any reliable parcels that importers wished to sell at a reasonable figure have been secured. Although the weather since the beginning of the year has not been inducive to a large trade in this article, yet the deliveries from the wharves have been on a very large scale, thus proving its relative cheapness compared with any other class of provisions in the market. There is a good steady trade doing in lobsters, and packers this year, as far as arrivals up to date are concerned, are to be congratulated on their excellent deliveries as regards quality. Quotations for choicest quality goods again this year are very high, but it is satisfactory to note that for once the quality is meeting with the approval of the buyers. — Produce Markets' Review, June 21.

#### STRONG PEANUT OUTLOOK.

Writing from Smithfield, Va., the Gwaltney-Bunkley Peanut Co. have the following on the situation in peanuts: "A few months ago we intimated that 5c. per lb. would be refused for fancy hand-picked peanuts before August 1; it now seems more than probable this suggestion will become a reality. A careful investigation shows there are in Virginia and North Carolina less than 200,000 bags Virginia peanuts; the requirements of the cleaners average 75,000 to 100,000 bags per month. There are four and a half months before new nuts will be in condition to market with safety; making due allowance for stocks in the hands of jobbers, and wholesale dealers, it is very apparent that supplies will be exceedingly scarce, if not entirely exhausted, before October 1.

"Present prices will cut no figure in consumption; a year ago, fancy hand-picked goods sold freely at 4½c., while stocks exceeded 500,000 bags; besides, the relative price of peanuts now is below many other products. The few farmers and country speculators who have goods are not disposed to sell except at prices that leave no margin of profit if worked at to-day's quotations for cleaned goods. Commission merchants in Norfolk and Petersburg have nothing to offer except a few lots of old goods, most of which are scarcely fit to shell and worthless for any other purpose.

"Stocks of Spanish have rapidly reduced;

supplies are far short of July 1 last year, while the price of No. 1 Spanish shelled is ¼ to ½c. per lb. less. This situation is not likely to remain very long, and well-informed dealers expect 6c. or more before the season closes. The growing crop is not showing up well in some sections; the plants are small; a good many fields have poor stands, owing to cold weather and lack of moisture. Some farmers are now planting or replanting with the prospect of only a light harvest; in other sections prospects are better."

#### SITUATION IN CURRANTS.

The market for currants is only moderately active, and as some first hand sellers continue to show anxiety to quit their remaining stocks, prices remain barely steady. This position, when viewed in connection with the very moderate dimensions of remaining universal stocks, may be partly explained by the desire to clear up outstanding accounts, and start fresh for the coming season, but it is probably also due to the general anticipation, failing accident, of an abundant yield from the crop which is now growing. These indications are constantly confirmed by the latest reports, which indicate favorable climatic and other conditions. Even thus early, a moderate quantity of the new crop has been sold in both Germany and England for August and September shipment. Present prices are low enough to tempt buyers who are carrying very small stocks of existing currants; and, if no damage ensues during the next two-and-a-half months, the new season will open with very reasonable rates. This is a matter for congratulation for all concerned; relieving as it does buyers from the necessity of too much caution in operating, through fear of a fall later on, and, indeed, inducing them to buy freely for their requirements, with the added prospect of the probability of a market turn. In spite of the small actual volume of the London stock, the market is not suffering greatly from want of selection, if the finest qualities and also small currants are excepted. — Produce Markets' Review, June 21.

#### TO PREPARE FOR EXCURSION.

The regular monthly meeting of the Toronto Retail Grocers' Association will be held on Monday evening, July 14, at St. George's Hall, Elm Street, Toronto, and the chief business will be the completion of arrangements for their annual excursion. Several new members will probably be admitted.

## CANADIAN GOVERNMENT FIGURES.

They do not lie. Anyone can get them by writing the Department Statistics, Ottawa. They tell the story of **the decline and fall of Japan Tea.**

In 1899	Canada	imported	11,667,757	lbs.
In 1900	"	"	9,762,032	lbs.
In 1901	"	"	7,528,309	lbs.

These show **a falling off** in the imports of Japan Tea of between four and five million pounds in three years.

This year we venture to say **not more than 5,000,000 lbs. will be brought into this country**, and all the time **"SALADA"** Ceylon **GREEN** Tea is making gigantic strides.

If you want to be with the new trade winner, **"SALADA"** Ceylon **GREEN** Tea, drop us a postal, samples and information will follow.

**"Salada"** TORONTO and MONTREAL.

### A POPULAR ARTICLE

# CELLULOID STARCH

Don't let your stock get low in hot weather.

THE BRANTFORD STARCH WORKS, Limited, BRANTFORD.  
CANADIAN PRODUCERS.

**The Canada Biscuit Co., LIMITED,**  
**King and Bathurst Sts., Toronto.**

Manufacturers of High-Grade

**BISCUITS, CONFECTIONERY, JAMS and JELLIES.**



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# MARKETS AND MARKET NOTES

## ONTARIO MARKETS.

Toronto, July 10, 1902.

### GROCERIES.

**B**USINESS, generally, in the grocery line during the week has been quiet. There are few new features in the market to report, and prices all round rule about the same as they were last week. There has not been quite such a good trade in canned goods, excepting that a brisk business in salmon is being done for future shipment. Only a few more tomatoes are left on the market, and most houses are asking \$1.15 for what stock they have on hand. There is a firmer feeling in canned corn, due to reports of the probability of a short crop of corn. The demand for sugar has improved but the prices are still weak. Some houses have advanced fine raisins to 8½c. on account of their scarcity. Peels are quiet, but a few orders are being looked for future delivery. There has been an improved business in green Rio coffee at prices easier but unchanged. There is a good trade doing in currants, and the market is bare of tapnet and natural figs.

### CANNED GOODS.

In canned goods, trade on the whole during the week has been good. Tomatoes continue firm and little stock thereof is at present on the market. Corn is reported much firmer, owing to the prospects of a shortage in the crop this season. Peas are now quoted for future delivery at \$1.25 to \$1.50 for extra sifted, and for other kinds from 82½c. upwards. We quote \$1.10 and upwards for tomatoes, 80c. and upwards for peas, and 65 to 70c. for corn. Fruits have not been as active as they were, and canned meats have quieted down a little, owing to the merchants having already laid in a stock for their summer's trade. The salmon market has been active and numbers of sales have been made of this season's pack for delivery on arrival. There is also a good business being done in haddies and kippered herring. Lobsters also are selling nicely. We quote as follows: Fraser River sockeye, \$1.42½ for five case lots and over, and \$1.45 for less quantities; Northern sockeye, \$1.25 to \$1.30; cohoes, \$1.05 to \$1.15, according to quality, and canned haddies, \$1 to \$1.10.

### COFFEES

The demand locally for green Rio coffees has improved and prices are unchanged, but the feeling of the market is easier. The demand for mild greens is quiet, but trade in roasted coffees continues good. The outside coffee markets are weaker, and slight declensions have occurred in both actual supplies and contracts. Quotations follow: Green Rio, No. 7, 7½c.; No. 6, 8c.; No. 5, 8½c.; No. 4, 9c.; No. 3, 10 to 12c. per lb.

### NUTS.

The local nut market is quiet and unchanged. A cable despatch from Bordeaux states that the prospects there are for only half a crop of Marbot walnuts.

The outside markets are firm with no quotable change.

### RICE AND TAPIOCA.

There is a good local trade doing in rice and tapioca, and prices are unchanged. The sales of tapioca outside were limited and the markets lack tone. Rice is fairly active in the outside markets. Advices from New Orleans are stronger, the outlook for the growing crop being unfavorable. We quote: B rice, 3½c.; Japan, 5½ to 6c.; sago, 3¼ to 4c.; tapioca, 3¼ to 3¾c.

### SYRUPS AND MOLASSES.

The local demand for syrups and molasses has somewhat improved. Midsummer dullness is being experienced in the outside market for the grocery grades of New Orleans molasses, but stocks are well under control and the prices are unchanged and steady. The outside syrup market is quiet and steady, and we now quote as follows: Corn syrup, 3½ to 3¾c. in barrels and kegs; sugar syrups, 30 to 32c. for medium, and 35 to 40c. for bright. Molasses, 24 to 26c. for open-kettle.

### SPICES.

There is a quiet movement in spices, but the fall trade has not commenced yet. Quietness prevails on the outside markets, which are featureless.

### SUGAR.

The demand for sugar locally has improved, but the market still continues

See pages 39 and 40 for  
Toronto, Montreal, St. John  
and Halifax prices current.

weak. The London, Eng., market for both cane and beet sugar is unchanged, and in the United States last week a decline of 1-16c. in raws was followed by a reaction of ¼c.; refined continued unchanged. The receipts in the Republic for the week totalled 37,493 tons, and the meltings were 35,000 tons, leaving the total stock in the four United States ports at 133,113 tons, against 130,629 tons last week, and 289,705 tons for the same period last year. In Cuba the receipts kept up to 6,500 tons and the exports increased to 21,300 tons, leaving the total stock on the island at 107,000 tons, against 129,946 tons last year, and with two centrals still grinding. The decline and reaction in raw sugars mentioned above, marks a check in the decline in that product. The arrival of a cargo of Egyptian crystals of unusually high test commanded an advance of 1-16c., turning the market, and refiners became free buyers of all offerings at 35 1/16c. and 32c. At the latter price a very large business was done, as sellers appeared quite willing to let go of their offerings. The market closed steady and firm at 33c. for 96 deg. test

centrifugals, and indications pointed to a continuation of this price, rather than to any further advance or decline for the present. The refined sugar market remained unchanged all week and since raw sugars improved there may not be any necessity for the considerable reduction that has been generally anticipated, and should the demand increase sufficiently no decline may take place just now. The present margin between refined and raws appears larger than it really is, for only a small quantity of raws was sold at the low prices. There has been an increase in the meltings and for a long time to come there is expected to be a larger demand.

### TEAS.

Trade is fairly good in Indian and Ceylon blacks. Practically no new Japans have been ordered in the staple lines as the market is many points above what Canadian buyers have been in the habit of paying. The cheapest teas available in Japan now are worth in the neighborhood of 20c. and show a flat dusty leaf. The stocks in the hands of the wholesalers here are not thought to be sufficient to last the trade over a month, and as there are no high-class Japans offering buyers will have to content themselves with cheaper values. A cable has been received from Shanghai saying that the market opened there on June 1 for pingsuey teas 35 to 40 per cent. above the opening price of last year and that these opening prices are now prevailing for old teas. Decidedly irregular prices prevail on the London, Eng., market for all Indian, except a few fine liquoring teas, and the tendency there is towards rather easier rates, quotations for undesirable liquoring kinds being very low. Ceylon teas lacked animation and common and undesirable kinds fell away in price a little. The market for the better grades showed a distinctly quieter tendency and previous quotations were barely maintained. A slight recovery is shown in Javas from the low prices recently current for poor descriptions, and the better grades keep selling fairly well.

### FOREIGN DRIED FRUITS.

**CURRENTS.** The local market is fairly active. The outside situation is quiet and void of special feature or activity. We quote: Filiatras, 5½ to 6c., and Patras, 6¼ to 7c.

**VALENCIA RAISINS.** The market is denuded of stock and quotations are unchanged at 8c. upwards for selects.

**DATES.** The market is quiet without particular features. We quote: Dates, in bulk, 1½c., and in packages, 6¼ to 6½c.

**PRUNES.** Trade in prunes continues light and prices are unchanged. There is a fair demand outside for export. Our quotations are as follows: Californian prunes, 100-110's, 5c.; 90-100's, 5½ to 6½c.; 80-90's, 6½ to 7c.; 70-80's, 6¾ to 7¼c.; 60-70's, 7½ to 8c.; 50-60's, 8 to 8½c.; 40-50's, 8¾ to 10c.

**CALIFORNIAN EVAPORATED FRUITS.** There has not been much change in the

volume of the trade doing for these, which continues light. Quotations are now as follows: 11 to 14c. per lb. for peaches and 13 to 17c. for apricots. New Santa Clara apricots are quoted f.o.b. the Coast at 7c. in 50-lb. boxes, and 7½c. in 25-lb. boxes in carload lots.

#### GREEN FRUITS.

The receipts of strawberries during the week have been large, averaging from 10 to 15 carloads per day, and the prices have been as low as 2c. per small basket. Quotations for these are 2 to 5c. per quart. Raspberries are now on the market at 12 to 13c. per quart, with the prospects of prices remaining firm this season, as the crop reports indicate that the yield this year will not be large. Some blackberries are being offered at 6 to 8c., and red currants are quoted at 65 to 75c. per basket for those of good quality. Black currants are scarce at \$1.10 to \$1.25 per basket, and good cherries are worth 75c. to \$1. A shipment of Californian fruits has arrived, consisting of cucumbers, selling for \$2 per basket; apples, at \$2 per bushel; plums, \$1.50 to \$2 per box and \$25 per 100 for the smaller stock. There is a good trade doing in Messina lemons which are worth \$3.50 per case. Sorrento oranges are selling at \$3 to \$4.50 per case and late Valencia are firm at \$5.50. New potatoes continue to arrive in increasing quantities, and the price for them is \$1.25 per bushel.

#### VEGETABLES.

Larger receipts of carrots, peas, cabbage and beets have resulted in a decline in the prices thereof. Rhubarb is scarcer and has advanced 5 to 10c. Old potatoes are very scarce. Trade generally is bare and there is a good demand for vegetables for use on the boats. We quote: Green onions, 8 to 15c. per dozen; rhubarb, 20 to 30c. per dozen; lettuce, 15 to 25c. per dozen; radishes, 20 to 30c.; mint and parsley, 20 to 25c.; turnips, 40c. per dozen; cauliflower, 50c. to \$1.25 per dozen; cabbage, 40 to 60c.; carrots, 20 to 25c. per dozen; beets, 20 to 25c. per dozen; peas, \$1.25 to \$1.40 per bag; new potatoes, \$1.25 to \$1.40 per bushel; old potatoes, \$1.25 to \$1.40 per bag.

#### COUNTRY PRODUCE.

**EGGS.**—The receipts of eggs continue fairly liberal. Pickling operations are through with a number of merchants who are now putting their eggs in cold storage. The market is strong at 15 to 15½c. per dozen for eggs of good quality.

**BEANS.**—Not much trade is being done in beans, and prices have weakened. The top figure is now \$1.25 per bushel for choice handpicked.

**HONEY.**—The demand for honey is very light. There are a few combs selling. We quote: Honey, in 60-lb. tins, 9½ to 10c.; less quantities, 10 to 11c., and combs, \$2 to \$3 per dozen.

**DRIED AND EVAPORATED APPLES.**—Very few dried apples are offering and the prices are nominal at 5 and 6c. per lb.

**HAY.**—There have been free receipts of hay, and the market is 50c. weaker. We quote \$9.50 to \$10 for good hay.

**POTATOES.**—The offerings of old potatoes are very light and the prices are nominal at 90 to 95c. per bag in carlots on track.

#### BUTTER AND CHEESE.

**BUTTER.**—The improvement in the weather has resulted in an increase in the receipts of butter and the market is weaker. There has been little demand for this product from the Old Country, and this has a tendency to cause prices here to sag. We quote: Choice 1-lb. prints, 15 to 16c.; large rolls, 15c.; tubs, best quality, 15 to 15½c.; large rolls, medium grade, 12 to 14c., and tubs, medium grade, 12 to 14c. per lb. Creamery prints are worth 19 to 20c., and creamery solids, 19c. per lb.

**CHEESE.**—The cheese market this week has weakened considerably. This is mainly owing to the weakness of the English market and was not unexpected. There is little being done locally in cheese, and the prices here are 10 to 10½c. per lb. At the factories the ruling figure is 9½c.

#### FISH.

There is a fair trade in fish which is likely to continue throughout the summer. A scarcity of pike has resulted in an advance of 2c. Speckled trout are also firmer, and eastern salmon, 7 to 10c. per lb. We quote: Fresh fish—Lake Erie herring, 4 to 5c.; perch, 4 to 5c.; trout, 7½ to 8c.; pike, 6c.; British Columbian salmon, 20c.; whitefish, 7½ to 8c.; blue fish, 9c. per lb.; mackerel, 12 to 15c.; rock bass, 1c.; eastern salmon, 18c.; speckled trout, 25 to 30c.; halibut, 15c.; Niagara whitefish, 9c. per lb.; blue pike, 4c.

#### GRAIN, FLOUR AND BREAKFAST FOODS.

**GRAIN.**—Favorable growing conditions in the wheat growing regions of this continent has resulted in a decline of 1c. per bushel in Manitoban and Northern wheats, and our quotations are as follows: Manitoba No. 1 hard, 85c.; No. 1 Northern, 83c., and No. 2 Northern, 82c. On the St. Lawrence market the receipts have been very light and the prices are a little higher than a week ago. Quotations are nominal at 80 to 84c. for white Ontario wheat; 75 to 80c. for red wheat; 69½ to 72c. for goose wheat, and 50 to 51c. for oats.

**FLOUR.**—The demand for flour has eased off with the decline in wheat, and the market is weaker. We quote: Ontario patents, in bags, \$3.60 to \$3.75; Hungarian patents, \$4 to \$4.15; Manitoba bakers', \$3.70 to \$3.85; straight roller, \$3.30 to \$3.40 per bbl. in Toronto.

**BREAKFAST FOODS.**—Business in this line continues quiet with very little buying, and the prices are unchanged. We quote: Oatmeal standard and granulated, in carlots on track here, \$5.20; standard rolled oats in carlots on track here, \$1.90 per bbl.; in wood, 10c. extra; broken lots are 20c. per bbl. extra; rolled wheat, \$2.40 in 100-lb. bbl.; cornmeal, \$3.60 in split peas, \$4.75; pot barley, \$4.25, in 196-lb. bbls.

#### HIDES, SKINS AND WOOL.

**HIDES.**—The market for hides continues quiet and unchanged. We quote: No. 1 green, 7½c.; No. 2 green, 6½c.; No. 1 green, steers, 8½c.; No. 2 green, steers, 7½c.; cured, 8 to 8½c.

**SKINS.**—Little trade is doing in these and the prices are steady. We quote:

Veal skins, 6 to 14 lb. inclusive, No. 1, 10c.; No. 2, 8c.; do., 15 to 20 lb. inclusive, No. 1, 9c.; No. 2, 7c.; deacons (dairies), 60 to 70c. each; sheepskins, 80c. to \$1; shearlings, 20c.

**WOOL.**—The wool market is still inactive and weak. We quote 13c. for fleece wool, and 7c. per lb. for unwashed.

**TALLOW.**—The offerings of tallow continue light and prices are unchanged at 6¼ to 6½c. per lb.

#### MARKET NOTES.

Cheese has declined ¼ to ½c.

Natural figs are in some cases ¾c. per lb. higher.

Messina lemons have advanced 50c. to \$1 per box.

Dressed hogs have advanced 25c. and live hogs, 37½c. per 100 lb.

There has been a decline of 1c. in the prices of Manitoba and Northern wheat.

#### QUEBEC MARKETS.

Montreal, July 10, 1902.

#### GROCERIES.

**W**HOLESALE grocers report a good trade during the past week. The great number of people going out of town to the different summer resorts has given an impetus to the trade with out-of-town dealers; but the city retailer loses just in proportion as his brother in the country or at the seaside gains. With the jobber there is not much difference in the volume of business done, except that there is an increased demand for certain lines for picnics, etc. Canned goods have been particularly active during the past week or so. Canned corn has advanced considerably, and some dealers are expecting still higher prices before the new crop comes in. There is some scarcity reported in white beans, which now sell at \$1.40 to \$1.45 for finest quality. The combine to maintain prices in Dewar's Scotch whiskey has come to an end, the agents themselves having issued a circular to that effect on July 2. We understand that this was done under pressure made by two of the leading wholesale liquor dealers in Montreal, who wanted to protect their own interests. These two firms were also partly instrumental in breaking the combine in Hennessy's brandy, Booth's Old Tom Gin, and other liquors. Dewar's Scotch whiskey is now being sold at much lower prices. A few barrels of Canadian pork have recently been on the market, for which jobbers asked \$25.50. Armour's pork (50 to 60's) declined 50c., and is now selling at \$25.50. Fairbank's "Boar's Head" compound lard is ¼c. lower. Cotton ropes are now quoted at 14¼ to 14½c., in sympathy with the rise in price made some time ago. It has been selling on this market at the former prices notwithstanding the advance, but stocks are now becoming depleted and prices had to be raised. Sisal rope is lower, being now sold on a basis of 12½c.

#### SUGAR.

The market locally and in New York is active on all grades of sugar. This is the beginning of the busy season with

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**TORONTO COLD STORAGE**

9-11-13 Church St., - - - TORONTO

Under new management.  
Chill rooms now being repaired. Service improved.  
Storage solicited.

**W. HARRIS & CO., - PROPRIETORS**  
Telephone Main 1831

**BANANAS**

Car just to hand fine large fruit. Send us your order, you will be well pleased with quality and price.

Merchants handling Cherries consign to us in fruit market.

**SMITH & CARMICHAEL**  
70 COLBORNE ST., TORONTO.

Butter Cheese  
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Consignments Solicited.  
Highest Prices. Prompt Returns

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70 and 72 Front St. E., Toronto.

**EGGS—BUTTER**

**WE ARE BUYERS**—F.O.B. your station. Phone, write or wire us, stating quantity you can sell for delivery next week.

**Rutherford, Marshall & Co.**  
Wholesale Produce Merchants,  
68 Front Street East, Toronto.

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**DAWSON Commission Co., Limited**

**FRUIT, PRODUCE AND COMMISSION MERCHANTS.**

Cor. Market and Colborne Streets, **TORONTO**

**CLEMES BROS.**

Wholesale  
Fruit and Commission Merchants.

Special attention given Mail and Telephone orders.

Your consignments, produce and fruit carefully handled.

**WRITE US FOR PRICE LISTS.**

refiners here, and they report a good demand, which is expected to increase as the season advances. No break in the prices is expected, and none has occurred during the week. Granulated sugar sells at \$3.65, and yellows at \$3 to \$3.55.

**TEAS.**

The demand from country buyers has increased of late, though the local market is quiet as is usual at this season of the year. A cable received on July 4 reported a decline of 1c. per lb. in some grades of Ceylon teas. The market for Japans remains firm, with some business being done between the wholesale houses. The following circular was issued on July 7 by a Montreal agent for Japan teas: "To-day's cable received from Japan reads, 'Second crop is poor in make and price 1c. per lb. higher than first crop. While first cablegram on 27th ultimo, mentioned second crop looks fine, this could have only been a small sample lot which was the first arrival from the district of production. Now, however, coming in large quantity, it proves poorer in quality and relatively higher than first crop basis of prices. It is therefore a foregone conclusion that prices of first crop in this market will not decline, but a further advance may be anticipated."

**SYRUPS AND MOLASSES.**

There has been no important change in the situation for either syrups or molasses. The demand for Barbados molasses is light, and orders are small and intended only to fill immediate wants. The price remains unchanged at 23 to 24c., according to quality. Antigua molasses is quoted at 24c., and best Porto Rico at 35c. Business in syrups is slow. We quote corn syrups as follows: 3½c. in bbls.; 3½c. in ½ bbls.; 3½c. in ¼ bbls.; \$1.60 in 38½ lb. and \$1.20 in 25 lb. pails.

**CANNED GOODS.**

The demand for all sorts of canned goods is excellent, as is usually the case during the season of picnics, camping, and holiday outings. The feeling in tomatoes is constantly growing stronger, but jobbers are still selling at from 97½c. to \$1. Corn has advanced 2½ to 5c., and the market is firm. The advance was made in view of the new crop, the outlook for which is such that holders felt justified in raising prices. Private advices from France state that the sardine packing is late, and that the loss to packers has been large. A further advance was made in codfish roe, and the outlook was for high prices for canned fish in general. Business in the new pack of salmon for future delivery has been somewhat quiet of late, but prices have been maintained. Quotations are: Peas, 82½c. to \$1.15; corn, 82½ to 85c.; tomatoes, 97½c. to \$1; gallon apples, \$2.95 to \$3.00; 3-lb. apples, \$1.10. Salmon, pink, 92 to 95c.; spring, \$1.25; Rivers Inlet, red sockeye, \$1.30; Fraser River red sockeye, \$1.40.

**SPICES.**

There has been no material change in this market. The feeling, in general, remains firm. Our quotations are as follows: Nutmegs, 30 to 55c. per lb., as to size; penang mace, 45 to 50c. per lb.; as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade; white, 25 to 27c.; ginger, whole, Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground,

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#### RICE AND TAPIOCA.

Prices on rice and tapioca have not been altered by the jobbers here. There is a brisk inquiry, and the market is active. We quote: B rice, in bags, \$3.02½; in ½ bags, \$3.07½; in ¼ bags, \$3.12½; in pockets, \$3.17½. In 10-bag lots an allowance of 10c. is made. CC rice, \$2.92½ in bags; \$2.97½ in ½ bags; \$3.02½ in ¼ bags; and \$3.07½ in pockets. In the open territory prices are about 10c. less. Patna rice is worth 4 to 5c. per lb., and tapioca, 3½ to 3¾c.

#### FOREIGN DRIED FRUITS.

**CURRENTS.** There is a fair local demand for currants, which are quoted at unchanged prices. The situation in Greece has not materially changed. A recent report states that shipments from that country to all parts continue on a fairly satisfactory scale, the total clearances in May amounting to about 3,000 tons leaving remaining stocks estimated at 10,000 tons. The new crop is apparently progressing satisfactorily and the first estimate of the expected outturn, from reliable quarters, is placed at 165,000 tons, but this may be largely reduced should unfavorable conditions develop before the housing of the fruit.

**VALENCIA RAISINS.**—The market conditions are practically unchanged. The quantity of fine fruit is very small, and prices are only nominal. We quote as follows: Finest off stalk, 6½c.; selected, 6½c.; layers, 7¼ to 7¾c. per lb.

**SULTANA RAISINS.**—These are in fair demand, and the price is 9c. per lb.

**CANDIED PEELS.**—No further change in price is noted in this line. The market is quiet. We quote: Citron peel, 15c.; orange peel, 11½c., and lemon peel, 10½c. per lb.

**MALAGA RAISINS.**—There are still a few of these in stock, but the market is growing bare rapidly. We quote as follows: London layers, \$1.50 to \$1.60; "Connoisseur Clusters," \$2.15 to \$2.25; ¼'s, 65 to 70c.; "Royal Buckingham Clusters," \$3.30 to \$3.35; ¼'s, \$1.05 to \$1.10; "Excelsior Windsor Clusters," \$1.50 to \$1.60; ¼'s, \$1.30 to \$1.40.

**DATES.** There is nothing new to report. Hallowees sell at 1½c. per lb., with a fair demand.

**FIGS.** There are no figs to be had on this market, and the new crop is being awaited. Private advices from Smyrna state that the opening prices on the new crop will be from 2s. 6d. to 3s. higher than the opening prices of last year. The indications at present are that the crop will be about 25 per cent. less than that of a year ago, which was about 45,000,000 lb. Shipments from the interior to packing points are looked for about the middle of August.

**CALIFORNIAN RAISINS.**—There is no change. A fair trade is doing, seeded raisins being quoted at 9½ to 9¾c. per lb.

**PRUNES.**—Business is as usual. The demand keeps up and a fairly good trade is doing. We quote as follows: 8½c. for 40-50's; 8c. for 50-60's; 7¾c. for 60-70's; 7½c. for 70-80's; 6¾c. for 80-90's; 6¼c. for 90-100's.

**CALIFORNIAN EVAPORATED FRUITS.**—There has been no marked change in this line, and the demand is no more than moderate. Apricots sell at 14½c.; peaches at 10½c., and pears at 10c.

#### NUTS.

The demand for nuts is small. Prices are the same as those of last week. Reports from Sicily state that the new crop of filberts has been damaged by the cold weather and high winds. It is difficult, however, to arrive at a correct estimate of the damage, and doubtless the reports have been much exaggerated. The local prices are as follows: Walnuts, 9¾ to 11c.; Tarragona almonds, 12 to 13c.; shelled walnuts, 15 to 16c.; shelled almonds, 24½ to 25c.; filberts, 8¾ to 9¾c.; pecans, 15 to 16c.

#### BUTTER AND CHEESE.

**BUTTER.**—Creamery butter has again dropped off in price, finest make being 1c. lower, and good to fine, ¼c. lower. This has been caused by the falling off in demand, which, at present, is very light. There has been no quotable change in dairy butter, which remains at 17½ to 18½c. for Eastern Townships, and 16 to 17c. for western. We quote creamery at 19½ to 20c. for finest, and 18¾ to 19½c. for good to fine.

**CHEESE.**—The cheese market, both locally and in the country, is easier and a decline has taken place all round, although in undergrades a wider range of prices is quoted and in the best stuff a higher price is asked. The market has been quiet. Finest Ontario cheese is now quoted at 9½ to 9¾c.; finest Townships, 9¾ to 9¾c.; finest Quebec, 9¼ to 9¾c.; undergrades, 8 to 9c. The general feeling is for lower prices still, but the decline is not taking place as rapidly as had been expected.

#### COUNTRY PRODUCE.

**EGGS.**—The egg market has been steady all round since last week and no change whatever is to be reported, the price of round lots of straight receipts being still 13½ to 13¾c., while No. 2

stock sells at 12½ to 13c. per dozen. The demand, however, is limited, and the market is quiet. Supplies are not too abundant by any means, the loss, during the week or two of hot weather, being considerable.

**POTATOES.**—Old stock has been pretty well used up on this market and the demand was small, prices being \$1 to \$1.10 in carload lots, an advance of 5c. over last week. New potatoes have commenced to arrive in fair quantities, and sell for \$3 per bbl. in small lots.

**HONEY.**—This is dull and entirely unchanged. Quotations are: White clover, comb, 13 to 14c.; tinged, 10 to 11c.; strained, 9 to 10c.; buckwheat honey in comb, 9 to 10c.; extracted, 7 to 8c.

**BEANS.**—The market has been steadier this week with a moderate jobbing trade doing. The price remains at \$1.20 to \$1.25, carload lots selling for \$1.10 to \$1.12½ for primes.

**MAPLE PRODUCTS.**—The only change in this market is in sugar, the highest price of which is now 8c. instead of 9c. Otherwise no change has occurred, and the demand is still light. We quote as follows: Syrup, in large tins, 70 to 80c.; small tins, 50 to 60c. Sugar, 7 to 8c. per lb.

**POTASH.**—No change whatever is to be reported in this market, which remains quiet and without feature. We quote: Firsts, \$4.15 to \$4.20; seconds, \$3.70 to \$3.75; pearls, \$6 per 100 lb.

#### GREEN FRUITS.

The demand for green fruits of all sorts has been good throughout the week, and new arrivals on the market have been picked up rapidly. Californian apples, peaches, plums, pears and apricots are now in fair supply on the market. Watermelons and muskmelons are also selling well. A few red raspberries have made their appearance and sell at 15c.

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per box. Pineapples have advanced and are now quoted at 13 to 20c. Vineland's sweet potatoes are from \$1.50 to \$2.00 lower. Strawberries are also lower, and are now selling at 5 to 7c. per box. Canadian cabbage has now displaced the imported article. It is quoted at \$1.75 per barrel. We quote: Jamaica oranges, in barrels, \$1.50 to \$1.75; in boxes, \$2.75; Valencia oranges, 120's, \$5.75; 120's, Jumbo, \$6.50; 711's, \$6.50; Messina lemons, \$2 to \$3 per box; pineapples, 13 to 20c.; coconuts, \$3.50 per bag of 100; bananas, No. 1, \$1.25 to \$2, and eight hands, \$1 to \$1.50; sweet potatoes, Vinelands, \$1; grape fruit, \$1.25 to \$5 per box; radishes, 15c. per dozen; spinach, \$2 per barrel; strawberries, 5 to 7c. per box; asparagus, 40c. per bunch; Boston lettuce, 35c. per dozen; cucumbers, 35 to 60c. per dozen; wax beans, \$2.50 per basket; green beans, \$3 per basket; Californian cherries, \$2 to \$2.50 per box; Canadian cabbage, \$1.75 per barrel; potatoes, \$3 per barrel; tomatoes, four basket carriers, \$1; watermelons, 35 to 40c.; muskmelons, \$3.50 per crate; raspberries, 15c. per box; gooseberries, 75c. per basket; blackberries, 8c. per box; Californian apples, \$2.50 per box; peaches, \$2 per box; plums, \$2.50 to \$3.25 per box; pears, \$2.50 per half box; apricots, \$1.50 per box; limes, \$1.50 per box; red currants, 6c. per box.

#### FISH.

Considering the extremely warm weather business in fish has been very satisfactory. Arrivals have continued fairly good, but there has been some falling off during the past few days. Salmon is now quoted higher, and large and medium trout has advanced  $\frac{1}{2}$ c. and our quotations are now as follows: Haddies, 7 to 7 $\frac{1}{2}$ c.; smoked herrings, 9 to 10c. per box; fresh haddock and cod, 3 $\frac{1}{2}$  to 4c. per lb.; whitefish, 7 $\frac{1}{2}$ c.; dore, 7 $\frac{1}{2}$ c.; pike, 6c.; halibut, 10 to 12c.; salmon, 11c.; trout, large and medium, 8c.; No. 1 herring, Nova Scotian, \$1.75 to \$5.25 per bbl., and \$2.50 per  $\frac{1}{2}$  bbl.; No. 1 Holland herring, \$6.50 per  $\frac{1}{2}$  bbl.; No. 1 Scotch herring, \$6.50 per  $\frac{1}{2}$  bbl., and 95c. per keg; Holland herring, 75c. per keg; No. 1 green codfish, \$5 per bbl.; mackerel, \$12.50 per bbl.; boneless cod, 1 and 2-lb. blocks, 6c. per lb.; loose, boneless cod, 5c. per lb. in 40-lb. boxes; dried codfish, \$1.75 per 112-lb. bundle; No. 1 Labrador salmon, \$17.50 in tierces, and in barrels, \$12.50; No. 1 British-Columbian salmon, \$6 per  $\frac{1}{2}$  bbl., and \$12 per bbl.; standard bulk oysters, \$1.50 per gallon; Marshall's kippered herring, \$1.45 per doz.; Canadian kippered, \$1 per doz.; Canadian  $\frac{1}{2}$  sardines, \$3.75 per 100; canned Cove oysters, No. 1 size, \$1.30 per doz.; canned Cove oysters, No. 2 size, \$2.20 per doz.

#### FLOUR AND GRAIN.

**FLOUR.**—Manitoba spring wheat patents are somewhat lower this week, being quoted at \$1 to \$1.10. Strong bakers' flour is also 10c. lower. The condition of the market is not greatly changed. A fair demand for carload lots has been experienced both for local and country accounts. We quote: Manitoba spring wheat patents, \$1 to \$1.10; winter wheat patents, \$3.90 to \$4.10; strong bakers', \$3.70 to \$3.80; straight rollers, \$3.60 to \$3.70.

**GRAIN.**—The good demand for oats is the most prominent feature of the grain market. The price has gone up  $\frac{1}{2}$ c. per bushel on account of this demand coupled

with the scant offerings. Peas have also advanced  $\frac{1}{2}$ c. We quote: No. 2 Ontario oats, ex-store, 48 $\frac{1}{2}$  to 49c.; rye, 66c.; peas, 86 $\frac{1}{2}$  to 87c.; corn, 70 to 70 $\frac{1}{2}$ c.; buckwheat, 68 $\frac{1}{2}$  to 69c.; No. 2 barley afloat, 61c.

**FEED.**—A further decline of 50c. has taken place in Ontario bran. Manitoba bran is quoted lower also. Shorts are steady and somewhat scarce. We quote as follows: Ontario bran, \$17.50 to \$18 per ton; Manitoba bran, \$17 to \$18; Manitoba shorts, \$23 per ton.

**OATMEAL.**—Trade in this line is quiet and business is chiefly of a jobbing nature. The price, in small lots, is \$5.65 per barrel, and \$2.77 $\frac{1}{2}$  per bag.

**BALED HAY.**—No change in the price of baled hay is reported. The demand for export has decreased materially, but the local demand is still fairly good. We quote as follows: No. 1 timothy, \$9 to \$9.50; No. 2, \$8 to \$8.50; clover, \$7 to \$7.50 per ton in carlots.

#### MONTREAL NOTES.

Cheese has declined  $\frac{1}{2}$ c.  
Pineapples are 4c. higher.  
Strawberries are 3 to 5c. lower.  
Creamery butter is  $\frac{1}{4}$  to  $\frac{1}{2}$ c. lower.  
Canned corn has advanced 2 $\frac{1}{2}$  to 5c.  
Sweet potatoes have dropped \$1.50 to \$2.00.  
Fresh Gaspe salmon is 1 to 2c. higher, and trout is  $\frac{1}{2}$ c. higher.

#### NEW BRUNSWICK MARKETS.

St. John, N.B., July 7, 1902.

**S**OME few years ago an effort was made to introduce Eastern standard time here. The Customs house and post office did use it, and, of course, the railways; but the people in general did not approve of it, and we went back to local time except, of course, the railways. This year the Board of Trade took the matter in hand, and aided by other bodies, made a successful effort to have Atlantic Standard or Intercolonial time, as it is sometimes called, established as the time for the Maritime Provinces. A day was set for the change and without the least trouble everyone moved his time ahead 24 minutes. After about a month's trial everyone is satisfied; in fact, most people have forgotten there has been a change everything is so natural. And the satisfaction of having but one time for everything is great. While with the railways it made a full hour's difference, they readily fell in with the new time. In fact without them there could not have been success.

**OILS.**—In burning oils business is quiet. Prices are unchanged, there being nothing to affect the market. All paint oils are high, particularly turpentine. There is a light business. In lubricating oils there is a large steady movement at even figures. Fish oil keeps firm.

**SALT.**—In Liverpool coarse salt there is quite a stock held in store. There are also further shipments due. The demand continues large, and prices are well maintained. Sales for the week ex-store have been large. In fine salt the sale of Canadian has been good this spring. Little English is now sold, though the amount has been increased this spring by parties here repacking it into wood boxes. We quote: Liverpool coarse, 55 to 60c.; English factory-filled, 95c. to \$1; Can-

adian fine, \$1 per bag; cheese and butter salt, bulk, \$2.40 per bbl.; 5-lb. bags, \$2.85 to \$2.90 per bbl.; 10-lb. bags, \$2.70 to \$2.75 per bbl.; 20-lb. wood boxes, 22c. each; 10-lb. wood boxes, 14c. each; cartons, \$2 per case of 2 dozen; English bottled salt, \$1.25 to \$1.30 per dozen; mineral rock salt, 60c. per 100 lb. (Selected lumps.)

**CANNED GOODS.**—There is a steady sale. The market is low on tomatoes, and not many are offered from outside. Prices will be higher. In peas stocks are light, but a local packer has been placing some spot goods. In corn prices are unchanged. Packers offer spot goods. A local packer is offering new peas below western prices, and local tomatoes have been quite freely sold. The outlook for canned goods, particularly tomatoes and strawberries, is said to point to full figures. Local strawberries are also sold. In gallon apples, local packers have supplied the market. In the full line, while a very large quantity of western goods are still sold, local goods are an important factor. Salmon are not a large stock. The sale of futures has been fair, particularly for spring fish. Lobsters will be a fair supply. In fruits there is a fair sale. There are no spot apples and but few blueberries. Other lines are unchanged. Meats are high, and there is a steady business. Domestic fish, such as sardines, haddies and herring, are now offered. The supply of haddies will not be large. Prices are still low.

**GREEN FRUITS.**—Business is active. Ontario strawberries have sold freely, but domestic are now coming in, and are preferred. Californian plums, apricots and peaches have more attention, but are not yet large sellers. Oranges are only in fair demand. Lemons move freely at firm figures. Bananas are in large supply. This is the staple line. Tomatoes are still high and quite scarce. Pines and melons have a steady sale at even figures. Rhubarb has held its price better than for many years, the supply not being as large as usual.

**DRIED FRUITS.**—Business is quiet. In futures, Californian prunes, first shipment of Valencias and figs have been largely bought. Prunes will be low. There is some difficulty to get the small size which is so popular here. The spot stocks of dried fruits are lighter than usual at this season. Currants have a fair sale, and prices are unchanged. In apples a few dried are about all that are offered. Onions are held firm, and they are in fair supply. Peanuts are rather higher.

**DAIRY PRODUCE.**—Eggs have held high this summer. The supply is light and prices are rather firmer and tending higher. In butter there is an easier feeling. In dairy, rolls or prints, there is no demand. For tub butter, best stock sells quite freely, but the prices are quite low. There is little sale for creamery. Cheese have a fair movement, and the price is rather easier.

**SUGAR.**—Owing to the market being easy sales have not been so large. Still, there is a very steady business. The low price continues and there is no prospect of a change. The sale is for granulated.

**MOLASSES.**—There is rather more Barbados here than last season. There is just a fair sale. Prices are easy. In Porto Rico stock here and to arrive is quite large. The prices have been very low, but there is a firmer feeling.

**FISH.**—Salmon are the matter of par-



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If your good sense tells you that a better thing than five cents is a horse car ride over that long, dusty road you are travelling, you are indebted to your own sagacity for at least half of the benefit you enjoy by the exchange.

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ticular interest. The catch is quite large and prices are well maintained. Our local salmon are the best, we think, in the world. A few halibut are still offered. Gaspereaux and shad are out of the market. There are plenty of alewives. In dry cod prices are easy. Pollock have been quite scarce but are more freely offered. Smoked herring is rather firmer, and pickled is dull. We quote: Large and medium dry cod, \$3.40 to \$3.50; small, \$2.50 to \$2.60; haddies, 4½ to 5c; smoked herring, 5 to 6c; fresh cod and haddock, 2 to 2½c; boneless fish, pollock, \$1.50 to \$1.60 per 100 lb; pickled herring, \$1.75 to \$1.80 per ½ bbl.; Canso herring, \$5.50 per bbl.; halibut, 8 to 10c.; salmon, 13 to 14c. per lb.

**FLOUR, FEED AND MEAL.**—Flours are somewhat firmer, particularly Ontarios, and there is just a fair sale. Feed is high and very hard to get. Oats are scarce and high, and oatmeal is firm at full figures. Cornmeal is firmly held. In beans the stock is light. Prices show some advance. Barley is very slow in sale. Peas are scarce. Hay is not as active and is rather easier. We quote as follows: Manitoba flour, \$4.70 to \$4.75; best Ontario flour, \$4.20 to \$4.25; medium, \$3.85 to \$4.00; oatmeal, \$5.20 to \$5.25; cornmeal, \$3.25 to \$3.30; middlings, \$2.2 to \$2.3; oats, 55 to 58c.; handpicked beans, \$1.50 to \$1.55; prime, \$1.40 to \$1.45; yellow eye beans, \$2.80 to \$3.00; split peas, \$4.95 to \$5.00; barley, \$4.40 to \$4.50; hay, \$12 to \$14.

#### ST JOHN NOTES.

J. Hunter White has been appointed the representative of the British Columbia Packers' Association.

H. S. Daly, the representative of D. W. Hoegg & Co., the leading canners of this Province, is finding an active demand

for both spot and future goods. Their peas are finding a particularly good market.

Baird & Peters have landed and to arrive 2,616 casks of Porto Rico and 1,378 of Barbados molasses, the largest quantity ever imported by a local firm during one season.

#### NOVA SCOTIA MARKETS.

Halifax, July 7, 1902.

**T**HOUGH the grocery business has slackened off to the normal conditions of midsummer trade, still the wholesalers are kept busy, as a visit to the places of business conclusively shows. Price conditions generally are not materially changed; there is no striking feature in the trade except that of sugar, which is felt to be somewhat uncertain; orders are coming in regularly and are being as promptly filled; payments are being made as promptly as heretofore and there is a most healthy tone prevailing all round. Orders are much smaller than in the earlier part of the season, but this is somewhat accounted for by the fact that sales are generally made this season on shorter time. Provincial business, generally, is good.

Flour continues firm. Some millers are asking an advance, but local quotations, possibly on account of a slackness in demand, are unchanged. Patent Manitoba is quoted at \$1.60 to \$1.70; Canadian pastry, \$1.30 to \$1.40; 75, 80 and 90 per

cent. roller patent from \$1.20 down to \$3.75; straight and extra, \$3.45 to \$3.30. Rolled oats and oatmeal continue firm, and though quotations are somewhat less, \$5.25 is about the bottom price. Cornmeal is very firm. Quotation, \$3.40 to \$3.45, with Halilax ground at 5 to 10c. less. The demand at present is not heavy. Middlings and bran are both scarce and dealers find it difficult to get their orders filled at the mills. Middlings are quoted at \$27 to \$28, and bran, at \$22 to \$23. The demand in both of these is fairly good as considerable is being used by the farmers in fattening stock for the market. The price will no doubt remain firm for some time yet.

The fish business is in a rather bad condition and the prices made for the opening of the new season's catch are somewhat lower than prices paid for the last of last year's fish. Bank cod is quoted at \$3.50; Newfoundland, \$3.50 to \$4; shore, \$3.25; grocery cod, \$3.75. Herring, shore No. 1, \$2.50; No. 2, \$2; Newfoundland, \$2.25 to \$2.40. The fishermen have been making good catches and fish is already coming in in considerable quantities from the shore ports. The West-Indian markets have not, on the whole, improved very much, and unless they do prices will rule low for the season.

The molasses market remains steady at former quotations, as follows: Porto Rico, 32 to 33c.; Antigua and New Orleans, 30c.; Trinidad and Barbados, 28c.; St. Croix, 26c. There is said to be some shading in both sugar and molasses quotations, and very probably this depends on the quantity sold.

R. C. H.

*The best selling tea in Canada today is*  
**Blue Ribbon Ceylon**  
*packed and sold by*  
**Blue Ribbon Tea Co.,**  
*17 Front St. East - Toronto*

**A**LTHOUGH able conditions considerably improved are now busy their last year more money being trade in sorting trade and there is seasonable go

SUGARS—T change of price is no buying sumptive demously. W standard, \$4.

CANNED G and selling opening price they will go in at about vegetables and rains, green and higher season. To at \$1.60 to \$2.10, accord

EVAPORAT 12c., and j difficulty in New apricot and the price will be consistent stock. The prices are choicest last show a very in price.

TEAS—L will be still the season

GREEN F dian North are involve materially advanced

Oranges and apricots are express sh Latest sh have arrive at \$3 per dozen. T \$1.25 per

CEREAL are unchanged for favor a row which

FLOUR—without cl

## MANITOBA MARKETS.

Winnipeg, July 7.

**A**LTHOUGH there has been considerable rain during the week, the condition of the country roads has considerably improved, and many farmers are now busy hauling in the remainder of their last year's crop. This is bringing more money into circulation, and the jobbing trade is feeling the benefit. The sorting trade is now going forward steadily, and there is an active demand for all seasonable goods.

**SUGARS**—Trade is heavy, but there is no change of price. Jobbers report that there is no buying for store, but that the consumptive demand has increased enormously. We quote: Granulated, extra standard, \$4.35, and bright yellow, \$3.75.

**CANNED GOODS**—New strawberries are in and selling at \$3.40, or a shade over the opening price of last year. It is thought they will go higher. Raspberries are opening at about last year's prices. Canned vegetables are active, as, owing to excessive rains, green vegetables are scarcer in supply and higher in price than is usual at this season. Tomatoes are firm at \$2.50, corn at \$1.60 to \$1.65, and peas at \$1.85 to \$2.10, according to pack.

**EVAPORATED FRUITS**—Apples are now 12c., and jobbers are experiencing great difficulty in getting sufficient to fill orders. New apricots will arrive about August 15, and the present understanding is that they will be considerably lower than present held stock. The stocks in the city are light and prices are firm at 13½ to 14c. for the choicest last season's goods. Dried fruits show a very limited demand and no change in price.

**TEAS**—Latest advices indicate that there will be still further advances in Japans as the season progresses.

**GREEN FRUITS**—The strike on the Canadian Northern, in which over 1,000 men are involved, has delayed fruit shipments materially this week. Lemons have advanced \$1 per case, and are now \$5.50. Oranges are without change. Plums, apricots and peaches are still confined to express shipments. Prices are higher. Latest shipments of Ontario strawberries have arrived in good condition. They sell at \$3 per crate. Watermelons are \$6 per dozen. Tomatoes are lower at \$1.10 to \$1.25 per crate.

**CEREALS**—Business is slow and prices are unchanged. Among the new claimants for favor as a breakfast food is Wheat Marrow which sells at \$2.75 per case of 2 doz.

**FLOUR**—Business is good and prices are without change: No. 1, \$2.05; No. 2.

## For Camp or Picnic

Nothing more desirable than

## Clark's Meats.

Now's the time to carry a FULL STOCK.

**EPPS'S** GRATEFUL.  
COMFORTING.

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.  
In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST  
NUTRITIOUS.**COCOA**

ESTABLISHED 1861

## HEADQUARTERS FOR FANCY FRUITS.

Send your orders for the very best quality of

ORANGES, LEMONS, BANANAS and PINEAPPLES.

HUGH WALKER &amp; SON

P.S.—Prompt and special attention given to mail orders. — GUELPH, ONT.



DO YOU HANDLE

Capstan Brand  
Baking Powder?

If not! why not?

It is the best seller in the market.

Try a sample case and be convinced of its high-grade quality.

Ask your grocer for it or see our travellers.

The Capstan Mfg. Co., - Toronto, Ont.

**GRIMBLE'S** English Malt  
Six GOLD Medals **VINEGAR**  
GRIMBLE & CO., Limited, London, N.W., Eng.

"Sarnia" OIL  
LAMP

Equal to best American Oil.

GROGERS ALL SELL IT.

THE QUEEN CITY OIL COMPANY, Limited, - TORONTO, ONT.  
SAMUEL ROGERS, President.

\$1.90; No. 3, \$1.75; No. 4, \$1.60; No. 5, \$1.25.

**BUTTER**—The receipts of creamery are fair, but materially below those of the same period last year. Prices are firm at 16½ to 17c. In dairy butter receipts are large, and for a small amount the quality is very fine, but a large amount is distinctly second-grade stuff. Prices run from 9 to 12c., according to grade.

**CHEESE**—Supplies are increasing and the market has declined 8½ to 9c. factories being the outside figures.

**EGGS**—The supplies are not large, and, while the demand is good, prices hold at 11 to 11½c.

#### MONTREAL GROCERS.

THE regular monthly meeting of The Montreal Grocers' Association was held Thursday, July 3, in the Monument National, with Ald. R. Turner in the chair, and with an average attendance.

The first subject to be brought up was that of the excursion and picnic, and Highgate Springs, Vt., was definitely agreed upon as the place where it should be held; the date, July 16, also being kept to.

It was decided to hold a special meeting of the Association on July 14, at which final arrangements in connection with the picnic would be made.

An interesting incident of the meeting was the reading of a letter from Hon. Mr. Fielding, Minister of Finance, in regard to the four-dollar bills now in circulation. It will be remembered that at the Association's meeting on June 5 a resolution was passed to have the secretary communicate with the Minister concerning these bills, which are so much like the one-dollar bills in appearance that in the hurry of making change in the store much annoyance was sometimes caused by taking one for the other.

In reply to this, Mr. Fielding said that there was a vast difference between the two bills, and failed to see how one could possibly be mistaken for the other. However, he was willing to consider the matter, and requested the Association to make some definite statement as to the change they thought necessary in the four-dollar bills. This was deemed fitting, and a committee was appointed to decide on the matter and report.

Several new members were admitted. They were: Maisonneuve & Clouthier, L. Legault, Joseph Laniel, Louis Aumais, H. Legault, Ald. W. Labrache, E. Menard, E. Vallade, Ferron & St. Onge, E. Masse, A. Gaudry, J. A. Lobisseur, Choynette & Dupuis and H. Benoit.

Every grocer who desires to have the finest goods for his customers will see that he is never without a full stock of:

**COWAN'S** Hygienic and Perfection Cocoa.  
Queen's Dessert, Royal Navy and Perfection Chocolate.

**COWAN'S** Cake Icings—Chocolate, Pink, Lemon Color and White.

**COWAN'S** Chocolate Cream Bars, Chocolate Ginger, Chocolate Wafers, etc.

ALL ABSOLUTELY PURE GOODS.

**THE COWAN CO., Limited - TORONTO**



Have you tried —

# "MONTSERRAT"

Pure Lime **FRUIT** Juice

With Aerated Waters or Water, as a cooling and refreshing beverage at all seasons? If not, try it.

OBTAINABLE FROM GROCERS AND DRUGGISTS

Montserrat is the best Lime Fruit Juice obtainable. Analysis in June 1898, pronounces it 25 per cent. stronger than other juices therefore better value for your money. The small bottle contains 40 drinks and is equivalent to 30 lemons and much more convenient. A quarter to half a wineglassful in a tumbler of cold water, sweetened to taste, is the most delightful, healthful and economical beverage. "MONTSERRAT" is made from CULTIVATED LIMES.

**EVANS and SONS, Limited,**  
MONTREAL AND TORONTO



# FREE.

The books which we distribute free are always appreciated by the ladies.

Write and tell us how many you require---Either English or French.

**JOHN DWIGHT & CO.**

34 Yonge Street,

TORONTO, ONT.

Gr  
and

AGENTS:  
GEO. J.  
59-61

JERSEY CREAM—  
THE ONLY YEAST WITH CREAM IN IT.

If

Th

# Graham's Jams, Jellies and Marmalade

are well known all over the Dominion as a **standard of quality.** When ordering try them.

AGENTS:  
GEO. J. CLANCY & CO.,  
59-61 Front St. E., TORONTO.

**Canada Preserving Company,**  
HAMILTON.

JERSEY CREAM—  
THE ONLY YEAST WITH CREAM IN IT.

JERSEY CREAM—THE ONLY YEAST WITH CREAM IN IT.

With next order have shipped . . .

- I case Social Flaked Wheat.
- I case Social Pastry and Biscuit Flour.
- I case Social Buckwheat Flour.

Coupons in all packages. Your customers will want these goods.  
Nothing but purely Canadian Grain used in above goods.

**SOCIAL PURE FOOD CO., HAMILTON.**

JERSEY CREAM—THE ONLY YEAST WITH CREAM IN IT.

JERSEY CREAM—  
THE ONLY YEAST WITH CREAM IN IT.



## The THISTLE Brand

ARE  
HIGH-GRADE

TOMATOES - CORN - PEAS - Etc.

GUARANTEED  
SECOND TO NONE.

BRIGHTON CANNING CO.

### If You Were Buying

teas you would probably ask for a number of samples and draw them carefully before deciding, but when it comes to buying canned goods how often do you open the cans and examine the contents? And yet **your customers** will have to take your word that these goods are what they want.

Don't you think you ought to **know** what you are selling?

**The Kent Canning Co., LIMITED**

**Chatham, Ont.**

## A DISSERTATION ON CHEESE.

From a Denver Paper.

"THE American people scarcely know as much about the excellence of cheese as a rat," said A. S. Gamblee, representing one of the largest cheese manufacturing concerns in the world, which is located at Toronto, Canada. Mr. Gamblee is in this country to educate the people on the benefits resulting from a more free use of cheese, incidentally to sell his wares, and while in the city is a guest at the Brown Hotel.

"The trouble is," continued Mr. Gamblee, "the American people are not educated to the use of cheese. They nibble at it, and that is about all. They have never understood what cheese is for. Their taste runs more in the line of ordinary staples and they have looked upon cheese as an after-dinner affair; something to come in after the salads and desserts at the late dinner, instead of being a part of the man's meal of the day. The hotel proprietor even knows no better. He gives it as if it were a piece of knick-knack, a something that he had to have on his bill of fare, and the piece that he usually gives a guest will not average any larger than that which one would bait a trap with.

"In every other country but the United States the one item of cheese forms a part of the daily existence. Take the Frenchman and he will make a meal off Roquefort. The Englishman is never without his Cheshire or Stilton, and the laborer of O'd England will have nothing else in his pail but a couple of slices of bread and a pound or more of cheese. The German and Swiss is equally partial to and a daily consumer in large quantities of the Swiss cheese. The Italian must have his Gorgonzola and the Hollander his Edams. The people all are equally as healthy as the Americans, and I have no doubt but that the cheese-eating laborer of the foreign countries is a healthier and stronger man. The American has never realized what cheese really is to the line of articles that make up the daily food.

"Cheese is a by-product of the cow; it is next to butter. The manufacture is very simple, and the making up of a cheese to suit the palate is like an old granny making a dumpling—few know how. Cheese is the most nourishing article of diet that could be imagined. There is more nourishment and more muscle-producing qualities in three ounces of cheese than there is in a pound of meat. There is no waste to it. It is all eatable, and while it makes fibre it also produces heat. It is also less injurious to the system than meat.

"It has frequently been said to me that one reason why Americans did not eat cheese so much was because of the strong odor of some of the makes. That is not a reasonable excuse for turning down an article that is so wholesome as cheese. Limburger is not the only cheese made. Others complain of the live germs in some cheese. The American may be too considerate of the possible skippers, but they are a part of the material necessary to nourish the system and not at all as dangerous as the canned goods one buys. It is the process of decay that goes on as the cheese grows older that makes the strong aroma, but in the development of cheese it is the age that improves it—it improves the nourishing qualities, and all dangerous substances that may be in the cheese when it is new are eliminated as it gets older. Good wine and good beer are only attained by age. It is only good articles that benefit.

"I am pleased to say, however, that the American people are being educated to the use of cheese. The consumption the past few years has been increasing at the rate of 100 per cent. per annum, and with the home and foreign demand the manufacturers are unable to keep up. England's trade is showing a great increase. She takes 75 per cent. of the cheese made in Canada and a like share of the production of the United States, while she also draws 50 per cent. of the production of Australia, besides using all made at home. The total annual consumption of England is 6,000,000 boxes, averaging 65 lb. to the box. Last year Canada sent 2,000,000 boxes to England of its total product of 2,500,000 boxes, and none came to the United States. This country sent about 300,000 boxes to England.

"With an education of the value of cheese as a food comes the demand, and we see an increase by the increase in the number of factories. I am of opinion that the tradesmen are also in considerable measure to blame for the poor sales of cheese in this country. They do not keep it properly. They have it exposed, it gets dusty, becomes dry or mouldy, making the package uninviting to the eye and naturally to the taste. There are rules to be followed in the care of cheese that will always make it palatable. It should be kept in a temperature of 50 to 60 deg., then it will continue to improve in quality. There is a butter fat quality in a cheese, which, if it is kept in a dry place, escapes and is never recovered, to the detriment of the cheese.

"Cheese manufaceurers are working on

plans that will make cheese more popular. They have concluded that the method of handling in the stores is the basis of the poor sales. The result is that before long you will never more hear of 'twins,' 'Cheddars,' 'stovepipes,' and so on, but instead it will be put up either in sealed tins or jars; no tradesman will ever injure its quality and the demand will thereby increase, and you will have a healthier people. To show you that America is increasing her consumption of cheese, the export figures show that in 1898-99 \$4,943,609 worth went out of the country, and in 1900-91 this was reduced to \$3,950,999."

[The Mr. Gamblee referred to above is the representative of The A. F. MacLaren Imperial Cheese Co., Limited., Toronto.—Editor CANADIAN GROCER.]

## CURRENCY IN THE YUKON.

UNITED STATES CONSUL H. D. SAYLOR reports from Dawson City, April 29, 1902, that a recent Order-in-Council changes the rate of royalty on the gold output of the Yukon Territory. The present rate is 5 per cent. on all the gold produced by any individual, exceeding a gross output of \$5,000 per year. It is now intended to reduce the royalty to 2½ per cent. with no exemption. The consul explains that gold dust is generally used in that section to liquidate debts, and merchantable gold dust, or dust thoroughly cleaned, is worth on an average \$16 per ounce. Commercial dust is understood to mean a mixed dust of different creeks, adulterated with black sand or crushed white quartz, which is worth from \$14 to \$15 per ounce. Every practical miner will, if his dust be above the average in value, sell it to the bank, buy commercial dust at an average of \$15 per oz., and pay his creditors with it at the rate of \$16 per oz. The merchant, on the other hand, receives for the dust, on exchanging it for currency, only about \$14.75 per oz. As the large commercial houses are mainly American and buy their goods in the United States, they will be obliged, under the new order, to lose not only the discount of \$1.25 on the dust, but pay the export tax as well; hence, they are endeavoring to force the dust out of circulation. Already, the mechanics in many trades have refused to accept gold dust for wages, and are now paid in currency. In order to put the Territory on a currency basis, if possible, the merchants have decided to accept, after May 1, 1902, merchantable dust at \$15 per oz., the merchant to pay the 1½ per cent. export tax.

D. A. Simpson, general merchant, Wardsville, Ont., has sold out to R. Scales.



## See through it ?

It doesn't take long to see the advantages of our new **CRYSTAL WASHBOARD.**

You see it here as it is now made with its new crimp, and finished frame. It is better than the old board in many ways. Never rusts or flattens, cannot tear clothes, is always clean and sanitary, will stand hot and cold water, and never wears out.

Costs less than any other really good board on the market. Sells easily, because housekeepers recognize its good points at a glance.

We would like to quote you.

**Taylor, Scott & Co.**  
TORONTO.

## PURE GOLD PRESERVES

will this year be the finest line for **style** and **quality** in the Empire. Positively no fillers, but absolutely pure goods.

“Keep the money at home.”

**PURE GOLD CO., TORONTO.**

## An Honest Grocer

need never blush to hand a woman Sunlight Soap as the best he has to offer, simply because a better laundry soap could not be made, and the grocer knows that Sunlight is the only advertised soap that his customer can never accuse him of overcharging on "cut store" prices. Sunlight soap is never "cut."

Sunlight soap has a written agreement with each customer against cutting.

LEVER BROTHERS LIMITED, TORONTO

[712]



This list is con  
the cities of Mon  
solicited for publi  
ordered by retail  
report and prices.  
Goods in large  
All quotations  
who call daily up

### BUTTER, C AND EC

Dairy, choice, 1a  
" pour  
" tubs, best  
" tubs, infer  
Creamery, boxes  
" prints...  
Cheese, new, per  
Eggs, new laid, p

### CANNED C

Apples, 3's.....  
" gallons...  
Asparagus .....  
Beets .....  
Blackberries, 2's...  
Blueberries, 2's...  
Beans, 2's.....  
Corn, 2's.....  
Cherries, red, plu  
" white...  
Peas, 2's.....  
" sifted.....  
" extra sifted  
Pears, Bartlett, 2  
" ..  
Pineapple, 2's...  
" 3's...  
Peaches, 2's.....  
" 3's.....  
Plums, green ga  
" Lombard  
" Danson  
Pumpkins, 3's...  
" gallo  
Raspberries, 2's...  
Strawberries, 2's  
Succotash, 2's...  
Tomatoes, 3's...  
Lobster, talls...  
" 1-lb. ha  
" 1/2-lb. fl  
Mackerel.....  
Salmon, sockeye  
" ..  
" ..  
" Cohoes  
Sardines, Alber  
" ..  
" Sports  
" ..  
" key op  
" ..  
" P. & C.  
" ..  
" Domes  
" ..  
" Mustar  
50 tins,  
Haddles .....  
Kippered Herr  
Herring in To

### CANDIE

Lemon, per lb.  
Orange, "  
Citron, "

### GREEN

Oranges, Vale  
" Sorre  
Pineapples, ca  
Cucumbers, pe  
Lemons, Mess  
Bananas, Firs  
Apples, per bi  
Cocoanuts, pe  
Tomatoes, per  
Sweet Potatoe  
Strawberries,  
Can. Cherries,  
Watermelons,  
Canteloupes,  
per crat

### SU

Granulated St  
Granulated, /  
Paris lump, bl  
" in  
Extra Grann  
Powdered, bl  
Phoenix .....  
Cream, .....  
Extra bright  
Bright coffee  
Bright yellow  
No. 3 yellow  
No. 2 yellow  
No. 1 yellow





# English Malt Vinegar

SIR ROBERT BURNETT & CO., LONDON, ENGLAND.

Shippers of the Finest English Malt Vinegar.

**JOHN HOPE & CO., MONTREAL.** Sole Agents for Canada.

By Special Appointment to His Majesty  
King Edward VII.

**CANTRELL & COCHRANE,**  
DUBLIN and BELFAST.



**C. & C.**  
"Ginger Ale"

**C. & C.**  
"Club Soda"

**C. & C.**  
"Royal Seltzer"

C. & C. have been awarded 33 Gold and Prize Medals for special excellence and superiority of manufacture.

JOHN HOPE & CO., MONTREAL, - - SOLE AGENTS FOR CANADA.

	Montreal.		Toronto.		St. John, Halifax.	
<b>COFFEE</b>						
Green—						
Mocha.....	24	23	28	25	30	
Old Government Java.....	27	22	30	25	30	
Rio.....	10	7	12	12	13	
Santos.....		9½	10½			
Plantation Ceylon.....	29	26	30	29	31	
Porto Rico.....		22	25	24	28	
Gautemala.....		22	25	24	26	
Jamaica.....	18	15	20	18	22	
Maracaibo.....	18	18	18	12	18	
<b>NUTS</b>						
Brazil.....	11¼	12¼	15	16	15	
Valencia shelled almonds.....	26	27	30	35	30	35
Tarragona almonds.....	12	13		11½	12	13
Fornegetta almonds.....				10½		
Jordan shelled almonds.....	42	40	43			
Peanuts (roasted).....	7½	8	8	10	9	10
" (green).....	6¾	7¾	7	9		
Cocanuts, per sack.....	3 00		3 75	3 50	4 00	
" per doz.....			60	60	70	
Grenoble walnuts.....	10	10½		10½	11	12
Marbot walnuts.....	10	9½	10½			
Bordeaux walnuts.....	9		8	8½	9	
Sicily filberts.....	8¾	9¾	9½	10½		
Naples filberts.....				10	11	
Pecans.....	15	16	13	15	13	14
Shelled Walnuts.....	16½	17½	18	23		25
<b>SODA</b>						
Bl-carb, standard, 112-lb. keg.....	1 65	1 80	2 00	2 25	1 70	1 75
Sal soda, per bbl.....	70	75	80	90	85	90
Sal Soda, per keg.....	95	1 00		1 00	95	1 00
<b>SPICES</b>						
Pepper, black, ground, in kegs.....						
palls, boxes.....	16	18		18	14	15
in 5-lb. cans.....	14	17		19	15	16
whole.....	15	17		19	12	13
Pepper, white, ground, in kegs.....						
palls, boxes.....	26	27	26	27	24	26
5-lb. cans.....	25	26	25	26	20	22
whole.....	23	25	23	25	20	22
Ginger, Jamaica.....	19	25	22	25	20	25
Cloves, whole.....	12	30	14	35	18	20
Pure mixed spice.....	25	30	25	30	25	30
Cassia.....	13	18	20	40	16	20
Cream tartar, French.....	25	24	25	20	20	22
" best.....	28	25	30	25	30	
Allspice.....	10	15	13	16	16	18
<b>WOODENWARE</b>						
Palls No. 1, 2-hoop.....	1 65		1 55		1 90	
" 3-hoop.....	1 80		1 70		2 05	
" half, and covers.....	1 65		1 60		1 75	
" quarter, jam and covers.....	1 15		1 10		1 45	
" candy, and covers.....	2 50	2 90			3 20	
Tubs No. 0.....	10 00	10 15		8 50	11 00	
" 1.....	8 00	8 15		7 00	9 00	
" 2.....	7 00	7 15		6 00	8 00	
" 3.....	6 15		5 25		7 00	
<b>PETROLEUM</b>						
Photogene.....	14½	15½	17	17½		
Canadian water white.....	16	17	16½	17	16½	17
Sarnia water white.....	18	18	15	15½	16½	17
Sarnia prime white.....	19	19	17½	18	17½	18
American water white.....	18½	19	17	17½	18½	19
Pratt's Astral (barrels extra)						
<b>Black— TEAS</b>						
Congou—Half-chests Kalsow.....	18	60	12	60	11	40
Mouling, Paking.....	17	40	18	50	15	4
Caddies Paking, Kalsow.....	35	55	35	55	30	50
Indian—Darjeelings.....	20	40	20	40	18	40
Assam Pekoes.....	18	25	18	25	17	24
Pekoe Souchong.....	35	42	35	42	34	40
Ceylon—Broken Pekoes.....	20	30	20	30	20	30
Pekoes.....	17½	40	17	35	17	35
Pekoe Souchong.....						
China Greens—						
Gunpowder—Cases, extra first.....	42	50	42	50		
Half-chests, ordinary firsts.....	22	28	22	28		
Young Hyson—Cases, sifted.....						
extra firsts.....	42	50	42	50		
Cases, small leaf, firsts.....	35	40	35	40		
Half-chests, ordinary firsts.....	22	28	22	28		
Half-chests, seconds.....	17	19		23		
" thirds.....	15	17		18		
" common.....	13	14		15		
Pingsueys—						
Young Hyson, ½-chests, firsts.....	28	32	28	32	30	40
" " " seconds.....	16	19	16	19		
" Half-boxes, firsts.....	28	32	28	32		
" " " seconds.....	16	19	16	19		
Japans—						
½-chests, finest Maypickings.....	38	40	38	40		
Choice.....	32	36	33	37		
Finest.....	28	30	30	32		
Fine.....	25	27	27	30		
Good medium.....	22	24	25	28		
Medium.....	19	20	21	23		
Good common.....	16	18	19	20		
Common.....	13	15	17	19		
Nagasaki, ½-chests, Pekoe.....	16	22				
" " Oolong.....	14	15				
" " Gunpowder.....	16	19				
" " Siftings.....	7½	11				
<b>RICE, MACARONI, SAGO, TAPIOCA.</b>						
Rice—Standard B.....	3 00	3 10		3½	3 25	3 40
Patna, per lb.....	4 25	4 50		4½	5	6
Japan.....	4 40	4 90		5½	6	6
Imperial Seeta.....	4 60	4 90		4½	5½	6
Extra Burmah.....				4½	4	5
Java, extra.....		5½		6	6	7
Macaroni, dom'ic, per lb., bulk.....	3¼	4¼		4		
" imp'd, 1-lb. pkg., French.....	8	12		9		
" " Italian.....	8	10		11		
Sago.....	3¼	3¾		3½	4¼	5
Tapioca.....	3½	3½		3½	4½	5

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of Insur  
CanadianPR  
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Pamphl

W. C. N

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Gil

Gil

**THE TIME TO INSURE IS  
NOW**

While you are **WELL, STRONG** and **INSURABLE**.

THE  
**Confederation  
Life**

**ASSOCIATION** issues policies on all approved plans of Insurance, and is a prosperous and progressive Canadian Company.

**PROTECTION FOR YOUR FAMILY.  
PROFITABLE INVESTMENT FOR YOURSELF.**

**Pamphlets and full information sent on application.**

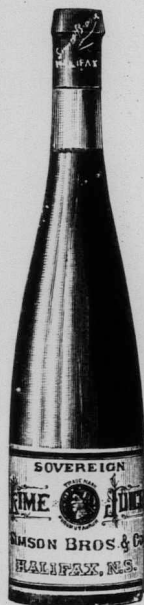
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PRESIDENT.

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J. K. MACDONALD,  
MANAGING DIRECTOR.

**HEAD OFFICE, - TORONTO.**



**Hock Style**  
(Imperial Pint)

**14 Years' Experience**

in refining and bottling Lime Juice with up-to-date methods and latest improved apparatus, using nothing but the best Crude Juice as our raw material, enables us to put on the market **THE BEST VALUE** in bottled and bulk Lime Juice. Our prices are reasonable, consistent with high quality, and at the same time little more than half the cost of imported brands of equal quality.

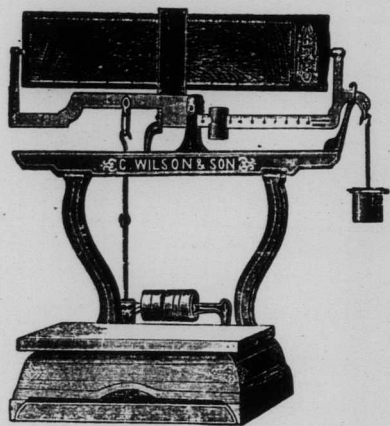
**NOW**, as the hot weather will soon be with us, do not hesitate to stock our

**"Sovereign"  
Lime Juice**

You stand to win a good profit, without chance of loss, as we guarantee every bottle. . . .



**SIMSON BROS. CO., Limited,**  
Wholesale Druggists,  
**HALIFAX, N. S.**



**TO ERR IS HUMAN,  
BUT NOT MECHANICAL.**

The best of us will often make mistakes, it is but human! And how often we have regretted some silly blunder which has cost us dear!

**THE WILSON COMPUTING SCALE CANNOT MAKE A MISTAKE**

This is where the mechanical has the advantage over the human. It must calculate accurately, and it does; and not only does it do this, but it weighs accurately, too. Saves you its price in a few months.

FULL PARTICULARS, WITH OUR SPECIAL EASY-TERM OFFER. FOR THE ASKING.

**C. WILSON & SON,**

69 Esplanade St. E., TORONTO

**Gillard's Sauce**

Is still the best and cheapest.

We beg to notify that we have appointed Messrs. Hilton, Gibson & Co., of Winnipeg, as our agents for Manitoba and the Northwest Territories.

**Gillard's Pickle**

The most delicious English pickle made.

**GILLARD & CO., Limited, LONDON, ENG.**

## How to Succeed.

A Business Man's View.

**A**N address was recently delivered in London, Eng., before a gathering of young men. The speaker was a well-known business man, and his remarks were so interesting and valuable that "The Grocer" takes pleasure in reproducing a few of the most pointed of them:

### YOUTH IS YOUR PRESENT GLORIOUS POSSESSION

Value it. It is a time of vision—when we build our castles, and weave our romances, and dream our dreams; but it is also a time of possibility, of special opportunity, of enthusiasm, of quickened and unbounded life, when our characters are formed, and our destinies are determined. For, although I believe "there is a divinity that shapes our ends," I also believe that we ourselves have much to do in shaping our ends and determining our destiny.

And with this consciousness, I want for a few minutes to stand with you upon life's threshold, and to ask the question, "What are you going to make of life? How can you succeed?" For, I take it, we shall be in general agreement when I submit that it should be the resolute determination of every young man to succeed in life. He should early form a lofty and noble purpose, and then pursue it with persevering and courageous tenacity. A drifting, aimless life is a sorry spectacle. A youth without a definite aim is like a ship upon the ocean without rudder or compass, at the mercy of the wild tempestuous sea. It is impossible to overestimate the importance of having

**A WELL-DEFINED, NOBLY CONCEIVED AIM**  
Let our aspirations soar high. We may probably fall short of them, but it is gloriously possible that we may rise above them, and it is absolutely certain that the higher our ideal the higher will be our life.

But supposing we have formed a life purpose, and that it is worthy of our best powers of mind and heart, the question naturally arises: How is success to be attained?

Well, first of all, it is not to be attained by merely desiring it. We do well to fix this in our mind as an unalterable fact. Visions never evolve into fulfillment except as they are translated into the practical details of daily duty. No man ever yet became successful by dreamingly contemplating his ideal.

Nor is success secured by spasmodic effort. Dash and brilliance may captivate and dazzle, and suggest in the minds of some great promise, but observation and experience show that permanent success is not achieved by fitful and capricious endeavor. There is no royal road to success. The road we have to travel is the highway of life, which is the common heritage of all mankind.

So then for our encouragement let us remember that

### SUCCESS IS POSSIBLE TO ALL.

There is an open competition for the world's prizes. It is not, however, absolutely certain that we shall attain success. Many worthy and good men fail—we may; but it is nevertheless our duty as well as our right to strive for it, and to do all within our power to secure it.

'Tis not in mortals to command success,  
But we'll do more, . . . deserve it.

Let us see that if we do not succeed the fault shall not be ours.

I have closely observed young men for nearly 30 years, and have mixed intimately with them during that period spent in the heart of city life. I have seen men succeed, and I have seen men fail. And in most, if not in all cases, success has been achieved or failure experienced through circumstances largely within the control of the individuals themselves.

First, I would suggest that no man is likely to succeed who does not throw his heart and soul into his work.

### HALF-HEARTEDNESS IS FATAL TO SUCCESS.

Said one to me who had attained great proficiency in the art of elocution, "The secret is to lose yourself in the piece that you are rendering." And so it is.

The reason why many young men do not make headway is because they lack spirit and grit. They appear to manifest no interest in what they are doing, and perform their duties in a listless, apathetic way. It is with them, so much work for so much wage. Not how much, but how little they can do. Their thought is rather for the hour of leaving the office or warehouse than to excel in the duties entrusted to them. How can such reasonably expect promotion or advancement? or be surprised when they are passed over and others selected? No, depend upon it, life's prizes are not thus won. We must put our heart and soul into our work if we are to succeed in it.

Self-improvement is another condition of success. We do wisely to acquire all

the knowledge we can of the particular work in which we are engaged. There is always room for the man of ideas. So let us cultivate

### AN INQUIRING MIND.

Be on the alert for information. Not be above being told. Let us take pains, do our best, and be ever seeking to fit ourselves for some higher niche. As a rule, such men are not overlooked. Let us perform our duties faithfully and well, not so much for the purpose of securing success, as for inward satisfaction, and the commendation of our own conscience. The conscientious performance of present duty is a never-failing preparation for some higher sphere.

Further, in the pursuit of success, punctuality must be cultivated and exercised. An unreliable man cannot expect to succeed; he does not deserve to do so. So I would that we should say to one another, "Be punctual. Keep your engagements." It has been well said that "Punctuality is the jewel on which the whole machinery of successful industry may be said to turn." Lord Nelson once remarked that he owed all his success in life to his being ready for every appointment a quarter of an hour beforehand.

But there is a further point I would strongly emphasize, and that is perseverance, without which lasting success is absolutely impossible. Many men of ordinary abilities, by their

### PERSEVERING APPLICATION TO DUTY

have risen to honorable and distinguished positions, while others, possessed of exceptional capabilities, through lack of this essential quality have failed to make their mark in life. It is the man who, to use Abraham Lincoln's wise maxim, keeps on "pegging away," that is most likely to achieve success. Do not let us, therefore, be easily discouraged, but rather regard every difficulty as an obstacle to be overcome, and as a stepping-stone to further achievement. Never give up. What appears insurmountable to-day may be comparatively easy to-morrow. Do not make the fatal and disappointing mistake that success is to be attained without effort and difficulty. You cannot pluck the fruit of success without climbing the tree, and the fruit cannot be reached without difficulty oft repeated.

No man can be really successful unless he strives after and cultivates true nobility of character. He may win the world's prizes, and attain brilliant success, according to the world's verdict, but is the "conscience void of offence toward God and man" that will yield real happiness, and it is the life dominated by Christian principles that is the successful life indeed. My closing word, therefore, is, "Keep your record clean."

**J**

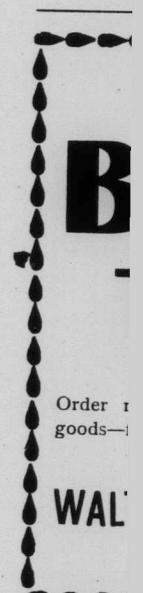
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Subscriptions at any time, correspond to Toronto office

**COX'S**

Agents for C. E. D. M. ARTHUR



Order your goods—

**WAL**

"Tis not in mortals to command success, but we'll deserve it."

# JAPAN TEAS

We have still some full lines to offer at small advance on last season's cost, and they look like a purchase.

P.S.—In store to-day, Pure CASTILE Soap from Boiffels & J.-B. Ribe, Marseilles.

**F. J. CASTLE, - OTTAWA.**

Established 1845.

MODERN MACHINERY. UP-TO-DATE METHODS.

Established 1845.



1 and 2-lb Tins.

## WHY EXPERIMENT

when you can command the perfected products of 57 years' study and experience? **IT IS NO EXPERIMENT** to try **S.H. & A.S. EWING'S** high-grade COFFEE and SPICES, but it will prove well worth the progressive grocer's time to personally test and be convinced of the superior aromatic flavor which characterizes our high-grade Coffee. Compare the quality and uniform excellence of our Spices with others on the market. Handle **S.H. & A.S. EWING'S** goods and feel secure that you have got the best that long experience and improved methods can produce.

**S. H. & A. S. EWING,** Montreal Coffee and Spice Steam Mills, 55 Cote St., MONTREAL, P.Q.

Subscribers wanting goods or special quotations on anything anywhere in Canada, at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

**COX'S GELATINE** Always Trustworthy  
ESTABLISHED 1725.

Agents for Canada:

C. E. COLSON & SON, Montreal.  
D. MASSON & CO., Montreal.  
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

SEASON 1902.

# Butter Tubs

Order now—ship when required. Best goods—fair price.

**WALTER WOODS & CO.**  
HAMILTON.

Established 1862.

## E. THOMPSON & CO.

LIVERPOOL,

Offices—11 Victoria St. . . . ENG.  
Warehouses—48-52 Thomas St.

We solicit correspondence and offers of all kinds of **CANNED GOODS** and **DRIED FRUITS**, etc., suitable for the English and Continental markets. Consignments will receive best attention and advances made when required.

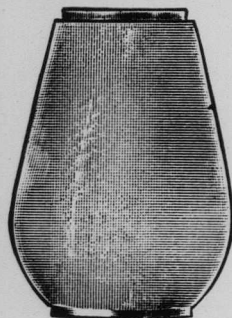
REFERENCE—Canadian Bank of Commerce.

American Agent—

**G. H. THOMPSON,**

107 Hudson St., NEW YORK.

ARE YOU USING OUR



Cold Blast  
or Jubilee  
Globes

Aetna or  
Quaker Flint  
Chimneys?

Give them a Trial.

**THE SYDENHAM GLASS CO.,**  
of WALLACEBURG, Limited.

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

Toronto Fruit Merchants.

*McWilliam &  
Everist*

Commission Merchants.

Fruit Importers and Exporters.

Canadian Apples a Specialty.

CORRESPONDENCE SOLICITED.

Quote us if you have anything to offer. Ask for our prices when requiring fruit.

25 and 27 Church St., TORONTO, Can.

Long Distance Phone Main 645.  
Warehouse Phone Main 3394.

## Strawberries

Watermelons, Tomatoes

Fancy Canadian berries now arriving daily at market price.

Don't delay getting your orders for 1st July till it is too late to get good fruit.

## HUSBAND Bros. & Co.

82 Colborne St., TORONTO.

Phones, Main 51, Main 3428.

### A GOOD WAY TO INVEST CAPITAL.

**I**n a booklet entitled "Success with Small Capital" is given a large amount of information which will be found useful by all merchants. We make the following extracts:

We are going to tell you how to start a small department store.

But before we begin we want to clear your mind of the doubt that may be there as to the advisability of investing your money in an enterprise of this kind.

We firmly believe that there is no other commercial avenue open for men of small means that compares with this one in its possibilities. Many of our largest and most successful customers started in business only a few years ago with but scant capital and an unlimited supply of energy and ambition. That they have succeeded and that to-day they are selling more goods in an hour than they once sold in a week may not argue that you will succeed as they have done, but it certainly does indicate that monopoly has not yet devoured all the chances of success and that if you are willing to work you are sure to be rewarded for your labor in proportion to the energy—both physical and mental—that you expend.

Success is possible in any business. If you take a man like Andrew Carnegie, John D. Rockefeller or J. Pierpont Morgan sweeping out a country store he would own the store in a short time. Not many men are Carnegies, Rockefellers or Morgans—luckily for the rest of us. But it is certain that the effort that will earn a man a competence in any of the exclusive lines will make him independent in a department store.

The cry of the times is that a man of small capital has no chance—that the big concerns have made small businesses impossible. That may be true in some lines. It certainly is not true in merchandising.

The man with a few hundred or a few thousand dollars can do more with it than he ever could before, providing he chooses the right business and starts right.

The reason why a man with a small stock of variety goods can hold his own against concerns that have dollars where he has dimes, is simple. Every penny of his capital is in quick turning goods.

The big store has its shelves loaded down with merchandise which turns but once or twice a year, while a variety stock turns six to fifteen times in the same period. In other words, you can show as large sales with an investment of, say, \$1,000, as you can with an investment of \$3,000 in any other class of goods.

The variety store handles nothing but quick sellers. It ties no money up in do-

mestics, nails, sugar, or other goods in which there is little or no profit. It omits the heavy staples of the one line stores, which take a lot of money to handle and require a lot of room.

### THE MANUFACTURERS' CONVENTION.

The Canadian Manufacturers' Association will hold their next annual meeting in Halifax on August 13 and 14. As the membership of the association, which has now reached 1,000, will be representative of the great business interests of Canada, this will probably be the most important convention of business men ever held in Canada. Beside the importance of the questions to be discussed the trip itself offers one of the finest excursions on the continent. The secretary of the association, Mr. R. J. Younge, should be notified by members of any question or resolution which it is desirable to discuss at the convention, or of any change desired in the constitution and by-laws of the association.

### COFFEE AND ITS COLOR.

The appearance of green coffee indicates its origin to the best judges. Ordinary Jamaica coffee, for example, is a large bean, varying in color from dark green to nearly white; the finest selections are bluish-grey in color and uniform and handsome in shape. Porto Rico coffee, which is mild in flavor, is generally greenish in color and averages larger in size than Rio coffee. Maracaibo coffee when first gathered is greenish, but later has a yellow cast, and the finer Cucuta kinds resemble the best Java beans in size and shape. Good Merida,

Tovar, Bocono and Trujillo coffee, which is all grown in Venezuela, should have a light bluish color and aromatic smell and an even, regular size and shape. Java and Sumatra coffee is noticeable for its dark yellowish brown shade and its large size; it is the largest of all coffees except the Liberian. The true Yemen Mocha is a small, hard, round and symmetrical bean, a translucent olive-green when new, but growing yellowish with age. Brazil coffee varies from the small Rio bean, with a color ranging between light and dark green, or sometimes yellowish, to the large Santos bean which ranges from green and yellow to a full white.—N.Y. Merchants' Review.

### SENDING A REPRESENTATIVE TO THE YUKON.

The secretary of the Canadian Manufacturers' Association has sent a special notice to the members of that organization drawing their attention to the fact that S. M. Wickett, Ph.D., a member of the executive council, will leave on July 15, as a special representative to the Yukon to report upon trade conditions there, and to make arrangements as far as possible for Canadian firms to place their goods upon the market. Dr. Wickett may be seen before that date at the association rooms in Toronto by arrangement with the secretary, and in Montreal at the association office there (Temple Building) on July 10 and 11. Firms and individuals interested should write to the secretary at once regarding any inquiries which they may wish the representative to make, together with a few copies of their catalogues and price lists.

**POPULARITY**

is the proof of merit, and no brand has ever achieved popularity so quickly as

**"BOBS"**

**CHEWING TOBACCO**

In 5 and 10c. Plugs.

**BOBS** costs you only 36 cents, and pays a good profit.

**BOBS** is well advertised.

**BOBS** is selling well in almost every store from the Atlantic to the Pacific.

**BOBS** is A BIG PLUG FOR LITTLE MONEY

Made by

**THE EMPIRE TOBACCO CO., LIMITED**

**MONTREAL, QUE.**

is  
Ja  
Blanc  
anc  
Gre

# CEYLON TEA

## CEYLON

Black  
and  
Green

## TEA

is the safest and  
healthiest tea to  
drink.

## The Best Evidence

WE HAVE TO SHOW THAT

# CEYLON TEA

## CEYLON

Black  
and  
Green

## TEA

is the most satisfactory  
and profitable tea  
to sell.

## CEYLON

Black  
and  
Green

## TEA

is rapidly displacing  
Japans and Chinas.

is growing more popular every day is the  
steadily increasing sales reported from  
every part of Canada.

## CEYLON

Black  
and  
Green

## TEA

sells well every month  
of the year.

## The Best Evidence

we have that it will continue to sell well  
is that people prefer it to all other teas  
on account of its great

PURITY  
CLEANLINESS  
AND FLAVOR.

The public themselves are personal  
boomers of CEYLON TEA, simply be-  
cause its equal is not procurable. The  
kind of tea the public want is the best  
kind for you to sell. Isn't that right?

Black  
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# CEYLON TEA

**WHY ARE  
Southwell's  
Jams**

superior to all other  
Imported Lines ?

**Because** each Jam has the individual flavor of its own fruit.  
Many imported Jams taste all alike.

**Southwell's Don't.**

WRITE FOR PRICE LIST, ETC.

**FRANK MAGOR & CO.**

16 St. John St., MONTREAL.  
DOMINION AGENTS



**Austrian  
Sugar**

ON SPOT—TO ARRIVE or FOR IMPORT.

Samples and quotations on application.

**ALEX. WILLS,**

27 St. Sacrament Street, MONTREAL.

**H. N. Bate & Sons, Ottawa, Can**

Agents for **STRICTLY UNCOLORED**

**Anglo-Saxon Ceylon Green**

Same Drawing Qualities as Japan

Put up in 1-lb. lead packages. 24 packages in case.

Wholesale, 19 cents per lb. Retail, 25 cents per lb.

Sale Guaranteed or can be returned at our expense.

With four cases of above we give one of our handsome polished oak paper bag holders. Best in the market.

**Current Market Quotations for Proprietary Articles**

July 10, 1902.  
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news whether manufacturers request it or not.

**BAKING POWDER.**

Cook's Friend—	Per doz.	\$2.40
Size 1, in 2 and 4 doz. boxes.....		2 10
"   10, in 4 doz. boxes.....		2 10
"   2 in 6 ".....		70
"   12, in 6 ".....		45
"   3, in 4 ".....		3 00
Pound tins, 3 doz. in case.....		2 40
12 oz. tins, 3 ".....		14 00
5-lb. tins, 1/2 ".....		2 00

**W. H. GILLARD & CO.**

1 lb. tins, 2 doz. in case.....	per doz.	2 00
1/2 lb. tins, 3 ".....		1 25
1/4 lb. tins, 4 ".....		0 75

**IMPERIAL BAKING POWDER.**

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	10c.	\$0 85
3 "	6-oz.	1 75
1 "	12-oz.	3 50
2 and 3 doz.	12-oz.	3 40
2 and 3 doz.	16-oz.	4 35
1 doz.	2 1/2-lb.	10 50
1 doz.	5-lb.	10 40
1/2 and 1 doz.	5-lb.	19 50

**MAGIC BAKING POWDER.**

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	5c.	\$ 40
4 "	4-oz.	0 65
4 "	6-oz.	0 80
4 "	8-oz.	1 00
4 "	12-oz.	1 50
2 "	16-oz.	1 80
2 "	15-oz.	1 85
1 "	2 1/2-lb.	4 50
1 "	5-lb.	7 75
2 "	6-oz.	Per case.
1 "	12-oz.	\$1 90
1 "	16-oz.	

**JERSEY CREAM BAKING POWDER**

1/2 size, 5 doz. in case.....	40
1/2 size, 4 doz. in case.....	75
1 " 3 " ".....	1 25
1 " 2 " ".....	2 25

**VIENNA BAKING POWDER.**

1 lb. tins, 4 doz. in box.....	Per doz.	\$2 25
1/2 lb. tins, 4 ".....		1 25
1/4 lb. tins, 4 ".....		75
3 oz. in paper, 4 doz. in box.....		70
5 " " ".....		35

**BLACKING.**

Jonas'.....	Per gross	\$9 00
Froments.....		7 50
Military dressing.....		24 00

**BLUE.**

Keen's Oxford per lb.....	\$0 17
In 10 box lots or case.....	0 16
Reckitt's Square Blue 12-lb. box.....	0 17
Reckitt's Square Blue, 5 box lots.....	0 16

**BLACK LEAD.**

Reckitt's per box.....	1 15
Box contains either 1 gro. 1 oz. size; 1/2 gro. 2 oz. or 1/4 gro. 4 oz	

**CORN BROOMS**

BOECKH BROS & COMPANY doz. net.	
Bamboo Handles, A, 4 strings.....	4 35
" " " B, 4 strings.....	4 10
" " " C, 3 strings.....	3 85
" " " D, 3 strings.....	3 60
" " " E, 3 strings.....	3 55
" " " G, 3 strings.....	3 10
" " " I, 3 strings.....	2 85

**BISCUITS.**

CARR & CO. LIMITED.	
Frank Magor & Co., Agents	
Cafe Noir.....	0 15
Ensign.....	0 12 1/2
Metropolitan mixed.....	0 09
Special price list of Fancy Tins for Xmas trade and other lines on application	

**CANNED GOODS.**

MUSHROOMS.	
HENRI JONAS & CO.	
Mushrooms, Rhonal.....	\$15 50
"   1st choice Dutell.....	18 50
"   1st choice Lenoir.....	19 50
"   extra Lenoir.....	22 00
Per case, 100 tins.	

**FRENCH PEAS—DELORY'S**

HENRI JONAS & CO.	
Moyen's No 2.....	\$9 00
"   No 1.....	10 50
1/2 Fins.....	12 50
Tres fins.....	14 00
Extra fins.....	15 00
Sur extra fins.....	16 50
"   ".....	18 00

**FRENCH SARDINES.**

HENRI JONAS & CO.	
1/4 Trefavennes.....	\$9 50
1/4 Rolland.....	9 50
1/4 Delory.....	10 50
1/4 Club Alpins.....	2 50

**CHOCOLATES & COCOAS.**

THE COWAN CO. LIMITED.	
Cocoa—	
Hygienic, 1-lb. tins, per doz.....	\$7 25
"   1/2-lb. tins.....	3 75
"   fancy tins.....	2 25
Hygienic, 5-lb. tins, for soda water fountains, restaurants, etc. per lb.....	0 55
Perfection, 1/2-lb. tins, per doz.....	3 00
Cocoa Essence, sweet, 1/2-lb. tins, per doz.....	2 25

Chocolate—	per lb.
Queen's Dessert, 1/4's and 1/2's.....	\$0 40
Mexican Vanilla, 1/4's and 1/2's.....	0 42
Royal Navy Rock.....	0 35
Diamond.....	0 30
"   8's.....	0 25

**JOHN P. MOTT & CO.'S**

R. S. McIndoe, Agent, Toronto.	
Mott's Broma.....	per lb. 0 30
Mott's Prepared Cocoa.....	0 25
Mott's Homeopathic Cocoa (1/2's).....	0 3
Mott's Breakfast Cocoa (in tins).....	0 40
Mott's No. 1 Chocolate.....	0 30
Mott's Breakfast Chocolate.....	0 28
Mott's Caracocas Chocolate.....	0 40
Mott's Diamond Chocolate.....	0 23
Mott's French-Can. Chocolate.....	0 18
Mott's Navy or Cooking Chocolate.....	0 28
Mott's Cocoa Nibs.....	0 35
Mott's Cocoa Shells.....	0 05
Vanilla Sticks, per gross.....	0 90
Mott's Confectionery Chocolate 0 21	
Mott's Sweet Chocolate Liquors 0 19	

**WALTER BAKER & CO., LIMITED.**

Premium No. 1 chocolate, 12-lb. boxes.....	38
Vanilla chocolate 6-lb. boxes.....	47
German sweet, 6-lb. boxes.....	27
B'kfast cocoa, 1/2-lb. tins, plain; 6-lb. boxes.....	51
Cracked cocoa, 1/2-lb. pkgs., 12-lb. bxs.	35
Caracas sweet chocolate, 6-lb. boxes.....	37
Soluble chocolate (hot or cold soda)	
1-lb. cans.....	45
Vanilla chocolate wafers, 48 to box, per box.....	1 56



Epps's cocoa, case of 14 lbs., per lb.....	0 35
Smaller quantities.....	0 37 1/2
CADBURY'S.	
Frank Magor & Co., Agents. per doz	
Cocoa essence, 3 oz. packages.....	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.....	0 40
Rock Chocolate, loose.....	0 40
"   1-lb. tins.....	0 42
"   Nibs, 11-lb. tins.....	0 35 1/2

**CHOCOLATE-MENIER.**

Chocolate-Menier.....	per lb.	1/2 and 1/4 25c per lb.
Croquettes and Pachitos.....	per case	15c to 25c.
Menier's Breakfast Cocoa.....	per case	1/2-lb. tin 15c.
"   ".....		1-lb. " 25c.
"   ".....		50c.

per lb.	
Imperial—Large size jars, per doz.....	\$ 8 75
"   Medium size jars.....	4 50
"   Small size jars.....	2 40
"   Individual size jars.....	1 00
Imperial Holder—Large size.....	18 00
"   Medium size.....	15 00
"   Small size.....	12 00
Roquefort—Large size, per doz.....	2 40
"   Small size.....	1 40

Mecca ....  
Damasous  
Cairo....  
Sirdar...  
Old Dutch  
"Old Crow  
"Condor"  
15-year-old  
hand-I  
1-lb. Fanc  
48 tins  
Madam H  
100 lb. deli  
UN  
Clothes E  
case,  
4 doz. pac  
6 doz. pac  
COUP  
For sale i  
Limit  
File,  
\$1. 3  
In lots c  
booka,  
100 to 501  
500 to 1,0  
AI  
1 00 bo  
2 00 bo  
3 00 bo  
5 00 bo  
10 00 bo  
15 00 bo  
20 00 bo  
25 00 bo  
50 00 bo



# "THE EDWARDSBURG BRANDS"

## Starch

## ... and Syrup

Are well known all over the Dominion as a **STANDARD OF QUALITY.**  
**ASSORTED STOCKS** of all styles of packages now on hand, and **PROMPT SHIP-**  
**MENT** guaranteed.

**EDWARDSBURG STARCH CO'Y, Limited**  
**Established 1858.**

164 St. James St.,  
**MONTREAL.**

Works:  
**CARDINAL, ONT.**

53 Front St. East,  
**TORONTO.**

**COFFEE.**

**JAMES TURNER & CO.** per lb.

Mecca	0 32
Damascus	0 28
Calvo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

**E. D. MARCEAU, Montreal.** per lb.

"Old Crow" Java	0 25
Mocha	0 25
"Condor" Java	0 30
Mocha	0 30
15-year-old Mandehling Java and hand-picked Mocha	0 50
1-lb. Fancy tins choice pure coffee	0 20
48 tins per case	0 20
Madam Huot's Coffee, 1-lb. tins	0 31
2-lb. tins	0 30
100 lb. delivered in Ontario and Quebec.	

**CLOTHES PINS.**

**UNITED FACTORIES, LIMITED.**

Clothes Pins (full count), 5 gross in case, per case	0 57
4 doz. packages (12 to a case)	0 72
6 doz. packages (12 to a case)	0 92

**COUPON BOOKS—ALLISON'S.**

For sale in Canada by—The Eby, Blain Co., Limited, Toronto O. O. Beauchemin & Fils, Montreal.

\$1, \$2, \$3, \$5, \$10 and \$20 books.

Un- Covers and num Coupons bered numbered.	
In lots of less than 100 books, 1 kind assorted	4c. 4½c.
100 to 500 books	3½c. 4c.
500 to 1,000 books	3c. 3½c.

**Allison's Coupon Pass Book**

1 00 books	3 cents each
2 00 books	3 cents each
3 00 books	3 cents each
5 00 books	4 cents each
10 00 books	5½ cents each
15 00 books	6½ cents each
20 00 books	7½ cents each
25 00 books	8 cents each
50 00 books	12 cent each

**EXTRACTS.**

**HENRI JONAS & Co.** Per gross.

8 oz. London Extracts	\$6 00
2 oz. " (no corkscrews)	5 50
2 oz. " "	9 00
2 oz. Spruce essence	6 00
2 oz. " "	9 00
2 oz. Ancho extracts	12 00
4 oz. " "	21 00
1 lb. " "	36 00
1 lb. " "	70 00
1 oz. Flat	9 00
2 oz. Flat bottle extracts	18 00
2 oz. Square	21 00
4 oz. " (corked)	36 00
8 oz. " "	72 00
8 oz. " glass stop extracts	3 50
8 oz. " "	7 00
2½ oz. Round quintessence extracts	2 00
4 oz. Jockey decanters	3 50

**FOOD.**

**Robinson's Patent Barley** ½ lb. tins 1 25  
 " " " 1 lb. tins 2 25  
 " " " Groats, ½ lb. tins 1 25  
 " " " 1 lb. tins 2 25

**LYE (CONCENTRATED).**

**GILLET'S PERFUMED.**

1 case of 4 doz.	Per case \$ 3 60
3 cases	3 50
5 cases	3 40

**GINGER ALE & SODA WATER**

Cantrell & Cochrane's Imported per doz.  
 Ginger Ale and Club Soda Water... \$1 40

**JAMS AND JELLIES.**

**SOUTHWELL'S GOODS.** per doz  
**Frank Magor & Co., Agents.**

Orange Marmalade	1 00
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant " "	1 85
Other Jams, W. F.	1 55
Red Currant Jelly	2 75

**Jams— T. UPTON & CO.**

1-lb. glass jars 2 doz. in case, per doz	\$1 00
2½-lb. tin pail, 2 doz. in crate, per lb.	0 07
5-lb. tin pails, 8 pails in crate, per lb	0 06½
7-lb. wood pails, 6	0 06½
14-lb. wood pails, per lb	0 16½
30-lb. " "	0 16½

**Jellies—**

1-lb. glass jars, per doz	\$1 00
7-lb. wood pails, per lb	0 06½
14-lb. " "	0 06½
30-lb. " "	0 06½

**LICORICE.**

**YOUNG & SMYLLIE'S LIST**

5-lb. boxes, wood or paper, per lb	\$0 40
Fancy boxes (36 or 50 sticks) per box	1 15
"Ringed" 5 lb. boxes, per lb	0 40
"Aome" Pellets, 5 lb. cans, per can	2 00
"Aome" Pellets, fancy boxes 40 per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 20 5 lb. cans	1 50
"Purity" Licorice 10 sticks	1 45
" " 100 sticks	0 73
Dulce large cent sticks, 100 in box	

**LIQUORS.**

**COGNAC IN CASES.**  
**Ph. Richard.**

S.O. Quarts, 12's	\$22 50
F.C. " "	15 00
F.C. 1-15 bottls, 180's	2 00
V.S.O.P. " "	12 00
V.S.O.P. pints, 24's	13 00
V.S.O.P. ½-pints, 48's	14 00
V.S.O.P. 1-15 bottles, 180's	20 00
V.S.O. quarts, 12's	10 00
V.S.O. 1-15 bottles, 180's	18 00
V.O. quarts, 12's	8 50
V.O. pints, 24's	9 50
V.O. ½-pints, 48's	10 50
V.O. 1-15 bottles, 180's	14 00
V.O. decanters, 12's	0 50
V.O. " " pints, 20's	13 00
V.O. fl. sks, Imp. pint, with thumb-lers	9 75
V.O. " Reputed " 24's	10 50
V.O. " " no " 4's	9 50

**Chas. Couturier.**

Quarts, 12's	7 00
½ bottles, 24's	8 00
¼ " 48's	9 00
1-15 bottles, 180's	13 50
Flasks, 24's	8 00
¼ Flasks, 48's	9 00
Flasks, Imperial pints, Copsule, 16's	8 00

**F. Marion & Cie.**

Quarts, 12's	6 00
½ bottles, 24's	7 00
¼ " 48's	8 00
Flasks, reput. d 24's	7 00
Flasks, ½-pints, 48's	8 00
1-15 bottles, 180's	12 50
Flasks, Imp. pints with thumb-lers, 16's	8 00

**Cognac In Wood.**  
**Ph. Richard.**

Gals. Oct's. Oct's. Bbls. Hhds.	
Couturier... \$4 00 \$3 95 \$3 85 \$1 80	
Marion... 3 75 3 60 3 50 3 40	
Ph Richard	
V.S.O.P. 5 50 5 35 5 25 5 00	
Richard	
V.O. proof 4 25 4 10 4 00 3 93 3 80	
Richard Sup	
wood V.O. 4 00 3 80 3 70 3 50 3 40	
Richard Fine	
champagne 6 00 5 90	

**Gin—Pollen & Zoon, in Cases.**

Red, 15's	\$10 00
Green, 12's	5 00
Poney, 12's	2 50
Gin Pollen & Zoon, in Wood.	
Gals. Oct's. Oct's. Bbls. Hhds.	
Gin, P. & Z. \$3 15 \$3 05 \$3 05 \$3 00 \$2 95	
Mitchell Bros. Limited Scotch.	
1 case, 5 cases.	
Heather Dew, ordinary qts.	
12's	8 70 \$ 6 75
Heather Dew, stone jars,	
Imperial, 12's	12 50 12 25
Heather Dew, oval flasks,	
quart, 12's	11 25 11 00
Special Reserve, oval, pts. 24's	11 75 11 50
12's, ordinary qts.	9 00
12's	9 00 8 75
Special Reserve, ½ bottles,	
pints, 24's	10 00 9 75
Extra Special Liqueur, fagon,	
12's	9 50 9 25
Extra Special Liqueur, ordi-	
nary bottles, 12's	9 50 9 25
Heather Dew, flasks, 48's	12 00 11 75
" " ½ flasks, 60's	9 00 8 75
Mullmore, Imperial oval quart	
flasks, 12's	10 00 9 75
Mullmore, flasks, Imperial	
pints, 24's	10 50 10 25
Mullmore, flasks, ordinary	
pints, 24's	7 75 7 50
Mullmore, ½ flasks, ordinary,	
48's	9 00 8 75
Mullmore, ordinary quarts, 12's	6 50 6 25
Mullmore, ordinary pints, 24's	7 50 7 25

Scotch Whiskey in Wood

Table listing Scotch Whiskey in Wood with columns for Gals, Oct's, and Bbls. Items include Special Reserve, Heather Dew, Extra Special, and Old Scotch.

Whiskey in Cases

Table listing Whiskey in Cases. Items include Mitchell Bros. Limited (Irish), Cruisken Lawn, and Old Irish flasks.

Irish Whiskey in Wood

Table listing Irish Whiskey in Wood. Items include Mitchell Special, Old, B, and C.

Champagne Wine in Cases

Table listing Champagne Wine in Cases. Items include Duc de Pierland, Cardinal, and Vve. Annot Carte d'Or.

Blandly Bros. Wine

Table listing Blandly Bros. Wine. Items include Blandly's Madeira Wine, Very Superior, and Special Selected.

Blandly's Malaga, in cases

Table listing Blandly's Malaga, in cases. Items include Pale Sweet Blue Label and White Label.

Blandly's Sherry, in cases

Table listing Blandly's Sherry, in cases. Items include Manzanilla and Morosa.

Blandly's Port Wine, in cases

Table listing Blandly's Port Wine, in cases. Items include Good Fruity and Invalud Special.

Blandly Bros. Wine in Wood

Table listing Blandly Bros. Wine in Wood. Items include Madere No. 1 and Malaga Pale Sweet.

Canadian Whiskies, in barrels

Table listing Canadian Whiskies, in barrels. Items include Gooderham & Worts, Hiram Walker & Sons, and J. F. Seagram.

Less than one bbl. per gallon.

Table listing Canadian Whiskies, in barrels. Items include 65 O.P. and 50 O.P.

MINCE MEAT

Table listing Mince Meat. Item: Wethey's Condensed.

MUSTARD

Table listing Mustard. Items include Coleman's or Keen's, D. S. F., Durham, F. D., and Henri Jonas & Co.

Table listing Mustard. Items include Mugs, Pint jars, and Quart jars.

E. D. MARCEAU, Montreal

Table listing E. D. Marceau's products. Items include Condor, 12-lb. boxes, 1-lb. tins, and 4-lb. jars.

'Old Crow,' 12-lb. boxes

Table listing 'Old Crow' products. Items include 1-lb. tins, 4-lb. jars, and 1-lb. jars.

OLIVE OIL

Table listing Olive Oil. Items include Barton & Guestier's and T. Upton & Co.

ORANGE MARMALADE

Table listing Orange Marmalade. Items include 1-lb. glass, 2 doz. case, and 7-lb. pails.

PICKLES

Table listing Pickles. Items include A. P. Tippet & Co. Agents, Patent stoppers, and Cork-d.

SODA - COW BRAND

Table listing Soda - Cow Brand. Items include Dwight's Soda and Case of 1 lb. containing 60 pkgs.



EMPIRE BRAND

Table listing Empire Brand products. Items include Brunner, Mond & Co., Case 120 1/2-lb. pkts., and Case 96 10-oz. pkts.

SOAP

Table listing Soap. Items include Glorioli Soap and Straw Hat Polish.

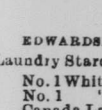
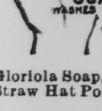


Table listing Soap. Items include Maypole Soap colors and Maypole Soap black.

STARCH

Table listing Starch. Item: EDWARDSBURG STARCH CO., LTD.

Table listing Starch. Items include Laundry Starches, No. 1 White or Blue, and Canada Laundry.

Table listing Starch. Items include Silver Gloss, 6-lb. tin canisters, and Edwards's Silver Gloss.

Table listing Starch. Items include Kegs Silver Gloss, Benson's Satin, and Benson's Enamel.

Table listing Starch. Items include Culinary Starch, Benson & Co's Prep. Corn, and Canada Pure Corn.

Table listing Starch. Items include Rice Starch, Edwardsburg No. 1 White, and Blue, 4-lb. lumps.

Table listing Starch. Items include BEE STARCH, Cases, 64 pkgs., and Packages 10c. each.

Table listing Starch. Item: BRANTFORD STARCH WORKS, LIMITED.

Table listing Starch. Items include Laundry Starches, Canada Laundry, and Acme Gloss Starch.

Table listing Starch. Items include Lily White Gloss, 3-lb. Canisters, and Barrels.

Table listing Starch. Items include Brantford Gloss, 1-lb. fancy boxes, and Canadian Electric Starch.

Table listing Starch. Items include Celluloid Starch, Boxes of 49 fancy pkgs., and Boxes of 45 cartons.

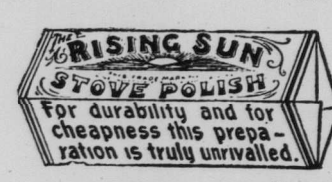
Culinary Starches

Table listing Culinary Starches. Items include Challenge Prepared Corn, No. 1 Brantford Prepared Corn, and Crystal Maize Corn Starch.

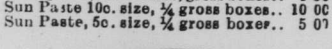
STOVE POLISH



No. 4 - 3 doz. in case, per gross 4 80. No. 6 - 3 dozen in case, per gross 8 40.



Rising Sun 6-oz. cakes, 1/2-gross boxes 50. Rising Sun, 3-oz. cakes, gross boxes 4 50.



Sun Paste 10c. size, 1/2-gross boxes 10 00. Sun Paste, 5c. size, 1/2-gross boxes 5 07.



Table listing Salada Ceylon Tea. Items include Brown Label, Blue Label, Red Label, and Gold Lab.



Table listing Kolona Pure Ceylon Tea. Items include Blue Label, Green Label, Red Label, and Gold Lab.



Table listing Ram Lal's Pure Indian Tea. Items include Cases each 60 1-lbs., 60 1/2-lbs., 30 1-lbs., and 120 1/2-lbs.



Table listing Luella Ceylon Tea. Items include Blue Label, Orange Label, Brown Label, Green Label, and Red Label.

BROWN BRAND

Table listing Brown Brand products. Items include Red Label, Blue Label, Green Label, and Japar, Ia.

E. D. MARCEAU, Montreal.

Table listing Brown Brand products. Items include Japan Teas and Condor.

Table listing Brown Brand products. Items include Black Teas and Green label.

Table listing Brown Brand products. Items include Blue label, Maroon label, and Fancy tins.

Table listing Brown Brand products. Items include Black Teas, No. 1, No. 2, No. 3, No. 4, and No. 5.

Table listing Brown Brand products. Item: LIPTON'S TEA (in packages).

Table listing Brown Brand products. Items include No. 1, cases 50 lb., No. 2, cases 50 lb., No. 3, cases 50 lb., and No. 3, cases 50 lb.

Table listing Brown Brand products. Items include Green Ceylon, No. 1 and Green Ceylon, No. 2.

TOBACCO

Table listing Tobacco. Items include THE EMPIRE TOBACCO CO. LIMITED, Smoking-Empire, Royal Oak, and Chewing.

VINEGARS

Table listing Vinegars. Items include Old Crow, Condor, and E. M. D. proof.

MICHEL LEBEVRE

Table listing Michel Lebevre products. Items include Bull Dog, Lion, Imperial, and Cote D'Or.

Table listing Michel Lebevre products. Items include Pure English Malt and Distilled white malt vinegar.

JOHN HOPE & CO., MONTREAL

Table listing John Hope & Co. products. Item: Sir Robert Burnett & Co's English Malt Vinegar.

WOODENWARE

Table listing Woodenware. Items include Washboards, Improved Globe, Standard Globe, and Jubilee.

Table listing Woodenware. Items include No. 1 2-hoop pails, No. 13, 0 Tubs, 1, and 3.

YEAST

Table listing Yeast. Items include Royal yeast, Jersey Cream yeast, and Victoria.

NIXEY'S REFINED BLACK LEAD

BY APPOINTMENT TO H. M. the KING OF THE BRITISH EMPIRE

THE... early... ing... prevent... tiring... burner... just... other... IT... around... perfect... the... weigh... its up... THE... the... strong... OUR... STYL... Your... AUE

ADVERT... will be Co... attended... The Rob... W

THE... KING

The News... in Jan

Canadian... ing... to do busi... their goods... in "TE

Write for scal... TH... "Manner" C

Is Hon... the Th... Make... ness.

## The Auer Gas Lamp

Money-Back Style.

THIS style is particularly suited for a reading light—the shades prevent the light from tiring the eyes and the burner can be raised just the same as any other students lamp.

IT can be carried around the house with perfect safety and as the base is heavily weighted there is no danger of its up-setting.

THE light is soft enough for the most sensitive eyes and yet strong enough for the finest print.

OUR CATALOG SHOWS ALL OF OUR DIFFERENT STYLES.—WRITE FOR IT AND OUR DISCOUNTS.

Your Money Refunded if you are not Satisfied.

AUER LIGHT CO., 1682 Notre Dame Street, MONTREAL.



No. 1

## Bigger Profits

—ON—

# “EMPIRE” SODA

BEST FOR BAKING.

Instead of giving you useless premiums we have decided to make a change in “Empire” Soda prices that will mean bigger profits for you. Here are the new prices :

Case 120 1/2-lb. pkts. (60-lb.) per case, \$2.70

Case 96 10-oz. pkts. (60-lb.) per case, 2.00

Manufactured by

**BRUNNER, MOND & CO.,** NORTHWICH, ENG.

SOLE AGENTS FOR CANADA,

**WINN & HOLLAND, MONTREAL.**

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The Newspaper with the Largest Circulation in Jamaica and the West Indies.

Canadian manufacturers, merchants, etc., desiring to do business with this country and introduce their goods in this market, should put an advertisement in “THE GLEANER.”

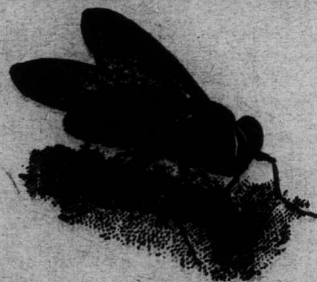
Write for scale of charges, etc., to

**THE GLEANER CO.,**  
Limited

“Gleaner” Office, . . . KINGSTON, JA.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY MONTREAL

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Long Lasting. A Cash Asset.  
Order from Jobber.

**The O. & W. Thum Co., Mfrs.**  
Grand Rapids, Mich, U.S.A.

## BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

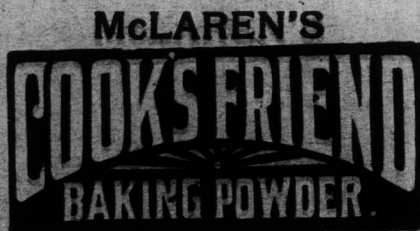
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Telephone Main 1265.

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Is Honest Goods and just the Thing on Which to Make or Extend a Business.



The Best Grocers make a point of Keeping it always in Stock.

# Crockery and Glassware

Do you need anything in this line?

**We have it**

And if you will write your wants to our MAIL ORDER DEPARTMENT your requirements will be satisfactorily filled.

We are always glad to answer enquiries concerning any of our goods and will be pleased to give you price on any lines you mention.

## GOWANS, KENT & CO.

Wholesale

Crockery and Glassware  
China and Lamp Goods

Manufacturers of  
Lamps and Rich Cut Glass.

Decorators of  
Earthenware, China and Glass.

TORONTO and WINNIPEG.

**IT PAYS  
IT PAYS  
IT PAYS**

What pays? Why, to sell the trade-creator

**WETHEY'S  
CONDENSED  
MINCE MEAT**

of course. Well! Why does it pay? Because it gives better satisfaction to the consumer than any other kind produced in this country. This is a broad statement to make, but nevertheless a true one—increased demand from the trade substantiates our claim. Sold by leading wholesalers.

Manufactured by . . .

**J. H. WETHEY,**  
LIMITED,  
ST. CATHARINES, ONT.

# Crosse & Blackwell, Limited

*Pickles, Sauces, Jams and  
Preserved Provisions.*

**C. E. COLSON & SON,**

**MONTREAL.**

CHAS. F. CLARK, President.

JARED CHITTENDEN, Treasurer.

...ESTABLISHED 1849...

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Capital and Surplus, \$1,500,000.

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Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

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Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns, and by responsible and worthy financial, fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any of its offices. Correspondence invited.

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MONTREAL, QUE.  
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THOS. C. IRVING, Gen. Man. Western Canada, Toronto. JOHN A. FULTON, Gen. Man. Eastern Canada, Montreal.

**Oakey's**

The original and only Genuine Preparation for Cleaning Cutlery 6d. and 1s. Canisters.

**'WELLINGTON'  
KNIFE POLISH**

**JOHN Oakey & Sons, Limited**

MANUFACTURERS OF

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Flint Cloths and Papers, etc.

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