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Survey of apartment dwellers for the Anti-Drug Information Program 62717965
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Survey of Apartment Dwellers for the Anti-Drug Information Program

Department of Foreign Affairs and International Trade

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1.0 Introduction

This study was undertaken to assess the effectiveness of an elevator advertisement "See the sights and come home free" particularly among respondents under 35 years of age. The campaign is currently in its pilot phase and needs to be assessed to help the Department of Foreign Affairs and International Trade determine whether it should be expanded to a national campaign.

A total of 100 intercept interviews were completed, 50 in each of two apartment buildings in Montreal. The interviews were completed on Monday, March 25, 1996, between 6:00 AM and 5:00 PM. All interviews were completed by fully briefed, bilingual interviewers. A copy of the survey instrument is provided in *Appendix A*.

The report analyzes the results only in total, not according to the age, gender or language of the respondent. This is due to the fact that the sample size is limited, and therefore further breakdowns are unreliable. However, for the interest of the reader, detailed tables are provided in *Appendix B*.

2.0 Findings

2.1 Awareness of Drug Awareness Advertising

The level of awareness related to anti-drug advertising is high. When asked if they had seen, read or heard any advertisement of information from the Government on the risks and consequences of using, buying, selling or carrying illegal drugs in foreign countries or on the precautions to take while abroad to avoid being implicated in drug-related crimes, two out of three (64%) respondents indicated that they had. (See Appendix B, Question 2)

Respondents who had seen, read or heard anti-drug advertising were most likely to have seen this advertisement on television (63%) or in an elevator (22%). (See Appendix B, Question 3)

2.2 Recognition of the Department's Elevator Advertisement

Most (61%) respondents indicated that they had not seen the advertisement before the survey. (See Appendix B, Question 4)

Of those who had seen the ad, 40% indicated that they had seen the ad in an elevator without being specifically probed about elevator ads in particular. (See Appendix B, Question 5)

Another 24% stated that they had seen it in an elevator, but only once the interviewer probed into elevator ads. (See Appendix B, Question 6)

Most (61%) of those who had seen the ad, read it when they saw it. (See Appendix B, Question 7)

2.3 Messages Received by Readers of the Department's Advertisement

Regardless of whether or not they had previously seen the ad, respondents were asked to describe the principal message of the advertisement. The major response categories were:

- ▶ do not carry, get involved, or get caught carrying drugs (38%);
- do not use drugs, stop using drugs (17%);
- ▶ do not go across the border with drugs (16%);
- ▶ you could be arrested or go to prison (15%);
- ▶ do not accept to carry packages across the border, be aware of the contents of packages to be brought across the border (14%);
- you could lose everything, there is a high price to pay, the consequences are severe (14%); and,
- ▶ drugs are illegal (10%).

(See Appendix B, Question 8)

2.4 Effectiveness of Advertising

The majority (77%) of respondents assessed the ad as very (27%) or moderately (50%) effective in transmitting information about the risks and consequences of getting involved with illegal drugs outside Canada. Nonetheless, 19% rated it as not very (13%) or not at all (6%) effective. (See Appendix B, Question 9)

The table presented on the next page shows that those who had not seen the ad before the survey were only slightly more likely (not statistically more) to rate the advertisement as "effective" (very or moderately effective). Those 35 years of age or older were only slightly more likely (not statistically more) to rate the ad as "effective" than those under 35 years of age.

·	Effective	Not effective
Seen advertisement before survey		
Yes	79%	21%
No	82%	18%
Age		
Under 35	81%	19%
35 and over	79%	21%

In general, elevator ads are considered somewhat effective by the entire sample. That is, 32% of the respondents believed that they are very effective, 32% that it is moderately effective, 21% not very effective and 10% not at all effective. As previously noted, it is difficult to reliably assess the findings for a smaller portion of those surveyed. (See Appendix B, Question 10)

The table presented below shows that those who rated the Department's advertisement as effective where more likely to rate elevator ads in general as effective (statistically significant). Also, younger respondents (under 35) were more likely than older ones to rate elevator advertisement in general as effective.

	Elevator Adverti	sement in General
	Effective	Not effective
Department's Elevator Ad		
Effective	72%	28%
Not effective	44%	56%
Age		
Under 35	77%	23%
35 and over	55%	45%

3.0 Conclusions

1. Most people had never seen the advertisement before the survey, and another large proportion had not seen it in an elevator. Two out of three (and approximately three quarters of people under 35) consider elevator ads to be effective. It can therefore be concluded that:

there was moderate recognition of the elevator advertisement by the target group (persons aged 16 to 35). Nonetheless, younger adults would appear to have a more favourable response to elevator advertising in general.

2. The majority of respondents were able to identify, in some fashion, that the ad was transmitting information about the risks and consequences of getting involved with illegal drugs outside Canada. Also, three quarters believed that the ad was effective in transmitting this message. It can therefore be concluded that:

the advertisement is effective in transmitting information about the risks and consequences of getting involved with illegal drugs outside Canada. Appendix A - Survey Questionnaire

Survey of Apartment Dwellers

Hello, I am ... of Young & Wiltshire. We are doing a short survey for the federal Department of Foreign Affairs and International Trade. We would like to ask if you could participate in a survey that will assist the Department of Foreign Affairs and International Trade provide useful and helpful information for Canadian travellers.

l.	Are you READ LIST.			
	Under 16 years of age	0 >	THANK & TE	RMINATE
	16 to 24 years old	1		
	25 to 34	2		
	35 to 54	3 >	CHECK QUO	ГА
	55 and over	4 ►	CHECK QUO	ГА
2.	Have you seen, read, or heard any advertisement or inform consequences of using, buying, selling or carrying illegal d take while abroad to avoid being implicated in drug-related	rugs in foreign cour		
	Yes	i >	ASK Q.3	
	No	2 🕨	SKIP TO Q.4	
	MENTIONS ONLY. Where saw, read or heard	1st mention	2nd mention	3rd mention
	Ad in elevator	1	1	1
	TV ad	2	2	2
	Brochure	3	3	3
	Poster	4	4	4
	Radio ad	5	5	5
	Print advertisement in inflight magazine	6	6	6
	Video/movie	7	7	7
	Other (Specify)	8	8	8
	Don't know/no answer	9	9	9
 4. 5. 	Have you seen this advertisement? SHOW ADVERTISE Yes No Where? DO NOT READ LIST. CIRCLE ALL THAT In elevator		PUT AD AWA CONTINUE V SHOW AD &	7ITH Q.5 SKIP TO Q.8
	Print advertisement in inflight magazine			

Other (Specify)

IF. " I'	' <u>NOT</u> CIRCLED IN Q.5, ASK:
6.	Did you see this ad in an elevator?
	Yes
	No
7.	Did you read the ad when you saw it?
	Yes 1 > DO NOT SHOW AD
	No 2 ► SHOW AD
ASK 1	EVERYONE:
8.	What is/was the principal message in this advertisement?
_	
9.	How would you rate the effectiveness of this ad in transmitting information about the risks and consequences of getting involved with illegal drugs outside Canada? HAND OUT CARD.
	Very effective
	Moderately effective
	Not very effective
	Not at all effective
	Don't know/no answer/refused
10.	Using the same card, how would you rate the effectiveness of elevator advertising in general?
	Very effective
	Moderately effective
	Not very effective
	Not at all effective
	Don't know/no answer/refused
11.	DO NOT ASK BUT RECORD GENDER:
	MALE
	FEMALE
12.	DO NOT ASK BUT RECORD LANGUAGE OF INTERVIEW:
	FRENCH

Sondage auprès des habitants d'apartements

Bonjour, je suis ... de Young & Wiltshire. Nous effectuons une brève enquête pour le compte du Ministère fédéral des Affaires étrangères et du Commerce international. Votre participation aidera le Ministère des Affaires étrangères et du Commerce international à donner des renseignements utiles aux voyageurs canadiens.

quel groupe d'âge appartenez-vous LIRE LA LISTE	•		
Moins de 16 ans	0 • REM	ERCIEZ ET TE	RMINEZ
16 à 24 ans	1		
25 à 34 ans	2		
35 à 54 ans	3 ► VÉRI	FIEZ LE QUOT	`A
55 ans et plus	4 ► VÉRI	FIEZ LE QUOT	`A
vez-vous vu, lu, ou entendu de la publicité ou de l'informonséquences d'utiliser, d'acheter, de vendre ou de transpos précautions à prendre lorsque l'on voyage à l'extérieur es crimes liés à la drogue?	rter des drogues ill	égales dans à l'ét	ranger ou sur
Oui	1 > POSE	ZZ LA Q.3	
Non	2 > PASS	EZ À LA Q.4	
EULEMENT LES TROIS PREMIÈRES MENTIONS. Où vu, lu ou entendu	1 ère	2ème	3ème
	mention	mention	mention
Dans un ascenseur	mention 1	1 ~	mention
Dans un ascenseur À la télévision		mention	
Dans un ascenseur À la télévision Dans un pamphlet / brochure	1	mention	1
À la télévision	1 2	mention 1 2	2
À la télévision Dans un pamphlet / brochure	2 3	mention 1 2 3	2 3
À la télévision Dans un pamphlet / brochure Affiche	1 2 3 4	mention 1 2 3 4	1 2 3 4
À la télévision Dans un pamphlet / brochure Affiche À la radio	1 2 3 4 5	mention 1 2 3 4 5	1 2 3 4 5
À la télévision Dans un pamphlet / brochure Affiche À la radio Dans un magazine / une revue dans l'avion	1 2 3 4 5 6	mention 1 2 3 4 5 6	1 2 3 4 5

SI "1"	<u>N'EST PAS</u> ENCERCLÉ À LA Q.5, DEMANDEZ:
6.	Avez-vous vu cette annonce dans un ascenseur?
	Oui
	Non
7.	Avez-vous lu cette annonce quand vous l'avez vu?
	Oui
	Non
DEMA	ANDEZ À TOUS LES RÉPONDANTS:
8.	Quel est le message principal de cette annonce?
9.	À votre avis, quelle est l'efficacité de cette annonce pour ce qui est de renseigner sur les risques et conséquences que comportent la possession ou le trafic de drogues illégales à l'extérieur du Canada? REMETTEZ LA CARTE.
	Très efficace
	Relativement efficace
	Pas très efficace
	Pas du tout efficace
	Ne sait pas/pas de réponse/refus
10.	Tout en utilisant la même carte, en général, quelle est l'efficacité des annonces dans les ascenseurs?
	Très efficace
	Relativement efficace
	Pas très efficace
	Pas du tout efficace
	Ne sait pas/pas de réponse/refus
11.	NE PAS LIRE MAIS ENREGISTRER LE SEXE DU RÉPONDANT:
	HOMME
	FEMME
12.	NE PAS LIRE MAIS ENREGISTRER LA LANGUE DE L'ENTREVUE:
	FRANÇAIS

Appendix B - Detailed Tables

2. Have you seen, read, or heard any advertisement or information from the Government on the risks and consequences of using, buying, selling or carrying illegal drugs in foreign countries or on the precautions to take while abroad to avoid being implicated in drug-related crimes?

		A	ge		Gender		Language		Total
	16 to 24	25 to 34	35 to 54	55 and over	Male	Female	French	English	
Yes	52%	62%	76%	65%	71%	53%	64%	65%	64%
No	48%	38%	24%	35%	29%	47%	36%	35%	36%
Number of respondents	25	29	29	17	62	38	63	37	100

3. Where did you see, read or hear the ad?											
		A	ge		Ger	nder	Lang	guage	Total		
	16 to 24	25 to 34	35 to 54	55 and over	Male	Female	French	English			
Ad in elevator	23%	28%	26%	0%	24%	15%	22%	21%	22%		
TV ad	62%	67%	57%	73%	62%	65%	63%	63%	63%		
Brochure	0%	0%	9%	18%	7%	5%	10%	0%	6%		
Poster	0%	11%	17%	9%	13%	5%	10%	13%	11%		
Radio ad	15%	22%	22%	9%	20%	15%	20%	17%	18%		
Print advertisement in inflight magazine	0%	6%	9%	9%	4%	10%	5%	8%	6%		
Other	62%	33%	13%	36%	29%	40%	29%	38%	32%		
Don't know/no answer	0%	11%	0%	9%	7%	0%	5%	4%	5%		
Number of respondents	13	18	23	11	45	20	41	24	65		

4. Have you seen this advertisement?									
		A	ge		Ge	nder	Language		Total
	16 to 24	25 to 34	35 to 54	55 and over	Male	Female	French	English	
Yes	33%	41%	57%	12%	43%	32%	44%	31%	39%
No	67%	59%	43%	88%	57%	68%	57%	69%	61%
Number of respondents	24	29	28	17	61	37	62	36	98

5. Where?									
	Age				Ger	nder	Lang	guage	Total
	16 to 24	25 to 34	35 to 54	55 and over	Male	Female	French	English	
In elevator	38%	42%	44%	0%	46%	25%	33%	55%	40%
Print advertisement in inflight magazine	0%	0%	6%	0%	4%	0%	4%	0%	3%
TV	13%	8%	13%	50%	8%	25%	11%	18%	13%
Bus/metro stop	13%	8%	13%	0%	4%	25%	11%	9%	11%
Pamphlet	13%	0%	0%	0%	4%	0%	0%	9%	3%
Newspaper	0%	0%	0%	50%	4%	0%	4%	0%	3%
Airport	0%	8%	6% .	0%	4%	8%	7%	0%	5%
Don't know	25%	33%	19%	0%	27%	17%	30%	9%	24%
Number of respondents	8	12	16	2	26	12	27	11	38

6. Did you see this ad in an elevator?										
		A	ge		Ge	nder	Lang	Total		
	16 to 24	25 to 34	35 to 54	55 and over	Male	Female	French	English		
Yes	40%	57%	33%	0%	43%	33%	39%	40%	39%	
No	60%	43%	56%	100%	50%	67%	56%	60%	57%	
Don't know	0%	0%	11%	0%	7%	0%	6%	0%	4%	
Number of respondents	5	7	9	2	14	9	18	5	23	

7. Did you read the ad wl	hen you saw it?								
		A	ge		Gender		Language		Total
	16 to 24	25 to 34	35 to 54	55 and over	Male	Female	French	English	
Yes	83%	64%	53%	0%	67%	50%	59%	67%	61%
No	17%	36%	47%	100%	33%	50%	41%	33%	39%
Number of respondents	6	11	15	1	21	12	27	6	33

8. What is/was the principal message in this advertisement?										
	Age				Gender		Language		Total	
	16 to 24	25 to 34	35 to 54	55 and over	Male	Female	French	English		
Not to carry/be involved/get caught carrying drugs	44%	48%	28%	29%	39%	37%	43%	30%	38%	
Not to use drugs/stop using drugs	24%	10%	7%	35%	18%	16%	17%	16%	17%	
Not accept to carry/be aware of content of packages to be brought across border	0%	17%	24%	12%	13%	16%	19%	5%	14%	
Laws of other countries	8%	10%	7%	6%	8%	8%	3%	16%	8%	
Could be arrested/go to prison	20%	17%	3%	24%	15%	16%	16%	14%	15%	
Could get a fine	4%	3%	0%	12%	5%	3%	6%	0%	4%	
Be careful about drug trafficking	8%	3%	0%	6%	2%	8%	3%	5%	4%	
Could lose everything/high price to pay/severe consequences	12%	17%	17%	6%	16%	11%	17%	8%	14%	
Drugs are illegal	12%	7%	10%	12%	13%	5%	8%	14%	10%	
Keep Canadians from getting involved in drugs	0%	0%	0%	6%	2%	0%	2%	0%	1%	

8. What is/was the principal message in this advertisement?										
	Age				Gender		Language		Total	
	16 to 24	25 to 34	35 to 54	55 and over	Male	Female	French	English		
Not to go across border with drugs	24%	14%	17%	6%	13%	21%	16%	16%	16%	
Avoid anything that's illegal	0%	3%	10%	6%	3%	8%	5%	5%	5%	
To stop drug trafficking	0%	7%	3%	6%	3%	5%	3%	5%	4%	
Drugs are not good for health	12%	10%	3%	0%	8%	5%	0%	19%	7%	
If you are outside Canada, Government cannot do much for you	4%	0%	3%	0%	3%	0%	0%	5%	2%	
Don't take money/incentives to get involved in drug trafficking	0%	0%	3%	6%	2%	3%	3%	0%	2%	
Other	0%	0%	3%	0%	2%	0%	0%	3%	1%	
Don't know	0%	3%	3%	0%	3%	0%	0%	5%	2%	
Number of respondents	25	29	29	17	62	38	63	37	100	

9. How would you rate the effectiveness of this ad in transmitting information about the risks and consequences of getting involved with illegal drugs outside Canada?

	Age				Gender		Language		Total
	16 to 24	25 to 34	35 to 54	55 and over	Male	Female	French	English	
Not at all effective	0%	7%	7%	12%	8%	3%	8%	3%	6%
Not very effective	16%	14%	14%	6%	13%	13%	11%	16%	13%
Moderately effective	60%	48%	45%	47%	50%	50%	51%	49%	50%
Very effective	24%	31%	35%	12%	24%	32%	25%	30%	27%
Don't know/no answer/refused	0%	0%	0%	24%	5%	3%	5%	3%	4%
Number of respondents	25	29	29	17	62	38	63	37	100

10. How would you rate the effectiveness of elevator advertising in general?										
	Age				Gender		Language		Total	
	16 to 24	25 to 34	35 to 54	55 and over	Male	Female	French	English		
Not at all effective	12%	10%	7%	12%	7%	16%	13%	5%	10%	
Not very effective	8%	14%	35%	29%	16%	29%	21%	22%	21%	
Moderately effective	32%	35%	35%	24%	34%	29%	35%	. 27%	32%	
Very effective	48%	38%	21%	18%	38%	24%	24%	46%	32%	
Don't know/no answer/refused	0%	3%	3%	18%	7%	3%	8%	0%	5%	
Number of respondents	25	29	29	17	62	38	63	. 37	100	



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