

**PAGES
MISSING**

CANADIAN GROCER

Member of the Associated Business Papers—Only Weekly Grocery Paper Published in Canada
THE MACLEAN PUBLISHING COMPANY, LIMITED

Vol. XXXII.

PUBLICATION OFFICE: TORONTO, FEBRUARY 15th, 1918

No. 7

WAR BREAD

will be delicious when spread with

CROWN BRAND CORN PURE SYRUP

Connect the two in your customers' minds, by recommending "CROWN BRAND" with every pound of War Flour.

"CROWN BRAND" Syrup is made from corn—not wheat or sugar cane. So you will be carrying out the recommendation of the Food Controller in two ways—to save both wheat and sugar—when you sell War Flour and "CROWN BRAND" Corn Syrup.

Order at once and avoid delay in shipment, owing to railroad conditions.

THE CANADA STARCH CO., LIMITED

MONTREAL

CARDINAL

BRANTFORD

FORT WILLIAM

Circulation of Canadian Grocer has been audited by the Audit Bureau of Circulations.
Copy of report will be sent on request to anyone interested.

A LITTLE COMPETITION WILL DO WONDERS

SOMETIMES the store seems to strike a dull period. Things don't go right somehow. You and your clerks don't feel like doing any more than you have to.

Here is a suggestion that will help your business during such a "slack" time.

Let your different clerks, in turn, take hold of the reins and manage the store. Let them dress the windows, fix up the show-cases, arrange the floor and counter displays—in a way they think will bring in the most business. Let each man have charge for a week and compare results. This competitive plan will stimulate both you and your clerks. It will put "life" and efficiency into the business.

Let us give one little tip that will help out everybody. Keep O-Cedar Polish

right near your cash register. You'll sell a lot of it, if you say to your customer, "A bottle of O-Cedar to-day?" when making the change

from other purchases. You will be surprised how many extra O-Cedar sales you'll make, by the mere suggestion.



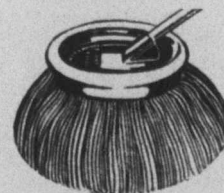
O-Cedar
Polish

For greater interest in your displays, ask your jobber's salesman to show you the Special Assortments of O-Cedar

Products, whereby you can obtain an attractive sales-producing O-Cedar Display Stand for your counter or floor.



Channell Chemical Company, Limited
369 SORAUREN AVENUE, TORONTO



PROHIBITION BY THE BRITISH GOVERNMENT

of the EXPORT of any manufactures containing LEAD,
or the USE of LEAD in any manufactures other than

MUNITIONS OF WAR

This regulation precludes our manufacturing (for the present)

BOTTLE CAPS

in the usual metal, but we have decided to continue making all classes hitherto supplied to our customers in a more costly metal on which no embargo exists. Same sizes, same colors, same stampings as hitherto. Shipment 2 to 3 months from receipt of instructions. If interested in maintaining finished appearance of your packages, safeguarding your trade-marks—minimizing risk of fraudulent imitation of your goods—CABLE US AT ONCE the word "GREETING" over your name and we will then quote you prices in the New Metal.

BETTS & COMPANY, LIMITED

1 Wharf Road LONDON, N., Eng.

Cable Address: CHECKMATE, LONDON

Make every day a Borden day in your store



The Original and Leading Brand since 1857.

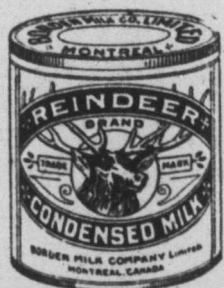
The demand for Borden's is not limited to any particular day or confined to any particular season.

Every day everywhere people are buying **BORDEN MILK PRODUCTS** and grocers are benefiting accordingly.

A daily Borden display means big sales—repeat sales—customer satisfaction and a good, wide profit margin.

Remind your customers that you sell and recommend Borden's—the milk products of unbeatable quality.

*Keep your stock out in front.
If it needs replenishing call up
your wholesaler.*

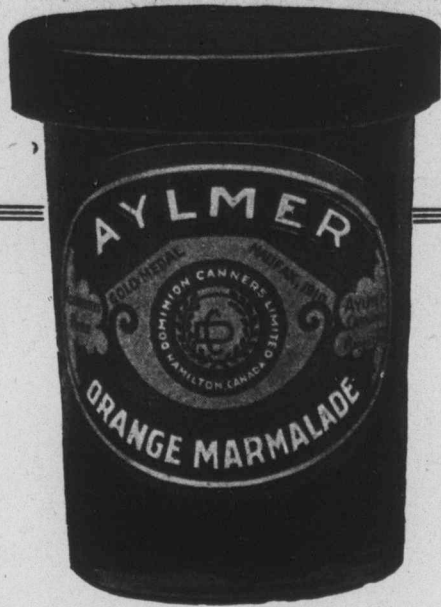


Borden Milk Co., Ltd.

"Leaders of Quality"
MONTREAL

Branch Office: No. 2 Arcade Building, Vancouver, B.C.

If any advertisement interests you, tear it out now and place with letters to be answered



For Breakfast

JUST the thing everybody wants at this time of the year. It adds the finishing touch to any breakfast table.

YOUR customers are well acquainted with the choice quality and delicious flavor of Aylmer Orange Marmalade. A reminder is all they need.

Stock Up Now

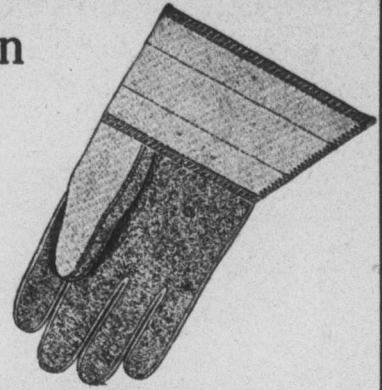
IT will pay you to get a reasonably large stock of Aylmer Orange Marmalade on hand. The supply is not unlimited, so the tip is—buy now.

KEEP a few jars of Aylmer Orange Marmalade on your counter or in a prominent position on your shelves. These "silent salesmen" will pay their way handsomely.

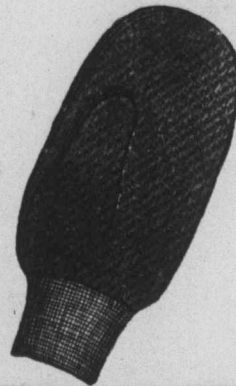
Dominion Cannery, Ltd.
HAMILTON, ONTARIO

Every Man In Your Town

is a good prospect when you display the comfortable, carefully made TAPATCO Glove line.



TAPATCO
REGISTERED BRAND TRADE MARK



Ask Your Jobber

TAPATCO Gloves are made in many styles and weights to meet the requirements of the many. See how well they'll sell in your store.

The American Pad and
Textile Company
Chatham, Ontario

Sign the Coupon!

That's our message to you this week, Mr. Grocer. Sign, clip and mail the coupon below and get connected with the

CHECKERBOARD CALF CLUB

and the big money to be made by selling

Purina Calf Chow

for which the club is creating a constantly growing demand.

Aggressive consumer advertising and attractive store helps will boost your sales of Purina Calf Chow. Connect now. Send the coupon.

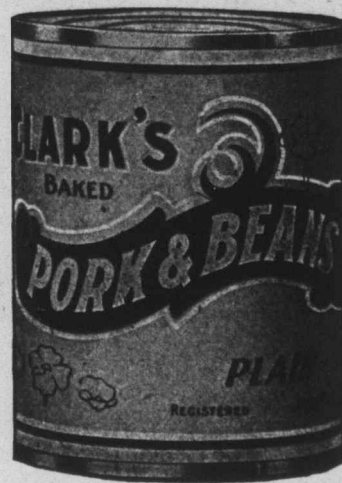
**The
Chisholm Milling
Co., Limited**
Toronto

Send me full particulars of the Checkerboard Calf Club and your free store advertising material.
M.....

CLARK'S PORK AND BEANS



ALL THE
FOOD
CONTROLLERS
TELL US



FOOD ECONOMY

will help


WIN THE WAR

You, Mr. Grocer, and your customers know the appetizing and nutritive quality of Clark's Pork and Beans. A meal of Clark's means both SATISFACTION and ECONOMY.

W. CLARK, LTD.

MONTREAL

If any advertisement interests you, tear it out now and place with letters to be answered



JAPAN TEA

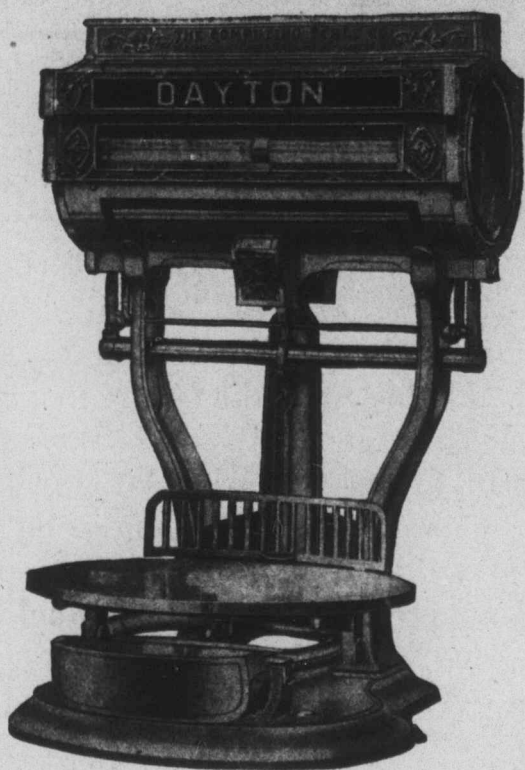
The beverage of untold centuries—is of the same matchless quality today as a thousand years ago. It cannot be improved. The Government of Japan guarantees the purity of Japan Tea. Its use by more than 50 per cent of Canada's tea drinkers testifies as to its quality.

"The salts of tea reduce the amount of solid food necessary and maintain the vigor." —Dr. Williams, Yale.

16

EVERY day you let pass without featuring the delicious and popular Japan Tea you are losing your share of the demand that its own good qualities and our consumer advertising is creating and maintaining. Right now in your own community there are people who are ready to buy Japan Tea and who will continue to buy it once they taste its unusual goodness; its sweet, natural, full-flavored deliciousness.

And you'll find the profit worth while.



- more than 475,000 in use.
- the world's standard Automatic Weight and Price Scale.
- Indispensable to up-to-date
 - Grocers
 - Butchers
 - Confectioners
 - Bakers
 - General Stores

Indispensable

That's the only word

to describe the Dayton Automatic Scale. It furnishes the perfect weighing system for every kind of business.

It saves time and labor.

It shows accurate weight and price, and satisfies both merchant and customer.

It not only does all these things accurately; it does them automatically. Consequently it eliminates mistakes.

It prevents customer's loss from under-weight and prevents merchant's loss from over-weight.

Our customers tell us that the Dayton Automatic Scale pays for itself in from three to twelve months. It costs nothing to own a Dayton—the only cost is being without it. THAT is very expensive!

Dayton Automatic Scales are sold for cash or on very easy terms. Liberal allowances are made for old scales.

If you haven't a Dayton Automatic Scale on your counter it will pay you to write to-day for full particulars.

DAYTON COMPUTING SCALES

Royce and Campbell Avenues, TORONTO, ONT.

LESLIE A. DAVIDSON, Sales Manager

The International Business Machines Co., Limited, Toronto, Frank E. Mutton, Vice President and General Manager, Manufacturers Dayton Scales, International Time Recorders and Hollerith Electric Tabulating Machines.

We Are Losing The War!

OUR war aims have fallen from their original elevation. You may say they were too high at the beginning—when first formulated. Perhaps they were, but the real reason for their toning down, as Colonel John Bayne Maclean sees it, is because we have lost many things to Germany which can never be recovered—and lost them by the bungling of incompetent Cabinet Ministers. He instances the failure to make contraband cotton in 1914, when, had this war material been made contraband, the war might have ended in the year in which it was begun. He instances the Dardanelles fiasco which almost drove Australia out of the war. Colonel Maclean shows how Russia might have been saved as an aggressive ally, and how Bulgaria might have been made an ally at the cost of a million dollars. It is startling material which Colonel Maclean provides, and will cause world-wide discussion. We are losing the war, he affirms, but he does not say we have lost it. How it can be won he tells also. Read what he has written in

MacLean's Magazine

for FEBRUARY

In this issue are short and long stories by Alan Sullivan, E. Phillips Oppenheim, Archie P. McKishnie and Ethel Watts Mumford. There is a war poem by Alfred Gordon. The special Business articles which are a feature of every issue of MACLEAN'S MAGAZINE, and the department of Women and their Work, are present.

The Review of Reviews Department contains satisfying presentations of literary and descriptive articles taken from the leading magazines of the world. The story of Hon. Henri Beland, Canadian prisoner of war in Belgium, is told in this number of MACLEAN'S MAGAZINE. There are biographical sketches of Thomas Findley, President of Massey-Harris Company, and of George J. Desbarats, C.M.G., who has done so much for Canada's development of her Naval service.

On Sale at all News Dealers - 20 Cents

MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY

The service department of The Canadian Grocer will gladly assist manufacturers at home and abroad in making arrangements with the firms in all parts of Canada whose announcements appear on this page.

WESTERN PROVINCES

MANITOBA
SASKATCHEWAN

*Wholesale Grocery Commission
Brokers*

ALBERTA
WESTERN ONTARIO

H. P. PENNOCK & CO., Ltd.

Head Office: **WINNIPEG** Manitoba

We solicit correspondence from large and progressive manufacturers wanting active and responsible representation west of the Great Lakes. An efficient selling organization, and an old-established connection with the trade, place us in a position to offer you unexcelled facilities for marketing your products. Write us now.

PUGSLEY, DINGMAN & CO., LTD.
JOHN TAYLOR & CO., LTD.

The above are two examples of firms we represent in Western Canada. Let us give your product the same attention.

F. D. COCKBURN CO.

Grocery Brokers
Manufacturers' Agents **WINNIPEG**

THE H. L. PERRY CO.

214-216 Princess St., Winnipeg

We can make a big success of your agency. Unequalled facilities. "Always on the job."

Storage Distributing Forwarding

This Space is Yours

For \$2.50

On Yearly Order

C. & J. JONES

WINNIPEG VANCOUVER

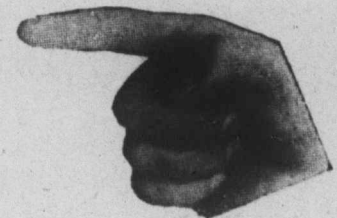
*Wholesale Commission Brokers
and Importers*

During the fifteen years we have been on this Western market, we have built up a big business with European manufacturers. We give the same attention to Canadian and American manufacturers. Write for details of our service.

**205 CURRY BUILDING
WINNIPEG**

**Let us connect you with the
Western Markets**

Our organization with its well established prestige and its live-wire salesmen is the one thing needful to get you "in good" with the western buyers. We cover the entire wholesale and retail trade through twelve aggressive men, nine of whom are doing retail work exclusively. Think what a success-making factor these men will be in marketing your product in the West! May we send you full particulars?



Scott-Bathgate Company, Limited

Wholesale Grocery Brokers and Manufacturers Agents.

149 Notre Dame Ave. E., WINNIPEG

If any advertisement interests you, tear it out now and place with letters to be answered

MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY

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WESTERN PROVINCES.

MANUFACTURERS:
Do you require first class representation? Write us. Satisfaction guaranteed.
GEO. W. GRIFFITHS & CO., LTD.
Manufacturers' Agents and Commission Brokers
402 Chamber of Commerce
Winnipeg - - Manitoba

Trade Papers are
Pioneers of Business
Expansion

THE
Robert Gillespie Co.
MALTESE CROSS BUILDING
WINNIPEG
IMPORTERS, BROKERS,
MANFS. AGENTS,
GROCERY, DRUG AND
CONFECTIONERY
SPECIALTIES

WHOLESALE
GROCERY BROKERS
*Manufacturers' Agents
Commission Merchants*

W. H. ESCOTT CO. Ltd., Winnipeg, Man.
W. H. ESCOTT CO. Ltd., Regina, Sask.
W. H. ESCOTT CO. Ltd., Saskatoon, Sask.
W. H. ESCOTT CO. Ltd., Calgary, Alta.
W. H. ESCOTT CO. Ltd., Edmonton, Alta.
W. H. ESCOTT CO. Ltd., Fort William, Ont.
Est. 1907. Write us.
Correspondence Solicited.
Head Office and Warehouse, 181-183 Bannatyne
Ave. E., Winnipeg, Can.

WATSON & TRUESDALE
Wholesale Grocery Brokers and Manufacturers' Agents
Have live men doing detail work throughout our territory. Manitoba, Saskatchewan and Alberta. They get the business, and can get it for you. Write us, and we will explain our system.
120 LOMBARD STREET - - WINNIPEG, MANITOBA

Trackage
Storage
Distri-
bution

C. H. GRANT CO.
Wholesale Commission Brokers and
Manufacturers' Agents,
1206 McArthur Bldg., Winnipeg
We have the facilities for giving manu-
facturers first-class service.

MANITOBA

SASKATCHEWAN

ALBERTA

BRITISH COLUMBIA

TO MANUFACTURERS AND SHIPPERS

We represent some of the largest manufacturers and importers in Canada and the United States, and, if your line does not conflict with any of our present agencies, we can handle your account, and guarantee you satisfactory results.

DONALD H. BAIN Co.

WINNIPEG

Head Office

Branches: Regina, Saskatoon, Calgary, Edmonton,
Lethbridge, Vancouver.

Live sales forces at each of the above points Fully equipped offices and warehouses. We are in an unexcelled position to handle storage and consignments, and to look after the distribution of cars.

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ONTARIO

DRIED AND EVAPORATED APPLES.

Apple Waste and Chops, Specialties

H. W. Ackerman

BELLEVILLE ONTARIO

Maclure & Langley, Limited

Manufacturers' Agents

Grocers, Confectioners
and Drug Specialists

12 FRONT STREET EAST TORONTO

TO Manufacturers' Agents

Manufacturers are always looking for aggressive brokers to represent them. Keep your name and territory covered to the front, thus impressing them with your aggressiveness. This directory is the right place to have your card.

The rates are reasonable. For one inch each week for one year the cost is only \$1.25 per insertion. For quarter column for the same time the cost is \$2.80 an issue.

We shall be glad to furnish you with other rates upon application.

Canadian Grocer
143-153 University Ave.
TORONTO

W. F. ELLIOT

Importer & Manufacturers' Agent
(Cor. Leith and Hardisty Sts.)

FORT WILLIAM, ONT.

Established 1909.

Beans

W. H. Millman & Sons

Wholesale Grocery Brokers
TORONTO

W. G. PATRICK & CO. Limited

Manufacturers' Agents
and Importers

51-53 Wellington St. W., Toronto

THE "WANT" AD.

The "want ad." has grown from a little used force in business life into one of the great necessities of the present day.

Business men nowadays turn to the "want ad." as a matter of course for a hundred small services.

The "want ad." gets work for workers and workers for work.

It gets clerks for employers and finds employers for clerks. It brings together buyer and seller, and enables them to do business though they may be thousands of miles apart.

The "want ad." is the great force in the small affairs and incidents of daily life.

W. G. A. LAMBE & CO. TORONTO

Established 1885

SUGARS FRUITS

More Lines Wanted

Commission agent located in the North Country is open to look after several good lines for manufacturers and wholesalers.

I cover the territory from Sudbury to Hearst and also the Porcupine District.

"On the Job All the Time."

If you want results write me.

A. Lalonde

Post Office Box 123. TIMMINS, ONT.

KINDLY MENTION THIS
PAPER WHEN WRITING
ADVERTISERS

EL ROI-TAN PERFECT CIGAR

If any advertisement interests you, tear it out now and place with letters to be answered

MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY

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**ROSE & LAFLAMME
LIMITED**
Commission Merchants
Grocers' Specialties,
MONTREAL TORONTO

QUEBEC
Complete Trade Connection.
JOHN E TURTON
Importer and Commission Merchant
55 St. Francois Xavier St. - Montreal
Wholesale and Retail

G. B. MacCALLUM & CO.
GROCERY BROKERS
489 St. Paul St. W., Montreal
Complete connection with the Grocery and Confectionery trade of Montreal. Daily Motor Delivery to all parts of City and Suburbs.

H. D. MARSHALL
Wholesale Grocery Broker
OTTAWA MONTREAL HALIFAX

Oats—Peas—Beans—Etc.
Handled in any quantities to best advantage by
J. R. GENEST
Wholesale Grain, Flour, Feed and Provision Merchant
BOARD OF TRADE BUILDING, MONTREAL

CANADIAN GROCER has readers in every Province—You should use its advertising pages to help you.

DO YOU WANT TO BUY A BUSINESS? SEE PAGE 63



Made-in-Canada by the All-Canadian Condensed Milk Company



Malcolm's —the popular All-Canadian Condensed Milk Products

For deliciousness and satisfaction-giving these All-Canadian Condensed Milk Products are not excelled anywhere. Dealers selling the Malcolm lines will vouch for their quick-selling, customer-pleasing qualities. You also will find them everything to be desired. Just show them in your displays and recommend them to the housewife. Thus you will help build up Canadian industry and increase your own business at the same time.

THE MALCOLM CONDENSING CO., LIMITED
The All-Canadian Condensed Milk Company
ST. GEORGE, ONT.

If any advertisement interests you, tear it out now and place with letters to be answered

Bristol, Somerville & Co., Hamilton

[Formerly Geo. E. Bristol & Co.]

We offer specials in Brooms and Peanut Butter.
We recommend buying of Spices, Baking Powder, Extracts,
Teas. Prices must go higher.

Bristol, Somerville & Co., Hamilton

Dole Bros. Hops & Malt Co. BOSTON, MASS., U.S.A.

"SUPERIOR" BRAND HOPS FOR FAMILY TRADE

They are carefully selected and packed for the Canadian trade, in cases of 10, 15 or 30 lbs. each, containing $\frac{1}{4}$, $\frac{1}{2}$ or 1-lb. packets.

R. E. BOYD & COMPANY

Agents for the Province of Quebec

15 STE. THERESE ST. MONTREAL

DONALD H. BAIN CO.

AGENTS FOR THE CANADIAN NORTH-WEST

Raisins for War-Time

Our constant advertising is convincing thousands that plain foods of war-time need raisins for flavor and sweetening. Urge your customers to have plenty of Sun-Maid Raisins in the kitchen. Keep Sun-Maid Raisins displayed. Cash in on our advertising.



VICTORY PENNY-BUNS

Help make your store popular by selling these 1-cent war-time treats. Get your share of this business. Any wholesaler baker can supply you.

California Associated Raisin Co.
Membership 8,000 Growers
FRESNO, CAL.

Furnivall's FINE FRUIT PURE JAM

AGENTS:—Ontario—MacLaren Imperial Cheese Co., Ltd., Toronto; H. J. Sykes, 736 Elgin St., Ottawa, Ont. Montreal—Geo. Hodge & Son, Limited. St. John, N.B.—MacLaren Imperial Cheese Co. Halifax, N.S.—MacLaren Imperial Cheese Co. Sydney, N.S.—A. E. Sheppard. Hamilton—R. M. Griffin. Calgary, Alta.—MacLaren Imperial Cheese Co., Ltd. Edmonton, Alta.—MacLaren Imperial Cheese Co. Saskatoon—The H. L. Perry Co., Ltd. Manitoba—The H. L. Perry Co., Ltd., Winnipeg.

THE quality that has made Furnivall's Jam a national favorite is obtained by using only selected, sun-ripened fruits and pure Cane Sugar and manufacturing under the most up-to-date sanitary conditions. Do you know what a seller Furnivall's is?

FURNIVALL-NEW, Limited
Hamilton, Canada



Have No Hesitation

in choosing

'Bluenose' Butter

It always opens up in excellent shape, and its quality and flavor are remarkably fine. Taste "Bluenose" yourself! Then you'll feel more enthusiastic about it. Order from your grocer.

SOLE PACKERS.

SMITH & PROCTOR - HALIFAX, N.S.

SMITH AND PROCTOR

SOLE PACKERS

Halifax - N.S.



Why Sweep out Your Profits?

A grocer's lost profits, due to storing goods in distant boxes, barrels and bags, and old-fashioned counters, will, if saved, pay him a generous dividend—they will help win the war.

It is certain that good profits are lost in waste sweepings, and you don't need a magnifying glass to see them! Why not save those profits you lose? A Sherer counter will do it!

In these war times a

SHERER COUNTER

becomes an ally of the Government. If you think that is too strong a statement, ask any grocer who owns one—he will tell you it's true.

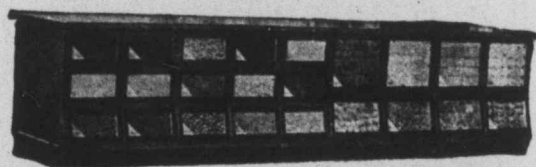
The one biggest preventer of waste and maker of profits a grocer can buy is an up-to-date Sherer counter. We can prove this and all that we say! A "Sherer" quickly pays for itself!

Ask for Booklet AC, which gives the details.

SHERER-GILLETT COMPANY, LIMITED

Patentees and Manufacturers

Guelph, Ontario



PATENTED

YOUR WANTS

are many here below. Use CANADIAN GROCER want ad. page and get rid of a few of them.

If any advertisement interests you, tear it out now and place with letters to be answered

Rose's Lime Juice

— a delicious and popular Temperance Drink



With the demand for good, Non-alcoholic Drinks growing steadily, dealers would be well advised to show a good display of Rose's Lime Juice — the favorite of particular people for 50 years.

You can confidently recommend Rose's — there is no other Lime Juice nearly so good.



Holbrook's Imported Worcestershire Sauce

will keep your customers coming back. Its delicious different piquancy makes it a general favorite. And it's still offered at pre-war prices.

We also supply excellent brands of the following: Imported English Malt Vinegar, Sardines, French Olive Oil and Custard Powder.

Get stocked now.

Holbrooks, Ltd.

Dominion Representatives

Toronto and Vancouver

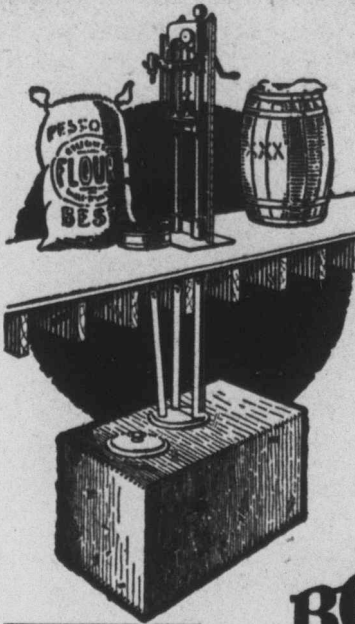


Q The picture above shows supplies being delivered at St. Andrew's Church, Halifax. Immediately after the explosion occurred this church was made the central warehouse for supplying the various relief stations established throughout the city.

Q The trucks are two of those so generously donated at that time by the State of Massachusetts.

Q Because of its economic food value, no article of food was in greater demand at the various relief stations than Quaker Oats.

THE QUAKER OATS COMPANY
PETERBOROUGH LONDON SASKATOON
 CANADA



No More— Oil Fumes

The ofttimes serious damage to food supplies by oil fumes is the result of the improper storage of oil. Fumes, on account of their ready mixture with air, are carried throughout the store, where all foods capable of absorption and contamination are rendered useless.

BOWSER

OIL STORAGE SYSTEMS

keep oil fumes (which are really the strength and body of oil) where they belong—with the oil—and prevent all other waste, such as spilling, dripping, over-measure, etc.

Every merchant handling oil should have a Bowser—it is a money-saver and profit-maker.

Write for literature—Now

S. F. Bowser & Co., Inc. TORONTO ONTARIO

Sales Offices in All Centres Representatives Everywhere

A High Quality Favorite

Housewives who pride themselves on the excellent quality of their baking are strong for

COW BRAND BAKING SODA

You can't stock another line of Baking Soda so likely to please particular people.



Church and Dwight

LIMITED
Manufacturers
MONTREAL

For Overseas or For Family Use recommend Ever-Ready Cocoa "Dandee" Brand

Here is a delightfully delicious and highly nourishing cocoa requiring neither sugar nor milk, preparable in an instant merely by the addition of boiling water.

Just ideal for family use or for the boys overseas.

Draw your customers' attention to the great merits of Ever-Ready Cocoa.

Manufactured and Guaranteed by

Litster Pure Food Co., Ltd.
TORONTO

"How to Hire, Train and Supervise Men"

"Getting Better Results From Salesmen"

Learn how successful business men handle these important problems by reading

Management and Salesmanship

By

Hugh Chalmers, Pres. Chalmers Motor Car Co.
John Lee Mahin, Pres. Mahin Advertising Agency

This book is written in a clear, concise style easily understood, every paragraph a mine of good solid facts prepared by these two thinkers and workers. You cannot afford to be without this book if you have management and salesmanship problems to solve.

The price is only 50 cents. Send for your copy to-day; the supply is limited.

MacLean Publishing Co., Ltd.

Technical Book Dept.

143-153 University Ave. - Toronto



Made in Canada



Conservation of Food

DOMESTIC ECONOMY is impossible without FRUIT JARS. This is fully recognized by all authorities interested in FOOD CONSERVATION, and their PUBLICITY CAMPAIGN will undoubtedly stimulate the use of JARS this year and create a demand far above normal.

RETAILERS should be ready to do their part by having JARS on hand when required. REQUIREMENTS should be carefully considered and orders placed with WHOLESALERS as early as possible.

LATE ORDERS may not ensure delivery in time to meet the requirements of the PUBLIC.

NO FRUIT or vegetables should be wasted this year for want of JARS.

Ask your wholesaler for JARS "MADE IN CANADA" and guaranteed by a reliable manufacturer.


Advt. of Dominion Glass Co., Ltd.



Made in Canada



CENTURY SALT



—a salt that's easy to sell

—a salt that's purified and refined to the very last degree—a salt with the clean, sparkling purity so much desired by every good housewife—a salt that makes satisfied customers.

Be sure your stock is well displayed.

THE DOMINION SALT CO LIMITED
SARNIA. ONT.

Your Customers Want Suggestions

as to how to economize—offer them

POPULAIRE'S EGG POWDER

A package at 10c takes the place of a dozen eggs for cakes, puddings and all cooking purposes. Besides being cheaper than eggs, it is easier to handle and will not go bad. Good profit, too.

Imperial Co., Reg'd

645 St. Valier St.

Quebec, P.Q.

If any advertisement interests you, tear it out now and place with letters to be answered

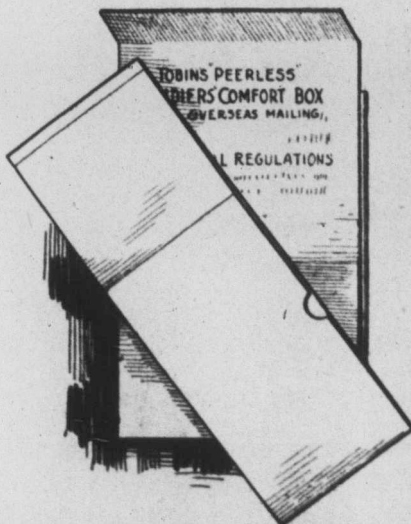
WHAT FEATURE COULD CONTRIBUTE MOST THOROUGHLY

to the successful marketing of your product (after the quality of the product itself) than the sales-creating power of an attractive label, letterhead, poster, street car sign, folding box or carton? And remember, we place at your disposal in this regard the genius of the best artists and the skill of the most accomplished craftsmen. Furthermore, we believe our prices will convince you that our proposition is a paying investment—not an expense. Ask us to quote you on any such lines you require.

**The Standard Lithographic Co.
of Canada, Limited**
Head Office: Toronto, Canada

Say You Saw It
in
Canadian Grocer

We manufacture the highest grade
CANNING BOXES
in Canada
Write for prices.
W. C. Edwards & Co., Limited
OTTAWA, ONTARIO



HIGH-GRADE SPECIALS IN OVERSEAS TRADE

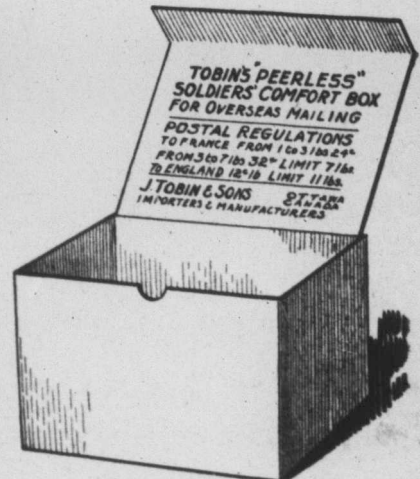
Tobin's "Peerless" Overseas Mailing Boxes, etc., etc.

FRIENDS and RELATIVES know these boxes so well that they buy them in thousands every day. They have stood the test so many times, and brought back scores of souvenirs of the battlefield, that they have become a by-word of excellence, and nothing else will do.

They are the best mailing boxes on the market. They are "TOUGH AS LEATHER — LIGHT AS A FEATHER." Strongly recommended by our postal authorities, because they are so easily packed and examined if necessary. AND —the boys get these boxes. 2 sizes, France and ENGLAND.

Are you getting any of this trade, Mr. Merchant. If not, GET BUSY and write J. TOBIN & SONS, OTTAWA, ONT. They are keenly alive to your wants or enquiries, whether by mail, phone or wire. Circular for the asking, with other trench specialties.

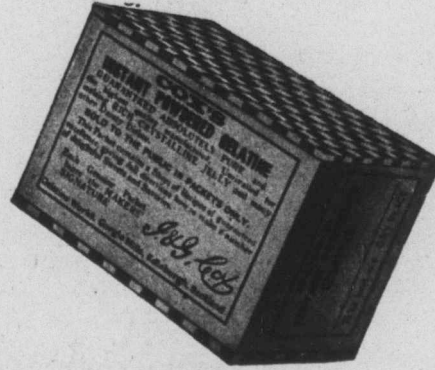
J. TOBIN & SONS, Ottawa, Ont.



COX'S

the people's favorite

That Cox's Instant Powdered Gelatine possesses the confidence and the appreciation of the public may be judged from the increasing sales which it is constantly producing. This popularity is due to the purity and delicate flavor which is a marked characteristic of Cox's. Good grocers everywhere sell Cox's Instant Powdered Gelatine and find it worth featuring. So will you.



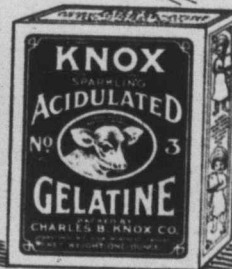
BRITISH MADE

Arthur P. Tippet & Co., Montreal

WINNIPEG—Tees & Persse, Limited

VANCOUVER—Martin & Robinson, Ltd.

IT SATISFIES
YOUR
CUSTOMERS



Women Like Knox Sparkling Gelatine

They like it because it is easy to prepare and because it is a big, generous value—every package makes FOUR PINTS OF DELICIOUS JELLY and good salads as well. It is easy for the housewife to follow our delicious recipes and the results are always delightful. It will pay you to PUSH THE SALE OF KNOX GELATINE because you can be sure it will please your customers and because

Every Package Pays You a Good Profit

NEW WINDOW DISPLAY MATTER SENT FREE UPON REQUEST

Charles B. Knox Gelatine Company, Inc.

-

Johnstown, N. Y.

If any advertisement interests you, tear it out now and place with letters to be answered

HIGH PRICES

On account of the extremely high prices of raw fruit, sugar, etc., it is absolutely essential that all packers of food products should use the best methods of protecting themselves against loss.

Anchor Caps are absolutely air and liquid tight. They will not come off in shipment. When the product is properly packed the use of Anchor Caps is the surest and safest manner of combating mold and other contamination.

Anchor Caps on glass-packages appeal to the consumer because of their appearance and because the housewife finds the contents of the package, when opened, in the same condition as when packed.

When ordering your supplies for the new pack of jams, jellies, pickles, etc., be sure that all glass packages are sealed with Anchor Caps and in this way secure the maximum of satisfaction and give your customer his money's worth.

**Anchor Cap & Closure Corporation
of Canada, Limited**

ANTICIPATE YOUR SPRING REQUIREMENTS OF

“K KOVAH”

HEALTH SALT

BY ORDERING AT ONCE.

EXPECT PRICES WILL ADVANCE.

SOLE DISTRIBUTORS FOR CANADA

MACLURE & LANGLEY LIMITED

WINNIPEG

TORONTO

MONTREAL

If any advertisement interests you, tear it out now and place with letters to be answered

WANTED IMMEDIATELY Advertising Manager

A MANAGER is wanted by **HARDWARE AND METAL** to work in Montreal. Successful applicant will be paid a good salary, and will have a very fine opportunity to improve his position.

The successful man will be one who has a good knowledge of advertising theory and practice, and will have salesmanship ability in goodly measure. He ought to be able to devise advertising campaigns for **HARDWARE AND METAL** for advertisers called on. We do not believe in calling on and taking up time of advertising prospects unless we have definite and constructive suggestions to assist them in their sales problems. For this reason our salesmen are always welcome. If he can make good copy suggestions and put up good ideas, so much the better.

The position is an important one. The field to be covered is rich with good prospects. The classes of firms who can use **HARDWARE AND METAL** are experiencing prosperous times.

Give full particulars in first letter so as to cut down time-consuming correspondence. State past experience and connections; age, married or single; salary previously earned, and other information which an employer desires to know.

SEND APPLICATIONS TO

MacLean Publishing Co. Limited

Southam Bldg., 128 Bleury Street . . . MONTREAL, QUE.

THE best customer is the satisfied customer. You are sure to satisfy her if you sell her the Red Rose package. Red Rose Quality satisfies hundreds of thousands of particular tea drinkers every day.



Cobban's Herb Tablets
 THE GREAT CURATIVE HERB TABLETS
 A Superior Laxative and System Renovator
 Direct from Nature's Dispensary
 A PURE HERB TABLET
 for correcting all abnormal conditions of the Blood, Stomach, Liver and Kidneys. No. 3299
 The Proprietary or Patent Medicine Act

Trade Mark

"Cobban's Herb Tablets"
 (The old Reliable Herb Remedy in tablet form)

Do you stock them?

If not order from your jobber

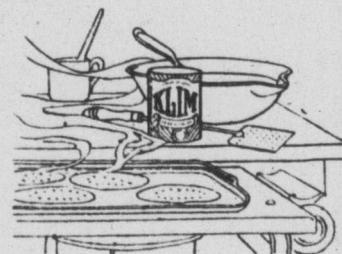
They are advertised in the leading papers and are meeting with big demand from the trade. Put up in carton display box of 1 doz. (50 tablets each). Boxes to each carton to retail at 25 cents per box, every box guaranteed.

MUNCEY SUPPLY COMPANY
 PROPRIETORS

Muncey - Ont.

Watson & Truesdale, 120 Lombard Street, Winnipeg
 Distributors for Canadian North-West

The Best Milk for Cooking



Women who are using Klim have reduced the amount of milk from the dairies from one-half to a third of their former purchases, and in many homes Klim is used entirely.

You can sell Klim to your customers and take the profits, which have gone entirely to the dairies. Klim is a fast-selling and quick-repeating staple grocery store product.



Order a case of Household size from your Wholesale to-day, if you are not already selling it, and make new sales which give a good profit.

Canadian Milk Products, Ltd.

10-12 William Street, Toronto
10 Ste. Sophie Lane, Montreal.

Also stocked by **W. H. Escott Co., Ltd., Winnipeg,**
 and **Kirkland & Rose, Vancouver.**



Ask us to
send you this
attractive
Show Card

Your stock of Colman and Keen Products will keep moving briskly and regularly if you jog your customer's memory with this handsomely lithographed store hanger.

They know these products. Colman-Keen lines are known everywhere. A card like this will tap the big demand in your community.

May we send you one to-day?

Magor, Son & Co., Limited

191 St. Paul Street W., Montreal
30 Church Street, Toronto

License Has Been Issued

By the Canadian Government

Authorizing the sale, in usual packet form, of

Grape-Nuts Post Toasties

Canadians can continue to have their favorite breakfast cereals in the handy, tightly-sealed packets to which they have been accustomed.

The Foods for These Times

Profit Good!

Sale Guaranteed!

If any advertisement interests you, tear it out now and place with letters to be answered

CANADIAN GROCER

Vol. XXXII.

TORONTO, FEBRUARY 15, 1918

No. 7

Soap Has Probably Reached its Limit

No Further Pronounced Changes Expected — Raw Material Conditions Pretty Well Known, and Show no Indication of Change — No Likelihood, However, of Lower Prices For Some Time to Come

Based on information supplied by J. E. Ganong, President of Lever Bros.

BARRING the possibility of some unexpected change, soap has about reached its high level. This at least is the opinion of the manager of one Canadian soap manufacturing company.

This will probably be a very welcome thought to the average grocer, who has had a good deal of difficulty of late in convincing his customers that there is a good and sufficient reason why laundry soap can no longer be purchased for the conventional 6 bars for 25 cents.

Handlers of soap have suffered severely from the fact that soap is a product that has made for itself more or less of a fixed price. People have come to believe that such a price is the only one for soap, and it is difficult to convince them that there can be any cause strong enough to change these long-standing conditions. As a matter of fact the customer has profited because of this very established nature of the soap price. In the first instance the manufacturer did his best to absorb these increasing costs, hoping for a decline in manufacturing materials to enable him to pick up a profit again. The retailer in turn also tried to shave his profits close in order to maintain the old price but eventually the change had to come, and since that first change it has come in real earnest.

Reasons for Increasing Charges

There is a very good and sufficient reason for this increase in the abnormal increases in all products entering into the manufacture of soap. Tallows, oils and greases that are the backbone of the soap product are among the commodities that have been definitely affected by war's activities. They are substances that are urgently needed by all the warring nations, and as a not unnatural result there has been a most substantial increase in price. Some of these products that were selling for 6 cents a pound prior to the war are now bringing 18 cents and upwards. This shows an advance that far outstrips the advances in soap.

But with the advances of soap there has come an equally remarkable advance

in a by-product of soap manufacture, glycerine. This product always in demand has been made doubly so by the extensive use of the product in the manufacture of explosives. Now glycerine represents about 10 per cent. of all fats and tallows, and as a result has been a substantial element in the soap making business. Were it not for the prices being obtained for this by-product soap would have soared far beyond the levels of present prices. But manufacturers have been setting one against the other and endeavoring to maintain a price as near as possible to the old time figures.

Difficulties of Getting Supplies

Besides the high prices being paid for tallows, oils and greases, there have been the added difficulties of obtaining supplies. There is a plentiful supply of these products in the United States for those who are ready to pay the price, and Canada herself has a sizeable production that can be called upon. This would seem to assure a sufficient supply, but here the difficulties of transportation have stepped in to complicate matters. These products are excessively weighty, and shipment at any time is quite a problem, therefore in times when there is a railway tie up, and something has to be restricted the railways, not unnaturally, pick on such products. This has happened on various occasions during the last winter, and may happen again at any time. When it does of course it entails a scarcity of supply of soap.

Vegetable Oils Have Long and Costly Journey

Then there are the vegetable oils that enter into the composition of many soaps. These come mainly from Australia, Japan and Africa, for the United States requires practically all that she can produce. Everyone knows of the difficulty of getting shipping accommodation, and of the heavy rates, augmented by war insurance. All these factors have their effect on the price of soap in the retailer's store. Besides

these things too there is the extra cost of other items, wrappers, labels, etc., soap boxes cost about 8c more apiece than they did prior to the war, and nails are three cents more a pound. Small items each of these perhaps on the individual purchase of any one retailer, but in the aggregate they form an element of no mean proportions. Caustic soda, an important component, has made enormous advances and was for a time almost unobtainable.

"Never before, in my knowledge of the business," said one soap manufacturer "has soap manufacture been a speculative business, but it is to-day. We do not really know what it is going to cost us to manufacture, or whether we are going to have to face substantially increased prices when we next enter the market. The retailer has felt this too, and we have had at times to face demands that under conditions existing it was often difficult for us to meet. It seems to us now, however, that things have settled down to a more stable basis. We are paying a price for raw material that should be a top price, and we are fairly confident that it will be so. But having become a speculative business we cannot say definitely. It is possible, though we do not believe probable, that raw materials may be still further advanced. It is improbable we believe, because handling conditions should be getting easier instead of worse. The dangers of navigation are no worse, and certainly rail transportation should be better with the coming of spring.

No Likelihood of a Decline

On the other hand, no matter what eventually may arise, and among these eventualities we include the coming of peace, we do not expect any notable decline in prices. The conclusion of peace is going to involve among other things a disruption of present shipping conditions. More than ever the shipping of the world will be turned to supplying starving Europe with food. Then too England and Europe generally is in

need of every variety of fats, and among these of course the soap making fats. The market, at present comparatively limited and comparatively well supplied, will be enormously enlarged, and it is idle with such conditions facing us to expect a much lower price for these commodities. We in company with most soap makers have confidence enough in the correctness of this opinion to contract ahead for supplies far in advance of the usual three week period of processing.

No Reason for Merchant to Fear

On the other hand there is nothing for any merchant to fear in this unless he is selling soap below its present value in the hope that he will make something on the decline. That mer-

chant has probably a considerable wait ahead of him. For the merchant who is getting a reasonable price for this product there is no need for worry. We say confidently that barring the decidedly unexpected that soap should not advance appreciably higher. Among the unexpected contingents of course might be noted a run of buying. If such a thing transpired the natural tendency would be of course to send prices up. Recently there has been an embargo placed on American soaps entering Canada. This may change the situation slightly, but American soaps are not used in sufficient volume to materially affect the market. Under existing conditions therefore there is little ground for expecting any great change in soaps, either up or down.

main in effect until June 1 of this year was generally conceded by the representatives of various milk producers' associations in conference in Toronto recently at the first annual meeting of the Ontario Milk Producers' Association. Some reduction in prices may be expected at that time though milk producers claim they have big difficulties under winter conditions. It is the intention of the association to encourage the maintenance of a high standard in the milk supplied to city distributors. An effort will also be made to standardize the price of the product throughout the province, having regard to local conditions. With a fixed "spread," the price paid by the consumer for milk depends upon the price required by the producer. Economy in distribution was also considered as a means of saving expense in distribution.

Food Committee in Place of Food Controller

Three Officials Take Place of Food Controller?—Mr. Thompson Will Still be at Head of Activities—Change Will Not Affect Course of Proposed Regulations.

THE title Food Controller in Canada has become a thing of the past, and in the place of this official has come a triumvirate of three officials each charged with some department of food production or conservation. The erstwhile Food Controller, H. B. Thomson, though he has lost the title has as far as can be learned lost nothing else. As chairman of the Food Commission, his powers will not be materially changed from those that he enjoyed as Food Controller.

The reason for the changed system, apparently, is that this department should become responsible to some definite parliamentary department, and consequently it is now nominally under the control of the Department of Agriculture.

Aside from this however, the reason for the change was an effort to enlarge the scope of the activities of this department, to correlate the forces of production and conservation, and so to enable a broader scheme to be formulated.

As the commission now stands, Mr. Thomson is the chairman of the board and director of conservation, which means that he will be identified with practically the same activities that would have fallen to his charge as Food Controller. Associated with him is J. D. McGregor of Brandon, formerly Deputy Food Controller in charge of the western provinces. Mr. McGregor will be the director of agricultural labor. Hon. Charles Dunning, provincial treasurer of Saskatchewan, will be director of production.

This triumvirate is unquestionably a strong one and one in whom the country might well have confidence; there has been this criticism voiced however, that the members of the commission are somewhat too definitely associated with the interests and needs of the west.

The formation of this new commission is taken to indicate that the activities of these departments are to be largely increased. It is understood for instance that all food handling concerns are to be placed under license, that will include bakers, confectioners, butchers and similar activities having to do with the manufacture and distribution of foods. This will enlarge the proposed regulations to cover these other activities. P. B. Tustin in the city recently indicated that definite action was to be expected regarding these regulations within a very short time.

MAINTAIN MILK PRICES UNTIL JUNE

That prevailing milk prices should re-

KITCHENER MERCHANTS LIMIT BUSINESS HOURS

In an endeavor to conserve coal resources, retail merchants of Kitchener, Ont., have decided to curtail the hours of business. It has been decided to limit the hours from 10 a.m. to 6 p.m. five days in the week. On Saturdays the present hours for that day will be observed. The arrangement will be for the month of February. It is estimated that fifteen tons of coal per day will be saved under the new regulations.

PREMIERS DISCUSS FOOD PROBLEM.

Plans for increasing production of foodstuffs in Canada will be discussed at a conference between members of the Dominion Cabinet and provincial premiers this week at Ottawa. It is hoped to secure greater co-operation between the federal and provincial governments on all matters dealing with the production and distribution of food supplies.

Car Shortage Means Charcoal Famine

Hundreds of Car Loads Pile up at Mills While Users Search Cities for a Bag of Charcoal—Companies Handling Charcoal Getting Only an Insignificant Supply

MERCHANTS in most of the cities both in Ontario and Quebec, who have built up a considerable trade in charcoal, are having a good deal of difficulty in explaining to their customers just why it is that charcoal is not to be had. The reason is that charcoal manufacturers with abundant supplies available at their mills are unable to get a car to move the accumulating supply. As a result something like a charcoal famine has developed in many of the larger cities. Montreal, Quebec, Hamilton, Toronto, and London are all feeling the effects of the shortage, though London is somewhat better supplied than other places.

One large manufacturer spoken to regarding the shortage, stated that they had hundreds of cars of stock ready

and waiting at their mills for the cars to load them in. A couple of cars a day are all that this firm has been able to secure, a mere drop in the bucket.

It is not a matter of scarcity with any of the companies, but almost entirely a transportation problem, and for that reason there is no way of discovering just when the situation may be improved.

The car shortage is being felt so seriously in many different lines of trade that the prospects are not too bright. With the breaking up of the severe winter weather, however, it is hoped that the railroads will once again become masters of the situation, and be able to do something to relieve a very trying situation.



STORE WINDOWS AND THE FOOD CAMPAIGN

THE R. H. Williams store, Regina, one of the largest departmental stores in the province of Saskatchewan, has given over a considerable portion of their choicest corner window space to a display which is both striking and unique. It has been viewed by thousands, and its lesson has gone home. Thousands as a result will be more saving in the matter of food in future.

Every card in the window had a message with a point, and he believed it was but the forerunner of a general campaign on the part of merchants all over the country to assist in educating the people to eliminate waste and conserve food.

The Display

The window dresser has put up very strong arguments for being saving of food. He could scarcely say more plainly that he who wastes a morsel of food from now on is helping the enemy to the detriment of the Allies.

In the very corner of the window, in gold coronal and tri-colored drape with a shield in her hand, stands Mademoiselle Saskatchewan, sending out her carloads of No. 1 hard to England, France, Belgium and Italy over roads where food has the right of way.

Garbage cans are prominently displayed, containing half loaves of bread, parts of hams and other foodstuffs, with the slogan, "Waste Means Disaster"—"We will never win the war by this waste."

Another table in the display, depicting a scene in the

land of plenty immediately following a hearty meal, shows pieces of bread and cake and broken pieces of food scattered about. The left-overs would make the French children's table look like a banquet to them.

Here and there about the exhibit are scattered dishes of meal and oats, etc., as suggestions of substitutes for white flour and other foodstuffs badly needed by Great Britain and her allies.

Much is added to the exhibit by the profusion of display cards, each with a slogan, pointed, forceful and persuasive. Here are some of the slogans:—

"Save: 1, wheat; 2, meat; 3, fats; 4, sugar."

"Our waste makes our allies want."

"By conserving food we preserve freedom."

"One ounce of meat saved every day by everybody on this continent would make up the allies' deficiency."

"Will you help to feed the babies of France by the wise use of food?"

"Use more cornmeal, oatmeal, fish and potatoes."

"Save a loaf a week, help to win the war."

"The allies need meat: by saving beef and bacon you can support the men at the front."

The whole display, admirably conceived and forcefully and artistically executed, is one of the first shots in the campaign for the conservation of food in Canada by means of window display advertising. And not alone in window displays have the Williams Company urged the need of



food conservation, but in the advertisements of the company in the Regina papers, the other day, a leading place was given over to a paragraph in the interests of the food conservation campaign, entitled "Food as Important as Ammunition," as follows:

R.H. WILLIAMS AND SONS LIMITED

Food As Important As Ammunition

Waste in time of peace is a sin; in this time of national stress it is a crime.

—Sir Robert Borden, Prime Minister.

The spectre of starvation is abroad. Warnings of an impending shortage of food come from every part of the globe. The terrific struggle going on in Europe, which has resulted in withdrawing some 60,000,000 workers from productive work and diverting their labor largely into destructive effort, has brought about an economic situation which threatens us all.

Light-hearted people argue that Canada, being a vast agricultural country, cannot possibly suffer from lack of food even under the most adverse conditions. There is some truth in this assertion, but it is only partly true. A general world food shortage necessarily involves high prices, and high prices are automatically followed by suffering on the part of those who cannot afford to buy sufficient food at famine prices. We may, therefore, take it for granted, that a serious general food shortage is likely to bring many people, even in Canada, face to face with actual privation.

It has been calculated that on the average each Canadian family wastes enough food to feed a soldier!

Strenuous efforts are being made to increase food production. There is, however, another way in which the situation can be relieved, namely, by economy and elimination of waste, which has precisely the same economic effect as increased production. To practise economy in food, the housekeeper should understand how to buy economically, that is, to buy the right things with the money spent so as to get adequate food values for the outlay.

At a meeting of Regina retail merchants held in the Board of Trade offices January 29, and addressed by W. G. Rook and Hon. Geo. Brown, the following resolution, moved by A. F. Little, manager of the Regina Trading Company, and seconded by J. K. R. Williams, was unanimously adopted:

"That this meeting place itself on record as favoring the co-operation of the merchants in a publicity campaign both through the use of window displays and newspaper advertising to assist the department of the Food Controller in any way possible in the campaign for the conservation of foodstuffs for the allies."

R. H. Williams & Sons, Regina, and others, have shown the way.

PLAN WAR ON THIEVING

Montreal Merchants Meet to Formulate Plans to Curtail Thieving Evil. Many Instances Noted. Urge Relentless Methods

Wholesale thieving has been a matter of common occurrence in Montreal of late to such an extent that retail and wholesale houses are up in arms against the evil and are determined to stamp it out. Retail stores, departmental and wholesale establishments and also the transfer and express companies have been victims. The result has called together a very representative meeting of business men and this was convened last week in Stanley Hall.

The detective bureau was represented at this meeting by the deputy chief Charpentier and he explained that one organized gang had been rounded up with the result that this thieving had appreciably decreased. Two young men had been arrested the previous night for

thieving. Mr. Charpentier stated that a closer check of the drivers' time would be a timely suggestion to the merchants and he would urge that this be done.

E. E. Wallace, a butter and egg dealer, was elected chairman of the meeting and stated that someone had made off with one of his rigs on February 2nd, while his driver had stepped within to get warm. The police had run the thief down but only found the rig and horse—the former damaged, the contents of the sleigh a minus quantity.

This thieving has been conducted on a large scale and departmental stores complained that many small parcels had been lifted from their rigs, while one of the express companies had had a whole load stolen, as well as many small parcels. As an instance:—One tea firm's delivery man took a parcel to the door of a patron and while he was away from the rig a man came along and lifted a parcel. While he chased this man, several others that were standing near made off with all that they could carry. Another man stated that he had lost \$25 worth of stuff after spending considerable time in checking over deliveries through dishonest employees and thought that the matter could be dealt with effectively by having a central bureau to check up dishonest employees.

Many of the arrested parties, the detective stated, had turned out to be discharged employees, many of them teamsters.

Much interest was taken in the remarks of several attendants at the meeting that the evil would be less if there were no receivers of stolen goods, and that those who bought these were more to be condemned than drivers or the thieves themselves.

An instance was cited by a large milling company who had missed over 60 bags of flour very recently. Another had found one of his drivers to be cheating his customers in the amount of coal delivered.

The meeting felt that there was need for making an example of dishonest employees and one speaker emphasized the advantage of public example being made

by citing the experience of a large Chicago mail order and departmental store who with a force of 12,000 employees had reduced thieving to the minimum by its relentless policy of prosecuting every dishonest employee to the limit.

That the matter might receive immediate and definite attention a strong committee was appointed comprised of representative retail and wholesale firms and of the express companies.

PROVIDE CAPITAL FOR FISH SCHEME

Appropriation of \$200,000 Asked as Working Capital for Ontario Government Fish Distribution Scheme

An appropriation of \$200,000 is being asked by Hon. Finlay Macdormid in order to provide working capital for the Ontario Government fish distribution scheme. For acquiring cold storage accommodation, providing capital to carry fish and for transportation, \$125,000 is to be voted. Cold storage warehouses will be bought or leased in Toronto, London and St. Thomas. The two latter cities are to be used as shipping points for Western Ontario. An appropriation of \$23,500 is being taken for the erection of docks, buildings, tramways, etc., at Lakes Nepigon and Nipissing, where the Government is carrying on fishing operations itself. An additional sum of \$31,000 is provided for salaries, expenses, insurance, etc., while for the purchase of horses, harness, etc., \$15,500 will be required.

U.S. IMPOSES HIGH DEMURRAGE CHARGE

Director General of Railways McAdoo caused to be issued a new demurrage scale that became operative Jan 1. The idea of the new scale is to speed up unloading. The new rates are as follows:

\$3 per car for the first day after the two free days; \$4 for the second day, and \$1 additional for each succeeding day until the charge per day reaches \$10. This maximum then will be charged for every day or fraction thereafter.

Heatless Days Boost Business

Father Being Home, Makes Larger Demands on the Family Larder—This Business Goes to the Local Grocery—The Restaurant's Loss is the Grocer's Gain

ONE of the minor effects of the three heatless days was a noticeable improvement in business for the neighborhood grocery store. True, they were only open half the time, but despite that fact they were enabled to show a very fair day's turnover for the half-day in which they were open.

This fact does credit to father's appetite. Father, not having to turn out with the first peep of dawn and trudge away to business, put in a brisk day instead in scraping the sidewalk and cleaning the furnace. As a result when the noon hour came father had worked up an appetite that made the housekeeper of

the family wonder how the city restaurants could keep their doors open in these times of high prices.

Father had his noon meals at home instead of dining at some restaurant. Possibly he ate more, not having to pay for his food on the nick. Anyway, it was food consumed in the home and went to swell the burden of trade of the local storekeeper. The restaurants draw their supplies usually from jobbing houses, and the retailer does not suffer through any decline in their trade. Anyway, the retail grocer seems to be quite contented with the heatless days.

WEDNESDAY TO BE MEATLESS DAY

Change in the Order of Meatless Days—Pork is Added to the List of Prohibited Articles

An order-in-council has been passed amending the food control regulations to provide that Wednesday will hereafter be observed in hotels, restaurants and public eating houses as a meatless day instead of Tuesday. So far Tuesdays and Fridays have been the days upon which bacon and beef cannot be consumed in such places. During Lent, Wednesdays and Fridays are days of abstinence from meat under the rules of the Roman Catholic Church. This fact is largely responsible for the new order rendering Wednesdays and Fridays the days for general abstention from beef and bacon. Pork also has been banned on these days.

BAKERS ARE LICENSED

New Order of Food Controller Standardizes Brand-Limit Ingredients—Speculation Prohibited

The baking of bread, rolls, pastry or other bakery products by a recognized bakery establishment from wheat flour other than the prescribed standard flour will be illegal on and after March 1, unless written permission has been secured from the Food Controller. The licensing of bakery establishments using five barrels of flour or more per month and standardization of bakery products are also provided for in the order of the Food Controller. Hotels, restaurants and public eating houses where bakery products are not for sale to the public over the counter, are not subject to the new regulations.

The following weights, or multiples thereof, are standardized for the baking of bread. These are net weights, unwrapped, 12 hours after baking. In British Columbia the standard weight is 18 ounces. Manitoba 16 and 20 ounces, not exceeding 17 and 21 ounces. Alberta and Saskatchewan 20 ounces, not exceeding 21 ounces. Ontario 12 and 24 ounces not exceeding 13 and 25 ounces. Quebec 24 ounces not exceeding 25 ounces. Maritime Provinces 24 ounces not exceeding 25 ounces.

Rolls must be baked in a pan and manufactured for sale only in units weighing one or two ounces.

Not more than 2 lbs. of sugar are to be used in making bread and rolls, for every barrel of 196 pounds of flour. Not more than two pounds of malt extract or malt flour is to be used in this amount. If malt is not used the equivalent in sugar may be used. Not more than 2 lbs. of fats. Not more than 6 lbs. of liquid skim milk or its equivalent in condensed or powdered milk is to be used with a barrel of flour.

Bread is to be manufactured exclusively in a single pan loaf or multiple thereof, closely batched, with no "cutting" or "washing." An exception is made of rye bread used by the Jews. Bread containing not less than 35 per

cent. of rye flour may be baked on the sole of the oven in either round or stick shape.

Loaves may be labelled by bakers but no wrapping of bread or placing of a band thereon is to be allowed.

Only a reasonable profit is to be allowed manufacturers of all bakery products. Speculation and hoarding of flour and waste is to be prohibited. Annual license fees are prescribed varying from \$5 to \$50.

COTTONSEED OIL ON POUND BASIS

John Aspegren, president of the Portsmouth Cotton Oil Refining Corporation, announced that at a meeting recently held in Washington, under the auspices of the Food Administration, which was attended by a majority of the cotton seed oil refiners of the country, a resolution was passed urging that all trading in cotton seed oil be done on the basis of pounds rather than gallons. Accord-

ingly the change went into effect January 1, 1918. Mr. Aspegren stated that this change in measures would probably be adopted for peanut oil also. The resolution follows:

The reason given for the change is that cotton seed oil is sold by weight, and selling by one pound or by 100 pounds is more practical than by 7½ pounds, and that the change will prove a considerable help in eliminating unnecessary work.

FISH WANTED OVERSEAS

A representative of CANADIAN GROCER was in the office of one of the largest fish importers this week and the following cable was handed him for perusal:—Grimsby, England, Feb. 3.—"Please send fish ordered early. Space will be procurable a little later. Want fish badly, cabling cash when space secured."

This dealer is providing that the order for some 100,000 pounds may be filled.

How Many Licenses Are Needed?

Question of General Storekeeper Introduces a Subject of Interest to Most Grocers—No Interpretation of Clause Dealing With Matter

THE accompanying letter from a general storekeeper introduces a subject that probably has been under consideration by many merchants. It at any rate presents a definite question. The letter is as follows:

Canadian Grocer,
Toronto, Ont.

Dear Sir:—

I have just been reading the article in your paper of the 8th inst. with reference to licensing all merchants of foodstuffs. I understand by this article that a retailer must have a different license for each kind of foodstuffs handled by him, and that he will be required to state distinctly what proportion of business is done in each line.

I would like to know just how this order applies to, "Country General Stores," which have to carry a little of everything, and where the total gross sales would run from \$5,000 to \$20,000 per year. As I see it, it would be simply impossible to keep the sales in the different lines separate.

I do not think it is quite fair to the small dealers, in the country, where stores are from 2 to 10 miles apart, and have to carry a little of everything to supply the community; with possibly very small turnover. Nevertheless these same dealers would, under the new order, have to have four licenses to do business; groceries, meats, fruit and confectionery.

In my own business I have a turnover of about \$18,000, and carry groceries, smoked meats, flour and feed, boots and shoes, dry goods, men's wear, confectionery, fruit and hardware, and any other line that seems necessary.

In the fruit line, the only thing I sell that comes under that head, would be,

oranges, lemons and bananas. And I do not think the turnover would be more than \$200 to \$300 a year, but as I understand the new order, I would have to get a license for this line the same as the man who sold \$30,000 a year.

I am quite prepared to do anything that will in any way help conditions, but I can not see that this is quite fair. I think exception should be made in the case of country general stores doing a business of say less than \$25,000 per year.

If I have not understood the meaning of the order as outlined in your issue of the 8th inst. I would be very glad if you could set me right.

Yours truly,

A Muskoka Retailer.

One License Should be Enough

The question raised by this letter introduces a point in the proposed regulations that has been given no definite interpretation as yet. As the likelihood is, however, that all departments of business having to do with food products will be licensed, the inference seems obvious that each separate business will require a license. For instance, if a meat and butcher business is conducted in connection with a grocery business each department will require a license, similarly with a baking of confectionery business, if they are substantially a business in themselves.

In a case such as is stated in this letter we have no hesitation in saying that only a grocery license will be required. Fruit and cured meats are a recognized part of the grocery business, and as such do not involve any additional license. Fresh meat, however, is not a recognized part of such business, and consequently another license would be required for such a department.—Ed.

CANADIAN GROCER

MEMBER OF THE ASSOCIATED BUSINESS PAPERS
ESTABLISHED 1886

The Only Weekly Grocer Paper Published in Canada

JOHN BAYNE MACLEAN - - - - - President
H. T. HUNTER - - - - - Vice-President
H. V. TYRRELL - - - - - General Manager

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Vol. XXXII. TORONTO, FEBRUARY 15, 1918 No. 7

EDITORIAL NOTES

BAKERS have been added to the list of trades now under license. Everybody is getting a license except the liquor dealer.

* * *

A CARTER of a forwarding company in Toronto succeeded in purloining 8,000 lbs. of sugar before he was discovered. Who said that sugar was scarce?

* * *

THE Ontario Government is asking for \$200,000 to carry on its fish campaign. That is all very well as long as the public knows that this is an additional price that they are being charged for their fish, otherwise it is all wrong.

SOME PHASES OF THE CLOSING ORDER

THERE is no one in these serious times who would be disposed to quarrel with the recent Fuel Controller's order, which closed the majority of business places for two extra days. The public is willing, cheerfully willing, to submit to any inconvenience that may show a tangible result for good. There is this much to be said, however, that the public should not have to submit to unnecessary inconvenience. This they were compelled to do owing to the obscurity of the order and to an unfortunate phrasing that left few people quite sure as to whether they came under the scope of the order or no; and that entailed an enormous number of interpretations. All that might be spared by a little extra thought.

In speaking of the order, the Retail Merchants' Association might well be praised for their prompt-

ness in pointing out to the Fuel Controller that the choice of days had been unfortunate. The best they were able to do was to get the assurance that should other closing days be necessary their contention that the closing should start with Sunday instead of Saturday would get the most careful consideration, a manifestation of the fact that the Fuel Controller's Department had quite overlooked the fact that the retailer, who would suffer most by such an order, was compelled to suffer unnecessarily through the inclusion of Saturday, from time immemorial the buying day of the week, among the restricted days.

PUT THE BLAME WHERE IT BELONGS

THE announcement that nine thousand dozen eggs have wasted in Montreal may be perfectly true without casting any reflection on the produce trade. If the public press which clamors so noisily over the figures would take the trouble to make even the feeblest of investigations, they would learn that there is often a high percentage of waste before eggs ever reach the handler. They would know that this waste often reaches two to three or four dozen to the case. They would know that eggs taken from the incubator have oftentimes been shipped to the city when prices were favorable. This is certainly blameworthy, but it is not the produce man who is most to blame. If the newspapers are so worried over the egg let them start a campaign to eliminate this serious and needless source of waste.

WHY A COST OF LIVING COMMISSIONER ANYWAY?

THE oftener that the Cost of Living Commissioner, W. F. O'Connor, endeavors to justify his surprising charges regarding the hoarding of eggs, the more plainly does he demonstrate the fact that he knows little if anything of the business he criticizes.

When the Government makes it imperative that large activities give information as to their private business affairs, it is not too much for them to expect that the Government shall use those facts without prejudice and with a full understanding as to the meaning of those facts.

Mr. O'Connor has not so used these facts. He has garbled and perverted the figures confided to him. Not probably with any malicious feeling, but certainly with serious effects. It is not the first time this same gentleman has made public misstatements based on confidential figures. It is a habit that is growing upon him. Moreover, the Department of Labor is covering much the same ground and avoiding many of his mistakes. The conclusion is obvious. The Cost of Living Commissioner is a luxury that the country can do without.

Current Events in Photograph—No. 7



THE NEW TRENCH ON THE WESTERN FRONT

FISH COMMISSION MEETS IN ST. JOHN

**Deliberations Tend to Remove Many Barriers That Have Existed Between Canada and the U.S. in the Past—
Probable Removal of Restrictions**

Closer co-operation between Canada and the United States in the encouragement of the fisheries with the object of securing a more adequate supply of sea food was brought much nearer as the result of the sessions of the International Fisheries Commission which held sessions in St. John on February 5 and 6. One of the main objects of the commission is to secure evidence regarding the matters which have, in the past, been put forward as reasons why the governments of the United States and Canada should not each allow the fishermen of the other country greater freedom in the pursuit of their calling and in the disposal of their catch. Evidence submitted at the sittings in St. John went far to show that these barriers were not so high nor so real as they had appeared and it is believed that this will have considerable influence on the report of the commission.

Another matter which was brought to light was the fact that the lobster and shad fisheries are in serious danger of

destruction from over-fishing and restrictive legislation, for a period at least, was strongly urged by men interested in the fisheries. The suggestion seemed to find favor with the commissioners.

One of the principal objections to the free entry of Canadian fish to the United States market has been found in the protest of the Gloucester fishermen against being forced to compete with "cheap labor." In answer to this, evidence was given that the Canadian fishermen draw nominally the same wages but that, as a matter of fact, the Nova Scotians have been refusing to go with the Gloucester craft recently because they could make more money on their own boats. Including their wages of \$40 per month, the men average about \$150 a month during the fishing season and the skippers' share runs to about \$400 a month. It was shown also that the craft built in the Maritime Provinces cost at least as much if not more than those built across the line and do not last so long, the latter condition being due to the fact that green timber instead of seasoned oak is used.

Evidence was given also regarding the extent of the market for fish, the opinion of large dealers being that the demand was greater than the supply and that the average consumption of fish easily could be increased. Fishermen testified that the United States market

had little to fear from their invasion because the development of the Canadian and overseas markets has given them a more profitable opportunity to dispose of their catch. Reference was made to the steadily growing demand for grey-fish, which could be measured by the increased price which this once-despised fish now commands. Expert evidence also was given regarding the handling of frozen fish, showing the possibility which awaits a greater development of trade in this line.

There were also some interesting references to the development of profitable side lines from the fishing industry, the increased use of fish skins as leather being mentioned as one of the most promising.

It is believed that one of the results of the work of the commission will be the removal of some of the restrictions now existing and also greater efforts by the two governments to stimulate the catching of more fish to supplement the food supply in both war and peace times.

Laughlin Sinclair, grocer, Grand Valley, is selling his grocery store at cost to go on a farm.

Graham Bros. & Johnson, general store, Grand Valley, have dissolved. Graham Brothers continue the business.

CURRENT NEWS OF THE WEEK

Canadian Grocer Will Appreciate Items of News from Readers for This Page

Maritime Provinces

Wm. Barclay, grocer, Halifax, N.S., is dead.

B. J. Grant, grocer, St. John, N.B., is dead.

The Booth Fisheries, Ltd., which has been considering the establishment of a plant for packing sardines at St. John has secured an option on a desirable property.

The board of health in St. John is taking steps towards requiring the pasteurization of all milk sold in the city. Some of the larger dealers already pasteurize all their milk and the difficulty will be with the smaller dealers. To secure the views of the latter, a meeting has been called.

A minimum of \$35 per hogshead was fixed as the lowest amount which they should accept for sardines at a meeting of the Bay of Fundy weirmen held this week. In recent years the minimum has been fixed at \$10 and previously the price received had gone as low as \$2.

Trade with the West Indies will be seriously hampered by the action of the government in taking two of the fleet of four steamers engaged in this trade. The Royal Pacific Mail Company has rearranged their schedule to meet the new conditions and in future there will be a trip from Halifax or St. John at alternate periods of three weeks. One boat will run only to St. John and the other to Halifax, instead of calling at both ports as in the past.

Quebec

E. M. Dunn, grocer, Sherbrooke, Que., has sold his stock.

Martin & Frere, grocers, Montreal, have dissolved partnership.

T. J. Coyle of Winnipeg, wholesale produce merchant, spent a few days in Montreal last week.

Mandeville & Archambault, grocers, Montreal, have dissolved. N. Mandeville continues the business.

John M. Shawhan of Bowman and Co., wholesale egg merchants of Chicago, was a Montreal visitor last week.

Wallace G. Baker, sales and advertising manager for the Chisholm Milling of Toronto, was in Montreal last week.

T. E. Elliott, wholesale produce dealer of Winnipeg, was a business visitor and spent several days last week in Montreal.

Peter W. MaLagan of Montreal was a visitor to Winnipeg recently where he attended the Manitoba Dairy Association's Convention.

W. Champagne, wholesale produce merchant, returned to Montreal this week after several weeks' rest and holiday spent in the Southern States.

Among those who attended the recent convention of the Manitoba Dairy

Association from Montreal were:—Arthur McKergon, Archie Wilson, C. M. Thacker and E. H. Hodgson.

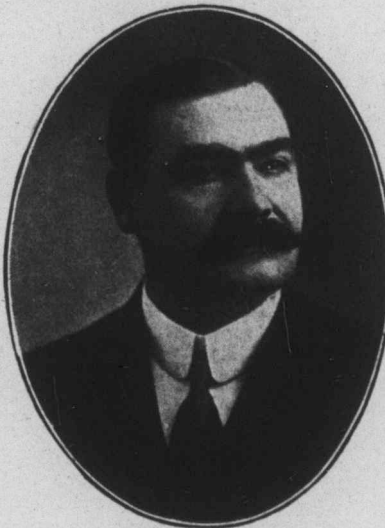
John Wilson, sales manager of Matthews Ltd.—Wholesale provisions, Montreal, attended the recent dairy convention in Winnipeg and returned after a few days in the Western metropolis.

Freeman and Sheely, commission merchants at 3 St. Nicholas Building, Montreal, have been appointed sole agents for the province of Quebec of the Chisholm Milling Co. of Toronto. This includes the Ralston Health Foods and Purina Products and their line of cattle and poultry foods.

Ontario

W. J. Harris, grocer, Toronto, is dead.

J. F. Cahill, grocer, Arnprior, Ont., has sold out.



WES. WILLIAMS

Late of the Red Rose Tea Company, who has joined the forces of the Ontario section of the Retail Merchants' Association, and will be engaged in the organization of Western Ontario.

J. C. Sharpe, grocer, Toronto, is discontinuing business.

J. J. Alexander, grocer, London, Ont., has suffered fire loss.

O. Jalbert, general store, Fort Frances, Ont., has suffered fire loss.

Ain Bros., general store, Forfar, Ont., have moved to Elgin, Ont.

J. W. Peter, grocer, Toronto, has been succeeded by T. E. Thurston.

A. McKeeman, general store, Eden Grove, Ont., has discontinued business.

There was a fire at the Morton Salt Works, South Park, Ont., recently, that threatened for a time to grow to serious proportions and was extinguished with comparatively little damage.

Robert Hendrie, for 76 years a resident of Kingston, Ont., and for many years a member of the firm of Fenwick, Hendrie & Company, wholesale grocers,

died recently, aged 80. He was born in Glasgow.

Stanley Pierce, who has been the manager of the Wellington cannery of the Canadian Cannery Co., died in Picton recently, following an operation for appendicitis. He is survived by his wife and two children.

William J. Harris, formerly superintendent of the Nasmith Company, who for the past three years has conducted a grocery business at the corner of Oakmount Road and Pacific Ave., Toronto, died recently. The late Mr. Harris was a resident of Toronto for 47 years, having come to that city when only a child.

Western Provinces

S. Nagler, grocer, Winnipeg, has sold out.

J. Friedman, grocer, Stoughton, Sask., has discontinued.

F. Marantz, general store, Southey, Sask., has sold out.

S. Schneider, general store, Esk, Sask., has sold out.

R. M. S. Cole, general store, Winter, Sask., has sold out.

C. W. Simmonds, general store, Coal Spur, Alta., has sold out.

T. Millard, grocer, Grand Vital, Man., has retired from business.

Bay Bros., Ltd., general store, Prelate, Sask., has sold out.

Stier Jacob & Co., Ltd., general store, Blackie, Alta., has sold out.

Cason & Critchlow, general store, Paddle River, Alta., has sold out.

E. Wolfson, general store, Radville, Sask., has sold his stock to F. Adilman.

T. Millard, grocer, St. Boniface, Man., has been succeeded by Wm. Atterbury.

Meeting Creek Mercantile Co., general store, Meeting Creek, Alta., has sold out.

E. Cohen, general store, Stockholm, Sask., has been succeeded by Chas. Cohen.

Neepawa Bargain Store, general store, Neepawa, Man., has sold his stock to A. Gould.

W. Bachmeier, general store, Prelate, Sask., has been succeeded by Gold & Berger.

R. A. McEwen, general store, Nokomis, Sask., has sold his Drake branch to R. C. Sadler.

American Jobbing Co., general store, Leader, Sask., has been sold to A. Chaifetz.

J. H. Morris & Co., grocers, Edmonton, Alta., suffered total loss of stock by fire and water.

McIntyre & Castell, general store, Belmont, Man., has been succeeded by Castell & Phillips.

George McLean, head of the G. McLean Co., Winnipeg, wholesale grocers, has been for a holiday to California, and he is expected back next week.

J. Burns, general manager for P.

Burns and Co., also F. Carpenter, engineer and general superintendent, both of Calgary, visited Prince Albert recently and inspected the Burns plant there. It is understood that large extensions will be made to the plant in the spring.

The executive of the Regina vacant lot garden association have recommended that the name of the society be changed to Regina Food Production Association.

The butcher business of A. McDougall, Regina, has been purchased by I. H. Stephens, who will conduct the butcher business in connection with his grocery. These stores will in future be known as the Lorne grocery and meat markets.

W. G. Rook, special representative of the national committee on food resources, visited Regina on January 29 and 30, addressing meetings of the retail merchants and the women's organizations of the city, as well as meeting with provincial government officials respecting food conservation campaign in Canada.

I. F. Newton, Regina city salesman for the P. Burns company, was presented with a gold wrist watch by the local staff at the company's warehouse, recently on the eve of his departure for Toronto, where he will go for training in the Canadian militia. The presentation was made by N. T. Gardner, sales manager.

As a result of a system of co-operative delivery in vogue among a number of east end grocers of the city of Regina, Sask., one grocery, that of Biggs Bros., claims it has been able to cut its delivery cost by half and is giving customers a five per cent. discount on purchases. Other groups of grocers are considering adopting co-operative delivery in their business.

Regina, Sask., retail merchants have gone on record as favoring extending the half holiday season over period of three months, providing for a Wednesday half holiday from twelve o'clock noon during the months of June, July and August. The city council will be asked to pass a by-law providing the necessary legislation to make this effective. A petition to this effect is being circulated.

James Heming, 665 Furby Street, Winnipeg, died suddenly a short time ago, while attending church. Mr. Heming came to Canada some six years ago from England, settling in North Battleford, Sask., where Mr. Heming started a grocery business. Less than two years ago, however, he came to Winnipeg, and until recently had been employed with the Macdonald Co., Ltd., wholesale grocers, retiring a few weeks ago.

OTTAWA SECTION R.M.A. HOLDS ANNUAL MEETING

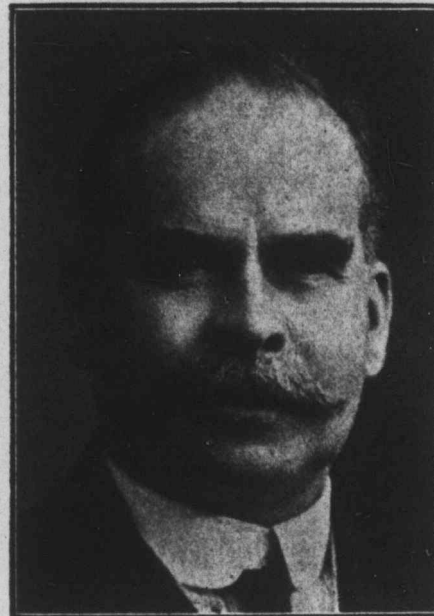
The annual meeting of the Ottawa branch of the Ottawa Retail Merchants' Association, was held on Monday afternoon last in the Chateau Laurier, with the president, Henry Watters, in the chair. A number of important subjects were dealt with, among them a discussion of the right of the city to enter into commercial business, and a discussion of the proposed freight rate increase.



Sergeant I. Oliver Hundee, formerly of the staff of the G. E. Barbour Co., Limited, St. John, has been awarded the Military Medal in recognition of distinguished services. The particular act mentioned was his display of courage in commanding a section which took up a supply of much needed ammunition to a heavy battery while under heavy gun fire.

NEW PRESIDENT OF JAM MANUFACTURERS' ASSOCIATION

J. Wagstaffe, managing director of Wagstaffe, Limited, Hamilton, was unanimously elected president of the



JAMES WAGSTAFFE

Managing Director Wagstaffe, Limited, Hamilton.

Jam Manufacturers' Association of Canada at the meeting of the association held recently in the Connaught Hotel, Hamilton.

MANITOBA DAIRY ASSOCIATION HOLDS CONVENTION

The Manitoba Dairy Association held a very successful convention at the Fort Garry Hotel on January 31 and February 1. There were in attendance some 250 delegates from Alberta, Saskatchewan and Manitoba.

The chief matter of real interest to the attending delegates was that of the Creamery Butter Competition. This was keenly contested and the first honors were won by Alberta, the second by Saskatchewan and Manitoba came third. A Montreal produce man who was there stated to CANADIAN GROCER that

the West had the East beaten in numerous ways in the making of butter and their methods were far in advance of what he knew to be followed by Ontario and Quebec creameries.

"Great strides have been made in the industry and the quality of butter has been greatly improved of recent years, said John Wilson, sales manager of Matthews Limited, Montreal.

Several representatives attended from Eastern points and a banquet given on the evening of Jan. 31 was attended by some 500 or more.

COMFORT SOAP COMPANY DISCONTINUES PREMIUMS IN ONTARIO

The Comfort Soap Company has recently announced a slight change in its methods of doing business. In the past they have adopted a policy of giving premiums with their goods. As a result, however, of the ever increasing costs of soap, they have decided to discontinue the premium policy in the province of Ontario, and in place of the premiums to introduce a larger sized bar of soap.

WHY WORRY OVER THE POTATO?

The *American Miller* has a word of comfort for those who are bemoaning the high price of potatoes.

"That people should get excited over the high price of potatoes, cabbage and onions," says this paper, "as if they were the staff of life, would be ludicrous, if it were not tragic. None of the three is really valuable food. Potatoes are not economical at more than 60 cents per bushel. A glass of water and a couple of tablespoonfuls of bran just about represent the food value of a head of cabbage. Wheat bran will supply the place of one and all of them in that particular."

BOOST.

*Boost your city, boost your friend;
Boost the lodge that you attend,
Boost the street on which you're dwelling,
Boost the goods that you are selling.
Boost the people round about you
They can get along without you,
But success will quicker find them
If they know that you're behind them.
Boost for every forward movement,
Boost for every new improvement,
Boost the man for whom you labor,
Boost the stranger and the neighbor.
Cease to be a chronic knocker,
Cease to be a progress blocker,
If you'd make your city better,
Boost it to the final letter.*

—Detroit Free Press.

Mike and Murphy had hired a boat for all day. All went well till the afternoon, when, unfortunately, the boat sprang a leak, and the water rushed in at a terrible rate. Murphy began bailing as hard as he could, but looking up a moment or so later he saw Mike apparently busy over something else at the other end of the boat.

"Hi, man," he cried angrily, "what are you doing?"

"Shure," said Mike, "I'm boring another hole, bedad, to let the water out!"

WEEKLY GROCERY MARKET REPORTS

Statements From Buying Centres

THE MARKETS AT A GLANCE

OF prime interest to the grocery trade during the week is perhaps the prospect that supplies of refined sugar are expected to be better in the near future. The railway embargo that has prevailed on sugar carrying lines of the United States has now been lifted and stocks are expected to reach the Canadian refiners in the near future. One refiner has already received some supplies of raw sugars during the week. Some raw sugars from Java are reported to be on the way to the United States. This sugar is being transported in Dutch bottoms taken over by the United States Government. These raw sugars were bought for 2c per pound less than the Cuban raw sugar. All raw sugars, however, are under the control of the International Sugar Committee. The situation is being watched with a great deal of interest to see what effect these lower-priced sugars will have on the sugar market.

Some of the commission men have received intimations that margarine may again be permitted to come into Canada from the United States. Definite decision on this point is awaited with keen interest. In the meantime storage butter, dairy butter and in fact all grades of butter are in firm market as a result of the demand which has developed. Storage eggs continue to be scarce until such times as supplies of Westerns reach the Eastern market. Western butter is also expected to reach the Eastern market in the near future.

Advances have been recorded in a number of lines in which the grocery trade is interested, namely, in tapioca, mustard, cleaner, stove paste, ink. New prices on soaps have been arranged according to the advance announced last week.

Flour mills have been experiencing great difficulty in getting shipments of flour through from the West, as transportation facilities have not improved materially as yet. Rolled oats continue in strong market. Business has been greatly restricted during the week due to the transportation situation. Wholesalers are at a loss to know when they can depend on getting shipments either in or out.

QUEBEC MARKET'S

MONTREAL, Feb. 12.—This week has been somewhat broken up through the working out of the Fuel Controller's order, but there has been a willingness on all sides to cooperate and jobbers have cheerfully complied. Many found that there was an accumulation of orders and of work that made matters a little congested on Tuesday and Wednesday. Prices have been well maintained and there would seem to be much reason to anticipate a firming of the canned goods market, while that for beans, coffee, tea and dried fruits is ruling very strong. The changes are few for the week, an advance in one quarter of two cents per gallon being made on molasses. Peanuts have gone higher by two cents per lb. all round. One of the interesting points of the week has been that of the receipt by an importer of new Greek currants, and these, he states, are the

first to arrive in 2½ years. Rice is ruling strong but unchanged. Business is good, taking the whole congestion situation into consideration.

Slow Delivery Delays Raw Sugar Melting

Montreal.

SUGAR.—It is impossible to work up a great supply of raw sugars these days as they are not coming to hand in any considerable quantity. Odd lots dribble through and as yet there has not been any great complaint upon the part of the jobbers. Refiners are doing all that is possible to meet the needs and in some quarters there is a better demand for the browns and will probably continue to be as the season advances. Deliveries to U.S. refiners are light also and it will be some weeks, in all probability, before the situation regarding

deliveries is cleared. The Dominion Sugar Refineries' price has been reduced to \$8.40.

	100 lbs
Atlantic Sugar Company, extra granulated sugars, 100 lbs.	8 40
Acadia Sugar Refinery, extra granulated	....
St. Lawrence Sugar Refinery	8 40
Canada Sugar Refinery	8 40
Dominion Sugar Co., Ltd., crystal granulated	8 40
Special icing, barrels	8 70-9 05
Icing (25-lb. boxes)	9 10-9 40
Icing (50-lb. boxes)	8 90-9 20
Diamond icing	8 70-9 05
Yellow, No. 1	8 10
Yellow, No. 2 (or Golden)	8 00
Yellow, No. 3	7 90
Powdered, barrels	8 60-8 95
Paris lumps, barrels	9 10
Paris lumps (50-lb. boxes)	9 65
Paris lumps (25-lb. boxes)	9 85
Crystal diamonds, barrels	9 10
Crystal diamonds (boxes 100 lbs.)	9 10
Cut loaf (50-lb. boxes)	9 30-9 65
Cut loaf (25-lb. boxes)	9 50-9 85

For deliveries in Montreal City districts add 5c to above refinery price if purchased through wholesalers.
For 50-lb. and 25-lb. bags add 10c per 100 lbs.; for 20-lb. bags add 15c per 100 lbs.; for 10-lb. bags add 20c per 100 lbs.; for 5-lb. cartons add 25c per 100 lbs., and for 2-lb. cartons add 30c per 100 lbs. Granulated and yellow sugar may be had in barrels of 5c over above prices. Fancy sugars make a corresponding increase when put up in small packages.

Jobbers State Beans Will Be Scarce And High

Montreal.

BEANS.—While the volume of trade at the present time seems to be within small compass there is nevertheless a very firm tone to the market. The embargoing of this item by the U.S. Government will unquestionably make the situation firmer than it is at present. Cannery men are in the market for and are buying quantities of the Ontario crop and dryin~ is still being tried there with varying results. Sales of large lots have recently been made on the U.S. market, a large importer stated to CANADIAN GROCER this week. Prices are firm as follows:

Beans—

Canadian, hand-picked, bush..	9 50	10 50
Ontario, new crop, 3 to 4 lbs..	....	8 15
British Columbias .....	....	8 15
Do., in 100-lb. sacks, gross,		
per 100 lbs.	15 00	15 50
Canadian, 3-lb. pickers, per bu.	9 00	9 50
Canadian, 5-lb. pickers	7 40	8 00
Michigan, 3-lb. pickers	9 00	10 00
Michigan, hand-picked	9 50	10 50
Yellow Eyes, per lb. ....	....	0 14
Rangoon beans, per bush.....	7 00	7 50
Lima, per lb. ....	....	0 20
Chilean beans, per lb. ....	....	0 14½
Manchurian white beans, lb..	....	0 15
South American .....	....	5 20
Peas, white soup, per bush.....	5 00	5 50
Peas, split, new crop, bag 98 lbs.	11 00	11 25
Barley (pot), per bag 98 lbs..	6 25	7 25
Barley, pearl, per bag 98 lbs. ...	7 50	8 00

Coffee Holds Firmly; Cocoa Sales Very Heavy

Montreal.

COFFEE AND COCOA.—Future coffee prices are very firm and some-

what higher in view of the regulations imposed by the War Trade Commission of the United States. It is expected that there will be a very prompt and noticeable effect in coffee deliveries as a result of the diversion of such a large percentage of available shipping to the immediate and future needs of the war boards. Locally there is no change of price and the situation is characterized by a fair amount of trade only. Cocoa sales are very heavy and this commodity is holding well at unchanged quotations and seems to be more popular than ever.

Coffee, Roasted—		
Bogotas, lb.	0 28	0 32
Jamaica, lb.	0 23	0 25
Java, lb.	0 33	0 40
Maracaibo, lb.	0 23	0 24
Mexican, lb.	0 28	0 29
Mocha, lb.	0 34	0 37
Mochas (genuine)	0 43	0 48
Rio, lb.	0 19½	0 20
Santos, Bourbon, lb.	0 24	0 25
Santos, lb.	0 23	0 24
Cocoa—		
Bulk cocoa (pure)	0 30	0 35
Bulk cocoa (sweet)		0 25

Seasonable Demand And Sales For Honey And Syrup

Montreal.
HONEY AND MAPLE PRODUCTS.
 —For the maple products demand is seasonable and while there is no great supply it seems to be ample for the needs of the trade. The same may be said of honey and this is moving out in the usual quantities. Prices of both lines are very firm but there have been no new quotations this week and sales are being made as follows:

Honey—		
Buckwheat, 5-10 lb. tins, lb.	0 17	
Buckwheat, 60-lb. tins, lb.	0 16½	
Clover, 5-10 lb. tins, per lb.	0 19½	
Clover, 60-lb. tins	0 19	
Comb, per section	0 21	
Maple Product—		
Syrup, 13 lbs. Imp. meas., gal.	1 70	1 80
11-lb. tins	1 35	1 45
Sugar, in blocks, per lb.	0 19	0 20

Rice Prices Are Firm; Tapioca Also Unchanged

Montreal.
RICE AND TAPIOCA.—There is no change in the price of rice or of tapioca this week but there is undoubtedly a strong market and prices are well maintained in all quarters. Sales are made in fair volume but there is no great trade in either commodity. Quotations are as follows:

Carolina	10 00	11 00
"Texas," per 100 lbs.	9 50	
Patna (good)		9 40
Siam, No. 3	8 00	8 50
Siam (fancy)		8 75
Rangoon "B"		7 80
Rangoon "B," 200-lb. lots		7 70
Rangoon CC		7 60
Packling rice		7 70
Tapioca, per lb.	0 15	0 16
Tapioca (Pearl)	0 15	0 16

Jobbers Estimating Canned Goods Needs

Montreal.
CANNED GOODS.—Greater firmness characterizes the market than has shown itself for some time, and stocks are being carefully sized up by the trade all around. "There is a good demand,"

declared one large jobber to CANADIAN GROCER, "and this is quite marked for all lines, but particularly for corn and tomatoes." This same source stated that there were no great quantities on hand of any of the various canned goods and that from now on there would be a tendency to still higher levels. Prices are still held as follows:

Salmon Sockeye—		
"Clover Leaf," ½-lb. flats	2 45	
1 lb. flat	4 00	
1 lb. talls, cases 4 doz., per doz.	3 75	
½ flats, cases 8 doz., per doz.	1 50	2 00
Chums, 1-lb. talls	1 80	
Pinks, 1-lb. talls	2 40	
Cohoos, 1-lb. talls	2 65	
Red Springs, 1-lb. talls	2 70	
Salmon, Caspe, Niobe Brand (case of 4 doz.), per doz.	2 25	
Canadian sardines (case)	6 75	7 00
Norwegian sardines, per case of 100 "¼s"		20 00
Canned Vegetables—		
Tomatoes, 3s	2 67½	2 75
Tomatoes, U.S. 'pack (2s)		2 12½
Tomatoes, 2½s	2 40	2 60
Peas, standards	1 75	
Peas, Early June	1 90	
Beans, golden wax	1 85	1 90
Beans, Refugees	1 85	1 90
Corn, 2s doz.	2 35	2 40
Spinach (U.S.), 3s		3 00
Do., (U.S.), gallons		10 00
Corn (on cob, gal. cans), doz.		8 50
Red raspberries, 2s		2 90
Simcoes		2 75
Red cherries, 2s	2 60	2 90
Strawberries, 2s		3 00
Blueberries, 2s, doz.		1 35
Pumpkins, 2½s	1 60	1 70
Pumpkins, 3s		1 75
Pumpkins (gallon), doz.		6 00
Carrots, sliced, 2s		1 45
Apples (gallons)		5 00
Peaches, 2s (heavy syrup)		2 60
Pears, 2s (heavy syrup)		2 45
Pineapples, 1½s		2 25
Greengage plums (light syrup)		1 90
Lombard plums (heavy syrup), 2s		1 70

First Shipment Greek Currants Just Received

Montreal.
DRIED FRUITS.—It will be welcome news to many that a large shipment has been received of Greek currants. This information was given CANADIAN GROCER by one of the big importers just as this report was being made up and it is stated that this is the first shipload of Greek currants to arrive on the Canadian market in over two years. Other dried fruits are selling in fair volume at maintained prices. One jobber has advanced his prices on prunes from one-half to one cent per pound and the spreads are given below. Some lines are very firm, such as evaporated apples in view of their scarcity.

Apricots—		
Choice	0 28	
Fancy	0 30	
Apples (evaporated)	0 22	0 23
Peaches (fancy)		0 21
Drained Peels—		
Citron	0 35	
Lemon	0 27½	
Orange	0 28½	
Raisins—		
Malaga, table box of 22 lbs., 3-crown cluster, \$3.25; 4-crown cluster, \$3.75; 6-crown		4 00
Muscata, loose, 2 crown		0 11
Muscata, loose, 3-crown, lb.		0 11½
Muscata, 4-crown, lb.		0 12
Cal seedless, 16 oz.		0 14
Cal seedless (new)	0 16	0 16½
Fancy seeded, 16 oz. pkgs.		0 13
Choice seeded, 16 oz. pkgs.		0 12
Montreal.		
Valencias, selected		0 11
Valencias, 4-crown layers		0 11½

Currants, old	0 24	
Do., new	0 32	
Figs (new), 100 to case	11 00	
Figs (layer), 10-lb. boxes	1 90	2 25
Figs, Spanish (22-lb.)		0 20
Figs, Portuguese		0 13
Figs, Fancy Cal. White (Choice)—		
Pkgs. 16 oz. (10 pkgs.)		1 75
Pkgs. 10 oz. (12 pkgs.)		1 45
Pkgs. 8 oz. (20 pkgs.)		2 00
Pkgs. 6 oz. (50 pkgs.)		3 60
Pkgs. 4 oz. (70 pkgs.)		3 70
Prunes—		
30-40		0 17
California, 40-50s		0 13½
25-lb. cases, 50-60s		0 13
60-70s	0 12½	0 13½
70-80s	0 12	0 12½
80-90s	0 11	0 12
90-100s		0 10
Oregon, 30-40s		0 15½
40-50s		0 15½
50-60s		0 12¾

Prices quoted on all lines of fruits are liable to be shaded for quantities, according to the state of market.

Stronger Import Prices Rule On Black Teas

Montreal.
TEA.—The advance on import teas, in the black grades show the higher tendencies at import points already pointed out for some little time in CANADIAN GROCER. One of the big jobbers said this week that we might reasonably expect a higher schedule within another month locally. Some considerable buying is reported to have been carried out on behalf of the British Government and this will have the effect very soon of causing an advance in the local markets. Prices are unchanged this week and are as follows:

Pekoe, Souchongs, per lb.	0 38	0 40
Pekoes, per lb.	0 40	0 46
Orange Pekoes	0 43	0 50

Spices Ruling Strong; Offerings Are Lighter

Montreal.
SPICES.—Little inclination to seek new business is the attitude of the local importers. This is a result of the ruling prices, which are said to be very close and while trade is somewhat confined there is anything but a weak undertone to all lines. The primary markets are inactive but a good deal of interest centres in the matter of deliveries from now on, and with little likelihood of any improvement in this respect prices are likely to be firm, with advances probable on many lines as the supply dwindles.

5 and 10-lb. boxes		
Allspice	0 16	0 18
Cassia	0 25	0 30
Cayenne pepper	0 28	0 35
Cloves		0 70
Cream of tartar	0 80	0 90
Ginger, pure	0 25	0 35
Ginger, Cochin		0 25
Ginger, Jamaica	0 30	0 35
Mace	0 30	1 00
Nutmegs	0 40	0 50
Pepper, black	0 38	0 40
Pepper, white	0 42	0 45
Pickling spice	0 22	0 25
Tumeric	0 21	0 23
Cardamon seed, per lb., bulk		2 00
Caraway, Dutch, nominal		0 75
Cinnamon, China, lb.	0 22	0 25
Cinnamon, per lb.		0 35
Mustard seed, bulk		0 25
Celery seed, bulk		0 46
Shredded cocoanut, in pails	0 21	0 23
Pimento, whole	0 12	0 14

For spices packed in cartons add 3½ cents a lb. and for spices packed in tin containers add 10 cents per lb.

Scarcity Of Corn Affects Syrup Output

Montreal.
CORN SYRUPS, MOLASSES.—There is every indication of a continued firmness to the molasses market. In a review of the situation made early this week by CANADIAN GROCER it was generally expressed that there cannot be a great deal of improvement to the shipping situation and if transport be not available it is unlikely that prices will decrease unless something unforeseen should happen. One jobber has advanced his prices two cents per gallon. The manufacture of corn syrups has been interfered with owing to the dearth of corn and a temporary cessation of operations has been necessary. Supplies are ample for the immediate present, of the various sizes of this product and sales are made at maintained prices.

Corn Syrup—

Barrels, about 700 lbs.....	0 07
Half bbls. or quarter bbls., ¼ c per lb. over bbls.	0 07½
Kegs.....	0 07½
2-lb. tins, 2 doz. in case, case.....	4 65
5-lb. tins, 1 doz. in case, case.....	5 20
10-lb. tins, ½ doz. in case, case.....	4 95
20-lb. tins, ¼ doz. in case, case.....	4 90
2-gal. 25-lb. pails, each.....	2 15
3-gal. 38½-lb. pails, each.....	3 25
5-gal. 65-lb. pails, each.....	5 25

Barbadoes Molasses—

Punchoons.....	0 91	0 93
Barrels.....	0 94	0 96
Half barrels.....	0 96	0 98

For outside territories prices range about 3c lower.

Carload lots of 20 punchoons or its equivalent in barrel or half barrels to one buyer, may be sold at "open prices." No discounts will be given.
Cane Syrup (Crystal Diamond)—

2-lb. tins, 2 doz. in case, per case.....	5 05
Barrels, per 100 lbs.....	7 50
Half barrels, per 100 lbs.....	7 75

Shelled Peanuts Are Up And In Shell Will Be High

Montreal.
NUTS.—While the nut market is not a busy one at this season of the year, it is nevertheless a very firm one. The event of the week is centered in the firm position of peanuts, and these are up two cents per pound for the shelled and one jobber has advanced prices for those in shell to the same extent. It can be taken for granted, said a large importer, that these prices will rule high in the future. Other nuts are ruling with a strong undertone and prices are well maintained.

Almonds (Tara), per lb.....	0 20	0 24
Almonds (shelled).....	0 42	0 43
Almonds (Jordan).....	0 70	0 70
Almonds, Valencia, shelled.....	0 44	0 46
Almonds, soft shelled Tarragonas.....	0 21½	0 22½
Brazil nuts (med.).....	0 14	0 18
Brazil nuts (new).....	0 15	0 17
Filberts (Sicily), per lb.....	0 19	0 21
Filberts, Barcelona.....	0 17½	0 18½
Hickory nuts (large and small), lb.....	0 10	0 15
Peanuts, Bon Ton.....	0 15½	0 16½
Peanuts, "Diamond G".....	0 15	0 16
Peanuts (coon), per lb.....	0 12½	0 13½
Peanuts (Jumbo), per lb.....	0 16	0 21
Peanuts, shelled, Spanish, No. 1.....	0 17	0 17
Peanuts, shelled, Virginia, No. 1.....	0 16	0 17½
Do., No. 2.....	0 14	0 14
Pecans (new Jumbo), per lb.....	0 21	0 25
Pecans, New Orleans, No. 2.....	0 21	0 24
Pecans "paper shell," extra large Jumbo.....	0 40	0 40
Pecans (shelled).....	0 30	0 30
Walnuts (Grenoble).....	0 23	0 23
Walnuts (new Naples).....	0 16	0 18

Walnuts (shelled).....	0 59	0 61
Walnuts (Marbots), in bags.....	0 22	0 24
Walnuts (California), No. 1.....	0 24	0 24

Brooms Are Higher; Also One Line Sauce

Montreal.
BROOMS, SAUCES.— Among the changes this week are those of new prices for brooms. These are very scarce here and some have been compelled to curtail their offerings to two lines, the four and the five-string lines. The four string are advanced from \$7.75 to \$8.25 per dozen and the five-string from \$6.75 to \$7. H. P. sauce has been advanced also by one jobber from \$2.40 to \$2.85 per dozen.

Fruits And Vegetables Quiet And Few Changes

Montreal.
FRUITS AND VEGETABLES.—The dealers have been somewhat hampered this week owing to the closing order and sales have been lighter and more confined. Shipments have come in slowly and delays are quite common in the delivery of various commodities. A carload of California lettuce is expected to arrive this week. New Porto Rico oranges are still arriving and are said to be of superior quality and flavor. Endive is higher at 35c per lb. Celery is firmer and advanced in one quarter 50c per crate. Cauliflower is very firm and is up 50c in one quarter. Trade for the week is expected to improve.

Bananas (fancy large), bunch.....	3 50	4 00
Oranges, Valencia lates.....	5 00	5 75
Oranges, Porto Ricos.....	4 25	5 25
Oranges, Cal., according to size.....	4 50	7 50
Oranges (bitter).....	4 00	4 00
Grape fruit.....	3 50	5 00
Lemons (fancy new Messina), as to size.....	4 50	7 00
Grape fruit (fancy Jamaica).....	3 25	3 75
Pineapples, Cuban, grate.....	5 00	5 00
Grapes, Malaga, 40-lb. kegs, lb.....	0 40	0 40
Grapes, Malaga (keg).....	7 00	7 50
Grapes, Niagara (heavy wghts. tinted), per keg.....	7 00	7 00
Grapes, Niagara, medium.....	6 50	6 50
Tokay grapes, crate.....	2 75	2 75
Pears (California).....	4 50	4 50
Cocoanuts (sack).....	7 25	7 25
Apples, (bbls.)—		
Wealthy, No. 1.....	7 00	7 50
Fameuse.....	7 00	8 50
McIntosh Red.....	8 00	8 00
Ben Davis.....	5 00	5 50
Gravensteins.....	5 50	6 50
Greenings.....	7 00	7 50
Blenheim.....	5 00	5 50
Kings.....	6 00	7 00
Russets.....	4 50	7 50
Apples, boxed.....	2 75	2 75
Pears (eating).....	2 50	4 00
Ontario Apples—		
Spys, No. 1, per bbl.....	8 00	8 00
Do., No. 3 (special), bbl.....	5 50	5 50
Do., No. 3, bbl.....	4 50	4 50
Pewaukee, No. 1, bbl.....	6 50	6 50
Do., No. 2, bbl.....	5 50	5 50
Baldwin, No. 1, bbl.....	7 00	7 00
Do., No. 3 (special), bbl.....	5 50	5 50
Do., No. 3 (ordinary), bbl.....	4 00	4 00
Stark, No. 1, bbl.....	7 00	7 00
Do., No. 3 (special), bbl.....	5 50	5 50
Do., No. 3 (ordinary), bbl.....	4 00	4 00
Cauliflower (California), crate, according to size.....	3 00	4 50
Cabbage, Montreal, per bbl.....	2 50	2 75
Cabbage, Montreal, doz.....	0 75	1 00
Celery, Canadian, per doz.....	0 50	1 00
Celery, Cal., 4, 5, 6 doz. case.....	8 50	9 00
Celery, Cal., 2 doz. crate.....	4 50	4 50
Celery (Wash.), doz.....	1 50	1 50
Onions, Canadian, bag.....	2 00	2 25
Onions, red, 100-lb. bag.....	2 00	3 00
Spanish onions, half cases.....	2 25	3 00
Spanish onions, large crate.....	4 50	5 50
Potatoes (sweet), per hamper, as to size.....	2 50	4 50
Potatoes, bag.....	2 00	2 25

Carrots, bag.....	0 75	1 00
Beets, bag (60-lb. bag).....	0 90	1 00
Parsnips (60-lb. bag).....	1 00	1 00
Turnips (Quebec), bag.....	1 00	1 00
Turnips (Montreal), bag.....	0 75	0 90
Lettuce, Boston, hothouse (2 doz. in box).....	1 50	1 75
Lettuce, curly (4 doz.), box.....	2 25	2 50
Tomatoes, pound.....	0 35	0 35
Horse radish, per lb.....	0 25	0 25
Beans, wax, bag, U.S., 20 lbs. to basket.....	8 00	8 00
Beans, green, bag, U.S., 20 lbs. to basket.....	8 00	8 00
Leeks, per doz.....	3 50	4 00
Parsley, doz.....	0 60	0 60
Parsley, Bermuda, doz.....	1 00	1 00
Mint, doz. (American).....	0 40	0 40
Watercress, American, doz.....	1 25	1 25
Watercress (Canadian).....	0 70	0 70
Spinach (Canadian), box.....	1 00	1 00
Spinach (American), bbl.....	7 00	7 00
Eggplant, per doz.....	2 00	2 00
Sprouts, Brussels, Canadian, qt.....	0 20	0 20
Sprouts, Brussels, American, qt.....	0 25	0 30
Garlic (Canadian), lb.....	0 20	0 25
Endive (Canadian), lb.....	0 35	0 35
Dried thyme, dried savory, dried marjoram, box.....	1 00	1 00
Dried Savory box.....	1 00	1 00
Cucumbers, Boston, doz.....	2 50	2 75
Peppers, per bkt.....	1 25	1 25
Cranberries, per bbl.....	15 50	16 00
Cranberries (Cape Cod), bbl.....	20 00	21 00
Cranberries (new), small size, bbl.....	14 00	14 00

Demand For Flour Large And Orders Accumulate

Montreal.
FLOUR.—Demand for the new standard flour is brisk and the millers are all very busy in an endeavor to overtake the business accorded them. It is stated that the supply of patents in the hands of bakers and the grocery and feed trade is limited and that the supply will probably be worked down to a negligible quantity by March 1st. Prices are now fixed and it will therefore be possible for the dealer to know just what he is to pay. For the various quantities these are as follows, as also for feeds, which are selling briskly as formerly.

War Standard Flour—

Car lots (on track), Bakers.....	11 10	
Car lots (delivered).....	11 20	
From Winter wheat, small lots (delivered).....	11 30	
Bran, per ton.....	35 00	
Shorts.....	40 00	
Feed oats, per bushel.....	1 06	1 06

Very Strong Tone Rules In Cereal Markets

Montreal.
CEREALS.—The strong position of cereals is the feature of the week and while there are no changes the jobbers are holding the various lines within somewhat more confined ranges. Rolled oats, in view of the high price of the oat market, are particularly strong and it would not be surprising if there were to be a somewhat higher price in the immediate future. Cornmeal also is very firm. Business continues to be very fair in a wholesale jobbing way.

Barley, pearl.....	6 90	8 00
Barley, pot, 98 lbs.....	5 25	6 50
Corn flour, 98 lbs.....	6 50	7 00
Cornmeal, yellow, 98 lbs.....	5 90	6 60
Graham flour, 98 lbs.....	5 60	6 00
Hominy grits, 98 lbs.....	6 75	8 00
Hominy, pearl, 98 lbs.....	7 00	7 75
Oatmeal, standard, 98 lbs.....	5 85	6 25
Oatmeal, granulated, 98 lbs.....	5 85	6 25
Peas, Canadian, boiling, bush.....	5 00	5 50
Soft peas.....	11 00	11 25
Rolled oats, 90-lb. bags.....	5 30	5 65
Rolled oats (family pack), case.....	5 65	5 75
Rolled oats (small size), case.....	2 00	2 05
Whole wheat flour, 98 lbs.....	5 60	5 75
Rye flour, 98 lbs.....	5 25	5 60

ONTARIO MARKETS

TORONTO, Feb. 13.—Business has been hampered to a large extent through the Fuel Controller's order, all wholesale houses being closed with the exception of warehouses which in some instances have been kept open for receiving freight. While price changes have not been quite as numerous as in some recent weeks, still the trend of the market is steadily upward. Soaps continue in strong market and are an item of prime interest. The railroad embargo on shipment of sugar from the United States has been lifted and supplies are again coming into Canada. Higher prices have been recorded on Sapolio, package mustard, ink, tapioca, stove paste. Business will no doubt get into its normal stride soon again following the recent suspension. Difficulties in railroad transportation, however, are making it hard to get goods delivered with any degree of promptness.

Railroad Embargo On Raw Sugar Lifted

Toronto.

SUGAR.—The railroad embargo on the shipment of raw sugar into Canada has been lifted and supplies are again coming forward. During the latter part of last week Ontario refiners secured shipments of raws, while refiners at Montreal were reported to have raw sugar rolling from New York. There has been a scarcity of sugar during the week, but conditions will no doubt rapidly improve from this time forward. For a short time the local market was entirely bare of refined sugar. It is reported on good authority that some Java raw sugars are now afloat, and will reach the United States market in the not distant future. These sugars were purchased on the basis of approximately 3c per pound, as compared with the International Sugar Committee's price to the Cuban planter of 4.985c. This will mean a difference in the price of these sugars of approximately 2c per pound. As to what effect the presence of these sugars will have on the market is not apparent. These Java raws will all be handled through the International Sugar Committee. The price agreed upon with the Cuban planter will have to be maintained. A well-informed sugar man ventured the opinion that it was possible these cheaper sugars might be apportioned equally to the various countries. If such takes place it will mean that lower-priced sugars are pretty sure to prevail to the extent of the Java stocks. On the other hand, the opinion was expressed that it is possible these sugars might be refined in the United States and then shipped direct to the European countries. It is to say the least a very interesting situation that is developing. From all reports the Cuban crop will be larger, estimates running as high as 3,600,000 tons. Receipts at the Cuban ports show a heavy increase during the week, amounting to 132,125 tons for the week, as compared with 121,200 tons

during the corresponding week last year. Tonnage is being allotted to carry this sugar to the United States, and it is reasonable to suppose that an abundance of sugar will be available in the near future.

Atlantic, extra granulated	8 54
St. Lawrence, extra granulated	8 54
Acadia Sugar Refinery, extra granulated	8 54
Can. Sugar Refinery, extra granulated	8 54
Do., No. 1 yellow	8 14
Dom. Sugar Refinery, extra granulated	8 54
Icing sugar, barrels	8 74
Powdered, barrels	8 64

St. Lawrence and Canada Sugar differentials:—25-lb. sacks, 10c over 100-lb.; 20-lb., 15c advance; 10-lb. gunnies, 20c advance; 5-lb. gunnies, 40c advance; 5-lb. cartons, 25c advance; 2-lb. cartons, 30c advance. Atlantic and Acadia differentials: In 50-lb. bags there is an advance of 10c per 100 lbs. for extra granulated; in 20-lb. bags, 20c per 100 lbs.; 30c per 100 lbs. in 10-lb. gunnies, and 40c per 100 lbs. in 5-lb. cartons, and 40c per 100 lbs. in 2-lb. cartons. Barrels of granulated and yellow may be had at 5c over above prices, which are for bags. Fancy sugars make a corresponding increase when put up in small packages. No. 2 yellow is 10c per 100 lbs. under No. 1 yellow, and No. 3 yellow 20c less than No. 1.

Stove Polish, Ink, Cleaning Material Advance

Toronto.

POLISH, INK, JELLY POWDER, TAPIOCA, CLEANER.—Higher prices have been made effective in a number of lines of commodities handled by the grocery trade. Sapolio has been advanced to \$3.75 per box. Underwood jet black and blue black ink has been advanced to \$1.25 per box of 36/5c size, or 45c per dozen. Star brand French mustard has been advanced to 60c per dozen. Pure Gold tapioca has been advanced to \$1.40 per dozen. Electric stove paste has been advanced to 90c dozen. Red Fellow jelly powder has been reduced in price to 95c per dozen in less than gross lots and 90c per dozen in gross lots. Prices on the various lines of soaps have now been arranged according to the advance recorded in these columns last week. Following are the prices for the various quantities:

	Single Box	Five Box	Ten Box
Taylor's, Surprise, Sun-light, Capitol, Naptha	\$7.25	\$7.20	\$7.10
Comfort, Gold	7.25	7.20	7.15
Cosmos	6.30	6.25	6.20
Home	5.00	4.95	4.85
White Naptha	7.00	6.95	6.90
Fels Naptha	7.00	6.95	6.90
Challenge	4.80	4.75	4.70
N. P. Morton's	5.00	4.95	4.90
Lennox	6.30	6.25	6.20
*Palmolive	7.25	7.20	7.15

Palmolive is quoted in dozen lots at \$1.25. An embargo has been placed on the shipment of Fels Naphtha soap into Canada.

Molasses Market Continues Quite Active

Toronto.

MOLASSES, SYRUPS.—There was an active market for molasses during the week. Some five carloads of New Orleans molasses were sold to the wholesale trade during the week on a basis that will permit of these goods going to the retail trade at 55c per gallon in half-barrel lots. It has been decided to reduce the size of Aunt Dinah tin molasses from 1 lb. 5 oz. to 1 lb. 2 oz. net. In this

way an advance in price is provided for. Rogers' syrup 2's is being sold at \$2.50 per dozen in some instances, while 5's of same brand is being quoted at \$6 per case during the week. Crystal Diamond 2's are being quoted at \$2.60 dozen, or \$5.15 per case. Demand for syrups and molasses has been fairly good.

Corn Syrup—

Barrels, per lb.	0 07
Cases, 2-lb. tins, 2 doz. in case	4 65
Cases, 5-lb. tins, 1 doz. in case	5 20
Cases, 10-lb. tins, 1/2 doz. to cs.	4 95
Half barrels, 1/4c over bbls.; 1/4 bbls., 1/2c over bbls.	

Cane Syrup—

Barrels and half barrels, second grade, lb.	0 06
Cases, 2-lb. tins, 2 doz. in case	5 30

Molasses—

Fancy Barbadoes, barrels	0 92	0 95
Choice Barbadoes, barrels	0 88	0 90
West India, 1/2 bbls., gal.	0 55	0 65
West India, 10-gal. kegs.		6 50
Tins, 2-lb., table grade, case 2 doz., Barbadoes		4 75
Tins, 3-lb., table grade, case 2 doz., Barbadoes		6 40
Tins, 5-lb., 1 doz. to case, Barbadoes		5 30
Tins, 10-lb., 1/2 doz. to case, Barbadoes		5 20
Tins, 2-lb., baking grade, case 2 doz.		3 50
Tins, 3-lb., baking grade, case of 2 doz.		4 60
Tins, 5-lb., baking grade, case of 1 doz.		3 90
Tins, 10-lb., baking grade, case of 1/2 doz.		3 75
West Indies, 1 1/2, 48s.		5 00
West Indies, 2s, 36s	4 00	4 25

Canned Goods Not As Yet Moving Free

Toronto.

CANNED GOODS.—The market in canned goods might be characterized as somewhat dull during the week. Dealers expect that with the breaking up of the severe weather and a freer movement of freight a better feeling will prevail and buying will develop more rapidly. Prices hold unchanged during the week.

Following prices on canned goods are general quotations from wholesaler to retailer and not F.O.B. factory prices.

Salmon—		
Sockeye, 1s, doz.	4 00	4 50
Sockeye, 1/2s, doz.	2 40	2 50
Alaska reds, 1s, doz.	3 75	3 85
Chums, 1-lb. talls		2 25
Do., 1/2s, doz.	1 35	1 45
Pinks, 1-lb. talls	2 25	2 60
Do., 1/2s, doz.	1 35	1 50
Cohoos, 1/2-lb. tins	1 85	1 90
Cohoos, 1-lb. tins	3 45	3 60
Red springs, 1-lb. talls	3 15	3 65
White springs, 1s, dozen	2 15	2 25
Lobsters, 1/2-lb., doz.	3 10	3 25
Canned Vegetables—		
Beets, 3s	2 10	2 30
Tomatoes, 2 1/2s	2 60	2 75
Peas, standard	1 90	2 25
Peas, early June	1 90	2 32 1/2
Beans, golden wax, doz.	2 10	2 10
Beans, Midget, doz.		2 45
Asparagus tips, doz.	3 25	3 65
Corn, 2's, doz.	2 40	2 50
Pumpkins, 2 1/2s	1 80	2 10
Spinach, 2s, doz.	1 80	2 40
Succotash, No. 1, doz.	2 00	2 35
Pineapples, 2s	3 00	3 25
Cherries, 2s	2 75	2 90
Peaches, 2s	2 10	2 40
Pears, 2s	1 85	2 90
Plums, Lombard, 2s		1 75
Plums, Green Gage	1 80	1 95
Raspberries, 2s, H.S.	3 00	3 25
Strawberries, 2s, H.S.	3 00	3 40
Jam, raspberry, 16 oz., doz.	2 90	3 30
Do., black currant, 16 oz.	2 90	3 20
Do., strawberry, 16 oz.	3 00	3 40
Do., raspberry, 4-lb. tin	0 80	0 85
Do., black currant, 4-lb. tin	0 77	0 83
Do., strawberry, 4-lb. tins	0 80	0 85
Preserved Fruits, Pint Sealers—		
Peaches, pint sealers, doz.	3 40	3 45
Plums, Green Gage, doz.	2 40	2 95
Do., Lombard, doz.	2 35	2 90
Do., Blue, doz.	2 25	2 40
Black currants, doz.		3 45

Red currants, doz.	3 45	3 45
Raspberries, doz.	3 45	3 60
Strawberries	3 60	4 40

Dried Peaches Were Offered During Week

Toronto.

DRIED FRUITS.—On behalf of their principals in California some local fruit brokers offered for sale some standard Muir dried peaches at a price that will enable them to be sold to the retail trade somewhere in the vicinity of 15½c to 16c per pound. There was fairly free buying on the part of wholesalers. Prunes of 50-60 and 60-70 variety were advanced 1c per pound in some quarters during the week, and are now quoted 15c to 16c per pound for former size and 13c to 14c per pound for latter size. Some small seedless raisins were quoted as low as 13½c per pound as a special during the week. Stocks of dried fruits continue to be light. Tap figs are due to arrive in the near future.

Apples, evaporated	0 23	0 24
Apricots, unpitted	0 16½	0 16½
Do., fancy, 25s	0 30	0 30
Do., choice, 25s	0 25	0 27
Do., standard, 25s	0 24	0 26
Candied Peels, American—		
Lemon	0 26	0 30
Orange	0 28	0 35
Citron	0 35	0 35
Currants—		
Filiatras, per lb.	0 29	0 30
Australians, lb.	0 29	0 30
Dates—		
Excelsior, pkgs., 3 doz. in case	4 50	5 00
Dromedary dates, 3 doz. in case	6 00	6 00
Figs—		
Taps, lb.	1 45	1 45
Malagas, lb.	1 45	1 45
Comadre figs, mats, lb.	1 45	1 45
Cal., 6 oz., doz.	1 45	1 45
Cal., 10 oz., doz.	1 45	1 45
Prunes—		
30-40s, per lb., 25's, faced.	0 17	0 18
40-50s, per lb., 25's, faced.	0 16	0 17
50-60s, per lb., 25's, faced.	0 15	0 16
60-70s, per lb., 25's, faced.	0 14	0 14½
70-80s, per lb., 25's, faced.	0 12	0 13½
80-90s, per lb., 25's, unfaced.	0 12½	0 12½
90-100s, per lb., 25's, faced.	0 12	0 12
Peaches—		
Standard, 25-lb. box	0 15½	0 17
Choice, 25-lb. boxes	0 16½	0 19
Fancy, 25-lb. boxes	0 22	0 22
Raisins—		
California bleached, lb.	0 14	0 15½
Valencia, Cal.	0 06	0 10½
Valencia, Spanish	0 12½	0 13
Seeded, fancy, 1-lb. packets.	0 12½	0 13
Seedless, 12-oz. packets	0 12	0 12½
Seedless, 16-oz. packets	0 14½	0 15½
Seedless, screened, lb.	0 13½	0 15½

Restriction Of Tea Imports Probable

Toronto.

TEA.—Advice has been received from Washington to the effect that the United States Government is considering a plan to cut down all importations of tea to the extent of 50 per cent. in order to divert 1,000,000 tons of shipping from non-hazardous mercantile routes to the Transatlantic service for the purpose of transporting troops and war materials. If this takes place it will have a material bearing on the Canadian tea situation, as a large part of teas coming to Canada at present are routed via United States ports. These are days of kaleidoscopic changes in the market situation of almost every commodity. It would seem

that something were brewing to make a still firmer situation in the tea market. Furthermore, it is stated the Dutch steamers plying between Java and San Francisco have been taken over on behalf of the Allies. This may mean a restriction in carrying teas from Java.

Ceylon and Indias—		
Pekoe Souchongs	0 36	0 38
Pekoes	0 38	0 46
Broken Pekoes	0 46	0 48
Orange Pekoes	0 48	0 50
Broken Orange Pekoes	0 50	0 52
Javas—		
Broken Pekoes	0 35	0 38
Japans and Chinas—		
Early pickings, Japans.	0 38	0 38
Second pickings	0 30	0 35
Hyson Thirds, lb.	0 30	0 35
Do., Seconds	0 40	0 45
Do., Sifted	0 40	0 52

These prices do not indicate the wide range in the values. They are good medium grades, and are meant to give some indication of price movement.

Maximum Trading Prices In Coffee Are Fixed

Toronto.

COFFEE.—Announcement was made on the New York Coffee Exchange during the week that trading in future coffees was to be prohibited above the basis of 8.50c for Santos No. 7 for the current month, and in later months at advances of more than 15 points from the basis mentioned for each and every succeeding month. The impression in the coffee trade is that the fixing of prices, subject to modification, from time to time by the food administrator, would materially restrict business and virtually eliminate speculation. The announcement was followed by free selling in the market. As New York is the main coffee market of the world, the action may portend a stable market in this commodity for some time at any rate. Cocoa is in very firm market, but prices so far are unchanged.

Coffee—		
Bogotas, lb.	0 28	0 30
Guatemala, lb.	0 24	0 25
Maracaibo, lb.	0 25	0 29
Mexican, lb.	0 27	0 31
Jamaica, lb.	0 26	0 30
Blue Mountain Jamaica	0 40	0 40
Mocha, Arabian, lb.	0 35	0 40
Rio, lb.	0 19	0 23
Santos, Bourbon, lb.	0 25	0 26
Chicory, lb.	0 18	0 20
Cocoa—		
Pure, lb.	0 25	0 30
Sweet, lb.	0 16	0 20

Cassias, Ginger And Red Pepper Are Firmer

Toronto.

SPICES.—There was a continued firmness in the market for spices during the week, with particular emphasis on cassias, ginger and red pepper. Supplies of these commodities in the primary market are very light and higher prices seem highly probable. Demand in the local market is seasonably good, although not heavy at this time of year. Pickling spice was in higher market in some quarters, being quoted at 22c to 28c per lb. Cloves were also quoted higher in some quarters at a range of 70c to 75c lb. White pepper was again in advancing market.

	Per lb.	
Allspice	0 16	0 18
Cassia	0 30	0 35

Cinnamon	0 40	0 50
Cayenne	0 30	0 35
Cloves	0 70	0 75
Ginger	0 25	0 35
Herbs — sage, thyme, parsley, mint, savory	0 40	0 60
Mace	0 90	1 10
Pastry	0 25	0 32
Pickling spice	0 22	0 28
Peppers, black	0 36	0 40
Peppers, white	0 42	0 48
Paprika, lb.	0 35	0 45
Nutmegs, selecta, whole, 100's.	0 40	0 46
Do., 80's	0 50	0 50
Do., 64's	0 55	0 60
Mustard seed, whole	0 30	0 40
Celery seed, whole	0 40	0 50
Coriander, whole	0 25	0 35
Caraway seed, whole	0 80	0 90
Cream of Tartar—		
French, pure	0 79	0 80
American high test	1 40	1 45
2-oz. packages, doz.	2 50	2 60
4-oz. packages, doz.	4 85	5 05
8-oz. tins, doz.	0 21	0 21
Tartarine, barrels, lb.	0 23	0 23
Do., kegs, lb.	0 25	0 25
Do., 4 oz., doz.	0 90	0 90
Do., 8 oz., doz.	1 75	1 75
Do., 16 oz., doz.	3 25	3 25

Demand For Peanut Oil Exhausts Peanut Stocks

Toronto.

NUTS.—One of the factors that is helping prices of peanuts along to higher levels is the great demand for peanut oil. In the State of Texas the demand has been so great that the available supply of nuts has been exhausted and farmers have had to be careful to retain sufficient supplies for seeding purposes. In the local market peanuts continued to be in strong tone. Prices on other nuts held in steady market, with demand somewhat light.

In the Shell—		
Almonds, Tarragonas, lb.	0 20	0 22
Walnuts, Bordeaux	0 20	0 26
Walnuts, Grenobles, lb.	0 22	0 22
Walnuts, Manchurian, lb.	0 20	0 20
Filberts, lb.	0 16	0 22
Pecans, lb.	0 25	0 27
Peanuts, roasted, lb.	0 17	0 19
Peanuts, Jumbo, roasted	0 21	0 22
Do., No. 1 Virginia	0 18	0 21
Brazil nuts, lb.	0 12	0 17
Cocanuts, per 100	7 50	7 50
Shelled—		
Almonds, lb.	0 42	0 44
Filberts, lb.	0 35	0 40
Walnuts, lb.	0 63	0 65
Peanuts, Spanish, lb.	0 17	0 17
Do., Chinese, Japanese, lb.	0 15	0 16

Lima Beans Continue In Very Active Market

Toronto.

BEANS.—Lima beans continued to have the centre of the stage in the bean market during the week. There are free predictions that prices will quite generally be at the 20c level. During the week, however, the low range of last week was maintained at 17½c. As soon as existing supplies are cleaned up there seems every possibility that no further supplies will reach this market for some time to come. Rangoon beans were in an advancing market, low quotations being moved up 50c per bushel to \$6.50. Further supplies of these beans will probably not be brought forward owing to the difficulty connected with importation.

Ontario, 1-lb. to 2-lb. pickers, bu.	6 50	7 00
Can. white kidney beans, bush.	6 50	7 00
Indians, per bush.	6 50	7 00
Yellow eyes, per bushel	6 50	7 00
Japanese, per bush.	6 50	7 00
Limas, per pound	0 17½	0 18½

Big Purchase Of Rice Stimulated Market

Toronto.
RICE, TAPIOCA.—The purchase of 1,000,000 pockets of rice by the United States Government has been the topic of prime interest to the trade so far as this commodity is concerned. It is estimated this is about one-tenth of the entire crop of the United States rice fields. One of the grades of Eastern rices has been advanced \$2 per ton to the wholesale trade. Rice demand is not heavy at the present time. With any development along this line there would be a tendency to advance prices. As it is the market is very firm. Tapioca held in a firm position, with prices unchanged at 14½c to 15c per pound.

Texas, fancy, per 100 lbs.	10 50	12 50
Blue Rose Texas	10 00	10 50
Honduras, fancy, per 100 lbs.	8 00	8 12½
Siam, fancy, per 100 lbs.	9 00	9 50
Siam, second, per 100 lbs.	8 00	9 00
Japans, fancy, per 100 lbs.	10 00	11 00
Japans, second, per 100 lbs.	9 50	10 00
Chinese XX, per 100 lbs.	8 25	9 00
Tapioca, per lb.	0 14½	0 15

Package Cereal Market Holds Firm

Toronto.
PACKAGE GOODS.—The market for package rolled oats continued one of firmness during the week in view of the steadily firm market for the grain. Millers are experiencing difficulty in getting shipments of oats from the West on account of the transportation situation. Market for cornstarch and laundry starch was maintained at quotations of last week.

Cornflakes, per case	3 40
Roller oats, round, family size, 20s	5 65 5 75
Roller oats, round, regular 18s, case	2 00 2 05
Roller oats, square, 20s	5 65 5 75
Shredded wheat, case	4 25
Cornstarch, No. 1, pound cartons	0 11
No. 2, pound cartons	0 10
Starch, in 1-lb. cartons	0 11
Do., in 6-lb. tins	0 12½
Do., in 6-lb. papers	0 09½

Interest Begins To Centre In Maple Syrup

Toronto.
HONEY, MAPLE SYRUP.—Interest is now beginning to centre on maple syrup since the time of year for its production approaches. Quotations have already been made on one brand. It is hoped that the campaign to induce all farmers with a maple grove to tap their trees this spring will bear fruit. All available food supplies will be needed. If grocers can encourage this movement among their customers they would be doing a patriotic service. Honey was practically bare in market during the week.

Honey—		
Clover, 5 and 10-lb. tins		
60-lb. tins		
Buckwheat, 60-lb. tins		
Comb. No. 1, fancy, doz.	3 50	3 60
Do., No. 2, doz.	3 00	3 25
Jars, 7-oz., doz.		
Do., 10-oz., doz.		
Do., 12-oz., doz.		
Do., 16-oz.		
Maple Syrup—		
No. 1, gallon tins, 6 to case	11 70	12 00
No. 2, half gal. tins, 12 to case	12 25	14 20
No. 3, quart tins, 24 to case	12 25	15 55
No. 3, quart bottles, 12 to case	5 50	7 80

N.B.—Above are wine measure.
Gallon tins, Imperial, 6 to case 13 50
5-gallon tins, Imperial, per tin 9 25 10 50
Barrels, 25 or 40 Imp. gals., gal. 2 00

Fruit Market Quiet With Prices Steady

Toronto.
FRUIT.—The market for fruit was quiet during the week, the enforced holidays necessitating a break in business. Severe winter weather has interfered with the shipment of grapefruit, oranges and other citrus fruits, as dealers have been afraid the stock would get nipped with the frost even in spite of the best precautions. Prices held steady during the week. Barrel apples are still in good supply, but dealers do not seem to be giving any signs of uneasiness about their holdings at present time.

Apples—		
Boxes, Spitzenberg	2 65	3 00
McIntosh Red, box		2 50
Rome Beauty, box	2 50	2 75
Ontario—		
Baldwins, No. 1, bbl.		7 00
Greenings, No. 1, bbl.		7 00
Kings, No. 1, bbl.		6 50
Northern Spys, tree runs		6 00
Mann, No. 1, bbl.		6 00
Do., No. 2, bbl.		5 00
Pewaukee, No. 1, bbl.		6 00
Do., No. 2		5 00
Starks, No. 1, bbl.	5 50	6 00
Do., No. 2		5 00
Ben Davis, No. 1, bbl.		5 00
Do., No. 2, bbl.		4 50
Spys, No. 3		5 00
Winter varieties, straight, No. 3		4 50
Nova Scotia—		
Kings, No. 1		6 00
Do., No. 2		5 50
Ribston Pippin, No. 1		4 75
Do., No. 2		4 25
Wagner, No. 1		6 50
Do., No. 2		6 00
Bananas, yellow, bunch	2 50	2 75
Grapefruit—		
Jamaica, 46s, case		3 50
Do., 54s, case		3 50
Do., 64s, 96s, case		3 50
Do., 80s		3 50
Florida, 36s, 46s, case	4 00	4 50
Do., 54s, 64s, 80s, 96s	4 25	5 00
Oranges—		
California Navels—		
80s, 96s, 100s, case	4 25	4 75
126s, 150s, case		6 00
176s, 200s, 216s		6 50
Mexican oranges, 216s, 250s		3 50
Florida Oranges—		
96s, 126s, case	4 75	5 75
150s, 176s, 200s, 216s	6 00	6 25
Tangerines, half box		3 50
Lemons, Cal. case		7 00
Do., Messinas, box	5 50	6 50
Pears, Cal. box	3 25	
Pineapples, Porto Rican, cs. 30-36s		5 50
Do., Messinas, box		5 50
Pears, Cal. box		3 50
Pineapples, Porto Rican, cs. 30-36s		5 50
Rhubarb, dozen		
Malaga grapes, keg		10 00

Beets Are Higher; Canadian Onions Easier

Toronto.
VEGETABLES.—Due to the presence of heavy stocks of onions in the local market there was an easier feeling manifest, prices being quoted slightly lower in some quarters at \$2.25 per 75-lb. sack. Beets on the other hand are getting scarcer and prices showed a higher range, being quoted in some quarters as high as \$1.50 per bag. Potatoes are not moving into this market very freely as yet. With a break in severe weather conditions there would in all probability be an abundance of supplies and prices would in all probability be lower. Move-

ment of vegetables was somewhat slow. Cabbage were scarce and firm at \$4 per barrel.

Beets, bag	0 90	1 50
Brussel sprouts, quart		0 25
Cauliflower, Cal., standard crates		4 50
Cabbage, Canadian, barrel		4 00
Carrots, bag	0 65	0 75
Celery, Ontario, doz.	0 25	0 60
Do., California, case	6 25	6 50
Cucumbers, Boston, doz.		3 00
Lettuce, leaf, doz. bunches	0 30	0 35
Do., Boston, head, hampers	2 50	2 75
Mushrooms, 4-lb. basket		
Onions—		
Spanish, crates	4 50	5 00
Spanish, half crates	2 40	2 50
Do., Canadian, 75-lb.	2 25	2 50
American, 100-lb. sacks		3 00
Potatoes—		
Ontario, bag		2 25
N.B. Delawares		2 50
P.E.I., bag		2 10
Sweet, hamper		3 25
Spinach, box	0 60	0 75
Tomatoes—		
Hothouse, 4-basket crate		3 25
Parsnips, bag	1 25	1 50
Parsley, doz. bunches		0 85
Peppers, green, dozen		0 75
Turnips, new, bag	0 50	0 65

Flour Supplies Getting At Low Ebb

Toronto.
FLOUR.—The railroad situation is the dominating factor in flour at the present time. Western mills have been unable to get shipments of flour forward, and Eastern millers have been unable to get the wheat forwarded. As a result retailers are finding their stocks running low, some having been out for some time past. There was considerable stocking up on the part of consumers, who feared they would not like the new grade of flour. In consequence there will probably be no hardship for flour. Before existing supplies are exhausted additional stocks will likely be forthcoming. Prices were maintained at the established basis.

War grade, 74% extraction—		
Manitoba spring wheat	11.10	11.30
Ontario winter wheat	10.60	10.80
Blended, spring and winter	10.85	11.05

Supplies Of Millfeeds Greatly Restricted

Toronto.
MILL FEEDS.—Transportation difficulties are affecting the supplies of mill feeds. Shipments are not reaching the East in anything near like requirements. Even millers in this province are finding it difficult to get sufficient supplies of wheat. Some mills are sold already for thirty days, and are not taking any further orders until blockade of traffic clears. Prices held unchanged at the established basis.

Mill Feeds—	Mixed cars ton	Small lots ton
Bran	\$35 00	\$37 00
Shorts	40 00	42 00
Special middlings	50 00	52 00
Feed flour, per bag		3.05-3.40

Oatmeal In Very Limited Quantities

Toronto.
CEREALS.—There is an active demand for oatmeal at the present time, but the market is pretty well cleaned out. Millers have been finding it difficult to get supplies of oats from the West, and have possibly not been giving as much

attention to oatmeal in view of recent heavy demand for rolled oats. Corn products held steady in price during the week. Receipts of corn are still light. As soon as corn begins to move more freely there should be lower quotations on corn products. Pot and pearl barley were somewhat scarce during the week. Prices held steady during the week.

Barley, pearl, 98s...	Five Bag Lots Delivered	Single Bag Lots F.o.b. Toronto
...	\$7.35-\$7.45	\$8.00-\$8.50

Barley, pot, 98s	5.60-5.70	5.75-6.25
Cornmeal, yellow, 98s	6.50-6.60	6.50-6.75
Corn flour, 98s	6.50-6.60	...
Farina, 98s	5.90-6.15	6.25-6.50
Graham flour, 98s	5.40-...	5.75-6.00
Hominy grits, 98s	6.50-6.60	...
Hominy, pearl, 98s	6.50-6.60	...
Rollod oats, 90s	5.60-5.75	5.75-6.50
Oatmeal, 98s	6.15-6.30	6.00-7.00
Rollod wheat, 100-lb.	...	...
bbl.	5.60-6.00	6.00-6.75
Wheatlets, 98s	5.90-6.15	6.25-6.50
Peas, yellow, split	9.50-9.75	10.00-10.50
Blue peas, lb.	...	0.13-0.15

Above prices give range of quotations to the retail trade.

of at least a pound is to be secured from several parts of the pile, and delivered to the nearest collector of inland revenue, who will forward the same to Ottawa. The cost of this operation must be borne by the importer. The Government admits that this additional expense ultimately falls on the consumer, but states that it is necessary for his protection.

One of the largest wholesalers in Winnipeg states that this unusual care is necessary. He states that it is not necessary to dump them, and that all that should be required is that a dozen samples be taken throughout the car, just the same as is done in the case of eggs and other commodities. The expense of making these tests will seriously interfere with the importation of Burma and Rangoon beans via Vancouver.

Barley—		
Pearl, 98-lb. bags, per bag	7 25	
Pearl, 49-lb. bags, per bag	3 65	
Pot, 98-lb. bags, per bag	5 20	
Pot, 49-lb. bags, per bag	2 65	
Pot, 24-lb. bags, per bag	1 35	
Beans—		
Lima, large, about 80-lb. bags, per lb.	0 17½	
Lima, small, 100-lb. bags, per lb.	0 14	
Fancy white, bushel	5 90	6 50
Peas—		
Split, 98-lb. bags, per bag	10 60	11 25
Whole, yellow, soup, 2 bu. bags, bu.	5 00	

MANITOBA MARKETS

WINNIPEG, Feb. 13.—An embargo was last week placed on way freight i.e. local shipments, on all railways, beginning at 4 p.m. Friday last until 7 a.m. Tuesday. The order was announced by the Food Controller, and the idea behind it was to expedite the movements of fuel. This meant that no shipments could be made out of Winnipeg between Friday and Tuesday. All these goods were held up on the floor, and the railways had to take care of them for three days. As soon as the order was announced arrangements were made by the railways to get out as many shipments as possible before Friday noon, so as to ease things off somewhat. Their employees worked overtime to this end. A circular has been sent to the trade by glass manufacturers dealing with efforts made by them to influence preserving of fruits and vegetables by advertising jars for this purpose. They drew attention to the necessity of conserving food, and in this connection call on the trade to do their best to assist by increasing demand for glass jars. The wholesale trade agree that if the public put up considerable fruit and vegetables, that this will have the effect of easing the demand for canned goods, and thus make the cost of living cheaper.

Western Jobber Suggests Sugar Rationing Scheme

Winnipeg. SUGAR.—A wire received this week from an Eastern refiner states that freight shipments from Montreal westward are temporarily embargoed; it is felt here that this may affect shipments of sugar. There is no surplus of sugar in this market. Price of sugar to-day is the same as it has been for several weeks, but there is a feeling that it will be lower. It is also felt that something will have to be done to conserve the supply. One wholesaler expressed the opinion that some sort of rationing scheme should come into effect, as the consumption of sugar was far too large. He drew attention to the fact that the allotment of sugar in England had recently been reduced to 2 lbs. per head per month, whereas it had formerly been 3 lbs., and 7½ lbs. in peace times.

Tendency To Unload Raisins In The West

Winnipeg. DRIED FRUITS.—There is an excep-

tionally good demand for all kinds of dried fruits, especially prunes, which are described as the cheapest "spoon" victuals on the market. There is always a possibility of them going higher, but there has been no advance locally yet. Apples.—On account of the high price the demand is not heavy. Raisins.—The market here appears to be overloaded on account of Christmas shipments arriving late, and there is a tendency on the part of some houses to unload.

Santa Clara Prunes—		
90-100s, 25-lb. boxes, per lb.	0 10	
80-90s, 25-lb. boxes, per lb.	0 10½	
50-60s, 25-lb. boxes, per lb.	0 11½	
Apples—		
Choice, 50-lb. boxes, lb.	0 23	
Pears, choice, 10-lb. bxs., faced, box	1 50	
Apricots—		
Choice, 25's	0 23½	0 25
Choice, 10's, per box	2 48	
Peaches—		
Choice, 25-lb. boxes	0 16½	
Currants—		
Fresh cleaned, half cases, lb.		
Australian	0 21	
56-lb. boxes, lb.	0 24	
Dates—		
Hallowee, 68-lb. boxes	0 20	
Fards, box, 12 lbs.	2 30	
Raisins, California—		
16 oz. fancy, seeded	0 11½	
16 oz. choice, seeded	0 11	
12 oz. fancy, seeded	0 09½	
12 oz. choice, seeded	0 08½	
Raisins, Muscatels—		
3 crown, loose, 25's	0 11	
3 crown, loose, 50's	0 10½	
Raisins, Cal. Valencias—		
3 crown, loose, 25-lb. boxes	0 10½	
3 crown, loose, 10-lb. boxes	0 11	
Figs—		
California white figs, 25s.	0 12½	
Peel—		
Candied lemon, boxes, lb.	0 23½	
Candied orange, boxes, lb.	0 26	0 26½
Candied citron, boxes, lb.	0 30	0 31
Cut mixed, 7-lb. boxes	0 28½	

Elaborate Precautions Against Rangoon Beans

Winnipeg. BEANS.—The embargo placed by the United States Government on California limas has had the effect of increasing the demand for Japanese limas, which are selling as low as 14c. California beans are bringing 17c per lb.

Some months ago an order was put into effect by the Ottawa Government on Burma or Rangoon beans, which made the importation more difficult. This order has been resumed, and a memorandum reaching local wholesalers recently, drew attention to the method to be adopted for sampling these beans so as to insure proper protection of the public interest.

The new order provides that the whole consignment be dumped into a pile and thoroughly mixed, whereupon a sample

Special Jumbos 20c; Peanuts May Go Higher

Winnipeg. NUTS.—Peanuts have been soaring lately, and new prices have gone into effect. One house is quoting 18c for fancy and 20c for special Jumbos. They state the crop is poor and the demand extremely heavy.

Whole Nuts—	Per lb.
Almonds, Tarragona, sacks about 110 lbs.	0 20½
Brazils, washed, sacks of about 150 lbs.	0 17
Filberts, Sicily, sacks of about 220 lbs.	0 21
Mixed, sacks of about 100 lbs.	0 18
Peanuts, fancy roasted, sack of about 90 lbs.	0 16½
Peanuts, special Jumbo, roasted, sack of about 90 lbs.	0 18
Walnuts, Grenobles, sacks of about 110 lbs.	0 19½
Finest Shelled Nuts—	
Almonds, Valencias, 28-lb. boxes	0 42
Almonds, Jordan, 25-lb. boxes	0 50
Walnuts, halves, 55-lb. cases	0 58

Cornmeal Was \$5.35; Should Be \$5.50

Winnipeg. CORNMEAL.—The market is very firm, and higher quotations will shortly go into effect. Difficulty is experienced getting cornmeal across the border. Some houses have been quoting as low as \$5.35 for 98's, but price of cornmeal should be higher based on to-day's market.

Stock Of Red Sockeyes Low In Winnipeg

Winnipeg. CANNED SALMON.—All lines of salmon are very scarce and high in price. Supplies of red sockeye are selling out fast, and stocks of this grade are low. All other lines are fairly plentiful, but there is no surplus of anything.

Herrings Arriving For Lenten Season

Winnipeg.

HERRINGS.—Shipments are expected this week from Halifax, and will arrive in time for the Lenten season. There is an unusually good demand for fish, especially for herrings and codfish. Lake Superior herrings are to-day bringing 90c for 10-lb. pails, \$7 for half-barrels. The herrings coming in from Halifax will probably sell to the trade at \$1.25 per 10-lb. pail.

Suggest That Embargo Be Earlier This Year

Winnipeg.

CANNED GOODS.—There was a report in circulation here this week that the Food Controller might possibly place an embargo on canned goods next fall. The feeling of the trade is that if this is done it should be done earlier than last year, when the ruling proved a failure owing to the fact that it went into effect after the vegetables were off the market. For example, peas arrived late in July and August, and it was after this that the embargo went into effect. Canned tomatoes were embargoed when there were no ripe tomatoes available.

New Quotations Announced On Soap

Winnipeg.

SOAPS.—New prices have gone into effect on most lines of soaps, and quotations now are as follows:—Sunlight, \$6.75; Lifebuoy, \$6.15; Royal Crown—144's \$6.95; 120's \$6, 60's \$5.65; Ivoryne, 144's \$5.65; Gold Soap, \$6.75; P. & G. White Naphtha, \$6.75; Lennox, \$5.85; Ivory, \$11; Electric—120's \$6.25, 100's \$6.75.

EXPORTATION OF UNITED STATES CONDENSED MILK

The United States War Trade Board at the request of the Food Administration has announced regulations governing the exportation of condensed milk which prove that no licenses shall be granted for export of any kind of condensed, canned, powdered or preserved milk unless a certificate is filed stating that such milk has been sold directly or the exporter and for export purposes. In order to secure such license the manufacturer must file a certificate setting forth the above point and also stating that the raw milk from which the finished product was made was purchased at prices no higher than the prices paid by other buyers in the territory in which the milk manufacturer's plant is located. The object of the certificate is to discourage speculators.

MAKING PEOPLE EAT ORANGES

The average consumer eats an orange every 8½ days, and a lemon every 28 days throughout the year. From 1910 to 1917 the consumption of citrus fruits has increased 77 per cent.

These interesting features appear in a

pamphlet entitled, "Putting California's Citrus on the Map," written by Don Francisco, Los Angeles, Cal., Exchange, and which points out the possibilities still open to the trade in perfecting the distribution and increasing the sale of citrus fruits in all markets. "Advertising is only one phase of selling," says the writer, "and the advertising campaign must dovetail with the selling plan and conform to sales conditions."

Referring to the reason for the growing popularity of citrus fruit stress is laid on its health giving characteristics. It is pointed out that the average patient in hospitals, where food is served under the direction of experts, is served an orange every 3.2 days instead of only every 8.5 days as is the average consumer. Lemons are served every 6.07 days in hospitals instead of every 28. Through publicity it is aimed to make the general public understand the value of citrus fruits which is now not generally appreciated except by experts.

CEMENT FROM BEETS

A result of experiments in French factories is the production of an excellent cement as a by-product of beet sugar refining. The first step in the production of sugar from beets is boiling them. It has heretofore been customary to throw away as valueless the scum formed on the caldrons. But it has now been discovered that this scum contains large quantities of carbonate of lime. It is estimated that four thousand tons of the carbonate can be recovered from seventy thousand tons of beets. To this quantity of the carbonate one thousand one hundred tons of clay are added, the resultant product being a good cement. The beet-scum is pumped into large reservoirs and allowed to evaporate for a certain length of time before being mixed with the clay. It is then stirred or beaten for an hour before being fed into a rotary oven such as is used in making Portland cement.

"SUPER WHEAT" INCREASES PRODUCTION

Luther Burbank, the world's greatest scientific agriculturist has announced the perfection of a "super wheat" which is expected will do much toward solving the great problem of grain shortage. The yield is five times as much per acre as the average production throughout the country to-day and where 15 bushels are now harvested, 50 and 70 is the measure of the new variety. The promise of this achievement for a hunger-threatened world can scarcely be over-estimated.

It is the product of ten years' extensive and expensive experimenting to combine into one wonderful new grain the best food qualities, hardihood and fertility of many strains of wheat selected from all parts of the earth. It has been carefully tested in comparison with 68 of the world's best wheats and excels every one in productiveness.

WHEAT PRODUCTION FOR 1917 IN TEN COUNTRIES

With practically all the large nations of the world crying out for grain and food supplies, and the eyes of the world directed towards the grain producing sections, some figures regarding the total grain crop of ten countries for the present year, are interesting. The International Institute of Agriculture at Rome has recently cabled the following details.

The 1917 production of wheat in Algeria is 29,715,000 bushels, or 101.9 per cent. of the 1916 crop, the 1917 production of barley in Algeria was 33,208,000 bushels or 92.3 per cent. of the 1916 crop. The 1917 production of oats in Scotland is given as 49,244,000 bushels and in Algeria as 18,946,000 bushels.

The 1917 production of wheat in Spain, France, Scotland, Ireland, Switzerland, Canada, United States, India, Japan and Algeria is given as 1,665,489,000 bushels or 103.3 per cent. of the 1916 crop.

The 1917 production of rye in Spain, Ireland, Switzerland, Canada, and United States is given as 89,950,000 bushels, or 110.7 per cent. of the 1916 crop.

The 1917 production of barley in Spain, Ireland, Scotland, Switzerland, Canada, United States, Japan and Algeria is given as 464,289,000 bushels, or 102.4 per cent. of the 1916 crop.

The 1917 production of oats in Spain, Switzerland, Canada, and United States, is given as 1,995,504,000 bushels, or 119.9 per cent. of the 1916 crop.

RUSSIAN SUGAR CROP

On the basis of official information received by the Russian Ministry of Finance toward the end of May, the U. S. Journal of Commerce and Industry, recently examined the prospects of sugar production in the coming season. The acreage sown to beets was reported to be 1,500,000 as compared with slightly over 1,700,000 in May, 1916. In normal conditions, on the basis of average sugar yield, the sugar output in the approaching season might be estimated at 1,373,400 short tons, but scarcity of labor, disorganization of transportation facilities, and unsettled political conditions are expected to result in a reduction of the best harvest and the delivery of beets to the factories. Including all reserves from previous seasons, the sugar available in the present year is estimated at 1,455,950 short tons. In view of the utmost reduction of sugar exports to Asiatic countries and the prohibition of the manufacture of candies and cakes, it is estimated that there will be a surplus of 108,000 short tons at the end of the present period to carry the country into the succeeding one. Taking everything into consideration, it is deemed prudent to reduce the estimates of production in 1917-18 to the neighborhood of 1,000,000 short tons. In this case the supply would not exceed 1,250,000 tons, whereas the consumption in 1915-16 amounted to more than 1,850,000 tons.

WEEKLY MARKET REPORTS BY WIRE

Statements From Buying Centres, East and West

Alberta Markets

FROM CALGARY, BY WIRE.

Calgary, Feb. 12.—There were some advances noted in the market this week. Barbadoes molasses in bulk advanced to \$1.05 a gallon, and is very scarce. Rolled oats readjusted to \$4.75 for eighties. The local make of soap advanced from \$6.15 to \$6.95 per case. Cow Brand soda is 25c per case higher. Holbrook's vinegar advanced to \$3.10 per dozen; Nestle's Food to \$8 per dozen; Sapolio to \$3.55 per case; H.P. sauce to \$2.85 per dozen. Red Rose coffee advanced 2c a pound. Creamettes declined from \$2.65 per case to \$2.50. Roasted peanuts quoted at 19c to 21c per pound. No. 1 China rice, \$4 to \$4.25 per mat.

CALGARY:

Beans, small Burmah, lb.	0 11
Flour, 98s, per bbl.	10 45
Molasses, extra fancy, gal.	1 05
Rolled oats, 80s	4 75
Rice, Siam, cwt.	8 00
Rice, China, per mat, No. 1.	4 00
Do., No. 2	3 85
Tapioca, lb.	0 14½
Sago, lb.	0 14½
Sugar, pure cane, granulated, cwt.	10 20
Cheese, No. 1 Ontario, large.	0 25
Butter, creamery, lb.	0 45
Do., dairy, lb.	0 40
Lard, pure, 3s, per case.	16 80
Eggs, No. 1 storage, case	13 00
New laid, per dozen	0 65
Candied peel, lemon, lb.	0 30
Tomatoes, 2½s, standard case.	4 90
Corn, 2s, standard case	5 15
Peas, 2s, standard case	4 00
Apples, gals., Ontario, case.	3 50
Strawberries, 2s, Ontario, case.	6 20
Raspberries, 2s, Ontario, case.	6 20
Apples, evaporated, 50s, lb.	0 23½
Apricots, evaporated, lb.	0 26½
Peaches, evaporated, lb.	0 16
Peaches, 2s, Ontario, case	4 75
Lemons, case	9 50
Salmon, pink, tall, case	8 50
Salmon, Sockeye, tall, case.	16 25
Do., halves	18 25
Potatoes, per ton	40 00
Navel oranges, case	4 00
	7 00

Saskatchewan Markets

FROM REGINA, BY WIRE.

Regina, Feb. 12.—Beans have taken a big jump owing to the heavy war demand, and local quotations are now \$6.60 per bushel for small white Japan. Rice also has increased in price, being quoted at \$10 per cwt. to-day. Margarine is becoming scarce on the local market, but the demand is not heavy. It is wholesaling at 33c lb. Manitoba butter is on the market this week. Soaps have advanced about 60c case. Potatoes are higher at \$1.50 per bushel.

REGINA—

Beans, small white Japans, bu.	6 60
Beans, Lima, per lb.	0 22
Flour, No. 1 pats., 98s, per bbl.	11 20
Molasses, extra fancy, gal.	0 70
Rolled oats, bails	4 95
Rice, Siam, cwt.	10 00
Sago and tapioca, lb.	0 15½
Sugar, pure cane, gran., cwt.	9 89
Cheese, No. 1 Ontario, large.	0 25½
Butter, creamery	0 45
Lard, pure, 3s, per case.	16 80
Bacon, lb.	0 42
Eggs, new-laid	0 46
Pineapples, case	5 75
Tomatoes, 3s, standard case.	5 25
Corn, 2s, standard case.	4 60
Peas, 2s, standard case	4 20
Apples, gal., Ontario	2 90
Apples, evaporated, per lb.	0 19½
Strawberries, 2s, Ont., case.	6 30
Raspberries, 2s, Ont., case.	6 30
Peaches, 2s, Ontario, case	4 30
Plums, 2s, case	3 40
Salmon, finest sockeye, tall, case	15 50
Salmon, pink, tall, case	9 00
Pork, American clear, per bbl.	40 75
Bacon, breakfast	0 41
Bacon, roll	0 22
Potatoes, per bush.	1 50

New Brunswick Markets

FROM ST. JOHN, BY WIRE.

St. John, Feb. 12.—The St. John market is very seriously tied up owing to freight congestion and embargoes, and many shipments are being held back on all lines. These conditions are causing dealers a good deal of inconvenience and uneasiness. There are practically no supplies of flour available at the present time, and shipments are anxiously awaited. Rolled oats display a considerably stronger feeling, selling at \$12.25 per case. Eggs are firmer at 47c to 49c. Margarine is easier, selling at present from 32½c to 33c. Canned apples are firm at \$4.50.

ST. JOHN, N.B.

Flour, No. 1 patents, bbls., Man.	12 55
Ontario	11 95
Cornmeal, gran., bbls.	14 50
Cornmeal, ordinary, bags.	4 75
Molasses, extra fancy, gal.	0 82
Rolled oats, bbl.	12 25
Beans, yellow-eyed	10 00
Beans, California white	10 00
Beans, British Columbia white.	9 75
Rice, Siam, cwt.	8 50
Sago and tapioca, lb.	0 17
Sugar—	
Standard granulated	8 60
No. 1 yellow	8 15
Cheese, N.B., twins	0 24
Eggs, new-laid	0 65
Eggs, case	0 47
Breakfast bacon	0 38
Butter, creamery, per lb.	0 47
Butter, dairy, per lb.	0 40
Butter, tub	0 38
Margarine	0 32½
Lard, pure, lb.	0 31
Lard, compound	0 26
American clear pork	67 00
Beef, corned, 1s	4 25
Tomatoes, 3s, standard, case	5 10
Raspberries, 2s, Ont., case	6 00
Peaches, 2s, Ontario, case	4 75
Corn, 2s, standard case.	4 80
Peas, standard, case	4 00

Apples, gals., N.B., doz.	4 50
Strawberries, 2s, Ont., case.	6 00
Pork and beans, case	4 00
Salmon, Reds	15 50
Salmon, Cohoes	13 00
Salmon, Pinks	11 00
Salmon, Chums	8 50
Sardines, domestic, case	6 75
Cream tartar	0 78
Currants, lb.	0 12½
Raisins, choice, lb.	0 12½
Raisins, fancy, lb.	0 12½
Raisins, seedless, lb.	0 15
Prunes, 90-100, lb.	0 11
Candied peel, citron	0 39
Candied peel, orange and lemon.	0 32
Apples, N.S., bbl.	2 50

Potatoes—

New, native, barrel	4 00
Onions, Canadian, 75 lbs	2 90
Lemons, Cal., Messina, case	7 50
Oranges, California, case	7 50
Grapefruit, case	5 00

MONTREAL PRODUCE MERCHANTS' ASSOCIATION

The Montreal Produce Merchants' Association have appointed their officers and executive for the year 1918 and CANADIAN GROCER has been given the following list of new officers:—President, H. H. Hodgson, Vice-pres., John Wilson, Treas., Arthur Vaillancourt and the additional executive committee is composed of A. J. Ayer, R. M. Ballantyne, Robert E. Graham and C. M. Thacker.

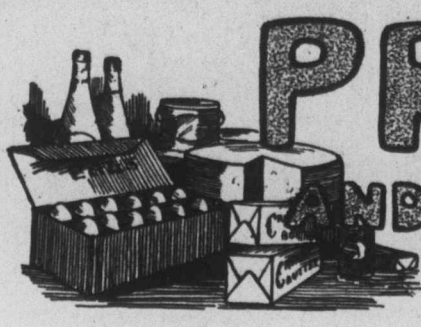
MERCHANTS NOTICE NO CHANGE

While "meatless days" are being observed by the hotels and restaurants of St. John and the food pledge cards were signed very widely by the householders, the provision merchants have been unable to detect any noticeable decrease in the consumption of beef in the city, according to a canvass of a number of leading merchants made this week.

"For a week or two in October last, after the pledge cards were circulated, there was a drop in the sales," one dealer said, adding "Since then they have gone up again. It looks as if many of the persons who signed the cards have forgotten all about them. We are selling just as much beef to-day as we ever did, while the sales of ham, bacon and fresh pork are keeping up in spite of advanced prices."

Other dealers agreed with this summary of conditions, having found the same results in their own business, only one reporting any falling off in beef sales and he saying that it was too slight for serious consideration.

Hotel men in St. John have received from the food controller's office requests for estimates of the amount of meat saved by the recent regulations and are trying to arrive at the figures on which to base a report.



PRODUCE AND PROVISIONS

New Egg Standards to Become Effective

Government Suggestions Discussed at Produce Convention—This Year's Production of Eggs and Poultry Not Likely to Show Increase—Export Costs Equal 20c a Dozen—Margarine's Effect on Dairy Butter.

By a Canadian Grocer Staff Representative.

THE second day's session of the Canadian Produce Association convention brought to the fore some drastic regulations governing the packing and grading of eggs. Under the Live Stock and Produce Act, certain regulations as to grading and packing of eggs becomes effective. The suggested regulations come before the association, by the courtesy of the government, asking them for their comments and suggestions on these proposals.

R. J. McLean in introducing these regulations, outlined the difficulties that had faced the trade, in the constant inclusion of bad eggs received from the producer, a condition that had made the request of the Association for some protective legislation imperative. He pointed out that the heavy losses occasioned by the producer and early handler failing to take proper care of the product resulted in the heavy losses that gave ground for the laying at the door of the cold storage companies the charge of criminal wastage. In the matter of export too, he pointed out the necessity of a standard grade. If this grade were assured at the point of shipment, then in the event of products arriving in unsatisfactory condition, there would be a solid basis on which to found a demand for readjustment. There was some considerable discussion of these regulations, the contention being that the regulation was too drastic, that the discovery of one bad egg in a carlot would invalidate a whole car for shipment under that grade.

The Bad Eggs to Get a Scare

W. A. Brown, Department of Agriculture, Ottawa, in championing the proposed regulation, stated that what was aimed at was conservation. "The bad egg," he continued, "is going to get such a scare in the next six months that its name will be Dennis."

A number of suggested amendments to the terms of the act were made, but it was felt that the matter was of too much importance to be dealt with hurriedly so it was moved by R. J. McLean that the government be requested to

The officers of the Canadian Produce Association for the coming year are as follows:—

President: J. J. Fee, Toronto.
1st Vice: E. J. Smith, Brockville.
2nd Vice: H. R. Gray, Montreal.
Sec.-Treas.: L. P. Marshall, Toronto.
Directors: R. B. Caldwell, Halifax; J. Emond, Quebec; A. W. Boyman, Ottawa; A. E. Bailey, Belleville; R. J. McLean, Toronto; H. B. Clemes, Toronto; T. J. Madden, Toronto; C. M. Thacker, Montreal; A. H. Dalrymple, Montreal; M. D. Lemon, Owen Sound; H. H. Fearman, Hamilton; J. R. McNabb, Dunganon; A. E. Silverwood, London; R. C. Hunter, St. Mary's; A. T. Duclos, Edmonton; T. J. Coyle, Winnipeg; A. W. Wilson, Winnipeg.
It was decided to hold the 1919 convention in Toronto.

allow the terms of the act to be left in abeyance for thirty days that those interested might have time to consider and discuss the matter and make such



A. E. SILVERWOOD

President and Managing Director of Silverwoods, Ltd., London, and retiring President of the Canadian Produce Association.

suggestions as they see fit, and that a copy of the amended act be sent to all the members of the association.

The proposed regulations are as follows. Certain curtailments are noted in italics.

REGULATIONS RESPECTING THE GRADING AND MARKING OF EGGS

1. Eggs for domestic consumption or for export, but not including eggs intended for incubation, shall be classified and graded as follows:—

Class (1) **Fresh Gathered**—Eggs which have not been held under artificial refrigeration or subjected to artificial preservation.

Grade (a) **Specials**—Eggs of uniform size weighing over 25 ozs. to the dozen or over 47 lbs. net to the 30-dozen case; absolutely clean, strong and sound shell; air cell small not over 3/16 of an inch in depth; white of egg to be firm and clear and yolk dimly visible; free from blood clots.

Sub-grade (1) **Pullet Specials**—Eggs which have the quality of specials but which fall short in weight shall be known as pullet specials providing they weigh at least 23 ozs. to the dozen or 43 lbs. net to the 30-dozen case.

Grade (b) **Extras**—Eggs of good size, weighing at least 24 ozs. to the dozen or 45 lbs. net to the 30-dozen case; clean; sound in shell; air cell less than 1/4 inch in depth; white of egg to be firm and yolk slightly visible.

Sub-grade (1) **Pullet Extras**—Eggs which have the quality of extras but which fall short in weight shall be known as pullet extras providing they weigh at least 20 ozs. to the dozen or 37 1/2 lbs. net to the 30-dozen case.

Grade (c) **No. 1's or Firsts**—Eggs weighing at least 23 ozs. to the dozen or 43 lbs. net to the 30-dozen case; clean; sound in shell; air cell less than 1/2 inch in depth; white of egg to be reasonably firm; yolk may be quite visible but mobile, not stuck to the shell or seriously out of place; air cell not necessarily stationary.

Grade (d) **No. 2's or Seconds**—Eggs clean; sound in shell; may contain weak watery eggs and eggs with heavy yolks, and all other eggs sound in shell and fit for food.

(Amendment omitted the word "clean")

Class (2) Storage or Preserved Eggs—Eggs which have been held under artificial refrigeration at a temperature of 40° or less, or subjected to any process, liquid or otherwise, intended to preserve their quality.

(Amendment set temperature at 35° or less)

Grade (a) Extras—Eggs of good size, weighing at least 24 ozs. to the dozen or 45 lbs. net to the 30-dozen case; clean; sound in shell; air cell less than $\frac{1}{8}$ inch in depth; white of egg to be firm and yolk slightly visible.

Grade (b) No. 1's or Firsts—Eggs weighing at least 23 ozs. to the dozen or 43 lbs. net to the 30-dozen case; clean; sound in shell; air cell less than $\frac{1}{2}$ inch in depth; white of egg to be reasonably firm; yolk may be quite visible but mobile, not stuck to the shell or seriously out of place; air cell not necessarily stationary.

Grade (c) No. 2's or Seconds—Eggs clean; sound in shell; may contain weak watery eggs and eggs with heavy yolks, and all other eggs sound in shell and fit for food.

(Amendment omitted the word "clean")

Class (3) Cracked and Dirty—Eggshells of which have been checked or broken. Eggs smeared or damaged in shell but fit for food.

Grade (a) No. 1's—Eggs weighing at least 23 ozs. to the dozen or 43 lbs. net to the 30-dozen case; air cell less than $\frac{1}{2}$ inch in depth; white of egg to be reasonably firm; yolk may be quite visible but mobile, not stuck to the shell or seriously out of place; air cell not necessarily stationary.

Grade (b) No. 2's—May contain weak, watery eggs, eggs with heavy yolks, and all other eggs fit for food.

(Amendment suggested the omission of the two grades)

2. Every case containing Canadian eggs intended for export out of Canada shall be marked on both sides in a legible and indelible manner, with letters not less than one inch in height, the class and grade of eggs contained in it, and the words "Canadian Eggs" in block letters not less than two inches in height; and every case containing eggs that are to be shipped from one province to any other province in shipments of three hundred cases or more (hereinafter called car lots), shall be marked on both sides in the same manner with the class and grade of the eggs contained in it. No other brand or mark shall be placed on any case without the approval of the Minister of Agriculture.

(The amendment provided for the elimination of italicized phrases)

3. Canadian eggs for export shall be packed in Canadian standard cases, in new white fillers and flats, with kiln dried excelsior or corrugated cushions at top and bottom, or one-third fillers on bottom with flats over top and under bottom fillers.

4. Canadian standard cases shall be made to contain thirty dozen eggs, and shall be twenty-seven inches long, thirteen inches wide and fourteen inches deep, outside measurement, with a partition in the centre. They shall be made of clean, dry odorless wood. The ends and central partitions shall be not less than three-quarters of an inch thick, and the sides, top and bottom not less than three-eighths of an inch thick, and the cases shall be constructed with an opening at least one-half inch wide along the full length of each side for ventilation.

(Amendment omitted the italicized sentence)

5. Cases containing Canadian eggs in lots of twenty-five cases or more intended for export, and eggs in carlots intended for shipment from one province to another province shall not be shipped until they have been marked by an inspector.

6. The mark of approval to be placed on each case shall consist of the Maple Leaf and the words "Canadian Eggs," "Govern-

ment Inspected," together with the Inspector's number.

7. Before the Government mark is placed upon any case the inspector shall draw samples of at least five per cent. of the cases to be marked and shall examine at least one-half of the eggs in each case. The inspector shall satisfy himself that the samples taken are representative, and may take any further samples and make any further examination that he deems necessary.

8. No cases containing eggs will be marked with the Government mark unless the warehouse or rooms in which the eggs are held are in a clean and sanitary condition, and further, no cases will be marked unless suitable accommodation is provided for inspectors to make the necessary examination, such accommodation to include a dark room, facilities for candling, and such fittings as may be required to insure a proper examination.

9. No person other than a duly appointed inspector shall apply any Government mark to any cases containing eggs.

10. Collectors of customs throughout Canada shall not allow any Canadian eggs to be shipped for export out of Canada that are not marked in accordance with these regulations.

11. These regulations, in so far as they effect export shipments, shall come into force as soon as they are published in the "Canada Gazette," and in so far as they affect shipments from one province to another province shall come into force on June 1st, 1918.

A Hen Per Acre

In speaking on the subject, "The outlook for increased egg and poultry production," W. A. Brown, Ottawa, stated: "Last year, increased production was strongly urged. A hen per acre was the idea set before the country, and the response was very satisfactory. Then came the question of where the feed was to be obtained for the poultry. So great was the difficulty that there has been a separate bureau for feed purchase. Every source has been tapped, and the available quantity of feed is pretty well known and the prospect is not of the highest and on this prospect is dependent the productivity in poultry and eggs. Farmers are now being urged to grow their own seed. Increase in production in this line is imperative if poultry is to be increased. So it does not seem wise to urge the people to greatly increase their flocks.

We had depended on the American corn crop but the unprecedented tie up of freight has practically shut us off from this source.

Efficiency in Production and Conservation the Remedy

The crux of the situation then is efficiency in production; the maximum of production of each individual hen, that is the only way in which to get an increase.

The next way is in conservation. "The wastage of eggs in Canada is scandalous," Mr. Brown averred. "Production," he continued, "affects only the producer, but conservation affects every agency that deals with eggs.

Spread in Prices a Destructive Element

We want a maximum product in 1918. To do this we must overcome the high peaks and low drops of 1917. We must have a more staple price that will encourage the producer in production, but

not so high as to prevent a reasonable movement."

The Egg Must Compete With the Hog

Prof. W. R. Graham, O.A.C., Guelph, also urged the elimination of wastage as the only way of increasing egg production.

"In order to have as much for export as we had last year," he stated, "we will have to eliminate the wastage, and that means co-operation between all handling activities. You must speed up the period between production and the time the eggs get to the cold storage.

"It is impossible to feed a hen at a price for feed alone of less than 25 cents a month, and the moment eggs go down below the cost of production, then the bulk of production will decrease.

"Sheep, hogs and beef have increased 100 per cent., but eggs haven't and the farmer knows it, so the hog has the advantage. The more hens that are kept on the farm, the more they become competitors of the hog, and so you can anticipate how well the hen can be fed unless the price of eggs increases.

"In proportion to other foods, eggs are cheaper than they were prior to the war. People do not realize this probably because of the remarks of W. F. O'Connor.

Mr. O'Connor's Statement Unjustifiable

"A year ago a car of feed cost \$900, to-day it is \$1,750 a car, and the price of eggs has not doubled.

"It's a strange thing that wheat is the cheapest thing to feed a hen. We know that when we feed wheat to the hens it is starving someone across seas. But it's hard bucking against the stream just the same. I fancy that before long, however, that it will not be possible to feed wheat to hens. Our cost of production at the O.A.C. is 50 cents a dozen, but the average cost would be \$1.13 a dozen."

In response to a question Prof. Graham expressed his opinion that W. F. O'Connor's statement that the price of eggs was too high was unjustifiable.

E. M. Reaney, Toronto, stated in regard to the grading of butter that there was nothing more important to the trade than the system of government grading of butter. "The difficulty in the past has been," he stated, "that we have been paying a No. 1 price for a No. 2 article, and you can't build business that way. The only way that the best results can be obtained is by the buyers using their influence to give the preference to the graded article."

Frank Hern, London, in introducing the subject of the method of buying cheese for export for the British Government and questioning whether the regulation of the buying price was satisfactory, urged the need of increased cheese and butter production because of the indirect effect of this production over other important food articles.

"The cheese and butter industry should receive every encouragement," he stated, "because it should have a very material effect in encouraging the production of beef, as the by-products of cheese and butter making were the very best pro-

ducts for the feeding of young cattle, and consequently the development of the cheese and butter business will ensure the production of cattle, a matter of such great importance during the course of the war, and probably for years to come."

Thought Set Cheese Price Worked for Benefit of Larger Dealers

A. E. Bailey, Brockville, stated that because of the setting of the price on cheese a number of the smaller dealers had been shut out of the business, and he thought that the regulation had worked a hardship to buyers outside Montreal, who were not in a satisfactory position to get space for shipment. He urged that men who were in the trade should not be on the Cheese Commission.

Too High Prices in the Country the Reason

C. M. Thacker, Montreal, stated that he did not believe that the smaller merchants had been put in a position of disadvantage. Difficulties of transportation necessitated in many cases the holding of cheese. Everyone got the same figure, and he did not think that any discrimination was shown, and if merchants lost money it was probably because they paid more money than could be obtained for the product. One reason for delays had been the fact that a minimum of 500 cheese were necessary before they could even be tendered to the Commission. "It might be advantageous, he thought, if this restriction could be modified."

T. J. Coyle, Winnipeg, introduced the question of whether there would be a surplus of butter for export in 1918.

"The campaign for conservation and production is having its effect," he stated. "The western provinces would show an increase in butter production, despite the material increase in the amount of land under cultivation for grain."

Mr. Coyle urged strongly the need of graded butter, and pointed out that it was a dealer's problem. The buyers were the people, he believed, who could bring about these better conditions.

Mack Robinson, of Belleville, president of the Canadian Creamery Men's Association, suggested the appointment of a Dominion-wide dairy council, which would have control over all the different activities in connection with this trade. He thought that some co-operation in this line would tend to the promotion of better conditions.

Margarine an Advantage to the Farmer

J. W. Atherton, of the William Davies Co., Toronto, thought that the introduction of margarine was a matter of great importance to the trade. "Margarine has come to stay," he said, "though for the time licenses have been refused. It will actually be of advantage to the farmer in that it will cut out the handling of inferior grades of butter, and farmers who have been in the habit of putting up an inferior grade will ship their cream to the creamery instead. Though many carloads of margarine have been brought in," he continued, "the supply is not equal to the demand. Over

50 per cent. of dairy butter is not fit for table use, and the introduction of margarine will have the effect of improving this condition."

R. J. McLean, the Bowes Co., Toronto, also held that the introduction of margarine would be of benefit to the dairies. The production of dairy butter of poor grades, he claimed, was an actual loss to the country, and the introduction of margarine would have a tendency to force the cream to the creameries, where facilities were obtainable for the production of a good grade stock. The farmers, too, were beginning to use margarine, and, therefore, they would be unlikely to produce inferior butter. Moreover, he urged, if margarine comes in regularly it means that there will be that much more butter available for export to the Allies.

When we get back to normal conditions people will consider butter as cheap, and the butter maker need not fear any curtailment of butter demand.

Mack Robinson, of Belleville, took exception to this idea. He urged that the introduction of margarine would be injurious to the production of food, because it eliminated the by-products of butter production. One cause of the high price of butter, he urged, was that the introduction of margarine had discouraged the farmer, who was not producing the amount of cream he had formerly produced.

Margarine Finds a New Market

W. S. Moore, of W. S. Moore & Co., Chicago, drew on the experience of the United States with the product to point the case that margarine did not take the place of butter, but found a new market. "When you want to sell margarine," he said, "you have to find customers, for no man who can afford good creamery butter will ever be a consumer of margarine. But in the larger cities there are a large number of people who have ceased to use butter. Having ceased anyway, what they do after has no effect in butter prices.

"There are other people who cannot get good butter—mainly in rural communities. They demand something better than the poor dairy butter that is available, and probably 50 per cent. of margarine is being sold in the rural communities. The market, therefore, for poor dairy butter is not so good, so the farmer seeks an outlet for his cream at the creameries, where he gets a better price, and consequently is encouraged to increase his herds.

"If laws are such that margarine must be sold for what it is, it will find its own market and will not affect the butter industry."

Not Opposed to Dairy Butter

C. M. Thacker, Montreal, feared that from the discussion an impression might get abroad that the association was opposed to dairy butter. That was not the case. The association wanted a larger production of dairy butter, but dairy butter of a good quality.

A paper read for H. R. Gray, of Montreal, who was unable to be present, dealt

with the question of whether it was advisable to buy prints from country creameries.

He objected to the practice because there was a shrinkage and loss of shape in shipping, something that was not noted when prints were cut from solids. The doing away with this practice would result in a saving in boxes. Mr. Gray urged that all purchases from local creameries should be made in bulk.

John J. Fee opposed this contention with his accustomed vigor. He had found that the buying of prints had been satisfactory. He was satisfied that by buying fresh creamery prints the buyer got the best butter and, moreover, got what he wanted.

L. P. Marshall stated that his experience had been that the majority of retailers preferred butter printed at the creamery. The gathering generally was divided about 50-50 on this question.

Will Cost 20c a Dozen to Export Eggs

H. R. Gray, Montreal, spoke of the relation of the allied buying condition on the production of eggs, butter and cheese for export.

Mr. Gray stated that there had been an export of 132,000 cases of eggs during the shipping months. The cheapest rate for the coming season would be 20c per cubic foot, or 16c for freight, while marine insurance would bring it to 20c a dozen. He urged the selling of eggs through the British Buying Commission and the arrangement of a buying price at the port of shipment in Canada.

"It looks like a year's holiday," remarked F. F. Whyte.

New Egg Standards Will Facilitate Selling

W. A. Brown stated that he had been in conversation with one of the British Buying Commission and had not found him particularly sympathetic.

Mr. Brown's announcement of the standards for eggs stated that it had changed the complexion of matters, and he did not think there would be any difficulty in disposing of all the exportable surplus.

R. J. McLean pointed out that the freight from interior points would add another 11c without leaving anything in the matter of profits for the dealer. He again urged the imperative necessity of eliminating the element of waste and so curtailing the cost.

J. W. Atherton, Wm. Davies Company, Toronto, in urging the advisability of an official weighmaster at Toronto and Winnipeg, explained the difficulties that arose through short weight butter shipments and strongly urged the need of such an official.

T. J. Coyle, Winnipeg, stated that the Manitoba creameries were instructed to give 56½ pounds net to the box. This had obviated any difficulty of short weight, and from the dealers' standpoint the appointment of a weighmaster was eminently satisfactory.

Mr. Atherton moved that the Government be asked to appoint an official weighmaster for Toronto, or failing this, that the new executive be empowered to bring in some alternative suggestion.

C. M. Thacker, in speaking of the establishment of exchanges in Montreal, stated that no definite action had been taken in the matter.

T. J. Coyle, Winnipeg, reported a similar situation in Winnipeg.

It was moved that the original committees be urged to further consideration of the matter.

The Banquet a Great Success

The banquet which was held in the Tecumseh House on Tuesday evening was a great success.

Dr. James W. Robertson, former Dominion Trade Commissioner, in addressing the gathering, said: "If we do not win it will not be for want of men or munitions or money. In brief, if we are to win we must keep the allies supplied with food. If once we understand we shall need no persuasion. A Canada that understands needs no impelling.

"You have," he said, "gathered here, I presume, to consider how to improve your business, how to prevent waste, how to avoid loss and possibly how to increase profits. Cut that last item out until we have won the war.

Produce Men Have Rendered Real Service

"The men who handle the food supplies of Canada do not stand well in the esteem of the public at the present time; you do not need me to tell you that, but in my esteem," continued Dr. Robertson, "the produce men of Canada have rendered a very real service in these times of stress and can continue to do so, and it is for you to consider if it is not part of your duty to help the people to understand what you have done and what you are doing. You must conserve your good name, which has been put in jeopardy because the people do not understand the nature of the work you do. It is part of your duty to let the public know that you are contributors and show them how you serve the producer and the consumer by caring for the supplies of food so that there may be no loss and no extra profits. Such action will restore the necessary confidence in each other."

Dealing with the crop question, the speaker said that in his opinion the huge crops of 1915 hid the danger which had developed owing to the shortage of 200,000,000 bushels of wheat on our side in 1916. This shortage, along with 15,000,000 men taken from production to repel the foe in France, meant that there would not be enough food to go round next winter and thousands would starve.

No Escape Except by Economy

"There is no escape," declared Dr. Robertson, "unless along with our efforts for increased production there is strict economy and a shifting of consumption from the things needed to feed the people in Europe to other products. We must save to win."

Dr. G. C. Creelman, Commissioner of Agriculture, dealing with the subject of greater production, said: "We must practice as well as preach a much greater degree of economy than has prevailed during the past few years. At the present time there is an estimated waste of

25 per cent. in foodstuffs. This would feed an army of 100,000 men. Hitherto we have not been used to stopping to think of what we shall eat or not eat. We have suited the idea or desire of the

moment without regard to the necessity of saving. But the demand not only for increased production but for actual saving has become too imperative to be longer unheeded."

Produce Committee Will Regulate Produce

Meet to Formulate Plans For Conducting Business Under License—Food Controller States There is Nothing Destructive in New Regulations

THE produce committee appointed by the food controller, to formulate regulations to govern the handling of produce under the new licensing system, met in Ottawa last week.

The following are the members of the committee: Arthur J. Hodgson, Montreal; William Flavelle, Lindsay, Ont.; F. M. Moffat, Toronto; Blake Wilson, Vancouver; T. A. Elliott, Winnipeg; R. M. Ballantyne, chairman, office of Canadian food control.

The speech of the new food controller on the occasion of the first session showed that he did not share with his predecessor a horror of the so-called "unnecessary middleman."

Mr. Thomson, in addressing the committee, said:

"The general idea of this conference is to get the men interested in the business of handling produce together, and then to put the question of regulating their business under the license system up to them. You know the general facts. You know the European situation and we needn't take up any time with that. We want you to examine this situation as far as the produce business is concerned. You, as wholesalers, have a recognized function in this business to perform.

Nothing Destructive in New Regulations

"There need be no idea that we are going to be destructive in our regulations under the license system. This system of licensing is the least destructive of any. It gives business a regulating control which is the best thing that can happen to it. The license system is destructive of illegitimate trading, speculation, profiteering, etc. It eliminates a lot of useless parasites who make unnecessary profits, take unearned increments and perform little or no service at all. They go into a produce raising district, sit on a chair in the barroom and buy all the apples, all the eggs or all the potatoes they can get hold of, and when the legitimate dealer comes along, they simply hold him up. Such a man is no good to the country, to the state, to business. He disturbs conditions, makes the farmers suspicious about being done up, makes it harder for the legitimate dealer to do business with them.

The Farmer Needs the Middleman

"The farmer can't peddle his stuff in a large city, nor can the stuff from a large producing district be distributed in that primitive way. The produce man has his machinery for doing busi-

ness, his plant, his bookkeeping system, his collecting system, etc. He performs a necessary and useful function.

"Now, as regards regulating your business, I have simply asked you here to sit down together and discuss what regulations are best for all parties. You know the best ways of regulating your business. In conjunction with Mr. Ballantyne, you will consider what are the proper, fair, equitable regulations for the produce business, endeavoring to eliminate profiteering and speculation, and to put your business on a sound footing.

A Legitimate Function for a Legitimate Profit

"You are performing a legitimate function for a legitimate profit. It is necessary that we get public confidence. You know the condition of the public mind to-day. Every man trading in foodstuffs is put down as a first class pirate. Statements of the yellow press and of others have been encouraging that belief. It is impossible for the private individual to know what the facts about a business really are. In the business world to-day, with the abnormal attention paid to the machinery of distribution, owing to the conditions imposed by the war, it's just as if the curtain had gone up and the people were seeing the show for the first time. They are ready to believe anything. This license system is the only way to stabilize their minds and satisfy them you are doing business in a legitimate way. As you are performing a proper function in trade, you should, of course, be paid for it. I hope the result of this committee's regulations will be to cut out all the wild talk of profiteering and excess profits. I hope, with Mr. Ballantyne, you will go into the business and formulate workable regulations."

In reply to a question, Mr. Thompson said that the committee would consider not only the wholesale produce trade, but regulations governing manufacturers of butter, cheese and other produce, and regulations for the retailers of produce.

"We think that you as wholesalers, between the manufacturer and retailer, will be well able to formulate regulations governing the whole trade. All will have to be licensed—manufacturers, wholesalers and retailers. This committee can recommend regulations for all, and then we will call representatives of the other branches together, one group at a time, and will put these regulations up to them for their consideration and

(Continued on page 47)

Produce, Provision and Fish Markets

THE MARKETS AT A GLANCE

THE item of greatest interest during the week was the intimation received in some quarters that further supplies of margarine stand some chance of being allowed to come forward from the United States. While permits have not been definitely granted, some commission houses have been given to understand that there is a possibility they may be allowed to come forward. Supplies of cottonseed oil that are coming forward are still limited, as the United States is keeping a tight rein on export of this commodity.

Butter market is one of firmness, with an upward tendency in storage grades of creamery solids. Dairy prints were also in firmer tone. Purchases of Western butter have been made for the Eastern market at high prices, which will mean higher prices when these supplies arrive. Storage eggs are in firm market, with new-laid continuing to increase. Price of new-laid, however, is still at too high a level to insure free consumption. With the coming of milder weather production will increase rapidly, and prices will, in all probability, show a lower range.

Poultry supplies reaching the market have been light, being confined mostly to spring chickens and some live hens. There is an excellent demand for fish now that the Lenten season is on. Wholesale dealers are having difficulty in getting certain lines of fish, such as whitefish, trout, lake herring and pickled sea herrings. Oysters continue to be scarce, with a good demand. Meats of all kinds held in steady market. Trade has been restricted during the week by reason of the break caused through the heatless days.

that there would be a better delivery from certain points if the traffic were freer. Prices are well maintained with a slight advance in the price of selects and No. 1's in some quarters.

Eggs—		
New-laid (specials)	0 65	0 70
Selects	0 52	0 54
No. 1's	0 48	0 50
No. 2's	0 45	0 45
Fall eggs	0 56	0 58

Margarine Marked Out With Some Jobbers

Montreal.

MARGARINE.—So acute has the shortage of margarine become with many of the wholesale provision men that they have little desire to make any quotations. It is said that the supply is very light and that there will be but slight quantities available within a very short time. Prices are maintained, though unchanged. Shortage of margarine has greatly stimulated sales of lard and shortening.

Margarine—

Prints, according to quality, lb.	0 29½	0 31½	0 34
Bulk, according to quality, lb.	0 28½	0 30½	0 31½

Butter Prices Are Firm But Demand Smaller

Montreal.

BUTTER.—While the price of butter holds firmly, with a slight advance in one quarter, the demand is just a little quieter. Fair amounts are passing out, however, and little complaint of the volume of business is made. Supplies are acknowledged as shorter, and from the West but a few lots have been received. It would seem that the available supplies from sources that have been contributing other seasons will be much less than in previous seasons.

Butter—

Creamery prints, storage	0 50	0 51
Creamery solids, storage	0 49	0 50
Creamery prints (fresh made)	0 49	
Creamery solids (fresh made)	0 48½	
Dairy prints, choice	0 41	0 42
Dairy, in tubs, choice	0 39	

Little Live Poultry And Frozen Is Scarce

Montreal.

POULTRY.—Altogether there is not a heavy supply of poultry available, either of the storage or fresh killed. Of the live there is very little to hand from outside points, shipments being almost nil. Comparing the situation with that of a year ago there is said to be a lighter supply all around. Even in the United States stocks are reported lower. Prices are firm, but these are held unchanged as follows:

Poultry—		Dressed
Old fowls	0 28	0 30
Chickens, crate fattened	0 35	0 36
Roasting chickens	0 32	0 32
Young ducks	0 29	0 30
Turkeys (old toms), lb.	0 36	0 36
Turkeys (young)	0 37	0 37
Geese	0 27	0 28

Live Hogs Easier With Light Receipts

Montreal.

PROVISIONS.—The receipts of live hogs have been light for the past week, and while there has been firmer prices by about 50c per hundredweight there has been little improvement in conditions. Sales are being made at \$20 per hundred for live, while dressed are ruling at from \$26 to \$27. Lower prices, say the abattoir men, are expected to rule as soon as deliveries can be effected more promptly. Cooked and cured meats are firm and steady with a meats are firm and steady with a cent higher spread for cooked hams, all other prices holding firmly as follows:

Hogs, dressed—		
Abattoir killed	26 50	27 00
Hogs, live		20 00
Hams—		
Medium, per lb.	0 31	0 32
Large, per lb.	0 29	0 29½
Bacon—		
Plain	0 39	0 40
Boneless, per lb.		0 44
Bacon—		
Breakfast, per lb.	0 40	0 42
Roll, per lb.	0 28	0 30
Dry Salt Meats—		
Long clear bacon, ton lots ...	0 26	0 27
Long clear bacon, small lots ...	0 26½	0 27½
Fat backs, lb.	0 25	0 26
Cooked Meats—		
Hams, boiled, per lb.	0 44	0 46
Hams, roast, per lb.	0 46	0 46
Shoulders, boiled, per lb.	0 37½	0 38½
Shoulders, roast, per lb.	0 38	0 38½

Lard Holds Firmly And Sales Are Larger

Montreal.

LARD.—The demand for lard has increased very considerably. This is a

definite result of the increasing shortage of margarine, and while there have been no price changes, the market holds very firm and sales are good. The supply is ample for the immediate demand but this will probably be even shorter if the present conditions with regard to margarine are not relieved.

Lard, Pure—

Tierces, 400 lbs., per lb.	0 29½	0 30
Tubs, 60 lbs.	0 29¾	0 30
Pails	0 30	0 30½
Bricks, 1 lb., per lb.	0 31	0 31½

Half A Cent Advance Is Made In Shortening

Montreal.

SHORTENING.—Little encouragement manifests itself with regard to the deliveries of cottonseed oil, and there is a consequent and definite effect in the price of shortening which has shown an advance in some quarters of half a cent. per pound. Even at this the market is ruling strong, and with margarine less of a factor as a competing line the demand has increased a great deal. Prices are as follows:

Shortening—

Tierces, 400 lbs., per lb.	0 26	
Tubs, 50 lbs.	0 26¼	
Pails, 20 lbs., per lb.	0 26¼	
Bricks, 1 lb., per lb.	0 26	0 27¼

Some Storage Eggs Due To Arrive From The West

Montreal.

EGGS.—Supplies of storage eggs are very small, say dealers. A few cars are due from the West and are looked for in a short time. This will relieve the situation to a certain extent. New laid are still scarce but it is thought

Cheese Sells Slowly With A Few Lots To Hand

Montreal.

CHEESE.—A few lots of cheese have been received from Ontario which is of the fodder variety and finds its way on the local market to a great extent. Supplies are none too heavy and the prices are unchanged. Some 32,000 boxes still await export by the Cheese Commission which will probably go forward as fast as transportation can be secured.

Cheese—			
Large (new), per lb.	0 22½	0 24	
New twins, per lb.	0 22½	0 23½	
Triplets, per lb.	0 22½	0 24	
Stilton, per lb.	0 25	0 28	
Fancy, old cheese, per lb.	0 30	0 31	

Big Sales of Fish Expected During Lent

Montreal.

FISH.—The fuel conservation order has caused the fish dealers some inconvenience owing to the fact that Lent was so near when the enforced holidays were decided upon. The several days before Lent are usually the busiest of the whole year. Prospects are bright for brisk selling for several weeks from this time forward. Generally speaking, supplies are reported to be somewhat light. Prices hold well with a higher range for smoked haddies, herring, cod and kippers. Sea trout are easier from 50 cents to \$1 per bbl. Shrimps, halibut and lobsters are firm. Dealers feel that there is a better demand for fish, which has resulted from the wide advertising done by the Government and in other ways. Demand has been better for the lower-priced varieties.

SMOKED FISH.			
Haddies	0 14	0 16	
Haddies, fillet	0 18	0 20	
Smoked herrings (med.), per box	0 23	0 24	
Smoked cod	0 15	0 16	
Bloaters, per box 60/100	1 50	1 75	
Kippers, per box 40/50	2 40	2 50	
SALTED AND PICKLED FISH.			
Haddock	0 07	0 07	
Herring (Labrador), per bbl.	12 00	12 50	
Herring (Labrador), ½ bbls.	6 50	7 00	
Do., half barrels	7 00	7 00	
Herring, No. 1 lake (100-lb. keg)	5 25	5 25	
Salmon (Labrador), per bbl.	24 00	24 00	
Do., tierces	34 00	34 00	
Salmon (B.C. Red)	25 00	25 00	
Sea Trout, red and pale, per bbl.	19 00	20 00	
Sea trout (½ bbls.)	9 50	10 00	
Green Cod, No. 1, per bbl.	14 00	14 00	
Green Cod (large bbl.)	16 00	16 50	
Mackerel, No. 1, per bbl.	22 00	22 00	
Mackerel (½ bbls.)	12 00	12 00	
Codfish (Skinless), 100-lb. box	12 00	12 50	
Codfish, 2-lb. blocks (24-lb. case)	0 17	0 17	
Codfish (Skinless), blks. "Ivory" Brd.	0 15	0 15	
Codfish, Shredded, 12-lb. box	2 20	2 25	
Eels, salted	0 12	0 12	
Pickled turbot, new, bbls.	16 00	16 00	
Do., half barrels	8 50	8 50	
Cod, boneless (20-lb. boxes), as to grade	0 14	0 18	
Cod, strip (30-lb. boxes)	0 16	0 16	
SHRIMPS, LOBSTERS			
Lobsters, medium and large, lb.	0 50	0 60	
Prawns, lb.	0 38	0 38	
Shrimps, lb.	0 30	0 35	
Scallops	4 00	4 00	
Herring, large sea, lb.	0 07½	0 07½	
Do., frozen lake, lb.	0 06	0 06	
FRESH FROZEN SEA FISH.			
Halibut	21	22	
Haddock, lb.	08½	09	
Mackerel	14	15	
Cod steak, fancy, lb.	09½	10	
Cod—Toms	4 50	5 00	
Salmon, Red	19	20	
Salmon, pale	14½	15	
Salmon, Gaspe	..	26	
FRESH FROZEN LAKE FISH			
Pike, lb.	0 10	0 11	
Perch	0 12½	0 13	

Whitefish, lb.	0 12½	0 13
Lake trout	0 18	0 19
Eels, lb.	0 12	0 12
Dore	0 12½	0 13
Smelts, No. 1	0 19	0 20
Smelts, No. 1 large	0 24	0 24
Oysters—		
Ordinary, gal.	2 75	3 00
Malpeque oysters, choice, bbl.	10 00	10 00
Malpeque oysters (med.) bbl.	9 00	9 00
Cape Cod shell oysters, bbl.	11 00	11 00
Cape Cod Shell Oysters—		
5 gal. (wine) cans	15 00	15 00
3 gal. wine cans	8 00	9 00
1 gal. (wine) cans	3 00	3 00
Oyster pails (pints), 100.	1 50	1 50
Oyster pails (quarts), 100.	2 10	2 10
Clams, med., bbl.	9 00	9 00
Clams (med.), per bbl.	9 00	9 00

FRESH FISH		
Haddock	0 11	0 12
Steak cod	0 12	0 13
Market cod	0 08½	0 09
Carp	0 12	0 13
Dore	0 13	0 16
Lake trout	0 18	0 20
Pike	0 10	0 12
B. C. Salmon	0 22	0 24
Gaspereaux, each	0 07	0 07
Western Halibut	0 26	0 26
Eastern Halibut	0 25	0 26
Flounders	0 07	0 10
Perch	0 09	0 09
Bullheads	0 15	0 15
Whitefish	0 13	0 16
Whitefish (small)	0 09	0 09½
Eels	0 10	0 10
Mackerel (large), each	0 20	0 20
Mackerel (medium), each	0 18	0 18
Mackerel, per lb.	0 14	0 14

Meats Quiet; Hogs Are Firmer

Toronto.

PROVISIONS.—The market for meats held in a steady position so far as change is concerned. Demand has been somewhat light owing to the break in trade caused through the enforced holidays. There is a firmer tendency to barrel pork. Live hogs were also in firmer market on Tuesday following light arrivals, prices being higher by 50c per hundred pounds.

Hams—		
Medium	0 32	0 33
Large, per lb.	0 27	0 30½
Bacon—		
Plain	0 40	0 44
Boneless, per lb.	0 42	0 49
Bacon—		
Breakfast, per lb.	0 38	0 40
Roll, per lb.	0 30	0 32
Wiltshire (smoked sides), lb.	0 35	0 40
Dry Salt Meats—		
Long clear bacon, lb.	0 27½	0 29½
Fat backs	..	..
Cooked Meats—		
Ham, boiled, per lb.	0 45	0 46
Hams, roast, without dressing, per lb.	0 45	0 50
Shoulders, roast, without dressing, per lb.	0 40	0 47
Barrel Pork—		
Mess pork, 200 lbs.	55 00	57 00
Short cut backs, bbl., 00 lbs.	60 00	61 00
Pickled rolls, bbl., 200 lbs.	54 00	56 00
Hogs—		
Dressed, 70-100 lbs. weight	27 00	27 00
Live, off cars	19 25	19 25
Live, fed and watered	19 00	19 00
Live, f.o.b.	18 25	18 25

Ray Of Hope In Margarine Situation

Toronto.

MARGARINE.—There is a slight ray of hope that further supplies of margarine may be permitted to come forward from the United States. Commission have received intimations during the week that there is a possibility that the United States Department of Food Control may release additional supplies for shipment into this market. Nothing definite in the way of actual permits has yet developed, but there is some en-

couragement given that such may take place. Supplies in the local market were very light and prices in certain instances were higher by 1c per pound for the best grade.

Margarine—		
1-lb. prints, No. 1	\$0 32	\$0 33
Do., No. 2	0 30	0 31
Do., No. 3	0 27	..
Solids, 1c per lb. less than prints.		

Shortening Market Holds In Firm Tone

Toronto.

SHORTENING.—There is a firm market for shortening in view of the light supplies available. Manufacturers have been unable to get the quantity they would like to take care of their requirements. Some of the large manufacturers are not quoting in the market as their receipts of cottonseed oil have not been sufficient to take care of their manufacturing requirements. Prices held firm at 25½c to 25¾c tierce basis.

Shortening, tierces, 400 lbs., lb. @ 25½ 0 25¾
In 60-lb. tubs, ¼c per lb. higher than tierces; pails, ½c higher than tierces, and 1-lb. prints, 1½c higher than tierces.

Demand For Lard Is On Increase

Toronto.

LARD.—Demand for lard is on the increase, due in large measure to the restriction of supplies of shortening and to embargo that has prevailed against importation of margarine. People in many instances had taken to use of margarine in place of lard and shortening when supplies were coming freely from the United States. Now that there has been a restriction of these supplies they are turning again to lard. Prices were firmer and showed an upward tendency by ½c per pound.

Lard—
Lard, pure tierces, 400 lbs., lb. @ 29 0 29½
In 60-lb. tubs, ¼c higher than tierces; pails, ½c higher than tierces, and 1-lb. prints, 1½c higher than tierces.

Storage Butter And Dairy Butter Higher

Toronto.

BUTTER.—There is a strong market for storage butter, particularly storage solids and prices were 1c to 1½c higher during the week. Dairy prints of choice variety showed an upward tendency, lower quotations of last week having disappeared. Firmness in butter market is induced by dwindling supplies of storage commodity and increased demand occasioned through short supplies of margarine. Some western butter has been purchased to come into this market and at prices that will necessitate higher quotations than those now prevailing.

Creamery prints, fresh made	0 51
Creamery solids, fresh made	0 49 0 50
Creamery prints, storage	0 50
Creamery solids, storage	0 49½
Dairy prints, choice, lb.	0 40
Dairy prints, lb.	0 35 0 36

Western Eggs Are Rolling Toward East

Toronto.

EGGS.—Supplies of western eggs are on the way to the east but difficulties in

transportation have operated to hold up the delivery. Storage eggs in the local market were very scarce during the week, some of the large houses being entirely out of stock. Production of new-laid eggs is increasing but prices are still too high to encourage free consumption. With milder weather for a period of time there would be a rapid increase in production. In some quarters prices were slightly lower, being quoted at 62c to 65c for new-laid in cartons and 60c to 62c for new-laid loose.

Eggs—		
New-laid, in cartons	0 62	0 65
Do., loose, doz.	0 60	0 62
Storage, selects, ex-cartons	0 52	0 54
Storage, No. 1, ex-cartons	0 50	

Cheese Market Maintains Steadiness

Toronto.
CHEESE.—There was a steadiness to the cheese market during the week. Prices were maintained at the basis of recent weeks. Consumption of cheese in the local market is not heavy, not as heavy in fact as its comparative cheapness should warrant.

Cheese—		
New, large	0 22½	0 23½
Old, large	0 23	0 24½
Stilton (new)	0 25	0 27
Twins, ¼ c lb. higher than large cheese. Trip-lets ½ c lb. higher than large cheese.		

Poultry Arrivals Still Very Limited

Toronto.
POULTRY.—Arrivals of poultry are confined mostly to Spring chickens and a few live hens. Receipts are not heavy, weather conditions being against them. Prices were firmly maintained during the week. Ducks, geese and turkeys are a negligible quantity these days, as there is very little demand for them except for restaurant trade.

Prices paid by commission men at Toronto:			
	Live		Dressed
Ducks	\$0 24-\$0 25	\$0 25-\$0 27	
Geese	0 16-0 18	0 22-0 24	
Turkeys	0 25-0 27	0 33-0 35	
Roosters	0 20-0 22	0 22-0 24	
Hens, over 5 lbs.	0 26-0 27	0 26-0 27	
Hens, under 5 lbs.	0 23-0 25	0 22-0 26	
Chickens, 4 lbs. and up	0 25-0 27	0 28-0 30	
Chickens, under 4 lbs.	0 23-0 25	0 26-0 28	
Squabs, dozen	4 50		
Prices quoted to retail trade:			
Hens	\$0 28-\$0 30		
Ducks	0 30-0 32		
Chickens	0 30-0 32		
Do., milk-fed	0 33-0 35		
Turkeys	0 36-0 40		
Geese	0 20-0 27		

Pickled Herring Up; Fish Demand Good

Toronto.
FISH, OYSTERS.—With the Lenten season on there is an excellent demand for fish. Wholesalers are finding their operations restricted to a certain extent through a shortage in certain lines of fish. Whitefish, trout, Lake Superior herring and pickled sea herring have been in light supply. Pickled herring showed a higher tendency during the week, prices ranging from \$10.75 to \$11 per barrel. There is a wider range on Qualla salmon, prices quoted being from 12½c to 15c per pound. Likewise red Spring salmon showed a wider range

from 21c to 25c per pound. Headless and dressed haddock were firmer at 9c to 10c per pound. Frozen sea herrings were quoted firm at 6c per pound. Flounders showed a narrower range. Demand for fish is reported to be increasing as people are coming to realize that it makes an excellent diet.

SMOKED FISH.		
Haddies, per lb., new cured	0 14	0 15
Chicken haddies, lb.		0 12
Haddies, filets, per lb.	0 15	0 18
Ciscoes, per lb.	0 16	0 17
Kippered herring, per box	1 75	2 65
Digby herring, skinless, 10-lb.		2 25
Salmon snacks, 10-lb. boxes, lb.	0 22	

PICKLED AND DRIED FISH.		
Acadia cod, 20 1-lb. blocks		3 40
Acadia cod, 2-lb. blocks		4 50
Strip cod, lb.		0 12
Quail on toast, 24 1-lb. blocks, lb.		0 13
Skinless cod, 100-lb. boxes, lb.		0 11
Halifax shredded cod, 24s.		2 20
Salt mackerel, kits 15 lbs.		
Labrador salt herring, barrels	10 50	10 75
Do., half barrels	5 25	5 50
Herring, pickled, keg 100 lbs.	6 00	6 50

FRESH FROZEN SEA FISH.		
Halibut, frozen	0 19	0 20
Salmon, Qualla, lb.	0 12½	0 15
Do., red spring	0 21	0 25
Do., Cohoe		0 20
Haddock, headless and dressed, lb.	0 09	0 10
Herrings, frozen		0 06
Steak, cod, lb.	0 09½	0 10½
Haddock, market, lb.	0 09	0 10
Cod, market, heads on, lb.	0 09	0 10
Mackerel, frozen, lb.		0 12
Flounders, frozen	0 08	0 10
Tulibeas, lb.	0 08½	0 09
Smelts, extras, lb.		0 22
Do., No. 1, lb.	0 16	0 17
Do., No. 2, lb.		0 12

FRESH FROZEN LAKE FISH.		
Herring, Lake Superior, bags, lb.	0 05	0 06
Herring, Lake Erie, pan frozen.	0 08	0 09
Pike, dressed	0 10	0 11
Do., round	0 08½	0 09½
Whitefish, frozen	0 12½	0 13
Trout, lb., frozen		
Mullets, frozen, lb.	0 08½	0 07½
Yellow pickerel, frozen, lb.	0 12½	0 13
Oysters, per gal.	2 50	3 25
Blue points, bbl.		11 00
Malpeque, bbl.	10 00	12 00
Shrimps—		
No. 1, cans		1 60
No. 2, cans		3 10
No. 4, cans		6 00

Margarine Expected For Another Month

Winnipeg.
MARGARINE.—Supplies are expected this week by some houses, and they are even expecting further shipments. While there is an embargo on margarine, some United States shippers secured licenses to ship block quantities. Thus supplies will be coming through for some time to come, unless the United States Food Control rescind their order. If they do not, margarine will be on the market for a month.

Whitefish Big Seller; Prices Remain Steady

Winnipeg.
FISH AND POULTRY.—Dealers state that the outlook is not for lower prices. Quotations on lake fish are controlled by the Food Controller and will likely hold out until the end of the winter season. The big seller to-day is whitefish, which is very popular. There is also a big demand for salmon and halibut.

Lemons Down To \$8.50; Parsnips Up To \$4.50

Winnipeg.
FRUIT AND VEGETABLES.—Potatoes are reported by dealers to be very

scarce, but are still bringing the same prices, i.e., \$1.25 for Albertas and \$1.50 for Ashcrofts. Tomatoes are still scarce, and the only line offering is Cubans at \$8.50. Parsnips are reported scarce, and have advanced 50c per bag, being now \$4.50. The market for vegetables, taken all round, is very quiet, as they are hard to get. The biggest demand is for celery. There will be new California celery this week, the price being the same, i.e., \$6.50 to \$7 per crate of 100 lbs. Fruit—The orange market is as firm as ever, but the supply is much better. There is no danger of them getting cheaper at the moment, and they are liable to go higher. The lemon market, on the other hand, is down, and they are to-day offered at \$8.50 per case.

PROVINCE COMMITTEE WILL REGULATE PRODUCE IN- DUSTRY

(Continued from page 44.)

endorsement. Men who comply with the law under the license system will have something to protect in holding a license, and something to lose. The closer we can get all these branches of the business to synchronize, the better for this office. We don't want to coerce anybody. We want the best elements in the trade to regulate the trade."

Mr. Ballantyne asked whether control or regulation of profits was included in their instructions.

A Pre-War Profit Not Profiteering
"The question of profits will be a thing for you gentlemen to consider," replied Mr. Thomson. "I consider anything not in excess of a normal pre-war profit legitimate and not profiteering. Some people will say that profit should be cut out altogether. I don't see how you can get along without profit. Without profit, where is the revenue of the country to come from? You all know there are some men who contribute not one cent of taxes, but they have to buy goods from the grocer and other dealers. The grocer makes a profit out of him and the grocer pays a war tax. In that way these men who pay no other taxes are contributing to the state by way of profits. Allowing dealers to have a fair average profit stabilizes things and draws on men who never contribute a cent to the country in any other way."

No Speculation

"Then the main thing is to get down to a position where there can be no speculation," said one of the committee.

"That's what we want absolutely," replied Mr. Thomson. "You all know when a flurry in any line of goods occurs on the market, all kinds of people 'butt in,' including the man whose only office is in his hat. This license system will protect you from all that sort of thing."

Asked about the packers and whether the committee would consider regulations as to the produce part of their business, Mr. Thomson said that the regulations for the packers were being considered by the entire Cabinet. And he could not say because he did not know just what form they would take.



Sell
Jersey Farm Sausage
 —the line that will measure up to your expectations in quick sales and satisfied customers.
Maciver Bros. Co., Keating St., Toronto

Mince Meat

Fresh Green Apples, the Best of Dried Fruits and you have the Best Mince Meat on the Market. In these days of high prices recommend it to your customers.

F. W. FEARMAN CO.
 LIMITED
 HAMILTON

More Fish, Less Meat

Save the Meat for our Soldier Boys in the Trenches

Encourage the Government in the good work of solving the food question. This can only be done by installing a good FISH BOX for storage of same.


FREEMAN'S FISH BOX



Complies with the Government requirements. Easily moved and an attractive fixture, finished in WHITE ENAMELLED or MISION. Built on the same STANDARD as our REFRIGERATORS. We can build them CHEAPER, but we won't. We would build them BETTER, but we can't.

Do not neglect to write to-day for C A T A LOGUE showing F I S H BOXES, sent free.

Manufactured by
The W. A. Freeman Co., Limited
 HAMILTON, ONT.
 MONTREAL — David H. H. Neil, 16 Notre Dame St. E. Uptown 8547
 TORONTO—114 York Street, near King



PAPER BALERS
 All-Steel
 "Fireproof"
 Made in 12 sizes.
 Send for catalog.
Climax Baler Co.
 Hamilton Ontario

Manufacturers pages is referred to by buyers in need of supplies, and for this reason you should be represented there. Don't miss this opportunity.

CANADIAN GROCER, 143-153 University Ave., TORONTO

“Products that build up and hold trade”

You, as a progressive merchant, anxious not only to *build up* trade in your locality, but to *hold it* in the face of competition, realize that the only sure way to do this is to sell goods in which you can place your confidence.

This is why so many dealers are selling **Davies Quality Products**. It's worth something to **know** that what you hand to your customers is absolutely good and reliable — and Davies Pure Food Products represent a standard of excellence which the Canadian housewife has learnt by experience she can rely upon.

That's why **Davies Products** are always good sellers. You can recommend them to your customers with confidence.

It's a pleasure to handle products of this kind—they make friends as well as customers.

Are you handling these Quality lines?

Davies Smoked Meats
Davies Sweet Pickled Meats
Davies Fresh, Smoked and Summer Sausage
Davies Pure Lard
Davies “Peerless” Shortening
Davies Fresh Meat
Davies Cooked and Roast Meats
Davies Pork and Beans
Davies Canned Meats
Davies “Peerless” Pickles
Davies Butter, Eggs and Cheese

THE **DAVIES** COMPANY
WILLIAM LIMITED

MONTREAL

TORONTO

WINNIPEG



Repeat Quality

The quality that creates lasting satisfaction and brings the buyer back again for more—and more—and more—that's the quality it pays to sell.

We offer you this repeat selling quality in the new pack

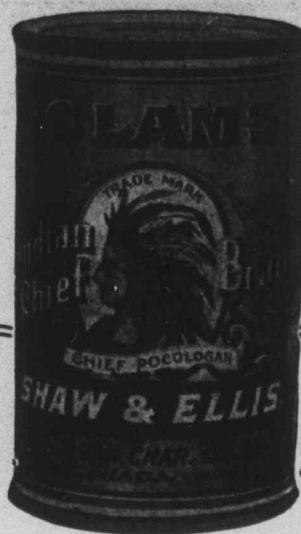
BRUNSWICK BRAND KIPPERED HERRINGS

Every sea food packed under the Brunswick Brand label is a quality line, but we particularly recommend these Kipper Herring as being exceptionally customer-pleasing.

Try them. Packed 4 doz. No. 1 tins to the case. Send us your order now. Prompt delivery guaranteed.

¼ Oil Sardines
¼ Mustard Sardines
Finnan Haddies
(Oval and Round Tins)
Kipper Herring
Herring in Tomato Sauce
Clams

Connors Bros., Ltd.
BLACK'S HARBOR, N.B.



Every customer
will like
Indian Chief
Brand Clams

The high-grade goodness of these delicious Clams will win you the trade of the most discriminating.

Being put up the day they are taken from the clam beds and sealed without solder or acid, Indian Chief Brand Clams are positively pure and always worthy of a strong recommendation.

If you're not already pushing this quick-selling line, begin now.

SHAW & ELLIS
POCOLOGAN, N.B.

**“KEYSTONE”
Household Brushes**

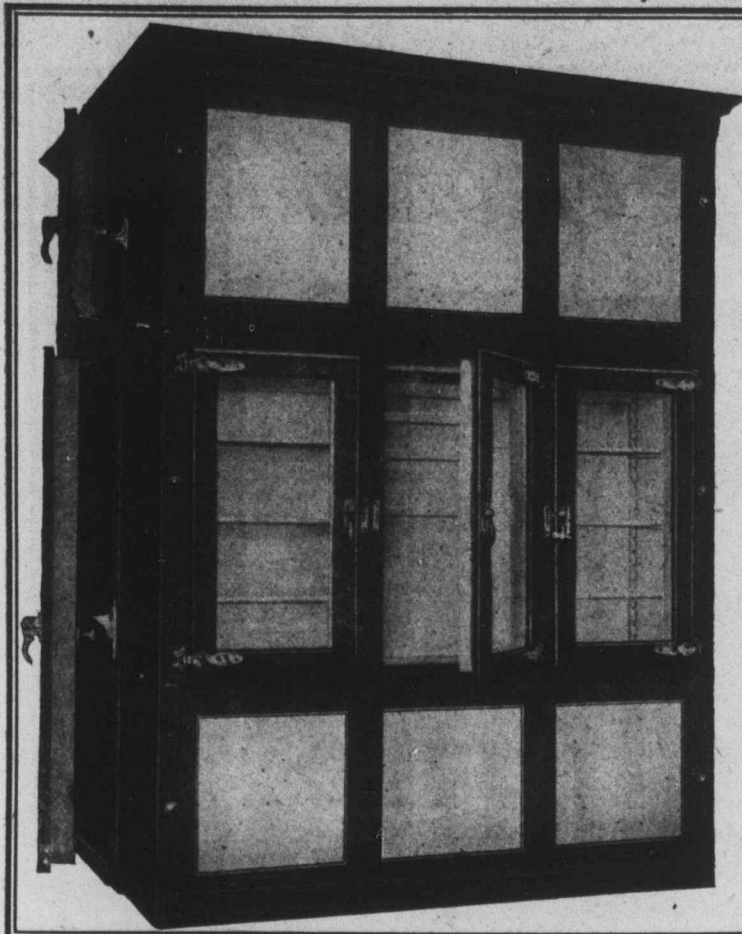
Extra fine quality—moderate price—good profit.

**Floor Brushes
Shoe Brushes
Table Brushes
Whisks
Scrub Brushes
Stove Brushes, Etc.**

Write for Prices, Etc.

STEVENS-HEPNER CO.
LIMITED
Port Elgin, Ont.

Get prices and information about the “Nugget” Broom and the rest of the famous Keystone Brand Brooms and Brushes.



Spring is only 34 days away!

Spring, with its warm moist days is coming—days when the coal situation will be of less importance to you than the ever-recurring problem of keeping your perishables in good condition—sweet, tempting and fresh—and well displayed.

Why not solve such problems once and for all by installing a

EUREKA REFRIGERATOR

NOW? We've got a Eureka model that will just suit your requirements. Eureka Refrigerators are made in all sizes and for all purposes—made to sell the goods as well as to preserve them.

Early ordering will protect you against risk of advanced prices due to scarcity of materials and labor, and guarantee delivery in good time for Spring selling.

Write for the Eureka Catalog.

Eureka Refrigerator Co., Ltd.
11 Colborne Street, - TORONTO

Phone Main 556

Branches: Jas. Rutledge, 2608 Waverly St., Montreal;
J. H. Galloway, 194 Main St. E., Hamilton; Geo.
Bonnycastle, Winnipeg.



Push Marsh's!

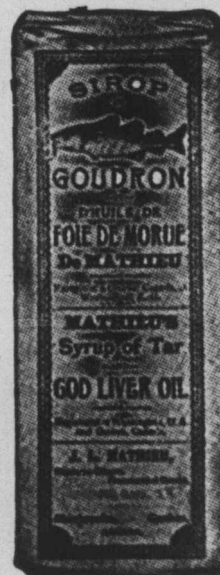
the pure Con-
cord Grape
Juice that's
growing
more popular
daily. It
gives good
profits.

**The Marsh Grape
Juice Company**
Niagara Falls - Ontario

MacLaren Imperial
Cheese Co., Ltd.
Ontario Agents

Rose & Laflamme, Ltd.
Montreal, Que.

The Mathieu Lines are always in demand



Because both "Ner-
vine Powders" and
"Syrup of Tar" are
thoroughly depend-
able, always giving
results in keeping
with their quality
reputation. If you're
not now selling these
two favorites, write
for trial supply.



J. L. MATHIEU CO.
PROPRIETORS
SHERBROOKE, QUEBEC

If any advertisement interests you, tear it out now and place with letters to be answered



The Economical Way

"Riteshape"

Sea foods are popular. People are using them more every day.

They involve many difficulties in proper packaging. A wet fish will soak up enough paper to wrap up a keg of nails. Fish packages often reach the home in a most unsightly state. Use "Riteshapes" for all sea foods.

The large "Riteshape" carries the shell fish attractively and economically.

The smaller sizes are used for small orders of dressed fish, or portions cut from fish.

The "Riteshape" is a strong wooden dish which in no way affects the quality of the food placed in it.

Fish are attractively displayed in "Riteshapes."

They can be sold in the same dish.

Moisture and oil do not affect the durability of the "Riteshape."

With "Riteshapes" in your store you can specialize on sea foods and do so profitably.

Victoria Paper & Twine Company
LIMITED

Head Office : TORONTO, CANADA Branches : Montreal, Halifax and Winnipeg

Made and guaranteed by
THE OVAL WOOD DISH COMPANY
Delta, Ohio, U.S.A.

If any advertisement interests you, tear it out now and place with letters to be answered

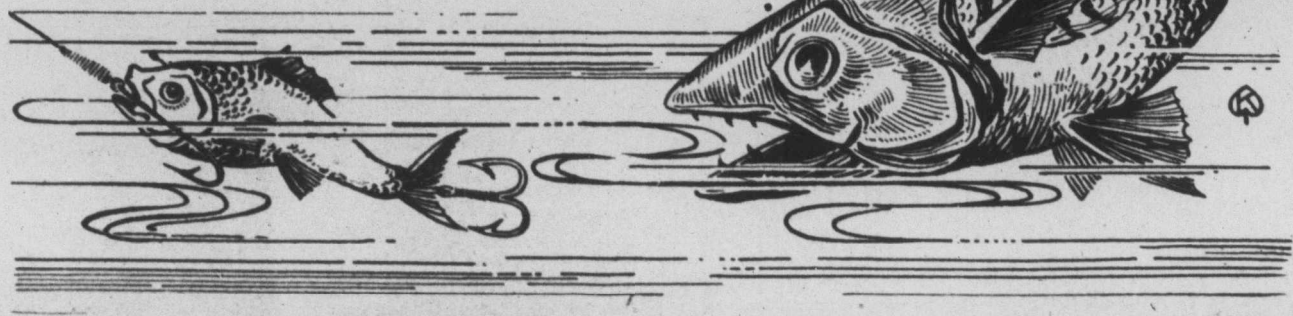
Profit by the Lenten Demand for Fish

Wednesday, the 13th inst., will mark the beginning of the biggest fish-eating season of the year. Now is the time to plan for a good big share of this business, and the best and surest way to secure your share of the Lenten fish trade is to get in touch with the old, reliable fish house, D. Hatton Company, Montreal. Unqualified satisfaction has been the record of our establishment since its beginning, back in '74. By careful attention to our customers' needs and by prompt, intelligent service to all we have grown to be the *Largest Receivers and Distributors of Fish in the Dominion.*

Whatever your requirements in fish foods may be, whether product of ocean, lake or river, you will get best value and satisfaction from

D. Hatton Company
Montreal

Established 1874



Sell Cane's Zinc, Tin and Glass Washboards

They're easily sold because both in appearance and value they are far ahead of the ordinary washboard.

The Zinc, Tin or Glass used is the very best obtainable for the purpose and the Basswood frames besides being better looking than the darker woods are entirely free from splinters and splinters.

A little showing of these washboards in your store will prove profitable. Order your supply to-day.



**WM. CANE & SONS CO.
LIMITED
NEWMARKET, ONT.**

Charbonneau

*The name that stands for
Purity and Quality in
Biscuits
and
Confectionery*

Are you displaying
IMPERIAL
Maple Cream
Butter?

CHARBONNEAU LIMITED

330 Nicolet Street - MONTREAL

DISTRIBUTORS—Ontario: C. Morris & Co., Toronto; Ottawa and District: H. D. Marshall, Ottawa; Winnipeg: The Robt. Gillespie Co., Winnipeg.

QUOTATIONS FOR PROPRIETARY ARTICLES SPACE IN THIS DEPARTMENT IS \$65 'PER INCH PER YEAR

BAKING POWDER

ROYAL BAKING POWDER

Size	Less than 10-case lots Per doz.
Dime	\$ 1 15
4-oz.	1 65
6-oz.	2 45
8-oz.	3 10
12-oz.	4 65
16-oz.	5 90
2½-lb.	14 60
5-lb.	27 35

F.O.B. Montreal, or F.O.B. jobbers' point, subject to jobbers' regular terms. Lots of 10 cases and over, less 2% discount; 1% barrel discount will be allowed when packed in barrels. Barrels contain 15 cases assorted sizes.

JAMS

DOMINION CANNERS, LTD.

"Aylmer" Pure Jams and Jellies. Guaranteed Fresh Fruit and Pure Sugar Only.

	Per doz.
Screw Vac top Glass Jars, 16 oz. glass 2 doz. case.	\$2 95
Blackberry	3 05
Currant, Black	2 85
Plum	2 85
Pear	2 85
Peach	3 15
Raspberry, Red	2 75
Raspberry and Red Currant	2 75

DOMINION CANNERS, LTD.

CATSUPS—In Glass Bottles

	Per doz.
½ Pts. Delhi Epicure	\$1 75
½ Pts., Red Seal, screw tops	1 40
Pts., Delhi Epicure	2 75
Pts., Red Seal	1 90
Qts., Red Seal	2 85
Qts., Lynn Valley	2 75

BAKE DBEANS WITH PORK

Brands—Canada First, Simcoe Quaker

	Per doz.
Individual Baked Beans, Plain 85s, or with Sauce, 4 doz. to case	\$0 95
1's Baked Beans, Flat, Plain, 4 doz. to case	1 15
1's Baked Beans, Flat, Tom. Sauce, 4 doz. to case	1 25
1's Baked Beans, Tall, Tomato or Chili Sauce, 4 doz. to case	1 35
1½'s (20-oz.) Plain, per doz.	1 65
Tomato or Chili Sauce	1 90
2's Baked Beans, Plain, 2 doz. to case	1 95
2's Baked Beans, Tom. Sauce, tall, 2 doz. to case	2 30
2's Baked Beans, Chili Sauce, tall, 2 doz. to case	2 30
2½'s Tall, Plain, per doz.	2 75
Tomato or Chili Sauce	3 20
Family, Plain, \$2.35 doz.; Family, Tomato Sauce, \$2.80 doz.; Family, Chili Sauce, \$2.80 doz.; 3's, Plain, Tall, \$2.75 doz.; 3's, Tomato Sauce, \$3.20 doz.; 3's, Chili Sauce, \$3.20 doz. The above 2 doz. to case, 10's, ½ doz. per case; Chili and Tomato Sauce, for hotel and restaurant use (gals.), \$12; plain, \$10.	

"AYLMER" PURE ORANGE MARMALADE

	Per doz.
Tumblers, Vacuum Top, 2 doz. in case	\$1 90
12-oz. Glass, Screw Top, 2 doz. in case	2 25
16-oz. Glass, Screw Top, 2 doz. in case	2 75
16-oz. Glass Tall, Vacuum 2 doz. in case	2 75
2's Tin, 2 doz. per case	3 90
4's Tin, 12 pails in crate, per pail	0 68
5's Tin, 8 pails in crate, per pail	0 84
7's Tin or Wood, 6 pails in crate	1 15
7's Tin or Wood, 4 pails in crate, per lb.	0 16
30's Tin or Wood, one pail crate, per lb.	0 16

BLUE

Keen's Oxford, per lb. 0 17½
In cases 12—12 lb. boxes to case 0 17

COCOA AND CHOCOLATE THE COWAN CO., LTD. COCOA

Empire Breakfast Cocoa, 2 doz. in box, per doz.	\$2 45
Perfection, ¼-lb. tins, doz.	2 45
Perfection, ½-lb. tins, doz.	1 35
Perfection, 10c size, doz.	95
Perfection, 5-lb. tins, per lb.	37
(Unsweetened Chocolate)	
Supreme Chocolate, 12-lb. boxes, per lb.	36
Perfection chocolate, 10c size, 2 and 4 doz. in box, per doz.	90
Sweet Chocolate— Per lb.	
Queen's Dessert, 10c cakes, 2 doz. in box, per box	1 80
Diamond Chocolate, 7's, 4-lb. boxes	1 15
Diamond, 6's and 7's, 8 and 12-lb. boxes	0 28
Diamond, ¼'s, 6 and 12-lb. boxes	0 28
Icings for Cake—	
Chocolate, white, pink, lemon, orange, maple, almond, coconut, cream, in ½lb. packages, 2 and 4 doz. in box, per doz.	1 30
Chocolate Confections— Per doz.	
Maple Buds, 5-lb. boxes	\$0 39
Milk medallions, 5-lb. boxes	0 39
Chocolate wafers, No. 1, 5-lb. boxes	0 39
Chocolate wafers, No. 2, 5-lb. boxes	0 35
Nonpareil wafers, No. 1, 5-lb. boxes	0 33
Nonpareil wafers, No. 2, 5-lb. boxes	0 28
Chocolate ginger, 5-lb. boxes	0 42
Milk chocolate wafers, 5-lb. boxes	0 39
Coffee drops, 5-lb. boxes	0 39
Lunch bars, 5-lb. boxes	0 39
Royal Milk Chocolate, 5c cakes, 2 doz. in box, per box	0 95
Nut milk chocolates ¼'s, 6 lb. boxes, lb.	0 39
Nut chocolate squares (20 divisions to cake), packed 2 and 3 cakes to a box, per cake	0 75
Almond nut bars, 24 bars, per box	0 98

Lantic Old-Fashioned Brown Sugar

We can all remember the sugar Grandmother used in all her cooking and baking. They were mighty nice dishes she made too, pies of every description, crumbly cookies and candies, all either made or topped off with these Old-Fashioned Sugars. Retaining as they do, a distinct molasses flavor, they add a richness to everything for which they are used.

We make three grades of these delicious sugars known as

Lantic **Light Yellow**
Brilliant Yellow
Dark Yellow

In view of the fact that they cost less than granulated and are increasing daily in popularity, you are passing up an opportunity if you do not keep a supply on hand.

We are now making plans to acquaint the consumer, particularly in the cities, of the purity and quality of the Lantic Brand.

Put up in 100 lb. bags, your wholesaler will supply your wants immediately.

Atlantic Sugar Refineries Limited
Montreal

Here's a sure repeater

CHILI CON CARNE

An unusual customer pleaser containing only the very highest quality ingredients.

Chili Con Carne is made according to a rare receipt used by prominent chefs in most of the Castilian Cafes in Latin America.

Get your customers to try Chili Con Carne once and it will sell itself afterwards.

A good margin on every sale.

E. W. Jeffress, Limited
WALKERVILLE, ONT.

LICORICE

Owing to the critical situation in the Licorice industry occasioned by the scanty importations of Licorice Root and the unparalleled advances in the cost of same, due to war conditions, we have found it necessary to conserve our stocks and confine the sale of our Y & S brand of STICK LICORICE to the new 10c carton package only. These will contain 30 individual cartons to box; 20 and 32 boxes to case. Deliveries beginning about the middle of December.

National Licorice Company
MONTREAL, CAN.

CALIFORNIA FRUIT CANNERS ASSOCIATION

CALIFORNIA RIPE OLIVES DEL MONTE BRAND

Size—

- 2½-quart Tall Cylinder Can No. 1 Pint Cylinder Can.....
- No. 16 Jar.....
- No. 4 Jar.....
- No. 10 Can.....

YUBA BRAND

- 2½-quart Tall Cylinder Can..
- No. 1 Pint Cylinder Can....
- No. 10 Can.....
- Picnic Can.....

BORDEN MILK CO., LTD. CONDENSED MILK

Terms net 30 days

- Eagle Brand, each 48 cans..\$8 75
- Reindeer Brand, each 48 cans 8 45
- Silver Cow, each 48 cans... 7 90
- Gold Seal, Purity, each 48 cans 7 75
- Mayflower Brand, each 48 cans 7 75
- Challenge Clover Brand, each 48 cans 7 25

EVAPORATED MILK

- St. Charles Brand, Hotel, each 24 cans\$6 40
- Jersey Brand, Hotel, each 24 cans 6 40
- Peerless Brand, Hotel, each 24 cans 6 40
- St. Charles Brand, Tall, each 48 cans 6 50
- Jersey Brand, Tall, each 48 cans 6 50
- Peerless Brand, Tall, each 48 cans 6 50
- St. Charles Brand, Family, each, 48 cans 5 50
- Jersey Brand, Family, each 48 cans 5 50
- Peerless Brand, Family, each 48 cans 5 50
- St. Charles Brand, small, each 48 cans 2 60
- Jersey Brand, small, each 48 cans 2 60
- Peerless Brand, small, each 48 cans 2 60

CONDENSED COFFEE

- Reindeer Brand, "Large," each 24 cans 5 75
- Reindeer Brand, "Small," each 48 cans 6 00
- Regal Brand, each 24 cans... 5 40
- Cocoa, Reindeer Brand, large, each 24 cans 5 75
- Reindeer Brand, small, 48 cans 6 00

CARNATION MILK PRODUCTS CO., LTD.

All points east of and including Fort William, in Ontario, Quebec and Maritime Provinces.

EVAPORATED MILK

- Carnation, 16-oz. talls (48 cans per case)\$6 40
- Carnation, 6-oz. baby (96 cans per case) 5 40
- Canada First, 16-oz. talls (48 cans per case) 6 25
- Canada First, 6-oz. baby (48 cans per case) 2 60
- Canada First, 12-oz. family (48 cans per case) 5 50
- Canada First, 32-oz. hotel (24 cans per case) 6 15

GELATINE

- Knox Plain Sparkling Gelatine (2-qt. size), per doz..... 1 75
- Knox Acidulated Gelatine (lemon flavor), 2-qt. size, per doz. 1 85
- Cox's Instant Powdered Gelatine (2-qt. size), per doz... 1 35

W. CLARK LIMITED

MONTREAL

- Assorted meats, 1s, *\$4.25.
- Compressed Corn Beef—½s, *\$2.90; 1s, *\$4.25; 2s, \$9; 6s, \$34.75; 14s, *\$75.
- Lunch Ham—1s, *\$4.25; 2s, \$8.
- Ready Lunch Beef—1s, *\$4.25; 2s, \$9.
- English Brawn—½s, \$2.50; 1s, \$3.50; 2s, \$5.50.
- Boneless Pigs' Feet—½s, \$2.50; 1s, \$3.50; 2s, \$5.50.
- Roast Beef—½s, \$2.90; 1s, \$4; 2s, *\$8.85; 6s, \$34.75.
- Boiled Beef—1s, \$4; 2s, \$8.85; 6s, \$34.75.
- Jellied Veal—½s, \$2.90; 1s, \$4.25; 2s, \$9.
- Corned Beef Hash—½s, \$2; 1s, \$3.50; 2s, \$5.50.
- Beefsteak and Onions—½s, \$2.90; 1s, \$4.25; 2s, \$8.50.
- Cambridge Sausage, 1s, \$4; 2s, \$8.
- Lamb's Tongues, ½s.

- Sliced Smoked Beef, tins, ½s, \$2.85; 1s, \$3.85; 4s, \$20.
- Sliced Smoked Beef, glass, ½s, \$1.75; ¼s, \$2.75; 1s, \$3.50.
- Tongue, Ham and Veal Pate, ½s, \$1.95.
- Ham and Veal Pate—¼s, \$1.95.
- Potted and Devilled Meats, tins—Beef Ham, Tongue, Veal, Game, Beef, Meats Assorted, ¼s, 70c; ½s, \$1.35.
- Potted Meats, Glass—Chicken, Ham, Tongue, Venison, ¼s, \$2. \$7.50; 1½s, \$12; 2s, \$15.50; 2½s, \$17.50; 3s, \$19.00; 3½s, \$23.50; 6s, \$45.00.
- Mincedmeat, in tins, 1s, \$8.70; 2s, \$3.80; 5s, \$12.
- In Pails, 5 lbs., 20c; 10 lbs., 19½c; 25 lbs., 17c lb.
- In 50-lb. Tubs, 17c lb.
- Clark's Peanut Butter—Glass Jar, ¼, \$1.22; ½, \$1.70; 1, \$2.25.
- Clark's Peanut Butter—Pails, 5 lbs., 27c; 12-lb. pails, 25c; 24-lb. pails, 24c.
- Clark's Tomato Ketchup, 8-oz., \$2.25; 12-oz., \$2.80; 16-oz., \$3.50.
- Pork and Beans, Plain (pink label), Talls, ind., 85c; 1s, \$1.15; 1½s, \$1.60; 2s, \$1.75; 3s flats, \$2.45; 3c, talls, \$2.75.
- Pork and Beans, Tomato Sauce, blue label, Individuals, 95c doz. 1s, \$1.25; 1½s, \$1.85; 2s, \$2; 3s talls, \$3.20; 3s flat, \$2.90.
- Pork and Beans, Chili (red and gold label), individuals, 95c; 1s, \$1.25; 1½s, \$1.85; 2s, tall, \$2; 3s, flat, \$2.90.
- Vegetarian Baked Beans, Tomato Sauce, 2s, talls, \$2.
- Clark's Chateau Chicken Soup, \$1.75.
- Clark's Chateau Concentrated Soups, Vegetable, Mulligatawny, Oxtail, Scotch Broth, Mock Turtle, Consommee, Tomato, Mutton Broth, Pea, Julienne, Vermicelli Tomato, Green Pea, Celery, \$1.85.
- No. 1 assorted, \$1.80; No. 2 assorted, \$1.30.
- Spaghetti with Tomato and Cheese, ½s, \$1.30; 1s, \$1.75; 3s, \$2.90 doz.
- Fluid Beef Cordials, 20-oz. bottles, 1 doz. per case, at \$10 per doz.; 10-oz. bottle, \$5.
- Canadian Boiled Dinner, 1s, \$2.50; 2s, \$5.95.
- English Plum Pudding—½s, 1s, 2s.
- Ready Lunch Veal Leaf—½s, \$1.95; 1s, \$3.90.
- Ready Lunch Beef Ham Leaf—½s, \$1.95; 1s, \$3.90.
- Ready Lunch Beef Leaf—½s, \$1.95; 1s, \$3.90.
- Ready Lunch Assorted Leaves—½s, \$2.00; 1s, \$3.95.
- Geneva Sausage—1s, \$4.25; 2s, \$8.25.
- Roast Mutton—1s, 2s, 6s.
- Boiled Mutton—1s, 2s, 6s.
- Cooked Tripe—1s, \$2.50; 2s, \$4.25.
- Stewed Ox Tail—1s, \$2.50; 2s, \$4.50.
- Stewed Kidney—1s, \$4.00; 2s, \$7.00.
- Minced Collops—½s, \$2.00; 1s, \$3.25; 2s, \$6.00.
- Sausage Meat—1s, \$3.50; 2s, \$5.50.
- Jellied Hocks—2s, \$5.00; 6s, \$25.00.
- Irish Stew—1s, \$3.50; 2s, \$5.50.
- Boneless Chicken—½s, \$6.00; 1s, \$9.00.
- Boneless Turkey, ½s, \$5.90; 1s, \$8.95.
- Lunch Tongue—½s, 1s, 2s.
- Tongue, Lunch—1s.
- Ox Tongues, in tins, ½s, \$3.75; 1s, \$7.50; 1½s, \$12; 2s, \$15.50; 2½s, \$17.50; 3s, \$19; 3½s, \$20.50; 6s, \$45.
- Chateau Brand Pork and Beans, Tomato Sauce—Individual, \$1.10; 1s, \$1.60; 2s, \$2.30; 3s, \$3.50; individual, 95c; 1s, \$1.50; 2s, \$2.05; 3s, \$3.25, Plain Sauce.
- Smoked Sausage, Vienna style—½s, \$1.95.
- Pate de Foie—¼s, 65c; ½s, \$1.30.
- Lunch Tongue, in glass, 1s.
- Ox Tongues, glass, 1½s, \$14; 2s, \$17.
- Mincedmeat, in glass—1s, \$3.25.
- Brisket Beef, in glass—1s.
- Chicken Breasts, in glass—1s.

COLMAN'S OR KEEN'S MUSTARD.

- Per doz. tins
- D. S. F., ¼-lb.....\$ 2 16
- D. S. F., ½-lb..... 4 20
- D. S. F., 1-lb..... 7 50
- F. D., ¼-lb..... 1 15
- Per Jar
- Durham, 1-lb. jar, each..... 0 50
- Durham, 4-lb. jar, each..... 1 75

ROYAL BAKING POWDER

Pleases Customers

Millions of families
Use ROYAL
exclusively and
always find
it satisfactory



Pays Grocers

Thousands of grocers
Sell ROYAL
steadily and never
find it
dead stock

Unquestioned merit, persistent advertising and wide use have firmly established ROYAL as the "Absolutely Pure" high grade standard baking powder

Made in Canada

Contains No Alum

S. DAVIS & SONS, LTD.

CIGAR MAKERS MONTREAL

You will do well to stock the following brands, as they are recognized as the standard of perfection among discriminating Cigar Smokers:—

Davis Boite Nature Naturals	2 for 25c, equal to most 20c cigars.
" New Noblemen Superiores	2 for 25c, equal to most 20c cigars.
" La Plaza	2 for 25c, equal to most 20c cigars.
" Promoter Blunts	3 for 25c, equal to most 15c cigars.
" Perfection	3 for 25c, equal to most 15c cigars.
" Grant Master Blunts	4 for 25c, equal to most 2 for 25c cigars.
" Lord Tennyson	5 cent, equal to most 10c cigars.

All Davis' Cigars are guaranteed to be hand-made, and to contain nothing but the highest grade Havana Fillers.

S. DAVIS & SONS, LIMITED - MONTREAL

The Largest Cigar Manufacturers in Canada

There's Always a Demand for Articles of Real Merit

You never hesitate to buy what you know will sell. Whatever there is a demand for, there is money in supplying. Many grocers are making extra profits every day, from their sales of

Sunset Soap Dyes

an article of real merit which women are ready to buy, because these wonderful home dyes provide them the way to re-color old materials at small cost, and little trouble.

Unlike old-style dyes, Sunset Soap Dyes are cleanly to use, do not stain the hands nor ruin utensils. The colors are brilliant and lasting. These dyes retail at a popular price and give you a liberal margin of profit. You can order with confidence, for they are quick sellers.

For prices and trade discounts write—

Canadian Distributors:
HAROLD F. RITCHIE & COMPANY
LIMITED
TORONTO : ONTARIO

Manufactured by
SUNSET SOAP DYE CO., Inc.
NEW ROCHELLE, NEW YORK

JELL-O

GENESEE PURE FOOD CO.

Assorted case, 4 dozen..	\$4 00	\$4 20
Lemon, 2 dozen	2 10	
Orange, 2 dozen	2 10	
Raspberry, 2 dozen	2 10	
Strawberry, 2 dozen	2 10	
Chocolate, 2 dozen	2 10	
Peach, 2 dozen	2 10	
Cherry, 2 dozen	2 10	
Vanilla, 2 dozen	2 10	
Weight 4 doz. case, 15 lbs.; 2 doz. case, 8 lbs. Freight rate, 2d class.		

JELL-O ICE CREAM POWDERS.

Assorted case, 2 dozen.....	\$ 2 50
Chocolate, 2 dozen	2 50
Vanilla, 2 dozen	2 50
Strawberry, 2 dozen	2 50
Lemon, 2 dozen	2 50
Unflavored, 2 dozen	2 50

Weight, 11 lbs. to case. Freight rate, 2d class.

KLIM

Hotel size, 6 10-lb. tins to case	\$15.50
Household size, 1-lb., 24 to case	6.80
Sample size, 4-oz., 48 to case	4.50

THE CANADA STARCH CO., LTD., EDWARDSBURG BRANDS and

BRANTFORD BRANDS

Laundry Starches—	Cents
Boxes	
40 lbs. Canada Laundry....	.09½
40 lbs., 1 lb. pkg., White Gloss .....	.10
48 lbs., No. 1 White or Blue Starch, 3-lb. cartons.....	.10½
100-lb. kegs, No. 1 white..	.10
200-lb. bbls., No. 1 White..	.10
30 lbs., Edwardsburg Silver Gloss, 1-lb. chromo pkgs....	.11
48 lbs., Silver Gloss, in 6-lb. tin canisters .....	.12½
36 lbs. Silver Gloss, in 6-lb. draw lid boxes .....	.12½
100 lbs., kegs, Silver Gloss, large crystals .....	.10½
40 lbs., Benson's Enamel, (cold water), per case....	3.25
20 lbs. Casco Refined Potato Flour, 1-lb. pkgs. ....	.15
Celluloid, 45 cartons, case..	4.50
Culinary Starch.	
40 lbs., W. T. Benson & Co.'s Celebrated Prepared .....	.11
40 lbs. Canada Pure Corn..	.10
20-lb. Casco Refined Potato Flour, 1-lb. pkgs. ....	.18
(20 lb. boxes, ¼c higher, except potato flour)	

BRANTFORD STARCH

Ontario and Quebec.

Laundry Starches—	
Canada Laundry	\$0 09½
Acme Gloss Starch—	
1-lb. cartons, boxes of 40 lbs. 1 10	
First Quality White Laundry—	
3-lb. canisters, cs. of 48 lbs. 0 10½	
Barrels, 200 lbs.....	0 10
Kegs, 100 lbs.....	0 10
Lily White Gloss—	
1-lb. fancy carton cases, 30 lbs.	0 11
8 in case.....	0 12½
6-lb. toy trunks, lock and key, 6-lb. toy drum, with drumsticks, 8 in case....	0 12½
Kegs, extra large crystals, 100 lbs.	0 10½
Canadian Electric Starch—	
Boxes containing 40 fancy pkgs., per case.....	3 25
Celluloid Starches—	
Boxes containing 45 cartons, per case	4.50

Challenge Prepared Corn—
1-lb. pkts., boxes of 40 lbs. 0.10

SYRUP

THE CANADA STARCH CO., LTD., CROWN BRAND CORN SYRUP.

Perfect Seal Jars, 3 lbs., 1 doz. in case	\$4.25
2-lb. tins, 2 doz. in case....	4.65
5-lb. tins, 1 doz. in case....	5.20
10-lb. tins, ½ doz. in case..	4.95
20-lb. tins, ¼ doz. in case..	4.90

(Prices in Maritime Provinces 10c per case higher).

Barrels, about 700 lbs.....	\$0.07
Half bbls., about 350 lbs....	0.07½
¼ bbls., about 175 lbs.....	0.07½
2-gal. wooden pails, 25 lbs.	2.15
3-gal. wooden pails, 28½ lbs.	3.25
5-gal. wooden pails, 65 lbs.	5.25

LILY WHITE CORN SYRUP

2-lb. tins, 2 doz. in case....	\$5.15
5-lb. tins, 1 doz. in case....	5.70
10-lb. tins, ½ doz. in case.	5.45
20-lb. tins, ¼ doz. in case.	5.40

ST. LAWRENCE SUGAR REFINING CO.

Crystal Diamond Brand Case Syrup	
2-lb. tins, 2 doz. in case.....	\$5 05
Barrels, per 100 lbs.....	7 50
½ barrels, per 100 lbs.....	7 75

INFANTS' FOOD

MAGOR, SON & CO., LTD.

Robinson's Patent Barley—	Doz.
1 lb.	\$4 00
½ lb.	2 00
Robinson's Patent Groats—	
1 lb.	\$4 00
½ lb.	2 00

NUGGET POLISHES

Polish, Black, Tan, Toney	Doz.
Red and Dark Brown.....	.90
Card Outfits, Black and Tan.	3.80
Metal Outfits, Black and Tan.	4.50
Creams, Black and Tan	1.25
White Cleaner	1.25

IMPERIAL TOBACCO CO. OF CANADA, LIMITED EMPIRE BRANCH

Black Watch, 8½s, lb.....	\$ 0 65
Bobs, ½s	0 64
Currency, 8s	0 62
Stag Bar, 7½s, boxes 6 lbs.	0 61
Pay Roll, thick bars, 1-10s..	0 80
Pay Roll, plug, 10s and 6-lb. caddies	0 80
Shamrock 9s, ½ cads., 12 lbs., ¼ cads., 4 lbs.....	0 70
Great West Pouches, 10s, 3-lb. boxes, ½ and 1-lb. lunch boxes	0 80
Forest and Stream, tins, 12s, 2 lb. cartons	0 95
Forest and Stream, ¼s, ½s and 1-lb. tins	0 95
Forest and Stream, 1-lb. tins	1 15
Master Workman, 10s, 2 lb. cartons	0 80
Master Workman, bars, 6s, 2/3s, ½ butts, 9-lb. boxes, 3 lbs.	0 79
Derby 8½s, ½ butts, 8½-lb. boxes	0 70
Golden Rod, 8s.....	0 64
Ivy, 8s, ½ butts, 9 lb. boxes	0 64
Old Virginia, 10s	0 87
Fig Leaf, 8s.....	0 64
Old Kentucky (bars), 6½s, boxes, 6 lbs.....	0 80
Queen's Navy (bars), 6½s, 5½-lb. boxes	0 72
Wajunt, 9s	0 70

FRESH ARRIVALS

California Celery, Cauliflower, New Cabbage

**Fancy Boxed Apples in the Best Varieties
Rome Beauties, Spitzenbergs**

**Delicious
Navel and Florida
Oranges**

WHITE & CO., LIMITED

Fancy Fruits and Vegetables

Toronto

APPLES

With high-priced Oranges this spring Apples will be heavy sellers.

REMEMBER

You can draw on us for a bountiful supply of good varieties.

Fine Northwestern Fruit in Boxes

Every Apple Extra Fancy and wrapped to protect from dirt or disease. Finest Eating Quality.

All the Best Kinds of Apples

from Michigan, Nova Scotia and Ontario. Fancy Kings, Starks, Baldwins and other varieties.

CALIFORNIA ORANGES

will run large sizes, mostly 100's and 126's.

FLORIDA PINEAPPLE ORANGES

Beautiful, juicy, high-colored fruit. DESIRABLE SIZES.

CALIFORNIA CELERY

We have car Extra Fancy. Best Sizes. Now Rolling.

Everything in Fruit and Vegetables.

Send Us Your Orders.

DUNCANS, LIMITED

North Bay, Sudbury, Cobalt, Timmins

California Navels

and

Florida Oranges

Arriving regular. Finest quality and good sizes.

Also

California Celery

Extra Fancy

Grape Fruit

Fresh Car Extra Fancy

King Apples

Send us your orders and receive prompt attention

HUGH WALKER & SON

GUELPH, ONTARIO

Established 1861

Imperial Rice Milling Co., Ltd.

VANCOUVER, B.C.



We are offering the best value in Rice on the Canadian market to-day.

"A Barley Food" that's Made-in-Canada

"THE REAL MCKAY"



Recommended by Dr. McGill, the Dominion Chief Analyst, Ottawa.

John MacKay Co., Limited

BOWMANVILLE, ONT.

Only Exclusive Pot and Pearl Barley Mill in Canada

—a delightful and very nutritious Barley Food—an ideal food for Infants, Invalids, Nursing Mothers and Aged People—such is

Mackay's Pearl Barley Flour

A first purchase always pulls constant repeats. And the margin on your sales makes it worth your while to always feature "The Real MacKay."

At your wholesalers or direct from

INDEX TO ADVERTISERS

A		L	
Ackerman, H. W.	10	Lalonde, A.	10
Anchor Cap & Closure Corp.	19	Lambe, W. G. A., & Co.	10
American Pad & Textile Co.	2	Lemon Bros.	63
Atlantic Sugar Co.	55	Litster Pure Food Co.	15
B		M	
Bain, Donald H., Co.	9	MacCallum, G. B.	11
Beauchamp, J. E.	7	MacDonald, Chapman, Ltd.	
Benedict, F. L.	64	Back cover	
Betts & Co.	Inside front cover	MacIver Bros.	48
Borden Milk Co.	1	Mackay Co., John	62
Bowser, S. F., Co.	15	MacLure & Langley	10
Bristol, Somerville & Co.	12	Magor, Son & Co., Ltd.	22
C		Malcolm Condensing Co.	11
Cal. Assoc. Raisin Co.	7	Mann, C. A., & Co.	64
Canada Starch Co.	Front cover	Marshall, H. G., & Co.	11
Canadian Milk Prod.	21	Marsh's Grape Juice	51
Cane, Wm., & Sons	54	Mathieu, J. L., Co.	51
Channell Chemical Co.		McCabe, J. J.	61
Inside front cover		Melrose, Andrew	52
Charbonneau, Ltd.	54	Millman, W. H., & Sons.	10
Chisholm Milling Co.	2	Murray Supply Co.	
Church & Dwight	15	N	
Clark, W., Ltd.	3	Nagle, H., Co.	64
Climax Baler Co.	64	Nagle Mercantile Agency	64
Cockburn, F. D.	8	National Cash Register Co.	5
Connors Bros.	50	National Licorice Co.	56
D		O	
Davies, Wm., Co., Ltd.	49	Oakeys	64
Dayton Computing Scales	5	Oval Wood Dish Co.	52
Davis, S., & Sons	57	P	
Dole Bros. Hop & Malt.	12	Pennock, H. P., & Co.	8
Dominion Cannery, Ltd.	2	Perry, H. L., & Co.	8
Dominion Glass Co.	16	Pullan, E.	64
Dominion Salt Co.	16	Q	
Duncan Co.	61	Quaker Oats Co.	14
E		R	
Eckardt, H. P.	59	Red Rose Tea	21
Edwards, W. C., & Co., Ltd.	17	Rock City Tobacco Co.	
Elliot, W. F.	10	Inside back cover	
El Roi-Tan, Ltd.	8	Rose & Lafamme, Ltd.	11
Escott, W. H., Co.	9	Royal Baking Powder Co.	57
Estabrooks, T. H., Co., Ltd.	17	S	
Eureka Refrigerator	51	Sarnia Barrel Works	64
F		Scott-Bathgate Co., Ltd.	8
Fearman, F. W., Co.	48	Shaw & Ellis	50
Freeman, The W. A., Co.	48	Sherer Gillett Co.	13
Furnivall-New, Ltd.	12	Smith & Proctor	12
G		Spratts.	Inside back cover
Genest, J. R.	11	Standard Lithographic Co.	17
Gillespie, Robert, & Co.	9	Stevens-Hepner Co., Ltd.	50
Grant, C. H.	9	St. Williams Preserves	7
Griffiths, Geo. W., & Co., Ltd.	9	Sunset Soap Co.	58
H		Suteliffe & Bingham	19
Hamblin-Brereton Co., Ltd.	10	T	
Hargreaves, Canada, Ltd.	60	Tippett, A. P.	18
Hatton Co., D.	53	There's a Reason Co.	22
Ho-Mayde Prod.	64	Tobin & Sons	17
Holbrook, Ltd.	13	Toronto Sait Works	64
I		Trent Mfg. Co.	64
Imperial Co., Regd.	16	Turton, J. E.	11
Imperial Rice Milling Co.	62	V	
Independent Metal Co.	64	Victoria Paper & Twine Co.	52
J		Volpeek Mfg. Co.	64
Japan Tea Co.	4	W	
Jeffries, E. W.	56	Walker, Hugh, & Son	61
Jones, C. & J.	8	Washington, G., Coffee	60
K		Watford Mfg. Co.	60
Knox, Chas. B., Co.	18	Watson & Truesdale	9
		Wetheys, J. H., Ltd.	60
		White & Co.	61
		Woods, Walter, Co.	
		Inside back cover	

Wanted

CLASSIFIED ADVERTISING

Advertisements under this heading 2c per word for first insertion. 1c for each subsequent.

Where replies come to our care to be forwarded, five cents must be added to cost to cover postage, etc.

Contractions count as one word, but five figures (as \$1,000) are allowed as one word.

Cash remittances to cover cost must accompany all advertisements. In no case can this rule be overlooked. Advertisements received without remittances cannot be acknowledged.

BUSINESS FOR SALE

GENERAL STORE BUSINESS FOR SALE AS a going concern carrying a stock of \$25,000, and doing a good business, situated in a thriving village in Western Ontario; good brick building also for sale, or to rent; best reasons for selling; owner will leave \$10,000 in the business at 6% interest. Apply, Box 276, Canadian Grocer.

GOOD GROCERY AND MEAT BUSINESS; full stock; fine trade; splendid locality; store plate front; dwelling attached red brick; illness reasons for selling. W. A. Birdsall, 241 George St., Sarnia, Ont.

GENERAL STORE BUSINESS IN WESTERN Ontario. Good clean stock of \$6,000. Turn-over last year \$20,000. Solid brick store and dwelling attached. Apply Box 280, Canadian Grocer.

GROCERY BUSINESS, TORONTO, FIVE thousand dollars, doing fifty thousand yearly; established 20 years. Genuine paying business. Apply, Box 275, Canadian Grocer.

FIRST CLASS GROCERY BUSINESS FOR sale. Also two stores, four floors, suitable for use as stores or as manufacturing or wholesale plant in estate of late R. T. Craig, Truro, Nova Scotia. Apply to Bertha K. Craig, Box 326, Truro, N.S.

FOR SALE—ESTABLISHED GROCERY BUSI-ness of over forty years' standing, in good live town, population eight thousand; railway divisional point; annual turnover fifty thousand dollars; stock and fixtures seven thousand dollars; good opening for right man. Apply Box 279, Canadian Grocer, Toronto.

AGENTS WANTED

TRAVELLERS—GOOD SIDE LINE, SOLICIT from merchants accounts for us to collect. Reliable agency. Nagle Mercantile Agency, Westmount, Que.

GOODS FOR SALE

FOR SALE AT BARGAIN—3,000 ROLLS wallpaper. Reason for selling, short of space. Good stock. Apply Box 281, Canadian Grocer.

ARE YOU OVERSTOCKED IN SOME LINES which do not move rapidly in your locality and you desire to clear them out? There may be some other locality where these goods are selling. Canadian Grocer has thousands of good grocers on its list, and here is the chance to speak to them at a very low cost. Try a condensed ad. in Canadian Grocer. Rates payable in advance, 2 cents per word first insertion and 1 cent per word each subsequent insertion, with 5 cents per insertion extra for box number.

FISH

Lake Superior
Herring in kegs
half-kegs and
pails.

APPLES

Nova Scotia stock
and Georgian Bay
brand, Ontario
stock.

Write us to-day

Lemon Bros.
OWEN SOUND, ONT.

POSITION VACANT

MR. CLERK, YOU WANT TO BETTER yourself. You may want a broader experience than you are getting now. Perhaps you want to enter a new field and desire to form connection with firms of established reputation. Others are using to good advantage Want Ad. page in Canadian Grocer. You can do the same. Rates, payable in advance, 2 cents per word first insertion and one cent per word for each additional, with charge of five cents extra per insertion for Box Number.

MAYBE YOU HAVE A GOOD, WORTHY line which hasn't just the distribution that you think it should have, and would have, if introduced properly. One way to introduce it is to appoint some well-known hustling men in each locality to represent you. But it's sometimes difficult to get the right men. A condensed ad. in CANADIAN GROCER may be just the thing to help you secure these men. Rates payable in advance, are 2 cents per word first insertion, and 1 cent per word each additional, with charge of 5 cents extra per insertion for Box Number.

HELP WANTED

WANTED — BUTCHER, MUST BE GOOD counter man and a first-class sausage maker. P. Harvey & Co., Windsor, Ont.

LINES WANTED

GROCERY TRAVELLER, WORKING EVERY store on Prince Edward Island monthly, wants side lines on commission. Apply Box 12, Charlottetown, P.E.I.

AGENCIES WANTED

WANTED AT ONCE, BY TRAVELLER WITH good connection, covering Maritime Provinces; one who can give results. Agencies on commission with reliable concerns. Box 278, Canadian Grocer, Toronto.

FIXTURES FOR SALE

GREAT BARGAIN—LATEST MODEL CASH registers for sale; perfect order; machines worth \$750 to \$900. Machines can be seen at Loblaw's Stores, Ltd., 895 Queen St. East, Toronto.

A 640 ACCOUNT McCASKEY REGISTER, good as new; reasons for selling; doing cash business; will sell cheap. Dresden Hardware Co., Dresden, Ont.

EVERY MERCHANT WHO SEEKS MAXIMUM efficiency should ask himself whether a Gipe-Hazard Cash Carrier, as a time and labor saver, is not worth more than the high-priced labor which it liberates. Are you willing to learn more about our carriers? If so, send for our new catalogue J. Gipe-Hazard Store Service Co., Limited, 113 Sumach St., Toronto.

MISCELLANEOUS

GROCERS—INCREASE YOUR PROFITS selling Neal's Bread; shipping service unexcelled (Western Ontario delivery only); four factories: Windsor, London, Sarnia, St. Thomas. Neal Baking Co.

HAVE YOU KNOWLEDGE ALONG SOME special lines useful in the grocery business, such as Window Display, Card-Writing, Tea Blending, etc.? Men who are experts in any line are always in demand. Use Want Ad. page of The Canadian Grocer, with its Dominion-wide distribution, as the medium through which you offer your services. Try a condensed ad. Rates, payable in advance, are 2 cents per word first insertion, and 1 cent each additional, with charge of 5 cents extra per insertion for Box Number.

YOU MAY BE ENLARGING YOUR STORE and probably have some fixture which will be of no further use to you, but could be used by someone else. Do not let the value of them be lost to you. Describe the article you have for sale as condensed ad. in Canadian Grocer. Rates, payable in advance, 2 cents per word first insertion and 1 cent per word for each subsequent insertion with 5 cents per insertion extra for box number.

Buyers' Guide

FOR SALE

CHOICE DRESSED POULTRY,
SELECTED EGGS, OLEOMARGARINE,
CHOICE DAIRY BUTTER.

C. A. MANN & CO.
78 KING ST. LONDON, ONT.

BARRELS

(The best shipping package.)

We make them all sizes and for all purposes. For apples, green or dry; Cereals, Crackers, Bottles, Candy, Spices, Hardware, Meat, etc. Get our prices.

THE SARNIA BARREL WORKS, SARNIA, ONT.

30 DOZ. CASE FILLERS
ONE DOZ. CARTON FILLERS
1/2-INCH CUSHION FILLERS
CORRUGATED FLATS

THE TRENT MFG. CO., LTD.
TRENTON ONTARIO

HO-MAYDE BREAD IMPROVER

Makes bread of better color and quality. Means a larger loaf. It makes the sponge rise sooner, even if chilled.

We are inundated with letters from housewives who want it. YOU supply them. Sells in 15c packets.

Makers Western Agents
Ho-Mayde Products Co. C. & J. Jones
TORONTO WINNIPEG

SUCHARD'S COCOA

The Highest Quality
Most Reasonably Priced
"Quality" Cocoa.
On Sale Anywhere.

FRANK L. BENEDICT & CO.
Agents Montreal

LARGEST CANADIAN DEALER

ADEL. 760
WASTE PAPER
E. PULLAN TORONTO

SPOT CASH

FOR


Tea LEAD

SHIP AT ONCE
INDEPENDENT METAL
COMPANY, Limited

175 King St. East
TORONTO

Long Distance Phone, Main 2378

OAKLEY'S
KNIFE POLISH



JOHN OAKLEY & SONS, LIMITED
LONDON, S.E. 1, ENGLAND

AGENTS:

Geo. B. Jenkinson, 43 Queen St. East,
Toronto, and J. E. Huxley & Co., 220
McDermid St., Winnipeg.



DON'T STRIKE OFF

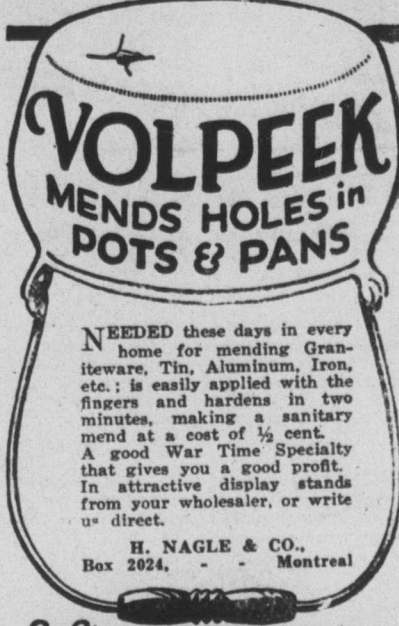
That account because you have tried to collect it and failed. Let us see what we can do with it. If we fail to get the amount in you will not be placed under any obligation whatever, and our services will not cost you a cent. Does this appeal to you? Then send for particulars of our proposition.

Our organization is large—we can collect anywhere.

Jobbers, Wholesalers and Manufacturers, write for particulars of our free draft service.

THE NAGLE MERCANTILE AGENCY
Westmount. Montreal, Que.

The next time you want a clerk, be sure to advertise in the "Wanted" Page of CANADIAN GROCER. You will receive inquiries from the liveliest clerks in the Canadian grocery trade, because reading CANADIAN GROCER is a test of the clerk's interest in his business.



VOLPEEK
MENDS HOLES in
POTS & PANS

NEEDED these days in every home for mending Granite-ware, Tin, Aluminum, Iron, etc.: is easily applied with the fingers and hardens in two minutes, making a sanitary mend at a cost of 1/2 cent. A good War Time Specialty that gives you a good profit. In attractive display stands from your wholesaler, or write us direct.

H. NAGLE & CO.,
Box 2024, - - Montreal

fifteen cents

We are now located in our new and more spacious warehouse at

60-62 JARVIS ST.

TORONTO SALT WORKS

GEO. J. CLIFF

WANT ADS.

If you want a buyer for your business, or have a situation to fill, or want a situation, send us a Condensed Advertisement. There is someone who is looking for a proposition such as yours. For two cents a word you can speak across the continent with a condensed advertisement in this paper.

TRY IT OUT

KING GEORGE'S NAVY

CHEWING
TOBACCO

—a favorite with old and young

The veteran chewer as well as the very beginner find in King George's Navy a "something different" in flavor and texture, a something that's entirely superior to the ordinary, every-day chewing tobacco.

Therefore, their custom is given to the dealer who stocks King George's Navy.

And the margin on every sale makes the selling worth while. Keep well stocked.



Rock City Tobacco Co., Ltd.

The Submarine Menace

necessitates the prohibition of export of all foodstuffs from the United Kingdom.

SPRATT'S DOG CAKES

*Poultry Foods, Canary
and Parrot Mixtures*

pending the removal of the embargo, can be obtained from

SPRATT'S PATENT (America) LTD.
Newark, New Jersey.

London (Eng.), Spratt's Patent Limited,
24-25, Fenchurch Street, E.C. 3.

When in need of

Wrapping Paper
Twines & Cordage

Brooms
Brushes
Baskets

Grocers' Sundries

Walter Woods & Co.
Hamilton & Winnipeg



Buy your groceries by mail and save 3—5%

It costs a postage stamp to reach you through our price-lists. Why pay 3% to 5% more on your purchases to cover the unnecessary expenses of travellers?

Groceries are a staple line. Quality goods at lowest prices are what interest you, and these can be sold just as well and much more economically through a price-list than through travellers. How often do you, for instance, see samples of the Prunes, Salmon, Sardines and the hundred and one other lines you buy? You are the best judge of your requirements. Our price-list is always at your hand to quote you rock-bottom prices, and offers you a saving of from 3% to 5% on your purchases as an inducement to mail your orders to Macdonald-Chapman Limited.

Our price-lists will convince you

Read them carefully. Compare our quotations with those of other houses. We quote nett prices, as they are what interest you. A discount in itself means nothing. It is what your goods are costing you nett, that counts. Every page of our price-lists are full of money-savers for you. Give us an opportunity to show you this saving in dollars and cents, by mailing us your orders.

No charge for cartage

All goods are delivered free from our warehouse to the freight sheds. Our quotations are nett F.O.B. cars Winnipeg. Figure up what cartage charges on your Grocery orders amounted to last year, and you will find the amount well worth saving. We make no charge for packing boxes or bags; another additional saving to you.

During the first five weeks of this year we have opened sixty-three (63) new accounts. We are saving money for other merchants and will do the same for you if you give us the opportunity by favouring us with your orders, which will be appreciated and receive our very careful and prompt attention.



Macdonald-Chapman

LIMITED

Wholesale Grocers

Winnipeg