

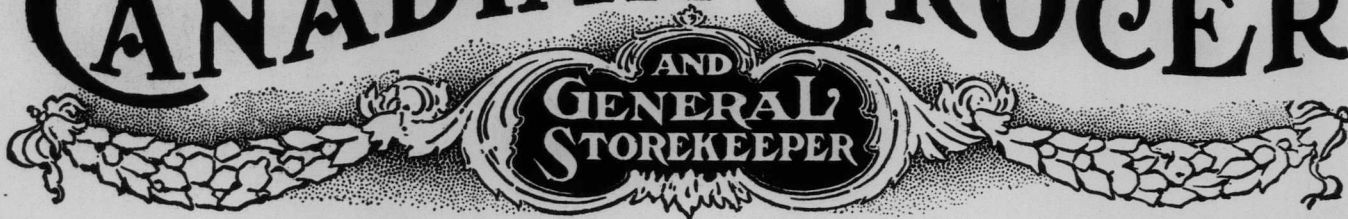
**PAGES
MISSING**

PUBLISHED EVERY
FRIDAY

THE

CIRCULATES IN
EVERY PROVINCE

CANADIAN GROCER



QUALITY..

When a salesman talks price to you
Ask him about **QUALITY**

When he talks quantity
Ask him about **QUALITY**

When he talks merit to you
Ask him about **QUALITY**

That's the _____
STRONG POINT
in
Colman's Mustard

CARR & CO.'S BISCUITS



Do you want a fancy line of Biscuits, something different from the **Man across the way?**

We will bring you out an assorted case. State your requirements and we will give prices and terms.

FRANK MAGOR & CO.,

Agents for the Dominion.

16 St. John Street, MONTREAL

C. E. JARVIS & CO., Vancouver, Agents for B.C.



The Australasian Grocer

The Organ of the Grocery, Provision and kindred Trades of the Antipodes.

Subscription \$2.50 per Ann.

post free to any part of the world.
A handsome Diary is presented free to annual subscribers.

PUBLISHING OFFICES:
Melbourne, - - - Fink's Buildings.
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London, - - - 42 Cannon St., E.C.

Specimen Copies Free on Application.

Symington's

"Edinburgh" Coffee Essence

Is the Purest and therefore Best and Cheapest!

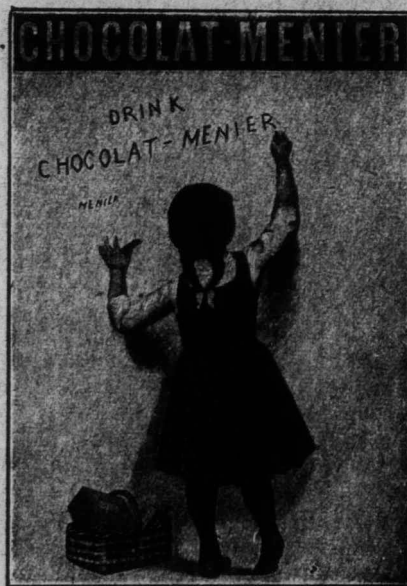
Refuse imitations said to be "just as good" as Symington's, and recollect that the careful process by which Symington's Essence is made eliminates all unpleasant properties.

ANYONE CAN DRINK IT.

THOS. SYMINGTON & CO.
EDINBURGH and LONDON.

Agents, **W. B. Bayley & Co., Toronto**

**Annual Sales
Exceed
33,000,000 lbs.**



**Grand Prix
Highest Award,
Paris 1900.**

The extraordinary success of **CHOCOLAT-MENIER** all over the world, is rivaled by "**MENIER'S BREAKFAST COCOA.**" This Cocoa is absolutely pure. Sold this year for the first time in Canada and the United States, its sale is already enormous.

Ask your wholesaler for it. If he will not supply you, write to **HERDT & CO., 180 St. James Street, Montreal, Canada.**

A GOOD MARGIN OF PROFIT FOR THE RETAILERS.



When Quality Dies!

Good-bye to a progressive business when all thought of quality fades from a grocer's mind. The sun set long and long ago on the day of big profits and poor quality. Remember what a great man once said, "You can fool some of the people all of the time and all of the people some of the time, but you can't fool all of the people *all* of the time." Remember this when tempted to fool with quality.

Maypole Soap Dyes.

The Home Dyes of highest quality that won't crock, streak or fade. Quick, Easy, safe, sure. All colors.

If you stock them and put a little sign up in the store reading: "Maypole Soap Dyes sold here," women will flock to your store like flies to a lump of sugar.

Moir, Wilson's Kippered Herring.

Packed at the Deeside Preserved Provision Works in Aberdeen, and packed right. The flavor is delicate and delicious.

The same Brand of Herrings and Tomato Sauce and Herrings and Mustard Sauce are extra high quality always. "The Finest Fish Tinned." Fish of quality for people of quality.

Wheat Marrow.

The "totally different" Cereal Breakfast Food that has met with such quick and ready favor among consumers everywhere. The easy food to prepare for the table. Rich, delicate flavor and highly nourishing. Sterilized. It gives you a fine profit and keeps your customers coming.

Leading wholesalers sell the above.

ARTHUR P. TIPPET & CO, Agts.,

8 Place Royale,
Montreal.

23 Scott Street,
Toronto.

GOLD SOAP

Big value

Big sales

Big advertising

Write for prices and sample to

Gold Soap, Toronto

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Good Cigars-- Quick Profits

Any grocer can make a good, quick profit by selling any kind of Cigars ONCE, but the common-sense grocer doesn't try to build up a permanent Cigar trade by selling Cigars of inferior quality.

Every grocer who has once bought my Cigars continues to buy them of me, and to increase the size of his orders. I believe that this one fact goes to prove conclusively that my Cigars are all right. Let me send you a trial order of a thousand or more at my own expense, to prove it.

J. Bruce Payne,
Cigar Mfr. Granby, Que.

The "Pharaoh"
for a 10-cent line.

The "Pebble"
for a 5-cent line.

The Famous "Sterling" Brand Catsup.

The wise grocer offers his customers the famous "Sterling" brand catsup because he knows it will please the customer—and what better advertisement, as the old saying goes, than a pleased customer? In our long years of manufacture never were "Sterling" goods more popular than they are at the present time.

—Ask your wholesaler for
—quotations or write direct
—to us.

T. A. LYTLE & CO.,
124-128 Richmond St. West,
TORONTO

YOU WANT IT

You want the very best Cornmeal — well, we meet you right there. We make it. Make it so that it has no superior any place. We don't whine about you patronizing home industry—we make the right article and

"Gold Dust"
CORNMEAL

then Canadians don't have to be coaxed into buying. Our Cornmeal trade tells this interesting story. Surely you are not one of those who still believe that it is necessary to bring it across the line? Examine, test and try Tillson's and you will change your mind.

WE MAKE IT

PURE GOLDEN GRANULAR KILN-DRIED
THE TILLSON COMPANY, Limited, TILSONBURG, ONT.

JAPAN TEA

IS THE TEA FOR

CANADIANS.

It surpasses in flavor and excellence all other teas---because of the perfect climate of Japan---and the careful and cleanly method of manufacture.

Be sure you can supply your customers with genuine Japan tea and they will be well pleased with your tea department.

JAPAN CENTRAL TEA TRADERS' ASSOCIATION.

Trafalgar Chambers, Sun Life Building Annex.

Tel. Main 4142. MONTREAL, CANADA.



SEPARATE SEALED TENDERS, addressed to the undersigned, will be received at this office until Tuesday, February 25, inclusively, for the construction of Armouries at the following places:

1st Revelstoke, B.C., 3rd Kaslo, B.C.
2nd Kamloops, B.C., 4th Nelson, B.C.

Plans and specifications can be seen and forms of tender obtained for Revelstoke, and Kaslo, on application to the Postmasters at those places; for Nelson, at the office of Mr. J. A. Macdonald, Architect, Nelson; for Kamloops, at the office of Mr. A. Thompson, clerk of works, Kamloops; and for all the works at the Department of Public Works, Ottawa.

Envelopes containing tenders must be endorsed "Tender for Armoury, Revelstoke"; "Tender for Armoury, Kamloops"; "Tender for Armoury, Kaslo,"; and "Tender for Armoury, Nelson" respectively.

Persons tendering are notified that tenders will not be considered unless made on the form supplied, and signed with their actual signatures.

Each tender must be accompanied by an accepted cheque on a chartered bank, made payable to the order of the Honourable the Minister of Public Works, equal to ten per cent. (10 p.c.) of the amount of the tender, which will be forfeited if the party decline to enter into a contract when called upon to do so, or if he fail to complete the work contracted for. If the tender be not accepted the cheque will be returned.

The Department does not bind itself to accept the lowest or any tender.

By order
FRED. GELINAS,
Secretary.

Department of Public Works,
Ottawa, January 25th, 1902.

Newspapers inserting this advertisement without authority from the Department, will not be paid for it.

YOUR DELIVERY will be doubled by using good, bright printing. We do that kind and do it cheap.

1,000 white Business Envelopes, any printing, \$1. 250 Note Heads, 250 Envelopes and 250 Statements, \$2.50.

WEESE & CO., Jobbers,
Snaps in Stationery. 54 Yonge Street, TORONTO



RETURNED
MAR 19 1902

DWIGHT'S COW BRAND SODA

SAL-SODA, SALERATUS



LOW
PRICE.
ESTABLISHED

LARGE
PACKAGE.
50 YEARS.

To avoid disappointment, insist upon having COW BRAND in original packages, and don't be put off with cheap, inferior substitutions.

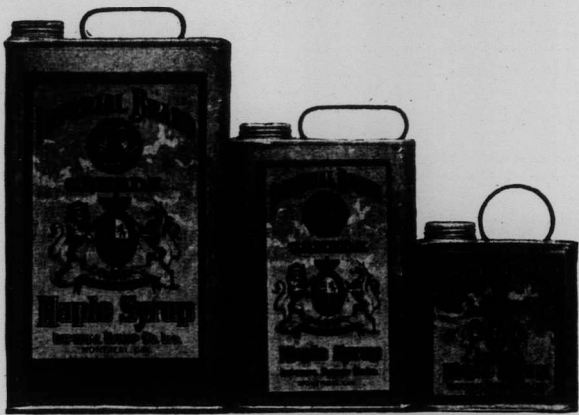
John Dwight & Co., Toronto.

Send address for Cow Brand Cook Book—Free

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Limited, London, N.W., Eng.



IMPERIAL BRAND MAPLE SYRUP

is the very kind your customers want. All who have tried it pronounce it to be without equal. Since first this brand was placed on the market it has met with wonderful success. Put up by

Imperial Maple Syrup Co.,
88 Grey Nun Street, MONTREAL. Limited

Sole Selling Agents, Rose & Laflamme, Montreal.

The Favorite Starch for Canadian Housekeepers

... is ...

IVORY GLOSS STARCH

and the grocers who recommend and sell it are taking advantage of a splendid opportunity to win the confidence of their customers.

Manufactured by
THE St. Lawrence Starch Co.,
PORT CREDIT, ONT. Limited

“Imperial” White Wine

Just the kind of Vinegar that good housekeepers like to get—gives entire satisfaction every time where Vinegar is used.

Just the kind of Vinegar that good dealers should handle to increase their sales and profits.

It's clear — sparkling — delightful flavor — full Government strength—in fact, the best for all purposes—and just the price of the ordinary standard article.

Ask your Grocery traveller
to show you samples.

The Perfect Vinegar



Mr. Grocer:—

We would like to show you some of the values we are offering in Teas just now—particularly in ASSAMS and CEYLONS—to retail at 25c. and up. None of the ordinary, every-day lines these—but something special—that will be sure to please consumers and make money for you—and, after all, it's money you're in business for.

Will be pleased to send samples, or, ask our travellers for same.

W. H. GILLARD & CO., Wholesale Grocers, **Hamilton, Ont.**
Tea and Coffee Importers,



THE DOMINION BREWERY CO., LIMITED

Brewers and Maltsters

TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



Dollars and Sense

You will
make
them by
selling



You will
show
it by
stocking

Paterson's
Sauce.

Paterson's
Sauce.

The Nibble of a Mouse

will eventually consume the biggest cheese, and the loss of pennies, nickels, dimes and dollars, if it don't "bust" the biggest business, will reduce the profits to an alarming extent. And you're bound to lose more or less if you do a credit business, and depend on ledger balances taken from the day-book. Throw out your day-books and other time-wasting devices, and adopt the modern **ALLISON COUPON SYSTEM.**



If a Man Wants Credit

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in **The Eby, Blain Co., Limited, Toronto.**
Canada by **C. O. Beauchemin & Fils, Montreal.**

ALLISON COUPON CO., Manufacturers,
Indianapolis, Indiana.

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THE INTERESTING CAREER OF A PIONEER BUSINESS MAN.

BY the death of Mr. E. D. Tillson, whose demise on January 31 was briefly referred to in "The Canadian Grocer," of last week, the Dominion not only loses another of her pioneer citizens, but, what is of more importance, one of those stalwart and energetic type of business men, all too rare, who, by the combination of faith and industry, remove mountains and build up large and successful commercial enterprises.

Mr. George Tillson, father of the deceased, came from New York State to Canada in 1822 and settled for a time in Charlotteville, in Norfolk county, where he, in company with Benjamin Van Norman and Hiram Capron, built the first blast furnace in Upper Canada. In the year 1825 E. D. Tillson was born in Normandale, and was, therefore, at the time of his death, aged 77. The same year George Tillson, his father, made a prospecting tour up the country. He explored along the course of the Otter Creek from Otterville to Port Burwell, and during the journey camped one night on the ridge overlooking the Otter where the Tilsonburg sanitarium now stands. The outlook was promising and Mr. Tillson decided to settle in Dereham township. He bought 600 acres of land, which comprise what is now Anmandale farm and the land on which the town of Tilsonburg is built. The country was a dense forest, only six settlers then being in the township of Dereham. Mr. Tillson's first work was the building of a small log house at the east side of the Otter, at the point where the Courtland Road and the Vienna Road meet. A big willow tree now marks the spot where the old house stood. Mr. Tillson intended to build a blast furnace; he, however, built a sawmill first, and afterwards a forge.

In 1826 the family, consisting of Mrs. Tillson and six children, came to their new home in the forest, E. D. Tillson being one year old. There was no highway between the new settlement and the Talbot Road, and George Tillson cut the road in from Ronson's Corners (now Courtland) as his family came along. He was assisted in the work by George Best, another worthy pioneer, who passed away a short time ago in his 97th year.

The sawmill and forge were working and new settlers were coming in. Mr. Tilson cut roads from 5 to 15 miles out from the hamlet, which now took on the name of Dereham Forge, a name that clung to it until 1836. A year previous an axe factory was established in the hamlet by George Levitt and William Darrow. This industry gave the place a start and from that time onward its growth was steady.

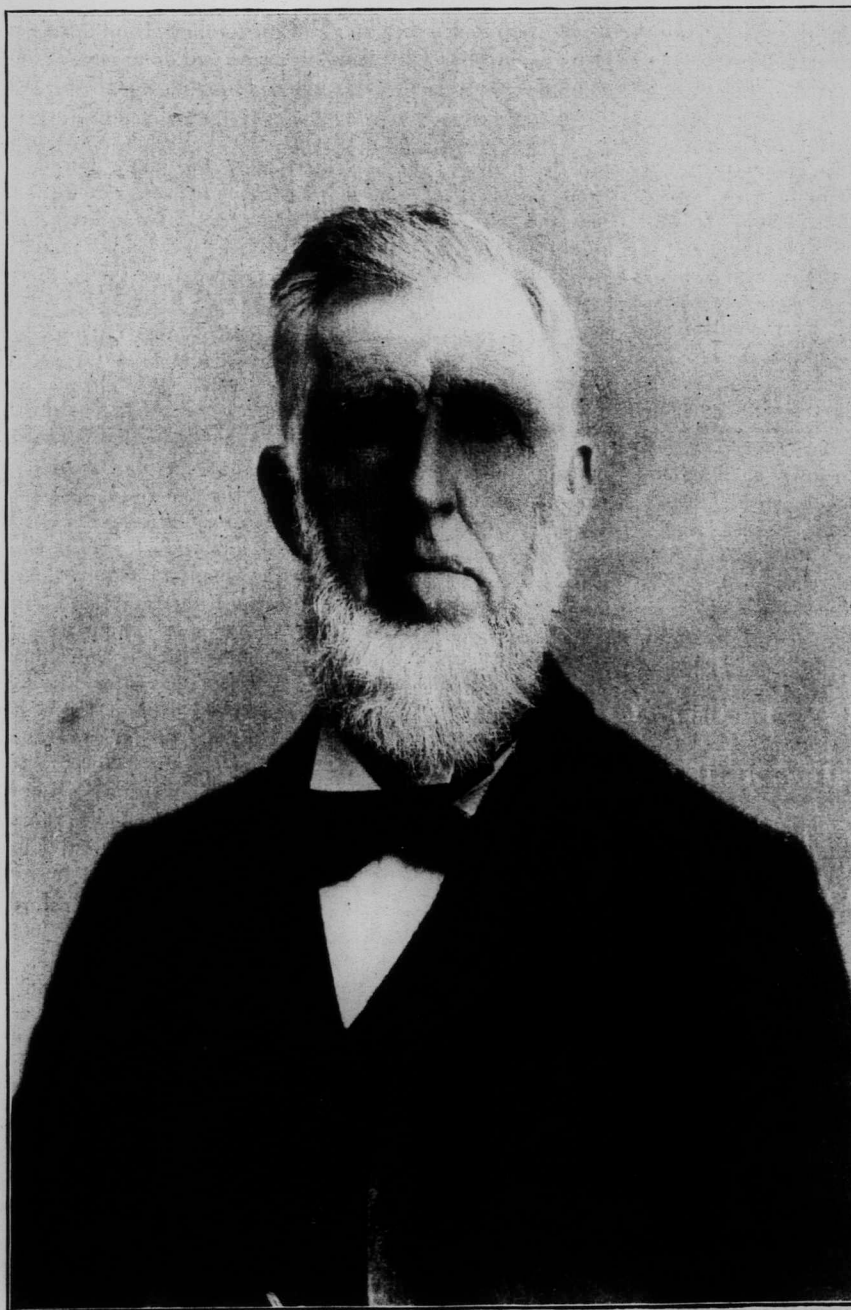
In the meantime George Tillson had built a new house for his family, close to the log house, and here E. D. Tillson grew to manhood amid rugged and healthy surroundings well calculated to develop those traits of character which mark the self-made man and are the foundation of a useful and successful life in the truest sense of the word. He attended the first school started in the village.

There was no opportunity to acquire an education such as lies within reach of the child of the humblest resident of Ontario at the present time. However, after

attending the school in the new settlement, Mr. Tillson secured a limited term of seven months at a first-class school, during a visit to Ohio, when he was 20 years of age.

When he was 10 years of age a village was surveyed, and it may here be said that the founder of the town, Mr. E. L. Tillson's father, did it in such a way as to bring lasting honor to his memory in the broad streets and avenues for which Tilsonburg is noted.

Shortly after the village was laid out the stirring events of 1837 occurred, which Mr. E. D. Tillson well remembered



THE LATE E. D. TILLSON.

RISING SUN
STOVE POLISH and **SUN PASTE**
STOVE POLISH
IN **CAKES** WELL KNOWN AND RELIABLE. **IN TINS** GUARANTEED TO THE TRADE



DURABLE AND ECONOMICAL
3000 TONS SOLD YEARLY

DUSTLESS, LABOR SAVING,
BEST IN THE WORLD

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

and conversed about in late years. The residents of Tilsonburg at that time were mostly of American descent and their sympathies were with those who opposed the Government and desired further rights. Mr. Tillson's father happened to possess suitable material for bullets in some lead patterns, and these were moulded into ammunition. He was taken prisoner, and, with others, was taken to London, where he was tried and afterwards liberated. All the inhabitants of the village who were suspected of being disloyal were ordered to deliver up their arms. E. D. Tillson was the owner of a shot gun, and this and others were collected and taken to Simcoe, and that was the last seen of them.

In the year 1847, Mr. E. D. Tillson, now grown to manhood's estate, started in business for himself with a cousin, Wright Barker, and another partner named Chas. Cody. His capital consisted of the sum of \$36, earned by teaching school for three months in a small schoolhouse at Bayham, three miles west of the village, near Mr. George Best's farm, on what is now called the Forge Road, at the munificent salary of \$12 a month, the teacher to board round. The new enterprise consisted of a small sawmill erected on the site where about 20 years afterwards Mr. Tillson built an oatmill at a cost of many thousands of dollars more than the amount put into his first venture. After building this sawmill he went into partnership with Benjamin VanNorman and built a larger sawmill, and his success from this time onward was phenomenal.

A particularly pleasing occurrence happened about this time which had much to do in shaping Mr. Tillson's prosperous career. It was a visit of his estimable wife, then Miss Mary A. VanNorman, to Dereham Forge. Miss VanNorman was a particularly bright and handsome young woman, who some 19 years before was born in Normandale, Mr. Tillson's birthplace, she being the daughter of Mr. Whiting VanNorman, a brother of Benjamin VanNorman. Her mother was of

Highland Scotch descent, her maiden name being Margaret McLeach. While Mary A. was young, her father moved to Illinois, and on the broad, free prairies of the West she grew to womanhood. When she was about 14 years of age the family came back to Normandale, and, her father's brother, Mr. Joseph VanNorman, having settled at Dereham Forge, she came in 1850 to visit him, and while here met Mr. Tillson. A strong attachment sprang up between the young man and woman, which resulted in their marriage the same year.

About the time of Mr. Tillson's marriage The Ingersoll and Port Burwell Toll Road Co. was formed, Mr. Tillson being a stockholder, and the construction of the plank road between the two places was begun. A contract was secured for supplying plank for the road, and as the capacity of the two small sawmills in which Mr. Tillson had an interest was not sufficient to cut the quantity required, he, in company with his father, in 1851, built a large mill. A few years afterwards Mr. Tillson bought his father's share in the mill and took over the water privileges. The mill was burned with a large stock of lumber about 12 years afterwards, entailing a loss of about \$20,000, there being but \$1,000 of insurance upon the property. The mill was rebuilt and the sash and door factory was built about the same time.

The first flourmill in the township of Dereham was built by Benjamin VanNorman, and in 1864 was purchased by Mr. Tillson. It was rebuilt later and has been so improved as to now have a capacity of turning out 500 barrels of flour per day.

In 1873 Mr. Tillson built an oatmeal mill, the third in Western Ontario. To Mrs. Tillson was given the honor of laying the corner stone, which was done with due ceremony in the presence of the family and a number of friends. Five years later a pea mill was erected. These mills gave a great impetus to the industry of the town and were the means of adding materially to the population of

the town by the number of persons employed in them.

The demands of the mills necessitated a cooperage and a stave factory, and these were, accordingly built, increasing yet more the industrial welfare of the town.

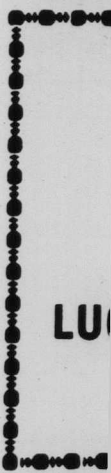
Mr. Tillson's great prosperity was not without drawbacks, the greatest of which had been the loss by fire, and after Tilsonburg was incorporated he decided that proper fire protection was essential, both for the security of the town and his own business interests, and to him is large

due the splendid system of waterworks of which Tilsonburg may boast to-day. He was strenuously opposed in this large undertaking, which daunted men of less keen insight into the requirements of the town, but was, on the other hand, supported and encouraged by a few who favored the scheme. Finally, in 1874, the waterworks were constructed at a total cost of \$24,000, Mr. Tillson contributing \$7,000 of his own funds to the amount.

In 1886 another great loss by fire occurred when the oatmeal mill was burned; but losses of this nature did not quell Mr. Tillson's ambition, and with characteristic energy he set to work to rebuild the mill on a larger scale than before, and in its place there now stands an oatmeal mill with a capacity of 300 barrels per day, using 2,500 bushels of oats daily.

A corn mill was also added to the vast milling industries a few years ago with a capacity of 150 barrels per day. The produce from this and the other mills, amounting to 1,100 barrels per day, is shipped to every Province in Canada and the trade is still being extended. In addition to his other enterprises Mr. Tillson operated a sawmill, planing mill and brick yard.

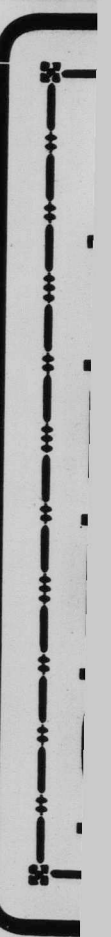
Among some of the greater works undertaken by Mr. Tillson may be mentioned the building of the Imperial dam at a cost of \$35,000. Mr. Tillson was noted for his thoroughness of work. The dam was built after his own plans, and in accordance with his ideas of permanency. Although the power for the various mills



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"PREPARE FOR LENT"

LUCAS, STEELE & BRISTOL, Wholesale Grocers, Hamilton, Ontario.

3 Long Distance 'Phones—You Use—We Pay.

DID YOU EVER TASTE FIG JAM ?

Made out of finest Bag Figs and Red-path's Granulated Sugar. No Glucose.

Our motto for Jams of our own manufacture will be—Pure Fruit and Sugar. To give you a treat, we will sell a limited quantity of Fig Jam, in one-pound Glass, at \$1.00 per Dozen; in Wood, 7, 14 or 28 pound Pails, at 6c. per pound. **IT IS GOOD TO EAT.**

The future for Canned Goods looks blue. We want to pack 50,000 cases of Tomatoes, but understand the Syndicate have the wholesale trade tied up. Can you help us out? We will accept future orders for Tomatoes at 85c. per Dozen. As to Corn, do not know what to say. A prominent broker informs us that there is now more Corn packed than Canada can consume all next year—this looks like 45c. Corn. We are advised to stay out, perhaps we will take this advice, perhaps not—but for Tomatoes, the more orders you send our way the better we will like it.

Remember our liberal terms, 10 per cent. 10 days. We will do better, we will allow 10 per cent. 30 days on all orders received before packing.

LUMSDEN BROS.

Proprietors of the STANDARD CANNING FACTORY, Hamilton.

9 Front Street East, TORONTO.

82, 84, 86 McNab Street, HAMILTON.

The leading tobacco
of the world is

TADDY'S

Premier

Navy and

Orbit Cut

All civilized smokers on the three continents, who enjoy a good cool smoke, back up this strong assertion by smoking

TADDY'S OLD ENGLISH TOBACCO

Are you selling this brand? If not, write for prices and be in the swim.

WHOLESALE AGENTS:

James Turner & Co., Hamilton

Brooms**Brooms****Brooms**

We believe we are showing the best value in Canada to retail at

25, 30 and 35 cts.

SEE OUR SAMPLES BEFORE BUYING.

THOS. KINNEAR & CO.

Wholesale Grocers.

49 Front St. East, TORONTO.

is not taken direct from the pond, it is of such large dimensions, extending over four miles in length, that it is used as a reservoir, from which the water is drawn into the lower dam during dry seasons, and in this way the supply is kept uniform, and the power steady.

About eight years ago, at considerable outlay, a private railway was built, connecting the various mills with the different railroad systems, thus providing complete shipping facilities for the amount of produce daily sent out from the mills.

But Mr. Tillson did not confine his energies entirely to his own private interests. Had he done so he might have accumulated vast wealth. Through his own efforts and at a cost to himself of \$40,000, he graded and levelled the streets and improved the site of the town until now Tilsonburg ranks with the prettiest places of its size to be found in the Dominion. In recent years, as a real-estate owner, Mr. Tillson paid annually into the town treasury a sum approaching \$3,000.

Mr. Tillson's last great enterprise was the construction of what is known as the Tilsonburg Waterworks Co.'s system, which supplies water to the town for domestic purposes. The system was first constructed for private use, one of the objects being the irrigation of the An-

nandale farm, but about five years ago a franchise was secured and a joint stock company, composed of members of the family, was formed, the system was extended, being now the principal source of the town's supply of water. About 10 years ago Mr. Tillson withdrew from active business life, giving his various business interests to the management of his two sons, Messrs. George and E. V. Tillson, and began to devote considerable time and money to improving the Annandale farm, consisting of 400 acres, which is at the present time second to none in the county of Oxford and will compare favorably with the best in Ontario. Mr. Tillson was largely interested in dairying and his fine herd of Holstein cattle have been the pride and admiration of the place. Visitors from different parts of Canada, having heard of Mr. Tillson's "Model Farm," were never disappointed when they saw it, for with its splendid buildings and complete equipment it ranked with the best seen anywhere.

The surviving children are George W., E. V., Mrs. H. Harrison and Mrs. L. C. Sinclair, all of Tilsonburg. Two children predeceased him, Margaret, who died 27 years ago, and Fred B., who died 13 years ago. There are also ten grandchildren. The funeral took place Monday afternoon, the 3rd inst, the schools

and all places of business in Tilsonburg being closed out of respect to the time-honored citizen.

APPLES IN NEW BRUNSWICK.

MR. RALPH H. EATON, of Hillcrest orchards, King's county, N.S., is one of the largest and most successful fruit growers of that Province. At a meeting of the Farmers' Institute at Fredericton, N.B., recently, he delivered an interesting address on apple culture in New Brunswick. He said there was no question as to the possibility of fruit growing in Nova Scotia; the only question was the desirability. He would show how this stood in King's county, N.S.

He here referred to the agricultural college proposed jointly for New Brunswick and Nova Scotia, and described it as having an ideal situation overlooking four of the best counties in the latter Province, showing the Minas Basin, Blomidon, and the very heart of the lovely Cornwallis Valley.

Looking from this site 15 years ago a few of the best farms that could be pointed out then would have been valued at \$10,000 to \$15,000, and a larger number at from \$3,000 to \$6,000. To-day there were some farms that \$25,000 or

Aunt Jemima's Pancake Flour

Made from Wheat. Corn and Rice.

The original Pancake Flour, and best in the world. Put up in 2-lb. cartons, 3 doz. in each case. . . . For sale by all Jobbers.

The A. F. MacLaren Imperial Cheese Co., Limited
Sole Agents for Ontario. 51 Colborne Street, TORONTO.

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Your stock is not complete without it.
See our travellers.

THE DAVIDSON & HAY, LIMITED
Wholesale Grocers. - Toronto.

\$30,000 wouldn't buy, while there were a dozen worth from \$15,000 to \$20,000. A good many valued at \$10,000 to \$15,000, and many smaller ones which had doubled their value during that time. Some of these farms are turning off this year some \$4,000 to \$8,000 each. Simply the planting of apple trees had made this change. There are now a number of 40 and 50-acre orchards, and in a few years there will be a few of 100 acres.

The apple output of King's county is to-day worth half a million dollars annually. In ten years from now it will be worth \$1,000,000.

In many parts of New Brunswick all the commercial varieties produced in the other Province could be grown, and both Provinces had an equally easy access to the markets of the world. It was true that in some parts of New Brunswick the temperature sometimes dropped 35 or 40 degrees below zero, but they could always obtain advice as to the most suitable varieties for growth from the horticulturists at Ottawa, Iowa, and Kansas.

He incidentally touched upon the fact that at the recent meeting of The New York State Fruit Growers' Association, held at Syracuse, N.Y., when people he was speaking to found he had come from the district that had made Nova Scotia famous, the spontaneous remark was, "Well, the United States must take off their hats to Nova Scotia."

He concluded by hoping that within a short time they would say the same thing about New Brunswick.

GRAIN CONGESTION IN THE WEST.

In the Western Provinces of the Dominion the grain congestion is becoming more acute and business men are becoming anxious. On February 7 there was a meeting of the Winnipeg Grain and Produce Exchange when this question was discussed by the large number of members present. The discussion was carried on behind closed doors and nothing definite will be done before February 14, the date of the regular meeting of the Exchange.

By invitation of the board, General Superintendent Leonard, General Freight Traffic Manager McInnes and Mr. Lanagan, of the Canadian Pacific Railway, were present, and stated the position of that company. They said that the C.P.R. was perfectly willing to turn over the wheat at Port Arthur to the Canadian Northern Railway for storage in its new elevator, but declined to turn the grain over to the C.N.R. at Winnipeg for transportation to the lake port.

The season, they also stated was over, as far as the C.P.R. was concerned, for all their elevators were stored to their fullest capacity. However, the company declined to hand over its traffic to the C.N.R., as they claim that the latter is

not in a position to handle it satisfactorily in any event.

They were very desirous to relieve the situation, and hinted that a probable outlet might be found through connecting lines in the United States.

The grain men expressed anxiety to have the blockade raised at the earliest possible time, irrespective of the connections which the Canadian Pacific Railway might be compelled to make in order to effect it.

T. Nolan has sold out his grocery business, on McCaul street, Toronto, and is removing to Dakota.

The mercantile business carried on at Woodbridge, Ont., by Thos. F. Wallace and the late Hon. N. C. Wallace, has been disposed of to Capt. Tom Wallace and C. L. Wallace, both sons of the late Hon. N. C. Wallace, who will conduct the business.

The Ottawa bakers are claiming that they are being injured by the provisions of the Ontario Factories Act, which prohibits them from commencing their baking on Sunday, while the Hull bakers are allowed under the Quebec law to commence baking at 7 p.m. on Sunday, thus enabling them to distribute their bread throughout Ontario early on Monday morning, before the others. A deputation of Ottawa bakers is to wait on the Ontario Government shortly in regard to the matter.



To interest prospective buyers in any stock requires confidence in that stock. All grocers have no cause to worry when recommending

UPTON'S Jams, Jellies
and Marmalade

The A. F. MacLaren Imperial Cheese Co., Limited,

Selling Agents,

51 Colborne Street, TORONTO

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

MOSES SIMON, general merchant, Alexandria, Ont., has assigned to George Hearnden. His creditors meet on February 19.

T. H. Bairks is the curator of J. A. Mullan, grocer, Hull.

J. D. Ostigny, grocer, Montreal, has assigned to Kent & Turcotte.

A. Gibson, grocer, Winnipeg, is preparing a statement for his creditors.

Vipond, McBride & Co., fruiterers, Montreal, have filed an assignment.

A. T. Lafortune, grocer, etc., Montreal, has assigned to Bilodeau & Chalifoux.

M. Ormstein & Co., general merchants, St. Polycarpe, Que., have compromised.

J. E. Gravel, general merchant, Roberval, Que., has assigned to V. E. Paradis.

Desire Ricard, general merchant, Batiscau, Que., has assigned to A. Desmar-teau.

Black & Ross, general merchants, Thetford Mines, Que., are offering 50c. on the dollar.

F. A. Thompson, general merchant, Buckingham, Que., is obtaining an extension.

A sheriff is in possession of the premises of Lesley White, confectioner, Sydney, N.S.

J. E. McAdam, grocer, etc., Renfrew and Castleford, Ont., is offering 25c. on the dollar.

L. Harvey, general merchant, St. Hilarion, Que., has compromised at 25c. on the dollar.

Jos. Loranger & Co., grocers and liquor merchants, Three Rivers, Quebec, have assigned.

The creditors of J. C. Giroux, general merchant, Berthier, Que., held a meeting on February 7.

V. E. Paradis has been appointed curator of P. Martel, general merchant, Roberval, Que.

T. J. Metheral, general merchant, Singhampton, Ont., has assigned to Osler Wade, Toronto.

E. Audet, general merchant, Black Lake, Que., is offering to compromise at 50c. on the dollar.

H. A. Lalonde, general merchant, Riviere Beaudette, Que., has assigned to Lamarche & Benoit.

A. Gagnon, general merchant, St. Rose de Degale, Que., is offering to compromise at 40c. on the dollar.

J. G. White, flour mill proprietor, Gal-etta, Ont., has assigned, and his creditors will meet on February 19.

The creditors of L. A. Frechette, general merchant, Thetford Mines, Que., will hold a meeting on February 17.

P. J. Kyte, general merchant, St. Peter's, N.S., has assigned, and his creditors meet on February 18.

Charles Tremblay, general merchant,

Shawenegan Falls, Que., is offering to compromise at 60c. on the dollar.

F. X. Roy, general merchant, St. Phillipe de Nery, Que., has assigned, and Lefavre & Taschereau are the provisional guardians.

E. Audet, general merchant, Black Lake, Que., has assigned, and V. E. Paradis has been appointed provisional guardian.

Bellevance & Frere, general merchants, St. Fabien, Que., have assigned, and V. E. Paradis has been appointed provisional guardian.

C. P. Price (late) general merchant, Copper Cliff, Ont., has assigned to J. H. Clary, Sudbury, and the creditors hold a meeting on February 14.

PARTNERSHIPS FORMED AND DISSOLVED.

Dubois & Cadotte, fruiterers, etc., Montreal, have dissolved.

Jackson & Chase, grocers, Chatham, Ont., have dissolved. W. H. Jackson continues.

Phillips Bros., boot and shoe merchants, St. John, N.B., have dissolved partnership, and H. A. Phillips continues.

SALES MADE AND PENDING.

T. A. Mills, general merchant, Wingham, Ont., has sold out.

The assets of Joseph Beauchamp, grocer, Montreal, have been sold.

J. N. Boyd, baker, Belleville, Ont., is advertising his business for sale.

T. Bullock & Son, millers, Melita, are advertising their business for sale.

The estate of T. Herrington, grocer, Picton, Ont., is being advertised for sale.

The assets of J. C. Giroux, general merchant, Berthier, Que., are to be sold.

G. F. Arnold, general merchant, Hensall, Ont., is advertising his business for sale.

Henry Fowler, boot and shoe merchant, Hamilton, Ont., is advertising his business for sale.

S. E. Bancroft & Co., general merchants, Round Hill, N.S., are advertising their business as sold, the new owners taking possession March 1.

CHANGES.

J. A. Dawson & Co., merchants, Montreal, have registered.

R. A. Jones, grocer, London, Ont., has sold out to John Inry.

Wingon Wah & Co., general merchants, Montreal, have registered.

L. E. Firth, fruiterer, etc., Vancouver, B.C., is giving up business.

Charles Hawkins, grocer, Windsor, Ont., is succeeded by H. Bernstein.

G. M. Ferguson, grocer, London, Ont., has sold out to James Adams.

Anson Brown, grocer, London, Ont., has sold out to W. T. Stenberg.

Dodds & McClure, commission merchants, Montreal, have registered.

The stock of Clarence J. Leahy, grocer, Halifax, has been sold to F. Reardon.

H. N. McTaggart, general merchant, Chiselhurst, Ont., has sold out to Thos. F. Eyre.

T. M. Bryce, general merchant, Yellow-grass, Man., has sold out to Taylor & Metheral.

Norman McDonald, grocer, Sydney,

N.S., has sold out to Roderick McDonald.

The Chaleurs Bay Mills, Sherbrooke, Quebec, have applied for a charter.

E. Newberger has registered for E. Newberger & Co., tobacconists, Montreal.

Robert Fox, confectioner, Rossland, B.C., is succeeded by Chas. E. Spidell.

Desmarais & Pelletier, general merchants, Marieville, Que., have registered.

Samuel Bradshaw, grocer, London, Ont., has sold his business to Henry R. Wade.

E. Nairesse has registered for Le Francais, manufacturer of confectionery, etc., Montreal.

Hugh Gilchrist has registered at Montreal, for Gilchrist & Co., general dealers and agents.

The stock of J. A. Roy, grocer, Quebec, has been sold to A. Lemelin at 77c. on the dollar.

Cornellier & Desmarais, general merchants, St. Eugene de Grantham, Que., have registered.

Mrs. J. A. Tranquil has registered for J. A. Tranquil & Cie., commission merchants, Montreal.

A. J. Nickerson & Co., fruiterers, Yarmouth, N.S., have sold their retail business to W. S. Jeffery.

Carter & Agnew, confectioners and fruiterers, Pilot Mound, Man., are succeeded by Wm. Endicott.

The Cornwallis Creamery Co., Canning, N.S., has sold out to The N. S. Produce and Supply Co., Limited.

Foster Bros. & Co., boot and shoe merchants, Nanaimo, B.C., are reported to be removing to Vancouver.

W. S. Baldwin, confectioner, Almonte, Ont., has sold out to Isaac Deichman, and removed to Carleton Place.

Reid Bros., general merchants, Haley's Station, Ont., have sold their branch store there to T. E. Richardson.

John Matthews, proprietor of the grocery business conducted under the style of J. M. Fernley, Toronto, has sold out to John Hickman.

The stock of V. Monnier & Co., wholesale liquor merchants, etc., Phoenix, B.C., has been sold to Boivin & Wilson at 60c. on the dollar.

Felix Eugene Turcotte and Jos. Eugene Phillippe Bazin, who have been conducting a wholesale grocery and liquor business at Montreal, under the style of Nazaire Turcotte & Cie. since January 1, 1892, have registered partnership.

FIRES.

Nickerson & Hood, lobster packers, Lower Woods Harbor, N.S., were burned out; the property was insured.

Addison Morrison, grocer, Argyle Sound, N.S., has been burned out; there was no insurance.

J. G. Hayes, general merchant, Pilot Mound, Man., was recently burned out; his property was insured.

The mill belonging to B. B. Barnhill, general merchant, Two Rivers, Que., was burned.

Thos. M. Barry, grocer, and James Johnston, general merchant, Farnworth, Ont., have suffered considerable loss by fire.

DEATHS.

R. M. Wilkie, tea merchant, Halifax, N.S., is dead.

James E. Stratford, general merchant, Indian River, N.S., is dead.

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**THE TIME TO INSURE IS
NOW**

While you are WELL, STRONG and INSURABLE.

THE
**Confederation
Life**

ASSOCIATION issues policies on all approved plans of insurance, and is a prosperous and progressive Canadian Company.

PROTECTION FOR YOUR FAMILY.
PROFITABLE INVESTMENT FOR YOURSELF.

Pamphlets and full information sent on application.

Hon. Sir W. P. Howland, K.C.M.G., C.B.,
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W. C. MACDONALD, J. K. MACDONALD,
ACTUARY. MANAGING DIRECTOR.

HEAD OFFICE. - TORONTO.



LICORICE . . .

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan Wafers, 2½ lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

YOUNG & SMYLYE

Established 1845.

BROOKLYN, N.Y.

Coffee Buyers, Attention!

If you want choice coffees these will suit you. Most of them have been over one year in stock. Prices are low considering their high quality. Ask for samples:

— TERMS, 1% 10 DAYS —

125 Bags Maracaibo	- - - - -	10½c.
10 " 10 year old Java	- - - - -	24c.
50 " Fine Old Sumatra Java	- - - - -	20½c.
25 " 1897 Palembang Java	- - - - -	17½c.
30 Bales Choice genuine Short Berry Mocha		19c.
25 Bags Bucaramanga	- - - - -	17c.
30 " Fine Bourbon	- - - - -	13c.
30 " Prepared Santos	- - - - -	13c.
15 " Fancy Washed Santos	- - - - -	14c.
20 " Mexican (good)	- - - - -	10½c.

Specialty of high-grade goods in Teas, Coffees, Spices and Vinegars---wholesale.

E. D. MARCEAU, 281-285 St. Paul Street, MONTREAL.

TORONTO RETAIL GROCERS' ASSOCIATION.

Early Closing, the Fruit Market and Other Questions Discussed.

THE regular meeting of the Toronto Retail Grocers' Association was held last Monday evening, February 10, in their room in St. George's Hall, Elm street, when a number of important matters came up for discussion. There was a good attendance, and everyone was interested in the proceedings, as was evidenced by the lively discussions that took place from time to time. The meeting was presided over by W. J. Sykes, the president, while Edward Hawes filled the office of secretary.

The first matter that came up was the request of the Grocery Clerks' Association, who had sent a deputation to wait on the Association at its last regular meeting.

B. Panter set the ball rolling by moving that the Association did not see its way clear to give money for prizes. He thought that the essays would not be a test of a clerk's knowledge, as he might be prompted by some older and more experienced person.

An animated discussion followed in which several joined.

D. J. Kelly addressed the meeting at some length on this topic. His chief point was that if a prize should be donated, before it was finally awarded there should be a practical application of what theories were advanced in the essay. This would prove that the writer thoroughly grasped the subject. F. W. Johnston thought Mr. Kelly's suggestion was all right. After some further discussion B. Panter's motion was carried.

R. W. Matthews, grocer, 975 Bloor street west, was proposed as a member. His name will be on the next circular.

Edward Hawes stated that he had seen one of the aldermen, who informed him that as yet nothing had been done regarding the early-closing by-law by the new council. It was suggested that each alderman should be personally interviewed and have the merits of this by-law pointed out to him.

The "At-Home" committee were unable to report, as full returns had not yet been made. Neither were the auditors able to put in their statement.

A discussion then arose on the selling of charcoal direct to consumers by wholesalers. One company had recently been peddling and selling this charcoal at a very low figure, and it was thought that something in the nature of a protest should be entered against these proceedings. The secretary was instructed to write the firm.

Thomas Cleghorn, of Cleghorn, Smith &

Co., had desired to give an address on the early closing of the fruit market at this meeting, but was prevented by other business. He will speak at some future time.

Regarding the present state of the fruit market, the president thought that it was all owing to the 2 o'clock train that the market didn't close at present. He suggested that they petition the Provincial Government for a grant towards having refrigerator instead of box cars for the carriage of fruit, as then it could be easily kept over night in the car. At present when the fruit arrived it was very often unfit for selling.

D. J. Kelly stated that he had been agitating for early closing of the fruit market during the last two years, and, by continuing, he thought something might be done in the way of educating the fruit grower to this necessity. It was better for the fruit trade if the berries were picked in the morning.

A member said he did not believe the Government would grant anything towards cold storage.

The president thought that as a cold-storage system had been already established for export, the same might be done for the local fruit trade.

A committee, consisting of D. J. Kelly, D. W. Clark, J. G. Gibson and the president, were appointed as a delegation to the Exhibition Association.

Messrs. D. W. Clark, D. Bell, F. W. Johnston, A. White and R. W. Davies will form a committee to look into the matter of securing a boat for the annual excursion next summer.

The meeting was closed by an animated discussion on the question of sending a committee to inquire into and report on the benefits to be obtained by amalgamation with the Retail Merchants' Association. Several were in favor of having a committee appointed, while others were hostile to that idea.

A resolution was made to the effect that this committee should be appointed and sent, but was not submitted, as B. Panter stopped further discussion by a motion to adjourn.

The Association has drafted a resolution to be forwarded to T. Nolan, grocer, who has sold out and is removing to Dakota, expressing their sorrow at his departure and their wishes for his future prosperity.

PROPOSED NEW RAILWAY.

This year there is an application to be made to the Dominion Parliament for the incorporation of the Manitoba and Keewatin

Railway, with the names of a number of the leading business men of Manitoba and Winnipeg as incorporators. This line will eventually connect Winnipeg with Fort Severn on Hudson Bay, covering a distance of about 325 miles, opening up over 135,000,000 acres, a space nearly three times as large as Manitoba, where at present there are no permanent settlers nor improvements outside the posts of the Hudson's Bay Co.

The primary object of incorporation is not to open up this region in the immediate future, but only at present to obtain access from Winnipeg to the timber region lying east of the lake, where fuel and building material may be obtained at a lower cost than elsewhere.

The incorporators will ask that a dormant Act of Parliament, passed away back in 1885, offering a land bonus of 12,400 acres per mile to a line of railway to be built in the territory be applied.

APPLE SHIPMENTS FROM HALIFAX.

SINCE the opening of the season there has been shipped to Great Britain 187,553 barrels of apples from Halifax by all steamship lines. Of these the Furness Line carried 161,285 barrels, and the Allan and Donaldson Lines 26,268. In addition to these many apples were sent to the Old Country via St. John, Montreal and Boston, bringing up the totals to at least 200,000 barrels, carried away from Nova Scotia alone. Here is a detailed list of shipments:

FURNESS LINE.		
September 12	Loyalist, London	985
September 12	Ulunda, Liverpool	172
September 26	Dahome, London	24,000
September 28	Damara, Liverpool	5,333
October 10	Evangeline, London	21,500
October 12	Grecian, Liverpool	5,611
October 24	Loyalist, London	18,297
October 26	Ulunda, Liverpool	3,500
November 7	Dahome, London	13,610
November 7	Damara, Liverpool	4,208
November 21	Evangeline, London	18,215
November 22	Grecian, Liverpool	4,288
December 6	Loyalist, London	12,731
December 7	Ulunda, Liverpool	592
December 20	Dahome, London	5,663
January 3	Evangeline, London	16,975
January 3	Grecian, Liverpool	474
January 17	Loyalist, London	14,649
January 31	Ulunda, London	9,201
January 25	Dalton Hall, Liverpool	351
February 1	Damara, Liverpool	932
Total		161,285
ALLAN AND DONALDSON LINE.		
December 2	Numidian, Liverpool	6,475
January 25	Amyrithian, Glasgow	4,041
January 27	Corinthian, Liverpool	3,129
February 4	Parisian, Liverpool	2,130
December 24	Corinthian, Liverpool	3,258
December 9	Ionian, Liverpool	503
January 16	Concordia, Glasgow	3,744
January 16	Ionian, Liverpool	2,987
Total		26,268
Total by all lines		187,553

At North Sydney, N.S., the schooner Maraville has cleared for Lisbon, Portugal, with a cargo of 2,500 quintals of dried codfish.

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WE ARE HEADQUARTERS FOR

FISH for LENTEN TRADE.

**BONELESS FISH
CODFISH
HERRINGS
SPECIAL**

BULK BOXES—25 and 40-lbs. **BLOCKS**—1's and 2's.
PURE OOD STEAK—1-lb. blocks.
SKINLESS AND BONELESS—100-lb. cases.
DRIED—Quintals and hf. quintals.
SCALED HERRINGS—Bundles 5 boxes.
LABRADOR AND SHORE—Brls. and hf. brls.
GUARANTEED PRIME FALL CAUGHT LAKE HERRINGS AND TROUT.
SHIPMENT FROM MIDLAND. ONLY A LIMITED QUANTITY LEFT.

**OUR QUOTATIONS
WILL
INTEREST YOU.**

**THE EBY, BLAIN CO., LIMITED
WHOLESALE GROCERS TORONTO.**

INQUIRIES ABOUT CANADIAN GOODS.

The following were among the recent inquiries relating to Canadian trade received at the Canadian Government office in London :

1. A firm of commission merchants and forwarding agents at Florence, Italy, wish to get into communication with some first-class Canadian export houses in any line save provisions.
2. Inquiry has been received from a firm of forwarding and commission agents, mercantile brokers and bonded warehousemen at East London, Cape Colony, who wish to make connection with a Canadian manufacturing and exporting house.
3. A Manchester firm of importers and general commission agents desire to obtain an agency for a good Canadian exporter. They would be open to represent either produce or textile houses.
4. Canadian firms interested in the shipment of honey for the British market, and who would like

an opportunity of displaying samples in London, are invited to correspond with a gentleman who is prepared to offer facilities.

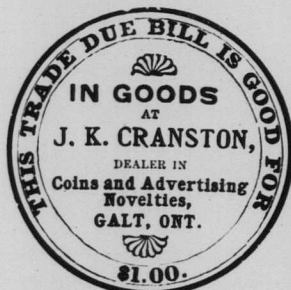
5. An importer of fruit and other produce for London market wishes to get into direct touch with Canadian shippers.
6. Inquiry is made for names and addresses of Canadian manufacturers of buggies and other similar vehicles, farm carts and wagons.
7. A correspondent at Grimsby asks for names of Canadian shippers of eggs, cheese, bacon, etc.
8. The patentees and manufacturers of hammerless guns, rifles and every description of small arms ask for suggestions as to placing their catalogues and price lists in Canada.
9. A general merchant in the north of England, having travellers calling upon a large number of business houses, is anxious to undertake buying or selling agencies for Canadian firms. He is especially interested in grain, flour, etc., silver, copper and other ores.
10. The manufacturers of chemicals for agricultural purposes, including fine riddled bone ash,

desire to get into touch with actual importers of such goods in Canada.

Inquiries received by the Canadian section of the Imperial Institute :

1. A London house desires names of Canadian producers of split peas.
2. A Midlands manufacturer is open to purchase supplies of round wood of a tough character, 1/2, 3/8, 1/4, 1/8 and 1 inch in diameter. Price by the ton c.i.f.
3. A firm representing several continental packers of preserved goods is open to undertake the agency of a first-class Canadian packer of canned goods.

[The names of the firms making the above inquiries can be obtained on application to the editor of THE CANADIAN GROCER.]



Your Attention is Called to the
Cranston Trade Due Bills

Made in Aluminum and Brass or of Colored Card-board—any size and shape.

Cranston's Trade Due Bills—For village, town and city merchants and departmental stores no invention of modern trade requisites is more useful than Cranston's trade due bills. These trade due bills are designed to lessen labor and correct the evils of the produce and credit business. They are made in aluminum or brass or of fine durable colored card-board, in 1c., 5c., 10c., 25c., 50c. and \$1 styles, or currency denominations.
WHAT ARE THEY? They are Trade Due Bills or Discount Checks designed to lessen labor and correct the evils of the produce and credit business and advertising.
Send for Samples and Price List.
J. K. CRANSTON, GALT.

The Pressure of Business

is greatly relieved by use of :::::

The Long Distance Telephone.

You reach your customer in a few seconds and **MUCH** can be accomplished at cost of **LITTLE** time and trouble.

THE BELL TELEPHONE CO. OF CANADA.



SPECIAL ANNOUNCEMENT

We have adopted a new and stronger pull, either bronzed or nickel plated (at your choice) for **Bennett's Spice and Grocery Cabinet** and also improved it in other ways, but we sell them at the old prices. **Don't forget** this cabinet saves room and preserves stock from dust, dirt, mice and insects. In addition to our regular sizes, we make cabinets any size, to fit anywhere.
For prices and particulars send to
J. S. BENNETT,
Patentee and Mfr.,
15 Marion St., Toronto.

"IF" —Yes, that's the **POINT**—at the parting of the ways, where the road-line widens, opening up new avenues of trade in daily business life.

If you only knew that we had opened up Superior Avenue, in the Cereal District, and can offer you quality and merit, and a profitable investment, in our new **"Superior Breakfast Cream"** natural food product, would you buy a case (3 doz. pkgs.) of **"Superior Breakfast Cream"** through your wholesale grocer, and insist on having it **A WINNER.**

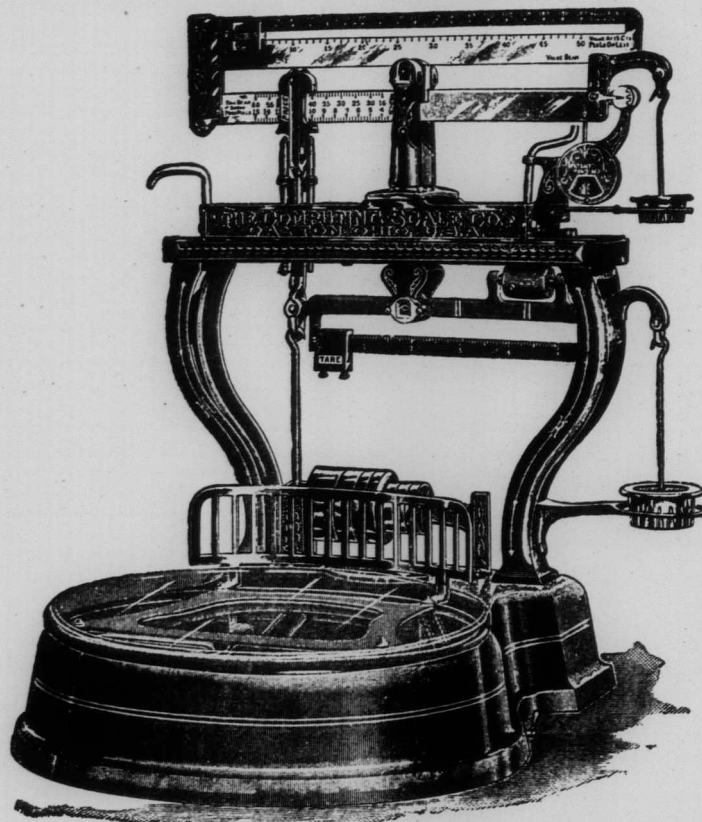
North-Western Cereal Co., London, Canada

Selling Agents: **GEO. CARTER,**
Victoria, B.C.

JOSEPH CARMAN,
Winnipeg, Man.

CHAS. E. MACMICHAEL,
St. John, N.B.

Every Store-Keeper, This Means You.



Every store-keeper big or little needs help from the outside. He needs patronage, he needs good friends, but most of all he needs our help, which we can guarantee him through the use of our **profit savers**, our system of stopping down weight, the Money-Weight System.

Don't get discouraged and say there is nothing in the grocery business—**no money in it**, for there is a mighty big percentage of profit in it if you only know how to get it. How would you like to wind up this year's business with a big gain in profit more than enough to equip your whole establishment with our system and have a nice balance in bank besides? You can do it. Write us.

The Computing Scale Company

DAYTON, OHIO, U.S.A., Manufacturers.

The Money-Weight Scale Co., No. 47 State St., Chicago, Ill.

J. B. Poirier, Dist. Agent, No. 1662 Notre Dame Street, Montreal, Que., Canada.

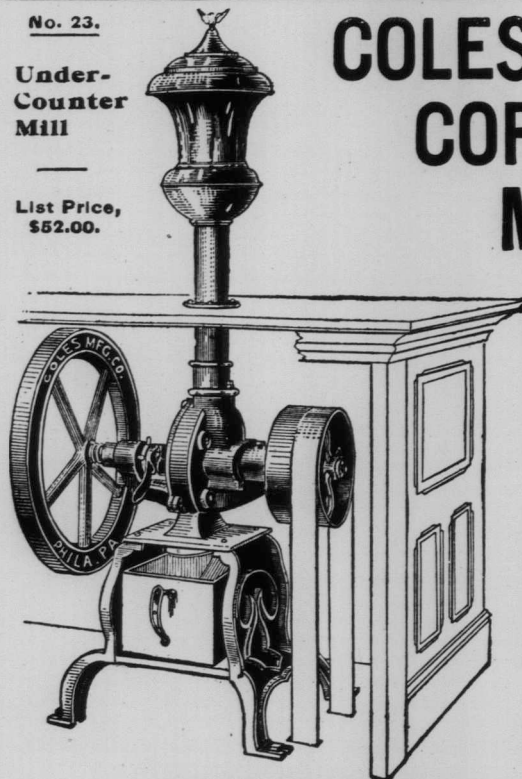
L. A. Davidson, Dist. Agent, No. 104 King St. W., Toronto, Ont.

White & Ecclestone, Dist. Selling Agents, Vancouver, B.C.

No. 23.

Under-Counter Mill

List Price, \$52.00.



COLES COFFEE MILLS

None better for Granulating or Pulverizing.

Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

A GREAT LABOR-SAVER.

Our Grinders wear longest.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N.B.
FORBES BROS., Montreal.
GORMAN, ECKERT & CO., London, Ont.

COLES MANUFACTURING CO., PHILADELPHIA, PENN'A.

A CHANCE TO MAKE MONEY

There is a market in the British West Indies for nearly all kinds of Canadian products. The people are able and willing to buy.

At present the United States is doing the trade, but Canadians can get it by going after it.

Why not write for a booklet telling of a trip to the Southern Islands, and the possibility of selling Canadian goods. We will be glad to send you one.

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Montreal.

**The MacLean Publishing Co.
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Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

FOUR GENEROUS BUSINESS MEN.

A MOST pleasing incident is recorded by the press of Smith's Falls, Ont. Through the efforts of a local newspaperman, Andrew Carnegie offered to give \$10,000 for the erection of a new public library building for the town, provided Smith's Falls spent yearly \$1,000 in maintenance of the library.

At this stage, Messrs. C. B. Frost and F. T. Frost, president and vice-president, respectively, of the Frost & Wood Co., came forward with an offer to supplement Mr. Carnegie's gift with another \$10,000, payable in 20 annual instalments of \$500 each. But the spirit of beneficence did not end there. Mr. W. H. Frost, of the Malleable Iron Works, and Mr. H. S. McNeil, a local wholesale merchant, became imbued with it, the former contributing \$2,000 in 20 annual payments of \$100 each and the latter \$50.

There is scarcely any other way by which successful business men can give more lasting and greater benefits to the people in

their respective localities than by emulating the Messrs. Frost and McNeil.

It is by association with the best books and acquaintanceship with their contents that knowledge is extended and breadth of view cultivated, the concomitant of which is better business men, better clerks, better workmen and better citizens.

It is to be hoped the generosity of the Messrs. Frost and McNeil will not be without its influence upon business men in other places besides Smith's Falls.

A FAILURE AND ITS LESSON.

ONE of the peculiar things in commercial affairs which astonishes most people is the ease with which business men are sometimes enabled to secure credit far out of proportion to the assets they command. In spite of warnings, and in spite even of experience, business men are again and again caught in the same trap. We have an evidence of this in a statement that is before us, the estate of T. P. Heffernan, a merchant of Guelph, Ont.

This estate has recently been wound up, and, after the assignee's fees and charges and the preferred claims have been paid, there is not money enough left to pay the creditors 6½c. on the dollar. The largest creditor is for the sum of \$2,085.31 and all he gets to satisfy this is \$135.52! The following is a summary of the financial statement in regard to the receipts and disbursements:

RECEIPTS.	
Received from sale of stock	\$392.21
Proceeds of book accounts	140.30
	\$532.51
DISBURSEMENTS.	
Assignee's fees and incidental dis-	
bursements	\$ 54.65
Rent	160.00
Wages	9.50
	224.15
Amount available for creditors	\$308.36

The amount of the liabilities which this sum of \$308 was to liquidate was \$4,744, thus giving the creditors, as we have already pointed out, the magnificent sum of scarcely 6½ per cent.

We have no knowledge whatever of Mr. Heffernan's method of doing business, but we know that the laxity with which credit is sometimes given by wholesalers and manufacturers, enables men to go into business who otherwise would not, thus increasing oftentimes a competition that is already

excessive. And that is not the worst result of it: Men who go into business with inadequate capital are compelled, as a rule, to make undue reductions in prices in order to meet accounts falling due, thereby disturbing trade, and without doing themselves any permanent good.

While a Dominion insolvency law would not altogether prevent a repetition of such failures as that cited, it would, we believe, tend to minimize them, for, with the existence of such a law, people would not rush so recklessly into business as they do now, and they would certainly be less disposed to employ reckless business methods. Some retailers we know are opposed to a Dominion insolvency law, fearing it would be a restriction upon themselves. The only business men who need fear an insolvency law are those who are not solvent. Merchants who are solvent have no more need to fear an insolvency law than have honest persons the laws against dishonesty. Business men have more reason to support than to oppose the movement for a Dominion insolvency law.

THREE GOOD GROCERS.

THE grocery trade is well represented in the present Council of Montreal. From the wholesale business there is Ald. Laporte, of Laporte, Martin & Cie, and three of his friends in municipal reform are Ald. L. A. Lapointe, Ald. S. D. Vallieres and Ald. R. Turner, all prominent grocers of the city.

Ald. Lapointe ran as an independent candidate in St. Antoine South Ward, Seat No. 1, and received the strong support of the municipal reform party. His majority was 515. St. Denis Ward, Seat No. 1, elected Ald. Vallieres. The opposition to him was not seriously considered at any time, and, although only a light vote was polled, this being the only election in the ward, he received a majority of 695. In Seat No. 2, St. Gabriel's Ward, the election of Ald. Turner was not in doubt for a moment. He has been the representative for this ward for some time, and the people were well satisfied to have him remain. Ald. Turner's majority was 289.

The interests of the Montreal grocery trade are not likely to suffer under the present council.

THE PRICES WERE UNDULY ENHANCED.

THE action of the Dominion Government in reducing the duty on news printing paper from 25 per cent. to 15 per cent. has naturally created a great deal of interest. And the interest is not confined to those who are directly concerned in the reduction of the tariff.

It will be remembered that about seven or eight months ago the Government, at the instigation of the Canadian Press Association, instructed Judge Taschereau to make an inquiry, under the provisions of clause 18 in the Customs Act, as to whether the association, through which the papermakers regulated business, unduly enhanced prices. This particular clause reads as follows:

Whenever the Governor-in-Council has reason to believe that, with regard to any article of commerce, there exists any trust, combination, association or agreement of any kind among manufacturers of such article, or dealers therein, to unduly enhance the price of such article, or in any other way to unduly promote the advantage of the manufacturers or dealers at the expense of the consumers, then the Governor may direct a commission to issue to report to the Government whether such combination, trust, association or agreement exists.

If the judge reports that such trust, combination, association or agreement exists, and if it appears to the Governor-in-Council that such disadvantage to the consumers is facilitated by the duties of Customs imposed on a like article when imported, then the Governor-in-Council shall place such article on the free list, or so reduce the duty on it as to give to the public the benefit of reasonable competition in such article.

Judge Taschereau, in his report to the Government, declares that the case was proven, and, acting upon his finding, on Tuesday last the Cabinet passed an Order-in-Council as follows:

The Customs duty on news printing paper, in sheets and rolls, including all printing paper valued at not more than 2½c. per lb. shall be reduced from 25 per cent. to 15 per cent. ad valorem.

What gives the action of the Government such wide interest is the fact that the clause in the Customs tariff has for the first time since it was embodied in the statutes, five years ago, been called into active operation. While it was practically a dead letter no one was concerned in the anti-combination clause in the tariff. Now that it has been given life wide-spread interest has been created, and particularly among business men. The question with a good many people naturally is, where will it end?

The importance of clause 18, now that it has been proved to have some force, is that there is an instrument in existence for the protection of those who are likely to suffer from the action of combinations or associa-

tions that have it in their power to unduly enhance prices or impose unjust restrictions.

We live in an age when associations among manufacturers and merchants are necessary. Against associations themselves the clause quoted above takes no cognizance. It is only when they unduly enhance prices that it comes into play. It is obvious, therefore, wherein lies the duty of all organizations which have been formed with a view to correcting evils in their several lines of trade.

The experience of the Press Association will certainly encourage those who may be suffering from the arbitrary action of combinations or associations to seek relief through the same medium. Those only need feel uncomfortable whose conduct comes within the provisions of Clause 18 of the Customs Tariff Act.

THE PRICE OF BROOMS.

The United States manufacturers of brooms have decided to advance their price about 25c. per doz. This has been necessitated by the small supply of broom corn on hand that they feared would not last until the new crop comes in, which will not be for a considerable time. The Canadian manufacturers have not yet taken any action, but indications seem to point to a similar advance in the Dominion at some future date.

A HEALTHIER TEA MARKET.

THE stock of tea in first hands in Canada has not for several years been as small as it is to-day. There is still an ample supply of every description except green teas, but that which is in stock is so out of comparison in quantity with that of a year or two ago as to be significant.

Shippers of teas have learned a lesson. They have learned that, while Canada is a substantial consumer of tea per head of population, they have been consigning teas to this country in quantities out of all proportion to its consumptive ability. A new departure has been taken in this respect, and a great deal less is now being consigned to this market.

But this has not been the only factor in reducing stocks to their present healthy

condition. Substantial quantities have been shipped to the United States, and a short time ago a few lots were picked up for the London market, where better figures could be obtained than those ruling here.

Several of the shippers had to pay pretty dearly for their experience, some of them losing as much as 3 to 4c. per lb. Now, with the decks cleared, importers feel they can do business with a little more safety, there not being as much danger of ascertaining after they had placed an order that they could have done better on spot teas.

THE ONTARIO PROHIBITION BILL.

AT Wednesday's session of the Ontario Legislature, Premier Ross introduced his promised Bill respecting the sale of intoxicating liquors, or, as it is commonly called, the Prohibition Bill. In its provisions it follows the Liquor Act passed by the Manitoba Legislature and which was declared valid some months ago by the Judicial Committee of the Privy Council.

The Bill does not prohibit the manufacture of liquor within the Province. Neither does it prohibit its importation. What it designs is the prohibition of its sale, either retail or wholesale, within the Province. Liquor for medicinal purposes will be obtainable, however, from druggists on presentation of a doctor's prescription. The following clauses are from the Manitoba Act upon which the Ontario Bill is based:

No person shall, within the Province, by himself, his clerk, servant or agent, expose or keep for sale, directly or indirectly, or upon pretence or upon any device, sell or barter, or, in consideration of the purchase or transfer of any property or thing, give to any other person any liquor, without having first obtained a druggist's wholesale license or a druggist's retail license, under this Act, authorizing him so to do, and then only as authorized by such license, and as prescribed by this Act.

No person within the Province, by himself, his clerk, servant or agent, shall have or keep or give liquor in any place wheresoever, other than in the private dwelling house in which he resides, without first having obtained a druggist's wholesale license or a druggist's retail license, under this Act, authorizing him so to do, and then only as authorized by such license.

After passing the House the Bill is, on October 14, to be submitted to a vote of the people. If the referendum affirms the Act then it will go into force on May 1, 1904, but the vote cast must be more than one-half of the total number polled at the general election preceding.

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HINTS TO BUYERS.

Contributors are requested to send news only not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

SMITH & CARMICHAEL report the receipt of a consignment of fine rich-flavored (season 1900) cheese, which they are offering at close prices.

Buyers of table raisins should communicate with H. P. Eckardt & Co.

John Sloan & Co. have a large consignment of flitched codfish in 100-lb. cases.

T. A. Lytle & Co. report that they are making a specialty of their "Sterling" brand catsup.

Canned fruits in gallon, 3-lb. and 2-lb. tins are being sold by H. P. Eckardt & Co. at low prices.

W. H. Gillard & Co. are offering some high-class French and Portuguese sardines at special prices.

L. Chaput Fils & Cie are offering 500 ½-chests of Saruynes black tea at close prices. Samples will be gladly forwarded upon application.

A FLESHERTON FAILURE.

On the afternoon of February 12 there was a meeting of the creditors of Matthew Richardson & Co., at the Walker House, Toronto. This firm has for the past 30 years conducted a business as general merchants at Flesherton, Ont. This firm about four years ago opened a branch at Dundalk, Ont., which was soon afterwards burned down, entailing a loss of \$10,000 over the insurance carried. The Dundalk business was sold out about a month ago, while the Flesherton business had been disposed of last September. The liabilities are not given, but there is expected to be a considerable nominal surplus. The creditors are nearly all Toronto houses.

QUEBEC CANNERS TO ORGANIZE.

A meeting of canned-goods packers was held at the Richelieu Hotel, Montreal, on Monday, to consider the formation of a packers' association for the Province of Quebec. Among those in attendance were Messrs. Eusebe Lorrain and Wilfrid Lorrain, of L'Abord a Plouffe; George Lauzon, manager of St. Eustache Canning Co.; D. Binette, St. Eustache, and James B. Campbell, Acme Can Works, Montreal.

Those present agreed in saying that the first thing necessary for obtaining proper recognition for goods canned in Quebec Province is that only the very best goods shall be placed on the market. In years past, one or two canners have placed some inferior goods on sale, and this has operated

to the great detriment of all canners from this Province.

After full and free discussion of the different points raised, those present determined to communicate with all the canners in the Province, and to call a meeting for some time in April, the exact date to be fixed to suit the convenience of the canners.

CAPT. ADAMS IN LONDON.

Capt. James Adams has purchased from the bank the stock of Fitzgerald, Scandrett & Co., London, Ont. The stock is quite a large one. He sold out some three weeks ago the stock of the grocery business at Port Hope which he purchased a few months ago.

INDUSTRIAL GOSSIP.

A MILL ON THE PEACE RIVER.

In a few months The Hudson's Bay Company will have in operation a first-class modern saw and flour mill at their distant post of Vermillion on the Peace River, 300 miles north of Edmonton, N.W.T. The machinery for this mill, including an engine and boiler, is now at Athabasca Landing, N.W.T., where it is being assorted and reloaded from the cars on sleighs for conveyance to its far northern destination. This speaks volumes for the enterprise of The Hudson's Bay Company and seems to indicate that wheat can be successfully cultivated even as far north as the district where the mill is to be established. It is claimed, however, that only a limited area is available.

BLYTH'S NEW MILL FINISHED.

A new 100-barrel flour mill has just been completed and put in operation at Blyth, Ont. It is a solid brick building, 36 x 45 feet, of three storeys and a basement, and has attached a brick engine room and boiler house.

There is a cement floor to the basement where are placed the shorts duster, flour blender, elevator boots, and main shaft. On the first floor is the wheat steamer, six double set of rolls, 9 x 18 in., four breaks, eight finishing rolls, wheat separator, receiving elevator, two set of Gurney scales and one 40-bushel Gurney hopper scale for wheat. The second floor has the bran duster, two purifiers, one reel and the wheat storage bins capable of holding 3,500 bushels. The third floor contains one 54-in. universal, one 48-in. universal, two reels, two wheat scourers, five cyclone and dust collectors, and the elevator heads.

C. H. Bæse, the proprietor, has had a large experience in the milling business, and during the last eight years has been head miller for Carter, Son & Co., of St. Marys.

RETAIL MERCHANTS ELECT OFFICERS.

PRESIDENT W. B. ROGERS was chairman at the annual meeting of the Toronto branch of the Retail Merchants' Association of Canada on Tuesday evening, February 12, in the Temple Building.

The proceedings were opened with addresses by Messrs. J. A. Flett, Hamilton, vice-president of the Dominion Trade Congress, and James Wilson, ex-president of the Toronto Trades and Labor Council, who desire to organize the retail clerks in Toronto, with the consent of the merchants.

George J. St. Leger suggested that the retail merchants should have a representative on the Trades and Labor Council. James Wilson promised to lay the matter before that body.

President W. B. Rogers in his annual address stated that he was in favor of any scheme having for its object the beautifying of the city. It would meet with the approval of all retail merchants. He touched on the abolition of trading stamps and thought that the legislation of last session would be sustained. He concluded by mentioning that Montreal has the power to levy a special tax on departmental stores, and that a Bill modeled on the Montreal measure was being prepared by the Toronto executive to be brought before the Ontario Legislature at any early date.

John Hargreaves, for the drug, S. R. Hanna, for the boot and shoe, and J. Wilmott, for the butchers' section all had something to say on the abolition of trading stamps.

Reports were also made by F. E. Higgins, for the grocers', and P. N. Judah for the fruiterers' section, and S. Corrigan for the collecting department.

The financial report showed a balance of \$11.60 on hand.

John Hargreaves moved a resolution instructing the Executive Committee of the Association to appoint a committee to investigate the manner in which the civic assessment department are dealing with the taxation of the city.

The following officers were elected:

President—W. B. Rogers.
First Vice-President—J. Wilmott.
Second Vice-President—G. J. St. Leger.
Treasurer—Wm. Dineen.
Secretary—E. M. Trowern.
Representatives to Exhibition Board—G. J. St. Leger and Thomas Bilton.

At the close of the proceedings the president was presented with a handsomely-framed address by the members.

L. Chaput, Fils & Cie have a large assortment of fish for Lent, which they are offering at unusually low prices.

Keep Pace with the Times

By selling the "up-to-date" Tea, the Tea that is fast displacing Japans by means of its superior quality.

"SALADA" Ceylon Green Tea

will drive out all Japan Teas just as surely as "Salada" Black has driven all China Blacks from Canada.

Samples and all information furnished in reply to postal addressed to—

"SALADA," TORONTO, MONTREAL, BOSTON, DETROIT, BUFFALO, PITTSBURG.

Have you seen our new THREE-POUND CANISTER of First Quality Laundry Starch?

IT IS A GILT-EDGED BEAUTY.

And the quality of the goods inside is even superior to the package.

THE BRANTFORD STARCH WORKS, Limited
BRANTFORD, ONT.

Cream Soda Biscuits

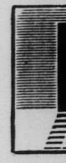
Our Cream Sodas, in 3-lb. tins, are the best in Canada.

If you have not handled them send for sample.

THE CANADA BISCUIT COMPANY, Limited

Office Phone: Main 3624.
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MARKETS AND MARKET NOTES

INFORMATION FOR BUYERS.

If any reader wishes to know where any article can be purchased in Canada or abroad, a letter to the Editor will probably place him in communication with the seller.

ONTARIO MARKETS.

Toronto, February 13 1902

GROCERIES.

BUSINESS is not active, but there is probably a fair trade being done for this time of the year. Buying, however, is only of a hand-to-mouth character. The heavy snowfall of last week is still interfering with business. The feature of the wholesale trade is the decline which took place in the price of refined sugar on Friday last. This decline was totally unexpected, as the outside markets were ruling firm. One of the local wholesale houses is holding canned tomatoes and peas slightly higher. The other houses quote as before. In these two lines, however, prices are undoubtedly firm. Canned salmon is meeting with a moderate demand, and an improvement is looked for within the next few weeks, with the Lenten season now on. The outside coffee markets are a little firmer, but business, locally, is still quiet, with prices unchanged. Prices continue firm in fair demand. Business is gradually improving in syrups and molasses. Teas continue firm, and although the brokers are doing very little the wholesalers are experiencing a fairly good demand for teas. Currants are rather easier in the primary market, but no change has been made locally. Very little is being done in Valencia raisins. Prunes continue in good demand, and a rather firmer feeling obtains as to prices, although no change has been made in local figures.

CANNED GOODS.

The feeling in regard to canned tomatoes, keeps firm, and we know of one house that has advanced its prices this week 2½c. per dozen. This house now quotes 92½ to 95c. The general quotation, however, with most of the houses is 90c. The demand for tomatoes is of a sorting-up nature, but it is fair, and, if anything, is a little better than it was a week or two ago. The house which advanced tomatoes has also advanced its price of peas 2½c. a dozen, but in this it also stands alone, for the ruling price is 80c. as the lowest figure and 85c. the highest, for the better brands. The demand for peas is fairly good. There is still quite a little weakness evident in the price of corn, and all kinds of figures are quoted. There are some brands as low as 70c., but 75 to 80c. more closely represents the ruling quotations. Beans are quiet at 80 to 85c. A little better demand is being experienced for canned fruits, and business is fair. With the Lenten season now on an improved demand is looked for in this line. Canned

salmon is moving fairly well, and now, with the Lenten season on, an improvement is looked for. Prices rule as before. We quote: Fraser River sockeye, \$1.42½ for 5-case lots and over, and \$1.45 for less quantities; Northern sockeye, \$1.25 to \$1.30; cohoes, \$1.05 to \$1.15. There is a fair demand for canned kippered herrings at \$1 per dozen for Canadian, and \$1.55 for Scotch. The demand is chiefly for the former. Lobsters are quiet.

COFFEES.

The outside markets have taken a rather more favorable turn, due, in part, at least, to the desire of the shorts to cover, while sellers do not appear to be in a hurry to find customers. This firmer feeling is apparent on both sides of the Atlantic. Local importers now seem a little more disposed to operate. The demand for green Rio coffee on retail account is still light, with prices as before. Roasted coffees are meeting with a fairly good demand. The ruling prices on green Rio are as follows: No. 7, 7½c.; No. 6, 8c.; No. 5, 8½c.; No. 4, 8¾c.; No. 3, 10 to 12c.

NUTS.

There is only a light business being done and prices remain much as before.

See pages 35 and 36 for
Toronto, Montreal, and St.
John prices current.

We quote: Shelled walnuts, 20 to 23c.; shelled almonds, 24 to 28c.; Grenobles, 10¾c. by the bale up to 12c. for smaller quantities; Marbots, 8½ to 10c.; filberts, 9½ to 10½c.

SPICES.

There has been no material change in the situation since last week. Spices, generally, are ruling steady to firm in the outside markets, and locally the demand is fair.

RICE AND TAPIOCA.

In both rice and tapioca the demand is fairly good, although without any particular feature. Cable advices from Burmah say that the crop of rice has been damaged by heavy freshets. Local quotations are steady and unchanged. We quote: B rice, 3¼c.; Japan, 5½ to 6c.; sago, 4c.; tapioca, 4c.

SUGAR.

The feature of the market as far as Canada is concerned is, of course, the drop of 10c. which took place on Friday afternoon last. This decline was totally unexpected and was quite unwarranted by the condition of the outside markets. The cause is generally thought to be the competition of foreign refined. The price at Toronto for Redpath and St. Lawrence granulated is now \$4.08, and for Acadia, \$4.03 per 100 lb. The basis f.o.b. Montreal is \$3.90 and \$3.85 respectively.

The raw markets outside have ruled fairly steady, although raw cane-sugar is slightly easier in New York, but quotably unchanged. There are sellers there at the recent figures, while buyers are holding off. It is this that has given a slightly easier tone to the market. Cuban sugars are still being held in first hands pending some action being taken in the United States tariff. The receipts of raw sugar in the United States last week were again light, being only 11,235 tons, while the meltings were 33,000 tons, thereby causing a reduction of 21,762 tons in the stock. The total stock of sugar in the four ports at the end of last week was 81,055 tons against 102,817 tons the previous week and 125,166 the corresponding time a year ago. The total stocks in Europe and America were 3,533,555 tons against 2,741,822 tons a year ago. The market in the United States, for refined sugar, continues dull, but prices are unchanged.

SYRUPS AND MOLASSES.

Business in both syrups and molasses is becoming more active and there is now a fairly good trade being done. Advices from New Orleans report that supplies are coming forward but lightly, and the market is fairly steady as to price. Locally, quotations rule the same as a week ago. We quote: Corn syrup, 3½ to 3¾c. in bbls. and kegs; sugar syrups, 30 to 32c. for medium, and 35 to 37c. for bright; molasses, 24 to 26c. for medium, and 45 to 50c. for open kettle.

TEAS.

The slight weakness noticed last week in the market for Indian and Ceylon descriptions is still apparent, and it has had the effect of curtailing business on importation account. The regulation of supplies which has been carried on in London for some time has ceased. The offerings of Indian tea at the auction last week were not heavy. The market, however, was weaker and buyers did not evince the same confidence. The medium kinds suffered most, although common as well as other grades were adversely affected. In regard to Ceylon teas, there was a somewhat heavier auction than the preceding week, while buyers showed less disposition to operate except at a slight reduction. This was especially noticeable in regard to medium teas. Locally, shipments of Ceylon tea are coming forward regularly, but in Indian teas the season is practically over, and there is a falling off in the number of direct samples arriving. The situation statistically on the local market is healthier than it has been for some years. Green Ceylon teas continue scarce and prices firm. There have been a few small lots of China greens to hand during the last week, and they have been quickly taken up, but at the extremely high prices which are ruling the buying is only of a hand-to-mouth character. Mail advices to hand from China show that the exports of all kinds of tea from the country last year were only 74,500,000 lb. against 87,000,000 lb. in 1900, a drop of 12,500,000 lb. Japan teas are firm but only an odd line or so is changing hands. Wholesalers re-

port a fairly steady trade on retail account.

BROOMS.

An advance of 25c. per dozen is announced this week in the price of brooms in the United States, and it is possible there may be a similar advance in Canada.

FOREIGN DRIED FRUITS.

CURRENTS—Cable advices from Greece report a slightly easier market for currants, and at the slightly lower prices some business has been done this week on importation account. The retail trade for currants continues good, and local quotations are without change. We quote as follows: Filiatras, 6 to 6½c.; Patras, 6½ to 7c.; Vostizzas, 8 to 8½c.

VALENCIA RAISINS.—Both cable and mail advices to hand this week confirm what has recently been said in regard to the limited nature of the stock in London, and the tone of the market seems a little stronger than it was. The shipments which were stated to be near at hand have arrived since our last. There were 2,800 boxes for Toronto, and a couple of thousand boxes for outside points. They arrived in New York ex-s.s. Ontanada. The prices at which these were bought do not warrant any reduction in the present prices quoted by the wholesale trade. There have been some transactions this week between wholesalers in which 6½c. was paid for selected raisins. The ruling price to the retail trade is 6½c.

SULTANA RAISINS.—There is nothing new to note, the demand being light and the ruling prices are 8½ to 12c.

PRUNES.—The demand for prunes continues good. Prices on the Coast have taken a firmer tone during the past week on account of some heavy purchases which have been made, the stock of old prunes there having been cleaned up. Local quotations are steady and unchanged. Our quotations are as follows: Californian prunes, 100-110's, 5c.; 90-100's, 5½ to 6½c.; 80-90's, 6½ to 7c.; 70-80's, 6¾ to 7¼c.; 60-70's, 7½ to 8c.; 50-60's, 8 to 8½c.; 40-50's, 8¾ to 10c.

FIGS.—There is little or nothing doing, and prices are nominally unchanged. We quote: Mat figs, 3¼c.; naturals, 3¼ to 3½c., according to quality; tapnets, 3¼c., and elemes, 8½ to 18c.

CALIFORNIAN EVAPORATED FRUITS.—In spite of the high prices ruling there is a fair demand being experienced. We quote: Apricots, in 25-lb. boxes, 13 to 16c., according to quality, and peaches, 11 to 13c.

DATES.—These are quiet and unchanged at 4½ to 4¾c. for Hallowees, and 4½ to 4¾c. for Sairs.

GREEN FRUITS.

The demand for all kinds of green fruits is still light. In oranges, the bulk of the trade is in Valencias and Californian navels, while Mexicans are becoming scarce. Apples are very quiet. Lemons are selling better, but cranberries are slow, as are also pineapples. Malaga grapes are still on the market and are finding fair sales. There has been no change in prices. We quote: Oranges, Malagas, \$3.25 to \$3.50 per case; Tangerine or kid glove, \$8 to \$9 per strip, or \$4 to \$4.50 per half strip; Floridas, \$3 to \$3.25 per box; Mexicans, \$2.25 per box; Californian navels, \$3.25 to \$3.75 per box; Valencias, \$3.75 to \$5.50

per case; apples, \$4 to \$5 per bbl.; grape fruit, \$3.50 to \$5 per box; Malaga grapes, \$5.50 to \$7 per bbl.; cranberries, Budd's long keepers, \$9 to \$10 per bbl.; bananas, \$1.50 to \$2 for firsts, and 80c. to \$1 for first eight hands; pineapples, 25 to 35c. each by the case; Southern cucumbers, \$2.25 to \$2.50 per doz.; Spanish onions, large cases, \$3.50; small crates, \$1.10.

VEGETABLES.

Cabbage, celery, lettuce, watercress, mint and parsley are dull. Rhubarb and onions are quiet, while dry onions and potatoes are moving more freely. The prices remain the same as they were last week. We quote as follows: Green onions, 10 to 15c. per doz.; rhubarb, 12½ to 15c. per bunch, \$1.25 to \$1.50 per doz.; carrots, parsnips and beets, 20c. per peck; turnips, 15c. per peck and 35c. per bag; lettuce, 30 to 40c. per doz.; radishes, 50 to 60c.; mint and parsley, 20 to 25c.; celery, 50 to 60c.; red cabbage, No. 1, 5 to 10c.; cabbage, 40 to 60c. per doz.; dry onions, \$1 to \$1.25 per bag; potatoes, 75 to 80c. per bag; artichokes, 20c. per peck.

COUNTRY PRODUCE.

EGGS.—The receipts of eggs still continue light, but there has been a decline of 1c. in fresh eggs. There are practically no limed eggs on the market just now. We quote: Strictly fresh, 25 to 26c.; held fresh, 20 to 22c.; cold-stored, 19 to 20c., and limed 17 to 19c. per doz.

BEANS.—The demand for beans is good and prices are steady. We quote: Choice hand-picked, \$1.70 to \$1.85; prime, \$1.40 to \$1.60 per bush.

HONEY.—There is a fair trade doing. We quote: Clover, in 60 lb. tins, 9½ to 10c.; less quantities, 10 to 11c. per lb.; in combs, \$2 to \$3 per doz.

DRIED AND EVAPORATED APPLES.—There are brisk sales for evaporated apples, but dried are quiet. Prices remain the same. We quote: Evaporated apples, 9¾ to 10c. in carlots and 10¾c. in less quantities. Dried apples 5 to 6c. per lb.

POTATOES.—The arrivals are normal, with a fair trade locally. The prices are steady at 60 to 62½c. per bag in carlots and 75c. per bag for less quantities.

BUTTER AND CHEESE.

BUTTER.—The heavy roads of the past week have decreased the receipts of butter. A large proportion of what is coming in is of inferior grade, which is hard to move. There is a brisk demand for choice dairy and creamery prints. The prices are unchanged. We quote: Choice 1-lb. prints, 17 to 18c.; large rolls, 16 to 17c.; tubs, best quality, 15 to 16c.; tubs, medium grade, 13 to 15c. per lb. Creamery prints sell at 21 to 22c., and creamery solids, 20½ to 21c. per lb.

CHEESE.—The local trade in cheese is quite heavy. Holders are encouraged to keep the prices firm on this head, and also on account of the numerous inquires for export from Great Britain. We are still quoting cheese at 10½ to 10¾c., and twins at 11c. These prices are for single-box lots. Job lots are quoted at 10 to 10½c.

POULTRY.

DRESSED POULTRY.—The offerings in dressed poultry are light, only a few turkeys being offered. The prices are nominal. We quote: Chickens, 60 to 80c. per pair; ducks, 90c. to \$1.20 per pair; geese, 8 to 9c. per lb.; turkeys, 10 to 12c.

LIVE POULTRY.—There have been practically no arrivals of live poultry, and trade is very dull. No change in prices has occurred. The Canadian Produce Co., Limited, 36 and 38 Esplanade street east, Toronto, will pay, until further notice for live chickens, 6½c., for ducks and turkeys 8c., for geese, 6c. per lb. All must be young birds. For hens, 3c. per lb. Dressed poultry, dry picked (except hens), ½c. lb. higher. These prices are for weight on arrival. Crates for live poultry supplied free, and express paid up to 50c. per 100 lb. of chickens. No thin birds will be taken.

FISH AND OYSTERS.

In all kinds of fresh, smoked and prepared fish there is a heavy trade doing, which the Lenten season promises to increase. The orders for fresh fish are especially large, and the prices are firm. The feeling in oysters is very firm, and a number of jobbers have raised the prices 15 to 20c. per gal. This is owing to the advances on the Baltimore market. We quote as follows: Fresh and frozen fish—Codfish, 6 to 8c.; whitefish, 7 to 7½c.; herring, 4 to 5c.; trout, 7c.; halibut, 8 to 10c.; sea salt mon, 9 to 10c.; haddock, 5c. per lb.; perch, 4c.; British Columbian salmon, fresh, 20c., frozen, 9c.; Labrador herrings, \$3 to \$3.25 per 100-lb. bbl. Smoked fish—Ciscos, \$1 to \$1.25; finnan haddie, 6½ to 7c.; Digby herring, 50 to 65c. per bundle. Prepared fish—Dried cod, in 112-lb. bundles, \$4.75 per cwt.; flitched cod, \$5.50 to \$6; boneless cod, in bricks, 4½ to 5½c. per lb.; steak cod, 6½c. per lb.; shredded cod (2 doz. in box), \$1.80 per box; boneless fish, loose, in 25-lb. boxes, 4 to 4½c., and in 5-lb. boxes, 5c. per lb.; bloaters, per box of 50, \$1 to \$1.25; kippered herring, 50 in a box, \$1 to \$1.25 per box; smelts, per 15-lb. box, extras, 12c. per lb.; No. 1, 6½ to 7c. per lb. Oysters—Standards, \$7 to \$7.25 per large pail, \$4.00 to \$4.25 per small pail, or \$1.70 to \$1.95 per Imperial gallon; selects, \$2 to \$2.15 per Imperial gallon.

GRAIN, FLOUR AND BREAKFAST FOODS.

GRAIN.—There are small deliveries of Manitoba wheat owing to the lack of cars for shipment. The prices for No. 1 Manitoba hard wheat this week are unchanged at 87c. per bush, grinding in transit or 86c. Toronto and West. The receipts of all kinds of grain continue light on the local market and the prices are steady. Rye has

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BUTTER AND EGGS. POULTRY AND GAME.
FRUITS OF ALL KINDS IN SEASON.
EARLY VEGETABLES.
POTATOES IN CAR LOTS. Consignments Solicited.
33 Church Street, TORONTO.

BUTTER TUBS AND BOXES

FOR SPRING SHIPMENT.

Spruce Tubs—80 and 100-lb. F.O.B. Factory Quebec.
56-lb. Boxes with 2 Wire Fasteners. F.O.B. Toronto.
Write us stating how many you want.
We will quote you CLOSE PRICES.

SMITH & CARMICHAEL

70 COLBORNE ST., TORONTO.

References: Imperial Bank of Canada, Yonge St.
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Butter Cheese
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Consignments Solicited.
Highest Prices. Prompt Returns.

The Wm. Ryan Co.,

... Limited.
70 and 72 Front St. E., Toronto.

BUTTER AND EGGS.

Scarce and Wanted. Consignments Solicited.

BUTTER TUBS AND BOXES. Country
Storekeepers and Creameries will profit by placing
orders for the supplies now to insure prompt
delivery this Spring. Get our prices. Correspondence invited.

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Wholesale Produce Merchants,
68 Front Street East, Toronto.

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FRUIT, PRODUCE AND
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Colborne Streets, TORONTO

DRIED FRUITS

Owing to scarcity and high prices of
apples the trade will find big inquiry
for DRIED FRUITS. We are on the
ground floor and want your orders.

PRUNES—Nonpareil and Santa Cruz packs.
APRICOTS—Fancy and Choice.
PEACHES—Bags and Boxes.
Also FIGS—Bags and Tapnets.

Get our prices before buying.

CLEMES BROS., TORONTO

advanced 4c. per bush. For fall wheat
75 and 76c. are the ruling prices. We
quote prices paid by buyers on the street:
White and red Ontario wheat, 70 to 76c.;
goose, 66 to 66½c.; oats, new, 45 to
46c.; rye, 59c.; barley, 54 to 63c.; peas,
80 to 85c.; buckwheat, 58c.

FLOUR—The local trade in flour con-
tinues good with freer sales. The prices
are firm: We quote: Ontario patents, in
bags, \$3.70 to \$3.80; Hungarian patents,
\$4.05; Manitoba bakers', \$3.80; straight
roller, \$3.40 to \$3.50 per bbl. in Toronto.

BREAKFAST FOODS—There has been a
keen competition in the oatmeal trade which
has resulted in a drop of 40c. per bbl. The
high prices prevalent for peas have resulted
in an advance of 25c. per bbl. in split
peas. The other prices are firm. We
quote as follows: Oatmeal, standard and
granulated, in carlots on track here, \$5.55;
standard rolled oats in carlots on track
here, \$4.80; in bbls., 15c. more; broken
lots are 20c. per bbl. extra; rolled wheat,
\$2.50 in 100-lb. bbls.; cornmeal, \$3.75;
split peas, \$4.75; pot barley, \$4.50, in
106-lb. bbls.

HIDES, SKINS AND WOOL.

There is a good demand for hides and
skins, but for wool the market is very poor.
There has been no change in prices. We
quote what buyers pay on arrival:

HIDES—We quote: No. 1, green, 7c.;
No. 2 green, 6c.; No. 1 green, steers, 8c.;
No. 2 green, steers, 7c.; cured, 7¼ to
8c.

SKINS—We quote: No. 1 calfskins, 9c.;
and No. 2, 7c.; deacons (dairies) 55 to 60c.
each; sheepskins, 65 to 80c.; deerskins,
12½ to 14c. per lb.

WOOL—We quote: Fleece, 13c., and
unwashed, 7 to 8c. per lb.

SEEDS.

The dullness in red clover is more pro-
nounced, while alsike and timothy remain
quiet. No changes in prices have occurred.
Extra good samples are worth a little more
than is quoted below, while, on the other
hand, less will be paid for inferior grades.
We quote buying price at outside points:
Red clover, \$4.50 to \$4.80; alsike, \$6.50 to
\$7.50, and timothy, \$2.50 to \$3.25 per
bush.

MARKET NOTES.

Rye has advanced 4c. per bush.
Currants are slightly easier in Greece.
Split peas have advanced 25c. per bbl.
Strictly fresh eggs are down 1c. per doz.
Refined sugars are 10c. per 100 lb. lower.
There has been a drop of 40c. per bbl. in
oatmeal.

A rather firmer feeling obtains in regard
to Californian prunes.

Oysters have gone up 20c. per gal., but
some dealers are still adhering to former
prices.

The A. F. MacLaren Imperial Cheese
Co., Toronto, have been appointed agents
in Ontario for "Aunt Jemina's" pancake
flour, a food product made of wheat, corn
and rice. They have already sold one
carload and have ordered another. Most
of the local wholesale houses now have the
goods in stock.

The following Brands manufactured by

The AMERICAN TOBACCO CO.

OF CANADA, Limited

Are sold by all the Leading Wholesale Houses:
CUT TOBACCO

OLD CHUM,
SEAL OF NORTH CAROLINA,
OLD GOLD.
CIGARETTES
RICHMOND STRAIGHT CUT,
SWEET CAPORAL,
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POTATOES and OATS

IN CAR LOTS.

If open to buy or sell, wire

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FISH FOR LENTEN SEASON

Fresh, Frozen, Salt and Smoked.

OYSTERS and SHELL FISH.

Orders promptly attended to.

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More Business is What You and
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It's my business to increase YOUR busi-
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LIMITED.

IMPORTERS OF FOREIGN AND DOMESTIC
GREEN AND DRIED FRUITS, NUTS, Etc.

151 Bannatyne St., 12th St.,
WINNIPEG, MAN. BRANDON, MAN.

QUEBEC MARKETS.

Montreal, January 13, 1902.

GROCERIES.

THOUGH the grocery business, like all others, was broken into considerably by the unusually rough weather and consequent bad roads, trade, this week, has pretty well recovered. Country buyers have been visiting the markets and making up for lost time, and deliveries of goods to outside points are now conducted as freely as ever, so that the present week is fairly up to the standard, and business is all the more active on those lines which are in special demand during Lent, which commenced on Wednesday. Among the features of the week's markets is the decline in sugar of 10c. on all qualities except cream sugar, which is 25c. lower. Paraffine and sperm candles are $\frac{1}{2}$ c. lower. Three qualities of Patna rice have been withdrawn from the market by Montreal mills. In canned goods, tomatoes are now quoted at 92 $\frac{1}{2}$ to 95c. Gallon apples are somewhat stiffer, and are 10c. higher.

SUGAR.

Contrary to the expectations of many dealers, sugars have again declined. Granulated and all kinds of yellows, except cream, have gone down 10c. Cream sugar has dropped 25c., and is now quoted at \$3.65. Yellows range from \$3.15 to \$3.80, and granulated is quoted at \$3.90. On the local market there is not a very active demand, though, all things considered, trade is fair.

TEAS.

Business, on account of the bad roads, has been somewhat quieter this week, though it is improving. Almost all lines of teas are very strong, and coffee is also looking up. Ceylon black teas are a little easier on some lines. January 1, 1903, has been decided on as the date when the tea duties in the United States will be repealed, and the interest taken in this movement has naturally much lessened.

SYRUPS.

Corn syrups are in active demand now, and prices are steady. We quote: 3 $\frac{1}{2}$ c. in bbls.; 3 $\frac{1}{2}$ c. in $\frac{1}{2}$ bbls.; 3 $\frac{1}{2}$ c. in $\frac{1}{4}$ bbls.; \$1.60 in 38 $\frac{1}{2}$ -lb. and \$1.20 in 25-lb. pails.

MOLASSES.

There is nothing new in the situation of the molasses market, and prices still rule firm. Barbados is quoted at 29c., and Antigua, in single puncheons, at 24c. The demand, locally, is good.

CANNED GOODS.

The trade in general is satisfactory. The demand for Lent has begun, and prices are firm. Peas and corn are in fair demand. Tomatoes are selling very well, notwithstanding the somewhat high price. Jobbers are now quoting 92 $\frac{1}{2}$ to 95c., and under present conditions there would be nothing extraordinary in their reaching the dollar mark. Gallon apples have advanced 10c., and the market is firmer. Salmon is in excellent demand. We quote: Peas, 95c.; corn (ordinary stock), 80c.; tomatoes, 92 $\frac{1}{2}$ to 95c.; gallon apples, \$2.70 to \$2.80; 3-lb. apples, \$1. Salmon, \$1 to \$1.05 for pink; \$1.30 for spring; \$1.32 for Rivers Inlet red sockeye; \$1.45 for Fraser River red sock-

eye, and \$1.42 $\frac{1}{2}$ to \$1.45 for Clover Leaf tall.

SPICES.

There is an improvement in the trade this week, though the demand is still only fair. Prices in general remain firm, and on the primary markets whole peppers and ginger are particularly strong. There is, as yet, nothing new in prices. We quote: Nutmegs, 30 to 55c. per lb., as to size; penang mace, 45 to 50c. per lb.; as to quality; pimento, ground, 12 $\frac{1}{2}$ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade; white, 25 to 27c.; ginger, whole, Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c., and Afghan, 13 to 14c.

RICE AND TAPIOCA.

There is a fair trade passing. The Mount Royal Milling and Manufacturing Co. have withdrawn from the market for the present the three grades of Patna rice, "Polished," "Mandarin," and "Imperial Glace." The foreign markets show Patna rice still firm. Our quotations are as follows in combine district: B rice in bags, \$3.10; in $\frac{1}{2}$ bags, \$3.15; in $\frac{1}{4}$ bags, \$3.20; in pockets, \$3.25. In 10-lb. lots an allowance of 10c. is made. CC rice, \$3 in bags; \$3.05 in $\frac{1}{2}$ bags; \$3.10 in $\frac{1}{4}$ bags; and \$3.15 in pockets. In the open territory prices are about 10c. less. Patna rice is worth 5 to 5 $\frac{1}{2}$ c. per lb., and tapioca, 3 $\frac{1}{2}$ to 4c.

FOREIGN DRIED FRUITS.

CURRENTS.—Trade is fair, and prices are unchanged. We quote: Fine Filiatras, $\frac{1}{2}$ cases, 5 $\frac{1}{2}$ c.; cleaned, 6c.; 1-lb. cartons, 8c.; finest Vostizzas, 7 $\frac{1}{2}$ to 8c.

VALENCIA RAISINS.—These are very scarce in all three qualities. Even some wholesalers are completely out of them. Prices are firm. Finest off-stalk are worth 5 $\frac{1}{2}$ c.; selected, 6 $\frac{1}{2}$ c.; layers, 6 $\frac{1}{2}$ c.

CANDIED PEELS.—There is a moderate demand this week. Prices are steady. We quote: Orange peel, 11 $\frac{1}{2}$ c.; lemon peel, 10 $\frac{1}{2}$ c.; citron, 16 $\frac{1}{2}$ c.

MALAGA RAISINS.—There is nothing new to report in this line. Business is quiet. Our quotations are as follows: London layers, \$1.50 to \$1.60; "Connoisseur Clusters," \$2.15 to \$2.25; 1's, 65 to 70c.; "Royal Buckingham Clusters," \$3.30 to \$3.35; 1's, \$1.05 to \$1.10; "Excelsior Windsor Clusters," \$1.50 to \$1.60; 1's, \$1.30 to \$1.40.

DATES.—There is a better inquiry, but very little to supply with. Halloween dates sell for 4 $\frac{1}{2}$ to 4 $\frac{1}{2}$ c.

FIGS.—The demand is only fair, and prices are firm. Both layer and tapnet figs are quoted at \$1.15.

CALIFORNIAN RAISINS.—There is no change. The primary market is becoming bare, and prices are very firm. Seeded raisins are worth 9 $\frac{1}{2}$ to 9 $\frac{1}{2}$ c.

PRUNES.—A good trade is doing at steady prices. We now quote: 8 $\frac{1}{2}$ c. for 40-50's, 8c. for 50-60's, 7 $\frac{1}{2}$ c. for 60-70's, 7 $\frac{1}{2}$ c. for 70-80's, 6 $\frac{1}{2}$ c. for 80-90's, 6 $\frac{1}{2}$ c. for 90-100's.

NUTS.

Trade is still quiet. Our quotations are now as follows: Walnuts, 9 $\frac{1}{2}$ to 11c.; Tarragona almonds, 12 to 13c.; shelled walnuts, 16 $\frac{1}{2}$ to 17 $\frac{1}{2}$ c.; shelled almonds, 26 to 27c.; Jordan shelled almonds, 42c.; filberts, 8 $\frac{1}{2}$ to 9 $\frac{1}{2}$ c.; pecans, 15 to 16c.

CALIFORNIAN EVAPORATED FRUITS.—There is considerable improvement in

the demand, these being goods that are always wanted during the Lenten season. We quote: Apricots, 14 $\frac{1}{2}$ c.; peaches, 10 $\frac{1}{2}$ c.; pears, 10c.

BUTTER AND CHEESE.

BUTTER.—Since our last report there has been no remarkable change in the situation of the butter market. Prices stay firm, but at last week's quotations. The local demand is good. Grocers and jobbers have apparently more confidence in the market and are taking hold of much larger lots. Finest creamery is not in any better supply, and the price remains firm. We quote as follows: Finest fall-made creamery, 22 to 23c.; winter-made, 21 to 22c.; large rolls, 17 $\frac{1}{2}$ to 18c.; fall dairy, 14 to 15c.; low and undergrades, 10 to 12c.

CHEESE.—Prices on cheese, both locally and for export, remain unchanged. There is a good demand on this market. The situation among English buyers is about the same, and they still hold off from taking goods at the prices asked by holders here. Reports from London, however, show a better demand there. Prices are only nominal at 49 to 50s. for white, and 52s. for colored. On the local market there is a good demand at 10 to 10 $\frac{1}{2}$ cents.

COUNTRY PRODUCE.

EGGS.—Deliveries of new-laid eggs this week have been much larger owing to the country roads having been somewhat cleared, and until better weather conditions prevail, the supply is likely to be just enough to fill the demand. Montreal limed eggs are very strong, and notwithstanding the prediction that they would not go above 24c., last week's quotations, some have sold this week as high as 28c. This is the highest price for years. We quote: New-laid eggs at 32 to 35c.; selected, cold storage, 23 to 24c., and pickled, 24c.

HONEY.—The market for honey is quiet, and prices are steady. We quote: Buckwheat, in comb, 8 to 9c.; strained, 6 $\frac{1}{2}$ to 7c.; white, extracted, 9 to 10c.

ASHES.—The market is easier, and second pots are 5c. lower. Trade is fair. We quote: First pots, \$1.40 to \$1.45; seconds, \$3.95 to \$4; pearls, \$6.75 to \$7 per 100 lb.

DRESSED POULTRY.—Offerings have been a little larger this week than last, when, owing to the roads, it was impossible to reach this market. Choice chickens are worth 10 to 11c.; choice turkeys (frozen), 11 $\frac{1}{2}$ to 12c.; ordinary, 10 $\frac{1}{2}$ to 11c.; choice geese, 7 to 8c.; fowl, 5 to 7c.

GREEN FRUITS.

The trade in green fruits is better this week. Messina lemons are still scarce on the local market, expected shipments not having arrived. Extra fancy Californian sunflower oranges are in stock and are selling freely at \$3.50 to \$3.65. Valencia oranges, 714's, are arriving freely and have declined 50c. during the past week. There has been no change made in the prices of Californian navels yet, jobbers still having some of the old stock to get rid of, but the advance is expected shortly. Jamaica oranges, in boxes, are in stock, and sell for \$2.75 for all sizes. We quote as follows: Jamaica oranges, \$4.50 to \$4.75; in boxes, \$2.75; Florida oranges, \$3.50 to \$3.75; Californian sunflowers, \$3.50 to \$3.65; Valencia oranges, 420's, \$3.25 to \$3.50; 420's, Jumbo, \$4.75; 714's, \$4.50; Messina lemons, \$2.75 to \$3 per box; pineapples, 20 to 30c.; Canadian apples, \$4.50 to \$5.50 per

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If you desire to obtain some seasonable lines of universally recognized merit, it will pay you to communicate with us, as we have some exceptionally excellent goods to offer you.

FOR LENT:

SARDINES During Lent there is certain to be a specially large demand for SARDINES. Try us, if you want the most delicious and best-selling goods on the market, namely: TREFAVENNE, MARTEL, CLUB ALPINS, DELORY, ROLLAND, LEMOIGNE, LEMENTEE, ST. LOUIS. Put up in 1/4-lb. tins, 1/2-lb. tins, also in glass jars, by the celebrated firm of F. DELORY, Lorient, France. Be sure and write us for prices.

FRENCH PRUNES We would draw your attention to our line of French Prunes in 28-lb. boxes.

ANCHOVIES—in oil. FRENCH PEAS—in glass and in tins. OLIVES—stuffed with Spanish peppers. SPANISH QUEEN OLIVES—they are already well known from Halifax to Vancouver.

No order too small to receive most careful attention.
No order too large to be filled promptly and satisfactorily.

BE SURE AND GET OUR PRICES BEFORE ORDERING.

HENRI JONAS & CO., MONTREAL

Manufacturers of **JONAS' CELEBRATED FLAVORING EXTRACTS** (you all know them).

CHEWING GUM POINTERS.



TRADE MARK.

How is your stock of chewing gum going? Slow! Then there must be something wrong. We will warrant you it was not bought from The Canadian Chewing Gum Co., Toronto. There isn't a "slow" cake in our pack.

NEW, FRESH and DELICIOUS FLAVORS.

Made daily and shipped promptly on receipt of order. Good profit for you too. These are our leading brands:

- VICTORIA FRUIT**—Delicious and wholesome—six flavors in box.
- MALTED PEPSIN**—Medicinal gum—good for indigestion.
- MAPLE LEAF**—Big value 1c. chewing gum.
- JAPANESE BOUQUET**—The Ladies' favorite.

Trial order solicited. Samples and prices on application.

The **CANADIAN CHEWING GUM CO.**

363 Spadina Avenue, . . . TORONTO

25 to 50 PER CENT. PROFIT ON SUGAR.

More than 1,000 Retailers in Montreal handle these goods.



Maple Tablets

Are made in flat creased cakes and can be broken into eight divisions, are neatly wrapped in lithographed paper, and are made from absolutely pure Maple Sugar, weigh about 6 oz. and sell for 5 cts. each.

60 Tablets to case; price per case, \$2 00.



Pure Maple Sugar

Best O. K. Brand.

1-lb. Blocks.

50 Blocks to case; price per case, \$5 00.

1/2-lb. Blocks.

100 Blocks to case; price per case, \$5.00.



Maple Buttons

These goods are having an extensive sale; are pure, wholesome and delicious. Put up in Water Pails containing

20-lbs. net; price per lb., 9c.

SOLD BY WHOLESALE GROCERS EVERYWHERE.

No charge for Pails.

THE GROCERS M'FG. CO., 131 Nazareth Street, **Montreal.**

bbi.; cocoanuts, \$3.50 per bag of 100; bananas, No. 1, \$1.75 to \$2.25, and eight hands, \$1 to \$1.50; Spanish onions, \$1.10; sweet potatoes, Vineland's, \$4.75 to \$5.50; Malaga grapes, \$5.50 to \$7 per keg; cranberries, \$7.75 to \$10.50; barrel onions, \$3.25; red onions, \$3.50; yellow, \$3.25; chestnuts, 10 to 11c.; Italian chestnuts, 12½c.; Florida tangerines, \$3.25 per box; Californian tangerines, \$1.75 per box; grape fruit, \$4.25 per box; Florida tomatoes, \$4.50 to \$5.00 per crate; fine Spies, \$5 to \$5.50.

LIQUORS.

SCOTCH WHISKIES.

	Per case of quarts.	less 3 p.c. 30 days
Roderick Dhu	\$9 50	
Usher's O.V.G. Special Reserve	10 50	
Usher's G.O.H.	13 00	
Gaelic, Old Smuggler	9 75	
Greer's O.V.H.	9 50	
Old Mull	9 75	
Sheriff's One Star	10 25	
" V.O.	10 50	
Kilmarnock	9 75	
Doctor's Special	10 00	
House of Lords	10 75	
Bullock, Lade & Co.—		
Special blend	9 25	
Extra special	11 00	
John Dewar & Sons—		
Extra special	9 50	
Special liqueur	12 25	
Extra	16 50	
James Ainslie & Co.—		
Highland Dew	6 75	
Glen Lion, extra special	12 50	
J. Brown & Co.—		
Duke of Cambridge	12 00	
Mitchell's—		
Heather Dew	7 00	
Special Reserve	9 00	
Mullmore	6 50	
W. Teaches & Sons—		
Highland Cream, qts., \$9.50 less 3 p.c. 30 days.		

CANADIAN WHISKIES.

	In barrels per gal.
Gooderham & Worts, 65 O. P.	\$4 50
Hiram Walker & Sons	4 50
J. P. Wiser & Son	4 49
J. E. Seagram	4 49
H. Corby	4 49
Gooderham & Worts, 50 O. P.	4 10
Hiram Walker & Sons	4 09
J. P. Wiser & Son	4 09
J. E. Seagram	4 09
H. Corby	4 09
Rye, Gooderham & Worts	2 20
Hiram Walker & Sons	2 20
J. P. Wiser & Son	2 19
J. E. Seagram	2 19
H. Corby	2 19
Imperial, Walker & Sons	2 00
Canadian Club, Walker & Sons	3 60
	Less than one bbl. per gallon.
65 O. P.	\$4 55
50 O. P.	4 15
Rye	2 25

CHAMPAGNE.

The prices below are subject to the trade discount of 5 and 3 per cent.

	Per Case.
Comtde Castellane—	
Cuve Reservee	\$12 00
Carte d'Or	13 50
Champagne Ve Amiot—	15 00
Carte d'Or	16 00
" Blanche	13 00
" d'Argent	10 50
Pommery—	
Sec and Extra Sec	\$28 00
Mumm's—	
Extra Sec	28 00
Moet & Chandon—	
White Seal	28 00
Brut Imperial	31 00
Perrier-Jouet—	
Brut	28 00
Reserve Dry	30 00

GIN.

	Per Case.
Pollen Zoon—	
Red, cases of 15 bottles	\$9 75
Green, " 12 "	4 75
Violette, " 12 "	2 45
P. Hoppe "Night Cap" Brand—	
Red, cases of 15 bottles	10 50
Green, " 12 "	5 25
Yellow, " 15 "	10 75
Blue, " 12 "	5 40
Poney " 12 "	2 50
Draught—	
Hogsheads	\$2 95
Quarter casks	3 00
Octaves	3 05
De Kuyper—	
Violet, 2 doz. cases	5 30
Green, " "	6 00
Red, " "	11 50
White, " "	4 00

Terms, net 30 days, 1 per cent. off 10 days. In five-case lots, freight may be prepaid.

Key Brand—	
Red cases	10 25
Green "	4 85
Poney "	2 60
Melcher's—	
Infantes (4 doz)	4 75
Picnic	7 75
Poney	2 60
Blue cases	4 75
Green "	5 50
Red "	10 25
Honeysuckle, small	7 90
" large	15 25

FISH.

There is no quotable change in the fish market. The demand for Lent has commenced and has made business very active. The unusually long period of Lent this year will keep up this demand for some time, but stocks are so abundant that all inquiries can be met. We quote: Haddies, 6c.; bloaters, 90c. per box; kippers, 90c. per box; smoked, medium herrings, 11c. per box; fresh haddock and cod, 3½c. per lb.; whitefish, 6½c.; dore, 5½c.; pike, 4½c.; halibut, 12½ to 13½c.; salmon, 12½c.; trout, large and medium, 7c.; No. 1 herrings, Nova Scotia, \$5.25 per bbl.; No. 1 herrings, Nova Scotia, \$2.80 per ½ bbl.; No. 1 Holland herrings, \$6.50 per ½ bbl.; No. 1 Scotch herrings, \$6.50 per ½ bbl.; No. 1 Scotch herrings, 98c. per keg; Holland herrings, 72c. per keg; salted eels, 6½c. per lb.; No. 1 green codfish, \$5.75 per bbl.; No. 2, \$4.50; large, \$6.50; No. 1 green haddock, \$4.25 per bbl.; No. 1 pickled sardines, \$5.50 per bbl.; No. 2 mackerel, \$12.50 per bbl.; No. 3 mackerel, \$9 per bbl.; cod, 1 and 2-lb. blocks, 6c. per lb.; loose boneless cod, 5c. per lb. in 40-lb. boxes; dressed codfish, \$4.80 per case; dry codfish, \$4.65 per 112-lb. bundle; No. 1 Labrador salmon, \$17.50 in tierces; No. 1 Labrador salmon, \$12 per bbl.; No. 1 Labrador salmon, \$6.25 per ½ bbl.; No. 1 B.C. salmon, \$6 per ½ bbl. and \$11 per bbl.; standard bulk oysters, \$1.30 per gal.; select bulk oysters, \$1.50 per gal.; Malpeque, Blue Point and other shelled oysters, \$6 per bbl.; clams, in shell, \$4.50 per bbl.; Marshall's kippered herrings, and same with tomato sauce, \$1.45 per doz.; Canadian kippered, \$1 per doz.; Canadian ¼ sardines, \$3.75 per 100; canned Cove oysters, No. 1 size, \$1.30 per doz.; canned Cove oysters, No. 2 size, \$2.20 per doz.

FLOUR AND GRAIN.

FLOUR.—The demand, considering the season, has been fairly good, and in small quantities, has been moving freely to local buyers, and toward the last of the week, to buyers from the country. We quote as follows: Spring wheat patents, \$1.05 to \$1.30; winter wheat patents, \$3.85 to \$3.95; straight roller, \$3.60 to \$3.70; strong bakers', \$3.80 to \$4.

GRAIN.—Receipts continue quite light. There is a better local demand for oats, and sales have been effected at an advance of ¼c. We quote: Manitoba, No. 1 hard, 73c.; peas, 80c.; rye, 63 to 64c. (carlots in store); feed barley, 54c. in store; oats, 47½c.; buckwheat, 53½ to 54c., east; corn, 65 to 66c.

OATMEAL.—The inquiry for rolled oats is still light. Prices are \$5 to \$5.50, in barrels, and \$2.45 to \$2.47½, in bags.

FEED.—There is a good movement and prices are steady. We quote: Ontario bran, \$20; mouille, \$28; Manitoba bran, \$20 to \$21; shorts, \$22 to \$23 per ton, including bags.

BALED HAY.—The market is quiet. We quote: No. 1 timothy, \$10 to \$10.50; No. 2, \$9 to \$9.75; clover, mixed, \$8 to

\$8.50; clover, \$7 to \$7.50 per ton, in carlots.

MONTREAL NOTES.

Gallon apples are 10c. higher. Valencia oranges, 720's, are 50c. lower. Jamaica oranges are now in stock in boxes, at \$2.75. Montreal limed eggs have sold this week at 28c. Granulated and all yellow sugars, except cream, have declined 10c. Cream sugar is 25c. lower.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

St. John, N.B., February 8, 1902.

BUSINESS continues to be rather quiet. The fact that in some lines, such as oats, oatmeal, and beans, rather lower prices rule, helps the general condition. The first direct Jamaica steamer arrived during the past week. This line received no subsidy. The fruit received by her was chiefly sent west. She had a full outward cargo. The success of the venture depends largely on the millers in the west. The question is will Canada or the United States supply Jamaica with flour? Considerable interest is shown in Californian raisins, and there has been a marked advance in prices, which is rather unusual at this season.

OILS.—In burning oils the low price continues. There is a large business being done, but the effect of the longer days is beginning to be felt. In paint oils the season is yet early for any active movement. The large dealers have their stocks now coming forward, and, at least, no lower prices are expected. Lubricating oils have a fair sale, but for future shipment little is being done. Values are firm. The stock of seal oil is light, and the price is firmly held. There is a fair supply of cod oil here.

SALT.—In Liverpool coarse salt the price is firm. There continue to be direct arrivals from Liverpool, and there is quite a fair stock held, though every effort is made to ship from steamers' side. In Liverpool fine salt the demand has greatly fallen off, the imports being now light. The Canadian is taking its place. Box salt is not so largely sold.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY MONTREAL

GIBSON ARNOLDI & CO.

**BARRISTERS, SOLICITORS,
NOTARIES PUBLIC, Etc.**

9 Toronto St., Toronto.

**CAPITAL FURNISHED TO AID
INDUSTRIAL CONCERNS.**

Representatives in London, Liverpool, Manchester, Glasgow, Edinburgh, Chicago, and New York, and Paris, France.

**GENERAL COMMERCIAL
SOLICITORS.**

showed a reduced price. Our dealer in a car of advance. I Skelley, Fred. H. N. Hal THE ce no years, ar tied with The who pally acc ports no laid in Snow ha country these dis railway, quantite running to brigh There wholesak An adva 23rd of reported. of 10c. w prices of leading verized, Austrian No. 1 ye Molass have pre 30c.; Po 32c.; Bar 30c. It crop Por 5c. in th on which but as t this ma material wait for ports as There ly deale to supp were ma in respo the price Cheese i just nov Fresh article t the prof makers condition at 5c. p for by t oats, an best but farm at for the been abl ers. Thi cessary. When 2 makes g result is ed rolls about 20 Eggs commod have pa

showed an increase in volume, but rather reduced percentage of profit.

Our dealers were fortunate in securing a car of seeded raisins before the late advance. It was bought from Griffin & Skelley, through their local representative, Fred. H. Tippet.

NOVA SCOTIA MARKETS.

Halifax, N.S., February 10, 1902.

THE dull season in the retail grocery line is still running, but to no greater extent than in former years, and the trade, generally, is satisfied with the amount of business doing. The wholesale trade is also dull, principally accounted for by the fact that the ports not being open to navigation, they laid in their stocks earlier in the year. Snow has made good sleighing in the country districts, and the merchants in these districts, not located on the line of railway, are buying in fairly large quantities. Lumbering operations are running briskly, and this has a tendency to brighten trade.

There is little change in prices in the wholesale grocery line, except in sugars. An advance of 10c. was made about the 23rd of January, which has been already reported, and last week another advance of 10c. was added, bringing back the old prices of two months ago. One of the leading firms quotes: Cut-loaf and pulverized, 6c.; granulated, XXX, \$4.05; Austrian, \$3.95; bright yellow, \$3.75; No. 1 yellow, \$3.45.

Molasses is still quoted at figures which have prevailed for some time: Antigua, 30c.; Porto Rico, 32 to 33c.; Trinidad, 32c.; Barbados, 32 to 33c.; New Orleans, 30c. It may also be noted that new crop Porto Rico molasses now costs 4 to 5c. in the primary market over purchases on which the above figures are quoted, but as there is a fairly good supply in this market prices have not changed materially, and wholesale buyers will wait for lower prices. We will note imports as the steamers arrive.

There are no large holdings of cheese by dealers in the city, but still sufficient to supply the ordinary demand. Sales were made last week as low as 10c., but in response to the Montreal quotations the price went up to 11c. on Saturday. Cheese is a good thing to have in stock just now.

Fresh-made dairy butter is also a good article to handle just now, and though the profits made are not excessive, the makers of butter claim that under former conditions they could make more money at 5c. per pound less. This is accounted for by the remarkably high price of hay, oats, and all kinds of feed. Some of our best butter comes from the Government farm at Nappan, Cumberland county, but for the last two months they have not been able to supply all their old customers. This butter, fresh every day, if necessary, costs 25c. landed in the city. When 2 or 3c. profit is added to this it makes good butter even a luxury. The result is that large quantities of imported rolls and boxes are used, which cost about 20 to 23c. retail.

Eggs are still a scarce and valuable commodity. All the country-held stocks have passed through the market, and

They're Selling!

Every dealer who has bought

**Clark's Pork and Beans
in Chili Sauce**

has given repeat orders. They please everybody.

**EPPS'S GRATEFUL.
COMFORTING.**

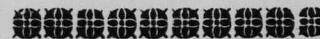
IN 1/4-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.
In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST
NUTRITIOUS.

COCOA

**RIGAUD MOUNTAIN
MAPLE SYRUP**



REPUTATION
FULLY ESTABLISHED

Place your orders at once for *Coming Spring*. Every tin sealed at the Bush. Guaranteed Crop of Spring 1902—no old stock make over.

D. L. Macdonald, Rigaud, Que.

only fresh laid or imported case eggs are available. The former bring 35c. at retail and the latter 8 to 10c. less. The high price and steady importations keep the markets fairly well stocked.

The local fish market has been dull, and prices low, but now that Lent is near there is an upward tendency. Fishing off the harbor and along shore is rather above the average, and the fares coming in daily are sold readily, ex-vessel, at 1 1/2c. The lobster fishermen on the South Shore have about all taken up their traps, as the results were unprofitable. The shipments of fish from this port last week amounted to about \$8,000.

Apples are still bringing the prices previously quoted, \$1.50 to \$3, but these are by no means No. 1's. A barrel of the best quality, few of which reach this market, would be worth at retail a five dollar bill. Shipments are going forward steadily every week, and the total from

this port now amounts to 187,553 barrels. The Grecian, which went ashore yesterday morning within five miles of the city, was to take away some 10,000 barrels on Friday next. The Dahome, another large apple carrier, is off the route, and there will probably be no further shipments for a week or two. Late reports quote prices in England at from 17s. for Vandeveres, to 24 to 27s. for Golden Russets. There are probably 50,000 to 60,000 barrels still available in the Province for shipment.

An event takes place to-day which may result in greatly increasing Canada's trade with the West Indies. The Oruro sails this morning, and on her are a number of business men from each of the Maritime Provinces, Quebec and Ontario, to overlook the ground for trade. Mr. Billman and Mr. Thompson, Halifax, will look after trade in flour and canned goods; Mr. L. C. Archibald, of Antigonish, the great cheese manufacturer, will

endeavor to open a large market for his produce; Mr. L. M. Hagar and Mr. H. Thompson, are boot and shoe men of Montreal. The former represents J. & T. Beli, the latter, The Slater Shoe Co.; Mr. H. B. Smith represents The North-American Bent Chair Co., of Owen Sound, Ont.; Mr. G. J. S. Morrison, represents The Metallic Roofing Co., of Toronto, and last, but not least, is Mr. J. F. M. Stewart, the assistant-secretary of The Canadian Manufacturers' Association, who has been in this city for some weeks. Mr. R. Munro, President of the association, is now in Bermuda, where he will meet Mr. Stewart, and their investigations will no doubt have the result of largely increasing Canada's trade with the Sunny Islands of the South.

R. C. H.

MANITOBA MARKETS.

Winnipeg, Man., February 10, 1902.

BUSINESS has been good all week and grocers do not complain of the dullness so commonly spoken of in other lines; in fact, they state that business has rarely been so good at this season. Beginning with February 1, the new classification of salt came into effect and for the future all cars of salt must weigh 30,000 lb. instead of 24,000 lb. This is a point dealers at outside points would do well to note. Royal Crown soaps have all been advanced 50c. per box this week, and the market is firm.

SUGARS.—There has again been a drop of 10c. per 100 lb., and quotations are now: Granulated, \$4.85; bright yellow, \$4.20.

SYRUPS.—In contrast to sugars corn syrups have again advanced. The new price is not yet quoted, but the market is very firm.

RICE.—The decline in Japan previously anticipated is now a fact, and Japan rice is quoted on this market at 5c. for large and 5½c. for small lots.

COFFEE.—The market is firm and dealers seem to anticipate further advances. Prices here have not changed quotably, but there is a much stronger feeling. The demand is fair.

DRIED FRUITS.—Currants are firm, and the advance mentioned last week is now fully established. Dried apples and evaporated are firm and will probably advance in a few days.

FLOUR.—The local demand is light, but a good deal is still going east and west for export orders. Prices are firm and without change for the week.

BARLEY.—The market is still dull and featureless with little offering and small demand. Malting barley is worth 38 to 40c. on track, and feed barley, 33 to 36c.

GROUND FEED.—Nominal market. Oat chop, \$27; barley, \$22; oil cake, \$27. Oatmeal has dropped \$1 per ton and is quoted at \$11.50; mill screening, \$15.

MILL FEED.—In spite of a very fair demand this market has weakened considerably. Bran is now quoted at \$14.50

and shorts, \$16.50. A fair export demand continues.

CEREALS.—This market is without change for the week and with only a limited demand. Rolled oats maintained the drop of last week, and 80's are quoted at \$2.20; 40's, \$1.20; 20's, 60c.; granulated and standard oatmeal, \$2.75 per 98 lb.; cornmeal, \$1.90; split peas, \$2.75. Pot barley has advanced slightly and is quoted at \$2.45; pearl, \$2.65.

DRESSED MEATS.—The demand has been a good one all week for beef, and the price has advanced ¼ to ½c. per lb. Best city dressed is worth 7½c.; lower grades and country-dressed range from 6½ to 7c. In mutton, the market is entirely supplied with Ontario frozen mutton; the demand is not heavy and prices are without change at 8c. for sheep and 9c. for lamb. Corresponding to the decline in the receipt of live hogs there has been a corresponding decline in the receipt of dressed hogs, and the market is very firm, prices ranging from 7¾ to 8½c.

POULTRY.—The demand continues active, but local supplies have almost vanished and business is being done on supplies of frozen goods from Ontario. The Manitoba stock on the market at present has been in for some time, and is a slow sale owing to quality and appearance. Prices are rather weaker, though not quotably so. Fowl, 8½ to 9c.; chicken, 10c.; ducks, 9 to 10c.; geese, 10c.; turkeys, 13c.

CURED MEATS.—This market continues firm with unchanged prices with the exception of long clear, which shows an advance of ½c. Hams, sugar-cured and smoked, 13¾c.; shoulders, 10¼c.; picnic hams, 8½c.; breakfast bellies and backs, 14c.; spiced rolls, 11¼c.; dry salt long clear, 11¼c. In lard, 20-lb. pails have advanced as the demand is rather over the supply at the present time. Other lines are unchanged. 20-lb. pails, \$2.50; American, \$2.60; 50-lb. pails, \$5.85; 3 and 5-lb. tins, in 60-lb. crates, \$7.55. The demand for sausages is fair and prices are without change: Bologna, 7c.; pork, 8c.; liver sausages, 6c.; Vienna sausages, 10c.; blood sausages, 6c.; headcheese, 6c.

BUTTER.—The supply of first-class fresh butter is limited and the demand keen. The best grade is jobbing at 22c., and from that point the price runs down to 16c. Distinctly lower grades are in large quantities, and without buyers. There is no fresh creamery on this market, but a carload of held-creamery is on the road from Shoal Lake, and will be on the market early next week. The price is not yet quoted. Dealers report an increased demand for fresh-made butter, and state that there has never been a season when there was such a keen demand for fresh-made butter as against even the tub butter.

CHEESE.—The car of Ontario cheese

due to arrive early last week has been detained, owing to heavy snowstorms in the east, and will not arrive until next week. In the meantime the market is bare of cheese, and sales are being made at 11½ to 12c.

EGGS.—The supplies are most liberal and lower prices are anticipated. The receipts from the first of the year have been considerably more than double that of last year, at the same season, and it is a noticeable feature that they have been general all over the Province. It is noticeable in contrast to the extreme scarcity of eggs just prior to Christmas. The demand continues active and will be likely to increase rather than diminish during Lent. During the week the jobbers have been getting 25 to 27c., but it is not probable that opening sales for next week will be over 25c. New-laid eggs are retailing at 35c.

GREEN FRUITS.—Trade is dull and there is little news of any kind. Oranges maintain the drop quoted last week: 126's, \$3.75; 150's, \$4; 176's, \$4.35; 200 to 216's, \$4.50. Bitter oranges are in fair demand at \$6.50. Apples have again advanced and Northern Spies are quoted at \$6.50; Baldwins and other varieties, \$6. Unfrozen cranberries are out of the market for the present, but a further supply is looked for, although they are scarce and dear in primary markets. Bananas are very scarce and dear. Present prices are \$3.75 to \$4. Dealers report city trade dull but country trade keeping up very well. It is anticipated that the bonspiel crowds will revive city business to some extent. The fruit inspector reports that already prominent grocers have expressed satisfaction at the improved quality and packing of some of the later shipments of apples, which they attribute to the working of the Inspection Act.

VEGETABLES.—The movement has been slow indeed. The weather has been too cold to open pits, and this has made celery scarce. A small lot of Californian was on the market this week. It was a fine sample, and sold at from 80c. to \$1 per dozen. Onions have advanced and are quoted at 4c. per lb. No change is to be noted in other lines.

LIVE STOCK.—Butchers' cattle: The demand has been good and the supply not large and prices have consequently advanced. The best grades are now quoted at 3¾ to 4¼c. per lb.; lower grades, 3 to 3¼c. The demand for stockers is very active and buyers are paying \$14 to \$16. for yearlings, two-year-olds, \$18 to \$20. Sheep—None are offering. Calves—A few small calves are coming in, but the supply is still very limited.

Receipts of hogs have fallen off materially and prices are firm at 6¾c. for the best grades, and 6 to 6¼c. for other weights. The demand for cows continues and the supply is still short. No change of price is reported for the week; in fact, very few sales have been effected. There is considerable inquiry for horses for spring work, and these inquiries have tended to emphasize the fact that there is a general shortage of supply all over the continent, or, perhaps it would be more correct to say that the horses are more thoroughly bought up than has been the case for some years. Prices are firm.

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Scientifically Prepared.

Being assured of the absolute purity of . . .



ST. CHARLES Evaporated Unsweetened CREAM

Physicians and Nurses endorse and recommend its use in infancy and old age, and in all cases where delicate nourishment is required.

A valuable health food, rich in strengthening properties and easily digested.

ST. CHARLES CREAM is always to be found in the stocks of progressive grocers and druggists.

All orders promptly filled by your jobber. Write for full particulars to the FOREIGN DEPARTMENT,

St. Charles Condensing Co.,

ST. CHARLES, ILLS., U.S.A.



Factories—
Ingersoll, Ont., and St. Charles, Ill.

THE HOUSEKEEPER'S KITCHEN

is no cleaner than the factory where Kent Baked Beans are prepared. Cleanliness is the watchword of the Kent Canning Company, and nowhere is this more evident than in the care with which Kent Baked Beans are prepared.

You can offer our products to your most particular customers with every confidence.

THE KENT CANNING CO., Limited, CHATHAM, Ont.

We cannot all go to South Africa, if we would.

But we that stay at home may show our patriotism by giving the products of Canada preference.

Delhi Epicure Pork and Beans IN TOMATO SAUCE

Delhi Tomato Catsup IS A HOME PRODUCT

AND GUARANTEED EQUAL TO THE BEST IMPORTED BRAND.

You can buy our goods cheaper and stand a chance of seeing your money again. Think the matter over and send your wholesale house a sample order. Specify Delhi. If your house don't keep the goods in stock write us direct.

Delhi Canning Co., - Delhi, Ont.



The THISTLE Brand

ARE

HIGH-GRADE

TOMATOES - CORN - PEAS - Etc.

GUARANTEED
SECOND TO NONE.

BRIGHTON CANNING CO.

THE BEET-SUGAR INDUSTRY.

THE WIARTON FACTORY.

THE Colonial Construction Co., who have been awarded the contract for the buildings and equipment of The Warton Beet-Sugar Company's factory at Warton, Ont., are preparing the material and everything necessary to hurry the buildings to a finish in time for them to be ready for work by October 1 next. Besides the steel work, which is to be delivered in Warton about April 15, the most important parts of the machinery have been ordered. There are at present plans being prepared for a dock, 500 or 600 feet long, which they desire to have ready to receive the machinery, and it is to be commenced as soon as an engineer arrives to take charge.

The directors also report that nearly all the stock has been sold and that already over 3,000 acres have been contracted for, and that men of energy are at present out securing the necessary balance.

THE PROPOSED FACTORY AT ST. MARVS.

It is now too late in the season to begin canvassing for a beet-sugar factory for this year. This was what Wm. J. Douglas, the secretary of The Canada Beet Sugar Co., wrote to Wm. Weir, of St. Marys, Ont., in reply to a communication from him informing the company that they would offer them a free site and the necessary money for the building of a refinery at that town. The above company are at present constructing a plant at Baden, Ont. But it was intimated that by beginning presently an active campaign and by bearing the expenses of a representative going there to investigate their conditions and possibilities, a factory might be secured for that town in 1903. It was also stated that the larger the acreage sent from St. Marys for the Baden factory for next year, the easier would be the problem of securing sufficient contracts for a factory of their own the following year.

STRATHROY IS INTERESTED.

An effort is being made to establish a beet-sugar factory at Strathroy, Ont., and Mr. Fortner has been deputed to obtain definite information as to the number of acres the farmers in the district will devote to the production of sugar beets.

A FRUIT FIRM'S LIABILITIES.

According to a statement of Vipond, McBride & Co., fruit dealers, Montreal, filed recently in the Insolvency Court there, they have liabilities of \$37,000, of which \$11,705 are indirect. The principal creditors are the Merchants Bank of Canada, \$8,000; D. J. M. Darling, Montreal, \$4,140; H. S. Shipley, Baltimore, Md., \$2,711; Molsons Bank, indirect, \$10,895; Vanduzer & Griffiths, Grimsby, Ont., \$1,684.02; S. M. Culp, Beamsville, Ont., \$1,200; Quebec Bank, indirect, \$900; D. J. Bonter, Brighton, Ont., \$621.79; Phillips, Sons & Co., Montreal, \$634;

Foster, Weeks & Co., Boston, \$549.15; Geo. St. Amant, Paris, France, \$560; Hills Bros. & Co., New York, \$756.41; G. E. Barker & Co., Kingston, Jamaica, \$356.20.

CHANCE FOR TRADE WITH AFRICA.

AT THIS time when our enterprising manufacturers are giving close attention to the possibilities of establishing an export trade with South Africa, it is of the greatest assistance to them to know that we have in Canada a distributing firm of the highest standing. Robert Crooks & Co., Montreal, who have already established four offices of their own in the Cape.

They invite correspondence and solicit consignments from large manufacturers on behalf of their Cape Town, Port Elizabeth, Durban, and Johannesburg offices, each of which they state is in charge of a competent manager and carefully selected staff, experienced in the handling of general merchandise.

There are great advantages to be obtained by our manufacturers who desire to secure a share of the trade in South Africa, in corresponding with the Montreal office of Robert Crooks & Co., as they are on the spot, and thus the trouble of conducting correspondence thousands of miles apart is saved to the Canadian exporter, Messrs. Crooks already having complete cabling facilities with their South African offices, to say nothing of the protection to the Canadian manufacturer of dealing with only one responsible firm, while having the entire South-African territory fully covered.

It is well known that the policy of this old-established firm is "progress," as their own offices established in the greatest business centres of the world are proof of.

MONTREAL CLERKS ELECT OFFICERS.

The Montreal Grocery Clerks' Association held a meeting last week to elect officers for the year 1902. More than 100 members were present. After the report of the treasurer, which showed a considerable surplus in cash, the elections were proceeded with. Mr. Z. Martineau, of the firm of Tison & Guillet, was reelected president unanimously. The other officers were: Vice-president, J. E. Robichaud; secretary, J. C. Marchand; treasurer, J. B. E. Poirier; directors, O. Bergeron, F. Dubord, A. Quesnel, G. L. Desaulniers, H. Richer.

A motion was passed expressing congratulations to and confidence in Messrs. Lapointe, Vallieres and Turner, who were elected to the city council.

After the meeting all adjourned to Mr. Martineau's residence, where they were entertained at supper by the president.

Include with first order from wholesale grocer
a trial lot of

H — AND — H
TRADE MARK

the unequalled cleaner. Steady growth. **seasonable**, well advertised, and have letters daily from consumers.
34 Yonge Street, Toronto.

Try the "Imperial" Brand

— OF —

Peaches, Pears, Apples,
Corn, Tomatoes, etc.

They are packed from the choicest
fruits and vegetables.

Packed by

The **IMPERIAL CANNING CO.**
KINGSVILLE, ONT.

FISH — FRUIT

Oysters; Finnan Haddie; Herrings;
Trout; British Columbia Frozen
Salmon; Navel Oranges; Lemons;
Grapes; Nuts; etc.

We handle everything in the above lines and would
be pleased to have your account.

WHITE & CO.

Wholesale Fruit and Fish
TORONTO

Toronto Fruit Merchants.

FRUIT - FISH

We have a full stock of Fish on hand ready for
Lent, and will be pleased to hear from you.

Full lines of Prunes, Apricots and Peaches, in
25 and 50-lb. boxes - Fancy Stock at lowest price.

Your order will receive our prompt attention.
Send for our weekly price list.
Mail orders our specialty.

HUSBAND Bros. & Co.

82 Colborne St., TORONTO.

*McWilliam &
Everist*

Commission
Merchants.

Fruit Importers
and Exporters.

Canadian Apples
a Specialty.

CORRESPONDENCE SOLICITED

Quote us if you have anything to offer.
Ask for our prices when requiring fruit.

25 and 27 Church St., TORONTO, Can.

Long Distance Phone Main 645.
Warehouse Phone Main 3394.

Are you Interested in Your Tea Business ?

Which do you consider to your advantage to push—packages or bulks ?

Are you entirely satisfied with the Teas you are now selling ?

My business is **Tea exclusively**. I have had some experience and am gaining more. Possibly I might be able to offer some suggestions that would be of use to you.

Will you write me ?

A sample of **RED ROSE** Tea will prove to you whether my opinions are likely to be worth anything.

T. H. ESTABROOKS,

Tea Importer
and Blender,

ST. JOHN, N.B. AND TORONTO, ONT.

WE CAN SUPPLY YOU WITH

Salmon Trout (No. 1 Fall Catch)

Finnan Haddie (15 and 30-lb. Boxes)

Cod Steak (100-lb. Cases)

Labrador Herrings (Bbls. and Hf. Bbls.)

Pure Codfish (1 and 2-lb. Bricks)

Scaled Herrings (No. 1 Small Fish)

JOHN SLOAN & CO., TORONTO

Have a Look at Our Factory

WE don't pretend to have the largest in Canada, or do we claim to do up more goods than any other.

But we do claim to have a model canning factory, built with all the latest and most modern improvements and ideas, up to-date in every particular, special attention being paid to sanitary conditions. Our motto is **QUALITY**, and

QUALITY TALKS.

Our processer is an expert. He commands a high salary, and his goods tell the story.

Have you ever sold them ? If not, order your wholesaler to send a sample order. Travellers may push some other brand. Some need pushing ; ours don't.

F. R. LALOR CANNING CO., Dunnville, Ont.

Limited

BOARDS OF TRADE MEETINGS.

FORT WILLIAM BOARD OF TRADE.

THE annual meeting of the Fort William, Ont., Board of Trade was well attended, and great interest was displayed throughout in the proceedings by the members present. President E. A. Norton occupied the chair and made his annual address. In this address he alluded to the splendid harbor and other natural advantages enjoyed by that important lake-port town and the immense crop of grain in the West, last season, which, it is computed, will yield, when marketed, one thousand dollars per head for every man, woman and child in Manitoba and the Territories.

The Canadian Pacific Railway state that they are going to expend \$500,000 in the way of improvements during the coming summer. These will chiefly consist of a new cleaning elevator, new docks and a new storage elevator. He called their attention to the fact that the Canadian Northern Railway's line to Winnipeg had been completed, and that grain was now being hauled to Lake Superior.

The town had completed, he said, its electric light and waterworks plant at a cost of \$109,000. The revenue from both systems was quite in excess of the expenditure, after the amount required for the sinking fund and interest had been put aside. During the months of September, October and November, over 13,000,000 bushels of grain had been handled by the elevators. This was an unusual amount. Nine hundred and sixty-four vessels, with a registered tonnage of 1,160,264 tons and crews of 22,390 men reported and cleared at the Customs house. Over 250,000 tons of coal were received at the port, and over 692,527 tons of freight handled during the year 1901.

During the year 1900 there was collected at the port the sum of \$124,000, while the revenue for the last half of the year 1901 amounted to the sum of \$131,000—\$7,000 more in the last half of 1901 than in the whole of 1900.

He strongly urged upon the board the advisability of petitioning the Government to proceed with the erection of a new post office and Customs house, as soon as possible, as at present the buildings devoted to that purpose were totally inadequate to the needs of the town and port.

He touched on the present telephone service given by The Bell Telephone Co., and the excessive rates charged, and thought the present an opportune time for the town to acquire a telephone system of its own. He concluded by strongly advocating the establishment of a quarantine station at some point in the vicinity.

The annual election of officers was then proceeded with and resulted as follows:

President—J. J. Wells.

Vice-President—E. S. Rutledge.

Secretary-Treasurer—T. R. Wayland.

Council—C. W. Jarvis, E. A. Morton, J. Dyke, W. Stevenson, A. Snelgrove, James Murphy, W. F. Hogarth, S. C. Young, John King, J. H. Perry, D. McKellar, A. McDougall.

OTTAWA BOARD OF TRADE COUNCIL.

At the meeting of the council of the Ottawa Board of Trade, held on the evening of Thursday, February 6, considerable business was transacted. John Coates presided, while Cecil Bethune was secretary.

The president, Messrs. Henderson, Reid and Douglas, were appointed a committee to devise ways and means for the erection of a suitable building for the board.

STANDING COMMITTEES.

The following standing committees were appointed:

Representatives on Technical Education committee—Messrs. R. W. Shannon, G. B. Greene, James Ballantyre, A. W. Fleck and Alex. MacLean.

Cheese and Butter Committee—Messrs. John R. Reid, Joseph Kavanagh, James Ballantyre, Benj. Rothwell and W. H. Dwyer.

Congress Committee—Messrs. Thomas Macfarlane, A. Holland, A. W. Fleck, J. M. Garland and P. Larmonth.

Industrial Committee—Messrs. Geo. F. Henderson, A. Holland, P. Whelan, D. Murphy and John McKinley.

A resolution of the Brantford Board of Trade, calling for a revision of the Canadian tariff by the Government, so that the Dominion markets might be kept clear of foreign competition, was brought up, and it was decided to refer it to the coming session of the Dominion Board of Trade, on March 4 next, in Ottawa.

It was decided to accede to the request of the Toronto Board of Trade, regarding the copyright question, which asked the Ottawa board to join with them in a memorial to the Government.

A communication from the London, Eng., Chamber of Commerce Organization Committee was read, referring to various subjects under consideration. The subjects will be taken up at some future time.

The Halifax Board of Trade request the Ottawa Board to join with them in handing over the management of the Intercolonial Railway to the C.P.R., while the Government ownership of the road would still be maintained.

The council did not care to endorse this principle, and nothing will be done.

President Coates, Messrs. John R. Reid, Andrew Holland, Thomas Macfarlane and R. W. Shannon were appointed

delegates to the Dominion Board of Trade, which meets in Ottawa on March 4.

John R. Coates, the president of the board will deliver his inaugural address at the next meeting of the board, which will be held on February 18.

The Hon. F. R. Latchford and Messrs. Lumsden and Powell, M.P.P.'s, will be invited to address the meeting as to how Ottawa trade will be affected by the building of the Temiscamigne and Northern Ontario Railway.

PETERBORO' CHEESE BOARD.

There was a fairly large attendance at the annual meeting of the Peterboro' Cheese Board, on February 8. President Drummond occupied the chair and received Treasurer G. J. Galvin's report. The receipts were shown to be \$234.50 for the year, while the expenditure was \$226.10, leaving a balance of \$8.40 in the treasury.

Mr. G. J. Galvin read an encouraging report from Inspector Ward, on his work in the Peterboro' district during the past year.

Wm. Collins, Secretary of the West Peterboro' Farmers' Institute had received a communication from the secretary of the Provincial Farmers' Institute, in which he desired to know when it would be convenient for them to have a prominent dairyman deliver a lecture on the dairying interest in Peterboro'.

They will try and settle on a convenient date.

The board adopted several amendments to the rules deemed necessary to prevent a repetition of the evils of last year. These rules are to be printed and sent out to the various persons interested.

Samuel Ferguson knew of no community in greater need of cold-storage than that of Peterboro'. He suggested that some means of getting a portion of the appropriation that was being made by the Ontario Government for testing the cold-storage system, be adopted.

The election of officers for the ensuing year resulted as follows:

President—James Drummond, Keene.

Vice-President—George Stewart, Peterboro'.

Secretary—John Riddell, Bensfort.

Treasurer—G. J. Galvin, Lakefield.

Upon motion, the secretary was instructed to write to The Eastern Dairy-men's Association, asking that Mr. Ward be reappointed instructor of the factories on the Peterboro' board for the ensuing year.

It was decided that the local board should meet and the first sale of cheese should take place on Wednesday, May 21.

The cheese factory at Greenbush, Ont., formerly owned by F. W. Smith, has been purchased by Henry Davis, a cheesemaker of that town, and is being fitted up for next season's trade.



This is the cities solicited ordered to report an Goods All qu who call

BUTT A

Dairy, ch

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Creamery

Cheese, 1

Eggs, ne

CAN

Apples, 1

Asparagus

Beets

Blackber

Blueberr

Beans, 2

Corn, 2's

Cherries,

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Peas, 2's

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Pears, B

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Pineappl

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Peaches,

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Plums, g

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Raspber

Strawbe

Succotas

Tomator

Lobster,

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Sardines

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CHRISTIE'S MAPLE

A tasty biscuit topped with Marsh-
mallow and Maple Cream.

CREAMS

Packed in Tins and Boxes.

CHRISTIE, BROWN & CO., Limited, Toronto and Montreal.

THE BEST FRUIT ONLY is used in the preparation of . . .

"Neilson's Home-Made Mince Meat."

The quality is always right, and the goods are guaranteed to give satisfaction.

In 2-lb., 5-lb. tins; 12-lb., 27-lb. pails; and 65-lb. tubs. Order now.

Tel.—Park 294.

WM. NEILSON, 60 Lynd Ave., Toronto

	Montreal.		Toronto.		St. John, Halifax.	
COFFEE						
Green—						
Mocha	24	23	28	25	30	
Old Government Java	27	22	30	25	30	
Rio	10	7½	9¼	12	13	
Santos		9½	10½			
Plantation Ceylon	29	26	30	29	31	
Porto Rico		22	25	24	28	
Gautemala		22	25	24	26	
Jamaica	18	15	20	18	22	
Maracalbo	18	18	18	12	13	
NUTS						
Brazil			15	16	15	
Valencia shelled almonds	22	23	30	35	30	35
Tarragona almonds	10		11½	12	13	
Formegetta almonds			10½			
Jordan shelled almonds	30	40	43			
Peanuts (roasted)	7½	8	8	10	9	10
" (green)	6½	7	7	9		
Cocoanuts, per sack	8 00		8 75	8 50	4 00	
per doz.			60	60	70	
Grenoble walnuts	10	10½	10½	11	12	
Marbot walnuts	10	9	10½			
Bordeaux walnuts	8	8¼	9	8½	9	
Sicily filberts	8	8¼	9½	10½		
Naples filberts			13	15	14	
Pecans	13½	14	13	15	14	
Shelled Walnuts	16	17	18	23		25
SODA						
Bl-carb, standard, 112-lb. keg	1 65	1 80	2 00	2 25	1 70	1 75
Sal soda, per bbl.	70	75	80	90	85	90
Sal Soda, per keg	95	1 00		1 00	95	1 00
SPICES						
Pepper, black, ground, in kegs						
pails, boxes	16	18		18	14	15
in 5-lb. cans	14	17		19	15	16
whole	15	17		19	12	13
Pepper, white, ground, in kegs						
pails, boxes	26	27	26	27	24	26
5-lb. cans	25	26	25	26	20	22
whole	23	25	23	25	20	22
Ginger, Jamaica	19	25	22	25	20	25
Cloves, whole	12	30	14	35	18	20
Pure mixed spice	25	30	25	30	25	30
Cassia	13	18	20	40	16	20
Cream tartar, French		25	24	25	20	22
" best		28	25	30	25	30
Allspice	10	15	13	16	16	18
WOODENWARE						
Pails, No. 1, 2-hoop	1 75		1 65		1 90	
" 3-hoop	1 90		1 80		2 05	
" half, and covers	1 75		1 70		1 75	
" quarter, jam and covers	1 25		1 20		1 45	
" candy, and covers	2 50	3 00	2 35	2 75	3 20	
Tubs No. 6	10 00	10 25		9 00	11 00	
" 1	8 00	8 25		7 50	9 00	
" 2	7 00	7 25		6 50	8 00	
" 3	6 00	6 25		5 75	7 00	
PETROLEUM						
Canadian water white	14½	15½		16	16	16½
Sarnia water white	16	17		16	16	16½
Sarnia prime white		18		15	15	15½
American water white		19		17½	17	17½
Pratt's Astral (barrels extra)	18½	19		17	18	18½
Black— TEAS						
Congou—Half-chests Kalsow,						
Moning, Paking	13	60	12	60	11	40
Caddies Paking, Kalsow	17	40	18	50	15	40
Indian—Darjeelings	35	55	35	55	30	60
Assam Pekoes	20	40	20	40	18	40
Pekoe Souchong	18	25	18	25	17	24
Ceylon—Broken Pekoes	35	42	35	42	34	40
Pekoes	20	30	20	30	20	30
Pekoes Souchong	17½	40	17	35	17	35
China Greens—						
Gunpowder—Cases, extra first	42	50	42	50		
Half-chests, ordinary firsts	22	28	22	28		
Young Hyson—Cases, sifted						
extra firsts	42	50	42	50		
Cases, small leaf, firsts	35	40	35	40		
Half-chests, ordinary firsts	22	38	28	38		
Half-chests, seconds	17	19		23		
" thirds	15	17	16	18		
" common	13	14	14	15		
Pingsueys—						
Young Hyson, ½-chests, firsts	28	32	38	32	30	40
" seconds	16	19	16	19		
" Half-boxes, firsts	28	32	28	32		
" seconds	16	19	16	19		
Japans—						
½-chests, finest May pickings	38	40	38	40		
Choice	32	36	33	37		
Finest	28	30	30	32		
Fine	25	27	27	30		
Good medium	22	24	25	28		
Medium	19	20	21	23		
Good common	16	18	18	20		
Common	13	15	15	17		
Nagasaki, ½-chests, Pekoe	16	22				
" Oolong	14	15				
" Gunpowder	16	19				
" Siftings	7½	11				
RICE, MACARONI, SAGO, TAPIOCA.						
Rice—Standard B	3 00	3 10		3 ½	3 25	3 40
Patna, per lb	4 25	4 50	4½	5	5	6
Japan	4 40	4 90	5½	6	5	6
Imperial Seta	4 60	4 90	4½	5½	5	6
Extra Burmah			4½	5	4	5
Java, extra		5½	6	6½	6	7
Macaroni, dom'ic, per lb, bulk	5	6		7½		
" imp'd, 1-lb. pkg., French	8	12	9	10		
" " " Italian	8	10	11	12½		
Sago	3½	4		4½	4½	5
" " " "	8½	4		4	4½	5

FLOUR **MAGOR'S DELICIOUS PATENT FLOUR.**
 The Purest Flour Made—makes Delicious Bread, Cakes and Pastry.
 Prices For Cash Unequalled.
JOHN MAGOR & CO., MONTREAL

THE C. G. YOUNG CO.
RUBBER STAMPS AND SUPPLIES
 No. 1 Adelaide Street East - Toronto



BERNARD CAIRNS
 Leader in
RUBBER STAMPS
 SEALS, PRICE MARKERS, Etc.
 10 King Street West, - TORONTO.
 Awarded Diploma at Toronto Exposition, 1901.

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CANS CANS CANS

CAN NOT BE SURPASSED IN POINT OF WORKMANSHIP, MATERIAL, QUALITY.

We are the largest manufacturers in Canada of Key-Opening Fruit Cans, Vegetable Cans, Meat Cans, Spice Cans, Syrup Cans. What are your requirements? Write for quotations to

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Office and Factory: Ontario St. and Jeanne D'Arc Avenue.

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Sometimes does as good work as a larger one. We can give you any size you want in this paper, from 1 inch to a full page. Prices gladly submitted.

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CEYLON TEA

BLACK and MIXED.

Every package guaranteed finest grade grown. 25-40-50 cents per lb., in Handsome Lead Packages.

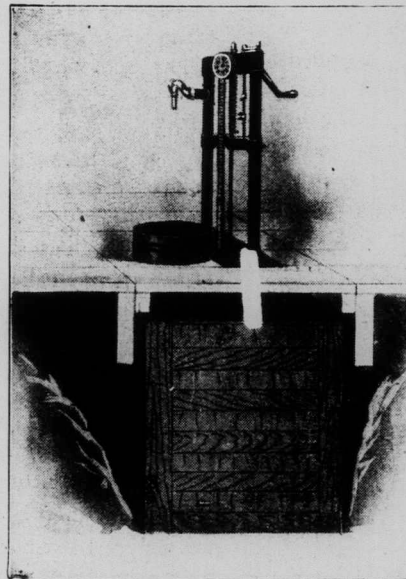
Write us for Samples and Prices.

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Tea Packers.

WINDSOR, ONT.

Why Not Investigate



UNDER THE FLOOR OUTFIT.

THE MERITS OF THE
BOWSER

"New Century"

3 MEASURE SELF MEASURING

Oil Tank?

THERE ARE 100 REASONS 100 WHY YOU SHOULD.

Space will not permit us to enumerate them all and we want an opportunity to tell you all about it.

WE CAN POINT OUT TO YOU DEFINITELY

WHY IT WILL PAY YOU.

To Be Brief, It Will Pay You

- Because it will save you money.
- Because it measures accurate Gallons, Half Gallons and Quarts.
- Because it gives the customer what he buys and no more.
- Because it will prevent all waste and slop.
- Because it will soon pay its cost and become a profit-earner.
- Because the Bowser is the only All Metal oil pump built.
- Because it has the Anti-Drip nozzle.
- Because it has the Dial Discharge Register.
- Because it has the Double Float Indicator.
- Because it has the Double Plungers.
- Because it has Full Brass Cone Valves.
- Because the tank is of Galvanized Steel.
- Because it is the best oil outfit ever built.
- Because it is sold under an absolute three years' guarantee.
- Because its price is commensurate with its value.
- Because you can have your oil tank in the store, under the floor, or in the cellar.

Our Catalogue and "Terse Tank Talks" tell the rest. They are free.

S. F. BOWSER & CO., 65 Front St. East, TORONTO. Factory, FORT WAYNE, Ind.

THE PROVISION TRADE.

The Markets—A New Method of Sampling Hams—Miscellaneous Notes.

A NEW METHOD OF SAMPLING HAMS.

A retailer of sandwiches tested hams submitted to him as a sample by cooking them, or rather one of them, and as it did not then meet with his approval returned them both and refused to pay for them, says an exchange. The importers declared that the hams were in a perfect condition when sent out, and the one which had been cooked had been completely spoiled in that operation. In the action which followed, the county court judge held that the defendant had not taken the proper means of testing the hams, which should have been done before cooking in the usual way. As his honor remarked, the introduction of such a very practical test as that brought into the case would hardly pass muster in court. On this principle a man might eat a good dinner, and a day or two afterwards refuse to pay for it because it had disagreed with him.

A SUNDAY FIRE.

At about 10 o'clock on Sunday morning, February 9, fire broke out underneath the boilers in the warehouse of D. Gunn, Bros. & Co., wholesale pork packers and provision merchants, 68 to 70 Front street east, Toronto. An alarm was sent in, which was quickly responded to by firemen from the Bay and Lombard street fire stations, and the blaze was quickly extinguished. There was a slight injury to the building, and damage amounting to about \$1,500 was sustained by the stock, all of which is fully insured. Business is going on without interruption.

EGG TRAFFIC EXTRAORDINARY.

In The Strand Magazine, readers are told of a train composed of 12 refrigerator cars, containing about 2,000,000 eggs, which were recently gathered by one firm in the vicinity of Newton, Kansas, and shipped to San Francisco, California. The express went as a special over the Santa Fe road, and was the first instance of a train with a cargo consisting exclusively of eggs passing into the State of California. The cars, it need hardly be said, were of special construction, and the value of the shipment aggregated about £5,000, including freight charges, which amounted to over £1,000.

WILL COMPLETE THEIR PLANT.

The Board of Directors of the Petrolia Packing Co., Limited, have decided to take very energetic action in the forwarding of the work on their plant which is now being

constructed. Harrison Corey was elected as chairman to the provisional board in the place of John Kerr who has resigned. The executive committee of the board is composed of the president and J. W. McCutcheon, John Fraser, John Kerr and William English.

THE PROVISION MARKETS.

TORONTO.

The heavy weather of the past week has had its effect in reducing the offerings of Northern and Western hogs, which remain steady at \$7.40 to \$7.50 per 100 lb. in carlots. On the St. Lawrence Market there has been a continued quietness in dressed hogs, which are quoted at nominal prices of \$8 to \$8.25 per 100 lb. Beef continues steady, as are also veal and lambs. Prices are unchanged. We quote: Dressed hogs, \$8.00 to \$8.25; beef carcasses, \$5.75 to \$7 per 100 lb.; hind quarters, \$6.50 to \$7.50 per 100 lb.; front quarters, \$4.75 to \$5.50 per 100 lb. Veal, 7 to 8½c. per lb.; lambs, 8 to 8½c. Live hogs: Selects, \$6.12½, and lights \$5.87½ per 100 lb.; choice export cattle bring \$5 to \$5.40 per 100 lb.; lights sell at \$4 to \$4.50.

There is a good trade doing in cured meats and lard, and prices are steady. The outlook is becoming brighter for a big business from this out in these lines. We quote: Long clear bacon, 10½ to 11c.; smoked breakfast bacon, 14 to 15c.; rolls, 11 to 11½c.; medium hams, 13½c.; large hams, 12½ to 13c.; shoulder hams, 10½ to 11c., and backs, 13½ to 14c.; Canadian heavy mess pork, \$20.50 to \$21; short cut, \$22; lard, in tierces, 11¼c. per lb.; tubs, 11½c., and pails, 11¼c.

MONTREAL.

The provision market, on the whole, is not active. Lard, both pure and compound, is moving well, but meats are slow. Receipts of live hogs have been very light. Dressed hogs have also been coming forward slowly, but the demand is only fair. There is some of Armour's pork now in stock. In 30 to 40 pieces per bbl. it is worth \$25 to \$25.25. There are no changes in prices. We quote: Heavy Canadian short cut mess pork, \$22; Chicago clear pork, \$22.50 for heavy and \$22.25 for medium; selected heavy short cut mess pork, boneless, \$22.00 to \$22.50; hams, 13c.; bacon, 15c.; lard, pure Canadian, \$2.35 to \$2.40 per pail; refined lard compound (Fairbank's);

\$2.05 for 1 to 24 pails; \$2.03 for 25 to 49 pails; \$2.02 for 50 pails and over. Snow White and Globe compound, \$1.75 per pail; Cottolene, 10¾c. for 20 lb. pails, and 10½c. for 60-lb. tubs, for Quebec and Ontario.

ST. JOHN, N. B.

In barrelled pork the high prices continue, and any business is from hand to mouth. Some domestic goods are still offered. Beef is not so out of the way in price, but there is little demand. Lard is at least no higher and sales have been rather light. In fresh beef there is quite a little Ontario received and values are unchanged. Round hogs are still scarce and high. We quote as follows: American clear pork, \$22 to \$23; domestic mess pork, \$21; plate beef, Canadian, \$13.50 to \$14; mess pork, American, \$21.50; plate beef, American, \$14.50 to \$15; fresh beef, 5 to 8c.; Round hogs, 7½ to 8½c.; pure lard, tubs, 12½ pure lard, pails, 12¾c.; compound lard tubs, 10c.; compound lard, pails, 10¼c.; refined lard, compound, Fairbank's tubs, 10¾c., pails, 10¼c.

PROVISION TRADE NOTES.

Busette & Frere, butchers, Longueuil, Que., have registered.

Alex. McDonagh, butcher, Russell, Man., is succeeded by Thomas Allan.

T. B. Johnston, butcher, Stratford, Ont., has sold out to George Larksworthy.

Troop & Forsyth, meat merchants, Bridgetown, N.S., have dissolved and W. I. Troop continues.

Fred Woltz, butcher, Toronto, has assigned to James E. Brayley, and his creditors will meet on February 22.

D. Gunn, Bros. & Co., wholesale pork packers and provision merchants, Toronto, have suffered a loss by smoke and water which is covered by insurance.

We will require large quantities of

EGGS AND POULTRY

during the next two weeks to fill orders at good prices. Ship to us immediately. We assure you profitable returns.

The J. A. McLean Produce Co., Limited

75-77 Colborne St., Toronto.

Established 1873.

Pork Packers, Commission Merchants,
Buyers and Exporters of

Eggs, Butter,
Cheese, Poultry.

D. GUNN, BROTHERS & CO.

76-78-80 Front St. E. - TORONTO.

Have your customers asked you for



OR



If so they know their good qualities. Why don't you keep them? They will bring you increased sales and pleased customers.

WRITE US FOR PRICE LIST.

The Brantford Packing Co.
BRANTFORD, ONT. LIMITED

CREAM



CHEESE

Delicious Flavor!
Fast Seller!

Attractive Package!
Retails at 10 cents!

PREPARED BY
SHUTTLEWORTH & HARRIS, BRANTFORD, CAN.
TORONTO AGENTS:
THE WM. RYAN CO., LIMITED, FRONT ST. EAST.



There are
no finer

HAMS

made than the

"STAR" Brand

Put up by

F. W. FEARMAN CO.,
Limited
Hamilton, Canada.

Sugar Cured Hams and Breakfast Bacon.

We produce something superior in this line---mild and full flavored. Meets the requirements of the most exacting trade.

TRY SAMPLE SHIPMENT.

The Park, Blackwell Co.,
LIMITED.
TORONTO, ONT.

PROVISION TRADE STATISTICS.

The sixth annual issue of Provision Trade Statistics, a little vest-pocket booklet, compiled by W. A. McKnight, a well-known provision importer, Liverpool, Eng., is to hand. The booklet, which is bound in cloth, is only 2¼ x 3½ in., and contains 35 pages, but there is a mass of statistics dealing with all phases of the provision trade that makes it invaluable for reference purposes. The following are compiled from some of the tables in Mr. McKnight's booklet:

IMPORTS OF CHEESE (IN CWTs.) INTO U. K.			
	1899.	1900.	1901.
Canada	1,337,198	1,511,872	1,547,779
United States	590,737	680,583	540,102
Australasia	32,294	81,003	79,243
Holland	328,541	327,282	315,930
France	34,307	35,110	26,833
Other countries	60,992	69,928	76,998
Total	2,384,069	2,705,778	2,586,885

IMPORTS OF BUTTER (IN CWTs.) INTO U. K.			
	1899.	1900.	1901.
Australasia	257,007	347,664	245,791
Canada	250,083	138,313	215,588
New Zealand	111,639	163,871	167,343
United States	159,137	56,046	159,126
Denmark	1,430,052	1,486,342	1,597,186
France	353,942	322,048	311,601
Germany	36,953	36,042	26,983
Holland	284,810	282,805	298,912
Russia	209,738	378,452
Sweden	245,599	196,041	180,212
Other countries	260,539	139,606	130,616
Total	3,389,851	3,378,516	3,702,810

IMPORTS OF BACON (IN CWTs.) INTO U. K.			
	1899.	1900.	1901.
United States	4,088,546	3,956,527	4,244,329
Canada	453,773	529,864	398,697
Denmark	1,210,612	1,034,626	1,060,909
Other countries	51,652	69,221	68,413
Total	5,804,583	5,641,238	5,772,348

IMPORTS OF HAMS (IN CWTs.) INTO U. K.			
	1899.	1900.	1901.
United States	1,823,965	1,692,453	1,730,536
Canada	150,698	196,182	125,867
Other countries	3,963	4,035	4,267
Total	1,978,626	1,892,670	1,860,670

IMPORTS OF LARD (IN CWTs.) INTO U. K.			
	1899.	1900.	1901.
United States	2,071,557	1,792,593	1,842,054
Other countries	116,492	134,681	124,202
Total	2,188,049	1,927,274	1,966,256

HOW TO MAKE SAUSAGES.

Do us a favor by giving us a recipe in your journal on pork sausage and a good pork and beef sausage.

(1) Take 3 parts of fat pork and 10 parts of lean; chop fine and season to taste (shoulder only may be used to make very fine pork sausage); the meat thus prepared is stuffed into hog casings, but not too tightly, and can then be nicely linked. These sausages will keep as long as ten days or two weeks, even in hot weather, by using Freeze-Em—¾ of a lb. to 100 lb. of meat being necessary. Aerated bread meal, potato flour and meat currie make it possible to add considerable water and improve it—also browns very nicely in frying. Freeze Em gives this sausage a bright, fresh color. (2) Take 11 lb. of lean, raw beef, 6½ lb. of fat, raw pork, chop together moderately fine and season with 6 ounces salt, 2 ounces ground pepper, and ½ ounce of whole coriander seed. Mix well together, adding about 1 gill of water, and stuff into beef rounds. The ends of these sausage are tied together. Smoke for 48 hours, and, if kept in a cool place, they will keep for at least two weeks in any kind of weather.—Butchers' Advocate.

COWAN'S A POINTER ON PURITY.

COCOA Hygienic and Perfection.

CHOCOLATE Queen's Dessert, Royal Navy and Perfection.

CAKE ICINGS Chocolate, Pink, Lemon Color and White.

CONFECTIONS Chocolate Cream Bars, Chocolate Ginger, Chocolate Wafers, etc.

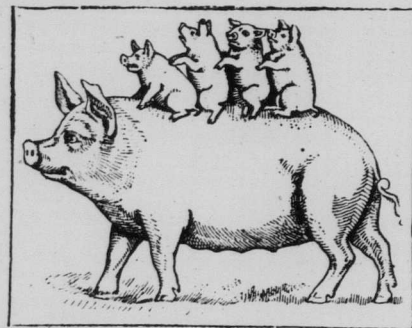
KEEP THESE IN STOCK AND YOU WILL HAVE ABSOLUTELY PURE GOODS.

THE COWAN CO., Limited, TORONTO.

The Farmers' Co-Operative Packing Co. of BRANTFORD, Limited.

Absolutely Pure

Lard



Is indispensable in the kitchen, therefore an absolute necessity on the Grocer's shelves.

We Guarantee Our Lard to be Absolutely Pure

Lard in Tierces, in 50-lb. Tubs, in 20-lb. Palls, in 5-lb. Tins, in 3-lb. Tins.

A trial order will convince you of its high quality and purity.

All first-class Grocers and Provision dealers should handle the

"L. & S." and "Imperial"

Brands of Smoked Hams, English Breakfast Bacon, Backs, Lard, Etc.

The best and most favorably known brands on the market. They are delicious and appetizing. Once used, always used.

Fowler's Canadian Company, Limited,

Pork Packers and Exporters, HAMILTON, CANADA.

Fowler's Packing Houses: Chicago, Ill., Omaha, Neb., Kansas City, Kan., Hamilton Can.
 New York Office: Produce Exchange Building, N.Y.
 Fowler's English Houses: Fowler Bros., Limited, Liverpool, Eng. Fowler Bros., Limited, London, Eng.

The L. & S. Rosemary Company, Limited,

Manufacturers of Jams, Jellies, Coconut, Extracts, Baking Powder, Vinegars, Pickles, etc. 22 McNAB STREET SOUTH, HAMILTON, CAN.

We have all kinds of Fresh always lowest

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Stops the load he is

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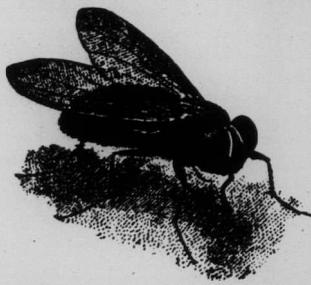
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FISH
 Lent will soon be here.
 Order early for the
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 as required.
 We have
 all kinds of
 Fresh Fish
 always. Prices the
 lowest.

The M. DOYLE FISH CO., Toronto
 The Market. Established 1852.

**TANGLEFOOT SEALED
 STICKY
 FLY PAPER**



Stops the fly in his mad career. Also catches the filthy
 load he is carrying, thus preventing the danger of contagion.
 Long Lasting. A Cash Asset.
 Order from Jobber.

The O. & W. Thum Co., Mfrs.
 Grand Rapids, Mich., U.S.A.

Established 1862.

E. THOMPSON & CO.
 LIVERPOOL,

Offices—11 Victoria St. . . . ENG.
 Warehouses—48-52 Thomas St.

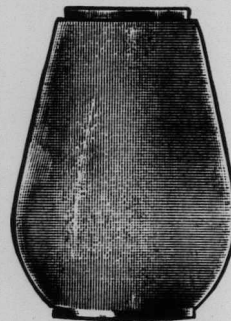
We solicit correspondence and offers of all kinds
 of **CANNED GOODS** and **DRIED FRUITS**,
 etc., suitable for the English and Continental
 markets. Consignments will receive best attention
 and advances made when required.

REFERENCE—Canadian Bank of Commerce.

American Agent—

G. H. THOMPSON,
 107 Hudson St., NEW YORK.

ARE YOU USING OUR



Cold Blast
 or Jubilee
 Globes

Aetna or
 Quaker Flint
 Chimneys?

Give them a Trial.

THE SYDENHAM GLASS CO.,
 of WALLACEBURG, Limited.

ESTABLISHED 1869

Geo. Stanway & Co.

Brokers and
 General Commission Merchants

Teas, Sugars, Molasses, | 46 Front St. East,
 Canned Goods. | **TORONTO**

Correspondence Solicited.

WHEATINE

a true health breakfast food. A
 quick seller and shows a good
 profit. Made from No. 1 Cana-
 dian hard wheat.

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WARREN BROS. & CO.
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COX'S GELATINE Always
 Trustworthy
 ESTABLISHED 1725.

Agents for Canada:

C. E. COLSON & SON, Montreal.
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 Toronto, St. John, N.B., and Montreal

There are now over 5,000 retail gro-
 cers in Canada selling regularly

FAIRBANK'S BOAR'S HEAD
 brand of **REFINED LARD COMPOUND**,

many of whom perhaps have not had
 their attention called to the fact that
FAIRBANK'S BOAR'S HEAD brand of **REFINED**
LARD COMPOUND will go one-third further for all
 purposes than hog lard. This is quite a saving for the con-
 sumer in addition to the difference in the price per pound.
 Tell your clerks and your customers this.



Orders can be filled by any of
 the leading packing houses or
 jobbers in Canada, or direct.

THE N. K. FAIRBANK COMPANY,
 Wellington and Ann Sts., MONTREAL, QUE.

LUMBER CUT IN OTTAWA VALLEY.

AN estimate of the lumber cut of the Ottawa and Ottawa Valley mills for the seasons of 1900 and 1901 shows an increase in favor of last year. The total for 1901 is placed at 611,000,000 feet, as against 588,000,000 for 1900, an increase of 23,000,000.

The cut of the different mills is as follows: Mr. J. R. Booth's mill, 125,000,000 feet; Gilmour & Co., Trenton, 25,000,000 feet; Hull Lumber Co., operating Mason's mill, 35,000,000 feet; McLachlan Bros., Arnprior, 70,000,000 feet; Hawkesbury Lumber Co., 45,000,000 feet, and W. C. Edwards & Co.'s Rockland and New Edinburgh mills, 85,000,000 feet. The St. Anthony Lumber Co. cut at the Whitney mills 50,000,000 feet, an increase of 8,000,000 feet; Gillies Bros., Braeside, cut 40,000,000 feet, increase 10,000,000; A. & P. White, Pembroke, cut 8,000,000 feet, increase 3,000,000; McLaren & McLaurin, East Templeton, cut in 1901 over 20,000,000 feet, an increase of 14,000,000.

The cut of the following firms was practically the same for both seasons: Pembroke Lumber Co., 14,000,000 feet; Ross Bros., Buckingham, 10,000,000 feet; McLaren Estate, Buckingham, 15,000,000 feet; J. R. & J. Gillies, Arnprior, 3,000,000 feet; A. Hagar & Co., Plantagenet, 6,000,000 feet; G. H. Perley & Co., Calumet, 25,000,000 feet; Bailey Bros.' mill, Aylmer, cut before the fire in 1900 over 4,000,000 feet. It was not operated last season. The Ottawa Lumber Co.'s mill at Calumet cut 8,000,000 feet in 1900, before it was secured by Mr. G. H. Perley. The prospects are favorable for a large cut in 1902, as the demand for high grade lumber is a heavy one.

EUROPEAN BEET SOWINGS.

Mr. Licht, of Magdenburg, in his report of January 18, says: "Since in view of the the low price of sugar only correspondingly low prices can be paid for beets, it is mostly thought that a restriction of the beet cultivation is sure to take place, the amount of which is not yet possible to calculate. So, for instance, a number of Silesian factories made an agreement, to be enforced by a penalty, not to pay any more than marks 0.80 per cent. This, of course, will lower the cost of the sugar production. By others it has been proposed that the Federal Government should bring out an emergency law, reducing next year's contingent by 20 per cent. In any case, the conviction seems to prevail among the sugar fabricants that a considerable reduction of the beet cultivation has become necessary. Similar are the reports from Austria, France, Roumania

and Spain, partly also from Russia, while in the other European countries there is still more or less uncertainty. That in commercial circles, for the present, not much weight is attached to a serious restriction of the European beet area, while in a large part of cane districts a further extension of the cane cultivation is spoken of, may, above all, be gathered from the wholly unprecedented state of the market, and energetic measures will have to be taken by the sugar industry if they intend to cause a change in this. We may also refer to the accounts from the colonies, which partly complain seriously of the present prices being ruinous to the sugar production."

PROOF OF HIS DIRECTORSHIP.

"They tell me that Jim Muggins is one of the directors in a big city corporation now," said the grocer.

"Yes, I seen him las' time I was down to town," said Mr. Meddergrass. "He directs the envelopes f'r the firm."—Baltimore American.

THE COURSE OF PRICES.

DUN'S index number of the course of prices, with due allowance for the relative importance of each commodity, was \$99,576 on February 1. This indicates a decrease of slightly more than \$2 from the level of January 1, which was the highest point of recent years. The fall of nearly 2 per cent. reflects the reaction in grain speculation which produced sympathetic declines in prices of meats. Price changes during January emphasize two gratifying points; that the manipulated rise

in corn was checked without involving greater disasters, and that the quotations of iron and steel were not excessively advanced, despite conditions most favorable for the establishment of an abnormal price level.

The index number of February 1 is given below, separated into seven classes showing where changes were most extensive, and earlier dates are also given for comparison:

	Feb. 1, 1902.	Jan. 1, 1902.	Feb. 1, 1901.
Breadstuffs	\$19,565	\$20,002	\$15,062
Meats	9,494	9,670	8,592
Dairy and garden ..	14,384	15,248	13,868
Other food	8,961	8,952	9,416
Clothing	15,460	15,547	16,271
Metals	15,494	15,375	15,845
Miscellaneous	16,278	16,743	15,956
Total	\$99,576	\$101,587	\$95,010

Examination of the index number in detail discloses a fall of about 2½ per cent. in breadstuffs during the first month of the year. The loss was heaviest in oats, then corn, the next wheat. Other products in this class are much less prominent owing to the comparatively small per capita consumption. In meats, the decline was 1.8 per cent.; live hogs and beef both weakened somewhat, but sheep scored a slight advance. The sharpest losses in this division were made by lard, pork, hams and bacon, all of which moved to a lower level.

The most severe fall occurred in dairy and garden products, which lost 5.7 per cent. during the month. Many items contributed to this change, but the decline of 5c. per doz. in the price of eggs was by far the most important in affecting the index number. Hay, potatoes and some other vegetables were also cheaper, and a few minor products weakened. Butter, cheese and milk were all well sustained.

POPULARITY

is the proof of merit, and no brand has ever achieved popularity so quickly as

"BOBS"

CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 36 cents,
and pays a good profit.

BOBS is well advertised.

BOBS is selling well in almost
every store from the Atlantic
to the Pacific.BOBS is A BIG PLUG FOR
LITTLE MONEY

Made by

THE EMPIRE TOBACCO CO.,
LIMITED
MONTREAL, QUE.

Ceylon Teas

BLACK
GREEN



The Blacks now used everywhere
in Canada.

The Greens are displacing Japans.

Grocers should think of this be-
fore ordering stocks for coming
season.



THE NEW CANNED-GOODS SCHEME.

Editor "Canadian Grocer."—Having read your article on page 17, of your issue of February 7, it is evident that in some particulars you have been misinformed as to the true condition of affairs, regarding the canned-goods business.

Probably no other manufacturing business to-day is in such a precarious condition as that of the Canadian packers. This condition of affairs has been largely brought about by the inducements held out by the various towns and cities throughout Ontario to encourage the starting of canning factories. And the output has steadily increased until to-day there are enough factories erected to produce sufficient canned goods to supply a market of twenty-five millions instead of about six millions.

It naturally follows that a business, conducted for some years past without having any regard to the consuming demands of the country, and no organized effort having been made to work up an export trade, that those engaged in the same will wake up sooner or later to a realization of the true condition of affairs.

Until last year no reliable statistics have ever been kept of the aggregate pack of goods put up by the various canning factories throughout the country, and as the business depends for its success upon finding a market for the goods packed it is very necessary that proper attention should be paid to this important matter.

The pack of 1900 was considerably in excess of the requirements of the country, and the effort of the Dominion Syndicate was to induce the canners then in business to reduce their pack for 1901, 30 per cent. It is confidently believed that the canners did make a conscientious effort to reduce their pack, but owing to the phenomenal crops in some lines of vegetables last year the output was nearly as large (even with the reduced acreage) as it was in 1900.

The effort now being made is not by any syndicate, but is a mutual arrangement amongst the canners to reduce their output in accordance with the consuming demands of the country, and thus prevent a large over-pack, which can only have one result, viz., that of entailing heavy losses on those engaged in the business. It is absolutely necessary to curtail the pack, and factories that will close down for a season or two cannot be expected to do so without being compensated to the extent of a fair interest on the amount invested in their businesses.

The canning business is a peculiar one, entirely different to that of any other line of goods put up in this country, as the goods can only be packed at certain seasons of the year. With each canner running independently and each having no reliable information as to the total quantity of goods that will be packed during any one season, and with no knowledge as to the quantities required for consumption, it means at the end of the season carrying large quantities of goods for which there is no sale, except, perhaps, at prices that are far below the cost of production.

No business to-day is in such need of cooperation as that of the canning industry. Fully as many canners have failed in business in the last 15 years as there are in business to-day, owing entirely to the fact that no organized effort was made or records kept, in order to suit the pack to the demands of the country.

It has always been the custom to sell in advance of the seasons as many goods as the wholesale and retail trade would buy, and then to pack as many more goods as the capacity of the factory would allow. For years past the prices in the spring have been almost invariably much lower than those ruling at the season, and the result has been losses to both packer and dealer.

The effort now being made to bring about a healthy condition of the canned-goods industry, to prevent, if possible, an accumulation of old goods and consequent deterioration in quality, to pack a higher standard of goods and to provide a fund for working up an export trade, by exploiting foreign markets and thus secure an increased outlet and a corresponding increase in the output of Canadian canned goods.

If the effort being made is not successful, heavy losses will be made by both packers and dealers in canned goods this season.

Public opinion is generally opposed to anything that savors of cooperation or combination, which feeling is altogether due to a want of knowledge of the conditions which make cooperation necessary. A mistaken idea seems to prevail among some consumers, in fact with the majority of them, that cooperation of any kind, enabling manufacturers to protect their interests to some reasonable extent, and better grapple with the conditions of trade existing to-day, is a species of combination that will unjustly affect the prices which they will have to pay for the goods.

A more intimate knowledge of the facts would, in nearly every case, force the conviction upon them that their interests, as consumers, would really be benefited instead of the reverse.

As one who is concerned in the general welfare of the business community, I am of the opinion that the interests of the canners and trade will best be served by carrying into effect some such arrangement as is outlined above.

BANKER.

THE OTTAWA ASSOCIATION.

Editor "Canadian Grocer."—I read with pleasure the letter which you publish from Mr. H. C. Ellis in the current issue of "The Grocer," and with infinite amusement I perused the communication of "Lesser Light." The former, fair and businesslike, is characteristic and what you would expect of the author. The latter is a mere tirade of "words, words, nothing but words," a ponderous at-

tempt at sarcasm, with a vain insinuation aimed at somebody suspected of writing my first letter, which is evidently wide of the mark. If "Lesser Light," when he reads what follows, has anything further to say, I would ask him to give us fewer rhetorical pyrotechnics and come down to facts, and state them with less adjectivity.

I have no wish to quarrel with anybody in the Grocers' Association. My desire, to quote the words of "Lesser Light," is to "do them some good." A little gentle criticism does nobody any harm in the long run, although it may be resented when it comes wet from the press. So keep cool, gentlemen, keep cool; don't try to eat me, because I assure you I'm no spring chicken.

"Lesser Light" politely asks me to "put up or shut up," so I decided to "put up." In the first place, I must say that my conclusions were not by any means based on a single report of one of the meetings of The Ottawa Grocers' Association. I have read "The Canadian Grocer" reports of its meetings ever since its inauguration, and while I do not think for a moment that the association does not aim at "business," I am of the opinion that it might well go further than it does in that direction. I know it aims at early closing and stamping out peddlars, and a few other things—all desirable ends. But it might try and do a little missionary housecleaning at home also. I may here illustrate to "Lesser Light" what I mean by an "anomaly."

Why does the Grocers' Association wish to wipe out the peddlars? The answer in a nutshell is this: To enable them, by selling what the peddlars now sell, to make more profits. Making profits, then, is the aim and object of the association. Herein comes the anomaly. The members of the association declare in favor of getting all the profits possible out of their business, and yet we see, in the association's own ranks, at least one of its members conducting a campaign of price-cutting which would do credit to the most inveterate departmental store. Indeed, it would not be stretching the point to say that at least one of Ottawa's departmental stores, in the matter of price-cutting, is far more creditable to the grocery trade than certain limbs of the Grocers' Association.

Mr. Ellis says: "We don't think that every man for himself will work while the association exists, but as long as a good feeling prevails with all there is bound to be less strife, hard feeling, etc., which tend to so much cutting and slashing in our business." If "every man for himself" won't work, then why does the association allow it to go on? Is there no remedy? Has the association no power to prevent this sort of thing? If not, it would be well for it to wrestle with the problem at once and prove to the outside world its consistency. Price-cutting is a curse to any trade, and heaven knows that the grocery, of all trades, can least stand it. The association would do well to frame a by-law providing in case moral suasion, which should first be brought to bear, should fail to stop the price-cutter in his mad career, that he should be fined or brought to book in some way. "Cutting and slashing" prices should have no place in the ranks of an association which goes to such trouble in other directions to enable those in the trade to add a little to their profits. Reforms, like charity, should begin at home.

GROCER.

Ottawa, February 10, 1902.

Manufactured
Over 50
Patent
Dominion
all hard

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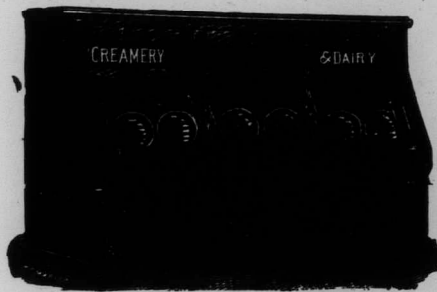
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C. P. FABIEN

Manufacturer of Refrigerators and Ice Chests. Diplomas awarded at Montreal, Toronto and Ottawa Exhibitions. Over 50 patterns to choose from. Proprietor of Aubin's Patent Grocery Refrigerator, New Dominion, Imperial Dominion, special improved Dairy Palace for Hotels—all hardwood.

3169 Notre Dame St., MONTREAL.

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Firms desirous of getting into communication with British manufacturers or merchants, or who wish to buy British goods on the best possible terms, or who are willing to become agents for British manufacturers, are invited to send particulars of their requirements for

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"Commercial Intelligence" circulates all over the United Kingdom amongst the best firms. Firms communicating should give reference as to bona fides.

N.B.—A free specimen copy will be sent on receipt of a post card.

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Wooden
Packages**

Suitable for
**PAINTS, SYRUPS,
OYSTERS, LARD, ETC.**

UNITED FACTORIES, Limited
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The business of the year will soon get moving actively and you want to make sure that your stock of

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is sufficient to meet the run of extra and larger parcels. There is economy in buying the papers of these mills—always 480 sheets to the ream—always full weight.

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TORONTO and MONTREAL

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Arrived**

One Car Extra Fancy Messina Lemons, from cargo "Citti di Messina." New York Fruit Trade Journals say: "Finest cargo Lemons that has reached New York for years."
One Car Extra Fancy Valencia Oranges, all sizes.
One Car California Navels, Extra Fancy "Golden Orange" and "Squirrel" Brands. Also Fancy Tangerines in half-boxes.

Above are all elegant fruit and at rock-bottom prices. Send us your orders and same will have our prompt and careful attention.

**HUGH WALKER
& SON,**

Wholesale
Fruit Importers.

Guelph, Ont.

In the Soup



CAPSTAN BRAND ENGLISH WORCESTER SAUCE will impart a delicious flavor. It is also a splendid relish for fish, roast meats, chops, steaks, curries, salads, oysters, etc.

When wanting anything in sauces be sure to write us or see our travellers.

THE CAPSTAN MFG. CO., TORONTO

POLLEY & WHITE

MANUFACTURERS OF

Canadian Evaporated Apples, Onions

AND OTHER VEGETABLES

Dealers in Dried Apples and Apples for Export.

Correspondence Solicited.
Cable Address: "WHITE," TRENTON.

TRENTON, Ont., Canada.

**BRUSHES, BROOMS,
WOODENWARE, ETC.**

Our Representatives

are now on the road with full lines of samples and revised prices, and will soon be with you. It will be to your advantage to await their arrival, as they have with them the best values on the market in our lines.

UNITED FACTORIES, Limited

Head Office, TORONTO.

OPERATING—
Boeckh's Toronto Factories,
Bryan's London Factories,
Cane's Newmarket Factories.



Nail this to the Mast!

KEEN'S D.S.F. Mustard
 KEEN'S Oxford Blue
 Robinson's Patent Barley
 Robinson's Patent Groats

Are you one of them?

Are sold by all live Grocers.

Current Market Quotations for Proprietary Articles

February 13, 1902.
 Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

Cook's Friend—	Per doz.
Size 1, in 2 and 4 doz. boxes.....	\$ 2 40
" 10, in 4 doz. boxes.....	2 10
" 2, in 6 ".....	70
" 12, in 6 ".....	80
" 3, in 4 ".....	45
Pound tins, 3 doz. in case.....	3 00
12z. tins, 3 ".....	2 40
5 b. tins, 1/2 ".....	14 00

DIAMOND— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case.....	per doz. 2 00
1/2 lb. tins, 3 ".....	1 25
1/4 lb. tins, 4 ".....	0 75

IMPERIAL BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	10c.	\$0 85
3 "	6-oz.	1 75
2 and 3 doz.	12-oz.	3 40
2 and 1 3 doz.	16-oz.	4 35
1 doz.	2 1/2-lb.	10 40
1/2 and 1 doz.	5-lb.	19 50

MAGIC BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	4-oz.	\$0 85
4 "	6-oz.	0 80
4 "	8-oz.	1 00
4 "	12-oz.	1 50
4 "	16-oz.	1 80
1 "	2 1/2-lb.	4 50
1 "	5-lb.	7 75

JERSEY CREAM BAKING POWDER.

1/2 size, 5 doz. in case.....	40
1/4 size, 4 doz. in case.....	75
1/2 " 3 ".....	1 25
1 " 2 ".....	2 25

BLACKING.

SHOE POLISH.

Jonas'.....	Per gross \$9 00
Froments.....	7 50
Military dressing.....	24 00

BLUE.

Keen's Oxford per lb.....	\$0 17
In 10 box lots or case.....	0 16
Reckitt's Square Blue 12-lb. box.....	0 17
Reckitt's Square Blue, 5 box lots.....	0 16

BLACK LEAD.

Reckitt's per box.....	1 15
Box contains either 1 gro., 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro., 4 oz.	

CORN BROOMS

ROSEBROS & COMPANY	doz. net
Bamboo Handles A, 4 strings.....	4 35
" " B, 4 strings.....	4 10
" " C, 3 strings.....	3 85
" " D, 3 strings.....	3 60
" " E, 3 strings.....	3 35
" " F, 3 strings.....	3 10
" " G, 3 strings.....	2 85
" " I, 3 strings.....	2 85

BISCUITS.

CARR & CO. LIMITED.

Frank Magor & Co., Agents

Cafe Noir.....	0 15
Ensign.....	0 12 3/4
Metropolitan mixed.....	0 09
Special price list of Fancy Tins for Xmas trade and other lines on application.	

CANNED GOODS.

MUSHROOMS.

HENRI JONAS & CO.

Mushrooms, Rionel.....	\$15 50
" 1st choice Duthell.....	18 50
" 1st choice Lenoir.....	19 50
extra Lenoir.....	22 00
Per case, 100 tins.	

FRENCH PEAS—DELORY'S

HENRI JONAS & CO.

Moyen's No. 2.....	\$9 00
" No. 1.....	10 50
1/2 Fins.....	12 50
Fins.....	14 00
Tres fins.....	15 00
Extra fins.....	16 50
Sur extra fins.....	18 00

FRENCH SARDINES.

HENRI JONAS & CO.

1/2 Trefavennes.....	\$9 50
1/2 Bolland.....	9 50
1/2 Delory.....	10 50
1/2 Club Alpines.....	12 50

CHOCOLATES & COCOAS.

Epps's cocoa, case of 14 lbs., per lb... 0 35
 Smaller quantities..... 0 37 1/2

CADBURY'S.

Frank Magor & Co., Agents. per doz.

Cocoa essence, 3 oz. packages.....	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40
Rock Chocolate, loose.....	0 40
" 1-lb. tins.....	0 42
Nibs, 11-lb. tins.....	0 35 1/2

JOHN P. MOTT & CO.'S.

E. S. McIndoe, Agent, Toronto.

Mott's Broma.....	per lb 0 30
Mott's Prepared Cocoa.....	0 28
Mott's Homeopathic Cocoa (1/2 lb.).....	0 28
Mott's Breakfast Cocoa (in tins).....	0 40
Mott's No. 1 Chocolate.....	0 30
Mott's Breakfast Chocolate.....	0 28
Mott's Caracocas Chocolate.....	0 40
Mott's Diamond Chocolate.....	0 28
Mott's French-Can. Chocolate.....	0 18
Mott's Navy or Cooking Chocolate.....	0 18
Mott's Cocoa Nibs.....	0 35
Mott's Cocoa Shells.....	0 05
Vanilla Sticks, per gross.....	0 20
Mott's Confectionery Chocolate 0 21	0 43
Mott's Sweet Chocolate Liquors 0 19	0 30

CHOCOLAT-MENIER.

Chocolate-Menier 1/4 and 1/2 lbs. per lb. of 108 \$20.
 Croquettes and Pastilles 20c. or per case
 Menier Breakfast Cocoa 1/2-lb. tins 13c.
 " 1-lb. " 50c.

Chocolate— FRY'S

Caracocas, 1/4's, 6-lb. boxes.....	per lb. 0 42
Vanilla, 1/4's.....	0 42
"Gold Medal" Sweet, 1/4's, 6 lb. bxs	0 39
Pure, unsweetened, 1/4's, 6 lb. bxs	0 42
Fry's "Diamond," 1/4's, 14 lb. bxs	0 24
Fry's "Monogram," 1/4's, 14 lb. bxs	0 24

Cocoa— per doz.

Concentrated, 1/4's 1 doz. in box.....	2 40
" 1/2's.....	4 50
" 1 lbs. ".....	8 25
Homeopathic, 1/4's 14 lb. boxes.....	
1/2 lbs. 12 lb. boxes.....	

THE COWAN CO. LIMITED.

Cocoa—

Hygienic, 1-lb. tins, per doz.....	\$7 25
" 1/2-lb. tins.....	3 75
" 1/4-lb. tins.....	2 25
" fancy tins.....	0 90
Hygienic, 5-lb. tins, for soda water fountains, restaurants, etc. per lb.....	0 55
Perfection, 1/2-lb. tins, per doz.....	3 00
Cocoa Essence, sweet, 1/2-lb. tins, per doz.....	2 25

WALTER BAKER & CO., LIMITED.

Premium No. 1 chocolate, 12-lb. boxes.....	\$ 38
Vanilla chocolate 6-lb boxes.....	47
German sweet, 6-lb. boxes.....	27
Breakfast cocoa, 1/2-lb. tins, plain; 6-lb. boxes.....	51
Cracked cocoa, 1/2-lb. pkgs., 12-lb. bxs	35
Caracas sweet chocolate, 6-lb. boxes	37
Soluble chocolate (hot or cold soda) 1-lb. cans.....	45
Vanilla chocolate wafers, 48 to box per box.....	1 56

CHEESE.

Imperial—Large size jars, per doz.....	\$8 25
Medium size jars.....	4 50
Small size jars.....	2 40
Individual size jars.....	1 00
Imperial Holder—Large size.....	18 00
Medium size.....	15 00
Small size.....	12 00
Roquefort—Large size, per doz.....	2 40
Small size.....	40

Mecca
 Damasc
 Cairo
 Sirdar
 Old Du
 Clothes
 case
 4 doz. p
 6 doz. p
 COU
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 \$1
 In lots
 book
 100 to
 50 to
 \$ 1 00
 2 00
 3 00
 5 00
 10 00
 15 00
 20 00
 25 00
 50 00

RE

"THE EDWARDSBURG BRANDS"

Starch

... and Syrup

Are well known all over the Dominion as a **STANDARD OF QUALITY.**
ASSORTED STOCKS of all styles of packages now on hand, and **PROMPT SHIP-**
MENT guaranteed.

EDWARDSBURG STARCH CO'Y, Limited
Established 1858.

164 St. James St.,
MONTREAL.

Works:
CARDINAL, ONT.

53 Front St. East,
TORONTO.

DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

COFFEE.

JAMES TURNER & CO. per lb.	
Mecca	0 32
Damascus	0 28
Calvo	0 20
Sirdar	0 17
Old Dutol Rio	0 12½

CLOTHES PINS.

UNITED FACTORIES, LIMITED.	
Clothes Pins (full count), 5 gross in case, per case.....	0 55
4 doz. packages 12 to a case).....	0 70
6 doz. packages (12 to a case).....	0 90

COUPON BOOKS—ALLISON'S.

For sale in Canada by—The Eby, Blain Co., Limited, Toronto. O. O. Beauchemin & Fils, Montreal.

Books	Covers and num-bered.	Coupons numbered.
\$1, \$2, \$3, \$5, \$10 and \$20 books.	Un-	Coupons
	Covers and	num-bered.
In lots of less than 100 books, 1 kind assorted.	4c.	4½c.
100 to 500 books.....	3½c.	4c.
500 to 1,000 books.....	3c.	3½c.

Allison's Coupon Pass Book.

\$1 00 books.....	3 cents each
2 00 books.....	3 cents each
3 00 books.....	3 cents each
5 00 books.....	4 cents each
10 00 books.....	5½ cents each
15 00 books.....	6½ cents each
20 00 books.....	7½ cents each
25 00 books.....	8 cents each
50 00 books.....	12 cents each

EXTRACTS.

HENRI JONAS & Co. Per gross.	
8 oz. London Extracts	\$6 00
2 oz. " (no corkscrews)	5 50
2 oz. "	9 00
2 oz. Spruce essence	6 00
2 oz. "	9 00
2 oz. Ancho extracts	12 00
4 oz. "	21 00
1 lb. "	36 00
1 lb. "	70 00
1 oz. Flat bottle extracts	9 00
2 oz. Flat bottle extracts	18 00
2 oz. Square "	21 00
4 oz. "	36 00
8 oz. "	72 00
8 oz. " glass stop extracts	3 50
8 oz. "	7 00
2½ oz. Round quintessence extracts	2 00
4 " Jockey decanter	3 50

FOOD.

NORTH-WESTERN CEREAL CO., London.	
"Superior" Gluten Flour and Breakfast Cream.	
Price—Toronto, Montreal and East.	5 10
Winnipeg	5 40
Vancouver	6 50
Per doz.	
Robinson's Patent Biscuits ½ lb. tins	1 25
" " " 1 lb. tins	2 25
" " " ½ lb. tins	1 25
" " " 1 lb. tins	2 25
GILLETT'S POWDERED LYE.	
4 doz. in case.....	\$3 60

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.	
Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry "	2 00
Apricot "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55
Red Currant Jelly	1 80
Jams—T. UPTON & CO.	
1-lb. glass jars 2 doz. in case, per doz	\$1 20
5-lb. tin pails, 8 pails in crate, per lb	0 67
7-lb. wood pails, 6 "	0 67
14-lb. wood pails, per lb	0 67
30-lb. "	0 66½
Jellies—	
1-lb. glass jars, per doz.....	\$1 00
7-lb. wood pails, per lb.....	0 66½
14-lb. "	0 66½
30-lb. "	0 66½

LICORICE.

YOUNG & SMYLLIE'S LIST.	
5-lb. boxes, wood or paper, per lb.	\$0 40
"fancy boxes (35 or 50 sticks) per box	1 45
"Ringed" 5 lb. boxes, per lb.....	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars.....	1 75
" " " 20 5 lb. cans	1 50
"Purity" Licorice 10 sticks	1 45
" " " 100 sticks	0 3
Dulce large oet sticks, 100 in box	
MINCE MEAT.	
Wetley's Condensed, per gross net	\$12 00
" " " per case of doz. net	3 00

MUSTARD.

COLMAN'S OR KEEN'S	
D. S. W., ¼ lb. tins, per doz.....	\$1 40
" " ¼ lb. tins, "	2 50
" " 1 lb. tins, "	5 00
Durham 4 lb. jar, per jar	0 75
" " 1 lb. "	0 25
F. D., ¼ lb. tins, per doz.....	0 85
" " ¼ lb. tins	1 45
HENRI JONAS & Co. Per gross	
Pony size.....	\$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	12 00
Per gross	
Mugs	13 20
Pint jars	18 00
Quart jars	24 00
ORANGE MARMALADE.	
T. UPTON & CO.	
1-lb. glass 2 doz. case, per doz.....	\$1 20
7-lb. pails and 5 and 7 lb. tins.....	0 07

PICKLES.

STEPHENS' A. P. Tippet & Co., Agents	
Patent stoppers (pints), per doz.....	2 30
Corked " (pints), "	1 90
SODA—COW BRAND.	
Dwight's	
Case of 1 lbs. containing 60 pkgs., per box, \$3.00	
Case of ½ lbs. (containing 120 pkgs.) per box, \$3.00.	
Case of lbs. and ½ lbs. (containing 30 packages) per box, \$3.00.	
Case of 50. pkgs (containing 96 pkgs) per box \$3 00	



RECKITT'S

Blue and Black Lead

{ ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

The Auer Gas Lamp

Money-Back Style.

THIS style is particularly suited for a reading light—the shades prevent the light from tiring the eyes and the burner can be raised just the same as any other students lamp.

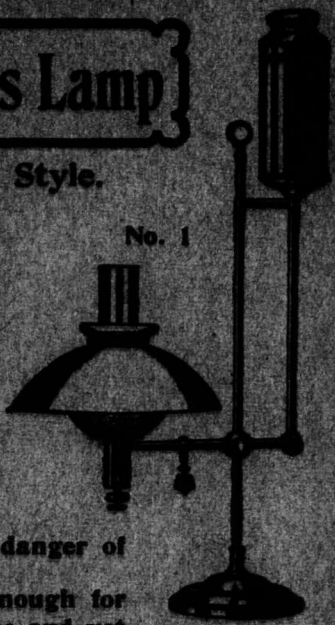
IT can be carried around the house with perfect safety and as the base is heavily weighted there is no danger of its up-setting.

THE light is soft enough for the most sensitive eyes and yet strong enough for the finest print.

OUR CATALOG SHOWS ALL OF OUR DIFFERENT STYLES.—WRITE FOR IT AND OUR DISCOUNTS.

Your Money Refunded if you are not Satisfied.

AUER LIGHT CO., 1623 Notre Dame Street, MONTREAL.



A Business Boost

Were you ever boosted over a fence? Do you remember how that boost helped? You couldn't get over without it. There's a way of boosting your business that counts the same way.

If you carry in stock

"Empire" Soda

BEST FOR BAKING,

it will give your business a decided boost ahead, because we are advertising it in all the leading papers of Canada, and its quality is so good that when once used cooks wont use any other kind.

"Empire" Soda buyers buy other groceries too. Better put in a stock and get this trade.

WINN & HOLLAND,
MONTREAL,

SOLE AGENTS FOR CANADA.

ADVERTISING in WESTERN CANADA

will be Carefully, Efficiently, and Promptly attended to by

The Roberts Advertising Agency,
WINNIPEG, CANADA

THE "GLENER"

KINGSTON, JAMAICA, B.W.I.

The Newspaper with the Largest Circulation in Jamaica and the West Indies.

Canadian manufacturers, merchants, etc., desiring to do business with this country and introduce their goods in this market, should put an advertisement in "THE GLENER."

Write for scale of charges, etc., to

THE GLENER CO.,
Limited

"Gleener" Office, ... KINGSTON, JA.

SEASON 1902.

Butter Tubs

Order now—ship when required. Best goods—fair price.

WALTER WOODS & CO.
HAMILTON.

BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

"Clippings from any Canadian paper on any subject."

CANADIAN PRESS CLIPPING BUREAU,

228 McGill Street, MONTREAL, QUE.
Telephone Main 1355.

10 Front St. E., Toronto. Telephone Main 2701.

McLAREN'S



Is Honest Goods and just the Thing on Which to Make or Extend a Business.

The Best Grocers make a point of Keeping it always in Stock.

Easter Eggs —

We want to draw your particular attention to the best line ever shown in Canada. BRIGHT, RICH DECORATIONS with heavy gold lettering on larger sizes. ATTRACTIVE WIRE STANDS for each egg instead of the usual cardboard displayer, and NEAT CARDBOARD BOXES, together with large sizes and lowest prices will make this line a money-maker for you. We give herewith memo. of an assortment showing sizes and prices, but you can order half or quarter of this lot or any line individually:

6 Dozen Large Hen	12 in box	Sell 5c each	\$3.60
12 " Duck	12 " "	15c. pair	10.80
12 " Goose	6 " "	10c. each	14.40
6 " Ostrich	6 " "	25c. pair	9.00
6 " Large Ostrich	3 " "	15c. each	10.80
6 " Giganticus	3 " "	20c. each	14.40

GOWANS, KENT & Co.
 16 Front Street East
 Toronto

Sells for.....\$63.00
 Costs you..... 42.00
YOUR PROFIT..\$21.00

IT IS NOT REMARKABLE
 that the demand for
**WETHEY'S CONDENSED
 MINCE MEAT**
 should always be on the increase when the
 secret of its success, its
**Unequaled Purity,
 Unequaled Deliciousness,
 Unequaled Wholesomeness,**
 is taken into consideration. From the first
 introduction of this article there has been a
 steady and active demand for it. How is
 your supply? Your wholesaler keeps it.
 Sole Manufacturers
J. H. WETHEY, LIMITED
 ST. CATHARINES, ONT.

Crosse & Blackwell, Limited

Pickles, Sauces, Jams and Preserved Provisions.

C. E. COLSON & SON, MONTREAL.

CHAS. F. CLARK, President. JARED CHITTENDEN, Treasurer.
 ...ESTABLISHED 1849...
BRADSTREET'S
 Capital and Surplus, \$1,500,000. Offices Throughout the Civilized World.
 Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants, for the merchants. In procuring, verifying and promulgating information, no effort is spared, and no reasonable expense considered too great, that the results may justify its claim as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

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 VANCOUVER, B.C. VICTORIA, B.C. WINNIPEG, MAN.

THOS. C. IRVING, Gen. Man. Western Canada, Toronto. JOHN A. FULTON, Gen. Man. Eastern Canada, Montreal.

Oakey's The original and only Genuine Preparation for Cleaning Cutlery 6d. and 1s. Cansisters.
'WELLINGTON' KNIFE POLISH
JOHN Oakey & Sons, Limited
 MANUFACTURERS OF
 Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.
 Wellington Mills, London, England.
 Agent:
JOHN FORMAN, 644 Craig Street MONTREAL