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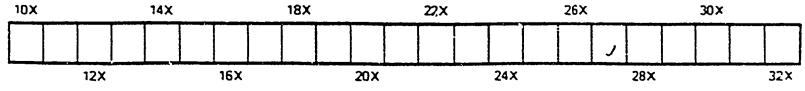
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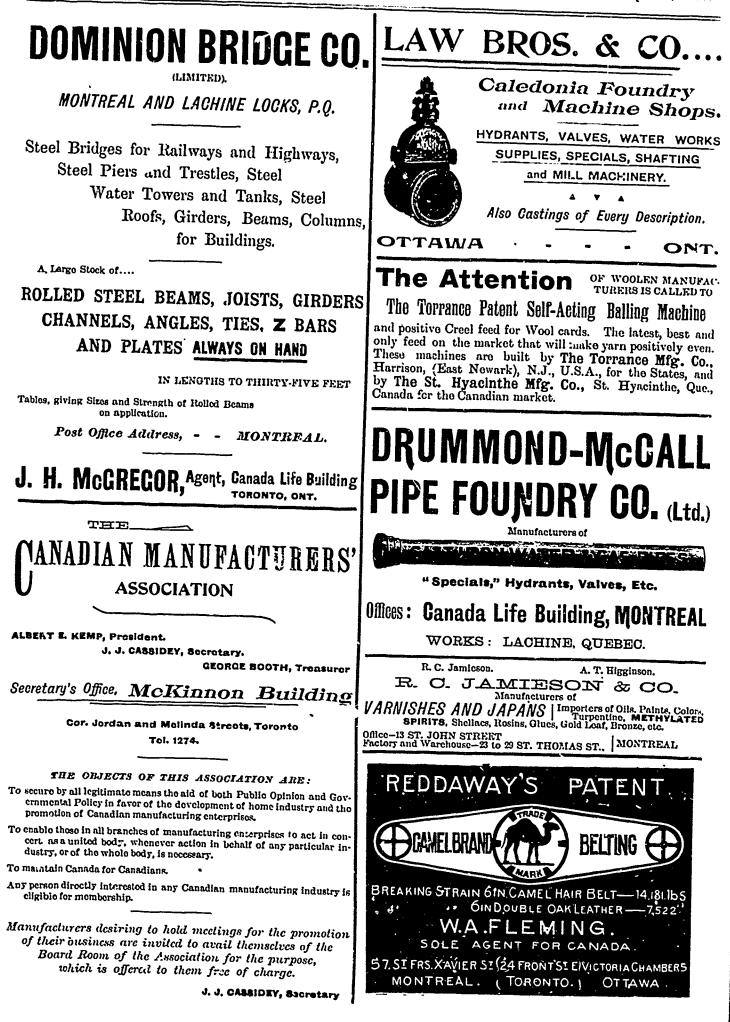




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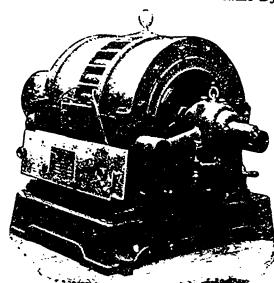
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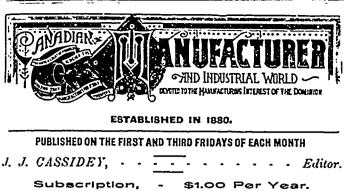
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April 2, 1897.



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April 2, 1897.

Secretary.

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As soon as the new Canadian Tariff Bill is presented in the House of Commons at Ottawa it becomes the Law of the Land, going into effect immediately. The Dominion Parliament being plready in session, it is the announced intention of the Government to present the Tariff Bill with as little delay as possible.

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As soon as these two important measures-The Canadian Tariff and The United States Tariff-become law, a special edition of THE CANADIAN MANUFACTURER will be published containing both of them and also The British Tariff, all reproduced in full from authentic copies obtained from official sources.

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The importance and value to all manufacturers and business men of having the Tariffs of these three great countries -Canada, United States and Great Britain-published in full within one cover cannot be too highly appreciated. The Special Edition of THE CANADIAN MANUFACTURER containing them will be printed on heavy paper, and provided with loop for hanging in any convenient place.

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Terms for advertising in this Special Edition are announced in a card to be found on page 268.

#### AGRICULTURAL IMPLEMENTS AND RAW MATERIALS.

In the March 19th issue of this journal was discussed at some length the question of whether the duty on pig iron and other forms of iron and steel, entering into the manufacture of agricultural implements, should be materially reduced or removed, in the interest of manufacturers of such implements. It was shown that although there is a duty of \$4 per ton on pig iron, manufacturers can purchase Canadian made iron at distributing points in Canada within \$1.50 per ton of what it would cost to lay American iron down at the same points, and that therefore, this extra cost of \$1.50 per ton when using Canadian iron is but a mere bagatelle when compared with the protection of twenty per cent now afforded by the tariff upon agricultural implements.

It was in this connection that we quoted from The Toronto Globe as follows :---

Several articles, not produced in Canada, which enter into implement making are taxed much beyond the owenty per cent. protection on the finished machine. Wrought iron pipe, for instance, which is not manufactured here, pays a tax equivalent to fifty-five per cent. ad valorem. There will be no great difficulty, we suppose, in reducing the tariff on these foreign made components. The trouble begins with the duties on stuff made in Canada. Pig iron is taxed \$4.48 per long ton. The contract price of a long ton at Chicago is \$11, freight to Ontario \$1.25 by water and \$2.40 by rail, duty \$1.48; total cost laid down here by water \$16.73. This is what the Ontario maker has to pay if he imports his pig-iron. His Chicago competitor, of course, gets it for \$11, or fifty per cent. less. If he buys in Canada the maker is no better off. In addition to the duty, Canadian furnaces receive bounties when they use Canadian ore. Unforturately they are obliged to import foreign ore to blend with the Canadian, which reduces the amount they receive as bounty. The Nova Scotia furnaces are close both to ore and fuel, but their shipments to Ontario are enormously increased in price by the transportation rate of \$4.3! per ton. Ordinarily, it is as advantageous to buy pig-iron in the States and pay the duty at the frontier as to buy in Nova Scotia. In either case the Ontario maker pays fifty per cent. more for it than McCormick or Deering.

We also quoted from The Globe the following stale and threadbare threat :--

With raw materials from twenty-five to seventy-five per cent. dearer than in the States, the protection of twenty per cent. is not to the Canadian but to the American factory. It is an outrage which, if not remedied, must lead in the end to the removal of the industry from Canada, and we cannot afford to lose it from want of courage to treat it fairly

Commenting upon these vague and xild assertions and threats, made in the interest of a few manufacturers, including the Massey Harris Company, a monopoly the proprietors of which have, by that monopoly, became multi-millionaires, we suggested that if in the manufacture of agricultural implements every pound of iron and steel, the wood, paint, variash and every article and thing that enters into the construction of such implements were imported from the United States, and full duty paid thereon, such duty would amount to per haps not more than six or seven dollars.

But we know that Canada is an exporter of just such wood and timber as the Massey Harris Company use in constructing their implements, and that about everything else going into such construction, except iron and steel, can be and is wade and sold in Canada at as low cost as the same articles ean be made and sold for in the United States. As regards the duty upon the different forms of iron and steel going into the construction of certain implements, we have obtained authentic and reliable verification as follows .—

Memorandum of weight, and amount of duty on iron and steel required in the construction of a mowing machine, sup. posing all such material to be imported .--

• Cast iron	Rate of Daty. \$4 per ton 10 " 25 per cent.	Amount of Duty, .73 .35 .34
(*Value 3 cents per pound).	Total	\$1.42

Memorandum regarding a Massey-Harris self-binding machine :

Cast iron	Rate of Duty. \$4 per ton 10 " 25 per cent.	Amount of Daty. .65 3.00 1.69
(*Value 3 cents per pound).	Total	\$5.34
Manager It av		

Memorandum regarding a Noxon self-binding machine :

Cast iron	Rate of Duty. \$4 per ton 10 " 25 per cent.	Amount of Duty. .60 3.00 2.25
(*Value 3 cents per pound).	Total	\$5.85

According to the contention of the Massey-Harris Company, as voiced by The Globe, their "trouble" exists in the fact that they have to pay duty on what they call "stuff, i.e., iron and steel, made in Canada, and their "trouble seemingly does not include any other materials. According to the statement of Mr. Hobson, of the Hamilton Blast Furnace Company, self-binders sell for \$115. each ; aud this, we imagine, is the price at which McCormick and Deering machines are or can be sold in Canada and upon which they must pay twenty per cent. duty, or \$23, and this is precisely the amount of the protection the Massey-Harris Company have in the Canadian market over the American concern. That is to say, the "trouble" the Massey-Harris Company has to contend against consists in having to pay \$5.34 duty upon the materials entering into the construction of a self bit ding machine upon which they are protected to the extent of \$23, a net benefit over their American competitors of \$17.66. And because they cannot scoop in the other \$5.34 they are willing to see the entire iron industry of Canada sacrificed and destroyed.

With regard to plows, Mr. Cockshutt, of the Cockshutt Plow Company, of Brantford, Ont., one of the largest and most reliable concerns in Canada, recently showed to the Tariff Com missioners that the total duty on the iron, steel, etc., entering into the construction of such plows as he manufactures amounts to only about 53½ cents, but Mr. Cockshutt is not of those who would willingly destroy our iron industry to ave. the payment of that bagatelie, when he is protected to the extent of twenty per cent. upon his output.

The so called tax upon stoves, furnaces, radiators and all other similar articles is equally insignificant, and it should be remembered in considering the foregoing figures that the Massey Harris Company and all other manufacturers of agricultural implements use a large per centage of cast scrap iron in charging their cupolas, probably fifty per cent. of the castings for their implements being scrap iron purchased in local markets at very low prices, and upon which they pay noduty at all. Then again they all use, or at least can purchase and use if they desire so to do, a proportion of Canadian pig iron for their cupola mixtures, which sells, we are informed, at fully ten per cent. below the price of similar iron produced in the northern part of the United States; so that in practicethe amount of duty paid can be reduced very much below the foregoing estimates.

#### OUR CANAL SYSTEM.

The paragraph in the speech from the Throne, at the open ing of the Dominion Parliament last week, referring to our canal system, is satisfactory in that it promises that the Government will undertake the vigorous prosecution of the enlargement of the St. Lawrence canals, and of perfecting the system by the close of the year 1895. We recollect, however, that similar pledges were frequently given by former Governments, which, if faithfully carried out, would have secured this object many years ago. Unfortunately the attention of Parliament has been too much occupied with petty sectional issues, vulgar recriminations and party intrigues; and the prosecution of this great work has been culpably neglected, so that the country has now paid in the shape of interest on the cost of the completed part of the system as much as would have completed the work yet to be done. It is to be hoped that in voting the appropriations required, Parliament will see to it that every contract to be given out shall contain such stringent conditions as to the time in which the work must be completed, and such heavy penalties for non-fulfilment, that we will have no such unsatisfactory condition as has been experienced in the matter of the Soulanges canal. When the whole system is complete from Lake Superior to Montreal, Canada will only begin to realize the advantages which it is justified in anticipating from its hitherto almost profitless enterprise. Just so soon as the date of the completion of our canal system is assured, we may expect numerous fleets of handy steamers, specially constructed for this trade, ready to engage in it. They will probably be fitted with cold storage apartments for carrying fresh meats, dairy products, fruit, etc. Perhaps many of them may be so large, and draw so much water, that they will have to complete loading at Montreal or Quebec. On their passage to Canada, they may bring 1,500 or 2,000 tons of coal from British ports, or, stopping at Nova Scotia ports, may bring coal from that province into Ontario, possibly as far west as Port Arthur. It is easier to underestimate than to over estimate the beneficial influence which our complete canal system will exert on all the interests of the Dominion, agricultural, lumbering and manufacturing.

It was prudent on the part of the Government to avoid committing itself on the subject of deeper waterways. We do not know the nature of the report which the Canadian Commissioners have submitted to them, but if it contains no more practical information than is found in the Report of the United States Commissioners to the Government at Washington, there is no reason shown why any further expense should be incurred in connection with this project. On the contrary, the United States Report clearly shows the risk which may be encountered in entering into any joint arrangement with that country. We find the cloven foot displayed at the very initiation of the negotiations. Without any data showing whether the channel from Lake Eric into Lake Ontario, for the proprosed ship canal, can be more economically obtained by enlargement of the Welland Canal, or by a new canal through the Niagara district, or by way of Tonawanda to Olcott, N.Y., on Lake Ontario, the Commi-sioners report that this last route is to be adopted, and that this Niagara ship canal, as they name it, must be first of all the other links in the chain to be undertaken, "Ex uno disce ownes." From this sectional decision, Canadians may take warning as to what may be expected from the proposed partnership. This United States Commission Report fails to supply any new or valuable information which aids in judging as to the necessity or economical value of the proposed enterprise. Everyone knew that it is quite feasible, and that uninterrupted commerce between

the great West and foreign countries would be very desirable. The question is, whether the advantages to be obtained warrant the expense to be incurred. It seems a pity that no experienced forwarder was placed on the Commission, so that practical knowledge of the transportation problem might have assisted the members in judging of the value of the proposed work. Among some of the questions on which he could have given them useful information would be :---

Can large steamers be so constructed as to their build and equipment, and be so manned and navigated as to be equally well adapted for ocean and inland navigation, as would be steamships especially constructed and manned for each kind of service ?

Would there not be considerable risk in navigating vessels of the great length required through the tortuous channel of the Thousand Islands?

Given a steamer of the capacity adapted to a fourteen-foot channel, with two steel barges in tow, carrying 50,000 to 200,-000 bushels of wheat, what would be the actue expenses for the trip from Chicago to Montreal, and delivering on board ocean steamers there, as compared with the expenses of one large steamship carrying the same quantity of grain f om Chicago to Montreal ?

Would not the capacity of a steamship of such dimensions as to be able to carry 200,000 bushels of grain between Chicago and Montreal be greatly reduced by having a very large space required for bunker room for coal needed for a ten or twelve days' voyage across the ocean ? Would not the loss of freight on the quantity of grain which could have been carried in this coal space more than cover the cost of transhipping the whole cargo at Montreal ? Is not the advantage of transhipping grain, especially in midsummer, equal to the cost of elevating ? Could not a Government elevator and wharf at Montreal, in connection with the canal, be so constructed and managed that the cost of transhipment of grain or other cargo should not cost over one-fourth cent per bushel, and proportionately for other merchandise?

Taking the most liberal, reasonable estimate of the saving to be effected by avoiding transhipment, how much would be the saving in cost of transportation per bushel of wheat or per ton of other goods l If the saving thus ascertained is found to be material, this would warrant the expenditure of the sum required to ascertain by survey, etc., the cost of proposed improvements. Then if the saving to be effected justifies the construction of the work, the matter will be ripe for consideration.

At present Canada can afford to wait until we ascertain the result of the operation of our completed fourteen-foot channel. If it should hereafter appear that additional facilities for securing a fair share of the western trade, which cannot now avail itself of the Canadian canal route, are demanded, we believe that a barge route via the proposed Ottawa canal can be constructed at a mere fraction of the cost of the proposed ship canals, which will afford as expeditious and a cheaper means of trans portation than the latter, and of inestimably greater local advantage.

Every cord of wood ground into pulp in Canada means a total of \$% paid for Canadian labor, and every cord of pulpwood carried away to a foreign state is \$6 loss in cash besides depriving Canadian workmen of the labor that rightfully belongs to the producer.—Sault Ste. Marie Pioneer. In a pevious issue of this journal we reviewed at considerable length a very telling article that appeared in a recent number of The Century Magazme on "The Decline of Cobdenism," in which the writer, Mr. Low, treats of the doctrine of free trade from a theoretical, economical and social standpoint. He showed clearly that free trade had failed to meet the expectations of its promotors, and believes that even in Manchester, Birmingham, and other manufacturing centres, this policy is fast losing ground in public estimation. The article establishes the following propositions and facts :--

That while the theory of buying in the cheapest market may be admitted as a general principle, it has been found that it has not always proved politic to buy cheap from a rival whose very object in selling at a low price is to establish a business which in due time would destroy that of the buyer. On the other hand, it may be a really good arrangement between two parties having a family or financial relationship to buy goods from each other even at a slightly higher cost than from rivals.

That a system of free imports, with protection everywhere else, cannot be properly termed "free trade."

That the effects of free trade in England have not been such as to commend the adoption of this policy to the world at large, as was expected and predicted by its promoters. On the contrary, the policy of protection is being every year more vigorously enforced by nearly all other countries.

While admitting that Great Britain has during the last fity years, increased wonderfully in population, commerce and wealth, this cannot be attributed to its free trade policy, because the increase in these respects has been proportionally greater in some protectionist countries. Fifty years ago England occupied a most commanding position in commerce and manufactures. Now, in many important industries, she has been actually distanced by some of her competitors, and in many other industries, is fast losing ground.

That the habit of treating important public questions as purely utilitarian or commercial considerations has been undermining national sentiment, and the intelligence and patriotic feelings of the great mass of the people have led them to revolt against a policy productive of such a result. Mr. Low believes that could a vote on free trade be submitted to the people, the demand for a change would be carried by a large majority.

The propriety of imposing moderate duties upon corn, meat, wool, sugar, etc., when imported from foreign countries, as proposed by Mr. Chamberlain, is attracting much favorable consideration; and the question of an Imperial Customs Union (or in other words, Preferential Trade within the Empire), has become a live one, and is being discussed on its merits, irrespective of the taunt of "veiled protectionism."

This journal has repeatedly urged that in the preparation of a new tariff policy for Cahada, Government should carefully consider the direction in which our trade is tending, and the direction in which the proposed tariff may tend to the greatest advantage to the country. There must be a decision as to whether we are to cultivate closer trade connections with the mother country or with the United States—we cannot do both. We believe that in the present temper of the latter country, any fair and satisfactory trade arrangement is impossible. Even if the United States Government and Congress were inclined to act fairly, the present condition of Canada is such that a policy of preferential trade with the mother country or with the Empire at large would prove infinitely more advantageous than would any extension of our trade with a country most of whose products compete with our own.

The policy of foreign countries is to exclude English manufactures. This policy is every year becoming more pronounced. Politically and commercially, Great Britain is becoming more and more isolated, and is fast learning how much she must depend upon her colonies for support.

Why should there be any difficulty or delay in formulating a policy of preferential trade with England and submitting it for consideration? There may be considerable negotiation necessary to mutual agreement. This is to be expected. The time seems opportune for such a trial. Whatever may be the result, Canada may feel certain, that any proposition submitted to the mother country will meet with the most friendly consideration.

#### RETALIATORY TARIFFS.

Some of the industries of the United States which feel themselves aggrieved by the high tariff in certain countries which militate against the marketing there of American products, submitted to the Committee on Ways and Means during the consideration of the new tariff at Washington, several propositions demanding a retaliatory policy. Among others, Mr. Pillsbury, of Minneapolis, on behalf of the Flour Miller's Association of the United States, asked, that, when any nation imposes an import duty on American products (flour for instance) which practically shuts them out, the United States should retaliate by doubling its ordinary import duties on the products of that nation, or to work the matter another way, the ordinary duties shall be placed very high, and cut down one half in the event of any country signing a commercial treaty with the United States. Broomhall's Corn Trade News, commenting on this proposition, in a recent issue says -- " It is not easy to see how a struggle of this kind would end with such countriesas France, Germany, Spain, etc., where strong conflicting interests would be brought into play, but Great Britain would be a mere spectator, and might possibly obtain some indirect advantage. If the Americans got their flour admitted on continental markets they would be less likely to swamp British markets in times of heavy crops, and British millers would certainly not object to less competition. On the other hand, should American import duties be doubled for the special benefit of German products, British manufacturers might have a small boom all to themselves."

Another proposition of similar tenor was submitted by Mr. W.T.Oxnard, president of the American Beet Sugar Association, complaining of the export bounty which France, Germany and Austria have granted, in the interest of their farmers, on sugar exported (in the case of Germany, from twenty-seven to thirty-eight cents per 100 lbs.) He asks, on behalf of the sugar industries of the United States, (both cane and beet sugar producers,) that the import duties on sugars should '--from twenty-five to fifty per cent. above schedule rates, when imported from such countries, or from any country imposing unreasonable restrictions or exactions.

With such propositions as these this journal has no fault to

find. It is simply a question for any country to decide for itself whether the adoption of such a policy will tend to the removal of the grievances complained of, and if not whether it will otherwise prove to its advantage.

The proposed Dingley tariff, as far as it affects Canada, is, in many of its rates of duty, absolutely prohibitory, and appears to have been framed in total disregard of what Canada may think or do, by a committee apparently culpably ignorant of the nature and extent of the commerce between the two countries. If this committee had candidly investigated the subject, they could only have arrived at one conclusion :--that it must be contrary to their own professions of devotion to home industries to imperil the sale of twice as large an amount of American products in Canada, as they can, by any prohibitory tariff, exclude of Canadian products from the United States.

We are no advocates of unrestricted reciprocity, commercial union, or indeed of any commercial treaty whatever with the United States. We believe that true statesmanship displayed by the Governments of both countries should enable the respective tariffs to be so framed as to promote good feeling and enlarged commercial intercourse. We cordially endorse the sentiment in The Outlook of 13th March, when referring to the relations of Canada and the United States, it says:--"Statesmanship as well as Christianity demands the freest possible exchange of both persons and goods." But, if all Canadian products that can be excluded from the United States by tariff legislation are to be excluded, we are heartily in favor of a like exclusion of Yankee goods from Canada.

#### AN EXPORT DUTY DEMANDED.

This journal has always been urgent in a demand for an export duty upon pulpwood and logs as an offset to the heavy duty imposed by the United States upon paper pulp and Canadian lumber. One of the most efficient co-laborers in this effort to have justice done to Canada in this respect is the Algoma Pioneer, of Sault Ste. Marie, Ont.; and in that journal we find reported the recent action of the Town Council and Board of Trade of that town, which culminated in a memorial to Sir Richard Cartwright, Minister of Trade and Commerce, in which the following statements are made, which seem to cover the whole ground :—

Some years since the town of Sault Ste. Marie made expenditures amounting to over \$200,000 in the construction of a canal for water power purposes within its corporate limits. An association of American capitalists organized a company, took over all the liabilities which the town had incurred, and have expended some two millions of dollars in the erection of substantial stone pulp mills, foundry, machine shops and other industries. These operations have been of great value to the town, as is shown by the increase of 100 per cent. in its population since the commencement of these works, and a substantial advance in the values of real estate. The enterprises have been conducted in a businesslike yet liberal manner; the new citizens brought into our town have been of the most desirable class, and the wages paid have been quite equal to those paid in the United States for similar services. The workmen employed at these works have devoted their savings to the construction of over three hundred dwellings within two years; a large stone school-house has been erected in the manufacturing district, and nearly every religious denomination in the town has either built a new church, added to its present edifice, or have plans for enlargement now under way. To all these public interests the company referred to has contributed

and has been a substantial supporter of all measures tending to promote the welfare of the town. The successful operation of these mills depends entirely upon the sale of its product to the paper mills in the United States. The American pulp mills, whose product is sold in competition with that of Canadian mills, obtain the principal part of their spruce wood-the raw material for paper-making-from Canada, at small cost and entirely free from export duties by the Canadian Government, or import duties by the Government of the United States. The product of Canadian pulp mills going into the United States will be assessed a duty amounting to fifteen per cent. of the present selling value of pulp, when the proposed new American tariff takes effect. This sum is equivalent to an ample dividend upon the capital invested in a pulp mill, and is sufficient to enable the American pulp manufacturer to accept at a profit a price for his product which would mean a loss if accepted by a Canadian manufacturer. To offer a graphic illustration, it can be said that if the the pulp mills now on the Canadian side of the Sault Ste. Marie were to operate against mills of the same output on the American side of the river, using Canadian pulp wood, the present conditions would give the American mills a bonus of \$100,000 a year, which is the amount of American duty which must be paid on the total output of these Canadian mills when entering the United States.

Canadian pulp mills making pulp for export to the United States must either lower their cost by reducing the rates of wages fifty per cent., or abandon their business. The first course would reduce the condition of our working population to that of the lowest European communities, and the last would mean the utter ruin of all the material interests of this town. We do not say this in exaggeration; the certain evidences are already before us.

Our mills having manufactured and imported into the United States under the present tariff all the pulp necessary to fill their existing contracts, and having been unable to make sales in the American markets for the future at prices which would protect them from the proposed increase in the American tariff, have been closed down for about one month. For that length of time the operatives have been deprived of the opportunity of carning wages, the merchants' accounts have not been paid, payments due loan companies on dwellings are past, and now that the second month of idleness is upon us, the serious question of employment for our inhabitants is demanding the attention of the town authorities. Ours is not an improvident community, and that our people are likely to experience distress is due to the fact that their savings have been entirely invested in part payment for the new dwellings that have been erected for their homes.

This condition of our affairs moves us to urge, with all the force we possess, upon the favorable attention of the Dominion Government the plain and simple remedy which is within their power to supply, namely: the immediate imposition of an export duty of S2 per cord upon all pulpwood exported from Canada, thus equalizing the conditions between the American and the Canadian manufacturers of pulp.

While frankly declaring the infinite benefit such an enactment would be to our own town and the surrounding municipalities, we maintain that we are justified in claiming that the entire boundary population of Canada from Port Arthur to Halifax will thereby acquire advantages to a greater or less extent, and that we are not asking for legislation advantageous only to our ourselves. Every water-power along the frontier having spruce forests upon its watershed will take on higher value as a profitable site for the manufacture of pulp and paper,<sup>4</sup> and thus utilized each cord of pulpwood will cause the expenditure in Canada of eight or ten dollars for labor, instead of about two dollars as is the case in exported pulpwood. Nor would those Canadians now deriving an income from the cutting of pulpwood for the American pulp mills in any degree suffer from the export duty imposed, since until the making of pulp in Canada has grown to sufficient proportions to supply the American paper mills, those mills must of necessity still be provided with Canadian pulpwood.

We represent the business interest of a Canadian community of four or five thousand people, and from our dealings with these mills and our opportunites of observing this industry as

it is conducted on the largest scale ever attempted, we feel that we are qualified to express the opinion that an export duty of \$2 per cord on pulp wood sent out of Canada, would :

(1) Immediately result in the improvement of available water powers on the Canadian-American boundary for this line of manufacture; and, until the local demand for Canadian wood has thus increased;

(2) Not apparently diminish the quantity of pulpwood now exported from Canada, the revenue from which is of importance to Canadian farmers;

(3) Immediately give to the Canadian makers of water wheels, hydraulic, pulp, paper and other machinery a new, large and profitable line of business;

(4) Return to the Dominion Government a substantial revenue ;

(5) Not in the least degree interfere with the negotiation of mutually more advantageous trade relations between Canada and the United States, since it cannot with any pretence of justice be claimed that Canada should continue to allow the raw material absolutely necessary for the carrying on of the industry of pulp making in the United States to be taken from her public domain without restraint, while the manufactured product is practically prohibited from entering the markets of the United States.

The export duty should be imposed.

#### A FERVENT PRAYER.

A prayer that should be answered without delay is that of the Town Council of Sault Ste. Marie, Ont., asking the Dominion Government to impose an export duty upon pulp wood. The petition showeth as follows :--

That the principal industry within the town of Sault Ste. Marie, and that upon which its four thousand inhabitants chiefly depend, is the manufacture of pulp for paper-making, as carried on at the Sault Ste. Marie Pulp and Paper Company within said town; that during the period of thirty months last past, within which said mills have been erected and put into operation, said company have expended more than one thousand dollars for each working day in the construction and operation of its mills, shops and logging operations in the woods, and have, in all departments, kept constantly employed from five hundred to one thousand men: the pulp mills are the largest of the kind ever erected; and the company have established a large foundry and machine shops for the manufacture of pulp and paper-making machinery, employing in this department a large number of skilled mechanics;

That a bill is before the Congress of the United States, among the provisions of which is one to increase the duty on manufactured pulp imported into the United States from Canada;

That the effect of such a provision—if it become law—will be to paralyze the business of manufacturing pulp in Canada for export, by reason of the fact that such manufacture cannot be carried on in Canada at a profit, as the United States is the only market available for pulp, except the small quantity consumed in Canadian paper mills; That owing to the probability of the said provisions becom-

Inat owing to the probability of the said provisions becoming law, the large pulp mill of the Sault Ste. Marie Pulp and Paper Company, which for more than a year past (and ever since its completion) has been steadily operated, is now unable to sell its product in the United States at a price which will include the duty, and has closed down, and that work has stopped on the construction by them of another equally large pulp and paper mill adjoining the first mentioned mill, each of which said mills is among the largest of the kind in the world;. That although the said first mentioned mill has only been closed for about four weeks, the results thereof are keenly felt in the town of Sault Ste. Marie and the country adjoining it, as the monthly pay-roll for wages has been the chief reliance of the town and its vicinity for ready cash;

And whereas your petitioners do not deem it just that an import duty should be put on manufactured pulp imported into the United States, while the pulp wood from the forests of Canada is allowed to be taken out of Canada by the Americans, free of export duty;

And whereas the manufacture of pulp in the United States depends largely for its existence on the pulp wood forests of Canada, which are gradually being depleted, with no lasting benefit to Canada so long as the pulp wood is not manufactured in Canada;

Your petitioners therefore pray the Government of Canada that an export duty of \$2 per cord on unmanufactured pulp wood taken from Canada into the United States be imposed at the coming session of the Parliament of Canada. And your petitioners believe that the imposition of this proposed export tax will in no material amount diminish the quantity of pulp wood to be exported from Canada; will in no way reduce the price now obtained by those engaged in shipping pulp wood from Canada to the United States, since from no other source can the spruce wood necessary for pulp-making be obtained; but that the effect will be to return a substantial revenue to the Dominiou Government, while equalizing the condition of Canadian pulp manufacturers with that of their competitors protected by the American tariff.

Will the prayer be answered ?

### IMPERIAL FEDERATION AND NAVAL DEFENCE.

There are some in Canada who ridicule the idea of the feasibility of Imperial Federation, and declare that while it is practically impossible there is very little or no interest taken in the question in Great Britain. This position we know is incorrect, as has so frequently been shown in these pages. We know that a great deal of active interest exists there, participated in by all classes, and particularly by those who are connected with the commercial enterprises of the kingdom. At a recent dinner of the London Chamber of Commerce, over which Sir Vincent Barrington presided, and at which the question of Imperial Federation was under discussion, Sir Richard Temple, in opening the discussion, pointed out the necessity of coaling stations being established along all the trade routes, and remarked that it was quite possible that some day some one of the colonies might have to adopt a tariff differentiating the mother country, and favoring a foreign nation, in order to receive the benefit of more favorable treatment by the latter. Any scheme of commercial federation as now understood and discussed could hardly include India or the Crown Colonies, and it would apply essentially to self-governing colonies.

Admiral Colomb stated that naval supremacy was not to be had—there must be opposing navies. The meaning of naval supremacy was the keeping open of the communications of the Empire—the high roads of commerce. The work of the navy had been and could be nothing else, and every part of defence was secured thereby. Coaling stations were already rendered impregnable by the power which kept them open.

Sir Ambrose Shea pointed out that the attachment of the Colonies to the mother country was as strong at the present time as it could ever be—they were prepared to give their all to her help. The economic question would be made subservient to all other matters affecting Imperial Federation. Mr. Wm. Angus considered that, as sentiment entered into all questions of this nature, a title such as United Britain, that would include the whole Empire should be adopted ; we should all then feel that we were partners in one firm and working for the common good. An Imperial new naval service of fast cruisers, for trade purposes in time of peace, or fighting in case of need, should be formed to trade only between Great Britain and the Colonies—each country of the Union contributing towards the expense of such service, the fleet to be manned by men having alternate naval and military training.

Mr. B. Biggs contended that not a single nation had followed Britain's example in the matter of free trade. England had what was called free trade and industry, and was prosperous. The United States had protection and industry, and was prosperous likewise.

General Tulloch said that the Colonies should first federate themselves, and Britain should take no steps in the matter until that was brought about. The question of Imperial defence should be considered primarily, and federation would naturally follow.

Mr. Kaye stated that in New Zealand there was a strong feeling in favor of reciprocity—at present the Colonies were put in competition with the rest of the world.

Mr. Beckett Hill considered that it should be made an advantage to emigrants to go to British colonies instead of to other lands. An all-round duty of five per cent. should be levied on goods imported from foreign countries, both in Great Britain and the colonies.

Major McCallum said that the Colonies wished to be federated to the mother country in one common defence. There should be an Imperial Defence Board appointed to advise the secretaries for the colonies as to the amount to be paid by each colony for purposes of defence, and to see that the amounts were properly expended.

Mr. T. K. Graham supported the suggestion of a five per cent, import duty on foreign goods. Commercial federation could only be brought about by thoroughly threshing out the question of free trade vs. protection.

Mr. W. H. Fox, whilst approving the idea of an import duty, did not consider it had been placed high enough; it should be at least ten per cent.

This shows the drift of sentiment in Great Britain.

There are many in Canada who do not seem to understand the advantages that would accrue to us if an arrangement of preferential trade could be established between this and the other colonies and the mother country; and we specially commend the matter to the attention of those who seem to cling to the hope that some sort of commercial reciprocity may be established between Canada and the United States. Canada is not, nor can be included in any system of McKinleyism, and the sooner and more thoroughly we are brought to comprehend this fact the better it will be for Canada. There is such a thing as paying too much for a whistle. No doubt it would be desirable for us to have access to the United States market for many of our products, but for most of these we can find sale in Great Britain; and we should remember that as regards most of these products, the United States is also a producer of them, and also an exporter of them, also to Great Britain ; and it is not the policy of the reciprocity of McKinleyism to admit free of duty such articles as that country is a producer of. The same theory should apply in Canada, and our American friends have told us repeatedly that the only condition that they would entertain in return for allowing certain Canadian products free of duty to their country would be for us to allow their manufactures free entry into Canada. This we would never consent to, for it would be tantamount to discrimination against Great Britain, and fatal to the cause of imperial unity.

Some of the speakers at the Chamber of Commerce dinner, as shown, made strong pleas for the imposition of British duties upon imports from foreign countries. If this were done those in Canada who have desired American reciprocity would find that their object was attained, but in another way and direction. It would be found that a differential duty upon merchandise entering British ports in favor of Canada and against the United States, would give them a better market in Great Britain than they could possibly hope for in the United States under any sort of reciprocity.

#### BEET SUGAR INDUSTRY.

A strong and widespread interest is being awakened throughout the United States looking to a more general cultivation of the sugar beet for the manufacture of beet sugar, and the procurement from Congress of substantial encouragement to the industry in the way of bounty. One of the most active and effective workers in the cause is the American Agriculturist which is engaged in assisting in the organization of the American Sugar Growers' Society, intended to bring together from all sections of the country the farmers, capitalist, manufacturers and laborers who, through their organization, may battle effectively for their interests in Congress, and later in the commercial world. It is only by such concert of action, says our contemporary, can those favorable to the development of the industry hope to defeat the machinations of what is known as the "Sugar Trust"; and it gives in tabular form as follows what it says is the principal points at issue between the Trust and the American farmer and the general public :

The principal points at issue :	The sugar trust	American farmers
Free sugar to continue from Hawaii Low duties on other sugar Extra dutiestooffset foreign export bountie Specific duties Ad valorem duties Imported sugar for refineries on coasts	Favors Favors Opposes Opposes Favors	Oppose Oppose Favor Favor Oppose Oppose
Factories in interior of U. S. to work up beets	Opposes	Favor
in gold annually for imported sugar?. Or, shall American farmers grow the beets and cane to supply the American people with sugar?	5 9	No
Does the sugar trust own this country? Shall the new tariff be fixed to suit the	Yes	Yes No
trust or to help the people ?	Trust	People
foreign or domestic sugar producers ?	. Foreign	Domestic

In view of the great possibilities of Canada in this direction it is exceedingly regretable that no persistent and comprehensive efforts have ever been made to develop the industry here. It has been demonstrated, beyond the shadow of a doubt, that the soil and climate of Canada are eminently well fitted for the production of the sugar beet, and that the industry, under proper encouragement for a sufficient number of years, could be made to be of immense advantage to the country; and the suspicion is prevalent that perhaps the iden tically same influences that combat the industry in the United States, are brought to bear in Canada. Unlike Canada, how ever, and in spite of the machinations of the Trust, the industry has worked its way into much prominence and value in many sections of the country, particularly in Nebraska and California.

Whenever the farmers of Canada, and the friends of the industry have become organized, as is being done in the United States, and are in a position to make demands upon both the Dominion and Provincial governments, and such demands are made, no doubt they will be attentively listened to and answered, and Canada will be in a position to manufacture all the sugar required for home consumption at least.

#### DEEP WATERWAYS.

The report of the United States Deep Waterways Commission, made several weeks ago at Washington, has been published in pamphlet form. In the course of his report the secretary, Mr. John E. Russell, of Leicester, Mass., says regarding the cheaper transportation of freight between the Middle West and England :

"The first break of bulk in shipping wheat from the west via the Great Lakes is at Buffalo, where grain has to be elevated and transferred from the ships, which have brought it down the lakes, to cars or canal boats; the second break is at New York, where the process is reversed, with equal expense. The lake freight from the farthest shores of Lake Superior or Michigan to Buffalo is from one to one and one-half cents a bushel. The ocean freight is, on an average, about three cents making four to four and one-half cents for deep-water car riage for 4,000 miles. The whole cost from Chicago or Duluth to Europe is from nine to ten cents for a bushel of wheat. Therefore more than half of the entire cost is in elevator charges, commissions and canal freights, to which must be added the item of waste.

"It costs twice as much," the report says, "to carry a barr of flour from Duluth to New York as it does from New York to Europe, though the latter distance is more than twice as great as the former.

"If an ocean vessel could clear from an upper lake port to Europe, it would save the time and expense required to break bulk at two intermediate points, and the cost of carriage would be about one-half of what it is now. Such a vessel could carry her cargo from the east end of Lake Erie to the ocean for not exceeding one cent a bushel for the additional distance.

"A few years ago agricultural products and lumber made the cargoes of lake shipping, but a new industry has arisen from the recent discovery of a high grade of iron ore in the Lake Superior region, which, under favorable conditions of transportation, bids fair to bring about far-reaching economic changes.

"With deep water access to the ocean, the ore required on the Atlantic coasts could be supplied to the exclusion of foreign ores, the iron and steel business of the country equalized, and our country supplied at a minimum of cost, enlarging the field for capital and industry and increasing the prosperity of the whole. At the same time, furnaces and rolling mills on the lakes could produce iron and steel that, water borne, would irresistibly invade the markets of the world."

The report states that a deep waterway, from the lakes to the Atlantic, is entirely feasible. The commission has proposed alternate routes either via the St Lawrence river, Lake Champlain and the Hudson river, or by way of Oswego Oneida, Mohawk Valley and the Hudson river. The commission recommends that the alternate routes from Lake Ontario to the Hudson be surveyed to determine their relative merits.

#### EDITORIAL NOTES.

Canadian pulpwood delivered free of export duty in the United States has strangled a grand home enterprise, filled every warehouse at the border with boycotted Canadian pulp, thrown hundreds of Canadian laborers out of work, killed a wage revenue at Sault Ste. Marie of \$1,000,00 per day, oblit. erated glowing prosperity, and scattered widespreading gloom and despendency over that town and a wide area of country. Such are the immediate fruits of giving our valuable timber to Americans free of export duty.—Sault Ste. Marie Pioneer.

At a recent public meeting held at Penetanguishene, Ont., to discuss the advisability of the Dominion Government im. posing an export duty upon saw logs and pulpwood, the following resolutions were adopted :

Resolved, that in the opinion of this meeting the Government of the Dominion of Canada should, in the interests of the Canadian people at large, as well as of the Canadian lumbermen, impose an export duty upon all saw logs leaving this country for any foreign country, the Government of which imposes an import duty upon lumber, dressed or undressed, and that such saw log export duty should be equivalent to the foreign import duty upon lumber.

That whereas the manufacture of paper and pulp from pulpwood is in its infancy, and Canada has an abundance and almost a monoply of such wood; and whereas Canadian pulpwood is now being very extensively shipped to foreign countries; and whereas it is desirable that the manufacture of pulp from Canadian pulpwood should be conducted in this country; and whereas, in the opinion of this meeting, that end might be accomplished. or to a great extent assisted, by the imposition of an export duty upon such pulpwood;

Therefore resolved that the Dominion Government be urged to impose a reasonable export duty upon such pulpwood leaving Canada for any foreign country.

Referring to a recent event, our esteemed contemporary The Manufacturer, of Philadelphia, the organ of the American Manufacturers' Association, says:--

The Canadian protectionists, it seems, have not sent their good wishes along with the two delegates now in this country trying to make propaganda for reciprocity. THE CANADIAN MANUFACULER has no sympathy whatever with this scheme and it aims to show the Liberal leaders that they are taking the wrong course altogether. For a long time reciprocity with this country has been a dream of the political party which is now in power in Canada. What the result may be in the future we do not know. At the present time, however, the prospects of free trade between the two countries are certainly not very bright. The two members of the Dominion Cabinet who have been at Washington this week, Sir Richard Cartwrigh. and Hon. L. A. Davies, havo had interviews with a number of political men, both Democrats and Republicans. We doubt very much whether they have gotten very much satisfaction concerning the subject of their mission. It is certain that some of our people on the border, especially the farmers, are in no wise friendly to reciprocity. What the views of manufacturers as a whole may be it is not so easy to learn. It would seem that our manufacturers might have more to gain as a result of reciprocal trade arrangements than the manufacturers of Canada, which appears to be the view of THE CANADIAN MANUFACTURER.

No reasonable man will deny that the makers of agricultural implements should enjoy every advantage which other manufacturers enjoy. A well-considered tariff will give no special privileges to any one interest at the expense of the others. But the makers of agricultural implements have not been so badly treated. The steel used is duty free, so far as the knives are concerned (and they are the most costly), as is also the wood. Until recently they were protected by a duty of thirty-five per cent. The Globe was as bitter against the makers of agricultural implements as anybody; it is, at least, worthy of remark that it has now become the special champion of the interest it formerly assailed.—Mr. Hobson.

The lumber-dealing interests of the United States are already growing restive under prospect of the restrictions to be imposed by Congressman Dingley's lumber schedule. Even in Burlington, the centre of Republican sympathy in the State of Vermont, a vigorous protest has been lodged. The Burlington News complains that the new measure will "destroy Burlington's lumber business and that of many other places importing Canadian lumber; it will entail enormous losses on Americans engaged in the business and will throw thousands of working people out of employment; it will disastrously affect the Vermont railroads," and that it will work injury in a variety of other ways. Coming from Vermont where protective sympathy usually runs high, the complaint issignificant and indicates the dread that is felt of the policy which Mr. Dingley has promulgated. The Philadelphia Times, in commenting on the circumstance, says :--- "The Montreal papers take this matter philosophically. They think that Burlington's loss will be Montreal's gain. It was part of the policy of the new Liberal Government to cultivate closer commercial relations with the United States, but the response from this side seems to have discouraged that idea." The peculiar feature of Mr. Dingley's misguided effort to injure Canadian interests seems to be that it is awaking more excitement and alarm among his own countrymen than is yet apparent in the Dominion.-Montreal Herald.

In defiance of the plainest rules of self-preservation, our politicians have supinely stood idle while millions of cords of pulpwood have been rafted over the lakes free of export duty to build up profitable industries in the United States, while Canadians get \$2 per c  $\neg$  for cutting and hauling the wood to the beach, and the immense rafts have destroyed miles of fishing nets, and almost ruined the splendid lake fisheries. We have shown that a reasonable export duty would have kept the wood at home and built prosperous pulp mills and saw mills in every part of this district. But all in vain.— Sault Ste. Marie Pioneer. The April issue of Scribner's Magazine contains two full-page compositions by Gorguet, called "A Roman Easter", a portrait by Howard Cushing; the Transformation scene in "Dr. Jekyll and Mr. Hyde," by William Hole; Albert Herter's illustration for "Cor Peccatrix," and Gibson's "London" as some of its artistic features. In Lowis Morris Idding's unconventional article on "Ocean Crossings" the author has the knack of combining useful specific information with very readable incident. Even veteran travellers will find here some things that it is good for them to know. The hints about steamship fees are eminently practical. The recent rising of the Greek nation (as well as the revival of interest in Byron) gives timely value to F. B. Sanborn's account of the friendship of the Greek chieftain, "Odysseus, and Trelawny." Odysseus was a hero among those who led the revolt against Turkey in 1821.

The Easter number of The Ladies' Home Journal is brimful of helpful and entertaining reading. "A Moravian Easter Dawn," by Clifford Howard, tells the story of the simplest and most beautiful Easter service in America, as it is given in the quaint and picturesque town of Bethlehem, Pennsylvania. Ex-President Harrison's article describes "The Social Life of the Prosident," from the day of his inauguration, and gives interesting information as to receptions, dinners, and other social events of the White House. The popular series of "Great Personal Events" is represented by "When Lafayette Rode into Philadelphia," by Jean Fraley Hallowell. Ira D. Sankey has written for this number a hymn, entitled "The Beautiful Hills," with music by John H. Yates. The Curtis Publishing Company, Philadelphia. Ten cents per copy ; one dollar per year.

A valuable contribution to the literature of heating is The Hot Water Manual, a book of over two hundred pages by Walter Jones, an English author, published by the American Artisan Press of Chicago. This book will be found very useful to all interested in hot water heating. Address Daniel Stern, care American Artisan, Chicago.

Wiring Tables, and How to Use Them, is the title of a book of seventy-five pages by Thos. G. Grier, 1436 Monadnock block, Chicago, recently received from the author. The subject is treated under four headings—The resistance of wires; electro-motive forco and current; how to calculate the size of wire, and commercial wiring tables. Under the last named heading are given a large number of useful tables which will be found of great value to those engaged in electrical work.

#### THE TARIFF COMMISSION AT MONTREAL. (Continued from last issue.)

#### CIGAR-MAKERS.

The delegation from the Cigar Makers Local Union was spoken for by Mr. A. Gariepy, as follows: Gentlemen—As I have heard the different manufacturers here express their views on this question of changing the tariff on tobacco, I would like to say that we are opposed to changing the tariff; that is to say, we are in favor of letting the law stand as it is with reference to American tobacco. We are not in favor of a tariff on leaf tobacco, because Canada does not at present produce enough tobacco for the manufacturer, and as it requires a great deal of money to import leaf tobacco on account of there not being enough people to buy large quantities of leaf tobacco, and the small manufacturer would be at the mercy of the importer, which, of course, would create a monopoly, and not being able to buy a large quantity of tobacco at a time he would have to pay an enormous price for the leaf and would therefore not be able to compete with his more powerful rival. We further ask that a duty of \$4.50 per lb. and twenty-five per cent. ad valorem be imposed on imported cigars, and our reasons are as follows:

It is our opinion that if such a high duty was imposed on imported cigars that there would be more high grade cigars manufactured in Canada which would mean a grout increase in the wages of all those employed in the cigar industry. We have been of that opinion for a considerable length of time and experience teaches us that if Canada does not manufacture so many good cigars as she should, it is because the duty is not high enough on imported cigars. We think we can manufacture just as good cigars here in Canada with the tobacco we get from the other side as are purchased in Havana, and if we did make the cigars here, certainly the working men would get a higher price than when they have to make a low grade cigar. Another thing we would call your attention to, is the fact that we desire the excise duty be reduced the same as it was prior to the Northwest rebellion. This increase and also the wages of others employed in the same industry, and we

# The 1897 Canadian Tariff The 1897 United States Tariff The British Tariff

As soon as the new Canadian Tariff Bill is presented in the House of Commons at Ottawa it becomes the Law of the Land, going into effect immediately. The Dominicn Parliament being already in session, it is the announced intention of the Government to present the Tariff Bill with as little delay as possible.

The new United States Tariff Bill has been already introduced into Congress, that body having been called together in Extra Session for the consideration of that subject; and it is expected that that Bill will become law and go into effect at an early day.

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think that if the Government would do something in this respect, that the workingman would be able to make a better living, because as it is at present, I can assure you, that we can just make enough to live.

Hon. Mr. Tarto-I would like to ask what is the average salary you now earn?

Answer-It is about \$6.00 a week.

Sir Richard Cartwright-Do you not employ 'a large number of women and children in your factories ?

Answor-Yes, there are a great many women and children employed.

Sir Richard Cartwright-What wages are paid to them ?

They carn about \$3.00 a week or \$2.50. When I speak about \$6.00 being paid to men I refer to the organized cigarmakers ; they are receiving on an average about \$0.00 a week. There is another question which I would like to bring up, which one of my colleagues will refer to more fully. We think that the Government should change the present law regarding room for the manufacturing of cigars. In that case it would give the cigarmaker, with a small capital, an opportunity of starting business for himself, and we also believe that it would spread the industry.

Hon. Mr. Fielding-Is this the opinion of the workingmen themselves, or is it the opinion of the small manufacturers ?

It is the workingmen we represent.

Hon. Mr. Fielding-You are not manufacturers in the ordinary sense of the word ; you make cigars on wages ?

Yes.

Hon. Mr. Fielding-About this Canadian tobacco, you say Canada does not produce enough tobacco to make cigars. Is it a question of quantity or quality

It is not suitable. There may be a little piece of ground that might produce a few pounds of tobacco that would be suitable to use with imported tobacco, but we could not be able to use the rest of it to make a descent kind of cigar of. Hon. Mr. Fielding—The gentleman who spoke before you said

that Canadian tobacco was not at all suitable for the manufacture of cigars.

Answer-I think that there may be a little in some parts of the country. Hon. Mr. Tarte-In Montcalm they certainly have produced very

good tobacco.

I have smoked some of the cigars manufactured from Montcalm tobacco. I think that the very same tobacco that is used in those cigars is not fit for the common, ordinary cigar-that is a very common cigar, indeed. I don't believe that we have the proper kind of soil to produce enough suitable tobacco. I think that Canada will never be able to grow tobacco to make a complete cigar out of it.

Hon. Mr. Fielding-Then you don't think that the tobacco industry is one that is suited to our country at all ?

Answer-No, sir, I do not think it is.

Hon. Mr. Fielding-You do not think it is any use to try to grow tobacco?

No, sir.

Mr. Boyard, another member of the deputation, said, with regard 20 wages, that the scale was lower in Quebec, and in Lower Canada for that matter, than in the cheapest district of Pennsylvania.

Hon. Mr. Tarte-Can you give the reasons why the wages are so low?

Answer-Yes, it is a case of capital against labor. The present attitude of your Government on the excise duty prevents a poor man, with a small capital, from going into business for himself, and for this reason there is a duty, at least a license, of \$75 for manufacturing. Well, suppose a man has \$200; after paying his license he has only \$125 left to buy his stock. He has got to have a special room set aside for manufacturing, and before he is able to introduce his goods to the market he is reduced to nothing. On account of having to buy his tobacco in small quantities he has to pay a higher price than the big manufacturers, and, therefore, he has to sell his cigars at such a rate that he has nothing with which to continue his business.

We think that if the Government would adopt a law giving the manufacturer the privilige of having a store in connection with his factory, it will give a cigarmaker, with a small capital, an opportunity of starting business for himsolf, and also that it would spread the industry in the Dominion, because we have many little towns of from 1.000 to 5,000 population that have no cigar indus-

try whatever. Hon. Mr. Fielding-Would there be any danger of the revenue losing ?

No, sir, because at present you have men employed to see that the manufacturers do not defraud the Government, and under the new conditions these inspectors would have the same opportunity of going into the store and ascertaining that the small manufacturer complies with the law in the same way that the large munufacturer does.

#### DUTIES ON TOBACCO.

Mr. J. M. Fortier, a Montreal manufacturer said :-- I would like to explain to you gentlemen the interests of the Canadian farmer regarding Canadian tobacco. What 1 wish is to see fellow countrymen get the proper amount of trade that my that they deserve. A man lives in the country, earns his bread and butter in Canada, and it is only just that he should use Canadian material, and that he who wants to use a foreign article-we have no objection-should answer to the Government for the injustice he is doing his fellow-countrymen. These manufacturers ask for \$4.50 a lb. on foreign cigars. He wants to be protected, but he does not like to see his neighbor protected. Now he has got \$2 a lb. to day. As a cigac manufacturer I am perfectly satisfied, I have made lots of money out of it, and I would make more if we had more people in the country, and I assure you gentlemen that the reason I ask for a duty on raw leaf, is to give my fellow countrymen an opportunity to make \$100 a year, and these farmers would be an additional population to what we have to-day. As it is they are emigrating almost every year. If every industry were looked into from this point of view, our population would be greater than it is to day. The trouble is, that the people have no work.

Hon. M. Fielding-We have been looking at it from that point of view for eighteen years, and we have not been getting the population.

Mr. Fortier-Well, you have not protected the proper industry, (Laughter.) I don't mean you. Mr. Fielding, but the Govern-ment. In 1878 I was in the United States, and I read in the papers that the Macdonald Government was going to impose a duty on foreign goods. I knew I could do well in Canada under the unstanting system on Leave here and established muscle. We the protective system, so I came here and established myself. We were protected and we increased in number. At that time there were probably only twenty-five cigar manufacturers in Canadato-day there are over a hundred.

At that time there were probably 200 cigarmakers ; to-day there are probably 10,000. We, as manufacturers of cigars, augmented in number because we were protected, but the farmers did not increase in number. To day they are the same number as in 1878. If they had been protected in the same way as I was protected they would have increased the same as we have. What I want is to augment the population. People do not come here to fold their arms, they come here to work. It is not by buying and selling that we can enrich the country, but it is by encouraging industry. The other day some gentlemen before you said that they never paid less than six cents for tol acco. Now, here is an invoice of goods I bought on June 29th, fifty cases of tobacco at 2½ cents a pound. I use this tobacco, and think some of the other manufacturers do the same.

Hon. Mr. Fielding-Is that American tobacco?

Mr. Fortier-Yes.

Hon. Mr. Fielding- Is that used for cigars ?

Mr. Fortier-Yes, we have tobacco which we use for cigars as low as 21 cents and some for one cent a pound. I tell you, gentlemen, Canada has been the dumping ground for poor tobacco because there has been no duty on it. If there was a duty on tobacco we would be very careful to import only the best goods, as the Canadian tobacco would answer our purpose just as well as the cheap tobacco which is at present imported. But what is the use of buying from the farmers? The farmer can't raise it for 21 cents a pound, and why? Because it is only the surplus that I get from the United States. The United States is the biggest t dacco producing country in the world. The farmer here has a severe winter to contend against and has not the experience. Supposing he gets seven to ten cents for his tobacco-that would be cheap enough for me. These eigar manufacturers say they must have raw leaf tobacco free of duty, but why do they ask for \$4.50 a pound on foreign eigars? They should stop the foreign eigars from coming in here. I say let us protect the farmer. We could still afford to pay twenty-five cents a pound on raw leaf tobacco and pay the inland revenue. The business of growing tobacco is very different from that of manufacturing it into cigars. The tobacco grower must earn a living.

He must sell his tobacco, and therefore twenty-five cents a pound is not too much to pay him, but what is in his way ? Simply the goods coming from abroad. What is the remedy ? All we have to do is to put sufficient duty on the goods that come from abroad to foster the cultivation of Canadian tobacco, and enable the Canadian farmer to make a living out of it. By putting a duty on foreign raw leaf tobacco, the manufacturer would put a certain quantity of Canadian tobacco in the cheaper grade of cigars.

Mr. Fielding-The poor man's cigar is made in Canada ? Mr. Fortier-It is made in Canada from foreign leaf tobacco,

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R. W. HENEKER, PRESIDENT. E. F. WATERHOUSE, BEOUT-TREAT.

T. J. TUOK, VICE-PRESIDENT. A. SANGSTER, SUPERINTENDENT.

Sherbrooke, Que.,

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menero She Royal Electric bo montreal Gentlemen we have tried the 180 K. h. Generator, with What we consider a good fair load. or perhaps a little more than Jain, we had 50 amp - on one side for Sherbrook. and 30 ampon the other side for Lermonville. We had the boltage 10 bolts higher on the Lemorrille line, I must bay it does more and better than I could imagine. The bearings of the machine were as cool their morning as when we had him one hour, and the lights aid not beem to bary in the Slightest, you bee we had every conjuctice in Jowe work and machine, and put the Extremes on, Jou should have seen how pleased the men were when they Saw how Steady the voltage Refet on the two different lines, when we get the new Exciter on . it wice be better I thank your m' Brown for coming for coming out, and giving us so much good advice. which will be carried out. Jours hespectfully Jours hespectfully 2. & angeter Buff

and he pays 6-10ths of a cent duty on it. If it were made out of Canadian tobacco solely, it would he quite different. He could have a blend of foreign tobacco in that Canadian eigar and con-tribute less than he does to-day. By having it mixed—say seventyfive per cent of Canadian tobacco and twenty-five per cent. of foreign tobacco-that would make a splendid aroma. Hon. Mr. Paterson -Then you think the Canadian farmer is not

protected in growing tohacco? Answer-No sir.

Hon. Mr. Fielding-Your idea is to put on a duty of twentyfive cents por pound on the leaf in order to protect him? Mr. Fortier-Certainly.

Hon. Mr. Paterson-That would be pretty good tobacco, the Canadian tobacco. How many pounds would it take to make a thousand cigars ?

Mr. Fortier—Twenty-four pounds of tobacco would make a thousand cigars including the fillers and binders. Hon. Mr. Paterson—Under the present tariff the farmer has

thirty cents a pound instead of twenty-five. The excise duty on Canadian tobacco, as I understand it, is \$3, and the excise duty on the foreign leaf is \$6. The difference is a protection to the Canadian grower of \$3. Mr. Fortier—The Inland Revonue laws are that we must make

1,000 cigars out of every twenty-four pounds of tobacco that enters our factory

Hon. Mr. Paterson-Do you work up all your scrap?

Mr. Fortier – Yes, we work it up into cigars. We have machines now that enable us to make a thousand cigars for fifty cents packed up in boxes. The price of tobacco is nothing ; it is the labor. We have machines that make 10,000 cigars a day.

Hon. Mr. Paterson—The late Government wanted to protect the Canadian farmer and they attempted to do so, because the differ-ence in the excise duty of \$3 a thousand is a very large measure of protection.

Mr. Fortier-Yes, but it is so administered that it is an interference. Why do you not collect a duty at the principal place, — at the port of entry. If I make a thousand cigars and put two gounds of Canadian tobacco into it, I have to pay the same duty on them as I do on foreign goods.

Hon. Mr. Fielding-If it were possible to amend the regula-tions so as to permit of the blending of Canadian tobacco and American tobacco would not that meet the difficulty, so that you

American tobacco would not that meet the difficulty, so that you could only pay duty on foreign tobacco? Mr. Fortier—That is all the farmer wants. He wants his tobacco to be treated like the foreign tobacco. Of course, to be protected by that duty you are imposing. Whatever we sell of Canadian tobacco is very limited certainly, but the greater part of it goes down into the Lower Provinces. They buy most of our

Canadian plug tobacco. Hon. Mr. Paterson—Are you well versed in the effect on the soil? Would we be doing a real benefit to the farmer to turn his attention to cultivating tobacco instead of producing what he is now producing? What is its effect on the land? Mr. Fortier—There is nothing wrong in its effect on the land.

The Connecticut valley has been raising tobacco ever since I remember. They are still raising it and they have been enriching the land.

Hon. Mr. Paterson-Is the growing of tobacco more profitable than other crops?

Answer-Yes, if they could sell it. On one acre of land you can raise from 1,000 to 2,000 lbs. of tobacco. If the farmer could get ten cents a lb. that would be \$200 an acre. Of course you must give them a market for their goods. I myself have tried hard to create a market for Canadian tobacco. I have exported Canadian tobacco to England, Belgium and Holland, but they do not want it because it is too raw.

Hor. Mr. Paterson-Do you remember the sugar beet industry ? It would have been very desirous to have had that succeed, and I do think an honest attempt was wade in two or three places, and the farmers probably deviated from their other crops in order to produce it, but as you well know it did not turn out very well. Mr. Fortier-Well, sir, I would account for that in this way.

You ought to have taken the same procedure as the European powers did when they introduced that industry. They put an almost prohibitive tariff on foreign sugar, and of course they had to interest everybody in introducing the gar beet. But in our country the last government allowed the preign sugars to come in here on too small a duty. The cigar industry is very small as com-pared to the consumption of tobacco. We take probably 2,000,000 lbs. a year; that is all we use as cigar manufacturers, but the plug tobaccurers way much more. There is shout 10,000 000 lbs. of tobaccos use very much more. There is about 10,000,000 lbs. of

tobacco brought into the country for that purpose. Hon. Mr. Paterson-If we were putting a duty on the leaf and

taking off the excise duty

Hon. Mr. Fielding-Mr. Fortier does not propose taking off the oxcise duty.

Mr. Fortier-Cortainly net. In the United States before the McKinley tariff came into force the duty on tobacco was thirty-five cents a lb. for all foreign tobacco imported into the United States, but under the McKinley tariff it was increased to \$2 a lb., and at the increased rate of duty more revenue was derived simply because a cortain class of people would insist on having imported cigars, no matter at what price.

Hon. Mr. Fielding-About what quantity of tobacco is usually carried in the trade ?

Answer-I could not tell you that, but we kr w that we are importing right along about 10,000,000 lbs. a year. Hon. Mr. Fielding-With regard to this Cuban edict, does it apply to all parts of the island or only to certain sections? Answer-Only to certain sections. It is only a matter of price. Hon. Mr. Paterson-If the Covernment were to decide to such

Hon. Mr. Paterson-If the Government were to decide to put this duty on the raw leaf, how would you treat the tobacco that is in the country at the present time?

Answer-I would collect the Inland Revenue duty. Hon. Mr. Paterson-What about the import duty?

Answer-You could not collect anything on what we have on hand. You have no law to collect it now.

Hon. Mr. Paterson-But supposing one man had 40,000,000 lbs. on hand.

Mr. Fortier-Well, I think that would be his own business. If the Government wished to maintain the present Inland Revenue Department, keep the same duties as to-day, only treat the tobacco alike-Canadian and foreign tobacco should be treated alike. That is what I ask, that is what the farmer asks. Make it a uniform duty of twenty-five cents a lb. excise, on all manufacturers' tobacco, and \$3 to \$6 on all manufactured cigars whether they are Canadian er foreign.

#### JEWELRY.

A deputation of the Montreal Jewelry Manufacturers' Association waited upon the Commission, the first speaker being Mr. A. Schwob, who said that the Association had held a meeting and had discussed what they thought about the tariff, and had found out that they were in accord with their western friends in every point except one or two, which he would now introduce. The only point they wished to discuss was that of watch cases and diamonds. He mont say that the meetings held had been composed of two watch-case manufacturers, three or four jewelers and some jobbers. The merchants representing this trade consider twenty-five per cont ad valorem sufficient protection, but the watch-case manufacturers held, considering the limited manufactures of the country that their industry would be imperilled by the competition of those outside. At their meeting it had been decided by a majority to agree to twenty-five per cent.

Mr. John H. Jones was the next speaker. Mr. Jones, who is a watch-case manufacturer, said that it was not his intention to have spoken on this part of the subject. He was not a manufac-turer, but an importer. He was a thorough protectionist himself, but believed that the best way to protect the trade was to lower the tariff. The daty now though manipulty treats the part of the really tariff. The duty now though nominally twenty-five per cent. is really in some cases of jewelry prohibitory, inasmuch as raw material was admitted free. The protection to the labor in this country was enormous, amounting in gold goods to 100 per cent., and prevent-ing the importation of such goods. As to the question of kindred ing the importation of such goods. As to the question of kindred matters such as watch boxes and jewel boxes, these are protected in a like manner, amounting to prohibition. He would cite an instance or two in low priced goods, such as thimble boxes, etc., on which there was a specific duty of five cents each. In answer to a question by Hon. Mr. Fielding as to what the ad valorem and specific duties together would be, Mr. Jones said that he had never averaged it, but that the specific duty would cost more than the production of the goods themselves. All these goods

more than the production of the goods themselves. All these goods would run from \$2.50 per gross to \$9 per gross. Jewel boxes were more expensive, but were not in much demand. In the matter of clocks, he would suggest that the tariff should be reduced to twenty per cent. His reason for this was that the consumption in this country was largest among the poorer classes of the people. He hnd never averaged the importation on clocks as to their value, but he knew that there were thousands of clocks sold, costing from one and a half marks to three marks, or from fifty-five to seventy-five cents. Thousands of these were sold compared to the number costing three or four dollars. A few only of the higher priced goods were sold. The average value for duty on the clocks would not excced S2.

Mr. C. H. A. Grant, another member of the delegation, here stated that he had noticed that the majority were in favor of a reduced duty on watch cases of from thirty-five per cent. to twenty-five per cent. He had no objection to a twenty-five per\_cent. duty, provided it was collected. The American

manufacturer who produced a large surplus used the Canadian market and others as a dumping ground. The Commission could readily understand what their object was in doing so. A factory producing a thousand cases a week, if it could produce 1500 a week of a cheaper class with the same number of hands and market them abroad at the cost of production, would reduce the average cost on each case. This market is very limited, and owing to the small quantity of goods that we can market and the very large variety that have to be made, he considered it unfair to the capital

and labor employed to reduce the tariff from what it is at present. Sir Richard Cartwright-Your difficulty is wholly due to the advantage which the large market has over the small ?

Answer-Yes.

Sir Richard Cartwright-The cost of your raw material, so to speak, is precisely the same as in the American market?

Answer-Yes.

Sir Richard Cartwright-The wages you pay are about equal to those paid in the United States ?

Answer-Yes, in some cases we pay more.

Sir Richard Cartwright-Have they an advantage over you in being able to use more costly machinery in their output ? Do you use the same class of machinery ?

Answer—Yes.

Sir Richard Cartwright-It is the advantage which the large market has over the small?

Answer-Yes. A factory that can work on one style of case only can reduce cost.

Hon. Mr. Fielding-Although the duty is thirty-five per cens., it only amounts to 273 per cent.? The export prices to which you refer are common to trade in the world generally ?

Answer-I think they are. Hon. Mr. Fielding-The export value after all is a fair value ?

Answer-It may be to the importer, but not to the manufacturer.

Hon. Mr. Fielding-The question of value cannot be fair to one and not to another i

In answer to this Mr. Grant said that he would give a case in point. Supposing he were a hat manufacturer in New York and his factory produced a thousand dozen too many, which he exported to Canada at cost. Would it seem fair that the capital interested in the manufacture of hats in Canada should have to meet that competition.

Hon. Mr. Fielding- You do not need any duty to keep them out.

Answer-I beg your pardon. Any one could then go to the United States, buy his things cheaper and bring them in here. Give me the same facilities of doing business with the United States that the United States has of doing business with Canada and we will be with you.

Hon. Mr. Fielding-What are the facilities they have which you have not?

Answer-Their large factories.

Hon. Mr. Fielding-How many factories are there? Answer-Three in Canada.

Hon. Mr. Fielding-Are they separate ?

Answer-Entirely separate. Hon. Mr. Fielding-They have no agreement as to prices? Answer-No. We have agreed on prices to a certain extent, but there is no combination.

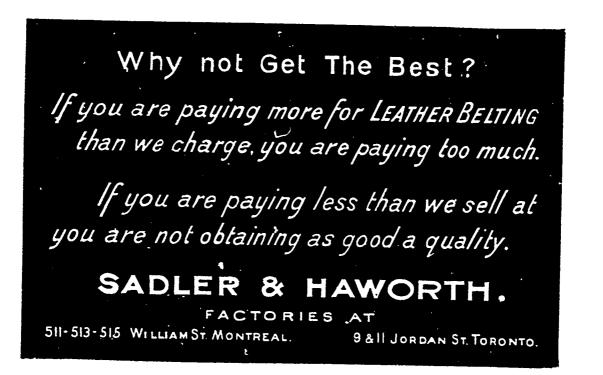
Mr. Schwob, who now resumed speaking, said that it had been decided at a jewelers' meeting to recommend that diamonds be left on the free list, considering the large number of skilled workmen who were employed in diamond setting and the fact that diamonds were bought in Canada as cheap as in Europe.

Mr. Henry Birks, who was the next speaker, remarked that the high tariff in the United States on diamonds, had jeopardized the entire business there. The receipts from customs duties on these goods last year had shown a falling off of \$500,000. He had letters from a number of American dealers who said how little the high tariff had done for their trade, and that these diamonds were now being brought in by smugglers.

The United States Government had instructed its consuls to look sharply after this matter, but the consul at Amsterdam had infor. "d him that his efforts in keeping down smuggling were of no use. Mr. Birks went on to say that he used to import fine jewelry, but that he now made it all, because the diamonds came in free. He had twenty six work men in his establishment getting good wages. He never could keep such good man before.

Sir Richard Cartwright-Do you cut diamonds ?

Answer-No, sir. We set them only. We used to lose a great deal of trade years ago by our wealthy people buying goods in



Europe. Now these buy here owing to the free importation of There is as good jewelry made here as anywhere in America

Sir Richarard Cartwright-You say that diamond jewelry is now hought here. Is that the case in the matter of colored stones?

Answer-Yes, sir. My remark applies to all kinds of jewelry. As to smuggling, it did not pay a man to run the risk of smug-gling, considering the small amount of duty. He hoped that if they had to be taxed for duty, though he did not care how high it might be on other jewelry, he contended that diamonds should be

Mr. R. Hemsley said that he agreed with Mr. Birks that it would be impt ible to collect dury on diamonds. The same remark would apply to all gems. He had two retail establishments. A few years ago it was quite common to have people asking the value of goods which they had purchased in New York and Lon-don. To day the case does not exist. It does not come under our notice once a year. The fact that the country is advertised as a market for diamonds is a great thing in our favor. A duty on diamonds would destroy this. The tax would press

more on the middle-class people than on the rich, as the rich man can travel and buy good diamonds in foreign markets, but those who did not travel would have to buy here and pay the duty. It would throw the trade into irresponsible hands. There was no doubt in his mind that the considerable loss of revenue to the

doubt in his mind that the considerable loss of revenue to the United States was due to the fact that the wealthy people were purchasing abroad. This with snuggling made up the deficit. The next speaker, Mr. William Brownley, said that he was satisfied with the present duty of twenty-five per cent. Diamonds were now admitted free, but on other stones the duty was ten per cent. The trouble he found was that these stones are in the hands of a very few dealers in Canada and that he had to new a very high of a very few dealers in Canada, and that he had to pay a very high price. He imported from the United States, paying ten per cent. auty, and got his goods cheaper than he could here. He thought stones should be placed on the free list and save us that ten per cent., and we could compete with foreign goods.

Mr. H. E. Nelson, speaking of clock importation, said that the large majority of clocks imported are very cheap ones, sold principally to the poor people, on which there was a duty of twenty-five per cent., which was very heavy for the poor people to pay. He

thought that a slight reduction should be made to the clock trade. We import thousands of clocks that cost in Germany under two marks—which is about forty-eight cents. The cheap clocks kept good time. It could be reduced so that clocks could retail here for about fifty-five cents after paying twenty per cent. duty. present they retailed for \$1. At

He imported fancy boxes for jewelry. The Appraisers called them jewelry boxes, but he had never been able to find out why they did so as many of these hoxes were used for hair-pins, etc. On these a duty of thirty per cent, and five cents each was paid. They paid \$6.00 a gross for a box. There was a duty therefore, of

Mr. Alfred Eaves who said he was a jobber in jewelry and handled different lines, said he was of the same opinion as Mr. Nelson and was in favor of a reduction of duty on watch goods ; Twenty-five per cent. would be ample. It would help the retailers. As to clocks he thought that twenty per cent. would be enough. They would then be cheaper to the poorer classes.

#### WATCH CASES.

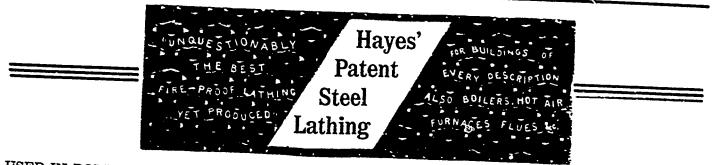
Mr. W. F. Doll, late of Winnipeg, but now located in Montreal, ap-peared before the Commission in behalf of himself and some other

retail jewelers, and presented the following petition : Your petitioners, the undersigned, humbly show as follows : That the ad valorem duty on watch cases, viz. : thirty-five per cent. is very high, greatly increasing the cost to the consumer, and not effectual to encourage bona fide manufacturers within Canada, and that the varied ad valorem duties now imposed upon such lines as watch cases, watch movements, clocks, solid silverware, electroplated ware, jewelry, jewelry novelties, etc., varying as they do from ten per cent. to thirty-five per cent. are most indefinito,

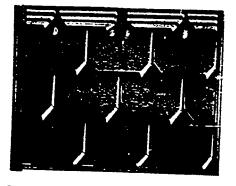
annoying and detrimental to the trade. Your petitioners would therefore pray that a more uniform ad valorem duty, for revenue only, on all the above lines be considered,

A number of signatures of retail jewelers were appended.

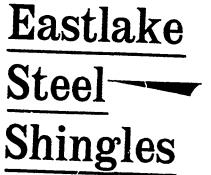
Mr. Doll (continuing)-Now if you will allow me a few minutes, as one of the oldest jewelers in Canada, having been over twenty years in the jewelry business altogether, I should like to lay before you some reasons why we want a revenue tariff, not only the involve business as well. With your permission the jewelers but the consumers as well. With your permission I



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Write for prices and ask for Catalogue "O.

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METALLIC ROOFING CO., Ltd., Manufacturers,

TORONTO

should like to refer to the petition presented in Toronto by the manufacturors, and go over that petition item by item.

I will first call attention to the speaker in Toronto, Mr. Ellis, who came before you there, and who opened the proceedings by telling you that there was no combine among the manufacturers. Now, in contradiction of this I produce a price list which my friends the manufacturers will recognize as their association price list. I have also a copy of the by laws of their association, which forbids any manufacturer to sell, under a penalty of \$500, to any person who does not belong to the association. I may say it costs \$50 to join this association, and when you join you are bound to buy only such goods as are sold by the association. In proof of this I may say that there was a factory recently started in Canada to manufacture watch cases - the Canadian Watch Case Companyand I understand from the manager that he was unable to place his cases before the jobbing trade unless he joined the association, and so he gave me to understand that he spent his \$50 and joined the association.

A voice-No, no ; we did not pay \$50 to join the association. 51r. Doll-Then the fee has recently been abolished. There has been considerable agitation about it. I refer you to this list, gentlemen, it is rather old, but it is one sent to me by the associa-tion, dated 1891. The preamble says in effect : "We jobbers in American watches do hereby form an association for the purpose of sustaining prices of American movements, etc., and furthering the general interest of the Canadian jobbers in American watches." Article 9 of the constitution and hy-laws says: "Each and every member of the association convicted of a violation of this consti-tution or by-laws shall forfeit to the association the sum of \$500,

and shall be supended from membership until the fine is paid." And so it goes on in this way showing penalties for violation. It also says under clause 10 that the members of the association agree to purchase during one year not less than \$6,000 net of combine goods, including gold cases. From this you will see that the

small dealer is under a great disadvantage if he does not buy as much as the manufacturer says he ought to buy. He is therefore so restricted that the association is practically a combine to throttle the small dealer for the benefit of the large manufacturer. I might the small dealer for the benent of the large manufacturer. I might say further that I will just state the articles as they come. Mr. Ellis pointed out to you that on the article of tower clocks they wish a duty of thirty per cent. continued on tower clocks, because they are manufactured in Toronto and Montreal. What is the fact, gentlemen? There is only one man in Montreal; he repairs tower clocks and once in a while he imports some material and units an eccessional clock any and calls himself a manufacture of puts an occasional clock up, and calls himself a manufacturer of tower clocks, and there is one man in Toronto who employs a few hands in repairing clocks. He also imports material-he brings this material in raw, finishes it in Toronto and puts it together, and this material in raw, finishes it in Toronto and puts it together, and in consequence calls himself a manufacturer of tower clocks. Gentlemen, it is ridiculous. Now I say that the duty on tower clocks of thirty per cent. is a disgrace to the country and a draw-back to the country and for this reason: If a man wishes to put up a tower clock if he has an interest in the community—say the clock would cost \$1,000; he would have to pay the Government \$300, and he argues that it is an injustice, since the clock is prac-tically a gift. The consequence is we see so many buildings being put up year after year with a big hole left for a tower clock, but no tower clock in it, and so I say it is not in the best interests of the country that this duty should be continued on tower clocks. country that this duty should be continued on tower clocks.

[Norr.—The foregoing is only a part of the testimony taken at Montreal. The publication of it will be continued in our next and other issues.]

The successful progress of the Royal Electric Company is a component of the increased commercial prosperity of the City of Montreal, and through the use of its manufactures the Dominion will obtain similiar advantages.



## CAPTAINS OF INDUSTRY.

The following items of information, which are classified under the title #Captains of industry," relate to matters that are of special interest to every advertiser in these pages, and to every concern in Canada interested in any manufacturing industry whatever, this interest extending to supply houses also.

If a new manufacturing enterprise of any kind is being started, or an electric lighting plant instituted, or an electric railroad, or a telephone, or a telegraph line is being constructed; or a saw mill, a woolen, cotton, or knitting mill; or if any industrial establishment has been destroyed by fire with a probability of its being rebuilt, our friends should understand that possibly there may be something in the event for them. Do you catch on to the idea?

The starting of any such concern means a demand for some sort of machines, machinery, or supplies, such as steam engines and boilers, shafting, pulleys, belting, lubricants, machinery supplies, wood or iron working machinery, ventilating and drying apparatus; pumps, valves, packing, dynamos, motors, wire, arc and incandescent lamps, and an infinite variety of electrical supplies, chemicals, acids, alkalies, etc. It is well worth the while of every reader of the Canadian Manufacturer to closely inspect all items under the head of Captains of Industry.

The town of Essex, Ont., will vote on a hy law to raise money to extend its water from the Sydenham (Ont.), Glass Company's

Sixteen carloads of glassware were shipped works last week.

\* Mr. B. B. Barnhill's saw mill at Two Rivers, N.S., was burned a few days age Loss \$3,000.

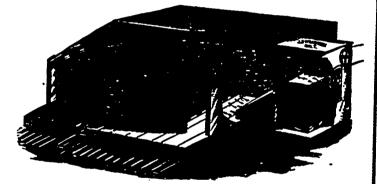
Messrs. Donald Fraser & Sons, Fredericton, N.B., will replace their two small engines with a large one and will also put in a new boiler.

Messrs. Wood Bros. are building a new flour mill at St. George, Ont.

The Carborandum Company, Niagara Falls, N.Y., have decided to begin work at once on their plant on the Canadian side of the river. The Canadian patents on the article call for a certain quantity of its pro-duction in Canada before June 1, 1897.

The Jenckes Machine Company, Sherbrooke, Que., has been awarded the contract for the machinery, an eighty h. p. boiler, thirty-five h. p. engine, the pipe fittings, etc., for the Moyser & Blue brewery in British Columbia.

### McEachren's System of Drying, Heating and Ventilating Under Recent Patents.



In construction an process of drying this Kiln differs widely from all others in use. They have given entire satisfaction where all others Dry Kilns have failed. They will season More Lumber in a Given Time, with a given heating surface and a given quantity of steam than any other Kiln now in the market. Their construction and more of operating is such as to season lumber without **Case Hardening**. Checking or Warping. They work equally well on Lumber Right from the Saw and on Air Seasoned Lumber, the only difference being that one takes a little more time than the other. By a Peculiar Arrangement Found Only in Our Dry Kilns we ard thus preserve the heat passing from the Elin instead of wasting it as is the rule with all other B ast Kilns. Ventilating Fans, Shaving Fans, Pressure Fans, all sizes. BLAST HEATING SYSTEM FOD LADGE BUILDINGS

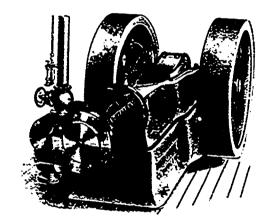
BLAST HEATING SYSTEM FOR LARGE BUILDINGS

Little Wonder Boiler and new Hot Water Heating System half price of usual hot water system. STEAM BOILER CLEANERS, Feed Water Heaters covered by Patents of recent date in Canada and United States.

Second-hand Heaters and Fans made by the best American Manufac-urers, only in use a short time, for sale at great reduction. Send for Illustrated Catalogue and Prices to

MCEACHREN HEATING & VENTILATING CO. GALT. ONT.

# **BUFFALO FORGE CO.**



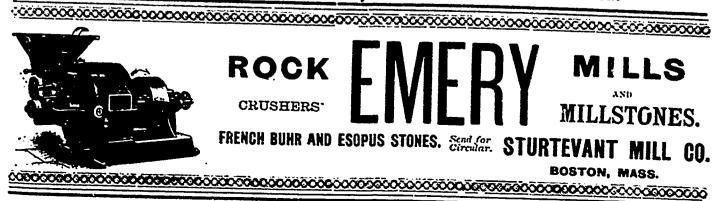
# AUTOMATIC CUT-OFF ENGINE

Horizontal and Upright Types, for Electric Light and Power Purposes.

DIRECT CONNECTED AND BELTED 1896 Sectional Catalogue furnishes full details.

# Buffalo Forge Co., Buffalo, N.Y., U.S.A.

BRANCHES: NEW YORK, CHICAGO, PHILADELPHIA, LONDON PARIS AND ST. PETERSBURG



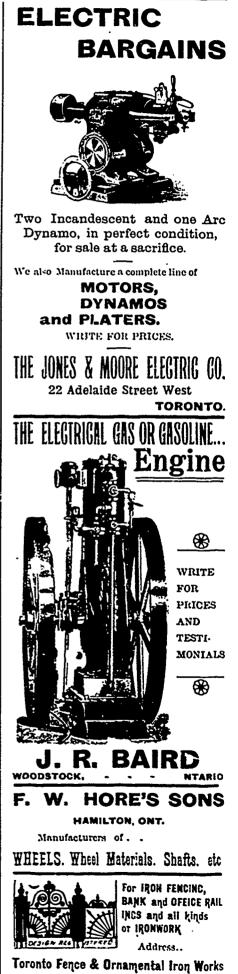
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#### THE CANADIAN MANUFACTURER.

April 2, 1897.



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April 2, 1897.

We have received from Messrs. E. Leon- following telegram from Rossland, B. C., ard and Sons, London, Ont., their new illus-trated catalogue of engines, boilers etc., one illustration of special interest is that of a pulp digester being one of three made for the Masterman Pulp and Paper Co., Chatham, N.B. They are nine fect in diameter, thirty-one feet eight inches long and weighed 41,000 pounds each.

The latest colors introduced by Wm. J. Matheson & Co., 178 Front St., New York, agents for Leopold Cassella & Co., are several liam E. Hall, Sup. Le Roi Mine. hands me shades of anthracine acid brown G on woollen yarn, and diamine catechine (; and B.

Our readers who take an interest in the will be pleased to note the purport of the \$2,000.

which refers to the large air compressor which was last summer manufactured for the Lo Roi mine by the Canadian Rand Drill Co., Sherbrooke, Que., and which is, we learn, the largest air compressor ever manufactured in the Dominion of Canada The telegram says :-Rossland, B. C., Feb. 28, 1897. To the Canadian Rand Drill Co., Sherbrooke, Que. Compressor started up perfectly. Accept my sincere congratula-Wil-

Moncton, N.B., proposes to build a new school building to cost \$40,000.

Wm. McLuchlan's steam lumber and shingle mill at Magnetawan, Ont., was deprogress of our country and her enterprise stroyed by fire March 18th. Loss about

The Ontario Radiator Manufacturing Company, the incorporation of which was noted in THE CANADIAN MANUFACTURER recently, have secured large premises in Toronto, and will manufacture a radiator the invention of Mr. J. T. Jackson, Toronto, and Mr. S. Jackson, St. Catharines, Ont.

W. S. Norman, of Rossland, and William Archer, of New York, are at the Driard, their visit to Victoria heing in connection with the private bill that is being asked by the British Columbia Light and Power Company, to supply electric power to the towns of Trail and Rossland. The syndicate to which these gentlemen belong have already spent \$100,000 in putting in turbino wheels, cribwork and flumes in connection with placer mining on the Pend d'Oreille river, not far from Waneta, and already have 3,000 horse



power at their command. They wish to incorporate with a capital of \$1,000,000, to string wires and increase their water power to carry 1,500 electric horse power over seventeen miles of line to Rossland and Trail. "As soon as we can get our bill through," said Mr. Norman, "we will have contracts to supply the War Eagle, Le Roi, Josie, and in fact, the leading mines in Rossland, with power, and expect that before long we shall have to increase our power to keep up with the demand. We have all the necessary capital to go right ahead, and mean business from the start."—Victoria (B.C.) Colonist.

#### A BIG COMPRESSOR PLANT.

A telegram from Rossland, B.C., says :- Promptly at 2 o'clock to-day, Mrs. Hall, wife of Superintendent Hall, of the Le Roi mine, turned the steam valve on the new 40 drill compressor, lately built by the Canadian Rand Drill Co., and broke a bottle of Mumm's extra dry on the fly-wheel, christening the magnificent engine the "Senator," in honor of George Turner, the general manager of the company. The immense machine quickly responded to the steam and worked beautifully in each and every detail.

The compressor is a beautiful piece of mechanism and has the distinction of being one of the three immense machines in operation in the north-west. It is a cross compound condensing Corhss air compressor, of 450 indicated horse power, of Rand make, fitted with the latest type of mechanical air valves, automatic governors, etc., and will be utilized for running all the pumps and hoists and operating 40 drills at the mine.

The event was the occasion of considerable speech-maring, John M. Burke, Ross Thompson, Ed. Saunders and Captain Hall all spoke in a happy strain, Mr. Burke saying that "the operation of such a large and magnificent piece of machinery in so young a camp stamps Trail Creek as one of the greatest mining camps anywhere."

This has been a field day for the Le Roi Company, as the new gravity transway between the mine and the Red Mountain Railway was put in operation this afternoon and worked like a charm.



The name of the Drummond-McCall Pipe Foundry Company, Montreal, has been has sold out his interest in the Raymond revolutions per minute, having a periodicity changed to The Montreal Pipe Foundry Co. Manufacturing Company, Guelph, Ont., of sixty cycles per second, with a potential at The capital stock has also been increased to manufacturers of the Raymond sewing ma- full load of 2,000 volts.

The two firms of Messrs. Clark & Mc-Farlane, and Schurman, Lefurgey & Co., Summerside, P.E I., have been amalgamated under the name and style of the Summerside Manufacturing and Lumber Company.

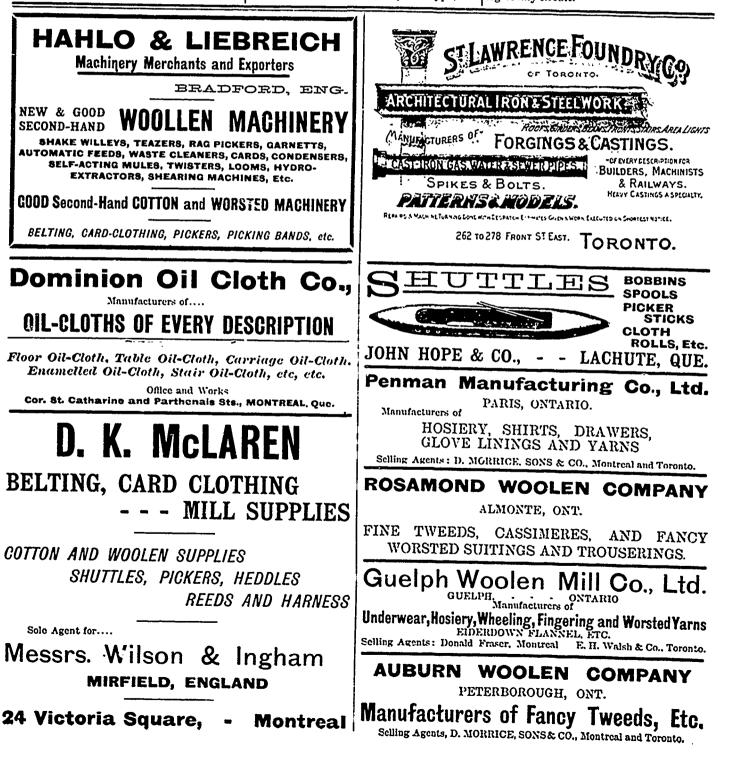
The Royal Electric Company, Montreal, have recently furnished an electric switch-board for the Sherbrooke Gas and Water Company, Sherbrooke, Que.

Mr. Charles Raymond, of Guelph, Ont., chine, to Mr. C. Kloepfer.

#### THE ELECTRIC PLANT OF THE AU-BURN POWER COMPANY AT PETERBOROUGH, ONT.

Following is a description of the electric Messrs. Raney, Reid & Selby, machinists, Kingston, Ont., have dissolved. Frank Raney and Chas. Selby continue under style Raney, Selby & Co. plant of the Auburn Power Company, at triple pole single throw switches, twelve fuse Peterborough, furnished by Mr. W. H. Mel- blocks, two current indicators, 100 ampere The plant is of the three-phase type, for leg of any circuit.

The switch board consists of two standard The Preston Furmture Company, Preston, Ont., a few days ago made another shipment of furmture to Liverpool, England. one current indicator, one potential indicator, one station transformer, three fuse blocks, one exciter reostat, three lightning arrestors, one ground detector, one exciter switch double pole double throw, one current indicator for exciter, seventy-five amperes; the feeder panel: four seventy-five ampere capacity, with connections to cut in on any







# **RUBBER BELTING?**

IF SO, BUY THE BRANDS MADE BY

The CANADIAN RUBBER COMPANY of MONTREAL

CAPITAL, \$2,000,000

MANUFACTURERS OF

ALL KINDS OF RUBBER GOODS

Ontario Branch, Cor. FRONT and YONGE STS., TORONTO

J. H. WALKER, - - Manager.

The Thompson Electric Co.

HAMILTON, ONT.

### "Enclosed Arc Lamps"

To burn 150 hours without Recarboning, for Series, Incandescent, Alternating and Power Circuits.

## "Open Arc Lamps"

For all Circuits, Single and Double Carbon Lamps.

We are the only concern in Canada making a specialty of manufacturing all kinds of Arc Lamps.

WRITE US FOR PARTICULARS.

The Packard Electric Co., Ltd.



Sole Agents for SCHEEFFER RECORDING WATT METERS ST. CATHARINES, ONT.



Split Maple Handles Duck Bill Cant Hooks Cast Steel Skidding Tongs Duck and Round Bill Peaveys, Car Load or Dozen Lcts The exciter is of the slow speed multipolar type, having a capacity of nine kilowatts, or double what is necessary to excite the present machine, this machine, together with switch board, being designed and connections arranged with a view of adding another generator of 500 h. p. capacity, to be driven by two water wheels to be erected on the south side of the power house. The voltage used is as low as is consistent with economy in the transmission of power for that distance. The first manufacturer to use this power is the Canadian General Electric Co., starting off with 150 h. p., with an option on another 150 h. p.

The machine and exciter are driven by two sixty-six in. "Boss" wheels, made by the Wm. Hamilton Manufacturing Co., of Peterborough. The shafting, crown wheels, pinions, with eye beams, breach trees, etc., wore furnished by Messrs. Wm. & J. G Greey, of Toronto, and the operating of the same reflects credit upon the manufacturers, there being some eighteen tons of iron, outside of the water wheels. The gear runs as smoothasa clock. The whole driving arrangement is carried on four steel girders, six by fourteen in., bolted to six solid concrete piers. The water wheels operate under a fifteen ft. head of water on the Auburn dam, and are tabled to 450 h. p., and are coupled together, the same shaft extending to the generator, which is twelve ft. in diameter and rests on a solid concrete bed. A large coupling bolts the armature of the generator to the shaft, making a thoroughly rigid direct-coupled plant. The power plant is all in shape, and the big generator weighs some eighteen tons. It is the intention to supply power to all classes of manufacturers in Peterborough, both alternating current for induction motors and direct current for small motors. The latter will be supplied from a central station 250 and 500 volts, reducing the liability of burnt armatures to a minimum.

The starting up of this electric plant says Mr. Meldrum, will mark a new era in the manufacturing industries of Peterborough, not only being a boon to present manufacturers but it should also be quite an induceument to intending manufacturers to locate here where they can get the advantages of cheap power, without the disadvantages of being located on the river, when manufacturers take units of fifty h. p. or over. The price is S20 per h. p. per year, this being, it is claimed, much lower than is offered by any company in Canada to-day, the aim of the Auburn company in purchasing the plant and of the engineer in designing the same, being to get such results as would enable them to offer power at half the cost of steam and to utilize the large amount of power now running to waste down the river since the destruction of the flour mill by fire last May.

The use of motor power, it can also be remembcred, instead of steam in operating machinery makes a large saving in insurance and in space occupied by motor as compared with boiler and engine, to say nothing of the advantage of having power always on tap by the simple throwing in of a switch.



#### AUTOMATIC SPOKE TURNING AND SQUAR-ING MACHINE.

The patent 32 inch automatic spoke turning and squaring machine as described by theaccompanying illustration is built in six sizes to turn spokes 32 inches, 38 inches, 42 inches, 48 inches, 52 inches and 58 inches. It is arranged for turning every variety of spokes, including common, Sarven-putent and sharp-edged.

These machines have a capacity for turning and squaring 2,500 spokes complete in ten hours, per-forming the work smooth so that little polishing is required.

The cutter heads are large in diameter, secured to the spindle by friction grip, no set screw points coming in contact to mar the spindle, each accur-ately balanced to run true without the slightest vibration.

The knives are flat shear cutting, their edges ground straight over; three knives attached to each head. The edges of knives used to form the throat or neck of spoke are shaped to suit the style of spoke desired. Two sets of throat knives for common and Sarven-patent spokes are furnished with each machine. The knives can be quickly ground and reset. A wooden straight-edge placed between the centers should be used, setting each knife so as to form a straight line. A shield, hinged to the back end of frame, sur-

rounds the heads, preventing any possible chance for the operator to become injured, and discharging dust and shavings at the back portion of machine.

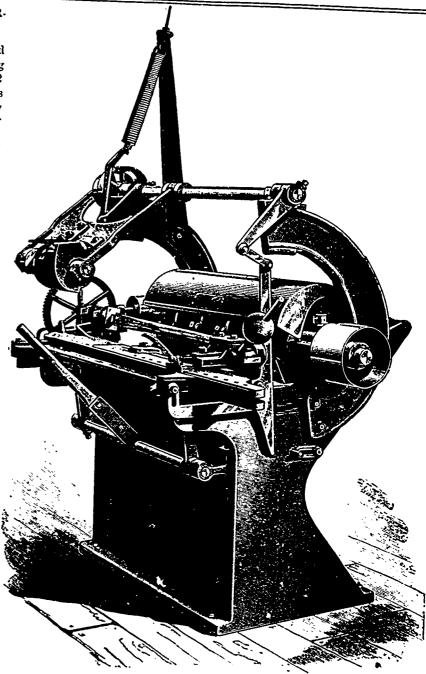
The table is made in two parts, each planed and scraped to a perfect bearing. The one resting upon the frame slides upon angle ways provided with gibs, operated to and from the cutter heads by hand lever. Two adjusting screws, one at each end lever. Two adjusting screws, one at each end underneath the table, working against stops attach-ed to frame, are used for regulating the diameter of spokes, thus one sized cam is used for turning several sized spokes of the same shape. The tables are coupled together at tail center end by a steel pin in one of the several holes which extend through both tables. As the cam revolves against the upright shoe attached to lower table, the upper table vibrates to and from the cutter heads according to shape of cam which governs shape of spoke. By placing the pin connecting tables directly op-posite tail center, the tread end of spoke will be turned round with a gradual change in shape to the throat, at which point the shape of cam and spoke agree. Placing the pin towards the right-hand end of table increases the oblong shape at tread end of spoke.

Sharp edge spokes are turned with a special attachment to turn both throat and tread ends alike, forming a straight line on sharp edge.

The tail block can be quickly adjusted to the desired distance from the head center for short or long turning ; can be set in align-ment with the head center or at either side, thus turning a spoke parallel or to any taper desired.

The squaring head advances and retreats from the spoke automatically, forming the square of spoke to agree with shape of cam, which is attached to spur center spindle. The squaring knives cover nine inches in length. A shield surrounds the head excepting a small space on working side.

The operation is simple, requiring no expensive help. Rived or sawed timber requires no hewing or other preparing, taken just as it comes, placed in the lathe, reduced to proper size and shape, finished complete at one and the same operation. In changing from one style of spoke to another requires but a moment's time to loosen two set screws Amherstburg, Ontar and change the cams. These are inexpen- Kingsville, Ontario.



sive, made of cast iron, and can be shaped with a file to best suit the requirement.

Manufactured by the Defiance Machine on the Works, Defiance, Ohio, U.S.A., for whom Man. Estate of T. T. Coleman, Seaforth, Ont., are The general Canadian agents.

The Milton Wire and Roofing Company, Milton, Ontario, is being incorporated with a capital stock of \$40,000, to manufacture all sorts of metallic work, wire nails of all sizes,

The Chatham (Ontario) City and Suburban Railway Company is applying for power to extend its line to Rondeau and thence to Blenheim and Charing Cross, and also to Wallaceburg and thence to Petrolea.

The South Essex Electric Railway Company is applying for an act to permit them to construct a railway from the city of Wind-sor, Ontario, to Sandwich, Ontario, and Amherstburg, Ontario, and to the village of Kingguille Ontario.

A. McKinnon, of Portage la Prairie, Man. proposes building an oatmeal and barley mill on the Balkwell water power at Rapid City,

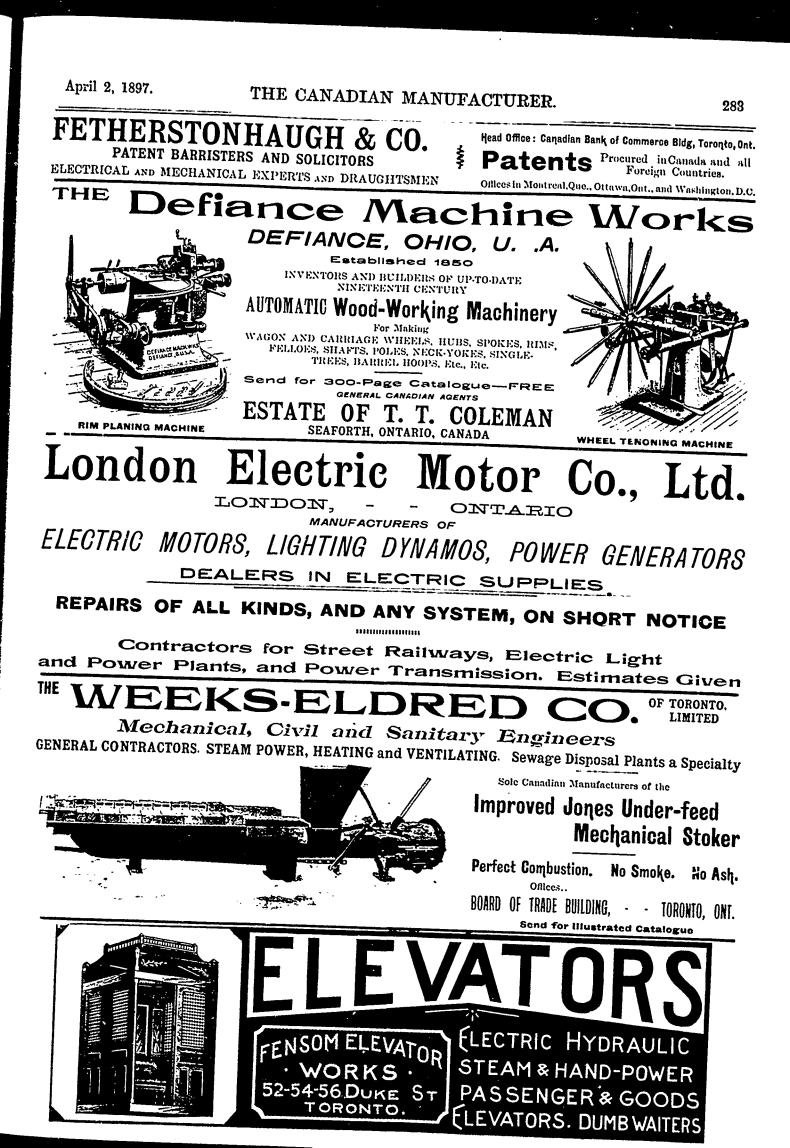
The Lake of the Woods Powder Company, Toronto, is being incorporated with a capital stock of \$20,000, to manufacture dynamite and other explosives.

The Laidlaw-Watson Shoe Company of London, Ontario, has been incorporated with a capital stock of \$24,000.

The Hamburg Manufacturing Company, New Hamburg, Ontario, is being incorporat-ed with a capital stock of \$45,000, to manufacture agricultural implements.

The Dominion Electric Heating and Supply Company, Ottawa, is being incorporated with a capital stock of \$100,000, to manufacture electric heaters, and other electrical appliances.

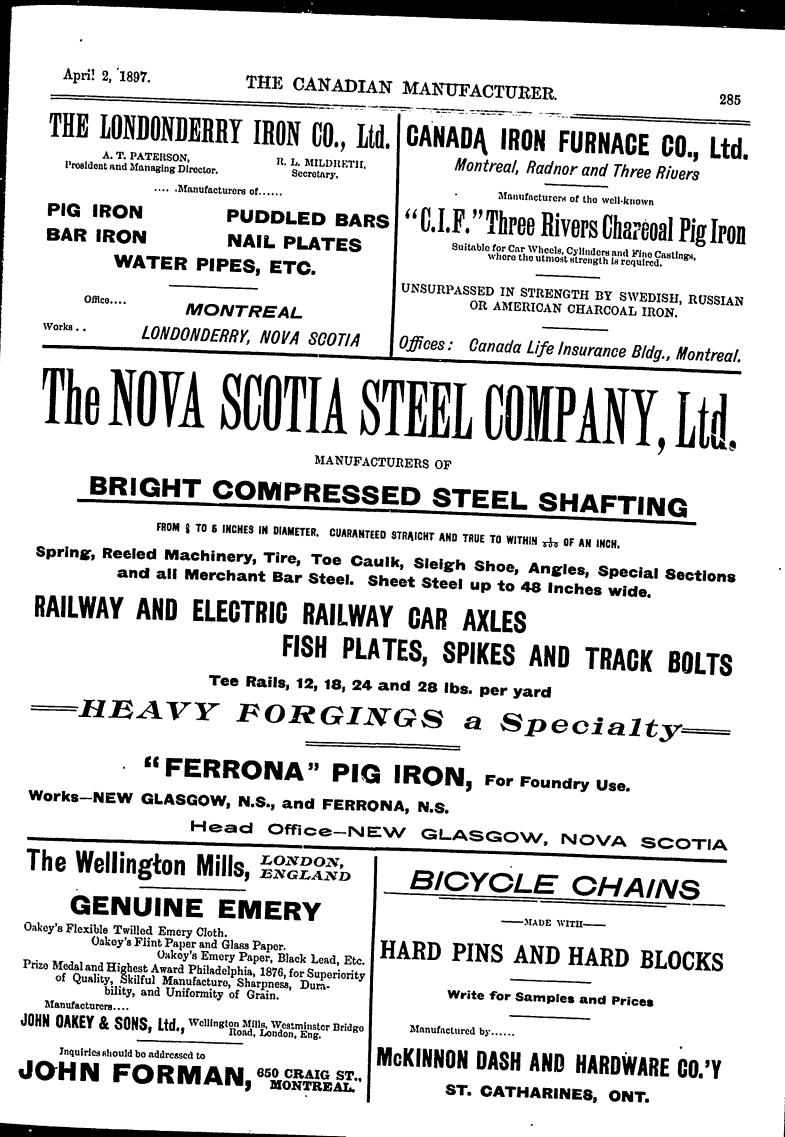
for the new machinery.



THE CANADIAN MANUFACTURER.

April 2, 1897.





April<sup>2</sup>2, 1897.





