

CANADIAN GROCER

Member of the Associated Business Papers --- Only Weekly Grocery Paper Published in Canada
THE MACLEAN PUBLISHING COMPANY, LIMITED

Vol. XXXII.

PUBLICATION OFFICE: TORONTO, SEPTEMBER 27, 1918

No. 39



MADE IN CANADA

MADE IN CANADA

Spreads Like Butter

The never-varying good quality of Ingersoll Cream Cheese is the dealer's surest guarantee of a profitable turnover and satisfied customers. Every individual package is enclosed in a heavily paraffined carton that carries the cheese to the consumer in a very sanitary and well appearing package. Fresh stocks are carried by our agents from coast to coast who will promptly fill all orders made to them.

The Ingersoll Packing Co., Ltd., 38 Colborne St., Toronto
The Whyte Packing Co., Ltd., 33 William St., Montreal.
J. A. Wilson, Richmond St., London.
Cyrus King, McNab St., Hamilton.
W. F. Elliot, The Symes Telfer Bldg., Fort William.
J. H. Trowbridge, 256 Albert St., Ottawa.
Jas. Craig, Ontario Chambers No. 3, Kingston.

Mason & Hickey, 287 Stanley St., Winnipeg.
Mason & Hickey, Regina.
Mason & Hickey, Saskatoon.
Mason & Hickey, Edmonton.
Mason & Hickey, Calgary.
Mason & Hickey, Vancouver.
Mason & Hickey, Brandon.

G. T. Armstrong & Son, Ltd., Sherbrooke, P.Q.
R. F. Cream & Co., Quebec.
G. W. Nickerson Co., Prince Rupert.
J. I. Davis & Son, 338 Main St., St. John, N.B.
Gaetz & Co., P.O., Box 145, Halifax, N.S.
Armour & Co., Sydney, N.S.
J. V. O'Dea & Co., St. John's, Newfoundland.

Manufactured by
The Ingersoll Packing Co., Limited
INGERSOLL, ONTARIO, CANADA

Circulation of Canadian Grocer has been audited by the Audit Bureau of Circulations.
Copy of report will be sent on request to anyone interested.

What the **O-Cedar** Trade Mark Means



O-Cedar Polish Mops are well made—the mop itself being of the finest wearing texture—carefully treated. The fact that this product bears our trade-mark is the greatest assurance you can give your customer that this mop is the best that can be bought for the money.

O-Cedar Polish is skilfully tested. Before we place our trade-mark on a bottle of O-Cedar Polish we first make certain that this bottle of O-Cedar Polish is up to our standard—that it is just as good as any bottle of O-Cedar Polish we have ever manufactured. There is only one O-Cedar quality.

THEY SELL THEMSELVES...IF PROPERLY DISPLAYED

In order to create sales (other than those created by our advertising) you will find it very profitable to make frequent window displays of O-Cedar Products. Selling just as well in Summer as in Winter, these lines make an excellent profit for you. (Beautiful window cards and window hangers furnished upon request.)

Write your jobber to-day about the O-Cedar special assortment and O-Cedar Profit Deals.

CHANNEL CHEMICAL CO., LTD.
TORONTO, ONTARIO



BEANS, RICE, PEANUTS, WALNUTS ORANGES AND OTHER ORIENTAL PRODUCTS

*DIRECT IMPORTERS AND EXPORTERS
FROM AND TO THE ORIENT*

FUJITA & CO., LTD.

Head Office: KOBE, JAPAN. Branches: VANCOUVER, B.C.

SEATTLE, YOKOHAMA, TIENTSIN, NATE AND TSINTOW

Western Distributors:

W. H. ESCOTT CO., LTD.

WINNIPEG

CALGARY, EDMONTON, REGINA, SASKATOON, FORT WILLIAM

It is good policy to vigorously push the *Borden's*



Borden's

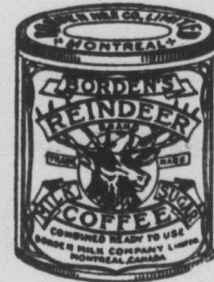


Borden quality and Borden purity are giving Borden milk products the *entree* into more and more homes every day.

Your best customers are well aware that Borden's milk products offer them condensed milk, evaporated milk, coffee and cocoa in the purest and most satisfactory state.

A Borden window display will put you in touch with the growing demand for these popular lines.

Every good wholesaler supplies Borden's.



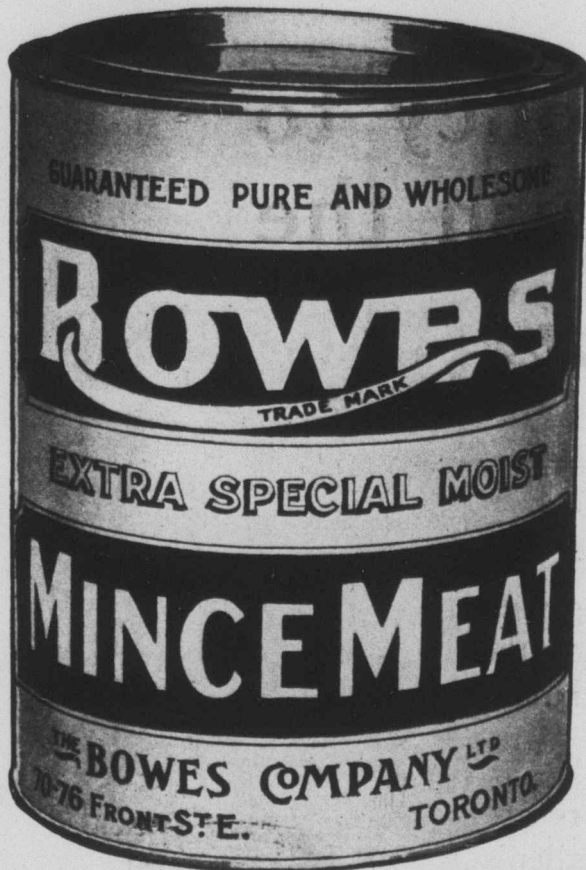
Bordens



Borden Milk Company, Limited

Leaders of Quality
MONTREAL

Branch Office, No. 2 Arcade Bldg.
VANCOUVER, B.C.



Bowes

TRADE MARK

MINCE MEAT

*A Wholesome Food in An
Attractive Package*

The new containers for Bowes Mince Meat are strikingly lithographed tins and will make a dandy display for shelves or windows.

And the content of these tins is the same uniformly good product that your customers know so well.

The season is rapidly approaching when Bowes' Mince Meat will be one of your fastest selling lines.

You should get your requirements lined up NOW.

**ORDER FROM YOUR JOBBER
OR DIRECT**

FALL CAMPAIGN

ON WITH

SIMCOE BRAND BAKED BEANS

(WITH TOMATO SAUCE)

Ask Your Jobber for Full Particulars

Our
Trade-Mark
is--



"The Seal
of
Quality"



NEW CARTON—REVISED PACKING

With the advent of the new package design, and to make the packing more in harmony with Sunlight and Lifebuoy, the packing will consist of 50 cartons to a case.

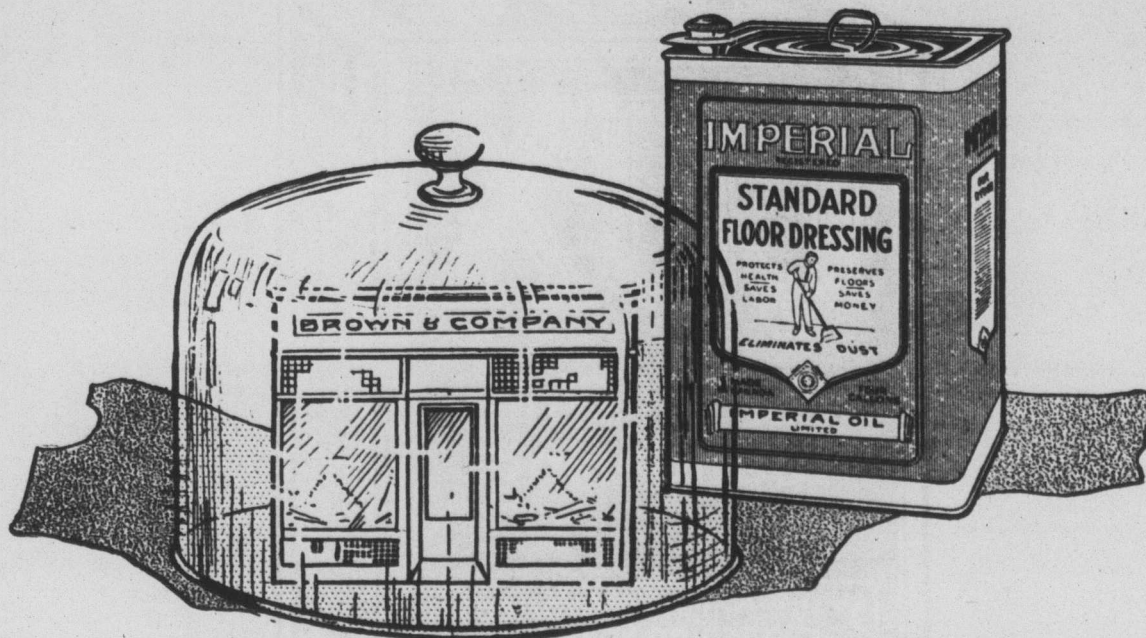
Price \$5.10 per case net.

Freight paid in Ontario and Eastern Provinces to nearest Railway Station on direct shipments of 5-case lots and upwards of Lux, or assorted with Sunlight and Lifebuoy. Goods sent to Flag Stations at customers' risk.

This new design will form, we hope, a more harmonious and effective display than the old package.

The quality of Lux remains unaltered — the highest possible efficiency in soap production of the century—that is Lux.

LEVER BROTHERS LIMITED, TORONTO



THE DUST-FREE STORE

DUST can never be kept out of the store, but it can be effectively controlled by the use of

STANDARD Floor Dressing

which when applied to your floors, definitely lays and holds 90% of atmospheric dust. This is a condition of affairs that the old fashioned mop and feather duster can never bring about. They only disturb the dust to settle elsewhere.

Standard Floor Dressing is economical. A single gallon suffices for 500-700 square feet of space or shelving, and lasts for several months. It may be applied with an ordinary floor sprayer. To keep the dressed surfaces in order, all that is necessary is to sweep off the accumulated dust and dirt regularly with a stiff brush or broom.

Floors treated with Standard Floor Dressing help to promote a fresher, tidier store, and cleaner, quicker-selling stock on the shelves.

Supplied in one and four gallon cans, and in barrels and half barrels.

IMPERIAL OIL LIMITED

BRANCHES IN ALL CITIES



Story for Week Dated Sept. 27, 1918.

Being No. 1 in the Series

The Founder of the E. B. Eddy Company



Ezra Butler Eddy
Born Aug. 22, 1827 ; Died Feb. 10th, 1906

HERE is the originator of the whole vast organization of The E. B. Eddy Company, of Hull, largest manufacturers of matches, paper, paper bags, indurated fibreware, wood pulp, sheathing, and wood or wood-pulp and sulphite products in the British Empire. Here is the man who made and sold the first matches in Canada, who started in a little shack on a rental basis making at most ten cases of matches a day, and driving his own wagon as far as Toronto with his wares for sale. This is the man who faced and fought devastating fire over a score of times, who conquered financial difficulties that would have crippled many less resolute and resourceful, and whose name will go down from generation to generation throughout all the Dominion as one of the great Industrial Builders of Canada. His story will be told in this series of feature stories of the organization he has founded. Every Eddy product, each process in the many wonderful processes of Eddy manufacture, bears the hall-mark of his originating genius for he splendidly inspired those who have followed him and are to-day carrying on the great industrial establishment.



Some Eddy Matches You Know

Eddy's Silent 5 Match
Eddy's Golden Tip Match
Eddy's Buffalo Match
Eddy's Home Match
Eddy's Domestic Match
Eddy's Red Bird Match
Eddy's Sesqui Match
Eddy's Safety Match
Eddy's Comet Safety Match
Eddy's Little Comet Match
Eddy's Safe-light Match
Eddy's Telegraph Match
Eddy's Safeguard Match
The Eddystone Safety Match
Eddy's Capital Safety Match
Eddy's Gas Lighter Match
Eddy's Silent 200 Match
Eddy's Eagle Parlor Match
Eddy's Royal George Match
Eddy's Tiger Match
Eddy's Silent Pony Match
Eddy's Everready Match
Eddy's Flaming Wax Vestas
Eddy's No. 1 Wax Vestas
Eddy's No. 2 Wax Vestas
Eddy's No. 5 Wax Vestas
Eddy's No. 9 Wax Vestas
Eddy's No. 13 Silent Wax Vestas

Three Reasons why you should sell E. D. Smith's Raspberry Jam

- 1- The "E. D. S." reputation for quality which prompts people to buy "E. D. S." labeled products in preference to any others.
- 2- Every sale of this Raspberry Jam will be followed by many others.
- 3- The immediate profit on "E. D. S." Raspberry Jam sales is good—the ultimate profit resulting from increased prestige and increased customers confidence is better still.

Order E. D. S. Raspberry Jam
from any agent listed here

E. D. Smith & Son
Limited
WINONA, ONT.

AGENTS: Newton A. Hill, Toronto; Eastern Representative: Wm. H. Dunn, Limited, Montreal; Alberta Representative: Donald H. Bain Co., Calgary, Alta., Edmonton, Alta.; Watson & Truesdale, Winnipeg; B.C. Merchandise Brokerage Co., Vancouver, B.C.

CLARK'S SPAGHETTI



With
Tomato
Sauce
and
Cheese



Is To-day the Favorite Dish
with the Canadian Public

It is prepared from the finest grade Spaghetti, is deliciously sauced, and has a flavour which cannot fail to appetize.

The moderate price to the consumer, combined with the Clark advertising, make it a ready seller. Your margin also is right.

W. CLARK, LTD.



MONTREAL

CANADA FOOD BOARD LICENSE No. 14-216

If any advertisement interests you, tear it out now and place with letters to be answered.



"Riteshape"

THE DISH THAT CARRIES DISTINCTION

The food container is vitally important.

All food economy and conservation measures are affected by the container used.

There are some containers so wasteful and inefficient that to use them is equivalent to throwing good food into the street or garbage can.

There are other containers that approach economy and efficiency.

There is one container that meets the proposition squarely and completely.

That is the Riteshape dish for bulk foods.

There are all sizes of Riteshapes. You can select a dish neither too large nor too small.

The Riteshape protects and saves the food it carries.

The Riteshape serves the housewife in many ways after it reaches the home.

The Riteshape should be part of every retailer's equipment.

Ask Your Jobber, or

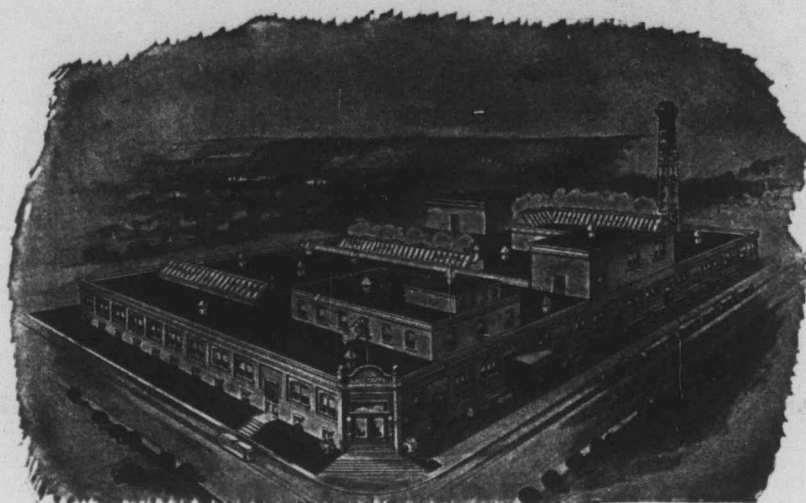
The Oval Wood Dish Co., Inc.

Manufacturers
TUPPER LAKE, N.Y.

Victoria Paper & Twine Co.

Distributors
TORONTO MONTREAL HALIFAX

If any advertisement interests you, tear it out now and place with letters to be answered.



THE MOST MODERN AND UP-TO-DATE FRUIT
PRESERVING FACTORY IN CANADA

WAGSTAFFE'S

Celebrated Seville Orange Marmalade

containing all the essential oils that
give such a piquant zest to a Real
Orange Marmalade.

*Order from your wholesale grocer
before the advance*

WAGSTAFFE, Limited

PURE FRUIT PRESERVERS

Hamilton

-

Canada

MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY

The service department of Canadian Grocer will gladly assist manufacturers at home and abroad in making arrangements with the firms in all parts of Canada whose announcements appear on this page.

WESTERN PROVINCES

MANITOBA
SASKATCHEWAN

*Wholesale Grocery Commission
Brokers*

ALBERTA
WESTERN ONTARIO

H. P. PENNOCK & CO., Ltd.

Head Office: **WINNIPEG** Manitoba

We solicit correspondence from large and progressive manufacturers wanting active and responsible representation west of the Great Lakes. An efficient selling organization, and an old-established connection with the trade, place us in a position to offer you unexcelled facilities for marketing your products. Write us now.

"Always On The Job"

The H. L. Perry Co., 214-216 Princess St., Winnipeg

As your Selling Agents, we can make a big success of your Account.

STORAGE

DISTRIBUTING

FORWARDING

SIX HOUSES IN WESTERN CANADA

W. H. ESCOTT CO., LIMITED

Winnipeg, Man.

W. H. ESCOTT CO., LIMITED

Calgary, Alta.

W. H. ESCOTT CO., LIMITED

Saskatoon, Sask.

W. H. ESCOTT CO., LIMITED

Fort William, Ont.

W. H. ESCOTT CO., LIMITED

Regina, Sask.

W. H. ESCOTT CO., LIMITED

Edmonton, Alta.

WHOLESALE GROCERY BROKERS, MANUFACTURERS AGENTS, IMPORTERS

Consignments Solicited

HEAD OFFICE: 181-183 Bannatyne Ave. East, WINNIPEG

Write Us

Let us connect you with the Western Markets

We cover the entire wholesale and retail trade through twelve aggressive men, nine of whom are doing retail work exclusively. Think what a success-making factor these men will be in marketing your product in the West!

May we send you full particulars?



SCOTT-BATHGATE COMPANY, Ltd.

Wholesale Grocery Brokers and Manufacturers Agents.

149 Notre Dame Ave. E., WINNIPEG

MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY

C. & J. JONES
WINNIPEG - VANCOUVER
Wholesale Commission Brokers
Agents for James Robertson & Sons, Paisley, Scotland, James and Marmalades, and introduced by us. We specialize in high class goods. Write us.

A. M. Maclure & Co.
MALTESE CROSS BUILDING
WINNIPEG
IMPORTERS, BROKERS
MAN'F'S. AGENTS
GROCERY, DRUG AND
CONFECTIONERY
SPECIALTIES

Winnipeg Warehousing Co.
Winnipeg
Prompt and Efficient
SERVICE
Ship your consignments in our care. We have adequate trade facilities to handle any amount of business promptly. Goods distributed in Winnipeg or re-shipped to points west.
**WAREHOUSING
DISTRIBUTING
STORAGE**

If you have a business to dispose of, or are in need of efficient help, try a Want Ad. in Canadian Grocer, and let it assist you in filling your needs.

C. H. GRANT CO.
Wholesale Commission Brokers and
Manufacturers' Agents
1206 McArthur Bldg., Winnipeg
We have the facilities for giving manu-
facturers first-class service.

WHEN WRITING TO ADVERTISERS
KINDLY MENTION THIS PAPER

D. J. MacLeod & Co.
*Manufacturers' Agents
and Grocery Brokers*
EDMONTON, ALTA.
Open to negotiate for new lines in Alberta. Our staff calls on wholesale trade and does detail work.

WATSON & TRUESDALE
Wholesale Grocery Brokers and Manufacturers' Agents.
Have live men doing detail work throughout our territory. Manitoba Saskatchewan and Alberta. They get the business, and can get it for you. Write us, and we will explain our system.
120 LOMBARD STREET - WINNIPEG, MANITOBA

Trackage
Storage
Distri-
bution

Donald H. Bain Co.

Wholesale Grocery Commission Agents

- A sales force of competent men.
- Ample capital—and the reliability that goes with it.
- A record of results—and the prestige that follows it.
- An energetic, result-getting organization—with satisfied clients to prove it.
- Are all at your disposal if WE represent you.
- Every branch a business in itself, directed by capable, experienced managers.
- All varieties of Food Products.
- If you want results get in touch with us.

Head Office: WINNIPEG

Branches—REGINA, SASKATOON, EDMONTON, CALGARY, VANCOUVER

Canada Food Board License No. 6-450

MANUFACTURERS' AGENTS' BROKERS' AND DIRECTORY

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BRITISH COLUMBIA

Squirrel Brand Peanut Butter

C. T. NELSON GROCERY BROKER

105 Hibben-Bone Bldg., Victoria, B.C.
In touch with all British Columbia wholesalers and jobbers, and can place your line to best advantage. Live men calling on retail trade.

Victoria Vancouver

The Robert Gillespie Co. Importers and Exporters

323 Homer St., Vancouver

Live Salesmen covering Alberta and B.C.

W. L. MACDONALD & CO.

Manufacturers' Agents
and Importers

736 Rogers Bldg. VANCOUVER, B.C.

LITTLE BROS. LTD., VANCOUVER, B.C.

Established 15 Years. Live Staff of Salesmen. First-Class Storage and Warehouse Facilities.

We can place one or two good specialty lines on the B.C. market. If you want live representation, write us to-day.

Man Left You, Did He ?

And for the life of you you don't know where to find another to replace him. Well, our advice to you—and it's good advice—is: Find him by advertising—a small condensed advertisement in CANADIAN GROCER.

Rate is 2 cents a word first insertion and 1 cent per word each subsequent insertion. Five cents additional per insertion when replies are to be sent to Box Number in our care.

Send your advertisement and remittance to

Canadian Grocer Want Ads.

If you wanted a blacksmith, we wouldn't recommend CANADIAN GROCER, but when it comes to finding a man for the grocery business, honestly we don't know of a better or cheaper way of finding him than the use of CANADIAN GROCER.

The way to find the man you want is to look for him where he is likely to be found—in the grocery business.

143-153 University Avenue
TORONTO

EL ROI-TAN PERFECT CIGAR

If any advertisement interests you, tear it out now and place with letters to be answered.

MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY

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ONTARIO

W. G. PATRICK & CO.
Limited
Manufacturers' Agents
and Importers
51-53 Wellington St., W. Toronto

**LOGGIE, SONS
& CO.**
Merchandise Brokers and
Manufacturers' Agents
Grocery, Drug and Confectionery Specialties.
"We cover Canada 3 times a year."
Foy Bldg., 32 Front Street W
TORONTO - - ONTARIO

W. F. ELLIOT
Importer & Manufacturers' Agent
(Cor. Leith and Hardisty Sts.)
FORT WILLIAM, ONT.
Established 1909.

W. G. A. LAMBE & CO.
TORONTO
Established 1885
SUGARS FRUITS

KINDLY MENTION THIS PAPER
WHEN WRITING ADVERTISERS

Foreign and Domestic
FRUITS
AND
VEGETABLES

BUTTER
AND
EGGS
For Fall Delivery

Get in touch with us to-day

Lemon Bros.
OWEN SOUND, ONT.

Maclure & Langley, Limited
Manufacturers' Agents
Grocers, Confectioners
and Drug Specialists
12 FRONT STREET EAST TORONTO

**Baker's Cocoa
and Chocolate**

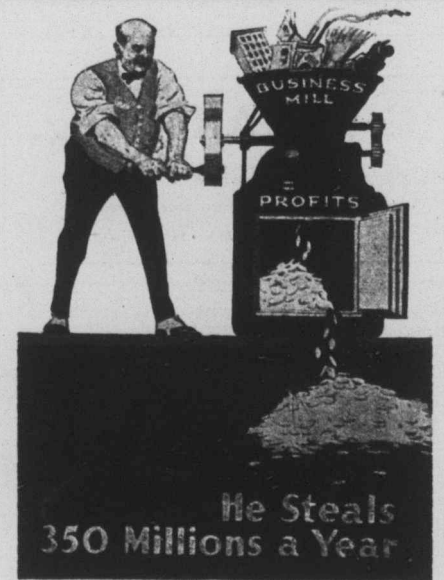
MAKE AND
KEEP GOOD
CUSTOMERS

They are most
reliable goods
sold with a positive
guarantee of
purity and superior
quality; put up in
conformity with the
Pure Food laws; are
readily sold, giving
a quick turnover of
stock.

MADE IN CANADA
WALTER BAKER & CO. Limited
Montreal, Can. Dorchester, Mass.
Established 1780
Canada Food Board License No. 11-690



REGISTERED
TRADE-MARK



EGYPTIAN RAT EMBALMER
WILL ABSOLUTELY RID YOU
OF YOUR RAT MENACE.

The price is \$3.00 for the big one pound package, enough to destroy all the rats, however numerous, on 2,000 square feet of floor space—IN ONE NIGHT and WITHOUT ODOR. When used in sufficient quantity, according to directions, we guarantee a thorough riddance. Used with success by some of the largest wholesalers and manufacturers.

AGENTS WANTED
ALBERT HUGLI
Distributor
1070 BATHURST STREET, TORONTO

MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY

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QUEBEC

ROSE & LAFLAMME LIMITED
Commission Merchants
Grocers' Specialties
MONTREAL TORONTO

J. R. GENEST
CORN and CORN PRODUCTS—PEAS
Grain, Flour and Feed—Wholesale only
Grocers Specialties
BOARD OF TRADE BUILDING, MONTREAL

JOHN E TURTON
Wholesale Grocery Broker
MONTREAL

H. D. MARSHALL
Wholesale Grocery Broker
OTTAWA MONTREAL HALIFAX

When answering
Advertisements please mention
Canadian Grocer

FREEMAN and SHEELY
WHOLESALE GROCERY BROKERS
St. Nicholas Bld. - Montreal

MARITIME PROVINCES

C. B. HART, Reg.
Montreal, P.Q.
Grocery and Chemical Brokers
Commission Agents

Schofield & Beer, St. John, N.B.
Commission Merchants
Agents for: Acadia Sugar Refining Co., Ltd., of Halifax, N.S.; W. C. Macdonald, Regd., Montreal, P.Q.; F. W. Berk & Co., London, Eng.; The T. Upton Co., Ltd., Hamilton, Ont.

GAETZ & CO.
MANUFACTURERS' AGENTS AND
GROCERY BROKERS
47-49 Upper Water St., Halifax, N.S.



IT'S THE REAL MACKAY

Are you
selling
MacKay's
Pearl
Barley Flour?

It's the Canadian-made "Barley Food" that everybody is talking about. The ideal, easily-digested food for Infants, Invalids, Aged People and Nursing Mothers.

For flavoring soups and gravies it is without any equal whatever. Dr. McGill, the Dominion Chemical Analyst at Ottawa, recommends MacKay's very strongly.

Consumer advertising is boosting the demand. Get your share now. Order from your wholesaler or direct from

John MacKay Co., Limited
BOWMANVILLE, ONT.

Only Exclusive Pot and Pearl Barley Mill in Canada

We help you
sell
Marsh's

Write us about our Unfermented Port and Black Cherry Wine, also Raspberry Vinegar. It will pay you to stock these lines.

The Marsh Grape Juice Company
Niagara Falls, Ontario

Agents:

MacLaren Imperial Cheese Co., Ltd., Toronto, Ont.

Rose & Laflamme, Ltd., Montreal, Que.





More use of milk
means more Klim sales

Cooler weather means more home baking, more milk puddings, more use of milk and this means Klim nowadays. Arrange a counter display this week. Such space can be well used to remind your customers to give Klim a trial. Trying Klim always results in repeat sales. Klim is the pasteurized, separated milk in powder form, which is fast replacing all other forms of milk for cooking and general house use.

Klim is genuine—the flavor proves it.

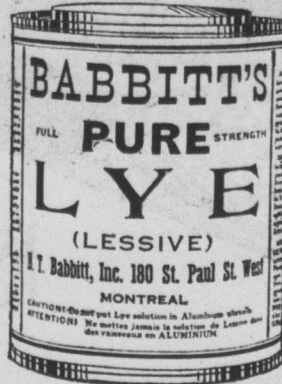
Canadian Milk Products Ltd.

Toronto Montreal

Also stocked by
W. H. Escott Co., Ltd., Winnipeg and Edmonton
Kirkland & Rose, Vancouver

Canada Food Board License No. 14-242

An Excellent Soap at
a trifling cost



Babbitt's
Pure
Lye

A line of real war-time economy. The strongest and purest of concentrated Lye in a handy, patent top can. It gives the dealer an attractive profit.

WM. H. DUNN, Limited

General Agents - - MONTREAL

Dunn-Hortop, Limited, Special Representatives, Toronto

10,000 Gallons
of sweet, sparkling Cider
every day!

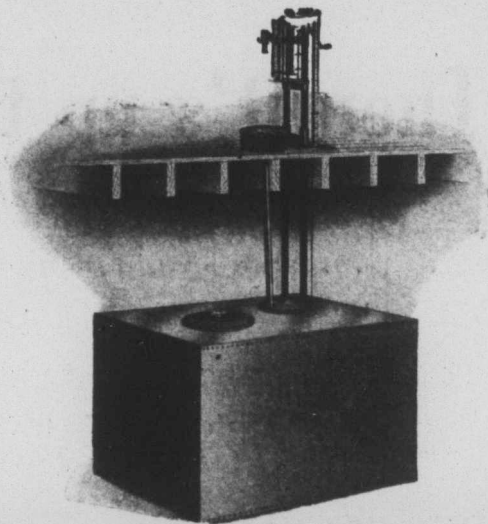
This is real cider made by the latest and most modern manufacturing methods in what is probably the best cider-making plant on the continent.

Caldwell's Pure Apple Cider is put up in 5-gal. tins; 10, 20 and 35-gal. oak casks. A package to suit every family.

Start booking orders to-day and order your supply from your jobber. The demand will surprise you.

The
Caldwell Cider Company

NEW TORONTO



CONSERVE

In order to meet the strenuous demands of the times
EVERYTHING
must be conserved.

For more than thirty years

BOWSER SYSTEMS

have been conserving the nation's oil and gasoline.

Bowler systems are:—

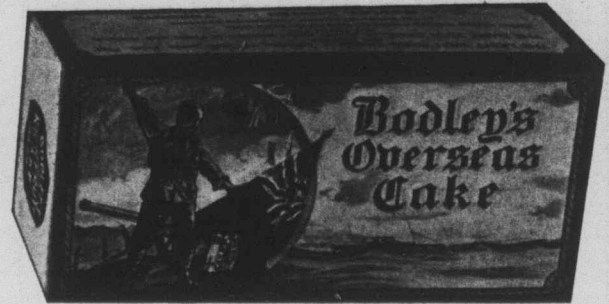
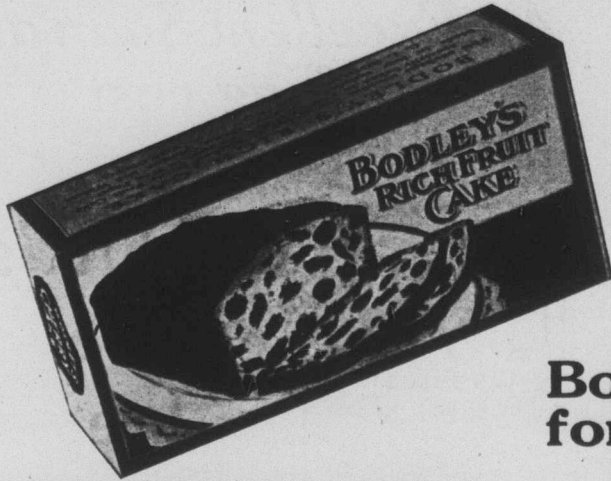
Leak-proof, evaporation-proof, loss-proof, deterioration-proof,
convenient, rapid, highly efficient.

A system for every requirement.

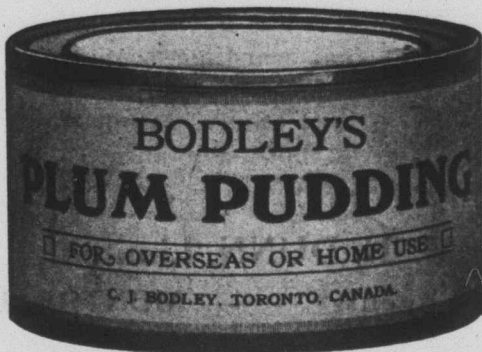
S. F. BOWSER AND COMPANY, Inc.
66 Fraser Ave. Toronto, Ontario

Sales Offices in all Centers Representatives Everywhere

If any advertisement interests you, tear it out now and place with letters to be answered.



Bodley's Three Favorites for Home Use or Overseas



There is nothing lacking in the quality and the flavor of these products that would tend to make them more popular with the consumer. That's why Bodley's cake and puddings sell so easily and why keen grocers find them such good feature lines.

Wire at our expense for quotations immediately.

C. J. Bodley, Limited, Toronto

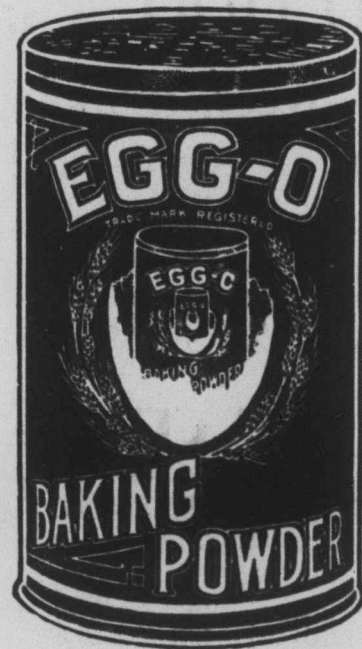
Food Control License No. 5-309

Then it's up to you

When your customer complains of poor results from using the heavy war flours—

Tell her that EGG-O will make light cake with heavy flour—*IF SHE WILL FOLLOW THE RECIPE.*

EGG-O can be used with sweet milk, sour milk, buttermilk or water, SO DO NOT HESITATE TO RECOMMEND IT.



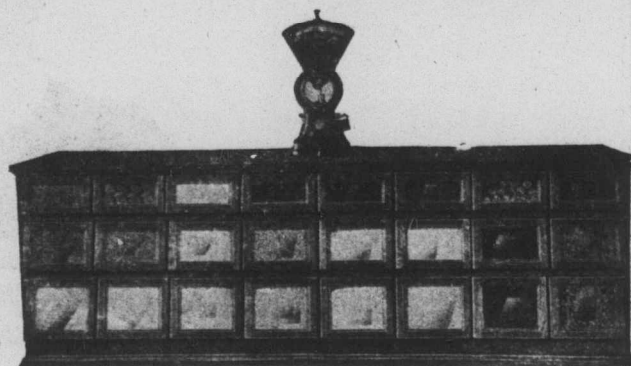
Egg-O Baking Powder Co., Limited
HAMILTON, CANADA

Now, Mr. Grocer, just think for a minute!

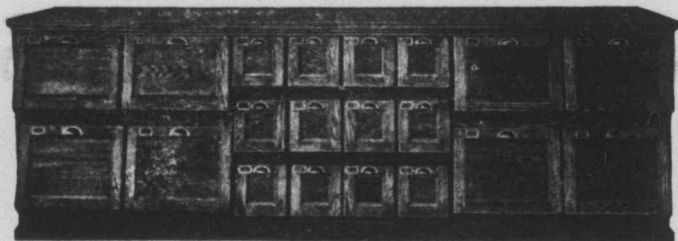
It's just this way. Either the Walker-Bin Equipment makes possible the serving of more customers with 25% less labor (a proportion of one man out of every four) or it does not. That claim must be either true or not true.

Grocers all over Canada have proved its truth to their own satisfaction. They wrote direct to us for the proofs and this is just what we want you to do.

We want the opportunity of showing you. We want to appeal to your own business sense. We want to convince you once and for all that the shelving and counters of 50 years ago are out of the question to-day—that you need the equipment that saves time, labor fuss and worry.



No. 3 Universal Counter.



Remember, these bins are not drawers. They are Walker Patented Gravity Self-Closing Bins. Air and dust proof.

Write us with floor plan and measurements and let us discuss the matter with you. We'll give you all particulars without obligating you in the least.

The Walker Bin and Store Fixture Company
 Limited
 Kitchener Ontario

Products that sell:

MAPLE BUTTER
 HONEY BUTTER

CHOCOLATE BUTTER
 SWEET NUT BUTTER

Ask for **BAINES CONFECTIONS**

Manufactured by
Canada Maple Exchange Limited, Montreal



WHITE SWAN CEREALS

Have been awarded Gold Medals, Diplomas, Testimonials and Recommendations at International Expositions in Europe, Canada and the United States.

PANCAKE FLOUR—(self-rising). License No. 20006. Per case of two dozen packages \$3.00.

A perfect blending of wheat Flour and Substitutes. Ready for instant use and requires the addition of nothing to make the most delicious Pancakes, Muffins or gems and they will be tasty, healthful and uniformly raised. A healthful nutritious food for all seasons.

BUCKWHEAT FLOUR—(self-rising). License No. 20005. Per case of two dozen packages \$3.60.

Economical because it saves the cost of Baking Powder, etc.

DIET FLOUR. License No. 2.051. Per case of one dozen packages \$4.50.

Recommended by physicians for dietetics. It is rich in gluten and contains a smaller percentage of starch than ordinary flour.

WHEAT FLAKES—(Breakfast Porridge). License No. 2-024. Per case two dozen packages, \$4.80.

This choice product of carefully selected Canadian white winter wheat is prepared under a special process, which includes all the protein, phosphates and bran, and retains the full nourishment of the whole wheat with approximately twenty per cent. Malt Barley added.

Co-operating with the Canada Food Board in their efforts to keep down the price of Food products, it has been necessary to discontinue prepayment of freight in order to equalize the increased cost of raw materials and added freights.

(NET F.O.B. TORONTO)

You are permitted to refund the purchase price of any WHITE SWAN goods that are not found entirely satisfactory.

Wek now our goods and want none but satisfied customers.

WHITE SWAN SPICES & CEREALS, Limited

TORONTO, CANADA

If any advertisement interests you, tear it out now and place with letters to be answered.

A Time-Tested Product Is A Safe One To Make A Leader

Red Rose Tea
has had 24 years
of success



War Conditions

necessitates the prohibition
of export of all foodstuffs
from the United Kingdom.

SPRATT'S DOG CAKES

*Poultry Foods, Canary
and Parrot Mixtures*

pending the removal of
the embargo, can be ob-
tained from

SPRATT'S PATENT (America) LTD.
Newark, New Jersey.

London (Eng.), Spratt's Patent Limited
24-25 Fenchurch Street, E.C. 3.



A profitable demand

is always in evidence when
dealers display Cow Brand
Baking Soda—the old-time
favorite.

Its quality justifies the best
recommendation you can
give.

Church & Dwight, Limited
MONTREAL

Let this Show Card build you Big Sales



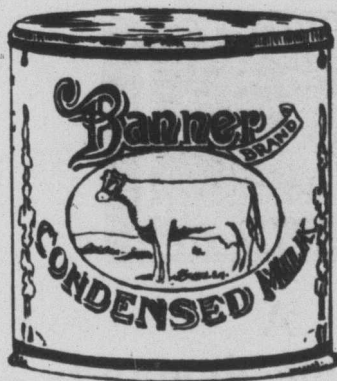
Hang this handsome Show Card in your store and note how it will keep your stock of Colman-Keen Products moving.

Your customers know how good Colman-Keen Products are. One of these store hangers will remind them that you carry these quality lines in stock.

We'll send you one of these Cards free on request.

Canadian Agents:

MAGOR SON & CO., LIMITED, 191 St. Paul Street, MONTREAL
TORONTO BRANCH: 30 CHURCH STREET



There's prestige for you in selling Malcolm Milk Products

because Malcolm Milk Products have got that superiority in taste and flavor that wins the confidence of the hyper-critical.

Besides Malcolm Milk Products are Made-in-Canada and are equal in every way to the imported brands.

If you're already stocked try their selling merits to-day in a window or counter display. If you have yet to get acquainted write us now.

We deliver 5-case lots to any point in Ontario, Quebec and Maritime Provinces, prepaying freight up to 50c per 100 lbs.

The Malcolm Condensing Co., Limited
ST. GEORGE, ONT.
"The Only All-Canadian Milk Company"

If any advertisement interests you, tear it out now and place with letters to be answered.

CANADIAN GROCER

Vol. XXXII.

TORONTO, SEPTEMBER 27, 1918

No. 39

Apples Will Reach Record Prices

Production Generally Light—B.C. Only Province Showing Comparatively Normal Yield
—N.S. Not More Than Half of Last Year—Ontario and Quebec Light—High
Cost of Barrels and Labor Will Probably Induce Shipments in Bulk

THE Canadian apple situation this year is not a particularly encouraging one. The crop in Ontario, which early estimates placed in a very favorable light, has not come up to expectations and will be only slightly better than that of last year. British Columbia and Nova Scotia show a considerable decline, and Quebec is about on a par with last year's production.

Nova Scotia Crop About Half of Last Year

The estimates of the Nova Scotia crop show a very wide variation. The Government estimate places it at 400,000 barrels, while other reports place it as low as 300,000. At the best it is only slightly more than half of last year's crop. In the past the great market for Nova Scotia apples has been in England and Scotland. Their geographical situation has given them peculiar advantages in this market, and consequently the apple growing industry has been largely built up on this export trade. That being the case the prohibition against the export of apples, which was reaffirmed only a short time ago, has been a very serious blow to the growers, and many of them have been inclined to neglect their orchards as a result. This fact has resulted in a fairly large production of low grade fruit that will be marketed with difficulty.

On the other hand, in the orchards that have been systematically sprayed the quality of the fruit will be excellent. The bulk of this year's crop from Nova Scotia will be represented by Gravensteins, which have just commenced to move with a fair amount of freedom, Fallawater, Stark, Blenheim, Baldwin, Russett and Spy.

Quebec Fameuse Almost Wiped Out By Winter Killing

In the Province of Quebec the hardier varieties of fruit promise to produce about the same yield as last year. In the case of the celebrated Quebec Fameuse the severity of the winter was disastrous. Many of the old orchards have been completely killed by the severe

weather, and will have to be replanted if the province's premier place in this celebrated variety is to be maintained. Some few orchards of Fameuse escaped injury, but even here there is a great deal of scab. The same thing is true of the McIntosh. In the early fall varieties there is a fairly good yield, especially in the case of Wealthy. Winter varieties as a rule, however, are light.

In Ontario the prospects are not too bright. In the Kemptville section there is a medium crop of fairly clean McIntosh.

All winter varieties are light. The dry weather of August has prevented the proper development of Wealthy and this variety is under size. Reports from Morrisburg state that there is a good crop of Wealthies, which are now moving. Early varieties have been going forward in smaller quantities than last year.

East Ontario and Prince Edward County About 35 Per Cent. of Normal

Along the north shore of Lake Ontario, between Belleville and Toronto, and including Prince Edward county, there is quite a fair crop of some varieties; the quality, however, is below average, and orchards have not been given as much attention as formerly. There are some commercial orchards, however, in which the quality is good. Fruit is generally small on account of prolonged dry weather. The leading varieties are Wealthy, Snow, McIntosh, Greening, Ben Davis and Russet. On these there is about 35 per cent. of a normal crop, or about 25 to 35 per cent. more fruit than a year ago, when the crop in this section was an almost total failure. There is a very light crop of Spy and Baldwin, the latter variety having been severely injured by the severe winter. Pewaukee and Ontario trees suffered from the same cause, and the crop of these varieties is practically a failure.

Much the same condition exists in western Ontario; fall varieties are one-half of a normal crop, and winter varieties 35 per cent. In some districts winter injury to trees is reported to be

serious. It is not expected that there will be many apples to be moved after local markets have been supplied. Essex county reports a full crop of apples of good quality. Greenings are about ready.

Georgian Bay District Fair

There is a fairly good crop in the Georgian Bay district. Here again the dry weather has prevented normal development. The best varieties are Snow, Greening, Ben Davis, Baldwin and Russet. Fall varieties are generally better than the later sorts. Well-sprayed orchards have a very fair showing of clean fruit.

Barrel Apples will be High, Poorer Grades Probably Shipped in Bulk

Throughout Eastern Canada there is going to be a very heavy proportion of inferior grade apples. Barrels are practically unprocurable at less than 75 cents and in some instances \$1, where only a year or so ago they were sold at 25 to 30 cents, and it is impossible, with present shortage of labor, to get coopers to make these barrels as fast as they are required, nor is it possible to get expert apple gangs in every locality. All these factors are, of course, likely to be reflected in exceedingly high prices for number one fruit in barrels. It is probable moreover that these conditions will also result in a very marked number of bulk shipments. In shipping in bulk it will be possible to dispose of fruit that could not be marketed in barrels to advantage, and to dispose of it at figures within the reach of the general public.

B. C. Conditions Improved

In British Columbia conditions are somewhat better, the apple crop in the inland valleys of British Columbia will average about ten per cent less than in 1917 but is of better quality and size. Weather conditions have been particularly favourable. In the west end of the Kootenay Valley there was considerable injury by frost early in the season, but in other parts of the valley there will

be an appreciable increase over last year's output.

In the Okanagan Valley there is a slight decrease as compared with last year. Jonathans are particularly light, and most varieties are below average. Wealthy and McIntosh are a good crop. On Vancouver Island and the Lower Mainland the fruit is clean, and the yield promising.

Pear Crop Larger

Pears are a very large crop, at least 50 per cent larger than last year. Plums and prunes also show a big increase.

The general effect of these conditions, a short market, heavy charges for barrels and packing, largely increased freight rate, and a comparative scarcity of number one grade, must of necessity result in a high market price for good quality stock.

Serious Damage to Prune Crop

Recent Rains Will Result in Heavy Losses—Efforts to Save Crop Being Made—Government May Take Entire Crop—New Crop Prunes For Canada an Uncertainty

THAT the crop outlook is undoubtedly serious in California, due to the recent rains, seems now quite certain. Latest advices reaching the city from sources of supply indicate that the amount available for civilian use will be materially affected. As the trade well knows, the United States government commandeered the 50's, 60's, and 70's sizes of the California prune crop some time ago. Last week the trade was advised that in Oregon the government would require everything in the 50's, 60's, 70's and 80's sizes. These two orders in themselves were sufficient to reduce the available quantity for civilian requirements. On top of this, very heavy rains in California have resulted in a loss which may well mean that no new crop prunes will be available for this market.

Government Will Get Full Quota

There is no question of doubt that the government will have to get its full quota of prunes. When they have done this there will be very small quantities left over, if any, and undoubtedly the prune growers will undertake to supply their domestic trade rather than undertake to fill export business. The small sizes which have not yet been taken may have to be diverted to army use, so this will certainly mean a fine readjustment of plans for commercial distribution.

In a recent statement given out by officials of the California Prune and Apricot Growers, a very serious condition is shown. An exhaustive survey of the damage caused by the recent storm shows that while for a few days past they had hoped to have been able to save a good portion of the damaged fruit, it now appears that on all mouldy fruit a fermentation had set in, extending clear to the pit, and the result will be a complete loss of the sugar content of the prune. This decision has been arrived at after a thorough investigation, for up

Canada is a large consumer of Washington and Oregon boxed apples, especially in the east, the production of the north western states however is estimated at three and a half million boxes less than last year. Of the other sources from which Canada gets a portion of her supply, New York state is showing a great improvement over last year when the crop was almost negligible, but the total will not be more than a 65 per cent. production, while the State of Maine is estimated at a 30 per cent production. There seems no reasonable grounds on which to expect anything but costly apples, except that the shipping in bulk that will in all probability be a marked result of present conditions may put some apples of very satisfactory quality on the market at a comparatively reasonable cost.

to Monday of last week they felt that a great deal of the fruit would be saved. However, after a heavy fog on Sunday night and Monday morning the condition of the dry grounds was extremely serious. Where the prunes have been attacked with fermentation the value of any dried fruit is so problematical that the officials extend no assurance of a return to the grower that would repay him for any further expense on labor.

May Salvage Small Percentage

It is indicated that the principal opportunity of any results from salvage of course now lies in attending the fruit that was packed and kept in a fairly dry condition, also the possibility of a further picking of later droppings in the orchards.

A mouldy condition on the outside of the prune where the skin has not been broken can always be remedied by a re-dipping. Cracked prunes are still a food

product, but fermented prunes cease to be prunes. However hard it may be to make a statement of this kind, still the association feels compelled to do so on the bulk of the product that it finds in the drying yards of the valley.

If the fermented percentage were smaller there might be some hope of absorbing it in a by-product, but with the percentage as large as it is, it will be impossible to develop the necessary machinery to handle it, as no machinery now in the valley would be adaptable for that purpose. It is stated that some growers are attempting to save their cracked prunes on the ground and in the orchard by putting them on trays without dipping. Providing the best of weather develops this might result in some food, as when this fruit is partly dried and the cracks healed up it can be dipped and the drying completed. On the other hand it is possible that growers who dip and handle their fruit over a green grader will attain better results in saving the larger proportion of the firm fruit. However, the principal idea now is to save any absolutely useless expense to the grower. Some excellent results were obtained by sulphuring green prunes. The association feels, however, that it is almost impossible to obtain any further results at this late date by even this method.

From the foregoing it can be readily seen that the position as it concerns domestic trade or rather Canadian trade is by no means bright. It is possible that some old crop prunes may be shipped out, but this will not be permitted for some time until the full extent of the damage done to the new crop is known. The government has already stopped further shipments until the outlook is assured one way or the other.

Owing to government price regulations on prunes the question of supply and demand which is always an important factor would undoubtedly have a tendency to boost prices. Under existing conditions however there has been no upward movement in the market, and none is expected.

Wholesale Grocers on Sugar Cards Oct. 15

Regulation Will be Made Public in Near Future Requiring All Wholesale Grocers to Obtain Sugar Cards Apportioning to Them Their Supplies of Sugar

OTTAWA, Sept. 25.—A new regulation placing all wholesale grocers under a card rationing system, it is stated, will soon be made public. This new regulation will become effective Oct. 15, and after that date supplies will be apportioned to the different wholesalers, probably on a basis of their customary turnover, and it will be possible for them to make purchases only on the presentation of their license card. This, it is thought, will ensure a more equitable distribution of sugar and will prevent any tendency on the part of the wholesaler to permit any merchant to buy in quantities greater than normal requirements. While no definite action

has yet been taken it is probable that the retailer will in due season also be placed on a card rationing system, and will be able to buy only a certain set proportion of his average requirements.

Whether the consumer will be required to use a sugar license card is a matter that is yet undecided. It is known that the Canada Food Board is seriously considering such a move, but owing to the difficulty of enforcing such a regulation once it was imposed, they have hesitated to act. There is a possibility, however, that the seriousness of the situation will necessitate some such action in the not very distant future.

DEFENDS LEGALITY OF RESALE PRICE

New Jersey Court Sustains the Action of The Ingersoll Watch Co. to Prohibit a Departmental Store Selling Their Products At Less Than the Established Price

The question of the right of a manufacturer to set a resale price, below which no one is permitted to sell his goods, is one that has aroused a great deal of interest among the trade in Canada. Many manufacturers have stoutly championed their right to set such a price, as the only means they have of protecting themselves against the unscrupulous use of their products in keen competitive selling.

A recent decision in courts of New Jersey bearing on this question of a resale price will be of considerable interest.

The decision of Vice-Chancellor Love in Newark, N.J., recently, gave Robert H. Ingersoll & Bro. the right to restrain Hahne & Co., department store owners, from advertising and selling Ingersoll watches at less than the standard price, while the trade name and the manufacturers' guarantee was attached to the article.

The Vice-Chancellor held that the fixing of a standard price through a notice under which the article may be sold by the retailer is neither a violation of the Sherman or the Clayton Acts, and that decisions rendered by the U. S. Supreme Courts in similar cases "did not cover the precise situation" presented under the plan in which Ingersoll watches carrying a condition of resale must be adhered to by the retailer.

This means that the manufacturer who attaches a notice of the condition of resale by the retailer can legally maintain his retail selling price.

Robert H. Ingersoll & Bro. are among the leading officials of the American Fair Trade League organized for the purpose of legalizing price maintenance by the passage of the Stephens Bill now in Congress.

REGARDING THE COCOANUT

The cocoanut palm tree begins to bear fruit at from 8 to 14 years, and continues to do so until it is 60. Cultivation and fertilization increase its productiveness. It thrives over 25 degrees both sides of the equator. It is generally a hardy tree, and well-placed plantations are profitable. When the nuts are ripe they fall to the ground. It is an open question whether it is better to pick them or let them fall, but it is fair to say that more are gathered up from the ground than down from the air. "If Allah causes the nut to fall why should I climb for it?" observes the tropic philosopher.

After the oil is pressed from copra the pulp is used for cattle feed. From the juice of the spathe, sugar, toddy, vinegar and alcohol are made; while from the husks is produced coir or cocoanut fibre.—"The Little Journal."

GEORGE E. BRISTOL DIES IN HAMILTON

Prominent Figure in Wholesale Grocery Trade, and One of the Pioneers in Hamilton Passes Away Suddenly

George Everett Bristol, who for upwards of 40 years has been associated with the business life of Hamilton, died unexpectedly at his home 51 Herkimer street, on Sunday last. The late Mr. Bristol was in his 63rd year, and has for some time past been suffering with an ailment of the heart, that has kept him from very active co-operation in the business. He was apparently however, in his usual health, but was suddenly seized with a serious attack, and died before medical aid could arrive.



THE LATE GEORGE E. BRISTOL.
From a photo taken some years ago.

Mr. Bristol was a native of Napanee, Ont., a son of the late Dr. George Bristol, and brother of Sir Edmund Bristol, M.P., of Toronto. He came to Hamilton in 1875.

Mr. Bristol spent many years in the wholesale grocery business, practically his entire business life. He was first with Lucas Park & Co., he and Mr. Steele being two of the partners. It is interesting to note that he is the last of that firm to pass away. Lucas Park & Co. later became Lucas, Steele & Bristol, one of the branches of Canada Grocers, Ltd., of which Mr. Bristol was president. When the Canada Grocers, Ltd., dissolved, Lucas, Steele & Bristol purchased back their interest and the firm became Geo. E. Bristol & Co. Some time ago this was again changed to Bristol, Sommerville & Co., under which the business is now operated. Mr. Bristol had not been able to take an active part in the business for the past two or three years.

Mr. Bristol was an active member of the Church of England and was devoted to all its interests, and gave unsparingly of his time and abilities in furthering its good work.

Mr. Bristol was an enthusiastic supporter of clean amateur sports, a follower of Rugby football and a member of the Thistle Club, with which he bowled

and curled. He was also a member of the Hamilton Club.

He is survived by his widow, who was formerly Miss White, a sister of the late Dr. James White, one son and two daughters. The son is Major Everett Bristol, C.M.G., who offered his services in the earliest days of the war and went to France. On being incapacitated by wounds from further active service he sought and obtained service in England, where he is now secretary to Sir Albert Edward Kemp, Minister of Overseas Military Forces of Canada, in London. The daughters are Mrs. Renison, wife of Rev. (Capt.) Dr. Renison, chaplain of the Canadian forces in France, and Miss Marjorie Bristol, at home. Sir Edmund Bristol, K.C., of Toronto, is a brother.

Mr. Bristol while he has not been actively engaged in the trade for some few years past, was yet a well known and deeply respected figure in trade circles. To those who knew him most intimately his death is a very real and personal loss, while many who did not know him so intimately will yet feel that with his passing there has gone a great power for kindness and good.

WAR LOAF FOR CANADA

Food Board Announces the Adoption of War Loaf As Adopted By The Allied Food Council

The Canada Food Board has in a recent announcement made still further changes in the bread that may be used in Canada. Up to the present the regulations have only required the use of 10 per cent. of substitutes in the manufacture of bread. Under this new pronouncement, however, this proportion will be increased to 20 per cent. and Canada will be on a par with the other Allied countries in the quality of the war bread available.

The official memorandum sent out by the Food Board this week reads as follows:

"The Canada Food Board, after full consideration of the matter, has adopted the policy of the Allied Food Controllers' resolution, as far as wheat products are concerned, and will use the allied loaf. This means that 20 per cent. of substitutes must be used with wheat flour. The Government heartily approves this policy. While the crops in Europe and the United States have been, considering everything, excellent this year, and while there is a sufficiency of food in sight to meet our requirements for the next twelve months, nevertheless there is the greatest need for conservation, particularly in flour and wheat, for the purpose of creating a reserve sufficient against widespread unfavorable harvests or other unfavorable food conditions next year. The Government, therefore, hopes the people of Canada will heartily and loyally assist to this end by using in their households the amount of substitutes required under the regulations."

EATON COMPANY WILL EXPAND ON PRESENT SITE

Leases of Two Large Stores Occupying Same Block, Owned By The Eaton Co., Will Not Be Renewed

"The T. Eaton Company has intimated to the Adams Furniture Company and to the Wm. Davies Company that leases to the premises which they occupy on Queen street will not be renewed when they expire," is the statement appearing in the current issue of the "Financial Post." "One of these leases," the article continues, "has about eighteen months to run, and the life of the other is understood to be about the same. This action is taken to indicate that for the time being the company will continue to expand on its present site rather than build a new store, and that in following this policy it is proposed to take in the premises referred to."

Further, it is understood that this will entail the abandonment for the time being of any plans which the company may have had for the erection of a new store at the corner of College and Yonge streets, and that, as reported in the "Financial Post" of June 22, the project for the erection of an immense warehouse for mail order business on Bay-side Park will also be left until building conditions are more propitious than at the present time. The requirements for steel for other purposes have no doubt been the deciding factor in this connection.

In connection with the College street property the fact that long-term leases of stores in that block are now being offered bears out the conclusion that the plan to build there has been definitely abandoned.

So far as the property at the northwest corner of Queen and Yonge streets, occupied by the F. W. Woolworth Co., is concerned, no steps have as yet been taken by the Eaton Company to secure possession. The Woolworth Company have a long lease of the land and they own the building. The fact that a new 5, 10 and 15 cent store has been opened by them on the east side of Yonge street has no special significance, according to officials of the company, the development there being in line with their policy in other cities, where branch stores are frequently located in close proximity to each other.

Interviewed regarding the situation Sir John Eaton would not confirm the reports regarding the Adams and Davies stores, intimating that there was nothing for publication. He made the statement, however, that the company had never gotten out definite plans for a store at College and Yonge, and that there were no building plans for either a store or warehouse in the immediate future.

An official of the William Davies Company, interviewed by the "Financial Post," intimated that there was no question but that his company would have to vacate the premises at 24 Queen St.

West as soon as the lease expired in May, 1920.

"We have known it all along and are quite prepared to step out as soon as the time arrives," he said.

The same applies to the Adams Furniture Co., who have already secured a site on Yonge street, above Queen street, and will doubtless build there in anticipation of removal from their old location."



C. J. Bodley, of The Canada Food Board

C. J. BODLEY, TORONTO, JOINS CANADA FOOD BOARD

Has Control of Sugar Division As Applied to Confectionery Trade

The CANADIAN GROCER introduces C. J. Bodley who has charge of the Sugar Division of the Canada Food Board:—

Mr. Bodley went to Ottawa in April to assist in the conservation of sugar as applied to the confectionery trade. Owing to the increased shortage of sugar, all concerns using sugar have been brought under license and in many cases restrictions imposed.

Mr. Bodley for the past 15 years has been connected with the cake and biscuit industry, the last four years of which has been in the development of a business under his own name in Toronto.

LEMON SUPPLY FOR 1917-18

The total supply of lemons for the United States and Canada for the year was about 9,000 carloads, or about 20 per cent. less than in other recent years. Of these California furnished 64 per cent. compared with 72 per cent. for the season ending Aug. 31, 1917.

The California lemon production has increased 282 per cent., in the fifteen years ending August 31, 1917, and 45 per cent. in the last five

years. The increase has been constant, except where interfered with in 1913 by a severe freeze and this past year by heat, both of which conditions were unprecedented.

Except for California's production, Italy practically supplies the world with lemons. The present yearly consumption of lemons in the United States and Canada, which is 13 lemons per capita, about equals the exports from Italy to all other countries.

BLACKBERRY PRICES FIXED

Jam Makers in England Must Pay More Than Public

The British Ministry of Food has fixed prices for the blackberry crop. Pickers are to be paid six cents a pound, the retail price to the public is to be eight cents a pound, and the price to the jam manufacturers nine cents a pound.

The additional cent imposed on the jam manufacturers, it is claimed, is to influence the business in favor of jam making without unduly cornering the yield.

U. S. CEREAL CROPS

The latest estimate places the corn crop at 2,672,000,000 bushels. Spring wheat yield, 343,000,000 bushels; winter wheat crop, 556,000,000 bushels; total crop 890,000,000 bushels, against 651,000,000 in 1917. Oats 1,477,000,000 bushels. The rye and barley crops show record yields, and enough for all requirements, both domestic and export. There is also record yield of rye in the 767,000,000 bushels harvested last year. The potato crop is disappointing, although totaling 384,529,000 bushels, compared with 442,000,000 bushels last year.

USE SUBSTITUTE CONTAINERS

Three of the large packing houses in Chicago have begun to use paper jars for preserves and similar products with fair success. The jars are sealed with paraffine or a similar wax. The only point to be settled, it seems, is that of durability. In any event the paper container is much cheaper than glass, and in view of the scarcity of the latter the use of paper may be more or less compulsory. Wilson & Company, Armour & Company and Morris & Company are the three who have entered the new field. The glass manufacturers, hampered as they are by labor troubles, fuel restrictions, and lack of raw materials, have been unable to supply the demand for containers made of glass, and something had to be done.

BET SUGAR TONNAGE SHORT

The United States Food Administration states that its reports indicate a production in 1918-1919 of approximately 725,000 short tons of beet sugar, or 38,000 tons less than last year. The Meinrath Brokerage Company's estimate, made in June, was 664,000 long tons or 743,680 short tons.

TORONTO MILK PRODUCERS WITHDRAW DEMANDS

Further Investigation Has Evidently Convinced the Producers That An Advance Is Not Warranted At This Time

The Toronto Milk Producers' Association, that a week or so ago made a demand on the milk dealers for an increase in the price, have voluntarily withdrawn that demand, and the summer price remains in force for some time at least.

This change of viewpoint was undoubtedly brought about by a more careful study of the situation, and a better understanding of the conditions facing the milk producing industry in other parts of the country.

The contention of the milk distributing companies that the suggested increase was not warranted is manifestly born out by the fact that the general producer who has been delivering his milk to the creameries, cheese factories and the condensed and powdered milk plants has received for his product considerably less than the present price received by the members of the Toronto Association, and has found production profitable at these figures. During the month of September the prices paid by the large milk condensing and powdering companies, which must of necessity be on a level with the prices paid by the creameries and cheese factories, averaged a fraction less than \$2.30 a hundred.

During the same period the Toronto Milk Producers were receiving \$2.50 per 80 pounds, or \$3.00 per hundred. There were, of course, some railroad charges to be deducted from this amount, which would average about 25 cents, and during the summer months some little charge for pre-cooling. The whole charges would not exceed 30 cents a hundred, which leaves the producers supplying the City of Toronto with an average of 40 cents a hundred over and above the producers in other sections of Ontario. As the outside price is generally conceded by the producers as quite satisfactory, it is evident that the Toronto Milk Producers' Association's action in demanding an advance of 30 cents on these prices was hardly within the mark. It is true that costs of production have advanced somewhat, but on the other hand, so has production. One large milk handling concern can prove by its records that the producers who have supplied it for some years averaged a 10 to 15 per cent. higher production during the present season than they did last year, which would more than offset these rising costs.

The decision of the milk producers was unquestionably a wise one. The demands of the association had been brought to the attention of the Canada Food Board and unquestionably they were prepared, had the milk producers refused to supply the city, to provide for it through other sources. H. B. Thomson, chairman of the board, was in the city last week and evidently was in touch with the association and pre-

'THE GROCETERIA

A New System of Grocery with the Motto "We Sell It For Less"

OPENING DAY

Thursday, September 12th

IF YOU ARE INTERESTED IN CLEAN FRESH FOOD PRODUCTS SOLD ON THE NEW ECONOMY PLAN, WHERE EVERYTHING IS MARKED IN PLAIN FIGURES, AND ALL GOODS WEIGHED UP, READY FOR QUICK SERVICE, THEN THE GROCETERIA WILL INTEREST YOU. WE ARE ABLE AND ANXIOUS TO SHOW HOW YOU WILL BE BENEFITTED, SO PLEASE CALL AT THE STORE AND INSPECT GOODS AND PRICES.

BY CO-OPERATING WITH US

YOU save the money it cost for
1—DELIVERY
2—CREDIT
3—BAD DEBTS
4—TELEPHONE
5—BOOKKEEPING

To meet expenses WE take the money it costs to
1—PARCEL UP GOODS

You will admit that this is the only feasible co-operation plan you have ever had presented to you.

SUGAR! SUGAR!

Remember with (30,000,000) eighty million pounds of sugar sent to the bottom of the sea off the American coast during last month, sugar must of necessity be scarce. Most of this sugar was for Canada. Therefore the Food Board asks you to be reasonable. The situation will be relieved in a few days, but nobody must look for an unlimited quantity.

ON OPENING DAYS WE WILL SELL SUGAR during the hours of 3 to 10 a.m., and 2 to 4 p.m., with a limit to each customer of four pounds. Further we are requested as a protective measure, to sell no sugar to children.

THE GROCETERIA, Old Market Arcade, GEORGE ST.

E. F. Mason, Peterborough, in addition to his well-known retail store, has opened a new Groceteria in the Old Market Arcade, George Street, Peterborough. The Groceteria idea is one that has caught the public interest. The advertisement reproduced here-with is a very effective putting of the case for the Groceteria. The sugar selling plan is one that other merchants might imitate. Its presentation of the sugar situation will be a protection against any ill feeling on the part of disappointed customers.

sented a side of the case which convinced them that their demands were unwise.

GOOD PROSPECTS FOR U. S. APPLE CROP

Commercial apples will be more plentiful this year than in 1917, according to a recent forecast by the Bureau of Crop Estimates of the United States Department of Agriculture.

This prospect is more especially true for the barreled crop than for the entire commercial crop, because the boxed crop of California and the Pacific Northwest will be below that of 1917. Based on July conditions, the prospective commercial apple crop has the promise of 25,711,000 barrels (boxes being expressed in terms of barrels), or 15 per cent. above 1917. The increase of the crop that is marketed in barrels is estimated at 34 per cent., while for the boxed crop a decrease of 17 per cent. is indicated.

Distinctive apple-producing regions are known to the trade and are becoming known to the general public. This year, the most prominent region for barreled apples is western New York, where a commercial crop of 5,320,000 barrels is indicated, compared with last year's crop of only 1,118,000 barrels. Next in prominence, this year, is the Shenandoah-Cumberland district, extending from Virginia through Maryland into Pennsylvania. The indicated crop is 1,973,000 barrels, a slight relative gain over 1917. The western Michigan crop, this year, will increase to 756,000 bar-

rels from 350,000 in 1917, according to the July estimate; the crop of the Champlain district of New York and Vermont, to 174,000 barrels from 120,000 in 1917; of the Rome beauty district in southern Ohio, to 258,000 barrels from 122,000 in 1917.

Other barreled-apple districts decline in prospect. The New England Baldwin belt declines from 750,000 barrels in 1917 to 651,000 in 1918; the Hudson valley, from 1,074,000 barrels to 826,000; the Piedmont district of Virginia, from 485,000 barrels to 371,000; southern and western Illinois, from 1,320,000 barrels to 836,000; the Ozarks, from 793,000 barrels to 546,000; and the Missouri river region, from 1,239,000 barrels to 882,000.

The commercial apples that are marketed in barrels will amount to 18,601,000 barrels this year, it is estimated, against 13,856,000 barrels in 1917, and of this production 29 per cent. will come from western New York and 39 per cent. from that district and the Shenandoah-Cumberland district combined.

\$20,000,000 RAISIN CROP ABOUT READY

The Fresno, California, raisin belt is getting ready to harvest a \$20,000,000 crop. Seven thousand or more growers are living with one thought foremost in mind—how to get the biggest crop in raisin history carefully picked and safe in the packing houses before winter. The crop of Muscatels, Thompsons and Sultanas is estimated at considerably over 200,000 tons.

CANADIAN GROCER

MEMBER OF THE ASSOCIATED BUSINESS PAPERS
ESTABLISHED 1886

The Only Weekly Grocer Paper Published in Canada

JOHN BAYNE MACLEAN - - - - - President
H. T. HUNTER - - - - - Vice-president
H. V. TYRRELL - - - - - General Manager

THE MACLEAN PUBLISHING COMPANY, Limited

Publishers of Canadian Grocer, Hardware and Metal, The Financial Post, MacLean's Magazine, Farmers' Magazine, Dry Goods Review, Men's Wear Review, Printer and Publisher, Bookseller and Stationer, Canadian Machinery and Manufacturing News, The Power House, The Sanitary Engineer, Canadian Foundryman, Marine Engineering of Canada.

OFFICES

CANADA—Montreal, Southam Bldg., 128 Bleury Street; Telephone Main 1004. Toronto—143-153 University Ave.; Telephone Main 7324. Winnipeg—1207 Union Trust Bldg.; Telephone 3449.

UNITED STATES—New York—R. R. Huestis, Room 620, 111 Broadway, New York; Telephone 8971 Rector. Chicago—A. H. Byrne, Room 900, Lytton Bldg., 14 E. Jackson St., Telephone Harrison 1147. Boston—C. L. Morton, Room 733, Old South Bldg.; Telephone Main 1024.

GREAT BRITAIN—London—The MacLean Company of Great Britain, Limited, 88 Fleet Street, E.C. E. J. Dodd, Director, Telephone Central 12960. Cable Address, Atabek, London, England.

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THE BUSINESS PROFITS TAX

THE business profits tax has according to the statement of R. W. Breadner, the Commissioner of Taxation, exceeded the most optimistic expectations. The estimated receipts for the three years ending December, 1917, was set at twenty-five to thirty millions. In actual practice the amount collected in the first year was \$13,508,509, in the second year \$21,271,083, with a total to date of \$43,330,944. There remains yet to be collected for these years two and a half million and for the accounting period of 1918 the sum of \$18,000,000 which will bring the total to \$63,830,944. There are many encouraging facts to be noted in regard to this large item of revenue. It has been obtained without bearing seriously on anyone, and according to Mr. Breadner in any case of doubt the benefit has always given to the taxpayer. The commissioner also speaks of the hearty co-operation that has always prevailed between the department and the taxpayer. But probably the fact that is of the greatest importance is the fact of the economy of administration, a fact that is not always to be noted in regard to government administration. In collecting this large sum the collection costs for the first year were \$58,174 and for the second \$80,000, a cost of 46½ cents a hundred for the first year and less than 38 cents a hundred for the second: a truly satisfactory state of affairs.

SUPPRESSING THE WILD CATTERS

A RECENT report from Windsor stated that the manager of the Consumers' Association of that city, who conducted a spectacular campaign of advertising and selling until the Canada Food Board finally suppressed his business, lays the blame for the closing of that business at the doors of CANADIAN GROCER and the Retail Merchants' Association. As

far as CANADIAN GROCER is concerned, there is no wish to dispute this statement. The publicity directed against that concern had the definite purpose of pointing out the essential unsoundness of its business methods.

CANADIAN GROCER is published in the interests of the retail grocery trade and any business that is conducted in such a way as to injure that trade without benefiting the public is its natural enemy. We can feel no sorrow over the closing of this concern. Its methods were a constant invitation to just such action.

THE NEW VICTORY LOAN

FROM all sides in these days come news of triumph, everywhere the armies of Democracy are moving forward, and Victory seems just within their grasp. In these days of triumph we are however facing an insidious danger, the danger that we may come to think of the cause as won and relax the high tension that has made these things possible. Victory is within our grasp, but it is not yet ours and any half heartedness may snatch it away. No one knows just when the war will end, all that concerns us now is that it should be fought to a finish that it need never be fought again. Our present triumphs have been built up on a preponderating efficiency in men and materials achieved by generous self-sacrifice and fabulous expenditures. To ungenerously spare ourselves now, to curtail our expenditures, at a time when success means increasing demands, is to prove ourselves unworthy of victory.

In the days approaching Canada will be faced with another appeal for aid in financing this enormous burden of expenditure. Last autumn the Finance Minister asked a loan of \$300,000,000, a sum unprecedented in Canadian history. The response of the Canadian people was a loan of \$420,000,000. This year the call will be for a still larger amount, and there is no reason to believe that Canadians will not respond as generously as before. What better investment can a man make than an investment in his own ideals of justice and right and law, in his own land and his own people that those ideals and that land and that people may prosper?

GREATER ECONOMY

THERE are many indications that thousands of people in Canada do not even yet understand the vital relation which personal economy bears to the nation's effort in the war. Many are willing to do anything except reduce their personal expenditures. They will give their sons, brothers and husbands to the battle line, but do not see that in order to support them there with the full man-power of the nation, labor must be saved and released from its ordinary pursuits. The limiting factor in our efforts is man-power. We must save labor, save coal, save power, save shop-room, save railway capacity, at every possible turn.

Current Events in Photograph

THE CRUSADERS OF TO-DAY

Over five centuries ago the words that are to-day in the mouths of everyone were commonplace on the lips of the mail-clad warriors for the Holy Sepulchre. The burning sands that they fought over, are being fought over once more; General Allenby's advance is over historic ground. The accompanying photo gives some idea of the nature of the natural difficulties that have to be met. A Lewis machine gun crew bringing their gun into action in the swirling sand of the plains of Palestine.



Accurate Accounts Lessen Failures

Financial Interests of Any Merchant Improved by Knowing
How His Business Stands From Day to Day—
Inventory the Compass of Business

By DANIEL C. ROPER.

The revenue Act now pending in Congress in the United States is expected to produce \$8,000,000. This means a tax on the average of more than \$76 for every man, woman and child in the United States. The average per family is nearly \$340. In many businesses taxes will be one of the largest items of expense. Daniel C. Roper, Commissioner of Internal Revenue, Washington, D.C., points out to retail merchants that they should maintain an exact record of their receipts and expenses, or in other words keep accurate accounts. As his suggestions are applicable to all retailers, we publish them herewith for benefit of Canadian merchants.—Editor.

NO special system of accounts is prescribed by the Internal Revenue Bureau, but the books should show in detail inventories, purchases, sales, capital investments, depreciation, and similar items required in making up the income tax return. Every merchant should study the income tax law and regulations and see to it that his accounts are kept in a manner that will enable him to determine his net income for taxation purposes.

Aside from the necessity of keeping

systematic accounts in order to comply with the Government's requirements, every progressive merchant should adopt an approved accounting system for the good of his own business. In no other way can he further his financial interests more effectively. It has been proven time and time again that accurate accounts are absolutely essential to success in business. The merchant who has a good accounting system is able to eliminate waste and unnecessary expense and can so control his purchases and his credits as to greatly lessen the chance of failure. The inventory, which cannot be taken without some form of accounts is the compass of a business. Without it the direction in which the business is heading either for success or failure cannot be determined.

Importance of Knowing Costs

In the complexities of modern business costs must be calculated with certainty in order to determine what the selling price of an article should be in order to yield a reasonable profit. This is impossible without books of account.

The profits of a business or the losses of a business cannot be determined without book records; and now that the na-

tion requires every citizen to contribute to the war budget within his means and income, the returns required by the Government under the revenue laws cannot be made with any degree of accuracy without books of account and annual inventories.

The bad debt loss of the nation, which runs into large figures annually, is due in large measure to inexperience and inability. If merchants would keep even the simplest books of account, the bad debt wastage would be reduced materially, for inability and inexperience are usually marked by the absence of an accounting system.

Owing to the withdrawal of man power from industry it is essential that every business man be more frugal and exert himself more effectively to conduct his business efficiently. Extra effort put forth in carrying on the business so as to increase volume at less expense, will decrease the chance of failure, increase the earnings of the merchant as a reward for his effort, and enable him to share more liberally in the governmental financial program made necessary for the successful prosecution of the war.

The man who knows the exact condition of his business from day to day has an immeasurable advantage over the individual who has no records upon which to base his operations. It is the duty of every citizen in these war times to keep in such close touch with his business through record keeping and otherwise as to maintain the greatest efficiency and render to his government every cent due in taxes.

New Weight Standards Will be Enforced

Bags of Potatoes Must Weigh 90 Pounds—A Standard For All Varieties of Vegetables When Sold Either by Bushel or Bag—Serious Penalties For Infringement of These Regulations

WHILE 90 pounds has been the legal standard for a bag of potatoes in Canada for a number of years, and has been generally adopted in most of the large commercial potato districts, there has not, until this season, been machinery for enforcing this standard. The sections of the Inspection and Sale Act respecting the weight of a bushel, bag or barrel of certain commodities, given below, have now been transferred for administration to the Department of Agriculture, and the Dominion fruit inspectors are charged with seeing that these sections are complied with. Any one, whether grower, jobber, wholesaler or retailer, who sells or offers potatoes in any bag containing less than 90 pounds, renders himself liable to the penalty provided by section 356 noted below.

The lack of uniformity in the weight of bags of potatoes has been a grievance in the trade for years as in many cases bags of potatoes sold as being of standard weight proved, when actually weighed, to contain as little as 74 pounds, and in some cases even less. While in most cases the failure to give the full standard weight has not been with intent to defraud, the effect on the consumer is the same.

Then, again, many retailers, receiving bags weighing less than 80 pounds instead of the 90 required by law, have perpetuated the evil when selling by the peck or gallon. Instead of selling 15 pounds to the peck many purchasers have found that they received only 12 pounds. With the weight of a bushel of potatoes clearly defined as 60 pounds, there is no excuse for a peck of less than 15 pounds or a gallon of less than 7½ pounds being offered to or accepted by any purchaser of potatoes in these measures.

Weight of Vegetables by the Bushel

Every article sold by the bushel must conform with the following weights or render the seller subject to the penalties outlined below:

When Sold by the Bushel Description of Article—	Weight in Dominion Stand. lbs.
Artichokes	56
Beans	60
Beets	50
Bituminous coal	70
Blue grass seed	14
Carrots	50
Castor beans	40
Clover seed	60
Hemp seed	44
Lime	70
Malt	36
Onions	50
Parsnips	45
Potatoes	60
Timothy seed	48
Turnips	50

Weights of Bags of Vegetables

Any bag of vegetables sold as such shall contain the number of Dominion

standard pounds required by the law as shown herewith:

Description of Article—	Weight in Dominion Stand. lbs.
Artichokes	84
Beets	75
Carrots	75
Onions	75
Parsnips	65
Potatoes	90
Turnips	75



THE LATE H. H. FRED HUGHES, MONTREAL
From a photo taken some years ago.

H. H. FRED HUGHES DEAD

A well-known figure passed away in Montreal on Tuesday, September 17, in the person of H. H. Fred Hughes. This was the culmination of a prolonged illness covering some years.

Mr. Hughes was seventy-two years of age, having been born at Nicolet, Que. His education was received at Three Rivers, and at the age of 14 years he came to Montreal and entered on his long business career. Among the firms with which he was associated was Douglas Kirk and Co.; Kirk, Lockarby and Co., and Lockarby Bros. Later he founded the house of Caverhill, Hughes and Co., this firm eventually dissolving 20 years ago. He then became interested in handling Spratt's Patent, Ltd., of London, Eng., and for nearly 20 years represented this firm for Canada. He also represented Stuart and Foster, Ltd., Toronto, and the Belleville Cider and Vinegar Co. Mr. Hughes was well-known in the commercial life of Montreal and was a past president of the Dominion Commercial Travellers' Association and a life member of the M.A.A.A. A lover of sport, he was for years president of the Kaneron Fish and Game Club.

Official Weight of Barrel

A barrel of potatoes shall mean, unless a barrel of specified size, kind or content by measure is specially agreed upon, one hundred and sixty-five Dominion standard pounds of potatoes.

Penalties for Infringements

Every person who sells or offers for sale by the bag any of the vegetables mentioned above, shall, in case any bag of such vegetables sold or offered for sale by him does not contain at least the number of Dominion standard pounds required by the said subsection, be liable, on summary conviction, to a penalty not exceeding twenty-five dollars for the first offence, and for each subsequent offence to a penalty not exceeding fifty dollars.

Every person who violates any provision of this part, providing that a bushel of any article shall be determined by weighing and specifying the number of pounds such bushel shall contain, shall, for a first offence, be liable, on summary conviction, to a penalty not exceeding twenty-five dollars, and for each subsequent offence to a penalty not exceeding fifty dollars.

COMPARE THESE WITH CANADIAN PRICES

The British Ministry of Food has directed that from and after July 1 dried fruits may be sold at retail in the United Kingdom at prices not exceeding the following:

	Price per lb.
Dried pears	\$0.32
Dried apricots .....	.32
Valencias .....	.28
Muscateles .....	.28
Sultanas .....	.28
Any other variety of raisins .....	.28
Currants .....	.28
Dried plums and prunes .....	.28
Dried peaches or nectarines .....	.28
Apple rings .....	.24
Dried apples .....	.24
Figs .....	.16

The same order provides that after July 1, 1918, mixtures of the above fruits may not be sold retail at a price exceeding the maximum price of any dried fruit contained in the mixture.

The prices above named may be augmented by a charge of one cent per pound when delivered.

PERMISSION GRANTED FOR EXPORTATION OF SPANISH OLIVE OIL

It is understood that action is being taken by importers to secure an allotment of Spanish olive oil. The government of Spain recently granted permission for the exportation of olive oil until the end of this year to the amount of 20,000,000 kilos, half of which may come to North and South America. As far as can be learned, no shipments have yet been arranged for but every effort is being put forth to secure a portion of this for Canada and hopes are expressed that space may be allotted for its transportation. The market at the present time is practically bare of supplies and any available is very high priced.

CURRENT NEWS OF THE WEEK

Canadian Grocer Will Appreciate Items of News from Readers for This Page

Maritime Provinces

Lewis J. Seidensticker, general manager of the Atlantic Sugar Refinery, St. John, has returned from a trip to New York and Boston, where he has been arranging for further supplies. The St. John refinery has nothing to complain of regarding the demand for its product and the output has been increasing. The local trade is developing steadily and the outside shipments are heavy.

The molasses business handled through St. John, which has attained large proportions owing to the fact that the city is the nearest Canadian port to the West Indies, was threatened rather seriously lately in an unexpected manner. The danger came from an apparently simple proposal to change the location of some railway tracks. It was only when it was realized that the changes would destroy the only convenient waterfront area available for the storage of this product that the seriousness of the situation was realized. The matter was taken up by the wholesale grocers through the Board of Trade and brought to the attention of the common council. The danger to the trade was made clear to the city commissioners and they agreed to undertake an expenditure of about \$10,000 in order to avoid the necessity for the proposed changes in the railway tracks.

Quebec

M. Boyce & Son, Quebec city, have sold their assets.

Oza Mortel, Montreal, has registered his grocery business.

Wilfrid Coutin & Cie, grocers, Quebec City, has been registered.

John E. Turton, grocery broker, Montreal, was in Toronto this week.

Eugene Grotton, general store, St. Etienne de Beauharnois, has sold his stock.

Amede Denais, Montreal, has been registered under the firm name of R. Denais & Cie. He will conduct a grocery business.

Alfred Poisson and Eugene Poisson, Gentilly, Que., have been registered under the firm name of Poisson & Poisson and will conduct a general store business under that name.

H. D. Marshall, grocery broker, Ottawa, in company with Charles Jacobs, representing Habicht Braun & Co., New York, is calling on the trade in Montreal and Quebec this week.

Ontario

J. C. Gillam, grocer, St. Thomas, has sold to W. A. Day.

The Veteran Tea Company, Toronto, has dissolved.

Mrs. C. W. Stewart, Hamilton, has sold her King street east business.



John W. Patterson, of St. John, N.B., who was employed with Thomas Gorman, wholesale grocer, in that city until he enlisted early in the war, has been officially reported killed in action. He is survived by his wife and an infant child.

Corp. A. G. Wilkins, 38 Laughton Ave., Toronto, is suffering from gunshot wounds in the right thigh. He went overseas over two years ago. He is 25 years of age, was born in England, is married, and has one little girl. He was formerly employed at Cowan's chocolate factory.

Word was received recently by R. H. Davis, grocer, Strathroy, Ont., that his son, Pte. Oscar Davis, was killed in action on Sept. 2. Pte. Davis was born near Toronto, and came to Strathroy with his parents, Mr. and Mrs. R. H. Davis, about fifteen years ago. He was 24 years of age, and went overseas with the 135th Battalion. For some time he was employed at the grocery store of W. G. Meekison, but joined his father in the grocery business here a few years ago.

W. Burtch, Gormley, Ont., has sold his business to J. T. Johnson.

William Parkhill, Toronto, has been succeeded by H. E. Judges.

W. H. Anderson, president of the Anderson-Langstaff Co., Kemptville, died recently.

Arthur L. Vanstone, grocery and crockery merchant of Brantford, died recently.

Mrs. E. Gordon, groceries and meats, Hamilton, Ont., has sold out to Wm. Colombo.

Joseph Berube has taken over the general store business formerly conducted by the General Supply Co., Jackfish.

Oliver Kinzie, of the Walker Bin and Store Fixture Co., Kitchener, Ont., has left on a business trip to Western Canada.

A. W. Whitehorn, who has conducted grocery stores in Westboro and Ottawa, has closed his Ottawa branch and will devote his entire attention to the Westboro store.

J. W. Smith and his son, I. H. Smith, who have been in partnership in the

bakery business in Goderich for some time, dissolve partnership, J. W. Smith continuing the business.

Mr. G. F. S. Garden has purchased the grocery business of H. Livens, Seaforth, Ont. Mr. Garden is well known in Seaforth, having been a resident for some time previous to his removal to Kitchener several years ago.

Walter Hern, who has conducted a grocery business in Goderich for some time past, has sold his business to Robertson & Mair, Kingston street, Goderich. They will remove to the stand at the corner of Hamilton street now occupied by Mr. Hern.

Jas. Lloyd and Son, wholesale and retail fruit merchants, are going out of the retail end of their business and intend to move from their present stand on West street, Goderich, to what was formerly a garage on East street, in a couple of months. This building will be thoroughly overhauled, will have a cement floor laid throughout, a glass front put in, glass office and glass tobacco store room.

F. A. McMurray, manager of the lard and shortening department, Wm. Davies Co., Ltd., Toronto, and Reg Diamond, manager of the fresh pork department with the same firm have enlisted with the C.O.T.C., signing up last Wednesday week. Both Mr. McMurray and Mr. Diamond joined the Davies Company when in their teens, secured their early training there and have kept climbing until reaching the positions held at the time of their enlistment. The best wishes of their fellow workers and employers go with them in their new "work."

An organization to be known as the Dominion Macaroni Company, Limited, has been incorporated in Ontario, to manufacture and buy and sell macaroni and spaghetti, potato flour, tomato paste, cheese, vegetable oil, packed desiccated, evaporated, aerated and cured vegetables, grains and extracts, essences, sauces and relishes, and to carry on any other business that may be conveniently carried on in connection with this company. The company is incorporated with a capital of one hundred thousand dollars, with head offices in Toronto. The provisional directors are Eugene Charles Kidder, St. Catharines, Ont.; J. J. Nairn, Aylmer, Ont., and R. L. Innes, W. R. Drynan, and G. E. F. Smith, of Hamilton, Ont.

Western

W. E. Heard, grocer, Saskatoon, Sask., has sold out.

B. Wolch, general store, Laird, Sask., has sold out.

John Campbellford, St. Vital, Man., has sold to F. A. Blabier.

J. S. Castle, Delisle, Sask., butchers, has discontinued business.

G. Estarbrook, butcher, Ponteix, Sask., has discontinued business.

F. A. Sinclair, grocer, Senloe, Sask., has discontinued business.

Joll Bros., general store, Red Jacket, Sask., have sold to J. Harrath.

Frankel Bros., grocers, Winnipeg, have had their partnership registered.

McHague Trading Co., general store, Hague, Sask., has dissolved partnership.

The Alberta Grocers, Edmonton, Alta., have had their partnership registered.

M. Bricker, general store, Benito, Man., has sold out to the Benito Trading Co.

David Black, grocer and confectioner, Winnipeg, has sold to Moses Reisberg.

H. D. McWhirter, grocer and confectioner, Winnipeg, has sold to W. H. Perin.

Brown & Gathercole, butchers, Broadview, Man., have sold to Knight & Ludwig.

Sam Mendelvitch, general store, Estuary, Sask., has sold his stock to N. Rosentock.

N. Nelson, grocer and confectioner, Tisdale, Sask., has sold to L. S. Henderson & Co.

Tapper & Kushnerow, general store-keepers of Melville, Sask., have sold to M. Waldman.

Robinson & McAvoy, general store, Boissevain, Man., have dissolved partnership, W. P. McAvoy continuing the business.

Geo. E. Kenny and Edgar A. Ellis, Provost, Alta., have been registered under the name, the Sanitary Meat Market.

SALES MANAGER FOR DAYTON SCALES

J. W. Davidson, better known as "Wylie" amongst his many friends, has just received an important appointment as sales manager for Dayton Scales, a division of the International Business Machines Co.

Mr. Davidson has practically grown up with Dayton Scales, having entered the business over 16 years ago. The territory under his supervision is from Newfoundland to Victoria, B.C., having agencies in all cities. It is covered by a sales force of over 40 representatives, who also handle the Dayton meat slicer and cheese cutter. F. E. Mutton is the vice-president and general manager of the company. Mr. Davidson's headquarters will be in Toronto.

CALGARY R. M. A. HAS GOOD MEETING

In a recent well attended meeting of the Retail Merchants' Association of Calgary, several matters of interest were brought before the attention of the association, among others being those of early closing and that of the workings of the Factory Act.

One of the best evidences of interest on the Executive's part was that of the inauguration of a campaign to increase the membership. On motion, the

Associate Editor Who Is Going Overseas



LIEUT. H. L. SOUTHALL.

associate editor of CANADIAN GROCER, who is going overseas. It is understood he will be connected with a tank battalion. Forty-one members of the MacLean Publishing Co. staff have volunteered and gone on active service.

president, W. J. Illsey, was asked to name one from each representative business in Calgary to act as a member of the special Campaign Committee.

The president was strongly of the opinion that Calgary needed a good strong branch of the Retail Merchants organization. In support of this he emphasized the importance of the freer discussion of problems which the war had brought to merchants and expressed his belief that not less than two-thirds of the merchants should be secured to form a strong association.

In replying to a point raised as to what added benefit there was in a purely retail organization as compared with the Retail Section of the Board of Trade, the president stated that as the Retail Merchants' Association was continent-wide, it therefore was much more powerful, and consequently would be better able to deal with various matters effectively.

Fees for the year were agreed upon at \$12.00, half of this amount to be apportioned the local and the other half the provincial organization.

Deputy Attorney General Browning was present, but declined to make a speech preferring to answer definite questions. He admitted, however, that the information he was given as to how the merchants felt in the matter of early closing, and as to how closing hours affected the various lines of business, would assist him and his department to a better understanding in formulating further or revising legislation. In this

respect he promised his interest and support.

One of the interesting and helpful suggestions made at the meeting was that of having speakers provided from time to time to deal with such important matters as insurance, salesmanship, etc.

The "get-together" spirit of this meeting spoke well for the future of the Calgary Association.

ST. JOHN, N.B., TO HOLD MERCHANTS' INSTITUTE

Frank Stockdale, Noted Business Expert, Will Deliver a Number of Lectures

A Merchants' Institute is to be held in St. John, N.B., during the first week in October, under the auspices of the Retail Merchants' Association and the Rotary Club. The executives of these two bodies met early this week to discuss with J. W. Griest plans for the proposed institute, and, as a result of the conference decided to call a mass meeting of city business men to deal with the matter. There was a large gathering of merchants and others in the Board of Trade rooms when the meeting was held, F. W. Daniel, president of the Retail Merchants' Association presiding. Mr. Griest laid before the meeting the proposal as it had been outlined, the proposition being to bring to the city Frank P. Stockdale, of Chicago, the noted business expert. After hearing an account of Mr. Stockdale's work in other cities the meeting decided to extend the invitation, and committees were appointed to complete the preparations.

Committees have been appointed as follows:

General arrangements: A. O. Skinner, H. W. Rising, A. E. Everett, M. E. Grass, William Hawker, T. F. Drummie, P. D. McAvity, N. A. McLean, H. H. Scovil, A. A. McIntyre, W. H. Emerson, S. E. Fisher, G. M. Ross, H. C. Brown, H. C. Page, F. T. Walsh, Atkinson Morrison, J. H. Vaughan, C. H. Smythe, C. E. Lordly.

Finance.—G. M. Ross, N. A. McLean, A. E. Everett.

Publicity.—T. F. Drummie, H. H. Scovil, P. D. McAvity.

From St. John, Mr. Stockdale goes to Halifax, N.S., where he will address the meetings of an institute of a similar nature which will open there on October 7.

MORROW CEREAL COMPANY INCREASES PLANT

The Morrow Cereal Co., Toronto, headed by F. K. Morrow and his associates, have materially enlarged the available plant of the company by the purchase of the property and entire business interests of the James Goldie Co., Ltd., Guelph. It is understood that the deal has been under contemplation for some months past, but was only formally concluded on Monday last.

Enquiry Department

WHEN you become a subscriber to CANADIAN GROCER this is part of the Service you buy. We are glad to be of any assistance to our readers and enquiries are solicited. Cut out the coupon at the bottom of page, fill out and mail to us if you want to know where to buy a certain product, agents for any particular line, manufacturers of a special article, etc.

APPLE, GRAPE AND ONION SHIPPERS

Kindly give us the addresses of some Nova Scotia apple shippers, also of shippers in Ontario. Also give us names of Ontario shippers of onions and grapes.

THE CONSOLIDATED PURCHASING CO.,
Winnipeg.

Answer—In Nova Scotia the following are the largest shippers of apples: United Fruit Co., of Nova Scotia, Berwick, N.S.; Nova Scotia Shipping Co., Berwick, N.S.; Herbert Oyler, Kemptville, N.S.; H. Blight & Sons, Halifax, N.S.; W. H. Chase & Sons, Wolfville, N.S. Among Ontario shippers might be mentioned, Ontario and Western: Grimsby, Eleris Casselman, McIntosh, Ont., via Morrisburg, Ont.; S. H. Colliver & W. Whittam, Picton, Ont.

In regard to onion shippers the following might be mentioned: Leamington & Western Co-operative Fruit Growers, Erie Co-operative Fruit Growers and E. E. Adams, all of Leamington, Ont. The Ruthven Cold Storage Co., Ruthven, Ont.; the Kent Farmers' Produce Co., Blenheim, Ont.

Grape shippers:—S. M. Culp & Co., E. L. Jemmett, Chas. Prudhomme, Beamsville, Ont.; Titterington Bros. and St. Catharines Cold Storage Co., St. Catharines; Ontario & Western Grimsby Co-operative and C. W. F. Carpenter, Grimsby, Ont.; C. P. Carpenter & Sons, E. D. Smith & Co. and Winona Fruit Growers, Winona, Ont.

* * *

MAGAZINE ON JAMS AND MARMALADES

Where can I subscribe to a magazine that takes up the manufacture of jam, marmalade, jellies and pickles?

M. H. LOW,
Edmonton, Ont.

Answer—"The Canner," Chicago, and "The Canning Trade," Baltimore, both deal in some measure with these matters. They are devoted more definitely, however, to canned goods. Will advise further regarding the matter shortly.

* * *

APPLES AGAIN

Where could I secure to best advantage one or two carloads of apples?

EMILE JULIEN,
Baie Shawinigan, Que.

Answer—You could probably purchase to best advantage from some Nova Scotia shipper. See list given above.

* * *

SELLING GOODS FROM DOOR TO DOOR REQUIRES A LICENSE

Can a farmer sell his own produce, such as eggs, butter, lamb, beef, potatoes, turnips, in fact all kinds of farm produce and retail from house to house without a license?

JOHN A. McARTHUR,
Upper Grand Meiner, C.B., N.S.

Answer—No. A farmer can sell his own products without a license providing he sells through the usual marketing channels, but to sell from door to door constitutes the seller a retailer and a license would be required.

* * *

WHEN SUGAR CERTIFICATE NEEDED

Do people keeping five boarders and serving three meals each per day come under this ruling, or does the order mean those serving meals to fifteen persons per day besides their own family. Also to whom do the people keeping boarders have to apply to obtain their sugar certificate?

G. W. WHETHOM,
Toronto.

Answer—Our judgment is that the sugar certificate rule applies only to licensed public eating places. If less than fifteen meals are served no certificate is needed. These certificates are obtained from the Canada Food Board, Ottawa.

* * *

EUROPEAN METHOD OF SOUP CANNING

Kindly supply us with the names of British Columbia firms manufacturing canned soups according to the European methods?

J. J. MILLIGON,
Chicago, Ill.

Answer—The following firms use this method: Chilliwack Canning & Evaporating Co., Ltd., Chilliwack, B.C.; Dominion Products Co., Ltd., Standard Bank Bldg., Vancouver, B.C.; the B.C. Hop Company, Ltd., Sardis, B.C.

POTATO HANDLERS IN ONTARIO AND QUEBEC

Kindly give me the names of some firms handling potatoes in Quebec and Ontario?
AUGUSTUS McDONALD,
Souris, P.E.I.

Answer—Montreal Potato Exchange, St. Antoine Mkt., Montreal; Jos. Wood & Co., Youville Square; Charbonneau Freres, Bonsecours Market, Montreal; Stronach & Sons, Church St.; H. Peters, Front St.; McWilliam & Everist, Church St.; A. A. McKinnon & Wm. Patterson, Colborne St., all of Toronto.

* * *

RAT AND MICE DESTROYERS

Can you tell me where we can obtain "Virus Poison" used for exterminating mice?
JAS. KNOX & SONS,
Delke, Sask.

Answer—A product known as Ozoa Rat Virus is manufactured by the Parke Davis Co., Walkerville, and can be obtained from Lyman Bros. & Co., Ltd., Toronto. A very effective product for destroying rats and mice is manufactured under the name "Egyptian Rat Embalmer," by Albert Hugli, 1070 Bathurst Street, Toronto.

* * *

MANUFACTURERS OF DRY YEAST CAKES

Can you tell us if there are any Canadian manufacturers offering dry yeast cakes other than the E. W. Gillett Co., Ltd.?
St. John, N.B.

Answer—The White Swan Spices and Cereal Company, Ltd., Toronto and A. MacDonald & Co., Winnipeg, are manufacturers of these goods.

* * *

WHOLESALEERS OF PICKLED FISH

Kindly give me the names of wholesaleers of pickled fish in Toronto and Montreal.
P. M. NICKERSON,
Spry Harbour, N.S.

Answer—The following Toronto dealers are handlers of these goods: F. T. James & Co., Church and Colborne Sts., White & Co., Front and Church Sts., J. Bowman & Co., 66 Jarvis St., M. Doyle, 26 West Market St. Montreal dealers: Maritime Fish Corporation, Leonard Fisheries, D. Hatton & Co.

CANADIAN GROCER,
143-153 University Avenue,
Toronto.

For Subscribers

INFORMATION WANTED

Date 191...

Please give me information on the following:

Name

Address

WEEKLY GROCERY MARKET REPORTS

Statements From Buying Centres

THE MARKETS AT A GLANCE

DAMAGE to the crop of prunes in California has been very severe, and the growers face a very serious situation. In fact, the outlook from the grower to the consumer is by no means one which can be considered bright.

The Government has stopped all shipping until complete information as to the extent of the cargo damage can be reckoned. The report when available may result in the Government taking over the entire crop, or at least such a large percentage that none will be released for Canada at all. New crop prunes for Canadian consumption are a decided uncertainty in the light of existing conditions.

Sugar supplies will, it is thought, be somewhat easier in another week or ten days. Shipments now rolling will help materially. Refineries are now compelled to load 40,000-lb. cars as a minimum car shipment. Unshipped orders will be filled on this basis.

MONTREAL—The tea market is strong for Japans and Chinas. Black continue a little quiet because of the stocks of cheap Javas in the country. Prices on Ceylon and Indian blacks are all on high basis and are likely to continue so throughout the winter.

There has been no change in prices on coffee this week. The demand continues steady, and supplies are adequate. Cocoa also holds steady. It is probable that sweetened cocoa in bulk will ere long be discontinued by the manufacturers. One large manufacturer informed CANADIAN GROCER that they were no longer making this line, due to the sugar situation. The demand for cocoa is picking up with the cooler weather.

The market for apples continues to be quite strong. Apples reaching the market are readily absorbed. Nova Scotia apples will likely be on this market next month, and the arrival of these may make for easier prices.

The wet weather prevailing for the most part of this month to date has resulted in a substantial fall in supplies of potatoes reaching the market. The offerings from New Brunswick have been small because the bulk of the supplies coming forward are being bought up for shipment to the United States. Because of the temporary scarcity of potatoes existing, the market has been very strong, and prices have advanced 40c to 50c a bag of 90 pounds ex store. Tomatoes are not quite as plentiful, and have advanced.

TORONTO—Interest in salmon, which has been running high during the past couple of weeks, is rather overshadowed by the latest news on prunes. Some authorities in the trade, in view of the serious damage reported, due to rains in California, do not look for any new crop goods for the Canadian market. The tonnage of prunes is a big factor to the wholesale trade here, and the loss resulting from non-arrival of this food will be a serious blow to the trade. All shipments have been stopped of old prunes until complete reports from investigations on damage to crop are received. The outlook is by no means a bright one.

Salt has undergone a further advance during the week, and higher levels have been reached on paper bags and manila wrapping paper. Coconut is in a very firm market, and advances of from 2 to 3c per pound within the next thirty days would not come as any great surprise.

Rolled oats have declined both in packages and in bulk. The weakness of the corn market may bring about a reduction in corn meal in the very near future; the outlook is undoubtedly easier.

Prices on 1918 pack canned beans are out. These usually run on about the same basis as peas, but the light pack has resulted in beans being slightly higher. Prices on strawberry jams in 4-lb. tins have all been advanced in some quarters, the increase on some brands amounting to as much as 10c per tin.

Lima beans have reached lower levels, declines of from 1c to 1½c per pound being made. Lower prices on Canadian white kidney beans have also been made, and Rangoons are down.

Supplies of fruits and vegetables reaching the local market are very good, and no difficulty is being experienced by dealers in selling all that arrives. A big drive is being made on peaches this week, and pears and plums are also prominent. Potatoes continue a scarce article, and little improvement in the supply is expected for another two or three weeks. Onions are selling freely; supplies are good and quality splendid.

Sugar supplies in another week are expected to be somewhat better. There are cars rolling now which should ease the situation somewhat. An advance of 25c per 100 pounds by one refiner and 15c by another has been recorded.

QUEBEC MARKETS

MONTREAL, Sept. 24.—Changes in grocery markets continue to be of an upward nature, and are quite numerous this week. This condition will likely continue as supplies are short in most lines. Trade is fairly good.

Wrapping Paper Up Bags Advance Also

WRAPPING PAPER AND BAGS.—A slight advance has been made in the price of wrapping paper and bags. Grey brown wrapping paper has advanced to 5¼c, and manila has advanced to 6¼c. Heavy kraft paper bags are higher, the discount now being 15 per cent., and on the Standard Automatic bag the discount is now 27½ per cent.

Soap Powder, Lye; Corned Beef Advance

VARIOUS LINES.—Babbitt's soap powder has advanced 20c per case, from \$4.80 to \$5. Babbitt's pure lye has gone up 35c per case, from \$5.25 to \$5.60. Libby's corn beef in one pound tins has advanced from \$5.75 to \$6.50 per dozen, the 2-pound tins have advanced from \$11.50 to \$12.40 per dozen.

Sugar Situation Very Difficult

SUGAR.—The Atlantic Sugar Refining Co. has advanced its price to \$9.50 per hundred pounds. This makes but two prices for sugar; Atlantic, Acadia and St. Lawrence selling at the \$9.50 basis, and the Canada Sugar Co. remaining at \$8.75. The demand for sugar continues just as strong and supplies are very light. Rumors regarding the fixing of price for new raws are unconfirmed.

	100 lbs.
Atlantic Sugar Company, extra granulated sugars, 100 lbs.	9 50
Acadia Sugar Refinery, extra granulated	9 50
St. Lawrence Sugar Refinery	9 50
Canada Sugar Refinery	8 75
Dominion Sugar Co., Ltd., crystal granulated	9 50
Special icing, barrels	9 30-9 40
Icing (25-lb. boxes)	9 60-9 80
Icing (50-lb. boxes)	9 50-9 60
Diamond icing	9 10
Yellow, No. 1	8 90-9 20
Yellow, No. 2 (Golden)	8 70-9 00
Yellow, No. 3	8 60-8 90
Powdered, barrels	9 20-9 30
Paris lumps, barrels	9 85-10 20
Paris lumps (50-lb. boxes)	9 65
Paris lumps (25-lb. boxes)	9 85
Crystal diamonds, barrels	10 25
Crystal diamonds (boxes 100 lbs.)	10 50
Cut loaf (50-lb. boxes)	10 50-10 60
Cut loaf (25-lb. boxes)	10 70-10 80

NOTE.—Some are not refining icing or powdered sugars in view of Food Controller's wishes.

New Pack Bean Prices; Chum Salmon Up

CANNED GOODS.—Prices have been

announced on new pack Golden Wax and Refugee beans. These are \$1.95 to \$1.97½. The canners will only deliver about 25 per cent. of their contracts on these beans. One of the brokers expressed his opinion to CANADIAN GROCER that new pack tomatoes 2's and ½'s will not open under \$2. His idea is also that corn will open from \$2.15 to \$2.20, these prices being to the jobber. Chum salmon in ½ lb. flats has advanced from \$1.15 to \$1.20.

Salmon Sockeye—	
“Clover Leaf,” ½-lb. flats	2 45
Sovereign, 1-lb. flats	4 50
Do., ½-lb. flats	2 30
1 lb. flats	4 62½
1 lb. talls, cases 4 doz., per doz.	4 50
½ flats, cases 8 doz., per doz.	1 50
Chums, 1-lb. talls	2 25
Do., ½s. flat	1 20
Pinks, 1-lb. talls	2 60
Cohoes, 1-lb. talls	3 40
Red Springs, 1-lb. talls	2 70
Red Springs, ½ lb.	2 10
Salmon, Gaspe, Niobe Brand (case of 4 doz.), per doz.	2 25
Canadian sardines (case)	6 75
Norwegian sardines, per case of 100 “¼s”	20 00
Lobsters, ½-lb. tins, doz.	3 60
Canned Vegetables and Fruits—	
Asparagus (Amer.) mammoth green, doz.	4 00
Tomatoes, 1s	1 25
Tomatoes, 3s	2 40
Tomatoes, U.S. pack (2s)	1 90
Tomatoes, 2½s	2 30
Peas, standards	1 45
Peas, early June	1 57½
Peas, extra fine, 2s	2 35
Do., fancy, 20 oz.	1 57½
Peas, Morens Ex fine	2 25
Beans, golden wax	1 95
Beans, Refugee	1 95
Corn, 2s, doz.	2 35
Spinach (U.S.), 3s	3 00
Do., (U.S.), gallons	10 00
Corn (on cob, gal. cans), doz.	8 50
Red raspberries, 2s	4 00
Simeoes	2 75
Red cherries, 2s	2 60
Strawberries, 2s	3 00
Strawberries, 1918 pack (2s)	4 00
Rhubarb, 2½s	2 60
Blueberries, 2s, doz.	1 85
Blueberries, gallons	7 00
Pumpkins, 2½s	1 60
Pumpkins, 3s	1 75
Pumpkins (gallon), doz.	6 00
Potatoes, Can. Sweet, 2½-lb. tins	2 10
Potatoes, Cal. Sweet, 2-lb. tins	2 75
Carrots, sliced, 2s	1 45
Apples (gallons)	5 00
Peaches, 2s (heavy syrup)	2 00
Pears, 3s (heavy syrup)	2 45
Pineapples, 1½s	2 25
Pineapples, 2s	3 10
Pineapples (grated), 2s	2 90
Greengage plums (light syrup)	1 90
Lombard plums (heavy syrup), 2s	1 70

Corn Syrup Active; Molasses Firm

MOLASSES, SYRUPS.—Corn syrup, white in particular, is in good demand, due in part to the propaganda of the Food Board. Corn being in good supply will hold for some time to come. The molasses market is very strong and supplies are meagre.

Corn Syrup—	
Barrels, about 700 lbs.	0 07¼
Half bbls. or quarter bbls., ¼c per lb. over bbls.	
Kegs	0 07¾
2-lb. tins, 2 doz. in case, case	4 80
5-lb. tins, 1 doz. in case, case	5 40
10-lb. tins, ½ doz. in case, case	5 10
20-lb. tins, ¼ doz. in case, case	5 05
2-gal. 25-lb. pails, each	2 25
3-gal. 38½-lb. pails, each	3 40
5-gal. 65-lb. pails, each	5 50

Cane Syrup (Crystal) Diamond—	
2-lb. tins, 2 doz. in case, per case	7 00
Barrels, per 100 lbs.	9 75
Half barrels, per 100 lbs.	10 00

	Prices for
Barbadoes Molasses—	Island of Montreal
Punchons	1 03
Barrels	1 06
Half barrels	1 07

For outside territories prices range about 3c lower.
Carload lots of 20 punchons or its equivalent in barrel or half barrels to one buyer, may be sold at “open prices.” No discounts will be given.

Rice Supplies Ample; Meets Requirements

RICE.—For the time being there are ample supplies of rice in Canada, but due to market conditions in Hong Kong and other large shipping points, and to the conditions evidenced by the recent riots in Japan, stronger prices are looked for before very long.

Rice, fancy, per 100 lbs.	9 75	10 25
Ice Drips—Japan		11 25
Carolina	12 50	15 00
“Texas”		9 50
Siam, No. 2	9 50	9 75
Siam (fancy)	10 25	11 00
Rangoon “B”	9 25	9 50
Rangoon CC	9 10	9 50
Mandarin		10 00
Special pickling		9 50
Tapioca, per lb. (seed)	0 15	0 16
Tapioca (Pearl)	0 15	0 16

Prune Outlook Poor No Fig Delivery

DRIED FRUITS.—Prunes have suffered heavy damage by rain, estimated at about 50 per cent. of the crop. The American Government had already requisitioned about 60 per cent. of the crop and now in order to secure its requirements it is quite possible that the American Government may find it necessary to take over the entire crop. In the meantime packers have been instructed not to ship any new crop prunes. Peaches are practically off the market as far as new crop is concerned. The American Government has requisitioned about 60 per cent. of the pack, and the pack is far below normal. Figs, too, have been seriously damaged by the rains. The crop of black figs is probably entirely ruined and practically no delivery is anticipated. Adriatic and Calimyrnas figs have also been seriously damaged and one independent packer states that he will only fill 75 per cent. of his orders until the exact damage is known. New crop apricots have already begun to arrive in Montreal.

Applicants—	
Choice	0 26
Slabs	0 23
Fancy	0 30
Apples (evaporated)	0 18
Apples (fancy)—	
Faced	0 19
Choice	0 17
12 oz., per pkge.	0 16
Pears	0 16
Drained Peels (old)—	
Citron	0 46
Lemon	0 36
Orange	0 34
Drained Peels (new)—	
Lemon	0 40
Orange	0 42
Citron	0 47

Raisins—

Malaga, table box of 22 lbs., 3-crown cluster, \$3.25-\$4.00; 4-crown cluster, \$5.00; 5-crown cluster, \$6.00.		
Muscatsels, loose, 2-crown	0 10 1/2	0 11 1/2
Muscatsels, loose, 3-crown, lb.		0 12 1/2
Muscatsels, 4-crown, lb.		0 13
Cal. seedless, 16 oz.		0 14
Cal. seedless (new)	0 16	0 16 1/2
Fancy seeded, 16 oz. pkgs.		0 14
Choice seeded, 16 oz. pkgs.		0 13
Valencias, selected		0 10 1/2
Valencias, 4-crown layers		0 11 1/2
Currants, old	0 24	0 29
Do., new		0 32
Dates, Excelsior, per case	6 84	7 02
Do., Dromedary		7 92
Figs (new), 100 to case	11 00	
Figs (layer), 10-lb. boxes	1 90	2 75
Figs, Spanish (mats)		0 12
Figs, Portuguese (mats)		0 13
Figs, Fancy Cal. White (Choice)—		
Pkgs. 16 oz. (10 pkgs.)		1 75
Pkgs. 10 oz. (12 pkgs.)		1 45
Pkgs. 8 oz. (20 pkgs.)	2 00	2 60
Pkgs. 6 oz. (50 pkgs.)	3 60	4 75
Pkgs. 4 oz. (70 pkgs.)	3 70	5 00
Prunes—		
30-40	0 19	0 19 1/2
California, 40-50s		0 18
25-lb. cases, 50-50s		0 17
60-70s	0 15 1/2	0 16 1/2
70-80s	0 13	0 15 1/2
80-90s	0 11 1/2	0 14
90-100s	0 11	0 12 1/2
Oregon, 30-40s		0 15 1/2
40-50s		0 15 1/2
50-60s		0 12 1/2

**Nuts Are Higher;
Supplies Limited**

Montreal.

NUTS.—Nuts in the shell, what lines are procurable, are very high, and prospects are that they will go even higher. It is likely that there will be no new French walnuts either in shell or shelled, although the French Government is permitting some old contracts to be filled with the 1917 crop. Filberts are off the market just now because of the present Spanish embargo. Stocks are very light here and in the States. It is feared that the heavy rains have damaged the California almond crop considerably, and that the shells will be so discolored that the nuts will be unsaleable, necessitating the shelling of the nuts and marketing them unshelled.

Almonds (Tara), per lb.	0 27	0 30
Almonds (shelled)	0 50	0 55
Almonds (Jordan)		0 70
Almonds, Valencia, shelled	0 48	0 55
Almonds, soft shelled Tarragonas	0 22 1/2	0 23 1/2
Brazil nuts (new)	0 20	0 25
Brazil nuts (med.)	0 15	0 17
Filberts (Sicily), per lb.	0 20	0 23
Filberts, Barcelona	0 19	0 21
Hickory nuts (large and small), lb.	0 10	0 15
Peanuts (roasted)—		
Jumbo, per lb.	0 25	0 26
Fancy, per lb.	0 24	0 25
Extras, per lb.	0 19	0 20
Shelled, No. 1 Spanish	0 18 1/2	0 19 1/2
Shelled, No. 1 Virginia	0 19 1/2	0 20 1/2
Do., No. 2		0 14
Pecans (new Jumbo), per lb.	0 28	0 32
Pecans, New Orleans, No. 2	0 21	0 24
Pecans "paper shell," extra large		
Jumbo		0 40
Pecans (shelled)		0 20
Walnuts (Grenoble)	0 20	0 23
Walnuts (new Naples)	0 16	0 18
Walnuts (shelled)	0 76	0 82
Walnuts (Marbots), in bags		
Walnuts (Spanish)	0 30	0 33

**Prices Fixed for
Standard Flour**

Montreal.

FLOUR AND FEEDS.—The price has been set on Government standard flour, 74 per cent. extraction, at \$11.50 in car

lots, track. This is an advance of 55c over last year's figures, due largely to increased freight rates, the slight increase in the price of wheat and the higher quality of the flour, 74 per cent. extraction as compared with 76 per cent. last year, also to the increased cost of manufacture and to the extra cost of sacks, as result of large increase in the price of jute.

War Standard, Graham and Whole

Wheat Flours—		
Car lots (on track)	11 50	
Car lots (delivered), Bakers	11 65	
Small lots (delivered)	11 75	
Bran, per ton	37 25	
Shorts	42 25	
Crushed oats	61 00	70 00
Barley meal	65 00	68 00
Barley chop	65 00	68 00
Gluten feed (23% protein)—		
F.O.B. Cardinal	60 00	
F.O.B. Ft. William	58 00	
Feed oats, per bushel	1 03	1 05

**Cornmeal Easier;
Rolled Oats Firmer**

Montreal.

CEREALS, ETC.—Oats have advanced three cents a bushel. This should indi-

JAPAN BEANS PLENTIFUL

It has transpired of late that the outlook for a large crop of Japanese beans is better than for a long time. The position of this year's yield is best shown by comparison with last season's and that of 1916 also. The comparative figures are as follows for Kotonashi variety. In 1916, 7,400 tons; 1917, 38,000 tons and in 1918 the yield (estimated) will be about 63,000 tons. This is favorable, thus far. The question of transport is one that worries importers to an extent and it is stated that early delivery will be quite an uncertainty. However, with a good crop in Canada—Quebec promising well—it is expected that the figures will be lower in the coming season than they have been for some time.

cate a slight advance in rolled oats and package oats in the near future. Demand is good in these lines. Corn, rice, rye and oat flour are all in good supply and in active demand. Gold cornmeal has ruled easier, being quoted at \$6.75 this week.

Cornmeal, Pure Gold		6 75
Cornmeal (Gold Dust)	6 25	6 60
Cornmeal (bolted)	4 25	4 50
Barley, pearl	7 50	8 25
Barley, pot, 98 lbs.	6 00	6 25
Barley flour, 98 lbs.		6 25
Buckwheat flour, 98 lbs.		8 00
Corn flour, 98 lbs.		5 80
Corn flour (standard)		5 45
Rice flour	8 75	9 00
Oat flour		6 00
Hominy grits, 98 lbs.	6 75	8 00
Hominy, pearl, 98 lbs.	7 50	8 25
Oatmeal (standard-granulated and fine)	6 50	6 60
Pesa, Canadian, boiling, bush.	5 00	5 50
Split peas	9 50	11 25
Rolled oats, 90-lb. bags	5 20	5 40
Rolled oats (family pack.), case	5 70	5 60
Rolled oats (small size), case.	2 00	2 05
Rolled wheat (100-lb. bbls.)		6 75
Rye flour (Can.), 98 lbs.	6 75	7 60
Do. (American), 98 lbs.		6 85

Self-raising flour—

3-lb. pkgs., doz.	2 85
6-lb. pkgs., doz.	5 60

**Plenty of Beans;
Market Dull**

Montreal.

BEANS.—Recent weather conditions have somewhat impaired the outlook for a large yield of beans in this province. However, there has been a general harvesting in some districts, and it is generally conceded that the yield will be a good one. There is every likelihood of a bumper crop in Japan. Business is very dull, and prices should settle to somewhat lower levels.

Beans—

Canadian, hand-picked, bush.	8 25	8 40
Ontario, new crop, 3 to 4 lbs.	8 50	9 00
British Columbia		9 00
Brown Beans		7 50
Canadian, 4-5 lb. pickers	7 75	8 00
Japanese	8 25	8 40
Yellow Eyes	8 00	8 50
Rangoon beans, per bushel	7 00	7 50
Lima, per lb.	0 19	0 20
Kidney beans	8 00	8 50
Peas, white soup, per bushel	4 50	5 00
Peas, split, new crop, bag 98 lbs.	9 50	10 50
Barley (pot), per bag 98 lbs.		6 50
Barley, pearl, per bag 98 lbs.	7 50	8 25

**Tea Market
Continues Firm**

Montreal.

TEAS.—Market still is strong for Japans and Chinas. Blacks continue a little quiet because of the stocks of cheap Javas in the country. Prices on Ceylon and Indian blacks are all on high basis and are likely to continue so throughout the winter.

Ceylon and Indias—

Pekoe, Souchongs, per lb.	0 47	0 48
Pekoes, per lb.	0 51	0 54
Orange Pekoes	0 55	0 57
Japan Teas—		
Choice	0 65	0 70
Early Picking	0 53	0 58
Javas—		
Pekoes	0 41	0 43
Broken Orange Pekoes	0 43	0 45
Orange Pekoes	0 46	0 49

Inferior grades of broken teas may be had from jobbers on request at favorable prices.

**Coffee Firm,
Demand Good**

Montreal.

COFFEE AND COCOA.—There has been no change in prices on coffee this week. The demand continues steady, and supplies are adequate. Cocoa also holds steady. It is probable that sweetened cocoa in bulk will ere long be discontinued by the manufacturers. One large manufacturer informed CANADIAN GROCER that they were no longer making this line, due to the sugar situation. The demand for cocoa is picking up with the cooler weather.

Coffee, Roasted—

Bogotas, lb.	0 29 1/2	0 33
Jamaica, lb.	0 25	0 29
Java, lb.	0 39	0 42
Maracaibo, lb.	0 28 1/2	0 31
Mocha, lb.	0 34	0 38
Mexican, lb.	0 23	0 27
Rio, lb.	0 24	0 28
Santos, Bourbon, lb.	0 28	0 31
Santos, lb.	0 27	0 30
Cocoa—		
Bulk cocoa (sweet)		0 25
Bulk cocoa (sweet)		

*Spices Hold Firm,
Business Good*

Montreal.

SPICES.—Markets are steady and very firm. The local stocks being in very good shape are held firmly with the probabilities of revision being made later for a number of spices that are harder to replace from importing points. Country dealers' stocks have been in good shape and trade from that quarter has been limited, some jobbers state.

	5 and 10-lb. boxes	
Allspice	0 20	0 22
Cassia (pure)	0 35	0 37
Cloves	0 75	0 77
Cream of tartar	0 95	1 00
Ginger	0 30	0 40
Ginger (Cochin or Jamaica)	0 30	0 30
Mace	0 80	1 00
Mixed spice	0 30	0 32
Nutmegs	0 45	0 50
Pepper, black	0 42	0 45
Pepper, white	0 48	0 50
Pepper (Cayenne)	0 35	0 37
Pickling spice	0 25	0 27
Paprika	0 65	0 70
Tumeric		
Cardamon seed, per lb., bulk	2 00	
Carraway, Dutch, nominal	0 75	
Cinnamon, China, lb.	0 30	
Cinnamon, per lb.	0 35	
Mustard seed, bulk	0 35	0 40
Celery seed, bulk		0 70
Shredded cocconut, in pails	0 21	0 23
Pimento, whole	0 18	0 20

For spices packed in cartons add 3 1/2 cents a lb. and for spices packed in tin containers add 10 cents per lb.

*More Honey
Reaching Market*

Montreal.

HONEY AND MAPLE PRODUCTS.—Honey has been reaching the market in better quantities during the last few days. Supplies arriving have been ample to take care of the demand. Prices have not changed during the week.

Maple Product—	
Syrup, 13 lbs. Imp. meas., gal.	1 90 2 00
Syrup, 5-gal. tins, per gal.	1 85
8 1/4-lb. tins	1 35 1 45
Sugar, in blocks, per lb.	0 22 0 25
Honey, Clover—	
Comb (fancy)	0 30
Comb (No. 1)	0 28
In tins, 60 lbs.	0 26
30-lb. pails	0 27
10-lb. pails	0 28
5-lb. pails	0 28
Honey—Buckwheat, tins or bbls.	0 23

*Apples High,
Supplies Fair*

Montreal.

FRUITS.—The market for apples continues to be quite strong. Apples reaching the market are readily absorbed. Nova Scotia apples will likely be on this market next month, and the arrival of these may make for easier prices. There is a very good demand for all classes of fruit in spite of the high prices prevailing.

Apples—		
Duchess (in bbls.), No. 1	5 50	
Do., (in bbls.), No. 2	4 50	
No. 1 Alexanders, bbl.	5 50	
No. 2 Alexanders, bbl.	5 00	
St. Lawrence (in bbls.) No. 1	6 00	
Do., Do., No. 2	5 00	
Wealthy (in bbls.), No. 1	7 00	
Do., Do., No. 2	6 00	
Apricots (Cal.) box	3 00	
Bananas (fancy large), bunch	4 50	
Blueberries, Saguenay (box of 15 quarts)	2 75	
Canataloupes (45 size), crate	6 50	

Do., (15 size), crate	3 00	
Grapes (California fancy), 4 bask	3 00	
Grapes—		
Tokays	2 50	
Malagas	2 50	
Grape fruit (fancy Jamaicas)	3 25	3 75
Grape fruit (fancy Porto Rico)		
80, 96, 112	5 00	
Grape fruit (fancy Porto Rico)		
54, 46	4 75	
Lemons (fancy new Messina)	8 00	9 00
Lemons (choise)		7 00
Melons, Montreal, Musk (basket of 12)	16 00	
Melons (musk), crate of 10-12	2 25	
Do., basket	1 00	1 25
Lemons (California seedless)	8 00	
Oranges, Valencia lates	10 50	11 00
Oranges, California navels	10 00	
Oranges (bitter)	4 00	5 00
Plums (Cal.), crates	3 00	
Do., basket	1 75	2 00
Do., 11-qt. baskets	1 25	
Do., 6-qt. baskets	0 75	1 00
Do., 11-qt. Pears	1 25	
Pineapples, Cuban (crate)	6 00	
Pineapples, Florida	6 00	
Pears, Cal., eating, small box	4 50	
Do., Barletts	4 25	4 50
Peaches—		
No. 1, Canadian—		
11-qt. baskets	1 50	
6-qt. baskets	0 90	
Crawfords	2 25	2 50
Elbertas	2 00	2 25

*Scarcity Boosts
Potato Prices*

Montreal.

VEGETABLES.—The wet weather prevailing for the most part of this month to date has resulted in a substantial fall in supplies of potatoes reaching the market. The offerings

from New Brunswick have been small because the bulk of the supplies coming forward are being bought up for shipment to the United States. Because of the temporary scarcity of potatoes existing the market has been very strong and prices have advanced 40c to 50c a bag of 90 pounds ex store. Tomatoes are not quite as plentiful, and have advanced.

Beans, new string (20-lb. bag)	2 00	2 25
Beets, new, bag	0 75	1 00
Cauliflower (Montreal), doz.	1 00	1 25
Corn (sweet), doz.	0 15	0 20
Cabbage (Montreal), doz.	0 50	1 00
Carrots, bag	0 85	1 00
Celery (Montreal), doz.		1 00
Cucumbers (Montreal), doz.		0 40
Egg plant, doz.	1 00	2 00
Gherkins, box		3 00
Lettuce, curly (doz.)	0 40	0 50
Lettuce (Montreal), head		0 75
Leeks	1 00	1 50
Mint		0 20
Mushrooms, lb.		0 90
Onion, spring doz.		0 25
Onions, Can., bag (70 lbs.)		2 00
No. 1 Yellow (70 lbs.)		2 25
No. 1, Red (70 lbs.), crate		2 50
Oyster Plant		0 50
Parsnips, new, bag	2 00	3 00
Parsnips, new, doz. bunches		2 00
Parsley (Canadian)		0 20
Potatoes Montreal new (90-lb. bag)	2 40	2 50
Potatoes (New Brunswick), bag	2 40	2 50
Pumpkins (doz.)		2 00
Romane		0 50
Rhubarb, doz.	0 25	0 35
Spinach, box		0 75
Squash (Huber), doz.		2 00
Turnips, new, per bag		1 00
Tomatoes (hothouse), lb.		0 25
Do., Red, per box		1 50
Tomatoes, Montreal (box)	0 50	1 00
Do., Rose	1 50	2 00
Vegetable Marrow (doz.)		0 75
Watercress (Can.)		0 40

ONTARIO MARKETS

TORONTO, September 25.—Higher prices have been named on salt, paper bags and manilla paper during the week. The new prices are out on canned beans. They are somewhat higher than peas and the pack is comparatively small. The outlook for prunes is rather serious, severe damage resulting to the crop in California through the recent rains, which may mean that the Government in the States will commandeer the small sizes in addition to those already taken. Business generally is considered very satisfactory.

*Sugar Situation
May Ease Away*

Toronto.

SUGAR.—The feeling exists that another week or ten days may see an easing away in the sugar situation. Supplies now rolling are expected to help and whereas no surplus is looked for, neither is hardship likely to result through scarcity. The railway companies have advised the refiners that 40,000 pounds will constitute a car in future instead of 30,000 pounds and all unshipped orders are being increased to meet new requirements. Acadia is up another 25c and Atlantic 15c per 100 pounds, making Toronto basis \$10.04 and \$9.79 respectively.

Atlantic, extra granulated	9 79
St. Lawrence, extra granulated	9 79

Acadia Sugar Refinery, extra granulated	10 04
Can. Sugar Refinery, extra granulated	9 04
Dom. Sugar Refinery, extra granulated	9 79

Canada Sugar differentials: 50-lb. sacks, 10c over 100-lb.; 20-lb. gunnies, 25c advance; 10-lb. gunnies, 40c advance; 5-lb. cartons, 50c advance; 2-lb. cartons, 60c advance. St. Lawrence differentials: In 25-lb. gunnies, 25c over 100 lb.; 20-lb. gunnies, 40c advance; 10-lb. gunnies, 50c advance; 5-lb. cartons, 60c advance; 2-lb. cartons, 70c advance. Atlantic differentials: 20-lb. bags, 40c advance over 100 lb.; 10-lb. gunnies, 50c advance; 5-lb. cartons, 50c advance; 2-lb. cartons, 70c advance. Acadia sugar differentials: 20-lb. bags, 35c advance over 100 lbs.; 10-lb. gunnies, 45c advance; 5-lb. cartons, 45c advance; 2-lb. cartons, 50c advance. Barrels of granulated and yellow may be had at 5c over above prices, which are for bags. Fancy sugars make a corresponding increase when put up in small packages. No. 1 yellow is 30 to 40c per 100 lbs. under granulated, No. 2 yellow is 10 to 20c per 100 lbs. under No. 1 yellow, and No. 3 yellow 20c to 30c less than No. 1.

*Salt Goes Up;
Paper Bags Too*

Toronto.

SALT, PAPER BAGS.—A further revision has been made in the price of salt which provides for an advance. The present range of quotations is for bulk, ordinary fine, barrels, \$2.75 to \$2.90; bags, 50 lbs., 75c; 100 pound bags, \$1.10 to \$1.25. Small bags packed in barrels are now quoted at the following figures: 120/2 1/2s. per barrel, \$6.25; in dozens, 75c; 100/3s, \$6.00 per barrel; in dozens, 85c; 60/5s, \$5.50 per barrel; in dozens, \$1.25; 42/7s, \$5.25 per barrel; in dozens, \$1.75.

Paper bags show a sharp advance rang-

ing from 10 to 15 per cent. higher than former levels. Manilla paper is also higher, being quoted at 7c per pound in less than 5 roll lots, and 6½c per pound 5 rolls or over. Sweet coconut is in line for an advance of from 2 to 3c per pound during the next 30 days, to-day's price on the swete being 32c. Quaker candy is now up to 23c per pound.

Syrups Selling; Molasses Steady

Toronto.
SYRUPS, MOLASSES.—Sales of corn syrup are being maintained at a splendid volume. The trade as a whole are quite satisfied with the volume of business being handled and orders taken care of promptly. Molasses is also selling quite freely and no particular features otherwise mark the situation. Quotations on all other lines remain firm and unchanged at the following figures.

Corn Syrups—		
Barrels, Crown or Bee Hive, per lb.	0 07¼	
Cases, 2-lb. tins, Crown or Bee Hive, 2 doz. in case	4 80	
Cases, 5-lb. tins, Crown or Bee Hive, 1 doz. in case	5 40	
Cases, 10-lb. tins, Crown or Bee Hive, ½ doz. in case	5 10	
Cases, 2-lb. tins, Lily White or White Clover, 2 doz. in case	5 30	
Cases, 5-lb. tins, Lily White or White Clover, 1 doz. in case	5 90	
Cases, 10-lb. tins, Lily White or White Clover, ½ doz. in case	5 60	
Half barrels, ¼c over bbls.; ¼ bbls., ½c over bbls.		
Cane Syrups—		
Barrels and half barrels, lb.	9 25	9 50
Cases, 2-lb. tins, 2 doz. in case	6 50	7 00
Molasses—		
Fancy, Barbadoes, barrels	1 05	1 10
Choice Barbadoes, barrels	0 95	1 00
West India, ½ bbls., gal.		0 56
West India, No. 10, kegs		6 50
West India, No. 5, kegs		3 25
Tins, 2-lb., table grade, case 2 doz., Barbadoes		4 90
Tins, 3-lb., table grade, case 2 doz., Barbadoes		6 75
Tins, 5-lb., 1 doz. to case, Barbadoes		5 30
Tins, 10-lb., ½ doz. to case, Barbadoes		5 20
Tins, 2-lb., baking grade, case 2 doz.		3 50
Tins, 3-lb., baking grade, case of 2 doz.		4 60
Tins, 5-lb., baking grade, case of 1 doz.		3 90
Tins, 10-lb., baking grade, case of ½ doz.		3 75
West Indies, 1½, 48s		6 80

New Pack Beans Higher; Jams Up

Toronto.
CANNED GOODS.—New prices issued on 1918 pack beans show these comparatively higher than peas. As a usual thing these two items are on a similar scale of quotations, but the small pack of beans is responsible for the higher prices prevailing. Quotations at the factory along with the delivery expected are as follows: Golden Wax Midget beans, 2s, \$2.05 to \$2.07½ per dozen, 15 per cent delivery; Golden Wax beans, 2s, \$1.72½ to \$1.75, 25 per cent delivery; Refugee beans, 2s, \$1.72½ to \$1.75, 25 per cent delivery; Golden Wax beans, gallons, \$8.25 to \$8.27½ per dozen, 50 per cent delivery; Refugee beans, gallons, \$8.25 to \$8.27½, 50 per cent delivery. An advance in all grades of

strawberry jams is recorded in one source, 4 pound tins which for some makes have been selling as low as 98c being advanced to \$1.08 per tin. No further advice in reference to the salmon situation is available at the present time, but some announcement may be looked for at an early date. Indications are however, that with a normal pack of cohoes, the situation will rule as outlined in last week's issue of CANADIAN GROCER.

Following prices on canned goods are general quotations from wholesaler to retailer and not F.O.B. factory prices.

Salmon—		
Sockeye, 1s, doz.	4 00	4 50
Sockeye, ½s, doz.	2 40	2 50
Alaska reds, 1s, doz.	3 75	3 85
Chums, 1-lb. talls	2 35	2 60
Do., ½s, doz.	1 35	1 45
Pinks, 1-lb. talls	2 25	2 60
Do., ½s, doz.	1 35	1 50
Cohoos, ½-lb. tins	1 85	1 90
Cohoos, 1-lb. tins	3 45	3 75
Red springs, 1-lb. talls	3 65	3 95
White springs, 1s, dozen	2 30	2 35
Lobsters, ¼-lb., doz.	3 25	3 40
Canned Vegetables—		
Beets, 3s	1 50	2 30
Tomatoes, 2¼s	2 50	2 75
Peas, standard	1 55	1 95
Peas, early June	1 67½	2 25
Beans, golden wax, doz.	2 00	2 10
Asparagus tips, doz.	3 42½	3 45
Asparagus butts	2 00	2 02½
Corn, 2s, doz.	2 45	2 65
Pumpkins, 2¼s	1 80	2 00
Spinach, 2s, doz.		1 90
Do., 2¼s, doz.	2 52½	2 55
Do., 10s, doz.	7 55	7 57½
Succotash, No. 1, doz.	2 00	2 35
Pineapples, sliced, 2s, doz.	3 20	3 50
Do., shredded, 2s, doz.	3 00	3 02½
Rhubarb, preserved, 2s, doz.	2 07½	2 10
Do., preserved, 2¼s, doz.	2 65	2 67½
Do., standard, 10s, doz.	4 50	4 52½
Cherries, 2s	2 75	2 90
Peaches, 2s	2 10	2 40
Pears, 2s	1 85	2 00
Plums, Lombard, 2s		1 75
Plums, Green Gage	1 80	1 95
Raspberries, 2s, H.S.	3 00	3 25
Blueberries, 2s	2 10	2 35
Preserved Fruits, Pint Sealers—		
Peaches, pint sealers, doz.	3 40	3 45
Jams—		
Apricot, 4s, each		0 84
Black currants, 16 oz., doz.	3 40	3 90
Do., 4s, each	0 95	0 98
Gooseberry, 4s, each		0 84
Peach, 4s, each		0 82
Red currants, 16 oz., doz.		3 45
Raspberries, 16 oz., doz.	3 40	4 25
Do., 4s, each	0 98	1 10
Strawberries, 16 oz., doz.	3 90	4 25
Do., 4s, each	1 08	1 10

Prune Situation Considered Serious

Toronto.
DRIED FRUITS.—The outlook in regard to prunes is very serious. As reported in these columns last week the damage to the prune crop in California through the heavy rains is very serious, so much so in fact that some factors intimate that they do not expect any new crop prunes to be released for Canadian consumption. Government needs must be met first of all, and all that will be left over when they have finished are more than likely to be held for domestic trade. The situation is fully covered elsewhere in this issue. Some new crop apricots are looked for during the week, and undoubtedly this fruit will be in greater favor if prunes are unobtainable. The raisin crop is good and full delivery of orders placed is looked for.

Apples, evaporated, Ontario	0 19	
Do., da., Nova Scotia	0 17	
Apricots, unpitted	0 16¼	
Do., fancy, 25s	0 30	
Do., choice, 25s	0 25	0 27
Do., standard, 25s	0 24	0 26
Candied Peels, American—		
Lemon	0 43¼	
Orange	0 45½	
Citron	0 53	
Currants—		
Grecian, per lb.	0 26	0 28
Australians, lb.	0 30	0 35
Dates—		
Excelstor, kgs., 3 doz. in case	6 50	6 75
Dromedary dates, 3 doz. in case	7 50	7 75
Figs—		
Tags, lb.		
Malagas, lb.		
Comadre figs, mats, lb.	0 13	0 14
Cal., 8 oz. pkgs, 20s, case		1 80
Cal., 10 oz., 12s, case		1 40
Prunes—		
30-40s, per lb., 25s, faced		0 18
40-50s, per lb., 25s, faced	0 16½	0 17½
50-60s, per lb., 25s, faced	0 15	0 16½
60-70s, per lb., 25s, faced	0 13½	0 14
70-80s, per lb., 25s, faced	0 13½	0 14
80-90s, per lb., 25s, unfaced	0 12	0 13½
90-100s, per lb., 25s, faced	0 11	0 12
Peaches—		
Standard, 25-lb. box	0 15¼	0 17
Choice, 25-lb. boxes	0 18½	0 19
Fancy, 25-lb. boxes		0 22
Practically peeled, 25-lb. boxes		0 22
Extra fancy		0 23
Raisins—		
California bleached, lb.		0 15
Valencia, Cal.,	0 10½	0 11
Valencia, Spanish		
Seeded, fancy, 1-lb. packets	0 12¼	0 13½
Seedless, 12-oz. packets	0 12	0 12½
Seedless, 16-oz. packets	0 14	0 15
Seedless, bakers, Thompsons, 50s	0 13½	0 15½

More Enquiries Coming for Tea

Toronto.
TEAS.—The undertone on the market seems to be gaining added strength. Primary points show a stiffening at practically all sources, and when fresh importations are made a sharp advance in present selling prices is looked for. More interest is manifest in the trade generally for these lines, which would indicate that stocks being held by retailers and jobbers are becoming fairly well cleaned up.

Ceylon and Indias—		
Pekoe Souchongs	0 46	0 48
Pekoes	0 48	0 56
Broken Pekoes	0 56	0 58
Orange Pekoes	0 58	0 60
Broken Orange Pekoes	0 60	0 62
Javas—		
Broken Pekoes	0 45	0 48
Japans and Chinas—		
Early pickings, Japans		0 50
Second pickings	0 40	0 48
Hyson Thirds, lb.	0 40	0 48
Do., Seconds	0 50	0 55
Do., sifted	0 50	0 62

Undertone Strong; Stocks Smaller

Toronto.
COFFEE.—The undertone to the market is unquestionably strong. Very little coffee has been coming through and orders are becoming depleted. The demand is fair and orders still being taken care of quite satisfactorily.

Coffee—		
Bogotas, lb.	0 33	0 36
Guatemala, lb.	0 29	0 31
Maracaibo, lb.	0 30	0 35
Mexican, lb.	0 32	0 36
Jamaica, lb.	0 31	0 36
Blue Mountain Jamaica		0 46
Mocha, Arabian, lb.		
Rio, lb.	0 26	0 32

Santos, Bourbon, lb.	0 32	0 35
Chiocry, lb. ....	.....	0 25
Cocoa—		
Pure, lb.	0 25	0 30
Sweet, lb.	0 18	0 20

Markets Holding Firm; Fair Demand

Toronto.
SPICES.—The market generally is holding firm and unchanged. Celery seed is very firm whereas coriander is slightly easier in some quarters, 25c being outside figure quoted. Business is considered fair. Range of quotations follows:

	Per lb.	
Allspice	0 18	0 25
Cassia	0 33	0 45
Cinnamon	0 45	0 60
Cayenne	0 30	0 35
Cloves	0 75	0 85
Ginger	0 30	0 45
Herbs—sage, thyme, parsley, mint, savory, marjoram	0 40	0 70
Pastry	0 23	0 40
Pickling spice	0 22	0 30
Mace	0 90	1 10
Peppers, black	0 44	0 46
Peppers, white	0 50	0 55
Paprika, lb.	0 60	0 65
Nutmegs, selects, whole, 100s	0 45	0 50
Do., 80s .....	.....	0 55
Do., 64s	0 60	0 65
Mustard seed, whole	0 35	0 45
Celery seed, whole .....	.....	0 75
Coriander, whole	0 25	0 30
Carraway seed, whole	0 90	1 00
Tumeric .....	.....	0 30
Cream of Tartar—		
French, pure	1 00	1 10
American high test .....	.....	2 00
2-oz. packages, doz. ....	.....	3 50
4-oz. packages, doz. ....	.....	6 75
8 oz. tins, doz. ....	.....	0 21
Tartarine, barrels, lb. ....	.....	0 23
Do., kegs, lb. ....	.....	0 25
Do., pails, lb. ....	.....	0 90
Do., 4 oz., doz. ....	.....	1 75
Do., 8 oz., doz. ....	.....	3 25
Do., 16 oz., doz. ....	.....	.....

Nuts Selling Well; Very Firm

Toronto.
NUTS.—Sales of nuts are considered very good, orders now on hand for both almonds and walnuts for October 1 shipment representing a splendid total. The markets are very firm and no lower prices are looked for.

Almonds, Tarragonas, lb.	0 24	0 27
Walnuts, Bordeaux	0 25	0 27
Walnuts, Grenobles, lb. ....	.....	.....
Walnuts, Manchurian, lb. ....	.....	.....
Filberts, lb.	0 19	0 22
Pecans, lb. ....	.....	0 27
Peanuts, Jumbo, roasted	0 24	0 27
Do., Fancy, roasted	0 24	0 25
Brazil nuts, lb.	0 15	0 17
Cocoonuts, 100s .....	.....	7 50
Shelled—		
Almonds, lb.	0 50	0 55
Filberts, lb.	0 45	0 48
Walnuts, lb.	0 78	0 82
Peanuts, Spanish, lb.	0 19	0 20
Do., Chinese, 30-32 to oz.	0 17	0 18
Brazil nuts, lb. ....	.....	0 85

Lima Beans Decline; Quiet

Toronto.
BEANS.—A decline in Lima beans has been noted in some sources during the week. Quotations range from 17½ to 18, and from 18 to 19c per pound. Rangoons are being quoted at \$6.00 per bushel and the Canadian white kidney beans at \$8.40 per bushel. Stocks gen-

erally are fairly heavy and little buying activity is noted.

Ontario, 1-lb. to 2-lb. pickers, bu.	6 50	6 75
Do., hand-picked .....	.....	8 00
Can. White Kidney Beans, bush.	8 40	9 00
Japanese Kotosashi, per bush. ....	.....	8 00
Rangoons, per bush.	6 00	6 50
Limas, per pound	0 17½	0 19

Prices Firming Up; Tapioca

Toronto.
RICES.—It is felt in some quarters that the embargo placed on the import of tapioca will have a firming effect on rices. There seems to be a feeling in some quarters that stocks of tapioca are sufficient to meet the demands of the trade for some little time, but when these are cleaned up, if the restrictions are not lifted the effect on rices may be that higher levels will be reached. Present stocks of rices are very good and a very good demand is in evidence.

Texas, fancy, per 100 lbs.	12 50	13 00
Blue Rose Texas, per 100 lbs.	12 75	13 50
Honduras, fancy, per 100 lbs.	13 00	13 50
Siam, fancy, per 100 lbs.	10 50	11 50
Siam, second, per 100 lbs.	10 00	11 00
Japans, fancy, per 100 lbs.	11 00	12 00
Japans, second, per 100 lbs.	10 00	11 00
Chinese XX, per 100 lbs.	9 50	10 50
Do., Simiu .....	.....	13 00
Do., Mujin, No. 1 .....	.....	12 00
Do., Pakling .....	.....	11 50
Tapioca, per lb.	0 14	0 15
White Sago	0 14½	0 16

Rolled Oats Registers Decline

Toronto.
PACKAGE GOODS.—A decline in rolled oats featured the markets during the week. Family size, 20s, are now \$5.60 and regular, 18s, \$2.00 per case. Quaker corn meal, 24-20c pkgs is being quoted at \$3.65 case, or \$1.85 per dozen. Good Health breakfast food, 36 pkgs, is selling at \$4.20 case. Sales of all lines are very fair, demands of the trade largely being taken care of.

Cornflakes, per case	4 00	4 25
Rolled oats, round, family size, 20s .....	.....	5 60
Rolled oats, round, regular 18s, case .....	.....	2 00
Rolled oats, square, 20s .....	.....	5 60
Shredded wheat, case .....	.....	4 25
Cornstarch, No 1, pound cartons	0 11½	.....
Do., No. 2, pound cartons	0 10½	.....
Laundry starch, in 1-lb. cartons	0 10¼	0 11½
Do., in 6-lb. tins	0 13¼	.....
Do., in 6-lb. boxes	0 13¼	.....
Do., in 100-lb. kegs	0 11¼	.....

Honey Selling Freely; Maple Syrup

Toronto.
HONEY, MAPLE SYRUP.—Sales of honey continue to be made in very satisfactory volume and supplies now in dealers' hands are able to take care of enquiries. Prices are holding firm though unchanged at levels shown below. Maple syrup is firm and unchanged with sales maintained on satisfactory basis.

Honey—		
Clover, 2½-lb. tins .....	.....	0 29
5-lb. tins	0 28	0 28½
10-lb. tins .....	.....	0 28
Buckwheat, 60-lb. tins	0 27½	0 28
Comb, No. 1, fancy, doz.	3 75	4 25
Do., No. 2, doz. ....	.....	3 00

Maple Syrup—		
No. 1, 10-lb. tins, 6 to case. ....	.....	15 10
No. 2, 5-lb. tins, 12 to case. ....	.....	17 10
No. 3, 2½-lb. tins, 24 to case. ....	.....	18 50
No. 3, 32-oz. bottles, 24 to case. ....	.....	16 70
Gallon tins, Imperial, per gal. ....	.....	2 25
5-gallon tins, Imperial, per tin .....	.....	10 50
Barrels, 25 or 40 Imp. gals., gal .....	.....	2 00

Cranberries Arrive; Lemons Easier

Toronto.
FRUIT.—Cranberries have arrived on the local market, and in barrels are quoted at \$13, ½ barrels at \$7 each. Lemons are slightly easier at \$6 to \$7 according to size. Box apples are firm at primary points but there is an element of caution in buying owing to uncertainty re local and Nova Scotia barreled stock. Another shipment of Jamaican grapefruit is looked for which will probably be the last for some time as ships now in fruit service have been withdrawn. Range of quotations on the various lines follows:

Apples—		
Early, 11-qt. basket	0 30	0 50
Do., bbls.	3 50	4 00
Do., B.C. Crab, box .....	.....	2 50
Do., Crab, 11-qt. basket	0 60	0 75
Do., B.C. McIntosh Reds, box	3 25	3 50
Bananas, per lb.	0 06	0 06½
Cranberries, bbls. ....	.....	13 00
Do., ½ bbls. ....	.....	7 00
Grapes, Cal., Malagas, crate	2 75	3 00
Do., Cal., Tokays, crate .....	.....	3 50
Do., Canadian, basket	0 40	0 50
Grapefruit—		
Jamaican, 64s, 80s, 96s .....	.....	6 00
Oranges—		
Valencias—		
125s .....	.....	10 50
150s, 176s .....	.....	10 50
200s, 216s, 250s .....	.....	10 50
288s .....	.....	10 50
324s, 360s	6 50	7 00
Jamaicas—		
176s, 200s, 216s .....	.....	7 50
Lemons, Cal., case	6 00	7 00
Pineapples—		
Floridas, 30s, 36s, case	5 50	6 00
Peaches, Can., 6-qt. basket	0 90	1 15
Do., 11-qt. basket	1 25	1 50
Do., Colorado, fancy, boxes .....	.....	2 00
Pears, Cal., Howells, box .....	.....	4 75
Do., Can., 6-qt. basket	0 40	0 65
Do., do., 11-qt. basket	0 75	1 25
Plums, Can., 6-qt. basket	0 40	0 50
Do., Can., 11-qt. basket	0 75	1 15
Do., California, box	2 75	3 00

Potatoes Scarce; All Lines Selling

Toronto.
VEGETABLES.—Potatoes are still a scarce commodity, the heavy rains interfering with marketing of these and farmers' activities along other lines. All lines of vegetables are moving forward freely, onions continuing in splendid demand and price very reasonable. Sweet potatoes are coming along quite freely and lower prices may result when supplies are more plentiful.

Cabbage, Can., crate .....	.....	1 35
Do., do., doz.	0 75	0 90
Cantaloupes—		
Do., Can., 11-qt. basket	0 40	0 50
Do., Can., Salmon Flesh, 16-qt. basket .....	.....	0 75
Carrots, doz. bdl.	0 20	0 30
Corn, doz.	0 12½	0 17
Cucumbers, Can., basket	0 30	0 35
Gherkins, 6-qt. basket	0 35	0 65
Do., choice small	0 75	0 85
Do., 11-qt. basket	0 75	1 00
Do., choice small	1 25	1 50
Egg Plant, basket .....	.....	0 35

WEEKLY MARKET REPORTS BY WIRE

Statements From Buying Centres, East and West

Alberta Markets

FROM CALGARY, BY WIRE.

Calgary, Alta., Sept. 25.—There is still a marked scarcity of sugar on this market with no present indication of any improvement. There is a general feeling also that higher prices are to be expected before the end of the year. There have been a number of changes noted also in various other lines of goods as follows:

Shredded wheat has advanced 25c, Fels naphtha soap 25c case; Holbrook's vinegar 10c a dozen. Vinegar is up 5c gallon. Belly bacon again goes higher, this time 1c per pound. Castile soap is 20c to 60c a case higher according to size. Kraft wrapping paper is now selling at 12c in small lots. Chase and Sanborn coffee advanced 1c per pound. Tomatoes 2's and 1/2's \$4.10 and \$4.20. Golden wax and Refugee beans slightly higher.

CALGARY:

Beans, small, lb.	0 09	0 11
Flour, 98s, per bbl.	10 80	
Rye flour, 49s, per bbl.	12 20	
Cornmeal, 24s, per bbl.	12 80	
Molasses, extra fancy, gal.	1 15	
Rolled oats, 80s	4 80	
Rice, Siam, cwt.	10 00	11 00
Rice, Japan	11 00	12 00
Rice, China, per mat, No. 1.	5 10	
Do., No. 2	4 70	
Tapioca, lb.	0 14	
Sago, lb.	0 14	
Sugar, pure cane, granulated, cwt.	10 92	
Cheese, No. 1, Ontario, large	0 26	
Butter, creamery, lb.	0 49	
Do., dairy, lb.	0 35	0 40
Lard, pure, 3s, per case	19 90	
Eggs, new-laid, case	13 50	14 00
Candied peel, lemon, lb.	0 36	
Tomatoes, 2 1/2s, stand. case, spot	4 10	4 20
Corn, 2s, standard case	5 50	
Do., new	3 35	3 60
Peas, 2s, standard case	3 60	
Apples, gals., Ontario, case	2 20	2 85
Strawberries, 2s, Ontario, case	7 50	8 10
Do., new pack	8 50	
Raspberries, 2s, Ontario, case	8 50	8 75
Do., new pack	6 40	
Cherries, 2s, red, pitted	0 21	
Apples, evaporated, 50s, lb.	0 26	0 29
Apricots, evaporated, lb.	0 16	0 19
Peaches, evaporated, lb.	4 75	
Peaches, 2s, Ontario, case	9 00	10 25
Salmon, pink, tall, case	17 75	
Salmon, Sockeye, tall, case	18 25	
Do., halves	37 00	
Potatoes, per ton	10 75	
Oranges, Valencia, case	10 00	
Lemons, case		

New Brunswick Markets

FROM ST. JOHN, BY WIRE.

St. John, N.B., Sept. 25.—There has been quite a sharp advance in all grades of butter on this market during the past week, due to light supply and a good de-

mand. Creamery is quoted at 46c to 48c, dairy 41c to 42c, tubs 40c to 42c. Cheese has also shown an advance and is now selling 26c to 26 1/2c. Other products remain unchanged.

ST. JOHN, N.B.:

Flour, No. 1 patents, bbls., Man.	12 70	
Cornmeal, gran., bags	7 00	
Cornmeal, ordinary, bags	3 90	3 95
Corn flour, white, 98-lb. bag	7 75	
Do., yellow, 98-lb. bag	5 60	
Rye meal, 98 lb. bag	8 00	
Rye flour, 98 lbs.	6 65	
Rice flour, per pound	0 11	
Potato flour, per pound	0 18	
Oatmeal standard, per bbl.	12 75	
Molasses, extra fancy, gal.	0 96	1 00
Rolled oats, bbl.	11 75	
Beans, yellow-eyed	9 25	9 30
Beans, Canadian, white	8 25	8 50
Rice, Siam, cwt.	10 25	10 35
Sago and tapioca, lb.	0 18	0 19
Sugar—		
Standard, granulated	9 85	9 90
No. 1, yellow	9 35	9 40
Cheese, N.B., twins	0 26	0 26 1/2
Eggs, fresh, doz.	0 50	0 55
Eggs, case	0 47	0 48
Breakfast bacon	0 35	0 38
Butter, creamery, per lb.	0 46	0 48
Butter, dairy, per lb.	0 41	0 44
Butter, tub	0 40	0 42
Margarine	0 30	0 32
Lard, pure, lb.	0 32	0 32 1/2
Lard, compound	0 27	0 27 1/2
American clear pork	56 00	66 00
Beef, corned, 1s	4 90	
Tomatoes, 3s, standard, case	5 40	
Raspberries, 2s, Ont, case	6 20	
Peaches, 2s, standard case	4 40	
Corn, 2s, standard case	5 00	
Peas, standard case	3 30	
Apples, gal., N.B., doz.	4 00	
Strawberries, 2s, Ont., case	6 20	
Salmon, Red, spring, cases	15 00	
Pinks	11 00	
Cohoos	14 00	
Chums	8 50	
Evaporated apples, per lb.	0 18	0 19
Peaches, per lb.	0 22	0 23
Potatoes—		
Natives, per bbl.	2 75	3 00
Onions, Can., 100-lb. bags	2 85	3 00
Lemons, Cal., Messina	8 00	9 00
Oranges, Cal., case	10 00	12 00
Grapefruit, case	7 50	8 00
Bananas, per lb.	0 07	
Plums, Cal., crate	3 00	4 00
Peaches, Cal., crate	3 00	3 00

British Columbia

FROM VANCOUVER, BY WIRE.

VANCOUVER, B.C., Sept. 25.—The force which last season was responsible for the maintenance of potato prices seems to be getting in power again this year. Prices, which have been very uncertain for the last week or so, are growing firmer. The big Chinese growers have been induced to stop unloading, while the report that the evaporators are looking for big contracts has also had a strengthening effect.

Apples are selling well, partly due, no doubt, to the high prices of oranges which are now selling at \$11.00 a box.

The cheese demand is increasing and

lard is firm. Butter and shortening are inclined to be weaker, while the latter shows tendencies toward a further decline.

The market here is very unsettled, and quotations are fluctuating beyond any possibility of accurate record. It seems at the present to be a matter of the merchant trying to get what he can without much consideration of price.

VANCOUVER, B.C.:

Sugar, pure cane, gran., 100 lbs.	9 45	
Flour, war grade, Manitoba, per per bbl., in car lots	10 85	10 95
Rice, Siam, No. 1, per ton	1 85	1 90
Do., Siam, No. 2	1 85	1 90
Rice, China, 44 lb. mats, No. 1.	1 90	1 95
Do., No. 2	1 75	1 89
Do., Japanese	2 10	2 15
Beans, Japanese, per lb.	0 09	0 15
Beans, B.C., white	0 14 1/2	0 15
Potatoes, per ton	28 00	32 00
Do., new, per lb.	0 02 1/2	
Lard, pure, in 400-lb. tierces, lb.	0 32 1/2	
Lard compound	0 26	0 26 3/4
Butter, fresh made creamery, lb.	0 52	
Cheese, Canadian	0 26 1/2	
Margarine	0 32 1/2	
Eggs, new-laid, in cartons, doz.	0 70	
Oranges, box	11 00	
Lemons	8 50	

LETTERS TO EDITOR

Dear Sirs,—I think it is in the public interest to write to you and ask your co-operation to persuade the cake manufacturers to abandon the practice of putting glass fronts in their cake tins.

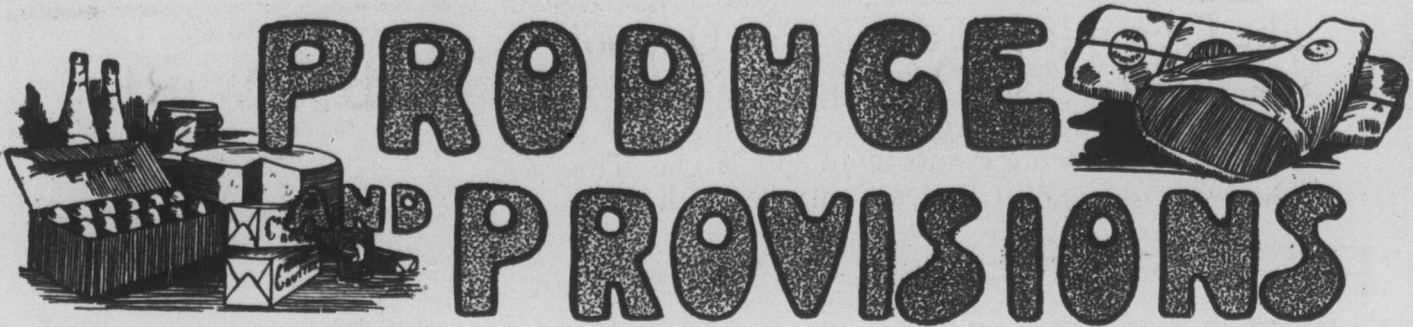
As you are aware a great many glasses arrive to us in a broken condition and sometimes are badly shattered. I opened a case of biscuits some days ago and nearly all the glasses were broken in the fronts and one box was very badly shattered and as it was at night as the light fell upon the front of the cakes there appeared hundreds of pieces of minute particles of glass upon the cakes, which was impossible to get off. I had to throw them away.

I could not help thinking how dangerous small particles of glass are when eaten with food, so I thought I would write to you in the public interest. One firm I notice use lithographed tin for fronts or picture fronts, which is much cheaper, also more healthful, and in my opinion should be universally adopted as the cakes keep better also.

Ed. A. Kellaway, Belleville, Ont.

ALASKA PRODUCES BIRCH SYRUP

Syrup made from the sap of birch trees is a foodstuff rivaling in substance and flavor the syrup derived from maple trees, in the opinion of D. M. Lynch, owner of a marl deposit north of Anchorage, Alaska. Samples of his product have been pronounced excellent.



PRODUCE AND PROVISIONS

Why is Butter so High?

Government Reports of Stocks in Storage Give Erroneous Impression of Plenty—Much of Storage Stock is Owned in England and is Awaiting Shipping Space

WHY is butter so high? The latest Government report on storage stocks shows that the amount now in dealers' hands exceeds by many thousand pounds the same quantity held last year. The Government report indicates that these stocks are excessive. In spite of this fact, however, prices are high, and the market looks very much as though it will go even higher. Is Government control working out in the reduction of prices which has been expected?

What are the facts? The Government report for September 1 contains the information that there were 24,323,289 pounds of butter in store at that date. The Government report in commenting on this indicates that these stocks are excessive. However, there are some points which the report does not give enlightenment on and for this reason adverse criticism of the produce men has resulted.

Much Stock in Storage Held For Foreign Purchasers

Last year there was a big export demand and big shipments for export account throughout the entire season. This year whereas comparatively big sales have been made, it is to be noted that comparatively few shipments have gone forward. The result is that there are very large quantities of butter held in storage for export shipment. This butter is sold awaiting space, but the Government report includes this amount in the total which they show as being in the produce dealer's hands.

Production Falling Off

The production to-day shows a marked falling off from the same period of last year, and as a matter of fact produce dealers have already been compelled to draw on their storage stocks to take care of the demand. This is a decidedly unusual condition and should production continue along restricted lines, which it may be expected to do during the next six months, it is doubtful if storage stocks now held will be any too great to take care of requirements.

Some months ago the Government undertook to regulate the profit being made by the produce dealers and the

average individual was under the impression that this would mean low prices or at least lower prices than had prevailed during the corresponding period last year. The facts, however, are the reverse. To-day butter and eggs also are selling at higher figures than obtained last year, and indications are that prices will go even higher. Fresh made creamery prints were selling to the retail trade last year at this time at 44 to 46 cents per pound; to-day the price is 48 to 50 cents. Dairy prints, fresh separator, were being quoted at 40 to 42 cents per pound, and to-day the price is 45 cents. New laid eggs, in cartons, were quoted last year at this time at 51 to 52 cents per doz.; to-day the price is 58 to 59 cents. Extras, which a year ago sold at 48 cents per dozen, are now quoted at 53 to 55 cents. The facts are that in spite of the apparently heavy stocks of butter held in storage at the present time, decided inroads are being made on holdings owing to marked falling off in production; stocks of eggs now are considerably less than last year, and production from now until April next will fall away below consumption.

U.S. Government Asks Option on 60 Per Cent. Storage Butter

A Practical Requisitioning of More Than Half of the Available Stocks of Butter in Storage That Are Already Very Light

THE United States Government is making very large demands upon all manner of supplies to meet the need of its million and three quarter men in France, and its other millions in training at home. The latest bomb shell of this nature is in the form of a notice to the butter trade that 60 per cent of the butter in storage must be held in reserve for the use of the army and navy. As stocks in storage in the United States are very materially lighter than they were at the same time last year, the knowledge that but 40 per cent of these reserves will be available for domestic consumption is sure

24 Million Pounds In Storage

There seems to be a great tendency on the part of many people to criticise unduly the produce dealer. These men have made a careful study of the market situation and invest their money in stocks during the season of plenty, so that when production reaches a level far below demand, they will have available supplies to carry the country through. Were all available sources of securing butter and eggs shut off for a period of 2 or 3 weeks, storage stocks would look pretty slim at the end of that time. There are slightly over 24 million pounds of butter in storage, there are about 8 million people in Canada. Does this stock look excessive when compared with the number of consumers?

There is no question of doubt that every one is quite willing to uphold the Food Board and the Government in any regulations of a constructive nature. When, however, they inaugurate measures which threaten to prove destructive or disturbing to the business of the country, they should be open to criticism. When the export orders for butter have been filled, and this amount taken from the figures shown as being held in Canadian dealers' hands, it is not likely that figures will prove too large. By the first of April, when production will again be fairly heavy, it will be found that storage stocks have been practically cleaned up.

to result in a rapid advance unless the government steps in to regulate prices. Already the notice has resulted in a five cent advance in price, and when the public generally becomes aware of the possible restrictions that will have to be imposed on the consumption of butter if this limited amount is to meet the requirements, this state of affairs is sure to materially increase the demand for butter substitutes, and make more difficult the task of obtaining adequate supplies for Canada, a matter that was serious enough during the months of last winter.

The Present and Future Fish Outlook

Production Reported Above Normal From Many Points—
Greater Consumption Everywhere—U.S. Big User Now
—Prices at Producing Points 20 to 30% Higher Than
Year Ago—Will Prices Continue High?

FISHING, according to latest reports received, has been good in many places the past season, so much so that there has been a better production than in normal seasons. This is true of what is known as 'North Shore' fishing in the St. Lawrence River and affects the cod and Gaspé salmon varieties of fish."

The above statement of J. A. Paulhus, one of the newly-elected vice-presidents of the Canadian Fisheries Association, is reassuring news to those interested in the sale of fish. At the same time there are other facts that have had their effect on the available supply and have made for a maintenance of prices.

"Stormy weather," Mr. Paulhus continued, "interfered with what would have resulted in a larger catch of Gaspé salmon. This bad weather came, unfortunately, just at the time when the season was at its height and this variety of fish was in so great demand that the available supply was insufficient.

Lower Provinces Results

"Advices indicate that the output of the fisheries of the Lower Provinces and even in Newfoundland was, up to the time when submarine activity became a menace, better than that of last year. In many of the producing points here prices were good and showed increases of twenty, twenty-five and even of thirty per cent. over the prevailing quotations of a year ago. It is well that this was the case for there has been a greater use of fish, due to the educational campaigns of the government, and all that could be caught was readily marketed at good prices.

Producers Explain Advances

"Those producing fish account for higher fish prices by saying that labor is costing them more and that costs for all kinds of necessary fishing gear are much more than they formerly were. There are few, if any, requirements of the fishermen, that are not higher priced than they were even a year ago. The greatest reason for enhanced prices is a generally-increased demand from domestic and foreign trade for supplies. The producer, realizing the situation, is quick to take advantage of it to increase prices. In some instances the increased overhead charges confronting the producer do not seem to justify the prices asked.

"Then there is another big reason for advancing prices, that of a ready market with many bidders. This competition has served to boost prices and our near neighbor, the United States, has become a great user of fish. With firming of markets here as well as across the border, consequent upon these conditions, there is no question but that fish producers are passing through very

prosperous times, and might well be classed with the munition makers and the farmers in the great prosperity that is attending this trio.

The Lakes and Far West

Speaking of the Great Lakes fishing and that of the Manitoban and Albertan lakes as well as of the Pacific Coast fishing, Mr. Paulhus states that his advices indicate on the whole a production somewhat above normal.

"This is due to the close proximity of such large consuming centres as Buffalo, Rochester, New York, Albany, etc. The patriotic duty of using more fish has taken a real hold on the people in the United States and has resulted in a ready absorption of stocks offering. The Manitoban and far western lakes have been called upon to produce as much fish as possible and in this respect they have not failed to make good.

Will Be Banner Year

Mr. Paulhus was of the opinion that this would be a banner year in so far as production was concerned and he believed that the basis was now being laid for a larger and more permanent fish business in the future. As prices cannot continue to soar indefinitely, Mr. Paulhus was of the opinion that a period of stabilization may have arrived. "There are heavy stocks in cold storage" he states, "to take care of a good demand and recent advices indicate that producers have many thousands of barrels of fish ready for the markets of the coming season. Already in some large markets the price of pickled herrings has declined, and this, to my mind, may be taken as an indication of which way the wind will blow with regard to future quotations."

POULTRY IN AMERICAN STORAGE EXCEPTIONALLY LIGHT

U. S. Government Report Shows a Pronounced Falling Off in Holdings of Poultry in Storage

The United States Government's report on storage eggs and poultry continues to show substantial declines from the figures of stocks in storage at a similar date last year. Especially is this the case in poultry. There seems to have been a little better movement of eggs into storage of recent date, and stocks at present are not behind to any very serious extent. In the case of poultry however there is a very marked and serious decline that totals for 234 storages the surprising figure of upwards of 12 million pounds. This shortage of storage supplies has already in the earlier months of the season involved fairly heavy buying of Canadian stocks that has further depleted the supplies

available here. These conditions are certainly serious enough to be a factor in the produce trade of this country during the coming winter.

The following is the United States government storage report, September 1:

Eggs—	Cases
1918—Sept. 1st—499 storages	6,237,118
1918—Sept. 1st—468 storages	6,202,239
1917—Sept. 1st—468 storages	6,369,312
468 storages this year show decrease	167,073
Poultry—	Lbs.
1918—Sept. 1st—286 storages	22,912,429
1918—Sept. 1st—234 storages	8,598,570
1917—Sept. 1st—234 storages	20,756,168
234 storages this year show decrease	12,157,598

U.S. SETS LIMIT OF PROFIT ON POULTRY AND EGGS

The United States Food Administration has set a very definite limit of profit in eggs and poultry; the limitations are as follows:

"On sales by original packers and storers to wholesale dealers not more than 6 per cent.; to jobbers or suppliers of hotels and institutions, not more than 10 per cent.; to retailers in original packages at market, not more than 11 per cent.; on eggs candled after removal from storage, not more than 16 per cent.; to hotels and institutions on eggs candled after removal from cold storage, not more than 18 per cent."

With reference to candled eggs the ruling is: "In selling candled eggs the actual net candling loss may be included in the cost, but the expense of labor and material in candling and all repacking expenses cannot be so included.

"On storage poultry on sales by original packers to wholesalers not more than 6 per cent. profit; to jobbers or suppliers of hotels, etc., not more than 11 per cent. profit, and to retailers not more than 16 per cent. profit."

FEWER EGGS IN TORONTO STORAGE

A recent bulletin of the Department of Agriculture gives some interesting figures regarding stocks of eggs in storage in Toronto. These figures show a decline of stocks going into storage in that city.

The figures are as follows:

	1918	1917
	Cases	Cases
August 1st	107,638	.....
July 1st	106,687	100,887
June 1st	57,416	73,104
May 1st	15,766	10,635
April 1st .....	.....	.....
March 1st	520	.....
February 1st	6,983	1,685
January 1st	20,059	13,973

CANADIAN CURED FISH AND SHELLFISH MAY BE EXPORTED TO UNITED STATES

The United States War Trade Board announces that the privilege of importing fresh fish, including fresh shellfish, from Newfoundland and Canada under general license, Rule No. 216, has been extended to include cured or preserved fish and shellfish when said fish are products of the fishing industries of Newfoundland and Canada.

Produce, Provision and Fish Markets

THE MARKETS AT A GLANCE

HIGHER price levels have been reached on butter again during the week. Reports indicate a sharp falling off in production, and already many dealers have been forced to draw on their storage stocks to take care of the demand.

Lard and shortening are both slightly higher and supplies considered light in view of active demand. The next two months are particularly active as a selling period, and the feeling prevails that lard supplies will not be any too plentiful.

Declines in buying prices of ducklings and chickens have been registered. Selling prices on chickens, dressed, are also down as much as 10c, and ducklings 5c per pound in some quarters.

Eggs have held firm and unchanged at advances recorded last week. Production has fallen off materially, and supplies consequently are none too heavy.

Live hogs have remained at unchanged levels, with a very light run reported. This has resulted in a marked scarcity of backs and hams, though prices have held unchanged.

Supplies of fresh fish are unequal to the demand, and a greater percentage of the frozen varieties is being offered.

Receipts of butter the demand is very keen and the market is strong. The receipts of butter for the week ending September 21 were 1,123 packages, which shows an increase of 771 packages, as compared with the previous week, and a decrease of 305 packages with the same week last year. The total receipts from May 1, 1918, to date, show an increase of 56,242 packages as compared with the corresponding period of last year. The high prices prevailing in New York is another factor which tends to strengthen the firming tendency of the market here.

Butter—

Creamery prints (fresh made)	0 48
Creamery solids (fresh made)	0 47
Dairy prints, choice	0 40
Dairy, in tubs, choice	0 40

Cheese in Demand; Prices Tend Up

Montreal.
CHEESE.—There is a good demand for cheese and a slightly upward tendency is noticeable. The trade on spot has been active owing to the fact that supplies for export account have been moving forward freely. The prices paid for cheese at the boards in the country have been somewhat irregular, the range being from 22½ to 229-16 per pound, f.o.b. At one cold storage there were 9,000 boxes offered during the week, which sold at 22¼c to 22¾c per pound f.o.b. country points.

Cheese—

Large, per lb.	0 23½
Twins, per lb.	0 25
Triplets, per lb.	0 25
Stilton, per lb.	0 27
Fancy, old cheese, per lb.	0 28

New Laid Eggs 60c; Receipts Light

Montreal.
EGGS.—The continued good consumptive demand for eggs and the lighter receipts have resulted in new laids advancing to 60c per dozen, and No. 2's have advanced 2c to 47c. Storage eggs are already being used to some extent to meet the strong demand. The trade in a wholesale jobbing way here has been active, both for immediate consumption and future delivery.

Eggs—

New laids	0 60
Selects	0 53
No. 1	0 49
No. 2	0 47

Poultry Easier; Movement Freer

Montreal.
POULTRY.—Last week there was a little freer movement of poultry. Prices are a shade easier on broilers and old fowls. The demand is good, and all supplies reaching the market are readily absorbed.

	Live	Dressed
Young ducks, lb.	0 45-	0 50
Old ducks (fat)	0 25	0 25

Hogs Strong, Prices Steady

Montreal.
PROVISIONS.—There has been no important change in conditions affecting the live hog market this week and prices remain unchanged, with a very firm undertone. The trade in dressed hogs was rather more active this week on account of the cooler weather, which has tended to increase the consumption to some extent. A remarkable steady feeling continues to prevail in the market for all lines of smoked and cured meats and prices remain unchanged.

Hogs, Dressed—		
Abattoir killed, small	29 00	29 50
Do., heavy, 225-275 lbs.	26 50	27 00
Hogs, live	20 25	20 50
Hams—		
Medium, smoked, per lb.—		
(Weights) 16-25 lbs.	0 35	0 36
Large, per lb. (wgh.) 25-35 lbs.	0 32	0 33
Backs—		
Plain	0 43	0 44
Boneless, per lb.	0 46	0 47
Bacon—		
Breakfast, per lb.	0 43½	0 44
Roll, per lb.	0 33½	0 34½
Dry Salt Meats—		
Long clear bacon, ton lots.	0 29	0 29½
Long clear bacon, small lots.	0 29½	0 30
Fat backs, lb.	0 29½	0 30
Cooked Meats—		
Hams, boiled, per lb.	0 53	0 54
Hams, roast, per lb.	0 54	0 54
Shoulders, boiled, per lb.	0 46	0 46
Shoulders, roast, per lb.	0 48	0 48
Barrel Pork—		
Canadian short cut (bbl.)	58 00	
Clear fat backs (bbl.)	60 00	
Short cut clear pork (bbl.)	58 00	
Heavy mess pork (bbl.)	55 00	
Bean pork (bbl.)	54 00	

Lard Advances; Half Cent Higher

Montreal.
LARD.—The demand for lard through-

out the week has been steady and good trade has been done. The tendency of the market has been slightly upward, half cent a pound advance being recorded.

Lard, pure—

Tierces, 400 lbs., per lb.	0 31¾
Tubs, 60 lbs.	0 32¼
Pails	0 32½
Bricks, 1 lb., per lb.	0 33¾

Shortening Up; Advances Quarter Cent

Montreal.
SHORTENING.—There is quite a strong tone to the market, and a quarter cent. a pound advance all around has been made. Supplies continue adequate for present requirements.

Shortening—

Tierces, 400 lbs., per lb.	0 26¼
Tubs, 50 lbs.	0 26¾
Pails, 20 lbs., per lb.	0 27
Bricks, 1 lb., per lb.	0 28

Margarine in Good Demand; Advances Slightly

Montreal.
MARGARINE.—The demand for margarine has been much better during the week, and from now on this should continue. The strengthened demand has firmed up the market somewhat and advances have been recorded.

Margarine—

Prints, according to			
quality, lb.	0 30	0 32	0 34
Tubs, according to			
quality, lb.	0 29	0 31	0 33

Butter Continues in Strong Demand

Montreal.
BUTTER.—In spite of the good re-

Broilers, 3 to 4 lbs., pair	0 28- 0 29	0 39- 0 42
Broilers (milk fed spec'l)	0 31- 0 32	.....
Turkeys (old toms), lb.	0 28	0 38- 0 38
Turkeys (young)	.....	0 40
Geese	.....	0 30
Old fowls	0 26- 0 28	0 34- 0 35

Fish Scarce; Demand Good

Montreal.
FISH.—The demand for fish continues to be very strong and it is difficult to get sufficient supplies to cover the requirements of the trade. Large quantities of salmon and halibut have been distributed lately, and though prices are very high demand is maintained. This week one carload of salmon and one of halibut arrived from the Pacific coast. The arrivals from the Eastern coast continue to be comparatively light owing to the submarine scare. Live lobsters are very scarce and a few of these imported from Portland and Boston sold at 60¢ a pound. Green cod has advanced from \$20 to \$21 per bbl.

SMOKED FISH.

Haddies (fresh cured)	0 15	0 16
Haddies, fillet	0 19	0 20
Smoked herrings med.) per box	0 23	0 24
Smoked cod	.....	0 15
Bloaters, per box 60/100	1 50	2 25
Kippers, per box 40/50	2 25	2 50

SALTED AND PICKLED FISH.

Haddock (per bbl.), 200 lbs.	.....	16 00
Herring (Labrador), per bbl.	14 50	15 00
Herring (Labrador), ½ bbls.	7 50	7 75
Herrings, No. 1 lake (100-lb. keg)	.....	6 00
Salmon (Labrador) per bbl.	27 00	28 00
Do., tierces	.....	37 00
Salmon (B.C. Red)	.....	26 00
Sea Trout, red and pale, per bbl.	20 00	22 00
Sea Trout (½ bbls.)	10 50	12 00
Green Cod, No. 1, per bbl. (med.)	.....	21 00
Green Cod (large bbl.)	.....	22 00
Mackerel, No. 1, per bbl.	.....	32 00
Mackerel (½ bbl.)	.....	16 50
Codfish (skinless), 100-lb. box	.....	16 00
Codfish, 2-lb. blocks (24-lb. case)	.....	0 18
Codfish (skinless), blks. "Ivory"	.....	0 16
Brand, lb.	.....	0 16
Codfish, boneless, lb. (according to package)	0 16	0 20
Codfish, shredded, 12-lb. box	.....	2 50
Eels, salted	0 11	0 12
Pickled turbot, new, bbis.	16 00	17 00
Do., half barrels	7 50	8 50
Cod, boneless (20-lb. boxes), as to grade	0 14	0 18
Cod, strip (30-lb. boxes)	.....	0 18
Cod, dry (bundles)	.....	14 00

SHRIMPS, LOBSTERS

Lobsters, medium and large, lb.	.....	0 60
Prawns, lb.	.....	0 30
Shrimps, lb.	.....	0 30
Scallops, per gallon	.....	4 00
Oysters—	.....	.....
Ordinary, No. 1, gal.	.....	2 75
Cape Cod shell oysters, bbl.	.....	15 00
5 gal. (wine) cans	.....	13 00
1 gal. (wine) cans	.....	2 75
Oyster pails (pints), 100.	.....	1 50
Oyster pails (quarts), 100.	.....	2 10
Clams, med., bbl.	.....	9 00

FRESH FROZEN SEA FISH

Herring, large sea, lb.	0 09	0 10
Herring, frozen, lake, lb.	0 08	0 09
Halibut	0 22	0 23
Halibut (medium)	.....	0 24
Haddock	0 07½	0 09
Mackerel	0 14½	0 15
Cod—Toms, bbl.	.....	4 00
Cod Steak, fancy, lb.	0 10	0 11
Salmon, red	0 21	0 22
Salmon, pale	0 15	0 16
Salmon, Gaspe	0 26	0 28
Swordfish	0 21	0 22

FRESH FROZEN LAKE FISH

Pike, lb.	0 11	0 12
Perch	0 12½	0 13
Whitefish, lb.	0 15	0 16
Whitefish (small)	0 09½	0 12½
Lake trout	0 19	0 20
Mels, lb.	.....	0 12
Doree	0 13	0 14

FRESH FISH

Haddock	0 09	0 10
Steak cod	0 12	0 13
Market cod	0 07	0 08
Carp	0 09	0 10
Dore	0 19	0 20
Lake trout	0 19	0 20
Brook trout	.....	0 45
Pike	0 12	0 13
B.C. Salmon	0 25	0 27
Salmon (Gaspe)	0 27	0 28
Gaspareaux, lb.	.....	0 06
Western Halibut	0 24	0 25
Eastern Halibut (chicken)	.....	0 23
Eastern Halibut (med.)	.....	0 25
Flounders	0 07	0 10
Perch	.....	0 09
Bullheads	.....	0 12
Whitefish	0 19	0 20
Whitefish (small)	0 09½	0 12
Eels	.....	0 15
Mackerel, lb.	0 14	0 15
Smelts, No. 1	0 19	0 20
Smelts, No. 2	0 11	0 12
Smelts, No. 2	0 12	0 13
Shad	0 15	0 16
Swordfish	.....	0 25

Light Run of Live Hogs; Meats

Toronto.
PROVISIONS.—The run of hogs continues very light and little improvement is looked for during the next three or four weeks. Farmers are busy on the land and will not be marketing their product for some little time, it is thought. This explains the steadiness of the market so noticeable during the past two or three weeks, and it looks as though \$19.50 per cwt. fed and watered basis will hold throughout the week.

The light run of hogs has resulted in a marked scarcity of hams and backs. No change in prices of dressed meats is noted for the week and the demand for all lines is very good.

Hams—	.....	.....
Medium	0 38	0 39
Large, per lb.	0 34	0 35
Backs—	.....	.....
Plain	0 45	0 47
Trimmed, with rib in	.....	0 47
Boneless, per lb.	0 50	0 52
Eggs—	.....	.....
Breakfast, per lb.	0 40	0 46
Roll, per lb.	0 35	0 36
Wiltshire (smoked sides), lb.	0 37	0 40
Dry Salt Meats—	.....	.....
Long, clear bacon, av. 50-70, lb.	0 31	0 32
Do., aver. 70-100, lb.	0 28½	0 29½
Fat backs	0 32½	0 34
Cooked Meats—	.....	.....
Hams, boiled, per lb.	0 54	0 55
Hams, roast, without dressing, per lb.	0 51	0 55
Shoulders, roast, without dressing, per lb.	0 45	0 50
Barrel Pork—	.....	.....
Mess pork 200 lbs.	50 00	54 00
Short cut backs, bbl., 100 lbs.	58 00	60 00
Pickled rolls, bbl., 200 lbs.	56 00	61 00
Hogs—	.....	.....
Dressed, 70-100 lbs. weight	28 50	29 00
Live, off cars	.....	19 75
Live, fed and watered	.....	19 50
Live, f.o.b.	.....	18 75

Lard in Light Supply; Prices Firm

Toronto.
LARD.—Lard is in light supply owing to the small run of hogs and a stiff tone to the market is in evidence. The price range has narrowed and under existing conditions even higher figures may be reached. The demand shows up

well and is expected to be heavy from now on. To-day's prices follow:

Lard, pure, tierces, 400 lbs., lb.	\$0 31	\$0 32½
In 60-lb. tubs, ¼-½¢ higher than tierces.	.....	.....
pails ½-¾¢ higher than tierces, and 1-lb. prints.	.....	.....
1½-1¾¢ higher than tierces.	.....	.....

Half Cent Advance in Shortening; Active

Toronto.
SHORTENING.—An advance of ½¢ per pound has been made in shortening prices during the week. The demand is very active and in view of this the matter of supply shows up none too well. A continuance of and even a better demand is looked for during the next couple of months.

Shortening, tierces, 400 lbs., lb.	\$0 26	\$0 27
In 60-lb. tubs, ¼-½¢ per lb. higher than tierces; pails, ½-¾¢ higher than tierces, and 1-lb. prints, 1½-1¾¢ higher than tierces.	.....	.....

Movement Margarine Good; Prices Hold

Toronto.
MARGARINE.—A steadily improved situation is shown in regard to margarine. Supplies are coming through quite freely and sales are showing considerable activity. There has been no change in prices and the high prices of butter now obtaining are undoubtedly influencing the demand toward oleo. Quotations to-day are:

Margarine—

1-lb. prints, No. 1	\$0 32	\$0 33
Do., No. 2	0 30	0 31
Do., No. 3	0 27	.....
Solids, 1¢ per lb. less than prints.	.....	.....

Butter Climbing; Make Falling Off

Toronto.
BUTTER.—An advance has been registered again in prices applying on creamery butter. It is indicated that a noticeable falling off in the make is in evidence and dealers in a great many cases have been compelled to draw on their storage stocks. This is an unusual condition at this time of the year, and whereas the latest government report on stocks held in storage shows a surplus over the same time last year, there is a decrease in the make which offers an explanation for the high price ruling on butter to-day.

Creamery prints (fresh made)	0 48	0 50
Creamery solids (fresh made)	0 47	0 49
Dairy prints, fresh separator, lb.	.....	0 45
Dairy prints, No. 1, lb.	0 41	0 43

Eggs Hold Firm; Supplies Smaller

Toronto.
EGGS.—Supplies reaching the market are by no means too heavy. Prices have been firmly held at advances recorded last week, and no recession is looked for for some little time. As a matter of fact even higher prices would not

come as any surprise to a great number in close touch with the situation.

Eggs—		
New-laid, in cartons, doz.	0 58	0 59
Do., extras, doz.	0 53	0 55
Do., No. 1, doz.	0 48	0 51
Do., splits and No. 2, doz.	0 43	0 45

Supplies Cheese Meet Requirements

Toronto.

CHEESE.—The situation generally remains without any interesting features. Supplies are reaching the market in very good quantities and the demand is considered quite satisfactory. Prices hold at the following levels:

Cheese—		
New, large	0 23½	0 24
Stilton (new)	0 26	0 27
Twins, ¼c lb. higher than large cheese. Trip-lets ½c lb. higher than large cheese.		

Ducklings, Chickens Easier; Supplies Fair

Toronto.

POULTRY.—A reduction in prices being paid by the dealers for ducklings and spring chickens is noticeable in quotations for the week. Lower prices on the dressed fowl to the trade have also been named amounting in some cases to as much as 10 cents per pound. Spring chickens are quoted at 32 to 38 cents per pound dressed, ducklings are selling at 30 to 33 cents. Supplies show a slight improvement and it looks as though the market may get down to a more normal basis. The range of quotations this week follows:

Prices paid by commission men at Toronto:			
	Live	Dressed	
Ducks	\$0 16-8	\$	
Ducklings	0 20-		
Turkeys	0 25-0 28		
Roosters	0 18		
Hens, over 4½ lbs.	0 25-0 28		
Hens, under 4½ lbs.	0 23-0 25		
Chickens, Spring, 2 lbs. or over	0 28-0 30		
Squabs, dozen	4 50		
Prices quoted to retail trade:			
		Dressed	
Hens, light		0 33	
Do., heavy		0 33	0 35
Chickens, spring		0 32	0 38
Ducklings		0 30	0 33
Turkeys		0 36	0 40

More Frozen Fish Coming; Fresh Scarce

Toronto.

FISH.—Dressed herring have advanced to 11½ to 12 cents per pound and indications are that these are very scarce. A greater percentage of frozen fish is now being offered and the list this week includes qualla, haddock, market cod and steak cod. The demand for all lines is very good and that for fresh fish exceeds the supplies. Quotations today are as follows:

FRESH SEA FISH		
Brills, dressed, lb.	0 10	0 11
Cod Steak, lb.	0 11½	0 12
Do., market, lb.	0 09½	0 10
Flounders, lb.	0 10	0 11
Flukes		0 15
Halibut, medium, lb.	0 22½	0 23
Do., chicken, lb.	0 21½	0 22
Do., large	0 21½	0 22

Haddock, heads on, lb.	0 08	0 08½
Do., dressed, lb.	0 09	0 09½
Mackerel, lb.		0 16
Plaice, dressed, lb.	0 10	0 11
Soles, dressed, lb.	0 09	0 11
Salmon, B.C., fresh, headless, dressed, lb.		0 25

FRESH LAKE FISH		
Herring, dressed, lb.	0 11½	0 12
Trout, lb.	0 15	0 16
Whitefish, lb.	0 16	0 17

SMOKED FISH		
Ciscoes, lb.		0 18
Haddies, box	2 50	
Do., fillets, lb.		0 18
Do., Finnan, lb.		0 14
Herring, Kippered, box	2 75	
Shrimps, can		1 75

FROZEN SEA FISH		
Cod Steak, lb.	0 09½	0 10
Do., market, lb.	0 08½	0 09
Haddock, lb.	0 08½	0 09
Halibut, lb.	0 22½	0 23
Mackerel, lb.		0 15
Qualla, lb.	0 14	0 15
OYSTERS, per gallon		3 10

MARKET REPORTS

(Continued from page 37)

Onions, Can. Yellow, 100-lb. bag	3 00
Do., 75-lb. bag	2 50
Do., Pickling, 11-qt. basket	0 75 1 50
Parsley, basket	0 40 0 50
Peppers, green, basket	0 40 0 60
Potatoes, New Jersey sweet, ham-per	3 50
Potatoes, Canadian, bag	2 35
Tomatoes, 6-qt. basket	0 22½ 0 25
Do., 11-qt. basket	0 35 0 50
Turnips, basket	0 30
Vegetable Marrows, crate	0 25 0 30

Western Mills Shipping Flour

Toronto.

FLOUR.—Western mills as a whole are operating on new crop wheat and some shipments of flour are reported in transit to this market. Operations on Western wheat in the Eastern mills are expected in a week or ten days. No announcement as to result of conference being held in Winnipeg over disposition of wheat crop is yet forthcoming but is expected at an early date.

FLOUR	
Government Standard, 74% Extraction.	
Manitoba Wheat Flour, in carload shipments, on track, bbl.	\$11 50

Sales Feeds Fully Maintained

Toronto.

MILL FEEDS.—No difficulty in disposing of mills feeds is reported but there is difficulty in keeping up with the demands of the trade. All lines are particularly active. Prices hold at new figures:

MILL FEEDS—	
	In carlots, track
Bran, per ton	\$37 00
Shorts, per ton	42 00

Rolled Oats Easier; Corn May Decline

Toronto.

CEREALS.—Rolled oats have undergone a general revision to lower levels and \$5.25 for 90's is now quite freely quoted. The corn market has developed

an easier tendency and a decline in corn meal would not come as any great surprise. The general use in Canada of the Allied war loaf will result in a more active demand for substitutes. This provides for the use of 20 per cent. substitutes with wheat flour.

	Single Bag Lots	F.o.b. Toronto
Barley, pearl, 98s	7 00	8 00
Barley, pot, 98s	5 50	6 25
Barley Flour, 98s	6 50	6 75
Buckwheat Flour, 98s		
Cornmeal, Golden, 98s	6 00	6 75
Do., fancy yellow, 98s		5 40
Corn flour, white, bbl.	11 00	13 00
Do., Government standard, bbl.		10 00
Graham flour, 98s	6 00	7 00
Hominy grits, 98s	6 25	6 60
Hominy, pearl, 98s	6 25	6 60
Rolled oats, 90s	5 25	5 50
Oatmeal, 98s	6 00	6 50
Potato Flour, lb.		0 18
Oat Flour		6 20
Rolled wheat, 100-lb. bbl.	6 75	7 00
Rice Flour, per 100 lbs.	9 50	12 00
Rye Flour, 98s	7 25	7 75
Peas, yellow, split	10 00	10 50
Blue peas	0 11	0 15

Above prices give range of quotations to the retail trade.

SUGAR ACREAGE IN U.S. FOR YEAR 1918

The area of the sugar-cane crop of 1918 in the United States is estimated at 533,880 acres, or 12 per cent. greater than the census reported for 1909. No estimates of the cane area of the United States as a whole have as yet been made for the years between 1909 and 1918. The above figures refer to ribbon cane only, which is usually produced by planting stalks. Sorghum and other canes which are produced from seed are not included in this estimate; they are, however, common in the States which produce ribbon cane, and in some parts of those States they are the only kinds of sugar cane grown.

The four States of Louisiana, Mississippi, Alabama, and Georgia have in 1918 a total of 480,900 acres in ribbon cane, or 90 per cent. of the United States total. These four States had about 483,500 acres in 1917. Of the total ribbon-cane area in 1918, about 53 per cent is intended for sugar; while the remainder 47 per cent. is mostly intended for syrup and for planting part of the 1919 crop.

PROPOSES LIMITATION OF SALE OF FLAVORING EXTRACT IN N.B.

The trouble experienced with purchasers of lemon extract, who since the introduction of prohibition have insisted on using this commodity as a beverage instead of a flavoring, has led to a radical proposal in St. John. The president of the Prohibition Enforcement League has publicly advocated the limitation of sales of all liquids containing a sufficient quantity of alcohol to be intoxicating. He recommends the establishment of dispensaries for the purpose of placing the business in the hands of the licensed vendors and his suggestions are being placed before the government. On account of the problems which have arisen in connection with these sales, the grocers as a rule are not anxious for the business and many of them are inclined to support the proposal.

More Fish, Less Meat

Save the Meat for our Soldier
Boys in the Trenches

Encourage the Government in the good work of solving the food question. This can only be done by installing a good FISH BOX for storage of same.

FREEMAN'S FISH BOX



Complies with the Government requirements. Easily moved and an attractive fixture, finished in WHITE ENAMELLED or MISSION. Built on the same STANDARD as our REFRIGERATORS. We can build them CHEAPER, but we won't. We would build them BETTER, but we can't.

Do not neglect to write to-day for C A T A LOGUE showing F I S H BOXES, sent free.

Manufactured by

The W. A. Freeman Co., Limited
HAMILTON, ONT.

MONTREAL — David H. H. Neil, 16 Notre Dame St. E.
Uptown 8547

TORONTO—114 York Street, near King

RELEG

Pronounce "REAL EGG"



*A Boon
to every
thrifty
housewife*

The prohibitive price of eggs for baking purposes made the production of a real egg substitute vitally necessary.

Hence "Releg"—the most satisfactory egg substitute on the market. By following the simple instructions on the package the housewife can always get 100% satisfaction in her baking from the use of "Releg" and at a fraction of the cost of eggs.

Show "Releg" in your store.

RELEG COMPANY, Regd.
34 King Street, Quebec, Canada

The VINEGAR SEASON

IS ON

We make all strengths
in both Spirit and Cider

Write us for prices.

Taylor & Pringle Co., Ltd.
Owen Sound, Ont.

P. E. I. PRODUCE

We solicit your enquiries for

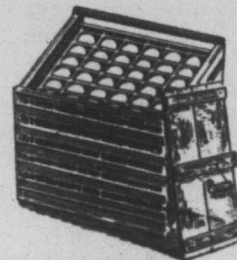
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FULL COOKED DINNERS
SEED POTATOES
P. E. I. CLAMS

Carvell Bros.

Wholesale Grocers and Produce Merchants
CHARLOTTETOWN - - P. E. I.

EGG CASE FILLERS and EXTRA FLATS

For
30 Doz.
Egg
Cases



And
12 Doz.
Egg
Crates

The 12 Dozen Crate

THE MILLER BROS. CO., LTD. 20-38 Dowd St.
Montreal, Que.



**Give Davies Pure Lard a prominent place
in your store—and watch the result**

YOU will find it creates a "rolling snowball" demand—a demand that grows bigger all the time.

It's just *pure lard*—nothing but extra-fine purified pork fat, scientifically processed and rendered, with nothing added and with every undesirable characteristic taken away.

The result—a pure, white, smooth lard of even texture—a lard which never fails to give the utmost satisfaction wherever it is used.

This is a product it will pay you to sell, because, being a quality line it not only establishes a good reputation for the dealer, but ensures a constant run of *repeat orders* gratifying alike to the merchant and to us.

If you haven't tried *Davies Pure Lard* we suggest you order a trial shipment right away—either through our Traveller when he calls—or by mail.

For family use Davies Pure Lard is put up in 1 lb. Sanitary Cartons and 3 lb., 5 lb. and 10 lb. Blue and Gold Pails

THE WILLIAM DAVIES COMPANY LIMITED

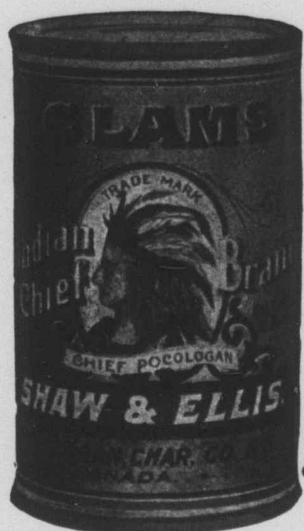
MONTREAL

TORONTO

HAMILTON

Canada Food Board Packer's License No. 13-50

If any advertisement interests you, tear it out now and place with letters to be answered.



INDIAN CHIEF BRAND CLAMS

Merit your strongest recommendation because they are sweet, wholesome and economical—just the right kind of sea food for you to handle—the kind that will please your trade and add to your profits through steady repeat selling.

Everything is done to guarantee the goodness of these delicious clams. They are put up the very day they leave the clam beds and sealed without either solder or acid. Thus they reach the customer's table with all their original delicacy and deliciousness.

You should display Indian Chief Brand regularly and connect with the sizeable profits that every sale produces.

Why not order a trial supply to-day?

SHAW & ELLIS
POCOLOGAN, N.B.



*The kind that
pleases the
discriminating*

If you wish to build up the Fish Department in your business, beware of handling goods of doubtful quality.

Stock only the kind whose wholesome, appetizing qualities will appeal to the taste of the discriminating.

Brunswick Brand signifies wholesome quality sea foods at a moderate price.

Replenish that depleted stock with Brunswick Brand — the kind that gives satisfaction.

Our Chief Sellers:

- ¼ Oil Sardines
- ¼ Mustard Sardines
- Finnan Haddies
(Oval and Round Tins)
- Kippered Herring
- Herring in Tomato Sauce
- Clams

Connors Bros., Ltd.
BLACK'S HARBOR, N.B.



Good to use—
Profitable to sell

Nothing experimental in handling Swift's Premium Oleomargarine—thousands of families now use it every day.

On bread and biscuits—for baking and frying—its pure, wholesome, delicious flavor quickly wins the approval of everyone.

You have a splendid opportunity for profit in selling Swift's Premium Oleomargarine.

Order a trial shipment from our salesman, or write direct.

Swift Canadian Co.

Limited

Toronto

Winnipeg

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Have No Hesitation

in choosing

'Bluenose' Butter

it always opens up in excellent shape, and its quality and flavor are remarkably fine. Taste "Bluenose" yourself! Then you'll feel more enthusiastic about it. Order from your grocer.

SOLE PACKERS.

**SMITH
AND
PROCTOR**

SOLE PACKERS

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SMITH & PROCTOR - HALIFAX, N.S.

THE GROCER handling COPELAND'S



Diamond C Brands

Corn Flour and Corn Meal

has a product he can recommend with every confidence of having a satisfied customer.

Milled from the highest grade American Corn.

G. COPELAND & SONS

MIDLAND and PENETANG, ONT.

HEAD OFFICE. MIDLAND

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**CENTURY
SALT**

---a salt that's
easy to sell

—a salt that's purified and refined to the very last degree—a salt with the clean, sparkling purity so much desired by every good housewife—a salt that makes satisfied customers.

Be sure
your stock
is well displayed.

**THE DOMINION SALT CO LIMITED
SARNIA, ONT.**

Furnivall's

FINE
FRUIT
PURE JAM

AGENTS:—Ontario—MacLaren Imperial Cheese Co., Ltd., Toronto. Montreal—George Hodge & Sons, Limited. St. John, N.B.—MacLaren Imperial Cheese Co. Halifax, N.S.—MacLaren Imperial Cheese Co. Sydney, N.S.—A. E. Sheppard. Hamilton—R. M. Griffin. Calgary, Alta.—MacLaren Imperial Cheese Co., Ltd. Edmonton, Alta.—MacLaren Imperial Cheese Co., Ltd. Saskatoon—The H. L. Perry Co., Ltd. Manitoba—The H. L. Perry Co., Ltd., Winnipeg.

Dealers will make no mistakes in regularly displaying their stocks of Furnivall's Fine Fruit Pure Jams.

These jams have that superior degree of excellence which appeals to every discriminating housewife.

The 1918 Pack is up to the usual Furnivall quality standard.

FURNIVALL-NEW, Limited

Hamilton, Canada

CHICKEN A LA KING

Blue Seal Brand

Put up in handy attractively labelled containers this delicious food gets instant attention in any dealer's store.

It is wholesome and economical and its goodness always brings the user back for more.

Try Chicken a la King in your next displays.

E. W. Jeffress, Limited

Walkerville, Ontario

RICE FLOUR

*THE QUALITY
SUBSTITUTE*

**Mount Royal Milling
& Mfg. Co., Limited**

Montreal, Que.

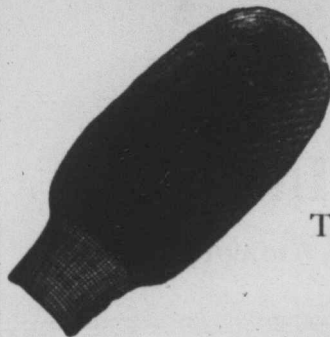
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Every Man
In Your
Town

is a good prospect when you display the comfortable, carefully made TAPATCO Glove line.



TAPATCO
REGISTERED BRAND TRADE MARK



Ask Your Jobber
TAPATCO Gloves are made in many styles and weights to meet the requirements of the many. See how well they'll sell in your store.

The American Pad and
Textile Company
Chatham, Ontario

**Y & S
STICK LICORICE**
in 10c Cartons

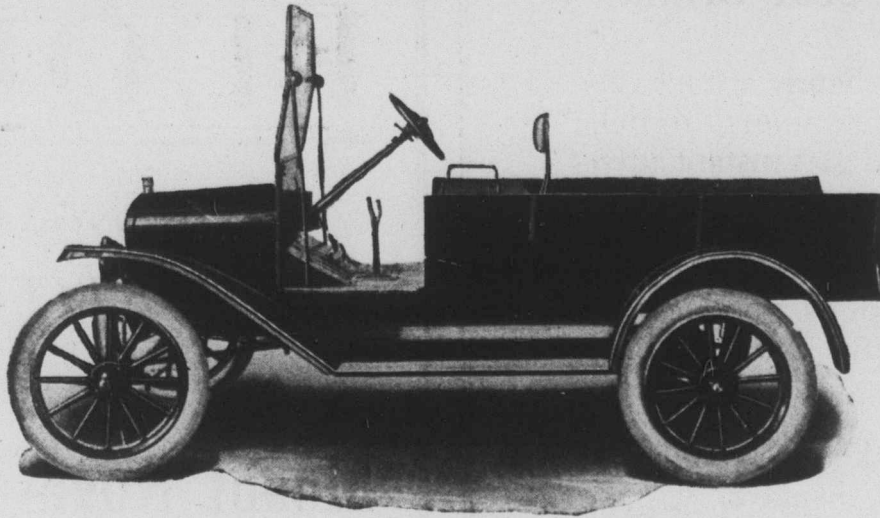


Everything in Licorice for all
Industries using
LICORICE
in any form.

Made in Canada by

National Licorice Company
MONTREAL

Grocers and Provisioners

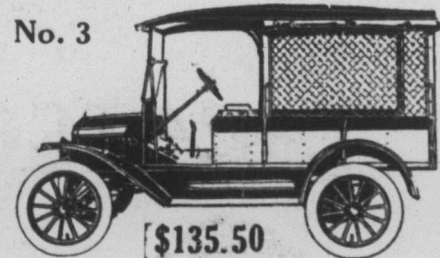


The Base Unit for Clear Weather, \$67.75.
With Top, Side Curtains and Side Screens, \$135.50.

The most perfect, the strongest and most adaptable Motor Delivery Bodies for the Grocery and Provisioning Business, are the

Babcock Commercial Bodies

They combine **STRENGTH, BEAUTY** and **DURABILITY**. Steel skeleton construction—patented—is the secret of their unequalled rigidity and lasting powers. You can buy the No. 3 Base Unit, and by adding standardized parts, you can have the top, side curtains, screens or full panel bodies added. The most serviceable and economical Motor Delivery Body made. Name the chassis you want to put it on and we will send it to you, ready to fit, so you can do it yourself without the help of an expert mechanic. Can be shipped in "Knock down" style, saving freight charges.



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CARRIAGE FACTORIES, LIMITED

Head Office: Excelsior Life Building, Toronto. Sales Offices: Montreal, Winnipeg, Toronto

As a Substitute

for wheat flour, PURITY OATS stands first among the cereals we must use in order that our armies may be fed.

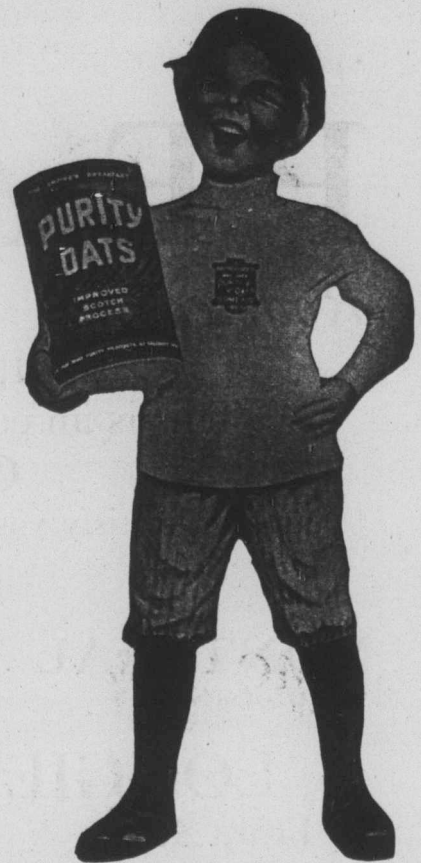
PURITY OATS

is high in food value, low in cost. This carefully milled product of the world-famous Alberta oats enables the housewife to bake palatable and nutritious food, and at the same time releases a portion of her wheat flour for shipment overseas.

Grocers who recommend PURITY OATS for baking purposes are doing their country a service.

Western Canada Flour Mills Co., Limited

Toronto, Winnipeg, Calgary, Brandon, Edmonton, Vancouver, New Westminster, Victoria, Nanaimo, Prince Rupert, Nelson, Rossland, Goderich, Ottawa, Montreal and St. John, N.B.



The Purity Kid.



Worth featuring at any time

MATHIEU'S NERVINE POWDER

A grand remedy for Neuralgia, Headache, Sleeplessness and other nerve complaints.

Free from morphine, chloral, opium or any harmful drug.

A dandy little line to recommend. A line that always satisfies and always repeats.

J. L. Mathieu Co.

PROPRIETORS

SHERBROOKE

QUEBEC

The Megantic Broom Mfg., Co., Ltd.

Manufacturers of Brooms and Clothes Pins



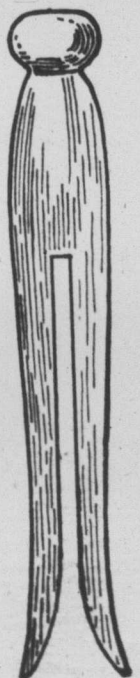
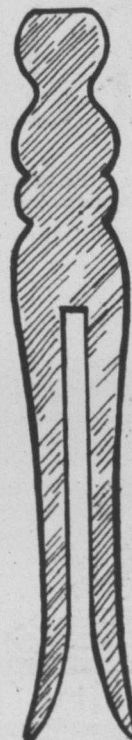
Lake Megantic, Que.

Represented by

Boivin & Grenier, Québec.
Delorme Frère, Montréal.
J. Hunter White, St. John, N.B.
H. D. Marshall, Ottawa.
Harry Horne Co., Toronto.
Tomlinson & O'Brien, Winnipeg.
Oppenheimer Bros., Vancouver.

These agents have always a stock on hand sufficient to satisfy the demands of clients in their territory.

Satisfaction on these three lines guaranteed.



If any advertisement interests you, tear it out now and place with letters to be answered.

QUALITY PEANUTS

Roasted

Salted

Bulk and Package Goods

This is an easily handled line that pays you a

Good Steady Profit

and will satisfy your customers, thus assuring you repeat sales.

Write to-day for our prices.

MONTREAL NUT AND BROKERAGE CO.
30 Jurors Street MONTREAL

Selling Agents

LOGGIE SONS & COMPANY
32 Front Street TORONTO

KING GEORGE'S NAVY

**CHEWING
TOBACCO**

Will prove one of your "best sellers"

Because the excellent texture and flavor of King George's Navy Chewing Tobacco wins instant approval with the most critical chewers.

Stock King George's Navy now for easy, profitable tobacco sales and satisfied customers.

Order your supplies from your wholesaler.

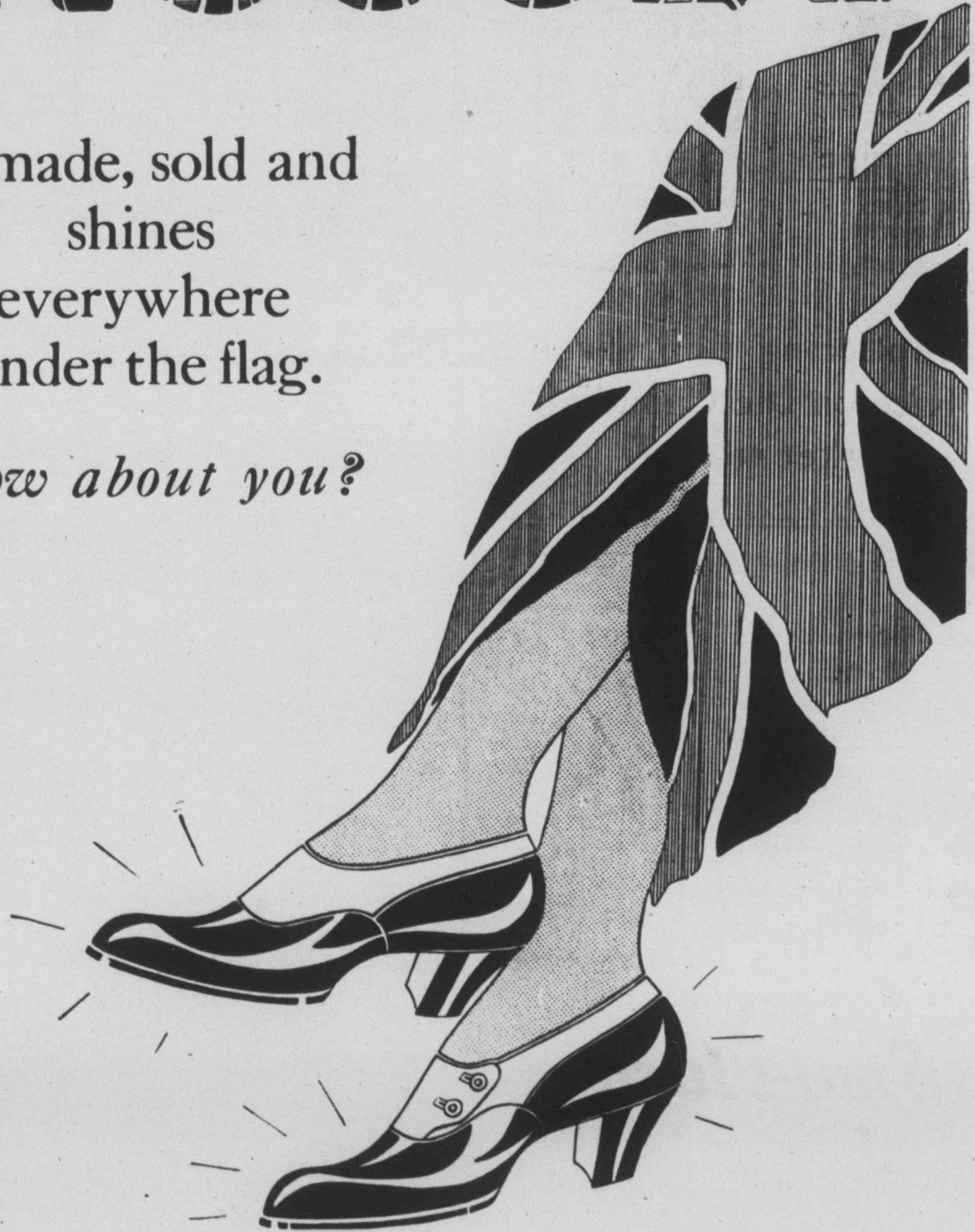
Rock City Tobacco Co., Ltd.

If any advertisement interests you, tear it out now and place with letters to be answered.

NUGGET

Is made, sold and
shines
everywhere
under the flag.

How about you?

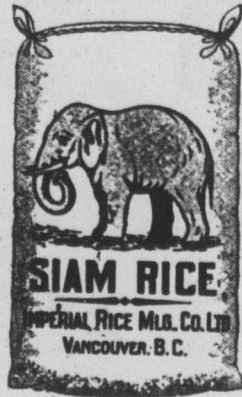
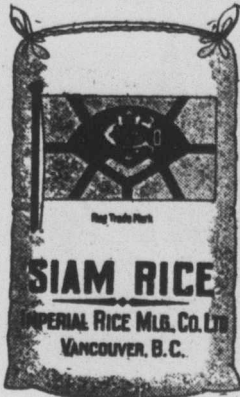


THE NUGGET POLISH CO., LIMITED
TORONTO

If any advertisement interests you, tear it out now and place with letters to be answered.

Imperial Rice Milling Co., Ltd.

VANCOUVER, B.C.



We are offering the best value in Rice on the Canadian market to-day.

The *Sani-Flush* can itself is a good advertisement. It is colored attractively to catch the eye, and tells the whole story



ALWAYS KEEP CANS OF

Sani-Flush

WHERE CUSTOMERS CAN SEE THEM

Your display of Sani-Flush will make an immediate connection with the manufacturer's magazine advertising. It will enable your customers to buy Sani-Flush without any embarrassing questions.

Harold F. Ritchie & Co., Limited

10-12 McCaul Street, Toronto, Ont.

QUOTATIONS FOR PROPRIETARY ARTICLES

SPACE IN THIS DEPARTMENT IS \$65 PER INCH PER YEAR

BAKING POWDER

Size	Less than 10-case lots Per doz.
Dime	\$ 1 15
4-oz.	1 65
6-oz.	2 45
8-oz.	3 10
12-oz.	4 65
16-oz.	5 90
2 1/2-lb.	14 60
5-lb.	27 35

F.O.B. Montreal, or F.O.B. jobbers' point, subject to jobbers' regular terms. Lots of 10 cases and over, less 2% discount; 1% barrel discount will be allowed when packed in barrels. Barrels contain 15 cases assorted sizes.

JAMS

DOMINION CANNERS, LTD. "Aylmer" Pure Jams and Jellies. Guaranteed Fresh Fruit and Pure Sugar Only.

Screw Vac top Glass Jars, 16 oz. glass, 2 doz. case.	Per doz.
Blackberry	\$3 00
Currant, Black	3 20
Plum	2 90
Pear	2 90
Peach	2 90
Raspberry, Red	3 30
Raspberry and Red Currant	3 00

DOMINION CANNERS, LTD.

CATSUPS—In Glass Bottles	Per doz.
1 1/2 Pts., Delhi Epicure	\$1 75
1 1/2 Pts., Red Seal, screw tops	1 40
Pts., Delhi Epicure	2 75
Pts., Red Seal	1 90
Ots., Red Seal	2 85
Qts., Lynn Valley	2 75

BAKED BEANS WITH PORK

Brands—Canada First, Simcoe, Quaker.

Individual Baked Beans, Plain	Per doz.
85s. or with Sauce, 4 doz. to case	\$0 95
1's Baked Beans, Flat, Plain, 4 doz. to case	1 15
1's Baked Beans, Flat, Tom. Sauce, 4 doz. to case	1 25
1's Baked Beans, Tall, Tomato or Chili Sauce, 4 doz. to case	1 35
1 1/2's (20-oz.) Plain, per doz.	1 65
Tomato or Chili Sauce	1 90
2's Baked Beans, Plain, 2 doz. to case	1 95
2's Baked Beans, Tom. Sauce, tall, 2 doz. to case	2 30
2's Baked Beans, Chili Sauce, tall, 2 doz. to case	2 30
1 1/2's Tall, Plain, per doz.	2 75
Tomato or Chili Sauce	3 20
Family, Plain, \$2.35 doz.; Family, Tomato Sauce, \$2.80 doz.; Family, Chili Sauce, \$2.80 doz. The above 2 doz. to case, 10's, 1/2 doz. per case; Chili and Tomato Sauce, for hotel and restaurant use (gals.), \$12; plain, \$10.	

"AYLMER" PURE ORANGE MARMALADE

Tumblers, Vacuum Top, 2 doz. in case	Per doz.
12-oz. Glass, Screw Top, 2 doz. in case	\$1 90
16-oz. Glass, Screw Top, 2 doz. in case	2 25
16-oz. Glass, Tall, Vacuum, 2 doz. in case	2 75
2's Tin, 2 doz. per case	3 90
4's Tin, 12 pails in crate, per pail	0 68

5's Tin, 8 pails in crate, per pail	0 34
7's Tin or Wood, 6 pails in crate	1 15
7's Tin or Wood, 4 pails in crate, per lb.	0 16
30's Tin or Wood, one pail crate, per lb.	0 16

BLUE

Keen's Oxford, per lb.	\$0 22
In cases 12-12 lb. boxes to case	0 21 1/2

COCOA AND CHOCOLATE THE COWAN CO., LTD.

COCOA—	
Perfection Cocoa, lbs., 1 & 2 doz. in box, per doz.	\$4 60
Perfection, 1/2-lb. tins, doz.	2 45
Perfection, 1/4-lb. tins, doz.	1 35
Perfection, 10c size, doz.	0 95
Perfection, 5-lb. tins, per lb.	0 37
Supreme Breakfast Cocoa, 1/2-lb. jars, 1 & 2 doz. in box, doz.	2 75

(Unsweetened Chocolate)	
Supreme Chocolate, 12-lb. boxes, per lb.	0 36
Supreme Chocolate, 10c size, 2 doz. in box, per box	1 80
Perfection chocolate, 10c size, 2 doz. in box, per doz.	0 90

SWEET CHOCOLATE— Per lb.	
Eagle Chocolate, 1/2s, 6-lb. boxes 28 boxes in case	0 33
Diamond Chocolate, 1/4s, 6 and 12-lb. boxes, 144 lbs. in case	0 35
Diamond Chocolate, 8s, 6 and 12-lb. boxes, 144 lbs. in case	0 35
Diamond Chocolate, 7s, 6 and 12-lb. boxes, 144 lbs. in case	0 34
Diamond Chocolate, 7s, 4-lb. boxes, 50 boxes in case, per box	1 35

CHOCOLATE CONFECTIONS

Maple Buds, 5-lb. boxes, 30 boxes in case, per lb.	0 42
Milk Medallions, 5-lb. boxes in case, per lb.	0 42
Chocolate Ginger, 5-lb. boxes, 30 boxes in case, per lb.	0 45
Crystallized Ginger, 5-lb. boxes, 30 boxes in case, per lb.	0 45

6c. LINES

Toronto Prices	
Per box	
Filbert Nut Bars, 24 in box, 60 boxes in case	\$1 05
Almond Nut Bars, 24 in box, 50 boxes in case	1 05
Puffed Rice Bars, 24 in box, 50 boxes in case	1 05
Ginger Bars, 24 in box, 50 boxes in case	1 05
Fruit Bars, 24 in box, 50 boxes in case	1 05
Active Service Bars, 24 in box, 50 boxes in case	1 05
Victory Bar, 24 in box, 60 boxes in case	1 05
Queen's Dessert Bar, 24 in box, 60 boxes in case	1 05
Regal Milk Chocolate Bar, 24 in box, 50 boxes in case	1 05
Royal Milk Cakes, 24 in box, 50 boxes in case	1 05
Maple Buds, 6c display boxes, 6c pyramid packages, 6c glassine envelopes, 4 doz in box	2 00

10c LINES

Maple Buds, 10c, 1 doz. in box, 50 boxes in case, per doz.	\$0 95
Medallions, 10c, 1 doz in box, 50 boxes in case, per doz.	0 95

Great Forces at Work Behind POSTUM



A discriminating public, approving and demanding this pure, healthful beverage;

An energetic sales policy;

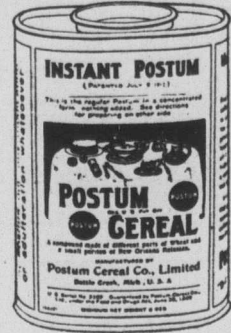
National advertising;

Dealer co-operation;

All these, with sale guaranteed, emphasize the fact that

“There’s a Reason” for POSTUM

Canadian Postum Cereal Co., Ltd., Windsor, Ont.



“KEYSTONE”
The name for Quality in
STABLE BRUSHES

Stable men appreciate the point about Keystone stable brushes—the bristles stick in, and the backs won't break.

Further than that, the bristles resist hard treatment in a remarkable manner—that's quality, and a stable man appreciates it.

Are you handling the “Keystone” Line?

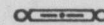
Write for prices, etc.

STEVENS-HEPNER CO., Ltd.
PORT ELGIN, ONTARIO

WETHEY'S Mince Meats

(both Condensed and Bulk)

always lead



*When buying
insist
on this brand*

If any advertisement interests you, tear it out now and place with letters to be answered.

Dole Bros. Hops & Malt Co.
BOSTON, MASS., U.S.A.

"SUPERIOR" BRAND HOPS
 FOR FAMILY TRADE

They are carefully selected and packed for the Canadian trade, in cases of 10, 15 or 30 lbs. each, containing 1/4, 1/2 or 1-lb. packets.

R. E. BOYD & COMPANY

Agents for the Province of Quebec
 15 STE. THERESE ST. - - - MONTREAL

DONALD H. BAIN CO.
 AGENTS FOR THE CANADIAN NORTH-WEST

"McCASKEY"
ACCOUNT SYSTEMS

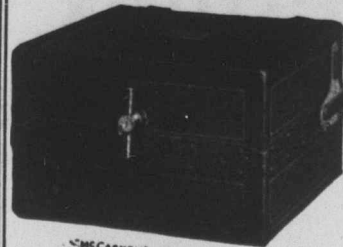
For Every Business.

Send for booklet -

"A Credit Plan That Works."

McCASKEY
SYSTEMS, LTD.

245 Carlaw Avenue
 TORONTO



"McCASKEY" CLOSED



OAKEY'S
"WELLINGTON"
KNIFE POLISH

The original and only reliable preparation for Cleaning and Polishing Cutlery, etc.

John Oakey & Sons, Ltd.

Manufacturers of Emery Cloth,
 Black Lead, Glass Paper, &c.

LONDON, S.E., ENGLAND

AGENTS:
 Geo. B. Jenkinson, 43 Queen St. East,
 Toronto, and J. E. Huxley & Co., 220
 McDermid St., Winnipeg.

We always have a few carloads of
 2's and 2 1/2's

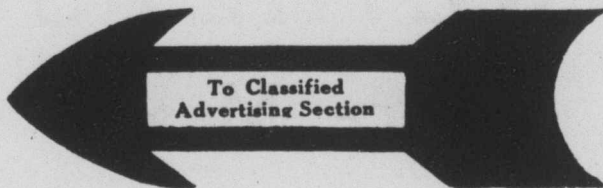
CANNING SHOOKS

ON HAND

Write or wire for prices.

W.C. Edwards & Co., Limited

OTTAWA, ONTARIO



To Classified
 Advertising Section

ESTABLISHED 1849

BRADSTREET'S

Offices Throughout the Civilized World

OFFICES IN CANADA:

Calgary, Alta.	Ottawa, Ont.	Montreal, Que.
Edmonton, Alta.	St. John, N.B.	Quebec, Que.
Halifax, N.S.	Vancouver, B.C.	Toronto, Ont.
London, Ont.	Victoria, B.C.	Winnipeg, Man.
	Hamilton, Ont.	

Reputation gained by long years of vigorous,
 conscientious and successful work.

THOMAS C. IRVING, General Manager
 TORONTO, CANADA. Western Canada



GET READY FOR CHRISTMAS TRADE

The increasing demand for TOBIN'S "PEERLESS OVERSEAS BOXES" is causing us some unrest, for we are forcibly reminded that raw materials are going up and the supply nothing near the demand.

So grocers of wisdom get in your orders at once—or the other fellow who has stock will coin the money you should have. The three sizes are the embodiment of strength, lightness and convenience in packing for France and England.

All prices will be withdrawn on the 15th Sept. That's the situation to-day. Now get busy if you want stock, while it's here. Prices mailed on application.

J. TOBIN & SONS - **OTTAWA, ONT.**

Please Mention this Paper when Writing to Advertisers

If any advertisement interests you, tear it out now and place with letters to be answered.

Chamberlain's Family Remedies

are splendidly reliable



When you recommend any of Chamberlain's lines you are backing a certainty—their reputation for results is a guarantee to you of pleased customers and profitable extra business.

Lots of your customers need just such dependable remedies as Chamberlain's. The men in the trenches would appreciate them, too.

So display Chamberlain's Remedies. They profit and repeat.

Chamberlain Medicine Co., Limited

TORONTO, CANADA

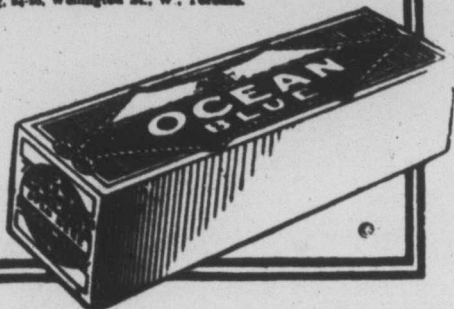
Don't hide the fact that you sell

OCEAN BLUE

You never know how many sales you may have lost until you keep it prominently placed. Keep good stocks, and

Order from your Wholesaler.

HARGREAVES (CANADA), LTD.,
The Gray Building, 24-26, Wellington St. W., Toronto.



FINEST CRYSTAL GELATINES

Powdered and Sheet

FINE LEAF GELATINE

BRITISH MANUFACTURE

GELATINE

OURY, MILLAR & CO.

9 Mincing Lane, London, E.C., Eng.

SOLE AGENTS FOR CANADA

F. S. Jarvis & Co.

18 TORONTO ST., - TORONTO

If any advertisement interests you, tear it out now and place with letters to be answered.

MALTBRU

Has a life and snap
that invigorates and
refreshes you.



Buy from your jobber or direct
from

Blackwoods Ltd.
WINNIPEG

CALIFORNIA FRUIT CANNERS ASSOCIATION

CALIFORNIA RIPE OLIVES DEL MONTE BRAND

- Size—
2½-quart Tall Cylinder Can
No. 1 Pint Cylinder Can...
No. 16 Jar
No. 4 Jar
No. 10 Can

YUBA BRAND

- 2½-quart Tall Cylinder Can.
No. 1 Pint Cylinder Can...
No. 10 Can
Picnic Can

BORDEN MILK CO., LTD., CONDENSED MILK

- Terms, net, 30 days.
Eagle Brand, each 48 cans..\$9 00
Reindeer Brand, each 48 cans. 8 70
Silver Cow, each 48 cans... 8 15
Gold Seal, Purity, each 48 cans 8 00
Mayflower Brand, each 48 cans 8 00
Challenge Clover Brand, each 48 cans 7 50

EVAPORATED MILK

- St. Charles Brand, Hotel, each 24 cans\$6 40
Jersey Brand, Hotel, each 24 cans 6 40
Peerless Brand, Hotel, each 24 cans 6 40
St. Charles Brand, Tall, each 48 cans 6 50
Jersey Brand, Tall, each 48 cans 6 50
Peerless Brand, Tall, each 48 cans 6 50
St. Charles Brand, Family, each 48 cans 5 50
Jersey Brand, Family, each 48 cans 5 50
Peerless Brand, Family, each 48 cans 5 50
St. Charles Brand, small, each 48 cans 2 60
Jersey Brand, small, each 48 cans 2 60
Peerless Brand, small, each 48 cans 2 60

CONDENSED COFFEE

- Reindeer Brand, large, each 24 cans\$6 00
Reindeer Brand, small, each 48 cans 6 25
Regal Brand, each 24 cans.. 5 65
Cocoa, Reindeer Brand, large, each 24 cans 6 00
Reindeer Brand, small, 48 cans 6 25

CARNATION MILK PRODUCTS CO., LTD.

All points east of and including Fort William, in Ontario, Quebec and Maritime Provinces.

EVAPORATED MILK

- | | |
|--|----------|
| | Per Case |
| Carnation, 16-oz., talls (48 cans per case) | 6 40 |
| Carnation, 6-oz. baby (96 cans per case) | 5 40 |
| Canada First, 16-oz. talls (48 cans per case) | 6 25 |
| Canada First, 6-oz. baby (48 cans per case) | 2 60 |
| Canada First, 12-oz. family (48 cans per case) | 5 50 |
| Canada First, 32-oz. hotel (24 cans per case) | 6 15 |

W. CLARK, LIMITED, MONTREAL.

- Compressed Corn Beef—½s, \$2.90; 1s, \$4.45; 2s, \$9.25; 6s, \$34.75; 14s, \$80.
Lunch Ham—1s, \$6.45; 2s, \$13.50.
Ready Lunch Beef—1s, \$4.45; 2s, \$9.45; 2s, \$9.90.
Boneless Pig's Feet—½s, \$2.90; 1s, \$4.95; 1s, \$9.90.
Ready Lunch Veal Loaf—½s, \$2.40; 1s, \$4.45.
Ready Lunch, Beef-Ham Loaf—½s, \$2.40; 1s, \$4.45.
Ready Lunch Beef Loaf—½s, \$2.40; 1s, \$4.45.
Ready Lunch Asst. Loaves—½s, \$2.45; 1s, \$4.50.
Geneva Sausage—1s, \$4.95; 2s, \$9.45
Roast Beef—½s, \$2.90; 1s, \$4.45; 2s, \$9.25; 6s, \$34.75.
Boiled Beef—1s, \$4.45; 2s, \$9.25; 6s, \$34.75.
Jellied Veal—½s, \$2.90; 1s, \$4.45; 2s, \$9.

- Cooked Tripe—1s, \$2.45; 2s, \$4.45.
Stewed Ox Tail—1s, \$2.45; 2s, \$4.45.
Stewed Kidney—1s, \$4.45; 2s, \$8.95.
Mince Collops—½s, \$1.95; 1s, \$3.75; 2s, \$6.95.

- Sausage Meat—1s, \$4.2s, \$7.75.
Corn Beef Hash — ½s, \$1.95; 1s, \$3.70; 2s, \$5.45.
Beef Steak and Onions—½s, \$2.90; 1s, \$4.45; 2s, \$8.45.
Jellied Hocks—2s, \$9.95; 6s, \$29.80;
Irish Stew—1s, \$3.45; 2s, \$6.75.
Cambridge Sausage—1s, \$4.45; 2s, \$8.45.

- Boneless Chicken — ½s, \$5.90; 1s, \$8.95.
Boneless Turkey — ½s, \$5.90; 1s, \$8.95.

- Ox Tongue—½s, \$3.35; 1s, \$7.95; 1½s, \$12.45; 2s, \$15.95; 2½s, \$17.50; 3½s, \$27; 6s, \$45.
Lunch Tongue—½s, \$3.45; 1s, \$6.75; 2s, \$15.50.

- Tongue Lunch—1s, \$6.75.
Beef Suet—1s, \$4.90; 2s, \$8.50.
Mince Meat (Tins)—1s, \$2.95; 2s, \$4.45; 5s, \$12.95.

- Mince Meat (Bulk)—5s, 23c; 10s, 22c; 25s, 21c; 50s, 20c; 85s, 20c.
Chateau Brand Pork and Beans, with Tomato Sauce—Ind., \$1.10; 1s, \$1.75; 2s, \$2.55; 3s, \$3.85.
With Plain Sauce—Ind., 1s; 1s, \$1.65; 2s, \$2.40; 3s, \$3.40.

- Chateau Brand Concentrated Soups—Celery, 1s, \$1.25; Consomme, 1s, \$1.25; Green Peas, 1s, \$1.25; Julienne, 1s, \$1.25; Mulligatawny, 1s, \$1.25; Mutton Broth, 1s, \$1.25; Ox Tail, 1s, \$1.25; Pea, 1s, \$1.25; Scotch Broth, 1s, \$1.25; Vegetable, 1s, \$1.25; Chicken, 1s, \$1.65; Mock Turtle, 1s, \$1.65; Tomato, 1s, \$1.65; Vermicelli Tomato, 1s, \$1.35; Assorted, 1s, \$1.35; Soups and Bouilli, 1s, \$12.50.

- Clark's Pork and Beans, Tomato Sauce, Blue Label—Ind., 95c; 1s, \$1.25; 1½s, \$1.90; 2s, \$2.30; 3s, flats, \$2.95; 3s, talls, \$3.35; 6s, \$12; 12s, \$20.

- Plain Sauce, Pink Label—Ind., 85c; 1s, \$1.15; 1½s, \$1.65; 2s, \$1.95; 3s (flats), \$2.50; 3s (talls), \$2.95; 6s, \$10; 12s, \$18.

- Chili Sauce (red and gold label)—Ind., 95c; 1s, \$1.25; 1½s, \$1.90; 2s, \$2.30; 3s (flat), \$2.95.

- Vegetarian Baked Beans and Tomato Sauce—2s, \$2.25.
Sliced Smoked Beef—½s, \$2.35; 1s, \$3.45; 4s, \$24.

- Canadian Boiled Dinner—1s, \$2.45; 2s, \$5.95.

- Army Rations—Beef and Vegetables, 1s, \$3.45; 2s, \$5.95.
Spaghetti with Tomato Sauce with Cheese—½s, \$1.85; 1s, \$2.50; 2s, \$4.30.

- Tongue, Ham and Veal Pates—½s, \$2.25.
Ham and Veal Pates—½s, \$2.25.
Smoked Vienna Style Sausage—½s, \$2.45.

- Pate De Foie—¼s, 75c; ½s, \$1.40.
Plum Pudding—½s, \$2.45.
Potted Beef Ham—¼s, 75c; ½s, \$1.40.

- Beef—¼s, 75c; ½s, \$1.40.
Potted Tongue—¼s, 75c; ½s, \$1.40.
Potted Game (Venison)—¼s, 75c.
Potted Veal—¼s, 75c; ½s, \$1.40.
Potted Meats (Assorted)—¼s, 80c; ½s, \$1.45.

- Devilled Beef Ham—¼s, 75c; ½s, \$1.40.
Beef—¼s, 75c; ½s, \$1.40.
Devilled Tongue—¼s, 75c; ½s, \$1.40.
Veal—¼s, 75c; ½s, \$1.40.
Devilled Meats (Assorted)—¼s, 80c; ½s, \$1.45.

In Glass Goods

- Fluid Beef Cordial—20 oz. bottle, \$10; 10 oz., \$5.
Ox Tongue — 1½s, \$14.50; 2s, \$17.50.

- Lunch Tongue—1s, \$9.95.
Sliced Smoked Beef—¼s, \$1.75; ½s, \$2.85; 1s, \$4.15.

- Mince meat—1s, \$3.45.
Potted Chicken—¼s, \$2.35.
Ham—¼s, \$2.35.
Tongue—¼s, \$2.35.

- Venison—¼s, \$2.35.
Chicken Breast—½s, \$9.95.
Tomato Ketchup—8s, \$2.25; 12s, \$2.80; 16s, \$3.50.

- Peanut Butter—¼s, \$1.45; ½s, \$1.95; 1s, \$2.45; in pails, 5s, 33c; 12s, 31c; 24s, 30c; 50s, 30c.

The Story of War Under The Earth

THE German sappers had discovered and broken into a Canadian tunnel. They had planted a machine gun at their end and sent a shower of bullets down the dark, narrow passage whenever the Canadians made any effort to enter their underground galleries. The story of how two Canadians nailed steel snipers' shields to the front of a push cart and shoved it ahead of them up to the very teeth of the gun, and how they dropped a can of deadly explosive, hopped on to the cart, and let it coast back down the tunnel, while bullets rattled on the shield like hail and, finally, how the explosive blew up the machine gun and its crew and blocked the passage again—this remarkable story is told by Lieut. C. W. Tilbrook (who was one of the two) in the course of an article, "An Underground Tank," in October MACLEAN'S.

Recently a Toronto newspaper declared editorially that the public was tiring of war books and war stories because of the sameness of them. The newspaper was right. But the public literally devours any story of the war that is new. The series of articles that Lieut. Tilbrook has done for MACLEAN'S has been read with an astonishing amount of interest *because they are different from anything that the public has yet read.* Warfare in the tunnels is a terrible business—grim, silent, cruel. It is a strangely technical phase of warfare and the "sappers" go about their business with queer instruments that might have figured in a Jules Verne phantasy. To read of underground fighting, as Lieut. Tilbrook tells of it, is to get a vision of a new kind of war altogether—something gripping, fearsome and mystifying.

"An Underground Tank," is the best of his series. But, after all, it is only one feature in a long array that makes the October issue of MACLEAN'S one of unparalleled interest.

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The new status of women, arising out of the war, is treated in the powerful style of this famous writer, who came from the Canadian West. It introduces a new thought.

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403

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PRUNE CROP HURT

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BEAN PRICES NAMED

Prices have been named on canned beans which represent an advance over those recently issued on peas. These two are usually on a nearly level basis but the small pack of beans has brought about high prices. Quotations at the factory are for the Golden Wax Midget, 2's, \$2.05-\$2.07½ with 15 per cent. delivery; Golden Wax, 2's, \$1.72½-\$1.75 with 25 per cent. delivery; Refugee, 2's, \$1.72½-\$1.75 with 25 per cent. delivery; Golden Wax, gallons, \$8.25-\$8.27½ with 50 per cent. delivery; Refugee, gallons, \$8.25-\$8.27½ per dozen with 50 per cent. delivery.

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¼-INCH CUSHION FILLERS
CORRUGATED FLATS
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All these ads will have
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WANTED — POSITION AS MANAGER FOR general store. Sixteen years' experience. Best references. Open October first. French and English. Box 436, Canadian Grocer, Toronto.

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Our organization is big enough to collect quickly anywhere. Ask to see our special forms. They'll be mailed you free.

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IN CANADIAN GROCER
WHEN WRITING TO
ADVERTISERS

CANADIAN GROCER

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CALIFORNIA CANNED FRUITS & VEGETABLES, DRIED FRUITS & RAISINS

Patriotic Business Builders— Every One of Them

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The DEL MONTE Shield on canned fruits and vegetables, dried fruits, prunes, raisins and other food specialties, is *their guarantee* of quality. And it is *your guarantee* of better business, easier sales and quicker turnovers because the consumer knows and has confidence in the DEL MONTE Brand.

Are you ready to go “over the top” with DEL MONTE? It's just a case of preparedness on your part. The demand is there. *Order through your jobber.*

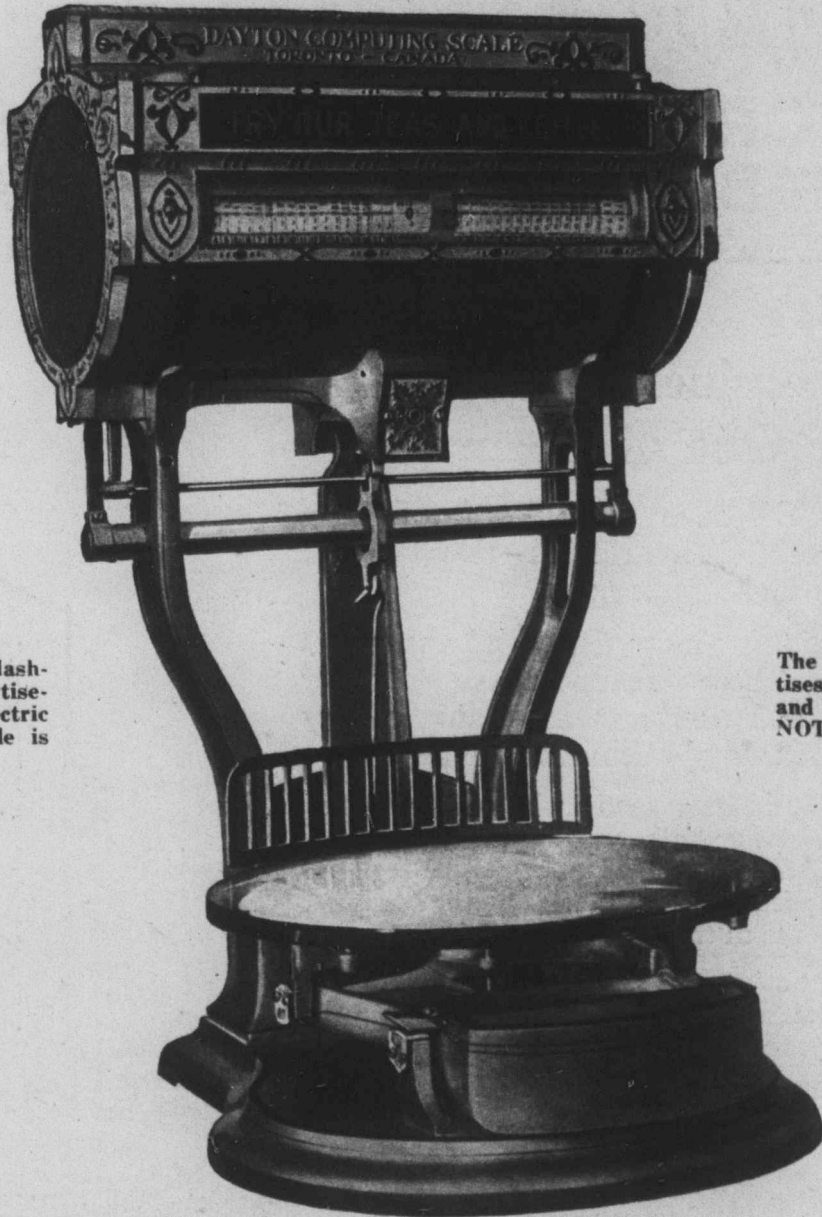
CALIFORNIA PACKING CORPORATION
San Francisco, California

The DEL MONTE Brand covers a wide line of fruits, vegetables and food specialties, including all varieties of California Canned Fruits and Vegetables; Jellies, Jams, Preserves, Catsup, Olives, etc.; Hawaiian Pineapple; Dried Fruits and Raisins—all famous for their goodness and purity—all of the same high DEL MONTE quality.



CANADIAN GROCER

THE DAYTON COMPUTING SCALE
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Automatically flashes your advertisement by electric light when scale is used.

The Dayton advertises the merchant and his wares—and NOT the scale.

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Let us send you our latest catalogue just off the press.

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