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Sterbrooke, lst Dec., 1911.

The Chartered Banks.

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COMMERCIAL SUMMARY
-The Northern Crown Bank has increased its duidend from 5 to 6 per cent.
-The Bank of Montreal has been apponted financial agents in London of the City of Quebec.
-Bank exshanges last week at all leading cities in the United States aggregate $\$ 2,833,119,980$, an inicrease as compared with the same week last year of 19.1 per cent and with the corresponding week of 1909 of 12.4 per cent.
-The Government of New Zealand advertises in the Canada Gazette an offer of $\$ 60,000$ bonus for improvements in connection with "The extraction and dressing of fibre from New Zealand hemp and the utilization of by-products obtained during the process of extracting the fibre."
-Bond issues in Canada during the present year amount ed to $\$ 19425,000$. The absorption has been satisfactory, showing the increasing willingness of Canadians to finance their own concerns.
-Mir. Campgic has added to his benefactions of the human race by handing over a trifle of $\$ 2,500,000$ in Steel Trust gold bonds th a corporation whose objects will include formation of : "hero fund" in the United States.
-Peach stones. it has been discovered in California, burn as well as the best coal, and give out more heat in proportion to we:ght. The stones taken out of the fruit that is tinned or dried are collected and sold for this 1 urpose

The Russ'an flax crop has suffered in many places from d\% weather, as regards both quality and quantity. This yoar's flax is short and will prove lighter in weight. Samplis of the new flax are arriving in limited quantities.

Copper sales are on the basis of $131 /$ cents, though published quotations do not invariably agree. It has transpired that fistures have been largely dealt in, and that all possible production is practically sold for perhaps a couple of months.

The gold yield of New South Wales for October was 25, 616 ounces, valued at $\$ 467,675$, as compared with 17,423 ounces, valued at $\$ 298205$ for the corresponding period of last year. The yield during the ten months of the present year was 180,937 ounces, valued at $\$ 3241,845$.

The failure of the crop of apples this year in Germany has given rise to a large import business with Canada. Nova Neotia and other eastern prov nces have had an extraordinary good harvest this year. and the quality is excellent. Nova reotia and Ontario play the largest part in the export movement.

Boston and Maine returns for the three months ending Septumber 30 show gross earnings $\$ 12,298266$, an increase of $\$ 167.688$; net earnngs from operation $\$ 3,147.152$, a decrease of $\$ 382.042$; total net $\$ 3,220692$, a decrease of $\$ 327,831$; and surplus for dividends. after deducting the proportion of annual fixed charges $\$ 2.097634$, a decrease of $\$ 342,003$.

Cty Treasurer liobb reports that the city has more than half a million dollars of bad debts on its books. The amount is made up of $\$ 531,029$ of business and water taxes and $\$ 131$,590 of taxes for street improvements and sewers. The liabilities were incurred between $189^{-}$and 1904 and are still uncollected and uncollectable. He advisees that they be writ ten off.
---Accurding to official reports, the number of Russian indusirial establishments increased 988 during 1910 over the prereting year. the number of workmen employed increasing 118.172. The total number of industrial establishments (within the inspection classification) is 15,721 , and the workmen 1,951,955. The preparation of food products occupies 28 per cent of them.

It appears that the Royal Rank. which has been rapidly extending its business in recent years throughout the West Indies, is about to open two branches in Santo Domingo, the eastern and larger half of the Island of Hayti. The Royal Bank has already fifteen branches in Cuba alone. It also has three branches in Porto Rico. two in Trinidad, and one each at Nassau. Barbados and Jamaica.
-The Irish trade statistics now being issued will show that Irish exports were last year, for the first time, in excess of imports. The assistance given to agriculture and other industries in Ireland has led during late years to a great increase in exports to England. the total exports now amounting to as much as $£ 14$ per head of the population. Internal trade, however is shown to be less satisfactory.
-The report of the Department of Trade and Commerce for the first five months of the fiscal year shows the total :mports from the British Empire during the period \$54,457,352; exports to the rest of the empire $\$ 61,627,091$. Imports from the United States during the same period were $\$ 141,174,915$, an increase of $\$ 29,000000$ over last year. The exports to the United States were $\$ 44333,034$, an increase of $\$ 600000$.

The profits of Canadian Car and Foundry for the year were $\$ 1,507.137$. After payment of dividends on preierred stock there is a balance of $\$ 622,137$. The gross sales for the year were $\$ 12,500.000$, being a considerable ncrease over the gross sales of the previous year, but owing to competition by United States firms there was a reduction of profit on sales. The directors say they will not declare d vidends on the common until each year's results are known.
-The chief inspector of machinery of New Zealand in his annual report just published. says that the gas and oil engines and gas producer engines are commonly displacing the steam engine for power purposes. This s especially the case in remote and rural districts, where motors are employed for sheep shearing, milking pumping water, electric light:ng, chaff cutting. threshing sawing. etc. The future of the gas engine in that colony, he considers to be exceptionally bright.
-It is reported the Porcupine camp has produced somewhat less than $\$ 100000$ since its discovery two years ago, m:lls costing approximately $\$ 850,000$ are being built, or have been planned to be built. These are: Dome, $\$ 300,000 ;$ Hollinger. $\$ 250000$; Vipond. $\$ 170,000$; Porcupine Gold Mines. $\$ 250,000$; McIntyre, $\$ 70,000$; and Rea, $\$ 30000$. The Vipond mill will be built at once. The Rea and McIntyre are but yet projected, but in all probability will be built early in the new year.
-Advices from Washington assert that the customs duties are not turning in as much money this fiscal year as they did in the first four months of 1910. There is a deficit thus far of more than $\$ 21,000,000$. On the corresponding date in the last fiscal year the deficit was only $\$ 15000,000$. Taking into account all receipts and expenditures and including the sum received for the sale of Panama bonds, the remaining deficit is $\$ 4647,869$. 'he deficit for the last fiscal year, when there was no bond issue, was more than $\$ 22,000,000$.
-The Standard Oil Co. of New Jersey has declared its quarterly dividend at $\$ 7$, which compared with $\$ 10$ usually paid for th's quarter; but the Standard Oil Co. of New York declared a dividend of $\$ 20$ a share, which figures out $\$ 3.05$ a share on the old Standard Oil stock. so that the combined d'vidends are practically the same as the former rate. The new allotment of stock has been announced, whereby 34 companies are formed out of the body of Standard $0^{\circ}$, which is now practically dissolved as the law understands things.
--Details of a novel plan to fight the high cost of living were revealed at Boston last week in the announcement that 100000 railroad men have formed a co-operative organization to establish a chain of stores in which will be sold articles that will be procured direct from the producer. The stores will deal chiefly in the necessaries of life. The association has a capital of $\$ 50,000$. In Boston two stores will be opened. At every important point along the lines of the New York, New Haven and Hartford Railroad other stores will be opened.
-It is announced that the U.S. Steel Corporation will start its own new $\$ 6.000,000$ cement plant at Gary, employing 1,400 men. The annoucement is significant as indicating that the Steel Company is determined to hold a dominant place in the cement industry. When the corporation was organized it produced but 500,000 barrels yearly. while in 1910 its output was close on $10,000,000$ barrels. Conditions in the United States cement industry are more chaotic than ever, owing to over-production. Productive capacity is already 25 per cent greater than last year's consumption.
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-The Dominion Securities Corporation have recently purchased over $\$ 2,000000$ City of Victoria 4 per ceni securities of the following descript on:- $\$ 1,501,969$ 50-year registered stock, $\$ 230,68225$-year debentures, $\$ 267,236$ ten-year local improvement debentures. The City of Victoria has an assessed valuation (on land only) of $\$ 45.000,000$. Its gross debenture debt, including the bonds and stock referred to above, is $\$ 7,-$ 385,000 , of wh ch a large portion is invested in revenue producing utilities. The net debenture debt is $\$ 3,200,000$. Against this there is at the credit of the sink ng fund \$935.000.
-The Canada Landed and National Investment Co. announces a new issue of stock, totalling $\$ 402,000$. The first call will be for 50 per cent of the amount subscribed. The stock :s to be put out at par. The company is only able to borrow to the extent of four times its paid up capital, and the limit of its borrowing powers had been all but reached. The authorized capital of the Canada Landed Co. is $\$ 4,000$,cor and of this $\$ 2,008,000$ has been subscribed and $\$ 1,004,000$ puid up. The company's reserve fund amounts to $\$ 740,000$. The new stock is to be issued to shareholders of record Jan. 15 , in the proportion of one in five.
-A well-known river captain, whose experience has been gained on the Yukon River, is now in consultation with steamboat buiders in Pittsburg, considerng the advisability of fitting fourteen river boats now under construction for the burning of liquid fuel. These boats are to be employed on the Amazon R'ver, where coal or wood fuel is not easily procured, though the river is navigable for a thousand miles for vessels of 25 feet draught. There is a large traffic in the country, anu this field will prove to be of the utmost value if they can be adapted to oil fuel. Captain Brown's opinion is being awaited w th some anxiety.
-President Taft's Administrat on promises to break the Roosevelt record for number of trust prosecutions. More act ons against alleged illegal combinations have been inst tuted during the past five months than during the entire term of any other President, except Colonel Rooserelt, anu whlle the Taft term has a year and three months yet to run its record already nearly equals that for the seven years Roosevelt was in office. In all 17 bills in equity have been filed and 20 indictments secured under President Taft's Administration. Under Colonel Roosevelt 18 bills in equity were filed and 25 indictments secured. Seven bills in equity and four :ndictments make the total for the past five months.
-A Blue Book issued from the British Board of Trade deaiing with the census of roduction for 1907 shows that the gross output, selling value, or value of work done in the United Kingdom during that year was $£ 1.757 .000 .000$, the cost of materials used $£ 1,019,000,000$, the work given out or amount to other firms, $£ 26000000$. The net output was thus $£ 712$,000.000 , while the total number of persons employer (excluding out workers) was $6,936.000$. There were in addition 100,000 out workers so that the total number of persons employed on the work covered by the census was about 7000.000 . The net output, after paying for the cost of materia!s, was $£ 712000,000$, of which England alone was responsible for $£ 603000.000$.
--The I'n'ted State, trade with foreign countries has grown considerably this year compared, with that of a year ago. according to statistics of the Department of Commerce and Labour, issued recently. In exports trade for the ten months ending with October increased $\$ 235,000,000$ over the per'od last year, while the imports decreased $\$ 32,000,000$ in the same time. A balance of trade in favour of the United States amounting to $\$ 401,500000$ existed on November 1. Canada's exports to the U.S. for October decreased $\$ 1.200$, 000 from October of last year, and $\$ 6,300,000$ for the ten months ending with October. American exports to Canada increased $\$ 6,800000$ for October and $\$ 48600,000$ for the tea months. All the principal countries except Brit'sh India, Japan, The Netherlands and Russia showed decreases in the
amount of their products imported into the United States. A total of $\$ 1,264,400,000$ worth of imports entered the country for the ten months, while the exports to foreign countries amounted to $\$ 1,665,900000$. The greatest increase in exports was to Canada. Germany was next with an increase of $\$ 32,000,000$ for the ten months; United Kingdom with an increase of $\$ 25,000,000$; Netherlands with an increase of $\$ 19$,000000 , and France with an increase of $\$ 14,000,000$. Mexico alone of the principal countries showed a decrease.
-Advices from Calgary state it was decided at a meeting held November 23, by prominent local business men in the offices of T. J. S. Skinner, to proceed with the organization of a new bank. The name will be changed from the Bank of Alberta to the Bank of Calgary, thus making it a local institution. The reason for this was that the capital would be almost entirely from Calgary, and that the head office would be in Calgary, consequently the word "Calgary" was substituted for "Alberta." The meet'ng was an adjourned one from the previous week. There was a large attendance, including the following: Mayor Mitchell, T. J. Skinner, F. Steinbrecker, Commissioner Clarke, Dr. Lindsay, S. F. Beveridge, C. T. McAllister, J. E. Rice, W. J. Hurst, R. J. Hutchings, J. M. Brayley and C. A. Ennis, secretary. After a general discussion it was the unanmous op nion of those present that the wank should be organized. A special committee composed of Dr: Lindsay, Col. Walker, T. J. S. Skinner, Wm. Georgeson and Mayor Mitchell was appointed to arrange for the prelminary work in the organization. The bank will be organized under a Dominion charter. and the capital of the bank will be $\$ 50000$ shares at $\$ 100$.

Bay of Quinte Notes.-Our Deseronto correspondent writes: A special Canadian Northern Railway train carrying 100 additiomal men to work on the line from Deseronto to Shannonville arrived in Deseronto last week. The railway has commenced ballasting the piece of road from Deseronto to Shannonville. Several tra:n loads of ballast go up daily, and if the weather continues favourable, with the large gang of men engaged, it will not take long to complete the work.It is apples everewhere down at Deseronto Station. Large quantities have been brought from Rednersville and other Bay ports, put off in Deseronto and shipped east to Ottawa, Montreal and the old country. In the face of all this Deserontonians have to pay $\$ 1.50$ a bag for culls. It may be mentioned as an indication of the amount of apples shipped out of Prince Edward County this year, that the steamer "Brockville" alone carried 8000 barrels out of South Bay in eight trips.-Kingston has amalgamated its civic light, heat and water departments, under one superintendent.- The boats of the Ontario and Quebec Navigation Company's fleet made their last trips to Montreal last week, and are laid up for the winter at Picton.-A mecting of the directors of the Dominion Match Company, Limited, of Deseronto was held in that town last week, when matters of importance were $\mathrm{d}: \mathrm{s}$ cussed. Follow'ng this a meeting of the shareholders was held last Saturday when Mr. W. S. Morden. K.C., of Toronto, an energetic business man, was elected president and Mr. C. J. Anderson, manager and secretary-treasurer. The president expressed great satisfaction with the showing made by the factory, and with greatly increased facilities for turning out matches, the outlook for the future is now in better shape than ever, which is saying a good deal.-The Bay at Deseronto is about frozen oveer. This is exceptionally early in the season for ice to make its appearance here-Deseronto is to have a canning factory next year, and Cherry Valley, Rossmore and Northport are likely to follow suit.-The Ontario Government has granted leases for dams four and eight on the Trent Canal to the Ontario Hydro-Electric Power Commission which means power at cost for the whole of the Trent district. It is said that these dams can generate 6,000 horse power.

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little pathways between counters and temporary stalls, or tables. The magazine mentioned has no new suggestions to offer which call for especial notice. Perhaps we should make one exception and notice the hint that "the presence of uniformed members of the public fire department would give shopping throngs a feeling of safety, and their instructions for handling fires would be invaluable."

On the contrary, we are inclined to believe that the feeling excited by the presence of uniformen firemen would be alarm, and not safety. It must be remembered that the danger to life of fire in such stores would be in the mad rush it would cause, than in the actual fire and smoke. Panic is unreasoning, and starts with little justification. An hysterical woman coming suddenly upon a helmetted fireman, might start such a panic as would have dreadful results. Probably it is better to take counsel with fire chiefs at this time of year, and be guided by their suggestions. Something by way of extra precaution should be done to guard against fire and panic danger during the approaching crowded shopping season.

## FAVOURED NATIONS TREATIES.

lt is time that the Dominion of Canada put herself in the right of it, regarding the request made by Sir Wilfrid Laurier at the Imperial Conference of 1911, as follows:-"That His Majesty's Government be re. quested to open negotiations with the several Foreign Governments having treaties which apply to the Overseas Dominions with a view to securing liberty for any of those Dominions which may so desire to withdraw from the operation of the treaty without impairing the treaty in respect to the rest of the Empire."

While this action was taken, as everyone knows, to clear the way for the operation of the reciprocal trade proposals of President Taft, without entailing upon Canada the onus of throwing open her commerce to all "the favoured treaty nations," as well, it represents an almost traditional idea in Dominion politics. As far back as 1891, the Parliament of Canada adopted a memorial to Her Majesty the Queen setting out the objections to the system of most-favoured-nation treaties, and proposing the adoption of the principle of reciprocal concessions as between the various parts of the British Empire and between the Empire and foreign nations. Some will remember that the reply of the British Government (April, 1892) was to the effect that to comply with this suggestion "it would be necessary to revise very extensively the existing commercial
treaties of the British Empire, and a great break-up of existing commercial relations of which Canada now enjoys the benefits is involved."

How this might work out is shown by the course of action relating to Canada-Germany trade affairs. At the instance of Canada the Government of Lord Salisbury in 1897 gave notice for termination of the treaty with the Zollverein (1865), and in the absence of a British negotiating tariff it has been found impossible to negotiate any fresh English treaty with Germany. Since the denunciation all the commercial arrangements between the United Kingdom and Germany have been regulated by a resolution of the Bundesrath which can be rescinded at their discretion; failing the negotiation of treaties to replace those now to be denounced, Brit:sh commerce would be similarly dependent upon the magnanimity of foreign Governments, or British goods would automatically become the subject of the penal tariffs of foreign countries.

The embarrassing position in which British statesmen are placed by the crippling imposed upon them by colonial requests to be relieved from the obligations 'of these treaties was shown at the last Imperial conference. Sir Edward Grey, Secretary of State for Foreign Affairs, announced there that in reply to representations made in 1910 at the instance of the Government of Australia, the Government of Italy had refused to release the Dominions from their treaty obligations under the Anglo-Italian treaty of 1883, while the Government of Austria-Hungary had refrained from assenting to the proposal to release the Dominions from the Anglo-Austro-Hungarian treaties of 1858 and 1876 until they knew what were the intentions of the Australian Government in respect of the preferential treatment of British vessels.

British treaties with most of the trading nations of the world are virtually binding upon Canada as well as the U.K. But there are special exceptions in some of these instances, and apparently differences of opinion regarding some others. According to the statement of both British and Canadian Ministers, Canada is bound under these treaties to give to the following named countries the benefit of any reduction of duties to any country:-Argentine Republic, AustriaHungary, Bolivia, Columbia, Denmark, Japan, Norway, Russia, Spain, Sweden, Switzerland, and Venezuela. France is also entitled to most-favoured-nation treatment on all the articles included in the Franco-Canadian Convention.

Sir Edward Grey remarked at the 1911 conference, "amongst those twelve countries that are included in the list I have Denmark and Sweden. One of the treaties with S'weden, I believe, was made by Oliver Cromwell, and the treaties with-Denmark were made in the time of Charles II. I only give that as an illustration of how inevitable it is that the question should arise."

Inevitable indeed, that there should be difficulty in applying to the present conditions of our world-wide Empire, the conditions of a treaty negotiated for the "little" England of his day by the Lord Protector! Still, you cannot go about making new sets of trade treaties with every nation at once. There were reasons for the formation of some of them, which, per-
haps practically forbid their alirogation. Nor can you at a moment's notice make arrangements to suit the sudden needs of contracting nations. Time is necessary in matters of such concern. Opportunities arise "at diplomatic moments," when treaty changes can be easily made. It is for these reasons that we suggest to the present Government that a policy should be forrmulated upon this subject as speedily as possible, and submitted, of course not publicly, to the British Cabinet in order that it may be implemented as oecasion serves. Otherwise we are likely to find ourselves following hap-hazard plans of purely selfish developrnent, which may land us in serious difficulties, even with the mother country herself.

## COTVON VAbORIZATION SCHEME

At last the particulars have been permitted to transpire of the plan to be proposed for preventing the price of cotton falling below 1.5 cents. The following statement represents the official decision of the brokers and others who have been at work on the subject. These gentlemen have represented to prominent bankers of N.I. and leading representat.ves of the South, such as Governor 0'Neal of Alabama, Clarence Ousley, representing Governor Colquitt of Texas, and E.J. Watson, l'resident of the P'ermaner: Southern Cotton Congress and Commissioner of Agriculture of South Carolina, a proposition which means the placing in the cotton belt states of about $\$ 50,000,000$ immediately for the handling of the cotton crop of 1911 . In other words, the proposition is to give the farmer $\$ 25$ a bale advance on his cotton without interest, charging him only $\$ 1$ a bale to cover expenses of grading and handling. letting him turn over the colton to the holders who will advance him $* 25$ a bale and give him the opportunity to designate the day of sale prior to Jan. 1, 1913, and participate in any advance in price to the extent of three-fourths of the rise in the market. It is calculated that by the present ordinary holding process the farmer talies all the chances of the rise in the market. By this plan he takes no more chance than he dill before and has every opportunity of maximum farticipation in a rise in the market, meantime paying the debts he has to pay and saving the losses sustained by country damages and by loss of weight and warehomsilly charges.
Provision is made against any apparent violation of the sherman law in that each state committee named by the (iovernor of Commissioner of Agriculture of ealch state has the power to name the day of sale if colton reaches 12 or 13 cents, which, according to testimony gathered, gives only a close legitimate profit on the cosit of production.
Of course, everything depends on the acceptance of the plan by the individual farmer in connection with his pledge to reduce acreage in the coming year. The undertaking is fathered by a number of bankers, of which Colonel Robert M. Thompson is the head, he being a widely known bull and of the firm of S. H. P. Pell and Co., brokers and cotton men, and all necessary machinery for caring for the cotton has been provided. The committeemen claim they have been assured ly a number of the strongest banks in New York
of the thorough backing of these already strong interests.
The crux of the whole matter lies in the necessity of the pledge from planters that they will refrain from selling or giving options on their cotton, and that they will reduce the acreage to be planted. This last is a disagreeable feature, and has an evil sound in view of the intention of the Sherman law to maintain competition, and to punish whatever opposes itself to it.
We venture the prophesy that the scheme will prove abortive. As S. T. Hubbard, a well-known "bear" in the cotton market puts it :- "Cotton farmers are not going to borrow $\$ 25$ a bale from a banking syndicate when their own banks are willing to advance them $\$ 40$ a bale without a string to the profits. The South is abundantly able to finance its cotton itself. Money is a drug on the market, owing to the industrial depression. Southern banks can get all they want at very low interest rates right here in New York. Cotton is a commercial proposition. The only thing that will advance the price is a small crop. Valorizat on would not. Brazil's valorization plan is often quoted as proof of what could be done with cotton. Now, in the first place, conditions are not parallel. Brazil. was growing coffee at a heavy loss. The price obtainable would not corer cost of production when the Government decided to finance the surplus and reduce acreage. But cotton is not grown at a loss, even in this hig crop year. It shows a profit to the planter at current prices. In the second place, valorization did not adrance coffee prices. It was three short crops in success: on that put coffee prices where they are to-day."

Mr. Hubbard predicts that the surplus cotton will betaken care of this year naturally. "Three factors will enter into this process," he says, "the spinner, the spot merchant and the farmer. The spinner is buying for forward requirements as an insurance against a possible shortage next year. Europe has bought already from 250,000 to 300,000 bales for that purpose. The spot merchant is buying for investment. He regards 9 cents as low, all things considered, and is willing to take a chance that next year's crop will be smaller'than this year's. and that his cotton will show him a profit next season. The farmer will hold part of his crop with the same expectation of getting a better price for it."
Nor will the planter who is worth his salt hold back his land from cultivation on the chance of getting more for what cotton the remainder of his farm may grow. He will remember that the hig crop of 13,540 ,000 bales in 1906 , grew on an acreage two milliors of acres smaller than produced the poor crop of $2,000,000$ bales less in $190 \%$
It would be almost a calamity for the southern States to attempt any such speculative scheme as has been outlined. nor does the "Journal of Commerce" believe they will agree to do so. Squirm as they may, the founders of this scheme cannot wriggle out of the position of hreaking the spirit of the Sherman Act in undertaking action along such repressive lines, and that ought to count for something in the face of the prosecutions already initiated. Attempts have been made many times to combine agriculturists against low prices for their products, with uniform lack of success.

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## HYDRO ELECTRICITY.

The waterways of, Canada are among the most valuable of our national assets. Since the discovery of the transmission of electric power has shown the value of water-falls, we have come to understand the plan upon which the future development of the country is intended to proceed. More important by far than coal mines are these water powers, which time will not despoil, and with which no country has been more bountifully, or more conveniently provided. It is that feature, the continuity of water systems which renders it important they should be properly controlled from the first. Succeeding generations will pass opinions uncomplimentary to us, upon any management which found them over hand and foot to favoured companies.
We notice, for instance, an announcement that three rapids in the St. Lawrence River-the Cedars, Cascades and Coteau-are to be developed for power purposes by a new English syndicate. The promoters are said to be about to incorporate a company with an authorized capital of $\$ 100,000,000$, with a charter from the Dominion Government. The scheme is supposed to be really an enlarged merger of several companies already interested in power enterprises along the St. Lawrence above Montreal. At present four companics have interests on these rapids.

It is said that the English promoters will defeat the ambitious plans of the St. Lawrence Power Company, which has for several years been seeking for permission to dam the Canadian side of the St. Lawrence River at the foot of the Long Sault Rapids, toward which the Laurier government was favourably disposed. but which the opposition, then under the leaders ship of Mr. Borden, now Prime Minister, resolutely opposed. The St. Lawrence company holds a charter from the State of New York for damming the part of the St. Lawrence in New York at that point and has already a big power plant near Massena, N.Y., controlled by the Aluminum Company of America.

Readers of the "Journal of Commerce," will remember the struggles which have occurred in Parliament, as well as at Washington, over this company's attempts to dam the St. Lawrence.
It ought to be noted also that the Provinces are awakening to the value of these water powers. On January 1, the people of 22 municipalities will vote on the question of making contracts for power with the Provincial Hydro-Electric Commission. The localities embraced in the proposed extension will not be altogether dependent on power generated at Niagara Falls. Officials of the commission are now investigating the power possibilities of the Maitland and Sangeen rivers, which are estimated at a maximum of 15,000 horse power, excepting during the summer. Power will be produced there during the spring, autumn and winter when the demand will be the heaviest and in the dry season it is proposed to augment the supply by a loop to the Niagara system, transformer stations being erected at Guelph and Seaforth, from which points the new trunk lines will run. Branch lines from the latter will connect with every town and village in the district. The work will possibly be begun early in the coming year. The plans of the commission include also the development of
power to the amount of 4,000 horse power on the Trent Valley canal in eastern Ontario for supplying the towns from Whitby to Cornwall, and also the procuring of a supply from Chat's Falls on the Ottawa river, which is stated to afford possibilities for a possible development of 100,000 horse power.

It is reported with some degree of authority that the Quebec government is about to follow the example of Ontario by the establishment of a provincial hydroelectric system on the same lines in the near future. The name of Hon. S. N. Parent, late chairman of the national transcontinental railway commission and former Mayor of Quebec, is mentioned as the probable head of the Quebec system.

Hon. Mr. Parent is out of a position since the return of his opponents to power at Ottawa has deprived him of his Transcontinental Railway Commissionship. No doubt he will not be unthankful for the creation of such a post.

The Quebec Government is at the present advertising the auction sale of extensive water powers within this Province. We cannot refrain from uttering a protest against thus disposing of rights in perpetuity, to what no one can at present appraise, and to what the present generation have in all equity only a life. tenant's interests in. A rental tenure, terminable after notice, should be all that operating companies have any right to call for. We submit that if a sale is necessary at all, instead of a long leave, it should be only for a definite term of years. Our authorities are laying up trouble for some one when they go beyond that, and affect to divest themselves and their successors of what they have had confided to them in trust.

The new Dominion Government would save itself much anxiety and worry in the future if it would now lay down a definite policy for this momentous matter. Possibly the Conservation Commission might be endowed with permanency, since it is not a partisan body, and be entrusted with a real oversight of water powers. Something definite should be done, and certainly the sooner the better.

## FINANCING THE WAR.

There is some curiosity among men of business as to how the expense of the Turco-Italian war will be met by the countries engaged in it. Italy has a prodigious debt already of over three hundred millions sterling and, as is well known, is already greatly overtaxed. Much attention has been directed to a letter from a Swiss correspondent of the "Morning Post," of London, Eng., who says that commercial travellers who have just returned from Italy have very few fresh orders on their books, and report a general disinclination to make purchases:-"Everywhere a terrible shortness of money is becoming prevalent, and even the largest and best established firms are making payments very slowly, and there is the utmost unwillingness on the part of everyone to pay cash for anything. Many factories have greatly lessened their output, the local markets being naturally dull, while the important outlet generaly afforded by the Near East is, of course, for the present completely blocked. Italy generally exports to Turkey coloured cottons to the va-
lue of $£ 2,000,000$ sterling a year, and although there is no official boycott of Italian goods in Turkey, a virtual boycott does exist."

To this we may add that a Turkish regulation has imposed a duty of 100 per cent upon Italian goods imported into her enemy's country. The Italian Finance Minister, Signor Giolotti, says there was $\$ 60,000,000$ in the Treasury when the war began, of which only $\$ 10,000,000$ had been expended at the beginning of November. He adds that there is a further sum of $\$ 27,500,000$, which can be disposed of if necessary, and that the $\$ 360,000,000$ deposited in the Post Office Savings Banks is also available. The $\$ 27,500,000$ is no doubt the amount of paper currency the banks of issue can be compelled to put forth. This, with a discount rate, it is virtually that if 101, is not a peculiarly safe measure to depend upon. Still, provided the war does not cost over about $\$ 100,000,000$, Italy should pull through all right. It is now said officially that at present the monthly cost of operations is from $\$ 8,-$ 000,000 to $\$ 9,000,000$, though the first estimate was $\$ 20,000,000$. The actual cost is certainly nearer the latter mark. A hundred thousand men cannot be kept in the field at less than $\$ 1,000,000$, that is $\$ 10$ each per week. The warships, 'and their material expended must cost at least as much more. As is well known, army service and medical corps work, amount to outrageous sums in war time. Besides the Government has to be carried on at the same time, and commerce is terribly hindred, so that ordinary sources of revenue are not available for its maintenance.

Still, Italy is not so badly furnished with funds for the war, as has been imagined, however drastic some of her financial methods may appear. The national feeling has been generally most patriotic, and if that continues all will be well, no doubt.

Turkey is by no means in so good a position. A great part of its vast external debt is under international control. The bonds are held almost entirely in Europe, and run at 4 per cent, the different series being quoted at 82 (lowest figure) for Unified, 92 1-2 for 1902 's, and 73 for 1908's. These loans are secured on customs receipts of various ports, on tithes and other revenues, and by the Ottoman Bank. Large debts are also provided against by Egyptian revenues which need not be especially considered now.

It will be noticed that Turkey is thus deprived of m'uch of her power of levying special taxes, owing to the claims of the foreign bondholders, protected by treaties, and by mortgages on certain regular sources of national income. Of course, Turkey has its own peculiar means of raising revenues, but it is doubtful if its creditors will permit a reversion to practises which might give an excuse for foreign intervention. Nor is it probable that these creditors will sit dumbly by if Turkey is getting the worst of it in an expensive war. Perhaps it will be found that its indebtedness is Turkey's best security against defeat. which may threaten its national existence, or solvency.
-Tle Union Trust Co. of New York, which has acquired tic Plaza Bank, a Fifth Avenue concern, has a capital of $\$ 1 .-$ c00 000 and a surplus of $\$ 7,940.000$. It holds deposits of over $\$ 54,000,000$.

## PANICS IN UNITED STA'IES.

"The United States is practically the only civil'zed country which has financial panics and currency famines," said John Perr'n, chairman of the Fletcher-American National Bank, of Indianapolis, in his address on "Trade Fluctuations and Panics," before the American Bankers' convention. He said further:-
Our trade w:th other countries during the past year approximated $31 / 2$ billion dollars, a total regarded as extraordinary. But it was less than 1 per cent of the amount of our domestic trade, estimated at approximately 400 billion dollars. There are wide fluctuations in the total of our trade from year to year, although the necessities of 90 million people assure a huge volume even in dullest years. And there are wide fluctuations from season to season.

An increase of trade means a proportionate increase of both cred t and cash transactions, requiring more bank loans and more money paid out to make cash settlements. In the autumn, to assist in moving the crops, banks are called upon for large additional amounts of currency, the total varying according to the size and value of the crops. but estimated usually at from 150 to 200 million dollars. It comes out of bank reserves and reduces correspondingly their power to lend, making interest rates higher in the fall than in the spring. As the crop movement is completed, this money gradually finds :ts way back to interior banks and finally in considerable measure to New York, creating deposit balances upon which interest is paid. Such accumulation is at the season of least commercial demand, and consequently much is loaned for stock speculation.

When the demand for currency again comes from the agricultural districts, reserves must again be drawn upon. If trade is active and stock speculation rife, reserves will already below, and ser ous reduction of loans will be necessitated in order to meet the demand for currency and also to maintain reserves. If crops are large. which ought to be an assurance of greater prosperity instead of cause of disaster, the demand will be the more important, and the reduction in loans necessitated will be the more serious.

## CASEIN MANUFACTURE IN AUSTRALIA.

It is reported says London Chamber of Commerce Journal, that a factory will be established at Lismore, in New South Wales, for the manufacture of casein. While the central depot. or factory proper, will be at Lismore. receiving depots for skimmed milk, or, as they are known in the trade, precipating stations, will be established wherever a supply of from 2.000 to 3.000 gallons of skimmed milk can be obtained. At these stations the casein will be separated from the whey, and the product obta'ned forwarded to the head factory for final treatment. There will be collecting routes from these stations similar to the present system of cream collecting. only the skimmed milk will be purchased at the farms, and the farmers will have no further r'sk. The whey left after the casein has been precipitated will be fed to pigs. Farmers who now feed pigs as the only means of using up the skimmed milk. and who des:re to continue pig breeding, will be able to buy back supplies of the whey from the precipitating station corresponding to the amount of skimmed milk supplied. The price to be paid farmers will, it is estimated. be an increase of something like 100 per cent on the value of the skimmed milk as pig feed. In other words. where the skimmed milk is now worth, say. $1 / 4 \mathrm{~d}$ a gallon. it will be worth approx mately $1 / 2 \mathrm{~d}$ when sold to the casein factory. These figures are not given as the actual rates, but they serve as an approximate estimate.
-The industrial production of the French cety of Marseilles amounted last year to the sum of $\$ 266,340.000$. The number of vessels that entered the port last year was 8,318 .
-There are now 2875 investment holders of Dominion Steel Corporation stock, or 400 more than a year ago.

An addre lork Life mercial con upon the I in the Un tion into li not general be able to it:-
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## increase of

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## ALIA.

merce Journal, in New South the central deving depots for ade, precipating 5 of from 2.000 1ed. At these whey, and the ctory for final rom these stacollecting. only farms, and the $y$ left after the pigs. Farmers up the skimmed will be able to pitating station supplied. The e an increase of e skimmed milk aed milk is now prox:mately $1 / 2 \mathrm{~d}$ es are not given pproximate esti-
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Dominion Steel

## LIFE INSURANCE BEGAN THE TROUBLE.

An address by Mr. D. P. Kingsley, President of the New lork Life Insurance Co., before the Tians-Mississippi Commercial Congress rem.nds us that the beginning of the attacks upon the Trusts and large commercial corporations generally in the Unted States was the Hughes-Armstrong investigation into life insurance affairs in New York. This is a fact not generally noticed as it deserves to be, and we are glad to be able to put the matter on record. As Mr. singsley puts it: -
-The assault on business really began. 6 years ago with the assault on life insurance. Politio:ans then learned that sensat:onalism was politically profitable. They learned that a jath to preferment and fame lay open before the man who fed sensationalism while properly attacking faults. They learned that every established principle of economics, every sound doctrine in legislation, could be violated, and the violation counted a distinction, if such action seemed to be a part of an assault on size and success and the evils which usually go with great successes. No declaration yet made in any of the assaults on business has been economically so reactionary, so radical, as the flat declarations made. in February, 1906, by the committee of the New York legislature, known as the Armstrong Committee. They declared that certain institutions were bad because they were great; that beneticence, grown large. had become a menace; that the limits of human integrity and capacity had been reached. and that the State must now protect the publec not alone by control, by publicity and by strict accountability, but by arbitrary limitations, which were by their very nature destructive.

The life companies of the country-some of them guilty of serious errors, properly chargeable with gross derelictionswere nevertheless so strong because of the principles which underlie them and because of the essential integrity of their management, that they rallied from the assault and have with general success readjusted themselves to meet the demands of the new laws-some of which are most excellent, some a disgrace to a self-governing country.
But that was only the beginning. The politician-whose chief ambition is not construction, but putting the other fellow in a hole-saw his opportunity. General business waswith life insurance-guilty of great success; it was guilty. too, of gross errors of some indefensible practices. The opportunity was too fine. The average -tatesman saw prefeament and glory and fame in a bitter assanit. That general business is a delicate, senstive stru: ture. unable to stand long under the strain of suspicion and uncertainty meant nothing to him. He knew from what he had already seen that the attack would be popular; it might help his party; it would almost certa:nly help him; there was, moreover, a rare opportunity in the provisions of a - lepirg archaic !aw-the meaning of wh ch no one then knew. the full meaning of which no one knows now.
The attack was made. It has been kept up. And now vic are getting the answer. The law failed to prevent w'desread :njustice while the great business coml inations were heing organzed and built up. Now. after the injustice has heriil done. and the great organizations have developed the rffic ency and economy which are neefssary to meet worldwide competition the law inflicts widespread injustice in seekfing to tear these combinations to pieces."

## DIFFERING WEIGHTs.

Canadians who have passed into the fullest maturity of life can remember something of the confusion formerly existing in this country when local usage was the law of weights and measures. It was not unusual in those days to find three different sets of measures in use at the stores and markets, the old French, the Imper:al, and the "American," or perhaps the Federal. We have to be thankful that a definite federal authority has decided by law what iconstitutes busuels, bags, quarts. barrels and pounds for us now.

In the United States the old rule of State control still prevails to the great confusion of business. For instance, the standard weight of a bushel of sweet potatoes in Mississippi is 60 pounds, while in lowa it is 46 pounds. The standard weight of a bushel of buckwheat is 56 pounds in Kentucky and 42 pounds in Texas. The standard weight of a bushel of tomatoes in Tennessee is 56 pounds and when taken over into MFssouri is only 45 pounds. The standard weight of a bushel of pears in Tennessee is 56 pounds, but when they reach Missouri only 48 pounds. A bushel of apples in Arkansas is 50 pounds, but when taken across the line into Texas only 45 pounds.
Apples are shipped :n barrels and boxes varying in size from a bushel to three bushels. These commodities are continually crossing State lines for consumption in other States. The President of the U.S. National Reta: 1 Grocers' Association declares that he heard of a farmer who sold a peddler three pecks for a bushel and the peddler sold five pecks out of that quantity and had some left!

## FALL RIVER DIVIDENDS.

The days when the cotton mills of New England found the 14 per cent dividend limit of the laws too restrictive are long past and gone. At present 5 per cent interest is evidently out of reach, and with a diminution in cost of goods in sight, and mill storehouses full of goods made from raw cotton at the old high price, prospects for the coming season are not bright.
Reports just issued show that the dividends of the Fall River cotton mill corporations for the 4 th quarter of the current year show an average rate on $\$ 27.605,000$ capital of 1.07 per cent, or at the rate of 4.28 per annum. Thirty-six corporations are :ncluded, all manufacturers of cotton print cloths. In tise previous quarter the dividend was 1.12 per cent, or at the rate of 4.48 per annum. The returns for the second and rirst quarters were 1.23 and 1.60 per cent respectively, making a total of 5.02 per cent for the year. There has been a steady reduction of dividend for two years. In 1910 the returns were as follows:-First quarter, 1.93 per cent; second, 1.68 ; th rd. 1.65 ; fourth. 1.63; representing 6.89 per cent for the year. The dividends for the current year are less than half of those paid in 1907, when the return was 10.93 per cent. In 1908 the average dividends amounted to $\mathbf{6 . 9 4}$ per cent, and in 1909 to 7.77 . Of the 36 corporations embraced in the returns ten missed paying a dividend at all last quarter, and only two paid dividends of 2 per cent. Five paid 1 per cent only, and the remainder $11 / 2$ per cent.

## HUNDREDS OF INDICTMENTS!

The pure food regulations of the State of Indiana, are beng pushed with a vioour worthy of Dr. Wiley, the Federal 1ader in such agitations. Driven to their wit's ends by the prosecutions to wh:ch ordinary business appear to expose them, ind cted retailers are adopting the natural plan of shou'dering the blame off themselves on to the backs of the wholesale dealers. The rules against cold storage foods are in favour of these attempts, and it looks as though some of the iargest produce houspe will have to submit to adverse decisions of the courts of law.
"After ten days' investigation by an agent of the Indiana Pur Food Department, it is announced that something like 400 violations of the pure food law have been committed by the Armour Packing Co. of Chicago, and indictments have teen procured against them. The information on which the mdetments are based was gained from local dealers when confronted with the sale of :mpure foods, or foods not latolled according to law. It is said that during the last few weeke more than 10,000 dozen of storage eggs have been shippert into the local market by outside firms and corporations and have been sold as the fresh article."

## insurance notes

－The Yorkshire Fire has been admitted to Massachusetts and will be represented in Boston by John C．Paige and Co．

The 5th Annual Convention of the Assocation of Life Insurance presidents is to be held in New York on the 13th and 14th inst．，President John Hegeman of the Metropolitan Life presiding．Mr．L．Goidman，and of all people in the world，Rev．J．A Macdonald of Toronto，are to represent Canadian insurance on the list of speakers．

The L nion Lite of Canada issued for Octorer $\$ 2,820,261$ of new business．Th＇s is at the rate of $\$ 34.000,000$ a year， and makes the＂$\$ 25,006,000$ campaign＂easy of accomplish－ ment．

Oscar Tietz，proprietor of what is probably one of the largest retail trade in diermany in the comrse of an interview on this sule recently remarked：＂There is one particuiarly good feature of the law in Germany governing employees， which you have not got in the United States．Now．suppose one of my employes becomes sick．I am compelled to pay that employe his full salary for thirteen weeks，if he is ：11 that long．Durng that time the government pays his doetor＇s bills and for his medicine，etc．If the employe dies the gov－ ermment takes care of his widow and children．＇
－In order properly to appraise the value of the following criticism in the Review of London，Eng．，the weight of the writer should be ascertained：－＂An American contemporary states that fat men find it harder to procure accident insur－ ance than lean mon，the companies contending that in the event of a fat man breaking his leg，or spraining ms ankle，he is in the doctor＇s hands longer than a man of lighter build， as the injury takes longer to recover to sufficiently bear the weight．Hence the indemnity period is longer．We abso－ lutely dspute this contention，beliering the heavy man is usually much better off than the lighter，provided he is en－ dowed with a cheerful temperament，and carries out his doc－ tor＇s＇orders to the very letter．We have in mind definite cases which prove the po int indisputably and therefore we speak with a certain amount of authority
－The New York Life paid in dividends，annuities，cash va－ lues，cte．，$\$^{2}, 147,846$ to 3,783 living policy $\mathbf{y}$ holders in October last．The company lost 670 customers liy death in a s ingle month，and paid $⿻ 丷 木^{2} 013.663$ to their families

In replying to a Montral correspondent Insurance En－ gineering says：－$\cdots$ ．orecial type of standpipe and hose equipment is required for such a building as the new sanator－ ium at Ste．Agathe．but the best location for a standpipe would probably be near the principal stairway．Good work can be done with $1 \frac{1}{2}$－inch hose lines from $21 / 2$ inch standppes when fires are promptly discovered．I standpipe is not worth much unless an adequate water supply，under pressure is comected to it．With inf pounds＂pressure at at $1 \mathrm{in} \cdot \mathrm{h}$ noz zle． 10.00 gallons of water would supply oue hose line about 4，minuters．I tank would have to be elevated about 120 feet to give thit pressure．Inother way to oltain an ade－ quate water supply would be with a pump of not less than 500 gallons＇capacity per minute．draw wing from a reservoir． If electricity is available．th＇s pump could be driven by a mo－ tor at a minimum cost for maintenance．The reservoir should hold at least 50000 gallons of water and be reserved for fighting tire．

A mandatory notice has been issued by the Insurance Commissioner of Mimmesota that fire insurance companies be－ longing to the Western Union must discontinue the practice of paying a different rate of commission to agents represent－ ing both union and non－union companies from that paid to agents respresenting union companies only．Complaint has been made that where joint agencies were in question．the Union hね forced agents to sever their connection with non－ union companies．
＂Workmen＇s compensation－difficult and complex as the subject is－is ev：dently desired in Canada．The promoters of this legislation would be well advised to take every care．to avoid the pitfalls which tried systems have disclosed．Que－ bec has already passed a measure closely based on the Enc－ lish Act，and Ontario has appointed a Commission $t_{0}$ invest：－ gate the question and draw up a Bill．Whatever is done，it
is to be hoped that the interests of employer and employee will be fairly adjusted，and that the measure will be worded with scrupulous care and exactitude；otherwise it will be－ come a boon and blessing to the legal fraternity．＂－Review， Lond on．

## BENEFIT 0F VALORIZATION SCHEME．

It is curious how obession in his own aflairs can narrow a man＇s view，and bind him to other consideration．There have been numerous complaints the last few months over the effect of the Brazilian valorization scle me upon cotfee prices． It has even been proposed to bring its United States agents into court as sinning against the Sherman Anti－Merger law． Mr．Hennan Sielcken．of the N．Y．coffee broking firm of Crossman and Sielcken，one of the founders of the scheme， now comes out with a short statement defending valoriza－ tion on the ground that it has turned out to be a very good thing financially for his firm and other large operators．No－ Dody had ever questionea that．which was indeed the ground of complaint．Mr．Sielcken says：－
＂The valorization coffee plan has been a great success for Brazil and for everybody．It is helpful for the whole world to－day to have this stock of $5,000,000$ bags in government hands．More than $\$ 10,000,000$ has been made in the Ameri－ can coffiee trade by the recent advance．Of course，most of it has been made by those who are in the trade and have been carrying stocks of coffee for several years．The Ar－ buckles and my firm have done very well．I believe Ar － buckle has the only substantial stock of coffee now in exist－ once outside of the Government of Bazil，and I do not think h＇s stock is as high as ．Nonom bags．
There might be has＇s for talk about a trust or about a combination，if there had been any manimity of action am－ on the coffee dealers，but there has been a bsolutely no un－ derstanding．aqreement or combination，and in fact，no un－ nimity of astion．
The cats：for both coffee and sugar advances may be look－ idfor exactly where you look for the cause of the high prices of fool in Europe this year－in the partial failure of the ＂wp．＂

## GDOVES AND HOSERY

An increased number of orders（writes a Chemnitz corres－ pondent）have been received，but there is still no improve－ ment worthy of the name in the German textile industry． The indents booked are too small to have any influence upon the general state of aflairs，while the prices are still below the cost of production．In view of the heary drop in the price of cotton，buyers contend that textiles must also fall in proportion；they forget entirely that．for the past feiw years，manufacturers have been producing at cost price．and often eren at a loss．
In the stocking trade higher prices are now being asked for fine mesh goods．On socalled＂muslin＂st ockings manu－ fact urers are well employed，both for overseas and cont：inent－ al markets．The demand for fine－meshed silk hose has also emabled the finer classes of machines to find employment aga in．Several fresh orders have been secured for trame silk goods．although manuficturers will not promise del very before February next．Numerous orders ha ve come to hand too late；several indents from England．France，and the home markets，for the Cliristmas trade，have had to be refllsed．
Affairs in the glove trade are not much better．and mann： facturers complain that prices are still very bid；far too much ＇6 still being bought merely from st ock．Fortunately things promise to be good next season；several orders have been booked for long gloves from Europen markets．and the pro－ spects for these in Canada and the United States are also ex－ cellent next year．So far the quantities ordered are not large enough to have any effect on the market．but buyers are certa in that very large orders will soon be placed for long gloves as soon as things are more set tled．
Of foreign buyers now in Chemritz we may mention Mr． Boyd．of New York；and Mr．Murtry and Mr．Prudhomme，of Toronto．

Gross earning far for the first 056 ，or almost e the correspondin of only $\$ 3,306$ two preceding per cent over weeks last yeal somewhat grea roads in the so still report gai and Ohio，Sout Line．In the smaller returns ternational Gre m ore important of the country the statement In the followir States roads re vember and th same roads for practically the gether with th

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October． 2 we September， 2 ，

Canadian P \＆
Nov． 14 to 2 $\$ 120,000$－Gra 16 to 21． 1911

Canadian P expenses：－

Gross earning
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In October
from July 1 $\$ 155930$ ธั2． 08 last year is 1 to Oct ober

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A correst gives the fo wr ting，it Mayor＇s pla ＂Several in which I to consume sold at the

## RAILKOAD EARNINGS.

Gross earnings of all United States rallroads reporting so far for the first two weeks of November aggregate $\$ 19,184$, 056 , or almost exactly the same as for the same roads during the corresponding period a year ago, there being an increase of only $\$ 3,306$ This exhibit is hardly as favourable as in the two preceding months, each of which report a gain of 2.0 per cent over the total earnings for the corresponding two weeks last year. While losses are quite general, and to a somewhat greater extent than of late are shared in by the roads in the South, numerous leading systems in that section still report gains, among them Chesapeake and Ohio, Mobile and Ohio, Southern, Central of Georgia and Seaboard Air Line. In the West and Southwest most of the roads make smaller returns than last year, although Missouri Pacific. International Great Northern and Texas and Pacific, among the more important lines, still report some gain. In other parts of the country, while the earnings of most roads included in the statement show decrease as a rule it is not very large. In the following table are given the earnings of all United States roads reporting to date for the first two weeks of November and the gain as compared with the earnings of the same roads for the corresponding period a year ago; also for practically the same roads in the two preceding months, to gether with the percentages of gains over last year:-
1911.

Per
November, 2 weeks.
October. 2 weeks
19 184,056 Gain $\$ 3,306 \quad 0.0$ September, 2 weeks $20.462,836$ Ga in $409.186 \quad 2.0$ 17,235760 Ga in 336,021 $2.0^{\circ}$

C'anadian Pacific Railway return of traffic earnings from Nov. 14 to 21. 1911, $\$ 2.226,000 ; 1910$, $\$ 2106.000$; inc-rease, $\$ 120,000$.-Grand Trunk Railway traffic earnings from Nov. 10 to 21, 1911. $\$ 951384$; 1910, $\$ 910.786$; increase, $\$ 40.598$.

Canadian Pacific Railway Co.'s statement of earnings and expenses:-

0ct., 1911. $\begin{gathered}\text { July } 1 \\ \text { Oct. 31, } 1911 .\end{gathered}$
Gross earnings $\$ 11.207,991$. $99 \quad \$ 41,340,799.52$ 6,526 887 . $24 \quad 24,963,648.63$

Net profits
$\$ 4631,104.75 \quad \$ 16.377 .150 .89$

In October, 1910, the net profits were $\$ 4,505,160.52$. and from July 1 to October 31, 1910, there was a net profit of $\$ 15593052.08$. The gain in net profits over the same period last year is therefore, for October $\$ 175,944.23$, and from July 1 to Oct ober 31. \$784, C98. 81.

## MUNICIPAL TRADE JOBBI VG

A good deal of attention has been dexterously angled for and obtained by the May or of Indianopolis, who is engaged in a crusade against wholesale firms, and is, as ch ef magistrate acting as agent between producers and consumers. The n:ovement appears to be popular. and so long as it is suc. cessful in giving the people cheaper food, will continue to please them. It is unlikely, howerer. that this valiant crusader will be able to prove by a long continued tial that the trade of the world is wrongly conducted at present. Many such quite praiseworthy attempts have been made to elimin. ate the organizing middleman. but without conspicuous suecess so far.
A correspondent of the "Grocery World" in Indianopolis gives the following account of the present condition of affairs, wr ting, it will be noted, as a friendly participant in the Mayor's plan:-
"Several weeks ago I sent some correspondence from here in which I told of the plan of Mayor Shank, to sell produce to consumers over the middlemen's heads. The only thing sold at that time was potatoes, which were sold at a price
per bushel much betow what any middleman could afford to sell for.

The plan was such a success as to potatoes that the Mayor has also gone int 0 the tea business. Several weeks ago he wrote to London for tea prices, and has just received them. The price named on the grade wanted was 27 cents per pound. A sample came with it, also a letter saying: Please taste this tea against any at your place retailing at, say, 60 cents a pound, and you will at once say the one offered at 27 cents is better.'
During the past week Mayor Shank has given it out that he expects to have turkeys to sell to consumers direct over the holdays. As to the price, he says he hopes to be able to sell at 17 cents per pound, which would be very nearly 10 sents per pound below the probable retail price here orer the holiday season. Two more carloads of Michigan potatoes are expected as this letter goes forward, and they will be sold at cost like the others.
Mayor Shank has recently received a letter from J. B. Wh'te, Mayor of Williamsburg Ky., asking where he can buy potatoes to sell in the same way."

The late president of the prldential insurANCE COMPANY

So great was the energy, and so successful the life of Senator Dryden, the founder and Presdent of the Prudential Insurance Co., that the news of a serious surgical operation being necessary in h s condition of health, did not arouse very grave alarm. Some men of weight and importance appear to be necessary to their worlds, and the man who established the working principle of industr al insurance was one of these. 'That pueumonia, following an operation had called him away last Saturday was, therefore, a great shock, not only to his company. but also to the multitudes who call the Prudential "ours." as well as to alt who knew anything of his life's work. or his personality.
Senator Dryden leaves behind him so complete an organizat'on that evenhis death will not disarrange its running ability. The structure has, indeed, been sorely tried by previous bereavements during the past months. This is not the place to dilate upon the achievements of the company which is now his monument. We can lut sympathize with the in surance fraternity on the departure of so well furnished an ornament of their phlanthropic profession.

## STOCK EXCHANGE vALUES

The usual monthly compilation by the London Bankers' Magazine of the aggregate value of 387 securities dealt in on the Lon lon : to k Exchange shows the first furn in the downward swing since April. On October 21 the value was $£ 3$, 573147,000 . a gain of $\pm 14,350000$, or 1.3 p .c. for the month. The seventeen Amer:can railroads in the calculation contributed $£ 3.300,000$ of the increase, equal to 0.9 per cent. British and India funds were $£ 9431,000$, or 1.3 p.c. higher; home rails gained $£ 5,117000$, or 1.7 p.c., and Sóuth African Nines were up $£ 771,000$ or 1.1 p.e. The chief exception to the strength was foreign government funds, reflecting the stra ned European political situation. The 31 issues in this classification showed an aggregate delne of $£ 4871,000$, equal to 0.6 p.e. Comparisons follow:-

Aggregate value of 387 representative securities on October 21. 1911
£3,573.147,000
Aggregate value of 387 representative securi-
ties on September 21, 1911.
3,558,797.00
Increase
£14,350,000
-Of all the world production of 3.747 tons of quicksilver last year, the United States produced but 773 tons.

## BUSINESO DIFFICULIIIES.

The week's list of insolvencies would be insignticant but for those from ths Province, which include another Amusement Park, and a boarding-house proposition of some mag. nitude. Consdering the pressure upon business loans, the showing is most creditabie to Canadian trade.
Last week's failures were 32 in the whore Dominion, against the same number at the corresponding time last year, but of these ten were for amournts'exceedngs $\$ 5,000$. In the United states the number of insolvencies was 274 , of which 106 were for over $\$ 5,000$. In 1910 the numbers were 228 and 96 respectively.
In Ontario, the following have assigned:-L. M. Dougherty, lumber, Stouffille; J. J. Sanders, harness, Galt; W. scraire and Bro., general store, Rockland; J. A. Hillman, grocer ,etc., Rodney; Paul Duma:s, general store, cochrane.

The Bank of Nora scotia has applied for a winding-up order in connect on with the business of the Woodstock Textile Co.. Woodstock, 0nt. The sheriff is now in charge of the factory as a result of a judgment given a firm of contractors who have a claim of $\$ 1500$ for work done on the factory. It is likely the property will be put, on the market, and it may be bought in by the shareholders, as the business is a proms ing one, but lacked capital. The factory has been in operation several months, the city giv.ng a $\$ 1,200$ site.
In Quebec, the following have also assigned:-Lorge and Co., hats and furs, Montreal; E. Beauchamp and Co., grocery and meats, Montreal; The Coronation Laundry, Montreal; Pacifique Lafrance, painter, Montreal; C. Lanthier, dry goods, Montreal; Joseph Beaulieu, grocer. etc., St. \&imeiie De L'Energie. A demand of assignment has been served upon the following: Charles Camille, general store, La Tuque; Kobert Morrow, lry goods, etc., Lisgar Station; Victor Archambault, teas. Sherbrooke; Schlesinger Bros. and Co., manufacturers' agents and importers, Montreal, are contesting the demand of assignment made upon them.
A demand of assignment was served upon John Young, hats, Montreal, and he has consented to assign. A. L. Poirier, jobber. shoes, Levis; and G. E. Trepannier, general store, St. Adelphe, have made judicial assignments.

Miss S. Leclerc, grocer. etc., l'islet, has made a voluntary ass:gnment, having liabilities amounting to $\$ 2,400$, and assets of about $\$ 1.5 / 0$.

A wind ng-up order has been granted the Coney Island Park Co., on petition of Lonis Doucet for $\$ 1, \overline{9} 0$. F. X. Bilodeau being named provisional liquidator. This company was incorporated in September. 1968 with an authorize a cap tal stock of $\$ 20,000$, div:ded into shares of $\$ 100$ each. The board of directors was composed of President L. A. Wilson, VicePresident Nap. St. Armour. 2nd Vice-rresident F. X. Bilodeau. Secretary-Treasurer and Managing Drector J. A. Beaudry; other directors. L. Doucet and J. Mareotte. This company was formed with the object of running an amuse--ant park and hotel at Coteau Landing for picnic and exarsion purposes.
Onesime Bouchard, grocer and butcher, Montreal, has as8 sact. and a meeting of creditors to appoint curator has been fixed for Derember sth. Liabilities are placed at about $\$ 1800$.
Jos. L. Guil!melte, resturant. Ste. Agathe Des Monts, has assigned to Prevost and Bedard, Montreal, with liabilities of a bout $\$ 12: 30$.
Jos. Bernier. grocer, Montreal. has assigned on demand: Liabilit'es are placed at $\$ 4,180$. Principal creditors being. Hudon Hebert and Co., $\$ 1,500$; J. A. Bonin. Mathews Ltd., and the Whyte Parking Co.
Rev. Barnabe S. Dibeau. Montreal, has consented to assign on demand of Adelard Cousineau, who has been named provisional guardian. Rev, B. S. Dubeau is a priest, and conducts a lodging house. A prepared statement shows liabilities of ahout $\$ 43.1 n 0$. Principal cred tors being: 0 . Aubuchon $\$ 2.50 n$ : Beauvais and Frere; Rev. J. B. Bernard $\$ 1$. $000 ;$ T. E. Leclair; Provincial Bank $\$ 1.160$; A. Cous neau $\$ 1$, 080; Congregat ton of Notre Dame; S. L. Duusablon; Miss J. Dinning $\$ 1.000$; Miss P. Gagnon $\$ 1100$; Rev. B. Prijos $\$ 1.550$; Estate Amos, mortgage, $\$ 12.000$; Estate Hingston, mortgage,
$\$ 2,000$; Hon. A. Boyer, mortgage, $\$ 2,000$; Mrs. R. Lapointe, mortgage, $\$ 1,000$, etc.

In Manitoba: J. C. Reid, implements, Deloraine; W. M. Budge, e.gars, Neepawa, and L. E. White, restaurant, Winnipeg, have assigned.
In Alberta: G. M. Ball, jeweller, Stettler, and The Bonner Stranner Co., general store, Brickburn, have assigned to the Trusts and Guarantee Co.
In British Columbia, the following have assigned: Oddy and Conrod, Vancouver; S. Percy and Co., builders and contractors, Vancouver.
The Cedar Lumber and shingle Co. (not :ncorporated), Edburne, British Columbia, has assigned to the Westminster Land and Trust Co., Limited. This company is composed of Stephen Percy, H. H. Percy, and Andrew McDonnell, in partnership, registered since August 22nd. 1911.
In Nova Scotia: J. D. Wolfe, Halifax; Francis Calley, Sydney Mines, and John Hughes, Pentz Settlement, have assigned.

## FIRE RECORD.

Geo. M. Evans, aged 84, was suffocated, and several residents of the Cornelius Block, 485 Sherbrooke Street, Winnipeg, had narrow escapes from a similar fate Nov. 19, when fire broke out in the basement. Loss $\$ 5,000$, mostly caused by water, covered by insurance.
The res:dence of S . Tanner, at Madoc, Ont., was burned Nov. 22.
the dwelling of A . Cromwell, 4 miles from Brockville, Ont., was burned Nov. 22.
Fire Nov. 24 did $\$ 500$ damage to the dwelling of J. Barrette, 166 Marie Ann Street.
The roundhouse of the Grand Trunk Railway, at Point Levis. Que., was burned Nov. 23.
The Convent of the Soeurs Gr'ses at St. Jerome, Que., was destroyed by fire Nov. 24. Loss $\$ 20,000$; insurance $\$ 11.000$. Fire, which broke out at St. Stephen, N.B., Nov. 23, caused a property loss estimated at nearly $\$ 50,000$, of which about half is covered by insurance. The fire started in Archie Johnston's stables and spread very rapidly. A statement of the losses and 'nsurance follows:-F. E. Rose's grocery store, toss $\$ 25,000$. insurance $\$ 10,000$; James Me-Gawes' dwelling and stable and two horses, loss $\$ 6000$. insurance $\$ 3.000$; John Manuel's blacksmith shop $\$ 4.500$, no 'insuranee; F. M. Murchie's building. loss $\$ 1,500$, insurance $\$ 1.000$. In this bu:lding was Frank Carter. groceries and meat. loss $\$ 1,000$. Logar's dwelling, no insurance. Howard Aundrie and Co., wrapper factory, loss $\$ 2,500$, insurance $\$ 2,000$. Arch:e Johnston, stable and four horses. loss $\$ 1,000$; no insurance. P. F. McKenna's storehouse, with part of contents, loss $\$ 3,000$. His store and stock were damaged $\$ 5.000$ more. He is fully covered by insurance.
Fire Nov. 24 in a building on Outram Street, Truro, N.S., occup ed by Alfred Edwards. grocer; A. Baig, furnisher; John Fraser, grocer, and the Salvation Army barracks. The fire originated in Edwards' store from the stove. The latter store, and that of A. Baig were completely gutted, while Mr. Fraser suffered from smoke and water. None had much insurance.
Fire which broke out in a Syrian dealer's store on Sunday, reduced to ashes the commercial quarter of Disraeli, Que., burning out eleven properties and damaging five others. with \& loss est mated at $\$ 75.000$. The following were destroyed: Hotel Rousseau; Mr. Poulin's house; the store and premises of $C$. Lapointe merchant and carter: house and store of $C$. Gosselin; B. Binette's house and store; Eugene Gregoire's house; Joseph St. Hilaire's store and C. Cote's store. The flames also did considerable damage to the premises of $A$. Gregoire, P. Mailhot, O. Genest, N. A. Clouthier and Mme. Croteau. The chief losses being sustained by the proprietor of the Hotel Rosseau. and Mr. Cote. F. Roy and Joseph St. Hilaire. There was not much insurance on most of the destroyed properties.
The Jacques Cartier Building, Quebec. was badly damaged by fire Sunday. The fire broke out in the Theatre Nationale, situated in the upper part of the edfice, and this was com-
pletely gutted company, the firm, will be a
A fire whicl badly damages Hyland Ave.,
Loss, $\$ 4,000$.
Hy. Birks'
Union Ave. an Menday
The Ottawa was burned 1 insurance.
The res:denc aged by fire \}
The St. Lc Wednesday. dining room water. Loss

A fire in th son, near Liv Thos. Moore children. Th
The St. Tl Ont., was bad thousands.
The Imperi
by fire Satur

The annua fiscal year en Peiletier, pc: pansion both offices :n Cal shows a marl ${ }^{669}$ pieces, o w th $\overline{5} 84264$, year, an ine? three quarte,
The estims cards sent d ten per cent number of 1 600; of regis of second e] class (books class (packe cels for the

The total which $\$ 10,69$ The total ex railways an plus of $\$ 1,1$

The total postal noter 576.86 for t

During th tion to the There was a operation, t
The balan sarings ban $\$ 43.586857$ \& 1911. The 190510 in 1

Mileage
on March 3
The trans ception of : articles of were return tish, United
Letter ce Que.; Owe, and Moosej
pletely gutted. The theatre was occupied by a French stock company, the costumes, which were supplied by the Pouton firm, will be a heavy loss.
A fire which started Monday from some unknown cause, badly damaged two houses in course of erection at 3 and 5 Hyland Ave., Rosedale, Ont., owned by Mr. H. C. Schoffield. Loss, $\$ 4,600$.
Hy. Birks' new building in course of erection, corner -of Union Ave. and Catheart Street, was slightly damaged by fire Mraday.
The Ottawa House, owned by A. Valois, at Mattawá, Ont., was burned Monday. Loss $\$ 12,000$, about half covered by insurance.
The res:dence of A. Manseau, 35 Victoria Street, was damaged by fire Wednesday.
The St. Louis Hotel. Quebec, was badly damaged by fire Wednesday. The portion along Haldimand Street, and the dining room are badly damaged, and rest by smoke and water. Loss over $\$ 15,000$, mostly insured.
A fire in the house on the ranch of Lieuut.-Governor Paterson, near Liverpool, B.C., resulted Tuesday in the death of Thos. Moore, who had charge of the ranch, and $h: s$ three children. The house was completely destroyed.
The St. Thomas Park Packing Co.'s plant, St. Thomás, Ont., was badly damaged by fire Tuesday. Loss will run into thousands.
The Imperial Oil warehouse, at Wilcox, Sask., was gutted by fire Saturday. Loss $\$ 2.000$.

## POST OFFICE STATISTICA.

The annual report of the Post Office Department for the fiscal year end.ng March 31, 1911, just issued by Hon. L. P. Peiletier, pcstmastergencral, shows a very considerable $\mathrm{ex}^{\text {- }}$ pansion both in the service and transactions of the postoffices in Canada. The issue of postage stamps for the year shows a marked increase, the aggregate output being 648,764,669 pieces, of a total value of $\$ 11011,042.90$, as compared w'th 584264,774 pieces velued at $\$ 0.942,435.90$ the preceding year, an increase of eleven per cent :n pieces and ten and three quarters per cent in vilue:
The estimated increase in the number of letters and post cards sent during the year is 52357,000 , or an increase of ten per cent over the year ending March 31, 1910. The total number of letters sent was 504233,000 ; of post cards, 49,313 . C00; of registered letters 11,584000 ; of free letters 16,382000 ; of second class (transent newspapers) $10,648,000$; of thirdclass (books, circulars. samples, ete.), 85165,000 ; of fourth class (packets of merchandise, ete.) $7,612,600$; of closed parrcels for the United Kingdom and elsewhere 180151.
The total revenue of the department was $\$ 12,212,952.37$. of which $\$ 10,697,830.15$ was from the sale of postage stamps. The total expenditure on salaries, conveyance of mall by land, railways and steamboats, was $\$ 11,020,222.69$, leaving a surplus of \$1,192,729.68.

The total amount of money remitted by money orders and postal notes was $\$ 77,280,364.65$, as compared with $\$ 66,871$, 576.86 for the previous year.

During the year stamps were sold by 2,890 vendors in addition to the postmasters, an increase of 296 in the year. There was an increase of 437 in the number of postoffices :n operation, the total number on March 31, 1911, being 13,324.
The balance to the credit of depositors in the postoffice satings banks decreased by $\$ 255,778.23$ during the year from $\$ 43.586857$ at March 31, 1910, to $\$ 43.330 .579 .19$ at March 31, 1911. The number of deposits was 203,196 , as compared with 190510 in 1910.
Mileage on stage routes decreased 246,444 from $17,915,876$ on March 31. 1910, to $17,672,432$ on March 31. 1911.
The transactions of the dead letter branch included the reception of 28,449 letters which were registereed or contained articles of value. A total of $2,550-808$ peeces (letters ete.) were returned by Canadian post-offices and 342.588 from British, United States and British colonies and foreign countries.
Letter carrier delivery was put into operation at Hull, Que.; Owen Sound Ont.; Sydney, N.S.; Saskatoon. Sask.; and Moosejaw. Sask., during the year.

Toronto leads the cities in postal revenue with a total of $\$ 1,963,065.28$, as against: Montreal, $\$ 1,152,177.27$; Winnipeg $\$ 836,931.15$; Vancouver $\$ 348,780.88$, and London $\$ 155,097.30$.

## FINANCIAL, REVIEW

Montreal, Thuxsday Afternoon, November 30, 1911.
The local market was influenced more by rumours than bymanipuiat'en this week. Possibility of an inereased dividend to 12 per cent has sent Bank of Montreal stock up as soon as it lees me ex-dividend. No doubt something of that sort will happen before long, the report signifies that. The withdrawal of Sir Edward Clouston from the general managership will have no depressing effect. The organization is too perfect for that. K. and 0 . has been running down until it is now worth 8 per cent. There are expectations of another big merger in this case, and leader of the Street may be getting ready for it. Dominion Steel Corporation is wobbling still. There are reports around that Mr. R. Forget, M.P., is to join the directorate, and that the quotations will not advance until after that has happened. C.P.R.'s friends have been indulging in rose coloured talk here and in London, and declare the next lift will be to better than 250 . M.S.R. naturally strengthens under merger prospects. So through all the l:st: Expectations run high at the end of a big prosperous season. Banks have hardened rates this week from $1 / 8^{\text {th }}$ to $3 / 4$ ths, and more in special cases. Of counse, this is something of a hardship, but it will be found that in do.ng this, the Dominion bankers are only a little in advance of those elsewhere. Increased industr:al production will aseist transportation services everywhere, and speedily give occasion for enlarged circulation.

Again reports are rife respecting the acquirement of the Colonial Bank in London, by the Royal Bank of Canada.
Dividend rates are declared by the banks as usual. A good deal is expected from the annual meetings this year.
To day (Thursday) being the United States Thanksgiving Day, the Stock and Grain Exchanges are closed.

Eastern Townships Bank has declared regular quarterly dividend of $21 / 4$ per cent, payable Jan. 2. Books close from 15th to 31st December.
The Montreal City and District Savings Bank has declared a div'dend of $\$ 2$ per share on the capital stock, payable 2nd Januany, to holders of record loth Decemilir
The net inflow of gold to the United States for the past 10 monthe wes $\$ 27.132 .229$
T, ast week the Bank of England gained in bullion \$4,186,030. Gold btilion in the Bank of England amounts to $\mathbf{\$ 1 8 4 , 3 4 6}$, 000.

New York has loaned $\$ 150000,000$ to Europe, it is claimed, and still call money is only from $21 / 4$ to $31 / 2$, and commercial paper $31 / 2$ to 4 per cent.
At Toronto bank quotations: Commerce, 208; Dominion, 231; Hamilton, 200; Imperial, 2231/2; Nova Scotia, 280; To ronto, 205; Traders 146
In New York: Money on call $33 / 4$ to 6 per cent, with strong demand; 60 days $33 / 4$ to 4 per cent; 90 days, $33 / 4$ to 4 per cent; six months, $33 / 4$ to 4 per cent. Prime mercantile paper, 4 to $41 / 2$ per cent. Sterling exchange weak at 4.83 .25 for $60-$ day bills, and at 4.86 .15 for demand. Commercial bills, $4.823 / 4$. Bar silver, $551 / 2$. Mexican dollars, $461 / 2$. Amal. Copper $62 \frac{1}{2}$; N.Y.C. \& H.R.R., $1053 / 8$. U.S. Steel, com., $641 / 4$; pfd. 1091/2. -In London: Bar silver. 2.5 9. lid per ource. Money $21 / 2$ to 3 per cent. Discount rates: Short b:lls $33 / 4$ per cent; 3 months' bills $35 / 8$ 'per cent. Paris exchange on London, 25 francs 20 centimes. barlin exc. 20 marks $45 \frac{1}{2}$ pfennigs.
The proportion of the Bank of England's reserve to liability th's week. 51.31 per cent; last week, 51.04 per cent.
'onsols $781 /$ for wonty and 783 for ae orn'
The following is the comparative table of stock prices for the week ending November 30. 1911. as compiled from sheets firnished by Messrs. C. Mercdith and Co.. stockbrokers. Montreal:-
sTOOKS:
Banks:
Commerce

| $202$ |  | $2041 / 2$ |  |  |
| :---: | :---: | :---: | :---: | :---: |


| Eastern Townships | 80 | 180 | 180 | 180 | 162 | -Montreal bank clearings for week ending Nor. 30, 3191 , | beain |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hochelaga | 3 | 167 | 167 | 167 | ${ }^{151}$ | \$11,811, $654 ; 1910,841,746,105 ; 1909, \$ 441,225,931$. | kely |
| Merchants. | ${ }^{62}$ | 1981/2 | 198 | 198 | ${ }^{182}$ | dearings for \ovember were $\$ 244,282,078$. | ote 82.40 |
| Molsons. | 36 | 2051/2 | 205 | 205/2 | $2103 / 4$ |  |  |
| Montreal | 502 | 2491/2 | ${ }^{240}$ | 2481/4 | ${ }^{24}$ | montreal wholesale narkits. |  |
| Nationale |  | 123 | ${ }^{123}$ | ${ }^{123}$ |  |  | But |
| Nova Scotia. | 109 | 280 | 280 | ${ }_{240}^{280}$ | 280 | sday | esent price |
| New Bank Mont. | 11 | 240 | 240 | 2 |  |  |  |
| Roy | ${ }^{40}$ | 239 | 238 | 239 | 240 | muing up of narigatoon has saved the week from |  |
| Toronto | 5 |  | 205 |  |  | plete umilless, wnum is the general rule at this tume of ye. |  |
| Union. | 11 | 147 | 146 |  |  | specwators are stil amusmg themsenves at the wieat ix. thanges, and just at present are girming an minngs to thoor | bran an |
| Hell Telep. Co. | ${ }^{178}$ | 145 | 144 | 145 | 1421/2 | who pay for bear markets. Prices are no doult fuly ... |  |
| Packers | 50 | i4 | 733/4 | ${ }^{733 / 4}$ |  | ligh as hacts warant. Silles nave been made parry freery | 25.00 |
| Can. Looo., com | ${ }^{225}$ | 334\% | $331 / 2$ | ${ }^{335 / 8}$ |  |  | 26.0 |
| Do. Pref.. |  | ${ }_{2} 901 / 4$ | ${ }_{2} 8081 / 4$ |  | 2.75 | good deliver es at discount rates. Wrats and eattle are st il |  |
| Crown Reserve | ${ }^{2019}$ | 2.9 |  | $271 / 2$ | 23 | ligh even' at the declines noted early in the week. Sugar is |  |
| Cement, com. | ${ }^{1909}$ | 891/4 |  | $\mathrm{SH}_{5} / 2$ | 4 | frm still, bat there are strong hopes that it will at least not | oted at 1 |
| Can. Cottons, pf | 175 | 72 | 70 | 70 | 101 | advance. Other groceries are nigho and to ren |  |
| Can. Convert. | 25 | $331 / 4$ | $3371 / 4$ | $85^{12 / 4}$ |  |  | , |
| Can. Gen. Eleetric | 2 | ${ }^{1129 \%}$ | ${ }^{1123 / 4}$ |  | 1921/2 |  | T |
| Can. Pasific - ${ }^{\text {a }}$ | ${ }_{102}^{1092}$ | 121 | ${ }_{1203}^{240}$ | ${ }_{121}^{241 / 2}$ | 192/2 | ing the reductions gran ted which will be gradualiy removed |  |
| New slaw wingan | ${ }_{1130}^{122}$ | 1 | (63\% | ${ }_{6 t}$ |  | as usual as trade improves. Camadian plar |  |
| Dom. Coal, p | 20 | 112 | 1111/8 | 112 | 110/4 | making much proit in competition with what is virtually a | ctive with |
| Detro't. | s61 | -1 | 691/2 | [01/2 |  | dumpling namket for the L.s. makerst, and |  |
| Dom. Iron \& Steel, pref | ${ }_{65}$ | 102 | 1011) | $1011 / 2$ | ${ }^{13}$ | lose this all important industry, some nid will have to be ald- | New Eng |
| Dom. Park | 150 | 106 | 102 | 105 |  | (e) | Engl H |
| Textile | 790 | ${ }^{188 / 4}$ | ${ }^{66}$ | ${ }_{631}{ }^{1}$ | 6 | stock taking. and hear $\begin{gathered}\text { cales are beiny mald }\end{gathered}$ |  |
| Do. Pre | 47 | 1017/8 | 100 | 1012/8 | 146 | that taring ondes heary suter are bemigy miate. | 1b., 7e. |
| Halifax Elec. Ry | 96 | 1.50 | 150 | 150 | 129314 |  |  |
| E. Can. P. \& P. | ${ }^{60}$ | ${ }^{50}$ | ${ }_{7}^{50}$ | ${ }_{78}^{50}$ |  | shoe factories. $\mathrm{b}_{\mathrm{y}}$ another week the water will lrobably be | SSED |
| Smart Bag | 39 | 100 | $\ldots$ | 18 |  | nd \|reperations for the christur | are ratuer firm at the |
| Take of Woods | $\overline{5}$ | 143 | 143 | 143 | 126 | trade will pass over to the retailers who will hold the | per lb., 17 |
| Iaurentide P | 70 | 142 | 140 | 142 |  | hge lor some weat |  |
| Mont. Light, H. \& Power | 6011 | 185 | 181 | 185 | 1361/2 | PPIES.-There is muthion ween | to 12e. |
| Sawyer, M, | 170 | 40 | ${ }^{391 / 1}$ | ${ }^{391 / 8}$ |  | all soures is exiellent, and an active busimess is passing at |  |
| Do. Pret.. | 10 |  |  | ${ }_{2}^{2 / 21 / 2}$ | 2\% |  |  |
| Mont. St. RY. . . .om | ${ }_{37}$ | ${ }_{3}$ | 31/2 | 321/2 |  |  |  |
| Do. Pref | $16+$ | $911 / 2$ | 90 | $911 / 2$ |  |  |  |
| Mont. Teleg. Co | 31 | 117 | 146 | 147 |  |  |  |
| N.S. Steel \& Coan | ${ }^{134}$ | ${ }^{9}$ | 94 | ${ }^{4}$ | ${ }^{5}$ | cooll stock, s3.jo. | ters |
| Orivic | ${ }^{26}$ | ${ }^{1,3}$ | ${ }^{1.31}$ | ${ }^{1,3}$ | ${ }_{125}^{124 / 4}$ | per barrel \$3. $\overline{\text { \% }}$ \% |  |
| Do. Pref. | 47 | ${ }^{124}$ | 124 | 124 | 129 |  |  |
| Oltawa lo. \& |  | 14 | $1+i$ | +i | 129 | A AXD HANIS. - A moderatc amome of bus |  |
| Stacele C . of | ${ }^{231}$ | (331/2, | 331/2 | , |  | b, eing done at steady prices. We quote: Hams, extra large | markets, |
| Penmans, | 26 | , | 561/2 |  | \% |  |  |
| Do. Pref. | \%) | $8{ }_{\text {si }}$ | 8.5 | 8 | $841 / 2$ |  |  |
| soo, com. | 5 | 13.35 m | 1.35\% | $113.5 \%$ | 130 |  | Java. Lo |
| Rich. \& Ont. Nas | 849 | $1221 / 2$ | $1201 / 4$ | 121 | , |  | Morphi |
| Sha winiqan. | ${ }^{\text {4Tī }}$ | 122 | 119\%/3 | 12 | 10.01/2 |  |  |
| Steel Corpn. | 1,40 | 385\%/4 | 561/4 | 56\%/4 | ${ }^{6119} / 4$ |  | 4.70 pe |
| Toronto St, | ${ }^{6+16}$ | ${ }^{137}$ | ${ }_{0}^{13,51 / 2}$ | 24,5 | 191\% | picmic hams, 10 to 14 lbs ., $121 / \mathrm{yc}$ : Wiltslire bacon 188; cottage | ed more |
|  | - 15010 | $\stackrel{24}{40}$ | ${ }_{38}^{24,}$ |  |  |  |  |
| Tooke Bros., com | 5 | s8 | S6i/2 | $0.1 / 2$ |  |  | anilla |
| Boxis: |  |  |  |  |  |  |  |
| Bell Telep. Co | 1003 | $11131 /$ | 1034, | $11131 / 4$ |  | MONTREAL CITY and DIISTRICT |  |
| Cement | 3310 | $11001 / 2$ | 1:110/4 | 10121/4 | ${ }^{98}$ | SaVINOS bank. |  |
| Can. Car | 3001 | 196 | 10 Fi | ${ }^{1 / 4}$ | 1923/4 |  |  |
| Can. Col. Cotton | зи, | 101 | 101 | ${ }^{10}$ |  | Nortce is herely given that a Divi- |  |
| Can. Cotons | 2000 | ${ }^{9}$ | ${ }^{89}$ | 89 |  | lend of Tivo Dollars per slare on the, |  |
| Can. Rublur | 1.500 | 971/4 | 971/4 | 171/4 | ${ }^{97}$ | Cap tal stock of this Institution |  |
| Dom. Canners | 2000 | $1121 / 2$ | 1021/2 | 1021/2 |  | decarel and will be payable | at !n! |
| Dom. Iron \& Steel | mon | 9 | 9 | 9 | 991/2 | Banking llouse. in this city, on and af |  |
| Hal fax Elec. Ry. | 5000 | 1100 | 100 | 100 |  | estay, the 2nd January ne | ${ }^{\text {s ha }}$ |
| of Wools | 000 | 109 | 109 | 199 | ${ }^{1019}$ | Shareholders of reeord at the close of | tme. |
| Power 41/2 p.e.e. | ,000 | 1001 | 00 | ${ }^{100}$ | 190 | Sinses on the 1ith December next. | silk depa |
| Mont. st. Ry. |  | 100 | 100 | 100 |  | ny orthy of the Boarc. |  |
| ebee Ry | 2; 300 | ${ }^{1}$ | $\mathrm{SOH}_{4}$ | 81 | 83/3 | 4. P. IESPERANCE |  |
|  | ${ }^{15009}$ |  |  |  |  | Manage |  |

BEANS.-Trade in beans is quiet at present, and it is not unlikely that prices may decline in the near future. We quote $\$ 2.40$ to $\$ 2.50$ per bushel for three-pound pickers, in car lots, ex-track.

BUTTLR.-A very firm feeling prevails in this market, the present price being the highest one obtained this season. Choicest creamery is quoted at 30 c to $301 / 2 \mathrm{c}$.

Receipts for the week were 5,381 packages against 5,511 for the correspond ng week of last year.

BRAN AND FEED GRAIN.-Prices rule steady under a good demand from all sources. Our quotations are as follows: Middling. $\$ 22.00$ to $\$ 28.00$; bran, $\$ 23.00$; shorts, $\$ 25.00$; pure grain moullie, $\$ 32.00$ to $\$ 34.00$; mixed moullie, $\$ 20.00$ to $\$ 29.00$.

OHEESE.-The local market is firm, but trade is rather quiet at present. Finest September and October westerns are quoted at 14 c to $143 / 4 \mathrm{c}$, and eastern at $133 / \mathrm{c}^{\mathrm{c}}$ to $143 / 8 \mathrm{c}$.

Shipments of cheese for last week were 46.524 boxes, compared with 51,643 for the same week last year.
-Total receipts since May lst were 208,877 cases as against against $1,964,109$ for the corresponding period of last year.

COOKED MEATS.-'this market remains firm and fairly active with no change in prices. Our quotations are as follows:-Boiled ham, small. skinned, boneless, 24c; New England pressed ham, 14c; head cheese, per lb., 10c; English brawn, per lb., $121 / 2^{\mathrm{c}}$; jellied hocks. 6 lb . tins, per tin, Tōc; cooked, pickled pigs' feet, in vinegar, kits 20 lbs., per lb., 7 c .

DRESSED POULTRY.-Trade is only fair, but as supplies are rather limited the market remains steady. Prices are firm at the recent decline. We quote as follows:-Turkey, per $1 \mathrm{lb} ., 17 \mathrm{e}$ to 19 c ; chickens, per lb., 12 c to 14 c ; fowls, per lb. . 10e to 12 c ; ducks, per lb ., 1 fie to 18 c ; geese. per 1 b ., 10 c to 12 c .

DRUGS.-The following notes of general interest have primary referense to the New York markets:-Opium presented no new features. The trading continued quiet, but the tone apparently was as firm as ever, and in leading quarters gum in cases was maintaind at $\$ 8$, while for broken lots 5e addit'onal was demanded. The powdered and granular forms were a vailable at $\$ 9$. Quinine displays an up ward tendency in sympathy with an adrance of late in the foreign markets, where, st is stated, there has been considerable spec ulative buying, especially by sugar interests. Reports have also been current of a combination among the growers in Java. Locally the demand continues rather disappointing. Morphine was advanced 25 c an ounce, owing to an advance recently in the basic material. The revisel range is $\$ 4.45$ to $\$ 4.70$ per ounce. according to quantity. Celery seed is offered more freely and in some quarters at easier prices, the range for spot being 18e to $783 / 4 \mathrm{c}$. according to yuantity. Vanilla beans are meeting with a moderate inquiry and in the absence of large supplies the market is well sustained at $\$ 1.35$ to $\$ 5.50$, according to variety and holder. -Bay rum is well sustaned at $\$ 1.6$ to $\$ 1.70$, and moderate transnctions were reported within the range.

DRY GOODS. - Wholesalers are busy at present with buyers from Saskatoon and other western towns. who are down in great numbers to avail themselves of the extra spring dating, which only lasts till the end of the month. when stock taking begins. There are no changes in any prices at all. Hills have begun to ship in the spring stuff a little ahead of t'me. to get the benefit of navigation before it closes. The silk department reports an enormous run on velvetecns, and says it is impossible to get enough of the goods to keep up with demand. The manufacturing houses in Great Britain and France have sold their output. it is said, up to 1913. Buyers were doubtful earlier 'n the season about placing large
orders, but now their regret is that they did not book more requests at an early date. Cottons are unchanged, orders in fair volume being placed for Spring delivery. Makers of ladies' blouses, net and lace especially are exceedingly busy, and large oraers have been received by them for all kinds of blouses. Owing to the present lack of sewing workers, deliveries are very slow. Payments have been very satisfac tory, and future prospects continue good. New York advices say: "The reports from the retail trade during the week weie of a conservative character, nevertheless, there are high hopes entertained of a fair holiday business which will be done late, as usual. Merchand'se managers who are working from the finanial end are losing sight of the rare opportunities that have existed in the past few weeks to secure staple merchandise of quality at low values, and they have restricted buyers at a time when supplies could be had on most profitable levels. Within two months these same managers will be blaming buyers for not securing bargains for their departments. Cotton, mid. uplands, spot, N.Y., 9.40s; print eloths. 28 neh, $64.464 \mathrm{~s}, 31 / \mathrm{s}^{\mathrm{c}}$; gray goods, 39 -inch, $68 \times 72 \mathrm{~s}_{5}$ $47 / \mathrm{c}$ e to Je ; Brown sheetings, Southern, standard, $71 / 4 \mathrm{c}$ to $71 / 2 \mathrm{c}$; do., 4 yard, $56 x 50 \mathrm{~s} 53 / \mathrm{g}^{\mathrm{c}}$ to $51 / 2^{\mathrm{c}}$; do., 3 -yard, 7 c ; denims, 9 ounces, $121 / 4$ a and $161 / 2$ c; tickngs. 8 ounces, $121 / 2$ c; standard prints, $43 / 4 \mathrm{c}$; standard staple ginghams, $61 / 4 \mathrm{c}$; dress ginghams, 7 c to $91 / 4 \mathrm{c}$; kid-finished cambrics, $33 / 4 \mathrm{c}$ to 4 c ; brown drills, standard, $71 / 2 \mathrm{c}$.
-Flax prices are down, but nothing definte is known as yet as to what linen prices are going to prevail in lanuary, but agents believe that it is reasonable to assume that unless nothing untoward happens during the next two months, lower bases on some fabrics may be looked for when the mills are ready to accept fall orders.

Шohn Wanamaker's confidence in the salability of well made foulards. as shown by his announcement of an early opening for spring, justifies the feelings of some of the large silk manufacturers have been expressing as to the strength of these fabrics with consumers. It is hoped that the results noted from this opening will pave the way for an early elimination of the irregular merchandising of low grade silks that has been making trading in silk lilles hard for some time. N.Y. Journal of Commeree.

EGGS.-1there is no new feature this week, prices being firmly held under a strong demand and very large receipts. Wequote: No. 1 stock, 24 e to $241 / 2 \mathrm{c}$, round lots; No. 1 stock, single cases. $251 / 2 \mathrm{c}$ to 26 c : selected stock in round lots at $271 / 2 \mathrm{C}$


- Receipts for the week were 2796 cases as compared with 1,037 for the same week last year.
-Total receipts since May list were 208. if cases as against 183,046 for the same period a year ago.


## DIVIDEND NOTICE

CANADIAN GENERAL ELECTRIC COMPANY: LIMITED

## COMMON STOCK.

NOLICE is hereby given that a quar terly dividend of $13 / 4$ per cent for the thice months ending the Thirty-First Day of December 1911, being at the rate of 7 per cent.per annum, has been declared on the Common Stock of the Company.
The above dividend is payable on the First day of January, 191\%. The Transfer Books of the Company will be dosed from the sxteenth to the Thirty-First day of December, both days inclusive
By order of the Board,
J. J. ASH wORTH

Secretary
oronto. November 27. 1911.

FISH. - There is nothing of importance to report tnis week. The market continuessteady, and prices keep up well. We quote: - Fresh: Haddock, per lb., 5 c; steak cod, per lb., líc; dore, 10 c ; dressel pike, 7 e ; Gaspe samon, lb., 15 c ; B.C.salmon, 13e to loe per lb .; halibut, case lots, per lb., 10c; whitetish. 12c per lb.; late trout, 10c; flounders, per lb., 5c; mackerel, a-piece, 2Je; p.ckerel, 10c to 12c; eels, 8c; pike, 7 c to 8 c ; perch, 6 c ; cart, 7 c ; fresh herrings 4 c to 5 c .Piekled Labrador salmon, 300 lbs., $\$ 23$ per pkg., No. 1 B.C. salmon blood red. brls., $\$ 15$. No. 2, N.S. herrings, per brl., $\$ 5.25$ to $\$ 5.50$. No. 1 Labrador lo., brls., $\$ 5.75$ to $\$ 6.00$. Gaspe herrings, medium, brl., $\$ 5.00$. Codtish tongues and sounds, per lb., Ge. Scotch herrings, half brl., $\$ 6.50$. Holland per half brl., mixed, 45 . Sea trout, half barrel, $\$ 15.50$. -lireen and salted: No. 1 whitr nape, N.S.G., cod. $\$ 9.00$; No. 仓. do.. $\$ 7.00$; No. 1, green codfish, large, per barrel $\$ 10.00$; No. 1 do., N.S., per barrel of 200 pounds, $\$ 9.50$; do. Gaspe, per barrel of 200 pounds, $\$ 9.50$; No. 2 do., $\$ 8.00$; No. 1, green hake. per barrel of 200 pounds, $\$ 6.00$; No. 1 green pollock. per brl.. $* T .00$; No. 1 round erls, per $\mathrm{lb} ., 9_{c}$; No. 1 green or salted haddock, per brl. of 200 lbs ., \$7.00. Smoked: Codfish in 100 lb . drums. \$7.00; smoked haddes ordinaries, 7 c to $71 / 2 \mathrm{c}$ : fillets, 10 c to 12 c : St. John bloaters. $\$ 1.00$ per box; smoked herrings. 18 c per box. d'repured boneless cod fish in blocks, 8c per pound. Haddies, N iole brand. $81 / 2 \mathrm{c}$ to 9 c ; Yarmouth bloaters, $\$ 1.10$ to $\$ 1.20$; kippers. $\$ 1.10$ to $\$ 1.20$. Live lobsters. 25 c . Oysters, per gallon, imperial measure, $\$ 1.40$ to $\$ 1.60$. Malpeque, No. 1. choice, $\$ 11.00$ to $\$ 12.00$ per barrel; hand-pickel, $\$ 10.00$ per barrel. and ordinares. $\$ 7.00$ to $\$ 9.00$ per barrel.-Frozen: Haddock. 4e to $4 \frac{1}{2} \mathrm{e}$ per lb .; stake $\operatorname{cod}$ 5e to $5 \frac{1}{2} \mathrm{c}$; western white halibut.9e to 10 c ; western red salmon. 10c to lle: pale salmon. 8c to 9 c ; pickerel. 8 c to 9 gc ; pike (ic to 7 c : large Whitefish. 9 c to 10 c per lb .; small whitefish fic to 7 c per lb .; herrings. $1 / 2 \mathrm{lb}$. each, per $100 \mathrm{lbs} . . \$ 1.75$ to $\$ 1.80$ : mackerel. 11s to 12 e per 1 b ; smelts, according to size, ie to 12 c perlb.

FLotb - There is a strong lemand from both lowal and foreign sources, and a fair trade is passing at unthanged prices. We quote as follows: I!antoba spring wheat pitents, firsts. \$5.6i0; $\|$ o.. seconds. \$5.10; choice winter wheat patents. $\$ 4.75$ to $\$ \mathbf{j} .00 ;$ Nantoba strong bakers, $\$ 4.90$; straght rol.ers, 90 per cents, $\$ 4.2 \mathrm{~J}$ to $\$ 4.41$; straight rollers, in bags, $\$ 1.05$ to $\$ 2.05$; extras, $\$ 1.70$ to $\$ 1.75$.
QRABA. The fall in the prite of what is dale to good news from Agentine showing that rust reports were greatly exaggerated. The actual value of wheat is likely to prevail now. North West reports are encouraging. Locally we quote prices, in car lots, exstore, as follows:- Oats, No. 2 Canadian western, 48c; extra, No. 1 feed oats, tie to + . oats, No. 3 Canadian western $461 / 2{ }^{2}$ to $47 \mathrm{c} ;$ No. 2 rocal.
 prices are: Wheat: No. 1 northern. $943 / 4 \mathrm{c}$; No. 2 northern,
 6. $641 / 2 \mathrm{c}$; feed $57 \mathrm{c} ;$ No. 1 rejected seeds, 84 c ; No. 2 rejected speds. $8: 2$ c; No. 3 rejected werds, Filc: Ao. ; rejected seeds,


 Nor ! 9 s $1 / 4^{\prime \prime}$ D:

 elosing. Nov. $981 / 4 \mathrm{e}$. Dee. $945 / \mathrm{se}$ May old $975 / \mathrm{se}$. May new 983/se Late ables were: London IV heat on passage, in fair demand on : maller plate offer nis: eo: $n$, dull: patreels mixed Ameriran corm. January. .is ad. Liverpool: Spot wheat, quiet; com. easy: No. ${ }^{2}$ northern Manitoba spring wheat. 7 s $101 / 2 d$ No. 3 northern. is $71 / 2 d$; Ameriean mixed corn. 6s $33 / 4 \mathrm{~d}$; wheat futures. firm: December. is 2i/sd: March. 7s 2d: May is 1 d : com casv: January. is id: Fehruary. is $6 \% \mathrm{~d}$. -Paris: Wheat irreoular: Nov.. 1315/s: March June. 136; flour, quet; Nov., $542 ;$ J"n. Frb. . I4!.
GREFN FRI'TS. I rushing business is being done ot strong prices. Wholesalers say that the first Valencia oranges will be very dear on account of the lateness of the crop. Our quotations are as follows:-Oranges. Jamaicas,
per box, $\$ 2.50$. Lemons, extra fancy Jamaicas, $\$ 2.50$; finest quality Marconi brand $\$ 3.00$. Figs: New Crop, 8 crown, per lb., $14 \mathrm{c} ; 6$ crown, about 12 lb . boxes, 15 c . New Crop, in matts of about 38 lbs . each, per matt, $\$ 1.25$; evergreen in bales, per bale $\$ 2.00$. Bananas, Jamaicas, packed, crated, $\$ 2.50$. Malaga grapes heavy weights. per keg, $\$ 4.75$; medium weights, per keg, $\$ 4.25$; choice good stock, $\$ 2,50$ per package. Grapefru:t, 64 and 80 per box, $\$ 3.00$. Cranberries, very fine, per barrel, $\$ 8.50$; extra dark Cape Cod, per barrel, $\$ 9.50$. Pineapples, Florida, 24 size, $\$ 4.50$; Florida, 30 size, $\$ 3.25$. Prunes, California new crop, in 25 lb . boxes. $60-70$ per lb., 11c. California new erop in 25 lb . boxes 5060 , per 1b., 13c. New dates: Hallowees, per lb., 7c; Kahdra1, fancy. per lb, $61 / 2$ c.

GROOERIES.-Wholesalers are crowded with orders, more than they can fill comfortably. Within the next two weeks the bulk of the country ordering will be done. More snow would no doubt give merchants a lift, but they are evidently hopeful. Colect ons are better, but are capable of improvement. Sugar is still steady with no drop in sight, though the raw market is slightly easier. Molasses are very strong. some sales of new fancy have been reported at $371 / 2$ cents which is unusually high. Canned goods are in strong demand and though there are still complaints of slow deliveries by the canners the situation has undoubtedly improved somewhat. Lea is strong for Japan and Ceylon blacks, and one large singl sh dealer announces that he will put prices up 5 c a pound. svaporated apples are selling at $1-\frac{1}{2} c$, and will be higher soon. Valencia raisins are very firm. spices are selling well at steady prices. Brooms are $h$ gh and a further adance is not improbable, owing to bad crops of broom corn straw. New lork reports of sugar: "Much will uepend upon the attitude of European. for if the Lnited Kingdom competes keenly for Cubas our refiners may not get much benefit from the large growing crop, which now promises to be 1 ,800,000 tons or more. It must be recognized that the big beet shortage in Germany tends to keep prices firm, though additional experts from Russia or 300,000 to 400000 tons will help matters when the pressure of demand is feit. In the I nited states, in contrast. a large beet vield tends to facilitate lower prices, there being some urgency to sell because of fear of tariff reduction. Spot quotations were as follows: ('entrifugal, 96 deg. test, $\overline{5} 1-16 e ;$ Muscovado. 89 deg. test. 4 $9-16 \mathrm{c}$; molasses sugar, 89 deg test. $45-16 \mathrm{c}$. In London, raw sugar. Centr fıgal. 16s 6d; muscovado. 14s 3d. Beet sugar, 10 s 6 d .

I eadrig operating firm in the States says: - "Europe has stock enough on hand at present and advances over this week's prices are not looked for this year on the Continent. It is believed that Europe will commerce to feel the effect of the decreased beet production next April or May. England is making efforts to avoid the effects of the shortage. She takes big quantities of sugar from German. Germany will not have much to export during 1912."
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## No. I Fire Brick and Shapes - to the trade.

In addition to our plant at Johnstown, Pa., we are now operating our New Plant at Irvoia, Clearfield Co., Pa., on the Pennsylvania and New York Central R. R.'s. Send us your Inquiries.

HAY.-Owing to the high prices at present ruling in the country parts, and the very strong demand, the market for oaled hay is very firm in tone, and prices strongly held. Our quotations are as follows: $-\$ 16.00$ for No. 1 hay; $\$ 14$ to $\$ 15$ for No. 2 extra good; $\$ 13.00$ to $\$ 13.50$ for No. 2 ordinary; $\$ 10.50$ to $\$ 11.00$ No. 3 hay; $\$ 9.50$ to $\$ 10.50$ for elover mixed.

HIDES.-Prices continue steady, and the fall decline in domestic packer hides spoken of last week continues. Wequote: 12 c per lb . for inspected; 10 c per lb . for No. 3, and 11 c per lb . for No. 2. and for calfskins No. 1, 13c; No. 2, 11e. Lamb skins are 70 c each, and horse hides, $\$ 1.75$ for No. 2 and $\$ 2.50$ icr No. 1. Tallow, $1 \frac{1}{2} \mathrm{c}$ to 4 c for rough, and $61 / 2 \mathrm{c}$ to 7 c for refined.

HONEY.-Business in honey continues very dull, with no prospect of improvement. We quote: Clover white honey, 11c to 12 c ; dark grades, 8 c to 10 c ; white extracted, 7 c to 8 c ; buckwheat, 6c to 7c.

IRON AND HARDWARE.-Interest in our Canadian market centres at Ottawa. No news has been received of the intentions of the Government, but it is commonly thought that some protection or bounty privilege will be given to steel, which may advance preces here. though that is not a certain outcome. At present everything is in an expectant mood, but orders are plentiful and mills are all busy. Wire is firm, and all bright goods also, though the dull t me in these lines is advancing. Car factorles are overworked, and it is reported on somewhat doubtful authority that 5000 cars have been ordered from across the line. In structural steel and rails, the usual strong tone of the markets is maintained. As usual, customers are ready to come in as trade improves, and rates advance. This week we quote Pittsburg prices: Bessemer iron, $\$ 15.15$; bessemer steel, f.o.b. Pittsburg. $\$ 19.50$ to $\$ 20$; muck bars $\$ 28$; skelp, grooved steel, $\$ 1.15$ to $\$ 1 . 亡 0$; skelp, grooved iron, $\$ 1.40$ to $\$ 1.45$; ferro-managanese ( 80 per cent) seaboard, $\$ 37$ to $\$ 37.50$; steel melting scrap, $\$ 12$; steel bars, $\$ 1.05$ to $\$ 1.15$; black sheets, 28 gauge, $\$ 1.85$ to $\$ 1.90$; galvanized sheets. 28 -gauge, $\$ 2.85$ to $\$ 2.90$; blue annealed, 10 gauge, $\$ 1.45$ to $\$ 1.50$; tank plates. $8 / 4$-inch and heavier, $\$ 1.10$ to $\$ 1.15$; wire rods, $\$ 25$ to $\$ 26$; wire nails, $\$ 1.55$ to $\$ 1.60$; plain wire. $\$ 1.35$ to $\$ 1.40$; cut nails, $\$ 1.50$; barbed wire, painted, $\$ 1.55$ to $\$ 1.60$. Tin advanced $11 / 2$ cents this week, and though demands are light it is clear that manipulation in this metal is not confined to original producers. Copper has had a good run up of $1 / 2 c$, and at the beginning of the
week Standard copper at New York was strong and higher in sympathy with the speculative movement carried on by American interests at London, where prices advanced from 45 to 65 points during the week, the last quotations at the New York Exchange being as follows:-Spot, bid, 12.750; Nov., 12.80 c ; Dec., $12: 80 \mathrm{c}$; Jan., $12.821 / 2^{\mathrm{c}}$; Feb., 12.90c.-New York quotes: Standard copper easy; spot and November, December, $\$ 12.75$ to $\$ 13.07 \frac{1}{2}$; Jan., $\$ 12.80$ to $\$ 13.10$; Feb., $\$ 12.85$ to $\$ 13.10$. London steady; spot, $£ 5818 \mathrm{~s} 9 \mathrm{~d}$; futures £59 13s 9d: Lake copper, $131 / 8 \mathrm{e}$ to $131 / 4 \mathrm{c}$; electrolytic, $131 / 8 \mathrm{c}$ to $131 / 4 \mathrm{c}$; casting, $125 / 8 \mathrm{c}$ to $12 \% / 3 \mathrm{c}$.-Tin easy; spot, $\$ 45.20$ to $\$ 45.35$; November, $\$ 45$ to $\$ 45.35$; Dec., $\$ 44.20$ to $\$ 44.50$; Jan. $\$ 43.871 / 2$ to $\$ 44.371 / 3$; Feb., $\$ 43.25$ to $\$ 43.75$; March, $\$ 42$ to \$43. London steady; spot, $£ 201$ 10s; futures, $£ 190$ 10s.Lead quiet, $\$ 4.40$ to $\$ 4.50$ New York, $\$ 4.30$ to $\$ 4.40$ East St. Louis. London 21517 s 6d.-Spelter nominal, $\$ 6.70$ to $\$ 6.90$ New York and East St. Louis. London 227 .-Iron: Cleveland warrants, $47 \mathrm{~s} 71 / 2 \mathrm{~d}$ in London. Locally iron was unsettled; No. 1 foundry northern, $\$ 15$ to $\$ 15.25$; No. 2, $\$ 14.75$ to $\$ 15$; No. 1 southern and No. 1 southern soft, $\$ 15$ to $\$ 15.50$.

LEATHER.-Trade in leather continucs to improve slowly, and prices are generally strongly held. Calfskins are the best sellers at present, espec:ally mat calf, which is in small supply. Finished splits are also in good demand and are being exported in large numbers to Europe. Prices have not palpably advanced, but are firmly held in anticipation of increases. We quote, as before: No. 1, 24c; No. 2, 23c; jobbing leather. No. 1, 27e; No. $2,251 / 2 \mathrm{c}$. Oak, from 30 to 35 according to quaticy. Oak backs, 23c to 40 c. No. 1, B.A. sole, 24 c to 25 r ; No. 2. B.A., 23 c to 24 c ; Splits, light and medium, 20 c to 23 c ; Splits heavy, 19c to 20c; Splits, small, 15c to lyc; pebble grain, 14e to 16 e ; russetts, No. $2,25 \mathrm{e}$ to 30 c ; Dongola, ordinary 10e to 16 c .

LITE STOCK.-The local cattle market was weak in tone this week and prices declined 2 āc per 100 lbs . below last week's. An exceptionally large supply of stock and a poor demand from both packers and butchers was the cause of this. On the report of an advance in Liverpool and London of $1 / 2 \mathrm{c}$ per lb ., exporters took adrantage of the low prices ruling in th:s market and bought several loads of top quality steers, averaging $1,300 \mathrm{lbs}$. each at $\$ 5.80$ to $\$ 5.90$ per 100 lbs . each, which is the first business that has been done in this direction for some time. Stock for shipment to Quebec was also in fair demand. but outside of this trade was very slow. Sales of a few loads of good ranchers were made at $\$ 5.25$ to $\$ 5.50$ per 100 lbs ., and choice Ontario steers in small lots sold as high as $\$ 8.00$. In the hog market, supplies were also large and demand limited, and prices declined 15 c to 25 c per 100 lbs.. selected hogs bring from $\$ 6.25$ to $\$ 6.50$. Sheep and lambs were in good demand, and as supplies were not large, prices scored an advance of 25 c per 100 lbs ., choice lots of lambs sell:ng as high as $\$ 5 . i 5$, and sheep bringing $\$ 4.00$ per 100 lbs . Calves were also in good demand, and some choice ones sold at $\$ 10.00$ each.
-Chicago reports: Cattle market weak; beeves. $\$ 4.50$ to $\$ 9.00$; Texas steers, $\$ 4.00$ to $\$ 5.70$; western steers, $\$ 4.40$ to $\$ 7.30$; stockers and feeders $\$ 2.90$ to $\$ 5.60$; cows and
 lower; light. $\$ 5.50$ to $\$ 6.20$; mixed. $\$ 5.85$ to $\$ 6.40$; heavy, $\$ 5.90$ to $\$ 6.45$; rough, $\$ 5.90$ to $\$ 6.10$; good to choice hogs, $\mathbf{\$ 6 . 1 0}$ to $\$ 0.45$; pigs, $\$ 4.25$ to $\$ 5.50$; bulk of sales, $\$ 6.05$ to $\$ 6.30$ - Sheep: Market strong: native $\$ 2.40$ to $\$ 3.65$; western $\$ 2.40$ to $\$ 3.70$; yearlings $\$ 3.65$ to $\$ 4.50$; lambs, native. $\$ 3.50$ to $\$ 5.65$; western. $\$ 3.50$ to $\$ 5.60$.

- Messrs. Price and Coughlan's cable from Liverpool reported the market for cattle stronger and noted a sharp advance in prices on account of the limited supply and the increased demand for the same, and sales of American cattle were made at $131 / 2 \mathrm{c}$ to 14 c . Canadians at $131 / 4 \mathrm{c}$ and Nort hwest ranchers at 12c per $\mathbf{l b}$. Their cable from London was also much stronger in tone and prices were quoted higher at $131 / 2 \mathrm{e}$ to $141 / 2 \mathrm{c}$. for Amcrican steers. $131 / \mathrm{ce}$ to $141 / \mathrm{c}$ for Canaden steers, and $121 / 2 \mathrm{e}$ to $131 / 2 \mathrm{c}$ for Northwest ranchers.

MAPLE PRODUCTS.-This market remains quiet and unchanged, demand being especially for small lots to fill actual wants. We quote: Maple syrup, 70 c to 75 c per tin, as to size, and in wood, 7 c to $71 / 2 \mathrm{c}$ per lb . Maple sugar at $81 / 2 \mathrm{c}$ to $91 / 2 \mathrm{c}$ per lb., as to quality.

NUTS. Considering the prevailing high prices for all kinds of nuts, trade this year promises to be exceptionally good. Peanuts, Jumbos, roasted, 12c; French roasted, 9c; Bon Ton, fe to 12 c ; almonds, shelled, 33 c to 35 c ; Tarra, 15 c to 16 c ; walnuts, shelled, per lb., 33c; do. Gren., per ib., 16c; filberts, per 11.. 13c; pecans, ןer $1 \mathrm{~b} ., 16 \mathrm{c}$ to 18 c ; Braz ls. new stock, per lb.. 18e. Chestnuts Italian imported, per lb., 14e; Canadian 13c.

OIL AND NAYIL STORES.-Although linseed oil is still in short supply, preces this week show a decline of 3 cents, which is due to a falling off in demand. Turpentine is also lower on account of increased production, and the present limied demand, but is not expected to stay down for long. We quote: Linseed, boiled, 95c to 98c; raw, 92e to 96e; cod oil war load lots, $471 / 2 \mathrm{c}$ to 55 c . Turpentine $6 \overline{\mathrm{x}}$ to 70 c per barre!. Steam retined pale seal oil, $62 \frac{1}{2} \mathrm{c}$ to 65 c . Whale oil, 50 c to 60 c . Cod liver oil, Newfoundland $\$ 1.50$ to $\$ 1.65$; do. Norway process, $\$ 1.60$ to $\$ 1.75$; do. Norwegian, $\$ 1.60$ to \$1.75. Straw seal, 5.e

Liverpool quotes: Tallow, prime city, 35 s 6d. Turpentime spirits. 34 s 3 d . Rosin, American strained, 15 s . Petroleum, refined. $63 / 4 \mathrm{~d}$. Linseed oi! $38 . \mathrm{s} 6 \mathrm{~d}$.

Savannah. Ga.: Holiday in naval stores market.
POTATOES.-Potatoes continue in strong demand and an active trade is passing with prices for Green Mountains advanc ng. We quote in a jobbing way, $\$ 1.50$ per bag for Green Mountains. $\$ 1.20$ to $\$ 1.25$ for other varieties. per bag. ex store. In car load lots. Green Mountains are quoted at $\$ 1.15$, and other stocks at $\$ 1.00$ to $\$ 1.05$ per bag. ex-track.
PROVISIONS. - All lines of cured meats and lard are in dair demand at steady prices. Abattoir fresh-killed dressed hogs are steady and active, sales being made in a jobbing way at $\$ 8.75$ to $\$ 9.25$. and country dressed at $\$ 8.00$ to $\$ 8.50$ per 100 lbs. We quote as follows: Heavy Canada short cut mess pork, $\$ 12.25$; Canada short cut back pork, 45 to 55 pieces, brls.. $\$ 23.00$; flank fat pork, brls., $\$ 22$; heavy clear fat backs, brls., 40 to 50 pieces, $\$ 23.00$.- Beef: Extra Plate beef, half brls., $100 \mathrm{lbs} ., \$ 7.50$; brls., $200 \mathrm{lbs} ., \$ 14.50$; therces, 300 lbs , \$21.50.-Lard compound: Tierces, $375 \frac{1 \mathrm{bs} ., 8}{} 8 \frac{1}{4} \mathrm{c}$; boxes. 50 lbs., net (parchment lined), $87 / \mathrm{sc}^{\mathrm{c}}$; tubs, 50 lbs ., net, grained (2) handles). 9 c ; pails, wood, 20 los . net, $91 / 4 \mathrm{c}$; tin palls, 20 lbs ., gross, $85 / \mathrm{c}^{\mathrm{c}}$; 10 lbs . tins, 60 lbs . in case, $91 / 4 \mathrm{c}$; brick
compound lard, 1 lb . packets, 60 lbs ., in case. 10 c . - Extra pure: Tierces. $375 \mathrm{lbs} ., 12 \mathrm{c}$; boxes, 50 lbs. , net (parchment lined). $121 / \mathrm{s}^{\mathrm{c}} ;$ tubs. 50 lbs. net, grained ( 2 handles), $121 / 4 \mathrm{c}$; pails, wood, 20 lbs . net, (parchment lined), $12 \frac{1}{2} \mathrm{c}$; tin pails, 20 lhs gross. $11 / / \mathrm{cc}$; case. 10 lbs . tins, 60 lbs . in case, $123 / 4 \mathrm{c}$; l, rick lard, $1 / \mathrm{lb}$. packets, 60 lbs . in case, 13 c

Liveppool reports: Beef. extra India mess. 83s 9d. Pork, pre mess western, 95s. Hams, short cut, 14 to 16 lbs ., 53 s 6ul. Bacon. Cumberland - vit. 26 to $30 \mathrm{lbs} . .50 \mathrm{~s}$; short ribs, 16 to $24 \mathrm{lbs.}$. i2s: clear bellies. 14 to $16 \mathrm{lbs} . .51 \mathrm{~s} 6 \mathrm{~d}$; long clear middles. light, 28 to $34 \mathrm{lbs} ., 53 \mathrm{~s}$; 'long clear middles, heary. 3.5 to 40 lbs .52 s 6 d ; short clear backs, 16 to 20 lbs ., 47 end. Shoulders. square 11 to $13 \mathrm{lbs} . .48 \mathrm{~s}$. Lard, prime western. in tierees, 46 s 6 d ; American refined. in pails, 47 s 9 d .
WOOL. Prices at the London wool sales were steady, and '.nnchnged. and on the whole demand was better than had been looked for. Bidding in some lines was most spir:ted.
"The shipments of wool from Boston from January 1 to November 23. inclusive, were 192,804211 pounds, against 197,014.566 pounds for the same period last year. ihe receipts from January 1 to November 23 . inclusive, were $278,936.390$ pounds, against 253.264564 pounds for the same period last

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## W. A. Lyon Co., Ltd. TORONTO, Ont.

TENDERS or offers will be received by the undersigned up to and including Saturday December 2nd, 1911, for the purchase of the following property:-

313 King Street West, Toronto, being Lot No. 17, south side of King Street West, Toronto, between John and Peter Streets, Registered Plan No. 57 of Subdivision of Lots Nos. 12,13 and 14 on the north side of Willington Street, and Lots Nos. 12, 13 and 14 on the south side of ring Street West, save and except those parcels heretofore sold by one Joseph C. Devlin to one G. Boyd, by indentures dated respectively 23rd February, 1885, and 18th March, 1885, and registered in the Registry Office in the City of Toronto, together with-
Three storey solid brick shop, 20 ft . 6 in . x
100 ft . to lane
\$ $20,000.00$
Elevators, shafting ,furnace, etc.
841.50
\$ 20,841.50
Subject to First Mortgage of
interest
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187.50

10,348.92

Equity
$\$ \quad 2,805.07$
TERMS OF SALE:-One quarter cash, balance in one month without interest. A marked cheque payable to the order of E. R. C. Clarkson, Assignee, for ten per cent of the amount of the tender must accompany each tender, which cheque will be returned if the tender is not accepted. The highest or any tender not necessarily accepted. The purchaser shall search the title at his own expense, and the vendor shall not be required to furnish any abstracts or produce any deeds, declarations or other evidence of title, except those in his possession. The purchaser shall have ten days in which to make any object:ons or requisitions in respect to the title, and in case the purchaser shall make any objections or requisitions. which if the vendor shall from any cause be unable or unwilling to answer, the vendor may then rescind the sale, in which case the purchaser shall be entitled only to a return of the deposit without interest. costs or compensation. Further particulars may be had on application to the Assignee or his Solicitors.
Dated at Toronto, this 21st day of November, 1911.

## E. R. C. CLARKSON,

33 Scott Street, Toronto, Assignee.
MILLAR, FERGUSON \& HUNTER,
55 y onge Street, Toronto, Solicitors for the Assignee.

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$8 \quad 14.0000$ 0 $\quad 38 \quad 184.93 \quad 333$
$\begin{array}{lllllllllll}19.46667 & 39 & 189.80 & 00 & 74 & 360.13 & 33 & 3\end{array}$
$\begin{array}{llll}64.8823 & 40 & 194.68667\end{array}$
6 $29.20000 \quad 41 \quad 199.53333$
$7 \quad 34.06667$
$42 \quad 204.4000$ 0
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$18 \quad 63.26 \quad 687$
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$14 \quad 68.18 \quad 333$ $49 \quad 238.46 \quad 667$
$15 \quad 78.00 \quad 00 \quad 0$
$50 \quad 243.33 \quad 33 \quad 3$
$16 \quad 77.86687$ $17 \quad 82.73 \quad 33 \quad 3$ $\begin{array}{ll}18 \quad 87.6000 & 0\end{array}$ $19 \quad 92.46 \quad 667$ $20 \quad 97.33 \quad 33 \quad 3$
81102.20000 62107.06667 $83 \quad 111.93 \quad 33 \quad 3$ 24 116.80000 85121.66667
$96 \quad 126.53 \quad 33 \quad 3$ $27 \quad 131.40 \quad 00 \quad 0$ 28136.26667 29141.13333 80146.00000
81150.86667 $32155.73 \quad 33 \quad 3$ 83160.60000 $34 \quad 165.46667$ $35 \quad 170.33 \quad 33 \quad 3$
51248.20000
$52 \quad 253.06 \quad 667$ $53 \quad 257.93 \quad 33 \quad 3$ $54 \quad 262.80000$ $55 \quad 267.66 \quad 667$
$56 \quad 272.53 \quad 33 \quad 3$ $57 \quad 277.40000$ $58 \quad 282.26 \quad 667$ 59 287.13 333 $60 \quad 292.00000$
$61 \quad 296.86 \quad 66 \quad 7$
$62 \quad 301.73 \quad 33 \quad 3$
$63 \quad 306.60000$
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$65 \quad 316.33 \quad 33 \quad 3$
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$67 \quad 326.06 \quad 667$
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$\begin{array}{llll}69 & 335.80 & 00 & 0\end{array}$
$70 \quad 340.66 \quad 667$
73355.26 เ6 7
$77 \quad 374.73 \quad 333$
\& Dollars. 71345.53333
$32 \quad 350.40000$ $75 \quad 365.00 \quad 000$ $\begin{array}{lll}76 & 369.86 & 66 \\ 7\end{array}$ $78 \quad 379.60000$ $79 \quad 384.46 \quad 667$ $80 \quad 389.33 \quad 33 \quad 3$ $81 \quad 394.20000$ $82 \quad 399.06 \quad 667$
$83 \quad 403.93 \quad 33 \quad 3$
$84 \quad 408.80000$
$85 \quad 413.66667$
$86 \quad 418.53 \quad 33 \quad 3$ $87 \quad 423.40 \quad 00 \quad 0$ $88 \quad 428.26 \quad 66 \quad 7$ $89 \quad 433.13 \quad 33 \quad 3$ $90 \quad 438.00 \quad 00 \quad 0$
$91 \quad 442.86 \quad 66 \quad 7$ $92 \quad 447.73 \quad 33 \quad 3$ $93 \quad 452.60 \quad 00 \quad 0$ $\begin{array}{llll}94 & 457.46 & 66 & 7\end{array}$ $\begin{array}{lllll}95 & 462.33 & 33 & 3\end{array}$
$96 \quad 467.20 \quad 00 \quad 0$ $97 \quad 472.06 \quad 66 \quad 7$ $98 \quad 476.93 \quad 33 \quad 3$ $99 \quad 481.80 \quad 00 \quad 0$ $100 \quad 486.66 \quad 667$
$200 \quad 973.3333 \quad 3$ $3001460.00 \quad 000$ $400 \quad 1946.66 \quad 667$ $500 \quad 2433.33 \quad 33 \quad 3$ 6002920.00000

Lable for Converting Sterling Money into Dollars and Cente at the Par of Exchange ( $91 / 2$ per cent premium).


SOYA BEAN IND(STR)
Very interesting and comprehensive reports regarding the Manchurian trade and commerce have been received by the Bureath of Damutactmers at Wash ington, from Newehwang and Mukden. Consul William P. Kent. writing from Newehwang. gives the following information as to the soya beans and its products in that district

The soya bean and its produsts com tinue to grow in importance throughout Manchuria and to furnish the principal articles of commercial activty at New chwang. When it is recalled how re cently the soya bean and its extensive
"ses have come to the knowledye of the foplanese established a fatory at New commercial world and how rapidly it has chwang in 1903 for the manufacture of taken its place as an article of com soy, starting with a small apital. It morree. it must lee regarded an a marvel has been so successfully conducted that of agricultural transformation. compar able alome in molurn times to the d's. covery of Indian corn tolaceo and the perato. The arerage price for 1910 of heans. hean rake and bean oil, haid down at Xewchwang. was: Brans, *t. 90 w.
 pounds: bean oil. \&5. is per 1331/2 pownls.
One of the by products of the sor: bean whose manufacture is nereasing is oy sauce, a condment mach resed in Japan and other parts of th. Fast. The
from the profits earned the plant is be ing enlarged to the extent of an expendi tire of $\$ 30.000$. Some prominent Chinese capitalists from the south of China propose to erect two additional factories at Newchwang during the coming season. The most important and profitable adjunct of the bean trade is bean milling. and during the 190910 season great progress was made $n$ the substitution of modern machinery for the old type of ress, in which a system of woolen oss, in which a system of woolen

TABLES FC

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$2 \begin{array}{llll}2 & 10 & 5\end{array}$
$\begin{array}{llll}3 & 4 & 14 & 6\end{array}$
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$\begin{array}{lll}34 & 6 & 19\end{array}$
$\begin{array}{llll}35 & 7 & 3 & 1 \\ 36 & 7 & 7 & 1\end{array}$
$\begin{array}{lll}37 & 712\end{array}$
$38 \quad 716$
$\begin{array}{lll}39 & 8 & 0 \\ 40 & 8 & 4\end{array}$

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## STERLING EXCHANGE.

TABLES FOR COMPUTING CURRENCY INTO STERLING MONEY at the PAR of EXCHANGE ( $91 / 2$ per cent Premium).

wholesale prices current. $\quad$ The Metropolitan Bank

| Name of Article. | Wholessle. |
| :---: | :---: |
| Raisine- | 808 |
| Sultanas | 000012 |
| Looen Muse. .. | 009010 |
| Layers, London .. | ${ }^{0} 000220$ |
| Con. Cluster .. | ${ }^{0} 0002005$ |
| Extra Desert .. .. ... | 000295 |
| Royal Buckingham .. .. .. .. .. .. | 0 CO $\begin{aligned} & 2 \\ & 0\end{aligned} 000$ |
| Valencia, Selected .. .. .. .. .. .. | 000000 |
| Valencia, Layers .. .. .. .. .. .\% | 000000 |
| Ourrants .. .. ... .. ... .. ... .. | 0000000 |
| Patras .. .. .. .. .. .. .. | 0018 |
|  | 009013 |
| Prunes, French .. .. ... .. .. .. | 008010 |
| Figs, in bage .. .. .. .. .. | ${ }^{0} 05006$ |
| Figs, new layers .. .. .. .. .. |  |
| Bomia Prumes .. .. .. .. .. .. | 009 |
| Rice- |  |
| Standard B. | $\begin{array}{ll}0 . c 0 & 460\end{array}$ |
| Grade C. .. .. .. .. .. .. .. .. |  |
| Fatna, per 100 lbs. | -00 425 |
| Pot Marley, mag sillu. .0.0.0. | ${ }^{2} 000225$ |
| Pearl Barley, per lb. .. .. .. .. .. | - 000051 |
| Tapioca, pearl, per lb. .. .. .. .. | 006 |
| Seed Tapioca.. .. .. .. .. | 005006 |
| Oorn, $2^{\text {lb }}$ tins .. .. .. .. .. .. .. | 000100 |
| Peas, 2 lb . tins .. .. .. .. .. | $\begin{array}{lll}125 & 175\end{array}$ |
| Balmon, i dozen case. .. .. .. | 095220 |
| Tomatoes, per dosen cans | 080162 |
| String Beans .. .. .. .. .. ... .. | 0800971 |
| Salt- |  |
| Windsor $1 \mathrm{lb} ., \mathrm{bageg}$ grose | 150 |
| Windsor 8 lb . 100 bags in brl. .. .. | 800 |
| Windsor 5 lb l 60 baga .. .. .. .. .. | 290 |
| Windeor 7 lb .42 baga .. .. .. .. .. | 280 |
|  | 114 |
| Coarse delivered Montreal 1 bag .. | -60 |
| Coarse delivered Montreal 5 baga | - 57, |
| Butter Salt, bag, 200 lbs. .. .. .. | 156 |
| Butter Salt, brls., 280 lbs. .. .. | 210 |
| Cheese Salt, baga 200 lbs . .. .. .. | 156 |
| Cheese Salt, bris., 280 lbs . .f .. . | 210 |
| Coffees- |  |
| Seal brand, 2 lb . cana | 032 |
| 1 lb . cans | 033 |
| Old Government-Java .. .. .. .. .. | 031 |
| Pure Mocho .. .. .. .. | 024 |
| Pure Maracaibo .. .. .. .. .. .. .. | 0 18 |
| Pure Jamaica .. .. .. .. .. .. .. | 0174 |
| Pure Santos .. .. .. .. .. .. .. .. | 0176 |
| Fancy Rio .. .. .. .. .. .. .. .. | 016 |
| Pure Rio | 015 |

NOTICE is hereby given that a Dividend of $21 / 2$ per cent for the quarter ending December 30th next (being at the rate of 10 per cent per annum), on the capital stock of this Bank, has been declared, and that the same will be payable at the Head Office and Branches of the Bank on and after the 2nd day of January next
The transfer books will be closed from the 18th to the 30th of December, both days inclusiv
By order of the Board
W. D. Ross

General Manager.
Toronto. November 21, 1911
ply decreases are becoming valuable for lumber and other uses. No slabs or other sawmill waste was reported as being converted into wood pulp by neglecting which practice, Canada is losing greatly. During 1909 in the United States six per cent of the total pulpwood consumption was from slabs and mill trimmings., If economy had been practised to the same extent in Canada during the year 1910, as much pulp might have been produced as from thir-ty-six thousand cords of wood and not one pulp $\log$ need have been cut. This would have made twenty per cent more pulp than Nova Scotia produced in 1910. Looking at the subject from anothei view point the ga'n might have been much greater. Over one-half of the five billion feet of lumber cut in 1910 passed through mills at centres of large population where the slab waste of one half cord to every thousand feet of lumber might have been saved from the incinerators. One cord of pulpwood w:ll pro duce at least one-half ton of pulp. so that one and a quarter million cords of slabs obtained would have produced at the lowest estimate six hundred and twenty-five thousand tons of pulp. This amount is thirty per cent more than the total of four hundred and seventy. five thousand tons of pulp produced in Canada in 1910. The sooner such pract'cal economy and utilization of wood waste commences the longer will Canada have an adequate supply of pulpwood. -Forestry Press Bulletin, No. 45.

BUSINESS OPPORTUNITIES.
The following were among the nquir ies relating to Canadian trace received at the Office of the High Commissioner for Canada. 17 Victoria Street. London, S.W., durng the week ending Novem ber 13th, 1911:-

A Scottish correspondent is anxious to get into touch with wholcsale grocers in Canada willing to undertake the sale of a new form of dried potatoes put up in packets, and proof against frost

Boiler plates, iron, $1 / 1 /$ inch
Boiler plates, iron,
$3-16$ inch $\because .$.
$\because 0$
Hoop Iron, base for 2 in . and larger
Band Canadian 1 to 6 in ., 30 c ; over
base of Band iren, mmailer size

WHOLESALE PRICES OURRIENR.

| Name of Article. | Wholemale. |
| :---: | :---: |
| Canada Plateo- | a. 8 |
| Full polish .. .. .. .. .. .. |  |
| Ordinary, ${ }^{\text {Ordinary, } 62}$ sheets.: .: sheets.: .: .. .: .: | ${ }^{2} 950$ |
| Ordinary, 75 sheeeta.:.$: 8 .:$... .:. | 310. |
| Black Iron Pipe, $\#$ in inch .. | 196 |
| \% inch ${ }^{\text {\% in }}$ inct .. .. .. | ${ }^{1} 95$ |
|  | ${ }_{8}^{2} 88$ |
| $1{ }^{1}$ Hech | 440 |
| ${ }_{1}^{1 \%}$ inch | 600 |
| ${ }_{8}$ minch | ? ${ }_{9}^{15}$ |

 Zinc-

Spelter, per 100 lbe. .. .. .. .. ..
Sheet zinc .. .. .. .. .. .. .. .. .. $000 \begin{array}{llll}6 & 26 \\ 7 & 75\end{array}$ Black Sheet Iron, per 100 lbs.-


|  | alvanized, | Per 100 lbs . |
| :---: | :---: | :---: |
| Plain g | galvanized, No. ${ }^{\text {b }}$ | ${ }_{2} 78$ |
|  | do No. 6, 7, 8. .. ... .. | - ${ }^{2} 68$ |
| do | do No. 9. | $2{ }_{2}{ }^{2}$ |
| do | do No. 10 . .. .. .. .. | 273 |
| do | do No. 11 . .. | 278. |
| de | do No. 18. | 2881 |
|  | do No. 18 . .. | 348 j |
| de | de No. 14... .. | 0 t0 |
|  | do No. 15 . .. | 0 O0, |
| do | do No. 16. .. .. | 230 - |
| Barbed | Wire, Montreal ... .. | 250 |
| Spring | Wire, per 100, 1.28 .. .. |  |

Net extra.
Iron and Steel Wire, plain, 6 to 9 .. 235 base RePE-



Dry Sheeting, rell

## HIDES-

Montreal Green Hiides-
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| Qirip g Lambskins..................... |  |
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WHOLESALE PRICES CURRENT.

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A German firm manufacturing a special form of phosphor bronze anti-corrosive valves, largely used in the paper and pulp trades, desire to get into touch with a good Canad an house op en to take up their representation.

## The Bank of Montreal.

NOTICE is hereby given that a DIVIDEND of TWO-AND-ONE-HALF Per Cent upon the paid up Capital Stock of this Institution has been declared for the current Quarter, and that the same will be FAYABLE at its Banking House in this City. and at its Branches, on and after FRIDAY, the FIRST DAY of DECEMBER next, to Shareholders of record of 15 th November.

The Annual General Meeting of the Shareholders will be held at the Banking House of the Institution on Monday, the Fourth day of December next.
'The chair to be taken at NOON.
By order of the Board,
E. S. OLOUSTON,

General Manager.
Montreal. 24th October, 1911.

SYNOPSIS OF CANADIAN NORTHWEST.

## HOMESTEAD REGULATIONS.

Any even-numbered section of Dominion Lands in Manitoba, Saskatchewan, and Alberta, excepting 8 and 26 , not reserved, may be homesteaded by any person who is the sole head of a family, or any male over 18 years of age, to the extent of one-quarter section of 160 acres

Application for entry must be made in person by the applicant at a Dominion Lands Agency or Sub-agency for the district in which the land is situate. En try by proxy may, however. be made at any Agency, on certain conditions by the father, mother, son, daughter, brother or sister of an intending homesteader.
DUTIES:-(1) At least six months' residence upon and cultivation of the land in each year for three years.
(2) A homesteader may, if he so desires, perform the required residence duties by living on farming land owned solely by him. not less than eighty (80) acres in extent, in the vleinity of his homestead. He may also do so by living with father or mother, on certain conditions. Joint ownership in land will not meet this requirement.
(3) A homesteader intending to perform his residence duties in accordance with th above while living with parents or on farming land owned by himself must notify the Agent for the district of such intention
W. W. CORY

Deputy of the Minister of the Interior.
N.B. - Unauthorized publication of
this advertisement will not be paid for.

WHOLESALE PRICES CURRENT.

| Name of Article. | Wholesa'e. |
| :---: | :---: |
| Glue- |  |
| Domestic Broken Sheet. |  |
|  | 0 09 0 10 |
| American White, barreis | 016000 |
| Coopers' Glue | 019 0 120 |
| $\xrightarrow{\text { Brunswick Green }}$ French Imperial Gre |  |
| No. 1 Furniture Varnish, per gial. |  |
| a Furniture Varnish, per |  |
| Brown Japan |  |
|  | $\begin{array}{llll}0 \\ 2 & 80 & 0 & 085 \\ & 8 \\ 20\end{array}$ |
| Orange Shellac, pure | ${ }_{2}^{210} 2{ }^{105}$ |
|  |  |
| Putty, in bladders .. .. .. .. | 165 |
| Kalsomine 5 lb . pkgg. .. .. .. |  |

Paris Green, for fobs. Montreal-
Brls.
600

| Fls. 600 lbs |  |
| :---: | :---: |
|  | 0 0 0 19 |
| 100 lb . lots Tins, 1 lb . |  |
|  | 018 |

wool-
Canatian Washed Fleece
North-West
Buenos
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$\because . . .: . .025040$

wines, hquors, etc.-
Ale-

Porter-

Spirits, Canadian-per gal.-
Alcohol
Spprite,
E5,
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O.P.
Spirita, $50,0 . P$.
spirita, 2 S. U.P.
Club Ry,
Club Rye. U.P.
Rye Whickey, ord., हn
Porto-
Tarragona
Oportes.
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| 5 | 50 |  |
|  | 00 |  |

surrico

Clareto
$\stackrel{\text { Modoe }}{\text { St. Julien }}$ $\qquad$ $\begin{array}{lll}2 & 25 & 275 \\ 4 & 00 & 5 \\ 500\end{array}$
Champagnee-
Piper Heidsieck
Cardinal \& Cie
$\begin{array}{llll}28 & 00 & 34 & 00 \\ 12 & 50 & 14 & 50\end{array}$
Brandiea-

 Richara, V.o., 18 qu...

Br
Bullock Lade, Q.L. .. .. .. .. .e .. 10251050



Irish Whiskey-
Mitche山 Cruiskeen Lawn.



Gin-
Canadian green, cases
London Dry
London Dry
Plymouth
Ginger Ale, Belinat, $\because$ doz
Soda Water, imports, doz.
Apollinaris, 60 qts.


WE MAKE HIGH GRADE FAMIEI
Sewing Machines
FOR THE MERCHANT'S TRADI
Write us-for Prices and Terme.
We Oan Interent Yes.
Foley 4 Williams Mfg. Co.
FACTORY \& GENERAL OFFICE: CHICAGO, ILLINOIS.
ALL MACHINES FOR OANada shipped duty paid rrom OUR WAREHOUSE AT GUELPH, ontario.
Address all Correspondence to Chicago. Illinois.



PERPETUAL CALENDAR

| 1911 |  | NOMEMBER |  |  | 1911 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Wed | Thu | Fri | Sat | SUN | Mon | Tue |
| 1911 |  |  |  |  |  | 1911 |
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## INSURANCE.

The Federal Life Assurance
hifad office,
Capital and Assets ..
HAMILTON, CANADA.
Total Insurance in force
4,866,443.08
22,309,929.42
Paid Policyholders in 1910
MOGF DISSIRABLE POLICY CONTRACTS
DAVID DEXTER,
President and Managing Director.
H. RUSSELL POPHAM

Manager Montreal Distriet.

## Get the Best

Do not place your insurance policy until you have learned all about the Guaranteed Investment Plan offered by

The Manufacturers life Insurance Comnanv
Head Office, - TORONTO.

INSURANCE.

## BRITISH AMERICA <br> Assurance Compane -A. D. 1888.

HEAD OFFICE TORONTO.

BOARD OF DIRECTORS:-Hon. Geo. A. Cox, President; W. R. Brock and John Hoskin, K.C., LL.D., Vice Presideats Robt. Bickerdike, M.P.; E. W. Cox; D. B. Hanna; Alex Laird; Z. A. Lash, K.C., LL.D.; W. B. Meikle; Geo. A Morrow; Augustus Myers; Frederic Nicholls; James Kerr Osborne; Sir Henry M. Pellatt; E. R. Wood.
W. B. MEIKLE, Gen. Man. P. H. SIMS, Secretary.


UHIDI MUTIAL LIFE insurance co., Portiand, Me. ravo. E. hichards, phesioent
for protection of policyholders $\$ 1,206,576$
All policles issued with Annual Dividends on payment of second year's annual premium.
Exceptional openings for Agents, Province of Quebec and Eastern Ontario. Apply to Walter I. Joseph, Mgr., 151 St. James St., Montreal.

## Metropolitan Life Insurance

 Company, of New York. (sTock........................................... $\$ 313,000,000$
Assets
Policies in Force on December 31st, 1910
$11,288,054$
In 1910 it issued in Canada insurance for.........................................
It has deposited with the Dominion Government exclusively for Canadians more than.
\$ 9,500,000 There are over 414,000 Canadians insured in the

THETROPOLITAN.

Subscription
Order Form

## THE CANADIAN

 Journal of CommerceSubscription
Order Form

## SUBSCRIPTION ORDER FORM

The use of this form will ensure a copy of the "JOURNAL OF COMMMRCE" being forwarded every week to any part of Canada, United Staten. ete.

To THE JOURNAL OF COMMERCE.
18 Hospital Street, Montreal.

Please send me the "Journal of Commerce," for one year, commencing for which I agree to pay $\$ 3.00$ on demand.

Name

Address
Date

The London \& Lancashire Life \& General Assurance Association, Ltd. OFFERS LIBERAL CONTRACTS

TO CAPABLE FIELD MEN
GOOD OPPORTUNITIES FOR MIN TO build UP a permanent CONNECTION.
We particularly desire Representative for the City of Montreal.

CHIEF OFFICE FOR CANADA:
164 ST. JAMES STREET, MONTREAL
Alex. Bissett, secretary cor


Canada Branch: Head Office, Montreal.
Waterloo Mutual Fire Ins. Co. Established in 1863.
HEAD OFFICK WATERLOO, ONT.

Total Assets 31st Dec., ' 910 ............ $8705,926.07$ Policies in force in Western Ontario over 30,372.00 WM. SNIDER. GEO. DIEBEL, | Frank Haight, | T. L. Armstrong, |
| :--- | :--- |
| Inspector, |  |

## COMFEDERATION LIFE

ASSOCIATION
HEAD OFFICE, TONONTA
EXTENDED INSURANCE CASH VALUE
PAID-UP POLICV
CASH LOANS
INSTALMENT OPTIONE
GUARANTEED
in the accumulation mollev
WRITE FOR PARTICULARE
montaral officel
207 ST. JAMES STREET.
J. P. Mackay .. .. .. .. Cashier.
A. P. RAYMOND,

Gen. Agent, French Department.

## PROPERTY

The property at the junction of the Ottawa and the St. Lawrence Rivers, some 25 miles west of Montreal, within easy reach by two railroads (general and suburban service, at frequent intervals day and night in 40 minutes); also by water.

The current between the mainland and one of the islands is caused by a fall of several feet from the Lake of Two Mountains into the River St. Lawrence.

The mainland portion contains nearly four acres; the island nearly one fourth of an acre. The land slopes from a height of about ten or twelve feet to the lake and river.

The spot is quite picturesque, and as it is more or less pre served by the owner, there is scarcely any better fishing within double the distance of Montreal. There are excellent boat ing and shelter for yachts and small boats on the property

## FOR SALE.

The place was anciently known as "Lotbiniere Pointe," but has been re-named by the owner "Roslevan" from its peninsular shape and the ancestral elms growing upon it.

The mainland portion and one island are now offered for sale on application to the owner,
M. S. FOLEY,

Editor-Proprietor of the
'Journal of Commerce,"

Montreal.


## "Proudfit"

LOOSE-LEAF BINDERS

Looks like a bound book.

Holds from 1 to 2000 sheets.

Sheats easily inserted or removed. Unlimited expansion.

Send for catalogue.
52.SPADINA AVE., TORONTO Business Systems Limited

## WESTERN <br> ASSURANCE COMPANY. FIRE AND MARINE. Incorporated 185!

 Assets \$ 8,213.488.28 Losses paid since organization - 54,069,727,16 Head Office. - Toronto, Ont. Hon. Geo. A. Cox, President; W. R. Brock, Vice-President; W. B. Meikle, General Manager; C. C. Foster. Secretary.MONTREAL BRANCH, Corner ST. PETER \& LEMOINE STS.
ROBERT BICKERDIKE,
Manager.
Commercial Union Assurance Co.,

## OF LONDON, ENG.

Limited.

| Capital Fully Subscribed | 750,000 |
| :---: | :---: |
| Life Funds and Special Trust Funds. | 63,596,000 |
| Total Annual Income, exceeds. | 36,000,000 |
| Total Assets exceed. | 111,000,000 |
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Deposit with Dominion Government....................... 1,269,327
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