

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER

VOL. VIII

TORONTO, JUNE 22, 1894.

No. 25

Manufacturers by Special Warrant
To Her Majesty THE QUEEN



COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 Only Silver Medal Paris 1875
Only Medal Dublin 1865 Grand Gold Medal Moscow 1872 & 80

Bull's Head Trade Mark

1878
CROSS OF THE LEGION OF HONOUR

**IF YOU WISH TO INCREASE YOUR TRADE
AND GIVE SATISFACTION TO YOUR CUSTOMERS
SELL**

HUNTLEY & PALMERS

ENGLISH BISCUITS

**KNOWN IN ALL PARTS OF THE WORLD FOR THE EXCELLENCE
OF THEIR QUALITY AND GREAT VARIETY**

MANUFACTURERS TO HER MAJESTY THE QUEEN, ETC.

READING AND LONDON, ENGLAND

FOR PRICES APPLY TO THEIR REPRESENTATIVE:

MR. EDWARD VALPY, 28 Reade Street, NEW YORK, or direct.

"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

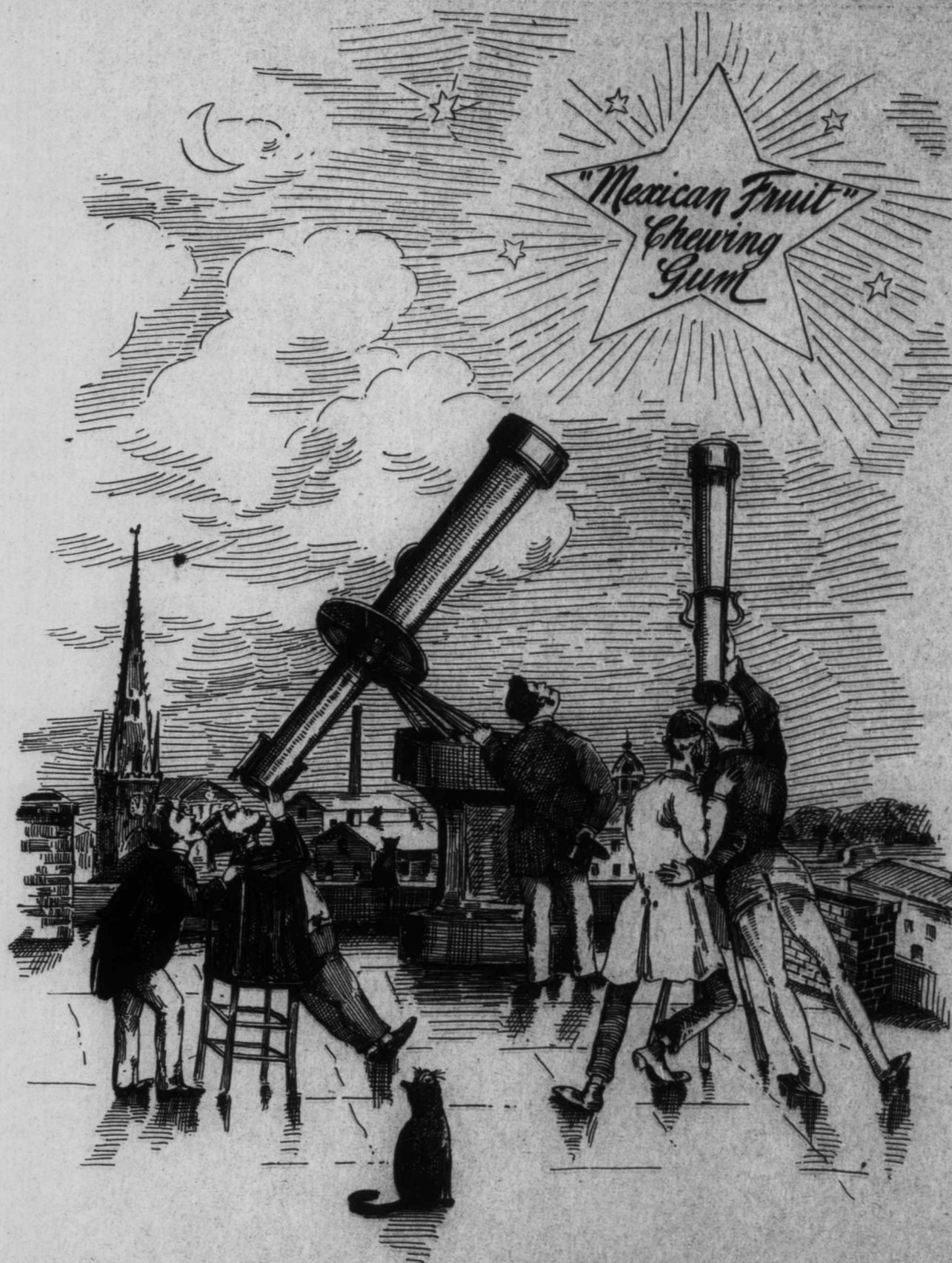
FINE GOODS OUR SPECIALTY.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY STOKING TOBACCOS.

MUNGO CIGARS, EXCEPTIONALLY FINE.

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE EXTRA.



THE RISING STAR.

Standard Goods THE Best to Handle

❖ **FINNAN HADDIES** ❖

Thistle  Brand

These are the **HIGHEST GRADE** of Fish packed.
Quality Guaranteed.

ARTHUR P. TIPPET & CO., - - SOLE AGENTS.

It Stands
.. in ..
The Front



It is . . .
Second
To None

Macurquhart's Worcestershire Sauce

**INCREASES THE
APPETITE . . .**



**AIDS THE
DIGESTION**

First Quality,
Lowest Price, **TRY IT**

Canadian Agents: **A. P. TIPPET & CO.**



Grand Mogul Tea . . .

Grocers Mark _____

Don't condemn all package teas because the common lead package does not please your customers. Try the new air tight package. The best Tea and best package on the market.

—Write us for Sample Chest.

T. B. ESCOTT & CO., SOLE AGENTS FOR CANADA, **LONDON, ONT.**



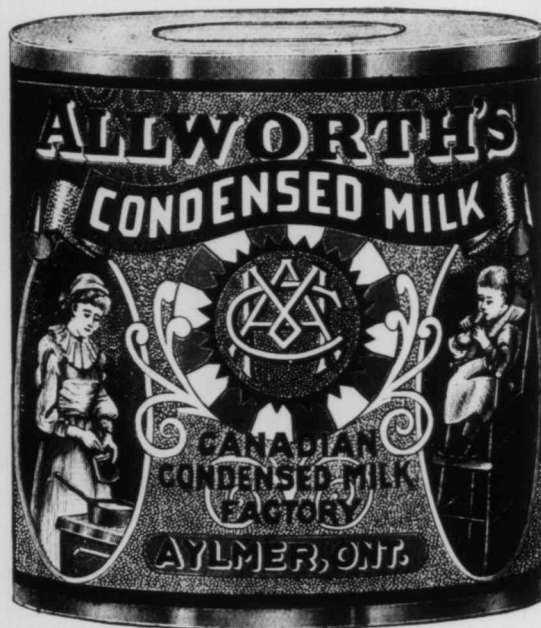
The "Monsoon" Brands

Have been, and continue to be, the pioneers of INDIAN and CEYLON TEAS. In whatever town they have been introduced a rapid demand for BRITISH GROWN teas has resulted. If you think of carrying Indian or Ceylon teas try your customers first with the "MONSOON" packets, and then buy in bulk our

BLENDED TEAS.

We have six standard blends, which cannot be surpassed for excellence of quality, and they have been prepared after careful study of the requirements of our numerous customers. They are put up in 100 lb. hinged tins, crated. We invite you to send for samples of the "MONSOON" brands and our STANDARD BLENDS, stating for the latter the priced tea you require.

Steel, Hayter & Co., Growers and Direct Importers from the Countries of Growth
11 and 13 Front St., Toronto.



Something for Dessert

Nothing is more generally relished for dessert these hot days than a **Delicious Custard.** This is most easily obtained by using

ALLWORTH'S CONDENSED MILK

It will pay you to suggest this to your customers, for it will mean a regular demand for the house-keeper's favorite brand.

For Custard

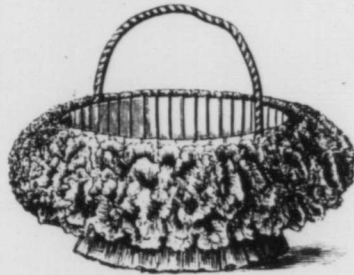
One part Condensed Milk—four parts water.

G. C. Allworth & Co. Aylmer,
Ontario

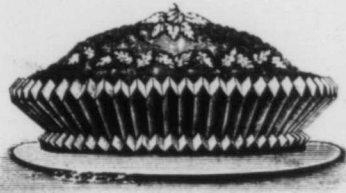
DOMINION PAPER BOX COMPANY

Beg to draw the attention of the trade to the following lines of Fancy Ice Cases, Pie and Cake Collars, and Individual Crimped Cases, manufactured by

Mansell, Hunt, Catty & Co.
LONDON, ENGLAND **Limited**



Ice Case



The Collar Expanded

We are sole agents in Canada for these goods. Samples and prices on application. These Ice Cases are really handsome and are very suitable for dinner parties and receptions of all kinds. They can be used a number of times by replacing the inside cup. Made in large variety of styles ranging in price from \$1.10 to \$3.00 per doz.

THE PIE AND CAKE COLLARS as shown in cuts are the latest and most unique table dressing novelties in the market. Assorted colors, plain or striped. No live grocer should be without them. Send for sample gross.

Our latest specialty for the tea trade is a 1 lb. Folding Caddy, on which we have just been granted a patent by the Dominion Government. It is in appearance an exact representation of a regular China tea chest with matting, and as a tea package beats everything on the market for three reasons:

- 1st. Because it is much cheaper than a hand made box.
- 2nd. Because being a knock-down box it takes up little or no room, and
- 3rd. Because being a machine made box there is no paste or glue to taint the tea which has been one of the greatest objections to the old style of tea caddies.



The Collar when Closed

WRITE FOR SAMPLES AND PRICES.

Dominion Paper Box Company 36-38 Adelaide Street West, Toronto



... AVOID ...

COMPLAINTS, ANNOYANCE AND LOSS

BY HANDLING

TANGLEFOOT

SEALED

STICKY FLY PAPER.



SOLD BY THE FOLLOWING JOBBERS

MONTREAL.
Evans & Sons, Ltd.
Lyman, Sons & Co.
Lyman, Knox & Co.
Kerry, Watson & Co.
N. Quintal & Fils.
Howden, Starke & Co.

QUEBEC.
W. Brunet & Co.
Edmund Giroux & Bro.
Dr. Ed. Morin & Co.

TORONTO.
Lyman Bros. & Co.
Northrop & Lyman Co.
Elliott & Co.

HALIFAX.
Brown & Webb.
Forsyth, Sutcliffe & Co.
Simson Bros. & Co.

TANGLEFOOT

EVERY SHEET IS SEPARATELY SEALED.

REMAINS PERFECT—PLEASES DEALER & USER

STICKY FLY PAPER

EACH DOUBLE SHEET OF

TANGLEFOOT

Is separately sealed with our Patent Wax Border and remains in perfect condition until used. Every sheet will please a customer.

PROFIT 125 PER CENT.

PRICES FOR THE EASTERN PROVINCES OF CANADA.

55 CENTS PER BOX. \$5.00 PER CASE.
IN FIVE CASE LOTS \$4 75 PER CASE.

Each box contains 25 double sheets and one holder. Each case contains 10 boxes.

ST. JOHNS.
Dearborn & Co.

HAMILTON.
J. Wines & Co.
Archdale Wilson & Co.

LONDON.
Jas. A. Kennedy & Co.
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PRESCOTT.
T. W. Chamberlin & Co.

BELLEVILLE.
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E. D. Martin & Co.
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Moore & Co.
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VANCOUVER.
H. McDowell & Co.

NEW WESTMINSTER.
D. S. Curtis & Co.

NANAIMO.
E. Pimbury & Co.



F. W. HUDSON & CO.

AGENTS.

Toronto.

YOUNG & SMYLLIE'S

Licorice...



LEADS

The increasing consumption of Pure Licorice in the Dominion, proves that a good thing is always quickly recognized. Don't forget Y. & S. when getting your supplies.

SEE QUOTATIONS.

IT TAKES THE LEAD



The "Acme" of Success in Tea Blending.

JOSEPH TETLEY & CO.

MONTREAL.

TORONTO.

Your Stock . . .

Is not complete
Without this Soap



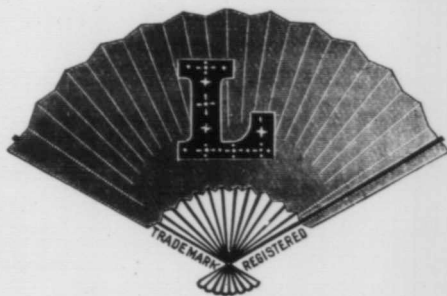
Only costs you \$4.00 per box.

London Soap Co.

LONDON, ONT.

Rice

We have received from Japan a carload of 1st quality Japan Rice. Ask our travelers for sample and price.



Teas

The quality of our "Fan" Brand teas is always superior. Do not forget to ask travelers for samples.

EDWARD ADAMS & CO., London

ESTABLISHED 1844.

WHOLESALE GROCERS



CHAS. SOUTHWELL & CO'S

High class **JAMS** (Kentish Fruit)

JELLIES

MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

New Season's Marmalades
Now Ready

ORDERS CAN BE BOOKED THROUGH

Messrs. Frank Magor & Co., 16 St. John St., Montreal
Chas. Southwell & Co., Works, Dockhead, London, England

Marshall's Choice

SCOTCH

Fresh Herrings
Kippered Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, Etc.

FISH

Warranted SOLELY from the
FAMED ABERDEEN FISHERIES.

ARE THE BEST TO BE HAD

The recognized leading Brand in all
the markets of the world.

SALT HERRINGS, in tins and kegs,
and RED HERRINGS, in tins.
"CROWN" BRAND.

DELICACIES

Specially adapted for family use. No household should be without them.

FOR SALE BY ALL LEADING GROCERS.

Marshall & Co.

Spring Garden Works, ABERDEEN, SCOTLAND.

WALTER R. WONHAM & SONS,

Sole Agents for Canada, MONTREAL,

KEEP COOL

KEEP COOL

KEEP COOL

New York Ginger Ale

THE ACME OF SUMMER DRINKS

DELIGHTFUL

REFRESHING

INVIGORATING

A Five Case Lot as sample will convince you of its real merit, and that it is a good seller. Try it yourself, then offer to your customers and win their appreciation and handsome returns.

French's Botanic Root Beer

Celebrated for its Tonic Effects and Stimulating Properties. Healthful and Strengthening.

HAVE YOU TRIED IT ?

W. H. Gillard & Co., Wholesalers Only, Hamilton, Ont.

DELICIOUS LINE OF BISCUITS

11½ c.

PER LB.

J E L L Y
W A F E R

SELLING FAST 

WM. PATERSON & SON - - BRANTFORD

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. VIII. (Published Weekly)

TORONTO AND MONTREAL, JUNE 22, 1894

(\$2.00 per Year) No. 25

J. B. McLEAN, President. HUGH O. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
FINE MAGAZINE PRINTERS
AND
TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: - - 10 Front St. E.
MONTREAL OFFICE: - 148 St. James St.
E. Desbarats, Manager.

NEW YORK OFFICE: Room 41, Times Building,
Roy V. Somerville, Manager.

EUROPEAN BRANCH:
Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

SPECULATION has for some weeks been rife as to whether any damage would be done to the salmon canning on the Fraser river by the floods. It now no longer seems to be a matter of speculation. It is certain that damage has been done. What difference of opinion there may be is probably in regard to degree. Some advices go as far as to say that there is a probability of no fish at all being obtained on the Fraser river. At the worst, this can hardly be expected. At any rate it is difficult to comprehend. The pack last year on the Fraser river was in round numbers over 400,000 cases, the largest by far on record. The total pack, taking all the canneries in British Columbia, was something like 500,000 cases last year. With the Fraser river contributing about four-fifths of the entire pack of the province, it is obvious what a loss to the people in that part of the country it would be if "no fish whatever" were obtained. At the time of writing nothing authentic has been gleaned regarding the prospects on the northern rivers. It is only premised that the floods have done damage there. Last year the pack on what is termed the northern rivers was about 75,000 cases, but this was a small pack in contradistinction to the Fraser river's un-

precedented large pack. The unpromising conditions in regard to the salmon pack are not confined to Canada. In the United States the conditions are unpromising, too. On the Columbia river, which corresponds in importance in a salmon-packing sense to our Fraser river, the traps and fish wheels have been badly damaged by the floods, while it is said they cannot be rebuilt this year without violation of the laws of the State. There is a possibility that the prospects are painted a little darker than the circumstances warrant in order to develop the bullish feeling in the market which has not been apparent to any extent yet in regard to next season's pack. At the moment the conditions do most certainly favor the bull element.

* * *

Uniformity in make has long been recognized as the first essential in order to a better reputation for Canadian butter. The establishing of creameries is doing much in the desired direction; and in order to its further development a novel plan has been hit upon by some of the creameries. They distribute among the different farmers in their respective districts what may be termed traveling separators. Into these separators the farmers throw their milk every day. The milk returns to the farmers to be put to such uses as they may see fit, while the cream is taken away to the creameries to be turned into butter. The scheme is said to work well where tried; and it is to be hoped that it will, while dollars, as a result, should accrue to the country merchant as well as to the farmer.

* * *

Every season there are more or less complaints from importers of green fruit regarding the way in which their shipments are tampered with before they arrive in the warehouses. And this season is no excep-

tion to the rule. Some assert that their goods never come out free, no matter how valuable the fruit may be. In other words somebody steals fruit from every shipment. Where the imports pass through so many hands it is difficult to say who are the most consistent pilferers. The fruit men, however, charge it home to the customs officials. This is a serious charge. Customs officials should be men above suspicion. They are the custodians for the time being of goods the property of the public. And if they are recreant to their trust it is a deplorable state of affairs indeed. The customs official who steals any of the goods passing through his hands should have no more mercy shown him than should the postoffice official who appropriates the contents of a money letter. Both are thieves in the eyes of the moral law. But while the postal official is punished for his misdeeds, the customs official goes scot free. No effort in fact seems to be made to bring him to justice. The loss entailed in this system of pilfering in the course of a year is considerable; and the charge that the customs officials are responsible for it is sufficiently grave for Controller of Customs Wallace to take steps to prevent its continuance, and to prosecute rigorously all who may be caught robbing importers' parcels. This seems to be a subject which the Fruit and Produce Exchange might take up with profit. Something needs to be done to trace home to the guilty persons this practice of persistent thieving; and what is done should be done quickly.

* * *

It has been openly charged that certain members of the United States Senate have been dilly-dallying with the tariff in order to allow them to speculate with profit in sugar. A committee of investigation was appointed, and it drew up a series of questions which none of the senators could circumnavigate if guilty. So far the ones most suspected have passed under the rod in safety.

ERASTUS WIMAN'S EFFRONTERY.

THE verdict of the twelve men good and true in the trial of Erastus Wiman was merely an endorsation of the opinions formed by the public after reading the newspaper reports of the evidence adduced at the trial.

No one questioned his guilt. He was condemned by the evidence brought forward by the people; he was condemned by the word of his own mouth.

Mixed are the feelings of Canadians at the fall of this distinguished financier.

He was born a Canadian; and it was in the city of Toronto that he cultivated those qualities that afterwards made him a prince of matters finance and commerce in the land of his adoption—the United States.

He was, and in fact is, a Canadian, and just as the rest of a family regret the wrongdoing of one of its members, so Canadians regret the fall of Erastus Wiman.

No man outside the country has probably done more during the last ten years to advertise the Dominion of Canada, and to enlighten the people of the United States regarding its vastness, the richness of its natural resources, its great possibilities and its climatic conditions, than he. And this is another reason why Canadians regret that he is where he is to-day.

But while they deprecate the fate which has befallen him as his life passes the three score part, they recognize its justness. It is the fruit of his misdeeds.

The measure of sympathy, however, would be much deeper and wider were it not for the brazen effrontery with which he protests that he did nothing criminal, even after he established by his own word the charge that he had defrauded, through forgery, a fellow man out of the sum of \$5,000.

Nothing criminal, indeed. Neither, then, were the deeds of numbers of young men who are to-day behind penitentiary bars who took money from their employers intending to return it at the first convenience.

Few of them resorted to the heinous crime of forgery as did Mr. Wiman; and yet he has done nothing that makes him amenable to the law!

All that can be said of a man who will assert such things in the face of such misdeeds as have been brought home to Erastus Wiman is that his moral status is low indeed, and is little entitled to the recommendations of mercy of a sympathetic jury whose

hearts are touched by the duty that is forced upon them of finding guilty of felony a man whose business ability and wide grasp of practical subjects appertaining to the welfare of a nation gave him a continental reputation.

There are not wanting those who insinuate that the motive which actuated Erastus Wiman his life through has been the aggrandizement of Erastus Wiman: For Erastus Wiman he donated swimming baths to Toronto, for Erastus Wiman he preached closer trade relations with Canada, and for Erastus Wiman he wrote and spoke of the glories of the great Dominion of Canada. These insinuations may not be true in the concrete; but there is apparently at least a semblance of the truth in them: He was ambitious, and that ambition being permitted to develop abnormally, created that "greed for gold" referred to by the judge during his charge to the jury.

Ambition is essential to success in life. It is to the man what steam is to the engine—the motive power. But where Erastus Wiman made the mistake was in allowing his ambition to control him, instead of he it. As long as he rose he cared not who went down. He must amass wealth. And he did. But he overreached himself, and in trying to recover himself committed acts that eventually landed him where he is to-day—in the prison cell.

The fate of Erastus Wiman is a warning to every young man starting out in life. He had undoubted ability; and had it to a much larger degree than most men. But he was not satisfied with the rewards that his ability would bring him; he tried to supplement them by questionable and dishonest acts.

He is now eating the fruits. And they are bitter; and the trouble is that he is not the only one who is compelled to taste their bitterness.

THE LATE MILLIGAN FAILURE.

INTEREST in the Milligan failure has been re-awakened by the issuance of a writ by Davidson & Hay against the W. M. Milligan Co. and W. M. Milligan for the recovery of \$11,707.

The primary object is to secure judgment in order that the defendant may be examined under oath as to certain losses incurred by the estate prior to the assignment.

It will be remembered that when Mr. Milligan met his creditors in March last he explained that the deficiency of \$31,276 63

"SALADA"**CEYLON TEA**

In Lead Packets, pounds and halves.

Sold to consumers at

40, 50 and 60c.

Blue, Red, - - and Gold Label

If you are doing business in a town where "Salada" is not now sold write us for particulars. We can make your tea trade the largest in your locality. That means profitable business.

We want one live grocer in each town to handle it.

P. C. LARKIN & CO.

WHOLESALE AGENTS.

25 Front St. East.

TORONTO.

was occasioned by losses in outside speculation. This total loss he made out to be \$31,500, of which \$14,000 was alleged to have been sunk in grain and produce in Chicago in the year 1891.

The experts, in examining the books of the insolvent firm, have not only been unable to find any loss of the character in question, but furthermore, they could discover no evidences of there having been any shortage for some months prior to the assignment. They did, however, find a considerable shortage between the out-turn of the estate now and what should have been expected from the position of affairs as given by Mr. Milligan some time ago.

It is understood that ever since the failure took place Mr. Milligan has promised to furnish the inspectors with the desired evidence of the alleged losses incurred by him in Chicago and elsewhere, but so far he has failed to do anything in the premises.

The inspectors will now take advantage of the Davidson & Hay writ to examine Mr. Milligan under oath with a view to discovering what the books have failed to reveal. The outcome will be watched with interest.

ADULTERATION OF FOOD.

The annual departmental report on the adulteration of food was presented to Parliament a few days ago. During the year, out of 850 samples analyzed, lard, milk, malt liquors, drugs, etc., bread, fertilizers and vinegar, 572 were found genuine, 171 adulterated and 107 doubtful. The large percentage of doubtful items is due mainly to milk. The practice of adulterating lard with cotton seed oil and other things appears to have become very prevalent.

NERLICH & CO.

Offer to the Trade _____ TORONTO

The latest and most ingenious

Fly Trap

NEAT

IN THE MARKET

CLEAN

Patent applied for.

Patent applied for.

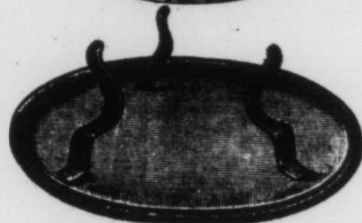


To Retail at 25 Cents

DOES AWAY WITH

the necessity of using sticky
and disagreeable

Fly Paper



Ready for Setting.

Ready for Action.

As will be seen by the cuts this invention consists of a colored glass globe on a metal stand. The globe is fitted with a metal screw top and has an opening in the bottom so arranged as to admit of its holding a small quantity of liquid.

To Set the Trap

Remove the globe from the stand, sprinkle a little fine sugar on the centre of the plate, pour some alcohol into the globe, replace globe on stand and close top. The flies, attracted by the sugar, congregate on the plate and naturally fly up into the globe, where, becoming stupefied with the alcoholic fumes, they are unable to release themselves, and finally drown in the liquid. There they remain until removed, and do not scatter themselves all over the room. This is such a neat article that it is not out of place in a parlor where it may be suspended from the gasolier or placed on a table or floor, and the cost is so small that no one can afford to be without it. Write for samples.

Nerlich & Co. 35 Front Street West

Wholesale Fancy Goods, China, Glassware.

TORONTO

COMMON SENSE IN ADVERTISING.

J. M. WHEELER, SEC.-TREAS. ALABASTINE CO., PARIS.

A merchant or manufacturer who is expending a reasonable percentage of his gross receipts (not profits) in advertising, and is not reaping satisfactory results may well stop to consider why his failure. That certain well laid rules in advertising will bring success is as self-evident as that the sowing of seeds is necessary to raise crops. That a merchant or manufacturer exercise skill in advertising is as important as that he have financial ability to make a retrospective balance sheet at the end of his business year. This skill may be largely acquired, and no branch of his business can be more profitably studied.

The selection of advertising mediums is an important and first consideration. We are as surely building character in our advertising as in our associations with men. The higher the class of publications you use the better the class of people you will reach, and a corresponding benefit will be derived. The advertiser who indulges in cheap stickers posted in out-of-the way places, or who is contented with advertisements printed on the fences of some country by-road, will hardly impress the better class of people that he has anything worth their attention. They may well be classed "Tombstone Advertisers", as those advertisements are simply sleeping as it were in the grave. Using live newspapers and journals proves that they are on deck to day and have goods that are abreast of the times. Use publications that are read by the class of people you want to reach, and scrutinize closely the typographical make-up of the paper, as well as the quality of the paper used. We do not expect to have our watches repaired by blacksmiths or workers in the coarser metals. Neither can we get the best possible results from a badly made up paper, although it may claim a stated circulation. No ad. should be given as a matter of compliment—one to Jones because he is a good fellow, or one to Smith because he is a Presbyterian and goes to our church, or to Jenkins because he runs a Grit paper and we are agin' the Government—unless we are getting the worth of our money, as we would expect to if we were buying tea or coffee or boots or shoes from them. In other words, use common sense in advertising as you would in any other business transaction, and know no politics or religion in your advertising. Do not expect to make a fortune in advertising a fake, but faithfully carry out all you advertise as you would in any other agreement. Keep faith with the people, and they will pour dollars into your coffers. Do not expect that after you have contracted to pay the printer \$100 for a stated space for your advertisements that he can bring results without your help. Bring

your leading articles to notice in timely season, and in such catchy display that shrewd buyers will read about them. The manner of writing up advertisements has been well covered by numerous experts in this line, and they can be read with profit. But care should be taken not to plagiarize. Above all things be original. He who imitates either in the naming of his goods or in writing up his advertisements acknowledges that he is simply following where others lead, and pays unwittingly a compliment to the originator. A very large class of people, and they the most intelligent people too, who are on the alert for good things at right prices, read advertisements with more regularity than the average school-girl looks for sentimental poetry.

In trade papers buyers are looking for money-making goods as well as novelties on the market and where to get them. Many dollars are wasted in advertising because the advertiser fails to give the necessary attention to aiding the printer in making his advertisements attractive reading. Above all, be brief. Leave some things unsaid for clingers when readers call or write. People who have money are too busy to read long-winded advertisements; they will suppose that it is going to end in some patent-medicine advertisement. Do not let up advertising because it is a hard year and times are close. By vigorous advertising in dull times a live merchant gains prestige that is worth more than capital. While thus competitors are bemoaning the hard times and waiting for brighter prospects of trade, the live advertiser is selling his goods. General Grant in his campaigns always took advantage of the enemy's quiet by ordering an advance; he did not wait for the enemy to move first. The young doctor who hangs out his shingle and quietly waits for a call will be a long time working up a practise. Let him move about, and move in a hurry too, and he will soon attract attention and have calls. The liberal use of local papers by retail dealers cannot be too strongly commended. The advertisements in local papers are largely an indication of the business character of the citizens in the town, and by scrutinizing their columns anyone can judge as to who are the progressive business men. It has been said that it is a compliment to anyone's intelligence to be called upon by a book agent. It might also be said that to be called upon by the representative of a first-class publication is also a compliment to a business man. First class publications do not send out other than well-bred solicitors. The advertiser should always remember when offered advertising space, that it is the printer's capital stock and worthy of his full consideration as well as the offer of a man to sell the goods in his warehouse. Giving them advertisements on that rule, and not on the basis that we are doing them a personal favor, would lead to better results, and fewer complaints that we were not getting the worth of our money.

PRIZE ESSAY COMPETITION.**PROVISIONS AND FRESH FRUIT.****HOW BEST TO HANDLE THEM.**

Now is the time for those who contemplate doing so, but have not yet done so, to begin to write for THE GROCER'S essay competition on the above subject. Business is quiet at the moment, but it is not likely to remain so long, and now is the time therefore to undertake such a task as writing an essay. To-morrow may be too late.

Remember the subject is :

"PROVISIONS AND FRESH FRUIT; HOW BEST TO HANDLE THEM."

First prize will be \$15; second, \$10; and third, \$5.

The rules of the competition shall be as follows:

1. Competitors must be devoting their whole time to the retail grocery or general trade, either as proprietors or clerks, and must be subscribers to this journal.
2. No essay must exceed 2500 words nor be less than 1500. Neatness will not be regarded, beyond the point that the essay must be readable, and the paper written on one side only. The sheets must be fastened together and numbered.
3. The essay must be original.
4. Each essay must be signed by a nom de plume, and both the proper name and the nom de plume of the writer written on a slip and placed in a sealed envelope, which envelope must be addressed, THE CANADIAN GROCER, 10 Front street east, Toronto, and across the corner have the words "nom de plume." This envelope must be enclosed in another, so that no postmark will appear upon the former.
5. All essays must be sent to this office not later than JULY FIRST, and awards will be announced as soon after as possible, and the prize essays will then be published in order.
6. As the competition is to encourage thought among merchants and clerks, professional writers will be excluded.
7. The judging will be done by disinterested merchants. The names of these merchants will be announced at the same time as the award.
8. Additional prizes—The five essayists who rank in order after the prize men shall each receive THE CANADIAN GROCER for one year. This will make eight prizes in all.
9. All prize essays shall be the exclusive property of THE GROCER.

Established 1850

For Confectioners . .

GLASS Cake Covers } in all sizes.
 Cake Stands }
 Candy Jars } in all the latest shapes.
 Candy Trays }
 Fly Traps } an ornament on the
 Twine Holders } counter or show case.
 Soda Tumblers } of all kinds.
 Mineral Water Tumblers }

The Most Complete line of the above goods in Canada.

JAMES A. SKINNER & CO.

TORONTO, ONT., VANCOUVER, B.C.

You wish to sell goods that please your customers.
By pleasing them you hold their trade.

HILLWATTEE TEA

Pleases the consumer because of its Superior Quality.
It pleases the grocer because it pays a fair profit.

Lucas, Steele & Bristol

HAMILTON, ONTARIO

Buy the BLEND that pleases the people.

All who have bought it continue to buy it.

Let us send you a sample.

Forward a card with name and address.

Our customers say IT IS ALL RIGHT.

Unless you try it you cannot know it.

Remember the brand

& see that you get it:

"KOH-I-NOOR."

HAMILTON.

JAMES TURNER

& CO.

HAMILTON

Wholesale Agents for _____

Ram Lal Pure Indian Tea

Bensdorp's Royal Dutch Cocoa

Patterson's Camp Coffee

Patterson's Chutney Pickles

Fould's Wheat Germ Meal

THE MOLASSES MATTER.

As a broker pointed out to THE GROCER'S Montreal correspondent last Saturday morning, competition and cutting in new Barbadoes molasses, both to arrive and delivered from the wharf, has been one of the features in general groceries this spring.

The combat has been restricted mainly to the French wholesale houses on the one side and a large and well-known operator in molasses on the other. The former, being large direct importers, this spring sold both to jobbers and their own customers, and of course this cut into the trade of the latter materially.

He promptly responded about a month ago by a cut of a cent, and since that time until a week ago the fun was fast and furious, with the result that there was very little money in handling molasses.

When the fight commenced the basis for business in a round way was 31c., car lots being offered at this figure. The French houses at this time lowered their price to 30c. The party of the second part protested, and when it had no effect, shaded his price to 29c.

This was promptly met by another cut, making all prices equal. Then the individual operator offered car lots at 28c., which was cheaper than the others could lay down stocks at. When he proceeded to book

orders freely on this basis it proved a settler.

Overtures were made which finally culminated in the agreement which has been already mentioned in our Montreal correspondence. By this agreement all cutting has been stopped, and a uniform price fixed for business according to quality.

The basis for car lots is 29c. and for smaller quantities 30c.

It will be interesting to note whether this arrangement will be more lasting than others which have preceded it.

As the readers of THE GROCER are no doubt aware there have been agreements on molasses, but something always led to a flare-up.

If a wish of THE GROCER is any good, it says "success to the undertaking." Cutting never does any one any good except in a very narrow and selfish sense.

THE WOOL SITUATION.

John Hallam writes: "The political situation in the United States, so far as the tariff is concerned, is very perplexing and in an acute form, and there seems to be no likelihood of the Wilson bill coming into operation for some months yet. There is an active agitation being carried on by the wool growers and dealers in the United States to retain the duty on imported wools. The most recent advice from Washington

is that if this agitation continues and gains strength there may be a compromise, and, if such is the case, wool will not be put on the free list, but, under any circumstance, wool will be as low, if not lower, than it is in Canada. Any duty imposed on Canadian-grown wools will be a discrimination in favor of the domestic wools of the United States. Under these conditions we are paying fully 1c. to 2c. per pound too much for Canadian wools. Caution should be observed in buying, and wools should be bought on a lower basis and on a much closer selection than is being made now.

"The domestic wools of Ontario are not coming in as good a condition as could be desired, and this is another reason why our wools should be bought at from 1½c. to 2c. per pound less than present prices."

TRIBUTE TO MERCHANTS.

James Hunter MacNish, a grocer of Kingston, Jamaica, B.W.I., is on a business trip through the Dominion, and is taking a number of Canadian products to the West Indies with him. Speaking to THE GROCER, he said he was much impressed with the push and energy of Canadians. Although the country had not grown as rapidly as the United States in recent years, it was on a more substantial basis. Business, he found, was much better here than in the States.

SUNLIGHT SOAP

THE LARGEST SALE IN THE WORLD.

Reduction
IN
PRICE...

TO THE GROCERS } The Government having
OF CANADA: } completed the Tariff amend-
ments, and the duty on Laundry Soap having been slightly
reduced, we have decided to give you the full benefit of that
reduction; therefore, the price of "Sunlight" Soap will be
lowered 20c. PER CASE, all round, and quotations on and after
June 11th will be:—

1 Case, \$3.30, net cash, 30 days

5 Cases, \$3.20, net cash, 30 days.

(Freight prepaid on 5 cases and up.)

Grocers will now derive
the handsomest profits on the
best of all soaps—"SUNLIGHT."

LEVER BROS., LTD.

CANADIAN HEAD OFFICE: } TORONTO.

REGARDING ADVERTISING.

This summer's advertising, remarks an exchange, can be made profitable if proper precaution and skill are exercised in conducting it. The people are ready to avail themselves of offers which appear to present means of economizing. And the merchant who will advertise an article that is really serviceable at a price consistent with the times, will find that he will get a good share

of the money that is spent. The man who fails to advertise this summer will find it a most dreary season.

You can trace a resemblance between the merchant who, when hard times bear him down, seeks safety by withdrawing his name from the public gaze and the ostrich who, when it is in danger, considers itself safe when its head is buried in the sand. The man who buries his business prospects by refusing to advertise should bury himself and have done with it.—Ex.

HIS LITTLE JOKE.

He had a long scale by which he bought butter, and a short one by which he sold it, and the grocer was doing well with his plan, until one day he was caught at it.

"Here," exclaimed the victim, "what are you doing with that?"

"Working it both ways," he said, with a sickly sort of smile, and it cost him a good deal more than ever he made at it.—Detroit Free Press.

SALAD OIL In Gallon Tins. **QUALITY EXCELLENT.**

Royal Starch (In Half Cases.) **Morton's Fresh Herrings**
 " **Kippered Herrings**
 " **Bloaters**
 " **Sprats**

DAVIDSON & HAY
 36 Yonge Street, TORONTO

The Imperial Conference

WILL NO DOUBT DISCUSS



ROSE & LAFLAMME

EASTERN AGENTS

Montreal.

Do you know that
all kinds of

RAISINS are scarce

We have a few Selects
Select Layers
Fine Off Stalk

CURRANTS

Quality Good. Price Low.

M. MASURET & CO.

Wholesale Grocers

LONDON, ONT.

BUSINESS NOTES.

A NEW firm, by the name of Stuart & Co., Hamilton, have just opened out a new grocery store at 325 King street east, in that city. Mr. Stuart, the principal partner of this firm, is a young man of much energy and of high character. Mr. Stuart served his time in the extensive wholesale establishment of Lucas, Steele & Bristol.

Oats, June delivery, touched 30c. in Chicago Wednesday.

Eby, Blain & Co. expect their first shipment of new season's Japan tea next week.

Tuckett & Co. are putting on the market mahogany and black chewing 12's in 3½ lb. boxes.

Eby, Blain & Co. are just in receipt of shipments of Kangra Valley and Darjeeling teas.

M. Masuret & Co. report that Hire's root beer and Tanglefoot sticky fly paper are good sellers just now.

J. W. Eustice, grocer, Hamilton, has retired from business. His stock has been purchased by Hazell Bros., who will carry on the business in the old stand as heretofore.

M. Masuret & Co. have a complete assortment of canned meats and fish in stock, to which they invite the attention of the trade.

Goodall, Backhouse & Co., of Leeds, Eng., in forwarding change for their advertisement to our representative in London, write: "We are now sending out to Canada fairly large indents of Goodall's Jelly Squares, so think it is only right that we should advertise them in THE CANADIAN GROCER."

The St. Lawrence Starch Co., Port Credit, Ont., are mailing this week a beautiful picture advertising the "St. Lawrence Corn Starch" and "Ivory Gloss Starch." "The continued increase in our business," said a member of the company, "shows that the goods are much appreciated by the best class of family grocers."

M. Masuret & Co. report that their stock of selects, select layers and fine off-stalk will not last much longer. They are offering fine currants, cleaned, at prices which they claim to be low.

PERSONAL MENTION.

JOHAN A. KELSO, who formerly represented Eby, Blain & Co. in the western suburbs of Toronto, is now with Warren Bros. & Boomer.

A. M. Smith, senior partner of Smith & Keighley, who has been confined to his bed for the past five weeks, is still very low.

M. R. P. Montgomery, manager Eby, Blain & Co.'s sample room, has been compelled through illness to take a vacation.

J. F. Ramsay, of Ramsay & Aitken, Toronto, left Wednesday en route for Liverpool. He goes on business principally, and will visit some of the leading commercial centres of Great Britain and the continent, probably going as far as Denia.

L. Chapman, who represents T. Kinnear & Co. in Northwestern Ontario, was one of a company of six anglers who spent a week trout fishing near Durham. THE GROCER has it on good authority that one day, in three meals, they ate 72 dozen speckled trout, while besides this they were able to send a goodly quantity to their respective homes. The catch as well as the capacity of the anglers must have been large.

COLLARS FOR PIES, ETC.

The Dominion Paper Box Co. have been appointed agents by Mansell, Hunt, Catty & Co., Ltd., wholesale and export manufacturing stationers, London, Eng., for pie and cake paper collars, etc. These paper collars are the latest novelty on the market, and are used by nearly all confectioners. They have also, besides these collars, paper cases used by confectioners in making a neat finish to the top layer of a box of chocolate creams, etc.; also soufflet cases used for creams, charlotte russe, ices, jellies, blanc mange, etc.

A PRODUCE MAN MARRIES.

William A. Rutherford, of Rutherford & Harrison, produce and commission merchants, Front street, Toronto, was married June 7th. The bride was Miss Maggie Macdonald, of Stratford. The ceremony took place at the residence of Ex-Alderman J. P.

Macdonald, of Stratford, and was pronounced by the local papers to be a brilliant affair. "Both," said the Herald, "are gifted with numerous graces of mind and heart, and are highly admired wherever known. The best wishes of numerous friends in Stratford and throughout the country accompany Mr. and Mrs. Rutherford." The happy couple spent a week at Niagara Falls and Buffalo. THE GROCER tenders congratulations.

A SNAKE IN BANANAS.

Curious insects and reptiles sometimes arrive in shipments of bananas, but seldom if ever are such hideous things as moccasin snakes found therein. But this is what a shipment consigned to Dawson & Co., Toronto, contained this week. The firm in question were unloading a carload of bananas, when one of the teamsters noticed a tail protruding from a bunch of fruit which he was carrying. Mr. Charles Dawson grabbed it and pulled out a moccasin snake about three feet long. He threw it on the floor of the warehouse when it viciously attacked anyone who dared approach it. It was ultimately despatched and its skin retained as a trophy. The moccasin is one of the most venomous of snakes, and it is fortunate no one was bitten by it.

TAPIOCA.

Tapioca at one time was a favorite article for speculation, says N. Y. Journal of Commerce, but the disastrous results attending the operations of recent years have taken the spirit completely out of the old-time plungers, it being a difficult matter now to influence attention from large operators, and the jobbing houses also are seemingly indifferent as to whether they carry any considerable quantity of the goods in stock or not. The consumption of the article is probably greater to-day than ever before, large quantities being used in the manufactures, in addition to the extensive sale as a food staple. Prices are indeed low, though there has been some recovery from the extreme point touched during the period of the greatest depression which prevailed last year. Pearl, since sago disappeared from the market, is now given the preference by most buyers.

"Give the Holder which accompanies every box of Tanglefoot to some good customer; he will appreciate it and use more Tanglefoot for it."



Finest Scotch Fish

From the famed Aberdeen and Shetland fisheries, preserved and packed by A. & M. SMITH, Leith, Scotland.

- Fresh Herrings
- Kippered Herrings
- Herrings in Tomato Sauce
- Bloaters
- Digby Chicks
- Cod Roes, etc.

H. P. Eckardt & Co.

AGENTS TORONTO

Herrings

- Morton's Kippered
- Morton's Fresh
- Morton's in Tomato Sauce
- Marshall's Kippered
- Marshall's Fresh
- Crosse & Blackwell Kippered
- New Pack.
- Thistle Haddies—just arrived.

T. KINNEAR & CO.,

49 Front St. E., TORONTO.

Apples...

Bowlby's Preserved Apples in heavy syrup are a good selling line at present; also tomatoes in one gallon tins.

SLOAN & CROWTHER,

WHOLESALE GROCERS,
Toronto.

Canned Meats, Canned Fish, Pickles, Sauces, etc.

Now is the time to stock up for the picnic season.

J. W. LANG & CO.

WHOLESALE GROCERS
59, 61, 63 Front St. East, TORONTO

CURRANTS

Cases Finest
Casalina Patras

QUALITY UNSURPASSED.

WARREN BROS. & BOOMER

85 and 87
Front St. East, TORONTO

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

1894

L. CHAPUT, FILS & CIE,


.. MONTREAL ..

WHOLESALE GROCERS

Importers of

TEAS, WINES, LIQUORS, FRUIT, Etc., Etc.

Established 1842

First Arrival 

NEW SEASON'S

Japan Teas

NOW IN STORE

PERKINS, INCE & Co.

41 and 43 Front St. East

Preparatory to our annual stock taking we are closing out a number of lines of

Japan and Black Teas

At greatly reduced prices.

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

McALPIN TOBACCO Co.

Manufacturers,
Toronto, Can.

Our Specialties

••
CHEWING

BEAVER PLUG (Bright)

Jubilee Plug (Chocolate)

Tecumseh Plug (Bright)

AND

GOLD SHIELD (Black)

ALSO

FINE CUT CHEWING

Standard Kentucky
and
Apricot

•••

SMOKING PLUG

Woodcock
Solid Comfort, etc.

See "Prices Current."

McALPIN TOBACCO Co.
TORONTO

DRY GOODS.

TORONTO MARKET.

TRADE during this week has been somewhat brisk. For immediate delivery orders are numerous, and for a variety of summer goods, although the total value of the trade is not equivalent to the number of the orders.

Cream goods are still selling in cashmeres, serges, henriettas and estamene, taffeta and silk gloves, underwear, laces and parasols. Cream moires are scarce.

In their men's furnishing department W. R. Brock & Co. are showing a very fine line of summer waistcoats, neckwear and outing shirts; also sporting and other belts.

Caldecott, Burton & Spence will receive on Monday next a shipment of their hard-finished diagonal boating serges in blacks, navys and browns.

W. R. Brock & Co. are showing a large assortment of summer dress fabrics in dotted Swiss, pongees, crepons, lace checks, etc., in their white goods and muslin department. The pongees can be had in three qualities of black and one quality of cream, pink or sky blue.

Serges in creams, navys and blacks are in good display in estamene, cheviot and hard finish at Alexander & Anderson's, to meet the urgent demand of the season. Navy and black hopsacks are shown in qualities guaranteed not to slip.

Flannelettes are now well assorted in light and dark novelties for the present and fall trade at W. R. Brock & Co.'s. All qualities are included in their extensive range, and they claim to show extra values. Indigo prints are still in stock, owing to the fact that a mill lot has just been added.

Wyld, Grasett & Darling's haberdashery department and their neckwear department are both very busy at present and sending out a great deal of merchandise. These departments are steadily gaining in favor with the trade, owing to the fact that all seasonable goods in their particular lines are always found in stock at the proper time.

W. R. Brock & Co.'s ribbon department has received a shipment of the newest foreign ribbons in the market, including a line of art designs in black moires, designated "W.L.B.," in widths 5, 9, 16 and 24. Another line to hand is called "R.W.P.," and is a very handsome combination of moire and satin in all the leading colors and widths.

MONTREAL MARKET.

The finer weather has been reflected in the improved feeling in the dry goods market during the past week. Sorting orders for all kinds of seasonable goods such as gingham, cotton flannels, prints, ducks, etc., etc., have been good. Fall orders have

been backward and there is nothing much to report in this connection.

American print goods and cotton flannels are being offered at low prices which permit of their coming in.

Among the interesting news from abroad to importers here is the report from France that some chemical process has been discovered for the direct manufacture of silk from the bark of the mulberry tree without the instrumentality of the silk worm. This, if correct, foreshadows a revolution in the conditions governing the silk trade.

Payments have been good from this Province, Eastern Ontario, and the Maritime Provinces. Elsewhere the returns have been very poor, but especially so from the Northwest, the Coast, and Manitoba.

IN RETAILERS' DOMAINS.

A NEW store is being fitted up in the Flood block, Paisley, for J. Colborne, general merchant of that town. Mr. Flood will move into his new premises about September next.

F. R. Nicholson, grocer, College street, Toronto, has sold out to Palmer Bros., formerly of Petrolia.

A new grocery has been opened at Regina by Fair & Maguire in the premises recently vacated by L. C. Rodgers.

D. M. Smith, Beaverton, who has been out of business for some time, has decided to again open up in that town.

L. J. Cameron, groceries and boots and shoes, Beaverton, is having a dwelling house nicely fitted up for himself.

A. Brown & Co. who recently opened up in Blackstock with a stock of groceries and dry goods, are reported to be doing a nice trade.

B. B. Gunn, of Seaforth, who has been ill for some time with an attack of inflammatory rheumatism, has gone to Montreal in search of health.

R. Hollingshead, of Kleinburg, is fitting up a new store across the street from his present premises, and will move into it in a few days.

M. Tisdale, general merchant, Novar, is a good Methodist as well as a good business man, and this week he is in Toronto attending the annual conference.

F. J. Waddell, grocer, Talbot street east, has discontinued business, and sold his stock to Waddell Bros., with whom he will in the future be connected.—St. Thomas Journal.

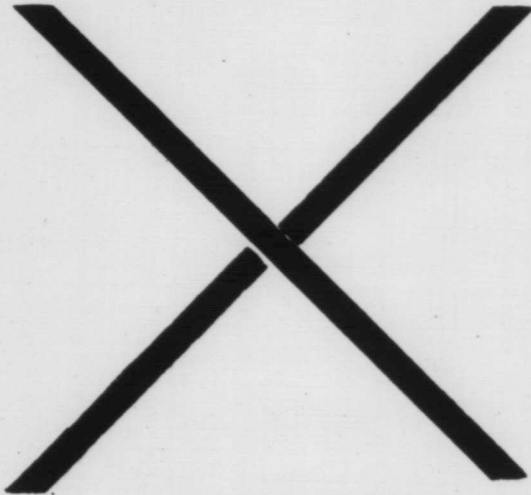
Duncan McKay, of McKay Bros., Milton, who took unto himself a wife recently, has returned with his bride from the honeymoon trip to New York and is now down to business again.

John Duncan, Milton, is removing to Cobourg, where he will engage in the flour and feed business. The local papers have lots of nice things to say of Mr. Duncan, who has lived in Milton for 30 years.

Munro & Co., Wellesley street, Toronto, are making extensive alterations in their premises. The store and cellars are being enlarged and other improvements are being made which promise to add much to the utility and attractiveness of Munro & Co.'s store.

J. F. EBY

HUGH BLAIN



Her Majesty THE QUEEN OF ENGLAND



Uses "Eureka" **SALT** in all her dairies. It is used in all the best dairies of **England, Scotland, Ireland, Holland and Scandinavia.** The most successful dairymen and creamery-men in the United States use it with **SURE RESULTS.** Other brands of Salt are not considered safe to use in the best English dairies.

GOOD SALT MAKES GOOD BUTTER

To Obtain Good Butter handle only Higgin's "Eureka" Salt.

FOR SALE BY

EBY, BLAIN & CO., Wholesale Grocers, **Toronto, Ont.**

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The Jobber and the Grocer who is out for the business finds Eddy's Matches an indispensable part of his stock-in-trade. It pays to handle them.

The Jobber and the Grocer who deals in Eddy's Matches deals in an article that has given universal satisfaction for nearly half a century.

The Jobber and the Grocer who handles E. B. Eddy's Matches cannot suffer by any fall in price; he is protected against fluctuations in the market and has nothing to fear from a decline in price.

THE **E. B. EDDY CO.** HULL, CANADA

BRANCHES

Montreal, 318 St. James St.
Toronto, 29 Front St. West

AGENTS

F. H. Andrews & Son	-	Quebec, Que.
Alfred Powis	- - -	Hamilton, Ont.
J. A. Hendry	- - -	Kingston, Ont.
A. P. Tippet & Co.	-	St. John, N.B.
John Peters & Co.	- -	Halifax, N.S.
Tees & Persse	- - -	Winnipeg, Man.
Jas. Mitchell	- - -	Vancouver, B.C.
E. A. Benjamin	- -	St. Johns, Newfld.
Resident Agents not yet appointed	} -	Sydney, Australia. Melbourne, "



CURR'S COFFEE ESSENCE

Wherever this Essence has been used it has been preferred to all others, both as regards

STRENGTH and FLAVOUR.

It has Gained the

HIGHEST AWARD AT

EVERY EXHIBITION

where put into competition, both in this country and abroad.

*A Special Feature of this ESSENCE is its close resemblance to the **BEST COFFEE** made in the ordinary way.*

The "LANCET" Analytical Commission on Food reported as follows:—

"This Essence is evidently very skilfully prepared. Mr. CURR has been fairly successful in preserving the grateful aroma of the roasted berry."—*LANCET.*

Ask your Grocer for

CURR'S

Prepared by **THOMAS CURR & CO.,**

Aberdeen Coffee Works, ABERDEEN.

Larger quantity than any other at same price.

We quote green, in bags, as follows: Rio, stored. The effect of the changes in value



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MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, June 21st, 1894.

GROCERIES.

SUGAR has been the cynosure in trade during the past week, there having been advances all told of from 3-16 to $\frac{1}{4}$ c. per lb., and the firmness is being maintained, while the demand is better. Trade generally speaking is a little better than it was a week ago, although it is by no means active. Teas are moving more briskly, but new season's Japans have yet to arrive. Canned vegetables are not moving as well as they were, but prices are firm for tomatoes and corn. Valencia raisins continue to advance in price, and there is a firmer feeling in both currants and prunes. Coffee is quiet with good grades scarce. In rice the feature has been an increased call for extra Japan. Syrups and molasses continue slow.

CANNED GOODS.

Demand has fallen off somewhat for tomatoes, a good many of the retailers seemingly holding considerable stock. There is, however, a fair demand at 85c., with 90c. being occasionally obtained. Corn is a little slow, but prices are firm at 85 to 90c.; stocks of corn on the street are apparently getting low, some of the jobbers having been compelled to purchase from the Packers' Association, which means that they have had to pay 87 $\frac{1}{2}$ c. Up to the present jobbers have either been purchasing from one another or from packers outside the association. A good many canned peas have been moving during the week, but there is no stiffening of prices in this line, 80 to 85c. still being the ruling figures. Canned fruits have been moving fairly well. Peaches particularly are in request, and there is a large call for preserved apples. We quote as follows: Peaches, \$3 to \$3.25 for 3's, \$2 to \$2.25 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1.90 to \$2.10; apples, 3's, \$1 to \$1.10, gallons \$2.75, and preserved fancy quarters at \$1.35 to \$1.40. Salmon is in brisk demand. Stocks of first-class red fish are getting light, but the supply of the cheaper grades is abundant. We quote No. 1 at \$1.25 to \$1.35 for tall tins and \$1.50 to \$1.60 for flat tins. Demand is fairly good for lobsters. We quote: Tall tins, \$1.85 to \$2; flat tins, \$2.40 to \$2.50.

COFFEES.

Rio coffees are scarce and hard to get. This is particularly true of the flat bean. Some off in color was offered at 20c., but was not taken. Demand is just fair for the season. We quote green, in bags, as follows: Rio,

21 to 22c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21 $\frac{1}{2}$ to 22 $\frac{1}{2}$ c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

NUTS.

The movement is still naturally small. The following are the quotations: Brazil nuts, 11 to 11 $\frac{1}{2}$ c. a pound; Sicily shelled almonds, 25 to 26c. a pound; Terragona almonds, 12 $\frac{1}{2}$ to 13c.; peanuts, 10 $\frac{1}{2}$ to 11c. for roasted and 8 to 10c. for green; coconuts, \$4.50 to \$5 per sack; Grenoble walnuts, 12 $\frac{1}{2}$ to 15c.; Marbot walnuts, 12 to 13c.; Bordeaux walnuts, 11 to 12c.; filberts, 9 $\frac{3}{4}$ to 10 $\frac{1}{4}$ c. for sacks and 10 $\frac{1}{2}$ to 11c. for small lots; pecans, 12 $\frac{1}{2}$ c.

RICE.

There has been quite a call for extra Japan and "B" at quotations. We quote: "B," 3 $\frac{1}{2}$ to 3 $\frac{3}{4}$ c.; extra Japan, 5 $\frac{1}{4}$ to 5 $\frac{3}{4}$ c.; imported Japan, 5 $\frac{1}{4}$ to 6 $\frac{1}{4}$ c.

SPICES.

Demand has been good during the week for ground spices, ginger particularly selling well. We quote: Pure black pepper, 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 28 to 30c.; cloves, 25 to 30c.; pure mixed spice, 23 to 25c.

SUGAR.

There have been two distinct advances in prices since our last review, aggregating in all a gain of from 3-16 to $\frac{1}{4}$ c. per lb., and the market is firm at the advance. Demand has improved perceptibly, a good many five and ten barrel lots being called for, while quite a few carload lots are moving. All low grade yellows are scarce, while there is a plentiful supply of higher grade yellows. Granulated is now generally quoted at 4 $\frac{1}{2}$ c., but $\frac{1}{2}$ c. less is being taken. Yellows are quoted from 3 $\frac{3}{8}$ c. up. There are some nice raw sugars on the market which are being quoted at 3 $\frac{1}{4}$ c.

N. Y. Journal of Commerce, Tuesday: The willing manner in which refiners have been taking up supplies of raw sugars at constantly advancing rates and increasing their holdings places the market in a very strong position, and there now appears no danger except the remote possibility of free sugar. Demand is a little careful at the moment, but outside custom has paid more money and raised the line of valuation. Refined have shown an unsettled market. In accord with predictions at the close of last week the rates early in the day were advanced 1-16 to $\frac{1}{8}$ c. per pound, but before this had fairly commenced to be understood the advance was withdrawn and Saturday's figures restored. The effect of the changes in value

were somewhat confusing, but did not appear to curtail trade much and brokers report a fair average business.

Willett & Gray's Statistical: Raws—Under the influence of the prospects of a duty on sugar the market continues to strengthen, and has gained an additional $\frac{1}{8}$ c. per lb. for the week, making a $\frac{1}{4}$ c. per lb. rise since the schedule passed the Senate in committee. Producers of sugar all over the world caused this advance by withholding their sugars from market in order to obtain the benefit of the duty application. It is generally conceded that the sugar schedule will remain practically unchanged, except that the 1-10c. per lb. differential duty will be taken from all sugars below No. 16 D.S., and apply only to sugars above No. 16 D.S., as is the case in the McKinley bill. The date of operation may also be changed to the beginning of the sugar campaign year, October 1st.

SYRUP.

Trade is slow and devoid of particular feature. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35c. to 40c.; very bright, 45 to 50c.

MOLASSES.

Demand has been fairly good for the medium qualities, but business is practically at a standstill in low and high grades of molasses. Ruling prices are: New Orleans, barrels, 28 to 30c.; half-barrels, 32 $\frac{1}{2}$ to 34c.; Barbadoes, barrels, 32 to 35c.; half-barrels, 38 to 40c.

TEA.

Jobbers have not yet received their shipments of early pick new season's Japan teas owing to the floods, although one house on

GENTLEMEN:

The time is at hand when you should

STOCK WITH BULK EXTRACTS . . .

Our supply for Summer is now ready, and we will honor any commands sent direct, or through our travelers. Yours very truly,

THE

SNOW DRIFT CO.

BRANTFORD

MARKETS—Continued

the street claims to have received a small shipment last week. A few days, however, will probably see all the houses with their shipments in stock. More life has developed in trade during the week. Last season's Japan tea of low and medium grades is going out well at from 14½ to 18½c. In Indian and Ceylon teas there is no special feature to note. Demand for low grade Congous has been fairly good, and a good many Young Hysons have been going out at from 25 to 30c.

DRIED FRUITS.

The conditions in regard to Valencia raisins are much as before—stocks are getting lower, and prices higher, while demand is fairly brisk. Layers and selected fruits are practically out of the market, while off-stalk are selling at 4¾ to 5c., and fine off-stalk at 5½ to 6c. Prunes are getting still scarcer, and demand is fair. There is nothing much now to be had but choice "A" and "B" brands at from 7½ to 8c., lower grades being well cleaned out. We quote bags at 3¾c. and casks at 4½ to 5c. Barrel currants are a little slow, but those in casks are moving out well at 6 to 6½c. There is a scarcity of fine Patras fruit, but there is a supply of other kinds. We quote as follows: Provincials, 3¾ to 4c. in brls. and half brls.; Filatras, 4 to 4½c. in brls., and 4¼ to 4¾c. in half barrels; Patras, 5 to 5½c. in barrels, 5¼ to 5¾c. in half brls., 4¾ to 6¾c. in cases; Vostizzas, 6½ to 7½c. in cases, 6¾ to 7¾c. in half cases; Panariti, 9 to 10c. Dom Schisas, of Patras, writing under date of May 24th, reports the currant market there firm and higher, partly owing to large shipments to the United States; also through the appearance of the mildew in almost all the currant-growing districts. "Whether this disease will spread, no one can tell as yet. At any rate, it is influencing holders of fruit to refuse to sell except at advanced prices, the more so as the English markets are also firmer, with larger business doing at advances of 6d. to 1s. per hundredweight. The fact that all better qualities of fruit are getting scarce, and as present prices are not likely to exist for new fruit, a good many speculators think it a good time to go in now with the chances of making something by and by. But for the appearance of the mildew the new crop looks well, though last year's extraordinary abundance cannot be expected; the more

so as the cultivation of the vines, through want of money has been very imperfect on the whole." Figs are dull and easy on the local market with quotations nominal. Small boxes, 7½ to 8c.; 5 lb. boxes, 7½ to 8c.; 10 lb. boxes, 8c.; 28-lb. boxes choice Eleme, 8½c.; 6-crown, 12½c.; 7-crown, 13½c.; bags, 28-lb., 6¼ to 7c.; taps, 4 to 4½c.; natural, 5½ to 6c. Dates quiet and easy, at 4¼ to 5c.; selected Hallowee dates 8½ to 9c.

BUTTER AND CHEESE.

There is a little enquiry for butter from the outside, but it does not amount to much, and business may therefore be said to be confined to local wants. Sellers and buyers are still apart in their views, country storekeepers asking 14 to 15c. for dairy tubs which is more than the jobbers can get outside, although it is said that some eastern buyers are taking tubs on speculation at 14c. outside. Creamery butter is not much wanted, as is usual at this season when the dairy article shows good quality. The factories are asking 19c. for creamery tubs, but this is about the figure at which jobbers are selling, hence there are not many transactions. Creamery pound prints are selling a little better on account of the supply of dairy rolls falling off. We quote jobbing prices as follows: Dairy—Choice tubs, 14½ to 15c.; medium, 12½ to 13c.; low grade, 11½ to 12½c.; large rolls, 13c.; pound rolls, 16 to 17c. Creamery—Tubs, fresh, 19c.; pound prints, 19 to 20c.

Cheese is in fair demand. Factories are asking 9c. f.o.b. for new cheese, and jobbers quote 9¾ to 10c. to retailers. There does not appear to be any good old cheese on this market, and one order for it at 11c. could not be filled.

HOGS AND PROVISIONS.

There is a nice jobbing trade doing in smoked meats; other lines are quiet. Barrel pork is about cleaned out. Dressed hogs are arriving in limited quantities, and are selling to butchers at \$6.

BACON—Long clear, 7½ to 7¾c.; smoked backs, 10 to 10½c.; breakfast bacon, 11 to 11½c.; rolls, 8½ to 8¾c.

HAMS—10½c. for smoked, and at 9½c. for pickled.

LARD—Pure Canadian 8¾c. in tubs, 9c. in pails and 8½c. in tierces. Compound, 7½ to 7¾c.

BARREL PORK—Canadian heavy mess \$16.50 to \$17, Canadian short-cut \$16.50 to

\$17.00, shoulder mess \$14.50, clear mess \$15.

LIVE STOCK MARKET.

The receipts at the western yards Tuesday aggregated 60 carloads. The market was a little easier owing to lower cables. There were a number of exporters on the spot, but buying lagged. The best lot sold at \$4.70 per hundred for 122 head, with \$50 returned, while choice loads sold at \$4.40 to \$4.50 and others at 4¾c. to 4½c. per lb. Butchers' cattle about steady, with sales of best grass-fed at 3¾c. Medium sold at 3¼ to 3¾c., and inferior at 2¾ to 3c. About 100 calves offered and sold at \$3.50 to \$5 per head, the latter for choice veals. Milch cows sold at \$25 to \$46 each. Sheep are easier; a number were taken for export at 3¼ to 3¾c. per lb. Yearling lambs sold at 4c. per lb., and spring lambs at \$3 to \$3.75 each. Hogs steady, with sales of 240 head; prime long bacon hogs sold at \$5.15 to \$5.20 per hundred; half fats at \$4.70 to \$4.85; stores at \$4.60 to \$4.70, and rough animals at \$4.25.

GREEN FRUIT.

Business continues good. The fresh fruit market was reopened on the Esplanade on Monday. Valencia oranges are scarce and in demand at unchanged prices. Messina oranges are a little firmer. Lemons are higher on account of the scarcity of good stock and further advances are looked for; even the damaged stock has been cleaned up. Demand is good. Pineapples of Cuba growth are nearly out of the market, supplies now being largely confined to the "sugar loaf" kind which are selling at 12 to 14c. Strawberries of home growth are arriving freely and demand is good and prices lower. On account of the liberal supply of berries demand for bananas is not so brisk as it was, but prices remain much as before. California apricots, peaches and plums are arriving, but demand for them is limited. We quote: Oranges, Valencias, \$6.50 to \$7 for 420's; Cal. navels, \$3.50 to \$4.25 per box; Cal. seedlings, \$2.50 to \$3; Messinas, half boxes, \$2 to \$2.25, boxes, \$3.50 to \$4. Lemons, \$3.25 to \$4. Bananas, \$1.25 to \$2. Pineapples, 7 to 13c. Strawberries, Canadian, 6 to 7c. California fresh fruit—Cherries, \$1.75 to \$2 per box; apricots, \$1.75; peaches and plums, \$2.50. Baltimore cucumbers, \$2.50 to \$3 per crate; in barrels, 40 to 50c. per doz. Baltimore cabbages, \$1.75 to \$2 per crate. Tomatoes, Mississippi, \$1.50 to \$1.75 per four basket crate. California dried fruit—Peaches, 16 to 17c. per lb.

WE ARE
PAYING
CASH
FOR

DRIED
APPLES

W. B. BAYLEY & CO.
EXPORT BROKERS

42 FRONT ST. E. Toronto

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JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

ARRIVING DAILY

Pineapples, Strawberries, Bananas, Messina and Valencia Oranges; Mikado, Jarbo and Eagle Brand Lemons, Cocoanuts, Cucumbers, Tomatoes, Cabbage, etc.

Write for Quotations. Consignments Solicited. Tel. 887.

WHITE & CO. 70 Colborne St., Toronto.

ESTABLISHED 1874.

JAMES E. BAILLIE
PORK PACKER

AND WHOLESALE PROVISION MERCHANT

88 Front St. East, Toronto.

Mess Pork, Bacon, Hams, Lard, Cheese. Cold Storage for Butter and Eggs.

Country Consignments Solicited. Prompt Returns Made.

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Winnipeg Produce and Commission Co. Ltd.
WINNIPEG, MANITOBA.

We handle Grocers' Specialties, etc. Can we sell anything for "you" in this market?

Write us. Good connection with Wholesale and Retail trade.

COLD STORAGE



And Freezing

Splendid cooling rooms for Summer.

Write for rates.

WE ALSO HANDLE

FISH, ORANGES AND LEMONS

Aikenhead & Sloan

13 Church Street TORONTO

OUR LIST:

BANANAS, CHERRIES
STRAWBERRIES,
NUTS, FIGS, DATES,
ORANGES, LEMONS

Prompt Shipments. Best Goods.

CLEMES BROS.

TORONTO

MARKETS—Continued

COUNTRY PRODUCE.

BEANS—There are a few being jobbed out at \$1.20 to \$1.25 per bushel, but business is quiet.

DRIED APPLES—It is estimated that there are only about 50 or 60 barrels left in the city, but there is not much doing, and prices are firm at 6½c.

EVAPORATED APPLES—There are a few to be had at 12 to 12½c., and there is some two-year old stock that can be obtained at 9c.

POTATOES—The feeling is easier on account of the arrival of new potatoes of Tennessee growth, which are selling at \$3.25 per barrel. Sales of carloads of old potatoes are reported at equal to 86c. per bag on track; small lots are selling out of store at \$1 to \$1.10 per bag.

EGGS—Market is quiet, with prices steady, owing to falling off in supply. We quote 9½ to 9¾c.

EGYPTIAN ONIONS—Are scarce and dearer, with demand fair; \$2.25 is now the idea as to price.

MAPLE PRODUCTS—There is not much doing and quotations are nominal. Syrup, wine gallon tins, 65 to 70c.; 5 gallon packages, 60 to 75c.; sugar, 1 lb. cakes, 7½ to 8c.; small cakes, 9½ to 10c.

HOPS—Dull and unchanged. Old are nominal at 10 to 12½c.; 3½ to 5½c. for ordinary and 6½c. for the better class. Package hops, 20c. per lb.

FISH.

Trade is reported fair, especially in Lake Erie herring, which are reported to be more plentiful and of better quality. We quote as follows: Skinned and boned codfish, 6½c.; shore herring, \$4 per brl.; boneless fish, 3½ to 4c.; boneless cod, 5 to 8c.; Lake Erie herring, \$1.50 to \$1.75 per 100; blueback herring 4c.; blue pickerel, 4 to 5c. lb.; yel. ditto, 5 to 6c. per lb.; salmon trout, 6c.; white fish, 6½ to 7c.; pike, 5c. lb.; perch, \$1.50 per 100; haddock and cod, 5½c. per lb.; steak cod, 5 to 6c.; large halibut, 10c.; brook trout, 25c. per lb.

SALT.

Trade is reported good in salt, both locally and outside. Prices remain unchanged.

JAMES A. HENDRY

WHOLESALE AGENT

Representing ONTARIO ST., KINGSTON.

The Canada Sugar Refining Co., Ltd., Montreal.
The E. B. Eddy Co., Ltd., Hull.
The Geo. E. Tuckett & Son Co., Ltd., Hamilton.
The Adams & Son Co., Toronto.
Libby, McNeill & Libby, Chicago.
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John Sealy, Saint John, N.B.

Orders Solicited. Prompt Attention Guaranteed.

FIRSTBROOK BROS. TORONTO, ONT.

BOX MAKERS
WOOD PRINTERS, ETC.

SPECIALTIES:

EGG CASES, SHIPPING CASES, BERRY, SOAP, SPICE AND CIGAR BOXES.

OLD POTATOES Are almost out of the market, but we still have a few cars to offer.

Will be offering New Potatoes next week. We thank our numerous customers for their liberal support during past season.

WM. HANNAH & CO.

78 Colborne St., Toronto, Ont.

J. Hunter White

No. 3 North Market Wharf,

ST. JOHN, N.B.

Manufacturers' Agent, Fruit and Produce Broker, Commission Merchant, etc.

SPECIALTIES—Cheese, Butter, Eggs and Fruit. Consignments Solicited.

W. M. BOWIE 44 Front St. E., Toronto.

Grocery Broker.

Agent for

Armour Packing Co., Kansas City, U.S.A. Canned Meats, etc.

W. Strachan & Co., Montreal, Soap Manufacturers.

BANANAS ORANGES
.. LEMONS ..

And all kinds of Tropical and Domestic Fruits.

A. G. GIBSON & CO.,

Correspondence Invited. TORONTO.

FOR SALE AT A BARGAIN

Steam Peanut Roaster

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants
GUELPH, ONT.

Graham, McLean & Co.

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77 Colborne St. TORONTO.

Dealers in all kinds of Farm and Dairy Produce. Liberal advances made on consignments. Consignments Solicited.

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76 FRONT ST. EAST, - - - TORONTO.

We are open to buy large or small quantities of

BUTTER AND EGGS

Write us particulars.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

DOMINION PRODUCE CO.

66 Colborne Street, Toronto

Commission Merchants

Egg trade a specialty. Consignments of Cream and Tub Butter solicited.

Egg Cases Supplied. Write us for Quotations

MARKETS—Continued

We quote: Dairy, \$1.50, special grade; brls. 93c.; coarse sacks, 58c.; fine sacks, 70c.; American rock, \$10 per ton.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Nothing new is reported in hides. Prices remain unchanged. We quote: 3c. for No. 1's, 2c. for No. 2's, 1c. for No. 3's; steers' $\frac{1}{2}$ c. in advance of above prices; cured, $3\frac{1}{2}$ to $3\frac{3}{4}$ c.

SKINS—Are quiet. Nothing new since our last report. Prices are unchanged. Pelts, 10c.; sheepskins, 85 to 90c.; lambskins, 20c., calf, 4 to 5c. per lb. for 1's and 2's.

WOOL—Fair jobbing trade is reported. Dealers are paying 16 to $16\frac{1}{2}$ c. for merchantile combing and 19c. for clothing. Unwashed is running at 9 and 10c.

TALLOW—Weak at $5\frac{1}{4}$ to $5\frac{1}{2}$ c.; rough, 2c.

PETROLEUM.

Trade continues steady, nothing new developed since last report. Oil trade at this season of the year is usually quiet, besides the gas wells which are being made use of for lighting and fuel in western Ontario are having a disastrous effect on the oil trade in that direction. We quote: 5 to 10 barrel lots, imperial gallon, Toronto—Canadian, 12 to $12\frac{1}{2}$ c.; carbon safety, $15\frac{1}{2}$ to 16c.; Canadian water white, 16 to 17c.; American water white, 18 to 19c.; photogene 20c.

MARKET NOTES.

Cream tartar is advancing again, being up another $\frac{1}{2}$ c.

Another consignment of Royal starch arrived this week for Davidson & Hay.

Smith & Keighley are offering raw sugar at $3\frac{1}{4}$ c. per lb.

Davidson & Hay have a line of choice Patras currants in cases due to arrive here in a few days.

Smith & Keighley report the receipt of a small shipment of new Japan tea.

New York ginger ale is reported by Gillard & Co. to be moving out at the rate of 200 doz. per day.

Davidson & Hay report the arrival this week of shipments of olive oil, sardines and canned meats.

Sultana raisins are being offered by Smith & Keighley at 4c. per lb.

Sloan & Crowther report an active demand for Ewan & Co.'s "Lion" brand canned salmon.

T. Kinnear & Co. report they have a large stock of "Ontario" tomatoes which they are selling at reasonable prices.

Sloan & Crowther are in receipt of a shipment of Singapore whole canned pineapples, "Tiger" brand.

P. C. Larkin & Co., report the largest weeks' business in "Salada" they have ever experienced. Their city trade for this tea

was five times what it was at the same period last year. From this they draw the moral that when you have a good thing advertise it, and the trade will assist in making it better.

T. Kinnear & Co. are in receipt of a carload of West Indian molasses; also a shipment of Redpath's "Pearl" syrup.

Dawson & Co. are this week in receipt of two cars each of new Tennessee potatoes and Southern cabbages in barrels.

Gillard & Co. have just received a shipment of Mallawalla tea, which that firm says is steadily gaining ground as a family favorite.

James A. Skinner & Co., Wellington street west, are showing a patent hand milk-shake, invaluable for mixing summer drinks. A child can use it.

James Turner & Co., Hamilton, have just received advance samples of three lines of new season's Moning Congou tea, bought on their account by agents in China. Samples show them to be good "liquoring" teas.

T. B. Escott & Co. report that Grand Mogul tea in $\frac{1}{2}$ and 1 lb. packages is moving so rapidly that they have not been able to keep up with orders. "Ceylo-China, Congou blend, Royal English Breakfast, and, best of all, the Epicure blends, all packed in tin lined chests, seem to meet the public want in flavor and method of packing," write the firm.

Advices to Sloan & Crowther, from Vancouver, under date June 4, read: "High water and floods in the Fraser River are unprecedented, and if they continue it is very likely no fish will be obtained whatever. On the Columbia River already damage to the traps and fish wheels is something enormous, and the pack there will be very much less than usual. No news has come to hand from the northern rivers, so that we do not know what has taken place in that quarter. Doubtless they are having a share of the high water, which will tend to retard operations."

MONTREAL MARKETS.

MONTREAL, June 21, 1894.

GROCERIES.

THE improved feeling noted in leading grocery staples last week has been maintained, and a fair weeks' business has been accomplished on the whole. In sugar, the demand is good at the advanced prices, and stocks are very low in refiners' hands. Raw sugar is also firm. In canned goods, the only thing to note is some demand for new salmon for future delivery.

SUGARS.

The sugar market has been one of the brisk features of the week, and refiners report that they are more closely sold up than is usual at this time. The tone is strong and values have an upward tendency, an

advance of 1-16 to $\frac{1}{4}$ c. being made by the refiners last week, and this has been steadily maintained since, a good volume of business transpiring in granulated at $4\frac{1}{4}$ c. from the refineries. Yellows also are firmly held at $3\frac{1}{2}$ to $3\frac{3}{4}$ c. as to quality at the factory.

SYRUPS.

Stocks of syrups have been materially reduced here since our last report, one refiner having sold out his lot. The feeling, therefore, is firmer, and with a fair demand; prices are firm. Sales of bright grades have transpired at 2 to $2\frac{1}{2}$ c., and dark at $1\frac{1}{4}$ to $1\frac{1}{2}$ c.

MOLASSES.

There has been no special change in the molasses market. Cables from the Island are firm and quote 10c. Demand here has been good, and a fairly active business is reported at last week's quotations. Car lots are selling at 29c., single puncheons 30c.

TEA.

The tea market has presented few interesting features since our last report. The volume of business is not large under the demand at present ruling. Sales of fair-sized lots of Japans have taken place at 13 to 15c.

COFFEE.

There has been a fair demand for coffee, and the market rules moderately active with about the average business to report for the season. The only round lots moved have been Maracaibos, on the basis of 18 $\frac{1}{4}$ c. Java, 24 to 28c.; Mocha, 25 to 28c.; Maracaibo, 18 $\frac{1}{2}$ to 21c.; Jamaica, 19 to 21c., and Rio, 18 to 21c.

SPICES.

There has been no new feature in spices, and we report the market as before. We quote: Black pepper, 6 to $7\frac{1}{2}$ c.; white pepper, 10 to $12\frac{1}{2}$ c.; cloves, $7\frac{1}{2}$ to 9c.; cassia, 9 to 10c.; nutmegs, 60 to 90c., and Jamaica ginger, 15 to 18c.

RICE.

The rice market has been fairly active. Cable advices report an advance of 3d. on rough grades. On spot there has been some changes also. Standard has been reduced 5c. to \$3.45 to \$3.70, while Japans have been advanced 25c. to \$3.95 to \$4.25. Demand is good, and millers report a fair movement. We quote: Standard, \$3.45 to \$3.70; Japan, \$3.95 to \$4.25, and Patna, \$4.25 to \$4.75.

DRIED FRUIT.

Our report of last week still applies to the position on dried fruit. There is nothing new to report, no additional supplies having been received since our last. Those jobbers who are lucky enough to have small stock in hand are reaping good profits, which will do something toward making up for losses incurred earlier in the year. The only goods available are off stalk, and the inside price on them is 5c. No selected or layers are to be had for love or money. The currant

VANCE & CO. Wholesale Fruit Produce and Commission Merchants
Bananas a Specialty
 Consignments of Fruit and Produce solicited. All orders will receive our prompt attention. **83 Colborne St., Toronto**

Dawson & Co.
FRUIT PRODUCE
 and COMMISSION MERCHANTS
32 WEST MARKET STREET, TORONTO.
 Consignments Solicited.

GEORGE McWILLIAM. **FRANK EVERIST**
TELEPHONE 645.
McWILLIAM & EVERIST
 GENERAL... **FRUIT**
Commission Merchants
25 and 27 Church street, TORONTO, ONT.
 Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
 All orders will receive our best attention.

AUSTRALIAN MUTTON
 We have been appointed sole agents in Canada for the
Sydney Meat Preserving Co.
 And have just received consignments per steamships "Warrimoo" and "Arawa" of the following:
Boiled Mutton, 2s. and 1s.
Roast Mutton, 2s. and 1s.
Corned Mutton, 2s. and 1s.
Haricot Mutton, 2s.
Stewed Sheep's Kidneys, 2s.
Irish Stew, 2s.
Sheep's Tongues, 2s.
 A large consignment of Sheep's Tongues, etc., is expected on next steamer.
 Prices to the wholesale trade on application.
BUCHANAN & GORDON,
Winnipeg, Man.

Fine, Square Cut, Sugar Cured
SHOULDERS
7½c. In Barrel Lot.
 Best Value in the Market
F. W. FEARMAN
HAMILTON

MONTREAL MARKETS—Continued.
 market continues much the same. Barrel stocks are heavy and are a slow sale, but there is a fair enquiry for cases and smaller packages. We quote brls. 3c., half-brl. 3¼c., and cases 3¾c. The small stocks of prunes have not been replenished, and anything that is here is held at sellers' own terms. About 5½c. per pound is the best that a buyer can do in this fruit.

NUTS.
 There is little or nothing doing in nuts, the jobbing demand being moderate. We quote: Almonds at 11½ to 12c.; shelled do., 23 to 29c.; shelled walnuts, 18 to 21c.; Grenoble walnuts 11½c.; filberts, 8c.; pecans, 7½ to 8c.; Brazils 9 to 10c., and peanuts, 7 to 9c.

CANNED GOODS.
 The only movement there is to note in canned goods is in salmon, and the business in connection is slow. A few wholesalers are placing orders for supplies, but in a very sparing manner, sales of 1,000 cases being noted in this connection on the basis of \$3.50 f. o. b. on the coast. For all other varieties of canned goods the demand is of a small hand to mouth character. We quote: Lobsters, \$6 to \$6.50 per case; sardines, \$8.50 to \$9.50; salmon, \$1.15 to \$1.30 per doz.; tomatoes, 80 to 85c. per doz.; peaches, \$2 to \$2.10 per doz.; corn, 85 to 90c. per doz., and marrowfat peas, 85 to 90c. per doz.

GREEN FRUIT.
 There has been a fair business in green fruit during the past week. Oranges and lemons have sold well. For the former the demand is good at the following prices: Valencias, \$5.50; Messina, \$3.50 to \$4; ditto blood, \$4 to \$5; California, \$1.75 to \$2.75. The demand for lemons owing to the extreme warm weather has been brisk at \$1.50 to \$3.50 per box. American strawberries have sold at 12 to 17½c. per quart. Canadian, 12½ to 16c. Canadian cherries bring \$1.50 per basket; California apricots, \$2.40; ditto plums, \$2.50 to \$2.75 and ditto cherries, \$1.60 to \$1.80.

COUNTRY PRODUCE.
 Considering the large amount of fresh fruit coming in the demand for eggs is good and prices hold up very well at 8½ to 9c. per dozen for round lots and 9½c. per dozen for single cases. The enquiry for maple syrup is fair and values are firm at 55 to 60c. per tin and 5 to 5½c. per lb. in the wood. Maple sugar is quiet at 7 to 7½c. per lb. The honey market is without change. Prices
 (Continued on page 26)

A. PAXTON & CO., 72 COLBORNE ST., TORONTO.
 Commission Merchants
 Eggs, 10c.
 Dairy Butter, 15 to 16c.
 Store Packed, 13 to 15c.
 Berries, 6 to 9c.
 Remittances every Tuesday.

Produce Consignments
 SOLICITED BY
WITT, MACAULAY & CO.
 64 Colborne St., TORONTO
 HIGHEST PRICES QUICK RETURNS

WILLIAM RYAN,
PORK PACKER
 —AND—
COMMISSION MERCHANT
 Consignments of BUTTER, EGGS and COUNTRY PRODUCE Solicited.
 70 and 72 Front St. East, Toronto, Ont.

S. K. MOYER,
 Commission Merchant,
76 COLBORNE ST., TORONTO, ONT.
 DEALER IN
 Oysters, Oyster Carriers, Fresh and Salt Fish, Oranges, Lemons, Dates, Figs, etc.
 Orders Solicited.

BUY
MAPLE LEAF BRAND
 —OF SMOKED MEATS TO—
SUPPLY CAMPERS
 They are the best and most desirable.
D. GUNN, FLAVELLE & CO.,
 Pork Packers and Commission Merchants.
 .. TORONTO ..

Klenzine
 100 8-oz. Packages in each Box. Price \$3 per box for quick orders.

FOR WASHING—CLEANING AND SCRUBBING AND RUB NO MORE!
 Washes clothes without hard labor, or injury to hands or fabric.
 Manufactured by The Klenzine Co., Chicago, Ill
 Sole Agent for Canada
JOHN A. MOODY,
 Commission Merchant,
 GRAIN, FLOUR and PRODUCE. LONDON, ONT.

FLOUR AND FEED

TORONTO.

FLOUR—Quiet and much as before. We quote as follows: Manitoba wheat patents, \$3.65 to \$3.80; strong bakers', \$3.45 to \$3.55; winter wheat patents, \$3.45 to \$3.60; Ontario family, \$2.95 to \$3.25; straight rollers, \$2.85 to \$3.05.

MILLFEED—City mills are still selling bran at \$15, and shorts at \$16.

OATMEAL—The market is firmer in sympathy with oats. Rolled and standard meals are quoted at \$4.35 in bags and \$4.45 in barrels; granulated, \$4.45 in bags; cornmeal, common, \$3.10; gold dust, \$3.25 to \$3.30.

OATS—Market is quiet and firm at 40c. on track.

MONTREAL.

The tone of the flour market was firm and values well maintained. The demand from local buyers was good, and a fairly active business is reported. Winter wheat, \$3.60 to \$3.70; Manitoba patents, best brands, \$3.50 to \$3.60; straight rollers, \$3; extra, \$2.75 to \$2.90; superfine, \$2.50 to \$2.65; Manitoba strong bakers', \$3.40 to \$3.50; Manitoba strong bakers', best brands, \$3.45 to \$3.50.

Notwithstanding the scarcity of feed, for which the demand is good both from local and Quebec buyers, the market is weaker,

and prices are quoted \$1.50 to \$2 per ton lower. A fairly active business was transacted at the decline. Bran, \$16.50; shorts, \$18; mouillie, \$20 to \$22.

There was no change in oatmeal. The demand was fair for small lots, and values were unchanged. Standard, brls., \$4.30 to \$4.35; granulated, brls., \$4.30 to \$4.35; rolled oats, brls., \$4.30 to \$4.35; pot barley, per brl., \$3.90; split peas, per brl., \$3.40.

ST. JOHN, N.B.

The movement is upward along all lines. The advance by millers of flour is holding better than was expected, and prices of a number of brands are quoted 5c. up in this market. There is still doubt of the advance holding; some millers are up 20c. Cornmeal is up 10c., and oatmeal 5 to 10c. Oats are much firmer, and a further advance is looked

for; peas and barley also show an upward tendency. Hay is not active. Manitoba \$4.25 to \$4.35; best Ontario, \$3.50 to \$3.65; medium, \$3.35 to \$3.50; oatmeal, \$4.40 to \$4.50; cornmeal, \$2.70 to \$2.75; granulated, \$3.50; middlings on track, \$22.50; bran, \$21; cotton seed meal, \$30; oats, local, on track, 42 to 43c.; P.E.I., 45 to 46c.; Ontario, 45 to 46c.; small lots, 45 to 52c.; beans, h.p., \$1.55 to \$1.60; prime, \$1.45 to \$1.50; split peas, \$3.65 to \$3.85; round peas, \$3.65 to \$3.75; pot barley, \$3.85 to \$4; hay on track, \$12 to \$12.50; small lots, \$13 to \$14; rice, 3¼ to 3½c.; timothy seed, American, \$2.50 to \$2.60; Canadian \$2.60 to \$2.75; red clover, 11½ to 12c.; alsike, 13½ to 15c.

BACON WANTED.

BACON, PEA-FED, WANTED BY A LONDON agent with large connection amongst best buyers. Can sell now 500 to 1,000 boxes weekly. Advances made against consignments. Address, "English Bacon," Grocer office, Toronto. (25)



W. A. McCLEAN & CO.

Pork Packers - Owen Sound

CURERS OF THE FAMOUS—

Diamond A Hams,
Breakfast Bacon,
Spiced Rolls,
Long Clear Bacon,
and Pure Leaf Lard

WRITE FOR QUOTATIONS

COWAN'S ROYAL NAVY ROCK CHOCOLATE

For COOKING and DRINKING.
This is unquestionably the
finest chocolate made.

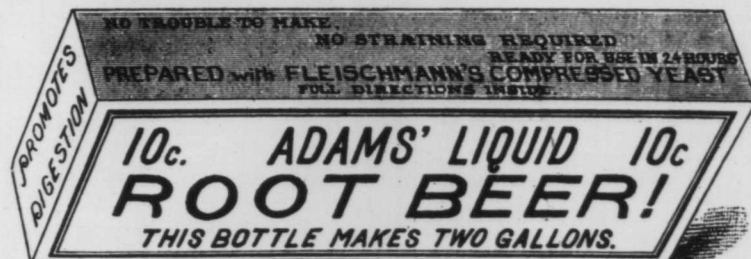
THE COWAN CO., Ltd.
Toronto, Canada.

Keep It In Mind THAT THE DOVER APPLE CO. OF PORT DOVER

Are manufacturers of the best
and cheapest

Cider and White Wine Vinegars ON THE MARKET.

Quotations promptly sent on application.



10 AND 25c. SIZE.

The Canadian Specialty Co.

Dominion Agents.

38 Front St. East, TORONTO, ONT.

SAPOLIO

The Old Reliable
SCOURING SOAP

Of the world. Now is the time to lay
in stock. . . .

EMIL POLIWKA & GO.

38 Front Street East

Dominion Agents. TORONTO, ONT.

Depots at MONTREAL, Q.
and ST. JOHN, N.B.

CRYSTAL RICE.



This is a nice light
summer food.
Requires very little
cooking.
In 25 and 50-lb bags.
For prices see Cur-
rent Market Quota-
tions.

The Canadian
Specialty Co.
TORONTO.
Dominion Agents.

ORDER
NOW

... WE OFFER OUR ...

Queen Brand of Flour

TO THE TRADE as the best flour for all purposes ever put on this market, and the most uniform. If anybody, having tried it, questions our claim, we would like to hear from him. **QUEEN FLOUR**—Highest award Chicago World's Fair. No dealer, who aims at the best class of trade, can afford to do without some **QUEEN** in stock.



M. McLAUGHLIN & CO.

TELEPHONE 636.

Royal Dominion Mills, TORONTO.

Write for What You Want

HERE IS THE LIST:

Graham Flour
Wheat Farina
Split Peas
Flake Barley
Cornmeal
Granulated Oatmeal

Pan-Dried Rolled Oats
Molina Rolled Wheat
Bakers' Flour
Family Flour
Flake Peas
Pot Barley
Rye Flour

E. D. Tilson, Tilsonburg,
Ont.



PARK, BLACKWELL & CO.
(LIMITED)

PORK PACKERS

— AND —

Wholesale Provision Merchants

.. TORONTO ..

Lowest prices to the trade.

SAMPLE ORDER SOLICITED.

Embros Oatmeal Mills

D. R. ROSS, - - - EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

E. A. SHOEBOTHAM

217 DUNDAS ST., LONDON, ONT.

Grocery Broker and Mnfrs. Agent.

FOAM YEAST—Just try one 3 doz. box from your wholesaler at \$1. FAREWELL & RHINE'S Diabetic and Dyspeptic Flour, Watertown, N. Y. E. D. TILSON'S Meals and Breakfast Cereals. EASY-BRIGHT Stove Polishes: EASY-BRIGHT Shoe Dressings. The very latest—The Edwards' Patent Bar Handle Lunch, School and Picnic Basket. **Orders Solicited.**

THE ...

**STRATHROY CANNING
AND PRESERVING CO.**
(LIMITED.)

Packers of all kinds of

**Fruits ...
Vegetables and Meats**

All goods guaranteed first-class.

Office and Factory:

STRATHROY, ONTARIO.

MONTREAL MARKETS—Continued

are steady at 5 to 7c. per lb. for strained and 12c. for comb stock. Beans meet a fair demand, and round lots have changed at \$1.10, but we quote \$1.15 to \$1.30 as a range. There is a fair business doing in potatoes at 60c. per bag in car lots and 70 to 75 in a jobbing way. In onions only foreign stock is offering. Egyptian stock are very scarce at \$2.50 per bag. Bermudas are not to be had now, the market being bare, and their price is nominal.

PROVISIONS.

The situation of the provision market is unchanged. The feeling is firm and values are well maintained for pork owing to the light offerings. The demand for small lots is fair and sales transpired at quotations. Since the warm weather has set in the demand for smoked meats has improved some, and dealers report a better improvement at steady prices. We quote: Canadian short cut, heavy, \$18 to \$18.50; do., light, \$17 to \$17.50; hams, city cured, per lb., 9½ to 11c.; lard, Canadian, in pails, 9½ to 10c.; bacon, per lb., 10 to 12c.; lard, common refined, per lb., 7¼ to 7½c.

CHEESE.

To attempt to diagnose the cheese market at present is a difficult problem, as there are so many conflicting circumstances to consider. The most unaccountable fact is the continued buying in the country at a price that it is utterly impossible to realize on spot. This makes it difficult to quote the market, and the only explanation to offer is the one already given, that there are shorts to cover. As a matter of fact, there are the short interest in June cheese being an unusually large one, and it looks very much at present as if the June deal this year was going to be a very unprofitable one to more than one shipper. In a word, speculation has brought the market to an unhealthy pitch. There was a large quantity of cheese carried over last week; there is a large make in progress, and yet buyers are paying more in the country than they sell for laid down here. All in all, therefore, the market is pretty well mixed up and unsettled, and it would perhaps be well for all parties concerned, both buyer and seller, if prices were to recede and matters were established on a more stable basis. Recent purchases cost over 9c. laid down here, but if a holder wanted to sell that price is certainly the very best he could do on these goods. In fact, we know of a line of 3,000 boxes of stock which changed hands on that basis. For finest Western colored ½c. more might be made, but the tone is not by any means firm at that, and buyers say that they will be able to do better before the end of the week. With regard to Quebec cheese the interesting circumstance on Monday was the offer of 9,000 boxes at the wharf. This is an unusually large quantity, the offers at the same date last year being only 3,600 boxes. The difference between the price realized on these and that

made in Northern New York was another of the incongruities of the situation. This cheese was laid down here, yet the ruling price was only 8¼c., or a ¼c. less than the price paid at Ogdensburg, which was, of course, exclusive of freight charges, etc. We quote: Finest Ontario colored, 9 to 9½c.; finest Ontario white, 9c.; finest Quebec colored, 8¾ to 9c.; finest Quebec white, 8¾ to 8¾c.; under grades, 8¾c.

BUTTER.

The butter market continues much the same, as far as spot business is concerned. Trade here is confined to a small jobbing demand, and prices rule the same on the creamery that is offering. Some receipts of June creamery will arrive this week, and a better idea can then be formed of what can be obtained for it here. With regard to country purchases of the commodity we are given to understand that several more factories have been taken, and at pretty high prices, figures, in fact, which are away above anything that has been made here. Indeed it is claimed that the first half of June and a proportion of the third week is already out of first hands at full figures. This is speculation pure and simple, and how it turns out the fall prices will very likely decide. There is certainly little in the position at present cabled from Great Britain to encourage the payment of high prices. There is very little new to report in connection with either Townships or western dairy. Fine creamery, 18¼ to 18½c.; fine townships, 15 to 16c.; fine western, 14 to 15c.

ASHES.

There is no change in the ashes market. It rules quiet. First pots \$4.10; second, \$3.65; pearls, \$5.40 to \$5.50.

MONTREAL TRADE NOTES.

Cables from the Islands quote good sound Barbadoes firm with a higher tendency at 10c.

A refiner closed out all his ready stock of syrup last week to a western buyer on the basis of 19c.

J. Alex. Gordon & Co. placed last week a round lot of 1,000 cases A1 salmon for delivery early in July.

Egyptian onions are on the scarce side here. Messrs. Hart & Tuckwell have some of these on hand.

It is reported that the St. Lawrence sugar refinery have closed out some large lines of syrups during the past week at steady prices.

The Canada Sugar Co.'s London cables quote raw sugar very firm and fully 7d. higher than last week at 12s. 7¼d. for June and July.

The vessels Neilson Henge and Prince George with cargoes of Barbadoes molasses for John Pinder & Co. and Gillespie & Co. have arrived.

J. Alex. Gordon, of the St. Lawrence sugar refinery, states that the trust are buy-

ing up all the raw sugar they can lay their hands upon in New York.

Dried raisins are a scarce article, but J. A. Matthewson & Co., of McGill street, are among the lucky jobbers who hold stocks of them as well as other dried fruit.

The tea market rules on the quiet side, but there is some desire to nibble at new Japans. Caverhill, Hughes & Co. are showing some nice samples of these.

The manufacturers of Robinson's patent barley and patent groats will send a sample ½lb. tin of these favorite infants' foods to any address. Frank Magor & Co., Montreal, are agents for the Dominion.

Though stocks of currants are heavy fruit put up in cases and small packages are not plentiful, there is a good call for them at present. L. Chaput, Sons & Co. can attend to orders for these promptly.

Frank Magor & Co., Montreal, report an ever increasing demand for Chas. Southwell & Co.'s marmalades, jams and jellies. These goods are of the finest imported, and no complaints have been made of their keeping qualities during the hottest weather.

Cable advices to importers here give the shipments of black pepper from Singapore and Penang to June 15th at 10,130 tons against 8,590 tons in 1892. Of this quantity America took 3,410 tons, Europe 2,600 tons, and Great Britain 4,120 tons.

There is at present a scarcity of canned herrings in tomato sauce, and cable orders for further supplies have been sent to Maconochie Bros., the largest packers of fish in the world. Orders for stock may be booked through Frank Magor & Co., Montreal.

ST. JOHN, N.B., MARKETS.

ST. JOHN, N.B., June 21, 1894.

BUSINESS has been rather better during the past week. A little excitement was caused during the past week by the Montreal refineries trying to break the price of sugar, but when they found the local refineries would not meet them they soon withdrew, not accepting all orders which were offered at their own figures. In mixed pickles a new brand is seen, "Maconochies." The leading retail grocers report them an extra article. Prince Edward Island, it would appear, will be a factor in the cheese and butter market this year, they having in operation 16 cheese factories and 2 creameries. Halifax reports canned vegetables scarce, and very firm. Large quantities of salmon,

EPPS'S COCOA

¼ lb. packets, 14 lb. boxes secured in tin. Special Agent for the Dominion:

C. E. Colson, Montreal

BUY RELIABLE GOODS

.. Quality Is Our Aim ..

VEGETABLES:

Tomatoes, Corn, Peas, Etc.

FRUITS:

Pears, Peaches, Strawberries, Etc.

Lakeport Preserving Co.

LAKEPORT, ONT.

Again Ahead



Try a sample case of our Bottled Pickles, put up in

PURE MALT VINEGAR

They are the best goods packed in Canada.

The Kent Canning & Pickling Co.

CHATHAM, ONT.

IMPROVEMENT THE ORDER OF THE AGE

—AND—

The "LION BRAND"

Canned Goods Leads !!

No need to ask the reason,
No need to make the reply.

Everyone knows the HIGH REPUTATION of our goods. Why? Because they are acknowledged as "STANDARDS." Grocers may now rely upon getting our goods; with our new factory added in Toronto, we are confident of supplying the demand.

See that the word "BOULTER" is lithographed across the face of the label. None other genuine.

W. BOULTER & SONS

PIGTON, ONT.

TRY _____

PHOENIX BRAND

CANNED CORN PEAS TOMATOES.

Factory, Welland, Ont.

W. E. HARDISON, Manager.

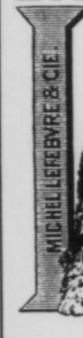
LYTLE'S PICKLES



Are Superior to all others.

T. A. LYTLE & CO.,
Vinegar and Pickle Manufacturers,
TORONTO.

LION "L" BRAND



REGISTERED TRADE MARK.

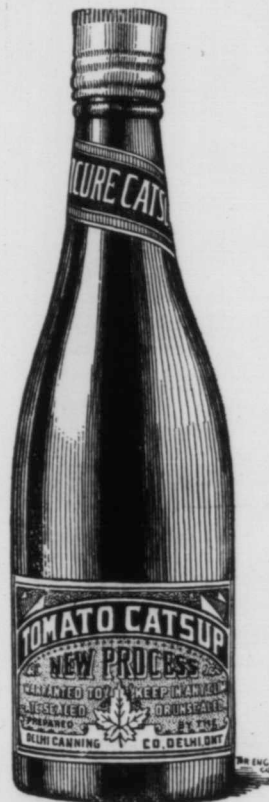
PURE GOODS
JAMS,
JELLIES,
VINEGARS,
PICKLES.

The largest factory of the kind in the Dominion.

DIPLOMA AND MEDAL
Toronto Exhibition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.
Best Sugar Factory at Berthierville, P. Q.

**New Trade Made
Old Trade Revived**



BY handling Delhi "Epicure" Tomato Catsup you gain your customers' confidence in place of abusing it, when you offer them this brand. We claim that this catsup is the finest in flavor and absolutely the best value of any catsup in the world. You can prove this by ordering a sample case. Received the highest award—Gold Medal.

DELHI GANNING Co.

DELHI, ONT.

ST. JOHN MARKETS—Continued.

lobsters, mackerel and potatoes are being shipped to the States. In lumber the price of birch is extremely low. In England it brings no more than spruce. The market shows no other new feature. Fair shipments are going forward, but the English market is quiet, and the American even more so.

SPICE—Values show no change. Cream of tartar, 17½ to 18½c. brls., 20 to 25c. boxes; nutmegs, 60 to 90c.; cassia, 18 to 20c.; cloves, whole, 15 to 20c.; ground, 20 to 25c.; ginger, 18 to 22c.; bicarb. soda, \$2.30 to \$2.38; sal. soda, 1 to 1½c.

SALT—Demand continues but fair; no change in prices. Coarse, 48 to 50c.; factory filled, \$1.10 to \$1.15; Canadian, 5-lb. bags, \$3.25 per barrel; 10-lb. bags, \$3.10 per barrel; 20-lb. wood boxes, 20c.; 10-lb. boxes, 12c.

TOBACCO—Demand good. Prices as last week. McDonald's brands are quoted: Crown, 43c.; Pilot, 45c.; Index, 43c.; Napoleon, 49c. McAlpin's Beaver, 62c.; Tecumseh, 65c.; Jubilee, 59c.; Gold Shield, 48c.; Woodcock, 53c.; Army and Navy, 45c.

OILS—Burning oil is again marked down and the opinion is it will be yet lower. We quote: Best American, 18¼c.; best Canadian, 17¼c.; second grade, 13½c. Prices, 60 days; no charge for barrel.

CANNED GOODS—Spot salmon are quoted lower. A few are reported sold for fall delivery, but quantities do not give promise of being as last year. Vegetables are quoted very firm. Selling prices except salmon are unchanged. Corn, 90c.; peas, 90c.; tomatoes, 95c. to \$1; salmon, \$1.25 to \$1.35; lobsters, \$1.75 to \$2.10; oysters, 2's, \$2.25; 1's, \$1.15 to \$1.25; corned beef, 2 lb. tins, \$2.60 to \$2.70; 1lb. tins, \$1.60 to \$1.70; gallon apples, \$2.40.

DRIED FRUIT AND NUTS—Dried and evaporated apples are very hard to get. Valencia raisins are firmer. Demand for nuts is light. We quote: Sultana raisins, 7 to 7½c.; Valentias, 5 to 5¼c.; layers, 6 to 6½c.; London layers, \$2.10 to \$2.20; loose muscatels, 6¼ to 6½c.; prunes, 5½ to 6c.; Californias, 11 to 12c.; currants, barrels, 3½ to 4c.; cases, 4 to 5c.; dried apples, 6¼ to 7c.; dates, 5 to 6c.; figs, 10 to 12c.; Egyptian onions, 2¼ to 3c.; French walnuts, 11 to 12c.; Grenobles, 13 to 15c.; almonds, 13 to 14c.; Brazil, 11 to 12c.; filberts, 9½ to 10c.; pecans, 12 to 13c.; peanuts, roasted, 10 to 11c.

FRUIT—In all small fruit signs point to a very large crop. Canadian strawberries are seen in the market; oranges are seen marked up 50c.; pineapples and strawberries are lower. Oranges, case of 420, \$8 to \$8.50; Messina, \$4.50 to \$5; blood oranges, half boxes, \$3; pineapples, \$1.50 to \$2 per doz.; bananas, \$2 to \$2.50 per bunch; cranberries, \$12.50 per brl.; in water, \$7; tomatoes,

\$4.50 per crate; cucumbers, 90c. to \$1 per doz.; strawberries, 15 to 17c.

DAIRY PRODUCTS—The N. B. factories have not yet offered very large quantities of cheese, but the output is expected to be large. Prices are easy for butter; there is practically no demand. In eggs demand is good, but large quantities coming forward from P. E. I. keep prices down. Cheese, 11 to 11½c. Butter, 15 to 16c.; creamery, 20 to 22c. Eggs, 9 to 9½c.

MOLASSES—A cargo and also a quantity by steamer is to hand this week. Market here is low, though firmer. In fancy Porto Rico a good demand is reported. Barbadoes, 27 to 28c.; fancy Porto Rico, 43 to 45c.; No. 1, 34 to 35c.; No. 2, 28 to 29c.; Antigua, 27 to 28c.

SYRUP—With this it appears the Government is not yet through increasing the duty. Before the change it was 1½c. per gallon, then it was made 6½c.; then a duty was charged on the packages, making it 7c., and now still another ½c. has been added, making the duty 7½c., an advance of 6c., and this is called tariff reform. Demand is good, at 33 to 35c.

SUGAR—Prices are firmer, an advance of 5-16c. being reported. Demand good. We quote: Granulated, 4½ to 4¾c.; yellow, 3¾ to 4c.; Barbadoes, 3¾ to 4c.; powdered, 6 to 6¼c.

FISH—Both dry and pickled fish are easier owing to fair shipments coming forward. Salmon, fresh, is firmer; lobsters and shad are scarce. Large cod, \$3.80 to \$4; medium, \$3.60 to \$3.75; pollock, \$1.50; salmon, 9 to 10c.; lobsters, \$5.50 to \$6; bay herring, new, \$1.40 to \$1.50 half brl.; No. 1 smoked herring, 12c.; lengthwise, 11c.

PROVISIONS—Pork in the west is reported up 50c. Business here is light. Clear mess pork, \$18.50 to \$19; P.E.I. mess, \$16.25 to \$16.50; prime mess, \$14 to \$14.50; plate beef \$13.50 to \$14; extra plate, \$14 to \$14.50; pure lard, 10 to 11c.; compound, 8½ to 10c.

ST. JOHN MARKET NOTES.

No city I believe in Canada can boast as fine retail grocery stores as can St. John; and another has been added to the list. It is conducted by W. A. Magee & Son, neither of whom are new to the retail business in this city.

Your correspondent regrets having to report the death of C. H. Fairweather, of the firm of Hall & Fairweather. For a long time he has been missed from his place of business by those who have hoped that he would soon again return, but this was not to be, and he passed away. His memory should be an incentive to all, particularly the young, that they may strive to fill such a place as did he in the hearts of his social and business friends. His loss is one that will be felt by the city at large.

THE LEMON SITUATION.

TRADE in lemons during the past several months has been of a very unsatisfactory character to those who make a specialty of jobbing, circumstances over which they had no control having brought about exceedingly poor results both in the way of trade volume and profit returns. The extension of the auction credit system has proved a serious blow to those who in the past have stood between the importer and consumer, but weather conditions also have aided materially in lessening the requirements of the country, and making the season an unprofitable one to this date. Complaints have been general of the competition of the auction rooms, jobbers viewing the increased sale of the fruit there, and to the smallest buyers, as likely to undermine their trade, and ultimately to drive them from the business. Though this fact in itself has been a hard matter to bear, they have been forced to accept a double dose of misery when the sun has refused to shine, and the temperature to rise to a point that would stimulate the consumption of cooling drinks, with lemons as the acid basis. The weather of the past week has, however, proved of a more favorable character, and with the rise in the thermometer a demand has set in which has changed completely the face of the general market. As an indication of the improved demand the various jobbing houses can now be found adding to their prices, the expert sons of sunny Italy having been called in to assist in overhauling fruit, and repacking sound in an artistic manner to meet the close inspection that buyers now exact when negotiating for supplies. The demand which is now opening up is expected to increase in force as the season advances, and a period of four to six weeks will probably be covered before the full summer requirements of the country are satisfied, and during that time every effort will be put forth to make the harvest of profits as large as possible, as the dealers are now free to remark that they are compelled to make the most of the opportunity that is given them only two months out of the twelve of each year. At Wednesday's auctions there was an advance of from fifty to seventy-five cents per box established, the increased competition for the fruit from local dealers and brokers representing interior buyers bringing about the change, and this improvement was immediately reflected by an advance in the jobbing values. This advance, it is confidently believed, will be followed by a further material appreciation at subsequent sales, this belief being strengthened by what is regarded to-day as the favorable statistical position, and the generally poor keeping quality of the fruit this season. July is usually a large consuming month, but August is looked upon as the banner period for distribution, and also as the time when the re-

WILSON'S PURE MALT VINEGAR

BAY ST., TORONTO

Made on the English principle.
Equal to the Imported and at
less cost.

.. WRITE FOR PRICES ..



"BUILD TO-DAY THEN,
STRONG AND SURE,
WITH A FIRM AND
AMPLE BASE."
— Longfellow.

DO YOU?

WISH THUS TO BUILD,
an
advertisement
in the
**CONTRACT-
RECORD,**
TORONTO
will bring you
tenders from the
best contractors.

The Old "Servant's Friend."
60 Years! No Complaint!



Samples to be seen at
T. G. WILLIAMSON & CO., TORONTO.

GEO. ROSSITER,
Brush Manufacturer,
10 to 14 Pape Avenue, TORONTO

Machine Brushes Made to Order
SEND FOR PRICE LISTS

WILLIAM ARCHER, Carpenter and Store Fitter
VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER
All classes of Store Fittings, Exhibition Cases
Show Cases, etc., from the Cheapest to the Most
Elaborate, made well, quick, and at Reasonable
Charges. Alterations, Repairs. Estimates Free.
Post cards promptly attended to.

114 SPADINA AVENUE, Toronto.
Cor. of Adelaide St.,

Slee, Slee & Co.

makers of



ESTD

1812.

Pure Malt Vinegar.

London, England.

Batty & Co have for half a century used
Slee, Slee & Co's pure malt vinegar in making
their genuine pickles, & sauces.

Golden Finnan Haddies

TO SECURE THE BEST QUALITY ORDER THIS BRAND.



SELDOM EQUALLED. NEVER EXCELLED.

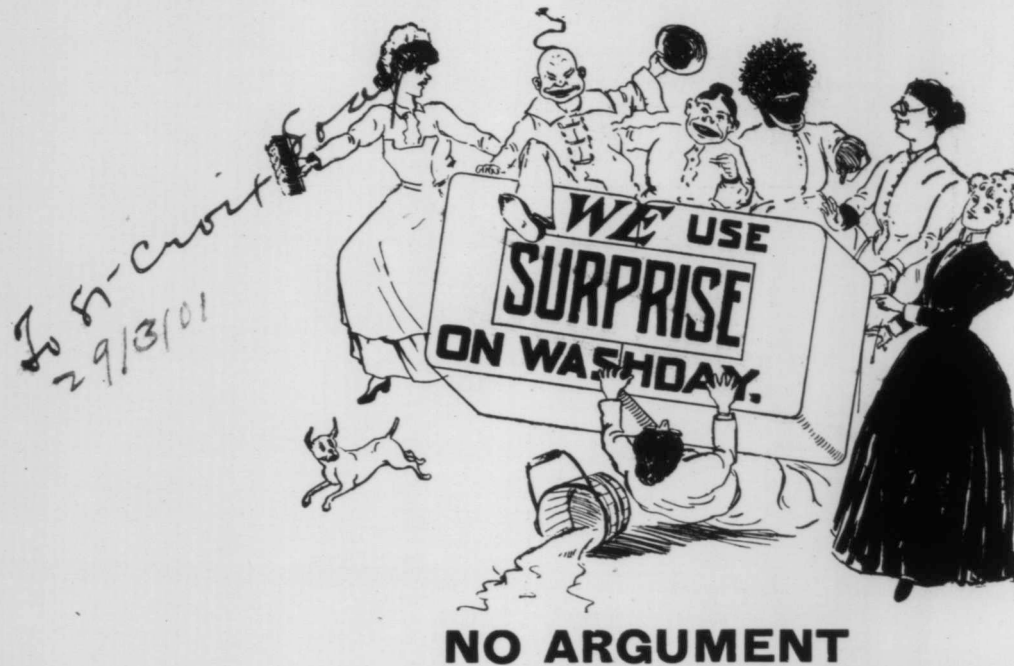
NORTHROP & CO. ST. JOHN, N.B.

McLAREN'S



Is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.

The Best Grocers Make
a point of Keeping it al-
ways in Stock.



NO ARGUMENT

Is needed with those people who have used SURPRISE SOAP to make them use it; but it is sometimes necessary to convince people who have not used this soap of its really remarkable qualities. A trial cake is the most convincing proof of its worth. Sell one to each of your customers.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

The St. Croix Soap Mfg. Co.,
St. Stephen, N.B.

duction of stock is made rapid by decay. Referring to the statistical position it may be said that the visible supply to-day consists of 214,600 boxes, of which quantity there are in transit to this port 188,850 boxes; to Boston, 18,000; to Baltimore, 6,200; and to New Orleans, 1,500. From this it will be seen that the competition from outside markets from now on is not likely to prove of a serious character, and that the west, southwest, and other sections will be forced to draw their supplies from the importations of this port. Stocks at some of the interior markets are said to be quite large, though with the prevalence of warm weather the decaying process will take care of a liberal percentage, hence no special fear is entertained that the fruit now held will prove of any consequence as a competitor. Some in the trade have expressed the belief that with any considerable advance in the price here the flood-gates of supply will be opened up from primary sources, but counter to this we are informed that though considerable stock may yet remain abroad, the quality of the fruit is such that great risk would be increased in shipping to this side, and importers here aware of this are likely to adopt a policy of caution in making advances. The position of the market to-day is regarded as favorable, and there is every reason to believe that an advance of 25 to 50 per cent. will be made before the upward course of values is checked.—N.Y. Journal of Commerce.

A NEW EGG CUP.

Among the novelties recently introduced is a method of boiling eggs and serving them in the same vessel. This vessel is of very thin china and has an air tight top, the china being tempered by a peculiar and secret process to resist the hot temperature of the water. The egg is broken into the cup, the top fitted on, and then the cup is immersed in boiling water, and the egg or eggs are cooked to suit the taste of the person giving the order. When taken out the top is removed and the eggs are served in the vessel in which they are cooked. This entirely prevents the most disagreeable feature in the service of eggs, the opening under one's nose of an egg that is too ripe. Besides this, one has his egg served in a hot cup and is not forced to gulp them down for fear that they will get cold before he finishes the meal.

AGRICULTURE IN ENGLAND.

British agricultural statistics, which have just appeared, show that the wheat area in Great Britain was less by 342,724 acres in 1893 than in 1892, which the Economist says "was largely due to an unfavorable seed time." The product of 1893 shows a decrease as compared with 1892 of 9,862,398 bushels. The yield per acre was .4 of a bushel less in 1893 than in 1892, and 3.16 bushels less than the average of several pre-

ceding years. The barley crop showed a small increase in area but a decrease of 11,193,143 bushels in product. Oats showed a considerable increase in area and a very small increase in yield. Of potatoes there was a small decrease in area and a considerable increase in yield, but the yield of turnips and mangolds was much reduced, and the hay crop was short nearly two and a half million tons.

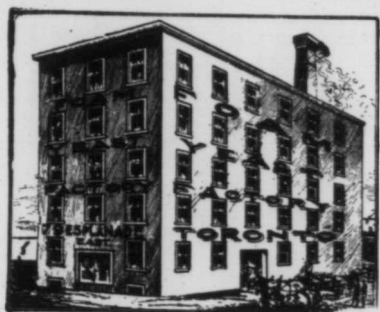
THE INSOLVENCY BILL.

The Insolvency bill, which has been in committee in the Senate for a week or more, was reported Monday night. There was a long debate on clause 35, in regard to composition and discharge. It was provided by the original bill that one-third would entitle a debtor to a discharge, but this was increased by the Select Committee to two-thirds. Another change was made, when, by a small majority, it was made one-half. Some of the other clauses were slightly altered, after which the bill was reported.

A TEA WINDOW.

BY HARRY HARMAN.

A simple design for a display of teas is to make a large T from lumber, then nail it to floor in centre of window. To this T secure packages of teas. Place a tea caddy on each side, and on top of each have a small table arranged with small cups and saucers, such as may be procured from any toy store. Around the tables Jap brownie figures are arranged drinking tea. In the back of the window you may have red tissue paper cut in shape of streamers.



FOAM 79 Esplanade St. East,
Toronto, Ont.

YEAST

A New
Discovery
TRY IT.

COMPANY

Books for Retailers

Published for the good of the trade.

Ideas for Hardware Merchants

As its name implies it is full of ideas for the retail hardware merchant.

PRICE, 50 CENTS (Half Price)

Buying, Handling and Selling of Tea

Being the experience of the most prominent and successful merchants.

PRICE, 25 CENTS.

Pitfalls of the Dry Goods Trade

This is another batch of Prize Essays full of valuable information.

PRICE, 10 CENTS

Sent, postpaid, on receipt of price.

**THE CANADIAN GROCER
TORONTO.**

**Unwritten Law
in the
Best
Society**

For Dinners,
House Parties, Af-
ternoon Receptions
and Five o'Clocks,
the necessary, nay,
the indispensable
adjunct to the correct repast is



Chocolat-Menier

Only VANILLA CHOCOLATE of highest grade, is manufactured by MENIER—Beneficial even for the most delicate.

Can be taken just before retiring.

Ask your Grocer for
**CHOCOLAT
MENIER**

Annual Sales Exceed
33 MILLION POUNDS

If he hasn't it on
sale send his name
and your address to
**C. ALFRED
CHOUILLOU**
12 St. John Street,
Montreal, Que.



**Thousands
OF
Consumers**

are praising the
merits of . . .

AMMONIA SOAP

..

MANUFACTURED BY

**W. A. BRADSHAW & CO.,
TORONTO.**

Joliette Canadian

LEAF Tobacco

Is cheap and good, and nets the
retailer a handsome profit.

Joliette & St. Jacques Tobacco Co.
... JOLIETTE, P.Q.

F. W. HUDSON & CO., Toronto,
Canadian Agents.

**DALLEY'S
PURE FRUIT**

**FLAVORING
EXTRACTS**



Has not a single Peer in
Canada for Strength,
Purity and Flavor.
Is 50 per cent. better
value than any other ex-
tract for same money.
Try it and be convinced

The F. F. Dalley Co., Ltd.
HAMILTON

Sole Manufacturers.

Canadian Agent Wanted

Cooney's Manufacturing Co.
(Limited), Dublin, Ireland

Require an energetic agent, purchasing or commission, to
sell their Mustard, Laundry Blue, Blacking, and Black
Lead throughout Canada. Address, care of

Toronto Office,

CANADIAN GROCER

Watson's Mexican Sweet Chocolate

Is absolutely pure, nothing whatever being added but sugar and flavor. For icing cakes or making a cup of Good Chocolate it has no equal.

TRY IT.

Put up in 5c. Tablets.

TRADE CHAT.

PROGRAMMES have been issued by the City Travelers' Association for its promenade concert to be held on the steamer Chippewa, July 16, next.

The capital stock of the Montreal and Chicago Merchants' Shipping Company has been reduced to \$40,000.

A firm in Delhi have been fined for ignorantly enclosing an explanatory note in parcels of goods sent by mail.

The Hudson Bay Co., at Rat Portage, are asking for tenders for the erection of an addition to their store to double its capacity.

The entire plant of the Buffalo Fish Co., including fisheries at Kingsville and Wheatley, has been purchased by the Detroit Fish Packing Co.

Clusters of clover, if hung in a room and left to dry and shed their perfume through the air, will drive away more flies than sticky saucers of treacle and other fly-traps and fly-paper can ever collect.

George Hall, a tea agent in the employ of Marshall & Co., of London, was tried in Palmerston the other day for having violated a by-law of the town regarding hawkers and pedlars. He was fined \$10 and costs.

The name of J. L. Grant & Co., pork packers, Ingersoll, has been changed to the Ingersoll Pork Packing Co. J. L. Grant, who originated the firm, has withdrawn, and the English capitalists in the company have now sole control.

The production of oranges in Florida this year is estimated at 4,500,000 boxes, and as the Florida fruit is fast displacing the Sicilian, it is predicted that in a few years 10,000,000 boxes will represent an average crop of the southern state.

A canner on the Fraser river informed a representative of the News-Advertiser a day or two ago that the high water would cause a much larger run of salmon on the Fraser, as many fish would come up the river instead of going up smaller streams.—News-Advertiser, Vancouver.

A cheese board has been organized at Newmarket, Ont., composed of Mr. Walton, Kettleby; Mr. Thirsk, Mount Albert; Mr. Greenwood, Sutton; Mr. Pilkey, Aurora; C. E. Lundy, Newmarket; the salesman at Cookstown, with the privilege of adding to their number. Tuesday, July 3, is to be the

first sale day of the board for the sale of cheese of the various factories. C. E. Lundy was appointed secretary-treasurer and Mr. Walton, chairman.

At the annual meeting of the Parry Sound Railway, recently, the following directors were elected: President, C. J. Booth; vice-president, P. Curry, of Parry Sound; F. McDougall, W. Anderson, G. B. Greene, and John Christie, of Ottawa; William Beattie and J. Fitzgerald, of Parry Sound, and A. W. Campbell, of Arnprior.

Mulhall estimates that the agricultural earnings of the United States are \$3,490,000,000; the earnings from manufacturers, \$4,330,000,000; from mines, \$480,000,000; from transportation, \$1,155,000,000; from commerce, \$160,000,000; from shipping, \$60,000,000; from banking, \$260,000,000.

Several wicked grocers continue to forestall the market and several business men are constantly violating the early closing by-law. The authorities are determined that these things must cease, and the chief will most certainly arrest the first offender in either case. A word to the wise should suffice.—Deseronto Tribune.

The prospect of a good fruit crop in the Bay of Quinte district is favorable, and as fruit canning and apple evaporating is an important industry in that locality, the merchants are naturally anxious each year as to the yield. The general grain crop is also looking well, and a feeling of confidence seems to prevail in trade and financial circles.

The first crop report of the year was published Monday. It shows a slight increase in the grain acreage, principally of oats. There is a decrease of 25,000 acres under barley. The total wheat acreage is 1,010,168, and of all crops 1,592,394, being an increase over last year of 39,312 acres. All correspondents report reasonable weather for seeding, and excellent condition of crops. The reports on stock are from fair to very good, the latter most numerous. There are 5,800 employed as farm help, including boys, with average wages of \$13.30 per month under yearly engagement, and \$18 12 summer months only. There are 1,438 servant girls employed on farms, with room for a thousand more at wages of \$8 to \$9.50. More than twenty districts are considering the advisability of starting cheese factories or creameries. Of the season's prospect, all

that can be said is that seed put in with care, and under favorable circumstances and with ordinary good luck, the result should be satisfactory.

HE IS MEETING WITH SUCCESS.

G. C. Allworth, of G. C. Allworth & Co., condensed milk manufacturers, Aylmer, Ont., paid a visit to the wholesale trade in Hamilton and Toronto last week, and succeeded in placing his goods with all the dealers in both cities. He has met with success not only in Ontario but in other parts of Canada. "My advertisement in THE GROCER," he said, "has brought me orders that I never anticipated getting."

THE DUTY ON VINEGAR.

T. A. Lytle & Co., vinegar and pickle manufacturers, Toronto, write: "In your last week's issue under the heading of 'Tariff Changes,' you put vinegar, 'new tariff, 6c. gal., old tariff, 15c. gal.' This is misleading. The customs duty on vinegar entering Canada remains as it was, 15c. per gallon, but the excise duty which all bonded vinegar manufacturers have to pay to the Government has been advanced from 4 to 6c. per gallon."

Your Competitor

has an advantage over you if he keeps

WINDSOR — SALT

and you do not.

Give us a trial order.

Ask your Wholesale house for it.

No Cut Prices on this line.

TORONTO SALT WORKS

128 Adelaide St. East,

TORONTO.

IMPORTANT.

How to Handle and Care for MacLaren's Imperial Cheese.

What to Do

- Keep cool.
- Keep dry.
- Keep packed in sawdust.
- Keep in ordinary cellar.
- Buy in small quantities.
- Buy often.
- Advise the consumer to keep in refrigerator.



What Not to Do

- Don't pile up in window.
- Don't keep your stock in refrigerator.
- Don't pile on shelves or counter.
- Don't wait six months to find fault.
- Don't buy too much at a time, then goods will always be fresh.
- Don't say some other cheese is good enough.

We want to please the trade, and will pack almost any quantity desired in a case.

A. F. MacLAREN & CO.

TORONTO

Pettijohn's
California



Breakfast
Food

WRIGHT & COPP, Agents - TORONTO

BATTY'S



Are sold
entirely
on their
Merits

We
invite
Com-
parison

For sale by Wholesale Grocers.

WRIGHT & COPP, Dominion Agents Toronto

HIGHLAND



Is a commercial
name that we gave
this excellent pro-
duct that it might
not be confounded
with milk pre-

served with sugar,
and so called
CONDENSED
It is condensed,
sterilized, unsweet-
ened milk.

Evaporated Cream

WRIGHT & COPP

Agents

... TORONTO

OUR TRADE WITH SCANDINAVIA.

MR. C. E. SONTUM, of Christiana, Norway, was in Toronto this week. He has for some years taken a lively interest in the development of trade between Canada and his native country, and when THE GROCER ran across him readily accorded an interview.

"This is my second trip to this country," he said, "and I have been sent out by the Norwegian Government to encourage trade between Canada and Scandinavian countries, and to write a series of articles relating thereto, for the information of my countrymen. I am going to see if the Norwegians cannot buy more of what they chiefly import from Canada. Such goods, for instance, as wheat, wheat flour, barley, whole and split peas, and Canadian products in general."

"What goods do you wish to sell in Canada mostly?"

"As far as I have been able to notice, it is chiefly marble. We have discovered in our country marbles in peculiar colors, and in which we have already worked up a considerable export trade with the United States. It is of better quality than the Carara (Italian) marble. Its peculiar colors are suitable for building purposes, as well as for use by furniture manufacturers."

"What is the character of these colors?"

"We have white, red and white, green and white, etc., and one strong recommendation about it is that it is very cheap."

"In what other Norwegian products do you expect to work up a trade with Canada?"

"Last year I sold some sardines here. The Norwegian sardines are made by different process from the French. In our country we first smoke the sardines, and then put them up in oil. By this means they are given a richer taste than the French article, while they are much cheaper."

"What about other Norwegian fish products?"

"Some wholesale houses in Hamilton and Toronto have decided to handle what is called 'stock' and 'klip' fish, which are already well known to fish dealers. I forgot to mention that the sardines sent out last year to Canada turned out very satisfactorily and resulted in repeat orders. Then with regard to milk. We have sold some 200 cases of condensed unsweetened milk. It is considered the finest brand on the market, and can be laid down here as cheaply as can similar articles from the United States."

"Generally speaking, what success are you meeting with in building up trade between Canada and your country?"

"One difficulty we have found is, that the winter rates from Canadian ports are so much higher than from the United States ports, and in consequence of this all the shipments from Canada to Sweden and Norway have been made during the summer months from Montreal. But I am going to see the Hon. Mr. Foster and Hon. Mr. Bowell to try and arrange more uniform rates for both winter and summer freights, and I am quite sure they will do their best to bring this about, as they have always shown great interest in every scheme for extending Canada's trade with our country. With this object in view, I shall call upon these gentlemen at Ottawa in about a week."

"What have you found to be the general impression regarding Canada among European continental countries?"

"The general opinion in Continental Europe is that Canada is outside of the pale

The best families use the . .

QUEEN BROOM

The best Grocers sell it

We are the only manufacturers.

There are numerous imitations.

See that our name is on each label.

Taylor, Scott & Co.

TORONTO.

Summer Drinks

The Most Wholesome

The Most Delicious

The best of all Summer Beverages. The new

Royal Cocoa
Essence

Absolutely Pure
Powdered Cocoa

French Chocolate

Made by special refining
French process

These goods are equal to the best imported, at less cost, and superior to any other made in Canada. See Prices Current.

Todhunter, Mitchell & Co.

Cocoa and Chocolate Mfrs.

TORONTO

A TOTAL ECLIPSE

JOHNSTON'S FLUID BEEF

Eclipses all Meat Extracts
and Home-made Beef Tea

IT IS FIFTY TIMES ^{As} Nourishing

And makes a Strengthening and
Invigorating Beverage.

— PREPARED BY —

The Johnston Fluid Beef Co., Montreal

THERE ARE FAKIRS IN INDIA

Who make beautiful flowers out of sawdust.

THERE ARE FAKIRS IN CANADA

Who make flavoring Extracts out of poisons.

PURE GOLD EXTRACTS

Are made from real Fruits, Herbs and Spices

Write for Quotations.
See our Travellers.

PURE GOLD MFG. CO.

TORONTO

SEE OUR LIST

Lemon	Allspice
Vanilla	Raspberry
Rose-Vanilline	Strawberry
Pineapple	Rose
Orange	Peppermint
Ginger	Peach
Nutmeg	Cinnamon
Nectarine	Cloves
Blackberry	Coffee
Bitter Almond	Sarsaparilla
Wintergreen	Birch
Pear	Chocolate
Apple	Cherry

Also Double Vanilla and Double Rose-Vanilline for Confectioners' use

of civilization. The merchants in these countries have told me that they have connections in New York, but with Canada they do nothing. Knowing that some of the goods they had in stock were the product of Canada, I took particular pains to point out the fact, and I can tell you they were astonished, thinking that because the goods had come by way of New York they must be United States goods. Those shipments which have been made direct from Canada have proved so successful that repeat orders are coming in constantly. What Canada wants is to be advertised more. You see the United States has consuls all over Europe, and the larger houses send travelers to Europe every year. I think I can make them understand in time the importance and superior quality of Canadian produce. However, I can name you a good many Canadian houses that have shown considerable enterprise. A Montreal firm is sending tobacco and cigarettes to Holland, Belgium, Germany, Denmark, Sweden, Norway and Switzerland, and Canadian Club whiskey has quite a reputation on the Continent, and it is the only foreign whiskey that has. I found it difficult at first to get orders for any of these goods, because of the competition of American goods. But the little business I secured at first resulted in repeated orders, Canadian tobaccos and cigars having been found to have been prepared with greater care and were also more uniform in quality. In regard to other Canadian manufactures, I have been selling wagon wheels, axehandles, rubber goods, baking powder, etc. I am going to introduce some fancy Canadian cheese and think we shall do well with it. We have taken a good deal of Canadian cheese, more in fact than we really knew of, as the Americans have been in the habit of

shipping Canadian cheese to European countries as the product of their own country."

"Have you been doing anything in apple products?"

"Several shipments of apples have been made from Toronto. I know houses in Toronto that now ship direct to European cities instead of selling as before to New York houses who did the exporting. In this way Canadian houses have been able to get better prices for their goods, and for some brands of dried evaporated apples, especially the 'Beaver,' quite a reputation has been established. I tell you what it is, Canadian shippers in general are considered by European merchants to be more faithful and reliable than those in the United States.

"I should have said when speaking of flour that there has been considerable confusion in European markets on account of the falling off in prices which has retarded trade a great deal; but notwithstanding this the Lake of the Woods Milling Co. has been getting repeat orders for some of its marks. Canadian wheat flour is considered by the people of our country who use it to be better than any other, on account of wheat having been grown in a northern climate."

"What are the prospects for immigration?"

"While I have been in Canada I have been looking into this matter, and from what I can gather Scandinavian immigrants are looked upon as being more desirable than those from any other European nation. I have had direct letters from Canadian farmers asking me to secure men for them. I think if we could have suitable offices in connection with the Canadian Pacific or Grand Trunk Railroads where information could be

gained regarding the prospects for immigration and what inducement the Canadian Government held out to settlers, also where the most suitable land was to be found, I am sure we could see a large increase in immigration. When I see the Minister of Finance and the Minister of Trade and Commerce I shall bring this matter before them. As it is now, the greater part of Scandinavians immigrate to the United States of America. Scandinavian immigrants have no idea what inducements Canada holds out to them. I am sure that if this country was advertised properly, it would result in considerable land being taken up by Scandinavians, who are industrious and good farmers. The impression among a good many in our country, is that Canada is something like Siberia. I hope this erroneous idea will soon disappear. If I were to take up my abode on this side of the Atlantic, it would most certainly be in Canada, as taking everything into account it is built on a more solid and reliable foundation than the United States.

"During last winter I travelled over the greater part of Europe. I was in Holland, Belgium, France, Germany, Norway, Sweden, Denmark, Switzerland, Italy, and exclusively for the purpose of trying to open up markets for Canadian goods, and I am ready at any moment to furnish any information I can to Canadian exporters regarding the possibilities of opening up trade with any of these countries."

Mr. Sontum sails for home, July 14.

"A few sheets of Tanglefoot properly displayed in the Holder will serve the double purpose of ridding your store of flies and will increase your calls for it."

HE PAYS FREIGHT ON SUGAR.

"TALK about tricks of travelers," remarked a "knight of the grip" to THE GROCER, "but what do you think of this one? I know a traveler who is so hard up for orders that he actually pays the freight on sugar. Does his house know anything about it? Well, I can't say for sure. All I know is that he pays it. His modus operandi is something like this: He finds it difficult to get a certain storekeeper to give him an order, and with a view of getting him to do so, in substance says: 'Now, look here, I'll tell you what I'll do. You give me an order for sugar, and pay the freight when your shipment arrives. Then keep your freight bill until I come around again, when I'll hand you over the amount you have paid out.' The traveler keeps his word," said THE GROCER'S informant. "And I suppose he charges the amount he pays out to his expense account. It is hardly likely that he takes it out of his own pocket. And between you and me and the gatepost, I guess his house is not altogether in ignorance of what is going on. To my mind it is a disgraceful way of doing business," concluded the traveler as he closed his grip, and unceremoniously set it upon the floor.

BOULTERS' TORONTO FACTORY.

Frank E. Boulter, one of the well-known firm of W. Boulter & Sons, proprietors of the Bay of Quinte canning factory, Picton, is now in Toronto superintending the fitting up of their new canning factory on Esplanade street between Bay and York streets, they having leased the premises for a term of years. The city, it will be remembered, granted them exemption from taxes for ten years. The factory will be supplied with all the latest and improved machinery, and having arranged with a large number of growers of produce and fruits, W. Boulter & Sons will be in a position to supply their increasing number of customers with the well-known Lion brand canned goods. Their factories at Picton and Demorestville will be carried on as usual.

Always give the commercial traveler a welcome, says an exchange. He can give you more information than any man in existence. If you want to keep posted on what the trade is doing or what class of goods your competitors are running, keep on the right side of the traveling man. Don't give him the cold shoulder when he enters your store. He is not a highwayman, but on the contrary is one of the best-natured, whole-souled, big-hearted fellows that you want to meet. He can give you more "pointers" in five minutes than any man in existence. He knows that you can't give him an order every time he calls on you, and has good sense enough not to expect it, but a kind word to him costs nothing and frequently goes a great way.

... **FINEST** ...
British Columbia Salmon
TURNER, BEETON & CO., VICTORIA,

OWNERS

The old and celebrated Skeena River brands:

Also agents for the following well known and well packed Fraser River Brands:

"Inverness" and "Balmoral"

The Lulu Island Canning Co. - Empress Brand
 The Pacific Coast Packing Co. - Emblem Brand
 The Terra Nova Canning Co. - Gold Ring Brand

INVERNESS BRAND--This brand secured Gold medal at Antwerp, Silver medal at London, and medal and diploma at Chicago for superiority of color, flavor and neatness of pack.

AGENTS

WATT & SCOTT
MontrealR. B. ELLIS
TorontoJ. L. WATT & SCOTT
HalifaxARTHUR P. TIPPET
St. John, N.B.

GRIMBLE'S English Malt
 Six GOLD Medals **VINEGAR**
 GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

Our New Scrub Brush
 made of
 Sindhu Fibre



Is meeting with large sales. It is put up in attractive style with gilt label and retails at a popular price - - - **15c.**

Send for Sample Order or Sample.

THE WINDSOR PATENT BRUSH CO., Ltd.
SANDWICH, ONT.

GONDENSED MINGE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.



The best and Cheapest Mince Meat on Earth.

Price reduced to \$12.00 per gross, net.

J. H. WETHEY,
 St. Catharines, Ont.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

THE creditors of D. W. Turnbull, grocer, St. Thomas, have decided to wind up the estate. The liabilities are \$2,600; assets, \$1,573; book debts, \$1,000.

J. B. Turner, grocer, Gananoque, Que., is offering to compromise at 25c. on the dollar.

A meeting of the creditors of J. A. Boucher, grocer, Montreal, has been called.

SALES MADE AND PENDING.

L. Cadieux, general merchant, St. Felix de Valois, Que., has assigned.

The estate of Willeston & Smith, general merchants, Joggins, N.S., is advertised for sale by tender.

The stock of teas of Marshall Bros., teas, etc., London, is advertised to be sold by auction on the 22nd inst.

The bankrupt stock of Jessop & McIlroy, groceries, boot and shoes, of Blyth, was sold for 77½c. to Frank Metcalf, of the same place.

PARTNERSHIPS FORMED AND DISSOLVED.

Shoebottom & Corcoran, grocers, London, have dissolved; F. M. Shoebottom continues.

Capital Warehousing Co., Ottawa, has dissolved; business will be carried on by E. A. Oliver and F. W. Morris under the old style.

CHANGES.

H. F. Cann, boots and shoes, Yarmouth, N.S., has sold out to G. A. Harris.

Alfred Crossman, liquors, Halifax, has registered consent for his wife to do business in her own name.

Alex. Jamieson, general merchant, Port Hood, N.S., has registered consent for his wife to do business in her own name.

James Scott & Co., grocers and liquor dealers, Halifax, estate reconveyed to James Scott, who has registered as sole proprietor.

FIRES.

W. I. B. Striker, cheese maker, Milford, has been burned out.

J. & F. Conlin's mill, at Little Current, has been destroyed by fire.

The mills of Joseph Leguin & Co., millers, Farnham, Que., have been burned; partially insured.

The store and stock of Gourlay & Rankin, general merchants, Maple Creek, Assa., were destroyed by fire 12th inst. Building and stock insured for \$11,450; loss, \$15,000.

DEATHS.

John Mooney, general merchant, Durham, Que., is dead.

Annie Conway, grocer and restaurant keeper, Norwood, is dead.

Indispensable to the Tea Trade.

THE PERFECTION TEA MIXER
IN THREE SIZES:

25, 50 and 100 POUNDS CAPACITY
An Enclosed Cylinder and Drawer.
Manufactured only by **QUICK, CLEAN, CHEAP.**
J. A. GOWANS, 144 QUEEN ST. WEST, TORONTO.

BUTTER TUBS

Spruce, Ash and Tin-Lined

20, 30 and 50 lbs.

All Orders Promptly Filled.

CHAS. BOECKH & SONS, TORONTO.



WE MAKE THE FINEST—

TEA CADDIES
IN CANADA

Spice, Baking Powder, Tobacco Tins and Tin Signs

LITHOGRAPHED OR JAPANNED.

In 3 and 5 lb. Lithographed Tea Caddies we can make an original design for each customer.

Try this plan for increasing sales.

Write our nearest house for Prices and Catalogue.

THE McCLARY M'FG COMPANY

London. Toronto. Montreal. Winnipeg.



FREE ..

Adams' Tutti Frutti

SIGNS

Send postal card with your address to

ADAMS & SONS CO.

11 and 13 Jarvis Street - TORONTO, ONT.



Sold by the

Wholesale

Grocery

Trade and

the

Manufacturers,

THE HAMILTON

COFFEE AND

SPICE CO

Sales

Increase

Yearly

It Holds Trade

E. BROWN & SON'S, 7 Garrick St., London, England, and 26 Rue Bergere, Paris.

BOOT PREPARATIONS SOLD EVERYWHERE.			
			
MELTONIAN BLACKING (As used in the Royal Household) Renders the Boots soft, durable and waterproof.	MELTONIAN CREAM (white or black) For Renovating all kinds of Glace Kid Boots and Shoes.	ROYAL LUTETIAN CREAM The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.	NONPAREIL DE GUICHE Parisian Polish For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A


The British Columbia Commercial Journal

Is the universally recognized leading trade and commercial paper west of Toronto. As an advertising medium to reach the B. C. trade it cannot be surpassed.

The Commercial Journal is devoted to the Lumbering, Mining, Shipping, Commercial and Industrial Interests of British Columbia. It is found on the counter in nearly every retail store in the Province. To reach the retailer you must advertise in The Commercial Journal.

SUBSCRIPTION \$2.00 PER YEAR.
Advertising Rates made known on Application

77 JOHNSON ST., VICTORIA, B.C.



MOTT'S DIAMOND CHOCOLATE.
JOHN P. MOTT & CO.
HALIFAX, N.S.
ESTABLISHED 1844.

IS THE **BEST.**

ASK FOR

MOTT'S

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S



BUTTER-SCOTCH
(The Celebrated Sweet for Children).
"Really wholesome Confectionery."
Lancet

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

St. John's Works, London, W.C., England.

Samples may be seen and quotations obtained of
The CANADIAN SPECIALTY CO., Toronto

THE "MOST POPULAR" BLACK LEAD



By Royal Warrant Manufacturers to Her Majesty the Queen.

NIXEY'S

LEAD

THE "MOST REMARKABLE" POLISH

For KNIVES, FORKS, BRASS and STEEL WORK, Etc., Etc.
Won't Wear the Blades like others.
6d. and 1s. Tins.



NIXEY'S
"CERVUS" KNIFE POLISH.
OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian Representatives
Mr W. Matthews, 7 Richmond St. East, Toronto.
Mr. Chas Gyde, 33 St. Nicholas St., Montreal.

A Nation's Greatness

Depends upon its backbone.
To Keep it Stiff

USE

BRANTFORD STARCH

THERE'S NOTHING LIKE IT.

British America Starch Co., Ltd.,

BRANTFORD, ONT.

Prices Current Continued—

Peaches, 2's	1 99	2 60
" 3's	2 85	3 07
Plums, Gr Gages, 2's	1 85	2 00
" Lombard	1 50	1 60
" Dawson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" Gallons	2 19	2 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 89	1 90
Succotash, 2's	1 40	1 50
Tomatoes, 3's	0 85	0 90
" "Finnan haddies	1 40	1 70
Lobster, Clover Leaf, flat	2 75	2 95
" Star (tall)	2 95	3 15
" (flat)	2 45	2 60
" Impr'l Crown flat tall	1 90	2 00
Mackerel	1 00	1 10
Salmon, talls	1 10	1 25
" flats	1 50	1 65
Sardines Albert, 1/2's tins	13	20
" 1/4's "	13	20
Sportsmen, 1/2's genuine French high grade, key opener	12 1/2	10 1/2
Sardines, key opener, 1/2's	10 1/2	11 1/2
" Exq. fine Frch, kop. 1/2's	11 1/2	12 1/2
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" " " " " " "	99 1/2	100 1/2

Orange Blossom	150 pieces	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)		
Flirtation Gum (115 pieces)	0 65	
Monte Cristo, 180 pieces	1 30	
(with brilliant stone ring)		
Mexican Fruit, 36 5c. bars	1 20	
Sappota, 150 pieces	0 90	
Sweet Fern, 230 "	0 75	
Black Jack, 115 "	0 75	
Red Rose, 115 pieces	0 75	
Magic Trick, 115 "	0 75	
Oolah, 115 "	0 75	
Puzzle Gum, 115 pieces	0 75	
Bo-Key, 150 "	0 90	
Red Spruce Chico, 200 "	1 00	
Automatic		
Tutti Frutti Girl	800 pieces	6 00
Sign Box (new)		
Tutti Frutti cash box	800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar		3 75

C. R. SOMERVILLE.

Mexican Fruit, 36-5c. Bars	1 20
Pepsin (Dyspepsia), 20-5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Clude Frize, 144 "	1 00
Clock Gum comprising 500 pieces Gum (assorted flavors) and 1 "Little Lord Fauntleroy" clock guaranteed.	3 75
La Rosa (30-10c pieces)	1 40
Baby (100-lc. pieces)	0 65
Alphabet (100-lc. pieces)	0 65
Keno Prize (144-lc. pieces)	1 00
Love Talk (100-lc. pieces)	0 70

CHOCOLATES & COCOAS.

CADBURY'S.

Cocoa essence, 3 oz. pkgs	Per doz \$1 65
" " " "	per lb
Mexican chocolate, 1 1/4 lb pkgs	0 44
Rock chocolate, loose	0 37 1/2
" " " " " "	0 40
Cocoa nibs, 11 lb. tins	0 30

TAYLOR BROS.' CHOCOLATE & CHICORY

Soluble chocolate, 1/2 lb packets	0 30
Granulated chicory	0 10
Powdered	10 1/2 to 11

TODHUNTER, MITCHELL & CO'S

Chocolate—	Per lb
French, 1/2's, 6 and 12 lbs.	0 30
Caraccas, 1/2's, 6 and 12 lbs.	0 35
Premium, 1/2's, 6 and 12 lbs.	0 30
Sante, 1/2's, 6 and 12 lbs.	0 26
Diamond, 1/2's, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homopat'c, 1/2's, 8 & 14 lbs	30
" Pearl	25
" London Pearl 12 & 18	22
" Rock	30
" Bulk, in bxs	18

FRY'S (A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, 1/2's, 6 lb. boxes	0 40
Vanilla, 1/2's, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, 1/2's, 6 lb bxs.	0 40
"Fry's" Diamond 1/2's, 6 lb bxs.	0 26
"Fry's" Monogram, 1/2's, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, 1/2's, 1 doz in box	2 40
" " " " " "	4 50
" " " " " "	8 75
Homopathic, 1/2's, 14 lb boxes	0 34
" " " " " "	0 34

JOHN P. MOTT & CO'S
R. S. McIndoe, Agent, Toronto.

Mott's Broma	per lb \$0 30
Mott's Prepared Cocoa	28
Mott's Homopat'c Cocoa (1/2)	32
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Vanilla sticks, per gross	90
Mott's Confec Chocolate	21c-43
Mott's Sweet Choc. Liquors	19c-30

COWAN COCOA AND CHOCOLATE CO.

Cocoa—	per doz
Hygienic Cocoa in 1 lb. tins, 12	7 25
24 and 36 lbs in box	7 25
Hygienic Cocoa in 1/2 lb tins, 12	3 75
24 and 36 lbs in box	3 75
Hygienic Cocoa in 1/4 lb tins, 12	2 25
24 and 36 lbs in box	2 25
Cocoa Essence, pkgs, 2 and 4 doz in box	1 40

WALTER BAKER & CO'S

Chocolate—	
Premium No. 1, bxs 12 lbs each	45
Baker's Vanilla in bxs 12 lbs each	60
Caraccas Sweet bxs 6 lbs each	40
Best Sweet in bxs, 6 lbs. each	28
Vanilla Tablets, 416 in box, 24 bxs in case, per box, net	4 28
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each	28
4 Grocers' Style, in boxes 6 lbs each	28
8 Cakes to the lb., in bxs, 6 lbs ca.	28
Soluble Chocolate—	
In canisters, 1 lb., 4 lb., and 10 lb.	55
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, 1/2 lb., tins	52

MENIER FABRICANT DE CHODOLAT. Paris et Noisiel.

Per 120 lb. case lot.	Per 12 lb. box.
Yellow wrapper	\$0 34
Chamois	0 43
Pink	0 50
Blue	0 58
Green	0 56
Alac.	0 56
Bronze	0 65
White Glace	0 73
Premium	0 28

Fancy Chocolates.

Fingers—	per lb
20 in a box ... per box	\$0 36 \$0 40
40 " " " " " "	" " " " " "
Pastilles—	
Yellow wrapper per lb	\$0 40 \$0 45
Pink " " " "	0 55 0 60
Green " " " "	" " " " " "
Each case contains 54 1 lb packages or 108 1/2 lb packages.	



"Highland Brand Evaporated Cream, per case ... 7 25 4 doz 1 lb tins.

CLOTHES PINS.

5 gross, single & 10bx lots	0 60 0 65
Star, 4 doz. in package	0 85
" 6 " " "	1 25
" 4 " " " cotton bags	0 90

COFFEE. GREEN c per lb.

Mocha	28 33
Old Government Java	25 35
Rio	21 22
Platation Ceylon	29 31
Porto Rico	24 28
Guatemala	24 26
Jamaica	22 20
Maracaibo	24 24
Caffaroma, 1 & 2 lb. tins asstd.	33

TODHUNTER, MITCHELL & CO'S

Excelsior Blend	34
Our Own	32
Jersey	30
Laguayra	20
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

CANNED MEATS.

CANADIAN)

Comp. Corn Beef 1 lb cans	\$1 50 \$1 60
" " 2 "	2 60 2 65
" " 4 "	4 80 5 00
" " 6 "	7 50 7 75
" " 14 "	17 25 17 50
Minced Collops, 2 lb cans	2 60
" " 2 "	2 60 2 65
Ox Tongue	2
Lutch Tongue	1 3 40 3 50
" " 2 "	6 90
English Brown 2	2 75 2 80
Camb. Sausage 1	2 50
" " 2 "	4 00
Soups, assorted 1	1 50
" " 2 "	2 25
Soups & Bouilli 2	1 80
" " 6 "	4 50

CHEWING GUM.

ADAMS & SONS CO.

Tutti Frutti, 36 5c. bars	\$1 20
Pepsin Tutti Frutti, 23 5c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20

EPP'S.

Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37 1/2

Wintergreen and Tea Berries

In half bottles. See them and you will buy sure. The package helps the sale of them. Your trade in Confectionery will be increased if you keep them.

HENRY C. FORTIER
CHARLES J. PETER

The Toronto Biscuit and Confectionery Co.
7 FRONT STREET EAST.

Prices current continued -

Iodine	5 50	6 00
Insect Powder	0 25	0 30
Saltpetre	0 08	0 09
Soda Bicarb, per keg	2 50	
Sal Soda	1 18	1 35
Madder	0 19	

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	75
" " " " 1, 1/2 oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz tins	per doz \$3 00
No. 2, 4 oz tins	5 00
No. 3, 8 oz tins	8 75
No. 4, 1 lb tins	14 25
No. 5, 2 lb tins	27 00
Staminal—2 oz bottles	3 00
4 oz	6 00
8 oz	9 00
15 oz	12 75
Fluid Beef Cordial—20 oz bottles	15 00
Milk Granules in cases 4 doz	6 00
Milk Granules with Cereals—	
in cases 4 doz	5 00

FRUITS

FOREIGN	
Currants, Provincials, bbls.	3 4 1/2
" " " " " "	4 4 1/2
" " " " " "	4 4 1/2
Currants, Patras, bbls.	5 5 1/2
" " " " " "	5 5 1/2
" " " " " "	5 5 1/2
" " " " " "	5 5 1/2
Vostizzas, cases.	6 1/2
" " " " " "	7 1/2
5-crown Excelsior, (cases)	8 8 1/2
" " " " " "	8 1/2
Panarita (finer than Vos.)	9 1 1/2
Dates, Persian, boxes.	5 1/2
Figs, Elomes, 10 lb. boxes.	9 1/2
7 Crown	13 1/2
Natural Figs, 28 lb bxs	6 6 1/2
Prunes, Bosnia, casks	4 4 1/2
" " " " " "	3 1/2
" " " " " "	5 1/2
Bordeaux, casks	4 1/2
Raisins, Valencia, off-stalk	4 1/2
Fine off-stalk	5 1/2
Layers	7 1/2
Raisins, Sultanas	5 1/2
" " " " " "	5 1/2
Malaga:	
London layers	2 25
Imperial cabinets	2 25
Royal clusters	
Fancy Vega boxes	
Black baskets	
Blue	
Dehesas boxes	3 75
Lemons	1 75
Oranges, Californias	2 50
Valencias	6 50
" " " " " "	3 50
" " " " " "	2 00
" " " " " "	3 50
DOMESTIC	
Apples, Dried, per lb.	6 1/2
do Evaporated	11

FISH.

Pike	per lb.	0 00	0 05
White fish		0 07	0 07
Salmon Trout		0 06	0 06
Lake Erie herring, per 100		2 00	2 00
Smoked Fish:			
Finnan Haddies, per lb.	0 06	0 07	
Bloaters	per box	1 50	
Digby herring		0 15	

Sea Fish:		
Express Haddock per lb	0 06	1/2
Cod	0 05	1/2
B.C. salmon	0 15	



FOOD.

PETTICORN'S		
Per case 3 doz. 2 lb pkg in case	\$4 00	
Ten cents more Quebec.		
QUAKER ROLLED OATS.		
Per case, 3 doz. 2-lbs in case.	\$3 70	
Ten cents more Quebec.		



NATIONAL.

Cases contain 1 doz packages		
Dessicated Wheat	per case	2 25
" " " " " "		2 25
" " " " " "		2 03
Snowflake Barley		2 25
Buckwheat Flour, S.R.		2 25
Breakfast Hominy		2 00
Prepared Pea Flour		2 00
Farinose or Germ Meal		2 35
Pearl Barley (xxx)		1 40
Farina		1 40
Gluten Flour		3 00
Gluten Biscuits	per lb	12 1/2
Whole Wheat Flour		3

FOOD

ROBINSON'S BARLEY AND GROATS.		
Patent barley, 1/2 lb. tins	per doz	\$1 25
" " " " " "		2 25
Patent groats, 1/2 lb. tins		1 25
" " " " " "		2 25

GRAIN.

Wheat, White	0 63	0 64
" " Red Winter	0 63	0 64
" " Goose	0 62	0 63
Wheat, Spring, No. 2	0 63	0 64
" " Mat. Hard, No. 1	0 73	0 75
" " " " " " No. 2	0 72	0 73
Oats, No. 2 per 34 lbs		4 1/2
Barley, No 1 per 48 lbs.	44	45
" " " " " " No. 2		
" " " " " " No. 3		
Peas	59	60
Corn		51

HAY & STRAW.

Hay, Pressed, "on track	8 50	9 00
Straw, Pressed	5 50	6 00

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto		
50 to 60 dy basis	1 90	

40 dy	1 90	1 95
30 dy	1 95	2 00
20, 16 and 12 dy	2 00	2 05
10 dy	2 05	2 10
8 and 9 dy	2 10	2 15
6 and 7 dy	2 25	2 30
5 dy	2 45	2 50
4 dy A P	2 45	2 50
3 dy A P	2 55	2 60
4 dy C P	2 35	2 40
3 dy C P	3 05	3 10

HORSE NAILS:		
Canadian, dis. 60 to 60 and 2 1/2 per cent.		

HORSE SHOES:		
From Toronto, per keg	3 80	

SCREWS: Wood—		
Flat head iron 7 1/2 p.c. dis		
Round " " 7 1/2 p.c. dis.		
Flat head brass 7 1/2 p.c. dis		
Round head brass 7 1/2 p.c.		

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 20	1 25
2nd " (26 to 40 inches)	1 40	
3rd " (41 to 50 ")	3 10	
4th " (51 to 60 ")	3 40	
5th " (61 to 70 ")	3 70	

ROPE: Manila	0 09	0 09 1/2
Sisal	0 03	0 07 1/2
New Zealand	0 08 1/2	0 09

AXES: Per box, \$6 to \$12.

SHOT: Canadian, dis. 12 1/2 per cent.		
HINGES: Heavy T and strap	0 4 1/2	0 5
" " " " " "	0 3 1/2	0 4

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons	per lb	4 1/2
No. 1		4 1/2
No. 2		4 1/2
No. 3		4 1/2

TURPENTINE Selected packages, per gal

gal	0 42	0 43
LINSEED OIL per gal, raw	0 53 1/2	
Bolled, per gal	0 7 1/2	

GLUE: Common, per lb.

0 10	0 11
------	------

INDURATED FIBRE WARE.

1/2 pail, 6 qt	\$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fibre pail, 14 qt.	5 50

Tubs, No. 1

15 50	
" " " " " "	13 25
" " " " " "	11 00
" " " " " "	4 50

Fibre Butter Tubs (30 lbs)

3 40	
------	--

Nests of 3

Keelers No. 1	10 00
" " " " " "	9 00
" " " " " "	8 00
" " " " " "	7 00

Milk pans

3 25	
------	--

Wash Basins, flat bottoms

3 25	
------	--

Handy dish "round

3 50	
------	--

Water Closet Tanks

18 00	
-------	--

JAMS AND JELLIES.

DELHI CANNING CO	
Jams assorted, extra fine, 1's	2 2 1/2
Jellies, extra fine 1's	2 2 1/2
TORONTO BISCUIT & CONFECTIONERY CO	
Jams, absolutely pure—apple	per lb \$0 06
Family	0 07

Black and Red currant Rasp- berry, Strawberry, Peach and Gooseberry per lb.	0 12
Plum	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 2, and 10 lb. tins and 25 lb. pails.	
Marmalade—orange	0 12

SOUTHWELL'S GOODS

Clear jelly marmalades	per doz. \$2 40
Whole fruit jams	2 40
Other	2 10
Black currant jelly	3 20
Red	3 20
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYLLIE'S LIST.	
5 lb box 3, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	\$2 40
" Ringed" 5 lb boxes, per lb.	1 25
" Acme" Pellets, 5 lb cans, per can	0 40
" Acme" Pellets, Fancy boxes (30s) per box	2 00
" Acme" Pellets, Fancy paper boxes, per box (40s)	1 50
Tar Licoric and Tolu Waters, 5 lb cans per can	1 25
Licorice Lozenges, 5 lb glass jars	2 00
Licorice Lozenges 5 lb cans	1 75
Purity" Licorice, 200 sticks	1 50
" " " " " "	1 45
Imitation Calabria, 5 lb bxs per lb.	0 20

MINCE MEAT.

Condensed, per gross, net	\$12 00
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MUSTARD.

COLMAN'S	
Square tins—	per lb.
D.S.F., 1 lb. tins	\$1 40
" " " " " "	0 42
" " " " " "	0 45

KEEN'S.

Square tins—	per lb
D.S.F., 1 lb. tins	\$0 40
" " " " " "	0 42
" " " " " "	0 45

ROUND TINS—

F.D., 1/2 lb. tins	0 25
" " " " " "	0 27 1/2
" " " " " "	0 25
" " " " " "	0 25
" " " " " "	0 25

CHEERRY'S IRISH

Pure in 1 lb. tins	0 40
Pure in 1/2 lb. tins	0 42
Pure in 1 lb. tins	0 44

NUTS.

per lb	
Almonds, Ivica	
" " Tarragona	12 1/2 14
" " Fornigetta	
Almonds, Shelled Valencias	25 30
" " " " " "	40 45
" " " " " "	24 27
Brazil	11 11 1/2
Cocoanuts, per 100	34 50
Filberts, Sicily	9 10 1/2
Pecans, roasted	10 1/2 11
Peanuts, green	8 10
Walnuts, Grenoble	13 14
" " " " " "	11 12
" " " " " "	11 12
" " " " " "	11 12

EDWARDSBURG
Starch Company
 CARDINAL, ONT.

Sole Manufacturers of the Celebrated

BENSON'S

Canada Prepared Corn
 Silver Gloss and
 Satin Starch

USE NO OTHER

Prices current, continued.

PETROLEUM.

5 to 10 bbl lots, Toronto.	Imp. gal
Canadian	0 12 0 12 1/2
Carbon Safety	0 1 1/4 0 1 1/4
Canadian Water White	0 16 0 17
Amer'n Water White	0 18 0 19
Photogene	0 20

PICKLES, SAUCES, SOUPS.
 Wright & Copp, Agents, Toronto.

Snider's Tomato Catsup	per doz	5 50
"	pts	3 50
"	pts	2 00
Chili Sauce	pts	4 50
"	pts	3 25
Snider's Soups (in 3 lb cans)		3 50
Tomato		
Bouillon, Beef, Chicken Con-		
somme, Chicken Gumbo,		
Cream of Asparagus, Cream of		
Celery, Cream of Corn, Cream		
of Green Pea, Julienne, Mock		
Turtle, Mulligatawny, Mut-		
ton Broth, Noodle, Oxtail,		
Pea, Vermicelli, Vegetable	4 10	
Worcester Sauce, 1/2 pts	\$3 60	\$3 75
"	pints	6 25
Pickles, all kinds, pints	3 25	
"	quarts	6 00
Harvey Sauce-genuine-hlf. pts	3 25	
Mushroom Catsup	2 25	
Anchovy Sauce	3 25	

PRODUCE.

Butter, creamery, tubs	\$0 18	\$0 19
" dairy, tubs, choice	0 13 1/2	0 14 1/2
" low grades to com	0 10	0 12
Butter, pound rolls	0 14	0 15
" large rolls	0 13	0 14
" store crocks	0 13	0 14
Cheese	0 11	0 11 1/2
Eggs, fresh, per doz	3 29 1/2	0 09 1/2
Beans	1 30	1 35
Onions, Egyptian, bags	2 25	
Potatoes, per bag	1 25	
Honey, extracted	0 05	0 08
" section	0 14	0 15

PROVISIONS.

Bacon, long clear, p lb.	0 07 1/2	0 07 3/4
Mess pork	17 00	
Pork, short cut, p. bbl.	17 00	
Hams, smoked, per lb.	0 10 1/2	0 06
" pickled	0 09 1/2	
Breakfast Bacon	0 11	0 11 1/2
Rolls	0 8 1/2	0 08 3/4

Backs	0 10	0 10 1/2
Lard, pure, per lb.	0 8 1/2	0 9
Compound Lard	0 07 1/2	0 07 3/4

RICE, ETC. Per lb

Rice, Aracan	3 1/2	3 3/4
" Patna	4 1/2	4 3/4
" Japan	5	5 1/2
" Imperial Secta	5 1/2	5 3/4
" extra Burmah	3 1/2	4
" Java extra	6 1/2	6 3/4
" Genuine Carolina	9 1/2	10
Grand Duke	6 1/2	6 3/4
Sago	4 1/2	5 1/2
Tapioca	4 1/2	5 1/2
Goathead (finest imported)	6 1/2	6 3/4



CRYSTAL.

25 lb sacks. \$1 35
 50 " bags... 2 60

SAPOLIO.
 in 1/4 or grs. boxes, per gross... \$11 3

ROOT BEER.

Adams', 10 cents size, per doz.	\$0 90
" " per gross.	10 00
" 25 cents size, per doz.	1 75
" " per gross.	20 00

SPICES. Per lb.

Pepper, black, pure	\$0 14	\$0 16
Pepper, white, pure	20	28
" fine to superior	10	15
Ginger, Jamaica, pure	25	27
" African	16	18
Jassia, fine to pure	20	25
Cloves	18	25
Allspice, choice to pure	12	15
Cayenne	30	35
Nutmegs	75	1 20
Mace	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	32

KERN'S MIXED
 1 oz. tins, 2 lb boxes, per box... 1 00

STARCH.

BRITISH AMERICA STARCH CO

1st Quality White Laundry—	
3 lb. cartons, boxes, 36 lbs.	5 1/4
Ditto " bris., 175 "	4 3/4
Ditto " kegs, 100 "	4 3/4
Canada Laundry, bxs, 40 lbs.	4 1/2
Brantford Gloss—	
1 lb. fancy boxes, cases, 36 lbs.	7
Lily White Gloss, kegs, 100 lbs	6 1/2
1 lb. fancy cartons, cases, 36 lbs	7
6 lb draw-lid bxs, 8 in c'te, 48 lbs	7
Brantford Cold Water Rice Starch—	
1 lb fancy boxes, cases, 28 lbs.	9
No. 1 Pure Prepared Corn—	
1 lb. packages, boxes, 40 lbs	7 1/2
Challenge Prepared Corn—	
1 lb. package, boxes, 40 lbs.	7

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS { 40-lb. bxs., 1-lb pkgs., new wrappers 8 1/4
 6-lb. bxs., sliding covers (12 bxs. each crate)... 9

PURE { 36-lb. bxs., 12 3-lb. bxs. 7 1/2
 OSWEGO 40 lb. bxs., 1-lb CORN STARCH } pkgs. 8
 For puddings, custards, etc.

ONTARIO { 36-lb. to 45-lb. bxs., STARCH } 6 bundles 6 1/2
STARCH IN Silver Gloss... 8
BABELLS / Pure... 7

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7 1/2
Durham corn starch	6 1/2
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5 1/4
" " Bbls	4 1/2
" " Kegs	4 1/2
Canada Laundry	4 1/4

Ivory Gloss, six 6 lb. boxes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7 1/2
Patent Starch, fancy picture, 1 lb. cartons	7 1/2
EDWARDSBURG STARCH CO., LTD.	
Laundry Starches—	
No. 1 White or Blue, cartons	5 1/4
Canada Laundry	4 1/2
Silver Gloss, 6-lb. draw-lid bxs	7
Edwardsburg Silver Gloss, 1-lb. chromo package	7
Silver Gloss large crystals	6 1/2
Benson's Satin, 1-lb. cartons	7 1/2
No. 1 White	4 1/2
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	7 1/2
Canada Pure Corn	6 1/2
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartons	7 1/2
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7 1/2

SUGAR. c. per lb

Granulated	4 1/4
Paris Lump, bbls and 100 lb. bxs	5 1/2
Extra Ground, bbls	5 1/2
Powdered, bbls	4 1/4
Extra bright refined	4 1/4
Bright Yellow	3 1/2
Medium	3 1/2
Dark yellow	3 1/2
Raw	3 1/2

SALT.

Bbl salt, car lots	0 90
Coarse, car lots, F.O.B.	0 60
" small lots	0 75
Dairy, car lots, F.O.B.	1 25
" small lots	1 50
" quarter-sacks	0 38
Common, fine car lots	0 70
" small lots	0 85
Rock salt, per ton	10 00
Liverpool coarse	0 75

SYRUPS AND MOLASSES.

SYRUPS. Per gallon bbls. 1/2 bbls.

Dark	25	30
Medium	30	35
Bright	35	40
Very Bright	40	50

THE ST. LAWRENCE SUGAR REFINING CO'S
 GRANULATED,
 YELLOWS
 and SYRUPS
ARE PURE.

NO BLUEING Material whatsoever is used in the
 Manufacture of **OUR GRANULATED**

THE CANADA SUGAR REFINING CO'Y [LIMITED],
 MONTREAL.

MANUFACTURERS OF REFINED SUGARS OF THE WELL-KNOWN BRAND

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the newest
 and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

THE CANADIAN GROCER

NOTICE

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known, they quote:

Blend No. 1 at 95c. either ground or whole roasted
 " 2 at 35c. " " "
 " 3 at 30c. " " "

Their Flavoring Extracts are of the choicest quality.

**BUYING,
HANDLING
AND
SELLING
OF
TEAS.**

We have published in neat booklet form the prize-winning essays on the above subject. They are written by retailers who have made the buying, handling and selling of teas a special study. Postage prepaid. Price, 25 cents.

THE CANADIAN GROCER
TORONTO

OILS

Samuel Rogers & Co.
TORONTO

**DUNN'S
BAKING
POWDER**

THE COOK'S BEST FRIEND
LARGEST SALE IN CANADA.

**MUNN'S
BONELESS CODFISH.**

NEW ARRIVALS.

Send in your orders. Full stock on hand of Assorted Boxes, 5 lb., 10 lb., 20 lb. and 40 lb. boxes; also

SKINLESS CODFISH in 100 lb. Cases.

The Munn Brand, after a most severe test, gained the only medal awarded at the World's Fair this summer, which speaks highly for the merits of this article.

Stewart Munn & Co.,
MONTREAL.

CHARLES F. CLARK, MDW. F. RANDOLPH
PRESIDENT. TREASURER.

ESTABLISHED 1849.

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MERCANTILE AGENCY**

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States, Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East
27 Wellington St. East.

THOS. C. IRVING, Superintendent.

**THE
Oakville Basket Co.,**

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

DURABLE PAILS AND TUBS.

TRY THEM



The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

ESTABLISHED 1706.

188 YEARS AGO.



**Crosse &
Blackwell.**

And still their goods are the best in the market.

ORDER
IVORY BAR
SOAP

No Dinner Table is perfect without one or two delicious jellies and no Grocer's Stock complete without

GOODALL'S JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherry, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

Proprietors

GOODALL, BACKHOUSE & CO.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

OH? WHAT A SNAP

THERE IS . . . In an assortment of
FOR RETAILERS "Snapz" Glassware.

You can sell any piece (Butter Dishes, Berry Dishes, Pickle Jars, Jugs, etc., in the assortment for

Write for Prices

TEN CENTS EACH

WITH A GOOD PROFIT.

Gowans, Kent & Co.

TORONTO AND
WINNIPEG.

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

AGENTS FOR CANADA:-
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal.

The Hilliard House
RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R.
LOUIS HILLIARD, Prop.

GROCERY BROKERS

W. C. A. LAMBE & CO., TORONTO.

AGENTS FOR
THE ST. LAWRENCE SUGAR REFINING CO.,

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

**JOHN FORMAN, 18 St. Alexis St.,
MONTREAL.**

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

FINE GOODS OUR SPECIALTY.

MUNGO CIGARS, EXCEPTIONALLY FINE.

HYDE PARK, ATHLETE, PURITAN DERBY, SWEET SIXTEEN CIGARETTES.