

CIRCULATES EVERYWHERE IN CANADA

Also in Great Britain, United States, West Indies, South Africa and Australia.

# THE CANADIAN GROCER

A Weekly Newspaper Devoted to the Grocery, Fruit, Provision,  
Canned Goods and Foodstuffs Trades of Canada.

VOL. XX.

MONTREAL, TORONTO, WINNIPEG, JUNE 15, 1906

NO. 23.



Raised On It.

There is no better time than during the hot weather  
to interest your customers in the use of

## Robinson's Patent Barley

Let us help you in this work.

Send us a list of your family customers  
and we will send them samples of  
Robinson's Patent Barley. We will tell  
them all about its uses and value—  
That means money for you.

Frank Magor & Co., 403 St. Paul Street, Montreal, Agents for the Dominion

The less time you occupy in explaining the merits of your  
goods to your customers, the more valuable in other  
directions will be the time saved—

When asked for the BEST Cooking or Laundry  
Starches, the time-saving words are :

**Benson's "Prepared" Corn** and  
**Edwardsburg "Silver Gloss" Starch**

For sale by all jobbers.

**EDWARDSBURG STARCH CO., Limited**

ESTABLISHED 1858

Works,  
CARDINAL, Ont.

53 Front St. East,  
TORONTO Ont.

164 St. James Street,  
MONTREAL, P.Q.

CLASSIFIED LIST OF ADVERTISEMENTS ON PAGE 29

## Soaps For Family Use

"Queen's Laundry Bar" is a line every dealer who is in business for money should handle. It is a pure economical soap suitable for every household requirement—and a necessity in every home where there are always articles to be washed, which are of too fine a nature to send to the laundries. It is so pure that many use it for the bath. It is a soap that will make the people return to your store.

# Queen's Laundry Bar

One of the excellent lines manufactured by Albert Soaps Limited, Montreal

# Redpath

IS

## CANADA'S STANDARD

FOR

## REFINED SUGAR

Manufactured by

THE

### CANADA SUGAR REFINING CO. LIMITED

Montreal



Y. & S.  
SCUDDER  
M. & R.

STICK LICORICE

ACME PELLETS

M. & R. WAFERS  
LOZENGES, ETC.

and a complete line of

Hard and Soft Licorice Specialties.

Price Lists and Illustrated Catalogue on request.

## National Licorice Co.

Brooklyn, N.Y.

Toronto Depot, 120 Church Street,  
R. S. McINDOE, Agent.

Montreal Depot, 21 Bonsecours St.,  
J. M. BRAYLEY, Agent.

# Molasses

We are prepared for

## SPRING TRADE

with a splendid assortment of the Standard Grades:

Extra Choice Porto Rico, Lion Brand, Cintron Brand, Beaver Brand, &c.

Fancy Barbados Syrup, Choice Barbados Grocery.

SEND FOR SAMPLES AND PRICES

### Dominion Molasses Co., LIMITED

Halifax, - Nova Scotia

Agents

GEO. MUSSON & CO.,	-	-	-	TORONTO
JOHN W. BICKLE & GREENING,	-	-	-	HAMILTON
GEO. H. GILLESPIE,	-	-	-	LONDON
JOSEPH CARMAN,	-	-	-	WINNIPEG



## Stower's Lime Juice

Distinguished from all others because it has no musty flavor. Many times stronger than any other Lime Juice made because concentrated and absolutely pure. An honest production from natural fruit. Palatable, healthy. Keeps perfectly in any climate even after the cork is drawn. "The Lime Juice that draws trade and holds it."

Pickles that always please. Sound, piquant Pickles preserved in absolutely pure Malt Vinegar. Packed in bottles with showy labels, which are a great shelf attraction for the store. ALWAYS THE SAME!

Packed in Scotland.

## Hannah's Pickles

*Sold by leading wholesalers.*

A. P. TIPPET & CO., Agents.

Montreal.

Toronto.

## Fry's Cocoa.

Absolutely pure Cocoa, with no false flavorings added nor any injurious drugs or chemicals. Made by one of the largest manufacturers of Cocoa in the world. Concentrated and hence of great strength. A quarter-pound tin, which retails at 25 cents, will make fifty cups of rich, delicate Cocoa—one-half a cent a cup.

*Sold by leading wholesalers.*



# MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY



Manufacturers and merchants cannot expect to develop, maintain and get the best out of the Canadian market without the assistance of local agents. The following is a representative list of reputable agents. The service department of The Canadian Grocer is at the disposal of firms wanting agents or of agents wanting agencies.

**BARBADOES, W. I.**

**JONES & SWAN**  
GENERAL COMMISSION MERCHANTS AND SHIPPERS OF WEST INDIA PRODUCE.  
CABLE ADDRESS—JONESWAN, BARBADOS.  
CODES USED—Lieber's, Western Union, A. B. C., Watkins' Scott's and Private Codes.  
REPRESENTED BY—John Farr, 140 Pearl St., New York; L. G. Crosby, St. John, N. B.; Mitchell & Whitehead, Quebec; Rose & Laflamme, Montreal; Geo. Musson & Co., Toronto; J. C. LeQueune, Papebiac.

**H. J. STEVENS**  
126 Board of Trade, - Montreal  
Wholesale Brokerage  
Beans, Boiling Peas, Flour, Oats

**McGAW & RUSSELL**  
Manufacturers' Agents and Importers  
48½ Front St. East, Toronto  
Highest References Correspondence Solicited  
Phone Main 2647

**CALGARY**

**The Dominion Brokerage Co.,**  
Wholesale Limited  
Commission Merchants and Brokers  
CALGARY and EDMONTON, ALBERTA  
Excellent Trade Connection  
Highest References

**THE MOOSE JAW FRUIT & PRODUCE CO.**  
D. STAMPER, Prop.  
Wholesale Agents and Jobbers  
Fruits, Groceries, Tobaccos, Cigars, etc.  
Correspondence Solicited.  
P.O. Box 238, MOOSE JAW, Sask  
Office, 8 Main Street.

**W. G. Patrick & Co.**  
Manufacturers' Agents  
and  
Importers  
29 Melinda St., Toronto

**WESTERN CARTAGE CO.,**  
Cartage and Warehousing  
Storage and Brokerage for Eastern Wholesalers.  
Handling and Forwarding of CAR SHIPMENTS.  
Largest and Best equipped STORAGE Facilities in the WEST.

**TORONTO.**  
**W. G. A. LAMBE & CO.**  
Toronto  
Grocery Brokers and Agents.  
Established 1885.

**C. E. KYLE** **S. HOOPER**  
**KYLE & HOOPER**  
Wholesale Grocery Brokers and  
Manufacturers' Agents  
27 Front St. E., Toronto  
Highest references Commissions solicited

**CHARLOTTETOWN, P. E. I.**  
**HORACE HASZARD**  
IMPORTER of Refined and Raw Sugars, Barbados  
Molasses, Flour and Cornmeal.  
EXPORTER of Cheese, Butter and Canned Goods.  
AGENT in Canada and the United States for the famous BRAHMIN TEA.  
Charlottetown, Prince Edward Island.

**W. E. BIDWELL**  
Broker and Commission Merchant  
27½ FRONT ST. EAST  
TORONTO

**QUBBEC.**  
**P. W. CARRIER**  
COMMISSION  
**GROCERIES, FLOUR, GRAIN**  
Domestic and Foreign Agencies Solicited.  
Hochelaga Bank Building,  
QUEBEC.

**HALIFAX, N.S.**  
**J. W. GORHAM & CO.**  
JERUSALEM WAREHOUSE  
HALIFAX, N.S.  
Manufacturers' Agents and Commission Brokers.  
WAREHOUSEMEN  
Domestic and Foreign Agencies solicited.  
Highest references.

**MacLAREN IMPERIAL CHEESE CO.** Limited  
AGENCY DEPARTMENT:  
Agents for Grocers' Specialties and Wholesale  
Grocery Brokers.  
Correspondence solicited. Address all communications to our head office.  
26 Front St. East, Toronto

**WINNIPEG.**  
DO YOU wish to extend your business to this  
GREAT WEST COUNTRY  
WE CAN handle your account to our  
MUTUAL ADVANTAGE.  
Correspondence solicited. Established over 12 years  
**George Adam & Co.**  
Wholesale Brokers and Commission Merchants  
WINNIPEG, MANITOBA

**MONTREAL.**  
**J. T. ADAMSON & CO.**  
Customs Brokers  
and Warehousemen  
27 St. Sacramento Street, Montreal  
TEL. MAIN 778. BOND 26.

Offer Few Cars  
**CHOICE  
CORN**  
**W. H. MILLMAN & SONS**  
Grocery Brokers  
TORONTO

**Winnipeg Storage**  
in BOND or FREE  
For all kinds of Merchandise.  
Negotiable Receipts Issued.  
Low Insurance  
**TEES & PERSSE Limited**  
Wholesale Brokers and Warehousemen  
WINNIPEG CALGARY EDMONTON

(Continued on page 54.)



## Customers Brought to your Counter

by the effective advertising of

# Blue Ribbon Tea

See our handsome Street Car Ads.

Look at your daily papers

And keep stocked

### THE BLUE RIBBON TEA CO., Limited

12 FRONT STREET EAST



SELL  
and Importers  
t, Toronto  
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347

& Co.  
Agents  
Toronto

S. HOOPER  
OPER  
Brokers and  
Agents  
Toronto  
missions solicited

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Building,  
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account to our  
NTAGE:  
established over 12 years  
am & Co.  
mission Merchants  
ANITOBA

Storage  
or FREE

Merchandise.  
Receipts Issued.  
Advance

SE Limited  
and Warehousemen  
EDMONTON

(on page 54.)

## Wise buying brings larger profits

The wide-awake buyer will do well to take advantage of our two specials this week.

### ROLLED OATS—per sack, **2.10** delivered at your station

For shipment from the mill in 10 sack lots—Quality guaranteed—  
Manufactured by one of the largest and best mills in the Province.  
Don't hesitate—This price will not last long as we have only a limited quantity to offer.

The Other— Domestic Sardines— We are quoting very low figures  
is a snap in

—So low in fact that they can't last long at our quotations—  
Send us your orders.

The **EBY, BLAIN CO., Limited** **WHOLESALE GROCERS,**  
**TORONTO**

# The Supreme Tribunal

The tea drinking public of Canada, after a trial extending over years and despite the frantic efforts of the opposing forces, have arrived at a practically unanimous verdict to the effect that

## CEYLON TEA

### HAS A RIGHT TO THE CANADIAN MARKET

on the following counts:—

- I. Fineness of fragrance.
- II. Purity and delicacy of flavor.
- III. Refreshing and invigorating qualities.
- IV. Absence of deleterious elements.
- V. Happy combination of those qualities demanded by the Canadian palate.

Ceylon Tea, Black and Green, stands head and shoulders above all competitors.

The grocer who specializes on Ceylon Tea has everything in his favor. He gives his customers what is best for them, what they best like and what gives him the best profit for handling.

**CEYLON TEA**  
**Black and Green**

**CEYLON TEA**  
**Black and Green**



## 1906 PACK

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Our 1906 pack Fruits, Vegetables and Meats will be, as usual, of the very best quality.

Our factories are now being overhauled, and the newest machinery is being installed where necessary.

We have now over thirty of the most modern-equipped factories in the world.

Our factories being situated in the midst of the Fruit and Vegetable Farms of Canada, ensures goods being packed when at their best.

Our processors have had over a quarter of a century's experience in canning and preserving.

Quality and Cleanliness is the policy rigidly enforced at each of our thirty factories.

Our 1906 pack will be the best ever packed anywhere. We guarantee the quality of all our goods.

**Remember** the brands, viz.: "Canada First," "Auto," "Little Chief," "Log Cabin," "Horseshoe," "Lynnvalley," "Maple Leaf," "Kent," "Lion," "Thistle," "Grand River" "Jubilee," "White Rose," "Deer," "Globe," etc.

If you want pleased customers stick to our brands exclusively.

**CANADIAN CANNERS, Limited**

# Quality Canned Goods

We don't want you to forget that the distinguishing feature about the **Old Homestead Brand** Canned Goods is their superior quality.

We did not go into the canned goods business in a hurry. We were not promoters anxious to put through a stock deal. We were not amateurs desirous of making an experiment.

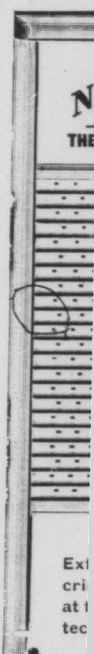
## The Old Homestead Canning Company

went into the canned goods business to stay. That's why we went to the expense of building our immense cement block and steel factory and warehouses, equipped them with the very latest and most improved machinery and put in charge the best processor that could be secured.

We are thus able to take care of all fruits and vegetables without delay while they are fresh from the field. They are put up under conditions of absolute cleanliness and open up the very acme of perfection. You can absolutely depend on **Old Homestead Brand**. If you sell Old Homestead, you will please the most particular. Insist on having **Old Homestead**.

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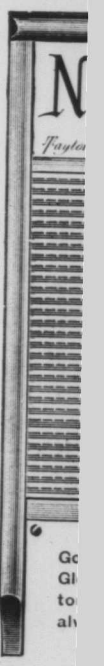
**THE OLD HOMESTEAD CANNING CO., LIMITED**  
**PICTON, ONTARIO**



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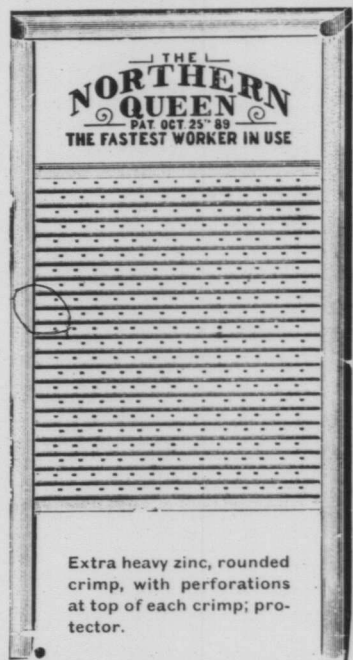
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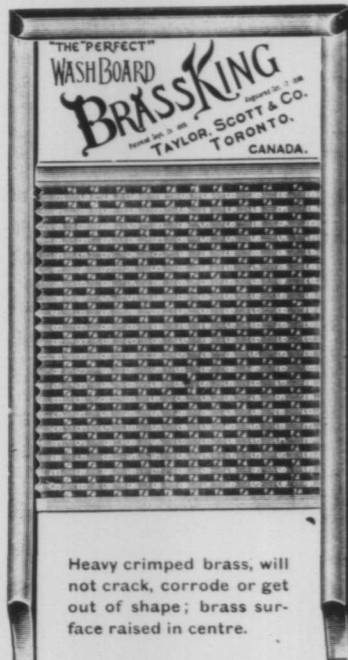




Extra heavy zinc, rounded crimp, with perforations at top of each crimp; protector.



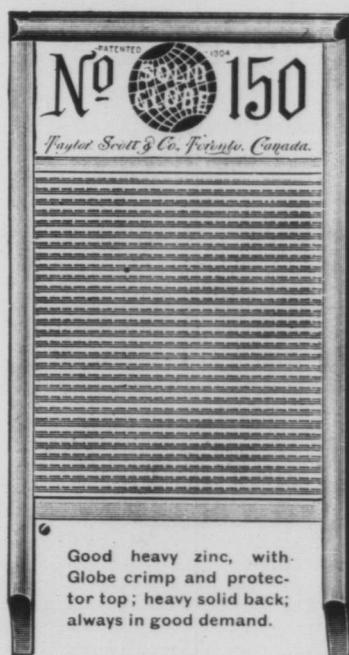
Flinted glass rubbing surface, will never wear out, rust or corrode; will stand either hot or cold water.



Heavy crimped brass, will not crack, corrode or get out of shape; brass surface raised in centre.

# Taylor Scott Winners

Here are just a few samples from our handsome new catalogue. There are more worth your while looking into. Send for one of our new illustrated catalogues, sent free to the trade on application.



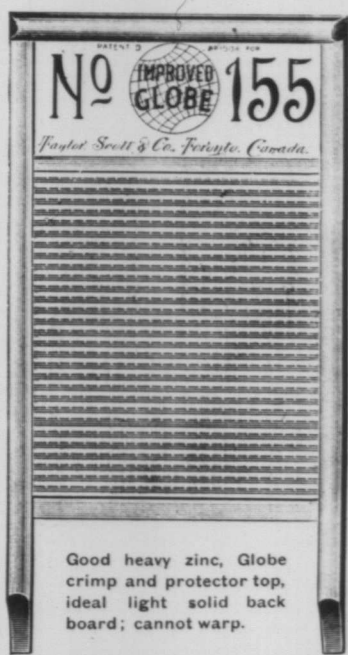
Good heavy zinc, with Globe crimp and protector top; heavy solid back; always in good demand.

## Ask Your Jobber

for

Taylor Scott Washboards and insure satisfaction to yourself and customers.

**Taylor, Scott & Co.**  
Toronto, Ontario



Good heavy zinc, Globe crimp and protector top, ideal light solid back board; cannot warp.

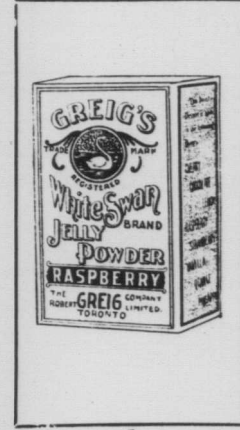
# Did it Ever Occur to You



to think how much money you could make in the course of the year just by pushing the sale of some of the smaller items of your stock?

Take **Jelly Powders** and **Flavoring Extracts**, for example. Goods that never aggregate much money in your stock, but which pay handsome profit in the selling.

Try it and see how many packages and bottles you can sell in a day just by suggesting it to the customers in your store. The result will be ever so much better profits than obtained from the same effort used in selling heavy goods on which your margin is so light.



PARTICULARLY SO if you push high grade lines like **Greig's White Swan Jellies** and **Flavors**. Their quality is such that your patrons **want more**. Your profit on these is **especially attractive**. Try a sample lot **at our risk** and see how they go.

**THE ROBERT GREIG CO., LIMITED,** WHITE SWAN MILLS, **TORONTO**

**THEY**

**Sell Well**

**Show a Nice Profit.**

**Give Satisfaction.**

WHY?

Because they are

**CANADA'S BEST**

ROSE & LAFLAMME, MONTREAL

**PERHAPS**

you are selling

**Paterson's  
Worcestershire  
Sauce**

If not, you are missing an opportunity for profitable extension of your business. Remember it sells quicker than any other sauce, because its price is away below its quality.

ROSE & LAFLAMME  
AGENTS  
MONTREAL

'Tis

All dealers still hope to keep competition

Men who indulge in what is to-morrow is obstinate in

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Black, Mi  
or Green

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Most

Order

Awards



# 'Tis Thus



All dealers that we have interested in the sale of "SALADA" Ceylon Tea (and that we still hope to interest) are those with their eyes wide open to the bald fact that in these keen competitive days, it's nothing short of "Commercial Insanity" to trifle in values.

Men who realize that to shave qualities here and there is a practice that none dare indulge in with impunity, as what might apparently be gained to-day is lost tenfold to-morrow in declining trade, dissatisfied customers, and a stock which shows an obstinate inclination to "stick."

**THE "TOP NOTCH" QUALITY  
AND VALUE OF "SALADA" IS  
PAST ALL DEBATE.**

"SALADA" Green Teas are doing to Japans just what "SALADA" Black Teas have done to China Congous. "Put them out of Business."

**Black, Mixed  
or Green**

} Sealed Packets Only.

Wholesale Terms from  
"SALADA," Toronto and Montreal.

## Magic Baking Powder

it's good:

and the kind that pleases the people.

**Pure and wholesome.**

**Most economical.**

**Best advertised.**

Most profitable to handle.

Order from your wholesale grocer.



Awarded highest honors at all Expositions.

## Sterling Brand Pickles

None better—a favorite pickle  
for the picnic basket.

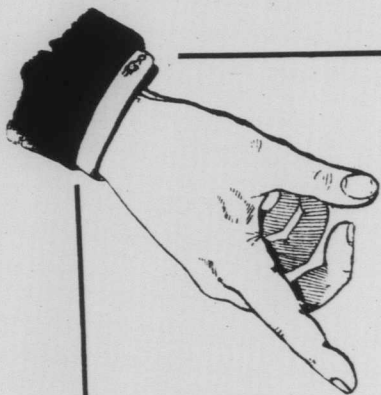
—Wise grocers keep well

—stocked at this season

—of the year.

Made in Canada by

**THE T. A. LYTTLE CO.**  
TORONTO, CAN. LIMITED



## Windsor Table Salt

You must look into the by-ways and hedges of the past for convincing proof that "quality" tells in the long run—there are financial wrecks there without number. And the figure of the grocer who was tempted to buy doubtful goods for a little saving on price looms up like a lighthouse in a dense fog. It pays to buy standard goods like

### Pure, White, Crystalline

Windsor Table Salt, because it is all salt every single time. No impurity in it, because it is sifted, not ground. No "caking," because every drop of moisture is dried out of it. Remember the wrecks of the past when tempted to buy salt said to be "just as good as Windsor."

*THE CANADIAN SALT CO., Limited*  
*Windsor, Ont.*



"For Breakfast, Dinner, Luncheon or Tea, Queen Quality Sweet Pickles are the best for me."

That the average person tires of the average pickle is pretty well conceded. Indigestion usually follows indulgence, and this simply augments the ranks of adherents whose dogma is: "Pickles are no good, anyway."

In

### Queen Quality Sweet Pickles

we have been fortunate in striking a lucky recipe. We are able to produce a pickle that has all the delicacy and palatableness of an appetizer and besides the substantiality of a food—the kind of pickles that invalids and men of muscle, alike, relish.

Grocers, we want Queen Quality Pickles to sell in your district. Will you write us for particulars?

**TAYLOR & PRINGLE CO., Limited**

Sole Agents for "Perry's Worcestershire Sauce"  
**OWEN SOUND, ONT.**

## If you are a buyer of Matches

do not place your order before you get our prices—

We make the best and finest Matches in Canada

*Write for Price List.*

**The Improved Match Co., Limited**

**DRUMMONDVILLE**

HEAD OFFICE—MONTREAL

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Try

96-104 Kil  
Tel



## BRAND NEW MACHINERY IN A BRAND NEW FACTORY

We hate antique methods. We run from antique machinery. We have got the "up-to-date" germ in our veins.

We have erected an elegant factory down here at Wellington, put in the latest machinery, and gone to more pains for an ideal sanitary system than half the canners ever dreamed of. But, you know,

## RIVERDALE BRAND CANNED GOODS

had to be the best. There was no avoiding it.

Our processor says our place is the best he ever worked in. He ought to know. He says "Riverdale Brand" will "take." He ought to know.

"A Brand New Brand" will interest you.

## The Lakeside Canning Company, Limited

Wellington, - Ontario

## WHITE-COTTELL'S VINEGAR PURE ENGLISH MALT



Not merely a sour liquid, but a pure tested Vinegar, from the largest vinegar brewery in existence. It is a Malt Vinegar of exceptional character, possessing the finest flavor, aroma and keeping qualities.

A perfect vinegar for export trade is instanced by the fact that we have supplied most of the Indian Government orders for some years, and the British Government has used our vinegars in all parts of the world.

Arrangements are being made for our representation in Canada; meanwhile a post card request to our brewery will bring you samples and quotations.

White, Cottell & Co., Warner Rd., Camberwell, S.E., LONDON, ENG.

## A Delicious Cup of Coffee

Our 1-lb. tin "CLUB" brand COFFEE at 33 cents per lb. is without question the best value on the market. We know it. You can prove it by asking us to send you sample—test it yourself. Supplied either whole roasted or ground.

Cultivate your coffee trade, it will pay you, by buying the best—"CLUB" BRAND. Try us,—that is all we ask to convince you of the superior value of "CLUB" COFFEE.

## S. H. EWING & SONS

96-104 KING ST., MONTREAL  
Telephone Bell Main 65.  
" Merchants 521.

TORONTO BRANCH, 29 CHURCH STREET  
Telephone Main 3171.

Telephone orders receive prompt attention.

THE CANADIAN GROCER

# HOLBROOK'S



## GENUINE WORCESTERSHIRE SAUCE

### HAS THE LARGEST SALE IN THE WORLD

Price alone does not guarantee quality, but the name "Holbrook & Co." does.

**REMEMBER,** goods well advertised are already more than half sold. Holbrook's Genuine Worcestershire Sauce is better known and more extensively advertised than any other brand—and the price is right.

Rep. ½ pts. (25c. bottle) \$2.15 dozen in case lots (6 dozen).

Imp. ½ pts. (35c. " ) \$3.00 " " (4 " ). Mail your order to-day to

**HOLBROOK'S LIMITED, PACIFIC BUILDINGS, TORONTO**  
COR. FRONT & SCOTT STS.



As far back as 1750 was the firm of Purnell, Webb & Co., Limited, founded in the old city of Bristol, the historic seaport, whence, in the 15th century, CABOT, in the good ship 'Matthew' sailed in search of AMERICA.

Right across the same track Purnell, Webb & Co., Limited, are to-day sending their products, which are still made by the descendants of the firm from the original recipes.

150 years' proved merit!! What better testimony to their excellence can you have?

World-wide trade. All goods guaranteed of the best ingredients.

## PURNELL, WEBB & Co., Limited

Malt Vinegar, Sauce and Pickle Makers, - - - BRISTOL, ENG.

WEEKLY SHIPMENTS TO CANADA PLACE YOUR ORDERS WITH OUR AGENTS:

J. W. GORHAM & Co.	HALIFAX, N.S.	J. WESTERN,	630 Ontario Street TORONTO
R. JARDINE,	ST. JOHN, N.B.	BICKLE & GREENING,	HAMILTON, ONT.
H. HAZARD,	CHARLOTTETOWN, P.E.I.	J. CARMAN,	WINNIPEG, MAN.
A. J. HUGHES,	1483 Notre Dame Street, MONTREAL	C. E. JARVIS & Co.,	VANCOUVER, B.C.



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## TROUBLE GALORE!

The daily papers of Detroit, Mich., report Alice D. Clement has just brought suit for \$15,000 damages against a firm in that city for selling her, as she alleges, a preparation for cleaning stoves which exploded when she used it, burning her severely. No storekeeper can afford to take the chance of selling inferior, dangerous, inflammable stove polish. The courts may hold the seller responsible for the resulting accidents which often

bring horrible disfigurements, if not death, to the users. Remember, RISING SUN Stove Polish in cakes and SUN PASTE Stove Polish in tins are now and always have been absolutely safe in the hands of the user.

**MORSE BROS., Props. - Canton, Mass., U.S.A.**

# SALT

## LIVERPOOL COMMON

(Sacks 140 lbs.)

### FACTORY FILLED

(Sacks 50 and 200 lbs.)

ASK FOR QUOTATIONS

## D. RATTRAY & SONS

QUEBEC

Montreal

OTTAWA

*The Grocer who makes a specialty of Melagama Ceylon Tea is building up a tea trade on a sure foundation. Its uniform excellence in quality is now a well-established fact, and adding to this our judicious advertising causes a steadily increasing demand from the public. If you are not stocked better let us send you a little lot now—to-day. See last page of this issue for prices and particulars, and remember the name,*

# “MELAGAMA”



The  
delicious,  
aromatic,  
healthful and invigorating

New Season's

# JAPAN TEAS

are now in the hands of  
the jobbing trade.

There is no tea in the world so delightful to drink  
as the teas just in.

If You are Not "Saratoga Wise"  
You are Out of Pocket

The Desire for

## MRS. RORER'S SARATOGA CHIPS

can be satisfied by nothing but *Mrs. Rorer's  
Saratoga Chips*. It is not a question of this  
food or that food, and both being pretty much  
alike.

## Mrs. Rorer's Saratoga Chips

are fried potatoes put up in packages. They are  
the only thing of the kind on the Canadian  
Market.

MADE EXCLUSIVELY BY

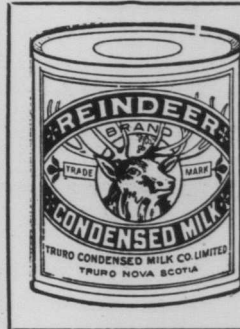
**HAMILTON SARATOGA CHIP CO.**  
HAMILTON, CAN.

AGENTS—Rose & Laflamme, Montreal, P.Q.; MacLaren Imperial Cheese Co., Toronto, Ont.;  
Stuart Watson, Winnipeg, Man.; Dominion Brokerage Co., Calgary, Edmonton and  
Victoria.

THESE CANS CONTAIN  
PURE MILK

REINDEER  
BRAND

JERSEY  
BRAND



Sweetened

Unsweetened

Every Can Guaranteed

The skill exercised in selecting milk, the methods  
employed in its manufacture, the strict discipline and  
supervision of workers and details combine to produce  
the best product.

TRURO CONDENSED MILK CO., Limited, - TRURO, N.S.

The

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## The System That Saves Time and Money



Time is money. Waste no time and you waste no money. The

# Crain Monthly Account System

has long been recognized as one of the greatest time-saving agencies yet devised. It has been tested and tried for years, and to-day is more popular than ever before. This system has saved thousands of dollars to merchants all over Canada. It will do the same for you. Write us for further information.

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TORONTO OFFICE—18 Toronto St.  
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*THE* **Rolla L. Crain Co**  
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## A Day's Business Balanced in Five Minutes

Your present system allows the dollars that represent the profits of your business to slip away. You cannot keep track of all the money handled in your store, except with the most perfect system. You might not miss a half-dollar or dollar a day, but such a leak makes a big hole in your profits.

Our new system tells at any moment how much money you should have. Five hundred thousand retail merchants have used this system. Leaks and losses are reduced to a minimum where our system is used.



*Tear off here and mail to us today*

The  
 N. C. R.  
 Company  
 Dayton Ohio

Please explain to me what kind of a register is best suited for my business. This does not obligate me to buy

Name

Address

No. of men

*Drop a line to our nearest agency and our salesman will call and explain this system. It costs you nothing and places you under no obligation.*



## Dominion Spring Clothes Pin

The Dominion Spring Clothes Pin is the finest and most durable clothes pin manufactured, made of hard wood, with a strong galvanized spring, which holds the clothes to the line so tightly that the wind is powerless to blow them off. If you have not already handled them place an order with your jobber. You will experience no difficulty in placing large quantities. Packed two gross in a wooden box, twenty-five boxes in a case.

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GRANULATOR. PULVERIZER.

Single and Double Grinder

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Height, 29 in.  
Length, 33 in.  
Width, 23 in.  
Weight, 275 lbs.

GRINDING CAPACITY.

Granulating 2 lbs. per minute.

Pulverizing 1/2 lb. per minute.

Capacity of Iron Hoppers, 5 lbs. of Coffee.

We make 25 other styles and sizes of Grocers' Counter Mills, Floor Mills and Electric Mills. For Prices, Terms and Discou nts, address

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No Loose Weight on Pendulum.  
Full Capacity Thirty Pounds.  
Each Pound Same Width on Chart  
Each Cent Indicated by a Line.  
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A Most Beautiful Fixture.

**\$57.00**

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OF CANADA, LIMITED

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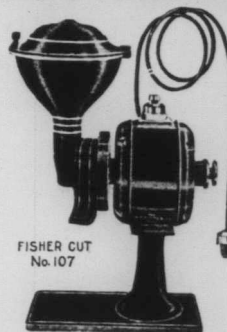
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**THE AUER GASOLINE LAMP GIVES 100 CANDLE POWER at a cost of 7c. a week.**

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Satisfaction guaranteed. Catalogue on request.

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Sole Makers.

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FISHER CUT No. 107

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Fitted with 1/4-H.P. Motor furnished for direct or alternating current and with metal or nickel hopper.

Granulates 2 pounds and pulverizes 1/2 pound per minute.

Makes neat, attractive store fixture. Saves time and labor—increases profits.

Write for Catalog and prices

**THE A. D. FISHER CO., LIMITED, - TORONTO**

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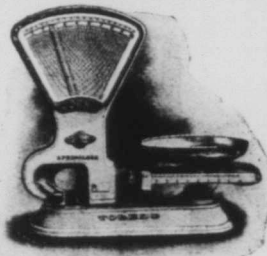
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Automatic but Springless.  
 The "Toledo" is a money saver because it positively stops the giving of overweight.  
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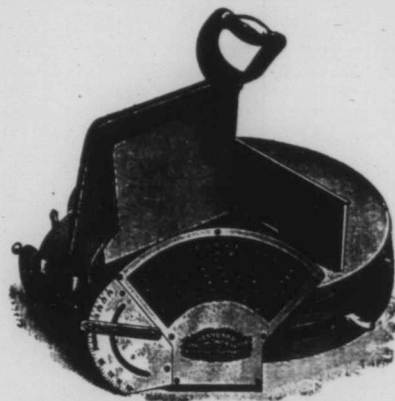
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Advice regarding processes of manufacture and technical applications of chemistry.

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ING CAPACITY.

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Our **ESSENCE OF COFFEE AND CHICORY**  
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appeal to the practical grocer who aims at building up a substantial  
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**THE DAVIDSON & HAY, LIMITED**  
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## COFFEE

Packed in  
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It is RICH, AROMATIC, DELICIOUS—prepared by a special process that removes all the chaff, parchment, etc. This costs us a little more; but the improved quality and steadily increasing demand show the wisdom. Are you handling it? A trial will convince you.

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## Extra Fancy Apricots

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25 AND 50-LB. BOXES.

Goods of exceptional value and quality.  
It will be worth your while to get  
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New Maple Leaf and Beaver  
Lobsters,  $\frac{1}{2}$  and  $\frac{3}{4}$  lb. tins.

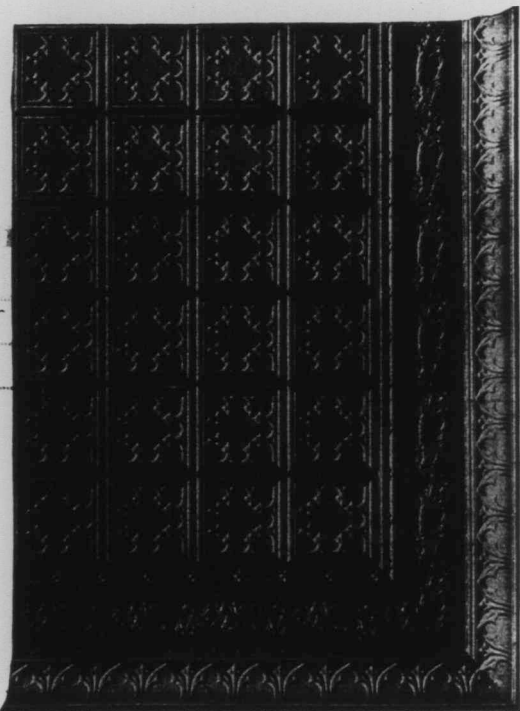
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Salad Dressings, also Imperial  
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pints, quarts, gallon and half  
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Do you **want** your store to **represent**  
**you** or **your** ancestors?

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**methods** and **improve** the **appearance** of  
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Do you **want** to **reduce** your **insurance**  
**30** per cent?

Do you **want** to **minimize** the **chances**  
of **fire**?

Do you **want** to **safeguard** your **health**?

Do you **want** your **store** to be **cool**  
in **summer**, **warm** in **winter**?

If these are your wants you will be  
concerned about **Classical Metal Ceilings**,  
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us immediately for details.

### Metal Shingle & Siding Co., Limited, Preston, Ont.

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Put up in 10-oz. and 20-oz. bottles of a new design, and is very attractive.

This Catsup is far superior to many others and is giving perfect satisfaction.

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Ask your wholesale Grocer for it or see our travellers' samples.

**The CAPSTAN MFG. CO., Toronto, Ont., Can.**

## "NOW," is Always the Right Time to Act.

"Stop using the old style counter check book!" That is what you should say to yourself. The new

### SPECIAL DUPLICATING COUNTER CHECK BOOK

is obtainable and many grocers use it. Original, white paper, duplicate, colored, or vice versa.

Samples and prices on application or traveller will call.

**The Carter-Crume Company, Limited**

TORONTO and MONTREAL

Manufacturers of Counter Check Books of Every Description.

# Tartan BRAND

*The Sign of Purity*

## Stock-Taking Sale of Teas

### Bargains in Ceylon Black

180 chests Pekoe Souchong, 11 cts.

130 " " " 12½ "

59 " " " 15 "

150 hf. chests Ceylon Green, 18 cts.

### ARRIVING

Fresh Pickings Japan, TARTAN Fancy Leaf, 25lb., 40lb., 80lb. packages.

Phone 596 when in a hurry for goods

## BALFOUR & CO.

Wholesale Grocers

HAMILTON, ONT.

## BOARDS OF TRADE AND CIVICS

What is Being Done in Montreal—Vice-President Caverhill Tells The Canadian Grocer.

Mr. George Caverhill, vice-president of the Montreal Board of Trade, when interviewed by a representative of The Canadian Grocer regarding board or trade activity in municipal affairs, and the Halifax plan of a joint committee of the board of trade and council, said:

"I fear there is no hope for the adoption in this city of a scheme similar to that in force in Halifax, nor do I believe that it would be to the best interests of the city that such a system should be adopted. There are many objections which occur to me at once, and doubtless there are others even more serious which would develop in the carrying out of the scheme of having a joint committee from the city council and the board of trade. In the first place, if the business men of the city are consulted on certain matters it follows that other interests should be consulted in the same way when subjects in which they are concerned come up, and while the aldermen may, if they desire, unofficially consult such bodies as occasion arises, it would be impracticable to have them properly represented on any committee.

### Tie Aldermen's Hands.

"Again, should such a committee be organized, the aldermen are almost forced to follow its recommendations or, in other words, a body composed of some members at least who are not directly responsible to the citizens would have undue power in the transaction of the city's affairs, a principle which I do not think would meet the approval of citizens generally. So far as I can see the only hope we have of economical and businesslike administration of the city's affairs is in the active personal interest of every citizen in the choice of representatives on the city council. If the proper men are chosen for this office they can be relied upon to secure advice from those with more knowledge than themselves on any subjects requiring special knowledge which may come before them, but if this type of men is not chosen we can hardly hope that, even assuming that they received the best of advice, they would be disposed to follow it.

### Government by Commission.

"The alternative of this is government of the city by a small commission. This proposal would, I am sure, meet the hearty approval of all business men, but, unfortunately, it is extremely unlikely that citizens generally would accept it.

"While I believe that the charge is generally made that the business men

of Montreal do not take a proper interest in municipal affairs individually, I do not think that the same can be said about business men collectively, as the Montreal Board of Trade, the most thoroughly representative business organization of the city, has always taken an active interest in the larger questions which have come before the city council, and have lost no opportunity of giving the city council the views of the business men on such subjects. During the last two and a half years the council of the board of trade has taken up many municipal matters. I refer especially to this period, as having been a member of the council for that time I have been more familiar with its work than formerly.

### Done in Montreal.

"In 1904, while the Act to amend the charter of the City of Montreal was before the Quebec Legislature, the board of trade council, which, by the way, appoints each year a special committee on municipal affairs, went most thoroughly into the provisions of the proposed amendment and made representations on all clauses which, in its opinion, required alteration, and was largely successful in securing a number of changes which would commend themselves to every thinking citizen. In the same year the city council had before it the subject of the much-needed increase of civic revenue, and appointed a special committee thereon. This committee very sensibly advised the council of the board of trade that it would be pleased to consider suggestions on the subject, and we went into the matter most fully, communicating to the city's finance committee our opinions on the whole question in detail.

### Various Suggestions.

"In 1904, also, on two different occasions, the board brought to the attention of the city council the need for cleaner streets and sidewalks, the board also making recommendations with reference to the smoke nuisance. In connection with public franchises resolutions were communicated to the city council regarding the contracts between the city and the Montreal Street Railway Company and the Gas Company—this during the year 1905. The council of the board of trade took action also to prevent the intrusion of electric railways into Mount Royal Park.

"Quite recently the question of the desired extension of Western Square to Sherbrooke street was the subject of a

memorial addressed to the city council, which memorial, upon being referred to the parks and ferries committee of that body, resulted in its decision to secure estimates as to the cost of such extension, which estimates will be presented to that committee shortly, and I trust the desire of the board of trade and citizens generally in this matter will be acceded to.

### Better Fire Protection.

"One other question which has, and is still, receiving attention, is the need for improved fire protection service. As citizens we can hardly claim any special credit for taking such an interest in this matter, as it affects our pockets as business men, but at the same time it is a matter in which every citizen of Montreal has a direct interest. As I said, this matter is still receiving attention at the hands of the board, and the council expects shortly to receive a report on the subject from a very strong committee appointed early in the year.

"I could mention many perhaps smaller matters on which the city council have had the advantage of advice from the board of trade, but these will suffice to show that, as I said, collectively, the business men of the city, through the board of trade, have been fully alive to the citizens' interests.

"I do not see that any advantage would accrue to the city by the adoption of the scheme now in operation in Halifax, as explained in The Canadian Grocer, whereunder the board of trade appoints some of its members who, with a certain number of the city council, form a joint committee to deal with important civic matters. If in the election of representatives on the city council the individual citizen sees to it that none but reliable and capable men are chosen, we will have a considerable improvement in the administration of civic affairs."

### MONTREAL GROCERS' PICNIC.

A meeting of the Montreal Retail Grocers' Association took place in their rooms, 270 St. Catherine street east, on Thursday, June 7. The meeting was called to make arrangements for the annual picnic, which is to take place this year on July 18. P. Daoust, president, was in the chair. Some fifty members were present. All the necessary committees were formed to take charge of the sports, refreshments, tickets and other arrangements. It was not definitely decided at what time the excursionists should leave Montreal, but it is thought that it will be by G.T.R. leaving at 9 a.m. or 9.15 a.m., which goes to Ile St. Amour, where the picnic is to be held. Only one train will be used by the association.

## WHO

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## WHOLESALE FOR PURE FOOD

Form National Organization at Buffalo—Marks a New Epoch  
With the Retailers Across the Line.

What promises to be an epoch making meeting for grocery trade of the United States was held Tuesday, Wednesday and Thursday of last week, at the Iroquois Hotel, Buffalo. It was a gathering of wholesale grocers from all sections of the Union, and they organized the National Wholesale Grocers' Association of the United States. The paramount issue was pure food, but equally, or more interesting, was the desire to restrain the manufacturers of foodstuffs from selling direct to the cream of the retail trade, from giving premiums with package goods, and from bribing wholesalers' travelers.

The constitution recites that the association is formed for the purpose of fostering: First, friendly relations among grocers; second, the work of securing national legislation on pure food; third, the unification of state food laws to facilitate interstate commerce; fourth, restraint of manufacturers from giving premiums; fifth, abolition of the abuses of manufacturers in subsidizing jobbers' salesmen; sixth, such other legislation as shall meet the needs and requirements of the jobbers.

### Not a Combine.

The association, it is provided in the by-laws, is not to interfere in any way with legitimate competition. It is not to restrain trade nor is it to act in the matter of limited prices. It is distinctly stated that the association will not be understood as a combination.

This convention was the outcome of a state convention of grocers at Milwaukee a year ago, when a committee was appointed to formulate a plan for national organization. This plan was submitted on the second day by the chairman of the committee, Wm. Judson, Grand Rapids, Mich., later elected president of the new association.

Nearly a forenoon was given to discussing the annual fees. The plan submitted was a scale between \$10 and \$1,000, according to the volume of business. A flat entrance fee of \$25 and \$10 a year were adopted.

### Adopted Two Resolutions.

Two resolutions were adopted:

Resolved, That this convention is in favor of the enactment and enforcement of a national pure food law, which will tend to the introduction of uniform state laws, the purpose of which shall be the prevention of the manufacture and sale of food which is injurious or deleterious, and the safeguarding of the public against misrepresentation or deception, and that the executive committee be authorized to so legislate.

Resolved, That we oppose the subsidizing or corrupt influencing of jobbers' salesmen by manufacturers in the shape of cash gifts, premiums, or corresponding with them for the purpose of influencing the salesmen, the principle of which is not only wrong but which practice is contrary to law in some states.

Selling by manufacturers direct to the larger retailers was roundly condemned, but action was referred to the executive.

There was strong protest against the parcels post, and the stand of the retailers on the subject was generally indorsed, but the national association did not put itself on record in the form of a resolution against it.

### The Retailers' Position.

John A. Greene, president of the National Association of Retail Grocers, addressed the wholesalers on the first day. He argued that the wholesaler had more than the passive co-operation of the retailer, and said in part:

"We are here to help the jobber organize and improve conditions. The question is often asked: 'Why should I join an organization?' In answer I would say, for comparing views, debating questions of vital importance and formulating laws of trade action as will tend to elevate our business, eliminate fraudulent practices, promote fraternal regard, and by a higher standard of commercial ethics benefit every man engaged in the retail business. We have no desire to throttle legitimate competition, but we do wage merciless war against unmercantile methods engaged in for the purpose of attracting trade.

"We do not ask you at any time to cease extending limited credit, and I use the word limited after due consideration, for I do not hesitate to say that the unlimited credit extended to irresponsible merchants has done more to disrupt trade conditions, both wholesale and retail, than any other thing. We do ask you to see that the goods and credit extended are not used to cut prices and demoralize trade. This has been done, and is being done, in all branches of trade. And I am sure that if this fact is brought to your attention we shall see less of it in the future.

### Centralizing Tendency.

"One of the important facts that confronts us at the present time is that of a rapid and ever increasing movement toward centralization of capital and consequent centralization in every department of industry.

"This must be met by co-operation or organized opposition on our part, for it

is by and through organization that we can best hold our own against evils that confront us on every hand. The retailers are much interested in a Pure Food Bill, the Parcel Post Bill, and the premium evil. If we could have the assistance of the organized jobbers of the United States it would not be 24 hours before a settlement of the premium question could be had.

"I make an appeal that the wholesale grocers now in convention help us retailers to destroy this gigantic evil, and just as surely as the trading stamp was relegated to the rear, so surely will premium giving be done away with.

"There is no question at the present time so important as that of pure food. It is not a question by many manufacturers as to what is necessary to preserve food, but rather what cheap concoction can I produce that will bring to me large returns.

### Held Responsible.

"We, the distributors, are held responsible. There never was a more unjust proposition in the world than that the innocent distributor should be held responsible for the distribution of goods put up or manufactured by the producer and we having no means of knowing their contents."

### New York's President.

Perhaps the most impressive feature of the convention was an address at the opening session in advocacy of a national organization, by F. W. Hannah, president of the New York association. Some of the things he said were:

"The wholesale grocery business has encountered many changes within last ten years, and it is clearly demonstrated, as in other lines of trade, that intelligent organization on broad and equitable lines, can minimize and eliminate abuses which have crept into the business."

"The foundation of the proposed organization must be based upon confidence and good will to our competitor and neighbor."

"Our compensation as distributors for the manufacturer, in notable instances, does not provide the cost of doing business."

"Who is to blame? The wholesale grocer. Natural and unavoidable conditions have increased the cost of conducting business, yet some of us seem unmindful or ignorant of the fact that we must so regulate our business as to keep abreast of the times."

"Mail-order houses, chain stores, buying exchanges and combinations, which are being formed in some parts of our country are entitled, not only to your serious consideration, but to that of the retailer."

### Fair or Equitable?

"Is it fair or equitable for the manufacturer to supply ten per cent. of a de-



sirable class of retail trade direct, in competition with the jobber, thereby not only discriminating against the wholesale grocer, but against 90 per cent. of the retail trade, who cannot buy at first hands?"

"There was never a time in the history of the wholesale grocery business when proper organization, in the interest of the retailer, wholesaler and manufacturer, was more necessary than the present."

"The consumer is entitled to wholesome food and our laws should be so drawn and enforced as to fully protect him."

"Another error which we should strive to correct at this convention is the subsidizing of our salesmen by some manufacturers, which has grown to an alarming extent."

#### Cheapness a Boomerang.

"The old-fashioned way of doing business and trying to sell goods so cheap that our neighbor cannot stand it, generally results in not standing it ourselves."

"I venture that at least 65 per cent. of the retail grocers would have to give up business were it not for the aid and help of the wholesale grocer, who carries a stock of all lines called for."

"Let each of us determine that we will not favor any manufacturer's goods who discriminates against 90 per cent. of the retail grocers, whom it should be our duty to protect, and also see to it that no goods are sold by our houses that do not bear a margin above the cost of the goods, plus the cost of doing business, and a different balance sheet will be developed."

#### Selling Sugar.

"It has been the policy of what is known as the sugar trust to manage their business in such a way that the distributor, whose sales of sugar amount to 20 or 25 per cent. of his business, have to be made for about the price he pays for the sugar, which is a dead loss to the rest of his business of whatever it costs him to do the business."

"Experience has proven that if we give proper attention to our business, it is not necessary to sell large lines of staple goods at less than the cost of doing business."

"Is there any reason why we should all work ourselves to death and sit up nights trying to distribute sugar on this basis? Would it not be better to let the refiner distribute the sugar?"

The sugar trust has denied Mr. Hannah's impeachment.

#### Abandon Private Brands.

A representative of one large manufacturer of cereals told The Grocer that if they wished the manufacturers not to

sell direct to retailers they (the wholesalers) should stop putting up private brands and pushing them to the detriment of manufacturers' goods.

At a banquet tendered the visitors by

the Buffalo wholesalers, covers were laid for 180 guests.

It is said the association has an assured membership of 1,000. Headquarters will be in New York.

## FOOD ADULTERATION AND LAW

Most Frauds are Against the Pockets, not the Stomachs of Consumers, is the Experts' Finding.

(By A. McGill, Government Analyst, Ottawa.)

(Continued from last issue.)

The Adulteration Act provides for the publication of the names of manufacturers and vendors of fraudulent goods, as well as their punishment by fines. The fine may be, at the discretion of the Minister of Inland Revenue, merely the cost of procuring and analyzing the sample; and in recognition of the fact that the Adulteration Act marks a new departure in legislation, the fines heretofore imposed have been no larger than this amount. But the act also provides that a penalty not exceeding fifty dollars for a first offence, and from fifty to two hundred dollars for subsequent offences, may be imposed.

#### Absence of Standards.

One of the main difficulties in defining adulteration has been the absence of standards of quality for most food products. A committee has been appointed by the Department of Agriculture at Washington to investigate and define these substances and one of the chemists of the Inland Revenue of Canada has been nominated to this committee. Many foods have already been defined and limits set for their variability, such standards being made legal by Act of Congress in the United States, and it is likely that similar action will ere long be taken in Canada. The reports of the Commissioner of Inland Revenue, from 1891, contain frequent reference to the need of establishing such standards.

#### Protection for Retailer.

The most important amendment to the act is that of 1898, when a form of warranty was legalized by which the retailer may protect himself and place the responsibility for the purity of his goods upon the manufacturer or wholesale dealer. This warranty must be produced in court, in case of a prosecution for sale of adulterated goods.

#### Decrease of Adulteration.

In order to show the effect of the Adulteration Act upon the quality of food, it is only necessary to examine the following statistics, in which the number of samples analyzed in each year and the percentage of adulteration found is given:

Year.	Samples Analyzed.	Percentage Adulteration.
1877	488	51
1878	813	33
1880	1043	28
1882	1122	26
1884	1520	32
1886	1142	18
1889	1062	40
1891	934	30
1894	1021	15
1896	1265	9
1898	879	10
1899	805	11
1900	756	24
1901	881	20
1902	883	9
1903	511	7

#### Some Goods More Liable.

Some allowance must be made for the fact that the same articles are not collected every year, and certain classes of goods are more liable to adulteration than others. If we take special kinds of food, the improvement will be more apparent. In the case of milk, the percentage of adulterated samples is reduced from 58 in 1876 to 16 in 1902. In pepper from 89 per cent. to 27 per cent.; in coffee from 90 per cent. to 41 per cent.; and in spices, other than pepper, from 88 to 32 per cent.

It will be readily seen that there is still room for improvement, and it is at least gratifying to know that existing adulteration is rather a fraud against the pocket than a menace to the health of the consumer.

#### New But Wholesome Foods.

The progress of chemistry has added several wholesome articles of food to those already known to our fathers. We may mention glucose, a product of the action of acid upon starch; cotton seed oil and stearin, which are quite valuable food substances closely resembling olive oil and lard respectively. Very brilliant and probably harmless dyes have largely replaced the expensive vegetable coloring matters of former days.

It is not the use of these things that constitutes adulteration; it is their unacknowledged substitution for more expensive or better known substances. When glucose is sold under the name of sugar, or maple syrup, or honey, we have very apparent adulteration. Just in the same way adulteration occurs when cotton seed oil is sold as olive oil,

or oleomargarine a fact that not only has the right to complain the honest manufacturer but also the consumer's grievance.

#### Nutritive Value.

It is to be noted that the Nutrition Act does not mention the question of nutritive value as an indirect issue. Neither is it stated that the relative nutritive values of substances should be taken into account so far as a direct factor in the manufacturer's consideration against him, but that he should be made good. Food should be genuine, and of high quality; wine made to its name, and of high value.

Some work has been done in the laboratory having for its object the determination of relative values of substances; and it is highly important that this work will become more and more a feature of our States two large States, Connecticut and are specially appointed to work of this character.

#### PEPPER

C. D. Cowles, of St. Charles, Mont., was in Montreal through the Maritime Newfoundlands. B. is satisfactory and booked by Mr. Coland trade alone, wick and Nova pleasant surprise volume of business.

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#### LARGE OIL

Medland Bros., ronto, have got canned fruit. T most energetic r al capital, and b a large way. firm is ambitious

O. C. Whitney a combined bus to London last



## GROCER IN A HIGH PLACE

H. N. Kittson a Member of the Ontario Railway and Municipal Board.

Henry Norman Kittson, appointed last week by the Whitney Government to the new Railway and Municipal Board of Ontario, has for years been a prominent figure in the grocery trade. His appointment will be a source of satisfaction to readers of The Grocer, both from the fact of the recognition given thereby to the business and shipping interests, and because of Mr. Kittson's personal fitness for a position requiring the highest integrity and a mind schooled in the handling of affairs.

The board, as a new creation, has largely its own position to create. The chairman, a lawyer, Mr. Ingram, a practical railroad man, and Mr. Kitt-

T. C. Kerr & Co., wholesale dry goods merchants. In 1879 he joined the wholesale grocery firm of W. H. Gillard as accountant, and five years later was taken into partnership. Mr. Kittson has always been the financial man of the firm, and his talents in this respect are held in high esteem.

It is hardly necessary to say that Mr. Kittson is a Conservative. He is the kind of a man who enters heart and soul into anything he undertakes, and his genial nature and keen insight made politics for him a congenial field. He was considered as high an authority in the councils of the Conservative party in Hamilton as any other of his fellow townsmen. It is not so extraordinary, therefore, that in this case the office should have sought the man, for Mr. Kittson had made no application for the position and was genuinely surprised when the offer of it came.

Besides his interests with the firm of W. H. Gillard, Mr. Kittson has been associated with various other industrial enterprises in Hamilton. He has filled the office of president of the board of trade for two terms of two years each, has been president of the St. George Benevolent Society; is also a prominent Mason, having been worshipful master of Temple Lodge for two years. Nor have athletics failed to interest a man of Mr. Kittson's wide sympathies. Indeed he has been a supporter of most of the clubs that have flourished in Hamilton. An enthusiastic oarsman and yachtsman, his hand has not yet lost its cunning in guiding the white-winged unstable craft.

Mr. Kittson is a married man with a family of two daughters and one son.



Henry Norman Kittson,  
Member of New Railway and Municipal Board.

son, a shipper, constitute a personnel of no little strength. The public will look to these gentlemen to protect them from the devious devices by which the municipalities in the past have been over-reached by the traction corporations. In discharging their functions with an eye single to the interests of the province they will reap and deserve the lasting gratitude of their fellow countrymen.

Mr. Kittson, whose genial countenance is portrayed on this page, while born at Sorel, in the Province of Quebec, came to Hamilton as a small boy, and has been one of the factors in the upbuilding of the Ambitious City.

His entry upon a mercantile career dated from his arrival at Hamilton, when he became a junior in the firm of

or oleomargarine as butter. It is apparent that not only has the consumer a right to complain in such a case, but the honest manufacturer has equally a grievance.

### Nutritive Values not Considered.

It is to be noted that the Adulteration Act does not deal with the question of nutritive values, except as an indirect issue. Neither does it require that the relative qualities of food substances should be investigated, except so far as a direct claim by the manufacturer may constitute a ground of action against him, should his claim not be made good. For example, coffee may be genuine, and yet be of a very poor quality; wine may be technically true to its name, and yet have very little value.

Some work has nevertheless been done in the laboratory of the department having for its object the ascertainment of relative values among food substances; and it is to be hoped that this highly important investigatory work will become more and more prominently a feature of our reports. In the United States two large laboratories, one in Connecticut and another in Pennsylvania, are specially appointed for carrying out work of this character.

### PERSONAL.

C. D. Cowles, traveling representative of St. Charles Condensing Co., Ingersoll, was in Montreal this week on his return from a three months' trip through the Maritime Provinces and Newfoundland. Business was most satisfactory and several carloads were booked by Mr. Cowles for the Newfoundland trade alone, while the New Brunswick and Nova Scotia trade was a pleasant surprise to him owing to the volume of business booked.

Wilfred A. Archambault, of Hudon, Hebert & Cie., Montreal, is receiving the sympathy of many friends in the trade because of the loss of his wife this week. Mrs. Archambault has been in ill health for some years and although everything physicians and careful nursing could do to restore her to health was done, she succumbed. Her husband is left with three small children.

### LARGE ORDER OF FRUIT.

Medland Bros., King street east, Toronto, have got in a thousand cases of canned fruit. This firm is one of the most energetic retailers in the provincial capital, and believe in doing trade in a large way. Every member of the firm is ambitious.

O. C. Whitney, Goderich, Ont., was on a combined business and pleasure trip to London last week.

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## LAW

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## WINDOW AND INTERIOR DISPLAY.

The Window as an Advertising Medium not Appreciated—  
Cleanliness the Beginning of all Things.

What grocer, by taking thought, could not add attractiveness to his window?

Increased attractiveness in any grocer's window will add business to the store.

This is a fact, though there are many grocers who do not believe it. That is because they have not given the subject the consideration it deserves. If grocers could get away from their own stores occasionally and see how people are attracted by an interesting window display they would better appreciate this department of store keeping.

\*\*\*

Don't begin to cite exceptions. I know there are a few. I know a store that does probably the biggest grocery trade in a capital city and its windows would not do credit to a village merchant. But it has been established a great many years and many of its best customers seldom or never see it. They order by telephone or their orders are called for. It is not in a business part of the city that is much frequented by the multitude of shoppers. So you see that store proves nothing contrary to my argument. And most of the so-called exceptions will upon examination be found to be exceptions in other ways.

\*\*\*

No, the window is usually an index to store character that will attract or repel the trade of a great many people.

\*\*\*

If the grocer who dresses his window as a mere matter of course, just for the sake of decency, and finds it a weekly or fortnightly drudgery, would get interested in the work, he would surprise himself. There's a lot to be learned in window dressing. New ideas are ever pleasant and exhilarating. But there is more than knowledge, there is art concealed behind the veil of indolence and don't-care that hides the possibilities of window dressing from so many grocers.

\*\*\*

There are schools of window dressing. That fact itself should set a good many men thinking. Go out and take a look at your window and try and imagine what figure it would cut in a school where people are taught the art and practice of window dressing. Would you like to recommend it as a model?

\*\*\*

The first thing to learn about window dressing is cleanliness—no dead flies, or live ones, if you can help it, but mind, no dead ones, no dust, no dirty window glass or mirrors. A shop window is much like a woman. She may be plain

and her clothes poor but if she and they are neat and clean she is attractive, though perhaps not winsome.

### A BULL IN A GROCERY.

The Scottish Trader, of Glasgow, Scotland, gives this illustration of window dressing:

Originality in window dressing is now considered one of the professions. Shopkeepers well know the value of an attractive or striking display of their goods, and some men have quite a genius for pleasing the eye or arresting the attention of the passerby, even though the material at their command may not in itself be beautiful. At the grocery establishment of Mr. McQueen, Hillhead, just now, pedestrians are at the first glance being startled into the belief that a bull is standing gazing at them out of the grocer's shop window. But it is only the art of the window dresser. The head of the ox is genuine, and the skin so arranged in conjunction with cunning touches of paint as to bring out the perspective of the body so effectively that it is hard to throw off the impression that it is not a real beastie looking out of his byre. Pots of bovril laid out to advantage make the commercial actuality.

### A MERCHANT'S POINT OF VIEW.

A prominent Chicago merchant said in a newspaper interview:

"Among the many methods that the merchant has to use for advertising the most direct, best, and attractive means is the show window. For this reason the art of window dressing has advanced to a marked degree in so far that the window dresser has to use all available auxiliaries for producing the best effects in his window and the more individual and unique his display the greater the impression on the outside public.

"The success of a tastily arranged window is best manifested by the interest which it produces in the passer-by. One person looking and staying before a window will invariably draw others, and soon we can see ring after ring of curious onlookers watching the ensemble and details, admiring the peculiar ideas of the window dresser, speaking about some original, charming and novel effect, and going away to talk to others about it, thus unconsciously advertising the merchant and bringing him new customers. Thus is seen the importance of having modern ideas in dressing a window."

### MONEY VALUE OF WINDOW DISPLAY.

Telling of the value of window display as advertising, an English advertising magazine says:

To appreciate their value you should do a little figuring. How many people pass your place in a day? If the average is ten a minute in the eight busiest hours of the day 4,800 people would pass your window. This number, 4,800, represents what, in newspaper parlance is called "daily circulation." Now, your show window occupies, say, 100 square feet surface, and in it you can display attractively quite a line of goods, changing the display as often as you wish. In a daily newspaper, with an actual circulation of 4,800, 100 square inches (not square feet) would cost approximately £2 per day, and in this space you can put only illustrations of the articles themselves, and, as a rule, the illustrations but imperfectly represent those articles. Now, your window space presents a surface 144 times as great as your £2 newspaper space, has depth, in addition to surface, and in it can be displayed the articles themselves, true to life as to color, size, shape, and everything, and, furthermore, they are seen at the entrance to your establishment, inside of which a salesman stands ready to give additional information and exercise his ability in making a sale. This window space is yours every day and all day, it presents wonderful possibilities as an advertising medium, and it's up to you to get those possibilities out of it. If newspaper space, properly used, is worth its cost (and we are firmly convinced it is) how important it is that so valuable an advertising medium as the show window should not be neglected.

### JEFFERSON'S TEN RULES.

Never put off until to-morrow what you can do to-day.

Never trouble another for what you can do yourself.

Never spend money before you have earned it.

Never buy what you don't want because it is cheap.

Pride costs more than hunger, thirst and cold.

We seldom repent of having eaten too little.

Nothing is troublesome that we do willingly.

How much pain the evils have cost us that have never happened!

Take things always by the smooth handle.

When angry, count ten before you speak; if very angry, count a hundred.

### PROVINCIAL CONVENTION.

The Ontario Retail Merchants' Association will hold its annual convention in Ottawa on July 3, 4 and 5.

### The Canadian

- Baking Powder.**  
Gillett, E. W., Co.,  
McLaren's, W. D.,
- Biscuits, Confectionery.**  
Cowan Co., Toronto  
Jacob, W. & R., &  
Kingery Mfg. Co.,  
McLaughlin, Sons  
Maclure & Langley  
Mooney Biscuit &  
Mott, John P., & C  
National Licorice (
- Brooms and Brushes.**  
Woods, Walter, J
- Canned Goods.**  
Balfour & Co., Har  
Canadian Cannery,  
Lakeside Canning  
Manitoba Canning  
Man.  
Old Homestead Co  
Turner, James & C
- Cans, Tin.**  
Aome Can Co., Me
- Cash Registers.**  
National Cash Re
- Cash Sales Books.**  
Carter-Crume Co.,
- Cheese Cabinets.**  
Walker Bin and St
- Cigars, Tobaccos.**  
American Tobacco  
Empire Tobacco C  
McDougall, D., &  
Payne, J. Bruce, (
- Clothes Lines.**  
Hamilton Cotton
- Cocoas and Chocolates.**  
Baker, Walter & I  
Benedict, F. L., J  
Cowan Co., Toron  
Dunn, Wm. H., J  
Epps, James, & C  
Lowney, Walter J  
Maclure & Langley  
Mott, John P., &  
Peter's Chocolate  
Stewart Co., Tor
- Computing Scales.**  
Computing Scale  
Toledo Computin
- Concentrated Lard.**  
Gillett E. W., Co
- Condensed Milk.**  
Borden's—Wm. E  
Truro Condensed
- Consulting Chemists.**  
Kaufmann, W. P
- Counter Check Books.**  
Allison Coupon (
- Cordials.**  
Batger's, Rose &  
Montserrat Lime
- Crockery, Glass.**  
Cassidy, John L.  
Gowans, Kent &
- Dairy Products.**  
Clark, Wm., Mor  
Dawson Commis  
Fearman, F. W.,  
MacLaren Impo
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Acme Can Wor  
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Adams, J. T  
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Allison Coupon  
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Ashley & Light  
Auer Light Co.  
Balfour & Co.  
Bell Telephone  
Belleville Busi  
Bidwell, W. E  
Bradstreet's ...  
Braid, Wm., &  
British Americ  
Canada Paper  
Canada Sugar.
- Canadian Can  
Canadian Pres
- Canadian Salt  
Capstan Mant  
Carman, Jose  
Carrier, P. W.  
Carter-Crume  
Cassidy, John  
Ceylon Tea A  
Chaput, L. F  
Chase & Sanb  
Cheyne, J. A.  
Clark, W. ....  
Codville-Geor  
Coles Manufa  
Colson, O. E.  
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Connors Bros  
Cowan Co. ....  
Cox, J. & G. ...  
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**WINDOW**

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**CONVENTION.**

ail Merchants' Assn-  
annual convention in  
4 and 5.

**The Canadian Grocer**

- Baking Powder.**  
Gillett, E. W., Co., Toronto.  
McLaren's, W. D., Montreal.
- Biscuits, Confectionery, Gum, Etc.**  
Cowan Co., Toronto.  
Jacob, W. & R., & Co., Dublin, Ireland.  
Kingsley Mfg. Co., Cincinnati.  
McLauchlan, Sons & Co., Owen Sound.  
Maclure & Langley, Toronto.  
Mooney Biscuit & Candy Co., Stratford  
Mott, John P., & Co., Halifax, N.S.  
National Licorice Co., Brooklyn, N.Y.
- Brooms and Brushes.**  
Woods, Walter, & Co., Hamilton.
- Canned Goods.**  
Balfour & Co., Hamilton.  
Canadian Cannery, Hamilton.  
Lakeside Canning Co., Wellington, Ont.  
Manitoba Canning Co., Grande Pointe,  
Man.  
Old Homestead Canning Co., Picton.  
Turner, James & Co., Hamilton, Ont.
- Cans, Tins.**  
Acme Can Co., Montreal.
- Cash Registers.**  
National Cash Register Co., Dayton, O.
- Cash Sales Books.**  
Carter-Crume Co., Toronto.
- Cheese Cabinets.**  
Walker Bin and Store Fixture Co., Berlin
- Cigars, Tobaccos, Etc.**  
American Tobacco Co., Montreal.  
Empire Tobacco Co., Montreal.  
McDougall, D., & Co., Glasgow, Scot.  
Payne, J. Bruce, Granby, Que.  
Tuckett, Geo. E., & Son Co., Hamilton.
- Clothes Lines.**  
Hamilton Cotton Co., Hamilton.
- Coccos and Chocolates.**  
Baker, Walter & Co., Dorchester, Mass.  
Benedict, F. L., Montreal.  
Cowan Co., Toronto.  
Dunn, Wm. H., Montreal.  
Epps, James, & Co., London, Eng.  
Lowney, Walter M., Co., Boston, Mass.  
Maclure & Langley, Toronto.  
Mott, John P., & Co., Halifax, N.S.  
Peter's Chocolate, Montreal.  
Stewart Co., Toronto.
- Computing Scales.**  
Computing Scale Co., Toronto.  
Toledo Computing Scale Co., Hamilton.
- Concentrated Lye.**  
Gillett, E. W., Co., Toronto.
- Condensed Milk and Cream.**  
Borden's—Wm. H. Dunn, Montreal.  
Truro Condensed Milk Co., Truro, N.S.
- Consulting Chemists.**  
Kaufmann, W. P., Toronto.
- Counter Check Books, Etc.**  
Allison Coupon Co., Indianapolis, Ind.  
Carter-Crume Co., Toronto.
- Cordials.**  
Batger's, Rose & Laflamme, Montreal.  
Montserrat Lime Juice, Montreal.
- Crockery, Glassware and Pottery.**  
Cassidy, John L., Co., Montreal.  
Gowans, Kent & Co., Toronto.
- Dairy Produce and Provisions.**  
Clark, Wm., Montreal.  
Dawson Commission Co., Toronto.  
Fearman, F. W., Co., Hamilton.  
MacLaren Imperial Cheese Co., Toronto

**CLASSIFIED LIST OF ADVERTISEMENTS.**

- Montreal Packing Co., Montreal.**
- Park, Blackwell Co., Toronto.**
- Power, B. H., Halifax, N.S.**
- Rutherford, Marshall & Co., Toronto.**
- Ryan, Wm., & Co., Toronto.**
- Star Egg Carrier and Tray Mfg. Co., Rochester N.Y.**
- Financial Institutions & Insurance**  
Bradstreet Co.
- Fish**  
James, F. T., Co., Toronto.  
Loggie, W. S., & Co., Chatham, N.B.  
McWilliam & Everist, Toronto.  
Millman, W. H., & Sons, Toronto.  
Windsor, J. W., Montreal.
- Flavoring Extracts.**  
Capstan Mfg. Co., Toronto.  
Imperial Extract Co., Toronto.
- Fly Pads.**  
Wilson, Archdale, Hamilton, Ont.
- Foreign Importers.**  
Boyd, Thos., & Co., Liverpool, Eng.  
Doughty, A. O., & Co., London, Eng.  
Gaitskell, J. H., Liverpool, Eng.  
Hall, R. C., & Co., London, Eng.  
Little, Geo., Manchester, Eng.  
Marshall, James, Aberdeen, Scotland.  
Rapp, Herman, & Co., Liverpool, Eng.  
Scott, David, & Co., Liverpool, Eng.  
Vincentelli, P. & F., Antwerp.  
Wickes, Hamilton, & Co., London, Eng.
- Fruits—Dried, Green, and Nuts.**  
Davidson & Hay, Toronto.  
Dawson Commission Co., Toronto.  
Flagg, G. A., Winona, Ont.  
Gibb, W. A., & Co., Hamilton.  
Gillard, W. H., & Co., Hamilton, Ont.  
James, F. T., Co., Toronto.  
Kinneer, Thos., & Co., Toronto.  
Lucas, Steele & Bristol, Hamilton.  
McWilliam & Everist, Toronto.  
McWilliam, W. H., & Sons, Montreal.  
Rattray, D., & Son, Montreal.  
Robinson, O. E., Ingersoll.  
Smith, E. D., Winona, Ont.  
Stringer, W. B., & Co., Toronto.  
Tippet, A. P., & Co., Montreal.  
Turner, James, & Co., Hamilton.  
Walker, Hugh, & Son, Guilph.  
Warren Bros. & Co., Toronto.  
White & Co., Toronto.
- Gelatine.**  
Cox, J. & G., Edinburgh, Scotland.  
Nicholson & Brock, Toronto.
- Grain, Flours and Cereals.**  
Greig, Robert, Co., Toronto.  
Hamilton Saratoga Chip Co., Hamilton.  
Kironac, Nap. G., & Co., Quebec.  
McFall, A. A., Bolton, Ont.  
McLeod Milling Co., Stratford, Ont.  
Nicholson & Bain, Winnipeg.  
Nicholson & Brock, Toronto.  
Peterboro' Cereal Co., Peterboro', Ont.  
Quance Bros., Delhi, Ont.  
Tanguay, Alf. T., & Co., Quebec.  
Western Canada Flour Mills Co., Toronto  
Woodstock Cereal Co., Woodstock, Ont.
- Grocers—Wholesale.**  
Balfour & Co., Hamilton.  
Codville-Georgeson Co., Winnipeg.  
Colson, O. E., & Son, Montreal.  
Dey, Blain Co., Toronto.  
Eckardt, H. F., & Co., Toronto.  
Gillard, W. H., & Co., Hamilton.  
Kinneer, T., & Co., Toronto.  
Lucas, Steele & Bristol, Hamilton.  
Turner, James, & Co., Hamilton.  
Warren Bros. & Co., Toronto.
- Grocers' Grinding and Packing Machinery.**  
Coles Mfg. Co., Philadelphia, Pa.  
Enterprise Mfg. Co., Philadelphia, Pa.  
Fisher, A. D., Co., Toronto.  
Sprague Canning Machinery Co., Chicago
- Hides, Skins, Etc.**  
Page, C. S., Hyde Park, Vt.
- Infants' Foods.**  
Keen, Robinson & Co., London, Eng.
- Interior and Exterior Store Fittings.**  
Walker Bin & Store Fixture Co., Berlin.
- Jams, Jellies, Etc.**  
Batger's—Rose & Laflamme, Montreal.  
Goodwillie's—Rose & Laflamme, Montreal.  
Smith, E. D., Winona, Ont.  
Southwell & Co.—Frank Magor & Co., Montreal.  
Upton, Thos., & Co., Hamilton.
- Manufacturers' Agents, Brokers and Commission Merchants.**  
Adam, Geo., & Co., Winnipeg, Man.  
Adamson, J. T., Montreal.  
Ashley & Lightcap, Winnipeg.  
Bidwell, W. E., Toronto.  
Carman, Joseph, Winnipeg, Man.  
Carrier, P. W. B., Montreal.  
Cheyne, John A., Winnipeg, Man.  
Dawson Commission Co., Toronto.  
Dominion Brokerage Co., Calgary, Alta.  
Dunn, Wm. H., Montreal and Toronto.  
Gorham, J. W., & Co., Halifax N.S.  
Hazard, Horace, Charlottetown, P.E.I.  
Hughes, A. J., Montreal.  
Kyle & Hooper, Toronto.  
Lambe, W. G. A., & Co., Toronto.  
MacLaren Imperial Cheese Co., Toronto  
Millman, W. H., & Sons, Toronto.  
Moose Jaw Fruit & Produce Co., Moose Jaw.  
Nicholson & Bain, Winnipeg.  
Rutherford, Marshall & Co., Toronto.  
Ryan, Wm., Co., Toronto.  
Scott, Bathgate, & Co., Winnipeg.  
Stevens, H. J., Montreal.  
Taylor, W. A., Winnipeg.  
Teas & Perse, Winnipeg.  
Thompson, J. B., Winnipeg, Man.  
Tippet, A. P., & Co., Montreal.  
Watson, Stuart, Winnipeg, Man.  
Western Cartage Co., Calgary, Alta.  
Wiseman, R. B., & Co., Winnipeg.
- Matches.**  
Improved Match Co., Montreal.
- Mince Meat**  
Capstan Mfg. Co., Toronto.  
Clark, Wm., Montreal.  
Fearman, F. W., Co., Montreal.  
Lytle, T. A., Co., Toronto.  
Nicholson & Brock, Toronto.  
Wethley, J. H., St. Catharines.
- Oils.**  
Queen City Oil Co., Toronto.
- Oil Tanks.**  
Bowser, S. F., & Co., Toronto.
- Pass Books, Etc.**  
Allison Coupon Co., Indianapolis, Ind.
- Pickles, Sauces, Relishes, Etc.**  
Capstan Mfg. Co., Toronto.  
Douglas, J. M., & Co., Montreal.  
Gillard's Pickles, London, Eng.  
Holbrook & Co., London, Eng.  
Lytle, T. A., Co., Toronto.  
Paterson's—Rose & Laflamme, Montreal.
- Purnell, Webb & Co., Bristol, Eng.**
- Snaat Co.**
- Sutton, G. F., Sons & Co., London, Eng.**
- Taylor & Pringle, Owen Sound, Ont.**
- Polishes—Metal.**  
Oakey, John, & Sons, London, Eng.
- Polishes—Stove.**  
Nickel Plate Polish Co., Chicago.  
James' Doms, W. G. A. Lambe & Co Toronto.  
Morse Bros., Canton, Mass.
- Refrigerators.**  
Eureka Refrigerator Co., Toronto.  
Fabien, C. P., Montreal.  
Hanson, J. H., Montreal.
- Salt.**  
Canadian Salt Co., Windsor, Ont.  
Gray, Young & Sparling, Wingham, Ont.  
Toronto Salt Works, Toronto.
- Soap.**  
Albert Soaps, Montreal.  
Duncan Co., Montreal.  
St. Croix Soap Co., St. Stephen, N.B.
- Soda—Baking.**  
Church & Dwight, Montreal.
- Starch.**  
Edwardsburg Starch Co., Cardinal, Ont.  
St. Lawrence Starch Co., Port Credit.
- Sugars, Syrups and Molasses.**  
Canada Sugar Refining Co., Montreal.  
Dominion Molasses Co., Halifax, N.S.  
Edwardsburg Starch Co., Cardinal, Ont.  
Lucas, Steele & Bristol, Hamilton.  
Ontario Sugar Co., Berlin, Ont.  
"Sugars" Limited, Montreal.  
Tippet, A. P., & Co., Montreal.
- Teas, Coffees, and Spices.**  
Balfour & Co., Hamilton.  
Braid, Wm., & Co., Vancouver, B.C.  
Ceylon Tea Traders' Assn.  
Chase & Sanborn, Montreal.  
Codville-Georgeson Co., Winnipeg  
Ewing, S. H. & A. S., Montreal.  
Ewing, S. H. & Sons, Montreal.  
Gillard, W. H., & Co., Hamilton.  
Greig, Robt. Co., Toronto.  
Japan Tea Traders' Assn.  
Koopman, G. C., Amsterdam and Rotterdam.  
Salada Tea Co., Montreal and Toronto.  
Symington, T., Edinburgh, Scot.  
Truro Condensed Milk Co., Truro, N.S.  
Turner, James, & Co., Hamilton.  
Warren Bros., Toronto.  
Wood, Thos., & Co., Montreal.
- Vinegar and Cider.**  
White, Cottell & Co., London, S.E.
- Washing Compound.**  
Fairbank, N. K. Co., Toronto.  
Gillett, E. W. Co., Toronto.
- Woodenware.**  
Woods, Walter, & Co., Hamilton.
- Wrapping Paper, Paper Bags, Twine, Etc.**  
Canada Paper Co., Toronto.
- Yeast.**  
Gillett, E. W., Co., Toronto.

**INDEX TO ADVERTISERS.**

Accountants and Auditors..... 20	Doughty, A. O., & Co..... 41	McDougall, D., & Co..... 61	Rutherford, Marshall & Co..... 44
Acme Can Works ..... inside back cover	Douglas, J. M., & Co..... 51	McGaw & Russell..... 2	Ryan, Wm., Co..... 42
Adam, Geo., & Co..... 2	Dunn, Wm. H..... 59	McLaren's Cooks' Friend Baking Powder..... inside back cover	"Salada" Tea Co..... 42
Adamson, J. T., & Co..... 2	Eby, Blain Co..... 3	McLauchlan, J. K..... 54	Scott, Bathgate & Co..... 54
Albert Soaps..... inside front cover	Eckardt, H. F., & Co..... 40	McLauchlan & Sons Co..... 54	Scott, David, & Co..... 47
Allison Coupon Co..... 54	Edwardsburg Starch, outside front cover	McLeod Milling Co..... 59	Sells Commercial..... 17
American Pure Food Co..... 17	Empire Tobacco Co..... 61	McWilliam & Everist..... 50	Sherbrooke Cigar Co..... 63
American Tobacco Co..... 49	Epps, James, & Co..... 59	MacLaren's Imperial Cheese Co..... 2	Smith, E. D..... 54
Ashley & Lightcap..... 61	Eureka Refrigerator Co..... 59	Maclure & Langley..... 56	Sprague Canning Machinery Co..... 57
Auer Light Co..... 16	Ewing, S. H., & A. S..... 21	Magor, Frank..... outside front cover	St. Charles Condensing Co..... 57
Balfour & Co..... 23	Ewing, S. H., & Sons..... 11	Manitoba Canning Co..... 19	St. Croix Soap Co..... 64
Bell Telephone..... 19	Fearman, F. W., Co..... 42	Martel-Stewart Co..... 19	Stevens, H. J..... 2
Belleville Business College..... 2	Fisher, A. D., Co..... 16	Metal Siding and Shingle Co..... 22	Stewart Co..... 56
Bidwell, W. E..... 2	Gaitskell, J. H..... 49	Methven, J., Sons & Co..... 49	Stringer, W. B., & Co..... 53
Bradstreet's..... 17	Galbraith, Wm., & Son..... 48	Metropolitan Bank..... 19	"Sugars" Limited..... 56
Braid, Wm., & Co..... 67	Gillard, W. H., & Co., Quebec..... 22	Miller Bros..... 45	Sutton, G. F., Sons & Co..... 17
British America Ins. Co..... 19	Gillett, E. W., Co., Ltd..... 9	Millman, W. H., & Sons..... 2	Symington T., & Co..... 18
Canada Paper Co..... 45	Gorham, J. W., & Co..... 2	Minto Bros. & Co..... 13	Tanguay, Alf. T., & Co..... 50
Canada Sugar Refining Co..... inside front cover	Greig, Robt. Co..... 8	Mooney Biscuit and Candy Co..... 42	Taylor, W. A..... 10
Canadian Cannery..... 5	Hamilton Saratoga Chip Co..... 14	Moose Jaw Fruit and Produce Co..... 2	Taylor, Scott & Co..... 7
Canadian Press Clipping Bureau..... inside back cover	Hanson, J. H..... 16	Morse Bros..... 13	Teas & Perse..... 2
Canadian Salt Co..... 10	Hazard, Horace..... 2	Mott, John P., & Co..... 56	Thomas, J. P..... 54
Capstan Manufacturing Co..... 23	Holbrook's Limited..... 12	National Cash Register Co..... 15	Thompson, G. B..... 54
Carman, Joseph..... 54	Hotel Directory..... 20	National Licorice Co..... inside front cover	Tippet, Arthur P., & Co..... 1
Carrier, P. W..... 2	Imperial Extract Co..... 58	Neale's Chocolate..... 58	Todd, J. H., & Son..... 55
Carter-Crume Co..... 23	Improved Match Co..... 10	Nicholson & Bain..... 41	Toledo Computing Scale Co..... 17
Cassidy, John L., Co..... 71	Jacob, W. & R., & Co..... 58	Nicholson & Brock..... 58	Toronto Salt Works..... 44
Ceylon Tea Association..... 4	James, F. T., Co..... 53	Nickel Plate Stove Polish Co..... 58	Truro Condensed Milk Co., Limited..... 14
Chaput, L., Fils & Cie..... 45	Japan Teas..... 14	Oakey, John, & Sons..... 17	Tuckett, Geo. E., & Son Co..... 60
Chase & Sanborn..... 21	Jones & Swan..... 2	Oakville Basket Co..... 52	Turner, James, & Co..... 23
Cheyne, J. A..... 54	Kaufmann, W. P..... 17	Old Homestead Canning Co..... 6	Upton, Thos., & Co..... 23
Clark, W..... 44	Koopman, G. C..... 20	Ontario Sugar Co..... 66	Vincentelli, P. & F..... 59
Codville-Georgeson Co..... 41	Kingery Mfg. Co..... 59	Page, Carroll S..... 44	Walker, Hugh, & Son..... 17, 18, 49
Coles Manufacturing Co..... 16	Kingston "Gleaner"..... inside back cover	Park, Blackwell Co..... 42	Watson, Stuart..... 54
Colson, O. E., & Son..... outside back cover	Kinneer, Thos., & Co..... 13	Patrick, W. G., & Co..... 2	Western Assurance Co..... 19
Computing Scale Co..... 16	Kironac, Nap. G., & Co..... 50	Payne, J. Bruce..... 60	Western Canada Flour Mills Co..... 49
Confederation Life..... 19	Kyle & Hooper..... 2	Peterboro' Cereal Co..... 49	Western Cartage Co..... 2
Connors Bros..... 55	Lambe, W. G. A..... 11	Power, B. H..... 44	Wethley, J. H..... outside back cover
Cowan Co..... 56	Legal Cards..... 20	Psimens, Th. J..... 53	White & Co..... inside back cover
Cox, J. & G..... 59	Loggie, W. S., & Co..... 47	Purnell, Webb & Co..... 12	Wickes, Hamilton & Co..... 44
Crain, Rolla L., Co..... 15	Lowney, Walter M. Co..... 58	Rapp, Herman & Co..... 47	Wilson, Archdale..... 44
Davenport, Percy P..... 41	Lucas, Steele & Bristol..... 22	Rattray, D., & Sons..... 13	Wiseman, R. B., & Co..... 54
Davidson & Hay..... 21	Lytle, T. A., Co..... 9	Rose & Laflamme..... 52	Wood, Thomas, & Co..... 68
Dawson Commission Co..... 53		Rowat's Pickles..... 18	Woods, Walter, & Co..... 44
Dominion Brokerage Co..... 2			Woodstock Cereal Co..... 50
Dominion Molasses Co., inside front cover			





Established . . . . . 1886

**The MacLean Publishing Co. Limited**

**JOHN BAYNE MACLEAN . . . . . President**

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, Alberta, Saskatchewan, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island, Newfoundland and abroad.

**OFFICES**

**CANADA—**

MONTREAL	232 McGill Street Telephone Main 1255
TORONTO	10 Front Street East Telephone Main 2701
WINNIPEG	511 Union Bank Bldg. Telephone 3736 F. R. Munro
VANCOUVER ST. JOHN, N.B.	Geo. S. B. Perry 7 Market Wharf J. Hunter White

**GREAT BRITAIN—**

LONDON	88 Fleet Street, E.C. Telephone Central 12060 J. Meredith McKim
MANCHESTER	92 Market Street H. S. Ashburner

**FRANCE—**

PARIS - Agence Havas, 8 Place de la Bourse

**SWITZERLAND—**

ZURICH	Louis Wolf Orell Fussli & Co.
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Subscription, Canada and United States, - \$2.00  
Great Britain 8s. 6d., elsewhere - 12s.

Published every Friday.

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Adscript, Canada.

**CANADA SHOULD KEEP AHEAD.**

Already the Chicago packing house scandal is fading from the public mind and what is being done to improve the opportunity opened for the Canadian industry? Probably the packer says: "We can't get hogs now to supply export demand for our products. What's the use of our getting excited?" The Government naturally wants to be shown what to do. Canadian newspapers and politicians have been talking about the wonderful opportunity. It begins to look as if the advantage would be snatched by the Americans. The Chicago packers are cleaning up. Their haste was almost ludicrous. A telegraph despatch says: "The surroundings of the workers in three big plants were improved fifty per cent. in one day." They will spend millions if necessary. The inspection law will be passed; the president will approve and the packers will go to Great Britain with a clean bill of

**EDITORIAL**

**The Canadian Grocer**

health and a Roosevelt guarantee and advertise their product as the cleanest and best in the world. The stain will be blotted out and where will Canada's opportunity be then?

The Dominion Government had better get busy right away on a plan of supervision that will be efficient. The Canadian plants are sanitary; the packers' methods are clean. They have been building the industry on merit. But the plants are not perfect; improvements are possible. The packers should study and plan for the betterment of their plants. Working together, the Government and the packers can save the Canadian industry from the American experience.

It is worth while.

Here are the figures showing Canada's exports, practically all to Great Britain, of meat products during the last fiscal year:

Bacon and hams	.....	\$12,558,075
Canned meats	.....	3,546,050
Meats (all other) and lard	..	702,308

While urging wise action by the Government and the packers, it must be borne in mind that the present conditions of the Canadian industry are clean and sanitary. The problem is to maintain our superiority.

**TELL THE PUBLIC.**

The pure food agitation will result in a good many manufacturers taking the public into their confidence. Adulteration is one thing, a substitute foodstuff is quite another. Oleomargerine is a cheap, wholesome, nutritious substitute for butter, but it is dishonest to sell it as butter. Cotton seed oil is a clean and wholesome substitute for lard, but a lard or compound composed mostly of it should not be sold as pure pork fat. There is to-day a big demand for maple flavored syrup, and it is pure and wholesome, but it should not be sold as the unadulterated, concentrated juice of the maple, what people usually mean when they say pure maple syrup.

Such substitute foods as these are useful and necessary, are in large demand and would be purchased just as readily,

perhaps more so, if people were rightly informed of their true character. There is no justification for deception; people resent it and it is not good business. Surely everyone has a right to know what he eats! Then let the manufacturer of good food substitutes take the public into its confidence. The public will respect him and his products.

**NEEDS TRADE AGENTS.**

Canada during the fiscal year ending June 30, 1905, imported from the United Kingdom for home consumption, goods to the value of \$60,342,704, and from the United States goods to the value of \$152,431,626. The London (Eng.) Miller draws attention to the fact that the United States have in Canada 189 consular and trade agents, and continues:

"This country has no agents in Canada, and offers no official assistance to our exporters to that colony. A condition of things almost as bad prevails with regard to Australia, South Africa and India, and it is time a reform were instituted. We do not advocate sending a number of highly-paid, expensive and useless officials to these colonies, to idle away their time in attending receptions and balls, but we do need in our colonies a staff of capable and shrewd men, with a grasp of business possibilities, to assist home manufacturers and exporters. It is surely possible to find a number of such men in our country, and we hope that the question will be brought to the front in the next session, so that the existing reproach can be removed."

**MAPLE FLAVORED SYRUP.**

If a manufacturer takes corn syrup, a pure and wholesome product, and flavors it with the juice of the maple in some form and sells it as maple flavored syrup we maintain he is engaged in a perfectly legitimate business. That is an entirely different undertaking from adulterating maple syrup and maple sugar and selling them as pure. The difference is between honesty and fraud.

A large manufacturer of maple compound or maple flavored syrup has written taking exception to an article in last week's issue headed "The Same Old Story," calling upon the Government to prohibit the fraudulent adulteration of

maple producing of the ar jection is no flavored syr article and mass of pec limited meal flavored swe

**BOARDS**

Vice-Presi real Board about impro the individu est. If tha problem of solved. Exc of some sea for reform, Some fellow and he is ki ate. That's competent s on. But in municipal g ence riding c ence. The l of the ag keep so affairs th touch with t men who ma usually a mi standpoint o When they c they are apt and decide business."

Lack of c of it all. I home, but it in their city they would l ment of its It will inte what is being in Montreal. about the H the plan tha of trade we and you'll n

**GETTING**

J. Y. Griffi sold out the establishment cago, are rep by which me British trade



## THE PORK PACKERS

Canadian Factories Pass Health Office Inspection—Answers to Questions—Situation at Washington.

maple products. A more careful reading of the article would show that the objection is not well founded. The maple flavored syrup is a perfectly legitimate article and absolutely necessary if the mass of people who must get along on limited means are to know aught of the flavored sweetness of the national tree.

## BOARDS OF TRADE AND CIVICS.

Vice-President Cavernill, of the Montreal Board of Trade, has the right idea about improving civic government—get the individual citizen to take an interest. If that could be done the great problem of local government would be solved. Except spasmodically, because of some scandal or well-organized effort for reform, it has not yet been done. Some fellow is shown to have hoodled and he is kicked out by an irate electorate. That's all; a worse man or an incompetent succeeds, and the game goes on. But in Canada there is very little municipal graft. The evil is incompetence riding on the shoulders of indifference. The business men make up most of the aggregate indifference. They keep so far away from municipal affairs that they are not in touch with the methods of the gentlemen who make a business of civics and usually a mighty poor business from the standpoint of the citizens' welfare. When they do drift into close proximity they are apt not to enjoy the experience and decide thereafter to "stick to business."

Lack of civic pride is at the bottom of it all. Patriotism should begin at home, but it doesn't. If men had pride in their city, town, village or township, they would be interested in the management of its affairs.

It will interest Grocer readers to learn what is being done by the board of trade in Montreal. Mr. Caverhill may be right about the Halifax plan. But it is not the plan that matters. To every board of trade we would say: "Get interested and you'll make your own plan."

## GETTING UNDER THE FLAG.

J. Y. Griffin & Co., of Winnipeg, have sold out their pork and beef packing establishment. Swift & Co., of Chicago, are reported to be the purchasers, by which means they hope to capture British trade.

The Chicago packers have been cleaning up, Congress is still wrestling with the meat inspection bill, and the week's researches by health authorities in Canada have resulted in further substantiating the claim that the packing industry in this country is conducted upon cleanly and sanitary lines.

This inspection has been mainly in Toronto. There the board of health took the matter up and instituted an investigation of all the places where animals are slaughtered, and curing, packing or canning is carried on. An exhaustive report, including statistics, has been promised. Meanwhile the statement is given out that things generally were found to be very satisfactory.

## Some Pertinent Questions.

The Grocer addressed a series of questions to Canadian packers. Here they are with the replies of George Matthews & Co., of Hull, Quebec, which fairly represent the others:

Q.—Kindly state your experience and views regarding wood as material for interior fitting of a packing house.

A.—Wood is a good material for interior fitting of a packing house.

Q.—How is your factory ventilated and lighted?

A.—Windows, ventilators and power fans.

Q.—What is the nature of the sanitary conveniences in your factory?

A.—Good.

Q.—Where do your employes eat their mid-day lunch?

A.—Ninety per cent. go home; dining room is provided for those who bring their dinners.

Q.—How do you deal with animals that arrive dead or diseased?

A.—Render into soap grease.

Q.—What method have you adopted for detecting disease in slaughtered animals?

A.—Thorough inspection by competent men.

Q.—What classes of prepared or canned meats do you put up?

A.—All classes of cooked meats but no canned meats.

Q.—From the standpoint of protection for the consumer, what is your view regarding Government inspection in the manufacture of foodstuffs, and especially in regard to meat products?

A.—Not necessary. The amount of business is too limited.

Q.—The present situation offers an unparalleled opportunity for the expansion of the Canadian produce industry where it comes into competition

with the American product. Can the Dominion Government do anything to assure the foreign consumer as to the quality and cleanliness of the Canadian output?

A.—To expand the business the Government should educate the farmers to raise more cattle, hogs, sheep and poultry. The packing houses being isolated, should be inspected under Dominion regulations, but by local authorities.

## Good Terms With Employes.

The company add:

"From our knowledge of the business, we would say the packing house work in Canada is well done; not having the dirty foreign element that exists in American cities, it is much more easy to do our work better, as there is, we think, generally speaking, a very kindly feeling between employers and employes, which is quite a contrast to the feeling that exists on the other side of the line."

## Provincial Officer's Opinion.

Dr. C. A. Hodgetts, chief medical health officer for Ontario, in a statement to the press said:

"Slaughter houses throughout the country, in which cattle are slaughtered for domestic purposes, should be strictly inspected by the local authorities under Government supervision; should be under direct Government inspection, and every house should pay a certain fee to meet the cost of that supervision. I am glad to say that the packing houses I have seen in Canada are pretty clean, and their operations are seemingly carried out under proper conditions."

## Useful Interference.

The question of inspection was raised in the Canadian Senate last week and advocated by Senator Bernier. Sir Richard Cartwright in reply said the attention of the Government had been drawn to the astounding disclosures of American packing methods, and the Government was prepared to deal with the question of meat inspection. He thought it would be rather a case of enforcing existing laws and regulations than of enacting additions to them. He did not know how much power was left to the federal authorities or how much was assigned to the municipalities and provinces in the matter of inspection. However, he believed there was an opportunity for useful interference.

He thought the disclosures referred to furnished Canada and other British colonies an opportunity for extending their dressed meat business.



**A Packer's View.**

A reporter who accompanied the Toronto Health Department inspector to the plant of Park, Blackwell & Co., and found it in splendid shape, wrote:

"The branch of the business in which opportunities for abuse would occur would be in the killing and cutting up department, where it might be possible to use animals suffering from disease, or the carcasses of animals which had died en transit. Mr. Blackwell says, in connection with this, that it would not pay the packers to adopt such a course as they brand all their products with the firm name, and could not afford to risk their reputation. Animals which die from natural causes, he says, are used for the manufacture of fertilizer."

This pretty well represents the attitude of the Canadian packer towards inspection. They think it is not needed, but if the Government should think differently, very well; they have no objection so long as the Government pays for it.

**Consumption Falls Off.**

Reports, wherever available, are to the effect that the consumption in Canada of American canned meats has for the time, at least, practically ceased. The total value of canned meats imported into Canada in 1905, the last year reported, was only \$109,696.

Mr. Osborne, a Hamilton grocer, said customers of his who had been large users of canned meats had expressed their intention of eating them no more. Expressing an opinion, he said the exposure would drive the trade to cooked meats which the dealer would cut in his own shop, and which was a home product.

**Doings in Washington.**

The Beveridge Inspection Bill is making slow progress at Washington. On Monday the court handling it got through only 4 of the 19 clauses, and decided upon only one alteration, to eliminate the provision for the dating of canned goods labels.

**What Will Happen.**

The New York Times, forecasting the probable course of the bill, says it will probably be amended in some respects. First, as to who shall pay the cost of inspection. The bill says the packers. The packers say the Government. A representative of the National Live Stock Association asks that an appropriation be made and the secretary of agriculture be empowered to levy upon the packers if more is required. A fourth plan is the reverse of the third, to levy on the packers a small fee and appropriate the balance needed. It is said the stockmen's suggestion will prevail.

The bill is to be made constitutional

in keeping with the advice of Solicitor McCabe, of the Department of Agriculture, to the effect that Congress has power to deal only with products for interstate or export business.

**May Use Preservatives.**

The Beveridge bill prohibits the use of preservatives, chemicals and dyes. It will be changed to provide that no preservatives or other chemicals shall be used which will in any way render the product unwholesome or unfit for human food.

The dating of inspection labels is already stricken out.

The bill calls for the total destruction of condemned carcasses. They will be allowed for fertilizer or grease. The use of parts of carcasses hurt in transit will be provided for.

Farmers and small butchers are to be exempted.

**Strong for Packers.**

The packers are not without friends in this fight. The National Provisioner, the leading organ of the provision trade, led off last week with this flare headline, "Meat trade demands fair play. Not the Roosevelt brand of 'square deal' but a verdict based on facts instead of misrepresentation." And here is a sample of what follows:

"A simple reading of the President's message will reveal the intemperate and intolerant attitude of its author. He strikes a direct and open blow at an export trade which amounted last year to over a quarter of a billion dollars. He threatens, unless Congress shall pass the inspection bill he approves, that he will withdraw inspection labels from all American packing-house products—which would mean the entire wiping out of the foreign trade.

"Indeed, he has by his threat done as much harm as though he had withdrawn the label, for by his words he gives notice to the world that it is his own opinion that under the present law no American packing house product is fit to be exported.

"Of course he does not mean any such thing, but it is only another illustration of the dangerous Roosevelt temper and the reckless Roosevelt pen. It is incidentally additional evidence of the Roosevelt animus against the meat interests in the United States.

"Both the message and the report are striking illustrations of the character of the campaign being waged against a great American industry—a campaign based on hearsay and surmise and ignorance."

The Butcher's Advocate makes its attitude clear thus:

"The latest attack on the packing industry is more unfair and reckless than any that have preceded it. With very few exceptions the newspapers

have published lies of the most malicious nature."

J. Ogden Armour is reported from Paris by an interviewer as saying:

"The whole of these so-called revelations have been directly engineered by Mr. Roosevelt. The truth is that Mr. Roosevelt has strong personal animus against the packers of Chicago and is doing and will do everything in his power to discredit them and their business."

The National Live Stock Association have taken the position that they want a bill the President will approve, and want it at once.

**PINE APPLE PROFITS.**

So many pine apples were never before consumed in Canada as this year. Florida is now being drawn upon largely. From Delray two companies are shipping a thousand crates a day each.

Skilful and experienced hands are at the bins, between 50 and 75 at each of the shipping houses, packing on an average of a hundred and twenty crates a day each. Young boys, at the age of fourteen, make from \$2 to \$3.75 per day, preparing crates for which they are allowed a cent and a quarter a piece.

From the six hundred acres in bearing at Delray, the probable yield will be about 175 crates to the acre, or 125,000 crates in all. The pines sell at an average of \$1.50 per crate during the season, thus bringing into Delray for this fruit alone, \$157,000 in the season.

There will be left \$123,420 to be divided between the eight or ten growers, as clear profit for the season.

**SPRING SALMON RUN SMALL.**

The catch of Spring salmon on the west coast of Vancouver Island this season has been a light one. It is believed that there have not been more than 30 tons in all taken. The Spring salmon are used in the mild curing process, and last year there was an abundant run. The season for them is now past and the canneries on the west coast are preparing for the cockeye run.

**BROKER MARRIED.**

Wm. Field, of the firm of McFarlane & Field, grocery brokers, Hamilton, was married on Saturday last to Miss Mabel Agnes Milloy, of that city. The Grocer wishes the young couple long life, happiness and prosperity.

Jas. B. Campbell, of the Acme Canning Works, Montreal, stopped off at Toronto on his return from the west to attend the funeral of his friend, the late A. A. McMichael.



**QUEBE**

FLUCTUATION  
Corn—Advanced  
Fish—Revised.

Trade in grocers report rec country as well ers are no longer seed, feed, and Summer, before for pasturage, their dairy pro money into circ as groceries ar apparent from The grocery s ents no partic ture. Ruling p Canned goods a manner. Peas cents. Corn is tions will be p the crop outl Strawberries a price. Sugar is In New York t advance, but n yet. Should an is probable that put up also. V ing transacted reported for C that the new l as were those is normal. Co changed. Clean good demand a ing rather bare received on fu Other lines are

CANNED GO erally are movi trade may be condition. An occurred in pea present it is n be so low again is steady, ver Present outloo supply for the are very encou known that n available at an of canned fruit Plums and che lines, for inst well sold. I enough, it is t likely to be a Prices are not than they now

Cherries—  
2s, red, pitted....  
2s, red, not pitted.  
2s, black, pitted ..



# MARKETS AND MARKET NOTES

## QUEBEC MARKETS.

### FLUCTUATIONS—

Corn—Advanced 5c.  
Fish—Revised.

Montreal, June 14.

Trade in groceries is improving. Jobbers report receiving larger orders from country as well as city points. Farmers are no longer spending money on seed, feed, and other necessities of early Summer, before grass begins to be fit for pasturage, and they are realizing on their dairy produce, thus putting more money into circulation, at least as far as groceries are concerned, this being apparent from the orders coming in. The grocery situation this week presents no particularly distinguishing feature. Ruling prices have been steady. Canned goods are moving in a healthy manner. Peas have been advanced five cents. Corn is steady, and from indications will be plentiful next season as the crop outlook is most pleasing. Strawberries are not available at any price. Sugar is unchanged, practically. In New York there is some talk of an advance, but nothing has been done as yet. Should an advance occur there, it is probable that the price here would be put up also. Very good business is being transacted in teas. More inquiry is reported for China greens. It is said that the new leaf teas are not so good as were those of last year. Molasses is normal. Coffee and spices are unchanged. Cleaned currants are in very good demand and the market is becoming rather bare. Quotations are being received on future evaporated apples. Other lines are about normal.

**CANNED GOODS**—Canned goods generally are moving out quite freely. The trade may be said to be in a healthy condition. An advance of five cents has occurred in peas. From appearances at present it is not likely that peas will be so low again during the season. Corn is steady, very fair business passing. Present outlooks are for a very good supply for the coming season as crops are very encouraging. It is generally known that no canned strawberries are available at any price. In fact all lines of canned fruits are being cleaned up. Plums and cheap pears are two other lines, for instance, which are pretty well sold. Tomatoes are plentiful enough, it is thought, and there is not likely to be any dearth in this line. Prices are not expected to be any higher than they now are.

	Group No. 1.	Group No. 2.
Cherries—		
2's, red, pitted.....	2 12½	2 10
2's, red, not pitted.....	1 67½	1 65
2's, black, pitted.....	2 12½	2 10

2's, black, not pitted.....	1 67½	1 65
2's, white, pitted.....	2 32½	2 30
2's, white, not pitted.....	1 92½	1 90
<b>Currants—</b>		
Red, heavy syrup.....	1 60	1 57½
Red, preserved.....	1 80	1 77½
Black, heavy syrup.....	1 77½	1 75
Black, preserved.....	2 07½	2 05
Gal. apples.....	2 77½	2 75
<b>Gooseberries—</b>		
Heavy syrup.....	1 90	1 87½
Preserved.....	2 12½	2 10
<b>Lawtonberries—</b>		
Heavy syrup.....	1 77½	1 75
Preserved.....	1 95	1 92½
<b>Peaches—</b>		
Yellow, flats, 1½.....	1 70	1 67½
" " 2.....	1 90	1 87½
" " 2½.....	2 60	2 57½
" " 3.....	2 85	2 82½
whole 2.....	2 37½	2 35
White.....	1 75	1 72½
" " 2.....	2 50	2 47½
" " 3.....	2 70	2 67½
Pie.....	1 27½	1 25
Pie, not peeled, gal.....	2 57½	2 55
Pie, peeled.....	4 52½	4 50
<b>Pears—</b>		
Flemish beauty 2.....	1 65	1 62½
" " 3.....	1 97½	1 95
" " 2.....	2 12½	2 10
Bartlett.....	1 80	1 77½
" " 2.....	2 17½	2 15
" " 3.....	2 32½	2 30
Pie.....	1 27½	1 25
Pie, not peeled, gal.....	3 87½	3 85
Pie, not peeled, gal.....	3 27½	3 25
" gal.....	2 50	2 50
<b>Pineapples—</b>		
2's, sliced.....	2 25	2 25
2's " grated.....	2 35	2 35
3's " whole.....	2 50	2 50
<b>Plums—</b>		
2's, Damson, light syrup.....	1 00	1 00
2's " " heavy syrup.....	1 20	1 20
2½'s " " ".....	1 57½	1 55
3's " " ".....	1 85	1 85
<b>Gala " " standard.....</b>	1 05	1 05
2's " " Lombard, light syrup.....	1 35	1 35
2's " " heavy syrup.....	1 62½	1 62½
2½'s " " ".....	1 90	1 90
3's " " ".....	3 15	3 15
<b>Gala " " standard.....</b>	1 15	1 15
2's " " Green Gage, light syrup.....	1 47½	1 47½
2's " " heavy syrup.....	1 72½	1 72½
2½'s " " ".....	2 00	2 00
3's " " ".....	3 45	3 45
<b>Gala " " standard.....</b>	1 52½	1 52½
2's " " Egg, heavy syrup.....	1 80	1 80
2½'s " " ".....	2 10	2 10
3's " " ".....	1 40	1 40
<b>Raspberries—</b>		
Red, light syrup.....	1 42½	1 40
Red, heavy syrup.....	1 67½	1 65
Red, preserved.....	1 37½	1 35
Black, heavy syrup.....	1 62½	1 60
Black, preserved.....	1 77½	1 75
<b>Strawberries—</b>		
2's, heavy syrup.....	1 52½	1 50
2's, preserved.....	1 67½	1 65
Gallons, standard.....	5 27½	5 25
<b>VEGETABLES</b>		
<b>Asparagus—</b>		
2's, tips.....	52½	2 50
Beets, sugar.....	0 85	0 95
<b>Beans—</b>		
2's, wax.....	\$0 82½	\$0 80
2's, refugee.....	0 85	0 82½
<b>Corn—</b>		
2-lb. tins, per doz.....	0 85	0 85
Gallon, per doz.....	5 00	5 00
<b>Peas—</b>		
2's, standard (No. 4).....	0 67½	0 65
2's, early June (No. 3).....	0 72½	0 72½
2's, sweet wrinkled (No. 2).....	0 87½	0 85
2's, extra fine sifted (No. 1).....	1 27½	1 25
<b>Pumpkins—</b>		
3-lb. tins.....	0 80	0 80
<b>Rhubarb—</b>		
2's, preserved.....	1 17½	1 15
3's, preserved.....	1 92	1 90
Gallons, standard.....	2 65	2 62
<b>Spinach—</b>		
2's, table.....	1 42½	1 40
3's, table.....	1 82½	1 80
Gallons, table.....	5 02	5 00
<b>Squash—</b>		
3-lb.....	1 00	1 00
<b>Tomatoes—</b>		
3-lb. tins, per doz.....	1 30	1 30
Gallon tins, per doz.....	3 02½	3 02½
<b>FISH</b>		
<b>Lobster, tails.....</b>	3 50	3 50
" 1-lb. flats.....	3 85	3 85
" ½-lb. flats.....	2 00	2 00
<b>Mackerel.....</b>	1 00	1 25

<b>Salmon, Horse Shoe, Maple Leaf, Clover Leaf.</b>		
1-lb. Tails, 5 cases and over, per doz.....	1 55	1 55
1-lb. " less than 5 cases.....	1 57½	1 57½
1-lb. Flat, 5 cases and over.....	1 67½	1 67½
1-lb. " less than 5 cases.....	1 70	1 70
<b>Arrow brand, 7½ cents less.</b>		
1-lb. " 5 cases and over.....	1 00	1 00
1-lb. " less than 5 cases.....	1 02½	1 02½
<b>Low Inlet.</b>		
1-lb. Flat, 5 cases and over.....	0 95	0 95
1-lb. " less than 5 cases.....	0 97½	0 97½
<b>Thistle haddies, 4 doz. 1-lb. flats, per doz.....</b>	1 20	1 20
<b>Canadian kippered herring, 4 doz. ovals, per doz.....</b>	1 00	1 00
fresh herring in tomato sauce, 4 doz. ovals, per doz.....	1 00	1 00
Canadian plain herring, per doz.....	1 00	1 00
Scotch kippered herring, per doz.....	1 35	1 40
" herring in tomato sauce, per doz.....	1 30	1 35

**SUGAR**—Since last report very little has occurred in sugar which is interesting to the trade. Orders received by jobbers are mostly of the hand-to-mouth character. In New York there is some talk of an advance of ten cents, but nothing has been done towards this end as yet. In some quarters locally it is stated that the state of the raw material market is such as to have the effect of inducing refiners to buy; others state that they are buying no more than usual.

<b>Granulated, bbls.....</b>	\$4 10	\$4 10
" ½-bbls.....	4 25	4 25
" bags.....	4 05	4 05
<b>Paris lump, barrels.....</b>	4 65	4 65
" " half-barrels.....	4 75	4 75
" " boxes, 100 lbs.....	4 65	4 65
" " boxes, 50 lbs.....	4 75	4 75
<b>Extra ground, bbls.....</b>	4 50	4 50
" " 50-lb. boxes.....	4 60	4 60
" " 25-lb. boxes.....	4 70	4 70
<b>Powdered, bbls.....</b>	4 30	4 30
" " 50-lb. boxes.....	4 50	4 50
<b>Phoenix.....</b>	3 95	3 95
<b>Bright coffee.....</b>	3 90	3 90
No. 2.....	3 85	3 85
No. 3 yellow.....	3 80	3 80
No. 1 ".....	3 70	3 70
No. 1 " bbls.....	3 60	3 60
No. 1 " bags.....	3 55	3 55

**TEAS**—A very fair business is passing in teas generally. There has been more inquiry this week for China greens, such as Young Hysons, and lower grades. Ceylon greens are firmer and a little higher than they were last week. Ceylon blacks and Indians are about the same. Japans are still of considerable interest on the market. It may safely be stated that there is more inquiry for old teas than for new crop, and the former are slightly higher this week. A Montreal firm received June 11 a cable from its head office in Yokohama which read: "No teas available under sixteen cents. Medium grades scarce and dear. First crop is about finished." The leaf teas (new crop) are rather disappointing this year, having no life in them. Fairly satisfactory orders are reported by Japan tea houses.

<b>Japans—Fine.....</b>	0 26	0 30
Medium.....	0 20	0 23
Good common.....	0 18	0 18
Common.....	0 13	0 15
<b>Ceylon—Broken Pekoe.....</b>	0 25	0 38
Pekoe.....	0 17	0 20
Pekoe Souchongs.....	0 15	0 20
Indian—Pekoe Souchongs.....	0 15	0 18
Ceylon greens—Young Hysons.....	0 17	0 18
Hysons.....	0 16	0 17
Gunpowders.....	0 13½	0 14
<b>China greens—Pinguay gunpowder, low grade.....</b>	0 11	0 15
" " pea leaf.....	0 19	0 22
" " pinhead.....	0 28	0 32

**SYRUP AND MOLASSES**—Business in molasses is moving along steadily. There has been nothing out of the ordinary as regards prices or the state of the market during the week. Locally business is in a healthy condition. Orders received from country points are mostly for goods to be used immediately.



Corn syrups are being sold in quantities usual at this season.

Barbadoes, in puncheons	0 30
" in barrels	0 32
" in half-barrels	0 33
New Orleans	0 22
Antigua	0 30
Porto Rico	0 30
Corn syrups, bbls.	0 02
" 1-bbl.	0 02
" 2-bbl.	0 03
" 38-lb. pails	1 30
" 25-lb. pails	0 90
Cases, 2-lb. tins, 2 doz. per case	2 35
" 5-lb. " 1 doz. "	2 10
" 10-lb. " 1 doz. "	2 25
" 20-lb. " 1 doz. "	2 10

COFFEE—The coffee market is practically unchanged since last week. Reports received from primary markets do not state any unusual conditions. As far as conditions in Quebec are concerned there is nothing new. Business with merchants in country points is improving, while city orders are also getting larger.

Jamaica	0 10	0 11
Java	0 18	0 22
Mocha	0 18	0 19
Rio, No. 7	0 09	0 10
Santos	0 10	0 11
Maracaibo	0 11	0 13

SPICES—Spices this week are firmer than they have been for some little time. The primary markets are still very high. Good orders are being received locally. Quotations show no changes.

Peppers, black	0 16	0 22
" white	0 25	0 35
Ginger, whole	0 16	0 24
Ginger, Cochin.	0 17	0 27
Cloves, whole	0 25	0 30
Cream of tartar	0 12	0 15
Allspice	0 12	0 15
Nutmegs	0 30	0 55

FOREIGN DRIED FRUITS—Cleaned currants are pretty well sold up locally. There has been an excellent demand for them, and jobbers have filled all orders received, and are, as a consequence, none too well stocked at present. Reports from Greece say there is no change in the present situation, but state that owing to unfavorable weather conditions there will be a smaller crop than usual this year. Dealers are inclined to think that this is a little exaggerated. Tarragon almonds are firm. Shelled walnuts show little change. The demand for them has fallen off somewhat. Seed raisins are moving out quite freely.

Valencia Raisins—	
Fine off-stalk, per lb.	0 04 0 04
Selected, per lb.	0 04 0 05
Layers	0 05 0 05
Dates—	
Dates, Halloweas, per lb.	0 04 0 04
Californian Evaporated Fruits—	
Apricots, per lb.	0 13 0 14
Peaches, "	0 12 0 14
Pears, "	0 13 0 15
Malaga Raisins—	
London layers	2 25
" Connoisseur Clusters	2 50
" " " " boxes	1 10
Royal Buckingham Clusters, boxes	3 50
" Excelsior Window Clusters, "	4 50
" " "	1 3

Californian Raisins—	
Loose muscatels, fancy seeded, in 1 lb. pkgs.	0 09 0 09
" choice seeded, in 1-lb. pkgs.	0 08 0 09
" " " " " "	0 07 0 08
" " " " " "	0 08 0 08
" " " " " "	0 08 0 08
Prunes—	
30-40s	0 09 0 09
40-50s	0 08 0 09
50-60s	0 08 0 08
60-70s	0 07 0 08
70-80s	0 07 0 07
80-90s	0 06 0 06
90-100s	0 06
Oregon prunes (Italian style), 40-50s	0 08
" " " " " " 50-60s	0 07
" " " " " " 60-70s	0 07
" " " " " " 90-100s	0 06
" " " " " " 100-120s	0 05

Currants—	
Filigras, uncleaned, barrels	0 05
Fine Filigras, per lb., in cases	0 06 0 07
" " " " " " cleaned	0 05
" " " " " " in 1-lb. cartons	0 07
Finest Vostizias " "	0 06 0 07
Amalias " "	0 06
Sultana Raisins—	
Sultana raisins, per lb.	0 06 0 08
" " " " " " 1-lb. carton	0 09

Elem Table Figs—	
Six crown, extra fancy, 40-lb. boxes	0 13
Four crown, fancy, 10-lb. boxes	0 09
Three crown	0 07
Glove boxes, fine quality, per box	0 11
Fancy washed figs, in baskets, per basket	0 20
" pulled figs, in boxes, per box	0 22
" stuffed figs, " " "	0 28
12-oz. boxes	0 06 0 07

EVAPORATED APPLES—Lower prices in evaporated apples are expected shortly. With the advent of rhubarb and strawberries on the market there has been a falling off in the slight demand which existed for the evaporated apples. As if to insure a decline, future crop is being quoted by packers as low as 7c., they evidently expecting a good season. At present, however, jobbers are asking 12½c. to 13½c.

RICE AND TAPIOCA—An advance of one-half to one cent has occurred in tapioca. This is the distinguishing feature of the market this week. At the figures asked, trade is well-nigh prohibitive. Very few orders are being filled. Rice remains unchanged. Since the advance recorded some little time ago, good business has been carried on.

Rice, in 10 bag lots	3 15
Rice, less than 10 bags	3 25
C rice, in 10 bag lots	3 15
C rice, in less than 10 bag lots	3 25
Tapioca, medium pearl	0 07 0 07

MAPLE PRODUCTS—Maple products show no change this week. Orders are not coming in very well, but in some quarters fair business is passing.

Maple syrup, in wood, per lb.	0 05 0 06
" in large tins	0 06 0 07
Pure Townships sugar, per lb.	0 07 0 07
Pure Beaure County, per lb.	0 07 0 08

HONEY—No new features are observable in honey this week. Stocks are very limited but the demand is small.

White clover, extracted tins	0 07 0 08
Buckwheat	0 06 0 06

BEANS—Beans this week are quiet. There is very little business being done. Prices do not show any change.

Choice prime beans	1 60 1 65
Lower grades	1 55 1 60

LAST MINUTE PROVISION MARKETS.

Montreal, Thursday, June 14, 1906.

BUTTER—Market still firm in tone. Prices unchanged.  
 CHEESE—Market steady. No new features of interest.  
 EGGS—Rumors of slightly lower prices. Already some dealers selling at a shade lower figure.  
 PROVISIONS—Prices firm. Little better export demand. A batch of dressed hogs selling \$10.25 to \$10.50 per 100 lbs.

ONTARIO MARKETS.

ABBREVIATIONS—

Sugar—Up 10c.  
 Canned goods—Firm and active. Continued advance in dried fruits. Some lines of sea fish lower. Canadian berries are firm. Produce prices firm. Vegetables lower.

Toronto, June 14.

Business is reported by the trade here as fair, with quiet spots here and there. The canned goods situation continues strong. Some firms are advancing their price on tomatoes to \$1.30. Some report an active demand, others that the movement is rather slow. A prominent

broker said this week that tomatoes were weaker and that there would be plenty to go round till the new pack comes in. The wholesalers give no hint of it. Dried fruits continue to firm up and prices are gradually advancing. Sugar has been quiet this month but the advance of 10c. is expected to liven up the demand, coming at the beginning of the berry season. Teas are in fair demand and quality is in demand. Canned salmon is very firm and while prices have not advanced this week everything points to a good, strong market.

CANNED GOODS—Some firms report a big demand for all kinds of fruits and vegetables, others claim their customers are pretty well stocked. Several firms advanced the price on tomatoes this week from \$1.25 to \$1.30. That does not look much like a weaker market, yet a broker stated yesterday that some speculative holders were anxious to unload. One western man held 6,000 cases in Toronto which he wanted buyers for. The broker said he could have got more a little while ago. Wholesale prices, however, are firm at \$1.25 to \$1.30. The situation in peas and corn is firm. Salmon also is in a very strong position.

Group No. 1 comprises—  
 "Canada First," "Little Chief," "Log Cabin," "Horse-shoe" and "Auto" brands, also all private brands.  
 Group No. 2 comprises—  
 "Lynnvalley," "Maple Leaf," "Kent," "Lion," "Thistle" and "Grand River" brands.  
 Group No. 3 comprises—  
 "Globe," "Jubilee," "White Rose," and "Deer" brands.

FRUITS.	Group No. 1	Groups 2 and 3
Apples, standard, 3's	1 02	1 00
" preserved, 3's	1 27	1 25
" standard, gal.	2 77	2 75
Blueberries—		
2's, standard	0 92	0 90
2's, preserved	1 42	1 40
Gals., standard	3 25	4 00
Cherries—		
2's, red, pitted	2 12	2 10
2's, " not pitted	1 67	1 65
2's, black, pitted	2 12	2 10
2's, " not pitted	1 67	1 65
2's, white, pitted	2 32	2 30
2's, " not pitted	1 92	1 90
Gallons, standard, not pitted	7 12	7 10
" " " " " " pitted	8 52	8 50
Currants—		
2's, red, H.S.	1 60	1 57
2's, red, preserved	1 80	1 77
Gals., red, standard	4 77	4 75
" " " " " " solid pack	7 02	7 00
2's, black, H.S.	1 77	1 75
2's, " preserved	2 07	2 05
Gals., black, standard	5 02	5 00
" " " " " " solid pack	8 02	8 00
Grapes—		
2's, white Niagara	1 42	1 40
2's, white Niagara	1 77	1 75
3's, white Niagara	1 97	1 95
Gal., white Niagara	3 52	3 50
Gooseberries—		
2's, H.S.	1 90	1 87
2's, preserved	2 12	2 10
Gals., standard	6 02	6 00
" " " " " " solid pack	8 02	8 00
Lawtonberries—		
2's, H.S.	1 77	1 75
2's, preserved	1 95	1 92
Gals., standard	5 52	5 50
Peaches—		
1's, yellow (flats)	1 70	1 67
2's, yellow	1 90	1 87
2's, yellow	2 60	2 57
3's, yellow	2 85	2 82
3's, yellow (whole)	2 37	2 35
2's, white	2 50	2 47
2's, white	2 70	2 67
3's, pie	1 27	1 25
Gal., pie, peeled	4 52	4 50
Gal., pie, not peeled	3 57	3 55
Pears—		
2's, Flemish Beauty	1 65	1 62
2's, Flemish Beauty	1 97	1 95
3's, Flemish Beauty	2 12	2 10
2's, Bartlett	1 80	1 77
2's, Bartlett	2 17	2 15
3's, Bartlett	2 32	2 30
3's, pie	1 27	1 25
Gal., pie, peeled	3 80	3 77
Gal., pie, not peeled	3 27	3 25

Pineapple—	
2's, sliced	
2's, grate	
3's, whole	
Plums, Damu	
2's, light	
2's, heavy	
3's, heavy	
Gal., star	
Plums, Lion	
2's, light	
2's, heavy	
2's, heavy	
3's, heavy	
Gal., star	
Plums, green	
2's, light	
2's, heavy	
2's, heavy	
3's, heavy	
Gal., star	
Plums, egg—	
2's, heavy	
2's, heavy	
3's, heavy	
Raspberries,	
2's, L.S.	
2's, H.S.	
2's, prese	
Gals., sta	
" sol	
Raspberries,	
2's, black	
2's, prese	
Gals., sta	
" sol	
Strawberries	
2's, heavy	
Asparagus, C	
2's	
2's, Cana	
Beets—	
2's, sliced	
2's, whole	
3's, sliced	
3's, whole	
Beans—	
2's, gold	
2's, refuge	
3's	
Gals.	
2's, crysta	
2's, red ki	
2's, Lima	
Gals., sta	
1's, Baked	
1's	
1's	
2's	
2's	
3's	
3's	
Cabbage—	
3's	
Carrots—	
2's	
3's	
3's	
Cauliflower—	
2's	
3's	
3's	
Corn—	
2's	
Gal., on c	
Parsnips—	
2's	
3's	
Peas—	
Extra fin	
Sweet w	
Early Ju	
2's, stand	
Pumpkin—	
3's	
Gal.	
Rhubarb—	
2's, prese	
3's	
Gal., stan	
Spinach—	
2's	
3's	
Gals.	
Squash—	
3's	
Succotash—	
2's	
Tomatoes—	
3's, all ki	
Gal., all k	
Turnips—	
3's	
Tomato sauc	
" "	
Chill sauc	
Cataupa, tins,	
" jugs	
Lobster, tals	
" 1-lb.	
" 1-lb.	
Mackerel	
" Sec	



that tomatoes there would be all the new pack. Sellers give no hint of continuing to firm up usually advancing. This month but expected to live in at the beginning. Teas are in fair demand. Canadian and while prices a week everything ng market.

Some firms report inds of fruits and n their customers d. Several firms n tomatoes this 1.30. That does eaker market, yet rday that some re anxious to un- a held 6,000 cases anted buyers for. ld have got more Wholesale prices, 1.25 to \$1.30. The rsn is firm. Sal- strong position.

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af, "Kent" "Lion," er brands.

ite Rose," and "Deer"

Group No. 1	Groups 2 and 3
1 02 1 00	1 27 1 25
2 77 2 75	
0 92 0 90	1 42 1 40
1 42 1 40	3 25 4 00
2 12 2 10	1 67 1 65
2 12 2 10	1 87 1 85
2 32 2 30	1 92 1 90
7 12 7 10	8 62 8 60
1 60 1 57	
1 80 1 77	4 77 4 75
7 02 7 00	1 77 1 75
2 07 2 05	5 02 5 00
8 02 8 00	
1 42 1 40	1 77 1 75
1 77 1 75	1 97 1 95
3 52 3 50	
1 90 1 87	
2 12 2 10	6 02 6 00
8 02 8 00	
1 77 1 75	1 95 1 92
5 52 5 50	
1 70 1 67	
1 90 1 87	2 60 2 57
2 85 2 82	2 37 2 35
2 37 2 35	1 75 1 72
2 50 2 47	2 70 2 67
2 70 2 67	1 27 1 25
4 52 4 50	3 57 3 55
1 65 1 62	
1 97 1 95	2 10 2 07
2 12 2 10	2 17 2 15
2 32 2 30	1 37 1 35
1 97 1 95	3 80 3 77
3 80 3 77	3 27 3 25

The Canadian Grocer.

Pineapple—	
2s, sliced	2 32 2 30
2s, grated	2 57 2 55
3s, whole	2 70
Plums, Damson—	
2s, light syrup	0 92 0 90
2s, heavy syrup	1 17 1 15
2s, heavy syrup	1 47 1 45
3s, heavy syrup	1 77 1 75
Gal., standard	2 97 2 95
Plums, Lombard—	
2s, light syrup	0 97 0 95
2s, heavy syrup	1 22 1 20
2s, heavy syrup	1 52 1 50
3s, heavy syrup	1 77 1 75
Gal., standard	3 17 3 15
Plums, greengage—	
2s, light syrup	1 02 1 00
2s, heavy syrup	1 27 1 25
2s, heavy syrup	1 52 1 50
3s, heavy syrup	1 82 1 80
Gal., standard	3 47 3 45
Plums, egg—	
2s, heavy syrup	1 55 1 52
2s, heavy syrup	1 82 1 80
3s, heavy syrup	2 12 2 10
Raspberries, Red—	
2s, L. S. (Shafferberries)	1 42 1 40
2s, H. S.	1 67 1 65
2s, preserved	1 87 1 85
Gals., standard	5 27 5 25
solid pack	8 27 8 25
Raspberries, Black—	
2s, black, H. S.	1 62 1 60
2s, preserved	1 77 1 75
Gals., standard	5 02 5 00
solid pack	8 72 8 25
Strawberries—	
2s, heavy syrup	2 25

VEGETABLES.

Asparagus, California—	
2s	3 90
2s, Canadian	3 00
Beets—	
2s, sliced, sugar and blood red	0 87 0 85
2s, whole	0 87 0 85
3s, sliced	0 97 0 95
3s, whole	1 00
Beans—	
2s, golden wax	0 82 0 80
2s, refugee	0 85 1 00
3s	1 27 1 25
Gals.	3 77 3 75
2s, crystal wax	0 85 0 92
2s, red kidney	1 02 1 00
2s, Lima	1 12 1 10
Gals., standard	4 52 4 50
1s, Baked, plain	0 40
1s, tomato sauce	0 45
1s, chili sauce	0 50
2s, plain	0 70
2s, tomato sauce	0 75
2s, chili sauce	0 75
3s, plain (flat or tall)	0 87
3s, tomato sauce (flat or tall)	0 95
3s, chili	1 00
Cabbage—	
3s	0 87 0 85
Carrots—	
2s	0 92 0 90
3s	1 02 1 00
Cauliflower—	
2s	1 42 1 40
3s	1 82 1 80
Corn—	
2s	0 85 0 82
Gal., on cob	4 52 4 50
Paranips—	
2s	0 92 0 90
3s	0 92 1 00
Peas—	
Extra fine sifted, 2s	1 30 1 27
Sweet wrinkle	0 95 0 87
Early June	0 77 0 75
2s, standard	0 67 0 60
Pumpkin—	
3s	0 80 0 77
Gal.	2 52 2 50
Rhubarb—	
2s, preserved	1 17 1 15
3s	1 92 1 90
Gal., standard	2 65 2 62
Spinach—	
2s	1 42 1 40
3s	1 82 1 80
Gals.	5 02 5 00
Squash—	
3s	1 02 1 00
Succotash—	
2s	1 17 1 15
Tomatoes—	
3s, all kinds	1 25 1 30
Gal., all kinds	3 75
Turnips—	
3s	1 02 1 00

SAUCE, ETC.

Tomato sauce, 1s	0 50
" " 2s	0 78
" " 3s	1 00
Chili sauce same as tomato sauce	0 75 0 90
Catsups, tins, 2s	4 50
" " gal.	7 70 12 00
" jugs gal.	

FISH.

Lobster, talls	3 50
1-lb. flats	3 85
1-lb. flats	2 00
Mackerel	1 00 1 25
Scottish	1 45

THE MARKETS—ONTARIO

Salmon, Fraser River Sockeyes—	
1-lb. Tails, 5 cases and over, per doz.	1 65 1 75
1-lb. Flat, 5 cases and over, "	1 62 1 65
1-lb. " less than 5 cases, "	1 75
1-lb. " 5 cases and over, "	1 10
1-lb. " less than 5 cases, "	1 12
Northern River Sockeyes	1 55
Cohoos, per doz.	1 30 1 40
Humpbacks, "	0 25 1 00
Sardines, French 1/2s.	0 14
" Portuguese 1/2s.	0 23
" P. & C. 1/2s.	0 08 0 10
" P. & C. 1/4s.	0 25 0 27
" Domestic, 1/2s.	0 03 0 04
" Mustard, 1/2 size, cases 50 tins, per 100.	3 75 4 50
Haddies, per doz.	1 05 1 15
Hadies, per case.	4 00 4 50
Kipperd herrings, domestic	1 00
" imported	1 45 1 50
Herrings in tomato sauce, domestic	1 00
" imported	1 40 1 40

MEATS, ETC.

Beef, corned lb, per doz	1 35
" 2s, "	2 40
" 6s, "	7 20
" 14s, "	16 80
Per dozen tins.	
Chicken, 1s, boneless	3 70 3 10
Turkey, 1s, "	3 20 3 10
Duck, 1s, "	3 20 3 10
Tongue, 1s, lunch	2 85 2 75
Soup, 2s, gablet	2 05 1 95
" 2s, tomato	1 00
" 3s, "	1 45
Pig's feet, 1s, boneless	1 65
" 1 1/2s	2 40

SUGAR—An advance of 10c. on all lines was made by the refiners Wednesday forenoon. This is expected to stimulate the movement which has been very quiet this month. It would probably have that effect at any time, but coming at the opening of the busy season it is pretty sure to. The advance followed a similar move in New York. But the refiners there continued to book orders at the old price.

Cable advices from the Barbadoes state that raws advanced there 10c. last week and from Demerara that there is a forward tendency.

Cuba is now in a position to take care of the rest of its stock and interest centres in Europe. Last week the European price of beet receded to 7s. 11 1-4d, but recovered this week to 8s. 0 3-4d. In Cuba 68 centrals are still grinding against only 17 this time last year. The world's visible supply is 932,802 ahead of last year.

Paris lumps, in 50-lb. boxes	4 93
" in 100-lb.	4 83
St. Lawrence granulated, barrels	4 28
Redpath's granulated	4 28
Acadia granulated	4 23
Berlin granulated	4 18
Phoenix	4 28
Bright coffee	4 08
Bright yellow	4 13
No. 3 yellow	4 13
No. 2 "	3 98
No. 1 "	3 88
Granulated and yellow, 100-lb. bags 5c. less than bbls.	

TEA—The market here has not been very active this week. Teas of quality are firm.

COFFEE—The disparity between the New York and Brazil markets has been very pronounced. Seaboard stocks in the States are 500,000 bags less than a year ago and invisible stocks also are smaller. Willett & Gray estimate the world's consumption now at 17,000,000 bags and say that at that rate the largest crop stories from Brazil are not a menace at the present level of prices. "The coffee world at large," say Willett & Gray, "desires a low price at the commencement of a new crop and is firmly calculating on it. But it seldom happens that what all expect and desire concerning a speculative article is accomplished. The very fact that so many wait for it, defeats its very purpose." "The New York coffee market," says an exchange, "sets all experience, all ex-

pedients, and all statistical facts as valueless in its present situation. Statistics of coffee show a decrease in the supply of 2,000,000 bags, as compared with the corresponding period last year. Notwithstanding this decrease coffee options on the floor of the Coffee Exchange are fifty points lower than for May and June, 1905. It is also a well understood fact that actual coffee is from 40 to 150 points higher than the present basis of option sales. It is also well known that there have been no such fluctuations in coffee options at Havre and Hamburg, for quotations there are about the same as last year."

SYRUPS AND MOLASSES— Prices are unchanged:

Syrups—	
Dark	0 33 0 35
Medium	0 38 0 42
Bright	0 42 0 44
Corn syrup, bbl, per lb.	0 02 1/2
" 1-bbls	0 02 1/2
" kegs	0 03
" 3 gal. pails, each	1 30
" 2 gal.	0 90
" 2-lb. tins (in 2 doz. case) per case	1 90
" 5-lb. (in 1 " " " " " "	2 35
" 10-lb. (in 1 " " " " " "	2 25
" 30-lb. (in 1 " " " " " "	2 10
Molasses—	
Dark, medium	0 30 0 35
" 1-bbls.	0 30 0 35
Barbadoes, extra fancy	0 40 0 50
Porto Rico	0 45 0 60
West Indian	0 30 0 35
Maple syrup—	
Imperial qts.	0 87 1/2
1-gal. cans	0 95
5-gal. cans, per gal.	1 00
Barrels, per gal.	0 75
5-gal. Imp. brand, per can	4 50
1-gal. " per case	5 10
1-gal. " "	5 60
Qts. " "	6 00

DRIED FRUITS—There has been no break in the firming tendency in all lines. Locally, prices are gradually approaching the level demanded by the cost for importation. With some houses 19c. is the lowest price on citron peel. For California apricots and peaches in 25-lb. boxes, 16c. to 17c. is asked and they are very scarce. With most houses the bottom price for Filiatra currants is now 6 1-4c.

Prunes, Santa Clara—	
Per lb.	
90-100s, 50-lb boxes	0 06 1/2 0 68
80-90s " " " "	0 07 1/2 0 68
70-80s " " " "	0 07 1/2 0 68
French prunes, 110-120s	0 10 1/2 0 10 1/2
Note—25 lb. boxes 1c. higher.	
Candied and Drained Peels—	
Lemon	0 11 0 11 1/2 Citron
Orange	0 11 1/2 0 12 1/2
Figs—	
Element, per lb.	0 10 0 14
Tapnets, "	0 04 1/2
Apricots—	
California evaporated, in 50-lb boxes	0 16 0 17
Peaches—	
California evaporated, " "	0 16 0 17
Pears—	
California evaporated, per lb.	6 13
Currants—	
Fine Filiatras	0 06 up Vostizzas
Patras	0 06 1/2 0 0 1/2
Cleaned 1c. more.	
Raisins—	
Sultana	0 05 1/2 0 19
" Fancy	0 10 0 14
" Extra fancy	0 15 0 16
Valencias, selected	0 05 1/2 0 06 1/2
Seeded, 1-lb packets	0 09 0 10 1/2
California, loose muscatels—	
3-crown	0 07 1/2
4-crown	0 09
Dates—	
Hallowees	0 05 Fards new choicest
Sairs	0 04 " new choicest
Domestic evaporated apples	0 15

NUTS—Prices continue firm at former quotations.

Almonds, Tarragona, per lb.	0 13 1/2 0 14
" Formigetta	0 12 1/2 0 13
" shelled Valencias	0 27 0 28
Walnuts, Grenoble, "	0 14 1/2 0 15
" Bordeaux, "	0 10 1/2 0 11
" shelled	0 26 0 28



Filberts, per lb.....	0 10
Pecans, per lb.....	0 14 0 17
New Brazils, per lb.....	0 14 0 15
(The following quotations on peanuts are for sack lots, green. For roasted add 2c.)	
Selected Spanish.....	0 08 1/2
A 1s, banners and suns.....	0 08
Japanese Jumbos.....	0 08 1/2
Virginia.....	0 10

SPICES—Quotations are unchanged.

Spices—		Per lb.
Peppers, blk.....	0 20	
"    white.....	0 30	
Ginger.....	0 18 0 35	
Cassia.....	0 25	
Nutmeg.....	0 45 0 75	
Cloves, whole.....	0 30	
Cream of tartar.....	0 22 0 28	
Allspice.....	0 16	
Mace.....	0 85	

RICE AND TAPIOCA—The market is firm with unchanged prices.

Rice, stand. B.....		0 03 1/2	0 03 1/2
Rangoon.....		0 03 1/2	0 03 1/2
Patna.....		0 05	0 05 1/2
Japan.....		0 06	0 07 1/2
Java.....		0 06	0 07
Sago.....		0 06 1/2	0 06 1/2
Carolina rice.....		0 07 1/2	0 10
Tapioca, medium pearl.....		0 06 1/2	0 06 1/2
double goat.....		0 07 1/2	0 07 1/2

DRIED FISH—The market is quiet with unchanged quotations.

Boneless fish, per lb.....	0 05
Cod fish, 1-lb. bricks.....	0 07
Quail-on-toast, per lb.....	0 65 1/2 0 60
Flitched cod fish, cases of 100 lbs.....	6 50

BEANS—There is fair demand. Prices are unchanged.

Beans, handpicked, per bush.....	1 85	1 90
"    prime, No. 1.....	1 70	1 75
"    Lima, per lb.....	0 06 1/2	0 07

HIDES AND WOOL—Hide prices are unchanged and supply is in excess of the demand. Country buyers are said to be paying too much for wool.

Hides, inspected, steers, No. 1.....	0 12
"    No. 2.....	0 11
"    cows, No. 1.....	0 11 1/2
"    No. 2.....	0 10 1/2
Country hides, flat, per lb., cured.....	0 11
Calf skins, No. 1, city.....	0 14
"    No. 1, country.....	0 13
Sheep skins.....	1 50 1 85
Lamb skins.....	0 40
Horse hides, No. 1.....	3 15 3 60
Rendered tallow, per lb.....	0 04 1/2 0 05 1/2
Pulled wool, super, per lb.....	6 25
"    extra.....	0 27
Wool, unwashed fleece.....	0 17 0 1
"    washed fleece.....	0 26

N. B. MARKETS.

St. John, N.B., June 11, 1906.

The Spring has been wet and rather cold, but we are now having finer weather and there is generally a good feeling among the trade. There is nothing of startling interest, but the shipment of quite a quantity of eggs to Montreal was at least unusual. Two cargoes of Porto Rico molasses arrived during the past week. This with the exception of one cargo, is the first Porto Rico to be received this year. With the first of June the Saturday half-holiday has gone into effect in several lines of business, such as the hardware trade, etc. They do not, as do the wholesale grocers and a few others, observe the half-holiday all the year. A few only have it for July and August. The retail grocers found, after one season two years ago, that it did not work to advantage, at least so they thought. The green fruit business, particularly in strawberries, interferes.

OIL—Just at present business in burning oil is slack except the booking for future shipment. As prices are expected to advance dealers are booking

orders quite freely for Fall. In paint oils, sales, particularly in linseeds, have not been as large as usual. Because of the very low prices last season large stocks were bought and quite a quantity carried over. Prices at present are unchanged. There is a good steady sale for lubricating oils. Some little new cod oil has been received, but it is too early to tell how prices will rule.

SALT—Liverpool coarse salt is being freely received. There is considerable afloat shortly due. This is the active season. That arriving goes quickly into consumption. Quite full prices rule. Fine salt now sells freely and a certain quantity of Liverpool factory filled is being imported. Particularly in the small bags and boxes, Canadian has the demand. Also in barrels.

CANNED GOODS—As reported last week, the wholesale trade are all practically selling under fixed prices. This shows rather higher figures for corn and peas. These were being sold very close. Tomatoes are firm at full figures. Salmon are more firmly held. It is thought for new goods higher prices than last year will be quoted. Meats are in fair demand. Prices are low. New pineapple is offered. In domestic fish new finnan haddies are being received. They come on a bare market.

GREEN FRUIT—Oranges are higher. A few Valentias are still seen. For best fruit California navels are sold. Lemons show quite an advance. Bananas have large demand. Competition has brought in a lot of small fruit. Dealers find importing strawberries unsatisfactory; quantity received is still light.

DRIED FRUIT—In prunes, new California goods, Fall business has been largely booked. Spot stocks are very light. In raisins spot prices are unchanged. New goods will cost lower than last season. It looks as if selling prices would be about as at present. New prices on Malaga lavers are rather higher than last year. Loose are not yet quoted. Dates are higher. Figs rather above last season's price. Peels are high. Bermuda onions continue to arrive. Quantity is small and quality fair. Egyptians are unchanged.

SUGARS—Prices are still low. No change yet this week. Fair sales are reported.

MOLASSES—Two cargoes of Porto Rico were received this week. The quality is fine. Prices are firmly held. Barbadoes is also held firm at the advance. Sales have been good.

FISH—The gaspereaux catch has not been large. Quite full prices have ruled. Shad were a small catch, and the season is over. Salmon are just beginning to come in freely. Prices are rather lower. Our fish are much better than the western and should sell more freely in Ontario and Quebec. Boston is our best market. In dry fish the price is unchanged, but hardly as firm. Pickled herring are high and the sale small. Smoked herring are rather dull.

FLOUR, FEED AND MEAL — The price of flour is unchanged. The fact that Ontario millers are putting more Manitobas in their flours is not appreciated by many. Feed is but a fair sale. Oats are firm. Oatmeal is dull. Beans are firmer. Yellow Eyes have been very low. Parsley sells slowly at rather lower prices. Cornmeal is unchanged. Sale of seeds is about over. A fair season is reported.

N. S. MARKETS

Halifax, N.S., June 12.

The grocery markets are in a satisfactory condition and business, generally speaking, has been good during the week. There has been no change in prices worthy of special note. Dried fruit is becoming very firm as the stocks are being reduced. There is a slight advance in the cost of raisins. Evaporated apples also show an upward tendency. They are quoted at 13 1/2 to 14 cents with very few offering.

FISH.—There is an abundant supply of fresh fish on the market. Halibut, salmon, cod and mackerel are very plentiful. Some good catches of mackerel have been made along the coast during the week. At Prospect, some 17,000 were taken in the nets in two days. The fish are retailing here at two for 25 cents. Large shipments are being made to the American markets, the fish being iced and packed in barrels. Salmon are very plentiful in Lunenburg County, where they are selling at 10 cents per pound. The close season for lobsters in some districts is now on, and in consequence the receipts are falling off.

BUTTER.—There is very little improvement in the receipts of butter, and the price still keeps up. The farmers are not sending very much to market. Extremely wet weather throughout the whole province is having a very bad effect on the markets. Prices are firm at last week's quotations.

EGGS.—The receipts of eggs continue fair. They are not coming in as plentifully as the jobbers desire. Prices are firm at 16 and 16 1/2 cents, with a good demand.

CHEESE.—The market in cheese is quiet and steady, quotations here being 12 1/2 to 13 cents.

FRUIT.—All reasonable fruit is in fairly good supply. Oranges have advanced. Valentias are quoted at \$6 for ordinary, 420s, and \$6.50 for large re-packed. This is an increase of about 50 cents. California navels have also taken a jump, being quoted at \$5 and \$5.50. Jamaicas are steady at \$6. California cherries have dropped 10 cents, being quoted at \$2.90. Tomatoes are \$4 per crate. Cabbage have dropped to \$3 per crate. Very few strawberries are being imported here from Boston now, the quality of the last shipment being very poor. Bananas are fairly good. They are quoted at \$2.50 for large bunches, and \$2 for small.

The grocery, provision and produce business which has been carried on for several years by Messrs. J. R. Larkin & Son, on George street, Sydney, has been purchased by Messrs. McLean & Holman. The latter comes from Prince Edward Island, but for the past five years he has been a resident of Cape Breton, first in the employ of the Larkin firm, and later engaged in the produce business between Sydney, Glace Bay and the island. Mr. McLean is a very capable, energetic young man with a wide experience in business. The new firm intend carrying a complete line of groceries, provisions and produce, and will make a specialty of all Prince Edward Island products in a wholesale as well as a retail way.

ONTARIO  
To Deal With  
Direct

The Ontario held its annual Wednesday of Trade and attendance and very discussed. It was one of said that the exaggerated every one man. It is stricter regarded to p Travelers and it was let their vacation 4th to the drumming the 'phone time.

The market earnest attention however, w farmers selling bers seen a declared that inhibit the side the gu to stop selling wholesaler, or not, could ed.

The following T. B. Escott, Craig, Kin James Giln president. elected.

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Resolution convention at Edmonton day of this reported in n were required and were then to enable given them. associated Bo



**ONTARIO GUILD'S ANNUAL  
To Deal With Manufacturers Selling  
Direct—Sugar Cutting—T. B.  
Escott, President.**

The Ontario Wholesale Grocers' Guild held its annual meeting on Tuesday and Wednesday of this week in the Board of Trade council chamber, Toronto. The attendance was the largest yet recorded and very important matters were discussed. Cutting on sugar and tobacco was one of the liveliest issues, but it was said that the price cutting stories were exaggerated, and on a showdown nearly every one present said he was not the man. It is understood, however, that a stricter agreement will be attempted with regard to price cutting.

Travelers' holidays were taken up, and it was decided that all houses should let their west of Toronto travelers have their vacations simultaneously from the 4th to the 18th of August, and that no drumming of any kind, not even over the 'phone would be done during that time.

The matter which engaged the most earnest attention of the wholesalers, however, was the practice of manufacturers selling direct to retailers. Members seen after the meeting vehemently declared that they had never tried to prohibit the selling of goods to those outside the guild. They said they do try to stop selling to retailers, but that any wholesaler, whether he be a "guilder" or not, could get all the goods he wanted.

The following officers were elected: T. B. Escott, London, president; W. J. Craig, Kingston, 1st vice-president; James Gilmore, Brockville, 2nd vice-president. The secretary is not yet elected.

Committees to deal with questions that come up will be appointed by the president from the district nearest the place where the grievance arises.

According to the guild custom, press representatives were not admitted.

**WESTERN WANTS.**

**Board of Trade Resolutions for Edmon-  
ton Convention.**

Resolutions to be submitted to the convention of Western Boards of Trade at Edmonton, Wednesday and Thursday of this week, which will be fully reported in next week's Canadian Grocer, were required to be sent in beforehand and were then issued in pamphlet form to enable careful consideration being given them. The resolution that the Associated Boards of Trade of Western

Canada continue as at present constituted for the year 1907, came from Regina, which city also asks that deputies of the receiver-general be appointed for the two new provinces, that the postal service be made commensurate with the growth of the country, and that the passenger rate on railways be lowered and excursion rates to the east be given in the Summer.

Wetaskiwin wants a C.P.R. land office opened up north of Red Deer and stricter inspection of settlers' effects coming in from the States in regard to dutiable articles. Edmonton urges the necessity of uniform commercial laws in the two new provinces, the removal of the cattle embargo, better roads, the adoption of the metric system, the restriction of bonusing, municipal ownership and better postal service.

Calgary asks for better commercial legislation and the establishment of an intelligence bureau in connection with the Department of Agriculture.

**LATEST JAPAN TEA CABLE.**

Montreal, June 14, 1906.  
A cable advice received by a Montreal Japan tea house to-day says: "Crop is estimated much below normal season. Suitable offerings scarce. Market advancing."

Lethbridge also wants better commercial laws that will limit the garnishee to \$25 in any one month, and provide for the arrest of absconding debtors; that claims for lost or damaged goods must be settled within 60 days by railway companies and that all shipping bills should be signed in triplicate.

Moosejaw suggests the better payment of school teachers, and the support of hospitals from public funds.

Stratheona asks that imported goods be marked in Canadian standards, that a fruit inspector be appointed, that bonusing be restricted and municipal ownership encouraged.

Wapella wants the municipal year to commence not later than February.

Raymond wants the encouragement of Albertan sugar.

North Battleford proposes that the laws relating to exemption from seizure be amended so that no provisions of the law shall defeat a personal promise to pay.

Charles King, grocer, of 325 Gerrard street, Toronto, met with a street car accident on Wednesday by which he may lose his left foot.

**BOUGHT VICTORIA PARK.**

Mr. H. P. Eckardt, wholesale grocer, Toronto, purchased at auction on Saturday last Victoria Park on the lake front at the east end of the city, for the sum of \$33,850. Mr. Eckardt's residence is in the vicinity of the park and it is understood that in purchasing the property he was actuated partly by a desire to prevent the place falling into undesirable hands. The park is considered good property at the price.

**VEGETABLES AND FRUITS.**

**Prospects Seem Pretty Good—Some Authoritative Reports.**

Among replies received this week to inquiries by The Canadian Grocer of well-informed persons regarding the vegetable and fruit prospects in Ontario, the following are interesting:

Niagara District—The tomato acreage will be slightly greater than in previous years, but I am inclined to think that the plants are not up to the mark, so that possibly there will not be any more bushels of tomatoes than in previous years. Strawberries promise a heavy crop; raspberries and blackberries also look well, and I see no reason why we should not have a good crop of these. Peaches look like a moderate crop, pears a heavy crop, plums a somewhat light crop, sour cherries a heavy crop, sweets moderate. Strawberries are said to be only fair in some places on the north side of Lake Ontario.

Essex County—The outlook for the tomato crop is fair so far, but a great many of the plants that were set out on low ground were drowned from the heavy rain. If the growers can get the water off the ground in time we may have a crop equal to last season. I would think the price regarding the new pack will be higher than last year. We are having nearly a famine for getting tomato plants on account of the heavy frost so late in the season killing so many plants. I think every canning factory in this section is short of tomato plants.

Prince Edward County—Regarding the crop of vegetables for the coming season, I would say it is altogether too early to prophesy. Tomato plants have only nicely been gotten out, corn has just been planted, and beans the same. So it is too early to make any estimate of the coming crop. Fruits—We may say we do not think there will be a heavy crop.

An authority on the general situation replied: The present outlook for tomatoes and all other lines of fruits and vegetables is good. The season, of course, is scarcely advanced sufficiently to give any positive information, but



up to the present everything looks flourishing.

Quebec—The outlook for tomatoes and other vegetables is about as usual. If the season is favorable they will be abundant. The price on the new pack will, I think, be higher than last year. The price here will be based on that in Ontario.

**PROFITS \$400,000 A YEAR.**

A change has recently been made in the personnel of Park & Tilford, the big New York grocers, and \$3,000,000 6 per cent. debenture sinking fund gold bonds have been issued. A million dollars' worth was taken by interests identified with the corporation and the other two millions were taken by a New York brokerage firm, who are now offering a balance of \$400,000 at 107. At that price they will net the purchaser if held until maturity 5½ per cent.

The average net income of Park & Tilford for the past twelve years has been in excess of \$400,000 annually and the firm has always enjoyed a very high standing as dealers in groceries, cigars, etc. At the present time it operates five stores in various parts of the city and has over 40,000 open accounts on its books.

**REVOLUTION IN SUGAR.**

**Cuba, not Hamburg, will Fix Price for United States.**

Under the caption "Revolution in the Sugar Trade," Willett & Gray's Sugar Trade Journal, New York, says:

"A somewhat remarkable change has been going on recently in the attitude of the United States towards the European beet sugar world which involves the stability of the Dingley sugar tariff and also the regulation of the world's price of sugar.

"For a generation and more it has been considered without question that the price of beet sugar in Hamburg made and controlled the price of sugar in the United States.

"It has also been taken for granted that the duty of 1.685c. per lb. assessed by the Dingley law represented the protection afforded the home sugar industries.

"Both these assumptions have recently been disproved and the new conditions established that Cuba controls the price of sugar in the United States for all other countries, and that the 1.685c. duty protection is reduced to a varying amount from 1.685c. down to 1.348c. as decided by the Cuban price.

"Cuba to-day sells her sugar in New York at 3.45c. per lb., or 22c. below the Hamburg price and all sugars coming in over the tariff wall must conform to the Cuba price. This revolution has been brought about by the con-

cession of 20 per cent. of the full tariff rates made to Cuba by the reciprocity with that island. This reciprocity stimulated the production to an extent which excluded nearly all the full duty paying countries, Java being about the only important sugar producing country to continue to compete to any extent for a part of the United States market. A year or two hence, with further natural increase in the crop of Cuba, the conditions of the revolution going on in the sugar world will be even more manifest and may very likely lead to an agitation for the annexation of Cuba to the United States. As it is now Cuba makes the price of raw sugar in the United States. During the first four months of the campaign she fixes price at the bare cost of production, giving away the full 20 per cent. allowance of reciprocity, a little later she raises her price and secures a part of the allowance, and as the season progresses she finally raises prices to nearly or quite the full allowance. This process is going on now. Cuba has passed beyond the necessity of taking the extreme low limit of prices and has commenced to demand a portion of reciprocity allowance. This means that for this campaign Cuba will control prices in the United States on an advancing scale. It may be a slow rise, but the rise is just as sure to come.

"The present difference of .22' below the parity of beet sugars is sufficient to warrant this statement and expect its fulfillment, hence there is every reason to consider, as far as the U. S. is concerned, a firm, steady market with advancing tendencies for the remainder of the campaign in raw sugars.

"The situation in refined sugars is equally significant and important. Just now contracts exceeding a million barrels of refined have been placed with grocers by the several refineries."

The article goes on to say that these buyers have the best possible assurance that the market will not go against them because the market is at rock bottom and that every future rise will be maintained.

**HINTS TO BUYERS.**

The Montreal office of "Salada" reports an exceedingly active demand for blacks and greens, the latter getting as firm a hold upon Japan tea districts as "Salada" blacks have done elsewhere. This is the result of selling the best possible value at the minimum of cost.

J. M. Douglas & Co., Montreal, state that they are having good results, in the way of sales, with the products of Sir Robert Burnett & Co., London, England, whose agents they were appointed at the beginning of the year. The vinegars, both cask and bottle,

manufactured by this firm are said to be unexcelled.

White & Co., Limited, Toronto, are into the Texas tomato business largely. Their first car arrived last Thursday and, by the way, was the first to come to Canada. They received three more cars this week.

H. P. Eckardt & Co. are selling Leard's canned chicken, which is exceptionally nice.

Buyers of dates should get prices from H. P. Eckardt & Co.

**BUSINESS CHANGES.**

John Davis, crockery merchant, Hamilton, Ont., is dead.

Union Bank of Canada has opened a branch at Cupar, Sask.

S. M. Short, grocer, Toronto, Ont., has sold out to S. Good.

"Esperante," grocer, Montreal, Que., Joseph Daoust registered.

Carl Grossman, grocer, Chilliwack, B.C., has been burned out.

The Metropolitan Bank has opened a branch at Port Elgin, Ont.

Howard & Taylor's grist mill, Crandell, Man., has been burned.

The Bank of Hamilton has opened a branch at Neustadt, Ontario.

Donald Sutherland, grocer, Hamilton, Ont., has sold out his stock.

The Bank of Hamilton has opened a branch at Princeton, Ontario.

Campbell Bros., grocers, of Caron, Sask., are giving up business.

John J. Bain, grocer, Toronto, Ont., has sold out to Miss K. Walton.

Brown & Warren, general merchants, of Crandell, Man., are selling out.

F. Gillanders, general merchant, Chilliwack, B.C., has been burned out.

R. McGuire, general merchant, St. Anne des Chenes, Man., has assigned.

The Sovereign Bank of Canada has opened a branch at Owen Sound, Ont.

The Home Bank of Canada is opening a branch at Lawrence Station, Ontario.

H. Levesque, grocer, Rockland, Ont., has sold his stock at 50c. on the dollar.

Bell Bros., general merchants, Kazabazua, Que., have effected a compromise.

A. C. Hummer, confectionery and tobacco, Chilliwack, B.C., has been burned out.

Dingman & Vipond, general merchants, Eastman, Que., have dissolved partnership.

Wm. Thos. Box, grocer, Montreal (Westmount), Que., Wm. Thos. Box registered.

Calixte Beaudry, general merchant, Wickham West, Que., sold to C. Fontaine & Co.

The Bank of British North America has opened a branch at North Battleford, Sask.

S. M. Gero, general merchant, Humberstone, Ont., has assigned to James Edwin Neff.

George Julien, general merchant, Shawinigan Falls, Que., is offering to compromise.

Leonard McTaggart, general merchant, Exeter, Ont., has sold out to Smith Bros.

**TO THE REORGANIZATION OF HAMILTON**

Thirteen years ago Balfour, in his leading of The Canadian "The future T. Smye."

That proph present time, Smye will be Balfour, Smy old firm of a few years a cers, Limited firm along with Balfour, son St. Clair B Ilroy, for ye & Co.

The firm hato ry running century, and sale grocery original name Laren & Co. Gillespie & C postmaster, member; Routh & Co Balfour & C & Co.

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The senior firm, Mr. S cessful trav age of about der Harvey Harvey & youngest tra his natural teous and al ness and fri time. When the stock of Smye in spi with the sh now stands

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TO THE TOP OF THE LADDER.

Reorganization of Balfour & Co.,  
Hamilton—Fred T. Smye Becomes  
Senior Member.

Thirteen years ago the late St. Clair Balfour, in a short character sketch of his leading traveler, in the Fall number of The Canadian Grocer, used the words: "The future is full of promise for Fred T. Smye."

That prophecy is being fulfilled at the present time, for within a few days Mr. Smye will become the senior partner of Balfour, Smye & Co., which succeeds the old firm of Balfour & Co., for the last few years a branch of the Canada Grocers, Limited. The new members of the firm along with Mr. Smye are St. Clair Balfour, son of the late head of the firm, St. Clair Balfour, and Chas. H. McIlroy, for years a traveler with Balfour & Co.

The firm has a long and honorable history running away back into the last century, and is one of the oldest wholesale grocery houses in Canada. The original name of the firm was W. P. McLaren & Co. It later became Brown, Gillespie & Co., of which Adam Brown, postmaster, Hamilton, was the senior member; then successively Brown, Routh & Co., Brown, Balfour & Co., Balfour & Co., and now Balfour, Smye & Co.

The firm were among the pioneers in the Northwest trade. Mr. Balfour, father of the present member of the firm, was one of the first traveling salesmen to go to the Northwest in the early days of Fort Garry. At that time you went in by way of Chicago and goods were taken from the border to the interior by pack train.

In the export trade the firm has also an old connection, having early developed a connection with Germany and Holland for dried and evaporated apples, which they exported and still export in large quantities.

The only surviving member of the firm in the old days is Mr. Adam Brown.

The senior member of the reorganized firm, Mr. Smye, is typical of the successful traveler. He began early at the age of about 17 with the firm of Alexander Harvey & Co., afterward Stuart Harvey & Co. He was about the youngest traveler on the road, but with his natural aptitude for business, courteous and affable demeanor, he got business and friends at one and the same time. When Balfour & Co. bought out the stock of Stuart Harvey & Co., Mr. Smye in spite of tempting offers stayed with the ship on the bridge of which he now stands in command.

Mr. Smye early became associated with the Travelers' Association of Can-

ada, and has held the highest executive office in Hamilton by acclamation. He is president of the Hamilton Grocers' Guild, has pulled a good oar in his day and is a leading spirit in the social life of the traveling fraternity of the Ambitious City.

Mr. St. Clair Balfour is a son of the late head of the firm and is regarded as one of Hamilton's rising young men. He has been on the road for the firm for about four years, covering the Northwest and British Columbia, where he has built up a large and increasing trade.

Mr. Chas. H. McIlroy, the other partner, entered the firm with Mr. Smye and the two have worked up together from the days of Alex. Harvey & Co. Mr. McIlroy is a prominent Mason and as a traveler covers the Niagara peninsula. Among the boys and on his route he is highly regarded.

The new firm is a strong combination, all young men and hustlers. They should be heard from.



Fred T. Smye,  
Senior Partner of Balfour, Smye & Co.

Balfour, Smye & Co. will retain control of Tartan Brand teas, canned fruits and vegetables, groceries, etc., in which they have a fine connection all over Canada, and also considerable export business to the Old Land and the West Indies. The firm take particular pride in their Tartan Brand fruits and vegetables put up in their own factory in the fine district of Grimsby, also in their Tartan Brand tea under the Rob Roy, McLeod, Gordon and Royal Stuart tartans.

Mr. Smye undertakes that a high standard will be maintained in all goods packed under Tartan Brand.

The management, although under the new style, will be practically the same as since Mr. Balfour's death. Mr. St. Clair Balfour and Mr. McIlroy will continue to make their usual trips.

CALGARY JOTTINGS.

New Flour Mills—Turner & Co. to Sell  
—Clerks Getting Half Holiday

The Western Milling Co. have recently completed the erection of a fine flour mill, and they are reaching out rapidly for trade. The Dominion Brokerage Co. are their selling agents.

The Brackman-Ker Milling Co. are building a large cereal mill in Calgary which, when completed, will be one of the best equipped mills in Canada.

The Standard Soap Co. of Calgary are doubling the capacity of their plant, and will devote increased attention to a line of toilet soaps.

Owing to the dissolution of the Canada Grocers, Limited, Jas. Turner & Co. will probably sell their branch business in Calgary. Business men in Calgary believe that the stock will be taken over by L. T. Mewburn, who for many years has managed the business for the Hamilton firm.

Calgary clerks are agitating for a half holiday every week during the Summer months, and it is likely that an arrangement will be made to close all the retail stores in Calgary on the afternoon of the same day. The manufacturers find that it will be impossible to join in the movement, but the wholesale and retail establishments will undoubtedly close. At the present time there is a disagreement as to the day of closing, the wholesale establishments preferring Saturday afternoons and the retailers pointing out that Saturday is an impracticable day for them. It is probable that separate days will have to be chosen.

BUSINESS NOTES.

J. A. Campbell, late of Toronto, but formerly of Orangeville, has opened a grocery and flour and feed store in the latter place.

Louis Volk, representing the Fred Miller Brewing Co., Milwaukee, Wis., was in Montreal last week and appointed Laporte, Martin & Cie. agents for the firm in the Province of Quebec. Mr. Volk was able to get around to see the trade a little, and with his hearty manner made many friends.

Those at the head of the Trent Valley Sugar Co. state that prospects are good for the establishment of a sugar factory in Peterborough. It is understood that about \$40,000 has been subscribed, and a proposition is being considered to buy a Michigan plant.

E. Berube, who for some time has been successful as a clerk in the Oxford Restaurant, has decided to go into the grocery business on his own account and opened this week a nicely fitted store at the corner of Duluth avenue and St. Andre street, Montreal. Mr. Berube has the good wishes of many friends.



## FREIGHTS AND CHARTERS

News of Shipping Interests at Montreal—Schedule of Current Ocean Rates.

As the shipping advances, excellent trade is being transacted. To date, the arrivals and clearings are ahead of those of last year. Cargoes leaving port during the past week were pretty well along usual lines. Shipments of flour have continued good, while butter and cheese is being sent out in increasing quantities. Other lines of Canadian products are being shipped in moderately large quantities, but the three lines named still hold a great part of the export trade.

An arrival from Hamburg on June 8 was the Nordvahlen with a general cargo. This was the first arrival from Germany since the season opened.

The Turcoman, of the Dominion line, arrived from Bristol the same day, also carrying a general cargo.

Reports presented to the Harbor Com-

missioners of Montreal recently showed that there had been a substantial increase in the revenues of the port over the previous season from the opening of navigation up to June 1. This year the revenue amounted to \$33,369 against \$27,202 for the same period last year.

From the present trend of events it is thought that the sailing day of Canadian mails from British and Canadian ports will be Friday. A reply has been received by the butter and cheese merchants of Montreal, who some time ago wrote the Post Office Department urging the necessity of having a mail leave Montreal not earlier than Saturday morning telling them that at present the deputy postmaster-general is in England interviewing the Imperial authorities. He has been informed of the views held by the Canadian Government

and instructed to do all possible towards concluding satisfactory arrangements.

Shipping merchants are more than ever anxious for the Government to take up the matter of dredging the Crane Island flats. Constant instances of the trouble they give in causing serious delay to outgoing boats keep the matter hot. The most recent example was that of the Ottawa, of the Dominion line, which was compelled to anchor for six hours owing to low water there.

Considerable interest is being displayed in shipping circles over the launching of the new C.P.R. steamship Empress of Britain. Her trial trips have been eminently satisfactory. The boat will be a splendid addition to the fleet using the St. Lawrence route.

The Puritan left for London and Hull with a general cargo, June 8.

Canada Cape, of the Donaldson line, left for South Africa June 6 with a general cargo including a large shipment of flour.

### BERTH QUOTATIONS—Montreal.

Description.	Liverpool.	London.	Antwerp.	Bristol.	Glasgow.	Manchester.	Belfast.	Dublin.	Leith.	Aberdeen.	Cardiff.	Havre.
Lard, Beef, Pork, Tallow, Grease and Oleo in tierces, barrels or half-barrels; Bacon and Hams, Boxed Meats, Cases of Meat, and Lard in boxes and cases; Canned Meats; Pail lard and small packages weighing 35 pounds or under subject to additional rates, 2,240 lbs.	12/4½	17/7½	17/6	18/6	15/9	12/4½	15/	16/	15/9	17/6	.....	16/3
Canned Goods (gallon apples, fruit, soups, vegetables, etc.), 40 cb. ft.	†10/6	13/1½	15/	†18/6	13/1½	†10/6	.....	.....	13/1½	15/	.....	16/3
Oil, lubricating and other; also Wax; in barrels, 2,240 lbs.	10/6	15/9	17/6	18/6	15/9	10/6	.....	.....	15/9	17/6	.....	16/3
Oil Cake, Cottonseed Cake, Flour, Oatmeal; Cornmeal, Split-peas, Starch, and Grape Sugar, in bags, 2,240 lbs	* 6/	* 8/	*10/	10/	7/6	7/6	10/6	11/6	10/	12/6	9/6	12/6
Rolled Oats, Dog Flour, Flour Middlings, in bags, 2,240 lbs.	9/3	11/	12/3	13/9	11/	9/3	13/	14/	12/6	15/9	.....	12/6
Rolled Oats and other Cereals, papered, in cases, 40 cb. ft.	7/6	10/6	11/9	8/9	10/6	7/6	.....	.....	10/6	11/3	.....	11/3
Glucose and Syrup, in barrels, 2,240 lbs.	8/9	11/3	12/6	11/3	12/6	8/9	16/6	17/6	15/9	17/6	.....	15/
Cheese in boxes; also Condensed Milk, 2,240 lbs.	20/	25/	25/	25/	26/3	20/	22/6	22/6	25/	25/	25/	27/6
Butter, in cases and kegs; Cheese, in crocks, boxed, 2,240 lbs.	25/	30/	.....	30/	31/6	25/	.....	.....	30/	30/	30/	32/6
Seeds, Timothy and Clover, in bags, 2,240 lbs.	12/6	17/6	18/9	17/6	17/6	12/6	13/	14/	20/	20/	.....	20/
Beans and Peas, in bags, 2,240 lbs.	8/9	10/6	11/9	12/6	10/	8/9	13/	14/	10/	.....	.....	12/6
Apples, Flour and Meal, in barrels, barrel	2/6	2/6	3/	2/9	3/	2/6	.....	.....	3/	3/6	.....	3/
and other Green Fruit in boxes, 40 cb. ft.	12/6	15/9	16/	15/	15/9	12/6	15/	16/	15/9	17/6	.....	15/
Evaporated, in barrels or boxes,	7/6	10/6	11/3	8/9	10/6	7/6	.....	.....	10/6	11/3	.....	10/
Prunes and other dried fruit in boxes, 2,240 lbs.	15/	20/	20/	20/	21/	15/	.....	.....	21/	21/	.....	20/
Eggs, in cases or barrels, 40 cb. ft.	12/6	15/9	17/6	15/	15/9	12/6	.....	.....	15/9	17/6	.....	15/

These rates are for general information only, and are subject to change at any time without notice; it is therefore important that all contracts must be reported by wire and confirmation obtained before closing with shippers, and unless specifically stated to be prompt shipment, or shipped within ten days after date of contract from the west.

The above rates are exchanged on basis of \$4.80 to £1 Stg., excepting that when freight is prepaid, the ocean proportion of the through rate must be collected on basis of \$4.86 to the pound-sterling.

If freight is offered other than specified above, on which steamship connections are accustomed to quote a weight or measurement rate at their option, prompt replies will be facilitated by giving, when applying for rate, the relative weight and measurement of the merchandise.

It is understood that when reporting Sack Flour engagements, a carload is considered 28,000 lbs.

It is also important that shipper's name be given for every engagement made.

\* Rates quoted in cents are per 100 lbs.

† Per 2,240 lbs,

No Primage via Montreal.

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**CONDENSED OR "WANT" ADVERTISEMENTS**

Advertisements under this heading, 2c. a word first insertion; 1c. a word each subsequent insertion.

Contractions count as one word, but five figures (as \$1,000) are allowed as one word.

Cash remittances to cover cost must accompany all advertisements. In no case can this rule be overlooked. Advertisements received without remittance cannot be acknowledged.

Where replies come to our care to be forwarded five cents must be added to cost to cover postages, etc.

**POSITION WANTED.**

A YOUNG MAN, with four years' experience with a first-class wholesale grocery house, would like to have position on the road; an A1 grocery specialty preferred; territory, Maritime Provinces. Address, Box 46, CANADIAN GROCER, Montreal. [35]

**FOR SALE.**

**Grocery and Liquor Business for Sale**  
GOLDEN LION GROCERY, Kingston, Ontario, the property of the late W. R. McRae. Established 1854. One of the finest businesses in Eastern Ontario. Apply to Cunningham & Lyon, Vendor's Solicitors, Kingston.

THREE small stocks will be sold separately or together. Wall paper, \$1,300; clothing, \$800; boots and shoes \$1,500; at a rate on dollar or at lump sum. For particulars address J., CANADIAN GROCER. 24

**REPRESENTATIVES WANTED**

AGENCY — Well connected representatives in Eastern, Western and Central Canada are required by large firm of malt vinegar brewers, in England, with special facilities for meeting the requirements of the Canadian trade. Write fully, stating territory covered, and giving references. Box 101, THE CANADIAN GROCER, 88 Fleet St. E.C., London, England. (f tf.)

**AGENCY WANTED**

LONDON agent, with great experience of the provision trade and thorough knowledge of the produce markets of the United Kingdom, is open to accept agency. Address, Fenwick, 3 Duke street, Tooley street, London, Eng.

**TO THE TEA TRADE**

A 2,000 LBS. TEA BLENDER — In first-class working order; a 24-inch roller, milling machine, adjustable for hand or power use; also four "Ideal" packing machines, almost new. All the above to be sold at a bargain. Write for prices and particulars. Box 115, CANADIAN GROCER, Toronto.

**Expert Bookkeeping**

Investigation and auditing of all classes of accounts undertaken. Trading, profit and loss accounts and balance sheets prepared. Sets of books opened and office systems devised in an up-to-date manner. Collection of overdue accounts a specialty.

**PERCY P. DAVENPORT**

Chartered Accountant  
371 Elgin Avenue, Winnipeg

**NO INTENT TO DEFRAUD.**

Arthur Smith, of Brockville, Ont., charged before Magistrate Comfort, of Woodstock, with obtaining money under false pretences, was acquitted on Friday last and that without any evidence being taken for the defence.

The reference to the matter last week was based on misinformation. It had nothing to do with the First National Co-operative Society. Mr. Smith was selling seed potatoes imported from England. A carload sent via New York went astray and some orders were necessarily delayed. One purchaser laid information without seeking an explanation.

The Co-operative Society was undertaken by Mr. Smith last year. In December 1,200 circulars were sent out and some newspaper advertising was done. On January 15 the barn containing Mr. Smith's stock was burned, entailing a loss of \$7,000 without insurance. He could not proceed with the co-operative scheme and instructed the postmaster to return all mail matter. He states that 2,000 pieces of mail were returned.

**NEW STYLE FOR OLD FIRM.**

The wholesale grocery firm of James Turner & Co., of Hamilton, will soon assume the style of James Turner & Co., Limited. This is in consequence of the dissolution of the Canada Grocers, Limited, of which James Turner & Co. were a branch. The charter for the new company has been secured and as soon as the details of the dissolution are arranged the change will be made.

Mr. James Turner, who has been 40 years in the business, will be president and will have associated with him Alex. G. Osborne, Samuel Vila, Campbell S. Turner and John A. Turner. Mr. Turner, Sr., informed The Canadian Grocer that he would throw most of the responsibility on the young men who have been with the firm for years.

The Calgary branch of the firm, which for some time has been under the management of Mr. L. T. Mewburn, will be taken over by the latter and run under the style of L. T. Mewburn & Co., Limited. The stock in store at the Calgary branch will be taken over by the old firm, who will continue to cover the western field. The firm of L. T. Mewburn will not carry liquors.

**R. M. STEPHENS RESIGNED.**

W. B. Stringer, of W. B. Stringer & Co., Toronto, has advised The Grocer that R. M. Stephens, their representative in Montreal, has handed in his resignation and will have no further connection as their Montreal agent.

**Gold Standard JELLY POWDER**

**TRY A GROSS**  
of the superb "ten-minute-dessert"  
**GOLD STANDARD JELLY POWDER**

Sets quicker, more richly flavored, and pays you a better profit than any Jelly Powder sold.

Write for samples and quotations. We furnish both cheerfully.  
**THE GODVILLE-GEORGESON CO., LTD.**  
WINNIPEG and BRANDON, MAN.

**FOR OVER 20 YEARS**

in the Commission Business in  
**WINNIPEG**

If you are not represented in Winnipeg or Calgary, place your goods with a live and progressive Commission House. We sell exclusively to the wholesale trade in the West. Storage for all kinds of goods. Cars distributed.

**NICHOLSON & BAIN**  
WINNIPEG and CALGARY

Wholesale Commission Merchants and Brokers Est'd 1882

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

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# Hot Weather

Means a heavy demand for our  
MILD CURED

**Hams**  
**Breakfast Bacon**  
**Skinned Backs**

**BOILED HAMS**  
**HAM, CHICKEN and TONGUE SAUSAGE**  
**BOLOGNA SAUSAGE**  
**CANNED MEATS**

**QUALITY  
THE BEST**

WRITE US FOR PRICE LISTS

**THE PARK, BLACKWELL CO.**  
**PORK AND BEEF PACKERS** LIMITED  
**TORONTO**

TELEPHONE M 3960

# COOKED HAMS

Not put up in cans but sent to you wrapped in parchment paper, for slicing on the counter. Very seasonable and very appetizing. Also showing you a good profit. Order to go by express.

**F. W. FEARMAN CO.,**  
**HAMILTON** LIMITED



**Yes,  
& Sir!**

## CAR-FED HOGS

don't make first-class hams and bacon.

That's why we have our factory at Fergus and bring the hogs right in from the farm.

That's why we have our cold storage car service direct with Toronto warehouse.

That's why Hams and Bacon with our label on are **BEST**.

**THE WM. RYAN CO., Limited**  
70-72 Front St. East, TORONTO, ONT.  
RETURNED

**That's  
True!**



## MERCHANTS, NOTICE!

3 New Lines Added to Our List

<b>CORONA KETTLE RENDERED LEAF LARD</b>	
50-lb. Parchment Lined Boxes	13 $\frac{3}{4}$ c.
20 " Wood Pails	14
1 " Blocks, wrapped in Parchment, 50 lbs. in Box	14 $\frac{1}{4}$ c.
<b>CORONA PURE LARD</b>	
1-lb. Blocks, wrapped in Parchment, 50 lbs. in box	12 $\frac{3}{4}$ c.
<b>LARD COMPOUND</b>	
20-lb. Wood Pails	\$1.90
50 " Tubs	9 $\frac{1}{2}$ c.
375 " Tierces	9 $\frac{1}{2}$ c.

Lard in 1-lb. Blocks shipped only  
by Express

**The Montreal Packing Co.,**  
MONTREAL, P.Q. Limited

**No Retail Stores.** Send for Sample Orders.

During was very declined cost, but there was supplies, showed a the previo very firm, points we erally exp It is ger big make season th weeks lat and it is kets.

Accordin our receipt of cheese as comp cheese and the corre Since May 257,960 1 packages, cheese and the corres Unfortun figures ar we must tionately We find, t cheese thi in excess same peri are about year. Th ing the m on accoun but we m of necessi luxury.

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# PRODUCE AND PROVISIONS

## CHEESE AND BUTTER BULLETIN.

During last week the cheese market was very weak, and prices in Montreal declined a good deal below country cost, but at the close it was found that there was a demand in excess of the supplies, and while country markets showed a decline of  $\frac{1}{4}$ c. per pound from the previous week's prices the tone was very firm, and prices paid at country points were higher than what was generally expected.

It is generally believed that there is a big make of cheese at present. Our season this year is from two to three weeks late; prices are unusually high, and it is but fair to expect lower markets.

According to board of trade figures, our receipts last week were 74,475 boxes of cheese and 24,973 packages of butter, as compared with 77,305 boxes of cheese and 27,682 packages of butter for the corresponding week of last year. Since May 1 our receipts of cheese were 257,960 boxes, and of butter 86,772 packages, against 224,400 boxes of cheese and 92,714 packages of butter for the corresponding period of last year.

Unfortunately, these board of trade figures are notoriously incorrect, but we must assume that they are proportionately correct or, rather, incorrect. We find, therefore, that the receipts of cheese this year are about 33,500 boxes in excess of last year's receipts for the same period, and the receipts of butter are about 6,000 packages less than last year. This is largely due to cheese being the more profitable product of milk on account of prevailing market prices, but we must consider cheese an article of necessity and butter an article of luxury.

Prices of cheese are abnormally high for this season of the year. The reason, or reasons, for this is that Great Britain started the new season practically without any supplies, and the recently developed Chicago canned meat scandals have undoubtedly increased the consumption of cheese in the U. K.

There is no doubt, however, that the great canners of meats will do everything in their power to overthrow the present prejudice against their products and, as canned meats have really become an article of necessity and great convenience for many purposes, it is not thought probable that the present prejudice against them will be of long duration.

What the people want is a pure article of food. If the canners of meats can convince the public that their goods are wholesome they will regain their trade, meanwhile there is no question of the wholesomeness of cheese, and people will buy it in good faith as a pure article of food.

Regarding our exports of cheese and butter, we note that our last week's shipments were 66,413 boxes of cheese and 10,663 packages of butter, as compared with 70,347 boxes of cheese and 13,507 packages of butter for the corresponding week of last year, or a total since May 1 of 258,110 boxes of cheese and 31,857 packages of butter this year, against 230,860 boxes of cheese and 34,567 packages of butter for the corresponding period of last year.

As mentioned before, cheese at present prices is still the better paying product of milk, and our farmers will prefer to deliver their milk to cheese factories rather than to the creameries, although the by product of butter is useful for feeding their stock.

The pastures are now mostly in very good condition, and the cows are giving plenty of milk, but while the number of dairy cows has been increased in many sections, it is claimed that the yield of milk per cow is less this year than last year and, after all, we may look for only a normal production, although prices may be high and, from present outlook, there seems to be no chance of low prices for either cheese or butter this year.

### OUR LONDON LETTER.

By Our Own Correspondent.

London, June 2, 1906.

Very little change has come over the position of the London produce markets and quotations remain without any noticeable alteration. The Whitsun holiday will interfere to a greater or less extent with transactions, and attempts were made, with but moderate success, to increase the volume of transactions before the vacation exodus to the various holiday resorts. All the great London railway companies are booking outward orders by the thousand, so it seems probable, in spite of doubtful weather, that the holiday crowd will be bigger than ever.

While the rainy weather is being regretted by the general public, farmers

all over the country are highly gratified. It is exactly what they most require. It was almost necessary to save their crops. The atmosphere has, perhaps, been somewhat too cold, but the rains have been gentle, and already pastures are showing a considerable improvement.

Now that the Canadian butter and cheese season has opened, importers over here are looking forward to the first shipments before very long. It is with very mingled feelings, however, that the future is faced. But this much is quite certain; there exists universal confidence in the continued good quality of the new season's make, for importers are mindful of the last year's visit of Mr. Ruddick to this country and of the careful scrutiny of trade requirements he then made. Moreover, as has been said before in this column, the new buildings at the Surrey Commercial Docks, will prove of the very greatest assistance to Canadian exporters in their attempts to put their produce on this market in the best condition. Right here, all praise must be given to exporters for the improvement in last year's shipments. The number of complaints was noticeably smaller, and importers, although they made very little money in handling it, were the first to speak up on behalf of its good quality. There is room for improvement yet, however, and if both shippers and farmers have taken to heart the sound advice offered by the Canadian commercial agents on this side and noted the remarks for improvement, which have been gladly offered in this column from time to time, the coming season should prove a record one in the matter of quality. Last year was a record both in the matter of price and quality, and we understand over here that larger shipments will likely be the order of the day, although we understand that up to the present the flow of milk is not quite what it should be. Importers are hoping that the profits in the Canadian produce business may be somewhat more evenly distributed this year, and if, as may well be supposed, Canadian farmers spent a large percentage of their last year's gains in increasing their stock, it may be that the consequent increased supply of produce will bring a little more money to their pockets. It must be confessed that they have, up to the present, been working for the most part for the benefit of farmers. On the other hand, Canadians have the advantage of knowing that



**BUTTER, CHEESE, EGGS**  
 If you have Butter, Cheese or Eggs to sell, write me. I am always in the market to buy. If you want to buy Eggs, Butter or Cheese, write or wire for prices.  
**B. H. POWER**  
 218 ARGYLE STREET, HALIFAX, N.S.

**SALT SALT**  
 Table, Dairy and Cheese Salts. Fine and Coarse Salts in Sacks and Barrels, Land Salt.  
**C. R. COOPER**  
**TORONTO SALT WORKS**  
 TORONTO, ONT.  
 AGENTS FOR THE DOMINION SALT AGENCY



**WILSON'S Fly Pads**

Annual sales many times larger than all other fly poisons combined

**ADVERTISED**  
 throughout Canada.

**BUTTER and EGGS**  
 —WE ARE—  
**BUYERS and SELLERS**  
 Correspondence solicited from **ONTARIO, MANITOBA and LOWER PROVINCES.**  
**Rutherford, Marshall & Co.**  
 Wholesale Produce Merchants,  
**TORONTO.**

White Spruce  
**BUTTER TUBS**  
 10-20-30-50 lb.  
**EGG CASES AND FILLERS**

Order now for delivery later,  
 it will **Pay You**  
**WALTER WOODS & CO.**  
 Hamilton and Winnipeg.

warehouses are more or less bare on this side, and supplies of fresh produce will likely be small from Ireland and the continent. At any rate, they will be late.

With regard to the matter of all Canadian produce being shipped direct to London, the statement which appeared in the last London letter as a rumor must be taken with a grain of salt. It seems highly improbable at first sight, and no doubt before long further light of a more certain kind will be obtainable.

Stocks of cheese are low, supplies being only about 17,000 boxes in warehouse in London. These are not as fresh as might be.

**PRODUCE MERCHANTS VISITING CANADA.**

W. G. Whitehead, of Walter Lawrie & Co., Glasgow, Scotland, and Price Jones, of Marples, Jones & Co., Liverpool, England, are two gentlemen engaged in the produce trade in the Old Country who were in Montreal last week. A representative of The Grocer had the pleasure of seeing them at the Windsor. They are just concluding an extensive trip to the produce centres of Canada and the United States. Both

**AGENTS WANTED**

We want the Calfskins, Hides, Sheep Pelts, Tallow Bones, etc., collected in your vicinity.

Can't you arrange to purchase these goods for us this spring? We will furnish the cash with which to buy; we will also furnish tags, advice sheets, taking off directions, cloth posters to enable you to advertise the business, etc., etc.

We pay highest cash prices and keep our customers thoroughly posted on the condition of the market and pay the freight.

To any one writing us and mentioning this paper, we will mail full particulars.—Address, CARROLL S. PAGE, Hyde Park, Vt.

gentlemen speak very enthusiastically of conditions in Canada.

**TO START BIG CHEESE FACTORY.**

Three New Yorkers, representing substantial financial interests, were in Ontario last week looking for a suitable place to locate a cheese factory on a large scale similar to some already in operation in the New England States, where as many as 400 hands are employed in a single factory. This may portend a radical change in the dairy industry of Ontario.

To a Toronto man one of the party said:

"If we can get a suitable site and good transportation facilities, it is very probable that the industry will be established here. During a visit to this country recently one of the gentlemen now interested in the venture was impressed with the opportunities for the establishment of such an industry on a large scale. He was surprised that, so far as he could ascertain on inquiry, there was not a really up-to-date cheese-making factory on a large scale in the entire Province of Ontario. On returning to New York he immediately discussed the matter with some other capitalists, and the result is we are sent out to look over the ground."

**CANADA FIRST FOR THEIRS.**

London, Ont., grocers are not much troubled about the disclosures in connection with Chicago packing houses. They handle very little American meat, most of their canned goods being packed in Canada.

**We can't sell all the Pork and Beans that are sold, but we do sell to buyers who want the best.**

Have you ever taken the trouble to investigate the merits of

**Clark's Pork and Beans in Chili Sauce**

No trouble to prove their superiority. You may easily prove it yourself. TRY A TIN—that's all.

**TOUGH FIBRE PAPER**  
 FOR GROCERY WRAPPING  
 Will not Break or Crack.  
**Strong, Stiff.**  
 SAMPLES AND PRICES GLADLY SENT.  
**CANADA PAPER CO.**  
 TORONTO LIMITED MONTREAL



This design a guarantee of quality.

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WE ARE JUST AS PROUD OF OUR

# PORK and BEANS

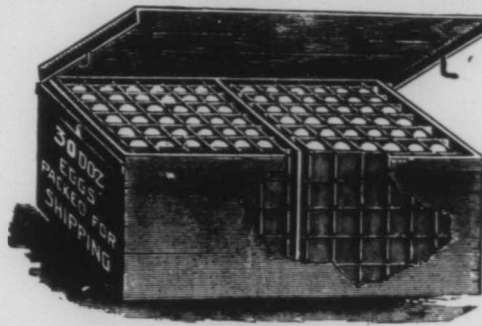
AS ANY OF OUR CANNED MEATS.

**Manitoba Canning Co.,**  
Grande Pointe, Manitoba. LIMITED

Nicholson & Bain,  
WINNIPEG and CALGARY

AGENTS: Galloway & Parnell,  
VANCOUVER, B.C.

## EGG CASE FILLERS



HAND AND MACHINE MADE FOR  
25, 30, 36 and 49 doz. egg cases with standard size  
egg spaces (1 3/4-in. sqr. x 2 1/4-in. deep)

Also

### SPECIAL SIZE FILLERS

(Machine Made)

30 doz. Fillers egg spaces 1 5/8-in. sqr. x 2-in. deep  
" " " 1 3/4-in. " x 2 3/8-in. deep  
" " " 1 3/4-in. " x 2 7/16-in. deep

(Hand Made)

30 doz. Fillers egg spaces 1 13/16-in. sqr. x 2 1/2 in. deep

**The Miller Bros. Co., Limited**

30-38 BOWD STREET

MONTREAL

Board Mill and Filler Factory at GLEN MILLER, ONT.

# VALENCIA RAISINS

ARE GOOD PROPERTY

WE HAVE IN STOCK—

**ARGUIMBAU, F. O. S. and Selected**

**TRENOR, Selected**

**PANOTZA, Selected**

**PALLARES, Selected**

GET OUR PRICES AND SAMPLES

**L. CHAPUT, FILS & CIE**

Wholesale Grocers and Importers of Teas, Wines and Liquors

MONTREAL

ESTABLISHED IN 1842

PROVISION AND DAIRY MARKETS.

MONTREAL.

PROVISIONS—A few changes are noticeable in the quotations on pure lard this week. Fairly good business is being done in this line. Demand is not large in some quarters, but is better than usual in other sections, thus counterbalancing the effect of the first. American short cut is a little lower this week. Hams and bacon are moving along quite well. Very little export business is being done owing to the unfavorable state of the markets in the Old Country.

Lard, pure tierces	0 11 1/2	0 12
" 56-lb. tubs	0 11 1/2	0 12
" 20-lb. pails, wood (104)	0 12	0 12 1/2
" cases, 10-lb. tins, 60 lbs. in case	0 12 1/2	0 13
" 5-lb. "	0 12 1/2	0 13
" 3-lb. "	0 12 1/2	0 13
Lard, Boar's Head brand, tierces, per lb.	0 0 7/8	0 0 7/8
" 1/2-bbl., per lb.	0 0 9/8	0 0 9/8
" tubs	0 0 9/8	0 0 9/8
Cases, 20 3-lb. tins, per lb.	0 0 9/8	0 0 9/8
" 12 5-lb. tins	0 0 9/8	0 0 9/8
" 6 10-lb. tins	0 0 9/8	0 0 9/8
20-lb. wood pails, each	1 88	
20-lb. tin pails, each	1 78	
Wood net, tin gross weight—		
Canadian short cut mess pork	\$22 50	\$23 00
American short cut clear	21 50	22 00
American fat back	22 50	23 00
Breakfast bacon, per lb.	0 18	0 18
Hams	0 13 1/2	0 15
Extra plate beef, per bbl.	12 00	13 00

BUTTER—Stocks are accumulating as a consequence of country prices being too high—above an export basis. There is no export demand at the figures now ruling. The market is steady locally.

Choicest creamery	0 21	0 21 1/2
Medium creamery	0 21	0 20 1/2
Western dairy	0 18	0 18 1/2

CHEESE—The cheese market is steady this week. Prices have improved in the city a little over what was expected. Stocks are not by any means heavy, being shipped out pretty well as fast as they come in. Country stocks are not as large as might be expected.

Ontarios	0 11 1/2	0 11 1/2
Quebecs	0 11	0 11 1/2

EGGS—Since last week there has been practically no change in the egg market. Eggs are costing slightly more in the city, but the prices to the retailer are not affected materially, 17c. still being asked. The quality is not the best, although very good for this time of year. On account of the hot weather at present prevailing, dealers are forced to candle.

TORONTO.

PROVISIONS—Good demand with a firm and upward market tells the story of the week in the provision trade. Some dealers are asking 12 1-2c. for long clear, but last week's quotation maintains generally. The lowest price on breakfast bacon has moved up 1-2c. and backs are bringing a still higher price. Mess pork also is firm at last week's top quotation. Lard is unchanged. Yearling lamb is down a cent and veal from 2c. to 2 1-2c.

Long clear bacon, per lb.	0 12	0 12 1/2
Smoked breakfast bacon, per lb.	0 15 1/2	0 16
Roll bacon, per lb.	0 12	0 12 1/2
Small hams, per lb.	0 14 1/2	0 15
Medium hams, per lb.	0 14	0 14 1/2
Large hams, per lb.	0 13 1/2	0 14
Shoulder hams, per lb.	0 11 1/2	0 12
Backs, per lb.	0 17	0 18
Heavy mess pork, per bbl.	21 00	
Short cut, per bbl.	23 00	
Lard, tierces, per lb.	0 11 1/2	0 12
" tubs	0 11 1/2	0 12
" compounds, per lb.	0 12	0 12 1/2
Plate beef, per 200-lb. bbl.	12 00	12 50

Beef, hind quarters	8 00	9 25
" front quarters	5 25	6 00
" choice carcasses	7 00	8 00
" common	5 50	6 50
Mutton	0 08	0 10
Yearling lamb	0 12	0 13
Veal	0 08	0 10
Hogs, street lots	10 00	10 50

CHEESE—After a weakening flurry last week the market has somewhat recovered its tone, but there is still no marked firmness to it. Dealers are selling cheese now they bought at higher prices. They would like, however, to see a further decline. Notwithstanding the price, there is an unusually good demand for local consumption. There is practically no old cheese on this market.

Old cheese, large	Per lb.	0 14
" twins		0 14 1/2
New cheese, large		0 11 1/2
" twins		0 12

BUTTER—Last week's expectations of cheaper butter were not fulfilled. Instead, the price here has advanced. Receipts are large too, but the demand is heavy. It is claimed the high price of cheese is forcing an unusual proportion of the milk into that product. Some dealers still look for lower prices, but most of them are in doubt.

Creamery prints	0 21	0 22
" solids, fresh	0 19	0 20 1/2
Dairy prints, choice	0 18	0 19
" tubs, choice	0 17	0 18
Baker's butter	0 14	0 15

EGGS—Buyers are paying less for eggs in the country, but the price here is firmer if anything. This is because of the increased shrinkage owing to warm weather. As many as four dozen bad eggs have been taken from a case and the loss is shared by the farmer and consumer. Fresh eggs retailed in Toronto this week at 24c. Lower prices are looked for in the country, but that is not expected to lower the wholesale rate here.

Eggs (new laid)	0 16	0 18
" bakers'	0 15	0 15

NEW BRUNSWICK MARKETS.

PROVISIONS—Pork is higher, but there is very light sale. While beef shows little change, there is very limited business. Pure lard is again higher after a slight decline. Refined compound is firmly held at the advance; it is still well below pure. In smoked meats there is just limited business. Fresh meats are not active at this season. Beef is rather firmer, but mutton and veal are both easier. Lamb is still small and high. Pork is unchanged.

Mess pork, per bbl	\$21 00	\$22 00
Clear pork	20 00	23 00
Plate beef	13 50	15 00
Domestic beef, per lb	0 06	0 08
Western beef	0 08 1/2	0 09
Mutton	0 06	0 08
Veal	0 07	0 09
Lamb	3 00	5 00
Pork	0 08	0 10
Hams	0 13	0 14
Rolls	0 10	0 13
Lard, pure, tubs	0 12 1/2	0 13
" pails	0 12 1/2	0 13 1/2
Refined lar l, tubs	0 09 1/2	0 09 1/2
" pails	0 09 1/2	0 10

BUTTER—Sales are not active. Prices are rather lower. There is always a good sale for fancy stock.

Creamery butter	0 22	0 25
Best dairy butter	0 18	0 20
Good dairy tubs	0 17	0 18
Fair	0 15	0 16

EGGS—Prices in St. John have been lower than perhaps at any other point. Demand but fair; stocks have been well cleaned up by the shipping of quite a quantity to Montreal. This is something new.

Eggs, strictly fresh	0 25	0 30
" fresh	0 16	0 17
" case stock	0 15	0 16

CHEESE—Stock still light. Prices keep high. Sale is for twins.

Cheese, per lb.	0 12 1/2	0 14
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HOG INDUSTRY IN ONTARIO.

Results of an Exhaustive Inquiry Prosecuted by the Department of Agriculture.

The Ontario Department of Agriculture has made an exhaustive inquiry regarding the present condition of the hog-raising industry throughout the province. The detailed results are contained in a bulletin and a summary also has been issued. It is as follows:

The following questions were sent to several thousand carefully selected correspondents, and from the replies received, a report is given in detail by counties, together with a summary for the province as a whole:

1. What breeds, grades or crosses of hogs appear to be most popular in your district?
2. Has there been any general tendency to change from one breed or type of hog to another during the last two or three years?
3. If there has been any change in the kind of hogs fed, please describe the nature of the change.
4. Are grade sires used in your district?
5. What is the general feeling among farmers in your section as to the hog production this year? Do they show a disposition to increase their output and to what extent?
6. About how many breeding sows were kept by the average farmer of your section in 1904? How many in 1905? How many this season?
7. What is the average number of pigs to reach weaning age in Spring litters this year? Has the percentage of loss been greater than usual?
8. How will the delivery of hogs between now and September 1 compare with that of 1904 and 1905?
9. What do you consider the average cost of production of bacon hogs fitted for market (a) Summer feeding; (b) Winter feeding?

Breeds.—The Yorkshire is the most popular breed. In 33 out of the 42 counties reporting it gets first choice, and in 7 others it is a tie with some other breed for first place. Berkshires come next in favor, followed by Tamworths

and Chester W. Duroc Jerseys receive but little

Crosses.—What the most popular Yorkshire and western portio a tendency to than formerly eastern half t the use of the

Sires.—Pure entirely in tw counties, while a limited exte cent., and to fifty-five per ce in a few sect used almost e ing in the no be found to t grade sires th province, alth counties elsew are just as fa pear to be in ern counties.

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EXPO Firm

Agencies or Britain.—We a signments of Ap kinds. Best refe experience. R. MONUMENT HOUSE LONDON, E.C.

HAMILTON

Canned Goods Br DON, and VICTOR Reports and valu Meats, Fish, Fruit, ments handled. C

JAMES MARSHAL Invites consignme gives personal at same, and guar Reference—Clyde Codes—A. B. C. 46

A. C. DO Head Office, 39 PROVISION Invites consignm Butter, Cheese an Address: Avoucl A. B. C. 4th and 5t Union.

J. H. GA PROVISION ME invite consignme Tongues, etc. Sp of pickled meat returns. Write

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Telegram General Agen nd va uations mi a. Fest attendan

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and Chester Whites in the order named. Duroc Jerseys and Poland Chinas receive but little mention outside of the Counties of Essex and Kent.

Crosses.—While many crosses are used, the most popular is that between the Yorkshire and the Berkshire. In the western portion of the province there is a tendency to use the Berkshire more than formerly in crossing, while in the eastern half the trend is more toward the use of the Yorkshire.

Sires.—Pure-bred sires are used almost entirely in twenty-five per cent. of the counties, while grade sires are used to a limited extent in about twenty per cent., and to a still greater extent in fifty-five per cent. of the counties, while in a few sections grade sires are still used almost entirely. The district taking in the north-western peninsula will be found to be freer from the use of grade sires than any other section of the province, although there are individual counties elsewhere from which reports are just as favorable. Grade sires appear to be in most use in the more eastern counties.

Production.—The general tendency throughout the province is to increase production slightly. In many of the eastern counties it has been the custom for farmers to depend upon breeders in

their locality for their supply of young pigs for feeding, and it has been noted that the demand this Spring considerably exceeds the supply, the breeders who usually sell their pigs retaining them on account of the good prices for hogs. Considerable caution, however, is observed among many individual breeders and feeders not to go into the business too extensively, for fear that over-production might bring prices down to an unprofitable point.

Breeding sows.—The number of breeding sows was decreased considerably in 1905 over 1904, while 1906 shows an increase in the number compared with both 1905 and 1904. Comparing 1906 with 1905, thirty-five counties report increases, while only two counties report decreases, and five counties no change in the number of sows. Reports indicate that the eastern part of the province is relatively increasing production much more rapidly than is being done in Western Ontario. In all parts of the province the demand for brood sows appears to exceed the supply.

Litters.—The percentage of loss of young pigs is greater than usual in a large proportion of the counties, which will have its effect upon the Fall deliveries. The average number of pigs in Spring litters reaching the weaning age

is estimated at 7.61, as compared with a normal litter of 7.77 pigs at weaning time.

Cost of feeding.—The average cost of Summer feeding is placed at \$4.51 per cwt., and of Winter feeding, \$5.38 per cwt. In very few cases, however, do correspondents state definitely that the figures given are the result of actual experiments, but where these are reported it is almost invariably noticed that the cost of both Summer and Winter feeding is considerably below the figures already mentioned. A number of correspondents, especially in Western Ontario, state that with comfortable quarters and roots the cost of feeding is no greater in Winter than in Summer.

Hon. A. C. Rutherford, Premier of Alberta, while in Ottawa announced that seven new creameries would be established in Alberta this year, under provincial guidance.

Dr. Orr, manager of the Industrial Exhibition, has just closed negotiations with the Linde British Refrigerator Co. for the installation of an electric cold storage plant in the dairy building at the Exhibition grounds to replace the steam cold storage plant. The change will effect a saving of \$260 a year, as only one man will be engaged instead of four.

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**EXPORT TRADE DEPARTMENT**  
*Firms Abroad Open for Canadian Business*

<p><b>Agencies on Commission for Britain.</b>—We are open to receive consignments of Apples and Fruits of all kinds. Best references, connection and experience. <b>R. O. HALL &amp; CO.</b> MONUMENT HOUSE, MONUMENT SQUARE LONDON, E.C.</p>	<p><b>DAVID SCOTT &amp; CO.</b> Est. 1878. 10 North John St., LIVERPOOL ENGLAND. Splendid connections and references. Try us with a shipment of <b>CANNED GOODS.</b> T. A.—Scottish, Liverpool.</p>
<p><b>HAMILTON WICKES &amp; CO.,</b> Canned Goods Brokers, EASTCHEAP, LONDON, and VICTORIA STREET, LIVERPOOL.—Reports and valuations made in Canned Meats, Fish, Fruit and Vegetables. Consignments handled. Correspondence solicited.</p>	<p><b>GEORGE LITTLE LIMITED</b> Canadian Produce Importers, MANCHESTER. BUTTER, CHEESE, EGGS, BACON, APPLES, POULTRY.</p>
<p><b>JAMES MARSHALL, Aberdeen, Scotland</b> Invites consignments of Canadian Produce, gives personal attention to handling of same, and guarantees prompt returns. Reference—Clydesdale Bank, Aberdeen. Codes—A.B.C. 4th and 5th Eds.</p>	<p>Cable Address "RAPP, LIVERPOOL" <b>HERMAN RAPP &amp; CO.</b> Provision Merchants. 19 MATHEW STREET, LIVERPOOL. Liberal advances on consignments.</p>
<p><b>A. C. DOUGHTY &amp; CO.</b> Head Office, 39 Eastcheap, LONDON. PROVISION IMPORTERS Invite consignments of Bacon, Hams, Butter, Cheese and Poultry. Telegraphic Address: Avouching, LONDON. Codes: A.B.C. 4th and 5th editions, A1, Western Union. Highest References.</p>	<p><b>THOS. BOYD &amp; CO.,</b> 28 KING ST., - LIVERPOOL, are open to receive all kinds of CANADIAN PRODUCE. Highest references. Wide connections. A. B. C., 4th and 5th ed. Western Union and Lieber's Codes. T. A. "Boyd."</p>
<p><b>J. H. GAITSKELL &amp; CO.</b> PROVISION MERCHANTS, LIVERPOOL, invite consignments of Spare Ribs, Hocks, Tongues, etc. Splendid outlet for all kinds of pickled meats. Best prices—prompt returns. Write us. Established 1883.</p>	<p><b>GEO. RAMSAY WARD,</b> 53 Limes Grove, Lewisham, England Solicits representation of Canadian shippers of Hams, Cheeses and Canned goods to canvas for orders from large English wholesale buyers. Extensive connection. Highest references and security.</p>
<p><b>P. &amp; F. Vincentelli</b> Makers and Exporters of Candied Peels. Daily capacity of our plant: ten thousand lbs. Telegraphic Address—"VINCENTELLI," Antwerp. A. B. C. Codes. General Agencies wanted for Belgium, Alsace, Lorraine and Switzerland. Reports and valuations made on fresh or canned fruits, fish, pork and beef meats. Best attendance on consignments. <b>HIGHEST BANK REFERENCES</b></p>	
<p><b>James Methven, Son &amp; Co.,</b> St George's House, EASTCHEAP, LONDON, ENG. Large connection amongst best Wholesale Grocers and Bakers in Great Britain We also ship several British lines to United States and Canada. CORRESPONDENCE INVITED.</p>	

**NEW GLASSWARE**

We have added a number of new patterns to our large assortment in Decorated Glass. Our new "Rose Blush" and "Rose and Gold" patterns are just what you want—good sellers and inexpensive. Write us for description and prices of the assorted packages. Mail orders are given careful attention.

Large assortment of Gold and Plain Glassware always in stock.

**THE JOHN L. CASSIDY**  
CO., LIMITED,  
**MONTREAL**







You don't know, unless you sell it, how much more money you can make by selling

# Japanese Starch

than any other laundry starch.

Learn full particulars by writing for sample pkge. and price.

**American Pure Food Co.**  
MONTREAL

## NEW PACKAGE

# CANADA FLAKES

A 10c. size—"ENGLISH" Package

36/10s—\$2.85 per case. Freight paid on five cases.

A special package made for our export trade in Great Britain, to sell at 6d. We have decided to place the same size on the Canadian market at the popular 10c. figure.

This 10-cent package is larger than any 15-cent size (excepting our own), of any similar food on the Canadian market.

Coupons in every package. Special premiums with the Standard and Jumbo size Canada Flakes.

Canada Flakes now sold in four sizes—

**5c., 10c., 15c. and 25c.**

THE  
**Peterborough Cereal Co. Limited**

ROELOFSON & ROELOFSON, Ontario Agents  
71 Jarvis Street. TORONTO

# WESTERN CANADA FLOUR MILLS CO., Limited

AN AMALGAMATION OF

The LAKE HURON & MANITOBA MILLING CO., Ltd.

AND

A. KELLY MILLING CO., Ltd.

<b>MILLS AT</b>	<b>OFFICES</b>
WINNIPEG	ST. JOHN, N.B.
GODERICH	MONTREAL, Que.
BRANDON	TORONTO (HEAD OFFICE)
	GODERICH
	WINNIPEG
	BRANDON

IT PAYS YOU TO PAY FOR QUALITY

## BUY FIVE STARS FLOUR

SALES—CHEESE—PROFITS



### Automatic Cheese Cabinets

WILL INCREASE BOTH SALES AND PROFITS

The cheese is temptingly displayed under glass, is kept as clean and fresh as when first cut, and is at the same time preserved from the ravages of mice, dirt and tasters.

Its simple operation, by which the cheese comes out automatically with the opening of the door and returns into the cabinet when the door is closed, makes it most convenient.

**PRICE**  
**\$7.50**  
F.O.B. Factory.

The Cabinet is a very handsome glass, polished hard wood display case; a most attractive fixture.

Place one on your counter and it will increase your cheese sales and profits and pay for itself many times over.

WRITE FOR ILLUSTRATED FOLDER.

**THE WALKER BIN & STORE FIXTURE CO., LIMITED**  
BERLIN, CANADA

**"Cheap Goods mean Cheap Quality"**  
**Cheap Sauces mean the Same Thing**

# LEA & PERRINS' SAUCE



The Original and Genuine Worcestershire costs more because it is worth more. Enjoys 70 years popularity because no imitation has ever been made to equal it. Used by the Best People because it is the Best Sauce. Sold by the Best Grocers and Best Restaurants everywhere.

Avoid imitations, which after all are nothing but fruitless efforts to equal.

**J. M. DOUGLAS & CO.**  
**CANADIAN AGENTS**  
**MONTREAL**

**ALF. T. TANGUAY & CO.**  
**Flour, Grain and Provisions** Commission **Quebec**

Open to accept ONE good agency in any line from a good wholesale or manufacturing firm.  
 REFERENCE, HOCHELAGA BANK.

**ROLLED OATS**  
**SPLIT PEAS**  
**POT BARLEY**  
**THE WOODSTOCK CEREAL CO., Ltd., Woodstock, Ont.**

Canning and Evaporating Co. The building will be of corrugated iron and Mr. Bates says the plant will have a capacity of 45,000 cans a day.

Jas. S. Giles has purchased the grocery and liquor stores formerly owned by the late J. G. Gibson, 525 Yonge street, Toronto. As soon as the present stock of groceries is sold, Mr. Giles will devote his time to the liquor business exclusively, and both the present stores will be utilized for the business.

**BUSINESS NOTES.**

The Canadian Oil Co. are erecting a new distributing warehouse at Ottawa.

S. J. Mathewson, of Mathewson's Sons, Montreal, left for Little Metis, Que., to enjoy the Summer sea breezes and salt air at his Summer residence during the next two months.

Mr. Terry, representing Jos. Campbell & Sons, soups, New Jersey, was in Montreal last week and in company with Mr. Hendry, of Rose & Laflamme, agents for these soups, made several calls upon the trade.

Richard Roberts, late of Garden River, Ont., has purchased the business of A. G. Smith & Co., wholesale jobbers in fruit and provisions, Port Arthur. Mr. Roberts will go largely into the commission business at his new location. He sold his stock in Garden River and the building there is being used as office and warehouse by Burton Bros.

"Thamesville canning factory," says Camden, Kent County, correspondent in the latest crop bulletin of the Ontario Department of Agriculture, "is being well supplied with acreage of corn and tomatoes this year, 1905 having been a good year for the producer and manufacturer, which has given an impetus to the industry."

A successful retail grocer once said: "I always make it a practice to walk past my store on the opposite side once in a while. In doing so I try to put myself in the position of the casual passer-by, in order to note what attracts."—Maritime Merchant.

**The McLEOD MILLING CO., Limited**  
 Stratford, Ontario.

Solicit the patronage of the Flour, Feed and Grain Trade in general, and in return will guarantee an article which will mean an increase of business to all concerned.

**NAP. G. KIROUAC & CO., QUEBEC**  
 Receivers and Shippers  
**FLOUR, GRAIN, MILL FEED, SALT and FRESH FISH**

Willing to act as Agents for Canned Goods Manufacturers or Grocers' Supplies.

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**BISCUIT COMPANY GROWING.**

The accompanying illustration shows the Mooney Biscuit & Candy Co's factory in Stratford, as it will appear when the large addition now under construction is completed. The building will then extend from Falstaff to Milton streets, 260 feet, and be 70 feet in depth. The addition will conform in height with the present building, and be five storeys, including basement, and will give a floor space of between 150,000 and 200,000 square feet.

This is the third extension the company has been compelled by increasing business to make since its establishment in 1903. This last extension will double the working capacity and make the factory one of the most up-to-date in the confectionery and biscuit line in Canada. The growth of the company's business is largely attributed to the excellence of its product.

seven jewelry stores, four clubs, a curling rink, a skating rink, a boys' college, a girls' college, a business college, a commercial travelers' association with 96 members, nine schools.

**NEW FACTORY FOR OIL TANKS.**

S. F. Bowser & Co., the only manufacturers of self-measuring oil outfits in Canada, whose factory is now located at 530 Front street west, Toronto, have just awarded contracts for the erection of a very fine office and factory building on Fraser street, one block south of King street west. It will be a two-storey and basement brick building, 50 by 125 feet. The office and machine shop will be on the first floor and the finishing department on the second floor. The motive power will be electricity with individual motors for the various machines. Factory and office will be steam-heated.

In connection with a large and well

line of adjustable measure cabinets for lubricating oils has assumed large proportions within the last few years.

**GROCERS SELL PATENT MEDICINE.**

Before the Parliamentary Committee on Deleterious Medicines sitting in Ottawa last week, R. W. Williams, of Three Rivers, Que., druggist, affirmed that the patent medicine business had gone to grocers in recent years. He thought patent medicines had a legitimate place in trade. Generally they gave good results, he said.

J. E. Tremble, president of the Pharmaceutical Society of Quebec, stated that he did not think more than 5 per cent. of the druggists in Canada would dispense injurious drugs. He combatted the evidence of Dr. Dube, of Montreal, who said druggists were too eager to get cheap goods regardless of their quality.

Mr. Tremble was of the opinion that



Enlarged Factory of The Mooney Biscuit and Candy Co., Limited, Stratford.

RETURNED  
JUL 23 1910  
To Owner  
cut Book 5  
Page 102  
A.A.

**WHEAT, STEERS, OPPORTUNITIES, CLIMATE.**

The Calgary Board of Trade is a live one and it would have to be to keep up with the city. The board has issued a brochure entitled, "The Famous Calgary District, of Central Alberta, Canada—The Land of Golden Wheat, Fat Steers, Industrial Opportunities and Unrivalled Climate." If anyone wants one he can have it by addressing a request to the secretary.

Calgary's population, according to the brochure, is 17,500 and the assessment went up from \$1,994,300 in 1896 to \$3,221,000 in 1902 and jumped to \$7,817,400 this year. And see what they have out there: Eleven churches, twelve banks, clearing house, seven newspapers and reviews, two theatres, five book-stores, twenty-one hotels, eight shoe stores, eight dry goods stores, thirty-eight grocer shops, seven drug stores,

appointed office there will be a display room. The building will have a plate glass front, affording plenty of light. This location is superb for factory purposes. It is right across from the ball park, is in full view of King street and has railway accommodation.

This move has been rendered necessary because of the inability of S. F. Bowser & Co. to anywhere nearly take care of their business in the old location. One reason for the increase of business is probably found in the fact that the insurance regulations in regard to the storage of oils of different kinds are becoming more rigid and it devolves upon the users of oils to provide storage which the insurance companies will recognize as being safe under all conditions. This applies not only to the grocers and automobile owners, but to the manufacturers as well, and that branch of the Bowser business which covers a

the soothing syrups contained opium and morphine. He would not give them to his own children. He considered that no medicine should be handled if it contained an impure ingredient, even though the impurities were not injurious.

**FIGHTING THE STAMPS.**

The members of the Merchants' Anti-Trading Stamp Association of Philadelphia, which was recently organized for the sole purpose of fighting trading stamps, have begun a campaign to educate the consumer into a realization of the fact that the stamp scheme is a snare and a delusion. During the past week tens of thousands of circulars have been delivered to householders all over the city, setting forth the fallacy of the trading stamp from the consumers' viewpoint.

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# FRUIT, FISH AND VEGETABLES

Ontario Strawberry Season has Begun — Vegetables Arriving More Freely — Notes of News.

This week marks the opening of the berry season in Ontario this year. Next week the crop will be moving in car lots. There is still a heavy demand for pineapples, but with the advent of the Canadian strawberry at reasonable prices consumption will change to the smaller fruit. The season will soon be too far advanced for shipping pines, anyway. As it is they have now all to be repacked. Oranges are advancing rapidly and so are lemons. The banana trust keep their prices steady. California peaches, plums and apricots will be received in the east this week.

Vegetables are moving more freely and a fine line of tomatoes are arriving from Texas. They are put up in four-basket crates. All vegetable prices are moving lower except for old potatoes. The \$1.25 point for Delawares foretold weeks ago in The Grocer has been reached.

## FRUIT SALE IN MONTREAL.

On June 11 at a fruit sale in Montreal three cars of pineapples sold at prices ranging from \$2.40 to \$2.75. Some of the stock was slightly under quality.

## PROSPECTS.

The latest crop report of the Ontario Department of Agriculture contains the following:

Camden, Kent: I can notice no bad effects from the Winter except on the peach crop, which appears to be totally destroyed in this vicinity owing to a few warm days in February, when the buds made too much growth for the season of the year, and were destroyed by the frosts following—although these frosts were not so low as in previous years when the fruit came on all right.

Stamford, Welland: There was reason to think that when the weather was so mild and warm in January that the fruit would be injured, especially the peaches. But they came through all right, and the buds are in excellent condition.

Vaughan, York: Fruit trees have stood the Winter well, and I think the prospect at present is that fruit will be as plentiful as usual, if not more so.

Sidney, Hastings: Fruit-raising is on the increase in the Bay of Quinte district.

Saltfleet, Wentworth: Some vineyards in this section have not missed a crop of grapes in forty years, and the prospects for a good crop were never better than they are this year.

## MONTREAL MARKETS.

GREEN FRUITS—Very good business is passing in green fruits. Orders being received are of good size, as a rule. Quotations on oranges (Messina) show an advance this week. It is expected that all lines will advance shortly. Pineapples are expected to be sold at lower prices next week. Fifty thousand crates of pineapples were sold in New York the beginning of the week at reduced prices, and this will, it is thought, have an effect on the Canadian market to the extent of lowering prices. Egyptian onions are slow at prices quoted.

Messina blood oranges, half box.....	2 50
Late Valencia oranges, per box.....	5 50
Dates, per lb.....	0 04
Bananas.....	1 75 2 25
Cocoanuts, per bag of 100.....	3 40
Pineapples.....	2 75 3 60
Apples.....	6 00
Lemons, per box.....	3 25 4 25
Jamaica oranges, per bbl.....	5 50
Egyptian onions, per 11-lb bag.....	1 75
New strawberries, per small basket.....	0 16 0 18

VEGETABLES—In vegetables there has been a downward tendency in prices and as a consequence many lines have declined to very low prices. Probably the increased arrivals of green vegetables have something to do with the falling prices. Very good business is being transacted in the different lines offered. Cucumbers are moving freely at 50c. to 75c. a dozen, or \$2 a basket. Lettuce is selling very well at lower prices than were quoted last week. New potatoes are down fifty cents a barrel and fair trade is passing in them. New beets and new turnips are still high, \$1.50 per dozen being asked. At this figure some trade is done by those catering to the high class of customers, but lower prices must rule before a good trade with the general public can be worked in these lines.

Potatoes, per bag.....	0 95 1 00
Farsley, per doz. bunches.....	0 35 0 40
Sage, per doz.....	1 00
Savory, per doz.....	1 00
Green peppers, per basket.....	0 75
Southern cabbage, bbl. crates.....	2 00
Tomatoes, Florida.....	3 50 4 50
Red onions, bbl.....	3 00
Turnips, bag.....	0 75
New turnips, per doz.....	1 50
Water cress, per doz.....	0 75
Leaf lettuce, per box, 4 doz.....	1 21 1 60
" per doz.....	0 30 0 40
Boston lettuce, per doz.....	0 50 0 75
Spinach, per bbl.....	2 00
Cucumbers, per doz.....	0 50 0 75
" per basket.....	2 00
New potatoes, per bbl.....	6 50
Mushrooms, per lb.....	0 80
Carrots, per bag.....	1 25
N-w beets per doz.....	1 50
N-w carrots, per doz.....	0 50
Wax beans, per basket.....	2 00
Green beans, per basket.....	2 00
Canadian asparagus per doz.....	3 50

FISH—In consequence of the increased arrivals of Gaspe salmon, prices this week are a little lower. The salmon season is now at its height, while the prices ruling are about the lowest to be expected during the season. Quotations on British Columbia salmon, which is also on the market in good quantities, are very low. Halibut is selling quite freely. One Montreal firm received this week a car of fresh halibut direct by express from the Pacific coast. These fish arrived in Montreal in first-class condition, having been shipped fresh from the water. Coming by express they only took four and a half days to make the trip. Fresh mackerel continue plentiful and prices are very much lower than they have been for a long time.

**Strawberries  
Pine Apples  
Navel Oranges  
Medit. Sweets  
New Potatoes  
Bananas  
Lemons, etc.**

In fact our stock is complete in all lines. Send in your orders. We guarantee satisfaction.



25-27 Church St. TORONTO, CANADA

## DRIED APPLES

BRIGHT, DRY STOCK WANTED.

**O. E. ROBINSON & CO.**

INGERSOLL

Established - - 1886

# BASKETS

We make them in all shapes and sizes. We have

**Patent Strawboard Berry Box  
Grain and Root Baskets,  
Clothes Baskets,  
Butcher Baskets,**

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE . . .

**Oakville Basket Co.**  
Oakville, Ont.

Sea fish, ha good supply whitefish, pike, are trout, howe dealers ofte ders.

Fresh haddock, Fresh steak cod " halibut " grass pike Lake trout Whitefish Weakfish B. C. Salmon Brook trout Dore, per lb. Gaspe salmon... Fresh mackerel. Medium boiled lo

Fresh frozen fish B.C. salmon, Herring, larg

Smoked fish— New hadd.ee. New kippers, St. John bios Smoked herri " salm

Oysters and Lob Standards p Oyster pails,

Prepared fish— Boneless cod fish " fish Skinless cod, Scotch cured b

Salt and pickled No. 1 Labrad " " " " " B.C. sa " macker " large gr " mediu " small,

ON

GREEN began to shipments is fair but season is now on wi hourly, rev rapidly in next week. The season prices this first car c plums, apr in a few d watermelon

Oranges, Califo " Jamsi " late V " Medit Lemons, Messin Limes, per crat Apples, Spies " Baldwi " other V " farmer Bananas, per b Red bananas p Strawberries p Pineapples, C Florida Cherries, Calif

VEGET tions are ally speak Vegetables Florida to the Texas stock. Ol wares ar Cauliflowe als. Caha

Potatoes, kiln Del " Sib " Ontu New potatoes,



Sea fish, haddock and cod, are also in good supply. Lake fish, including trout, whitefish, pickerel, or dore, as well as pike, are all in good supply. Brook trout, however, are not so plentiful, and dealers often find it difficult to fill orders.

Fresh haddock, express, per lb	0 04
Fresh steak cod	0 05
" halibut	0 8
" grass p'ke	0 0 1/2
Lake trout	0 08 1/2
Whitefish	0 09
Weakfish	0 11
B. C. salmon	0 2 1/2
Brook trout	0 08 1/2
Dore, per lb.	0 13
Gaspé salmon	0 07
Fresh mackerel	0 14
Medium boiled lobsters	
Fresh frozen fish—	
B. C. salmon, per lb.	0 08
Herring, large, per 100 fish	2 00
Smoked fish—	
New haddock, 15-lb. boxes, per lb.	0 07
New kippers, large, per box	1 00
St. John bloaters, 100 in box, per box	1 00
Smoked herring, in small boxes, per box	0 13
" salmon, per lb.	0 2 1/2
Oysters and Lobsters—	
Standards per imp gal	1 50
Oyster pails, pints, per 100	0 9 1/2
quarts,	1 25
Prepared fish—	
Boneless cod, favorite, 1 and 2-lb. bricks	0 06
fish, 1 and 2-lb. bricks, per lb.	0 05
fish, 25-lb. boxes, per lb.	0 04
Skinless cod, 100-lb. cases, per case	5 0 1/2
Scotch cured herring, 25 lb. kits.	1 00
Salt and pickled fish—	
No. 1 Labrador herring, per half-bbl.	3 50
" " per pail.	0 80
" " salmon—	
" " in bbls.	12 50
" " in 1/2 bbls.	7 50
" B.C. salmon, bbls.	12 00
half bbl.	7 00
mackerel, per pail.	1 75
large green cod, per lb.	0 04
medium,	0 03
small,	0 02 1/2

ONTARIO MARKETS.

GREEN FRUITS—Canadian berries began to arrive this week and large shipments are expected next. The quality is fair but will improve. The importing season is practically over. Prices from now on will be a matter of daily, even hourly, revision. Oranges are advancing rapidly in price, and \$6 is mentioned for next week. Lemons, too, are higher. The season for pines is nearly over, but prices this week are a little lower. The first car of California fruits, peaches, plums, apricots and cherries, is expected in a few days. The first car of Florida watermelons arrived this week.

Oranges, California navels, 96's to 216's	4 25	5 25
" Jamaica, per bbl.	6 50	6 50
" late Valencia, 96's, 112's, 288's	5 25	5 50
" 12's 15's, 176's, 200's, 216's, 2 0's	5 50	6 00
" Mediterranean sweets, 96's to 51's	4 25	4 75
Lemons, Messina, 300's 360's, per box	3 25	4 00
Limes, per crate	1 25	1 25
Apples, Spies XXX, per bbl.	5 00	5 50
" " XX, per bbl.	4 00	4 00
" Baldwins XXX, per bbl.	4 50	4 50
" " XX, per bbl.	3 75	3 75
" other Winter varieties, XXX, per bbl.	4 00	4 00
" " XX, per bbl.	3 00	3 50
" farmers', per bbl.	2 00	3 00
Bananas, per bunch	1 20	2 50
Red bananas per bunch	2 20	2 25
Strawberries per quart box	0 10	0 15
Pineapples, Cubans 18's, 24's, 30's, 36's, per case	3 00	3 00
" Floridas, 18's to 36's	3 35	3 50
Cherries, California white heart, 2-lb. box	2 50	3 00

VEGETABLES—Most of the quotations are changed this week and generally speaking prices are on a lower level. Vegetables are arriving now more freely. Florida tomatoes are about done and the Texas crop is in and is very fine stock. Old potatoes are higher. Delawares are bringing as high as \$1.25. Cauliflowers and turnips are new arrivals. Canadian beets are arriving.

Potatoes, hln dried sweet, bushel hamper	2 00
" Delaware, per bag	1 15
" Silver Dollar, per bag	1 00
" Ontario, per bag	1 00
New potatoes, Bermuda, per bbl	5 00

# Important Announcement

The California Deciduous Fruit Season opens in 10 days' time and we beg to announce that we will again represent exclusively the

## California Fruit Distributors

for the Marketing of their Fruits on the Ontario Markets. This company controls almost the entire California crop and prospects were never brighter for a large season's business.

Our first car will consist of

Peaches  
Plums  
Apricots  
Cherries

Your orders solicited. Further announcements later.

## WHITE & CO., LIMITED

### TORONTO

Branch at HAMILTON

### "ST. NICHOLAS" "WINS IN A WALK"

SOUND SENSE SAYS—Handle Tracuzzi's pack of Verdilli Lemons and 1/2 Boxes Oval Oranges—it's the only SUITABLE, SUBSTANTIAL, SATISFACTORY SUMMER PACK.

W. B. STRINGER & CO., - Toronto and Montreal

THE BEST PINEAPPLES, - - - - - FLORIDAS  
THE BEST SUMMER LEMONS, - - - - - SORRENTOS

Full line of all Foreign and Domestic Fruits always in stock.

### THE F. T. JAMES COMPANY, Limited

76 Colborne St.  
33 Church St.

TORONTO

Wire, Phone,  
or Mail your Orders

LEMONS. We have lots.

PINEAPPLES. Supplies will be lighter this week but we can fill your orders.

### THE DAWSON COMMISSION COMPANY, LIMITED, TORONTO

Cor. West Market and Colborne Sts.

## PINEAPPLES

In Beautiful Condition.

18s, 24s, 30s, 36s and 42s.

### HUGH WALKER & SON

ESTABLISHED 1861

GUELPH, ONT.

## DRIED FRUIT,

I HANDLE SPECIALLY FINE LINES OF

CURRENTS, Cleaned and Otherwise, VALENCIA RAISINS, SULTANAS, FIGS, and DATES

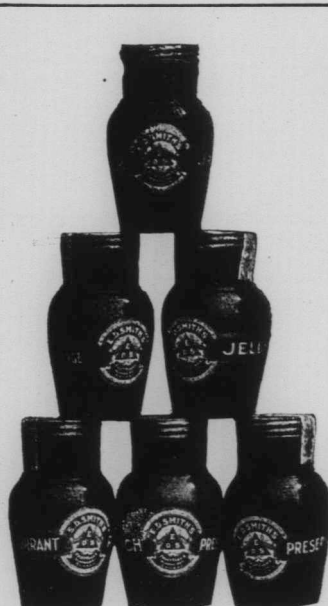
Direct from my own houses in the countries of production. Goods packed under private brands if desired, according to buyer's wishes.

REPRESENTED BY—  
Halifax, N.S. E. D. Adams  
St. John, N.B., J. Hunter White  
Montreal, D. Rattray & Sons

Toronto, P. L. Mason & Co.  
Winnipeg, Jos. Carmat  
Victoria, C. H. Donkin  
Vancouver, C. E. Jarvis & Co.

TH. J. PSIMENOS,

4 Cullum St., E.C., LONDON, ENG.



## Truth is Mighty - Scarce In the Jam Business

You would think so if you could get a pair of eagle eyes on all the bottled turnip pulp, hayseeds, glucose, etc., which if you please is labelled jam—and actually sold for eating purposes.

Some of this "poison" is perhaps in your store and of course it will soon "kill" your trade.

The Star of the East in the Jam business is E.D.S.—"sign of purity." Let your orders follow this "gleam" and all will be well with your trade.

My agents are W. G. Patrick & Co., Toronto; W. H. Dunn, Montreal; Mason & Hickey, Winnipeg; W. A. Simonds, St. John, N.B.; A. & W. Smith, Halifax, N.S.

**E. D. Smith's Fruit Farms, Winona, Ont.**

## ASHLEY & LIGHTCAP

Manufacturers' Agents and Wholesale Commission Brokers

Storage. Track Warehouse. Central Location. Low Insurance. Quick facilities for handling Goods Open for Foreign and Domestic Agencies.

Highest References. Correspondence Solicited.

214 PRINCESS STREET, - - WINNIPEG

### SCOTT, BATHGATE CO., BROKERS AND COMMISSION MERCHANTS

COR. NOTRE DAME EAST AND VICTORIA STS.  
WINNIPEG, CANADA

Storage and Warehousing a specialty. First-class facilities in a fully modern brick warehouse, centrally located on the railway track.

#### Manufacturers' Agents—Continued

#### JOSEPH CARMAN

Wholesale Grocery Broker and Manufacturers Agent, Member Western Wholesale Brokers' Association.

Union Bank Block, Rooms 722 and 723  
Winnipeg, Man.

Open for good Agencies. Correspondence Solicited

#### STUART WATSON

Manufacturers' Agent and Wholesale Commission Broker.

Winnipeg, - Man.

Highest References. Correspondence Solicited.

#### J. K. McLAUHLAN

Commission Merchant.

Warehouseman, Shipper and Steamship Agent.

Owen Sound, - Canada

#### JOHN A. CHEYNE

Wholesale Commission Broker and Manufacturers' Agent

Correspondence Solicited.

41 Bannatyne Ave., Winnipeg, Man.

#### W. A. TAYLOR

BROKER and WAREHOUSEMAN

243 Main Street  
WINNIPEG, MAN.

HIGHEST REFERENCES

### Winnipeg Storage

We make a specialty of storing and distributing car lots for

### Eastern Shippers

Negotiable receipts issued  
Low Insurance Rates reasonable

**R. B. WISEMAN & CO.**  
WINNIPEG

Warehousemen and Distributing Agents.  
Best of references.

### J. P. THOMAS

COMMISSION MERCHANT

25 St. Peter Street  
QUEBEC

Onions, Egyptian, per sack 100-115 lbs.....	2 00
"    Texas Bermuda, 50-lb. crates.....	1 50
"    Bermuda, 50 lb crates.....	1 25
"    green, per doz. bunches.....	0 12 1/2
Cabbage, new South Carolina per crate.....	2 00 2 50
Wax and green beans, per bush hamper.....	1 75 2 50
Green peas.....	1 75
Beets, new, per doz. bunches.....	0 40 0 50
Carrots, new, 5 to 6 doz. in box.....	2 25 2 50
Lettuce, per doz. bunches.....	0 25 0 30
Radish, per doz.....	0 20 0 25
Cucumbers per hamper, 5 to 8 doz.....	1 55 1 50
"    hand-picked, bush.....	1 75 2 50
Mushrooms, 1-lb. boxes, per lb.....	0 80
Asparagus, per doz. bunches.....	0 75 1 00
Beans, white, prime, bush.....	1 75
"    hand-picked, bush.....	1 40
"    Lima, per lb.....	0 07
Tomatoes, Floridas, 6 basket crates.....	3 50 3 75
"    Texas, 4 basket crates.....	2 00 2 50
Rhubarb, 1 doz. bnlds.....	0 2 0 25
Spinach bush.....	0 25 0 40
Artichokes, per bag.....	0 60 0 95
Parsnips.....	0 75
Watercress, per doz. bunches.....	0 25
Egg plant, per doz.....	1 55
P. p. e's, green, per small basket.....	0 75 0 85
Parsley, per doz.....	0 20 0 25
Turnips, per bag.....	0 75
"    new per doz.....	0 35
Mint, per doz.....	0 15 0 20
Cauliflower, per doz.....	1 50

FISH—Supplies this week have been satisfactory and there is a lower tendency in prices, lobsters, shrimps and mackerel having moved down. The demand has been good. Eastern salmon are now on sale here at about 20c.

Fresh hallibut.....	0 10 0 13
Haddock, fresh caught, per lb.....	0 06 0 06 1/2
Fresh cod, per lb.....	0 07 0 08
Fresh lobsters, boiled, per lb.....	0 18 0 20
Shrimps per gal.....	1 00 1 25
Whitefish, per lb.....	0 10 0 10
Salmon trout, per lb.....	0 18 0 19
Finnan haddies.....	0 08 0 08
Ciscoes, per basket.....	1 25
Perch, per lb.....	0 05 0 06
Herring, large, per lb.....	0 08
"    medium per lb.....	0 04
Brook trout, per lb.....	0 25
Pike, per lb.....	0 05 0 06
Blue fish, per lb.....	0 10
Fresh mackerel.....	0 20 0 25
Eastern salmon, per lb.....	0 20

White & Co. expect their first car of Florida watermelons to arrive this Saturday.

#### G. B. THOMPSON

Wholesale Broker and Commission Merchant

159 Portage Avenue East, - WINNIPEG, MAN.

Cable address, "CAPSTAN"

Storage facilities. Correspondence solicited

OWEN SOUND.



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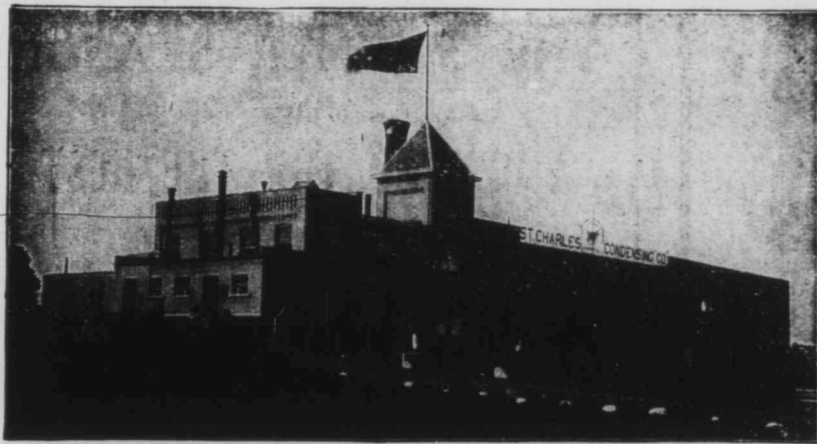
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INGERSOLL, CANADA—FACTORY

**AN EASY ONE.**

Added to our splendid assortment of  
**GOLD MEDALS.**

**ST. CHARLES  
 EVAPORATED CREAM**

given Highest Award at World's Fair St. Louis, Mo., 1904. Proven the purest and best and for many purposes **PREFERABLE TO FRESH MILK.** Can be purchased through any wholesale house.

St. Charles Condensing Co.

**NEW PACK    NEW PACK    NEW PACK**

OF THE FAMOUS

**Brunswick Brand  
 SARDINES**

Now is the time to send your order for—

- ¼ Oils, Sanitary Can, 100 tins to case
- ¼ Oils, Handmade Can, 100    “
- ¼ Mustard, 100 tins to case
- ¼ Tomato, 100    “
- ¾ Mustard, 50    “

TO

**Connors Bros., Limited**

**Black's Harbour, N. B.**

Season 1906

**HORSE SHOE SALMON**

Now in Store



ALSO

- SPRING SALMON**—“Columbia” Brand.
- COHOES**—“Tiger” Brand.
- PINKS**—“Sunflower” Brand.
- “Jacques Cartier” Brand.

PACKED BY

**J. H. Todd & Sons**  
 Victoria, B.C.

Wholesale buyers can obtain quotations from  
 Geo. Stanway & Co., Toronto, for Ontario.    C. F. Thompson, Winnipeg, Manitoba.  
 W. S. Goodhugh & Co., Montreal, Quebec.    J. Hunter White, St. John, Lower Province

*We are Offering*

**Mirimichi Fresh Salmon**

*at Twelve cents per pound*

Write or wire us your order. All orders filled the same day as received.

**W. S. LOGGIE CO., Ltd.    -    CHATHAM, N.B.**

## Ho, for the Leader!

Have you taken your hat off o

### TOBLER'S SWISS MILK CHOCOLATE

It is sold wherever there is a civilized community.

It is loved wherever there is a human palate.

**Tobler & Co.** have a reputation as high as the clouds in goodness and as old as the hills in fame.

That reputation was won through setting a standard at the beginning and following it every day.

33% to 78% profit per case await you.

**Maclure & Langley**  
AGENTS Limited

152-154 Pearl St., - TORONTO  
30 Hospital St., . MONTREAL

## THE SUMMER SEASON brings

A DEMAND FOR THE BEST

IN YOUR STORE

### STEWART'S Chocolates and Confections ARE THE BEST

PURE Materials.

Absolute Cleanliness.

Perfect finish.

New and beautiful packages for the Summer trade.

PRICES RIGHT

THE  
**STEWART COMPANY**  
LIMITED  
TORONTO

CANADA:  
No better  
Country



MOTT'S:  
No better  
Chocolate

You don't require all the brands of chocolates on the market to satisfy your customers.

## MOTT'S

"DIAMOND" and  
"ELITE" brands of

### Chocolate

are always the most satisfactory,—the one for cooking and baking, the other for eating.

ALL JOBBERS.

**John P. Mott & Co.**  
HALIFAX, N.S.

SELLING AGENTS:  
J. A. TAYLOR MONTREAL R. S. McINDOE TORONTO J. B. HUXLEY WINNIPEG

## COWAN'S COCOA

Maple Leaf Label Our Trade Mark

**Cowan's Chocolate,**

**Cake Icings,**

**Cream Bars, and**

**Cowan's famous Milk  
Chocolate**

are absolutely pure goods

**THE COWAN CO., LIMITED**  
TORONTO

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## BISCUITS AND CONFECTIONERY

Candy Consuming Season is Starting—Candy Making in Bigger Hands.

### THOS. McCORMICK DEAD.

Prominent Manufacturer Succumbs on His Way Home.

Thos. McCormick, president and founder of the McCormick Manufacturing Co., London, Ont., died last week on his way home from California, where he spent the Winter in search of health. He was accompanied by a nurse and the end came suddenly the other side of Kansas City. The body was removed from the train for embalming upon arrival at that city.

Deceased was born in Dungannon, County Tyrone, Ireland, July 1, 1830. When 19 years of age he came to America and settled in Buffalo. Later he came to London, worked as grocery clerk a few years, when he returned to Buffalo and married Miss Catherine Armstrong, who predeceased him six years. In 1858 he went into business for himself in an old building on the site of the present large factory. This was the beginning of the McCormick Manufacturing Company. He prospered in the confectionery and candy business, and became one of London's richest and most prominent citizens. He served in the city council and on the hospital trust for several years, and gave largely to charity. He built the McCormick Home for Aged People in London, and at the time of his death he was building a cottage for poor consumptives at Gravenhurst, Ont. It is said he intended to visit this cottage upon his return to London. Mr. McCormick was a lifelong Methodist, and in politics a Conservative. He is survived by four sons and one daughter.

### CANDY EATERS' TIME.

December and November are the two big candy consuming months, but next come the hot Summer months. Picnics and outings and holidays seem to make people candy-hungry, give them time to think of their sweet tooth.

### COCOA WILL BE HIGHER.

The Port of Spain, Trinidad, Commercial Review (Gordon Grant & Co.), under date of May 18, says of cocoa:

The damage to the cultivation consequent on the severe drought experienced since the beginning of the year is proving even more serious than expected, and although recent rains will remedy some of the injury it is now generally realized that even under most favorable atmospheric conditions no important deliveries will be forthcoming until the last quarter of the year. In this position a substantial advance in prices in

consuming centres is confidently expected and meantime current quotations for the little lots offering have advanced to \$11.50 to \$11.75 for ordinary to good red grades and \$12 to \$12.25 for Estates produce.

### BEEF SUGAR FACTORY FOR LONDON.

The Keystone Sugar Co. are negotiating with the manufacturers' committee of London Board of Trade with a view to establishing a factory there. Should the company locate in London they will build a plant to cost about \$200,000, to aid which they ask a loan of \$75,000. This is the same proposition that was turned down in Chatham a short time ago by forty votes. Supporters claim the by-law was defeated on account of the circulation of erroneous rumors.

### MORE SUGAR BEETS.

The raising of sugar beets in Ontario is on the increase. The experimental stage is passing and although there have been many setbacks in this industry, it is making progress. The Ontario Sugar Co., of Berlin, have 2,199 growers on their list for 1906, whose contracts call for the cultivation of over 5,000 acres. Last year they contracted for 4,176 acres. The Wallaceburg Sugar Co. have contracted for about 7,000 acres, and the Mt. Clemens sugar factory is also taking a lot of Canadian beets. The Wingham district has 768 acres under cultivation, owned by 365 farmers. The yield last year was 1.6 tons per acre greater than in the previous year.

### TRINIDAD COCOA.

The exports of cocoa from Trinidad between October 1 and May 18 have decreased from 162,332 sacks in 1902-3, to 146,465 sacks in 1905-6. A more curious feature of the business is that while the quantity sent to England decreased steadily from 60,000 bags to 21,000 bags, the exports to France increased from 38,000 to 52,000 bags and to America for the sokeeye run.

### A VALUABLE BOY.

The employer was bending over a table looking at the dictionary. The new office boy slipped up quietly and poked a note into his hand. The surprised employer opened it and read:

"Honored Sir—Yer pants is ripped."

The teacher had been telling the class about the rhinoceros family.

"Now, name some things," said she, "that it is very dangerous to get near to and that have horns."

"Motor cars!" replied little Willie Jones, promptly.

## "Haste Breeds Delay"

Biscuits that come out of the oven too quickly usually fill in the time on the grocer's shelves.

And biscuits left in the oven the right time, but put in the tins at the wrong time, are no better.

In each case so much of the possible excellence is subtracted.



Avoid both these pitfalls.

Our bakers and our packers know their business.

### Perfection Cream Sodas

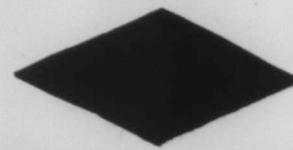
are baked and packed on an unerring system.

The regular sales are proof of this fact.

The good don't die young in the biscuit business.

THE **Mooney**  
**Biscuit & Candy**  
**Company,**  
LIMITED.  
Stratford, - Canada.

**DIAMOND**  
Brand



**MAPLE SYRUP**

has that delicate flavor of New Sap Syrup direct from the bush. Try it.

ALL JOBBERS

**Sugars Limited, Montreal**

## BLACK JACK

WILL BRING NEW CUSTOMERS TO YOUR STORE.



TRY IT

SOLD BY ALL  
JOBBER

3/4-lb. tins—3 doz. in case.



### Pepsin

is essential to high-class Mince Meat.

In

## NICHOLSON'S MINCE MEAT

there is the proper proportion of Pepsin. If you taste "Nicholson's" yourself you will notice how this "proper proportion" conduces to a delicious flavor.

Keep up your supply of

- N. & B. JELLY POWDER
- N. & B. ICING POWDER
- N. & B. PUDDING
- N. & B. VERIQUICK TAPIOCA
- BROCK'S BIRD SEED

NICHOLSON & BROCK, 9 Jarvis St, Toronto, Ont.

## "Veda" Oatmeal Biscuits

are the best oatmeal biscuits made. This isn't simply our own opinion, it's the verdict of thousands of regular consumers in many parts of the world.

These highly nutritious, palatable, and remarkably digestible biscuits have an entirely unique and delicious flavour, peculiar to themselves, which will, undoubtedly, be much appreciated by everyone. They are made from the celebrated "VEDA" Oat Food, which is prepared entirely from the finest oats, by a special process, which, while conserving and improving the whole food value of oatmeal, converts the high percentage of insoluble carbohydrates in the oats into soluble food material, resulting in an article sixteen times more digestible than ordinary oatmeal. "VEDA" is so highly digestible that its use often cures indigestion, greatly improves the general health, and increases the vigour of mind and body. Containing, as it does, the whole, admittedly high, nutritive qualities of the finest Oatmeal in so highly digestible a form, "VEDA" becomes quickly assimilated into the blood, which it enriches, and builds up brain, bone and muscle.

We have the exclusive rights of biscuit making from the proprietors of "VEDA" Oatmeal.

**W. & R. JACOB & CO.,**  
Limited

Canadian Agents:

Kenneth H. Munro  
324 Coristine Bld. Montre  
C. & J. Jones Bros.,  
424-425 Union Bank Bld., Winnipeg  
Wilson Bros.  
Wharf St. Victoria, B.C.

**DUBLIN,  
IRELAND**



Lowney's Cocoa does not contain ground cocoa shells, flour, starch, alkalies, dyes or other adulterations.

THE WALTER M. LOWNEY CO. of Canada, Limited

165 William St.,

MONTREAL, CAN.

A LINE THAT WILL PLEASE YOUR CUSTOMERS



LAMONT, CORLISS & CO., Sole Importers  
27 COMMON ST., MONTREAL



Quality Costs Money  
But It Holds Trade.

In other words

**SHIRRIFF'S FLAVORING  
ESSENCES**

cannot be produced without liberal expenditure, but we are willing to "expend" in order to get the best custom and retain it.

MANUFACTURED BY

**IMPERIAL EXTRACT CO.  
TORONTO**





**REFRIGERATORS  
FOR BUTCHERS AND GROCERS.  
EUREKA REFRIGERATOR CO. TORONTO, CAN.**

**EXPERIENCED ADVERTISEMENT WRITERS**

who are open for a situation are requested to register their names with the MacLean Publishing Co., at any of their offices. Inquiries are occasionally made by manufacturers and wholesale houses who contemplate establishing their own advertising department.

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.



Sixty Years of Popularity

**COX'S GELATINE** should be used in every Canadian household, because:

- (1). It is **STRONG.**
- (2). It is **CLEAR.**
- (3). It is **PURE.**

Canadian Agents: **J. & G. COX, Ltd.**  
C. E. Colson & Son, Montreal  
D. Masson & Co., " **Gorgie Mills, EDINBURGH**  
A. P. Tippet & Co., "

**SPRAGUE  
CANNING MACHINERY CO.  
CHICAGO, ILL., U.S.A.**



**An Auto? No!**

Peanut and Popcorn Seller. Catalog show'em \$8.50 to \$850.00. On easy terms.

**KINGERY MFG. CO.**  
106 E. Pearl St., Cincinnati

**EPPS'S GRATEFUL COMFORTING**

IN 1/4-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, **G. E. COLSON & SON, Montreal.**  
In Nova Scotia, **E. D. ADAMS, Halifax.** In Manitoba, **BUCHANAN & GORDON, Winnipeg.**

**THE MOST NUTRITIOUS COCOA**

Cultivate your Biscuit trade by ordering **McLAUCHLAN'S**

**Cream Soda Biscuits**

**McLAUCHLAN & SONS CO. Limited, Manufacturers, OWEN SOUND, Canada.**



**QUALITY!  
QUALITY!**

That is

**UPTON'S**

first consideration in  
the manufacture of his

**Jams, Jellies  
and  
Orange  
Marmalade**

Good goods always command a fair price.

**EAGLE BRAND**



Has No Equal in Condensed Milk

**THE STANDARD OF QUALITY**

IN  
**EVAPORATED CREAM**  
AND  
**CONDENSED MILK**

Prepared by **Borden's Condensed Milk Co., New York**

**FACTORY, INGERSOLL, ONT.**

Originators of Condensed Milk and "LEADERS OF QUALITY."

**PEERLESS BRAND**



Unsweetened  
Has No Equal in Evaporated Cream

## It Doesn't Pay Us to Ship a "500" Assortment, but We'll do it for You, if You Will Take Advantage of The Offer Now

Our usual grocery assortment is 1,000, but we realize that some of you grocers who have never sold cigars shy at "four figure" orders. You don't want to try 1,000 cigars, but you would consider a "500" offer.

And we have come along with the offer—in time for summer trade, too.

In the assortment there will be a quantity of **PEBBLE** and **PHARAOH** Cigars, which, as you know, are being advertised throughout the Dominion.

With the shipment goes the famous Payne Proposition, to take back, at the end of three months, at invoice price, all of your stock unsold.

IMAGINE A GROCER LETTING AN OFFER LIKE THIS GO BY.

**J. BRUCE PAYNE, Limited, Mnfrs.**  
GRANBY, QUEBEC, CANADA

## When He Comes in with the Wife's Grocery Order, pop the "T. & B." Question

While this fellow smokes a cigar occasionally,  
he enjoys a good pipe of



Produce

DICE AND C

The import  
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BIG INCREA

The stamp  
April just out  
increase in th  
tobacco and c  
fledged cigars  
12,476,447 in  
480,850 as con  
put of 533,001  
Little cigars s

of last year, w



## TOBACCO AND CIGARS

Production Increasing in Essex and Kent—Notes of Interest for Sellers of the Weed.

### DICE AND CIGARS IN THE WEST.

The important part played by the dice box in the retail cigar trade of the far west must seem strange to the eastern dealer. The Seattle Retail Grocers' Association, for instance, has adopted the following schedule for the regulation of this method of trading: 25 cents for 25 shakes. The player gets one cigar for a throw of 15 or less; 23 to 25 brings him two cigars; 26 to 28 four cigars; 29 to 30, eight; and 31 or more, 16 cigars. In San Francisco various schedules for the regulation of trading by slot machines and dice box have been devised at times by the local cigar retailers' organization, but they do not seem to have been very effective, owing to the competition of the various schemes employed by the United Cigar Stores Company. It seems a pity that such methods should be necessary in a legitimate industry, but according to the unanimous testimony of dealers on the coast, attempts on the part of the municipal authorities to put a stop to the practice have been followed by disastrous consequences to the trade.—U. S. Tobacco Journal.

### BIG INCREASE IN PRODUCTION.

The stamp returns for the month of April just out show again an unbroken increase in the products of American tobacco and cigar industries. In full-fledged cigars the increase amounted to 12,476,447 in a total production of 515,480,850 as compared with a total output of 533,001,403 during April, 1905. Little cigars show an increase of 10,110,850 in a total production of 1,110,850,000 as compared with a total output of 1,100,739,150 during April, 1905. Cigarettes show an increase of 1,110,850,000 in a total production of 11,110,850,000 as compared with a total output of 10,000,000,000 during April, 1905. The increase in the production of cigars and little cigars is a reflection of the increase in the production of tobacco of last year, while cigarettes have gone

that salaries decreased with the growth of business. Salaried officials got \$593,378 in 1900 and only \$581,494 in 1905. The average number of wage-earners increased from 6,582 to 7,293, and their wages from \$906,904 to \$1,157,378. The cost of material used increased from \$1,312,102 to \$10,149,351.

### TOBACCO A HUNDRED YEARS OLD.

Two twists of tobacco and a book on birds, which were wrapped in papers dated 1806, were found between the plastering and weatherboarding on the farm of West Lowe, near Bowling Green, Ky. The tobacco must be at least a hundred years old. It will be sent to Louisville for Home Coming Week.

### WILL MAKE CIGARETTE PAPER.

Alex. MacLean, Canadian commercial agent to Japan, says regarding cigarette paper:

"The raw material for what is known as 'rice paper,' the kind used for the wrapping of tobacco in cigarette form, and which heretofore has been altogether imported, the native press states has been discovered by a Japanese expert in Formosa, and is about to be largely cultivated. With the view to its manufacture, a company has been formed in Osaka with a capital of \$175,000, with provision for early increase to \$250,000, under the name of the Oriental Paper Manufacturing Co., having as the basis of its operation the supply of the

Government tobacco department, heretofore an importer of this article. Of course the company will have the export trade in view also; and Canadian cigarette manufacturers may inquire of this commercial agency, should it appear to them that further information might be an advantage.

Mr. M. Schalek, Canadian representative of G. Falk & Bro., is in the city, says the U. S. Tobacco Journal of New York, and will leave shortly for Canada with a full line of their new and old Sumatra tobacco, the former from their recent purchases at Amsterdam.

**SWEET  
CAPORAL**



**CIGARETTES**

**STANDARD  
OF THE  
WORLD**

Sold by all leading Wholesale Houses.

There is a difference.

**CLAY PIPES**

made by us are the best in the world.  
Specify them in your order.

**D. McDOUGALL & CO., Glasgow, Scot.**

All First Class Cigarettes

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Business in a day.

Adv. C. G. S. P. S.

to teas and coffees with more hope of success.

\*\*\*

Then, as regards typographical matters, certain changes would have been beneficial. For instance, "Best Display" is far too large and "Dairy Produce" far too small. "Creamery and Dairy Butter" and "September Cheese" also should have been displayed.

\*\*\*

Here is how the ad. should have been set:

### The Best Display of

## DAIRY PRODUCE

in Iroquois. Nothing finer than our **Creamery and Dairy Butter!** Our prime **September Cheese** is without an equal in Iroquois.

We want you to start to-day with a purchase of

## Matthews' Rose Brand Bacon and Hams

Reliable in Quality, Abundant in Quantity,  
Satisfaction in every article.

You will appreciate our offerings in our new arrivals of **Teas and Coffees.** Let us show you our value in these lines.

**MRS. C. E. HARKNESS**

### RULE WORK.

Rule effect is valuable when properly worked out. Some very clever and striking border effects can be secured by intelligent manipulation of rules.

Rule box effects sometimes serve to make a display line more prominent, or

to make a certain item stand out more than others around it.

Outside of these uses which we have mentioned there are a few others, but usually when utilized for any other

September Cheese is without an equal in Iroquois. We want you to start to day with a purchase of

## Matthew's Rose Brand Bacon and Hams

Reliable in Quality,  
Abundant in Quantity,  
Satisfaction in Every Article.

You will appreciate our offerings in our new arrivals of Teas and Coffees  
Let us show you our value in these lines

**Mrs. C. E. Harkness**

most forceful and best displayed advertisements from the best stores and see how much rule work is used outside of borders, divisions, boxes and panels. White space is often more valuable than rule work. When the department paragraphs have been separated so that the reader can easily comprehend the divisions the display of these paragraphs should be secured by having the more important set in a style of type that is easily read and a size that is plainly seen. Oftentimes rules used under display lines would better be omitted. By setting these lines in the next larger size of type with plenty of white space above and below the same space is often made more valuable.

The eye of a reader takes in every part of the item or paragraph being read. Every rule, ornament, and useless work must be investigated by the eye just the same as the text, and this labor tends to confuse one. Did you ever note the contrast between ladies' hats on the street? One is simple—not much trimming, but what there is is put on properly. It stands out neat and clear cut and greatly adds to the personal appearance of the wearer. Another hat may cost more, may carry flowers, feathers and vegetables galore, and yet it may be decidedly flat and unattractive, simply because there are so many varieties of useless trimming. The same principles apply to ad display.

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It's unwise line of match fore should no

As you are every stores of ders are rece That he may his customers perfect touch for new lines to have a cert something abo be got.

Don't comm a western gro had been read in the newspa called she aske tea. The groce lieve everythin papers. Anywa Look at you it's up-to-date

Thos. Wood real, have rem business to 33





ity to run out for weeks. They claim

tomers. This obviously is a mistake.

It's unwise also to imagine that a new line of matches will not sell and therefore should not be given a chance.

As you are aware, in the largest grocery stores of a big city, most of the orders are received over the telephone. That he may give entire satisfaction to his customers the "big" grocer keeps in perfect touch with the market, watches for new lines and should he not happen to have a certain article, at least knows something about it and how soon it can be got.

Don't commit the blunder credited to a western grocer. One of his patrons had been reading certain tea arguments in the newspapers and when the grocer called she asked for a package of ----- tea. The grocer replied: "I wouldn't believe everything I read in the newspapers. Anyway, my own blend is best."

Look at your order sheet and see if it's up-to-date.

A. A. B.

Thos. Wood & Co., Boston and Montreal, have removed their Boston place of business to 33 to 36 Commercial Wharf.

to get in touch with Canadian shippers of hay in large quantities.

650. Canadian apples—North England firm of fruit importers desire to get in touch with packers and shippers of all classes of Canadian apples, c.i.f. Newcastle.

651. Eggs, canned fruits and meats.—North England firm desire to get in touch with shippers of Canadian eggs, and manufacturers of Canadian canned fruits and meats, and desire to get a reliable Canadian firm to act as their agent in buying the same.

653. Butter, cheese, etc.—North England firm desire to get in direct communication with Canadian exporters.

654. Butter, canned meats, fruits, etc.—North England firm invite correspondence with Canadian exporters.

655. Wheat, barley, etc.—North England grain importer desires communication with Canadian shippers.

656. Dried fruits, etc.—North England grocer desires to get in touch with Canadian manufacturers of dried fruit, evaporated apples, canned meats and fruits. Must be high-class.

657. Cheese, butter, etc.—North Eng-

Canadian cheese in large quantities.

#### FOR TOURISTS AND SPORTSMEN.

The New Brunswick Tourist Association, under the auspices of the St. John Board of Trade, has issued a folder entitled "The Tourist and Sportsman's Paradise," that will be interesting to anyone contemplating a holiday. It is richly illustrated with views of scenic attractions of the Maritime Provinces. From end to end Canada is an ideal holiday land, but the Maritime Provinces think they have the best of it and the people down there like to tell about nature's liberality with them. They have enterprise down by the sea. They believe in publicity and in going after business. They want more tourists and Summer visitors and they are going the right way about getting them.

#### REASON TO REJOICE.

Vancouver and New Westminster grocery clerks have united in a celebration to commemorate the concession by the employers of a weekly half-holiday.



**A Business Won't Grow to be a Great Business**

unless there are good reasons—and lots of them. The remarkable sale of

**HOGEN-MOGEN and ROYAL SPORT Cigars**

5 cents

10 cents

is the result of excellent values, rightly margined.

Grocers—Prove our claims.

**THE SHERBROOKE CIGAR CO.**

**SHERBROOKE, P.Q.**



# Surprise

Soap Has Been Sold on the Market for Over 20 Years

This statement is of interest only to show that **Surprise** has stood the test of time.

To-day it is sold over all Canada, in Newfoundland and some parts of the West Indies.

**Quality**—High-grade laundry soap, a pure hard soap, is the reason why it keeps on satisfying and selling.

*Peculiar qualities for washing clothes by the "Surprise" method: Economy—labor-saving—cleanliness—most satisfactory—a real practical way of washing.*

You can use this feature of **Surprise Soap** to show your customers it is to their advantage to have **Surprise Soap**.

**The ST. CROIX SOAP MFG. CO.**  
ST. STEPHEN, N.B.

Quota  
The f  
responsible  
Grocer, at o

Bal  
Cook's Friend—  
Size 1, in 2 and  
" 10, in 4 doz.  
" 2, in 6 "  
" 12, in 6 "  
" 3, in 4 "  
Pound tins, 2 doz.  
12-oz. tins, "  
5-lb. " 1 "

W. H  
Diamond—  
1-lb. tins, 2 doz.  
1-lb. tins, 3 "  
1-lb. tins, 4 "

IMPERIA  
Cases.  
4-doz. ....  
3-doz. ....  
1-doz. ....  
3-doz. ....  
1-doz. ....  
1-doz. ....

Ocean Baking P  
" "  
" "  
Borax, 1  
Cornstarch  
Freight p



ROYAL  
Sizes.  
Royal—Dime ...  
" 1 lb. ....  
" 6 oz. ....  
" 1 lb. ....  
" 12 oz. ....  
" 1 lb. ....  
" 3 lb. ....  
" 5 lb. ....

Barrels—When  
cent. discoun  
CLEVELAND  
Siz  
Cleveland's—Din  
" 1 lb. ....  
" 6 oz. ....  
" 1 lb. ....  
" 12 oz. ....  
" 1 lb. ....  
" 3 lb. ....  
" 5 lb. ....

Barrels—When  
cent. discoun  
T. KI  
Crown Brand—  
1 lb. tins, 2 doz. i  
1 lb. " 2 "  
1 lb. " 4 "

Keen's Oxford, p  
In 10-box lots  
Beckitt's Square  
Beckitt's Square  
Gillett's Mammot  
Nixey's "Cervus,  
" "  
" "  
according to s



# QUOTATIONS FOR PROPRIETARY ARTICLES

Quotations on staple articles, prepared by our own staff, will be found in the market reports in the centre of the paper. The following are prices of proprietary articles which are supplied by the manufacturers or their agents, who alone are responsible for their accuracy. For charges for inserting quotations in this department apply to Advertising Manager, The Canadian Grocer, at our nearest office.

June 14, 1906.

## Baking Powder.

Brand	Per doz.
Cook's Friend—	
Size 1, in 2 and 4 doz. boxes.....	\$2 40
" 10, in 4 doz. boxes.....	2 10
" 8, in 6 ".....	0 80
" 12, in 6 ".....	0 70
" 3, in 4 ".....	0 45
Pound tins, 2 doz. in case.....	3 00
12-oz. tins, ".....	2 40
5-lb. ".....	14 00

W. H. GILLARD & CO.

Brand	Per doz.
Diamond—	
1-lb. tins, 2 doz. in case.....	\$2 00
1-lb. tins, 3 ".....	1 25
1-lb. tins, 4 ".....	0 75

## IMPERIAL BAKING POWDER.

Cases.	Sizes.	Per doz.
4-doz.....	10c.	\$0 85
3-doz.....	6-oz.	1 75
1-doz.....	12-oz.	3 50
3-doz.....	12-oz.	3 40
1-doz.....	2-lb.	10 50
1-doz.....	5-lb.	19 75

OCEAN MILLS. Per doz.

Ocean Baking Powder, 1 lb., 4 doz.....	\$0 45
" " 1 lb., 5 doz.....	0 90
" " 1 lb., 3 doz.....	1 25
Borax, 1 lb. packages, 4 doz.....	0 40
Cornstarch, 40 pks. in a case ..	0 78
Freight paid 5 p.c. 30 days	

## MAGIC BAKING POWDER.

Cases.	Sizes.	Per doz.	
6 doz.....	5c.	\$0 40	
4 ".....	4-oz.	0 80	
4 ".....	6 ".....	0 75	
4 ".....	8 ".....	0 85	
4 ".....	12 ".....	1 40	
2 ".....	12 ".....	1 45	
2 ".....	16 ".....	1 65	
2 ".....	16 ".....	1 70	
1 ".....	2-lb.	4 10	
1 ".....	5 ".....	7 30	
1 ".....	6 oz.	} Per case	
1 ".....	12 ".....		\$4 55
1 ".....	16 ".....		



## ROYAL BAKING POWDER.

Sizes.	Per Doz.
Royal-Dime.....	\$0 85
" 1 lb. ....	1 40
" 1/2 lb. ....	1 95
" 1 lb. ....	2 55
" 12 oz. ....	3 85
" 1 lb. ....	4 90
" 3 lb. ....	13 60
" 5 lb. ....	22 35

Barrels—When packed in barrels one per cent. discount will be allowed.

## CLEVELAND'S BAKING POWDER.

Sizes.	Per Doz.
Cleveland's-Dime.....	\$0 93
" 1 lb. ....	1 33
" 6 oz. ....	1 95
" 1 lb. ....	2 45
" 12 oz. ....	3 70
" 1 lb. ....	4 65
" 3 lb. ....	13 20
" 5 lb. ....	21 65

Barrels—When packed in barrels one per cent. discount will be allowed.

## T. KINNEAR & CO

Brand	Per doz.
Crown Brand—	
1 lb. tins, 2 doz. in case.....	\$1 20
1 lb. " 2 " ".....	0 80
1 lb. " 4 " ".....	0 45

## Blue.

Keen's Oxford, per lb.....	\$0 17
In 10-box lots or case.....	0 16
Reckitt's Square Blue, 12-lb. box ..	0 17
Reckitt's Square Blue, 5 box lots ..	0 16
Gillett's Mammoth, 1/2 gross box.....	3 00
Nixey's "Cervus," in squares, per lb.	3 16
" " in bags, per gross ..	1 25
" " in pepper boxes, according to size.....	0 03 0 10

## Black Lead.

Reckitt's, per box.....	\$1 15
Box contains either 1 gross, 1 oz. size;	
1/2 gross, 2 oz., or 1/4 gross, 4 oz	
Reckitt's Zebra paste, 1-gro. boxes, \$10.20	
per gross.	

## JAMES' DOME BLACK LEAD.

Per gross.	
6a size.....	\$2 40
2a size.....	2 50

AMERICAN PURE FOOD COMPANY.

## Borax "Queen."

40-oz. case, 4 doz.....	0 40
8-oz. " 4 ".....	0 50

Lot 7 cases, freight paid. Conditions—2 per cent. 10 days; net 30 days.

## Cereals.

Wheat OS, 2-lb. pkgs., per pkg.....	0 08
" " 7-lb. cotton bags, per bag.....	



PETERBOROUGH CEREAL CO.

Canada Flakes, "Standard" case, 36 1/2 s.....	\$1 40
5-case lots, 4 3/4 s.....	4 30
Canada Flakes, "Jumbo" case, 24 25 s.....	4 90
Canada Flakes, "Jumbo" 5-case lots, 4 5/8 s.....	4 50

Freight prepaid.

## Chocolates and Cocos

THE COWAN CO., LIMITED.

Cocoa—	
Perfection, 1-lb., per doz.....	\$2 40
" " 1 lb., ".....	1 20
" " 1/2 lb. size ".....	0 90
Soluble, No 1.5 and 10-lb. tins, per lb.....	0 37
No. 2, 5 and 10-lb. tins.....	0 20
No. 2, 5 and 10-lb. tins.....	0 18

Special quotations for cocoa in bbls., kgs, etc.

Chocolate—	
Queen's Dessert, 1/2 s and 1/4 s per lb.....	40 40
Vanilla, 1/2 s.....	35
Parisian 8s per lb.....	0 30

The following sweetened for household purposes:

Royal Navy, 1/2 s and 1/4 s, per lb.....	\$0 30
Diamond, ".....	0 25
Special Diamond, 1/2 s, ".....	0 22
" " 8s, ".....	0 22
" " 8s, ".....	0 30

The following unsweetened:

Perfection, 1/2 s, per lb.....	0 30
" " Flat cakes per lb.....	0 30

## Icings for cake—

Chocolate, white, pink, lemon, orange, almond, maple and coconut cream, in 1-lb. pkgs., per doz.....	0 99
Chocolate, white, pink, lemon, orange, almond, maple and coconut cream, in 1-lb. boxes, per doz.....	1 75

Confections—	Per doz.
Cream bars, 60 in box, per box.....	1 80
6 in box, per doz. boxes.....	2 25

Chocolate ginger, per lb.....	0 30
1/2 lbs., per doz.....	2 25
Crystalized " 1/2 s, per doz. boxes.....	2 25
Vanilla chocolate wafers, No. 1, 5 lb. boxes, per lb.....	0 30
Nonpareil wafers, No. 2, 5 lb. boxes, per lb.....	0 25
Milk chocolate, 36 in box, per box.....	1 35
" " 36 in box, per doz. cakes.....	0 35

## Chocolate—

per lb.	
Caracacas, 1/2 s, 6-lb. boxes.....	\$0 42
Vanilla, 1/2 s.....	0 42
"Gold Medal," sweet, 1/2 s, 6-lb. boxes ..	0 29
Pure, unsweetened, 1/2 s, 6-lb. boxes ..	0 42
Fry's "Diamond," 1/2 s, 14-lb. boxes ..	0 24
Fry's "Monogram," 1/2 s, 14-lb. boxes ..	0 24

## Cocoa—

Per doz.	
Concentrated, 1/2 s, 1 doz. in box.....	2 40
" " 1-lb. ".....	4 50
Homoeopathic, 1/2 s, 14-lb. boxes.....	8 25
" " 1/2 s, 12-lb. boxes.....	

## EPH'S.

Agents, C. E. Colson & Son, Montreal.	
In 1/2 and 1-lb. tins, 14-lb. boxes, per lb.....	0 35
Smaller quantities.....	0 37

## BENSNDORF'S COCOA

A. F. MacLaren, Imperial Cheese Co., Limited, Agents, Toronto.	
1 lb tins, 4 doz. to case.....	per doz., \$ 90
" " 4 " ".....	2 40
" " 2 " ".....	4 75
" " 1 " ".....	9 00

## JOHN F. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.



Per lb.	
Elite, 1/2 s.....	\$0 30
Prepared cocoa, 1/2 s to 1/4 s.....	0 28
Mott's breakfast cocoa, 1/2 s.....	0 38
" " 1/4 s.....	0 35
" " 1/2 s.....	0 30
" Navy, 1/2 s.....	0 27
Vanilla sticks, per gross.....	1 00
Diamond chocolate, 1/2 s and 6 s.....	0 23
Confectionery chocolate, 2 1/2 c. to 3 1/2 c.....	0 31
Sweet chocolate liquors, 20c. to 3 1/4.....	

## WALTER BAKER & CO., LIMITED.

Per lb.	
Premium No. 1 chocolate, 12-lb. boxes.....	\$0 35
Vanilla chocolate, 6-lb. boxes.....	0 47
German Sweet, 6-lb. boxes.....	0 26

Per lb.	
Breakfast cocoa, 1/2 s, 1 and 5-lb. tins.....	0 40
Cracked cocoa, 1/2 lb. pkgs., 12-lb. boxes.....	0 33
Caracacas sweet chocolate, 6-lb. boxes.....	0 37
Caracacas tablets, 100 bundles, tied 5 s, per box.....	3 00
Soluble chocolate (hot or cold soda) 1-lb. cans.....	0 42
Vanilla chocolate wafers, 48 to box, per box.....	1 56
The above quotations are f.o.b. Montreal.	

## WALTER M. LOWNEY CO.

Canadian Branch, 165-171 William st. Montreal

Breakfast cocoa—	Per lb.
5-lb. screw top cans, 10 cans in case, 36c.	
12-lb. boxes, 6 boxes in case, 1-lb. tins, 36c.	
6-lb. boxes, 12 boxes in case, 1/2-lb. tins, 36c.	
6-lb. boxes, 12 boxes in case, 1/2-lb. tins, 36c.	
6-lb. boxes, 12 boxes in case, 1-5-lb. tins, 40c.	

Sweet chocolate powder—	
5-lb. tins, 10 tins in case.....	25c.
12-lb. boxes, 6 boxes in case, 1-lb. tins, 26c.	
6-lb. boxes, 12 boxes in case, 1/2-lb. tins, 26c.	
6-lb. boxes, 12 boxes in case, 1/2-lb. tins, 28c.	

Premium chocolate—	
6-lb. bxs., 12 bxs. in case, 1/2-lb. pkgs. 30c.	
6-lb. bxs., 12 bxs. in case, 1/2-lb. pkgs. 30c.	

Milk chocolate—	
6-lb. bxs., 12 bxs. in case, 1/2-lb. pkgs. 28c.	
100 2-cent pieces in box, each.....	\$1.25

Vanilla sweet chocolate—	
100 2-cent. pieces in box.....	\$1.25
6-lb. bxs., 12 bxs. in case, 1/2-lb. tins, 26c.	
6-lb. bxs., 12 bxs., in case, 1/2-lb. tins, 25c.	
6-lb. bxs., 12 bxs. in case, 1/2-lb. pkgs. 25c.	

## Diamond sweet chocolate—

6-lb. boxes, 12 bxs. in case, 1/2-lb. pkgs.....	22c.
19-lb. boxes, 6 boxes in case, 1-lb. pkgs.....	22c.
6-lb. " 12 " ".....	1-lb. " 22c.

## Go'd Medal chocolate powder—

5-lb. tins, 10 tins in case.....	35c.
10-lb. tins, 10 tins in case.....	33c.

## XXX chocolate powder

5-lb. tins, 10 tins in case.....	35c.
10-lb. tins, 10 tins case.....	25c.

## TOBLER'S MILK CHOCOLATE.

5c. sticks, per box (40 sticks).....	1 50
10c. tablets or croquettets (20).....	1 50
20c. " (20).....	2 42

## Condensed Milk

BORDEN'S CONDENSED MILK CO.

Wm. H. Dunn, Agent, Montreal & Toronto.	
Cases, Doz.	
"Eagle" brand (4 doz.).....	\$6 00 \$1 50
"Gold Seal" brand (4 doz.).....	5 00 1 25
"Challenge" brand (4 doz.).....	4 00 1 00
Evaporated cream—	
"Peerless" brand evap. cream.....	4 75 1 20
hotel size.....	4 90 2 45



## TRURO CONDENSED MILK CO., LIMITED.

"Jersey" brand evaporated cream per case (4 doz.).....	\$4 65
"Reindeer" brand per case (4 doz.).....	5 60



## Coffees.

JAMES TURNER & CO. Per lb.

Mocha.....	\$0 32
Damascus.....	0 28
Cairo.....	0 20
Sirdar.....	0 17
Old Dutch Rio.....	0 12 1/2

E. D. MARCEAU, Montreal. Per lb.

"Old Crow" Java.....	\$0 25
" Mocha.....	0 27 1/2
" Oondor" Java.....	0 30
Arabian, Mocha.....	0 30
15-year-old Mandheling Java and hand-picked Mocha.....	0 50
1-lb. fancy tins choice pure coffee, 48 tins per case.....	0 20
Madam Huot's coffee, 1-lb. tins.....	0 32
" " 2-lb. tins.....	0 62
100 lb. delivered in Ontario and Quebec.	
Rio No. 1.....	3 15
Oondor I. 40-lb. boxes.....	45c.
" III, 80-lb. boxes.....	42c.
" IV, 80-lb. boxes.....	37c.
" IV, 80-lb. boxes.....	36c.

S. H. & A. S. EWINGS.

Per lb.	
Mocha and Java coffee, in 1-lb. tins, 30-lb. cases.....	32
Mocha and Java coffee, in 2-lb. tins, 30-lb. cases.....	29

**"Batger's"**

**Lemon Squash, &  
Lime Juice Cordial**

When your customers come in and ask for a **Good Summer Drink** sell them **Batger's** Lemon Squash or Lime Juice Cordial—They give the satisfaction that brings repeat orders—**No Sugar Required**, but just add water. Very **handy** and **economical**. Retail at popular prices and shows a splendid profit. Try a case of 2-doz. Pints or Quarts.

**Rose and Laflamme**  
Montreal and Toronto

**DON'T RUN  
CHANCES**

with your customers. Get a line of Maple Syrup that is reliable

**"IMPERIAL BRAND"  
MAPLE SYRUP**

has stood the test of years of success. It is reliable. It sells well. It gives a good margin of profit.



ROSE &  
LAFLAMME

AGENTS,  
MONTREAL.

**GRANULATED SUGAR Extra Standard**  
**A Strictly CANADIAN PRODUCT**



*As Pure as the Purest*  
*As Sweet as the Sweetest*

*Equal to Any for All Purposes*  
**ASK FOR IT**

**ONTARIO SUGAR CO., Limited, - BERLIN, Ont.**

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**Coupon**  
For sale in Ca  
Limited, T  
File, Montr  
\$1, \$2, \$3, \$4

In lots of less  
books, 1 kind  
100 to 500 books  
100 to 1,000 books  
Allison  
\$1 00 to \$3 00 1  
5 00 books ...  
10 00 " ...  
15 00 " ...  
20 00 " ...  
25 00 " ...  
50 00 " ...



Orange marmal  
Clear jelly mar

**RE**



# WM. BRAID & CO., Importers of TEAS, COFFEES and SPICES



Are you starting business, and looking for a really superior Tea? One that will draw a select class of trade? Try

## Challenge Cup Tea

Put up in packages which will fit the lady's purse or the farmer's waggon.

Packed in 1/2 and 1 lb. lead packages; in 3, 5, and 10 lb. fancy tins; also in 50 lb. lead lined half-chests.

A POSTAL WILL BRING SAMPLES.

**WM. BRAID & CO., Vancouver, B.C.** BRAID'S BEST COFFEE and CHALLENGE CUP TEA ARE THE BEST.

### Coupon Books—Allison's.

For sale in Canada by The Eby Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.

In lots of less than 100 books, 1 kind assorted.	4c.	4c.
100 to 500 books	3 1/2c.	4c.
100 to 1,000 books	3c.	3 1/2c.

Un- Covers and num Coupons bered. numbered

Allison's Coupon Pass Book.

\$1 00 to \$3 00 books	3 cents each
5 00 books	4 "
10 00 "	5 "
15 00 "	6 "
20 00 "	7 "
25 00 "	8 "
30 00 "	9 "
35 00 "	10 "
40 00 "	11 "
45 00 "	12 "

Per doz.

4-oz. cans	\$ 0 90
6-oz. "	1 35
10-oz. "	1 85
Quart "	3 75
Gallon "	10 00

Wholesale Agents  
The Davidson & Hay, Limited, Toronto

Fly Pads.

Wilson's Fly Pads, in boxes of 50 10c. packets, \$3 per box, or three boxes for \$8.40.

Infants' Food.

Robinson's patent barley 1-lb. tins	\$1 25
" " " 1-lb. tins	2 25
" " " 1-lb. tins	1 25
" " " 1-lb. tins	2 25

Jams and Jellies.

SOUTHWELL'S GOODS. Per doz

Frank Magor & Co. Agents.

Orange marmalade	\$1 50
Clear jelly marmalade	1 80

Strawberry W. F. jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black currant " "	1 75
Other jams	1 90
Red currant jelly	2 75

T. UPTON & CO.

Compound Fruit Jams—

12-oz. glass jars, 2 doz. in case, per doz.	\$1 00
2-lb. tins, 2 doz. in case	0 07
5 and 7-lb. tin pails, 8 and 9 pails in crate	0 06 1/2
30-lb. wood pails	0 06 1/2
7 and 14-lb. wood pails	0 06 1/2
Compound Fruit Jellies—	
12-oz. glass jars, 2 doz. in case, per doz.	1 00
2-lb. tins, 2 doz. in case, per lb.	0 07
7 and 14-lb. wood pails, 6 pails in crate	0 06 1/2
30-lb. wood pails	0 06 1/2
Home Made Jams—absolutely pure—	
1-lb. glass jars (16-oz. gem) 2 doz. in case	\$1 45
5 and 7-lb. tin pails, 8 and 9 pails in crate	0 09
7, 14 and 30-lb. wood pails, 6 pails in crate	0 09

Lard.

THE N. K. FAIRBANKS CO. BOAR'S HEAD LARD COMPOUND

Tierces	\$0 08 1/2
1/2-bbls.	0 29 1/2
Tubs	0 69 1/2
Cases, 3-lb. tins	0 09 1/2
" 5-lb. "	0 09 1/2
" 10-lb. "	0 09
20-lb. wooden pails	1 83
20-lb. tin pail	1 73
Wood net, tin gross weight.	

Licorices.

NATIONAL LICORICE CO.

5-lb. boxes, wood or paper	per lb. \$0 40
Fancy boxes (36 or 50 sticks)	per box 1 25
" Ringed "	5-lb. boxes per lb. 0 40
" Acme " pellets, 5-lb. cans	per can 2 00
" (fancy boxes 40) per box	1 50
Tar licorice and Tolu wafers, 5-lb. cans	per can 2 00
Licorice lozenges, 5-lb. glass jars	1 75
" " 20 5-lb. cans	1 50
" Purity " licorice 10 sticks	1 45
" " 100 sticks	0 73
Dulce large cent sticks, 100 in box	

Lye (Concentrated).

GILLET'S PERFUMED. Per case.

1 case of 4 doz.	\$3 60
3 cases of 4 doz.	\$3 50
5 cases or more	3 40

Mince Meat.

Wetley's condensed, per gross net	\$12 00
per case of doz. net	3 00

Mustard.

COLMAN'S OR KEENE'S.

D.S.F., 1-lb. tins	per doz. \$1 40
" 1-lb. tins	2 50
Durham 4-lb. jar	per jar. 0 75
" 1-lb. jar	0 25
F. D., 1-lb. tins	per doz. 0 85
" 1-lb. tins	1 45

E. D. MARQUEAU, Montreal.

"Condor," 12-lb. boxes—

1-lb. tins	per lb. \$0 35
1-lb. tins	0 35
1-lb. tins	0 32 1/2
4-lb. jars	per jar 1 30
1-lb. jars	0 35
Old Crow, 12-lb. boxes—	
1-lb. tins	per lb. 25
1-lb. tins	0 23
1-lb. tins	0 22 1/2
4-lb. jars	per jar 0 70
1-lb. jars	0 25

Orange Marmalade.

T. UPTON & CO.

12 oz. glass jars, 2 doz. case	per doz. \$1 00
Home-made, in 1-lb. glass jars	1 40
In 5 and 7-lb. tins and 7-lb. pails, per lb.	0 96 1/2
Golden shred marmalade, 2 doz. case, per doz.	1 75

Saratoga Chips.

MRS. ROBER'S SARATOGA CHIPS.

36 large size pkgs., per case	\$5 40
72 small "	5 40
Assorted 18's and 36's	5 40
In bulk—Bbls., 50-lb., per lb.	0 25
" 4 bbls., 2 -lb.	0 25
Terms 30 days net or 1 per cent. 10 days.	

Sauces.

Worcestershire, Holbrook's, small, per doz.	\$2 15
Worcestershire, Holbrook's, large, per doz.	3 00
Less than case lots, 10c. and 15c. doz. extra.	

Soda.

COW BRAND.

Case of 1-lb. containing 60 packages per box, \$3 00.

Case of 1-lb. (containing 120 pkgs.) per box, \$3 00.

Case of 1-lb. and 1/2-lb. (containing 30 1-lb. and 60 1/2-lb. pkgs.) per box, \$3 00.

Case of 5c. pkgs. containing 96 pkgs., per box, \$3 00.

MAGIC BRAND.

No. 1, cases, 60 1-lb. packages	per case \$2 75
No. 2, " 120 1-lb. "	2 75
No. 3, " 30 1-lb. "	2 75
No. 5 Magic soda—cases 100—10-oz. pkgs.	
1 case	2 85
5 cases	2 75

Soap and Washing Powders.

A. F. TIPPET & CO., Agents.

Maypole soap, colors	per gross \$10 30
" black	15 30
Oriole soap	10 30
Gloriola soap	12 00
Straw hat polish	16 30

Starch.

EDWARDSBURG STARCH CO., LIMITED.

Laundry Starches— per lb.

No. 1 White or blue, 4-lb. carton	\$0 05 1/2
No. 1 " " 8-lb. "	0 05 1/2
Canada laundry	0 05
Silver gloss, 5-lb. draw-lid boxes	0 07 1/2
Silver gloss, 5-lb. tin canisters	0 07 1/2
Edward's silver gloss, 1-lb. pkg.	0 07 1/2
Kege's silver gloss, large crystal	0 06 1/2
Benson's sasin, 1-lb. cartons	0 07 1/2
No. 1 white, bbls. and kegs	0 05
Canada White Gloss, 1-lb. pkgs.	0 05 1/2
Benson's enamel	per box 1 25 to 1 50

# RECKITT'S BLUE and ZEBRA PASTE

Always give your Customers Satisfaction.





## WARNING!



### SODA-CRYSTALS (WASHING SODA)

Foreign Soda Crystals—and some of English manufacture—are being extensively offered for sale in this country which are grossly adulterated with Glauber-Salts (Sulphate of Soda), a cheap product which is not only entirely useless for washing purposes, but is even likely to injure the fabrics with which it comes in contact. The Adulterated Soda-Crystals, although nominally lower in price than BRUNNER MOND'S PURE SODA CRYSTALS, are in reality much dearer owing to the large quantity of useless and injurious matter which they contain.

**BRUNNER, MOND & CO., LIMITED**  
**WINN & HOLLAND, Agents**  
**MONTREAL**

## EVERY USER OF TIN CANS

is invited to get ready for the coming season by ordering now.

You will make no mistake in placing your order with

## The Acme Can Works

We have had your interest in view and have spared no expense in equipping our factory with the latest and best machinery for making cans. With our new building, which is now almost complete, we will be able to double our capacity of former years and will supply the **best** cans available—cans made from British tin plate of the best quality and best workmanship — **Prices Right, Liberal Treatment, Prompt Shipments.**

**Acme Can Works, - Montreal**

## TEA HINTS FOR RETAILERS

By JOHN H. BLAKE

YOU should get a copy of this book to-day—it tells all there is to tell about Tea.

HOW TO TEST TEAS.  
 WHERE TO BUY TEAS.  
 BULK V. PACKAGE TEAS.  
 HOW TO ESTABLISH A TEA TRADE.  
 TEA BLENDING, ETC., ETC.

375 pages; Cloth.

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BOOK DEPT.

**THE CANADIAN GROCER**  
 10 Front Street East, - - Toronto

## THE PEOPLE OF JAMAICA

are now buying things in the United States which they ought to buy in Canada. They don't know what we can do. A small advertisement in the

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might bring inquiries. Better write for rates to

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*Why not get the best items that are printed on the subject?*

We read and clip thousands of newspapers every week—therefore we can equip you speedily and economically for a debate, speech, lecture, essay or anything else requiring up-to-date information and more of it than your competitors are likely to get.

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Send for our Booklet which fully explains the scope of the clipping industry.

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Is Honest Goods and just the Thing on Which to Make or Extend a Business.



The Best Grocers make a point of keeping it always in Stock.

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0 35  
0 35

BRAND  
Wholesale. Retail  
s. .... \$ 0 35 00 50  
..... 0 35 0 40  
..... 0 19 0 25  
..... 0 30 0 35  
..... 0 19 0 35

Montreal.

boxes..... \$....  
boxes.....  
b. boxes.....  
b " at.....

Japan, 70 lbs., .....

" .....

0-lb. boxes.....

-lb. " .....

-lb. " .....

per case, lead 0 27 1/2

5 1/2 and 70 1/2) .....

Tea in lead packets

and 1/2 .....

retail 0 27 1/2 at 0

and 1/2 .....

retail 0 30 at 0 33

and 1/2 .....

retail 0 35 at 0 38

and 1/2 .....

retail 0 40 at 0 30

and 1/2 .....

retail 0 50 at 0 34

and 1/2 .....

retail at 0 40

" blend—

5, 50 and 80-lb.

per lb. 0 35

..... 0 30

..... 0 25

..... 0 20

..... 0 17 1/2

100.

CO CO., LIMITED.

s and 12s..... \$0 45

nd 3s..... 0 40

..... 0 50

and 6s..... 0 48

..... 0 48

..... 0 51

..... 0 55

..... 0 45

12s..... 0 45

ars, 6s..... 0 45

and 13s..... 0 53

12s..... 0 48

..... 0 47

..... 0 56

ATS.

Montreal. Per gal

best quality.. \$0 25

..... 0 27 1/2

..... 0 23 1/2

s of large quantities

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gs. in case... \$1 05

dos ..... 1 05



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*Here is your opportunity:*

Our travellers are taking orders for our new lamps, but we have still a number of last year's lines on hand, not enough to give the travellers, but plenty to make up two or three dozen nice little job lots for mail order customers.

*Send a card for particulars*

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TORONTO LIMITED

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## Canned Fruits and Vegetables

WRITE US.

# LAUREL BRAND

**In Quality, Leads the Market.**

WHAT ABOUT YOUR REQUIREMENTS?

**J. H. WETHEY,**  
LIMITED  
ST. CATHARINES, - - CANADA



# C. & B.

**Crosse & Blackwell's Preserved Provisions in Glass,  
Galantine of Chicken and Tongue, Galantine of Veal  
and Ham, Chicken Breasts, Pressed Beef.**

Agents:

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Western Canada Board of Trade Number  
**THE  
CANADIAN GROCER**

**JUNE 22**

**1906**



Jasper Ave., Edmonton, Alta. Principal business street of the Alberta Capital.

**THE MACLEAN PUBLISHING CO., Limited**

Montreal

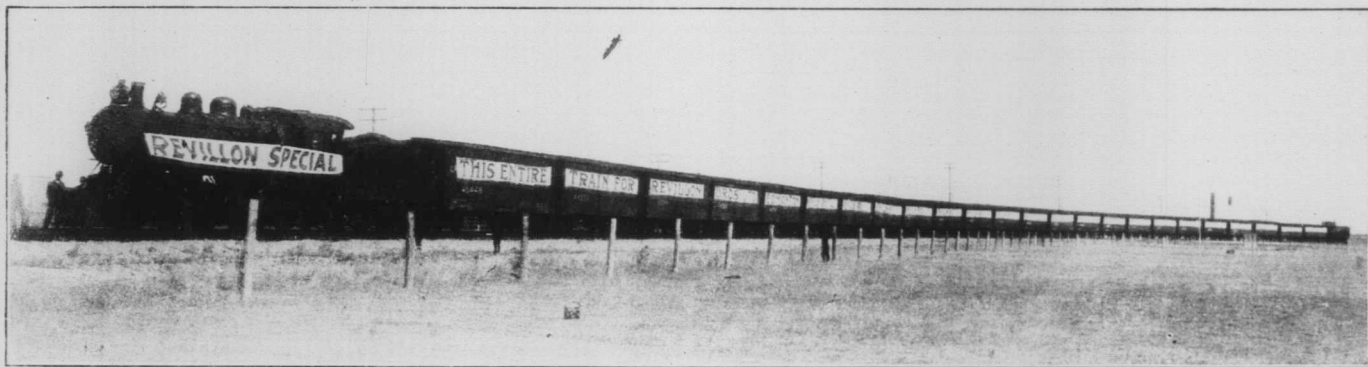
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# Revillon Bros.

## LIMITED



Revillon Special This entire train for Revillon Bros., Limited, Edmonton, Alta.

Demonstrating that we are the largest Wholesalers  
West of Winnipeg

**HARDWARE, DRY GOODS,  
GROCERIES**

**EDMONTON, ALTA.**

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VOL. XX.

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10 " "  
20 " "  
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