

THE CANADIAN GROCER
 & GENERAL STOREKEEPER

PUBLISHED
 WEEKLY
 \$200 PER YEAR

VOL. VI.

TORONTO, SEPTEMBER 9, 1892.

No. 37

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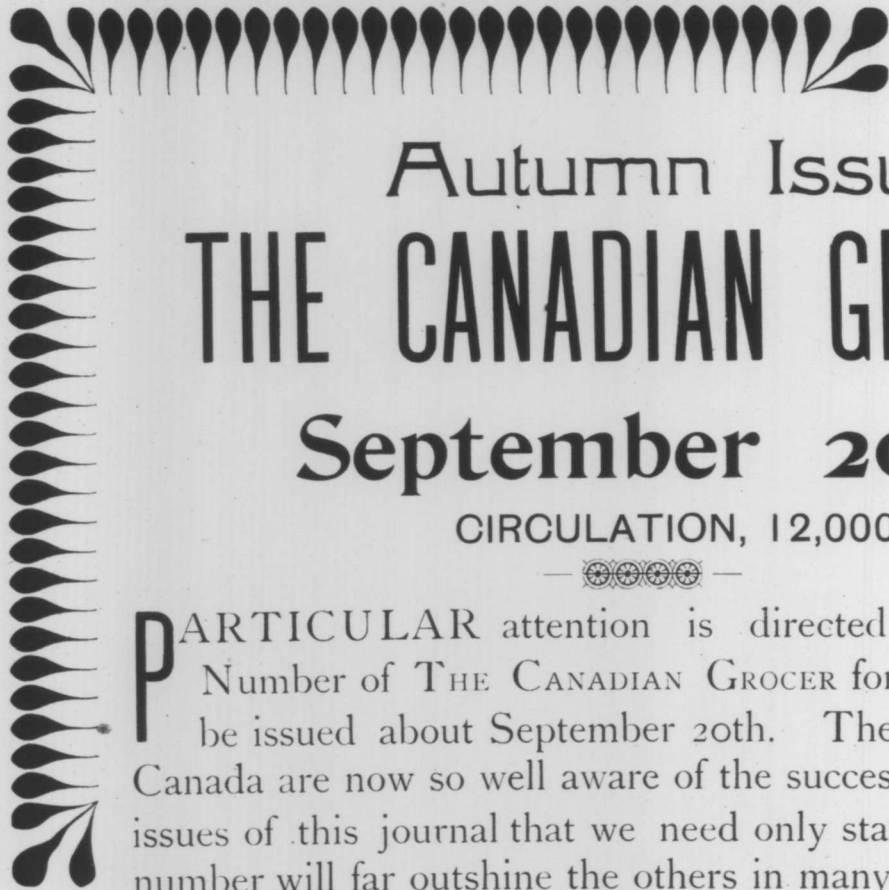
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Autumn Issue
THE CANADIAN GROCER,
 September 20th.

CIRCULATION, 12,000.



PARTICULAR attention is directed to the Autumn Number of **THE CANADIAN GROCER** for 1892, which will be issued about September 20th. The trade throughout Canada are now so well aware of the success of such previous issues of this journal that we need only state that the coming number will far outshine the others in many ways.

The Colored Cover is artistically designed by one of the best artists in Canada, and will be printed in several colors.

The Circulation of 12,000 means that every grocer and general merchant in the Dominion will receive a copy gratis. The trade will therefore expect to find in its columns the announcements of the houses they deal with. It will penetrate to many places, no doubt, never visited by your traveller, as well as to every centre of commerce in Canada whence orders for goods are likely to be forthcoming.

We would therefore urge upon advertisers to use this the only medium to reach probable buyers and people who want your goods. This can be done at a great saving to yourself. To insure good position copy must be in at once.



The Canadian Grocer,
 TORONTO.



SMALL PRINTING TOBACCO.



THE CANADIAN GROCER
& GENERAL STOREKEEPER

PUBLISHED WEEKLY.
\$200 PER YEAR

Published in the interest of Grocers, Packers, Produce and Provision Dealers
and General Storekeepers.

Vol. VI.

TORONTO, SEPTEMBER 9, 1892.

No. 37

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
FINE MAGAZINE PRINTERS
AND
TRADE JOURNAL PUBLISHERS.

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Advertisers and Subscribers may have their correspondence addressed to the care of any of our offices and they are invited to use them at any time. At the Head office, Toronto, a place is set apart where they can see all the latest newspapers and the latest issues of trade papers from all parts of the world, where they can do their correspondence or obtain any information. Parcels may also be directed to the Head office.

Grocers and general merchants will do well not to relax any of the vigilance they were called upon to exercise three years ago to retain the ownership of their tobacco and to avoid the payment of a heavy fine. The majesty of the Inland Revenue regulations has still to be asserted now and then, and an outbreak of official zeal in its behalf may be visited upon the trade at any moment. In Ottawa some seizures have recently been made, but the Government in its lenity, believing that no fraud was intended, was graciously pleased to let the offenders off without following them up by fine or imprisonment, and only confiscated the tobacco. But no dealer has any guarantee that justice will be equally tempered with mercy if he should be caught with tobacco that the wholesale grocer has forgotten to put the inland revenue stamp upon. He may be thankful he is not dragged ignominiously before a magistrate to answer the charge of dealing in contraband goods. His offence is a heinous one in the eye of the inland revenue regulations, no matter what ignorance or accident may be

urged in his behalf. He might as well try to do a slave trade as to offer tobacco from a package that did not bear every vestige of the evidence necessary to prove payment of the excise duty. Examine every package you buy, and see that you do not tear off all the strip when you open the box. Remember too not to have a plug of tobacco or a cigar out of its own box, and do not fail to knock the bottom out of every cigar box, for it would bring trouble to somebody if a lynx-eyed inland revenue man should get his eyes on it intact and either empty or filled with something other than cigars.

* * *

Green goods men are apparently getting their eyes open to the value of our markets as an outlet for their merchandise. They are spending good money very freely in postage these days to offer gilt-edged opportunities to enterprising citizens in Montreal and Toronto. They send a type-letter which shows a consuming desire on the part of the sender to open an agency in each of these cities, and the only obstacle in the way of doing so is the want of some man of sterling integrity to be entrusted with the management of it. The letter flatters each of the recipients by its very overt declaration of faith in their uncompromising respectability, and hopes business relations will be established. The sender says he is an aged man 38 years of whose life has been spent in the engraving department of a state bank, and that he can produce a perfectly flawless paper money. He will not sell less than two hundred dollars worth, so the man who wants any of this fine art must get \$200 of good money and forward it. Some poor simpletons do take the bait, forgetting to take account of the fact that if this counterfeit money were so safe a medium of circulation the manufacturer of it would not trouble himself to convert it into one-tenth as much legal

money. One Montreal man sent \$200, and had his confidence painfully shaken in the reality of human honor when he opened the return parcel and found a brick instead of 200 crisp ten dollar bills. So long as the green goods men treat their trusting and equally criminal correspondents in this way, honest people may feel easy. But sometimes the bad money is sent in return for the good, and then decent people have to look out. This stuff is likely to get shoved into circulation if it is a good imitation of the genuine, and then rogues get the value of good money in merchandise and service while honest merchants are unconsciously running the risk of losing the full amount of what the spurious money pretends to be. It is to be earnestly hoped the green goods men will continue to send bricks for money. The class of green goods men who send money cannot but feel that their competitors who send bricks are ruining the business. That is what their competitors are doing, and for once it is delightful to perceive that competition is the death of trade.

* * *

When the trader begins to show a lack of personal interest in his customers he begins to lower the centripetal force, and let them fly off at a tangent to revolve round some other centre of trade. This fact is not sufficiently apprehended by some otherwise good business men. They do not know how to put themselves in the place of others. If they did they would criticise the faults in their own manner with more insight and to better purpose. Many a customer is put in an obstinate mood by the indifference of a salesman, and walks out to buy somewhere else what he came with the intention of buying from the man who showed so lukewarm a zeal to make the sale. The trader must lay before his mind closely and constantly the principle that people like to be appreciat-

AUTUMN NUMBER--12,000 CIRCULATION.

ed and like their orders to be made something of. Neglect or indifference drives them away. A merchant often falls into the habit of being rather dry-mannered and independent towards his customers, and is unconscious of the effect of this habitual air. He will lose by it. To put oneself in the place of others requires more philosophy than some people suspect, and although they can do it in relation to forms of bad conduct that they do not practise, they cannot do it in relation to their own little private faults. Personal interest in customers is necessary to do business successfully. With this customer the interest needs to be friendly and cheery in expression, with that one polite and solicitous of pleasing, with one chatty, with another jocular, with most patient, with all strictly civil and obliging. Hardly a customer who has the money to pay for what he or she wants does not feel disappointed and displeased if the selling or showing of the required article does not seem to give real pleasure to the merchant. People like to be remembered, and when they come back to buy are on the still hunt for any traces of joy or remembrance of the former transaction in the mind of the salesman. If no such signs are discernible the customer is apt to be afforded and may not call again. The genial, happy-natured, courteous man who can show himself interested in everybody at all times is the man who holds customers, and sometimes can do so without losing much of his profit.

* * *

The agreement among the salmon packers to limit their output this year has given something of an impetus to the trade in the raw material. The shipments of whole salmon from British Columbia to eastern points in this country and the United States have been both large and numerous this season. They would probably have been smaller and fewer if the canners had gone in for putting up so large a pack as that of 1891. And they would probably have been larger and more numerous if this had not been a "short run" year. Of course, the shippers of raw salmon eastward send larger fish than would as a rule be suitable for canning, and thus do not come into the market for stock altogether in opposition to the canners. But the increase in the sale of fresh salmon gives work to many men thrown out of employment by the agreement to limit the pack. The consumption of fresh salmon is furthered by the facilities for shipping and preserv-

ing that are afforded by the railways. The use of refrigerator cars ensures the preservation of stock. The manufacture of ice has been wonderfully cheapened in recent years. It can be produced at \$4 a ton. This makes shippers independent of natural ice, which is seldom or never of so equable purity as that made by mechanical process. Refrigerating plants can also be constructed at little more than one-half the cost necessary two years ago, and smaller plants can be made than it would then pay to make. A step further is believed to be possible, so that cars can be equipped with freezing plants and the ice made on board. The development of cold storage means the extension of business in perishable lines into seasons and countries heretofore out of the question. In the present stage of its development it would not pay to erect an ice manufacturing and storage plant in this city, as natural ice comes upon an average at about \$1.50 per ton, and we are in too cold a situation for it to ever be much dearer.

* * *

The railway trains and steamboats are now putting down at the stations and wharves of the city, visitors who have come to attend the Industrial Exhibition. The attendance, however, is not more than the usual first-week average. On Monday morning people will begin to arrive in shoals. They are likely to get the worth of their time and expenses in interesting and entertaining features of the Exhibition, for which preparations have been made upon a very extensive scale. The fact that the management of the great Fair has been in the same hands for several years allows of popular judgment and taste to operate for its steady improvement. Those who have charge of it this year having also had charge of it last year are able to apply now the lessons they learnt for the correction of any features that were disappointing in their effect last year. It is only by having the management reasonably constant that it is possible to trace the irregular line of popular approval. This idea may have been a good one, that may have been a bad one, but only those who tried both know which to reject and which to retain. The Exhibition is likely to be more of a success this year than it ever was, just because it is the result of unbroken continuity in management. The year has been a productive one in this province and all over Canada, the people have every object that self-interest and patriotism can suggest for wanting to make

the most out of the Fair as an advertisement, and those who go to see may benefit as much as those who go to show. The Industrial Exhibition will repay those who spend a day or two among its sights.

* * *

"Work Accomplished by the Toronto Humane Society during 1887-1891" is the title of a publication issued by that Society, by one of whose vice-presidents, Dr. J. George Hodgins, it is edited. It is a full and very encouraging survey of what the Society has done since its work of mercy began in the year 1887. Direct results of its efforts are the appointment of a humane officer; the trial of 829 cases of alleged cruelty; the enriching of the city revenue by \$2,637 from fines imposed; the enforcing of police regulations in regard to cruelty; the placing of horse troughs and drinking fountains on various streets; the formation of bands of mercy; the promotion of preventive and remedial legislation; the bringing about of the dishorning commission's appointment; agitation against horse-docking, horse-clipping, horse-exposure, horse-starvation, over crowding cattle cars; the publishing of humane literature, etc. Besides this review the work contains the annual report, several obituary verses and notes, notices of sister associations on this continent and in England, and some twenty pages of Bands of Mercy readings. Its letter-press matter is interspersed with forty well chosen illustrations from engravings. The work shows that in this city humane influences are growing for the protection of helpless human beings and dumb animals, and for the education of public sentiment against toleration of brutality and cruelty. The grocer has his interest in seeing the Society increase in influence. It would often be money in his pocket if the friends of the horse were more militant in that faithful servant's protection. The delivery horse has to take many chances. He is often over-driven, savagely beaten, taken through broken roads for short cuts, left standing sweating and uncovered in the cold, crippled, galled or calked through the criminally abusive driving of the delivery man, given drink in the coldest weather while the bit is in his mouth, and driven to the fountain in summer reeking from the weather and the exertion and allowed to drink his fill. Aside from humane considerations, which ought of themselves, however, to secure his master's protection, such abuse is economically a bad thing. The grocer is befriended by any one who reports any instances of such brutality to him, and the number of people liable to take so much interest in his horse is being increased by the Humane Society every day.



A STUDY OF THE TEA TRADE.

412 Queen Street West,

TORONTO, August 30th, 1892.

DEAR GROCER,—How much I esteem you I cannot express, for I have you always at hand in my business, to help and comfort me by your elevating and encouraging advice given on subjects pertaining to the retail grocery trade. Your articles and clippings are judiciously rendered for our good. Your article advising the clerks to organize for mutual benefit and improvement meets with my hearty approval, and I hope that very many—yea all—employers will help and encourage the object for which you so earnestly plead.

I have read the correspondence on the packet tea question, and having had some little experience in keeping three different packet teas, I have concluded that they are no good for my trade. Before I kept packet tea I was much troubled to please my customers with tea, in fact, I knew very little about it, not having had much experience in groceries, but I knew enough to believe that good tea was one of the great essentials in the grocery business. So I resolved to try almost everything that I thought would please my customers. You can perceive what an easy subject I was for packet tea men. I tried, first one, and then another, and another. Sometimes I thought I had made a new customer who asked particularly for a special brand. I felt pleased then, thinking it would come all right, but alas! it all failed, I got more mixed up than at first, and I was much perplexed about it. My clerk, who I thought knew something about tea, could not help me, I thought he made it worse. I made a change in clerks, and at the same time I took the advice of a certain tea traveller, whose name I'll not mention, for fear he would think it was flattery, or it might cause jealousy, as I perceive that runs thick through the correspondence in your last week's issue. This gentleman gave me a lecture on tea, and I gathered more information from him in one hour than I had received the whole time I had been in business. I tried his plans, and under his directions I overcame all difficulties. I am pleasing all my customers now; not one to my knowledge but what is buying tea from me, and it is given entire satisfaction. My sales are increasing daily, and I know that I am not alone in like results through the same means. This, sir, is exceedingly gratifying and satisfactory to me, but it appears to be very unsatisfactory to more than one wholesale grocery house

that I do business with. I have even had one employer himself call on me to know the reason I did not buy tea from him, and told him the reason. I have also been told by travellers that if I did not buy tea from the wholesale grocers they would not continue to sell me sugar. I told them that when the time came and they refused me sugar, the firm I bought tea from no doubt would supply me with that article. So you see, dear GROCER, what we retailers have to contend with from the wholesale houses. First, they make a combination on prices in almost everything they sell, especially sugar, by which latter for the time it lasted they bled us and themselves got rich. Not being satisfied with this they added insult upon injury by shortening the time of payment and lessening the discount for cash buyers. This was the sympathy and good feeling they held toward us poor retail grocers. In doing this they drove some out of business and others into different channels for buying our goods, where we could do better and get better time and discounts, and then after having four years of such a good time in making money out of us retailers, having had a kick among themselves and having broken up their combination, they now want us to return to the old ways with them. Nay, they want to compel us by threats of boycotting us on sugar because we have been forced to go outside of them for tea and other goods, yet in my own business I have sold more tea and am pleasing my customers better and holding them to my entire satisfaction. Why, then, should I be forced out of business or refused sugar because the wholesale grocers have made such fools of themselves by driving their customers into other channels? Is this business, dear GROCER? Why do they harass the retail trade thus? Won't you come to our help and give us your ideas and advice on this important subject, and oblige,

Yours truly,

W. G. CAMPBELL.

PACKET TEAS AND PRIVATE BLENDS.

Dear Sir,—The two letters in your issue of Aug. 26th on "Where the Shoe Pinches," and "Self-interest Warps the Judgment," are very amusing, especially the one by Mr. S. N. Norrie, whose "art" in self-defence and trying to combat my arguments touching packet teas is very "loose" and bulky and ought to be enclosed in a hermetically sealed package to keep the "aroma" from losing its fragrance or getting contaminated with inferior subjects. I am not well acquainted with him, although I know he is interested in selling packet tea, and a very old and much respected tea merchant told me yesterday on reading his letter (I use his own words): "What Norrie doesn't know about tea would fill a book." I was left pondering in my mind how many more could he fill of what he did know, when in came a tea broker, who said: "Why, I was showing him a sample of a very poor scented Orange Pekoe the other day, and asked him what he thought of it. His reply was he thought it a very fair Formosa Oolong." At this the store rang with laughter. I enclose the names of these gentlemen for you, sir, to verify if disputed. This little incident shows plainly that Mr. Norrie's knowledge of tea is very limited, and he cannot possibly understand the art of blending tea, of which he so pre-

sumptuously boasts. Now why does not the supposed reputable firm which he represents place their name upon their invoices, letter heads, and tea packages which they offer for sale, as a guarantee of the respectability of the firm and of the trade they are supposed to do? Why, on the very face of the business it savors of deception, which Mr. Norrie's own words confirm, because, as he admits, a respectable firm is not ashamed of its name, but rather prides itself in having a good name that can defy imitation and jealous competitors. Why is he not consistent, then, in representing such a firm? This, I think, answers Mr. Norrie's "firstly, secondly, thirdly and lastly."

Now for Mr. W. H. Seyler, whom I don't know from Adam and never heard of before, without he is the "peregrinator" that has been carrying THE GROCER around with him showing my letter to some retailers and telling them of the inconsistency of which his narrow mind leads him to suppose I have been guilty. But my customers know me better than he does, and they understand my motives, because it is to their interests to do so, and I am satisfied to leave myself in their hands. I don't even know whom he represents, but his remarks savor like the promptings of a firm who, instead of combating squarely the introduction of these poor packet teas, must needs go them one better by putting up similar goods and by introducing a "sixteen kind mixture" which they call blended tea. Oh, what tales I could tell of this tea. But charity restraineth me from doing so. I would advise the salesmen of these particular "blends" to be careful lest they fall into greater errors than they have already committed in using such mountebank and unbusiness-like methods of introducing them, lest they bring reproach upon the very name of salesman and traveller. I don't know of any one firm owning the half of India, or the Island of Ceylon, the Kangras and the Himalayas, although there are some firms in Canada so conceited and selfish in their imaginations that they want it understood that they control these countries' growths and productions, and they would like to crush out of existence all others who dare to compete with them. Suffice it to say, on this point, that the markets are open to all, and the best judges are most likely to get the best goods which can be offered to the trade at large. There is a difficulty of not getting always just what is wanted at times, I admit, and this is the only point I see in Mr. Seyler's letter. But there are some firms and travellers in the trade who never get stuck for a tea. If any particular kind is asked for they have a sample that will suit, and they try to make a Ceylon do for everything in India teas; and it does, in many cases, except when their samples come in competition where the proper teas are shown and where the buyer is a judge. Then these smarties collapse, not knowing Assam tea from Ceylon, nor a Kangra from Java, Moning from Kaisow, Ping Suey from a Moyune Young Hyson, nor scented Orange Pekoe from Oolong, and yet they have the audacity to pose as authorities on tea, and condemn a salesman who knows at least something of the business he is engaged in, and in his humble way is trying to help those of his

customers who are anxious to learn all they can about the most particular article sold in the retail grocery trade.

What good, may I ask, is ten years' service to a man in a grocery or any other business if he has not used what little common sense that is given him to profit and learn something of what he is selling, without having to refer to other firms for their opinion whether he is right or not? The gentleman referred to by Mr. Seyler as an authority on blended tea once told me in conversation with him that he did not profess to know much about China teas, that his knowledge was principally in India and Ceylon teas, these being his specialties, and so our friend, who requires so many "different constituents to make up his blend and keep it uniform for years" will not, I am afraid, get much information to help him from that source. If I may be allowed, I will divulge "a secret" pertaining to blending tea, for the information of my friend. It is this: It is not so much the multiplicity of teas used in blending that brings the desired results as it is to know just what teas to use in making—or "creating"—is the best word—a special flavor that pleases the palate, and which every Tom, Dick and Harry can't find out or copy. Herein lies the secret and art called blending tea. To do this a man must possess a thorough, practical knowledge of the teas used, their peculiar flavors and separate characters, etc. This he can only get by careful study, with practical knowledge, and by keeping himself thoroughly posted on all advancements and improvements being made by the introduction of new teas. How necessary it is, then, for every salesman handling teas to understand his business so that he may be a help to his customers (and not a hindrance) in being able to explain these things, and in cases where he finds ignorance and at the same time a willingness to learn, to be able to give information when asked, and thus encourage his customers to get a better knowledge and insight into the business in which they have embarked. And now to conclude. Let me do so by thanking Mr. Seyler for his unsolicited admittance of my humble efforts to improve the tea trade among the retail grocers, and if I have in any way helped these "six competitors" of which he speaks, they in return for my services perhaps may think of me at New Year's stock taking, in remembering my humble endeavors to raise the dignity and standard of the tea trade, and being able to hold it, as far as I am personally concerned, from being degraded by those firms who stoop to use such ridiculous and mountebank means for selling their teas.

Respectfully yours,

STEPHEN HUSTWITT.

Toronto, Aug. 27th, 1892.

DILIGENCE IN BUSINESS.

In these days of hurry and strife for the first places in the race of life it is even more important than in former years that a man be diligent in his business and look after its every detail closely.

We see among our greatest business men of to-day those who started in life as poor boys and who have now become the head of large establishments. How have they come to do

this? Was it because they had better chances than are now held out to the average young man? That has not been so in the majority of cases, but they have striven after their high positions and have endured hardships to overcome obstacles. They have been diligent in business and are now reaping a richly deserved reward.

In some respects it may be harder for a young man, or, in fact, any man in business, to make a great success, because of the amount of competition that has to be met. It needs men who will not give up for anything to battle against this competition.

Close attention must be given to the slightest details and everything has to be done carefully. The cost must be measured in every transaction. Application is necessary if you would attain the best results.

Look out for the little things. They do not seem to count at the time, but every item helps to count up on either side of the balance sheet. By that it is not meant that one should be close, but they should be careful.

The "tricks of the trade" ought to be let alone. They do not help any in the long run. If a customer finds that he is not being treated fairly he will leave in an instant. It is fair to say that there is very little underhanded business being done. It does not pay and business men have come to see it.

Give all you can for the money, and you will hold a customer and gain others. Don't run down another man's stock in order to make a sale. If your neighbor has poor stock the customer will find it out if he tries. Business men should work together as much as possible and try to make the standard of business principle as high as possible.

Let a man start out with fixed principles and with determination to win by the practice of fairness toward all and he is bound to succeed. He needs to look out for his business and see that those under him are as honorable in every way. A man who does that will find friends both with customers and fellow business men.

All lines of business must be run systematically in order to attain the best results. It will not do to let one thing after another pile up until one is literally snowed under. It is best to go through with everything in a systematic manner. Take up each item in its regular order and work while you work. Recreation that is taken when you are conscious that you have done the work of the day faithfully is always sweetest.

Always be on the lookout for chances to improve methods in business, and keep up with the times in all lines. There are new articles coming up continually. Some of them possess merit and some do not. It is a study by itself to find out which are the best to handle. Much may be gained or lost in this respect.

There are numerous ways in which business must be watched. One must love the business he is engaged in and seek to make it all that it should be. The mark of excellency cannot be placed too high. Reward for his labors is sure to come to the diligent man, and that was well known in the time of Solomon, who said, "Seest thou a man diligent in his business? he shall stand before kings; he shall not stand before mean men."—Stoves and Hardware Reporter.

NO UNALLOYED SUCCESS.

He who embarks in any line of business under the impression that a few swift, fleeting months will find him rolling in wealth and no effort spent to acquire it, is doomed to disappointment most grievous.

"Must I be carried to the skies
On flowery beds of ease,
Whilst others fought to win the prize
And sailed thro' bloody seas?"

The reader will pardon the introduction of the old hymn, but it so aptly illustrates the point. The business man, however agreeable, honest, liberal-minded and manly, will always be confronted by competitors and customers who are disagreeable, dishonest, selfish and puerile. This is one of the things which must be taken into consideration when one launches his commercial craft, and the man who is not possessed of the push, grit, nerve, energy, and incidentally, the capital to withstand the ravages of the stormy element in the trade should not make a start.

Does any one know of a business that is absolutely free from disagreeable features? Was there ever an extended deal between two business houses absolutely exempt from them? Was there not at least a petty dispute now and then?

We are all selfish. We all want our own way, and are inclined to become near-sighted when asked to take a look at the other fellow's side of the case. Our vision becomes so dimmed that we will not admit there is more than one side. There are questions at issue continually between the wholesaler and the retailer, but the latter will never recede from his position until he becomes one of the former. The same thing is true as regards the retailer and the consumer. It makes all the difference in the world whose ox is gored.

The great trouble is that these matters are magnified. The evils may be great, but when one calmly surveys the general situation, does he find them as bad as they are painted? In Specific cases they may often be worse, and any effort looking toward relief is certainly commendable.

Be honest, and have but one price. Discriminate in favor of no one; regard every man's money as good as his brother's, and you will win a patronage that is as free from disagreeableness as it is possible for it to be. On the other hand treat your creditors with uniform courtesy, be not dumb to reason, pay when you agree to, and there will be found more sunshine than shadow.—Ex.

Negotiations are now being made to organize in Vancouver, B. C., a joint stock company to cure salmon and other fish. The company will be known as the Dean's Channel Fishing and Trading Company, Ltd., and the centre of its operation will be in Dean's Channel, in the waters of which salmon are very plentiful. The capital of the company is to be \$25,000, with power to increase it to \$50,000.

LUCAS, STEELE & BRISTOL,

AGENTS FOR

Hillwatee Tea. Lady Charlotte Gelatine.
 Diamond Crystal Salt. Sunshine Scouring Soap.
 Snow White Soap. Ontario Tomato Catsup (glass).
 L. P. & Co.'s Pure Spices. L. P. & Co.'s Pure Extracts.
 L. P. & Co.'s Pure Coffees.

Our Japan Teas are extra value, especially Nagasakis. Pleased to mail samples.

73 McNab St. North, Hamilton, Ont.

OLD MILL BRAND

TOMATOES.

We have again secured the entire out put of this brand. They are hand-packed and admitted to be the finest goods in the market.

W. H. GILLARD & CO.,

Agents for Canada. Wholesale Grocers, HAMILTON, ONT.

JAMES TURNER & CO.,

HAMILTON, ONT.,

Are wholesale agents for the following lines, every one of which is a seller :

Ram Lal's Pure Indian Package Tea,
 Bendsorp's Royal Dutch Cocoa,
 St. Charles Evaporated Cream,
 Munn's "Caplin" Half-tins,
 Royal Egg Macaroni,
 Batger's Compressed Jellies.

JOHN BURGESS & SON

**SAUCE
AND
PICKLE**

MANUFACTURERS,

107 STRAND Corner of the Savoy
Steps, London, W.C

Vide Sir Walter Scott's "St.
 Ronan's Well," Chaps. XVI. and
 XXX.

Lord Byron's "Beppo," VIII.

THE CANADA MEAT PACKING CO.,

**MONTREAL,
BEEF AND PORK PACKERS,**

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured
 extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
 Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

HOW NUTMEGS ARE GROWN.

A large stock of the very finest nutmegs for seed has been imported by Jamaica from Grenada, and has been sown in the Hope Gardens, and, when ready for distribution, will be sold at the very low rate of three-half-pence each, in large or small quantities. It is hoped that these arrangements will tend to develop the planting of nutmegs on a large scale in suitable districts in Jamaica. Already one order has been fixed for ten thousand plants, and another for five thousand.

The germination of the seed in large quantities and the care of the seedlings requires the strictest attention to prevent extensive loss. From the seed-bed the seedlings are transferred to bamboo pots, and, when they have quite recovered from the transplanting, and have formed good roots, they are ready for the nutmeg plantation.

Nutmeg trees require a deep, rich, loamy soil, moist but not swampy, with a humid atmosphere. They thrive best in steady river valleys from sea level up to three hundred or four hundred feet, but they will grow in favourable situations up to an elevation of two thousand feet. The trees should be placed at distances of twenty-five to thirty feet apart, and if the situation is not naturally shady and sheltered, trees should be planted for the purpose of breaking the wind, as well as for shade. The trees are a long time coming to maturity, not producing a crop, as a rule, till they are nine years old, and only when they first flower at six or seven years of age is it possible to determine whether they are male or female.

A very small proportion of male trees is left for fertilisation by insects, the rest are cut down and fresh plants are substituted. The fertile trees continue to produce fruit for seventy or eighty years. On an average each tree will yield ten pounds of nutmegs, and about one pound of mace every year.

The nutmegs are picked up from under the trees every day except Sunday. On being brought into the boucan, the mace is peeled off and pressed flat between heavy blocks of wood, where it is left for two or three days, then put into a case and left till it reaches proper colour. The nutmegs are put into receptacles (with fine mesh bottoms, so that the air can pass through) inside the boucan, and left there for three weeks or a month.

They are then shown the sun for a couple of hours a day, for two or three days. After this they are cracked. Great care is necessary here, for if the outside shell is struck too hard it makes a black spot in the nutmeg, which affects the value considerably. When cracked, the nuts are sorted according to size, put into ordinary flour barrels, and shipped.—Indian Agriculturist.

THE SPIDER AND THE FLY.

(Continued Contribution.)

[C. T.—In rushing out of the fruit man's door runs up against F. the grocer.]

F.—Hello, what are you doing in there? you don't sell fruit.

C. T.—No, it is a fact, I do not but I was just in there giving that fellow a bar about closing and had quite a talk with him about package tea. He says that if the grocers did not handle it the druggist would. Do you think that they would?

F.—Well, I should smile. You can bet your last dollar they would. That is just what they would like.

C. T.—How is that?

F.—Why, they are so mad with the grocers now because of them handling patent medicines, lime juice, and toilet soaps, that they have passed a resolution not to handle anything else that the grocers handle. They are even getting up a special soap and are going to ignore all manufacturers or wholesalers who supply grocers with goods belonging to their trade. It would just be their delight to get a hold of a package tea that the grocers could not handle and they would sell a lot of it too, because people have an idea that anything you get from a drug store is better than you get anywhere else. A man came into a store the other day and seeing some sal soda in a box at the front of the counter picked up a piece and looking at it very carefully said, "That looks just the same as I get from the druggist. How much is that a pound?" "Two cents a pound" said the grocer. "Why it looks just as good as what "I paid 5c. for 2 ounces of." "Well, sir," said the grocer, "that is just the same class of goods," and with that the dupe left the store a wiser man.

C. T.—Well, under those circumstances I guess the druggist would only be too glad to get a hold of it.

F.—You bet they would, but you did not tell me whether he said he would close or not.

C. T.—No, sir, not much. He began to tell me such a rigmarole about the grocers handling articles that they should not that I was glad to get out safe and sound.

F.—Ah, bother take it. That is just the trouble. Business is not classified enough. There is a friend of mine signed to close who keeps groceries and crockery. He closes regularly with the rest, but there is a man who keeps a stationery store just opposite, and with stationery he keeps crockery. Well, he doesn't close, and this friend of mine has the excruciating pleasure of seeing his customers go into this stationery store to get what crockery they want.

C. T.—That must be kind of galling. That man was just telling me that the grocers kept everything in the fruit line and now you tell me that the stationery men

keep crockery. If you keep on you will drive me wild.

F.—Pshaw. That is nothing. It's a wonder that the tobacco men don't sell groceries because the grocers sell tobacco and cigars, maduro colorado, maduro obscura, and every otherura, and it's a wonder that the liquor men don't go into groceries too because some grocers handle liquor under license. And again you see some grocers keep flour and feed. One such man told me that he closed his grocery store, but when some of his customers came from a distance for feed that store was open, and if they asked him for a pound of tea he could not turn them away without it, seeing that they came 10 or perhaps 15 miles to get it.

C. T.—Well, he could send them away without it, but it would seem rather hard, and I suppose if he gave it the other grocers would kick.

F.—You bet they would. If some of them saw that, they would open up right straight and they would not get over it for a week. Oh, I tell you it's funny. In regard to a tobacconist selling groceries, nobody would think of going into a filthy tobacco store for groceries. It would take a pretty strong stomach to stand it. It would be too much for the women; they can't stand it. The men would have to do the shopping then.

C. T.—I guess they would. They kick up enough about it at home, let alone anywhere else.

F.—Then, again, the grocers handle a lot of goods that the hardware men do. They sell brooms, whisks, clothes lines, black lead, stove pipes, varnish and one or two other lines. So you see the thing is pretty well mixed up.

C. T.—Well, sir, you are right. Now I come to think I remember they do, for I have sold to the hardware trade and I noticed those goods in their stores.

F.—Of course you have, but by the way, you were talking about package teas.

C. T.—Yes.

F.—Well, I saw a letter in THE GROCER the other day about a half chest of tea that was put outside a dry goods store for sale at 5c. a pound.

C. T.—Yes, I remember that myself.

F.—Well, sir, I can tell you a little story about that. That some man sells sugar for 3c. a lb. and potatoes 3c. a peck, and I'll tell you how he does it. A man entered the store at the hour advertised, and this is worth hearing.

DR. PRICE'S
Cream Baking
Powder.

Contains neither Ammonia or Alum.

Dr. Bartley, Chemist to the Board of Health, Brooklyn, N. Y. says: "Medical authorities agree as to the injurious effects resulting from continued use of Ammonia. Its use in bread should be strongly condemned."

Dr. Raymond, Sanitary Superintendent of Brooklyn, New York, says: "The effect of Alum in baking powders is beyond doubt injurious."

“MONSOON”

Is the registered trade mark of the **first** brand of **Pure Indian Tea** ever upon the Canadian market. It has for the last FIVE YEARS held its own against all rival brands, and given satisfaction to the consumer and **profit to the dealer.**

STEEL, HAYTER & CO,

Growers' and Importers, Toronto.

IN STOCK AND ARRIVING.

O NEW Lynx **SALMON** Our Own Brand.

U NEW Morland **VALENCIAS** Fine Off Stalk.

R NEW Patras **CURRANTS** Expected Daily.

M. MASURET & CO., Wholesale Grocers, **LONDON, ONT.**

J. F. EBY.

HUGH BLAIN.

IT WILL PAY YOU

To visit our Warehouses and Sample Room when in the city during the **FAIR.**

CALL and examine our stock of Staple and Fancy Groceries, you will find the best assorted stock in the **DOMINION.**

TEAS A SPECIALTY.

We are particularly well stocked with Medium and low grade **JAPAN TEAS**, which we will sell to the trade for the next 10 days or 2 weeks at prices that cannot be beaten.

Eby, Blain & Co.,

Wholesale Grocers,

TORONTO.

CORNER FRONT AND SCOTT STS.

you will
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DID
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Strike you that you can
save money by buying
direct from us.

We can give you the
best goods at lowest
prices. Send for a
sample caddy or two.

Empire Tobacco Co.,

MONTREAL.

DRY GOODS.

Last week was an exceedingly lively one for the dry goods wholesalers, due to the fact that the millinery openings were taking place. This attracted large numbers of buyers from the far east and distant west, as well as a larger number of the merchants who reside nearer the city. All lines were in good demand, but dress goods, gloves, hosiery and underwear received special attention. On the whole, it can not be said that trade surpassed expectations; in fact, it scarcely realized them. This was not so much the fault of buyers as the over sanguine hopes of sellers. The trade nevertheless was bulky and sound and the moderate men are satisfied. Some dealers had a larger week than last year, others report a slight decrease. The nearness of the exhibition weeks may have had some effect in lessening the number of buyers. The buying was careful, and this is a cause for increased confidence. This week has opened well, and the first week of exhibition time promises well.

Collections on Monday were fairly good, everything considered. The renewals were numerous, but this was expected by those who are carefully watching changes. This year there was no barley to be sold early, and wheat is always later in being realized in cash. Hence money is not so free as in former years, when barley furnished the first moving cash. There is nevertheless no cause for apprehension and most of the firms are satisfied with the receipts.

NOTES.

Gordon, McKay & Co. are showing an extra special line of all wool druggets. These domestic goods are from the best manufacturers, and the quality and prices are worthy of the shrewd buyer's attention. They carry a full line of Kleinert's dress shields in the leading makes in stock-inette and pure gum, such as New or Yk, Paris, Kleinert, Featherweight, eGm and Calla. These are staple goods with a great many retailers and have been strongly recommended and appreciated by those who have used this make of shields. A special low line of Victoria lawns are being offered this week, and opportunities like these should not be missed.

Caldecott, Burton & Spence are having a strong sale for waterproof clothing. The tendency is to longer capes in ladies' cloaks, running nearly 30 inches. They are showing some very pretty Japanese silk shawls, both in crepe and plain, which are very delicate with their fine embroidery and slender fringes. Kid gloves, cashmere hosiery and ladies' underwear were very active during the past week, but the house reports an active trade in all lines. Dress goods in all classes seem to receive more than usual attention.

W. R. Brock & Co. have been running on two special lines of grey flannels, which have sold extremely well, and they are now at the last cases of these lines. They have had a good sale for a special line of RobRoy and broken check Canadian flannels, which seem to give much better satisfaction than imported goods of a similar make. Colored cottons are moving re-

markably well for this time of the year, and several lines have been in strong demand. This house has been having a good sale for quilted satin linings for sealette garments. Kongo flannels, polka dot flannels, black Bedford cords and black broche cashmeres are fast selling lines at present.

Wyld, Grasett & Darling are offering two special lines of white honeycomb quilts. These two qualities are of extra value. They also report special value in table napkins and towels. Their lines of waterproof clothing are very complete and their stock is large and comprises the finest makes known to the trade. In men's tweed waterproofs they have made an especial effort to meet the growing demand for this class of goods, and have endeavored to control a large share of the trade by close prices. Their new lines in neckwear are being very much admired, and the movement is satisfactory.

Samson, Kennedy & Co. have just received a shipment of 36-inch fancy Bergamo, Coringas, and Gardinette art muslins. They are used principally for house decorations, in the shape of peek-a-boo curtains, etc. They have also received a large range of fancy wool goods, including shawls, wool caps and hoods, bootees, infants, and a large assortment of ladies' black mits. At present they are enlarging their premises by the addition of a large new shipping room, which will be fitted up in the most scientific manner to meet the increasing output which the house is now experiencing.

John Macdonald & Co. are offering extra value in damask tabling. These are generally largely sold at this season of the year, and they are in a good position to meet this season's demand in this line of staples. A large shipment of lace curtains is just being opened up, comprising medium and best quality goods. A shipment of Kensington squares is to hand, and another of chenille curtains, both of which contained some attractive goods. They have just opened up ten cases of American suspenders which are popular price goods. Every year they secure a large quantity of underwear and top shirts, which are purchased at clearing prices from the mills. These are generally designated odds and ends, and are cleared by this firm at manufacturers' prices. They have already secured lines from two mills, which are being delivered this week. In the haberdashery and silk goods departments the lines are well filled for the exhibition trade.

McMaster & Co. opened last week several cases of new novelties in dress tweeds, also blue cheviots and estanes. Their stock of these latter is always maintained, no quality ever being allowed to run short. For a walking dress these goods are unsurpassed, as nothing will spot them, and the color is perfectly fast. They have also a full assortment of their celebrated Cravenettes in blacks and navys, also brown and grey mixtures. These are shown in several qualities, and as they are thoroughly shower-proof command an ever-increasing demand. In velveteens they have received several lots during the past few days, and in their stock will be found all the prices and qualities demanded by the trade, also several scarce and new shades, including tans and greys.

H. P. ECKARDT & CO.,

WHOLESALE GROCERS,

WHOLESALE AGENTS FOR

Kenkel's Granulated Corn Meal.
Diamond Crystal Salt.
Webb's Perfect Starch.
Faulder's Silver Pan Marmalade.
MacUrquart's Sauce.

H. P. ECKARDT & CO.,
TORONTO, ONT.

"MIXED Pickling Spice."

This line is the choicest blend of finest quality of different kinds of Spices, cleaned perfectly before blending, and will give to the trade satisfaction. Put up in ¼ lb. packages, or loose, packed in boxes or bags, in quantities as may be desired. Package goods same quality as loose, three dozen in case. Send us in your orders.

Respectfully,
THE SNOW DRIFT CO.,
BRANTFORD

3 lb. SODAS

IN

Red Boxes

Wm. Paterson & Son

BRANTFORD.

Best Value Made.

Ocean Wave

Baking Powder

Sold only in Cans.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St.

MONTREAL, CANADA.

WE OFFER 2000 CASES

=TOMATOES-

"De SALABERRY" brand, choice, for immediate delivery.

L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.

Caverhill, Rose, Hughes & Co.

WHOLESALE GROCERS,

MONTREAL, P. Q.

FANCY GOODS & SPECIALTY.

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

TORONTO.



Counterfeit half and quarter dollar pieces are in circulation in Kingston.

An offer of \$120,000 in cash has been made for the exclusive privilege of selling peanuts at the World's Fair.

D. Cantelon, of Clinton, shipped the other day eleven cars of apples, and has already purchased about 20,000 barrels.

Five carloads of salmon from the Fraser River were shipped east over the Northern Pacific Railway, one day last week.

The Exhibition this year has many interesting displays and the manufacturers will be fully credited for their pains, in our next issue.

The Canned Goods law will be published in next week's issue. It is understood that some manufacturers have put up goods that are not properly label'ed.

The horse driven by J. A. Depotie, an Egerton, Ont., grocer, ran away the other day. Mr. Depotie was thrown out, and received a painful kick in the leg and also a sprained finger.

H. D. Chapman's grocery store, in Moncton, N. S., was entered some nights ago, and \$18 stolen from the till. A boy named Wilson was suspected and arrested, and afterwards confessed.

On Tuesday next (13th inst.) Suckling & Co. will sell at their ware-rooms the general store stock belonging to the estate of H. R. Mitchell, Colborne, Ont. The stock is inventoried at \$11,260.56.

J. Perrin, of St. Mary's, has purchased four tons of honey from H. Stennett, river road, and is shipping the sweet cargo to Manitoba and the Northwest. It is put up in cans holding about three quarts each.

The newly organized firm of pork-packers, Park, Blackwell & Co. Ltd., have got into working order and are ready for business. Their advertisement in this week's issue of THE GROCER announces that fact.

The Moore Salt Well Company are now at work on their dock and the main building of the salt well. They are now down 1,450 feet, and the prospects are good. They will finish boring the latter part of next week.

Wm. Muir, who is about leaving the employ of A. M. Smith & Co, wholesale grocers, London, Ont., to take a position at Detroit, was on Saturday presented with a gold-headed cane by W. Harding on behalf of his fellow employees.

The latest novelty in the line of price cutting is presenting 100 postal cards with purchases of a certain quantity of specified goods. The scheme is in force in at least one department of a local wholesale grocery house.—N. Y. Commercial Bulletin.

H. T. Baker, the well-known Stratford grocer, writes a letter in the Herald of that city on the state of the country roads. The letter arraigns the statute labor method of keeping up the roads as being utterly inadequate, and takes a very enlightened view of the importance of good roads. The subject is worthy of the attention of all merchants in hamlet, village, town or city.

W. A. Bradshaw and Co., manufacturers of Ammonia Soap, have made big prepara-

tions, to receive their customers and friends at the Exhibition this year. Their exhibit is on the ground floor of the main building. Give them a call.

A considerable amount of counterfeit money is said to be in circulation in London, Ont. One collector reports having come across two counterfeit 25-cent pieces, and one 50-cent piece in one day. The coins had evidently been in circulation for some time.

We have received from W. A. Bradshaw & Co. one of their handsome, gilt framed military pictures which they have got out to advertise their Ammonia soap. The picture is a most attractive and catchy wall-piece.

In Belgium granulated sugar sells at wholesale at 8.42 cents per pound; at retail, 8.77 cents per pound; loaf sugar at 9.12 cents per pound. This is one of the countries from which England gets the sugar that comes so remarkably cheap to her people.

Hopkins & Co., general merchants, Hartney, Man., have commenced operations on a new store, 30x60, stone foundation, brick veneered, two stories high, plate glass front Hartney & Dickson, of the same place, also intend replacing their present store with a new one.

Thomas McNish, of the fisheries department, who has returned from the Skeena, reports the salmon pack there to be as follows: Windsor cannery, North Pacific cannery, Inverness cannery, Standard cannery, Canningham's cannery, British American cannery and Royal Canadian cannery, each 12,000 cases. Total pack on the Skeena, 90,750 cases.

A retail grocer of this city recently bought an empty whiskey barrel to put pickles in. On Tuesday he applied a match to the bung-hole of the barrel in order to examine the interior and an explosion followed, which blew the grocer off his feet, shattered his store windows and set fire to the stock. The flames however were quickly extinguished.—N. Y. Merchants' Review.

The Port & Winch Company New Westminster, had their refrigerator car loaded with a splendid lot of salmon and halibut ready for shipment to New York at an early hour yesterday evening and the car will go East on a C. P. R. tea train to-day. The car will be freighted with about 20 tons of fish, and will go through to the Atlantic Coast direct. This will be the fourth car these enterprising shippers have despatched to Eastern railway terminal points.

We clip the following from the Manchester, England, Grocers' Review, which would seem to indicate that our friends across the salt blue sea know a good thing when they see it: "Canned Cream, which might be kept sweet for years, was counted among the impossibilities only a short time ago, while today 'Highland Evaporated Cream' is a popular table delicacy and useful article for culinary purposes. The Helvetia Milk Condensing Co., of Highland, Ill., are making it an excellent success."—Advt.

J. D. Roberts, who is perhaps better known as "Pure Gold" Roberts, has just returned from a lengthy trip in California, and is registered at the Manor, his usual headquarters in this city. Mr. Roberts has just received word that he has been admitted as a partner in the Pure Gold Manufacturing Company, and will henceforth be general manager for the company in the west, with head-quarters in Winnipeg. Mr. Roberts has for some time been travelling in that district in the interest of the company, and has worked up a good business, thus deserving his promotion,

on which he is now receiving the congratulations of his numerous friends in this city.—Vancouver News-Advertiser.

In renewing their contract for another year, The B.C. Fruit Canning Co., speak in glowing terms of THE CANADIAN GROCER as an advertising medium. Mr. Taylor, the manager of the Company, showed our representative through the establishment which is as clean as a newly made table. He is an old Torontonian, and has numbers of friends here in the east. The company's output this year will far exceed that of last, and are very popular among the consumers and trade.

The Boissevain Mills at Boissevain, Manitoba, of which Wm. Preston, and J. S. McKay are proprietors, are ready for a big years business. The mill is 4 stories high, and has a floor space on each storey 30 x 48 feet. They have an elevator, 30 x 40 feet, with a storage capacity of 30,000 bushels. The capacity of their output is 150 bbls. per day, there is a C.P.R. siding into the mill. Their brands are Turtle Mountain, Strong Bakers, Good Luck, Jura & Surprise. They have one of the most compact Mills in Manitoba, and are working up a good Eastern trade.

The reference to poisonous ingredients in confectionery, which was made in last week's issue by the contributor of the "Spider and the Fly," would no doubt be generally understood to apply only to the manufacture of adulterated goods. It would be absurd to suppose that such harmful constituents made up any part of the candy produced in our first class factories, and we should be sorry that the statement in question should suggest anything so unjust or nonsensical. The writer's intention was to arraign adulteration, and adulteration has no stronger opponents than our leading Canadian manufacturers.

G. A. Anderson and F. Barnard have bought out the grocery stock of the New York Store, in London, Ont. Mr. Anderson has been head clerk in this store for a number of years, and thoroughly understands the business, and Mr. Barnard has been in the grocery business in the East end for several years, and is well posted in the grocery business. They should make a good team. N. McLeod who held his position as clerk for a number of years with Elliott Bros., and is now with their successor J. L. Fitzgerald, has bought the grocery stock of Mr. Barnard. Mr. McLeod is well spoken of by his employers, and has had a good schooling in the business, and should get a just portion of the trade of the city and surrounding country. These changes will be completed on Monday next.



"CAIRN'S" HOME MADE MARMALADE

We are now taking fall orders for October shipment. Please order early as our stock is limited.

BLAIKLOCK BROS, MONTREAL.
General Agents for Canada

TORONTO AGENTS:

WRIGHT & COPP,

40 Wellington St. East, Toronto

Every Can Guaranteed.

Every can of "Kent" Tomatoes is guaranteed, filled with Solid, RIPE Tomatoes, from which the excess of water has been drained off. No Swells, no claims for damaged or defaced goods.

THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.

EPPS'S COCOA

¼ lb. packets, 14 lb. boxes secured in tin
Special Agent for the Dominion:

C. E. Colson, Montreal

MUNN'S
Famous
Boneless Codfish

NEW and GENUINE.
NOW ARRIVING.

Packed in assorted Boxes, 5-lbs., 10-lbs.,
20-lbs., and 40-lbs., containing 1 and 2 lb.
Bricks, also

MUNN'S
Skinless Codfish

Packed in 100 lb. Boxes, Whole Fish.

Delightful thick Codfish Steak.

Orders can be filled at short notice after this.

Stewart, Munn & Co.,
MONTREAL.



Send for Price
List of our vari-
ous brands of
chewing gum.

C. T. HEISEL,
36-38 Lombard St.
TORONTO.



E. LAZENBY & SON,

18 Trinity St., London, S.E.

EVERY ARTICLE prepared by us is ENTIRELY UN-
ADULTERATED and our labels are affixed
to the CHOICEST DESCRIP-
TION OF GOODS only.

Our goods can be obtained from leading houses
everywhere.

Agents for Canada:

A. P. TIPPET & CO.,

43½ Wellington St. E., TORONTO.

"JERSEY BRAND" CONDENSED MILK.



It is guaranteed Pure and Unskimmed.
An excellent food for Infants.

We make only the one quality—**THE BEST.**
Buy only the **JERSEY BRAND** for all pur-
poses. Sold by Grocers, Outfitters and others.

MANUFACTURED BY

FORREST CANNING CO'Y,
HALIFAX, N.S.

STANWAY & BAYLEY, Agents, Toronto.

GRIMBLE'S English Malt

Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.
GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of
Wholesale Grocers in the Dominion.

Save Trouble! Guard your Health!
Sell your Cow! Don't Depend on Milkmen!
BUT USE

"HIGHLAND BRAND EVAPORATED CREAM"

It is natural, unsweetened, concentrated and sterilized. Absolutely taintless. Of
equal merits for table use, the kitchen and the nursery.

For Sale by all Wholesale Grocers.

Prepared only by

HELVETIA MILK CONDENSING CO.,
HIGHLAND, ILL., U. S. A.

WRIGHT & COPP, Ontario Agents.



TORONTO MARKETS.

TORONTO, Sept. 8, 1892.
GROCERIES.

The time of year, the cooler weather, the Exhibition, the advance in sugar, the incoming of fall fruits, are all given as reasons for the more spirited trade that has been done this week in the wholesale grocery sales-rooms. The amount of business done clearly marks this week out as the beginning of another period in the trade of the year. In midsummer there was a large business done in sugar, but it was not profitable and it was to the exclusion of business in nearly everything else. Trade is now quite general, though chiefly in sugar of course, but there is a profit made on the sugar and there is enough movement in other lines to give an air of liveliness which contrasts favorably with the late sleepiness of the street. There still are some hindrances to the mobility of merchandise, the chief of which probably is the want of the goods. Low grade Japan teas, currants, certain brands of canned salmon, and some other lines are not to hand yet, and buying to deliver is not characteristic of the season. All the dried fruit will soon be on the move and Japan teas are on the way. The expectations of the fall trade grow brighter, or at anyrate are more brightly reflected in street talk. Payments are not fully up to jobbers' ideal, but might easily be worse.

You can lose more than we do
by not subscribing for this paper.

WE HAVE THEM!
The Maiori Lemons!
FINEST ON EARTH.
PRICES RIGHT.
GRAWFORD PEACHES THIS WEEK.

CLEMES BROS.

Phone 1766. TORONTO, ONT.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

COFFEES.

So far as Toronto wholesalers are concerned the outside coffee market is unfelt at the moment, because stocks are sufficient for such demand as has now to be met. The price of Rio coffee is firmer and higher in the primary market and in New York, and mild coffees are also ascending the price scale. The movement of the latter is probably a cause of the stiffness of the former. Dread of the cholera has caused a stoppage in the receipts of Java coffee from Holland at New York, and this both firms the price of Java and leads to an advance of some consequence in all mild South and Central American coffees. Here quotations remain as they were, that is 28 to 36c. for Java, 28c. upwards for Mocha, 26c. upwards for Padang, 22 to 26c. for Porto Ricos.

DRIED FRUIT.

Currants are still to be had, but the seller has the advantage and nobody appears to be foolish enough to cut. They are firm at 5½ to 6c. in barrels and half barrels, and there turn out to be some barrels and half barrels left though they are few in number. Cases are firm at 7¼ to 7½c. The Avlona which left, Patras on the 28th ult. is on her way to Montreal. It is impossible to say whether the paternal care of the Greek Chamber was exercised in the interests of good fruit or was intended to help out the holders of old fruit. The prohibition against shipping new fruit before the 28th of August would benefit the latter. Private advices to hand give a report that indicates firmness. They state that the small transactions that have yet been closed are based on 16s. f.o.b. for Calamata, 16s. 6d. f.o.b. for Provincials, 17s. f.o.b. for Filiatras, 18s. 6d. f.o.b. for Patras. They report the crop smaller than it was expected to be, and estimate it at barely 125,000 lbs., mildew and heavy rains being debited with heavy damages to the growing fruit. The quantity supposed to be necessary for the world's food consumption is placed at 120,000, which leaves little of the crop to be used for wine making. France is said to have realized this and her wine manufacturers have pushed prices up from 36 fr. to 53 fr., with buyers but no sellers. In Valencia raisins

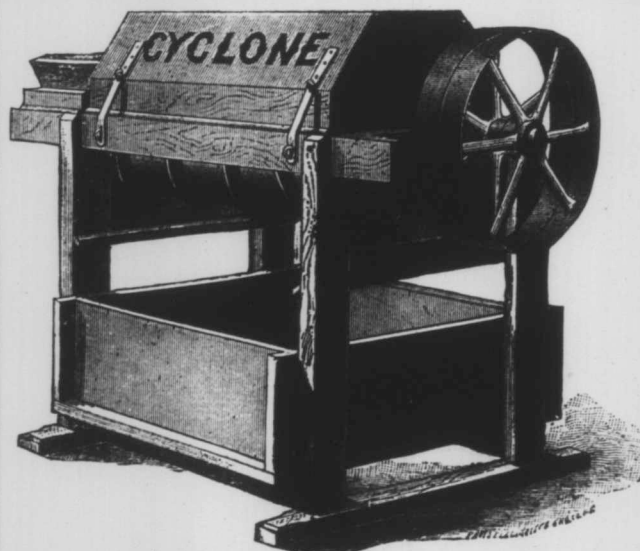
(Continued on page 16)

CANNED GOODS.

TORONTO.

The needs of the moment are light so far as country trade is concerned but a marked improvement has come over the city demand, for which of course the Exhibition is to be credited. Staple vegetables continue to be quoted at \$1 to \$1.05. Country orders are mere appendages to business in sugar and general goods, and are so small and few that it might be inferred they would not be submitted at all if they had not a chance on the skirts of other goods imperatively needed. Future business in the new pack drags slowly. Some small lots have been sold the last few days and some inquiry is developing, but the price has to be made favorable to buyers before the stock changes its ownership. New peas in considerable quantities are now coming forward and have about as good a chance with current consumption as any line of canned goods on the market, for they are the only class of vegetable of which the raw material is not now plentiful and cheap. Just how the weather is going to affect the tomato pack it is of course impossible to say. The stock is now cheap, but cool nights and mornings may be adverse to its general maturing before frost comes. Fruits are steady, the pack of plums is likely to be fair-sized, as prices are now reasonable for the raw fruit, but the crop is variable over the country. Peaches promise to be dear, as the yield is rather on the short side. Pears are plentiful. The hardening of sugar just on the brink of the canning season is pretty certain to curtail the volume of fruits put up by housewives. New salmon is now in sufficient stock for current requirements. The lowest price openly quoted is \$1.45, but sales at \$1.42½ are readily enough made. It looks as if, despite the shortage in pack, the jobbers would follow the same foolish policy this year that they followed last. A short time ago, six or seven of the wholesale grocers here signed an agreement to keep \$1.45 the minimum price for Horseshoe salmon. Very soon afterwards one of the houses assenting to this agreement was

To Canning Men.-OUR CYCLONE PULP MACHINE



For making tomato pulp and preparing pumpkin and squash for canning is very well known to all the canners in the United States, and a few of them are in use in Canada. The high tariff has prevented their being used extensively heretofore.

We are now manufacturing these machines at Oakville, Ont., to enable our Canadian friends to obtain them without paying a heavy duty; but we shall make only a few of them unless ordered. Those who contemplate purchasing, should send their orders promptly to insure the saving of duty, as late orders will have to be filled from stock in the United States which will be subject to a 30 per cent duty.

Address

THE BUCKLIN CAN-FILLER CO., KEYPORT N. J.

HENDERSON & LIDDELL,
3 Eastcheap, London, Eng.

DEALERS IN

Sugar, Dried and Green Fruit,
Rice and Canned Goods

Are prepared to enter into correspondence regarding purchase or consignments of all Canned Goods, Green Fruit, &c.

H. & L. have been in business over 40 years and have Travellers all over England. Highest References. SP

Canned Goods.

We Pack Only the Best.

Have you goods bearing my name in stock? They are always the same, always reliable.

D. W. DOUGLAS,
St. Johns, P.Q.

THE "Lion Brand"

is so popular that UNSCRUPULOUS packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "BOULTER" across the face of each label in a distinctive color. Look out for the word "BOULTER" if you want first class "canned goods."

Bay of Quinte Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

THE SALADA TEA CO., L'TD.
CEYLON.

Golden Teapot Blend

Pound and Half Pound Lead Packages.
Prices on Application.

P. C. LARKIN & Co.,
WHOLESALE AGENTS,
TORONTO.

RED RASPBERRY JAM.

The Largest and Finest Stock
IN THE DOMINION OF CANADA.

APPLY TO
THE SIMCOE CANNING CO.,
SIMCOE, ONT.

It always pays to
BUY THE BEST

Goods. Fresh Fruits and Vegetables can be had every day, by using the Lakeport Preserving Co's Canned Goods. All goods guaranteed. Try them once and you will use no other.

Lakeport Preserving Co.,
Lakeport, Ont.
Factories at Lakeport and Trenton.

Boy Brand Corn



DAILEY'S

Please try them.
His boys eat them.
Prepared by the
Kingsville Preserving Co.,
(LIMITED.)
KINGSVILLE, ONT.

Boy Brand Tomatoes



B. R. Nelles,
GRIMSBY, ONT.

Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

JAMS and JELLIES
IN GLASS AND PAILS.
Wholesale Only.



12 Years Experience

Convinces us that it pays to can and preserve the best goods possible. Sales for 1891-2 doubled those of preceding year.

We have our Factories thoroughly renovated and are in position to improve if possible the standard of our goods this season. We can furnish

New Preserved Strawberries July 1st, Raspberries early June and Sweet Wrinkle Peas July 15th. Send for sample order.

Remember the quality of all our goods are guaranteed.

Delhi Fruit and Vegetable Canning Co.,
FACTORIES : Delhi, Ont., and Niagara on the Lake.

MARKETS.—Continued

found to be selling at 1.40. This put an end to the arrangement, and \$1.42½ is the price at which Horseshoe salmon can be brought to arrive. Lobster is in freer request at \$1.85 to \$2.75. Sardines are scarce and unchanged.

Continued from page 14.

of the new crop, business has been materially curtailed on this market, owing to a number of Denia houses of unknown and doubtful standing offering at lower prices than the best shippers can accept, and buyers, while unwilling to trust their orders to such people, hesitate to pay the prices asked by regular shippers, so that business in new crop fruit makes slow headway. Spot stock can be bought here at as low as 4½c. by retailers, who, however, as is their wont at this time of year, buy sparingly on the eve of the incoming of new fruit. The lower values ruling on Sultana raisins have brought about considerable business, and orders have been cabled this week for a good many thousand boxes. The first arrivals will be small in quantity and of very fine quality, according to sample, and will arrive on a bare market. The finest qualities are always shipped earliest, so that opening quotations are usually the highest. There is a difference of 10s. per cwt. between the highest and lowest grades. As Eleme raisins can be brought in only when Valencias are scarce, there will be none imported to this market during the present year. Figs will be about the same price as they were last year. No sales and few offerings are reported yet, but nearly all business is done on open orders.

RICE AND SPICES.

The retail call for rice does not mend its pace appreciably and has caused no depletion in any warehouses so far. B rice is quiet at 3¾ to 4c., Japan at 5 to 5½c. Sago is still scarce. Tapioca is unchanged.

Spices are quiet. Some movement is expected now under the demand for pickling that will begin when fruits and vegetables treated by that process are ready. Prices are unchanged.

SUGAR.

The sugar market has risen superior to the control of the Trust manipulators in New York, and has completely thrown off the bears at all points. The advance in the price of raw has had a singular corrective effect upon Toronto jobbers. They had indulged their propensity for cutting, to the top of its bent, but before they had drunk the cup quite to its dregs they began to yearn with one consent for fuller prices, and had begun to get them, though only tentatively as it were. Then the market took the bit in its teeth, the price of raw went up, refiners had to advance, and jobbers joined the procession. They are now getting 4¾ to 5c. for granulated and 3¾ to 4½c. for yellow. They have to pay 4¾c. in Montreal, freight is 14c. a hundredweight, so that cost laid down here is equal to 4.89c. They would lose money if present stocks cost them the prices

SURPRISE SOAP

While the best for all household uses, has peculiar qualities for easy and quick washing of clothes. It does away with that boiling and scalding—the clothes come out sweet, clean and white. Harmless to hands and fabrics—lathers freely—lasts longest.

ST CROIX SOAP M'FG. CO.,

ALL GROCERS SELL IT. St. Stephen, N. B.

The St. Croix Soap M'g Co.,

St. Stephen, N. B.

Branches:

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington st. east.

now current at the refineries, but as they were for the most part bought before the advance, they are making a little. In New York, granulated is 5.13c. The cause of the advance is the dependence of American refiners upon cane sugar for raw material. The alternative they had in beet sugar enabled them to keep down the price of raw cane sugar, but the embargo upon beet sugar and everything else from Hamburg and other European ports since the cholera spread to these ports, has put beet sugar off the market for the time being. The demand for sugar now for canning fall fruits is very active and has been materially quickened by the tendency of sugar to go still higher. Raw sugars in stock here are quoted at 3¾c. for Barbados and 4¾ to 4½c. for Demeraras.

Willett & Gray's weekly "statistical" has the following: Total stock in all the principal countries, at latest uneven dates, 761,010 tons against 763,224 tons at same uneven dates last year. Stock in Havana and Matanzas, by cable, is 75,000 tons, against 92,000 tons last week.

The market gained strength daily until 3½c. was paid for 95° test centrifugals, at which nearly all of this description remaining in stock here was taken. This price being the equivalent of 39.16c. for 96°, usual terms shows an advance of 3.16c. for the week and of 5.16c. during the past fortnight. The cause of this rapid advance have been the small available supply to meet the very large consumption of the country, and the possibility that the delivery of a portion of such supply might be delayed by quarantine regulations, in consequence of the cholera now raging in Europe. The refiners however, have bought

heavily here and in Cuba, and this large stock, with previous purchases elsewhere and now afloat, will make their position secure unless the troubles in Europe should increase and continue beyond present expectations. Importers' stocks here and in Cuba are so much reduced that the refiners must look to Europe for a large proportion of their fresh supplies, and the indications are that the market will remain strong for some time. Mr. Licht's report, just received by mail, shows that 62,500 tons of beet-root sugar was shipped or loaded from the 3rd to the 20th of August for America and Canada, and charters taken for 30,000 tons more for shipment in September. He cabled, after the late drought was ended, that the condition of the growing beet crop was disappointing. The stock in Hamburg on August 24 was reported to be 52,500 tons. According to mail advices from Europe, 71,900 tons of Java sugar is afloat for Europe and America. Several cargoes of this sugar should arrive here shortly, having cleared during July. An advance of ¼c. followed the upward movement in raws. This caused the demand to fall off slightly, but a good business is doing, and the people of the country are receiving their supplies as fast as needed. The higher grades are still required in larger proportions than formerly, thus neglecting the lowest grades, the prices for which remain unchanged. Buyers may feel assured that present prices will be maintained, with the possibility of a further moderate advance should raws continue to improve, as is now expected. At the close the demand is very heavy. German granulated is not obtainable for September shipment.

**CANNED
GOODS
—A—
SPECIALTY.
WRITE US.**

ESTABLISHED 1888.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

**PACKERS'
AGENTS.
SALMON,
VEGETABLES, Etc.
WRITE US.**

THE CANADIAN GROCER

UNITED STATES FOOD EXPOSITION.

For the first time in the history of the United States a great National exhibition of food products will be held, showing the progress made by the country in the past four hundred years, and demonstrating the fact that it is the greatest food-producing country in the world. The date of October, 1892, was selected for holding the Exposition on account of its being the four-hundredth anniversary of the Discovery of America, which it is proposed to celebrate in this way. This will be the first strictly Food Exposition ever held, either in America or abroad, the exhibits being confined exclusively to food products, the manufacturer only being allowed to exhibit, and only such manufactured articles of food as the manufacturer will put his name upon and warrant to be the same as he offers to the public. Not alone will manufactured food be exhibited, but produce direct from the soil, sea and dairy. One of the most novel attractions of the Exposition, and what promises to be a popular feature, will be the exhibit of dairy products.

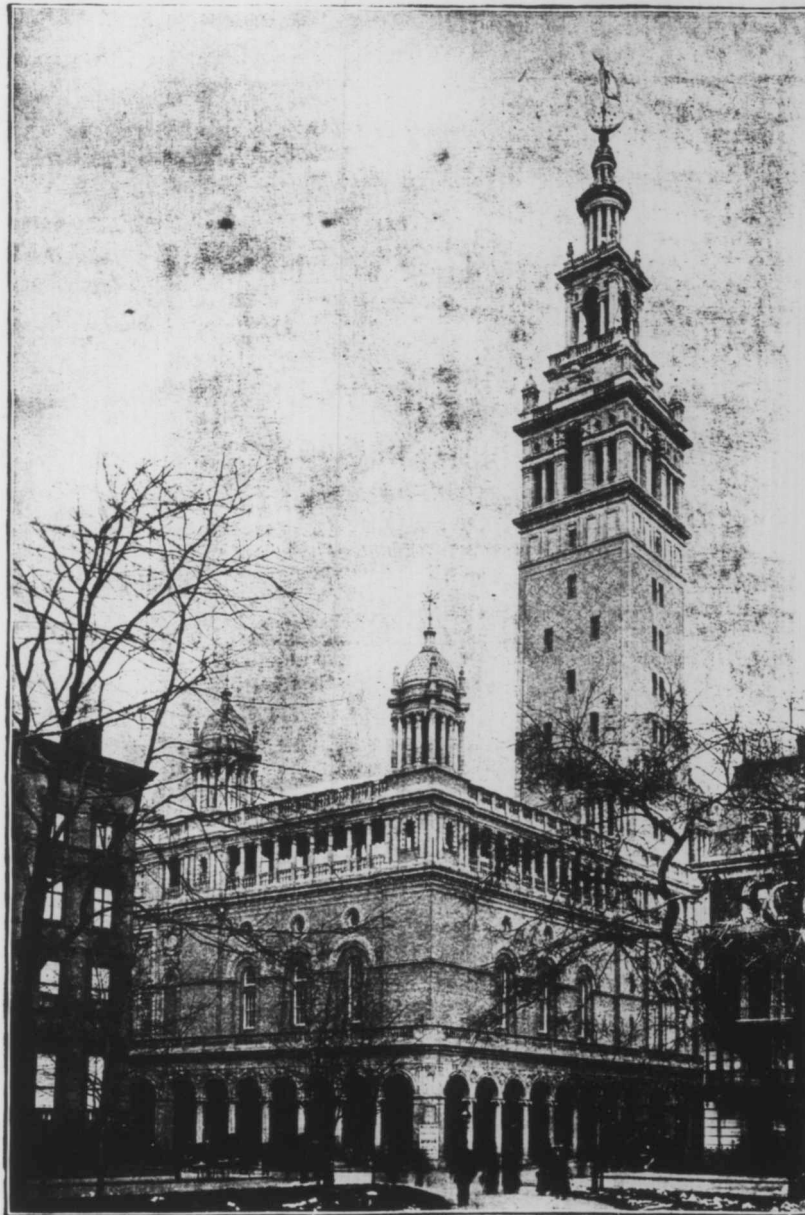
There will be two such exhibits, one, a New York State exhibit, under the auspices of the N. Y. State Dairy Commissioner, and the other a National exhibit, in charge of Professor James Cheesman, who represented the Agricultural Department of the United States Government at the Paris Exposition. It is proposed to devote nearly the entire Exposition Hall, which is over ten thousand square feet, to this department of the Exposition.

The vast amphitheatre, with a floor space of about thirty thousand square feet, will be given over almost entirely to manufactured articles of food. Here will be represented nearly all the leading food manufacturers of the United States, as well as a number from abroad, many of whom will give practical demonstrations as to how their goods are prepared. The booths to be erected in the amphitheatre promise to be of the most elaborate nature, far surpassing anything of the kind ever held in this country. In this great auditorium, the largest in the United States, the world-renowned musical director and composer, Herr Anton Seidl, with his famous orchestra, will give two concerts daily, afternoon and evening, during the Exposition, Mr. Seidl personally conducting at every performance. Ample provision has been made for handling the immense crowds who will congregate here at all hours during the Exposition. In addition to the large number of avenues and aisles on the main floor, as well as the promenades on the first, second and third balconies, there will be accommodations for from twenty-five hundred to three thousand people who desire to listen to the Seidl concerts after having viewed the many attractions of the Exposition.

The next in importance—and by many, the ladies in particular, it will be considered the feature of the Exposition—will be the

Concert Hall, the handsomest and most artistic public hall in the country. In order to make this department easier of access from the amphitheatre, a contract has already been made for the erection of a grand double stairway, modeled after the entrance to the Grand Opera House at Paris, which will be built on either side and directly over the main entrance to the amphitheatre on the

of her lectures with a concert by the Seidl Orchestra. This hall has a seating capacity of twelve hundred, besides thirty-six boxes. There will be no extra charge of admission to these special lectures and concerts, one ticket admitting to every part of the Exposition, the price of which will be fifty cents. It is intended, however, to auction off the boxes, the purchasers of which will be entitled to



WHERE THE EXPOSITION IS TO BE HELD, MADISON SQ. GARDEN, N. Y.

Madison Avenue side. This stairway will lead directly into the Concert Hall, where the lectures and demonstrations in cooking will be given by Miss Maria Parloa, of Boston, the distinguished lecturer in the art of cooking. Miss Parloa is an authority on all matters pertaining to the culinary art and the science of cooking, and she stands unrivaled at the head of her profession. Miss Parloa will lecture each afternoon of the Exposition, and it is intended to precede each

five season tickets to the Exposition.

Overlooking the Concert Hall, from which a wide staircase ascends, is the Assembly Room, which will be used as a ladies' or ladies' and gentlemen's restaurant.

On the ground floor, corner of Madison Avenue and Twenty-sixth Street, is the large restaurant, which will be devoted to a cafe or gentlemen's gill-room.

The interest manifested in this great Food Exposition extends all over the United States.

N. B.,

his large
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RS'
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US.

THE CANADIAN GROCER

The press, clergy, and professional men generally, the housewife, merchant and general public, all evince the greatest interest in the undertaking. Almost a ton of mail, and from nearly every section of this country, has been received by the General Manager endorsing the undertaking. The wholesale grocers in particular—and there are several thousand of them in the United States—express themselves as cordially endorsing the enterprise and wishing it the best of success, a great many of whom have promised to attend. From far-off Wyoming, Texas and Oregon, such letters have been received.

It is confidently believed that over half a

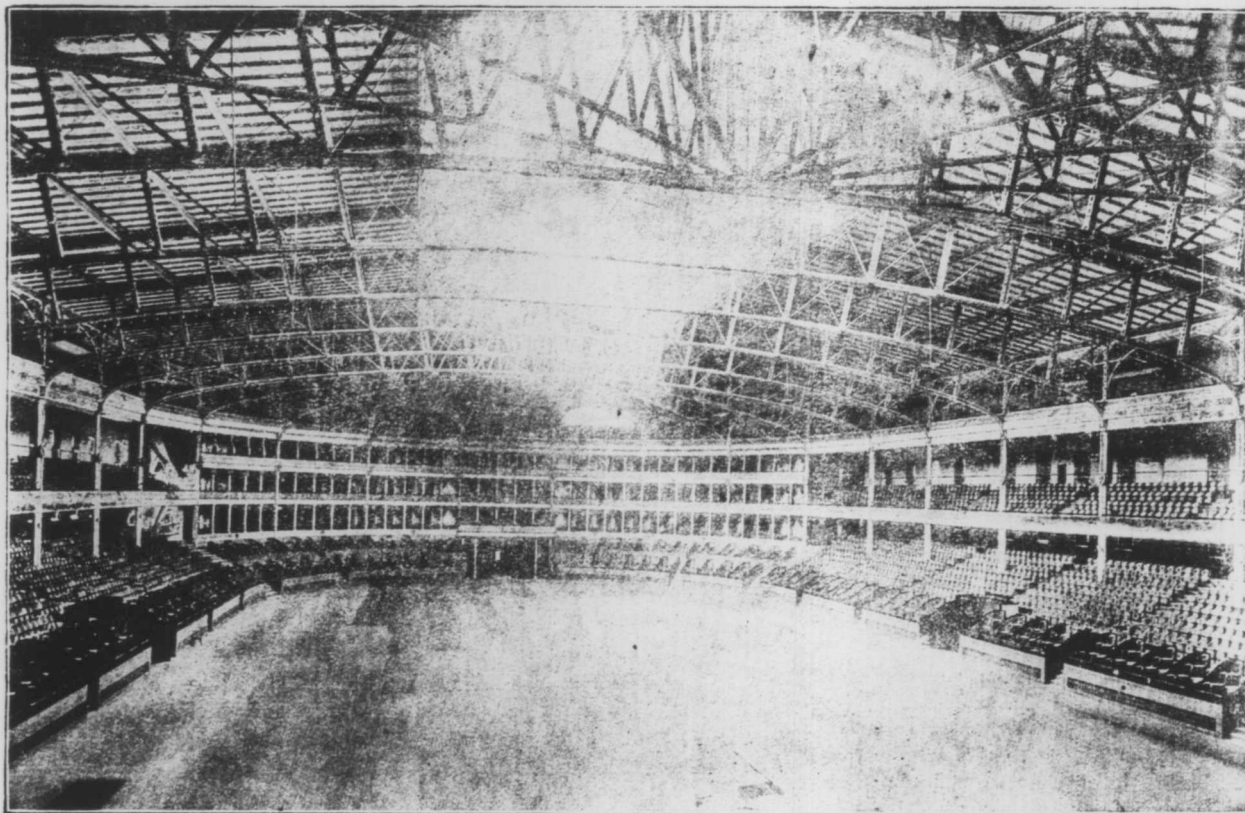
million of our most intelligent people will visit the exposition.

SWEET FUEL.

The very low price of domestic molasses has already led to its free use for distillation into alcohol, and consumption for that purpose is increasing. The outlet, however, does not appear to provide an adequate balance for the supply, especially at primal points, and a suggestion is made that the surplus may be made useful as fuel. Since the bounty law on sugar went into effect the effort to extract every ounce of sugar has materially increas-

contains, say 20 per cent water, 8 per cent ash, 12 per cent gums and 60 per cent sucrose and glucose. Hence we have 72 per cent of carbonaceous matter available as fuel and only 20 per cent of water. This would certainly make excellent fuel if there were competent devices to burn it, such as are used for liquid fuels. Molasses has recently been used for fuel in Cuba, and with seeming success. It was there poured or sprayed on to the bagasse as it entered the furnace, and the judgments of those interested was that its efficiency as fuel when used in this way, was incontestable."

It is a well recognised fact that no business establishment is complete without some



AMPHITHEATRE, MADISON SQ. GARDEN, NEW YORK.

ed the supply of low grade molasses practically useless for food, and with an estimated output for 1892 of 120,000 tons there is more or less anxiety as to its disposition. The Louisiana "Planter," in advocating some plan whereby the stuff can be used for fuel, remarks as follows: "Molasses is now as low or lower than ever, two cents per gallon hardly being obtainable for it. Of heavy-bodied molasses 166 $\frac{2}{3}$ gallons will weigh a short ton of 2,000 pounds. This would make full cost \$3.33c. per ton on the plantations, and rather less per ton than current prices for coal delivered there. The question would then arise as to the fuel value of molasses. As it is almost altogether carbonaceous matter it must have a considerable fuel value, but its relative merits as compared with bituminous coal we have no data at hand to determine. Heavy-bodied common Louisiana

cash carrier system. Attention is called to the Whiting Cash and Parcel Carrier. It seems in it impossible for anything to get out of order, as there are no cords or springs. Merchants throughout the country, who give it a trial, may satisfy themselves of its merits, feeling satisfied that where once introduced it would never be parted with.

SARNIA, Ont., June 8, 1892.

H. E. WHITING, ESQ, London :

DEAR SIR,—I have been using your Cash Carriers for a long time, and must say they fill the bill in every particular, especially as to their keeping in order. It seems to me that they could hardly be improved on.

I remain, yours truly,

(Signed)

JOHN LEYS,

Late Leys & Morrison.

This carrier has been in use two years and six months.

For further information, address, DANIEL BROWNE, General Manager, Hudson and Franklin Sts., New York, who was seen by our representative in New York last week. He said "we would like to see a few train loads of Canadians visit us while the Exposition is going on, and you can tell your readers that we will try and make their visit both instructive and interesting if they can see their way clear to visit us." There is little doubt but

NOTICE

The British Columbia Fruit Canning and Coffee Co'y, Ltd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:
Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c.,
" 3 at 30c.,

Their Flavoring Extracts are of the choicest quality.

Meglaughlin, Marshall & Co.,

Wholesale Provision Merchants,
3 and 4 Corn Exchange,

Manchester, England.

Also at
Liverpool and Glasgow.

Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

THOMPSON & CO.,
GENERAL COMMISSION MERCHANTS

—AND—
BROKERS

For all lines of Canned Goods, Hams, Bacon, Lard, Butter, Cheese, Dried Fruits, Coffee, Sugar, etc.

CORRESPONDENCE INVITED.

P.O. Box 615. WINNIPEG, MAN.

W. A. McCLEAN & CO.,
Pork Packers.

FOR SALE--

Boneless Bacon, Sugar Cured Hams, Spiced Rolls, Bellies, Backs, and Breakfast Bacon, mild cured.

Write for Quotations.

OWEN SOUND, ONT.

We are now receiving California fruit direct from California in car lots.

Our first car arrived on Thursday, 28th inst., and was sold at auction on arrival. We expect another car next week. We are also receiving cars of Tomatoes, Watermelons, Apples, etc., and all kinds of small fruits, and we solicit a share of your trade.

Yours respectfully,

McWilliam & Everist,

25 and 27 Church St.,

TELEPHONE 645. Toronto, Ont.

MELONS--

Two to three cars weekly.

TOMATOES--

Mississippi stock arriving, fine shape.

CALIFORNIA FRUITS--

Apricots, Peaches, Plums, Cherries—fancy packed.

J. Cleghorn & Son,

94 Yonge St., TORONTO.

J. F. YOUNG & CO.

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

WILLIAM RYAN,
PORK PACKER

Toronto, Ont.

HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.
WRITE FOR PRICES.

PARK, BLACKWELL & CO.

(Limited.)

—SUCCESSORS TO—

JAS. PARK & SON,
TORONTO.

Full lines of Superior Cured Hams, Breakfast Bacon, New Special Rolls, Beef Hams, Long Clear Bacon, Butter, Cheese, Lard, Eggs, Etc.

Write for Price List.

Husband Bros. & Co.,

71 Colborne St., Toronto.

OYSTERS, HADDY.--DAILY.

GRAPES, PEARS.

ORANGES, LEMONS, FOREIGN NUTS.



Brantford and Pelee Island } J. S. HAMILTON & CO'Y,
and } BRANTFORD, ONT
Sole Agents for Canada.

W. GIBBINS & CO.,

SUCCESSORS TO

JOSEPH CARMAN,

Commission and Manufacturers' Agents, Grain Brokers.

P.O. Box 1014. Winnipeg, Man.

We are open to receive a few first-class agencies Good connection wholesale and retail. Correspondence invited. Consignments Produce will have prompt attention.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,
Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

Baffles Human Conception.



Nature's all-powerful healer is discovered and when imbibed freely radiates the arterial network of the body, absorbs and rushes off all effete, deadly poisonous matter. Also it contains all the sixteen elements of ripe molecular life, builds up every weak part, restores nerve and vital power, is the sunshine of life, the wonderful. So say all that use St. Leon Water. World, Feb. 13th, 1892.

St. Leon Mineral Water Co., Ltd.,
Head Office, 101 1/4 King St. W., Toronto
BRANCH—Tidy's Flower Depot, 164 Yonge St.

McLAREN'S



Is Honest Goods and just the Thing on Which to make or Extend a Business.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued

SYRUPS AND MOLASSES.

Syrups are in very fair demand and are firmer in sympathy with sugar. The stock on this market is larger than it was a week ago.

In molasses there is little movement. The call is principally for low grades now at 28 to 33c., and these are most abundant in New Orleans descriptions.

TEAS.

There is less heard about the inexorable firmness of sellers and prices, but it still remains a fact that sellers have the advantage if they choose to hold on to it. Competition among them is a factor that is favorable to buyers, however. The want of low grade stock is some hindrance to business, as it is undoubted that buying on the part of retailers is freer from stock than to arrive. Low grade teas are on the way and some mediums of popular selling character are close at hand. China teas hold their own in the London market. Superior Indian teas are also well held and in good demand. The new green teas still consist of Ping Sueys only. It is reported by telegraph that the steamer Anglia with about 10,000 chests of Indian tea on board was lost a few days out from Calcutta. This loss would materially affect the market.

MARKET NOTES.

[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

W. T. Harris, Chatham, N. B., dealer in general merchandise, offers 200 cases canned lobsters, also dried cod of finest quality.

Sales have been made in New York of new pack Canadian blueberries at \$1.12½, delivered, for 2-lb tins. Gallons are quoted there at \$4.60 delivered.

Eby, Blain & Co. received the first shipment, yesterday, of new Valencia raisins, Bevan's pack. These are the first 100 boxes that reached this market. Stock is very fine.

The Cape Cod cranberry crop is said to be 30,000 barrels less than last season, and 30,000 barrels larger than any previous season. In view of the small apple crop there will probably be a wide outlet this fall.

Game, Harrison & Larner, Ltd., of London, Eng., have appointed H. C. Duncum, for many years assistant manager of their export department, to take the management of the department in the place of A. K. Preston, lately resigned.

Davidson & Hay have received a large supply of barrels and half-barrels of Red-path's honey syrup. They have also received shipments of new season canned peas, the Erie Sweet Wrinkled and Ontario Marrow-fats. They expect to have in some fine new medium Japan teas by the first of next week.

Reports from the Skeena river state that the canneries have all closed down there with packs of between 11,000 and 12,000 cases. Reports from the Fraser river state that the canneries in operation have so far only put up about one-quarter of the pack agreed upon. It is considered likely that cohoes will

be packed this year as the run of the sockeye salmon is about over, and this will be about the only means they can have to fill their pack. The Fisheries Department has extended the open season for small mesh fishing to September 1st, and it is believed the season will be further extended to September 15th, in order to allow the packers to make the most of the late run, should one come along.—B.C. Commercial Register.

The scarcity of desirable coffee appears to be quite as great in England as here, and a recent London market report says that large parcels of suitable descriptions of coffee for either the home trade or exporters are quite a rarity now, as the market is merely supplied with odds and ends of indifferent and undesirable quality.

The health department of the city of New York has caused to be published some timely recommendations as to diet while the cholera epidemic threatens to gain a foothold in this country. Among other advice from that quarter is the following. "Thorough cooking destroys the cholera germs; therefore, don't eat raw, uncooked articles of any kind, not even milk." This is doubtless intended to apply chiefly to the preparation of raw meats, vegetables and fruits. It is obvious, however, that the advice is a strong argument in favor of the use of canned food products. The processing of nearly everything in that line sterilizes the goods, at all events, and the fact that the food is in hermetically sealed cans is also a strong point, since no chance is offered for the germs of disease to touch the contents of the cans. This matter has been the subject of not a little discussion among local canned goods men during the past few days, and the deeper the matter is looked into, the stronger seems to be the conviction that the idea is no purely theoretical or visionary affair. Its application is wide, and unless the notes of warning sounded by the health authorities regarding the use of green fruit and vegetables and natural milk are far-fetched, the claims of the canned goods people are at least deserving of more than passing notice. However, it does not appear that handlers of the goods have taken other than a philosophical view of the matter. That is to say, no speculative tendency has developed, and the only movement in values thus far is brought about solely by natural trade conditions.—New York Commercial Bulletin.

PETROLEUM.

Sales are rather better as to volume, but are still at prices ruling last week. Canadian refined continues to quote at 14 to 14½ to outside buyers, and is ¼c. higher delivered to city retailers.

The Petrolia Advertiser reports: Petrolia crude \$1.26 per barrel; Oil Springs crude \$1.27 per barrel. Since we last went to press, prices for both crude oil and refined are a good deal firmer, which is a natural advance for the season of the year. The operations on the exchange the past week

(Continued on page 20.)

FLOUR AND FEED.

TORONTO.

Prices do not harden in the flour market and the movement does not increase. Millers are still far from free sellers at bidders' prices but they realize that on the other side of the market lies the advantage. Enough selling and shipping go on to keep the advantage on the side of buyers. Feed is not in any material respect different from what it was a week ago.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, \$4.80 to \$5.90; strong bakers', \$4.40; white wheat patents, \$4.70; straight roller, \$4.25; low grades, per bag, \$1.25 to \$1.50.

Car prices are: Toronto freights—Manitoba patents, \$4.60 to \$4.65; Manitoba strong bakers' \$4.20 to \$4.30; Ontario patents, \$3.65 to \$4.10; straight roller, \$3.50 to \$3.70; extra, \$3.15 to \$3.25; low grades, per bag, \$1.00 to \$1.50.

MEAL.—Oatmeal is \$3.80. Cornmeal is \$3.50.

FEED—Bran is \$11.50 to \$12.50, shorts \$13 to \$14, mixed feed \$22, feeding corn 50, oats 33c.

HAY—Old baled timothy is firm at \$12 on track. New is \$9.

STRAW—Is steady at \$6.50 to \$7.

MONTREAL.

There is no change to note in the flour market. A fair local trade is doing in straight rollers and strong bakers. Other grades are very dull. We quote as follows: Patent spring, \$4.60 to \$4.70; patent winter, \$4.25 to \$4.50; straight roller, \$3.90 to \$4.10; extra, \$3.40 to \$3.50; superfine, \$3.00 to \$3.15; fine, \$2.60 to \$2.75; strong bakers, \$4.10 to \$4.25.

A fair turnover for local wants is noted in meal, outside of which demand is slow. Granulated, bbls \$4.10 to \$4.25; rolled bbls., \$4.10 to \$4.25; Standard, bbls., \$3.95 to \$4.05; granulated in bags, \$2.00 to \$2.10; rolled in bags, \$2.00 to \$2.10; standard in bags, \$1.90 to \$2.00.

Bran and shorts are unchanged. Local demand being fairly active, mouillie moves slowly. Bran per ton, \$13.00 to \$13.50; shorts per ton, \$14.00 to \$15.00; mouille per ton, \$19.00 to \$22.00.

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LOBSTERS,

Finest brands, Canned Lobsters, tails and flats, shipped from the factories. Orders solicited from the Wholesale Trade. For quotations address S.P. Leonard H. Dobbin, Montreal.

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COCOAS AND
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Are Standard, and sold by
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VANILLA, LEMON,
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Standard Goods of America
(established in
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To make your window attractive and in-
crease your business? If so, send for elegant
TUTTI FRUTTI hanger signs free. Address,
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Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider
VINEGARS.

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Sole Manufacturers of the Automatic

COUNTER CHECK BOOK

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Check Book. It is the Newest and Best Book yet
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Selected WHITE OATS only used. For prices
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Can ship via Canadian Pacific or Grand Trunk
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STRATHROY OATMEAL AND CORNMEAL MILLS.

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The Celebrated White Eagle Brand of Rolled Oatmeal,
also Standard and Granulated Oatmeal, CORNMEAL, Dessicated Rolled Wheat and
Wheat Germ, put up in barrels, half barrels and bags. Write or wire us for samples and
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N. B.—The only mills putting up Rolled Oatmeal in Cotton Bags.

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SALVADOR LAGER
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**WALTER THOMSON
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GENERAL GRAIN DEALER.

Manufacturer of all kinds of

Oatmeal, Split Peas, Cornmeal,
Pot Barley, etc.

Quotations by Wire or Letter.

BRANDON ROLLER MILLS,
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MANUFACTURERS OF

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-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal
Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,

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EPHRAIM ERB, - Halifax.



MONTREAL Markets continued

have again shown the extreme susceptibility of the speculative market to buying and selling influences and its utter disregard to factors which should, under normal trading conditions, affect values. To this condition of the market the lack of outside influence may be attributed, as few care to risk operations in an article that is not governed by the ordinary conditions of supply and demand. The statistical situation, and the production and demand, having but little effect on the price, outside operations are at a loss on what to base values, and not being able to see the causes which influence the changes, are loth to become victims of the speculative manipulators, hence they let oil severely alone.

BUTTER AND CHEESE.

There is no relaxation of the stiffness of prices for choice butter, which is exchangeable for as much as 18c. if it is of choice quality in the form of dairy tub. Equally good butter in large rolls will not bring so much, as it is shipping stock that is wanted. Buyers for export are still takers of nearly all descriptions, but medium to choice are the preferred grades. Low grade stock is rather more plentiful and less valued, 12 to 13c. being the prices generally going. Medium is 14 to 16c., choice 16 to 18c. The local demand is good on account of the Exhibition. Store-packed tubs are salable at 15 to 17c. if they contain select stock. Creamery tubs are out of sight as far as sale for extensive consumption at this point is concerned, and as this is not an export outlet for them there is little business to report. Tubs and crocks of creamery butter sell at from 21 to 23c.

Cheese is in very good local demand and is quite firm at 10 to 10½c.

COUNTRY PRODUCE.

BEANS—Business is light at \$1 to \$1.20. The demand has shrunk further within itself as the season for renewal from the new crop approaches.

DRIED AND EVAPORATED APPLES—The call for dried apples is slack at 4½ to 5c. as to quality for ordinary trade lots, but less would have to be taken for quantities. Evaporated are equally dull at 6½ to 7c.

EGGS—New laid eggs are the kind that consumers want, and are worth 12c. Any other description of eggs sells with difficulty at nominal prices.

HONEY—Extracted is 7 to 9c., sections are 12 to 14c. Some demand for local consumption is reported, but otherwise business is backward.

HOPS—Such stock of the '91 crop as is yet held quotes at 18 to 20c., and '90 hops are nominal. Growers are expected to put new crop stock on the market this week yet. A considerable quantity has been bought for delivery here early this month.

PROVISIONS.

The provision market has received no special stimulus from the demand this week. Trade is satisfactory, however. The price of long clear was found to be something of a deterrent to trade, and it has been brought back to 7¾ and 8c. In no other particular has there been any change in prices.

BACON—Long clear is 7¾ to 8c., smoked backs are 11¾ to 12c., bellies 11½c., rolls 9½c.

HAMS—Are steady at 12 to 12½c.

LARD—Pure is unchanged at 9½ to 9¾c. fortubs and pails. Compound is steady at 7¾ to 9c.

BARREL PORK—U. S. heavy mess is \$15 to \$16, Canadian \$16, short cut \$16.50 to \$17.

DRESSED MEATS—Beef is 4½ to 5c. in fore and 7½ to 8½c. in hindquarters, mutton is 7 to 7½c. Lamb 8½ to 10c., mutton 6 to 7½c., veal 7½ to 9c.

VEGETABLES.

Potatoes are steady at \$1.25 to \$1.40 per barrel and 65c. per bag. Malta onions are \$2.50 to \$3 per hamper. Watermelons are \$20 to \$22 per hundred, muskmelons are \$3 per barrel. Sweet potatoes are \$4 to \$4.50 per barrel. Tomatoes are 10 to 20c. a basket. Cucumbers are 15c. a basket. Celery is 25c. a doz.

GREEN FRUIT.

The market is almost literally bare of oranges. Stocks of Rodis are all but exhausted and Jamaicas are not to hand yet. Fruit importers do not care to buy for replenishing stocks at the present moment as they might thereby come into possession of stock too dear to sell a week after purchasing. They would have to pay about \$8 a box for Rodis, and they expect Jamaicas to be much lower in a short time. Retailers would have to pay \$8 to \$9 for any of the oranges now in stock here. Maiori lemons are plentiful but dear, \$9 being the figure now quoted. Verdellis are \$8 to \$8.50, and Messinas are the same price, but are virtually done. Bananas are moderately active at \$1.25 to \$1.50. Bartlett pears are 50 to 70c. a basket and \$4 to \$5 a barrel. The prices of lower grades taper down to 20c. a basket, that figure being quoted for a sort called the hog pear. Apples are \$1.50 per barrel. Peaches are \$1.60 per basket. Grapes quote from 3 to 4c. In plums 75c. to \$1.25 is the range, prices being pretty much the same for gages blue plums and other descriptions.

FISH.

The demand is well kept up, but fish are not more plentiful. Salmon trout and white fish have advanced ½c. quoting now at 7½c., lake herring are unchanged at \$2. to 2.50 per hundred, and salmon are firm at 17 to 18c.

SALT.

Everything is steady in the salt market. Prices Current call for no change.

HIDES, SKINS, WOOL, TALLOW.

HIDES—No. 1 green cows', are 4½c., and the same grade of green steers' is 5c. Cured are ½c. more in each case.

SKINS—Lambskins and pelts are 5c. dearer, now bringing 55c. Calfskins, 5 to 7c.

WOOL—Fleeces are 17c. for clothing grades and 19 to 20c. for combing. Pulled is 22c. for super, 25 to 26c. for extra super.

TALLOW—Is 2c.; rendered is bought at 5c., and sold at 5¼ to 5½c.

MONTREAL MARKETS.

MONTREAL, Sept. 8, 1892.

The tone of the grocery market is pretty much the same this week as it was last. All the heavies having about the same movement. Sugar shows a decidedly firmer tendency and refiners are inclined to talk stiff as regards values. Coffee is also held firm under a good steady demand rice is about in the same position. In green fruit there has been a good steady trade done during the week, in fact all lines are precisely the same as noted in our last. The wholesale trade report their men doing a nice steady trade in all sections. Payments are the same.

CANNED GOODS.

The local demand for canned goods is still very small, grocers only taking enough to fill their immediate wants. Packers are

offering new pack tomatoes at 85c. to 87½c., but no transactions are reported. The combine claim to be sold out of British-American salmon and are now offering one or two off brands, which are supposed to be "white stock," at \$1.17½, but none have been so far sold in this market. One dealer estimates the stock of old tomatoes in this market at 3,000 cases.

SUGAR.

The local sugar market still shows the firm tendency noted last week. Advices from New York and London report a firm market in both. The refiners here claim to be doing a nice steady trade at firm figures. We have to note quite a few lots changing hands during the week. The wholesale trade are now selling at our figures in most cases. Regarding the cutting some of the trade are shading and some are said to be selling at cost. This no doubt is done to push other lines that there is more profit in. The sugar market here is on a decided better footing now. We quote granulated 4½ to 4 9-16c.; yellows, low grade 3½ to 3¾c., and yellows bright 3¾ to 4¼c.

SYRUPS AND MOLASSES.

Syrups have moved in fair quantities during the week, and we have to note sales of both Canadian and American. In molasses there has not been much doing owing to the light stocks in store here. Barbados is quoted at 33 to 39c., but it is reported that some of the firms are selling at 31½c. Stocks of this line are heavy in Quebec, and one or two of our local brokers are filling orders from that point. We quote American syrup 23 to 25c. according to quality, Canadian 1¾ to 2½ per lb., molasses 31 to 33c.

TEAS.

The Japan tea market is as dull as ditch water just at present. The prices asked by brokers here are thought to be rather high by our wholesalers and as the stock coming in is not as good as it might be they do not feel inclined to take hold freely. The brokers are all very firm in their ideas and say prices are likely to advance. The arrivals here so far have not been large and with firm advices from Japan the holders here think they are safe. The damaged stock ex Empress of India is expected here soon.

COFFEE.

Coffees have shown a slightly better demand than last week, and quite a few lots have changed hands. Values here are held firm, and advices from primary points say the same. We quote as follows:—Rios 18 to 20c.; Java, 23 to 25c.; Mocha, 24 to 25c.; Jamaica, 19 to 21c.; and Maracaibo, 22½ to 23c.; Santos, 17½ to 19c.

RICE.

The demand for rice has not been as good as it was last week, nevertheless several lots have moved. The mills say trade is not quite up to the average this year. We quote as follows: Standard \$4 to \$4.10, Japan \$4.50 to \$5, Patnas \$4.50 to \$5, and Carolinas \$7 to \$8 per hundred pounds.

NUTS.

Nuts are beginning to move in fair quantities. Stocks here are light and merchants are inclined to talk firm. New grenobles have advanced this week. Ivicas are held firm under very light stocks. The following are the quotations:—Almonds Tarragona 14 to 15c.; almonds, Ivica, 14 to 15c.; almonds, common, 10 to 11c.; almonds, hard-shell, 7 to 8c.; walnuts, Grenoble, new 13 to 14c½.; walnuts, French 10 to 10½c.; cocoanuts per 100 \$3.75 to \$4.00; filberts 9 to 10c. pecans 16 to 17c.; peanuts 7 to 10c.

Low Grade and Medium
JAPANS
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WHOLESALE GROCERS, 36 Yonge St.,
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NEW CANNED LOBSTERS.

The "Royal" brand in tall and flat tins.
These goods were expressly packed for the
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No first class retailers stock complete
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FANCY CHEESE

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We are now booking orders for full-delivery.
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ESTABLISHED 1851.

We offer to the Trade :

2,500 Cases TOMATOES,

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Ordinary Terms.

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Quintals Codfish

New, Choice Quality
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Now in store

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Thos. KINNEAR & Co
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-: JAPAN TEAS :-

We are offering special values
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Drop a postal card for samples.

49 Front Street East,

J. W. LANG & CO.,
WHOLESALE GROCERS,
JUST ARRIVED :
New Lobsters

CELEBRATED STERLING BRAND,
also full lines of Canned and Potted
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59, 61, 63 FRONT STREET EAST,
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NEW
Young Hysons
Now in store.

PERKINS, INCE & Co.,
41-43 Front St. East,
TORONTO.

Elliott, Marr & Co.,
Importers of Teas

—AND—
Wholesale Grocers.

LONDON, ONT.

MONTREAL MARKETS—Continued.

DRIED FRUITS.

Dried fruit is still quiet, merchants are patiently waiting for the new pack to arrive and till they come not much can be said about this line. The first steamer will leave Dena on or about 15th of this month, and when it arrives it will strike a bare market. We quote:—Currants, provincials, $4\frac{1}{4}$ to $4\frac{1}{2}$ c. in bbls.; do. $4\frac{1}{2}$ to $4\frac{3}{8}$ c. in half bbls.; do. $4\frac{3}{8}$ c. in cases; currants, Patras, 5c. in bbls.; do. $5\frac{1}{4}$ c. in bbls.; do. $5\frac{1}{2}$ c. in cases. Raisins, Valencias, $4\frac{1}{2}$ c., Sultanas $7\frac{1}{2}$ c. prime stock.

GREEN FRUIT.

The green fruit market is still the same with a nice steady trade doing in all lines. The fruit sales we have been having lately have to some extent built up this fruit market. Quite a lot of Canadian basket fruit is now arriving and meeting with good demand. Lemons have dropped in price during the week and are held a good deal lower under fair stock and good demand. Bananas are still in good demand at the old figures. Most of the fruit handled here now is brought in via Boston. There will be a boat in the first of next week with a cargo composed of bananas and oranges. Pears, plums and peaches are meeting with good call, the same can be said about all other lines. We quote: Lemons \$6 to \$6.50; California peaches \$1.75 to \$2 per box; Southern peaches \$3 to \$4; Western peaches 75c. \$1; California pears \$2 to \$3; plums \$2.50 to \$3 per crate; bananas \$1 to \$1.50 per bunch; Bartlett pears \$4 to \$5 per bbl.; Canadian basket fruit pears 50c. to \$1; plums 75c. to \$1; grapes 6 to 7c. per lb; black berries 13 to 14c.

APPLES.

Apples are in about the same demand at a little firmer figures. Stocks are arriving here in fair quantities. As yet very few have been expected. Dried and evaporated are still quiet. We quote apples \$1.50 to \$2, and baskets 20 to 25c. Evaporated 6 to $6\frac{1}{2}$ c., and dried $4\frac{1}{2}$ to 5c.

HONEY.

Honey is still quiet, the only thing of interest was the sale of some large lots of dark stock. We do not know what it brought but think it is under our quotations. We quote strained bright 7 to $8\frac{1}{2}$ c., dark 6 to 7c., comb bright $8\frac{1}{2}$ to 10c., dark 7 to 9c.

HOPS.

Hops are still dull and featureless with only a fair jobbing trade doing confined to local wants. Pressed hops are moving in fair quantities. We quote 25c for bulk and 17 to 18c for pressed.

FISH.

Fish is about the same as noted last week a few small lots of green cod has been moved at \$4.75 to \$5.00 per barrel and dry cod at the same figure per quintal. We quote as follows:—Smoked Yarmouth bloaters, per 60 box, \$1.00 to \$1.10; St. John's bloaters, per 100 box, 80c. to \$1.00; boneless cod, large boxes, 6 to 7c.; do. small boxes 7 to 8c.; finnan haddies 7 to 8c.

We quote No. 1 herring, per bbl., \$4.50 to \$4.60; lake trout, per half bbl., \$4.00 to \$4.25; sea trout, per bbl., \$8.25 to \$8.75; codfish, green, No. 1, per bbl. \$4.75 to \$5.00; do. No. 2, per bbl. \$4.25 to \$4.50; codfish, dried, per bbl., \$4.25 to \$4.50; salmon, B.C., per bbl., \$13 to \$13.50; do., Nfld., No. 1, per tee, \$22.50 to \$23; do. No. 2, per tee, \$21 to \$21.50; do. do., No. 3, per tee, \$20 to \$20.50.

CHEESE AND BUTTER.

Cheese shows little change. Cable advices to-day did not indicate much change, limits for the most part being unworkable

for strictly finest. There was business doing, however, in stock moveable at $9\frac{1}{4}$ c., and this is still the market here. At the wharf offerings from the French country aggregated 3,000 boxes, the range for them being $9\frac{1}{4}$ c. to $9\frac{3}{4}$ c., with possibly a 1-16c. more in some cases.

Butter did not furnish anything new to-day. Creamery is heavy with a large supply, 21 to $21\frac{1}{2}$ c. being the export idea, and holders of strictly gilt edge stock would not make any money at these prices. Townships' dairy moves at 18c. and Western at 16c.

EGGS.

There is little or nothing doing in the egg market. So far there has not been many exported, and stock is moving in a local way. Prices are however held steady viz., 11 to 12c.

PROVISIONS.

The local provision market has been quiet during the week, the demand being only small. Lard and smoked meats are in about the same position. We quote the following: Canadian short cut, per bbl. \$16.75 to \$17.50; mess pork, western, per bbl. \$16.00 to \$16.50; short cut, western, per bbl. \$00.00 to \$00.00; hams, city cured, per lb. 11c. to $11\frac{1}{4}$ c.; lard, Canadian, in pails $8\frac{1}{4}$ to $8\frac{1}{2}$ c.; bacon, per lb. $9\frac{1}{2}$ to $10\frac{1}{4}$ c.; lard, com refined, per lb. 7 to $7\frac{1}{4}$ c.

GRAIN.

Grain locally is still quiet. There is a small movement in peas and oats. The stocks of grain and flour in store in Montreal show a decrease of 100,000 bushels of wheat, 18,930 bushels of corn, 35,258 bushels of peas, 103,943 bushels of oats, 11,616 bushels of barley, and an increase of 1,510 bbls. of flour compared with a week ago. Compared with a year ago there is an increase of 121,345 bushels of wheat, 40,513 bushels of peas, 210,104 bushels of oats, 47,637 bushels of barley, and a decrease of 5,942 bushels of rye and 3,160 bbls. of flour.

DRY GOODS.

Business in the dry goods trade continues to show a satisfactory improvement from day to day. Retailers who have been intown from the west speak so hopefully of the harvest that it makes the trade here feel good. The trade here anticipate a good fall. The millinery opening, which took place last week, proved a decided success. The styles shown were so nice they met with the approval of most of the trade. Travellers in millinery are now out, and the dry goods are home.

MONTREAL TRADE CHAT.

C. H. Burks has just returned from the Lower Provinces. He reports trade good down that way.

The Lady Charlotte Gelatine Co. say they are going to sell more of their popular brand than ever this year.

J. A. Mair, of the Helvetia Milk Condensing Co., was in town last week. He appointed L. H. Dobbin eastern agent for his firm.

A carload of maple sugar has been shipped from Quebec for San Francisco.

The German manufacturers' agents are going to have a nice time, as all their goods now are coming in late. One firm here says they have some goods coming which will be hard to pass through.

A. Desorneau was married last week.

The happy couple spend their honeymoon in New York.

Ed. Elliott is getting ready for the oyster season. He handles a big lot of them.

Several western retail men were in town during the week. They were sorting up their stock.

Fraser, Viger & Co. have taken off two of their country teams. They have only one running now.

The coming exhibition will be a success. The committee are working hard to make it one.

J. Scanlan has done up all the front of his store in the new.

W. Rourke is doing a nice business on St. Catherine street. Mr. Rourke has been years in the grocery business and understands it.

THE "MOST POPULAR" BLACK LEAD,
THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY
NIXEY'S SPECIALITIES OF STERLING VALUE.

(CLEANLINESS)
Nixey's
Black NO DUST
Lead

Hundreds of Testimonials from all parts, including Her Majesty's, Royal Buckingham Palace.
HIGHEST EXHIBITION HONOURS.

FOR BRIGHT, SILVERY, QUICK POLISH
FOR STOVES & GRATES,
ALWAYS USE

"SILVER MOONLIGHT
PLUMBAGO"
STOVE POLISH.

Always Bright & Beautiful.
In Large Packets 1d. & 2d. each.
Use only for Laundry Purposes, producing the best results.

NIXEY'S
"SOHO
SQUARE" BLUE
THE PUREST—BEST—NO SEDIMENT.
ONLY HALF THE USUAL QUANTITY
REQUIRED.
Eight 1-oz. squares in Box for 6d.

Of all Grocers and Oilmen: or write to
12, SOHO SQUARE, LONDON, ENGLAND.

For Knives, Forks, Brass
and Steel Work, &c., &c.
Won't Wear the Blades like
others.

6d. and 1s. Tins.
NIXEY'S
"INVICTA" KNIFE POLISH.

OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

(Canadian representatives:

Mr. W. Matthews, 7 Richmond St.
East, Toronto.

Mr. Charles Gyde, 33 St. Nicholas
St., Montreal.

HALIFAX SUGAR REFINERY, (LTD.)

“WOODSIDE” BRAND.

PURE CANE SUGAR. NO BEET. NO CHEMICALS.

OUR Extra Standard Granulated is absolutely Pure and has no Superior.

N. B.--Please note our brand, “WOODSIDE” and do not confound us with other firms.

PUT
TEXAS BALSAM
IN STOCK

The Great Healer for all kinds of wounds on Horses and Cattle. \$3.00 worth only costs you \$1.00. Express prepaid. Cash with order.
C. F. SEASWORTH,
6 Wellington St. East, Toronto.

**PURE CONFECTIONERY,
FINEST BISCUITS.**

Manufactured by
J. McLAUGHLAN & SONS,
OWEN SOUND, ONT.

T. A. LYTLE & CO.,
Vinegar Manufacturers,
TORONTO.

Have reduced the price of their Celebrated
**BEAVER BRAND
PICKLES**

**FAMOUS
“STAR”**

Sugar Cured Meats
Mild, Sweet, Delicious Flavor.
All live dealers have them.
Be sure you have fresh stock

F. W. FEARMAN,
HAMILTON, ONT.



COX'S GELATINE,
BEST AND GOES FARTHEST.

NO sulphuric acid or other injurious ingredients are used in preparing this gelatine as is the case with the majority of other makes.

167 years of uninterrupted success. For sale by all leading dealers. Agents for Canada
ARTHUR P. TIPPET & CO.
43 1/2 WELLINGTON STREET, EAST, TORONTO.

E. BROWN & SON'S
7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS SOLD EVERYWHERE.			
MELTONIAN BLACKING (As used in the Royal Household) Renders the Boots soft, durable and waterproof.	MELTONIAN CREAM (white or black) For Renovating all kinds of Glace Kid Boots and Shoes.	ROYAL LUTETIAN CREAM The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.	NONPAREIL DE GUICHE Parisian Polish For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

People familiar with the American Sugar Refining Company's business declare that it is making a profit of over \$80,000 net per day. They figure in this way: The present daily output is 35,000 barrels of an average of 300 pounds each. The company pays an average of 36 16 cents for raw sugar and sells refined for an average of 4 13-16 cents. The cost of refining is about $\frac{3}{8}$ of a cent a pound, which leaves a profit over and above all expenses of 13-16 of a cent a pound, or \$85,050 per day.

The large quantity of tobacco seized at Ottawa in several leading grocery stores by Inland Revenue officers as not being kept in accordance with the regulations of the law, is still under seizure pending the decision of the department in the different cases. It is understood that where it is shown the violation of law was unintentional the tobacco will only be confiscated, but if the department has any ground to believe that it was for the purpose of fraud the party concerned will be prosecuted.

Writing on the subject of China's tea trade the Hong Kong Daily Press says that the Chinese have the most erroneous ideas as to the reasons which have brought about the depression in China's trade. They believe amongst other things that foreigners bought up such large quantities of tea four or five years ago that they have been unable to make room in the market for any more; and that by and by the demand will increase again. Of course this is the most disastrous impression which could well be harboured, as so long as it is entertained, the Chinese are not likely to make any serious effort for the revival of their tea-trade to prevent its entire extinction in time. The Daily Press finds no difficulty in attributing the depression to the oppressive lekin charges now levied upon the Chinese teas, which conse-

quently stand no chance with the lightly taxed Indian and Ceylon teas. The export duty ought of course to be abolished, but our China contemporary confesses that the chances of the Chinese Government viewing it in that light are rather remote.

The outlook upon the Fraser is very much brighter than at the opening of the year, and the reports of business from New Westminster show an encouraging revival in trade. The steamer Barbara Boscowitz returned this morning from the north with 4,000 cases of salmon and passengers. All the canneries, with the exception of those on Alert Bay, were closed down. Nothing had been heard from the Forks of the Skeena, where it was expected that the Indians would attempt to stop the steamer Caledonia from landing.—News-Advertiser.

SITUATION WANTED.

WANTED—SITUATION BY YOUNG MAN in grocery or general store, 4 years experience and best of references. B. W. T., Hartford, Ont.

FOR SALE.

GROCERY BUSINESS FOR SALE IN TOWN of Regina, N.W.T., stock and fixtures. Premises can be rented. Write box 424, P. O. Regina.

THE FINEST
IN THE LAND.

CHOCOLATES
G.B.

SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

WANTED BY COMMISSION AGENT TRAVELLING B. C., a few more first-class lines. D. G. Williams, 182 Fort St., Victoria, B. C. 37

WANTED TO EXCHANGE—A FARM OF 177 acres good land, and in good location, for a stock of groceries, or general goods, from \$6,000 to \$8,000. Address B, this office. 37

CANADIAN AGENTS WANTED, FOR FOREIGN manufacturers of Vinegar and Mustard. Apply with references, C. & Co., care CANADIAN GROCER.

PERSONAL.

Mr. Leon Labonde, for the past 10 years, one of the best known traveller's and tea salesmen on the road from Port Arthur, Ont., to Victoria, B. C., and in the N. W. States of the U. S. and Wash., is open for engagement to travel on salary or commission in any part of Canada or the U. S. Mr. Labonde's residence is now at 109 St. Denis St., Montreal, P. Q., Canada, having removed from Winnipeg last February. The highest references will be furnished from mercantile houses, bankers, etc., to any house requiring his services, who may happen not to know him, and if you require a traveller with the most successful of records, acknowledged ability, a spotless reputation, and the finest connection in this country, address as above. 38

EVERY CHOCOLATE IS STAMPED

G. B.

GANONG BROS., Ltd.

ST. STEPHEN, N.B.

London Stoneware Pottery Works.



100 CRATES

Self Sealing London Stone Fruit Jar

Special trade discount till 15th Sept., and twenty per cent.

30 Crates 14 oz. Self Sealing Jam Jars. 25 per cent. discount nett till 15th Sept. 3 gross in crate.

100 CRATES

Dominion Fruit Jar

Discount 10 per cent, till 15th Sept.

Fruit Jars with Corks, Pickle and Preserving Jars with Stone Covers. Special trade discount till further notice 10 per cent.



GLASS BROS & CO.,

- -

London, Ont.



THE T. A. SNIDER

PRESERVE COMPANY,
Cincinnati, Ohio.



Do not fail to visit Toronto's great
Industrial Exhibition, Sept. 5th to
17th, and test the merits of our

SOUPS AND CATSUP.

CANADIAN AGENTS :

WRIGHT & COPP, TORONTO.

S. A. VAN DAM & CO.,

37 Old Corn Exchange, Manchester,

— and —

23 Mathew Street, Liverpool, England.

Solicit Consignments of

Bacon, Butter, Lard, Eggs, Cheese,
and Canned Goods.

LIBERAL ADVANCES MADE.

FIRM FOUNDED 1850.

"REFERENCES"—Bank of British North America, Toronto; and Manchester and Salford Bank,
Manchester, Eng.

BRITISH AMERICA STARCH CO.

PRICE LIST

SUBJECT TO CHANGE WITHOUT NOTICE.

First Quality White Laundry—

3 lb. cartoons, boxes 36 lb. each.	4¾c
Barrels, 175 lbs	4¾c
Kegs, 100 lbs	4¾c
Lily White Gloss, 6 lb. boxes, 8 in. crate	6¼c
Brantford Gloss, 1 lb. cartoons	6¼c
Lily White Gloss, 1 lb. cartoons	6¼c
Canada Laundry, boxes 40 lbs	3¾c

Culinary Starch.

Pure Prepared Corn, 1 lb. packages	7c
Challenge Brand Corn, 1 lb. packages	6¼c
Brantford Cold Water Rice, 1 lb. cartoons	8½c

Ten boxes and upwards freight prepaid to any point in Ontario or Quebec.

Discounts 15 per cent on 10-box lots. Discounts 17½ per cent. on 40-box lots.

Terms—30 days nett.

Orders will be filled direct from factory or through any wholesale house if preferred.

THE BRITISH AMERICA STARCH CO., Ltd., Brantford, Ont.



SALES MADE OR PENDING.

John Craig, dealer in fruits, etc., Nanaimo, B.C., has sold out to J. Nicholson.

The stock of J. & A. Kent, grocers, Halifax, is advertised for sale by auction.

The assets of Robertson & Cliff, general merchants, Dunchurch, Ont., are advertised for sale by tender.

Foster, Foster & Co., commission produce merchants, Halifax, have sold out to John Reagh and T. H. Carroll.

REMOVALS AND DEATHS.

P. Guay, grocer, Montreal, has left that city.

CHANGES IN STYLE OR PERSONNEL OF FIRM.

Joseph McPhee, general merchant, Co-mox, B. C., has been succeeded by McPhee & Moore.

McClure & Unwin, crockery dealers, Lindsay, Ont., have dissolved, W. H. McClure continuing.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

James H. Dixon, grocer, Montreal, has assigned.

John Plank, grocer, Hamilton, has assigned to W. Vollick.

John Lightbody & Son, general merchants, Belmont, N.S., have assigned.

M. A. Tretheway, general merchant, Mission City, B.C., has assigned.

The creditors of the Parisian Store Co., Northfield, B.C., meet on the 25th inst.

M. H. Denton, grocer, provisions and flour dealer, Toronto, is offering to compromise.

R. M. Clements, general merchant, Willis-croft, Ont., has assigned to F. J. Roche, Toronto.

K. Freeman & Co., general merchants, Winchester, Ont., have assigned to C. Sugarman.

SELFISH CLERKS.

In many retail stores, says an exchange, there exists an evil which many good merchants complain of and a few possibly have not discovered—the habit of some salesman for purely personal and selfish motives attempting to monopolize the trade of customers by deceiving them into the belief that he or she, as the case may be, can do better by them than other salesmen in the same store, and customers so deceived and prejudiced will sit and wait for hours in some cases for their favorite salesman. Other and better salesmen in meantime may offer to serve them, but they invariably receive the reply,

FRY'S

Pure Concentrated

COCOA.

To secure this article, please ask for "Fry's Pure Concentrated Cocoa."

"It is especially adapted to those whose digestive organs are weak."—Sir Charles A. Cameron, M.D.

ARTHUR P. TIPPET & CO., 43½ Wellington St. E., Toronto.
Agents for J. S. Fry & Sons for Ontario and N. W.

IT IS ABSOLUTELY PURE!

No chemicals are used in its preparation as is the case with Dutch Cocoas, in which alkalis and other chemicals are introduced, to give apparent smoothness and strength to the decoction.

"SUNSHINE"

(An Exhibition in Itself.)

Surprises everybody. Delights the housekeeper.

Cleans everything—that's certain.

BREWSTER SOAP WORKS,

308--310 Greenpoint Ave.,
Brooklyn, N.Y., U.S.A.

J. M. LOWES SON & CO,
35 Wellington East,
Toronto Agents.

W. T. COSTIGAN & CO.,
Montreal Agents.

"I will wait for Mr. Jones," and in some cases Salesman Jones has so thoroughly prejudiced customers that they will go to another store to do their shopping rather than allow another salesman or even the proprietor to serve them, which is very discouraging to an honestly aspiring salesman, and a great loss to the proprietor. This very bad state of affairs is brought about by Salesman Jones, who quietly and slyly says to customers who chance to fall into his hands, "When you come again call for me and I will do better by you than others can," etc.

The many bad results of such a practice are very apparent and should be corrected at once. Such a salesman is an unprofitable and a dangerous element and should be discharged if found necessary to the correction of the evil.

Customers should be made to feel that they will be served alike by all salesmen, and that the proprietor alone is responsible for all transactions. This will encourage salesmen, promote harmony among them and increase their sales.

FOREIGN CORRESPONDENCE.

Letters translated from or written in any foreign language.

J. H. CAMERON, 10 Front St. E.

PEERLESS WASHING - COMPOUND -

IS THE BEST

SAVES LABOR, SAVES EXPENSE,
SAVES TIME.

Is not Injurious to the Finest Fabric
IS NOT INJURIOUS TO THE HANDS.



Pure Gold
Mfg. Co.

31 FRONT STREET EAST, TORONTO

ENGLISH BISCUITS

All Grocers should keep a supply of genuine ENGLISH BISCUITS

—MANUFACTURED BY—

HUNTLEY & PALMERS

BISCUIT

MANUFACTURERS



TO HER MAJESTY

THE QUEEN, ETC.

READING AND LONDON, ENGLAND,

For which there is an ever increasing demand.

HUNTLEY & PALMERS have obtained the highest awards given to any English House for Biscuits at all the leading Exhibitions since 1851, and at the Paris Exhibition in 1878 they were awarded the "Grand Prix," the only Grand Prize given to the Biscuit Trade and the highest distinction the Exhibition could confer. The following being the terms of the award:

"Unrivalled House known throughout the world for its enormous production and for the excellent quality of its Manufactures."

FOR PRICE LIST AND TERMS APPLY TO

Or to their representative,

MR. EDWARD VALPY,

28 READE STREET,

NEW YORK.

HUNTLEY & PALMERS,

READING

and 162 Fenchurch Street,

LONDON, E. C., ENGLAND.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Sept. 8, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Cleveland's Superior Baking Powder in tin cans, per dozen net.	
10 cent tins	1 00
1/4 lb.	1 50
6 oz.	2 20
1/2 lb.	2 80
12 oz.	4 25
1 lb.	5 50
5 lbs.	25 50

Dunn's No. 1, in tins.	2 00
" " 2	75
Cook's Gem, in 1 lb pkgs.	\$1 75
" " 7 oz pkgs.	85
" " 2 oz.	40
" " 5 lb tins.	65
bulk, per lb.	12

Per doz	
Empire, 5 dozen 4 oz cans.	\$0 75
" " 4 " 8 "	1 15
" " 2 " 18 "	2 00
1/2 " 5 lb cans.	9 00
bulk, per lb.	15

COOK'S FRIEND.

(in Paper Packages.) Per doz

Size 1, in 2 and 4 doz boxes.	\$2 40
" 10, in 4 doz boxes.	2 10
" 2, in 6 "	80
" 12, in 6 "	7c
" 3, in 4 "	45
Pound tins, 3 oz in case.	3 00
12 oz tins, 3 oz in case.	2 40
5 oz tins, 4 "	1 10
5 lb tins, 1/2 "	14 00
Ocean Wave, 1/2 lb, 4 doz cases	75
1/2 lb, 4 "	1 30
No. 1, 2 "	1 90
1 lb, 2 "	2 20
5 lb, 1/2 "	9 60



WHITE STAR, per doz	
4oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5lb " "	9 00
5oz glass jars, 2 1/2 doz in case	1 10
10 oz glass jars, 2 doz in case	2 00
Bulk, per lb.	0 16



doz. in case	Price p doz
Dime cans, 4	\$1 00
4 oz " 3	1 50
6 " " 3	2 25
8 " " 3	3 00
2 " " 1 to 4	4 25
16 " " 1 to 3	5 75
2 1/2 lbs " 1 or 1	12 00
4 " " 1 or 1	18 25
5 " " 1 or 1	22 75
10 " " "	44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8 1/2
Arrowroot	\$0 11
Butter	0 6
" 3 lbs.	0 20
Cabin	0 7 1/2
Cottage	0 6 1/2

Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	0 10 1/2
Pic Nic	0 09
Prairie	0 08 1/2
Rich Mixed	0 14
School Cake	0 11 1/2
Soda	0 06
" 3 lb.	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09 1/2
Variety	0 11
Village	0 07 1/2
Wine	0 06 1/2

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " 1/2 " "	2 10
" " 1/4 " "	1 10
Spanish, No. 3	4 50
" " 5	8 00
Japanese, No. 3	4 00
" " 5	7 50
Jaquot's French No. 3	3 00
" " 3	4 50
" " 4	8 00
" " 5	10 00
1-gross Cabinets, asst.	7 50
Egyptian, No. 1	9 00
" 2	4 50

BLACK LEAD.

Reckitt's Black Lead, per box.	1 15
Each box contains either 1 gro., 1 oz.; 1 gro., 2 oz., or 1 gro., 4 oz.	

P. F. DALLEY & CO.

Silver Star Stove Paste	9 00
Packed in fancy wood boxes, each box contains 3 doz.	

BLUE.

Reckitt's Pure Blue, per gross 2 10

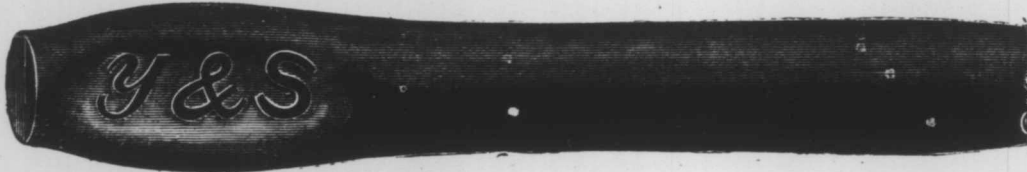
CORN BROOMS.

CHAS. BOECKH & SONS, per doz

X Carpet, 4 strings, net	\$3 60
2 " 4 " "	3 20
3 " 3 " "	2 90
XXX Hurl 4 " "	2 65
1X " 4 " "	2 50
2X Parlor 4 " "	2 25
3 " 3 " "	1 85
4 " 3 " "	1 50
5 " 2 " "	3 25
Warehouse 4 " "	4 00
Ship 4 " "	3 25
1 Cable 2 wire bands, net.	3 25
2 " 3 " "	4 00

CANNED GOODS.

Per doz	
Apples, 3's.	\$0 85 \$1 00
" gallons.	1 75 2 00
Blackberries, 2.	2 00 2 25
Blueberries, 2.	1 10 1 25
Beans, 2.	0 90 1 00
Corn, 2's	1 00 1 10
" Special Brands.	1 30 1 60
Cherries, red pitted, 2's.	2 10
Peas, 2's	1 05 1 15
Pears, Bartlett, 2's.	1 75
" Sugar 2's.	1 50
Pineapple, Baltimore	1 50 1 60
" Bahama	2 00 2 25
Peaches, 2's	3 00 3 10
" 3's	
" Pie, 3's	1 75 2 00
Plums, Gr Gages, 2's.	1 50 1 65
" Lombard.	1 50 1 90
Imauson Blue.	0 90 1 00
Pumpkins, 3's	3 00 3 25
" gallons.	
Raspberries, 2's	2 00 2 40
Strawberries, choice 2's.	2 00 2 40
Succotash, 2's.	1 65
Tomatoes, 3's.	1 05 1 11
"Thistle" Finnan haddies	1 50



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.

"ACME" LICORICE PELLETS, In 5-pound Tin Cans.

TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.

LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.

"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured
Exclusively by

YOUNG & SMYLLIE,

BROOKLYN, NEW YORK.

Where did you see this advertisement?

Prices Current, Continued—

Lobster, Clover Leaf.....	2 75
Crown Hat.....	2 75
" tall.....	2 10
Other brands.....	1 90
Mackerel.....	1 00
Salmon, talls.....	1 60
flats.....	1 80
Sardines Albert, 1/4's tins.....	12 1/4
" 1/2's.....	20
Martiny, 1/4's.....	10 10 1/4
" 1/2's.....	16 17
Other brands, 9 1/4.....	11 16 17
P & C, 1/4's tins.....	23 25
" 1/2's.....	33 36
Sardines Amer, 1/4's.....	6 1/8
" 1/2's.....	9 11

CANNED MEATS.

(CANADIAN)	
Comp. Corn Beef 1 lb cans	\$1 60 \$1 75
" 2 " "	2 65 2 80
" 4 " "	4 80 5 00
" 6 " "	8 00 8 25
" 14 " "	17 50 18 50
Minced Collops, 2 lb cans.....	2 60
Roast Beef.....	1 50
" 2 " "	2 60 2 75
" 4 " "	4 75
Par Ox Tongue, 2 1/4 " "	8 00 8 25
Ox Tongue.....	7 85 8 00
Lut. ch. Tongue.....	3 25
" 2 " "	6 00 6 25
English Brawn.....	2 75 2 80
Camb. Sausage.....	4 00
" 2 " "	4 35
Soups, assorted.....	2 25
" 2 " "	1 80
" 6 " "	4 50
Potted Chicken, Turkey, or Game, 6 oz cans.....	1 60
Potted Ham, Tongue or Beef, 6 oz cans.....	1 35
Devilled Tongue or Ham, 1/2 lb cans.....	1 40
Devilled Chicken or Turkey, 1/2 lb cans.....	2 25
Sandwich Ham or Tongue, 1/2 lb cans.....	1 50
Ham, Chicken and Tongue, 1/2 lb cans.....	1 75

CHEWING GUM.

ADAMS & SONS.	
To Retailers	
Tutti Frutti, 36 5c bars.....	\$1 20
Pepsin Tutti Frutti, 23 5c. packets	0 75
Orange Blossom (new) 150 pieces	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Monte Cristo, 180 pieces.....	1 30
(with brilliant stone ring)	
Sappota, 150 pieces.....	1 00
" 230 ".....	0 75
Sweet Fern, 115 pieces.....	0 75
Red Rose, 115 ".....	0 75
Magic Trick, 115 ".....	0 75
Oolah, 115 ".....	0 75
Puzzle Gum, 115 pieces.....	0 75
Bo-Kay, 150 ".....	1 00
Mexican Fruit, 36 5c. bars.....	1 20
Flirtation Gum (new).....	0 65
(115 pieces)	

C. T. HEISEL.

Red Jacket, 115 pieces.....	0 75
Royal Fruit, 36 5c. pkgs.....	1 20
Digestive, 120 pieces.....	0 80
Largest Heart, 150 ".....	1 00
Globe picture, 150 ".....	1 00

C. R. SOMERVILLE.

Mexican Fruit, 36-5c. Bars.....	1 20
Pepsin (Dyspepsia), 20-5c. Bars.....	0 70
Sweet Sugar Cane, 150 pieces.....	1 00
Celery, 100 ".....	0 70
Lalla Rookh (all flavors) 100 ".....	0 70
Jingle Bell, 150 ".....	1 00
Cracker, 144 ".....	1 00
O-Dont-O, 144 ".....	1 00
Little Jap, 100 ".....	0 70
Dude Prize, 144 ".....	1 00
Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 'Little Lord Fauntleyroy' clock guaranteed.....	3 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S

Chocolate—	Per lb
French, 1/4's.....	6 and 12 lbs. 0 30
Caraccas, 1/4's.....	6 and 12 lbs. 0 35
Premium, 1/4's.....	6 and 12 lbs. 0 30
Sante, 1/4's.....	6 and 12 lbs. 0 26
Diamond, 1/4's.....	6 and 12 lbs. 0 22
Sticks, gross boxes, each.....	0 03
Cocoa, Homopatic, 1/4's, 8 & 14 lbs.....	30
" Pearl.....	25
" London Pearl 12 & 18 ".....	22
" Rock.....	30
" Bulk, in bxs.....	18

BENDSORP'S ROYAL DUTCH COCOA.

1/4 lb. cans, per doz.....	\$2 40
1/2 " " ".....	4 50
1 " " ".....	8 50

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, 1/4's, 6 lb. boxes.....	0 40
Vanilla, 1/4's.....	0 40
"Gold Medal" Sweet, 6 lb bxs.....	0 30
Pure, unsweetened, 1/4's, 6 lb bxs.....	0 40
"Fry's" Diamond, 1/4's, 6 lb bxs.....	0 26
"Fry's" Monogram, 1/4's, 6 lb bxs.....	0 26
Cocoa—	per doz
Concentrated, 1/4's, 1 doz in box.....	2 40
" 1/2's.....	4 50
" 1 lbs.....	8 75
Homopatic, 1/4's, 14 lb boxes.....	0 34
" 1/2's, 12 lb boxes.....	0 34

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....	per lb \$0 30
Mott's Prepared Cocoa.....	28
Mott's Homopatic Cocoa (1/4's).....	32
Mott's Breakfast Cocoa.....	35
Mott's Breakf. Cocoa (in tins).....	40
Mott's No. 1 Chocolate.....	30

Mott's Breakfast Chocolate.....	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate.....	22
Mott's French-Can Chocolate.....	20
Mott's Navy or Cooking Choc.....	26
Mott's Cocoa Nibbs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick 2 1/2 & 2 1/2.....	22c-40
Mott's Confec Chocolate.....	22c-40
Mott's Sweet Choc. Liquors 2 1/2c-30.....	

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1 1/4, 1 lb. boxes.....	70 75
Iceland Moss 1/4 lb in 12 lb bxs.....	35
Soluble (bulk) 15 & 30 lb bxs.....	18 20
Soluble (tins) 6 lb and 12 lb.....	20
Cocoa Nibs, any quantity.....	30 35
Cocoa Shells, any quantity.....	05
Cocoa Essence.....	per doz 1 40
Chocolates—	
Mexican, 1/4, 1/2 in 10 lb bxs.....	36
Queen s Dessert, ".....	40
Vanilla, ".....	35
Sweet Caracas.....	32
Chocolate Powder, 15, 30 lb bxs.....	25
Chocolate Sticks, per gross.....	00
Pure Caracas (plain) 1/4, 1/2 lbs.....	40
Royal Navy (sweet).....	30
Confectioners' in 10 lb cakes.....	30
Chocolate Creams, in 3 lb bxs.....	30
Chocolate Parisien, in 6 lb bxs.....	30

WALTER, BAKER & CO'S

Chocolate—	
Pre'm No. 1, bxs 12 & 25 lbs each.....	40
Baker's Vanilla in bxs 12 lbs each.....	52
Caraccas Sweet bxs 6 lbs each, 12.....	35
Eagle, sweet & spiced, bxs 12 lbs each.....	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box.....	35
Spanish Tablets, 100 in box, 12 bxs in case.....	30

German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each.....	25
Grocers' Style, in cases 24 boxes, 6 lbs each.....	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each.....	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each.....	25

Cocoa—	
Pure Prepared boxes, 12 lbs each.....	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers.....	32
Cracked, in bxs, 12 lbs., each, 1/2 lb. papers.....	32
Cracked, in bags, 6, 10 & 25 lbs each.....	30
Cocoa and shells, 12s and 25s.....	30

Breakfast Cocoa—	
10 bxs 8 & 12 lbs., each, 1/2 lb. tins.....	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters.....	45
Broma—	
In boxes, 12 lbs., each, 1/2 lb. tins.....	40



"Highland Brand" Evaporated Cream, per case..... 7 25
4 doz. 1 lb tins.

CLOTHES PINS.

5 gross, per box.....	0 75
4 gross, ".....	0 85
6 gross, ".....	1 20
CHAS. BECKER & SONS, per box	
5 gross, single & 10 box lots.....	0 75 0 60
Star, 4 doz. in package.....	0 85
" 6 " ".....	1 25
" 4 " " cotton bags.....	0 90

COFFEE.

GREEN	
Mocha.....	c. per lb 28, 33
Old Government Java.....	25, 35
Rio.....	17, 20
Plantation Ceylon.....	23, 31
Porto Rico.....	24, 28
Guatemala.....	24, 26
Jamaica.....	22, 23
Maracaibo.....	24, 26
WHOLE ROASTED OR PURE GROUND	
ELLIS & KEIGHLEY'S	
Java.....	c. per lb 33, 37
Java and Mocha.....	34, 36
Plantation Ceylon.....	25, 35
Arabian Mocha.....	37
Santos.....	28, 29
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins.....	26
TODHUNTER, MITCHELL & CO'S	
Excelsior Blend.....	34
Our Own.....	32
Jersey.....	30
Laguayra.....	28
Mocha and Java.....	28
Old Government Java.....	30 32 36
Arabian Mocha.....	35
Maracaibo.....	30
Santos.....	27 28
J. W. COWAN & CO.	
Standard Java in sealed tins, 25 and 50 lbs.....	36
Standard Imperial in sealed tins, 25 and 50 lbs.....	33
Standard Blend in sealed tins, 25 and 50 lbs.....	32
Ground, in tins, 5, 10, 15 and 25 lbs.....	20 30
Say's Parisien, in 1/2 and 1 lb tins.....	30

DRUGS AND CHEMICALS.

Alum.....	lb \$0 02 \$0 03
Blue Vitriol.....	0 06 0 07
Brimstone.....	0 03 0 04
Borax.....	0 12 0 14
Camphor.....	0 65 0 75
Carbolic Acid.....	0 30 0 50
Castor Oil.....	0 10 0 11

CANADA'S BEST WORK

will be shown in our FALL NUMBER to be issued next month. Write us for rates.

Something New every Week in Confectionery.

ALAKUMA, in 5c. packages, Chocolate, Rose and Vanilla Flavors. "A delicious morsel," 50 in box.

ORINOCO. Very fine 5c. Chocolate Bar, 30 in a box.

TEA BISCUIT. The nicest 1c. confection sold, put up 100 in box.

Order a sample box of each by mail or from our Travellers. You will never regret it.

The Toronto Biscuit and Confectionery Co.,

Tele. 528.

7 Front St. E., Toronto.

Prices current, continued—

Cream Tartar.....	0 28	0 30
Epsom Salts.....	0 01 1/2	0 02
Paris Green.....	0 16	0 17
Extract Logwood, bulk	0 13	1 14
" " boxes	0 15	0 17
Gentian.....	0 10	0 13
Glycerine, per lb.....	0 17	0 20
Hellebore.....	0 16	0 17
Iodine.....	5 50	6 00
Insect Powder.....	0 30	0 35
Salpetre.....	0 08 1/2	0 09
Soda Bicarb, per keg.....	2 50	2 75
Salt Soda.....	1 00	1 25
Madder.....	0 12 1/2	

DURABLE PAILS AND TUBS
WM. CANE & SONS, MANUFACTURING CO
NEWMARKET.

Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs.....	9 50
No 2 ".....	8 50
No 3 ".....	7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz.	\$0 75
" " " " " 1 1/2 oz.....	1 25
" " " " " 2 1/2 oz.....	1 75
" " " " " 3 1/2 oz.....	2 00

(SEELY'S FLAVORING) per doz
Concentrated, 2 oz. full measure 1 75
" " " " " 4 oz. " 3 00

In Lemon, Vanilla and Assorted
Flavors. Less 10 per cent. discount
in gross quantities or more.

FIRE LIGHTER.

"Star" Fire Lighter, per gross \$1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL

Cases, No. 1, 2 oz tins.....	\$2 75	\$3 00
" " " " " 4 oz tins.....	4 50	5 00
" " " " " 8 oz tins.....	8 00	8 75
" " " " " 1 lb tins.....	12 60	14 25
" " " " " No. 5, 2 lb tins.....	25 00	27 00

FRUITS.

FOREIGN.

Currants, Provincial, bbls.	4 1/2	5 1/2
" " " " " 1/2 bbls.	4 1/2	6
" " " " " cases 6 1/2		
" " " " " Filiatras, bbls.....		
" " " " " cases 6 1/2		
" " " " " Patras, bbls.....	6	7
" " " " " cases 6 1/2		
" " " " " cases 7 1/2		
" " " " " Vostizzas, cases.....	7 1/2	9 1/2
" " " " " cases 8 1/2		
" " " " " 5-crown Excelsior (cases).....	8	8 1/2
" " " " " cases 8 1/2		

HAY & STRAW.

Hay, Pressed, "on track	9 50	10 50
Straw Pressed, ".....	6 50	7 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

50 to 60 dy basis.....	2 30
40 dy.....	2 35
30 dy.....	2 40
20, 16 and 12 dy.....	2 45
10 dy.....	2 50
8 and 9 dy.....	2 55
6 and 7 dy.....	3 70
5 dy.....	2 90
4 dy A P.....	2 90
3 dy A P.....	3 30
4 dy C P.....	2 80
3 dy C P.....	3 20

Fancy Vega boxes.....		
Black baskets.....	2 75	2 85
" " qrs.....		
Blue.....		
Pinus Dehesas.....		
" " qrs.....		
Lemons.....	6 00	7 00
Oranges, Rudi.....	6 25	6 50
" " Valencia.....		
" " Messina.....		
" " Seedlings.....		
" " Navels.....		

DOMESTIC.

Apples, Dried, per lb.....	0 04 1/2	0 04 1/2
do Evaporated.....		0 97

FISH.

Oysters, per gallon.....		
" select, per gallon.....		
Pickered..... per lb.....	0 06	0 06
Pike..... do.....	0 03	0 04
White fish..... do.....	0 07 1/2	
Manitoba White fish do.....		
Salmon Trout..... do.....	0 07 1/2	
Lake herring..... p. 100.....	2 00	2 50
Pickled and Salt Fish.....		
Labrador herring, p. bbl.....	6 00	6 25
Shore herring.....	5 00	5 00
Salmon trout, per 1/2 bbl.....	5 00	5 50
White Fish, 1/2 bbl.....	5 50	5 75
Dried Fish.....		
Codfish, per quintal.....	5 25	5 75
" cases.....	5 00	5 50
Boneless fish..... per lb.....	0 04 1/2	
Boneless cod..... ".....	0 06 1/2	0 08
Smoked Fish.....		
Finnan Haddies, per lb.....	0 07 1/2	0 08 1/2
Rloaters..... per box.....	1 00	2 25
Digby herring.....	0 05	0 15
Sea Fish: Haddock per lb.....	0 05	0 06
Cod.....	0 07 1/2	
B.C. salmon..... ".....	0 17	0 18
Market Cod.....		
Frozen Sea Herrings.....		

GRAIN.

Wheat, Fall, No 2.....	0 76	0 77
" " Red Winter, No 2.....	0 76	0 77
Wheat, Spring, No 2.....	0 73	0 74
" " Man Hard, No 1.....	0 93	0 95
" " " " " No 2.....	0 86	0 87
" " " " " No 3.....	0 76	0 76
Oats, No 2, per 34 lbs.....	32	33
Barley, No 1, per 48 lbs.....	52	54
" " " " " No 2 extra.....	48	49
" " " " " No 3.....	41	45
Rye.....	79	81
Peas.....	58	59
Corn.....	52	53

HAY & STRAW.

Hay, Pressed, "on track	9 50	10 50
Straw Pressed, ".....	6 50	7 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

50 to 60 dy basis.....	2 30
40 dy.....	2 35
30 dy.....	2 40
20, 16 and 12 dy.....	2 45
10 dy.....	2 50
8 and 9 dy.....	2 55
6 and 7 dy.....	3 70
5 dy.....	2 90
4 dy A P.....	2 90
3 dy A P.....	3 30
4 dy C P.....	2 80
3 dy C P.....	3 20

HORSE NAILS:

"C" 60 and 5 per cent. from list.

HORSE SHOES:

From Toronto, per keg.. 3 60 3 70

SCREWS: Wood—

Flat head iron 7 1/2 p.c. dia	
Round " " 7 1/2 p.c. dia	
Flat head brass 7 1/2 p.c. dia	
Round head brass 7 1/2 p.c.	

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under).....	1 35
2nd " (26 to 40 inches).....	1 55
3rd " (41 to 50 ").....	3 40
4th " (51 to 60 ").....	3 70
5th " (61 to 70 ").....	4 00

ROPE: Manila..... 0 11 1/2

Sisal..... 0 09 1/2
New Zealand..... 0 08 1/2

AXES: Per box, \$6 to \$12.

SHOT: Canadian, dis. 12 1/2 per cent.

HINGES: Heavy T and strap..... 0 4 1/2 0 5
" Screw, hook & strap..... 0 3 1/2 0 4 1/2

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons..... per lb	5 1/2	5 1/2
No. 1.....		5
No. 2.....		4 1/2
No. 3.....		4

TURPENTINE Selected packages, per gal..... 0 45 1/2

LINSEED OIL, per gal, raw 0 57 0 57 1/2
Boiled, per gal..... 0 60 0 60 1/2
GLUE: Common, per lb..... 0 10 0 11

INDURATED FIBRE WARE.

1/2 pail, 5 qt.....	\$4 00
Star Standard, 12 qt.....	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.....	5 50
Tubs, No. 1.....	15 50
" " " " " 2.....	13 25
" " " " " 3.....	11 00
Nests of 3.....	3 40
Keelers No. 1.....	10 00
" " " " " 2.....	9 00
" " " " " 3.....	8 00
" " " " " 4.....	7 00
Milk pans.....	3 25
Wash Basins, flat bottoms.....	3 25
" " " " " round.....	3 50
Handy dish.....	3 75
Water Closet Tanks.....	18 00

JAMS AND JELLIES.

DELHI CANNING CO
Jams assorted, extra fine, 1's..... 2 35
Jellies, extra fine 1's..... 2 25

TORONTO BISCUIT & CONFECTIONERY CO

Jams, absolutely pure—apple.....	\$0 06
Family.....	0 07
Black and Red currant, Rasp- berry, Strawberry, Peach and Gooseberry per lb.....	0 12
Plum.....	0 10
Jellies—pure—all kinds.....	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange.....	0 12

LICORICE.

YOUNG & SMYLLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box.....	1 25 1 25
" Ringed" 5 lb boxes, per lb.....	0 40
" Acme" Pellets, 5 lb cans, per can.....	2 00
" Acme" Pellets, Fancy boxes (30s) per box.....	1 50
" Acme" Pellets, Fancy paper boxes, per box (40s).....	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can.....	2 00
Licorice Lozenges, 5 lb glass jars.....	1 75
Licorice Lozenges 5 lb cans.....	1 50
Purity" Licorice, 200 sticks.....	1 45
" " " " " 100.....	0 72 1/2
Imitation Calabria, 5 lb bxs p lb.....	0 25

MINCE MEAT.

BRYANT, GIBSON & CO.—TORONTO.
Mince Meat, 1/2 gal glass jars, \$9 50
Ditto 25 and 40 lb pails, per lb. 12 1/2 c

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net.... \$12 00

MUSTARD.

ELLIS & KEIGHLEY'S. cts

Durham, Fine, in 1/2 and 1 lb tins.....	25
" " " " " 1 lb jars.....	22
" " " " " 4 lb jars.....	70
" " " " " Ex Sup. in bulk, per lb.....	30
" " " " " Superior in bulk, p. lb.....	20
" " " " " Fine, " " ".....	15

CHERRY'S IRISH

Pure in 1 lb. tins.....	0 40
Pure in 1/2 lb. tins.....	0 42
Pure in 1/4 lb. tins.....	0 44

NUTS. per lb

Almonds, Ivica.....	13 14
" " Tarragona.....	15
" " Fornigetta.....	13 14
Almonds, Shelled Valencia.....	28 30
" " " " Jordan.....	40 45
" " " " Canary.....	28 30
Brazil.....	10 12 1/2
Cocounuts.....	5 5
Filberts, Sicily.....	104 11
Pecans.....	11 15
Peanuts, roasted.....	10 12
" " " " " Igreen.....	9 10
Walnuts, Grenoble.....	14 15
" " Bordeaux.....	10 11
" " Naples, cases.....	
" " Marbots.....	12 13
" " " " " Chilis.....	12 13

OUR NATIONAL FOODS.

Desiccated Wheat..... 4 lb. pkg. doz	\$2 35
" " Rolled Oats..... 4 " "	2 25
Snow Flake Barley..... 3 " "	2 25
Desiccated Rolled Wheat 3 " "	2 25
Buckwheat Flour, S. B..... 5 " "	2 25
Prepared Pea Flour..... 2 1/2 " "	2 00
Baravena Milk Food..... 1 " "	2 50
Patent Prepared Barley 1 " "	2 00
Patent Prepared Groats 1 " "	1 50
Gluten Flour..... 4 lb. 3 00	
Farina, very choice..... 1 1/4 lb. 1 40	

Glass Jars. a Box.

YORK.

PINS.

Highland Brand" Evaporated Cream, per case.....	7 25
oz. 1 lb tins.....	
.....	0 75
.....	0 85
.....	1 20

& SONS, per box
x lots 0 75 0 60
ge..... 0 65
..... 1 25
1 bags..... 0 90

EE.

c. per lb.....	28, 33
.....	25, 35
.....	17, 29
.....	25, 31
.....	24, 28
.....	24, 26
.....	22, 23
.....	22, 26

PURE GROUND GHELY'S

c. per lb.....	33, 37
.....	34, 36
.....	35
.....	37
.....	28, 28
.....	16, 24
1 lb tins.....	26

SHELL & CO.'S

.....	34
.....	32
.....	30
.....	28
.....	35
.....	30 32 36
.....	35
.....	30
.....	27 28

N & CO.

sealed tins.....	36
l in sealed.....	38
sealed tins.....	33
10, 15 and 1 and 1/2 lb tins.....	20 30

HEMICALS.

..... lb \$0 02 \$0 02 1/2	
.....	0 06 0 07
.....	0 03 0 03 1/2
.....	0 12 0 14
.....	0 65 0 75
.....	0 30 0 50
.....	0 10 0 11

r FALL ed next rates.

Prices current, continued.

PETROLEUM.

to 10 bbl lots, Toronto...	Imp. gal	
Canadian	0 14	0 15
Caroon Safety	0 17	0 18
Canadian Water White	0 20	0 22
Amer'n Prime White	0 23	
" Water White	0 24	0 25
Photogene	0 27	0 00

(For prices at Petrolia, see Market Report.)

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO

PICKLES.

John Bull, mixed, in bulk	\$0 45
" Chow Pickle, in bulk	0 50
" mixed and Chow Chow	1 90
" mixed and Chow Chow	2 15
John Bull, mixed and Chow Chow qts.	3 40
John Bull, mixed and Chow Chow, 16 gal.	1 90
Horse Radish, bottles, per doz.	2 20

THE T. A. SNIDER PRESERVE CO., CINCINNATI.

(Wright & Copp, Toronto, Agents.)

Home Made Tomato Catsup, per doz	6 00
" " " pts 3 50	
" " " 1/2 pts 2 00	
Chili Sauce	4 50
" " " 1/2 pts 3 25	

SOUPS (in 3 lb. cans).

Tomato	3 50
Fancy—Chicken, Mock Turtle, Cream of Corn Pea, Celery, Asparagus	4 50
Fancy—Chicken Gumbo, Ox Tail, Consomme Bouillon, Mulligatawny, Mutton Broth, Beef, Pea, Printanir, Julienne, Vermicelli, Vegetable	4 25

SAUCES.

John Bull, kegs, per gal.	1 25
" " " 1/2 pt bottles, per doz.	1 00
" " " 1/4 pt bottles, per doz.	1 75
Devonshire Relish, kegs per gal.	1 25
Niagara Tomato, kegs, per gal.	1 25
" Reputed pts.	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and Vinegar.	2 25

Terry's Candied Peels. c. p. peal	
Lemon, 7 lb. boxes	6 25
Orange, "	6 50
Citron, "	6 50
LEA & PERRIN'S. per doz.	
Worcester Sauce, 1/2 pts. \$3 60	\$3 75
" " pints 6 25	6 50
LAZENBY & SONS Per doz	
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce-genuine—1/2 pt.	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.

Butter, creamery, tubs. Per lb	\$0 20	\$0 22
" dairy, tubs, choice	0 14	0 17
" " medium	0 12	0 14
" low grades to com	0 12	0 13
Butter, pound rolls	0 19	0 20
" large rolls	0 14	0 16
" store crocks	0 14	0 16
Cheese	0 09 1/2	0 11 1/2

COUNTRY.

Eggs, fresh, per doz.	0 11 1/2	0 12
" limered		
Beans	1 00	1 25
Onions, per crate	1 75	2 25
Potatoes, per barrel	1 25	1 50
Hops, 1890 crop	0 13	0 18
" 1891 "	0 18	0 25
Honey, extracted	0 05	0 07
" section	0 12	0 14

PROVISIONS.

Bacon, long clear, p. lb.	0 08
Pork, mess, p. bbl.	13 00
" short cut	16 00
Hams, smoked, per lb.	0 11
" pickled	0 09 1/2
Bellies	0 11
Rolls	0 09
Backs	0 11
Lard, Canadian, per lb 0 08 1/2	0 10 1/2
Compound	0 08
Tallow, refined, per lb.	0 05
" rough, "	0 02

RICE, ETC.

Rice, Aracan	3 1/4
" Patna	4 1/2
" Japan	5 6
" extra Burmah	3 1/4
" Java extra	6 1/2
" Genuine Old Carolina	9 1/2

Grand Duke	6 1/2
Sago	4 1/2
Tapioca,	5 1/2

ROOT BEER.

Hire's (Liquid) per doz	\$2 00
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SPICES.

GROUND

Pepper, black, pure	\$0 12 1/2	\$0 15
" fine to superior	10	18
" white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African, "	18	18
Cassia, fine to pure	18	25
Cloves, "	14	25
Allspice, choice to pure	12	15
Cayenne, "	30	35
Nutmegs, "	75	1 20
Mace, "	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, in kegs and brls	4 1/2
1st quality white, 3 lb. cartons	4 1/2
Lily White gloss, crates	6 1/2
Brantford gloss, 1 lb.	6 1/2
Lily White gloss, 1 lb chromo.	6 1/2
Canada Laundry, Boxes	3 1/2
Pure Prepared corn	7
Challenge Corn	6 1/2
Rice Starch, fancy cartons	8 1/2
" cubes	7 1/2

KINGSFORDS OSWEGO STARCH.

Pure Starch—

40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb "	8 1/2
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " 1/2 lb. package	9 1/2
40-lb " 1/4 lb. "	10
40-lb " assorted 1/2 and 1/4 lbs.	9 1/2
6-lb " sliding covers	9 1/2
38 to 45 lb boxes	9

Oswego Corn Starch—for Puddings, Custards, etc.—

40-lb boxes, 1 lb packages	8 1/2
20-lb "	8 1/2

ST. LAWRENCE STARCH CO'S

Culinary Starches—

St. Lawrence corn starch	7
Durham corn starch	6 1/2

Laundry Starches—

No. 1, White, 4 lb. Cartons	4 1/2
" " Bbls	4 1/2
" " Kegs	4 1/2
Canada Laundry	3 1/2
Ivory Gloss, six 6 lb. boxes, sliding covers	6 1/2
Ivory Gloss, fancy picture, 1 lb packs	6 1/2
Patent Starch, fancy picture, 1 lb. cartons	6 1/2
Ivoryine Starch in cases of 40 packages	\$3 00

SUGAR.

c. per lb

Granulated	4 1/2
Paris Lump, bbls and 100 lb. bxs	5 1/2
" " 50 lb. boxes	5 1/2
Extra Ground, bbls	5 1/2
" " less than a bbl	6
Powdered, bbls	5 1/2
" " less than a bbl	5 1/2
Extra bright refined	4 1/2
Bright Yellow	3 1/2
Medium "	3 1/2
Brown "	3 1/2

SALT.

Bbl salt, car lots	1 25
Coarse, car lots, F.O.B.	0 70
" small lots	0 85
Dairy, car lots, F.O.B.	1 25
" small lots	1 50
" quarter-sacks	0 45
Common, fine car lots	0 80
" small lots	0 95
Rock salt, per ton	15 00
Liverpool coarse	0 75

SYRUPS AND MOLASSES.

SYRUPS.

Per lb.	
bbls. 1/2 bbls	
D.	1 1/2
M.	2 1/2
B.	2 1/2

W. G. A. LAMBE & CO.,
Commission Merchants,
TORONTO.

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The St. Lawrence Sugar Ref'g Co., Montreal.
The British America Starch Co., Brantford.



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by Exercise.

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The Great Muscle-Former.

"Extra Space"

How much will you want in the handsome fall number that we are getting out. Send for rates.
10 FRONT ST. EAST.

Kingsford's Oswego
STARCH.

STRONGEST. PUREST. BEST.

"THE ORIGINAL"

FOR THE TABLE.

"Silver Gloss"

Kingsford's

(Others so-called are imitations of our brand)

Pure Starch.

Corn Starch.

FOR SALE BY ALL LEADING
JOBBERs IN CANADA.

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OSWEGO, N.Y.

You

Will do your Customers a great Kindness by recommending

NEW COLD PROCESS

Ivoryine Starch.

THE MOST PERFECT FOR COLLARS, CUFFS AND SHIRTS.

Prices current, continued—

Table listing various goods like V.B., E.V.B., E. Superior, XX, XXX, Crown, and their prices.

Table for MOLASSES, listing items like Trinidad, New Orleans, Porto Rico, and their prices.

Table for SOAP, listing items like Ivory Bar, John A. cake, Mayflower, Gem, and their prices.

Table for MORSE'S SOAPS, listing items like Mikado, Eclipse, Stanley Bar, Defiance, and their prices.

Table for Mottled in 5 box lots, 100 bars, Floater, Electric, Hard Water Electric, Royal Laundry, and their prices.

Table for Royal Magnum, Anchor, Castile, Morse's Assorted, Morse's Rose, and their prices.

Table for Bouquet, Paper and wood, Prize Magnum, White Castile, Honey, Glycerine, Oatmeal, and their prices.

Table for Honeysuckle, Sweet Briar, Extra Perfume, Old Brown Windsor Squares, White Lavender, and their prices.

Table for White Castile Bars, White Oatmeal, Persian Bouquet, Oriental, Pure Coconut, Heliotrope paper, Carnation, Rose Bouquet, Cocoa Castile, Arcadian, New Arcadian, Ocean Bouquet, Barber's Bar, Pure Bath, Magnolia, and Oatmeal.

Table for Unscented Glycerine, Grey Oatmeal, Plain Honey, Plain Glycerine, Plain Windsor, Fine Bouquet, Morse's Toilet Balls, Turkish Bath, and Infants' Delight.

Table for TEAS, CHINA GREENS, Gunpowder, Cases, Half chests, Young Hyson, and their prices.

Table for PING SUEYS, Young Hyson, Half chests, Half Boxes, and their prices.

Table for JAPAN, Half Chests, Choice, Finest, Fine, Good medium, Medium, Good common, Common, Nagasaki, Oolong, Gunpowder, and Siftings.

Table for CONGOU, Half Chests, Choice, Caddies, and their prices.

Table for DARJEELINGS, Assam Pekoes, Pekoe Souchong, Broken Pekoes, and Pekoe Souchong.

Table for TOBACCO AND CIGARS, British Consols, Ingots, Laurel, Brier, Index, Honeysuckle, Napoleon, Royal Arms, Victoria, Brunette, Prince of Wales, Bright Smoking Plug Myrtle, and their prices.

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PLUG SMOKING,

Table for PLUG SMOKING, listing items like Golden Plug, Uncle John, Gem, St. Lawrence, Banner, Sterling, Louise, Florence, Hawthorne, and Something Good.

FANCY SWEET CHEWING.

Table for FANCY SWEET CHEWING, listing items like Good Luck, Empire, Top, Joy, Rough and ready, Judge, Currency, Kentucky, and Montreal.

BLACK SWEET CHEWING.

Table for BLACK SWEET CHEWING, listing items like Star, Morning Star, Montreal Twist, and Anchor Twist.

CIGARS—S. DAVIS & SONS, Montreal.

Table for CIGARS, listing items like Madre E' Hijo, Panetelas, Bouquet, Perfectos, Longfellow, Reina Victoria, Pius, El Padre, Reina Victoria, Conchas de Regalia, Bouquet, Pius, Longfellow, Perfectos, Mungo, Cable, Conchas, Queens, Cigarettes, Cable, El Padre, and Mauricio.

DOMINION CUT TOBACCO WORKS, MONTREAL.

Table for DOMINION CUT TOBACCO WORKS, listing items like Athlete, Puritan, Sultana, Derby, B. C. No. 1, Sweet Sixteen, The Holder, and Hyde Park.

CUT TOBACCOES.

Table for CUT TOBACCOES, listing items like Puritan, Old Clum, Old Virgin, and Gold Block.

CIGARETTE TOBACCO.

Table for CIGARETTE TOBACCO, listing items like B. C. N. 1, Puritan, Athlete, and Hyde Park.

VINEGAR.

Table for VINEGAR, listing items like A. HAAZ & CO, XX, W. W., XXX, W. W., Honey Dew, Pickling, and Malting.

WOODENWARE. per doz

Table for WOODENWARE, listing items like Pails, Tubs, Washboards, and various bowls and dishes.

per case.

Table for per case, listing items like Parlor, Telephone, Telegraph, Safety, French, and Railroad.

per doz

Table for per doz, listing items like Mops and Handles, Butter tubs, and Butter Bowls.

WASHING COMPOUND.

Table for WASHING COMPOUND, listing items like Housekeeper's Quick, Washing per case, and various packages.

YEAST.

Table for YEAST, listing items like BARM MFG. CO. and various packages.

BREADMAKER'S

Table for BREADMAKER'S, listing items like 5c packages and various boxes.

for Puddings, cakes, FARCH CO'S starch, Cartons, b. boxes, picture, cases, c. per lb, MOLASSES, BEST, ford's starch, LEADING DA, SON



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ST. LAWRENCE SUGAR REFINING CO'S
GRANULATED
AND YELLOWS
AND SYRUPS
ARE PURE.

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Material whatsoever is used in the manufacture of
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MONTREAL.

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Of the Highest Quality and Purity, made by the Latest Processes, and the Newest
 and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.

"Crown" Granulated, Special Brand, the finest which can be made.

Extra Granulated, very Superior Quality.

"Cream" Sugars, (not dried.)

Yellow Sugars of all Grades and Standards.

Syrups of all Grades in Barrels and Half Barrels.

Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

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 RAT PORTAGE, ONT.

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The leading hotel in the city. Sample rooms
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The goods are hooped with Corrugated Steel
 Hoops, sunk in grooves in the staves and cannot
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GOLDEN FINNAN HADDIES,
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The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

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Feed of all kinds.
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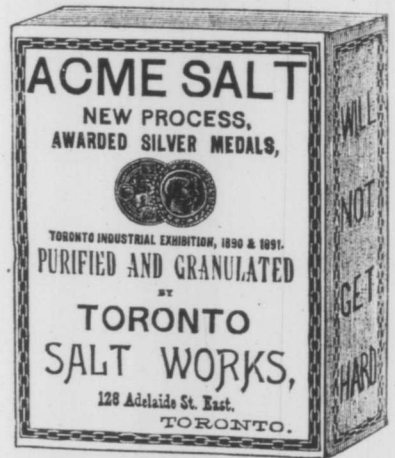
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