

THE CANADIAN GROCER

VOL. XI

MONTREAL AND TORONTO, MAY 7, 1897.

No. 19

SELL ONLY THE BEST!

In Competition with the World we have received the

HIGHEST AWARDS MADE.

These
...substantiate
...our claim that

COLMAN'S
 **MUSTARD**

IS THE BEST IN THE WORLD.

Business.

The better value we give you, the more business you'll give us. That's business. Our business grows. Competition invites prices. Lower prices mean—a lowering of quality. That we will not do. So we take small profits and make quick sales. Business spreads among the smaller grocers—and we are glad to have it so with "Gold Dust." Clean—evenly cut—golden yellow "Gold Dust." The corn meal that always satisfies.

**"Gold Dust"
Corn Meal**

From Manufacturer to
Retailer—Direct.

The Tillson Company Ltd.
Tilsonburg, Ont.

Success with Canned Meats

It is not a matter of chance. The full and habitual satisfaction of your customer, furnishing goods of unvarying excellence, goods that are certain to please to-day, to-morrow, every day—that is the way to win success. Grocers the world over know that canned meats bearing the "Helmet" trade mark are certain to please. They can be depended on for uniformity day in and day out, and they are prized best by customers who use them most. There is a world of satisfaction in selling them, and a good profit for the grocer, of course.

If your jobber does not sell you the "Helmet" brand, write to

J. L. WATT & SCOTT, Toronto and Montreal
W. S. CLAWSON & CO., St. John, N.B.
SPRATT & MACAULEY, Victoria, B.C.

Or Address

Manufacturers' Agents

Armour Packing Co., Kansas City, U.S.A.

Batty's



Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS
HAVE THEM

... EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

... Montreal

TANGLEFOOT

ends her misery



Tanglefoot

SEALED

STICKY FLY PAPER

The only kind that fulfills all requirements and expectations

Is sold by the following Wholesale Grocers in Canada:—

H. N. Bate & Sons - Ottawa, Ont.
Black & Co. - Truro, N.S.
L. Chaput, Fils & Cie. - Montreal, Que.
Geo. Childs & Co. - Montreal, Que.
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The Eby, Blain Co., Ltd. - Toronto, Ont.
H. P. Eckardt & Co. - Toronto, Ont.
Elliott, Marr & Co. - London, Ont.
W. H. Gillard & Co. - Hamilton, Ont.
Gilmour & Co. - Brockville, Ont.

James Hodge - Fredericton, N.B.
Hudon, Hebert & Cie. - Montreal, Que.
Laporte, Martin & Cie. - Montreal, Que.
Lucas, Steele & Bristol - Hamilton, Ont.
A. Macdonald Co., Ltd. - Winnipeg, Man.
M. Masuret & Co. - London, Ont.
N. Quintal & Fils - Montreal, Que.
A. Robitaille & Co. - Montreal, Que.
Geo. Watt & Sons - Brantford, Ont.

EVERY WHOLESALE DRUGGIST IN CANADA SELLS IT.

Standard Goods THE Best to Handle



ATTENTION!!!

Order Now And Be In Time

STOWER'S

LIME JUICE CORDIAL. PURE LIME JUICE. CLARIFIED LEMON SQUASH

The warm weather will soon be here, so order Stower's preparations now so you will have the Best for your customers.



No Musty Taste or Smell

The Best, Purest and Strongest double refined Lime Juice on the Market.

Made from West Indian Limes.



.. USE ..



Fry's



COCOAS AND CHOCOLATES

AGENTS FOR THE DOMINION

A. P. TIPPET & CO.
MONTREAL and TORONTO

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.,

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL

Do You Sell Crockery?

Then we want
your business

We manufacture all kinds of

White Enamelled Bristol Stoneware Butter Crocks, Churns, Milk Pans, Liquor Jugs, Molasses Jugs, Preserve Jars, Fire-Proof Stew Pans, Bar Spittoons, Cuspidores, Bed Pans, Beer Mugs, Ale Tumblers Ink Bottles and Ginger Beer Bottles, Flower Pots, etc.

We have the largest Stoneware Pottery in Canada, most modern equipment, and can give close prices for any of above lines. Write for our Illustrated Catalogue.

GLASS BROS. & CO. POTTERSBURG P.O. *London, Ont.*

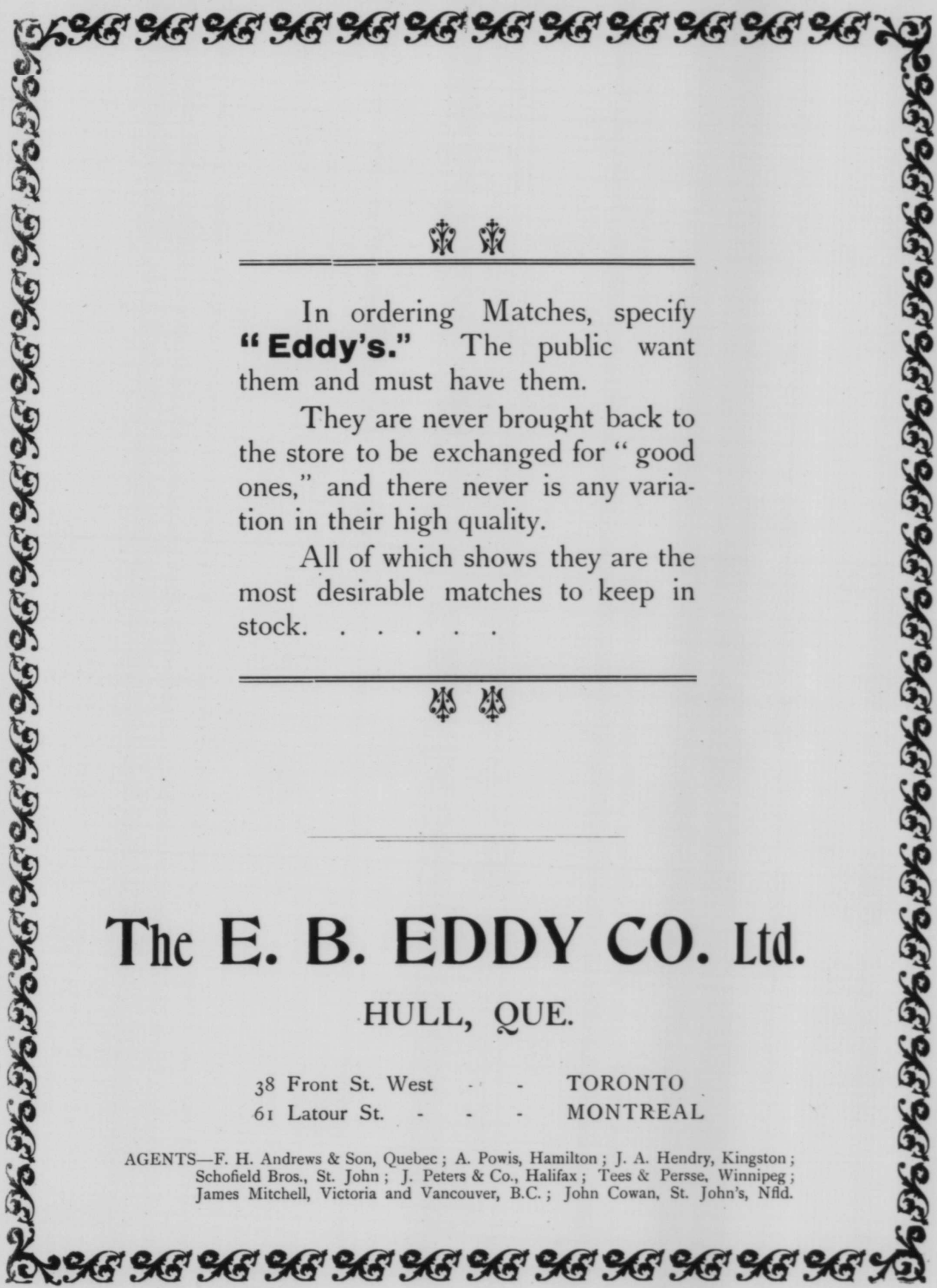
BROOMS

People will soon begin to think of house-cleaning. See that your stock of brooms is complete. You need not hesitate to recommend our

Rose, Pansy and Thistle

as the best on the market. Freight paid on lots of 6 doz.

The H. A. NELSON & SONS CO., Ltd., Toronto - - Montreal.



In ordering Matches, specify
"Eddy's." The public want
them and must have them.

They are never brought back to
the store to be exchanged for "good
ones," and there never is any varia-
tion in their high quality.

All of which shows they are the
most desirable matches to keep in
stock.



The E. B. EDDY CO. Ltd.

HULL, QUE.

38 Front St. West TORONTO
61 Latour St. MONTREAL

AGENTS—F. H. Andrews & Son, Quebec ; A. Powis, Hamilton ; J. A. Hendry, Kingston ;
Schofield Bros., St. John ; J. Peters & Co., Halifax ; Tees & Persse, Winnipeg ;
James Mitchell, Victoria and Vancouver, B.C. ; John Cowan, St. John's, Nfld.

Jugs,
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real.



NEW YORK GINGER ALE

The summer drink---for table use, for picnics, for everybody that wants to keep cool, be refreshed and feel comfortable during the hot months.

A health-giving, delightful beverage. Manufactured on a strictly scientific basis, with most modern machinery. Water carefully filtered, every ingredient tested and approved before mixing.

Quality vastly superior to the ordinary domestic article, and fully equal to the best imported. Over 5,000 cases sold last season.

Put up in one doz. cases, in 5-case lots and over only, 80 to 85c. per case, delivered, according to distance.

W. H. GILLARD & CO.

Wholesale Agents

HAMILTON.



This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XI. (Published Weekly)

MONTREAL AND TORONTO, MAY 7, 1897

(\$2.00 per Year) No. 19

THE DEPARTMENT STORE.

THE proposition that I shall try to lay clear to you is that department stores are of great injury to the many in every city where they exist. By department stores we mean stores in which there are departments for the sale of a dozen or so separate and distinct lines of goods. That great collection of shops gathered together under one roof, conducted as a single organization, which seems to exist on a grand scale in almost every large city in the Union.

The clothing store that handles books and tinware, boots and poultry, stoves and candy, drugs and parrots, dry goods and music, groceries and fine arts, and myriads of other lines, and "lops" off by the ears hundreds of other merchants, scattering wreck and ruin to the four winds, and has been a curse in disguise ever since the first was started.

This is the sort of thing we are talking of.

Viewed from a distance, this establishment is a blessing (?). It occupies a big building and pays somebody a big rent; it has several score of salespeople on its several floors, it has several score of packers and shippers, clerks, and delivery wagons, and gives employment in some cases to a couple of dozen cash boys or girls, and several heads of departments, and in this way there is room for from two to three hundred—perhaps in rare New York instances, 1,000—persons.

Pets of the working people are all they who give 500 people employment. Pets indeed! Give 500 people employment, and rob, directly rob, 5,000 other people of employment and reduce thousands of others to half time, or to starvation wages, as I shall presently explain. This life is entirely a human one. We eat and drink and clothe and cover ourselves, and we can manage to do so, by rendering some particular service along that line to some other person who, like ourselves, eats, drinks and clothes

himself. Now, the deduction from this is that if each of us can render to the others enough service, we will each obtain our necessities, and to spare. And will have a comfortable and pleasant existence. If any one man or any set of men gets control of things, he or they will have the luxury, some other, on whom he lives and has his being, the bare necessity, and all the rest want and starvation. If A. B. C. D. E. F. and G. have each a store of some sort, and employ two or three persons apiece in the transaction of their business, and obtain for all, including 25 clerks, a livelihood, it is obvious that if X. opens up an establishment, combining the seven businesses under his one roof in keen competition with them, with his large capital and resources, and causes the seven to lose sufficiently to find business a loss and thus close them out, it is evident that there is a great loss to the community, for one man has succeeded to the business of seven, and perhaps eight or ten clerks in the larger to twenty-five in the smaller. One building is occupied to seven that have been. One owner realizes his rent to seven that have done so. One building is built to seven that have been. Myriads of carpenters, brick and stone masons, plasterers, painters and other craftsmen, and the factories that make this material, and the miners that mine them all are cut in the fact that one man succeeds to the business of seven.

I challenge my opponents to disprove this. I am in this business, and I assert to you without fear of contradiction that the job of building a store for any other than that of a grocer, saloon, druggist or butcher, is a pleasure I have never had, and is one that is so very rare indeed that it is painfully evident. If it were not for the department stores, Easton avenue would not be so bedecked with "For rent" signs and vacancies. Workingmen's "pets" indeed are they that give 500 people employment (and keep them workingmen

and servants to their masters all their natural lives). One master mind and 500 subs. What a delicious prospect for the five hundred. Fortunately 400 of the 500 are women, who have no need of prospects.

Their husbands, fathers, brothers might have been working in the stores along Easton avenue and the other thoroughfares, and they might have been taking the world a little easier if it were not for the department stores. As it is, it takes two and three to provide for a family, where formerly, the natural way, one could easily have done so. Better have the three working at one-third each than the one at whole wages. That's one of the department's innovations.

Following is a summary of the vital and hurtful effects of department stores on merchants and people in general.

By means of a large capital and by ability to consume large quantities of goods, a new condition has arisen, in that the establishment is able to buy at lower rates than the jobber, who for countless years has been the go-between from manufacturer and retailer (Rice, Stix & Co., and Ely & Walker).

The Eastern houses, and our own, to a certain extent, are taking to manufacturing for themselves on a large scale, dress making, white goods, millinery, tailoring, hats and caps, boots and shoes, picture framing, printing etc.

They cripple countless merchants in 200 lines of business.

They cripple the real estate market.

They cripple building business, 20 lines.

They cripple the jobbers.

They cripple the manufacturers, 300.

They cripple the independence of countless thousands of merchants.

Make man step aside for his woman competitor or reduce his wages.

Create one-man rule and monopolies.

Concentrate the wealth to the favored classes.

The century's end will see the crisis of

THE RISING SUN STOVE POLISH

AND

THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.



For sale by all Wholesale Grocers, also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

the battle; on one side for supremacy, on the other for existence. The twentieth century will determine the survival of the fittest.—Edward F. Nolte, in North St. Louis Dispatch.

CAUSE OF LOW COFFEE PRICES.

THE condition of the market for Brazil coffee is attracting universal attention among the members of the grocery trade, and the constant enquiry is, when and where will the declining tendency stop? One of the peculiarities of the situation is that, in face of the excessive crops, a majority of the holders both here and in Brazil seem to have believed all along that prices would advance. While seeking information in regard to the market condition, several importers were interviewed by a representative of this paper, and the replies of all were almost identical. The following statement was made by a member of one of the most prominent coffee importing firms in the city and seems to cover the ground fully:

"The present decline in coffee is quite different from any other that we have had of late years, and only compares with the decline of 1882. Since coffee has been dealt in on the exchanges rapid declines or advances have taken place at times owing to either bull or bear speculation, and in such cases a heavy decline would be checked by the successful bears covering their shorts and a heavy advance by successful bulls selling. Such is not the case, however, this year. Speculation has been lifeless—in fact, less than at any time we remember. The coffee trades, both here and in Europe, have been almost uniform believers in higher prices, and have bought without stint, until everybody is carrying as much stock as he can afford. They cannot easily increase present holdings even if they have confidence in the price, because in most cases their capacity is filled.

"While in former years there have been both bull and bear operators, in Brazil for

the past four years there have been only bulls, and people interested in giving out as favorable information as they could in the interest of coffee. I do not believe a single reputable house in Brazil would have willingly misrepresented crop estimates during the financial distress existing there for the past eight months, either for this crop or the next. On the contrary, I believe that the most conservative ones would make as small an estimate as they possibly could compatible with truthfulness and their reputation.

"I believe there is no doubt in the world that the present crop will exceed eight and one-half million (8,500,000) bags, and I have no doubt that the next one is not more than one-half a million (500,000) bags smaller in each place—that is, Rio and Santos—making the total production for two years in Brazil fifteen and one-half millions (15,500,000) bags, or seven and three-quarters millions (7,750,000) bags on an average. The production of other coffees than Rio and Santos will be somewhere between five and one-half (5,500,000) and six million (6,000,000) bags, so that the total production for the current crop will not be less than fourteen million (14,000,000) bags. For the season of 1897-98 the output promises to be not less than thirteen million (13,000,000) bags.

"I believe that the production of mild coffee is about the same as in the past, and, if changed at all, rather on the increase and not on the decrease. As to the present outlook, the visible supply on July 1 will be between four and three-quarters million (4,750,000) and five million (5,000,000) bags, which will increase during the next crop year.

"Now, as you know, the tendency of values of raw materials the world over has been steadily downward. The value of sugar is about one-third of what it was fifteen years ago, iron probably one-third, lard one-third, corn one-third, spices and tea one-third, while wool, cotton and wheat are anywhere from 40 to 50 per cent. less

than they were then. Coffee is the only article which has held its own since 1862. In fact, it is higher now than it was then, while the cost of production, transportation and handling it has decreased everywhere. For this reason the only argument in favor of coffee, the price itself, is not absolutely tenable. The price, indeed, is of great consequence as soon as it gets below the cost of production; but coffee is a long way from that. In Mexico, Central America and Venezuela the farmers still make one hundred (100) per cent., formerly two hundred (200). In Brazil, we are told, the cost of raising coffee is five (5) milreis for the ten (10) kilos. The price to-day is between eight (8) and nine (9) milreis. The idea that speculators will be found to carry the article is not likely to be correct. Why should they do this for coffee, which is much above the cost of production in price, while there are a great many other products, like corn, lard and sugar, which are below the cost of production or at cost?

"As regards the outlook at the present moment, there is a stock in Rio and Santos of over seven hundred thousand (700,000) bags in the hands of dealers, a large number of whom have failed, and nearly all of the others are financially so weak that they are almost helpless. The decline comes from these causes, and is likely to continue. The season of the year—April, May and June—is not at all favorable for handling the actual coffee. It would be quite different if this price existed in September and October, which is at the commencement of the active season. Opinions generally are valueless. It is a market of supplies only. Before we can see a betterment there must be a liquidation of the weak holders in Brazil, Europe and the United States. After this we shall see at what prices the market will settle. Do not forget that from 1882 to 1886 the market remained at lower figures all the time. An article that declines of its own weight has little recuperative power, and on this account we must look upon the general condition with the greatest precaution."—New York Shipping List.

The Salt that's ALL Salt

is fast being recognized by everybody as the best salt for every purpose. It's made from the best brine by the best process, with the best grain. You keep the best of other things; why not keep the best of salt? Your customers will appreciate it as they appreciate pure sugar, pure coffee, and tea.

Diamond Crystal Salt

Being free from all chlorides of calcium and magnesia, will not get damp and soggy on your hands. Put up in an attractive and salable manner. When your stock of salt is low, try a small supply of "the salt that's all salt."

LUCAS, STEELE & BRISTOL, Agents - HAMILTON

Have YOU thought about the coming season, the warm months which will bring enquiries for cooling beverages? WE have, and have a large line from which you can select:

HIRE'S ROOT BEER

HENDERSON'S EXTRACT OF

WILSON'S ROOT BEER

WILD CHERRY with counter outfit.

STOWER'S LEMON SQUASH

ROSE'S LIME JUICE

ROSE'S LIME JUICE CORDIAL

SOVEREIGN LIME JUICE

Do not wait till you are asked for these goods and then miss a sale by not having them, but order now from

JAMES TURNER & CO. - - HAMILTON, ONT.

There are others!

But compare them with

"REINDEER" BRAND

CONDENSED MILK, CONDENSED COFFEES, EVAPORATED CREAM

These goods are asked for!

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Importers and Wholesale Grocers.

**Come along
and
Give us
a Trial**

We are carrying long lines of all kinds of Tea which were bought when market was low. Our Groceries are all fresh and bought at cash prices.

Yours very truly,

THOS. KINNEAR & CO.

49 FRONT STREET EAST

TORONTO

MANUFACTURE OF STEARINE.

FATS, as tallow, palm oil, cocoanut oil, etc., are compounds of glycerine, or, rather, the basic radicle of glycerine, with two or more acids, the so-called fatty acids. The most important of these are stearic acids, the characteristic acid of tallow; palmitic acid, the characteristic acid of palm oil; both these acids are solid. Another acid is oleic acid, which is a liquid acid, present in almost all oils and fats, particularly in the liquid oils, such as olive oil, cotton oil, etc. The combination of stearic acid and glycerine is known as stearine; that of palmitic acid and glycerine as palmitin; that of oleic acid and glycerine as olein. Besides these three acids other fat acids are known to be present in particular oils and fats, as, for instance, linolic acid in linseed oil and rizinoleic acid in castor oil; with these, however, we have no concern at the present moment. When any of the fats named are boiled with a solution of caustic soda, they undergo the operation known as saponification, which is that the fat is decomposed, glycerine is set free, while the fatty acid combines with the alkali to form soap. If now the soap be treated with sulphuric acid it is in turn decomposed, and the fatty acid is liberated in the free condition. When tallow or palm oil are thus treated, there is obtained a mixture of stearic or palmitic acid, with oleic acid, according to the fat used. By maintaining the mixture of fat acids at a moderate heat, just below the melting point of stearic or palmitic acid, these solid acids tend to crystallize out, and then by placing the mass in cloths and subjecting them to pressure, the oleic acid flows out, leaving the solid stearic or palmitic acid behind; this article forms the stearine of commerce. The method of preparing the fatty acid above indicated is at once expensive and roundabout and in practice other and more economical plans are employed. In the manufacturing processes in use to-day one of the principles employed is the one first described by Chevreul, that when fats are heated under pressure with a compara-

tively small quantity of lime they are completely decomposed into a mixture of lime soap, free fatty acid and glycerine, and by subsequent treatment with a little sulphuric acid is obtained in the free condition.

Stearine manufactured by the lime process is usually known commercially as "saponified stearine" while that produced by the distillation process is known as "distilled stearine"; but from a practical point of view there is no difference between them, both may be used indiscriminately for the same purposes.

The apparatus required for carrying out the "distillation" process, as constructed by a well-known firm of London engineers, consists essentially of two portions, a still and acidifying vessel, with several adjuncts. The acidifying vessel is made of copper, about 7 feet in diameter by 8 feet high, and weighs 39 cwt. The fat is treated in this with from 3 to 6 per cent. of sulphuric acid, the strength of the acid being 1.82 to 1.84 sp. gr. Generally the mixture of fat and acid is heated by a current of superheated steam sent through it. After standing the mass is blown over into a charge tank placed about the still. The still is made of copper, 7 feet 6 inches in diameter and 8 feet deep. It is heated by a furnace, and is in connection with a superheater. Prior to running into the still the mass is boiled with water in the charge tank. This cleanses the fat from all excess of acid, and makes it ready for the still. The fat in the still is subjected to the joint action of direct heat and of superheated steam, it is decomposed, the products passing over into an upright tubular condenser, where they are condensed and fall into a box, there separating into two layers, the upper one of fatty acids, the lower one of water containing the glycerine. The fatty acids are then subjected to hydraulic pressure to separate the solid stearine from the liquid oleic acid.

The "saponification" process is carried on in an autoclave under pressure. The fat is first melted, then mixed in a mixing tank with revolving stirrers, with from 3 to 6 per

cent. of its weight of lime previously made into a milk water and sieved from any particles of grit.

The autoclave is a boiler-shaped vessel made of copper, of from three-fourths of an inch to an inch in thickness, sometimes fitted with an agitator, and made large enough to hold three tons of fat. It is supported on one end in a brick-work chamber. When all the fat and lime has been run in, high pressure steam is sent into the autoclave until the pressure reaches about eight atmospheres, the length of time ranging from four to eight hours. Then the passage of the steam is stopped and the contents allowed to rest, when they separate into two layers, the lower one—the "sweet water"—containing the glycerine, the upper being a mixture of fatty acids and lime soap. Both are run out into separate tanks, the sweet water to be treated for glycerine, the fatty acids, etc., into a lead-lined tank. Here it is treated with hot dilute sulphuric acid, which decomposes the lime soap and liberates the fatty acids. These are collected and subjected to hydraulic pressure, as is the case with the distillation process. Also the fatty acids may be further purified by distillation, if necessary.

WHALES ARE HARD TO FIND.

The motive which has begun a new period of Antarctic exploration is very evident and definite indeed. The supply of right whales has practically given out in the North, owing to the over-demand caused by the high price of whalebone. The oil, to be sure, is not worth nearly so much as in the palmy days of New Bedford and her sturdy whalers, by reason of the cheap production of its rival, petroleum. But the bone is sold for \$5 a pound, and a right whale may have in his capacious jaws a whole ton of the precious commodity. With each animal furnishing a small fortune for a seafaring man, it is not surprising in these days of harpoon guns and steamships that the Arctic Ocean has been plundered of its whale wealth. So whalers are turning their attention to the waste of unexplored waters. Ross thought he found right whales in 1842, but Borchgrevink and his contemporaries failed to come up with them.—Scribner's Magazine.

Table Jellies

Unequaled for Purity, Flavor and Excellence

We have another shipment of these famous jellies arriving this week. Complete assortment. All flavors. Quarts, pints and half pints.

THE DAVIDSON & HAY, Ltd.

WHOLESALE GROCERS

TORONTO

TELEPHONES 399 AND 1399.



CAUTION . .

Dealers are warned that there are **ILLEGAL IMITATIONS** of **FLY PADS** on the market. We intend protecting our rights in this article, and after this notice any dealers who sell as **FLY PADS** any goods not made by us, and are in consequence fined or imprisoned (the penalty in such cases), will have only themselves to blame.

READ THIS

Dear Sir, St. Marys, Aug. 3rd 1892.
The following may be of use to you: "A customer of mine, who keeps a butcher shop in this town, bought a 10 cent package of your Fly Pads from me and in ten days killed over a BUSHEL MEASURE OF FLIES" Yours truly,
F. G. SANDERSON.

FLY PADS are always round, and every **PAD** is printed as above. Take no limitations every Druggist should have the genuine **WILSON'S FLY PADS.**

Archdale Wilson & Co.

Wholesale Druggists, **HAMILTON.**

Proprietors of **WILSON'S FLY POISON PADS.**



That's what

created such a bubble of excitement at the Hamilton Pure Food Show. The excitement is not yet over, for the other places which did not have a pure food show are becoming excited because they can't get supplies of Pure Gold Powdered Jelly as quickly as they need it. We are allaying this excitement as rapidly as possible.

If you are excited enough to order a case your customers will soon excite you to duplicate your order.

Six most popular flavors, 3 doz. in case.

Have we your order ?

PURE GOLD MFG. CO.

TORONTO.

HINTS TO BUYERS.

[This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.]

WARREN BROS. & CO. are booking an unusually large number of importation orders for their special brand of "Butterfly" Japan tea. The facing label of this brand of tea is handsome and striking this year. Its background is deep red, and the lettering is in black, and the butterfly—the trade mark—is in gold.

Warren Bros. & Co. are offering a line of English camphor in one-ounce blocks.

Buyers of "Circle" tea who have missed getting tea books are requested to advise Lucas, Steele & Bristol.

New season's marmalades (Southwell's) just at hand per Rosarian for Frank Magor & Co., Canadian agents.

"Red, White and Blue" baking powder, one dozen in case, packed in Gem jars, is for sale by Lucas, Steele & Bristol.

A. E. Richards & Co. report the arrival of another shipment of Gaskin's Colonial cocoa. All back orders can now be filled.

"Washington" lye, in 5 and 10c. cans, is for sale with Lucas, Steele & Bristol. It is packed in cases 4 and 8 dozen each.

The F. F. Dalley Co. have up to date this year manufactured and shipped more "English Army" blacking than they did all last year.

Lucas, Steele & Bristol have Pure Gold powdered jellies in following flavors: Lemon, orange, grape, pineapple, raspberry and strawberry.

Robert Greig & Co. are sending an interesting book of puzzles, illustrated in colors, entitled "Fun Among the Matches," on receipt of a three-cent stamp to cover postage.

The demand for Robinson's patent barley and Robinson's patent groats has recently been so great that additional orders have been cabled to the makers for supplies. The Montreal agents, Frank Magor & Co., find that their orders are doubling up yearly.

During spring cleaning and house moving all good housekeepers use extra quantities of laundry blue, and the enquiry this season for Keen's Oxford blue has been phenomenal. Orders for this article have already been booked by Frank Magor & Co., Montreal, from far-off British Columbia in the west to Halifax and St. John in the east.

W. H. Gillard & Co. have again been appointed wholesale agents for Pilgrim Bros. in the sale of their New York ginger ale

and other summer beverages. Last season Gillard & Co. sold over 5,000 cases, and this year they anticipate even a larger demand. The manufacturers have put in a complete new equipment of machinery and state that the quality this season will be even better than before.

LATE ADVERTISEMENTS.

[The following items arrived too late for insertion in the regular advertising space. Reading notices inserted in this column at 5c. per word.]

The Eby, Blain Co., Ltd., are offering exceptional values in Ceylon and Indian teas, which they claim defy competition.

Robert Greig & Co.'s jelly powder, "Tryphosa," is a line that wins instant favor. Repeat orders are received daily.

The Eby, Blain Co., Ltd., report the arrival of a shipment of Clark's canned meats and potted game delicacies for their summer trade.

The Eby, Blain Co., Ltd. report large sales of the celebrated Bendsdorp's Royal Dutch cocoa for which they are wholesale agents.

Pratt's Cattle Foot is a certain preventative and cure for hog cholera and other diseases of cattle. Robert Greig & Co. are agents.

"We are making a special drive in California evaporated peaches, apricots, prunes and pitted plums and French prunes. The prices are right," say The Eby, Blain Co., Ltd.

Seville orange marmalade, sold by W. H. Gillard & Co., is becoming well and favorably known with the trade, and enjoys a large sale on account of its absolute purity and delicacy of flavor.

With the hot weather comes a large demand for Stower's lime juice, lime juice cordial, lemon juice syrup, and lemon squash. They are all in stock with the Eby, Blain Co., Ltd. They solicit correspondence.

IT DREW A CROWD.

A curious idea which attracted dense crowds of spectators until the police made the storekeeper take it out of his window was the rude figure of a man whose clothes were made of light burlap, covered entirely with old postage stamps. The pants were blue one-cent stamps, the vest red two-cent, the coat brown five-cent, the collar blue, and the hat brown with a blue and red band; the face was an ordinary mask. This was on Nassau street, in the Tribune building, and may give an idea to some retailer who loves a crowd. Make the burlap suit first, and then paste on the stamps.—Tobacco.

T. B. Mishaw, 342 Parliament street, Toronto, has retired from business.

A GROCER WEDS.

A PRETTY wedding took place in Guelph on Monday morning, 26th ult., in the Church of our Lady, when Mr. Thos. P. Heffernan, the well-known grocer on West Market Square, that city, son of Mr. Thos. Heffernan, the late respected collector of Customs, was married to Justinia Hanlon, daughter of Mr. James Hanlon, farmer, Puslinch. The bride looked charming. She was attired in bluet and pink shot silk. The waist was trimmed with chiffon, embroidered with gold, finished with a corsage of white satin, hat and gloves to match. She carried a beautiful bouquet of white roses. The bridesmaid, Miss Julia Hanlon, the bride's sister, was dressed in bluet poplin, the waist being trimmed with shot silk, embroidered with silver. She carried a bouquet of pink roses.

The groom was supported by his cousin, Mr. Wm. Gay, grocer, Guelph. The bride was given away by her brother, Mr. James Hanlon, jr. The ceremony was performed by Rev. Father Kavanagh. The music at the mass was very fine.

After the ceremony the wedding party drove in carriages to the residence of Mr. Hanlon, where the wedding breakfast was waiting. The room was beautifully decorated with flowers of various hues, Union Jacks, etc. The presents were numerous, useful and handsome. The happy couple left the same afternoon by the 2.50 train for the west amid the well-wishes of their large circle of friends. THE CANADIAN GROCER extends its congratulations.

SUPERB PICKLES.

Williams Bros. & Charbonneau, of Detroit, Mich., are busy with their campaign for 1897. The success which has attended this firm in putting their East India pickles on the market simply shows what can be done with a first-class article well advertised. Orders are constantly coming from all parts of the country, and many cases are now being exported. Every season sees an increasing business, and it is only necessary to try the pickles once in order to make lasting friends. They are profitable goods, too.

CHARACTER IN BUSINESS.

The man who succeeds succeeds for the most part through character, writes E. L. Godkin in The Atlantic Monthly. It is chiefly in character that Mexico differs from the United States, Spain and from England. Not only are all our religions and philosophies really meant to build it up or sustain it, but so, also, are all our social arrangements. In hiring, and contracting, and lending and crediting we rely on character. In nearly every transaction of life it is on character rather than on law that we place our faith.

Dried Apples

We are wanting a few cars of No. 1 Stock. Write us for prices and send samples.

EVAPORATED APPLES

We have a few carloads still in stock. The price for these goods is advancing. Place your orders now and get in on the ground floor. . . .

JELLIES AND JAMS

Our sales have been beyond our expectations. Quality and price right. We guarantee satisfaction. Try them.

Finest Quality Pure CIDER VINEGAR

10c. gallon, barrels \$1.50 extra. Terms cash. F.O.B. Belleville. . . .

R. J. GRAHAM . .

Belleville, Ont.

There is nothing so annoying as poor Blacking.

THEN WHY NOT HANDLE THE VERY BEST ?

. . . WHICH IS . . .

ENGLISH ARMY BLACKING




Sold by all wholesale houses throughout Canada, and by

THE F. F. DALLEY CO., LIMITED

HAMILTON, CAN.

VERY OLD
HIGHLAND WHISKY.



Cockburn & Co.
ESTABLISHED 1796. *Leith & London.*

Try—

COCKBURN'S SCOTCH WHISKY

Nothing Finer in the Market

This firm was established in Leith in 1796. The quality of their Whisky has never been excelled, and you can rely upon duplicate shipments always being equal to the preceding. Their brands are

J. & R. McLEA, Montreal

AGENTS FOR THE DOMINION



Cockburn's Special Liqueur
Cockburn's Special Scotch
Cockburn's Very Old Highland

FIRE NOTICE.

On account of the fire which occurred in the top storey of our warehouse on Thursday last we have been compelled to take another warehouse, which we have secured at No. 9 Front street east, where we are putting in a fresh stock and are again ready for business. We propose holding a

Salvage Sale by Auction

next week of our old water-damaged stock, consisting of TEAS, SUGARS, COFFEES, SPICES, TOBACCOS, CANNED GOODS, etc. The trade will be given due notice of this sale.

H. P. ECKARDT & CO.

Wholesale Grocers

TORONTO

"Rose Brand" Lard in Parchment Bags.

Delicate—delicious—firm and white. Entirely free from taste or smell. Absolutely pure. Rendered in open kettles from the finest leaf lard that it is possible to buy.

Put up in Parchment Bags because it is made especially for your very best family trade. It is distinctly a "particular folks," Lard.

The Geo. Matthews Co'y. Ltd.
Ottawa and Peterborough.



Looking 'round . . .

for better Mince Meat will bring you back again just where you started. You won't find a better article in the world than

WETHEY'S CONDENSED MINCE MEAT

because it combines the purest and best meat, fruits and spices procurable. Nothing second rate is used.

J. H. Wethey, Mfr. St. Catharines, Ont.

THE CANADIAN GROCER

BAYNE MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

THE MacLEAN PUB. CO.
Limited

Fine Magazine Printers
and
Trade Newspaper Publishers

TORONTO: 26 Front St. W. Telephone 2148.
MONTREAL: Board of Trade Bldg. Telephone 1255.

EUROPEAN BRANCH:

Canadian Government Offices
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.
Major A. G. Campbell, General Subscription Agent.

EXTENDING OUR TRADE WITH THE WEST INDIES.

VARIOUS attempts have been made by Canada during the last few years to extend her export trade with the British West Indies, but the results have not, on the whole, been satisfactory.

There are primarily two causes for this. They are (1) the lower freight rates which are enjoyed by exporters from the United States, and (2) the want of an efficient and reasonably cheap cable service to those islands.

Due largely to the C.P.R. authorities, a remedy for the former difficulty has been secured.

The remedy is in the shape of an arrangement with the Pickford & Black line of steamers running from Halifax and St. John, whereby the latter has agreed to reduce its rates to the figures obtaining on the lines plying between New York and the British West Indies, while the C.P.R. has also fixed a special export rate for Western Ontario, in order to meet the competition of American roads.

Besides what it has done in the way of freight rates, the railway company has also despatched a commissioner to the West Indies, with instructions to ascertain what products of Canada are most likely to sell in those markets, together with the most suitable packages for shipping these goods in.

Of course, the C.P.R. is working in its own interests as well as in those of the country, but its efforts are none the less

worthy of commendation. It exhibits enterprise, and enterprise is always laudable.

It is a fact, although perhaps not generally known in the West, that a great deal of Canadian products for the West Indies from as far east as Prince Edward Island, Nova Scotia and New Brunswick, are exported via Boston and New York in spite of the fact that all those provinces have seaports at their very doors.

That the West India trade is worth cultivating is obvious. They are large importers of potatoes, fish, flour and provisions, and all these and other things Canada is well able to supply. In flour alone their wants are about one million dollars' worth annually, yet our total exports of this commodity last year were valued at less than five thousand dollars.

Taking our exports of all kinds, they only aggregated \$2,810,817. The United States, on the other hand, last year exported to the West Indies goods to the value of \$26,541,529. To the British West Indies alone they sent \$8,732,477 worth against our \$1,627,388 worth. In other words, the United States does about 80 per cent. more trade in the one instance than we do and 120 per cent. in the other.

Canada's chief exports to the British West Indies, according to the latest returns, are: Live animals, \$27,496; breadstuffs, \$77,037; coal, charcoal, etc., \$16,315; drugs, dyes, chemicals and medicines, \$20,112; fish, \$1,110,721; leather and manufactures of, \$16,852; iron and manufactures of, \$4,143; musical instruments, \$2,205; provisions, \$31,339; ships, \$5,450; tobacco and manufactures of, \$5,497; potatoes, \$70,673; wood, \$125,916. Compared with the previous year there has been a decline in the exports of all the above articles except leather and manufactures of.

It is about time Canada bestirred herself.

At a meeting of the Stratford (Ont.) Board of Trade held a few days ago the meeting adjourned till May 14 in order to give the members an opportunity of saying whether they wish the board to be continued or not. If Stratford's business men are wise they will answer in the affirmative and then infuse new life into the organization. Stratford can as little afford to be without a board of trade as a man can his right arm.

OUR IMPORTS FROM BRITAIN, GERMANY AND BELGIUM.

THE minimum tariff under which goods of British production are given a preference in the Canadian market is still the subject of a great deal of interest, particularly in view of the fact that the consuls of both Germany and Belgium have instructed importers of goods from their respective countries to pay their duties under protest.

The reason of this action is, of course, based upon the contention that under the Imperial treaties with these countries a British colony cannot give the products of the Motherland a preference in its markets without extending the same to the products of their respective countries.

The countries directly interested in the controversy which has arisen over the action of the Dominion Government are Great Britain, Germany and Belgium. A reference to Canada's trade with these three countries will therefore be timely.

Our aggregate trade last year with Great Britain was \$99,670,000; with Germany, \$6,688,990, and with Belgium, \$1,018,789. Compared with our total trade with all countries Great Britain's is about 43 per cent., Germany's about 2.6 per cent., and Belgium's .4 per cent.

Taking the goods entered for home consumption, as well as their percentage to the whole, we find the following results: Great Britain, \$32,979,742, or 29 per cent.; Germany, \$5,931,459, or 4.5 per cent.; Belgium, \$920,758, or .83 per cent.

The exports of the Dominion were \$66,690,288 to Great Britain, \$757,531 to Germany, and \$98,031 to Belgium. The percentages of these to the total export trade of the country were: Great Britain, 54.54; Germany, .6; Belgium, .08.

Our export trade to Great Britain is a growing one, that to Germany and Belgium is a declining or irregular one. When we consider our import trade we find the opposite conditions obtaining. Our imports of British goods were, with one exception, last year the smallest on record, while those from both Germany and Belgium were the largest on record. Compared with the previous year, the imports of Belgian goods in 1896 were over 100 per cent. larger.

Canada's principal imports, dutiable and

free, from the three countries named were in 1896 as follows :

FROM GREAT BRITAIN.		
	Dutiable.	Free.
Books and other printed matter ...	\$ 222,296	\$133,208
Cotton and manufactures of	3,366,502	191,058
Drugs, dyes, chemicals and medicines.	250,689	653,005
Earthenware and china	381,495	.....
Fancy goods	916,933	.....
Flax, hemp or jute and manfrs. of. ...	1,414,404	827,237
Dried fruits	89,786	.....
Furs and manufactures of	324,098	154,731
Glass and manufactures of	215,344	.....
Gloves and mitts of all kinds	268,247	.....
Gutta percha, India rubber, etc. ...	118,057	20,127
Hats, caps and bonnets	805,426	47,922
Iron and steel and manufactures of. ...	2,407,955	749,429
Lead and manufactures of	126,041	11,583
Tin " " "	4,199	928,749
Miscellaneous metals and minerals, and manufactures of	72,671	432,244
Oils	370,770	13,608
Paints and colors	226,916	55,180
Pickles, sauces and catsups	83,112	.....
Salt	71	280,330
Silk and manufactures of	1,901,627	.....
Spirits and wines	410,204	.....
Sugar, above and under No. 16 D.S. ...	59,012	.....
Tea	4,076	943,681
Wool and manufactures of	6,970,010	337,337

FROM GERMANY.		
	Dutiable.	Free.
Books, periodicals and other printed matter	\$ 35,100	\$ 1,707
Buttons	32,442	2,289
Cotton and manufactures of	115,517	361
Drugs, dyes, chemicals and medicines.	82,231	183,069
Earthenware and china	82,947	.....
Fancy goods	178,856	.....
Furs and manufactures of	199,576	145,070
Glass and manufactures of	164,951	.....
Gloves and mitts of all kinds	197,468	.....
Leather and manufactures of	55,915	.....
Iron and steel and manufactures of. ...	375,200	84,948
Metals and manufactures of, all others n e.s.	31,734	115,834
Musical instruments and parts of	57,233	.....
Paints and colors	138,803	9,955
Paper and manufactures of	56,039	510
Silk and manufactures of	107,769	.....
Sugar, all kinds	2,390,929	157,096
Wool and manufactures of	862,906	3,160

FROM BELGIUM.		
	Dutiable.	Free.
Books, periodicals and other printed matter	\$ 1,928	\$ 2,274
Cement	79,370	.....
Cotton and manufactures of	3,672	.....
Drugs, dyes, chemicals and medicines.	1,099	3,737
Flax, hemp, jute and manufactures of	6,313	.....
Furs and skins, dressed and undressed	3,530	.....
Glass and manufactures of	247,496	.....
Metals	45,844	51,588
Paints and colors	18,287	.....
Paper and manufactures of	5,900	.....
Sugar	396,283	.....
Wool and manufactures of	11,295	6,609

OPENING OF THE TEA MARKETS.

The Japan tea market opened on Saturday last at prices 10 per cent. higher than last year, and this market for northern China teas will open in about a week, picking having begun a month ago.

Owing to the new tea inspection law in the United States, it has been decided by the growers of Pingsuey teas to reduce the output this season by one-third.

RICE MILLS WILL SHUT DOWN.

It is now announced as a certainty that unless the Government agrees to allow some modification of the duty on paddy rice the milling of rice in Canada will cease. The Mount Royal Milling Company have announced their determination to this effect.

In the event of the Government refusing to listen to their petition they will go out of the business of cleaning and milling rice, but will still continue trading as importers and brokers.

A deputation composed of Mr. C. P. Hebert, of Hudon, Hebert & Cie., Mr. Ross, of the Mount Royal Milling Company, and several other grocers went up to Ottawa on Tuesday to lay the facts before the Government. They will point out that with the duty as it now is it is utterly impossible to continue the profitable milling and cleaning of rice in Canada.

As a consequence of this uncertainty values on rice are unsettled and jobbers have altered the basis of quotations entirely in this province. The schedule is now arranged as follows :

Combined for the whole of the province of Quebec; ordinary rice, B grade, or any other quality equal or inferior :

	In bags, 250 lbs.	In 1/2 bags, 100 lbs.	In 1/4 bags, 50 lbs.	In pockets, 25 lbs. 12 1/2 "
1 to 4 bags (or equal quantity)	\$3 50	\$3 55	\$3 60	\$3 65
5 to 9 "	3 45	3 50	3 55	3 60
10 bags or over	3 40	3 45	3 50	3 55

Terms: 30 days or 1 per cent. 10 days in both the Montreal and Quebec districts.

WHO BUYS OLD RUBBER?

A subscriber writes: "Could you give me the address of firms that buy old rubber shoes (manufacturers, not dealers) at Buffalo, N. Y.?"

Remarks.—If any of our readers can furnish the desired information, will they kindly address this paper?—THE EDITOR.

UNPROFITABLE TEA SPECULATION

Private cables received on Monday stated that the Japan tea market had opened strong at an advance of 10 per cent. in prices over last year, while the quality was only fair.

This fact has not prevented a distinctly easier feeling on old crop teas. Speculators who imported round lots in the expectation of a duty have given up hope of finding

buyers for all between now and the arrival of new crop, and have re-shipped the bulk back to New York, because they consider the chances better across the lines.

The new U.S. tea inspection law also acted as an incentive for export.

MOLASSES DECLINES.

THE molasses market has been subject to frequent fluctuations this spring at Barbadoes.

Values at the Islands first of all opened at 11c. Then they promptly declined 3c. to 8c. first cost at the plantation. After touching this figure they recovered 1c. and ruled pretty stable for a week or so at 9c. It was at this figure that some of the most important contracts on Canadian account were put through, which is about equivalent to 21c. nett cash ex wharf Montreal.

About four cargoes are, it is understood, on the way for Montreal on this basis, and one or two for Quebec.

Later, however, prices declined to 8c. again, and finally at the close of last week 7c. was cabled from Barbadoes. Although it is claimed that business is difficult to effect at this figure, large jobbing houses in Montreal admit that they have been offered the figure direct.

The jobbers last week arranged their prices on new Barbadoes and Porto Rico to arrive as follows: Fifteen puncheons and over, 25c.; smaller lots, 26c. This is equivalent to a decline of about 1 1/2c. on the basis ex store.

ADVANCE IN TOBACCOS.

A special meeting of the Toronto branch of the Dominion Guild was held on Wednesday afternoon for the purpose of considering the price of tobacco.

The opinion was that the price of all plug tobacco made from foreign leaf, in view of the duty, should be advanced 14c. per lb. making the price of such tobaccos as "Prince of Wales," "Brier," "Myrtle Navy" and "Something New," 62, 61, 74 and 79c., respectively. But it was decided to leave the market an open one until there has been a further consultation with the trade. Cut tobacco has yet to be considered.

The terms will also be changed, and hereafter will be 30 days or 1 per cent. 10 days.

GET OUT THE BRIGADE.

HERE is a time for everything. While a merchant should strive to keep his place of business clean and tidy at all times, there is always a certain time of the year when the broom and bucket brigade should wage a more than usually vigorous warfare against uncleanness. And that time is the spring of the year.

In the highways and field, in the streets and lanes, the bright sunshine and bustling spring winds clean up the winter's accumulation of dirt and impurities. But in the store, in the cellar and in the storehouses the spring cleaning up process devolves upon the energy of man.

It does not matter whatsoever be the character of the business, the store and warehouse can be and should be cleaned up.

There are two chief reasons for a vigorous spring clean up. The one is that it makes the store and stock more inviting to customers. The other is that it improves the sanitary condition of the premises, making them healthier for those whose duties compel them to remain in them the greater part of each day.

Order out the broom and bucket brigade. Sweep or scrub out every corner, from cellar to garret. And the yard: Rake it up. Get behind the packing cases and clear away the winter's accumulation of dust and dirt. After the cleaning up is done, let there be plenty of ventilation and a liberal use of disinfectants in dark corners and places where filth may have accumulated.

ADVANCE IN PAPER FLOUR SACKS.

Some time ago THE CANADIAN GROCER intimated that it was probable a higher price would be fixed on paper bags.

That has now been partly fulfilled, we understand, an advance of from 10 to 15 per cent. or thereabouts having been made in the price of paper flour sacks by at least one maker.

This maker is reputed to have declared that he has stopped cutting, and that the new net cash price-list which he has issued will be strictly adhered to, the cost of making and printing having been figured down to the lowest point consistent with strength and quality.

Although the cutting on flour sacks was deep, yet it is said not to have been so deep

as the cutting on ordinary paper bags, and it is probable that an advance will take place in the latter as well before long.

H. P. ECKARDT & CO.'S FIRE.

THE fire in the wholesale grocery warehouse of H. P. Eckardt & Co., a brief reference to which was made in our last issue, was not extinguished until after two or three hours' hard fighting by the firemen. The fire, however, was confined to the top flat, and the chief damage was therefore done by water, large quantities of which were poured into the building. The front elevation suffered the most, and as holes were quickly cut through the flooring and the water let off, the damage was less than it otherwise would have been.

The arbitrators are busy at work, and until they conclude their labors the exact loss will not be known. Approximately it is estimated at \$50,000, and is covered by insurance. The cause of the fire is unknown.

The damaged stock, valued at about \$50,000, will be disposed of by auction. The sale will begin on Thursday next, the 13th inst., at 10 o'clock, and will be continued from day to day until the whole stock is disposed of. The stock consists of sugars, teas, coffees, spices, canned goods, tobaccos, etc., and will be sold without reserve.

In the firm's advertisement, which appears in another column, it will be noticed that no reference is made to the date of the sale. The reason for this is that the advertisement went to press before the date of the sale had been fixed.

The firm is at present temporarily occupying No. 9 Front street east, and will remove back to their old premises when they have undergone the necessary repairs.

NEW TEA INSPECTION LAW.

The new tea inspection law adopted by the last Congress went into operation on Saturday last, the 1st inst.

Samples of the standards fixed by the experts have been received by Mr. A. B. Lambe, of Toronto, and those in the tea trade desiring to see them can do so at his office No. 6 Wellington street east. The samples, as a rule, are high.

A well-known tea man, in conversation with THE CANADIAN GROCER, ventured the

opinion that the standards would deteriorate from year to year. "You see," he said, "next year's standards will probably be fixed by a comparison with those of this year. By that time, of course, this year's samples will have deteriorated. The test, you know, is made in the cup."

TELL THE TRUTH.

A lady went into a well-known grocery store and asked to see some pineapples. The groceryman showed her the best he had. The lady wanted to know if they were the best that could be got. He said that they were, and it was only once a year they could get this particular kind.

The lady wanted to impress upon the salesman that she wanted an extra fine one, so he requested her to ask Mrs. A——, his wife, if what he said wasn't true. "We have that same kind every week during the season in our house," he said.

When the lady came out she said to herself: "What a liar that groceryman is."

If people when selling goods would tell nothing but the truth it would be far better for their business, and the general public would think a great deal more of them.

RAISINS ON THE COAST.

Referring to the situation of raisins on the Coast, The California Fruit Grower says in its issue of the 24th inst.: "The quantity on hand amounts to about 200 cars, of which the co-ops hold 100 or more cars; the balance is divided between eight or ten holders. What little demand there is calls for 2 and 3-crown goods. Reports reach us from Fresno stating that growers are much alarmed at the appearance of the thrip or vine-hopper in vineyards. These little sap-sucking insects are reported to have settled on the vines in countless numbers and are doing much damage to the new growth. It is a troublesome pest to deal with, but we hope the growers will be more successful in their efforts to rid their vineyards of them than we have been in our experiments during the past three or four years with vine-hoppers in Colusa county. Overland shipments for the month of March were 1,506,000 pounds."

A MERCHANT'S DEATH.

Mr. T. W. Tate, general merchant, Embro, Ont., died on the 5th inst. Mr. Tate was in good health Sunday forenoon, but after his return from church he was taken ill, with the above fatal result. The cause of death was appendicitis.

These Are a Few

Special Lines to which we invite attention:

The Crown Flavoring Extracts

Always a good seller. More popular now than ever. Although the cost of all the important items of raw material have advanced considerably our prices remain unchanged.

Buchanan's Jams and Marmalade Candied Peels

All made from the finest new season's fruit.

Tryphosa---Jelly Powder

Assorted flavors. Unequaled and unapproached by any imitation. Sells at sight.

Lorimer's Sauce

A nice piquant Worcester Sauce that is becoming very popular. There is no combine on the price, therefore it is cheap.

Hubbard's Rusks

The ideal food for Invalids and Children. Packed in tins containing 1 lb., 2 lb., 4 lb.

ROBERT GREIG & CO.

Grocery Specialists

-

MONTREAL.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, May 6, 1897.
GROCERIES.

THERE are no striking features to note in the local wholesale market this week, except quietness can be characterized as such. Sugar is positively dull, although there has been no change in quotations, and the refiners claim to be firm at present figures. Canned goods rule steady with demand fair for the season. Lobsters are scarce on spot. Rio coffees are a little better in price in New York, but locally there is no change, and there is not much business doing. Quite a few syrups are selling, but there is not much doing in molasses. Further strength is to be noted in Singapore black pepper. Currants are stronger, prices being cabled 1s. 9d. higher from Patras. The tea market is quiet. A cable received this week announces the opening of the Japan tea market at 10 per cent. higher than last year. Tobaccos are from 4 to 14c. per lb. higher. Payments are rather slow.

CANNED GOODS.

It has been the opinion that all the low-priced corn had been cleaned out. We, however, this week hear of some further transactions in this particular quality of corn at low figures. Generally speaking, the price of canned vegetables continues steady. Peas are getting scarcer. An evidence of this is seen in the fact that some of the wholesalers have been trying during the

week to secure supplies from their confreres. Canned lobsters are scarce, there being practically nothing on this market but a few half-pound tins. Canned salmon is only receiving moderate attention. We quote: Tomatoes, 75 to 80c.; corn, 50 to 75c.; peas, 75 to 80c. for ordinary; sifted select, 90 to \$1; extra sifted, \$1.25 to \$1.40; beans, 65 to 95c.; peaches, \$2.50 to \$3 for 3's, \$1.65 to \$2 for 2's; raspberries, \$1.50 to \$1.80; strawberries, \$1.65 to \$1.95, according to brand and quality; blackberries, \$1.40 to \$1.70; cherries, \$2 to \$2.25; apples, 3's, 70 to 95c.; gallons, \$1.65 to \$2.25; salmon, "Horseshoe," \$1.50; cohoes, \$1.10 to \$1.25; canned mackerel, \$1.20 to \$1.30; lobsters, \$2.25 to \$2.40 for tall tins; flats, \$2.85 to \$2.90; ½-lb. flats, \$1.60 to \$1.65; Canadian canned beef, 1's, \$1.20 to \$1.30; 2's, \$2.25 to \$2.40; 6's, \$7.75 to \$8.25; 14's, \$15 to \$16.

COFFEES.

A great deal of coffee having been bought before the tariff went down, there are naturally not many transactions in this commodity at present. Retailers have, however, been fair buyers during the week. Rios are slightly higher in New York. Jobbers quote green in bags: Rio, 14 to 16c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 18 to 20c.; Jamaica, 19 to 22c.

SYRUPS.

Quite a few syrups have been sold by the wholesalers during the week. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

There is not much doing. We quote: New Orleans, barrels, 23 to 35c.; ditto, half-barrels, 25 to 37c.; ditto, fancy, 50 to 55c., in barrels and half-barrels; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

The sugar market, both at home and abroad, is dull. In New York a good many raw sugars are coming forward, while in refined the demand is limited and stocks are accumulating. In London on Friday last beet advanced ¼d., but two days after this gain was lost. In Canada refiners' views as to price are unchanged, they still being steady at last week's quotations. Local wholesalers' quotations are: Granulated—St. Lawrence and Redpath's, 4 7-16c. for single barrel lots and 4¾c. for 5-barrel lots; Acadia, 4¾c. for single barrel lots, and 4 5-16c. for 5-barrel lots; yellows, 3¾ to 4¾c. per lb.; Demerara crystals, 3¾c.

SPICES.

There has been another advance in Singapore black pepper, and prices are now about 2½c. per lb. above the lowest point. Locally, the spice trade is quiet and prices

Washboards

OUR LEADING LINES ARE

BANNER GLOBE
S.B. GLOBE
GENUINE GLOBE
AND
SPECIAL STAR

We will be pleased to make a sample shipment . . .

WALTER WOODS & CO.
HAMILTON

DRINK :::

::: Chocolate for Breakfast

It invigorates MIND and BODY
whereas Tea and Coffee
SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier
The world-renowned French Vanilla Chocolate.

An Invitation . .

We invite any grocer having any

"SALADA"

CEYLON TEA

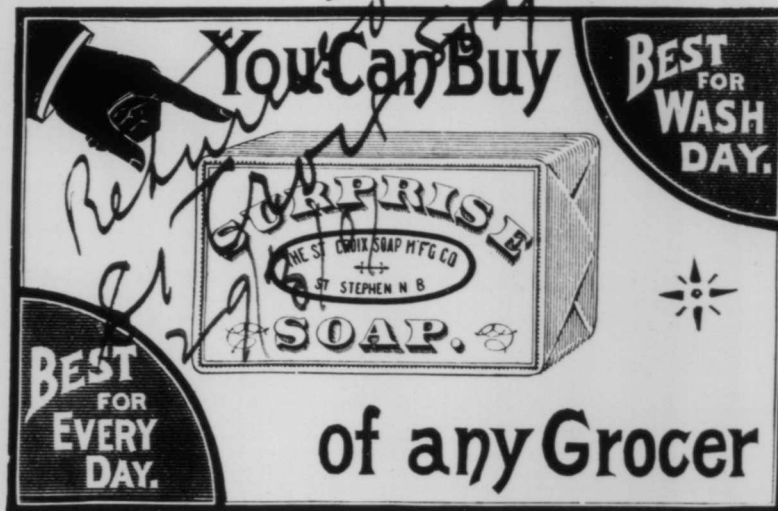
in stock that is not giving him better satisfaction than any tea he has ever handled to ship it back to us and we will remit him the full amount paid for it.

SALADA TEA CO.

25 Front Street East - - TORONTO
318 St. Paul Street - - MONTREAL
15 Niagara Street - - BUFFALO
347 and 349 Fifth Ave. - - PITTSBURG

DON'T OVERLOOK

the fact that your customers want
"SURPRISE SOAP."



THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

If you are a first-class
grocer you keep first-class
Soap; that is Surprise Soap

unchanged. We quote: Pure Singapore black pepper, ground, 11c. in kegs, pails and boxes, and 13c. in 5-lb. cans; ditto, whole, 10c. per lb.; pure white pepper, ground, 18c. in kegs, pails and boxes and 20c. in 5-lb. cans; ditto, whole, 15 to 17c., according to quality; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 23 to 25c.; do. best, 28 to 30c. per lb.; allspice, 14 to 18c.; cassia, 20 to 25c. per lb. for ground and 40c. for Saigon.

NUTS.

Business is quiet and featureless. We quote: Brazil nuts, 11 to 12½c.; Valencia shelled almonds, 18 to 22c.; Tarragona almonds, 9½ to 11c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 12½c.; Marbot walnuts, 9½ to 11c.; Bordeaux walnuts, 8 to 9c.; Sicily filberts, 10c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, ETC.

Rice is unchanged at the recent advance. We quote: Standard "B," broken lots, 3¾c.; 1 to 5 sacks, 3¾c., and 5 sacks and over, 3¾c. per lb.; Japan, 5c.; Patna, 4¾ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½c.

TEAS.

The most interesting feature at the mo-

ment is the opening of the tea market in Japan on Saturday last. The cable announcing the fact states that the opening price is 10 per cent. higher than the opening price a year ago, and that the quality of the tea is fair. A few orders for direct shipment of tea have been placed during the past week. In Ceylon teas, suitable medium grades have been sold. Generally speaking, the market is dull. Ruling prices on the Toronto market to retailers are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

The week has experienced another advance in the primary market, a cable received in Toronto this week noting an advance of 1s. 9d. per cwt. in Provincials, making the laid-down price in Toronto equal to 5c. per lb. We quote: Provincials, 4¾ to 4¾c. in bbls.; ditto, half-bbls., 4¾ to 5c.; fine Filiatras, in bbls., 4¾ to 5c.; do., half-bbls., 4¾ to 5c.; Patras, 5½ to 5¾c. in bbls., 5½ to 5¾c. in half-bbls., and 5½ to 5¾c. in cases; Vostizzas, cases, 6½ to 8c.

Valencia raisins are dull and unchanged. We quote: Off-stalk, 5 to 5¼c.; fine off-stalk, 5¼ to 6c.; selected, 6¼ to 7c.; layers, 7 to 7½c.

California loose muscatel raisins are quiet and unchanged. We quote: 3-crown, 7½c.; 4-crown, 8 to 8½c.

In figs the demand is still confined to mat figs. We quote: 10 oz., 7½c.; 10 lb., 9 to 10c.; 18 lb., 10 to 12c.; 28 lb., 11 to 13c.; taps, 3¼ to 3½c. net; natural, 4½c. in bags, and 7c. in boxes.

Dates are a little easier in London and New York. They are dull and unchanged here. We quote: 5½ to 6c. for Hallowee and 5 to 5¼c. for Kadrowee.

A stronger feeling obtains in regard to California prunes on account of the smallness of stocks in the primary market. Some advices from California state that not more than thirty carloads of this fruit remain there. On the local market the demand for prunes continues comparatively light. We quote as follows: Bosnias, U's (110 to 113 half kilo), 6 to 6½c.; C's (85 to 90 half kilo), 7 to 7½c. per lb. California, 90 to 100's, 6½c. per lb.; 70 to 80's, 7½c.; 60 to 70's, 7½ to 8c.; 50 to 60's, 8 to 8½c.; 40 to 50's, 9½ to 10½c.; 30 to 40's, 12½ to 13c.; "Ruby" prunes, 7½ to 8c.; French, 4½ to 5c.

California evaporated fruits are quiet and

YOU CANNOT . .

Expect your trade to increase without selling the best goods. Try

GOLDEN HADDIES

The great **TRADE BRINGER** of the canned goods line.

DELICIOUS DELICATE DELIGHTFUL

Full pound cans net Every one guaranteed.

NORTHRUP & CO.

Packers' Agents, **ST. JOHN, N.B.**

BUTTER AND EGGS

Are in good demand. We can place any quantity at highest prices, and assure you prompt returns.

J. A. McLEAN,

Successor to **GRAHAM, McLEAN & CO.**
77 Golborne St. **TORONTO.**

VINEGARS

Made under Government Supervision. Absolutely pure.

BADGEROW SCOTT & CO.

79 and 81 JARVIS ST. TORONTO.

E. NICHOLSON

124 Princess Street, **Winnipeg, Man.**
Successor to

W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Correspondence solicited from Manufacturers and Importers.

Jobbing Trade only supplied.

References: R. G. Dunn & Co., Bank of Ottawa.
All Wholesale Grocery Houses in Winnipeg.

STRAWBERRIES PINEAPPLES BANANAS

Something Nice

TAPNET FIGS HALLOWEE DATES SPHINX PRUNES

At Close Prices

CLEMES BROS., - Toronto

51 Front Street East.

unchanged. We quote: Peaches, 7 to 10½c. per lb., according to quality; apricots, 6½ to 15c.; pears, 5½ to 10½c.; egg plums, 5½ to 11c.; silver prunes, 8½ to 13½c.

GREEN FRUIT.

Stocks of oranges on the local market are light, with prices higher and demand good. Lemons continue in good demand, with prices unchanged. Bananas are much higher, while the demand is increasing. The outlook is for a firm market for some time to come. Pineapples are in liberal supply and the demand is good, with prices lower. Egyptian onions are dearer in England, and the prices ruling at auction in New York are equal to the figures wholesalers are getting here. We quote: Oranges—Valencias, ordinary, 420's, \$5 to \$5.50 per case; large 420's, \$6.50 to \$7; Messinas, \$3 to \$3.50; Mediterranean Sweets, \$3.50. Lemons—Messinas and Palermos, \$2 to \$3 per box; cocoanuts, \$3.75 a sack and 60c. per doz. Onions, \$3 to \$3.25 per bag for Egyptians. Cranberries, Jerseys, \$4.50 per bbl. Bananas, \$1.75 to \$2.25. Pineapples, 10 to 20c. each. Strawberries, 30 to 35c. per quart. Cucumbers, \$1.50 to \$1.75 per dozen.

APPLES.

There have been some shipments of apples from Toronto this week for the Chicago market. We hear of one carload of Spies changing hands on this account at \$3 per bbl. Locally, there is an active demand for good stock, and prices are tending upward. We quote: Baldwins, \$1.50 to \$1.75 per bbl.; Spies, \$3.25 to \$3.50 for No. 1 stock, and \$2 for No. 2.

BUTTER AND CHEESE.

BUTTER—Receipts of large roll butter are heavier than usual, due to the early spring. Although the demand is good, prices show a further decline of 1c. per lb. More or less grass butter is now coming forward. Creamery butter, while easier in sympathy with the dairy article, is quotably unchanged. We quote: Dairy butter—Tubs, 10 to 12c. for good to choice; low-grade to medium, 7 to 9c.; large rolls, 10 to 12c. for good to choice, and 7 to 9c. for low-grade to medium; pound prints, 12 to 13c. for good to choice. Creamery—Tubs, 17 to 18c.; 1-lb. blocks, 18 to 19c., according to make.

CHEESE—Old cheese is in light supply, and the demand is good at 11 to 11½c. per lb. The English market is lower. Most of the fodder cheese on the market costs about 10¼c. delivered, but that which is coming

The Following Brands Manufactured by

The American Tobacco Co.
OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses.

- CUT TOBACCOS**
- OLD CHUM.**
- SEAL OF NORTH CAROLINA.**
- OLD GOLD.**
- CIGARETTES** —————
- RICHMOND STRAIGHT CUT.**
- SWEET CAPORAL.**
- ATHLETE.** **DERBY.**

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

MORROW & EWING

General Commission Merchants

13 St. John St., **MONTREAL**

We beg to notify the Wholesale Grocery Trade that we have to offer best values in

Rio, Santos, Maracaibo and Mocha Coffees

also have on hand full lines of

Japan, Congou, Indian, Ceylon and Gunpowder Teas

Samples and particulars on application. Wholesale supplied only.

BUTTER

The demand is fairly steady for all good Roll Butter. Selling at 10 to 12c. for large Rolls and Pounds

EGGS STEADY AT 9½ TO 10c.

Correspondence invited
Consignments solicited

Rutherford, Marshall & Co.

62 Front St. East, **TORONTO**

JAPAN MOUNT ROYAL JAVA
RICE
MILLS BRAND
PATNA BURMAH
D. W. Ross Co., Agents.

G.F. & J. GALT PACKERS OF THE **BLUE RIBBON TEAS**
42 SCOTT ST. TORONTO. CELEBRATED

We make the **Best Biscuits**

Our output in "SODAS" last year exceeds all other years.

We believe every Grocer could handle them to advantage.

Jas. McLauchlan & Sons

*Biscuit
Manufacturers*

Owen Sound.

forward this week costs about $\frac{1}{4}$ c. less. Jobbers are quoting $10\frac{1}{2}$ to $10\frac{3}{4}$ c.

COUNTRY PRODUCE.

BEANS—These are as dull as ever. We quote mixed at 40 to 50c. and hand-picked at 65 to 75c.

DRIED APPLES—There is no consumptive demand for them. Jobbers are offering what are good stock at $1\frac{1}{2}$ to 2c. per lb., and cannot get purchasers. There are a good many being put into cold storage by speculators, but their idea as to price is from 1 to $1\frac{1}{2}$ c. per lb.

EVAPORATED APPLES—There is no demand, and in the absence of a demand there is practically no basis for price. Wholesale quotations are: Quarters, $2\frac{3}{4}$ c.; ordinary sliced, 3c.; best brands, 4 to 5c.

EGGS—Receipts during the week have been light, and the market up to the time of writing is almost bare. Prices are higher, at $9\frac{1}{2}$ to 10c., and the demand is fairly good.

HONEY—Quiet. We quote: Comb, 80 to 90c. per dozen for dark and \$1.50 to \$1.75 for light; strained, 6 to 7c. per lb.

MAPLE PRODUCTS—Stocks of maple syrup are still excessive, and prices are gradually working downwards. The ruling prices for good syrup are: 5-gallon tins, 60 to 65c. per gallon; 1-gallon tins, 65 to 70c. per gallon.

POTATOES—Have taken a slight turn for the better, deliveries being lighter on account of the farmers being engaged in seeding. It is thought, however, that the improvement is only temporary. Carload lots on the track are worth 20c., and out of store, 25 to 30c. per bag is quoted. A carload was sold at 25c. delivered.

FISH.

The first month without a "r" has come in and there are no more oysters. Haddies are firmer. Fresh water fish is in better supply. We quote as follows: Pickerel, 6c. per lb.; haddies, $7\frac{1}{2}$ c. per lb.; Labrador herring, \$4.50 to \$5 per bbl.

and \$2.75 per half-bbl.; split herring, \$4.50 per bbl. and \$2.50 per half-bbl.; boneless fish, $3\frac{1}{2}$ to 4c. per lb.; pure cod, $6\frac{1}{2}$ to $6\frac{3}{4}$ c. per lb.; ciscoes, \$1.25 per 100; fresh water herring (heads off), \$2.50 per keg.

SALT.

Trade is fair and prices the same as before. We quote as follows at Toronto: In carload lots, \$1 per bbl. and 60c. per sack; in less than carload lots, \$1.05 per bbl. and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

PROVISIONS.

The demand is increasing for smoked meats. An easier feeling exists in regard to lard, and round lots could be secured at less than quotations.

DRY SALTED MEATS—Long clear bacon, 7c. for carload lots, and $7\frac{1}{4}$ to $7\frac{1}{2}$ c. per lb. for ton lots and cases; backs, 8c.

SMOKED MEATS—Breakfast bacon, 11 to $11\frac{1}{2}$ c.; rolls, $7\frac{1}{2}$ to 8c.; hams, large, $10\frac{1}{2}$ to 11c.; medium and small, $11\frac{1}{2}$ to 12c.; shoulder hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, $6\frac{1}{4}$ c.; tubs, $6\frac{1}{2}$ c.; pails, $6\frac{3}{4}$ c.

BARREL PORK—Canadian heavy mess, \$12.50 to \$13; Canadian short-cut, \$13.50

GRAIN, FLOUR, BREAKFAST FOOD.

GRAIN—Receipts of grain on the street continue light. We quote: Wheat, 78 to 79c. for white and 76 to 77c. for red, and $62\frac{1}{2}$ to 64c. for goose; oats, 26 to 27c.; peas, 42 to $43\frac{1}{2}$ c.

FLOUR—Prices are from 10 to 20c. per bbl. lower and the demand has eased off. We quote in carloads on track, Toronto: Manitoba patents, \$4.60; Manitoba strong bakers', \$4.25; Ontario patents, \$4.30 to \$4.50; straight roller, \$3.80 to \$3.90, Toronto freights.

BREAKFAST FOODS—Business is quiet and prices unchanged. We quote: Standard oatmeal and rolled oats, \$3 in bags and \$3.10 in bbls.; rolled wheat, \$2.70 in 100-lb. bbls.; cornmeal, \$2.25 to \$2.35; split peas, \$3 to \$3.25; pot barley, \$3 to \$3.25.

PETROLEUM.

Prices are from $\frac{1}{2}$ to $1\frac{1}{2}$ c. lower. We quote in 1 to 10 bbl. lots, imperial gallon,

Toronto: Canadian, $14\frac{1}{2}$ c.; carbon, safety, $16\frac{1}{2}$ c.; Canadian water white, 17c.; American water white, $17\frac{1}{2}$ c.; Pratt's astral, 17c. in bulk.

HIDES, SKINS AND WOOL.

HIDES—Are unchanged, with cured quoted at 8 to $8\frac{1}{4}$ c. Dealers pay $7\frac{1}{2}$ c. for No. 1, $6\frac{1}{2}$ c. for No. 2 and $5\frac{1}{2}$ c. for No. 3.

CALFSKINS—Market is dull at 7 to 8c. for No. 1, and 5 to 6c. for No. 2. Sheep skins, \$1.25 to \$1.50. Lambskins, 20c.

WOOL—The market is quiet and price unchanged. Combing fleece nominal at 21 to 22c. and rejections 17c. Pulled supers are $21\frac{1}{2}$ c., and extras at $22\frac{1}{2}$ to $23\frac{1}{2}$ c.

MARKET NOTES.

Eggs are dearer and butter cheaper.

Flour is from 10 to 20c. per barrel lower.

Coal oil is from $\frac{1}{2}$ to $1\frac{1}{2}$ c. per gallon lower.

Beet sugar declined $\frac{3}{4}$ d. in London on Monday.

Provincial currants are cabled 1s. 9d. dearer in Patras.

Dawson & Co. shipped a carload of apples (Spies) to Chicago this week.

The Wm. Ryan Co. shipped a carload of mixed meats north this week.

Sal soda is 10 to 15c. per 100 lbs. higher in sympathy with an advance in England.

The Japan tea market opened on Saturday at 10 per cent. above the figures of last year.

Singapore black pepper has again advanced, and is now about $2\frac{1}{2}$ c. per lb. above the lowest point.

The wholesale grocery houses of Toronto now close at 5 p.m. The new rule went into force on the 15th inst.

H. P. Eckardt & Co.'s travelers will not be on the road again till the 17th inst., when it is expected the salvage sale will be concluded.

H. P. Eckardt & Co. will hold a salvage sale on Thursday, 13th inst., and following days until the whole stock, some \$50,000 worth in all, has been disposed of. The sale will be by auction, and without reserve.

Carload lots of North Carolina strawberries are arriving in Toronto this week. This is unusually early for carload lots of

**WE ARE
PAYING
CASH
FOR**

**DRIED
APPLES**



W. B. BAYLEY & CO.
EXPORT BROKERS

46 FRONT ST. E. **Toronto**

THESE ARE TRADE BUILDERS!
DO YOU HANDLE THEM?



"Crushed" Java ^{AND} Mocha
Coffee (XTR)

The best in the land at the price.

Tins 25 and 50 lbs. - - 20c. lb.

Tins 25 and 50 lbs., ground 20½c. lb.

SUMMER IS COMING

AND YOUR CUSTOMERS WILL WANT



Stower's Lime Juice
Stower's Lime Juice Cordial
Stower's Lemon Juice Syrup

There is none finer; it gave splendid satisfaction last year. Write for prices.



Bensdorp's "Royal Dutch" Cocoa

is the healthiest, finest and most economical Cocoa on the market. It is absolutely pure, pleases your customers and shows you a good profit. Put up in ¼-lb., ½-lb. and 1-lb. tins.

The EBY, BLAIN CO., Ltd.

Wholesale Importing and Manufacturing Grocers

Toronto

this fruit to arrive here. The small lots which arrived the early part of the week sold at 25c. per box.

W. G. A. Lambe & Co. have removed their offices from 69 Front street east to 6 Wellington street east, where they occupy the suite of rooms formerly occupied by E. R. C. Clarkson & Co. The offices are bright, spacious and convenient.

F. W. Hudson & Co. have removed to No. 18 Church street, which had been nicely decorated for their reception. The firm, which is agent for "Red Cross" and "Globe" tobaccos, has experienced a good trade in these during the past few weeks.

A good many teas were shipped from Toronto, Montreal, and Hamilton the early part of last week to the United States in order that they might reach that market before the new inspection law went into force on the 1st inst. They were low-grade teas which had been held on consignment.

QUEBEC MARKETS.

MONTREAL, May 6, 1897.

GROCERIES.

THE grocery business during the past week has exhibited a noticeable shrinkage in volume compared with the demand that prevailed eight or ten days ago. At the moment, practically no new orders are coming in, what movement there is being on account of orders placed some time ago and held back for water freights. Aside from these, the demand is of the smallest hand-to-mouth character. Values in many cases are unsettled. Sugar rules steady, but the same cannot be said with regard to syrups and molasses, jobbers having re-adjusted prices for the latter on a lower basis. Tea also is unsettled, while manufacturers have refused to quote domestic milled rice for future shipment. As a consequence of this decision on their part, values in a jobbing sense are difficult to fix. Tea is easy in tone, also under decreased demand, and the grocery market, as a whole, is the reverse of active.

SUGAR.

There is only a small hand-to-mouth trade doing in refined sugar this week, as both jobbers and retailers are pretty well stocked with the staple. Most of the orders now going forward represent old business also, the goods having been held back for water freights. Prices generally are steady, and there does not appear to be any immediate prospect of alteration. The offers of German sugar referred to last week have exerted little influence. In fact, unless the difference in the price is radically in favor of the foreign article, it has been the experience of the trade here that Canadian consumers will pay more for the domestic yellow article owing to the great superiority in quality. In New York there has been but slight change in the situation and the same is the case abroad. In a jobbing way

we quote: Granulated, $4\frac{1}{4}$ to $4\frac{3}{8}$ c., and yellows, $3\frac{3}{8}$ to $3\frac{1}{2}$ c.

SYRUPS.

Business in syrup continues quiet and the market is entirely without feature. Prices continue nominally unchanged at $1\frac{3}{8}$ to $1\frac{1}{8}$ c., as to grade.

MOLASSES.

The most interesting fact about molasses has been another slump in Barbadoes at the islands, where it is offered first cost at 7c., a decline of 1c. Demand continues light and no large contracts have been put through lately for importation. The jobbers at a meeting held last Friday fixed the price to arrive on both Porto Rico and Barbadoes as follows: 15-puncheon lots and over, 25c.; in any less quantity, 26c. This represents a decline of about $1\frac{1}{2}$ c. on the basis ex store.

RICE.

The local rice market is in a very unsettled state as a consequence of the tariff changes, and it is quite likely that the milling of rice will cease in Canada as a consequence of them. Prices, therefore, have been thrown into complete confusion, and at present the jobbers in this province are

only quoting ordinary rice, B grade, or any other quality equal or inferior as follows: Bags, 250 lbs., 1 to 4 bags or equal to \$3.50; 5 to 9 bags, \$3.45; 10 bags or over, \$3.40. Half-bags, 100 lbs., 1 to 4 bags, \$3.55; 5 to 9 bags, \$3.50; 10 bags and over, \$3.45. Quarter-bags, 50 lbs., 1 to 4 bags, \$3.60; 5 to 9 bags, \$3.55; 10 bags or over, \$3.50. Pockets, $12\frac{1}{2}$ to 25 lbs.; 1 to 4 bags, \$3.65; 5 to 9 bags, \$3.60; 10 bags and over, \$3.55.

SPICES.

Business in spices continues quiet, enquiry only being for small lots to fill actual requirements. We quote: Black pepper, 10c.; pure white, 12 to 15c.; pure Jamaica ginger, 20 to 25c.; cloves, 15c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do., best, 28 to 30c. per lb.; all-spice, 10 to 14c.; nutmegs, 60 to 90c.

COFFEES.

The coffee market has been extremely quiet this week, as buyers are stocked up pretty well. We quote: Maracaibo, 15 to 25c.; Santos, $12\frac{1}{2}$ to 18c.; Rio, 12 to 16c.; Mocha, 24 to 26c., and Java, 24 to 27c.

TEAS.

Though there has been no quotable change in values, the tea market has certainly pre-



MARSHALL'S

Saratoga Potato

CHIPS.

Grocers sell them.

Manufactured by . . .

JOHN E. MARSHALL

118 Commercial St.,
Boston.

D. H. RENNOLDSON,
Agent in Montreal.



Canned Goods...

1,000 cases Corn at 50c. doz.
500 " Peas (Early June) 65c. doz.

Handsome labels. New pack. Guaranteed equal to the best packs in Canada.

D.S.F. Mustard (Lion Brand) $\frac{1}{4}$'s
at 75c. a doz.

Equal to the best English.

T. B. Escott & Co., London, Ont.

Wholesale Grocers.

WANTED Consignments of
BUTTER, EGGS & POULTRY
 Quick returns guaranteed.
CHAS. J. GRAHAM, Produce and Commission Merchant
 88 Front Street East, TORONTO.

The **World's Best** must be good, safe and profitable enough for every Grocer to handle.
COTTAMS BIRD SEED occupies this unique position. Embodying the most recent and valuable discoveries for birds, covered by 6 patents, we guarantee 1-lb. packet of C. B. S. better value than any other brand selling at the same price. This is why C. B. S. is so popular from one end of the Dominion to the other. All wholesalers.

DAWSON & CO.
 FRUIT, PRODUCE AND COMMISSION MERCHANTS,
 32 WEST MARKET STREET
 TORONTO.

GEORGE McWILLIAM. FRANK EVERIST.
 TELEPHONE 645.
McWILLIAM & EVERIST
 GENERAL . . . **FRUIT**
Commission Merchants
 25 and 27 Church street,
 TORONTO, ONT.
 Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
 All orders will receive our best attention.

FOR
LUNCHES . . .
 Cooked Ham,
 Cooked Tongue,
 Corned Beef,
 Brawn,
 Soused Tongue, in Jars,
 Soused Feet, in Jars,
 Frankfurts,
 Bologna.
CREAM CHEESE F. W. FEARMAN
 Hamilton
 No stock complete without them.

FRESH ARRIVALS

sented an easier feeling since last week. In fact, speculators who brought round lots on here in bond, in the expectation of a duty, have shipped it back again, concluding that with the new crop season near at hand it stood a better chance across the lines than here. Advices from primary markets on new crop teas, however, are strong, cables received this week stating that the market in Japan had opened at an advance of 10 per cent. on last year. We quote: Young Hysons, 13 to 18c. for low grades, 25 to 28c. for mediums, and 30 to 45c. for high grades; China Congous, 12 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 21c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 16½ to 20c. for mediums, and 30 to 65c. for higher grades.

CANNED GOODS.

There has been no material change in the situation of this market. We quote: Tomatoes, 75 to 85c.; corn, 60 to 90c.; peas, 80 to 90c.; beans, 70c. up; peaches, \$1.50 to \$1.80 for 2's; raspberries, \$1.40 to \$2; strawberries, \$1.80 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 85 to 90c.; gallons, \$1.55 to \$1.65; pumpkins, 75 to 85c.; salmon, "Horseshoe," \$1.40 to \$1.45; "Clover Leaf," \$1.35; "Lion," \$1.37½ to \$1.40; Lowe Inlet, \$1.30, in tall tins; cohoes, \$1.05 to \$1.15; canned mackerel, \$1.25; Canadian canned beef, 1's, \$1.20 to \$1.25; 2's, \$2.15 to \$2.25; 6's, \$6.75 to \$7; 14's, \$14 to \$15; lobsters, \$8.50 to \$11 per case; French sardines, \$10.25 to \$11 extra brands; ordinary brands, \$8 to \$9; Canadian brands, \$4.25.

DRIED FRUIT.

There is little doing in Valencia raisins, either layers or off-stalk, and prices are nominally unchanged: Ordinary off-stalk, 5¼ to 5½c.; fine, 5¾ to 6c.; selected, 6¼ to 6½c., and layers, 6¾ to 7c.

California loose muscatels are quiet, as noted last week, at 6 to 8c., according to grade.

The currant market is strong at primary centres, but the fact attracts little interest here. We quote: Provincials, 4 to 4¾c.

Prunes continue much as they were. Californias range from 6½ to 9c., and Austrian and French continue greatly nominal.

Figs range from 8 to 12c., as to grade, and dates 5 to 6c.

NUTS.

There is little to report in this market. We quote: Grenoble walnuts, 10 to 11c.;

FANCY CALIFORNIA WASHINGTON NAVELS
 " BUDDED SEEDLINGS
 SEVILLE (Bitter) ORANGES for MARMALADE
 Fine Quality VALENCIAS 420's and 714's
 Extra FANCY LEMONS
 All above are of fine quality and free from frost.

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.
 \$2.50 per case; 80c. gallon
THE AMHERSTBURG VINTAGE CO Amherstburg, Ont.

KEEP ONLY THE BEST

For your customers. It pays in the long run.

BROCK'S BIRD SEED



Is admittedly the cleanest and best on the market. ALL WHOLESALE

NICHOLSON & BROCK - TORONTO

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Mercantile Broker,
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ST. JOHN, N.B. ETC., ETC.
 Wholesale trade only.

LONG CLEAR BACON

Roll Bacon, B. Bacon,
 Hams, Pure Leaf Lard

WRITE FOR PRICES

The WM. RYAN CO. Ltd.
 Pork Packers, TORONTO

S. K. MOYER,
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Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,
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PICNIC HAMS

Are the best value in the market today, and "MAPLE LEAF" Brand is the best in quality, cut and cure.

Write for prices.

D. GUNN, BROS. & CO.

Pork Packers

76-80 Front Street East, TORONTO

HUGH WALKER & SON
 GUELPH, ONT.

Brazils, 11c.; almonds, 10 to 10½c.; do shelled, 17 to 18c.; filberts, 8½ to 9c.; peanuts, 7 to 9c.; and cocoanuts, \$3.50 to \$3.75 per 100.

GREEN FRUIT.

The main feature of the week has been the firm feeling in lemons, which are cabled 4s. higher in England, and prices here have ruled higher. With the auction sale next Tuesday of the Fremona's cargo there will have to be an entire re-adjustment of prices. We quote: Messina oranges, \$3.50 to \$4 per box; lemons, \$2 to \$3 per box; cranberries, \$1 to \$6 per bbl.; Malaga grapes, \$7.50 to \$8; bananas, 75c. to \$2 per bunch; pineapples, 10 to 20c. each; asparagus, \$4.50 to \$5 per dozen; California celery, \$1.25 per dozen; southern spinach, \$2.50 to \$3.

APPLES.

The apple market remains much the same except that the stock of inferior goods has been pretty well cleaned up, which has imported a firmer tone to the more desirable stock. We quote: \$1 to \$2 per bbl.

DRIED APPLES.

Continue dull and nominal. Dried 3c., and evaporated, 3¼c.

COUNTRY PRODUCE.

EGGS—There was no change in the situation of the egg market, prices being fairly steady under a good demand for small lots at 9 to 9¼c. per dozen.

MAPLE STOCK—The demand for maple products was slow, and the market is quiet and steady. Syrup sold at 4½ to 5c. per lb. in wood; 50c. per small tin, and 55 to 60c. for large ones. Sugar brought 6½ to 7c. per lb.

BEANS—Business in beans is dull and prices are nominally unchanged at 55 to 60c. in car lots, and at 65 to 70c. in a small way.

POTATOES—A few car lots continue moving at 32½ to 37½c., according to quality.

ONIONS—Canadian red stock is steady and unchanged at \$2.25 to \$2.50 per bbl.

HOPS—Quiet and steady. Choice Canadian 12 to 12½c., and yearlings 5 to 6c.

ASHES—Steady, with receipts light. First pots sell at \$3.30 to \$3.35, and seconds, \$3 to \$3.05; pearls, \$4.45 to \$4.50.

HONEY—Unchanged at 8 to 9c. in the comb, and 6 to 8c. extracted, according to grade.

TALLOW—As last reported, 1¼ to 3c. per lb., according to grade.

PROVISIONS.

The provision market is without any new feature. The demand is chiefly for small lots, and the market is quiet and steady. We quote: Canadian pork, \$12 to \$13 per bbl.; pure Canadian lard, in pails, 6 to 6½c., and compound refined at 4½ to 5c. per lb.; hams, 10 to 12½c., and bacon, 10½ to 11½c. per lb.

FLOUR, MEAL AND FEED.

The demand for Manitoba grades of flour has been good, both from local and country buyers, and a fairly active trade done at steady prices. We quote: Winter wheat patents at \$4.25 to \$4.40; straight rollers, \$4 to \$4.10, and in bags, \$2 to \$2.10. Manitoba strong bakers', choice, \$4.25;

outside brands, \$3.90 to \$4.10, and spring wheat patents, \$4.40 to \$4.60.

Feed has declined, business being quiet. Manitoba bran is selling at \$10.50 to \$11, and shorts at \$11.50 to \$12 per ton, including bags. Ontario bran is quoted at \$10.50 per ton, in bulk.

In oatmeal the feeling is steady, but sales are slow at \$2.70 to \$2.80 per barrel, and at \$1.35 to \$1.40 per bag for rolled oats.

BALED HAY.

There has been a good demand for baled hay, and No. 1 is held firm at \$10 to \$10.50, with No. 2 at \$8.50 per ten car lots on track.

CHEESE AND BUTTER.

The cheese market remains much the same, but the bear party are banking a good deal on the marked increase in the receipts during the past few days, over 5,000 boxes being received last week, while 1,400 odd were posted on 'Change Monday. At the wharf Monday morning only 150 boxes arrived by boat from the French sections. These were consigned to parties here. There was no quotable change in prices, 10 to 10½c. being the range, but the public cable dropped to 44s. 6d. This has no significance, however, as private cables have been quoting that figure for some time now.

Butter continues to decline, and to-day 15½c. is the top price for creamery in jobbing lots, although small select parcels might command more. The continued absence of demand in this market is a surprise to many who expected that around 15c. there would be a call for butter.

MONTREAL NOTES.

Canadian rice manufacturers are not quoting futures on the domestic milled rice.

Cables from Barbadoes note a decline of 1c. in the first cost of that molasses last week to 7c.

The wholesale grocers have readjusted prices on molasses, and are now quoting prices to arrive.

The green fruit ex Fremona, details of which have already appeared, will be auctioned here on Tuesday next. The goods are said to be in excellent condition.

Speculators who imported round lots of low-grade teas in bond here, in the expectation of a duty being imposed, have been compelled through lack of buyers to re-ship them back to New York.

The E. B. Eddy Co.'s Montreal branch on St. James street has been found inadequate to the demands made upon it for space, and on the 1st inst. they moved into the large and spacious premises at 61 La-tour street, corner of St. Genevieve. These premises occupy four floors, covering a space of about 40,000 feet. A complete stock of all lines manufactured by the E. B. Eddy Co. is carried here.

A Detroit despatch, under date of May 2, says: "The new law covering importation and examination of teas went into effect yesterday, and local importers are surprised and disappointed to find that, according to its provisions, samples of all teas received in Detroit in bond must be sent to New York, Chicago or San Francisco for examination, instead of being examined here, as heretofore."

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER

St. John, N.B., May 6, 1897.

THE CANADIAN GROCER is receiving great praise. "The best thing out on the new tariff," is what is heard from all who were fortunate enough to receive the tariff number. Dealers find country collections dull. The city wholesale trade is feeling the effect of large stocks on hand. As yet but few changes have taken place in prices. Tobacco is the most affected, of course. Some are charging the full 14c. extra, subject to a rebate if factory should not advance that much. Others are only charging 10c. advance. Rice has been advanced ¾c. Country dealers are much surprised that cornmeal is not 15c. per bbl. less, but so far there is no change. Business on the St. John River is active, the steamers now making regular trips.

OIL—While at this season the demand for burning oil is light, just now it is better than it would have been but for the expected change in duty. Now that the change has been made people are buying more freely. In lubricating there is a large demand. We quote: Best American burning oil, 18½ to 19c.; Canadian, 17¼ to 18c.; prime, 14½ to 16c.

SALT—Prices continue easy with good stocks on hand. In Canadian salt the demand is better. We quote: Coarse, 43 to 45c.; Liverpool factory-filled, 90c. to \$1; Canadian fine, 90c. to \$1 per bag; 5-lb. bags, in bbls., \$3 to \$3.25; 10-lb. bags, in bbls., \$2.85 to \$3; butter and cheese salt, bulk, \$2.60 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, \$2 per case of 2 doz.

CANNED GOODS—There is a fair, steady business doing. Retail prices are kept low, particularly in the staples. Peas are being sold at retail as low as three cans for 20c. Some nice American peaches are here, Baltimore pack. They are offered low. In pineapples there is an improved demand. Jobbers are looking for tomatoes and peas. They are getting scarce here, and price tends upward. Gallon apples dull. We quote: Corn, 65 to 70c.; peas, 75 to 80c.; tomatoes, 80 to 85c.; gallon apples, \$1.75 to \$1.80, corned beef, Canadian, \$2.25 to \$2.35; American, 2-lb tins, \$2.40 to \$2.50; 1-lb tins, \$1.30 to \$1.50; oysters, 2's, \$2 to \$2.20; 1's, \$1.40 to \$1.50; peaches, 3's, Canadian, \$2.75 to \$3; 2's, \$1.75 to \$1.85; American, 3's, \$2 to \$2.25; pineapple, \$2.25 to \$3; salmon, \$1.25 to \$1.40; lobsters, \$2.20 to \$2.25; haddies, \$1.15 to \$1.25; clams, \$5 for 4 doz; chowder, \$2.60 to \$2.75 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1 per doz.; kippered herring, \$1.10 per doz.

GREEN FRUIT—Business is active. Bana-

New, Large Roll Butter

PUT UP NEATLY IN HALF-BBLS.

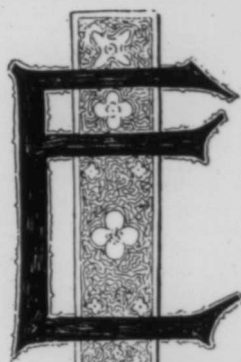
We have

Extra Choice Hams, Bacon, ETC.

For Easter Trade. Order Promptly.

PARK, BLACKWELL & CO., Ltd.

Packers and Provision Merchants,
TORONTO



EVERY Broom that we make must satisfy certain critical tests of workmanship and material or it is not for sale. One standard of quality is established for each price. After a broom is finished, if it falls below that standard, it is not put into stock. Equal care is taken to maintain each as the best of its kind for the money we ask. Illustrated Catalogue—free.

Brushes
Brooms
Woodenware

Montreal Branch:
1 and 3 De Bresoles St.

Chas. Boeckh & Sons,
Toronto, Ont.



The Club Coffee

Clubmen always want the best. That is how this Coffee gets its name. There are still a few towns unrepresented. Do you want a *good thing*? Write

Ewing, Herron & Co.

Coffee and Spices
Montreal.

Ask our Travellers to show you our LEADERS in BULK

Ceylon and Young Hyson

TEAS

SPLENDID VALUES.

Agents in Canada for ENGLISH BREAKFAST HOP TEA.

Pounds and Half Pounds. + Once Tried Always Used.

BALFOUR & CO., HAMILTON

PURITY

FLAVOR

STRENGTH

are three requisites of

White Wine Vinegar

which are combined in the Vinegar made and sold by

T. A. LYTLE & CO.

Vinegar Manufacturers

TORONTO

CANNED FISH

SALMON
LOBSTERS
HERRINGS
SARDINES
FINNAN HADDIES

Standard Brands. Lowest Prices

WARREN BROS. & CO.

TORONTO.

DO YOU WANT **COCOANUT?**

Packages or Bulk



If so, you want the best, that's

Schepp's

THE STANDARD COCOANUT

If your wholesale grocer cannot supply you refuse a substitute and drop us a card.

Prices and samples on application.

6-8 Bay St. — TORONTO.

BUY
Ivory Bar Soap

THE BEST MADE

Rio Coffee

A SHIPMENT EX SS. DELECORLIA NOW IN STORE. . .

PERKINS, INCE & Co.

TORONTO.

The Coffee

with a

PAST
PRESENT
FUTURE

Excelsior Blend

Satisfies the most Fastidious.

Todhunter, Mitchell & Co.

Coffee Importers and Roasters

TORONTO



EAST INDIA PICKLES

The most delicious Spiced Pickle ever prepared.

Handsome Glass-Stoppered Bottles.

A. E. Richards
& Co.

Agents

HAMILTON, ONT.

OUR STANDPOINT

In pushing our biscuits we admit there are already excellent brands on the market. We nevertheless have solid practical reasons for considering that

Jamieson's Biscuits

are better, and this view is being convincingly confirmed by daily extensive and extending demands—the true touchstone of merit.

The Manufacturer, R. E. Jamieson, Ottawa

nas are perhaps the most active in demand. Some Valencia oranges, which have lately arrived, are very fine. The price tends higher. Californias are a little higher and are scarce. In lemons there is no change. Price keeps low and market is easy. The demand is improving. Strawberries are again on the market. Season for cranberries is about over. Apples are dull. There is a little demand for best stock at good prices. Pines have a limited sale. We quote: Messina lemons, \$2.75 to \$3.50; oranges, Valencia, \$4 to \$5; California oranges, \$4 to \$5; bananas, \$1.50 to \$2.25; apples, \$1 to \$3 per bbl.; cranberries, Cape Cod, \$3 to \$7 per bbl.; bog cranberries, native, \$3 to \$4; lettuce, 60c. per doz.; pines, \$2.10 to \$2.40 per doz.

DRIED FRUIT—There is but little sale for raisins. The market is easy. Those chiefly selling are California loose muscatels. Currants kept high and firm. The demand for cleaned, particularly in cartoons, is good. California prunes keep low. They show fair sale. They are chiefly sold here in 25c. boxes, sizes running 60-70 and 90-100. The latter most largely. Onions sell freely and keep well up in price. Bermudas, which have been high, will be lower upon arrival of steamer now about due. The chief sale now is for Egyptian. We quote as follows: Valencias, 5¼ to 6c.; California

L. M. 3-crown, 7¼ to 7¾c.; London layers, \$1.75 to \$2; currants, cases, 4¼ to 5c.; bbls., 4¼ to 4½c.; cartoons, cleaned, 7¼ to 7¾c.; bulk, cleaned, 6¼ to 6½c.; prunes, boxes, 5 to 10c.; dates, 4½ to 5c.; dried apples 3 to 3½c.; evaporated apples, 5c.; onions, \$1.40 to \$1.50 per crate; cocoanuts, \$3.25 to \$3.50 per 100 lbs.; figs, 10 to 12c.; Sultana raisins, 7½ to 9c.; Valencias, layers, 6½ to 7c.; Malaga loose muscatels, 6 to 6½c.; 4-crown L. M. Californias, 8¼ to 9c.; seeded muscatels, 1-lb. cartoons, 12 to 13c.

SUGAR—The market keeps firm, with dealers selling at refiners' prices. There is a large stock, but at the present price it pays a fair profit, though it would not have been on hand but for expected advance in duty. As yet the reduction in the duty on refined sugar has not affected the market. The expense of carrying the stock will tend to an easy local market. Demand is not large. We quote: Granulated, 4¼ to 4¾c.; yellows, 3¾ to 3¾c.; Paris lump, 5¼ to 6c.; powdered, 5½ to 6c.

MOLASSES—The market is not in a good state, and it is expected it will continue unsettled, with prices ruling low. Quality of both Barbadoes and Porto Rico so far received this season is good. Considerable new molasses has come forward and quite a large quantity is due. Last year was the

first in which any large quantity was ever consigned here. It broke the market. The same thing is happening this year. There is still some demand for New Orleans. We quote: Barbadoes, 25 to 27c.; Porto Rico, 27 to 28c.; New Orleans, bbls., 25½ to 27c.; Antigua, 24 to 26c.; syrup, 36 to 38c.

DAIRY PRODUCE—Butter is in fairly good demand if quality is right, but it is difficult to work prices up. As yet about the only butter coming from Western Canada is creamery. It has not been offering very freely. In eggs, trade is dull and prices are easy. Cheese keeps firmer than was expected. Market was about bare here, and stock is still very light. Our own factories are not yet making, and only a limited quantity is being offered from the west. Twins and cheese of about 50-lbs. are most in demand. We quote: Dairy butter, 15 to 18c.; creamery, 20 to 21c.; prints, 20 to 22c.; eggs, 11 to 12c.; cheese, 11½ to 12c.

FISH—In fresh fish there is a good business doing, particularly gaspereaux and halibut. The former are very largely used for bait, but they are chiefly packed and sold as alewives and shipped south. St. John harbor is where they are most largely caught. It is a very large business during the season. Shad and salmon are also largely caught in the harbor, but as yet only a stray fish has been caught. In pickled and dried fish prices keep low and the demand dull. There is a fair sale for smoked herring. Our fishermen spoil their own market by selling the fish fresh very low to

CANADIAN

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C. & E. MACMICHAEL
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For sale by all reliable Wholesale Grocers

A. F. MacLaren & Co.

TORONTO, CAN.



Pickles.

ONE REASON why Heinz's Baked Beans with Tomato Sauce is popular :—

It makes a dainty dish for dinner ; delicious, wholesome, pure and satisfying.

Other Popular Specialties—

SWEET PICKLES
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TOMATO CHUTNEY
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ETC.

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MEDALS--

PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The **GENUINE**
always bear this
Keystone trade-mark.



American dealers, who smoke them and fill the American markets. Lobsters continue scarce, and the few that come here are very small. We quote: Large cod, \$3.25 to \$3.30; medium, \$2.75 to \$2.80; pollock, \$1.15 to \$1.25; bay herring, \$1.25 to \$1.30 per half-bbl.; smoked, new, 6 to 7c.; shad, half-bbl., \$4.50 to \$5.50; boneless, 2½ to 8c.; bloaters, 50 to 65c. per box; Barrington, \$3.25 per bbl.; Shelburne, \$3.50 per bbl.; lobsters, 4 to 12c. each, small; gaspereaux, 50 to 60c. per 100; halibut, 7 to 8½c. per lb.

PROVISIONS—Lard has gone off in price somewhat. The stocks here are large. It was, however, bought low. Clear pork is low, and holders are inclined to shade prices. Mess pork is held firm. Beef shows a fair demand, and prices tend higher. The demand for smoked meat is fair, with prices quite firm. We quote: Clear pork, \$14.50 to \$15.50; mess pork, \$12.25 to \$13; plate beef, \$12.25 to \$13; hams, 11½ to 12½c.; rolls, 8 to 8½c.; pure lard, 7½ to 8c.; compound, 6½ to 7c.

FLOUR, FEED AND MEAL—There is but a fair general demand. Oatmeal is firmer. This market is well supplied. The sale of corn flour in bags, spoken of in these reports some time ago, does not show much life here. The first coming sold quite freely, but now it sells slow. Beans are rather firmer. Oats keep well up to quotations. There is a light sale. Seeds have large sale. Outside prices are higher. Local prices firmly held. Hay tends higher. We quote: Manitoba flour, \$5 to \$5.15; best Ontario, \$4.60 to \$4.65; medium, \$4.30 to \$4.40; oatmeal, \$3.25 to \$3.30; cornmeal, \$1.80

to \$1.85; middlings, car lots, in bulk, \$15 to \$16; bran, do, \$14.50 to \$15; hand-picked beans, 85 to 90c. prime, 70 to 80c.; oats, 32 to 33c.; hay, \$11.50 to \$12.50; barley, \$3; round peas, \$1.15; split peas, \$3.10 to \$3.25; yellow eye beans, \$1.50; timothy seed, Canadian, \$1.90 to \$2.30; do. do., American, \$1.65 to \$1.80; clover, 9 to 9½c.; alsike, 8¾ to 9c.

ST. JOHN NOTES.

A. H. Sawyer, of Benton, is retiring from business.

Hall & Fairweather received a shipment of Schepp coconut this week.

C. & E. Macmichael received a shipment of Robinson's patent barley in 1-lb. tins this week.

The catch of gaspereaux in the harbor during two days of last week ran as high as 200,000 fish.

The Harvey creamery, York county, was burned during the week. They have not yet decided regarding rebuilding.

The last winter port steamer to leave St. John was the Beaver Line steamer Myrtle-dene, for Liverpool. Her cargo was valued at \$53,000, \$13,000 of which was American goods.

Maple sugar is being offered freely. One maker, Alex. B. Bannister, of Albert Co., had 900 pounds in the market one day this

week. Our own province sugar is very much preferred to that coming from Quebec. It sells at about 10c. per lb.

The merchants and others interested in the welfare of Sussex are forming a board of trade. A large business is done there, and a board of trade should give a good account of itself.

Mr. Diamond, of Diamond & Onyx, Philadelphia, called on THE GROCER this week. Mr. Diamond has many friends here, and does a large business in blacking, blueing and shoe dressing.

A dealer in Fredericton was much surprised to find in an entry of English goods made since the change of tariff that, after deducting the one-eighth, he still had to pay rather more than under the old duties.

Shipments of lobsters are light this season. A small cargo of 2,000 was lately shipped from Grand Manan to Portland, Maine, also during the week some 750 from Musquash. Where the fish are a good size they bring high prices.

NEW MARITIME PROVINCE FIRM.

Freeman Bros. have recently commenced business in Bridgewater, N.S., and propose carrying a stock of staple and fancy groceries, hardware, crockeryware, etc.



Dealers, Study Your Own Interests.



Our Motto is Goods of Best Quality and Orders Filled Promptly. This is why we are Working Overtime.

THE ALPHA CHEMICAL CO., BERLIN.

TRADE CHAT.

ANORWALK, Ct., grocer advertises that he keeps three brands of eggs in stock—eggs for boiling purposes, eggs of earlier vintage for scrambling and last summer's left-overs for theatrical purposes. In Danbury they also keep three kinds of hen fruit—fresh country eggs, limed eggs and china eggs.

The Sydenham Canning Works, Wallaceburg, Ont., were destroyed by fire on the 28th ult. The loss is about \$7,500.

The police of Winnipeg are enforcing the bylaw lately passed against merchants displaying their goods on the sidewalks in front of their stores.

Ross Eckhardt has resigned his position as traveler for the Hudson Bay Co., and will go to the Yukon country with James Macaulay.—Free Press, Winnipeg.

The merchants of Wyoming have decided to close their stores at 7 p.m. every evening in the week except Wednesday and Saturday during the summer months.

A train of 35 cars of salt, manufactured at the Canadian Salt Works, Windsor, left for the Northwest Tuesday morning. It is the first entire salt train that has ever left Windsor.

A Minneapolis woman pinned a note on her door telling the grocery man where to

find the key. A burglar happened along first and took everything except the cook stove and the family cat.

Shipments of wheat from Fort William last week were heavy, aggregating 482,000 bushels, while receipts were 140,000 bushels. The quantity still remaining in store on Saturday was 3,250,000 bushels.

Mrs. Slopeigh: Can you show me some beets to-day?

Mr. Green (the grocer, to his bookkeeper): Here, William, show the lady your books! —Yonkers Statesman.

Prince & Skelton, Battleford, N.W.T., have already purchased seven hundred head of cattle for export, not including some bought through agents. Prices are about the same as paid last year. They will make their first shipment in July.

The merchants of Russell, Kenmore, Vernon and Marvelville, also J. L. Rolston, P. Saver & Co., A. York, James Simpson and John A. McGregor, of Metcalfe, have decided to close their stores at 6.30 p.m. on Tuesday and Friday evenings during the months of June, July, August and September. A contract has been signed to this effect, leaving the party breaking it liable to a penalty of \$25.

The shipments of salt from the Mersey during the month of February show a con-

siderable falling off as compared with February of last year, the large increase to the United States, British North America, Africa and Australasia being more than neutralized by the very heavy decline in the shipments to Calcutta. The February shipments to the United States amounted to 11,248 tons, against 8,156 tons in February, 1896; those to British North America being 1,610 tons, compared with 620 tons. The total shipments for the month amounted to 30,137 tons, against 35,956 tons in February, 1896.

CO-OPERATION THROUGHOUT.

Even in small establishments I believe it is a good idea to have a little printed booklet containing rules and suggestions for employes, says a writer in an exchange. I believe something of this sort is a first-rate thing. The better employes understand the ideas of their employer, the better they will do their work. The more they know of the organization of the business and the objects sought by it the more interest they will take in it. Even the least important employe of a retail store ought to be kept posted as to the advertising that is being done and the various happenings in all parts of the store. This diffusion of knowledge in the store itself is as much a part of the advertising as the publication of store news in newspapers.

ROSE'S

WEST
INDIA

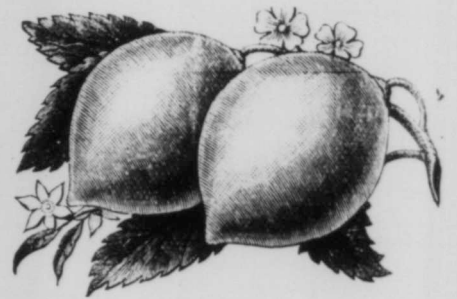
LIME JUICE

IS DELICIOUS,
WHOLESOME
and REFRESHING.

Cheaper and more wholesome than Lemons. Can be had from all first-class Grocery and Drug Houses.

Agents for Canada,

LAW, YOUNG & CO. - MONTREAL.



For the Whitest, Lightest and
Sweetest Cakes

USE

**Ocean
Wave
Baking
Powder**



Manufactured by the

HAMILTON COFFEE AND SPICE CO.
HAMILTON, ONT.

Star Laundry Soap Prizes

The following are the winners of Clocks given for
STAR LAUNDRY SOAP WRAPPERS for April
Competition.

1st PRIZE.

LION ST. CLOUD CLOCK.

Miss A. Vanhorn, University Ave., Kingston.
No. of wrappers, 504.

2nd PRIZE.

BRISTOL EXTRA CLOCK.

Mrs. Duffill, 57 Sullivan Street, Toronto.
No. of wrappers, 306.

3rd PRIZE.

DOVER EXTRA CLOCK.

Miss Finnigan, 62 Euclid Ave., Toronto.
No. of wrappers, 275.

All other competitors receive prizes in Silverware according to number
of wrappers sent in.

DALTON BROS.

Front and Princess Streets TORONTO.

FAC SIMILE OF CASK LABEL.



PURNELL'S

**PURE
PLAIN and SPICED**

MALT VINEGARS

FOR PICKLING and TABLE USE.

Brewery, Bristol, England.

AGENTS

Montreal—J. M. KIRK, Imperial Buildings, St. James St.

Toronto—J. WESTREN & CO., 61 Colborne St.

Hamilton—W. H. GILLARD & CO., Wholesale Grocers.

Winnipeg—A. STRANG & CO., Portage Avenue.

Vancouver, B.C.—C. E. JARVIS & CO., 101 Holland Block.

Feb-
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REAL.

MANITOBA MARKETS.

WINNIPEG, May 6, 1897.

THE flood is exhausted as a topic of conversation, and the water is receding rapidly, although in the Morris and Emerson districts it will probably be ten days before the water is again within the ordinary bounds. Business has brightened somewhat, probably owing to confidence being now restored with regard to a flood and the declaration of what the tariff is to be. To these causes might also be added the exceptionally fine weather. The trees are budding, lawns are taking on a pleasant greenness, and everywhere in the city are indications of coming summer. The season so far is nearly three weeks in advance of last year. Throughout the province large areas of seeding are finished, and spring work of all kinds is well advanced. Prices are somewhat changed from last week.

BUTTER—Supply is increasing. At the present time there is just about sufficient to meet the ordinary requirements of the market, but as soon as the creameries open there will, without doubt, be plenty of stock. Prices range about the same as last week, 16 to 17c.; fancy grades, 18c.

CHEESE—Market is very scantily supplied, and those houses holding this article do not seem inclined to sell except at a reasonable advance of the prices paid last fall. September make is worth fully 10c., with small cheese at 10½c.

EGGS—Eggs are coming in more plentifully, and are jobbing at 9c.

DRIED MEATS—Market firm, stocks not heavy, and there is little likelihood of a reduction in these commodities. Hams, assorted sizes, 10½ to 11c.; breakfast bacon, bellies, 10½ to 11c.; do. backs, 9½ to 10c.; short spiced rolls, 7½ to 8c. per lb.; shoulders, 6½ to 7c.; long clear bacon, 7½ to 8c. per lb.; shoulders, 5¾c.; boneless shoulders, 6½ to 7c.

LARD—Remarks in regard to cured meats apply with equal force to lard. Market is firm at last week's prices, and there is little likelihood of changes in prices, and certainly none of a decrease. We quote: 20-lb. pails, \$1.70 to \$1.75, and \$4.25 for 50-lb. pails.

SYRUPS—So far there is apparently no change in the syrup market. Buyers here do not know what effect the change in tariff will have on Canadian refinery sugar goods. The ½c. rise in glucose syrup still holds. Maple syrup continues to come in very freely, and there are indications of a slight decline from last week's prices, but it is scarcely definite enough to quote. Last week's prices were 55c. per small tin, 55 to 60c. per large tin and 4½ to 4¾c. per lb. in wood.

TEA AND COFFEE—There is some surprise expressed here at there being no duty placed upon these articles. It was very generally anticipated, and some wholesale merchants bought large supplies in the belief that duty would be added. It is not thought here that sales will be much effected, however.

SUGAR—Sugar remains practically unchanged, but owing to the removal of the duty of 14c. German granulated is now

being offered on this market. Whether German granulated will be taken up by the wholesale trade is an open question. The experience of those who purchased this article in the past inclines some of the buyers to be skeptical as to its having a ready sale. Granulated now stands 5¼c., yellow at 4 to 4½c.

CANNED GOODS—These show little, if any, change from last week's market. Stock of corn is at present heavy, but there is no indication of any change in price. Tomatoes will undoubtedly go higher. To-day they stand at \$1.90 per case. Peas are none too plentiful, but as there are only two months until fresh packs come in, there is not much likelihood of a change in price. They are now selling at from \$1.70 to \$1.75 per case. Canned fruits are unchanged and slow sale at present.

TOBACCO—The market here is demoralized. Nothing really definite is known as to what the manufacturers' advance will be. If the manufacturers put up the price 14c. per lb. it is certain that the retail dealer cannot sell the ordinary plug—3 to the lb.—for less than 30c. If, however, the manufacturers are content with an advance of 10c. the retailers could then sell the ordinary plug at 25c. and make more money than some of them have been doing selling these plugs at 20c. While the trade is in somewhat of a quandary sales are being made in all cases subject to an amendment of price.

CEREALS—Oatmeal is still \$2.70 to \$2.80 per bbl., and beans are very low, hand-picked only fetching \$1.10 per bush.

RICE—Jobbers cannot get prices on Rangoon rice at present.

DRIED FRUITS—Currants have stiffened, and are a little higher owing to the trouble in Greece. Stocks are not heavy. Price about 6½c., a reasonable figure considering the outlook. Raisins are firm at \$2.20 per box for Valencias; prime off-stalk, \$1.80 to \$1.90 per box. New figs, in 12-lb. boxes, \$1.50; 35-lb. boxes, 16c. per lb.

POTATOES—Potatoes are growing scarce and are bringing 40c. per bushel for fancy lots of Early Rose and Beauty of Hebron.

ONIONS—Are very scarce and are worth 4c. per lb. A carload of Egyptian onions is expected this week, these will sell at 5c. per lb., and in 5-sack lots at 4½c.

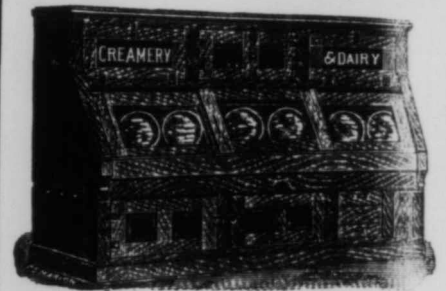
GREEN FRUIT—Navel oranges are out of the market. California seedlings, \$3 per box; Med. sweets, \$4.25; lemons, fancy Messinas, 360s, \$4.25. Apples, Spies, \$4 per bbl., fancy stock, but will not keep well. Bananas, \$2 to \$3 per bunch. Strawberries, cases of 24 quarts, \$6. Strawberries are retailing at 30c. per box.

E. M. Bernard, the Toronto agent, received the following on May 3 by cable from Bernard & Co., Yokohama: "Tea market opened. Prices about 10 per cent. higher than last year. Quality fair."

HANBURY A. BUDDEN
ATTORNEY AND SOLICITOR

OFFICE FOR
Patents Trade Marks
Etc. MONTREAL.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St.
MONTREAL.



"GILT EDGE"

The only Ladies' Shoe Dressing that positively contains oil. Softens and preserves. Imparts a beautiful finish. Once tried, always used. Largest quantity. Finest quality. Retail at 25 cents.

"NOBBY" BROWN COMBINATION

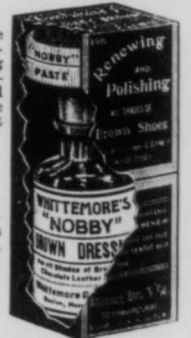
Package contains a 4-oz. bottle of Nobby Brown Dressing and a full-size box of Nobby Brown Polishing Paste for renovating all shades of Brown and Chocolate shoes. The brown dressing cleans and renews the surface of the leather, and the paste adds a brilliant, durable and waterproof polish. Retail at 25 cents.

"JEWEL" BROWN COMBINATION

Package contains a 2-oz. bottle of Brown Dressing and a small decorated tin box of Brown Polishing Paste. The dressing cleans and renews the surface of the leather and the paste adds a brilliant, durable and waterproof polish. Retail at 10 cents.

BOSTON LIQUID WATERPROOF BLACKING

For men's and boys' shoes, produces a brilliant jet black polish without brushing, thus saving time, labor and money. Retail at 25c.



PATENT LEATHER POLISHING PASTE

For giving patent leather a quick, BRILLIANT and WATER-PROOF lustre without INJURY to the leather.

For sale by—

All Wholesale Grocers.



"BUILD TO-DAY THEN,
STRONG AND SURE.
WITH A FIRM AND
AMPLE BASE."
—Longfellow.

DO YOU?

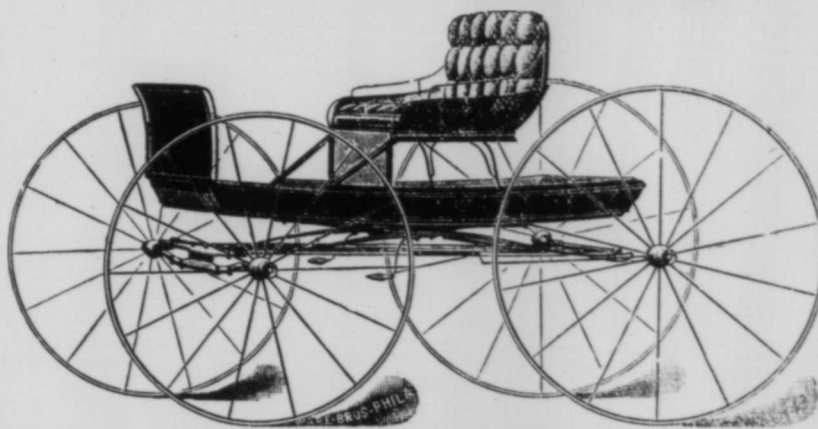
WISH THUS TO BUILD
an
advertisement
in the
**CONTRACT-
RECORD.**
TORONTO
will bring you
tenders from the
best contractors

A buggy almost for nothing

We have bought up a large number as shown in cut, and can sell you one with a bill of

**Pure Ground Spices,
Baking Powder or Coffee**

at a price that gives it to you away below actual cost. You can have a delivery wagon in the same way if you prefer it. You can rely on the quality of these goods—both Spices and Wagons. We guarantee the Spices to be perfectly pure, and we give you the maker's guarantee with your vehicle.



DROP US A LINE FOR PARTICULARS

THE TORONTO COFFEE & SPICE CO. LTD.
 H. H. SUYDAM, PRES. J. D. ROBERTS, VICE PRES. J. A. WATSON, SEC.

HALIFAX TRADE GOSSIP.

There is a more hopeful feeling displayed in trade circles, and business in most lines shows an improvement. The way ports are opening up, and fishing vessels are arriving for supplies.

The delegation from the Board of Trade, to protest against the change in the sugar duties, left for Ottawa on Monday. T. M. Cutler, secretary of the Acadia Sugar Refinery Co., is now in Ottawa on the same mission.

Tobacco has advanced here, but protestations are not loud. The change in the sugar duties is the bone of contention, as it directly affects the trade of the port.

There have been some arrivals of molasses, but trade in that article is not improved. The quotations are: Antigua, 24c.; St. Croix, 25c.; Porto Rico, 29 to 31c.; Trinidad, 26c.; Barbadoes, 26c.; Demerara, 39c.; St. Kitts, 22 to 25c.

There is some activity in fishstuffs. The steamer Tyrian is now loading for the West Indies, and will take a valuable cargo. Vessels are fitting out for the banks, and the fleet will be larger than usual. Smoked herrings have dropped 2c. per box. Quotations are: Dry cod, ex vessel, shore, \$2.50 to \$3.50; small bank, \$2.50 to \$2.75; large do, \$3 to \$3.25; bay, \$2.25 to \$2.50; Labrador, \$2.75; haddock, \$1.75 to \$2; hake, \$1.75; pollock, \$1.50; shore cod, from store, large, hard, \$4 to \$4.50; herrings,

Bay of Islands, split, No. 1, \$1.50; Labrador, No. 1, \$6; do, No. 2, \$4; shore, No. 1, large, split, fat, \$3.25 to \$4; round shore, No. 1, \$2; alewives, No. 1, \$2.75; mackerel, No. 1, \$15.50; No. 2, \$13.50; No. 3, fat, \$9; No. 3, large, \$5.50; salmon, No. 1, \$17; No. 2, \$15; No. 1, small, \$13; No. 3, large, \$11; No. 3, small, \$9.

Flour dealers are quoting higher prices, though there is no improvement in trade. The American article has been coming in rather freely during the past week, owing to dealers being unable to get orders filled promptly at Canadian mills. Quotations are as follows: Hungarian patent, Manitoban, \$5.15 to \$5.25; Manitoba strong bakers', \$4.90 to \$5; Canadian pastry, \$4.90 to \$5; 75 p. c. roller patents, 4.50 to \$4.60; 80 do, \$4.40 to \$4.50; 90 do, \$4.30 to \$4.35; straight, \$3.95 to \$4.25; extra, \$3.90 to \$4.05. Pillsbury's best is quoted at \$5.

Dried fruits are in fair demand. Dates are worth 5 to 6c.; off stalk Valencia raisins are quoted at 6 to 6½c.; Californias at 6½ to 7½c. for 3 and 2-crown layers; Malaga layers, \$2 and Imperial cabinets, \$2.25.

Cheese is reported a shade lower for new, old having been about all used up. The quotation is 11½c., and 11¼c. for large orders.

The provision trade is fairly good. Pork is reported firmer, sales of P.E.I. mess having been said to be made at \$13. P.E.I. clear is quoted at \$14.75 to \$15. Canadian extra plate beef is quoted at \$10.50 to \$11, and Chicago plate at \$13.50, duty paid. Hams are stiffer, the quotation being 12c. for large

and 12½ to 12¼c. for small. Roll bacon is worth 8½ to 9c. Side bacon sells slowly at 10½c. Choice Canadian beef is selling at 8½ to 9½c., and native cattle at 8c. Spring lambs are in good demand at \$4. Veal is plentiful at 5c.

A lot of new grass dairy butter has been received from the Eastern Townships, which is jobbing at 16 to 17c. in tubs. Native creamery is in good demand at 19c. in tubs and 20c. in prints. Prices may be shaded before the end of the week.

Good apples are hard to get, and \$2.50 is readily obtained.

There is good enquiry for green fruits of all kinds. Lemons are quoted at \$2.50 to \$3. Oranges are advancing, \$4 being asked for ordinary Valencias of 420 count and \$5 for large. Californias, 126 count, are worth \$5, and 150 count, \$5.50. Cape Cod cranberries are selling at \$2.25 per bag of one bushel. Egyptian onions are quoted at 3c. American strawberries, in very limited quantities, have been received, but are not quotable.

Canned goods are in good demand, without change in quotations.

PERSONAL MENTION.

J. M. Wilson, grocer, Fergus, was in Toronto this week on a buying trip. Mr. Wilson has been in business about six months, and is a bright, go-ahead young fellow.

D. N. Dunlop, of Cooney's Manufacturing Co., Ltd., Dublin, is visiting the trade in Canada. He was introduced to the business men in Toronto and Hamilton by Mr. Waddell.

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 Dressing
 Suits are
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THESE TEAS

Represent the choicest growths from the India and Ceylon gardens, carefully picked and blended. Write for samples and prices.



Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.
SOLD IN LEAD PACKETS



*Spring Picked!!!
Skillfully Blended!!
Attractively Packed!*

Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.



Science in a Pickle

That is, a pickle manufactured on a sound scientific principle, containing those delicious palate-tickling requisites which make it by long odds the finest article of its kind put up, and incomparably superior to all others—

Gillard's New Pickle
Gillard's New Sauce

Packed 2 dozen in a case.
Single case lots, \$3.40.
5 case lots, \$3.30.

A most delicious relish, prepared only from the finest Eastern and English vegetables and spices.

Single dozen lots, \$1.75.

Barrel lots of 12 dozen, \$1.60.

SOLD BY ALL WHOLESALE GROCERS IN CANADA.

GILLARD & CO. MAKERS London, England

The Eyes of all
Tea Merchants

the World over

are turned to

INDIA



.. AND ..



CEYLON

The virtues of India's Teas are indisputable.

“The incomparable Darjeelings, the flavory Kumaons and Kangras, the strong liquoring Dooars, and those of Travancore, that land of promise for tea, where thousands of acres are being opened up.”

Look out for the **Teas of India and Ceylon**

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

JOSEPH BOURGEOIS, general merchant, St. Angele de Laval, is arranging with his creditors at one hundred cents on the dollar.

Chas. Grant, grocer, Ridgetown, has assigned to J. Grant.

E. Blaquire, general store and saw mill, Avignon, Que., has assigned.

W. J. Woodburn, general merchant, Windsor Mills, N.S., has assigned.

L. H. Timmins & Bro., general merchant, Mattawa, are seeking an extension.

E. Bernier, general merchant, St. Agathe, has assigned to S. A. D. Bertrand, Winnipeg.

Lebel & Co., grocers, Montreal, are offering to compromise at 25c. on the dollar, cash.

Gales, Allatt & Co., confectioners, Montreal, are offering to compromise at 20c. on the dollar.

John Whyte, general merchant, Drayton; a statement is being prepared for the creditors.

David Craig, general merchant, Watson's Corners, is offering to compromise at 40c. on the dollar.

Lauthier & Co., general merchants, St. Telesphore, Que., have compromised at 40c. on the dollar.

R. Bunyan & Co., general merchants, North Bay, have assigned in trust to John Ferguson, Toronto, and a meeting of creditors will be held on 17th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

Mercier & Montreuil, grocers, Quebec, have dissolved.

Strange & McNab, grocers, etc., Barrie, have dissolved. Each continues separately.

Brown & Norton, general merchants, Salmo, B.C., have dissolved. Norton continues.

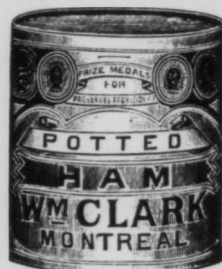
Chas. E. Lamoureux and Donia Brodeur have formed a partnership to do business in Montreal as grocers under the style of C. Lamoureux & Co.

SALES MADE AND PENDING.

The assets of H. Besette, grocer, Montreal, have been sold.

The assets of George Handfield, grocer, Montreal, have been sold.

T. Burns, groceries and liquors, Cobourg, is advertising business for sale.

**TO THE TRADE**

Try a case of

CLARK'S TOMATO SOUP

It will please your customers.

SOLD BY ALL WHOLESALERS**W. CLARK, Montreal****ENAMELLED MEASURES**

In ½ pt., 1 pt., 1 qt., 2 qt. and 1 gal. sizes.

GOVERNMENT STAMPED**Superior** to Measures made of Tin, Wood or Copper. Easily cleaned and will not Rust or Corrode . . .**The McCLARY MFG. CO.****LONDON, TORONTO, MONTREAL, WINNIPEG, VANCOUVER.**

Leavens & Deshane, liquors, Belleville, are advertising business for sale.

The stock and accounts of W. Peterkin, general merchant, Arthur, have been sold, and the proceeds will be divided pro rata.

CHANGES.

D. Baird, grocer, Blenheim, has sold out.

E. Filteau, has opened a general store at St. Anselme, Que.

Daniel Brandon, liquors, Collingwood, is giving up business.

F. Moreau has opened a general store in St. Appolinaire, Que.

Mrs. Sewell, grocer, Strathroy, has sold out to McKellar & Co.

F. A. Frownes, grocer, St. John, N. B., has sold out to W. A. Fowler.

A general store has been opened in Buckland, Que., by Jean Godbout.

Matchett Bros., general merchants, Aurora, have removed to Galt.

Alex. Carrigan, groceries and liquors, Lachine, is commencing business.

T. F. Ruttan, general merchant, Bond Head, has been succeeded by H. Carter.

Laplane & Frere is the style of a new firm of grocers and butchers to start business in Lachine.

C. G. Gerbig, general merchant, Ayr and

Woodstock, is closing his branch at the latter place.

J. L. Watt & Scott, Mediterranean goods, Montreal; style changed to J. L. Watt, Scott & Goodacre.

Asselin, Vital & Co., general merchants, Etchemin, Que.; Arthemise Ouellet has been registered proprietress.

Job White & Co., biscuit manufacturers, St. Johns, Que.; Louise J. Towner, wife of Job White, registered proprietress.

J. A. Gagne, groceries and liquors, Lachine, has sold out under style of Robert & Co., and commenced business in his own name.

*** FIRES.**

The mill of G. Vick & Sons, millers and grocers, Orillia, has been burned.

DEATHS.

Alex. Loggie, of the firm of A. & D. Loggie, general store and fish, Burnt Church, N. B., is dead.

The best books are those which stir us up most and make us the most determined to do something and be something ourselves. The best books are those which lift us to a higher plane, where we breathe a purer atmosphere. As we should associate with people who can inspire us to nobler deeds, so we should only read those books which have an uplifting power and which stir us to make the most of ourselves and our opportunities.—Architects of Fate.

is Honest Goods and just
the Thing on Which to
make or Extend a Business.



The Best Grocers Make
a point of Keeping it al-
ways in Stock.

COX'S GELATINE Always Trustworthy. ESTABLISHED 1725.

Agents for Canada:
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?
PEERLESS MACHINE

Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.

The QUEEN CITY OIL CO., Ltd.
Samuel Rogers, President. Sole proprietors, Toronto, Ont.
30 Front Street East.



HELLO!!! YES,
Certainly we sell
**"WHITE MOSS"
COCOANUT**

Everybody is asking for it, 'tis so fresh and tender. Sells so quickly. The Ladies prefer it to any other. Try it and be convinced of its superior quality.

Manufactured ONLY by...
Canadian Coconut Co.
(J. Albert McLean, Prop.)
MONTREAL

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

Ask for Prices	WHEN YOU WANT SALT FOR ANY PURPOSE	Glad to Send Samples
VERRET, STEWART & CO., Montreal - Quebec.		



AN AUTOMATIC SELLING MACHINE ...

To sell _____

**Adams'
Tutti Frutti**

For full particulars, apply ..

Globe Automatic Selling Co.

13 Jarvis Street, - TORONTO, ONT.

PUREST AND BEST

Table Salt

PAYS WELL!

There's nothing you sell will pay better!
Why not increase your trade by selling

WINDSOR TABLE SALT

It will give your customers more satisfaction than any other brand. It will not cake, and costs no more than inferior salt.

FOR SALE BY ALL WHOLESALE HOUSES

WINDSOR SALT CO. Ltd., Windsor, Ont.

Starch . .

**LAUNDRY
STARCH
CULINARY
STARCH
RICE
STARCH**

We are headquarters for fine starches, and any package bearing our label can be relied upon for purity and first-class quality. All wholesalers carry our goods, and in buying, make sure you get the real thing.

Edwardsburg Starch Co., Cardinal, Ont.

THE F. F. DALLEY CO.



Gem Stove Polish, 1/4 gross cases \$9.00 per doz
Stovepipe Varnish, 4 oz. bottles 1 00
6 oz. bottles 1 25
Boston Brunswick Black, 8 oz. bottles 1.75

BIRD SEEDS

BART. COTTAM & CO.
"Cottams," with Patent Bird Bread. 0 07
Warbler, with Song Restorer 0 05 1/2
Belgian, with Bird Improver 0 05 1/2
International, with Bird Treat 0 05 1/2
German X, with Cuttlefish Bone 0 04 1/2
German, with Cuttlefish Bone 0 04 1/2
London Bird Seed, bulk 25 lb. cases 0 04 1/2
Bird Gravel, 10c. pkts., 24 in case 0 06
Bird Gravel, 5c. pkts., 48 in case 0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases 0 06
Dalley's Bird Seed, 40 lb. cases 0 06 1/2

NICHOLSON & BROCK.

Brock's Bird Seed 0 07
Norwich Bird Seed 0 06
Maple Leaf Bird Seed 0 05

CORN BROOMS

CHAS. BOECKH & SONS. per doz.
Carpet Brooms—
"Imperial," extra fine, 8, 4 strings.. \$3 65
" " " " 7, 4 strings.. 3 45
" " " " 6, 3 strings.. 3 25
"Victoria," fine, No. 8, 4 strings.. 3 30
" " " " 7, 4 strings.. 3 10
" " " " 6, 3 strings.. 2 90
"Standard," select, 8, 4 strings.. 2 75
" " " " 7, 4 strings.. 2 60
" " " " 6, 3 strings.. 2 40

BLUE.

KEEN'S OXFORD. per lb.
1 lb. packets \$0 17
1/4 lb. " " 0 17
Reckitt's Square Blue, 12-lb. box 0 17
Reckitt's Square Blue, 5 box lots 0 16

CANNED GOODS. per doz.

Apples, 3's \$0 70 \$0 95
gallons 1 65 2 25

Blackberries, 2 1 40 1 70
Blueberries, 2 0 75 0 85
Beans, 2 0 65 0 95
Corn, 2's 0 55 0 75
Cherries, red pitted, 2's 2 00 2 25
Peas, 2's 0 75 0 80
" Sifted select 0 90 1 00
" Extra sifted 1 25 1 40
Pears, Bartlett, 2's 1 65 1 75
" " 3's 2 40 2 40
Pineapple, 2's 1 75 2 40
" 3's 2 50 2 60
Peaches, 2's 1 65 2 00
" 3's 2 50 3 00
Plums, Green Gages, 2's 1 55 1 80
" Lombard 1 50 1 70
" Damson Blue 1 10 1 40
Pumpkins, 3s 0 70 0 90
gallons 2 10 2 25
Raspberries, 2's 1 50 1 80
Strawberries, 2's 1 65 1 95
Succotash, 2's 1 15 1 15
Tomatoes, 3's 0 72 0 75
Lobster, tails 2 30 2 52
" flats 2 85 2 90
Mackerel 1 20 1 30
Salmon, Sockeye, tails 1 35 1 50
" " Horseshoe 1 40 1 75
" " Hats 1 15 1 20
" Cohoes 0 13 0 13
Sardines, Albert, 1/2's tins 0 20 0 21
" Sportsmen, 1/2's genuine French high grade, key opener 0 12 1/2
Sardines, Sportsmen, 1/2's 0 21 0 21
Sardines, key opener, 1/2's 0 16 0 15 1/2
" " " " 1/2's 0 10 1/2 0 11
" " " " 1/2's 0 18 1/2 0 19
ardines, other brands 9 1/4 0 16 0 17
" P. & C., 1/2's tins 0 23 0 25
" " " " 0 33 0 34
Sardines, Amer., 1/2's " 0 04 1/2 0 09
" Mustard, 1/2 size, cases 0 09 0 11
50 tins per 100 10 00 11 00

MARSHALL & CO., SCOTLAND.
Fresh Herring, 1-lb. 1 10 1 15
Kipper Herring, 1-lb. 1 6 1 90
Herrings in Tomato Sauce 1 70 1 90
Herrings in Shrimp Sauce 2 00
Herrings in Anchovy Sauce 2 40
Herrings a la Sardine 2 40
Preserved Bloaters 1 85 1 90
Real Findon Haddock 1 85 1 90

CANNED MEATS.

(CANADIAN.)
Comp Corn Beef, 1-lb. cans.. \$1 20 \$1 35

Comp Corn Beef 4-lb. can 2 30 2 50
" " " 2 " " " 7 75 8 25
" " " 14 " " " 15 00 16 00
Minced Callops 2 " " " 2 60
Lunch Tongue 1 " " " 2 60 2 65
" " 2 " " " 3 40 3 50
English Brawn 2 " " " 2 75 2 80
Camb Sausage 1 " " " 2 50
Soups, assorted 1 " " " 1 50
" " 2 " " " 2 25
Soups and Bouill. 2 " " " 1 80
" " 6 " " " 4 50



Acme Sliced Beef.
No. 1 tins, key, 2 doz. per doz. \$2.75.



Beardsley's Boneless Herring. per doz
2 doz. 1 40

ARMOUR PACKING CO.—HELMET BRAND
Corned Beef, 1 lb. 1 40 1 50
" " 2 lb. 2 60 2 75
" " 4 lb. 5 50 5 50
" " 6 lb. 8 50 8 80
" " 14 lb. 17 50 18 00
Roast Beef, 1 lb. 1 40 1 50
" " 2 lb. 2 60 2 75
Luncheon Beef, 1 lb. 1 60 1 70
" " 2 lb. 2 75 2 85
Brawn 1 lb. 1 30 1 40
" " 2 lb. 2 35 2 50
" " 6 lb. 6 60 6 80
" " 14 lb. 14 50 15 00
Ox Tongue, 1 1/2 lb. 7 00 7 20
" " 2 lb. 8 50 8 80
" " 2 1/2 lb. 10 75 11 00

Lunch Tongue, 1 lb. 3 35 3 50
" " 2 lb. 6 50 6 80
Chipped Beef, 1/2 lb. 1 60 1 70
" " 1 lb. 2 65 2 80
Pigs' Feet, 1 lb. 1 65 1 75
" " 2 lb. 2 45 2 60
Potted Meats, Tongue or Ham 1/2 lb. 70 75
Potted Meats, Tongue or Ham 1/2 lb. 1 20 1 25
Potted Deviled Ham or Tongue, 1/2 lb. 70 75
Potted Deviled Ham or Tongue, 1/2 lb. 1 20 1 25

WHITE LABEL.
Soups Assorted, 1 qt. 3 00 3 15
1 pt. 2 00 2 10
Gelatine of Boar's Head, 2 lb. 3 00 3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb. 3 00 3 10
Plover Roast 5 00
Sliced Gold Band Bacon 3 00

Codfish. per doz

Beardsley's Shredded, 2 doz. pkgs. 0 90

CHEWING GUM.

ADAMS & SONS CO. per box
Tutti Frutti, 36 5c bars \$1 20
" " (in cream pitcher) 36 5c bars 1 20
" " (in sugar bowl) 36 5c bars 1 25
" " (in glass jar) 115 5c pkgs. 3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages 3 75
Pepsin Tutti Frutti, 23 5c packages 0 75
Round Pepsin, 30 5c packages 1 00
Cash Register, 390 5c bars and pkgs 15 00
Cash Box, 160 5c bars 6 00
Tutti Frutti Show Case, 180 5c bars and packages 6 50
Variety Gum (with book in each box) 150 1c pieces 1 00
Banner Gum (English or French wrappers) 115 1c pieces 0 75
Flirtation Gum (English or French wrappers) 115 1c pieces 0 65
Mexican Fruit, 36 5c bars 1 20
Sappota, 150 1c pieces 0 90
Orange Sappota, 150 1c pieces 0 75
Black Jack, 115 1c pieces 0 75
Red Rose, 115 1c pieces 0 75
Magic Trick, (English or French wrappers) 115 1c pieces 0 75

CHOCOLATES & COCOAS.

Cocoa—
Case of 14 lbs. each 0 35
Smaller quantities 0 37 1/2

RECKITT'S Blue and Black Lead (ALWAYS GIVE YOUR CUSTOMERS SATISFACTION)

WILLIAM EVANS
Field, Garden AND Flower Seeds

AGRICULTURAL
IMPLEMENTS

Superphosphate and other Fertilizers

Warehouses { Nos. 89, 91 and 93 McGill Street
Nos. 104, 106 and 108 Foundling St.
No. 42 Norman Street

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THE "DIAMOND"
OIL BLACKING



Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

Diamond Oil Liquid Blacking. Black and White Cream for Kid Boots. Tan Polish for Brown Boots. Diamond Oil Gloss for Kid Boots. Patent Leather Varnish and Stove Varnish. Harness Blacking and Metal Polish.

W. BERRY, - MANCHESTER.

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Belleville, Ont.

Send for price list. Mention GROCER.

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Stencil Brands

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HAMILTON STAMP & STENCIL WORKS

Hamilton, Ont.

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SILVER DUST

BAKING POWDER

Is put up in half-cases

If . . .

Your wholesaler is out of it write us. We can put you on the right track to make money selling washing powders.

SILVER DUST MANUFACTURING CO.
Hamilton

COWAN'S

Hygienic and
Perfection

Cocoas

Queen's Dessert
Royal Navy and
Perfection

Chocolates

Chocolate
Pink
White
Lemon Color

Icings

A child can ice a cake
in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor.

THE COWAN CO. LTD. - TORONTO



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Always
the
Same.
The
Best
on the
Market.

Have you got it in
stock?

Chard, Jackson & Co.

Agents for the Dominion

10 Lemoine St.

MONTREAL

CADBURY'S.	
Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages.	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	per lb. 0 40
Rock Chocolate, loose.	0 40
1-lb. tins.	0 42 1/2
Cocoa Nibs, 11-lb. tins.	0 35
TODHUNTER, MITCHELL & CO.'S.	
Chocolate—	per lb
French, 1/4's—6 and 12 lbs.	0 30
Caracas, 1/4's—6 and 12 lbs.	0 35
Premium, 1/2's—6 and 12 lbs.	0 30
Sante, 1/4's—6 and 12 lbs.	0 26
Diamond, 1/4's—6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, 1/4's, 8 and 14 lbs.	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 " "	0 22
Rock " " " "	0 30
Bulk, in boxes.	0 18
Royal Cocoa Essence, packages.	per doz 1 40

CHOCOLAT MENIER.	
Vanilla—	
Yellow wrapper, p. lb.	\$ 0 34 \$ 0 36
Triple Vanilla—	
White " "	0 73 0 83
Unsweetened—	
Blue Premium " "	0 38 0 42
Pastilles—	
1/2 lb. boxes	0 19 0 20
FRY'S.	
(A. P. Tippet & Co., Agents.)	
Chocolate—	per lb.
Caracas, 1/4's, 6-lb. boxes	0 42
Vanilla, 1/4's " "	0 42
" Gold Medal " Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, 1/2's, 6 lb. bxs.	0 42
Fry's " Diamond," 1/4's, 6 lb. bxs.	0 24
Fry's " Monogram," 1/4's, 6 lb. bxs.	0 24
Cocoa—	per doz.
Concentrated, 1/4's, 1 doz. in box.	2 40
" " " " " "	" " "
" " " " " "	" " "
Homeopathic, 1/4's, 14lb. boxes	0 33
" " " " " "	" " "
" " " " " "	" " "
Homeopathic, 1/4's, 12 lb. boxes	0 33

JOHN P. MOTT & CO.'S.	
(R. S. McIndoe, Agent, Toronto.)	
Mott's Broma.	per lb. 0 30
Mott's Prepared Cocoa.	0 28
Mott's Homeopathic Cocoa (1/4's).	0 32
Mott's Breakfast Cocoa (in tins).	0 45
Mott's No. 1 Chocolate.	0 30
Mott's Breakfast Chocolate.	0 28
Mott's Caracas Chocolate.	0 40
Mott's French-Can. Chocolate.	0 22
Mott's Navy or Cooking Chocolate.	0 18
Mott's Cocoa Nibs.	0 27
Mott's Cocoa Shells.	0 35
Vanilla Sticks, per gross.	0 05
Mott's Confectionery Chocolate.	0 21 0 43
Mott's Sweet Chocolate Liquors.	0 19 0 30
COWAN COCAO AND CHOCOLATE CO.	
Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes,	
1/2 lb. cake, per lb.	0 22 1/2
Royal Navy Chocolate, 12 lb. boxes,	
1/2 lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes,	
1/2 lb. cake, per lb.	0 35
WALTER BAKER & CO.'S.	
Chocolate—	
Premium No. 1, boxes, 12 lbs. each.	0 46

Baker's Vanilla in boxes, 12 lbs. each.	50
Caracas Sweet, in boxes, 6 lbs. each.	38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net.	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 28
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	
In bxs, 6 and 12 lbs. each, 1/2 lb., tins.	0 50
COCOANUT.	
CANADIAN COCOANUT CO.	
White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs.	0 27
" " " " " "	0 28
" " " " " "	0 29
" " " " " "	0 30
SCHEFF'S	
Improved in packages—	per lb.
1 lb. package, 15 and 30 lb. cases.	0 27
1/2 lb. package, 15 and 30 lb. cases.	0 28
1/4 lb. " " " " " "	0 29
5c. package, 4 doz. in case, per doz.	0 40

There are reasons for it.

FOR WHAT?

For the steadily increasing sales of Brantford Starch throughout the Dominion, from Halifax in the East to Vancouver in the West.

WHAT ARE THE REASONS ?

1. We look after the quality closely.
2. We put up our Starch in very attractive packages.
3. We ship promptly immediately on receipt of order.

Our sales for the month of March considerably more than doubled the sales of the corresponding month of last year.

THE BRANTFORD STARCH CO. Ltd. - BRANTFORD

For puddings, custards, etc.

ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Glose	0 07 1/2
	Pure	0 06 1/2

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—

Canada Laundry, boxes of 40 lbs.	0 04 1/2
Finest Quality White Laundry—	
3 lb. cartons, cases 36 lbs.	0 05 1/2
Bbls., 175 lbs.	0 04 1/2
Kegs, 100 lbs.	0 04 1/2
Lily White Gloss—	
Kegs, extralarge crystals, 100 lbs.	0 06 1/2
1 lb. fancy cartons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07 1/2
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case.	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.	0 05 1/2
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06 1/2

SUGAR. per lb.

Granulated—

Redpath and St. Lawrence, single barrels	0 04 7-16
Redpath and St. Lawrence, 5-barrels	0 04 3/4
Acadia, single barrels	0 04 3/4
5	0 04 5-16
Paris Lump, bbls. and 100-lb. boxes	0 05 1/2 to 0 25 1/2
in 50 lb. boxes	0 05 1/2 to 0 05 3/4
Extra Ground, bbls. lcing.	0 05 1/2 to 0 05 3/4
Powdered, bbls.	0 03 1/4 to 0 04 1/2
Very bright refined	0 00 to 0 03 1/2
Bright Yellow	0 00 to 0 03 1/2
Dark Yellow	0 00 to 0 03 1/2
Demerara	0 03 3/4 to 0 00

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	1/2 bbl.
Dark	per gallon.	0 23 to 0 25
Medium		0 28 to 0 35
Bright		0 32 to 0 42
Honey (com)		0 40 to 1 00
" 2 gal. pails		1 00
" 3 gal. pails		1 35 to 1 40

MOLASSES.

Barrels	0 23 to 0 35
Half-barrels	0 25 to 0 37

SOAP.

Babbitt's "1776" Soap Powder \$3 50



Box Lot..... 4 20

Box Lot..... 4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11 1/4 oz. each, 100 in box.

Quotations for "Ivory Bar" and other brands of soap furnished on application.

TEAS.

RAM LAL'S (lead packages)

Cases, each 60 1-lbs.	0 35
" " 60 1/2-lbs.	0 35
" " 30 1-lbs.	0 35
" " 120 1/2-lbs.	0 36

BLACK. per lb. per lb.

Congou—

Half Chests Kaisow, Moning, Paking	0 12 to 0 60
Caddies, Paking, Kaisow	0 18 to 0 50

INDIAN.

Darjeelings	0 35 to 0 55
Assam Pekoes	0 20 to 0 40
Pekoe Souchong	0 18 to 0 25

CEYLON.

Broken Pekoes	0 35 to 0 42
Pekoes	0 20 to 0 40
Pekoe Souchong	0 17 to 0 35

CHINA GREENS.

Gunpowder—

Cases, extra firsts	0 42 to 0 50
Half Chests, ordinary firsts	0 22 to 0 38
Young Hyson—	
Cases, sifted, extra firsts	0 42 to 0 50
Cases, small leaf, firsts	0 35 to 0 40
Half Chests, ordinary firsts	0 22 to 0 38
Half Chests, seconds	0 17 to 0 19
" " thirds	0 15 to 0 17
" " common	0 13 to 0 14
Young Hyson— PING SUEYS.	
Half Chests, firsts	0 28 to 0 32
" " seconds	0 16 to 0 19
Half Boxes, firsts	0 28 to 0 32
" " seconds	0 16 to 0 19

JAPAN.

Half Chests—

Finest May pickings	0 38 to 0 40
Choice	0 32 to 0 36
Finest	0 28 to 0 30
Fine	0 25 to 0 27
Good medium	0 22 to 0 24
Medium	0 19 to 0 20
Good common	0 16 to 0 18
Common	0 13 1/2 to 0 15
Nagasaki, 1/2 chests Pekoe	0 16 to 0 22
" " Oolong	0 14 to 0 15
" " Gunpowder	0 16 to 0 19
" " Siftings	0 07 1/2 to 0 11

LIPTON'S TEAS.

No. 1 Ceylon, retailed at	0 50 to 0 35
No. 2 " " "	0 40 to 0 28
No. 3 " " "	0 30 to 0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON. per lb.

Brown Label, 1 lbs. retailed at 25c.	0 20
Brown Label, 1/2 lbs. retailed at 26c.	0 21



Green label, retailed at 30c. 0 22

Blue label, retailed at 40c. 0 30

Red label, retailed at 50c. 0 36

Gold label, retailed at 60c. 0 44

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and 1/2-lb. lead packets, black or mixed.

Blue Label, retail at 30c.	0 22
Green Label " 40c.	0 28
Red Label " 50c.	0 35

Orange Label, retail at 60c. 0 42

Gold Label, " 80c. 0 58

Terms, 3 per cent. off 30 days.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeyuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48

WASHING POWDER.

"SILVER DUST"

Case, 79 1-lb. cartons	5 00
Half case, 36 1-lb. " "	2 50
Case, 24 3-lb. " "	4 25
Half case, 12 3-lb. " "	2 12
Case, 100 5-cent packages	3 50
Half case, 50 5-cent packages	1 80

WOODENWARE.

Pails, 2 hoop, clear, No. 1	per doz \$ 1 45
" " " " " 2	1 60
" " " " " 3	1 40
" " " " " 4	1 55
" " " " " 5	1 40
Tubs, No. 0	6 00
" " 1	5 50
" " 2	5 50
" " 3	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" " XX	1 40
" " X	1 25
" " Special Globe	1 50
Matches—	
5-Case Lots, Single Case	
Telephone	\$3 50 to \$3 70
Telephone	3 30 to 3 50
1/2 gro. bxs	3 70
Parlor	1 40 to 1 45
Red Parlor	1 40 to 1 45
Safety	4 00 to 4 20
Flamers	2 25 to 2 35
Tiger	3 15 to 3 35

BRYANT & MAY.

Robert Greig & Co., Agents.

No. 9 Safety, per gross	\$ 2 00
" " 10	1 10
" " 2 Tiger	5 00
" " 4	2 00

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SOME OF OUR LEADERS ARE :

YOUNG & SMYLYE'S

PURE Spanish

ACME LICORICE PELLETS

STICK LICORICE

Pure Calabria "Y & S" Licorice
 Acme Licorice Pellets
 Tar Licorice and Tolu Wafers
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 "Purity" Penny Licorice

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The Guaranteed Product
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BOVRIL is the best restorative for an over-worked brain. It readily assimilates and does not overtax the digestive powers; if taken just before retiring for the night it induces healthy sleep without any reactionary depression in the morning. To be obtained from all leading Wholesale Druggists and Grocers in the Dominion.

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This is a complete and useful work, which every grocer should have in his possession.

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TRY THEM




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The goods are hooded with Corrugated Steel Hoops, sunk in grooves in the sides and corners possibly full of the hoops expand and contract with the wood. **HERE GOODS MADE.**

Represented by
Chas. Beech & Sons, Toronto,
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MANUFACTURERS OF




For sale by all Woodmen's Grocers

Fruit packages of all descriptions,
Butcher and Crocker's baskets,
1, 2, 3 market baskets,
1, 2, 3 clothes baskets,
1, 2, 3 satchel lunch baskets,
1, 2, 3 bushel grain and root baskets.

Oakville, Ont.

Walter Baker & Co., Ltd.,
Dorchester, Mass.



Established 1780.

Walter Baker & Co., Ltd.,
Dorchester, Mass.
The Oldest and
Largest Manufacturers of
**PURE, HIGH GRADE
COCOAS**
AND
CHOCOLATES

on this Continent.
No Chemicals are used in
their manufacture.
Their Breakfast Cocoa is absolutely pure,
delicious, nutritious, and costs less than any
other brand.

Their **Prize No. 1 Chocolate**, put up in
fine **Wagners and Yellow Labels**, is the best
plain chocolate in the market for family use.
Their **German Sweet Chocolate** is good to
eat and good to drink. It is palatable, moist,
light and beautiful; a great favorite with
children.

Buyers should ask for and be sure that they
get the genuine goods. The above trade-mark
is on every package.

J. H. TODD & SON,
Victoria, B.C., Owners.

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W. S. Goodough & Co., Montreal,
Tees & Ferris, Winnipeg.

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brands of **BEAVER, COLUMBIA and TIGER**, all
guaranteed prime fine fish.

ALL LIVE GROCERS KEEP THEM.

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CANNED SALMON still takes the lead, and holds the
greatest reputation to both dealer and consumer, and
for uniform excellence in quality and weight has no
equal.



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Is the King of all Lamp Chimneys. Made of the finest quality of Pure Lead Glass.



HEAT WILL NOT BREAK IT.



EVERY CHIMNEY NICELY WRAPPED AND LABELLED.



There are a number of so-called Pure Lead Glass Chimneys on the market, and we would warn dealers to beware of imitations of our "Genuine" Lead Glass Chimney.



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The Standard of Excellence

Is an enviable record for any product to attain, and as applied to Gelatines is synonymous with



KNOX'S GELATINE

The Only Pure Gelatine Made.

It received the highest medal at the World's Fair for strength, purity and good flavor. My reputation and my capital stand back of my Gelatine, and I authorize grocers to guarantee satisfaction or money back.

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Write for Liberal Offers.

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- C. & E. MacMichael - St. John
- Alfred D. Hossack, Vancouver, B.C.
- H. F. Baker - Halifax, N.S.

C. B. KNOX,
JOHNSTOWN, N.Y.

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Observe that the SIGNATURE

Lea & Perrins

Is now printed in blue ink diagonally across the

OUTSIDE WRAPPER

Of every Bottle of the

Sold Wholesale by the Proprietors, Worcester; Grosse & Blackwell, Limited, London; and Export Oilmen generally, **RETAIL EVERYWHERE.**

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The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

EPPS'S COCOA

The most nutritious Cocoa
1/4 lb. Tins. 14 lb. Boxes

EPPS'S COCOAINE

or COCOA-NIB EXTRACT.

A light, refreshing beverage.
1/4 lb. Tins. 6 lb. Boxes.

Special Agent, **C. E. COLSON, MONTREAL**

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'WELLINGTON' KNIFE POLISH

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