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THE CANADIAN GROCER

A Weekly Newspaper Devoted to the Grocery, Fruit, Provision
and Food Stuffs Trades of Canada.

VOL. XIX.

MONTREAL AND TORONTO, JUNE 30, 1905.

NO. 28.

Robinson's Patent Barley

is a steady seller with the **best trade**. Your
store is the finest in the town. And, therefore,
you are or should be selling

ROBINSON'S PATENT BARLEY

Liberal sampling among your customers
on receipt of list addressed to

Frank Magor & Co., - 403 St. Paul St., Montreal
Agents for the Dominion



Raised on It.

CHRISTIE'S

SODAS

ARE

STANDARD

CHRISTIE, BROWN & CO.

TORONTO and MONTREAL.

Limited

CLASSIFIED LIST OF ADVERTISEMENTS ON PAGE 27

Brunner Mond & Co.'s WASHING SODA

Drums,	336 lbs.	Barrels,	336 lbs.
"	224 "	Bags,	224 "
"	112 "	"	112 "
"	100 "	"	100 "

Concentrated Sal Soda

Casks, 560 lbs.

Winn & Holland Montreal

SOLE AGENTS FOR CANADA.

Stick Close TO Peacock Brand



MINCE MEAT CREAM CHEESE

Never varies in quality. Low priced. Better than the imported article. Has your order come in? We can ship promptly.

The BATES MANUFACTURING CO.,

Limited

9-11 Francis St., TORONTO.

National Licorice Co.



Y. & S., SCUDDER and M. & R. Brands of **PURE STICK LICORICE**, Acme Licorice Pellets, M. & R. Wafers in bags, Licorice Lozenges, and a full line of Licorice Specialties, including the celebrated soft licorice lines sold under the Company's brands as follows: **THE FLEXIBLE LICORICE, THE PLIABLE LICORICE, THE ELASTIC LICORICE.**

106 John Street, BROOKLYN, N.Y.

Illustrated Catalogue on request

BORDEAUX RELISH



is pure, unadulterated and appetizing. It is made from high quality ingredients, and from a first-class recipe. Price, \$1.20 dozen. 2 dozen in a case. In 5-case lots, freight prepaid. Order through your wholesaler.

PALM GROVE GOLDEN DATES

$\frac{3}{4}$ -lb. and 1-lb. packages, 4 dozen in a case. Every grocer should handle dates put up in this way, as they are much cleaner than when in bulk. We guarantee these dates to keep for any length of time.

The Merchants' Mfg. & Supply Co.

58 Colborne Street, TORONTO

Protect Your Capital!

"A small leak will sink a big ship."—
Look out for the quality of the goods you sell. Protect your invested capital by choosing standard goods. The "just as good" kind are dangerous rocks—obstacles to business success—menaces to your invested capital.

Griffin & Skelley's Dried Fruits

Picked and packed in the largest vineyards and orchards on the Pacific Coast—"The pick of the pack," always.

Apricots, Peaches, Pears, Nectarines, Dried Plums, Prunes and Raisins.

Look for the "Griffin's" name and you see the highest grade there is or can be. Buy it and you're absolutely safe.

"Shell" Brand Castile Soap

the leading brand because containing 7 per cent. more pure oil than others. **Highest quality at a fair price.**

In bars and pressed cakes.

Buy it and your invested money will bring sure returns.

"Protect your Capital."



"SHELL BRAND"
(LA COQUILLE)

SOLD BY LEADING WHOLESALERS.

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BARBADOES, B.W.I.

Travelling Representative, MR. J. F. HUTSON.
The Balogna Lime Works Co.
 and Mercantile Agency, BARBADOES, B.W.I.

Proprietors, Manufacturers and General Commission Merchants. Open to represent in the West Indies reliable Canadian firms. Consignments handled. Correspondence invited. References furnished. Through our medium the manufacturer is brought into direct touch with the dealer throughout the West Indies.

BRANDON, MAN.

GROCERIES FOR THE WEST

We will have a car leaving Toronto and Montreal about once a month.

Have you got something you wish to ship in these cars?

We will reship, sell or store for you. Write us.

Wilson Commission Co., Limited
 Brandon, Man.

CALGARY.

The Best Salesman

is the Man on the Spot. Don't Continue to be Over a Thousand Miles Away from your Buyer. Communicate with us, and have your Business Transacted by reliable Brokers on the Spot.

Excellent Storage Accommodation.

NICHOLSON, BAIN & JOHNSTON,

Wholesale Commission Merchants and Brokers
 CALGARY, ALTA.

NICHOLSON & BAIN, WINNIPEG, MAN.

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A. J. HUGHES

Wholesale Grocers' Broker, Manufacturers' Agent and Jobber.

1483 Notre Dame Street
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Open for few more foreign and domestic agencies. Correspondence Solicited. Highest References.

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Wholesale Commission, Teas and General Groceries. Established 30 years.

6 St. Sacrament St., - MONTREAL

Write me for snaps in Ceylons, Blacks and Green, also Japans, Gunpowders and Young Hysons, direct consignments. Buy direct from producer. I am quoting Kipperd Herrings, plain and in tomato sauce, inside prices. Write for quotations.

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Customs Brokers
 and Warehousemen

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Tel. Main 778.

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Grocery Brokers and
 Agents.

Established 1865

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WHOLESALE GROCERY BROKER
 and MANUFACTURERS' AGENT

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Highest references. Commissions solicited.

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 Manufacturers' Agents
 and

Importers.

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W. H. Millman & Sons

Grocery Brokers

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Travellers on the road.

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BONDED AND FREE. FORWARDING AGENTS.
 Commercial Travellers Tax. We will hold Stocks for you so that you can supply your customers in any part of British Columbia.

Consign your cars to us.
 Correspondence invited.

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Radiger & Janion

VICTORIA AND VANCOUVER

MANUFACTURERS' AGENTS and
 COMMISSION BROKERS

Correspondence Solicited. Reference - Bank of British North America, Victoria.

WINNIPEG.

Dingle & Stewart

WINNIPEG, - - CANADA.

COMMISSION BROKERS.

Excellent Storage Accommodation.

Consign Your Cars to Us.

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MANUFACTURERS' AGENT and
 WHOLESALE COMMISSION BROKER

UNION BANK BUILDING

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Wholesale Grocery Broker and Manufacturers' Agent
 Member Western Wholesale Brokers' Association

Union Bank Block, Rooms 722 and 723

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Open for good
 Canned Goods Agency

Correspondence
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Stuart Watson

Manufacturers' Agent and Wholesale
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WINNIPEG, MAN.

Highest References.

Correspondence Solicited.

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Wholesale Grocery Brokers and
 Commission Merchants,

WINNIPEG, - - MANITOBA.

The big crowd is heading for Western Canada. Get them buying YOUR goods. You can do so by corresponding with US.

Members Western Wholesale Brokers' Association,

EASTERN MANUFACTURERS

-AND-

SHIPPERS.

All EYES are
 turned on

MANITOBA AND THE WEST.

WE

Represent some of the leading houses in
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INCREASE YOUR TRADE. WRITE US.

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Wholesale Commission Merchants and Brokers.

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BROKER and
 Commission Merchant

OFFICE:
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HAMILTON, ONT.

SALT

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Do you require any Salt for it?

Full Stocks, Prompt Shipment—All Lines.

VERRET, STEWART & CO.
MONTREAL



Heinz Pure Food Products Stand All Tests

The grocer who puts on his shelves any one of Heinz 57 Varieties may rest perfectly sure that he has something which is pure and which will pass the pure food laws of any state.

Moreover, when the grocer sells Heinz products to his customers he guarantees them to suit the taste of everyone. If any one of Heinz Varieties fails to please we authorize the grocer to return the purchase price. Ask us about our free Retailers' Advertising Service.

H. J. HEINZ CO.
PITTSBURGH, - - U.S.A.



Sterling Brand Pickles

in popular demand for pic-nic hamper and all outing parties.

On land or sea these favorite pickles possess a relish all their own.

Wise grocers keep well stocked.

The T.A. LYTLE CO., Limited

124-128 Richmond St. W. - TORONTO, CAN.



CEREBOS

TABLE SALT

Used like Common Salt but contains the Vital Phosphates of Whole Wheat.

USED IN ALL THE ROYAL HOUSEHOLDS AND ALL THE BEST HOTELS AND FAMILIES IN EUROPE.

Sold wholesale by the following firms:

Quebec: Whitehead & Turner.
Montreal: D. H. Bennoldson.

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Kingston: Geo. Robertson & Son.

Toronto: W. G. Patrick & Co.
Hamilton: James Turner & Co.

Winnipeg: The Kenneth Mackenzie Co.
Victoria: R. P. Rithet & Co., Ltd.
Vancouver: Kelly, Douglas & Co.

A wonderful people are the Japanese

Equally wonderful and remarkable is the **TEA** produced in **JAPAN**—so fragrant, so fresh, so pure and so healthful that the wonder is Canadians have not realized or appreciated its value as have the tea-drinkers of the United States.

Try a line of the new season's **JAPANS** just on the market, show it to your best tea trade, and earn their gratitude. Pays you well.

THE

“VAMPIRE” Spiral Flycatcher



5cts.
each

Clears the house of flies

THE “Vampire” Spiral Fly-catcher consists of a small closely-wound Spiral, covered with a sticky material, and hermetically sealed in a short tube. By simply pulling out one end the Spiral is elongated and forms the most effective Fly-catcher known.

This article is a quick seller and carries a large profit. It is **CLEAN, SIMPLE and EFFEC-TIVE.** As a window show it draws crowds. **No POISON. No LEAKAGE.**

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SEND FOR FREE SAMPLE

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KAY BROS., Ltd., Stockport, England

SOLE AGENTS FOR CANADA:

The LEEMING MILES CO., Limited, Montreal

SPECIAL OFFER

To Every Grocer in Canada.



SPECIAL OFFER!

2 Boxes Davis' Fly Felts—200 5c. packages retail for \$10.00
1 Box Davis' Fly Felts— 50 10c. packages retail for 5.00
1 Box Davis' Fly Felts— 10 10c. packages retail for 1.00

\$16.00

Price to Retailer, \$6.00, net 60 days.

Please Note Profit of \$10.00 on \$6.00 Purchase of Fly Felts.

Davis' Fly Felts sold in all parts of Canada. Every package guaranteed effective. Attractively boxed. Sell themselves when displayed.

Order through your wholesale supplier. If they do not handle send order direct.

POWELL & DAVIS CO., - - CHATHAM, ONT.

Are You Looking For a Saleable Specialty

that will satisfy your customer and make money for you?

Paterson's Worcester Sauce

exactly fulfils these requirements.

ROSE & LAFLAMME,
AGENTS,
MONTREAL



Flett's

Pickle Satisfaction

Satisfaction may be a silent salesman, but it works overtime for the dealer who handles

Flett's Pickles

ROSE & LAFLAMME

Agents,

MONTREAL

MHS

Made in Canada

These words are the key to the success that every true Canadian heartily desires for this fair Canada of ours!

Why should we buy goods of any description that are made in a foreign country? The making of foreign goods does not give employment to our artisans. It does not retain money in this country.

Why use Foreign Salt? We have CANADIAN SALT that is superior to any foreign salt that is made. Why not help build up Canada by using

Canadian Salt

and thereby employ Canadian labor, Canadian works, and Canadian capital?

Demand of your wholesale grocer Canadian Salt, and if he does not keep it write to us for prices and samples.

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LONDON, ONT.

Telephone No.
1971

Offices : 2nd FLOOR MERCHANTS' BANK BUILDING,
Entrance on Queen's Avenue.

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Pointers

Favor

CEYLON TEAS

Orders

Where you find Orders, you find, just a little ahead, Favor, and where you find Favor, you find, just a little further down, Orders. Where you find both Favor and Orders you find

Favor

Ceylon Teas

Orders

Ceylon Teas have the Favor of the tea-drinking public—consequently, their Orders. **Ceylon Teas** cannot be imitated or their virtues imbibed into other teas. Result: they are foremost in demand. You know the demand. Stand to your guns! Hold fast to **Ceylon Teas**. Don't change and **victory is yours.**

ORDER IT NOW.
A PERFECT
POLISH
YORK
for metal surfaces of all descriptions.
Liquid or Paste, 10c. and upwards.
A sample sent to any dealer.
ANGLO-CANADIAN SUPPLY CO.
3 Wellington St. E., TORONTO

REFRIGERATORS

FOR
**Butchers and
Grocers**

Any Size.
All Guaranteed
to do the work.

Write for Catalogue and
Prices.



Eureka Refrigerator Co.,
LIMITED.
54 and 56 Noble Street., Toronto, Canada.

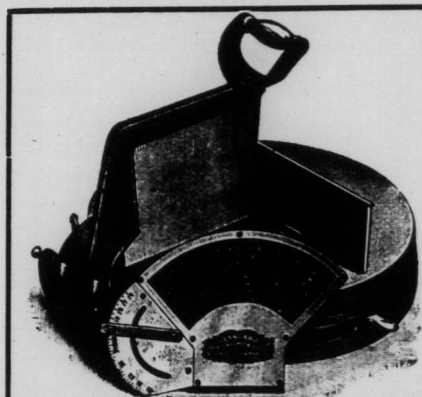
"TANGLEFOOT" Sticky Fly Paper



Is really the only
device known that
will catch and hold
both the fly and the
germ and coat them
over with a varnish
from which they can-
not escape, preventing
their reaching your
person or food.

"Tanglefoot"
is Sanitary
Ask for
"Tanglefoot"

Profit? Over 120 per cent. to you.



THE STANDARD COMPUTING
CHEESE CUTTER

THE ONLY ABSOLUTELY
ACCURATE AND COMPLETE
COMPUTING CHEESE
CUTTER MADE, GIVING
MONEY VALUES AND WEIGHTS
AT THE SAME TIME.

THE WALKER PIVOTED BIN & STORE FIXTURE CO., 516 Board of Trade Building TORONTO

A NICE ASSORTMENT

OF

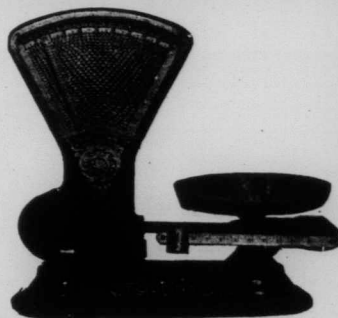
**SYRUP OF MALT
EXTRACT OF MALT**

is a safe investment. They
cure colds rapidly and build up
the system as well.

GEO. SLEEMAN, Guelph, Ont.

TOLEDO COMPUTING SCALES

Automatic but Springless.
The "Toledo" is a money saver because it posi-
tively stops the giving of overweight.
A time saver because it is Automatic.
A labor saver because there are no weights to lift, no
poises to slide, or prices to set.
A trade bringer because it indicates to the customer
in plain figures the correct weight of the article he is
buying.
It is honest both to the merchant and customer.
The Toledo system costs you nothing because it is
paid for with the money you are now losing.
For Catalogue and information apply,



THE TOLEDO COMPUTING SCALE CO., Hamilton, Ont.

COMMON SENSE

KILLS { Roaches and Bed-Bugs
Rats and Mice

All Dealers and 381 Queen St. W
TORONTO, ONT.

Dealers find Common Sense a very good seller for
the reason that it gives general satisfaction and each
customer tells others about same.
Write for prices.

SALT SALT

TABLE, DAIRY AND CHEESE
SALTS
FINE AND COARSE SALTS IN
SACKS AND BARRELS
LAND SALT

C. R. COOPER
Toronto Salt Works
TORONTO, ONT.

AGENTS FOR THE DOMINION SALT AGENCY

You Can Look
ANY WAY YOU LIKE AT
The Tarbox Mop Cloth

You will always find it "Made to Last." It has
qualities quite independent of the mop—is adapted to
either **THE TARBOX SELF-WRINGING MOP** or
any other mop. It's the woman's friend.

Your Jobber Sells Them.

TARBOX BROS., Toronto

Butchers, Merchants and Hide Buyers

Should write to CARROLLS. PAGE, Hyde Park, Vt., U.S.A., who wishes to purchase their Hides, Calfskins, Sheep Pelts, Tallow and Bones. He pays spot cash. He pays the freights. He pays full market values. He wishes to arrange with some one in every village, where he has no agent, to sell Poultry Supplies and to pick up for him Hides, Calfskins, Sheep Pelts, and Bones. He furnishes money with which to buy and he keeps his agents thoroughly posted at all times as to market values; write him for full particulars.



20th Century Account Keeping.

Don't think because your grandfather made money 50 years ago with old style keeping of accounts, YOU can do so. Times have changed, and if you would be successful you must watch your credits. Why use the old style pass book with your credit customers? Be modern. See here—

IF A MAN WANTS CREDIT

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by

THE EBY, BLAIN CO., Limited, TORONTO.
C. O. BEAUCHEMIN & FILS, MONTREAL.
ALLISON COUPON CO., Manufacturers.
 Indianapolis, Indiana.

THE PEOPLE OF
JAMAICA

are now buying things in the United States which they ought to buy in Canada. They don't know what we can do. A small advertisement in the

KINGSTON
"GLENER"

might bring inquiries. Better write for rates to

I. G. STEWART, Halifax.

Want Ads.

In this paper cost 2 cents per word first insertion, 1 cent per word subsequent insertions. Contractions count as one word, but five figures (such as \$1,000) may pass as one word. Cash remittance to cover cost **must in all cases** accompany orders, otherwise we cannot insert the advertisement. When replies come in our care 5 cents additional must be included for forwarding same. Many large business deals have been brought about through advertisements of 20 or 30 words. Clerks can be secured, articles sold and exchanged, at small expenditure.

MacLEAN PUBLISHING CO., Limited
 Montreal and Toronto.

...ESTABLISHED 1849...

BRADSTREET'S

Capital and Surplus, \$1,500,000.

Offices throughout the Civilized World

Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants, for the merchants. In procuring, verifying, and promulgating information no effort is spared, and no reasonable expense considered too great, that the results may justify its claim as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns, and by responsible and worthy financial, fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any of its offices. Correspondence invited.

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 ST. JOHN, N.B.
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MONTREAL, QUE.
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THOS. C. IRVING, Gen. Man. Western Canada Toronto.

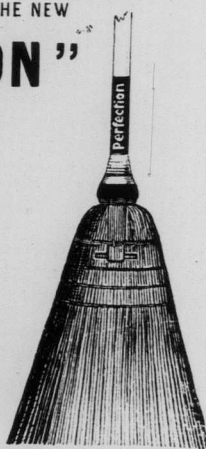
Special Offer in Brooms

A Chance For You to Make a Little Extra.

NOTE THESE POINTS REGARDING THE NEW

"PERFECTION"

BROOM (PATENT)



- 1.—It costs no more than the ordinary broom.
- 2.—It will not, like the ordinary broom, work loose at the shoulder. The cut shows how perfect rigidity is obtained by the special handle and crosswire.

3.—It will last longer and give better satisfaction than any other broom on the market.

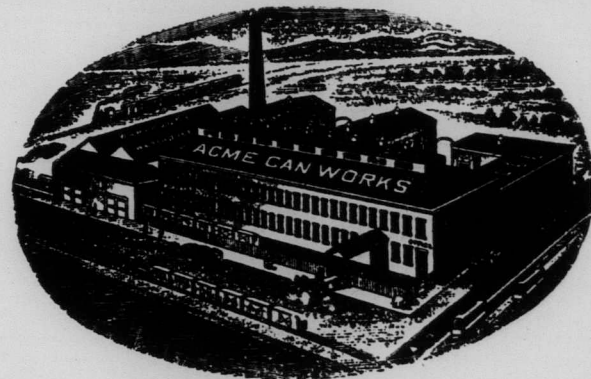
OUR PROPOSITION: Send us a sample order for 6 dozen and we will prepay freight to the extent of 30 cents per hundred. If the goods are not satisfactory you may return them at our expense.

PRICES, 3 STRING \$2.30, 4 STRING \$2.75

SOLD EXCLUSIVELY BY

LIND, KERRIGAN & CO.

Wholesale Grocers, - - London, Ont.



When in Need of Cans, Serve Your Best Interests and Consult Us

Acme Can Works

make the largest assortment of any factory in America of **TIN CANS** by the latest up-to-date automatic machinery.

We are the only makers in Canada of **KEY-OPENING MEAT CANS, POULTRY CANS.**

They are our specialties.

Manufacturers for Canada of

Jewett's Self-Heating Can.

We solicit inquiries for prices on

Baking Powder, Oil,
 Syrup, Lye, Paint,
 Varnish, Condensed Milk,
 Poultry, Fruit, Vegetable

Cans

Lard,
 Syrup,
 Butter

Pails

ACME CAN WORKS

Ontario Street East, - - MONTREAL, P.Q.

Simcoe Catsup, 2-lb. Tins, 50c. per Doz.

We have only 100 c/s or so, which we expect to clear out in a few days.

TORONTO **JOHN SLOAN & CO.,** BELLEVILLE

THREE LEADING LINES THAT SELL.

Established 1750.

Brewery—
Bristol,
ENGLAND

PURNELL'S

Pure Malt Vinegar
Pickles
Sauces

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HALIFAX, N.S.—E. St. G. TUCKER, 1 Bedford Row
ST. JOHN, N.B.—ROBERT JARDINE.

TORONTO, ONT.—J. WESTREN, 630 Ontario Street
MONTREAL, P.Q.—A. J. HUGHES, 1483 Notre Dame St.
WINNIPEG, MAN.—A. STRANG & Co., 233 Fort Street
VANCOUVER, B.C.—C. E. JARVIS & Co., Holland Block



Lorimer's Worcester- shire Sauce

A High-grade English Sauce---good 25 cent value---to retail at 10 cents. Good money in it for the grocer.

THE ROBERT GREIG CO., Limited
WHITE SWAN MILLS,
TORONTO

None to Compare with

BORDEN'S

Brands:

"Eagle"
Condensed
Milk



"Peerless"
Evaporated
Cream



For an absolutely "guaranteed pure" brand always rely on BORDEN'S. For sale by all first-class jobbers.

William H. Dunn, Montreal

JOS. IRVING, 92 Wellesley St., TORONTO.

ERB & RANKIN,
Halifax, N.S.

SCOTT, BATHGATE & CO.,
Winnipeg, Man.

W. S. CLAWSON & CO.
St. John, N.B.

SHALLCROSS, MACAULAY & CO.,
Victoria and Vancouver, B.C.

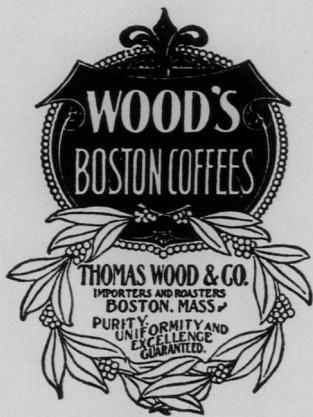
More Light- *That's what we all need. You'll get it by using "BON AMI"—the best window cleaner known.*

HASN'T SCRATCHED YET

A Metal Polish and Glass Cleaner unequalled.

W. H. GILLARD & CO., HAMILTON

Wholesale Grocers, Tea and Coffee Importers.



PROFESSIONAL GOODNESS All have met or heard of persons whose goodness is wholly professional. They are men to be avoided.

The same negative quality marks many household commodities now in common use. Character, high reputation, long-standing popularity, these mean much for the article that has made its way to the front against the universal competition of the past 25 years.

WOOD'S COFFEES

are there because the kernel of worth, the prize of purity, are in them. Their goodness is not "professional."

CANADIAN FACTORY AND SALESROOM
428 ST. PAUL ST., -- MONTREAL.

Profit and Loss

is intertwined in every business. Loss, on goods that are doubtful, spasmodic sellers. Profit, always sure, steady and certain—on articles such as

MATHIEU'S NERVINE POWDERS

—articles that have proved themselves—articles that the public rely on. There is no loss connected with Mathieu's Powders. They are a tried remedy for all Nerve Pains, Headaches, Neuralgia, etc. They are well known to the public. Each 25c. box contains 18 powders. Sold either separately or in the packet they bear a handsome profit. If you once try them among your own family and friends you will be able to recommend them more thoroughly. Let us send you a free sample packet.

Quite a number of people take

MATHIEU'S SYRUP
of Tar and Cod Liver Oil

throughout the summer. They know its effectiveness in all throat and chest complaints, its building up properties; keep up your stock of this remedy.

J. L. MATHIEU CO.,
SHERBROOKE, Que.

Garton's Celebrated

H. P. Sauce and Pickles

Delicious Table Delicacies.

H. P. Sauce, 8 oz. Bottles, . . .	4 doz.	\$2.00	doz.
H. P. Pickles, Pints,	3	3.20	"
" ½-Pints,	4	2.20	"

Agents

Warren Bros. & Co.

35 and 37 Front Street East, - Toronto

The Hamilton of Thirty Years Ago

A HAMILTON "old boy" writes entertainingly in the Hamilton Spectator of men and things in Hamilton thirty years ago. A number of the characters mentioned have succeeded in reaching the top and are now doing their part in life as successful wholesale merchants

* * *

Once upon a time, some thirty odd years ago, I was a resident of Hamilton, and, though I have lived in many cities in many quarters of the globe since then, I have never found a town which comes quite up to its standard as a place of residence.

Ah! Mr. Speck, what a place Hamilton was thirty odd years ago! No doubt it still is; but were I to return to it now I fear my visit would have more of sadness than joy, for I hear the march of progress has not only doubled the population, but swept away almost all the old landmarks I remember so well and which I have been fondly reviewing this afternoon. One of the features of the Hamilton of those days that impressed me greatly was the remarkable grip the wholesale grocery business of the city had on the country. It dominated the territory from Toronto to the Georgian Bay, led in the section south and east of Lake Huron to Lake Ontario, and practically made a clean sweep from Niagara to the Detroit River. It did not rest even here, but sent its representatives into far away Fort Garry, now Winnipeg, and gathered in fat orders from the Hudsons Bay Company and other large dealers long before the merchants of Toronto thought of making an effort for the trade. And here I may say that the honor of erecting the first brick building in Winnipeg belongs to one of those Hamilton firms—James Turner & Co.—whose business at Winnipeg had grown so large that they found it necessary to establish a resident manager, Robert Strange, and erect a warehouse for the storage of their goods.

* * *

When I recall such firm names as J. & J. Turner, afterwards James Turner & Co.; John Foster & Co., afterwards Lucas, Park & Co.; Harvey, Stuart & Co.; Brown, Gillespie & Co., afterwards Brown, Balfour & Co., and Simpson, Stuart & Co., I am forced to exclaim, "there were giants in those days" in the wholesale grocery business of Hamilton. Why, sir, I have known the manager of the Hendrie cartage agency to find it necessary to employ every lorry and truck in the agency's use, some thirty odd, to cart a single order from the Turner warehouse to the old Great Western freight sheds, and even then they were unable to load all the goods at one drawing. This was a Spring order for general groceries from A. G. B. Bannatyne, of Winnipeg, and it amounted to upwards of \$40,000. The average wholesale grocer of Toronto did not carry that much stock in his entire premises.

George McVittie was the name of the foreman of the Hendrie cartage force on the occasion to which I refer, and I remember the long line of trucks entering the alley between King and Main streets from James. Each truck carried away from four to six tons of merchandise, and it was all loaded after 6 o'clock p.m. These big orders, however, were generally received in the early Spring, but five and ten thousand dollar orders were of common occurrence during the entire shipping season. Just imagine the feelings of a traveler of to-day were he to send in a batch of such orders to his house! Just imagine the confidence, the assurance, the pride with which he would march up to the manager and plank down his fat lists with not a cut price in the lot! It wouldn't be three for a quarter he was smoking, it would be three quarters for one. And then think of the feelings of the present-day manager as he scanned the orders and found they represented value to the extent of almost a hundred thousand dollars. What a serious consultation of the members of the firm would follow, and what a scurrying to the mercantile agencies for special reports on the financial standing of the firms giving the orders! Then the consternation of the manager, on comparing the lists with the stock in the warehouse, when he found he hadn't above half the goods required to fill the orders! But in the days I speak of there was nothing of all this; the traveler marched in with his batch of orders as meekly as a lamb, or rather as meekly as was his wont. In the particular case I refer to, the traveler was W. H. Gillard, and no one who knew him would ever accuse him of meekness. The orders were received by the firm as a matter of course, and the warehouse hands were promptly set to work to prepare the goods for shipment from the stock then in the warehouse.

* * *

Yes, those old-time wholesale grocers of Hamilton were big men; broadminded, big in outlook, big in business ability and big physically. Let those who remember them stand a few of them up in a row! Take for instance John Turner, James Turner, John Stewart, Alexander Harvey, R. E. Lucas and Adam Brown. Every man of them over six feet in height and built in proportion. Not one of them but in a crowd would be singled out from his appearance alone as a man of distinction. I have often ranged them before my mind's eye and in my travels over the world have tried to match them with six as distinguished appearing representatives of any one line of business in a single city, but up to the present have failed. Can you match them physically to-day in any city in Canada from one line of business? Some of them had the foresight of statesmen in those early days of Confederation, and one of them, seeing that Manitoba and the Northwest would eventually become a part of Canada—I

could give you his name, but I won't—saw that the eventuality could be made the means of great commercial profit. The import duty on spirits into Manitoba was at the time very low, and what did he do? He chartered a vessel at Kingston, Jamaica, and loaded it with hogsheads of rum, the whole cargo being sent to Fort Garry at great expense of freight, but light charges for the goods and for duty. When Manitoba came into the confederacy the rum was duty paid—enough of it to last the whole Northwest for years—and no more could be imported except at an enormous increase of duty. Some of this rum may still be in Winnipeg, and if so it must be prime stuff indeed, for with each year's age it gains in quality. I wish I had some of it right now. The enterprise exhibited in carrying such a venture to a successful issue under the conditions that obtained thirty odd years ago is not to be measured by the standards of to-day, for from Lake Superior to Winnipeg every pound of freight had to be hauled by the slow process of cartage over a trackless stretch of country. And this is but one instance of the foresight, acumen, courage of the men who stood at the head of the wholesale grocery business of Hamilton at the time I speak of. And what a hustling, wideawake, strenuous lot of travelers they employed to be sure—Kenneth McKenzie, Lloyd Mewburn, J. H. Herring, Tom Greening, Bob Steele, Sam Wilkins, George Beach, Bill Braid, — Croy, Chris. Forrest, Peter Watt, John Park, Dave Bremner, the two McFarlanes (big Mac and little Mac as they were known throughout the trade), and others whose names have slipped my memory for the moment. What a gang to let loose on the hard-working retail grocers of the country! With a knowledge of the capabilities of these knights of the grip as salesmen, there is small wonder that Hamilton stood head and shoulders over Toronto and all other competitors in the wholesale grocery business at the time I am treating of. Bob Steele, Sam Wilkins, Geo. Beach and Bill Braid were bracketed as the Big Four. They canvassed in large part the same territory, and the title came to them not only on account of the large orders they sent in to their respective houses, but because they were all men of large, handsome physique. The McFarlanes also secured their titles of Big Mac and Little Mac on account of their physical development, the former being of liberal proportions, while the latter was under the average height. Peter Watt was one of the characters among the fraternity; he was a most companionable Highland Scotsman and represented Simpson, Stuart & Co. It was generally believed by his brother travelers that when he arrived in this country he wore the kilts but Peter assured me that this was not so. Of one thing I am certain, there was no dullness when Peter was of the company. He had a fund of stories the most remarkable, and extraordinary as they were inexhaustible, and it is pos-

RISING SUN
STOVE POLISH and **SUN PASTE**
STOVE POLISH

IN CAKES **IN TINS**

WELL KNOWN AND RELIABLE. **DURABLE AND ECONOMICAL** **3000 TONS SOLD YEARLY**

DUSTLESS, LABOR SAVING, BEST IN THE WORLD. **GUARANTEED TO THE TRADE**

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

sible that from this fact he gained his sobriquet of "Leein' Peter."

As a sample of these stories it is related that once upon a time he was endeavoring to secure an order for a certain brand of soap—sop, Peter called it. "It's fine, it's fine, Misther Malcolmson, just fine, sir. Why, it'll wash anything," said Peter. "Hard watter or soft watter; hot or cold. It's jist grand! Why, a few meenits ago there wuz a mon drownin' in the river below as I wuz crossin' the bridge. They had ropes an' poles an' boats tryin' ta push him ta land, but they couldna manage it. What did I do? Why, I opened my sample case, took out a bar o' thes sop an' heaved it intil the watter. Why, sir, inside o' twa meenits it washed the mon ashore! Twinty boxes, Misther Malcolmson, did ye say? Mak it thretty, Misther Malcolmson! Mak it thretty." And thretty it was.

One of the keenest, shrewdest, most nervy men on the road was L. T. Mewburn. Before he was out of his teens he went through the campaign against the fenians as a member of a Toronto regiment, and fought at Ridgeway, fought even after every fenian had been chased over the border to the American side. It is related that after the battle he was detailed on skirmish duty, and perceiving a squad of fenians in the dim light of the morning, put spurs to his horse and charged them single-handed and alone. He scattered them all right, and the fact that upon his near approach to the bunch he discovered they were three cows, reflects no discredit on his courage. He wasn't one of the big fellows physically. As he used to put it when asked his height, "just forget whether it's five feet six or six feet five." My own opinion is that the smaller figure was about four inches too much, but for all that Lloyd was all there, as any one who stepped on his corns found to his cost. Upon one occasion I remember he drove into Lucan after a long ride on a bitter cold day. After seeing his horse properly housed and fed he entered the hotel and going to the bar called for something to assist in warming his anatomy. The bartender produced the necessary fluid and Lloyd poured out a glass. As he did so a big lounge in the barroom reached over his shoulder, seized the glass, and emptied the contents down his throat. Lloyd's

whole frame stiffened, but all he said was, "Don't do that again, stranger." He called for a fresh glass and having filled it the stranger reached his arm for it. Like a flash Lloyd seized the first glass and smashed it on the jaw of the stranger, who reeled to the wall and dropped to the floor like a log. A comrade of the fallen man made a savage spring at Mewburn, but the latter expected him and in one, two, three order laid him away quietly with his friend. These men afterwards secured great notoriety throughout the country in connection with the Donnelly tragedy at Biddulph, for they were members of the Donnelly family.

Chris. Forrest was one of the remarkable men on the road in those old days. He was as tall as "Man Morton," a later-day celebrity of Hamilton, but twice as broad across. He was a giant, with a voice like a fog horn and as mild as a baby in manner. He represented the Turner firm, and one day on his trip an Irishman ran into him, the collision resulting in the destruction of the Irishman's cutter. Forrest's rig was not injured and Chris. started to drive on. The Irishman was angry, however, and ran after the rig heaping abuse upon Chris. and calling on him to get out and fight. Chris., who wore a big fur overcoat, was huddled down in the cutter and his size was not apparent to the Irishman. Presently Forrest became tired of the pursuit, and, handing the reins to Teddy Bowstead, who was with him, he unfolded his great length from the buffalo robes and stood in the roadway to meet the Irishman. But the latter, seeing the towering seven-foot form before him, came to a dead halt and blurted out in a voice of fright, "Be gob, it's Finn McCool! I'll have nothin' to do wid ye!" and turning ran down the roadway faster than he came, followed by the fog-horn horse laugh of Forrest.

J. H. Herring was another of this list of drummers who upon occasion could give evidence of the manhood that was in him. He came to Canada from, I think, Bristol, England, the vessel he sailed on being wrecked in or near the Gulf of St. Lawrence. The sea was running high and there seemed but one chance to save the lives of the crew and passengers. A line must be carried to

shore almost a mile away. Being a strong swimmer Herring volunteered to undertake the task. His offer was accepted. A light line was fastened to him and he plunged into the angry sea. After a strenuous struggle with the elements he reached shore, the result being that every passenger and the entire crew were rescued from the sinking vessel. He is, I think, still a resident of Hamilton.

OF INTEREST TO THE TRADE.

THE many friends of Mr. F. J. White, Toronto, will read with interest an announcement elsewhere in this week's issue of The Grocer. Mr. White has taken over the business of Minto Bros., tea importers and blenders, 55 Front street east, Toronto, a house successfully established in Canada for upwards of thirty years, and will in future devote his time and energy to enlarging the clientele of this firm. Complete lines of bulk tea will be carried, and a feature made of "Mela-Gama" packet Ceylon tea, a brand which has become deservedly popular with the trade. Mr. J. Minto will continue in business with Mr. White, and the services of Mr. Alex. Minto, who has been associated with Minto Bros.' tea business since 1895, have been secured.

Until a few weeks ago Mr. White was proprietor and managing director of White & Co., wholesale fruit, produce and commission merchants, Toronto, a firm dating from 1892. From the start Mr. White's business career has been one unbroken series of successes, and to-day White & Co. rank among the very first wholesale fruit firms in the Province of Ontario, both in size and up-to-date equipment. In addition, Mr. White has been manager of the White Auction Co. for seven years. In all his undertakings he has succeeded in establishing a reputation among the trade for enterprise and amiability that will go far to ensure his success in the tea business.

The Grocer wishes Mr. White every success, and has every reason to believe its wish will be abundantly realized, as Mr. White is a connoisseur in the rare art of knowing how to please a customer, and has a close personal acquaintance with the trade, such as is possessed by but few Canadian business men.

A Few Odds and Ends to Hand

Hazard's Onion Sauce, Morton's Arrowroot 1/2 lb. tins,
Stower's Lime Juice and Cordial,
Canned Asparagus, Canadian 3-lb. Tomatoes,
Electro Silicon, Lactomen.

LUCAS, STEELE & BRISTOL, *The Original Quick Shippers,* **HAMILTON**

SPECIAL REDUCTIONS

— IN —

Canned Goods and Dried Fruits

To make trade in the quiet season

*See our travellers for particulars
It will pay you*

JAMES TURNER & CO., - HAMILTON, ONT.

If you want the best,
book your future
Canned Goods for

Tartan
All Guaranteed by
BRAND

Canned
Vegetables and
Fruits

BALFOUR & CO.,

QUICK SHIPPERS.

- Hamilton, Ont.

LONG DISTANCE PHONE 596.

CANNED PLUMS

2-lb. Tins, Heavy Syrup, Extra Fine Quality.

THOMAS KINNEAR & CO.

WHOLESALE
GROCERS

= TORONTO and PETERBORO

CHEESE

CHEDDARS,
STILTONS,
FLATS,

We are in a position to
quote f.o.b. factories on
all kinds and quantities
of Canadian Cheese—
CHEDDARS, FLATS,
STILTONS.

Get our quotations.

QUALITY

YOU CAN RELY ON

A. F. MacLAREN IMPERIAL CHEESE CO.

TORONTO

LIMITED

Business Changes

Ontario.

THE WILLIAMSON-BOWRON CO., grain and produce merchants, Hamilton, have dissolved partnership. A. W. Bowron continues in business.

R. N. Dowsley, grocer, Brockville, has sold out to F. H. Clifford.

W. T. Trott, general merchant, Oil City, has suffered loss by fire.

Burk Bros., grocers, Amherstburg, have assigned to R. Lee, Toronto.

E. Appleton, general merchant, Kenora, has assigned to G. D. Mathias.

C. Schmidt, baker and confectioner, Toronto, has sold out to H. Lawlor.

A meeting of the creditors of J. McQ. Wardell, grocer, London, was held June 23.

A trustee is in possession of the premises of E. O. Boehmer, grocer, Berlin.

J. L. Caisse, fruiter and confectioner, Bracebridge, has assigned to T. E. Godson.

The Georgian Bay Fruit Growers, Limited, Thornbury, have obtained a charter.

P. A. Cobbold, general merchant, Haileybury, is about to retire from business.

R. H. Little, general merchant and miller, Lisle, is offering to compromise at 60c. on the dollar.

A meeting of the creditors of J. Lafferriere, general merchant, Glen Robertson, was held June 22.

The Hodd & Cullen Milling Co., Limited, Stratford, have been succeeded by the McLeod Milling Co., Limited.

C. G. Folkes & Co., general merchants, Manotick, are reported to be selling out. To take effect Sept. 1, 1905.

I. P. Cahill & Co., liquor dealers, North Bay, have assigned to J. P. McNamara, and a meeting of creditors was held June 28.

A meeting of the creditors of the Canada Biscuit Co., Limited, manufacturers of biscuits and confectionery, Toronto, is to be held July 7.

A meeting of the creditors of M. Rothschild & Son, general merchants, New Liskeard, was held at Montreal, June 22. They are offering 25c. on the dollar cash.

Quebec.

Vaillant & Lamare have registered as grocers, Montreal.

D. Coulombe, general merchant, Ville Roy, has assigned.

Cassault & Frere have registered as grocers, Montreal.

The assets of L. Getz, storekeeper, Lambton, have been sold.

A. Therriault, grocer, Montreal, has sold out to S. Laviolette.

Cassault & Frere, grocers, Montreal, have dissolved partnership.

The premises of A. Gagnon, tobacconist, Montreal, are closed.

J. A. Bourget, general merchant, Lac Aux Sables, has compromised.

Gilmour & Girard have registered as general merchants, Waterloo.

The assets of J. W. Gagnon & Cie., grocers, Louiseville, are to be sold.

J. E. Bourbonniere has registered as a confectioner and florist, Montreal.

J. Vaux, grocer and liquor dealer, Montreal, has assigned to A. Desmar-teau.

The assets of G. Lachange, general merchant, Beauceville East, have been sold.

A. Brisebois, grocer and liquor dealer, Montreal, has been succeeded by J. Labesque.

The assets of J. A. Blondin, general merchant, St. Maurice, are to be sold June 29.

Lamontagne & Freres have registered as wholesale and retail tobacconists, Montreal.

The stock of Skelly & Moquin, grocers and liquor dealers, Montreal, is under seizure.

S. Meunier & Fils de Chambly, general merchants, Chambly Basin, have dissolved partnership.

South & Co., grocers and liquor dealers, Montreal, have been succeeded by A. T. McCrorv.

Lefaiivre & Taschereau have been appointed curators to M. Tremblay, general merchants, St. Simeon.

Lefaiivre & Taschereau have been appointed curators to C. Pelletier, general merchant, St. Flavie Station.

Chase & Sanborn, wholesale teas and coffee dealers, Montreal, have admitted John Anderson to partnership.

Manitoba and N.W.T.

Geo. Betts, grocer, Louise Bridge, has sold to C. E. Bragg.

Snider & Lees, millers, Arcola, have dissolved partnership.

J. Jewkes, general merchant, Belmont, has assigned to C. H. Newton.

D. Cleland, wholesale and retail liquor dealer, Winnipeg, is selling out.

MALAGA FRUIT

We have a few boxes and quarter-boxes of this fruit on hand in prime condition. If requiring, order early, as stocks are light, and passing out quickly.

THE DAVIDSON & HAY, LIMITED

WHOLESALE GROCERS, TORONTO.

Rocca & Cancilla, confectioner, Winnipeg, has assigned to J. W. Lord.

G. Lachance, general merchant, St. Eustache, has sold out to A. Houde.

D. McPherson, general merchant, Basswood, has sold to Knight & McLennan.

B. B. Gilbert, general merchant, Fleming, has admitted Mr. Kerr as partner.

Urquhart & McWhinnie, liquor dealers, Edmonton, have been succeeded by I. H. Pickard.

Schwanz Bros., general merchants, Rocanville, have sold their stock of dry goods, groceries and boots and shoes, to Barrett & Scott.

British Columbia.

J. Billinger, grocer, Vancouver, has been succeeded by E. Holland.

D. Anderson, grocer, Vancouver, has been succeeded by J. A. Gray.

THE ACT A BOMERANG.

ACCORDING to the Montreal Gazette, the Act passed at the last session of the Quebec Legislature, imposing a tax of \$300 on commercial travelers representing firms outside of Canada doing business in the Province of Quebec, promises to become a boomerang. "Already English travelers who annually have large business transactions with Montreal and Quebec houses, are giving this city the go-by and will in future conduct their business from Ontario centres. It is reported in the news columns that three departed yesterday for Toronto, without attempting to do any business here, in order to avoid a tax which would almost dissipate any profits they might make. The damage which this tax will probably do to many business concerns in Montreal can readily be seen, whereas its purpose is beyond comprehension.

"If Mr. McCorkill, who fathered this interesting enactment, intended it as a revenue producer, his object is frustrated, as might have been expected, for incoming travelers will not pay the license fee. One would rather suppose that a patriotic motive inspired Mr. McCorkill and he desired that this measure should throw the work and the profits of English and American travelers into Canadian hands, but here again is his judgment at fault, for in the language of the commercial men, the Canadian agents 'don't know the goods.' The penalty

imposed for each contravention of this Act is from \$500 to \$1,000.

"Considered from every standpoint, this Act is as futile for obtaining any benefit as the measure at first proposed to tax each resident agency \$500 for each foreign firm represented. That would have meant driving those agents from Quebec Province; this means that travelers will henceforth make Toronto or Winnipeg their Mecca, and will give Montreal and Quebec a wide berth. A \$300 tax upon travelers upon whom Montreal houses must rely to a great extent, is going to be simply a drag upon trade. The only thing that this Act is calculated to raise is trouble, but a great deal of that."

TIVERTON'S NEW STORE.

On June 17 the doors of the fine new store of McInnes & Co., Tiverton, were thrown open to the public for the first time and from early morning till late at night crowds of visitors and customers thronged the store. Since the destruction of the old store by fire about a year ago, McInnes & Co. have been spending time and money in erecting what they have planned to be one of the finest stores outside of the cities.

The store is forty-seven feet square and has been erected on a corner, thus giving ample window-space. It is two storeys in height, built of white brick, with hardwood floors, metal ceilings and walls and is lighted with acetylene gas, of which there are 38 lights on the ground floor alone. The ground floor is devoted to groceries and drvgoods, while upstairs is to be found the stock of clothing, boots and shoes, and crockery.

The firm of McInnes & Co. is composed of Messrs. McDonald and Irwin Patterson. It has been long-established, the founder, Mr. McInnes, having died several years ago.

NEW FIRM IN FAR EAST.

Moss & Co., Foochow, China, formerly associated with Dodwell & Co., and Dodwell, Carlill & Co., are launching into the general mercantile, insurance, shipping and commission business on their own account. They have made arrangements to open branches at Shanghai and Colombo, and will shortly increase their sphere of operations to include all other tea exporting ports of importance.

UPTON'S

Orange Marmalade



Sold
everywhere
by Grocers
that know
their
business

Frenzied Business

Prices are now out on peas, and nobody can say that the gentlemen in Hamilton have not put them low enough. Whether this illegitimate cut-throat—less than cost—price is any advantage to the retail trade we very much doubt. In issuing these prices we believe they have overshot the mark and it will fail to accomplish its purpose, as it must be apparent to every retail grocer that they were not sent out for philanthropy, for the benefit of the retail trade, for the consumer's benefit, or in a legitimate business sense, but solely to drive out, buy out, or fire out the canners working independent of the consolidation. Whether this is to the interest of the retail trade of the Dominion we leave them to judge, as they are the gentlemen who in the end have to settle these controversies. Understand, we are not appealing for pity, as we consider ourselves quite competent to take care of these gentlemen single handed, but we consider it a legitimate matter for both personal and business discussion in the trade papers of the country. At the same time we are not going further into the matter now, and hand it over to the retail trade for their dissection.

Believing that these low prices will increase the sale of peas enormously, we have made arrangements to increase our pack accordingly so as to fully protect our customers in their increased requirements. The trade will also remember, that, unlike some of our competitors, one in particular, who are currently reported to be holding one hundred thousand cases of old peas, we have not a case of old goods in stock, all this year's pack, fresh and new, and every indication of being the best pack in quality we ever packed; the cool, moist weather we have been having maturing the raw material in perfect condition.

THE PACKERS OF QUAKER CANNED GOODS

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and Poo

Page 1

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RETURN JUN 30 1905



"COLUMBIA" FOOD PRODUCTS



RETURNED JUN 30 1905

RETURNED JUN 30 1905



The standard of the American market; the brand that the other makers are always trying to imitate.

For purity, cleanliness and absolutely true flavor they are unequalled.

WE HAVE JUST PASSED INTO STOCK ANOTHER CARLOAD COMPRISING

- "COLUMBIA" CATSUP
- "COLUMBIA" CHILI SAUCE
- "COLUMBIA" BAKED BEANS
- "COLUMBIA" SALAD DRESSING
- "COLUMBIA" SOUPS
- "COLUMBIA" SWEET PICCALETTE



"RED LETTER" SOUPS

can be retailed at 10c. tin.

"GOLD MEDAL" CATSUP

A cheaper grade that is better than most others

SPECIAL QUOTATIONS ON 5-CASE LOTS

Other grocers are making money on them—IT WILL PAY YOU TO STOCK THEM

The **EBY, BLAIN CO.** Limited
Sole Wholesale Agents TORONTO

ALL ABOARD FOR BUFFALO.

A SPECIAL meeting of the Toronto Retail Grocers' Association was held in the Temple Building, on Monday evening, June 26, to arrange the details in connection with the annual excursion to Buffalo, on July 12. The Elks are holding a monster demonstration in Buffalo on this date, when over 30,000 members from all parts of the continent will parade the streets. Triumphant columns, arches, and other holiday decorations are being erected in gorgeous profusion, and the city will present a sight on the "glorious twelfth" such as is seldom witnessed.

The excursion will be by the Niagara Navigation Co., to Niagara-on-the-Lake and via Michigan Central special train to Buffalo, returning to Toronto by the late evening boats. Special arrangements have been made for excursionists who do not wish to go as far as Buffalo, and a section of the party will go by the Gorge Route to Niagara Falls Park.

The resolution was passed in favor of allowing a limited number of manufacturers and business firms to provide entertainment on board the boats. Altogether, no pains are being spared to make this the most successful excursion in the history of the association. Toronto retail grocers have a reputation for providing "bang-up good times" at their mid-summer outings, and with such an attraction as the Elks demonstration, the success of the excursion on the twelfth is already assured.

WHAT IS YOUR MARK?

It is frequently the case that different merchants will be found using the same

cipher for a cost or selling mark. This is due to a limited comprehension of the unlimited field of words of ten letters each which may be used for ciphers.

The editor of a well-known journal recently instituted a cipher competition, giving several prizes for the longest lists of words of ten letters each. The winner of the first prize sent in a list containing 1,065 words. The list of the second prize winner contained 996 words, while that of the third prize winner contained 974 words. We think our readers will be somewhat surprised at the number of words thus shown to be at their command in establishing ciphers.

We cut at random from the first prize list sixty words, any one of which is suitable for the purpose:

- | | | |
|------------|-------------|-------------|
| Fleshwound | Heartbonds | Landforces |
| Flourished | Heartlings | Languished |
| Flowerbuds | Hectograms | Languisher |
| Flowerings | Hemicrany | Laniferous |
| Flunkeydom | Hemidactyl | Lanigerous |
| Fluohydric | Hemitropal | Lappointed |
| Flustering | Herdswoman | Lathbricks |
| Fluxations | Hexagnous | Lavishment |
| Flyingcamp | Hexandrous | Lawnmongers |
| Flyingshot | Hieromancy | Lectionary |
| Fluxionary | Hindermost | Lengthways |
| Flypowders | Hogpeanuts | Leucopathy |
| Foliatures | Holingaxes | Lexigraphy |
| Fogwhistle | Holystoned | Liefraught |
| Forcipated | Honestalk | Lif-guards |
| Forecabins | Hortensial | Lighterman |
| Forensical | Hospitaller | Limehounds |
| Foreshadow | Hospitable | Lithocarps |
| Forgivable | Hospitably | Lithomancy |
| Forinsecal | Hotbrained | Lithomarge |

—American Storekeeper.

COMMERCIAL TRAVELERS' TAX.

The commercial travelers' tax imposed by the Province of Quebec of \$300 a year upon travelers entering that province, is viewed with disfavor by the Toronto Board of Trade.

At the meeting of the council of the board on June 27, the following resolution was passed: "That this council notices with regret the passage of an Act by the Legislature of the Province of Quebec, imposing a tax on commercial travelers representing establishments having no business place in Canada visiting that province, and desires to record its opposition to this kind of restriction in commercial intercourse, and that steps should be taken to give the widest publicity to the fact that no such tax exists in the Province of Ontario."

DAIRYMEN MEET.

A meeting of the butter and cheese merchants of Ontario and Quebec was held in Montreal on Wednesday and Thursday of this week, to discuss the dairying situation.

On the afternoon of June 28 the delegates visited the different warehouses and cold storage departments in Montreal, and on June 29 they held a meeting in the Board of Trade Building. G. G. Publow, chief of the instruction staff at Kingston, was in charge, and the visitors were welcomed to Montreal by H. A. Hodgson, president of the Montreal Produce Association.

T. Eaton & Co. will open their new store in Winnipeg on July 12.

"ACADIA" BRAND STRICTLY BONELESS CODFISH

IT'S
UP
TO
YOU

Something Novel
Something New
Something Never Seen Before



Packed in 2-lb. Non-porous Wooden Boxes, 1 dozen to crate, and 1-lb. Tablets, 20-lbs. to case.

ORDER A SAMPLE CASE



Sold by Leading Wholesale Grocers and Fish Dealers.

BLACK BROS. & CO., Limited

AGENCIES:

A. H. BRITAIN & CO., Board of Trade Building, Montreal
REGINALD LAWSON, Winnipeg, Man.
CHAS. MILNE, Vancouver, B.C.

HALIFAX AND LaHAVE,

N. S.

SEASON OF 1905



"CLOVER LEAF" BRAND

FRASER RIVER SOCKEYE SALMON

THE MOST POPULAR BRAND OF SALMON ON THE MARKET

"ARROW" BRAND RIVERS INLET SALMON

THE BEST
MEDIUM-PRICED
SALMON OFFERED
TO THE JOBBER

BROKERS

Toronto, - - - -	Chas. E. Kyle	Kingston, - - - -	D. Stewart Robertson & Co.
Montreal, - - - -	J. Alex. Gordon & Co.	Ottawa, - - - -	J. Moffat Ross
Quebec City, - - - -	Joseph Winfield	Winnipeg, - - - -	Ashley & Thompson
Hamilton, - - - -	Alfred Powis	St. John, - - - -	J. Hunter White
London, - - - -	D. C. Hannah	Halifax, - - - -	Grant, Oxley & Co.

Fresh and Cured Fish

ACROSS THE CONTINENT.

ON June 8, there left Halifax for British Columbia, in charge of the Dominion Express Co., a carload of Nova Scotia and P. E. Island shell fish to be transplanted in the Pacific in the hope that they will thrive there and eventually give the Pacific Coast a good supply of bivalves and crustacea. The shipment was upon order from the Dominion Government and the lobsters were supplied by Messrs. Neville, the well-known lobster packers. The fish were all specially selected, some coming from Sambro and some from Petpewick, and by permission of the Government a number of female spawn lobsters were included.

There is great difficulty in getting them to the Pacific Coast alive, as the trip takes seven days, while salt water will turn bad after a day and the fish will not live in fresh. Tanks are therefore out of the question, so the lobsters were carefully packed in damp sea weed in thirty cases and iced. Part of the shipment was in miniature refrigerating cases patented last year by John Neville. They are all of a special size, thought best by the Marine and Fisheries Department for transplanting, and Mr. Kempt, fishery expert of that department, accompanied the shipment. Experiments in transplanting lobsters on the Pacific Coast in the past have failed, most of the fish dying on the way.

The car arrived in Vancouver on June 15, the fish shipped in miniature packing cases in splendid condition, although those in ordinary crates were not in such good order. It is, perhaps, the most successful attempt that has yet been made to transplant lobsters from the Atlantic to the Pacific.

CARP MULTIPLYING.

Carp are multiplying with extreme fecundity in all the lakes and rivers of Ontario, to the detriment of bass and other valuable fish. It is interesting to note that in some localities carp has become an important fish of commerce. One official report says:

"During the Fall, nine cents per pound was paid for carp in the wholesale markets of New York City and Chicago; 200,000 pounds were recently shipped from New York to Germany, the country of its nativity, where it is still the most highly esteemed of the food fishes.

FISH GOSSIP.

A fish hatchery is to be erected at Beren's River, Man., during the present Summer which will be one of the largest and best equipped on the continent.

A number of British capitalists are investigating conditions on the coast of British Columbia with a view to going into herring fishing on a large scale.

Salmon as purchased from Indian fishermen on the Pacific Coast have gone up in price to an alarming extent. For a fair-sized fish, the Siwashes are asking a dollar and a half.

Reports received at the Ontario Fisheries Department show that the famous fishing grounds of Lake Huron are in serious danger of becoming depleted owing to the ravages of carp.

Lunenburg, N.S., fishermen are complaining that Americans are violating treaty rights and obtaining supplies at Canadian ports, which enables them to compete with native fishermen to their injury and serious loss.

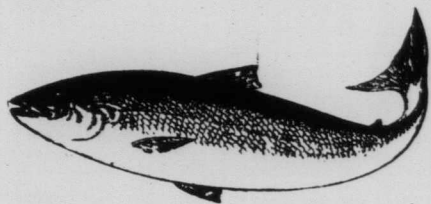
The harbor of Cowichan Bay, B.C., is being thoroughly explored for oysters. If the find is sufficiently large, a lease of the beds will be applied for at once, and a company formed to market the oysters on a large scale.

The Dominion Government are investigating the claim of Lunenburg fishermen that Americans are carrying on fishing operations within territorial waters, and getting bait privileges not allowed them by the treaty of 1818.

Mr. Cowie and his Scottish herring experts are at work again this season at Canso. Reports to the Department at Ottawa show that they are meeting with great success. The catch was larger the first two weeks they were at work than all last season.

Newfoundland has developed a new industry which promises to be a successful one, namely, the placing of whale flesh on the market. The meat has already been shipped in large quantities to the West Indies, where it is much appreciated by the natives. It can be sold for 6c. a pound.

SOCKEYE SALMON



"Sovereign" and "Lynx"

Brands

ARE THE CHOICEST IN THE MARKET.

EVERY TIN GUARANTEED.

TO BE HAD OF ALL GROCERS.

Season 1905

HORSE SHOE SALMON



TRADE MARK REGISTERED

ALSO

SPRING SALMON—"Columbia" Brand.

COHOES—"Tiger" Brand.

PINKS—"Sunflower" Brand.

"Jacques Cartier" Brand.

PACKED BY

J. H. Todd & Sons
Victoria, B.C.

Wholesale buyers can obtain quotations from

Geo. Stanway & Co., Toronto, for Ontario. C. F. Thompson, Winnipeg, Manitoba.
W. G. Goodhugh & Co., Montreal, Quebec. J. Hunter White, St. John, Lower Provinces.



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Mocha and Java Coffee

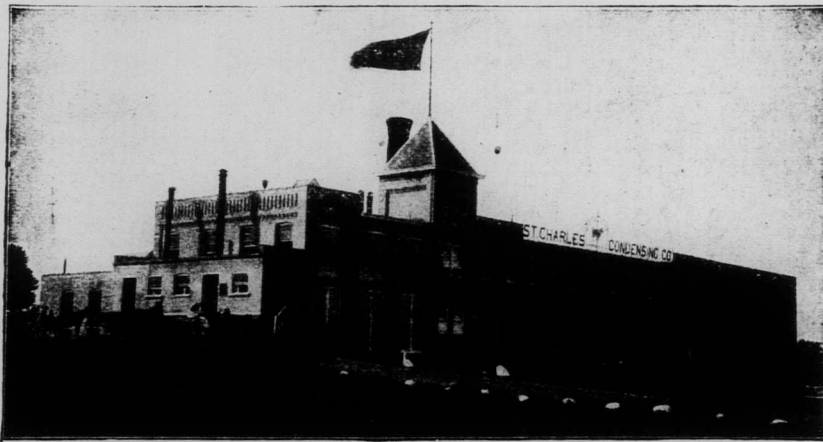
"PRINCE OF WALES" is gaining ground every day—People know when they get the **COFFEE** they like—really delicious Coffee—It helps the Merchant, too—If you are not handling "**PRINCE OF WALES**" drop us a line and let us explain our method of "Helping the Dealer"—advertises you and helps introduce the Coffee. No premiums; Actual Merit does it. A post card brings the information Write it now.

S. H. & A. S. EWING,

ESTABLISHED 1846.

Montreal Coffee & Spice Steam Mills,

53 & 55 Cote St., Montreal
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INGERSOLL, CANADA - FACTORY.

AN EASY ONE.

Added to our splendid assortment of
GOLD MEDALS.

ST. CHARLES
EVAPORATED CREAM

given Highest Award at World's Fair St. Louis, Mo., 1904. Proven the purest and best. and for many purposes **PREFERABLE TO FRESH MILK.** Can be purchased through any wholesale house.

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Cooked
Hams

Increase your trade and also your profits by
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Fearman's
Handy Hams

Cooked ready for the table. Shipped by express
 in any quantity and as required.

F. W. FEARMAN CO.
 HAMILTON LIMITED

WE ARE DAILY BUYERS OF

EGGS AND
BUTTER

Correspondence solicited.

WRITE, TELEGRAPH OR
 TELEPHONE US WHEN
 YOU HAVE ANY TO
 OFFER.

THE PARK, BLACKWELL CO.
 TORONTO LIMITED

TELEPHONE M 3960

BUTTER
CHEESE
EGGS

DAIRY PRODUCE AND PROVISIONS

BACON
LARD
HAM

LONDON PRODUCE LETTER

By Our London, Eng., Correspondent.

THIS year another attempt is to be made to have the Butter Bill passed by the English Parliament. The history of this bill, which is intended by the promoters to prevent adulteration, which is extensively carried on at the present time, is curious and interesting.

Several years ago an English firm, now Pearks Ltd., placed on the market a butter which they sold to the public as "milk-blended butter." This was nothing more than ordinary butter, usually Australian or New Zealand, to which a percentage of milk had been added, and they were thus able to undersell the manufacturers of pure butter. In the course of time an enormous business was built up, something like three hundred agencies being established throughout the country, and the makers of ordinary butter, finding trade being pulled away from them, began extensive prosecutions against Pearks Limited on the ground that they were selling adulterated butter. The defendants, being convicted in several county courts, appealed to the higher courts on the ground that they had distinctly explained the nature of their butter to all purchasers, who were at liberty to buy or not as they pleased. The previous convictions were therefore quashed, and Pearks Limited continued to sell their "milk-blended butter." Other manufacturers, when they found they could not prevent what they considered a "fraudulent" adulteration, began themselves to compete by adulterating their butter, using, however, not milk, but water. At last the evil was carried to such a length that a bill was introduced to regulate the quantity of water to be allowed in the manufacture of butter. Although the bill met with no success last year, strong influence is being brought to bear this season, and its advocates hope to get it through. They ask that it be declared illegal for any butter to contain more than 16 per cent. of water. There is likely to be a strong fight, for the opposition is throwing serious and powerful obstacles in the way. While one party contends that the passing of the bill would afford protection to the British farmer, the other, in contradiction, points out that in warm weather domestic butter is so watery that there would be the greatest difficulty in keeping below the 16 per cent. limit. Then, those who are interested in New Zealand butter have their objections. New Zealand creameries turn out a very dry butter for the British markets, and when other countries ship butter with as much water as the law permits, which doubtless they would do, New Zealand makers also would add 3 or 4 per cent.

more water without danger of competition.

In other words, every country would go as near the 16 per cent. limit as possible, and New Zealand shippers would sacrifice quality to weight. Australian makers are strongly in favor of the bill on the ground that they are the worst sufferers. Vast quantities of their butter are used for faking purposes, and it is feared that this will have a bad effect on their reputation. This adulterating process, however, is carried on to an alarming extent in Holland, and England receives large supplies of adulterated butter from this country which is sold at a correspondingly low price. So skilful are the Dutch in this that it is very difficult even for analytical experts to discover the fraud.

To what extent the Butter Bill, if passed, will affect Canadian butter it is difficult to say exactly, but in all probability the suggested 16 per cent. limit would be of small consequence. Some might suffer, but, as a rule, Canadian butter received on the British markets is sufficiently dry to satisfy the requirements of the regulation. On the other hand, if the bill is dropped, it will be a matter of small regret from a commercial standpoint, for very little Canadian butter is used for adulteration purposes. It is not considered dry enough to allow sufficient water being added to make a profitable difference.

As has been said, New Zealand butter makers attribute the success of their produce on the British markets in no small degree to its dryness, but there are probably other causes for its popularity as well. Certain it is that many importers prefer it to the production of other countries. W. Weddell & Co., who handle butter from every country, are inclined to put it down to the splendid system of grading which is in vogue in New Zealand, and which enables importers to know exactly what quality they are going to receive. This is worth the attention of Canadian shippers. Every pound of butter, which enters British ports, bears the New Zealand Government's mark, declaring it to be one of three grades, and this prevents any irregularity in quality. Importers are thus able to give their orders forward without any fear of getting what they will not require. Two or three months ahead they can contract for consignments of No. 1, 2 or 3 grade New Zealand and know what quality they are going to have. Of course, there are brands, each of which has some peculiarity, but by dealing with the same shippers these peculiarities are gradually learned, and often serve to stimulate a

healthy competition amongst the New Zealand exporters themselves.

TO IMPROVE DAIRYING.

In an effort to improve the position of Canada's dairying interests in Great Britain, Prof. H. H. Dean, of the Ontario Agricultural College, left on June 23 to visit the centres of Great Britain and Europe. He will investigate the attitude of the trade in Great Britain in regard to Canadian butter, the preservatives now used by nearly all the creamery men in the manufacture of creamery butter, cool-cured cheese, paraffining of cheese, etc. Prof. Dean will also visit the dairy schools on the continent in search of new ideas.

ICED CARS FOR CHEESE.

At the request of the Department of Agriculture the G.T.R. has undertaken, where practicable, to furnish, during the period of July 3 to September 9 of the present year, refrigerator cars for carload shipments of cheese to Montreal. Minimum weight to govern, 21,000 lbs., subject to the following conditions: When shippers make a requisition for refrigerator cars they will be supplied as far as practicable, and the Government will pay to the extent of \$5 per car for icing a limited number of cars (say 40 from all points) per week. It is suggested that a ton of ice each, or a little more, will be sufficient to cool the cars for the cheese, as they do not require to be kept at a very low temperature. In the case of long distances a larger quantity may be needed. The cost of the ice supplied is an "advance charge" against the property, and where refrigerator cars are ordered and it is impracticable to furnish ice, the trainmaster will arrange to have the car iced at the most convenient point.

Any cost for icing over the \$5 above mentioned, to be paid for by the owner of the cheese. In the case of cheese for Montreal (local) this additional charge may be waybilled, but in the case of shipments consigned through to European ports, via Montreal, under through bills of lading, this additional icing charge must in every case be prepaid.

DAIRY AND PROVISION NOTES.

The cheese factories in the Brockville district are about to adopt a uniform brand.

Letters of incorporation have been granted to N. W. Eveleigh, of Sussex; N. Smith, of Halifax, and W. Fowler and A. R. Cassidy, of Hammond, King's Co., to carry on a dairy business under the name of the Eveleigh Dairy Co. Capital stock, \$9,900.



Make a Patriotic Resolution on **DOMINION DAY**

To Patronize Canadian Products.

- The eyes of the world are on Canada.
- The eyes of the housekeepers will be on **BLUEOL**, (made in Canada), the **Never-Streak Blue**—the best laundry blue on the market.

Pays you better to handle than any other.

Write for our list of valuable premiums for the dealer.



J. M. DOUGLAS & CO., : Montreal

Todhunter, Mitchell & Co.

Importers & Manufacturers

Coffee, Cocoa, Chocolate, Spices.

Telegraph and Telephone.

Toronto, Canada.

GILLET'S GOODS ARE STANDARD ARTICLES

IT IS TO THE ADVANTAGE OF EVERY
HOUSEKEEPER IN CANADA TO USE
THEM

- Magic Baking Powder.
- Gillett's Perfumed Lye.
- Imperial Baking Powder.
- Gillett's Cream Tartar.
- Royal Yeast Cakes.
- Gillett's Mammoth Blue.
- Magic Baking Soda.
- Gillett's Washing Crystal.

MADE FOR OVER 50 YEARS.
(ESTABLISHED 1852)

E.W. GILLETT COMPANY LIMITED
TORONTO, ONT.

Awarded Medal and Diploma at World's Fair, St. Louis, Mo., 1904

YES

Eggs AND Butter

THAT'S WHAT WE WANT

**IN ANY QUANTITY
and at ALL TIMES**

The J. A. McLean Produce Co., Limited

73-75-77 Colborne Street

Telephone Main 2491.

Toronto.

PROVISION AND DAIRY MARKETS.

TORONTO.

Provisions—A first-class demand is noticed for cured meats, and prices remain practically unchanged from a week ago. In fresh meats the only change is a drop of 1c. in Spring lamb. Dressed hogs are quoted this week at \$9. We quote as follows:

Long clear bacon, per lb.	\$0 10 1/2
Smoked breakfast bacon, per lb.	0 13
Roll bacon, per lb.	0 10 1/2
Small hams, per lb.	0 13 1/2
Medium hams, per lb.	0 13
Large hams, per lb.	0 12 1/2
Shoulder hams, per lb.	0 10
Backs, per lb.	0 15 1/2
Heavy mess pork, per bbl.	16 50
Short cut, per bbl.	20 00
Shoulder mess pork, per bbl.	14 50
Lard, tierces, per lb.	0 09 1/2
" tubs "	0 10
" pails "	0 10 1/2
" compounds, per lb.	0 07 1/2
Plate beef, per 200-lb. bbl.	11 00
Beef, hind quarters	9 00
" front quarters	5 50
" choice carcasses	7 00
" medium	7 00
" common	6 00
Mutton	0 09
Lamb, yearling	0 12 1/2
Spring lamb	0 15
Veal	0 07
Hogs, street lots	9 00

Butter—The butter situation continues fairly strong locally. An exceptionally good demand is noticed in the Old Country for Canadian butter, dairy butter being quoted there at 80s. and western creamery at from 93 to 94s. c.i.f. Dairy large rolls are practically off the local market for the Summer season. We quote:

Creamery prints	Per lb.
" solids, fresh	0 19 0 20
Dairy prints	0 18 0 19
" in tubs	0 15 0 16

Cheese—The cheese situation is, if anything, slightly easier than last week. The export market apparently did not warrant the high prices that were asked on the boards, and quotations went off accordingly. There is plenty of new stuff coming to answer the requirements of the trade. Less than the usual amount of business is being done by the wholesale grocers in cheese, for the simple reason that the retail trade expect to get cheese at as low a price as the wholesalers. We quote as follows:

Cheese, large, new	Per lb.
" twins	0 10 0 10 1/2

Cheese Board Report.

(For week ending June 26.)

Board.	Boxes.	Price.
Peterboro	5,585	0 09 1/2
Woodstock	645	0 09 1/2
Stirling	1,100	0 09 1/2
Perth	2,500	0 09 1/2
Ottawa	1,558	0 09 7-15
Listowel	198*	0 09 1/2
Farnham	38	0 09 1/2
Huntingdon	315*	0 09 1/2
Iroquois	715	0 09 1/2
Brockville	8,000	0 09 1/2
Belleville	425	0 09 1/2
Cowansville	3,350	0 09 1/2
Watertown, N.Y.	1,096	0 09 1/2
Russell	8,295	0 09 1/2
Lancaster	1,30*	0 09 7-16
Vankleek Hill	3,382	0 09 5-16
Cornwall	1,663	0 09 1/2
Canton, N.Y.	1,652*	0 09 5-16
Campbellford	2,315	0 09 1/2
	1,510	0 09 7-16

MONTREAL.

Provisions—No important change in condition of the market. Live hogs are none too plentiful, with small demand. Trade is quiet, and prices steady at \$7 to \$7.12 1-2 for selected lots, and \$6.50 to \$6.75 for mixed lots. Abattoir fresh-

killed dressed hogs also quiet, and prices steady at \$9.50 to \$9.75 per 100 lbs. Demand for cured meats good, and business growing as usual during hot weather.

Canadian short cut mess pork	\$19 00	\$20 00
American short cut clear	19 00	20 00
American fat back	19 00	21 00
Bacon, per lb.	0 12	0 14
Hams	0 11 1/2	0 13
Extra plate beef, per bbl.	1 50	12 00
Lard, "Boar's Head" brand, tierces, per lb.	0 06 1/2	0 07
" " " " " tierces, per lb.	0 07	0 07
" " " " " 50-lb. fancy tubs	0 07	0 07
Cases, 20 3-lb. tins, per lb.	0 07 1/2	0 07 1/2
" 12 5-lb. tins "	0 07 1/2	0 07 1/2
" 6 10-lb. tins "	0 07 1/2	0 07 1/2
20-lb. wood pails, each	1 45	
20-lb. tin pails, each	1 35	
Wood net, tin gross weight—		
Pure lard, pails	Wood Tin.	
" tubs	2 10	2 20
" cases (6 10-lb. tins)	0 10	0 10 1/2
" cases (12 5-lb. tins)	0 08	0 09
" cases (24 3-lb. tins)	0 08 1/2	0 09 1/2

Butter—Market holds steady, with some holders holding out for higher prices, though general conditions do not show any occasion for this feeling, rather the other way. In some quarters a decline is looked for any day. Receipts are better and quality reported fine. Fancy is held around 20c. Fine to finest 19 1-2 to 19 3-4c. Good to fine 19 1-4 to 19 1-2. Good ordinary 19 to 19 1-4c.

Finest creamery	0 19 1/2	0 20
Fine	0 19 1/2	0 19 1/2
Medium	0 18 1/2	0 19
Fresh rolls	0 17	0 18
Fresh dairy tubs	0 16 1/2	0 17

Cheese—Cheese trade has shown some signs of improvement, although the demand is as yet not heavy. Export trade is developing, with conditions in the United Kingdom bettering themselves. More inquiries by cable are arriving. Prices show no change. Quebecs quoted at 9 3-8 to 9 1-2c., and Ontarios at 9 5-8 to 9 3-4c.

Eggs—Eggs still maintain their firmness, though country buyers have been hammering on the prices to get them below 15c., but no very great success has attended their efforts. Some claim to have bought at 14 1-2c. In a wholesale way 16c. and 16 1-4c. for picked stock. Selects are quoted at 18c.

ST. JOHN.

Provisions—In barrel pork and beef there is little business. In beef, owing to the high price of American, Ontario packed goods chiefly sold. Pure lard is again slightly higher. As reported, some American is seen. Refined lard is firmly held. In smoked meats full prices are asked. Local cured goods chiefly sold. Fresh beef is held at rather high prices. There is but a fair demand. Veal is higher than usual at this season; the supply is light. Lamb is still scarce, and full prices are obtained. Mutton dull. Pork is not very freely offered. Price well maintained.

Mess pork, per bbl.	\$17 00	\$18 00
Clear pork "	17 00	19 00
Plate beef "	13 00	15 00
Domestic beef, per lb.	0 06	0 07
Western beef "	0 09	0 10
Mutton "	0 05	0 08
Veal "	0 06	0 08
Lamb, each	3 00	4 00
Pork "	0 07	0 08
Hams "	0 13	0 14 1/2
Rolls "	0 10	0 13
Lard, pure, tubs	0 10 1/2	0 10 1/2
" pails	0 10 1/2	0 11
Refined lard, tubs	0 08	0 08 1/2
" pails	0 08 1/2	0 09

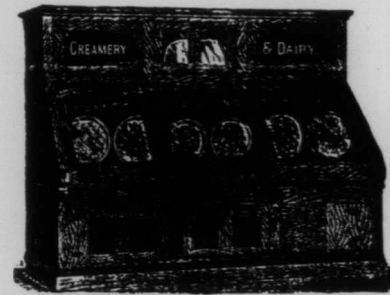
BUTTER and EGGS

—WE ARE—
BUYERS and SELLERS

Correspondence solicited from **ONTARIO, MANITOBA and LOWER PROVINCES.**

Rutherford, Marshall & Co.

Wholesale Produce Merchants,
TORONTO.



REFRIGERATORS Useful to every one. 4 different styles. Silver medal, Quebec, 1901. Diplomas: Toronto, Ottawa, Montreal

C. P. FABIEN,

Merchant and Manufacturer.

3167 to 71 N. Dame St.

Montreal, Can.

Write for Illustrated Catalogue.



WILSON'S FLY PADS

WILL CLEAR THEM OUT
BEWARE OF SUBSTITUTES

Stock the kind the house-keepers ask for.
Avoid poor imitations.

Butter Tub

BEST WHITE SPRUCE

50—30—20 lb.

ORDER NOW

WALTER WOODS & CO.

Hamilton and Winnipeg.

BUTTER

When you have one or 100 tubs
write us for price

The WM. RYAN CO., Limited
70 and 72 Front St. E., Toronto,

OAKY'S The original and only Genuine
Preparation for Cleaning Cutlery, 6d. and 1s. Canisters

**'WELLINGTON'
KNIFE POLISH**

JOHN OAKY & SONS, Limited
Manufacturers of
Emery, Black Lead, Emery, Glass and
Flint Cloths and Papers, etc.

Wellington Mills, London, England
Agent:
**JOHN FORMAN, - 644 Craig Street
MONTREAL.**

DRIED APPLES

We pay the highest market prices for
bright dry quarters and make prompt
remittance.

THE W. A. GIBB CO.
Packers and Exporters
5-7 Market St., HAMILTON

Butter—Prices are hardly as high. While the supply of new butter does not seem large, it in many cases is sold direct to the retail trade and consumers. There is little cheap butter, as the old was all cleaned up.

Creamery butter.....	0 20	0 22
Best dairy butter.....	0 18	0 19
Good dairy tubs.....	0 17	0 18
Pair.....	0 16	0 17

Eggs—Price is firmly held. There is a good steady sale, and supplies not very freely received.

Eggs, henery.....	0 20	0 22
case stock.....	0 16	0 17

Cheese—Stocks light. Dealers waiting for lower figures. Local prices have been quite well maintained. The prospect is the output here will be small. For local trade twins are demanded.

Cheese, per lb.....	0 10	0 11
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WINNIPEG.

Creamery Butter—Increased supplies have caused a further decline in prices. The quality is good. We now quote as follows:

Finest fresh creamery, in 56-lb. boxes.....	0 19
" " in 28-lb. boxes.....	0 19 1/2
" " in 14-lb. boxes.....	0 19 1/2
" " in 1-lb. bricks.....	0 20 0 21

Dairy Butter—Supplies are fairly liberal, and buyers have reduced their bids. The produce houses are paying merchants following prices:

Dairy, assorted pkgs., selected.....	0 13
round lots.....	0 12

Cheese—Ontario cheese has been reduced 1-2 cent per lb. Prices now are as follows:

Finest Manitoba, large.....	0 10 1/2	0 11
Ontario.....	0 11	0 11 1/2

Lard—Prices as quoted last week remain unchanged. We quote:

Lard, 50-lb. pails, per pail.....	5 25
" 20-lb. ".....	2 15
" 3-lb. tins, per case 90 lbs.....	6 70
" 5-lb. ".....	6 50
" 10-lb. ".....	6 50
Pure lard in bbls, per lb.....	0 10 1/2

Cured Meats—Prices are steady. We quote:

SMOKED MEATS.

Hams, selected stock, special mild cure.....	0 16
Bacon, " " ".....	0 17
Backs, " " ".....	0 13
Picnic, " " ".....	0 13 1/2
Hams, sugar cured, assorted sizes.....	0 13
" " heavy, 20 to 30.....	0 13 1/2
Picnic, " " assorted sizes.....	0 08 1/2
Shoulders, " " ".....	0 08 1/2
Bacon, " " breakfast bellies.....	0 14
" " " breakfast backs.....	0 12
" " " Wiltshire sides.....	0 15 1/2
" " " spiced rolls, long.....	0 10
Manitoba butts.....	0 09 1/2
" " skinned.....	0 10
" " boneless and rolled.....	0 11
" " rolls, boneless.....	0 11

DRY SALT MEATS.

Bacon, dry salt long clear.....	0 09 1/2
" " " smoked.....	0 10 1/2
" " " boneless backs.....	0 10 1/2
Shoulders.....	0 08

BARREL PORK.

Heavy mess pork, boneless, per bbl.....	18 00
" " " per 1/2 bbl.....	10 50
Standard mess pork, per bbl.....	16 00
" " " per 1/2 bbl.....	9 00

PICKLED GOODS (COOKED).

	80 lbs.	40 lbs.	20 lbs.	15 lbs.
Pig's feet.....	5 50	3 00	1 60	1 25
Pig's tongues.....	14 50	7 50	4 00	3 00
Boneless hocks.....	8 50	4 50	2 50	2 00
Sweet pickled spare ribs, not cooked, per lb.....	0 04			
hocks.....	0 04			

PERENNIALY ATTRACTIVE.

Fancy decorated Bohemian glassware appears to lose none of its salable qualities as the years go by. Year after year dealers find it advantageous to keep an assortment of these goods, and they never appear to lose their attractiveness to buyers requiring something in the way of a bright, showy, inexpensive and, at the same time, useful present.

The "Lady Grey" assortment advertised by Barnard & Holland Co. is one that cannot fail to give satisfaction to the merchant handling it. The goods are varied in character, attractive in design, and reasonable in price. We understand that a large shipment of these goods is now ready to leave the other side of the water, and will come in nicely for the early Fall trade.

EXPORT TRADE DEPARTMENT.

FIRMS ABROAD OPEN FOR CANADIAN BUSINESS.

Agencies on Commission for Britain.—We are open to receive consignments of Apples and Fruits of all kinds. Best references, connection and experience. R. C. HALL & CO., MONUMENT HOUSE, MONUMENT SQUARE LONDON, E.C.

JOHN LETHEM & SONS,
LEITH, SCOTLAND, invite correspondence with Manufacturers and Shippers of all classes of goods suitable for Grocers, Bakers and Fruiterers; connection of 50 years over all Scotland. References, Bank of Scotland, Leith.

JAMES MARSHALL,
ABERDEEN, - SCOTLAND.
Cables, Halcyon. Codes, A. B. C. 5th ed., Scattergood. Consignee for all kinds of Canadian produce. Personal attention and prompt returns guaranteed.

This space \$15 per year.

DAVID SCOTT & CO.,
Est. 1878. 10 North John St., LIVERPOOL, ENGLAND. Splendid connections and references. Try us with a shipment of CANNED GOODS.
T. A. - Scottish, Liverpool.

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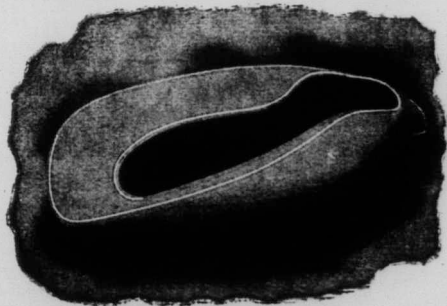
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A GOOD CUSTOMER.

A RECENT issue of Bradstreet's contains some interesting statistics which would seem to indicate that the special tariff advantages in favor of Great Britain, as opposed to the United States, have failed to offset the effects of contiguity and the popularity of American goods in Canada. The present fiscal year promises to break all records in the volume of American-Canadian trade. U. S. Government returns show that for ten months ending April, 1905, Canada took American products to the extent of \$115,000,000, and the prospect is that by the end of June the total will reach \$140,000,000. The value of imports from the United States for the preceding year was \$131,274,346—up to that time a record breaker in the history of United States trade with Canada.

The gains made by American producers

in supplying the requirements of the Canadian market may be illustrated by the following figures, compiled from the Dominion Trade and Navigation Returns:

(Three figures omitted.)

Imports from	1890	p.c.	1897	p.c.	1904	p.c.
United States	\$52,291	46.4	\$61,649	55.4	\$130,826	60.0
United Kingdom	43,390	38.5	29,412	26.4	1,777	24.5
Other countries	17,085	15.1	20,232	18.2	38,800	15.5

Canada, it will be seen, took 60 per cent. of its imports from the United States in 1904, as against 24.5 per cent. from the United Kingdom, and 15.5 per cent. from other countries—a growth indicating a trebling of takings of American goods, with less than a doubling of the values of British goods. During the period from 1855 to 1866 a reciprocity treaty was in operation between the United States and Canada; from 1867 to 1897 commerce between the two countries was unaffected by special trade arrangements; from April, 1897 to August, 1898, products from the United Kingdom entered the Dominion at a reduction of 12½ per cent., as compared with the duties charged on importations from the United States. On August 1, 1898, this reduction in favor of the United Kingdom was increased to 25 per cent., and on July 1, 1900, was still further increased to 33 1-3 per cent. One-sixth of the Canadian takings in the present fiscal year were of coal, while raw cotton, steel rails, corn, lumber, and canned goods, were other important imports.

Exports from Canada to the United States have likewise grown, but at a much slower pace. This year they will reach \$57,000,000, as against \$51,406,265 for the fiscal year ending June 30, 1904. Canadian exports in 1890, 1897 and 1904, were distributed among the different countries as follows:

(Three figures omitted.)

Exports to	1890	p.c.	1897	p.c.	1904	p.c.
United States	\$40,522	41.9	\$49,373	35.8	\$72,772	34.1
United Kingdom	48,353	49.9	77,277	55.9	117,591	55.1
Other countries	7,272	8.2	11,349	8.3	23,156	11.1

WESTERN CROP REPORTS.

CROP reports compiled in Western Canada by the railway officials continue most optimistic in tone. Not in several years have conditions been so favorable at the end of June, and there is every reason to expect a "bumper crop." Perhaps it is only natural that when all conditions seem favorable there should be some exaggerations in the reports received. No doubt many of the early predictions as to the size of the crop will look foolish when the wheat has all been marketed and reliable statistics are available; but, nevertheless, unless some disaster overtakes it, this season's crop will be a vaster crop than has been.

It would be foolish, however, for the trade to risk too much upon the size of the season's crop. A big harvest means a large amount of money for the western farmer and an added impetus to all branches of trade. Hence there is a strong temptation to overload with stock in many lines in anticipation of a big demand in the Fall. But this is a temptation to be avoided. A partial failure of the crop in any district would mean trouble for any store that had overstocked, and there is always danger of rust in some sections. The burden of credit is too heavy now, and nothing should be done to increase it. It is satisfactory to note that crop prospects are excellent, but it is the part of folly to discount the future. Go slow.

WINNIPEG'S CENSUS.

WINNIPEG citizens profess keen disappointment at the result of the special census which the city council ordered to be taken. According to the census man the population of Winnipeg proper is 78,367, and including the suburbs of St. Boniface, Norwood and Louise Bridge, which are really a part of the city, the total population is 85,829.

Had not the people of Winnipeg been led astray by the sanguine calculations of real estate agents, whose interest it is to exaggerate the growth of the city, there would be general satisfaction and no disappointment with the result announced. But people have become accustomed to hearing calculations ranging from 90,000 to 115,000, and hence the actual figures come as a surprise to many.

Nevertheless, these figures indicate a steady, satisfactory growth. In the census report of 1891, Winnipeg is credited with a population of 24,068; in 1901 this had increased to 41,778, and a jump to 78,367 in four years should not be thought unsatisfactory. Surely it is an indication of a rapid and steady growth.

While Winnipeg continues only a distributing centre, dependent for almost all its manufactures on outside points, there are limits to its growth. If the power problem can be solved and Winnipeg can manufacture as well as distribute, her growth will be much more rapid than it has been even in the last four or five years. Cheap power from the Winnipeg River seems likely to be secured very soon, and in that case many eastern manufacturers will establish branch plants in Winnipeg to supply the western demand. In the meantime there is every reason to be satisfied with the substantial, steady growth of Manitoba's capital city.

CANNED GOODS PRICES FOR 1905

THE CANADIAN CANNERS, LIMITED, have sent out, under date of June 22, the new prices on certain lines of this year's pack, i.e., strawberries, cherries, rhubarb, asparagus, spinach, and peas. The opening prices, particularly in peas, are low enough in all conscience. The jobbing trade have been complaining for some years that peas have been held at too high prices. Their views have been more than met this year, and it will be interesting to see whether or not equal concessions are made on tomatoes and corn, which also were high last year. If so, we will see a can of corn, peas and tomatoes for a quarter again, a combination that makes for large consumption. In fact, retailers claim that when the staple vegetables cannot be sold three tins for a quarter, the demand falls off one-third.

The canners contend that it is unprofitable to pack to allow retailing at these figures on account of the high price of labor, demands of growers, and the high quality and price of tin used. In reply to the argument that United States packers put up tomatoes at 60 to 62½c per dozen, it must be admitted that the quality of Canadian tomatoes is superior to American, that the American season is longer, and growth more rapid, so that larger quantities are readily grown.

It is scarcely fair, therefore, to expect Canadian packers to meet the American prices, nor is it to the permanent advantage of the trade that prices should be abnormally low. A reasonable rate of profit for manufacturer, jobber and retailer is what should be aimed at, while supplying the consumer with goods at a fair price that will encourage the largest possible consumption. As against United States goods, it is true a high duty prevails, but it is worth noting that during the last three or four months these American tomatoes, with all their handicap of an almost prohibitory duty, have been imported in many thousand cases.

That this position was due to short pack by the canners is acknowledged, and the canners themselves, we understand, were obliged to fill some of their orders with imported goods. The expansion of the consumption of canned goods is so large that it would seem advisable for packers to keep abreast with the growing demand, and prepare themselves by larger planting. The industry is in good shape, and many improvements have been made in protecting not only the canning industry itself, but also the jobber. Now a thought should, in all reasonableness, be given to the retailer and the consumer.

The circular issued by the Canadian Canners, Limited, states that orders are being booked at prices quoted, subject to shipment of goods before September, after which date they reserve the right to advance the prices on any unshipped portion of orders booked.

It is also pointed out that after June 30, which is the last day for booking orders under special conditions, subsequent orders tendered will only be booked "subject to pack," and subject to any advance in prices which may go into effect after June 30, as provided for in contract. Opening prices for coming season's pack are guaranteed against "any subsequent decline in our own prices until 1906 prices are fixed for next season." Opening prices are guaranteed lowest, and "in the event of any lower prices being made by us later," early buyers are protected on any portion of said goods unsold in canners' warehouses.

We quote as follows:

Strawberries.

	Group No. 1	Group Nos. 2 & 3
2's—Heavy syrup	\$1.52½	\$1.50
2's—Preserved	1.67½	1.65
Gallons—Standard	5.27½	5.25

Cherries.

2's—Red, pitted	2.02½	2.00
2's—Red, not pitted	1.57½	1.55
2's—Black, pitted	2.02½	2.00
2's—Black, not pitted	1.57½	1.55
2's—White, pitted	2.22½	2.20
2's—White, not pitted	1.82½	1.80

Rhubarb.

2's—Preserved	1.17½	1.15
3's—Preserved	1.92½	1.90
Gallons—Standard	2.65	2.62½

Asparagus.

2's—Tips	2.52½	2.50
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Peas.

2's—Standard (No. 4)62½	.60
2's—Early June (No. 3)70	.67½
2's—Sweet Wrinkled (No. 2)82½	.80
2's—Extra fine sifted (No. 1)	1.22½	1.20

Spinach.

2's—Table	1.42½	1.40
3's—Table	1.82½	1.80
Gallons—Table	5.02½	5.00

Specifications of Groups.

Group No. 1 comprises following brands: Canada First, Little Chief, Log Cabin, Horse Shoe, Auto.

Group No. 2 comprises: Lynn Valley, Kent, Lion, Thistle, Grand River.

Group No. 3 comprises: Jubilee, White Rose, Deer.

BUSY ST. JOHN.

OUR St. John representative prefaces his market reports this week with a review of the commercial interests of his beautiful city. St. John has made marked progress of late years owing largely to its

fine situation at the mouth of the St. John River, practically on the restless Bay of Fundy, but more, perhaps, to the enthusiasm and energy of her citizens. The St. John man, wherever you meet him, is filled full with commendable civic pride, and you will not have known him many minutes till he has assured you that St. John is the natural Winter port of Canada, and is certain to become at least the Boston of Canada before many years.

The spirit which animates the citizens of St. John is such as might be emulated with profit in other Canadian cities. Nothing promotes the reputation of a city like militant loyalty on the part of its citizens.

INCORRECT MARKET REPORTS.

AN incident occurred on the Toronto fruit market on Tuesday, June 27, which serves to show the importance of having reliable market reports. On the strength of prices quoted in the daily press growers throughout the province decided to market all their available supplies of strawberries, with the unfortunate result that the wholesale trade found themselves loaded up with more fruit than they could handle conveniently, and growers were fortunate in being able to realize enough to clear themselves. As a member of the trade recently remarked, "It is absolutely out of the question to expect to get a reliable quotation on strawberries or anything else by sending around an inexperienced man who, perchance, is satisfied with the knowledge he gets from an office boy. He may hit it right and he may not." In the case cited above the actual ruling quotation was 2c below the one given in the paper.

The trade or the producer has to suffer, while the misinformant is allowed to go scot free. There can be no excuse for giving an incorrect quotation in the case of fruit. The trade are not in a position to bull or bear prices where the market is an open one, and the blame must fall on the careless reporter. The daily press has a responsibility to the public in the matter of giving out market reports, and extreme care should be taken to avoid slips of any sort whatsoever.

THE SUGAR QUESTION.

IN its issue of June 20 the Port Hope Evening Guide takes occasion to reply to an article in last week's Grocer, written in answer to certain objections against the manner in which the Dominion Wholesale Grocers' Guild regulates the price of sugar to the retail trade. The objections would seem reasonable enough until all the facts are

known. They are as follows: By what is known as an "equalization rate" the Guild adjusts the price of sugar (the refiners' price with the freight added) for every city, town and village in Canada, the basis being the average of the freight rate from the refiner to the wholesale distributing point added to the rate from the wholesale centre to the point of consumption. It so works out that the rate from Montreal to Toronto is 8c. per hundred pounds, from Montreal to Peterborough 11c., and from Montreal to Port Hope 22c. In carload lots the rates are 3c., 6c., and 15c. respectively. At first sight it would seem strange that the rate from Montreal to Port Hope should be more than twice as much as that from Montreal to Toronto. Why should a Toronto retailer be able to get sugar at a lower rate than his fellow tradesman in Port Hope? The Guild contends that in consideration of the fact that the wholesale trade is the best possible medium for the distribution of sugar to the retail trade, a wholesale centre should be treated somewhat differently from an ordinary point of consumption. It is true that a carload of sugar billed for Port Hope does not necessarily come to Toronto from Montreal and then back to Port Hope. Were outlying point to be treated the same as wholesale centres in the matter of freights, however, it would be necessary to establish warehouses all over the country, a proposition certainly not warranted by the present margin of profit to the wholesale trade on sugar. In less than carload lots the equalized rate is simply a matter of adjusting the freight charges to cover the cost of transportation from the refinery to the wholesale distributing point, and thence to the point of consumption. Members of the Guild are not immediately concerned where sugar is shipped in carload lots as far as freight charges are concerned. The car is shipped direct from the refiner to the point of consumption. If there is any advantage in the freight, which is adjusted also on the principle of the equalized rate, the refiner gets it; if not, he loses: i.e., if the equalization rate is more than the freight charged by the railroads on sugar, he gets the difference; if less, he pays it. In working out both these conditions occur.

The Guild further claims that it is an advantage to the retail trade to have uniform basis of prices for different districts, going on the assumption that the man who cannot buy for less cannot say he will sell less than his neighbor. There is unquestionably much to be said in favor of the present arrangement—the question still remains whether the retail trade are not paying too much for the advantage they have gained.

It working out the system it is unfortunate that certain points like Port Hope should come in for the maximum rate. It is the fault of a new system, and The Grocer is in favor of introducing greater uniformity as soon as it is feasible.

It is a mistake to suppose that the

equalization rate fixes the freights arbitrarily irrespective of Summer or Winter schedules. In some cases there is very little difference in the freights, in others it amounts to a considerable item.

CLOSE SEASON IN 1906 AND 1908.

THE Governor-General-in-Council has ordered that section 20 of the General Fishery Regulations for the Province of British Columbia be rescinded and the following substituted therefor:

"It shall be unlawful so take or fish for sockeye salmon in any of the waters of the Fraser River, Strait of Georgia and Juan de Fuca Strait, lying east of the one hundred and twenty-fifth degree of west longitude and south of the fiftieth degree of north latitude, with any pound-net, trap, seine, gill-net, net-net, purse-net, drag-seine or any other appliance for the catching of fish, or to sell, export or otherwise dispose of, or to can, pack, salt or otherwise cure any sockeye salmon, whether specifically enumerated in this section or not, on the shores adjacent within the limits above mentioned, between the 10th day of July, 1906, and the 25th day of August, 1906, and between the 10th day of July, 1908 and the 25th day of August, 1908."

WARM WEATHER SUGGESTIONS.

REALLY hot weather is possibly thirty or more days away, but it is not too early for the merchant to begin making his plans for that season. Not his plans as to the stock to be carried and sold, although they are important, but his plans as to the arrangement of the store so as to make the place cool and inviting in appearance, the keeping out of flies, the providing of fans, the keeping of the awnings down—in short, making of the store attractive and inviting on the hot Summer days—days when there is no inducement in the weather to go inside, but rather to seek the shade of the trees or the coolness of the porch.

Possibly the first thing to guard against is the flies. To get the start of them the screens must be on early. The doors should be hinged so that they will swing easily and close quietly. The windows open for ventilation should be well protected by screens. It goes without saying that the doors should be well painted. If they look at all dingy, a coat of paint will improve them wonderfully, and it does not cost much.

So much for the prevention. The cure for flies is flypaper of various kinds. You can hardly hope to keep all the flies out, but with the aid of screens and the judicious use of flypaper the store can be kept reasonably free. Flypaper is not an attractive thing around the store, either the poison or the sticky. If it must be used it should be out of the way and out of sight as much as possible.

Another important point in keeping the store at a pleasant temperature is the awning. It should be put down as soon as the sun begins to get into the store and raised as soon as it does not bother any more. The sun beating on the pavement and into the windows will not only heat the store but may damage the window display. An easy working awning is little trouble to operate, and

it is an absolute necessity in almost every store.

Drinking water should be provided in Summer if not in any other season. It should be cold, of course, for people want to drink icewater on hot days, in spite of all the doctors say against it. A tank with a number of glasses will serve this purpose.

Last Summer a merchant who had a general store served iced tea in the dry goods department every Saturday afternoon during the warmest weather. This was in the nature of a demonstration, the tea being advertised and offered for sale at the table where it was served. The expense was not great and the returns were ample, as the women learned to come there the first thing on Saturday afternoon for a cold drink, and few there were that did not spend some money. Grape juice or any sort of fruit juice could be used for this purpose, or any of the Summer home-made drinks.

Having plenty of stools and resting places is another way to make the store attractive in Summer months. The woman coming in from the hot street likes to "drop down" upon an easy chair or a seat and fan herself. Electric fans are wonderfully handy things to have around. They will create a circulation of the air where there was none, and cool off corners that cannot be cooled in any other way. They are not expensive to run where there is an electric current, and a few can be used to advantage in almost any store.

If the store is to be repainted, a light tint on the ceiling and the posts or walls will aid the cool effect. To be sure, light finishing requires more care to keep clean than a darker shade, but it is well worth the extra trouble during the Summer months.

Anything that will contribute to the coolness of the store will be a welcome change for the Summer and will do something towards making trade better. —Commercial Bulletin.

TRADE WITH NEWFOUNDLAND.

The affairs of Newfoundland are set out fully and clearly in a blue book by the Governor just issued by the British Government. It is shown that the exports, which in 1895-7 amounted only to about \$5,000,000, were last year more than double that amount. These exports are composed chiefly of minerals and of the "harvest" of the fisheries. The importance of the latter industry is shown by the fact that its products contribute no less a sum than \$8,275,000 of the total value of the exports. Dried codfish is the most important item, and the failure of the cod fishery elsewhere has enabled the Newfoundland fishermen to get better prices for their catch. One drawback to the accumulation of wealth in the Island lies in the fact that it is dependent on other countries for the bulk of its food supplies. The report admits that "it is not probable that there is any other country of equal size and importance that has to import from abroad practically the great mass of the necessaries of life." This being the case it is not surprising that the payment for such supplies should take the form of exports to the countries from which they are derived, and as a result we find that while the Island's imports from the United Kingdom tend to decrease, those from Canada and the United States are growing in amount.

They Have
Considerably **DWINDLED**

THE NUMBER OF DEALERS THAT ARE NOT already benefiting by the sale of the celebrated "Salada" Ceylon Tea have dwindled to an almost imperceptible quantity, which proves conclusively that it is the "Tea of Teas" by public consent.

JUST AS—"Salada" Black Teas have displaced all others
SO ARE—"Salada" Green Teas relegating Japans to oblivion.



A one-cent postal enquiry investment will bring dollars worth of information in return.

Address "SALADA," Toronto or Montreal



COLES Electrically Driven Coffee Mills.

GRANULATOR. PULVERIZER.

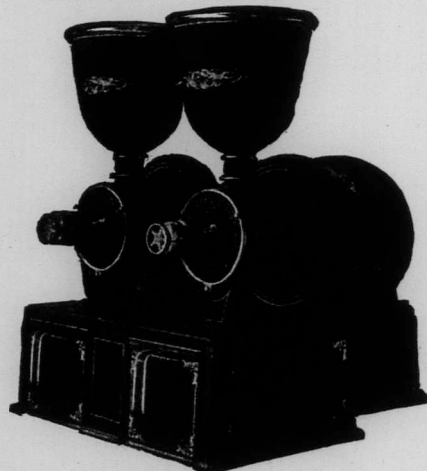
Single and Double Grinders

Pulverizing and Granulating

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders and saving current.

Our Grinders

Wear Longest



No. 65

Height, 29 in. Length, 33 in. Width, 23 in. Weight, 275 lbs.

GRINDING CAPACITY.

Granulating 2 pounds per minute. Pulverizing 1/2 pound per minute.
Capacity of Iron Hoppers, 5 lbs. of Coffee.

We make 25 other styles and sizes of Grocers Counter Mills, Floor Mills and Electric Mills. For Prices, Terms and Discounts, address

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It's very easy to say almost anything is "BEST" if you forget to tell WHY and PROVE IT.

We went after the Consumer with logical advertising, and every trial proved that when we said Lily White Gloss Starch was the best starch made we told facts. Lily White Gloss Starch is in demand and dealers who observe our aggressive advertising don't hesitate but put it in stock at once.

BRANTFORD STARCH WORKS
BRANTFORD, Canada LIMITED

MARKETS AND MARKET NOTES

Quebec Markets.

GROCERIES.

Montreal, June 29, 1905.

THE weather man seems to take a particular delight in sending the spirits of the grocery trade up and down. The warm Summer weather of last week provided by Old Probs. had the effect of stimulating trade, and orders were commencing to come in in large numbers and weight, and business generally was looking up. During the early part of the week, however, most discouraging weather was handed out—wet, cold and cheerless—and the effect on business was immediately noticeable. As steady warm weather is about due, it is thought that trade will assume a better tone. The sugar market has taken another drop, this time 5c. per 100 lbs., making 15c. decline in a week. Foreign beet markets are slightly easier. Orders for sugar from country buyers show somewhat better on account of early fruits requiring attention. The tea market is firmer, and better business has been done in all lines. In low-grade Chinas considerable firmness is apparent, due, no doubt, to the anticipated establishment of standards by the Government, and holders look for an advance. Japans look good value and are firm. The enormous shortage reported to date, up to second pickings, given at about 6,000,000 lbs., will undoubtedly affect buying. Even at the advances intimated they will be still available at prices under Ceylon greens. These latter are firm, and blacks also are strong. Canned goods prices for this year have been sent out by the Canadian Cannery, Limited, on peas, cherries, strawberries, asparagus and rhubarb. Special reference is made under canned goods as to conditions, etc., of this year's goods. Salmon still sold at open prices, no firm figures being given out by the B.C. association. Molasses and syrups are featureless and business light. Spices continue firm with upward tendency. Coffees are unchanged. Fish business is good considering the season, and dealers appear satisfied. Green fruits and vegetables are going well, and the McGill street fruit dealers are busy, as well as the stallmen at Bonsecour market. Foreign dried fruits show no particular activity, confidential orders for Denia fruit, as usual, having been placed. Provisions are steady, with a dullish tendency, except hams and bacon, which are in fair, hot-weather demand. Eggs maintain firm position, the prices still hanging around 16 to 18c. for fine to selected stock. Butter is steady and under good demand. Receipts are good. Cheese seems to show a better trade, though not as heavy as was anticipated.

Country produce, maple products, honey, etc., are in only fair demand at unchanged prices.

Sugar—A further decline of 5c. was made by the refiners on Tuesday, making fifteen cents drop in a week. Beet market is slightly weaker. Jobbers report somewhat better buying from country customers, due to arrival of early fruits.

Granulated, obls.	35 00
1-bbls.	4 95
bags	4 25
Paris lump, boxes and bbls.	5 50
1-boxes and 1 1/2-bbls.	5 60
Extra ground, bbls.	5 35
50-lb. boxes	5 55
25-lb. boxes	5 65
Powdered, bbls.	5 15
50-lb. boxes	5 35
Phoenix	4 95
Bright coffee, yellow	4 80
No. 3 yellow	4 75
No. 2	4 60
No. 1 " bbls.	4 50
No. 1 " bags	4 55
Raw Trinidad	4 50
Trinidad crystals	4 85 4 90

Syrups and Molasses—Unchanged conditions. Barbadoes still on basis of 37c. per puncheon. It is reported that several car lots have been sold to jobbers at figures in the neighborhood of 34c. Demand is quiet. Corn syrups also are selling slowly.

Barbadoes, in puncheons	0 38
in barrels	0 40
in half-barrels	0 41
New Orleans	0 22 0 35
Antigua	0 33
Porto Rico	0 45
Corn syrups, bbls.	0 02 1/2
1-bbls.	0 03
1 1/2-bbls.	1 30
25-lb. pails	0 90
Cases, 2-lb. tins, 2 doz. per case	1 90
5-lb. " 1 doz. "	2 35
10-lb. " 1 doz. "	2 25
20-lb. " 1 doz. "	2 10

Tea—Business during the past week has shown considerable improvement all around, and particularly in China greens, owing to the anticipated adoption of standards. In the event of standards being adopted and regulations enforced by the Government there will be an advance of from 3c. to 4c. per lb. on stocks now held in Canada. Ceylon blacks and greens have been selling more freely, especially for London account. Some very large invoices, aggregating some 1,200 packages, were sold by London houses, teas ranging from 5 1-2d to 7d. Japans locally are firm, but business quiet. The crop reports from Japan are indicating heavy shortage. Messrs. Smith, Baker & Co., Yokohama, under date of their letter, June 8th, say that this is a season notable for short tea crops—the shortest in 20 years—resulting in barely more than half a crop to date, and compared with previous years, excepting 1902, which was the frost-visited season—a result easy to realize when the figures are all in, but most difficult to anticipate during the period of first arrivals, owing to the fixed skepticism among buyers concerning short crops. The initial cause of the present shortage was frost, which

cut off the buds in many districts, followed by cold, sunless weather, which retarded development generally, and the secondary cause was the keen disappointment of the producers at the poor prices realized for what they considered carefully prepared early teas. While this heavy shortage presents serious losses to the Japanese producers, it contains the germs of substantial comfort to all American tea merchants, who are carrying along stocks of unsold teas of the previous season.

Japans—Fine	0 26	0 28
Medium	0 20	0 24
Good common	0 18	0 18
Common	0 12 1/2	0 15
Ceylon—Broken Pekoe	0 25	0 38
Pekoes	0 17	0 20
Pekoe Souchongs	0 15	0 20
Indian—Pekoe Souchongs	0 15	0 18
Ceylon greens—Young Hysons	0 16	0 18
Hysons	0 14 1/2	0 15
Gunpowders	0 13 1/2	0 14
China greens—Pingsuey gunpowders	0 12	0 12
Congous—Kaisows	0 12	0 12
Packing boxes	0 12	0 14

Coffee—No change in coffee market. Fair business is turning over among roasters and grinders. The conflicting reports as to the Brazil and Santos crops are not wearing heavily on the trade locally.

Good Cocotas	0 10	0 10 1/2
Choice	0 11 1/2	0 12 1/2
Jamaica coffee	0 10 1/2	0 11
Java	0 18	0 22
Mocha	0 17	0 20
Rio	0 09 1/2	0 11

Spices—Spice market continues strong, particularly in peppers, ginger and nutmegs. New York market is being well cleaned up on these lines, and prices are tending higher. Short crop reports are being confirmed.

Peppers, black	Per lb.	0 16	0 22
white	0 25	0 30	
Ginger	0 12	0 20	
Cloves, whole	0 17	0 30	
Cream of tartar	0 25	0 30	
Allspice	0 12	0 15	
Nutmegs	0 25	0 50	

Canned Goods—The new prices on certain lines have been sent out to the trade by the Canadian Cannery, Limited. Peas are quoted as low prices, and this seems to meet the approval of the trade. No quotations on salmon are as yet at hand from the B.C. Cannery Association. Some outside packers' lines have been quoted, but on unknown brands there is not much buying. It is not expected that the established brands will be, if anything, lower than last year's figures. Trade is quiet on account of new fruits and vegetables getting attention from the trade.

Corn, 2-lb. tins	Per doz.	\$1 20
2-lb. sucotash	1 25	
Gallon corn	5 00	
Tomatoes, 3-lb. tins	1 30	
Gallon tins	3 60	
Sugar beets	\$0 85 0 95	
2 1/2 Asparagus Tips	2 50	
2 1/2 Beans, Golden Wax	0 80	
2 1/2 " Refugee or Valentine	0 82 1/2	
2 1/2 " Crystal Wax	0 92 1/2	
2 1/2 Peas, No. 4 "Standards"	0 82 1/2	
2 1/2 " No. 3 "Early Junies"	0 85	
2 1/2 " No. 2 "Sweet Wrinkled"	0 95	
2 1/2 " No. 1 "Extra Fine Sifted"	1 30	
2 1/2 Table Spinach	1 40	
Pears—Flemish Beauty, Bartlett's and pie in 2, 2 1/2 and 3's	\$1 15 \$2 20	

Peaches—White, yellow and pie, 1½ s, 2 s, 2½ s, 3 s.	1 25	2 82½
Gallon pears	3 15	3 67½
" peaches	3 55	4 50
Pumpkins, 3-lb. tins	0 72½	
gal	2 50	
3-lb. squash	1 00	
2 s Cherries, red, pitted	2 20	
2 s " red, not pitted	1 75	
2 s " black, pitted	2 20	
2 s " black, not pitted	1 75	
2 s " white, pitted	2 40	
2 s " white, not pitted	2 00	
2 s Currants, red, heavy syrup	1 57½	
2 s " red, preserved	1 77½	
Gals. " red, standard	4 75	
Gals. " red, solid pack	7 00	
2 s " black, heavy syrup	2 05	
2 s " black, preserved	4 00	
Gals. " black, standard	8 00	
Gals. " black, solid pack	8 00	
2 s Gooseberries, heavy syrup	1 62½	
2 s " preserved	1 85	
Gals. " standard	7 25	
2 s Lawtonberries, heavy syrup	1 57½	
2 s " preserved	1 85	
Gals. " standard	4 97½	
2 s Pineapple, sliced	2 35	
3 s " whole	2 50	
2 s Plums, Damson, light syrup	1 00	
2 s " heavy syrup	1 20	
2½ s " " "	1 75	
3 s " " "	1 85	
Gals. " standard	2 95	
2 s " Lombard, light syrup	1 05	
2 s " heavy syrup	1 35	
2½ s " " "	1 62½	
3 s " " "	1 90	
Gals. " standard	3 15	
2 s " Green Gage, light syrup	1 15	
2 s " heavy syrup	1 47½	
2½ s " " "	1 72½	
3 s " " "	2 00	
Gals. " standard	3 45	
2 s " Egg, heavy syrup	3 52	
2½ s " " "	1 80	
3 s " " "	2 10	
2 s Raspberries, red, heavy syrup	1 40	
2 s " preserved	1 60	
Gals. " standard	5 00	
Gals. " solid pack	8 00	
2 s " black, heavy syrup	1 35	
2 s " preserved	1 50	
Gals. " standard	4 75	
2 s Rhubarb, preserved	1 15	
3 s " " "	1 90	
Gals. " standard	2 62½	
2 s Strawberries, heavy syrup, 1903 pack	1 47½	
2 s " 1904 pack	1 60	
2 s " preserved	1 75	
Gals. " standard	5 50	
Gals. " solid pack	3 60	

Fish—Wholesale fish dealers report a very satisfactory week's business for this season of the year. There is a specially good demand for gaspe and restigouche salmon; and generally all fresh fish is selling very well, owing to fine quality and fair prices. Present stocks of dore will probably not last for more than two weeks, when, however, more will be coming. Fresh halibut is also scarce, both here and in the States. Salt fish is a little dull, except skinless and boneless cod and salmon, which meet with a fair demand for this season. We quote

Black bass	0 10
Fresh mackerel, per lb.	0 08
Shad, each	0 20
Gaspe Salmon, per lb.	0 14
Sturgeon	0 09
Boiled lobsters	0 13
Dore, fresh	0 08
Fresh white fish	0 08
Lake trout	0 08
Brook trout	0 08
Choice select bulk oysters, per gal.	1 50
Haddies	0 07
Bloaters in boxes, 100 fish	1 00
Yarmouth bloaters, 60 fish per box	1 10
Smoked herring, per box, new	0 11
Fresh haddock, per lb.	0 04
Fresh pike	0 06½
Fresh halibut	0 12
Fresh steak cod	0 05
No. 1 Labrador herring in 20-lb. pails	0 80
" half bbl.	3 00
No. 1 Holland herring, per half bbl.	6 50
No. 1 Scotch herring, per half bbl.	6 50
" per keg	1 00
Holland herring, per keg	0 65
No. 1 salt mackerel, pail of 20 lbs.	2 00
Skinless cod (100-lb. cases), per case	5 50
Boneless cod, 1 and 2-lb. blocks, per lb.	0 06
" fish	0 05½
" fish, loose, in 25-lb. boxes	0 04½
Labrador salmon, half bbl.	9 00
" (200 lbs.) bbls.	17 00
" large (300 lbs.)	24 00
B.C. salt salmon, bbl.	15 00
" ½ bbl.	8 00
Lake trout, salt, 100 lbs.	4 50
Sea trout in bbls, 200 lbs.	10 00
" half bbls.	5 50
Marshall's kippered herring, per doz.	1 40
Canadian kippered, per doz.	1 00
Canadian ½ sardines, per 100	3 75
Canned cove oysters, No. 1 size, per doz.	1 30
Canned cove oysters, No. 2 size, per doz.	2 25

Rice and Tapioca—Business is somewhat better, usual Summer demand for these lines stimulating purchases. Prices unchanged.

B rice, in 10 bag lots	2 95
B rice, less than 10 bags	3 05
C rice, in 10 bag lots	2 85
C rice, in less than 10 bag lots	2 95

Foreign Dried Fruits—Sultanas are in little or no demand. Prices still maintain their recent level. Stocks abroad are gradually decreasing, and it is expected will be entirely cleaned up by the time new fruit is on the market. Filberts have slightly receded from recent advances, but as yet buyers show no inclination to take advantage of the reduction. The same dullness pervades the nut trade generally, with very little or no demand. Almonds, both in shell and shelled, show no change. As to shelled walnuts, as usual during the hot weather, importations have practically ceased, and spot stocks in ice houses are not large, consequently prices maintained their firmness, and a slight advance is not at all unlikely when the demand springs up again.

Valencia Raisins—		
Fine off-stalk, per lb.	0 05	0 06
Selected, per lb.	0 06	0 06½
Layers	0 07	0 07½

Dates—		
Hallowees, per lb.	0 04	0 04½
Californian Evaporated Fruits—		
Apricots, per lb.	0 13½	
Peaches, per lb.	0 10½	
Pears, per lb.	0 13	

Malaga Raisins—		
London layers	2 00	
" Connoisseur Clusters	2 50	
" 1-boxes	0 80	
" Royal Buckingham Clusters, 4-boxes	1 10	
" boxes	3 50	
" Excelsior Window Clusters, 4s.	4 50	
" 1s.	1 35	

Californian Raisins—		
Loose muscatels, per lb.	0 07½	0 08
" seeded, in 1-lb. packages	0 08	0 09
" 2 crown	0 06	
" 3 crown	0 06½	
" 4 crown	0 08	

Prunes—	Per lb.
30-40s	0 08½
40-50s	0 08
50-60s	0 07
60-70s	0 06
70-80s	0 06
80-90s	0 05
90-100s	0 05
Oregon prunes (Italian style), 40-50s	0 08
" 50-60s	0 07
Oregon prunes (French style), 60-70s	0 06
" 90-100s	0 04
" 100-120s	0 04

Currants—		
Filiatras, uncleaned	0 04½	
Fine Filiatras, per lb., in cases	0 04½	0 05
" cleaned	0 04½	0 05½
" in 1-lb. cartons	0 05½	0 06
Finest Vostizias	0 06½	0 07½
Amalias	0 06	

Sultana Raisins—		
Sultana raisins, per lb.	0 06½	0 08
" 1-lb. carton	0 06	0 09

Eleme Table Figs—		
Six crown, extra fancy, 40-lb. boxes	0 13	
Four crown, fancy, 10-lb. boxes	0 09	
Three crown	0 07	0 07½
Glove boxes, fine quality, per box	0 11	
Fancy washed figs, in baskets, per basket	0 20	
" pulled figs, in boxes, per box	0 22	
" stuffed figs	0 28	
12-oz. boxes	0 06½	0 07

Currants—This fruit remains steady. What slight fluctuations have taken place are more due to the variation in exchange rates rather than any change in the position in Greece.

Raisins—Latest reports from Denia indicate that the growing crop promises to be a good one, climatic conditions continuing favorable.

Flour, Feed and Meal.

Flour—Local dealers have little new to say about flour. Trade continues very

fair and steady. Wheat is firm and somewhat stronger, owing to a decrease in Canadian and American stocks. According to opinion of millers, prices will not decline remarkably, and they believe that buyers who hold their orders in anticipation of easier quotations will be disappointed. This week's prices are not changed as yet and seem firm, although some shading in prices is heard of.

Royal Household	5 60
Glenora	5 30
Manitoba spring wheat patents	5 40 5 60
strong bakers	5 10 5 30
Winter wheat patents	5 30 5 50
Straight rollers	5 00 5 10
Extra	4 50 4 60
Straight rollers, bags, 50 per cent	2 40 2 50

Feed—Owing to the advancing season prices in brand have become easier. Mouillie and shorts also follow suit. Mouillie and bran are only in limited demand, and stocks are light. Last week's steadiness, however, is maintained, but it will wear off much as soon as warm weather becomes more steady.

Manitoba bran, in bags, per ton	16 50 17 00
" shorts	19 00 20 00
Ontario bran, in bulk	17 00 18 00
" shorts	19 00 20 00
Mouillie	24 00 27 00

Rolled Oats—Rolled oats are quiet, and business shows a large decrease below that of last week. Exports also are small, as hardly 2,000 sacks were shipped. Oatmeal follows the general dullness. Cutting in prices has been done in rolled oats, though the condition of the oat market does not seem to warrant cutting. Prices are as under:

Fine oatmeal, bags	2 85 2 90
Standard oatmeal, bags	2 90 2 95
Granulated	2 90 2 95
Rolled oats,	2 30 2 35
" bbls.	5 65 5 75
" 90-lb. bags	2 75
" 80-lb. bags	2 60

Hay—The hay market is much easier, and prices have declined. Crop prospects are very fine, in fact in some parts of Ontario it is believed that the coming crop will be larger than any previous one. Locally there is some easiness reported in No. 3, while No. 1 is scarce as ever. We quote:

No. 1 timothy	9 00
" 2 " choice	7 50 8 00
" 2 " ordinary	7 00 7 25
Clover	6 25 6 50
Clover mixed	6 50 7 00

Country Produce.

Maple Products—A fair demand is still prevailing in maple syrup and sugar. Business is considered good for this season of the year, but on the whole the trade lacks in activity. No improvement is looked for before the Fall. Prices are firm and unchanged.

Maple syrup, in wood, per lb.	0 06 0 06½
" in large tins	0 07½ 0 07½
Pure new sugar, per lb.	0 13 0 10
Pure Beauce County, per lb.	0 06 0 07

Honey—Trade is dull in honey. It meets with a very poor demand, and stocks are now very light owing to the end of the season. Dealers think that some new honey will arrive in about six or eight weeks in fair enough lots to stir up demand. We quote:

White clover, extracted tins	0 07 0 07½
" kegs	0 07½ 0 07½
" comb	0 13 0 13½
Buckwheat	0 06 0 06½

Beans—Last week's improvement in beans is still maintained, and owing to

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this prices remain high and firm; in fact, choice prime do not sell under \$1.65, and sales are even made as high as \$1.70. However, stocks are very light.

Choice prime beans	1 65	1 70
Lower grades	1 40	1 50

Hops—Hops are very quiet owing to scarcity and high prices. Demand has completely dropped, and no hops are to be bought in the local markets. Prices are the same and firm.

B.C.	0 35	0 38
Choice Canadian	0 25	0 30
Fair to good	0 24	0 25

Evaporated Apples — Evaporated apples are in small demand, and last week's dullness is still prevailing. Dealers do not see any near improvement to the trade. They are firm at from 6 1-4 to 6 1-2c. Dried apples also very dull; sell between 3 to 3 1-2c.

Candied Peels—Import orders for September are now about all in the hands of manufacturers, and quantities, notwithstanding an increase in prices, have been considerably larger than last year.

Spanish Onions—Considerable sales have been made for July and August shipments at what are considered to be reasonable prices. The crop is reported plentiful, which may encourage purchases in excess of last year, when prices reached an altitude considerably above the average.

Ontario Markets.

GROCERIES.

Toronto, June 29, 1905.

THERE are three outstanding features of the Ontario grocery markets for the week, viz.: The naming of opening prices on 1905 pack peas, asparagus, spinach, strawberries, rhubarb and cherries by the Canadian Cannery. Strawberries are slightly lower than last year, rhubarb is practically unchanged, and cherries considerably lower. The most interesting item, however, is peas, which are much lower than last year at the opening of the season. In fact, prices on canned peas are so low that certain members of the trade have expressed the opinion that there is no money in packing them at this price. A record business in future canned peas at opening prices is recorded. Conditions of the opening list are that orders will be filled at prices named only up to June 30; after this date condition of the pack, etc., will have to be taken into consideration. Other particulars will be found in a special article elsewhere in this issue.

The opening price of sockeye salmon at the coast has been named this week, and prices are from 50 to 75c. below those ruling at the opening of the season a year ago, but are considered abnormally high by certain interests in view of the fact that this is the big year for salmon on the coast.

During the week the price of American tomatoes has been advanced 7½c per dozen on account of unfavorable crop reports and shortage of stocks on spot. Considerable fear is expressed as to the

outcome of the Ontario corn crop on account of unfavorable weather conditions. As for present supplies, they are entirely out of first hands and during the last month or two the wholesale trade have frequently had to go to the retailer. Following an advance of 5c. per hundred pounds in refined sugar in New York, the Canadian market also dropped 5c. on Monday, June 26. A declining market has unsettled local trade to a marked extent, an unsatisfactory state of affairs when it is considered that sugar is a very important item in the grocery trade during this season of the year.

Tuesday, June 27, was a record day in the Toronto fruit market, when no less than 12,000 packages of strawberries changed hands. This date also marked the departure of an experimental carload shipment of strawberries from Niagara growers to Manitoba.

Canned Goods—The item of chief interest in canned goods circles is the announcing of the opening price of 1905 pack peas, spinach, asparagus, strawberries, cherries and rhubarb. The canners have divided their brands into three groups: No. 1, Aylmer, Bowlby Bros., Little Chief, Log Cabin and Auto; No. 2, Simcoe, Delhi, Kent, Boulter, Thistle, Lator; No. 3, Lowrey, Shenck, Saylor, Lakeport. The prices for group No. 1 are 2½c. higher than for group No. 2 and No. 3. In comparison with last year's prices the most significant change is in peas which are abnormally low. The conditions of the opening price list are such that orders can be booked at opening prices only until June 30. After that date quotations will be subject to conditions of pack, etc. A very large business is reported in future canned goods during the week on account of prices being so favorable. In fact, some of the canners are already sold out.

There is always more or less delay about this, as after coast prices are received the price committee of the Dominion Guild have to adjust the selling price.

This means that the new price list will come into effect for goods to be shipped in September of this year. It is interesting to note that the opening price is from 50 to 75c. lower per case than in 1904. Some of the trade think, in view of this being the big run of salmon, that we will see still lower salmon in the near future.

During the week there has been an advance in American tomatoes of 7½c. per dozen. Locally a brisk business is being done in canned fish and canned meats. Our quotations are as follows:

Peas, standard, 2s, group 1	0 62½
" " 2 and 3	0 60
" " early June " 1	0 70
" " 2 and 3	0 67½
" " sweet wrinkle, " 1	0 82½
" " 2 and 3	0 80
" " extra fine sifted, 2s, group 1	1 22½
" " 2 and 3	1 20
Spinach, 2s, group 1	1 42½
" " 2 and 3	1 40
" " 3s, group 1	1 82½
" " 2 and 3	1 80
Asparagus, 2s, group 1	2 52½
" " 2 and 3	2 50
Cherries, red, pitted, 2s, group 1	2 62½
" " 2 and 3	2 60
" " red, not pitted, group 1	1 57½
" " 2 and 3	1 55
" " black, same as red	
" " white, pitted, 2s, group 1	2 23½
" " 2 and 3	2 20
" " white, not pitted, 2s, group 1	1 82½
" " 2 and 3	1 80
Strawberries, heavy syrup, 2s, group 1	1 52
" " 2 and 3	1 50
" " preserved, 2s, group 1	1 67½
" " 2 and 3	1 65

Rhubarb, 2s, group 1	1 17½
" " 2 and 3	1 15
" " 3s group 1	1 92½
" " 2 and 3	1 90
" " gal. group 1	2 65
" " 2 and 3	2 62½
Tomatoes, 3s	1 25
Corn, 2s	1 10
Peas, 2s	0 82½
Sliced beets, 2s	0 85
" " 3s	0 95
" " whole	0 95
Pumpkin, 3s	0 75
Squash, gal	2 50
Asparagus tips, 2s	2 75
Golden waxed beans, 2s	0 80
Refugee or Valentine beans, 2s	0 85
Crystal waxed beans, 2s	0 92½
Spinach, 2s	1 40
" " 3s	1 80
Baked beans, plain, 1s	0 45
" " 2s	0 75
" " 3s	0 90
Tomato sauce, 1s	0 50
" " 2s	0 78
" " 3s	1 00
Chili sauce same as tomato sauce	
Catsups, tins, 2s	0 90
" " gal	4 50
" " jugs	7 70
Apples, standard, 3s	0 85
" " preserved, 3s	1 47½
" " standard, gal	1 70
Pears, Flemish Beauty, 2s	1 52½
" " 3s	2 00
" " Bartlett, 2s	1 87½
" " 3s	2 82½
" " whites, 2s	1 72½
" " 3s	2 67½
Peaches, pie, 3s	1 25
Cherries, red, pitted, 2s	2 20
" " not pitted, 2s	1 75
" " English black, pitted, 2s	2 20
" " not pitted, 2s	1 75
" " white wax, pitted, 2s	2 42
" " not pitted, 2s	2 00
Lawtonberries, heavy syrup, 2s	1 57½
" " preserved, 2s	1 75
" " standard gal	4 97½
Plums, Damson, light syrup, 2s	1 00
" " heavy syrup, 2s	1 30
" " 3s	1 85
" " Lombards, light syrup, 2s	1 05
" " heavy syrup, 2s	1 35
" " 3s	1 90
" " green gage, light syrup, 2s	1 15
" " heavy syrup, 2s	1 47½
" " 3s	2 00
" " egg, heavy syrup, 2s	1 52½
" " 3s	2 10
Pineapple, sliced, standard, 2s	2 35
" " extra " 2s	2 47½
" " graded, " 2s	2 62½
Raspberries, red, heavy syrup, 2s	1 40
" " preserved, 2s	1 60
" " black, heavy syrup, 2s	1 35
" " preserved, 2s	1 50
Rhubarb, preserved, 2s	1 15
" " 3s	1 90
" " gal	2 62½
Strawberries heavy, syrup, 2s	1 60
" " preserved, 2s	1 75
Lobster, talls	3 50
" " 1-lb. flats	3 85
" " ½-lb. flats	2 00
Mackerel	1 00
Salmon, Sockeyes—	
1-lb. talls, 5 cases and over	1 77½
1-lb. talls, less than 5 cases	1 80
1-lb. flats, 5 cases and over	1 90
1-lb. flats, less than 5 cases	1 87½
½-lb. flats, 5 cases and over	1 17
½-lb. flats, less than 5 cases	1 20
Salmon, "Clover Leaf"	
Chums	0 95
Sardines, Sportsman ½s	0 14
" " ½s	0 23
" " Portuguese ½s	0 08
" " P. & C. ½s	0 25
" " P. & C. ¼s	0 35
" " Domestic ¼s	0 03½
" " ¼s	0 09
" " Mustard, ½ size, cases 50 tins, per 100	8 00
Haddies, per doz	1 00
Haddies, per case	4 00
Kipper herring, domestic	1 00
" " imported	1 45
Herrings in tomato sauce, domestic	1 00
" " imported	1 40
California ripe olives, tins, per doz	4 50
Corned beef, 1s, per doz	1 45
" " 2s	2 60
" " 6s	7 83
" " 1s	18 00
Lunch tongues, per doz	2 75
Potted meats, ½s	0 47½
" " ¼s	0 85

Sugar—A further decline of 5c. all round in the price of Canadian refined is recorded this week, following a similar decline in New York on Monday, June 26. At the moment, the market is in a more or less unsettled state, as is always the case on a declining market, and the trade are inclined to grumble, as this is the season of the year when the consumptive demand usually begins to pick up. We quote the following prices:

Paris lumps, in 50-lb. boxes	5 73
in 100-lb. "	5 63

St. Lawrence granulated	5 08
Redpath's granulated	5 08
Acadia granulated	5 03
Berlin granulated	5 03
Phoenix	4 93
Bright coffee	4 93
Bright yellow	4 83
No. 3 yellow	4 83
No. 2	4 68
No. 1	4 58
Granulated and yellow, 100-lb. bags, 5c. less than bbls.	

Syrups and Molasses—A fair demand is noted for corn syrups and molasses this week. Prices continue unchanged. We quote as follows:

Syrups	
Dark	0 33 0 34
Medium	0 35 0 37
Bright	0 22 0 24
Corn syrup, bbl, per lb.	0 02 0 02
" " " " " "	0 03
" " " " " "	1 30
" " " " " "	2 00
" " " " " "	1 90
" " " " " "	2 35
" " " " " "	2 25
" " " " " "	2 10
Molasses	
New Orleans, medium	0 28 0 35
" " " " " "	0 31 0 35
" " " " " "	0 45 0 50
Barbados, extra fancy	0 45 0 50
Porto Rico	0 42 0 48
West Indian	0 32 0 35
Maple syrup	
Imperial qts.	0 27 0 27
1-gal. cans	0 95 1 00
5-gal. cans, per gal.	1 00
Barrels, per gal.	0 75
5-gal. Imp. brand, per can.	4 50
1-gal. " " " " " "	5 10
1/2-gal. " " " " " "	5 60
Qts. " " " " " "	6 00

Coffee—The speculative coffee market continues without much change and local trade is a little on the quiet side. One firm, however, reports a brisk business in coffee for the month of June. We quote:

Green Rio, No. 7	Per lb.	0 10 0 10 1/2
" " " " " "		0 11
" " " " " "		0 12
" " " " " "		0 12 1/2
" " " " " "		0 21 0 23
" " " " " "		0 22 0 35
" " " " " "		0 11 0 13
" " " " " "		0 26 0 35
" " " " " "		0 22 0 25
" " " " " "		0 22 0 25
Green, Guatemala		0 15 0 20
" " " " " "		0 16 0 23

Teas—A fairly good trade is reported in teas for the week. Cable advices from the east report that the market for Pingsuey teas has opened at prices showing a decline of 20 per cent. from last year's opening market.

Mr. Arthur Lampard, of Crossfield, Lampard & Co., Ceylon, in conversation with the Toronto tea trade last week, expressed the opinion that low-priced tea in all grades was likely to increase in value as the present season advanced. This opinion is at variance with the views held by the trade generally in Toronto.

It was pointed out to Mr. Lampard that London stocks show 30,000,000 lbs. more tea on May 31 than at the corresponding date last year, but he explained that these figures were quite misleading as a safe guide on which to form opinions of the future without taking into account the following facts:

Owing to the reduction of 2d per lb. of the duty in Great Britain, which takes effect on July 1, the trade throughout the country have been working stocks down to the point nearest to nil at which they can carry on business, so that practically all the tea in the country figures in the bonded returns, whereas ordinarily some 30,000,000 lbs. would be distributed over the trade and would not figure in the bonded tea stock. Also a considerable quantity of tea shown as London stock is held for Russian account and only requires financing in Russia when export will take place.

Again, last year the planters, owing to strong demand for tea for price,

plucked coarse and overdid it by producing too much common tea, so that very few growing companies earned a dividend with the natural result that this year they will be more disposed to reduce the quantity and make better tea in order to secure better profits to the estates. We quote the following prices:

Congou—half-chests, Kaisow, Moning	0 12 0 60
" " " " " "	0 19 0 40
Indian—Darjeelings, Pekoe souchongs	0 20 0 22
" " " " " "	0 25 0 30
" " " " " "	0 35 0 45
Indian—Assam, Orange Pekoes	0 25 0 40
" " " " " "	0 18 0 20
" " " " " "	0 16 0 18
Ceylon—Broken Orange Pekoes	0 22 0 40
" " " " " "	0 22 0 29
" " " " " "	0 18 0 24
" " " " " "	0 14 0 16
China Greens—Gunpowder, cases, extra first	0 35 0 42 1/2
" " " " " "	0 22 0 28 1/2
" " " " " "	0 37 0 47
" " " " " "	0 30 0 37
" " " " " "	0 22 0 32 1/2
" " " " " "	0 22 0 24 1/2
" " " " " "	0 15 0 17
" " " " " "	0 14
Pingsueys—Young Hyson, 1/2-chests, firsts	0 25 0 30
" " " " " "	0 16 0 18
" " " " " "	0 25 0 30
" " " " " "	0 34 0 38
Japan—1/2 chests, finest May pickings	0 31 0 36
" " " " " "	0 27 0 29
" " " " " "	0 24 0 27
" " " " " "	0 19 0 21
" " " " " "	0 17 0 19
" " " " " "	0 18 0 19
" " " " " "	0 13 0 14
" " " " " "	0 06 0 08

Rice and Tapioca—A fair business has been doing in tapioca at the recent advance. Rice continues in seasonable demand. Advices received from the south report firm markets. We quote:

Rice and Tapioca			
Rice, stand. B.	Per lb.	0 03 1/2 0 03 1/2	
Rangoon	0 03 1/2 0 03 1/2	Tapioca, staple	0 03 1/2
Patna	0 05 0 05 1/2	" " " " " "	0 05 1/2
Japan	0 05 1/2 0 06 1/2	" " " " " "	0 08 0 08 1/2
Sago	0 03 1/2 0 04	Louisiana rice	0 05 0 07

Spices—The pepper market is beginning to show a stronger tendency and the market has begun to advance. Cloves are also in firm hands. This article has been rather neglected lately, but the trade are beginning to take more interest in it, with the result that there is better inquiry and a possibility of higher prices. We quote as follows:

Spices					
Peppers, blk.	Per lb.	0 18 0 19	Cloves, whole	Per lb.	0 25 0 35
" " " " " "	0 23 0 27	" " " " " "	0 25 0 30		
Ginger	0 18 0 25	" " " " " "	0 14 0 17		
Cassia	0 21 0 25	" " " " " "	0 80 0 90		
Nutmeg	0 45 0 75				

Foreign Dried Fruits—Prunes continue to move freely, and reports from the coast show very little, if any, improvement in the crop prospect. Apricots are scarce on spot and business in dried fruits generally is seasonable. The following is a summary of the latest advices from the foreign countries re the growing fruit crops:

Valencia raisins—Bad weather about the end of May was prejudicial to the vines and it is believed will somewhat reduce the estimated output.

Eleme figs—The trees are in good condition and a crop as large or larger than last year's is expected. Heavy rains cause fear of "bassara," a blight that, while not affecting the extent of the yield, tells on the quality. Cool, dry winds will lessen the spread of this blight.

Sultana raisins—The vines are in good shape for a large production. With good weather exporters look for good quality and low price.

Currants—Prospects of growing crop are good. Under agreement with the new syndicate (formed to support prices and limit the export to the amount of consumption requirements) a price equal to 12s. 6d f.o.b. will be fixed as the

lowest at which any grade of currants can be had this season. It is expected that the concession will be granted by parliament, the capital required by the syndicate having been fully subscribed. We quote as follows:

Figs						
100-110s	Per lb.	0 04 1/2	60-70s	Per lb.	0 05 1/2 0 06	
90-100s	0 04 1/2 0 04 1/2	50-60s	0 07 1/2 0 07 1/2			
80-90s	0 05 0 05 1/2	40-50s	0 08 0 08 1/2			
70-80s	0 05 1/2 0 05 1/2	30-40s	0 09 0 09 1/2			
Candied Pees						
Lemon	Per lb.	0 08 1/2 0 10	Citron	Per lb.	0 11 1/2 0 17	
Orange	0 09 1/2 0 10 1/2					
Figs						
Elemes, per lb.					0 08 0 0 13	
Apricots						
Californian evaporated					Per lb.	0 14 0 15
Peaches						
Californian evaporated					Per lb.	0 13 0 13 1/2
Pears						
California evaporated, per lb.					0 15	
Currants						
Fine Filiatras	Per lb.	0 04 1/2 up	Vostizzas	Per lb.	0 07 0 07 1/2	
Patras	0 06 0 06 1/2					
Raisins						
New selects					Per lb.	0 05 0 05 1/2
Sultana					0 05 0 10	
Californian seeded, 12-oz. Muscatals					0 06 1/2 0 07	
" " " " " "					0 07 0 08 1/2	
" " " " " "					0 06 1/2 0 07	
" " " " " "					0 07 0 08	
Dates						
Hallowees	Per lb.	0 04 0 04 1/2	Fards new choicest	Per lb.	0 09 0 10 1/2	
Sais	0 04 0 04 1/2	" " " " " "	new choicest	0 09 1/2		

Foreign Nuts—1st of July trade in nuts has been quite up to the standard of former years, particularly peanuts and coconuts. The peanut market shows additional signs of firmness. At the same time, one or two houses are offering the article at a figure which others say is contrary to the present state of the market. Arrivals of jumbo peanuts from Japan are recorded this week.

According to latest cables, shippers of Bordeaux walnuts have rather reduced their estimate of the crop. The weather in Malaga, Spain, continues dry, and prospects for both Valencia shelled almonds and Malaga raisins continue good. We quote:

(The following quotations on peanuts are for sack lots, green.)	
Selected Spanish	0 08 1/2
A 1's, banners and suns	0 08 1/2
Japanese Jumbo's	0 08 1/2
Virginia	0 10
For sack lots roasted add 1c. to above quotations. For small, 2c.	
Almonds, Tarragona, per lb.	0 12 0 12 1/2
Walnuts, Grenoble, " "	0 12 1/2
" " " " " "	0 09 0 10
Filberts, per lb.	0 10
Pecans, per lb.	0 13 0 15
New Brazils, per lb.	0 13 0 14
Cocoanuts, Jamaica, per sack	4 50
Italian Chestnuts, per lb.	0 08

Dried and Cured Fish—At the present time this article is more or less a drag on the market. With the exception of cod fish very little is moving, and prices continue unchanged. We quote:

Dried and Cured Fish	
Boneless fish, per lb.	0 04 1/2
Cod fish, 1-lb. bricks	0 06 1/2
Boneless cod, per lb.	0 08 0 10
Quail-on-toast, per lb.	0 06
Flitched cod fish, in cases of 100 lbs., per lb.	0 06

Evaporated Apples—Sales of evaporated apples have shown considerable improvement during the week. There are no particular indications, and quotations to the trade are 6 3-4 to 7c.

Country Produce.

Eggs—The egg market exhibits comparatively little change for the week, prices being the same as last week. Arrivals are free for this time of year, and

a good local consumptive demand is reported. We quote as follows:

New laid eggs, per doz. 0 16 1/2 0 17

Honey—Very little trade has been doing in honey during the last few days, as the season is practically over, and this article from now on until the Fall will have but little interest for the trade. We quote:

Honey, extracted clover, per lb. 0 07 1/2 0 08
 sections, No 1, per doz. 1 90 2 00
 " No 2. 1 65
 Buckwheat, per lb. 0 05 0 06
 sections per doz. 0 75 1 00

Maple Products—Conditions remain practically unchanged from last week. We quote:

Maple sugar, 1 lb cakes, per lb. 0 69 0 10
 large cakes in tubs, per lb. 0 08
 Maple syrup, per imperial gal. 0 90
 " wine gal. 0 65
 " imperial quarts. 0 25
 New maple syrup, per imperial gal. 1 50
 per wine gal. 0 85

Beans—The bean market shows considerable improvement this week. The article is scarce and the market has strengthened considerably on account of unfavorable reports of the growing crops. We quote as follows:

Beans, handpicked, per bush. 1 80 1 85
 prime, No 1. 1 65 1 79
 " prime, No 2. 1 50 1 60
 Lima, per lb. 0 07 0 07 1/2

Fresh Fish—A brisk trade is reported in all lines of fresh fish, and prices continue as last advised. We quote:

Fresh halibut, per lb. 0 09
 " haddock. 0 06
 " trout. 0 0 1/2
 cod steak, per lb. 0 07
 lobsters, boiled, each. 0 15
 B. C. salmon, per lb. 0 50
 Shrimps, per gal. 1 15 1 25
 White fish, per lb. 0 08

Grain, Flour and Breakfast Foods.

Grain—Manitoba wheat has shown considerable fluctuation on account of certain interests having sold shorts on a large scale. Northern No. 1 is up 3c., No. 2 from 2 to 4c., and No. 3 1 1-2c. Oats are firmer by 1-2c., and quotations on peas are nominal for the simple reason that there are none to be had. We quote the following prices:

All on track Toronto.
 Manitoba wheat, Northern No. 1. 1 12
 " " " No. 2. 1 07 1 09
 " " " No. 3. 0 94 1 02
 Red, per bushel, new. 1 02
 White " " " " 1 02
 Barley " " " " 0 50 0 52
 Oats " " " " 0 48 0 48 1/2
 Peas " nominal. 0 77 0 78
 Buckwheat " nominal. 0 61 0 64
 Rye, per bushel. 0 66 0 67

Flour—The flour situation continues unchanged, and prices rule as last week. We quote:

Manitoba wheat patents, per bbl. in bags. 5 20 5 5
 Strong bakers " " " " 5 00 5 20
 Ontario wheat patents " " " " 4 80 4 9
 Straight roller " " " " 4 75 4 80

Breakfast Foods—A fair trade is recorded in all lines of breakfast foods, with prices the same as last advised. Quotations continue:

Oatmeal, standard and granulated, carlots, on track, per bbl. 4 90
 Rolled wheat in boxes, 100 lbs. 2 90
 " 50 lbs. 1 50
 Roll-d oats, standard, carlots, per bbl., in bags. 4 75
 " " " " in wood. 5 00
 " " " " for broken lots. 5 00
 Rolled wheat, per 100-lb. bbl. 3 00
 Cornmeal. 3 35
 Split peas. 5 00
 Pot barley, in bags. 4 00
 " in wood. 4 25

Hides, Tallow, Skins and Wool—The market is quiet and without particular indications. Advances, however, are noted in country hides, flats, and

lamb skins and shorn pelts, due to the fact that some buyers in the country are offering prices higher than city dealers can afford to pay or the export market will warrant. We quote the following:

Hides, No. 1 green steers, per lb. 0 11
 " No. 2 " " " " 0 09
 " No. 1 green, per lb. 0 09 1/2
 " " " " " " 0 08 1/2
 Country hides, flats, per lb. 0 08 1/2 0 08 1/2
 Calf skins, No. 1, sel. ctcd. 0 11
 " No. 2. 0 09
 Deacons (dairies), each. 0 80
 Sheep skins. 1 25
 Lamb skins, each. 0 45
 Shorn pelts. 0 35
 Rendered tallow, per lb. 0 04
 Unwashed wool, new clip, per lb. 0 15
 Wool washed fleeces. 0 23
 Tulled wools, super, per lb. 0 21 0 23
 " extra. 0 22 0 24

DAIRYING IN ALBERTA.

The production of creamery butter in Alberta is growing enormously. The creameries there manufactured over 50,000 pounds in May, as compared with 23,000 pounds for the same period last year. The Northwest's butter trade with Japan is also showing satisfactory increase. One steamer recently carried 9,000 pounds to Japan, whereas formerly the total quantity going from Canada in a year did not exceed 2,000 pounds.

LAST MINUTE PROVISION MARKET.

Montreal, Thursday, June 29, 12.30 p.m.

BUTTER—No change. Holders of Eastern Townships fancy creamery are firm, and not eager to part with stock; 20c. will not tempt them, though generally that figure rules; finest, 19 1/2c.; good to fine, 19 1/4c. to 19 1/2c.; medium, 18 1/2c. to 19c.
EGGS—Market steady, with easier tone; demand dull; receipts light; dealers still hammering to get prices down below 15c. at country points.
CHEESE—Prices steady; good cable demand today; exporters better satisfied with prospects; Quebec, 9 1/2c.; Ontario, 9 1/2c. to 9 1/4c.
PROVISIONS—No change; demand for fresh abattoir-killed, weak; hams and bacon, fair business, both locally and for country account.

SOUTH AFRICAN TRADE.

In view of the recent interest that has been taken in shipments of Canadian and American goods to South Africa via the direct steamship line sailing from Canadian ports, the following figures are interesting as showing the distribution of the average South African cargo:

SS. Wyandotte for S. A., May 23, 1905.

	Meast.	Wt. lbs.	Cub. ft.
Canadian goods shipped:			
By Canadian firms	*2,509,792	5,207	
	397,547	71,420	
Total Canadian	2,907,339	76,627	
U. S. goods shipped:			
By U. S. firms—To'l.	315,538	5,119	
Grand total	3,222,877	81,746	

SS. Birmingham for S. A., June 2, 1905.

	Meast.	Wt. lbs.	Cub. ft.
Canadian goods shipped:			
By Canadian firms	1,114,760	3,703	
By U. S. firms	827,304	24,727	
Total Canadian	1,942,069	29,430	
U. S. goods shipped:			
By U. S. firms—To'l.	20,908		
Grand total	1,962,977	29,430	

*1,070,720 lbs. of this was shipped by one firm.

The Wyandotte cargo can hardly be taken as a representative cargo, as a million pounds of the Canadian goods shipped by Canadian firms was sent by one firm. The Birmingham cargo is a more representative cargo. From it will be seen that Canadian goods shipped by U. S. firms are not far behind Canadian goods shipped by Canadian firms, while in both cases the U. S. goods shipped by U. S. firms, proportionately, is not out of the way for the total amount forwarded.

MONTREAL GROCERY CLERKS' PICNIC.

The Montreal Retail Grocery Clerks' Association's annual picnic will be held at Plattsburgh, N.Y., on Sunday, July 2.

The officers of the association are as follows: J. G. Marchand, president; P. Guenette, secretary; A. Gauvreau, assistant secretary; J. B. Poirier, treasurer; J. A. Lacroix, assistant treasurer.

They have rented a ground, where an elaborate programme of sports, such as races, tug-of-war, baseball matches will be gone through with. Valuable prizes will be competed for. There is no doubt that this year's outing will prove to be a success.

INQUIRY FROM SPAIN.

The Grocer is in receipt of an inquiry from a firm in Spain, who wish to know the names and addresses of responsible exporters of Canadian baled hay. Fuller particulars may be obtained by communicating with the Toronto office of The Grocer.

GROCERY CLERKS' PICNIC.

The Toronto Grocery Clerks' Benefit Association will hold their annual picnic on July 1, at Queen Victoria Park, Niagara Falls. A first-class programme of sports has been arranged, and the committee are sparing no pains in their efforts to make it well worth the while of every grocery clerk in Toronto to take in the outing.

NEW INDUSTRY FOR VANCOUVER.

It is rumored that Swift & Co., one of the largest pork-packing firms in the world, will erect a large establishment in Vancouver. The plan is to supply the entire Northwest and if present plans are carried out at least \$200,000 will be invested there by the Swift concern during the present Summer.

TO END TRADING STAMPS.

The Dominion Government will shortly bring in a bill to put an end to the trading stamp business. It is reported that the bill will decree the use of trading stamps a conspiracy against commercial interests. Their use as an inducement to sell goods will be made an offence under the Criminal Code.

CORRECTION.

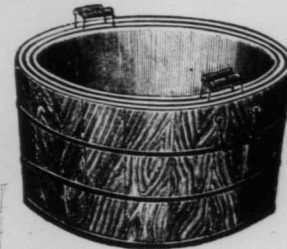
In this week's Ontario sugar quotations, Acadia granulated should have been reduced 10c., instead of 5c. To-day's quotation is \$4.98, instead of \$5.03.

Many eastern firms are making application for space at the Winnipeg Industrial Exhibition, which opens July 20.

12½ % Off Standard Prices



ON



Pails and Tubs

The best offer ever made to the Canadian trade. Here are our prices. Compare them with prices you have been paying. Save 12½%.

	Standard Prices	Our Prices	Your Saving
Tubs, No. 0, - - -	\$11.25 per doz.	\$9.84 ³ / ₈	\$1.40 ⁵ / ₈
“ “ 1, - - -	9.00 “	7.87 ¹ / ₂	1.12 ¹ / ₂
“ “ 2, - - -	7.75 “	6.78 ¹ / ₈	.96 ⁷ / ₈
“ “ 3, - - -	6.75 “	5.80 ⁵ / ₈	.84 ³ / ₈
2-Hoop Pails, - - -	1.85 “	1.61 ⁷ / ₈	.23 ¹ / ₈
3- “ “ - - -	2.00 “	1.75	.25

How can we do it? Simple enough; we are the sole agents of the largest woodenware factory in America. We want your business and are making it worth your while to give it to us.

Remember every pail and tub we send out under this offer has our full guarantee.

OUR OFFER:

On all orders of \$20 and up the above prices (12½% below standard prices) are good—freight paid to any station in Ontario, Quebec, New Brunswick or Nova Scotia. Terms 2% 30 days.

Tear out this advertisement and enclose with order at once. Don't delay. Take advantage of this offer while it lasts.

TAYLOR, SCOTT & CO.

Brooms, Brushes and Woodenware

TORONTO,

::

ONTARIO

PERSONAL MENTION.

Mr. R. H. Smith, of Newmarket, is rusticiating at Huntsville.

Mr. W. Bradley, of H. P. Eckardt & Co., Toronto, spent a few days fishing this week.

Mr. John Goldie, of the Goldie Milling Co., Ayr, was married on Wednesday, June 28.

Mr. R. Henry, of the B.C. Packers' Association, was in Toronto this week calling on the trade.

Mr. A. Carignan, of B. O. Beland, Montreal, has gone on a business trip to Quebec and the Eastern Townships.

Mr. H. B. Witton, vice-president of the Geo. E. Tuckett & Son Co., Limited, Hamilton, sailed for England last week.

Mr. J. F. Eby, of the Eby Blain Co., Limited, Toronto, returned on Tuesday, June 27 from a week's fishing on the Trent River.

Mr. A. Jamieson, formerly of the Canada Biscuit Co., has joined the traveling staff of T. Kinnear & Co., Toronto. He will cover territory on the North Shore.

Mr. John Carsley, president of the Ozo Co., Limited, Montreal, who has been absent from his office during the past ten days through an attack of quinsy, is back to work again.

Mr. Frank C. Simson, of Simson Brothers, Limited, Halifax, was in Montreal during the latter part of last week. He called upon the trade in company with Mr. J. H. Maiden, local agent.

Mr. David Grierson, of David Grierson & Co., manufacturers of Scotch oat cakes, Toronto, was in Winnipeg last week in connection with the extension of his company's business in the west.

Mr. Sinclair Balfour, jr., of Balfour Brothers, Hamilton, left Saturday on his Fall trip to the west in the interests of "Tartan" brand goods. He will be accompanied as far as Winnipeg by Mr. Smye.

W. B. McRae, Quebec representative of the T. A. Lytle Co., Limited, Toronto, was met in Montreal this week on his return from the Eastern Townships and Eastern Quebec. He reports business good and improving.

Dr. K. A. Roberts, M.R.C.V.S., 635 Granville street, Vancouver, B.C., has been appointed selling agent for Molassine Meal for the Province of British Columbia. Mr. J. H. Maiden, Montreal, is general agent for the Dominion.

Mr. E. G. Hunt, of Hunt & Co., Yokohama, was a caller upon the Montreal trade this week. Mr. Barnard, Canadian representative, introduced Mr. Hunt to the trade, as this was the first trip to the Canadian market made by Mr. Hunt.

Mr. R. S. Tyles, of Montreal, Canadian representative of John Dwight & Co., manufacturers of "Cow Brand" baking soda, was in Toronto during the week and called at the offices of The Grocer.

Mr. H. J. Heinz, of the H. J. Heinz Co., Pittsburg, was in Toronto this week attending the International Sunday-School Convention. Mr. Heinz was a delegate from his home city, and had the honor of being one of the principal speakers at the convention.

Mr. J. C. Rose, of Rose & Laflamme, Montreal, is spending a few days in Toronto this week. He was introduced to the trade by Mr. T. Merrick, Toronto representative of Rose & Laflamme. Mr. Rose will pay a short visit to Hamilton while he is in the west.

Mr. James B. Campbell, of the Acme Can Works, Montreal, was in Toronto last week and paid a visit to the Grocer. He says conditions point to a big pack of corn and tomatoes. Cannors will put up all they can get hold of, but will hold back on peas, which are overstocked.

Mr. L. Benjamin, of London, England, was a caller at the Montreal offices of The Grocer during the week. Mr. Benjamin is promoting the sale of Zil, the new liquid soap, and he has already secured the co-operation of some well-known Montrealers in the formation of a company to manufacture the Zil products in Canada.

HINTS TO BUYERS.

Mr. S. G. Stewart, eastern representative of H. J. Heinz Co., Pittsburg, was in Ottawa last week in the interest of the famous "57" varieties. Mr. Stewart reports splendid success with the special line of Spanish olives his company have lately placed on sale, the \$3.25 per dozen line.

"Black Jack" stove paste is in store with the Eby, Blain Co., Limited, Toronto.

Wholesale jobbers looking for bargains will find it to their advantage to communicate with L. Chaput, Fils & Cie., Montreal, who are offering specially attractive prices on corn, tomatoes, Refugee beans, and blueberries for spot.

The Eby, Blain Co., Limited, Toronto, report a good month's business in Gold Medal coffees.

The Dawson Commission Co., of Toronto, are in receipt of a car of Mississippi tomatoes, a car of cabbage, beans, cucumbers and a car each of watermelons and bananas.

McWilliam & Everist, Toronto, report the arrival of four cars of bananas and a large shipment of oranges, watermelons and cucumbers for the holiday trade.

The Eby, Blain Co., Limited, Toronto, have a snap in Batger's strawberry jam, 1 lb. glass jars.

There are six hundred million cups of "Salada" Ceylon tea consumed in one year.

White & Co., Limited, Toronto, are receiving California fruit in car lots. Prices at their last sale showed a considerable advance. Apricots, \$1.20 to \$1.60; peaches, \$1.30 to \$1.80; plums, \$1.25 to \$2.40.

"Beta" pie filling is in stock with the Eby, Blain Co., Limited, Toronto. This line has already proved a very rapid and satisfactory seller.

A large consignment of Japanese jumbo peanuts arrived to White & Co., Limited, Toronto, this week.

Fard dates in small and large boxes may be had from H. P. Eckardt & Co., Toronto.

H. P. Eckardt & Co., Toronto, are selling a very fine sugar syrup put up in half barrels.

The well-known McPherson Block, in the business centre of Lancaster,

Ontario, is for rent. Desirable location for enterprising firm.

TREATY WITH JAPAN.

CANADIAN exporters will read with interest the official announcement that Japan has given informal assurances of her willingness to admit Canadian products to the advantage of her minimum customs duties. Steps have already been taken by the Dominion Government to have this carried out.

In 1894 Japan concluded commercial treaties with Great Britain, Germany, Austria-Hungary and France, which entitled specified products of these nations to tariff concessions within the Mikado's domains. The self-governing colonies of Great Britain were privileged to adhere to the treaty if they saw fit within two years. For various reasons Canada allowed the time to go by, the result being that since the Japanese market opened up Canadian exporters have had to compete at a disadvantage with no less than seventeen foreign countries enjoying tariff preferences extended by Japan under "the most favored nation clause."

The list of articles in which Canadians will be able to compete more favorably directly Canada comes into closer commercial touch with Japan includes condensed and sterilized milk, hops, leather and leather goods, horses, sugar, cottons, wooleens, paper, enamelled kitchen-ware, rubber goods, wire and hats and caps. Speaking generally, the minimum tariff rates on these lines will be about two-thirds of what our exporters would have to face in any shipments they attempted to make to the Japanese markets at the present time.

SELLING TO RETAIL TRADE.

CONSIDERABLE dissatisfaction is being expressed in Manitoba wholesale grocery circles on account of the action of the Dominion Wholesale Grocers' Guild in enjoining the western trade to follow their fellow tradesmen in the east in refusing to sell Wallaceburg sugar to the retail trade. The latter stand was taken by the guild in Ontario following the action of the Wallaceburg people, who were obliged to go straight to the retail trade because the Ontario wholesale trade showed no inclination to help them in placing their sugar on the market. In Manitoba, up to the present, the Wallaceburg refiners have sold only to the wholesale trade; now that this channel is about to be cut off, they are naturally gravitating towards the retail trade there. A first-class demand has been worked up in the west for Wallaceburg sugar, and the wholesale trade, recognizing this, are loath to see such a profitable article pass out of their hands.

The Ontario Sugar Co. are also dissatisfied with the present arrangement. They have been selling to the retail trade in the west, but only to the wholesale grocer in Ontario. If the guild persists in pushing what is claimed to be a high-handed and one-sided policy in making it a general rule, it would not be surprising to see some organized opposition.

NEW BRUNSWICK TRADE CONDITIONS

June 21, 1905.

AS a distributing point St. John is most favorably situated. Owing to low-water freights, to all Bay of Fundy ports, to ports up the Annapolis River, as well as to ports from Yarmouth to Halifax, St. John gets a large share of Nova Scotia business. In lighter goods St. John also has a large trade in Cape Breton and Prince Edward Island. Being at the mouth of the St. John River a large territory is covered. Perhaps the heaviest of St. John business is done in the river counties, though a big business is also done along the I.C.R.

The heavy accounts in the grocery business are with the lumbermen. St. John shares as a distributing point with Fredericton, St. Stephen, and Moncton. Our wholesale men, however, do a large business at all these points, even with the strong local competition. The many railways have, of course, affected St. John as a distributing centre. Manufacturers' and millers' agents go to even the smaller towns, and cars are delivered direct from the west, in which St. John is not interested even to the extent of a brokerage. It cannot be denied that St. John is the natural Winter port of Canada, and the successful business of the past few years fully demonstrates this fact. We are the nearest open port to Montreal. Throughout the year our West India connections are large. Our harbor fisheries are extensive, and we are the natural market for the very large fishing interests of the entire bay.

While the variety of our manufacturing interests is not large, our lumber business is of the greatest importance. A very large quantity of American lumber is sawn here by American millers, which is shipped free of duty into the States. One of our largest local products is lime. The quality is the best, and the cheapness with which it can be manufactured right at tide water cannot be surpassed. The trouble is to find a market. The American duty is large.

In prices there is little of interest in the way of changes since our last report. The matter of chief importance is the further decline in sugar. Rice holds firm.

Spice—Our local spice men stand for quality. Such ground goods as are imported from the west are the poorer grades. In fact our grinders feel in quality the west is usually behind. Our whole spices are chiefly bought in London or imported direct, the quality of goods via United States points being not as satisfactory.

Cream of tartar, bulk	0 20	0 23
quarters	0 24	0 25
Ginger, bulk	0 15	0 16
quarters	0 18	0 19
Pepper, bulk	0 17	0 18
quarters	0 20	0 21
Cloves, bulk	0 19	0 20
quarters	0 22	0 23
Allspice, bulk	0 15	0 16
quarters	0 18	0 19

Oil—There is but a fair business in burning oil. City retail dealers buy almost entirely from the tank wagons, finding it cheaper. In both lubricating and

paint oils the heavy business for the season is over. Linseed oil is firm at quite full figures. Turpentine is high. Cod oil is being received. Price is expected to rule low. Burning oil barrels 17 to 17 1-2c., tank wagon 15c. Linseed raw 52c., boiled 55c. Turpentine 95c.

Salt—This is a large importing point for Liverpool coarse salt, chiefly on account of the bay fisheries. Large quantities are also shipped inland. While some Liverpool fine salt is imported, our cheese and butter factories use chiefly Ontario salt. A cargo of Trapani salt, which comes from Italy, is being landed this week. This is said to be the best salt in the world for packing fish and meat. It is also very cheap. Liverpool coarse salt, 65c.; Canadian fine, bulk bags, \$1.15; Liverpool factory filled, \$1.10; Canadian fine bulk, barrels, \$1.85; Trapani salt, 18 to 20c. per bushel; Canadian cheese salt, \$2.25; Canadian fine, 20-lb. boxes 23c., 10's 14c.; Canadian butter salt, \$2.20; barrels, 100-3 \$3.30, 60-5 \$3.10, 30-10 \$2.85; cartons, cases of 24, 60-5 \$1.90.

Canned Goods—While we use a large quantity of Ontario packed vegetables and fruits, there is packed in this province and Nova Scotia quite a quantity, particularly of corn and blueberries; also in fish, sardines, haddies, kippers, lobsters, scallop, clams, and smaller quantities of tomatoes, peas, strawberries and plums. At present corn and tomatoes are high. Americans are freely sold. Peas are rather dull. Lobsters are very high. Salmon unchanged. New prices lower than last season. Fruits just fair business. Meats at this season have a free sale. Prices unchanged. Sardines, it is thought, will be a large pack and haddies short. It is yet early for kippers. In these last lines our packers suffer because of bad selling arrangements. Corn, \$1.15 to \$1.25; tomatoes, \$1.25 to \$1.30; beans, 90 to 95c.; peas, 90c. to \$1; Flemish beauty pears, 2's, \$1.55; bartlets, 2's, \$1.70; 3's, \$2.25; peaches, 2's, \$1.90; 3's, \$2.87 1-2 to \$2.90; pumpkin, 85 to 90c.; cherries, 2's, \$2.35 to \$2.50; salmon, pinks, \$4; cohoes, \$5 to \$5.50; springs, \$6 to \$6.25; lobsters, \$12 to \$13; sardines, 1-4's, \$3.75 to \$4; haddies, \$4; kippers, \$4; clams, \$3.60 to \$4.

Dried Fruit—Sales at this season are small. Except in a few lines, as peels and dates, not much future business yet done. Owing to evaporated peaches and apricots being quite low, some sales have been made, but as prunes are higher than last year dealers are backward about placing orders. In all lines market will be well cleaned up. In seeded raisins, which are now so large a business, rather higher prices are expected. Citron peel showed a very wide range in price. While the price will be higher than last year, the difference is not as much as was expected. Spot currants are unchanged. Prunes not a large stock. Evaporated apples rather higher. Dates low. Dried apples very dull. Few are offered. Onions lower. Sale rather slow.

Quality has not been very good. Valencia layers, 6 to 6 1-2c.; loose muscatels, 3 crown, 6 to 6 1-2c.; seeded, 8 to 9c.; currants, bulk cleaned, 5 1-2c.; packages, 6 to 6 1-2c.; sultanas, 7c.; prunes, 90-100, 25's, 5c.; apricots, 14c.; peaches, 12c.; dates, 4c.

Sugar—Prices are again lower. Sales have been rather quiet owing to the continued falling off in price, so that holders have not been able to clean up stocks as quickly as they would have wished. There is, however, increased consumption at this season. Stock are getting in fair shape. Granulated, barrels, \$5.10; bags, 5c.; bright yellow, barrels, \$4.90; second grade, \$4.60.

Molasses—There are continued arrivals of Porto Rico. Market is just in fair shape. Price, however, shows little change. In Barbadoes molasses, stocks are not large. Porto Rico, 38 to 42c.; Barbadoes, 34 to 36c.

Fish—Our local fishermen are feeling good, at least in regard to gasperaux, for if the catch was not large they have found a prompt sale for their alewives at quite high prices. Shad are about out of the market. Salmon a fair catch. Prices this week are firm. The fourth of July always affects salmon. Cod and haddock are scarce. Some nice halibut are offered. Mackerel are also in season. Dry codfish continues very high. There are no pollock, nor are many wanted. In pickled herring stock is very small. Smoked dull at rather low figures. Dry codfish, \$5; pickled herring, \$2.25; smoked, 7c.; fresh cod and haddock, 2 1-2c.; salmon, 13 to 14c.; halibut, 9 to 10c.; mackerel, 12 to 13c.

Flour, Feed and Meal—In flour there has been a steady sale, stocks being small, as dealers have looked for lower prices. This week the market shows no change, and it is not thought there will be any for at least some little time. Oats are high and very hard to get. Oatmeal is higher; there is a large stock held. Cornmeal very firm. Beans are higher, but are in very light demand. Feed has a limited sale. Barley and peas, while selling at full figures, have limited sale. Manitoba flour, \$6.10 to \$6.25; Ontario, \$5.75 to \$5.90; oatmeal, \$5.50; commmeal, \$2.80; hand-picked beans, \$1.90 to \$1.95.

N. S. Markets.

Halifax, N.S., June 26.

BACKWARD weather during the week has caused a dullness in trade. Retail is only fair. Wholesale orders are away below the average. Prices remain fairly steady, and there is a slight improvement in collections. Heavy importations of molasses continue, four large cargoes arriving here on Saturday. The barquentine Savoia, from Mayaguex, P.R., brought 2,000 tierces; the schooner Alice J. Crabtree, from Havana, has 167 hhds. and 1,206 barrels; the schooner Virginia, from Port of Spain, has 40 tierces, 30 casks, and 222 puncheons, and the schooner Coronia,

from Antigua, has 346 puncheons, 40 hhd's., and 54 barrels. There has been a slight decline in the price of molasses. Puncheons are quoted at 38 cents, tierces at 39, and barrels at 40 cents.

There is but little change in the whole-sale price of sugar. The retail price has dropped half a cent, and is now quoted at six cents per pound. The prices quoted here follow: Icing sugar 25 lbs., \$6.25; icing sugar 50 lbs., \$6.15; icing sugar half barrels, \$6.10; cut loaf 50-lb. boxes, \$5.95; cut loaf half barrels, \$5.85; No. 1 yellow, \$4.70; XXX granulated, \$5.20; Austrian granulated, \$5.10; bright yellow, \$5.

The receipts of butter are improving, but are far below the average for the season of the year. Prices are easing off somewhat owing to the freerer supply, but the market is fairly firm. There is a shortage of cattle throughout the province, and this is one of the reasons given for the limited supply. None of the factories are operating full time, and some of them are not making butter. Creamery tubs and boxes are quoted at 21 to 22 cents, prints at 22 to 23, and dairy tubs from 19 to 20. Eggs are coming in slowly. The local demand continues good, with the price firm. The shortage in receipts is unaccountable, and do not anticipate any decline in the price. Nova Scotia eggs are quoted at 17 to 18, and P.E. Island at 16 to 17. Shipments from the Island are falling off. The outlook for the cheese factories is not very promising, due principally to the scarcity of milk.

The market for flour and feed is firm, and the buying demand good. The crop outlook in the province is good, and the hay yield promises to be large. Flour quotations are: Straight patents, \$5.30 to \$5.45; ninety per cent., \$5.45 to \$5.55; eighty per cent., \$5.60 to \$5.70; seventy per cent., \$5.70 to \$5.80; Manitobas, \$6.25 to \$6.35. Prices quoted for feed are: Bran, \$21.00 to \$23.00; middlings, \$24.000 to \$25.00; oats, \$55 to \$56. Cornmeal in barrels is selling at \$3.10 to \$3.15, and in bags at \$2.90 to \$3.00. Oatmeal is quoted at \$5.40 to \$5.50, and rolled oats at \$5.10 to \$5.25.

The demand for smoked meats continues good. Hams and bacon continue scarce, and prices are very firm.

Prices for fish are well maintained. The Lunenburg bankers are in from their Spring trips, with average fares. It is estimated that the average run of the fares will be about 500 quintals per vessel. Fishing operations on the Newfoundland coast have been very greatly hampered by ice. This will have the effect of keeping up the price of Nova Scotia fish. According to advices received here the foreign markets are in good condition. Halifax buyers are now on the Newfoundland coast buying up all the herring available. They are paying \$2 per barrel cash for them for shipment to the West Indies.

MANITOBA MARKETS.

Special Report from the Winnipeg Office of THE CANADIAN GROCER.

Quotations corrected by telegraph up to 12 a.m. Thursday, June 29th, 1905.

GENERAL conditions in the whole-sale grocery market are satisfactory. Wholesale houses report a brisk demand in all lines, and improved collections are reported in some quarters. Wet weather seems to have interfered very little with retail grocery trade, and the excellent crop prospects induce generous buying.

As The Grocer went to press last week another reduction of 10 cents occurred in sugar, bringing Montreal granulated in barrels down to a basis of \$5.70 per cwt. There is very little Wallaceburg sugar obtainable on the local market owing to a dispute between the refinery and the Wholesale Grocers' Guild. The trouble originated in the east, but its effects are felt in the west. The result may be that the refinery will sell direct to the retail trade. The B.C. Refinery are now carrying a stock in Regina, and from that town will ship all orders less than carload lots to different western points. Full particulars appear in another part of this issue.

The Canadian Cannery have announced new season prices on peas and strawberries. Prices of peas are about 50c. per case less than last year. New season's supplies of macaroni and vermicelli have just arrived, and are quoted at 9 cents per lb.

Sugar—The reduction of 10 cents last week brings sugar down to a basis of \$5.70 for Montreal granulated in barrels. As explained above, there is very little Wallaceburg sugar on the market at the moment, as, owing to a dispute between the Wholesale Grocers' Guild and the refinery, the wholesale houses are not buying new stocks. The B.C. Refinery have opened a branch at Regina and will carry a stock there. Particulars will be found in another column. We quote, subject to further possible changes in our "Last Minute Manitoba Markets," as follows:

Montreal granulated, in bbls.	5 70
" " in sacks.	5 65
" yellow, in bbls.	5 20
" " in sacks.	5 15
Wallaceburg, in bbls.	5 60
" " in sacks.	5 55
Icing sugar in bbls.	6 30
" " in boxes.	6 50
" " in small quantities.	6 90
Powdered sugar, in bbls.	6 10
" " in boxes.	6 30
" " in small quantities.	6 55
Lump, hard, in bbls.	6 40
" " in 4-bbls.	6 50
" " in 100-lb cases.	6 40

Canned Goods—Prices have been announced by the Canadian Cannery, Limited, for new season peas and strawberries, delivery to be made about the middle of July. No. 4 peas are opening at \$1.48 per 2-dozen case, which is a very low price; in fact, it is 50 cents lower than the opening price one year ago. The difference is attributed to competition with the independent canners. Other prices in our list are steady, and we quote again as follows:

Apples, 3's, 2 doz. cases, per case.	2 15	2 20
Cherries, red pitted, 2's, 2 doz.	4 40	

Currants, red, 2 doz. cases, per case	3 35
" black, " " "	3 75
Gooseberries, " " "	3 50
Lawtonberries, 2's, " " "	3 35
Pears (Bartlett's), " " "	3 50
Peaches, 2's, " " "	3 75
" 3's, " " "	3 75
Raspberries, red, " " "	2 90
" black, " " "	3 00
Strawberries, heavy syrup 2's, per case	3 28
Plums, Lombard, 2 doz. per case	2 35
" green gages, 2 doz. case, per case	2 50
Pineapples, 2's, sliced, 2 doz. cases, per case	4 25
" 2's, whole, " " "	3 75
" 2's, whole, " " "	4 50
" 2's, grated, " " "	4 50
Tomatoes, 3's, per 2 doz. cases	2 85
Corn, 2's	2 50
Peas (No. 4), 2's, per case	1 48
Beans, " " "	1 90
Salmon, finest sockeye, per case	7 00
" humpback, " " "	3 75
" cohoes, " " "	5 25

Picnic Supplies—There is a fair demand for goods coming under this heading, although continued wet weather is interfering with sales. We quote as follows:

Boneless chicken, lb. tins, per doz.	3 25
" turkey " " "	3 25
" ducks " " "	3 25
Canned chicken (Man. Can. Co.) per doz.	3 25
" turkey " " "	3 25
Canned beef " 2's " "	2 75
" " 1's " " "	1 55
Roast beef (Man. Can. Co.) 2's, per doz.	2 65
" (Clark's), 1's, per doz.	1 50
" 2's, " " "	2 65
Potted meats, 1's, per doz.	0 55
Veal loaf (Libbey's), 1/2 lb., per doz.	1 25
" " 1 lb. " " "	2 50
Ham loaf " 1/2 lb. " " "	1 25
" " 1 lb. " " "	2 50
Chicken loaf " 1 lb. " " "	1 85
" " 1 lb. " " "	3 05
Lunch tongue (Clark's) 1's, " " "	3 00
" (Aylmer), 1's, " " "	2 90
Sliced smoked beef (Libbey's), 1/2-lb. tins, per doz.	1 60
" " 1-lb. tins, " " "	3 10
" " " 1-lb. glass, " " "	3 35
Chipped " " 1-lb. tins, " " "	1 45
" " " 1-lb. tins, " " "	1 45
" " " 1-lb. glass, " " "	2 50
" " " 1-lb. glass, " " "	3 05
Sliced bacon, " " 1-lb. tins, " " "	3 10
" " " 1-lb. glass, " " "	3 25
Corned beef (Clark's), 1-lb. tins, per doz.	1 50
" " 2-lb. " " "	2 65

Lime Juice—Prices are steady, and there is a fair demand. We quote:

"Montserrat," pints, per doz.	4 25
" quarts, " " "	7 00
Local brands, pints, " " "	2 50
" quarts, " " "	4 50

Salad Dressings—There is a steady sale of salad dressings at following prices:

Durkee's, per 2-dozen case.	7 00
Royal, small, per doz.	2 85
" large, " " "	4 75
Vinegar (C. & B.), bottles, pints, per doz.	1 20
" quarts, " " "	2 10

Macaroni and Vermicelli—New supplies of these goods have just arrived. The price will be 9 cents per lb., and the goods are packed in 1-lb. boxes.

Spices—Pepper is very firm, and white pepper is quoted now as high as 30 cents per lb. Staple lines are in fair demand. We quote:

Pepper, black, per lb.	0 20
" white, " " "	0 28
Cayenne, " " "	0 21
Cloves, ground " " "	0 25
Cassia, " " "	0 13
Allspice, " " "	0 14
Ginger, " " "	0 18
Cloves, whole " " "	0 25

Rice, Tapioca, Etc.—Demand is normal and prices are steady. We quote:

Rangoon rice, per lb.	0 03 1/2	0 03 1/2
Patna " " "	0 04	0 04
Tapioca, per lb.	0 03 1/2	0 03 1/2
Sago, " " "	0 03 1/2	0 03 1/2

Pot and Pearl Barley—Prices are quoted as follows:

Pot barley, per sack	2 45
Pearl barley, per half sack (49 lbs.)	1 70
" " sack	3 40

Syrups and Molasses—There are no

new features in this market. Prices are quoted as follows:

Syrup "Crown Brand," 2-lb tins, per 2 doz. case	2 00	2 10
" " 5-lb tins, per 1 " "	2 40	2 50
" " 10-lb tins, per 1 " "	2 25	2 25
" " 20-lb tins, per 1 " "	2 15	2 25
" " 1 barrel, per lb.	0 03 1/2	0 03 1/2
" " Sugar syrup, per lb.	0 03 1/2	0 03 1/2
" " Kaironel" syrup, 2-lb. tins, per 2 doz. case	2 20	2 20
" " 5-lb. " " "	2 65	2 65
" " 10-lb. " " "	2 40	2 40
" " 20-lb. " " "	2 45	2 45
Barbadoes molasses in 1-bbls. per lb.	0 04	0 04
New Orleans molasses in 1-bbls. per lb.	0 02 1/2	0 02 1/2
" " in barrels.	0 02 1/2	0 02 1/2
Porto Rico molasses in 1-bbls., per bbl.	0 04 1/2	0 04 1/2

Coffee—No change in price. Quotations are as follows:

Green Rio, per lb.	0 10 1/2	0 11 1/2
Roasted, per lb.	0 13	0 13

Cocoa and Chocolate—The price of Baker's chocolate in 1-2-lb. packages is now 37c., and 1-4 and 1-2-lb. packages of cocoa are sold at 42c. per lb.

Jam—As noted last week, there has been an advance of about 1-2 cent per lb. in Crosse & Blackwell's jams, owing to the high price of sugar. Prices are now quoted as follows:

C. & B. jams in 1-lb tins, assorted, per doz	1 65	1 65
" " strawberry, " "	1 85	1 85
" " raspberry, " "	2 00	2 00
" " glass, assorted, " "	2 05	2 05
" " raspberry, " "	2 40	2 40
" " strawberry, " "	2 20	2 20
" " 7-lb. tins, assorted, per lb.	0 12	0 12
" " raspberry, " "	0 13 1/2	0 13 1/2
Upton's jam (in Winnipeg), per pail	0 50	0 50
" (in Brandon), " "	0 52	0 52
" (in Calgary), " "	0 57	0 57
" (in Leithbridge), " "	0 57	0 57
" (in Edmonton), " "	0 60	0 60

Marmalade—Prices are quoted as follows:

Marmalade (C. & B.), 1-lb. glass, per doz.	1 80	1 80
" " tins, " "	1 50	1 50
" " 7-lb. tins, per lb.	0 09 1/2	0 09 1/2
" " 4-lb. tins, " "	0 10	0 10
" (Upton's), 7-lb. pails, per pail	0 50	0 50
" " 1-lb. glass, " "	1 20	1 20

Nuts—Still quoted as follows:

Almonds, per lb.	0 12 1/2	0 12 1/2
" (shelled), per lb.	0 28	0 28
Filberts	0 11	0 11
Peanuts	0 11 1/2	0 11 1/2
Jumbos	0 14	0 14
Walnut, per lb.	0 12	0 12
" (shelled)	0 25	0 25
Pecans, per lb.	0 15	0 16
Brazils, per lb.	0 16	0 16

Foreign Dried Fruits—New choice apricots will be on the market in another fortnight, and, as was noted last week, the price will be 11 1-2 cents per lb. for the first arrivals. Standards will not be here for another month. The opening price will be about 9 cents. Choice arriving about the same time will be about 9 3-4 or 10 cents per lb. It is rumored among some commission men that while the crop is exceptionally large the quality is not all that could be desired, but as the fruit must come up to certain grades there is no reason for alarm here. Wholesale houses are buying their table figs now. These goods will not be on the market until November, but it is expected that the price will be much the same as last year. We quote prices as follows:

Valencia raisins, Trenors, per case f.o.s.	2 00	2 00
" " selects	2 20	2 20
" " layers	2 25	2 25
California raisins, muscatels, 3 crown, per lb.	0 06 1/2	0 06 1/2
" " choice seeded in 1-lb. packages	0 07 1/2	0 07 1/2
" " per package	0 06 1/2	0 06 1/2
" " choice seeded in 1-lb. packages	0 08	0 08 1/2
" " fancy seeded, 1-lb. packages, per package	0 09 1/2	0 09 1/2
Prunes, 90-100 per lb.	0 04	0 04
" " 80-90 " "	0 04 1/2	0 04 1/2
" " 70-80 " "	0 05	0 05
" " 60-70 " "	0 05 1/2	0 05 1/2
" " 50-60 " "	0 06	0 06
" " 40-50 " "	0 07 1/2	0 07 1/2
" " silver	0 07	0 07
Currants, uncleaned, loose pack, per lb.	0 05 1/2	0 05 1/2
" " dry cleaned, Filatras, per lb.	0 06 1/2	0 06 1/2
" " wet cleaned, per lb.	0 06 1/2	0 06 1/2
" " Filatras in 1-lb pkg. dry cleaned, per lb.	0 06 1/2	0 06 1/2
" " Vostizzas, uncleaned	0 06 1/2	0 06 1/2

You Can't Get Around This Fact!

Thousands of Grocers have bought CLARK'S MEATS and are repeating their orders all the time. Not one bought as a favor to us. We had to prove to every man that our Meats were right.

We can prove the same thing to anyone who will give us a chance.

60 VARIETIES TO CHOOSE FROM 60

EPPS'S GRATEFUL COMFORTING

IN 1/4-LB. LABELLED TINS. 14-LB. BOXES.
Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.
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THE MOST NUTRITIOUS COCOA

WHITE DOVE COCOANUT



WHOLESALE GROCERS:

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You will then buy no other.

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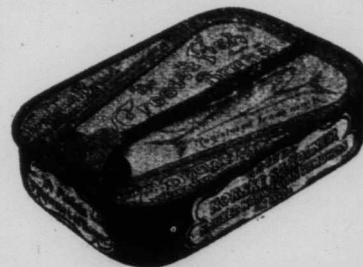
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Crossed Fish Brand Norwegian Smoked Sardines

Selected Fish—Pure Olive Oil—Patent Decorated Tins

AGENTS FOR CANADA

British Manfrs. Agency Co., Vancouver, B.C.



Hallowee dates, new per lb.	0 05 1/2	0 05 1/2
Figs, cooking in bags, per lb.	0 03 1/2	0 04
Apricots, choice (July delivery), in 25-lb. boxes, per lb.	0 11	0 11 1/2
Apricots, standard (July delivery), in 25-lb. boxes, per lb.	0 09 1/2	0 10
Peaches, choice,	0 12 1/2	0 12 1/2

" standard " "	0 12	0 12
Pears, (choice halves) " "	0 12 1/2	0 12 1/2
Nectarines, choice " "	0 11	0 11
Plums, choice (dark pitted) per lb.	0 10	0 10
Candied Peel—Lemon peel, per lb.	0 06	0 06
Orange " "	0 06 1/2	0 06 1/2
Citron " "	0 14	0 14

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GENUINE IMPORTED
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25c. Per Bottle.

Sample and prices from
H. GILBERT NOBBS, 498 Spadina Avenue, Toronto

Teas—Prices are quoted locally as follows:

Congous, M. 12, half chests, per lb.	0 12
cads, per lb.	0 13
S. C. P. and M. 14, half chests, per lb.	0 15
cads, per lb.	0 16
A. A. N., in cads, per lb.	0 19
J. A. P., No. 1.	0 25
Ceylon, bulk, per lb.	0 19
Pekoe P. H. T., in 1/2 chests, per lb.	0 18
broken Pekoe, No. 62 in chests, per lb.	0 18
No. 414 and 418.	0 20
No. 412, in chests.	0 22
No. 57.	0 26
Gunpowder, in quarter chests, per lb.	0 26
Young Hyson, in 1/2 chests, per lb.	0 26
Scented Orange Pekoe, in cads, per lb.	0 26

Fish—Trade in all lines of fish is brisk, and there are not many important changes in price. We quote:

Lake Superior trout	0 09
Gold eyes	0 03
Blue fish	0 18
Mackerel	0 15
Red snapper	0 10
B. C. salmon	0 10
Halibut	0 06
Flounders	0 06
White fish (L. Winnipeg), per lb.	0 05 1/2
Pickrel	0 05
Jackfish	0 03 1/2
Finnan haddie	0 09
"Halifax" brand salt cod, fish cakes 24-1's	0 11
"Acadia" " " " 20-1's	0 09
"Bluenose" " " " 20-1's	0 07
"Acadia" " " " 2-lb. boxes	0 09
" " " " 4-lb. " "	0 09
" " " " shredded, 24 cartons, per bx.	2 00
" " " " bulk, in 15-lb. boxes	0 08
" " " " per 20-lb. pail	5 00
Large Labrador and Nfld. salt herrings per 100 lb.	1 20
Salt mackerel, in 20 or 30-lb. pails	0 12 1/2
Finnan haddie, in 15 or 30-lb. boxes	0 08
Smoked halibut strips	0 11
Kipperd gold eyes, per doz.	0 45
Yarmouth bloaters, 60 in box, per box	1 50
Lobsters, fresh boiled, per lb.	0 25
Caviar, extra, small jars, per jar	0 40
Frog legs, 6 doz. in box, per doz.	0 40

Evaporated Apples—Prices are still as follows:

Evaporated apples (choice), 50-lb. case	0 07 1/2
(fancy)	0 07 1/2
" (choice), 25-lb. case	0 07 1/2
(fancy)	0 07 1/2

Beans—Hand-picked beans are still quoted at \$2.10 to \$2.15 per bushel, and the ordinary grade at \$2.

Butter Tubs—The range of prices is as follows:

Tubs, wooden hoops, 2 in nest, per nest	0 40	0 45
" " " 3 " " "	0 70	0 73
" wire hoops, 2 " " "	0 60	0 63
" " " 3 " " "	0 90	1 00

Buckwheat Flour—Quoted at \$1.70 per half sack.

Breakfast Cereals—Prices are firm and unchanged. We quote:

Rolled Oats, 80-lb. sacks, per cwt	2 10
40-lb. " "	2 15
20-lb. " "	2 20
8-lb. " "	2 50
Cornmeal, in sacks, per cwt	1 65
in 1/2 sacks, " "	1 70

Maple Products—New maple syrup from the Eastern Township in Quebec Province is selling at \$5 for 5-gallon tins. Sugar in quarter and half-pound cakes is selling at \$3 per 25-lb. box.

Honey—Prices are as follows:

Clover honey 1-lb glass, 2 doz. in case, per doz	2 00
" 5-lb tins, 1 doz. in case, per tin	0 50
" 10-lb tins, 8 in case, per tin	1 00
" 60-lb tins, per lb.	0 07
Fancy comb honey, 2 doz. to the case, per doz.	2 50
per case.	4 75

Eggs—Buyers are paying 14c. per dozen for eggs delivered in Winnipeg.

CANADIAN CATTLE FOR JAPAN.

The first shipment of Canadian thoroughbred cattle for Japan will go forward in a day or two. They are from the herd of J. G. Clark, of Woodroffe Dairy Farm, Ottawa. He has recently sold thirteen Ayrshires to Mr. K. Kosu, of Shigamura, Japan, who was in Ottawa and made the selection for himself.

CONDENSED OR "WANT" ADVERTISEMENTS

Advertisements under this heading, 2c. a word first insertion; 1c. a word each subsequent insertion.

Contractions count as one word, but five figures (as \$1,000) are allowed as one word.

Cash remittance to cover cost must accompany all advertisements. In no case can this rule be overlooked. Advertisements received without remittance cannot be acknowledged.

Where replies come to our care to be forwarded, five cents must be added to cost to cover postages, etc.

AGENCIES WANTED.

EXPERIENCED business man, thoroughly in touch with Northwest trade, is about to establish high-class brokerage business and desires confidential correspondence with manufacturers and others having good lines to put on market in Manitoba and new provinces; best bank and general references. Address "XXX," Box 1299, Free Press, Winnipeg, Canada. (24)

TRAVELERS WANTED.

A MIDDLE-AGED gentleman of good address is wanted to call on the trade in Ontario; no samples to carry; a very good opening for a retired or retiring general merchant who desires a light, healthy occupation, with good remuneration if successful; give references. Box 260, CANADIAN GROCER, Toronto. (251f)

FOR GROCERIES—None but experienced men need apply; man with connection in Parry Sound, Nipissing and Algoma districts preferred; all communications treated confidentially. Apply, giving reference, salary expected, length of experience, etc., Box 259, CANADIAN GROCER, Toronto. (25)

SITUATIONS VACANT.

GROCERY clerk wanted; experienced; references required. F. G. Martin, 1498 Queen street west, Toronto. (25)

TO LET

WELL established business stand, two and a half storey brick building, known as MacPherson block, corner of two principal streets in Lancaster village, Ontario, also large warehouse if desired. Address 2435 St. Catherine St., Montreal. (27)

G. C. Warren
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Direct Importer and Distributer of Teas and Jellies. Manufacturers' Agent. More lines desired.

**POULTRY,
FISH
AND
GAME
AND
OYSTERS.**

259 PORTAGE AVE.

Any quantity of fish shipped. ADDRESS—Mail P. O. Box 781, WINNIPEG, Man.

MINTO BROS.,

TEA IMPORTERS AND BLENDERS TO THE TRADE.

F. J. WHITE,
Manager and Proprietor.

The trade is herewith informed that MR. F. J. WHITE has taken over the management and proprietorship of the old established firm of MINTO BROS., for nearly half a century practical tea blenders.

MR. JOHN MINTO will remain with the firm for some time, and we will give special attention to matching blends to meet requirements of retailers and to **Mela-gama** packet tea.

MINTO BROS., 55 Front St. E., TORONTO. F. J. WHITE, Manager and Proprietor.

WINNIPEG CATERERS' PICNIC.

ON Wednesday, June 21; all the grocery, provision and butcher stores in Winnipeg were closed, the occasion being the annual outing of the Winnipeg caterers to Winnipeg Beach. The fates were kind, for the picnic fell on a fairly pleasant day in an exceptionally rainy season. Probably 2,500 people traveled by special trains to Winnipeg Beach and a very pleasant day was spent as the energetic committee in charge had provided such an extensive programme that entertainment was assured for all. The city band accompanied the first band of enthusiasts in red caps and linen dusters to the eight o'clock train and then returned to the city hall to await the second train, in which they occupied the rear coach and furnished music during the trip.

There were no special features to the morning's entertainment and the hours were spent promenading on the beach and preparing for dinner. The first event of the afternoon was a baseball match between the grocers and the travelers, in which, after a hard struggle, the knights of the grip went down to defeat by a score of 5 to 4.

The aquatic events were popular and excited general interest. A crowd lined the beach and crowded the temporary pier watching a number of closely-contested races.

Credit is due the general committee in charge of the day's programme. It was composed of the following gentlemen: J. R. Gowler, president; J. H. Treleaven, vice-president; W. G. Lock, secretary; W. A. Bartram, treasurer; B. Holman, transportation; E. Tugwell, music; G. W. Lock, sports; T. J. Coil, printing; F. Scott, refreshment; A. S. Lock, M. Richardson, C. L. Charest, Harper Wilson, W. J. Donaghy, E. Collier, H. A. Coleman, G. A. Coleman, M. Matheson, W. J. McPherson, H. L. Smith, J. Matheson, W. B. Oakley, W. H. Stone, W. B. Francis, A. D. McLean, D. Fergie, W. H. McKinney, W. Patton, F. Mitchell, W. J. Langrill, G. Moodie and F. Langrett.

The Winners.

The winners in the various events composing the programme of amusements were as appended:

Rowing race, 200 yards, double—George Spooner and J. Turner.

Rowing race, 200 yards, single—George Watson.

Canoe race, quarter mile, double—G. Smith and W. L. Brown; J. Spooner and J. Turner.

Canoe race, 200 yards, single—Tie between E. Sydney and D. Fergie.

Crab race, 50 yards, single—D. Fergie.

Long dive—Tie, to be tossed off, F. H. Pow and Geo. Turnbull.

Swimming race, boys 15 years and under, 50 yards—Harold Birkbrick.

Swimming race, men, 100 yards—J. L. Stephens, F. H. Powell.

Walking greasy pole—Mr. Schwab, Mr. Turner.

Foot race, caterers only, 100 yards—K. Sutherland, H. White.

Foot race, boys 15 years and under, 100 yards—Herbert Andrews, S. Brown.

Foot race, boys 12 years and under, 100 yards—John Rosenbush, Frank Cadham.

Foot race, girls 12 years and under, 50 yards—Bertha Gibbons, Bessie Buck.

Single ladies, 50 yards—Miss Clara Lock, Miss Johnston.

Married ladies, 50 yards—Mrs. Wilks, Mrs. Gibbons.

Committee race, 100 yards—J. H. Treleaven, G. E. Hylett.

Children's race, 6 years and under—Bertie Jones, E. Bathise, A. McLean.

Amateur race, open, 100 yards—K. Sutherland, Chas. Tyler.

Tug-of-war, four teams of seven men each. Grocers, butchers, travelers, bakers. First pull, grocers won from travelers; second pull, butchers won from bakers. Final pull, grocers won from butchers. Prize, six sacks of flour to be donated to Winnipeg General Hospital, St. Boniface Hospital and the Children's Home. Grocers winning team—J. R. Gowler, G. J. Cassoill, W. Dunbar, M. Matheson, J. G. Hutter, W. McRae, J. Duncan.

Catching greasy pig—J. Turner and K. Sutherland, tie, prize, the pig.

Grocers, heel and toe, 100 yards—Tie, D. W. McLean and A. S. Lock. Prize, gold watch.

Grocers' clerks, heel and toe, 100 yards—F. Scott. Prize, metal watch.

Ladies, men's daughters and lady clerks of grocers, heel and toe, 100 yards—Miss C. Lock, prize, one half dozen table spoons; Miss Lymberg, prize, one half dozen dessert spoons; Miss Laughton, prize, one half dozen tea spoons; Mrs. Gibbons, prize, one sugar shell; Miss Wilks, prize, butter knife.

ALL READY FOR THE 15TH.

All arrangements have been completed for the travelers' big day in Hamilton on July 15. The old boys from Toronto are coming over by boat, 600 strong, in

time to participate in the parade. They will bring with them the band of the 48th Highlanders.

STORY OF A GREENHORN.

FIRST, he gained experience on a delivery wagon, mastered details; spent two months studying stock and prices, paid \$1,500 for a stock, \$1,000 on improvements, using up his capital of \$2,000 and \$500 borrowed money. His story, as told in the Chicago Tribune, follows:

"On my opening day The Twentieth Century Grocery gave the town something to talk about. I had enameled all the fixtures in white. Everything was spick and span. The floor, scrubbed to the whiteness of a Dutch kitchen, was sanded. All the stock was artistically arranged with a view to harmonious color effects. I had rented the adjoining building to give me room for an additional stock, and at one end of this I devoted a generous space for a women's rest room. It was substantially furnished with Flemish oak pieces, upholstered in leather, with writing tables, magazines, newspapers, and, of course, I had arranged mirrors and other toilet arrangements, not forgetting electric curling iron heaters. There were plenty of flowers and lounging chairs in the room and a commodious Davenport piled high with sofa cushions.

"My clerks and myself wore white duck uniforms and caps, appropriately lettered, and I had two young women serving bouillon, wafers, and other light refreshments.

"Since then the grocery has succeeded vastly beyond my expectations. I have all the trade I can handle—every sale is a profit—and am arranging to open departments on the second floor. Last month's net receipts were \$500 more than those for the corresponding period last year.

"No premiums are offered.

"All fixtures in white enamel and frequently repainted.

"A rest room for women, with writing tables, magazines, newspapers and toilet conveniences.

"White uniform for clerks, laundered daily.

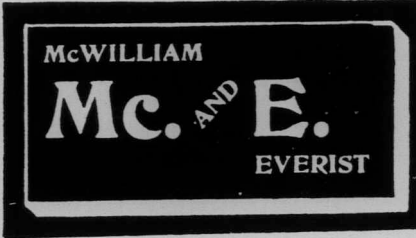
"Hardwood floors, scrubbed and freshly sanded daily.

"Square business methods. Advertising goods exactly as they are.

"A strictly cash basis, many sales and reasonable profits."

Canadian Strawberries

are beginning to arrive freely. Watch the prices, and don't forget to send us your order for fruit for preserving purposes.



TORONTO, ONT.

Late Valencia Oranges

the leading Oranges for summer trade.

FULL LINES

LEMONS, BANANAS,
WATER MELONS, PINEAPPLES,
AND EARLY VEGETABLES.

TOM SMITH

FRUIT BROKER, PHONE MAIN 520
63 Front Street E., - TORONTO

Send me your orders—and handle only **SELECTED** Fruit. It pays others—it'll pay you.

FRUIT AGENCY WANTED IN BRITAIN

Green and Canned, not Jams

House, with **20 years' connection**, in N.E. of England wants sole selling agency for that district. Unimpeachable business and bank references given. Only first-class firms represented.

J. W. LEAKE, - SCARBOROUGH
30 BARWICK STREET
Tel. Ad. "Leake, Scarborough."

DRIED APPLES

BRIGHT, DRY STOCK
WANTED

O. E. ROBINSON & CO.

INGERSOLL
Established - - 1886

RIDGE HALL FRUIT FARM

Hot-House Cucumbers \$1.20 per basket

New Cabbage \$1.75 per crate

E. E. ADAMS

LEAMINGTON, - - ONT.

GREEN FRUITS AND VEGETABLES

From conversation with a prominent member of the Canadian Cannery, Limited, The Grocer is able to give the following review of the fruit and vegetable outlook.

Small fruits generally—fairly good, but late. Strawberries—late, owing to cold, wet weather. Cherries—promise good. Plums—just a fair crop. Pears—short. Apples—a little early yet to judge, but so far as can be seen not very good; lots of bloom, but drying up; in some counties, Norfolk, for instance, there is but a half crop. Peaches—the wet weather has affected the peach crop quite a bit; prospects up to a couple of weeks ago were very good. Tomatoes—late, but look well in some sections; in some districts in the west have been drowned out and replanting necessary; in Niagara district very well. Corn—drowned in some sections; where not, looks well. Peas—late; drowned out in some sections, in others good; picking will begin about July 1. Beans—late in planting.

Exports of apples from Montreal and United States ports for the season of 1904-'05 show a falling off of over one million barrels, and of about 330,000 boxes, from the previous year.

Latest reports from British Columbia indicate that the strawberry crop has been a failure throughout the province, and will not amount to more than thirty per cent. of a normal yield. Cherries are doing badly, and only half a crop is expected. In the Lower Fraser country early apples will be below the average. The prospects for other fruits are excellent.

White & Co., Limited, Toronto, owing to the increased demands of their Hamilton business, have bought out T. Bowker, 34 York street, who will in future conduct this business as the Hamilton branch of White & Co. This firm are to be congratulated on the enterprise they have shown in catering to out-of-town trade.

Mr. E. D. Smith, Winona, has added 150 acres to his already extensive fruit farm, giving him a total now of over 800 acres. He has also constructed a fruit preserving factory of large capacity, and arranged to have an expert jam maker from England supervise that department of the business. With a cold storage plant conjoined, excellent railway facilities, and an immense fruit house, fitted with wire screens, Mr. Smith is well equipped for this class of industry. A detailed description of the new factory, with illustrations, will appear in one of our August issues.

A representative of The Canadian Grocer who called at Helderleigh last week found Mr. Smith a "busy" man. The conversation was frequently interrupted by telephone messages. Mr. Smith explained that they were from his representatives in the different fruit centres,

such as Jordan, Grimsby, Beamsville, etc., who were sending him strawberry quotations, which were, of course, fluctuating on account of the weather. "Between the rain, the market, and my endeavor to carry out my new arrangement for shipping strawberries from the field to the dealer on a day's notice, I have no time to think," remarked Mr. Smith.

ONTARIO MARKETS. Green Fruits.

Toronto, June 30, 1905.

THE feature of the green fruit market is the free arrivals of strawberries, about 12,000 packages being marketed on Tuesday, June 27. This is the biggest day in Toronto in years for strawberries. The trade experienced no difficulty in disposing of the fruit, considerable of which went to the canners; prices, however, dropped to as low as 4 and 5c. On Wednesday morning, June 28, an experimental shipment of strawberries was forwarded to the Winnipeg market by Distributors' Co., Toronto. Strawberries have been shipped from Toronto to Nova Scotia markets for a number of years and the trade here recently came to the conclusion that it should be equally easy to send Ontario fruit to Winnipeg. Instead of the regular cold storage car, what is known as the "Blower" car is being used to transport the fruit.

Havana pines are out of the market as well as Californian navel oranges and Mediterranean sweets. The lemon market is exhibiting a very firm tendency. Prices in New York are double what they were two weeks ago, and are selling there at \$4.75 to \$5. Up to the present the requirements of the trade have been pretty well met by the regular Spring shipments of fruit from Montreal direct. This year's shipments were on a comparatively small scale, with the result that certain houses are entirely out of lemons at this early date, whereas they are usually selling Montreal lemons up to August 1. Some small consignments of lemons are being received direct; others are being brought on from New York. Water melons are down from 5 to 10c. First quotations on Georgia water melons were given out to the trade on Tuesday, June 27. Gooseberries have dropped 3c. The first of July trade promises to be exceptionally large this year and the wholesale trade express satisfaction at the prompt way in which orders are coming in. Our quotations are as follows:

Florida pines, per case.....	3 01	3 75
Oranges, late Valencias.....	4 50	5 00
Sorrento oranges, per case.....	3 50	4 00
New messina lemons, 300's, per box.....	3 50	4 50
" 360's, per box.....	3 50	3 75
Bananas, large bunches, crated.....	1 50	2 00
Bananas, 8's, per bunch, crated.....	1 10	1 25
Bananas, 7-hand bunches, off track.....	0 75	0 90
Red bananas, per bunch.....	2 25	3 50
Apples, winter varieties.....	2 50	5 00
Domestic strawberries, per quart.....	0 06	0 07
California apricots,.....	1 20	1 50
" peaches,.....	1 25	1 50
" plums,.....	1 25	1 60
Cantaloupes, per crate.....	2 00	2 50
Watermelons, each.....	0 25	0 35
Gooseberries, per box.....	0 09	0 10
Cherries, per basket.....	1 00	0 10

Vegetables.

Imported vegetables are arriving freely on the market and prices are becoming more moderate as the season for domestic vegetables is now beginning in earnest. Home-grown beets, peas and carrots are all arriving on the market. Squash is in evidence this week and is quoted at \$3.50 per doz. Old carrots are out of the market. Egyptian onions are down 25c. in price as well as Mississippi and Texas tomatoes. Baltimore cabbage, Texas potatoes and imported cauliflowers are out of the market. Cucumbers are arriving this week and are quoted to the trade at \$2 to \$2.50 per hamper. Our quotations are as follows:

Outdoor lettuce, per doz. bunches	0 20
New radishes, per doz. bunches	0 21
Dry Mint, per doz bunches	0 20
Farsley, "	0 20
Sage, per doz.	0 20
Savoury, per doz.	0 15
Bermuda onions, per crate	1 00
Egyptian onions, per sack	2 25
Green house water cress, per doz.	0 25
Potatoes, carlots on track Toronto, per bag	0 55
Potatoes, per bag	0 85
car lots, Eastern and Michigan	0 66
Cabbage, per doz	0 50
Outdoor rhubarb, per doz. bunches	0 20
" onions	0 15
Mississippi and Texas tomatoes, per case	1 25
New beets, per doz. bunches	0 30
Spinach, domestic, per bush	0 25
Baltimore potatoes, per bbl	2 75
New carrots, per doz. bunches	0 30
Waxed beans, per bush. box	2 75
Baltimore cabbage, per bbl. crate	1 50
Green peas, per hamper	1 25
" basket	0 60
Cauliflowers, domestic	0 75
Squash, per doz	3 50
Cucumbers, per hamper	2 00

QUEBEC MARKETS.

Green Fruits.

Wholesale fruit dealers agree that this week's trade is very fair and about satisfying for the season. There is some activity noticeable in every line this week and auction sales bring good results. On Monday morning were sold by auction five cars of California fruits, consisting of peaches, which brought \$1.25 to \$1.40, according to quality; plums sold at from 90c. to \$2; apricots, 90c. to \$1.15, and strawberries, 9 to 12c. Dealers do not expect to see very much more American fruit come in, as home-grown products will arrive shortly. A slow demand for oranges prevails locally, while bananas are said to be a little scarce and price not as easy. Melons, mostly of fine quality, are selling well enough, but at rather high figures, which prevents a greater demand for them. Owing to late warm weather, lemons enjoyed particularly good sales at quotations. Pineapples are not in such quantities as a few weeks ago; price for them has gone much higher. Plums, peaches and apricots, being in larger lots owing to new arrivals, are thought to meet with better demand. We quote:

Plums, crate	1 75	2 00
Peaches, box	1 65	1 80
Apricots, crate	1 25	1 40
Apples, bbl.	5 00	6 50
Dates, per lb.	0 04	
California cherries, box	3 00	
Bananas	1 75	2 00
Cocoanuts, per bag of 100	3 00	3 25
Pineapples, 24 to case	3 00	3 75
" 30 to case	3 00	3 00
Jamaica grape fruit, per box	5 00	5 50
Florida grape fruit, per box	5 00	
California navel oranges, per box	3 75	4 75
New Messina lemons 30's	3 00	3 25
" 360's		2 00
Apples Winter varieties	4 00	7 00
Sweet potatoes, per bbl.		6 00
Tomatoes, Floridas, crate		2 75
Strawberries	0 10	0 12
Cantaloupes, per crate		6 00
Watermelons, each		0 35

Vegetables.

The trade continues very active at steady prices. Demand in general is

We beg to announce having opened a

Branch at Hamilton

Succeeding T. Bowker, 34 York Street.

Phone 1115

Orders for all kinds Foreign and Local Fruits filled with greatest care.

You can always rely on orders being properly looked after by sending to either place.

WHITE & CO., Limited, - TORONTO

Wholesale Fruit, Produce and Auctioneers.

W. B. STRINGER

Can't!

J. J. MCCABE

You certainly Can't but engage in the Watermelon Business when we can supply you with Beautiful Georgia 25-lb. stock at about 23c. delivered. There's money in it for you. Write us now.

W. B. STRINGER & CO.

WHOLESALE FRUIT BROKERS.
61 Front Street East, TORONTO.

PINEAPPLES

NOW is best time to buy
Best Fruit, all sizes in stock

OUR FIRST CAR LATE VALENCIA ORANGES. Due Saturday, the celebrated "GOLDEN ORANGE" brand. Packed exclusively for us in Canada.

HUGH WALKER & SON, - GUELPH, ONT.

Now is the Time

to get **Canadian Strawberries.** Our prices are 6 to 8c per basket. Next week canning week. Don't fail to order to-day.

The F. T. JAMES CO., Limited, 76-78 Colborne St.
TORONTO

STRAWBERRIES

Cheap this week. Probable prices 6 to 9c. per basket.

Let us have your order.

THE DAWSON COMMISSION CO., LIMITED, FRUIT, PRODUCE AND
COMMISSION MERCHANTS
Corner Market and Colborne Streets, - TORONTO

THE DISTRIBUTORS COMPANY, Ltd.

H. M. MULHOLLAND, Manager.

Headquarters: TORONTO

SUCCESSORS TO

Husband Bros. Co., Toronto; S. M. Culp, Beamsville;
C. P. Carpenter & Son, Winona; Griffith & Woolverton,
Grimsby; Titterington Bros., St. Catharines.

SPECIAL THIS WEEK

CANADIAN STRAWBERRIES

Best Berries. Cheapest Price. See us about Strawberries.

IF I CAN HAVE
Strawberries

at your door the morning following the noon I receive your order—that is, if you live in Ontario—am I not entitled to your order? Add to the above the fact that these berries are picked on order—go from the field, fresh and sound, to YOU. No unnecessary handling. No lying over. If you don't want green fruit, then see to my **STRAWBERRY PRESERVES**—known and liked everywhere.

E. D. Smith's Fruit Farms, Winona, Ont.

MASON & HICKEY
108 PRINCESS STREET, WINNIPEG, AGENTS FOR WEST
Carry stock of Jams, Jellies, etc.

TO GET STRAWBERRIES FRESH

and with despatch, you must buy direct. I grow the fruit, pack it and ship it; and my prices will stand comparison. Write or wire for quotations on "Crown" Brand Strawberry.

E. L. JEMMETT

GROWER, PACKER, SHIPPER, "CROWN" BRAND FRUITS
BEAMSVILLE, ONT.



'Tis Sixty Years Ago

COX'S GELATINE
celebrates in 1905 the 60th anniversary

of its introduction to the Canadian public.

FIRST in 1845 in strength and purity, and first still after all these years.

Canadian Agents: **J. & G. COX, Ltd.**
C. E. Colson & Son, Montreal
D. Masson & Co., " **Gorgie Mills,**
A. P. Tippet & Co., " **EDINBURGH.**

DIAMOND BRAND MAPLE SYRUP

IS NOT A COMPOUND

It is not only Pure, but it has that delicious flavor of fresh Sap Syrup direct from the sugar bush.

All Jobbers.

Sugars Ltd., = Montreal

SAN-TOY STARCH

Is made according to the formula of a leading Chinese laundryman. That is why it gives such universal satisfaction. It will pay you to look into our proposition before placing your order.

J. H. MAIDEN
MONTREAL

WE IMPORT

Canned Goods, Apples, Grain, Maple Syrup and all Canadian products.

WE EXPORT

English and Continental Groceries, Sweetmeats, Oils, Colours, Chemicals, etc.
Let us hear from you.

T. B. BOWYER & CO.
80a Fenchurch Street, London, Eng.

good in all lines. Dealers are delighted to see more Canadian products on the market. In fact, they are coming freely now and meeting with ready demand. New stocks consist of cabbage, carrots, new potatoes and cucumbers. Cabbage is said to sell well and at high figures. Tomatoes are also enjoying better sales. Radishes are almost out of the market. More Canadian vegetables will arrive this week, and prices will become easier. We quote:

Florida tomatoes, crate	1 50
" celery	4 00
" doz.	0 75
Charleston cucumbers, basket	3 50
Bermuda onions, per box	2 25
New cabbage, per crate	1 25
Green and wax beans	2 50
Canadian Asparagus, doz. bunches	3 50
Potatoes, carlots	0 55
Less than carlots	0 65 0 70
Bunch lettuce, per doz. bunches	0 75
Canadian radishes, per doz. bunches	0 05
Mint, per doz. bunches	0 10
Parsley, "	0 35 0 75
Sage, per doz.	1 00
Savory, per doz.	1 00
Beets, new, per doz.	1 25
Egg plant, per dozen	2 00
Green onions, per doz.	0 15
Egyptian onions, per bbl.	2 50
Yellow onions, in 80-lb. bags, per bag	2 50
Green house water cress, per doz.	0 50
Green cucumbers, per basket	3 50
Waxed beans, per bush	2 50
Cauliflowers, home grown, per doz.	2 50
Green peppers, per basket	0 75
Spinach, per bbl.	2 25
Cucumbers, per doz.	0 50 0 75
Texas onions, crate	2 00
Cranberries, per bbl.	10 00
New potatoes, barrel	3 00

MANITOBA MARKETS.

Green Fruits.

Prices remain unchanged since last week. Oranges are very firm and are sure to be sharply advanced in a few days. We quote:

Med. sweet oranges, 12's	4 25 4 50
Late Valencias	5 10
Peaches, per case	2 25
Plums	2 25
Cal. cherries	2 75
Bananas, fancy Limons, per bunch	3 00 3 50
Pineapples, per doz.	2 50 3 00
Strawberries, quarts, 2 doz. in case, per case	4 00

Vegetables.

Parsley	0 40
Mint	0 45
Native onions, per lb.	0 04
Carrots, per bush	0 40
Beets	0 80
Turnips	0 40
Potatoes	0 65
Celery, per doz.	1 20
Florida tomatoes, 6 baskets in crate, per crate	4 00
Lettuce, per doz.	0 50
Radishes	0 50
Cucumbers	1 25
Green onions, per doz.	0 40
Egyptian onions, per lb.	0 03
New California cabbage, per lb.	0 03
Australian onions, per lb.	0 05

NEW BRUNSWICK MARKETS.

Green Fruit.

Green Fruit—This is the busy season. Full prices seem to rule, particularly in oranges and lemons. Bananas are moving freely. In oranges, Californias and Valencias are about out of the market. A few Jamaicas are seen. Melons are now offered, price quite high. In strawberries, Ontario fruit is quite plentiful; so far quality not the best. Fruit arriving in rather poor condition. California small fruits of fair quality received are apricots, plums, cherries and peaches. Tomatoes are quite high, and cucumbers not yet low. Rhubarb cheap. Bananas, \$1.50 to \$2.25; California oranges, navels, \$6 to \$6.50; Valencias, \$6.50 to \$7; Jamaicas, \$6.50 per barrel; lemons, \$4 to \$4.50; apricots, \$1.50; peaches, \$2; plums, \$2 to \$2.35; cucumbers, 80c.; tomatoes, \$3 to \$3.25; rhubarb, 1 to 1 1-2c.

HOT WEATHER SELLER

St. Charles Evaporated Cream

Absolutely pure, thoroughly sterilized, superior to all others.
Profitable to sell, pleases your trade.


Coupon in each case redeemable in handsome and valuable premiums.
Write for particulars.

Montreal Agents: **S. H. EWING & SONS**

98-104 KING ST., MONTREAL
Telephone Bell Main 65.
" Merchants 522.

TORONTO BRANCH, 29 CHURCH STREET
Telephone Main 3171.

Telephone orders receive prompt attention.



YOU CANNOT MAKE A MISTAKE IN
GIVING YOUR CUSTOMERS THE BEST.

Shirriff's Flavoring Essences

ARE THE
ACME OF QUALITY.

Manufactured by
Imperial Extract Co.
TORONTO

Capstan Brand

PURE MOCHA AND JAVA
GROUND

COFFEE

Put up in 1-lb. tins, with
a very attractive label, and
is giving perfect satisfaction.
Ask your wholesale grocer
for it, and be convinced of its
high-grade quality.

CAPSTAN MFG. CO., Toronto, Ont.



“Walker Bins”

Every user of Walker Bin Fixtures is a convert to the Walker Bin idea of the importance of attractiveness and cleanliness in interior display.

Your show window may bring the prospective buyer into the store; the compelling attractiveness of Walker Bin Fixtures will assist materially in making him a permanent customer.

If you are not daily building up your business, there's a reason why. Look to your store interior.

Neatness and cleanliness in interior display are magnets that often attract and hold the customer as effectually as good goods and low prices.

Perhaps you have an exaggerated idea of the cost of Walker Bin Fixtures. They are really moderate-priced and, at an outlay that soon comes back in increased patronage and sales, you can make your old store new and improve the character, quality and volume of your business.

May we submit plans and prices?
Write to The Walker Pivoted Bin and Store Fixture Co., 516 Board of Trade Building, Toronto, for their illustrated booklet. It will interest you.

“Walker Bins”

Redpath

IS

CANADA'S STANDARD

FOR

REFINED SUGAR


Manufactured by

THE

CANADA SUGAR REFINING CO.
LIMITED

Montreal

CANADA: No better Country



MOTT'S: No better Chocolate

First Foremost and Favorite

CANADA'S

CHOCOLATES

are

MOTT'S

"Diamond" and "Elite" Brands

For sale by all jobbers.

John P. Mott & Co.
HALIFAX, N.S.

SELLING AGENTS:

J. A. TAYLOR MONTREAL	R. S. MCINDOE TORONTO	JOS. E. HUXLEY WINNIPEG.
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We beg to advise the Grocers of the Dominion that we are making the finest

MILK CHOCOLATE

produced in the world, and are using pure Canadian Milk.

COWAN'S COCOA

(Maple Leaf Label)

Absolutely Pure.

THE COWAN CO., LIMITED
TORONTO

SOCIAL TEA.

We claim "**Social**" English Breakfast Tea to be the finest 40-cent Tea in Canada, thick, rich and creamy and is always good. You can increase your trade better with "**Social**" goods than any other packet Tea. Our coupons will have a cash value in future as well as be exchanged for handsome premiums. This is our mode of advertising and will be very effective with your trade. Is this not better than placing our advertising money in newspapers and on bill boards?

SOCIAL BAKING POWDER.

SOCIAL COCOA.

SOCIAL TEA CO., HAMILTON, ONT.

SOCIAL COFFEE.

B. C. Markets.

Vancouver, B.C., June 22, 1905.

BIG export flour mills, and a mammoth pork-packing plant are two mooted projects for Vancouver, which have been subjects of discussion in the past week. It is early to say whether there will be immediate results from either.

The completion of the big tunnel of the Vancouver Power Co., and the demonstration of its practical utility in carrying the waters of Lake Coquitlam to Lake Buntzen, where the combined inert power of the waters is made available to produce 30,000 horse-power in electrical energy, has been the direct cause of movement looking to locating a big flour mill at this port. Manager Buntzen, of the Vancouver Power Co., states that he has been asked by responsible parties for quotations on 500 horse-power for operating a flour mill which it is the intention to locate here if conditions are favorable. Just for the present Mr. Buntzen withholds the names of the capitalists. But his personal reputation is sufficient guarantee of his assertions.

That a flouring mill could pay here, with the vast Asiatic export trade to be commanded, is the belief of many business men. Several years ago the project of establishing elevators and mills here was seriously discussed. Recently Manager Wm. Murray, of the Canadian Bank of Commerce, said he had always held that the erection of elevators on the coast would be sure to come in time. It is as the complement of the lumber trade. Despite heavy freight rates, lumber is shipped in large quantities to the prairies and the trade is increasing. Many cars have to be brought west empty to carry lumber east, and, therefore, freight rates remain higher than they would be if there were cargo both ways for the cars. If elevators were built here, argues Mr. Murray, the railway could carry lumber cheaper, for the western trip of the cars would be profitable because of carrying wheat. Even for local trade a flouring mill would be an attractive industry, though it would hardly be considered a very large opening for industrial enterprise if the chance of trade with the Orient did not exist.

That the Swift Packing Co. are looking over the ground here with a view to establishing a pork-packing plant seems almost certain. Already this big American concern are interested in Canada, having a plant at Hamilton, Ont., though not run under the name of Swift. Mr. Strong, who has been representing Swift & Co. for a number of years in the Northwest, has been looking over the ground in Vancouver, and endeavoring to secure suitable locations for such an establishment as Swifts would build. It is possible that a start may be made this year, and a very large sum will be invested in plant and buildings. The plan is for the plant, which will be erected here, to supply the trade in the Northwest and in Alaska as well as in British Columbia.

Casual knowledge of the Chinese as a race is apt to lead to the conclusion that they were very correctly described as "peculiar" in the strong vernacular of Bret Harte. But if the conclusion is

reached that because of that peculiarity the Chinese are not alive to business, and keen in conducting business affairs, nothing wider of the actual facts could be imagined. Not only are the Chinese business men successful, and thorough in their business methods, but they have all white races flogged to a standstill in organization. Their companies are more like families or clans than business partnerships, and the power wielded by the wealthy and influential Chinese merchants is little short of absolute.

Of recent days the power of Chinese merchants trading with foreign nations has been directed to organizing a boycott against all American goods and trade. It looks very much as if the U. S. policy of exclusion and opposition to Chinese trade in every form will have a serious result in the way of depriving Americans of any share of trade with China. The movement began in Shanghai, where the Chinese Chamber of Commerce adopted resolutions to use every means to boycott every species of U. S. goods as retaliation for the treatment of Chinese at U. S. ports. A circular has been issued to every Chinese Board of Trade soliciting their co-operation.

This week a meeting of the Chinese Board of Trade of Vancouver—a strong organization of wealthy Chinese merchants doing business in British Columbia—was held, at which members of all classes of the Chinese colony here were present. Endorsement of the Shanghai circular was unanimous, and practical, for a subscription of \$1,000 was raised among the merchants at the meeting to be forwarded to the Shanghai Chinese Chamber of Commerce to aid in the carrying out of the boycott effectually. Not only will every class of American goods be put under the ban, but Chinese coolies will be coerced from handling cargo from ships carrying American goods.

At the Monday evening meeting of the Vancouver Chinese Board of Trade, held in their quarters in Chinatown, representatives from the Victoria and New Westminster Chinese merchants were present, and these will take back the account to their respective associates. When it is recalled how active the Chinese Board of Trade of Vancouver was in assisting the organization of the Chinese Empire Reform Association, wherein its efforts resulted in forming a strong association extending all over the continent it is easily to be understood that the results of their efforts to assist the proposed boycott will have great influence.

At a time when all eyes in the commercial world are looking to the awakening of the Orient to modern methods of commercialization, the situation is one of great importance to Canada, which now seeks foreign trade.

Freight conditions on the White Pass route to the Klondike are not all that might be desired. Never in the history of the north has there been such a large total of freight delivered at Skagway for transmission down the Yukon. The receipts, as shown by the Customs records, were twice as great in May this year as last. During the first twelve days of the present month the tonnage was greater than for the whole month of June, 1904.

The White Pass & Yukon Railway Co. are coping with the situation as well as possible, many extra trains being run

from Skagway to White Horse every day, while the boats are all carrying full cargoes down the river, and towing heavy barges as well. But the freight piles up at White Horse as fast as it is taken away. Indications are that there will be very heavy traffic for a month yet.

A few weeks ago the low water in the Yukon prevented steamers taking full load down, but the river has risen since, so that better conditions now prevail.

Strawberries as a leading feature of the fruit market have passed the zenith for this season. Among local fruits, cherries take their place this week, and will for another week, perhaps. From California at present apricots are leading, though mixed reports as to the crop are received. In some places it is stated that California crop of apricots is small this year, while others, apparently speaking by the book, say as emphatically that there is a large crop, but that the quality is away off, from rot and fungus. Oregon and Washington ship in apricots later, in very liberal quantities.

Raspberries are rapidly coming forward and in another week will be on the market in good quantities. It is seldom that this fruit is not a first-class crop in British Columbia. This year is no exception.

Butter is coming in from all local sources in unprecedented quantities. When it is stated that the New Westminster creamery alone is at present turning out as high as 6,000 lbs. of butter in a day, it can be readily understood that there is ample supply just now for all local needs. Every creamery on the Fraser River, and on Vancouver Island also, is turning out its limit capacity. Dairy-made butter is also coming in very liberally, and the local market is well supplied. Good prices are prevailing, however. The range can be placed at 23 to 27c., covering local dairy and local creamery stock.

The total output of the New Westminster creamery has been contracted for by Kelly, Douglas & Co., wholesale grocers, for the Yukon trade. It has gotten to be a by-word in the north now to ask for New Westminster creamery butter. For this trade it is packed in tins, sealed.

The Richmond Dairy Association, an organization of the ranchers of Lulu Island handling large quantities of milk and cream, retail and wholesale, in Vancouver City, have also added a creamery plant to their equipment, the capacity being between 1,200 and 2,000 lbs. per day. This is the first serious attempt to make creamery butter in Vancouver, and the result has been very satisfactory. The output gets ready sale locally. At present it is run in conjunction with the milk business.

CANADIAN GOODS PREFERRED.

A prominent Hamilton wholesaler reports a good demand for canned goods just now, especially for tomatoes. In this connection he was particularly glad to find that Canadian goods had a distinct preference over the American goods now on the market. In fact a higher price could always be secured for the Canadian goods.

During the Hot Weather

VAN HOUTEN'S COCOA

Soothes the Tired Nerves

Mr. Grocer, please test this for yourself. Your customers will appreciate the suggestion also.

Dominion Agents { J. L. WATT & SCOTT, - - TORONTO
WATT, SCOTT & GOODACRE, - - MONTREAL

Cultivate your Biscuit trade by ordering

McLAUCHLAN'S Cream Soda Biscuits

McLAUCHLAN & SONS CO. Limited, Manufacturers, OWEN SOUND, Canada.

What is more attractive in your store than a choice selection of Confectionery?

Your stock is not complete without a full line of

Gunther's Famous Chicago Candies

Apply for prices and exclusive Agency for your Town to

HARRY W. HUNT, CANADIAN REPRESENTATIVE
49 Wellington East, - - - - - TORONTO

SALE OF DOMINION PACKING CO.'S PLANT.

THE plant of the Dominion Packing Co., Limited, Charlottetown, P. E. I., was sold on June 20, under instructions of the Halifax bondholders. Mr. W. A. O. Morson's bid of \$55,150 was accepted. This does not include the stock, which will have to be disposed of later by private sale. The purchaser acted on behalf of the Halifax bondholders, while Mr. J. M. Wiley, the late manager, represented the western interests in the bidding. The company will be reorganized by the present bondholders, providing they are unable to sell it at a satisfactory price by private sale, and within the next sixty days it will be definitely decided whether the present bondholders will reopen the plant or not. As the Dominion Packing Co., Limited, is the largest, and practically the only, manufacturing institution in Prince Edward Island, employing from 125 to 250 hands when operating, the closing of the works must be a very serious loss to the farming community particularly. Since the plant has been in the hands of the court farmers must have had difficulty in disposing of their cattle, hogs, sheep, fruits, etc., and the pecuniary loss been keenly felt.

COMPANIES INCORPORATED.

White & Co., Limited, of Toronto, have been incorporated with share capital of \$100,000, to carry on the business of fruit and commission merchants,

Provisional directors: G. Acheson, of Goderich, and W. H. Despard, H. H. W. Mackie, and J. Langskill, all of Toronto.

The Western Canada Flour Mills Co., Limited, of Toronto, have been incorporated with share capital of \$1,500,000, to carry on a flour milling business. Provisional directors: J. S. Lovell, W. Bain, R. Gowans, E. W. McNeill, W. F. Ralph, R. C. H. Cassels and W. Gow.

Albert Soaps, Limited, of Montreal, have been incorporated with share capital of \$200,000, to manufacture and deal in soaps. Provisional directors: J. G. Savage, J. E. Savage, F. E. Favreau, W. H. Fisher, and E. B. Busted, all of Montreal.

B.C. REFINERY IN REGINA.

A branch of the British Columbia Sugar Refining Co. has been opened in Regina, and a stock will be carried in that town. Orders for less than car lots will be filled from this town, and it is evident that the company are making a determined effort to secure control of the western business. They announce that orders for small lots will be filled from Regina for all points as far west as the B. C. boundary, and as far east on the main line as Fleming. From Regina they will also ship to all points on the Prince Albert branch, to all points on the Portal section, and to all points on the Regina section, as far east as Redvers. The Estevan section, as far east as Alameda, will also be served from Regina.

ONE MAN

One man wrote telling us that he liked

PERFECTION CREAM SODAS

but that his grocer didn't keep them.



We told that grocer and he

RECTIFIED HIS MISTAKE

He is a Big customer now. Are you a customer? How many cases have you sold this month?

THE Mooney Biscuit & Candy Company,

LIMITED,
Stratford, - Canada.

Peas - Peas - Peas

Keep an eye on the canned peas situation. There is money in it for you.

The prices for this season's pack have been made. They are low—away low—25 per cent. under last year's prices. It will be possible to sell four tins for a quarter.

That means a big demand for peas. The

Consumption of Canned Peas will be Doubled

Don't be caught short. Don't be loaded up with inferior goods. But get ready to meet the heavy demand sure to ensue with a brand of peas that will bring back the customer for more. In short,

Stock Old Homestead Brand Canned Peas

The Old Homestead Factory is the finest-equipped and most up-to-date factory in Canada—is situated right in the heart of the Picton district, the finest pea-growing country in the Dominion.

Old Homestead Peas made their reputation last year. Wherever they are used once they are used always.

Insist on getting Old Homestead Brand. If your wholesaler will not supply you, write us direct. It means dollars to you.

OLD HOMESTEAD CANNING CO.
Independent Cannery. LIMITED **PICTON, ONT.**

**"How Much am
I Offered?"**

You don't have
to auction off

ORANGE MEAT

Grocers find
their stock
"going, going."

Has yours
"gone" yet?

Better have more
"Jumbos"

They take

THE
Frontenac Cereal Co.
Limited
KINGSTON, - Ontario

Flour and Cereal Foods

INCREASE IN WHEAT ACREAGE.

AN estimate of the area under crop this year in Manitoba and the Northwest Territories has been issued by the Northwest Grain Dealers' Association, giving a comparison with 1904, as follows:

	1904	1905	Increase
Wheat	3,420,400	4,019,000	17½ p. c.
Oats	1,206,000	1,423,000	18 p. c.
Barley	392,600	433,800	10½ p. c.
Flax.....	46,500	34,000	25 p. c.

Decrease.

The condition of growing crop throughout both Manitoba and Territories is first-class and in some localities never looked better, especially in Northwest Territories.

Figuring on a yield of 26 bushels per acre, this would give a total wheat crop in Manitoba and the Northwest Territories, on the basis of the above acreage, of 104,494,000 bushels, of which Manitoba, according to the Government's report, issued a few days ago, would contribute 67,700,000 bushels. Western correspondents say that some wheat will be harvested in about 45 days, and that harvesting will be general in about 55 days.

The Ontario wheat crop is only fair and is later than usual. Late reports from certain districts indicate slight damage to grain from wire worm and rust.

MORE ELEVATOR SPACE.

The chief inspector of the Manitoba grain inspection district has issued a comparative statement showing the number of licensed elevators and warehouses, with the capacity of each, in his district in the years 1902-'03 and 1903-'04. In the former year there were 822 elevators and warehouses, with a total capacity of 30,356,440 bushels; in the latter there were 982 elevators and warehouses, with a capacity of 41,186,000 bushels. The elevators increased by 178 and the warehouses decreased by 18, and the net gain in capacity was 10,829,560 bushels. In Manitoba the Canadian Northern last year had 37 more elevators than it had the year before, and 7 less warehouses. The Canadian Pacific had 56 more elevators and six less warehouses. In the Northwest Territories the Canadian Pacific Railway has increased its elevators by 85, but has 5 less warehouses.

A NEW INDUSTRY FOR ORIENT.

The latest report from the East of the awakening of manufacturers to the possibilities of the orient for the successful operation of manufacturing industries is that capitalists are about to erect a flour mill in Hong Kong, to cost \$1,000,000, having a capacity of 8,000 bags a day. Labor is so cheap that it is expected that this mill will be the means of reducing the exportation of wheat from the Pacific Coast to an alarming degree. While the manufactured wheat will cease to be much of a factor in shipments to the Far East from Am-

erica, the unground product will still find a ready market for a long time to come. It is predicted, however, that when Manchuria is opened up, its vast agricultural plains will produce enough wheat to supply China and other Asiatic nations.

OVERTAKING SUPPLY.

Making allowance for fluctuations due to good and bad harvests, the consumption of wheat within the United States is steadily overtaking the supply. If the crop this year reaches the large figure of 700,000,000 bushels, it is calculated by the New York Post that there will be a surplus of 210,000,000 bushels over food and seed. But in recent years the surplus has fallen far below this figure, and the time is evidently approaching when there will be no considerable export except after a bumper crop. The increase of population is constant, and the increase in acreage seems hardly to keep pace with it. All this tends to enhance the value of the wheat fields of Canada.

THE GEORGIAN BAY CANAL.

Interest is being revived in the long-talked-of Montreal, Ottawa and Georgian Bay Canal, which, if constructed, will virtually control the export traffic of the American and Canadian Northwest.

The advantages of the projected waterway are several. Throughout the whole distance to Montreal, vessels would be able to go at full speed, except when they are actually in the locks. There would be a saving in distance over the Welland Canal of 387 miles in the carriage of products from the west. There would be return cargoes owing to Montreal being the cheaper route. Lastly, there would be no discriminatory navigation laws and vessels could sail from Chicago or Duluth direct to Liverpool.

INCREASE IN DUTY.

Word has been received at the Department of Trade and Commerce from its agent at Cape Town, that it is proposed to increase the duty of two shillings per hundred pounds on flour to the former rate of four shillings six pence, on the ground that the reduction in duty has been of no practical benefit to the consumer, and the revenue will be benefited by the increase.

GRAIN AND CEREAL NEWS.

The Canadian Seed Growers' Association is holding its second annual convention in Ottawa this week.

At a special general meeting of the Ogilvie Flour Mills Co., Limited, on June 22, the shareholders unanimously voted to issue \$400,000 of preferred stock.

The directors of the Lake of the Woods Milling Co. have decided to make an interim distribution of the common stock to be paid on July 15 to shareholders on record on June 30, and to fix the full dividend at the end of the company's year, August 30.

Make Change Without Loss

Mistakes that occur in making change are avoided by system. A customer gave this reason why she trades with Mr. Hardy:

"Mr. Hardy's National Cash Register counts the money that is taken in, and if a mistake is made in making change you can always have it corrected.

"I once made a 10-cent purchase and handed the clerk \$5. He handed me 90 cents. I did not notice the error until I reached home. I called Mr. Hardy's attention to it and he opened his National Cash Register and balanced his cash. It showed that there were four dollars more in the drawer than called for by the sales record."

A National Cash Register accurately records each transaction, whether cash, credit, money received on account, money paid or money changed, and shows the clerk's initial.

Let our representative call and explain our system to you.



Cut off here and mail to us today

NATIONAL CASH REGISTER CO., DAYTON, OHIO

I own a _____ Please explain to me what kind of a register is best suited for my business. This does not obligate me to buy.

Name _____
 Address _____
 No. clerks _____

A Grocer's Bank Account

HOW TO SWELL IT.

INCREASE your business by selling a better quality of flour.

INCREASE your PROFITS by handling our celebrated FIVE STARS and THREE STARS flours.

They give MORE and BETTER bread than any other.

The loaf will have the genuine MANITOBA FLAVOR.

We have the most MODERN MILL in CANADA and practical and experienced HARD WHEAT MILLERS.

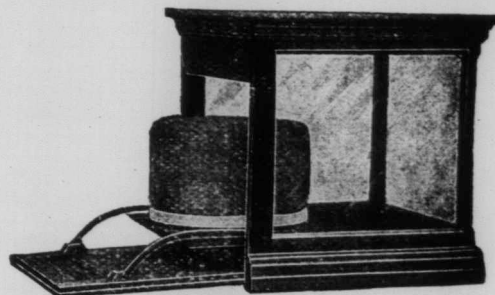
Selected, Government-inspected Manitoba Wheat.

Capacity 1,200 bbls. per day.

Delivered prices on application.

Lake Huron and Manitoba Milling Co.
 LIMITED
 GODERICH, ONTARIO.

PROFITS IN CHEESE



Mice, Insects, Dirt, Shrinkage, Samplers
 The Enemies of the Grocer who sells Cheese.

Automatic Cheese Cabinets

keep the cheese as clean and fresh as when first cut, and preserve it from the ravages of mice, dirt and tasters. Its operation is simplicity itself. Just lower the door and the cheese slides out, automatically, on its revolving base in position for cutting, retiring into the cabinet as promptly when the door is closed. The cheese is always temptingly in view, under glass.

PRICE \$7.50 F.O.B. Factory The Cabinet is a very handsome glass, polished hard wood display case; a most attractive fixture. Place one on your counter and it will increase your cheese sales and profits and pay for itself many times over.

Write for folder illustrating our single and double Refrigerator Cheese and Cheese Cutter Cabinets.

The Walker Pivoted Bin and Store Fixture Co.
 Factory, BRAMPTON Head Office, TORONTO

Tobaccos, Cigars, and Smokers' Accessories

A DEPARTMENT FOR
RETAIL MERCHANTS.

AN INCREASE OF PROFITS.

THIS is the best season of the year for the tobacco department. The attractions for smoking are at their greatest and the consumption of tobacco for the next two months will aggregate an immense quantity. The number of small cigar and tobacco stores which are springing up in every town is ample proof of the profitableness of the business. If these stores with separate establishments to keep up and rent, light, clerks, etc., to provide for from this one business, can flourish and prosper, what reason is there why a tobacco department in a grocery store should not pay to a very much greater degree? There is no extra expense other than the cost of the stock itself. Any store can afford room for a case big enough to contain a selling stock of smoking goods. No extra help is necessary, unless the department is so prosperous as to require a steady salesman. What is made out of it is so much clear profit.

It should not require any special urging to convince a grocer of the advantage of keeping this department. Others in the same line of business have done well at it. It provides a chance for expansion at a small outlay of capital. Extension of business in every legitimate direction is the spirit of the time and it argues unprogressiveness for a man to neglect such an easy and palpable method of increasing his trade.

THE ART OF SELLING GOODS.

In a recent interview in Tobacco Leaf, John W. Merriam, a successful salesman and manufacturer, expresses the following sensible opinions about salesmanship:

"When a man comes into a store and wants a cigar it is easy enough to hand him out one and take the money, but to sell him one in a manner that will make him come back the next time he wants a cigar is real salesmanship. The man behind the counter should look his customer over and offer him a cigar that suits him. If a dyspeptic comes in, don't offer him a black one; a slice of pie or milk and crackers don't fit a man to smoke that kind of a cigar. When a fellow comes in that looks as if he had just annexed and assimilated a porterhouse steak, or something equally substantial and 'so wery fillin', as Dickens puts it, he is the man you want to offer the big cigar to. If by judicious and intelligent handling, a man causes a customer who has been going elsewhere to come to his store, he is marketing his cigars; he is giving the cigars a value to himself that they didn't have before.

HOW A CHINAMAN SMOKES.

Of all smokers, the Chinaman goes to the greatest trouble and obtains the least result. "He carries," says an observer, "a little box almost twice the size of an ordinary silver cigarette case.

This is half filled with water. In one end is a removable tiny tube to serve as a pipe. At the other end is the pipe stem. First of all he takes out the tube and blows through it to remove all blockage. Then he fumbles through his awkward clothes searching for tobacco, and produces a bit of rag, in which it is wrapped. Carefully he extracts a wad of tobacco, puts away his rag and slowly plugs the tube, which holds perhaps the tenth part of an ordinary cigarette. But he never has any matches, so he has to borrow or hunt out a brown paper stem and light it. It glows for a long time and can be puffed into flame again. He gives a long draw, slowly enjoying it to its full extent for a minute or two, then back again through the old routine to find his tobacco, fill his pipe and get it lighted."

GEORGE WASHINGTON AS A TOBACCO GROWER.

The leading tobacconists of Great Britain, says a pipe maker in the News of Buffalo, N.Y., is the Wills' firm. This firm is over 200 years old and in its office in Bristol, England, there hangs in a fine frame an autograph letter of George Washington.

Washington worked for this firm. He raised tobacco for it on his Virginia estate. The letter runs as follows:

"Virginia, 25th November, 1759.

"Gentlemen,—Some time this week I expect to get on board the Cary for your house 50 hogsheads of tobacco of my own and John Parke Curtis's, which please to insure in the usual manner.

I shall also by the same ship send you 10 or 12 hogsheads more if I can get them on board in time; but this, I believe, will be impracticable, if Capt. Tulman uses that dispatch in loading which he now has in his power to do.

"I am, gentlemen, your most obedient, humble servant.

"G. WASHINGTON."

CUBAN TOBACCO IN THE STATES.

There seems to be great promise in growing Cuban tobacco both in Florida and Texas and it has been found that an excellent quality of domestic filler leaf from Cuban seed can be grown in Eastern Texas. Cigar tobacco has always been grown in Florida, but efforts at a superior grade were commenced only at the outbreak of the Spanish-American war, and was at first carried on in an exceedingly limited way by refugees. The Government took up the experiment and has secured recommendations from a number of the largest cigar manufacturers of the country, who pronounce the tobacco almost equal to the Cuban product.

RUNNING A CIGAR STORE.

The following "floater" from some unknown source comes to us in a bunch of clippings. It hits the nail so squarely on the head that we reproduce it:

"Probably no man who used the weed ever lived who did not have a sneaking notion that he could make a howling success running a cigar store.

"He may know as much about buying

All First-Class Grocers

Handle

OLD CHUM

Cut Plug Smoking Tobacco

It's a Trade Bringer.

Half the trouble with half the cigars on the market is that they are only half made. When you are offered properly-made cigars like the **Peeble** (5c.), **Pharaoh** (10c.), on the basis of "Money back at end of three months for all those unsold"—well, what kind of an offer are YOU waiting for?

Send us an order for 1,000 assorted as you direct.



J. BRUCE PAYNE, Limited, Mnfrs.,
GRANBY, - QUE.

Good Old T. & B.

Tobaccos have come and gone. T. & B. stays. Some grocers have been brought to selling T. & B. through smokers asking for it. Other grocers have worked up a big trade through advertising T. & B. in their local papers and by tastily displaying their stock. No end to what you can do with a good article like T. & B. Half your customers are smokers. Enrol them as T. & B. buyers. It is not hard to do.

THE GEO. E. TUCKETT & SON CO., LIMITED
HAMILTON, - ONTARIO

goods and keeping up stock as a hen does about higher criticism, but still he thinks that if he were installed behind a glass show case life would be one sweet pipe dream.

To the man who has never been there there is a fascination about handing out the fragrant smokers to devotees of the weed who have the price while the seller is holding carelessly in his teeth what is presumably one of the best in stock.

CUBAN TOBACCO EXPORTS AND IMPORTS.

The value of the manufactures of tobacco exported into Cuba from the United States during the first ten months of the fiscal year ending with April 30, amounted to \$95,150, as compared with \$100,239 for the same period in 1903-4.

The leaf tobacco imported from Cuba

increased from 17,602,235 pounds, valued at \$8,498,871, in the ten months of 1904, to 18,236,420 pounds, valued at \$9,173,143, in the same months of the present year; cigars, cigarettes, etc., from 517,273 pounds, valued at \$2,381,553, to 657,887 pounds, valued at \$3,321,322.

The general exports, including everything, from the United States into Cuba, have increased 43.3 per cent., and the general imports from Cuba 22.4 per cent.

There is a difference.
CLAY PIPES
 made by us are the best in the world.
 Specify them in your order.
D. McDOUGALL & CO., Glasgow, Scot.

SWEET CAPORAL



CIGARETTES

STANDARD OF THE WORLD

Sold by all Leading Wholesale Houses.



Plain, Profitable Talks—No. V.

We're still shouting about the merits of *Royal Sport* Cigar for a 10-center and *Hogen-Mogen* for a 5-center. Don't you think it about time you investigated?

If you buy enough cigars, we furnish you

FREE WITH A SHOW CASE

We co-operate in their sale—you can't get stuck.

We're ready when you write.

THE SHERBROOKE CIGAR CO.
SHERBROOKE, P.Q.



SMOKING

- Tonka*
- Solid Comfort*
- Pinchin's*
- Hand-Made*

McAlpin
Tobaccos

CHEWING

- British Navy*
- King's Navy*
- Beaver*
- Apricot*

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FREIGHTS AND CHARTERS

EVERYTHING is looking better for freights. Tonnage is increasing every day, and prospects are bright for a very large season. Grain is coming forward more freely and the large ocean liners are well laden each week with grain. Some grain has been booked for 5c. all-water route, and 5½c. to 5¼c. lake and rail, Fort William to Montreal. Corn has been carried from Chicago to Montreal at 4c., and oats at 3½c. per bushel.

From Chicago to Buffalo some heavy charters have been reported, such as 500,000 bushels of corn at 1½c. Dairy

plained before, the shippers use the name of large railway companies partly for convenience of entry and partly to keep the name of the real shipper quiet.

To London the ss. Hurona carried 39,634 bush. of wheat, also 6,718 packages butter and 18,964 boxes of cheese. Quintal & Lynch had on this boat 459 bales of hay and O. McDonnell had 403 bales of hay.

On the Hungarian to London the Ogilvie Milling Co., Limited, shipped 2,000 sacks of flour, and the Montreal Rolling Mills had 40 boxes of nails.

On the Ionian, sailing to Glasgow,

also immense quantities of provisions and canned meats, including also 2,226 boxes of frozen meats and 169 frozen pigs. There were also on this boat 3,147 maple blocks which, of course, must have come from Canada.

The Radnor Water Co. continue also to ship large and small consignments of their mineral water to the Old Country.

A GREAT OVATION.

On July 11 the entire City of Dayton, Ohio, 110,000 population, will unite in welcoming John H. Patterson, its lead-

BERTH QUOTATIONS—Montreal.

Description.	Liverpool.	London.	Glasgow.	Bristol.	Belfast.	Leith.	Aberdeen.	Dublin.	Manchester.	Antwerp.	Havre.
Lard, Beef, Pork, Tallow, Grease and Oleo in tierces, barrels or half-barrels	*13¼c	15/	15/9	15/	15/6	17/6	17/6	12/	12/	12/6	15/
Bacon and Hams, Boxed Meats, Cases of Meat, and Lard in boxes and cases	*13¼c	15/	15/9	15/	15/6	17/6	17/6	16/6	12/	15/	15/
Canned Meats	*13¼c	15/	15/9	15/	15/6	17/6	17/6	16/6	12/	15/	15/
Canned Goods (gallon apples, fruit, soups, vegetables, etc.)	*13¼c	13/1½	13/1½	†15/	†15/6	15/	15/	†16/6		†12/6	12/6
Oil, lubricating and other; also Wax; in barrels	10/6	12/6	15/6	15/					10/6	12/6	
Oil-cake, Cottonseed Cake, Flour, Oatmeal, Cornmeal, Split-peas											
Starch, and Grape Sugar, in bags	6/3	6/6	6/6	*9c	10/6	10/	11/3	11/	7/6	*9c	11/3
Rolled Oats, Dog Flour, Flour Middlings, in bags	7/9	8/	9/4½	10/	16/6	12/6	14/3	17/6	8/9	10/	
Rolled Oats and other Cereals, papered, in cases	5/	7/6	10/6	†15/						†15/	12/6
Glucose and Syrup, in barrels		12/6	12/6	10/	20/			22/6	8/9	10/	
Cheese, in boxes; also Condensed Milk	20/	25/	26/3	25/		25/	30/		20/	25/	
Butter, in cases and kegs; Cheese in crocks, boxed	25/	30/	31/6	30/		30/	35/		25/	30/	
Seeds, Timothy and Clover, in bags	12/6	15/	15/	12/6				20/	12/6	12/6	
" Beans and Peas, in bags	10/6	10/6	10/6	10/6	20/			17/6	10/6	10/6	12/6
Apples, Flour and Meal, in barrels	2/6	2/6	3/	2/6					2/6	2/6	2/9
" and other Green Fruit, in boxes	12/6	15/9	15/9	15/				17/6	12/6	15/	
" Evaporated, in barrels or boxes	7/6	10/	10/6	10/	17/6				7/6	10/	12/6
" Prunes and other dried fruit, in boxes	15/	20/	21/	20/					15/	20/	20/
Eggs, in cases or barrels	12/6	15/9	15/9	15/					12/6	12/6	15/

These rates are for general information only, and are subject to change at any time without notice; it is therefore important that all contracts must be reported by wire and confirmation obtained before closing with shippers, and unless specifically stated to be prompt shipment, or shipped within ten days after date of contract from the west.

The above rates are exchanged on basis of \$4.80 to £1 Stg., excepting that when freight is prepaid, the ocean proportion of the through rate must be collected on basis of \$4.86 to the pound sterling.

If freight is offered other than specified above, on which steamship connections are accustomed to quote a weight or measurement rate at their option, prompt replies will be facilitated by giving, when applying for rate, the relative weight and measurement of the merchandise.

It is understood that when reporting Sack Flour engagements, a carload is considered 28,000 lbs.

It is also important that shipper's name be given for every engagement made.

* Rates quoted in cents are per 100 lbs.

† Per 2240 lbs,

No Primage via Montreal.

produce is coming in freely to Montreal and the exports are larger than last year at the corresponding period. Heavy cargoes have been noted on all the Liverpool steamers from Montreal. The Laing Packing Co. continue to ship large quantities of meats of all kinds, and the Allan line is the chief means of shipment. On the Bavarian's last sailing, in the cargo were noticed 25 boxes of horse nails from the Montreal Rolling Mills. Immense quantities of bacon, lard and meats of all descriptions were shipped as if by the C.P.R., and as has been ex-

there were 3,000 sacks of flour shipped by the Great Lakes Transportation Co., Limited, and the Laing Co. shipped large quantities of meats. The Montreal Rolling Mills shipped 44 packages of wire.

These items are merely culled from the manifests of the big cargoes, and it all goes to show how Canadian manufacturers are keeping to the forefront of the trade.

The ss. Welshman, which sailed from Portland for Liverpool, carried amongst other cargo, 101,381 bushels of wheat,

ing manufacturer,—the proprietor of the National Cash Register,—on his return from a year's trip around the world. Shops and stores will be closed, and representatives of all classes will march in a parade, meeting Mr. Patterson on his arrival. A beautiful loving cup, the gift of Dayton's citizens, will be presented to Mr. Patterson, the pioneer of welfare work in the industries. The day will be made a public holiday unique in municipal history, as the tribute of a whole community to the worth of a private citizen.

C. & B.

STANDARD PEELS

Lemon

Orange

Citron

Mixed

7-lb. Boxes

7-lb. Tins

1-lb. Cartoons

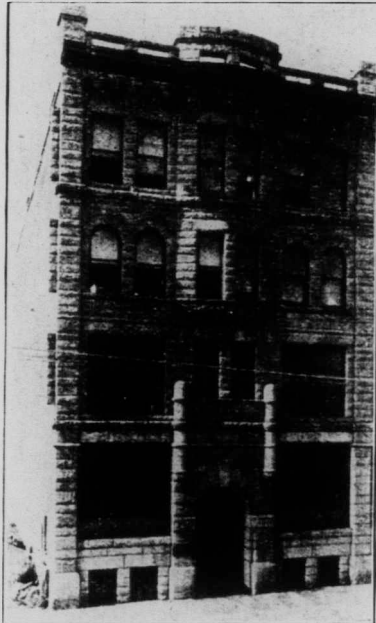
NEW SEASON'S CANDIED AND DRAINED PEELS

ORDER NOW

C.E. COLSON & SON

MONTREAL, Agents

WM. BRAID & COMPANY



VANCOUVER, B. C.

TEA AND COFFEE IMPORTERS

The Big Tea and Coffee House of the Great West

We are the largest importers of Teas, Coffees and Spices in the Canadian North-West. We deal in them exclusively, therefore are in a position to take care of your smallest orders or handle your largest ones—Satisfaction guaranteed.

Write us for samples and quotations.

Quotations for Proprietary Articles.

Quotations on staple articles, prepared by our own staff, will be found in the market reports in the centre of the paper. The following are prices of proprietary articles which are supplied by the manufacturers or their agents. For charges for inserting quotations in this department apply to Advertising Manager, THE CANADIAN GROCER, at our nearest office.

June 29, 1905.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy.

Baking Powder.

Ammonia Powder—	
Bee brand, 48 5c. pkgs., per case	\$1 75
" " 27 10c. pkgs. "	2 00
" " 10 25c. pkgs. "	1 75
Cook's Friend—	Per doz.
Size 1, in 2 and 4 doz. boxes	\$2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	0 80
" 12, in 6 "	0 70
" 3, in 4 "	0 45
Found tins, 2 doz. in case	3 00
12-oz. tins, 4 "	2 40
5-lb. " 1 "	14 00
W. H. GILLARD & CO.	
Diamond—	
1-lb. tins, 2 doz. in case	\$2 00
1-lb. tins, 3 "	1 25
1-lb. tins, 4 "	0 75

IMPERIAL BAKING POWDER.

Cases.	Sizes.	Per doz.
4 doz.	10c.	\$0 85
3 doz.	5-oz.	1 75
1 doz.	12-oz.	3 50
3 doz.	12-oz.	3 40
1 doz.	24lb.	10 50
1 doz.	5lb.	19 75

JERSEY OREAM BAKING POWDER.

Size, 5 doz. in case	\$0 40
" 4 " "	0 75
" 3 " "	1 25
" 2 " "	2 25

OCEAN MILLS. Per doz.

Ocean Baking Powder, 1 lb., 4 doz.	\$0 45
" " 1 lb., 5 doz.	0 90
" " 1 lb., 3 doz.	1 25
" Borax, 1 lb. packages, 4 doz.	0 40
" Cornstarch, 40 pks. in a case	0 78

Freight paid 5 p.c. 30 days.

MAGIC BAKING POWDER.



Cases.	Sizes.	Per doz.
6 doz.	5c.	\$0 40
4 " "	4-oz.	0 50
4 " "	6 " "	0 75
4 " "	8 " "	0 95
4 " "	12 " "	1 40
2 " "	12 " "	1 45
4 " "	16 " "	1 65
2 " "	16 " "	1 70
1 " "	24-lb.	4 10
1 " "	5 " "	7 30
2 " "	6-oz.	Per case
1 " "	12 " "	\$4 55
1 " "	16 " "	

ROYAL BAKING POWDER CO.

Sizes.	Per Doz.
Royal—Dime	\$1 00
" 1 lb.	1 50
" 6 oz.	2 25
" 1 lb.	2 90
" 12 oz.	4 50
" 1 lb.	5 75
" 3 lb.	15 50
" 5 lb.	25 50

Sizes.	Per Doz.
Cleveland's—Dime	\$1 00
" 1 lb.	1 50
" 6 oz.	2 30
" 1 lb.	2 80
" 12 oz.	4 25
" 1 lb.	5 50
" 3 lb.	15 00
" 5 lb.	25 00

"VIENNA" BAKING POWDER.

	Per doz.
1-lb. tins, 4 doz. in box	\$2 75
1-lb. tins, 4 doz. in box	1 25
1-lb. tins, 4 doz. in box	0 75

"BEE" BRAND BAKING POWDER.

"Bee" brand, 48 6 oz. tins	\$3 50
" " 36 10 " "	4 10
" " 24 16 " "	4 50
" Beaver" brand, 24 16 pks.	4 80



EAGLE BAKING POWDER

	Per doz.
Cases of 48-5c. tins	\$0 45
" 48-10c. tins	0 75
" 24-25c. tins	2 25
" 48-25c. tins	2 25

Blue.

Keen's Oxford, per lb.	\$0 17
In 10-box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16
Gillett's Mammoth, 1/2 gross box	2 00
Nixey's "Cervus," in squares, per lb.	0 16
" " in bags, per gross	1 25
" " in pepper boxes, according to size	0 02 0 10



J. M. DOUGLAS & CO.—Laundry

Blues.	
" Blueol"—10-lb. boxes containing 50 pkgs., 4 squares each	per lb. 16c
" Sapphire" 14-lb. boxes, 1/2 lb. pkgs. per lb.	12c
" Union"—14-lb. boxes, assorted 1 & 1/2 lb. pkgs., per lb.	10c

Black Lead.

Reckitt's, per box	\$1 15
Box contains either 1 gross, 1 oz. size; 1/2 gross, 2 oz., or 1 gross, 4 oz.	

JAMES DOME BLACK LEAD.

	Per gross
6a size	\$2 40
2a size	2 50

BORAX.

"Bee" brand, 5 oz., cases, 60 pkgs.	2 25
" " 10 oz., cases, 48 "	3 25
" " 16 oz., cases, 48 "	4 25
EAGLE BORAX.	

	Per doz.
Cases of 5-doz. 5c. packages	\$0 45
" 5-doz. 10c.	0 90

Cereals.

Wheat OS, 2-lb. pkgs., per pkg.	0 08
" 7-lb. cotton bags, per bag.	0 18 1/2

Chocolates and Cocos.

THE OOWAN CO., LIMITED.	
Cocos—	
Hygienic, 1-lb. tins	per doz. \$6 75
" 1-lb. tins	" 3 50
" 1-lb. tins	" 2 00
" fancy tins	" 0 85
" 5-lb. tins, for soda water fountains, restaurants, etc., per lb.	0 50
Perfection, 1-lb. tins, per doz.	2 40
Cocoa Essence, sweet, 1-lb. tins, doz.	2 55
Chocolate—	
Queen's Dessert, 1/2's and 1/4's	per lb. \$0 40
" " 6's	0 42
Mexican Vanilla, 1/2's and 1/4's	3 35
Royal Navy Rock, " "	0 30
Diamond, " "	0 25
" " 8's	0 28
Coings for cake—	
Chocolate, pink, lemon color, 1 lb.	\$1 75
Orange, white and almond, 1/2-lb.	1 00

INTRODUCING

We beg to advise the Trade that we have been appointed Canadian selling agents for **COCOAGENE**, the new and most convenient form of **COCOA**. It is put up in attractive tubes containing 18 tablets, requiring only one tablet to make a large cup of delicious Cocoa.

Just the thing for Picnics, Camping, Yachting, etc., and at the same time the cheapest and best for family use.

In cartons of 1 dozen tubes.
Price \$1.80 per dozen tubes.

IN STOCK NOW - TRY IT.

"COCOAGENE"

ROSE & LAFLAMME - Montreal.

DON'T RUN CHANCES

with your customers. Get a line of Maple Syrup that is reliable

"IMPERIAL BRAND" MAPLE SYRUP

has stood the test of years of success. It is reliable. It sells well. It gives a good margin of profit.



ROSE & LAFLAMME,

AGENTS, MONTREAL.

Confections—	Per doz.
Cream bars, large boxes	\$2.25
" small	1.35
Chocolate ginger, lbs	3.75
" 1-lb. boxes	2.25
" wafers, 1-lb. boxes	2.25
" 1-lb. boxes	1.30

Chocolate—	FRY'S.	per lb.
Caracac, 1/2's, 6-lb. boxes		\$0.42
Vanilla, 1/2's		0.42
"Gold Medal," sweet, 1/2's, 6-lb. boxes		0.29
Pure, unsweetened, 1/2's, 6-lb. boxes		0.42
Fry's "Diamond," 1/2's, 14-lb. boxes		0.24
Fry's "Monogram," 1/2's, 14-lb. boxes		0.24

Cocoa—	Per doz.
Concentrated, 1/2's, 1 doz. in box	2.40
" 1-lb.	4.50
" 1-lb.	8.25
Homoeopathic, 1/2's, 14-lb. boxes	0.35
" 1/2's, 12-lb. boxes	0.37
Eppe's Cocoa, case of 14 lb., per lb.	0.35
Smaller quantities	0.37

BENSCHER'S COCOA

A. F. MacLaren, Imperial Cheese Co., Limited, Agents, Toronto.

lb tins, 4 1/2 doz. to case	per doz.	\$
1		9.90
1/2		2.40
1/4		4.75
1		9.00

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.



	Per lb.
Elite, 1/2's	\$0.30
Prepared cocoa, 1/2's to 1/4's	0.25
Mott's breakfast cocoa, 1/2's	0.38
" Navy, 1/2's	0.35
" No. 1 chocolate, 1/2's	0.30
" Navy, 1/2's	0.27
" Vanilla sticks, per gross	1.00
Diamond chocolate, 1/2's and 1/4's	0.23
Confectionery chocolate, 21c. to	0.31
Sweet chocolate liquors, 20c. to	0.34

WALTER BAKER & CO., LIMITED.

	Per lb.
Premium No. 1 chocolate, 12-lb. boxes	\$0.35
Aanilla chocolate, 6-lb. boxes	0.47
German sweet, 6-lb. boxes	0.26

	Per lb.
Breakfast cocoa, 1/2, 1/4 and 5-lb tins	0.40
Cracked cocoa, 1-lb. pkgs., 12-lb. boxes	0.33
Caracas sweet chocolate, 6-lb. boxes	0.37
Caracas tablets, 100 bundles, tied 5's,	
per box	3.00
Soluble chocolate (hot or cold soda)	0.42
1-lb. cans	0.42
Vanilla chocolate wafers, 48 to box,	
per box	1.56

The above quotations are f.o.b. Montreal.

WALTER M. LOWNEY CO.

Canadian Branch 530 St. Paul St. Montreal.	
Breakfast cocoa—	Per lb.
12-lb. boxes, 6 boxes in case, 1-lb. tins.	40c.
6-lb. boxes, 12 boxes in case, 1-lb. tins.	40c.
12-lb. boxes, 6 boxes in case, 1-lb. tins.	40c.
6-lb. boxes, 12 boxes in case, 1-lb. tins.	42c.
6-lb. boxes, 12 boxes in case, 1-1/2-lb. tins	44c.

Sweet chocolate powder—

6-lb. boxes, 12 boxes in case, 1-lb. tins.	32c.
6-lb. boxes, 12 boxes in case, 1-1/2-lb. tins.	34c.

Premium chocolate—

6-lb. bxs., 12 bxs. in case, 1-lb. pkgs.	33c.
12-lb. bxs., 6 bxs. in case, 1-lb. pkgs.	33c.
6-lb. bxs., 12 bxs. in case, 1-lb. pkgs.	35c.
12-lb. bxs., 6 bxs. in case, 1-lb. pkgs.	35c.

Medallion sweet chocolate—

3-lb. bxs., 24 bxs. in case, 1-lb. pkgs.	44c.
6-lb. bxs., 12 bxs. in case, 1-lb. pkgs.	44c.

Milk chocolate—

3-lb. bxs., 24 bxs. in case, 1-lb. pkgs.	35c.
6-lb. bxs., 12 bxs. in case, 1-lb. pkgs.	35c.

Vanilla sweet chocolate—

3-lb. bxs., 24 bxs. in case, 1-lb. pkgs.	32c.
6-lb. bxs., 12 bxs. in case, 1-lb. pkgs.	32c.

Tid-Bit chocolate—

6-lb. bxs., 12 bxs. in case, 1-lb. pkgs.	30c.
12-lb. bxs., 6 bxs. in case, 1-lb. pkgs.	30c.

Diamond sweet chocolate—

6-lb. boxes, 12 bxs. in case, 1-lb. pkgs.	23c.
12-lb. boxes, 6 boxes in case, 1-lb. pkgs.	23c.

Condensed Milk.

"Anchor" brand, cases 4 doz., per case	\$5.00
evap. cream, op. 4d.	4.65

Borden's Condensed Milk Co.

Eagle" brand	\$1.50
Gold Seal" brand	1.30
Peerless" brand evaporated cream	1.20



TRURO CONDENSED MILK & CANNING CO., LIMITED.

"Jersey" brand evaporated cream	
per case (4 doz.)	\$4.65
"Reindeer" brand per case (4 doz.)	5.60



Coffee.

"Bee" brand, 1 lb. tins, cases, 30 tins	9.00
" 2 lb. tins, cases, 15 tins	8.70
"Beaver" coffee, 24-1 lb. pkgs.	4.80
"Sun" brand, 25 and 50 lb. tins—	
Gem, roasted or ground	0.30
Extra, " "	0.26
Fine, " "	0.22
Fancy, " "	0.18
"Beaver" (ground only compound)	0.15

THE EBY, BLAIN CO., LIMITED.

In bulk—	Per lb
Club House	0.32
Royal Java	0.31
Royal Java and Mocha	0.31
Nectar	0.30
Empress	0.28
Duchess	0.26
Ambrosia	0.25
Fancy Bourbon	0.20
High Grade package goods—	
Gold Medal, 2-lb. tins	0.30
Gold Medal, 1-lb. tins	0.31
Kin Hee, 1-lb. tins	0.30
Cafe Des Gourmets, ground only, 1-lb. glass jars	0.30
English Breakfast, ground only 1-lb. tins	0.12

JAMES TURNER & CO.

Mecca	\$0.32
Damascus	0.28
Cairo	0.20
Sirdar	0.17
Old Dutch Rio	0.12

E. D. MARCEAU, Montreal.

"Old Crow" Java	\$0.25
" Mocha	0.25
"Condor" Java	0.30
" Mocha	0.30
15-year-old Mandehling Java and hand-picked Mocha	0.50
1-lb. fancy tins choice pure coffee, 48 tins per case	0.20
Madam Huot's coffee, 1-lb. tins	0.31
" 2-lb. tins	0.60
100 lb. delivered in Ontario and Quebec.	
Rio No. 1	0.15
Condor I. 40-lb. boxes	45c.
" II, 40-lb. boxes	42c.
" III, 80-lb. boxes	37c.
" IV, 80-lb. boxes	35c.

S. H. & A. S. EWING'S.

Mocha and Java coffee, in 1-lb tins, 30-lb cases	32
Mocha and Java coffee, in 2-lb tins, 30-lb cases	29

Cheese.

Imperial—Large size jars	per doz. \$3.25
Medium size jars	4.50
Small size jars	2.40
Individual size jars	1.00
Imperial holder—Large size	18.00
Medium size	17.00
Small size	12.00
Roquefort—Large size	2.40
Small size	1.40

RECKITT'S BLUE and ZEBRA PASTE

{Always give your Customers Satisfaction.

THE SYRUP OF TASTE

"CROWN" BRAND TABLE SYRUP

Rich, Flavory, Delicious
and Appetizing—

Healthful and Nourishing,
easy to sell and profitable

Try a Case of the 2-lb. Tin size
For Sale by all Jobbers.

PUT UP IN TINS—

2-lb. tins—cases	2 doz.	Also in Brls., ½ Brls.
5 " " "	1 "	Kegs and Pails.
10 " " "	½ "	
20 " " "	¼ "	

Freight paid on 5 cases and over to all railway stations East of North Bay.

EDWARDSBURG STARCH CO'Y, Limited

ESTABLISHED 1858

53 Front St. East,
TORONTO, ONT.

Works:
CARDINAL, ONT.

164 St. James St.,
MONTREAL, P.Q.

Coupon Books—Allison's.
For sale in Canada by The Eby Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.

In lots of less than 100 books, 1 kind assorted.	4c.	4½c.
100 to 500 books	3½c.	4c.
100 to 1,000 books	3c.	3½c.

Un- Covers and num bersed. Coupons numbered

Allison's Coupon Pass Book.

\$1 00 to 3 00 books	3 cents each
5 00 books	4 "
10 00 "	5 "
15 00 "	6 "
20 00 "	7 "
25 00 "	8 "
50 00 "	12 "

BRUNSWICK'S EASY BRIGHT
INSTANTANEOUS CLEANER
CLEANS EVERYTHING.

4-oz. cans	Per doz. \$ 0.90
6-oz. "	1.35
10-oz. "	1.85
Quart	3.75
Gallon	10.00

Wholesale Agents
The Davidson & Hay, Limited, Toronto.

WILSON'S "FLY PAD" POISON REGISTERED

Wilson's Fly Pads in boxes of fifty 10 cent packages \$3 per box, or three boxes for \$8.40.

Food.

Robinson's patent barley 1-lb. tins	\$1 25	5
" " " 1-lb. tins	1 35	5
" " " 1-lb. tins	1 50	5
" " " 1-lb. tins	2 25	5
" " " 1-lb. tins	2 50	5

Jams and Jellies.

SOUTHWELL'S GOODS. Per doz.

Frank Magor & Co., Agents.

Orange marmalade	\$1 50
Clear jelly marmalade	1 80
Strawberry W. F. jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black currant " "	1 75
Other jams	\$1 55
Red currant jelly	2 75

T. UPTON & CO.

Pure Fruit Jams—

12-oz. glass jars, 2 doz. in case, per doz.	\$1 00
2-lb. tins, 2 doz. in case	per lb. 0 07
5 and 7-lb. tin pails, 8 and 9 pails in crate	per lb. 0 06½
7 and 14-lb. wood pails	per lb. 0 06½
30-lb. wood pails	per lb. 0 06½

Pure Fruit Jellies—

12-oz. glass jars, 2 doz. in case, per doz.	1 00
2-lb. tins, 2 doz. in case per lb.	0 07
7 and 14-lb. wood pails, 6 pails in crate	per lb. 0 06½
30-lb. wood pails	per lb. 0 06½

Home Made Jams—

1-lb. glass jars (16-oz. gem) 2 doz. in case	per doz. 1 45
5 and 7-lb. tin pails, 8 and 9 pails in crate	per lb. 0 09
7, 14 and 30-lb. wood pails, 6 pails in crate	per lb. 0 09

Licorice.

NATIONAL LICORICE CO.

5-lb. boxes, wood or paper	per lb. \$0 40
Fancy boxes (36 or 50 sticks)	per box 1 25
"Ringed" 5-lb. boxes	per lb. 0 40
"Acme" pellets, 5-lb. cans	per can 2 00
" " (fancy boxes 40) per box	1 50
Tar licorice and Tolu wafers, 5-lb. cans	per can 2 00
Licorice lozenges, 5-lb. glass jars	1 75
" " 20 5-lb. cans	1 50
"Purity" licorice 10 sticks	1 45
" " 100 sticks	0 73
Dulce large cent sticks, 100 in box

Lye (Concentrated).

GILLETT'S PERFUMED. Per case.

1 case of 4 doz.	\$3 80
3 cases	3 50
5 cases or more	3 40

Mince Meat.

Wetthey's condensed, per gross net	\$12 00
per case of doz. net	3 00

Mustard.

COLMAN'S OR KEEN'S.

D.S.F. 1-lb. tins	per doz. \$1 40
" " 1-lb. tins	2 50
" " 1-lb. tins	5 00
Durham 4-lb. jar	per jar. 0 75
" " 1-lb. jar	0 25
F. D. 1-lb. tins	per doz. 0 85
" " 1-lb. tins	1 45

E. D. MARCEAU, Montreal.

"Condor," 12-lb. boxes—

1-lb. tins	per lb. \$0 35
" " 1-lb. tins	0 35
" " 1-lb. tins	0 32½
4-lb. jars	per jar 1 20
1-lb. jars	0 35

Old Crow," 12-lb. boxes—

1-lb. tins	per lb. 0 25
" " 1-lb. tins	0 23
" " 1-lb. tins	0 22½
4-lb. jars	per jar 0 70
1-lb. jars	0 25

ORANGE MEAT

MADE IN CANADA

Orange Meat.

Cases, 36 15c. packages	\$4.50
5 case lots	4.40
(Freight paid.)	
Cases, 20 25c. packages	4.10
5 case lots	4.10
(Freight paid.)	

Orange Marmalade.

THE EBY, BLAIN CO., LIMITED.

"Anchor" brand 1-lb. glass	\$1 50
quart gem jars	5 40

T. UPTON & CO.

1-lb. glass jars, 2 doz. case	per doz. \$1 00
Home-made, in 1-lb. glass jars	1 40
In 5 and 7-lb. tins and 7-lb. pails, per lb.	0 06½
Golden shred marmalade, 2 doz. case, per doz.	1 75

Pickles.

STEPHENS'.

A. P. Tippet & Co., Agents.

Cement stoppers (pints)	per doz. \$ 3 30
Corked " "	" " " " " "

Salt.

Cerebos salt, per doz. pkgs. (4 doz. in case)	\$1 45
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DWIGHT'S BAKING SODA

Case of 1-lb. containing 60 pkgs., per box, \$3 00.

Case of 4-lb. (containing 120 pkgs.) per box, \$3 00.

Case of 1-lb. and 4-lb. (containing 30 1-lb. and 30 4-lb. pkgs.) per box, \$3 00.

Case of 5c. pkgs. containing 96 pkgs., per box, \$3 00.

MAGIC BRAND

No. 1, cases, 60 1-lb. packages	\$2 75
No. 2, " 120 1-lb. "	2 75
No. 3, " 30 1-lb. "	2 75
No. 5 Magic soda—cases 100—10-oz. pkgs.	2 85
1 case	2 85
5 cases	2 75

"BEE" BRAND.

"Bee" brand, 8 oz., cases, 120 pkgs.	Per case
" " 10 oz., cases, 96 pkgs.	3 00
" " 16 oz., cases, 60 pkgs.	3 00

Soap and Washing Powders.

A. P. TIPPET & CO., Agents.

Maypole soap, colors	per gross \$10 30
" " black	15 30
Ortolo soap	10 30
Gloria soap	12 00
Straw hat polish	10 30

\$1.00

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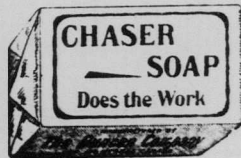
RABBITT'S.



Rabbitt's "1776" 6-oz. pkgs. \$3.50 per box. 5 boxes a freight paid and half box free.

each doz., \$2 per box.

WM. H. DUNN AGENT.



CHASER SOAP.

case \$2 40 Special quotations for quantities.

(Fairbank)

GOLD DUST WASHING POWDER.

Table listing prices for Gold Dust Washing Powder in various quantities (24 25c packages, 5 10c, 100 5c, etc.).

The above quotations are all on 5-box lots. When one box of specialties is purchased with each five boxes of laundry soap the latter is reduced in price 10c. per box. Freight prepaid.

Starch.

EDWARDSBURG STARCH CO., LIMITED.

Table listing prices for Laundry Starches (No. 1 White or blue, No. 1, Canada laundry, etc.) per lb.

Table listing prices for Culinary Starch (Benson & Co.'s Prepared Corn, Canada Pure Corn).

Table listing prices for Rice Starch (Edwardsburg No. 1 white, 4-lb. lumps).

Table listing prices for Bee brand starch (laundry, corn starch, Sun borated starch, borated starch).

BRANTFORD STARCH WORKS, LIMITED

Ontario and Quebec.

Table listing prices for Laundry Starches (Canada Laundry, Acme Gloss Starch, etc.) and Culinary Starches (Challenge Prepared Corn, etc.).

SAN TOY STARCH.

10c. pkgs, cases 5 doz., per case.... 4 75

ST. LAWRENCE STARCH CO., LIMITED. Ontario and Quebec.

Table listing prices for Culinary Starches (St. Lawrence corn starch, Durham corn starch).

Table listing prices for Laundry Starches (No. 1 White, Canada Laundry, Ivory Gloss, etc.).



OCEAN MILLS.

Chinese starch, per case of 4 doz., \$4, less 5 per cent.

Stove Polish.

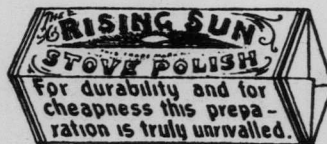


Table listing prices for Rising Sun Stove Polish (cakes, paste).



W. H. DUNN, AGENT.



Enameline No. 0 38 4, bxs., ea. 3 dz. Enameline No. 0 65 6, bxs., ea. 3 dz. Enameline liquid, bxs., ea. 0 80 3 doz. Blackene, 5-lb. 0 10 cans, per lb. Enameline stove dressing, per doz. 0 70

Syrup.

Table listing prices for Crown Brand Perfexion Syrup (enamelated tins, plain tins).

SMALL'S BRAND—Standard.

Table listing prices for Small's Brand Standard (5 gal. tins, 1 per case).



Teas.

SALADA CEYLON.

Wholesale. Retail

Table listing prices for Salada Tea (Brown Label, Green Label, etc.).



Ceylon Tea, in 1 and 1/2-lb. lead packages, black or mixed.

Table listing prices for Kolona Tea (Black Label, Blue Label, etc.).

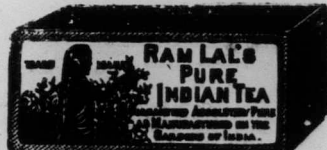


Table listing prices for Ram Lal's Pure Indian Tea (Cases).



LUDELLA CEYLON, 1'S AND 1/2'S PKGS.

Table listing prices for Ludella Ceylon Tea (Blue Label, Orange Label, etc.).

"CROWN" BRAND

Wholesale. Retail

Table listing prices for Crown Brand (Red Label, Blue Label, etc.).

E. D. MARQUEAU, Montreal.

Table listing prices for various teas (Japan Teas, Condor, HMD AAA Japan, etc.).

Table listing prices for Condor Ceylon black tea in lead packets (Green Label, Grey Label, etc.).

Table listing prices for Black Teas (Old Crow blend, Bronzed tins, etc.).

Tobacco.

THE EMPIRE TOBACCO CO., LIMITED.

Table listing prices for various tobaccos (Smoking, Cheewing, Old Fox, etc.).

Vinegars.

E. D. MARQUEAU, Montreal. Per gal

Table listing prices for various vinegars (EMD, Condor, Old Crow).

Yeast.

Table listing prices for various yeasts (Royal yeast, Gillett's cream yeast, etc.).

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0 42 1/2
0 37 1/2
0 32 1/2
0 30
0 27 1/2
1 lb., 0 26 1/2
0 30
0 25
0 23 1/2
0 23 1/2
0 20
0 20
0 18 1/2
0 19
lead
70 1/2 26
ad packets
25 at 0 20
30 at 0 23
35 at 0 26
40 at 0 30
50 at 0 34
at 0 40
50-lb.
" lb. 0 35
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" 0 17 1/2
LIMITED
\$ 46
0 5 1/2
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