

# THE CANADIAN GROCER

VOL. XII

TORONTO AND MONTREAL, MAY 13, 1898.

No. 19

**SELL  
ONLY  
THE  
BEST!**

In Competition with the World  
we have received the

**Highest Awards  
Made. . .**

These substantiate our claim  
that : : : :

## Colman's Mustard

**IS THE BEST IN THE WORLD**

### Never Use a Knife

in cutting cheese

*Cut with a Wire.*



## MacLAREN'S Imperial Cheese

Can be handled without the use of either—no waste in cutting or shrinkage.

**A. F. MacLAREN & CO., TORONTO and STRATFORD, Canada.**



**"IT HAS NO EQUAL"**

So say all who have ever used **Wethey's Condensed Mince Meat**. Even "home made" cannot come up to it. That's saying a good deal, isn't it? Try it yourself at your own table and be convinced. You will then see that we mean all we say.

**J. H. WETHEY**

Sole Manufacturer St. Catharines, Ont.

**30,000,000 lbs.**

That is the quantity sold annually of the famous

**"BOSS"**  
**Lunch Milk Biscuit.**

(Patented and Registered.)

You are always ready to take hold of a staple, fast-selling article. We believe we have it, and experience proves our claim. Let us get together.

**A TRIAL ORDER.** And the pleased comments of your customers will do more to convince you than anything we can say.

The process of making them preserves all the nutritious and wholesome properties of the ingredients. A delicious Lunch Biscuit at a popular price. Everyone stamped **"BOSS."**

Only authorized manufacturer in Canada.

**Queen Biscuit Co.**

**ST. JOHN, N.B.**

(Mail orders promptly filled.)

# Safe Salt.

Safe for you to buy—safe for you to sell. Look at it either way, you are still safe—absolutely so. It is made in the only safe way—by the Vacuum Process. The only Salt in all Canada made by this, the most expensive method known to Science. Hence the recognized value of the saying, "as pure as Windsor Salt." Let's co-operate for more Salt trade with a Safe Salt. Sell it and you have the name of selling the very best there is and a home product, too.

**Windsor Salt.**

The Windsor Salt Co., Limited, Windsor, Ont.

Leading Wholesalers sell Table, Dairy, Cheese, Packing Salt made by us.

# Signs of Spring

They point out the way unfailingly



## To A Woman's Friendship

Direct path—right in front of you. Home Dyeing made quick, clean, easy, safe with Maypole Soap Dyes. All colors—each one of them absolutely fast and very brilliant. "It doesn't dye the hands."

### Maypole Soap Dyes



## To Quick, Sure Profits

A broad road free from obstacles—the "Lime Juice that draws trade," Stower's Concentrated Lime Juice. 20 per cent. stronger than any other, and so recognized everywhere. "No musty flavor"—no free acid taste.

### Stower's Lime Juice



## To Economical Buyers

Only an arm's length between you and the household—with Fry's Cocoa on hand. Pure, absolutely so—rich, strong, delicate flavor. Concentrated, hence the most economical to use—the "Household Cocoa."

### Fry's Cocoa



AGENTS:

A. P. Tippet & Co.  
Montreal and Toronto.

F. H. Tippet & Co.  
St. John, N.B.

lbs.

amous

fruit.

ing article. We get together.

ers will do more

s and wholesome a popular price.

nada.

Co.



# Winning Their Way } On Quality

## Greig's Crown Brand Flavoring Extracts

"I use one-half the usual amount, and yet, get better results with your Crown Brand Extracts than I ever did with other brands." So writes an excellent cook—she's pleased enough, you can't deny that.

YOUR customers will talk and feel just like this woman does—why don't you try and see? We'll furnish the samples on a plan that won't cost you a cent. Write us about it.

The Greig Mfg. Co.  
Robert Greig & Co., Agts., Montreal.

## John Mackay & Co's Kola Cafe

Winning its way, especially NOW, while those Cereal Coffees are disappointing so many folks who miss the genuine Coffee aroma. As a real, helpful substitute for Coffee—stimulating without hurting—John Mackay's Kola Cafe is beyond comparison.

And there's a snug little profit for you in handling it.

Robert Greig & Co., Agts., Montreal.

One or 1  
Half Ca  
One to F  
At d

ROCH

25c.



SOL



St.

# "SURE CATCH"

Seal Wax Border  
Sticky  
Fly Paper

PRICE LIST FOR 1898.

One or more Boxes..... \$0.40 per box  
Half Cases (Five Boxes)..... 1.80 each  
One to Five Cases (Ten Boxes each)..... 3.40 per case

At the solicitation of many jobbers we shall also pack "Sure Catch" in half cases, thereby avoiding repacking small lots.

SPECIAL OFFER

In every case of "SURE CATCH" Sticky Fly Paper, we shall pack 10 sheets of "SURE CATCH" Poison Fly Paper free, (one sheet in each carton). At the usual price, this nets the dealer 66% per case more than the usual profit on Sticky Fly Paper.

"Sure Catch" Poison Fly Paper.

Made of extra heavy absorbent felt paper.  
Packed 6 sections in an envelope.

PRICE LIST: 1 Box, 50 Envelopes, \$1.25. 1 Case, 10 Boxes, 500 Envelopes, \$10.00

## J. HUNGERFORD SMITH CO.

ROCHESTER, N.Y.

Manufacturing Chemists

TORONTO, ONT.

We also manufacture "TRUE FRUIT" Fountain Syrups.

Retail at  
25c. per 1-lb. tin.



# Slade's <sup>Pure...</sup> English Butter Scotch

HOME MADE DELICACY

MADE from Pure Cane Sugar and Fresh Butter. The most delicious, pure and wholesome Candy ever sold. Invaluable for coughs and sore throats.

Weekly sale in Great Britain and Europe, 50,000 TINS.

PURE AS THE CRYSTAL SPRING

*Slade & Co., Limited, The Royal Candy Works, Leeds, Eng.*

SOLD FROM

# ATLANTIC TO PACIFIC

FAC SIMILE OF CASK LABEL.



# PURNELL'S

PURE  
PLAIN and SPICED

# MALT VINEGARS

Brewery, Bristol, England.

AGENTS

St. John, N.B.—W. S. CLAWSON & CO.

Montreal—J. M. KIRK, Imperial Buildings, St. James St.

Toronto—J. WESTREN & CO., 61 Colborne St.

Hamilton—JOHN W. BICKLE & GREENING.

Winnipeg—A. STRANG & CO., Portage Avenue.

Vancouver, B.C.—C. E. JARVIS & CO., 101 Holland Block.

# QUALITY

## *in Canned Goods*

Is absolutely essential if you want the best trade—and the best profit. Among other lines, we have

**Aylmer Tomatoes**  
**Delhi Peas**  
**Miller's Little Chief Corn**



Packs of undoubted quality that you can unhesitatingly recommend to your customers.

**W. H. GILLARD & CO.,** Wholesalers Only, **Hamilton, Ont.**

# TANGLEFOOT

Sealed Sticky Fly Paper.



SEE THAT IT LOOKS LIKE THIS.

40 cents a Box---\$3.40 a Case.

The principal requirement of sticky fly paper is stability, while in your stock as well as after it is opened for use.

Stability Tanglefoot possesses in the highest degree; constant and well directed experimenting have developed a paper very nearly perfect and not approached by anything in the line.

Sell Tanglefoot and you will know that you are supplying the latest ideas and improvements as soon as they are out.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

# THE CANADIAN GROCER

Vol. XII. (Published Weekly)

TORONTO AND MONTREAL, MAY 13, 1898.

(\$2.00 per Year) No. 19

## POSSIBILITIES OF TRADE WITH JAPAN.

A BLUE book which the Canadian Department of Trade and Commerce has just issued contains the report of the two commissioners deputed to investigate the possibilities of trade with Japan and the Latin-American republics. As the readers of THE CANADIAN GROCER doubtless remember, Mr. George Anderson was the commissioner to Japan, and Mr. E. E. Sheppard to the Latin-American republics.

Too much space would be required to give anything like an extensive digest of even one of these reports in one issue. Reference, therefore, in this issue will be confined to Mr. Anderson's report on Japan, and to such parts of it only which deal with the grocer, provision and allied trades.

The report first takes up and gives in alphabetical order those articles with which Canada may be able to supply Japan.

Alcohol Japan imports to the value of £8,126,000 sterling according to the returns of 1896, but at present Germany is the chief source of supply.

### JAPAN IMPORTS BARLEY.

The knowledge that Japan imports a large quantity of barley to mix with rice, gives one hope that there may be a possibility of finding a market there for barley of Canadian growth, and thus reviving, at least to a slight extent, what is now a somewhat dormant industry in this country. At present the United States supplies Japan with this cereal.

Beans and peas are both commodities which Canada produces in large quantities, and both of these Japan imports extensively.

The consumption of beer is increasing in Japan, and a good deal of the product of the Milwaukee breweries is sold in the country. "There is no reason," says Mr.

Anderson, "why the Canadians should not be successful if the business was handled with energy."

### BETTER QUALITY BISCUITS WANTED.

There is quite a demand for the better qualities of biscuits in Japan, which are now imported from Great Britain and the United States. "These," explains the commissioner, "are used by the foreign residents and better classes of the Japanese. They would require to be put up in nicely decorated tins, and properly sealed, that they might not be injured by the climate. This is certainly a growing trade, and our manufacturers should have no hesitation in pushing their goods." Biscuit manufacturing is being carried on in Japan, but only to a limited extent.

### OPENING FOR CANADIAN BUTTER.

In 1896 Japan imported about \$50,000 worth of butter. The chief source of supply is the United States, while France, Holland, and Italy comes next. The butter is received in firkins and tubs of various sizes under one hundred pounds, and in one and two-pound tins. A considerable quantity of butter is made in Japan, but the quality is far from satisfactory. "I would recommend," says Mr. Anderson, "that a uniform and attractive style of package be adopted, and branded, 'Canadian Butter.' The size of the packages should be half-pound, one-pound, two-pound tins, and ten, twenty, and forty pounds in wood. During the winter, creamery butter, put up in one-pound rolls, would be quite saleable. I am quite convinced that, with cold storage facilities on ships and the butter properly taken care of on arrival, Canada can supply Japan with a large percentage of the whole quantity imported. There are cold storage warehouses at Yokohama and Kobe, the two main points in Japan."

### CANNED GOODS.

That part of the report dealing with canned goods we print in full:

In vegetables, fruit, jams and jelly there is quite a fair trade done with the foreign residents. All these goods are growing in favor among the Japanese who are not conversant with the foreign methods of cooking, and prefer prepared articles. The above are all imported from Great Britain and the United States, and surely Canada, with her cheap natural products, can command a good share of the trade. The Japanese put up the following in cans: Mushrooms, chestnuts, bamboo and fish, and it might be difficult for Canadians to compete with their canned fish, although I believe a large quantity of British Columbia salmon in tin could be sold to the best trade, on account of its superior quality. The Japanese army and navy use very large quantities of canned beef, which our packing houses ought certainly to be able to supply. There are good opportunities in this line. Canned beef, tongue, chicken, turkey, etc., are not much in domestic demand and are principally sold to foreign residents, but foreign ships buy very extensively of these at the various ports of Japan. The quantity required will certainly increase.

A market is opening up in Japan for oatmeal, wheatlets, cornmeal, pearl barley, rolled oats and similar lines of breakfast foods, and Mr. Anderson says the introduction of a good class of cereal foods will find an increasing and permanent market.

There is one good thing which the Japanese do not yet appreciate, and that is cheese. The commissioner says the taste of cheese is repulsive to them. But there is a demand, however, although a somewhat limited one, and it is principally on account of foreign residents and for the provisioning of ships.

One Canadian cigarette manufacturer is doing a good business in Japan, but Mr. Anderson thinks trade with Canada in this line could be expanded, and he suggests that it might be well to put up the cigarettes under such brands as "Japanese Army," "Japanese Navy," etc. He further suggested that photographs of Japanese celebrities be procured and placed on the packages.

### AN OPPORTUNITY FOR CONDENSED MILK.

Condensed milk is an article the use of which is greatly increasing in Japan, and Mr. Anderson sees no reason why Canada

## THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

should not do a large business in this line. "An attractive label in English and Japanese languages, and well advertised, would be the correct way to introduce new brands," he says. He also thinks Canada might secure a good share of the trade in confectionery and preserves.

Japan, in 1896, imported \$150,000 barrels of flour, nearly all of which came from California, Oregon and Washington. "There is no reason why Canadian millers should not secure a fair share of the flour trade, unless it be that the long inland railway freight may, in some measure, handicap them. To properly introduce, I would advise the distribution of samples in half-pound bags to actual customers, as well as advertising in both the English and Japanese press."

#### CANADIAN APPLES WOULD SELL WELL.

Canadian apples, Mr. Anderson thinks, would sell well in Japan. For Canadian hams, shoulders, breakfast bacon and like products, he considers, there is a splendid opportunity.

A large quantity of rock salt is imported from Germany, but there appears to be a good opportunity of introducing table salt, and, "if our salt manufacturers will compete in price, a considerable quantity could be sold."

A specially good toilet soap, well advertised, would sell in Japan. So would a good laundry soap in attractive packages.

Mr. Anderson states that shipments of sugar have been made from British Columbia to Japan, which, on analysis, were pronounced the best ever imported into that country, and commanded a higher price than other grades.

While the Japanese are not large whiskey drinkers, yet the consumption of this liquor is increasing materially. Scotch whiskey is the kind principally used, but the leading Canadian distilleries are represented in the country.

#### TRADE CHAT.

THE salesmen in Fort William, Ont., are agitating for an early closing by-law, and have retained a lawyer to look after the legal details of the movement.

Hay was selling at \$20 a ton at Deloraine, Man., recently.

Fould's confectionery store, Sarnia, is being given a fresh coat of paint.

Mr. Brennan, grocer, Chatham, Ont., recently had his face severely cut by a fall.

A London, Ont., firm proposes to establish a vinegar and pickle factory at Strathroy if satisfactory inducements are offered.

The St. Mary's, Ont., creamery is at present turning out an average of 2,500 lbs. of butter a day. Three new men have been employed.

Ed. Eagan, baker, Guelph, Ont., has disposed of his business to Powell & Co. The new firm intend to carry on an extensive business in both plain and fancy bread and cakes.

Peach trees throughout Western Ontario are reported as being in full bloom, and that the prospect for this fruit are bright, though some orchards had to be destroyed to get rid of the San Jose scale.

Leamington, Ontario, is growing. Two years ago its population was 1,900; last year it was 2,400; this year the assessor places it at about 3,000. The assessment increased \$50,000 in 1897, owing to extensive building operations.

Cantelon Bros., Clinton, Ont., are making big purchases of eggs, taking in an average of 7,000 dozen eggs each week. Some days the number runs up to 1,500 dozen. They are also buying about an average of 500 pounds of butter each day.

During seven months succeeding September, 1897, the following quantities of fruit were shipped from Brighton, Ont.: 26,000 barrels of apples, 3,166 bus. of plums, or 95 tons; 26,000 bus. of tomatoes, or 780 tons. This does not include the large

quantity of tomatoes grown in the neighborhood and drawn to Trenton and Lakeport.

The farmers and merchants interested in the establishment of a pork packing factory at Middleton, N. S., have subscribed nearly twelve thousand dollars of the required stock.

The employees of the T. Long & Bros. Co., Ltd., general merchants, Collingwood, Ont., presented R. H. Rorabeck with a handsome silver banquet lamp on the occasion of his severing his connection with that firm.

R. G. Andrews, grocer, Toronto Junction, issues a neat little newspaper, "Andrews' Weekly Store News." It contains a price list of many articles sold by Mr. Andrews, and much information both interesting and useful to housekeepers.

#### A RESPECTED MERCHANT DEAD.

Mr. David Stewart, senior member of the firm of D. Stewart & Son, general merchants, Thistletown, died on Saturday evening, May 7, after a short but acute illness of only three days. He leaves a wife, one son and one daughter to mourn his loss. The business will be continued for the present by Mr. Geo. Stewart, only son and junior member of the firm. Mr. Stewart has been in business at Thistletown for over forty years and was a fine business man and respected by all. The funeral was large, and was conducted by the Masonic fraternity. The Canadian Order of Chosen Friends also attended.

#### BUYING IN SMALL QUANTITIES.

In one of the suburbs of Belfast trade was dull, and the chief grocer in the district found his earnings becoming smaller day by day. One morning an old customer entered. In expectation of something good, the grocer jumped up from his seat and, rubbing his hands, said:

"Well, missus, what can I get you?"

"A ha'pennyworth o' soap," was the reply.

"Oh," said the disgusted grocer, "you'll be for washin' the canary to-day."



# JUNKET A BREAKFAST FOOD

For growing children—a relish for the invalid. There is a demand for desserts in the form of JUNKET.

Do you keep **PRICE'S RENNETT WINE?**

**LUCAS, STEELE & BRISTOL,** Wholesale Grocers **HAMILTON**

## CANNED SHRIMPS

We have a large and well assorted stock of canned Shrimps.

- “Barataria” in ½ lb. flat tins.
- “Barataria” in 1 lb. flat tins.
- “Barataria” Dry in ½ lb. tall tins.
- “Barataria” in Tomato Sauce in ¾ lb. flat tins.

To those of our friends who have handled these goods, no recommendation is necessary. To those who have not handled them, we might say they are one of the nicest lines in canned goods, just the thing for picnic, and outing parties of all kinds, an excellent addition to salads. These goods are attractively labelled and make a nice counter, shelf or window display.

**JAMES TURNER & CO.,** - **Hamilton**

Wholesale Grocers.    ++    Established 1844.

### FIRE NOTICE.

We regret to advise our friends that, on the morning of the 4th inst., our factory was destroyed by fire. Re-building is already well under way, and we hope to soon be ready to fill all orders.

**THE TRURO CONDENSED MILK AND CANNING CO.**  
TRURO, N.S.



n the neighbor- and Lakeport. ts interested in packing factory bscribed nearly of the required

Long & Bros. s, Collingwood, rabeck with a lamp on the connection with

Toronto Junc- spaper, "And- " It contains a s sold by Mr. ation both inter- epers.

**GIANT DEAD.**  
r member of the a, general mer- Saturday even- it acute illness of ves a wife, one mourn his loss. ntinued for the rt, only son and n. Mr. Stewart stletown for over ie business man he funeral was by the Masonic Order of Chosen

**QUANTITIES.**  
Belfast trade wa, r in the district ig smaller day by customer entered. hing good, the seat and, rubbing n I get you?" soap," was the d grocer, "you'll to-day."

**Our  
Own  
Brands**

**Something Special in Currants.**

**Excelsior Brand Vostizza** } Cases and  
**Crown Brand Vostizza** } Half Cases.

We carry full stock of general groceries, and our prices are always right. See our Travellers and get quotations.

**THOS. KINNEAR & CO., 49 FRONT ST. EAST TORONTO.**

**CONCENTRATED ENERGY.**

“**T**HERE was not room enough for us all in Frankfort,” said Nathan Mayer Rothschild, speaking of himself and his four brothers. “I dealt in English goods. One great trader came there, who had the market to himself; he was quite a man, and did us a favor if he sold us goods. Somehow I offended him, and he refused to show me his patterns. This was on a Tuesday. I said to my father, ‘I will go to England.’ On Thursday I started. The nearer I got to England, the cheaper goods were. As soon as I got to Manchester, I laid out all my money, things were so cheap, and I made a good profit.”

“I hope,” said a listener, “that your children are not too fond of money and business, to the exclusion of more important things. I am sure you would not wish that.”

“I am sure I would wish that,” said Rothschild; “I wish them to give mind, and soul, and heart, and soul, and body, and everything to business; that is the way to be happy.” “Stick to one business, young man,” he added, addressing a young brewer; “stick to your brewery and you may be the great brewer of London. But be a brewer, and a banker, and a merchant, and a manufacturer, and you will be in the Gazette.”

Not many things indifferently, but one thing supremely, is the demand of the hour. He who scatters his efforts in this intense, concentrated age, cannot hope to succeed.

“Goods removed, messages taken, carpets beaten, and poetry composed on any subject,” was the sign of a man in London who was not very successful at any of these lines of work, and reminds one of Monsieur Kenard, of Paris, “a public scribe, who digests accounts, explains the language of flowers, and sells fried potatoes.”

\* \* \*

The great difference between those who succeed and those who fail does not consist

in the amount of work done by each, but in the amount of intelligent work. Many of those who fail most ignominiously, do enough to achieve grand success; but they labor at haphazard, building up with one hand, only to tear down with the other. They do not grasp circumstances, and change them into opportunities. They have no faculty of turning honest defeats into telling victories. With ability enough, and time in abundance—the warp and woof of success—they are forever throwing back and forth an empty shuttle, and the real web of life is never woven.

If you ask one of them to state his aim and purpose in life, he will say: “I hardly know yet for what I am best adapted, but I am a thorough believer in genuine hard work, and I am determined to dig early and late all my life, and I know I shall come across something—either gold, silver, or at least iron.” I say most emphatically, no. Would an intelligent man dig up a whole continent to find its veins of silver and gold? The man who is forever looking about to see what he can find, never finds anything. We find what we seek with all our heart, and if we look for nothing in particular, we find just that and no more. The bee is not the only one that visits the flower, but it is the only insect that carries honey away. It matters not how rich the materials we have gleaned from the years of our study and toil in youth, if we go out in life with no well-defined idea of our future work, there is no happy conjunction of circumstances that will arrange them into an imposing structure, and give it magnificent proportions.—Pushing to the Front.

**IMPERIAL CHEESE IN WARSHIPS.**

A. F. MacLaren, M.P., who arrived up from Ottawa on Saturday evening, showed The Herald a letter to-day from his Boston agents, Fred. B. Thompson & Co., which conveyed the pleasing intelligence that the firm had contracted to supply MacLaren’s Imperial cheese to the United States warships Columbia, Minneapolis and Lehigh.

These vessels are now cruising off the Middle and Eastern States, ready to intercept the Spanish fleet, should it appear thereabouts.—Herald, Stratford.

**KIDNEY SAUSAGE.**

Two well cleaned hog kidneys are finely chopped; 2 lb. firm pork (one quarter fat) is added and chopped up. It is necessary to chop the kidneys first, alone, as they will not become of the requisite fineness when chopped up with the meat. Spice per lb.: 154 grains salt, 31 grains white pepper, 3 grains allspice and 1 tablespoonful red wine. Knead up well, and fill into narrow hog casings to their full length. To be eaten fried. A smoked sausage is made as follows: To each 1 lb. of fat pork add three to four hog kidneys cooked, the kidneys to first chopped alone, and the pork then added. To 10 lb. of this mass add 4 lb. lean, raw pork, previously chopped up fine, and spice for each lb. as follows: 185 grains salt, 31 grains white pepper, 7 grains allspice. Fill loosely into beef bung guts, making globular sausages. Cook them well at about 195°; take out, allow to cool, and smoke in cold smoke for two days. To be cooked for one to two minutes.—National Provisioner.

**WANT IT HARD ENOUGH TO GET IT.**

A wise old New York merchant, long ago himself molded into dust, says the Metropolitan Magazine, used to say:

“Men generally get in this world exactly what they want.”

“How can that be?” asked a youngster one day. “Almost everybody in New York wants to be rich, but very few of them ever will be. I want a million or so myself.”

“Ah, my boy,” the old man replied, “you want a million, but you do not want enough. What you want at present is pleasure, and you want it so much that you are willing to spend all your surplus time, time and revenue to get it. If you wanted your million as much as you want pleasure, by-and-by, when you have a bald head like mine, you would have your million.”

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*Please  
the  
Women*

One pleased woman writes us: "If every woman will follow your recipe for a light, wholesome pudding from your Flake Barley, you will not be able to supply the demand. I have nothing but praise for the recipe my grocer gave me—a woman must have written it. My husband eats his 'pudding' regularly now, something he has not been able to do for years on account of weak digestion."

Tilson's Flake Barley is now put up in 25-pound wooden kegs. You can sell the empty kegs for from 20 to 25 cents each—other grocers are doing it.

*Flake Barley  
for Puddings*

The Tillson Company, Limited  
Tilsonburg, Ont.

From Manufacturer  
to Retailer Direct.

Why  
Go  
to  
Great  
Britain  
for  
Blue?

Pure Gold **Windsor Blue**

Is as good as the best blue made—costs the store-keeper less and suits the best and most fastidious trade.



SEND FOR  
SAMPLES.

31-33 Front St. East, **TORONTO**

# RICE'S PURE SALT

"The Salt of the Earth"

Table Salt  
Butter Salt  
Cheese Salt  
F. F. Salt  
Packers' Salt

**EVERY  
PACKAGE  
GUARANTEED**

Fine Salt  
Coarse Salt  
Tanners' Salt  
Meat-pickle Salt  
Farm Salt

Sole Manufacturers

The **NORTH AMERICAN CHEMICAL CO., Limited, Goderich, Ont.**

# SALMON



We predict an unprecedentedly large consumption of **CANNED SALMON** during the next four months. Present prices of No. 1 Fraser River and "Sockeye" Fish favor buyers. We are large sellers and can offer you choice of **BEST BRANDS** in "fills," "flats," and "squats." See our travellers or write us.

## THE DAVIDSON & HAY, LIMITED

Wholesale Grocers,

Toronto.

### GRAPE WINE VINEGAR.

Mr. W. H. Seyler has now complete control of the sale of the concentrated grape wine vinegar made by the Grape Wine Vinegar Co. This concentrated grape wine vinegar is put up in demijohns of 4 1/2 gallons Imp., and will produce, with the addition of water, 115 Imp. gallons of XXX. vinegar, and 137 gallons of XX. vinegar, and purchasers in this form can readily see what an enormous saving of freight is made—to say nothing for extra charge for barrels, packages, and the trouble and annoyance usually had with empties. The analysis of Dr. A. R. Pyne speaks for itself, and is a reliable recommendation of absolute purity and safety. It is simple, safe, pure and economical, and every thinking grocer will readily see the advantages of handling same. Large quantities of this vinegar have been sold from the Atlantic to the Pacific since it was first put upon the market.

### THE LATEST THING IN MEAT.

Smoked backs and roll bacon are fashionable this season. A fact which may not be realized by every retailer, but which is now generally admitted by large jobbers, is that taste in meats varies just as taste in dress changes every succeeding year. D. Gunn, Bros. & Co. inform THE CANADIAN GROCER that last year the taste, and, consequently,

the demand was principally for breakfast bacon and shoulder hams. This year the demand has shown the taste of the public to have turned toward smoked backs and roll bacon, which may now be said to be "just the latest thing in meats."

### A PROGRESSIVE HOUSE.

Rutherford, Marshall & Co., wholesale produce and commission merchants, Toronto, have again moved to much larger and more commodious premises, at No. 68 Front street east, where they will have facilities for handling their rapidly increasing business to much better advantage. The firm has been in business seven years, and this is the third time that expansion of trade has compelled it to seek larger premises. The new premises are complete in every detail, consisting of three storeys and cellar, with concrete floor full size of warehouse, giving a floor space of 10,000 square feet.

The offices, which are grained in oak, are spacious, bright and cheerful, and altogether the place presents the appearance of progress, thrift and enterprise.

THE CANADIAN GROCER bespeaks for this firm continued prosperity.

W. H. Gillard & Co. are having a brisk sale for Williams Bros. & Charbonneau's pickles, which are put up in attractive bottles.

### BAD OUTLOOK FOR FIGS.

THE CANADIAN GROCER is indebted to Mr. E. Fielding for a copy of the Levant Herald, published in Constantinople, under the date of April 13, in which the following paragraph regarding figs appears: "Our Smyrna correspondent writes that latest advices from the fig-growing districts confirm the worst reports regarding the mischief wrought by last month's frost. In the districts of Aya-Soulouk, Karabounar, and Ormourlu, 60 per cent. of the fig trees have been entirely destroyed; in Baladjik, 50 per cent.; in Sultan Hissar and Demirdjik, 40 per cent.; in Erbeli, 30 per cent.; in Nazli, 20 per cent. If the trees which escaped destruction gives an average yield, this year's crop will not exceed 45,000 loads, against 70,000 last year. The annual yield of the trees destroyed amounted in value to £100,000, representing (at 5 per cent.) a capital of £2,000,000, which one night's frost has completely swept away."

### TRURO CONDENSED MILK FACTORY

Work upon the new factory of the Truro Condensed Milk Co., to replace that destroyed by fire last week, is already well under way, and the company expects to be able to fill all orders shortly. The company is to be commended for its energy.

### FOUR REASONS WHY GROCERS

should sell a brand of Stove Polish which, above ALL others, consumers want and their trade.



# Enameline

## The Modern STOVE POLISH

First: It is Superior to All others in Quality.

Second: It gives Perfect Satisfaction to Consumers.

Third: It is Thoroughly Advertised and Sells itself.

Fourth: NO OTHER Stove Polish ON EARTH has so large a sale



### Awarded Three Gold Medals

Cologne, Germany, 1889  
Chicago, U.S. - 1893  
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No Experiment

## Don't Pay Freight on Water!

### BUY CONCENTRATED GRAPE VINEGAR

THREE PROFITS for grocers who handle our goods:

First is the difference in freight (a heavy item)  
Second, the ordinary margin.  
Third, extra demand for Pure Grape Vinegar.

### PUT UP IN DEMIJOHNS.

One Demijohn of 4 $\frac{1}{6}$  Imp. Gallons will make 115 Imp. Gallons XXX; requires merely the addition of water to reduce to XXX or 137 Gallons XX strength. Think for a moment the saving to you in freight between one Demijohn, 75 lbs., and 3 bbls., 1,200 lbs. No empty barrels to return and make claims for.

### READ WHAT THE DOMINION ANALYST SAYS:

This is to certify that on analysis of the above-named GRAPE WINE VINEGAR, I found it a purely concentrated Wine Vinegar, made from the Grape fruit, free from mineral acids, metallic substance and alcohol. After dilution with pure water it should prove a most wholesome and palatable commodity, either for table or pickling purposes. A very important thing not to be lost sight of in using this article is, that by procuring the vinegar in the concentrated form in bottles, it ensures perfect cleanliness and a regular standard strength.

Analyst Medical Health Office, Toronto.

A. R. PYNE, M.B., Dominion Analyst.

For Sale by Wholesale Grocers

**W. H. SEYLER & CO.,** Sole Canadian Agents, Room 100, Board of Trade, **TORONTO**

### PROPOSED BEET SUGAR FACTORY.

A GERMAN machine manufacturing firm, on behalf of a British syndicate, is endeavoring to start a beet sugar factory at some suitable point in Ontario. The aid of the Government is sought, and the conditions asked are that the Government admit the technical parts of the machinery free of duty, and also give an average bonus of 50 cents per 100 pounds of sugar manufactured during the first five years of operation. The cost of factory to be erected would be about half a million dollars.

On Friday the Wholesale Grocers' Guild was addressed upon the matter by Mr. R. H. Lawder, who for some years has taken a deep interest in the movement for a beet sugar industry for Canada. After discussing the subject the following resolution was adopted:

Resolved, that this association has learned with pleasure that a syndicate of foreign capitalists has proposed to erect a first-class beet sugar factory of large capacity in some suitable locality in the Dominion of Canada, on the following conditions:

That the technical part of the machinery, such as is now manufactured in Canada, shall be admitted free of Customs duty; that during the first five seasons of the operation of the factory a bonus shall be paid on all the sugar manufactured from Canadian beet: One dollar for first year, 75c. for second year, 50c. for third year, 25c. for fourth

year, 25c. for fifth year, the bonus to be based on the proportion which such sugar bears to 100 deg. of purity, per polariscope test.

That this association believes that the establishment of the beet sugar industry in Canada will prove of great advantage, especially to the agricultural interests of the Dominion, and of material benefit to its manufacturing, commercial and financial interests, and would respectfully urge upon the Dominion Government the introduction, during the present session of Parliament, of such legislation as ought to secure the erection of the above proposed beet sugar factory in time for operation on the sugar-beet crop of 1899.

And that this bonus shall only be paid as follows: During 1899, 1900, \$1; 1900, 1901, 75c.; 1901, 1902, 50c.; 1902, 1903, 25c.; 1903, 1904, 25c.

### LONDON RETAIL GROCERS.

THE Retail Grocers' Association, of London, met on Monday night, with President R. A. Jones in the chair, and a large number of members present.

A communication from the Retail Merchants' Association of Canada, in reference to the forming of a branch in London, was discussed. Mr. W. H. Ferguson spoke in favor of such a movement, saying the larger the association the better the prospect it would have of carrying into effect anything which would be beneficial to the retail trade generally. He did not think, however, the Grocers' Association should merge into the Retail Merchants' Association,

as the former had a work of its own to perform. At the same time the members of the association could individually support such a movement. President Jones spoke along the same line, and it was decided to take no action which might bind the association as a body, although the members may individually interest themselves in both associations.

The market gardeners asked the support of the association to a petition praying the city council to allot spaces on the market to the regular market gardeners. The association took no action, the feeling being that the matter was not of interest to the association as a body. Many of the members, however, expressed their willingness to sign the petition.

The revision of the delinquents' list was also discussed, and it was urged that the work should be done as soon as possible.

The excursion committee reported that on account of the cut in rates, the railway officials had not been approached in regard to a special rate for a grocers' outing. The committee was instructed to wait upon the railway companies' representatives and report the result at the next meeting of the association.

The British Board of Trade returns for the month of April show an increase in the imports of £5,110,200 and a decrease in the exports of £2,204,100.

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# Dried Peaches

Are advancing in price, but we make no change, and have a stock ranging from Seven to Nine Cents.

H. P. ECKARDT & CO. = = TORONTO

WASHBOARDS  
CLOTHES PINS  
CLOTHES LINES  
TUBS  
PAILS  
CHURNS  
BUTTER PLATES  
BUTTER TUBS  
BUTTER PRINTS  
BASKETS  
SCOOPS

And all Grocers' Sundries

The H. A. NELSON & SONS CO., Limited

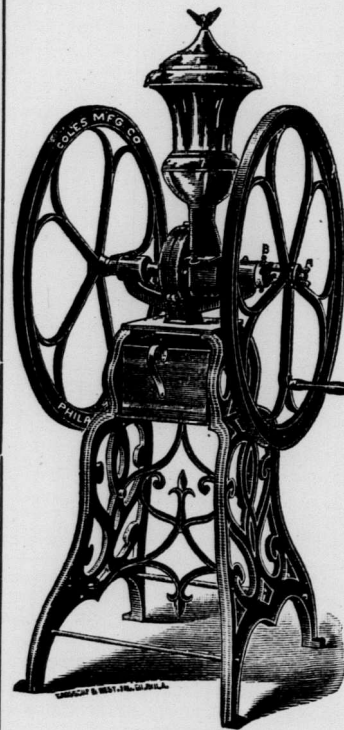
Sample room

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56 and 58 Front West, TORONTO.

Sold and highly recommended by all leading grocers. . . . .

Sovereign  
Matches



No 18  
Agents (TODHUNTER, MITCHELL & CO., Toronto  
DEARBORN & CO., St. John, N. B.  
FORBES BROS., Montreal.

**Coles Manufacturing Co.**  
PHILADELPHIA, PENN'A.

## Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

**We Claim** to have the easiest and quickest Grinders.

**We Further Claim** to have the most effective and accurate Adjustment.

**We Again Claim** that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.



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Montreal. Toronto.

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PLEASE MENTION THAT YOU SAW  
THEIR ADVERTISEMENT IN THIS PAPER**

**OUR EXPORTS TO JAPAN.**

IN another column we print a digest of Commissioner Anderson's report of his investigation of the possibilities of extending Canada's trade with Japan. As will be seen, we have dealt only with that part of the report which treats upon the grocery, provision and allied trades in the way of exports.

It is to be hoped the report will be carefully read and considered by the business men of the Dominion. Unless it is, Mr. Anderson's journey to Japan will be in vain.

To say nothing of geographical position, the character of the staple products of the Dominion are such that a larger trade should be done with Japan than is now done.

The aggregate trade of the United States with Japan last year was \$37,265,090, of which \$24,009,750 were imports and \$13,255,340 exports.

Canada's aggregate trade with Japan, on the other hand, was only \$1,471,926, of which \$1,329,980 were imports and \$141,946 exports.

It will probably be a surprise to some people to know that sugar was last year

Canada's chief article of export to Japan, the quantity sent being 1,872,562 pounds, valued at \$71,908. This, of course, went from British Columbia. It is the first year such shipment was made, and, as will be noticed from Mr. Anderson's report, the sugar was the best ever brought into Japan, and sold at a higher price than sugars from other countries. It is to be hoped that the trade in this line, which has opened out so auspiciously, will become permanent, and steadily develop.

Planks, boards and manufactures of wood were the next in importance, and these aggregated \$43,296. Then came coal, valued at \$11,269, while following that was tobacco to the extent of \$9,714 worth. Of cheese we sent \$855 worth.

Our efforts at supplying Japan with butter have so far been anything but fruitful. Three years ago we exported \$1,172 worth to that country, but since then shipments have gradually fallen off until they only amounted in 1897 to the insignificant quantity of 30 pounds, valued at \$10.

Fish and fish products exported to Japan in 1897 were valued at \$1,079, and fruits at \$105.

It is evident from these figures that Canada's export trade with Japan is small indeed, and it is also evident from Mr. Anderson's report that it is capable of being enlarged if the business men of this country are only enterprising and energetic enough to essay to do it.

**SALES OF FOREIGN SUGAR.**

Orders for foreign granulated sugars are again beginning to be placed a little more freely by Toronto wholesalers, quite a few having been given during the week.

The volume of business in this particular sugar is not nearly as large as it was prior to the new sugar tariff being brought down, but the fact that the import article promises to continue a factor in the Canadian market is not without interest.

The increase in the duty on foreign refined sugars is, taking it all round, scarcely equal to  $\frac{1}{8}$  c. per lb., which is less than the representatives of foreign shipping houses at first reckoned it would be. This is leading to a more active campaign on their part.

**OUTLOOK FOR HIGH PRICED TOMATOES.**

THE outlook for canned tomatoes is a matter of great importance to several traders in Montreal at present. As noted by THE CANADIAN GROCER at the time, there was active speculation in these vegetables during the month of February, and Montreal parties secured the control of a large quantity of stock which is held partly in store at Montreal and partly at the canneries in Ontario.

Estimates as to the exact quantity of these speculative goods vary considerably. Those bearishly inclined contend that from 20,000 to 25,000 cases of tomatoes are controlled by Montreal speculators, and that a large portion of this quantity cost its holders \$1.10.

This is disputed by others, who claim that if there are 10,000 cases held on speculation in Montreal it is an extreme estimate, and that in only one instance, of 1,000 cases or so, did the goods cost \$1.10, the ruling price for the bulk being \$1.

Both statements, of course, are made by interested parties, and due allowance has to be made for each, but deducting from both it seems safe to assume that there is a comparatively large quantity of high priced canned tomatoes in Montreal, and, considering what they cost, the outlook is not exactly cheerful for those who own them.

The speculation appears to have had its inception in the demand which was experienced during February on Klondyke account.

When the enquiry first made itself felt people set out to figure that the reserve supply of canned tomatoes was much lighter than it should be, and excited buying ensued, prices rapidly advancing from considerably below \$1 until, as recorded, they reached \$1.10 for round lots, while the inside jobbing range has been nominally \$1.20 at Montreal for some time.

The demand for the Klondyke has not by any means come up to expectations, and the result is the large speculative holdings of high priced goods whose profitableness is now being seriously questioned.

Always be in a hurry to wait upon customers, and never be in a hurry when waiting on customers.

### THE CANNED MEAT CONTRACT.

It will be remembered that in the last issue of THE CANADIAN GROCER it was stated that no order for canned meats had been given by the Canadian Government to a United States firm. The statement was based, as it was then pointed out, upon an official statement made in the House by Sir Wilfrid Laurier.

Since then, however, we have received a letter from our traveling representative in the United States, in which he says that a Chicago firm had just shipped three carloads of canned meat to British Columbia on Canadian Government account.

On receipt of this letter we immediately instituted further enquiries, the result of which is that we have discovered that while the Premier told the truth as far as he went, yet had he went further he might have given a great deal more information upon the subject.

It turns out that a large order for canned beef on Canadian Government account was placed with a United States firm, but the order did not come directly from the Government. It came from a firm in Canada that secured from the Government a contract to supply the same.

A short time ago, it appears, the Dominion Government asked for quotations for 50,000 pounds of canned corned beef, in 2, 4 and 6-pound tins. Among those asked to quote was W. Clark, the well-known packer of Montreal. As 4-pound tins of canned beef have never been put up in Canada, Mr. Clark quoted only on two and six-pound tins. He did not, however, obtain the order.

Our Ottawa correspondent, who was instructed to investigate the matter, writes that the order went to Bate & Co., of Ottawa, and the Hudson's Bay Co., and it was these companies that placed it with the Chicago packer.

In reply to a question from THE CANADIAN GROCER, Mr. Clark stated that had he known the contract depended on the four-pound size he would have quoted and made this size, notwithstanding that during all his experience he had never before been asked for this particular weight. We notice by a price list issued by Mr. Clark, under date of April 30, that four-pound tins have

since been added to his regular make of corned beef.

There is a strong feeling in Canada that the Government, when ordering supplies of this or any other kind, should stipulate that they be obtained in the Dominion, and that a foreign country should only be resorted to when all reasonable efforts to obtain them at home have failed. There is nothing unreasonable in this, and it is to be hoped that the Government in future will be guided by this sentiment.

THE CANADIAN GROCER understands that the Government is now asking for quotations for 20,000 pounds more of canned corned beef, in 2, 4 and 6-pound tins.

### AGAINST FISH INSPECTION.

THE Inland Revenue Department do not agree with the wholesale grocery trade on the advisability of a rigid system of fish inspection.

The Commissioner of the department, writing to the Montreal Board of Trade in relation the matter, says:

There is so great diversity of opinion in respect of this matter that the department hardly feels justified in pressing it upon Parliament at present. A section will, however, be introduced this session which will protect the public against uninspected articles being passed off as inspected, so that if the inspection is honestly and carefully done, it will give an increased value to the goods.

The department is in possession of a petition from leading fish dealers in Montreal urging that inspection be not made compulsory.

This is a peculiar stand for the department to take. By the half-hearted action that it has adopted it practically admits the justice of the claim made by the Montreal grocers, but, some assert, because of political considerations in some of the seaboard constituencies which sent supporters of the Government to Ottawa, it has not had backbone enough to take a positive stand in the matter.

The very vagueness of the commissioner's reply that a section will be introduced to protect the public is pretty good evidence that the whole matter will be pigeon-holed unless the grocers have sufficient influence to have the matter settled one way or another. Politics should not be allowed to interfere in a purely business question, and the business men are to blame if they stand it.

Wholesale grocers were positively defrauded this season. Barrels supposed to

contain 200 pounds of fish only contained 160 pounds, and thousands of barrels of herring were sold as Labrador fish when it is now well known that hundreds only were shipped from that coast.

### CANADIANS AS CONSULS.

"DON," in a recent issue of Saturday Night, touched upon a question which should set the Canadian people thinking, and the Canadian Government acting. We have reference to the suggestion that the British Government should appoint a few Canadian business men to consulships at places where the Dominion is most desirous of developing its trade.

The necessity for such appointments is not fancied; it is real.

Our export trade of late years has grown enormously. Ten years ago it only aggregated \$89,515,811; last year it had swelled to \$137,950,250, an increase of about 52 per cent. in the decade.

In spite, however, of the development of Canada's export trade, the Dominion is seldom, if ever, mentioned in the reports of the British Consuls, who are as the sands of the sea for number. Indeed, as far as our memory serves us, we cannot remember even one solitary instance of Canada, or her products, being mentioned in such documents.

But the mere fact that mention of Canada and things Canadian is persistently avoided by the British Consular reports is not the worst phase of the matter. The worst is that Canadian interests are persistently neglected. Canada might be as the United States for all the benefit she derives from the British Consular Service.

There are some people in this country who urge that the Dominion should appoint consuls of her own. Those who hold this opinion are, however, a small minority indeed, but it is the unsatisfactory British Consular Service, as far as Canada is concerned, which has created this small minority.

But, while the great majority of the Canadian people, who have given the matter thought, do not want the Dominion to appoint consuls of its own, yet, they would undoubtedly favor the appointment of a few good Canadian business men to consulships in such places as would be to the commercial advantage of this country.



**EXCITEMENT IN MOLASSES.**

HERE appears to be no limit to the advancing tendency of Barbadoes molasses in Montreal, the wholesale grocery guild marking up prices another 3c. on Monday.

This is a clean rise of 6c. in less than a fortnight, and it is worthy of note that they refuse to accept any orders for larger quantities than three or four puncheons at the advance, declining to part with car lots. The jobbing basis, therefore, is firm at 31c.

At the Islands it appears to be impossible to get any clear intelligence of the condition of the market.

An importer in Montreal cabled on Tuesday asking for firm offers, and got refusals in reply. His correspondents stated that while they might be able to place an order at a price if they had one in hand, the condition of the market at the Islands made it utterly impossible for them to name a firm price. Other firms who tried to get offers had a similar experience.

On the whole, the market is in an excited condition, and traders are disposed to proceed cautiously, not only in regard to selling goods, but to buying them as well.

Stocks in Montreal, carried over from last season, have been sensibly diminished during the past week or so, the upturn having turned out very profitable for some speculative holding, to which THE CANADIAN GROCER referred a month or six weeks ago.

**ADVANCE IN CANNED LOBSTERS.**

THE large and increasing demand throughout Canada and the United States during the past two years for fresh lobsters of finest quality has resulted in such severe competition among handlers thereof as to cause a considerable falling off in the output of the canneries, owing to lack of supplies.

At the present time, buyers, principally from Boston, which has become the great distributing centre, are offering the Nova Scotia fishermen \$3.50 to \$4 per 100 pounds for fish under 10 inches, and as high as 6 to 7c. each for larger, which latter figure means \$8 to \$9 per case for the meat alone, and they cannot, therefore, be packed at a profit.

This condition of things is certain to result in a sharp advance in the canned pro-

duct. And we learn that the English market has this week advanced from 1 to 2s. per case of 48 cans for all grades, and Canadian and United States markets have also advanced in about the same proportion.

Nova Scotia and New Brunswick packers are now asking \$10 per case for good 1-lb. talls, \$11 per case for flats, and \$11.50 for ½-lb. flats.

European buyers are anxious to place orders at the before-mentioned advance, but we understand that packers are holding off, hoping to obtain higher prices.

The catch in Nova Scotia, New Brunswick and Quebec has been light, so far this season, and reports from Newfoundland state that the prevalence of ice along the coast is preventing the setting of the usual number of traps.

Lobsters are, year by year, becoming more of a luxury, and the indications are that the present year will prove no exception. THE CANADIAN GROCER learns, on good authority, that many of the packers have already contracted to the full extent of their capacity. In view of this condition of affairs, it is evident that lobsters, either fresh or packed, are, at the present time, a good purchase.

**CANADIAN FLOUR FOR BARBADOES**

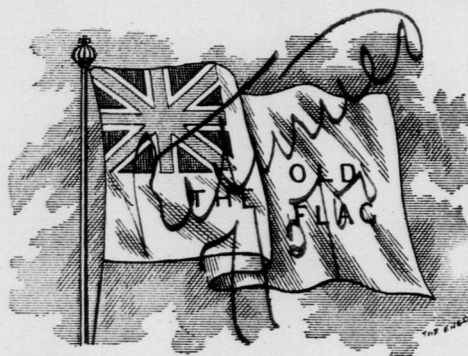
A Montreal despatch to The New York Post says: "In consequence of the war, and American flour being evidently out of the market, the West Indies are looking to Canada for a supply of that article, and Mr. J. N. Sutherland, general freight agent of the Canadian Pacific railway, Atlantic division, St. John, N.B., telegraphs to Montreal announcing that he has received a cablegram from Barbadoes asking him to charter a British bottom and send forward immediately a full cargo of Canadian flour. The Lake of the Woods, and the two Goldie companies have been asked to say what flour is available. It is said that a full cargo up to 20,000 barrels could be immediately disposed of at Barbadoes, Trinidad, and Demerara."

War swells business as gas swells a balloon; but, while the swelling may be good for the balloon, it is not always good for business.

**THE FRUIT SALES.**

THE cargo of 30,000 boxes of lemons ex steamship Fremona, was put up at auction at the Montreal Fruit Auction Co.'s rooms, on Tuesday. This was the second sale this season, and it was largely attended by buyers from all over the United States and Canada. The condition of the fruit was much better than the previous cargo sold a week ago, consequently buyers were more eager, and the bidding was more active throughout. A feature of the sale was the brisk demand for American account, there being about 12 carloads alone taken for Chicago, and it was stated that one-third of the above quantity would be shipped to the States in spite of the increased duty. Another feature was the fact that the prices realized on an average showed an advance of 50c. over those paid at last Thursday's sale, which was due chiefly to the better quality of the stock. There was considerable buying done on local account by the leading fruit merchants. Messina lemons, common to good, sold at \$1.30 to \$1.65, choice at \$1.75 to \$2, and fancy at \$2.15 to \$2.80 per box. Palermo lemons brought from \$1.25 to \$2.70, and Sorrentos, \$1.25 to \$3 per box and \$3.25 to \$3.65 per case. The principal buyers present were as follows: J. W. Lumsden, of New York; Mr. Kneen, of Grinnell, Collins & Kneen, of Minneapolis; Mr. Daniel, of Keokuk; G. W. Hunt and H. Brouse, of Ottawa; Mr. Steel, Mr. Mountjoy, and Mr. Shuttleworth, of London, Ont.; Walker, of Guelph; Dickson, of Hamilton; McWilliam, Husband, Dawson and Clemes, of Toronto; McPherson, of Winnipeg; P. Rheume, A. Legare, G. Beauchamp, L. Simard and R. Borden, of Quebec. The large local buyers were: Hart & Tuckwell, Vipond & McBride, J. F. McLean, of the Montreal Fruit Exchange; J. Bell & C., J. J. Vipond, John Barry & Son, Bowes & McWilliams, and O. & E. Hart. There was also among those present, C. E. Thurston, of the Earl Fruit Co., of California, who was formerly auctioneer of the above company.

The balance of the Fremona's cargo consisting of oranges was closed out on Wednesday afternoon, the prices ranging from \$2.35 to \$2.95 for boxes, and 90c. to \$1.80 for half-boxes. A feature of the sale was an offering of a lot from Sorrento, Italy, grown from California seed. These oranges were of fine quality and of exquisite bouquet.



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Prices on all staple articles are advancing.

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38 Front St. West - - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; J. A. Hendry, Kingston; A. Powis, Hamilton; R. V. Weldon, London; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver, B.C.; John Cowan, St. John's, Nfld.

## THE PROVISION MARKET.

HERE are some interesting features on the general produce market this spring, as a rule, the prices being considerably in advance of those a year ago, and trade being in a healthier condition generally.

The condition of the wheat market is the most remarkable, the prices throughout being much higher than at any time for years, and from 43 to 58 per cent. higher than this time last year. This unusual advance may have been influenced somewhat by the war, but is more directly due to the fact that there is a scarcity of wheat and flour in Europe. Russia has prohibited the exportation of either of these commodities, and France has taken off her import duty on wheat, while in Italy bread riots are affecting nearly every part of the country. In Great Britain, too, there is a great decrease in the stocks held in the country as compared with former years. That the feeling in wheat is firm is evidenced by the fact that Ontario wheat has advanced 25 to 30c., and Manitoba wheat 40 to 45c. in the last month. It is considered that if these prices are maintained till next harvest the farmers of Ontario and Manitoba will receive over \$25,000,000 more for their wheat this year than last. Coarser grains show a corresponding advance, oats being 13c. dearer and peas, 22c. dearer than a year ago.

Flour, of course, has advanced in sympathy with wheat, Manitoba flour being \$2.50 to \$2.60 dearer, and Ontario flour \$1.60 to \$2 dearer than this time last year.

During the last month, buyers from many points in the United States have been in nearly every section of Ontario buying potatoes for export. They bought such large quantities that local dealers became quite interested, the result being that last week the price of potatoes rose from 60c. to \$1, which price, however, was only maintained for a day or so. And, as this week the United States buyers have left the market, the price has fallen to 72c. for carload lots, it being considered that stocks are sufficient to meet the demand until the new crop comes in. This a much better price than last year, for then potatoes were selling as low as 20c. per bag.

The movement in beans recently has been unusually brisk, and now there is a firm feeling noted, with advance anticipated by many, though the price, \$1 per bushel for hand-picked, is a high one, last year's figure, a comparatively good figure, being 25c. less than this.

As has been frequently noted in this paper, there has been very little low-grade butter on the market throughout the winter, and in every way the butter market at the

beginning of spring was in a healthy condition. As there has been a large addition to the number of creameries throughout the province, and as a number of factories did not make fodder cheese, thereby necessitating farmers making butter, the receipts this year have been much in excess of former years. The healthy condition of the market at the commencement of the spring season, large shipping orders and an improved local demand, have tended to keep the market in a firm condition, but this large increase in receipts has weakened the feeling, a decline of 5c. per lb. being noted in the last month. Still, prices of dairy are  $\frac{1}{2}$  to 1c. per lb. in advance of those ruling a year ago. Creamery, however, is about 1c. below that of last year, and, as the English market is too low for export there, and, as receipts are greater than the demand, the feeling is decidedly weak.

Last year a great deal of fodder cheese was made, which was quoted at this time of the year about 10c. per lb. As is well known, there was an overproduction, and prices dropped, until the market was weak at  $7\frac{3}{4}$  to 8c. per lb. about six weeks ago. The price of new cheese now coming on the market is about 8 to  $8\frac{1}{2}$ c., a price considered by dealers much more favorable to them than last year's figures.

The egg market has been in a healthy condition for some time. Receipts have been large, but the demand has kept well up, and the price has been steady at about 10c. for some time. The majority of large dealers are pickling extensively.

The following table will give an idea of the comparative value of the commodities mentioned, as compared with a year ago:

	May 13, 1897.		May 11, 1898.	
Wheat, red winter..	\$0 76 to \$0 77	\$1 15 to \$1 19		
" white winter .....	78	1 12	1 15	
" goose .....	63	64	1 08	1 09
Peas .....	42	43		65
Oats .....	23	25	37	38
Flour, Man. patents .....	4 60	7 00	7 10	
" " stg. bakers .....	4 25	6 60	6 85	
" Ont. patents .....	4 30	6 00	6 25	
" " stgt. roller .....	3 90	5 50	5 60	
Potatoes .....	20	70	72	
Beans .....	60	75	90	1 00
Butter, dairy, rolls..	11	12	10	11
" creamery, prints	17	19	17	18
Cheese, new.....	10	10 $\frac{1}{4}$	8	8 $\frac{1}{2}$
Eggs .....	9	9 $\frac{1}{2}$	10	10 $\frac{1}{2}$

## ADVERTISING THAT DID NOT PAY.

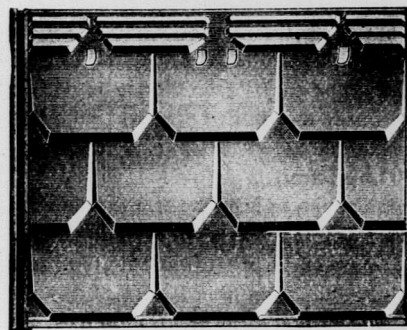
The Nelson Morris Co., Chicago, which spent a large sum of money in painting its signs on every building it could secure in different parts of Canada, says that, as an advertisement, the results were not satisfactory.

This form of advertising may pay in Great Britain, where the country is thickly populated, and the majority of people do

## When You Get to the Roof

USE OUR FAMOUS

## Eastlake Shingles



They look well and last well, and are fire, rust and leak proof.

The only shingle made with our patent cleat and water gutter.

Avoid imitations — genuine Eastlakes give genuine satisfaction.

Write us for full information.

## Metallic Roofing Co., Limited

1180 King St. West, TORONTO

not read newspapers. One feature of this advertising which the Morris Co. counted on was its permanency, but it now appears that in many instances it has been replaced by the signs of enterprising local cigar manufacturers.

## PHILIPPINE ISLANDS' SUGAR.

Willet & Gray say of sugar: "Manila. —The capture of this city, and the passing of the extremely valuable and productive lands of the Philippine Islands into the possession of the United States, marks a new departure in our history. These islands produce some 250,000 tons of sugar of low grades, particularly acceptable to our refiners, who have always been large purchasers of these sugars. If we retain the islands, as we very likely will do, the production of sugar can be increased, and will have some influence on cheapening prices of sugar to the consumers of the United States."

There are 800 fishermen on Cape Island, N.S., about one-fourth of whom are boys. Since January 1, they have caught 5,500 crates of lobsters, the price of which was \$88,000, and enough for the three canneries, which packed 1,600 cases, worth about \$15,200, thus giving an income for the season of \$103,200 to the fishermen, an average of \$129 each for the four months.

**HOW COFFEE IS GROWN.**

ON a journey from San Paulo to a neighboring coffee plantation I learned how forest land is cleared in Brazil, writes a correspondent of the San Francisco Chronicle. The forests are an impenetrable mass of trees, vines and undergrowth. They first go through with a bill hook, cutting the undergrowth. Then, with an axe for 50 yards trees are cut half down. One tree is then felled in such a manner that it will fell all of the half-cut trees. After 40 or 50 days the land is burned over, and in the midst of whatever is left the trees are planted.

The ground is cultivated with the hoe often enough to keep the bushes from growing. For three years corn is planted between the rows of young trees. In the younger orchards the trees are planted 12 feet apart. They are never pruned until they are 40 or 50 years old, when some of the old wood is cut out and they look more like bushes than trees. On the same tree at the same time may be seen the white blossom and the green, red (ripe) and dark purplish (dead ripe and dry) berries. These, against the dark green foliage, look very beautiful.

On this fayenda to pick the coffee a large cloth is spread under the trees. The man, woman or child then takes hold of the limb close to the base and runs the hand along, stripping the limb of everything, leaves, fruit and blossoms. The leaves are shaken out and the coffee emptied on the ground and afterwards shoveled into a measure with a shovel shaped out of the limb of a tree, and emptied into the ox-cart to go to the drying grounds. On the steepest hills the coffee is emptied into bags and brought down on the backs of men.

Whole families go into the field to pick the coffee. Seven bags is a good day's work for a man, and a family which picks 20 bags a day is in a fair way to become rich. They are paid 600 reis a bag, which according to exchange in June, would be about 9 cents. Since then exchange has

been higher so that the amount per bag has been less. The bag holds about 128 pounds.

The coffee is brought to the "terreiro" in ox-carts drawn by 10 or 12 oxen. It is emptied into a tank and thoroughly washed. The driest rises first, and is carried down with the water to any part of the terreiro desired and emptied into a large strainer. Here stand two men with shovels or rakes, who keep the strainer clear, piling the coffee up around them until they are buried nearly waist deep. When all has been washed and sent down the work of spreading begins. It is first spread in little mounds, almost touching, and left for several days, while the hull moulds and rots. It is said that this does not injure the seed and makes the hull come off easier in the machines. After a few days the coffee is spread in rows over the terreiro, and then turned often with scrapers made of wood and pushed by one or two men. It takes a month to dry the coffee. During the first week or two rain does no harm, but later it will cause the kernel to mold, inferior coffee being the result.

In every coffee berry there are two seeds. The Mocha, or best quality, is the undeveloped grain that grows at the ends of the limbs. The Java is the best developed, and grows about the centre of the limb. The next the trunk is the Rio. The Mocha brings the first price and the Java the second.

**HINTS TO BUYERS.**

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

Warren Bros. & Co. have a shipment of Porto Rico sugars arriving this week.

An importation of fancy Patna rice is in store with the Eby, Blain Co., Limited.

Warren Bros. & Co. are in receipt of a shipment of Keiller's marmalade in vacuum process glass jars. This is said to be the

first shipment of the kind received in Canada.

The Davidson & Hay, Limited, offer choice evaporated apples at close figures.

Booth's "Diamond" oysters and graded pineapple are in stock with the Eby, Blain Co., Limited.

The Park, Blackwell Co., Limited, has a large quantity of September cheese which it is offering at 8¼ to 8½c.

The Eby, Blain Co., Limited, is in receipt of a shipment of Bosnia prunes, which can be retailed at 5c.

Brisk sales for "W. B. & C." pickles and relishes are reported by the Eby, Blain Co., Limited.

The Davidson & Hay, Limited are quoting special prices on Valencia raisins, fine off-stalk and select, put up by the best packers.

"Gold Medal" baking powder in ¼-lb. and 1½-lb. gem jars, is selling briskly with the Eby, Blain Co., Limited.

The Pure Gold Manufacturing Co. is putting ground coffee on the market in half-pound lead packages to retail at 30, 35 and 40c. The company's travelers have samples this week.

Close prices for California evaporated peaches and apricots prevail with the Eby, Blain Co., Limited, to which the attention of the trade is invited.

The Davidson & Hay, Limited, report large orders, during the past two weeks, for "Kurma" tea. Their new 25c. package tea "Jungle" is also moving out well for a beginner.

Spring importations of Morton's and Marshall's kippered herrings, bloaters, etc., are in stock with the Eby, Blain Co., Limited.

Recent tea arrivals with the Eby, Blain Co., Limited, include a fine range of Kangra Valley Ceylons, Indians, all showing splendid cup quality, and Ping Suey gunpowders in boxes, at absolutely close prices.

**LAPORTE, MARTIN & CIE.**

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

**"Princess Louise" Japan Tea.****"Victoria" Japan Tea.****"P. Richard's" Brandy.****"Mitchell's" Whiskeys.**

72 to 78 St. Peter Street, MONTREAL.

# You Make a Mistake

When you regard Salt as a back-shop article, to be stored in any odd corner and only brought out when ordered.

## Not Your Fault Perhaps!

If you have been handling some common brand—hard, wet and nasty—put up anyhow. No wonder you want to keep it away from your choice groceries.

## Buy the Best==Coleman's Salt

It is pure, white, dry and sparkling, put up in first-class packages, every one guaranteed to the consumer. You need not be afraid to bring them out into the light. They are fit company for your finest stock. Get a case of five-pound cartons, and judge for yourself.

## Carload Lots. . .

We carry large stocks of common and coarse salt, and assort cars to suit the convenience of customers. Prompt shipment guaranteed. Write for quotations and samples.

---

**R. & J. RANSFORD, Clinton.**

# EMPIRE TOBACCO CO'S

COLUMN

Our  
Leaders—

# Currency Old Fox Patriot

These popular brands  
of Chewing Tobacco  
can be obtained from  
all wholesale grocers.

# Empire Tobacco Co.

GRANBY, QUE.

CANADIAN ADVERTISING is best done  
by THE E. DESBARATS ADVERTISING  
AGENCY, MONTREAL.

## BUSINESS FOR SALE.

WM. LAIDLAW, DURHAM, OFFERS HIS  
store at Allan Park at a rate on \$ . A first-class  
business, small stock, no opposition, 6 miles from any  
town. Enough of revenue from post office in connection  
to pay rent. Satisfactory reasons for selling. (21)

BUSINESS FOR SALE IN THE CITY OF LON-  
don; dry goods, boots and shoes; established thirty  
years; small stock, rent low; reason for selling, retiring  
from business; price right to responsible party. R. A.  
Jones, London, Ont. (1f)



## POLYNICE OIL

CURES

## RHEUMATISM

Lumbago, Neuralgia  
Dyspepsia and Kindred Diseases.

This new French medical discovery has been used  
with remarkable success in Bellevue Hospital, New  
York; Howard Hospital, Philadelphia; Maryland  
and Johns Hopkins University, Baltimore; Civic  
Hospital, Montreal, and in various other hospitals  
in the prominent cities.

### WHAT A PHYSICIAN SAYS:

Johns Hopkins University,  
Baltimore, 5th April, 1897.

The experiments made here at the hospital with  
the Polynice Oil, witnessed by me, having been very  
successful, I hereby recommend it in all cases of  
rheumatism.

(Signed) Dr. F. L. ROGER.

## .. Polynice Oil ..

Sent postpaid on receipt of price, 50  
cents, in money order, by the famous French  
specialist of Paris.

Dr. A. Alexandre,  
1218 G St. N. W., Washington, D. C.

## THE MODERN GROCER



Being the largest  
makers of Refrigerators  
in Canada, we  
make several lines of  
Grocers' and House-  
hold Refrigerators in  
various styles and  
sizes. Modern in de-  
sign, with the prin-  
ciple of dry cold air  
circulation, best insu-  
lation, and zinc lined.  
Why buy a home  
made or poorly made  
article when you can  
get an up-to-date Re-  
frigerator for less  
money? For prices  
and description send  
for catalogue.

Knowles, Ham & Nott Co., Limited  
BRANTFORD

### DRINK :::

## ::: Chocolate for Breakfast

It invigorates MIND and BODY  
whereas Tea and Coffee  
SLOWLY RUIN THE NERVES



But to get a good  
cup of Chocolate,  
you want to use  
the best of all

VANILLA ..  
CHOCOLATES

## CHOCOLAT MENIER

And not that cheap stuff sold as  
sweet chocolate, which lacks purity  
and becomes injurious.

Ask your grocer for Chocolat Menier  
The world-renowned French Vanilla Chocolate.

HERDT & CO. 13 St. John St. Montreal  
General Agents for the Dominion

N.B.—20 years in use and everybody well  
satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific  
keep it for sale, because it pays to do so, there being  
no old, unsaleable stock in "Horsehoe  
Salmon."

Every consumer should use it because it is the BEST  
and every can is warranted good, or money returned; so  
take no other, and be happy.

This Brand is packed from the finest  
Fraser River Sockeye Salmon, by

## J. H. TODD & SON,

Victoria, B.C.

Who are also packers of the well and favorably known  
brands of Beaver, Columbia and Tiger, all  
guaranteed good Red fish.

AGENTS:  
Geo. Stanway & Co., Toronto, Agents for Ontario  
W. S. Goodhugh & Co., Montreal, " " Quebec  
J. Hunter White, Esq., St. John, N.B.  
Agent for Eastern Provinces.  
Tees & Persse, Winnipeg, for Manitoba and N.W.T.



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# MARKETS AND MARKET NOTES

## ONTARIO MARKETS.

TORONTO, May 12, 1898.

### GROCERIES.

WHILE the volume of business is perhaps not as large as it was a week ago, yet, for this time of the year it is of fair proportion. There are still a good many sugars going out, but the demand is not as good as it was. Canned vegetables are still quiet, with the demand for tomatoes still disappointing. Corn is still in a good position. Coffee is meeting with a fair demand, and the outside markets have been a little firmer during the last few days. A further advance in rice is to be noted, and tapioca and sago are dearer. Spices are firm at unchanged prices. The tea market is not brisk, but there is a firmer feeling in regard to prices. A still further advance is to be noted in currants in the primary market, and the foreign dried fruit market generally is steady. Payments are fair.

### CANNED GOODS.

The feature of the market probably is an enquiry for corn, but, at a lower price than holders will accept. Some inquirers only want to pay 75c., but this is not even approximate to holders' views. We hear of wholesalers securing orders for tomatoes at \$1.20, for shipment to Manitoba, but while the general range of prices is \$1.15 to \$1.20, the feeling is unsettled, owing chiefly to the disappointing character of the demand. Some of the retailers, who are holding large stocks, are becoming a little nervous, and instances are reported where they have made sales to wholesalers whose stocks are light. Canned fruits are in moderate request only. The demand for salmon continues steady.

### SYRUPS AND MOLASSES.

Since the advance of 3c. per gallon in molasses, noted last week, some at least of the shipping houses have temporarily withdrawn from the market. Prices locally rule firm. For half-barrels of New Orleans the idea is 35c. per gallon, and for barrels, 27c., with fancy grades quoted as high as 45c. Syrups are quiet and steady.

### SUGAR.

The sugar market was easy last week, in sympathy with declines in London, England. In New York, raws declined 1-16 to 1/8c. per lb., but refined was unchanged. This week, however, the market is in a much better condition, several slight advances being cabled from London. Locally, prices are unchanged. Wholesalers are doing a fair

business, but the refiners report trade dull. Transactions in foreign granulated sugar are becoming more frequent on the local market.

### NUTS.

The local market is devoid of special interest. Advices from Liverpool report an active demand for Brazil nuts of the cheap grades and that shipments to that port up to April 21, from the beginning of the season, were 97 tons more than for the same period in 1897. Sicily filberts and shelled almonds are dearer in New York.

### RICE, TAPIOCA, SAGO.

The tendency in all these lines is upwards. Rice is 1/4c. per lb. dearer than it was a week ago, the ruling wholesale quotation for "B" grade now being 3 1/2 to 3 3/4c. Sago and tapioca are quoted 1/2c. dearer, and even the advanced figures are about on a parity with what it to-day costs to lay down fresh supplies. Sago is now quoted

For Prices Current See  
Pages 34 and 35.

at from 3 3/4 to 4 1/4c., and tapioca at from 3 3/4 to 4 1/2c.

### COFFEE.

The coffee market, which had been weak, has again, within the last few days, taken a turn for the better, having advanced slightly in the primary and terminal markets. Locally, the demand keeps good.

### SPICES.

Spices continue to hold a strong position. Advices from Penang and Singapore show that shipments of pepper continue to decline. As stocks are light, it is expected that prices will further appreciate as soon as London and New York begin to buy. Locally, the demand is only moderate.

### TEAS.

The tea market rules firm. The first steamer with new season's Japan tea on board has sailed. She has only about 500 packages on board for Canada, which is much less than even a year ago. There is a good demand on the local market for flavory Ceylon teas, but otherwise business is quiet, although the package-tea men have been buying fairly well. Mail advices from London, England, under date of April 29, report a firm market for Indian teas, with occasionally higher prices, and firm prices for Ceylon teas in spite of large quantities offered at auction.

### FOREIGN DRIED FRUITS.

CURRENTS—Another advance of 1s. 6d. is cabled from Patras. There have been a few transactions during the week on import account and wholesalers are experiencing a good demand. Prices are higher in New York, but locally, quotations are as they were a week ago. The first direct steamer for the year is nearly due.

VALENCIA RAISINS—Wholesalers have sold more Valencia raisins during the past month than during the prior three months. Locally, stocks are getting into small compass, and there have been quite a few transactions between the different wholesale houses.

PRUNES—California prunes are quoted 3/4c. per lb. dearer by wholesalers this week. The demand is still fairly good. There are some cheap Bosnia prunes, 110's selling at from 4 1/4 to 4 1/2c. per lb. this week.

CALIFORNIA EVAPORATED FRUITS—There is not a great deal doing. The tendency in the outside market is toward firmer prices on apricots and peaches.

CALIFORNIA RAISINS—Advices from New York report a speculative demand for loose muscatel raisins, with prices firmer.

### COUNTRY PRODUCE.

EGGS—The firmness noted last week is still in evidence, stocks being absorbed for pickling. There is an abundant delivery, and a good demand makes trade brisk. The figures quoted are the same as last week, namely, 10 to 10 1/2c. per dozen.

POTATOES—The large movement of potatoes to the United States market created quite a bullish tendency, and as high as \$1 per bag was asked some days. This feeling has quieted down somewhat, and now carload lots can be had at 70 to 72c. per bag, which, however, is an advance of 12c. per bag. The street market is now also away up, 75 to 80c. per bag being asked.

DRIED APPLES—The market continues dull, with prices about 3 to 4c. for choice lots. Some good stock is offered at 2 1/2 to 3c.

EVAPORATED APPLES—Stocks are light, and but little trade is reported, the prices asked ranging from 8 1/2 to 9 1/2c.

BEANS—There was a great rise in prices towards the end of last week, but the feeling now is somewhat easier, especially for ordinary beans, which are not in great demand. There is a large movement in hand-picked. The prices noted this week are 80 to 85c. for ordinary beans, 95 to \$1 for hand-picked in ordinary lots to retailers.

GROCER

ing the largest of Refrigerators in Canada, we several lines of and House-refrigerators in styles and modern in design with best primary-dry cold air on, best insulated zinc lined, buy a home or poor made when you can up-to-date Refrigerator for less. For prices description send logue.

., Limited

breakfast

BODY  
ERVES

to get a good of Chocolate, want to use best of all

INILLA . .  
COCOALATES

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## FULL OF HONOR AND YEARS

For many years "SURPRISE" Soap has been on the market. It has been standard, due to merit. It is made on a formula that has stood the test of time. The best proof of its excellence.

**It Pays to Push  
Look over the profit again.**



**BRANCHES—**

MONTREAL: Board of Trade Building.  
TORONTO: Henry Wright & Co, 51 Colborne St.  
WINNIPEG: E. W. Ashley.  
VICTORIA: L. Patourel & Co.

Made by

**THE ST. CROIX SOAP MFG. CO.**

ST. STEPHEN, N.B.

**HONEY**—Business is quiet, with stocks well cleaned up.

**MAPLE PRODUCT**—There continues to be a steady but moderate demand for syrup. The demand for sugar is good. Prices throughout are unchanged.

**VEGETABLES**—Prices continue to decline, as the receipts increase. The demand is good for all articles. We quote: Rhubarb, 20 to 30c. per doz. bunches; onions, 5c. doz. bunches; lettuce, 20 to 30c. doz. bunches; radishes, 40 to 50c. doz. bunches; cabbage, new, 75c.; old, 40c. doz.; parsley, 15 to 20c. doz. bunches; cucumbers, Canadian, 25 to 35c. per doz.; watercress, 20 per doz. bunches; garden cress, 20 to 25c. per doz. bunches; spinach, 75c. to \$1 per bush.; asparagus, 40 to 50c. per doz.; green peas, \$1 to \$1.10 per bush.; butter beans, \$4 per bushel.

**BUTTER AND CHEESE.**

**BUTTER**—Though there is a good local and shipping demand for dairy butter, the receipts continue to increase so largely that the feeling is decidedly weak, especially for large rolls and pound prints. There is a good demand for dairy tubs, which are arriving in fair quantities. The quality of all dairy offering now is improving on account of the season advancing and allowing cattle to get out on pasture. The receipts of dairy butter have been much

greater than the local demand, and, as the British market is too low for export, the feeling here is weak, with prices fully 1c. lower than last week.

**CHEESE**—There is still a decided firmness in the tone of the local market, the price noted running from 8¼c. to as high as 9c. New fodder cheese is coming in more freely, at 8 to 8½c. per lb.

**PROVISIONS.**

Dealers say the amount of business transacted during April and May this year is much ahead of the same period for years, and prospects for trade during the coming summer are quite bright. Prices are firm. Stocks of barrel pork, especially Canadian heavy mess and clear shoulder mess, are much lighter than usual at this season. Lard is firm, and in good demand. On account of the high price of lard there has been an active demand for compound and shortening.

**GRAIN, FLOUR, BREAKFAST FOODS.**

**GRAIN**—The wheat market is in such a peculiar condition that it is difficult to give correct quotations. There has been an advance of 13c. in red and white wheat, and 15 to 16c. in goose wheat. Quotations on oats outside run about as follows: Wheat, red winter, \$1.10 to \$1.15; white winter, \$1.08 to \$1.13; goose, \$1.06 to \$1.08. On

the street market there has been a large offering of all grain, especially wheat. We quote: White wheat, \$1.12 to \$1.15; red wheat, \$1.15 to \$1.19; goose wheat, \$1.08 to \$1.09; barley, 42 to 42½c.; oats, 37½ to 38c.; rye, 55c.; peas, 65c.; No. 1 Manitoba hard wheat has advanced 2c., now being quoted at \$1.50, Sarnia freight.

**FLOUR**—In sympathy with the remarkable advance in wheat, all grades of flour have advanced, Manitoba flour rising \$1.10 and Ontario flour 70c. in price. We quote as follows: Manitoba patents, \$7 to \$7.10; Manitoba strong bakers', \$6.60 to \$6.85; Ontario patents, \$6 to \$6.25; straight roller, \$5.50 to \$5.60, Toronto freights.

**BREAKFAST FOODS**—There is a brisk business being done. Prices are firm, with advances of 30c. in standard oats and oatmeal and 50c. in rolled wheat. We quote: Standard oatmeal and rolled oats, \$1.50 in bags and \$4.60 in bbls.; rolled wheat, \$3.50 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$3.75; pot barley, \$3.75.

**FISH AND OYSTERS.**

There is a good demand for fresh fish, especially whitefish and salmon trout. Ciscoes have declined 30c. in price. We quote: Fresh salmon trout, 6 to 7c.; fresh whitefish, 6 to 7c.; steak trout, 7c.; fresh steak cod, 6 to 6½c. per lb.; fresh hake,

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Ship your  
**EGGS and BUTTER**

To **J. A. McLEAN**  
Commission Merchant. 77 Colborne St. TORONTO

**FOR SALE.** Choice Prime Beans.  
Evaporated Apples.  
Apply JAS. R. SHIELDS & CO.  
Board of Trade, TORONTO

**J.Y. GRIFFIN & CO.**

Wholesale Produce  
... and ...  
Commission Merchants

Correspondence solicited. Consignments  
handled to best possible advantage.  
Prompt returns.

131 Water St. P. O. Box 28  
**VANCOUVER.**

**ROYAL JUBILEE OIL**

Is the Best Burning Oil  
in the Market.

**ROYAL OIL COMPANY**  
SOLE MANUFACTURERS

Geo. Anderson, Manager. Toronto

**CANADIAN**

Manufacturers and Shippers who are not represented in

**WINNIPEG**

Will do well to correspond with me.

**E. NICHOLSON**

124 Princess Street, Winnipeg, Man.

Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882. 16 years' experience.

**IN STOCK**

Egyptian Onions  
Bermuda Onions  
Florida Tomatoes  
Carolina Cabbage  
Havana Pines

Clemes Bros. Toronto

5c. per lb.; fresh perch, 4c. per lb.; fresh herring, 3½c. to 4c. per lb.; Labrador herring, \$5.50 per bbl. and \$3 per half-bbl.; split herring, \$5 per bbl. and \$2.75 to \$3 per half-bbl.; boneless codfish, 3½ to 5c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), \$2.50 per keg; ciscoes, \$1; haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.

**HIDES, SKINS AND WOOL.**

**HIDES**—The feeling is firm, an advance of ½c. being noted. We quote: No. 1, 8c.; No. 2, 7c.; No. 3, 6c.; cured, 8½ to 8¾c.

**CALFSKINS**—The feeling is weak. Prices are unchanged. We quote: No. 1 veal, 8 lbs. and up, 9c. per lb.; No. 2, 7c.; dekins, from 30 to 35c.; culls, 15 to 20c.

**SHEEPSKINS**—Trade is quiet. We quote at \$1.15 to \$1.35.

**WOOL**—There is a free offering of unwashed at 11c. per lb. A few odd lots of fleece is coming in at 16c. per lb.

**SALT.**

There is a fair business being done at unchanged figures. We quote: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote: F.O.B., barrels, 75c.; sacks, 45c.

**MARKET NOTES.**

Beans have advanced 10c. per bushel.

Potatoes are 12c. per bag dearer than last week.

Quotations on California prunes are ¾c. per lb. dearer.

Rice is ¼c. per lb. dearer. Tapioca and sago have advanced ½c. per lb.

Butter is 1 to 1½c. cheaper than last week. Dairy tubs are most wanted.

The high price of lard has created a good demand for compound and shortening.

A cable to P. L. Mason & Co. notes an advance of 1s. 6d. in currants in Patras.

Hides have advanced ½c. per lb. Fleece wool is coming on the market at 16c. per lb.

Rutherford, Marshall & Co. made a shipment of 11,200 lb. fresh creamery butter to the Klondyke last Friday.

D. Gunn, Bros. & Co. report a very marked increase in receipts of both butter and eggs, and predict lower prices next week.

Manitoba flour has advanced \$1.10 and Ontario flour 70c. per bbl. Standard oats

The Following Brands  
Manufactured by

**The American Tobacco Co.**

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses.

**CUT TOBACCOS** . . . .  
**OLD CHUM.**  
**SEAL OF NORTH CAROLINA.**  
**OLD GOLD.**

**CIGARETTES** ———  
**RICHMOND STRAIGHT CUT.**  
**SWEET CAPORAL.**  
**ATHLETE.** **DERBY**

**SARNIA** Water White  
Lamp Oil. .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded **Sarnia Water White.** Wholesale only by  
The **QUEEN CITY OIL CO., Limited.**  
TORONTO, ONT.

**THE TRADE BUILDERS OF B.C.**

ARE  
**OKELL & MORRIS' GOLD MEDAL BRANDS**  
OF **PURE** Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels  
We guarantee the purity of our manufactures. Works: VICTORIA, B.C.

**THE MANITOBA PRODUCE AND COMMISSION COY.**  
WINNIPEG, MAN.

Wholesale Dealers  
**PROVISIONS OF ALL KINDS**  
Consignments Solicited.

**DON'T PAY FREIGHT ON WATER**

**CONCENTRATED GRAPE WINE VINEGAR,** best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

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**W. H. SEYLER & CO.**  
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Agents for HEINRICH FRANCK SOHNE & CO.  
German Chicory, Coffee, Extracts and Essences  
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

**EGGS and BUTTER**

IN BIG DEMAND.

SHIP TO  
**RUTHERFORD, MARSHALL & CO.**

Commission Merchants  
Toronto.

**G.F. & J.GALT** PACKERS OF THE **BLUE RIBBON TEAS**  
42 SCOTT ST TORONTO. CELEBRATED

and oatmeal have advanced 30c., and rolled oats have risen 50c.

The Wm. Ryan Co., Limited, have had an unusually brisk demand for all goods recently, shipping as much as three carloads of general provision stock in one day this week.

#### QUEBEC MARKETS.

MONTREAL, May 12, 1898.

##### GROCERIES.

THERE has been a fairly satisfactory business in general groceries during the week, and the general tendency is firm. Sugar rules firm, but jobbers have not been as large buyers at the refineries as previously. Stocks of syrups are light and business is limited in consequence. The excitement in molasses continues, the fact being testified to by another jump in jobbing prices of 3c., the price now being held firm at 31c. Importers are also unable to secure any offers from the islands. Teas have ruled quiet but firm in tone. Spices are strong, especially Pimento. Coffee is as last reported, but rice has been marked up another 25c. per 100 lbs., making 50c. in less than three weeks. Foreign advices on this article are quite stiff. Valencia raisins are pointing much higher abroad, and, as a result of the strength in filbert nuts, local jobbers are asking ½c. per lb. advance. Green fruits are generally steady.

##### SUGAR.

There has been no change in the local sugar situation, but the firm feeling noted last week is fully retained. Demand, however, has not been quite as brisk at the refineries, as buyers procured pretty good supplies during the last week or so and are now holding off. At the refineries the same figures hold, granulated being held at 4 ½c. for standard; Austrian granulated, 4 3-16c.; Dutch do., 4 ¼c.; and yellows, 3 11-16 to 4 ½c., as to grade. Glucose has been rather firmer in tone this week, as the refiners ask an advance. In New York: Raw, quiet; fair refining, 3 ¾c.; centrifugal, 98 test, 4 3-16c. Refined market quiet at decline. Mould A, 5 ¾c.; standard A, 5 ¼c.; confectioners' A, 5 ¼c.; cut loaf, 5 7-16c.; crushed, 5 ¾c.; powdered, 5 ¾c.; granulated, 5 ¾c.; cubes, 5 ¾c.

## McLauchlan's Graham Crackers

In 1 lb. packages. Retail for 10c. These Biscuits are manufactured from the choicest ingredients, and packed with neatness and care. Grocers can recommend them with perfect confidence.

### J. McLauchlan & Sons, - - Owen Sound

##### SYRUPS.

Refiners have little or no stocks of syrups, and, with none to offer, business is light, while prices are unchanged.

##### MOLASSES.

The molasses market continues excited, and further advances have been cabled from the Islands. In fact, importers here who tried to place orders this week could not do so. Brokers at the islands said they might be able to fill an order if they had one in hand, but the condition of the market made it utterly impossible for them to make any firm offer for future shipment. The wholesale grocers, as noted last week, advanced their price to 27c. for car lots and 28c. for puncheons. This week, they have marked prices up another 3c., and refuse to accept any order for a larger quantity than three or four puncheons, for which prices are firmly held at 31c. As stocks on spot are exceedingly light, and the quantity afloat for this port, so far, lighter than usual, still higher prices are not unlikely.

##### CANNED GOODS.

Aside from the firmness in canned meats there is little to report about this market. Canned vegetables show an easy tendency owing to large speculative holdings, while there is nothing yet to report in connection with salmon.

##### TEAS.

There has been no fresh news in the tea market. Demand is of a moderate character, but the tone is firm for reasons already noted, the chief being the light stocks in hand so that there is no disposition to urge sales despite the dullness. Some round lots of Japan have left first hands at 16 to 17c. for medium to fine, while low grades have been taken at 12 ½c. Gunpowders have also been turned over at 11 ½ to 13c.

##### SPICES.

Spices all round continue firm, and an

advance has been established in the case of Pimento for which 14c. is now asked.

##### COFFEE.

There has been no change in the spot situation of the coffee market, though outside advices, in some cases, have shown a firmer tendency. Only a moderate demand is being experienced by roasters.

##### RICE.

The rice market has advanced 25c. per lb. all round at the mills, as a result of the strength abroad. This is an advance of ½c. in the past three weeks. New crop rice has arrived and is being placed on the market, the quality being remarkably good. Cable advices from Europe are strong. We quote: Crystal Japan, \$5.50 to \$5.75; standard B, \$3.75 to \$4.; Patna, \$5 to \$5.50; Carolina, \$7.25 to \$7.75; choice Burmah, \$4.50 to \$4.75, and Java kinds, \$4.75 to \$5.

##### DRIED FRUIT.

Currants are steady to firm, but there is no change in spot quotations.

Importers who made enquiry regarding Valencia raisins in London this week were asked an advance of 2s. 6d. on previous offers, or ½ to ¾c. per lb. Stocks here, while not heavy, appear to be sufficient in the jobbers' estimation for future wants.

Advices from the Coast on California raisins are quite firm, but there has been nothing doing on spot.

The prune market remains much as it was last week, the firm tendency being retained by all descriptions of stock.

Figs and dates are as last reported.

Evaporated fruits continue steady with demand only moderate, however.

##### NUTS.

Cable advices are quite firm in regard to filberts and Tarragona almonds and Valencia shelled almonds. In fact, some commission men here have been unable to get

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APPLES

  
W. B. BAYLEY & CO.  
EXPORT BROKERS

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**BOSNIA PRUNES**

Boxes 50-lb.

4<sup>c.</sup>

**CALIFORNIA APRICOTS**

Boxes 25-lb.

5<sup>1c.</sup>/<sub>2</sub>



**FERCHEN'S**

Fine Off Stalk

**VALENCIAS**

1<sup>00</sup>

per Box.

**CANNED PLUMS**

LOMBARD 2's  
DAMSON 2's  
GREENGAGE 2's

In Heavy Syrup.

—A SNAP.—

THE

**EBY, BLAIN CO.**

LIMITED

WHOLESALE IMPORTING  
AND MANUFACTURING GROCERS

**TORONTO.**

firm offers on the latter. Local jobbers are asking ½c. per lb. more for filberts this week, and say that before it is out another rise may take place.

**GREEN FRUIT.**

The first auction sale having passed off, the second this week comprises a much larger quantity of fruit. In a regular way we quote: Lemons, \$2.50 to \$3 per box for fancy, and \$2 to \$2.50 for good; oranges, \$3 to \$3.50 for fancy, and \$2.50 to \$3 for good. New southern strawberries were offered this week at 14 to 16c. Pineapples are unchanged at 8 to 15c., and bananas, \$1.50 to \$1.75.

**DRIED APPLES.**

Dried apples rule firm at 4 to 4½c., and evaporated, 9 to 10c., as to grade.

**APPLES.**

Quiet and nominal, at \$3 to \$5 per bbl.

**COUNTRY PRODUCE.**

**EGGS**—The demand for eggs continues fair and the market is moderately active, with no change in prices to note, sales being made at 9c. to 10c. per dozen, as to quality.

**BEANS**—Beans were dull and unchanged at 70c. to 75c. for primes, and at 85c. to 90c. for choice hand-picked per bushel.

**HONEY**—The demand for honey is slow and the market is quiet. We quote: White clover comb. 11c. to 12c.; dark, 8c. to 10c.; white strained, 6c. to 7c., and dark, 4c. to 5c.

**MAPLE PRODUCT**—Maple product is quieter and prices have an easy tendency, syrup in wood selling at 4¾c. to 5c. per lb., and in tins at 45c. to 50c., as to size. Sugar moves freely at 6c. to 6¼c. per lb.

**PROVISIONS.**

There has been a firm feeling in provisions, but supplies are ample to fill all requirements. We quote: Canadian pork, \$15.50 to \$16 per barrel; pure Canadian lard, in pails, at 8¼c. to 8½c.; and compound refined at 5½c. to 5¾c. per lb.; hams, 11½c. to 12c.; bacon, 12c. per lb.

**FLOUR, GRAIN, ETC.**

There is no abatement in the excitement and activity in the grain market, which continues exceedingly strong, in sympathy with European advices. The demand for wheat from foreigners is brisk, and all the offerings put forward by cable are promptly accepted, with further enquiries for round lots. The demand from local shippers is also active, and the amount of stuff turned over enormous. The latest feature is the advance of 15c. per bushel in the price of Manitoba No.

1 hard wheat since Friday, buyers to-day bidding \$1.45 freely afloat Fort William, which is equal to \$1.53 here, but holders in most cases are asking \$1.50 afloat Fort William, and seem to think they will get it in a day or two. Sales of No. 3 hard Manitoba wheat were made at \$1.37 afloat Fort William. There continues to be a brisk demand for Ontario red wheat, and purchases were made at western points, at prices ranging from \$1.10 to \$1.18, which figures show a further advance of from 2 to 9c. per bushel over what was paid last Saturday. One shipper alone bought 130,000 bushels in the past two days. Millers are paying at country points in Manitoba \$1.25 for No. 1 hard wheat. Oats were again active, and show a further rise of ½c. per bushel, with a large business done at 41c. afloat. There was a firmer undertone to the market for peas to-day, which was due chiefly to an improved demand, and several sales of fair-sized lots were made at 70½c. afloat, with holders at the close of the market asking 71c. Rye was scarce, and, in the absence of any business, prices are withheld.

The demand for flour is brisk, and the market active and strong, with a large volume of business doing. The Lake of the Woods Milling Co. report that the offers

**I & CO.**  
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**onto**

# COFFEES SPICES CORKS

The BEST GOODS at the BEST PRICES.

**TEAS**—All grades,  
supplied to  
the wholesale trade only.

\*

Write us for samples and quotations, and we will  
give you the best value on the market.

## S. H. Ewing & Sons,

Manufacturers  
and Importers

## Montreal

made to London on Saturday of all grades of flour were, contrary to their expectations, accepted, as the price put on each grade was beyond, in their opinion, what the Englishmen would pay. Not only did they accept, but also cabled to make daily offers of all grades of their flour. The quantity placed to-day was 2,000 sacks. They marked up prices 25c. per barrel on all grades, and on receipt of cables this afternoon, made a further advance of 25c., as they claim they are not only justified in doing this on account of the price they are receiving for export orders, but also due to the rapid advance of 12 to 18c. per bushel in the price of wheat in all the leading markets of the world. Besides the above, this company have been asked to put under offer from 200,000 to 500,000 bushels of No. 1 hard Manitoba wheat at a price which would net them much better results than manufacturing wheat into flour at present prices. W. W. Ogilvie sold all the flour for shipment to Australia during the months of May, June and July that he could possibly deliver, and Mr. Ogilvie stated that he was offered today's price for August shipment to the above point, but did not accept it. We quote: Winter wheat patents, \$5.65 to \$5.75; straight rollers, \$5.45 to \$5.55; bags, \$2.65 to \$2.75; Manitoba patents, \$6.90; strong

bakers', \$6.50; extra, in bags, \$2.35 to \$2.45.

The tone of the feed market is firm, and the demand is good for the season. We quote: Ontario winter wheat bran, \$13.50 to \$14.50; shorts, \$16 per ton in bulk; Manitoba bran, \$14; shorts, \$16, and moulle, \$17 to \$18 per ton, including bags.

The receipts of hay are not large, but ample is coming forward to supply all requirements, and prices rule steady at \$10 to \$10.50 for No. 1, and at \$8 to \$9 for No. 2, in car lots.

### CHEESE AND BUTTER.

Cheese continues quiet in Canada because there is very little stock to trade in. The April make for the entire country will hardly exceed 5,000 boxes, and this has already all passed out of the control of first hands, chiefly on the basis of 7½c. at the factory, which is equivalent to 8½c. on spot. All the old cheese is sold, so that with the new make to date disposed of and no old goods to trade in business is bound to be dull. In New York also, desirable grades of old cheese are gradually narrowing down, and 8¾ to 8½c. was realized for this stock there the other day. Receipts of new cheese continue moderate at New York and exporters have bought the most of

them and, it is notable, at higher prices than have been realized on this side the line, 8½c. being paid for white, and 8¾c. for colored in New York city.

The butter market is without change, business being moderately brisk. Creamery in tubs sold to-day at 17c., but it can be had for less money, as 16½c. was accepted in some cases. Townships' dairy is coming in and realizes almost as much as creamery, 16c. being freely bid for it. Western rolls move quietly at 15 to 15½c.

### MONTREAL NOTES.

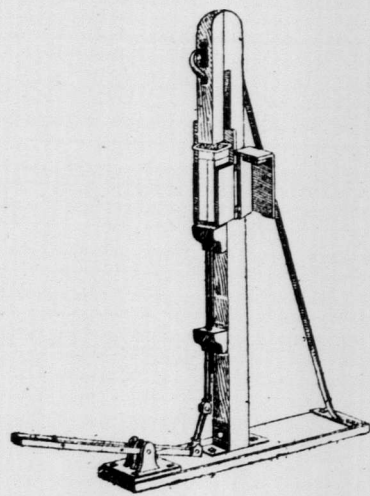
New crop rice was placed on the market last Thursday. The quality is said to be exceptionally good.

The price of rice has been advanced 25c. all round, which makes a rise of ½c. per pound in less than three weeks.

Cables from London ask an advance of 2s. 6d. for Valencia raisins, or about ½ to ¾c. per pound higher prices than a week ago.

First offers of new southern strawberries were made this week. The quality is excellent, and they have been selling at 14 to 16c.

Cables are strong in regard to filberts, and local jobbers are asking an advance of



## THE "ARMEDA" Tea Packing Machine and Simplex Tea Mixer

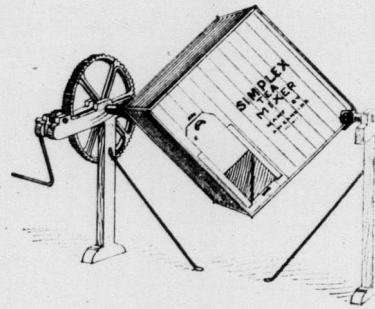
Mr. Wentzell, of H. W. Wentzell & Co., Wholesale Grocers, Halifax, Nova Scotia, says:

"The 'Armeda' Tea Packer and Simplex Tea Mixer purchased from A. H. Canning & Co., Toronto, is a complete outfit. We are delighted with them. Simple in construction, durable, and do perfect work."

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**BIRD BREAD** and Cottams Seed, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

**WINE** Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.  
\$2.50 per case; 80c. gallon.  
**THE AMHERSTBURG VINTAGE CO.** Amherstburg, Ont.

**POTATOES**

IN CAR LOTS, BUY NOW.

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Board of Trade. TORONTO

The **DAWSON** Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts., TORONTO.

California Navels  
California Seedlings  
Messina Lemons

Seedlings are now arriving in Good Condition and are taking the place of Valencia's. Our Lemons and Navel Oranges are never better.

**AUCTION SALES**

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday. We attend personally to all consignments of Fruit and Produce.

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**LARD**

When you buy Lard, you want good Lard. We guarantee our "Star Brand" Kettled Lard to be absolutely pure. We have this in tierces of 400 lbs., pails of 60, 20, 10, 5 and 3 pounds each, and in 1 pound packages. This last we recommend to the general grocery trade, no delay in putting up, always ready, and of the finest quality; shipped in boxes of 40 and 80 pounds each.

**F. W. FEARMAN**

HAMILTON, ONT.

Now receiving weekly a carload of Bananas, finest imported, also Pineapples and Florida Tomatoes. Give us a trial order. We will give you entire satisfaction.

**JUST ARRIVED FROM GERMANY**

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**FANCY**

INDIA BRIGHT  
JAVA  
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JAPAN GLACE  
POLISHED  
IMPERIAL SEETA  
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**RICES**

THE MOST NUTRITIOUS COCOA.

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In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, C. E. COLSON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

FIRST QUALITY

**Oak Dash Churns**

WHITE SPRUCE

**Butter Tubs**

PARCHMENT

**Butter Paper**

Also complete lines of Woodenware, Brooms, Brushes, Paper, Paper Bags, Twines, etc.

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**KNORR'S**

Evaporated Soup Tablets, Vegetables Sliced and Granulated Potatoes Beef Bouillion, etc.

Undoubtedly the finest goods on the market. Write for prices.

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Mercantile Broker, Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.  
Wholesale trade only.

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**Butter and Eggs**

...TO...

The Wm. Ryan Co. Limited  
TORONTO

Highest Prices Obtained and Quick Returns Made.

**COWAN'S**

Hygienic Cocoa

Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED TORONTO

**Eggs and Butter**

**WANTED**

Ship us, or write for prices.

**D. GUNN, BROTHERS & CO.**

Pork Packers  
Butter and Egg Dealers

TORONTO, ONT.

Extra Fancy California Navel and Seedling Oranges, all sizes. Valencia Oranges, fine stock, 420's and 714's, re-packed before shipping. Extra Fancy Messina Lemons, 300's and 360's. Quality Right! Prices Right!

½c. per pound, and may put them up another peg before the close of the week.

The jobbing range on Barbadoes molasses has been advanced 3c. per gallon, and only single puncheons will now be sold, sellers refusing to part with car lots, the basis being firm at 31c.

### NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,  
ST. JOHN, N.B., May 10, 1898.

**T**HE week has been quite a busy one. Markets are firm, and in many cases are higher. Flour, particularly Manitoba, has again moved up. Our schooner men are finding rather improved freight rates, there being a demand for British vessels. In tea, there is some business in Indians and Ceylons, but Chinas are dull. Prices are rather firmer all round. The chances for profit this spring are much ahead of last, and dealers are not handicapped with large stocks. At present there are hardly any lines held except those showing advanced prices. Pork and beef have no large sale, but are in light supply, and show good value.

**OIL.**—While our oil people look for higher prices, owing to expected advance in crude, which would effect both burning and lubricating oils, there is a steady business in burning oil, but it is lubricating that now occupies chief attention. The spring business is reported a good one.

**SALT.**—A good, regular demand is noted, and a fair stock is held. There is one cargo due of upward of 6,000 bags, including coarse, fine and bulk rock salt. Prices tend higher, and buyers should have orders in to be filled on arrival. A second cargo, about the same size, is expected in about a week. The sale of rock salt is light in this market. Canadian salt has steady sale, particularly butter and cheese salt, and 10 and 20-lb. wood boxes. We quote: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30; mineral rock salt, 60c. to \$1.

**CANNED GOODS.**—Meats, particularly corned beef, continue to advance. American canners in some cases will only sell limited quantities at present prices. Very little American is now brought here, and in Canadian our dealers are well stocked. Other lines are quiet. The low prices of Canadian peaches have about shut American out of our market. At best, however, the sale is small. Salmon is still low. There is quite a range in quality of stocks held. In con-

densed milk and coffee a fair business is noted. Lobsters are still light sale owing to high prices. Oysters are slowly moving up, and pineapple is firm.

**GREEN FRUIT.**—This is one of the busy lines. Bananas are now a large sale, and stocks arriving are good. California oranges are also moving freely; prices tending higher. A carload is to hand this week. There are still a few good bloods and regular Messinas offered. In the latter a grade known as doals is particularly good. Strawberries show little change, though tending lower. Rhubarb is arriving in better quality, and at lower prices. Valencia oranges are about out of the market. Lemons are still low, and have rather better sale. Grape fruit is a light seller here. Apples are practically out of the market.

**DRIED FRUIT.**—Currants have a fair sale at full prices; demand is for cleaned. A few raisins are selling. Some very nice California three and four-crown goods are here. Two-crowns have a limited sale. California evaporated fruits are higher, particularly apricots. Quality of late arrivals is hardly equal to that received earlier in the season, which was fine. There is rather less demand. Dried and evaporated apples are light stock and dull. Onions move freely. New Egyptian and Bermudas are offered. Nuts show little change, though filberts and peanuts are firmer.

**SUGAR.**—Sales have been more free of late. Prices are rather higher, but local dealers are still offering at prices rather below refiners' figures. There are rather good sized stocks now held, but no particularly large movement.

**MOLASSES.**—Market shows little change during the week, but is firm and is likely to go higher. Only a fair stock of Barbadoes arrived by steamer this week. There is a good demand. The high price of Porto Rico aiding the sale of the latter. There is still some old stock in the market.

**DAIRY PRODUCE.**—Butter tends easier, but best grade has good steady sale at good figures. Dairy prints as well as creamery are now offered in 1-lb. bricks and in printed parchment. Fair quantities are arriving. Eggs are still low, though rather firmer. There is just fair steady sale. Cheese is still dull with a fair stock of old on hand. No new yet here.

**FISH.**—Fresh still have the chief attention. Gaspereaux are freely received. They still have a large sale for bait; also smoked and kippered. Some are being pickled. Halibut shows fair receipt; also fresh cod and haddock. Shad and salmon are beginning to be seen, and will soon be a feature in the market, particularly the latter. Dry cod are scarce and price higher. Receipts will be light for some time. Mediums are preferred.

Pollock show no change. Pickled herring are very dull, though price is maintained, as stock is light. Smoked herring continue firm. Finnan haddies have a fair sale.

**PROVISIONS.**—There is an increased upward movement in prices in pork and beef. There is but light stock here and not much movement. In smoked meats there is a fair sale at even prices. Lard is firmer; fair stocks are held.

**FLOUR, FEED AND MEAL.**—The local market in flour is about millers' prices. This is the case particularly in Manitoba flour, which, in some cases, is quoted below millers' prices. Manitoba has moved up about \$1.50 a barrel, which is rather more than Ontario. The latter is having an improved demand, on account of the high price of wheat. In oatmeal, prices are up, and stocks are much lighter than flour. Oats are higher and have fair demand. Cornmeal is at last in the procession, and is again quoted higher this week, and the tendency is upward. Beans are also rather higher again this week. There are only fair stocks held here. Barley, split peas, and blue peas are all light stock and high, with a fair sale. Hay is dull and low. Seeds show no change in price, but are a large sale. We quote as follows: Manitoba flour, \$6.50 to \$7; best Ontario, \$5.80 to \$6; medium, \$5.65 to \$5.75; oatmeal, \$4.35 to \$4.45; cornmeal, \$2.25; middlings, \$20 to \$22; bran, \$18 to \$19; oats, 40 to 45c.; hand-picked beans, \$1.30; prime, \$1 to \$1.20; yellow eye beans, \$1.75; split peas, \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.80 to \$3.90; hay, \$9 to \$9.50; timothy seed, American, \$1.70 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 6 to 7c.; alsike, 7¼ to 8½c.

### ST. JOHN NOTES.

Bowman & Angevine have received a shipment of "Paragon" cheese.

David Hatt has sold out his interest in the grocery firm of Hatt, Morrison & Co., Limited, Fredericton.

The exhibition this fall will open Sept. 13 and close Sept. 23. Our upper Canadian friends should make a note of this.

While the firm of Macdonald, Hanrahan & Co., of Sydney, C.B., have assigned, it is said the estate will pay 100c. on the dollar.

John Sealy reports the receipts of fresh Gaspereaux large this week. All orders can be promptly filled; also for smoked or kippered. He will very soon be in a position to supply fresh shad and salmon. A few have already been received.

The reduction in interest by the Government Savings Bank is causing very many to withdraw their deposits. During the last month the withdrawals here have amounted

In Peace or War



Millar's  
Paragon  
Cheese

IS STILL AT THE FRONT.

We originate—others imitate.

THREE  
STRONG  
POINTS

Style of Package  
Quantity of Goods  
and Popularity.

A seller the year round.

HAVE YOU GOT IT?

T. D. MILLAR CHEESE CO.

INGERSOLL, ONT.

Agents...

FRANK MAGOR & CO. - Montreal.  
A. E. RICHARDS & CO. - Hamilton.  
JOSEPH CARMAN - Winnipeg.



Pickles.

ALL TASTES AGREE ON

HEINZ'S BAKED BEANS  
WITH TOMATO SAUCE

hence they are profitable goods  
to handle.

Others of our Popular Specialties are:

Tomato Chutney Evaporated Horse Radish  
Tomato Ketchup Tomato Soup  
Baked Beans with Tomato Sauce

For sale by

H. P. Eckardt & Co., Toronto.  
Hudon, Hebert & Cie., Montreal.

MEDALS--  
PARIS  
CHICAGO  
ANTWERP  
ATLANTA, Etc.

The GENUINE  
always bear this  
Keystone trade-mark.



# ROSE'S LIME JUICE

IS

The Original & Genuine Brand.

THE STANDARD FOR PURITY AND EXCELLENCE.

Being the product of absolutely the finest cultivated Lime Fruit in the  
World, it is the best procurable.

Canadian Agents: LAW, YOUNG & Co.,  
Montreal.

to \$101,404.97, the deposits to \$43,623.85, making the withdrawals \$57,781.12 more than deposits.

Mrs. M. L. Bonnell, doing a retail business, under the name of Bonnell's Grocery, has made an assignment to Mont. McDonald. Liabilities said to be \$6,000; assets, \$2,500.

THE CANADIAN GROCER, talking to Robt. Jardine about the brokerage business this week, was told that Pure Gold spices, etc., could always be counted on to add largely to his commission. These goods have a large and growing sale through this province.

The West India steamer, Taymouth Castle, landed, among other goods, the following: 25 casks St. Croix molasses; 40 packages tamarinds; 150 casks Barbadoes molasses; 70 barrels sugar; and 460 bags Trinidad cocoanuts.

#### MANITOBA MARKETS.

WINNIPEG, May 9, 1898.

THE talk is still war, war, to the exclusion of almost everything else. The war has been a veritable Godsend to newspaperdom. Wheat has touched the highest point reached since 1888. In fact, even in that banner year such good prices were not realized. The market closed on Saturday \$1.35 afloat Fort William, or about \$1.23 Winnipeg. This price is regarded as speculative, and it is thought will not be maintained. In sympathy with wheat, flour has advanced 10c. per sack all round. It is expected, that owing to the advance of flour and bread, biscuits will advance. The market is firm, but no advance has as yet been declared. Cereals are scarce.

The Klondyke has been so overshadowed by war news, that it seems to be forgotten, but, as a matter of fact, parties are preparing and going out almost as regularly as before. Mr. Pindeel, the agent of the Hudson's Bay Co., in Chicago, reports that he is fairly besieged with crowds wanting information, particularly as to the all-Canadian routes, and several large parties are arranging to start within the next ten days or two weeks. The early opening of the Yukon is also giving a fresh impetus to the rush to the "Golden North."

Seeding being practically over, farmers are rushing in any wheat which they may have to spare, and deliveries at some country points have been quite heavy. The amount of wheat actually in the country, however, is small.

Business is very good and prices are being well maintained.

CURED MEATS—Market firm, and practically little change from last week. Long clear, dry salt is a little firmer and seems hard to obtain. Limited quantities are offering, but the prices are higher, being quoted

to-day at 9½c.; smoked ditto, 10½c.; breakfast bacon, 11½ to 12c. Hams are plentiful and very reasonable in price, 14 to 16-lb. average selling at 11c.

LARD—Market firm. Pure lard in 20-lb. pails, \$2; composite, \$1.45; 3-lb. tins, in cases, \$6.

BUTTER—No Manitoba creamery offering, though, as some of the factories are now open and the weather warm, there will probably be some small offerings at the end of the week. Dairy butter grows more plentiful, though the increase of supply is not as great as anticipated. Round lots of fresh dairy bring from 17 to 18½c., according to grade.

EGGS—This produce is plentiful, and is now traveling a downhill road in the matter of price. Jobbers are selling at 10c.

CANNED GOODS—Tomatoes are a little easier, showing, in fact, a slight decline in prices offered from the east. The fact is, that when tomatoes go past a certain figure, people will not buy them, and a drop in price, to some extent, at least, must follow. Peas and corn, however, still hold stiff, and no change is anticipated until new peas are in. Tomatoes, \$3.10 to \$3.20, according to brand; corn, \$2.10 to \$2.20; peas, \$2.20 to \$2.25. Canned fruits show no change in price, but the demand is a little more active. Canned meats have advanced from 10 to 15c. per case during the week, and corned beef is now worth \$3 per case.

FLOUR—We quote per 98-lb. sack patent at \$3; strong bakers', \$2.80; 2nd bakers', \$2.35; XXXX, \$1.60.

CEREALS—This market shows a sharp advance. Rolled oats, \$2.20 to \$2.25 per sack. Granulated oatmeal is almost out of the market. Cornmeal, \$1.55. Beans have advanced 15c. during the week, and are now selling at \$1.30 to \$1.35. Dealers who bought early, and in large quantities, now have an opportunity of unloading at a handsome profit.

RICE—Situation unchanged. Japan rice is out of the market. Some China rice now in transit will reach here this week and is expected to take the place of the Japanese. India rice is almost as scarce as China.

DRIED FRUITS—California muscatel raisins look cheap just now, when we remember that no Valencia stocks can reach here for some time at least. Evaporated fruits remain without change for the week. Market on all lines is stiff.

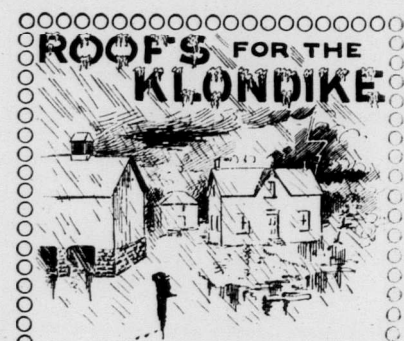
COFFEE—Market firmer; No. 5 Rios at 10½c. This price will be maintained, but will not likely go higher.

TOBACCO—No change in this situation. Havana cigars are a scarce commodity, and dealers holding stocks are asking large figures for them.

SUGAR—Market is firm. Granulated, 5½c.; bright yellow, 4¾c.

GREEN FRUIT—Expected advance in oranges has not taken place, indeed, it now looks as if there might even be a decline in price. Quotations are: Navels, \$3.75 to \$4; seedlings, \$3 to \$3.25. Lemon situation is a little peculiar. California lemons are just about done, and Messina fruit has not arrived, though it was billed to arrive nearly two weeks ago. When in, they will probably run from \$3.75 to \$4.25. Apples are about where they were three weeks ago. Good stock will bring from \$4.50 to \$6, according to condition. Poor stock, of which there is a great abundance, cannot be given away. Southern pie plant is selling freely at \$1.50. Bananas have not advanced in price, nor does the supply show signs of falling short; \$2.50 to \$3 per bunch is the idea as to price. Pines are out of the market at present, but a shipment is expected on Monday. Tomatoes are also temporarily out of the market. Southern supply is apparently exhausted, and intermediate points are not yet ready to ship. Egyptian onions are now in stock, of very good quality, and selling at \$4.25 to \$4.50 per cwt. Strawberries are more plentiful and a little lower, being now \$5.50 for case of 24 quarts. Fresh lettuce, radishes, cucumbers, cress and the like are all on the market.

The exports of rice from Japan to all points this season up to March 11 were 20,024 tons, against 59,506 tons last year. The imports of rice into Japan from Burma thus far this season have been 800,000 tons.



Roofs must be chosen with care and judgment in any country, and especially so in Canada.

All our products are constructed for use in Canada, and ample provision is allowed for contraction and expansion, and we guarantee them to be water, wind, and storm proof.

Up-to-date information and fully illustrated catalogues of Steel Roofings, Sidings and Ceilings sent free for the asking.

The Pedlar Metal Roofing Co.  
OSHAWA, ONT.



# Montserrat

## LIME FRUIT JUICE

No other brand of Lime Juice can compare with it for purity.

"Montserrat" has many imitators, but no equals. Some other brands have even gone so far as to collect old "Montserrat" bottles, and fill them with their inferior article in order to get a sale for it.

High Class Grocers everywhere sell and recommend "Montserrat" Lime Fruit Juice above all other brands.

Always ask for "MONTSERRAT."

SEE OUR NEW LINES IN

# TEA, DINNER, and TOILET WARE.

Also just opening out full lines in the celebrated

French, German, Austrian, and Carlsbad China.

### See our Samples

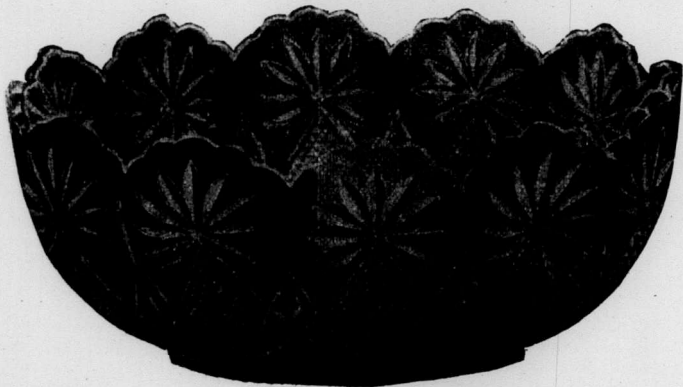
before placing your order.

## The John L. Cassidy Co.

Limited.

339 and 341 St. Paul Street

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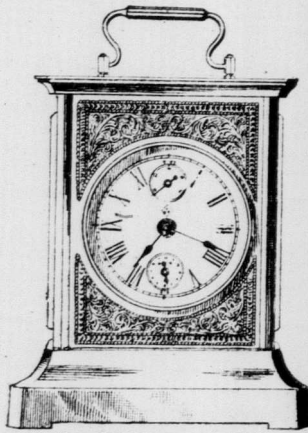
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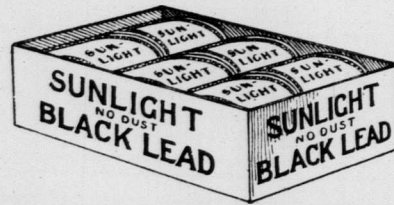
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To be given away free to our customers



## A Chance of a Lifetime

to get a gold watch and a music clock free. All the trouble it means to you is to sell and push Sunlight Black Lead, the best Stove Polish in the world, and positively makes no dust. For sale by all the wholesale trade. Price, per gross, \$2.25. Write for circular giving full particulars. There is now over six hundred gross of this polish sold, and although we have more than doubled our help in this line we cannot guarantee shipment of new orders in less than a month.



To be given away free to our customers

The Alpha Chemical Co., Berlin, Ont.

### THE TOWN OF MITCHELL.

THE Board of Trade, of Mitchell, Ont., has just issued a small booklet giving a resume of the proceedings at the recent annual meeting, together with interesting information regarding the town.

Mitchell is a town of 2,200, twelve miles from Stratford, on the Buffalo and Lake Huron division of the G.T.R. It has fine, wide streets, a first-class system of water-works for fire protection, and an arc electric light system. The debenture debt of the town is \$36,780, on an assessed valuation of \$682,000. It has a high school, a public school, a public library of 3,000 volumes, and two weekly newspapers. It is an outpost for the collection of duties, has four hotels, a branch of the Merchants Bank, a post office, two telegraph offices, and an opera house capable of holding 900 people.

A good export trade is done in Mitchell, a large number of cattle, and large quantities of pork products, grain, flour, oatmeal, tweeds, and hosiery being shipped therefrom annually. There are openings for several new manufactories, and the town would give exemption from taxation for a time to any new industry employing a number of hands. The creameries in the neighborhood had a successful season

last winter, and it is probable a number of new ones will be running by next winter.

As will be seen from the following list all kinds of business and professions are represented in Mitchell:

Walter Thomson, oatmeal mill and grain merchant.  
 George Carter, Son & Co., grain merchants.  
 John Whyte & Son, pork-packers.  
 Alex. Hill & Son, foundry.  
 Dufton & Son, woollen mills.  
 Merchants Bank; F. B. Holtby & Co., bankers.  
 Alden Burritt & Co., hosiery manufacturers.  
 Close Bros., brick and tile.  
 J. W. Cull & Co., milling company.  
 Davis & Eizerman, planing mills.  
 Andrew Forrester & Son, flax mill.  
 Wm. Clegg & Son, machine shop.  
 Stuart Bros., roller mills.  
 Merchants—T. S. Ford & Co., W. G. Murphy & Co., F. A. Campbell, Isaac Hord & Co., Fred Davis, Richard Babb, George Sawyer, Miss Jones, James Wills, J. & E. McLaren, W. H. Hill, Bell & Rogers, W. O'Dell & Co., Middlemiss & Rankin, J. J. B. Little, Weaver Bros., W. J. Levy.  
 Druggists—S. A. Hodge, W. R. Barley.  
 Tinsmiths—W. G. Wills, J. F. Middlemiss, McDonald & Werner.  
 Furniture and Undertakers—Stoneman & Son, Jas. Boyd, J. H. Flagg.  
 Harnessmakers—J. Broderick, J. E. Williams, C. H. Eisler.  
 Shoe Merchants—Thorne Bros., Ed. Seigel, Miss Keeler, Cole & Davidson, W. G. Murphy & Co.  
 Butchers—Jas. Dougherty, Geo. Larkworthy, John Whyte & Son.  
 Jewelers—Alex. Cameron, E. F. Davis, A. Goebel.  
 Bookstores—Fred. C. Hord, F. F. Davis.

Tailors—J. Phinnimore, Joseph Coppin, W. H. Cale & Son, W. H. Wills, J. J. B. Little.

Veterinary Surgeons—W. Shillinglaw, D. Hutchings.

Musical Instruments and Sewing Machines—J. L. Downey.

Produce Dealers—S. M. Edwards, M. Britton.  
 Blacksmiths and Carriagebuilders—T. McLaren & Son, Thos. Rooney, John Begg, Nichols & Brown, John Tilley.

Painters—Andrew Swan, Wm. Farrant, W. B. Wills, S. Salisbury, jr., G. L. Money.

Barbers—Lemon Bros., C. Pollakowsky.

Engineers and Surveyors—John Roger, Thos. Cheeseman.

Livery Stables—John Coffin, John Larkworthy.  
 Drayman—Wm. Schafer.

Masons and Builders—Samuel Edwards, John Way, Wm. Jackson, John Avery, Louis Yanco.

Photograph Gallery—W. W. Burgess.

Dentists—H. S. Anderson, J. B. Gerry.

Auctioneer and Implement Agent—Jas. Jones.  
 Implement Agents—Jas. Hutchinson, John Walsh, Arthur Mutton, Wm. Lashbrook.

Machinist—Robert Bell.

Conveyancer—Hugh Campbell.

Lawyers—Dent & Thompson, G. S. Goodwin.

Doctors—E. G. Wood, A. D. Smith, R. W. Hurlburt.

Cooper—Wm. Ryan.

Carriage Trimmer—Edward Robinson.

Bell Telephone Company.

Marble Works—A. J. Blowes.

The officers of the board of trade for the year are as follows:

President, W. G. Hinds; vice-president, S. H. Stuart; secretary-treasurer, Isaac Hord; council, Wm. Forrester, J. W. Cull, Wm. Barley, T. S. Ford, W. G. Murphy, F. Dufton, A. Cameron, J. Jones, A. Burritt, W. Ryan, John Whyte, W. W. Hicks.



# English Army Blacking

THE VERY BEST ON EARTH.

Try a Case of Three Dozen. Sold by all Wholesale Grocers throughout the Dominion.

Manufactured by .....

The F. F. DALLEY CO., Limited,

Hamilton, Canada.

CADBI  
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Agents:

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**CADBURY'S CHOCOLATES**

ARE SIMPLY DELICIOUS AND ARE PACKED SPECIALLY FOR CANADIAN MARKET.

**CADBURY'S COCOA**

The LANCET says:—  
 "CADBURY'S represents the standard of highest Purity."  
 ABSOLUTELY PURE, THEREFORE BEST.

The ANALYST says:—  
 "CADBURY'S is the typical Cocoa of English Manufacture."  
 IT IS "A PERFECT FOOD," THEREFORE BEST.

The MEDICAL MAGAZINE says:—  
 "For Strength, for Purity, and for Nourishment, there is nothing superior to be found."  
 It is not dark in liquor like those prepared with Alkali.

VIEW OF MANUFACTORY, BOURNVILLE

SCENE ON CADBURY'S COCOA ESTATE

**CADBURY'S COCOA**

(Absolutely Pure)

AND MEXICAN CHOCOLATE HAVE AN ENORMOUS SALE ALL OVER THE WORLD.

Agents: MESSRS. FRANK MAGOR & CO., 16 St. John St. MONTREAL

**THE DOMINION BANK**

Capital (paid-up).....\$1,500,000  
 Reserve Fund.....1,500,000

**DIRECTORS**

HON. SIR FRANK SMITH President.  
 W. INCE. W. R. BROCK.  
 EDWARD LEADLEY.  
 E. B. OSLER, M.P. Vice-President.  
 WILMOT D. MATTHEWS.  
 A. W. AUSTIN.

HEAD OFFICE - TORONTO

**AGENCIES**

Belleville Cobourg Lindsay Orillia  
 Brampton Guelph Napance Oshawa  
 Seaford Uxbridge Whitby Winnipeg

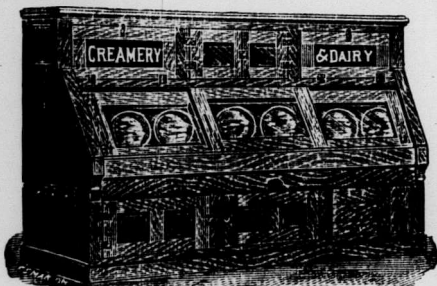
TORONTO—Dundas street, corner Queen.  
 " Market, corner King and Jarvis street.  
 " Queen street, corner Esther street.  
 " Sherbourne street, corner Queen.  
 " Spadina avenue, corner College.

Branches on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

**Aubin's Patent Refrigerator**



The "Grocer's Standard" is the Favorite.

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions, 1897. Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

**Any Grocer**

WHO HANDLES

JAMS, JELLIES, SAUCES,

**VINEGAR**

PICKLES, CATSUP, MARMALADE,

**MAPLE SYRUP**

Can get goods that top the market from

T. A. LYTLE & CO.

Vinegar Manufacturers, TORONTO

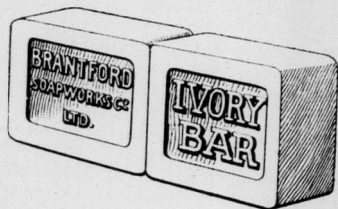
**SUGARS**

REFINED AND RAW

Good color, now in store.  
 Special value.

**Warren Bros. & Co.**

TORONTO.



Put up in Twin Cakes 12 oz. each, 100 in box, and 3-lb. bars 20 bars in a box, all wrapped with a paraffin waxed wrapper.

Quotations furnished on application. See our list of premiums given in exchange for "Ivory Bar" soap wrappers.

Brantford Soap Works Co., Limited

Manufacturers of "IVORY BAR" and other Standard Brands of Soap.

**Extra Choice**

Hams Bacon  
 Pure Lard  
 Mess Pork

PARK, BLACKWELL & CO. Limited

Pork and Beef Packers,

TORONTO

**JAVA COFFEE**

(Padang)

Direct shipment from Batavia ex ss. "Clara."

NOW IN STORE.

**PERKINS, INCE & Co.**

TORONTO.

Positively IT'S GOOD COFFEE  
 Comparatively THERE'S NO BETTER  
 Superlatively IT'S THE BEST

OUR NEW **BOURBON** COFFEE

FINEST FRENCH CREAM COFFEE. EXQUISITE AROMA, DELICIOUS BOUQUET. STRICTLY PURE.

Cultivated French Plantation Coffee.  
 This Famous French Plantation Coffee is claimed by many to be the finest of the Coffee Crop. It is certainly a great favorite and should on all occasions be highly regarded as a "Bourbon Coffee."  
 Bourbon for Breakfast, for Banquet, the Best.

**TODHUNTER, MITCHELL & CO.**  
 Coffee Importers and Dealers, Toronto.

Better try it  
 You can't do better.

# CURRENT MARKET QUOTATIONS

May 13, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

## SUGAR

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Granulated Redpath, St. Lawrence	4 9-16	4 3/4	4 3/4	3 3/4 5-5 1/4
Granulated, Acadia	4 9-16	4 11-16	4 3/4	3 3/4
German (Canadian) bbls (imported) bags	4 7-16	4 3/4	4 1/2	4 3/4
Dutch, bags	4 5-16	4 3/4	4 1/2	4 3/4
Paris lump, bbls, and 100-lb. bxs in 50-lb. boxes	5 3/4	6	5 3/4	6 3/4
Extra Ground Icing, bbls	5 3/4	6 1/2	5 3/4	6 1/2
Powdered, bbls	5 3/4	5 3/4	5 3/4	6 1/2
Cream	4 3/4	4 1/2	4 1/2	4 3/4
Extra bright	4 3/4	4 3-16	4 1/2	4 3/4
Bright coffee	4 3/4	4 1/2	4 1/2	4 3/4
Light yellow	3 3/4	4 1-16	4	4 3/4
Yellow	3 3/4	3 15-16	3 3/4	3 3/4
Demerara	3 50	3 75	3 50	3 50
Imported yellow	3 15-16	3 15-16	3 15-16	3 15-16

## SYRUPS AND MOLASSES

	2 gal. pails	\$0 28	\$0 30		
Syrups—					
Dark	2 3/4	30	32	3	3 1/2
Medium	2 3/4	35	37	3 1/4	3 1/2
Bright	2 3/4	35	37	3 1/4	3 1/2
Honey (com)			40		
" 2-gal. pails			1 00		
" 3-gal. pails		1 35	1 40		
Molasses—					
New Orleans	31	27	45	28	30 35 45
Barbadoes	31	27	45	28	30 35 45
Porto Rico	23	25	38	22	28 30 32
Antigua	22	23	35	22	28 30 32

## TEAS

	\$0 12	\$0 60	\$0 12	\$0 60	11	40	35	40
Black—								
Congou—Half-chests Kaisow, Morning, Peking	14	40	18	50	15	40	25	35
Caddies Peking, Kaisow	14	40	18	50	15	40	25	35
Indian—Darjeelings	35	55	35	55	30	50	13	20
Assam Pekoes	29	40	20	40	18	40		
Pekoe Souchong	18	25	18	25	17	24		
Ceylon—Broken Pekoes	35	42	35	42	34	40	32	40
Pekoes	29	30	20	30	20	30	25	32
Pekoe Souchong	17	35	17	35	17	35	22	28
China Greens—								
Gunpowder Cases, extra firsts	42	50	42	50				
Half-chests, ordinary firsts	22	28	22	28				
Young Hyson—Cases, sifted, extra firsts	42	50	42	50				
Cases, small leaf, firsts	35	40	35	40		35	40	
Half-chests, ordinary firsts	22	28	22	28		28	35	
Half-chests, seconds	17	19	17	19				
" thirds	15	17	15	17				
" common	13	14	13	14		22	30	
Ping Sueys—								
Young Hyson 1/2-chests, firsts	28	32	28	32	30	40		
" seconds	16	19	16	19				
Half-boxes, firsts	28	32	28	32				
" seconds	16	19	16	19				
Japan—								
1/2-chests, finest May pickings	38	40	38	40		38	40	
Choice	32	36	32	36		35	45	
Finest	28	30	28	30				
Fine	25	27	25	27				
Good medium	22	24	22	24		20	25	
Medium	19	20	19	20				
Good common	16	18	16	18				
Common	13	15	13 1/2	15		15	20	
Nagasaki, 1/2-chests Pekoe	16	22	16	22				
" Oolong	14	15	14	15				
" Gunpowder	16	19	16	19				
" Siftings	7 1/2	11	7 1/2	11				

## WOODENWARE

	\$1 45	\$1 45	\$1 50	\$1 50	\$1 50	\$1 60
Pails, 2-hoop, clear, No. 1						
" 3-hoop, " " "						
" 2-hoop, " " No. 2						
" 3-hoop, " " "						
" 3-hoop, painted, No. 2						
Tubs, No. 9	8 00	8 00	9 50	10 50		
" " 1	6 50	6 50	8 50	9 50		
" " 2	5 50	5 50	6 50	7 00		
" " 3	4 50	4 50	5 50	6 00		

## BUTTER AND CHEESE

	18	11 1/2	12	15	16	17	19
Dairy, large rolls, per lb.							
" pound prints	20	21	12 1/2	16	18		
" tubs, best	17	12 1/2	13	16	18		
" tubs, second grade	15	15 1/2		13	16		23
Creamery, tubs	20 1/2	21	16	17	18		23 1/2
" prints	21	17	17 1/2	21	22		
Cheese	8 3/4	9 1/4	8 1/2	9	8 1/2	9	10 1/2

## PROVISIONS

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Dry Salted Meats—				
Long clear bacon	7 3/4	8	8 1/4	8 3/4
Smoked Meats—				
Breakfast bacon	12	11 1/2	12	12
Rolls	9	8 1/2	9	9 1/2
Hams	11	12	11	11 1/2
Shoulder hams	10	8	8 1/2	9
Backs		11	11 1/2	11 1/2
All meats out of pickle 1c. less.				
Barrel Pork—				
Canadian heavy mess	16 00	15 50	16 50	16 25
" short cut	16 50	18 00	16 00	15 00
Clear shoulder mess	12 00	16 00	11 00	13 00
Plate beef	12 00	16 00	10 50	15 50
Lard, tierces, per lb		7 3/4	7 3/4	8
Tubs		7 3/4	8	8 1/2
Pails	8 1/4	9	8 1/4	8
Compound	5 3/4	6 1/4	6 1/2	7
Shortening, in 60-lb. tubs				6 1/2 7
Dressed hogs, heavy	6 50	6 75		
" light		6 25		

## GREEN FRUITS

	\$4 00	\$4 50	3 00	3 75	\$6 00	\$7 00	3 50	4 00
Oranges, Valencia, per case								
" Cal. navels, per crate	3 50	4 00	3 00	3 75	3 00	3 50	3 50	4 00
" California seedlings			2 25	2 75	3 00	3 50		2 25
" Mediterranean sweets			2 75	3 25				
" Messina, 1/2 and 3/4 bxs			2 00	2 50				
Lemons, Messina, per box	2 50	3 00	2 25	3 25	3 50	4 00	3 75	4 25
Grapes, Almeria, per keg	5 00	6 50						
Bananas, per bunch	1 50	2 00	1 50	2 00	1 75	2 25	2 50	3 50
Cranberries	7 50	8 50						
Apples, per bbl	2 00	4 50	2 00	5 00	3 00	5 00	4 00	4 50
Pineapples			10	20	10	12		6 00
Strawberries, per quart			14	18		20		
Tomatoes			3 00	3 25	2 50	3 00		6 00
Onions, Egyptian, per sack				3 25				
" Bermuda, per case			2 00	2 25				

## NUTS

	12	13	12 1/2	14	12	12 1/2	12 1/2	15
Brazil								
Valencia shelled almonds	22	24	22	24	11	12	25	30
Tarragona almonds	9 1/2	11	9	11	11	12	13	15
Peanuts (roasted)	6 1/2	9	8	10	9	10	13	15
" (green)	5 1/2	8	8	10			10	12
Cocanuts, per sack			4 50	5 00	3 50	4 00		
" per doz.				60	60	70		
Grenoble walnuts	10 1/2	12	10 1/2	12	12	13		
Marbot walnuts	8	9	9 1/2	11	9	10		
Bordeaux walnuts	8	9	8	9	9	10		
Sicily filberts	8	9	8	9	8	10		
Naples filberts	10	11		11	10	11		
Pecans	8 1/2	12	10	11	11	12		

## SPICES

	11	15	12	14	14	15	13	15
Pepper, black, ground, in kegs, pails, boxes								
" in 5-lb. cans	15	16	14	15	15	16		
" whole	11	13	12	13	12	13	10	15
Pepper, white, ground, in kegs, pails, boxes								
" in 5-lb. cans	18	26	22	24	24	26	25	35
" whole	20	22	24	26	20	22		
Ginger, Jamaica	17	25	17	22	20	22		
Cloves	20	25	18	25	20	25		
Pure mixed spice	15	20	15	20	18	20		
Cassia	25	30	25	30	25	30		
Cream tartar, French	25	40	25	40	18	20	20	25
" best	23	27	24	25	20	22		
Allspice	28	30	25	30	25	30		
	13	14	13	16	13	14	18	20

## PETROLEUM

	12	13 1/2	15	16
Canadian				
Sarnia water white	12	13	15	17
Carbon safety	17			
American water white	17	17 1/2	17 1/2	19
Pratt's Astral, in bulk	18	19	16	

## COUNTRY PRODUCE

	13	15	10	10 1/2	8 1/2	9	20	2
Eggs, fresh laid								
Poultry—chickens, dressed	5	8	50	70	50	1 00		
Geese, per lb.	5	6			70	1 00		
Ducks, per pair	8 1/2	9			50	1 00		
Turkeys, per lb.	8	10			14	16		
Game—Hares, per pair	25	30	25	30	25	30		
Honey, comb, per doz	1 50	1 75	90	1 50	1 50	1		



## MEETINGS OF RETAIL GROCERS' ASSOCIATIONS.

## TORONTO ASSOCIATION.

THE Toronto Retail Grocers' Association held its regular monthly meeting on Monday evening, a good and representative number of members being present. The president, W. H. Marmion, was in the chair.

One new member, T. Holmes, 994 Bathurst street, was received.

## THE PICNIC.

The report of the committee appointed to secure information as to a suitable place for the annual excursion, and the rates a boat might be secured for to various points, was received, and created quite a lengthy discussion, the three places suggested as suitable and desirable points being Port Hope, Cobourg and St. Catharines. No satisfactory conclusion could be reached, so the motion put on the minutes at the March meeting that the excursion should be by boat was rescinded, and another committee consisting of Messrs. Sykes, Bond, Kelly, Gibson, Butcher, Davies and Bell, was appointed to secure further information, and report, a special meeting to be called if necessary.

The special committee appointed to revise the constitution and by-laws of the association gave its report. The report was left on the table for detailed consideration at next meeting.

## THE HUCKSTER NUISANCE.

A communication was received from the Toronto Retail Merchants' Association asking that the Grocers' Association appoint a committee to confer with that organization in regard to the huckster nuisance in the city. President W. H. Marmion, Vice-President F. W. Johnston and Messrs. Sykes, Clarke, White, Mills, Williamson, Kelly, Butcher and Gibson were appointed the committee.

A letter was received from the Hamilton Grocers' Association asking the Toronto association to co-operate in bringing influence to bear on members of Parliament that the bill in regard to the garnisheeing of civil servants' salaries should not be shelved. It was decided, on motion of Messrs. Gibson and Clarke, to write to the Toronto representatives, to the Hon. N. Clarke Wallace, and Mr. Featherstone, of Peel, asking them to use their influence to have the bill passed.

On motion of Messrs. White and Sykes, the following resolution was passed unanimously: "That in the opinion of this association the proposed extensive improvements to the Toronto market would not be in the interest of the merchants or the citizens of

Toronto generally." It was decided to send a copy of the resolution to the Mayor.

## AGAINST TRADING STAMPS.

Messrs. White and Johnson then moved the following resolution: "That we, as an association, disapprove of any scheme of giving bonuses to our customers in the form of trading stamps, coupons, or any such thing."

A. White, in support of the motion, expressed his opinion that all such schemes tended toward unfair business methods. He thought it a mean way to try to get other merchants' customers, and if followed to its legitimate outcome, i.e., all merchants adopting it, the result would be loss all round, with no advantage. There was no guarantee that customers would be satisfied with the goods they received in return for stamps or coupons.

F. S. Roberts was opposed to the principle of any such scheme. Though it cuts the retailer's profits down at least 4½ per cent., it does not give an equal return to the customer, for as \$99 of trade has to be done before a book is filled, and in many instances stamps, coupons or books are lost, the customer gets no return for these stamps or coupons, though the grocer has to pay for them. He would have nothing to do with them.

J. G. Gibson said no man in the grocery business could give away 5 per cent. of his profits and live. He would give 5 per cent. cold cash back to his customer rather than allow any outsider to have any finger in his business. That is what he would do if his competitors tried to take his business by any such scheme.

J. S. Bond had had a good deal of experience with such schemes, and his experience was such that he would advise all retailers to have nothing to do with any of them and to get out of all such as soon as possible. It was as bad as the cutting system, which everyone admits is hurtful to trade.

W. J. Sykes thought that such a scheme was apt to create unkind feelings among merchants, and tended to lower the tone of trade generally. And it could not pay in the end, for if grocers in a neighborhood found one man taking trade by such means they would follow suit, the result being that profits all round would be decreased, and no such scheme could possibly increase business.

John Butcher considered it an impossibility to give five per cent. of one's profits and do business on honest lines. And the association had no desire to encourage dishonesty of any nature.

D. Bell had given the trading stamp scheme a trial, and, so far, had found it to work satisfactorily. It had increased his cash trade largely, though it did take some of his profits. At present he was not prepared to condemn it.

F. W. Johnston had little to say regarding the scheme, but what he said meant something. He said: "When the representative of this scheme called on me, I opened the door and told him to get out. He got out." (Laughter.)

D. J. Kelly, of Kelly Bros., stated that they were making a month's experiment of the trading stamp scheme, and were not yet prepared to personally condemn it. They had refused to approve of it, but would be prepared to express an opinion at the end of the month. The scheme had taken \$18 out of their business in the last week.

After other members had briefly expressed their disapproval of the scheme, the resolution was put and carried, all voting in favor of it except Mr. Bell.

## REMEMBERING AN OLD MEMBER.

As Mr. Robert Mills, a member of the association, had accepted the position of representative of the Pure Gold Manufacturing Co., Toronto, in Nova Scotia and Prince Edward Island, it was decided, on motion of Messrs. Gibson and White, to present him a memorial on behalf of the association.

## MONTREAL ASSOCIATION.

The regular meeting of the Montreal Retail Grocers' Association was held Thursday evening, May 5, in the Monument National Hall, President John Seanlan in the chair.

The secretary read a list of names of wholesale merchants connected with the trade to whom circulars will be mailed asking subscriptions to the annual picnic, which has been fixed for July 13. It was decided that the society prepare its own programme this year, and that no sub-agents be authorized to solicit advertisements for the same. A letter was read from Mr. Rene Bauset, assistant city clerk, stating that, at the request of Ald. Gagnon, the question of enforcing the pedlars' license law had been brought to the attention of the market committee, and a motion to that effect was now before the council.

Ald. Turner, who is a member of the grocers' association, said that some rebates had been granted in the past, but he could assure the meeting that the practice had been stopped and that the by-law would be rigidly enforced in the future.

# KLONDYKE

The greatest selling package of

## Assorted Glassware

ever offered to the retail trade.

If you have not



For sale only by

**AND MAKE MONEY**

## PIGOT & BRYAN

Decorators and Dealers

Crockery, China, Glassware,  
Lamps, and Fancy Goods

London, Ont.

# Profit Builders

FOR YOUR

## Cigar Trade

PHARAOH  
PEBBLE  
LA FAMEUSE  
GRIT

THE BIRD  
Etc., Etc., Etc.

**J. BRUCE PAYNE**  
GRANBY, QUE.



In a Pickle

# GILLARD'S NEW PICKLE

is the acknowledged superior of all others. The purest and best English Pickling Vinegar; the finest Eastern Spices and

selected and specially prepared vegetables alone are used in their manufacture.

**12 GOLD MEDALS** have been awarded for merit at the Great Pure Food Expositions held in England.

**5,000** of the leading hotels through Great Britain daily use them. Packed 2 dozen in case; single case lots \$3.40; five case lots \$3.30 per dozen.

# GILLARD'S NEW SAUCE

Distinct from all others. Compounded from the purest and best ingredients. Barrel lots of 12 dozen \$1.75; single dozen lots \$1.90.

SOLD BY ALL WHOLESALE GROCERS IN CANADA.

**GILLARD & CO.,** Sole Manufacturers, **London, England**

**OUR OTTAWA CORRESPONDENCE.**

THE SALMON CANNING INDUSTRY.

**O**TTAWA, MAY 11, (SPECIAL).— One of the fatal blows to salmon canning in British Columbia has been struck by the bringing into force of item 106 in the Customs tariff, of  $\frac{1}{2}$  c. per lb. duty on fresh salmon. The collection of this Customs duty has been suspended year after year, until now, when the Customs Department have issued a circular putting it into force from March 15 last. To properly understand this question, a brief sketch of the contiguous countries and conditions is necessary. The western coast of British Columbia, adjacent to the international boundary line between British Columbia and the United States is characterized by a nearly land locked body of salt water, elongated in shape, extending in a general direction north-west and south-east, a distance of over 200 miles. At the southern end this body of water penetrates for 50 miles into the Territory of Washington, U.S., while its central and northern portions lie between Vancouver Island on the west, and Washington Territory and the mainland of British Columbia on the east. The northern portion of the sea is known as the Gulf of Georgia, and the southern part Puget Sound. The Fraser river, 740 miles in length, lies wholly within British territory. The international boundary strikes the gulf a few miles south of the Fraser river. On the Fraser river salmon fishing is conducted on a large scale, and it is on this river that the Canadian Government established and maintain fish hatcheries. The fish on their way from the sea to their spawning grounds in the Fraser river pass successively through the waters of both countries and are fished for on both sides of the boundary line. The spawning ground of most of the fish is the Fraser river, toward which the greater part of the entire run is directed. Salmon enter the gulf and Puget Sound from the ocean through the Straits of Fuca, but avoid the central channel and hug the United States shore as they proceed toward the Fraser river, which is the only river to which the best salmon resort extensively, and the species used in canning depends mostly on that river for its spawning grounds, and hence, for perpetuating the main supply.

The principal fisheries are carried on in the Fraser River and Gulf of Georgia. On the Canadian side the only form of net permitted is the drift gill nets, while, in Washington Territory, salmon fishing is carried on by trap nets. In 1895, 24,445,421 lb. were canned on the Fraser River, and the output of Washington Territory, for the same year, was 5,375,000 lb.

It can be readily understood that trap nets, as used in Washington Territory, are much cheaper fishing than by gill nets. Heretofore, the canners have brought in

from Washington Territory, duty free, the salmon caught by trap nets, and canned them on the Fraser river. By this arrangement, a large amount of additional labor was employed in the Canadian canneries, not only directly in putting up the fish, but in the manufacture of the cans, boxes, etc. By the imposition of this duty of  $\frac{1}{2}$  c. per lb., the whole, or the greater part of the canning industry as far as United States fish are concerned, will cease, and the canners will move their plant, as some of them have already done, to the United States side, and there carry on their canning, which will be a great loss to labor in the Canadian canneries.

As the Customs duty of a  $\frac{1}{2}$  c. per lb. is collected on the bulk, it would appear but reasonable that the canners should be allowed a rebate for the weight of the waste, which is computed to be  $\frac{1}{3}$  of the weight of the fish handled, some even asserting that it is as high as 40 or 50 per cent. This would give some relief.

The material interests of the Fraser River and Washington Territory are identical, and whatever might affect the fishing advantageously on the one would be equally harmful to the other. For, so long, therefore, as trap net fishing is permitted on the United States side while prohibited on the Canadian, it would appear to be in the interests of Canada to suspend the collection of Customs duty on fresh salmon used for canning purposes. F. J. D.

**GARNISHEE BILL KILLED.**

Mr. Richardson's bill to render civil service salaries liable to attachment for debt was withdrawn on Monday night. Sir Wilfrid Laurier said that he approved of the principle of the measure, but that it would have to be entirely recast, and was being murdered by the law officers of the Crown. He therefore asked that it be not pressed.

Mr. Richardson asked if the Premier would undertake to make it a Government measure next session.

The Premier replied that he could give no such promise. He merely declared that the principle was good, and ought to become law.

**PERSONAL MENTION.**

W. H. Seyler & Co., have been appointed agents for the coconut products manufactured by L. Schepp of New York and Toronto.

Mr. Robert Mills, for many years one of Toronto's leading retail grocers, will travel in New Brunswick and Prince Edward Island for the Pure Gold Manufacturing Co., of Toronto.

Mr. H. S. Hewitt, assignee of the Burford Canning Co., has wound up the estate and declared a dividend of 6c. on the dollar. The assets are \$349.92 with liabilities of \$5,808.90.

Lucas, Steele & Bristol, of Hamilton, are making a specialty of "Tanglefoot" sticky fly paper.

Seville orange marmalade is being much sought after by the trade again this season, W. H. Gillard & Co., who are the agents for this preparation, making large shipments daily.

**TORONTO GREEN FRUIT MARKET.**

**T**HE spring fruit trade is beginning to get into full swing. The first carload lots of strawberries were received on Wednesday this week, two cars arriving. Pineapples are arriving in large quantities from Florida, and are selling well. Receipts of tomatoes are also increasing. The movement of bananas, lemons and oranges has been brisk all week, especially bananas. It was rumored around the street this week that the U.S. Congress is considering putting a war duty of 10 to 15c. per doz. on bananas.

On Wednesday, the largest auction sale of the season was held at the rooms of the Toronto Auction Co., when 1,500 boxes lemons, 2 cars seedling, and 2 cars Mediterranean sweets were sold. There was a large number of buyers represented, including merchants from Galt, Guelph, Woodstock and Newmarket. The seedling oranges were slightly wasty, and sold as low as \$1.25 to \$2.50. The most desirable sizes of Mediterranean sweets, 150's and 216's, sold at \$2.65 to \$2.90, and other sizes at \$2.15 to \$2.50. The lemons were the bargain of the sale, selling at \$1.65 to \$2.75, the good keeping qualities bringing the outside figure. To-day (Friday), a sale of one car of cabbages and half a car of tomatoes will be held.

**THE GROCER DID IT.**

Henry Wright & Co., Toronto, say that they have received enquiries from all parts of Canada, the United States, Great Britain, etc., from their advertisement in THE CANADIAN GROCER. Here is the latest:

Ironton, O., May 5, 1898.  
GENTLEMEN,—Enclosed find your ad., cut from THE CANADIAN GROCER, and ten cents. If you have any printed matter on the handling of cheese, please mail us samples.

Very truly yours,  
THE M. HALLORAN CO.,  
Staple and Fancy Grocers.

**INTRODUCING MAYPOLE DYES.**

Mr. J. Hartley Tippet, of A. P. Tippet & Co., Montreal, was in Toronto several days during the past week. His object was to introduce the "Maypole" soap dyes. These dyes were introduced in the Province of Quebec about a year ago, and they have taken well, and, judging from the success which attended Mr. Tippet's initial trip to Toronto, they promise to take well here also. Mr. Tippet is now visiting Hamilton, London and other towns in western Ontario.

**NEW WHOLESALE GROCERY.**

Lumsden Bros., wholesale grocers and spice manufacturers, Hamilton, have opened a branch warehouse at 45 Colborne street, Toronto, under the management of Mr. Paul Lumsden, where a full stock of general groceries will be carried. The warehouse is a compact and convenient one, while the sample room is one of the prettiest in the "Queen City."

**ST. JOHN WINTER PORT.**

The winter port business of St. John, N.B., has closed. The value of the shipments for the season was \$4,842,710. Nearly 11,000 head of live stock, and upwards of 4,000,000 bushels of grain were moved, besides general cargo.

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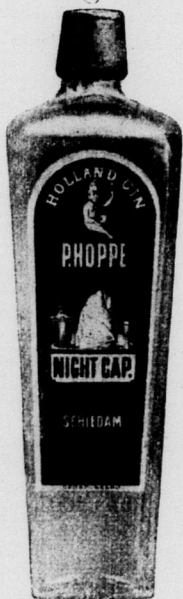
# CAUSES AND EFFECTS.

When we seek the causes of great successes in all business we find them to be honesty, close attention to all details and also the greatest care in putting forward only the best as well as the most attractive goods.

The ever increasing sales of Gonzalez Brandy and Hoppe "Night Cap" Gin are a proof that the makers and distillers of these liquors have possessed these qualities to a very high degree, as not only have their goods been awarded gold and silver medals, diplomas of honor, etc., but they have been recognized by the connoisseurs and the public at large, to be most reliable and recommendable in cases of sickness, as well as when taken in a social way.

We represent Messrs. Gonzalez Staub & Co., of Cognac, France, makers of this fine Gonzalez Brandy, and Mr. P. Hoppe, of Amsterdam and Schiedam, distiller of this choicest old "Night Cap" Gin.

We have also secured the control of Messrs. Boulestin & Cie's Brandies. This is a well-known brand which has always given satisfaction. We mention especially their "One Star," a fine mellow old brandy, as pleasing to the taste as it is wholesome to the system.



## Old Rum.

We have in Bond since 1894, 9 puncheons of rum, balance of a large purchase. It was then a remarkably fine lot, 38 o.p.,

and, with the improvement of over four years, is now simply the finest old Jamaica Rum to be offered. Ask for a sample and price of this.

We are receiving our spring importation. New goods are coming in every day. We are prepared to give you the lowest possible quotations on all goods.

DO NOT BUY BEFORE YOU HAVE SEEN OUR PRICES.

# L. Chaput Fils & Cie., Montreal

MARKET.

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## TRADE IN OTHER COUNTRIES THAN OUR OWN.

**M**AIL advices from Seattle, Wash., confirm the telegraphic advices of the combination of the sockeye salmon packers on Puget Sound, to be known as the Puget Sound Salmon Packers' Association. The meeting at which the combination was effected was said to have been most harmonious. All but one or two small concerns have joined the association.

Advices from France state that the outlook for the crop of all fruits is very poor, owing to frosts and continued cold weather.

Siemssen & Co., in their circular dated Hong Kong, April 6, say of cassia lignea that the new season's yield is estimated at 60,000 piculs and a good quality is looked for.

### IMPROVEMENT IN CANNED SALMON.

A London, England, exchange of April 30 says: "There has been a decided improvement in the demand for salmon, and, while prices can scarcely be quoted as higher, there is certainly a hardening tendency. The position of salmon and its present relative cheapness as food, when compared with other imported provisions, which in almost all instances show a considerable advance in price, is certainly very attractive. The question of replacing present stocks must also be considered, and the increase of freights and insurance risks taken into account. At the present moment there is not much eagerness to buy, as retailers' stocks, in consequence of the delivery of forward purchases, are fairly heavy, but, on the other hand, there does not appear to be any desire on the part of holders to sell except at full prices."

### A 19c. ADVANCE IN WHEAT.

The advance in wheat here since Monday this week on May was 19c., and on July 5½c.; in Chicago 19c. and 6c. for same months and period. Since April 15 New York May has advanced 35c., and July 19¾c.; Chicago for same months and period advanced 28c. and 16¾c. Since a month ago, April 5, New York May advanced 8¼c., and July 20¾c.; Chicago, 32c. and 16c. respectively. This is a record that cannot be beaten, if equalled, in the history of the wheat trade.—N.Y. Journal of Commerce, May 6.

### A RECORD TEA SALE.

The sale on Tuesday was exceptionally heavy, being even greater than last week, and proved to be one of the largest on record. Owing to this fact, and to the absence of outside operators, whose buying the previous week had so inflated the

market, prices were in most cases easier, the only exception being in the lowest grades, which were very firm and fully maintained recent values. Although the market generally has shown less strength, it is not probable that prices will return to the very low rates prevailing before Easter, as the supplies for some little time will be less and not more than can be easily taken by the trade. The public auctions comprised about 35,400 packages, nearly all of which passed the hammer.—Produce Markets' Review, London, April 30.

### GOOD OUTLOOK FOR CURRANTS.

During the early part of the week a very considerable business was reported in currants at full prices, and, although towards the close the demand from the dealers was not quite so active, the tone of the market was by no means weaker, and it closes without any change in values. The readiness with which the grocers responded to the lower rates of a fortnight or so ago, brought about solely by the desire of a small number of holders to force sales, has undoubtedly given what may be regarded as a fair index of the probable course of the market during the next two or three months. It has shown, almost beyond doubt, that the trade generally are not large holders of stock, and, this being the case, there appears to be justification for the idea that there will be a steady demand from week to week to supply the grocer's requirements until the eve of the new season. The dried fruit trade is admittedly one of surprises, and is one in which it is more difficult accurately to forecast the future, than is the case in some other articles of produce. So far, however, as recent indications can be accepted as a guide to future probabilities, a firm market seems likely. Stocks are short throughout the world, and the small crop of the currant season has had the effect of removing the heavy cloud which for three or four years hung over the article, and which at one period seemed likely to force the producers to grub up their vineyards, and to turn their efforts into entirely different directions.—Produce Markets' Review.

### CALIFORNIA PRUNE SITUATION.

The California Fruit Grower reviews the situation in prunes as follows, in its issue of April 30: "Prune market is firm, with an upward tendency. Small sizes, 90's and upwards, are closely cleaned up; nothing offered below 2c. At present quotations eastern buyers are taking everything offered in car lots, regardless of size. In the districts outside of the Santa Clara Valley there

remain but few prunes, either unsold or for shipment. The country north of this city has been practically cleaned up. Buyers are now in Oregon picking up prunes. With four to five months to new crop and light stocks on the Coast, and still lighter stocks in the east, dealers recognize the strong position, and are buying accordingly. If the demand continues, prunes must go higher in price. Reports from the San Joaquin Valley are not encouraging. The frost, and the hot spell that followed, damaged the crop 50 per cent. or more. Other sections report favorable conditions thus far. It is too early to say just what the result of the dry, hot weather may be. We hope for the best."

### SHIPMENTS OF RICE.

The following is a statement of this year's exports from Saigon of white rice, cargo rice and paddy:

Destination.	Previously.	Since March 1, 1898.	Total Piculs.
Hong Kong.....	792,350	729,400	1,521,750
Singapore.....	26,750	34,200	60,950
Sourabaya.....	55,850	.....	55,850
Europe.....	123,100	271,600	394,700
Japan.....	479,550	365,400	844,950
Tonkin and Annam.....	41,000	.....	41,000
Total, Saigon, March 29, 1898.....	1,523,600	1,400,600	2,924,200
Same period last year.....	.....	.....	3,047,300

Wm. G. Hale & Co., in their circular dated Saigon, March 28, say of rice: "Our market has advanced steadily under a fairly strong and well maintained demand from Hong Kong and Japan, and mills are engaged forward into May; although supplies are 65,000 piculs daily, there are some 20 steamers loading, and there is consequently no accumulation of stocks. Prices having gradually advanced, considerable difficulty is experienced in forcing sellers of paddy to carry out existing contracts. Some failures among them have already occurred, and more are likely. Those of good standing refuse new contracts, unless at enhanced prices. At the close market is very firm, with rising tendency."

### CANNED TOMATOES DEARER IN THE U.S.

There has been an active demand for spot canned tomatoes during the past week and prices have advanced. A week ago spot goods were obtainable in Baltimore at 87½ to 90c. and did not seem to be in large demand, though there was considerable enquiry, but since then buying interest has been greatly increased in view of the prospect of a short crop this year, the good demand from consumers for spot goods and the revival of speculative interest. Spot prices in Baltimore on Maryland tomatoes have advanced under fair sales to 92½c. net, which was the inside price at the close,



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Ottawa,



**Ton of Cocoanut for Klondyke.**

Against the competition of all brands..

**WHITE MOSS**

desiccated, was chosen (on account of its quality) as the Pioneer Cocoanut of the Yukon, we having just received an order for a ton to be put up in tins made specially for this order.

Are you carrying our goods? If not, write us for samples.

**CANADIAN COCOANUT CO. MONTREAL.**

**GOLDEN CROWN CANNED LOBSTERS**

1898 pack, now booking orders.  
Golden Diamond Canned Blueberries.  
**W. S. LOGGIE CO., Limited, Chatham, N.B.**  
(25)



**TENDERS.**

SEALED TENDERS, marked "For Mounted Police Provisions and Light Supplies," and "Clothing Supplies," addressed to the Honorable the President of the Privy Council, Ottawa, will be received up to noon on Monday, 16th May, 1898.

Printed forms of tender containing full information as to the articles and approximate quantities required, may be had on application, as follows:

"Provision and Light Supplies," at any of the Mounted Police Posts in the North-West, or at the office of the undersigned, "Clothing Supplies," at the office of the undersigned.

No tender will be received unless made on such printed forms.

The lowest or any tender not necessarily accepted.

Each tender must be accompanied by an accepted Canadian bank cheque for an amount equal to ten per cent. of the total value of the articles tendered for which will be forfeited if the party declines to enter into a contract when called upon to do so, or if he fails to complete the service contracted for. If the tender be not accepted the cheque will be returned.

No payment will be made to newspapers inserting this advertisement without authority having been first obtained.

FRED WHITE,

Comptroller N.W.M. Police.

Ottawa, April 26th, 1898.

(19)

**HIGHEST**

**PAILS TUBS**

And Wood Packages

FOR

Lard, Candy, Spices, Pickles, Syrup, etc.

Manufactured by

**The Wm. Cane & Sons Co., Limited**  
Newmarket, Ont.

**CHAS. BOECKH & SONS**  
Sole Agents, Toronto

**QUALITY**

**GRIMBLE'S** English Malt  
Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

**Some of the best**

and most successful Retail Grocers in Ontario have written us that "COW BRAND SODA"



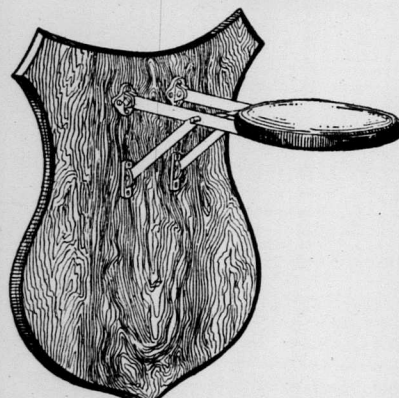
Gives entire satisfaction.

It will do the same with YOUR customers.

**John Dwight & Co.**

MANUFACTURERS.

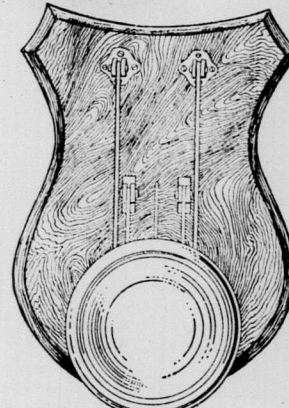
**GLOBE FRUIT GUM**



OPEN.

—WITH PATENT—

**Gem Folding Counter Stool**



CLOSED.

**GLOBE AUTOMATIC SELLING CO., - Toronto, Ont.**

**Sales Are Booming**



**The Grocers Tea!**

**Good Profits. Good Sales.**



**GRAND MOGUL TEA**  
EXCELS ALL OTHERS

old or for this city Buyers es. With and light er stocks ne strong ngly. If must go the San ng. The red, dam- e. Other s thus far. result of e hope for

this year's ice, cargo

Total	Picks.
1,521,750	60,650
55,650	399,700
844,650	41,600

2,924,300  
3,949,300  
r circular ice: "Our ler a fairly and from ls are en- gh supplies e some 20 nsequently ces having e difficulty of paddy to me failures urred, and l standing : enhanced- very firm,

THE U. S. emand for past week week ago altimore at be in large nderable en- terest has of the pros- , the good t goods and ertest. Spot id tomatoes s to 92 1/2 c. at the close,

and little for immediate delivery was offered. Delaware spot tomatoes at primary sources have also advanced, and 95 to 97½c. net cash for spot lots there was reported to be inside. Jerseys on the spot in primary markets are said to be unobtainable below \$1, and some brands are held at \$1.12½.

There is reported to be an active demand from the consuming trade in the Eastern and Middle States markets, and local distributors also are showing much more interest, having allowed their stocks to run low and being instigated to renew their supplies by the growing demands of consumption and the uncertainty as to the coming crop.

Tomatoes being a staple for which there is at all times a large demand it is expected that growers will not neglect the crop this year, although it is intimated that as potatoes promise to be more profitable the farmers in Maryland and Jersey will devote more attention to them this season, and that the acreage in tomatoes may be consequently considerably curtailed. This view is emphasized by the fact that sellers of futures have greatly reduced their offerings, although previously they had shown a disposition to contract freely.

Futures are decidedly higher. Up to 67½c. net has, we are informed, been paid for round lots of future Marylands, and now 70c. net is said to be the lowest at which future sales would be made, while a number of the larger packers, it is understood, have sold all that they care to and have withdrawn from the market. At the close the market for both spot and future tomatoes was very firm, and offerings for both immediate and future delivery were limited. The spot supply here is chiefly in second hands, and is said to be the highest for several years past.—New York Journal of Commerce.

#### DELIVERIES OF COFFEE.

The deliveries of coffee in the United States and Europe for 10 months ending April 30 were 12,113,280 bags. Allowing 800,000 bags for the deliveries in the United States during May and June and 1,380,000 bags for the same period of time in Europe, which are the average deliveries for the past ten months, it shows a total of 14,293,280 bags for the crop year, against 12,429,902 bags for the season of 1897-98 and 12,194,022 bags for the season of 1896-97, which would indicate that the low prices ruling the past year have been conducive to a material increase in the consumption of coffee.

#### TEA SALE IN NEW YORK.

The interest of the trade was centered in the auction sale which occurred on Thursday, May 5. As was generally expected, prices showed a reaction from the highest figures of the recent advance, the average decline being about 1c. per pound. Business has been quiet, as neither the local nor out-of-town trades have been buyers beyond actual requirements. The market for invoices has been practically neglected.—N.Y. Journal of Commerce.

**LOOK** up and not down  
**LOOK** forward and not backward  
**LOOK** for the best

AND YOU WILL HANDLE ONLY



It will improve your tea trade after one month's handling as will no other tea in the world.

### SALADA TEA CO.

32 Yonge Street, TORONTO.

Branches at Montreal, Boston, Detroit, Cleveland, Rochester, Buffalo and Pittsburg.

## Evaporated Vegetables

FOR SOUP

Always Ready  
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use.  
Samples sent on application.

**Kerr Vegetable Evaporating Co.**  
Limited  
KENTVILLE, NOVA SCOTIA

### BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.



**NICHOLSON & BROCK - TORONTO**

**COX'S GELATINE** Always Trustworthy.  
ESTABLISHED 1725.

Agents for Canada:

C. E. COLSON, Montreal.  
D. MASSON & CO., Montreal.  
ARTHUR P. TIPPET & CO.,  
Toronto, St. John, N.B., and Montreal

**"GOLDEN LEAF"**  
BRAND JAPAN TEA

**"Udarella" Ceylon Blend**  
**"Atlas" Blend**

All of extra cup quality.  
Samples on application.

Sole Agents:

**George Foster & Sons**  
BRANTFORD, ONT.



ASK FOR

**MOTT'S**

## Dewar's Famous Scotch

Can be had from

Geo. J. Foy  
Perkins, Ince & Co.

R. H. Howard & Co.  
Adams & Burns

Toronto.

James Turner & Co., Hamilton, and all first-class houses.




16/1/95

We estimate that every person we induce to try our teas brings at least 5 New Patrons.

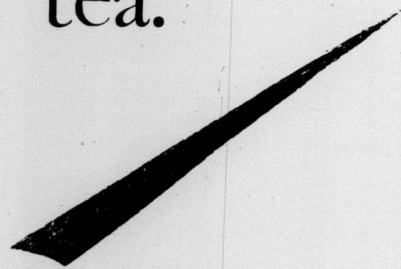
**MONSOON**  
INDO-CEYLON TEA

is guaranteed to give your customers satisfaction or we take it back.

**THE MONSOON TEA CO.** 7 Wellington Street W. TORONTO



The growth in demand for **Ceylon and Indian** teas is something remarkable and positively unique in the history of tea.



The cheap characterless teas of China, and the thin fishy flavored Japans, are being relegated to oblivion.

The tea-drinking public will only be satisfied with the pure, healthy, invigorating, cleanly made teas of Ceylon and India.

Grocers! what the people want should be sold.  
Sell Ceylon and India teas and increase your tea trade!



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TORONTO

Always  
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Quality.  
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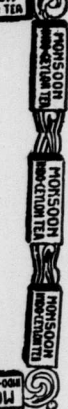
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**BUSINESS CHANGES.**

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

**D**AVID W. SMITH, general merchant, East Mines Station, N.S., has assigned.

Albert Leveille, trader, St. Laurent, Que., has assigned.

Henry Sharp, grocer, Kingston, has assigned to John Nicoll.

Mrs. M. L. Bonnell, grocer, St. John, N. B., has assigned.

S. N. Burns, grocer, Delta, Ont., has assigned to Omer Brown.

Finkall & Moran, confectioners, St. Stephen, N.B., have assigned.

W. S. Porteous & Co., general merchants, Pugwash, N.S., have assigned.

E. Bourgoin & Fils, general merchants, St. Flavie Station, Que., have assigned.

Welsh & Nightingale, grocers, Vancouver, B.C., have satisfied a chattel mortgage of \$2,800.

**PARTNERSHIPS FORMED AND DISSOLVED.**

Gaudet & Frere, bakers, Montreal, have dissolved.

L. A. Bourget & Co., grocers, Lauzon, Que., have dissolved.

Capell & Paul, grocers, Winnipeg, Man., have dissolved, Robert Paul continuing.

Angus & Hill, general merchants, Stockton, Man., have dissolved, Thos. Angus continuing.

Keddy & Kenny have bought out Hodgson Bros & Co., general merchants, Alexandria, Ont.

Kirkpatrick & Cookson, produce and commission merchants, Montreal, have dissolved, Arthur Cookson continuing.

John A. Ford and Malcolm M. Ford have registered as partners, under the style of Ford Bros., produce dealers, Montreal.

W. H. Scullion and Oscar L. Patrick have registered as partners under the style of Scullion & Co., green grocers, Quebec.

R. F. Cream & Co., flour jobbers, Quebec, have dissolved, J. Rattray retiring and R. F. Cream continuing under the old style.

A. M. Boutillier & Co., grocers, Halifax, have dissolved, Rupert W. Boutillier retiring and J. Frank Crowe being admitted as partner.

Henri Gauvin and Gedeon A. Leclerc have registered as partners, under the style of Gauvin & Leclerc, general merchants Quebec.

Charles E. Colson and Charles H. Colson have registered as partners of the firm of C. E. Colson & Son, general merchants, Montreal.

Moses Schleifer and Hyman Schleifer have registered as partners, under the style of M. Schleifer & Son, general merchants, Montreal.

**Clark's Deviled Meats**

$\frac{1}{2}$ -lb. Tins, Key Openers,  
Handsome Packages.

They're Sellers!

**ORANGE MARMALADE**

Have you tried Upton's  
Gilt Edge Brand?

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods.

THOS. UPTON & CO., Hamilton

Partnership has been registered by Joseph E. Levesque as general partner, and Ulric Levesque as special partner for \$700, to April 29, 1903, under the style of Levesque & Cie., provision merchants, Montreal.

**SALES MADE AND PENDING.**

Roch Benoit, grocer, Valleyfield, Que., has sold out.

The stock of W. W. Farley & Co., general merchants, Toronto, has been sold.

The stock of W. N. Everingham, general merchant, Humberstone, Ont., is advertised for sale by auction on the 18th inst.

The balance of the assets of Pierre Gelinus, general merchant, St. Alexisdes Monts, Que., are advertised for sale on the 13th inst.

**CHANGES.**

Harrington & Co., grocers, Nelson, B.C., are selling out.

John F. Wilson, grocer, Alliston, Ont., is giving up business.

The Montreal Grain Elevating Co., has obtained a charter.

Wm. Theakston, grocer, Halifax, has gone out of business.

Frederick Wright, grocer, Brantford, has sold out to H. Bellhouse.

John Hickman, grocer, Toronto, has sold out to W. A. Gardner.

A. McVarnish, general merchant, Arichat, N.S., has sold out to S. T. Leblanc.

The Wentworth, Ont., Growers' Canning and Preserving Co., Limited, have obtained charter.

James Lowrie, general merchant, Leskard, Ont., has been succeeded by S. B. Dobson.

The Greig Mfg. Co., manufacturers of flavoring extracts, Montreal, have obtained a charter.

Angeline Gaudreau has registered as proprietress of the firm of L. Guimont, grocer, Quebec.

J. E. Richards, general merchant, Rock-

lyn, Ont., has sold out to George Crabtree, who takes possession August, 1898.

Rose D. Lebeau, wife of Joseph S. P. Guy, has registered proprietress of the firm of J. P. Guy & Co., grocers, Montreal.

The stock of Martin & Co. (J. P. Millar, jr., proprietor), Pembroke, Ont., has been transferred to Maria A. Martin, who will continue business under the old style.

Elizabeth S. Galbraith, wife of Archibald Ward, has registered as proprietress of the firm of Thomas Ward & Co., general merchants, etc., Chambly Canton, Que.

**FIRES.**

W. Y. Cannon, general merchant, Sharbot Lake, Ont., has been burned out.

John Hetherington, general merchant, Sharbot Lake, Ont., has been burned out.

**DEATHS.**

Nelson Fountain, of Fountain & Bachus, grocers, Simcoe, Ont., is dead.

D. Stewart, of D. Stewart & Son, general merchants, Thistleton, Ont., is dead.

**NEW FRUIT TABLET BUSINESS.**

Herdt & Co., of Montreal, have recently bought out the Sicilian Fruit Tablet Co., and that the new proprietors have succeeded in making these tablets in such a way that the drinks made with them will require no further sweetening than they themselves contain, has already been demonstrated. The various varieties, including sweetened lemonade, orange effervescent, strawberry effervescent, plain soda, etc., are being put up in small three inch glass tubes, each tube containing ten tablets, weighing about 24 to the ounce. Each tablet is sufficient for a full glass. It will thus be seen that they will be most convenient and easy of carriage for picnic parties, and for use on long bicycle rides, etc.

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62.  
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Tba  
1 lb.  
1/2 lb.  
1/4 lb.




# DON'T FORGET

to write us when your stock of Laundry Starches is running low. You know our "Edwardsburg Silver Gloss" and "Benson's Satin"—What quick sellers they are—How they please all who use them, and what good all-round satisfaction they give. Well, can you afford to carry any others while ours are on the market? We think not.

The Edwardsburg Starch Co., Limited, Cardinal, Ont.

Per gros

THE F. F. DALLEY CO.



Gem Stove Polish, 1/4 gross cases \$9 00

per doz

Stovepipe Varnish, 4 oz. bottles 1 00

6 oz. bottles 1 25

Boston Brunswick Black, 8 oz. bottles 1 17

ENAMELINE.



No. 4—3 dozen in case \$4 50

No. 6—3 dozen in case 7 50

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread. 0 07

Warbler, with Song Restorer. 0 05 1/2

Belgian, with Bird Improver. 0 05 1/2

International, with Bird Treat. 0 05 1/2

German X, with Cuttlefish Bone. 0 04 1/2

German, with Cuttlefish Bone. 0 04 1/2

London Bird Seed, bulk 25 lb. cases. 0 04 1/2

Bird Gravel, 10c. pkts., 24 in case. 0 06

Bird Gravel, 5c. pkts., 48 in case. 0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases 0 06

Dalley's Bird Seed, 40 lb. cases. 0 06 1/2

NICHOLSON & BROCK.

Brock's Bird Seed 0 07

Norwich Bird Seed. 0 06

Maple Leaf Bird Seed. 0 05

Bird sea-gravel, 10c. pkts., 24 in case 0 06

" " " " 5c. 48 " " 0 03

CORN BROOMS

CHAS. BOECKH & SONS. per doz

net.

Carpet Brooms—

"Imperial," extra fine, 8, 4 strings.. \$3 65

" " " " 7, 4 strings.. 3 45

" " " " 6, 3 strings.. 3 25

" " " " 7, 4 strings.. 3 30

" " " " 6, 3 strings.. 2 90

" " " " 7, 4 strings.. 2 75

" " " " 6, 3 strings.. 2 60

" " " " 5, 3 strings.. 2 40

BLUE.

KEEN'S OXFORD. per lb.

1 lb. packets \$0 17

1/4 lb. " 0 17

Reckitt's Square Blue, 12 lb. box. 0 17

Reckitt's Square Blue, 5 box lots. 0 16

CANNED MEATS.

ARMOUR PACKING CO.—HELMET BRAND

Corn Beef 1 lb. 1 65 1 70

2 lb. 2 65 2 75

4 lb. 5 50 5 80

6 lb. 8 50 8 80

14 lb. 18 50 19 00

Roast Beef, 1 lb. 1 40 1 50

2 lb. 2 75 2 90

Luncheon Beef, 1 lb. 1 60 1 90

2 lb. 2 75 2 85

Brawn 1 lb. 1 30 1 40

2 lb. 2 50 2 75

6 lb. 6 50 6 80

14 lb. 14 50 15 00

Ox Tongue, 1 1/2 lb. 7 00 7 20

2 lb. 8 50 8 80

" " 2 1/2 lb. 10 75 11 00

Lunch Tongue, 1 lb. 3 35 3 50

2 lb. 6 50 6 80

Chipped Beef, 1/4 lb. 1 75

1 lb. 3 50

Pigs' Feet 1 lb. 1 65 1 75

2 lb. 2 75

Potted Meats, Tongue or Ham 70 75

Potted Meats, Tongue or Ham 1/2 lb. 1 20 1 25

Potted Deviled Ham or Tongue, 1/4 lb. 70 75

Potted Deviled Ham or Tongue, 1/2 lb. 1 20 1 25

WHITE LABEL.

Soups Assorted, 1 qt. 3 00 3 15

1 pt. 2 00 2 10

Gelatine of Boar's Head, 2 lb. 3 00 3 20

Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb. 3 00 3 10

Plover Roast. 5 00

Sliced Gold Band Bacon. 3 00

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c. bars. \$1 20

" (in cream pitcher) 36 5c. bars 1 20

" (in sugar bowl) 36 5c. bars 1 25

" (in glass jar) 115 5c. pkgs. 3 75

Pepsin Tutti Frutti (in glass jar) 115 5c. packages. 3 75

Pepsin Tutti Frutti, 23 5c. packages. 0 75

Round Pepsin, 30 5c. packages. 1 00

Cash Register, 390 5c. bars and pkgs. 15 00

Cash Box, 160 5c. bars. 6 00

Tutti Frutti Show Case, 180 5c. bars and packages. 6 00

Variety Gum (with hook in each box) 150 1c. pieces. 1 00

Banner Gum (English or French wrappers) 115 1c. pieces. 1 20

Flirtation Gum (English or French wrappers) 115 1c. pieces. 1 20

Mexican Fruit, 36 5c. bars. 1 20

Sappota, 150 1c. pieces. 0 90

Orange Sappota, 150 1c. pieces. 0 75

Black Jack, 115 1c. pieces. 0 75

Red Rose, 115 1c. pieces. 0 75

Magic Trick, (English or French wrappers) 115 1c. pieces. 0 75

CHEESE.



MACLAREN'S IMPERIAL. Per doz

Large Size, cases 1 doz. \$9 00

Medium Size, cases 1 doz. 4 50

Small Size, cases 2 doz. 2 40

Individual, cases 2 doz. 1 00

CHOCOLATES & COCOAS.

EPPS'S. per lb.

Case of 14 lbs. each. 0 35

Smaller quantities. 0 37 1/2

GADBURY'S.

Frank Magor & Co., Agents. per doz

Cocoa essence, 3 oz. packages. \$1 65

Mexican chocolate, 1/4 and 1/2 lb. pkgs. 0 40

Rock Chocolate, loose. 0 40

" " 1-lb. tins. 0 42 1/2

Cocoa Nibs, 11-lb. tins. 0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate— per lb

French, 1/4's—6 and 12 lbs. 0 30

Caracocas, 1/4's—6 and 12 lbs. 0 35

Premium, 1/2's—6 and 12 lbs. 0 30

Sante, 1/4's—6 and 12 lbs. 0 26

Diamond, 1/4's—6 and 12 lbs. 0 22

Sticks, gross boxes, each 1 00

Cocoa— per doz

Homeopathic, 1/4's, 8 and 14 lbs. 0 30

Pearl. 0 25

London Pearl, 12 and 18 " 0 22

Rock " " " 0 30

Bulk, in boxes. 0 18

Royal Cocoa Essence, packages. 1 40

BENSNDORP'S ROYAL DUTCH COCOA.

1/4 lb. tins, boxes 4 doz. 2 40

1/2 " " " 2 " 4 50

1 " " " 1 " 8 50

per lb

Ralston Health Club boxes 6 lbs. 45

CHOCOLAT MENIER.

In Cases of In 12

5 case 10x12 lb lb case

lot. bxs.

Vanilla—per lb.

Yellow wrapper, \$ 0 32 \$ 0 34 \$ 0 36

Unsweetened— C 35 0 37 0 39

Blue Premium

Per case. Less than case

Pastilles—

Yellow wrapper, 108 bxs. to the case. \$20 00 0 25

Croquettes—

Yellow wrapper, 9 bxs. of 12 packages. \$20 00 0

RECKITT'S Blue and Black Lead (ALWAYS GIVE YOUR CUSTOMERS SATISFACTION)



The Toronto Biscuit & Confectionery Co., Limited, are putting on the market a Biscuit that every grocer ought to handle. It is called

# WHEAT MEAL

Besides being very palatable, it is invaluable for invalids and persons with weak digestion. Include a tin in your next order.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President.

7 Front Street East, Toronto.

S. R. Parsons, Vice-President

FRY'S.	
Chocolate—	per lb.
Caracas, 1/4's, 6-lb. boxes	0 42
Vanilla, 1/4's	42
"Gold Medal" Sweet, 1/4's, 6 lb. bxs	29
Pure, unsweetened, 1/4's, 6 lb. bxs	0 42
Fry's "Diamond," 1/4's, 14 lb. bxs.	0 24
Fry's "Monogram," 1/4's, 14 lb. bxs.	0 24
Cocoa—	per doz.
Concentrated, 1/4's, 1 doz. in box	2 40
" " " " " "	4 50
" " " " " "	8 25
Homeopathic, 1/4's, 14 lb. boxes	
" " " " " "	
" " " " " "	

JOHN P. MOTT & Co.'s.  
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa		0 28
Mott's Homeopathic Cocoa (1/4's)		0 32
Mott's Breakfast Cocoa in tins		0 45
Mott's No. 1 Chocolate		0 30
Mott's Breakfast Chocolate		0 28
Mott's Caracas Chocolate		0 40
Mott's Diamond Chocolate		0 23
Mott's French-Can. Chocolate		0 18
Mott's Navy or Cooking Chocolate		0 28
Mott's Cocoa Nibs		0 35
Mott's Cocoa Shells		0 05
Vanilla Sticks, per gross		0 90
Mott's Confectionery Chocolate		0 21
Mott's Sweet Chocolate Liquors		0 19

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/4 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/4 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes,	
1/2 lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes,	
1/2 lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs.	0 27
" " " " " "	0 28
" " " " " "	0 29
" " " " " "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	
Feather Strip, " " " "	
Special Shred, " " " "	
Macaron, " " " "	
Crown Desic., 12, 20 or 25 lb.	
Special, " " " "	
Barrels, 2c. per lb. less.	
Terms, 3 p.c., off 30 days.	

COFFEE.	
JAMES TURNER & CO.	
Mecca	0 34
Damascus	0 30
Cairo	0 40
TODHUNTER, MITCHELL & CO.'s	
Excelsior Blend	0 33
Bourbon Blend	0 31
Our Own	0 30
Jersey	0 28
Laguaya	0 25
Rajah Blend	0 21
Mocha and Java	0 32
Old Government Java	0 30

EXTRACTS.

Dalley's Pure Fruit Extracts, 2 1/2 oz. bottles, all flavors	\$2 00
Dalley's Tropical Extracts, 2 oz. bottles, all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)	
1 oz. Bottle, per doz.	0 90
2 " " " "	1 50
2 1/2 " " " "	2 00
4 " " " "	3 00
8 " " " "	6 00
8 " " Glass Stop' "	3 50
" " " " "	7 00



**Roanthee's**  
SELECT COCOA

Robert Greig & Co., Montreal, Agents.

1/4 lb. Tins, boxes 2 doz.	2 40
1/2 lb. Tins, boxes 2 doz.	4 60
1 lb. Tins, boxes 1 doz.	8 70

FOOD.

ROBINSON'S BARLEY AND GROATS.	
Patent Barley, 1/2 lb. tins	1 25
" " " " " "	2 25
" " " " " "	1 25
" " " " " "	2 25
DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.	
Buckwheat Flour, 2 1/2 lb. packages, 3 doz. in case.	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case.	1 20

Tea Biscuit Flour, 2 lb. packages, 3 doz	
in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case.	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S	
Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50
(Sold by all wholesale grocers.)	
KEOPFF'S FAMILY GELATINE.	
Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz.	0 90
1 " " " " Red, " "	0 95
COX'S	
1 Quart size, per doz	1 15
2 Quart size, " "	2 30

INDURATED FIBRE WARE.

THE E. B. EDDY CO.	
1/2 pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs.)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " " " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.	
Frank Magor & Co., Agents.	
Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " " "	2 00
Apricot " " "	1 75
Black Currant " " "	1 85
Other Jams " " "	1 55
Red Currant Jelly	2 75
(All the above in 1 lb. clear glass pots.)	

LICORICE.

YOUNG & SMYLLIE'S LIST.	
5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (38 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " " " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " " " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wetthey's Condensed, per gross, net	\$10 80
per case of 3 doz., net	2 70

MUSTARD.

COOLMAN'S OR KEEN'S.	
Square Tins—	per lb.
D. S. F., 1 lb. tins	\$0 40
" " 1/2 lb. tins	0 42
" " 1/4 lb. tins	0 45
Round Tins—	
F. D., 1/2 lb. tins	0 25
" " 1/4 lb. tins	0 27 1/2
F. D., 4 lb. jars, per jar	0 75
" " 1 lb. " "	0 25
" " 4 lb. tins, decorated, p.t.	0

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)	
per gross	
Pony size, \$7 50	Beer Mug.. 16 20
Small Med. 7 50	Tumbler.. 11 50
Medium 10 80	Cream Jug 21 00
Large 12 00	Sugar Bowl 22 00
Spoon 18 00	Caddy 23 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, 1/2 lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, 1/4 lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
1/4 lb. tins, 4 doz. in case, per doz.	0 65
1/2 lb. tins, 2 " "	1 20
1 lb. jars, per doz.	2 40
4 lb. " " "	7 80
1/2 lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz.	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz.	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	

BRUNNER, MOND & Co.'s

Bicarbonate of Soda

Soda Crystals

Concentrated Sal Soda

Caustic Soda

Bleaching Powder

Pure Alkali

BEST IN THE MARKET



WINN & HOLLAND

MONTREAL

SOLE AGENTS FOR CANADA

PUREST THAT CAN BE MADE

R  
FACTION

The merits of the Starch are generally estimated by the demand there is for it.

# CELLULOID STARCH

is recognized by all the leading grocers as a brand that their best class of customers require and must have.

**THE BRANTFORD STARCH CO., Limited, Selling Agents, BRANTFORD, CAN.**

**PICKLES---STEPHENS'**

A. P. TIPPET & CO., AGENTS.  
per doz.  
Patent stoppers (pints) ..... 2 30  
Corked (pints) ..... 1 90



Case of 1 lbs. (containing 60 pkgs) \$ 3 00  
" " 1/2 lbs. ( " 120 ) 3 00  
" " 1/4 lbs. and 1/2 lbs. (containing 30 1/2 lbs. and 60 1/2 lb. packages) 3 00  
Case of 5c. pkgs (containing 96 pkgs) 3 00

**SOAP.**



1 box and less than 5 ..... 4 00  
5 boxes and upward ..... 4 00  
Freight prepaid on 5 box lots.



BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11 1/4 oz. each, 100 in box.  
Quotations for "Ivory Bar" and other brands of soap furnished on application.  
A. P. TIPPET & CO., AGENTS.  
per gross.  
Maypole Soap, colors ..... 12 00  
" black ..... 18 00  
10 per cent. discount on gross lots.

**STARCH.**

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—  
No. 1 White or Blue, cartons ..... 0 05 1/2  
Canada Laundry ..... 0 04 1/2  
Silver Gloss, 6-lb. draw-lid boxes ..... 0 07 1/2  
Silver Gloss, 6-lb. tin canisters ..... 0 07 1/2  
Edwardsburg Silver Gloss, 1-lb. chromo package ..... 0 07 1/2  
Silver Gloss, large crystals ..... 0 06 1/2  
Benson's Satins, 1-lb. cartons ..... 0 07 1/2  
No. 1 White, bbls. and kegs ..... 0 04 1/2  
Benson's Enamel, per box ..... 3 00

Culinary Starch—  
W. T. Benson & Co.'s Prep. Corn ..... 0 06 1/2  
Canada Pure Corn ..... 0 05 1/2  
Rice Starch—  
Edwardsburg No. 1 white 1-lb. cart. ..... 0 09 1/2  
Edwardsburg No. 1 White or Blue, 4-lb. lumps ..... 0 05 1/2



KINGSFORD'S OSWEGO STARCH.  
40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate) ..... 0 08  
PURE—40-lb. boxes, 1-lb. pack ..... 0 07  
48-lb. " 16 3-lb. boxes ..... 0 07

For puddings, custards, etc.  
OSWEGO } 40-lb. boxes, 1-lb. packages ..... 0 07 1/2  
CORN STARCH }  
ONTARIO } 38-lb. to 45-lb. boxes, 6 bundles ..... 0 06

STARCH IN } Silver Gloss ..... 0 07 1/2  
BARRELS } Pure ..... 0 06 1/2

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—  
Canada Laundry, boxes of 40 lbs. .... 0 04 1/2  
Finest Quality White Laundry—  
3 lb. cartons, cases 36 lbs. .... 0 05 1/2  
Bbls., 175 lbs. .... 0 04 1/2  
Kegs, 100 lbs. .... 0 04 1/2  
Lily White Gloss—  
Kegs, extra large crystals, 100 lbs. .... 0 06 1/2  
1 lb. fancy cartons, cases 36 lbs. .... 0 07 1/2  
6 lb. draw-lid bx. 8 in crate, 48 lb. .... 0 07 1/2  
6 lb. tin enamelled canisters, 8 in crate 48 lbs ..... 0 07 1/2

Brantford Gloss—  
1 lb. fancy boxes, cases 36 lbs. 0 07 1/2  
Brantford Cold Water Rice Starch—  
1 lb. fancy boxes, cases 28 lbs. .... 0 09  
Canadian Electric Starch—  
40 packages in case ..... 3 00  
Culinary Starch—Challenge Prep. Corn—  
1 lb. pkgs., boxes 40 lbs. .... 0 05 1/2  
No. 1 Pure Prepared Corn—  
1 lb. pkgs., boxes 40 lbs. .... 0 06 1/2

**TEAS.**

"SALADA" CEYLON.



	Wholesale	Retail
Brown Label, 1s and 1/2s	0 20	0 25
Green Label, 1s and 1/2s	0 22	0 30
Blue Label, 1s and 1/2s and 1/4s	0 30	0 40
Red Label, 1s and 1/2s	0 36	0 50
Gold Label, 1/2s	0 44	0 60

Terms, 30 days net.

RAM LAL'S (lead packages)



Cases, each 60 1-lb.	0 35
" " 60 1/2-lb.	0 35
" " 30 1-lb.	0 35
" " 120 1/2-lb.	0 36

"KOLONA"



Ceylon Tea, in 1-lb. and 1/2-lb. lead packets, black or mixed.  
Black Label, 1-lb., retail at 25c ..... 0 19  
" " 1/2-lb., " " " ..... 0 20  
Blue Label, retail at 30c ..... 0 22  
Green Label " 40c ..... 0 28  
Red Label " 50c ..... 0 35

Orange Label, retail at 60c ..... 0 42  
Gold Label, " 80c ..... 0 55  
Terms, 3 per cent. off 30 days.

**CROWN BRAND.**

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and 1/2s	0 35	0 50
Blue Label, 1-lb. and 1/2s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, 1/2s	0 19	0 25
Japan, 1s	0 19	0 25

**TOBACCO.**

EMPIRE TOBACCO CO.

Foreign—  
Royal Oak, 2 x 3, Solace, 8s. .... 0 58  
Something Good, rough and ready, 8 1/2s ..... 0 61  
Something Good, rough and ready, 7s ..... 0 60  
Golden Plug, 3 x 6, 3 1/2s ..... 0 66  
Louise, 3 x 1 1/2, Solace, 16s ..... 0 61  
Domestic Chewing—  
Currency, 1 1/4 oz. bars, spaced 9s, (10 to the lb.) ..... 0 37  
Patriot, 2 x 6, Navy 5s ..... 0 39  
Old Fox, Narrow 12s ..... 0 44  
Silver Buckle, bright 8s ..... 0 44  
Snowshoe, 10 1/2 oz. bars, spaced 8s, (12 to the lb.) ..... 0 42  
Snowshoe, pound bars, spaced 6s ..... 0 42  
Domestic Smoking—  
Good Friend, bright 8s ..... 0 41

**WOODENWARE.**

THE E. B. EDDY CO.

per doz  
Washboards, Planet ..... 1 60  
" XX ..... 1 40  
" X ..... 1 25  
" Special Globe ..... 1 50  
Matches—  
5-Case Lots, Single Case  
Telegraph ..... \$3 00 \$3 20  
Telephone ..... 2 30 3 00  
Parlor ..... 1 30 1 40  
Red Parlor ..... 1 50 1 60  
Safety No. 1, wall box 1 40 1 50  
" No. 2, slide box 2 80 2 90  
" No. 3, capital ..... 2 75 2 85  
Flamers, slide boxes ..... 2 25 2 35  
" wax stems ..... 3 20 3 30  
Tiger ..... 2 65 2 85

BRYANT & MAY.

Robert Greig & Co., Agents.  
No. 9 Safety, per gross ..... \$ 2 00  
" 10 " " " ..... 1 10  
" 2 Tiger, " " " ..... 5 00  
" 4 " " " ..... 2 00



# LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

**YOUNG & SMYLI**

Established 1845.

BROOKLYN, N.Y.

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Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

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**Oakville Basket Co.**

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

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Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

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*The Dry Goods Review*

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? One Pointer from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers.



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Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . .

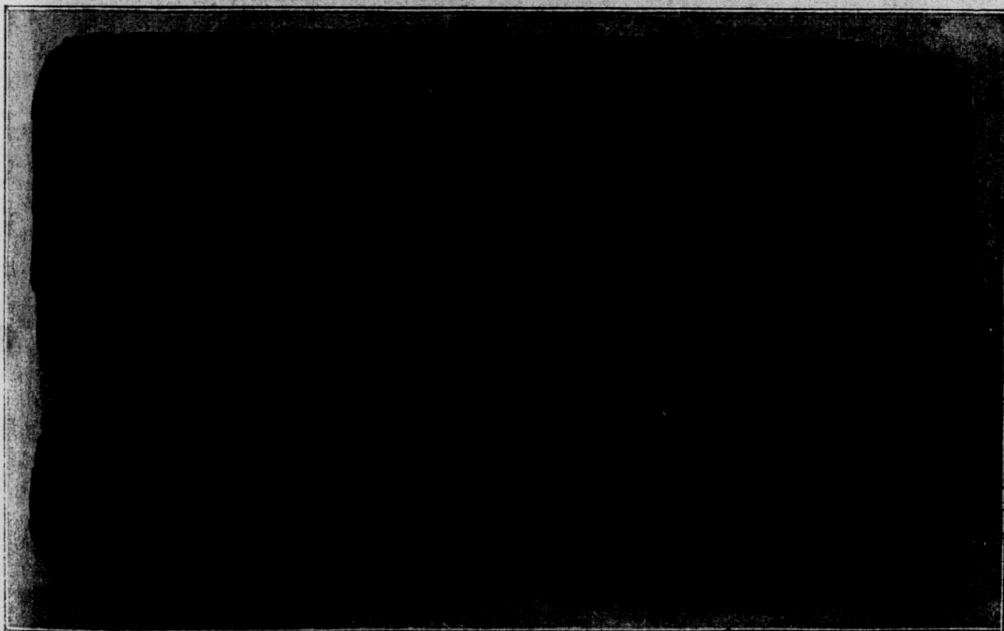
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Is Honest Goods and just the Thing on Which to Make or Extend a Business.

The Best Grocers make a point of Keeping it always in Stock.



  
**C. E. Colson**  
**Montreal**  


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LI

Reasons why you should use the  
**"Marshall Process" Wick**  
 (Patented)

— in your Lamps.

- Because it possesses the highest capillary power of any wick made.
- Because it requires but little trimming or care.
- Because its combustion of petroleum oils is perfectly odorless.
- Because it does not clog.
- Because the flame it produces has no creeping tendency,
- Because it produces the whitest light of the greatest illuminating power.
- Because it is a non-conductor of heat, a preventive of overheated lamps.
- Because it is used and endorsed by the leading Lamp and Lantern manufacturers, and sold by the leading jobbers throughout the United States.

Write to us for samples, prices, and all information. We sell the "Marshall Process" Wick for every style of Burner and Oil Heater in the Market.

**GOWANS, KENT & CO.**  
 Agents for Canada. TORONTO, CANADA.

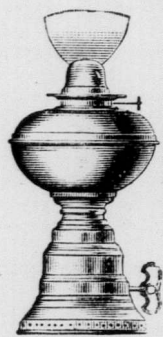
WILL TICKLE THE SAUCIEST PALATE.

**PATERSON'S  
 WOR'STER  
 SAUCE**

**P**ossesses a peculiar  
 ibility and zest  
 pleasing the Consumer, and  
 providing a satisfactory  
 profit to the Grocer.  
 Prepared by R. PATERSON & SONS,  
 Proprietors and Manufacturers of  
 PATERSON'S "Camp" Coffee Essence.  
 PATERSON'S "Eureka" Chutnee Pickles, &c.

Agents—**ROSE & LAFLAMME, MONTREAL**

**WANZER LAMP & MFG. CO.**  
 Hamilton, Ont.



WANZER.

INVERNESS, P.Q., Feb. 14th, 1898.  
 WANZER LAMP & MFG. CO.,  
 Hamilton, Ont.

GENTLEMEN,—We have been using the Wanzer Lamp for about five years and can not praise it too highly, as it is all and more than you represent it to be. I have placed several here—they are giving good satisfaction. Your Cooker is also a success. I am of opinion that every home should have a Wanzer Lamp. I cannot praise it too highly.

Very truly yours,  
 JOHN YOUNG.

Write us for illustrated and descriptive pamphlets and testimonials.

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- The Canadian Dry Goods Review.
- The Bookseller and Stationer.
- The Paper and Pulp News.
- The Canadian Printer and Publisher.
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 PRESIDENT, TREASURER

ESTABLISHED 1849.

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 MERCANTILE AGENCY**  
 THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS  
 NOS. 346-348 BROADWAY, NEW YORK

Offices in the principal cities of the United States, Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and financially the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

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 Cor. Jordan and Melinda Sts.  
 THOS. O. IRVING, Superintendent.

**Oakey's  
 'WELLINGTON'  
 KNIFE POLISH**

The Original and only Genuine Preparation for  
 Cleaning Cutlery.

**JOHN Oakey & Sons, Limited**

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

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