

# THE CANADIAN GROCER

VOL. XII.

TORONTO AND MONTREAL, NOVEMBER 4, 1898.

NO. 44

**QUALITY..**

When a salesman talks price to you

**Ask him about QUALITY**

When he talks quantity

**Ask him about QUALITY**

When he talks merit to you

**Ask him about QUALITY**

That's the

**STRONG POINT**

in

**Colman's Mustard**

**ARMEDA CEYLON TEA**  
**HAS THE FLAVOR**

**A. H. CANNING & CO.**

**TORONTO**

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 PAILS  
 CHURNS  
 BUTTER PLATES  
 BUTTER TUBS  
 BUTTER PRINTS  
 BASKETS  
 SCOOPS

And all Grocers' Sundries

The H. A. NELSON & SONS CO., Limited

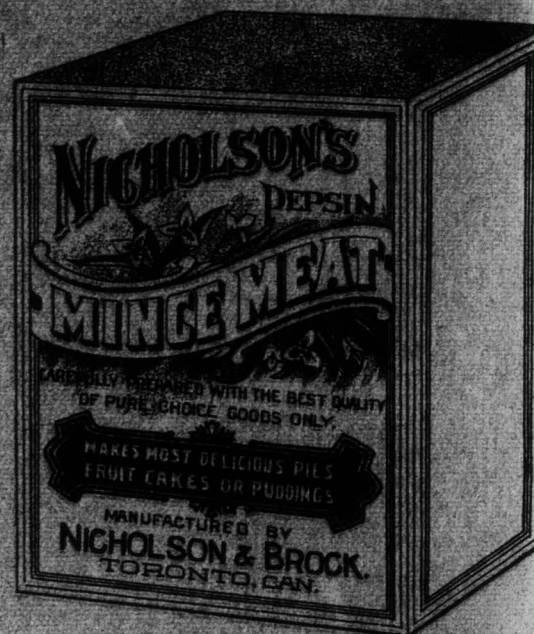
Sample room

MONTREAL, QUE.

56 and 58 Front West, TORONTO.

Sold and highly recommended by all leading grocers.

Sovereign  
 Matches



This MINCE MEAT is superior to all others in appearance, nutrition, delicacy of flavor and choice quality.

"BEST I EVER USED," is heard on all sides.

Each packet containing 1/4 lb. will make over 1 1/2 lbs. when ready for use. Once tried, always used. Ask your Wholesaler for it.

NICHOLSON & BROCK, Toronto.

# All Classes

For each class of customers you have there is the especial sort of Salt they want in Windsor Salt, but each sort is the best of its kind for the purpose the customer wants it.

The only difference lies in suiting the Salt to the purpose, whether it is wanted for the

**Table--Creameries--Packers  
 Cheese Factories.**

Salt, and nothing but Salt—you can depend on that. There is absolutely no variation from this standard, that whatever is sold as "Windsor Salt" shall be unequalled in its cleanliness. Its purity is proverbial—you hear this everywhere "as pure as Windsor Salt."

The Windsor Salt Co., Limited  
 Windsor, Ont.

Sold by Leading Wholesalers Everywhere

# Windsor Salt.



# Signs That Lead Right!

## ☞ Maypole Soap Dyes.

The woman who uses them **can't** possibly go wrong—they point out the way to economy unfailingly. The Dye that **washes and dyes** at one operation, silks, satins, cottons, or woollens. Clean, brilliant, absolutely fast. Hang up a sign in the store to catch a woman's eye (and to hold her trade), "Maypole Soap Dyes sold here." The "Satisfactory Sign."

## ☞ Codou's Macaroni.

Every grocer has the few VERY particular customers ready to "kick" on quality at the slightest opportunity — kicking "wears on a grocer's nerves."

You can satisfy ALL classes with the Macaroni stamped "P. Codou" —it is light, white and delicate.

The sign of highest quality reads "P. Codou."

## ☞ Fry's Cocoa.

It is never "brought back"—no reason in the world why a customer should WANT to bring it back.

Pure, rich, strong, because "concentrated" from the best Cocoa bean that grows. Easily soluble—economical to use, because a little of it answers the purpose.

Over 200 medals and awards taken by the Messrs. Fry.

Sold by leading wholesalers everywhere.

AGENTS:

A. P. Tippet & Co.  
Montreal and Toronto.

F. H. Tippet & Co.  
St. John, N.B.



*Every pound is inspected by Government officials  
before being exported.*

THE LEAVES OF WHICH

# Japan Teas

are made are so delicate and tender that care should be taken when preparing for drinking that the infusion does not consume more than three minutes.

This insures that delightful aroma and deliciously sweet flavor for which Japan Teas are noted. Always follow the official recipe carefully.

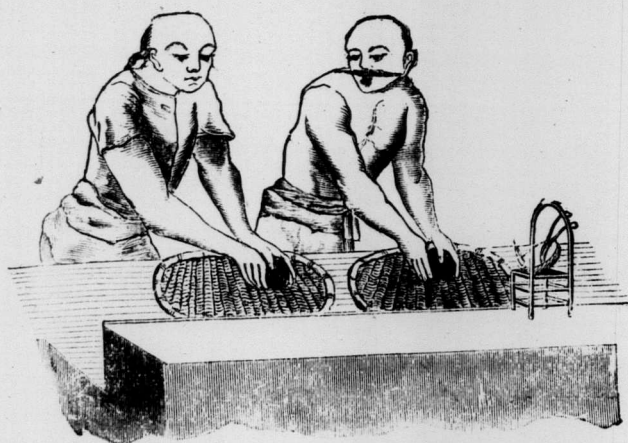
#### HOW TO MAKE JAPAN TEA.

(OFFICIAL RECIPE.)

Use a small, dry, and thoroughly clean porcelain or porcelain-lined teapot. Put in one teaspoonful of tea-leaves for each cup desired. Pour on required quantity of freshly boiled water, and let stand from two to three minutes with closed lid. Never boil the leaves. Tea-leaves should be kept in tight can or jar, free from moisture.

Two-thirds of the tea consumed in the United States and Canada comes from Japan.






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**Mongolian  
Methods.**

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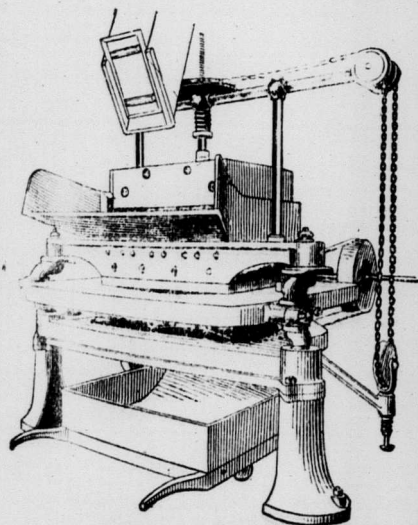


Some doubts having been expressed as to the accuracy of the illustrated advertisements showing how teas are hand-rolled in China and Japan, the above are *fac-similes* of plates used in a Report of the United States Commissioner of Agriculture on the manufacture of tea in those countries.

**COMPARE—AND  
THINK OF IT !!  
CEYLON AND INDIA TEAS**

Are prepared exclusively by machinery.

The cuts of a Rolling and a Firing Machine shown here are reproductions from photographs.



ROLLING MACHINE.

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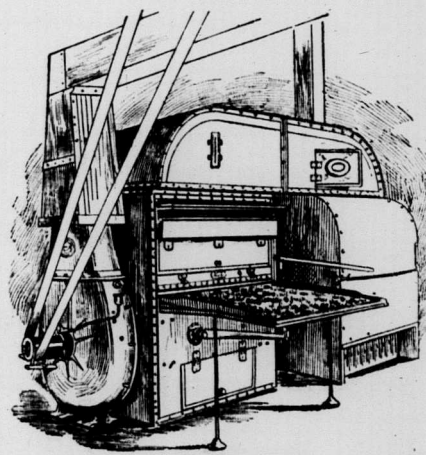
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**Scientific  
Methods.**

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FIRING MACHINE.



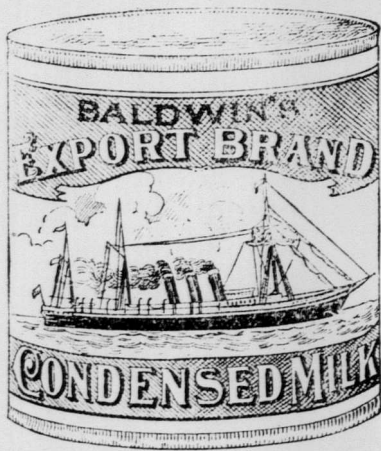
## A FROSTY MORNING FOR PANCAKES



Our Travelers  
Are Prepared to  
Quote You  
New Buckwheat Flour

IN 2½ or 5-lb. PACKAGES  
ALSO IN 100-lb. SACKS.

TRY OUR GOODS.



## The Highest Testing Condensed Milk

So says the Dominion Analyst.

ROSE & LAFLAMME, SELLING AGENTS, MONTREAL.

## EXTENDED INSURANCE.

One of the many liberal features embodied in the  
**UNCONDITIONAL ACCUMULATIVE POLICY**  
issued by the

### Confederation Life Association.

HEAD OFFICE--TORONTO,

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

**W. C. Macdonald,**

Actuary.

**J. K. MACDONALD,**

Managing Director



## Pickles.

The footsteps of returning customers are  
the best advertisement of Heinz's pickles and  
food products.

Others of our Popular Specialties are:

**Tomato Chutney    Evaporated Horse Radish**  
**Tomato Ketchup    Tomato Soup**  
**Baked Beans with Tomato Sauce**

For sale by \_\_\_\_\_

**H. P. Eckardt & Co., Toronto.**  
**Hudon, Hebert & Cie., Montreal.**

**MEDALS--**

PARIS  
CHICAGO  
ANTWERP  
ATLANTA, Etc.

*The GENUINE  
always bear this  
Keystone trade-mark.*







**In Flavoring Extracts** Your customer wants **Quality;**  
you want **Profit.**

Greig's Crown Flavors combine both points. Write us about your winter's needs.

**THE GREIG MANUFACTURING CO., MONTREAL.**

**LICORICE..**



We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

**YOUNG & SMYLLIE**

BROOKLYN, N.Y.

Established 1845.

**HE IS SATISFIED**

and we are gratified.

Extract from letter on file at our office :

*Dear Sirs,*

*Hamilton, Oct. 3, 1898*

*"I am still handling your Coffees, and have done so, with entire satisfaction, since they were first introduced."*

*I am, yours truly,*

**CHASE & SANBORN, MONTREAL.**

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W. H. GILLARD & CO., WHOLESALE GROCERS, HAMILTON  
 Are Headquarters for Fine **FRUITS**

Their stock of FRUITS is replete with the highest grades of the best-known packers.



**IN FRUITS**---It pays to keep the best---You create confidence and increase your business and PROFIT.

**THE SAUCIEST OF SAUCES.**


**PATERSON'S**

**ossesses a peculiariquancy,** and is more generally used than other **SAUCES.**

*Paterson's Worcester Sauce is the best value on the Market.*

PREPARED BY—  
**R. PATERSON & SONS, GLASGOW.**  
*Manufacturers of the celebrated "PATERSON'S CAMP COFFEE ESSENCE," and "PATERSON'S 'EUREKA' PICKLES."*

Agents—  
**ROSE & LAFLAMME, MONTREAL.**




**Batty & Co.**

ESTABLISHED 1824.

LONDON.



OLIVES  
 AND  
 PURE  
 OLIVE  
 OILS.



INDIAN  
 CURRIES  
 AND  
 CHUTNIES.

Makers of High-class

**PICKLES**  
 OF  
 ALL KINDS.



**SAUCES**  
 OF  
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VOL. XII.

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This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

# THE CANADIAN GROCER

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TORONTO AND MONTREAL, NOVEMBER 4, 1898.

NO. 44

## TOWNS IN MANITOBA AND THEIR MERCHANTS.

YOUR correspondent, according to arrangements with head office, has been absent from the city twelve days on a trip through the Province.

Before speaking of the individual towns visited, it will perhaps be of interest and value to your eastern subscribers, to give a little general sketch of the present state of the country. And first let me say that trade is fully six weeks later developing this fall than it was last. Last fall wheat was a good price and the weather being perfect large quantities of grain were immediately threshed and marketed. This year the opening price of wheat was low and the weather quite unsuited for threshing. The result is that probably not more than one-quarter of the wheat in the Province is threshed. The balance is standing out in stack or stook. That the heavy rain has seriously injured the crop, there can be no longer any doubt. Harvest hands were scarce in many districts, and, in some cases, the help obtained was of an inefficient class. The consequence is that even where stacking has been done, too often the stacks are so badly built they are worse than if the grain had been left in the stook. The long immunity from fall rains has prevented many of our farmers from giving that attention to careful stacking which insures safety against wet weather. Judging from present indications the weather has now settled. Some grain threshed from stook during the past few days has been little injured and hopes are entertained that the damage will not be so widespread as at first anticipated. But even if the wheat dries and threshing takes place rapidly, it will still be some weeks before fall trade can begin to move freely. Many farmers, who this year can afford to do so, will no doubt hold their wheat, looking for better prices. The rapid rise of the market in the last few days has

tended to encourage this feeling. The slow movement of fall trade has been a very serious loss to merchants at country points. The crop being reported so good, many of them laid in very heavy fall stocks, and it is to be feared that in some cases they will not be able to unload them.

### NEEPAWA.

The first town visited was Neepawa (land of plenty) on the Manitoba Northwestern railway, about 120 miles northwest of Winnipeg. The town is situated in the district of Beautiful Plains, the western portion of the great wheat plain which crosses the centre of the Province. The whole district is beautiful, being high rolling prairie and the town site was evidently chosen with an eye to beauty and cheap municipal improvement. The soil is a rich sandy loam; there is excellent drainage. The White Mud river, a small but beautifully clear stream, flows round two sides of the town, and a dam has been constructed across it which gives the inhabitants a beautiful lake of some 50 or 60 acres in extent, for boating purposes. Round this lake the council have constructed a fine driving road. Neepawa controls the trade from as fine a farming district as there is in the Province for a radius of 20 or 30 miles. The business men of the town are enterprising and public-spirited. Mayor J. A. Davidson, who, by the way, has been mayor ever since there was a town to be mayor of, owns large property, and has given both time and money to the public improvements of the town. This year, a fine stone and brick school was erected, at a cost of \$11,000, and the eager bids for the debentures was an indication of the financial standing of the town. Among other buildings erected this year is a handsome Church of England edifice and also a rectory. The annual fall fair was on when your correspondent visited the town,

and, in spite of unfavorable weather, was a very fine exhibit of the progress of the district. The fair ground immediately adjoins the town, and the main building is a large, square, brick structure, well lighted and most conveniently arranged. The display of dairy products was fine, and as for the vegetables they were astonishing. I wonder what our Ontario friends would think of radishes weighing ten pounds and a half and potatoes that weigh five pounds?

The town believes in the corporation controlling works for public benefit, and is now proceeding to instal both electric light and telephone service, to be controlled by the council. When the town has developed sufficiently to demand it, waterworks will be put in and also controlled by the town. One of the advantages enjoyed by Neepawa is the fact that it has a good roller process flour mill, with a capacity of 250 barrels per day. R. C. Ennis, the owner of the mill, has contributed not a little to the town's prosperity. A mill at their very doors has often meant 5 to 10c. per bushel more for the wheat, to the district. Most of the stores are general, or departmental, so far as groceries, boots, crockery, dry goods and clothing are concerned, but the hardware business is distinct.

Kerr & Graham carry a large stock of general groceries and crockery. They have not been open more than two years, but have already built up a large business, and express themselves as well satisfied with the result of their investment. They handle large quantities of butter and eggs. At present, they are making an addition to their building, to facilitate the handling of their crockery trade. They are subscribers to THE CANADIAN GROCER, and spoke cordially of the benefit received from a perusal of its pages.

R. Brown occupies, perhaps, one of the finest business sites in the town, being at a corner where every team and every person

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AGENTS  
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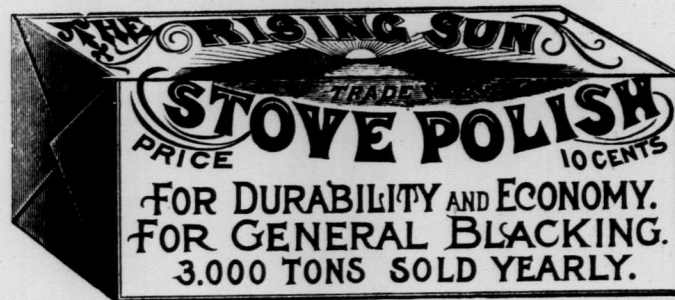


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## THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

coming up from the railway depot must pass. Mr. Brown is from Dundee, but has been in the country some eighteen years. He came to Neepawa two years ago, taking over the largest and oldest general business in the town, which, up to that time, had been owned and run by Mayor Davidson. The grocery department is filled with a heavy and well-selected stock of general groceries, a special line being made of package teas. A large stock of crockery is also carried, and, when your correspondent was there, they were just about to unpack a \$300 shipment of china direct from Japan.

Fulton & Durnin and Moorhead's are two new houses opened in the grocery line, but seem to be receiving their fair share of patronage.

In all calls made in Neepawa, your correspondent found no house in the trade that did not take *THE GROCER*, and speak well of it. The only complaint heard was that the wet weather was retarding fall trade. Business through the summer was reported as unusually good. Neepawa enjoys the services of two chartered banks, the Union, which has been established for many years, and the Merchants, which quite recently bought out the private banking business of Dr. J. H. Harrison, who is one of the fathers of the town. Large quantities of fruit have been handled in Neepawa this season at very reasonable figures.

In another issue, your correspondent will speak of Portage la Prairie, Carbery, Brandon, Napinka, and Morden.

### HOME-GROWN PEANUTS.

Harry H. Wilson is exhibiting in the window of his store, this week, a collection of home-grown peanuts. The sample was cultivated under the eye of Fred Webber, in his garden. The sample exhibit is a good one, but experimenters in this line of plant culture, Mr. Webber amongst them, do not claim that the raising of peanuts can be followed with success in this latitude.—*News-Letter, Orillia, Ont.*

### ERRORS IN RETAIL "ADS."

I SAT in the office of a country newspaper the other day and while there looked over a copy of the current issue, says a writer in *Grocery World*. About the first thing I noticed was three typographical errors in the advertisement of a retail grocer. I pointed them out to the editor—a personal friend—and volunteered the state-

would I do that, but I should insist on seeing the proof, and if there were any errors, I should get a revised proof also. You would no more see city advertisers letting their advertisements go to press without seeing the proof than you would see them writing their advertisements in Greek. They appreciate the advantage of care, and so ought every advertiser—even the smallest. It is only



Wall Paper Exhibit of M. Staunton & Co., at Toronto Exhibition.

ment that he ought to read his proofs closer. All three of the errors were plain ones and ought to have been easily detected by a boy. The editor declared that the grocer ought to have read the proofs himself; that he shoved both the writing of the advertisement and reading of the proof on him (the editor), and he, with his manifold other duties, hadn't time to do either justice. There is reason in this. If I were a grocer, whether I had had any experience or not, I should write my own advertisements, and thus gain experience. Not only

by accident if the careless advertisement pays, and I shouldn't like to carry an accident policy against such casualties, for they are very rare.

### HARD ON THE GROCERS.

Some months ago, the Cleveland Retail Grocers' Association published a delinquent-debtor book, containing the names of persons who had not paid the members of the Association debts due them. A woman named Exton saw her name in the book and sued the Association for \$3,000 damages. She was given a verdict the other day against the Association for \$2,900.



**SEASONABLE GOODS.**

The time to interest people in certain lines of goods is when they want them—when cold weather sets in show Buffalo robes, in the autumn, pickling spices, sugar in preserving season and so on. People are now interested in **Dressings**—this is the natural season for them—provide your customers with the best the market affords by giving them our **POULTRY DRESSING** in glass sealers, as well as

SAGE, SAVORY, PARSLEY, THYME, MINT,  
MARJORAM, CHRISTMAS SPICE.

Purity is essential in eatables.

*Lucas, Steele & Bristol, WHOLESALE GROCERS, Hamilton.*

**James Turner & Co.**

HAMILTON

**Controllers and Blenders of**

Mecca Coffee, Cairo Coffee,  
Damascus Coffee, Old Dutch Rio.

**Packers of . . . .**

Golden Age Tea, 1's and ½'s,  
Mascot Tea, 1's,  
Rangnugger Tea (only in bulk).

**Wholesale Agents for**

Ram Lal's Pure Indian Package Teas,  
Bensdorp's Royal Dutch Cocoa,  
Ralston's Health Club Cocoa.

**We always supply fresh stock.**

**But we rely upon you to buy in small quantities  
and often, thereby keeping your stock fresh.**

**"REINDEER" brand Condensed Goods.**

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**FRUITS.****FRUITS.****FRUITS.****Best Brands . . . .****California Prunes****FIGS . . . .**

Selected Valencia Raisins  
 Fine Off-stalk Raisins  
 Off-stalk Raisins

Santa Clara Valley  
 Santa Cruz  
 90/100, 60/70, 50/60, 50 and 25-lb. cases

Comadra Tapnets  
 Eleme, in 10-lb. and 14-oz. boxes.

NOW IN STORE. LOWEST PRICES.

**THOS. KINNEAR & CO.,**WHOLESALE GROCERS  
49 FRONT ST. EAST**TORONTO****TRADE CHAT.**

**T**HE capacity of the Northampton, N.B., creamery has been increased by the erection of a skimming station at Simonds, N.B. Three other stations will be built within a year.

Six hundred hogs, valued at about \$5,000, were shipped from Milton, Ont., last week.

Mr. Stockford intends opening up a provision store in Guelph, Ont., on Nov. 10.

The Delhi, Ont., stores now close at 8 o'clock in the evening, except on Saturdays.

Jas. Lewis, of Walkerton, Ont., intends starting up as egg dealer, etc., in Paisley, next season.

W. G. Lyons has erected a fine building to be used for cold-storage purposes, in Terra Cotta, Ont.

The Seaforth Expositor states that the apple crop in that section of Ontario is better than the average.

The potato crop of Prince Edward Island is estimated to be from a fourth to a third less than last year's.

J. Greenway, general merchant, Brierwood, Man., has improved his store by installing a new glass front.

The hog buyers of Brant, Oxford and

Waterloo counties lately met in Brantford to devise means to protect their interests.

The grapevines of John Agroff, Woodstock, Ont., yielded great crops this year, one of them giving 6½ bushels.

The loss to farmers on the Portage plains, Manitoba, by the wet weather, it is said, will not be more than 5 per cent.

The Kingston News is advocating the establishment of a factory for evaporating and drying fruits grown in that district.

It is reported that a syndicate of Douglas, Man., residents are about to commence business as general merchants on a large scale.

J. S. Smith, formerly of Kamloops, B.C., and C. W. Ford have entered into partnership and opened out a grocery in Vancouver.

The T. H. Taylor Co., Chatham, Ont., recently made a shipment of 1,750 sacks of flour to Liverpool, and 1,000 sacks to Dundee, Scotland.

G. Muller shipped from Springfield, Ont., one day last week, two car loads of wheat for St. Thomas, and two double deck cars of hogs for the Ingersoll Packing Co.

Millman & Co., grocers, Guelph, Ont., have a novel display in their window. It

is a large gateway made of soap, over which is the inscription: "The road to cleanliness."

Fire destroyed one of the kilns in H. R. Moore's evaporator at Owen Sound recently, doing \$200 damage. A new kiln is being erected.

The railway companies propose to advance freight rates on all classes of merchandise on November 15, when the winter freight tariff goes into effect.

The members of The South Essex Tobacco Growers' Association intend holding the tobacco grown this summer till they are offered at least 10c. per lb. for it.

Separators have been placed in the Bonnechere Valley and the Burnstown cheese factories to supply the Renfrew, Ont., creamery with cream during the winter.

Winnipeg dealers appear to think that potatoes will be worth \$1.50 a bushel before Christmas, and that potatoes will be a much better investment than wheat this year.—Brandon Times.

They grow big apples in Grey County, Ont. The Dundalk Herald recently boasted of a large pippin grown near Dundalk, which measured 15 inches and weighed a fraction over a pound. This has been

**A GROCER IN NEW HAVEN****Connecticut****Advertiser:**

"Ten cents in MacLaren's Imperial Cheese brings satisfaction. It's a sort of trial size. If you like the cheese you can get a larger size, but the small jar at 10c. allows you to get right at the quality of the cheese. Be sure it is MacLaren's—an imitation would disappoint you."

**WELL DONE, NEW HAVEN!****A. F. MacLAREN & CO., Toronto, Can.****She**We  
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## Shelled Walnuts

We have in stock a few cases of Selected Shelled Grenoble Walnuts. These nuts are in prime condition.

PRICE RIGHT.

## Seeded Raisins

Selected Seeded Valencias in 1-lb. cartoons.

Arriving:

Finest Selected Seeded Californias in 1 lb. cartoons.

# THE DAVIDSON & HAY, LIMITED

Wholesale Grocers

36 Yonge Street, Toronto

eclipsed by a giant taken into the office of The Flesherton Advance. It measured 16 7/8 inches and weighed over 1 1/4 lb.

The Colborne, Ont., butter factory will commence operations on Monday, Nov. 7. At this factory the milk is supplied by the farmer, and the butter made for him at a rate of 3c. per lb.

The Steinhoff-Hinnegan Co. shipped two carloads of flaxseed on Monday week from Wallaceburg, Ont., realizing a good price. The company paid out over \$5,000 to farmers for flax this season.

James Lawson has ordered machinery for the construction of cigar boxes, which he intends to manufacture in Vancouver. His capacity will be 1,000 boxes per day. At present no cigar boxes are made in Canada west of Toronto.

The "Flying Roll" sect started in business as grocers in a small way in Windsor, Ont., about 15 months ago. Now they have six stores scattered over the city and are disposing of the products of a good-sized bake oven, while the manufactured goods are now sold pretty well throughout Western

Ontario. The work is done entirely within themselves. They have over \$5,000 invested.

In the fifteen factories belonging to the Shefford Butter and Cheese Syndicate, 521 tons of cheese have been made in the past season. During the winter 241 tons of butter were made in the five creameries of the syndicate.

An Oklahoma girl advertised for a husband and got him. The advertisement and wedding outfit cost \$11, and within a year he died and left her \$5,000 life insurance. It pays to advertise.

Sidney W. Johns and Wm. Broderick have opened out as confectioners and restauranters, in Carberry, Man., under the style of S. W. Johns & Co. The firm intends going largely into the wholesale confectionery business.

McGillvray, Grant & Co., of Listowel, Ont., have purchased the general stock of McGaw, Kennedy & Co., Drumbo, Ont., at Suckling & Co.'s auction rooms, Toronto, for 63c. on the dollar. It was valued at \$7,000.

### SALMON SHIPS SAIL.

Two of this year's salmon fleet have left the Fraser with cargoes for the United Kingdom, the last to sail being the Blytheswood, which left on Thursday. She was given despatch by Bell-Irving & Co., of Vancouver, and carries 66,457 cases, valued at \$332,285. The Acamas, which left about a week ago, was loaded by Robert Ward & Co., Limited. The amount of her cargo has already been given, but the different shipments composing it, which have just been obtained, are as follows:

|  | Cases. |
|--|--------|
| W. Morris & Co .....                     | 10,273 |
| R. P. Riithet & Co .....                 | 10,000 |
| Farrell, Tregent & Co .....              | 12,852 |
| Cleeve Canning and Cold Storage Co ..... | 3,000  |
| E. A. Wadhams .....                      | 11,646 |
| A. Houston .....                         | 67     |
| Fraser River Canning Co .....            | 456    |
| J. H. Todd & Co .....                    | 2,000  |
| Robert Ward & Co .....                   | 7,105  |
| Carlisle Canning Co .....                | 16,101 |
| English Bay Canning Co .....             | 7,662  |
| National Packing Co .....                | 50     |
| Findley, Durham & Brodie .....           | 2,007  |
| Westminster Packing Co .....             | 2,059  |
| Ontario Packing Co .....                 | 1,537  |
| Total .....                              | 88,815 |

—Province, Vancouver, Oct, 24.

## "PURE GOLD"

## Pure Gold Baking Powder

**OCTOBER  
CLERKS'  
COMPETITION.**

1st Prize, \$10—Wm. Smith had 165, with Bowman & Angevine, St. John, N. B.

2nd Prize, \$5—J. Galbraith had 126, with R. Kenny, Sarnia.

And every other clerk sending in 50 or more got a nice pocketbook.

**is Pure and Sure.**

Save the large coupons, the small ones belong to the customers.

T.S.S.

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**HINTS TO BUYERS.**

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

**T**HE DAWSON COMMISSION CO., Limited, has received a large consignment of Malaga lemons, in boxes, to sell at \$3 to \$3.50.

Eleme figs, in 10-lb. and 20-lb. boxes are in stock at H. P. Eckardt & Co.'s

Perkins, Ince & Co. have a large shipment of Japan tea coming forward.

Clemes Bros. have received in stock a shipment of California dried apricots.

See H. P. Eckardt & Co.'s advertisement, on another page, for seeded Valencia raisins.

A. F. MacLaren & Co. have just received a choice lot of Gorgonzola and Edam cheese.

H. P. Eckardt & Co. have received a shipment of Rein's Valencia shelled almonds.

Clark's mince meat, in tins and pails, is having an excellent run with The Eby, Blain Co., Limited.

"Anchor" cream cheese, the firm's own brand, is selling rapidly with The Eby, Blain Co., Limited.

New California seeded Muscatels, in 1-lb. cartons, are arriving for The Davidson & Hay, Limited.

H. P. Eckardt & Co. are offering domestic lemon, orange and citron peels for immediate delivery.

The Davidson & Hay, Limited, offer "Dove" brand New Orleans molasses, put up in 3-lb. tins.

A. P. Tippet & Co. report sales of "Maypole" soap increasing steadily throughout Canada.

The Davidson & Hay, Limited, are offering an extra fine pickle, large bottle, at a remarkably low price.

Full stocks of Sultana raisins, 1, 2 and 3-crown, have been received by The Eby, Blain Co., Limited.

Direct importations of French peas and mushrooms, all grades, are to hand for The Davidson & Hay, Limited.

Complete lines of canned fruits, new season's pack, are amongst this week's arrivals with The Eby, Blain Co., Limited.

Clemes Bros. are in receipt of a car of nice, fresh-cut grapes. These are about the last of the season, and are choice stock.

"Kamar" coffee, a special high-grade blend put up by W. H. Gillard & Co., is meeting with special favor at the hands

of coffee drinkers in Canada. Last week they made a large shipment of this coffee to the Northwest Territories, where its sale is steadily increasing.

The Eby, Blain Co., Limited, report receipts of first arrivals of California prunes, "G & S" and "Santa Cruz" brands.

A shipment of Batger's drained lemon, orange and citron peel, in 1 cwt. kegs, has just been received by H. P. Eckardt & Co.

Clemes Bros. have a cargo, 1,200 boxes, of "St. Nicholas" brand lemons on ss. Gleadowe, due at New York to-morrow, Nov. 5.

W. H. Gillard & Co. have in store "Egyptian" stove pipe varnish, retailing at 15 and 25c., and leaving a good profit for the retailer.

Attractive is Lucas, Steele & Bristol's 1-lb. "Kiji" tea package; also their teacup dust in same style. Both were packed in Japan for the firm.

W. H. Gillard & Co. report an increasing sale for their "Aurora" Ceylon tea, which they claim to be the most attractive package tea on the market.

"Our last invoice of China greens includes a few lines of the finest obtainable Moyunes and Gunpowders," report The Davidson & Hay, Limited.

"Bargain" and "Tiger" molasses, barrels and halves, are Lucas, Steele & Bristol's big ad. in this direction. They are still offering at old figures.

As usual, Lucas, Steele & Bristol are to the fore in offering attractive values in herbs, both quality and price. Their glass bottles of same make an attractive display.

Lucas, Steel & Bristol offer Harris Bros.' horehound candy, drops and sticks, packed in 5-lb. boxes. Sale of these goods is large, as is also that of their English rock candy.

Frank Magor & Co. are showing a fine line of Christmas novelties in confectionery and candied fruits. In confectionery they have a large and varied assortment of Cadbury's celebrated chocolates put up in boxes and baskets. All novel in design and suitable for any taste. In boxes, they are showing footballs, twine boxes, collar and cuff boxes, besides an endless variety of small and large ones, ranging in prices from 50c. per dozen up to as many dollars. These goods will all be in stock and ready for shipment not later than November 15. They are also showing a line of Southwell's candied fruits put up in tasty and convenient packages. Messrs. Magor have already received and shipped large quantities of these goods, the orders for which were taken earlier in the season and shipped direct to customers. They report sales of these goods as being much larger than those of previous years.

**CARLETON, N.B., COUNTY OATS.**

For years there has been complaint that Carleton county oats were not of nearly as good quality as Ontario, chiefly for the reason that they were not well cleaned. In the St. John market there is generally 4 to 6c. per bushel difference in price between them and Ontario oats.

The Shippers' Union, of Carleton county, have decided to make a determined effort to secure a better class of grain for the market. At a meeting of the Shippers' Union, held in Woodstock recently, the following resolution was unanimously adopted:

Whereas, This union was formed some time ago for the purpose of raising the standard of Carleton county oats in the markets, recognizing the fact that a large percentage of the oats being shipped are unclean and below the standard weight we are of the opinion if such oats were recleaned and the light oats and foul seed blown out, said oats would go the standard weight and would command a better price in the different markets; therefore be it

Resolved, That in future we make a distinction of 5c. per bushel in favor of recleaned oats, that will weigh 32 pounds or over.

This is signed by D. M. Smith, C. L. Tilley, John T. G. Carr, C. H. Taylor, J. K. Flemming, H. H. McCain, James McIsaac, B. F. Smith, Chas. Gallagher, C. D. K. Phillips, John Bohan, F. E. McNally.

**VISIT FROM AN ORANGE GROWER.**

J. J. McIndoo, Fresno City, California, spent a few days in Toronto last week. He was on his way to the Coast, after spending some weeks at his old home in Peterborough. Mr. McIndoo is the owner of a 30-acre orange orchard, the produce of which is all shipped to England. Fresno is the centre of the California raisin industry, and a short crop is anticipated this year. Quite a number of former residents of Ontario have gone into the fruit raising business, and, as might be anticipated, they have made a success of it, and are ranked among the most prosperous men in the district.

**SEEDED RAISINS POPULAR.**

It looks as if the new raisin seeder, invented and used by W. Northrop, Toronto, is destined to be a factor in the raisin trade. Mr. Northrop now has 22 hands engaged in his works, yet his business is so pushed with orders that 1,000 cases of Valentias are waiting to be seeded. All the Toronto wholesale houses are putting up seeded fruit in new cartons.



Established OVER 50 Years.

# Hudson's Dry Soap

Fine powder in handy packets.  
Will keep clothes good colour.  
**Linen lasts longer** when repeatedly washed  
with . . . . .

## Hudson's

Soak your clothes with HUDSON'S and the dirt will slip out.

15c. Half dozen handy packets 15c.

To be had from all Wholesale Grocers.

## R. S. Hudson

34 Chaboillez Square . . . MONTREAL.



**No Dissatisfaction** when **Hudson's Soap** is used. It quickly drives the dirt away but won't wear out the clothes.

**OATS.**

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**FLOWER.**

California, last week. After spend- e in Peter- owner of a produce of Fresno is n industry, this year. nts of On- ising busi- ated, they are ranked ten in the

**OLAR**

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## The Vinegar Combination

lately entered into by the Vinegar Manufacturers of Ontario is a splendid thing—for the Vinegar Manufacturers, but, if you Grocers and Merchants of Canada want a good thing for yourselves and your customers, Buy

### Concentrated Grape Wine Vinegar

made in Rhine Wine District, Germany, from grapes only, and contains no mineral acids, metallic substance, alcohol, or acetic acid made from wood.

It is better, cheaper, and purer than Spirit Vinegars—can be made at any time as required, **no freight to pay on water**; no barrels to be charged for; no empties to return; no trouble to make; makes pickles firm and fine, and for table use is beautiful, as it will not become murky **nor** create vinegar worms or "mother." Will not freeze; we can ship all winter; no need to load up with winter's supply.

Obtained the highest awards and gold medals in Europe and America. Read the Dominion Analyst's Report below:

**DOMINION ANALYST'S REPORT:**

This is to certify that on analysis of above vinegar I found it a purely "CONCENTRATED WINE VINEGAR," made from the grape fruit. **Free from mineral acids, metallic substance, and alcohol.** After dilution with pure water will prove a wholesome and palatable commodity either for table use or pickling purposes. A very important thing not to be lost sight of in using this article is that cleanliness is insured by procuring this vinegar in the concentrated form.

Toronto, Sept. 1, 1897. (Signed) A. R. PYNE, M.D., Dominion Analyst.

**SOLD FROM HALIFAX TO VANCOUVER.** If your Wholesale Dealer does not handle it, write for full particulars and Sample to

## W. H. SEYLER & CO.

Sole Canadian Importers  
Room 100, Board of Trade

Toronto, Can.

OR OUR AGENTS:

Watt, Scott & Goodacre, 20 22 St. Francois Xavier St., Montreal, Que.  
T. H. Cairns, 494 1/2 Main St., Winnipeg, Man.  
C. E. Jarvis & Co., 101-102 Holland Block, Vancouver, B.C.



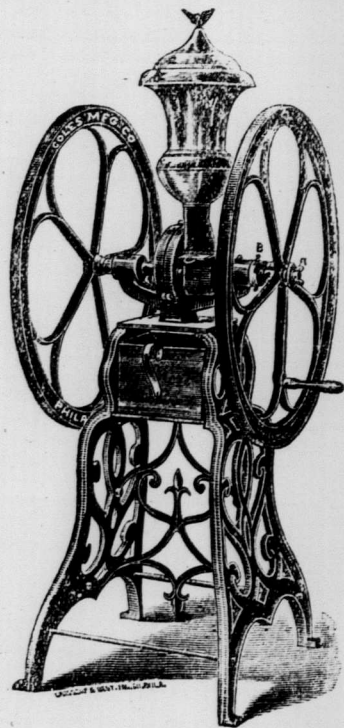
# Seeded Valencia Raisins

In 28-lb. Boxes and 1-lb. Cartoons.

GET OUR PRICES.

**H. P. ECKARDT & CO.**

**TORONTO**



## Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

**We Claim** to have the easiest and quickest Grinders.

**We Further Claim** to have the most effective and accurate Adjustment.

**We Again Claim** that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18  
Agents: **TODHUNTER, MITCHELL & CO., Toronto.**  
**DEARBORN & CO., St. John, N. B.**  
**FORBES BROS., Montreal.**

**Coles Manufacturing Co.**  
PHILADELPHIA, PENN'A.



The above cabinet is sent to purchasers of **GRAND MOGUL** Tea in case lots. Every tidy grocer can easily see the many advantages it possesses. It opens in the back. Grocers wanting exclusive sale in towns or villages where Grand Mogul is not sold should write us at once.

**T. B. Escott & Co. London, Ont.**



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JOHN BAYNE MacLEAN, HUGH C. MacLEAN  
Montreal. Toronto.

**THE MacLEAN PUBLISHING CO.**  
Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

## OFFICES

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TORONTO - - - - - 26 Front Street West,  
Telephone 2148.  
LONDON, ENG. - - - - 109 Fleet Street, E.C.,  
J. M. McKim.  
MANCHESTER, ENG. - - - 18 St Ann Street,  
H. S. Ashburner.  
NEW YORK - - - - - 14 Irving Place,  
M. J. Henry.  
WINNIPEG - - - - - Western Canada Block,  
J. J. Roberts.

Subscription, Canada, \$2.00 Great Britain, \$3.10

Published every Friday.

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Adscript, Canada

**WHEN WRITING ADVERTISERS  
PLEASE MENTION THAT YOU SAW  
THEIR ADVERTISEMENT IN THIS PAPER**

### IS THERE AN OPENING FOR OUR APPLES?

**M**R. C. S. SONTUM, Christiania, representing the Dominion in Norway and Sweden, has informed the Department of Trade and Commerce that the apple crop of Norway has been almost ruined, and desires that the attention of shippers in Canada be directed to the matter.

He says that evaporated apples in 50-lb. boxes would find a ready sale, and that in green apples Baldwins are preferred.

Canada's trade with Norway and Sweden in this particular line has been practically nil. It is, according to the trade returns of the Dominion, seven years since we exported any green apples to that country, and then it was only 100 bbls., valued at \$490. It is also only once within seven years that we shipped any dried apples there, and that was in 1894, when we sent 1,250 lb., valued at \$125.

While there is not much encouragement in these figures, they should not deter Canadian exporters of green and dried

apples, from at least prospecting the market of Norway and Sweden.

But, while the figures furnished by the Dominion trade returns afford little or no encouragement, the same can hardly be said of those of the United States. For example, last year that country exported to Norway and Sweden 2,052 barrels of green apples, valued at \$2,967, and 216,206 lb. of dried apples, valued at \$10,767. And what the United States has done in this line surely Canada ought to be able to do.

He who does his best in business, or any other avocation, is smiled upon by the gods.

### TROPICAL PRODUCTS IN CANADA.

**W**HILE Canada, in its stretch northward, does not stop until some distance after it has entered the Arctic circle, yet it is by no means the land of ice and snow that the ignorant in other lands sometimes appear to think. We are, from time to time, reminded of this.

Only a few days ago, the daily papers in Canada were chronicling the fact that a gentleman living in Toronto had succeeded in producing, in his own garden, cotton, sugar cane and peanuts.

But this is not the first time, at any rate, that peanuts have been grown in Canada, crops of this nut having previously been successfully raised near St. Catharines, Ont.

These are not, however, the only proofs of the fact that the Canadian climate has a little intermixture of that of the tropics.

In western Ontario, tobacco culture has, in a few years, become a staple industry, and to such an extent that an export outlet is necessary for the disposal of the surplus product.

Then, too, for a quarter of a century, figs have been successfully cultivated at Niagara-on-the-Lake.

Canada undoubtedly has some cold weather in the winter, but in the summer she also has a great deal of hot weather. As a writer in last month's issue of The Canadian Magazine shows by an extended table, Canada has climates which are as warm in summer as many parts of the south of France, and summers as long as in the central departments of that country, while in both duration and heat the summers in Ontario surpass those of Britain.

### UNUSUAL MANITOBA WEATHER.

**I**N the reports which are, from time to time, being published in regard to the damage to the wheat crop of Manitoba and the Territories, sufficient prominence has not been given to the peculiar conditions under which the damage was made possible.

In the first place, it should not be forgotten that the wet weather experienced this fall is extraordinary and not ordinary in that part of the Dominion.

As a rule, the autumn is dry in Manitoba and the Northwest Territories. And, taking the annual rainfalls, they are the lightest in the Dominion. Last year, the fall was 9.66 inches in Manitoba, and 11.84 in the Territories, while the range, during the past five years, was 9.66 to 16 inches in the former and 11.84 to 8.54 inches in the latter. In the other Provinces the range, during the past five years, was as follows: Ontario, 20.65 to 28.31 inches; Quebec, 22.39 to 28.09 inches; Nova Scotia, 29.31 to 42.46 inches; New Brunswick, 23.74 to 33.76 inches; Prince Edward Island, 28.65 to 33.63 inches; British Columbia, 35.07 to 50.58 inches.

It is evident, therefore, that it would be a mistake for anyone to obtain the impression that Manitoba and the Territories are wet countries. Besides the evidence of these figures there is the contributory evidence of the recent vote on the plebiscite.

Were the conditions of barns and labor the same as in Ontario the damage would have been insignificant. In Manitoba and the Provinces, the farmers have neither storehouses nor barns. They stack the wheat in the fields and from these stacks thresh the grain, while of labor a great deal has to be brought every harvest from the older portions of the Dominion. And this year labor was scarce, while the crop to be handled was the largest on record.

Unless these facts are borne in mind one is liable to run away with a wrong impression in regard to the humidity of Manitoba and the Territories.

### CHARACTER AND THE STORE.

What the character of the business is will depend on what manner of man the merchant is.

If he is slovenly his stock, his window display, his store, will be the same.

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## THE CANNED TOMATO OUTLOOK.

HERE appears to have been a slight easing off in the offerings of canned tomatoes during the past week. There have, however, been some transactions since our last issue, a few good round lots having changed hands.

The price at which business was done, as a rule, was 80c. delivered, although a slightly higher figure was obtained by at least one packer.

What the future of the canned tomato market will be is, of course, problematical. The pack, from what can be gathered, is a fairly good one. At the same time, however, it has come upon a bare market. There is no question about that.

It is this fact that at this stage of the campaign which gives the market its backbone.

A good many are speculating as to what the demand on British Columbia and Klondyke account will be.

We shall probably not witness the same rush into the Klondyke as we did last spring; but, even if the influx is only small, it must be remembered that there are already a good many people in that part of the country, and they will certainly require canned tomatoes.

Then, there are Rossland and other mining camps in British Columbia, where operations are being carried on with fresh vigor, and where the population is increasing. All these will require canned tomatoes.

And it must not be forgotten that the opening up of the railway through the Crow's Nest Pass, will tend to an increase in the consumption of Canadian food products—canned goods, as well as others—to the disadvantage of American, on account of the easier method of ingress to the country thereby afforded.

Besides this, there is the general natural tendency to the increase in the consumption of canned goods in the Dominion, which can only be prevented by high prices, and, as some of the retailers are selling tomatoes as low as 7c. per tin, or 84c. per dozen, there does not appear any immediate prospect of values affecting the consumption, particularly in view of the fact that large quantities were sold, to arrive, at decidedly low figures.

Judging from present outlook, we are of opinion that tomatoes are likely for some months to come to rule at about present figures. And it must be remembered that the disproportionately high price of corn will help maintain the value of tomatoes.

At the same time, however, we do not anticipate higher prices for some time, at any rate, especially in view of the fact that we are now entering the quiet season for canned vegetables.

### LOW OFFERS ON VALENCIA RAISINS

According to cable offers received in Montreal, last Friday, the market at Denia is fully 6d. to 1s. lower than it was, and the aggregate decline from the prices which governed the business for the opening deals this fall has been considerable.

According to the offers under consideration ordinary off-stalk is now offered at 12s. to 12s. 6d.; fine off-stalk, 13s. 6d.; selected, 17s. 6d. to 18s., and layers, 19s. 6d. to 20s. Compared with the range on the early receipts, therefore, the decline is from 1s. to 1s. 6d. per cwt.

The fact has not affected spot prices, and it is not considered that it will do so, as goods in stock, as a rule, cost full prices, and, naturally, jobbers are not anxious to shade or follow every fluctuation at primary markets.

Jobbing values, therefore, are held as previously quoted. So far, also, the lower offers have not led to fresh contracts for importation.

### CUTTING PRICES TO SELL SUGAR.

A correspondent writes: "The wholesale grocers are cutting prices on a great many lines, especially dried fruits, to secure the retailers' orders for sugar. Prior to the new regulations governing prices on sugar, the wholesalers were not so anxious to sell this staple article. Now, however, that prices are fixed, and there is a margin to sell on, they are very anxious to secure all the orders possible. The reason for this is that a retail grocer's sugar orders will often amount to as much as fifty times any other line. This accounts for the wholesalers' anxiety to secure orders, but we think it is a mistake to cut prices on other goods to

secure these orders. Though they may not see it, it practically means that the wholesaler is paying the duty imposed by the Government on the raw material, whereas it is the refiner who should pay it."

### A BIG CHEESE FAILURE.

THE suspension of the cheese exporting firm of J. C. & G. D. Warrington, which took place on Saturday last, is likely to prove costly to cheese producers throughout the country, who are the chief creditors. The Messrs. Warrington had offices in London, Eng., and in Montreal, with buying travellers at Brockville, Belleville, and other leading points.

So far, no detailed statement of the liabilities of the firm has been made, but they are estimated as being pretty heavy.

The principals of the firm admit that there is fully \$40,000 to \$45,000 owing to farmers in the country, chiefly around Brockville and Belleville. The Molsons and Dominion Banks have also made advances to the firm on cheese in store, the first \$22,000, and the second \$12,000 to \$13,000, and this cheese that the banks hold are the only assets at present visible.

It is understood that the firm is short, that is, it has contracted to deliver in England between November and January in the vicinity of 80,000 boxes of cheese, ranging from 42s. down to 39s. 6d. per cwt. These contracts, based on the current market price, stand the firm a loss of fully 75c. per box, or \$60,000, which, of course, would enter as liabilities should the estate show any prospect of a dividend, which, as matters look, is very unlikely.

### DRIED APPLES DEARER.

Higher prices are ruling on dried apples, and the cause is chiefly the competition which has lately developed among exporters in Toronto and Hamilton.

As high as 4¾c. is said to have been paid f.o.b. at outside points, and 4½c. per lb. appears to be the figure generally ruling for first-class stock. For second grade stock, 3½ to 4c. is being paid.

These prices are not, however, securing much fruit.

Sun-dried apples are reported scarce and firm in New York.

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## FALLACY OF PUSHING LOW-PRICED GOODS.

**W**HEN a mariner is steering for port, he usually tries to get there by the shortest route and in the quickest time compatible with safety.

In business, this principle does not appear to obtain so regularly.

Every merchant knows that, as a rule, the better quality an article is and the higher price it is, the more profitable it is.

But, while every merchant probably knows this, there are a great many who pursue a course which would cause one to believe that more money was made in selling cheap than in selling high-priced goods.

At any rate, whatever inference one can be allowed to draw from their conduct, merchants or their salesmen frequently begin by introducing to a customer the cheapest goods.

Tea is a favorite article for this modus operandi.

Over the counter, in the advertisement, it is the 25c. per lb. tea which is ever being held up to attract the attention of customers, until housewives who do not know the difference between poor and good tea—and there are great numbers who do not—are persuaded that a 25c. line is the standard quality tea.

Merchants who are wise should instruct their clerks to offer the better class tea first. Begin, say, at a 60c. tea.

Sing its praises. Contend that it is not only a better tea than the very cheap article, but, that better value is obtained, one spoonful of the high-grade going as far as two spoonfuls of the low-grade description, to say nothing of the advantage of flavor and the minimizing of deleterious substances.

If every merchant in the country were on the morrow to decide to devote his energy to pushing not only higher priced tea, but higher priced goods of every description, and instruct his salesmen accordingly, it would be much to his financial advantage in a short time.

Cheap goods can be depended upon to take care of themselves. Look after the higher priced goods and push them.

In the window display, in the advertisement, in the conversation with customers, let good goods be kept in the foreground.

## HELPING COLLECT BAD DEBTS.

The Hamilton Retail Grocers' Association is on its metal in regard to "dead beat" customers.

It has decided to institute suits against people from whom individual members of the association have been unable to recover payment for goods sold.

The first cases came up in the Division Court a few days ago. There were nine of them, and the association obtained judgment in each case.

This is a practical way for the grocers of Hamilton to bear one another's burdens. And it is also a formidable way, for the knowledge that a whole battalion of grocers are preparing to swoop down upon him will make at least the average dead beat tremble.

## FLOUR PRICES MAINTAINED.

The advance of 20c. per barrel in flour, established last week, has been firmly maintained since the development of the war scare, and buyers claim that it is almost impossible to buy wheat at country points, because farmers believe that they may get war prices for it.

As a result of this attitude, millers have had to procure supplies from jobbers in order to execute contracts that they had in hand, and, in doing so, paid pretty high prices for the privilege.

## ADVANCE IN JAPAN TEA.

Cables have been received in both Toronto and Montreal since THE CANADIAN GROCER last went to press, announcing an advance of one cent per pound all round in the price of Japan tea.

Mail advices received a few weeks ago said prices were comparatively low, but would not remain so long, as the stock of good tea was getting so much reduced. This, then, is taken to be the cause of the present advance.

## COHOE PACKING CLOSES.

Cohoe fishing closed on October 31, and the total pack, according to a press despatch, is approximately estimated at 50,000 cases.

Mail advices received this week from the Coast indicate that the market is still strong.

The ruling idea as to price is \$4 f.o.b.

the Coast, but one holder has advanced his views to \$4.25 f.o.b. The advices in question state that it has cost the packers this season in the neighborhood of \$4 per case to put up cohoes, having had to pay 20c. per fish to the fishermen.

## DROPS FROM THE EDITOR'S PEN.

Pedigrees are not good things to pull people to prosperity by.

Employ good business methods, as well as keep good goods.

It is sometimes easier to trace a pedigree than to discover brains.

Persistence is the path which leads the progressive to prosperity.

It is not always necessary to court the cook in order to court trade.

Empty talk behind the counter helps keep the store empty of customers.

It is the lazy man who usually finds it the hardest to get to work early.

He who pulls against his employer is pulling against his own interests.

Enthusiasm gets up steam in business just as fire gets up steam in boilers.

He who does not display his goods in his window displays thereby his business incapacity.

Ambition runs away with some people; but time runs away with those who have no ambition.

There is no way to reach the goal of Success other than via the highway of Good Business Methods.

Merchants should not be satisfied by merely thinking their goods are all right; they should know they are.

The closer a man weds himself to his political party the looser is he likely to become in his political morals.

As it is easier to offend than to please a customer, he is a wise man who is doubly cautious about giving offence.



## The Dominion Government's Last Requisition

for tea called for

# "SALADA"

CEYLON TEA

or its equal, thus showing the standard value of Salada.

Branches in Toronto, Montreal, Buffalo, Pittsburg, Detroit, Boston, etc.

### Ivory Bar

IS PUT UP IN

1-lb. bars.  
2 6-16-lb. bars. } 60 bars in box.  
3-lb. bars.

**Ivory Bar Twin Cake**  
12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The **BRANTFORD SOAP WORKS CO.**  
Limited.

### Evaporated Vegetables

FOR SOUP

Always Ready  
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use.  
Samples sent on application.

**Kerr Vegetable Evaporating Co.**  
Limited

KENTVILLE, NOVA SCOTIA

### YOU WANT

the best selling Pickles there are in the market.

### THEN TRY

## STERLING

BRAND

... PICKLES

Prepared by

**T. A. LYTLE & CO.**

Vinegar Manufacturers,

TORONTO

### HIRES' ROOTBEER

The only genuine extract of Rootbeer manufactured. Sold by all wholesale grocers and druggists throughout Canada. A PROFIT MAKER FOR ALL.

### ESSENTIAL OILS

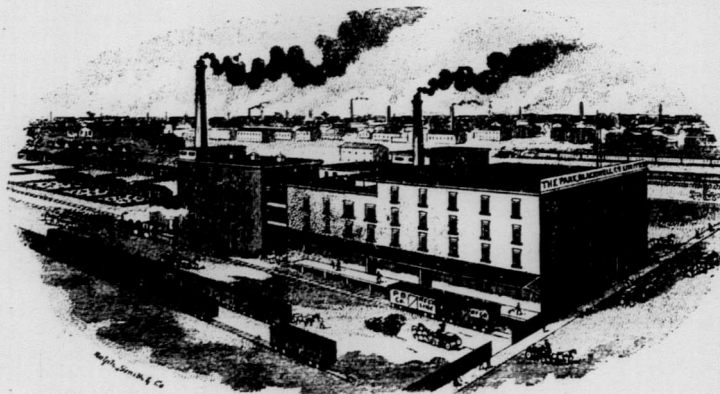
W. J. Bush & Co's Pure Essential Oils and Extracts are the best that money can buy. Two generations experience in manufacturing. Made expressly for Confectioners, Soap and Aerated Water manufacturers.

The Only Goods for High-Class Work

**W. P. DOWNEY,** Sole Agent,

20 and 20½ St. Peter Street.

MONTREAL.



PACKING HOUSE, QUEENS WHARF.

**THE PARK, BLACKWELL CO., LIMITED,**

Pork and Beef  
Packers,

TORONTO

Mild Cured Hams  
Boneless B. Bacon  
Roll Bacon  
Pure Lard  
Plate Beef  
Mess Pork  
Dairy Butter  
Cheese, D. Apples

### BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

**NICHOLSON & BROCK - TORONTO**

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



TRADE MARK REGISTERED

All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the **BEST** and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

**J. H. TODD & SON,**  
Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

AGENTS:  
Geo. Stanway & Co., Toronto, Agents for Ontario.  
W. S. Goodhugh & Co., Montreal, " " Quebec.  
J. Hunter White, Esq., - St. John, N.B.  
Agent for Eastern Provinces.  
Tees & Perse, Winnipeg, for Manitoba and N.W.T.



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# MARKETS AND MARKET NOTES

## ONTARIO MARKETS.

TORONTO, Nov. 3, 1898.

### GROCERIES.

THE grocery trade does not present any new and striking features, unless it be that some of the local houses are experiencing a good business on British Columbia account. One house alone is this week sending out five carloads to the Coast. All the houses are busy receiving and shipping out new goods, and a fair number of new orders are being received. Only an occasional order is being received for canned goods, the sorting-up demand having, of course, not yet set in. There is no material change in the canned goods situation, although cohoes are, in some instances, being held higher on the Coast. A few California dried apricots have been received, but they are dear, being quoted at 18c. per lb. The tendency of the tea market in Young Hysons, Japans, Indians and Ceylons is upward. Currants are cabled a trifle easier, but other descriptions of foreign dried fruits are firm in the primary markets. Valencia raisins are still being quoted at low figures by local wholesalers. A shipment of last season's Grenoble walnuts has been received on the Toronto market, and is being distributed among the trade. Syrups and molasses are meeting with a fair demand. The sugar market is strong, but business is only fair.

### CANNED GOODS.

There has been no alteration in the canned vegetable market during the week. Corn is as firm as ever, and retailers here and there, in order to secure this line, will purchase peas and tomatoes with it. The idea for corn is 85 to 90c. per dozen. There have been transactions in round lots of tomatoes at 80c. delivered. The ruling wholesale price is 85c., although the range is from 85 to 90c.

The canned salmon situation continues strong. Cohoe fishing is over on the Coast, and a press despatch states that the total pack in British Columbia is 50,000 cases. A private letter received in Toronto this week states that \$4 f.o.b. is the ruling figure, although at least one cannery has raised its views to \$4.25 f.o.b. The wholesale price of cohoes in Toronto is likely to rule at about \$1.15 to \$1.20 per dozen. Fraser river salmon is quoted at \$1.50 and second grade red salmon at \$1.40. Lowe Inlet is quoted all the way from \$1.25 to \$1.40.

The chief demand at the moment for

canned goods appears to be on British Columbia account.

### COFFEES.

The Rio coffee market has recovered somewhat from the weakness which characterized it last week, and purchases for importation could not be repeated at last week's figures. The movement of the crop is again limited, and European advices have been stronger. Business in the local and outside market is quiet.

### SYRUPS AND MOLASSES.

Retailers are beginning to stock up syrups for the winter, and business in this line is, in consequence, now fairly brisk. Business is principally in bright syrups at about 35c. per gal. A good business is also being done in corn syrups at about the same figure.

Molasses is also in better demand, and a

See pages 29 and 30 for  
Toronto, Montreal, St. John,  
and Winnipeg prices current.

fair trade is being done at about 22 to 28c. per gallon for New Orleans.

### SUGARS.

The European sugar market has ruled strong since our last review, although the cables, early this week, stated that the market for beet sugar was barely steady. In New York, last week, raw sugars advanced 1-16c. per lb., while refined sugars were irregular. Another independent refinery, The New York Sugar Refining Co., started up this week.

Sugars in Canada are firm and unchanged, and the volume of business is, on the whole, fair, although it is claimed by some that it is scarcely up to the mark. The price of standard granulated is unchanged at \$4.58 Toronto, \$4.40 Montreal.

### NUTS.

The feature of the nut trade, locally, is the receipt of a shipment of old Grenoble walnuts. The quality is excellent, and they have been brought on with a view to supplying the trade until the new season's nuts arrive, which, this year, will be later than usual. They are meeting with a good sale. Tarragona almonds are advancing in the primary market, and they are now nearly one cent per pound above the figures at which orders were executed for this market.

### TEAS.

The tea market is not very active, but

prices are stronger rather than otherwise. The Japan market, according to a cable despatch, is 1c. per lb. higher than a week ago. Young Hyson teas are also decidedly strong, and the market for these descriptions is now nearing its close in China. A cable received this week said that limits would have to be advanced to complete present orders. Indian and Ceylon teas, particularly the latter, continue to advance in England.

Locally there have been some good transactions in Indian and Ceylon teas, both in spot teas and for importation. There have been some transactions in Pekoe Souchongs on spot at 14 to 15c. per lb. There have been a few transactions in Young Hysons, but, as a rule, the views of buyers and sellers are apart, which naturally prevents much business being done. Only a few transactions have taken place in Japan teas, the ideas of local importers being about 1½c. per lb. below those of holders. There are inquiries for Japan teas at about 13c. per lb., but 14c. appears to be about the lowest priced tea offering.

### FOREIGN DRIED FRUITS.

CURRENTS—The cable reports a slightly easier market, and there has been some buying for importation, as a result. Locally, the market is without change, business continuing just fair.

VALENCIA RAISINS—Practically nothing is being done in the way of new business for importation, the wholesale trade being inclined to work off what it has bought, before placing fresh orders. With the unsatisfactory prices which the wholesalers are getting, this is what might be expected. Wholesalers are doing a fair trade. Ruling prices for good fruit are: Offstalk, 4½c. per lb.; fine offstalk, 4¾ to 5c.; selected, 5¾ to 5¾c.; layers, 6½ to 7c. Layers, until the Bellona's cargo is in stock, are scarce.

CALIFORNIA RAISINS—The first shipment of California raisins to reach this market this season arrived this week.

MALAGA RAISINS—The market continues firm, a cable offer by a Toronto importer at a slightly shaded price having been declined. The Bellona, the first direct steamer, is due to arrive in Montreal Nov. 6.

PRUNES—Wholesalers are experiencing a good business in California prunes of the different sizes at prices ranging from 6½ to 11c. per lb. A few transactions have taken place in Bosnia prunes for importation at steady prices.

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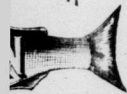


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it is the BEST  
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**Remember**  
**the name**

# SURPRISE SOAP

a pure hard  
soap that sells  
for 5 cents  
a cake

## BRANCHES—

MONTREAL: Board of Trade Building.  
TORONTO: Henry Wright & Co, 51 Colborne St.  
WINNIPEG: E. W. Ashley.  
VANCOUVER: 430 Cordova St.  
ST. JOHN'S, NEWFOUNDLAND.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

**FIGS**—A little trade was done on Halloween account. Prices for 10-lb. Elemes, 5 and 4 row, are this week ruling at 17 to 18c. respectively, tapnets at 4 to 4½c., and naturals at 7 to 7½c. per lb.

**CALIFORNIA APRICOTS**—A shipment of dried apricots, the first this season, arrived on the Toronto market this week. They are selling at 18c. per lb. in 25-lb. boxes. Prices in the primary market continue firm.

**GREEN FRUITS.**

Winter apples have begun to come in, but, as prices are ruling in the neighborhood of \$3, a comparatively high figure, there is considerable hesitancy on the part of buyers, and the movement is not brisk. The large buyers are putting their purchases into storage, where they will be held for an advance. Cranberries are firm, and an advance of \$1 to \$2 is likely to ensue at any time. The price is likely to rule all winter at from \$9 to \$10. This high price is due partly to a large demand in the United States, owing to the scarcity and high price of apples there, and to an export demand for Great Britain. Peaches are done. Grapes have advanced 7 to 10c. Tomatoes are about done, but are nominally unchanged in value. Sweet potatoes are offered in large quantities, and are easier, a decline of 25c. being noted. The demand for bananas, lemons, and oranges is steadily improving. Bananas are unchanged in value. Verdilla lemons are done. Malagas, in boxes, have arrived, and are quoted at \$3 to \$3.50. Malagas

in chests are now quoted at \$9 to \$10, as compared with \$10 straight last week. Jamaica oranges are 50c. cheaper, now being rated at \$7 to \$8 per bbl. Malaga grapes are moving quietly, at \$6 to \$7.50 per keg. All other fruits are unchanged in value.

**COUNTRY PRODUCE.**

**EGGS**—A nice trade is being done in fresh eggs, at unchanged figures. Held fresh and cold stored stock is dull at 14 to 15c., while limed are active at the same figure. From 14 to 14½c. is paid at outside points for cases.

**POTATOES**—There are rather too many offering, both in cars and on the market, and prices are easier, though unchanged, at from 55 to 60c. for car lots, and 60 to 65c. for small lots on the market.

**POULTRY**—All classes of poultry are coming forward in large quantities, causing a decline of 2 to 2½c. for turkeys, and 1c. for geese. Wild ducks are coming in freely, and are selling at unchanged prices, which range from 20 to 25c. for teals and widgeons to 60 to 75c. for black ducks and mallards.

**HONEY**—A fair business is being done, with prices firm and unaltered.

**DRIED AND EVAPORATED APPLES**—A good steady jobbing business is being done in evaporated stock. Car lots are worth about 7c., f.o.b. at country points. From 8 to 8½c. is quoted in a jobbing way. There is no break in the quietness in the dried

apple market. The jobbing price is steady at 4 to 5c.

**BEANS**—Hand-picked are moving nicely at \$1 to \$1.10. Common stock is in moderate demand at 80 to 90c.

**VEGETABLES**—There is a good all-round demand. No change in prices is noted. We quote: Cauliflower, \$1 to \$1.50 per doz.; celery, 50 to 75c. per doz.; lettuce, 15 to 30c. doz. bunches; radishes, winter, 15 to 25c. doz. bunches; cabbage, per doz; 40 to 60c.; parsley, 15 to 20c. doz. bunches; beets, 10c. per peck; carrots, 15c. per peck; onions, Danvers, 75c. to 90c. per bag; green beans, \$1 to \$1.25 per bushel; vegetable marrow, \$1 to \$1.25; butter squash, \$1 to \$1.50; pumpkins, 65c. to 75c.; Hubbard squash, \$1.50 to \$2; red cabbage, 40 to 60c.; egg plant, 75 to \$1 per basket.

**BUTTER AND CHEESE.**

**BUTTER**—With the exception of choice tubs and rolls, dairy butter is in greater supply than demand, and prices are easier, though no change has taken place. Creamery is in good demand and firm at last week's figures. We quote at outside points: Dairy tubs, 14c.; prints, 14 to 15c.; large rolls, 14c.; creamery prints, 18½c.; tubs and boxes, 17 to 18c.

**CHEESE**—The feeling on country boards is steadier, sales being more frequently reported, and prices being better maintained, 8½ to 8¾c. being frequently paid. The jobbing price is 8 to 8¾c. for early makes, and 9 to 9¼c. for September makes.

BE SURE AND GET

## BRIGHTON Canning Co.

New Process

THISTLE  
BRAND

# TOMATOES

GARDEN  
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# McLauchlan's Graham Crackers

In 1 lb. packages. Retail for 10c. These Biscuits are manufactured from the choicest ingredients, and packed with neatness and care. Grocers can recommend them with perfect confidence.

**J. McLauchlan & Sons,**  
OWEN SOUND.

## CANADIAN

Manufacturers and Shippers who are not represented in

## WINNIPEG

Will do well to correspond with me.

## E. NICHOLSON

124 Princess Street, Winnipeg, Man.  
Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882.

16 years' experience.

## THE MANITOBA PRODUCE AND COMMISSION COY. WINNIPEG, MAN.

Wholesale Dealers  
**PROVISIONS OF ALL KINDS**  
Consignments Solicited.

## SARNIA Water White Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded **Sarnia Water White**. Wholesale only by

The **QUEEN CITY OIL CO., Limited.**  
TORONTO, ONT.

**HAMS  
BACON  
LARD  
SHORT CUT PORK  
MESS PORK**

The **Wm. Ryan Co. Limited**  
TORONTO

### PROVISIONS.

A good general activity is reported. Dressed hogs are coming in exceedingly well for so early in the season. Prices are easier, a decline of 15c. being noted. Stocks of barrel pork, and dry salted and smoked meats, are well cleaned up, and are firm in value. Lard is moving well, with prices steady and unaltered.

### FISH.

Oysters have declined 5 to 10c. Labrador herring are 25c. dearer. "Gem of the Sea" boneless fish is now quoted, 5c. being the figure. We quote as follows: Fresh salmon trout, 6½c.; fresh whitefish, 7½c.; steak trout, 7c. lb.; fresh perch, 3½c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, \$5.25 per bbl. and \$3 per half-bbl.; Digby herring, 55c. per bundle of five; split herring, \$5 per bbl. and \$2.75 to \$3 per half-bbl.; cod, in 1-lb. blocks, 6½c. per lb.; boneless fish, 3¼ to 4c. per lb.; quail-on-toast, 5½c. per lb.; Gem of the Sea, 5c. per lb. fresh-water herring, 60c. per basket; ciscoes, \$1.25; haddies, 8c. per lb.; fresh haddock, 6c. per lb.; oysters, \$1.25 to \$1.35 per gallon.

### GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN —Owing to the possibility of war, wheat prices have fluctuated considerably during the week. It is not likely, however, that prices will advance materially, except in case of actual hostilities, as there is abundance of wheat in sight. A decline of 1c. as compared with a week ago is to be noted, but prices are now firm at 69 to 70c. on cars outside. The street market has shown considerable activity in all grains. Prices

Direct shipment of **CURRENTS** from **PATRAS** just received. Orders solicited. Apply, JAS R. SHIELDS, Board of Trade, Toronto.

## Toronto Salt Works TORONTO, ONT.

Write us for **SALT** of any kind.  
Also **SALTPETRE**, car lots or less.

## THE BEST VALUE in the market to-day is our smoked SHOULDER HAMS and BACKS

Special prices for barrel lots.  
Rolls, Hams, etc., at right prices. All "Maple Leaf" Brand.

**D. GUNN, BROTHERS & CO.**  
Pork Packers  
TORONTO, ONT.

### CONSIGNMENTS SOLICITED

Our specialties  
**POULTRY, BUTTER,  
EGGS, HONEY.**

We buy Dried Apples. Send us samples and we will offer you.

Correspondence Invited.

**RUTHERFORD, MARSHALL & CO.**  
68 Front Street East, Toronto.

# Clemes Bros.

FALL SHIPMENT **MALAGA GRAPES** TO HAND

Exceptionally Good Value. Write for Sample Keg.



are steady. We quote: Wheat, white, 72 to 73c.; red, 72½ to 73½c.; goose, 77½ to 78½c.; peas, 59 to 65c.; oats, 31 to 31½c.; barley, 51 to 54c.; rye, 48½c. No. 1 hard Manitoba wheat has declined 2c., and is now quoted at 83c., Toronto freights.

**FLOUR**—Manitoba flour has declined 10c. Ontario grades are unchanged. We quote: Manitoba patents, \$4.30; Manitoba strong bakers', \$4; Ontario patents, \$4.10 to \$4.20; straight roller, \$3.35 to \$3.45, Toronto freights.

**BREAKFAST FOODS**—Prices are unchanged. We quote: Standard oatmeal and rolled oats, \$3.70 in bags and \$3.70 to \$3.90 in bbls.; rolled wheat, \$2.60 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$3.75; pot barley, \$3.75.

#### SEEDS.

Alsike is practically in the same position as last week, with prices steady at \$2.75 to \$4.50 in a jobbing way in Toronto. Red clover is offering more freely. Very little of last year's crop is now left. For it from \$3 to \$3.75 is paid, according to quality. For some extra choice lots slightly more is paid. The new crop is offered in liberal quantities. It is worth from \$3.50 to \$4.10. There is nothing doing yet in timothy.

#### SALT.

Prices are unchanged. Business is active. We quote: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote F.O.B., barrels, 75c.; sacks, 54c.

#### HIDES, SKINS AND WOOL.

**HIDES**—The market is weak, and a decline is looked for. Cured hides have already dropped ¼c. in value. On the Chicago market, a decline of ½c. is reported. We quote: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c.; cured, 9c.

**CALFSKINS**—We quote nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

**SHEEPSKINS**—The feeling for shearlings and lambskins is firm, but no change is noted. We quote at 75 to 80c.

**WOOL**—The market is dull. Prices are steady at 15c. for fleece, and 10c. for unwashed.

#### MARKET NOTES.

Grapes are 10c. dearer.  
Cured hides are ½c. cheaper.  
Oysters have declined 5 to 10c.  
Labrador herring are 25c. dearer.  
Sweet potatoes are 25 to 50c. cheaper.  
Jamaica oranges are 50c. a bbl. cheaper.  
Manitoba flour has declined 10c. per bbl.  
Malaga lemons have declined \$1 per chest.  
Japan tea is cabled one cent per lb. dearer.  
A shipment of old season's Grenoble

walnuts has been received on the Toronto market.

California dried apricots are on the Toronto market.

Turkeys are 2 to 2½c.; geese, 1c. per lb. cheaper.

Cranberries are expected to be worth \$9 to \$10 this winter.

Glucose has advanced about 10c. per lb. within the past week.

The first shipment of California raisins for the season, is to hand.

Cohoe canned salmon is being held as high as \$4.25 f.o.b. on the Coast, by some canners.

Tarragona almonds are nearly 1c. per lb. above the figures at which orders for this market were executed.

A cable from China states that the limits on Young Hyson tea will have to be advanced to complete orders.

Winter apples are coming in freely. They are worth about \$3 per bbl. Fall varieties are about done, and are quoted at from \$2 up.

Rutherford, Marshall & Co. report that the prospects were never brighter for a large fall and winter trade in the commission houses.

D. Gunn, Bros. & Co. report that the majority of large dealers have quit buying eggs, etc., and that country merchants are consigning much more butter and eggs than for some time past.

#### QUEBEC MARKETS.

MONTREAL, Nov. 3, 1898.

#### GROCERIES.

**T**HE week has not developed any change in the general grocery situation here, the volume of business, if anything, being rather lighter, from the fact that a church holiday in the Province reduced the number of trading days. No important change in values is to report, sugar, tea and nearly all the staples ruling as last quoted. Cables, however, have been easier on Valencia raisins and Japan teas, but the circumstance does not appear to have had any influence on spot values as yet. In country produce, butter continues to decline under an indifferent demand, while in flour the advance established last week is retained.

#### SUGAR.

There is no change in the local sugar market and trading rules light, though the tone is quite steady. Reports have it that some foreign sugar has been offered on the market at \$4.10 per 100 lb., but, so far, no business has actually transpired. Local quotations, however, remain as last quoted. The raw article abroad has varied, cane ruling firm, while beet has been easy. Today, cane was cabled from London 12s. for

Java, and 10s. 9d. for fair refining, while beet was quiet, with prices barely maintained at 9s. 9d. for present month's delivery. Raw was dull in New York, but held higher, fair refining, 3 13-16c.; centrifugal, 96 test, 4 5-16c., and molasses sugar, 3 9-16c. The refined market there is quite firm.

#### SYRUPS.

This staple has not furnished any activity yet, and trading is quite light.

#### MOLASSES.

There has been a brisker enquiry during the past week for round lots of Barbadoes molasses, but business has been light, for the very good reason that stocks are very firmly held, the very inside price that any stock is now obtainable in a large way, being 29c., and in several instances this bid has been refused, 30c. being asked. As a result of this, jobbing prices, though not quotably altered, are firmly held at 32c. in single puncheons, and 31c. in car lots.

#### DRIED FRUIT.

The week has elicited weaker cables from Denia on Valencia raisins, offers of well-known brands being made at a decline of 6d. to 1s., fine off-stalk now being quoted at 13s. 6d., selected, 17s. 6d. to 18s., and layers 19s. 6d. to 20s. On spot, business has been light, few sales of importance transpiring, but values on well-known brands are held from 4c. for ordinary off-stalk up to 6c. for layers, according to grade, as quoted elsewhere.

California raisins are quiet, and business in them is light, owing to the attitude adopted by the Growers' Association, which has retarded, rather than induced, buying.

Currants rule steady, and advices from abroad do not reflect anything new.

Prunes are steady for all sorts, both Austrian, French, and Californian, and there is nothing special to report here in either case.

There has been some fair business put through in California figs, the first carload, consisting of 2,400 10-lb. boxes, being sold for delivery shortly at 9 to 10c. f.o.b. on the Coast. European sorts remain as last quoted.

#### NUTS.

This market rules quiet locally, and there is nothing special to report. Cable intelligence generally, this week, has been of a firm character.

#### CANNED GOODS.

There has been no change in the situation of this market, a fair business being noted in tomatoes, corn and peas, and also in salmon, for all of which demand has been fair during the week. Prices here show no alteration in any case.

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## TEA.

The Japan market was cabled rather easier toward the close of last week, but the fact has not been supplemented by any definite intelligence since. Enquiry here for Japan teas has been quite good, and holders in every case are obtaining their own prices. The demand is chiefly for teas ranging from 16½ to 19½c. In greens, a few pingsueys have sold at 10½ to 12½c., while some fine gunpowders have realized 17½ to 18c. Ceylons have changed hands at steady prices, and there has been little business reported in Congous. India and Ceylon cables on tea are quite firm from shipping points.

## SPICES.

There is a steady feeling in spices, and trading is of a seasonable kind, though not extensive.

## COFFEE.

This staple remains steady both for Brazil and Maracaibo, a few parcels of the latter having changed hands at 10 to 14½c., as to grade, for straight invoice lots of beans.

## GREEN FRUIT.

There has been no great activity in green fruit during the week, in fact, trading was of a rather unsatisfactory character. Lemons show no change, while oranges are in light receipt, but with a very limited demand. Bananas have a slow sale at \$2 to \$2.25, and sweet potatoes are meeting a poor demand at the same range. Malaga grapes are in good demand, as quoted last week, and there is a good demand for cranberries at \$6 to \$7.50 per bbl.

## APPLES.

Quite a lot of poor apples have been arriving, and sell for any price between \$1 to \$2 per bbl., but good winter stock is held at \$2.50 to \$3 per bbl.

## FISH.

Considering the unfavorable weather which has prevailed during the past week, a very fair amount of business has been done in this line, and, as supplies have not been excessive, the general tone of the market has been steady. In salt fish, the principal demand is for herring and salmon. The latter is scarce, and buyers, in consequence, find it difficult to fill their wants. We quote jobbing prices as follows: No. 1 Labrador herrings, \$4.75 to \$5 per bbl.; No. 1 N.S. do., \$4.25 to \$4.50; N.B. in half-bbls., \$2.25; No. 3 mackerel, \$11.50 to \$12, and No. 1 green cod, \$4 to \$4.25.

The demand for preserved fish continues

ample to absorb all offerings, owing to the fact that stocks of such, in second hands, at the beginning of the season were exceedingly light, consequently the market is kept well cleaned up, and prices are maintained. We quote: Pure boneless codfish, 5½ to 6c. per lb.; dressed or skinless codfish, 4¼c.; dried, \$4 per 112 lb.; boneless fish, 3½c.

Receipts of fresh fish have been fair for which the demand continues good at steady prices. We quote: Haddock, 3½c.; Manitoba dore and whitefish, 6½c.; pike, 5½c., and B.C. salmon, 13½c. per lb.

Smoked fish are meeting with a steady demand, and there is no accumulation of stock. We quote: Haddies, 6½ to 7c.; kippered herrings, \$1.35 to \$1.50 per box; smoked herrings, 10 to 12c., and Yarmouth bloaters, \$1.25.

## COUNTRY PRODUCE.

EGGS—There was a good demand for eggs, and the market was more active and firm. We quote: Strictly new laid, 19½ to 20c.; No. 1 candled, 15 to 16c.; No. 2 do., 12 to 13c., and culls, 9c. per dozen. Receipts, 1,357 cases.

BEANS—The market for beans was quiet, the demand being only for small lots. We quote: Choice hand-picked, 95c. to \$1 a bushel; primes, 85 to 90c.

HONEY—In honey there is nothing doing, as buyers have ample supplies on hand. We quote: White clover comb, in 1-lb. sections, 7 to 7½c.; dark, 5½ to 6½c.; white extracted, 6 to 6½c.; and dark, 4 to 5c.

MAPLE PRODUCT—The demand for maple product is nil, and prices nominal. We quote: Syrup, in wood, 4 to 4½c. per lb.; in tins, 45 to 55c., according to size. Sugar, 6 to 6¼c. per lb.

GAME—The receipts of partridge were fair to-day, for which the demand was good, prices were unchanged at 50 to 55c. for firsts, and at 35 to 40c. for seconds, per brace.

DRIED APPLES—Continue as last quoted, dried 5c., and evaporated 8c.

## PROVISIONS.

There was no new feature in the local provision market. The demand is fair for small lots, and trade is fair for the season. We quote as follows: Canadian pork, in barrels, \$16 to \$16.50 per barrel; pure Canadian lard, in pails, at 8¼ to 8½c. per lb., and compound refined at 5 to 5½c. per lb. Hams, 10½c. to 13c.; and bacon, 10 to 13c. per lb.

## FLOUR, GRAIN, ETC.

A feature of the local grain trade was the demand for buckwheat to cover up short sales, and, as the offerings were small, sharply advanced, and it was rumored that sales took place at 50c. per bushel. There was also a firmer feeling in oats, and some fair-sized lots changed hands afloat at 30¼ to 30½c.

There continues to be a steady demand for peas as the short interest in the market is said to be still large, and prices were firmer, with sales at 69c. afloat. In Manitoba wheat, sales of 35,000 bushels of No. 1 hard were made at 71½c. afloat, and No. 1 northern was quoted at 67½c. afloat Fort William on Tuesday.

There was an improved demand for Manitoba grades of flour both from local and country buyers, consequently the volume of business done was larger, including sales of 2,400 sacks. We quote: Winter wheat patents, \$4.00 to \$4.25; straight rollers, \$3.75 to \$3.85; in bags, \$1.75 to \$1.85; Manitoba patents, \$4.70 to \$4.80; strong bakers', best, \$4.20 to \$4.40.

The demand for feed is still good, of which the offerings are limited, and prices still rule firm. We quote: Manitoba bran, \$12; shorts, \$14, and moullie, \$16 per ton, including bags.

There was no change in rolled oats, and a fair trade is reported at \$3.50 per barrel and at \$1.70 per bag.

A steady trade continues to be done in baled hay, and the market is moderately active at unchanged prices. We quote: No. 1 at \$6.50 to \$7.50; No. 2 extra, \$5 to \$6; No. 2 and clover mixture, \$4.50 to \$5, and clover, \$4.

## CHEESE.

Cheese commenced to show more activity last Friday, for the first time, as a result of the decline, and it seems clear that buyers consider October make a purchase around present figures, for they bought considerable at Brockville and other centres, the ruling price being 8¾c. There has been much doing on spot also, not only in eastern, but in western makes. For the latter, as high as 9c. has been paid for October goods, but factorymen who were in town sold for less than this, some accepting 8½ to 8¾c. here, for eastern Ontario factories. Recent dealing in eastern fall goods has ranged all the way from 8⅓ to 8⅝c. On the other hand, in contrast to this local activity, exporters complain that the best bids they can obtain for fall goods, no section being specified, is 8⅓ to 8½c., and that, as a consequence, new business for prompt or immediate shipment is light. But, if the recent movement is a fair criterion, and it certainly should be, the lack of encouragement from Great Britain does not worry operators here, who consider October cheese a purchase, and are acting accordingly. We quote: Finest Ontario fall cheese, 8⅞ to 9c.; finest Ontario summer cheese, 8½ to 8⅝c.; finest Quebec fall cheese, 8½ to 8⅝c.; finest Quebec summer cheese, 8⅞ to 8¼c.; Liverpool cables, 42s. 6d.

## BUTTER.

The butter market rules heavy, and though lower prices have been accepted in some cases for late made creamery, in others full value has been realized. On the whole, however, the export encouragement is poor, and the market appears to be governed by this demand at present, so that unless it

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# COFFEES ❖ SPICES

We have just received **new importations** of Java, Mocha, Maracaibo, Ceylon, Costa Rica, Rio and Santos Coffees. Will be pleased to send samples and quotations, **Green or Roasted**. Our **Roasted Coffees** are more in favor than ever, as they are **straight and honest goods**, imported direct from the land of growth and production. Now is the time for **PICKLING SPICE**—one of our many strong points.

## S. H. EWING & SONS,

COFFEE AND SPICE  
IMPORTERS AND  
MANUFACTURERS.

## MONTREAL

improves or domestic inquiry picks up, prices may recede still further. For the top, 18 $\frac{3}{4}$ c. may still be quoted, but it is difficult to realize, and 18 $\frac{3}{8}$ c. is more acceptable to buyers. Values grade down from these figures as quoted below: Extra finest creamery, boxes, 18 $\frac{3}{8}$ c.; extra finest creamery, tubs, 18 $\frac{1}{4}$ c.; ordinary finest creamery, boxes, 18c.; ordinary finest creamery, tubs, 17 $\frac{3}{4}$ c.; western dairy, tubs, 14 $\frac{1}{4}$ c.

### MONTREAL NOTES.

Cables from Denia, on Valencia raisins, quote a decline of 6d. to 1s. per cwt.

More demand has been experienced for October cheese, and market is steadier here.

The advance in flour noticed last week has been quite firmly maintained ever since.

Butter continues to sag off under lack of demand, being  $\frac{1}{4}$  to  $\frac{1}{2}$ c. lower now than last week.

### NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Nov. 1, 1898.

**T**HE week has shown active and satisfactory business; markets continue in sellers' favor. Even sugar, which has been dull, is quoted rather stronger. Cheese is dull. Quite a number of Maritime Province people have taken advantage of the low passenger rates to Montreal and Toronto. The railways should arrange for

low rates at certain times, all through the summer and fall. Our clerks, when taking their holidays, nearly always go to Boston or New York, as they can go so much cheaper than by Montreal to Toronto. This should not be, as they get American ideas rather than Canadian. In fact, many are not at all acquainted with the size and influence of our business centres of the west, nor our immense natural resources.

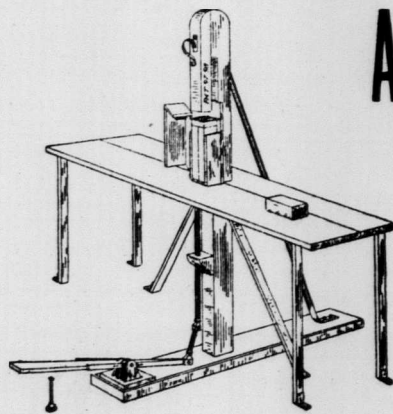
**OIL**—Dealers in burning oil are very busy, as many buyers are anxious to have their shipments go forward before the close of navigation. There is no change in price to note, except that the American and Canadian products draw rather nearer together. There is now just one cent. between the two Canadian grades, and the same between the best Canadian and the American. Cod oil keeps low, demand being rather over-supplied. In paint oils, turpentine keeps very high. Otherwise there is little change.

**SALT**—There is rather dull business. Prices are low. In Liverpool coarse, there is not likely to be further arrivals till the winter steamers begin to run. Canadian has a steady sale. In fine salt it tends more and more to supply the market. We quote: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to

\$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 60c. to \$1 per 100 lb.

**CANNED GOODS**—Dealers, while largely supplied, continue to place orders where packers offer low, as the market all round is a very firm one. All lines of new goods are to hand, the different packers being quite well represented in our market. Salmon are very firm, as stocks are light. Prices, however, in local markets will have to go higher. They have only been prevented from moving more quickly because of the last year's stock here. Gallon apples have been bought more freely this year, and baked beans have more attention than usual.

**GREEN FRUIT**—Apples, while holding their value, are not as firm as they were. Winter fruit, little of which has yet arrived, is expected to rule firm. The daily auction of fall fruit rather weakens present prices. Oranges are coming more freely into the market, and of fair quality, though there is a wide range in quality of West India fruit. New lemons are here, and, as a consequence, values are lower. The package of Malaga lemons is much objected to, the shape being bad, making the freight abnormally high. They also arrive in bad order. Canadian grapes still have a good demand, each car arriving sees rather higher prices. The Cape Cod cranberry holds the market, as there are practically



## Armeda Tea Packer and Simplex Mixer

Said Mr. Foster, of Geo. Foster & Sons,  
Wholesale Grocers, Brantford, Ont.

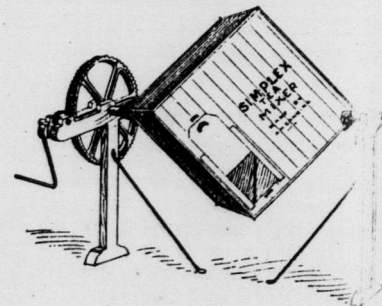
"These machines are all that the inventor and owners claim for them. They are up-to-date in every way."

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Are sold by all the Leading Wholesale Houses  
**CUT TOBACCOS**  
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**FRUIT, PRODUCE AND  
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**TORONTO.**

We make a specialty of handling  
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Consignments personally and promptly attended to.  
All Foreign Fruits in season.

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Write us for particulars of sales. We are making special  
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WE ARE BUYERS OF  
**Dried Apples**  
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**SCOTCH FINNAN HADDIES.**  
...AGENTS FOR...  
**Booth's Baltimore Oysters**  
YOUR ORDERS SOLICITED.



no native berries. A few Nova Scotia pears still offered, but quality is poor. There are also light arrivals of quinces.

**DRIED FRUIT**—California raisins are daily expected; in fact, they will likely be here before this report is read. Bad weather and a large demand have delayed shipments. California figs have proved but fairly successful here, and, as yet, there is little sale for prunes, and none for evaporated fruits. Present stocks of new Valencia raisins are also light. They and Smyrna figs are overdue. Buyers needing the latter will do well to place orders early, as importations are limited. Currants rule about as last year. Cleaned are particularly in demand. Present stock of onions is light, but, like some of the above lines, they are likely to be to hand in a few days. Market is firmer, and shippers are not anxious sellers. Evaporated apples are in better demand. Prices are firmer, western packers having advanced their figures, owing to export demand.

**SUGAR**—Some American granulated is to hand. The local refiners at Halifax, however, incline to higher figures, though earlier they made a small cut. At even prices, there is inclined to be a preference for the Montreal sugar on the part of some buyers. Except in a few cases, there is little demand for dark yellows.

**MOLASSES**—The market is a firm one. Quite a little molasses, particularly Barbadoes, was carried over from last season. The light stocks have enabled buyers to work it off at good figures. It is a long time since the situation was as strong as now. It is reported a small cargo of Porto Rico is due. Small lots continue to arrive from Yarmouth and Halifax. Some splendid values in syrup have been received and have met with a good sale.

**PRODUCE**—Eggs are higher. There is a good demand for fresh stock at the high figures. Held and preserved stock are not liked. Fresh eggs come to hand slowly. Butter is firmer for good quality, but it is very hard to get, while of poor there is too much. Cheese is quiet, particularly for local market. In fact, the wholesale grocery trade, on account of the retailers through the country getting supplied from local factories, do not find their cheese trade growing, and what they buy they get largely in trade from customers.

**FISH**—There have been large arrivals of Grand Manan herring, which are largely packed after arrival here. Prices are well maintained, as there are but light shipments to immediately follow present arrivals, which are likely the largest for any one time during the season. In all lines the demand is for better grades of fish. We do not quote kipplings and wolves this week, but we quote haddies, which are a better grade. There are also a few Canso here. In dry cod, arrivals are light and prices are held firm. Pollock, dull. A few years ago they sold within a dollar of cod, but now you cannot get within two dollars. Smoked herring move quite freely, but at low figures. Bloaters and kippers have a steady sale. Finnan haddies are a large and growing business. At this season they go forward by express. Some American haddie still go to Ontario and Quebec from Portland and Boston, but we have a growing trade. We quote as follows: Large cod

\$3.35 to \$3.45; medium, \$3.30 to \$3.35; pollock, \$1.30 to \$1.35; Grand Manan pickled herring, \$1.70 to \$1.75 ½-bbl.; Canso, pickled, \$5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 4 to 4½c.; new smoked herring, 6 to 7c.; spring shad, \$4 ½-bbl.; fall do., \$5; ½-bbl.; alewives, \$3 per bbl.; kippered herring, \$1; bloaters, 60c.

**PROVISIONS**—There is a better sale for barreled goods, and prices tend firmer, particularly mess pork, which is quite scarce. Quite a little American is arriving. Beef is also firmer. Lard is not a large stock; prices firmer, and a number of packers have withdrawn quotations.

**FLOUR, FEED AND MEAL**—Manitoba flours have joined the advance this week. It is said it has been delayed owing to large stocks of old wheat, which were on hand. Millers are not pushing sales. In the case of many Ontario millers they are not quoting, owing to large sales, making it impossible to quote for present shipment. Our dealers have bought quite freely to arrive. Present stocks are light. Oatmeal and oats are again higher. There has been a fair business. Cornmeal shows no change. Beans are higher, but light business. Barley is one of the firmest lines. It is difficult for dealers to get accustomed to the high figures, but higher ones are likely to rule. Blue peas and split peas are high and firm. We quote as follows: Manitoba flour, \$4.90 to \$5; best Ontario, \$4.00 to \$4.20; medium, \$3.75 to \$3.85; oatmeal, \$3.80 to \$3.90; cornmeal, \$2; middlings, \$18 to \$19; bran, \$16 to \$17; oats, 36 to 38c.; hand-picked beans, \$1.10 to \$1.20; prime, 95 to \$1; yellow eye beans, \$1.75; split peas, \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.65 to \$3.85; hay, \$7 to \$8; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

#### ST. JOHN NOTES.

Two thousand Russian immigrants are due this week at Halifax on their way to the Northwest.

Shipments of oysters from Prince Edward Island have been small during the past week, owing to the high winds.

Baird & Peters received, this week, a shipment of American granulated sugar. It is something new in our market.

Calhoun's new cornmeal mill, at Wolfville, N.S., is now running and doing a large business. The corn is brought to the mill by schooner.

That a traveler for The H. J. Heinz Co. did a good trade in our city, is assured by the appearance of their goods with all the best retail trade.

Mr. Markwell, of The Boston Molasses Co., in company with the local broker, J. Hunter White, called on the wholesale trade during the week.

The following prices are offered by a Carleton Co., N.B., pork-packing house: Dressed, weight light, 4¾c.; medium, 4½c.; heavy, 4¼c.; stags and brood sows,

\$4.14; live weight, light, 3¾c.; medium, 3½c.; heavy, 3¼c.; stags and sows, 30c.

Fred. S. Wilber, Moncton, and formerly in the Bank of Nova Scotia there, has accepted a position in the National Bank of the South African Republic.

A. A. McClaskey & Son this week opened a handsome retail confectionery store on King street. Their large factory on Dock street is running overtime, owing to very large jobbing orders received.

The new Washington County railroad is now running regularly between Eastport, Maine, and Calase, and at Milltown, N.B., was connected with the C.P.R. during the past week. Some twenty carloads of sardines were shipped west in this way.

A good story is told at the expense of one of our wholesale grocery travelers. It is said that, in endeavoring to make a sale of canned salmon, he was asked if his were cohoes or sockeye. He answered his were those with the blue label. The buyer said he did not care about that, but wanted to know if they were cohoes or sockeye. "Oh, yes," said the traveler, "they were packed by Cohoe."

Anyone sending a post card to The Auer Light Co., Limited, Montreal, and mentioning THE CANADIAN GROCER, will receive, free of charge, a useful brass-edge ruler.

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Shorthand, Bookkeeping, Penmanship, Telegraphy, Business Correspondence and Proofreading. Pitman's or Munson's Shorthand, per month, \$4.00; White's Phonography, per month, \$8.00; Telegraphy, per month, \$8.00; Bookkeeping and Business Practice, per course, \$35.00; Bookkeeping and Business Practice, per month, \$5.00; Penmanship, per month, \$3.00; Night School, per month, \$3.00; Private Lessons, each, \$1.00. Address, A. M. GRIMES, Principal, Cor. Bank and Sparks Sts., Ottawa.

### FRESH FROZEN FISH, ETC.

Smelts, Salmon, Bass, Mackerel, Tomcods, Trout, Canned Lobsters and Blueberries, packed by

W. S. LOGGIE & CO., Limited, Chatham, N.B.

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Wholesale Produce

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Correspondence solicited. Consignments handled to best possible advantage. Prompt returns.

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**ELEME**

14-oz., 16-oz., 19-oz. Glove Boxes.  
5-lb., 8-lb., 10-lb., 20-lb., 28-lb., 40-lb.  
**3, 4, 5 & 6 Rows.**

# Prunes

**TO ARRIVE SHORTLY**  
**FRENCH 110's, boxes 55-lbs.**

# Raisins

**MALAGA**

**REIN'S Selected London**  
**Layers, Choice Clusters**  
**1-Crown, Dehesa Clusters**  
**2-Crown, Royal Clusters**  
**3-Crown, Non Plus Ultra**  
**Clusters, 5-Crown**

THE **EBY, BLAIN CO.** LIMITED

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ELEME, 1, 10, 12 and 20-lb. boxes.  
COMADRA, Tapnets.  
IN STORE, lowest prices.

**Warren Bros. & Co.**  
35 and 37 Front St. East  
TORONTO.

## New Brunswick's Canned Fish.

Sardines—Oils, Tomato, Mustard, and Spiced; Clams and Clam Chowder; Scallops; Kipperd Herring and Kipperd Chickens; Haddies—Oval and Round.

I have the largest and best assortment of the above in Canada. Ask your Wholesale Grocer for my Brands. Every tin guaranteed.

**John Sealey**

25 and 26 South Wharf - ST. JOHN, N.B.



## Talking

is not allowed in church, but you will be forgiven if you only whisper to your neighbor that

**WHITE MOSS**

is the best cocoanut that is made. If you are not carrying it, send to us for samples.

CANADIAN COCOANUT CO.  
MONTREAL.

## TEAS

"Sailor Boy"

**Japan and Ceylon**

Bulk and Lead Packages.

**PERKINS, INCE & Co.**

TORONTO,

NOTHING BUT  
THE BEST

Cocoa  
Chocolate  
Coffee  
Spices

Baking  
Powder

TODHUNTER,  
MITCHELL & CO.

Importers, Manufacturers

TORONTO





# Blue Label Tomato ..Ketchup

rids digestion of all ills—appetite of fickleness. Prepared with skill from finest red, ripe tomatoes, seasoned to a turn, put up in bottles, made pure by sterilizing.

Prepared by . . .

## Curtice Brothers Co.

Proprietors of  
The largest Canned Goods Packing Establishment in the world.  
Manufacturers of Canned Fruits, Vegetables, Preserves,  
Jams, Jellies, Soups, Meat Delicacies, etc.

ROCHESTER, N.Y.

WRITE FOR QUOTATIONS.



### MANITOBA MARKETS.

WINNIPEG, Oct. 31, 1898.

HERE is practically no change in the situation of affairs in Winnipeg since last writing. Considerable threshing has been done, and, it is encouraging to learn, that so far the damage from wet weather is much less than anticipated. The roads are still so soft that very little of the wheat threshed can be hauled to elevators, and deliveries for the week are light. Price to-day on standard rate of freight for No. 1 hard, and from 2 to 3c. lower for Nos. 1 and 2 Northern.

Among the visitors to the city during the week was R. A. Lister, of Dursley, Eng., manufacturer of the Alexandra separator. Mr. Lister came to superintend the returns of this branch of his business here, and it is of interest to those who handle butter to know that over 1,000 separators have been sold in the Province during the past season, and the firm now have orders for 500 more. This should mark great improvement in the quality of butter. The pasteurizing plant put in for one creamery, that of Robt. Scott, at Shoal Lake, also marks an era, Mr. Scott having this week sold his season's output for 21c. per lb., which, in the present state of the market east and west, is a high figure.

Trade with regard to groceries is, of course, very quiet. Farmers are too busy trying to get up with fall work to do any buying that can be avoided. Business in the country is quiet, and wholesale business in town must, of necessity be quiet also.

Prices show little change, but are well maintained in all lines.

BUTTER—The season for creamery is now practically closed. A few factories are still running, but the output is still small. Price 20c. point of shipment, except in one case, given above, where 21c. was paid. Dairy butter is arriving freely, as many country merchants are now beginning to unload stock accumulated, and private stores are also coming in. Price 14½ to 15c. Winnipeg.

CHEESE—Very little is now offering, but the supply on hand is considered abundant for the requirements of the trade. Price, 8½ to 9c.

EGGS—No supply of fresh eggs obtainable in Manitoba. Ontario stocks are arriving. Jobbers' price to dealers will be 18c. for this stock. Choice picked stock, 16 to 17c.

CURED MEATS—Probably there never was so long a period in the markets here with no changes to record. Provision houses are still using price cards issued on August 15, and they do not anticipate any change. The local supply of hogs, like everything else, is kept back by wet weather and bad roads. Hams, 11½c.; breakfast bellies, 12c.; backs, 11½c.; shoulders, 9½c.; spiced rolls, 10½c.; long clear, 9½c.; extra short clear, 8½c.; dry salt, smoked, 9½c.

FLOUR—Is reported very brisk, with no change from \$2.05 for patent, and other grades in proportion.

FIGS—New figs have arrived, but the price is so high that it is practically prohibitive. Table figs at 20c. per lb. wholesale, are not likely to command a large sale.

GREEN FRUIT—Trade is slowing up in this line, and prices are now practically on basis of winter supplies. Apples, \$2.75 to \$4 per barrel, according to variety; oranges, \$4.50 to \$5; lemons, \$7.50; grapes, Almeria, in kegs (just arrived), \$8; California Tokay, \$2.75 per crate; pears, Washington Nellis, \$2.75 per box; peaches, late Crawfords, \$1.15; Cape Code cranberries, \$8.50 per barrel; sweet potatoes, \$5; nuts, fine Ontario chesnuts, 15c. per lb.

Currie Bros., general merchants, Andover, N.B., have assigned to R. F. Randolph, Woodstock, N.B. The unsecured liabilities are in the vicinity of \$4,500, and the assets, not including real estate, are estimated at between \$5,000 and \$6,000. The real estate is subject to a mortgage of \$1,200.

### SALES ON CHEESE BOARDS.

Perth, Ont., Oct. 28—1,600 boxes boarded; all white, October make. From 8½ to 8¾c. was paid for about half. The remainder was unsold.

Ottawa, Ont., Oct. 28—844 white and 915 colored boarded; 226 colored and 154 white sold at 8½c., and 35 colored and 40 white at 8½c.

Iroquois, Ont., Oct. 28—1,095 boxes colored, mostly October make boarded; 700 sold at 8 13-16c.

Kemptville, Ont., Oct. 28—955 boxes boarded. Nearly all sold at 8½c.

South Finch, Ont., Oct. 28—1,003 boxes boarded; 8½c. offered; none sold.

Brighton, Ont., Oct. 28—925 September and October boarded; 595 sold at 8¾c.

London, Ont., Oct. 29—7,170 boxes, mostly September boarded; 5,590 sold as follows: 350 at 8 9-16c.; 2,550 at 8½c.; 875 at 8 11-16c.; 875 at 8¾c.; 590 at 8 13-16c.; 350 at 9½c.

Cornwall, Ont., Oct. 29—1,311 boxes boarded; 1,009 boxes sold at 8½c.

Ingersoll, Ont., Nov. 1—270 boxes September boarded; 8 11-16c. bid; no sales.

Belleville, Ont., Nov. 1—695 boxes boarded; 360 bought at 9c.

Campbellford, Ont., Nov. 1—3,400 boxes October offered; 670 sold at 9 1-16c.; 1,075 at 9c.

### NEW FIRMS COMMENCING.

John A. Grant is commencing business as grocer in Cornwall, Ont.

Wm. Mills has started up as dealer in dairy produce in Ottawa.

Jas. Douglas & Sons are starting up as confectioners in Montreal.

Mrs. Edward Ellis has opened out as general merchant in Glen Smail, Ont.

Armand A. Danford is commencing business as candy manufacturer in Montreal.

The Foreign Cheese and Importing Co. is commencing business in Montreal, with P. H. De La Court as proprietor.



This list is the cities of Mon peg, Vancouver such quantities a terms of credit.

goods in la All quotic who call daily up

Granulated (St Red-path) ....  
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Extra Ground Ic Powdered, bbls ..  
Phoenix ..  
Cream ..  
Extra bright ..  
Bright coffee ..  
No. 3 yellow ..  
No. 2 yellow ..  
Demerara ..  
Imported yellow

Syrups ..  
Dark ..  
Medium ..  
Bright ..  
Honey ..  
" 25-lb. p ..  
" 38-lb. p ..

Molasses—  
New Orleans ..  
Barbadoes ..  
Porto Rico ..  
Antigua ..  
St. Croix ..

Black—  
Cougou—Half-Morning, P  
Caddies Pak

Indian—Darjeel Assam Pekoes  
Pekoe Soucho  
Ceylon—Broken Pekoes ..  
Pekoe Soucho

China Greens—  
Gunpowder-C  
Half-chests,  
Young Hyson extra first  
Cases, small  
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*Tillson's*  
*Pan-Dried*  
(Registered)  
*Rolled*  
*Oats*

You hear and see this everywhere, "Quality Counts," but the only true, practical test is in the sales you make. Theory has no value, and the words "quality counts" are often misjudged in their meaning—they are becoming commonplace. **We** know that quality counts—our increasing sales prove it. How are **you** to know unless you put Tillson's Pan-Dried Rolled Oats to the test—don't take our word for it, but prove it at **our expense**. Send for **free**

**samples** and try them in your own family.

*The Tillson Company, Limited*  
*Tilsonburg, Ont.*

**Dalley's Royal Hygienic Self-Rising Flours**

TEA BISCUIT, WHITE WHEAT PANCAKE,  
GRAHAM, BREAD, BUCKWHEAT.

THEY WILL GIVE YOU

Bread that is white,  
Biscuits that are light,  
Pie Crust just right,  
Pancakes out of sight.

Manufactured by \_\_\_\_\_

The **F. F. DALLEY CO., Limited, Hamilton, Canada.**



**Crosse & Blackwell, Limited**

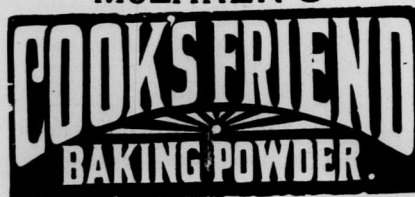
PICKLES, SAUCES, MALT VINEGAR  
JAMS and CONDIMENTS

KIPPERED HERRINGS <sup>in</sup> \_\_\_\_\_  
Tomato or Shrimp Sauce.

**C. E. COLSON & SON,**

**MONTREAL**

McLAREN'S



Is Honest Goods and just the Thing on Which to Make or Extend a Business.

The Best Grocers make a point of Keeping it always in Stock.

|                   |    |     |
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| Manitoba and B.C. |    |     |
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**LOW OFFERS OF FOREIGN SUGAR.**

THESE have been some small offers of foreign granulated sugar at Montreal within the past ten days, but so far they have not affected the standing of the domestic article, as the quantity is inconsiderable, and its handling is confined to one or two houses outside the sugar agreement, who have only imported in a very moderate way.

They are asking from \$4.10 to \$4.25 for it, according to quantity, and should this competition increase to an extent where it would be appreciable, the domestic refiners will make a reduction in order to drive out, or, at any rate, reduce the sale of the foreign sugar to a minimum.

At present they show no disposition to do so, for the very good reason that all the jobbers inside the agreement are living up to it and not cutting prices, therefore they find no necessity to deal in this foreign sugar. Another reason is that quality of the domestic sugar is so superior that, unless the difference in price is quite noticable, the consumer will have it in preference to the foreign, and, in many instances, they refuse to have anything to do with the latter, no matter what the price is.

**A MAN FROM SHANGHAI.**

Mr. Chas. Schlee, of Peek Bros. & Winch Co., Shanghai, China, spent a couple of days in Toronto, the latter part of last week, on his way to London, Eng., where he will spend the winter, returning to China in the spring. He stated that there was a very large demand for green teas, but that the market in China is now practically closed. He expressed the opinion that low-grade China green teas will be much higher before the close of the season.

**THE VINEGAR AMALGAMATION.**

Mr. Seyler, of W. H. Seyler & Co., sole importers of concentrated grape wine vinegar, in a conversation with THE CANADIAN GROCER in regard to the recent movement to amalgamate the vinegar interest in Canada, said: "I have noticed with satisfaction the position taken by the vinegar manufacturers in Canada in regard to the use of acetic acid made from wood. Their position is unquestionably the correct one, and is entitled to receive the support of the public. We are interested in encouraging the use of pure vinegar. Since importing, over a year ago, the concentrated vinegar produced from grapes, we have several times had occasion to criticize the use of wood acetic acid vinegar. As far as our vinegar is concerned, there is no question about its purity, being made in Germany from the pure grapes. This, Dominion

Analyst Pyne proved in his report on this vinegar, already published. Then, of course, another advantage with it is its economy in freight, while no barrels have to be returned. Our sales now extend from Halifax to Vancouver, and repeat orders are coming in freely. This vinegar is of two kinds, namely, golden and white wine. By-the-bye," concluded Mr. Seyler, "pure vinegars are naturally fruit vinegars, such as are made from cider, berries or grapes. The very signification of the word vinegar, from the French "vin," meaning wine, and "aigre," meaning sour, proves this. Sour wine, don't you see?"

**BLACK TEA FROM GREEN TEA LEAF.**

We recently saw a notice of an extraordinary process by means of which black tea can be converted into green tea leaf. It reminded us of an article which we read in one of the foreign wine journals, showing how white wine can be made from red grapes. At this rate, it ought soon be possible to prove that black is white and vice versa. The process by means of which green tea is converted into black consists in first withering, and, at the same time, more or less oxidizing (fermenting) the green leaf by submitting the unrolled leaf to the action of a current of warm, moist air at a temperature of 135 to 145 deg. Fahrenheit. During this operation the tea is continually lifted up and allowed to fall, and fresh air is continually admitted to replace the air from which the oxygen has been absorbed. The leaf is then rolled and dried, or the juices may be first thickened (with or without intervening second rolling), and the leaf finally dried. It is optional, but not preferable, also to submit the leaf to more or less of the ordinary fermentation process before the final drying.—London Grocer.

**NO LONGER A BACHELOR.**

Mr. R. D. Ross, manager of the Monsoon Tea Co., Toronto, is no longer a bachelor. He was married the other day to Miss Rouse, and the happy couple are spending their honeymoon in Manitoba and the Northwest, a good example for others to follow. THE CANADIAN GROCER tenders its heartiest congratulations.

**WE CONGRATULATE OURSELVES.**

G. S. Heywood, Chatham, writes: "The autumn edition of THE CANADIAN GROCER to hand (it's a beauty). Its pages are filled with interesting and instructive information. We congratulate ourselves on being one of your subscribers."

**STAMPS USED TWICE.**

A number of lads have been playing a sharp game on a company that furnishes coupons to merchants and redeems at \$3 per book full. It appears that when a rival company introduced its coupon system in the city, the company first doing business here wished to display to the public the superiority of its system over that of the rival company, and, with that end in view, placed on view in the window of Anderson's grocery store, Division street, a large number of books filled with the company's red stamps. In some way a number of the filled books found their way to a barrel containing refuse, which was subsequently dumped in a nuisance pile in the northern section of the city. Boys found these books, removed the stamps, stuck them in new books, and presented them at the store where the company had appointed to redeem them at the rate of \$3 per book. The books came in so fast that the company began to suspect that everything was not right, and, upon investigation, discovered the cause. It is estimated that the company lost at least \$87 by the fraud. Nothing can be done towards securing a return of the money, as the lads who practised the fraud are not known.—Whig, Kingston, Ont.

**DOES NOT USE A STENOGRAPHER.**

Mr. P. C. Larkin, of the Salada Tea Co., does not now use a stenographer. It is not because business has diminished. On the contrary, it has increased. But he has got something as a substitute for a stenographer that does not need to be called, and is as accessible at midnight as at midday. He has got a graphophone. Mr. Larkin has it on his desk in his private office, and when he requires to dictate a letter or issue instructions, he merely touches a button and talks. The typewriter does the rest.

The warerooms of the Toronto Salt Works have been much improved of late. The offices have been repainted and refitted, making them warmer and brighter-looking for the coming winter months.

**Are you  
Satisfied with  
Your Fish Trade ?**

Do you want to know how to  
make money on fish?  
It won't cost you much. Write

**J. & R. McLea**

— MONTREAL

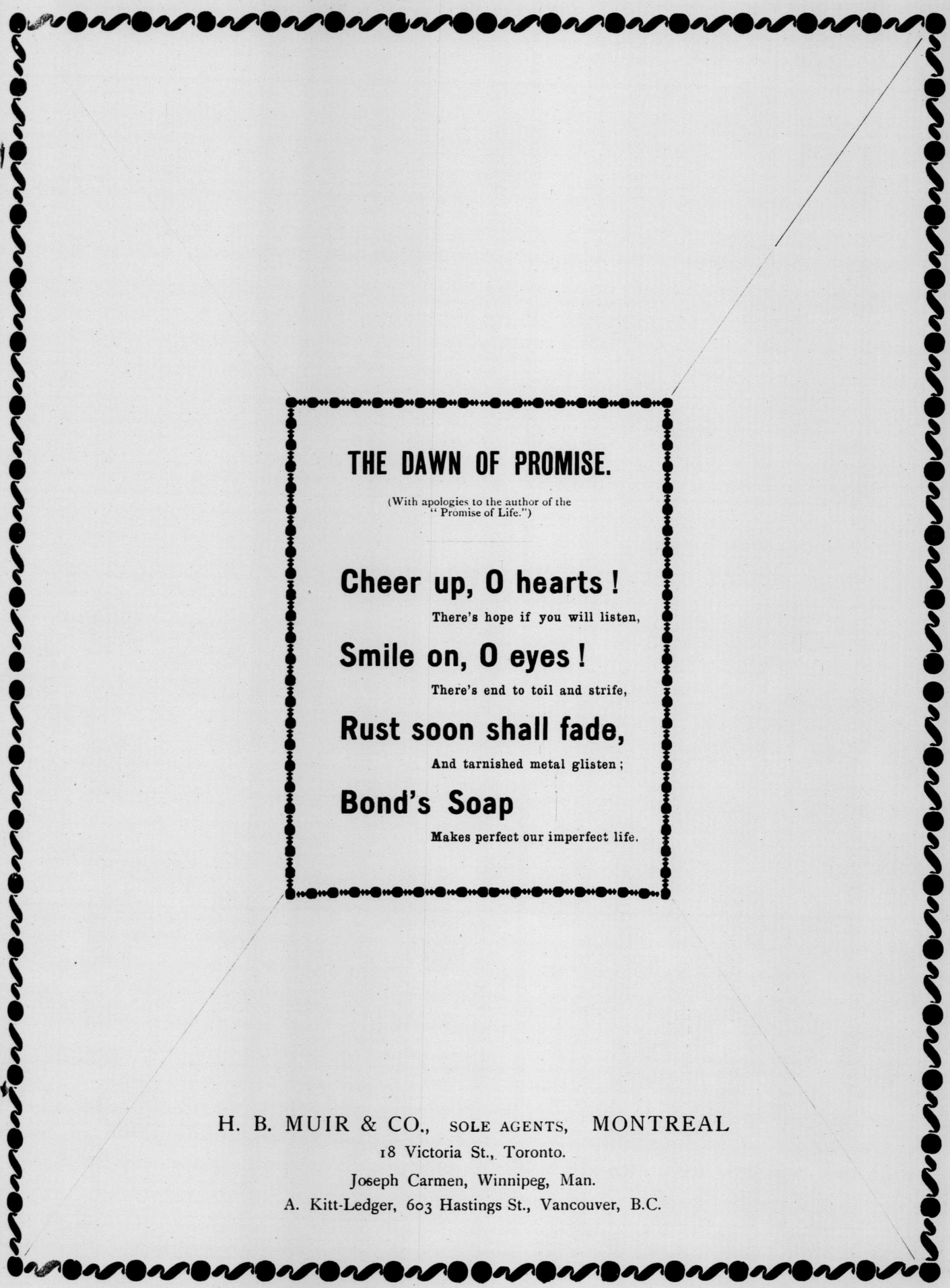


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**THE DAWN OF PROMISE.**

(With apologies to the author of the  
"Promise of Life.")

**Cheer up, O hearts !**

There's hope if you will listen,

**Smile on, O eyes !**

There's end to toil and strife,

**Rust soon shall fade,**

And tarnished metal glisten ;

**Bond's Soap**

Makes perfect our imperfect life.

H. B. MUIR & CO., SOLE AGENTS, MONTREAL

18 Victoria St., Toronto.

Joseph Carmen, Winnipeg, Man.

A. Kitt-Ledger, 603 Hastings St., Vancouver, B.C.



**FEEDING CLERKS.**

Editor CANADIAN GROCER,—In these days of keen competition, every possible manner and means is resorted to by manufacturers and others to have their goods placed before the public, and, of late, a most reprehensible practice has crept in in the shape of feeding salesmen in retail stores to sell certain products and no other. This thing is carried on to a very much larger extent than any retailer has an idea of. In some cases, it is a spiceman who is putting his hand in his pocket to get the head counterman to recommend his goods. In another case, the packet teaman is supplying the clerks with his celebrated brand for their private consumption. Again, the wholesale grocer keeps all hands supplied with cigars, to push his coffee, canned goods, tea, etc., and run down his neighbors', and so the thing goes on. In any of these cases, the man who is paying for all this is the retail merchant, and he is unaware of what is going on.

The above facts are known to be absolutely correct, and it is high time that the travelers who are chumming in with understrappers should be given a cold shoulder.

WATCH-DOG.

Hamilton, October 27, 1898.

**HE USES THE ADVERTISING.**

A Philadelphia grocer, writing to The Grocery World, gives it as his experience that it is advisable to use the advertising matter frequently sent out with specialties or proprietary articles.

His method is simple. All advertising matter sent to him is arranged in a large, flat basket, with an invitation to all to help themselves. If advertising matter comes with an article that pays an especially good profit, he slips it into all packages sent out. This has always created a demand for the article advertised, thus increasing his profits.

He also keeps on the lookout for manufacturers who have advertising matter, and when a booklet advertising any new food product or specialty is offered, he always sends for one, and if he thinks the article will sell, gets it. In every case he gets, if possible, advertising matter to help introduce it.

**WHOLESALE FIRM "DONE UP."**

A sharp trick was played on H. P. Eckardt & Co., wholesale grocers, Toronto, recently. A telephone order for two barrels of sugar and two caddies of tobacco was sent in, the name given being McLean & Van Loon, corner Broadview avenue and Gerrard street. A rig was sent for the goods. When the invoice was sent to McLean and Van Loon it was found that they had sent no such order. It was subsequently found that the message was sent from Church street, just a few blocks from Eckardt's.

**BUREAU OF BUSINESS WANTS.****PROPERTIES FOR SALE OR WANTED**

**F**OR SALE—CONTROLLING INTEREST IN the Courtright Salt Co., Limited, Courtright; purchaser could have the management if he wished; the business is paying about 25 per cent. on price asked; will give time after first payment. Inquire Box 114, Courtright, Ont.

**G**OOD OPENING FOR GROCERY, CONfectionery and fruit business, in one of the best towns in Central Manitoba; rent moderate; splendid chance for man with limited capital. Address R. F., Box 900, Winnipeg.

**A** FRAME STORE AND DWELLING—Dundas street east, London; suitable for groceries, etc.; stable; good locality; price \$2,400. A. A. Campbell, London, Ont.

**A** SNUG LITTLE MILK BUSINESS FOR sale—also grocery combined; would sell separate. Apply Box 443, Telegram, Toronto.

**C**ENTRAL BUSINESS PROPERTY—DUN-das street; three-storey brick store; in best location in city; suitable for any kind of retail business; most desirable income investment; price \$11,500. A. A. Campbell, London, Ont.

**F**OR SALE—GROCERY AND PROVISION business; with small, fresh stock and fixtures complete. Apply, personally, 378 Queen street west, Toronto.

**G**OOD PAYING CIGAR AND TOBACCO business; rent low. 1048 Queen west, Toronto.

**G**ROCERY, FLOUR AND FEED, BUTCHER, confectionery, several general country stocks, boots and shoes and other businesses: if you want to buy or sell a business see me; no charge to buyers. John New, 9½ Adelaide E., Room 8, Toronto.

**F**IVE HUNDRED BUYS GROCERY BUSI-ness; good trade; large butcher business. six hundred. Bret, 35 Richmond west, Toronto.

**F**OR SALE—GROCERY AND PROVISIONS, bakery, barber business, confectionery. 112 Yonge, Room 3, Toronto.

**SITUATIONS VACANT OR WANTED**

**W**ANTED—AT ONCE—A RESPECTABLE young man as grocery clerk; one who has some experience preferred. Bring reference. Apply T. Coggins, 319 St. Antoine street, Montreal.

**W**ANTED—BOOKKEEPER AND OFFICE manager for wholesale house. Apply Box 364, Telegram, Toronto.

**W**ANTED—CITY TRAVELER—GROCERY specialties. Apply, stating experience. Box 719, Telegram, Toronto.

**G**IRL WANTED—FOR CASH DESK AND grocery counter; must have some experience. Apply, after 3, Wm. Radcliffe, Queen and Parliament, Toronto.

**W**ANTED—CITY TRAVELER—CALLING on grocers; on commission; hustler can make good money. Address M, 2673, Star Office, Montreal.

**W**ANTED—A GROCERY SALESMAN—first-class man. Apply Danford Roche & Co., Sparks street, Ottawa.

**W**ANTED—COMMERCIAL TRAVELER—speaking English and French, to travel with team. Apply to The Harvey Medicine Co., 424 St. Paul street, Montreal.

**W**ANTED—LIVE, ACTIVE MAN TO TAKE charge of general store; experience and both languages necessary; must have first-class references and give security if required. State salary expected. Address D, 9865, Star Branch Office, Montreal.

**A**SSISTANT INVOICE CLERK. APPLY with references, to Box 439, Telegram, Toronto.

**W**ANTED—SMART BOY—TO MAKE HIM-self useful about store; also to deliver parcels and collect accounts; must write a good hand. Apply to 2274 St. Catherine street, Montreal.

**Y**OUTH—16—FOR GROCERY STORE. BOX 644, Telegram.

**"Get in the Game"**

And address your packages with our address Stencils, it will please your customer, it will please you, to say nothing about ourselves. Send for our 100 Page Catalogue of Stamps, etc.

**Hamilton Stamp & Stencil Works,**  
HAMILTON, ONT.

If you are an **APPLE PARKER**, it will pay you to write us without delay.

**EDWARD HARRIS & CO.,**  
PHENIX SPICE MILLS, LIVERPOOL, ENG.  
Telegraphic Address: "Speedwell, Liverpool."  
Telephone, No. 3729.

Grinders of Pepper, Spices, and Condiments of every description. Ginger Bleachers, etc.  
Packers for Canadian markets. Samples and Quotations on application. Correspondence invited.

**DON'T PAY FREIGHT ON WATER**

**CONCENTRATED GRAPE WINE VINEGAR**, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—  
**W. H. SEYLER & CO.**  
Room 100, Board of Trade, TORONTO

Agents for HEINRICH FRANCK SOHNE & CO.  
German Chicory, Coffee, Extracts and Essences  
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

**THE COWAN RAMSAY CO., LIMITED**  
IMPORTERS OF TEAS

and packers of the celebrated

**"Walla Galla" Tea**  
in lead packets  
and **"Clubhouse"**  
in 50 and 100 lb. tins.

These brands are registered, and the quality guaranteed by us.

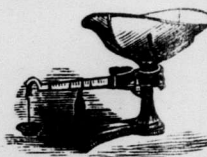
All orders promptly attended to.

Established 1851

**WILSON'S**  
MONEY WEIGHT  
SCALES

tell you the amount of the purchase and weight at the same time.

Fitted with agate and diamond steel point bearings.



Write us for particulars

**C. WILSON & SON**  
69 Esplanade St., TORONTO, ONT.



# HAVE YOU BEEN SALTED?

If you have, cut this ad. out and mail it to us, giving your name and address in left hand lower corner, and we will send you, FREE, a sample of any, or all, our different grades of

## Rice's Pure Salt

for your inspection. We have been telling you about the excellent qualities of Rice's Pure Salt for some time, but as "seeing" is "believing," we want you to see a sample, so you may judge of its excellence.

Place an **X** over any of the following grades that you wish a sample of: Table Salt, Butter Salt, Cheese Salt, F. F. Salt, Packer's Salt, Fine Salt, Coarse Salt.

Name.....

THE . . . SOLE MANUFACTURERS

P. O. ....

North American Chemical Co.

Province.....

GODERICH, ONT.

Limited



WANTED  
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 RONTO, ONT.



**BUSINESS CHANGES.****DIFFICULTIES, ASSIGNMENTS, COMPROMISES.**

**G.** C. CHURCH, general merchant, Burk's Falls, Ont., is offering to compromise.

E. E. Dundas, grocer, Ingersoll, Ont., is offering to compromise.

W. B. Craig, general merchant, Perth Centre, N.B., has assigned.

George Lavoie, general merchant, St. Octave, Que., has assigned.

J. C. and G. D. Warrington, cheese exporters, Montreal, have assigned.

Charles Pearson, jr., general merchant, Cedar Hall, Que., has suspended.

Arthur W. Wilson, grocer, Holmesville, Ont., has assigned to O. B. Willson.

Benjamin Slote, manufacturer soap, Essex, Ont., has assigned to Chas. E. Naylor.

Hugh Quinn, grocer and liquor dealer, Ottawa, has assigned to A. P. Mutchmore.

Edward Flemming, general merchant, Holyrood, Nfld., has been declared insolvent.

Laplante & Frere, grocers and butchers, Lachine, Que., are offering 10c. on the dollar.

Oliver Guerrette, general merchant, Notre Dame Du Lac, Que., is offering 45c. on the dollar.

Cauchon & Frere, general merchants, Etchemin, Que., are offering 60c. on the dollar.

Thomas Girard, jr., general merchant, Napierville, Que., has assigned to Alex. Desmarteau.

W. B. Pease & Co., grocers and produce dealers, Revelstoke, B.C., have assigned to Percy Chapman.

A meeting to appoint a curator for Pierre Maltais, general merchant, Murray Bay, Que., has been called for Nov. 12.

**PARTNERSHIPS FORMED AND DISSOLVED.**

John Robertson & Son, grocers, Montreal, have dissolved, John Robertson continuing.

Powell & Duncan, confectioners, Petrolea, Ont., have dissolved. Robert Duncan continuing.

Gus. Moreman, general merchant, etc., Shoal Bay, B.C., has admitted J. Smith as partner.

O. Langevin & Co., grocers, Montreal, have dissolved, and a new partnership has been registered.

J. J. Holland, grocer and men's furnishings, etc., Kamloops, B.C., has admitted W. H. Holland as partner.

**SALES MADE AND PENDING.**

E. Chapman, general merchant, Sherwood, Ont., has sold out.

The assets of Louis Provost, baker and grocer, Montreal, Que., have been sold.

The stock of Geo. R. Jackson, confectioner, Halifax, has been sold by auction.

Cressman & Stouffer, manufacturers of cigar boxes, Baden, Ont., have sold out.

C. A. Yule, baker and confectioner, Colborne, Ont., has sold out to A. A. Hogle.

The stock of M. J. Bowles, general merchant, Windsor Mills, Que., has been sold at 67½c. on the dollar.

The stock belonging to the estate of McGaw, Kennedy & Co., general merchants, Drumbo, Ont., has been sold.

The assets of Fred Kennedy, general merchant, Douglstown, Que., are advertised to be sold on the 11th inst.

**CHANGES.**

W. J. McCullough, grocer, Toronto, has sold out to A. Wright.

Firmin Letourneau, grocer, Quebec, has sold out to A. Rochette.

J. G. Rogers, general merchant, Lambton Mills, Ont., is removing to Toronto.

Lucie Saunders has registered as proprietress of the Japanese Tea Rooms, Montreal.

Wm. Tietjen, manufacturer of cigars, New Westminster, B.C., has removed to Vancouver.

Aime Marsan has registered as proprietor of Nap. Marsan & Cie., tobacco dealers, etc., Montreal.

J. H. Geddis, dealer in feed, etc., Vancouver, has been succeeded by The Delta Farmers' Feed Co.

Sales & Halliday, general merchants, Merlin, Ont., have been succeeded by Marshall Bros. & Archer.

S. G. Lewis, general merchant and hotel keeper, Chemamus, B.C., has sold out his hotel business to Jas. Cathcart.

Lambert F. West, general merchant, Harvey Bank, N.B., has sold out to Harding Graves, and has moved to Vancouver.

**FIRES.**

Mary R. Lee, confectioner, St. Catharines, Ont., has suffered loss by fire.

The stock of J. D. McLachlan, grocer, Montreal, has been damaged by fire; insured.

The grist mill of A. E. Howse, general merchant, etc., Nicola Lake, B.C., has been burned. Loss, \$14,000; insurance, \$2,500.

**DEATHS.**

Neil McQuarrie, grocer, New Glasgow, N.S., is dead.

M. Benn, of Berrigan & Benn, tobaccoists, Quebec, is dead.

Wm. Purvis, of Archibald & Co., general merchants, North Sydney, N.S., is dead.

Joseph Pigot, of Pigot & Bryan, wholesale and retail crockery merchants, London, Ont., is dead.

**A NEW CANNED FISH.**

A new line of canned fish is being advertised in THE GROCER. It is put up by Moir, Wilson & Co., Aberdeen, and, as this firm makes a specialty of fish packing, the goods it sends out are of a high order, and have been well received by the trade. The firm's specialties are kippered herring and herring in tomato sauce. A. P. Tippet & Co. are sole agents for Canada.

**A CROCKERY MERCHANT DEAD.**

Joseph Pigot, of Pigot & Bryan, wholesale and retail crockery dealers, London, Ont., died suddenly at his home on Sunday morning last.

On Friday evening, while at his store, he was taken suddenly ill, and though he went home at once and medical aid was summoned his death occurred shortly after midnight. Heart failure was the cause of death.

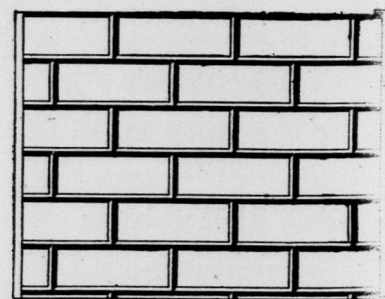
Mr. Pigot went to London about 35 years ago, and for some time was in the employ of W. J. Reid & Co., Crystal Hall. A number of years ago, in company with the late George Bryan, a fellow-employee, he opened out in his present business on Dundas street. Deceased leaves a wife and family.

**GROCERS LOOKING FOR DEER.**

Several grocers from Toronto have left to try their skill at hunting deer in the Nipissing, Ont., district. W. Sykes and Fred Luttrell, Toronto and H. E. Snell, Toronto Junction, left on Monday for the South River district near Lake Nipissing. Thos. Clark, Jas. Simpson and Chas. Coutts, Toronto, have also gone northwards on the same errand. All expect to make a big bag, but intend to have a "good time" whether the deer are plentiful or not. And from past experiences, it is safe to say they will have the "good time" at least.

**A SPLENDID FINISH**

For new buildings, or fixing up old ones. Our Sheet Steel

**Pressed Brick**

It affords a warm, durable, handsome finish that is fireproof and economical—can be quickly and easily applied—and gives a uniform effect that is highly appreciated.

Why not try it?

Our catalogue gives full information.

**Metallic Roofing Co., Limited**

1180 King St. West, TORONTO.

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Retailers  
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See Prices



# NOTICE.

## Great Reduction

in prices of  
Standard Brands  
of

# SMOKING TOBACCOS

Something Good  
Sterling  
Royal Oak  
Louise



Retailers can now sell these popular brands at one cent per plug less than any other brands, and, at the same time make a larger profit. The quality is better than ever.



## EMPIRE TOBACCO CO.

... Granby, Que.

See Prices Current.

**BORAX  
SALTPETRE  
SAL SODA  
BI-CARB. SODA**

Wholesale Quantities Only.

**E. FIELDING,**  
34 Yonge St., TORONTO

THE FRAGRANT ...  
**"MAGNOLIA"**  
CEYLON TEA

Right in quality—right in flavor—right in every way.  
Best value to consumer—best profit to retailer.  
Do you sell it? If not, why not? Repeat orders received daily from those who do.  
In lead packages only. Black and mixed. Pounds and halves. **25, 40, 50 and 60c. per pound.**

**GEORGE FOSTER & SONS**  
BRANTFORD, ONT.

**FANCY** ◆◆ **MOUNT ROYAL MILLS**  
INDIA BRIGHT  
JAVA  
ROYAL  
JAPAN GLACÉ  
POLISHED  
IMPERIAL SEETA  
IMPERIAL GLACÉ  
**D. W. ROSS CO.**  
Agents **RICES**

**COWAN'S**  
Hygienic Cocoa  
Royal Navy Chocolate  
AND  
Famous Blend Coffee  
are the favorites with all grocers.  
**THE COWAN CO., LIMITED, TORONTO**

**MOTT'S  
DIAMOND  
CHOCOLATE.**  
JOHN P. MOTT & CO.  
HALIFAX, N.S.  
ESTABLISHED 1844  
**IS THE BEST.**  
ASK FOR  
**MOTT'S**

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

## Royal Snaps

Please ask for samples and price of best Ginger Snap in Canada

**THE HOME CAKE CO.**  
GUELPH, ONT.



**Silverine**  
The Best  
Stove Polish  
In Use.

Have you it in stock? If not, why not try it? It pays you a better profit than any other. We guarantee the quality.  
Agents in Winnipeg, Toronto, Quebec, and St. John. See our quotations in GROCER.

Silverine Co., Montreal.



**WHITE SWAN**  
is the standard  
**Baking Powder**

for Strength, Purity and Wholesomeness.  
Sold by all wholesale dealers.  
**SMITH & SCOTT**  
Mrs.  
6 & 8 Bay St., Toronto.



EVERYBODY PLEASED  
WHEN X RAY SEEDER IS USED  
**WALTER WOODS & CO.,**  
HAMILTON.



## AN ANNOUNCEMENT

The manufacturers of Enameline, the modern Stove Polish, inform the retail grocers of Canada that on and after September 1, 1898, they will manufacture Enameline in paste, cake and liquid.

# Enameline

## THE MODERN STOVE POLISH

### PASTE, CAKE OR LIQUID

We want ALL your stove polish trade. In our new "Enameline Cake" and "Enameline Liquid" we give the largest quantities, best quality and lowest prices ever offered. If you are doing business for profit it will pay you to handle our whole line.

J. L. PRESCOTT & CO., NEW YORK.

#### MARKET FOR CANADIAN TOBACCO

Already, although this is practically only the second year that tobacco has been raised in large areas in this country, the anxious inquiry is about the price and demand.

Last year but two concerns, and both in Quebec Province, were buying our country tobacco. A slight improvement in this respect has taken place and several other tobacco factories have prepared to use Canadian-grown leaf. The duty imposed by the present Government on imported tobacco leaf will also, of course, tend to a larger consumption of Canadian tobacco. But even with the present area in tobacco, and more so if that area is increased, the question of a market will become a serious matter for the growers.

Anticipating such a condition William McGregor, M.P., has been in correspondence with a number of persons interested in the growing of tobacco, with a view to securing markets outside of Canada.

Among others written to by Mr. McGregor was Daniel Scotten, the large tobacco manufacturer of Detroit. Besides being a large manufacturer of tobacco, Mr. Scotten is the largest landowner in the county of Essex. He very readily came to Mr. McGregor's assistance and furnished

him with the names of a large number of foreign firms dealing in tobacco.—Record, Windsor, Ont.

#### MUST PAY THEIR GROCERY BILLS.

Policemen in Greater New York are not allowed to "hang up" their grocers for an indefinite period. The Police Board, rotten as it is reputed to be and generally useless, is effective to that extent and the "coppers" are compelled to be honest. Only the other day a patrolman was fined three days' pay for failing to satisfy a creditor. Every business firm ought to see that no dead beats are numbered among its employes. Some slow payers are apparently of the opinion that retailers are sufficiently honored by getting their patronage, whether they do or do not pay their bills. One of this class recently was inclined to be defiant when "hauled over the coals" by his employers, a wholesale firm, for letting a debt to a customer of the firm run an unconscionable time, the said customer having finally protested to the firm against such treatment by an employe.—Merchants' Review.

Miss E. Cora Hind, of Winnipeg, has been in the city this week in the interests of THE CANADIAN GROCER, and other publications issued by the McLean Publishing Company, of Toronto.—Brandon Times.

#### NEW PORK PACKING FACTORY.

The erection of the new pork packing establishment of the Park-Blackwell Co., Limited, Toronto, has been completed. The building is a commodious structure of four storeys, is equipped with the latest up-to-date machinery and appliances, and is situated conveniently to the hog and cattle markets. The company anticipate requiring about 3,000 hogs and 100 head of cattle weekly. This enterprising company contemplate entering the export trade, in addition to giving attention to their large and growing home trade. Attention is drawn to their advertisement in this week's issue of THE CANADIAN GROCER.

#### BUSY MINCEMEAT MAKER.

When J. H. Wethey, manufacturer of Wethey's condensed mincemeat was in Toronto a few days ago, he informed THE CANADIAN GROCER that the demand for his product is so great that his factory is working overtime. This is a natural result of the fact that Mr. Wethey puts up a good article.

By the recent burning of W. H. Tighe's evaporating factory at Chatham, Ont., 225 hands were thrown out of employment. New buildings will be erected.



These are the only goods of their kind that score 100 points perfection with the Retail Dealer and Consumer. Well advertised, need no talking up, Consumers know them all over Canada. Sold by the wholesale trade in Montreal, Ottawa, Toronto, London, Hamilton, Brantford, Etc.



Manufactured by

The ALPHA CHEMICAL CO.,

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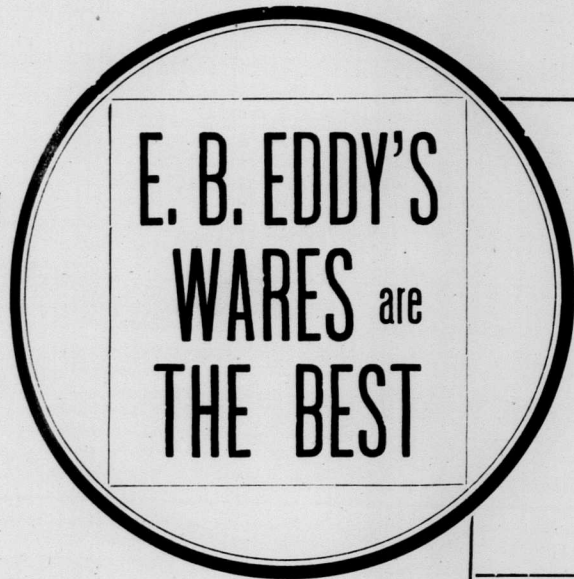
Berlin, Canada.

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# MATCHES

- Telegraph
- Telephone
- Tiger
- Victoria Parlor
- Red Parlor
- Capital Safety
- Wax Vestas
- Flamers

The superiority of our goods is recognized throughout the country, and all **Dealers** should keep fully stocked in all lines of our make.

# INDURATED FIBREWARE

- Tubs
- Pails
- Washbasins
- Milk Pans
- Handy Dishes
- Etc.

In addition to the foregoing we manufacture, and are in a position to supply in any quantity,

**Woodenware, Washboards, Antiseptic Ware**

... and all kinds of ...

**Paper, Paper Bags, and Paper Products.**

## The E. B. EDDY CO., Limited

HULL, MONTREAL, TORONTO

QUEBEC, HAMILTON, KINGSTON, LONDON, ST. JOHN, N.B., HALIFAX, WINNIPEG,  
VICTORIA, VANCOUVER, ST. JOHN'S, N'FLD.

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H. Tighe's, Ont., 225 ployment.



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Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with **THE CANADIAN GROCER**, Toronto or Montreal.

## THE TRADE BUILDERS OF B.C.

ARE

**OKELL & MORRIS' GOLD MEDAL BRANDS**

OF **PURE** Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels

We guarantee the purity of our manufactures.

Works: VICTORIA, B.C.

**COX'S GELATINE** Always Trustworthy.  
ESTABLISHED 1725.

Agents for Canada:

C. E. COLSON & SON, Montreal.  
D. MASSON & CO., Montreal.  
ARTHUR P. TIPPET & CO.,  
Toronto, St. John, N.B., and Montreal

ADVISE YOUR CLIENTS TO DRINK

## ::: Chocolate for Breakfast

It invigorates MIND and BODY  
whereas Tea and Coffee  
SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, they want to use the best of all

VANILLA . .  
CHOCOLATES

## CHOCOLAT MENIER

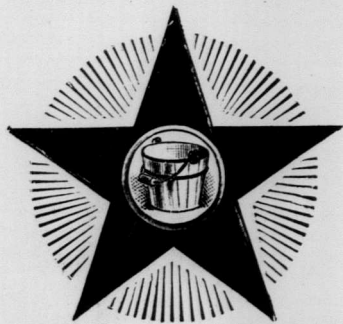
The world-renowned French Vanilla Chocolate, and not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

All first-class grocers keep it.  
Cocoa and Chocolate can no more be compared to each other than skimmed milk to pure cream.

**HERDT & CO.** 13 St. John St. Montreal  
General Agents for the Dominion

## The "Star Brand"

of Pails, Tubs, and General Woodenware is always reliable. . . .

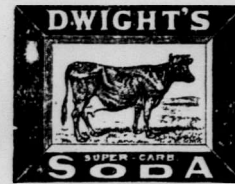


**BOECKH BROS. & COMPANY**  
Selling Agents, Toronto, Ont.

**WM CANE & SONS, Limited**  
Manufacturers. **NEWMARKET.**

## It Sometimes Happens

**COW BRAND**



when you are very busy a customer comes in for 5 or 10c. worth of soda. Well, it takes as much time to weigh and dig out of the keg as it does to sell a dollar's worth of something else. When you have "Cow Brand Soda" in stock all of this unnecessary trouble is done away with. It is packed in all saleable size packages.

**JOHN DWIGHT & CO.,** Manufacturers.

For sale by all wholesale Grocers in Canada.

Direct from the Growers to Consumers—through Grocers.

The Grocer gets the best tea his money can buy when he gets **Monsoon** <sup>Indo Ceylon</sup> Tea. Same price as other packet teas—but, **direct from the Growers.** Monsoon Tea is a quality worth 4 cents more per pound in bulk in Ceylon—and shows a 10 cent better quality when it reaches the consumer than any other packet tea in your stock.



**MONSOON** <sup>Indo Ceylon</sup> TEA Has the quality to please your best trade.

## Cost is a Secondary Point

with us.  
If we can reach perfection in quality—quality will do the rest.

Quality is the mainspring of business—without it no business grows safely, surely, permanently. Price is an argument to be sure, but it is a dangerous weapon to use—without "quality" back of it.

Our Brooms and Brushes compete for more business on the basis of **quality**—they compete for **your** business on that same basis. "Cost is a secondary point" with us, and has been so ever since 1856. Let us send you our illustrated book—it's free.

## Boeckh's Brooms and Brushes

**Boeckh Bros. & Company, Mfrs.**

Montreal Branch:  
1 and 3 DeBresoles St.

**Toronto, Ont.**



FRANK'S

**CADBU  
CHOCOL**

ARE SIMPLI DELICI AND A PACK SPECIA FOI CANAL MARK

Agents: ]

**Curi**

Quotations for etc., are supplied by agents, who accuracy. The If a change is in line, it is referred as a matter of request it or no

BAE



4 lb. cans, 1 c  
5 lb. cans, 1 c  
Cook's Frier  
Size 1, in 2 an  
" 10, in 4 do  
" 2, in 6  
" 12, in 6  
" 3, in 4  
Pound tins, 3  
oz. tins, 3  
oz. tins, 4  
lb. tins, 2  
Diamond  
1 lb. tins, 2 d  
1/2 lb. tins, 3  
1/4 lb. tins, 4

TH Silver Cream, cases  
English Crea cases  
1 lb. tins, 2  
Kitchen Que cases  
1/2 lb. tins, 4  
1 lb. tins, 2  
English Crea  
1/2 lb. jellie  
1/4 lb. jellie  
1/2 lb. Crov





# Everyone who has tried them says : Southwell's Kentish Jams, Jellies and Marmalades

ARE THE FINEST IN THE LAND.

They Keep Old Customers and Make New Ones.

FRANK MAGOR & CO., Agents for Canada

16 St John Street, MONTREAL.

## CADBURY'S CHOCOLATES

ARE SIMPLY DELICIOUS AND ARE PACKED SPECIALLY FOR CANADIAN MARKET.

### CADBURY'S COCOA

The LANCET says:— "CADBURY'S represents the standard of highest Purity."

The ANALYST says:— "CADBURY'S is the typical Cocoa of English Manufacture."

ABSOLUTELY PURE, THEREFORE BEST.

IT IS "A PERFECT FOOD," THEREFORE BEST.

The MEDICAL MAGAZINE says:— "For Strength, for Purity, and for Nourishment, there is nothing superior to be found."

It is not dark in liquor like those prepared with Alkali.

SCENE ON CADBURY'S COCOA ESTATE

## CADBURY'S COCOA

(Absolutely Pure)

AND MEXICAN CHOCOLATE HAVE AN ENORMOUS SALE ALL OVER THE WORLD.

Agents: MESSRS. FRANK MAGOR & CO., 16 St. John St. MONTREAL

## Current Market Quotations for Proprietary Articles

Nov. 3, 1896.  
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

### BAKING POWDER.

|  |               |
|--|---------------|
| PURE GOLD.                                     |               |
| 3 oz. cans, 4 and 6 doz. in case               | 88            |
| 4 oz. cans, 4 and 6 doz. in case               | 95            |
| 6 oz. cans, 2 and 4 doz. in case               | 1 40          |
| 8 oz. cans, 2 and 4 doz. in case               | 1 80          |
| 12 oz. cans, 2 and 4 doz. in case              | 2 70          |
| 16 oz. cans, 2 and 4 doz. in case              | 3 60          |
| 2 1/2 lb. cans, 1 and 2 doz. in case           | 9 00          |
| 4 lb. cans, 1 doz. in case                     | 14 40         |
| 5 lb. cans, 1 doz. in case                     | 18 00         |
| Cook's Friend—                                 |               |
| Size 1, in 2 and 4 doz. boxes                  | \$ 2 40       |
| " 10, in 4 doz. boxes                          | 2 10          |
| " 2, in 6 "                                    | 80            |
| " 3, in 4 "                                    | 70            |
| Pound tins, 3 doz. in case                     | 3 00          |
| oz. tins, 3 "                                  | 2 40          |
| oz. tins, 4 "                                  | 1 10          |
| lb. tins, 1/2 "                                | 14 00         |
| Diamond—                                       |               |
| 1 lb. tins, 2 doz. in case                     | per doz. 1 20 |
| 1/2 lb. tins, 3 "                              | 90            |
| 1/4 lb. tins, 4 "                              | 60            |
| THE F. F. DALLEY CO.                           |               |
| Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases  | \$0 75        |
| English Cream, 1/2 lb. tins, 4 to 6 doz. cases | 1 5           |
| 1 lb. tins, 2 to 4 doz. cases                  | 2 00          |
| Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases | 0 55          |
| 1/2 lb. tins, 4 to 6 doz. cases                | 0 80          |
| 1 lb. tins, 2 to 4 doz. cases                  | 1 15          |
| English Cream, glass tumblers                  | 0 75          |
| 1/2 lb. jellies                                | 1 25          |
| 1 1/2 lb. jellies                              | 2 25          |
| 1 1/2 lb. Crown sealers                        | 2 25          |

|                              |                |
|------------------------------|----------------|
| JERSEY CREAM BAKING POWDER.  |                |
| 7/8 size, 5 doz. in case     | 40             |
| " 4 " " "                    | 75             |
| " 3 " " "                    | 1 25           |
| " 2 " " "                    | 2 25           |
| SNOW DRIFT BAKING POWDER.    |                |
| 1/4 lb. tins, 4 doz. in case | per doz. \$ 75 |
| 1/2 " " " "                  | 3              |
| " " " "                      | 2 00           |
| " " " "                      | 6 50           |
| " " " "                      | 10 00          |
| 5 " " "                      | 16             |
| 10 lb. boxes                 | per lb. 16     |
| 35 lb. pails                 | 16             |
| WHITE SWAN BAKING POWDER.    |                |
| 1/4 lb. tins, 3 doz. in case | per doz. 0 80  |
| " " " "                      | 1 20           |
| " " " "                      | 2 00           |
| " " " "                      | 6 50           |
| " " " "                      | 9 00           |

|                                   |      |
|-----------------------------------|------|
| CANADA MFG CO.                    |      |
| Queen Baking Powder, 1/2-lb. tins | 1 20 |
| " " " " 1-lb. tins                | 2 15 |

|                       |        |
|-----------------------|--------|
| BLACKING.             |        |
| P. G. FRENCH BLACKING |        |
| per gross             |        |
| No. 4, 1/2 grs. bxs.  | \$4 00 |
| " 6, " " "            | 4 50   |
| " 8, " " "            | 7 25   |
| " 10, " " "           | 8 25   |
| " 10, Jet Enamel.     | 8 25   |

|  |        |
|--|--------|
| THE F. F. DALLEY CO.                     |        |
| English Army Blacking, 1/4 gross cases   | \$9 00 |
| No. 2 Spanish " "                        | 3 60   |
| No. 3 " "                                | 4 50   |
| per doz.                                 |        |
| No. 5 Spanish Blacking, 1/4 gross cases  | 7 20   |
| No. 10 " "                               | 9 00   |
| Yucan Oil Blacking, 1 doz. cases, liquid | 2 00   |
| New York Dressing, 1 doz. cases          | 0 75   |
| Spanish Satin Gloss, " "                 | 1 00   |
| Crescent Ladies' Dressing, 1 doz. cases  | 1 75   |
| Spanish Glycerine Oil Dressing, " "      | 2 00   |

|                         |      |
|-------------------------|------|
| THE ALPHA CHEMICAL CO.  |      |
| Stove Polish—           |      |
| per gross               |      |
| Quickshine Polish       | 9 00 |
| Electric Crown Paste    | 8 00 |
| Electric Crown Lead Bar | 7 80 |

|  |        |
|--|--------|
| Patent Stove Polish—                         |        |
| Per Gross                                    |        |
| Sunlight Lead Bar 6's                        | \$2 25 |
| Packed in 1/2 gross cases                    |        |
| Sunlight Liquid, 1/4 gross cases             | 10 80  |
| Moody's Black Lead 3's                       | 4 25   |
| 1/2 gross case                               |        |
| Reliable Stove Pipe Varnish, 1/2 gross cases | 9 00   |
| 6-oz. bottles                                | 14 40  |
| Quickshine Pipe Varnish, 1/2 gross cases     | 12 00  |
| 4 gross cases pressed top tins               |        |

|                                      |        |      |
|--------------------------------------|--------|------|
| Alpha Metal Polish No. 2             |        | 9 00 |
| Shoe Dressing—in 1/2 gross cases     |        |      |
| French Oil in 3-doz. cases           | 2 2 00 |      |
| Reliable Shoe Dressing               | 9 00   |      |
| Eclipse Combination tan              | 12 00  |      |
| Moody's Ox Blood                     | 12 00  |      |
| Chocolate                            | 12 00  |      |
| Alpha Chemical Co. French Castor Oil | 9 00   |      |
| Alpha Chemical Co. Refined Sweet Oil | 9 00   |      |
| Alpha Chemical Co. Turpentine        | 7 80   |      |
| Moody's Non-Corrosive Inks           | 4      |      |

|                                   |      |
|-----------------------------------|------|
| SHOE BLACKING—                    |      |
| in 1/2 gross cases                |      |
| Reliable French Blacking, No. 5   | 9 00 |
| " " " " No. 2                     | 4 50 |
| United Service Blacking No. 4     | 8 00 |
| United Service Blacking No. 1 1/2 | 4 25 |
| Patent Leather Polish No. 1 1/2   | 9 00 |
| Waterproof Dublin No. 4           | 9 00 |

|                                     |          |
|-------------------------------------|----------|
| BIRD SEEDS                          |          |
| BART. COTTAM & CO.                  |          |
| per gross                           |          |
| Cottams' with Patent Bird Bread     | 0 07     |
| Warbler, with Song Restorer         | 0 05 1/2 |
| Belgian, with Bird Improver         | 0 05 1/2 |
| International, with Bird Treat      | 0 05 1/2 |
| German X, with Cuttlefish Bone      | 0 04 1/2 |
| German, with Cuttlefish Bone        | 0 04 1/2 |
| London Bird Seed, bulk 25 lb. cases | 0 04 1/2 |
| Bird Gravel, 10c. pkts., 24 in case | 0 06     |
| Bird Gravel, 5c. pkts., 48 in case  | 0 03     |

|  |          |
|--|----------|
| THE F. F. DALLEY CO.                     |          |
| Dalley's Spanish Bird Seed, 40 lb. cases | 0 06     |
| Dalley's Bird Seed, 40 lb. cases         | 0 06 1/2 |
| NICHOLSON & BROCK.                       |          |
| Brock's Bird Seed                        | 0 07     |
| Norwich Bird Seed                        | 0 06     |
| Maple Leaf Bird Seed                     | 0 05     |
| Bird sea-gravel, 10c. pkts., 24 in case  | 0 06     |
| " " " " 5c. " " 48 " "                   | 0 03     |

|                                   |        |
|-----------------------------------|--------|
| BLUE.                             |        |
| KEEN'S OXFORD.                    |        |
| per lb.                           |        |
| In 10 box lots or case            | \$0 17 |
| Reckitt's Square Blue, 12-lb. box | 0 16   |
| Reckitt's Square Blue, 5 box lots | 0 16   |

|   |      |
|---|------|
| BLACK LEAD.   |      |
| Reckitt's, per box  | 1 15 |
| Box contains either 1 gro., 1 oz. size: 1/2 gro., 2 oz. or 1/4 gro. 4 oz. |      |

### SILVERINE

STOVE POLISH

For durability and for cheapness this preparation is truly unrivalled.

|  |         |
|--|---------|
| STOVE POLISH.  |         |
| Rising Sun   |         |
| For durability and for cheapness this preparation is truly unrivalled. |         |
| per gross  |         |
| Rising Sun, 6-oz. cakes, 1/2 gross bxs.                                | \$ 8 50 |
| Rising Sun, 3-oz. cakes, gross bxs                                     | 4 50    |
| Sun Paste, 10c. size, 1/4 gross boxes                                  | 10 00   |
| Sun Paste, 5c. size, 1/4 gross boxes                                   | 5 00    |





Been asleep over 40 years

and on awakening find

# BENSON'S CANADA PREPARED CORN

still holding its position on the top rung of the ladder. In all these years no one has found or been able to manufacture its equal.

Now, as then, all sensible housewives rely on it for many of their dainty dishes, such as Blanc Mange, Custards, etc.

Guaranteed free from all adulteration.

## The Edwardsburg Starch Co.

Cardinal, Ont.

Limited



THE F. F. DALLEY CO.



Tiger Stove Polish, 1/4 gross cases... \$9 00  
 Stovepipe Varnish, 4 oz. bottles... 1 00  
 Boston Brunswick Black, 8 oz. bot's... 1 75  
 Enameline.



No. 4-3 dozen in case... \$4 50  
 6-3 dozen in case... 7 50

**CORN BROOMS**  
 BOECKH BROS. & COMPANY. per doz. net.

|  |                |      |
|--|----------------|------|
| Carpet Brooms—                         |                |      |
| "Imperial," extra fine, 8, 4 strings.. | \$3 50         |      |
| " "                                    | 7, 4 strings.. | 3 30 |
| " "                                    | 6, 3 strings.. | 3 10 |
| "Victoria," fine, No. 8, 4 strings..   | 3 10           |      |
| " "                                    | 7, 4 strings.. | 2 90 |
| " "                                    | 6, 3 strings.. | 2 90 |
| "Standard," select, 8, 4 strings..     | 2 85           |      |
| " "                                    | 7, 4 strings.. | 2 70 |
| " "                                    | 6, 3 strings.. | 2 40 |
| " "                                    | 5, 3 strings.. | 2 20 |

**CHEWING GUM.**  
 ADAMS & SONS CO. per box

|  |        |
|--|--------|
| Tutti Frutti, 36 5c. bars.....         | \$1 20 |
| " (in cream pitcher) 36 5c bars        | 1 20   |
| " (in sugar bowl) 36 5c bars           | 1 25   |
| " (in glass jar) 115 5c pkgs..         | 3 75   |
| Pepsin Tutti Frutti (in glass jar) 115 | 3 75   |
| 5c packages.....                       | 0 75   |
| Pepsin Tutti Frutti, 28 5c packages..  | 1 00   |
| Round Pepsin, 30 5c packages.....      | 1 00   |
| Cash Register, 390 5c bars and pkgs..  | 15 00  |
| Cash Box, 160 5c bars.....             | 6 00   |
| Tutti Frutti Show Case, 180 5c bars    | 6 00   |
| and packages.....                      | 6 00   |
| Variety Gum (with book in each box)    | 1 00   |
| 150 1c pieces.....                     | 1 00   |
| Banner Gum (English or French wrap-    |        |
| pers) 115 1c pieces.....               | 0 75   |
| Flirtation Gum (English or French      |        |
| wrappers) 115 1c pieces.....           | 0 75   |
| Mexican Fruit, 36 5c bars.....         | 1 20   |
| Sappota, 150 1c pieces.....            | 0 90   |
| Orange Sappota, 150 1c pieces.....     | 0 75   |
| Black Jack, 115 1c pieces.....         | 0 75   |
| Red Rose, 115 1c pieces.....           | 0 75   |
| Magic Trick, (English or French        |        |
| wrappers) 115 1c pieces.....           | 0 75   |

**CHOCOLATES & COCOAS.**

|  |          |  |
|--|----------|--|
| Cocoa—                                   |          |  |
| Case of 14 lbs. each.....                | 0 35     |  |
| Smaller quantities.....                  | 0 37 1/2 |  |
| CADBURY'S.                               |          |  |
| Frank Magor & Co., Agents. per doz       | \$1 65   |  |
| Cocoa essence, 3 oz. packages.....       |          |  |
| per lb                                   |          |  |
| Mexican chocolate, 1/4 and 1/2 lb. pkgs. | 0 40     |  |
| Rock Chocolate, loose.....               | 0 40     |  |
| " 1-lb. tins.....                        | 0 42 1/2 |  |
| " Nibs, 11-lb. tins.....                 | 0 35     |  |
| TODHUNTER, MITCHELL & CO.'S.             |          |  |
| Chocolate—                               |          |  |
| French, 1/4 s-6 and 12 lbs.....          | 0 30     |  |
| Caracas, 1/4 s-6 and 12 lbs.....         | 0 35     |  |
| Premium, 1/4 s-6 and 12 lbs.....         | 0 30     |  |

|                                    |      |
|------------------------------------|------|
| Sante, 1/4 s-6 and 12 lbs.....     | 0 26 |
| Diamond, 1/4 s-6 and 12 lbs.....   | 0 22 |
| Sticks, gross boxes, each.....     | 1 00 |
| Cocoa—                             |      |
| Homeopathic, 1/4 s, 8 and 14 lbs.. | 0 30 |
| Pearl, " " " " " " " " " "         | 0 25 |
| London Pearl, 12 and 18 " " " "    | 0 22 |
| Rock " " " " " " " " " "           | 0 30 |
| Bulk in boxes.....                 | 0 18 |
| Royal Cocoa Essence, packages..... | 40   |

**CHOCOLAT MENIER**

1 case lot. per case. per box. per case. per box. per case. per box. per case. per box.

Vanilla—per lb. 5 case lot. per case. per box. per case. per box.

Yellow wrapper..... \$0 32 \$0 31

Pestilles—1 lb. box to the case... \$0 00 \$0 20

Croquettes—per case. per box. per case. per box.

3 boxes of 12 packages... \$20 00 \$0 20

**FRY'S.**

|                                       |      |  |
|---------------------------------------|------|--|
| Chocolate—                            |      |  |
| Caracas, 1/4 s, 6-lb. boxes.....      | 0 42 |  |
| Vanilla, 1/4 s, " " " " " " " " " "   | 0 42 |  |
| "Gold Medal" Sweet, 1/4 s, 6 lb. bxs. | 0 29 |  |
| Pure, unsweetened, 1/4 s, 6 lb. bxs.  | 0 42 |  |
| Fry's "Diamond," 1/4 s, 14 lb. bxs.   | 0 24 |  |
| Fry's "Monogram," 1/4 s, 14 lb. bxs.  | 0 24 |  |
| Cocoa—                                |      |  |
| Concentrated, 1/4 s, 1 doz. in box..  | 2 40 |  |
| " " " " " " " " " "                   | 4 50 |  |
| " " " " " " " " " "                   | 8 25 |  |
| Homeopathic, 1/4 s, 14 lb. boxes....  |      |  |
| 1/2 lbs. 12 lb. boxes.....            |      |  |
| JOHN P. MOTT & CO.'S.                 |      |  |
| R. S. McIndoe, Agent, Toronto.        |      |  |
| Mott's Broma..... per lb.             | 0 30 |  |
| Mott's Prepared Cocoa.....            | 0 28 |  |
| Mott's Homeopathic Cocoa (1/4 s)....  | 0 32 |  |
| Mott's Breakfast Cocoa in tins.....   | 0 45 |  |
| Mott's No. 1 Chocolate.....           | 0 30 |  |
| Mott's Breakfast Chocolate.....       | 0 28 |  |
| Mott's Caracas Chocolate.....         | 0 40 |  |
| Mott's Diamond Chocolate.....         | 0 23 |  |

|                                      |      |
|--------------------------------------|------|
| Mott's French-Can. Chocolate.....    | 0 18 |
| Mott's Navy or Cooking Chocolate..   | 0 28 |
| Mott's Cocoa Nibs.....               | 0 35 |
| Mott's Cocoa Shells.....             | 0 05 |
| Vanilla Sticks, per gross.....       | 0 90 |
| Mott's Confectionery Chocolate. 0 21 | 0 43 |
| Mott's Sweet Chocolate Liquors. 0 19 | 0 30 |

**COWAN COCOA AND CHOCOLATE CO.**

|   |        |
|---|--------|
| Hygienic Cocoa, 1/2 lb. tins, per doz.. | \$3 75 |
| Cocoa Essence, 1/2 lb. tins, per doz..  | 2 25   |
| Soluble Cocoa, No. 1 bulk, per lb....   | 0 20   |
| Diamond Chocolate, 12 lb. boxes,        |        |
| 1/2 lb. cake, per lb.....               | 0 25   |
| Royal Navy Chocolate, 12 lb. boxes,     |        |
| 1/2 lb. cake, per lb.....               | 0 30   |
| Mexican Vanilla Chocolate, 12 lb.       |        |
| boxes, 1/2 lb. cake, per lb.....        | 0 35   |

**COCOANUT.**

**CANADIAN COCOANUT CO.**

|  |          |  |
|--|----------|--|
| White Moss Brand—                        |          |  |
| 1/2 lb. Packages, 15 or 30 lb. cases.... | 0 27     |  |
| 1/2 & 1/2 lb. " " " " " " " " " "        | 0 27 1/2 |  |
| 1/4 " " " " " " " " " "                  | 0 28     |  |
| 1/2 " " " " " " " " " "                  | 0 29     |  |
| 1/4 & 1/2 " " " " " " " " " "            | 0 29     |  |
| 1/2 " " " " " " " " " "                  | 0 30     |  |
| Bulk—                                    |          |  |
| White Moss, 10, 15 or 20 lb. ....        | 0 18     |  |
| Feather Strip, " " " " " " " " " "       | 0 20     |  |
| Ribbon, " " " " " " " " " "              | 0 18     |  |
| Special Shred, " " " " " " " " " "       | 0 16     |  |
| Macaroon, " " " " " " " " " "            | 0 16     |  |
| Crown Desic'd, 12, 20 25 " " " "         | 0 16     |  |
| Special, " " " " " " " " " "             | 0 15     |  |

**STANDARD COCOANUT MILLS.**

|                              |    |    |
|------------------------------|----|----|
| Feather strips.....          | 18 | 21 |
| Cream sh edded.....          | 17 | 20 |
| Standard.....                | 15 | 18 |
| Macaroon.....                | 15 | 17 |
| Desiccated.....              | 14 | 16 |
| Shavings in packages.....    | 16 | 18 |
| Cream shredded, 1/2 lbs..... | 23 |    |
| 1/2 lbs.....                 | 28 |    |

**COFFEE.**

**JAMES TURNER & CO.** per lb

|                                      |      |
|--------------------------------------|------|
| Mecca.....                           | 0 34 |
| Damascus.....                        | 0 30 |
| Cairo.....                           | 0 20 |
| <b>TODHUNTER, MITCHELL &amp; CO.</b> |      |
| Excelsior Blend.....                 | 0 33 |
| Bourbon Blend.....                   | 0 31 |
| Our Own.....                         | 0 30 |
| Jersey.....                          | 0 28 |
| Laguaya.....                         | 0 25 |
| Rajah Blend.....                     | 0 21 |
| Mocha and Java.....                  | 0 32 |
| Old Government Java... 0 30 0 32     |      |

# DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., 1/2-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

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# WINNERS USE



# COLEMAN'S SALT.

Here are a Few Pointers for Cheese and Butter-makers, gathered from the Prize List at the Toronto Industrial Exhibition :

(1) ALL the First prizes in Creamery Butter were awarded to those who used Coleman's Refined Butter Salt.

(2) There were FIVE First prizes for Factory Cheese ; the users of Coleman's Cheese Salt scored **Four**.

(3) Butter salted with Coleman's Fine Butter Salt won 10 prizes out of the total of 18 in the Creamery classes.

(4) Cheese salted with Coleman's Cheese Salt won 22 prizes out of 28 in the Factory Cheese classes.

(5) The other prize winners used other brands of Canadian Salt ; no imported salt appears to have been used in any case.

WE EXTEND CONGRATULATIONS to the prize winners, and commend the above facts to the attention of Cheese and Butter-makers, and the trade in general.

Every dealer should carry a stock of Coleman's Dairy Salt. We assort carloads to suit purchasers. Samples and prices mailed on application.

**R. & J. RANSFORD, - Clinton**

ed  
 ... 0 18  
 ... 0 28  
 ... 0 35  
 ... 0 05  
 ... 0 90  
 ... 0 21 0 43  
 ... 0 19 0 30  
 COLATE CO.  
 er doz... \$3 75  
 r doz... 2 25  
 r lb... 0 20  
 boxes, 0 25  
 boxes, 0 30  
 12 lb. 0 35  
 F.  
 UT CO.  
 cases... 0 27  
 " " 0 27 1/2  
 " " 0 28  
 " " 0 29  
 " " 0 29  
 " " 0 30  
 Br's  
 lb. .... 0 18  
 .... 0 20  
 .... 0 18  
 .... 0 18  
 .... 0 16  
 .... 0 16  
 .... 0 15  
 T MILLS.  
 .... 18 21  
 .... 17 20  
 .... 15 18  
 .... 15 17  
 .... 14 16  
 .... 16 18  
 .... 29  
 .... 28  
 & CO. per lb  
 ... 0 34  
 ... 0 30  
 ... 0 30  
 ELL & CO. P  
 ... 0 33  
 ... 0 31  
 ... 0 30  
 ... 0 26  
 ... 0 25  
 ... 0 21  
 ... 0 32  
 30 0 32 0

DS  
 , Ont.



returned April 5th 1892  
 to the factor superior Edward Grober

**CHEESE.**



|                                |         |
|--------------------------------|---------|
| MacLaren's Imperial—           | Per doz |
| Large size jars                | \$9 00  |
| Medium size jars               | 4 50    |
| Small size jars                | 2 40    |
| Individual size jars           | 1 00    |
| Imperial Cheese Silver Holder— |         |
| Large size                     | 18 00   |
| Medium size                    | 15 00   |
| Small size                     | 12 00   |

MILLAR'S PARAGON  
 Large Size, 68 1 doz. \$8 00  
 Medium size, 48 1 doz. 4 50  
 Small size, 28 2 doz. 2 40



**CLOTHES PINS.**

|  |      |
|--|------|
| Clothes Pins (full count), 5 gross in case, per case | 0 65 |
| 4 doz. packages (12 to a case)                       | 0 75 |
| 6 doz. packages (12 to a case)                       | 1 00 |

**EXTRACTS.**

|  |        |
|--|--------|
| Dalley's Pure Fruit Extracts, 2 1/2 oz. bottles, all flavors | \$2 00 |
| Dalley's Tropical Extracts, 2 oz. bottles all flavors        | 0 75   |
| Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors      | 1 25   |

|                               |      |
|-------------------------------|------|
| Crown Brand (Greig Mfg. Co.)— |      |
| 1 oz. Bottle, per doz.        | 0 90 |
| 2 " " " "                     | 1 50 |
| 2 1/2 " " " "                 | 2 00 |
| 3 " " " "                     | 3 00 |
| 4 " " " "                     | 4 00 |
| 8 " " " "                     | 6 00 |

**P. G. FLAVORING EXTRACTS**

|                           |        |
|---------------------------|--------|
| 8 oz. Glass Stopper bott. | \$6 00 |
| 4 oz. " " "               | 4 00   |
| 3 oz. Plain bottles       | 5 00   |
| 1 oz. " " "               | 3 00   |
| 1/2 oz. Cabinet bottles   | 2 00   |
| 2 oz. Bottles             | 1 80   |
| 1 oz. " " "               | 1 20   |
| Per gallon                | 7 00   |
| Per pound                 | 1 00   |

**FOOD.**

|                               |      |
|-------------------------------|------|
| ROBINSON'S BARLEY AND GROATS. |      |
| Patent Barley, 1/2 lb. tins   | 1 25 |
| " " 1 lb. tins                | 2 25 |
| " Groats, 1/2 lb. tins        | 1 25 |
| " " 1 lb. tins                | 2 25 |

**DALLEY'S ROYAL HYGIENIC SELF-RIISING FLOURS.**

|  |      |
|--|------|
| Huckwheat, 2 1/2-lb. pkgs. 3 doz. case               | 1 20 |
| Pancake, 2 lb. pkgs. 3 doz. case                     | 1 20 |
| Tea Biscuit, 2-lb. pkgs. 3 doz. case                 | 1 20 |
| Graham Flour, 2-lb. pkgs. 3 doz. case                | 1 20 |
| Bread and Pastry Flour, 2 lb. packages, 3 doz. cases | 1 20 |

**CANADA MFG. CO.**

|                                       |      |
|---------------------------------------|------|
| "Star" Self-Raising Flour, 3-lb. pkgs | 1 30 |
| Flexman " " 6-lb. " "                 | 2 67 |
| " " " " 3-lb. " "                     | 1 30 |
| " " " " 6-lb. " "                     | 2 60 |

**GELATINES.**

|              |      |
|--------------|------|
| 2's          | 1 10 |
| 4's          | 1 20 |
| 8 Quart size | 2 12 |

**INDURATED FIBRE WARE.**

**THE E. B. EDDY CO.**

|                                  |        |
|----------------------------------|--------|
| 1/2 pail, 6 qt.                  | \$3 35 |
| Star Standard, 12 qt.            | 3 80   |
| Milk, 14 qt.                     | 4 75   |
| Round-bottomed fire pail, 14 qt. | 4 75   |
| Tubs, No. 1.                     | 13 30  |
| " " 2.                           | 11 40  |
| " " 3.                           | 9 50   |
| Fibre Butter Tubs (30 lbs)       | 3 80   |
| Nests of 3.                      | 2 85   |

|                           |       |
|---------------------------|-------|
| Keelers No. 4             | 8 00  |
| " " 5                     | 7 00  |
| " " 6                     | 6 00  |
| " " 7                     | 5 00  |
| Milk Pans                 | 2 65  |
| Wash Basins, flat bottoms | 2 65  |
| " " round bottoms         | 2 50  |
| Handy Dish                | 2 25  |
| Water Closet Tanks        | 17 00 |
| Dish Pan, No. 1           | 7 60  |
| " " 2                     | 6 20  |
| Barrel Covers and Trays   | 4 75  |
| Railroad or Factory Pails | 4 75  |

**JAMS AND JELLIES.**

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

|                       |      |
|-----------------------|------|
| Orange Marmalade      | 1 50 |
| Clear Jelly Marmalade | 1 80 |
| Strawberry W. F. Jam  | 2 00 |
| Raspberry " " "       | 2 00 |
| Apricot " " "         | 1 75 |
| Black Currant " " "   | 1 85 |
| Other Jams            | 1 55 |
| Red Currant Jelly     | 2 75 |

(All the above in 1 lb. clear glass pots)



**P. G. JELLY POWDER.**

Raspberry, strawberry, orange, lemon, vanilla, pin-apple, cherry, calves-foot and grape fruit, doz. cases 90c. per doz.

**P. G. ICINGS.**

Chocolate 2 doz. cases, \$1.25 per doz.  
 Lemon, white, pink, canary and Kerneline, 2 doz. cases \$1.00 per doz.

**LICORICE.**

**YOUNG & SMYLLIE'S LIST.**

|   |        |
|---|--------|
| 5-lb. boxes, wood or paper, per lb.               | \$0 40 |
| Fancy boxes (36 or 50 sticks) per box             | 1 25   |
| "Ringed" 5 lb. boxes, per lb.                     | 0 40   |
| "Acme" Pellets, 5 lb. cans, per can.              | 2 00   |
| "Acme" Pellets, fancy boxes (40) per box          | 1 50   |
| Tar Licorice and Tolu Wafers, 5 lb. cans, per can | 2 00   |
| Licorice Lozenges, 5 lb. glass jars               | 1 50   |
| " " 5 lb. cans                                    | 1 50   |
| "Purity" Licorice, 200 sticks                     | 1 45   |
| " " 100 sticks                                    | 0 73   |
| Dulce, large cent sticks, 100 in box              | 0 75   |

**MINCE MEAT.**

|                                    |         |
|------------------------------------|---------|
| Wetley's Condensed, per gross, net | \$10 80 |
| per case of 3 doz., net            | 2 70    |
| Nicholson's, per gross             | 10 80   |
| per 1/4 gross case                 | 2 70    |

**PICKLES---STEPHENS'**

A. P. TIPPET & CO., AGENTS.

|                         |               |
|-------------------------|---------------|
| Patent stoppers (pints) | per doz. 2 30 |
| Corked (pints)          | per doz. 1 90 |

**MUSTARD.**

COLMAN'S OR KEEN'S.

|                             |                 |
|-----------------------------|-----------------|
| D. S. F., 1/4 lb. tins      | per doz. \$1 40 |
| " " 1/2 lb. tins            | 2 50            |
| " " 1 lb. tins              | 5 00            |
| In Jars—                    |                 |
| Durham, 4 lb. jars, per jar | 0 75            |
| " " 1 lb. " "               | 0 25            |

**FRENCH MUSTARD**

|                     |               |
|---------------------|---------------|
| F. D., 1/4 lb. tins | per doz. 0 85 |
| " " 1/2 lb. tins    | 1 45          |

**THE F. F. DALLEY CO.**

|  |      |
|--|------|
| Dalley's Mustard, bulk, pure, per lb.                    | 0 25 |
| Dalley's Mustard, 1/2 lb. tins, 2 doz. in case, per doz. | 2 00 |
| Dalley's Mustard, 1/4 lb. tins, 4 doz. in case, per doz. | 1 00 |
| Dalley's Superfine Durham Mustard                        |      |
| bulk, per lb.  | 0 12 |
| 1/4 lb. tins, 4 doz. in case, per doz.                   | 0 65 |
| 1 lb. tins, 2 " " "                                      | 1 20 |
| 4 lb. jars, per doz.                                     | 7 80 |
| 1/2 lb. glass tumblers                                   | 0 75 |
| Jersey Butter Color, 2 oz. btls, per oz.                 | 1 25 |
| 1 gallon tins, per gal.                                  | 2 50 |
| Celery Salt, 2 oz. btls, sil. tops, per doz              | 1 25 |
| Curry Powder, 2 oz. bottles, silver tops, per doz.       | 1 75 |

**SODA—COW BRAND.**



|  |        |
|--|--------|
| Case of 1 lbs. (containing 60 pkgs.), per box              | \$3.00 |
| Case of 1/2 lbs. (containing 120 pkgs.), per box           | \$3.00 |
| Case of lbs. and 1/2 lbs. (containing 30 packages) per box | \$3.00 |
| Case of 5c. pkgs (containing 96 pkgs), per box             | \$3.00 |

**SOAP.**



box and less than 5 boxes and upward. 4 00—  
 Freight prepaid on 8 box lots.



**BRANTFORD SOAP WORKS CO.**

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11 1/4 oz. each, 100 in box.  
 Quotations for "Ivory Bar" and other brands of soap furnished on application.



A. P. TIPPET & CO., AGENTS  
 Maypole Soap, colors, per grs., \$12/lb.  
 Maypole Soap, black, per grs., \$18.00.  
 10 per cent. discount on gross lots.

**STARCH.**

EDWARDSBURG STARCH CO., LTD.

|  |          |
|--|----------|
| Laundry Starches—                              |          |
| No. 1 White or Blue, cartoons                  | 0 05 1/2 |
| Canada Laundry                                 | 0 04 1/2 |
| Silver Gloss, 6-lb. draw-lid boxes             | 0 07 1/2 |
| Silver Gloss, 6-lb. tin cannisters             | 0 07 1/2 |
| Edwardsburg Silver Gloss, 1-lb. chromo package | 0 07 1/2 |
| Silver Gloss, large crystals                   | 0 06 1/2 |
| Benson's Satins, 1-lb. cartoons                | 0 07 1/2 |
| No. 1 White, blis. and kegs                    | 0 04 1/2 |
| Benson's Enamel, per box                       | 3 00     |
| Culinary Starch—                               |          |
| W. T. Benson & Co.'s Prep. Corn                | 0 06 1/2 |
| Canada Pure Corn                               | 0 05 1/2 |
| Rice Starch—                                   |          |
| Edwardsburg No. 1 white, 1-lb. cart.           | 0 09 1/2 |
| Edwardsburg No. 1 White or Blue, 4-lb. lumps   | 7 1/2    |

**KINGSFORD'S OSWEGO STARCH.**



|  |          |
|--|----------|
| 40-lb. boxes, 1-lb. pkgs.                            | 0 08     |
| SILVER GLOSS (12-lb. boxes, sliding covers)          | 0 06 1/2 |
| PURE (48-lb. boxes, 1-lb. pack)                      | 0 07     |
| 48-lb. " 16 3-lb. boxes.                             | 0 07     |
| For puddings, custards, etc.                         |          |
| OSWEGO 40-lb. boxes, 1-lb. CORN STARCH / packages    | 0 07 1/2 |
| ONTARIO / 38-lb. to 45-lb. boxes, STARCH / 6 bundles | 0 06     |
| STARCH IN / Silver Gloss                             | 0 07 1/2 |
| BARRELS / Pure                                       | 0 06 1/2 |

THE F. F. DALLEY CO.



Boston—Laundry, 40 pkgs. to box, per package  
 Culinary—Toledo Corn Starch, 40 pkgs to box, per lb. 0 06 1/2

**THE BRANTFORD STARCH CO., LTD.**

|                                  |          |
|----------------------------------|----------|
| Laundry Starches—                |          |
| Canada Laundry, boxes of 40 lbs. | 0 04 1/2 |
| Finest Quality White Laundry—    |          |
| 3 lb. cartoons, cases 36 lbs.    | 0 05 1/2 |

|   |          |
|---|----------|
| Bbls., 175 lbs.                                   | 0 04 3/4 |
| Kegs, 100 lbs.                                    | 0 04 3/4 |
| Lily White Gloss—                                 |          |
| Kegs, extralarge crystals, 100 lbs.               | 0 06 1/2 |
| 1 lb. fancy cartoons, cases 36 lbs.               | 0 07 1/2 |
| 6 lb. draw-lid bx. 8 in crate, 48 lb.             | 0 07 1/2 |
| 6 lb. tin enamelled cannisters, 8 in crate 48 lbs | 0 07 1/2 |

|                                   |          |
|-----------------------------------|----------|
| Brantford Gloss—                  |          |
| 1 lb. fancy boxes, cases 36 lbs.  | 0 07 1/2 |
| Brantford Cold Water Rice Starch— |          |
| 1 lb. fancy boxes, cases 28 lbs   | 0 07     |
| Canadian Electric Starch—         |          |
| 40 packages in case               | 3 00     |
| Celluloid Starch—                 |          |
| per case                          | 3 50     |
| Chulinary Starch—                 |          |
| Chalenge Prep. Corn—              |          |
| 1 lb. pkgs., boxes 40 lbs.        | 0 06 1/2 |
| No. 1 Pure Prepared Corn—         |          |
| 1 lb. pkgs., boxes 40 lbs.        | 0 06 1/2 |

**TEAS.**

|                                     |                             |
|-------------------------------------|-----------------------------|
| SALADA CEYLON.                      |                             |
| Brown Label, 1 s & 1/2 s.           | wholesale 20c., retail 25c. |
| Wholesale Retail                    |                             |
| Green Label, 1s and 1/2 s.          | 0 22 0 30                   |
| Blue Label, 1s and 1/2 s and 3/4 s. | 0 30 0 40                   |
| Red Label, 1s and 1/2 s.            | 0 36 0 50                   |
| Gold Label, 1/2 s.                  | 0 44 0 60                   |
| Terms, 30 days net.                 |                             |

RAM LAL'S (lead packages)



|                      |      |
|----------------------|------|
| Cases, each 60 1-lb. | 0 35 |
| " " 60 1/2-lb.       | 0 35 |
| " " 30 1-lb.         | 0 35 |
| " " 120 1/2-lb.      | 0 36 |



Ceylon Tea, in 1-lb. and 1/2-lb. lead packets black or mixed.

|                                   |      |
|-----------------------------------|------|
| Black Label, 1-lb., retail at 25c | 0 19 |
| " " 1/2-lb., " "                  | 0 20 |
| Blue Label, retail at 30c.        | 0 22 |
| Green Label " 40c.                | 0 28 |
| Red Label " 50c.                  | 0 35 |
| Orange Label, retail at 60c.      | 0 42 |
| Gold Label, " 80c.                | 0 58 |

Terms, 3 per cent. off 30 days.

**CROWN BRAND.**  
 (Ceylon in lead packages)

|                              |           |
|------------------------------|-----------|
| Wholesale Retail             |           |
| Red Label, 1-lb. and 1/2 s.  | 0 35 0 50 |
| Blue Label, 1-lb. and 1/2 s. | 0 28 0 40 |
| Green Label, 1-lb.           | 0 18 0 25 |
| Green Label, 1/2 s.          | 0 19 0 25 |
| Japan, 1 s.                  | 0 19 0 25 |

**TOBACCO COS.**

**EMPIRE TOBACCO CO.**

|  |      |
|--|------|
| Foreign—   |      |
| Royal Oak, 2 x 3. Solace, 8s                             | 0 52 |
| Something Good, rough and ready, 7s                      | 0 53 |
| Louise, 2 x 3 1/4s                                       | 0 54 |
| Domestic Chewing   |      |
| Currency 13 1/2 oz. bars, spaced 9s, (10 1/2 to the lb.) | 0 39 |
| Patriot, 2 x 6. Navy 5s.                                 | 0 41 |
| Old Fox, narrow 12s.                                     | 0 41 |
| Free Trade, 8s.  | 0 41 |
| Snowshoe, 10 1/2 oz. bars, spaced 8s, (12 to the lb.)    | 0 44 |
| Snow-hoe, pound bars, spaced 6s.                         | 0 44 |
| Cut Smoking—   |      |
| Leader, 9's, in 5 lb. boxes (10 lbs. in case)            | 0 32 |

**WOODENWARE.**

**THE E. B. EDDY CO.**

|                           |              |
|---------------------------|--------------|
| Washboards, Planet        | per doz 1 40 |
| " " K X                   | 1 25         |
| " " X                     | 1 50         |
| Special Globe             | 1 50         |
| Matches—                  |              |
| 5-Case                    | Single       |
| Telegraph                 | 33 25 33 45  |
| Telephone                 | 3 05 3 25    |
| Parlor                    | 1 30 1 40    |
| Red Parlor                | 1 50         |
| Safety No. 1, wall box    | 1 40         |
| " " No. 2, slide box      | 2 80         |
| " " No. 3, capital        | 2 75         |
| Flamers, slide boxes      | 2 25         |
| " " wax stems             | 3 20         |
| Tiger                     | 2 90         |
| BOECKH BROS. & CO.        | per doz      |
| Washboards, L. aded Globe | 1 25         |
| " " Imp over Globe        | 1 40         |
| " " Standard Globe        | 1 50         |
| " " Old Back Globe        | 1 60         |
| " " Jubilee (perforate 1) | 1 10         |



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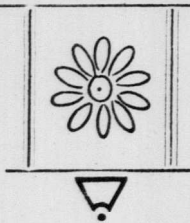
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