

" VARSITY "—HIGH-CLASS 5c. CIGAR.

THE CANADIAN GROCER

VOL. VIII

TORONTO, DECEMBER 7, 1894.

No. 49

COLMAN'S MUSTARD



BEST ON EARTH

MANUFACTURERS TO HER MAJESTY THE QUEEN, Etc.



HUNTLEY & PALMERS

ENGLISH BISCUITS

The Largest Biscuit Manufacturers in the World

Address, Huntley & Palmers, READING,
or 162 Fenchurch St., LONDON, E.C. } ENGLAND

Representative, MR. EDWARD VALPY, 28 Reade St., NEW YORK

LA CADENA—CREAM OF THE HAVANA CROP.

LA FLORA, 10c.

EL PADRE, 10c.

PRIZE MEDALS IN COMPETITION WITH THE WORLD.

THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY STOKING TOBACCO.

THE CANADIAN GROCER

A BLOW

At Imitations



Somerville's "Mexican Fruit"

Is the **only** genuine Mexican Fruit
Chewing Gum manufactured.

DO you keep it
in stock?

C. R. SOMERVILLE

LONDON, CANADA



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AGEN

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Standard Goods THE Best to Handle



THEY STAND AT THE HEAD

No Verdigris in these goods
They are made in Silver Lined Pans

And are

FOR SALE BY LEADING HOUSES EVERYWHERE.

VERDIN COOKE'S



PURE ENGLISH SALT

ANALYSIS OF

Verdin Cooke's Table and Dairy Salt

"I find this Salt to be remarkably free from foreign substances, there being no trace of Nitrates and Calcium Chlorides."

Chloride of Sodium	99.33
Sodium Sulphate,	trace
Calcium Sulphate,	trace

For Sale by

Ed. Adams & Co., London, Ont.
F. W. Fearman, Hamilton, Ont.

W. F. BEST, Analytical Chemist,
Dominion Analyst.

Fry's

80 Medals

Highest honors at Chicago

It pays to sell them.



Always reliable.



Purveyors of chocolate to Her Majesty the Queen

BY ROYAL APPOINTMENT

AGENTS FOR CANADA

ARTHUR P. TIPPET & Co.

MONTREAL, P.Q.

TORONTO, ONT.

ST. JOHN, N.B.



Grand Mogul Tea Lion Digestive Coffee

Always and everywhere the same, the two great winners of trade. Everything comes to him who is patient. Try others first. You will be better pleased with the unequalled quality of these two great lines.

Aunt Polly SELF-RISING Pancake Flour

100 lb. Kegs and 2½ lb. Packages.
The nicest Pancake Flour ever offered.

Ceylo-China Tea

To introduce we offer a New York Canister free with first chest. Handsomest tin ever offered.

T. B. ESCOTT & CO., Sole Agents, London, Ont.

Herrings...

FRESH,
KIPPERED,
IN TOMATO SAUCE,
Etc., Etc.

QUALITY FIRST-CLASS.

A. & M. SMITH

Leith

Scotland.

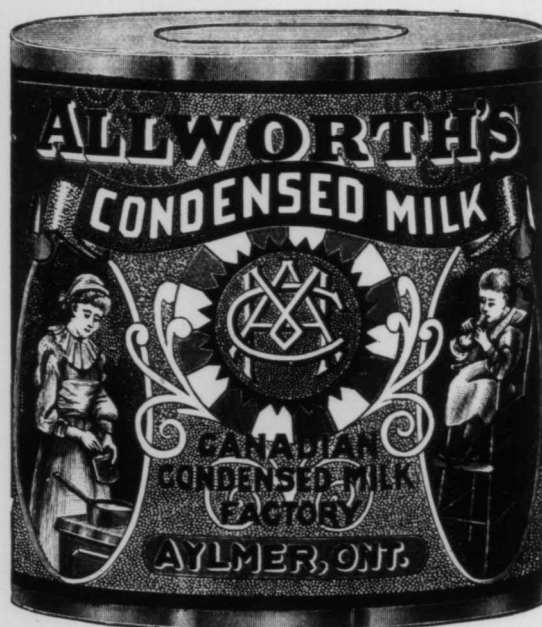


WILL YOU DO US A FAVOR?

Learn enough about Condensed Milk to be able to distinguish between good milk and poor.

Enough to recognize a brand that has merit.

Ours is always of the same heavy consistency, absolute purity, and unvarying keeping quality.



AGENTS:

HALIFAX, N.S.—E. ERB & Co.

ST. JOHN, N. B.—E. T. STURDEE.

WINNIPEG.—A. HARVEY.

VANCOUVER.—G. J. WONDER & Co.

The Canadian Condensed Milk Factory

**D. MARSHALL &
ALLWORTH, Proprietors**

AYLMER, ONT.

“The Best of Everything”



Is the material we use in producing our goods.

The quality of the material and the careful manner of preparation have combined in earning and sustaining the high reputation the “Delhi” goods enjoy.

Delhi Canning Co. = Delhi

KOFF NO MORE

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to orators and vocalists.

R. & T. W. STAMPED ON EACH DROP.



Fresh Herrings

The recognized leading Brand in all the markets of the world.

- Fresh Herrings
- Herrings in Tomato Sauce
- Herrings in Shrimp Sauce
- Herrings in Anchovy Sauce
- Herrings a-la-Sardine
- Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. “CROWN” BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS,

Sole Agents for Canada, MONTREAL.

Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

There's a . . . Something . . .

about our lines of Chocolate that makes them general favorites everywhere. We don't know what it is except that they are carefully prepared and pure. Our "French Chocolate" is one of the oldest and best known of Canadian Chocolates. Flavor unsurpassed. "Beaver Chocolate," a new pound package, retails at 30 cents per lb., a popular brand at a popular price.

Todhunter, Mitchell & Co.

TORONTO.

BATTY & CO., LONDON, ENGLAND

Batty's
Nabob
Pickles

Crown
Pickles



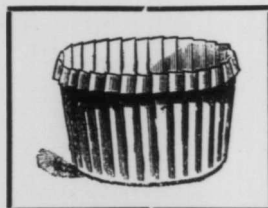
Batty's
Nabob
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Batty's
Worcester
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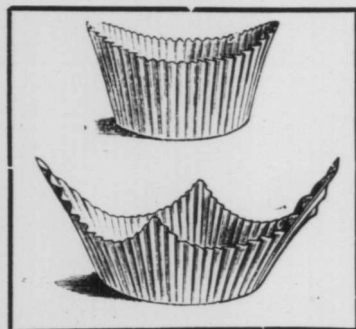
For sale by Leading Wholesale Grocers.

WRIGHT & COPP, Dominion Agents **Toronto**

Soufflet Cases



SOUFFLET CASE



INDIVIDUAL CRIMPED CASES

Pie Collars

Ice Cases

MANUFACTURED BY

MANSELL, HUNT, CATTY & CO., Ltd.

LONDON, ENGLAND.

Soufflet Cases as shown in cut are used for Creams, Charlotte Russe, Ices, Jellies, Blanc Mange, etc., etc. We carry a full line of assorted styles.

The Individual Crimped Cases are used by first-class grocers and confectioners in making a neat finish to the top layer of a box of chocolate creams, etc. We have a large assortment of styles and sizes. Put up in boxes of 1,000 of a kind. Send us a trial order.

We have also a large assortment of Japanese Napkins, which are just the thing for picnic parties, ice cream parlors and general use, at prices ranging from \$4.00 to \$6.50 per 1,000. These Napkins are also suitable as advertising novelties.

SOLE AGENTS IN CANADA :

Dominion Paper Box Company 36-38 Adelaide Street West, **Toronto**



A MOST necessary requisite in the keeping of a grocery is to have the standard, the best, and the most favorably known articles for sale. You don't then have to explain their merits to your customer. They probably know as much as you, about that same article.

On the other hand, a poor unknown article of questionable quality and unquestionable price is something you haven't the time to experiment with, nor the inclination to risk your standing among good customers with.

E. B. Eddy's Matches are extensively, aggressively, and persistently advertised in every city, town, and village of importance in Canada.

They have stood the test of 44 years' time and are pre-eminently the best matches in every respect, made in this country.

Order a 5-Case lot from your Wholesaler or Jobber and always keep them in stock.

THE **E. B. EDDY CO., Hull, Canada**

ALSO . . .

MONTREAL, TORONTO, QUEBEC,
HAMILTON, KINGSTON, ST. JOHN,
HALIFAX, WINNIPEG, VICTORIA,
ST. JOHNS, Nfld.

HEADQUARTERS

FOR . . .

Valencia Raisins

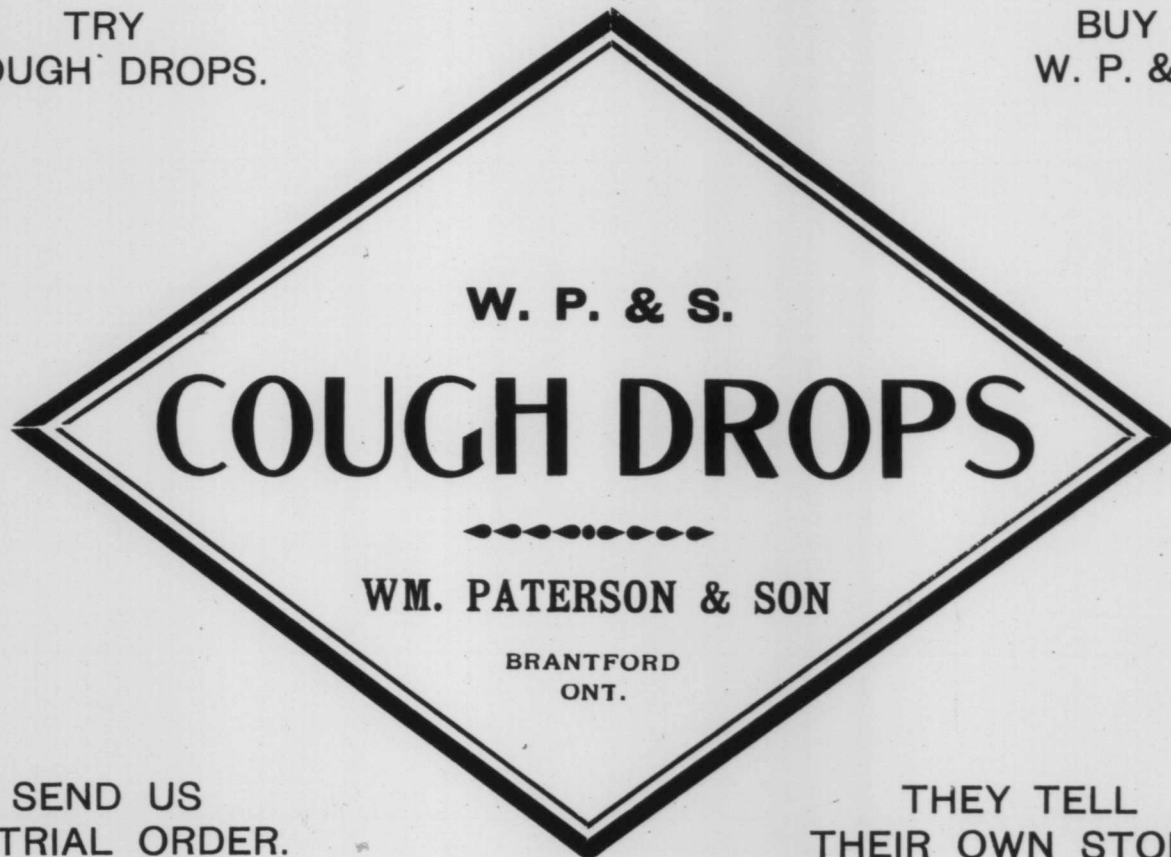
Trenor's Fine Selected, 28 lb. bxs.
 Arguimbau's Selected, 28 lb. bxs.
 Arguimbau's Selected, 14 lb. bxs.
 Arguimbau's Fine Off-Stalk, 28 lb. bxs.
 Juan De Llano's Fine Off-Stalk, 28 lb. bxs.
 Trenor's Blue Eagle Off-Stalk, 28 lb. bxs.
 Rubio Off-Stalk, 28 lb. bxs.

W. H. Gillard & Co., Wholesalers
Only . . . Hamilton, Ont.

JOHN MOUAT, Northwest Representative, WINNIPEG.

TRY
COUGH DROPS.

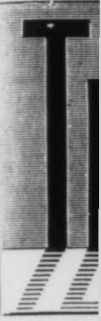
BUY
W. P. & S.



SEND US
A TRIAL ORDER.

THEY TELL
THEIR OWN STORY.

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Vol. VIII.

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This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. VIII. (Published Weekly)

TORONTO AND MONTREAL, DECEMBER 7, 1894

(\$2.00 per Year) No. 49

J. D. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

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and
TRADE JOURNAL PUBLISHERS.

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17 Victoria St., London, S.W.
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John Cameron, General Subscription Agent.

A TWO-FOLD LESSON.

THE frauds recently perpetrated upon merchants in Stratford and Woodstock, by a sharper whom a couple of Toronto houses had sent out to sell fruit, should have the effect of imparting a two-fold lesson.

Wholesalers need to exercise much caution when employing traveling salesmen. The swindler in question was a stranger to those who employed him. In appearance everything was in his favor, but all that seems to have been known about him was what he supplied himself: He was an American, had been in Montreal, and was named "Mr. Rose." His operations show that "Mr. Thorn" would have been more appropriate, for he badly pricked a number of unsuspecting merchants by his sharpness.

Since the item announcing this man's swindling operations appeared, THE GROCER has become cognizant of his modus operandi.

His modes of working were not always the same, but that which he appears to have commonly used was this: After securing an order he would present himself to the

storekeeper who had favored him and advance the plea that, as he was returning to Toronto, he would be much obliged if he would pay him, instead of waiting till the time designated by the terms on the invoice. In fact, the firm was a little short just then, and if the storekeeper could pay him he would make it worth his while by allowing him extra discount. In some instances, it is understood, he even agreed to remit the freight, in addition to allowing the discount. These inducements caught most, if not all, those to whom he had sold. And now, with one or two exceptions, they stand to pay over again. At least, that is understood to be the opinion of the legal gentlemen who have been consulted in the matter; and they base their conclusions on the fact that the terms fix the 1st and 15th of each month as the times when payments shall be made. "Mr. Rose" is now in his native land, although it is possible he may not always be, provided the arm of the law is able to reach him.

The merchants who were made the victims of this man's perfidy have learned a lesson that they will not soon forget. But there are others, not at all affected in the present instance, who may need to be cautioned, in order that they may not be caught in a similar trap should it be put in their way.

Never pay an account except through the regular mediums of drafts, cheques, post-office orders, or through an accredited representative. Remember this, and there is not much danger of anyone being deceived as were the Stratford and Woodstock merchants in the instances cited.

Make your customers feel at home in your place of business. Be social. Don't let a customer feel that your interest in his welfare ends with his pocket-book.

A JUSTIFIABLE BOYCOTT.

A retailer in a thriving town in Nova Scotia did a good general store business and made money. He did not make it as rapidly as he desired, and he began cutting prices.

To prevent him getting all the trade his competitors did the same, and in a short time business was more or less demoralized in that place; but the cutting kept on until he was forced to suspend, as is usually the case, for a house cannot sell goods at less than cost and live.

He then compromised with his creditors at 40c. on the dollar, and advertised extensively that he had secured his stock at that price, and had some rare bargains to offer. Buyers rushed to his place and other stores were neglected.

A number of the merchants of that town are pretty shrewd. They agreed not to purchase from any wholesale merchant or manufacturer who sold to the insolvent. This has had a beneficial effect. Travelers do not call upon him. Some houses have tried to work his business by mail but two of them have been found out and the other dealers have withdrawn their business. This is a hint which might be adopted in other places.

The moral pressure from a wholesale house can often prevent a retailer from cutting prices. Why should they not be asked to apply it?

Not altogether due to the high tariff is the scarcity of Cape Cod cranberries on the Toronto market. Destructive fires contributed no small share thereto. These fires were in the swamps, where the berries grow, and appear to have been widespread. With a tariff favoring him at home and fires favoring him abroad, the Canadian grower could not expect much more, unless it perhaps be good times.

PACKERS AND BUSINESS METHODS.

“WELL, there is one good thing that has resulted from the combination of the Canadian packers. There is little or none of that breach of faith which at one time was all too common. What I mean is that a packer does not now agree to sell me all his pack and then go and put up more goods to compete with me.”

This remark fell from the lips of a large wholesale dealer in canned goods a few days ago. And what he said was based on his own experience.

More than once he had bought what the packer had asserted would be his total pack for the season, say, for instance, 20,000 cases. “And more than once,” to use the wholesaler's own words, “the packer had tilted his hat back upon his head, made a bee line for home, arranged with the farmers for increased acreage of, say tomatoes, and then put up 50 or 100 per cent. more goods than he had intimated he would.”

True, what may be termed these surplus goods were not always placed on the Toronto market. Sometimes they were not even sold in the province. But they almost invariably came into competition with the goods sold in the first instance, and that often at a lower price, for, having sold what he originally intended to pack at a good price, he disposed of his duplicate pack at a lower figure, thus adding meanness to deception.

It is a strong thing to say, but it is nevertheless true: there are among the packers of this country too many men who know little or nothing of the ethics of business. If it were not so, why in the name of common sense, setting aside altogether the question of morality, would they perform such unbusiness-like acts as those cited?

And while associations with cast iron rules and heavy penalties may conduce to keep down such phases of fraud as those designated, they cannot effect a permanent cure.

Before this can be accomplished those members who have not yet done so must learn the A B C of business principles, for in them is included morality, as well as what may be termed the theory of business proper.

The packer who is to succeed to-day must, like any other man of business, have individuality, perseverance and a purpose.

It does not necessarily follow that to have these precludes his being affiliated with an association composed of his fellow manufacturers. But this is obvious: An association can, unless its tenets and objects are carefully guarded, bury a man's individuality, dampen his perseverance, and thwart his purpose. As far as the Canadian Packers' Association is concerned, THE GROCER fears that it is not altogether conducive to the best interests of the packers themselves or the trade in general. In spite of the organization, jealousy will not down, for, like a lot of sheep, when one discovers a spot of juicy green grass, they nearly all follow, instead of each independently starting out on a foraging expedition on his own account.

Competition is keen, but that is no reason why a man with a good article and a fair amount of capital should not succeed. There is always room at the top for the best; and the packing business is no exception to the rule.

But, good as an article may be, it must be pushed; it must be advertised, and advertised in the best possible way.

A man cannot know all the good things there are in a book until he has read it or until someone has recited to him its contents. Neither can the trade or the public know that a certain packer is putting up a good article unless he persistently and judiciously keeps dinning the matter into their ears.

But advertising through the trade and ordinary newspapers is not the only description of advertising necessary, or the only kind that requires thought. The label denoting the brand needs to be attractive, but not gaudy and cheap looking. Next, uniformity of excellence of quality must be cultivated, and with a righteousness that will allow the eye to wink at nothing. And of course the procuring of orders under false pretenses must be religiously eschewed.

The packer who will hew to these lines is bound to win success. It may not come in a season, but it will come eventually.

No one requires to be told that, as far as numbers are concerned, the field in Canada has a fairly big crop of packers. But it is another thing to say that the field is well planted as far as quality is concerned. A good many of them are at best poor stunted things, with little life, no ambition and no push. And their condition is made all the more striking in contrast with the firms who have adopted methods more akin to those followed by sound and progressive business men.

Still even those who are accounted the best and leading packers will need to look

to their laurels. They do not at all times display that business acumen and enterprise that the character of their industries demands. And unless they put on a spurt and keep their eyes open for the appropriation of modern ideas, they too stand to get outstripped in the race.

Unless these passive firms wake up, it is obvious that in course of time they will be forced out of the field altogether by packers who will build their superstructure on modern and sound business principles.

CANADIAN FINANCIAL POSITION.

BRADSTREET'S, New York, in its issue Dec. 1, has an article by W. C. Cornwall, Buffalo, on business during the panic, which shows that trade in Canada is established upon a much sounder basis than in the United States. Bradstreet's says that during the strictly panicky season Canadian banks came through with only a 3 per cent. decrease in deposits, while those of the United States lost 20 per cent. Loans in Canada decreased 1 1/2 per cent., while in the United States they fell off 12 1/2 per cent. In the savings bank deposits the decrease in the United States was nearly 8 per cent.; in Canada they were stationary or slightly increased. Failures in Canada increased 5 per cent. over the previous year; in the States they were 51 per cent. greater. In the States 240 banks failed; in Canada, not one. Canada's bank-note circulation is limited in round numbers to \$60,000,000. Yet, when New York banks could not get currency, excepting by resorting to the New York clearing house certificate expedient, Canada had a lee-way of \$20,000,000 to \$30,000,000.

Yet, in the face of this evidence from a disinterested source, some English journals say that Canadians are financially bankrupt, and advise no purchases of Canadian securities. There appears to be some truth in the hint from London that these articles are for the purpose of blackmailing the governments, municipalities, and corporations who are seeking to float bonds on the London market.

SMUGGLING PARTRIDGES IN.

Ontario dealers are not allowed to sell partridges, because the provincial law is anxious to protect them for sportsmen. A man may shoot them for his own use, or to give his friends, but he must not sell them.

The grocer's best customers want them, and, as there is a good profit, many of them are bringing in partridges from Quebec and the Maritime Provinces by express as chickens.

In parts of New Brunswick and Nova Scotia partridges are so plentiful that they can be bought for 10 to 25c. a pair. These are resold in Ontario cities and towns at 50 to 75c. a pair.

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OUR LEADING RETAILERS.

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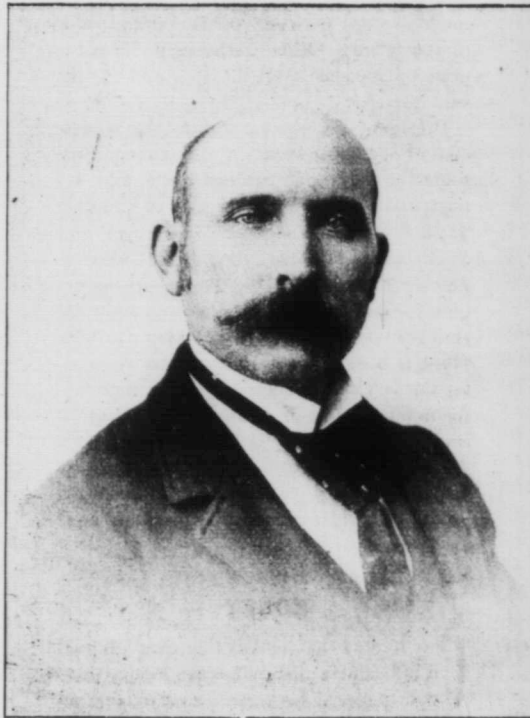
F. J. GILLESPIE, general merchant, Uptergrove, county of Ontario, first saw the light of day in the township of Adjala, in the county of Simcoe, on December 16th, 1855. His father, Owen Gillespie, shortly afterwards sold his farm in Adjala and moved to the adjoining township of Tossoronto, where the subject of our sketch was brought up on a farm. He was frequently engaged in clearing, hauling saw-logs, etc., and performing other duties incidental to pioneer life in a new and comparatively uncleared wilderness. Owing to the school being over four miles away, he was unable to attend such an institution until he was about 12 years of age, when a new school was erected some two miles from his father's farm. In four years and six months, a good deal of which time he was kept home, young Gillespie went from the alphabet to a third class certificate, which he secured in 1872. C. S. McMain, now of Toronto, but then of Everett, was his teacher, and, under Mr. McMain, young Frank overtook and passed nearly every one in the school. Rev. J. F. German, M.A., Rev. Wm. McKee, B.A., and Rev. P. Rey and many other school visitors predicted a bright future for the then brilliant youth. Mr. Gillespie began to teach in November, 1872, and continued for fourteen consecutive years, the last six of which he taught at Uptergrove, where he is now doing a successful business.

Mr. Gillespie began business in 1886. He bought and paid for, in cash, his business stand from William Maguire, now of Queen street, Toronto, and put in about \$1,500 worth of stock. Since then the stock has constantly been added to, until to-day it is fairly large and well assorted. Mr. Gillespie attributes his success to his always having told the truth to his customers. On this account children are frequently large purchasers at his store, because the parents know they will get as good bargains as if they went themselves.

Honest, straightforward dealing has won for him the esteem, and more, the affection, of the people of Mara township, where he deservedly holds the highest office in their gift—that of reeve. Mr. Gillespie, besides running a general store, has bought grain for W. D. Matthews & Co., of Toronto, for nine years, and is still in their employ.

Mr. Gillespie represents the Liverpool, London and Globe, Royal Insurance, Sun Life, Worts Estate, R. Edwards & Co., and other money lending companies. To show how careful Mr. Gillespie is in his business habits it is only necessary to mention that he has been lending money on notes to the Mara public for R. Edwards & Co for nine years past, and in no year did he lend less than

\$2,000 in that way, and one year it was as high as \$8,000, and yet R. Edwards & Co. have never lost one dollar through Mr. Gillespie's agency. In 1881 Mr. Gillespie was appointed clerk of the seventh division court for the county of Ontario, but as it is a very small court little or no time is lost in doing the work. Mr. Gillespie, during his business career, has not been indifferent to the duties of citizenship, for in January, 1890, he accepted the deputy reeveship of his township, and January last was elected reeve by acclamation. During the four years Mr. Gillespie was at the County Council as deputy reeve, he held the chairmanship of the committee on legislation, education and finance respectively. He was the first deputy reeve in the county of Ontario to ever hold the important chairmanship of finance. Mr. Gillespie's busi-



F. J. GILLESPIE.

ness methods and geniality of disposition won for him the confidence and esteem of the county council, and in January last he was elected warden of Ontario, one of the most advanced and wealthiest counties in Ontario. During the past eight and a half years Mr. Gillespie has worked hard, looking after his store, grain, division court office and latterly the township business. Apart from this business life Mr. Gillespie finds time to assist one or more societies. He is chief of Dunbarton Camp of the Sons of Scotland, and a member of St. Andrew's C. M. B. A., of Brechin. In May, 1881, Mr. Gillespie married Miss Christina McDonald, of Mara, by whom he has six children, three boys and three girls. The union has been a happy one, and Mr. Gillespie's business owes much to the assistance of his wife. A

few weeks ago, readers of THE GROCER will remember, Mr. Gillespie was nominated by the Reformers in North Ontario as their candidate at the next general election for the House of Commons.

AN INDUSTRY WANTED.

DEAR SIR, — At the suggestion of several members of the Council, I write you to be kind enough to say if you would recommend us to start a soap factory in our town. We want some profitable industry to boom things here, and I think there is more money in soap than anything else that would suit this town. We would not want to start very big at first, but employ only half a dozen hands and work up. — Yours, &c.

THUS writes the mayor of a town of 2,000 souls. We regret we cannot recommend them to start a soap factory. There are as many factories now as are necessary to supply the Canadian market, and the profits are not more than a fair investment on the capital. It would take a good deal of advertising for a new concern to gain a foothold. Several soap factories have already failed.

It seems to be an invariable mania for towns to encourage, not an industry which would develop their natural resources, but only such as would have to compete with good old-established businesses. The industries which have paid towns or districts are those which developed their natural resources. Factory towns are, as a rule, less prosperous than agricultural. A cotton factory will bring in many employes, and trade may boom for a time, but eventually they become poor customers, and worse citizens.

The town for which our friend writes is the centre of an agricultural district. We know, as a matter of fact, that its resources have never been developed. The merchants should organize a company of themselves and leading farmers to operate a creamery in one district and, say, a cheese factory in another direction. Many fruits grow to advantage, and if the merchants took an interest in their cultivation they could bring about a great improvement in the quality and the way of marketing. At present the ground is well occupied, but in time there will be an opening there for a canning factory for the consumption of these goods. An evaporating factory would pay now. Near the town there is an excellent limestone quarry, which could be developed.

Let Mr. Mayor and the prominent people of the town take "a night off" and think if the natural resources of their district are developed to their fullest extent, then hold a meeting and discuss their thoughts.—Ed

Use neat stationery, for it gives character to your business and helps both your credit and your sales.

THE CLOSED REFINERIES.

A BIG surprise was it to the trade when the announcement went out that the refineries at Boston, Philadelphia and New York, under the control of the American Sugar Refinery Co., otherwise known as the Sugar Trust, were to be closed down, throwing some 15,000 men out of employment.

Great successes are often followed by great failures. During the last session of Congress, the Trust proved more powerful than the will or interests of the people. The legislation enacted clearly proved this. But almost before the lovers of "Government of the people, by the people, for the people," have stopped gnashing their teeth the intelligence comes that the Trust is compelled to close down.

Naturally, the subject is being discussed by the press—that of Canada, as well as that of the United States; and the conclusions as to the reasons for shutting down are arrived at according to the standpoint from which they are viewed. Consequently, there are a diversity of opinions as to motive.

One opinion that passes muster with not a few is that the prime object is to exercise an influence over Congress, which re-assembled Monday, in order that it may keep its hands from meddling with the tariff and placing sugar on the free list. But the men at the head of the great Trust are among the sharpest and shrewdest in the United States, and consequently would hardly be so unwise as to play such a poor card as that—the worst they have in their hand.

Boodle was the right bower during the last session of Congress, and they would probably again prefer to play it than trust to a mere bluff that would be obvious to everybody.

It was anticipated, prior to its final adoption, that once the tariff question was settled a brisk demand would develop for sugar; and the Trust had big stocks on hand preparatory for it. But the brisk demand did not materialize. The continuance of the financial depression was the principal deterrent, but to make matters worse there has lately been a breaking up of the wholesale guilds and an accompanying unusually severe epidemic of price cutting, which did not help the Trust any, for it failed to induce large consumption. Cutting seldom, if ever, does.

The chief reason for the shutting down of the refineries may therefore be reasonably assigned to a desire on the part of the Trust to work off the heavy stocks now on hand, and thus give the demand a chance to catch up with the supply, something which is particularly desirable in view of the large crops of cane in Cuba and beet in Germany.

Mr. Licht's latest estimate of the sugar beet crop in Germany is 4,800,000 tons, an

increase of 904,491 tons over last year. This aggregate is something like a million tons more than Europe can consume, and, as the United States is practically the only outlet for Germany's surplus stocks, it is not surprising that the Trust should exhibit haste to get relieved of its load. To-day even granulated beet sugar can be laid down in New York at 3.56c. per lb., duty paid, while the Trust's net price is 3.98c.

President Havemeyer, of the Trust, ascribes to the trade conditions the cause of the refineries being shut down. But it is not likely that the organization of which he is head will succumb yet awhile, or that he and his will need to solicit the assistance of his friends for some moons.

Before the Trust was re-organized some few years ago its profits were enormous; since then they have been—well, the N. Y. Journal of Commerce says \$22,000,000 annually, or 220 per cent. on the actual value of the plant. Other authorities place the profits at 150 per cent. for 1892 and 165 per cent. for 1893.

President Havemeyer draws the modest sum of \$75,000 annually for transacting the duties appertaining to his office, and his position as trustee brings him in another \$25,000. Then Theodore Havemeyer gets \$75,000 for fulfilling the duties of vice-president and trustee. Treasurer Searles gets \$75,000 for what he does and a similar sum is divided among three other trustees. Here is a salary bill of \$325,000 annually for the services of six men. Then there are the itching palms of sundry hungry legislators that have to be satisfied. With such demands as these upon its resources, of course the Trust would need to make big profits; and 220 per cent. is probably none too large.

MONEY.

IT is money that makes the mare go, and it is business that makes the money go—that makes it circulate. As a natural result of the caution which capitalists and banking institutions have been exercising lately, money is only being invested in what may be termed gilt-edged ventures. Consequently, of course, many good dollars are lying idle in the vaults of the monetary institutions, and money is getting cheaper and cheaper as a result. An evidence of this latter fact was exhibited last week, when business men and others, who have been laying away little "nest eggs" for rainy days in the savings departments of certain institutions, were notified that they would hereafter be only accorded 3½ per cent. instead of 4 per cent. This sum is still ½ per cent. higher than usually obtains with the regular chartered banks.

With money as cheap as it is, and with the trade prospects of the country obviously improving, opportune is it now for the float-

ing of industrial projects such as are indigenous to the country; not exotic or wild-cat schemes. By-and-by money will be dearer, and then promoters of enterprises will be compelled to pay more for their powder and shot. I'm only a poor newspaper man; I wish I was a promoter.

About \$2,000,000 was paid out in Montreal last week in dividends. Happy Montreal, and happy too, I expect, some of the recipients of these dividends were, for, although wiser in their generation than the people of Toronto in this respect, I opine that some of them are feeling the effects of chasing too far the wild will-o the wisp of a real estate boom.

Uncle Sam has succeeded in floating his \$50,000,000 bonds and bringing up the depleted reserve to the \$100,000,000 mark, and even a little past it in fact. But he has not yet solved the problem of how to keep the reserve to the tide water mark. Gold still has a tendency to flow Europe-ward, and on Saturday last it was only the fact that none but old coins were on hand that prevented a parcel of the yellow metal going where the conditions seem more congenial to its health.

Last week's statement of the New York banks caused a good deal of surprise. It was expected that, as a result of the floating of the \$50,000,000 government bond, the cash items would show a much larger decrease than \$19,531,900. While some expect that next week's figures will reflect further loss, others there are who contend that the comparative smallness of the decrease in the bank's figures indicate that there has been a large withdrawal of gold from institutions other than the associated banks.

ARGUROS.

A man may guy,
And a man may lie,
And a man may puff and blow;
But he can't get trade
By sitting in the shade,
Waiting for business to grow.—Ex.

Established 1850

"BOHEMIAN"

Plain Blown Glassware

A FULL LINE JUST OPENED.

Ports,	Goblets,
Sherries,	Hot Whiskies,
Liqueurs,	Clarets,
Custards,	Tall Champagnes,
Punch Cups,	Finger Bowls.

Decanters and Claret Jugs.

Write us for quotations.

JAMES A. SKINNER & CO.

Toronto, Ont. Vancouver, B.C.

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Our full asso

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BUSINESS IS IMPROVING

Are you in line with your neighbors ?

NOW IS THE TIME

To prepare for filling orders PROMPTLY from the consumer.

DON'T DELAY

Our full assortment of

Dried Fruits also Bargains in Teas

SHOULD ATTRACT YOUR ORDER AT ONCE FROM

LUCAS, STEELE & BRISTOL, - HAMILTON
WHOLESALE GROCERS



WE HAVE FULL ASSORTMENT OF

Table Delicacies

For the Holiday Trade

You want goods quick at this season, and to guarantee delivery write or telegraph.

BALFOUR & Co. TELEPHONE NO. 439 HAMILTON.

Two Old Stand-bys



You cannot run your store unless you are selling



James Turner & Co.

WHOLESALE AGENTS.

HAMILTON, ONT.

NOT CANADA'S FAULT.

THERE is so much surplus wealth in England that capitalists are constantly looking for investments for it. They are easily led into subscribing stock in all sorts of concerns that promise fabulous dividends, without inquiring whether those organizing them are capable or responsible. Generally they induce some member of Parliament or nobleman to become president. Large sums are frequently subscribed in this way.

Some of these concerns are of a most fraudulent character, and deliberate falsehoods are told in the prospectus. Their nature is sometimes discovered before the promoters have succeeded in floating the full amount of stock.

Two of these—a dressed meat company and a colonization company—were nipped in the bud. The first was warmly supported by the Canadian press, and one of its directors was a titled member of the Dominion Government.

THE CANADIAN GROCER exposed the scheme, and the London papers took it up in time to prevent more than a few thousand being paid up.

Other investments of this sort are those which are good in themselves but which are so mismanaged that they fail to pay dividends.

Others again pay good dividends, but these are absorbed by the directors' and

office expenses, and the ordinary shareholders get nothing. One such concern has just been brought to our attention.

It bought a going industry in Canada. At first it paid dividends, but for some years it has paid nothing. At the same time the Canadian office has been sending large sums of money across the Atlantic. Last year \$32,000 was sent over as the year's profits, but the ordinary shareholders got nothing. This amount was eaten up in directors' fees, office expenses, etc., in London. As all the business is done on this side there is no necessity for the directors to meet more than once a year to pass dividends, etc., and a secretary at £100 a year would be well paid for the duties it is actually necessary for him to perform.

These experiences not only bring Canadian investments into disrepute, but they seriously affect the country. Such directors blame failures and no dividends on bad trade conditions, when business in Canada is admitted to have been all through the depression on a better basis than any other country in the world. British investors who have their money with reliable institutions here have done well. We know of an Edinburgh capitalist who lost a large sum in two wild cat investments in Canada and was denouncing the country until he paid it a visit. He then went into a reputable Nova Scotia investment, on which he is getting 8 per cent.

on preferred and 16 per cent. on his common stock. He admits it is the most profitable investment he has.

HOW TO IMPROVE YOUR CLERKS.

"There is one feature in THE GROCER which I consider valuable," said S. M. Bentley, Truro, "it is its value to clerks. All dealers should see that their clerks read it. From my own experience I know it brightens them up; it is an incentive to better things; they take more interest in the business. It is an education to them. It is just as if they went into a big city and saw modern methods of doing business. If they are worth anything they can appropriate these methods and adopt them to their own circumstances. I would not be without it."

EGGS SCARCE IN TRURO.

Eggs are scarce in Truro. It is hardly possible to get enough to supply the demand, although 18 and 20c. have been offered. It is not a question of price but of supply. The farmers seem to be marketing less each year. This is a short-sighted policy, to which the trade generally should bring their attention. It costs nothing, as the hens feed themselves in the barnyard and are excellent scavengers. Average farmers do not see this; you have to drive it into them.



SUCCESS
CAME TO

SUNLIGHT SOAP.

BECAUSE IT IS PURE AND SURE

And because it brings Less Labor and Greater Comfort to those who use it.

It pays Grocers to sell it.

It pays Customers to buy it.

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Seven Crown Extra Selected Erbeili.
Choice Eleme in 10, 20 and 28 lb. bxs.
Natural in 28 lb. bxs.
Eleme in 56 lb. bags.

It will pay you to get our prices on above goods before placing your orders for same.

H. P. ECKARDT & CO. Wholesale Grocers Toronto

Don't Go Away With the Idea

That your line is complete, unless it includes our

FANCY WHISKS!

All entirely New Designs!

Special for the Holiday Trade!

Send Trial Order.

Value Unsurpassed!

H. A. Nelson & Sons - Toronto and Montreal

ST. LAWRENCE

Corn Starch

Increases in Sales DAILY

WORTHILY

Fine Chocolate Goods

Three Grades

**Supreme
Extra Fine
Elite**

SUPREME goods are coated with the very finest grade of Vanilla Chocolate, in light or dark, as preferred.

EXTRA FINE Chocolate coating is not so strongly flavored with Vanilla, but is very fine and thoroughly satisfactory.

Price Lists on application.

ELITE is our cheapest grade and is splendid value.

G. J. Hamilton & Sons, - Pictou, N.S.

Close
Quotations
For
Round
Lots

Some "Drives" in Holiday Goods

Argulmbau, Morand's and A B brand **Valencias** Fine Off-Stalk, Selected, and Selected Layers in 7, 14 and 28 lb. bxs.

Blue Fruit, Extra Quality, Black Baskets and Imperial Cabinets. **Prunes**, in 14, 28 and 56 lb. bxs., to arrive. **California Fruits**—Apricots, Peaches and Nectarines in 25 lb. bxs.

M. MASURET & CO. - London, Ont.

Don't
Miss
A
Good
Thing

CONCERNING RETAILERS.

JOHN WHITESIDES, general merchant, Huntsville, has moved into his new store. So has J. N. Mathew, of the same town.

George Lang, grocer, Milton, now occupies his new store.

A new grocery is being opened up in Chesley. J. Lockman is the proprietor.

Grocer Murphy, of Alliston, has added a boot and shoe department to his business. The results have so far been good.

C. V. Parks, grocer, Warton, is making preparations for the Christmas trade. Fancy goods will be one of his specialties.

There is a new store and a new general merchant in Belmore. The proprietor is W. J. McGrogan, and he opened Monday last.

W. Hay, Kincardine, has a good supply of fresh water salt herrings. He accounts the outlook for Christmas trade in groceries good.

"P. Anderson, of Guelph," remarked a traveler, "has got his warehouse filled to the roof with fruits and fancy groceries for the Christmas trade."

George Rutherford, who has been with Burgoyne & Co., of Fenelon Falls, for a number of years, has purchased the grocery and boot and shoe business of Samuel Newman, of that place. During Mr. Rutherford's long engagement with Burgoyne &

Co. he not only learned experience but earned the good will of the people of Fenelon Falls, and should do well in his new venture.

Ed. O'Donohoe, grocer, etc., Midland, who was recently burned out, has moved what stock was saved from the fire to the large block formerly owned by N. Courtemanche.

McGillivray & Spears, grocers, Listowel, report business good, collections more satisfactory, and outlook for Christmas trade bright. This firm has a large stock of cheese on hand at the moment.

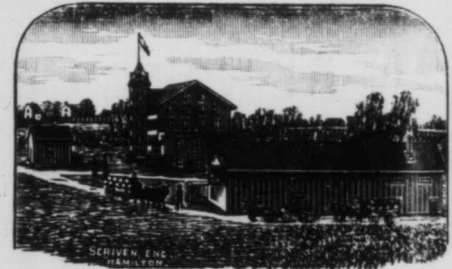
"George E. King, of Wingham," said a traveler, "is opening the eyes of the merchants up there with the values he is showing in groceries and dry goods. He has recently purchased extensively of fancy groceries."

James Philp, grocer, Fergus, has materially improved his store. Besides putting in a plate glass window, he has enlarged and redecorated the interior of the store. "Mr. Philp is one of the most active grocers on the W. G. & B." added THE GROCER'S informant.

Thos. Mulcahey, general merchant, Orillia, has sold his stock and good will to Crawford & Walker, who took possession 1st inst. Crawford & Walker are highly spoken of, and should continue to make the business the success it was under their predecessor. Mr. Mulcahey, who has been doing business in the same town and premises for nearly a quarter of a century, has well earned the rest he now proposes to enjoy.

OUR APPLE GARDEN VINEGAR.

IN spite of the quietness of trade, there are at least some manufacturers that are able to report an increasing business. The Dover Apple Co., of Port Dover, is one of them. This firm was established in 1891, and it launched out with the determination to manufacture and place on the market only the best and purest cider and white wine vinegars, and the success which has attended its efforts is its reward. The accompanying cut will convey an approxi-



mate idea of the proportions assumed by this firm's factory. The fact that the Dover Apple Co. uses the best fruits in the manufacture of its commodities means more than it would in some parts of the country. Port Dover is situated in the best apple-growing section in the country, and it is especially noted for the excellence of the Norfolk variety, which commands the best prices on the English market. It is to this fact, as well as to the enterprise of the firm, that is due the high quality of the Dover Apple Co.'s vinegars.



If Out of Stock

Send at once to your wholesaler for a shipment of MacLaren's Imperial Cheese. Do not let your neighbors have the lead on such a staple article.

You will never be a leading grocer until you sell leading articles. You cannot afford to be without "IMPERIAL."

A. F. MacLaren & Co. - Toronto

If you want any Christmas Goods,
and want them Quick

WRITE US

Raisins	Prunes
Figs	Dates
Currants	Peels
(Special value)	

Mixed Candies
In brls. at 4$\frac{3}{4}$^{c.} lb.

Nuts

DON'T	PUT
OFF	ORDERING

THE EBY, BLAIN COMPANY LTD.

Wholesale Grocers

TORONTO - - ONTARIO

THE HEAVINESS OF SUGAR.

THE sugar market, not only in the United States but in Canada, is in an unsettled condition at present. The best evidence of this has been the recent declines in prices on granulated at the Montreal refineries.

First the figures were cut 1-16c, then 1/8c, and finally on Thursday last the figure took a tumble to the even figure, 4c, and it is weak at the decline.

This is a drop of 3/8c. since the weak feeling set in, and the heaviness is attributed by sugar operators in Montreal to the competition of cheap German granulated sugar. This stock can be laid down in Montreal at such a low figure that the article can compete with the Montreal granulated.

This is due to various causes; among others, that there has been an enormous crop of raw beet sugar in Germany this year, and that there are prospects of another large one next year.

So far, the offerings in Montreal of this German sugar do not commence to compare in quality with the domestic refined article, but the fact that they are offering has had its influence, as above noted, and if they are pushed still further, refiners in Montreal will have to meet the competition,

so that still lower prices are not considered unlikely.

With regard to the sale of German refined sugar, it is doubtful if it will take the place of our Canadian granulated, for, as we have already said, it does not commence to compare with it in quality. Since it has been offered in real earnest, however, the Montreal jobbers say that the chances are that it will take the place of the higher-priced domestic yellows.

At present the German sugar is being jobbed from second hands at 4c.

ALMERIA GRAPES FIRM.

THE firm way in which the price of Almeria grapes has held up this fall in Montreal has been unusual. It has been customary in former seasons for the fruit to open at an extreme figure, and afterwards settle down under gradually increasing receipts.

This year the reverse has been the case. The price opened in September on a small shipment of 50 kegs or so at \$5, and instead of sagging off, values remained steady at that until about a fortnight ago, when they stiffened up.

The receipts have been fair also, but the demand has kept them well cleaned up, and

finally, last week, as noted in our Montreal reports, \$5.50 to \$6 per keg was made on that market for good to choice fruit.

In New York the same firmness has been noted, for as high as \$14 per keg was realized in some cases early last week; while, as noted in last week's issue, a cargo sold at an average price of \$6.25.

CLOSING ON HOLIDAYS.

There are still many live towns in which the merchants do not take advantage of public holidays. Truro, N. S., did not do so until about two years ago. Previous to that they were all open on these days and the poor dealer got no rest whatever. An agreement was prepared and signed by all the retailers to close on Christmas, New Year's, Good Friday, Dominion, Thanksgiving and Truro's natal day. The Board of Trade looks after the matter and publishes a notice a few days before each holiday. People are thus warned of the closing.

There is a good Board of Trade in the town, and there is no reason why the merchants should not carry out an agreement to close at 6 or 7 o'clock each evening excepting Saturday. It is done in many smaller places in Nova Scotia, and dealers who have got into the way would not think of going back to the old days.



Choice Bulk Goods

IN Barrels and Bags
Standard quality.

Milled from the best selected grain, upon the most approved process, and of uniform quality, our goods continue to give perfect satisfaction.

Rolled Oats, Rolled Wheat, Wheat Germs,
Pot Barley, Split Peas, Graham Flour,
Granulated Wheat, Buckwheat Flour,
Cornmeal, Pearl Barley, Rye Flour.

Everything in the Cereal line.
Write us for prices.

THE IRELAND NATIONAL FOOD CO., LTD.

TORONTO, CANADA

MILLERS AND MANUFACTURERS OF

OPERATING the largest and most complete Breakfast Cereal Food Mills in the Dominion.

BREAKFAST CEREAL FOODS.



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MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, Dec. 7, 1894.

GROCERIES.

A GOOD deal of activity is exhibited along the street this week, but the character of the business is not such as to enhance materially the profits of the wholesalers. What is going out is chiefly foreign dried fruits, nuts and other holiday goods, but, while orders are numerous, they are not large. Such staple lines as tea and sugar are quiet. This is especially so in the latter commodity, which is not only dull, but weak and unsettled in price. Coffees are in good demand and scarce. Canned goods remain in much the same featureless condition that they have been for some weeks. Filberts are dearer, and higher figures are being quoted in the primary markets for Turkish prunes.

CANNED GOODS.

Tomatoes, peas, corn and vegetables generally continue quiet and unchanged. The improvement noted last week in canned fruits has continued, peaches, pears and pineapples being particularly noted in this respect. Salmon is still in fair demand at firm prices. Lobster is quiet and unchanged. In mackerel there is scarcely anything doing. We quote as follows: Tomatoes and corn, 85 to 90c.; peas, 80 to 85c.; peaches, \$2.75 to \$3 for 3's, \$1.75 to \$1.90 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1.00 to \$2.10; apples, 3's, \$1 to \$1.10, gallons \$2.65 to \$2.80, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.30 to \$1.35 for

good red fish in tall tins, and \$1.50 to \$1.60 in flat tins; do., second quality, \$1.20 to \$1.25; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 for flat tins.

COFFEES.

Stocks on the local market are again pretty low, while the demand keeps good. Advices to Warren Bros. & Boomer from New York, regarding Brazilian coffees, read: "Sensational telegrams regarding poor flowering of 1895-96 crop have excited no little commotion in the market. Besides this, there is cholera in the interior, and, as a result, quarantine interferes with railway traffic. As receipts have fallen off, prices, both in Rio and Santos, are tending upward." We quote: Green, in bags, Rio, 20 to 21½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

RICE.

There is a better demand for fancy Japan and "B" rice. Outside these there is scarcely anything doing. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¼ to 6¼c.; tapioca, pearl 4½ to 5c.

SPICES.

Business is fair, with the preference still being shown for ginger and pepper. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25, to 27c.; cloves, 25 to 30c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

New season's Marbot and Bordeaux walnuts and Sicily filberts are arriving this week, and the market is now supplied with nuts for the holiday trade. Demand is good for all kinds of nuts. An advance of 1c. per lb. is announced in Sicily filberts. We quote: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds 13 to 14c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 15 to 17c.; Marbot walnuts, 11½ to 12½c.; Bordeaux walnuts, 9½ to 10½c.; filberts, 10 to 10½c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

Dull and easy is the sugar market. To induce business, prices are being indiscriminately cut, but still the business does not come. Everybody is talking German granulated beet sugar, and most of the houses are making trial shipments. That now on the market is quoted at 4c., but shipments coming will be sold below that figure in all probability. An increasing demand is reported for Demerara raw sugar, some of the larger retailers taking 25-bag lots. We quote: Granulated, 4½ to 4¾c.; yellows, 3¼ to 3¾c.; Demerara raws, 3c. up for gray and 3½ to 3¾c. for bright golden; Muscavado raws 3c.

SYRUPS.

There is a demand for syrup, but more particularly for the very bright article, at 2¾ to 2¾c. per lb. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

Business is of the character usually obtaining at this season of the year. We

WILSON'S PURE MALT VINEGAR

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

EQUAL TO IMPORTED



Yes!
See the point.

It will pay you to look into your brush trade and our offerings. Our straight end

BRUSHES

Are all right for ordinary use. If you require brushes with wings, here they are with the essential points, utility, good value, and but a trifle higher than our low priced straight ends.

The Windsor
Patent Brush Co., Ltd.

SANDWICH, ONT.

All this
talk about

"SALADA"

CEYLON TEA

Is for your particular benefit; that is, if we have not an agent in your town and you drop us a card for particulars.

P. C. LARKIN & CO.

25 Front St. East.

TORONTO

MARKETS—Continued

quote: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEAS.

Low grade Japans, at about 12½ to 14c., are moving out freely, and a nice business is doing in the medium article at about 18c. In other lines of tea there is scarcely anything doing. We quote ruling prices on the Toronto market as follows: Young Hysons, 16 to 18c. for low grade; 24 to 27c. for mediums, and 30 to 38c. for high grades; China Congous, 16 to 18c.; Japans, 16 to 20c.; Indians and Ceylons, 18 to 35c.

DRIED FRUITS.

In Valencia raisins the movement is brisk. Complaints of cutting in prices are still heard, but the practice appears to be largely confined to the poor quality fruit. A cable received on Tuesday from Denia by P. L. Mason & Co. advises a very firm market in selected fruit. Only moderate attention is being given California loose muscatels at the moment. We quote: Off-stalk, 4 to 4¼c.; fine off-stalk, 4½ to 5c.; selected, 5½ to 6c.; layers, 6 to 6½c. We quote California loose muscatels at 5½ to 6½c.

There are no 4-Crown California loose muscatels on the market. The only kind on the market are 3 Crown, which are not much wanted.

Malaga raisins are moving out fairly well, but not as briskly as the trade desire, buyers being disposed to hang back. Stocks this season appear to be lighter than usual, over supplies in past seasons having made the trade more cautious. We quote: London layers, \$2.25 to \$2.50; black baskets, \$3.25; blue baskets, \$4.25 to \$4.50; extra dessert clusters, \$4 to \$4.50; connoisseur clusters, \$3.25 to \$3.50; quarter flat connoisseur clusters, \$1 to \$1.15; Royal Buckingham, \$5 to \$5.50.

Sultana raisins are still in moderate demand only, with prices unchanged at 5½ to 6c. for good, and 6½ to 7c. for fine.

There was a sharp advance of 2s. 6d. in Turkish prunes last week in the primary markets, and while later cables announce that the market is easier, there is still a distinct advance on the figures quoted a week or two ago. Turkish prunes to arrive are being quoted as follows: Sphinx, B., 6¾ to 7½c.; U., 5½ to 6c.; Atlas, B., 5¾ to 6½c.; D., 5¼ to 5¾c. French prunes on spot we quote as follows: E., 4c.; D., 5c.; C., 6c.; B., 7c.

Currants are moving fairly well, particularly of the better quality. We quote: Filhatras, half barrels, 4 to 4½c., barrels, 4½c.; fine Filhatras, half barrels, 4¾c., barrels 4¾c.; Patras, 5½ in cases; Casalinas, 5½ to 6c.; Vostizzas, 6½ to 7½c. in cases and half cases; Panartes, 8 to 8½c.

Figs are in good demand. Natural figs in boxes are on the market this week. We quote: 14 oz., 9 to 10c.; 10 lb., 9½ to 11½c.; 18 lb., 15c.; 28 lb. 17c.; taps, 4 to 5c.; naturals, 6½ to 7c.

BUTTER AND CHEESE.

About the only change to note is an easier feeling in dairy large rolls, on account of the poor quality which characterizes that kind of butter. The highest that can now be got for large roll butter is 15½c. There is a demand for the good article. Dairy tub butter is slow, there being scarcely any of choice and desirable quality coming in. A round lot of tub butter, good and bad together, changed hands on the spot at 11c. This

would not net the outside dealer much more than 9c. Really good dairy pound rolls are not to be had. Creamery tubs are quiet, and there is still a good deal of poor quality butter of this kind on the market, some of which is selling down to 18c. Creamery pound prints are none too plentiful. We quote jobbing prices: Dairy—Choice tubs, selections, 17 to 18c.; store-packed, 12 to 13c.; crocks, 18c.; low grade, 11 to 12c.; pound rolls, 19 to 20c.; large rolls, 15 to 15½c. Creamery—Tubs, August, 18 to 19c.; September and October, 21 to 22c.; pound prints, 23 to 24c.

In cheese the feeling is if anything a little firmer, although prices are much about the same as they were a week ago. The jobbing idea as to prime is 10½ to 10¾c., and the factories are selling at 10¼c. delivered here.

GREEN FRUIT.

Further improvement is to be noted this week in the demand for oranges. Lemons are in fairly good request. The supply is plentiful and chiefly of the new season's growth. Bananas are in sufficient quantity to supply the demand, but the latter is easily satisfied at the moment. Demand for Malaga grapes is fair, with prices firm. Cranberries are selling well, in spite of the high figures ruling for them. Market is fairly active. We quote: Lemons—Floridas, \$4 to \$4.50 for fancy stock, with other kinds selling at \$3 to \$3.50; Messinas, \$3.50 to \$4.50; Malagas, \$3 to \$3.50. Oranges—Floridas, \$2.50 to \$2.75 for 200's and 176's, \$2.25 to \$2.50 for 126's and 150's; Valencias, \$4.25 to \$4.50. Bananas, \$1.10 to \$1.50, for firsts and 80c. to \$1 for seconds. Apples, winter fruit, \$3 per bbl.; snow apples, \$2 to \$2.50; fall fruit, \$1.75 to \$2.50. Grapes—Malagas, \$5 to \$6.50 per keg. Sweet potatoes, \$2.25 per bbl. Cranberries, Nova Scotia, \$10 to \$10.50 per bbl., and \$3.35 to \$3.50 per crate; Canadian, \$1 to \$1.25 per basket and \$10 per bbl.; Cape Cod, \$3.50 per crate and \$11 to \$12 per bbl.; Jerseys, fancy, \$13.

COUNTRY PRODUCE.

BEANS—There is still only the usual quiet demand at \$1.20 to \$1.25 per bushel for medium, and \$1.30 to \$1.40 for hand-picked.

DRIED APPLES—No transactions in lots are reported, most of the supplies arriving being sent in on commission. The idea as to prices outside is 4¾c. f.o.b., and jobbers here are selling a few at 5 to 5¼c.

EVAPORATED APPLES—Are still dull. Holders are asking all the way from 6 to 7c. f.o.b., but no transactions are reported. Jobbers are quoting 7 to 7½c., but there is practically nothing doing.

HOPS—Are dull and nominal in price. Package hops are quoted at 18 to 20c., according to quality.

ONIONS—There is a big supply, but demand is limited. We quote: Domestic, 70 to 80c. per bag; Spanish, 80 to 90c. per crate; Valencia, \$2.50 to \$2.75 per case.

HONEY—Demand is fairly good; strained, 9c.; section, 14c.

POTATOES—Market is much as before, carloads on track being quoted at 45 to 48c., and small lots out of store at 50 to 55c.

POULTRY—There is no briskness in the market at the moment. Prices are without material change. We quote: Turkeys, 8 to 9c.; chickens 25 to 35c.; ducks, 50 to 70c.; geese, 6c.

EGGS—Poor stock is pretty well cleaned up, as far as city dealers can gather, and limed are beginning to move a little better

at 14c. Fresh are quoted at 15 to 16c., and new laid in small lots would bring 18 to 19c.

FISH.

Business is quiet, but an improvement is anticipated shortly, the close season being over. Cod fish is in good supply, and there is a fair business doing. Haddock is again beginning to come in, notwithstanding the discouragements caused by the previous shipment. Mackerel are now being brought in frozen, and they are slightly dearer. Oysters are in good demand at unchanged prices. We quote as follows: Frozen trout, 7c.; skinned and boned cod-fish, 6½c.; boneless fish, 3½ to 4c.; market cod, 5c.; steak cod, 6 to 7c.; haddock, 5c.; Labrador herring, \$2.50 per half keg and \$5.50 to \$5.75 per barrel; ditto, split, \$3; fresh water salt herring, \$4 per bbl.; blue-back herring, 4c.; blue pickerel, 4 to 5c. lb.; yellow ditto, 6 to 7c. per lb.; mackerel, 13c. each; pike, 5c. lb.; haddock and cod, 6c. per lb.; finnan haddies, 7½c.; Digby herring, in bundles of 5 boxes, 15c.; ditto, lengthwise, 14c.; large halibut, 10c.; ciscoes, \$1.35 to \$1.40. Oysters, \$1.20 to \$1.25 per gallon; select, \$1.60.

PROVISIONS AND DRESSED HOGS.

There is still a good turnover to report in business, and long clear is still the commodity most enquired after, some carload lots of which have changed hands at 7c. Lard is going out well. There are not many changes to report in prices, but those that have taken place are in the direction of lower values. A large number of dressed hogs are coming in and all are taken at \$5 to \$5.25.

BACON—Long clear, 7¼c. for carload lots and 7¾c. for small lots; breakfast bacon, 10½ to 11c.; rolls, 8 to 8½c.

HAMS—Large, 22 lbs. and over, 9½c.; medium, 15 to 20 lbs., 10 to 10½c.; small hams, 10½ to 11c.; pickled, 9½ to 10c.

LARD—Pure Canadian, tierces, 8c.; tubs, 8c.; pails, 8¾c.

BARREL PORK—Canadian heavy mess \$15.50; Canadian short-cut, \$15.50 to \$16; shoulder mess, \$13 to \$13.50; clear mess, \$13.75 to \$14.50.

SALT.

Trade is good, both in carload lots and in a jobbing way. Prices are as before. We quote: Barrels, 90c.; coarse sacks, 56c.; fine sacks, 60c.; dairy, \$1.50; rock, \$9.

SEEDS.

There is considerable movement, especially in alsike, threshing of which has become more general since seasonable weather set in. We quote: Red clover, \$5.40 to \$5.65; alsike, \$4 to \$5.20; timothy, \$1.75 to \$2.50.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Are in fair demand at steady prices. Prices are unchanged, dealers paying 3½c. for green and selling cured at 4½c.

SKINS—Sheepskins are offering freely, while buyers, on the other hand, are disposed to hold off. Prices are, however, 5c. higher, quotations now being 90c. Calfskins are nominal at 6c.

WOOL—Market is quiet at unchanged prices. We quote: Supers, 18 to 19c. fleece, 17 to 18½c.

TALLOW—Is easier, dealers now paying 5½c. and selling at 6 to 6¼c.

PETROLEUM.

Business is still good, with prices firm and unchanged. We quote, in 5 to 10 bbl. lots,

DAVIDSON & HAY

Toronto, Ont.

HAVE IN STORE

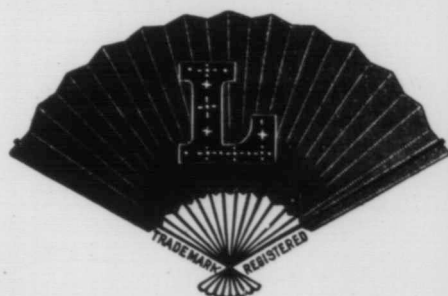
- New Nuts
- " Dates
- " Figs
- " Malaga Fruits
- " Peels

All lines of Christmas Goods

Letter Orders Given our Especial Attention

TEAS

FAN



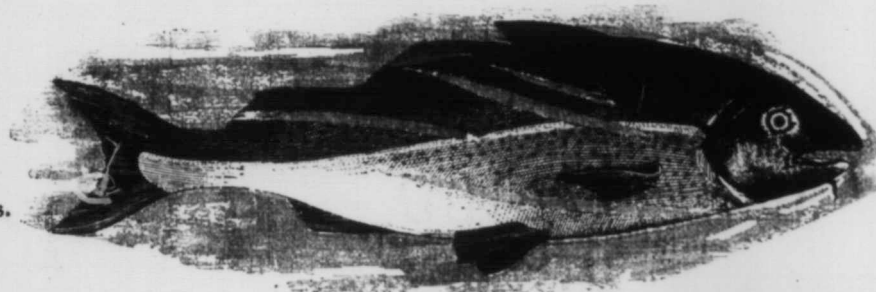
BRAND

EDWARD ADAMS & CO. - London, Ont.

CODFISH

Boneless

5, 20 and
40 lb. Cases.



Skinless

In 100 lb.
Cases.

STEWART MUNN & CO.

Toronto Agents:

RAMSEY & AITKEN.

BOARD OF TRADE BUILDING

Montreal.

MARKETS.—Continued

imperial gallon, Toronto: Canadian, 11½ to 12c.; carbon safety, 16c.; Canadian water white, 16c.; American water white, 17½c.; photogene, 19c.

The Petrolia Advertiser in its weekly report quotes: Petrolia crude, \$1.13 per barrel; Oil Springs crude, \$1.14 per barrel; refined, 7c. in bulk; 9¾c. in barrels in car lots f.o.b. here. The Oil Exchange is assuming its old-time activity, and the attendance is daily increasing in numbers. Even a spirit of excitement is noticeable at times, and buyers rush their bids in their great anxiety to be first in the field for any crude that may be for sale. Sellers, on the other hand, are not easily found, and it is remarkably apparent that the raw material is getting scarce.

MARKET NOTES.

New Grenoble walnuts arrived on Monday for Davidson & Hay.

Dawson & Co. are in receipt of another shipment of dates.

Davidson & Hay report arrival of further shipment of Ceylon teas.

Smith & Keighley have a shipment of Italian prunells in stock.

J. W. Lang & Co. have their shipment of Grenoble walnuts in stock.

Sloan & Crowther received a shipment of natural figs in boxes on Tuesday.

H. P. Eckardt & Co. are offering a fine sample of extra fancy Japan rice (Mikado brand).

Warren Bros. & Boomer have shipments of Bordeaux and Marbot walnuts to hand this week.

Warren Bros. & Boomer are offering Bordeaux prunes in cases at what they claim to be cut prices.

S. K. Moyer has a shipment of haddock due to arrive on Monday; also a shipment of Valencia oranges.

H. P. Eckardt & Co. have now in store a shipment of new French peas of fine quality; brand, "La Preferable."

Reception coffee, in quart milk cans, is a new line being put upon the market by the Pure Gold Manufacturing Co.

Perkins, Ince & Co. have to hand another shipment of Arguimbau's selected Valencia raisins in 28, 14 and 7 lb. boxes.

The consumption of rolled wheat is steadily increasing, and in order to have these goods reach the consumer in the best

possible condition, the Ireland National Food Co. are shipping exclusively in barrels of 100, 125 and 180 lbs. each.

The Collingwood Packing Co. is now in operation; about 1,000 hogs per day are being killed.

Arrivals with James Turner & Co.: Dates, Grenoble walnuts, figs, all kinds; everything new and fresh.

Wm. Paterson & Son's travelers are carrying, it is said, a superior line of chocolates and bon bons.

British Columbia Sockeye salmon in half barrels is selling well considering the season. James Turner & Co. have a nice line.

Wm. Paterson & Son are making a special push on their Cough Drops, put up in decorated tins, bottles, or sealed paper packages.

W. Clark, of Montreal, is putting cooked compressed ham, in 1-lb. tins, on the market. It is put up like corned beef, and can be retailed at 20c.

T. Kinnear & Co. have in stock new Taragona almonds and Grenoble walnuts; they also have what they claim to be a good syrup in half barrels.

Sloan & Crowther have in stock a fresh supply of Arguimbau's fine off-stalk Valencia raisins. This will be their last shipment this year of these goods.

"We simply cannot fill all orders for icings," say the Pure Gold Manufacturing Co., "unless we run all night until the Christmas holidays are over."

Another shipment of Ebenezer Roberts' table jellies are to hand with Davidson & Hay, who report a steadily increasing demand for these favorite jellies.

Frank A. Gonne, jobber and retailer, Chatham, intends putting a girl in the store for a week or two about Christmas, and making and giving away sample cups of "Salada."

M. Masuret & Co. have just received into store a second shipment of Valencias—fine off-stalk selected and selected layers—in 7-lb., 14-lb. and 28-lb. boxes; fine goods for family use.

T. B. Escot & Co. have just received a consignment of Crosse & Blackwell's peel and two carloads of molasses at low prices. The firm reports having a full stock of dried and canned fruits for the Christmas trade.

Ceylo-China tea with New York canister is having a great run.

W. H. Gillard & Co. are in receipt of Persian layer dates and Hallowee dates, both of which show excellent quality.

A further supply of C. & B. peels is to hand with Lucas, Steele & Bristol; also a large assortment of their pickles, sauces, etc.

W. H. Gillard & Co. write: "This year we have made a specialty of fine fruits, and our selection is both varied and complete."

James Turner & Co. have received a nice lot of Lake Superior salmon trout in fine condition, which they are selling at low prices.

John Mouat, W. H. Gillard & Co.'s Northwest representative, says that he is having quite a call for Diamond baking powder, and that repeat orders are the usual thing.

"All orders are sent out same day as received," write Lucas, Steele & Bristol, "and during December buyers can rely on all favors receiving personal care."

Mince meat is an article that every live grocer should have in stock at this time of the year. F. W. Fearman, of Hamilton, is making a choice brand for the Christmas trade.

James Turner & Co. report that their stock of Christmas goods is complete, and that they never had a better one. The firm expects a shipment of Arguimbau's fine off-stalk and selected fruit to-morrow.

The Ireland National Food Co., of Toronto, continue to ship large quantities of their self-raising buckwheat flour. This week's orders include three shipments to British Columbia and two to Nova Scotia.

Lucas, Steele & Bristol have put on the market an attractive packet of Diamond Crystal salt to retail at 10c.—2 doz. in the case. This salt, they claim, contains 99.698 per cent. of chloride of sodium.

Toronto Salt Works report trade in assorted car lots of Windsor salt brisk. "Grocers find it quite an advantage to get table and dairy salt along with common barrel and sack salt," writes the firm.

Dawson & Co. made their usual shipment of turkeys to the English market on Friday last. The shipment was made from Brampton, "It is the best lot we ever sent," said a member of the firm. "The average weight

CASH PAID FOR DRIED AND EVAPORATED APPLES

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telepho
JOH
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 Lemons, 300
 \$1.00; New
 6c.; Cranbe
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 Oysters, \$1.2
 all kinds of
 New laid egg
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Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

JAMES A. HENDRY

Wholesale Agent for... KINGSTON, ONT.

THE E. B. EDDY CO.

Limited.

Correspondence Solicited. HULL, CANADA.

WHITE & CO.'S

Wholesale Prices, corrected weekly.
70 Colborne St., TORONTO.

Florida Oranges, all sizes, \$2.25 to \$2.75; New Messina Lemons, 300 and 360, \$4.25; New Figs in 10 lb. boxes, \$1.00; New Figs in tins, 4 to 4 1/2 c.; New Dates, 5 1/2 to 6c.; Cranberries in boxes, \$2.50; Cranberries in bbls, \$3.00; Malaga Grapes, \$4.50 to \$6.00 per keg; Pears, per bbl. \$3.00 to \$4.00; Digby Herrings, 65 to 70c.; Standard Oysters, \$1.25; Haddies, 6 1/2 to 7 1/2 c. Consignments of all kinds of produce solicited. Correspondence invited. New laid eggs, firm, 18 to 20c.; butter, 13 to 18c.

Telephone No. 867.

HUGH WALKER & SON,
FRUIT AND COMMISSION MERCHANTS,
GUELPH.

**FISH
HADDIE
OYSTERS**



Write for rates.

WE ALSO HANDLE

ORANGES AND LEMONS

Aikenhead & Sloan

13 Church Street TORONTO

**New Figs,
New Nuts,**

**FLORIDA LEMONS,
FLORIDA ORANGES.**

FINNAN HADDIES and OYSTERS DAILY.

NEW SGALED HERRING.

Prices right.

CLEMES BROS., 51 FRONT ST. EAST.

was 14 1/2 lbs., while we had three boxes containing 24 turkeys that weighed 600 lbs., an average of 25 lbs. per bird."

Toronto Salt Works sales for the week: Three assorted cars of Windsor salt, one car Windsor table salt, two cars Windsor common barrels, one car coarse barrels, three cars coarse sacks, two cars Windsor common sacks.

White & Co., Toronto, report business improving. "As we are near the Christmas holidays we wish all our customers, and the public generally, a happy and prosperous season for the balance of the year," writes the firm.

A large invoice of Whittall's figs is now in store with Lucas, Steele & Bristol, comprising 14 oz., 5 lb. and 10 lb. Eleme, seven-crown Erbeili and seven-crown extra selected. The two last named are in 28 lb. boxes. A good supply of Comadras in mats is also to hand.

M. Masuret & Co. report their stock of Christmas goods now complete. They have California raisins, apricots, nectarines, peaches, plums, etc.; new prunes in 14-lb., 28 lb. and 55-lb. boxes; also layers and naturals. The firm reports that it is offering the above at low figures.

The Mazawattee Ceylon Tea Company, of London, Eng., have opened a wholesale branch at 30 Church street, Toronto, under the management of Charles H. Pegg, assisted by George D. Densham and Sydney Densham, sons of the proprietors. The staff in the old country consists of over four hundred hands, and the firm's output of tea in Great Britain alone is 15,000,000 packets annually. The Canadian representatives intend doing their trade in Canada entirely through the retail grocers, whom they will back up by extensive advertising.

MONTREAL MARKETS.

MONTREAL, Dec. 6, 1894.

GROCERIES.

THERE has been no change or improvement in the general demand for groceries since our last, the distributive movement from second hands being only fair. The most striking feature of the week has been the unsettled position of the sugar market, which has declined 1/4c., the causes of which are given elsewhere. Other lines have furnished no notable change. Syrups and molasses continue much the same, while tea is quiet, with little doing. Spices and coffee exhibited a little momentary life owing to the cold weather, but it was only a spurt. Canned goods are dull, and large receipts of pickled and dried fish have produced easiness. Payments are fair on the whole.

SUGAR.

Since the date of last writing the sugar market here has ruled heavy and unsettled, the refiners on Thursday last announcing a

We are always open to sell

CARS OF POTATOES

f.o.b. or delivered at any station. Write us for prices quick. Good time to buy on speculation.

WM. HANNAH & CO.

Commission Merchants. Toronto, Ont.

Graham, McLean & Co.

Produce and Commission Merchants

77 Golborne St. TORONTO.

Butter and Eggs specialties. Egg carriers supplied; returns made weekly; consignments of all kinds of produce solicited.

W. S. COLLINS & CO.

Produce Commission Merchants,

31 Church St. (Cor. Colborne St.) TORONTO, ONT.

Consignments solicited of Butter, Eggs, Lard, Cheese, Poultry, Dressed Hogs, Dried and Green Apples, Potatoes, Beans, Onions, Grain and Hay. Will receive our best attention, with prompt returns.

FERRIER & CO.

Commission Merchants,

SPECIALTIES—Potatoes and Apples.

Always open to buy car lots at highest market rates. Consignments of poultry and general produce solicited.

75 Colborne Street, Toronto.

COWAN'S

HYGIENIC COCOA

Is the highest grade obtainable. Will give more satisfaction than the lower qualities, and is certainly much the best value offered. Sold only in tins.

THE COWAN CO., Ltd.

Toronto, Canada.

RUTHERFORD & HARRISON

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

Demand is brisk for Choice Roll and Tub Butter. Medium and low grades are neglected.

The cold weather has stimulated the poultry market and good prices are again being realized. Always send invoice when shipping produce, and mark your name on outside of package.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

JAS. H. FALCONER

Manufacturer

Jams, Jellies, Marmalades,

Vinegars, Pickles,

Ciders, Sauces,

Ketchups, Mince Meats,

Apple Butter, and

Flavoring Extracts.

126 and 128 FORT ST.,

Telephone 473.

VICTORIA, B.C.

MONTREAL MARKETS.—Continued.

decline of $\frac{1}{8}$ c. per lb. on granulated sugar. This action on their part is due solely to the unsettled condition of outside markets and the competition of German refined beet sugar, the imports of which into this market are steadily increasing. In fact, many grocers have done more in it during the past week than they have in domestic high grade yellows. The German granulated beet is being jobbed out at 4c. from second hands, and at this figure is a dangerous competitor of domestic high grade yellows. Of course, this foreign granulated beet does not compare with the cane product, the output of our refineries, but the fact that it is being offered so low will have its effect on first cost in Montreal. In fact, though the refiners have not as yet announced any further change, some people look for a further reduction in refiners' prices shortly. At the present writing refiners' prices are 4c. for granulated and 3 to $3\frac{3}{8}$ c. for yellows, according to grade at the refinery. The Berthier raw beet product is jobbing also at somewhat lower prices than the above.

SYRUPS.

This market has ruled very quiet, with no striking feature to note. Stocks continue light in refiners' hands, however, and prices of domestic are nominally unchanged at 2 to $2\frac{1}{2}$ c. for bright grades and $1\frac{1}{2}$ to $1\frac{3}{4}$ c. for darker descriptions at the factory. There has been some fair business in American syrup from first to second hands on the basis of 10c. for round lots. Jobbing transactions have also transpired from second hands at 21c per gallon.

MOLASSES.

There has been no striking change in the molasses market. A moderate business is passing, and prices are unchanged, as before. Small lots of Barbadoes have changed hands at 27c., while a couple of 100-puncheon lots have been sent up the Ottawa on the basis of 26c. For ordinary single puncheon business the price remains at 29 to 30c. There is little doing in Porto Rico stock, which is held at 24c.

RICE.

There is a moderate jobbing call for rice, but otherwise the market is quiet. Buyers, as a rule, have filled their wants, and this, of course, makes large business difficult. The tone is steady, however, and prices are unchanged. We quote: Japan, standard, \$4.25 to \$4.40; crystal Japan, \$4.75 to \$5; standard B, \$3.45; English style, \$3.30; Patna, \$4.25 to \$5, and Carolina \$6.50 to \$7.50.

SPICES.

The cold weather at the close of last week led to a rather increased volume of trade in spices, but it has fallen rather flat again. Prices remain firm and unchanged. We quote: Penang black pepper, 6 to $7\frac{1}{2}$ c.; white pepper, 10 to $12\frac{1}{2}$ c.; cloves, $7\frac{1}{2}$ to 9c.; cassia, 9 to 10c.; nutmegs, 60 to 90c.; Jamaica ginger, 15 to 22c.

COFFEES.

Though the demand rules on the quiet side, the tendency of values on coffee are

rather firmer. We quote: Maracaibo, 20 to 22c.; Rio, 20 to 21c.; Java, 26 to 30c.; Mocha, 28 to 31c., and Jamaica, 18 to 25c.

TEA.

The tea market here is without particular change. Wholesale grocers are pretty well supplied for the time being, so that there is no general activity in a large way. In fact, the only business in this connection that has transpired was in Japans, on the basis of 14 to 16c., and the lots in question did not aggregate much over 150 packages. The distributing trade has been fair on the whole, and the tone of values is firm. In a wholesale way we quote: Japans, low grades, 12 to 13c.; medium, 14 to 17c.; fine $18\frac{1}{2}$ to 32c., and choice, 24 to 31c.

DRIED FRUIT.

There has been no change in the raisin market on spot. No large business is doing, but a fair distributing trade exists, and when Christmas wants are really felt, the market may pick up, as stocks are not heavy. For all prime Valencia fruit prices remain firm and unchanged, but cheap, inferior fruit is being offered at a concession. California raisins are meeting a good demand at steady rates, while advices from the Coast on 4-Crown loose muscatels are firmer. Spot prices, however, are not affected as yet. We quote: Valencia, ordinary off-stalk, $4\frac{3}{4}$ c.; selected, $5\frac{1}{4}$ to $5\frac{1}{2}$ c., and layers, $5\frac{3}{4}$ to 6c.; California 4-Crown loose muscatels, 6 to $7\frac{1}{2}$ c., according to quality, in an ordinary jobbing way.

The currant market shows no improvement whatever, ruling dull and unchanged. We quote: Filiatras and Provincials, 3 to $3\frac{3}{4}$ c. in bbls., and $3\frac{1}{2}$ to 4c. in cases; Patras, $4\frac{1}{2}$ to 5c., and Vostizzas, 7c.

In prunes the spot market is fairly active and steady, with prices unchanged. Cable advices, however, report Bosnia higher and Bordeaux lower at primary markets. We quote: Bosnia, $4\frac{1}{2}$ to 5c., according to quantity, and Bordeaux $4\frac{1}{2}$ to $4\frac{3}{4}$ c.

The new dates to which we referred last week have met a good demand at $6\frac{1}{2}$ to 7c., as to quality.

There is no change in figs. Basket and bag stock move in a quiet way at 4 to 5c., while good box stock are held at 8 to 9c. for ordinary, fine 12c., and finest $14\frac{1}{2}$ to 16c.

NUTS.

Demand for these is, if anything, improved, as stocks are small and jobbers are anticipating holiday wants. The new Grenoble walnuts that we referred to last week have been delayed, as they were not on the "Labrador," but they are expected this week. We quote: New Naples walnuts, 12 to 13c.; new Tarragona almonds, 13 to 14c.; filberts, 8 to 9c.; Brazil nuts, 11c.; small pecans, 10c.; medium, 13c.; extra, 15c.; new shelled almonds, 24 to 25c.

CANNED GOODS.

There is a fair demand for canned goods in a small jobbing way, but otherwise the market is quiet, as jobbers have provided for the immediate future, and are now holding off. No changes to report in prices. We quote: Lobsters, per case, \$6.50; sardines, \$8.50 to \$9.50; salmon, \$1.35 to \$1.40 per doz.; tomatoes, 95c. per doz.; peaches, \$2 to \$2.10 per doz.; corn, 95c. to \$1 per doz., and marrowfat peas, 85 to 90c. per doz.; strawberries, \$2.75 per doz., and raspberries, \$1.80 to \$2.50; 1-gallon can apples, \$2.10; Australian canned meats: 1-lb. can boiled mutton, \$1.80 to \$1.90; 2-lb. can do., \$3.10 to \$3.15; 1-lb.

can roast mutton, \$2.05 to \$2.10; 2-lb. can do., \$3.35 to \$3.40; 1-lb. can corned mutton, \$2.05 to \$2.20; 2 lb. can do., \$3.35 to \$3.40.

FISH.

The only change of a striking character in the fish market has been the uneasiness of salt herrings, prices in which having declined 50c. per bbl. Large receipts of inferior stock are the cause of the heaviness, the supply of No. 1 stock being exceptionally light. No. 1 bright herrings are selling in a jobbing way at \$4.75 to \$5, and other grades \$3.75 to \$4.50 per bbl., as to quality. A few cars of green cod offered met a slow demand, and prices are lower at \$5.25 for No. 1 large, \$4.50 for No. 1, and \$3 to \$3.25 for No. 2. No. 1 green haddock are also lower at \$3.50. There is no change in salmon, B.C. selling at \$11.50 to \$12, and Labrador \$12.50 to \$13. Receipts of fresh haddock and cod are fair, and they have met a good demand and prices are unchanged at $3\frac{1}{2}$ to 4c. for haddock, and 3 to $3\frac{1}{2}$ c. for cod, per lb. Finnan haddies are in fair request, $7\frac{1}{2}$ to 8c. for Portland, and 7 to $7\frac{1}{2}$ c. for St. John's.

GREEN FRUIT.

APPLES—Locally there has been little or no change in the apple market. Receipts here are smaller and prices steady at \$2 to \$2.50 per bbl. In the export trade, recent returns from Great Britain have shown a decided improvement. Cables to shippers in Montreal, on Monday, stated that the stock ex Oregon had realized prices which netted \$1.50 to \$3 in Ontario for No. 1 fruit, and \$1 to \$1.50 for No. 2 fruit. The Canadian stock was also arriving in better condition, while the Boston shipments were landing soft and the Maine fruit unsatisfactory. In fact, first-class fruit continues as scarce as ever, and realizes full prices. Advices regarding the Parisian lot state that they had done very well, the prices being better, as follows: Baldwins, 8 to 9c. and 16s.; greenings, 12s. to 17s. 9d.; russets, 9c. to 15s. 6d.; spies, 18s. to 18s. 6d.; Ben Davis', 11s. to 13s. 6d.; and kings 18 to 23s. On Tuesday, also, a Montreal shipper had placed 1,000 barrels on London account at 17s., which is equivalent to about \$3 here. Shippers here also continue to experience a small but steady demand from Chicago and the west for stock on the way. Several of them have sold from three to four carloads at a time on the basis of \$2.50 f.o.b. for greenings, etc., and \$3 f.o.b. on the cars for spies and snows. An instance of how different markets will turn was afforded the other day, when a carload of No. 2 stock was sent west from Brighton to Chicago that netted \$2.40 f.o.b., while similar carloads shipped for export across the Atlantic only netted 30c.

ORANGES—There is a fair demand for oranges, and prices are steady and unchanged. Floridas, \$2 to \$3 per box, and Jamaicas, \$4.50 to \$5 per bbl.

LEMONS—These continue in good demand. The first shipment of new Messina stock got in this week, and are having a ready sale at \$2.50 to \$3.50, as to quality. Malagas move at \$7 to \$7.50 per chest, and Floridas, \$3.50 to \$4 per box.

To the Wholesale Grocery and Provision Trade

A TRAVELER doing business in British Columbia in grocer's specialties and provisions desires a change on account of health. Have been engaged with the present firm about four years. Can supply first-class references. At present receiving a salary of \$125 per month and all traveling expenses. Will be open for engagement Feb. 1st 1895. All communications treated confidentially. Address reply to X. Y. Z., Box 391, Vancouver, B.C., (Member of North-West Travelers' Association.)

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EDWARD STILL

Assignee, Accountant, Auditor, etc.
1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies.

Auditor for
J. B. McLEAN Publishing Co., Toronto.

Dawson & Co.

**FRUIT
PRODUCE**

and COMMISSION MERCHANTS

32 WEST MARKET STREET

Consignments Solicited
TORONTO.

GEORGE McWILLIAM. FRANK EVERIST
TELEPHONE 645.

McWILLIAM & EVERIST

GENERAL . . . **FRUIT
Commission Merchants**

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

MINCE MEAT

Finest English Mince Meat, in 5 lb., 12 lb., and 27 lb. pails. Guaranteed perfectly fresh, made of the choicest fruits and spices. Carefully and neatly put up.

Write for Prices.

**F. W. FEARMAN
HAMILTON**

Lytle's

JAMS
JELLIES
SAUCES
CATSUPS
ETC.

Best goods in the market.
Write for quotations.

T. A. LYTLE & CO.
Vinegar Manufacturers
TORONTO.



MONTREAL MARKETS—Continued

CRANBERRIES—Continue to sell well at \$9.50 to \$10 per bbl. for Cape Cod, and \$8.50 to \$9.50 for Canadian.

GRAPES—The firmness of Almeria grapes noted last week is maintained, and we quote \$5 to \$6 per keg. Catawba move at 23 to 25c. per basket.

PINE APPLES—Meet a fair jobbing demand at 10 to 12c., according to size and quality.

COUNTRY PRODUCE.

EGGS—The egg market rules firm. What few receipts of fresh boiling stock arrive command 22c. Lined stock are firmly held at 13 to 14c. for good, and 10 to 12c. for culls.

POULTRY—The cold weather has been beneficial to the poultry market and reduced some of the heavy stock of last week, and prices have improved as compared with our last range. We quote: Turkeys, at 8 to 9c., chickens at 6½ to 7½c., fowls at 5 to 6c., ducks at 7 to 8c., and geese at 5 to 6c. per lb.

GAME—There is a good demand for partridge, of which the offerings are small at 40 to 45c. per brace for No. 1, and 25c. for No. 2.

DRESSED HOGS—A fair business is transacted in dressed hogs, and all the small lots offering meet with a ready sale at \$5.25 to \$5.75 per 100 lbs.

POTATOES—There is a good demand for potatoes, sales of car lots transpiring at 54c. on the track, and jobbing sales 60c., with single bags 65c.

ONIONS—These are meeting a good demand at \$1.75 to \$2 per bbl.

BEANS—There is a fair demand for beans at \$1 to \$1.40, as to quality.

HOPS—Sales of new crop Townships have been made at 8½c., and we quote 8 to 9c. as a range.

HONEY—Is quiet, extracted selling at 4½ to 5½c. old and 7 to 8½c. new; comb honey, 10 to 13½c.

PROVISIONS.

In provisions business continues to rule quiet and principally of a jobbing character, with no change in prices. We quote: Canadian short cut, heavy, \$17 to \$18; Canadian short cut, light, \$14.50 to \$15.50; hams, city cured, per lb., 9 to 11½c.; lard, Canadian, in pails, 9½ to 10½c.; bacon, per lb., 9 to 11½c.; lard, com. refined, per lb., 7 to 8c.

BUTTER.

There is a fair demand on local account for fine late-made creamery, and the feeling around by exporters, to which we referred last week, has become a little more pronounced, leading to some considerable sales on the basis of 18c. The tone of English mail advices indicates a marked improvement in the English market, which, no doubt, has something to do with it. We quote: Finest fall-made creamery, 20½ to 21½c.; earlier makes, 16 to 17c.; finest Townships, 18 to 19c.; finest Western dairy, 16 to 17c.; western rolls, 15 to 16c.; Kamouraska, 15 to 16c.

CHEESE.

There is no appreciable change in the position, but a feature is the enquiry for seconds, and anything that is available at 9½c. or a little better is readily taken. Goods of this description, however, don't appear to be plentiful. Holders of strictly finest goods manifest no change in their firm disposition and are not likely to now. The

(Continued on page 26.)

CHICAGO, ILL., Nov. 3rd, 1894.

Mr. J. A. GOWANS, Toronto, Canada.

DEAR SIR,—We take pleasure in stating that the Tea Mixer of your invention which you placed in our store is giving perfect satisfaction, and we know of nothing superior for the purpose of blending teas.

Yours truly,
CHASE & SANBORN,
10, 12, 14 Lake St. E., Chicago.

**WILLIAM RYAN,
PORK PACKER**

—AND—

COMMISSION MERCHANT

Consignments of BUTTER, EGGS and COUNTRY PRODUCE Solicited.

70 and 72 Front St. East,
Toronto, Ont.

S. K. MOYER,

Fruit and Commission Merchant

76 COLBORNE ST.,
TORONTO, ONT.

DEALER IN

Oysters, Oyster Carriers, Fresh, Salt and Smoked Fish, Florida and Valencia Oranges, Lemons, Dates, Almeria Grapes, etc.

Orders Solicited.

WE PAY HIGHEST
MARKET PRICE FOR

Dressed Hogs

and have:

THE BEST Hams, Backs, Rolls, Long
Clear Bacon, Breakfast
Bacon and Pure Lard. Write us.

D. GUNN, FLAVELLE & CO.

76-80 Front St. East, TORONTO.

WRITE OR WIRE US

for sample
and quotations on

**Evaporated
.. Apples
OR
CIDER**

JAMES E. PATMORE

Exporter, Manufacturer and
Commission Merchant,

London, Ont.

FLOUR AND FEED

WHEAT holders are inclined to accept less money. Prices outside vary.

At points where there is an urgent demand, high figures are reported to have been paid. At others, where the demand is less urgent, prices approach an export basis. At most of the western points 57 to 58c. is an average quotation for red and white wheat. Manitobas are steady. There were sales of No. 1 hard, west, at 74c. to-day, and Canadian Pacific railway, east, at 75c. Shipments from all sources continue liberal, but a large proportion of the stocks afloat are too far off to affect the market. The statistical position is becoming more bullish. The world's visible showed a relatively small increase last week.

FLOUR—Quiet, but firm. The advance in wheat has created a stiff feeling. Millers say that flour must advance further or wheat must recede, as at present flour is below a parity with wheat. Straight rollers, Toronto freights, are quoted at \$2.60 to \$2.75.

MILLFEED—Quiet and unchanged. Bran is selling, Toronto freights, at \$12 and shorts at \$14. City mills quote ton lots at \$13 and \$15.

OATMEAL—Firm, but no higher. Car lots of rolled oats, in bags on track, are quoted at \$3.60.

PEAS—Demand moderate and prices steady. Car lots of No. 2, north and west, are quoted at 52c.; middle freights west at 53c. and east at 54c.

OATS—Steady. White are quoted west at 28c. and east at 29c. Mixed are quoted west at 27 to 27½c. Car lots of white on track here are quoted at 30½ to 31c.

BARLEY—No. 1 is quoted outside at 43 to 44c. Odd cars of 50-lb. bright barley sold outside at 44c. No. 2 is quoted at 40c. and feed at 37 to 38c. One car of feed sold outside at 38c.

RYE—Unchanged. Odd cars sold east at 41c.

BUCKWHEAT—Cars sold east at 37c.

MONTREAL.

There was no important change in the flour market to-day, prices being steady and fairly well maintained. The demand was not so good, and business, in consequence, was rather quieter. There was some enquiry from abroad, but as cables have not advanced sufficient yet to cover the extra railway charges, no business was done. We quote: Winter wheat, \$3.25 to \$3.50; spring wheat, patents, \$3.50 to \$3.65; straight roller, \$2.85 to \$3.00; extra, \$2.65 to \$2.70; superfine, \$2.50 to \$2.60; Manitoba strong bakers', \$3.15 to \$3.50.

In Manitoba bran and shorts the feeling was weaker and prices declined \$1 per ton,

which is due to the larger offerings and the falling off in the demand. Ontario bran, \$15 to \$15.50; Manitoba bran, \$16, shorts, \$17; Mouillie, \$20 to \$22.

In oatmeal business was quiet and values steady. Standard, bbls., \$3.50 to \$3.65; granulated, bbls., \$3.60 to \$3.75; rolled oats, bbls., \$3.75 to \$3.85.

ST. JOHN, N.B.

The firmness in flour continues. The advance of five cents from Toronto and points east, and of seven cents from points west, in the present position of flour, adds firmness to the price. There are those, however, who still hold that flour will go well back to old figures, though, from the present outlook, there is little to sustain this opinion. Oatmeal and cornmeal continue firm at quotations. Beans show no change. Oats are rather higher, particularly Ontario. The demand for buckwheat is good. Quotations are: Manitoba flour, \$4.15 to \$4.25; best Ontario, \$3.50 to \$3.60; medium, \$3.25 to \$3.50; oatmeal, \$4 to \$4.10; Western Grey buckwheat, \$2.25; cornmeal, \$3; granulated, \$3.50 to \$3.60; middlings, \$19 to \$19.50; bran, \$17.50 to \$18 on track; cottonseed meal, \$30 per ton; N.B. oats, 35 to 37c.; Ontario, 40 to 42c. on track; beans, \$1.40 to \$1.50; split peas, \$3.67 to \$3.80; round peas, \$3.65 to \$3.70; pot barley, \$4 to \$4.10; hay, on track, \$9.50 to \$10.

THE CURRENCY QUESTION.

The people of the United States have had two great questions to discuss the past two years. The repeal of the Sherman Silver Purchase Law settled one, and the Wilson Bill settled the other. The next session of Congress is to be devoted to a reorganization of the banking and currency laws. The existing National banking system is to be fused with a new system of currency, based upon general assets and redeemable in coin on demand. The currency will be a banking currency similar to the Bank of England notes, or to the Canadian bank bills. It will undoubtedly be opposed by those who are very anxious to have a silver standard adopted. But, as usual, the common sense of Congress may be expected to evolve something which will suit the occasion and the circumstance, though undoubtedly it will be in the nature of a compromise.

McWilliam & Everist have to hand two cars of "Hat" brand and one car of Valencia oranges.

Rumors are rife about the intention of the Grand Trunk Railway to put Brantford on the main line, running a spur for that purpose from Lynden.

A mat factory has just been established on Moira street, in Belleville, by Wildbur & Moses, who make cocoa mats and matting, wool mats and fibre spinning. They will weave the cocoa matting such as is used for the aisles of churches. A new building for their weaving is spoken of in the coming spring.



LICORICE LOZENGES

or any other Licorice goods put up by us can be relied upon as first-class in every respect. All the leading wholesalers handle them.

Young & Smylie

Brooklyn, N.Y.

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NO FAKE GOODS

Made by us. We use only the very best grain grown and the latest and most improved machinery in our business. Our Cereal Foods are

"STANDARD"

E. D. Tilson, Tilsonburg
ONT.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

CHRISTMAS ! NEW YEAR !!

NOW READY AND FOR SALE

Diamond H Hams, 10 to 16 lbs.
Breakfast Bacon, Etc. . . .

Pure leaf, kettle rendered lard, in 5 and 10 lb. tins
(2 doz and 1½ doz. in case). Nice for the holidays.

Fresh Pork Sausages put up in 20 lb. baskets. Try a sample basket. Write for Quotations.

W. A. McCLEAN & CO.

Pork Packers - Owen Sound

Dried Fruits!!

NOW IN STOCK

All of Choicest Qualities. Write for samples and prices.

Dried Peaches.
Dried Pears.
Dried Apricots.
Dried "Atlas" Prunes.
Dried "Bosnia" Prunes.

Valencia Raisins

Sultana Raisins

Malaga Raisins

Currants In barrels, half barrels and cases.

Figs, Dates, etc.

Tarragona Almonds.
Sicily Filberts.
Grenoble Nuts, etc.

LAPORTE, MARTIN & CIE - Wholesale Grocers - MONTREAL.

WE WANT

To send a man to every store in Canada to show samples of our goods, and would pay for a seat in a conveyance driving through the country. State terms and route now covered. B. M., care of MacLean Pub. Co., 10 Front E., Toronto.

ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The **ROYAL DANDELION COFFEE CO.**

Henry J. Kelghley, Manager,
468 King st West. Telephone 1610.

DUNN'S BAKING POWDER
THE COOK'S BEST FRIEND
LARGEST SALE IN CANADA.

OILS

Samuel Rogers & Co.
TORONTO

Embro
Oatmeal
Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated **OATMEAL**

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

MONTREAL MARKETS—Continued

cable is unchanged. We quote: Finest Ontario fall made, 10¼ to 10¾c.; finest Townships, 10c.; finest Eastern, 9¾ to 10c.; under grades, 9 to 9¼c.; cable, 50s. 6d.

ASHES.

There is no change in ashes. Receipts are light and the market steady. We quote: First pots, \$4.10; seconds, \$3.50 to \$3.60, and pearls at about \$6.50 per 100 lbs.

The ashes inspector furnishes the following comparative statement of the amount of ashes in store:

	Pots.	Pearls.	Total.
In store 1st January, 1894.....	47	40	87
In store 1st January, 1893.....	95	52	147
RECEIPTS.			
From 1st January to 1st December, 1894.....	1,830	206	2,036
From 1st January to 1st December, 1893.....	1,508	148	1,656
DELIVERIES.			
From 1st January to 1st December, 1894.....	1,777	237	2,014
From 1st January to 1st December, 1893.....	1,550	171	1,721
In store 30th November, 1894....	101	109	110
In store 30th November, 1893....	53	29	82

MONTREAL TRADE NOTES.

The stock of domestic syrup in refiners' hands in Montreal still continues light, and American is having a larger sale as a result.

The new Grenoble walnuts expected ex steamship Labrador were not on that steamer. They are expected here on Wednesday.

Rose & Laflamme's cables quote an advance of 3d. in the cost and freight price of Bosnia prunes, and a decline of ½ in Bordeaux.

The first shipment of new Messina lemons (2,000 boxes) offered here this fall came to hand on Monday last. They are selling at \$2.50 to \$3.50.

Ottawa lumbermen have been responsible for the turnover of about 500 puncheons of Barbadoes molasses since our last report. The basis was 26c.

David Brown, Canadian manager of Tetley's teas, is expected back from England on Saturday next, via New York. Mr. Brown has been away about a month.

The importations of German granulated beet sugar are increasing steadily here. A jobber said to-day that his travelers found it got the preference over domestic yellows.

The supply of pickled and dried fish of all descriptions laid in by Messrs Laporte, Martin & Co. is an exceptionally large one in anticipation of the usual demand after Advent.

Roughly speaking, the receipts of salt herring during the past eight days have been 5,000 barrels, of which only 500 barrels are No. 1 fish. As a result, prices took a slump.

A. P. Tippet & Co. state that the first shipment of dried California grapes ever offered on this market will arrive this week. These goods are of the well-known "Malvoise" description. They also expect a

lot of choice California prunes, samples of which are nice well favored goods.

Among the St. John, N. B., firms who have or are receiving shipments of the well-known "A Dufour & Co." brand of Bordeaux prunes are Messrs. A. L. Goodwin, W. F. Hathaway, V. S. White, Jas. Findley and Baird & Peters.

Rose & Laflamme have been appointed Canadian agents for "Plagniol's" olive oil, and also for the famous brand of "Carabauchle Bajo" pure Castile soap. A sample bar of it was submitted to a severe test, showing that the chief ingredient was olive oil.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Dec. 6, 1894.

A BRISK business continues. Many of our merchants report they have all they can possibly do, but as they look forward to the quiet month coming they do not mind a little hard work or even extra hours. There has been a touch of winter during the past week. The river boats have stopped running, and a number of the packets for Nova Scotia ports have made their last trips. The steamers running to bay ports, except the City of Monticello, find it at times necessary to refuse freight. The retail stores report the holiday trade commencing, and some are already putting on holiday attire. It is rather strange, but for some time past almost every Saturday evening of late has been unpleasant. This tells against the retailer. They report the transient cash trade not equal to last year. They are hoping for clear, cold weather with good sleighing to make their Christmas trade satisfactory. In market prices there is little change.

SALT—Price is rather easier than last report. Stocks continue small, and are supplied from time to time as demand requires, pending arrival of direct cargoes now on their way from England, by shipments received from Boston. Price of coarse from ship side, 51c.; out of store 56 to 60c.; factory filled, \$1 to \$1.10; Canadian, fine, per barrel, 5-lb. bags, \$3.25; 10-lb. bags, \$3.10; American wood boxes, 20 lb., 20c.; 10 lb., 12c. Quite a large quantity of salt in wood boxes is now being received from Ontario. They also offer large sacks.

CANNED GOODS—Stocks of California canned fruits are light. They have met with good demand. Hoegg, the local canner of vegetables, having advanced his prices since the closing of the river, tends to give the market a firmer feeling. We quote: Corn, 95c.; peas, 90 to 95c.; tomatoes, \$1 to \$1.05; corned beef, 2's, \$2.75; 1's, \$1.60; oysters, \$2 to \$2.25; Canadian yellow peaches, 2's, \$1.90 to \$2; 3's, \$2.60 to \$2.65; new gallon apples, \$2.25 to \$2.40; salmon, talls, \$1.35; flats, \$1.75; lobsters, \$1.75 to \$2; haddies, \$1.40.

DRIED FRUIT—If something is not done to prevent the arrival of California loose Muscatels in such bad order, the business must suffer. Some 900 boxes arrived the other day by steamer, and the boxes were so broken that the buyers would not receive them

and the shippers had to have them put in shape. The floor of the steamer warehouse was literally covered with raisins. In looking at some of the boxes the surprise was how they arrived with any raisins in them at all. Demand for Malaga London layers continues good. THE GROCER, speaking to Mr. Fred. Dearborn, of the firm of Dearborn & Co., in regard to this grade of fruit, was told they could have sold many more than their importation, and that quality this year was extra. Stocks of Valencia layers are not proving equal to demand, and quite a number are being imported from New York. Dried and evaporated apples are easy. Demand for peels is active, and more nuts are being sold than at any other time of year. We quote: Sultana raisins, 7 to 7½c.; Valencia, 4½c.; Valencia layers, 5½c.; currants, bbls., 3½ to 3¾c.; cases, 3¾ to 4¼c.; cleaned, bulk, 6c.; 1 lb. cartons, 7½c.; California loose muscatels, 6 to 6½c.; layers, \$2 to \$2.10; clusters, \$2.25 to \$2.50; fancy, \$3.50 to \$4; Malaga, London, \$2.10 to \$2.25; black baskets, \$3.25; French prunes, 5½ to 6c.; small boxes, 9 to 14c.; figs, 13 to 16c.; Nova Scotia dried apples, 5½c.; Ontario, 6¼c.; evaporated apples, 8 to 9c.; evaporated apricots, 14½c.; peaches, 13c.; pears, 11c.; Grenoble walnuts, 13 to 15c.; almonds, 13 to 14c.; Brazils, 11 to 12c.; Pecans, 12 to 13c.; peanuts, roasted, 10c.

GREEN FRUIT—Some fine Malaga grapes have been received during the past week. Although West India oranges are still in the market in large quantities, Floridas are now the favorites. Lemons are firm. Apples still continue an overstock. On soft fruit almost everyone handling has lost money, but good reports are received of last shipments of hard fruit, and all are hoping to come out at least square. Soft apples can be bought from 50c. to \$1. Bishop pippins, which are a large crop, but do not show signs of keeping, a fault of all apples this fall, will not bring over \$1.50. Hard fruit, however, such as Baldwins, spies and russets, bring \$2.25 to \$2.50; lemons, \$5 to 5.50; grapes, Ontario, 45 to 75c.; Malaga grapes, \$5.50 to \$6; West India oranges, per bbl., \$5 to \$5.50; boxes, \$3 to \$3.25; Florida, \$3 to \$3.50.

DAIRY PRODUCE—Good butter is scarce, and demand for rolls is good. Supply of medium quality butter is too large. Eggs come forward in fair quantities and of good quality, and find ready sale. Prices are firm and likely to advance. Cheese, firm and quiet. We quote: Creamery rolls, 25 to 26c.; tubs, 22c.; dairy, 18 to 20c.; cheese, 10¼c.; eggs, 18 to 19c.

MOLASSES—The market in firm, stocks being, as before reported, light. Some good samples shown from New York find good demand. It would look as if this was the only market in which now to buy. Prices will likely go higher, as crops in the West Indies are reported late. We quote: Barbadoes, 32c.; Porto Rico, 30 to 32c.; choice, 35 to 36c.; fancy, 43 to 44c.; syrup, 30 to 35c.

SUGAR—The agent for the refineries here is always a bull in the market, and he reports market firm, but in wholesale grocery circles the feeling is easy, and the fact that some German sugars are expected does not strengthen the tone. We quote: Granulated, 4¼c.; yellow, 3½ to 3¾c.; powdered, 6 to 6¼c.; Paris lump, 6 to 6¼c.

FISH—Smoked herring continues easy. Stocks of dry cod and pickled herring are light, and prices remain as last week. Large cod fish, \$3.65 to \$3.75; medium, \$3.55 to

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ST. JOHN MARKETS—Continued.

\$3.65; small, \$3 to \$3.25; haddock, \$1.75; pollock, \$1.70 to \$1.75; shad, \$5 to \$5.50; Bay herring, \$1.40 to \$1.50; Shelburne, barrels, \$4 to \$4.25; ditto, half-barrels, \$2.40 to \$2.50; Canso, \$5.25; Quoddy River, \$2.50 to \$3.25; medium smoked herring, 8 to 8½c.; lengthwise, 8c.

PROVISIONS—For some reason the quantities of goods in this line moving this season are away below last. The fact that some Ontario packers are selling direct to the retail trade may be one reason. Prices show no change. Clear pork, \$19 to \$20; P.E.I. mess, \$17 to \$17.50; prime, \$13 to \$13.50; plate beef, \$13 to \$14; pure lard, 10 to 11c.; compound, 9 to 9½c.; cottolene, 9¾ to 10¼c.; hams, 11 to 12c.; bacon, 10c.

ST. JOHN MARKET NOTES.

Some Maritime Province hotels are reducing commercial rates to \$1.25 a day.

C. & C. MacMichael have received their annual shipment of English peels; also of figs.

Prince Edward Island produce brings good prices in Cape Breton. Some fifty cargoes have been sold there during the past season.

THE GROCER notes that Chase & Sanborn are now offering their Seal brand coffee in 1-lb. tins. This is a move in the right direction.

W. R. Miles, the popular agent of Francis Peek, Winch & Co., London, sails this week to spend his Christmas. THE GROCER wishes him a pleasant holiday.

A new brand of coffee is offered on this market. It is called Standard Blend; it is put up in an attractive paper package in ½ and 1 lb. sizes by Jardine & Co.

Canned goods orders are now all to hand, and the quantity received is found to be less than 50 per cent. of receipts last fall. The market is firmer than at that time, and the feeling better. The association is working much better than was expected.

Every year shows an increase in the quantity of goods canned in Prince Edward Island. They now can cherries, strawberries, plums, gooseberries, tomatoes, red and black currants, pears, apples, and blueberries, as well as a large quantity of lobsters.

Mr. Frank Hathaway, wholesale grocer, and president of the St. John Board of Trade, leaves shortly for a six months' tour in Europe. He first touches at Gibraltar, and spends a month in Spain, Italy, Egypt, Germany, France and Great Britain. He has been preparing for the trip for some time, and looks forward to a very pleasant excursion.

Your correspondent, reading in The Daily Sun that Porto Rico No. 2 was again being offered in this market, made inquiries, but could learn of no such brand being offered. N. W. Taussig & Co., of New York, are offering, through their broker, J. Hunter White, both Porto Rico and Barbadoes. Their molasses, of which large quantities

were imported last season, give good satisfaction. Their prices, considering the state of the market, are low.

It is estimated that twice the quantity of apples have been shipped to St. John from Nova Scotia this season as last. THE GROCER, speaking to a large grocer in the Annapolis Valley, was told that the only thing that saved many of the buyers from losses which would have ruined them was that the farmers would not sell. Now they cannot sell.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER,
HALIFAX, Dec. 6, 1894.

THE most noticeable feature in this market, since the last report, is the advance in flour. Although an advance was announced two weeks ago, a good deal of flour was disposed of in jobbers' lots at the old prices, the holders not expecting the advance to remain permanent. A general advance, however, has been made at from 25 to 35 cents, and the market remains steady. The contract for supplying the war department with beef has been awarded to the old contractors, J. A. Leaman & Co. The price is understood to be \$7.90, which is an advance of over \$1 on last year's contract.

DRIED FRUIT AND NUTS—There is some activity in dried fruits. Figs in boxes are quoted at 5 to 5½c.; choice bag figs are worth 5c.; evaporated apples 8½c.; new dates, 5½ to 6c., with prospects of a decline; prunes, 6 to 7c. The trade in nuts is steady, with advancing quotations: Almonds, 14c.; filberts, 11c.; walnuts, 10 to 11c.; Brazils, 11 to 12c.; peanuts, roasted, 12c.; do. raw, 10c.

GREEN FRUIT—Florida oranges are arriving more freely and the quality is excellent, with prices much lower, the quotations being \$3 to \$3.25. New Messina lemons are to hand and the quality is superior to the last lot received. The quotations for extra good stock are \$4 per 300 count. Magdalen cranberries are quoted at \$5 and \$6. The American stock is too high to handle. Almeria grapes are higher, at \$5.50 to \$6. Bananas are quoted at \$2 to \$2.25 per bunch, with small stocks. Owing to the healthy prices on the other side the apple market has advanced for good keeping stock. The market is bare of good stock, but inferior is plentiful.

BEEF—The market is stiff. Small is quoted at \$6 to \$6.50; large at \$7 to \$8. There is no real choice native offering.

BETTER PROFITS are made by selling our fish. We are fishermen and ship direct from boat or curing house to your place. Two or three middlemen's profits are thus saved. We have every kind of fish. WRITE US.

JOSEPH E. SNOW
... DIGBY, N.S.

**Beardsley's Shredded Codfish,
Pettijohn's Breakfast Food,
Condensed Mince Meat.**
C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

Cocoanuts

Imported direct, saving \$5 per M. in duty.
Fresh stock every month.
Write for prices.

THEODORE H. ESTABROOKS, ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubleloon

The leading 10 cent smoke.

Manufactured by **THE BELL CIGAR CO.**
St. John, New Brunswick

Finnan Haddies and Other Fish

We catch and cure them and can give better satisfaction. We want a few good firms to sell our brands. Write us.

D. & O. SPROUL DIGBY, N. S.

Fish Fish Fish

Retailers can with confidence handle my packing of

**BONELESS FISH,
DRY GODFISH,
SMOKED HERRING,
Etc., Etc., Etc.**

With the exception of Bloaters and Finnan Haddies, I will Guarantee all Salt fish to keep good until 1st April, 1895. When buying ask your Wholesale Grocer for Sealy's Guaranteed Fish.

JOHN SEALY

25 and 26 South Wharf, ST. JOHN, N.B.

Grocers . . .

Are you aware of the fact that

GOLDEN FINNAN HADDIES

are still leading? Ask your wholesaler for Golden Finnan Haddies.

AGENTS

NORTHRUP & CO.

South Wharf, St. John, N.B.

MARKETS—Continued

Lambs are worth \$6 to \$6.50 and mutton \$5 to \$5.50. Hogs are worth \$6.

POULTRY—Steamboats arriving have taken all the surplus stock of poultry off the market, and turkeys have gone up from 10 to 11c. Prime geese, for Christmas delivery, are offering at 62c. each. Chickens are worth 35 to 40c. per pair. Ducks are scarce. Rabbits are worth 10c.

BUTTER—There is very little doing in butter. Canadian is selling at 16 and 16½c.; new Canadian is quoted at 19c., and choice native at the same figure.

POTATOES—There is a drop in the Boston market of 5c. per bushel, which will have a tendency to weaken prices here, as P. E. Island vessels will sell here. The market is weak in Dakota reds, as they are poor keepers, and they can be bought from vessel at 25 cents. Calicoes remain unchanged at 32 to 35c. Turnips are selling at from 15 to 25c., the former being frozen stock.

CHEESE—The cheese market is dull, Antigonish is quoted at 10½ to 11c., while a lot was offered to-day at 10¼c.

EGGS—The market is not very brisk. Stocks are plentiful and quotations remain at 18 to 20c.

BREADSTUFFS—While we do not look for any further advance, we believe a steady market will be maintained and gradually strengthened. The local markets are quiet and steady at an advance of 20 to 25c. on flour and 10 to 15c. on oatmeal. Cornmeal is not in general demand, owing to high prices, though the millers say they are doing considerable business. Middlings and bran are steady, the former at 21c. and the latter at 20c. Wholesalers' quotations are: Manitoba, \$4 to \$4.15; Canadian extras, \$2.65 in sacks and \$2.85 in barrels; 90 per cents, \$3.15 to \$3.25; patents, \$3.25 to \$3.45; oatmeal, \$3.25 to \$3.45; cornmeal, \$3.05 to \$3.10. Jobbing and retail ought to be considerably higher, but they are not.

FISH—There is nothing in fish to speak of. Quotations, to quote, are: Dry cod, shore, \$3.25 to \$3.75; do., bank, \$3 to \$3.25; do., large bank, \$4; do., bay, \$2.75 to \$3; do., Labrador, large, \$2.75 to \$3; do., shore, from store, hard, \$5. Haddock are worth \$2 and \$2.25; hake, \$2; pollock, \$2; Bay of Islands herrings are quoted at \$2.25; shore No. 1, \$3.50 to \$4; round shore, \$2.25 to \$2.50. No. 1 salmon are worth \$12, No. 2 \$10, and No. 3 \$8.

PROVISIONS—American clear mess pork is quoted at \$20, P. E. Island mess at \$17.50; do., thin, \$16. American ex. mess beef is worth \$13, plate beef \$14, and extra plate \$14.25.

SUGARS—The market shows no improvement. The quotations are: Porto Rico, in hhds., 3¼c.; refined cut loaf, 5½c.; granulated, 4¾c.; standard A, 4c.; white extra C, 4c.; standard yellow C, 3¾c.; extra C, 3½c.; yellow extra C, 3¾c.

MOLASSES—The market is dull and in keeping with the stocks. Demerara, the only stock on the market, is quoted at 38c. for M.R. brand, and 45c. for (B) D brand.

HALIFAX MARKET NOTES.

Pork has fallen in the Charlottetown market, and prime carcasses are selling at 5½c.

F. H. Langley, victualler, has taken the business formerly conducted by Isaac Durling, Halifax.

The Customs receipts at Halifax for November were \$62,313.53, a decrease of \$7,729.97 from November, 1893.

The meeting of the Acadia Sugar Refining Company, last Friday, was quite a breezy one. No dividend was declared and the balance to profit and loss was only about \$7,000 for the 14 months. One of the largest shareholders said he was willing to sell out for 50c. on the dollar. Thomas Kenny, M. P., was elected president.

L. O. Neily & Co., Aylesford, have a frost proof storage for 4,000 bbls. apples, and they are now enlarging to 8,000 capacity. They have so far this season shipped 12,000 bbls. to the United States and 7,000 to the English market. Seven carloads of cranberries were shipped this season from Aylesford to Montreal, where they found a good market.

The following, signed by W. E. Thompson, secretary Halifax Exhibition Commission, was recently received by John Peters & Co., commission merchants, Halifax, and speaks for itself: "I am instructed by the Halifax Exhibition Commission to convey to you their thanks for the very attractive exhibit made by you at the Provincial Exhibition, held September 25th to 28th inclusive, 1894. They regret that the regulations prevent them from granting to you any special award, but are pleased to be able to highly commend your exhibit, and to say that for excellence and display it proved worthy of special mention."

WOODSTOCK, N.B., MARKETS.

WOODSTOCK, N.B., Dec. 6, 1894.

The value of united action of the merchants of a town through a well-organized board of trade, can be seen by the following, received by the president of our board from the general freight agent of the C.P.R.: "I beg to advise you that our general traffic manager has consented to a general reduction in the rates from points named to Woodstock, the reduction conceded being one-half the rates we have heretofore charged between McAdam and Woodstock, such reduction running from 12c. per 100 lbs. down to 5½c. on general goods, according to classification; and on flour and grain, 4c. per 100 lbs. in carloads." The cold weather and the near approach of Christmas are causing a general stir in business circles, and trade is good. In produce demand is good, and fair prices are obtained. Oats show a slight advance. Hay, still at \$6; oats, 30 to 31c.; potatoes, 80c.; beans, \$1.50; butter, 17c.;

cheese, 9½ to 10c.; eggs, 16 to 17c.; pork, round hogs, \$5 to \$5.25; turkeys, 10 to 11c.; buckwheat meal, \$1 per 100 lbs.

NEW CANNED GOODS.

A line of canned goods new to the Toronto market is being offered. They are put up by the Martin Wagner Company, of Baltimore, Md., oyster and fruit packers. The oysters are put up under the brand, "Dog's Head," and among the lines may be mentioned select spiced oysters in flat cans, select lunch oysters in flat cans, standard oysters in tall cans. Another line noticed by THE GROCER was canned pineapple. The labels on the goods shown are handsome and attractive, the lettering and brand marks being embossed. The label on the canned pineapple is particularly handsome. The coloring is rich and yet subdued, while the pineapple shown thereon stands out in bold relief in natural colors.

TO PUSH JAPAN TEA.

Three Japanese tea merchants spent a few days in Toronto this week. They were Mr. Noro, of Kobe, Japan, representing Mr. K. Sumitomo; Mr. Takenosuke Furuya and Mr. Hikonono Komada, of the Japan Tea Traders' Association. "Their special mission here," said Mr. Musson, of G. Musson & Co., with whom they were conferring, "was to encourage the consumption of the better grades of Japan tea and to extend business generally, and they seem to consider the outlook hopeful."

SELLING COMPUTING SCALES.

A traveler has sold a number of computing scales in the Maritime Provinces. He goes into a town and tells them his price is \$130, but in order to introduce them he will sell two in each town at \$100. After that, they say, the manufacturers positively refuse to dispose of any at less than \$130. It is hardly likely that this rule will be adhered to, however, as the company must have a very large profit at \$100. The scale is a good one, and apparently accurate, but it is questionable whether it will pay the average dealer to invest at so high a price.

A greengrocer at York had in his window one week four giant mushrooms, which, at a moderate estimate, averaged a yard in circumference.

Ramsay & Aitkens, brokers, etc., Mincing lane, Toronto, have dissolved. J. F. Ramsay assumes the liabilities of the old firm, and will continue the business, retaining all the agencies appertaining to the grocery trade. These agencies are: J. Lewenz & Hauser Bros., teas, London; Burbidge, Pritchard & Bartleet, teas, London; Henri Lyon, sardines, etc., Paris, France; Stewart Mann & Co., fish, etc., Montreal; John Moir & Son, Ltd., table delicacies, London.

THE STRA

Pack

Veg

Office

From To

T G

"K" as good of quality to be wi flavor, u mend th them, wi

T

THE ...
**STRATHROY CANNING
 AND PRESERVING CO.**
 (LIMITED.)

Packers of all kinds of

**Fruits ...
 Vegetables and Meats**

All goods guaranteed first-class.

Office and Factory:

STRATHROY, ONTARIO.

**From the Atlantic
 To the Pacific ...**

**The fame of "KENT" Canned
 Goods is spreading.**

"KENT" Tomatoes are the acknow-
 ledged standard, and the words
 "as good as Kent" are often heard when a comparison
 of qualities is made. No progressive retailer can afford
 to be without these goods on his shelves. Their fine
 flavor, uniformity of quality and solid packing recom-
 mend them to the consumer, who, having once had
 them, will be sure to ask for them again.

**The Kent Canning
 & Pickling Co.**
CHATHAM, ONT.

IMPROVEMENT THE ORDER OF THE AGE
 —AND—

The "LION BRAND"
Canned Goods Leads !!

No need to ask the reason,
 No need to make the reply.

Everyone knows the HIGH REPUTA-
 TION of our goods. Why? Because they
 are acknowledged as "STANDARDS."
 Grocers may now rely upon getting our
 goods; with our new factory added in To-
 ronto, we are confident of supplying the de-
 mand.

See that the word "BOULTER" is litho-
 graphed across the face of the label. None
 other genuine.

W. BOULTER & SONS
PIGTON, ONT.

ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufac-
 tured from the celebrated Norfolk County
 apples—the finest flavored fruit in Canada.

Prices very low. Send for quotations to

THE DOVER APPLE CO.
PORT DOVER, ONT.

**400 BARRELS
 Sweet Cider**

15 Cents a Gallon.

Order from your wholesale grocer or
 direct from

GARDEN CITY CANNING CO.

St. Catharines.

LION "L" BRAND

REGISTERED
 TRADE
 MARK

PURE GOODS.

JAMS,
 JELLIES,
 VINEGARS,
 PICKLES.

The largest
 factory of the
 kind in the Do-
 minion.

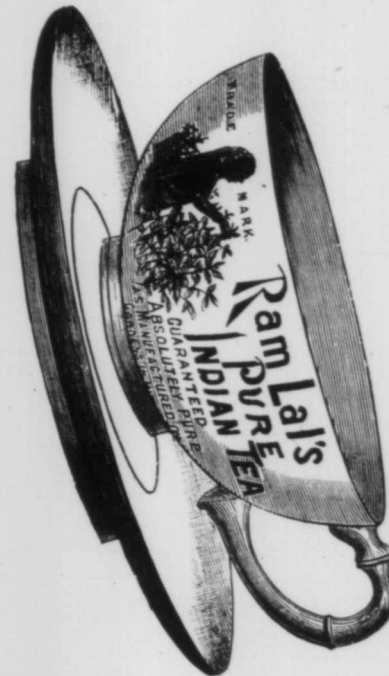
DIPLOMA
 AND MEDAL
 Toronto Exhi-
 bition, 1893.



MICHEL LEFEBVRE & CO., Montreal & Toronto.
 Beet Sugar Factory at Berthierville, P. Q.

.. They are

PEERLESS



Rose & Laflamme, - Montreal.

The Surprise Soap Twine Holder



BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

Holds . . Your Twine

—Is a Handsome
Counter Fixture

The twine-holder sits on the counter,
the twine coming out through a hole
in the top.

If you have not received one of our
twine holders from any one of our
travelers, send to us and we will be
pleased to mail one to you free of
charge.

The St. Croix Soap Mfg. Co.,
St. Stephen, N.B.

BEET ROOT SUGAR.

MR. M. LEFEBVRE, of the Berthier beet root sugar factory, speaking yesterday of an attack on the product of that institution by a local commercial journal, said: "We do not sell the product of our factory for refined sugar, but for a raw granulated sugar, and if they are a little off in color at times, the price varies accordingly."

Proceeding, Mr. Lefebvre said: "It is stated in the article I complain of that our sugars are far inferior in quality to the German make. This is quite untrue, and although I have nothing to say against the German sugars, I can say without fear of contradiction that there are no purer sugars on the market than ours. No sugars, in fact, leave our works without being duly tested by Government officers, the tests, as submitted from Ottawa, ranging from 99.9 to 100 in saccharine matter." Mr. Lefebvre went on: "The wholesale grocers of Montreal are to-day paying us a higher price for sugar than for the German article. A yellow refined sugar is soft, while everybody in the trade in this city and elsewhere knows quite well that ours is a dry granulated sugar."

With reference to the statement that the Berthier Company received \$1.50 per ton for its refuse or beet pulp, the proprietors contradict these figures. "We sell the

refuse," continued Mr. Lefebvre, "at from 75c. to \$1, and after paying 25c. per ton for loading the pulp on the cars the price received is thus reduced to from 50 to 75c., which is quite a different figure."

Returning to the prices, Mr. Lefebvre says they sold last year all their sugars to the Montreal refiners, but the thing has been impossible this year, owing to the price of raw sugar ruling one cent less per pound than during 1893. "There is another statement," said Mr. Lefebvre, "which I do not wish to let go unchallenged, and it is that we made an annual profit of \$2 per ton, or \$40,000. This is erroneous from beginning to end. At the time of the recent visit of the Chamber of Commerce to our Berthier works, the manager stated that if a manufactory like ours could be run at the same advantage as is the case in France or Belgium, a profit equal to the amount given could be obtained, the calculation, of course, being based on the prices paid last year. To-day, however, we would be quite satisfied with a profit of from 50 to 75 cents per ton."

Speaking of the industry generally, Mr. Lefebvre remarked that it took twenty-five years or more for it to get upon a paying basis in Europe. "Here the production is yet in its infancy, and when we ask for assistance from the Government we feel that a great deal of good has already been done. We have paid this year \$50,000 to the farmers of Laval, Maskinonge, St. Hyacinthe,

Berthier, Terrebonne, Richelieu, Yamaska, L'Assomption and Champlain, and they will receive an additional sum of \$25,000. The output this year has been from 2,500 to 3,000 barrels, which will be increased to 7,000 or 8,000 during 1895. We employ over 100 men, and the industry has been the means of a very considerable regain of prosperity throughout the district." Mr. Lefebvre concluded by saying that if the Gazette were not satisfied with his statements, all they had to do was to call upon such wholesale firms as Lockerby & Co., Laporte, Martin & Co., P. Grace & Co., L. W. Tellmosse & Co., Hudon, Hebert & Co., Chaput & Sons, Hudon & Orsali, Quintal & Sons, and others.—Gazette, Montreal.

FORTUNATE MIDLAND.

James Playfair, the well-known lumber man of Sturgeon Bay, will remove to Midland in the spring, where he is under contract with an American firm to cut in the neighborhood of 200,000,000 feet of pine. This fact has much brightened the outlook in Midland. Mr. Playfair has also secured the contract for lighting Midland with incandescent electric light. The electric light plant will be run in connection with the mill, and consequently the latter will be in operation night and day. It is estimated that it will take about ten years to complete the contract for lumber, and it is expected that one hundred hands will be given steady employment during that time.

Jersey Cream ^{Baking} Powder

The merchant who advises the consumer to buy Jersey Cream Baking Powder makes a reputation for himself as a man to be depended upon for first-class goods.

It pays much better than a little extra profit.

Manufactured only by

LUMSDEN BROS.
HAMILTON, ONT.

Take Note

Of some of our leading lines, and for which, remember we are headquarters.

- “Boeckh's” Standard Brushes
- “Boeckh's” Standard Brooms
- “Star” Pails and Tubs
- “Durable” Pails and Tubs
- “Improved” Globe Washboards
- “Extra Star” Clothes Pins
- “Jersey” & “Crown” Butter Moulds
- “Cradle” Churns

Woodenware, Butterware, Churns, Baskets, Cordage, Matches, Twines, etc., etc.

We guarantee all goods to be strictly as represented and prices right.

Chas. Boeckh & Sons Manufacturers **TORONTO**

Offices and Warerooms: 80 York Street. Factories: 158 to 168 Adelaide West.

New Table Raisins
BLACK BASKETS
LONDON LAYERS

—ALSO—
VALENCIA SHELLED ALMONDS

It will pay you to get our prices before you buy.

T. KINNEAR & CO.
WHOLESALE GROCERS
49 Front St. E. TORONTO.

McAlpin ..
Tobacco Co.

Manufacturers

TORONTO, ONT.

See Prices Current . . .

TOBACCO

Why pay a high price for foreign Leaf Tobacco when you can buy good Chewing and Smoking Tobacco, made from Canadian Leaf, for nearly half the money? Ask your wholesaler for a few cads. as sample. All sizes made. Manufactured by

JOLIETTE TOBACCO CO.
F. W. HUDSON & CO.
Canadian Agents, TORONTO.

New Sicily Filberts
NEW
Grenoble Walnuts

IN STORE

Warren Bros. & Boomer
35 and 37 Front St. East,
TORONTO

WALNUTS

Second lot of Grenobles to hand and can now fill orders. We were compelled to send short last week.

Also Eleme 7 lb. Natural Figs to hand.

SLOAN & CROWTHER,
Wholesale Grocers Toronto.

J. W. Lang & Co.
WHOLESALE GROCERS

NEW FIGS

7 Crown and Choice Eleme in boxes. Malaga in taps.

PRICES LOW.

59, 61, 63 Front Street East Toronto.

Elliott, Marr & Co.,
Importers of Teas
—AND—
Wholesale Grocers.

LONDON, ONT.

New Season's
Choicest

Hallowee Dates

Now in store.

PERKINS, INCE & Co.
41 and 43 Front St. East

NEW

Filberts Prunells
Almonds Dates
Walnuts Figs
and Apricots

SMITH & KEIGHLEY
9 Front St. E., TORONTO.



LEADERS

That is what we are in the wine business. Write us for prices on our different brands.

Fine Old Port
Old Port
Golden Diana
Catawba
and Sherry

The Ontario Grape Growing and Wine Mfg. Co.

P.O. Box 72. ST. CATHARINES, ONT.

WINDSOR DAIRY SALT

Is used now by Prof. Dean in the Traveling Dairy. He wants the best! Grocers will find it pays to handle the

"WINDSOR."

1/4 Sacks—50 lbs.—45c.

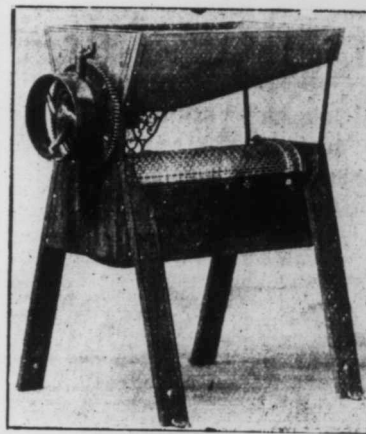
Toronto Salt Works

128 Adelaide St. East

TORONTO.



ASK FOR
MOTT'S



The Grocers' Fruit Improver

Cleans the finest Vostizzas and Patras currants, removes the stems, leaving the rich blue natural tint on the fruit. Makes off-stalk Valencias equal to Selects. We make a specialty of hand and power Fruit Cleaning Machines, capacity ranging from 250 to 500 lbs. an hour. If our travelers don't reach you in time write for particulars.

Manufactured and Sold only by
BEAMER & RYAN
Brampton, Ont.



British Columbia Salmon

"INVERNESS" BRAND

Turner, Beeton & Co.
VICTORIA, B.G.

AGENTS

WATT & SCOTT
Montreal

WATT & SCOTT
Toronto

GRANT, OXLEY & CO.
Halifax

ARTHUR P. TIPPET
St. John, N.B.

Slee, Slee & Co.

makers of



ESTD

1812.

Pure malt vinegar.

London, England.

Batty & Co have for half a century used Slee, Slee & Co's pure malt vinegar in making their genuine pickles, & sauces.

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plank

HUNDREDS OF LETTERS

Are received at our office every week from your lady customers, asking for a package of our icings. This is evidence of their great popularity. There will be a run on them before and after Xmas holidays. We doubled our output for this line during the past week. See the list—Lemon, Chocolate, Pink, White, and Canary. Special attention to letter orders.

PURE GOLD MFG. CO.

TORONTO

P.S.—Sweet Tomato Catsup is now ready.

TRADE CHAT.

EIGHTY per cent. of wheat available for export in Manitoba and Territories has been shipped out. The balance will be stored in Fort William elevators until the opening of navigation in the spring.

Mayor Girardot, of Sandwich, has made 40,000 gallons of wine this year.

The California wine crop will be only about half the average of other seasons.

McKinnon & Hind, of London, have opened a fruit and confectionery store in the Dougall block, 41 Sandwich street west, Windsor.

The Pure Gold Co. has been given a judgment for \$60.17 against John Ringer, Spadina and Sussex, Toronto, on a bill of merchandise.

The stock and fixtures of the grocery of Charles A. Edsall, corner of Bruce avenue and London street, Windsor, have been sold to John Scott, produce merchant.

Navigation has closed at Collingwood, all the steamers of the competing lines now being prepared for winter quarters. The harbor is full of vessels of all kinds, sizes and qualities. Watchers from the distant light-houses are coming home to spend the winter with their families, and the town is alive with sailors and returned fishermen.

The new vessel building at the dock at Collingwood is getting along rapidly. The planking and steel plates will be put on at

once. Every effort will be made to have this mammoth steamer ready for sea by the middle of April next. Two or three other vessels are to be constructed here before the opening of navigation.

At a largely attended meeting of the Retailers' Association held in Delmonico hall, a constitution and by-laws for the government of the organization was adopted and forty new members were added to the roll. Another meeting will be held in a fortnight, at which several questions of interest to the retail trade will be discussed. The membership fee has been placed at \$1 for merchants and 50c. for salesmen.—Free Press, Winnipeg.

There was lately heard a case in which the plaintiff testified that his financial position had always been good. The opposing counsel took him in hand for cross-examination and undertook to break down his testimony upon this point. "Have you ever been bankrupt?" asked the lawyer. "I have not," was the answer. "Now, be careful; did you ever stop payment?" "Yes." "Ah, I thought we should get at it finally. When did that happen?" "After I had paid all I owed."

At a general meeting in London of the stockholders of the British Columbia Canning Company the directors submitted a statement that "a balance sheet made up to May 31, 1894, showed £7,754 9s. 4d. to the debit of profit and loss account. This

includes a loss of £4,119 6s. 2d. resulting from the sale of the Naas River property." It was explained as regards the 1893 pack that the operations at two of the company's canneries showed a profit, but those on the northern rivers were unremunerative.

At the City Market yesterday Inspector Cunningham gave orders that all the boxes of fruit should be marked with the name of the producer and of the place where the fruit is grown. In future in terms of the regulations this requirement will be strictly enforced to enable the inspector readily to trace diseased fruit to the source of supply. It is intended as a protection to the merchant and also the consumer; and also to prevent the spread of fruit pests, which are calculated to do a great deal of harm in future.—Westminster correspondent Vancouver News.

A despatch to The Toronto Globe reads: The Tillsons, of Tilsonburg, seem to possess tireless energy and executive ability to direct it aright. Their latest undertaking is the construction of a branch railway from the mills to connect with the Michigan Central. The line is nearly a mile in length, and requires heavy grading. When completed, goods can be shipped right at the flour, pea and oat mills, and grain can be brought in without extra teaming. In addition to the railway a new steel flume, 30 inches in diameter and 200 feet long, is being placed in position in order to convey the surplus water of the upper pond to the oat mill, and this equalization of power will place all the mills in a position to be independent of steam all the year round.

BRITISH INDUSTRIES.

TINSLEY'S Magazine some time ago ran a series of articles on "British Industries." No. xii dealt with Day & Martin, blacking manufacturers, London. THE GROCER now submits the article for the perusal of the trade in Canada. It reads:

In our day the standard of commerce and not the laurel crown of conquest is the means whereby the capabilities of nations are gauged. In a country wise in commerce, what would seem to be insignificant manufactures can be transformed into eminently important industries. In a world of rapid change the small business of the day before yesterday becomes, to-day, the centre of a world-wide trade. Blacking is a production which may not be considered of vast importance in itself, but there can be no question as to its manufacture having become a most important British industry, thanks, mainly, to the firm of Day & Martin, whose name has grown to be almost synonymous with their goods. One cannot speak of Day & Martin without thinking of boot polish, although one may perhaps have occasion to anathematise blacking for not being "dayandmartin."

It is only natural that the names of the firm and of their production should come together trippingly on the tongue, for it is now something more than a century since their wares first came before the public, and their fame began to grow.

Some of the ingredients of their famous blacking are not exactly a secret, indeed, "Chambers' Encyclopædia" and other abundant books of reference, treat the firm of Day & Martin as the one important manufacturing house, and their class of production as typical of the whole trade.

If it is wished, the cause of so much brightness may be kept a secret, but the effect will always be widely known. Many more or less, especially less, authentic legends are told in connection with the original recipe. We give the only real and true account;

About one hundred and fifty years ago, when wigs were worn, there lived a maker of perukes at Doncaster. One day a soldier came to the shop to be shaved, and mentioned in the course of conversation, for our barber was cheerful and chatty, that he was obliged to return to his regiment, stationed in York, on foot, as he was without the necessary money for coach fare. The barber had known poverty in his day, and was pleased to help a neighbour, so he either gave or lent His Majesty's man the money for the coach. Unlike most good Samaritans, this one was rewarded at once. The soldier returned to York in due course, and wrote to Mr. Martin, the hairdresser of Doncaster, with the returned loan, many sincere thanks, and the recipe for a certain preparation which he said he had long used with excellent effect upon the boots of his officers. Mr. Martin tried the manufacture

of this material and found it successful; he then turned his thoughts to London, where a friend of his, Mr. Day by name, carried forward a flourishing business in Tavistock street, then a rather more fashionable part of town than at the present time. Day & Martin decided that the soldier's recipe was good, they began to make their famous blacking from it, and thus were laid the foundations of one of the most splendid and flourishing business which London knows.

For very many years the house of Day & Martin found local habitation in High Holborn, to which address they had removed after outgrowing their original quarters in Tavistock street. Number "97" High Holborn managed to contain the commerce of this house for something over eighty years. As the business grew and grew, houses to right and left were requisitioned, and an embargo laid upon all purchasable adjoining property; but in such a busy London artery as Holborn this sort of extension cannot be carried beyond a certain point. Although

etc., in the second and larger building. The floors of both blocks cover a space of four acres; one may, therefore, suppose that the old Holborn difficulty—want of space—has been banished at last.

The factories at the back alone employ five hundred persons. The structure is built upon the "mill" principle, which has the advantage of insuring a plenitude of light and air; the building is five stories in height, each floor being lofty and thoroughly well lighted. Of course, the motive power, the machinery, the boilers, etc., are of the very latest description and of the best possible kind.

In passing through the factories, the firm's method of carrying out their ideas in regard to the construction of the works suggests to the mind a well-known phrase from the "Table Talk" of Coleridge—"The great desiderata are taste and common sense." In no building have we seen a more complete combination of these two qualities; in the construction itself, and in the laying down of the plant, the eminent desiderata of



the premises had at last become a vast block of buildings they were still too small for the increasing commerce of the firm, and the erection of a new factory became a burning question. To relieve the strain upon the London head-quarters, a branch factory was established in Liverpool some few years since. This move brought fresh business to Liverpool, but did not decrease the demands upon London in any appreciable degree; thus the new works became absolutely necessary to the proper conduct of the trade.

Day & Martin have been fortunate in finding a large site, suitable to their purpose, in the Borough-road, and almost adjoining the Borough-road station. Here, in the heart of a highly important industrial centre, they have raised the new factories, of which we give a full page illustration. A glance at this little picture will tell the reader much. It will be seen that the block fronting upon the Borough road is divided from the quadrangular factory by a wide street. The well-appointed offices and warehouses are situated in the first block; the manufacturing departments, packing floors,

solidity, light, ventilation, protection against fire, convenience and adaptability of machinery, have been fully considered; in short, there are few factories in England at once so well designed as regards utilitarianism, comfort and appearance.

Day & Martin originated the idea of using tins some 60 or 70 years ago; they have always been popular, and of late years have come into very general use with both the army and navy by reason of their light weight and easy transit.

The packing-room is, of course, an immensely important one; when one considers the enormous tonnage which daily leaves this establishment, it becomes unnecessary to go into details. These goods go all over the world; the red-coated carmen and excellent teams of horses of this house are to be seen in all our streets and docks delivering goods.

Wherever Day & Martin have exhibited their goods, in London, in Paris, in the United States, and Australia, the highest awards have been received; were proof required, this international verdict of excellence would alone prove this house facile princeps in their trade.

In the illustration of the works, our artist has inserted a little sketch showing the old White Hart Inn, situated near the present

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Robt. Ralston & Co.
HAMILTON, ONT.



From John Taylor, Esq., of the firm of Messrs. John Taylor & Co. and proprietor of the Morse Soap Works and Dominion Dyewood and Chemical Co., Toronto.

TORONTO, Sept. 28th,
460 Jarvis St.

THE F. F. DALLEY CO. (LTD.), HAMILTON, ONT. :

Dear Sirs,—I have tried all kinds of Blacking, both Canadian and imported, and must say that your **ENGLISH ARMY BLACKING** has proved by all odds the best Blacking we have had in our house. It is a credit to the manufacturers and the country, and I trust you will reap the reward that the article merits, and remain,

Yours respectfully,

JOHN TAYLOR.

Books for Retailers

Published for the good of the trade.

Ideas for Hardware Merchants

As its name implies it is full of ideas for the retail hardware merchant.

PRICE, 50 CENTS (Half Price)

Buying, Handling and Selling of Tea

Being the experience of the most prominent and successful merchants.

PRICE, 25 CENTS.

Pitfalls of the Dry Goods Trade

This is another batch of Prize Essays full of valuable information.

PRICE, 10 CENTS

Sent, postpaid, on receipt of price

THE CANADIAN GROCER
TORONTO.

The Old "Servant's Friend."
60 Years! No Complaint!



Samples to be seen at
T. G. WILLIAMSON & CO., TORONTO.

E. BROWN & SON'S,

7 Garrick St., London, England, and
26 Rue Bergere, Paris.

BOOT PREPARATIONS SOLD EVERYWHERE.			
MELTONIAN BLACKING (As used in the Royal Household) Renders the Boots soft, durable and waterproof.	MELTONIAN CREAM (white or black) For Renovating all kinds of Glace Kid Boots and Shoes.	ROYAL LUTETIAN CREAM The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.	NONPAREIL DE GUICHE Parisian Polish For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



WORKS

CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. | ROSE & LAFLAMME, Montreal.

MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

site of Day & Martin's factory, which Charles Dickens has made famous in "Pickwick." At the time when Dickens wrote his "first and funniest" the house of Day & Martin was in its early youth, but already well-known and evidently well thought of by Dickens, as may be seen from the following quotation: The scene is the old "White Hart" where Sam Weller occupies the post of "boots"; Mr. Jingle and the spinster aunt have arrived—"Mr. Samuel brushed away with such hearty goodwill, that in a few minutes the boots and shoes, with a polish which would have struck envy to the soul of the amiable Mr. Warren (for they used Day & Martin's at the 'White Hart') had arrived at the door of Number Five."

It is well-known that owing to the careless habits of his father, and to the fact that his uncle, James Lamert, had become manager of a blacking warehouse, the to-be-great novelist, Charles Dickens, entered upon this trade and worked long and wearily at Hnngerford Stairs.

Such a novelist as Dickens must use every experience of his life; so observant a man must know the practical as well as the artistic value of all that comes within his ken, and so we find that even his knowledge of the qualities of blacking is not allowed to die, but becomes immortal on his wittiest pages. Once upon a time, in his earliest days, he wrote a certain "copy of verse," singing the praises of a preparation, at one time somewhat of a rival to Day & Martin. Here they are:

"I pitied the dove, for my bosom was tender;
I pitied the sigh that she gave to the wind;
But I ne'er shall forget the superlative splendor
Of Warren's Jet Blacking, the pride of mankind."

Later experience proved to him—what the firm have so often told the world—that Day and Martin's Blacking is the best. This fact has been stated on almost inaccessible Alpine heights, and the Pyramids of Egypt have told of Peerless Blacking.

The shoeblack has long been an important person in the London streets; much of his fame he owes to Number "97," the trade mark of this house.

About the time that Mr. Martin was shaving the soldier at Doncaster, Mr. Gay, of "Fables" fame, was publishing a lively work, under the title of "Trivia, or the Art of Walking the Streets of London;" in which, as the Goddess of Mud, he addresses the fraternity of shoeblacks:

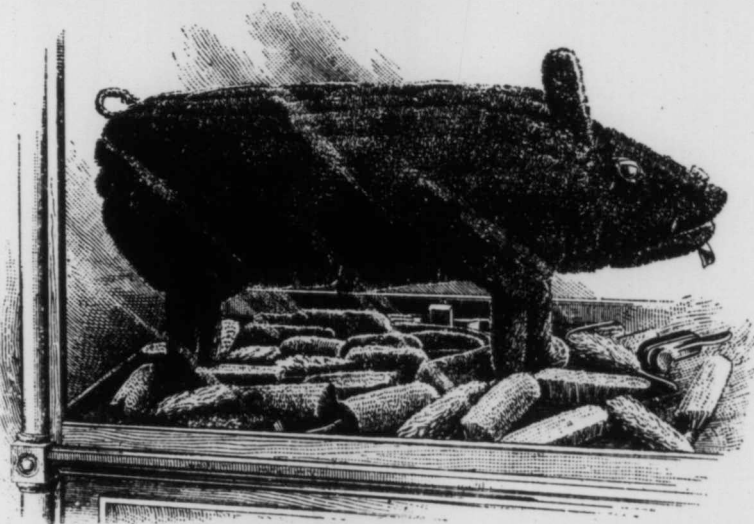
"Go, thrive; at some frequented corner stand;
This brush I give thee, grasp it in thy hand;
Temper the foot within this vase of oil,
And let the little tripod aid thy toil;
On this methink I see the walking crew,
At thy request support the miry shoe;
The foot grows black that was with dirt embrown'd
And in thy pocket jingling halfpence sound,
The Goddess plunges swift beneath the flood,
And dashes all around her showers of mud;
The youth straight chose his post; the labor ply'd
Where branching streets from Charing Cross divide;
His treble voice resounds along the Mews,
And Whitehall echoes—"Clean your honor's shoes."

There is no more interesting page in the history of this house than that which tells of their

connection with the energetic army of shoeblacks now to be found in every part of the metropolis and all over the kingdom. It is said that nine out of ten of the boxes belonging to the Shoeblack Brigade bear the legend "Day and Martin." The stock in trade is the free gift of the firm, who thus fully equip many hundreds of men and boys, enabling those who would otherwise be unemployed to gain an extremely honest living and a very fair wage.

That this practical philanthropy of a commercial house should find its reward in extending trade is only a logical result. But apart from the Shoeblack Brigades, many acts of wise liberality are connected with this house; fortunes have been made here in which the deserving poor have shared. To mention one instance: Mr. Day, the founder of the firm, built almshouses at Edgeware and founded the Blind Man's Friend Charity, which he endowed with £100,000.

Although the ordinary boot blacking is the staple of this firm's trade, there are many



collateral goods manufactured and supplied to dealers in large quantities. These include such accessories to the blacking trade as their celebrated Kid Renovating Polish, Russet Cream for restoring and polishing the brown leather boots, leggings, etc., which are now worn, and the like. Harness Blacking, paste, and other compositions of this nature, are also among their well-known productions. Brunswick Black, Berlin Black, Pouch Blacking, Waterproof Dubbin, Brass and Burnishing Polish and Paste, and Furniture Polish are all among the specialties which the firm have brought before the public in time to anticipate a demand.

The founders of this house have long since passed away; their successors have come into it bringing with them the energy and ability which have more than maintained the prestige of the firm. The present conduct of the trade is an important administration in itself, but "the work divided aptly, shorter grows," and this immense concern now runs along the road to lasting fame upon well-oiled wheels.

UNIQUE BRUSH EXHIBIT.

A WINDOW display, in order to obtain the best results, should be unique. The accompanying cut shows a display of the character indicated. The idea originated with a Norwich, Conn., firm, and was produced in last week's Iron Age. Everybody can gather from the cut that the display is a pig made up of different kinds of brushes. The foundation of the body is made up of six bushel baskets, five of which are nested and the other one inverted, and to these are wired floor, counter, and window brushes, entirely covering the baskets. A frame of 3/4 to 2 inch strips constitutes the head, to which brushes are wired, leaving a place for the mouth, in which an ear of corn is placed. Incandescent electric lamps form the eyes, connected to a wire running down behind the animal, and at night the lamps are lighted. The tail is made of hemp braided, and the legs of counter brushes with the handles down. After the pig is placed in

the window the floor is covered with brushes, and the lower portion of the legs banked up, so that the counter brush handles do not show.

Referring to the display as seen in the Norwich firm's window, Iron Age says: "The window was also dressed with all the different kinds of brushes the firm handle. The animal when completed measured a little over 7 feet. The display proved a great success and attracted much attention."

Notwithstanding the cold weather, the brickwork of the cheese factory is being pushed rapidly forward. At the close of each cheese making season, which will be about the first of November, Mr. Clancy purposes making butter in the factory and continuing its manufacture until the following spring.—Free Press Acton.

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BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

KING & DORLAND, general store, Nipigon, have assigned to A. D. Sutherland.

E. B. Dowdall, general merchant, Almonte, has assigned.

Chas. Conway, grocer, Norwood, has assigned to W. A. F. Campbell.

T. E. Michaud & Co., general merchants, St. Raymond, Que., have assigned.

Edward Denis, general merchant, Rigaud, Que., has assigned to A. Lamarche.

Robert Hutchinson, groceries and crockery, Listowel, has assigned to W. M. Bruce.

Terrebonne, Berthiaume & Co., general merchants, St. Jerome, Que., have compromised at 57c. on the dollar, cash.

MacEwan & Co., of Sudbury, have assigned to James T. Tennant, of the firm of Hains & Tennant, of Brockville, Ont.

A. B. H. Carl, general merchant, of Norland, has assigned to Richard Tew. A meeting of the creditors has been called for Monday, the 10th.

Patrick Grace & Co., wholesale grocers, Montreal, have made a demand upon Alex. D'Avignon, grocer, who, it is claimed, has left for parts unknown.

F. L. Cherrier's creditors met on Saturday, and decided to wind up the business. The assets amount to \$16,689, and the liabilities to \$23,903. Mr. Cherrier had carried on business as a grocer in Hamilton for 35 years.

SALES MADE AND PENDING.

The assets of F. Brisson, Jr., grocer, Montreal, have been sold.

The stock of W. V. Gordon & Co., grocers, Montreal, is to be sold by auction 10th inst.

The stock of T. Decarie, grocer, St. Henri de Montreal, has been sold at 56c. on the dollar.

The stocks of J. H. Strickland, insolvent general storekeeper of Cannington, Argyle and Bolsover, were sold at Suckling's Thursday last. Stock No. 1, Cannington, \$1,400,

IT'S THE TALK OF THE TRADE

Sales increasing daily.

...OUR

Gold Medal Baking Powder

¼ lb., ½ lb., 1 lb. Paper Packages.

We have ready a neat and attractive

5 cent package of

Sage
Savory
Thyme
Poultry Dressing



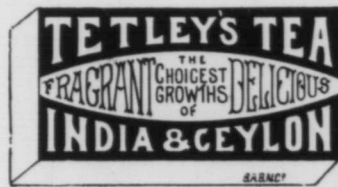
Phoenix Coffee & Spice Mills

G. F. MARTER & SON.

1-3 Jarvis Street.

TORONTO.

Tetley's Teas



The celebrated Elephant Brand of India and Ceylon Teas, in pound and half pound lead packets, have stood the critical test of the Canadian public for years, and

STILL THEY LEAD

JOSEPH TETLEY & CO.

LONDON, ENG.

MONTREAL.

TORONTO.

And for Manitoba, the Northwest Territories and British Columbia

The Hudson's Bay Co.

LEA AND PERRINS'

Observe

that the

SIGNATURE

Lea & Perrins

Is now printed

in blue ink

diagonally

across the

OUTSIDE WRAPPER

Of every Bottle of the

Sold Wholesale by the Proprietors, Worcester;
Grosse & Blackwell, Limited, London;
and Export Oilmen generally,

RETAIL EVERYWHERE.

ORIGINAL . . .

WORCESTERSHIRE

SAUCE.

was sold to G. A. East for 47c. on the dollar; stock No. 2, Cannington, \$300, was sold to F. T. Andrews for 33c. on the dollar. The Argyle stock, \$1,316, was purchased by T. W. Dodds at 72½c.; and the Bolsover stock was knocked down to Hugh Wilson at 71c. on the dollar.

The stock of James McLoughlin, grocer, boots and shoes, Toronto, is to be sold by auction 5th inst.

The stock, etc., of Tully & Co., grocers, etc., Campbellford, are advertised to be sold under landlord's warrant.

The stock of McDonald & Hall, general merchants, Massey, Ont., is advertised for sale by auction 12th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

Bouchard & Lang, traders, Montreal, have dissolved.

Merilees & Cox, millers, Almonte, have dissolved.

Forlong & Sexsmith, general merchants, Steveston, B.C., have dissolved.

Egan Bros., grocers, St. Thomas, have dissolved, P. L. M. Egan continues.

F. C. Perry, grocer, Port Arthur, has admitted George Clark as partner; style Perry & Clark.

CHANGES.

W. R. White, grocer, Aylmer, has sold out to E. Moore.

John Hessenauer, boots and shoes, Mildmay, has sold out.

Sam Barnett, Toronto, has sold the Board of Trade saloon to Fred. Mossop.

G. Pelletier, grocer, St. Louis de Mile End, Que., has sold out to L. Massicotte.

FIRES.

W. H. Elford & Co., general merchants, Colborne, Ont., have been burned out.

THE KNIGHTS OF THE GRIP.

The Commercial Travellers' Association met on Saturday night last and nominated these officers for the election, which takes place December 28:

Directors—H. Bedlington, John Burns, William Caldwell, R. H. Cosby, J. H. Devaney, E. Fielding, J. B. Gillespie, H. Goodman, A. Hart, R. Ivens, H. Leeson, J. Muldrew, C. H. Murdock, J. R. Muir, J. McKay, John Orr, E. E. Starr, R. J. Salsbury, J. Taylor, George West and G. M. White.

Toronto Board—President, R. H. Gray (acclamation); first vice-president, James Haywood, R. J. Orr; second vice-president, W. C. Ellis, C. E. Kyle; treasurer, James C. Black (acclamation).

At the general meeting of the Western Ontario Commercial Travelers' Association, held in London, J. M. Dillon was elected by acclamation, as were the other officers, as follows: First vice-president, P. J. Conroy; second vice-president, Daniel Mackenzie; third vice-president, A. W. Robertson, Hamilton; secretary, Alfred Robinson; treasurer, Samuel Munro. R. K. Hope and John Booker, of Toronto, were nominated on the Board of Directors.

CONDENSED MINGE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.



The best and Cheapest Mince Meat on Earth.

Price reduced to \$12.00 per gross, net.

J. H. WETHEY,
St. Catharines
Ont.



Decorate Your Window

... WITH ADAMS'

Tutti Frutti Beautiful Hanger Signs

Ask your wholesale man for them or send postal card to

ADAMS & SONS CO.,

11 and 13 Jarvis St., TORONTO, ONT.



Sold by the Wholesale Grocery Trade and the Manufacturers,

THE HAMILTON COFFEE AND SPICE CO

Sales Increase Yearly
It Holds Trade

INFORMATION WANTED ...

THE WHEREABOUTS OF A STOREKEEPER

Who does not keep a supply of

JOHNSTON'S FLUID BEEF

HE WOULD BE HARD TO FIND.

This Fact Speaks Volumes ...

THE ST. LAWRENCE SUGAR REFINING CO.'S

GRANULATED

YELLOWS

SYRUPS

ARE PURE

NO BLUEING

Material whatever is used
in the manufacture of

OUR GRANUTATED

REINDEER BRAND



CONDENSED MILK.

CONDENSED COFFEES.

(4 Grades Manufactured)

CONDENSED COCOA.

EVAPORATED CREAM.

They have a host of friends and will please YOUR customers.

CHAS. SOUTHWELL & CO.'S

High-class **Jams**
Jellies and
Marmalades

An Increase in Customers

MEANS

An Increase in Sales

Purchasers of Southwell's Jams, Jellies and Marmalade will recommend them to their friends, and the grocer who handles them will find his trade in High-Class Jams steadily increase.



TAKE ONE!

Nelson's Brilliant Gelatine

Samples free by mail.

DON'T FORGET

Cadbury's Chocolates in Fancy Boxes

Hundreds to choose from.

FRANK MAGOR & CO., 16 St. John Street. MONTREAL.

Importers of Grocers' Sundries

CURRENT MARKET QUOTATIONS

TORONTO, Dec. 6, 1894
This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD, per doz	5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00	
2 1/2 lb. cans, 1 and 2 doz. in case	10 50	
16 oz. cans, 1, 2 and 4 doz. in case	4 60	
12 oz. cans, 2 and 4 doz. in case	3 70	
8 oz. cans, 2 and 4 doz. in case	2 40	
6 oz. cans, 2 and 4		



doz in case	1
4 oz. cans, 4 and 6 doz in case	1
Dunn's No. 1, in tins	2
" " 2 " "	

Cook's Friend—

Size 1, in 2 and 4 doz boxes	\$2 4
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz tins, 3 doz in case	2 40
9 oz tins, 4 "	1 10
5 lb tins, 1/2 doz. in case	14 00

OCEAN WAVE No 10— doz cases	\$0 75
1/2-lb. 3 doz cases	1 25
No 1 (14oz) 2 doz case	1 80
1-lb. 2 doz in ases	2 00
3-lb. 1/2 doz. in cases	5 75
5-lb. 1/2 " "	9 00
5-lb. 1/2 " "	9 60

W. H. GILLARD & CO., PROPRIETORS	
DIAMOND 1/2 lb. tins, 4 doz. cases	0 67 1/2
1 lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BARTON'S BAKING POWDER.

1 lb. sealer jars, 2 doz. in case	2 25
1 1/2 lb. jelly jars, 2 " "	2 35
3/4 lb. " 2 " "	1 25
2 lb. fancy enamelled tins 2 doz	2 75
1 lb. tins, 2 doz. in case	2 00
1/2 lb. " 3 " "	1 20
1/4 lb. " 4 " "	0 75

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY COMPANY.	
Abernethy	8
Arrowroot	10 1/2
Butter	6
" 3 lb pks	20
Cottage	8
Cocoanut	11
Garibaldi	8 1/2
Gingerbread	10
Ginger Nuts	9
Graham Wafer	9
" 2 lb. pks	20
Jam Jams	11 1/2
Jumbles	11
Lemon	9 1/2
Lunch	9
Molasses Snaps	5 1/2
Moss Wafers	14 1/2
Napoleon	12

BLACKING.

DAY & MARTIN'S BLACKING.	
Liquid, per doz	
Pints, A (3 doz. per bbl)	\$3 30
3/4 " B 9 " "	2 25
1/2 " C 15 " "	1 25
Russett Cream (12 doz. per case)	2 10
Paste.	
(Boxes of 3 doz. each) per gross	
No. 2 size (4 gross to a case)	\$2 40
No. 3 size 6 " "	3 65
No. 4 size 3 " "	5 50
No. 5 size 4 " "	6 80
No. 7 size 4 " "	9 00

Waterproof Dubbin.	
In tins, large (6 doz. in a case)	12 50
P. G. FRENCH BLACKING, per gross	
1/2 No. 4	\$4 00
1/2 No. 6	4 50
1/2 No. 8	7 25
1/2 No. 10	25
P. G. FRENCH DRESSING, per doz	
No. 7, 1 or 2 doz. in box	\$2 00
No. 4, " "	1 25

RALSTON'S FRENCH	
No. 1	\$9 00
" 2	4 80
" 3	3 60
" 4	4 60

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.

Sil
Pur
BEWA
Prices Cu
Reckitt's
Each b
oz.: 1/2 gro
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Carpe
" Imper
Do.
Do.
" Victor
Do.
Do.
" Stand
Do.
Do.
Do.
WI
No. 1 E
" 2 C
" 3 B
" 4 C
" 5 C
Prices
notice.
RE



This shows our 5-lb. canister. It is hand-somely lithographed in colors and has glass front, showing contents.

The Celebrated B.F.P. COUGH DROPS

Give immediate and lasting relief in all cases of Coughs, Colds, or Irritation of the Throat. A most reliable and profitable line to handle.

Put up only by

TORONTO BISCUIT & CONFECTIONERY CO.
TORONTO.

Manufacturers by appointment to Her Majesty the Queen, H.R.H. The Prince of Wales and the Army and Navy.



150 Years' Record

97

Liquid and Paste Blacking
Black and White Cream for Patent Leather.

Russet Cream

For Brown Boots, Saddlery, Etc.

DAY & MARTIN LTD. London and
Liverpool

PO
FR
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Prices current

Cocoa, Ho
" Pe
" Lo
" Bc
" Bu

Royal Coc

Cocoa—
Case of 11
Smaller q

(A. P.
Chocola
Carracas,
Vanilla, i
" Gold Me
Pure, uns
" Fry's " J
" Fry's " J
Cocoa—
Concentr
"

Homopat

J
R. S. M
Mott's B
Mott's F
Mott's Hc
Mott's B
Mott's N
Mott's B
Mott's C
Mott's I
Mott's F
Mott's N
Mott's C
Vanilla
Mott's C
Mott's E

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Grocer
Grocer
8 Cakes
Solub
In can
Break
In bxs

Royal I
"

GI

**POUND CAKE
FRUIT CAKE
SULTANA CAKE**

IN 1-LB. BOXES.

For Christmas Trade

The Toronto Biscuit & Confectionery Co.

7 FRONT STREET EAST, TORONTO.

Prices current continued—

Cocoa, Homoplat'c, 1/4's, 8 & 14 lbs	30
" Pearl	25
" London Pearl 12 & 18 "	22
" Rock "	20
" Bulk, in bxs	18
Royal Cocoa Essence, packages, 1 doz	1.40
EPP'S.	
Cocoa—	per lb
Case of 112 lbs each	0.35
Smaller quantities	0.37 1/2
FRY'S	
(A. P. Tippet & Co., Agents)	
Chocolate—	per lb
Carracas, 1/2's, 6 lb boxes	0.40
Vanilla, 1/2's	0.40
" Gold Medal " Sweet, 6 lb bxs	0.30
Pure, unsweetened, 1/2's, 6 lb bxs	0.40
" Fry's " Diamond 1/2's, 6 lb bxs	0.26
" Fry's " Monogram, 1/2's, 6 lb bxs	0.26
Cocoa—	per doz
Concentrated, 1/2's, 1 doz in box	2.40
" "	4.50
" 1 lbs.	8.75
Homopathic, 1/2's, 14 lb boxes	0.34
" 1/2's, 12 lb boxes	0.34

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto,	90
Mott's Broma	per lb \$0.30
Mott's Prepared Cocoa	32
Mott's Homoplat'c Cocoa (1/2's)	28
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	27
Mott's Cocoa Nibs	35
Mott's Cocoa Shells	5
Vanilla sticks, per gross	90
Mott's Confec Chocolate	21c-43
Mott's Sweet Choc. Liqueurs	19c-30

GOWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/2 lb tins, per doz	\$3.75
Cocoa Essence, 1/2 lb tins, per doz	2.25
Soluble Cocoa, No. 1 bulk, per lb	20
Diamond Chocolate, 1/2 lb boxes, 1/2 lb. cake, per lb.	22 1/2
Royal Navy Choc., 1/2 lb. bxs, 1/2 lb. cake, per lb	30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/2 lb. cake	35

WALTER BAKER & CO'S

Chocolate—	
Premium No. 1, bxs 12 lbs each	45
Baker's Vanilla in bxs 12 lbs each	60
Caracas Sweet bxs 6 lbs each	40
Best Sweet in bxs, 6 lbs, each	38
Vanilla Tablets, 416 in box, 24 bxs 1 case, per box net	4.28
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each	28
Grocers' Style, in boxes 6 lbs each	28
8 Cakes to the lb., in bxs, 6 lbs ea.	28
Soluble Chocolate—	
In canisters, 1 lb., 4 lb., and 10 lb.	55
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, 1/2 lb. tins	52
BENSODOR'S.	
Royal Dutch, 1/2's, cases 4 doz	\$2.40
" " 1/2's, " 2 " "	4.50
" " 1/2's, " 1 " "	8.50

CHOCOLAT MENIER.

Vanilla—	
Yellow wrapper, p.lb.	\$0.34
Chomols " "	43
Pink " "	50
Blue " "	58
Triple Vanilla—	
Green wrapper " "	50
Lilas " "	58
Bronze " "	65
White " "	73
Unsweetened—	
Blue Premium " "	38
Pastilles—	
Yellow wrapper " "	40
Croquettes—	
Yellow wrapper " "	45
Fingers—	
Yellow wrapper " "	36

COFFEE.

Mocha	28.33
Old Government Java	25.35
Rio	20.22
Platation Ceylon	29.31
Porto Rico	24.28
Guatemala	24.26
Jamaica	22.20
Maracaibo	24.24
Caracoma, 1 & 2 lb. tins asstd.	33
TODDINGTON, MITCHELL & CO.'S	
Excelsior Blend	34
Our Own " "	32
Jersey " "	30
Laguayra " "	20
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS

Alum	lb \$0.02	\$0.03
Blue Vitriol	0.06	0.07
Brimstone	0.03	0.03 1/2
Borax	0.19	0.14
Camphor	0.65	0.70
Carbolic Acid	0.30	0.50
Castor Oil	0.07	0.08
Cream Tartar	0.25	0.25
Epsom Salts	0.02 1/2	0.02 1/2
Paris Green	0.16	0.17
Extract Logwood, bulk	0.13	0.14
" " boxes	0.15	0.17
Gentian	0.10	0.13
Glycerine, per lb	0.17	0.20
Glylsobore	0.16	0.17
Iodine	5.60	6.00
Insect Powder	0.26	0.30
Salpêtre	0.08 1/2	0.09
Soda Bicarb, per keg	2.50	
Sal Soda	1.18	1.25
Madder	0.19 1/2	
EXTRACTS.		
Dalley's Fine Gold, No. 8, p. doz	\$0.75	
" " " " 1 1/2 oz.	1.25	
" " " " 2 oz.	1.75	
" " " " 3 oz.	2.00	

FLUID BEEF.

Fluid Beef—No. 1, 2 oz tins	\$3.00
No. 2, 4 oz tins	5.00
No. 3, 8 oz tins	8.75

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 4, 1 lb tins	14.25
No. 5, 2 lb tins	27.00
Staminal—2 oz bottles	3.00
4 oz "	6.00
8 oz "	9.00
16 oz "	12.75
Fluid Beef Cordial—20 oz bottles	15.00
Milk Granules in cases 4 doz	6.00
Milk Granules with Cereals—	
in cases 4 doz	5.00

FRUITS

Currants, Provincials, bbls	3 1/2
" " bbls	3 1/2
" Filistras, bbls	4 1/2
" " bbls	4 1/2
Currants, Patras, bbls	5 1/2
" " bbls	5 1/2
" Vostizzas, cases	7
" 5-crown Excelsior (cases)	8 1/2
Dates, Persian, bxs	5 1/2
Figs, Elamc, 14 oz	10 10 1/2
" " 10 lb	11 12 1/2
" " 18 lb	15
" " 28 lb	17 18
" taps	4 1/2
Prunes, Bosnia, casks	4 1/2
" " cases	5 1/2
" Anchor C, "	0
" E, "	0
" G & J, cases	0 5 1/2
Raisins, Valencia, off-stalk	4 1/2
Fine off-stalk	4 1/2
Selected	5 1/2
Layers	6 7
Raisins, Sultanas	5 1/2
" Cal. Loose Muscatele 50 lb. boxes	7 7 1/2
" Malaga:	
London layers	per box 2.25
Imperial cabinets	2.25 2.55
Fancy Vega boxes	
Black baskets	
Blue "	
Dehesas boxes	75
Lemons, Fancy Floridas	4.05
" 250's	4.05
" 200's	3.75
" Palermos 360's	3.00
" Malagas l'ge cases	7.50
Oranges, Floridas	3.00

Apples, Dried, per lb	5 5 1/2
do Evaporated	7 1/2 7 1/2

Split peas	per brl \$3.75
Pot barley per 49-lb. packet	3.75
Pearl barley, XXX	\$2.25

Patent barley, 1/2 lb. tins	\$1.25
" " 1 " "	2.25
Patent groats, 1/2 lb. tins	1.25
" " 1 " "	2.25

CUT NAILS, from Toronto	
50 to 60 dy basis	1.85 1.90
40 dy	1.90 1.95
30 dy	1.95 2.00
20, 16 and 12 dy	2.00 2.05
10 dy	2.05 2.10
8 and 9 dy	2.10 2.15
6 and 7 dy	2.25 2.30

ROBINSON'S BARLEY AND GROATS.	
per doz	
Patent barley, 1/2 lb. tins	\$1.25
" " 1 " "	2.25
Patent groats, 1/2 lb. tins	1.25
" " 1 " "	2.25

HARDWARE, PAINTS AND OILS.	
Star Standard, 12 qt	\$4.00
Milk, 14 qt	5.50
Round bottomed fire pail, 14 qt.	5.50
Tubs, No. 1	15.50
" " 2	13.25
" " 3	11.00
Fibre Butter Tubs (30 lbs)	4.50
Nests of 3	3.40
Keelers No. 1	10.00
" " 2	9.00
" " 3	8.00
" " 4	7.00
Milk pans	3.25
Wash Basins, flat bottoms	3.25
" " round "	3.50
Handy dish	3.50
Water Closet Tanks	16.00

5 dy	2.45	2.50
4 dy A P	2.45	2.50
3 dy A P	2.85	2.90
4 dy C P	2.35	2.40
3 dy C P	3.05	3.10

HORSE NAILS:
Canadian, dis. 60 to 60 and 2 1/2 per cent.

HORSE SHOES:
From Toronto, per keg. 3.80

SCREWS: Wood—
Flat head iron 80 p.c. dis
Round " " 75 p.c. dis
Flat head brass 77 p.c. dis
Round head brass 7 1/2 pc.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass i.e., not over 25 inches in the sum of its length and breadth.]
1st break (25 in and under) 1.10 1.15
2nd " (26 to 40 inches) 1.30
3rd " (41 to 50 ") 2.90
4th " (51 to 60 ") 3.20
5th " (61 to 70 ") 3.50

ROPE: Manila 0.09 1/2 0.10
Sisal 0.06 1/2 0.07 1/2
New Zealand 0.07 1/2 0.08

AXES, Per box, \$6 to \$12.
SHOT: Canadian, dis 1 1/2 per cent.

HINGES: Heavy T & strap... 0.04 1/2 0.05
" Screw, hook & strap 0.03 1/2 0.04

WHITE LEAD: Pure Ass'n guarantee ground in oil
25 lb. irons..... per lb ... 0.04 1/2
No. 1 " ... 0.04
No. 2 " ... 0.04 1/2
No. 3 " ... 0.04 1/2

TURPENTINE: Selected pack-ages, per gal. 0.42 0.43
LINSSEED OIL: per gal., raw ... 0.53
Boiled, per gal. 0.56
GLUE: Common, per lb... 0.10 0.11

INDURATED FIBRE WARE.
1/2 pail, 6 qt \$4.00
Star Standard, 12 qt 4.50
Milk, 14 qt 5.50
Round bottomed fire pail, 14 qt. 5.50
Tubs, No. 1 15.50
" " 2 13.25
" " 3 11.00

Fibre Butter Tubs (30 lbs) 4.50
Nests of 3 3.40
Keelers No. 1 10.00
" " 2 9.00
" " 3 8.00
" " 4 7.00

Milk pans 3.25
Wash Basins, flat bottoms 3.25
" " round " 3.50
Handy dish 3.50
Water Closet Tanks 16.00

JAMS AND JELLIES.
DELHI CANNING CO.

Jams assorted, extra fine 1's. 2.50
Jellies, extra fine 1's 2.25

GINGER SNAPS AND COOKIES

Manufactured by us are the best selling line on the market. Guaranteed to keep hard. Packed in barrels. Price 4 1/2 c. per lb. net f.o.b. Toronto. Orders through your wholesale grocer, or direct, will receive immediate attention.

J. M. LOWES & SON CO.
35 and 37 Wellington St. East, Toronto.

Prices current, continued—

SOUTHWELL'S GOODS

Orange Marmalade, per doz.	\$1 50
Clear Jelly Marmalade	1 90
Strawberry W. F. Jam	2 20
Raspberry "	2 10
Apricot "	1 90
Black Currant "	1 90
Other Jams	1 55 to 1 80
Red Currant Jelly	3 00
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYLLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25
" Ringed " 5 lb boxes, per lb	0 40
" Acme " Pellets, 5 lb cans, per can	2 00
" Acme " Pellets, Fancy boxes (30s) per box	1 50
" Acme " Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	9 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity " Licorice, 200 sticks	1 45
" " " 100 "	0 72 1/2
Imitation Calabria, 5 lb bxs p lb	0 20

MINCE MEAT.

Condensed, per gross, net	\$12 00
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MUSTARD.

KEEN'S.	
Square tins—	per lb
D.S.F., 1 1/4 tins	\$0 40
" 1/2 "	0 42
" 3/4 "	0 45
Round tins—	
F.D., 1/2 lb. tins	0 25
" 4 lb. jars, per jar	0 27 1/2
" 1 "	0 75
" 4 lb. tins, decorated, pr. tin	0 80
COLMAN'S	
Square tins—	per lb
D.S.F., 1 1/4 tins	\$0 40
" 1/2 "	0 42
" 3/4 "	0 45
Round tins—	
F.D., 1/2 lb. tins	0 25
" 4 lb. jars, per jar	0 27 1/2
" 1 "	0 75
" 4 lb. jars, per jar	0 25

NUTS.

Almonds, Tarragona	12 1/2	14
" Formigetta		
Almonds, Shelled Valencia	25	30
" " Jordan	40	45
" " Canary	20	23
Brazil	11	11 1/2
Cocoanuts, per 100	\$4 50	\$5 50
Filberts, Sicily	9 1/2	10 1/2
Pecans	10 1/2	11
Peanuts, roasted	10	12
" green	7	10
Walnuts, Grenoble	13	14
" Naples, cases		
" Marbots	11	12
" Bordeaux	8	10

RICE, ETC.

Rice, Aracan	\$1 32
" Patna	4 1/2
" Japan	5
" Imperial Secta	5 1/2
" extra Burmah	3 1/2
" Java extra	6 1/2
" Genuine Carolina	9 1/2
Grand Duke	6 1/2
Sago	4 1/2
Tapioca	4 1/2
Goathead (finest imported)	6 1/2

SPICES.

GROUND	
Pepper, black, pure	\$0 12 \$0 14
Pepper, white, pure	20 28
" fine to superior	10 5
Ginger, Jamaica, pure	25 27
" African	16 18
Jassia, fine to pure	20 25
Cloves	18 25
Allspice, choice to pure	12 15
Cayenne	30 35
Nutmegs	75 1 20
Mace	1 00 1 25
Mixed Spice, choice to pure	30 35
Cream of Tartar, fine to pure	25 39

STARCH.

ST. LAWRENCE STARCH CO.'S	
Culinary Starches—	
St. Lawrence corn starch	7 1/2
Durham corn starch	6 1/2
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5 1/2
" " Bbls	4 1/2
" " Kegs	4 1/2
Canada Laundry	4 1/2
Ivory Gloss, six 6 lb. boxes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7 1/2
EDWARDSBURG STARCH CO., LTD.	
Laundry Starches—	
No. 1 White or Blue, cartons	5 1/2
Canada Laundry	4 1/2
Silver Gloss, 6-lb. draw-lid bxs	7
Edwardsburg Silver Gloss, 1-lb. chromo package	7
Silver Gloss large crystals	6 1/2
Benson's Satin, 1-lb. cartons	7 1/2
No. 1 White	4 1/2
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	7 1/2
Canada Pure Corn	6 1/2
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartons	7 1/2
Edwardsburg No. 1 White or Blue, 4-lb. lumps	6 1/2
KINGSFORD'S OSWEGO STARCH.	



SILVER GLOSS	40-lb. bxs., 1-lb. pkgs., new wrappers	8 1/2
PURE CORN STARCH	36-lb. bxs., 123-lb. bxs.	7 1/2
OSWEGO CORN STARCH	40 lb. bxs., 1-lb. pkgs.	8
ONTARIO STARCH	36-lb. to 45-lb. bxs., 6 bundles	6 1/2
STARCH IN BARRELS	Silver Gloss	8
	Pure	7

SUGAR.

Granulated	41	35
Paris Lump, bbls and 100 lb. bxs	5 1/2	5 1/2
Extra Ground, bbls lcing	5 1/2	6
Powdered, bbls	4 1/2	5 1/2
Extra Bright refined	4	4 1/2
Bright Yellow	3 1/2	3 1/2
Medium	3 1/2	3 1/2
Dark yellow	3 25	3 40
Raw		

SYRUPS AND MOLASSES.

SYRUPS.	
Dark	25 30
Medium	30 35
Bright	35 40
Very Bright	50 60
Redpath's Honey	40
" "	1 25
" "	1 50
MOLASSES.	
Trinidad, in puncheons	0 32 0 35
" bbls	0 36 0 37
" 1/2 bbls	0 40 0 40
New Orleans, in bbls	0 30 0 32
Porto Rico, hdds	0 38 0 40
" barrels	0 42 0 44
" 1/2 barrels	0 44 0 46

SOAP.

Ivory Bar, 1 lb. bars	per lb	6
Do. 2, 6-16 and 3 lb bars	5 1/2	
Primrose, 12 oz. cske, per doz	8	
MORSE'S MOTTLLED		
Per box—in 5 box lots		
100 bars	\$4 75	
ECLIPSE SOAP		
Eclipse, 3 lbs	3 30	
Per box		
Everyday, 12 oz.	\$4 50	
Morse's Best, 12 oz	4 50	



Queen City, 14 oz	3 60
Detroit, 12 oz	2 40
Empire, 12 oz	2 40
Ruby, 10 oz	2 10
Monster, 8 oz	1 50
Per doz.	
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Castile Bars	0 75
White Oatmeal	0 75
Persian Bouquet, paper	2 50
Carnation	0 60
Rose Bouquet	0 60
Oriental, per gross	5 00
Ocean Bouquet	0 45
Pure Bath	1 00
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 80
Plain Honey, Glycer., Windsor	0 75
Morse's Toilet Balls	3 90
Turkish Bath	0 60
Infants' Delight	1 20
Home Comfort	0 85
33% Glycerine	1 25
Floral Bouquet	0 50
Stanley	1 00
Heliotrope, wrapped, 1/2 doz.	1 50
" in gross lots	15 00



SURPRISE SOAP.

1 Box Lot	5 00
5 Box Lot	4 90
Freight prepaid on 5 Box lots.	



SUNLIGHT SOAP.

1 Case	3 30
5 Case lots	3 20
Freight prepaid on 5 cases.	

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	59c
Ingots, rough and ready, 8's	57
Laurel, 3's	49
Brier, 7's	47
Index, 7's	44
Honeysuckle, 8's	56
Napoleon, 8's	50
Victoria, 12's	47
Brunette, 12's	44
Prince of Wales, in caddies	48
" in 40 lb boxes	48
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	47
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
1 lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

MALPIN TOBACCO CO.

White Burley Chewing—	
Duty paid	per lb
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts	61c.
Do. 8 oz., R & R. 2x12, 5 and 10c cuts, 12 lb butts	61
Do. 16 oz., R & R, 10c cuts, 2x12, 18 lb butts	61
Jubilee, 7 1/2 to 1 lb, chocolate, 15 lb butts	58
Prince George, 8 1/2 lb caddies	47
Tecumseh, 9 to 1 lb (fancy chew'g)	65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to 1 lb, 20 lb butts	47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs.	45
Plug Smoking—	
Woodcock, 18 lb caddies, 7s.	50
3rds.	50

Sunny South, 6s and 7s, 18 lb caddies	46
Solid Comfort, 6s, 18 lb butts	44
Special, 7 to 1 lb, 18 lb caddies	42
Cut Tobaccos, Smoking—	
Silver Ash, 1-8ths, 5 lb boxes	52
Fuck, mixture, 1-8ths, 5 lb boxes	70
Cut Cavendish, 1-8ths, 5 lb boxes	65
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb pails	80
Apricot, dark sweet, 5 lb pails	65
Terms, 33 days, less 2 per cent.	
CIGARS—S. DAVIS & SONS Montreal	
Sise	Per M
Madre E' Hijo, Lord Lansdowne	60 00
" Panetelas	60 00
" Bouquet	60 00
" Perfectos	65 00
" Longfellow	65 00
" Reina Victoria	80 00
" Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	60 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES. Per M

Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

OUT TOBACCO'S. per lb

Puritan, tenths, 5 lb boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin, 1-10 lbpg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	88
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	58
" " " 8s. " 16	68
" " " 8s. R. & R. 12 1/2	68
" " " chew 7s. R. & R. 14 1/2	68
" " " 7s. Solace 14 1/2	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 4s. Twist 16	58
O. V. - " 3s. Solace 17 1/2	58
O. V. - " 7s. " 17	55 1/2
Derby, - " 12s, " 17 1/2	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear	No. 1	\$1 50
" " "	"	1 70
Pails, 2 hoops, clear	No. 2	1 40
" " "	"	1 60
" " " painted	"	1 60
Tubs, No. 0		8 50
" 1		7 00
" 2		6 00
" 3		5 00
On sales amounting in value as per above list to less than \$20 there shall be an advance of 10c. per doz on pails and lard tubs, and of 50c. per dozen on wash tubs.		
Washboards, Globe	\$1 90	2 00
" Water Witch	1 40	
" Northern Queen	2 25	
" Planet	1 70	
" Waverly	1 60	
" X X	1 50	
" X	1 30	
" Single Crescent	1 85	
" Double	9 75	
" Jubilee	2 25	
" Globe Improved	2 00	
" Quick and Easy	1 60	
" World	1 75	
" Rattler	1 30	
per case		
Matches, 5 caselots, single case		
Parlor	1 70	\$1 75
Telephone	3 30	3 50
Telegraph	3 50	3 70
Safety	4 00	4 20
French	3 00	3 10
Steamship (10 gro. in case)		
Single case and under 5cs.	3 10	
5 cases, freight allowed	3 10	
per doz		
Mops and Handles, comb	1 25	
Butter tubs	\$1 60	\$3 00
Butter Bowls, crates as'd		3 00

This set of 1,000 cards with printed in or a hand. The retail there card in the oysl. We are your trade pail, guar second to as any S of these C

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flavor
W. B.

"BUILD TO-DAY, THEN,
STRONG AND SURE,
WITH A FIRM AND
AMPLE BASE."
—Longfellow.

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in the
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This season we are giving away to every purchaser of 1,000 oyster pails a very handsome window display card with the words "Bulk Oysters for sale here," printed in gold leaf on heavy morocco board, size 10x12, or a handsome chromo lithographed in fifteen colors. The retailer will find it greatly to his advantage to use these cards as a notice to the passing public that he is in the oyster business.

We are offering this special inducement to obtain your trade, as our facilities are 60,000 per day, and every pail guaranteed uniform, perfectly liquid tight and second to none on the market. Our prices are as low as any. Send in a trial order for your pails and get one of these cards.

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IN THIS COUNTRY,
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The Highest Awards
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- BREAKFAST COCOA,
- PREMIUM NO. 1 CHOCOLATE,
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MENIER**
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CHOCOLAT MENIER

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Take one of the six sticks (in each half-pound package), break it into small pieces and dissolve in three tablespoonfuls of water, over a brisk fire; stir until completely dissolved, then add sufficient milk for two cups and boil for about five minutes. Water may be used in place of milk.

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