

THE CANADIAN GROCER

VOL. XII

TORONTO AND MONTREAL, JULY 8, 1898.

No. 27

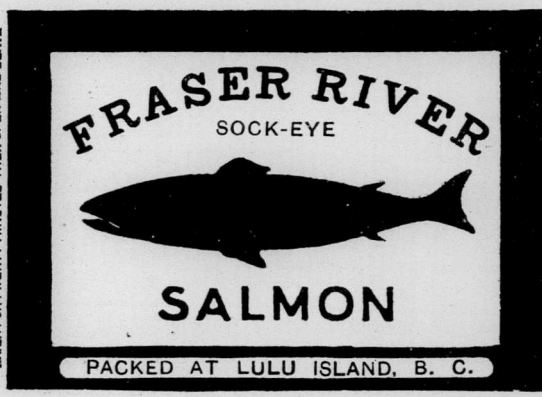
COLMAN'S MUSTARD



BEST ON EARTH



DIRECTIONS: OPEN ON OUTER EDGE, NEAR THE TOP. SO FISH WILL COME OUT WHOLE. TO SERVE, HOT PLACE CAN IN BOILING WATER FOR TWENTY MINUTES, THEN OPEN AND SERVE.



The above label is printed on heavy, white paper, embossed in gold bronze, and each can is wrapped in colored tissue paper.

**Just the
Thing** for the
**PICNIC
SEASON**



Everybody knows this brand and everybody likes it.

Keep in the Swim and Sell it.

J. H. WETHEY

Sole Manufacturer.

St. Catharines, Ont.

TALK THAT TALKS.

EVERYBODY who knows the grocery trade of St. John, knows that W. A. Magee has one of the handsomest retail grocery establishments in the city, and that his trade is of a character that will not tolerate poor goods. Here is a word from Mr. Magee:

St. JOHN, April 6th, 1898.

We carry 28 lines of Biscuits manufactured by the Queen Biscuit Co., and the **BOSS LUNCH MILK BISCUIT** is the quickest seller of them all. All their goods give excellent satisfaction to our customers. The sales of the **BOSS LUNCH MILK BISCUIT** have greatly increased with us. We think most highly of them.

W. A. MAGEE.

Mr. Magee believes in patronizing lower province industries if they produce good goods. So do you all. Give us a chance to prove our claim that **BOSS LUNCH MILK BISCUIT**, of which we are the sole manufacturers in Canada, possesses the same unsurpassed qualities that have sent the annual production in the United States up to 30,000,000 lbs.

We have given you just one testimonial. We could fill pages with them, from pleased customers as well as from merchants.

Remember—A delicious Lunch Biscuit at a popular price. Only the best materials go into our goods.

Queen Biscuit Co.

ST. JOHN, N.B.

(We manufacture over 500 lines of Biscuits.)

It Costs
No More.

Best
Because
Purest.

It Costs
No More.

The word "best" is misunderstood in Salt. Scientific methods of the day prove that the Vacuum Process, and that process only, makes a uniform, pure, sparkling Salt Crystal. We have the only plant in Canada for supplying Salt made by the Vacuum Process. Thus, Windsor Salt is doubly refined, cleansed, purified, dried. "As pure as Windsor Salt" is the trade phrase from which the quality of all other salts is judged. "Best because purest."

Windsor Salt

Leading Wholesalers Sell It.

The Windsor Salt Co., Limited, Windsor, Ont.

When you lower the Grade You're sure to lose trade.

"Standard Goods are best to handle."

Maypole Soap Dyes.

The highest quality of a brilliant, fadeless, quick, clean Home Dye there is or can be. Made in England. It washes and dyes at one operation. A trade-winner among economical women, and, remember, a woman is the power that pulls the purse strings.

Stower's Lime Juice.

The concentrated juice of West Indian Limes. Stronger by 20 per cent. than any other because of its absolute purity. "No musty flavor"—no free acid taste. The Lime Juice of quality. Keeps perfectly after the cork is drawn. "The Lime Juice that draws trade AND KEEPS IT."

Bi-Carb. Soda.

98 ~~5-100~~ of pure Bi-Carbonate of Soda in it—strong and white, and even in its unvarying grade of highest quality. Made by the United Alkali Company of Great Britain—MADE ON HONOR.

The "Hand-in-Hand" Brand.

Sold by leading wholesalers throughout
the Dominion.

AGENTS:

A. P. Tippet & Co.
Montreal and Toronto.

F. H. Tippet & Co.
St. John, N.B.

"A Penny Saved

is a penny earned"—that's the way we grow rich. All women understand this, and when they lose a "baking" because of a weak, inferior flavoring extract, they don't forget the grocer that recommended them to buy it.

You can rely on the pure, rich, strong flavor of Greig's Crown Brand every single time. The 40 different fruit, flower, and spice flavors are absolutely "true to nature."

You save a woman many pennies with

Greig's Crown Brand Flavoring Extracts

The Greig Mfg. Company.
Robert Greig & Co., Agts.
Montreal.

"A Penny Wise

is a pound foolish"—sometimes. Better lose a penny or two of your profits than to lose a customer. When you're trying to stimulate a man's appetite it doesn't pay to irritate his temper.

Some Sauces that give zest to appetite yield a relish that satisfies **only** with a liberal use of the sauce. A small amount of Lorimer's Worcestershire Sauce gives satisfaction because of its "body" and strength and flavor, which is peculiar to itself.

Added profits from cheaper sauces mean "a penny wise and a pound foolish."

Lorimer's Worcestershire Sauce

Robert Greig & Co., Agts.,
Montreal.



J. H.

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"TRUE FRUIT" FOUNTAIN SYRUPS

We are the manufacturers of the above justly celebrated Syrups, so well and favorably known to the trade throughout Canada.

Crushed Fruits and Syrups of every flavor you want for your Fountain.

Also "TRUE FRUITS" BRAND POWDERED FOUNTAIN CHOCOLATE.

The best is always the cheapest in the end.

Use "True Fruit" and you will be satisfied as well as the customer.

Write us for Quotations.

J. HUNGERFORD SMITH CO.,

Manufacturing Chemists, . . .

ROCHESTER, N.Y.
TORONTO, ONT.

CADBURY'S CHOCOLATES

ARE SIMPLY DELICIOUS AND ARE PACKED SPECIALLY FOR CANADIAN MARKET.

CADBURY'S COCOA

The LANCET says:—

"CADBURY'S represents the standard of highest Purity."

The ANALYST says:—

"CADBURY'S is the typical Cocoa of English Manufacture."

IT IS ABSOLUTELY PURE, THEREFORE BEST.

The MEDICAL MAGAZINE says:—

"For Strength, for Purity, and for Nourishment, there is nothing superior to be found."

It is not dark in liquor like those prepared with Alkali.

VIEW OF MANUFACTORY, BOURNVILLE

SCENE IN CADBURY'S COCOA ESTATE

CADBURY'S COCOA

(Absolutely Pure)

AND MEXICAN CHOCOLATE HAVE AN ENORMOUS SALE ALL OVER THE WORLD.

Agents: MESSRS. FRANK MAGOR & CO., ¹⁶ St. John St. MONTREAL



Gillard's New Pickle

THE FINEST PICKLE IN THE WORLD.

Only the finest English Pickling Vegetables, the purest of Malt Vinegar, and the highest grade Eastern Spices are used in making this delicious Table Relish.

12 Gold Medals have been awarded for superior excellence, and 6,000 of the leading hotels and restaurants throughout Great Britain use them exclusively.

Packed 2 doz. in case; single-case lots, \$3.40; 5-case lots, \$3.30 per doz.

Gillard's New Sauce

SOLD BY ALL WHOLESALE GROCERS IN CANADA.

None better. This is a good Sauce, and for gravies, soups, etc., is unequalled.

Barrel lots of 12 doz., \$1.75 per doz.; single doz. lots, \$1.90.

GILLARD & CO.

Sole Manufacturers,

London, England



AURORA

(Registered Trade Mark)

Ceylon Tea

THE NEW FLAVOR

Retails at 35, 40 and 50 cts.



Aurora Ceylon Tea possesses delightful invigorating qualities, and is absolutely pure. Packages, the most healthful and attractive. The trade make a good profit, and satisfaction to consumers is assured.

W. H. GILLARD & CO.
HAMILTON
Agents for Canada.

TANGLEFOOT

Sealed Sticky Fly Paper.



The principal requirement of sticky fly paper is stability, while in your stock as well as after it is opened for use.

Stability Tanglefoot possesses in the highest degree; constant and well directed experimenting have developed a paper very nearly perfect and not approached by anything in the line.

Sell Tanglefoot and you will know that you are supplying the latest ideas and improvements as soon as they are out.

SEE THAT IT LOOKS LIKE THIS.

40 cents a Box---\$3.40 a Case.

Vol. —
B
famil
manl
Pij
piper
cubel
Caps
true
same
Pij
white
same
entir
white
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This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XII. (Published Weekly)

TORONTO AND MONTREAL, JULY 8, 1898.

(\$2.00 per Year) No. 27

HOW PEPPER IS ADULTERATED.

BLACK pepper of the market is the dried immature fruit of *piper nigrum*, one of the piperaceae family. The family includes four plants of great utility to mankind.

Piper nigrum, black and white pepper; *piper longum*, long pepper; *piper cubeba*, cubeb berries; *artante elongata*, matico. *Capsicum*, or so-called red pepper, is not a true pepper, but a solanaceae, or one of the same family as the potato, tomato, etc.

Piper nigrum furnishes the black and white pepper; both are obtained from the same plant. Black ground pepper is the entire berry reduced to powder, while the white consists of the same berry decorticated or deprived of its outer and black husk or covering.

The pepperworts are a well-defined natural order, confined to the hottest part of the world and delighting in low places, valleys and the banks of rivers. Although neither the number of its genera nor of its species is great, yet the whole order is remarkable for its variety of active and useful plants. The aromatic black and long peppers, the astringent matico, the cubeb, useful in the treatment of inflamed mucous membranes, and the *artante eucalyptifolia* used in Brazil for colic.

Black pepper itself is a climbing plant attaining the height of from eight to twelve feet. The berries or drupes are at first green, then red, and if left still longer un-gathered, turn to a black; but before this latter change takes place the berries are gathered by hand and dried in the sun, the result being an entire change of appearance; instead of a red, smooth berry, we have black or reddish-black pepper corn, with cortex contracted and shriveled in such a manner as to form a veined network.

The plant is cultivated in various portions of the equatorial regions of the earth, the

zone of cultivation being confined to the isotherms of 82 deg. F. It would not, however, be strictly correct to say that this high mean annual temperature is essential or necessary, for the fact is that it is produced principally in the cooler valleys where the mean annual temperature does not, perhaps, exceed 70 deg. F.

The black pepper imported into this country principally comes from the islands of Malacca, Java, Borneo, and Sumatra. The commercial varieties are at least five, viz., Malabar, Penang, Sumatra, Trang and Tellicherry, names indicating the localities from whence they are derived. The differences which these different varieties of pepper present to the eye are evident enough when the several samples are at hand for comparison, but it takes a very practical observer to identify a solitary sample; and if samples of each of the kinds named were mixed together, it is doubtful whether an adept even could separate the berries again, identifying each sort with any correctness.

The merchant, indeed, relies more upon the weight than the appearance; he takes a sample of pepper-corn, and, by long practice, can tell in a moment whether it is a light or a heavy sample.

Chevallier, the French chemist, determined the weight of what is technically called heavy, half-heavy and light pepper; a litre of the first weighed 530 grammes; of the second, 512 grammes; of the third, 470 grammes. That there is considerable difference in weight in the different berries is certain, for Blyth carefully weighed 100 berries of each kind, giving a classification for the different kinds or brands according to the weight, and, of course, the value, as follows: Penang, Malabar, Sumatra, Trang and Tellicherry.

If the quality is to be judged of by weight, Penang and Malabar may be bracketed to-

gether as standing first, Sumatra holding the second, and Trang and Tellicherry bracketed together as third.

The whole of the ground peppers of commerce are mixtures of different kinds of peppers. There is probably no such thing to be found in the retail market as a pure ground Malabar, or a pure ground Penang. The principal varieties mixed for household purposes and retailed are Malabar, Penang and Sumatra. The first of these is the dearest; the usual mixture is:

Thirty-three per cent. Malabar to give weight; 33 per cent. Penang to give strength; 33 per cent. Sumatra to give color.

The pepper thus mixed is either ground by the aid of large mill stones or in an apparatus perfectly analagous to a coffee mill. The latter mode is far preferable, as the friction of the stones develop considerable heat and dissipates some of the aromatic principles.

Pepper thus damaged by the heat of the mechanical operations is technically known as "burnt."

In the case of white pepper, the ripe fruit of the same plant is soaked in water and then most of the dark pericarp is rubbed off. All the structures belonging to the pericarp are not detached, the skin separating at the vascular zone. The microscopic structure of white pepper is therefore the same as that of black, minus the portions removed.

Pepper has been adulterated for at least two centuries and a half. Pierre Pomet, in his general "History of Drugs," published in 1614, mentions pepper as "being generally adulterated with ground rice and the black with the dust of a crust of bread."

Among the adulterations enumerated by different analysts are linseed meal, rice, pepper leaves, mustard, wheat flour, sago, woody fibre, chillies, rape seed, Guinea

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.



For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

pepper, chicory, rye, laurel leaves, stones from olives, bone dust, etc.

However various may be the adulterations, in Paris alone, relates Chevallier, he was acquainted with a factory producing from 1,200 to 1,500 kilograms annually of a mixture sold solely for the purpose of adulterating pepper. The more commonly known of the adulterations in use in this country are marked solely under the trade names or letters P. D., H. P. D., and W. P. D., abbreviations for "pepper dust," "hot pepper dust," and "white pepper dust." The first, or P. D., used to be principally composed of faded leaves, but linseed meal is now preferred. H. P. D., chiefly the husk of mustard, and W. P. D. is ground rice.

Sometimes light-weight peppers are macerated in salt brine, to impregnate with salt and give more weight. Of course, in analysis, this sophistication is easily detected.

Sand, which should never exceed 7 per cent., is a frequent adulterant. The more important constituents of pepper are an alkaloid piperine, a volatile oil and the resin, and upon these ingredients its value as a condiment depends.

The retail dealer and the manufacturer, and, I might say, the purchaser, are jointly responsible for the adulteration; the former, by encouraging the sale and manufacture of cheap and impure food adjuncts, and the latter, in trying to get spices at a price less than will warrant the sale of pure articles.

The upright trader is placed in a most trying and unfair position in consequence of adulteration. He is exposed to the most ruinous and unscrupulous competition; too often he is undersold, and his business thus taken away from him. In advocating the suppression of adulteration, we are, therefore, advocating the rights and interests of all honorable traders.—Grocery World.

Henry Silver commenced business as fancy confectioner, etc., in Edmonton, N.W.T., on July 1.

HE TALKED OF FRUIT, FISH AND HONEY.

ON Saturday last I had a brief chat with Mr. D. S. Austin, of Wooler, Northumberland Co., Ontario. Trade and matters appertaining thereto were naturally the subject matter of our conversation. When I interrogated him in regard to the fruit crop, which is one of the staple industries of that part of the country, he said:

"Strawberries! I never saw the like of before. The crop is enormous. To give you some idea: In one day a farmer near us picked 10,000 boxes of strawberries. And he did not go over the whole of his patch either. He calculated to me that if he had been able to do so he would have gathered three thousand boxes more. It is about six or eight years since the cultivation of strawberries began in our part of the country"

"What about the apple crop?"

"It is good. It is not, perhaps, altogether what might be called enormous, but it promises to be as good as it was two years ago. All kinds of small fruits, such as cherries, berries, currants, etc., are a good crop this year.

Mr. Austin informed me that the honey industry in Northumberland county is growing rapidly. "The output this year," he explained, "will exceed that of all others. There is hardly a farmer who has not at least ten to fifteen colonies of bees. And not only is the quantity large, but the quality is, I think, the finest I ever saw. You can see through it. There is so much clover this year; the country is covered with it. The section and cap manufacturer in Wooler cannot fill orders. Oh, I think we will see better times," added Mr. Austin. "At any rate, everything looks that way now."

He also referred to the stock-raising industry, and stated that practically every

farmer was enlarging his business in this line.

From fruit, Mr. Austin began to talk about fish, not in a commercial sense, but in a recreative sense. Last week, he spent a few days' trout fishing, north of Hastings. "And they are trout," he enthusiastically explained. "Speckled beauties of from two to four pounds each!" This is Mr. Austin's second year as a fisher of trout, and he has all the enthusiasm of a young convert, while upon his face he bears the trout fisher's bronze.

OMAR.

MONTREAL GROCERS' PICNIC.

A special session of the Retail Grocers' Association, of Montreal, was held in the Monument National Hall on June 29. President John Scanlan, who presided, explained that the meeting had been called to receive the donations from friends of the association, which the picnic committee had collected.

Mr. Willison, president of the games committee, reported that a lacrosse match between the National and Cornwall teams had been arranged. Mr. Dionne reported that the music and dancing committee had secured the services of Ratto's orchestra. Satisfactory reports were received from the other committees, and the meeting adjourned.

OUTPUT OF CEYLON TEA.

The output of tea from the Island of Ceylon at present amounts, roughly speaking, to about 100,000,000 pounds per annum. Mr. P. C. Larkin, in conversation, stated that the output of "Salada" Ceylon tea amounts to nearly 1½ per cent., or one chest of tea out of every 75 that is grown on the Island. This is certainly a most extraordinary quantity of tea for any Canadian firm to handle, when one thinks of the tremendous demand in England for this tea. As Mr. Larkin explained, of course, this includes the sale of "Salada" in their American, as well as their Canadian branches.

Hello Hamilton!

Lucas, Steele & Bristol, please. Hello! that Mr. Healy? Yes, thank you, trade is fairly good. Say, those Muscatel raisins are O.K., and that "Uriba" Japan is a trade getter. How's sugar to-day? So no change, eh? Well, send me a car of half Klondike and half granulated, and ten half-chests "Uriba" Japan; can't do business without that, you know. Five cases "Empire" Salmon; it's a good one. Two sacks McDuff Japan Rice. What's that? $\frac{1}{2}$ cent higher? Well, all right; send it on; must have it. That's all now. Will save balance order for friend TOBY. G'bye.

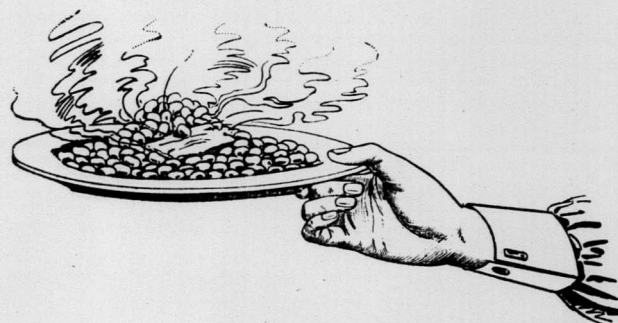


If you want quality here it is.

If you desire a great seller here it is.

Beyond a doubt these are the best.

Medium price for finest quality.



JAMES TURNER & CO., - Hamilton

SOLE AGENTS FOR HAMILTON.

A Live Seller

"REINDEER BRAND"

CONDENSED COFFEE

There is no chance of spoiled coffee.
A child can prepare "Reindeer."
It never fails to please.

WE CAN . . .

supply your wants
with the . . .
Choicest of
CANNED GOODS

Picnic Season

Choice brands Red Sockeye Salmon ; Lobsters (tall and flat) ; Fresh and Kippered Herrings ; Potted Ham, Chicken, Beef, and Tongue ; Deviled Ham, Chicken, Beef, Tongue, and Turkey ; Boneless Turkey, Chicken, Duck, and Pigs Feet ; Chipped Beef, lb. and ½ lb.

WRITE US FOR PRICES.

THOS. KINNEAR & CO.,

Wholesale Grocers,
49 Front Street East,

TORONTO.

CONCENTRATION OF EFFORT.

RUFUS CHOATE advised young lawyers to "carry the jury at all hazards; move heaven and earth to carry the jury, and then fight it out with the judges on the law questions as best you can."

William Wirt wrote of a former Chief Justice of the United States: "There is John Marshall, whose mind seems to be little less than a mountain of barren and stupendous rocks—an inexhaustible quarry from which he draws his materials and builds his fabrics, rude and Gothic, but of such strength that neither time nor force can beat them down; a fellow who would not turn off a single step from the right line of his argument though a paradise should rise to tempt him."

"Never study on speculation," says Waters; "all such study is vain. Form a plan; have an object; then work for it; learn all you can about it, and you will be sure to succeed. What I mean by studying on speculation is that aimless learning of things because they may be useful some day; which is like the conduct of the woman who bought at auction a brass doorplate with the name of Thompson on it, thinking it might be useful some day!"

Definiteness of aim is characteristic of all true art. He is not the greatest painter who crowds the greatest number of ideas upon

a single canvas, giving all the figures equal prominence. He is the genuine artist who makes the greatest variety express the greatest unity, who develops the leading idea in the central figure, and makes all the subordinate figures, lights, and shades point to that centre and find expression there. So in every well-balanced life, no matter how versatile in endowments, or how broad in culture, there is one grand central purpose, in which all the subordinate powers of the soul are brought to a focus, and where they will find fit expression. In nature we see no waste of energy, nothing left to chance. Since the shuttle of creation shot for the first time through chaos, design has marked the course of every golden thread. Every leaf, every flower, every crystal, every atom, even, has a purpose stamped upon it which unmistakably points to the crowning summit of all creation—man.

Young men are often told to aim high; but we must aim at what we would hit. He who cannot see an angle in the rough marble can never call it out with mallet and chisel. No, a general purpose is not enough. The arrow shot from the bow does not wander around to see what it can hit on its way, but flies straight to its mark. The magnetic needle does not point to all the lights in the heavens to see which it likes

best. They all attract it. The sun dazzles, the meteor beckons, the stars twinkle to it, and try to win its affections; but the needle, true to its instinct, and with a finger that never errs in sunshine or in storm, points steadily to the north star; for, while all the other stars must course with untiring tread around their great centres through all the ages, the north star alone, distant beyond human comprehension, moves with stately sweep on its circuit of more than 25,000 years, for all practical purposes of man, stationary, not only for a day, but for a century. So all along the path of life other luminaries will beckon to lead us from our cherished aim—from the course of truth and duty; but let no moons which shine with borrowed light, no meteors which dazzle but never guide, turn the needle of our purpose from the north star of its hope.—Pushing to the Front.

NEWFOUNDLAND WANTS BUTTER.

A St. John's, Nfld., broker and commission merchant, giving good references, would like to be put in communication with some reliable shipper of Canadian butter. Any readers of THE GROCER who may wish to take up this market, may address W. H. Franklin, Water street, St. John's, Nfld.



VICTORY

is not gained by using poor ammunition.

The Grocer

who handles cheap or inferior goods cannot expect to come out victorious.

Imperial Cheese

The only cheese that scored 100 Points (Absolute Perfection) at World's Fair.

KEEP COOL.

Opportunity

You remember what Bacon once said, "A wise man will **make** more opportunities than he **finds**." The grocer who never has to refuse a customer a widely advertised article takes advantage of his opportunities—he gets the trade that his competitor just across the street loses.

He is "up to the times" with his ready response—folks want a thing **when they want it**. And folks want Flake Barley now—they want a breakfast cereal that doesn't heat the blood. They get it in Tillson's Flake Barley. "Opportunity" isn't waiting round the corner to surprise you—it is right beside you. Will you recognize it?

Tillson's Flake Barley.

The Tillson Company, Limited
Tilsonburg, Ont.

From Manufacturer to
Retailer Direct.

TRADE CHAT.

THE Port Arthur, Ont., Herald states that one of the strongest wholesale grocery and provision firms in Canada will establish a branch in that town shortly.

An oil boom is reported near Smith's Falls, Ont.

A cigar factory, 50 x 40 feet, and four storeys high, is to be erected in London, Ont.

The St. John, N.B., grocers have secured two bands, the City Cornet and the Artillery, for their pic-nic on July 26.

Ryan Bros., grocers, etc., Inglis street, Truro, N.S., have had a Webster refrigerator built into their grocery store.

There have been shipped from Alma, Ont., station, since New Year's, between 550 and 600 head of cattle, and between 900 and 1,000 head of hogs.

Gorman, Eckert & Co., spice mfrs.,

London, Ont., are having plans prepared for a five storey warehouse 50x100 feet on Clarence and York streets, London.

A despatch from Richibucto, N.B., states that mackerel are plentiful and of good quality, but the price is so low that it scarcely pays to ship them. It is stated that canning will be the only alternative unless prices advance.

It is reported that another large shipment of provisions will likely be made from Halifax early next week for Porto Rico, or some port in Cuba. It is said that Moir, Son & Co. have an order for over 600 barrels of pilot biscuit, and that the firm ordering the biscuit have also ordered a large variety of other provisions, to be ready when the steamer is ready to sail.

An unusual attraction has drawn much attention to Hargrave's grocery store in Winnipeg. It was an immense turtle, weighing eighty-three pounds, and said by

those who know something of these creatures to be fully seventy-five years of age, and was the bigger attraction from the fact that such large turtles do not flourish in the Winnipeg climate.

ROOT BEER EXTRACT.

The so-called root beer extract is prepared by various formulas. The following, from the Druggists' Circular, is a typical one:

Sassafras bark.....	1 ounce.
Pimento.....	1 ounce.
Wintergreen.....	1 ounce.
Hops.....	¼ ounce.
Coriander seed.....	½ ounce.

Diluted alcohol, a sufficient quantity.
Percolate until 10 ounces of tincture are obtained.

The extract is added to carbonated water when drawn, in the proportion of half a teaspoonful or more to one glass. If more "body" is required, the extract is to be mixed previously with a little syrup.

Do you know

that the average Grocer does not make enough profit? All Pure Gold Goods pay you **very well indeed**.

Besides,

the Company assist you to sell their goods.

Why,

then, not give us a chance to help you lift up the ratio of profit?

**SELL
GOOD,
PROFITABLE
LINES
ONLY.**

PURE GOLD MFG. CO.
31-33 Front St., E.,

TORONTO

OLIVES

"SELECTED" and
"MAMMOTH"

in 8 oz., 10 oz., 16 oz. and 18 oz.
Fluted and oval bottles.

PRICES RIGHT.

Our Travellers will be pleased to show you our "Special Design" Fancy 5-lb. Tea Canner. Lithographed in three colors and embossed in gold. Undoubtedly the handsomest package ever offered in Canada. **Sells on sight.**

THE DAVIDSON & HAY, LIMITED, Wholesale Grocers, TORONTO

CHARACTER IN THE THUMB.

"If you will allow me the Hibernicism," said a young lady of observation, "I would like you to note for me that the true index finger is the thumb. I do not mean that from the length of its phalanges you can find out whether there is a blonde divinity or a brunette fate awaiting you, or that from its spatulated or oval nail I can tell whether you like pictures or horse races—all that sort of digital conjuring I leave to the palm mysticists. But, what I do mean is, that the thumb is a remarkable indicator of its owner's bodily and mental condition.

"The new-born babe holds its thumbs in the palms of its hands, clenched in its little fists, and it is only when the mind and body both expand that it takes its thumbs out and holds them up as independent organs. What deep connection there may be between this fact and our simian ancestry I cannot say. Let mothers watch their children's thumbs, and, if they stick out boldly, it is an unfailing indication of good health and aggressive disposition, while, if they have a tendency to seek the shelter of the fingers, it means feeble health and subservient will.

"Just notice the thumbs of your friends, now, and you will see the same relations between their posture and the man's constitution of mind and body. The weak man's thumb is weak and pendent, and strong man's thumb is strong and erect. The parallelism is so marked that you can tell from a glance at a man's thumbs whether he is an aimless thinker or a man who carries his ideas or somebody else's into action.

"It may be treachery to my sex, but I don't mind telling you that it will be a good thing for you fellows to mark well the thumbs of the ladies of your choice. If the girl's thumb, be it ever so prettily rosy, has a tendency to stand at right angles to the hand—well, the gray mare will need a bit, that's all; while, if it lies flat or droops a little,

you can count on martial submission to the master mind, and that's the sort of domestic paradise all you sons of Adam are looking for, isn't it?

"With the waning of the powers of frame and brain comes the depression, I had almost said the recession, of the thumb, and whether in senility or idiocy the thumb is always turned in. And then, when you turn your face to the wall and know no more summer's heat or winter's cold, those that stand about you and say: 'Well, poor old chap, he's gone at last,' will find that you have tucked your thumbs away in the shelter of your hands, just as you had them when you were a little baby."—The New York Sun.

THE WAR TARIFF ON TEA.

A Washington despatch says: The recently enacted war tariff places a duty of 10c. per pound on teas. In many cities there are now stored large quantities of free teas imported under the former tariff. In a number of instances importers and warehousemen have desired to bond warehouses for the storage of imported teas without being required to remove the free article now stored in such premises. The regulations of the Treasury Department forbid the use of bonded warehouses for any other purpose than the storage of imported merchandise in bond.

In view, however, of the emergency and the expense and annoyance which would be involved by the removal of the free teas, the secretary of the Treasury has consented to the bonding of warehouses, provided the free teas now stored therein are kept entirely separate from all other goods, and they be removed therefrom within six months, when the warehouses are to be rebonded. The concession applies only to teas.

The regular meeting of the Montreal Grocery Clerk's Association was called for Sunday, July 3, but owing to the small attendance it was postponed until Sunday, July 17.

GOOD AND BAD WASHBOARDS.

In washing clothes much depends upon the soap or washing compounds used, but a great deal depends upon the washboards employed. There are a great many washboards on the market which are poor in both washing and wearing properties. What is wanted are frames that will not twist or warp, that are thoroughly ventilated and made of extra heavy zinc with hardwood frames and improved tops. This desirable description of washboard is manufactured by Boeckh Bros. & Co., of Toronto, who turn out ten different sizes and designs. Every board is branded "Boeckh," and is guaranteed. The "Boeckh" is a washboard which merchants can be recommended to handle.

TRURO CONDENSED MILK.

The Truro Condensed Milk and Canning Co., Limited, whose building and works were completely destroyed by fire in May last, have got their new premises completed, and work was resumed on Saturday last. The building is L-shaped, and covers a ground space of some 13,000 feet. The main portion is two storeys high, the north-west angle, where the condenser is situated, towering to three storeys. The floor space in the building contains an area of 15,148 feet, with the addition of 3,600 feet of floor space in the boiler room. The machinery, etc., placed in position is all of the most modern make, and will have about the same capacity as that in the old building.

ADVANCE IN MUSTARD.

Cable advices report very much higher prices abroad for German mustard seed, naming a figure equivalent to 4½c. laid down here. Advices from the other side received by wire to-day state that the stock of Sicily and Bari seed in the primary market is almost exhausted, and for what little remains holders are asking a price equivalent to 6c. laid down here.—N.Y. Journal of Commerce.

LAPORTE, MARTIN & CIE.

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

"Princess Louise" Japan Tea.

"Victoria" Japan Tea.

"P. Richard's" Brandy.

"Mitchell's" Whiskeys.

72 to 78 St. Peter Street, MONTREAL.

BRUNNER, MOND & Co.'S



Bicarbonate of Soda

Soda Crystals

Concentrated Sal Soda

Caustic Soda

Bleaching Powder

Pure Alkali

BEST IN THE MARKET

WINN & HOLLAND
MONTREAL

SOLE AGENTS
FOR CANADA

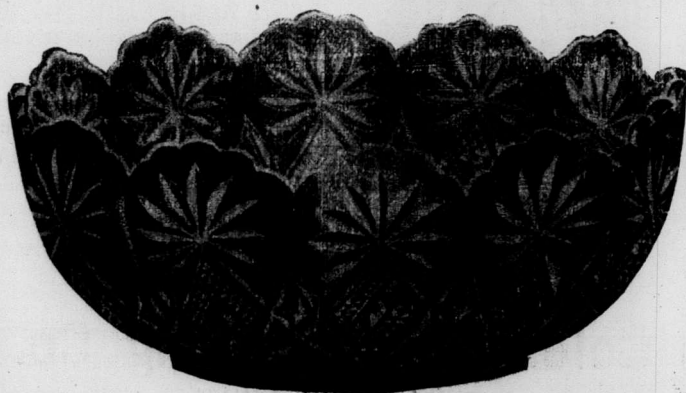
PUREST THAT
CAN BE MADE

IN ADDITION TO OUR USUAL SPRING IMPORTATIONS OF SOME OF THE LATEST AND MOST SELECT PATTERNS IN

Dinner Sets, Tea Sets, and Toilet Sets

from most of the celebrated manufacturers, we are pleased to inform our customers that our stock for Fall trade is now complete in

LAMP GOODS AND LAMP TRIMMINGS OF EVERY MAKE.



A Trial Order Solicited.

Prices as low as the lowest.

The John L. Cassidy Co.

Limited.

339 and 341 St. Paul Street

MONTREAL

GREAT GAINS ARE EXPERIENCED

by the merchants who carefully study their tea trade, for, if you suit the taste of your customers on tea, it is a foregone conclusion that you can suit them with other things.

Give good value and sell the best. **Ludella Ceylon** is unsurpassed for purity and flavor. You can gain the confidence of your customers by selling it.

LEAD PACKAGES.

25, 40, 50 and 60c.

H. P. ECKARDT & CO.

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Agents

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WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

And all Grocers' Sundries

The H. A. NELSON & SONS CO., Limited

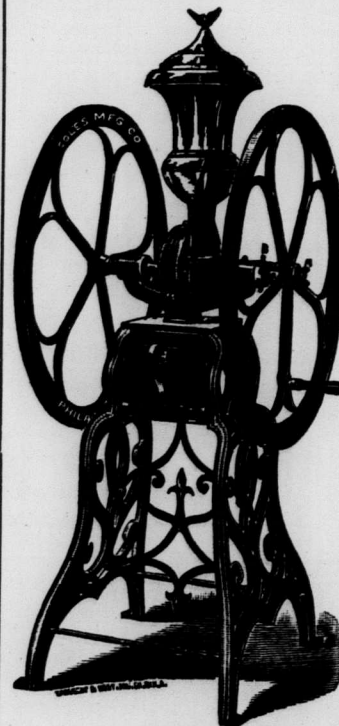
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56 and 58 Front West, TORONTO.

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recommended by
all leading gro-
cers.

Sovereign
Matches



Notice.

Having introduced our-
selves, we now wish to make
a few claims.

Your first consideration na-
turally is—to buy the best mill
at the lowest price.

We Claim to have the
easiest and quickest Grinders.

We Further Claim to
have the most effective and
accurate Adjustment.

We Again Claim that our
Grinders will give you the
longest service.

And for all this you pay
nothing extra, even though
we have patents on our mill.

No 18
Agents { **TODHUNTER, MITCHELL & CO., Toronto**
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.
PHILADELPHIA, PENN'A.



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WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

IT IS WELL HE FAILED.

THE financial collapse of young Mr. Leiter may be a bad thing for Mr. Leiter, but, as an object lesson, it is a good thing for the world.

Men who suddenly make millions by manipulating the markets usually lose them by the same methods they employed in making them. But, aside altogether from the question as to whether money thus made is retained or not by those who make it, the moral influence of such men as Leiter is bad.

When Mr. Leiter was in the height of his fame, when he was putting up the price of wheat, and making money faster than men could count it, there were, doubtless, thousands of young men whose ambition was to emulate him. And a great many of them are sorry young men to-day because they essayed to emulate him.

The best way, the surest way to get money is to work for it, whether it be in working for someone else or for yourself.

The value of money is commensurate with what it costs to obtain it. "Easy come, easy go," says a proverb. Leiter did not earn his money. It is only when money is earned that it is valued. The millions which

Leiter possessed during the brief heyday of his fame were not worth as much to him as thousands are to many a man who has earned them by honest effort.

No, it is not the Leiters young men should emulate: It is the men who, by steady and intelligent application, by honest and persistent effort, have won success that are to be taken as examples. The one is the way of the gambler; the other is the way of the business man. The one leads to Ruin, the other to Success.

SIX MONTHS' FAILURES.

One of the things by which the financial condition of the business men of a country can be judged is the failure list.

A few days ago, Bradstreets issued a return giving the failures in Canada during the first six months of the present year, and, by the figures therein adduced, one can come to no other conclusion than that the financial condition of the business men in this country is at least improving.

The total number of failures were 813, against 1,074 during the same period of 1897. The assets were \$2,646,070, against \$3,009,460, and the liabilities \$5,799,643, against \$7,618,643.

This means a decrease of 24.3 per cent. in the number of failures, and a decrease of nearly 24 per cent. in value of liabilities, while the proportion of assets to liabilities was 45.4, compared with 39.5 in 1897.

GEM JARS AGAIN ADVANCE.

Another advance in gem jars is to be noted this week, making the second within the past fortnight.

The appreciation is one dollar per gross, which, together with that noted last week, makes a total gain of two dollars per gross.

Prices, per gross, to the retail trade are now as follows:

Wine measure: Pints, \$7.25; quarts, \$7.50; ½-gallons, \$9.50.

Imperial measure: Pints, \$7.75; quarts, \$8; ½-gallons, \$11.50.

In view of the large fruit crop, the demand for gem jars has, this season, been greater than usual. The factories are said to be practically cleaned out, and there are only a few holders.

TITE BARNACLES IN THE CIVIL SERVICE.

THE particular office of the Circumlocution Office, made famous by Dickens, was to know how not to know a thing. We have all been delighted by the inimitable manner in which, in "Little Dorrit," he derides it, but, while we are being thus amused, we forget that not one, but many Circumlocution Offices exist, even in Canada. They are a part of the Federal, they are a part of the Provincial governmental machinery.

Let any man, who is not acquainted with one or more of the chiefs, seek information of most of the departments of the Government and he will find this is a fact, and not a creation of the imagination.

Want to know anything and Tite Barnacles will flash fire at you, particularly if you press for the desired information. The idea of wanting to know, you know! It is preposterous!

The Circumlocution Offices in Canada, unlike that depicted by Dickens, were not created by either Federal or Provincial Governments with the object of not knowing how to do a thing, but they succeed admirably, notwithstanding, in not knowing how to do a thing.

There are some men holding positions in the civil service in Canada who are all that can with reason be desired. They are courteous, know their business, and are prompt in supplying information when it is sought. But they are the exception and not the rule.

In the Canadian Circumlocution Offices we find among the Tite Barnacles two classes: One that is too impudent to furnish information, even if capable of doing so, and another that cannot furnish the information because he has not brains equal to the task of doing so.

The last thing in the world which the average civil service employe seems concerned about is the duties appertaining to the department in which he is employed. His first concern is himself, and his second is the party under whose auspices he got into office. He cares nothing about the interest of the people as reflected in his particular department. He probably never even thought of the matter. He is the feudal lord; the people are his vassals.

In a commercial enterprise every employe from the head of each department to the boy, must have at least some concern for the interest of his employers if he is to retain his situation. He strives to inform himself so that he may be able to intelligently give customers information as to goods and he aims to be courteous.

This is the rule in the place of merchandise; this is the exception in the place of Governmental Departments. But what belongs to the one belongs to the other. And that it does not is because in the carrying on of Government business principles seldom obtain.

Ministers are, as a rule, appointed to the charge of departments in accordance with political exigencies, not in accordance with the ethics of business, and the same rule applies to subordinates.

Supposing, for instance, that in some large business concern, from the chief of the departments down, the various positions were filled with men whose qualification was not the determining factor. There would obviously be but one result.

It is becoming more and more evident that the rules which apply to the management of a business must apply to the Government of the country. And these rules shall apply just as soon as the business men of the Dominion are sufficiently independent of party to demand their enforcement. Then, when "we want to know, you know," we shall not have to importune Tite Barnacles, and government will, at any rate, be for the people.

CULTIVATION OF STRAWBERRIES.

MM. C. J. GRENIER, of Outremont, has succeeded admirably in growing strawberries in the newest way discovered, i. e., on barrels. It has been found that the fruit grows and ripens just as well this way as on the ground, with the advantage, also, that it is quite free from dirt. Mr. Grenier took a small barrel, about the size of a nail keg; round this, at regular intervals, about six inches apart, he bored medium augur holes; through these holes he slipped the roots of the strawberry plants, wrapped in paper to prevent breaking. He then filled the barrel with good earth, and also placed several plants on the top. This was done in March. The barrel

is now a mass of beautiful vines in full bearing. Some of the fruit is so heavy that it has to be supported.

This new way of growing strawberries can be adopted by many who have only a small space. The barrels need not be placed more than four feet apart, and half a dozen would supply enough fruit for a family, and afford much interest in attending to them. The only thing needed being to keep the earth moist.

The barrel in full bearing makes a novel and suitable summer decoration for shop windows, and grocers might bear this hint in mind and have ready for next season something that will attract general attention.

AN AGREEMENT ON SUGAR.

For some time the sugar business east of the Midland Railway has been a most unsatisfactory one, as far as the wholesale trade was concerned.

The particular cause of the unsatisfactory condition of affairs was the cutting of prices, sugar commonly being handled at 5c. per barrel above actual cost, which, of course, was rather a loss than a profit.

Now, however, an agreement has been arrived at whereby this cutting is to be obviated. The agreement will go into operation in a few days, when some readjustment of prices will be made. A conference was held in Montreal on Wednesday in regard to the matter.

NEW CANNED LOBSTER.

A few shipments of new pack lobster are arriving this week for Toronto wholesalers.

As previously intimated, prices are much higher than a year ago, half pound tins being 10c. per dozen dearer, and one pound tins 20c. dearer.

Wholesalers' ideas as to price to the retailer is \$1.60 for half pound flats; \$3 for one pound flats, and \$2.50 for one 'pound talls.

Canned lobster is gradually becoming a luxury, and it is the opinion that the consumption will gradually turn to half-pound tins on account of the high price, as these sized tins will sell about the figure that one-pound tins did a few years ago.

DROPS FROM THE EDITOR'S PEN.

Be in love with the work you wed if you would win in it.

Do not put on airs in business. They blow away trade.

Lazy people are more tired than even people who work laboriously.

Unlucky is he who pins his faith in luck and not in his own energies.

The time to stop advertising is when the merchant stops doing business.

It is not going as you please, but going as you ought to go that wins in business.

As a man's character is so is his face. As a merchant's window is so is his business.

The man who minds his own business has not time for worrying about his competitors.

Pleasant manners corral many customers, but brusqueness causeth them to stampe.

The cash system turns some customers away, but they are the no-money customers.

The war between the United States and Spain is beginning to cost men as well as money.

If you do not keep your eye on your business your creditors will soon have their eyes upon you.

He who is habitually late to business is usually never a dangerous competitor in life's warfare.

Gas is all right for filling a balloon, but unsafe is it to depend upon for building up a business.

Protectionists and free traders alike are gratified when trade is free from the shackles of Hard Times.

Its no more dangerous to fool with a buzz-saw than it is to fool with bad and dishonest business methods.

When a business is not treated right all the logging chains in creation will not prevent it taking wings.

It is better to have common sense without a university education than a university education without common sense.

AMONG THE RETAILERS.*Brains in
the Grocery
Business.*

It would be interesting if some of the many who have, with a great deal of enthusiasm and a flourish of trumpets, started out to make a living at the grocery business, but after a year or two of hard work have acknowledged the futility of their efforts, would kindly step to the front and give the history of their short careers. In some such cases the answer would be that they did not sell enough at profit enough to make the enterprise pay. They seemed to be doing a good business, the rate of profit they allowed themselves was as high as their neighbors asked, but somehow it did not pay. Further information would not be given, because further reasons for the failure are not understood by the party in question. Others who have not made ends meet think they thoroughly understand the influences that combined to cause the non-success of their plans.

These would tell us how their expenses added up to \$2 or \$3 per week more than they anticipated; how they were gradually persuaded to give credit, which took their capital away from their business, made it impossible to get the cash discount from wholesale firms, and, in other ways, made it more difficult to do business; how their neighbors cut down the price of canned goods, or sugar, or some other staple article, or gave his profit away in trading stamps, and that he followed suit to keep what trade he had; how he bought too much fruit some days and lost a good deal through either selling it at a loss or not selling it at all.

In fact, the causes which might be assigned for the failures noted from week to week are so many and varied that one interested in the business soon learns that the story told of a famous artist might be told with truth of any grocer who makes a good living out of the grocery business nowadays. The artist in question was noted for the brilliancy and the lasting qualities of the coloring of his pictures. A wondering critic asked him the question, "Pray, sir, what do you mix with your pigments?" The answer came, after a little thought, "Brains, sir."

There seems to be no limit to the extent, the capacity of brain force that can profitably be mixed with the grocery business. It is true that some such businesses do not need much. The small dealer on a side street needs but to know the size of the demand for the limited line of goods he handles. The dealer in a comparatively larger business must use comparatively more wisdom in buying, handling and selling his goods. This is true right up the line till we reach

the large, up-to-date cash businesses, where the hackneyed motto "Small profits and quick returns," is truly exemplified. Here, there is no limit to the amount of thought which can be and must be bestowed on the business. The shrewdest of merchants cannot allow such a business as this to run itself a month, or even a week, without running the risk of losing a grasp of the conditions affecting it.

The markets have to be closely watched, stocks have to be kept full and well assorted, the public taste must needs be carefully watched, to be ready with a new article in favor and ready to drop any article out of favor; advertising must be kept bright and always up-to-date.

Then, there are many special ways in which a plentiful mixture of brains is advantageous. For instance, one large dealer on King street, has for years made a study of the conditions affecting not only the sale and handling of, but also the manufacturing of butter. The result is this firm receives the whole output of a large number of dairies in the neighborhood of the city, and is sure of a constant supply of first-class butter, as the proprietors can tell from the taste, smell and appearance of inferior goods, the trouble causing the butter not to be up to the standard, and are in a position to tell the maker what to do to avoid further trouble of a similar nature. It has taken this firm fully 20 years to get the grasp it now has of the manufacture and handling of butter. The result is that this firm has a remarkably large and satisfactory butter trade.

A study similar to this can be made of the conditions affecting fruit, vegetables, eggs, or in fact any article which is not proprietary. Any man can open up a grocery store, but it needs continual care and constant study to make a grocery business a well-paying one.

THE RAMBLER.

NOT HURT BY DEPARTMENTALS.

A local merchant who does an extensive business tells us that the departmental stores do not hurt him in the least. He says people, as a rule, do not go back to these places more than once. They soon learn that they can buy as cheap and infinitely better articles in their own towns. The success of the departmental stores depends altogether on their enormous advertising. The local merchant who advertises has nothing to fear in competition from outside sources. It is generally the man who does not spend a dollar in advertising who talks the loudest about buying in Toronto. Advertising is the secret of any successful business.—Victoria Warder, Lindsay, July 1.

THE LAST GREAT MONOPOLY.

THE STANDARD OIL CO. continues to extend its sphere of influence, having lately secured the control of several of the small independent petroleum concerns in Canada.

Negotiations have been concluded, and The Minhinnick Refining Co. and The Petrolea Crude Oil Co. are under the control of this gigantic concern for the next five years. The Standard Oil Co. has, it is said, refused to pay a lump sum for the different properties, but a valuation is to be made and the price then decided upon.

Large additions to the works already established in Sarnia, and which cost between \$300,000 and \$400,000, will be made. Sarnia will then, it is claimed, be the headquarters of the coal oil industry in Canada, and will doubtless reap advantage thereby.

SHOULD HAVE BEEN TWO POUNDS

In the issue of June 24 there was a reference in the Montreal market reports to some contracts for new pack strawberries. Through an error the goods in question were described as three pound instead of two pound tins. The contract was for the latter, the price being \$1.35 to \$1.40.

TOBACCO GROWING IN ESSEX.

The remarkable success of the tobacco crops put in by the farmers of Essex county, Ontario, has resulted in a great increase in the amount of land set apart for the cultivation of "the weed." About a million pounds were marketed last year, and it is estimated that Essex county will produce from 8,000,000 to 10,000,000 pounds this year, should the weather be at all favorable. Owing to cool weather the plants are somewhat backward, but those set out are doing well the past few hot days. It is estimated that the acreage of tobacco will be: Mersea township, 1,500 acres; Gosfield South, 1,000; Colchester South, 800; Malden, 250, and Anderdon, 300 acres, with several hundred acres in the other townships, principally Sandwich East and West, making the total acreage between 5,000 and 6,000 acres in tobacco. Some farmers in the Niagara district are also putting in an experimental crop this year.

TEA DAMAGED.

Through a fire in the factory of The Gale Manufacturing Co., Toronto, The Cowan-Ramsay Co., tea brokers, who occupy part of the same premises, suffered loss by fire and smoke. The insurance carried is \$20,000. The company is not prepared to estimate its loss.



The **E. B. Eddy Company, Limited**
HULL, CANADA.

Is the Leader in the

MATCH BUSINESS

Telegraph
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Tiger

Safety
Parlor
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Because Mr. E. B. Eddy is the originator, producer, and seller of the most of the

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Victoria
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Toronto
London
Halifax
Vancouver

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

D GUNN, BROS. & CO., note a free demand for smoked meats. Hot weather partly accounts for this, though they consider the popularity of their "Maple Leaf" brand has something to do with it.

"Grand Mogul" tea sales are increasing rapidly.

"Do you want a drive in fibre pails?" Write The Eby, Blain Co., Limited.

Warren Bros. & Co. have new season's canned lobsters in stock this week.

Salt in carloads f.o.b. factory is a specialty with The Eby, Blain Co., Limited.

T. B. Escott & Co. announce that they are offering choice select raisins at a low price.

A fine sample of Porto Rico sugar, in 200-lb. bags, is in store with The Eby, Blain Co., Limited.

T. Kinnear & Co. have in stock "Horse-shoe," "Clover Leaf" and several other brands of canned salmon.

An exceptionally large sale of "Anchor" salmon, their own brand, is reported by The Eby, Blain Co., Limited.

Receipt for making coffee sent out some time ago by Lucas, Steele & Bristol, has found great favor with the grocery trade.

George Foster & Sons report they have just received a fine red salmon to retail at 10c., and yield a good profit to the grocer.

Splendid value in 25c. Japans is being offered by Lucas, Steele & Bristol, in half-chests, 2-lb boxes and 4-lb. fancy packets.

Gillard's new pickles are gradually finding their way into the homes of the best in Canada on account of their delicious qualities.

French mustard, in jelly tumblers, to retail at 5c. each, containing $\frac{1}{2}$ pint each, are having a large sale with T. B. Escott & Co.

Perkins, Ince & Co. this week received samples of new season's Moning Congou teas. Shipments will be here in about 10 days.

W. H. Gillard & Co. are in receipt of a consignment of "Ice Castle" brand of new season's lobsters, which open up attractively.

George Foster & Sons report that they still have a well-assorted line of the best packs of tomatoes, corn and peas, which they are selling at lowest market prices.

When out of molasses do not forget to drop a card to George Foster & Sons. Their "Atlas" brand is a leader which they say cannot be surpassed for value.

D. Gunn, Bros. & Co. note an improvement in the demand for breakfast bacon as compared with backs, which is evidence that tastes differ in eating as well as in dress.

"Lion" baking powder, which stands so high in quality, is sold at the price of many ordinary brands, which accounts for the large sale," write the manufacturers.

If in need of Indian or Ceylon tea write for samples to George Foster & Sons, or ask their travelers to show you what they have to offer at 17 to 18c. "The extra value of these lines will surprise you," write the firm.

W. H. Gillard & Co. are enjoying a rapid sale for the "Aurora" Ceylon tea, which has a flavor that at once appeals to the palates of consumers who know a really good tea. This firm is to be congratulated upon the attractive appearance of the package.

CANNED GOODS IN LONDON.

Referring to the canned goods market in London, The Produce Markets' Review says: "The demand generally continues slow for the time of year. This is not surprising, considering the comparatively high prices asked for most descriptions, following on the unusually heavy sales of the earlier months of the year. In many instances, the wholesale price is actually higher than the retail, and, until some adjustment has taken place, grocers cannot be expected to depart from the hand-to-mouth policy. Although there are one or two classes of goods which are above their normal value, the great bulk of canned goods are still remarkably low in price, and the values only appear high when compared with prices ruling for the last two seasons, which were in many cases below the cost of production, and could not be expected to continue when once the demand had, to some extent, overtaken the supply. This is instanced in the case of fruit, the price for which at present, although 1s. 6d. above the opening rates of this year, is now probably nearer the value which yields a profit to all concerned than the lower level previously ruling. Salmon has sold steadily, and there is no disposition to clear stocks, except at full prices, although these are mostly below the cost at which they could be replaced with 1898 pack. The smallness of spot stocks of fruit has become accentuated during the past few weeks, and 6s. 6d. per dozen is practically the lowest quotation for apricots; this is fully 2s. per dozen advance since the

commencement of the season. Peaches and pears are in much the same position. Sardines are slow of sale, but it is difficult to find good medium qualities at a reasonable price. The fishing on the French coasts is later than last year, and prices are not yet settled, although they will probably open about the same as last year. Meats are slow of sale, but there is no present prospect of any material alterations in prices."

A STRANGE EXPERIENCE.

First Drug Clerk—I had a queer experience last night—had just closed up the shop, lain down and got to sleep, when there was a most violent ringing at the night bell—

Second Drug Clerk—Ha, ha, ha! After a postage stamp, eh?

First Drug Clerk—No. He wanted—

Second Drug Clerk—Ho, ho, ho! Wanted to look in the directory, eh? Or maybe wanted to know what street it was?

First Drug Clerk—Nothing of the sort. You might guess all day and not hit it.

Second Drug Clerk—Then, what on earth was it?

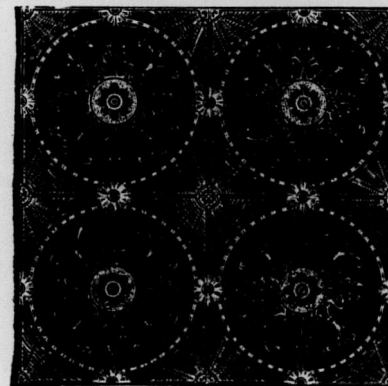
First Drug Clerk—He wanted a prescription filled.—Exchange.

Everyone Admires

Our

Metallic Ceilings

And we make a countless variety of artistic designs, suited to any room of any building.



Our metallic finish is easily applied—is used for side walls as well as ceilings—is fireproof and hygienic as well as economical and handsome.

No wonder it is very popular.

If you would like an estimate and full information, send us an outline showing the shape and measurements of the walls and ceilings to be covered.

Metallic Roofing Co., Limited

1180 King St. West, TORONTO

TORONTO GROCERS' PICNIC.

A SPECIAL meeting of the Toronto Retail Grocers' Association was held on Wednesday, last week, to hear the report of the committees appointed in connection with the picnic on the 20th inst. President W. H. Marmion was in the chair.

The motion passed at the last regular meeting asking the musical committee to give Glionna's orchestra the preference was rescinded, and the hiring of the orchestra left entirely in the hands of the musical committee.

The programme committee's report was received and approved. The programme will be much longer than last year, and, as the prizes are better and more numerous, the sports will likely be more closely contested. There will be 14 events this year as compared with 8 events last year.

The regular meeting of the association will be held next Monday evening.

TRADE MARK IN COURT.

In Montreal, a few days ago, Mr. Justice Burbidge, in Chambers, dismissed an application for security of costs against defendants in the case of Wright, Crossley & Co. v. Royal Baking Powder Co. of New York. He also granted an order on application of defendants for better particulars of plaintiff's statement of claim. This is an important case, which will be tried after long vacation. The plaintiffs are an English company, who are seeking to set aside the trade mark registered by the defendants in respect of the Royal Baking Powder. The Englishmen claim that they were the first to use the trade mark, and that the New York company are not entitled to it. Mr. Bethune appeared for the plaintiffs, and Mr. Smellie for defendants.

SALES AT CHEESE BOARDS.

London, Ont., July 2.—2,795 boxes June cheese offered; no sales.

Cowansville, Que., July 2.—2,816 boxes cheese and 43 boxes butter boarded. The butter was sold at 16 $\frac{3}{4}$ c. No cheese was sold; highest bid, 7 $\frac{1}{2}$ c.

Iroquois, July 2.—970 boxes boarded; no sales; highest bid, 7 $\frac{1}{4}$ c.

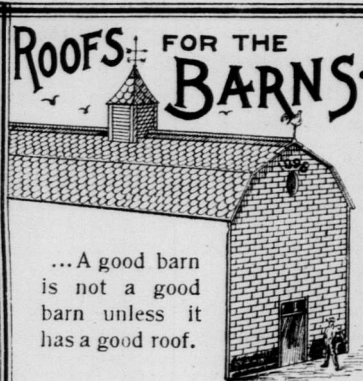
Ingersoll, July 5.—4,030 boxes boarded; 75 sold at 7 $\frac{1}{2}$ c.; 73-16c. refused for several lots.

Belleville, July 5.—3,350 boxes boarded; 100 boxes colored sold at 7 $\frac{1}{2}$ c.

Campbellford, July 5.—1,540 boxes boarded; 320 sold at 73-16c.; 170 at 7 $\frac{1}{2}$ c.; balance unsold.

Madoc, July 5.—1,630 boxes boarded; 7 $\frac{1}{2}$ c. bid; no sales.

ROOFS FOR THE BARN.



... A good barn is not a good barn unless it has a good roof.

We would therefore press on you the importance of enquiring into the durability of our Steel Shingles before deciding on the covering of your barn.

We guarantee all our steel products to be water, wind, and storm proof and to last a lifetime.

We will give you

the benefit of our 32 years' experience in roofing, our illustrated catalogues, and up-to-date information on these goods on receipt of a post card.

The Pedlar Metal Roofing Co.
OSHAWA, ONT.

BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."** Every consumer should use it because it is the **BEST** and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,
Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

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Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodhugh & Co., Montreal, " " Quebec.
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Agent for Eastern Provinces.
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Importer and
Exporter of

DRIED FRUITS

Dressing and Packing of
Currants a speciality.

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TORONTO

HIRES' ROOTBEER



Should be in every home, in every office, in every workshop. A temperance drink, more healthful than ice water, more delightful and satisfying than any other beverage produced. A money-maker for the retailer, and allows you a substantial profit. Sells for 25c. per bottle. For sale by all Wholesale Druggists and Grocers throughout Canada. **W. P. DOWNEY**, 20-20 $\frac{1}{2}$ St. Peter Street, Montreal, P.Q., Sole Agent for Canada.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, July 7, 1898.

GROCERIES.

WHILE some wholesale houses are busily employed, the volume of business is not as brisk, generally speaking, as it was a week ago. A great deal of sugar has gone out, but there has been a temporary easing off in the demand for this commodity, the strawberry season now being about over. The price of sugar remains much as it was before. There is very little doing in tea, but the prices generally are keeping firm. Canned goods are somewhat unsettled. Wholesalers are still selling a fair quantity for this time of the year, but there is not much doing as between packer and wholesaler, and a great deal of uncertainty exists as to the future of the market. Coffees are still quiet. The same is to be said of spices. In foreign dried fruits the situation is without interest. A further advance of one dollar per gross is announced this week in the price of gem jars.

CANNED GOODS.

The feeling in regard to canned vegetables is somewhat unsettled. The wholesalers are not, at the moment, anxious buyers, and, while some packers are willing to accept 70c., and even less, others do not appear to be courting trade at all. Wholesalers do not appear to be generally quoting futures yet, but some of them are, and their figures are: Tomatoes, 70 to 75c. per doz.; corn, 60 to 65c., and peas, 65 to 70c. There has been some corn of 1897 pack offering at 80 to 85c., but, as wholesalers made purchases a week or two ago at 72½c., there were no buyers. New pack peas are arriving, but, notwithstanding there are a good many of last year's pack, they are being taken by wholesalers at 80 to 85c. for ordinary. New pack strawberries are on the market and they are being quoted to retailers at \$1.40 for choice goods. Canned salmon continues in good demand. A few of the wholesale houses have, this week, received shipments of new season's canned lobster, which they are quoting as follows: XXX ½-lb. flats, \$1.60; XXX 1-lb. flats, \$3; XX 1-lb. talls, \$2.50. These prices are from 10 to 20c. per dozen dearer than they were a year ago. Some demand is, at the moment, being experienced for canned pineapple at \$2.25 to \$2.50 for eyeless and coreless.

SYRUPS AND MOLASSES.

Both syrups and molasses are neglected

commodities. The molasses market in New Orleans is reported dull and draggy.

SUGAR.

While the wholesalers are not experiencing such a brisk demand as they were the latter part of last week, yet there is a great deal of sugar going out nevertheless. The strawberry season is now about over, and to that fact may be attributed the temporary decrease in sales. The outside markets have ruled dull with prices in some instances fractionally lower.

COFFEE.

The local market continues to rule quiet at unchanged prices. July 1 was the opening day for the new crop of Brazillian coffee. The receipts for the day were 7,000 bags at Rio and 13,000 bags at Santos, against 10,000 and 15,000 bags respectively the same date last year. East India growths are steady.

TEAS.

The condition of the market regarding Japan teas is not satisfactory. On the 27th

For Prices Current See
Pages 30 and 31.

ult., a cable received in Toronto announced a decline, but cables received since then state that prices are again higher and that figures on low-grade teas are from 2 to 3c. per lb. above those of last year. The second crop Japan tea is short. Mail advices state that the action of the United States in placing a duty of 10c. per pound on tea has paralyzed the market in Japan, and that the growers have stopped picking low grade and medium teas. There is an enquiry on the Toronto market for Japan teas at 16 to 17½c. per lb., but there are very few offering at that figure. A few sales of Indian and Ceylon teas on spot have been made during the past week, but business locally in all descriptions of teas is light. Samples of new season's Moning Congous were received in Toronto on Monday, and the shipments will be here in about ten days. The quality of the tea is considered to be superior to that of last year.

Mail advices from London, under date of June 24, state that only 10,273 packages of Indian tea were brought to auction, but that a fractional decline took place in all but the most useful liquoring kinds. In Ceylon teas, on the other hand, the bidding was ani-

mated, and prices of all descriptions were firm.

FOREIGN DRIED FRUITS.

CURRENTS—The market is quiet, but steady, and devoid of new features.

VALENCIA RAISINS—The demand has been fairly active, and much more so than is usual at this time of the year.

GREEN FRUITS.

There is an improvement in the general demand for fruits. Strawberries are less plentiful, and though they are deteriorating in quality, the price has risen to 4 to 7c. Gooseberries are offered in abundant quantities, of all sizes, the range of price running from 25c. to \$1. Cherries are about as plentiful as they will be. The cooking variety sells at 50 to 75c.; the eating at \$1 to \$1.50. The demand is good. Red currants are also plentiful, and are in good demand at from 30c. for common stuff to 50c. for the cherry sizes. Black currants are just coming in, and have begun to move at 75c. to \$1. Raspberries are now moving nicely at 7 to 9c. per quart. Black raspberries are less plentiful, and are quoted at 8 to 9c. The first Canadian apples are expected from the Niagara district this week, or early next week. Tennessee apples continue to arrive in moderate quantities, the price remaining 40c. per box. Mississippi tomatoes are moving nicely at 75 to 90c. Watermelons are arriving freely now, and some fine large ones were selling at 35 to 40c. each this week. Bananas are even more scarce than formerly, and, as the demand continues active, prices are stiff at \$1.50 to \$2. The improvement in business this week, however, is in the demand for oranges and lemons, which are now moving excellently. Mediterranean sweets and California seedlings are the only oranges on sale here now, but there are lots of them, and, as the demand is brisk, prices are steady and unaltered. Lemons are in even brisker demand, and prices are steadily advancing. An advance of 50c. per box is noted this week in Messinas, and further advances are looked for.

COUNTRY PRODUCE.

EGGS—The receipts have for some time been rather below the demand, and prices have been steady with advances of ½c. noted each of the last four weeks. At outside points 9 to 9½c. is the idea, and wholesalers on the local market quote 11½ to 12½c.

POTATOES—The market is practically over for large quantities, with the price nominally 25 to 30c. per bag for car lots.

BRANCHES—

MONTREAL:
Board of Trade Building.
TORONTO:
Henry Wright & Co, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co,



THE ST. CROIX
SOAP MFG. CO.

ST. STEPHEN, N.B.

There is a fair movement on the market at 35 to 40c. New potatoes are arriving more freely, and are selling at \$1 to \$1.10 per bushel.

VEGETABLES — The season for green onions, rhubarb, watercress, garden cress and spinach is over. Seed onions and celery are now on sale. Green peas are somewhat scarce. We quote: Celery, 25 to 50c. per doz.; onions, seed, 10 to 15c. per doz. bunches; lettuce, 10 to 20c. doz. bunches; radishes, 20 to 30c. doz. bunches; cabbage, new, per doz., 50 to 60c.; parsley, 10 to 15c. doz. bunches; cucumbers, short, 50 to 70c. per doz.; long, \$1 per doz.; asparagus, 40c. to 60c. per doz.; green peas, small, 75c. to \$1; large, \$1 to \$1.25 per bag; Canadian butter beans, \$1 to \$1.25 per bushel; beets, 15 to 20c. per doz.; carrots, 15 to 20c. per doz.

BUTTER AND CHEESE.

BUTTER—As was anticipated last week, the feeling regarding prices of dairy butter has weakened considerably the last week. Country dealers are now seeking buyers instead of the buyers looking for them. Prices are unchanged, though sales are not so easy at the figures. Creamery butter has also weakened slightly. At country points, 11 to 11½c. is paid for dairy tubs and prints; 15½ to 16c. for creamery tubs and 16½ to 17c. for creamery prints, f.o.b.

CHEESE—The reports of sales throughout the Province show in all sections a decided difference of opinion in regard to prices. The only sales made were ½ to ⅝c. lower than last week's figures. The feeling in the city is correspondingly easy, the prices running from 7¾ to 8¼c. per lb.

PROVISIONS.

The improvement in business noted last week continues to manifest itself. There is an active trade in smoked meats, especially breakfast bacon. Long clear is firm, and selling freely. Prices are unchanged throughout.

HIDES, SKINS AND WOOL.

HIDES—Prices are firm and unchanged. We quote: No. 1, 9c.; No. 2, 8c.; No. 3, 7c.; cured, 9½ to 10c.

CALFSKINS—The demand is weak, as dealers consider the price too high. We quote: No. 1 veal, 8 lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—Nominal. The season is over. There is a fair demand for lambskins, at 35c., and shearlings, at 25c.

WOOL—The market is slow, jobbers and country dealers differing regarding values. Unwashed is quoted at 10 to 11c. and fleece at 16c.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Wheat has steadied somewhat, and prices are unchanged, unless a drop of 1 to 2c. for goose. We quote on cars outside as follows: Wheat, red winter, 79 to 80c.; white winter, 77 to 79c.; goose, 75 to 76c. The street market is quiet. We quote: Wheat, white, 76c.; red, 79c.; goose, 7c.; peas, 51c.; oats, 31½ to 33c. No barley or rye is offered. No. 1 hard Manitoba has reached the even \$1 mark, Sarnia freights, a decline of 2c. per bushel being noted.

FLOUR—Ontario straight roller flour has declined 10c. Otherwise, prices are unchanged. We quote as follows: Manitoba patents, \$5.25; Manitoba strong

bakers', \$4.85; Ontario patents, \$4.60 to \$4.75; straight roller, \$4 to \$4.10, Toronto freights.

BREAKFAST FOODS — Standard oatmeal and rolled oats have declined 10c., both in bags and barrels, cornmeal 25c., split peas 25c. Rolled wheat has advanced 10c. in 100-lb. barrels. We quote as follows: Standard oatmeal and rolled oats, \$3.90 in bags and \$4.00 in bbls.; rolled wheat, \$3.00 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$3.50; pot barley, \$3.75.

FISH.

The receipts are fair, demand good. Prices are unchanged as follows: Fresh salmon trout, 6c.; fresh whitefish, 6 to 6½c.; steak trout, 7c.; fresh pike, 5c. per lb.; fresh perch, 4c. per lb.; fresh herring, 3½c. to 4c. per lb.; Labrador herring, \$5.50 per bbl. and \$3 per half-bbl.; Digby herring, 55c. per bundle of five; split herring, \$5 per bbl. and \$2.75 to \$3 per half-bbl.; boneless codfish, 3½ to 5c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), \$2.50 per keg; ciscoes, \$1; haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.

SALT.

Business continues brisk, with prices unchanged. We quote: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote: F.O.B., barrels, 75c.; sacks, 45c.

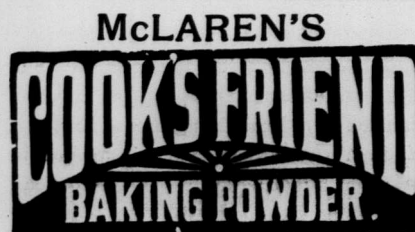
MARKET NOTES.

Lemons have advanced 50c.

Eggs are ½c. dearer than last week.

Gem jars have advanced another \$1, and

Is Honest Goods and just
the Thing on Which to
Make or Extend a Busi-
ness.



The Best Grocers make
a point of Keeping it
always in Stock.

The Ontario Mercantile Agency
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18 Wellington Street East, TORONTO.

Collects accounts anywhere. Fees for current accounts 10 per cent. of amount collected. No fee less than \$1. Prompt returns. Report to you monthly. References given. Try us.

FOR SALE. Choice Prime Beans.
Evaporated Apples.

Apply JAS. R. SHIELDS & CO.
Board of Trade, TORONTO

J. Y. GRIFFIN & CO.

Wholesale Produce

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Commission Merchants

Correspondence solicited. Consignments handled to best possible advantage. Prompt returns.

131 Water St. - P. O. Box 28
VANCOUVER.

ROYAL JUBILEE OIL

Is the Best Burning Oil in the Market.

ROYAL OIL COMPANY

SOLE MANUFACTURERS

Geo. Anderson, Manager. Toronto

CANADIAN

Manufacturers and Shippers who are not represented in

WINNIPEG

Will do well to correspond with me.

E. NICHOLSON

124 Princess Street, Winnipeg, Man.

Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882. 16 years' experience.

Fruit—Fruit

Do we supply your trade with Fresh Fruit? If not—why?

Ask for our weekly price list.

Clemes Bros. - Toronto

are now \$2 per gross higher than a couple of weeks ago.

Cheese is 1/2 to 3/8c. cheaper than a week ago.

Ontario straight roller flour has declined 10c.

Raspberries are now on the market at 7 to 9c. per quart.

Strawberries are about done, and are 2c. per quart dearer.

Black currants are just commencing to come in at 75c. to \$1.

Some of the wholesale houses are this week in receipt of new pack lobsters.

Samples of new season's Moning Congou teas reached the Toronto market this week.

Rutherford, Marshall & Co. shipped another car of dairy butter from Wingham, Ont., to the east, this week.

Standard oatmeal and rolled oats have declined 10c., both in barrels and bags. Cornmeal and split peas have advanced 25c. Rolled wheat has declined 10c. in 100-lb. barrels.

QUEBEC MARKETS.

MONTREAL, July 7, 1898.

GROCERIES.

THE week as a whole has been a rather quiet one in wholesale grocery circles, for, with the exception of sugar, for which demand is commencing to pick up, all the staples were quiet, with little or no demand. No further contracts of importance have been noted in canned salmon, and buyers are disposed to hold back in regard to vegetables. Syrups continue quiet both at the factory and the store, while molasses rules steady. Coffee continues dull, and, though the firm feeling in tea is retained, buyers will not operate to any satisfactory extent. Rice, spices, nuts, and dried fruits generally, are as last described. Green fruit shows some activity, and there have been few changes in country produce.

CANNED GOODS.

This market shows little change from a week ago. No further business in new pack goods of any description has been reported, and in some lines buyers are disposed to hold back because their advices are to the effect that values are not by any means settled on staple vegetables as yet. Canned meats continue steady, and the same can be said of canned fish of various sorts, especially lobsters, which promise to be very high this year, and it is to be remembered in this

The Following Brands
Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCOS

OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.

CIGARETTES ———

RICHMOND STRAIGHT CUT.
SWEET CAPORAL.

ATHLETE, DERBY

SARNIA Water White
Lamp Oil. .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded *Sarnia Water White*. Wholesale only by The QUEEN CITY OIL CO., Limited. TORONTO, ONT.

THE TRADE BUILDERS OF B.C.

ARE

OKELL & MORRIS' GOLD MEDAL BRANDS
OF PURE Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels

We guarantee the purity of our manufactures.

Works: VICTORIA, B.C.

THE MANITOBA PRODUCE AND COMMISSION COY.

WINNIPEG, MAN.

Wholesale Dealers

PROVISIONS OF ALL KINDS
Consignments Solicited.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—

W. H. SEYLER & CO.

Room 100, Board of Trade, TORONTO

Agents for HEINRICH FRANCK SOHNE & CO.

German Chicory, Coffee, Extracts and Essences

LUDWIGSBURG, GERMANY. FLUSHING, N Y

EGGS and BUTTER

IN BIG DEMAND.

SHIP TO ———

RUTHERFORD, MARSHALL & CO.

Commission Merchants
Toronto.

G.F. & J.GALT PACKERS OF THE
42 SCOTT ST TORONTO CELEBRATED

BLUE RIBBON TEAS

connection that last season the record high prices were reached on them.

SYRUPS.

These continue quiet but steady, ranging from $1\frac{3}{4}$ to $2\frac{1}{2}$ c. per lb. in the wood at the factory.

MOLASSES.

The Barbadoes molasses market is very quiet, and holders maintain firm views of the situation, though buyers hold that they can get goods cheaper later on. In a jobbing way business is rather dull, car lots selling at 30c., and single puncheons at 31c.

SUGAR.

There has been more enquiry for refined sugar during the past week, which was expected, as a result of the opening of the preserving season. Prices at the refinery are unchanged from a week ago, and the jobbing range is unaltered. The raw sugar market, both in New York and London, has been rather easier lately, and, if it continues to decline, is apt to affect local values again, as it did the other week.

COFFEE.

The only large sales of any importance in this market were some Maracaibo at 14 to $15\frac{1}{2}$ c., as to quality in straight invoice lots. The jobbing demand is quiet, and the range of values in this respect is unchanged.

TEAS.

The firm feeling in tea is fully maintained, but there has been little business done, because jobbers are still holding back. The movement from first to second hands has, therefore, been inconsiderable, consisting chiefly of a few small lots of gunpowders at a slight advance on former rates. Japans have also changed hands at $15\frac{3}{4}$ c. Advices from abroad continue of much the same character as they were a week ago, generally reporting firm markets.

SPICES.

The spice market has ruled steady, but business, both wholesale and jobbing, is light.

RICE.

The rice market remains much as it was last week, and business has not been noticeably brisk. Prices are unchanged all round.

McLauchlan's Graham Crackers

In 1 lb. packages. Retail for 10c. These Biscuits are manufactured from the choicest ingredients, and packed with neatness and care. Grocers can recommend them with perfect confidence.

J. McLauchlan & Sons, - - Owen Sound

NUTS.

This market is pretty firm abroad, but the fact has elicited little disposition here as yet on the part of importers to buy. Values are as last quoted.

DRIED FRUIT.

California raisins are moving in a moderate way at steady prices, a few car lots arriving from time to time, finding steady distribution at quotations in prices current.

Valencia raisins have been offered to arrive, new pack, but the figures in question are not considered reliable. Reports from Spain do not indicate any particular change in the situation there.

Prunes, all round, are firm, especially California sorts, which are the only kind moving in this market. The tendency in regard to forward sales of new crop is quite firm.

Currants remain as last described, but advices from Greece have an easier tendency.

Evaporated fruits, as a rule, are without material change.

DRIED APPLES.

These remain precisely as last reported in this column.

GREEN FRUIT.

Trade in green fruit was quite active during the past eight or ten days, especially preceding the holidays. Receipts of strawberries were exceptionally large, but now show some signs of diminishing. Recent sales of them have been made at 3 to $4\frac{1}{2}$ c. per box. Raspberries are expected this week, but none had arrived up to the hour of writing. Cherries are expected to be a small crop this year, and sales have been made at 50c. to \$1.25 per basket, according to size and quality. Pineapples are rather firm at 20 to 30c. each. Bananas are offering in plentiful supply, and fancy bunches fetch

\$1.75 to \$2, while ordinary range from \$1 to \$1.50. Lemons and oranges continue firm as last quoted. California peaches are selling at \$1.30 to \$1.40, and plums have a wider range, viz. 90c. to \$2.25, according to the quality of the offerings. Apricots are easier at 80c. to \$1.75. Pears were stiff, selling up to \$1.90 for half boxes, but are not so firm now.

COUNTRY PRODUCE.

EGGS—A fairly active trade was transacted in eggs to-day, there being a good demand for small lots to fill actual wants at steady prices. We quote: Fancy selected stock, 10 to $10\frac{1}{2}$ c.; ordinary run, 9 to $9\frac{1}{2}$ c., and No. 2 stock, 8 to $8\frac{1}{2}$ c. per dozen.

BEANS—Were dull and unchanged at 95c. to \$1 for primes, and at \$1.05 to \$1.10 for choice hand-picked per bushel.

HONEY—The market for honey was featureless. We quote: White clover comb, 11c. to 12c.; dark do., 8 to 10c.; white strained, 6c. to 7c., and dark, 4 to 5c.

MAPLE PRODUCT—The demand for maple product is still slow. We quote: Syrup in wood, $4\frac{1}{2}$ to $4\frac{3}{4}$ c. per lb., and in tins at 45 to 50c., as to size. Sugar, 6 to $6\frac{1}{4}$ c. per lb.

PROVISIONS.

There was an improved demand for smoked meats and a fair trade was done in this line, but pork and lard were quiet, with no change in prices to note. We quote as follows: Canadian pork, \$16 to \$16.50 per barrel; pure Canadian lard, in pails, at $8\frac{1}{4}$ c. to $8\frac{1}{2}$ c.; and compound refined at $5\frac{1}{2}$ c. per lb.; hams, $10\frac{1}{2}$ c. to $11\frac{1}{2}$ c.; and bacon, $11\frac{1}{2}$ to 12c. per lb.

FLOUR, GRAIN, ETC.

There was an easier tone to cable advices, and this news had a tendency to check business here, showing shippers no disposition to operate, and few sales were made.

BE SURE AND GET

BRIGHTON Canning Co.
New Process
THISTLE BRAND TOMATOES **GARDEN GROWN**

"CROWN" FRUIT JARS—

BUY NOW, before further advance.

"SURE CATCH"

Sealed Sticky Fly Paper

—AND—

SAFETY FLY POISON PLATES.

Best value and most thoroughly satisfactory.
WRITE FOR PRICES.



THE **EBY, BLAIN** C^o. LIMITED

WHOLESALE IMPORTING
AND MANUFACTURING GROCERS

TORONTO

Oats were offered in round lots afloat at 30½c. without meeting with buyers, and some small sales of peas were made at 57½c. afloat.

The flour market was without any new feature, except that a good many cable enquiries were received for Manitoba grades, but no actual business was done. The local demand was limited and trade on the whole was of a jobbing character. We quote: Winter wheat patents, \$5.25 to \$5.50; straight rollers, \$5 to \$5.25; bags, \$2.20 to \$2.40; Manitoba patents, \$5.40 to \$5.64, and strong bakers', \$5 to \$5.25.

Business in feed was quiet, but, on the whole, sales are fully up to the average for the season, and prices are about steady. We quote: Ontario winter wheat bran, \$12.25 to \$12.75; shorts, \$13.50 to \$14 per ton in bulk; Manitoba bran, \$13; shorts, \$15, and moulie, \$17 per ton, including bags.

The demand for oatmeal continues slow, and the market is quiet and featureless, rolled oats being quoted about steady at \$3.75 to \$3.85 per bbl.

A fair trade was reported in baled hay, and prices are unchanged. We quote: Shipping hay, \$5 to \$6; good to choice, No. 1, \$9 to \$10, and No. 2, at \$7 to \$7.50 per ton, in car lots.

CHEESE AND BUTTER.

The cheese market was dull and somewhat demoralized. The undertone was weak, and prices have a dropping tendency. The receipts by boat, on Monday morning, were 5,000 boxes, and, although prices were fully ½ to ¾c. per lb. lower than last Monday, the demand was exceedingly slow and only half the above quantity was disposed of at 7c., and some of the balance was hawked around the street by holders, who, in some cases, succeeded in selling at 7c., while some of it was put into cold storage. In regard to Ontario makes, it is rather difficult to quote prices, as all kinds of figures are being asked, but no actual business is doing on spot.

There was an easier feeling in the butter market for finest creamery, and 16¼c. was the outside figure paid to-day.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., July 4, 1898.

As yet, the weather in St. John has been rather cool for the season and fairly damp, but it must prove a boon for the many tourists who are now daily arriving. We this month look for finer, warmer days, but we are sure, even if it gets rather hot in the middle of the day,

that the evenings will be cool. While great crowds of Americans come to these Provinces during the summer, we do not see as many western Canadian people as we would wish. It must be they do not know the beautiful country we have. New Brunswick, Nova Scotia, or Prince Edward Island, offer every inducement the tourist can ask. In business, it is quiet, even more so than is expected even at this quiet season of the year, one reason being the stiff markets in the spring lead to quite free buying, so that needs are small, the more so on a falling market.

OIL.—St. John has but two houses who deal exclusively in burning oil. They are the Imperial Oil Co.'s branch and the Standard Oil Co.'s branch, here called the Eastern Oil Co. There are a few others who import burning oil. The fact that there is has caused the city price to be lower than that quoted at outside points, but the above two represent the big end of the business, and there is no doubt the others who import buy from the Standard people. What will become of the Imperial oil branch now that the Standard have bought that company is a question not yet answered, but, as the Standard oil people now sell to those who compete with each other for the trade here, and who even go so far as to cut prices,

CLUB BLEND COFFEES

The following extract is from a letter recently received from one of the largest jobbers in the Maritime Provinces:—"The blend of Coffee we get from you suits us to perfection."

OUR CLUB BLENDS ARE ABSOLUTELY THE BEST IN THE TRADE. SAMPLES SENT ON APPLICATION.

S. H. Ewing & Sons,

Importers and
Manufacturers

Montreal

this branch may be continued. In prices there is at present no change; demand is quiet.

SALT—The market is well supplied and quite a large cargo is about due from Liverpool, containing both coarse and factory-filled. While the latter grade of fine salt still has a larger sale than any other it is much less used than formerly, Canadian in bags and barrels taking its place. Prices are easy and unchanged. We quote: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30; mineral rock salt, 60c. to \$1.

CANNED GOODS—The packers are now quoting for fall delivery. In fact, peas are now ready. They are the only line being pushed, except strawberries and raspberries. These, packers seem anxious to sell. Buyers, except for present needs, seem backward, looking for lower prices. It is rather early for people to take hold except the market be a firmer one than at present. There is but a fair business doing. Meats, which are marked lower, and salmon which

continues low, show improved sale. Fruits are dull.

GREEN FRUIT—This continues to be the active line of business. Strawberries have chief attention. During the past week prices have been rather higher owing to our native berries coming into market in good-keeping condition, and not in too large quantities. Prices will be lower as soon as receipts become large. Bananas sell freely, and prices are quite low. Oranges have only a second place and are rather higher, as are lemons, which, at this season, see their best demand. California fruit, such as apricots, plums and peaches, have only a limited sale now, and are rather easier. Prices are rather lower this week, owing to the arrival of quite a quantity by West India steamer. Rather higher prices are, however, expected. Rhubarb is low and light sale. Garden truck is now coming to market freely.

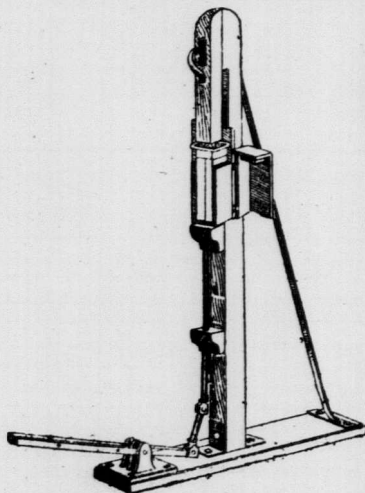
DRIED FRUIT—This continues to be the quiet line. In fact, outside of a few raisins, there is practically nothing moving. While prices for new Valencias are quoted, it is too early for business. Quite a few old raisins are here, and price is easy. California spot stock is being sold, a good quality, at Boston and New York, lower than at any time since new fruit came on the market

last year. In prunes and California evaporated fruits, the sale is about over. Dried apples and evaporated are dull.

SUGAR—Local market shows no change, but the feeling is toward easier prices. Quite a little foreign sugar has been sold to our wholesale trade during the week, and, as Canadian sugar tends easier, it is judged at a low price. So far, bag sugar has not been popular. It remains to be seen how these shipments will turn out. Local demand is light.

MOLASSES—Prices are rather gaining in strength. The quantity to arrive by the West India steamer this week was not large, and stocks held are light for this season. New Orleans has limited sale.

PRODUCE—Dull, is all that can be said; butter particularly, quality being the only lever to aid sales, and good is in limited supply; I mean best table butter. Eggs are slow sale at present prices. Cheese, old and new, are offered at the same price; sale light. Our factories will feel the need of a cheese board more than ever this year. They, however, are slow to take hold of this, which would be a great benefit to them, fearing it may cost them some small direct amount to sell their cheese, and forgetting that the loss in price, through not having one, is far greater.



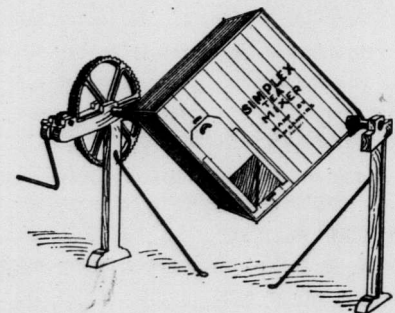
Armeda Tea Packer and Simplex Mixer

Said Mr. Escott, of T. R. Escott & Co., Wholesale Grocers, London, Ont.:

"Grand Mogul" is now a better Package Tea than ever. We can guarantee prompt shipment since introducing the Armeda Tea Packing Machine. It is up-to-date in every way.

Write for Prices.

A. H. CANNING & CO.,
Toronto, Can.



BIRD BREAD and Cottams Seed, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

BUSINESS FOR SALE.

BUSINESS FOR SALE IN THE CITY OF LONDON; dry goods, boots and shoes; established thirty years; small stock, rent low; reason for selling, retiring from business; price right to responsible party. R. A. Jones, London, Ont. (1f)

POTATOES

IN CAR LOTS, BUY NOW.

WM. HANNAH & CO.

Board of Trade. TORONTO.

The **DAWSON** Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts., TORONTO.

California Navels
California Seedlings
Messina Lemons

Seedlings are now arriving in Good Condition and are taking the place of Valencias. Our Lemons and Navel Oranges were never better.

AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday. We attend personally to all consignments of Fruit and Produce.

McWILLIAM & EVERIST

Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.
Telephone 645.



SHORT ROLLS

This line of Bacon is sugar cured exactly as the celebrated "Star Brand" Hams are cured. They are boneless and as easy to cut as a roll of butter. They are the cheapest goods on the market.

F. W. FEARMAN

Pork Packer HAMILTON

Georgia Water Melons and Bananas

arriving in car lots. Quality first-class. Prices low. Tomatoes, Cucumbers, Cabbage, New Potatoes, etc.

LOOK OUT FOR THE
"CLAN BRAND"

Best package Tea on the market.

BALFOUR & CO. - Hamilton

FANCY MOUNT ROYAL MILLS

INDIA BRIGHT
JAVA ROYAL
JAPAN GLACE
POLISHED
IMPERIAL SEETA
IMPERIAL GLACE

D. W. ROSS CO. RICES
Agents

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, C. E. COLSON & SON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

"BOSS"

is the name of the

Best Washing Machine

Try one.

Walter Woods & Co.
HAMILTON, ONT.

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants

78 Wyndham St., - GUELPH, ONT.

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.
Wholesale trade only.

HAMS
BACON
LARD
SHORT CUT PORK
MESS PORK

The Wm. Ryan Co. Limited
TORONTO

COWAN'S

Hygienic Cocoa
Royal Navy Chocolate

AND
Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED TORONTO

FOR THIS WEEK

Special Prices on

**Breakfast Bacon
Shoulder Hams**

Take advantage of this and write for quotations. . . .

D. GUNN, BROTHERS & CO.

Pork Packers
TORONTO, ONT.

CALIFORNIA

Peaches, Pears, Plums, Apricots and Cherries, arriving twice a week per fast express. Domestic Fruit of every description arriving with every train.

Quality Talks

When you can offer the consumer the best **Condensed Milk obtainable**, in **BALDWIN'S EXPORT BRAND**, at a very reasonable price. Why not improve your trade and please the public ?

Try a sample order—1 Case, 48 Tins ; 16 oz. net each. Prices furnished by any Jobber, or write us direct.

Rose & Laflamme, Agents, - Montreal.

FISH—Receipts in all lines are light. Fresh salmon show an advance, and good returns are looked for from the somewhat larger than usual shipments which went forward last week to Boston. Shad is scarce and higher. In dry cod, receipts keep light and prices are well maintained. New pickled herring is in light supply and slow of sale. Smoked have fair movement at even prices. We quote: Large cod, \$3.25 to \$3.35 ; medium, \$3 to \$3.20 ; pollock, \$1.35 to \$1.45 ; Grand Manan pickled herring, \$1.45 to \$1.55 per ½-bbl. ; smoked herring, 6½ to 7c. per box ; Canso, pickled \$5 per bbl. ; boneless fish, 3½ to 4½c. ; cod, 6 to 7c. ; finnan haddies, 4 to 4½c. ; shad, 20c. ; salmon, 15 to 16c. ; ½-bbl. shad, \$4.

PROVISIONS—All lines are light sale, particularly in barrelled goods. Wholesale grocers handle but little smoked meat. Lard is quite firmly held. In this line all stocks are light.

FLOUR, FEED AND MEAL—This is a matter of little interest. Prices continue to drop off, and sales are slow. Flour is the most unsatisfactory point, though stocks, particularly Ontario, are not large. Hay is dull. A good deal of old is still in the country, and there is every prospect of a large crop. Beans are about even market, but dull. Barley and split peas about the

only firm feature. We quote: Manitoba flour, \$5.75 to \$5.80 ; best Ontario, \$5 to \$5.10 ; medium, \$4.80 to \$4.95 ; oatmeal, \$4.10 to \$4.20 ; cornmeal, \$2 ; middlings, \$20 to \$21 ; bran, \$17 to \$18 ; oats, 40 to 45c. ; hand-picked beans, \$1.00 to \$1.05 ; prime, 85 to 95c. ; yellow eye beans, \$1.75 ; split peas, \$3.80 to \$3.90 ; round, \$3.25 to \$3.40 ; pot barley, \$3.50 to \$3.75 ; hay, \$8.75 to \$9.00 ; timothy seed, American, \$1.75 to \$2.15 ; do., Canadian, \$2 to \$2.40 ; mammoth clover, 7 to 7½c. ; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

The first green peas to come to St. John this season were brought to market on June 26.

The steamer to arrive in Boston just before the fourth took 233 cases of fresh salmon from here.

A biscuit maker at Halifax received an order last week for 500 bbls. of biscuits for the West Indies.

Beside her Montreal cargo, the steamer Tiber brought 110 casks and 11 bbls. Porto Rico molasses from Halifax.

Nova Scotia has another newspaper, The Oxford Journal and Cumberland Advertiser, published at Oxford by John W. Gay.

The burglars who broke into the grocery store of S. H. Belysa & Co., and stole from

the cash box \$25, must have been disappointed when they read the paper the next morning, to find in another compartment of the same box there was a roll of bills amounting to \$95.

Halifax is to have a merchants' exchange. There are now upward of one hundred subscribers. Operations will be carried on in stock, produce, etc.

Owing to the decline in flour our biscuit manufacturers are going back to former prices. T. Rankine & Sons announced their reduction this week.

Senator Poirier is building a modernly equipped flour mill at Shediac, N.B. ; capacity, 125 barrels per day. He will also grind buckwheat, corn, barley, etc.

The steamer Barcelona, from Halifax for Liverpool and Manchester last week took 380 pkgs. binder twine, 13,796 pcs. spruce deals, 1,368 pcs. ends, 4,655 pcs. hardwood deals, 1,054 pcs. ends, 27 cases haddies, 12 hhds, 22 casks, 100 drums haddock, 7,980 bales, 100 hf.-bals. pulp, 165 bbls. wood tops, 68 cases peg wood, 1 case leather, 250 tons of coal, 10 tons fustic, 100 cases extract, 4 tons bitterwood, 86 pcs. satinwood, 4,736 cases lobsters, 112 hf.-cases do., 267¾ cases do.

The Customs revenue at St. John for the month and the year ending yesterday shows

Sell Sunlight Black Lead



Can be used in any country.

Will be sold in every country.

It's a trade winner, try it.

THE ALPHA CHEMICAL CO., - BERLIN, ONT.

PARAGON CHEESE



THE
STANDARD for
PURITY and
EXCELLENCE

You can make no mistake when you order Paragon—because of no uncertainty in its use—quality always the same—The best that can be produced.

The
T. D. MILLAR CHEESE CO.
INGERSOLL, ONT.

Agents... { FRANK MAGOR & CO. - Montreal.
A. E. RICHARDS & CO. - Hamilton.
JOSEPH CARMAN - - Winnipeg.



Pickles.

Most everyone will go picnicking this month and lunch goods are in demand. "Heinz's Baked Beans with Tomato Sauce" make the most satisfying lunch imaginable.

Others of our Popular Specialties are:

Tomato Chutney Evaporated Horse Radish
Tomato Ketchup Tomato Soup
Baked Beans with Tomato Sauce

For sale by _____

H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--
PARIS
OHIOGAGO
ANTWERP
ATLANTA, Etc.

The **GENUINE**
always bear this
Keystone trade-mark.



ROSE'S LIME JUICE

IS

The Original & Genuine Brand.

THE STANDARD FOR PURITY AND EXCELLENCE.

Being the product of absolutely the finest cultivated Lime Fruit in the World, it is the best procurable.

Canadian Agents: **LAW, YOUNG & Co.,**
Montreal.

a decrease. The figures for the month, with comparison, are as follows: 1897, \$49,579.99; 1898, \$45,885.63; decrease, \$3,694.36. For the year ending yesterday the figures are, with comparison: 1896-97, \$756,976.71; 1897-98, \$737,991.67; Decrease, \$18,985.04.

The steamer Taymouth Castle, from the West Indies, arriving this week, had the following cargo: From St. Kitts—39 bbls. tamarinds, Parker, Eakins & Co. From Antigua—13 bbls pines, order; 1 bbl. do., 1 bbl. sweet potatoes, J. Murphy; 11 bbls. molasses, T. H. Estabrooks. From Dominica—5 bbls. limes, J. P. W. Von Laer. From Barbadoes—23 cases effects, 2 tierces do., Mrs. E. C. Da Costa; 250 puns, 5 hhd., 100 bbls, molasses, order; 18 puns do., McCavour & Co. From Trinidad—640 bags nuts, order; 50 do., T. H. Estabrooks; 254 bbls. asphalt, order. From Demerara—1 case plants, Charles Harvey. From Bermuda—1 bunch bananas, Adj. Desbrisay; 1 casket, Rev. A. B. Parker; 1 piano and stool, Mrs. Eva C. Clark; 5 bbls. potatoes, C. M. Bostwick & Co.; 11 casks old metal, 3 old brass cog wheels, 1 lot loose iron, T. McAvity.

MANITOBA MARKETS.

WINNIPEG, July 4, 1898.

It was raining torrents and blowing great guns all day Saturday, and, were it not for the warm air, it would be easy to imagine that it is the latter end of October rather than midsummer.

There is an especial dearth of news after a holiday. The First of July had been long looked forward to, and many were the excursions out of the city planned for the day. In spite of the heavy clouds in the morning, hundreds left the city by the early trains for Rat Portage and Selkirk. The chief event in the town was a lacrosse match between the Victorias and Winnipegs, said to be the best match seen for many years. The Victorias were victorious; 1,200 people watched the game, the last part through a soaking drizzle.

The aspect of business has not changed since last week. The trade is good for the time of year in all lines. Retail dealers are making special preparations for exhibition trade, and wholesale fruit men are laying themselves out to amply supply the trade for that week. Winnipeg is a great fruit consumer, and large quantities are regularly shipped to outside points, but, when our country cousins come in for the annual fair, they expect to get the best that can be had, and in no line is there a heavier run than in fresh fruit.

Bread has gone back to its old price of 5c. per loaf, excepting for some fancy makes.

BUTTER—Situation has changed but little

since last week. Dealers will not pay above 16c. point of shipment for finest creamery. Some sales have been effected, but many factorymen are holding for higher prices. Indeed, some of them having paid or contracted for cream on the basis of 16c. to patrons feel that they cannot sell at that figure. The Vancouver and Kootenay trade is still liberally supplied with the heavy shipments of some ten days ago, and things at the Coast are rather at a standstill. Dairy butter is coming in liberally, and the price quoted to-day is 11½ to 12½c., less freight and commission.

CHEESE—The supplies now being received, having been longer cured, are in much better condition. Trade is rather dull and prices range from 6½ to 7c. per lb.

EGGS—This product has been scarce all season, and, contrary to expectations, is getting worse, rather than better. Price is stiff and market firm at 11½c. Dealers who desire to pickle say that it does not pay at these figures.

MEAT—The market for live hogs and cured meats has not varied since last week. Trade is good, demand steady, and prices without change: Dry salt, extra short clear, 8¾c.; dry clear, smoked, 9¼c.; dry salt, long clear, 9½c.; hams, 11½ to 12c., according to average; breakfast backs and bellies, 11½ to 12c.

LARD—Has dropped a little, and is quoted to-day at \$1.80 to \$1.90 for 20-lb. pails.

GREEN FRUITS—Bananas are coming in now in fine condition. The price is still maintained at \$2.25 to \$3, according to size and quality. Oregon cherries continue to arrive, and are giving great satisfaction, at \$1.50 to \$1.75 per box. Apricots, which are improving with each shipment, \$2 to \$2.25. Plums are arriving, but variety so far is limited at \$2 to \$2.50; peaches, \$1.75. Oranges, according to variety and size, run from \$3.50 to \$4.50 per case. Lemons are advancing, price to-day being \$5, but before this is in print it will in all likelihood be \$6. Tomatoes are more plentiful, and sell from \$1.50 to \$1.75; cucumbers, 75c. per doz. The market is also well supplied with green vegetables of all kinds. The last shipments of British Columbia strawberries arrived in excellent condition, and were choice fruit, but as each shipment consisted of but a few boxes, they cannot be said to make a market.

RETIRING FROM BUSINESS.

H. L. Pullen, who has conducted, during the last twenty years, a grocery business in St. Thomas, has been compelled, through ill-health, to retire from business. He has, therefore, sold out to F. J. Waddell, who will continue in Mr. Pullen's old stand.

EXTENDING THEIR CAPITAL.

The capital stock of The Park, Blackwell & Co., Limited, Toronto, has been increased from \$50,000 to \$200,000, and the name of the company changed to The Park, Blackwell, Co., Limited.

The reason assigned for the increase of capital is that extending business compels enlargement of capital.

It will be remembered that this firm, some time ago, secured a site near the Toronto cattle market, upon which to erect a pork-packing establishment. This factory is expected to commence operations about October, and will have a capacity of about 1,000 hogs and from 100 to 150 cattle per day.

AGENTS WANTED.

THE SILVERINE MANUFACTURING CO., makers of Silverine Stove Polish, Inks, Concentrated Lye, Harness Dressing, Brass Polish etc., wants reliable agents in Halifax, St. John, N. B., Quebec and Winnipeg. Address, S. M. C., care CANADIAN GROCER, Montreal. (27)

THE ...
UNRIVALLED



Brilliant
St. Antoine

METAL
POLISH.

New Belgian Process for cleaning and polishing
all kinds of Metal with the LEAST
POSSIBLE LABOR.

MOST useful for Household Articles Musical Instruments, Jewellery, Harness, Sporting Goods, Bicycles, etc Brilliant St. Antoine not only gives a better polish than any other composition, but the articles cleaned retain their brightness longer than if any other substance is used. Try it and you will see!

—MANUFACTURED BY—

THE VICTORIA CHEMICAL WORKS CO.
MONTREAL

DRINK :::

::: Chocolate for Breakfast

It invigorates MIND and BODY
whereas Tea and Coffee

SLOWLY RUIN THE NERVES



But to get a good
cup of Chocolate,
you want to use
the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as
sweet chocolate, which lacks purity
and becomes injurious.

Ask your grocer for Chocolat Menier
The world-renowned French Vanilla Chocolate

HERDT & CO. 13 St. John St. Montreal
General Agents for the Dominion

Guaranteed to keep in all climates



To be a First-class Grocer

You must handle first-class goods. Always have stock that there's no doubt about whatever. When it comes to Condensed Milk, be sure you order "Owl Brand." Everyone knows it, and everyone likes it—that's a guarantee that it's first-class. Don't forget that it will keep in any and all climates.

THE CANADA MILK CONDENSING CO., Limited,
ANTIGONISH, N. S.

THE DOMINION BANK

Capital (paid-up).....\$1,500,000
Reserve Fund..... 1,500,000

DIRECTORS

HON. SIR FRANK SMITH President.	W. INCE.	W. R. BROCK.
E. B. OSLER, M.P. Vice-President.	EDWARD LEADLEY.	WILMOT D. MATTHEWS.
	A. W. AUSTIN.	

HEAD OFFICE TORONTO

AGENCIES

Belleville	Cobourg	Lindsay	Orillia
Brampton	Guelph	Napanee	Oshawa
Seaforth	Uxbridge	Whitby	Winnipeg

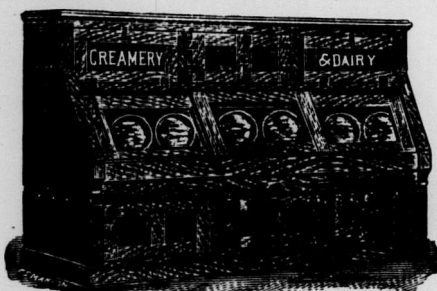
TORONTO—Dundas street, corner Queen.
" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions, 1897. Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

If You Handle Them You Know

THAT

"Sterling"

BRAND

Pickles, Jams, Jellies, Sauces, etc., are deservedly popular. They are prepared by

T. A. LYTL & CO.

Vinegar Manufacturers,

TORONTO

Lobsters

XXX Flat 1/2-lb.

XX Tall 1-lb.

New pack now in store.

Warren Bros. & Co.

TORONTO.

Ivory Bar Soap

THE BEST MADE.

Extra Choice

Hams Bacon

Pure Lard

Mess Pork

PARK, BLACKWELL & CO., Limited

Pork and Beef Packers,

TORONTO

Sugar

Dutch Granulated

100-LB. DOUBLE BAGS.
SHIPMENTS NOW IN STORE.

PERKINS, INCE & Co.

TORONTO.

Positively

IT'S GOOD COFFEE

Comparatively

THERE'S NO BETTER

Superlatively

IT'S THE BEST



Better try it
You can't do better.

TRADE IN OTHER COUNTRIES THAN OUR OWN.

CURRENTS DEARER IN LONDON.

AN improvement of a very distinct nature has taken place in the currant market, and a considerable business has been done at an advance of 6d. to 1s. per cwt. on the forced sales of last week. This has been brought about by a decided improvement in the demand from the dealers, and also by some speculative buying, as well as by a firmer tone on the part of the holders. The fact of a stronger market is satisfactory from every point of view, having regard to the unusual circumstances attaching to the present position of the article. The small stocks remaining, not only in the countries of consumption, but in Greece also, may be said to fully justify the higher level of prices at present prevailing. Taking this fact into consideration, any decline therefrom is not justified statistically, and would only mean an advance at a later period, the result of which would be another unevenness of market, which causes so much uncertainty, and is so seriously detrimental to all engaged in the trade. As a matter of course this aspect of the case only applies to the remainder of the present season, and whether or not the higher ranges of values which have prevailed during the last few months, will be maintained in the coming one must, of course, depend to a very large extent upon the out-turn of the growing crop. If it should turn out to be a large one—which at the moment does not seem at all likely—it is not impossible that a lower range of values will have to be established in order to tempt outside countries to buy the fruit, and so increase the consumption sufficiently to dispose of any extra production. If, on the other hand, the out-turn should be only moderate, the growers would doubtless be able to secure the higher level of prices, especially in view of the fact that the stocks throughout the world have been heavily depleted and are unusually small.—Produce Markets' Review.

NEW CROP APRICOTS.

In its issue of June 25 The California Fruit Grower says: "Samples of new crop apricots are being exhibited, but without price. Samples are at hand representing about three cars offered for June shipment, but we learn of no sales; 8c. in bags f.o.b. represents the asking price for this early fruit, although sellers hesitate to name a price. At this time last year considerable business was reported. The first car of new apricots for season of 1897 went forward on June 18, and buyers were paying 6¼ to 6½c. in sweatbox for new fruit. There is no demand from any quarter except for export

trade. The trade are evidently holding off to have the question of quality as well as quantity definitely settled. The quality may be an unsettled question, but as to quantity they can take no chances, for the output will be the smallest in years. The samples that are at hand compare favorably with past seasons, but it is generally conceded that the quality of the apricot crop will be below the average of the past seasons, owing to the dry weather. Canners are buying everything in sight and at prices which prohibit the curing of this fruit except in outside districts and such fruit as canners do not want. In the Santa Clara Valley buyers are paying \$45 per ton and better for apricots for canning and very few will be cured."

TEAS IN NEW YORK.

Only a limited volume of business has been transacted in lines, the demand from dealers having fallen to decidedly small proportions, as they have been experiencing only a small demand from retail trade, as both buyers in the interior and locally have withdrawn until after the Fourth. Furthermore, the recent activity of demand, has, in most instances, given the trade sufficient supplies to meet current wants. Advices from primal points have reported firm markets, with shippers holding for prices above a parity with local values. Buyers, however, have refused to operate at the higher figures asked.—Journal of Commerce.

CURRENTS IN NEW YORK.

"Although the market for currants is dull," said a broker to a New York paper, "holders are not anxious sellers. Spot stocks are about 500 tons more than they were a year ago at this time, but it should be remembered that then the stocks were in no wise adequate to requirements, and that goods had to be imported from London at comparatively high prices. By the time new stock is received this market will be entirely cleared of old goods."

SOUTHERN PEA PACK.

The last of the Southern peas have been packed, and, according to all reports, the output has been considerably less than last year. Some estimates put the pack as not more than 65 per cent. of that of 1897, and others state that it is only a little over one-half of what it was last year and about 25 per cent. less than the average for a number of years past. In spite of the shortage in the production, prices do not seem to be showing improvement, and the interest shown by buyers does not seem to have come up to expectations. Reports regarding the

New York State pack are somewhat conflicting, some stating that the outlook is very good, while others to the effect that in consequence of unfavorable weather to the present time, the pack will fall considerably short of that of last year. Some packers estimate the decrease at 25 per cent., and others state that the output will be at least one-third short.—N.Y. Journal of Commerce.

DESIRES TO SHIP CALIFORNIA PRUNES.

It was reported in New York the other day that Hamburg is offering to reship 1897 California prunes to this market. The writer says he understands that small sizes are scarce here, and he therefore expects to be able to reship and place in market about 700 bags of 60-70's to 90-100's, including intermediate sizes. The prices named were not made public, but were understood to be low.

THE UNITED STATES TOMATO PACK.

The break in spot tomatoes is claimed in some quarters to have been due to speculative manipulation, and was not warranted by the conditions of supply and demand. Rumors are current to the effect that some large operators, anticipating liberal Government purchases, and being themselves short of supplies, broke the market by offering small lots at low figures in the hope of being able to secure several blocks. It does not appear that they were successful. Although the Government demand does not appear to have come up to expectations, and requirements of general consumption are said to be scarcely up to the average for this season, after the first effect of the bear operations had expended itself, holders looking at the comparatively small stock, regained their confidence. There has been no actual advance, but there seems now to be a disposition to shade quotations. Prospects for the coming tomato crop are still uncertain. While no shortage seems to be anticipated, it is probable, according to reports from the growing districts in New Jersey and Maryland, that the crop will be late in maturing, owing to the wet weather during the planting season. Some reports are to the effect that packing will not begin until three weeks after the usual date, while others state that season will be only a week or a week and a half late.—N.Y. Journal of Commerce.

CALIFORNIA ORANGE CROP.

The Los Angeles (Cal.) Express says: "Six months ago we had doleful reports about ruin of the orange crop, and even of many trees in Riverside. The sequel now appears in the statement that the season's orange shipments from Riverside, up to date, are 1,221,875 boxes, about 4,000 carloads."

AN ANNOUNCEMENT!

The manufacturers of Enameline, the modern Stove Polish, inform the retail grocers of Canada that on and after September 1, 1898, they will manufacture Enameline in paste, cake and liquid.

Enameline

THE MODERN
STOVE POLISH

PASTE, CAKE OR LIQUID

We want ALL your stove polish trade. In our new "Enameline Cake" and "Enameline Liquid" we give the largest quantities, best quality and lowest prices ever offered. If you are doing business for profit it will pay you to handle our whole line.

J. L. PRESCOTT & CO., NEW YORK.

Spring Surprises

Our new line of

TOILET SETS

The Latest Shapes
The Newest Decorations
The Greatest Profit Winners

of any line now on the market.

Write for prices or sample packages of four sets and jars. Return mail will convey the information.

PIGOT & BRYAN

Decorators and Dealers

Crockery, China, Glassware,
Lamps, and Fancy Goods

London, Ont.

Cigar "Leaders"

FOR . . .
GROCCERS



Pharaoh, Pebble, La Fameuse,
Grit, The Bird, etc.

THE ACME OF QUALITY

Manufactured by

J. BRUCE PAYNE

GRANBY, QUE.



GRAND MOGUL Tea

Sales increasing by leaps and bounds, proving that the best tea wins. Handsome cabinets sent with first case to exhibit the tea, and a fine blackboard to help you advertise it.

T. B. ESCOTT & CO,

Wholesale
Grocers,

LONDON, ONT.

THE STORE IN SUMMER.

It should be absolutely clean, refreshingly cool, inviting in appearance, free from flies, and always in order, says American Grocer. The display should bring into prominence seasonable goods, and be so arranged as to be attractive to outing parties, excursionists, or whoever must carry food out of doors.

Keep in the background the goods that sell best in winter, and so display summer specialties as to invite buyers to inspect the store. There is a wonderful power in handsome ferns, palms, and decorative plants to win customers—a charm and grace that is irresistible—and, besides, they help give a cool and neat appearance to the store. Do not think that it is necessary to make a flower shop of the display windows or to crowd the counters with blooming plants. Art in display is quite as effective as art in advertising or any other feature of store life.

If fresh vegetables are kept in stock, don't put them all along the sidewalk in front of the windows, exposed to dust, dirt, insects, and depredations, but have them in a shady, cool place, neatly arranged, and so that beautiful color effects are produced. This latter feature is very easy to one who has an eye for color. If deficient, it is easy to find some one that can bring the red, green, yellow, white, orange, lemon, and other colors of fruits and vegetables into bewitching relation to each other, and make a veritable picture which will appeal to the appetite and awaken desire for possession. Such a display will make talk, and advertise the store. The point is to get consumers to visit the store, provided it is so beguiling in appearance that it invites all comers to linger and look. Said one customer to a fellow who kept that sort of a store: "I always like to come in here, because there is something new to see." It was always new to the visitor, because the dealer was continually rearranging stock and bringing some new thing into prominence every few days.

Attention to ventilation is of the utmost importance if the store is to have a pleasing smell in summer. During the dog days, or whenever general humidity gets in its fine work, the store will have an unpleasant and heavy odor unless it is properly ventilated at night. The transom over the front door should be open and a draft of cool air kept circulating. We have entered stores in the early morning where the air was fairly suffocating by reason of its foulness. The thousand and one things in the store had been steaming all night in a high temperature, so that meats, vegetables, fruits, dairy products and dried fish had each been contributing to the conglomeration of flavors that was notice-

able. This is ruinous to all articles sensitive to foreign flavors, such as salt or butter.

If there is a delicatessen department, its appearance can be heightened by a few leaves of lettuce or sprigs of parsley. Just a touch of green here and there will make the counter look cool and inviting.

BORACIC ACID IN LOBSTERS.

The following is taken from The St. John Globe:

"It is said boracic acid is being used by some of our lobster packers. The law in England is very stringent as to the use of adulterants. If such are found it means a total confiscation of the goods. The following from an English paper regarding boracic acid may prove of interest:

"Boracic acid in butter still remains one of the burning questions of the day. The authorities in the country are carrying forward their prosecutions with considerable vigor. In Birmingham last week a co-operative society was summoned for selling butter containing the acid to the extent of 70 grs. per pound, equal to 1 per cent. The attackers' medical witness plainly said that the acid was injurious to health; it was not like salt, a natural ingredient of the human body, but was a foreign element. According to this medico boracic acid induced kidney complaints, indigestion and skin disorders; it also was a "cardiac depressant." Mr. Chamberlain's brother was one of the magistrates, and the case went against the retailer. The case is valuable, as the report gives a full and clear exposition of the arguments of the folk who maintain that this kind of preservative is harmful. Supposing that a person ate one-half pound of butter per week, with boracic acid to the extent of 70 grs. per pound in it, he would then consume 5 grains per day, which amount, the doctors say, is injurious to health."

COLLEGE OF FORESTRY.

Under authorization of an Act of the New York Legislature, that State will establish a college of forestry. A conference has already been held at Albany to decide upon the location of 30,000 acres of land to be purchased for the purpose. No particular plot of ground has as yet been definitely picked upon. The conditions which the authorities decided upon as necessary in seeking land for the new college were formulated by Dr. Fernow, formerly chief of the Forestry Division of the Department of Agriculture at Washington, now director of the new State College of Forestry at Cornell University.

Business men should encourage the development of a similar work in Canada.

THE CHINESE TEA TRADE.

In 1868 the total consumption of tea in the United Kingdom was 107,085,000 lb., giving an average of 3.52 lb. per head of the population. Of this, 93 per cent. was Chinese tea and 7 per cent. Indian. Since that date the consumption has increased to 227,785,509 lb., an average of 5.73 lb. per head of the population. But, at the present moment, 11 per cent. only of the entire consumption is Chinese, whilst India supplies 54 per cent. and Ceylon 35 per cent. The British Consul at Hankow reports that in 1897 there was a very considerable falling off in the export of tea, amounting in all to 164,000 half-chests, equal to 10,168,000 lb. from that port. The cause of this decrease in the export was mainly due to deterioration of quality in all grades except fine and finest. The deterioration is no new thing, but has now proceeded steadily for years, with the result that the demand for China tea grows steadily less, while that for Indian and Ceylon increases in the most marked manner. It is difficult, the report continues, to see how Hankow teas can ever again successfully compete with Indian and Ceylon, even under the most favorable circumstances. The Indian and Ceylon tea companies have a large capital at their command, and they are controlled and directed by business men who have a practical knowledge of tea planting. In consequence, of late years there has been a concentration of management and an introduction of sundry economies in working; the trade has likewise benefited in no inconsiderable degree from increased facilities of transport and reduced rates of freight. In the case of Indian teas, the profit per pound made on teas sold averages 2 2-10d. The average profit on Hankow teas is estimated at about 1/2d. per lb., and it is evident that, in the event of any serious competition between Indian and Hankow teas, the latter could be driven out of the market, while the former would still fetch a handsome profit. There is now no demand for Hankow teas in London, except for such chops as can be laid down at not over 5d. per lb., and at this price decent sound teas are expected. The shipment to London of medium and fine teas at from 8d. per lb. is a speculation depending entirely on the continental demand.—Grocers' Journal.

LOOKING FOR AGENTS.

The Silverine Manufacturing Co., of Montreal, are looking for live agents in Winnipeg, Vancouver, St. John, Halifax. They are the proprietors of "Silverine" stove polish, and also manufacture inks, concentrated lye, etc.

“SALT



That is



SALT”

RICE'S
PURE SALT

Put up for all purposes, and every
package guaranteed.

Prices and Samples on Application.

Sole Manufacturers

The NORTH AMERICAN CHEMICAL CO.

Limited

Long Distance Telephone . . . 54

Goderich, Ont.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

AN informal meeting of the principal creditors of the W. E. Gillespie Co., Limited, general merchants, Penetanguishene, has been held.

Wm. D. Campbell, grocer, Toronto, has assigned to J. L. Davidson.

W. H. Smith, grocer, Victoria, has satisfied chattel mortgage of \$50.

S. McDougall, general merchant, Renfrew, Ont., has assigned to J. R. Rochester.

Thomas Cowling, grocer, Carp and Huntley, Ont., has assigned to W. A. Cole.

A. H. S. Bessette, general merchant, Magog, Que., has assigned to Kent & Turcotte.

M. E. Thornton, general merchant, Rockland, N.B., is offering 15c. on the dollar.

H. H. Cossitt, wholesale and retail confectioner, Brockville, Ont., has assigned to James Smart, sheriff.

PARTNERSHIPS FORMED AND DISSOLVED.

Woods & Ohved, grocers, Sandon, B.C., have dissolved.

Hiles & Carpenter, general merchants, Armow, Ont., have dissolved, John Hiles continuing.

W. B. Bayley & Co., dealers in grocers' sundries, Toronto, have dissolved, W. A. Bradshaw retiring.

Gilpin & Lindsay, general merchants, Fort Steele, B.C., have dissolved, George H. Gilpin continuing.

Eugene and Oscar Desjardines have registered as partners under the style of E. & D. Desjardines, grocers, Montreal.

Joseph B. Nadeau and Joseph R. L. Gauthier have registered as partners under the style of Nadeau & Gauthier, general merchants, Farnham, Que.

Sharmen & Bates, bakers and confectioners, Yorkton, N.W.T., have dissolved. — Bates selling out his interest to — Barber; style now Sharmen & Barber.

New copartnership has been registered between Ephraim Horwood and James Slesor, under the style of Horwood & Slesor, provision dealers, St. John, N.B.

SALES MADE AND PENDING.

A. L. Orvis, general merchant, Dryden, Ont., has sold out.

Barrett Bros., general merchants, Salmo, B.C., are selling out.

The stock of T. R. Phelan, grocer, Halifax, is advertised for sale by auction.

Mrs. Agnes Lapierre, grocer, Victoria, B.C., is advertising her business for sale.

The bakery of the estate of John Currie, baker, Truro, N.S., is advertised for sale.

**IF YOU HAVE BOUGHT - - - YOU KNOW
IF YOU INTEND TO BUY - - YOU WILL KNOW**

That **CLARK'S MEATS** will please your customers, and **Win New Trade.**

ORANGE MARMALADE

**Have you tried Upton's
Gilt Edge Brand ?**

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods.

THOS. UPTON & CO., Hamilton

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SLEE, SLEE & CO., Limited

Tower Bridge Works, London, Eng.

Makers of Pure Malt, Wine and Concentrated
Vinegars in Bottles and Casks.

Prices and samples on application to

CLARK, RAE & CO., 49 King Street West, TORONTO, ONT.

BRANCH HOUSE:

40 Yates St., Victoria

A. BRECHLEY

Manager

Representatives at

REVELSTOKE

AND

NELSON, B.C.

Cold Storage

At Revelstoke, B.C.

The warehouse belonging to the Dominion Government has been placed under our charge, and is open for the products of the Northwest at reasonable rates.

F. R. STEWART & CO.

Wholesale Provision Merchants

30 and 32 Water St. VANCOUVER, B.C.

CHANGES.

W. H. Deverell, general merchant, Ravenshoe, Ont., has sold out to George Hood.

J. A. Marchand, general merchant, Edmundston, N.B., is removing to Rivieue du Loup, Que.

Edouard Larose has registered as proprietor of the firm of O. E. Larose & Co., grocers, Quebec.

L. C. Worthy, baker and confectioner, Charlottetown, P.E.I., has sold out to W. Pickard & Co.

J. E. Gourlie, confectioner, etc., Truro, N.S., has sold out to G. W. Hamilton.

James Snider, general merchant, Norman, Man., has sold out to James Dodds.

A. Laughlin, general merchant, Cartwright, Man., has sold out to James Struthers.

The business of D. B. Parker & Co., general merchants, Harborville, N.S., is advertised for sale.

The Scott, Milne Co., general commission dealers, Vancouver, B.C., have been succeeded by J. R. McPhail.

Mrs. Slowpay—I don't like that last lot of coffee, Mr. Scales; I can't get it to settle.

Grocer Scales (with a meaning glance)—Well, ma'am, all I can say is, there's some folks who resemble it.

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

Agents for Canada:

C. E. COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.
Toronto, St. John, N.B., and Montreal



Not only are the sales of

**WHITE
MOSS
COCOANUT**

increasing, but the territory in which it is sold now extends from the Atlantic to the Pacific, so that all retailers should be able to obtain a supply from their nearest jobber.

Should your jobber be out of "White Moss," write direct to

**THE CANADIAN COCOANUT CO.
MONTREAL.**

MATCHES

The dearest not always the best.

**Try New Dominion
Matches.**

Manufactured by

HARDY & DUBORD, MASTAI.

Montreal Agents . . .

AUSTIN & LEFEBVRE

317 St. Paul Street.

HIGHEST

**PAILS
TUBS**

And Wood Packages

FOR

Lard, Candy, Spices,
Pickles, Syrup, etc.

Manufactured by

**The Wm. Cane &
Sons Co., Limited**

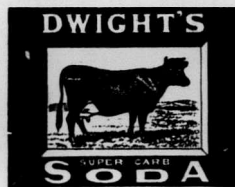
Newmarket, Ont.

BOECKH BROS. & COMPANY
Sole Agents, Toronto

QUALITY

RETAILERS

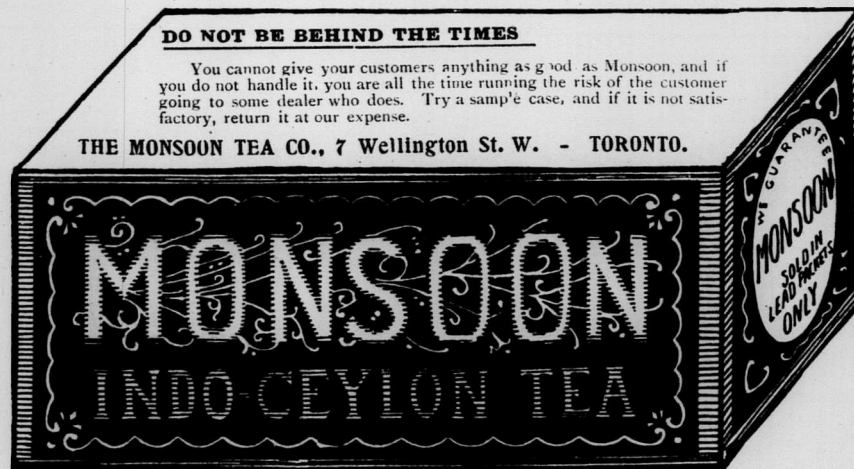
**COW
BRAND**



Do you know that every family in Canada is receiving by mail a Cook Book and other useful information regarding "Cow Brand Soda"? **YOU** are sure to have calls for it. Your stock is not complete unless Cow Brand Baking Soda is on your shelf.

JOHN DWIGHT & CO., Manufacturers.

For sale by all wholesale Grocers in Canada.



**NEW
18**

**SEASON'S
98**

"CROSSE & BLACKWELL"

**Candied and
Drained Peels**

C. E. COLSON & SON, MONTREAL

NEW FIRMS COMMENCING.

Blakely & Rogers have opened out as victuallers in Halifax.

J. F. Marryatt has commenced business as a grocer in Halifax.

Ruttan & Fitzpatrick have started up as general merchants in Alexander, Man.

Mr. —. Dodds is opening out as general merchant at Oak Lake, Man.

The Reeve, Upton Mfg. Co. have commenced business as chewing gum manufacturers in Montreal.

S. E. Playle is starting business as confectioner and fancy goods dealer in Innisfall, N.W.T.

John Toogood is opening up as grocer and confectioner in Prince Albert, N.W.T.

W. H. Sinclair is opening up as general merchant in Saskatoon, N.W.T.

A NEW PORK-PACKING FACTORY.

Mr. Pakenham, the Dublin pork and provision dealer, who organized pork-packing companies at Brockville, Ont., and Middleton, N.S., addressed a meeting in Smith's Falls, Ont., advocating the establishment of a similar company in that town. The meeting was also addressed by Smith's Falls business men, all expressing themselves favorable to the enterprise. A committee was appointed to arrange details and solicit stock. A capital of \$100,000 will be necessary to start the business, and it is expected that it can be secured within a few weeks. Mr. Pakenham himself, takes \$15,000 stock, and many of the business men of the town are taking liberal quantities.

CONCERNING RETAILERS.

C. R. Annett, of Watford, who recently sold out his grocery and crockery business, is extensively engaged in the cold storage of butter and eggs, having put in the Tinde British system.

D. G. Parker has opened out a fine stock of family groceries, boots and shoes, and seeds, in Watford.

T. P. McGillicuddy, of Harriston, is removing to Mt. Forest, where he will, with a new stock of dry goods and groceries, bid for the trade of that town.

James Morrison, general merchant, Mt. Forest, has sold out to the new firm of Dill & Dalglish, old veterans in the dry goods trade.

TO FROST WINDOWS.

The following process has been recommended (Deutch. Maler Zeit.): Dissolve one part of wax in ten parts of turpentine, add one part of shellac and one part of drier. Paint the outside of the window pane with this mixture and dab it over it then with a wad of cloth. Any desired pigment may be incorporated.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

An Invitation.

If you do not find that



gives you better satisfaction than any tea you have on hand, **send it back.** This invitation is extended to everyone that purchases "Salada." We would much rather have the goods back than to have them getting old and soiled on your shelves like the many other imitation lead packets do.

SALADA TEA CO.

Toronto, Montreal, Buffalo, Cleveland, Pittsburgh, Boston, Detroit, Rochester.

Evaporated Vegetables

FOR SOUP

Always Ready
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use.
Samples sent on application.

Kerr Vegetable Evaporating Co.

Limited
KENTVILLE, NOVA SCOTIA

**Dewar's Famous Scotch**

Can be had from

Geo. J. Foy
Perkins, Ince & Co.

R. H. Howard & Co.
Adams & Burns

Toronto.

James Turner & Co., Hamilton, and all first-class houses.

SOVEREIGN LIME JUICE

equal to any made in the world.

Regular size bottle, pints..... \$2 75 per doz.
Apollinaris bottles, splits 1 00 per doz.

Order through wholesale Druggist or Grocer.

E. FIELDING, Agent

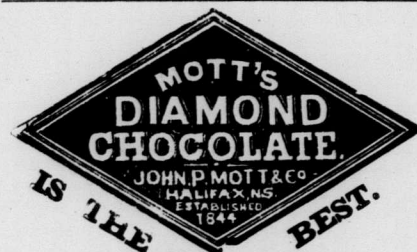
34 Yonge St., TORONTO

**"Golden Leaf"
Japan Teas**

We are still able to fill orders
for all grades.

GEORGE FOSTER & SONS

BRANTFORD, ONT.



ASK FOR

MOTT'S

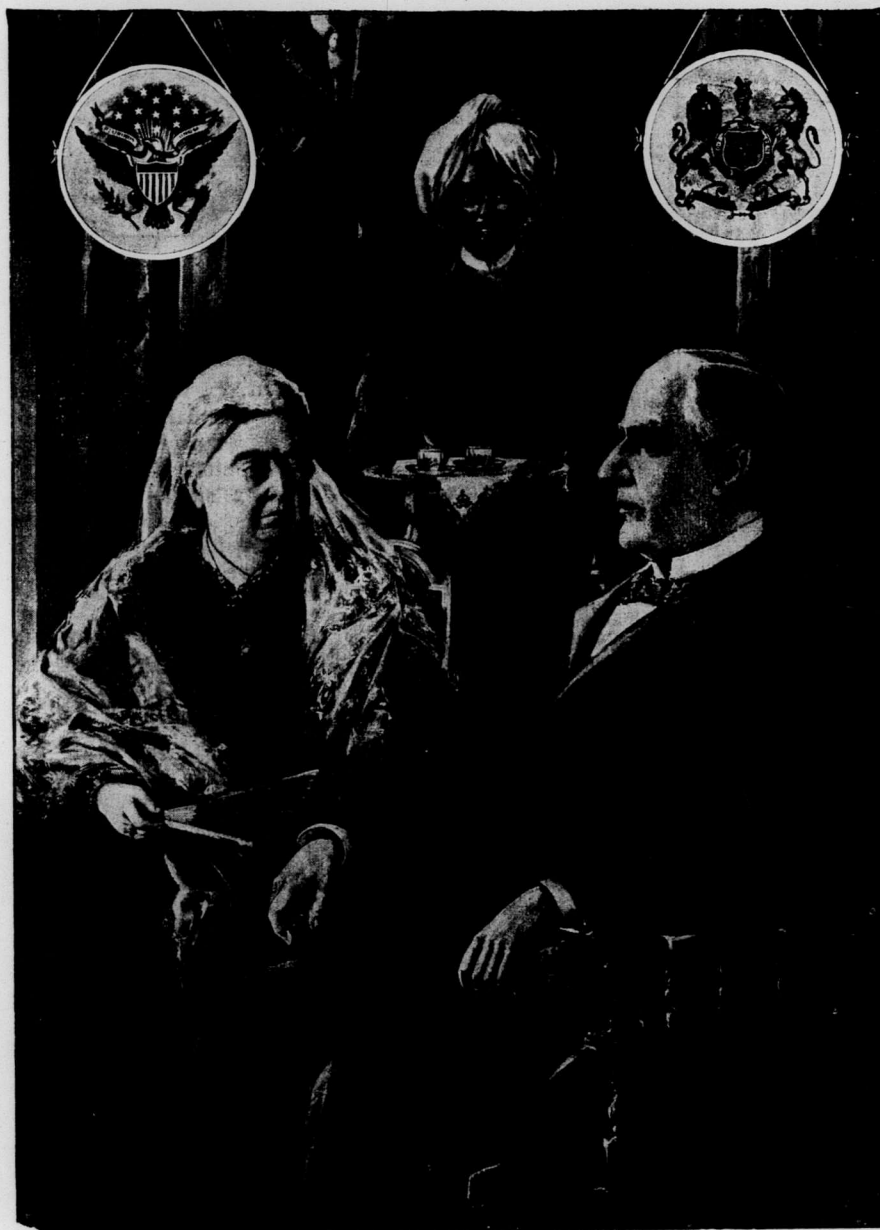
ADAMS'

TUTTI FRUTTI

The Best Gum and the Best Seller.

FREE-- Send for picture hangers to decorate your window. Address

ADAMS & SONS CO., 11 and 13 Jarvis St., Toronto, Ont.



DISCUSSING THE SITUATION

Over a Cup of Ceylon and India Tea.

THE ANGLO-SAXON RACE RE-UNITED

"IN UNION THERE IS STRENGTH."

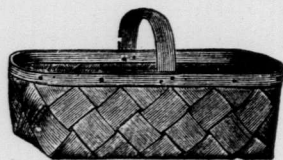
The union of Purity, Flavor and Strength in CEYLON AND INDIA
TEA makes it as Supreme as the Combined Anglo-Saxon Race.

PERSONS addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with **THE CANADIAN GROCER**, Toronto or Montreal.

THE Oakville Basket Co.

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

THE PRESS CLIPPING DEPARTMENT

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—\$5 per hundred clippings; \$40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

The Press Clipping Department, Board of Trade, Montreal

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least **Two Dollars**. Twelve copies, or one year, should net you **Twenty-four Dollars**. This is a fact, and the reason we have subscribers.



CLUBBING RATES

The Dry Goods Review and
The Canadian Grocer

\$3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . .

. . . . MONTREAL

SOLD FROM **ATLANTIC TO PACIFIC**

FAC SIMILE OF CASK LABEL.



PURNELL'S

**PURE
PLAIN and SPICED**

MALT VINEGARS

Brewery, Bristol, England.

AGENTS

St. John, N.B.—W. S. CLAWSON & CO.

Montreal—J. M. KIRK, Imperial Buildings, St. James St.

Toronto—J. WESTREN & CO., 61 Colborne St.

Hamilton—JOHN W. BICKLE & GREENING.

Winnipeg—A. STRANG & CO., Portage Avenue.

Vancouver, B.C.—C. E. JARVIS & CO., 101 Holland Block.

When We Talk 

Keen's D.S.F. Mustard

We know what we are talking about.

QUALITY and DEMAND know nothing better

The GROCER who handles KEEN'S is ALIVE.

Current Market Quotations for Proprietary Articles.

July 7, 1898.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.

5 lb. cans, 1 doz. in case.....	19 80
4 lb. cans, 1 doz. in case.....	16 00
3 1/2 lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case.....	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
4 oz. cans, 4 and 6 doz. in case.....	1 95
10 cent can.....	0 90

Cook's Friend—

Size 1, in 2 and 4 doz. boxes.....	\$ 2 40
" 10 in 4 doz. boxes.....	2 10
" 2, in 6 " ".....	80
" 12, in 6 " ".....	70
" 3, in 4 " ".....	45

Pound tins, 3 doz. in case..... 3 00

oz. tins, 3 " ".....	2 40
oz. tins, 4 " ".....	1 10
lb. tins, 1/2 " ".....	14 00

Diamond—

W. H. GILLARD & CO	
1 lb. tins, 2 doz. in case..... per doz.	1 20
1/2 lb. tins, 3 " ".....	90
1/4 lb. tins, 4 " ".....	60

MAPLE LEAF BAKING POWDER.

1/2 lb. glass jars.....	\$1 25
1 lb. glass jars.....	2 00
1 lb. sealer jars.....	2 25

THE F. F. DALLEY CO.

Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases.....	\$0 75
English Cream, 1/2 lb. tins, 4 to 6 doz. cases.....	1 25
1 lb. tins, 2 to 4 doz. cases.....	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases.....	0 55
1/2 lb. tins, 4 to 6 doz. cases.....	0 80
1 lb. tins, 2 to 4 doz. cases.....	1 15
English Cream, glass tumblers.....	0 75
1/2 lb. jellies.....	1 25
1 1/2 lb. jellies.....	2 25
1/2 lb. Crown sealers.....	2 25

JERSEY CREAM BAKING POWDER.

1/8 size, 5 doz. in case.....	40
1/4 " " " ".....	75
1/2 " " " ".....	1 25
1 " " " ".....	2 25

BLACKING.

P. G. FRENCH BLACKING. per gross

1/4 No. 4.....	\$4 00
1/4 No. 6.....	4 50
1/4 No. 8.....	7 25
1/4 No. 10.....	8 25

THE F. F. DALLEY CO.

English Army Blacking, 1/4 gross cases.....	\$9 00
No. 2 Spanish.....	3 60
No. 3.....	4 50

per doz.

No. 5 Spanish Blacking, 1/4 gross cases.....	7 20
No. 10 " " " ".....	9 00
Vucan Oil Blacking, 1 doz. cases, liquid.....	2 00
New York Dressing, 1 doz. cases.....	0 75
Spanish Satin Gloss.....	1 00
Crescent Ladies' Dressing, 1 doz. cases.....	1 75
Spanish Glycerine Oil Dressing.....	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross.....	\$ 2 60
No. 2 Bronze Tins, per gross.....	3 40
" 3 " " ".....	5 60
" 4 " " ".....	10 00

No. 1 Enamelled Tins.....	2 50
" 2 " " ".....	3 75
" 3 " " ".....	4 00
" 4 " " ".....	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in 1/4 gross cases. Per Gross.....	\$ 22 00
French Oil in 3-doz. cases.....	22 00
Reliable Shoe Dressing.....	9 00
Ecliptic Combination.....	12 00
Moody's Ox Blood.....	12 00
Moody's Chocolate.....	12 00
Alpha Chemical Co. French Castor Oil.....	9 00
Alpha Chemical Co. Refined Sweet Oil.....	9 00
Alpha Chemical Co. Turpentine.....	7 80
Moody's Non-Corrosive Inks.....	4 50

Shoe Blacking— in 1/4 gross cases.....	9 00
Reliable French Blacking, No. 5.....	4 50
Reliable French Blacking, No. 2.....	8 00
United Service Blacking No. 4.....	8 00
United Service Blacking No. 1 1/2.....	4 25
Patent Leather Polish No. 1 1/2.....	9 00
Waterproof Dubbin No. 4.....	9 00

Alpha Metal Polish No. 2..... 9 00

Patent Stove Polish—

Sunlight Lead Bar 6's.....	2 25
Packed in 1/2 gross cases.....	7 20
Sunlight Liquid, 1/2 gross cases.....	10 30
Moody's Black Lead 3's.....	4 25
Reliable Stove Pipe Varnish, 1/2 gross cases.....	14 40
6-oz. bottles.....	14 40

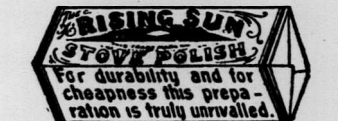


Quickshine Pipe Varnish.....	12 00
1/4 gross cases pressed top tins.....	12 00

Stove Polish—

Quickshine Polish.....	9 00
Electric Crown Paste.....	8 00
Electric Crown Lead Bar.....	7 80

STOVE POLISH.



Per gross

Rising Sun, 6 ounce cakes, half-gross boxes.....	\$ 8 50
Rising Sun, 3 ounce cakes, gross boxes.....	4 50
Sun Paste, 10c. size, 1/4 gross boxes.....	10 00
Sun Paste, 5c. size, 1/4 gross boxes.....	5 00



It's been a long run

but we're still ahead of all others. Although we have been manufacturing now for over 40 years no competitor has made a starch to equal ours. Always keep well supplied with Benson's Satin or Edwardsburg Silver Gloss and you're bound to please everyone.


The Edwardsburg Starch Co., Limited, Cardinal, Ont.

THE F. F. DALLEY CO. Per gross

TIGER STOVE POLISH
The F. F. Dalley Co. Limited, Hamilton, Ont.

Tiger Stove Polish, ¼ gross cases... \$9 00
per doz
Stovepipe Varnish, 4 oz. bottles... 1 00
6 oz. bottles... 1 25
Boston Brunswick Black, 8 oz. bot's... 1 75

ENAMELINE



No. 4—3 dozen in case... \$4 50
No. C—3 dozen in case... 7 50

BIRD SEEDS
BART. COTTAM & CO.

"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer.	0 05½
Belgian, with Bird Improver.	0 05½
International, with Bird Treat.	0 05½
German X, with Cuttlefish Bone.	0 04½
German, with Cuttlefish Bone.	0 04½
London Bird Seed, bulk 25 lb. cases.	0 04½
Bird Gravel, 10c. pkts., 24 in case.	0 06
Bird Gravel, 5c. pkts., 48 in case.	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases.	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
5c. 48	0 03

CORN BROOMS
CHAS. BOECKH & SONS. per doz net.

Carpet Brooms—	net.
"Imperial," extra fine, 8, 4 strings.	\$3 65
" " " 7, 4 strings.	3 45
" " " 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
" " " 7, 4 strings.	3 10
" " " 6, 3 strings.	2 90
"Standard," select, 8, 4 strings.	2 90
" " " 7, 4 strings.	2 75
" " " 6, 3 strings.	2 60
" " " 5, 3 strings.	2 40

BLUE.
KEEN'S OXFORD. per lb.

In single box lots	\$0 17
In 10 box lots or over	0 16½
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CHEWING GUM.
ADAMS & SONS CO. per box

Tutti Frutti, 36 5c. bars.	\$1 20
" (in cream pitcher) 36 5c. bars	1 20
" (in sugar bowl) 36 5c. bars	1 25
" (in glass jar) 115 5c. pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c. packages.	3 75
Pepsin Tutti Frutti, 23 5c. packages.	0 75
Round Pepsin, 30 5c. packages.	1 00
Cash Register, 390 5c. bars and pkgs.	15 00
Cash Box, 160 5c. bars.	6 00
Tutti Frutti Show Case, 180 5c. bars and packages.	6 00
Variety Gum (with book in each box) 150 1c. pieces.	1 00
Banner Gum (English or French wrappers) 115 1c. pieces.	0 90
Flirtation Gum (English or French wrappers) 115 1c. pieces.	1 20
Mexican Fruit, 36 5c. bars.	0 90
Sappota, 150 1c. pieces.	0 75
Orange Sappota, 150 1c. pieces.	0 75
Black Jack, 115 1c. pieces.	0 75
Red Rose, 115 1c. pieces.	0 75
Magic Trick, (English or French wrappers) 115 1c. pieces.	0 75

CHEESE.

MACLAREN'S IMPERIAL. Per doz.

Large Size, cases 1 doz.	\$9 00
Medium Size, cases 1 doz.	4 50
Small Size, cases 2 doz.	2 40
Individual, cases 2 doz.	1 00

PARAGON
MILLAR'S ROYAL
MILK & F. MACLAREN & CO. CHEESE CO.
INCORPORATED CANADA

CHOCOLATES & COCOAS.

Cocoa—	EPPS.	per lb.
Case of 14 lbs. each	0 35	
Smaller quantities	0 37½	

FRANK MAGOR & CO., AGENTS. per doz

Cocoa essence, 3 oz. packages.	\$1 65
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FRANK MAGOR & CO., AGENTS. per lb.

Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose.	0 40
" " " 1-lb. tins.	0 42½
Cocoa Nibs, 11-lb. tins.	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—

French, ¼'s—6 and 12 lbs.	0 30
Caraccas, ¼'s—6 and 12 lbs.	0 35
Premium, ¼'s—6 and 12 lbs.	0 30
Sante, ¼'s—6 and 12 lbs.	0 26
Diamond, ¼'s—6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00

Cocoa—

Homeopathic, ¼'s, 8 and 14 lbs.	0 30
Pearl,	0 25
London Pearl, 12 and 18 "	0 22
Rock "	0 30
Bulk, in boxes	0 18

Royal Cocoa Essence, packages... per doz 1 40
BENSOP'S ROYAL DUTCH COCOA
½ lb. tins, boxes 4 doz... 2 40
¼ " " " " 1 " " " " 4 50
8 50

Ralston Health Club boxes 6 lbs.... 45

CHOCOLAT MENTIER
DRINK CHOCOLAT MENTIER

CHOCOLAT MENTIER. per lb.

Vanilla—per lb.	1 case 5 case
lot.	lot.
per case.	\$ 0 32 \$ 0 31
per case.	\$ 0 32 \$ 0 31
per case.	\$ 0 32 \$ 0 31
per case.	\$ 0 32 \$ 0 31

FRY'S.

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s, 6 lb. boxes	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. boxes	0 29
Pure, unsweetened, ¼'s, 6 lb. boxes	0 42
Fry's "Diamond," ¼'s, 14 lb. boxes	0 24
Fry's "Monogram," ¼'s, 14 lb. boxes	0 24

Cocoa— per doz

Concentrated, ¼'s, 1 doz. in box.	2 40
" " " " "	4 50
" " " " "	8 25
Homeopathic, ¼'s, 14 lb. boxes	0 24
½ lbs. 12 lb. boxes	

RECKITT'S Blue and Black Lead { ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

The Toronto Biscuit & Confectionery Co., Limited, are putting on the market a Biscuit that every grocer ought to handle. It is called

WHEAT MEAL

Besides being very palatable, it is invaluable for invalids and persons with weak digestion. Include a tin in your next order.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President.

7 Front Street East. Toronto.

S. R. Parsons, Vice-President

JOHN P. MOTT & CO.'S
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....	per lb.	0 30
Mott's Prepared Cocoa.....		0 28
Mott's Homeopathic Cocoa (1/4's).....		0 32
Mott's Breakfast Cocoa in tins.....		0 45
Mott's No. 1 Chocolate.....		0 30
Mott's Breakfast Chocolate.....		0 28
Mott's Caraccas Chocolate.....		0 40
Mott's Diamond Chocolate.....		0 23
Mott's French-Can. Chocolate.....		0 18
Mott's Navy or Cooking Chocolate.....		0 35
Mott's Cocoa Nibs.....		0 35
Mott's Cocoa Shells.....		0 05
Vanilla Sticks, per gross.....		0 90
Mott's Confectionery Chocolate.....	0 21	0 43
Mott's Sweet Chocolate Liquors.....	0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/2 lb. tins, per doz.....	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.....	2 25
Soluble Cocoa, No. 1 bulk, per lb.....	0 20
Diamond Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.....	0 25
Royal Navy Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.....	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.....	0 35

COCOANUT.
CANADIAN COCOANUT CO.

White Moss Brand—	
1/2 lb. Packages, 15 or 30 lb. cases.....	0 27
3/4 & 1/2 lb. " " " ".....	0 27 1/2
1/4 " " " ".....	0 28
1/8 " " " ".....	0 29
1/4 & 1/2 " " " ".....	0 29
1/8 " " " ".....	0 30
Bulk—	
White Moss, 10, 15 or 20 lb.	
Feather Strip, " " " ".....	
Ribbon, " " " ".....	
Special Shred, " " " ".....	
Macaroon, " " " ".....	
Crown Desic'd, 12, 20 25.....	
Special, " " " ".....	

STANDARD COCOANUT MILLS.

Feather strips.....	18
Cream shredded.....	17
Standard.....	15
Macaroon.....	15
Dessicated.....	14
Shavings, in packages.....	16
Cream shredded, 1/4 lbs.....	29
" " " " 1/2 lbs.....	28

COFFEE.
JAMES TURNER & CO. per lb.

Mecca.....	0 34
Damascus.....	0 30
Cairo.....	0 40

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend.....	0 33
Bourbon Blend.....	0 31
Our Own ".....	0 30
Jersey ".....	0 28
Laguaya ".....	0 25
Rajah Blend.....	0 21
Mocha and Java.....	0 32
Old Government Java.....	0 30 0 32 0 34

EXTRACTS. per doz

Dalley's Pure Fruit Extracts, 2 1/2 oz. bottles, all flavors.....	\$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors.....	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors.....	1 25

Crown Brand (Robert Greig & Co.)—

1 oz. Bottle, per doz.....	0 90
2 " " " ".....	1 50
2 1/2 " " " ".....	2 00
4 " " " ".....	3 00
8 " " " ".....	6 00
4 " "Glass Stop'r".....	3 50
8 " " " ".....	7 00



ROBERT GREIG & CO., MONTREAL, AGENTS.

1/4 lb. Tins, boxes 2 doz.....	2 40
1/2 lb. Tins, boxes 2 doz.....	4 60
1 lb. Tins, boxes 1 doz.....	8 70

FOOD.
ROBINSON'S BARLEY AND GROATS.

Patent Barley, 1/2 lb. tins.....	per doz 1 25
" " " " 1 lb. tins.....	2 25
" " " " Groats, 1/2 lb. tins.....	1 25
" " " " 1 lb. tins.....	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS. per doz.

Buckwheat Flour, 2 1/2 lb. packages, 3 doz. in case.....	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case.....	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz. in case.....	1 20
Graham Flour, 2 lb. packages, 3 doz. in case.....	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases.....	1 20

GELATINES.
KNOX'S

Sparkling calves foot, 2 qt. size.....	1 20
Acidulated, 2 qt. size.....	1 50

(Sold by all wholesale grocers.)

KEOPFF'S FAMILY GELATINE. per doz

Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz.....	0 90
1 " " " Red, ".....	0 95

COXS

1 Quart size, per doz.....	1 15
2 Quart size, ".....	2 30

INDURATED FIBRE WARE.
THE E. B. EDDY CO.

1/2 pail, 6 qt.....	\$3 35
Star Standard, 12 qt.....	3 80
Milk, 14 qt.....	4 75
Round-bottomed fire pail, 14 qt.....	4 75
Tubs, No. 1.....	13 30
" " 2.....	11 40
" " 3.....	9 50
Fibre Butter Tubs (30 lbs).....	3 80
Nests of 3.....	2 85
Keelers No. 4.....	8 00
" " 5.....	7 00
" " 7.....	6 00
Milk Pans.....	2 65
Wash Basins, flat bottoms.....	2 65
" " round bottoms.....	2 50
Handy Dish.....	2 25
Water Closet Tanks.....	17 00
Dish Pan, No. 1.....	7 60
" " 2.....	6 20
Barrel Covers and Trays.....	4 75
Railroad or Factory Pails.....	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.	
Orange Marmalade.....	1 50
Clear Jelly Marmalade.....	1 80
Strawberry W. F. Jam.....	2 00
Raspberry " ".....	2 00
Apricot " ".....	1 75
Black Currant " ".....	1 85
Other Jams " ".....	1 55 1 90
Red Currant Jelly.....	2 75

(All the above in 1 lb. clear glass pots.)

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb.....	\$0 40
Fancy boxes (36 or 50 sticks) per box.....	1 25
"Ringed" 5 lb. boxes, per lb.....	0 40
"Acme" Pellets, 5 lb. cans, per can.....	2 00

"Acme" Pellets, fancy boxes (40) per box.....	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can.....	2 00
Licorice Lozenges, 5 lb. glass jars.....	1 75
" " 5 lb. cans.....	1 50
"Purity" Licorice, 200 sticks.....	1 45
" " 100 sticks.....	0 73
Dulce, large cent sticks, 100 in box.....	0 75

MINCE MEAT.

Wetley's Condensed, per gross, net.....	\$10 80
per case of 3 doz., net.....	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., 1/4 lb. tins.....	per doz \$1 40
" " 1/2 lb. tins.....	2 50
" " 1 lb. tins.....	5 00

In Jars—

Durham, 4 lb. jars, per jar.....	0 75
" " 1 lb. ".....	0 25

F. D., 1/4 lb. tins..... per doz 0 85
1/2 lb. tins..... 1 45

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

Pony size.....	\$7 50
Small Med.....	7 50
Medium.....	10 80
Large.....	12 00
Spoon.....	18 00

per gross. Beer Mug.. 16 20
Tumbler .. 11 50
Cream Jug 21 00
Sugar Bowl 22 00
Caddy..... 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.....	0 25
Dalley's Mustard, 1/2 lb. tins, 2 doz. in case, per doz.....	2 00
Dalley's Mustard, 1/4 lb. tins, 4 doz. in case, per doz.....	1 00
Dalley's Superfine Durham Mustard bulk, per lb.....	0 12
1/4 lb. tins, 4 doz. in case, per doz.....	0 65
1/2 lb. tins, 2 ".....	1 20
1 lb. jars, per doz.....	2 40
4 lb. ".....	7 80
1/4 lb. glass tumblers.....	0 75
Jersey Butter Color, 2 oz. bottles, per doz.....	1 25
1 gallon tins, per gal.....	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz.....	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.....	

Try a case of

Boston Laundry Starch

This starch excels all others for imparting a hard polish to Cuffs, Collars and Shirt Fronts.

SOLD BY

The F. F. Dalley Co., Limited - Hamilton, Can.



Our No. 1 Prepared Corn

Is made with Filtered Spring water and is absolutely pure.

Our Challenge Prepared Corn

Is guaranteed and gives dealers large profits.

STARCH

Our Lily White Gloss

Is the strongest and glossiest Starch corn can make.

Our No. 1 Laundry

In 100-lb. kegs, is the best paying Starch the retailer can handle. Try it.

THE BRANTFORD STARCH CO., Limited,

Canadian Agents for The Celluloid Starch Company, New Haven, Conn.

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints) per doz. 2 30
Corked (pints) 1 90

SODA



SODA

Case of 1 lbs. (containing 60 pk'gs) 3 00
" 1/2 lbs. (" 120 ") 3 00
" 1/2 lbs. and 1/4 lbs. (containing 3) 1 lbs. and 60 1/2 lb. packages) 3 00
Case of 5c. pk'gs (containing 96 pk'gs) 3 00

SOAP



1 box and less than 5..... 4 00
5 boxes and upward..... 4 00
Freight prepaid on 5 box lots.



BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 120 in box; Twin Cake, 11 1/4 oz. each, 100 in box.
Quotations for "Ivory Bar" and other brands of soap furnished on application.
A. P. TIPPET & CO., AGENTS

per gross
Maypole Soap, colors..... 12 01
" black..... 18 00
10 per cent. discount on gross lots.

STARCH

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—
No. 1 White or Blue, cartons.... 0 05 1/2
Canada Laundry..... 0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes 0 07 1/2
Edwardsburg Silver Gloss, 1-lb. chromo package..... 0 07 1/2
Silver Gloss, large crystals..... 0 06 1/2
Benson's Satins, 1-lb. cartons.... 0 07 1/2
No. 1 White, bbls. and kegs..... 0 04 1/2
Benson's Enamel, per box..... 3 00

Culinary Starch—
W. T. Benson & Co.'s Prep. Corn 0 06 1/2
Canada Pure Corn..... 0 05 1/2

Rice Starch—
Edwardsburg No. 1 white, 1-lb. cart. 0 09 1/2
Edwardsburg No. 1 White or Blue, 4-lb. lumps..... 0 09 1/2

KINGSFORD'S OSWEGO STARCH



(40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers) 0 08
PURE (12-lb. boxes each crate) 0 08 1/2

PURE—40-lb. boxes, 1-lb. pack..... 0 07
48-lb. " 16 3-lb. boxes..... 0 07

For puddings, custards, etc.
OSWEGO (40-lb. boxes, 1-lb. CORN STARCH packages) 0 07 1/2

ONTARIO (38-lb. to 45-lb. boxes, STARCH 6 bundles) 0 06

STARCH IN Silver Gloss..... 0 07 1/2
BARRELS Pure..... 0 06 1/2

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—
Canada Laundry, boxes of 40 lbs.. 0 04 1/2
Finest Quality White Laundry—
3 lb. cartons, cases 36 lbs..... 0 05 1/2
Bbls., 175 lbs..... 0 04 3/4
Kegs, 100 lbs..... 0 04 3/4
Lily White Gloss
Kegs, extra large crystals, 100 lbs. 0 06 1/2
1 lb. fancy cartons, cases 36 lbs. 0 07 1/2
6 lb. draw-lid bx. 8 in crate, 48 lb. 0 07 1/2
6 lb. tin enamelled canisters, 8 in crate 48 lbs..... 0 07 1/2

Brantford Gloss—
1 lb. fancy boxes, cases 36 lbs. 07 3/4
Brantford Cold Water Rice Starch—
1 lb. fancy boxes, cases 28 lbs..... 0 09
Canadian Electric Starch—
40 packages in case..... 3 00
Culinary Starch—Challenge Prep. Corn—
1 lb. pkgs., boxes 40 lbs..... 0 06 1/2
No. 1 Pure Prepared Corn—
1 lb. pkgs., boxes 40 lbs..... 0 06 1/2

TEAS.

"SALADA" CEYLON.



Wholesale Retail
Brown Label, 1s and 1/2s..... 0 20 0 25
Green Label, 1s and 1/2s..... 0 22 0 30
Blue Label, 1s and 1/2s..... 0 30 0 40
Red Label, 1s and 1/2s..... 0 36 0 50
Gold Label, 1/2s..... 0 44 0 60
Terms, 30 days net.

RAM LAL'S (lead packages)



Cases, each 60 1-lb..... 0 35
" " 60 1/2-lb..... } 0 35
" " 30 1-lb..... }
" " 120 1/2-lb..... } 0 36

"KOLONA"



Ceylon Tea, in 1-lb. and 1/2-lb. lead packets, black or mixed.
Black Label, 1-lb., retail at 25c..... 0 19
" 1/2-lb., " " " "..... 0 20
Blue Label, retail at 30c..... 0 22
Green Label " 40c..... 0 28
Red Label " 50c..... 0 35

Orange Label, retail at 60c..... 0 42
Gold Label, " 80c..... 0 58
Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

Wholesale Retail
Red Label, 1-lb. and 1/2s..... 0 35 0 50
Blue Label, 1-lb. and 1/2s..... 0 33 0 40
Green Label, 1-lb. and 1/2s..... 0 18 0 25
Green Label, 1/2s..... 0 19 0 25
Japan, 1's..... 0 19 0 25

TOBACCO'S.

EMPIRE TOBACCO CO.

Foreign—
Royal Oak, 2 x 3, Solace, 8s..... 0 58
Something Good, rough and ready, 8 1/2s..... 0 61
Something Good, rough and ready, 7s 0 60
Golden Plug, 3 x 6, 3 1/2s..... 0 66
Domestic hewing—
Currency, 13 1/4 oz. bars, spaced 9s, (10 1/2 to the lb.)..... 0 29
Patriot, 2 x 6, Navy 5s..... 0 41
Old Fox, Narrow 12s..... 0 44
Silver Buckle, bright 8s..... 0 41
Snowshoe, 10 1/2 oz. bars, spaced 8s, (12 to the lb.)..... 0 44
Snowshoe, pound bars, spaced 6s..... 0 44
Cut Smoking—
Leader, 9s, in 5 lb. boxes (10 hrs. in case)..... 0 32

WOODENWARE.

per doz

THE E. B. EDDY CO.
Washboards, Planet..... 1 60
" XX..... 1 40
" X..... 1 25
" Special Globe..... 1 50
Matches—
5-Case Single Lots, Case
Telegraph..... \$3 25 \$3 45
Telephone..... 3 05 3 25
Parlor..... 1 30 1 40
Red Parlor..... 1 50 1 60
Safety No. 1, wall box 1 40 1 50
" No. 2, slide box 2 30 2 30
" No. 3, capital..... 2 75 2 85
Flamers, slide boxes..... 2 25 2 35
" wax stems..... 3 20 3 30
Tiger..... 2 65 2 85

BRYANT & MAY.

Robert Greig & Co., Agents.
No. 9 Safety, per gross..... \$ 2 00
" 10 " " " "..... 1 10
" 2 Tiger, " " " "..... 5 00
" 4 " " " "..... 2 00



LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845.

BROOKLYN, N.Y.

Half an ounce of salt

is the average allowance to a pound of butter. The very best butter salt—COLEMAN'S—is retailed in small quantities for about a cent and a quarter a pound. Barrel lots cost considerably less. What possible "saving" can there be by using anything commoner or cheaper?

Insist on having Coleman's Salt.

The poorest butter-maker in Canada can afford to use it. The richest cannot afford to do without it. Our best customers are large users, who do business profitably and economically.

The Dealer's Position.

Grocers with a good farmers' trade sell a lot of common barrel salt for general farm use. If nothing better is kept in stock, their customers have to worry along with it for butter-making, or get the proper thing elsewhere. There is every reason to believe that a grocer can sell more or less Dairy Salt with every barrel of common salt. It pleases the consumer and pays the dealer a good profit.

Coleman's Cheese Salt.

This is another specialty in which every dealer in a cheese-making district has an interest. First-class makers prefer it to anything else. Special prizes are offered at the Exhibitions for cheese salted with Coleman's Cheese Salt. Write us for further particulars.

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Specifications can be seen and form of tender obtained, on and after Friday, the 24th June, at this office, where all necessary information can be had on application.

Tenders will not be considered unless made on the printed form supplied, and signed with the actual signatures of the Tenders.

Each tender must be accompanied by an accepted bank cheque and 10 per cent. of amount of the tender (to be made payable to the order of the Honourable the Minister of Public Works, which will be forfeited if the party declines to enter into a contract when called upon to do so, or if he fails to complete the work contracted for. If the tender is not accepted the cheque will be returned.

The Department will not bind itself to accept the lowest or any tender.

By order:

E. F. E. ROY,

Secretary.

Department of Public Works,  
Ottawa, and June, 1902.

Newspapers inserting this advertisement without authority will not be paid for it.

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