

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

# THE CANADIAN GROCER

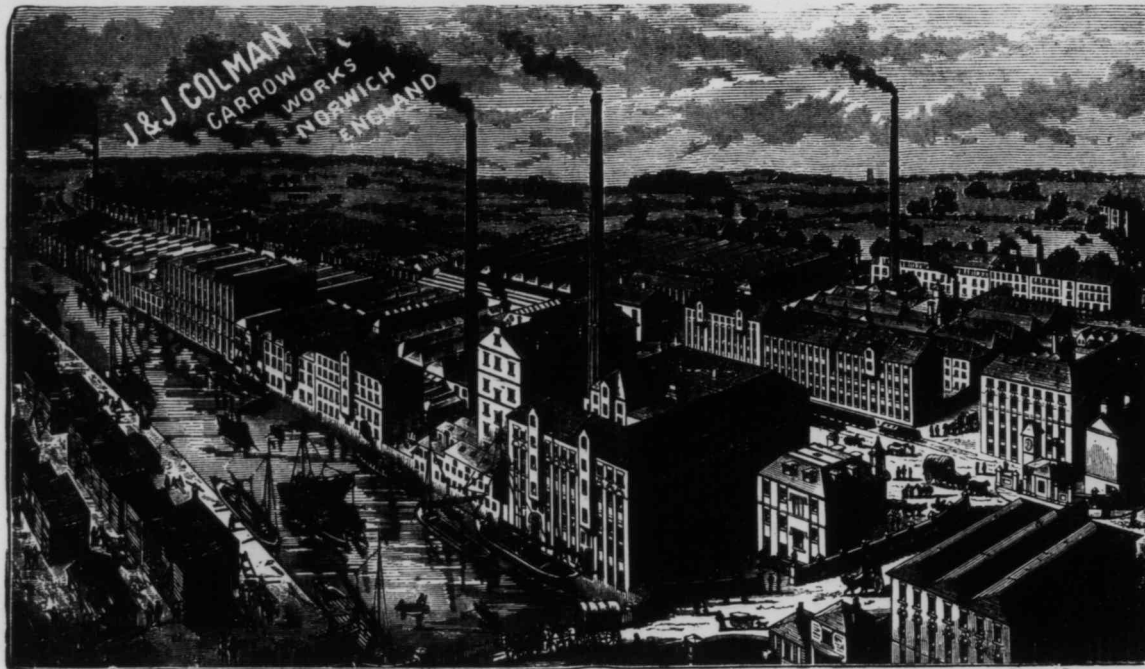
& GENERAL STOREKEEPER

PUBLISHED  
WEEKLY  
\$2.00 PER YEAR

VOL. VII.

TORONTO NOVEMBER, 17, 1893.

No. 46



## HUNTLEY & PALMERS English Biscuits

UNRIVALLED FOR EXCELLENCE OF QUALITY.



MANUFACTURERS TO HER MAJESTY THE QUEEN, etc.

KNOWN THROUGHOUT

THE WORLD

READING AND LONDON, ENGLAND

Representative: MR. EDWARD VALPY, 28 Reade Street, NEW YORK

"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

FINE GOODS OUR SPECIALTY.

MUNGO CIGARS, EXCEPTIONALLY FINE.

THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY STOKING CIGARETTES.

MADRE E HIJO (7 SIZES).

EL PADRE AND CABLE.

# Imitation . . .

Is said to be the sincerest flattery. That being so, we ought to feel highly flattered by imitators who, by copying the package try to pass off inferior French Matches for

## Eddy's "TELEGRAPH" MATCHES

which are put up in packages like the sketch given here.



To IMITATE is FLATTERY,  
To COUNTERFEIT is FORGERY.

**We Protect** Jobbers handling our Matches from any drop in price, on stock in hand.

**The E. B. EDDY CO. :**  
HULL, CANADA.

BRANCHES AND AGENCIES AT :

Toronto, Montreal, Winnipeg, Hamilton,  
Kingston, St. John, N.B., Halifax,  
Quebec, Victoria, B.C., St. John, N.F.,  
Melbourne and Sydney, Australia.



“Standard Goods are the best to Handle”



THE STANDARD  
PICKLE  
LAZENBY'S



DON'T deal in second-rate goods ; a reputation for selling the best articles will draw the most trade.

THE  
STANDARD  
JELLY



LAZENBY'S

YOU CAN GET LAZENBY'S GOODS FROM  
LEADING DEALERS EVERYWHERE

CANADIAN AGENTS : \_\_\_\_\_

ARTHUR P. TIPPET & CO.,

TORONTO and ST. JOHN, N. B.

# "Far Superior to Every Other Kind!"

Every user of Gillard's New Pickle says so, so it must be so.

What better evidence is wanted? You can see the exact size and style of bottles containing GILLARD'S NEW PICKLE and GILLARD'S NEW SAUCE by referring to our lithograph on another page. Taste the quality by ordering a sample case of each (2 doz. in a case).

Pronounced by every user to be the most toothsome adjunct to the table ever offered to Canadian consumers.

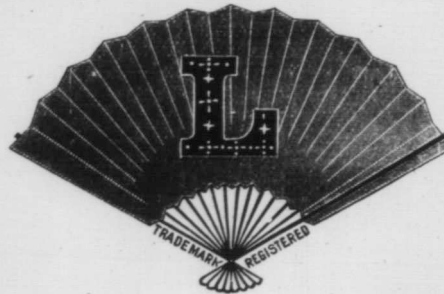
A REWARD—Is the sincere thanks of your customers and an Extra Profit.

BEWARE OF IMITATIONS.

W. H. Gillard & Co., Wholesalers only Hamilton, Canada.

## New MEDITERRANEAN FRUITS in Store

Arquimbau's Finest Select Valencias,  
Arquimbau's Fine Off Stalk Valencias,  
Trenor's Finest Select Valencias,  
Oliver's Decorated Layer Valencias,  
7 and 14 lb. boxes.  
Casado's Finest Dehesa Layers,  
Casado's Black Basket,  
Casado's London Layers,  
Oliver's Finest Shelled Almonds,



Cases Vostizza Currants,  
Half Cases Blue Patras Currants  
Half Barrels Amalias Currants  
Half Barrels Barff's Filiatra Currants,  
Half Barrels Fine Provincial Currants,  
Tapnets Malaga Figs,  
Bags New Tarragona Almonds,  
Candied Peels, Prunes, and Eleme Figs  
"arriving."

Edward Adams & Co., Established 1844 Wholesale Grocers

LONDON, ONTARIO

**BURNHAM'S  
CLAM  
BOUILLON.**

### IT IS A GREAT SUCCESS.

Grocers from all parts of the country report that it is a quick seller from the start. Order a case from your jobber at once. Every customer you sell a bottle to will thank you after using it. **Delicious Clam Broth** can be made from it in one minute, with Hot water.

Three sizes, retails at 25c., 50c., and 90c., in bottles only.

Order from E. S. BURNHAM COMPANY, "Manufacturers," 120 Gansevort St., New York, U.S.A., or JAMES TURNER & CO., Hamilton; R. H. HOWARD & CO., Toronto; H. P. ECKARDT & CO., Toronto.

ROBT. MOORE, Travelling Agent, London, Ont.



# THE CANADIAN GROCER

& GENERAL STOREKEEPER

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Published in the interest of Grocers, Cannerymen, Produce and Provision Dealers  
and General Storekeepers.

Vol. VII.

TORONTO, NOVEMBER 17, 1893

No. 46

J. B. McLEAN, President. HUGH O. McLEAN, Sec.-Treas.  
THE J. B. McLEAN PUBLISHING COMPANY,  
FINE MAGAZINE PRINTERS  
AND  
TRADE JOURNAL PUBLISHERS.  
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EUROPEAN BRANCH:  
Canadian Government Offices,  
17 Victoria St., London, S.W.  
R. Hargreaves, Manager.  
John Cameron, General Subscription Agent.

The Canadian apple crop has been the subject of more or less concern this year. It was, however, more general some two or three months ago than now. This is because the actual results exceed the expectations of even the Government reports. As a large handler and exporter said to THE GROCER the other day, "the apples have bulked much better than we expected." But while all told there is no concern as regards quantity it is scarcely satisfactory as regards quality. There have been a good many wind storms, which have resulted in the creation of an unusually large number of "windfalls." Then much of what would otherwise have been constituted first-class fruit has been outclassed owing to blemishes in the way of specks, caused by too much rain and moisture. As a result, while there is a plentiful supply of second and third-class fruit, the first-class article threatens to be a scarce commodity before long. At the rate this class of fruit is disappearing—on account of home consumption and export—it is estimated that there will not be more than 100,000 barrels left in Ontario by December 1. How small this is

may be gathered from the fact that more than that quantity was sometimes shipped weekly last year at this time. As many as 126,000 barrels were shipped in a week and 300,000 in a month. As a result of this condition of affairs, prices of good sound fruit have appreciated considerably during the past few weeks. Carload lots, suitable for export, commonly change hands at \$3 per barrel, while as high as \$3.35 has been paid.

Regarding the apple crop in the United States, advices from there report a shortage which is more appreciated as the season advances. Fair quantities, it seems, were raised in some localities, but in others the crop was little short of a failure; and to make matters worse we are told that the quality is inferior as well as the quantity small. To drought in summer and storms in the fall are attributed the causes of the shortage. Prices, as in Canada, are advancing, and they are expected to go very high. American Cider Maker has been gathering reports regarding the situation and from these has prepared this estimate of the crop as compared with an average yield: Maine, 43 per cent.; New Hampshire, 46; Vermont, 49; Massachusetts, 44; Rhode Island, 35; Connecticut, 37; New York, 40; New Jersey, 66; Pennsylvania, 47; Delaware, 70; Maryland, 62; Virginia, 70; North Carolina, 66; South Carolina, 63; Georgia, 54; Florida, 63; Alabama, 52; Mississippi, 52; Louisiana, 65; Texas, 66; Arkansas, 59; Tennessee, 47; West Virginia, 38; Kentucky, 30; Ohio, 5; Michigan, 35; Indiana, 8; Illinois, 11; Wisconsin, 49; Minnesota, 61; Iowa, 34; Missouri, 22; Kansas, 15; Nebraska,

35; South Dakota, 95; Montana, 50; Wyoming, 85; Colorado, 47; New Mexico, 77; Arizona, 70; Utah, 84; Nevada, 77; Idaho, 74; Washington, 55; Oregon, 77; California, 90.

Yes, science is doing much for us these days; but there are some people who question whether it is not doing too much in some respects. At one time we were counselled to drink freely of cold water, if we desired health, but now the analyst has discovered so much animal and vegetable life squirming around in it that we are warned against doing so unless we want to imitate typhoid, malarial or other disease germs. "Not to be taken before boiling," is practically what we are requested to placard our water taps and pumps with. Then there is danger in the oyster, tapeworms in the beef, and even our bread—the staff of life—is being impregnated with deleterious substances, seen and unseen, which threaten to weaken it as a prop. Even our butter, one scientist tells us, we ought to roast before taking because of its attractive properties to the disease germs that float around in the atmosphere looking for some such substance on which to alight and propagate their species many millionfold. No one questions the existence of these animalcules or that they have a peculiar liking for the things which have most of the members of the human family, but some people are beginning to wonder whether the evil propensities of animalcular life are not being magnified at the expense of the beneficial. Of course most of these critics are not scientific men, which may account for their scepticism.

We cover the ground from the Atlantic to the Pacific, and have double the circulation of any other journal in Canada.

### CAUGHT BY FAKIRS.

The advertising fakir is by no means a thing of the past. He has been compelled to forsake old scenes and old methods, but that is all. As an active propagator of fraud and deception he is as wary as ever. Probably more so, for his prey is not to be caught so easily by the style of angling common a few years ago.

Strange to say, the medium through which the advertising fakir gets at his victim is often the newspaper, the instrument that assisted in exposing his fraudulent practices in the past. An instance of this was seen one day last week in the supplement published by the Toronto Mail. That journal has studied to be in Canada what the London Times is in England—the Thunderer. But even if half that is alleged to be true it has lent itself to the perpetration of a deception upon the business public of Toronto that cannot but injure its reputation as the leading journal.

The great trouble with The Mail is that in its desire to get more than its share it is apt to forget its position and standing. The joke this time is on the advertiser. Poor fellow! Caught by the prize baking powder scheme, eh? If anyone of these advertisers had called up Mr. Bunting or Mr. Dyas and asked their opinion they would have been told not to go in. Of course, advertisers have to pay for experience as well as anyone else, but some are always buying experience.

Some time ago a quartet of American advertising fakirs decided to "work" Canada. Recently they arrived in Toronto. Two of them did office work, and two of them did the canvassing. They proposed to write an illustrated sketch of the city, to write up the different lines of trade, and to reimburse themselves for this they asked for advertisements from the leading manufacturers and business men. The price of the advertisement was to be \$16—or as near it, of course, as they could get. All this was to appear in the Toronto Mail, and besides each advertisement was to appear in fifteen other papers published in the Province of Ontario. The aggregate circulation of the sixteen papers was given as over 80,000. But The World, which has been exposing the matter, shows that the circula-

tion of the sixteen papers, the Mail included, is only half that amount, even according to the information furnished Rowell's newspaper agency by the publishers themselves. The projectors of the scheme did not hesitate to throw out a sprat to catch a mackerel when occasion demanded it. For instance, in order to induce the merchants in a certain line to "go in" for their scheme they would approach one of them and ask permission to insert his advertisement free. "You know, if we get your 'ad' we can get most of the others." The "sprat" however did not always catch the desired "mackerel," and in such an event the free advertisement did not appear. It was only when the schemers caught something with the bait that they stood by their agreement.

In due time the issue containing the illustrations, write-ups, and advertisements appeared. Then it was that the advertisers began to realize that they had been duped. In every way the issue was disappointing. Typographically it was anything but satisfactory, while the promised business write-ups consisted of words—mere empty words—that no more benefited the respective lines than if the space allotted to each had been filled in with blanks. Here, for instance, is every word it had to say about the grocery trade of Toronto:

It is often said that Toronto, among its other characteristics, is a "city of 'grocery fortunes.'" Clear back until the memory of man runneth not to the contrary, at least not in Toronto, this city has been a great central mart for groceries. Fortune after fortune that is now concerned with a hundred interests was reared upon the solid foundation of the wholesale grocery trade. It is indeed characteristic of the city that the "grocery fortunes" are so abounding. They stand for Toronto, bent toward trade and solid business rather than speculation. Toronto can boast of several of the largest and best equipped wholesale groceries in the world.

Exhibits much careful research, doesn't it? Then it is openly charged that but few of the fifteen other papers have published the advertisements. And even those that have done so have merely folded up the Mail's supplement inside their own journals.

But what is more surprising than that the patrons of the scheme should be duped, is that so many shrewd mercantile men, financial men, and bankers should have been led into it. The scheme was a fake upon the face of it. One well-known merchant was heard to remark: "O, I knew it wouldn't do me one cent's worth of good, but I went in because of my personal friendship towards Mr. Bunting." But this could not have been the reason that actuated them all. If they would only confess it they would acknowledge that they were caught by the glib tongue of an advertising fakir. Had they been deal-

ing with a man who was selling something appertaining to their own trade they would have got down to the basis of either taste or sample before placing an order, but in the present instance they allowed themselves to be carried away by the eloquent tongue of a sharp Yankee advertising solicitor. THE GROCER has had occasion within the last few weeks more than once to expose the practices of advertising fakirs, and it is with pleasure, therefore, that we learn that some merchants, with these articles in their memory, rejected the blandishments of the schemers who have recently been at work in Toronto. Barnum, the great show man, once said "the public like to be humbugged." How true. The one desire from boyhood to manhood is to get something for nothing. "Not how good, but how cheap," is the average advertisers motto.

There are some men who profess to never see any results from advertising; and it is no wonder when they throw their money away on such schemes as some of them did last week. There is advertising and advertising. It is safe to say that not one in a score of the merchants whose cards appeared in the Mail's supplement will ever see one single dollar's return for the \$16 they invested. In the first place the medium was not a good one. Taking for granted that there was the promised aggregate circulation of 81,000 copies, how many of that number would go into the hands of those whom they were interested they should go? Few, indeed. But aside altogether from the allegation that the contract regarding number of circulation had not been complied with, the possible value of the "ads" were lessened by the inartistic way in which they were "set up" and arranged and the substance of them. An "ad," to be of any value, must, in the first place, be attractive. There is nothing of this qualification about an "ad" which reads: "Jones, Brown & Co., Tea Merchants, Toronto." And this was about the sum and substance of the advertisements that appeared in the aforesaid special issue. If Jones, Brown & Co. expect to get returns from advertising they must select a medium that goes direct to the persons whose trade they want to catch, and then "word" their advertisements so that it will attract attention and leave an impression. This is the only way in which results can be obtained. From men who follow this rule one never hears complaints about advertising not paying; and they are the most successful and wide-awake of merchants.

The Yankee advertising fakirs now that they have completed their errand in Toronto, have moved to other fields of labor. Merchants and manufacturers—keep your eye upon them.



## WILL THERE BE A TOBACCO WAR?

There are those in the trade who are anticipating a little livelier condition of affairs on the tobacco market. The cause which has given rise to this expectancy is the presence on the market of a new plug of smoking tobacco to be known as Laurel 3's. Now, there is nothing in the mere fact of a new plug being placed on the market to cause any excitement, but the unusual interest that prevails at the moment is centered in the fact that a tobacco is to be placed on the market at a cut price, and with the alleged purpose of depositing the "Myrtle Navy" plug from the position it now occupies. The manufacturer is W. C. McDonald, of Montreal, and the price at which it is to be sold to retailers is 49c. per pound, against the 60c. per pound of "Myrtle Navy," a cut of eleven cents.

"O, yes, we all look upon it as a direct slap at 'Myrtle Navy,'" remarked one large dealer whom THE GROCER interrogated. "In fact, what else could it be? In appearance the two tobaccos are similar; are the same in weight, but in price there is to be a difference of 11c. per pound. Quite a difference, isn't it? Of course, as to whether there will be a war of prices between the two manufacturers I cannot say. I rather think that Tuckett will not retaliate. At least, not just now. He has, you know, almost a monopoly, and may fancy he may be able to hold his own in spite of this new opposition. It, of course, remains to be seen whether he can or not. In the meantime, however, people who want it can buy cheaper tobacco."

## COMMERCIAL TRAVELERS.

Last year, as THE GROCER noted at the time, the contest for the presidency of the Dominion Commercial Travelers' Association of Montreal was very keen between Messrs. Lawrence Wilson, of the wholesale wine and spirit firm of L. Wilson & Co., and George Cains, of S. Greenshields, Son & Co. This year it promises to be equally keen, except that the candidates are not exactly the same. This year Mr. Wilson is again in the field, but his opponent is Mr. D. Watson, of the wholesale drug firm of Kerry, Watson & Co. The nominations took place in the Board of Trade rooms in Montreal last Saturday evening, and now the friends of both parties are hard at work making a canvass for their favorite. It is generally admitted that the result will be doubtful until the votes have been actually placed, as both gentlemen are equally popular and no one cares to make a prediction one way or the other. The contest for

the other offices does not attract the same attention, that for the presidency putting the others into the shade.

At Saturday night's meeting Mr. Geo. Cains, the president, presided, and his remarks were brief and to the point. He referred to the large increase in the membership during the year, and also stated that there had been a fair increase in the surplus.

After this the work of nominations was proceeded with, that for the directorate being the smallest for years.

After it had been decided that the poll would close on the Friday before the annual meeting at 5.30 o'clock, Messrs. Brewster, Callahan and Dwyer were named to see to the mailing of the ballot papers, and Messrs. Murdock, Beauchamp, Bullock, Morin, J. A. Taylor, and D. Stevenson as scrutineers.

The date of the annual meeting was fixed for the 9th December.

The secretary gave a notice of motion to the effect that in future when a claim for damages was filed the claimant should be able to establish total total disability from work before his claim could be allowed, or if he should be able to carry on any part of his business, the circumstances should be considered by the committee.

Mr. George Forbes introduced a motion instructing the investment committee to take steps to provide that no outside party should be allowed to take judgment against properties on which the association held mortgages, and, further, that the list of securities held by the association should be published in the annual reports. In support of this he read a report of a case where judgment for \$398 had been received against property in which a company held a first mortgage for \$700. By intervening in the case the company had received \$138 out of the \$700. It was seconded by Mr. Wm. Galbraith, but was defeated upon a vote.

Then came the question of a dinner, and, as in past years, the meeting was divided into two camps. The first party were opposed to a dinner and the second were against an "at home," which the first were for, and strongly in favor of a dinner. The dinner eventually won, as it always does, and Messrs. Cains, Wilson, Watson, G. Piche, F. Gormley, Beauchamp, Gurd, Dwyer, Galbraith, Cote, Grandpre, and Lesond were appointed a committee to look after the necessary arrangements, and the meeting adjourned.

The various nominations are as follows:

For President: David Watson, of Kerry, Watson & Co. by George E. Cains, Fred Birks, E. L. Gault, Fred. Hughes, S. S. Boxer, Thomas L. Paton, Frank A. Wray, W. McLennan, J. L. Caverhill and C. H. Dougall. Lawrence A. Wilson, by Colin Campbell, J. S. Leo,

Wm. H. Callahan, George Auldjo, W. Beauchamp, Frank Gormley.

For Vice-President: Wm. McNally, of Wm. McNally & Co., by John Black, F. Hughes, Sid. Boxer, Fred. Birks, J. D. Rolland, Wm. Waugh. Alf. Elliott, by J. W. Thompson, A. R. Calvin, T. W. Christian, A. G. Snowdon and Miles Grant.

For Treasurer: Fred Birks, by George L. Cains, R. L. Gault, D. L. Lockerby, David Watson, G. D. Aird and Wm. Morris, Charles Gurd, by Fred. Hughes, Holland, Gustave Piche, A. Croil, J. S. Mayo and others.

For Directors: G. H. Bishop, by A. M. Messurier, Wm. Morris, J. T. Dwyer and W. T. Norman; Samuel Ewing, by A. Rogers, J. D. Graham, J. T. Dwyer and others; S. D. Marceau, by Gustave Piche, Hughes, Boxer, Watson and Cains; James L. Gardner, by W. A. Craven, W. Lafrenniere, F. S. Foster, J. Watson, John Black, Waugh and Boxer; T. L. Paton, by Birks, Cains, Piche and others; John Hughes (of Caverhill, Hughes & Co.), by Cains, Wray, Piche, Hughes, and others; Isaac Friedman, by H. G. Frost, Frank Gormley, J. D. Shaw and others; Wm. Gosling, by C. P. O'Connor, Ed. Packam, John Hughes, C. F. White, and others.

## "POPCORN JOURNALISM."

If a newspaper has to give away a coupon or anything else to obtain and hold its circulation, the chances are that an advertiser will have to give something away to be able to sell such a paper's readers anything by advertising in it. A paper that is not bought for its news, editorials, special articles, etc., but is bought for coupons, etc., and is working the "prize popcorn" game to keep its circulation up, is not the paper that goes into the homes, and is not so valuable an advertising medium as a paper like the Boston Herald that carries your advertisement into the homes where the buyers are. Newspapers are read. Coupon papers are cut up.—Boston Herald.

According to last mails from England, says an exchange, the liquidator of the Halifax Sugar Refinery (most of the shareholders of which are in Great Britain), advises that the sale to the Arcadia Sugar Refining Company has been followed by the conveyance of all the real estate to the latter, the price paid being £100,000 in 6 per cent. cumulative preference shares and £100,000 ordinary shares of £1 each. The present shareholders of the Halifax are to get 1 1-4 preference and 1 1-4 ordinary shares for each £1 sterling of their present investment. The money obtained for the Halifax Company's stocks of sugar, etc., is £146,000, and, besides the shares they are to have allotted to them, the shareholders are to receive a surplus in cash.

### THE RETAILERS' PARLIAMENT.

The members of the Toronto Retail Grocers' Association held their regular meeting on Monday night in their new room—No. 14—Oddfellows' hall, Yonge and College streets. President Clark was in the chair, and the attendance was rather better than usual.

These new members were elected: Langford Bros, 245 Broadview avenue; D. Bell, Yonge street; Jas. Wright, 418 Church street; Chas. Ward, 118 John street; G. F. Stephenson, East Toronto; D. Rae, Grange avenue; J. Lund, Yonge and Wood.

Mr. White, one of the delegates re Saturday half holiday, said that the committee had reported as instructed by the Association against the innovation.

"Yes," said the chairman, another of the delegates, "I think we put a damper on that movement too, and the Saturday half-holiday committee seemed to think that we knew more about the matter than they did." (Laughter.)

The report was adopted and the committee was retained for "future service," as the president put it.

Secretary Harvey of the Hamilton Retail Grocers' Association wrote re the advisability of the members of the Association purchasing their supply of glass jars direct from the manufacturer instead of through the middleman. His association, he said, had already decided to do so.

On motion of A. R. Williamson, it was decided to consider the matter at the next meeting.

The executive committee submitted report re advisability of securing a firm of solicitors to whom should be entrusted for collection the amounts due to members of the association. The committee have ascertained that provided the matter was taken up heartily the commission on amounts collected would be arranged for at 10 per cent. on all sums up to one hundred dollars and 5 per cent. on sums of one hundred dollars and over; that in cases where it might be necessary for an account to be sued for, there could be a great saving made in costs and more especially if concerted action was taken by various members pressing such accounts; that the fee charged for special letters, to slow paying debtors if such an arrangement could be entered into, would be very moderate.

Mr. Mills questioned whether it was any use proceeding in the matter until some general idea was first ascertained how many members could be depended upon to go in for the scheme. As far as the scheme itself was concerned he favored it.

Mr. Williamson—O, there will be plenty to support it.

Mr. Mills moved, seconded by Mr. McMillan, the adoption of the report provided a sufficient representation of the members gave their support.

Mr. Williamson moved in amendment, seconded by Mr. Bond, that the report be

adopted and that the arrangements for the appointment of a solicitor be left with the committee.

H. W. McCulloch—Could you give us the name of the firm of solicitors interviewed.

A. R. Williamson—The firm does not wish to have its name mentioned on professional grounds.

Mr. Williamson's amendment ultimately prevailed.

The executive committee was instructed to report a date on which to hold the next annual excursion.

Robt. Mills reported on behalf of the committee deputed to see if some action could not be taken for regulating weights and qualities of fruit brought into the Toronto market. He said that the committee had found that Inspector Awde was himself considering the question, and at the latter's request they had deferred action until his scheme was formulated, when he (Mr. Awde) thought the committee and himself might confer and express their respective views.

These were nominated for the different offices: President—J. G. Gibson, D. W. Clark, A. White, Martin McMillan, Robert Mills, J. Bond, F. S. Roberts. Vice-President—F. S. Roberts, A. R. Williamson, M. McMillan, A. White. Treasurer—M. McMillan, A. White, A. M. Sinclair, J. S. Bond, F. S. Roberts, W. Thompson. Directors—A. White, J. S. Booth, H. W. McCulloch, Marshall, Thompson, M. McMillan, F. S. Roberts, R. Mills, A. R. Williamson, Sinclair, J. S. Bond, J. G. Gibson. Inner Guard—J. Marshall, M. McMillan, F. S. Roberts, J. S. Bond, A. White, Thompson, A. M. Sinclair. Auditors—A. M. Sinclair and W. J. Sykes.

The election will be held second Monday in December. After the election there will be an oyster supper, and a committee was appointed to make the necessary arrangements.

The meeting adjourned at 10.30 p.m.

### CANADIAN CHEESE AT CHICAGO.

Dear GROCER.—Readers of THE GROCER have a special interest in the success of Canadian cheese at Chicago, for it is one of the staple articles of home produce in which most of them largely deal, and the home consumption of which could be enormously increased if the grocers of this country kept in stock the finest cheese that can be bought at Canadian factories, instead of the culls, and advertised its quality among their customers. The success of our cheese at the World's Fair will increase its reputation and the demand for it in the Old Country; and it should do something also to create a better demand for it among our own people. It is a remarkable thing that we were able to take 95 per cent. of the awards in the July competition and 90 per cent.

in October. My object in writing you is to draw public attention to the fact that while we owe our success to the genuine merits of Canadian cheese for which our makers and their patrons deserve credit—a great service was rendered to Canada in this competition by the gentleman who represented this country as judge. I refer to Mr. A. F. McLaren, formerly of Stratford, now of Windsor and Detroit. In the July competition Mr. McLaren so impressed the Americans with his ability, fairness and honesty that during the next two months he was the sole judge on cheese. In the October competition he had associated with him two Americans. These gentlemen deserve credit also for their fairness and impartiality as well as their ability; because it is no secret that the Americans were rather jealous of the honors that were taken by this country, and made every possible effort to prevent a repetition of the victory of July in October. It was an ungrateful task for American judges to be compelled to give the awards against their own country. No doubt they knew in nearly all cases whether the cheese came from Canada or the United States; and they would have been a little more than human if they did not lean towards their own country. As one who was in Chicago at the time, I happen to know that we owe it not only to the fairness of the American judges, but to the ability, good judgment, tact, and good fellowship of Mr. McLaren, that Canada came out so well in the scoring. An injudicious man or a man whose judgment on every point of quality was not beyond question or dispute, might have reduced the percentage of our awards enormously. Without going more fully into details, all who are familiar with the facts will bear me out in what I say. Believing this I think that the fact should be recognized in the public press, more especially as Mr. McLaren had large business interests at stake and acted as judge at great personal inconvenience and loss. He is one of the few men engaged in the trade who know all about it. He has fed the cows, milked the cows, made cheese at the factory, and has since been a buyer of it for many years. In addition to this Mr. McLaren has always been in the best sense of the word a traveling dairy instructor. He is one of the few buyers who have interested themselves in correcting the mistakes of makers, and of using their influence to have clean factories and patrons who send good milk. He has always worked systematically in the direction of improving Canadian cheese. Mr. McLaren will be greatly surprised to see this tribute to his services, and will not know the source from which it comes; but it is one that he deserves, and which, I trust, you will allow to be paid through the columns of THE GROCER. Yours, etc.

DAIRYMAN.

Western Ontario, Nov. 8, 1893.



**RETAILERS' CORNER.**

John Curtis, of Port Hope, is building a 50 foot brick addition to his store.

J. Ault, groceries and dry goods, Seaford, has sold out to a man named Santhers.

E. Boggis, general merchant, Bracadale, has just bought a full line of teas.

Mr. Flood, a retired Paisley merchant, has erected three new stores in that town, and proposes to put up three more.

John J. Crotty, who has been manager of Henry Michie's general store in Fergus, has removed to Toronto. He was tendered a farewell oyster supper before his departure.

George Laing, of Milton, is moving into larger premises, and Wm. Patterson & Co. are opening out in the store vacated by Mr. Laing with a stock of groceries and confectionery.

J. Lyle, of Bowmanville, has moved into the premises of Murdock Bros., of that place. He has thoroughly refitted the store, and it is now said to be one of the best in the province.

S. K. Binkley, of Niagara Falls, is enlarging his store. Mr. Binkley is one of Niagara Falls' most prominent citizens as well as prominent storekeepers, and is a candidate for re-election as mayor.

If elected it will be for a fourth term, and his friends say there is no doubt about the result.

Underwood Bros. is the name of a new firm in Kendall. They are both young and energetic, and it is anticipated that they will do well.

John Whitesides, general merchant and lumberman, Huntsville, who was burned out recently, has gone to the Western States, where he will embark in the lumbering business.

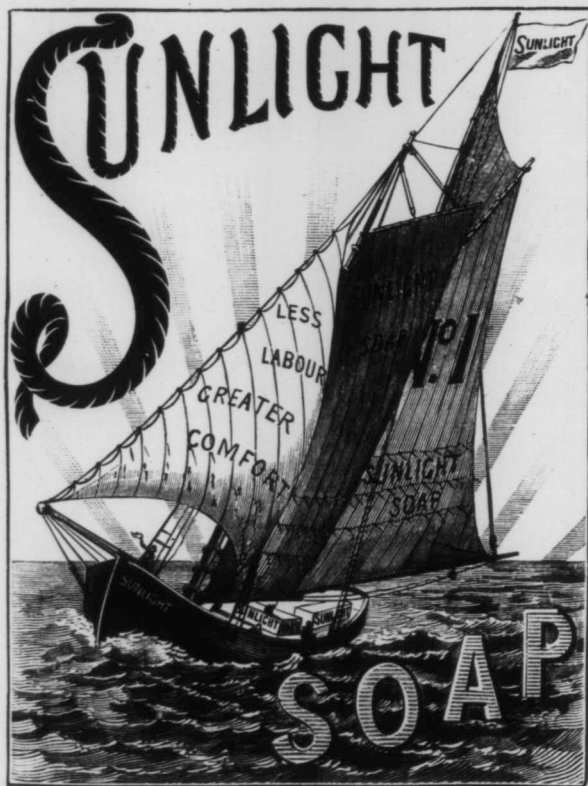
Benjamin Eggert, one of Rodney's general merchants, was married recently to a Miss McArthur, of that place. After the ceremony the newly wedded couple left for Detroit and other points in Michigan.

J. S. Reid, one of Winnipeg's old pioneers, formerly with H. G. B. Bannatyne, wholesale grocer, has again taken up his residence permanently in the city. Mr. Reid will take the grip and represent McKenzie, Powis & Co., on his old-time routes. Mr. Reid has been living in the South-western States for several years. He says he is glad to be back in Manitoba.—Free Press, Winnipeg.

The mail advices from England report a general cutting on the price of refined sugars, both wholesale and retail, and tone still somewhat weak.

**TOO MANY PRICES.**

There are a number of men to my knowledge who have three or four different prices on their goods. I have often been in stores when a clerk would call out, "What's the price of --?" "Who's it for?" thus showing that the price depended on who the purchaser was. Of all the bad habits this is the worst, and is sure to cause trouble. The man with one price is never caught in a lie; is never accused of overcharging; his clerk is never scolded for not charging enough, and creates a confidence that one price is the only and the right price. Take it home to yourselves. Do you have confidence in buying from a jobber whom you know has a number of prices, and don't you feel safer in buying from a drummer who gives you the lowest quotation at once and don't wait for you to beat him down. This beating down is rooted that jobbers and grocers alike seem always prepared for it. 'Tis true that some men would want twenty-dollar gold pieces for ten dollars, but we are not all alike. H. W. Beecher once said: "If you attempt to beat a man down and get his goods at less than a fair price you are attempting to commit a burglary as much as though you broke into his shop to take things without paying for them. There is cheating on both sides of the counter, and generally less behind it than before."—J. Hill in Retail Grocer's Advocate.



*ITS SUCCESS  
AND WHY!*

**SUNLIGHT SOAP** has made its unparalleled success all over the world, not merely because it is a good soap, but because it is all soap—soap only—not soap and something else.

The "something else" in other soaps is what cheapens them, but at the same time it makes them dear to buy, because of the harm cheap soaps do to the clothes and skin.

**SUNLIGHT'S** sales, which are more than double those of any other soap in the world, are due to its **QUALITY**.

It is the consumers who have made **SUNLIGHT'S** success. And why? Simply because they find it is well worth its price and the right soap to have.

Every Grocer Can Please His Customers by Selling "SUNLIGHT."  
Canadian Head Office—TORONTO. **LEVER BROS., LTD.**

### THE AUCTION FRUIT TRADE.

THE GROCER'S Montreal correspondent had a long chat with Mr. Frank Hart, of the well-known wholesale fruit firm of Hart & Tackwell, Montreal, with regard to the fruit trade in that centre. Mr. Hart, who has just got back from an extended trip through the fruit sections south and west of the line, has some interesting facts to detail about the business. He first called attention to the remarkable change that has occurred in the manner of carrying on the green fruit trade in Montreal during the past three years. In former years the stock was brought in by the various wholesale houses, who had to speculate more or less if they wished to keep a reasonable stock to supply their customers with. The result of this had been that the latter had to pay much higher for his supplies than before. Now, however, it was entirely different; not only did cargoes of West Indian and Mediterranean fruit come direct at regular intervals to Montreal, but the orchards and fruit packing firms in California and Florida were sending stock by rail direct in the same way. This was auctioned off three or four times a week for what the Montreal demand fetched, and the result had been that not only were the Canadian consumers supplied with fruits of all sorts much cheaper, but the fruit growers had found a new and fairly profitable market for their output. On the average five to eight carloads of Californian and other fruits had been sold every week in this way throughout the fall, and the sales had been attended by buyers from all over the country. In fact, the Montreal Auction Fruit Exchange was now one of the leading business organizations of the Metropolis, and it promised to extend its sphere even more. In the case of Florida oranges, for instance, Montreal had already received several carloads of this year's crop and they had been sold at New York and Boston prices. Speaking of Mediterranean fruit of this class, he was of the opinion that the time was not far distant when American green fruit will drive the former entirely off the markets of this continent. On his trip he had visited the Florida orange belt, and had come across one grove that would send out 30,000 boxes this year, another 20,000 and several from 4,000 to 10,000. Among the Montrealers who had groves were Mr. Northey, the former leather merchant, who would send out 2,000 boxes, most of which would come to the Canadian market. Then, among others from here who were doing well, were Messrs. Miller, Bailey, Lamontagne and McLean, but he did not know what their output would be. In conclusion Mr. Hart gave some interesting details

of the cost of the fruit and its value on reaching the markets. At the groves oranges were quoted at 70 cents a box; then the cost of packing, including boxes, was 40 cents, and ready for shipment they were quoted to jobbers at from \$1.25 to \$1.50. The expense of bringing a box of fruit to Montreal was another \$1.25, while to New York it was only 60 cents. Part of the extra expense to this market was the duty of 25 cents a box, but still to-day good fruit was being sold at from \$2.50 to \$2.75, and it was a good thing for the health of the people that it was so cheap, for there was nothing better for breakfast than a nice orange or other ripe fruit, and in this all physicians agree.

### THE STARTING POINT OF SUCCESS.

No truer axiom was ever presented to the mature mind than that success must be founded upon a recognition of the fact that the world contains many things we do not, and never will know; thousands of men and minds far above us in present capacity, and probably in all possible attainments. In fact, the young man is on the surest road to success when his condition may be described by the trite old truism, "the best lesson learned is that he does not know anything."

Robt. J. Burdette, in one of his lectures, aptly illustrates the ridiculous leadings of self-conceit in the young by giving his own experience, as a mere boy, during the late war.

It seems that he was a private, a raw recruit, in a cavalry regiment; and he states that upon a beautiful summer morning he was grooming his horse in a field close to a public road. Filled with the ambition of youth, he had allowed it to carry him to the point of placing a very high estimate upon his own ability. All other men were at the small end of the telescope to his gaze, and he was much dissatisfied with his position in life. While working upon his horse there came to his ears the clatter of hoofs along the dusty road, nearer and nearer, until there dashed into view a large black horse and upon his back an insignificant appearing rider, yet one wearing the uniform of an officer of high rank. Burdette looked at him and noted the girlish appearance, the white gauntleted rists, the shining trappings, the jaunty straw hat with its blue ribbon, set rakishly on one side of the head, the long curly hair dropping over his shoulders—all this, and he thought to himself how much better officer he would make; what an unfitness of things appeared to his mind in this girl-boy holding position above such an important personage as himself. He learned his lesson of life, however, when that af-

ternoon he followed Custer, his girl-boy of the morning, in one of his famous charges.

Self-conceit is an awful curse, and is sure to wreck the success of that young man who is so unfortunate as not to learn that he does not know anything.

Some very laughable things attend this over indulgence in self esteem. Not long since we came in contact with a country bred young man with the very best intentions, and we feel confident he will learn the first lesson of life before long, and then begin building for success, but his estimate of himself both plainly expressed and acted, was pitifully egotistic and ignorant. The young man was twenty-three and had taught a few terms of school in the country; had been seventy or eighty miles from home, and yet his experience in this great world was, in his own estimation, vast. He stated that, while he was but twenty-three he had the experience of thirty. Spoke of his younger brother by saying: "I am afraid the boy's father doesn't take proper care of him." Standing on the steps of the home where he was being entertained, he asked, "Can you inform me what the elevation is yonder?" and upon being told that it was a common everyday hill, he subsided until returning for a late lunch in the evening, he overwhelmed the lady of the house, who had eaten her supper before, by asking: "Had you finished your repast previous to our arrival?" Upon being presented with a book from the pen of one of our best writers, he asked: "Is this author broad and deep in his views, as I do not like to fill my mind with narrow thoughts and theories." Enough of this. It is but one case of a thousand where little—instead of "much"—learning has "made men mad." Young men get a discounted estimate on yourself if you desire to succeed.—Merchants' Review.

### LOUISIANA SUGAR CANE.

Everywhere the central sugar houses of Louisiana have, from the first day they started their mills, been furnished with a full supply of cane. In several cases we have heard of, the management have had to send word to the cane growers to stop delivery until they worked off the accumulation. As large as is the capacity of some central houses, who work altogether on purchased cane, the supply seems to be greater than was anticipated. Doubtless the late cool spell somewhat frightened the cane farmers, who fear a freeze before they sell all their crops, and good roads enabled a large hauling. Most factories, however, have made contracts stipulating the amount of cane to be delivered daily, and such houses generally keep their yards free from cane accumulation. \* \* \* Instead of the grinding season being late, as many thought would be the result in consequence of the storm of Sept. 7th, the cane has matured rapidly, under the influence of dry, sunny days and cool nights, and mills were, on an average, started a little earlier than usual. At this time we do not know of a place where the mills are not at work.—Sugar Bowl.



**SPECIAL  
VALUES**

**THIS WEEK in**

NEW CURRANTS  
NEW RAISINS  
NEW PRUNES  
NEW PEELS  
DATES

**LUCAS, STEELE & BRISTOL,**

Wholesale Grocers, Hamilton, Ont.

Now in Store and Arriving . . .

**New Raisins, Currants, Nuts and Peels**

OF THE FINEST QUALITY.

LABRADOR AND OTHER SALT WATER HERRINGS. ABERDEEN, FAT HERRINGS IN KEGS.  
B. C. SALMON IN HALF BARRELS. LARGE FAT MACKEREL IN HALF BARRELS.  
LARGE FAT MACKEREL IN KITS. "HORSESHOE," "COLUMBIA" AND "BON ACCORD" SALMON.  
LOVEJOY'S BREAKFAST FLAKES—Nothing Finer. We are Agents for Canada.  
Price, \$4.00 a Case. Car Load on the Way.

**BALFOUR & CO.,** Wholesale Grocers and Importers of Teas, **Hamilton**

**JAMES TURNER & CO.**

WHOLESALE GROCERS - - HAMILTON, ONT.

Hallewee Layer Dates      Grenoble Walnuts  
Finest Eleme Figs      Bevans' Blue Fruit

= C U R R A N T S =

Marcopoli's Packing, Panariti (lovely goods, half-cases)  
Vostizza, extra choice, cases  
Gulf, bold blue fruit, half-brls.  
Filiatra, extra good, brls. and half-brls.  
**CRANBERRIES,** barrels and baskets, at Quick Selling Prices



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

Take the hours of reflection or recreation after business, and never before it.

A reputation for truthfulness is indispensable to permanent and satisfying success.

There are eleven cheese and butter factories on Prince Edward Island owned by the farmers there.

Credit is often very cheap and over-buying far too common. Don't be guilty of the one, and don't abuse the other.

A. K. McDonald, St. Thomas, has sold his flour and feet business, Talbot street east, to Mr. J. L. Thompson formerly of the G.T.R.

The shipments of cocoa from Trinidad, Jan. 1 to Oct. 19, were 14,379,280 lbs., against 19,592,849 lbs. in 1892 and 13,972,935 lbs. in 1891.

A. M. Smith & Co., wholesale grocers, London, have purchased 280 of the Canadian cheeses which took prizes at the World's Fair in Chicago.

An average of a car load of eggs per day is shipped from Walkerton by Mr. Wm. Richardson, direct to Glasgow, Liverpool, and other British ports.

The mammoth cheese which attracted so much attention at the World's Fair is to be shipped to England via Montreal and the Allan liner, Laurentian.

When you hear a young man say, "the world owes me a living," you can make up your mind that he owes the world's people enough to balance the debt.—Exchange.

The official figures for the trade between Canada and the United Kingdom, published in London Friday for the month of October, show that the imports amounted in value to £1,608,333 and the exports to £330,305.

The annual report of the Winthrop cheese factory in McKillop shows that 788,929 pounds of milk were delivered in 120 days, for which \$3,044.54 was paid for the cream, and \$193 for what skim milk was left at the factory.

The pecan crop throughout the producing districts of Texas is reported as being unusually heavy the present season. Last year this rich, oily southern nut retailed from 12 1/2 to 15c. per lb., but this year reports from wherever they are grown are to the effect that

the yield will be enormous and consequently prices will be away down.—Chicago Grocer.

A Nashville collection agency uses a black covered wagon on the sides of which are painted pictures of the devil in red and gold. When the rig stands in front of a man's house or place of business, everyone knows the inmate has secured a high place on the agency's "black book."—Ex.

W. H. Crooker, the Waterdown merchant, who was recently mulcted for selling rape seed for what was purported to be turnip seed, has, through his solicitor, S. F. Washington, issued a writ for \$1,000 damages against John A. Bruce & Co., Hamilton, from whom he purchased the seed.

The visiting Dominion Ministers have learnt that coal oil which costs from 9 to 10 cents a gallon in Petrolea brings 40 cents in Manitoba. It costs but 18 or 19 cents in all to land in Manitoba, whence it is clear that the middleman makes an undue profit. The the Ministers have exposed.—News, Vancouver.

The sardine business is steadily increasing in this state, and has come to stay, as we learn from the largest receivers in Boston and New York that they find it difficult to supply the demand from the South and West of Maine packed sardines. We believe that this business is destined to be largely increased here, though already an important industry.—Portland, Me., Journal.

The Trust has broken out again with another stroke of either philanthropy or desire to hammer the raw sugar market. Refined goods have all been marked down, bringing the quotation on granulated to 43-4c., and the actual cost to the jobber 49-16c. This cannot be very pleasant information to the retailers who are struggling with the high priced stock unloaded upon them a short time ago.—N. Y. Commercial Bulletin.

The main trouble which the Toronto retail stores will have in trying to close on Saturday afternoons will probably be found in the fact that the dealers themselves cannot get through delivering orders early enough to close on the afternoon of the busiest day in the week. Orders cover two days, and as it is now, the grocer wagon runs until almost midnight. Better close earlier other week days, and in that way try to balance the over work on Saturday. We don't believe the Toronto dealers will succeed.

The statement of revenue and expenditure for the first four months of the current fiscal year is not as encouraging as last year, the revenue showing a decrease of \$238,000. The total revenue for the four months is \$14,166,357, and

# W. S. KENNEDY

## AGENT

452 St. Paul Street . . . **Montreal**

Keeps stocks of the following goods :

Rowntree & Co.'s, (York, England.)

**Cocoa and Chocolate Confect'y**

Carr & Co.'s, (Carlisle, England.)

. . . **Biscuits** . . .

Craven, M. A. & Sons, (York, England.)

**Candied Peels (Special large),  
Crystalized Ginger, Bottled  
Confectionery, Cachous, etc.**

Gray, John & Co., (Glasgow, Scotland.)

**Jams and Marmalade in glasses  
and tins, Peels, etc.**

Paterson & Sons, (Glasgow, Scotland.)

**Worcester Sauce, Essence Coffee**

Jamieson, J. & Co., (Glasgow, Scotland.)

**Lochfyn Herrings in Kegs**

Hubbard, Walter, (Glasgow, Scotland.)

**Rusks in tins**

Bryant & May's, (London, England.)

**Matches and Vestas in tins**

Parkinson & Son, (Doncaster, England.)

**Butter Scotch**

Robinson & Wordsworth, (Pontefract, England.)

**Pontefract Cakes and Liquor-  
ice Tit Bits.**

Marshall, James, (Glasgow, Scotland.)

**Farola, Pea Flour, etc., in Pkts.**

Candied Peels, assorted, in 1 lb. and 1/2 lb. boxes. Fragrant Bonbonieres in 5 cent phials. Gelatine Lozenges. English and American Twines. Philadelphia Caramels, English and Foreign Cheese, etc.

# W. S. KENNEDY

452 St. Paul Street - Montreal



# NEW GOODS! SEND FOR QUOTATIONS

Eleme Figs, Off-stalk, Select and Layer Valencias,  
 Patras, Filiatra and Vostizza Currants,  
 Aunt Sally's Pancake Flour, Aunt Abbey's Rolled Oats,  
 Labrador and No. 1 Split Herrings,  
 Morton's Preserved Spratts and Bloaters,  
 Morton's Fresh Herring and Kippered Herring

## DAVIDSON & HAY,

36 Yonge Street, TORONTO



ESTABLISHED 6 YEARS

## The "Monsoon" Brands

Of Indian and Ceylon Teas have proved themselves to be what the Canadian public want. They are RICH, FLAVORY Teas of GREAT STRENGTH. They defy competition with any other brand now offered to the trade.

In cases of 60 1 lb. or 120 1-2 lb. packets. Cases can be assorted ones and halves and Indians and Ceylons.

We are the only wholesale house in Canada that devotes its attention exclusively to Indian and Ceylon Teas.

### STEEL, HAYTER & CO., Growers,

11 and 13 Front St., Toronto.

## Gentlemen

SOME of our travelers are at the World's Fair and will be a week behind in their calls on your good selves. Write us your wants on a card or letter and we will give them prompt attention. War in Brazil has knocked Rio Coffee out. Pepper and Ginger are higher, not much change in other spices.

Your friends,

THE  
**SNOW DRIFT CO.**  
 BRANTFORD

### X. L. C. R. SOAP

\$2.25 per 1/2 Gross. For cleaning Silver, Nickel Steel, and Household Utensils generally.

Has no equal in the market.

L. E. LAWSON,

The College Grounds, Adelaide St. West,  
 TORONTO, ONT.

## BROOMS BRUSHES

WOODEN WARE WILLOW WARE  
 Grocers' Sundries

### Walter Woods & Co., Hamilton.

**GRIMBLE'S** English Malt  
 Six GOLD Medals **VINEGAR**  
 GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

### .. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

## ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

the expenditure \$8,125,298, leaving a surplus of \$4,291,049. The capital expenditure to October 31 was \$1,863,508, as against \$1,364,547. The total net debt on October 31 was \$239,214,299, a decrease of \$234,983 in the month.

It is estimated that fully one-third of the entire Cape Cod cranberry crop has been held back by growers on account of poor prices received thus far. It is thought that the crop will foot up nearly 175,000 barrels, the largest on record. The highest price received has been \$4.75 for the choicest berries and \$3.25 for low grades. The growers claim that they cannot pay the prices demanded by the pickers and sell their fruit at such figures.—Ex.

Rather a pretty effect was made by a sidewalk fruit dealer in the market district the other day. He had gathered an armful of wild asters and chamomile from a vacant lot and had decorated his fruit stand with them, placing a richly headed stalk of flowers between each pair of baskets. The blue and white, blended with the green of the leaves, the pink of the peaches, the red of the apples, the yellow of the pears, and purple of the plums, made quite a decorative piece of color, and many of those who passed that way stopped to look at it.—N. Y. Sun.

The returns from the retail grocery business may not be princely, as a rule, but they compare favorably with the earnings of college presidents and professors in this country, which are given by a recent writer in the Forum, as follows: Salaries of presidents, \$520 to \$10,000; salaries of professors, \$400 to \$5,500. The average college salary is \$1,470.50. The average earnings of workmen in the iron industry equal the average earnings of professors in the smaller colleges.—Ex.

A merchant in Cumberland, Md., who keeps a good stock of groceries, had on hand a half dozen bars of cinnamon brown soap which no one seemed inclined to buy. It remained in stock for more than a year, and had become pretty dry and shriveled. One day recently, a stranger entered and purchased the entire lot at 10 cents a bar. Next day the stranger, dressed in fancy costume, was selling thin slices of that soap from the street corner at 25 cents a slice. He would put a few pieces of cheap jewelry, worth about ten cents, along with the soap, and the way he guiled the crowd was simply astounding. No doubt numbers of persons who had declined to purchase a whole bar of the soap from the Cumberland merchant at the small cost of ten cents, bought a shaving of it from the grotesquely arranged street fakir for a quarter. Barnum evidently was right when he said the public delighted in being humbugged.—Interstate Grocer.

## DRY GOODS.

### MONTREAL MARKET.

Values, with the exception of one line of goods, are ruling firm on this market. This exception has been on the medium and higher grade cottons. Many in the trade in consequence of the depression across the line have been predicting lower prices on goods of this description, but up to the first week in November sellers did not manifest the slightest intention of lowering prices. During the week of the 6th, however, the announcement was sent out by mill agents that prices were reduced about 5 per cent. on medium and high grade lines of bleached cotton, bleached plain and twilled sheeting. In conversation with your correspondent a leading sales agent asserted that as a matter of fact the decline was not of an important character, as the lower grade lines in which most of the trading was done was not affected at all. It was hoped, however, that the reduction in the higher priced goods would lead to more demand for them. They utterly deny that it was the fear of American competition which led to the drop, saying that in this case the cheaper priced lines would also have been affected. But notwithstanding this assertion there are many in the trade who take an exactly opposite view of the case. Be the cause what it may, the demand for cotton goods for future delivery has been satisfactory on the whole previous to the decline, and it will be interesting to watch whether the new development will have the effect of increasing business or making buyers backward in the expectation of further concession.

Some of the jobbing houses here who do most of the business with the French Canadian retail trade, complain that one or two Quebec houses have had representatives on this market recently whose sole aim seemed to be the sale of cotton goods regardless of cost. They say that the experience of the past proves that Quebec firms can expend both their time, money and energy to better advantage at home.

D. Morrice, Sons & Co. note that orders on spring account for cottons and cotton underwear continue perfectly satisfactory.

John Martin & Sons report a good demand for all kinds of gentlemen's furs, in which they are offering a large collection at very good values.

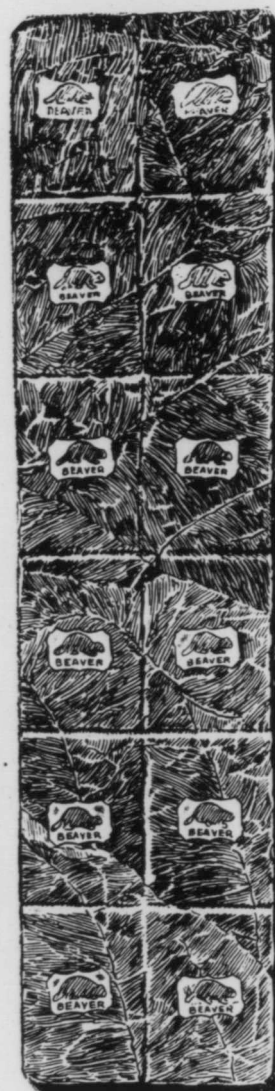
One of the features this fall has been the demand for underwear, and on this connection Jas. Johnston & Co. note encouraging returns in their fine lines of hygienic goods.

McFarlane & Patterson of St. Helen street are now showing their full line of spring samples. Notably among them are fine lines of negligé summer shirts and high grade summer underwear.

Mr Wm. Agnew of Wm. Agnew & Co., who was one of the first buyers back from the other side to this market, reports the

# McALPIN TOBACCO Co.

Manufacturers,  
TORONTO.



BEAVER PLUG

IS THE GENTLEMAN'S CHEW.

Our Tobaccos are now prepared for fall and winter use and will be found soft and pliable and in every way desirable.

SEE PRICES CURRENT.



# A Deal in Messina Lemons.

We are offering bright repacked Messina Lemons at \$3.50 per Case. Send along your orders before the lot is closed out.

**H. P. Eckardt & Co.,**

Wholesale Grocers, Toronto.

BRANDED



## Valencia Raisins

Superior LAYERS, in half and quarter boxes

Fine " " " "

SELECTED " " "

Superior OFF-STALK, in half boxes

Fine " " "

Fair " " "

*Superior Packing* —

YOU WILL FIND

### Boeckh's Brushes & Brooms

In almost every town from OCEAN to OCEAN. They are sold in all first-class stores, as goods bearing this brand are always reliable and as represented.

CHAS. BOECKH & SONS, Manufacturers,  
TORONTO.

### LION "L" BRAND

REGISTERED  
TRADE  
MARK.



PURE GOODS.

JAMS,  
JELLIES,  
VINEGARS,  
PICKLES.

The largest  
factory of the  
kind in the Do-  
minion.

DIPLOMA  
AND MEDAL  
Toronto Exhi-  
bition, 1898.

WICHEL LEFEBVRE & CO., Montreal & Toronto.  
Beet Sugar Factory at Berthierville, P. Q.

### We Offer to the Trade

Ex. S.S.  
"ESCALONA."

New MALAGA FRUITS, in boxes and ¼ boxes.  
Merle's Fine Off Stalk Valencia Raisins.  
New Provincial Currants, in brls. and half brls.  
Fine Amalias Currants, in brls., half brls. and cases.

### L. CHAPUT, FILS & CIE,

Wholesale Grocers - MONTREAL

SOME PEOPLE BOAST OF THEIR

## Imported Pickles and Jams

But if you want a first-class  
article for less money, try

**T. HOSKIN,** 535-537 King St. West .. **TORONTO**

**LAWSON BROS.** Manufacturers  
.. of ..

Rolled Oats, Rolled Wheat, Flake Peas,  
Flake Hominy, Flake Barley, Wheatlets,  
Etc Put up in bulk, boxes, barrels, and  
packages.

The Best Goods in the Dominion.

The College Grounds,  
Adelaide St. West, Toronto, Ont.

**GEO. ROSSITER,**

Brush Manufacturer,

10 to 14 Pape Avenue, TORONTO

Machine Brushes Made to Order

SEND FOR PRICE LISTS

IS THE GENTLEMAN'S CHEW.

ow pre-  
use and  
able and

NT.



We beg to inform our customers that we are now turning out our usual quantities of tobacco, and can fill all orders without delay.



BE SURE  
AND GET THE  
Dog's Head Brand

EMPIRE  
TOBACCO  
Co.

MONTREAL

general tone steady at primary centres. He visited all the leading centres for fine dress goods in Great Britain and on the continent.

Caverhill, Kissock & Co. complain very much of backward trade on account of the fine weather. They have nothing else to report of interest.

Brophy, Cains & Co., who make a specialty of fine lines of all kinds of black goods for ladies' wear, have done a good trade this fall. Their aggregate turnover is fully equal to that for the corresponding period last year.

Wm. Agnew & Co.'s travelers are out now showing full ranges of shot surahs, pongee and shanghai silks, also their customary full range of black silks. They have done a good sorting trade in mantle cloths.

Thibaudeau Bros. still report a scarcity of fancy striped underwear here. The market has been kept bare of the article throughout the month, and Mr. Nadeau says that his firm still have difficulty in filling their orders.

#### TORONTO MARKET.

The trade of the past week has continued to be productive of but small sorting orders. Parcels have been small, although their number has not diminished. The various classes of winter goods have had considerable attention from retailers, and the repeats obtained by travelers or sent by letter have been quite encouraging when the mild weather is considered.

Travelers have been pushing prints on retailers' notice, and large sales are reported. Other spring lines are not having a phenomenal run.

The feature of the past few days has been the slight decline in the higher grades of bleached cottons. Lower greys are also easier, although colored cottons remain fair. This will be felt immediately by the retailer, to his advantage, for the great competition in these lines has been immediate in the reduction of wholesale prices. Many buyers are of the opinion that the end is not yet.

We are informed by Gordon, Mackay & Co. that they have just passed through the customs a shipment of military braids in black, navy, seal and myrtle, (six widths in black and four widths of colors), also a full range of Hercules, No. 100 to 1100. These are scarce goods and very much in demand.

Mr. Crawford of W. R. Brock & Co. has returned from his buying trip, looking hearty after his ocean voyage. Mr. Alexander of Alexander & Anderson, and J. W. Woods of Gordon, Mackay & Co., have also returned. All three gentlemen are experienced buyers, and customers of each respective house will soon learn the special results of their visits to primary markets.

On the 6th inst. the Council of the Board of Trade met and entered into a warm discussion concerning the Government's laxity in providing a National Bankruptcy Act. A most determined spirit was manifested by

all classes of merchants present, showing that the injustice from the absence of legislation had rankled deep.

Recognizing the fact that 60 doz. lots in one line of hose are too large for some merchants to handle, Gordon, Mackay & Co. have decided to sell half case lots (30 doz.) of their celebrated No. G. 500 black cashmere hose in sizes 8½, 9 and 9½ inch, assorted to suit purchasers at the case price \$1.89.

W. Calvert & Co., 10 Front street west, Toronto, represent more carpet mills than any other commission firm in Canada. They show a number of ranges of all grades of unions and wools which cannot be excelled for variety. What they are showing now are samples of goods to be delivered in the spring, and they report an increased enquiry for these lines. This firm is rapidly forging its way to the front rank of commission merchants, and any line they carry is sure at least of being thoroughly brought to the notice of probable buyers.

Alexander & Anderson are receiving a shipment of scarce goods, viz.: Black and navy hopsack dress goods, velveteens, etc. They have in stock a fine assortment of mantle cloths in beavers and cheviots. Their stock of underclothing is large, and they claim to be showing extra values.

Fancy goods are shown in various styles for the holiday trade by John Macdonald & Co. They show leatherette handkerchief and glove sets; fancy candles with or without brass stands and fancy shades; fancy clocks, vases and ornaments; brass goods in statuary, figures, trays, candelabra, inkstands, etc.; china figures of all sorts and china and brass combinations. A neat novelty is a papetrie with writing pad combination. Various other lines are shown, but a full enumeration is out of the question.

Now is the time to buy silk handkerchiefs for the Christmas trade, while the stocks in the wholesale houses are well assorted. Gordon, Mackay & Co. are showing a larger range and better value than ever, in this line including fancy and cream brocades of English make, and cream and colored embroidered hemstitched and initial Japanese goods in immense variety.

Mr. Fisher, of Wyld, Grasett & Darling states that in his opinion the change in the style of men's neckwear for the coming season promises to be more marked than for several years. The ordinary derby scarf which has been so universally in demand for the last four or five seasons seems likely to give place to the graduated derby, which, when tied, forms a small knot with wide ends. In the made-up scarfs, also, the knots are to be worn much smaller with the aprons or ends very wide, the object being to imitate the graduated derby when tied. He remarked that Wyld, Grasett & Darling have a large shipment of these goods in transit which they will be able to deliver in good time for the Christmas trade; and samples of these are now in the hands of their special men's furnishing travelers, who report an active demand for these novelties.



J. F. EBY

HUGH BLAIN

### Valencia Raisins

"	"	Off Stalk
"	"	Fine Off Stalk
"	"	Selected
"	"	Layers

### Malaga Raisins

Loose Muscatels
Imperial London Layers
Connoisseur Clusters
" " 1/4 Flats
Black Baskets, Boxes, and Flats
Extra Dessert Clusters
Royal Buckingham "
" " " 1/4 Flats

### Currants

Filiatra  
Patras  
Vostizzas

## 1893-4 California

**Figs** Eleme (Table)  
Comadre (Taps)

### EVAPORATED FRUITS

Apricots  
Peaches  
Pears  
Nectarines

### Nuts (Shelled Almonds)

Filberts  
Almonds  
Pecans  
Walnuts (Grenoble Marbot)  
Peanuts

**RUN UP AND DOWN THIS LIST**

### Peels

(Imported and Domestic)  
Citron  
Lemon  
Orange

### Dates

and make up your order for

### Prunes

# CHRISTMAS

.. AND ..

# THE HOLIDAYS

## EBY, BLAIN & CO.,

Wholesale Grocers, TORONTO, ONT.



[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below, and in our Prices Current, necessarily take a wide range.]

### TORONTO MARKETS.

TORONTO, Nov. 16, 1893.  
GROCERIES.

The market is now well supplied with new dried fruits, receipts having been free during the past week or ten days, and they have been going out again quite freely, but the benefit that might result therefrom is lessened by the cutting of prices, a good deal of which is practised, particularly on Malaga raisins. Currants are cabled 6d. to 1s. dearer. Outside dried fruit the market has not much life, and complaints are still numerous regarding the slowness of payments. In canned goods the demand is still of a fair sorting up character. Coffees are as uninteresting as ever. New Grenoble and Marbot walnuts are on the market. Advices announce an advance of 5 francs in the former. Spices are still receiving considerable attention, but demand for sugar is small at unchanged prices. A fair business is reported in syrups but molasses is quiet. There are a good many teas moving, particularly Young Hysons.

#### CANNED GOODS.

The canned goods market remains much as before. In peas, corn and tomatoes a fairly active business is being done at 80 to 85c., but the orders are individually small and of a sorting-up character for immediate requirements. There are a few tomatoes offering by packers at 80c., but the packers are not anxious to sell at the prices jobbers want to pay. The situation as to prices is firm, and it is the general impression that the bottom has been reached in regard to prices. Salmon of the better brands is in active request for small lots. There is a good deal of cutting being done as to price. It seems, however, to be in the poorer brands, such for instance as Cohoes, a pale pink fish, which it is said is being sold by some as red salmon. The standard and better brands are fairly steady. The idea as to price of good brands is \$1.25 for tall and \$1.50 for flats; cohoes can be obtained at \$1.05 to \$1.06, but the quality is held to be inferior to that of pure white spring salmon. Business keeps fair in the better brands of lobster, but the poorer kinds are not much wanted. We quote \$1.85 to \$2.10 for tall and \$2.40 to \$2.50 for flats as the ruling prices. Canned fruits are dull and prices unchanged. We quote: Peaches, \$3.10 to \$3.25 for 3's, \$2.10 to \$2.25 for 2's;

raspberries and strawberries, \$2 to \$2.10. Demand is extremely light for meats, and sardines are in much the same condition.

#### COFFEES.

There is no change on the local market. No Rios have arrived yet and consequently stocks here are still bare. The conditions on the New York market regarding Rio coffee are still perplexing. We quote as before: Rio, 21 to 22c.; East Indian 27 to 30c.; South American, 21 to 23c.; Santos, 21 to 22c.; Java, 30 to 32c.; Mocha, 26 to 27c.; Maracaibo, 21 to 23c.

#### NUTS.

New Grenoble and Marbot walnuts are arriving, and the former are selling at 13 to 15c. and the latter at 12 to 13c. Pure Grenoble walnuts have advanced 5 francs, on account of the extent of the demand for mixing with other kinds and for shipment to the United States. The Laurentian, which arrived at Montreal on the 13th inst. had on board the Christmas supply of new Marbots and other walnuts for the Canadian trade, so the goods may be considered as ready for distribution from all points. This is about one week earlier than in 1892. The cost price is about ¼c. below that of last year. We quote:—Brazil nuts 14c. a pound; Sicily shelled almonds, 32 to 35c. a pound; Tarragon almonds, 12½ to 14c.; peanuts, 11 to 12c. for roasted and 8 to 10c. for green; cocoa nuts, \$4.50 to \$5.50 per sack; Grenoble walnuts, 13 to 15c.; Marbot walnuts 12 to 13c.; pecans 13½ to 15c.; chestnuts, \$4.75 to \$5.00 per bushel; hickory, \$2 to \$2.25.

#### RICE

The usual seasonable quietness has settled down upon this branch of the trade. Prices remain as before at 3¾ to 3¼c. for ordinary and 5 to 5¼c. for Montreal Japan, and 5¼ to 6c. for imported Japan.

#### SPICES.

Trade continues fairly active for all kinds. We quote as before: Pure black pepper at 13 to 15c.; pure white at 20 to 28c.; pure Jamaica ginger at 25 to 27c.; cloves, 14 to 25c.; pure mixed spice, 30 to 35c.

#### SUGARS.

There seems to be even less doing in sugars than a week ago, and all purchases are of a hand to mouth character. Prices remain as before, granulated being quoted at 5 to 5½c., and yellows at from 3¾c. for dark up to 4¾c. for bright. There are a few raws on the market, which are quoted at 3¾c., but there is nothing doing in them.

THE GROCER'S special sugar cables from London show the course of the world's market for the past few days:

	Centrifugal 96 <sup>o</sup>		Muscovado for refining		Beet	
	s. d.	s. d.	s. d.	s. d.	Nov.	March.
Nov. 9.....	15 9	13 3	13 0	13 3	13 3	13 3
Nov. 10.....	15 9	13 3	13 1	13 3	13 3	13 3
Nov. 11.....	15 9	13 3	13 1	13 3	13 3	13 3
Nov. 13.....	15 9	13 3	13 1	13 3	13 3	13 3
Nov. 14.....	15 9	13 3	13 1	13 3	13 3	13 3
Nov. 15.....	15 6	13 3	13 0	13 2	13 2	13 2

Willett & Gray, in their Weekly Statistical, say:—

THE WEEK—Raws unchanged for Centrifugals. 1-16c. decline for Muscovados. Refined declined ¼c. Net cash quotations are: Muscovados, 2 13-16c. Centrifugals, 3¼c. Granulated, 4-47c. Receipts, 33,814 tons. Meltings, 25,000 tons. Total stocks in Four Ports, 25,408 tons, against 16,594 tons last week, and 101,871 tons last year. By cable: Stocks in Havana and Matanzas, 44,000 tons, against 45,000 tons last week and 8,000 tons last year. The six principal ports of Cuba

give for the week: Receipts, none: exports, 3,000 tons; stock, 60,000 tons last week, and 23,000 tons last year. Total stock in all the principal countries, 510,308 tons, against 497,928 tons at same dates last year. Afloats to the United States from all countries estimated. 70,000 tons, against 70,000 last year. Beet Sugar quotations, cost and freight, 13s. 6d. per cwt. for "firsts."

RAWS.—The declines noted during the preceding two weeks and amounting altogether to ¾c. per lb. appear to have been sufficient to bring our markets to as low a point as is consistent with quotations in any producing country for the present at least. On the other hand there is no great desire to secure sugars at the present basis, but rather the situation is one in which refiners are disposed to melt their higher cost holdings as they arrive in to refined for disposal to consumers as soon as the country will take them. The demand is so small however that meltings have decreased, while receipts have increased, causing a rise again in stocks.

REFINED.—The most prominent figure of the sugar situation is the sudden cessation of demand for refined sugars at all the points of manufacture east and south and west. A part of this is due to the increasing supplies of the domestic cane crops of Louisiana, Texas and Florida and local moderate supplies from the domestic beet sugar industry. A larger proportion of these crops than usual appear to be going into direct consumption without refining. A more important influence, however, is the absence of business in general and lack of employment caused thereby to the large mass of sugar consumers. There is no immediate prospect of any improvement. A further reduction of prices has been made by refiners to meet the conditions, and every endeavor is made to increase the consumption by keeping prices of refined constantly at a minimum level, even though raw sugars, from which they are made, cost more than the present current quotations, as is the fact at the present time.

#### SYRUPS AND MOLASSES.

The movement in syrups continues fairly good and prices are unchanged, 1¾ to 3¼c. being the ruling figures. In molasses business keeps quiet and prices unchanged. We quote: Barbados, fine, first crop, 37 to 40c.; West Indian, 30 to 35c.; New Orleans, "open kettle," 47 to 50c.

#### TEAS.

There is a good movement. New Young Hysons at from 16 to 35c. are receiving the most attention, the demand for them being active. The movement in Japans and blacks is generally speaking light, although some houses report good sales of medium Japan at from 16 to 18c. The idea as to price of blacks ranges all the way from 15 to 35c.

#### DRIED FRUIT.

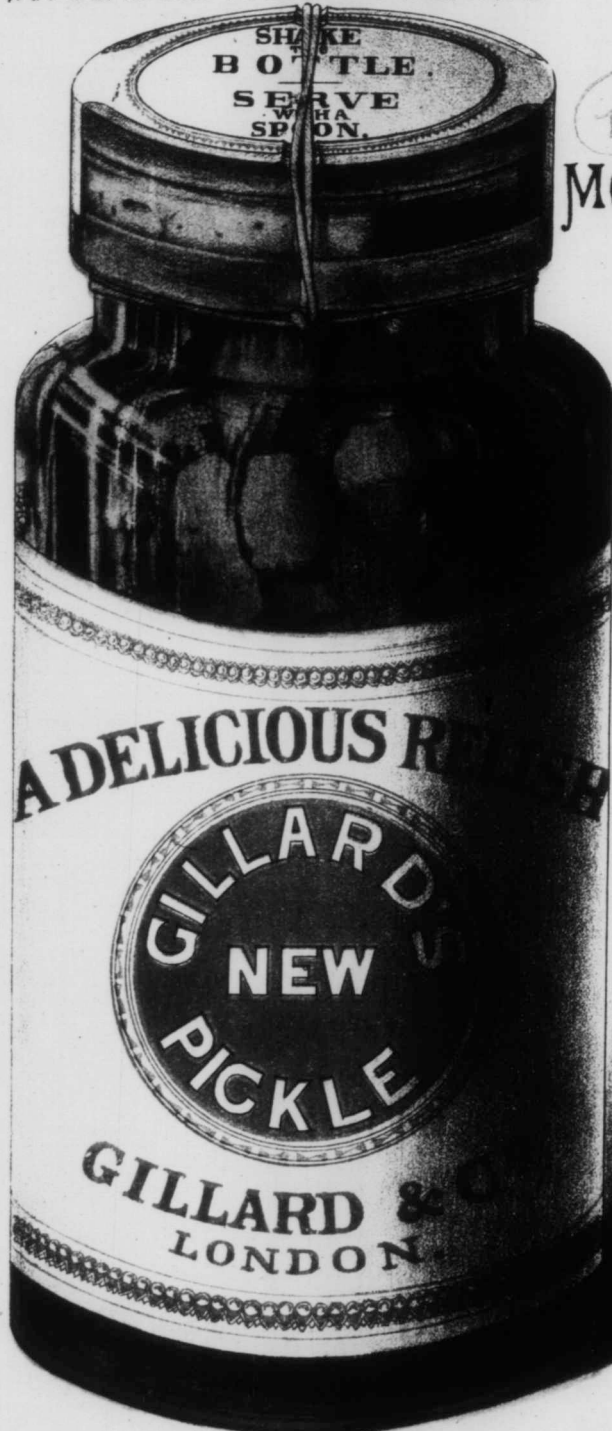
Nearly all the interest of the trade is centred around the dried fruit market. All the houses are now pretty well supplied with most lines of new fruit excepting of course such as Bosina prunes and dates, which, have not yet arrived. An unsatisfactory feature of the trade is the cutting of prices in Malaga fruit. Some of the dealers have sold this fruit at actual cost, although there seems no reason why they should do so, as the quality of the fruit is excellent and the quantity is rather less than last year. There is a good trade doing in Valencia raisins and some of the houses are behind with orders. Stocks of the better grades and selected fruit are getting low, but it is expected that they will be replenished in a week or so. The market is a little stronger if anything.



SUPPLEMENT TO THE CANADIAN GROCER.

GILLARD'S  
NEW PICKLE  
FAR SUPERIOR TO EVERY OTHER KIND

GILLARD'S  
NEW SAUCE  
PREPARED ONLY FROM FINEST INGREDIENTS



THE  
MOST DELICIOUS  
MADE



MADE BY GILLARD & Co. LONDON, ENGLAND.

W. H. GILLARD & Co. WHOLESALE GROCERS & TEA IMPORTERS HAMILTON, ONT.

SOLE AGENTS FOR WESTERN ONTARIO.

Howell Lith Co Hamilton, Ont.

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ANTICIPATION.



INVESTIGATION.



SATISFACTION.



CONSUMMATION.

(BECKETT'S BOY.)

## Currants . .

Finest Amalias Currants, cases and half barrels. (These goods are machine cleaned before packing.)

4 Cr. Extra Fine Patras Currants, in cases.

Atlas choice Patras Currants, in cases.

Blue Crown Currants, (the choicest selection of Gulf), in cases.

Choice Vostizza Currants, in cases and half cases.

Richelieu Vostizza Currants, in half cases.

Panareta Currants, in half cases, (the highest grade, handsomest, and richest flavored currants grown in Greece.

Finest Filiatra, in cases, half bris. and bris.

Prime Provincial, in half barrels.

## Valencias . .

Bevan's Selected, in 14 lb. and 28 lb. boxes

Arguimbau's Selec'd, " " " "

## Malaga Raisins

Black Baskets, Imperial Cabinets, Imperial London Layers, Connoisseur Cluster, Choice Cluster, 1 Crown, and Non Plus Ultra, 5 Crown, (used by the Royal family.)

## Peels . .

Fine new "York" and "Italian," Lemon, Orange, and Citron, in 7 lb. boxes.

Commadra Figs in Taps, French Plums in 55 lb. Cases, New Tarragona Almonds, Bevan's Selected Shelled Almonds.

Buy the Best

The Prices are Low

The Qualities Fine

# W. H. GILLARD & CO.

Wholesalers

HAMILTON



**FOR DAIRY**  
**BUTTER**  
**OR DRESSED**  
**POULTRY**  
 Write or Wire  
**PARSONS**  
**PRODUCE CO.**  
 WINNIPEG — MANITOBA

**BUCHANAN & GORDON,**  
 Brokers and Commission Merchants and  
 Manufacturers' Agents.  
**WINNIPEG**  
 Representing in Manitoba and the  
 North-West Territories:  
 ARMOUR & Co., Chicago, Ill.  
 THE ARMOUR PACKING CO., Kansas City, Mo.  
 THE B. C. SUGAR REFINING CO., Ltd., Van-  
 couver, B. C.  
 HIRAM WALKER & SONS, Ltd., Walkerville  
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 JOHN DEWAR & SONS, Tullymet Distillery  
 Perth, N. B.  
 PERINET ET FILS, Reims, Champagne.  
 Warehouses on C. P. R. Track.  
 EXCISE, CUSTOMS AND FREE,  
 AND LOW RATES STORAGE.  
 CORRESPONDENCE SOLICITED.

**LAURENCE GIBB**  
 Provision Merchant,  
 83 COLBORNE STREET, TORONTO  
 All kinds of Hog Products handled. Also Butter  
 Cheese, Poultry, Tallow, Etc  
 PATENT EGG CARRIERS SUPPLIED.  
 Good Prices paid for Good Dairy Butter.  
**THE**  
 Winnipeg Produce and Commission Co. Ltd.  
 WINNIPEG, MANITOBA.  
 EGGS ARE A LIGHT CROP.  
 We are open for consignments.  
 Let us hear from you about Eggs  
 and other Produce.

**COWAN'S**  
**COCOAS AND**  
**CHOCOLATES**  
 Are Standard, and sold by  
 all grocers.

**SILVERINE.**

The newly discovered natural Mineral Polish  
 excels everything for cleaning plated ware, brass,  
 tin, glass, etc. It quickly imparts brilliancy to  
 jewelry without injury to the finest. Cheap,  
 profitable, and easily sold.  
 Send 10c. for sample, free by mail.

**SILVERINE CO.**  
 1166 College Street, TORONTO.

ESTABLISHED 1874.

**JAMES E. BAILLIE**  
**PORK PACKER**  
 AND WHOLESALE PROVISION MERCHANT  
 66 Front St. East, Toronto.

Mess Pork, Bacon, Hams, Lard, Cheese.  
 Cold Storage for Butter and Eggs.  
 Country Consignments Solicited.  
 Prompt Returns Made.

**WILLIAM RYAN,**  
**PORK PACKER**  
 Toronto, Ont.

**HAMS, MESS PORK,**  
**BREAKFAST BACON, SHORT CUT,**  
**ROLLS, LARD.**  
 WRITE FOR PRICES.

**PARK, BLACKWELL & CO.**  
 (Limited.)  
 — SUCCESSORS TO —  
**JAS. PARK & SON.**  
**TORONTO.**

Full lines of Superior Cured Hams, Break-  
 fast Bacon, New Special Rolls,  
 Beef Hams, Long Clear Bacon,  
 Butter, Cheese, Lard, Eggs,  
 Etc.  
 Write for Price List.

FAC SIMILE OF PACKAGE.



McLAREN'S



Is Honest Goods and just  
 the Thing on Which to  
 make or Extend a Busi-  
 ness.

The Best Grocers Make  
 a point of Keeping it al-  
 ways in Stock.

Butter in good demand; large rolls, pails,  
 crocks, and best store-packed tub sell-  
 ing 19 to 20c.; choice dairy tub, 20 to 22c.  
 no stock on hand. Eggs, 16½ to 17c.  
 We charge five per cent., and prompt  
 returns by registered letter.

**JOHN HAWLEY, Provisions and Commission**  
**88 FRONT ST. EAST.**  
 Established 1870. Egg Trade a Specialty

**S. K. MOYER,**  
 Commission Merchant,  
**76 COLBORNE ST.,**  
**TORONTO, ONT.**

DEALER IN  
 Oysters, Oyster Carriers, Fresh and Salt  
 Fish, Oranges, Lemons, Dates,  
 Figs, etc.  
 Orders Solicited.

GEORGE McWILLIAM. FRANK EVERIST  
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**McWILLIAM & EVERIST**  
 GENERAL FRUIT  
 Commission Merchants  
 25 and 27 Church street,  
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Consignments of FRUIT and PRODUCE SOLI-  
 CITED. Ample Storage.  
 All orders will receive our best attention.

**Dawson & Co.**  
**FRUIT**  
**PRODUCE**  
 and COMMISSION MERCHANTS

32 WEST MARKET STREET,  
 TORONTO.  
 Consignments  
 Solicited

**RUTHERFORD & HARRISON,**  
 Wholesale Produce & Commission Merchants  
**76 FRONT ST. EAST, - - - TORONTO,**  
 DEALERS IN  
 Butter, Eggs, Cheese, Poultry, Lard,  
 Cottolene, Dried Apples, Honey,  
 Hams, Bacon, etc.

Correspondence invited. Consignments  
 solicited. Egg Carriers supplied.  
 Liberal Advances Made on Consignment

## MARKETS—Continued

Ruling prices for spot are: Off-stalk, 4¼ to 4¾c.; fine off-stalk, 5 to 5½c.; selected, 6 to 6½c.; layer, selected 7c. Sultana raisins are still dull at 5½ to 6½c. for old fruit. Malaga raisins are moving quietly, and stocks are pretty well all in. We quote:—London layers, \$2.25, connoisseur clusters \$3, dessert clusters \$3.75 to \$4, quarter flats Dehesas \$1.50. New currants are moving freely. Demand is principally for the better class of fruit. Common currants are selling at 3¼ to 4c., but for good fruit we quote: 4¼ to 4½c. for provincials in bbls. and 4¾ to 4½c. in half bbls.; Filiatras, 4¾ to 5c. in bbls., 4¾ to 5¼c. in half bbls.; Patras, 5¾ to 6c. for bbls., 5¾ to 6¼c. in half bbls., 6 to 6½c. in cases; Vostizzas, 7 to 8½c. in cases, 7¼ to 8¾c. in half cases; Panariti (better than are Vostizzas), 9½ to 10c. There are no Bosina prunes on the market, and the few French plums that are here are slow of sale at 5 to 5¾c. Dates are dull at 5 to 5½c. There are a few Eleme figs on the market, but the direct shipments have not yet arrived. They are due here in a week or so. The demand is good of from 10½c. up.

## BUTTER AND CHEESE.

The market is without any prominent feature this week. The market is getting a little heavier stocked with dairy butter, and there is a good deal coming in on commission. Prices remain much as before, and demand is good for choice. For really choice jobbers are paying from 20 to 21c. and selling at 21 to 22c.; store-packed they are taking at 16 to 17c. and selling at an advance of 1 to 2c. on these prices. Large rolls are being taken at 17 to 19c. according to quality, and they are being jobbed out at 19 to 20c. For pound rolls jobbers are paying 20 to 22c. and selling at an advance of 2c. In creamery tubs there is hardly anything doing, people giving the preference to dairy on account of price. Jobbers are paying 23 to 24c. and selling at 25c. Creamery pound prints are taken at 25 to 26c. and sold at 26 to 27c.

Cheese is in fair demand locally and prices are firm at 11c. for July and August make and 11¼c. for September.

## COUNTRY PRODUCE.

BEANS—Much as before. Jobbers are paying \$1.25 to \$1.30 for good hand picked, and selling at \$1.40 to \$1.50.

DRIED APPLES—Jobbers are taking a few at 5c. and they are getting 5½c. as a rule from retailers. There are not many offering and demand is light.

EVAPORATED APPLES—Buyers and sellers apart; 10 to 10¼c. are the ruling prices in a jobbing way, although we hear of one sale at 9¾c.; 8¾ to 9c. seems to be the idea of holders.

EGGS—Are in fair demand only, and prices are slightly easier than a week ago. We quote: Fresh 17 to 18c., limed 15 to 16c., cold storage 16 to 17c.

POULTRY—Receipts are light, demand fair, and a better feeling prevails on the market. We quote: Turkeys 8 to 10c. per lb., geese 5 to 6c. per lb., chickens 30 to 40c. a pair, ducks 40 to 60c.

POTATOES—There is not much change. Car lots are selling at 48c. on track, and small lots at 55c. out of cars and at 60c. out of store.

HONEY—Demand small and prices unchanged at 7 to 8c. for extracted white clover in 10-lb. tins and upwards, and at 14 to 15c. for sections.

HOPS—There is a wide difference of opinion regarding the market and it is difficult to fathom it. Holders are asking from 18 to 20c., but they do not seem to be finding many customers at these prices; 92's are still quoted at 12 to 14c.

ONIONS—Demand keeps fair. Spanish onions are lower at 75 to 80c. for crate, and we quote Canadian at \$1 to \$1.10.

SWEET POTATOES—Unchanged at \$3.50 to \$3.75 per bbl.

## HOGS AND PROVISIONS.

There has been a continuance of the liberal supply of hogs noted last week and prices are easier. For good weights \$7 is the highest price paid, while there is some light, thin stuff which fetch \$1 less—and there is a good deal of that quality coming in. Long clear bacon is in active demand, and a fair business is doing in all other meats. Lard is in good demand but a little easier in price.

BACON—Long clear, 10¾ to 11c.; smoked backs, 12 to 12½c.; bellies, 13¼c.; rolls, 10 to 10½c.

HAMS—In fair demand and lower at 12½ to 15c. for smoked, and at 11 to 11½c. for pickled.

LARD—Pure Canadian 11¼c. in tubs, 12c. in pails and 11¼c. in tierces. Compound 9 to 9¼c.

BARREL PORK—Canadian heavy mess \$20, Canadian short cut \$21.50 to \$22, shoulder mess \$18.

DRESSED MEATS—Beef fores are 4 to 5c., hindquarters 6½ to 8c., mutton 6 to 6½c., lamb 6½ to 7½c., veal 7½ to 9c., venison 4½c. for carcasses and 8c. for hindquarters.

## HIDES, SKINS, TALLOW, WOOL.

HIDES—Green hides remain unchanged at last week's decline. There is a steady demand for pure hides at 4 to 4¼c.

SHEEPSKINS—Are offering freely at last week's quotations—namely, 65c. Calfskins are nominal.

TALLOW—The situation in tallow is a little easier. Prices, however, remain unchanged at last week's figures—5¼ to 5½c. according to quality.

WOOL—Market remains quiet as usual; some few sales of small lots are reported, however, at prices mainly nominal. Dealers are paying from 16 to 17c. for good pulled wool, and 19 to 20c. for select quality.

## GREEN FRUIT.

FOREIGN—An increasing demand is reported for oranges at slightly lower prices, but lemons are still attracting but little attention. In bananas there is a fair business doing. Other lines remain much as before.

DOMESTIC—Apples are about the only thing in domestic fruits that are showing much attention, and demand for them is much with prices higher, Spies selling as high as \$4 per barrel.

We quote: Oranges—Floridas, \$3.25 to \$3.50; lemons, Messinas, \$5 to \$5.50; Maiori, \$7 to \$7.50 per box; Malagas, \$3.75 to \$4 per box, and half chests \$7.50 to \$8; bananas, \$1.25 to \$1.50; pears, 50 to \$1 per basket; tomatoes, 20 to 30c. per basket; cabbage, 40 to 60c. per dozen; grapes—Concords, 2½ to 3c. per lb.; Niagara's, 2½ to 3c.; Rogers, 2½ to 3c.; small baskets grapes, 25 to 30c.; Malaga grapes, \$4.50 to \$6 per crate. Apples, 25 to 30c. per basket and \$1.50 to \$4 per barrel. Cranberries, Cape Cod, \$6.50 to \$7 per bbl.; boxes, \$2.40 to \$2.50; Canadian, \$5 to \$6.00 per barrel; boxes, \$2 to \$2.15. California fruit—Apricots, 17¼c. per lb.; peaches, 14c. per lb.

## FISH.

Trade in fish is a little slow at present, and is likely to remain so for the remainder of this month, owing to the close season on certain lines, such as, white fish, salmon trout, etc. We quote: Fresh sea salmon, 17 to 19c.; skinned and boned cod fish, 6½c.; Labrador herring, \$4.50 per barrel; shore herring, \$2.75 per bbl.; Digby herring, 11 to 12½c.; boneless fish, 4c.; boneless cod, 7 to 8c.; blue back herring, \$2.00 per hundred; blue pickerel, 4 to 5c. a lb.; yellow ditto, 7 to 8c. a lb.; salmon trout and white fish, 7½c.; eels, 6 to 8c. a lb.; prepared frogs 50c. per doz.; dressed sturgeon, 7 to 8c.; oysters by bulk, \$1.50 for standard and \$2 selected; cisco, 3 to 4c. each; salt mackerel in bulk, 10c. per lb.; pike, 6 to 6½c. per lb.

## SALT.

The trade in salt is fair, although not quite as good as last week. Several cars of coarse sacks and barrel salt have been shipped during the past week. Jobbing trade is picking up a little among the outsiders. Prices on the decline. We quote: Coarse sacks, 65c.; fine sacks, 70c.; barrel, 95c. dairy, \$1.25; rock, (American) \$10 per ton.

## SEEDS.

In Alsie there is a wider range in price, and we quote all the way from \$5 for inferior up to \$7 for fancy. In red clover the ordinary range is \$5.50 to \$5.75, with \$5.90 to \$6 being occasionally paid for choice to fancy. We quote timothy at \$1.25 to \$1.75.

## PETROLEUM.

There is a brisk demand in Toronto for burning oils, and lubricating oils are still selling well. We quote: 5 to 10 barrel lots, imperial gallon Toronto: Canadian 12½ to 13c.; carbon safety, 16½ to 17c.; Canadian water white, 18½ to 19c.; photogene, 22c.

The Petrolia Advertiser, in its weekly report, says: There is nothing fresh in oil matters. Prices remain firm at last week's quotations. The drill is perhaps a little livelier.

## MARKET NOTES.

A cable to Watt & Scott, Toronto, quotes currants 6d. dearer.

New Grenoble and Marbot walnuts are on the Toronto market.

Dawson & Co. are in receipt of a direct shipment of Florida oranges.

A cable to P. L. Mason & Co. announces an advance of 1s. in currants in Patras.

Dawson & Co. are shipping two carloads of apples this week to Memphis, Tenn.

In response to wishes expressed by their customers in Canada and the United States, Huntley & Palmer, biscuit manufacturers,

## FLORIDA ORANGES

FIRST SHIPMENT

Famous UNCAS Brand

JUST RECEIVED

ALL SIZES

CLEMES BROS., Toronto.





# KENT Pickles

Trade Winners

20 oz. bottles—2 dozen in a case.  
Bulk Pickles in 1, 2, 3, and 5 gallon pails.

No charge for package. Order a sample lot from your wholesale grocer or write direct to

THE KENT CANNING & PICKLING CO.  
CHATHAM, ONT.

## THE "Lion Brand"

is so popular that **UNSCRUPULOUS** packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "**BOULTER**" across the face of each label in a distinctive color. Look out for the word "**BOULTER**" if you want first class "canned goods."

Bay of Quinte Canning Factories.

PICTON and DEMORESTVILLE.

**W. BOULTER & SONS,**  
PROPRIETORS,  
PICTON, ONT.

## LYTLE'S PICKLES

ARE THE BEST.

Try them and be convinced.  
Once used, will have no other.



**T. A. LYTLE & CO.,**  
Vinegar and Pickle Manu-  
facturers,  
TORONTO.

## The Imperial Rubber Stamp Works

Rubber Stamps, Stencils,  
Branding Irons, Seals, etc.

Estimates given. Orders by mail promptly at-  
tended to.

102 ADELAIDE ST. WEST - - - TORONTO.

## BUY RELIABLE GOODS

.. Quality Is Our Aim ..

### VEGETABLES:

Tomatoes, Corn, Peas, Etc.

### FRUITS:

Pears, Peaches, Strawberries, Etc.

## Lakeport Preserving Co.

LAKEPORT, ONT.

## CENTRAL Business College.

TORONTO AND STRATFORD.

Canada's Greatest Business Schools.

**FORTY DOLLARS** invested in a first-  
class business educa-  
tion will produce highly satisfactory results.

Others have found it a paying investment  
Why don't you try it?

Write for catalogues.

SHAW & ELLIOTT, Principals.

Boy  
Brand  
Corn  
UNBLEACHED



# DAILEY'S

Please try them.

Can be obtained at  
all Leading Whole-  
sale Houses.

Kingsville  
Preserving Co.,  
(LIMITED.)

KINGSVILLE, ONT.

Boy  
Brand  
Tomatoes



## Keep your

# EYE



on the

and your mind on the fact,  
that every can of goods put  
up by us, has printed in large  
letters the name describing  
the contents of the can truthfully, and Delhi Cann-  
ing Company, Delhi, Ont., which is a guarantee  
that the contents are just as represented and  
strictly first-class. Yours truly,



TRADE MARK

## DELHI CANNING CO.

WE MAKE THE

## FINEST TEA CADDIES IN CANADA

Spice, Baking Powder, Tobacco Tins and  
**TIN SIGNS, Lithographed or Japanned.**

In 3 and 5 lb. Lithographed Tea Caddies we can make an  
original design for each customer.

**TRY THIS PLAN FOR INCREASING SALES.**

Write our nearest house for Prices and Catalogue.

## THE McCLARY M'FG COMPANY

London. Toronto. Montreal. Winnipeg.



Reading, Eng., have arranged to give quotations in dollars and cents, and have issued a new list of prices for this market accordingly.

T. Kinnear & Co. have a new shipment of five-crown Excelsior currants and Perfectos.

Advices received by J. L. Watt & Scott announce an advance of 5 francs in Grenoble walnuts.

Sloan & Crowther expect a further shipment of Argimbau's Valencia raisins in a week or so.

Harrison & Crossfield, through their local agents Watt & Scott, are presenting their buyers with tea cups.

Davidson & Hay are in receipt of a shipment of Dundee marmalade in seven pound tins and one pound pots.

Edward Adams & Co. have received a consignment of Fraser river salmon in barrels, which are going off rapidly.

Sloan & Crowther have received shipments of fine grade sardines, with Keys and Morton's bloaters and kippered herrings.

Perkins, Ince & Co. are in receipt of a shipment of 350 packages of Young Hyson teas, covering a large number of kinds.

For currants and raisins see James Turner Co.'s "ad." and write for prices and samples. They claim to have a splendid assortment.

The Uncas brand of Florida oranges received last week by Clemes Bros. were nearly all cleaned out on the day they arrived.

Davidson & Hay have received a consignment of Morton's fresh and kippered herrings and preserved bloaters and dried sprats in tins.

A serious accident was happily averted last week by the arrival of a car of Ram Lals tea ex the Monte Videau. When car arrived James Turner Co. had only 8 cases in stock.

W. H. Gillard & Company of Hamilton, report a new arrival of kippered herrings, preserved bloaters and fresh herrings in tomato sauce, the pack of J. T. Morton, of London, Eng.

Edward Adams & Co. are now filling orders for Eleme figs in 10 and 12 lb. boxes Oliver's layer Valencias in  $\frac{1}{4}$  and  $\frac{1}{2}$  boxes are excellent fruit. The goods are handled by E. Adams & Co.

New Brunswick pack  $\frac{3}{4}$  tins mustard sardines are being offered by W. H. Gillard & Co. of Hamilton at 10c. per tin. Consider-

*Best for Wash Day*

**SURPRISE  
SOAP**

The St. Croix Soap Mfg. Co.,

St. Stephen, N.B.

Branches:

**MONTREAL: 17 St. Nicholas St.**

**TORONTO: Wright & Copp, 40 Wellington St. East.**

**WINNIPEG: E. W. Ashley.**

ing the size of the tin and the fact that the goods are of excellent quality, the price is exceedingly low.

Caffaroma is claimed by its proprietors, C. A. Liffiton & Co. of Montreal, to make the best coffee in the world. The trade should investigate.

Morgan Davies & Co., tea merchants, Toronto, have suspended payment. The trade claim that the firm has made it a practice to systematically cut prices, and they look upon the failure as something upon which "to hang a moral and adorn a tale." The liabilities are said to be about \$6,000. The firm has been in business about 40 years, some six of which have been in Toronto. It is not its first failure.

Believing that the finest grades of fruits, at the lowest possible prices consistent with quality, pays both wholesaler and retailer best, and gives satisfaction to all, W. H. Gillard & Company, of Hamilton, have secured special values in this line, and their customers this season will have one of the largest and best assortments in the country to select their Christmas goods from.

The page at the back of Gillard & Co.'s inset has something unique in the way of an advertisement. It gives photographs of H. C. Beckett's four-year-old son in four differ-

ent positions, in which he is sampling a cigar and a pipe. And a friend of the family says the boy drinks Imperial Congou, eats Gillard's new pickle, and rises like Diamond baking powder.

Dem. Schisas of Patras, writing under date of Oct. 26, says: Market remains unaltered, and I don't think that we can go lower. The present figures are perfectly ridiculous and worth while the serious attention, not only of regular buyers but also of speculators. All I can say is that our growers are perfectly ruined, and at present rates they only just cover expense of cutting the fruit let alone. All the expenses of cultivation have to be brought out of their own pockets. There seems no doubt that the cultivation for the next crop will be very much neglected for want of means, some peasants having already seriously thought of cutting down the currant plants and utilizing the ground for growing wheat.

#### HEARD IN THE WAREHOUSES.

Davidson & Hay: We have in stock fine new scale herring at 15c.

The Canadian Specialty Co.: We have made recent shipments of "Crystal" rice to Vancouver, B.C., Winnipeg, Man., and

(Continued on page 22.)

**SYMINGTON'S**

**C**OFFEE  
ESSENCES

**.. UNEQUALLED ..**

**ASK FOR THEM**

WHOLESALE AGENTS

**STANWAY & BAYLEY**

.. TORONTO ..

**HILLS & UNDERWOOD'S  
ENGLISH  
MALT VINEGAR.**



**NOTICE**

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

**VANCOUVER, B.C.**

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:

Blend No. 1 at 35c., either ground or whole roasted  
 " 2 at 33c., " " "  
 " 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

THE "ORIGINAL"

And Deservedly Popular

**PHOENIX BRAND**

Canned Corn, Tomatoes, Peas, Pumpkin, Strawberries, Red Raspberries, Black Raspberries, Red Cherries, Bartlett Pears, Crawford Peaches, Apples.

Our Fruit and Vegetables are grown at Font-hill and Pelham—Canada's Garden of Eden

Try the PHOENIX BRAND once and you will be only sorry you did not do so before.

**W. E. HARDISON, Proprietor,**  
Welland, Ont., Canada.

**Profit! Profit!! Profit!!!**

That's what we are all aiming for. The grocer who handles

Robinson's Patent Barley,

Robinson's Patent Groats,

gives the best value for his customer's money and at the same time earns a good profit. Write for an opening order to

**FRANK MAGOR & CO., 16 St. John St., Montreal**



TRY SAMPLE LOT

**BUTTERMILK TOILET SOAP.**

ALL WHOLESALE HANDLES IT.

F. W. HUDSON & CO., TORONTO, Sole Agents for Canada.

1/2 size fac-simile of package.



**Chas. Southwell & Co.'s**

High-class JAMS (Kentish Fruit)

JELLIES

MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

ORDERS CAN BE BOOKED THROUGH

**New Season's Jams**  
Now ready . . .

Messrs. Frank Magor & Co., 16 St. John St., Montreal  
Chas. Southwell & Co., Works, Dockhead, London, England

W. A. Carson. R. B. Morden. J. Anning.

**BELLEVILLE CANNING CO.**

PACKERS OF THE

**"Queen Brand"**  
Fruits and Vegetables.

As the Reputation of our goods is fully established, we, with confidence, recommend them to the Trade. The New Season's Pack of

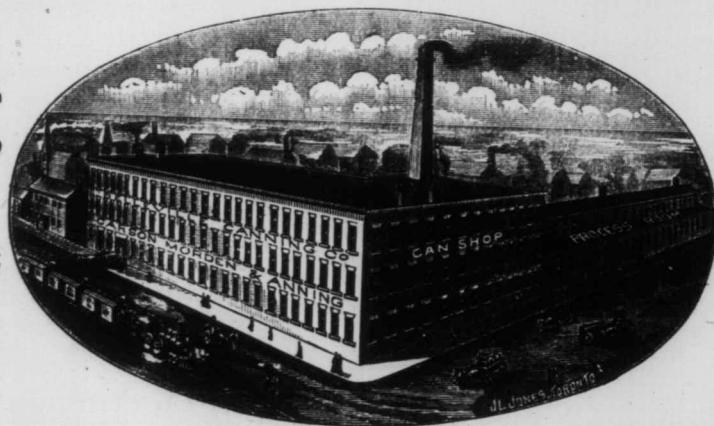
STRAWBERRIES, RASPBERRIES, PLUMS, PEAS.  
PEARS, CORN, TOMATOES,  
GALLON APPLES, 3 lb. APPLES.

Are now in the hands of the Wholesale Trade.

**Give the Queen Brand a Trial**

We Guarantee It to give Satisfaction.

**BELLEVILLE, ONT.**



Largest Factory in Canada, situated at Belleville, Ont., Canada

# FLOUR AND FEED.

These days flour and feed are sold on so close margins that there is no room for taking chances on bad accounts. And although they ought to be strictly cash commodities, yet all dealers do not adhere to this basis. The argument is that others do it and we must do the same or lose the trade. But the question is whether there is not more money in foregoing trade of this description than carrying the risks and the losses that are inevitable to the credit system no matter how carefully watched.

If the time expended on looking after doubtful accounts was devoted to other branches of the business, it might be more profitably employed.

Buying right is one of the main points, and this should have the full benefit of your experience not only to see that the stuff was bought at the lowest market price, but that the quality is such that will keep and gain customers. A dealer who keeps a stock of clean oats and hay of the best quality on hand will have little to fear of the loss of trade in refusing to open doubtful accounts.

"Plugging" is one of the tricks resorted to by dishonest farmers, though seldom practised around here. He stuffs a section of stove pipe into each bag before filling it and pours dirty grain all around it. Then fills the pipe in the centre of the bag with good clean grain, and then carefully withdraws the pipe. A trier thrust down the centre of the bag fails to detect the deception as it only travels through the clean section.

It is expected that Manitoba will take a front place in oatmeal milling in the future, as the quality of oats grown in the country is, it is claimed, better than that raised in the other provinces, and with a little more attention to the cultivation can be further improved.

The total amount of hay products on hand in Chicago is about 34,376,000 lbs. against 54,990,000 lbs. one month ago, and 67,998,000 lbs. a year ago. This decrease is mainly due to the large quantities taken for export to England.

The firm of Coleman, the large mustard manufacturer of England, have placed on the market American flour in retail packets of

different sizes for use in cake and pastry and other purposes aside from bread making, which is done almost wholly by the bakers.

Among the flour and feed trade, window dressing seems to be greatly neglected, if not in many cases utterly despised. And yet this branch of the business demands more careful attention from those who desire to succeed. It is not any easy matter to make an attractive display—the point to aim at is to try and impress the public who look at your window, with the excellency of the goods sold.

## THE MARKETS.

### TORONTO.

There has been very little change in the flour market this past week, if anything the feeling has been towards a little lower prices. Holders are disposed to press sales, which accounts for the weakness, as prices of wheat are unchanged from last week.

FLOUR—Manitoba patents, \$3.70 to \$3.80; strong bakers', \$3.55; white wheat patents, \$3.25 to \$3.40; straight roller, \$2.80 to \$2.95; low grades, \$2.10 to \$2.25; Ontario family, \$2.85 to \$3.10. These prices are delivered here in large lots.

MEAL—Rolled oats, \$3.80 to \$3.90; granulated and standard oatmeal, \$3.80; cornmeal, \$3.15; gold dust, \$3.40.

FEED—Prices of mill feed are steady and demand brisk. Bran (ton lots) \$12, delivered (on track) \$11.75 per ton; shorts (ton lots) \$14; delivered on track, \$13.50; mixed feed 90c per 100 lbs.; feed corn, No. 3, 53c. per bushel; oats, offering more freely, car loads on track, 32½ to 33c. per bus.; farmer's loads, 33c. per bus.

HAY—Pressed in fair demand and prices steady at \$9.50 on track. Market prices are a little lower, with clover selling as low as \$6 per ton, and timothy at from \$7 to \$9 according to quality.

STRAW—Prices unchanged for pressed on track at \$5.50 per ton. Prices on market lower with demand good at the decline; loose \$4 to \$4.50, and sheaf \$7 to \$7.50.

ST. JOHN, N. B.

Markets in flour are lower and trade is quiet. Oatmeal is higher west and tends to strengthen market here, but there has been no advance. Feed is lower and oats are off a point. Manitoba hard wheat, \$4.55 to \$4.65; Ontario high grade, \$3.80 to \$4; medium patents, \$3.65 to \$3.80; oatmeal, \$4.30 to \$4.40; cornmeal, \$2.60 to \$2.70; Middlings on track, \$18.50 to \$19; bran, \$17 to \$18; cottonseed meal \$32 per ton.

### MARKETS—Continued.

Quebec, all in wholesale quantities. "Crystal rice is now selling from the Atlantic to the Pacific.

Smith & Keighley : We are offering some fine California dried fruit in all lines.

Smith & Keighley : We are offering some fine New Orleans molasses at prices ranging all the way from 35 to 50c. according to quality.

Warren Bros. & Boomer : We are selling large quantities of 3 gallon pails of fine syrup. We purchased all that the refinery had of this line.

James Turner & Co. : The trade seem to appreciate our efforts to have Grenoble walnuts on the market so early. Our first consignment is almost sold out. A second lot is close to hand.

Eby, Blain & Co. : We have received a shipment of finest Panariti currants. They are the finest ever seen in the country.

Pure Gold Manufacturing Co. : We were never so busy with orders, those from British Columbia and the Northwest fairly flooding us.

## MONTREAL MARKETS.

MONTREAL, Nov. 16, 1893.  
GROCERIES.

The week just past has not been quite so eventful as the previous one in the matter of striking changes, but the movement has been of a much steadier character. One fact which occasioned this was the usual fall advance in freights, which, of course, led to the pushing forward of a lot of goods. The cutting that we specially referred to last week is still being resorted to by some of the houses, but they can hardly keep it up, and as regards the general tenor of prices this week, they can be called steady. Sugar has been moderately active, and it is said that some of the houses are selling at refiners' prices but they are not likely to continue it long. Tea is quiet after the trade sale of last week, while coffee and spices rule quiet and unchanged. A good business has been done in dried fruits and stocks have been pretty well distributed, leaving the supplies on the market of very slim proportions. There is nothing special in syrups or molasses, while canned goods are steady in tone in so far as canned vegetables are concerned. Payments continue much the same.

### DRIED FRUIT.

There has been a good steady trade done in dried fruits during the week and values show a firmer feeling in consequence of lighter supplies on spot. Sales of ordinary off-stalk Valencias have been made in round lots at 4 to



# Flour is Cheaper THAN IT HAS BEEN SINCE BEFORE ANY OF US WERE BORN. . . .

The price of all kinds of Flour is so low that any Housekeeper can afford to use a good article.

This gives the live Flour Dealer or Grocer an opportunity to build up a permanent and profitable flour trade by filling his orders with our "Queen" Flour, which carried off the Medal and Diploma at the Chicago World's Fair.

For Bread, Cakes, Pastry or Pudding it is unequalled.

**McLAUGHLIN & CO.**  
Royal Dominion Mills, TORONTO.

Before you give your next order for

## BREAKFAST FOODS,

Let us send you samples of our Rolled Wheat (made from choice white berries.)

**Pan-Dried Rolled Oats,  
Buckwheat Flour,  
Flake Barley,  
Flake Peas.**

We stand second to none in the Dominion, and quality always wins.

**E. D. TILLSON, - - Tilsonburg.**

**COX'S GELATINE** Always Trustworthy.  
ESTABLISHED 1725.

AGENTS FOR CANADA:-  
C. E. COLSON, Montreal.  
D. MASSON & CO., Montreal.  
ARTHUR P. TIPPET & CO.,  
Toronto, St. John, N. B., and Montreal.

## EPPS'S COCOA

¼ lb packets, 14 lb. boxes secured in tin.  
Special Agent for the Dominion:

**C. E. Colson, Montreal**

## Embro Oatmeal Mills

D. R. ROSS, - - EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

## Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.

## Toronto Salt Works,

128 Adelaide East,  
TORONTO

Dealers in Table, Dairy, Meat Curing Barrel, Rock Lump, and Land Salts.

Higgin's Eureka and Ashton's English Dairy Salts. Land Plaster.

## R. & T. WATSON, Manufacturing Confectioners,

**I**F you wish to handle the MOST SALABLE CONFECTION in the market, try BALALICO-RICE. We are Headquarters for Fine Chocolates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.

SEND FOR PRICE LIST.

**75 Front Street East, - - TORONTO.**

KOFF NO MORE.

## WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W stamped on each drop. Try them.

**MONTREAL Markets Continued.**

4 1-4c., while firsts have brought 4 1-2c., most of the business being done on this basis, as the grade which this price calls is the fruit that jobbers are having the most demand for. Layers are wanted on spot with little or none obtainable, and the same is to be said of selected off-stalk. We quote prices firm, therefore, at last week's figures: Ordinary off-stalk, 4 1-4 to 5c., according to grade; fine, 5 1-4c.; selected, 6c.; and layers, 6 to 6 1-2c., as to quality. Advice from primary markets are firmer on currants, and one sales agent here has been instructed to withdraw his lot from the market for the time being. This is not at all surprising considering the low prices at which currants have been selling in Greece this fall. Spot business in the fruit is of a steady character from jobbers' hands, while sales of round lots have transpired at 3 1-2c. We quote regular jobbing prices as follows: Provincials, 3 7-8 to 4 1-4c.; Filiatris, 4 3-4 to 5c., and Vostizzas, 6 to 7 1-2c., according to quality. Pigs are quiet and steady, the quantity offering at present being small and prices firm at 13 to 15c., according to quality. Dates rule scarce and firm at 6c., and prunes are steady at 5 3-4 to 6c.

**NUTS.**

There is no new feature in nuts and prices rule steady as before. We quote filberts, 8 1-2 to 9c.; French walnuts, 8 to 9c.; Grenoble walnuts, 11 to 12c.; peccans, 8 1-2 to 12c.; peanuts, 8 to 11c. per lb., and cocoanuts, \$3.75 to \$4 per hundred; Tarragona almonds, 11 1-2 to 12c.; and shelled almonds, 23 to 45c., according to grade.

**FRUIT.**

There has been the usual sales of green fruit throughout the week, and, owing to the quality of some of the offerings, the range of the week's bids in some cases was not quite so high as last week. Florida oranges newly arrived have sold at \$1.75 to \$2.25. Lemons are in reasonable demand, good stock selling at \$3 to \$3.50, and inferior, \$2.50 to \$2.75. California peaches are in fair demand at \$2 per box. Pears are about over, and there is nothing to report about them. There is a brisk demand for cranberries at \$6 to \$6.50 per barrel. Grapes are dull. Malagas are arriving in fine condition, and selling at \$4 to \$4.75 per keg. The market is rather firmer on apples, some 5,000 barrels having changed hands during the week on the basis of \$3 to \$5.

**SUGAR.**

The sugar market has ruled easy during the week. There is no change in refiners' prices, however, from the decline which we noted last week, although we hear that some jobbers have been filling orders with sugar at what it actually cost them. They are exceptions, however, and the bulk of the trading during the week has been done on a fair and legitimate margin. We quote as before from the refineries, granulated, 4 3-4c.; and yellows, 3 3-4 to 4 1-2c.

**MOLASSES.**

The molasses situation remains much the same, and the houses who want to do business in a regular way are complaining about the difficulty of doing so with people offering Barbadoes at a big cut more for the purpose of annoying competitors than with any intention of doing business at the figures they name. We do not alter our quo-

tation, however, which we still quote at 33 to 34c. for business in a regular jobbing way.

**SYRUPS.**

There is a moderate business doing in syrups at steady prices. We quote Canadian 15-8 to 2c. per lb., and American 19 1-2 to 23c. per gallon.

**TEA.**

The tea market, although quiet, gives indications of a somewhat firmer feeling in consequence of rather firmer advice from Japan. We quote prices steady, as follows: Japans: Common, 12 to 13c.; medium, 15 to 17c.; fine, 18 to 21c.; and finest, 23 to 32c.

**COFFEES.**

The coffee market is rather lightly supplied, and the tone rules firm in consequence. Business has been of moderate volume with prices steady as follows: Jamaica, 16 to 18c.; Maracaibo, 19 to 21c.; Porto Cobeilo, 18 to 20c.; Rio, 17 1-2 to 19c.; Java, 24 to 28c., and Mocha, 25 to 28c.

**SPICES.**

There has been no special change in the spice market which rules steady as follows: Jamaica ginger, 15 to 16c. for common, and 18 to 20c. for finer qualities; black pepper, 6 to 7c.; pimento, 6c.; and nutmegs, 50 to 52 1-2c. to \$1.

**RICE.**

There is a fair demand for rice on local account, and a good week's business has been done on the whole. We quote: Japan standard, \$3.75; standard B, \$3.40; English style, \$3.20; choice Burnah, \$3.85; Japan crystal, \$4.25; Patna, \$4.25 to \$5; Carolina, \$6.50 to \$7.

**CANNED GOODS.**

The actual local movement in canned goods is small, but although buyers are disposed to operate cautiously, the market is certainly firm in tone. Good sized lots of tomatoes have been moved at \$1.75 to \$1.85, and corn in 2-lb. tins at 75 to 80c., while peas run from 85 to 95c., according to quality. In salmon business has ruled quiet with prices steady at \$1.25 to \$1.27 1-2 for best brands, and \$1.10 for Cohoes, despite low offers by some firms. Lobsters have changed hands in lots at \$1.60 to \$1.75 and mackerel 95 to \$1 per dozen from first hands in straight lots.

**FISH.**

The receipts of fish continue moderate and just about equal to the demand, which dealers generally admit is better than for years past at this season. Labrador herring have moved at \$5 to \$5.25 per barrel, and shore herring at \$4 to \$4.50, while Cape Breton have fetched \$5 in straight lots. Green cod is in fair demand, with sales at \$4.75

to \$5, and No. 1 dry cod has changed hands at \$4.50 to \$5. Barrel salmon is very scarce, and is held in round lots at \$12.50. We quote: No. 1 C.B. herring, \$5.50; No. 1 Newfoundland do., \$5; No. 1 green cod, \$5 to \$5.25; Labrador salmon, \$14 to \$15 per bbl.; B.C. do. \$12 to \$13; No. 2 mackerel, \$12; finnan haddies, 7c. to 8c.; Yarmouth bloaters, \$1.10 to \$1.50 per box; kippered herring, \$1.50 per box; haddock, 3 1-2 to 4c.; cod, 4 to 4 1-2c.; boneless cod, 6 1-2 to 7c.; hand picked malpique oysters, \$4.50 to \$5; ordinary do., \$2.50 to \$3.

**COUNTRY PRODUCE.**

There is a good, steady demand for both fresh and limed eggs the receipts of the former being light, and prices firm as follows: 16 to 16 1-2c., limed stock, 15 1-2 to 16c. Onions are in moderate demand, with sales of car lots \$1.75 to \$2.05, and jobbing prices \$2.25 to \$2.50 per barrel. Potatoes are in rather better shape, with sales of car lots of 50 to 55c. per bag. It is too warm yet for any heavy receipts of dressed poultry and only a few lots have arrived. Geese have sold at 7c., turkeys, 8 1-2 to 9c.; chickens, 7 to 7 1-2c.; and ducks, 8 to 9c. Honey has been in fair demand, especially comb stock, 50 case lots of white clover selling at 14c.; white buckwheat brought 12c. Strained honey is dull at 7 to 8c. for new and 5 1-2c. to 6c. for old stock. The hop market is quiet at 20 to 22c. Beans are rather firmer, choice hand-picked beans, \$1.50 to \$1.60; ordinary to good, \$1.20 to \$1.40, and inferior, \$1 to \$1.10. Maple syrup sells at 4 1-2 to 5c. in the wood, and 50 to 60c. in tins; sugar is dull at 6 to 7c. per lb.

**PROVISIONS.**

The movement in provisions is rather slow, but dealers report a fair enquiry from outside points. Lard is in fair demand at steady prices, and there is a moderate movement in smoked meats. Canadian short cut, \$22 to \$23; mess pork, Western, new, per bbl., \$21 to \$22; hams, city cured, per lb., 12 to 13c.; lard, Canadian, in pails, 11 to 12 1-4c.; bacon, per lb., 11 1-2 to 12 1-2c.; lard, common refined, per lb., 8 1-4 to 9 1-4c.

**CHEESE.**

The cheese market continues dull. There is little trading here except at the wharf, where some 4,000 boxes were offered, including receipts by boat and rail. These sold at 10 1-2 to 10 5-8c which, considering the quality of the offerings, is a pretty good figure. There is nothing striking from the country. The public cable is unchanged. Finest Ontario fall cheese, 11 to 11 1-4c.; finest To. & Sh. fall cheese, 10 3-4 to 11c.

(Continued on page 6)

Why Bother with Selling Substitutes or Imitations, when . . . . .

**- SAPOLIO -**

Has stood the test of between 30 and 40 years, and is sold throughout the civilized world as

**THE GREAT SCOURING SOAP**

It retails at 10 cents, leaving you a fair profit.

GROCERS not having been supplied with iron signs nor advertising matter yet, will please ask their jobbers to have these enclosed with their next shipment of goods, as we gladly furnish same.

Depots at:  
Toronto, Ont.  
Montreal, Que.  
St. John, N.B.

**Emil Poliwka & Co.**

38 Front St. East, Toronto, Ont.  
Canadian Agents.

There is hardly another Food Cereal in the market which can be used for so many purposes as

**CRYSTAL RICE.**

CRYSTAL RICE FOR SOUP.  
CRYSTAL RICE FOR BREAD, BISCUITS, ETC.  
CRYSTAL RICE FOR PUDDINGS, MUSH, ETC.  
CRYSTAL RICE FOR OYSTERS.  
CRYSTAL RICE FOR OMELETTES, ETC.

Send for sample and Receipt Book. If you prefer order through your jobber. Crystal Rice is now handled by the wholesale trade and in all the provinces.

**CANADIAN SPECIALTY CO.,**

38 Front St. East, Toronto, Ont.  
Dominion Agents



**THE LARGEST ASSORTMENT**  
AND GREATEST VARIETY OF  
**China, Crockery,**  
**Glassware, Lamps,**  
**and Fancy Goods**  
**IN CANADA**

Is to be seen in the Sample Rooms of

**JAMES A. SKINNER & CO.**  
TORONTO, ONT. VANCOUVER, B.C.

ESTABLISHED 1851.

WE OFFER

**5,500 Boxes Arguimbau**  
**New Valencia Raisins.**

Also "G. Marcapoli & Fils" brand.

New Sultana Raisins and new Currants in barrels, half barrels and cases. We guarantee them first quality. Ask our prices and samples before buying elsewhere.

**N. QUINTAL & FILS,**  
WHOLESALE GROCERS,  
274 St. Paul Street, Montreal.

**YOUNG HYSONS.**

Arrived ex "Empress of Japan" and C. P. R. some of our purchases of fine "Moyune" and "Ping Suey" Young Hysons.

See samples and prices before placing your orders. You will find them good value.

**SLOAN & CROWTHER,**  
WHOLESALE GROCERS,  
Toronto.

**VALENCIAS**

We offer in stock and to arrive

Morands and Arguimbaus, all grades, Special line Morands selected  $\frac{1}{4}$  s.

QUOTATIONS CAR LOTS.

**WARREN BROS. & BOOMER**  
35 and 37 Front St. East, TORONTO

**JUST RECEIVED**

FIRST SHIPMENT

**New Valencia Raisins**

AND—  
New Pack  
Horse Shoe Salmon

**J. W. LANG & CO.**  
Wholesale Grocers,  
59, 61, 63 Front St. East, TORONTO

**Now in Store**

DENIA FRUITS:

Valencia Off Stalk  
Fine Off Stalk and Selected Raisins of the finest quality. Also new Tarragona and shelled Almonds.  
New Fruits arriving daily.

**T. KINNEAR & CO.,**  
49 Front St. E., TORONTO.

**SHOULDERS - -**

Close and neatly trimmed SUGAR CURED, equal in quality to our celebrated "STAR" HAMS. We recommend these as being the CHEAPEST and MOST PROFITABLE line for you to handle.

WRITE FOR QUOTATIONS.

**F. W. FEARMAN,**  
HAMILTON, ONT.

**Condensed Mince Meat.**

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to \$12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

**Elliott, Marr & Co.,**

Importers of Teas

—AND—

Wholesale Grocers.

**LONDON, ONT.**

**GRENOBLE WALNUTS**

**MALAGA RAISINS**

Choicest  Vostizza

and "Crescent" Brand

**CURRENTS**  
NOW IN STORE

**PERKINS, INCE & Co.**

41 and 43 Front St. East

**SALMON.**

New Horse Shoe,  
Tall and Flat Tins,  
Heron, Sunflower,  
Swan, and Ewen brands.

PRICES EXCEEDINGLY LOW.



**Smith and Keighley**

9 Front St. E., Toronto.

**MONTREAL Markets continued**

finest Quebec fall cheese, 10 3-4 to 11c.; medium grades, 10 1-2 to 11c.; cable, 54s. 6d.

**BUTTER.**

The butter market rules steady and quiet. The tone on creamery is unchanged and the supply offering does not appear to be excessive. We understand that there were purchases on account of shippers on spot at 22 1-2c. The supply of dairy stock continues scarce, and, as pointed out some time ago, the fact is having its influence on the position of creamery. Finest fall creamery, 22 1-2 to 23c.; earlier makes, 21 to 21 1-2c.; finest Townships dairy, 21 to 22c.; finest Western dairy, 19 1-2 to 20c.

**MONTREAL TRADE NOTES.**

Chase & Sanborn have received a large line of Maracaibo coffee this week.

Geo. Childs & Son. have also a considerable consignment on the same steamer.

There have been enquiries for Mexican coffee during the week with bids of 18 1-2 to 19 1-2c.

Ransom, Forbes & Co. and N. Quintal & Son also have good lines coming forward during the same week.

Hudon, Hebert & Co. have a large line of currants on the way via New York at present by this week's steamer.

Chaput, Fils & Co. are expecting via New York next week some of their last shipments of dried raisins and currants.

A trade circular from London of the date of the 1st, says that Indian teas were very scarce on that market then.

Cable advices from London are rather firmer on beet sugar, which is quoted at 13s. 3d. for November and December delivery.

An order for 8,000 packages of tea was put through by a broker here last week for one of the leading jobbing houses.

Frank Hart, of Hart & Tuckwell, is just back from an extended tour through the fruit sections of the continent.

Rose & Laflamme report that their cables this week note a decline of 1s. 6d. in the price of Sultana raisins at London.

Private despatches from New York say that the receipt of a large shipment of Santos coffee at New York may ease up the market.

Japan advices are very firm on teas, a broker here stating that he could not duplicate orders except at a sharp advance of at least a cent per lb.

Gillespie & Co.'s advices from New York are to the effect that the feeling in dried raisins is better on that market, and that stocks are much more firmly held.

R. J. Anderson, of Doyle & Anderson, has joined the ranks of the benedicts.

He was banqueted by his bachelor friends on Saturday night at the Cosmopolitan Club previous to his wedding, which took place on Tuesday morning.

Advices to T. Sauvageau & Co., of St. John street, who have done a very large business in teas this fall, state that currants are very much firmer in Greece, and to offer sparingly.

Tees, Wilson & Co.'s trade sale of Japan and Congou teas at the Board of Trade on Wednesday morning was well attended, among those present being Messrs. M. McPhee, of Alexandria, H. H. Guay, Victoriaville; J. Sullivan, Arnprior; D. G. Ellis, of Hamilton; Lockerby Bros., Montreal; Carter, Galbraith & Co., Montreal; Standard Tea Co.; Jackson & Co., and others. The quantity of tea offered has already been given in THE GROCER. The Japans ranged from 12 to 17c.; Japan dust, 4 1-2 to 6c.; Congous, 11 1-2 to 22c.; Gunpowders, 33, and the Young Hysons, 30c.

**ST. JOHN, N. B., MARKETS.**

St. John, N. B., Nov. 16.

Dullness seems to be the feature of the week. The decline in sugar, which has been so sharp, has enabled the Montreal refineries to do a good business here, they dropping their price a little in advance of the refineries here. The drop found quite a stock of sugar on hand. Holders are not pushing sales, as the feeling here is that the low price is made to aid the buying of raws, and that when the object was gained the price would again advance. There has been some disappointment here in regard to the late elections in the States, as the opinion is it will have an influence on tariff legislation in that country that will not be to our advantage, as there are many things we would like to market there which at present we cannot do owing to their high duties.

Canned Goods.—The movement in canned goods here this year has been far in advance of any previous one, one firm handling as many as fourteen cars and another ten. The prices from first hands have ranged low. This accounts for the fact that in some cases wholesale stocks are light. Some, however, feeling that prices would be better, have not pushed sales, and in their case stocks are large. Prices to-day: Corn, 90c.; peas, 90c.; tomatoes, \$1; salmon, \$1.40; beef 2's, \$2.50 to \$2.60; oysters 2's, \$2.25 to \$2.40.

Dried Fruit and Nuts.—New goods along all lines are now in the market, and in round lots some low prices are heard. There will be a good deal of California dried fruit in this market this year. This fruit is yearly growing

in popularity both on account of its excellent quality and on account of the manner in which it keeps. The prices are a little lower than last week. We quote: Off-stalk Valencias, 4 3-4 to 5c.; Valencia layers, 5 3-4 to 6c.; London layers, \$2.40; currants in bbls., 3 3-4c.; cases, 4 1-2c.; dried apples, 6c.; evaporated, 10 1-2 to 11c. In nuts prices are the same as last week: Peanuts, 10c.; filberts, 10 to 11c.; walnuts, 10 to 13c.; Brazil, 10 to 11c.; almonds, 13 to 15c.; peccans, 12c.; dates, 5 1-2 to 6 1-2c.; prunes, 6 3-4 to 7c.; figs, 10 to 12c.

Sugar.—The price of granulated is off 1-2 cent, and the feeling is unsteady. It is thought that if the price should fall off enough parties from the other side might step in and buy largely in raws and cause a sharp advance. Prices to-day: Granulated, 5c.; yellows, 4 1-4 to 4 1-2c.

Molasses.—The feeling is firm and prices remain the same as last week. We quote: Best Barbadoes, 31 to 32c.; second do., 29 to 30; Antigua, 28 to 30c.; Porto Rico, 32 to 35c.; syrup, in bbls., extra quality, 35c. per gallon.

Dairy Produce.—Eggs are scarce, prices have advanced, and there is every reason to expect the price will be higher, the price in the country being in many cases higher than here. Butter remains as last week, good being in extra good demand. In cheese the market is firm and holders are looking forward to higher prices. Prices are to-day: Creamery butter, 23 to 25c.; dairy do., 20 to 22c.; store packed do., 18 to 20c.; eggs, cases, 19c.; do., bbls., 18c.; cheese, 10 1-2 to 11c.

Fruit.—Apples continue to arrive in large quantities and find a good market. They are in splendid condition, particularly the Bishop Rippon apples. Some kinds particularly look as if they were not going to keep well. It would look as if packers of apples were learning a good lesson, as they run through the barrels better than ever before. Every barrel should have the packer's name on it and he should be compelled to pay if it did not turn out right. Lemons are firm and unchanged in price. We quote: Apples, \$2 to \$3; oranges, West India, \$6 to \$7 per bbl.; \$2.50 to \$3.10 per box; grapes, per keg, \$5 to \$6; per basket, 30 to 40c.; Florida oranges, \$3.50 to \$4; peaches, per crate, \$1.50 to \$2; pears, \$2.50 to \$3.50; onions, per crate, \$1; per bbl., \$3.

Provisions.—Pork and beef continue high. Pork per carcass finds a ready sale at 7 1-2 to 8c. It has been bought live weight to go to the Upper Provinces as high as 7c., but this is not a general price, but it leads one to think that the market will continue firm. Clear mess, \$23 to \$23.50; mess, \$22; P. E. I. prime mess, \$18 to \$18.50; plate beef, \$14 to \$14.50; pure lard, 12 1-2 to 13c.; compound, 10 to 11c.

Fish.—Prices remain as last week, though pollock are easier. We quote: Codfish, large, \$4 to \$4.20; medium do., \$3.40 to \$3.50; haddock, \$1.80 to \$2; pollock, \$1.90 to \$2; bay herring, bbls., \$2.75 to \$3; hf. bbls., \$1.40 to \$1.50; shad, \$7 per hf bbl.; smoked herring, 10 to 11c.; Canso, bbls., \$5 to \$5.25; hf. bbls., \$2.50 to \$2.75; Shelburne No. 1, bbls., \$3.75 to \$4; hf. bbls., \$2.25 to \$2.35; do., No. 2, bbls., \$3 to \$3.25; hf. bbls., \$1.75 to \$1.80; dulce, 6c.

Salt.—Coarse, 50c.; fine, \$1.10.



**TRADE SALES.**

The stock of C. D. Ferguson, merchant of Aurora, has been sold by Suckling to N. Hockin of Toronto for 77½c. on the dollar cash.

The stock of the estate of L. B. Montgomery & Co. of this city was sold at Sucklings for 29½c. on the dollar to the Canadian Mineral Wool Co. of Bay street. The stock was about \$6,000.

N. E. Grocer: We have interviewed good authority on the subejet of the new pickle crop and supply. As a matter of fact the pickle crop is rather short about all over the country—that is, it is not nearly up to the average. There was no stock carried over from last year's supply, to amount to anything. So the pickle business should be in a pretty good condition. But business is so quiet that it is hard to tell what the future will bring forth. Many of the manufacturers are short of stocks, but there is still enough in the country to go around. Some of the manufacturers have enough, and those are cutting prices. The situation seems to be about evenly balanced, and in ordinary times, if conditions of trade were nominal, the pickie outlook would be in a good condition. As it is the outlook is very far from dubious.



Brantford and Pelee Island } J. S. HAMILTON & COY, BRANTFORD, ONT  
Sole Agents for Canada.

**The Hilliard House**

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R.

LOUIS HILLIARD, Prop.

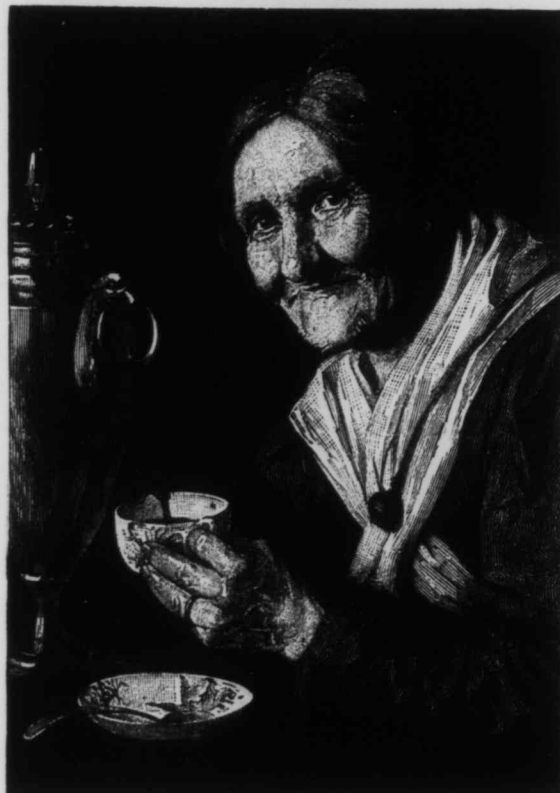


**Ram Lal's  
PURE  
INDIAN TEA**

GUARANTEED ABSOLUTELY PURE  
AS MANUFACTURED ON THE  
GARDENS IN INDIA.

**ROSE & LAFLAMME,**

Dominion Agents, MONTREAL.



**Turkish  
Coffee**

The young ones cry for it. The old ones must have it.

200 TONS  
of this brand alone  
SOLD LAST YEAR

Write for a Sample or ask our travelers.

**Pure Gold Manufacturing Co. - Toronto**

**THE SITUATION IN RICE.**

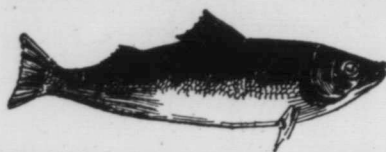
It is a question, says Chicago Grocer, whether there ever was a time in the history of the country when the situation on rice was so universally important as it is during the present season. The severe storms throughout the rice producing districts of the South did much material damage to the crop both before it was harvested and directly afterwards while it was yet in stacks that the exact amount of harm has never been fully computed. Statements have been sent out from New Orleans and other cities, generally regarded as basis of supply on this important item of commerce, which, if fully verified, as one well-known Chicago broker recently remarked, "make ordinary rice worth about ten cents per ounce." That many of these reports were purposely exaggerated with the idea of booming prices may easily be understood by anyone who has given the subject a moment's thought. And yet the question remains, what was the actual damage? In answer to the question we give the following extract from an editorial which recently appeared in the New Orleans Picayune, but even this must be considered with due allowance for the fact that the journal quoted serves a constituency which demands that it favor a "bull" market in preference to the other side of the question. This does not mean that the figures mentioned are in the least questionable, but rather where there is uncertainty known to exist the tendency is to magnify the damage rather than to underestimate it. The Picayune says:

Very nearly three months of the rice season have now elapsed, and the movement of the cereal to market during that time should show in some measure the probable size of the crop. The total receipts of rough rice at New Orleans to date have amounted to 301,397 sacks, as compared with receipts for the same time last year of 620,600 sacks, in other words, less than half the amount has been received this year than was the case up to this time last season.

With these facts before the trade it will be hard to persuade anybody that the crop will prove more than a million bags. That this is the prevailing impression is proven by the advance in prices which has taken place, and by the very general disposition of receivers of good grades to hold them back for better prices.

An interesting feature in connection with the movement of the crop to date is the almost complete disappearance of the large stock of old crop rice carried over at the beginning of the season. This rice was at one time a heavy burden to the market, but it has now been pretty thoroughly absorbed, and much of it was sold at very good prices, bringing the owners out even, and in some cases ahead, where a large loss was confidently expected at the end of last season.

With the stock of old rice absorbed, and with every evidence of a short crop, there is no reason why rice should not sell at good prices during the rest of the season. It has already improved considerably, but well-posted men believe that the situation warrants still better prices.

**STAR BRAND FINNAN HADDIES**

cured from fresh new fish. Best cured haddies in the world. Also dealers in Fresh, Dry, Salt and Pickled Fish, Live Lobsters and Dulce. Send for quotations to D. & O. SPROUL Digby, N.S.

**CAFFAROMA**

Makes the finest cup of coffee in the world. Sold in tins only. For sale by all wholesale and retail grocers. Sold in 1 and 2 lb. tins only

C. A. LIFFITON & CO., Montreal  
Proprietors of the original patent Caffaroma

Established in Paris, 1770. 40 Prize Medals

THREE LEADING FACTORIES—

Paris, London, Strasbourg

## Compagnie Francaise

Purveyors by Special Appointment  
H. R. H. the Princess of Wales.

SUPERIOR CHOCOLATE  
(Yellow Wrapper.)

PURE COCOA POWDER  
½-lb. and 1-lb. Tins.

CHOCOLATE WAFERS  
A delicious eating Chocolate.

HIGH LIFE BONBONS,  
The most tasteful Dessert Sweetmeat.



All kinds of Office and Store  
Fittings and Furnishings

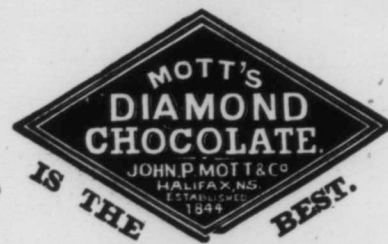
**HUNTER & CO.**

24 FRONT ST. EAST,

Toronto and Western Agents for  
CHRIST'ER JAMES & CO., London, Eng.

PICKLES, SAUCES, JAMS AND MARMALADES  
Ask your wholesaler for them.

YOU LOSE  
MORE  
THAN WE DO  
BY NOT  
ADVERTISING  
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JOURNAL



ASK FOR

# MOTT'S

**DUNN'S  
BAKING  
POWDER**  
THE COOK'S BEST FRIEND  
LARGEST SALE IN CANADA.

**TODHUNTER, MITCHELL & CO.,**

— DIRECT IMPORTERS OF —

**HIGH GRADE COFFEES,**

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo  
and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

TORONTO.



Though Hungry AS A



Pettijohn's  
California  
Breakfast  
Food

Will satisfy you and your customers.

ALL WHOLESALE GROCERS WILL SUPPLY YOU.

WRIGHT & COPP, Canadian Agents, Toronto.

Beware of all  
Imitations.



SNIDER'S  
HOME MADE  
TOMATO  
CATSUP.

UNEQUALLED  
FOR  
EXCELLENCE.

Cases contain 2 doz. Half Pints.  
2 doz. Pints.  
1 doz. Quarts.

THE T. A. SNIDER PRESERVE CO.  
CINCINNATI, OHIO.

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BUY ONLY  
CROWN PICKLES.

PREPARED BY



Nabob  
Pickles

Nabob  
Sauce

BATTY & CO.,  
LONDON, ENGLAND.

WE WILL SUPPLY YOU.

TORONTO.—Eby, Blain & Co.; H. P. Eckardt & Co.; Perkins, Ince & Co.; Sloan & Crowther; Warren Bros. & Boomer.

HAMILTON.—Jas. Turner & Co.

MONTREAL.—Caverhill, Hughes & Co.; Hudon, Hebert & Co.

KINGSTON.—A. Gunn & Co.

LONDON.—Fitzgerald, Scrandrett & Co.

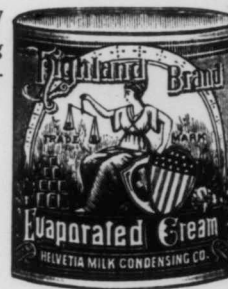
WRIGHT & COPP, Canadian Agents, Toronto.

POINTS OF MERIT ON WHICH  
THE HIGHEST AWARD WAS GRANTED

Highland Evaporated Cream

At the Chicago World's Columbian Exposition.

1. Absolute Sterility
2. Superior keeping quality after opening.
3. Heavy consistence.
4. Perfect fluidity and solubility.
5. Ready digestibility.



6. Uniformity of product in all seasons
7. Soundness of raw milk used.
8. Purity.
9. Originality.

FOR SALE BY WHOLESALE GROCERS.

HELVETIA MILK CONDENSING CO.  
HIGHLAND, ILL.

WRIGHT & COPP, Canadian Agents, Toronto.

**CANNED SALMON AGAIN.**

DEAR GROCER,—Remarks re cutting prices of above, referred to in your last issue, reads very much as if written by a traveler who could not, or was unsuccessful in placing many orders to arrive, and now uses the opportunity of saying "I told you so," when at one time, no doubt, he would eagerly have taken an order as all others did. At prices offered four months ago all announced "rock bottom," not one spoke of lower prices, and when he speaks of "avoiding selling to arrive," he knows well enough such firms who do not post their men on "future delivery" are losing trade, or, in other words, "not up to date," and should there be one man who advised his customers not to buy his photo ought to have a prominent position in your paper. It may please him to know my stock is not large and such brands as I have cannot be bought cheaper, unless from some traveler, whom I referred to in a previous number, who knows I have enough for the present, and thinks he can make retailers feel blue with a lower quotation when goods are not wanted. If he would re-read what he has written a reply to, a different thought will probably strike him than imagining anyone attempting to give "pointers" to the wholesale trade as to how to conduct their "respective businesses."

Yours, etc., A SUBSCRIBER.

**TEA \$178 PER POUND.**

Warren Bros. & Boomer have a sample of the celebrated Silver Tip Ceylon tea which secured the gold medal at Chicago and obtained a similar honor at the Kimberley (Australia) exhibition in 1891. This tea is valued at \$178 per pound. It is not, however, on account of its commercial value that it is quoted at such an extraordinarily high figure. What makes the price is the peculiar way in which it is picked and dried. The leaf must be the top one only of the branch and must be gathered without bruising, as the slightest bruise would disqualify it. The drying is done by the sun. The leaf as cured is long and gray in color, and by the uninitiated would never be taken for that of tea. To the touch it feels like plush. The tea attracted a good deal of attention, and one expert, ignorant of what it was, who was tasting it in the liquor, valued it at 35c. per pound. When he was told that it was valued at \$178 per pound the expression of his face can be better imagined than described.

**PERSONAL MENTION.**

Joseph Hood of Creemore, was in Toronto this week.

W. G. Smith, one of Cannington's leading merchants, was in Toronto this week.

Frank Close who has had charge of Lucas Steele & Bristol's sample room and formerly acted as city traveler, has gone in with Mr. S.

Bradt. Mr. Close was very popular with the city grocers. Mr. Irvine, Lucas, Steele & Bristol's new city man is making many friends.

Mrs. Wiley of Wiley & Co. Gravenhurst, has been visiting in both Toronto and Hamilton.

George Miller of Homer & Co., Gravenhurst, has just returned from a successful deer hunt.

J. D. Roberts, manager of the Pure Gold Manufacturing Co., made a trip to Montreal last week on business.

J. W. McCulloch, who covers the Province of Quebec for the Pure Gold Manufacturing Co., has been making one of his occasional visits to Toronto. "He is loaded down with orders and glory," said one of the firm.

**EXHAUSTED GINGER.**

It is of the first importance that every grocer should be acquainted with the way in which the goods he sells are dealt with by those who manufacture them. A grocer is not an analyst, and the small profits of his business will not allow him to enjoy the expensive luxury of having all his purchases analysed by a scientific man, prior to offering them for sale to his customers. Our readers will therefore be interested in a discussion which took place at a meeting of the Society of Public Analysts which was held in June last, and at which a paper on "Ginger, with special reference to discrimination between genuine and exhausted specimens," was presented by Dr. Bernard Dyer and Mr. J. F. H. Gilbard, both analysts of very high repute. These gentlemen say: "It is well known that ginger which has been 'exhausted' or 'extracted' by mineral water manufacturers find a ready market as an adulterant of genuine ground ginger, and that the detection of such adulteration is infrequent, although dealers in honest spices have long groaned under the unfair competition to which such adulteration subjects them." After giving a great many details of the results of analyses which have been made, and describing the processes employed, they conclude with the following:—"While it appears to be unfortunately true that some samples of genuine ginger may be mixed with a considerable quantity of exhausted ginger without affording conclusive analytical evidence of the fact, it is at the same time, we venture to think, obvious that in a great many cases the addition may be detected, and that at all events much of the flagrant adulteration of ground ginger which is commonly believed to exist might be prevented by analytical vigilance." The question then arises whether such an admixture is an adulteration within the meaning of the Sale of Food and Drugs Act. The analysts above-mentioned give it as their opinion that to mix spent ginger with whole ginger is as much an act of adulteration as to mix skim milk with whole milk. But in

the case of Lane v. Collins it was decided that it was not an offence under section 6 of the act to sell milk which has been skimmed as milk, because the judges held that it was still milk, although the cream had been taken from it. Then, too, it appears to us that whilst it is the province of the analyst to determine the quality of an article it is somewhat beyond his proper limits to interpret the law relating to the sale of goods. We have noticed in more than one instance that a public analyst has appended to his certificate an expression of his opinion as to how the law should be interpreted in relation to the article which he had been called upon to examine. Magistrates have been heard to deprecate this, and we are by no means sure that they would not pursue the same course if in court an analyst were to use the phrase "flagrant adulteration of ground ginger" in relation to the sale of an admixture of exhausted ginger with whole ginger. That point, however, is a subject for discussion. What will most interest our readers is the possibility of their being imposed upon by the poorer article being supplied to them when they have ordered ginger of full strength and quality. That this is being done by unscrupulous dealers we have more than once been positively assured, and in the course of the discussion on the paper from which we have quoted, one speaker said that "to his knowledge a very large bulk of spent ginger which was used for trade purposes, was re-mixed and sold to the unwary as whole ginger." Another speaker said he knew of an actual case where ginger, which had been thoroughly extracted with strong spirit, and which was merely a mass of cellulose, fibre, and starchy matter, with no resin left, and practically tasteless, was used for adulteration purposes to his certain knowledge. Such conduct is, of course, scandalous, and deserving of the most public exposure. We may explain for those who are not familiar with this "trick of the trade," that manufacturers of cordials as well as ginger beer makers put the ginger they use through certain chemical processes by which they obtain the volatile essential oil which is the valuable property in ginger. The fibrous substance which is left after these processes is what is called "spent" ginger. Unscrupulous dealers grind this up with a proportion, generally small, of the whole ginger, and, by certain methods of doctoring, produce a ground ginger which is bright in color and of pungent flavor, and which sometimes the analysts tell us might deceive the very elect; this preparation they sell at a very low price, against which of course the unsophisticated article stands but little chance. On this subject our contemporary, the Produce Markets Review, which is always well informed, says:—"Any so-called ground ginger of a very light color offered at a low price should at once be regarded as suspicious, and purchases should be confined to houses known to be incapable of the practice in question. One infallible test is to be found when quotations are made for ground ginger 20s. to 30s. per cwt. below the price of whole ginger offered at the same time; whereas the cost of grinding alone ranges from ¼d. to 2½d. per lb., according to the fineness of the grinding and sifting." From the foregoing brief statements of what we believe to be the facts, our readers will learn the necessity which there is for them to be on their guard in buying, and to be forewarned is to be forearmed.—Grocers Chronicle.



Sold  
by...  
all...  
Dealers  
every-  
where.



## Silver Star . Stove Polish

Has No Equal.

Is put up in two sizes of fancy tin boxes, packed in 2 gross cases, making a handsome package. The sale of it is on the increase. Where once tried, always used. This polish saves labor. It makes neither dust nor dirt. It gives a beautiful bright black polish. No mixing required. Always ready for use. Ask your wholesale or hardware house for it; they all keep it.

The F. F. Dalley Co.  
of Hamilton, Limited.

We also make a polish for stove mounter's use; put up in bulk only.

## Adams & Sons Co.

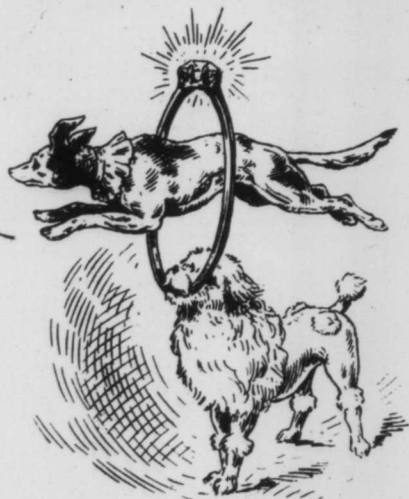
Have received the **Highest Award** at the Columbian Exposition, 1893, held at Chicago, for the Superiority of their Gums, for the Excellency of the flavors and for the Artistic Manner in which they are packed.

ADAMS & SONS CO., 11 and 13 Jarvis St., Toronto, Ont.



Sold by the  
Wholesale  
Grocery  
Trade and  
the  
Manufacturers,  
**THE HAMILTON  
COFFEE AND  
SPICE CO.**

Sales  
Increase  
Yearly  
It Holds Trade



STILL IN THE RING.

## CANNED GOODS.

We have lost interest in these. No money in them for either Wholesale or Retail—same argument applies to Sugar. But don't imagine we have no bargains to offer. We are still in the ring—not the combination ring.

## Lightbound, Ralston & Co.

Wholesale Grocers, MONTREAL.

**W**E are not in business for the good of our health or the convenience of our customers. We believe in buying goods cheap and selling them dear. We can carry out this maxim and still sell

Barbadoes Molasses in Puncheons at 31c. or less per gal.

Prime Salmon, to arrive, at \$1.10 per doz.

And we have a splendid assortment of Dried Fruits at fancy prices. Fancy quality. When you want a bargain write for ten or more caddies, each about 20 lbs., Congou Tea at 15c., and a Ceylon at 25c., we have on hand.

**BUSINESS CHANGES.****DIFFICULTIES, ASSIGNMENTS, COMPROMISES.**

George McSweeney, hotel, is offering to compromise.

P. J. Bovin & Co., boots and shoes, Quebec, have assigned.

James W. Wry, general merchant, Sackville, N.B., has assigned.

James R. Welsh, general merchant, Wentworth, N.B., has assigned.

R. Morrison, general merchant, Boissevani, Man., is asking an extension.

A demand of assignment has been made on Alex. Yapte, pedlar, Montreal.

Louis Pare, general merchant, Granby, Que., has sold out to Pare & Frere.

J. B. St. George Beaulien, cigar factory, Levis, Que., has obtained an extension.

Mrs. Catharine Bulger, trader, St. John's, Nfld., has been posted as an insolvent.

B. D. Johnson & Son, boots and shoes, Montreal, has filed consent of assignment.

T. M. Boggs and McKinnon Bros., general merchants of New Glasgow, N.B., have both assigned.

Jules Gauthier, general merchant, Grande Baie, is offering to compromise at 65c. on the dollar.

The business of Louis Lavoie, general merchant, Lause a Giles, Que., is being wound up.

George H. Stevens, Hope Coffee House, Montreal, is offering to compromise at 30c. on the dollar.

J. G. Thorgirsson, general merchant, Churchbridge, Man., has assigned live stock to Thomas Ryan.

J. W. McDermott, hotel and liquors, Weldford, N.B., is offering to compromise at 30c. on the dollar.

George Murphy, boots and shoes, Ottawa, has assigned to James Bailiff. A meeting of creditors has been called for the 28th inst.

Sydney Kelsey Chapman, grocer, 451 Sackville street, Toronto, has made a general assignment for the benefit of his creditors to Henry W. Eddis. A meeting of creditors will be held on Wednesday, Nov. 15.

**PARTNERSHIPS FORMED AND DISSOLVED.**  
Racicot & Pelletier, grocers, Montreal, have dissolved.

H. Bentley & Co., general merchants, Lethbridge, Man., have dissolved. Tweed and Ewart retire and Bentley continues.

R. McGregor & Sons, wholesale grocers, etc., New Glasgow, N.S., have admitted Robt. Murray and Theodore F. Cunron as partners.

Frank Pfeil and Therese Cromby have registered a partnership at Lachine to carry on business as grocers under the style of F. Pfeil & Co.

**SALES MADE OR PENDING.**

Charles Stewart, general merchant, Harrowsmith, is advertising his business for sale.

The estate of R. Jamieson, general merchant, Seaforth, is advertised for sale by tender.

The stock of Laferriere & Tellier, general merchants, Bertherville, Que., is to be sold by auction 17th inst.

The stock of the estate of Stapleton & Elcombe, groceries and liquors, Peterboro, has been sold to W. J. Hall.

**CHANGES.**

T. E. Bissell is beginning business in Prescott as pork packer.

J. B. Anderson, general merchant, Dundalk, has sold out to A. G. Smith.

Hector Pare is starting into business at Granby, Que., as general merchant.

John Armstrong, hotel keeper, Allandale, has sold out to Crewe & Lawlor.

Ewen McDougall, groceries and liquors, Charlottetown, P. E. I., has sold out.

J. A. Eddy, general merchant, Scotland, Ont., has been succeeded by J. Campbell.

**FIRES.**

The stock, etc., of Levis Bros., grocers, Mattawa, Ont., has been damaged by fire and water.

**DEATHS.**

P. Lessard, general merchant, East Broughton, is dead.

**DOES AGE IMPROVE FLOUR?**

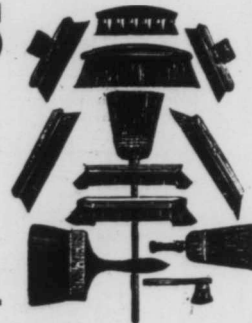
Flour fresh from the mill is in its best state. Flour left for weeks or months in bins or barrels may take on new scents and other attributes; but these are not improvements. They are the result of partial decomposition, of absorption from surroundings, and from changes that naturally carry the flour away from the normal. Flour may be "aged" exactly as cheese is "aged," says an exchange, but flour that is "high" from the absorption, from the decomposition of starch, from the weakening of its gluten, and from the growth of bacteria, is certainly not improved. Bakers say that flour is more easily handled, and makes the best and longest-keeping bread when it is newest. Buckwheat flour, rye flour are familiar examples of what takes place with "aging," and in wheat flour the deterioration is simply less marked. Much that is called improvement is simply a matter of taste in the consumer. One likes fresh butter and new cheese, while another prefers rancid butter and "high cheese." Just the same way age "improves" flour by changes that introduce new features. But is it improvement?—Practical Baker.

**BRUSHES, WHISKS, BROOMS**

We are continually improving in these lines. It will be to your interest to examine our offerings. Our new Broom is a common sense article and sells readily.

Write for Prices.

**The Windsor Patent Brush Co. Ltd.**  
SANDWICH, ONT.

**THE BEST IS THE CHEAPEST****.USE.**

**MORSES**

**BEST**

**SOAP**

MFGD ONLY BY

**JOHN TAYLOR & Co.**

**Toronto**

PRITHEE PRETTY MAIDEN, PRITHEE TELL ME WHY  
ON WASHING DAY SO LAUGHING SHINES THINE EYE?  
"MY SECRET GENTLE READER MOST EASILY IS GUESSED,  
THE ONLY SOAP I USE, IS "MORSES BEST."



Do You Sell

# BROOMS ?

We make the best. Our Brands are all Sellers.

## -: THE QUEEN BROOM :-

Is the favorite, and has the largest sale of any Broom made in Canada.

.. THEY GIVE SATISFACTION ..

**Taylor, Scott & Co.**  
TORONTO.

PLEASE REMEMBER IN

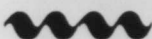
# SWEET HOME SOAP



YOU GET BEST VALUE FOR YOUR MONEY.



Retails for **"only five cents a cake."** A high grade, attractive and fast selling soap, competes with any of the high-priced soaps.



**London Soap Co.**  
LONDON, ONT.

# YOU WANT

Goods that sell quickly and pay fair profits, then buy

## Ammonia Soap

It is a success! Gives entire satisfaction! The delight of the Laundry and is asked for

### EVERY DAY IN THE WEEK.

Don't stand in your own light! Put some in stock at once and be convinced of the truth of the above facts.

TORONTO SOAP CO. | W. A. BRADSHAW & CO.  
TORONTO, Ont. | PROPRIETORS.

## "Jersey Brand" Condensed Milk



It is guaranteed Pure and Unskimmed.

An excellent Food for Infants



Buy only the **Jersey Brand** for all purposes. Sold by Grocers. Outfitters and others.

— MANUFACTURED BY —

**FORREST CANNING CO.,**  
HALIFAX, N. S.

F. W. HUDSON & CO., Agents, Toronto.

**E. BROWN & SON'S,** 7 Garrick St., London, England, and 26 Rue Bergere, Paris.

BOOT PREPARATIONS SOLD EVERYWHERE.			
			
<b>MELTONIAN BLACKING</b> (As used in the Royal Household) Renders the Boots soft, durable and waterproof.	<b>MELTONIAN CREAM</b> (white or black) For Renovating all kinds of Glace Kid Boots and Shoes.	<b>ROYAL LUTETIAN CREAM</b> The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.	<b>NONPAREIL DE GUICHE</b> Parisian Polish For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A.

## Young & Smylie's Licorice Leads.

The increasing consumption of Pure Licorice in the Dominion, proves that a good thing is always quickly recognized. Don't forget Y. & S. when getting your Fall supplies.

**SEE QUOTATIONS.**

### SIMPLE BUT SURE

SOMERVILLE'S M. F. COUGH CHEWING GUM

FIVE CENTS PER BAR—Twenty Bars in a Handsome STANDING CARD

The Wholesale Trade Have It. Price, 65 cents per card.

**C. R. SOMERVILLE - London, Ont.**

## MUNN'S BONELESS CODFISH.

NEW ARRIVALS.

Send in your orders. Full stock on hand of Assorted Boxes, 5 lb., 10 lb., 20 lb. and 40 lb. boxes; also

SKINLESS CODFISH in 100 lb. Cases.

The Munn Brand, after a most severe test, gained the only medal awarded at the World's Fair this summer, which speaks highly for the merits of this article.

**Stewart Munn & Co.,  
MONTREAL.**

### J. HUNTER WHITE

Manufacturers' Agent, Broker and Commission Merchant  
Dealer in all kinds of produce, fruits, etc. Also purchasing and forwarding agent. Consignments solicited. Personal attention given to correspondence. References by permission: The Bank of New Brunswick Messrs. Turnbull & Co., Geo. Robertson, Esq., President Board of Trade.  
61 Dock St., ST. JOHN, N. B.

**WILLIAM ARCHER,** Carpenter and Store Fitter  
VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER. All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE, Toronto.  
Cor. of Adelaide St.,

## Still a Favorite



Our Reliable Suspender has sold largely ever since we introduced it to the trade.

No Sewing to give out! No button holes bursting! No pulling apart in the back!

If you haven't seen it, send 50 cents for a sample pair.

We make a complete line of Braces, Hose Supporters, Belts, etc., and keep up to the times. A specially fine line of Holiday Braces.

C. N. VROOM, St. Stephen, New Brunswick.

## The British Columbia Commercial Journal

Is the universally recognized leading trade and commercial paper west of Toronto. As an advertising medium to reach the B. C. trade it cannot be surpassed.

The Commercial Journal is devoted to the Lumbering, Mining, Shipping, Commercial and Industrial Interests of British Columbia. It is found on the counter in nearly every retail store in the Province. To reach the retailer you must advertise in The Commercial Journal.

SUBSCRIPTION \$2.00 PER YEAR.

Advertising Rates made known on Application.

77 JOHNSON ST., VICTORIA, B.C.



EVERY GROCER KEEPS THE BEST



# Keen's Mustard

IN SQUARE TINS..

CELEBRATED FOR ITS  
UNEQUALLED FLAVOR

When your stock of this every-day seller runs low, make a note of it and order from your wholesaler at once.

## THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Nov. 16, 1898

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

### BAKING POWDER.

PURE GOLD, per doz	
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2 1/2 lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 90
4 oz. cans, 4 and 6 doz. in case	1 25
Dunn's No. 1, in tins	2 00
" " 2	75
Cook's Friend—	
Size 1, in 2 and 4 doz boxes	\$2 40
" " 10, in 4 doz boxes	2 10
" " 2, in 6 "	80
" " 12, in 6 "	75
" " 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz. tins, 3 doz. in case	2 40
5 oz. tins, 4 "	1 10

5 lb tins, 1/2 doz. in case	14 00
Ocean Wave, 1/2 lb, 4 doz cases	75
" " No. 1, 2 "	1 90
" " 1 lb, 2 "	2 26
" " 5 lb, 1/2 "	9 60
DIAMOND—1 lb. tins, 4 doz cases	0 67 1/2
" " 1 lb. " 3 " "	1 17
" " 1 lb. " 2 " "	1 98

### BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO	
C.	
Abernethy	8 1/2
Arrowroot	10 1/2
Butter	6
" 3 lbs.	20
Cabin	7 1/2
Cottage	8 1/2
Digestive	8
Daisy Wafer	16
Garibaldi	9
Gingerbread	10
Ginger Nuts	10
Graham Wafer	9
Lemon	10
Milk	9
Nic Nac	12
Oyster	6 1/2
People's Mixed	10
Pic Nic	09 1/2
Prairie	8
Rich Mixed	14
School Cake	11
Soda	8
" 3 lb.	20
Sultana	10
Tea	10
Tid Bits	9
Variety	12
Village	7 1/2
Wine	8 1/2

### BLACKING.

Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " 3	4 50
" " 4	6 00
" " 5	9 00
" 1-gross Cabinets, asst.	7 50
Egyptian, No. 1	9 00
" " 2	4 50
P. G. FRENCH BLACKING, per gross	
1/2 No. 4	\$4 00
1/2 No. 6	4 50
1/2 No. 8	7 25
1/2 No. 10	25
P. G. FRENCH DRESSING, per doz	
No. 7, 1 or 2 doz. in box	\$2 00
No. 4, " "	1 25

### BLACK LEAD.

NIXEY'S	
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d \$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d 2 00
Silver Moonlight, Plum-bago Stove Polish (13 1/2 lb. boxes)	4s 3d 1 50
6 1/2 lb. in large 1d. pkts, 1 gross	8s 6d 3 00
13 lb. in large 1d. pkts, 2 gross	7s 6d 2 50
13 lb. in large 2d. pkts, 1 gross	7s 6d 2 50
Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz.; or 1/4 gro., 4 oz.	Per gross
Silver Star Stove Paste	9 00

### BLUE.

NIXEY'S	
"Soho Square" in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
"Soho Square" in 8 lb. boxes, of 16x6d. boxes, Canada	\$2 25
"Cervus" bag blue, 1 size	2 50
" " "	1 25
Reckitt's Pure Blue, per gross	2 10
KEEN'S OXFORD, per lb	
1 lb packets	0 17 1/2
1/2 lb "	0 17 1/2
KNIFE POLISH.	
NIXEY'S	
"Cervus" boxes of 1 doz. 6d.	London 3s., Canada, \$1 15
"Cervus" boxes of 1 doz. 1s.	London 6s., Canada, \$2 30
For 5 gross and upward.	

### CORN BROOMS.

CHAS. BOECKH & SONS, per doz	
Carpent Brooms—net.	
"Imperial," ex. fine, 8, 4 strings	\$3 65
Do. do. 7, 4 strings	3 45

Do. do. 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
Do. do. 7, 4 strings	3 10
Do. do. 6, 3 strings	2 90
"Standard," select, 8, 3 strings	2 90
Do. do. 7, 4 strings	2 75
Do. do. 6, 3 strings	2 60
Do. do. 5, 3 strings	2 40

### CANNED GOODS.

Apples, 3's	Per doz \$0 95 \$1 00
" gallons	2 10 2 20
Blackberries, 2's	1 75 2 00
Blueberries, 2's	1 00 1 10
Beans, 2's	0 85 0 95
Corn, 2's	0 80 0 85
" Epicure	1 15
" Special Brands	1 40 1 50
Cherries, red pitted, 2's	1 85 1 90
Peas, 2's	0 90 1 00
" Sifted select	1 40
Pears, Bartlett, 2's	1 75
" Sugar, 2's	1 50
Pineapple, 2's	2 25 2 75
Peaches, 2's	1 85 2 40
" 3's	2 85 3 00
" Pie, 3's	
Plums, Gr Gages, 2's	1 75 2 00
" Lombard	1 50 1 60
" Damson Blue	1 50 1 60
Pumpkins, 3's	0 90 1 00
" gallons	3 00 3 25
Raspberries, 2's	1 75 1 85
Strawberries, choice 2's	1 80 1 90
Succotash, 2's	1 65
Tomatoes, 3's	0 80 0 85
"Thistle" Finnan haddies	1 40 1 50
Lobster, Clover Leaf, flat	2 75
" Star (tall)	2 00
" Impr'l Crown flat	2 60
" " tall	1 90 2 00
" Other brands	1 80 2 00
Mackerel	1 00 1 10
Salmon, tall	1 20 1 35
" flat	1 50 1 60
Sardines Albert, 1/2's tins	13
" " 1/4's "	20
Sportsmen, 1/2 genu-ine French high grade, key opener	12 1/2 13

# Ireland's Desiccated Rolled Oats.

In 4 lb. Packages. 1 doz. per Case.

**GUARANTEE**

to be milled from SELECTED WHITE OATS.  
to have DELICIOUS OATMEAL FLAVOR.  
to be free from HULLS and SPECKS.  
to be the finest Rolled Oats you can offer your Customers.

You should have them in stock ALL THE TIME.

The Ireland National Food Co. Ltd., Toronto, Can.

OPERATING The LARGEST and MOST COMPLETE BREAKFAST CEREAL FOOD MILLS in the Dominion

Prices Current Continued—

Sardines, key opener, 4s.	10 1/2
" Exq. fine Fr'ch, k.op. 1s.	11 1/4
" "	1s. 1 1/2 11
" "	1s. 1 3/4 19
" Other brands, 9 3/4	11 16 17
" P & C, 3/4's tins.	23 25
" " "	33 36
" " "	6 1/8
" Mustard, 3/4 size, cases	9 11
50 tins, per 100	11 00

CANNED MEATS.

Comp. Corn Beef 1 lb cans	\$1 50 \$1 60
" "	2 60 2 65
" "	4 80 5 00
" "	6 75 7 75
" "	14 17 25 17 50
Minced Collops, 2 lb cans.	2 60 2 65
" "	8 50
Pa. Ox Tongue, 2 1/2 "	3 40 3 50
Ox Tongue, 2 "	6 90
Lurck Tongue, 1 "	2 75 2 80
English Brawn, 2 "	2 50
Camb. Sausage, 1 "	4 00
Soups, assorted, 1 "	1 50
" "	2 25
Soups & Bouilli, 2 "	1 80
" "	4 50

Potted Chicken, Turkey, or Game, 6 oz cans.	1 60
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, 1/2 lb cans.	1 40
Devilled Chicken or Turkey, 1/2 lb cans.	2 25
Sandwich Ham or Tongue, 1/2 lb cans.	1 50
Ham, Chicken and Tongue, 1/2 lb cans.	1 25

CHEWING GUM.

<u>ADAMS &amp; SONS CO.</u>	
To Retailers	
Tutti Frutti, 36 5c bars.	\$1 20
Pepsin Tutti Frutti, 235c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom, 150 pieces	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 180 pieces	1 30
(with brilliant stone ring)	
Mexican Fruit, 36 5c. bars	1 20
Sappots, 150 pieces	0 90
Sweet Fern, 280 "	0 75
Black Jack, 115 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah, 115 "	0 75
Fuzzle Gum, 115 pieces	0 75
Bo-Kay, 150 "	0 90
Red Spruce Chicco 200 "	1 00
Automatic, 800 pieces.	6 00
Tutti Frutti Girl, 800 pieces.	6 00
Sign Box (new), 800 "	6 00
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75

<u>C. R. SOMERVILLE.</u>	
Mexican Fruit, 36-5c. Bars	1 20
Pepsin (Dyspepsia), 20-5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70

Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize, 144 "	1 00
Cluck Gum comprising 500 pieces Gum (assorted flavors), and 1 "Little Lord Faunteroy" clock guaranteed.)	3 75
La Rosa (20-10c. pieces)	1 40
Baby (100-1c. pieces)	0 65
Alphabet (100-1c. pieces)	1 00
Keno Prize (144-1c. pieces)	1 00
Love Talk (100-1c. pieces)	0 70

CHOCOLATES & COCOAS.

<u>CADBURY'S.</u>	
Per doz	
Cocoa essence, 3 oz. pkgs	\$1 15 1 16
Mexican chocolate, 1/2 & 1 lb pkgs	0 40
Rock chocolate, loose 1 lb tins.	0 37 1/2
Cocoa nibs, 11 lb. tins.	0 35
<u>TAYLOR BROS.' CHOCOLATE &amp; CHICORY</u>	
Per lb	
Soluble chocolate, 1/2 lb packets	0 30
Granulated chicory	0 10
Powdered " " " "	10 10
<u>TODHUNTER, MITCHELL &amp; CO'S</u>	
Per lb	
Chocolate—	
French, 1/2's, 6 and 12 lbs.	0 30
Caraccas, 1/2's, 6 and 12 lbs.	0 35
Premium, 1/2's, 6 and 12 lbs.	0 30
Sante, 1/2's, 6 and 12 lbs.	0 26
Diamond, 1/2's, 6 and 12 lbs.	0 32
Sticks, gross boxes, each	0 00
Cocoa, Homopatic, 1/2's, 8 & 14 lb boxes	30
" Pearl London Pearl 12 & 18 "	22
" Rock " " "	30
" Bulk, in bxs.	18

<u>EPF'S.</u>	
Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37 1/2

<u>BENSPOOR'S ROYAL DUTCH COCOA.</u>	
Boxes each 1 lbs	
1/2 lb. cans, per doz	\$2 40
" " " "	4 50
1 " " " "	8 50

<u>FRY'S</u>	
(A. P. Tippet & Co., Agents)	
Chocolate—	
Carracas, 1/2's, 6 lb. boxes	0 40
Vanilla, 1/2's, " "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, 1/2's, 6 lb bxs.	0 40
"Fry's" Diamond 1/2's, 6 lb bxs.	0 26
"Fry's" Monogram, 1/2's, 6 lb bxs.	0 26
Cocoa—	
Concentrated, 1/2's, 1 doz in box	2 40
" " 1 lbs. " "	4 50
" " 1 lbs. " "	8 75
Homopatic, 1/2's, 14 lb boxes.	0 34
" " 1/2 lbs, 12 lb boxes.	0 34

<u>JOHN F. MOTT &amp; CO.'S</u>	
R. S. McIndoe, Agent, Toronto,	
Mott's Bromo	per lb \$0 30
Mott's Prepared Cocoa	28

Mott's Homopatic Cocoa (1/2)	32
Mott's Breakfast Cocoa	45
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caraccas Chocolate	40
Mott's Diamond Chocolate	23
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	26-27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	92&94
Mott's Confectionery Chocolate	23c-43
Mott's Sweet Choc. Liquors	21c-31

COWAN COCOA AND CHOCOLATE CO.

<u>Cocoas—</u>	
per doz	
Hygienic Cocoa in 1 lb. tins, 12	7 25
24 and 36 lbs in box	7 95
Hygienic Cocoa in 1/2 lb. tins, 12	3 75
Hygienic Cocoa in 1/2 lb. tins, 12	2 25
24 and 36 lbs in box	2 25
Cocoa Essence, pkgs, 2 and 4 doz in box	1 40

WALTER, BAKER & CO'S

<u>Chocolate—</u>	
Pre'um No. 1, bxs 12 & 25 lbs each	45
Baker's Vanilla in bxs 12 lbs each	55
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	40
Best Sweet in bxs, 6 lbs. each, 12 bxs in case	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box	4 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	30
Grocers' Style, in cases 24 boxes, 6 lbs each	30
48 Fingers to the lb., in cases 12 bxs 12 lbs each	30
48 Fingers to the lb., in cases 24 bxs 6 lbs each	30
8 Cakes to the lb., in cases, 24 bxs 6 lbs. each	32
Soluble Chocolate—	
In canisters, 1 lb., 4lb., and 10 lb.	56
Cocoa—	
Pure Prepared, bxs, 12 lbs each	42
Cracked, in bxs, 12 lbs., each, 1/2 lb. papers	35
Cracked, in bags, 6, 10 and 25 lbs. each	30
Breakfast Cocoa—	
In bxs 8 & 12 lbs., each, 1/2 lb. tins	48
In boxes, 12 lbs., each, 11b tins, decorated canisters	50
Cocoa Shells, 12's and 25's	10
Broma—	
In boxes, 12 lbs., each, 1/2 lb. tins	45

MENIER FABRICANT DE CHODOLAT.

<u>Paris et Noisiel.</u>	
Per 120 lb. case lot.	Per 12 lb. box.
per lb.	per lb.
Yellow wrapper	\$0 34 \$0 36
Chamois	0 43 0 48
Pink	0 50 0 56
Blue	0 58 0 66
Green	0 50 0 56
Lilac	0 58 0 66
Bronze	0 65 0 74
White Glace	0 73 0 83
Premium	0 38 0 48

<u>Fancy Chocolates.</u>	
Fingers—	
40 in a box...per box	\$0 36 \$0 40
20 " " " "	
Croquettes—	
Yellow wrap. " "	2 70 3 00
Pink " " " "	3 75 4 20
Green " " " "	
Croquettes are packed 12 1/2 lb. packages in a box, and 8 boxes in a case.	
Pastilles—	
Yellow wrapper per lb	\$0 40 \$0 45
Pink " " " "	0 55 0 60
Green " " " "	
Each case contains 54 1 lb packages or 108 1/2 lb packages.	



Highland Brand Evaporated Cream, per case 7 25  
4 doz 1 lb tins.

<u>CLOTHES PINS.</u>	
<u>GREEN</u>	
5 gross, single & 10 box lots	0 60 0 65
Star, 4 doz. in package	0 85
" " " " " "	1 25
" " " " " "	0 90

<u>COFFEE.</u>	
<u>GREEN</u>	
c per lb	
Mocha	28, 33
Old Government Java	25, 35
Rio	31, 32
Plantation Ceylon	29, 31
Porto Rico	24, 26
Jamaica	22, 23
Maracaibo	24, 26
Caffaroma, 1 & 2 lb. tins in each	26
<u>TODHUNTER, MITCHELL &amp; CO'S</u>	
Excelsior Blend	34
Our Own " "	32
Jersey " "	30
Laguayra " "	28
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

<u>DRUGS AND CHEMICALS.</u>	
Alum	\$0 09 \$0 08
Blue Vitriol	0 06 0 07
Brimstone	0 08 0 08 1/2
Borax	0 19 0 14
Carboric Acid	0 65 0 70
Castor Oil	0 07 0 08
Cream Tartar	0 25 0 26
Epsom Salts	0 02 1/2 0 02 1/2
Paris Green	0 16 0 17
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb.	0 17 0 20
Hellebore	0 16 0 17
Iodine	5 50 6 00
Insect Powder	0 25 0 30
Salpêtre	0 08 1/2 0 08 1/2
Soda Bicarb, per keg	2 50
Sal Soda	1 15 1 25
Madder	0 15 1 25

## RECKITT'S Blue and Black Lead (ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.)



# OYSTER CRACKERS.

Remember, we make the Pearl Oyster Cracker.  
Eats nice, looks nice, and is nice.

## Toronto Biscuit & Confectionery Co.,

7 Front St. East, Toronto

HENRY C. FORTIER.

CHARLES J. PETER.

Prices current, continued—

### EXTRACTS.

Dailey's Fine Gold, No. 8, p. doz	\$0 75
" " " " " 1, 1 1/2 oz.	1 25
" " " " " 2, 2 oz.	1 75
" " " " " 3, 3 oz.	2 00

### FLUID BEEF.

JOHNSTON'S, MONTREAL.

Cases, No. 1, 2 oz tins	per doz	\$2 75	\$3 00
" No. 2, 4 oz tins		4 50	5 00
" No. 3, 8 oz tins		8 00	8 75
" No. 4, 1 lb tins		12 60	14 25
" No. 5, 2 lb tins		25 00	27 00

### FRUITS.

FOREIGN.		c. per lb	
Currents, Provincial, bbls	4 1/2	4 1/2	
" " " " " bbls	4 1/2	4 1/2	
" " " " " bbls	4 1/2	4 1/2	
Currents, Patras, bbls	5 1/2	6 1/2	
" " " " " bbls	5 1/2	6 1/2	
" " " " " cases	6 1/2	6 1/2	
" " " " " cases	7 1/2	8 1/2	
" " " " " 5-crown Excelsior (cases)	8 1/2	8 1/2	
" " " " " Panarita (finer than Vos.)	9 1/2	10	
Dates, Persian, boxes			
Figs, Elemes, 14oz., per box			
Gold medal washed Turkey, bgs abt slbs., finest grade grown		10 1/2	
Prunes, dosina, casks			
" Bordeaux	5 1/2	5 1/2	
Raisins, Valencia, off-stalk	4 1/2	4 1/2	
Selected	5 1/2	6	
Layers	6 1/2	6 1/2	
Raisins, Sultanas	6 1/2	10	
" Elemes			
" Malaga			
London layers	3 1/2	3 1/2	
Loose muscatels, Califor	1 60	1 70	
Imperial cabinets			
Connoisseur clusters	3 25	3 50	
Extra dessert			
Royal clusters			
Fancy Vega boxes			
Black baskets	3 40	3 50	
Blue			
Fine Dehesas			
Lemons	3 00	3 50	
Oranges, Jamaica	2 75	3 00	
" Valencia		4 50	
" Florida	3 00	3 50	

### DOMESTIC

Apples, Dried, per lb	5 1/2
do Evaporated	
Oysters, per gallon	\$1 25
" select, per gallon	1 75
Pike	0 06
White fish	0 07
Salmon Trout	0 07
Lake herring	2 00
Pickled and Salt Fish:	
Labrador herring, p. bbl	5 00
Salmon trout, per p. bbl	6 00
White Fish, p. bbl	
Smoked Fish:	
Finnan Haddies, per lb	0 06 1/2
Bloaters	1 00
Digby herring	0 12
Sea Fish: Haddock per lb	0 05
Cod	0 05
B.C. salmon	0 13
Frozen Sea Herrings	2 65



### FOOD—BREAKFAST.

PETTIJOHN'S  
Per case, 3 doz. 2 lb pkg in case \$1 40  
Freight allowed on 5-case lots.

### FOOD—NATIONAL.



Cases contain 1 doz packages	
Dessicated Wheat	per case 2 25
" Rolled Oats	" 2 25
" Rolled Wheat	" 2 00
Snowflake Barley	" 2 25
Buckwheat Flour, S.R.	" 2 25
Breakfast Hominy	" 2 00
Prepared Pea Flour	" 2 00
Farinose or Germ Meal	" 2 35
Pearl Barley (xxx)	" 1 40
Farina	" 1 40
Gluten Flour	" 3 00
Gluten Biscuits	per lb 12 1/2
Whole Wheat Flour	" 3

### FOOD

ROBINSON'S BARLEY AND GROATS.	
Patent barley, 1/2 lb. tins	per doz \$1 25
" " " "	" 2 25
Patent groats, 1/2 lb. tins	1 25
" " " "	" 2 25

### GRAIN.

Wheat, White	0 57
" Red Winter	0 57
" Goose	0 56
Wheat, Spring, No 2	0 59
" Man Hard No 1	0 71
" No 2	0 69
" No 3	0 66
Oats, No 2, per 34 lbs	28 1/2
Barley, No 1, per 48 lbs	40 1/2
" No 2	
" No 3	
Peas	5 1/2
Corn	

### HAY & STRAW.

Hay, Pressed, "on track	0 00	9 50
Straw Pressed	0 00	5 50

### HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis	2 30
40 dy	2 35
30 dy	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 50
6 and 7 dy	2 70
5 dy	2 90
4 dy A P	2 90

3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 90

HORSE NAILS:	
Canadian, dis. 65 to 70	
HORSE SHOES:	
From Toronto, per keg	3 65
SCREWS: Wood—	
Flat head iron 77 1/2 p.c. dis	
Round " " 72 1/2 p.c. dis	
Flat head brass 75 p.c. dis	
Round head brass 70 p.c.	

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]	
1st break (35 in and under)	1 25
2nd " (36 to 40 inches)	1 40
3rd " (41 to 50 " )	3 10
4th " (51 to 60 " )	3 40
5th " (61 to 70 " )	3 70
ROPE: Manila	0 11 1/2
Sisal	0 09 1/2
New Zealand	0 08 1/2
AXES: Per box, \$6 to \$12	
SHOT: Canadian, dis. 12 1/2 per cent.	
HINGS: Heavy T and strap	0 04 1/2
" Screw, hook & strap	0 03 1/2

WHITE LEAD: Pure Ass'n guarantee ground in oil	
25 lb. irons	per lb 5
No. 1	4 1/2
No. 2	4 1/2
No. 3	4 1/2

TURPENTINE Selected packages, per gal	0 44	0 46
LINSEED OIL per gal, raw	0 60	0 62
Boiled, per gal	0 63	0 65
GLUS: Common, per lb	0 10	0 11

### INDURATED FIBRE WARE.

1/2 pail, 6 qt	\$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" " " "	13 25
" " " "	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" " " "	9 00
" " " "	8 00
" " " "	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round	3 50
Handy dish	3 50
Water Closet Tanks	18 00

### JAMS AND JELLIES.

DELHI CANNING CO	
Jams assorted, extra fine, 1's	2 25
Jellies, extra fine 1's	2 25

### TORONTO BISCUIT & CONFECTIONERY CO

Per lb	
Jams, absolutely pure—apple	\$0 06
Family	0 07
Black and Red currant, Rasp- berry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

### SOUTHWELL'S GOODS

per doz.	
Clear jelly marmalades	\$2 40
Whole fruit jams	2 40
Other	2 10
Black currant jelly	3 20
Red	3 20
All the above in 1 lb. clear glass pots	

### LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25
" Ringed" 5 lb boxes, per lb	0 40
" Acme" Pellets, 5 lb cans, per can	2 00
" Acme" Pellets, Fancy boxes (30s) per box	1 50
" Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice, 300 sticks	1 45
" " " " " 100 "	0 72 1/2
Imitation Calabria, 5 lb bxs	
" " " " " p lb	0 25

### MINCE MEAT.

Condensed, per gross, net	\$12 00
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### MUSTARD.

KEEN'S.	
Square tins—	per lb.
D.S.F., 1 lb. tins	\$0 40
" " " "	0 40
" " " "	0 44
Round tins—	
F.D. 1/2 lb. tins	0 25
" " " "	0 27 1/2
" " " "	0 25
" " " "	0 25
" " " "	0 44

### CHERRY'S IRISH

Pure in 1 lb. tins	0 40
Pure in 1/2 lb. tins	0 42
Pure in 1/4 lb. tins	0 44

### NUTS.

per lb	
Almonds, Ivica	
" Tarragona	13 14
" Fornigetta	27 30
Almonds, Shelled Valencia	27 30
" " Jordan	40 45
" " Canary	26 27
Brazil	12 13
Cocconuts, per 100	\$5 00 \$5 50
Filberts, Sicily	9 10
Pecans	13 16
Peanuts, roasted	11 12
" green	8 10
Walnuts, Grenoble	13 14
" Bordeaux	11 12
" N. les, cases	
Marbots	11 12

### PETROLEUM.

to 10 bbl lots, Toronto	Imp. gal
Canadian	0 12 1/2 \$0 13
Carbon Safety	0 16 1/2 0 17
Canadian Water White	0 17
Amer'n Water White	0 18 1/2 0 19
Photogene	0 22
For prices at Petrolia, see Market Report.)	

CHRISTOPHER JAMES & CO., LONDON, ENGLAND.

MAKERS OF THE LEADING

Pickles, Marmalade, Sauces.

Are you to be one of the few not yet stocked with these PICKLES at \$2.40 per dozen?

You do not know how many customers not seeing them in your store go to your neighbor who has them. If your jobber has not got them write to

M. F. EAGAR, General Agent, HALIFAX, N. S.

ASK FOR, INSIST ON GETTING & USE ONLY  
 "CLEANLINESS"  
**NIXEY'S**  
**BLACK LEAD**  
 W. G. NIXEY  
 LARGEST MANUFACTURER IN THE WORLD.

By Royal warrant, manufacturers to Her Majesty, the Queen.

The "Most Popular"  
 BLACK LEAD  
 The "Most Remarkable"  
 POLISH

Canadian Representatives:

Canadian representatives: Mr. W. Matthews, 7 Richmond St. East Toronto. Mr. Chas. Gyde, 33 St. Nicholas St., Montreal.

Prices current, continued.

PICKLES, SAUCES, SOUPS.

Wright & Copp, Agents, Toronto.

Snider's Tomato Catsup.....	qts	5 50
" " " " " "	pts	3 50
" " " " " "	1/2 pts	2 00
" Chili Sauce.....	pts	4 50
" " " " " "	1/4 pts	3 25

Snider's Soups (in 3 lb cans).		
Tomato.....		3 50
Chicken, Mock Turtle, Cream of Pea, Cream of Asparagus, Cream of Celery, Cream of Corn, Oxtail.		4 50

Chicken Gumbo, Mulligatawny, Mutton Broth, Beef, Vegetable, Printanier, Julienne, Vermicelli, Noodle.		4 25
Assorted-Consomme, Bouillon, Pea.....		4 00

Worcester Sauce, 1/2 pts.	\$3 60	\$3 75
" " pints	6 25	6 50
Pickles, all kinds, pints	3 25	
" " quarts	6 00	
Harvey Sauce-genuine-hlf. pts	3 25	
Mushroom Catsup " "	2 25	
Anchovy Sauce " "	3 25	

PRODUCE.

Butter, creamery, tubs.	\$0 23	\$0 25
" dairy, tubs, choice	0 20	0 21
" " medium	0 17	0 20
" low grades to com	0 15	0 16
Butter, pound rolls	0 21	0 24
" large rolls	0 19	0 20
" store crocks	0 17	0 18
Cheese	0 11	0 11 1/2
Eggs, fresh, per doz	0 17	0 18
" limed	0 15	0 15 1/2
" cold storage	1 25	1 50
Beans	0 16	0 16 1/2
Onions, per crate	0 85	0 90
Potatoes, per bag	45	0 48
Hops, 1892 crop	0 12	0 14
" 1893 " "	0 00	0 16
Honey, extracted	0 05	0 08
" section	0 14	0 15

PROVISIONS.

Bacon, long clear, p lb	0 10 1/2	0 11
Pork, shortcut, p. bbl.	21 50	22 00

Hams, smoked, per lb.	13	0 13 1/2
" pickled		0 12
Bellies	0 10	0 10 1/2
Rolls	0 12	0 12 1/2
Lard, pure, per lb.	0 13 1/2	0 13
Compound	0 09	0 09 1/2
Tallow, refined, per lb.	0 04 1/2	0 05 1/2
" rough		0 02

RICE, ETC.

Rice, Aracan	3 1/2	\$ 3 65
" Patna	4 1/2	
" Japan	5	
" Imperial Secta	5 1/2	
" extra Burmah	3 1/2	4
" Java extra	6 1/2	6 1/2
" Genuine Carolina	9 1/2	10
Grand Duke	6 1/2	6 1/2
Sago	4 1/2	5 1/2
Tapioca	4 1/2	5 1/2
Goathead (finest imported)	6	6
Crystal, 25 lb sacks	9 1/2	10
" 50 " bags	2	2 60

SAPOLIO.

In 1/2 for grs. boxes, per gross	\$11 30
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ROOT BEER.

Hire's (Liquid) per doz	\$2 25
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SPICES.

Pepper, black, pure	\$0 14	\$0 16
" fine to superior	10	15
" white, pure	20	28
" fine to choice	20	26
Ginger, Jamaica, pure	25	27
" African	16	18
Jassie, fine to pure	18	25
Cloves	14	25
Allspice, choice to pure	12	15
Cayenne	30	35
Nutmegs	75	1 20
Mace	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	32

KEEN'S MIXED

1 oz. tins, 2 lb boxes, per box	1 00
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STARCH.

BRITISH AMERICA STARCH CO

1st Quality White Laundry—		
3 lb. cartons, boxes, 36 lbs.	5 1/2	
Ditto.....brls., 175 "	5	
Ditto.....kegs, 100 "	5	

Canada Laundry, boxes, 40 lbs.	4 1/2
Brantford Gloss—	
1 lb. fancy boxes, cases, 36 lbs.	7 1/2
Lily White Gloss, kegs, 160 lbs.	8 1/2
1 lb. fancy cartons, cases, 36 lbs.	7
6 lb. draw-lid bxs, 8 in c'te, 48 lbs.	7
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases, 28 lbs.	9
No. 1 Pure Prepared Corn—	
1 lb. packages, boxes, 40 lbs.	7 1/2
Challenge Prepared Corn—	
1 lb. package, boxes, 40 lbs.	7

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8 1/2
36-lb " 3 lb. packages	8 1/2
12-lb " "	8 1/2
38 to 45-lb boxes	8 1/2
Silver Gloss Starch—Less trade dis.	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9 1/2
40-lb " 1 lb. package	9 1/2
40-lb " 1/2 lb.	10
40-lb " assorted 1/2 and 1/4 lbs.	9 1/2
6-lb " sliding covers	9 1/2
38 to 45 lb boxes	9 1/2
Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8 1/2
20-lb " "	8 1/2

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7 1/2
Durham corn starch	7
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5 1/2
" " Bbls	5
" " Kegs	5
Canada Laundry	4 1/2
Ivory Gloss, six 6 lb. boxes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7 1/2
Ivoryine Starch in cases of 40 packages	\$3 00

SUGAR.

Granulated	5	5 1/2
Paris Lump, bbls and 100 lb. bxs	5 1/2	6
" " 50 lb. boxes	6	6
Extra Ground, bbls Iceing	5 1/2	6
" " less than a bbl	6 1/2	

Powdered, bbls	5 1/2
" " less than a bbl	5 1/2
Extra bright refined	5
Bright Yellow	4 1/2
Medium " "	4 1/2
Brown " "	4 1/2
Dark yellow	3 1/2
Raw, bri.	3 1/2

SALT.

Bbl salt, car lots	1 00
Coarse, car lots, F.O.B.	0 68
" small lots	0 85
Dairy, car lots, F.O.B.	1 25
" small lots	1 50
" quarter-sacks	0 40
Common, fine car lots	0 75
" small lots	0 95
Rock salt, per ton	10 00
Liverpool coarse	0 75

SYRUPS AND MOLASSES.

SYRUPS.	Per lb.	Per gal.
	bbls.	1/2 bbls
D.....	2 1/2	2 1/2
M.....	2 1/2	2 1/2
B.....	2 1/2	2 1/2
V.B.....	2 1/2	2 1/2
E.V.B.....	2 1/2	2 1/2
E. Superior	2 1/2	2 1/2
XX	2 1/2	2 1/2
XXX	2 1/2	2 1/2
Crown	3	3 1/2

MOLASSES.

Trinidad, in puncheons	0 32	0 35
" " bbls	0 36	0 37
" " 1/2 bbls	0 40	0 40
New Orleans, in bbls	0 30	0 52
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" 1/2 barrels	0 44	0 46

SOAP.

Ivory Bar, 1 lb bars	per lb	6
Do. 2, 6-15 and 3 lb bars		5 1/2
Primrose, 12 oz. cake, per doz		45
Sapolio, per gross		11 30
Eclipse		0 05 1/2
Ruby, 10 oz		0 42
Monster, 8 oz		0 30
Everyday		0 80
Queen City, 14 oz		0 72



# THE LEADERS

## IN THEIR LINE

### FOR FINEST GOODS

# ST. LAWRENCE STARCH CO.

Prices current, continued—

	Per box
Mottled in 5 box lots, 100 bars...	5 25
" " 60 bars...	3 25
Electric .....	2 25
Hard Water Electric.....	2 50
Royal Laundry .....	3 10

	Per doz
Royal Magnum .....	0 30
" " 25 doz per box .....	0 25
Anchor, Assorted.....	0 45
" Castile.....	0 50
Morse's Assorted.....	0 50
Morse's Rose .....	0 50
" Windsor .....	0 50
" Castile.....	0 50
Bouquet, paper and wood.....	0 80
Prize Magnum, White Castile ..	0 72
" " Honey .....	0 72
" " Glycerine .....	0 72
" " Oatmeal.....	0 72



AMMONIA SOAP  
72 bars,  
per box  
1 box...\$1 00  
5 " ... 2 85  
10 " ... 2 75  
25 " ... 2 65

	Per box
" " Honeysuckle ...	0 72
Sweet Briar .....	0 85
Extra Perfume .....	0 55
Old Brown Windsor Squares ..	0 30
White Lavender .....	1 00
White Castile Bars .....	0 75
White Oatmeal .....	0 75
Persian Bouquet, paper.....	2 50
Heliotrope paper .....	1 50
Carnation .....	0 60
Rose Bouquet.....	0 60
New Arcadian, per gross.....	5 00
Ocean Bouquet .....	0 45
Barber's Bar, per lb .....	0 25
Pure Bath .....	1 00
Magnolia.....	1 90
Oatmeal .....	0 85

	Per doz
Unscented Glycerine .....	0 90
Grey Oatmeal .....	0 60
Plain Honey .....	0 75
Plain Glycerine .....	0 75
Plain Windsor.....	0 75
Fine Bouquet .....	1 00
Morse's Toilet Balls.....	0 90
Turkish Bath .....	0 60
Infants' Delight.....	1 20
Surprise (10 cakes).....	5 00
Sunlight .....	3 50
Sterling (100 cakes).....	4 85



1 Box Lot ..... 5 00  
5 Box Lot ..... 4 90  
10 Box Lot ..... 4 90  
Freight pre-paid on 10 Box lots.

	per lb
Gunpowder—	
Cases, extra firsts .....	42 50
Half chests, ordinary firsts ..	32 38

Young Hyson—		
Cases, sifted, extra firsts ...	42	50
Cases, small leaf, firsts .....	35	40
Half chests, ordinary firsts ..	22	38
" " seconds .....	17	19
" " thirds .....	15	17
" " common .....	13	14

PING SUEYS.

Young Hyson—		
Half chests, firsts .....	28	32
" " seconds .....	16	19
Half Boxes, firsts .....	28	32
" " seconds.....	16	19

JAPAN.

Half Chests—		
Finest May pickings .....	38	40
Choice .....	32	36
Finest .....	28	30
Fine .....	25	27
Good medium .....	22	24
Medium .....	19	20
Good common .....	16	18
Common .....	13	15
Nagasaki, chests Pekoe .....	13	15
" " Oolong .....	14	15
" " Gunpowder .....	16	19
" " Siftings .....	7	11

Congou—	BLACK.	
Half Chests Kaisow, Mon- ing, Pakling.....	12	60
Caddies, Pakling, Kaisow.....	18	50

	INDIAN.	
Darjeelings .....	35	55
Assam Pekoes .....	20	40
Pekoe Souchong .....	18	30

	CEYLON.	
Broken Pekoes .....	35	42
Pekoes .....	20	40
Pekoe Souchong .....	17	35

TOBACCO AND CIGARS

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's .....	67c
Ingots, rough and ready, 8's .....	64
Laurel, 8's .....	57
Erier, 7's .....	55
Index, 7's .....	50
Honeysuckle, 8's .....	58
Napoleon, 8's .....	54
Royal Arms, 12's .....	55
Victoria, 12's .....	53
Brunette, 12's .....	50
Prince of Wales, in caddies .....	51
" " in 40 lb boxes .....	51
Bright Smoking Plug Myrtle, T & B, 8's .....	60
Lily, 7's .....	55
Diamond Solace, 12's .....	50
Wrtle Cut Smoking, 1 lb tins .....	70
1 lb pg, 6 lb boxes .....	70
oz pg, 5 lb boxes .....	70

MICALPIN TOBACCO CO.

White Burley Chewing—	Duty paid per lb
Beaver, 12 oz., smooth, 3x12, 5c and 1'c cuts, 12 lb butts .....	61c.
Do, 8 oz., R & B, 2x12, 5 and 10c cuts, 12 lb butts .....	61
Do, 16 oz., R & B, 10c cuts, 2x12, 18 lb butts .....	61
Jubilee, 7 1/2 lb, chocolate, 15 lb butts .....	58
Prince George, 8s 21 lb caddies ..	50
Tecumseh, 9 to 10 lb (fancy chew'g) 65	65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to 10 lb, 20 lb butts .....	49

Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs.....	47
Plug Smoking—	
Woodcock, 3rd and 7s, 18 lb cad- dies .....	53
Sunny South, 6s and 7s, 18 lb caddies .....	50
Solid Comfort, 6s, 18 lb butts .....	46
Special, 7s, extra value, 18 lb caddies .....	48

Cut Tobaccos, Smoking—	
Silver Ash, 1-9ths, 5 lb boxes.....	62
Puck, mixture, 1-9ths, 5 lb boxes 70	70
Cut Cavendish, 1-9ths, 5 lb boxes 65	65

Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb pails .....	80
Apricot, dark sweet, 5 lb pails ..	65

Terms, 30 days, less 2 per cent.

EMPIRE TOBACCO COMPANY.

CUT SMOKING.	
Golden Plug, 2 oz. pkg boxes, 5 lbs.....	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs 60	60
Gem, 2 oz. packages, 5 lb boxes 61	61
Gem, 8 oz tins in 6 lb cases.....	70

PLUG SMOKING.	
Golden Plug.....	56
Uncle John, 2 x 3, 7s. caddies 16 1/2 lbs .....	51
St. Lawrence, 2 x 3, 7s. caddies about 17 lbs .....	51
Magnolia, 2 x 3, 8s. caddies about 16 1/2 lbs.....	53
Banner, 2 x 3, 7s. caddies about 17 lbs .....	48
Sterling, 2 x 3, 7s. caddies about 17 lbs .....	46
Louise, Solace, 12s. caddies about about 17 lbs .....	42
Hawthorn, 8s. butts about 23 lbs	47
Something Good, 6s. butts 21 lbs 46 1/2	46 1/2

FANCY SWEET CHEWING	
Empire, 2 x 6, 4s. spaced 8s. bxs 4 lbs .....	61
Top, 16 oz. spaced 8s. boxes 4 lbs 60	60
Joy, 3 x 12s., 14 oz. Spaced 6s. Rough and ready. Butts 25 lbs 52	52
Judge, 2 x 3, 8s. Flat. Caddies about 20 1/2 lbs.....	50
Currency, 3 x 3, 7s. Rough and ready. Caddies about 21 lbs. 49	49

BLACK SWEET CHEWING.

Lord Stanley, 1 x 3, Navy, 12s caddies about 23 lbs .....	47 1/2
Lord Stanley, 2 x 3, Solace, 12s caddies about 22 1/2 lbs .....	47 1/2
Lord Stanley, 2 x 3, Solace 7s. caddies about 23 lbs .....	47 1/2
Lord Stanley, 2 x 6, Navy, 3s caddies about 22 lbs .....	47 1/2
Lord Stanley, 2 x 6, Navy 4s. caddies about 22 1/2 lbs .....	47 1/2
Lord Stanley, Narrow, 12s butts about 24 lbs .....	47

CIGARS—S. DAVIS & SONS Montreal	Per M
Size	Per M
Madre E' Hijo, Lord Landsdown	\$60 00
" " Panetelas .....	60 00
" " Bouquet .....	60 00
" " Perfectos .....	85 00
" " Longfellow .....	85 00
" " Reina Victoria.....	80 00
" " Pins .....	55 00
El Padre, Reina Victoria .....	55 00
" " Reina Vict., Especial ..	50 00
" " Conchas de Regalia ..	50 00
" " Bouquet .....	55 00
" " Pins .....	50 00
" " Longfellow .....	80 00
" " Perfectos .....	80 00
Mungo, Nine.....	35 00

Cable, Conchas.....	30 00
Queens .....	29 00
Cigarettes, all Tobacco—	
Cable .....	7 00
El Padre.....	1 00
Mauricio.....	15 00

DOMINION CUT TOBACCO WORKS, MON-  
TREAL.

CIGARETTES.	Per M.
Athlete .....	\$7 50
Puritan .....	6 25
Sultana .....	5 75
Derby.....	4 25
B. C. No. 1.....	4 00
Sweet Sixteen.....	3 75
The Holder .....	3 85
Hyde Park .....	10 50

CUT TOBACCO'S. per lb

Puritan, tenths, 5 lb. boxes.....	75
Old Chum, ninths, 5 lb box.....	70
Old Virgin, 1-10 lbpkg, 10 lbx 62	62
Gold Block, ninths, 5 lb boxes. 73	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes.....	63
Puritan, 1-10, 5 lb boxes.....	83
Athlete, per lb.....	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs. 68	68
" " " " 16 68	68
" " " " 8s. R. & R. 13 1/2 68	68
" " " " 7s. R. & R. 14 1/2 68	68
" " " " 7s. Solace 14 1/2 58	58
" " " " 8s. R. & R. 16 58	58
" " " " 8s. Solace 15 58	58
O. V. - plug 8s. Twist 16 58	58
O. V. - " " 3s. Solace 17 1/2 58	58
O. V. - " " 7s. " 17 55 1/2	55 1/2
Derby, - " " 12s. " 17 1/2 51	51
Derby, - " " 7s. " 17 51	51
Athlete, - " " 5s. Twist 9 74	74

WOODENWARE. per doz

Pails, 2 hoop, clear .....	No. 1. \$1 70
" " " " .....	1 90
Pails, 2 hoops, clear .....	No. 2. 1 60
" " " " .....	1 80
" " " " painted.....	1 80
Tubs, No. 0.....	9 50
" " 1.....	8 00
" " 2.....	7 00
" " 3.....	6 00
Washboards, Globe.....	\$1 90
" " Water Witch .....	1 40
" " Northern Queen .....	2 25
" " Planet.....	1 70
" " Waverly.....	1 60
" " X X .....	1 50
" " X .....	1 30
" " Single Crescent.....	1 85
" " Double .....	2 75
" " Jubilee .....	2 25
" " Globe Improved.....	2 00
" " Quick and Easy ..	1 80
" " World .....	1 75
" " Rattler .....	1 30

Matches, 5 caselots, single case

Parlor .....	1 70	\$1 75
Telephone .....	3 30	3 50
Telegraph .....	3 50	3 70
Safety .....	4 00	4 20
French .....	3 00	3 10
Steamship (10 gro. in case)		
Single case and under 5 cs.	3 10	
5 cases, freight allowed.....	3 10	

	per doz
Mops and Handles, comb	1 25
Butter tubs .....	\$1 60 \$3 60
Butter Bowls, crates ast'd	3 60

THE ST. LAWRENCE SUGAR REFINING CO'S  
 GRANULATED,  
 YELLOWS  
 and SYRUPS  
 ARE PURE.

NO BLUEING Material whatsoever is used in the  
 Manufacture of **OUR GRANULATED**

THE CANADA SUGAR REFINING CO'Y [LIMITED],  
 MONTREAL.

MANUFACTURERS OF REFINED SUGARS OF THE WELL-KNOWN BRAND

*Redpath*

Of the Highest Quality and Purity, made by the Latest Processes, and the newest  
 and Best Machinery, not Surpassed Anywhere.

**Lump Sugar**, in 50 and 100 lb. boxes.  
**"Crown" Granulated**, Special Brand, the finest which can be made  
**Extra Granulated**, very Superior Quality.  
**"Cream" Sugars**, (not dried.)  
**Yellow Sugars** of all Grades and Standards.  
**Syrups** of all Grades in Barrels and Half Barrels.  
**Sole Makers** of high class Syrups in tins, 2 lb. and 8 lb. each.



## THE CANADIAN GROCER

### HARRY HARMAN'S SCHOOL OF WINDOW DRESSING AND STORE DECORATING

Monthly displays for Dry Goods, Clothing, Furnishings and Shoes.

SEND for TRIAL COPY  
1204 Women's Temple, Chicago.

### GROCERY BROKERS

W. G. A. LAMBE & CO.,  
TORONTO.

AGENTS FOR  
THE ST. LAWRENCE SUGAR REFINING CO.,

### Unlike the Dutch Process No Alkalies



—OR—  
Other Chemicals  
are used in the  
preparation of

### W. Baker & Co.'s Breakfast Cocoa,

which is absolutely pure  
and soluble.

A description of the chocolate plant, and of the various cocoa and chocolate preparations manufactured by Walter Baker & Co. will be sent free to any dealer on application.

W. BAKER & CO., Dorchester, Mass. U.S.A.  
Branch House, 6 Hospital St., Montreal.

### An Important Point of Merit

#### MILK GRANULES

is absolutely free from starchy matter, which is present in barley flour, and other infant foods, and contains no Glucose and no Cane Sugar.

It is a scientific fact that infants under seven months of age cannot digest starchy foods.

### Don't Accept a Substitute

#### Johnston's Fluid Beef

IS UNEQUALLED

In Flavor,  
Nutrition,  
and Digestibility

### The Best Tonic is STAMINAL,

BECAUSE

the moment the tonic does its good work it carries with it a food to answer to the effect of the tonic.

Can any Combination be More Happy!



N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

### J. H. TODD & SON, Victoria, B.C., Owners.

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W. S. Goodhugh & Co., Montreal  
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CHARLES F. CLARK, EDW. F. RANDOLPH  
PRESIDENT, TREASURER.  
ESTABLISHED 1840.

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THE BRADSTREET COMPANY,  
Executive Offices, PROPRIETORS.

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Office in the principal cities of the United States  
Canada, the European Continent, Australia and  
in London, England.

The Bradstreet Company is the oldest and financially the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East and  
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THOS. C. IRVING, Superintendent.

### THE Oakville Basket Co.,

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

### DURABLE PAILS AND TUBS.

TRY THEM



### The Wm. CANE & SONS MANUFACTURING Co OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by  
Chas. Boeckh & Sons, Toronto,  
H. A. Nelson & Sons, Montreal.



### Dominion Clothes Pin

They are the Best.  
Send for Prices in Case Lots.

C. C. BROWN,  
DANVILLE, QUE.

ORDER  
-IVORY BAR  
SOAP

5 and 10c. PLUGS.

THE CANADIAN GROCER

DERBY PLUG TOBACCO.

THE MOST DELICIOUS SAUCE  
IN THE WORLD.

# Yorkshire Relish.

ENRICHES HOT  
JOINTS, STEWS, & BLENDS  
ADMIRABLY WITH ALL GRAVIES.  
DELICIOUS TO CHOPS,  
STEAKS, &C.

SOLD  
EVERYWHERE.

PROPRIETORS.

**GOODALL, BACKHOUSE & CO.**  
LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

NOT HOW CHEAP  
BUT HOW GOOD

## The Pittsburgh LAMP

at a reasonable price  
is the

### Most Profitable Lamp

BOTH FOR THE DEALER AND CON-  
SUMER, ON THE MARKET. . . .

WRITE FOR PRIMER



## Gowans, Kent & Co.

TORONTO AND  
WINNIPEG.

Sole Agents for Canada.



## OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for  
Cleaning Cutlery.

**JOHN OAKEY & SONS, LIMITED,**

Manufacturers of Emery, Black Lead, Emery and  
Glass Cloths and Papers, etc.

**Wellington Mills, London, England**

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HYDE PARK. ATHLETE. PURITAN. DERBY, SWEET SIXTEEN CIGARETTES.

FINE GOODS OUR SPECIALTY.

MUNGO CIGARS, EXCEPTIONALLY FINE.