

**PAGES
MISSING**

THE CANADIAN GROCER

VOL. XI

TORONTO AND MONTREAL, DECEMBER 3, 1897.

No. 49

Manufacturers by Special Warrant
To Her Majesty THE QUEEN

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 Only Silver Medal Paris 1875
Only Medal Dublin 1865 Grand Gold Medal Moscow 1872 & 78

TRADE MARK

LEGION OF HONOUR



THE DIFFERENCE between ..



MacLaren's Imperial Cheese

and others is that

MacLAREN'S IMPERIAL is PERFECT.

Others are not. Our Jar, Holder and Label are being copied. A word to the wise.

CHRISTMAS...

will soon be here.
Now is the time to lay in a full line of our

HELMET BRAND CANNED MEATS

AND

WHITE LABEL SOUPS

for the Holiday Trade. Everyone knows the rare, delicate flavor which distinguishes our goods, so you take no risk whatever in purchasing from us.

You will want your store to look especially bright and cheery at this season of the year, and our goods are just the things to make it so, as they are all done up in very neat tins, making very attractive shelf packages. Order before it is too late.

Agents:

J. L. Watt & Scott, Toronto.
Watt, Scott & Goodacre, Montreal.
George De Forest & Sons, St. John, N.B.
Or
ARMOUR PACKING CO. - Kansas City
U. S. A.

ANTOINE SOLARI'S



SULTANAS

ANTOINE SOLARI'S



FIGS

Antoine Solari

HEAD OFFICES:

GRAND VEZIR HAN,

SMYRNA

Importer and Exporter of

**DRIED FRUIT, SMYRNA FIGS
and SULTANA RAISINS.**

All orders executed at lowest prices.

AGENTS:

Messrs. LIGHTBOUND, RALSTON & CO. - - - Montreal.
E. FIELDING - - - - - Toronto.
T. H. HERRING - - - - - Hamilton.
SEETON & MITCHELL - - - - - Halifax.
E. T. STURDEE, - - - - - St. John.
D. C. HANNAH - - - - - London, Ont.

PUREST AND BEST

WINDSOR SALT

Is manufactured by the Vacuum Process, a process which ensures **PURITY**, and from the time the brine leaves the wells till the **PURE SALT** reaches the packages it is not handled except by machinery, which ensures **CLEANLINESS**.

Prices and Samples can be had from your Wholesale Grocer.

THE

WINDSOR SALT CO. Limited. Windsor, Ont.



98⁵⁰/₁₀₀
Pure

The most scientific methods of the day fail to extract a higher percentage of pure Bi-Carbonate of Soda than this—98⁵⁰/₁₀₀. That is why the United Alkali Company's product is endorsed by consumers everywhere for its great strength and the unvarying evenness of its grade—the "Hand in Hand" Brand

Bi-Carb. Soda

Fry's Cocoa

contains the greatest possible amount of Cocoa goodness condensed because it is concentrated—hence most economical in the household. Pure—perfectly so. Yet withal it has a rich, delicate flavor that distinguishes it as "Fry's."

Lazenby's Soup Squares

They bear the stamp of approval of the nobility—the quality is absolutely the highest—yet they sell for a nominal figure. Quick—easy—economical—sure. 13 varieties.

Stephens' Pickles

A low-priced pickle with high-priced qualities. Packed in absolutely Pure Malt Vinegar of the very best grade. Pickle profits made sure with Stephens' Pickles.

Codou's Macaroni

Made only from Russian wheat—delicate and tender. Made by one of the largest macaroni manufacturers in Marseilles—P. Codou. That name on the package ensures macaroni satisfaction every single time.

Sold by wholesale grocers everywhere.

Agents :

A. P. Tippet & Co.
Montreal—Toronto



F. H. Tippet & Co.
St. John, N.B.

GREECE'S FINEST PRODUCTIONS.



Rich in flavor, handsome in appearance ; every satisfaction guaranteed the consumer—and—prices just a shade higher than ordinary goods. You increase your trade and profit by handling them.

TRENOR'S and ARGUIMBAU'S Fine Off-stalk and Selected Valencias.

NEW GRENOBLE WALNUTS

- " ALMONDS
- " FILBERTS
- " SULTANAS
- " FIGS OF ALL KINDS

Everything New, Bright and Attractive.



W. H. GILLARD & CO. WHOLESALE ONLY . . . HAMILTON

JOHN MOUAT, NORTHWEST REPRESENTATIVE, WINNIPEG.

- WASHBOARDS
- CLOTHES PINS
- CLOTHES LINES
- TUBS
- PAILS
- CHURNS
- BUTTER PLATES
- BUTTER TUBS
- BUTTER PRINTS
- BASKETS
- SCOOPS

And all Grocers' Sundries

Sold and highly recommended by all leading grocers.

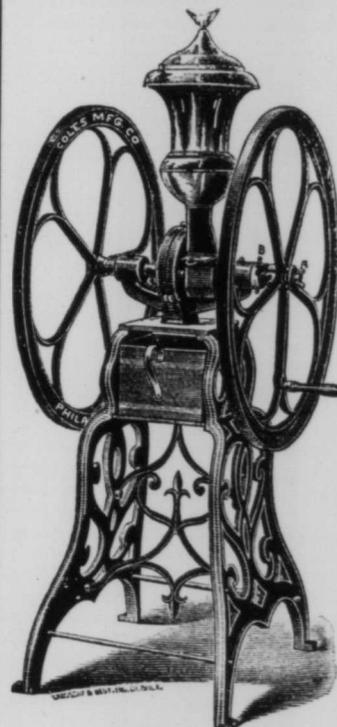
Sovereign Matches

The H. A. NELSON & SONS CO., Limited

Sample room

...MONTREAL, QUE.

56 and 58 Front West, TORONTO.



No. 18

Agents: **TODHUNTER, MITCHELL & CO.** Toronto
DEARBORN & CO., St. John, N. B.

Coles Manufacturing Co.
PHILADELPHIA, PENN'A.

Grocers!

Being specialists in the manufacturing of Coffee Mills, we know what is required in a mill.

Therefore: Why not blend your own coffee and grind it in a **COLES MILL?** You cannot fail to give the highest satisfaction.

Thousands of Grocers have added to their worldly goods by doing this; why not you?

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XI. (Published Weekly)

TORONTO AND MONTREAL, DECEMBER 3, 1897

(\$2.00 per Year) No. 49

THE MAKING OF A DOLLAR BILL.

BY ALEXANDER COLIN CAMPBELL.

ALTHOUGH those persons who feel that they have enough money for all their requirements are probably the rarest specimens of the human family, the receiving and spending of money is an experience common to more people than any other we enjoy as members of civilized communities. In Canada we have never troubled ourselves to make gold coins. Our silver and copper pieces are quite sufficient for the small transactions of daily life, and, in place of the gold of former times and other countries, we use the more convenient system of a paper currency. To the banks is remitted the privilege of issuing the \$5, \$10 and \$20 bills which commonly liquidate debts between traders, while the Dominion Government monopolizes the issue of the \$1, \$2 and \$4 bills, the humbler but more constant acquaintances of the common people, and the principal means of maintaining a good understanding between traders and their customers. There is a series of bills of high denomination—\$50, \$100, \$500 and \$1,000—which also are issued by the Dominion Government. These evidences of wealth are not without interest, but as they rarely come within the ken of the ordinary man or woman, but are used mainly in banking transactions, it is not necessary to say more about them.

Though the handling of the bills of the smaller denominations is a daily experience with everybody, few know how these pieces of paper money originate, or how they get into the hands of the people, or what becomes of them after their work is done. Let not the gentle reader turn from this brief article in dread of brain-wrenching complications concerning standards, media, and parities of values. The Dollar Bill is a Thing, and an interesting one, and to that we will confine ourselves.

To those who have visited Ottawa, the Eastern Block is a familiar memory. On the ground floor of this massive and beautiful building are the offices of the Finance Department. At the end of one of the lobbies, away from the track of the casual visitor, is a small suite of offices, the headquarters of the Currency Branch, the native home and final resort of the familiar \$1, \$2 and \$4 bills. The head of the branch is Lt.-Col. Fred. Toller, whose official title is Controller of Dominion Currency. The total circulation of Dominion notes has been as high as \$22,893,259, but it usually runs from eighteen to twenty millions of dollars, increasing in the fall when the moving of the crops causes the heavier business. Besides the care of this great circulation Lt.-Col. Toller is charged with the custody of millions of dollars of securities deposited with the Government by the insurance companies. Not only must these be kept so as to be accounted for at any moment, but, as they bear interest, the coupons must be clipped as they mature and sent to their owners. Dealing with slips of paper which are practically money, this is a business demanding absolute accuracy. It will be seen then that there is hard work for the small staff engaged.

But over and beyond this, there rests upon the head of the Branch a weight of responsibility which only the least nervous of mortals could endure. Lt.-Col. Toller has in marked degree that first necessary qualification for a specially trying position—he loves and takes pride in his work. An Englishman by birth, he had some experience in banking in his native country, which he extended by some years of work in banks in Canada. He has been twenty-five years in the service of the Dominion Government, and has been head of the

Currency Branch ever since it was established fifteen years ago. The currency system of Canada is probably as perfect as that of any other country in the world. But such systems are not wholly automatic, and the better the laws the more honorable, intelligent and painstaking must be the officers who enforce them. Though the slightest hitch in the currency system would cause an instant and angry outcry on the part of the people, the fact is that, like the healthy man who is said not to know he has a stomach, the people of Canada hardly know they have a currency system. Year after year the appropriations for carrying out the work and paying the salaries of the Branch are passed in Parliament, and even the most inquisitive or querulous of the people's representatives rarely even ask for a formal explanation. This silence is the most eloquent praise that one in Lt.-Col. Toller's position could receive. The immunity from error and confusion is due, in the first place, to a thorough knowledge on the part of the head of the Branch of the duties of his position, and, in the second place, to the rigid adherence to rules that experience has proven to be wise. The Currency Branch works hard, but it distinctly declines to get "rattled."

There are agencies in Charlottetown, Halifax, St. John, Montreal, Toronto, Winnipeg and Victoria—one in each province. These are presided over by officers known as Assistant Receivers General, all of whom, except the one at Montreal, have duties also in connection with Government Savings Banks. These agencies deal with the ordinary banks in furnishing Dominion bills and receiving the worn-out bills which are unfit for further circulation. The Currency Branch at Ottawa performs similar functions in connection with the banks in that city. Thus there is one general source of supply, and there are eight reservoirs, so to say, which supply the banks which, in



Merchants should sell popular goods; goods that their customers know all about; goods that their clerks don't have to spend precious time talking up.

THAT IS WHAT

Enameline

The Modern STOVE POLISH.

is. Hundreds of thousands of Dollars are being expended yearly to educate the public in regard to Enameline. It sells on sight. It puts dollars into the pockets of dealers who handle it.

turn, supply the public. As more bills are required for the business of the country they are easily and quickly supplied, and as the changes of season or other circumstances lessen the demands, the currency system "hauls in the slack," as the steamboat men say, and thus not a dollar is forced out or kept back undesirably.

The printing of the bills is done under contract. This interesting process should be the subject of a separate article. To deal with it now would occupy too much space and would interrupt the consideration of the duties of the Currency Branch. Let us suppose that the printing is done and that the messenger has brought the bills to the Branch. They are in bundles of sheets, a thousand sheets to a bundle, and four bills in a sheet. First the sheets are counted and carefully examined. The officer receiving them must note carefully three things. First, he must see that the bills are accurately numbered. Any undetected mistake in this respect would lead to confusion, and dealing with merchandise which is soon to be turned into money at its face value, anything like the shadow of the possibility of a mistake must be avoided. Next, he must see that the sheets are all the same size; otherwise when the bundles go to the cutting machine some of the bills would be spoiled. In the third place, he must see that the printing is right, for upon uniformity and perfection in printing depends to a great extent the protection of the public against counterfeiters, and besides, the Dominion pays for first-class work and insists upon getting it. Very seldom, indeed, is anything found to be wrong, and the bundles of sheets are signed for by the officer receiving them.

The bills, as they come from the printer, bear one signature in fac-simile, that of Mr. J. M. Courtney, Deputy Minister of Finance. Another signature must be written in at the lower left-hand corner under the word "Countersigned." This work of signing the bills is relegated to a staff of nine ladies, who occupy a room by themselves. These clerks all sit at one

large desk the surface of which is divided into compartments by glass partitions. Thus, while each clerk is in full view of the others, there is no danger of the precious documents they handle getting intermingled. The signer receives the bills in bundles of a thousand sheets, no second bundle being given until the previous one has been returned with signatures complete. Each delivery either way is signed for in a book kept for the purpose, the receipt for the signed bills being given by two officers. It is impossible for the most expert of the ladies to sign four thousand sheets in one regular working day, from 10 a.m. to 4 p.m., with an intermission for lunch, but by working overtime it has been done. The average time required for signing four thousand bills is from two and a half to three days. This is really rapid work. Let anybody who doubts it sit down and sign his name clearly and neatly four thousand times on a thousand separate sheets of paper. The ladies who sign the bills are not permanent but temporary clerks, and are paid only for the days of actual work. There are no employees of the Dominion Government who earn their money harder. The bundles that are not signed or not delivered back to the teller are put in a tin box which is made to just hold one bundle, each signer having a separate box the key of which she keeps. These boxes are placed in the vault with the other valuables.

With so many millions of dollars' worth of paper to be cared for, it can readily be understood that a secure receptacle is one of the features of the Currency Branch. There is not in Canada a more perfect safe than that whose ponderous doors open from Lt.-Col. Toller's private office. The body is of seven thicknesses of chrome steel and iron, there are double doors to open which the working of two combinations is necessary and each combination is in possession of a separate officer, and the time lock affords a further protection. Massive as a railway bridge, yet fine as a watch, such a safe is a thoroughly characteristic specimen of modern art.

The signed bills are sent to the Assistant Receivers General or handed to the representatives of the local banks as required. They are given out in sheets, again restored to the familiar thousand sheet package. Those sent out are sent by express in boxes specially designed for the purpose. Each delivery to the Express Company is attested by the signatures of two officers, who stand ready to declare that on the date and at the hour given the bills whose number appear in the book were duly delivered.

While the stream of new bills sets outward there is an almost equally large stream of worn, greasy defaced bills inward. These latter are destroyed. This seems a simple thing to say, and yet the destruction of a battered old hulk of a bill is attended with just as much form and just as much circumspection as the issue of a new one. If any one requires it he can get clean or new bills to any amount he cares to pay for from the Assistant Receivers General. It is the duty of bank tellers to retain and return Dominion bills that are unfit for further circulation, but the public are really their own protectors against disreputable looking paper currency. The Assistant Receivers General issue new notes in place of old ones, and it is through these officers that nearly all the worn bills are returned from the banks and from the public. Worn bills are cancelled in the offices of the Assistant Receivers General before they are sent to the Currency Branch, the cancellation being affected by cutting out two pieces from the lower side, like a hungry boy's two bites from a piece of bread and butter. These worn-out bills are placed in a special vault, practically as strong as the principal safe, there to await the day of their destruction.

When the work of signing bills has been carried somewhat in advance of the requirements of the country, the ladies in the big room are required to count the old bills and arrange them according to the office through which they were issued—Halifax, Montreal, Toronto, etc. On a day and at an hour appointed an officer of the Auditor General's Department attends and receives the old

**WON'T
BAKE**

that's the fault with so many of the brands of molasses on the market. To be on the safe side buy the

**THE
KIND
THAT
WILL
BAKE**

BARGAIN

It has been sold by the leading grocers of Ontario for years, and always gives satisfaction.

LUCAS, STEELE & BRISTOL - HAMILTON

Some Tempting Goods ...

Griffin & Skelly's California Prunes, 50/60's, boxes ea. 25 lbs.

“ “ 60/70's, “ 25 lbs.

“ “ 70/80's, “ 25 lbs.

Standard Apricots, in 1-lb. cartoons, ea. 48 lbs.

California Ripe Preserved Figs, picked from the trees and preserved while green, in tins.

Shrimps in Tomatoes, (very choice).

JAMES TURNER & CO. - HAMILTON

DAILY WANTS--

Condensed Coffee and Milk
Evaporated Cream
Condensed Milk

“REINDEER” BRAND

“The Old Reliable”

THIS WEEK we are making a big drive in

Eleme Figs

To Retail at
10c. per lb.

Choice bright fruit. Moving
out quickly. Order early.

Also
IN STOCK

New Shelled Walnuts
" " Filberts
" " Almonds

THE DAVIDSON & HAY, Limited

Wholesale
Grocers,

Toronto

bills, and he and an officer of the Currency Branch together take the bills to a room in the basement in which is a furnace, a sort of annex to the general heating furnace of the building, and throw them into the fire. The furnace is then locked and the key borne away to the Auditor General's office. Bound in bundles as they are and covered with the dirt of their travels, the bills do not burn rapidly, and that is why the officers do not wait for their complete destruction. A whole day hardly suffices sometimes to reduce the last package to ashes.

There is a tradition current in Ottawa that on one occasion a number of bills were drawn up the chimney by the fierce draft of the furnace and scattered over the grounds. To hear the story one would suppose that the lawn was covered with these ragged refugees, and that the populace of the Capital had a finer opportunity for acquiring wealth than the traditional occupants of Tom Tiddler's ground. The fact is, however, that only two or three bills escaped through a crack in the furnace plate caused by the heat. The mistake is not likely to occur again. Still, the method of destruction is not quite satisfactory, and Lt.-Col. Toller looks forward to the time when the system in use in Washington will be adopted—that of boiling the bills to a pulp in the presence of responsible officers.—Canadian Magazine.

PADDY AND THE TERRAPIN.

The chef of the Lindell Hotel, St. Louis, sent Paddy Brennan, a recent importation, into the cellar for a couple of terrapin. Paddy hadn't heard the name before, but thought they must be some new kind of birds. The cellar was dark, and he lighted a candle, dribbled a little grease on a thing that looked like a stone and set his candle in the grease. Then he turned to look for the birds. To his horror the "stone" walked off with the candle. He called for help, and they found him on his knees praying for his sins. The laugh was on Paddy, and now when asked if he knows what terrapin are he replies: "Begobs, I does."

AMONG THE RETAILERS.

Christmas Trade.

The general opinion prevails in Toronto that this week or next should see the opening of the Christmas fruit trade. Currants and raisins have already begun to sell freely in some parts of the city. I notice some dealers speak with great hope and confidence regarding the prospects of the season, while others are not making any special push for the season's trade. Wholesale dealers tell us that this season has been the largest for years, especially in Christmas novelties, etc. This means that the majority of retailers are confident, as they should be, for there is no trade which fluctuates more in sympathy with good or hard times than the Christmas trade. It is the season of the year when many a man who has, generally speaking, to content himself with the necessities of life, feels the greatest desire to partake conjointly with his family of life's luxuries, and, if times are good, his wife and his children have placed at their disposal the wherewithal to make Christmas Day a day of good cheer. And, as this is a special occasion, the supplies are not bought at the nearest store, but the money is judiciously (in the buyer's opinion, at least) expended, so that the man who has a good range of attractive goods will reap his reward.

Soap Display.

Porter Bros., Queen street east, Toronto, have this week a striking display of soap in their window. Bars of soap (which, by the way, are made for Porter Bros., and have the firm name in large letters on each bar) about fourteen inches long and two by four inches around have been piled in cross rows with the tops curved to form an arch at the back and at the wall side of the window. In the doorway of the arch facing the street is a full size portrait of the head and shoulders of H. R. H. the Prince of Wales, in a large gilt frame, which picture is given away with soap. Leading up to the doorway of the arch on the floor of a window is a "walk" of small cakes of Old Brown Windsor. The

rest of the floor is covered with soaps in quietly colored packages. A good feature of the display was the placing of price tags on the tickets.

THE RAMBLER.

NEW PROCESS OF MAKING BUTTER

Dr. D. E. Salmon, chief of the Bureau of Animal Industry of the Agricultural Department at Washington, has made a report to the Secretary of Agriculture on what is known as the Boardon process of making butter. The report describes the process, which consists of churning a certain quantity of butter with cream, and also the experiments conducted by the Department. The resulting compounds were sent to New York, where an expert was requested to score them. He reported as follows:

"In relation to the three boxes of butter marked 'X,' 'Y,' 'Z,' will say that, upon examination of the same, my opinion is that it is what is known on our market as 'process butter,' and on that class of butter I can neither place grade nor score, as I have no rule to govern grade on manufactured butter under this process. It cannot be classified as creamery, imitation creamery, factory or dairy butter, and we have no grading on any other kind of butter except these kinds. I find these samples poor of flavor, the grain is badly broken, showing that it has been much overworked, and is very salvy; consider it unfit for table use; only use that could be made of it would be to a cheap class of bakers' trade."

CANNED GOODS IN THE STATES.

The American Grocer says that on November 1 seven packing houses connected with the Western Packers' Canned Goods Association held about 40,000 cases of tomatoes, 118,000 cases of corn, 17,000 cases of peas and 10,000 cases of pumpkin. The pack of corn by members reporting to the association was about 675,000 cases, and of tomatoes, 338,000 cases.



TWO GOOD THINGS

Push them along. No, you don't need to, they push themselves.

**Your customers want them
Therefore you need them**

Have we
your
Order?

PURE GOLD MFG. CO.

Toronto



Tillson's Roller Process Buckwheat Flour . . .

From Manufacturer to
Retailer Direct.

is an absolutely pure Buckwheat Flour. Nothing but Buckwheat is in it. No spice essences to give it artificial strength and flavor. The quality of the Buckwheat used is the highest that money can buy.

Manufactured by the Roller Process because no other method will give your customers quite such perfect satisfaction. It is a very white flour and has the rich, strong, natural Buckwheat Flavor.

The Tillson Company, Limited
Tilsonburg, Ont.

TALK ABOUT QUALITY

Here is what a prominent Cheese Manufacturing Concern says about

Rice's Pure Salt



"The 'Cheese' Salt that we received from you is the **best** salt we have **ever** used, and **every** Cheese Maker **should** use it."

The reason this Salt is so highly prized, is because of its **Purity**, beautiful color, even grain, and **ready** and **even** solubility.

Put up for all purposes, and **every** package guaranteed to give **highest** satisfaction.

SOLE MANUFACTURERS—

The North American Chemical Co., Limited - Goderich, Ont.

NOW IN STORE

NEW DRIED FRUITS

ARGUIMBAU'S
RAISINSSelect Layers
Selected
Fine Off-Stalk
Off-Stalk

CURRANTS

Cleaned and Uncleaned
In Cases and Half-CasesExcelsior Vostizza
Patras
and
Fine Filiatria

CALIFORNIA PRUNES — Size, 40-50, 50-60, 70-80, 90-100.

FIGS — Best Eleme in 10-lb. Boxes and Comadra in Taps.

CLOSE PRICES FOR ROUND LOTS

THOS. KINNEAR & CO.

WHOLESALE GROCERS
49 FRONT STREET EAST

TORONTO

PEANUT SITUATION.

A PEANUT firm in the United States has issued the following: "The season of 1896 and 1897 broke the record as to the quantity of peanuts sold into consumption. The crop of 1896 was generally poor quality and an unusual quantity went into shelled and low grades of cleaned goods; yet, contrary to general prediction, there was no lack of stock suitable for first-class hand-picked nuts, and there was carried into this season over 50,000 bags farmer's grade Virginia peanuts, most of them being refusals because of inferior quality. This year's crop suffered in some sections from drouth, while in other portions of the peanut belt there was sufficient rain for a large yield, and of good quality. Unfortunately for both growers and dealers there is no reliable data from which to obtain correct information as to the quantity of the crop of peanuts of any year, and it is because of this there is the constant story of a short crop, which has been told so often most dealers regard it as an idle tale. The area of cultivation of Virginia peanuts this year was slightly reduced in North Carolina and correspondingly increased in Virginia, and we think the average yield per acre as large as in 1896, and a much larger quantity of fancy hand-picked goods would have been produced from the crop if a considerable portion of it had not been seriously damaged while in the shocks by a severe storm. This storm of rain and high winds commenced October 23rd and continued nearly a week and blacked or spotted the shells of about half the nuts in the shocks then standing in the fields; a few nuts had been picked from the vines, and a considerable portion of the crop not dug.

"The late harvested nuts are expected to be the choice of the crop if the weather is favorable for curing them. We estimate twenty to twenty-five per cent. of the crop to be black or spotted; some of these nuts will be fed to the pigs, but most of them will be worked into low grades of cleaned

and hand-picked goods. Very probably some will be bleached, as was done with the similarly damaged crop of 1887, but this was only partially successful, because the process of whitening leaves more or less acid on the nuts that gives them a disagreeable odor which roasting greatly increases and age does not obliterate. These low-grade nuts will be a great factor to keep down prices (as was the case last season), and for this reason the damage to the present crop is regarded as a serious misfortune. The Spanish crop is generally conceded to be much larger and of better quality than last year; some well-informed persons say it is the largest ever grown. These nuts were also discolored by the storm, but the kernels received very little damage, and, as nearly all of them are shelled, but little loss will be sustained, except the increased supply of Virginia shelled will cause Spanish to sell at low prices. The Tennessee crop is reported to be somewhat less than last year, the quality averaging about the same; the quantity of old ones carried over is considerable. Marketing of the new crop has been retarded by the stormy weather, and most of the nuts brought in have not been in condition to clean, but the weather has been more favorable recently, and good stock may now be obtained to supply all demands."

A SIGN OF BETTER TIMES.

Only a few cars of wheat have been received by the C.P.R. land department this year from settlers in payment for land purchased from the railway company. Last year, when wheat was 38 and 40 cents a bushel, the company offered 50 cents a bushel to all settlers who wished to apply their grain on land payments, but as the market is better this fall wheat growers prefer to receive the cash. The company made well on last year's purchases, as they retained the grain until the market went up and sold at a price which gave them a small margin of profit.—Free Press, Winnipeg.

THE BROKER AND HIS WAIL.

"Will you buy a little sugar?" said the broker with a wail,
 "A boom is shortly coming, and it surely will not fail;
 "See how short the crop in Cuba (p'raps in Germany and France),
 "You cannot do much better, will you come and join the dance?
 "Will you, won't you, will you, won't you, won't you take the chance?
 "You only risk a brokerage, oh come and join the dance."
 "What matters it how much you buy?" the broker further cried,
 "There is at least a shilling on the turning of the tide;
 "The farthest from the highest, the lowest prices come,
 "So do not quail and do not fail, but anyhow buy some.
 "Will you, won't you, will you, won't you grasp the splendid chance?
 "Remember! just a brokerage! oh come and join the dance!
 "You really have no notion how delightful it will be
 "When you sell and take your profit, say, of shillings two or three."
 But the client sighed, "Too much, too much," and gave a look askance,
 And thanked the broker kindly, but he did not care to dance.
 "Thank you, thank you so much, thank you, thank you for the chance,
 "A brokerage! (and margin p'raps) it does not pay to dance!"

—Alice, in Mincing Lane.

MAKE THE PLUNGE.

Don't be afraid to climb the hill of life, remarks a contemporary. Nothing venture, nothing have, you know, and the man who is afraid to climb will never get into a bicycle saddle or reach the top rung in the ladder of success! Don't be chicken-hearted, and point out that "the reason why some men never fall is because they always stay at the bottom." What if you do have a fall or two, either off the wheel or in life! It won't hurt you, and will simply spur you on to higher deeds. Make the plunge. Faint heart never spelled success—either in life, love, or sport.

FRUIT . . VINEGAR



I have pure Fruit Vinegar five years old, of choice quality, at a right price. Only a limited quantity of this age left. Place your order before it is all closed out. Write for samples and price. . . .

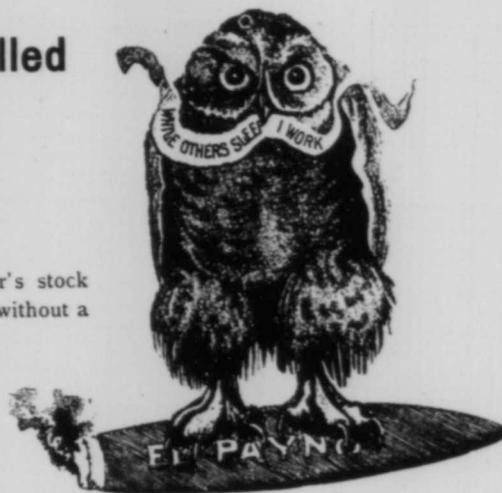
R. J. Graham
BELLEVILLE, ONT.

"PHARAOH"

An
Unequaled
Ten
Cent
Cigar

No Grocer's stock complete without a supply.

Can be supplied by all jobbers in Canada.



J. Bruce Payne

—Granby, Que.

AN IRON WILL.

ONE secret of England's great power over her colonies and those of other nations has been her indomitable will; her grasp is like that of Destiny. But she does not always remember that her children are of the same blood, or she would have hesitated to arouse the spirit voiced by Patrick Henry: "Is life so dear or peace so sweet as to be purchased at the price of chains and slavery? Forbid it, Almighty God! I know not what course others may take; but, as for me, give me liberty or give me death." Animated by such a spirit, the American colonies could not be conquered, as Chatham, himself a man of iron determination, clearly understood. It was the weak, vacillating, obstinate and stupid George III who precipitated the conflict, from which his Minister sought to dissuade him, "Four regiments will bring them (the colonies) to their senses; they will only be lions while we are lambs."

"Impossible," said Napoleon, "is a word found only in the dictionary of fools." He would have melted the rocks of St. Helena before he would have remained a prisoner there had he not lost that imperious will before which all Europe trembled.

When General Grant took command of the Northern armies the Confederates knew that their doom was sealed, for in that

mighty will they felt the grip of fate. "On to Richmond!" was his watchword. Old commanders shook their heads, but the silent man with the iron will, who never knew when he was beaten, swerved not a hair's breadth from his purpose until Lee surrendered his sword at Appomattox.

Garrison wrote in the very first issue of *The Liberator*: "I am in earnest. I will not equivocate. I will not excuse. I will not retreat a single inch; and I will be heard." Such uncompromising determination was not only the making of himself, but also of such heroes as Lincoln and Grant, and the thousands of unknown heroes dead upon the field of honor. That was a will worth having.

At the close of the Revolutionary War, that consummate debater and unequalled master of sarcasm, the younger Pitt, began his long administration as Prime Minister of England. His policy was strongly opposed to the French Revolution. But, at the end of many successes, Austerlitz proved his death-blow. Hearing of Napoleon's victory, he pointed to a map of Europe and said, "Roll up that chart; it will not be wanted these ten years." He then fell in a stupor, from which he awoke but once, murmuring faintly, "Alas, my country!" Napoleon's supreme will had overborne and crushed a mind and will of the very highest

order; a mind sagacious enough to measure very accurately the force of events, as it was, almost to a day, ten years to Waterloo.

Tupper may be a little old-fashioned, but he has written four lines which can never die:

Confidence in conqueror of men - victorious over them and in them;
The iron will of one stout heart shall make a thousand quail;
A feeble dwarf, dauntlessly resolved, will turn the tide of battle,
And rally to a nobler strife the giants that had fled.

—Pushing to the Front.

CANCELLING PATENTS.

The Dominion Government, through the Department of the Interior, is cancelling a large number of overdue time sales on land purchased in the early 80's, but which have been held principally by speculators, and not by bona-fide farmers. This is particularly true of the districts east of Emerson, around Stonewall, and north of Swan Lake, in Lorne municipality. The land agent in the latter district has notified all the parties this week that their land patents will be cancelled in a few days if some explanation is not forthcoming. Already 200 sections have been thus dealt with, and the policy will be continued until all such portions of the province are made suitable for settlement.—Free Press, Winnipeg.

New Dates

HALLOWEE AND SAIRS for immediate shipment.

Green Rio Coffee 200 bags very low price.

SAMPLES SENT ON APPLICATION.

We have received most of our shipments of Dried Fruits, Nuts, etc. Get our prices, we want your business.

H. P. ECKARDT & CO., Wholesale Grocers, **Toronto**

Grand Mogul Tea

Coupons in every package entitling holder to heavy quadruple plate Silver free. GRAND MOGUL stands head and shoulders above all other teas in flavor and strength. Test it with any other. Samples sent anywhere. **Retail Prices, 25c., 30c., 40c., 50c., 60c. a lb.** Black or mixed.

If you want the agency for your town, WRITE US.

Sole Agents for Canada **T. B. ESCOTT & CO.,** Wholesale Grocers, **LONDON, ONT.**

Dalley's Hygienic Self-Rising —Buckwheat Flour

These flours are giving universal satisfaction to the trade. Every user of them is delighted with their delicious flavor.



Sold by

The F. F. DALLEY CO., Limited - **Hamilton, Can.**

THE CANADIAN GROCER

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WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

CANADIAN PRODUCTS IN BRITAIN.

CANADA'S best foreign customer is Great Britain. This will be denied by no one. Our exports to that country in 1896 were valued at \$66,690,288, against \$44,448,410 to the United States, our next best foreign customer.

Taking it in another way, Great Britain takes about 60 per cent. of the goods exported from the Dominion. This is certainly a matter for congratulation. But a great deal of the satisfaction which induces this congratulation gives place to dissatisfaction in most instances when we begin to compare the value of the various articles we send to the Motherland with that of the same lines of goods the latter imports. The following table gives the value of some of the imports into Great Britain in 1896 and the amount contributed by Canada according to our own trade returns:

Article.	Imports into G.B. from all countries.	Exports from Canada to G.B.
Cattle.....	\$45,284,601	\$6,816,361
Sheep.....	5,517,019	1,722,091
Baccon.....	38,225,306	3,739,498
Hams.....	15,262,300	570,921
Butter.....	74,674,537	958,649
Cheese.....	23,848,749	14,251,790
Eggs.....	20,364,892	704,768
Fruits.....	15,433,726	1,304,261
Barley.....	27,756,147	15,483
Beans.....	4,075,429	9,046
Peas.....	4,148,663	881,589
Oats.....	20,564,470	112,704
Wheat.....	105,503,026	7,291,874
Flour.....	44,851,433	347,685
Fish.....	15,635,198	3,710,378
Beef (fresh).....	24,473,629	3,402

In compiling the above table we have

only included such articles as Canada is qualified to supply. Of cheese, it will be noticed that Canada contributes about 60 per cent. of Britain's total importation of this article, and while we may hope for an enlargement of this proportion yet we have no reason to be chagrined if such is not accomplished. But when it comes to the making of comparisons in every other article it is evident there is a great deal that should stir us up to greater activity. Even in cattle Canada's contribution is only about 13 per cent. of the whole. Of wheat we supply less than 7 per cent. A proportion of 20 per cent. is not bad for fish, but this should be capable of enlargement. The quantity of flour we supply is enough to make us hide our head. Our proportion is only about three-fourths of one per cent. In eggs, butter, barley, oats and beef we are nowhere. In bacon our exports to Great Britain have increased enormously during the last few years, and it is to-day the favorite article on that market. During the five years ending 1896 the increase in the exports of bacon and hams to the Motherland was over 300 per cent. But even here it is evident there is room for improvement when it is remembered that in spite of the great increase our proportion is only 7 per cent. of the whole.

The reason Canada does not contribute a greater share of its products to Great Britain is obviously not because there is not the market there. Neither is it that we are not qualified to supply a larger proportion. It is simply because we have not taken advantage of our opportunities.

No matter how excellent may be the quality of goods which manufacturers turn out or merchants have upon their shelves they must be brought before the public if they are to be sold. In other words, they must be advertised, and, all other things being equal, the measure of success with which they meet will be in proportion to the judicious advertising which is employed. And what applies to individual business men applies with equal force to a nation assaying to do an export trade.

Canada has not been sufficiently advertised in Great Britain, or in any other country for that matter. In Sir Charles Tupper and Lord Strathcona Canada has had good High Commissioners, but their

functions have been more of a diplomatic than of a business nature.

What Canada wants is one or more practical business men in Great Britain to represent her in a purely business capacity with what may be termed a sample room of products of the Dominion at their respective headquarters. It has paid some of the colonies in Australasia to do this and what has paid them will certainly pay Canada if business commonsense is exercised in their management.

Canada is the "white haired boy" in Great Britain at the moment and it is to be hoped the Government will act with business-like promptitude in supplying what is so obviously a necessity.

Certain physicians are now telling us that bread is no longer a staff to sustain life, but an influence for its destruction. It may be so; but most people will conclude that these iconoclastic physicians were bred in a bad school.

A HUNTER'S WINDOW.

Among the sportive grocers who visited the Muskoka region this year in search of big game was J. W. Sanderson, corner of Brock avenue and Dundas street, who on returning evolved, as a result of what he saw, a representation of a Muskoka log cabin and surroundings for a display in his window. A small but very accurate copy of a cabin such as are to be seen in those parts was placed in the window, with leaves scattered in and around it. A couple of rabbits moving about gave life to the scene, while guns, revolvers, harness and ammunition gave it the hunter's air, and canned goods, bottles of maple syrup, pickles, etc., gave evidence to the fact that the average hunter goes after more than big game when he goes north.

The whole scene was lifelike in its rurality and suggestive of a pleasant outing in the beautiful Canadian woods in the calm, mild days of Indian summer, and the first evening it was in the window it was found necessary to secure the assistance of the police to keep the boys from blocking the streets.

A clerk who can never get above his own interest will never have a high value set upon himself by those in whose employ he may from time to time find himself.

LOOK OUT FOR REJECTED TEAS.

THERE were rejected in New York in one day last week five thousand half-chests of Pingsuey and Japan teas, and it is estimated that about twenty-five thousand packages of various teas must be lying condemned at the various entry ports in the United States. This is not without more than a passing interest to Canadians.

According to the tea inspection law all teas rejected by the United States Customs officials must be shipped out of the country within six months or be destroyed.

As it is very improbable that any of these teas will be returned to the country of production it is certain an effort will be made to find a market for them in other consuming countries. And the market to be first prospected will certainly be that of Canada, in fact, teas rejected at San Francisco and Tacoma have already been shipped to Canada.

The tea inspection law in Canada is only such in name. The very principle underlying it is a farce. The idea of the technical work of tea inspection being delegated to chemists is absurd. A chemist may be able to determine the constituent elements of a parcel of tea, but even in this particular very often no two agree.

Not long since a lot of tea was rejected by one of the Government analysts. The importer of the tea was persuaded an error had been made, and so he submitted samples to a couple of well-known analysts, one of which was Prof. Ellis, of Toronto, and while these two did not agree in every particular, yet it was determined beyond all question that the teas should not have been rejected. The Government then very sensibly allowed the tea to pass.

What we have said many times before we say again: the only way to properly test tea is to test it as the expert tea man does. Tea experts may differ a little as to values, but there would be no difference in their views as to whether a tea was good or bad, and it is in this latter particular that a tea expert's capability would be called into requisition.

To delegate the duty of testing tea to any other than a tea expert is just about as sensible as to delegate to a butcher the duties of a surgeon.

It is obviously the duty of the Govern-

ment to amend the present regulations, and that without delay. In the meantime, however, special instructions should be issued to the officers at the various ports of entry to enforce the present regulations as vigorously as possible.

In the interest of the health of the people as well as the interest of dealers in Canada who assay to do a trade in good teas it should be seen that this country is not made the dumping ground of teas rejected in the United States.

SPURIOUS JAPAN TEA.

INFORMATION, which should put the Customs authorities on the qui vive, has just been received in Canada by the representatives of reputable Japan tea houses.

According to this information, certain of the Japanese tea men in Yokohama and Kobe have seized the opportunity which the closing of the market there afforded of collecting the sweepings of the warehouses, the refuse of the gardens, leaves that have already been infused, and leaves which are not from the tea plant at all. This collection of rubbish has been re-fired, heavily colored, and packed in cases handsomely labelled as the finest uncolored tea.

But this action, while interesting in itself to Canadians, is still more so when it is stated that these fraudulent teas are to be shipped to the Canadian market. They were first offered to some at least of the English houses doing business in Japan, and it was when they refused to touch them that it was decided to send them to this country.

Naturally the reputable tea houses in Japan are alarmed at what is certainly a menace to the Japan tea trade, and they have accordingly sent out warnings to their representatives in Canada.

Of course these teas cannot go to the United States. The inspection law there is too rigorous. Canada, we are ashamed to say, is the only country into which it is possible to get them. One house in Japan writes: "Canada is the only country in the world which would admit such stuff. In England they would destroy it."

It is to be hoped the Canadian Customs Department will see that this spurious tea is at least kept out of the country.

NEW SEASON'S DATES.

THE first shipment of new season's dates are on the Toronto market. The fruit arrived in New York on Saturday ex the fast steamship Paris and reached their destination yesterday (Thursday).

The shipment is a special one, the regular direct lot not being due for a couple of weeks yet. This shipment might have been on this side of the Atlantic one week earlier had it not been for the perverseness of the shippers in not allowing the steamer which brought the fruit from the primary market to be unloaded for a week after she reached London. The object of this is said to have been a desire on the part of the owners of the cargo to allow last season's stock to be sold off before the new fruit was placed on the market. They are, however, alleged to have failed of their purpose.

Toronto wholesalers are quoting new Hallowee dates at 6½c. per pound, and Sairs at 5½c., which are accounted low figures in view of the general condition of the market and the fact that the fruit came by high-priced freight.

If a man cannot push himself to the front in business all the forces in the universe will be unable to drag him to the front and keep him there.

SPOT CEYLON TEAS.

Spot teas of Ceylon growth have been much in evidence on the Toronto market lately, some good sales having been effected, while little or nothing has been done in teas of this description from London. These teas were low-priced, were bought about three months ago and were imported direct from country of production.

These teas were sold at from ½ to 1½d. per pound below the figure that similar teas could be laid down for to-day. Stocks now remaining on spot are held from 1 to 1½c. per pound higher than the figures at which the bulk of the goods changed hands.

The only London teas upon which there have been any bids or sales are fine broken Orange Pekoes at 1s. per pound and over, there being no teas of this description on the spot.

It is the opinion that if there were any Japan teas on spot customers could be found for them.

BARLEY AND RECIPROCITY.

THE knowledge that barley is one of the articles which it is proposed that Canada and the United States shall put upon the free list carries one back to the time when this commodity was one of Canada's chief articles of export and not one of the least, as it now is.

Fifteen years ago our exports of barley were valued at no less than \$10,114,623, but in 1892, ten years later, they had dropped to \$2,613,363, while last year they were only valued at \$316,029, a decline since 1882 of about equal to \$2 per head of population.

Of course the cause of this enormous decline in the export barley trade is the hostile tariffs of the United States instituted by the McKinley bill and perpetuated in the Dingley bill.

When the McKinley tariff went into operation it was realized that if the barley industry in Canada had to depend upon the United States for its existence it was doomed. An effort was accordingly made to cultivate two-rowed barley for the British market. Seed was secured by the Government and distributed among the farmers, and two-rowed barley was grown and exported, but whatever hope was entertained was in a couple of years blasted. Two-rowed barley is now almost a forgotten thing.

It is very doubtful, whatever we had done, whether Canada would have ever developed a trade of any great importance with the Motherland in barley, but we have no hesitation in asserting that this country did not do all it might have done in the premises.

One thing is certain, tricks were practised that throttled the movement in its infancy. We have reference particularly to the practice of unscrupulous persons in mixing with two-rowed barley that which was not of that description. Who was guilty of the practice we know not, but this we do know: Shipments which had been sold by sample were frequently found to have been adulterated when they arrived on the other side of the Atlantic.

The export barley trade to Great Britain might have died of itself, but that does not alter the fact that its death was hastened by the practices of dishonest Canadians.

The removal of the present tariff re-

strictions in the United States would, doubtless, stimulate Canada's defunct barley industry, but as to whether it will ever again assume its old-time importance is another question. It would, however, be agreeable to be given a chance to try what could be done, for the knowledge that the total exports of barley are about 80 per cent. less than they were even as far back as the year after Confederation, is humiliating to say the least.

WILL CHEESE PRICES IMPROVE ?

THE future course of cheese values is one of keen interest at present for the reason that a large percentage of the 450,000 boxes of cheese carried on this side the water this fall is owned by Canadians.

To the close of navigation the exports from Montreal were 2,102,000 boxes, against 1,726,000 last year, an increase of 376,000 boxes. Last year also the stocks in Canada at this time did not exceed 200,000, so that, taken altogether, there is 600,000 boxes more Canadian cheese to be consumed this year than last.

Prices are low at present, very low in fact, being fully 1c. per pound below the level of last year at this time. Whether they will improve or not depends entirely as to whether the low cost will encourage consumption sufficiently to offset the large increase in the make. Besides this the production of cheese in the United Kingdom this year is considered to be a fair average, which means about 143,000 tons, or 13,000 tons in excess of last year.

It was the great scarcity of cheese last year that caused prices to rise to such an uncommon figure, and by the same law the large supplies of this season will have the effect of reducing values to a very low level. This at least is the reasoning of many in the trade, but they are not without disputants, who believe that prices will improve after the turn of the year, and they are not anxious to sell as a result.

TRANSIENT TRADERS' LICENSES.

The people of Sarnia seem determined that transient traders shall pay for the privilege of doing business in their town, as the Sarnia Council, at a recent meeting, fixed the license for such tradesmen at \$250, whether for a year or any portion thereof.

IT HAD ITS EFFECT.

The article which appeared in THE CANADIAN GROCER a few weeks ago, pointing out the menace which so much of last season's product was to the market for dried apples, had its beneficial effect.

It was therein asserted the presence of such a large quantity of old dried fruit, a great deal of which was of inferior quality, was a most serious disturbing element, and that this fruit should be got out of the way as soon as possible.

From reliable sources we have learned that this advice was acted upon, and practically all this old fruit has been exported, with the result that the market for new season's dried apples has assumed a healthy condition, prices being upon a firmer basis.

This is another illustration of the wisdom of keeping the market well cleaned up, not only in dried apples, but in every other commodity as well.

LECTURES FOR CLERKS.

The Montreal Retail Grocery Clerks' Association intend holding a series of lectures, one of which will be given each month during the ensuing winter.

The first one was held on the 28th ult. in St. Joseph Hall, and was given by Mr. S. Cote, secretary of the Chambre de Commerce. His subject was the products of the different provinces of Canada and what she exports. Mr. Cote wished to impress upon the clerks' mind that Quebec did not comprise the whole of Canada, but when one thinks of Canada he must take in all her provinces from the Atlantic to the Pacific. He stated that the first thing for a person to think of is what each of these provinces produces, and where it goes. He pointed out all the industries which Canada has. During his lecture he gave the clerks many useful hints on stock-taking and general arrangement of a store.

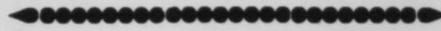
The next lecture will be on December 12.

GROCERS GO A-HUNTING.

A jovial party of Toronto grocers took advantage of the open season for deer this fall and wended their way to the hunting grounds of the Muskoka district. Among the grocers in the party were J. W. Sander-son, H. E. Snell, John Kelly, of Kelly Bros., James Simpson, Thos. Clark and W. J. Sykes. All the members of the party got game and had an excellent time.

Now in Stock

AND TO ARRIVE



BUCHANAN'S CELEBRATED CANDIED PEELS

Lemon
Orange
Citron

in 7-lb. wood boxes.

Shelled Valencia Almonds
Shelled Grenoble Walnuts
Shelled Marbot Walnuts



French Preserved Vegetables, etc.

Pack of DANDICOLLE & GAUDIN, Limited, Bordeaux.

French Peas	-	-	in tins and glass jars.
French Mushrooms	-	-	“ “
French Beans	-	-	“ “
French Mixed Vegetables			“ “

Capers	Olives	Truffles
Sardines	Anchovies	Assorted Fruits in Syrup.

Pratt's Improved Dog Biscuits, in cases of 100 lbs.

ROBERT GREIG & CO.

Montreal.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Dec. 2, 1897.

GROCERIES.

It is now just before the rush for the holiday trade sets in, and consequently there is a little lull in business, although up to the close of last week most of the wholesale houses were busily employed, being in some instances compelled to do night work in order to keep up with the orders. Interest is, of course, centred at the moment in foreign dried fruits and nuts, which are all going out rapidly. By the time this issue is in the hands of our readers some of the wholesale houses will have new season's dates in stock. There has been a little readjustment in the prices of Austrian granulated and Canadian German granulated sugars, the quotations now being uniform at 4 1-16c. per pound. Little or nothing is being done in canned vegetables, but prices rule firm. Canned fruits are being enquired after a little more. Coffees are meeting with a fair demand, and the feeling in regard to price is still easy. Retailers are, if anything, buying teas with a little more freedom than they were, but the same can scarcely be said in regard to the wholesalers.

CANNED GOODS.

The market is uninteresting. A few more enquiries are being heard this week for canned fruits, but canned vegetables and canned salmon are receiving scarcely any attention. Tomatoes and peas con-

tinue to rule firm. We quote as follows: Tomatoes, 90 to 95c.; corn, 65 to 85c.; peas, 90 to 95c. for ordinary; sifted select, 90c. to \$1; extra sifted, \$1.25 to \$1.40; beans, 65 to 80c.; peaches, \$2.25 to \$3 for 3's, \$1.65 to \$2 for 2's; raspberries, \$1.50 to \$1.80; strawberries, \$1.65 to \$1.90, according to brand and quality; blackberries, \$1.40 to \$1.70; cherries, \$1.75 to \$2.25; apples, 3's, 80 to 95c.; gallons, \$2 to \$2.25; salmon, "Horse-shoe," \$1.25 in 5-case lots and \$1.30 in less quantities; other red salmon, \$1.20 upwards, according to quality and brand; cohoes, 95c. to \$1.10; canned mackerel, \$1.25 to \$1.30; lobsters, \$2.40 to \$2.50 for tall tins; 1-lb. flats, \$2.85 to \$2.95; ½-lb. flats, \$1.60 to \$1.70; Canadian canned beef, 1's, \$1.35 to \$1.40; 2's, \$2.35 to \$2.50; 6's, \$7.75 to \$8.25; 14's, \$15 to \$16; Canadian kippered herrings, \$4.50 per case.

COFFEE.

A rather better feeling exists in regard to Rio coffee, presumably on account of the report that the Brazilian Government has arranged a loan. Jobbers quote green in bags: Rio, 8 to 12½c., according to grade; East Indian, 27 to 30c.; Santos, 12 to 18c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 12 to 20c.; Jamaica, 16 to 22c.

SYRUPS.

There are a few bright syrups offering, but there is practically no demand. We

quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

The local market is quiet and featureless. The market in New Orleans rules steady. We quote as follows: New Orleans, bbls., 23 to 35c.; ditto, half-bbls., 25 to 37c.; ditto, fancy, 50 to 55c. in bbls. and half-bbls.; Barbadoes, 31 to 35c.; half-bbls., 33 to 35c.

SUGAR.

The wholesalers have made a slight rearrangement in the price of Austrian granulated and Canadian German granulated sugar, both now being quoted at 4 1-16c. per pound for ordinary quantities. In other lines prices are unchanged. The sugar market both at home and abroad rules steady, and there has been a further slight advance in beet sugar in London. We quote, subject to a discount of 1 per cent., 10 days: Extra granulated, 4¾c. for less than carload lots, and 4 5-16c. for carload lots; yellows, 3¾ to 3⅞ per lb.; Canadian German granulated, 4 1-16c. per lb.; Austrian granulated, 4 1-16c. in bags for less than carload lots.

NUTS.

Nuts are meeting with a good demand. Grenoble walnuts have advanced 3¼ francs at point of shipment. We quote as follows: Brazil nuts, 12½ to 14c.; Valencia shelled almonds, 25c.;



THOROUGH CLEAN FAST
Positively removes every seed.
We have them. You ought to have them.
WALTER WOODS & CO. - Hamilton

DRINK :::

::: Chocolate for Breakfast

It invigorates MIND and BODY
whereas Tea and Coffee
SLOWLY RUIN THE NERVES



CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.

Ask your grocer for **Chocolat Menier**

The world-renowned French Vanilla Chocolate.

**TEN TONS OF
"SALADA"**

CEYLON TEA

has been shipped this week to Boston, Buffalo, Pittsburg and Cleveland: one carload by the Canadian Pacific, balance by the Grand Trunk Railway.

WHOLESALE AGENCIES . . .

25 Front Street East - - TORONTO
318 St. Paul Street - - MONTREAL
219 Cambie Street - - VANCOUVER, B.C.
15 Niagara Street - - BUFFALO, N.Y.
206 State Street - - BOSTON, Mass.
347-349 Fifth Avenue - - PITTSBURG, PA.
59-61-63 Jefferson Ave. - - DETROIT
15 Exchange Street - - ROCHESTER, N.Y.

DON'T OVERLOOK
the fact, that your customers want
"SURPRISE SOAP."

Soap 60¢

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29/3

You Can Buy

BEST FOR WASH DAY.

BEST FOR EVERY DAY.

of any Grocer

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

If you are a first-class grocer
you keep first-class Soap;
that is Surprise Soap.

Tarragona almonds, 9½ to 11c.; peanuts, 10 to 12c. for roasted and 8 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 11½ to 12c.; Marbot walnuts, 9½ to 11c.; Bordeaux walnuts, 8 to 9c.; Sicily filberts, 9½c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, ETC.

There is not much doing. We quote: Standard "B," broken lots, 3⅞c.; 1 to 5 sacks, 3¼c., and 5 sacks and over, 3⅝c. per lb.; Japan, 5c.; Patna, 4¾ to 5¼c.; tapioca, 3¼ to 4½c.; sago, 3½ to 4½c.

SPICES.

Business in spices has eased off. We quote as follows: Pure Singapore black pepper, ground, 14c. in kegs, pails and boxes, and 15c. in 5-lb. cans; ditto, whole, 12c. per lb.; pure white pepper, ground, 24 to 26c. in kegs, pails and boxes, and 20 to 22c. in 5-lb. cans; ditto, whole, 20 to 22c., according to quality; pure Jamaica ginger, 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25c.; ditto, best, 28 to 30c. per lb.; allspice, 16c.; cassia, 25c. per lb. for ground and 40c. for Saigon.

TEA.

The London, England, market is strong on Indian and Ceylon teas of all classes, and

no decline in prices is looked for at least until the New Year, and not necessarily then. A tea circular from London states that the moderate importations and the extensive consumption of these teas have contributed to reduce stocks by 5,000,000 pounds in three months, while grades which sold a year ago at 8⅝d. are now selling at 9d. The lowest priced teas on the London market are quoted at 5¾d., which, with cost, freight and insurance, would bring the laid down price here to about 13½c. per lb. On the Toronto market there is practically nothing doing in teas from London. There is, however, a demand for low-grade Ceylons on spot at about 13½ to 14c. per lb, but supplies are rather limited. Indian teas at 15 to 16c. are showing good value, but there are not many of these to be had. Ruling prices on the Toronto market to retailers are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indias and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

CURRENTS—Advices from Patras report the market strong, with an upward tendency,

while stock in Greece was said to be down to 33,000 tons. We quote: Provincials, 5½ to 5¾c.; Filiatras, 6c. in bbls; 6⅝c. in half-bbls and 6¼c. in cases. Patras, 6½c. in bbls.; 6¾c. in half-bbls. and 6¾ to 7c. in cases. Vostizzas, 7 to 8c. in cases.

VALENCIA RAISINS—The demand is good, and prices unchanged. We quote: New goods—Off-stalk, 4¾ to 5c.; fine off-stalk, 5½ to 6c.; selected, 6¼ to 6¾c.; layers, 6½ to 7c.

MALAGA RAISINS—Are meeting with a fair request. We quote: London layers, \$1.60 to \$1.70; black baskets, \$2.20 to \$2.40; blue baskets, \$2.30 to \$2.50; Connoisseur clusters, \$2.20 to \$2.40; dessert clusters, \$3.50 to \$3.75.

CALIFORNIA RAISINS—A rather better feeling prevails on the Coast in regard to loose Muscatel raisins owing to freer buying on the part of purchasers in the east. Locally there is nothing new to note. We quote: 3-crown, 7½ to 7¾c. per lb.; 4-crown, 8½ to 9c. per lb.; 1-lb. cartoons, 12c.

DATES—The first shipment of new season's dates reached the Toronto market on Thursday. The bulk of them had sold to arrive. Wholesalers quote 6½c. per lb. for Hallowee and 5½c. per lb. for Sairs.

FIGS—They are meeting with a fair

**POULTRY
BUTTER
EGGS
HONEY**

J. A. McLEAN,
77 Golborne St.
TORONTO.
Commission Merchant.

CANADA'S CANNED FISH

SARDINES, Oils, Mustard, Tomato, Spiced
CLAMS
CLAM CHOWDER
SCALLOPS
FINNAN HADDIES
SEA CHICKENS

Sales have doubled this season.
They will keep for years. Every
can guaranteed.

JOHN SEALY
SAINT JOHN, N. B.

The Following Brands
Manufactured by

The American Tobacco Co.
OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses.

CUT TOBACCOS
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.
CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE, DERBY

E. NICHOLSON

Successor to W. F. Henderson & Co.

**Wholesale Commission Merchants
and Brokers**

**Teas, Canned Goods, Molasses, Coffees
Dried Fruits, Syrups, Spices, Starches,
Condensed Milk, Salmon, Bags, Beans,
Canned Meats, Smoked Meats, Lard, Oat-
meal, Rice, Tapioca, Sago, etc, etc.**

Representing some of the leading houses in the world.
Advances made against consignments. Storage—in
Bond or Free. Wholesale Trade and Millers only
supplied.

174 Princess Street, Winnipeg, Man.

Correspondence Invited.

WRITE OR WIRE

For

- SAMPLE ORDER -

New Messina Lemons.
California Navel Oranges.

Just Note.. **MALAGA GRAPES** are
Our Stock **are the best**
Clemes Bros., Toronto

demand. We quote as follows: 4-crown,
10 to 11c.; 5-crown, 11 to 13c.; 7-crown,
13 to 14c.; 9-crown, 15 to 16c.; natural
figs, in bags, 4½ to 5c.

PRUNES—California prunes are still meet-
ing with brisk demand. We quote as follows:
40 to 50's, 10½c.; 50 to 60's, 8 to 8½c.; 60 to
70's, 7½ to 8c.; 70 to 80's, 7 to 7½c.; 80 to
90's, 6½ to 7c.; 90 to 100's, 6 to 6½c.
Silver prunes (fancy), 13½c.; egg plums,
9½c.

CALIFORNIA EVAPORATED FRUITS. —
Apricots are meeting with a brisk demand.
We quote: Apricots, 9 to 9½c. per lb.
in 50-lb. boxes, 9½ to 16c. in 25-lb. boxes,
and 13 to 14c. in 1-lb. cartoon boxes;
Peaches, 9½ to 12½c. in 25-lb. boxes, and
13c. per lb. in 1-lb. cartoons.

GREEN FRUITS.

Business is picking up well. The Thanks-
giving trade proved good, and the Christ-
mas season is beginning. Oranges and
lemons are in good demand. Cranberries
are selling rapidly, as stocks are light.
Valencia oranges and Messina lemons are
now on the market. Chestnuts have ad-
vanced \$1 a bushel. We quote: Almeria
grapes, \$5 to \$7.50 per keg; Lemons, Mes-
sina, \$3.75 to \$4.50 a box; fancy Verdilli,
\$2.50 to \$3.50; choice Verdilli, \$2 to
\$2.50. Coconuts, \$4.50 a sack and 60c.
per doz.; oranges, Valencia, \$5.50 to \$6
per case; California navels, \$4 to \$4.50 per
crate; Jamaica oranges, \$7.50 per bbl.,
and \$4 per box; Mexican oranges, \$3.50 to
\$4 a box; bananas, \$1.50 to \$1.75; Cape
Cod cranberries, \$8 to \$8.50 per bbl., and
\$2.75 to \$3 per box; Canadian cranberries,
\$6.75 to \$7.50 per bbl., and \$1.75 per box;
Nova Scotia cranberries, \$8 to \$8.50 per bbl.;
quinces, 20 to 30c.; chestnuts, \$6 a bushel;
Canadian apples, \$2 to \$3.50 per barrel
and 40 to 50c. per basket; Spanish onions,
\$1.25 per case; Canadian onions, red or yel-
low, in 80-lb. bags, 70 to 80c.; pickling onions,
75c. per basket; celery, 25 to 50c. a dozen;
grapes, 10-lb. Concords, 18 to 20c.; Niagara,
25 to 30c.; Concords, large baskets, 1½ to
2c. per lb.; Niagara, 2 to 2½c. per lb.;
sweet potatoes, \$3.50; winter pears, \$3.50 to
\$4 per bbl. and 30 to 50c. per basket.

COUNTRY PRODUCE.

EGGS—The demand is improving and the
supply still good, making business brisk.
We quote: Fresh laid, 16 to 17c.; held,
12 to 13c.; pickled, 13 to 13½c.

POTATOES—Trade is good, the demand
keeping well up to the supply. We quote
carload lots at 60c. and small lots on the
market at 65c.

**POULTRY
BUTTER
HONEY
EGGS**

Are
in good
demand.

Chas. J. Graham
88 Front Street
East Toronto

MORROW & EWING

General Commission Merchants
13 St. John St., MONTREAL

We beg to notify the Wholesale Grocery Trade that we
have to offer best values in

**Rio, Santos, Maracaibo
and Mocha Coffees**

also have on hand full lines of

**Japan, Congou, Indian, Ceylon
and Gunpowder Teas**

Samples and particulars on application.
Wholesale supplied only.

W. H. Seyler & Co.

Brokers and Commission Merchants

Room 100, Board of Trade,

Toronto

Manufacturers and Importers wishing to have their pro-
ducts introduced to the jobbing trade are respectfully re-
quested to communicate with us.

English, German and French Goods a specialty.

Representing

J. Lewenz & Hauser Bros., London, Eng.—Teas.

Tellier, Rothwell & Co., Montreal—"Royal"
Black Lead and Blues.

Hocker-Jones-Jewell Milling Co., New York.

German Gelatine Works, Hoechst am Main
Germany.

Wholesale agent for **Grape Wine Vinegar Co.,**
Toronto.

EGGS
Demand fair, receipts lighter, selling
in a limited way at 15 to 16 cents.

BUTTER
Large roll tubs and pails, are in good de-
mand at from 15 to 16 cents. Ship
forward—white fresh.

RUTHERFORD, MARSHALL & CO.
69 Front St. East,
TORONTO

G.F. & J.GALT PACKERS OF THE **BLUE RIBBON TEAS**
42 SCOTT ST TORONTO CELEBRATED

DRIED APPLES—Few are offering. Ruling prices are 4 to 4½c.

EVAPORATED APPLES—Nothing doing. Jobbers are asking 9½ to 10c. per lb.

BEANS—Trade is good, with prices quoted at from 80 to 82½c. per bushel delivered in store for 50-bag lots of No. 1 prime.

POULTRY—The supply has been exceedingly large, and, as demand has been good, business has been brisk, with prices firm. We quote: Geese, 5 to 5½c. per lb.; chickens, dressed, 25 to 40c.; ducks, 40 to 65c.; wild ducks, widgeons, 20 to 25c.; bluebills, 30 to 35c.; mallard and black, 50c.; turkeys, 7 to 8c. per lb.

PROVISIONS.

Business continues brisk, though dealers are wishing for colder weather, which is hoped to increase receipts of hogs. Prices are unchanged, with the exception of dressed light hogs, which are quoted slightly lower in price. We quote:

DRY SALTED MEATS—Long clear bacon, 7¾c. for carload lots, and 8 to 8¼c. per lb. for ton lots and cases.

SMOKED MEATS—Breakfast bacon, 12 to 12½c.; rolls, 9c.; hams, large, 10c.; medium, 11c.; small, 11½c.; shoulder hams, 8½ to 9c.; backs, 12c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 6½c.; tubs, 6¾c.; pails, 7c.

BARREL PORK—Canadian heavy mess, \$14 to \$14.50; Canadian short-cut, \$16; clear shoulder mess, \$13.50.

DRESSED HOGS—We quote: \$5.25 to \$5.50 for heavy, and \$5.50 to \$5.60 for light hogs.

BUTTER AND CHEESE.

BUTTER—The supply of dairy in large rolls and 1-lb. prints continues to increase, Butter is in good demand. Choice dairy in tubs is still sought for. Creamery is plentiful. We quote as follows: Dairy, best, large rolls, 14½ to 15½c.; pound prints, 16 to 17c.; tubs, best grade, 15 to 16½c.; second grade, 13 to 14c.; low grade, 11 to 12c.; creamery, early make, tubs, 17 to 18c.; late make, tubs, 18 to 19c.; prints, 20c.

CHEESE—The market is still quiet, with local quotations remaining at 8½ to 9c., according to make.

Balfour & Co.

Wholesale Grocers
Importers of Teas

HAMILTON, ONT.

We are open to buy
Dried Apples of good
quality. Write us.

To Hand

NEW SEASON'S TEAS

Extra Values Young Hysons, Japans, Ceylons,
Assams and Congous.

XMAS FRUITS . .

All kinds; best quality; including **BLACK PEARL CURRANTS**, the finest produced.

CRANBERRIES and LAKE HERRINGS

No. 1 NORTH SHORE CRANBERRIES, 100 qts. to the bbl.
No. 1 FALL CAUGHT PICKLED HERRINGS, in kegs, heads off.
No. 1 FALL CAUGHT PICKLED HERRINGS, in kegs, heads on.

F.O.B. Midland, Ont. Subject to market changes.

Send your orders to

THE EBY, BLAIN CO., Limited, TORONTO, or
THE PLAYFAIR, PRESTON CO., Limited, MIDLAND, ONT.

McLAUCHLAN'S COUGH DROPS

are the only harmless remedy that produces immediate results. Cough remedies are numerous, but McL. & S. Cough Drops excel them all.

Packed in Cartoons of 36 packages. Retailed 5c.

J. McLAUCHLAN & SONS Manufacturers and Wholesale Grocers OWEN SOUND

FISH AND OYSTERS.

Business is easier, supplies coming in larger quantities. We quote: Oysters, \$1.25 per gal.; fresh haddock, 6c. per lb.; fresh steak cod, 7c. per lb.; pickerel, 6c. per lb.; pike, 4c. per lb.; perch, 3c. per lb.; fresh herring, 3½c. per lb.; haddies, 6c. per lb.; Labrador herring, \$5.75 to \$6 per bbl. and \$3.25 per half-bbl.; split herring, \$5 per bbl. and \$2.75 per half-bbl.; boneless fish, 3½ to 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), \$2.50 per keg; ciscoes, 75c. to \$1.

SALT.

Trade has improved, as better transportation facilities make the filling of orders much easier. We quote as follows: Carload lots, \$1 per bbl., and 65c. per sack; less than carload lots, \$1.05 per bbl., and 70c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks, 50c.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The market is still firm, with price of wheat advanced slightly. We quote the street market as follows: Winter wheat, 82 to 83c.; barley, 29 to 34c.; peas, 45 to 47½c.; oats, 25 to 26c., Toronto freights. No. 1 hard wheat is quoted at \$1.04, Toronto freights.

FLOUR—The market is unchanged in price and quite firm in tone. We quote in carloads on track at Toronto: Manitoba patents, \$5.40; Manitoba strong bakers, \$4.90 to \$5; Ontario patents, \$4.50 to \$4.80; straight roller, \$4.20 to \$4.25, Toronto freights.

BREAKFAST FOODS—Business is brisk with prices firm and unchanged. We quote: Standard oatmeal and rolled oats, \$3.30 in bags and \$3.40 in bbls.; rolled wheat, \$2.70 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$3.25; pot barley, \$3.

WE ARE
PAYING
CASH
FOR

DRIED
APPLES


W. B. BAYLEY & CO.
EXPORT BROKERS

46 FRONT ST. E. Toronto



Some Lively Sellers

At **CLOSE FIGURES** to prompt buyers.

CALIFORNIA FRUITS

APRICOTS—Boxes and Cartoons.

PEACHES— " " "

PRUNES—Boxes.

Seeded Raisins—Cartoons.

PEELS—Batger's Dry-Drained,
Crystallized, Preserved 1-lb. Drums.



RAISINS

Trenor's, Arguimbau's, Rogers' and Ferchen's O.S., F.O.S., Selected and Layer **VALENCIAS**.

Rein's $\frac{3}{4}$ Bevan's **MALAGA**.

NUTS—ALL KINDS.

FIGS—Eleme, Comadra, Natural.

THE EBY, BLAIN CO., LIMITED

WHOLESALE IMPORTING AND
MANUFACTURING GROCERS

TORONTO

SEEDS.

As there is but little foreign demand for alsike, it is moving slowly at from \$3 to \$4.50 a bushel. The better grades of red clover are somewhat in demand at \$3 to \$3.25 per bushel at outside points. Timothy is unchanged at \$1 to \$1.25 per bushel for machine-threshed seed.

HIDES, SKINS AND WOOL.

HIDES—The market continues firm. We quote for both cowhides and steerhides: No. 1, 9c.; No. 2, 8c.; No. 3, 7c.

CALFSKINS—We quote as follows: No. 1 veal, 8 lbs. and up, 12c. per lb.; No. 2, 10c.; Dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—Trade is good with prices firm. We quote: Lambskins and pelts, 90 to 95c.

WOOL—Pulled wools are very quiet, though prices are unchanged. We quote supers at 21 to 22c.; extras at 22 to 23c.

PETROLEUM, ETC.

Trade is fair, with prices unchanged. We quote as follows in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 14c.; carbon safety, 16½c.; American water white 17½c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

Stocks of cranberries are light. Chestnuts are \$1 per bushel higher. Messina oranges are on the market this week.

The tendency of the currant market is still upwards.

New season's Persian dates are on the Toronto market this week.

D. Gunn, Bros. & Co. find this week a better tone in the poultry market, with prices higher.

The wholesale houses have fixed the price of Austrian granulated sugar and Canadian No. 2 granulated at 4 1-16c. per lb. for both grades.

Have you received one of Keen's animated fishes? If not, write to Frank Magor & Co., Montreal, and you will be forwarded one free.

J. A. McLean states that receipts of poultry have been heavier this season than for many years, but that the average prices for all lines have kept higher than usual.

According to cable advices from Bordeaux, the primary market for Grenoble walnuts is under close control and the feeling is very firm. This report states that the effort made by Dadelszen to corner the market is likely to prove successful. Owing to the scarcity of

pure Mayettes a difference of 13 francs per 100 kilos is made between the price of these goods and commercial, the former being quoted at 70 francs and the latter at 57 francs.

QUEBEC MARKETS.

MONTREAL, Dec. 2, 1897.

GROCERIES.

THE general grocery market exhibits little change in its general conditions. There is little doing in sugar, but values are very firmly held, and the same strong feeling is conspicuous in the case of tomatoes, gallon apples and molasses, which are the points of great strength in the grocery situation. Syrups have met a fair enquiry, as have also dried fruit and nuts, which rule very firm. Otherwise there is little to report.

SUGAR.

The refined sugar market continues firm, but business has been of moderate volume, refiners reporting that jobbers are buying at present only in a hand-to-mouth way. Sales have comprised some round lots of granulated, chiefly on western account, on the basis of 4½c. for 250 bbl. lots, with the usual cash discount off this price. Yellows

are held steady, and there has been some enquiry in this province for low-grade yellows, but it has not led to much business. We quote in a jobbing way: Granulated, 4 1-16 to 4 1/8 c., and yellows, 3 3/8 to 3 3/4 c., with German granulated 3 3/4 c.

SYRUPS.

There has been a fair demand for syrups and some good-sized lots have been moved at firm prices. Canadian in half-barrels runs from 2 to 2 1/2 c., as to grade and quantity.

MOLASSES.

The strength of the molasses market is fully retained, especially for Barbadoes, and with stocks slim and steadily diminishing holders want higher prices. In fact, it is doubtful if a jobber could go out on the market to-day and replenish his stock under 25c. if he wanted 1897 product. The strong disposition is shared by other kinds of molasses, the small stocks of Porto Rico on this market being steadily reduced. In a jobbing way values on Barbadoes are stiff at 25 to 26c. for puncheons, 27 1/2 c. for tierces, and 28 1/2 c. for bbls.

RICE.

The rice market rules steady under a good enquiry. We quote as follows: Crystal Japan, \$5.00; standard B., \$3.50 to \$3.75; Patna, \$5 to \$5.50; Carolina, \$6.75 to \$7.75; choice Burmah, \$4 to \$4.25; and Java kinds, \$4.25 to \$4.50.

SPICES.

The strength abroad continues in spices, and though it has not led to any further changes in values, prices are very firm in their tone. Demand is quite active also. We quote: Black pepper, 10 to 12c.; pure white, 17 to 20c., as to grade; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar (French), 25 to 27c.; allspice, 12 to 14c.; and nutmegs, 50 to 90c.

COFFEE.

The unsettled feeling in coffee continues and it is difficult to quote stable figures as a consequence, as offers vary every day. We quote: Maracaibo, 12 to 14c.; Rio, 8 to 12c.; Santos, 10 to 12c.; Mocha, 24c., and Java, 24c.

TEAS.

Demand for tea is very moderate, despite the strength exhibited at points of supply, and buyers are only dealing in a hand-to-mouth way. Among the transactions noted this week from first to second hands were some 100 package lots of Japan at 18 to 19c., and some cheap Congous at 9c. China greens rule quiet and steady. We quote: Young Hysons, 18c. for low grades, 24 to 28c. for mediums and 30 to 45c. for high grades; China Congous, 10 to 17c. for mediums and 25 to 55c. for high grades; Japans, 15 to

21c. for mediums and 28c. for high grades; Indians and Ceylons, 17 to 20c. for mediums and 35 to 65c. for higher grades.

CANNED GOODS.

There has been more enquiry for canned goods in this market during the past week, and canners' agents have placed quite a quantity of corn, tomatoes and gallon apples, all three lines being in active enquiry and firm in tone. Bids of 83 1/2 c. were refused for tomatoes, and it is doubtful if they can be had under 90c. now in a jobbing way. Gallon apples are very firm also. We quote as follows: Tomatoes, 85 to 90c.; corn, 60 to 75c.; peas, 75c. to \$1.25; peaches, \$1.75 to \$1.90 for 2's; raspberries, \$1.50 to \$1.90; strawberries, \$1.75 to \$2, according to brand and quality; cherries, \$2.30; apples, gallons, \$2 to \$2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," \$1.25 to \$1.45; "Clover Leaf," \$1.25 to \$1.45; "Lion," \$1.25 to \$1.40; Lowe Inlet, \$1.20, in tall tins; canned mackerel, \$1.25; Canadian canned beef, 1's, \$1.20 to \$1.25; 2's, \$2.15 to \$2.30; lobsters, \$11 per case; French sardines, \$10.25 to \$11 for extra brands; ordinary brands, \$8 to \$9; Canadian brands, \$4.25.

DRIED FRUIT.

Valencia raisins are firmly held and demand is more active from retailers. We quote: Off-stalk, 4 1/2 to 4 3/4 c.; fine do., 5 to 5 1/4 c.; selected, 6 to 6 1/4 c., and 4-crown layers, 6 3/4 to 7c.

California raisins are firmly held and jobbing enquiry for them is also improved. We quote: 2-crown, 6 1/2 c.; 3-crown, 6 3/4 to 7c.; and 4-crown, 8 1/2 to 8 3/4 c.

Malaga raisins are steady with demand quite active in a jobbing way. The same can be said of Sultanias.

Currants are firm. We quote: Patras, half-cases, 6 1/4 c.; Filiatra, do., 5 3/4 c.; do. half-bbls., 5 1/2 c.; do., bbls., 5 3/8 c. Provincials, 5c. in bbls., 5 3/8 c. in cases, and 5 1/2 c. in half-cases, and Vostizzas, half-cases, 7 1/2 to 8c.

Prunes are steady under a good enquiry. Large sizes are scarce. We quote: French, 4 1/4 to 4 1/2 c.; Austrian, 6 to 7c., and Californias, 40 to 50s., 9 3/4 to 10c.; 50 to 60s., 8 3/4 to 9c.; 60 to 70s., 8 1/4 to 8 1/2 c., and 70 to 80s., 7 1/2 to 7 3/4 c.

Figs are steady, at 9 to 10c. in 14-oz. boxes, 10 to 11c. in 10-lb. boxes and 4c. in bags.

NUTS.

There is a better demand for nuts. We quote: Grenoble walnuts, 10 to 10 1/2 c.; Sicily filberts, 7c.; Tarragona almonds, 8c.; Valencia shelled almonds, 21 to 22c.; shelled walnuts, 20c., and cocoanuts, \$3.50 per 100.

FISH.

Pickled fish rule steady under moderate receipts and a fair enquiry. We quote: Green cod—No. 1 large, \$4.25 to \$4.50; No. 1 ordinary, \$3.75 to \$4; No. 2, \$2.50; herrings, No. 1 N.S., \$4.25 to \$4.50 per bbl. and \$2.50 per half-bbl.; N.B., \$2.15 to \$2.25 per half-bbl.; B.C. salmon, \$11 per bbl.; mackerel, No. 2 new, \$20; 1896 pack, \$10 to \$11 per bbl.

Smoked fish meet a quiet demand; haddies at 6c.; Yarmouth and Bay bloaters at 90c. to \$1 per box; kippered herrings at \$1.25 and smoked at 10 to 12c. per box.

Prepared fish sell quietly, as last quoted. Dressed codfish, \$4.25 per case of 100 lbs.; dried cod, \$3.75 per cwt.; boneless codfish, 5 to 5 1/2 c. per lb., and boneless fish 2 3/4 c. per lb.

DRIED APPLES.

The firm feeling is maintained in these, and we quote dried apples, 5 1/2 to 7c., and evaporated, 10c.

APPLES.

These show very little change, good sound keeping stock readily commanding full figures, viz., \$3 to \$4.50 for No. 1 and \$2 to \$2.50 for No. 2.

GREEN FRUIT.

Green fruit of all descriptions has ruled quiet and steady. We quote: Lemons, \$2.50 to \$3 per box; Jamaica oranges, \$8 to \$8.75 per bbl.; bananas, \$2.25 per bunch; California peaches, \$1.75 to \$2 per box; Canadian pears, \$3 to \$6 per bbl.; Almeria grapes, \$5 to \$6.50 per cask; do. California Tokays, \$2.25 to \$2.50 per crate; cranberries, \$7.50 to \$8 for Cape Cod, and \$6 to \$6.50 for Nova Scotia, per bbl.

COUNTRY PRODUCE.

EGGS—The demand for eggs was good to-day and the market was more active, with a larger volume of business at firm prices. We quote: New-laid, 20c.; choice candled, 14 to 15c.; Montreal limered, 14 to 15c., and western limered, 12 1/2 c. per dozen.

BEANS—There was no change in beans, sales being in small lots at 80 to 90c. for primes, and at 95c. to \$1 for choice hand-picked per bushel.

GAME—The demand for partridge was good and prices ruled firm at 70 to 75c. for firsts, and at 45c. for seconds per brace.

POULTRY—The receipts of poultry were smaller, and owing to the more favorable weather the tone was firmer and prices somewhat higher for turkeys and chickens. Turkeys sold at 8 1/2 to 9c.; chickens, 7 to 7 1/2 c.; ducks, 8 to 8 1/2 c.; geese, 5 to 6c. per lb.

HONEY—The demand for honey was slow, and prices rule steady. We quote: Clover comb at 10 to 11c.; bright

Cottams Seed

It is the only packet seed prepared from the standpoint of the experienced fancier. It is not put up solely to get as much profit as possible regardless of the rubbish the birds have to eat. In Cottams Seed the birds' requirements are supplied first. Profit is a second consideration. Such a statement may not have the orthodox commercial ring. **But it's truth.** And truth is bound to win.

Cottams Seed is sold by all Wholesalers.

ROYAL JUBILEE OIL

Is the Best Burning Oil in the Market.

ROYAL OIL COMPANY

SOLE MANUFACTURERS

Geo. Anderson, Manager.

Toronto

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

FRUIT

Large quantities are now being handled by

MCWILLIAM & EVERIST

WHOLESALE COMMISSION MERCHANTS

25 and 27 Church street,

TORONTO, ONT.

Consignments promptly and carefully handled.

All orders receive our best attention.

Telephones:—Office, 645. Fruit Market 2746.

FEARMAN'S

STAR BRAND  HAMS

Choice Canadian Pea Fed Lean, Firm Fine Flavor

For the

BEST TRADE.

F. W. FEARMAN - HAMILTON

Agents for A. Booth Packing Co'y, Baltimore Fresh Oysters. Nova Scotia and Portland Cured Finnan Haddies received daily.

extracted at 7½ to 8½c., and dark at 5 to 5½c.

POTATOES—Trade in potatoes shows some improvement, there being more enquiry, and prices rule unchanged at 50 to 60c. per bag in car lots.

PROVISIONS.

The provision market was without any new feature. The demand was slow and the trade quiet, with no change in prices. We quote: Canadian pork, \$15 to \$16 per barrel; pure Canadian lard in pails, at 7 to 7½c., and compound refined at 5 to 5½c. per lb.; hams, 11 to 13c.; bacon, 10 to 12c. per lb.

DRESSED HOGS.

Receipts of these are increasing and prices have declined as a result, the range this week being \$5.75 to \$6.25, as to grade.

SALT.

Continues quiet. Coarse Liverpool is selling at 35 to 40c. per bag of 150 lbs., and Trepani, \$1.10 per bag of 215 lbs.

FLOUR AND MEAL.

A fairly active business was done in flour on local and country account, there being a good demand for small lots to fill actual wants at steady prices. We quote as follows: Winter wheat, patents, \$4.75 to \$5; straight rollers, \$4.35 to \$4.40; bags, \$2.10 to \$2.20; best Manitoba strong bakers', \$4.90 to \$5; second do., \$4.50 to \$4.60, and low grades, \$2.70; Hungarian patents, \$5.40.

The tone of the meal market was stronger for rolled oats, and prices advanced 10 to 15c. per bbl. under a fair demand. We quote: Rolled oats, \$3.50 per barrel, and \$1.75 per bag; standard meal, \$3.25 per barrel, and \$1.57½ per bag.

There was no change in feed, the demand being fair at steady prices. We quote: Ontario bran at \$10.50; shorts \$11.50 per ton, bulk; Manitoba bran, bags included, at \$11.50, and shorts at \$13.50 per ton.

BALED HAY.

The hay market is firm for choice grades, owing to the fact that supplies of such are small, while low grades are plentiful and easy. No. 1 is firmly held at \$10.50, but holders of No. 2 would shade at \$8 to \$8.50 for round lots on track.

CHEESE AND BUTTER.

Cheese continues quiet and steady. The public cable declined 6d. to-day, but the fact caused little comment on the street, as holders do not appear to be anxious about doing business at present. Values, therefore, are mostly nominal. In the country cheese is gradually passing out of

HUGH WALKER & SON

Wholesale Commission Merchants

GUELPH, ONT.

WINE

Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.

\$2.50 per case; 80c. gallon.

THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.



NICHOLSON & BROCK - TORONTO

E. T. STURDEE

Mercantile Broker, Manufacturers' Agent,

ST. JOHN, N.B.

Etc., Etc.

Wholesale trade only.

EGGS AND BUTTER

We are buyers of Choice Butter and Fresh Eggs. Highest prices paid. Correspond with us.

THE WM. RYAN CO. LIMITED

70 and 72 Front St. East.

TORONTO

S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,

TORONTO, ONT.

POULTRY . . . BUTTER, EGGS

Your consignments of the above solicited. Our large local and shipping trade enable us to get best prices.

QUICK SALES. PROMPT RETURNS.

Prices the highest the market will afford.

D. GUNN, BROS. & CO.

Pork Packers and Commission Merchants,

TORONTO, ONT.

Extra Fancy Maiori and Sorrento Lemons, Bananas, Coconuts, Sweet Potatoes, Spanish Onions, Cranberries, Peaches, Pears, Apples, Grapes, etc.

first hands, for we learn to-day that the London and Listowel districts had been practically cleaned up last week of what stock remains in first hands. We quote as follows: Finest Ontario Septembers, $8\frac{1}{2}$ to $8\frac{3}{4}$ c.; finest Ontario Octobers, $8\frac{1}{4}$ to $8\frac{3}{8}$ c.; finest Townships, $8\frac{1}{4}$; finest Quebec Octobers, $7\frac{1}{2}$ to $7\frac{3}{4}$ c.

The butter market is dull, and business is confined to trading in a small way on local account. For parcels of finest creamery for this demand full prices are realized, but shippers are doing little or nothing. Cables from Liverpool quote finest at 92s., and good at 60s. We quote: Finest creamery, 18 to $18\frac{1}{4}$ c.; seconds, $17\frac{1}{4}$ to $17\frac{1}{2}$ c.; dairy butter, 16 to $16\frac{1}{2}$ c.

MONTREAL NOTES.

Canned tomatoes and gallon apples are held very firm on this market.

There has been an advance of 10 to 15c. in the price of rolled oatmeal this week.

The unsettled tendency continues in coffee, and prices are very irregular and difficult to quote reliably.

Barbadoes molasses is held much firmer under diminishing stocks, and some holders have refused an advance of 1c.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Nov. 29, 1897.

THE week has been a busy one. The holiday has aided in making it so. This is true of a holiday, particularly in a busy season and in wholesale houses. The day before there is extra work, so that no orders be held over, and the day after there is an accumulation of mail with orders demanding attention. The river is closed, and much of that business is over till spring, though to most up-river points connection can be made by rail, but freight rates are much higher. There is one business that is particularly active at this time. That is the candy manufacturing. The outlook is said by our local manufacturers to point to a larger output than last season. All factories are working overtime, and will continue to do so till well toward Christmas. In markets there have been no very marked changes. Prices are steady and in some cases firmly held. Wholesale people find their stocks about complete, and as little buying as possible will be done from now till after stock-taking.

OIL—The rush is somewhat over. The fall shipment of burning oil has been large. In Canadian oil the first quality is finding a very large sale. The cheaper oil, which they sold so largely a few years ago, is giving way to the better, which at the difference in price gives much better satisfaction.

Lubricating is quiet. Spring orders are beginning to receive attention from some dealers. Cod oil is arriving in small quantities. We quote: Best American burning oil, $17\frac{1}{2}$ to $18\frac{1}{2}$ c.; Canadian water white, 16 to 17c.; Canadian, prime, 14 to 15c.; cod oil, 22 to 24c.

SALT—There is but little movement. In coarse salt there is quite a little held in store. There have been large arrivals during the past few weeks, one house receiving upward of 24,000 bags. The price during the winter is likely to rule low. In other grades there is just fair demand. Some little rock salt is held here, but the sale is only limited. We quote: Coarse, 47 to 50c.; Liverpool factory-filled, 85 to \$1; Canadian fine, 90c. to \$1 per bag; 5-lb. bags in bbls., \$3 to \$3.25; 10-lb. bags, in bbls., \$2.85 to \$3; butter and cheese salt, bulk, \$2.50 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, \$2 per case of 2 doz.; rock salt, \$5 to \$6 per ton.

CANNED GOODS—In these lines business is quiet. Prices in most lines remain firm with upward tendency. Some of our dealers failed to make the advance in vegetables, having sold freely at low prices to arrive. The new factory in New Brunswick, which came into the market with high prices, is now making sales freely. In oysters, prices have advanced and tend higher. Meats are held firm, but this is the dull season. We quote as follows: Corn, 70 to 75c.; peas, 75 to 90c.; tomatoes, \$1 to \$1.10; gallon apples, \$2.20 to \$2.25; corned beef, Canadian, \$2.40 to \$2.50; American, 2-lb. tins, \$2.60 to \$2.70; 1-lb. tins, \$1.40 to \$1.60; oysters, 2's, \$2.10 to \$2.20; 1's, \$1.40 to \$1.50; peaches, 3's, Canadian, \$2.50 to \$2.75; 2's, \$1.50 to \$1.75; American, 3's, \$2 to \$2.25; pineapple, \$2.50 to \$2.75; fruits in glass, \$4 to \$4.25; salmon, \$1.15 to \$1.20; ditto, flats, \$1.25 to \$1.30; lobsters, \$2.50 to \$2.60; haddies, \$1.05 to \$1.15; clams, \$5 for 4 doz.; chowder, \$2.50 to \$2.75 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1 per doz.; kippered herring, \$1.10 per doz.

GREEN FRUIT—The milder weather of the past few days has very much aided shippers. There is, however, no large business. Stocks are light. At this season there is little good fruit. Oranges, while quiet, are plentiful. There is quite a market for West India fruit in season, as a steamer comes here direct monthly. Beside oranges, there are now on the market shaddock, sweet and sour limes and grape fruit. In Malaga grapes prices are firmly held, and tend upward. Apples have but limited sale, and prices high and quality poor. Lemons and native cranberries are freely offered. We quote: Malaga lemons, \$6 to \$7; oranges, \$5.50 to \$7 per bbl.; apples,

\$2 to \$3.75; bananas, \$2 to \$2.25; grapes, 25 to 40c.; Malaga grapes, \$5.50 to \$7; native bog cranberries, \$5.50 to \$6 per bbl.; Cape Cod cranberries, \$8 to \$8.50 per bbl.; sweet potatoes, \$3.25 to \$3.50 per bbl.; Shaddock, \$3 per bbl.; grape fruit, \$3 per bbl.; sour limes, \$1.75 per box; sweet limes, \$2.50 per box.

DRIED FRUIT—Movement continues quite large. The market is well supplied except perhaps in peels. In Malaga layers sales, owing to low prices, have been large. Another car of California raisins is to hand this week. California seeded raisins are having a good sale. In prunes the sale is much larger than usual at this season, small lots of Californias arriving almost daily. The first full car to be sold here was made up among the different dealers this week. The market is easy. In foreign prunes there are very few here. Evaporated apples are about out of the market. There is no particular demand. Dried are also quiet. There are no dates except a few Fard as yet here. The Valencia raisins were late arriving this season, resulting in delay in merchants filling orders. A few cleaned currants are still brought in here from the States. In nuts there is improved demand. We quote: Valencias, $5\frac{1}{2}$ to 6c.; California L. M., 3-crown, $6\frac{1}{2}$ to $6\frac{3}{4}$ c.; London layers, \$1.50 to \$1.65; Imp. cabinets, \$1.75 to \$1.80; black baskets, \$2.25 to \$2.30; Dehesa layers, \$2.50 to \$2.75; currants, cases, $5\frac{3}{4}$ to 6c.; bbls., $5\frac{1}{4}$ to $5\frac{1}{2}$ c.; cartoons, cleaned, $7\frac{3}{4}$ to 8c.; bulk, cleaned, $6\frac{1}{2}$ to 7c.; prunes, boxes, 5 to 10c.; dates, 5 to $7\frac{1}{2}$ c.; Fard. dates, 7 to $7\frac{1}{2}$ c.; dried apples, $3\frac{1}{2}$ to 4c.; evaporated apples, 7 to 8c.; onions, \$2.10 to \$2.25 per bbl.; coconuts, \$4 to \$4.50 per 100 lbs.; figs, 8 to 10c.; Sultana raisins, $7\frac{1}{2}$ to 9c.; Malaga loose muscatels, 3 crown, $6\frac{1}{2}$ to $6\frac{3}{4}$ c.; 4-crown L. M. Californias, $7\frac{1}{2}$ to $7\frac{3}{4}$ c.; seeded muscatels, 1-lb. cartoons, $11\frac{1}{2}$ to 12c.; new Valencias, layers, $6\frac{1}{2}$ to $6\frac{3}{4}$ c.; citron peel, 18c.; lemon peel, 11c.; orange peel, 12c.

SUGAR—There is more of the second grade granulated being put on the market than at least for a long time, if not ever



Improved Wanzer Lamp

Non-explosive, no chimney, best light, burns Canadian oil perfectly. Soon saves its cost in oil and chimneys. Liberal discounts to the Trade. Every Lamp tested.

WANZER.

WANZER LAMP & MFG. CO
HAMILTON.

Millar's Paragon Cheese

SATISFACTION GUARANTEED

The Prettiest Pots

*From the
Refrigerator*



The Most Delicious Cheese

A trial is all that is necessary to win you in favor of Millar's. Its largely increasing sale is sufficient proof of its popularity.

HAVE YOU TRIED IT?

AGENTS
FRANK MAGOR & CO.
Montreal
A. E. RICHARDS & CO.
Hamilton
JOSEPH CARMAN
Winnipeg

T. D. Millar Cheese Company
INGERSOLL, ONT.

before. It gives better satisfaction than was expected. It answers splendidly for some grades of candy making. It is said to be a better value at the price than yellows. In sugar stocks are not large. We quote: Granulated, 4¼ to 4¾c.; yellows, 3¾ to 3¼c.; Paris lump, 5½ to 5¾c.; powdered, 5¼ to 5½c.

MOLASSES—In the face of light stocks and firmer prices at outside places, the market here is easy, and business is but fair. Holders are inclined to sell. Stocks here are about confined to Barbadoes and Porto Rico. There is some inquiry for New Orleans, but the price is against it. Syrups are scarce. We quote: Barbadoes, 23 to 25c.; Porto Rico, 27 to 30c.; New Orleans, barrels, 28 to 30c.; Antiqua, 22 to 23c.; syrup, 36 to 38c.; St. Croix, 20 to 22c.; Demerara, 33 to 34c.

DAIRY PRODUCE—Eggs continue to strengthen in price. Receipts not large, and there is a good demand for fresh stock. There is a better feeling in butter and rather better prices can be obtained for first quality. The market is, however, weakened by the quantity of poor held. Cheese is easy. Nearly all the different factories have a few yet to offer, but dealers here are not very free buyers. We quote: Dairy butter, 16 to 18c.; creamery, 18 to 20c.; prints, 20 to 22c.; cheese, 9½ to 9¾c.; eggs, 15½ to 16c.

FISH—Prices, except in smoked fish, are

firm, and likely to remain so. Pollock particularly rule high. They are quoted at just double the price of last year. There is no particular demand, but there is no fish. In dry cod there are fair arrivals and a good steady trade is being done. Prices firm. Grand Manan pickled herring are again quoted higher and stocks are light. Prices expected to hold if they do not further advance. A few frozen cod and smelt have been handled; but the weather is too soft for much business. Smoked haddies are in good supply and have full sale. Pickled shad is scarce. We quote: Large cod, \$3.40 to \$3.50; medium, \$3.20 to \$3.25; pollock, \$1.90 to \$2; bay herring, \$1.65 to \$1.75 per half-bbl.; smoked, new, 6 to 7c.; shad, half-bbl., \$4.50 to \$5; boneless, 2½ to 4c.; cod, 6 to 6½c.; Shelburne, bbls., \$2.75; half-bbls, \$1.85 to \$1.90; Canso, \$5 to \$5.25 per bbl.; elevator. The first steamer to load will be do, half-bbl., \$2.75 to \$3; wolves, \$2.25 to \$2.50 half-bbl.; bloaters, 50 to 60c.; kippered herring, \$1; smoked haddies, 4½c.

PROVISIONS—The market is quiet. Stocks not large. In mess pork there is fair sale. Our local packers largely supply the market. Beef is firmly held. The sale this season has been light. In smoked meat only a fair business is doing. Lard has turned firmer during the week. We

quote as follows: Clear pork, \$14.50 to \$15.50; mess, \$13.50 to \$14; plate beef, \$13.50 to \$14.50; hams, 12 to 13c.; rolls, 9½ to 10c.; pure lard, 7½ to 8c.; compound, 6½ to 6¾c.

FLOUR, FEED AND MEAL—There has been quite a movement in flour during the week. Prices have tended higher, particularly in Ontarios. Oatmeal, while higher west, does not show much change here. A fair stock is held, and dealers offer as low as some of the millers quote. Western oats keep high, and this has made quite a demand for those of this province, which are offered under western prices. Cornmeal keeps low. In hay the market is easy and sale dull. Beans are easy and the market is well supplied. Barley is firm. Split peas are scarce and high. There is some demand for yellow-eye beans. We quote: Manitoba flour, \$5.75 to \$5.80; best Ontario, \$5.10 to \$5.25; medium, \$4.80 to \$4.90; oatmeal, \$3.65 to \$3.75; cornmeal, \$1.90 to \$2; middlings, car lots, in bulk, \$16.00 to \$16.50; bran, do, \$15 to \$15.50; hand-picked beans, \$1 to \$1.10; prime 90 to 95c.; oats, 34 to 36c.; hay, \$11.50 to \$12.50; barley, \$3.15 to \$3.25; round peas, \$1.25; split peas, \$3.45 to \$3.50; yellow eye beans, \$1.75.

ST. JOHN NOTES.

The Bank of Nova Scotia agency at Campbellton has moved into new quarters.



Tomato Products

Their enormous sale is the best evidence of their superior qualities. The greatest care is taken in their preparation.

- Tomato Ketchup
- Tomato Chutney
- Tomato Soup
- Baked Beans with Tomato Sauce

Other Popular Specialties are:

- India Relish
- Evaporated Horse Radish
- Sweet Pickles
- Chili Sauce

For sale by

H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE
always bear this
Keystone trade-mark.



They now occupy a handsome brick and stone building.

Winter port matters are now active. The first steamer to arrive was the Alcides, of the Donaldson Line. She will take a full cargo from here.

The output of cheese on Prince Edward Island for the past season is valued at \$300,000, thirty-two factories running. In the winter there are nineteen creameries in operation.

The Provincial Government are now running the Sussex creamery. Cream is supplied by outlying skimming stations, and the butter is manufactured at Sussex. A dairy school will be held in connection with the creamery after the New Year.

There is talk of a new steamship line next spring to run from St. John to Bridgetown via Digby. There are also two new lines of railway in contemplation, one for New Brunswick, to run from Campbellton to St. Leonard, and one for Nova Scotia, to run between Windsor and Truro.

Shipments of sheep and geese from P. E. Island to the American market have been very large of late. Three shipments from Summerside of sheep numbered 8,661, while one shipment of geese numbered 2,905; total value of all, \$18,101. The shipments of geese are not as large this year as last. It is said to be due to quality.

Mr. A. F. Easty, of Clairmonte, Man & Co., Barbadoes, called on THE CANADIAN GROCER this week. The call was a particularly pleasant one. His firm have quite large business connections with our city. They do not ship as much molasses to this port as some other Barbadoes firms, but they receive large quantities of goods on consignment from here. Mr. Easty gives as a reason for the better quality ruling in Barbadoes molasses this year the perfecting of the production of a new grade sugar cane, which they find particularly suited to their island. He claims their molasses will run even better next year. He finds much fault with the steamers now running between here and Barbadoes, they not being properly ventilated for business in that hot climate, much goods being spoiled in the hot close holds of the steamer. He also thinks the steamers call at too many places to allow of the business being the success it should be. He holds the shippers largely responsible for low markets and poor returns, the consignment, often being goods which, because of quality, are unsalable at home. Such goods, besides not bringing satisfactory prices themselves, very much interfere with the sale of better stock. Shippers also often send goods not at all suited to the market, and of course are dissatisfied with the results. This could be avoided by writing to

the island before shipping the goods and finding out the facts regarding their likely sale there. The market is not a large one, and shippers should be very careful not to overload it. Mr. Easty feels a much larger business should be done with Canada, particularly in flour. He says Manitoba flour is now sent there by New York houses, who rebrand it at New York. In fish he thinks the outlook for the spring is for better prices. He would have more attention given to the packages in which pickled fish are shipped, the fish often arriving there dry, this never being the case with Scotch and Irish shipments. Mr. Easty's visit to our city is sure to lead to increased business between our shippers and his firm.

COST OF GOOD COFFEE NOT REDUCED.

There has been an item in the papers lately to the effect that there has been a fall in the price of Java coffee of 9½ cents a pound. It has made considerable trouble for Boston coffee merchants, consumers demanding a reduction.

The fact is, that the item in question referred to an inferior coffee raised on the island of Java which is sold entirely in Holland. The 9½ cents referred to is Dutch currency, equal to about 38-10 cents of our money. This grade of coffee is what is known as Malany, and corresponds to the grade Santos No. 3, a cheap South American coffee. The value is about 8½ cents a pound.

The Java coffee sold in this country ranges in price from 24 to 30 cents per pound raw. During the week, 2,000 mats of interior Java coffee were sold at 24 cents and about 200 mats or mandhelings at 30 cents per pound raw. This last-named coffee would cost over 36 cents, roasted, and the price for it is practically as high as it ever has been.

In short, good coffee is selling for what it usually sells.—Boston Herald, 23rd November, 1897.

LATE ADVERTISEMENTS.

The following items arrived too late for insertion in the regular advertising space. Reading notices inserted in this column at 5c. per word.

Money is quickly turned with profit, handling "Enameline."

Buyers will consult their interests by seeing samples and figures of "A1" and "Empire" blends of coffee offering by Lucas, Steele & Bristol.

The Eby, Blain Co., Limited, can interest early buyers in some desirable lines of Ceylons and Assams, which shrewd merchants will do well to investigate.

Seville orange marmalade is having a big run with W. H. Gillard & Co. This article is equal to any imported, and is manufactured from nothing but extra-standard granulated sugar and the Seville orange.

FOR SALE.

TO TEA BLENDERS.—A Savage's Tea Blender; capacity 500 lbs.; also a Savage's Tea Equalizer and an Iron Safe. P. R. Buchanan & Co., 11 and 13 Front St. East, Toronto.

FOR SALE. Boxes Choice Smoked Herrings and Half-Barrels Herrings. Choice Prime Beans, Evaporated Apples. Apply JAS. R. SHIELDS & CO. Board of Trade, TORONTO

THE BEST CANADIAN LAMP OIL MADE IN CANADA

Car Loads or Less. Write for Prices.

THE QUEEN CITY OIL CO., Limited
Samuel Rogers, President. TORONTO

THE TRADE BUILDERS OF B.C.

ARE
OKELL & MORRIS' GOLD MEDAL BRANDS
OF PURE Preserves, Pickles, Ketchups, Vinegars, Confectionery, Canded Peels.
We guarantee the purity of our manufactures. Works: VICTORIA, B.C.

RIVERSIDE CANNING WORKS

Wallaceburg, Ont.

Eagle Brand Tomatoes, Corn and Catsup
THE BEST IN THE MARKET.
No coloring in Tomatoes; no bleaching in Corn. All goods warranted pure and to possess natural flavor.
W. J. BADDER, Prop.

POTATOES AND APPLES Wm. Hannah & Co.

TORONTO and MONTREAL
Board Trade Building. 177 McGill St.
We are always open to buy or sell car lots.
Write or Wire us for Prices.

THE MANITOBA PRODUCE AND COMMISSION COY. WINNIPEG, MAN.

Wholesale Dealers
Butter, Eggs, Cheese, Poultry,
Dried and Pickled Fish, and Fruit.

FOR SALE..

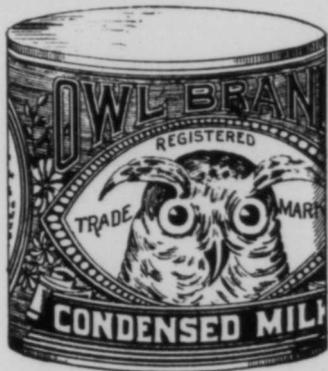
Grocery brokerage business. Calling on wholesale trade. Only \$2,000 cash. Apply to "Broker."

Care CANADIAN GROCER.

POULTRY WANTED

We are prepared to purchase Chickens, Turkeys, Geese and Ducks, dressed or dressed and drawn, delivered in good order at our factory in Hamilton.

For particulars, apply to
THE SIMCOE CANNING CO.
SIMCOE, ONT.



DON'T PAY FANCY PRICES

for imported milk when you can buy better HOME PRODUCED for much less money. Give **OWL BRAND CONDENSED MILK** a trial, if you have not already done so, and see if your customers will take any other brand after once using ours. One of the great beauties of it is, that it will keep in any climate, hot or cold. We can prove this from experience, as we make regular shipments as far south as Trinidad and as far north as the Klondyke, and receive nothing but praises as to the keeping qualities of our Condensed Milk.

Made only by

The Canada Milk Condensing Co., Limited,
Antigonish, N. S.



The Club Coffee

Clubmen always want the best. That is how this Coffee gets its name. There are still a few towns unrepresented. Do you want a *good thing*? Write

Ewing, Herron & Co.
Coffee and Spices
Montreal.

NEW GOODS

GRENOBLE WALNUTS
SHELLED WALNUTS
SOFT SHELL ALMONDS
SHELLED ALMONDS
LONDON LAYERS
IMPERIAL CABINETS
CHOICE CLUSTERS

GEORGE FOSTER & SONS
BRANTFORD, ONT.

Do you sell Sterling Pickles?

If you do your customers get a thoroughly good pickle at a low price.

ONIONS, CAULIFLOWER,
CUCUMBERS, MIXED, CHOW.

All in neat bottles suitable for family trade.

Write for prices to

T. A. LYTLE & CO.
Vinegar Manufacturers, TORONTO

"MALAGA"
**LOOSE . . .
MUSCATELS**

CHOICE AND FINEST
50-lb. Boxes

WARREN BROS. & CO.
TORONTO.

**Extra Choice
Hams Bacon
Pure Lard
Mess Pork**

PARK, BLACKWELL & CO., Limited
Pork and Beef Packers,
TORONTO

BUY
**Ivory Bar
Soap**

THE BEST MADE

**MALAGA
RAISINS**

Large consignment now in store.

PERKINS, INCE & Co.
TORONTO.

The
**EIGHTEEN
NINETY
SEVEN
FAVORITE**



"Since upwards a Quarter Century, we have used your exquisite Coffee Blends and won't use any other."—Extract.

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

TKINNEAR & CO. are in receipt of Patras currants, selected and cleaned, in quarter cases.

New shelled filberts are in stock with the Davidson & Hay, Limited.

The quality of Chocolat-Menier is excellent, while the price is low.

Perkins, Ince & Co. have arriving a shipment of Rio coffee ex ss. Buffon.

H. P. Eckardt & Co. received a carload of new season's dates on Thursday.

Warren Bros. & Co. have to hand a shipment of extra choice flinty Rio coffee.

H. P. Eckardt & Co. have received a shipment of Austrian granulated in bags.

Choice September make Roquefort cheese is in stock with Lucas, Steele & Bristol.

T. Kinnear & Co. report they have some fine lines in California apricots and peaches.

The Davidson & Hay, Limited, are showing a pretty sample of Jamaica raw sugar now in stock.

Shelled walnuts are in store with Lucas, Steele & Bristol; also shelled Valencia and Jordan almonds.

The Davidson & Hay, Limited, have another shipment of 4-crown muscatels due to arrive in a day or so.

Several invoices choice Indian and Ceylon teas, ranging from 17 to 19c., are offering by Lucas, Steele & Bristol.

H. P. Eckardt & Co. have Marbot and Grenoble walnuts, Sicily filberts, Tarragona almonds and Brazil nuts in store.

For one dollar a dozen you can buy from Lucas, Steele & Bristol first-class marmalade in glass; also jams and jellies, including red currant.

Per ss. Ormiston and Rosarian, winter stock of Southwell's jams, jellies and marmalades. Write F. Magor & Co., Montreal, for quotations.

Rutherford, Marshall & Co. have a good demand for all kinds of butter, and would advise holders to let their supplies come forward while fresh.

H. P. Eckardt & Co. have this year a shipment of Griffin & Skelly's "Royal" apricots, which have turned out bright stock of excellent flavor.

The Alpha Chemical Co. reports brisk shipments in "Quickshine" stove polish to the wholesale trade. The demand for this polish is said to be large.

The Eby, Blain Co., Limited: "We have a fine assortment of fruits, etc., in cartoons, very effective for window display, such as California choice and fancy apricot

and peaches; Griffin and Skelly's and 'Clover Leaf' seeded raisins; Rein's Malaga blue baskets, all in 1-lb. cartoons; California fancy cluster raisins in 2½-lb. cartoons; and Batger's 'London Cut' mixed preserved peel in 1-lb. drums."

"Sunnyside" tomato catsup, packed in Cincinnati, O., in pint bottles to retail at 15c. is having rapid sale with the Eby, Blain Co., Limited.

Tarragona almonds, Grenoble and Marbot walnuts, new Brazils and filberts, fancy peanuts and polished pecans are in store with the Eby, Blain Co., Limited.

All lines of Christmas fruits, including finest Jordan, finest Valencia and "Swan" confectioners' shelled almonds are in stock with the Eby, Blain Co., Limited.

D. Gunn, Bros., & Co. report consignments of large roll butter still large, but that they have been enabled to keep well sold up by their large shipping orders.

Poultry dressing, sage, savory, thyme, sweet marjoram and pastry spice are being offered by Lucas, Steele & Bristol in handsome glass pots with screw tops, at \$1 per dozen.

A full assortment of Rae's olive oil, in glass and tins, at Frank Magor & Co., 16 St. John street, Montreal. "This is the purest olive oil brought to Canada," write the firm.

The Davidson & Hay, Limited, draw the attention of the trade to their stock of Valencia raisins, which includes off-stalk, f.o.s., selected and layer fruit by the best-known packers.

Rutherford, Marshall & Co. report that receipts of poultry for Thanksgiving trade were far in excess of any previous season, and that the demand was so good that stocks were well sold up.

Many housekeepers prefer buying their mincemeat as wanted instead of making it. Storekeepers should therefore have a supply. H. P. Eckardt & Co. report a good demand for both Wethey's and Heinz mincemeat.

W. H. Gillard & Co. are now in receipt of their "Paradise" and "Haycastle" currants, and orders are being filled. Their sales of these two grades have this season greatly exceeded those of last year, showing that the quality and appearance of these goods are appreciated.

The F. F. Dalley Co., Limited, of Hamilton, say their trade for their self-rising buckwheat and tea biscuit flours has been four-fold the output of last year, and they were somewhat behind in filling some of their orders, but with their increased machinery, which they have just got in place, they will be able to catch up, and they hope their numerous patrons will bear with them for the delay that may have taken place in filling orders.

WORK ON CROW'S NEST PASS.

A gentleman who has returned from a trip along the Crow's Nest Railway, said yesterday that excellent progress was now being made by the contractors, mostly all of whom are Winnipeggers, under the direction of Manager Haney. The grading is at present finished to the summit of the mountains, to Crow's Nest Lake, a distance of 72 miles from McLeod. Grading parties are strung out all along to the crossing of the Kootenay River. The rails are laid to Pincher Creek, 22 miles from McLeod, where the work is stopped by the construction of a big bridge, which is one of the heavy parts of the road. Work is also being pushed in an easterly direction from Kootenay Lake, and the wagon road has been made 30 miles. This is always the first part of railway construction, a road to bring in supplies to the camps.—Free Press, Winnipeg.

B. C. SALMON IN THE EAST.

The Herald of Trade, of San Francisco, says, in its issue of November 19: "Puget Sound advices report that sockeyes are all placed, and considerable of the fall pack. All the better grades of fish packed at all points on this coast are said to be practically sold to distributors, as is a large proportion of the second grades. It is stated that the sales of British Columbia fish east have interfered with the successful placing of as much Alaska as has been desired, and in consequence it is said that some cutting has been done east."

THE WALLACE KLONDIKE.

One of the greatest displays of gold nuggets in New York is shown in the window of Wallace & Co., 31 Cortland street. The nuggets are put up in canvas bags doubly sealed with green wax and tagged Wells, Fargo & Co.'s express. A ton and a half of these yellow nuggets are being put up daily for those ladies who cannot reach the Klondike regions before spring, and desire a fine chocolate as a tonic to their impatience.

BOARD OF TRADE FOR PICTOU, N.S.

Pictou, N.S., has organized a board of trade. Fifty years ago Pictou had a similar organization. The officers are:

President—H. H. Hamilton.
Vice-president—G. R. Chisholm.
Secretary—Chas. W. Ives.
Council—A. J. Craig, A. C. McDonald, Adam Carson, Fred McLennan, James Yorston, Jas. A. Fraser, John R. Davies, John A. Stalker.

Toronto flour exporters are taking advantage of the favorable conditions of the Old Country market and are sending a large amount to the Liverpool market. Two shipments this week were invoiced at \$70,000, and the flour was sent via New York. Miller & Spink have been sending over on an average of 1,000 sacks a day.

Ex Steamer "LORD GOUGH," direct from Aberdeen, we have received our

FALL IMPORTATION OF

Morton's Preserved Herrings

which consists of

10 Casks Morton's Kippered Herrings, each 30 doz.
20 Casks Morton's Herrings in Tomato Sauce, each 30 doz.



SPANISH ONIONS

cases about 140 lbs., \$2.40 per case.

Only a few cases left. Order quickly, if you want shipment by freight, and thereby avoid the expensive Express charges, which will be inevitable in a few days. Onions fear the frost.



Our First Importation, 125 bales, of '97 Crop

PURE MAYETTE GRENOBLE WALNUTS

is almost all gone, but . . . we have another shipment of 100 bales on the way, which we expect here 10th to 15th December; in time for your Christmas Trade. As they say..! "Write for prices."

We handle no other grade or kind of Walnuts besides the GENUINE Pure Mayette Grenobles, which we buy only from the most reliable dealers in France, to make sure that we get "THE..ARTICLE"



To arrive in the First Half of December.

SHELLED WALNUTS

55-lb. cases. THE BEST QUALITY.

100 Cases	E.M.D. Brand	-	16c.
50 Cases	DUFOUR Brand		16c.

Terms: Net 30 days or 1 % 10 days F.O.B. Montreal.

HUDON, HEBERT & CIE., Montreal

CONDIMENTS AND SAUCES.

THOUGH there is much of science in cooking, we have now and then to give science the go-by and simply appeal to the senses. Therein lies the solution of the mystery that puzzles many a good soul, viz., the great variation in performance that is shown by a company of cooks who are given the same recipes, the same materials, and the same conditions to work with. But they do not all use their eyes to see with, they have not the touch to feel, a keen sense of smell, and a quickly perceptive taste. To succeed in flavoring, a cook must not only be active and tasteful in the preparation of dishes, but she must not allow defects to rise or flavors once present to escape.

While a perfectly sound and healthy palate may not crave condiments, yet the majority of digestions require to be humored and kept in order, and their peculiarities must be studied. Dr. Brunton says: "Savory food causes the digestive juices to be freely secreted. Well cooked and palatable food is, therefore, more digestible than the unpalatable. If food lacks savor, a desire naturally arises to supply it by condiments, not always well selected or wholesome."

In the fourteenth century spices were both costly and rare, most of them going from the Levant to the rest of the world. Chaucer mentions many by name—canella, macys, clowe (cloves), grains of Paradise, nutmegs, caraway and spikenard. The ancients, especially the Greeks and Romans, used condiments very freely. An old English historian, referring to the earlier Roman court, says: "The best magistrates of Rome allowed but the ninth day for the city and publick business; the rest for the country and the sallet garden." From this it would seem as though the education of taste was accounted of some moment in those days.

And nowadays the best chef de cuisine looks upon condiments as nothing less than

necessities, depending upon them largely for the success of his pet creations; yet he uses them with the greatest discretion and sparingly.

The value of sugar as a condiment is not always sufficiently realized. It renders watery and insipid vegetables more digestible, and in unsuspected quantities it softens and heightens the flavor of sauces and ragouts.

The Belgian and Dutch housewives think very highly of the virtues of lemon peel, and depend upon the home-grown herbs rather than the warehousemen's stores.

The boquet garni is the mainstay of the French woman, and well it may be. It is more delicate and subtle than spices or dried condiments are apt to be. Usually the boquet garni is composed of sprigs of chevril, chives, thyme, bay leaves, tarragon and parsley.

Of the cruet sauces that are to be bought in these times too much cannot be said. There are mushroom, walnut and tomato catsups, anchovy, shrimp and other essences, with innumerable sauces that can be depended upon to make a very flat sort of a concoction expand into a delectable dainty, indeed.

Curry, really a condiment, is, strictly speaking, a mixture of many others. Perhaps only an Indian can make it to perfection, many of its ingredients being native to the country whose poorest peasantry look upon curry as a daily necessity.

As a condiment, pepper is valuable in heightening the flavor and giving piquancy to savory dishes, and it behooves a cook to know just what pepper shall be used and for what dish; for by the use or abuse of this sort of seasoning it is quite possible to make or mar the happiness of a dinner.

As a flavoring and digestive agent (hearken to this, sufferers from dyspepsia) vinegar holds a first place. But it must be of the best quality. A few drops of vinegar are of great value in the composition of

stews and sauces, but, like onions, it is to be suspected only—not proclaimed.

While a fine and discriminating taste is natural to a few only, it may be cultivated in some degree by all. It is the fortune of the cook who possesses it; and possessing it not, he or she, though heavily handicapped, may, through plenty of experience, acquire a very fair semblance of it.—The Epicure.

CANADA AND THE CAPE TRADE.

Mr. G. H. Flint, of Montreal, who has just returned from an extended trip through the British and German colonies and the Transvaal, takes a most hopeful view of Canada's commercial prospects there. The United States does a considerable trade, but Canadian and British commercial methods were more acceptable. The Afrikanders do not like the general American way of drawing at sight on purchases. The sight drafts are sent by mail steamers, which necessitates paying for goods before the slower-going freight steamers arrive with them. British and Canadian traders show their faith in the people by delivering goods before demanding payment. This is fully appreciated, and there are comparatively few cases of bad faith. Mr. Flint believes there is a good opening for Canadian trade in grain, cheese, butter and such machinery as is made in the Dominion. It is almost impossible to get first-class butter or cheese in the country, and eggs are scarce and dear. The current price of eggs in Cape Town was equal to about 2s. a dozen, but that was regarded as exceptionally low, 3s. being the average rate.—London Financial News.

PERSONAL MENTION.

Messrs. W. H. Ferguson and T. A. Rowatt, representing the Retail Grocers' Association of London, were in Toronto this week inspecting the food show.

Major Oxley, of the wholesale grocery firm of Bauld, Gibson & Co., Halifax, visited some of the wholesale grocery warehouses in Toronto last week, and expressed himself at being well pleased with what he saw. He has been taking a course in cavalry at the Stanley Barracks and passed his examination on Saturday last. The firm of which he is a member was established in 1816.

LAPORTE, MARTIN & CIE.

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

"Princess Louise" Japan Tea.**"P. Richard's" Brandy.****"Victoria" Japan Tea****"Mitchell's" Whiskeys**

72 to 78 St. Peter Street, MONTREAL

Canadian Made and there is None Better.

GROCCERS! Buy the Polish that will satisfy every customer.

QUICKSHINE

STOVE POLISH IS THE ONLY ONE.

Manufactured by

THE ALPHA CHEMICAL CO. - Berlin, Canada.

Be sure and see this space next week.



Looking 'round . . .

for better Mince Meat will bring you back again just where you started. You won't find a better article in the world than

WETHEY'S CONDENSED MINCE MEAT

because it combines the purest and best meat, fruits and spices procurable. Nothing second rate is used.

J. H. Wethey, Mfr., St. Catharines, Ont.



A few fine goods--

A full line of the well-known Franco-American SOUPS, in quarts and pints.

Windsor's Ice Castle LOBSTERS, flat tins, none better, very few equals.

Williams Bros. and Charbonneau's MINCE MEAT, in 2-lb. tins. It is the best.

Something to make the old man feel good, the very rare and old blend of the finest MALT WHISKY, "Duke of Cambridge." It is without a rival.

L. CHAPUT, FILS & CIE.

... Montreal

MANITOBA MARKETS.

WINNIPEG, Nov. 29, 1897.

DELIVERIES of wheat have almost entirely ceased owing to the bad roads and the fact that dealers show very little anxiety to purchase, being afraid of not getting grain out of Fort William before navigation closes. Dealers are now getting themselves in shape to buy on a May basis, which will naturally reduce the price several cents. The bulk of the wheat, which a few weeks ago was in country elevators, is now pretty well shipped to Fort William. At time of writing exporters are finding difficulty in obtaining boats. Not only have freight rates gone up, but owners of boats are seemingly reluctant to bring them to Fort William, no doubt afraid of getting them tied up there for the winter. A very great difference of opinion exists as to the amount of wheat still in the farmers' hands, some putting it at 5,000,000 while others estimate it at from 2,000,000 to 3,000,000. At a great many points the supplies are, without doubt, exhausted. Prices until Saturday have been ruling at 77c. on a standard rate of freight.

The oatmeal question is assuming rather an ominous aspect in Manitoba. The oat crop here has all along been known to be very short. In previous years the yield of oats was heavy, and a large and profitable trade in oatmeal was established; in fact, the Manitoba made oatmeal had attained considerably more than a local reputation. This year, owing to the scarcity of oats, the millers are confronted with this problem. Tariff on oats from the United States is \$6 per ton, and the tariff on oatmeal is \$4. This means, of course, that it is quite impossible to import oats and compete with American meal, and already some of the mills have closed down. Manufacturers of oatmeal are moving to induce the Government to arrange the tariff on a more equitable basis. As very large sums of money have been invested in this industry it is felt that Government should come to its assistance and save it from utter annihilation.

Trade generally continues very fair. Of course, wholesale houses have largely shipped their Christmas orders and there is a little lull, but business on the whole is very good, prices are maintained and payments are prompt. There are some few changes of interest.

BUTTER—Dairy is a little easier as regards supply, but there is not enough so far to affect the price, although it is anticipated that the price will fall as the supply increases. There is little or no creamery butter. First-class fresh creamery is being brought through from Ontario, the price paid being 18 to 18½c. at point of shipment.

EGGS—Dealers are paying 18c. per doz. delivered in Winnipeg. The supply is still

short and likely to remain so for the next two months. In fact the egg situation reminds me strongly of a rhyme seen in the autograph album of a poultry expert:

"Mary had a little hen,
'Twas feminine and queer,
It laid like smoke when eggs were cheap
And stopp'd when eggs were dear."

POULTRY.—Market at present is firm. Trade for Thanksgiving was good. One firm have orders in from British Columbia for 160,000 lbs. to be delivered before Christmas, and of course Ontario will be requisitioned for much of this as well as for our own Christmas supply. Dealers are paying to producers 8c. for chickens, 9c. for ducks and geese, and 10 to 11c. for turkey, according to quality. It is thought, however, that as Ontario supplies arrive more freely these prices will go down.

CURED MEATS.—Market is firm and prices maintained. Breakfast bellies are coming in a little more plentifully, but are still a short market. Prices are about the same. Hams, 12c.; extra short clear American, 7¾ to 8c.; shoulders, 8½c.; short spiced rolls, 9 to 9½c.; dry salt, boneless, 8¼ to 8½c.; backs, 9 to 9¼c.

FRESH FRUIT—Mexican oranges are in and the lot are a fine sample; much ahead of the shipment received earlier in the season. Price, \$5 to \$5.50. Lemons have been short for a few days, but new stocks arrive early in week, price, \$5 to \$5.50. Apples, Canadian winter, \$4.50; American ditto, \$4.25; pears, \$2.25; bananas, \$2.50 to \$3, according to size of bunch. Cape Cod cranberries have dropped to \$8.50 to \$9.

FISH—Finnan haddies, 8c. per lb. Oysters, \$2 per gallon.

CANNED GOODS—Market very firm and prices in some lines advancing. Tomatoes are now \$2.35 per case; corn, \$1.60; peas, \$1.75; beans, \$1.75; pumpkin (of which large quantities are sold here) \$2 per case; baked beans, 3-lb., \$3 per case; pork, beans and tomatoes, 1's, \$2.80 per case of 4 doz.; 2's, \$2.25 per case of 2 doz.; 3's, \$3.25 per case of 3 doz.; French peas, Petite pois Moyens, \$15 per case of 100 tins; Petite pois Moyens, fin, \$18 per case of 100 tins, and Petite pois Moyens, tres fin, \$20 per case; mushrooms, 1st quality, \$21 per case; buttons, \$24; canned apples, (for which there is a good demand) 3's, 2 doz. in case, \$2, gal., ½ doz. in case, per case, \$1.25; peaches, Canadian, 3's, 2 doz. in case, \$5.50; Cal., ditto, 2½'s, 2 doz. \$4.75 to \$5, according to brand; 2's, 2 doz. in case, \$3.50; pears, 2's, 2 doz. in case, \$3; plums, G.G., 2's, 2 doz., \$3; egg, 2's, 2 doz. in case, \$3.

EVAPORATED FRUITS—This market is firm and advancing. Dried apples, offerings very small and price 6c.; evaporated, 11c. per lb. This is an advance of 1c. during the week, and means that evaporated apples are now ½c. higher than California apricots and the same price as peaches. The evaporated apple market has gone so high as to be almost prohibitive, and in consequence there is large sale of apricots and peaches. Nectarines, yellows, 10c.; reds, 11c.; pears, 11c.; plums, 10c. Prunes, 40-50, 8½c.; 50-60, 8c.; 60-70, 7½c.; 70-80, 7c.; 80-90, 6½c.; 90-100, 6c.; 110-120, 5c.; small prunes, 4½c.; raspberries, 22c.

DRIED FRUITS—Raisins, ordinary off-stalk Valencias, \$1.75; layer Valencias, \$2; California loose muscatels, 2-crown, 6½c.; 3-crown, 7½c.; 4-crown, 8½c.; seedless, 7½c.; California Valencias, 6¼c.; loose muscatels, seedless, in 1-lb. packages, 11½c.; table raisins, 6c.; Crown Imperial clusters, \$3.50 per box of 20 lbs.; 5-crown Dehesa clusters, \$3 per box; 4-crown fancy clusters, \$2.50; 3-crown London layers, \$2; 5-lb. cartoons, \$1 each; 2½-lb. cartoons, \$4.50 per doz.

FIGS—New goods we quote at 14, 16 and 18c., according to number of crowns and size; quality good. Figs in glove boxes, \$2; cooking figs, natural, 5½c. per lb.; 1st quality, 6c.; superior, 7c.; extra, 8c.

CURRENTS—This market is high and firm, with no signs of decline in price. Provincials, bbls., 6¼c.; half-bbls., 6½c.; cases, 6¾c.; Filiatras, ¼c. advance on these prices.

NUTS—Shelled almonds, 25c. per lb.; soft shelled Tarragona almonds, 12½c.; Brazils, 12½c.; filberts, Sicily, 10c.; Barcelona, 12c.; peanuts, green, 9c.; do, roasted, 11½c.; Grenoble walnuts (old stock), 12½c.; filberts, 12c.; hickory nuts, 10c.; butternuts, 9c.; cocoanuts, \$1 per doz.

TOBACCO—The situation still retains its peculiar feature of one manufacturer having advanced 3c. per lb. and the others remaining at the old figures. General prices of tobaccos here are: Prince of Wales, 3's, 4's, 8's or 16's, 65c. per lb.; British Consols, 80c.; T. & B., 3's or 4's, 78c.; Lily, 63c.; Crescent, 8's, 60c.; Derby, 4's, 66c.; do, 8's, 66c.; Woodcock, 4's, 67c.; Beaver, 9's, 73c.; Lucky Strike, 65c.

COFFEE—The price and situation remain unchanged.

CHARGED WITH FRAUD.

A despatch from Winnipeg, under date of Nov 30, says: "John A. Gaynor, agent for Marshall & Co., tea merchants, London, Ont., had drafts falling due this month. He did not have money to make payment, and hit his head against a telegraph post, rendering himself apparently unconscious. Doctors worked on him some time, and when he recovered he said he had been robbed of \$600. It was subsequently discovered he was only shamming, and he confessed that he had concocted the story to avoid paying the drafts. He was arrested to-day charged with concealing money for the purpose of defrauding his creditors."

A BIG SHIPMENT OF TEA.

The Salada Tea Co.'s business with the United States is assuming nice proportions. This week the company is shipping ten tons of "Salada" in half-pound packages to Boston, while four additional tons are being forwarded for distribution in Buffalo and Pittsburg. It is said that this is the biggest lot of tea ever shipped to the United States by one firm in one week.

**Going to Retire?
Want to Sell Out?**

If so, say so in THE CANADIAN GROCER. It reaches the most likely buyers. Two cents a word each insertion.



**DEWAR'S
FAMOUS SCOTCH**

can be had from
Geo. J. Foy
R. H. Howard & Co.
Perkins, Ince & Co.
Adams & Burns
and all...
first class houses.

FANCY

INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACE
POLISHED
IMPERIAL SEETA
IMPERIAL GLACE

**MOUNT
ROYAL
MILLS**

D. W. ROSS CO.
Agents

RICES



**Ashamed of
Canada?**

No doubt you are proud of Canada, its resources, its climate, its able men. If so, why do you sell imported goods when you can get as good that are made in Canada?

WHITE MOSS COCOANUT

is equal to any that was ever manufactured by any man in any country. You make your living in Canada. Patronize its Industries. Ask your jobber or write us for samples.

Canadian Coconut Co.
MONTREAL

THE BEST IS THE CHEAPEST.
THE LEADING AND
POPULAR
DESSERT.

**Minute
OR SIXTY SECONDS
Tapioca**
REGISTERED '94.

NO SOAKING REQUIRED. DELICIOUS, NOURISHING. ONE CUP EQUAL TO TWO OF FLAKE OR PEARL TAPIOCA. EXCELLENT RECEIPTS ARE GIVEN ON EACH PACKAGE.

Prepared Only by
**WHITMAN
GROCERY CO.**
ORANGE, MASS.

ASK YOUR GROCER FOR MINUTE TAPIOCA, AND TAKE NO OTHER.
ONCE USED ALWAYS USED.

ENAMELLED MEASURES

In 1/2 pt., 1 pt., 1 qt., 2 qt. and 1 gal. sizes.

GOVERNMENT STAMPED



Superior

to Measures made of Tin, Wood or Copper. Easily cleaned and will not Rust or Corrode

The McCLARY MFG. CO.

LONDON, TORONTO, MONTREAL, WINNIPEG, VANCOUVER

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT

We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples.

VERRET, STEWART & CO., Montreal - Quebec.

**Money
in
Brooms**

The quality of a broom is known by the name of the house that makes it. We spare no expense to secure the best material that money will buy. The workmanship is that of the highest class of skilful broom makers. BAMBOO-HANDLE BROOMS are one of our specialties—they are light, yet

very strong. They never fail to please housekeepers. Illustrated catalogue—free.

Chas. Boeckh & Sons, Mfrs.
Toronto, Ont.

AN AUTOMATIC SELLING MACHINE . . .

To sell —

**Adams'
Tutti Frutti**

For full particulars, apply . . .

Globe Automatic Selling Co.

13 Jarvis Street, - TORONTO, ONT.



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AT
LAST**

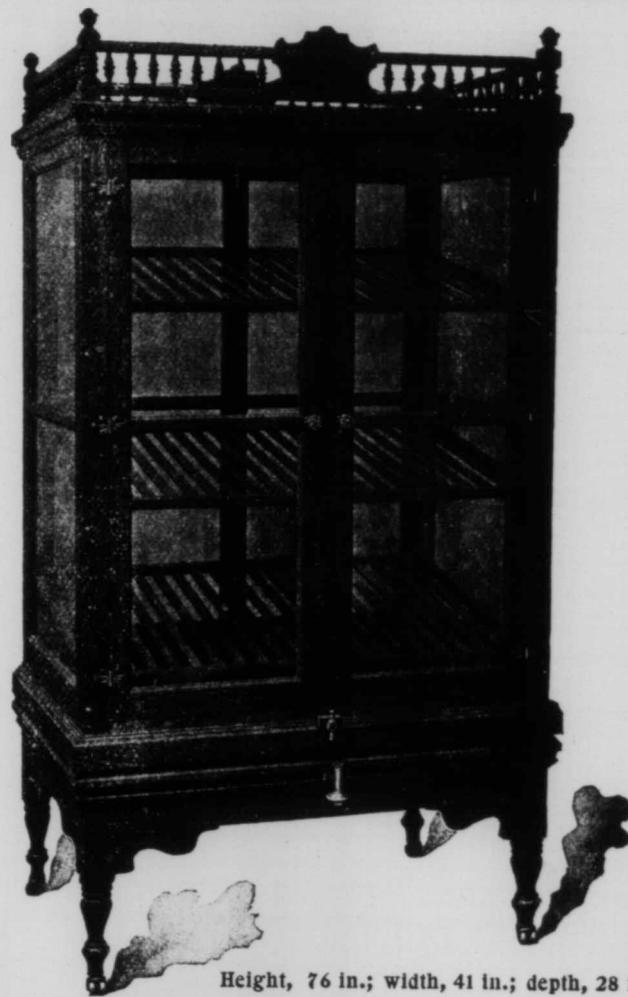
A
Perfect Cabinet
for

**RAISINS
PRUNES
CURRANTS
EVAPORATED
FRUITS
Etc., Etc.**

THE . . .
"PRAESERVO"
CASE

No shrinkage
No drying up
No loss in weight

Fruit kept
Moist and Fresh
always.



Height, 76 in.; width, 41 in.; depth, 28 in.

Write us for Descriptive Catalogue.

ARTHUR P. TIPPET & CO., MONTREAL

**HEALTH AND UTILITY OF THE
LEMON.**

SO much has been written and said about the large quantity of lemons that have arrived at this port from the Mediterranean, that it is advisable, perhaps, to bring to the attention of the public in general the necessity for partaking of the juice of the Italian lemon, and give a few points as to its being marvelously beneficial to health. I have conversed with several eminent physicians in regard to the use of lemon juice. In the course of our conversation, facts developed which demonstrated most conclusively that for weak and debilitated people the free use of lemon juice is sure to produce good results. A bilious attack may be soon overcome by taking the juice of one or two lemons in a goblet of water before breakfast. When taken on an empty stomach, the lemon juice is rapidly absorbed by the system. Lemons are an excellent remedy in pulmonary diseases. When used for lung troubles, from six to nine a day should be used. For this complaint the lemons should be boiled. First place the lemon in cold water and bring slowly to a boil.

Permit them to boil slowly until they begin to soften, then remove them from the

water, and when cool enough to handle, squeeze them until all the juice is extracted, after which strain the juice and add enough of loaf or crushed sugar to make it palatable, being careful not to make it too sweet. For feverish and unnatural thirst soften a lemon by rolling on a hard surface, cut off the top, add sugar and work it down into the lemon with a fork, then suck it slowly.

During the warm weather a sense of coolness, comfort and invigoration can be produced by a free use of lemonade. In the winter months, when colds are prevalent, hot lemonades will break them up sooner than anything else. Make them the same as ordinary lemonades, using boiling water.

A very nourishing drink for a convalescent is to add a fresh egg, beaten as light as possible, to a glass of strong lemonade. The lemon will destroy the raw animal taste that is so offensive to some.

The discomfort caused by sore and tender feet may be lessened, if not entirely cured, by applying slices of lemon to the feet.

Lemons will remove roughness and vegetable stains from the hands. Silverware, also, can be cleaned and will be kept in better condition by the use of lemon juice.—Laurence B. Contencin in *The Fruitman's Guide*.

WEST INDIA SUGAR QUESTION.

"Get rid of the foreign bounties." That, says Mr. Edward Kynaston, in his latest West India circular, is the gist of the 170 pages embodying the report of the West India Commissioners. The assertion made in London and elsewhere, that the growth of sugar in the West Indies was in a highly unsatisfactory condition, has, he declares, "been fully confirmed" in the report. "The whole volume rings with the same tune." Waxing warm with his subject, Mr. Kynaston, who may be said to express the opinion of Mincing-lane, goes on to say that "there can now be no excuse for allowing matters to come to such a crisis that the West India colonies will return to barbarism; and if it were possible to conceive such a course of action on the part of the Government, the fair name of England would be so stained that history could only write of this act as 'the great betrayal.'" Further, he asserts that the complications that would ensue on the sugar industry being abandoned in the West Indies are of such a nature that, sinking the shame of it, the cost to the Home Government would be on a colossal scale, such as this country would have reason to regret for many a year to come.—*Grocers' Journal, London*.

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MISLEADING THE GROCERS.

HERE is a strong tendency observable among some of the leaders and trade organs to "jolly" the members of the grocers' associations—if the slang term is admissible. When some ineffably childish scheme is proposed for an incurable evil, these well-meaning advisers are apt to greet it with encouraging smiles and plaudits, with the results that great waste of time and energy ensue and an acuteness of disappointment that bodes ill for further usefulness of the association. It may seem to be the height of politeness and the shrewd thing to encourage one's readers or followers in some delusion which appears to be harmless, but the notion, say, that department stores and price cutting can be abolished by law is not likely to be followed by a mood that is favorable to useful work for the associations; indeed, we can think of few things so fatal to trade organizations as deep disappointment accentuated or sharpened by the belated perception that the search for a remedy must be hopeless.

Almost to a man the trade editors succumbed to the "jolly" temptation when the department store evil seemed to urgently call for a remedy, but since then, with few exceptions, they have recovered their self-respect and courage.

But the "jolly" will still go on. When one topic loses its interest, and there is no longer any necessity to remain in a deceitful attitude toward it, some other evil or subject will bob up and the process be repeated.

The true friends of the grocers will never urge them to seek remedies the use of which can do nothing but cover them with ridicule. —Merchants' Review.

THEY PREFER OLD EGGS.

In the matter of eggs it is, after all, we suppose, a question of taste whether they should be taken "new laid," "fresh country," "very fine," "specially selected," or otherwise. Now, in China they look upon eggs from a totally different point of view. Shocking as it may seem, the older the egg in China the more perfect from an epicurian standpoint does it become, for no Chinaman who has a right regard for his palate eats fresh boiled eggs. Taken fresh, eggs are sent to soak, after having been washed, in a tub of aromatic water. After a time they are removed, and the water used in mixing a paste of lime and salt, in which the eggs are packed in jars. These are hermetically sealed and set aside to stand for a month, when they are supposed to be fit for eating. Those left packed in lime and salt for twelve months or more, when opened, are found to have changed color, solidified partly, and are colorless.

Manufacturer's Agents Wanted.

In view of the constant inquiries from manufacturers and merchants for names of good representatives in leading centres in Canada we are preparing a typewritten list of all the firms open for agencies.

This will be held at our offices for use of such inquirers.

It is important that the list be as complete as possible, and we will be glad to include everyone interested.

There will of course be no charge.

The following information is necessary

- Name.
- Address.
- List of agencies now held.
- References.

Address replies to _____

THE CANADIAN GROCER
Montreal or Toronto

BOOKS FOR THE RETAILER

Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business. The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

Pitfalls of the Dry Goods Trade

Three pithy papers dealing with Credits, Honesty, Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

Buying, Selling and Handling of Teas

Three valuable articles full of ideas and suggestions for grocery men.

Causes of Failure in the Hardware Trade

and how avoided. Three comprehensive prize essays reprinted from **HARDWARE AND METAL**.

Necessary Books for a Retailer

By a practical accountant. This treatise deals with systems of book-keeping and checking calculated to reduce mistakes and omissions, etc., to a minimum. A most useful book for any retailer.

Any one of the above mailed for . . . **10 cents**

New Customs Tariff

Alphabetically arranged and revised and corrected from the official copy as assented to by the Governor General, June, 29, 1897, including the old Tariff by way of comparison. Also comparative rates of the Dingley and Wilson (United States) Tariffs. — **15 cents.**

Credits, Collections and their Management

a most complete and comprehensive work of great importance to any business man. — **\$1.50.**

Address:

The MacLean Publishing Co. Limited
TORONTO and MONTREAL

INSURE YOUR LIFE IN THE CONFEDERATION LIFE ASSOCIATION

The right man

to fill a responsible place in business is the one who looks ahead and provides for future contingencies.

The right man

to have the responsibility for the welfare of his wife and family is he who makes provision for their comfort in case of his death.

The right man

knows that to insure his life is the only way to make such provision, and he knows that . . .

The right policy

is the UNCONDITIONAL ACCUMULATIVE Policy of the

CONFEDERATION LIFE ASSOCIATION

It contains one condition only—that is the payment of the premium. Rates and full information will be sent on application to the Head Office or to any of the Agents of the Association.

HEAD OFFICE—TORONTO.

W. G. MACDONALD,
Actuary.

J. K. MACDONALD,
Managing Director.

THE BLUE RIBBON MILLS.

G. F. & J. GALT, of Winnipeg, have always been looked upon as among Winnipeg's most progressive merchants. A firm faith in the country and large capital at their command has enabled them to extend their business in many lines advantageous to themselves and of benefit to the community. For some years they have put up a package tea known as "Blue Ribbon" which has met with much favor from the public.

"Blue Ribbon" tea being an established success, they decided to make further use of the name and within the last month have opened a large mill to be known as the Blue Ribbon Manufacturing Co., where the "Blue Ribbon" brand of coffee, spices and baking powder will be put up.

This mill is situated on Elgin avenue near Princess street and not five minutes walk from the great warehouses of the firm. It will be run as a separate department and is in charge of a man well known in the grocery, coffee and spice trade from the Atlantic to the Pacific, J. D. Roberts, or, as he was so long and so familiarly called, "Pure Gold Roberts."

Your correspondent dropped in the other morning to see how the enterprise was faring and found Mr. Roberts up to his eyes in business. The Galts, following a long-established rule, have had all the work in connection with their new enterprise done in Winnipeg. The machinery had, of course, to be imported, but the boxes, cans, cartoons, labels and the hundred and one things needed in a business of this kind have all been prepared in Winnipeg under the personal supervision of Mr. Roberts. The labels are all of very pretty design and on each and every one the blue bow is prominent with pleasing effect.

The first department visited was the baking powder room, which is kept at such a high temperature that a short stay only is possible. The powder turned out is velvety in texture and pure white in color. In reply to the jesting remark "Is there any alum in it?" Mr. Roberts said: "No; and no lime either." There is quite a controversy here just now between the price people and some of the local manufacturers of baking powder, as to the purity of their goods, so that this is rather a burning question at the present moment. The Blue Ribbon powder will be put up in 6, 8, and 12 ounce, and 1, 3 and 5 lb. tins.

In the spice room a Burns grinder and separator combined was in operation. The spices after being sifted fall from hoppers on the second floor to the stones and as they are ground pass, by carrier shaft, to the ceiling, from which point the perfectly

ground falls into one receptacle, the waste into another, and the partially ground is returned to the stones. A feature of the output of the new mill is "Blue Ribbon" pastry spice. This is a mixture of thirty-one different spices all ground together. The odor was so delightful it instinctively carried the mind forward to Christmas pudding, plum cake, mincemeat and all sorts of delectable dainties that will be in order this month.

The coffee department is the largest in the mill. Here a Burns coffee roaster, with a capacity of 2,200 pounds per day, was in full blast; the green beans fall from the upper floor through a long shaft into the revolving cylinder, below which is a slow and steady fire of coke. Round and round flies the cylinder, the beans performing a mad dance for 35 minutes or so, and the air meanwhile full of the delicate aroma. When the roasting is complete a handle is turned and down pour the beans, through a long spout into a great iron bin with a perforated bottom. Another handle is drawn forward and the large fan is set in motion, and as the beans are swiftly stirred the hot air is forced out and carried away through a flue, the idea being to cool the coffee as rapidly as possible to prevent the loss of aroma through the open pores. From this bin the coffee is shovelled into large galvanized iron tanks with close fitting covers. These tanks are on rollers and can readily be moved from one section of the building to another. In one corner of this room is the large coffee grinder. The motive power throughout the building is electricity.

In another corner is a small hand roaster and a tiny gas stove for testing coffee. Mr. Roberts offered to brew a cup for your correspondent, and as it was a snapping cold morning the offer was gladly accepted. After the beverage had been duly tasted and its fine flavor commented upon, Mr. Roberts said: "That is made from some coffee I have been trying hard to spoil. We ground it on Saturday, left it lying exposed to the air all day Sunday, and this morning I have added more water than we usually use, and still you find it a good cup of coffee. For the past two months I have been experimenting daily to get just the right coffee for the 'Blue Ribbon' brand, and, having finally succeeded in getting what we wanted, I was anxious to see what it would stand without spoiling, and after the treatment mentioned you find it still makes good coffee. Now, let me give you one made as it should be made." The first cup was good; the second was simply delicious. "We propose," continued Mr. Roberts, "to buy only the very best raw materials in all lines, and to prepare them in the latest improved scientific manner and

put them on the market in perfectly sealed packages, so that it will be impossible, or next to impossible, for them to suffer deterioration. The test I have just shown you with the coffee is a severe one, but it is necessary for us to try these things, as very frequently sellers and consumers are careless in their methods of handling goods, and an article that will not stand a certain amount of roughing without deterioration will not do for our trade. At present we are employing eight hands, four women and four men, but just as soon as all our labels, tins, boxes, etc., are ready we will run the mill to its full capacity in all departments, as orders are coming in rapidly."

It will, perhaps, be of interest to some of the readers of THE CANADIAN GROCER to know how "Blue Ribbon" coffee (and all other, for that matter) should be made. A metal pot (granite or block tin), a teaspoonful of coffee for every cup required, rapidly boiling water. Pour the water on the coffee, set the pot on the fire, let come to a boil and boil three minutes, then pour a teaspoonful of cold water down the spout of your pot, let stand a moment, and you will have a cup of coffee, clear and golden, and fit for a king, and which should not be insulted by the addition of cold milk, but hot milk, if you have no cream.

LARGE LUMBER SHIPMENTS.

A despatch to The Halifax Chronicle from Parrsboro, N.S., says: The deal shipping for the season from this port is finished, and what promised to be the largest shipment by about one-third, was considerably reduced by the heavy fall in the price of lumber in about the middle of the season, and on this account fully ten millions of deals are held over expecting a rise in the price by spring. But notwithstanding this, Parrsboro has again this year forged ahead another notch and has shipped 44,397,133 feet, against 43,315,244 feet in 1894, and in round numbers 1897 has beaten 1896 by a million feet. In carrying this there was employed 33 vessels of 40,598 tons register and comprising the following class: 10 steamers, 4 ships and 19 barques. Below is a list of the shippers, the number of vessels loaded by each, the tonnage and the cargo carried:

Shippers.	Vessels.	Ton.	Cargo.
W. McKav.....	14	19,184	22,091,171
George McKean.....	18	19,767	20,846,918
A. C. & C. W. Elderkin.....	1	1,647	1,159,144
	33	40,598	44,397,133

The general store of G. H. Falconer, Streetsville, was entered by thieves, who made a considerable haul, carrying off about \$300 worth of goods, including dry goods, silks, velvets, boots and shoes, underwear, groceries and tobacco. The load removed was such a big one that the thieves must have had a horse and wagon to help them.

Quality First

Notwithstanding the fact that our prices have been reduced, the **superior quality** of our **Coffees** will be maintained, and customers can rely upon having the **best** the world produces.

Chase & Sanborn

BOSTON

MONTREAL

CHICAGO

TRADE CHAT.

MUNRO & CO., wholesale liquor dealers, Winnipeg, are now to be found in the Daly & Coldwell block.

The exportation of stockers from Manitoba into the corn belts of the United States still continues.

It was estimated that from September 1 and up to November 17 the amount of wheat delivered by the farmers in Manitoba was 17,000,000 bushels.

The Canada Milk Condensing Co., operating in Antigonish, have been obliged to close down for a time on account of the supply of milk failing.

St. Johns, Que., proposed to grant a bonus of \$22,500 for the establishment of a vinegar and preserve factory in that town. The Messrs. Lefebvre are to conduct the factory.

Briggs—I didn't know that you were near-sighted, old man.

Griggs—Near-sighted. Why, I walked right up to one of my creditors yesterday.—Judge.

A Kingston, Ont., despatch says: "A company at Bath, engaged in evaporating business, has successfully discovered a process of evaporating potatoes and onions, and can reduce goods into one-tenth the space they originally filled. The evapora-

ting process for onions is highly successful, and a carload will be made ready for the Yukon market."

The supply of potatoes in Nova Scotia and New Brunswick is almost exhausted, and P.E. Island stocks are in great demand. Several large shipments were made to Boston last week.

City Clerk Beasley is writing to a number of cattle dealers and shippers, as to the probable advantages to be derived from the establishment of stock yards in Hamilton, inviting an expression of opinion from them.

A buyer on P. E. Island advertises for 1,000 geese, 1,000 ducks, 500 turkeys, 1,800 chickens, 300 quarters of beef, 300 carcasses of mutton, 100 tubs of butter and 3,000 bushels of oats. He intends to make a shipment to Newfoundland.

Rose & Lewis' new grocery on Front street, in the Bank of Montreal building, was opened to the public Tuesday. The firm are young men and popular, especially among the railway people, and will doubtless do a good business, their stock being complete and up-to-date.—Sarnia Post.

The grocery store of George Hunt, at the corner of Herkimer and Caroline streets, Hamilton, was broken into the other night and fifteen pounds of chewing tobacco, two

boxes of cigars and a quantity of candies stolen. Entrance was effected by forcing open a door at the rear of the building.

An Eastport special to The Lewiston, Me., Journal, says that a new line of passenger and freight steamers is mentioned for next season between that place and Digby, which will connect with Halifax and the larger towns of the province by rail, and when Eastport has rail connection with the west several hours can be saved by this route.

The Government dairies in the Regina district have had a successful year, having made about 350,000 pounds of butter from ten creameries, four skimming stations, and seven cream-gathering stations, which will net the patrons in the neighborhood of sixteen cents. A large quantity of this make has been shipped to the British markets.

The late Thomas Lawry, of Hamilton, left, besides the important packing business, real estate valued at \$50,000. The will, which left the deceased's interest in the business to Harry Lawry, the eldest son, was not signed, and this neglect will necessitate the appointment of an administrator and postpone the division of the property until the two youngest children become of age.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

JOHN R. McDONALD, grocer, Montreal, has assigned, and a meeting of his creditors will be held on Dec. 4.

F. V. Juneau, grocer, Quebec, has assigned.

Robert Malcolm, grocer, Annapolis, N.S., has assigned.

Anthony Gillis, general merchant, Terminal City, N.S., has assigned.

James Stanton, grocer, Port Dalhousie, Ont., has assigned to M. McGuire.

Michael McKinnon, general merchant, Little Grace Bay, N.S., has assigned.

James R. Hayes, general merchant, Sandy Point, Nfld., is offering to compromise.

Geo. S. Smith, general merchant, Griffith, Ont., has assigned to S. T. Chown.

Henry T. Payne, grocer, St. John's, Nfld., has applied for a declaration of insolvency.

Wm. Genereux, general merchant, Grand Piles, Que., has made a voluntary assignment.

R. Young & Son, general merchants, Carquet, Ont., are endeavoring to compromise.

Spencer, Hereward & Co., tea merchants, Toronto, have assigned to George C. Biggar.

H. W. Ross, grocer, Halifax, has assigned, and his stock is advertised for sale by tender.

J. R. Jaynes & Co., general merchants, Alvinston, Ont., are offering to compromise at 60c. on the dollar.

A meeting of the creditors of Dufresne & Mongenais, wholesale and retail grocers and liquor dealers, Montreal, was held on the 2nd inst., and their assets will be sold on the 7th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

Brosseau & Co., vinegar makers, Montreal, have dissolved.

G. Gagnon & Frere, tobacconists, Quebec, have registered a dissolution.

Tester & Co., confectionery manufacturers, Montreal, have renewed special partnerships.

W. T. Costigan & Co., commission merchants, Montreal, have dissolved, James T. Costigan continuing.

Moore & Co., wholesale tea merchants, Amherst, N.S. have been succeeded by McLeod, Moore & Co.

Maxime Reginere and Elzear Lavergne have registered as proprietors of the firm, Reginere & Lavergne, bakers, Shawenegan, Que.

Esdras Vincent, George Ellison and Arthur Comeau have registered as proprietors of the firm, Vincent, Ellison & Comeau, cheese merchants, St. Celestine, Que.

DO YOU WISH to serve your customers with a strictly first-class

TOMATO SOUP ?

3's Handsomely labelled. Retail 25c.

If so, ask your WHOLESALE HOUSE for **Clark's****GILT EDGE****PURE JAMS****AND JELLIES**

Put up in glass pots, 5-lb. tin pails, 7, 14 and 30-lb. pails. We have a very fine lot of Pure Plum Jam that we can sell cheap. Write us for quotations.

THOS. UPTON & CO.**HAMILTON, ONT.****MONSOON . . .****INDO-CEYLON
TEA**

should be in every store in Canada because it shows a good profit and it gives satisfaction.

. . . **TRY A CASE.**

SALES MADE AND PENDING.

Vaz. Lachance, grocer, Que., has sold his stock at 40c. on the dollar.

Rose Haskins, restaurant keeper, Victoria, B.C., has sold out to H. E. Levy.

J. W. Danbrook has bought out Jane A. Johnston, general merchant, Newbridge, Ont.

The assets of Godfroi Caron, general merchant, Cap St. Ignace, Que., have been sold.

Milton Carr, general merchant, Trout Creek, Ont., has sold out to Sexsmith & McEachren.

The stock belonging to the estate of Mrs. H. Kains, general merchant, Treadwell, Ont., is advertised for sale by tender.

CHANGES.

Baird & Co. are opening out as general merchants in Pilot Mound, Man.

F. X. Dupuis has registered as proprietor of the firm Morin, Frere & Co., tanners, Quebec.

John Tracey, general merchant and liquor dealer, Hastings, Ont., has sold out to P. M. Howard, and will continue in business as baker and confectioner.

FIRES.

John Hamilton, grocer, Toronto, has suffered loss by fire.

The store of W. R. Marshall, produce dealer, Stratford, has been burned.

The stock of J. E. Nulty & Co., general

merchants, St. Johns, Que., has been damaged by fire.

The stock of J. A. Simard, tea and crockery dealer, St. Johns, Que., has been damaged by fire.

DEATHS.

Thomas Lawry, of T. Lawry & Son, pork packers and provision merchants, Hamilton, is dead.

A MATTER OF WINES.

Mr. Jerome K. Jerome is credited with the following story, which, no doubt, contains a certain amount of truth. He was discussing the question of wines to be served with the head waiter—a kind, fatherly old man—before the guests arrived. "Well," said the waiter, "if you take my advice, you will give them a good champagne to begin with—let's say Deutz and Gelderman (1880)—and let that go round twice. After that, sir—well, here's a very good wine that I always recommend at 5s. a bottle; and then, if I were you, sir, I would finish up with this!" And he pointed to a modest little brand at 3. 6d. "And don't you think," said Mr. Jerome, "that they will know the difference?" "Lor' bless you, no, sir," replied the old man; "we generally do it that way. I would not undertake to tell the difference myself between champagne at 16s. and champagne at 5s. after the first two glasses."

CEYLON and INDIA TEA

When Properly
Infused Defies
Competition.

DIRECTIONS.—Take half usual quantity.
See water Boils. Pour off after Five
minutes' steeping.

Something new and attractive

Rae's

Finest Sublime

Lucca Oil

The perfection of Olive Oil.



Packed in clear white bottles, Quarts, Pints and 1/2-Pints, also in 1 gallon Cans.

WRITE FOR QUOTATIONS.

FRANK MAGOR & CO.

16 St. John Street

... MONTREAL



THE CHOICEST

Jams, Jellies and Marmalades

— are known as —

SOUTHWELL'S

ARE YOU SELLING THEM? IF NOT, WHY NOT?



CURRENT MARKET QUOTATIONS

Toronto, Dec 2, 1897.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.	
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2 1/2 lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4oz. cans, 4 and 6 doz. in case	1 25
10 cent can	0 90

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10 in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45

Pound tins, 3 doz. in case	3 00
oz. tins, 3 "	2 40
oz. tins, 4 "	1 10
lb. tins, 1/2 "	14 00

Diamond—	
W. H. GILLARD & CO.	
1 lb. tins, 2 doz. in case	per doz. 1 20
1/2 lb. tins, 3 "	90
1/4 lb. tins, 4 "	60

MAPLE LEAF BAKING POWDER.	
1/2 lb. glass jars	\$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25

THE F. F. DALLEY CO.	
Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases	per doz. \$0 75
English Cream, 1/2 lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases	0 55
1/2 lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
1/2 lb. jellies	1 25
1/2 lb. jellies	2 25
1/2 lb. Crown sealers	2 25

BLACKING.	
P. G. FRENCH BLACKING.	
1/4 No. 4	per gross \$4 00
1/2 No. 6	4 50
1/2 No. 8	7 25
1/2 No. 10	8 25

THE F. F. DALLEY CO.	
English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish	3 60
No. 3	4 50
No. 5	7 20
No. 10	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	3 00

New York Dressing, 1 doz. cases	per doz. 0 75
Spanish Satin Gloss, "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

BERRY'S ENGLISH BLACKING.	
No. 1 Bronze Tins, per gross	\$ 2 60
No. 2 Bronze Tins, per gross	3 40
" 3 "	5 60
" 4 "	10 00
" 1 Enamelled Tins "	2 50
" 2 "	3 75
" 3 "	4 00
" 4 "	4 50

THE ALPHA CHEMICAL CO.	
Shoe Dressing— in 1/4 gross cases	Per Gross \$ 22 00
French Oil in 3-doz. cases	9 00
Reliable Shoe Dressing	12 00
Ecliptic Combination	12 00
Moody's Ox Hood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Ca-tor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50

SHOE BLACKING—	
Reliable French	in 1/4 gross cases, Blacking, No. 5 9 00
" " " " " " " " " " " "	No. 2 4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1 1/2	4 25
Patent Leather Polish No. 1 1/2	9 00
Waterproof Dublin No. 4	9 00
Alpha Metal Polish No. 2	9 00

Patent Stove Polish—	
Sunlight Lead Bar	4 25
Packed in 1/4 gross cases	10 80
Sunlight Liquid, 1/4 gross cases	4 25
Moody's Black Lead	15 00
1/2 gross cases Reliable Stove Pipe Varnish	6-oz. bottles
Quickshine Pipe Varnish	12 0
1/4 gross cases, pressed top tins.	

Stove Polish—	
per gross	
Quickshine Polish	00
Reliable Paste	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

STOVE POLISH.	
THE F. F. DALLEY CO.	
Gem Stove Polish, 1/4 gross cases	\$9 00
per doz	
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75

STOVE POLISH.	
THE F. F. DALLEY CO.	
Gem Stove Polish, 1/4 gross cases	\$9 00
per doz	
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75

THE CANADIAN GROCER

For

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.
25 Front St. West, Toronto. Limited

GENERAL MERCHANTS

and other Dealers who are regular subscribers to THE CANADIAN GROCER wishing copies of:

The Canadian Hardware and Metal Merchant.
The Canadian Dry Goods Review.
The Bookseller and Stationer.
The Paper and Pulp News.
The Canadian Printer and Publisher.
Plumbing and Steamfitting.

May have a single copy of them sent free at any time they wish to consult the advertising columns. Special clubbing rates on application.

MacLean Publishing Co., Limited
Montreal : : Toronto

IF YOU WANT TO
ADVERTISE anything, ANYWHERE

In Canada, we can do it for you.

MacLEAN PUBLISHING CO. Limited
ADVERTISING DEPARTMENT
MONTREAL - - - TORONTO

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

Agents for Canada:
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? One Pointer from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers.



CLUBBING RATES

The Dry Goods Review and The Canadian Grocer \$3.00 *Send for Samples.*

DURABLE PAILS AND TUBS.



TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by...
Chas. Boeckh & Sons, Toronto.
The H. A. Nelson & Sons Co., Montreal.

THE
Oakville Basket Co.

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

THE DRY GOODS REVIEW

TORONTO

. . . . MONTREAL

Established 1780.

Walter Baker & Co. LTD.

Dorchester, Mass.
The Oldest and
Largest Manufacturers of



PURE, HIGH GRADE
COCOAS
AND
CHOCOLATES

on this Continent.

No Chemicals are used in their manufactures.

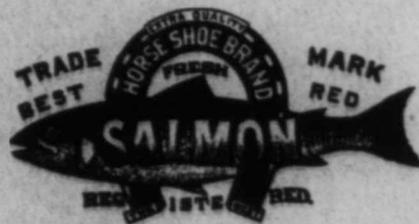
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