

" VARSITY "—HIGH-CLASS 5c. CIGAR.

THE CANADIAN GROCER

VOL. IX

TORONTO, FEBRUARY 1, 1895.

No. 5

COLMAN'S MUSTARD



BEST ON EARTH

MANUFACTURERS TO HER MAJESTY THE QUEEN, Etc.



HUNTLEY & PALMERS

ENGLISH BISCUITS

The Largest Biscuit Manufacturers in the World

Address, Huntley & Palmers, READING,
or 162 Fenchurch St., LONDON, E.C. } ENGLAND

Representative, MR. EDWARD VALPY, 28 Reade St., NEW YORK

LA CADENA—CREAM OF THE HAVANA CROP.

LA FLORA, 10c.

EL PADRE, 10c.

PRIZE MEDALS IN COMPETITION WITH THE WORLD.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERRY STOKING TOBACCOS.

PH
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RS.
DRK
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with
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SH
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St.,

ESTABLISHED 1851

WE CREATE THE DEMAND YOU SELL THE GOODS

By the combined influences of

A thoroughly reliable and tried article, always
up to its high standard of quality,
judicious and effective advertising from
the Atlantic to the Pacific,

A demand has been created for E. B. Eddy's Matches that
requires little, if any, "pushing" by the storekeeper.

To be Without Them is to Have an Incomplete
Stock of Groceries

The E. B. EDDY CO., Hull, Canada

BRANCHES

Montreal: 318 St. James St.
Toronto: 29 Front St. West.

AGENTS

F. H. Andrews & Son,	Quebec, Que.
Alfred Powls, - - -	Hamilton, Ont.
J. A. Hendry, - - -	Kingston, Ont.
Schofield Bros., - - -	St. John, N. B.
John Peters & Co., - -	Halifax, N. S.
Tees & Persse, - - -	Winnipeg, Man.
James Mitchell, - - -	Victoria, B. C.
Resident Agents } - -	St. John's, Nfld.
not yet appointed. } - -	Sydney, Australia
	Melbourne, "



PUR

M



MO

Standard Goods THE Best to Handle



THEY STAND AT THE HEAD

No Verdigris in these goods
They are made in Silver Lined Pans

And are

FOR SALE BY LEADING
HOUSES EVERYWHERE.

FOR
PURITY



FOR
STRENGTH

This brand is always reliable. Highest test 98.50% pure.

Made only by **The UNITED ALKALI CO., Ltd., Liverpool.**

Fry's

≧ 80 Medals ≧

Highest honors at Chicago

It pays to sell them.



Always reliable.



Purveyors of chocolate to Her Majesty the Queen
BY ROYAL APPOINTMENT

AGENTS FOR CANADA

ARTHUR P. TIPPET & Co.

MONTREAL, P.Q.

TORONTO, ONT.

ST. JOHN, N.B.

There is No Use Running Away
From Facts. The new package

Grand Mogul Tea

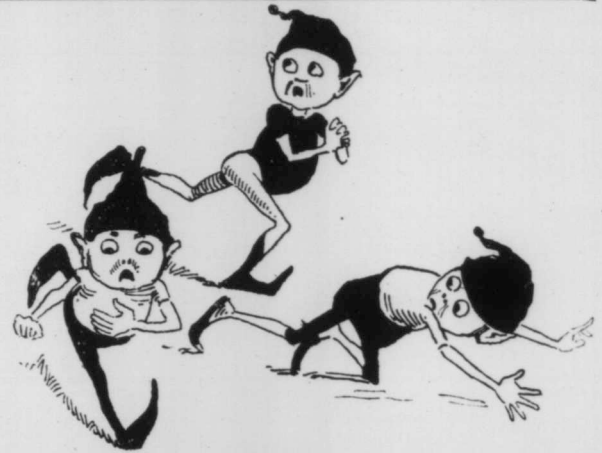
Is the handsomest package in Canada. The quality of tea downs them all. Every day you are without it your chances of success grow less. Handsome sample tins with each chest. For full advertising particulars write

T. B. ESCOTT & CO.

SOLE AGENTS

Wholesale Grocers

London, Ont.



Our Goods...

YOUNG & SMYLLIE'S
PURE SPANISH

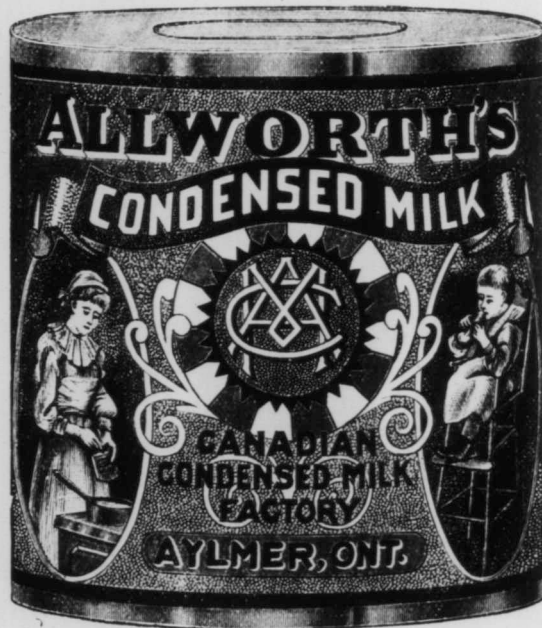
ACME
LICORICE
PELLETS

STICK LICORICE

Can be relied upon for quality. They are absolutely pure and are always first-class. Any of the leading houses can supply you.

YOUNG & SMYLLIE,

Brooklyn, N.Y.



BODY AND RICHNESS

PURITY AND STRENGTH

Are all combined in

Allworth's Condensed Milk

AND

Allworth's Evaporated Cream

AGENTS:

HALIFAX, N.S.—E. ERB & Co.
ST. JOHN, N. B.—E. T. STURDIE.
WINNIPEG.—A. HARVEY.
VANCOUVER.—G. J. WONDER & Co.

The Canadian Condensed Milk Factory

D. MARSHALL & ALLWORTH
Proprietors.

AYLMER, ONT



Pointers



Write us for particulars how to increase your tea trade.



ROSE & LAFLAMME

MONTREAL



KOFF NO MORE

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to orators and vocalists.

R. & T. W. STAMPED ON EACH DROP.



Fresh . . . Herrings

The recognized leading Brand in all the markets of the world.

- Fresh Herrings
- Herrings in Tomato Sauce
- Herrings in Shrimp Sauce
- Herrings in Anchovy Sauce
- Herrings a-la-Sardine
- Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS,
Sole Agents for Canada, MONTREAL.

Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

An Old Story

Others will offer you a coffee guaranteed just as good as our Pure High Grade

Excelsior Blend Coffee

BUT,

You can depend on it, the result will be disappointment and loss of trade.

There is a peculiar richness of aroma about this coffee which cannot be matched or imitated.

Customers using it for over fifteen years will have no other.

Todhunter, Mitchell & Co.

Coffee Importers and Manufacturers
Sole Patentees of the Improved Process of Roasting

TORONTO

BATTY & CO., LONDON, ENGLAND



Batty's

Nabob

Pickles

Crown

Pickles

Batty's

Nabob

Sauce

Batty's

Worcester

Sauce

For Sale by leading Wholesale Grocers.

ST. LAWRENCE

Corn Starch

Increases in Sales DAILY

WORTHILY

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

CANADIAN SPECIALTY CO., Toronto. |

LONDON, W. C. |

ROSE & LAFLAMME, Montreal.

THE ST. LAWRENCE SUGAR REFINING CO.'S

GRANULATED YELLOWS SYRUPS

ARE PURE

NO BLUEING Material whatever is used in the manufacture of OUR GRANULATED

"Such as give
Their money out of hope they may believe,
May here find truth too."

There is not **one drop** of
skimmed milk used in the manufacture of



"REINDEER BRAND"

CONDENSED MILK

I am satisfied that the original milk from which the "Reindeer" Brand is prepared is of unusual richness. In point of flavor, color and consistency, it leaves nothing to be desired.

DR. OTTO HEHNER,

Hon. Secy. of Society of Pub. Analysts, London, Eng.

Buy in Small Quantities and Often.



We Want You to Know

The 400 Select Congou

Dalu-Kola Congou

Imperial Congou

Russian Congou

That our Special Lines of Black Teas represent values incomparable.

That they are long past the experimental stage, and that thousands of confirmed drinkers are daily delighted with them.

That their standard is the highest excellence, and that uniformity is always maintained.

That they offer to drinkers of black tea, a beverage at once delightful and not procurable from any other source.

That the value secured in these teas is infinitely greater than can possibly be offered in a package tea where the expense of packages and extensive advertising greatly swell the cost.

W. H. GILLARD & CO., Hamilton

John Mouat, Northwest Representative, Winnipeg.

PATERSON AND SONS

ARE THE FINEST SODA BISCUITS MADE, S
 TRY ONE OF THEIR RED BOXES AN
 END THE PREJUDICE THAT CANAD
 RECEIVES FINE GOODS ONLY THROUGH IMPORT
 SINCE OUR OWN GREAT MANITOB
 OFFERS THE WORLD'S FINEST FLOU
 NEED WE FEAR COMPETITION ANYWHER
 AND THE DOMINION FOR A MARKE
 NOT A SMALL TERRITORY? WIT
 DEMANDS FOR MORE THAN ALL CAN MAK
 SEE OUR SAMPLES. SEND YOUR ORDER. NA
 OUR TRAVELERS, THEY WILL SHOW YOU LINES S
 NOVEL, NEW AND NICE. YOU WILL EASILY BELIEVE HI
SODAS ARE THE BOSS

This j



Vol. IX.

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Carrying says an e dark; you

A Brook a cigar d establishm man whose

"Dew advertised drop! W wanting u canned go

Did you says nearl fail in bu: tise? Isn in this aut Advertisin

The St. against a "Be chary of his way pettor. I ask you f store."

Time ha other yea known. M they may l ence, alth valuable. by the pas

A young this side o to speak F friends to prompt r church." taken the doors, to l

An editu THE GRO council of

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, FEBRUARY 1, 1895

(\$2.00 per Year) No. 5

MUSTARD AND CRESS.

Carrying on business without advertising, says an exchange, is like winking in the dark; you know it, but nobody else does.

* * *

A Brooklyn department store has created a cigar department in connection with its establishment. We commiserate with the man whose wife buys his "weed."

* * *

"Dew Drop" canned goods are being advertised in an American exchange. Do drop! Why, that is what some people are wanting in this country, cheap and all as canned goods are to-day.

* * *

Did you happen to know that Bradstreet says nearly 80 per cent. of the concerns that fail in business are those who don't advertise? Isn't there one big, large-sized moral in this authoritative testimonial?—Profitable Advertising.

* * *

The St. Louis Grocer warns its readers against a not uncommon class as follows: "Be chary of the man who walks a mile out of his way to tell you he don't like your competitor. It is a 'dead safe' bet that he will ask you for credit before he leaves your store."

* * *

Time has clipped all the coupons of another year. Its prizes and its blanks are known. Mistakes cannot be recalled, but they may be avoided in the future. Experience, although generally costly, is always valuable. The wise man gauges the future by the past.—American Grocer.

* * *

A young grocery clerk, not very long on this side of the Atlantic and just beginning to speak English, was asked by one of his friends to what church he was going. The prompt reply was "to the Pull and Push church." He had, explains an exchange, taken these words, which were found on the doors, to be the name of the church.

* * *

An editorial appeared in a recent issue of THE GROCER in reference to an order-in-council of the Dominion Government de-

fining the law regarding the inspection of teas. The Winnipeg Commercial reproduced the first couple of paragraphs, inadvertently omitting to credit. The other day a New York journal clipped The Commercial's item, giving that paper, of course, the credit. Newspapers as well as individuals are sometimes deprived of credit due them. But, tell it not in Gath, sometimes they get more than their meed. Both of these peculiarities of journalism are herein illustrated.

* * *

"A source of pleasure and profit," is what one of our old friends, W. C. Forman, Ingersoll, says of THE CANADIAN GROCER. Not content with such flattering words, he goes on to say: "I am delighted with the spirit of the paper, and of that bright paper, THE DRY GOODS REVIEW, of which I am also a subscriber." We club these two papers for three dollars a year.

* * *

Messrs. McLaughlin & Co., Gorrie, say: "We are much pleased with THE GROCER, and would, indeed, be sorry to be without it." We have much pleasure in informing Messrs. McLaughlin that they never need do without THE CANADIAN GROCER in this world. Of course, if our subscribers insist on its publication in the next world, it's got to be done. The great difficulty would be to get the "devil" (printer's devil). However, he could be imported from below, unless Watters (Ottawa) puts a senseless export tax on him. Still, this could be settled by N. Clarke Wallace—from above.

* * *

The Winnipeg Free Press does not approve of the refusal of the Government to allow the application of certain Toronto grain men to return to Canada, duty free, a quantity of Manitoba wheat now in elevators in Buffalo. "It is to the interest of the millers and the New York operators that the duty be not imposed," it declares. In the same article The Free Press says: "Canadian wheat may be described as undergoing the same process as the coal that was sent to Newcastle. Canadian millers, foreseeing signs of scarcity of hard wheat, and buying

in further supplies, have raised the price higher than the figures New York exporters could realize on Canadian wheat in Britain. Consequently the New York operator would send back Canadian wheat; but the Canadian operator, for reasons not altogether hidden, objects to this re-importation, and would stop the inflow."

* * *

Competition exists in every walk in life. There are cheap lecturers, cheap doctors, and cheap statesmen. Every profession and trade is crowded. If you ask a successful lawyer, doctor or merchant if there is room in his crowded profession or trade, the answer will be, "There is plenty of room at the top." The higher up a man succeeds in getting, the freer he is from competition. A slovenly store filled with goods of poor quality, bought at ill-considered prices, suffers more from competition than a store that is clean and carefully managed. The grocer who has succeeded in leading the trade in his town demands a better and more regular price for his goods than it would be possible to secure in the store of the new-comer who is beginning at the bottom and has not yet worked up to the top.—Artemus Ward.

* * *

A week or ten days ago Montreal was agitated over the demonstrations that were being held by the unemployed of that city. At one gathering there were ten thousand people who were supposed to be clamoring for work or bread; and some of the speakers asserted that there were as many more who were in a like condition. It was darkly hinted that unless the desideratum was forthcoming, there would be an uprising of this great (?) army. The latter part of last week Montreal was visited by a heavy snow-fall, which impeded traffic on the streets. To remove the obstacle the city engineer sought to employ fifteen hundred men, which should not have been a difficult object with an alleged twenty thousand to draw upon. But search where he would all he could "dum up" was five hundred men. Comment is unnecessary.

TO HELP THE BUTTER TRADE.

IMPORTANT LETTER FROM DAIRY COMMISSIONER ROBERTSON.

EDITOR GROCER,—In a recent issue of THE CANADIAN GROCER, in an article headed "Depressed Butter Market," I find that someone has been crediting or charging me with expressing approval of the practice of holding butter made in the summer for a rise in the market and until it has become deteriorated in quality. The writer of the article goes even further than that, and says: "It is difficult to understand on what basis Prof. Robertson is agitating for the Government to provide means for the farmers to store and carry their butter."

I am quite innocent of any connection with an agitation for that purpose.

That the merchants who buy and speculate in Canadian butter will accept my advice as to when to buy, when to sell, how long to store, or when to ship, is not to be expected; nor have I ever gone beyond my sphere of duty to offer advice in those regards. The fact is that the creamery butter, made in Canada during June and July, is nearly always held by somebody until August or later. My advice to the manufacturers of butter and the handlers of it has been that if the butter is to be held, cold storage accommodation should be provided where it can be held so that the quality will not be injured. Creamery butter, if put into a cold storage room before it is three days old and kept at a temperature not above the freezing point, will not be deteriorated in quality as much in three months under such conditions as it would be in three days in the ordinary temperature of an English warehouse in June or July.

The trend of the market in Great Britain during the last year agrees with that of former years, and shows that the average price of Danish butter, in casks, was from 14s. to 18s. per hundredweight higher from the middle of September to the end of November than during the months of June and July. These figures are equivalent to from 3 to 3½c. per pound. The price of finest Irish creamery butter was from 8s. to 12s. per hundredweight higher from the middle of September to the end of the year than it was during June and July. That may indicate the desirability of landing the bulk of our creamery butter in first-class condition, in Great Britain, from August onwards until April.

As the quantity of Canadian creamery butter which goes to England is less than 2 per cent. of the total quantity of butter imported into England, our shipments cannot yet have a very great influence in determining the market price for the finest butter in the British markets. The great point to be sought by Canadian manufacturers and

shippers of butter is to put the Canadian butter on the English market in such a condition, as to its quality, that it will command the highest price which is being paid for any butter at the time when it reaches the market there for consumption. I am not giving away any official secrets when I say that the matter of giving such aid to the farmers of Canada as will assist in placing the surplus Canadian creamery butter on the English market in its very best condition has been receiving earnest consideration and investigation for some time.

When it is fresh made, our finest Canadian creamery butter compares very favorably with the best Danish and Irish creamery, Australian and New Zealand creamery butters, which I have ever examined. As an industry, our butter making in co-operative creameries has labored under the disadvantage of being without transportation facilities adequate to the preservation of the quality of the butter while in transit. Some men engaged in the butter trade have resolutely opposed every effort in the direction of remedying that state of matters, under the plea that whoever advocated such improvements was advising the storage of butter in the hands of the farmers, and the keeping of our butter off the English market while it was fresh and in its best condition for consumption. The statements of these obstructionists might be characterized as the veriest rubbish, if they had not by their clamors already injured our butter trade by causing a postponement of action to provide the facilities which are needed.

We need cold storage accommodation for the creamery butter of Canada at a temperature not above 32 deg. from the time that it leaves the butter worker until it is ready for delivery to the retail shops in England; and I am hopeful that we are in a fair way of getting that. The business enterprise of creamery men and merchants will doubtless provide cold storage accommodation for whatever quantity of butter they decide to hold from June until August; and it seems to me to be a fitting time for action by the Government to assist in providing adequate cold storage transportation facilities, if need be, all the way between the railway station nearest to every co-operative creamery in Canada and the railway stations or delivery vans in Great Britain, for the supply of the shops of the retail provision merchants there. By such means and through the development of winter dairying, I believe Canadian creamery butter can secure a name, reputation and value equal to Canadian cheese.

JAS. W. ROBERTSON,
Dairy Commissioner.

Ottawa, Jan. 23, 1895.

CONCERNING RETAILERS.

THE GROCER overlooked the fact that A. W. Wilkinson, the well-known Barrie grocer, was one of the successful candidates for municipal honors at the recent elections in that town.

L. H. Yeomans, Mount Forest, is in receipt of a carload of Spanish onions.

T. S. Ford, dealer in dry goods and groceries, Mitchell, reports trade keeping up well.

G. B. Stephenson & Son, Arthur, are putting electric lights in their store and otherwise improving it. The firm is a progressive one, and is doing one of the best trades in the town.

J. W. Saunderson, the well-known Wrocteter merchant, has a new clerk—or what will likely be such. He is only a few days old, and in the meantime Mrs. Saunderson has the care of the baby boy.

Erneswein Bros. is the name of a new retail firm that has started at Inniskillen, Ont. They will carry full lines of groceries, dry goods and boots and shoes. The Messrs. Erneswein were formerly clerks with F. X. Messner, of Formosa. THE GROCER wishes them success.

Fish King Hay, of Kincardine, has refitted his store throughout, making it one of the best appointed in the northern country. The interior has been nicely painted and decorated, and fitted up with electric lights. Mr. Hay has at the moment a big stock of fresh water herring and trout.

Thomas Ellis, Mount Forest, junior partner of the firm of James Ellis & Co., is a vocalist as well as a merchant, and at a concert in a neighboring town last week he was the recipient of a number of handsome bouquets, one from a lady admirer being especially so.

"What do you think of those eggs?" whispered the lean boarder.

"These eggs," responded the fat boarder, whose occupation was that of advertising clerk in a newspaper office, "are too late to classify."—Chicago Tribune.

Established 1850

"AWAY ON TOP of anything ever offered the trade for VALUE."

Fancy Glass "Water Sets"

Packed in assorted packages.

10 Different Shapes
10 Different Decorations
10 Different New Colors

JAMES A. SKINNER & CO.
Toronto, Ont. Vancouver, B.C.

“KURMA”

— The Tea of Teas —

Put up in lead packages only.

FOUR QUALITIES

To retail at **30c.**

~~40c~~

Everybody Drinks Ram Lal's



AND EVERYBODY LIKES IT



JAMES TURNER & CO., HAMILTON

RECOMMENDED BY CONNOISSEURS

Write
Wire
Telephone, or
Call on Us



A. F. MACLAREN & CO.

TORONTO

INDIVIDUAL.	SMALL.	MEDIUM.	LARGE.
Packed as desired.	2 doz. in Case.	1 doz. in Case.	1 doz. in Case.
\$1 per Doz.	\$2.40 per Doz.	\$4.50 per Doz.	\$9 per Doz.

A UNIQUE COMBINATION.

A NEW element in opposition to the department stores is developing. We refer to the property owners whose stores have either depreciated in value or have actually ceased to be a source of revenue because of loss of tenants owing to the competition of these latter-day big "grab-alls."

Through a kindred desire to destroy a common foe they are joining their forces with the ordinary retail merchants.

This movement has probably advanced more in Chicago than in any other city. There, owing to the deterioration of property values on the West Side, the real estate men have been persuaded to join issues with the retail merchants, and the two influences between them are going to try and hatch some scheme that has for its object the double purpose of protecting the merchants and the property owners in the outlying districts of the "Windy City."

What they propose doing has not yet been demonstrated. All that the retail merchants seem so far to have done is to pass resolutions deprecating the encroachment of the department stores upon their businesses, and soliciting the united action of the merchants of the city with a view to counteracting the evil.

Chicago, as well as New York, seems to be thoroughly aroused in the matter. With

a view to ascertaining what power the city possesses to enact laws to protect the retail trade in the premises, a resolution has been introduced in the City Council authorizing the corporation counsel to give an opinion thereon. Should this opinion be unfavorable to the interests of the retailers, it is proposed that an appeal shall be made to the Legislature of the state.

With the retail merchants and the property owners enlisted under one banner against the department stores quite a formidable front should be presented, and if legislative action for the protection of the retail merchant is possible or permissible, their influence should be strong enough to obtain it.

The great question is, what can they do by legislative enactment or otherwise to put a limit on the appetite of the Department Store Octopus? It strikes most people that it will well test the solons of the land to create the desideratum.

TORONTO'S TELEPHONE SYSTEM.

"THE telephone service in Toronto is very unsatisfactory, if you compare it with that of Montreal."

This remark was made by a prominent business man in the latter city.

He explained that in Montreal, when the Central was called up, the answer came back instantly. The moment you got the instru-

ment to your ear you heard, "What number?" And in a very short time you got the number, or, if you did not, you heard Central again: "Did they answer?"

"In Toronto you generally have to wait one to three minutes for Central to answer, and as much longer for the number you want."

Mr. K. J. Dunstan, local manager of the telephone company at Toronto, was interviewed in regard to the Montreal man's statement. Mr. Dunstan stated that our correspondent's informant must have had particularly bad luck in his experience with the Toronto telephone system. As a matter of fact, Mr. Dunstan asserted, time tests taken every month in both cities showed that the two systems were about the same as regards the length of time it took to attract Central's attention. In fact, Toronto might sometimes be said to have the better of the comparison. By actual time tests, it had been proven that, the year round, it took, on an average, a little less than seven seconds to elicit a response from a Central in either city.

WHO PUTS UP FANS?

A retailer asks: "I intend fitting up my store with fans for cooling the atmosphere. Where can I find a firm that does that kind of work?"

[Can any of THE GROCER'S readers supply the information? —EDITOR GROCER.]

LOOK OUT!

Our travelers will be on the road in a few days with a full range of samples of

Brooms
Whisks
Brushes

Woodenware
Matches
Twines

Cordage
Baskets
Mats

Mirrors
Cigars
Tobaccos

And General Grocers' Sundries.

Our Prices and Terms
Will be Found Right.

H. A. NELSON & SONS

Toronto and Montreal.

“KURMA”

— The Tea of Teas —

Put up in lead packages only.

FOUR QUALITIES

To retail at 30c.

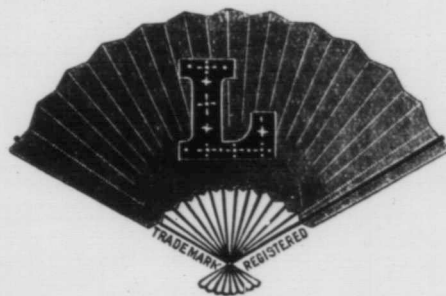
WHOLESALE AGENTS

40c.
50c.
60c.

DAVIDSON & HAY, Toronto

TEAS

FAN



BRAND

EDWARD ADAMS & CO. - London, Ont.

Arctic Cough Drops

**THERE ARE
NO BETTER
COUGH DROPS
MADE.**

The demand has been large and continuous
for the last five years.

Packed in —
Elegant Glass Jars, 4 lbs. each.
Handsome Tins, 5 lbs. each.
And in 5c. Packages.

G. J. HAMILTON & SONS - - Pictou, N. S.

Windsor Dairy Salt

In paper-lined barrels is being used by the largest creamery firms in Canada.



WHY ?

Read This

QUEBEC, August 28th, 1894.
E. G. HENDERSON, Esq.,
Manager Windsor Salt Works,
Windsor, Ont.

Dear Sir,—We have been using your salt about two months in our creameries, with the highest satisfaction. Our men, who know how salt works into the butter, and how clean and pure salt is, or the reverse, are one in their praise of the quality of the "Windsor" Brand. It is fine grained, uniform, readily soluble, and does not cake in the barrels. They are also specially commending the paper-lined barrels, which go so far in keeping the salt from taint in its travel from the works to the factory.

If our Canadian butter exhibit in Chicago was so unsatisfactory, it was, in several instances, due to the use of tainted salt—salt in bags, soaked with ship and rail taint. The judges' report avers of the importance of this point, and our fellow creamery men should encourage Canadian manufacture by using the "Windsor" Brand in barrels. A trial will win the point as it did with us. Yours truly,

J. DE L. TACHE,
(Of Macpherson & Tache, Quebec,
combination of 16 Creameries.)

And This

DOMINION OF CANADA.
DEPARTMENT OF AGRICULTURE.
OFFICE OF DAIRY COMMISSIONER,
Central Experimental Farm.
OTTAWA, 15th December, 1894.
E. G. HENDERSON, Esq.,
Manager Windsor Salt Works.

Dear Sir,—At different times I have made comparative tests of the merits of different brands and makes of salt, for use in the manufacture of butter. Butter salt from the Windsor Salt Works is being used in our Dominion Dairy Stations during the present season, and I find it to be the BEST SALT for butter which I have tried. I find it pure, clean, and in the form of fine crystals of nearly uniform size, which dissolve readily and completely. I have used the cheese salt from the Windsor Salt Works in the manufacture of cheese, and I believe it to be as good for that purpose as any other which I have tried.

I am, yours very truly,
JAS. W. ROBERTSON,
Dairy Commissioner.



WINDSOR SALT WORKS

WINDSOR - ONT.

Prices can be obtained and orders will be promptly filled by addressing your **Wholesale Grocer**, or the following agents :

<i>Toronto Salt Works,</i>	-	-	<i>Toronto.</i>
<i>Morrow & Ewing</i>	-	-	<i>Montreal.</i>
<i>John S. Pearce & Co.</i>	-	-	<i>London.</i>

THE CANADIAN GROCER

H. B. McLEAN,
President.

HUGH C. McLEAN,
Sec.-Treas.

The **McLean Publishing Co., Ltd**

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and
TRADE JOURNAL PUBLISHERS.

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R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

THE REMEDY NOT HERE.

One of Toronto's aldermen, Mr. T. Davies, has what he conceives to be a scheme for stunting the growth of department stores.

The scheme was given publicity at the first meeting of the new Council. It was in the form of a notice of motion, and asked that a special committee be appointed "to take into consideration the advisability of levying a graded business tax or license with a view of protecting the retail merchants, druggists and others against the ruinous practices of monopolists in the centre of the city."

Ald. Davies' idea, THE GROCER understands, is to limit the number of departments which a merchant shall carry on under one roof.

There is no question about the evil that is being wrought to the retail trade by the department stores, and any legitimate remedy that could be found for its curtailment would be hailed with delight by THE GROCER, but it is no use expecting that the panacea is reposed in Ald. Davies' scheme. Its shadow is not even there.

There is one thing common law will not allow, and that is legis'ation in restriction of trade. It is this very "thou shalt not" that the proposition in question proposes to do.

A legislative body has as much right to say how many lines a man shall carry in stock as to say how many he shall not.

Anything that is going to help the retail merchants on the premises must, it seems to us, come from themselves and not from the hand of any municipal or parliamentary body.

TAX REFORM AT HALIFAX.

FOR many years the wholesale business men of Halifax have been laboring under a very heavy load in the shape of taxes.

Some four or five years ago they formed a "Reform Tax Association," and have ever

since been endeavoring to bring about a change. They drafted a bill on the lines of the Montreal system, which was rejected by the City Council. Last year they took it to the Local Legislature, but that body gave it the "three months hoist."

Last May two of the leading tax reformers managed to secure their election to the City Council, and the other day that body passed a measure which is to be sent to the Legislature.

It is sweeping in its provisions. The tax on personal property is to be abolished. A business tax, based on the value of rental, is to be substituted. Land will be taxed its full value, while the buildings thereon will only be assessed at half value.

The merchants claim that three-fourths of the personal property now assessed consists of stocks in trade. They argue that they are placed at a great disadvantage in competing with Montreal and Toronto, and the latter places send their travelers here with samples, while the local dealers are heavily taxed for keeping large stocks on hand.

The bill is meeting with much criticism from small dealers, who look upon it as a scheme to enable the wholesale men to unload upon them. They will oppose it in the Legislature. One of the strongest opponents to the bill is Mayor Keefe. His friends, however, have a number of supporters in the Legislature, and they are confident it will run the gauntlet all right.

TARIFFS THE STUMBLING BLOCKS.

THE most formidable difficulties that are at the moment in the way of the development of the Canada-Australia trade are of a tariff nature.

This obstacle obtains in Australia as well as in Canada. Indeed, if anything, the difficulties are greater in Australia than they are in this country. There the variety of tariffs equal in number the several colonies that exist in what is known as Australasia. Here, of course, the tariff is uniform in all the provinces comprising the Dominion.

In New South Wales the conditions are at the moment more than usually unfavorable to the development of trade with Canada. In a word, that colony is in the midst of a tariff reform agitation. The Red Ministry, which came into power there a few months ago, is pledged to assimilate the tariff to that of the United Kingdom; but, according to a letter which THE GROCER has just received from J. A. Stanley Adam, manager of The Storekeeper, Sydney, it is a question whether the Government will be able to carry out its proposals.

"Merchants are, therefore," adds our informant, "disinclined to commit themselves to any new departure until something definite is known on this point. At the same time they are alive to the advantages offered by the Canadian line for opening up a lucra-

tive trade with your country, and if only a little finality characterized the political situation here, they would be ready to go ahead."

The possibilities of trade between Canada and Australia are realized by both parties concerned, as also are the advantages of the steamship line plying between those parts of the British empire. What is wanted now is to get the respective tariffs into shape, and then get to work to build up trade.

HOW TO GET YOUR CLAIMS IN FULL

THERE are some firms who are not losers by the failures of their customers. They appear on the creditors' list, sometimes for large amounts, but they are generally paid in full. If they are not, there are criminal proceedings.

The system is one which is gradually increasing. When a buyer applies for a line of credit, they ask him for a statement of his affairs signed by himself in the presence of a witness. If the statement is favorable, they sell him the goods on the strength of it. In time the buyer fails, and an examination into his affairs shows that the statement he submitted and signed in the presence of witnesses did not represent his true financial condition. It put it in too favorable a light. He offers to compromise with his creditors at 20 to 50c. on the dollar or bluffs them by abandoning his estate.

The firm to whom he made the false statement turns up now and privately demands 100 cents on the dollar on its claim.

The insolvent answers, he will give nothing of the kind; but sometimes he adds he is going into business again, and promises to buy all his goods from this particular firm in future.

Generally he is told it would not sell to him in future, excepting for cash, as he has proved himself unreliable. He is then reminded of his statement. On the strength of this the firm in question points out that it sold him goods, intimating that he had thus obtained goods under false pretences, which is a criminal offence.

The firm then gives him the alternative of paying in full or being arrested. He pays in full and the other creditors suffer.

Most of us are familiar with a case in which the Eby, Blain Co., the wholesale grocery house, had a man arrested for obtaining goods from them on such a false statement. He was found guilty of obtaining goods under false pretences and sent to jail for three months. The judge remarked that had it not been for his previous good character and respectable connections he would have sent him to the penitentiary for a long period. He announced his intention of punishing future offenders to the utmost limit of the law.

With this effective method of getting at buyers who obtain unlimited quantities of goods on false representations, then sell them at cut prices, damaging the business of their local competitors, creditors who are caught deserve little sympathy.

MOLASSES STILL GOING HIGHER.

IN view of the substantial advances that have been actually established on round lots of Barbadoes molasses in Montreal, many in the trade there find it hard to understand why some of the jobbers on that market have kept on selling small lots at the combine price during the past fortnight.

In fact, on Tuesday last a large wholesale French firm informed THE GROCER that they were still selling at 30c.

As other jobbers were getting the advance, jobbing lots having sold at 33 to 34c., the position taken by the former parties is hard to understand, yet the fact remains.

It is probable, however, that they are satisfied with the profit they are making on some of the lots they are turning over, and it is also more than likely that before the close of the present week no jobbing parcels of Barbadoes will be obtainable in Montreal at 30c.

The stock here in first hands is practically exhausted, only one holder having any large quantity, though one of the French jobbing houses is generally reputed to have a large stock.

Still, when other sales have been made at an advance of 2 to 4c., they are hardly likely to let go for less.

Briefly, the tendency of the molasses market appears even higher than it is at present, for advices from primary markets state that it is expected the crop next season will show a shortage of 35 to 40 per cent.; or, in other words, instead of a crop of 65,000 tons, as in 1894, there will only be one in the vicinity of 40,000 tons, as, owing to want of moisture, the canes got stunted, and though rain may improve the quality, it will hardly increase the yield.

With regard to supplies in Canada, importing agents in Montreal state that if prices go much higher, it may lead to further importations before the spring.

THE INSPECTION OF TEAS.

“THE editorial in last week's GROCER in reference to the appointment of tea inspectors,” remarked a member of a large wholesale house who desired that his identity should not be revealed, “was in the right direction, and it is to be hoped that your influential journal will not cease pressing this matter to the attention of both the Government and the trade.

“That such an appointment has long been needed is acknowledged by every reliable and competent tea merchant—not only in Toronto, but at every large port of entry in the country. There has been such a lot of low grade, trashy stuff thrown on this market that the tendency has naturally been to discourage the consumer from using tea.

This tendency naturally reacts upon the trade.

“As large handlers of teas, we feel the necessity of closer scrutiny of teas entered for consumption in Canada, and we must commend you for drawing the attention of the trade to the vital matter. Keep up the good work,” he added, as he tapped THE GROCER'S shoulder. “To my mind, you have not in a long time touched on a subject of greater interest to the grocery trade of this country.”

And THE GROCER intends to press the matter until the desideratum is secured. At the same time, inspectors will be of little use unless they are the right kind of men. These inspectors must not be appointed because they are adepts in political warfare, but because of their proficiency as tea experts. And there is no lack of these kind of men in every large commercial centre.

SUGAR LOW AND ACTIVE.

THE tone of the sugar market continues unsettled, and the low values which have ruled from the refineries have led to free purchasing by the jobbing trade. Not only have the Montreal refiners competed with the German sugar, but the Halifax refinery has done an unusual thing by stepping into the former's territory in Ontario and Quebec and offering small lots of sugar at 3½c., laid down in Montreal.

This fact in itself reveals a peculiar state of affairs in the matter of railway freights, for it is hard to understand how a manufacturer in Halifax can lay down No. 1 standard granulated in small lots in Montreal at the very price that the refiners of the latter city are offering it from their own mills in Montreal.

This is freight discrimination with a vengeance.

Briefly the jobbers in Canada are, so to speak, in clover at the moment in regard to supplies of sugar.

At the ruling prices Montreal is the cheapest sugar market of any to buy refined sugar at, and the jobbers evidently recognize the fact. They are doing quite a little speculation on their own account, for they practically cleaned out both refineries in Montreal last week of their available supply of refined sugar, neither on Friday last being able to handle any large order for prompt shipment.

Whether the refiner's price in Montreal is to go still lower is difficult to say, but it may be interesting to note that the finest granulated sugar has sold in Montreal every day for the last ten days ½ to ¾c. cheaper than the same grade of sugar costs at the refineries in New York.

BOARD OF TRADE ELECTIONS.**MONTREAL BOARD.**

The Montreal Board of Trade has been holding its annual meeting this week. The proceedings extended over two days, concluding Wednesday, the delay being necessitated by the balloting for the members of the council. The president and other offi-

cers were elected by acclamation, but there were three tickets proposed for the council, and after the ballot it was found that a selection of names from the three had been chosen. The new officers and board are: James A. Cantlie, president; John Torrance, first vice-president; John McKergor, second vice-president; Charles F. Smith, treasurer; council, George Childs, George Hague, John T. McBride, David MacFarlane, Wm. McNally, W. H. Meredith, Hy. Miles, Arch. Nicoll, Wm. Nivin, James E. Pendell, David Robertson, G. F. C. Smith; Board of Arbitration, Robert Archer, John Baird, H. A. Budden, Chas. Chaput, J. P. Cleghorn, E. B. Greenshields, F. H. Henshaw, Edgar Judge, J. R. McLea, Hugh McLennan, W. W. Ogilvie and James Slessor.

TORONTO BOARD.

The annual meeting of the Toronto Board of Trade was held on Wednesday.

In his address, the retiring president, Hugh Blain, referred at considerable length to the present depressed condition of trade. Nor does he look hopefully on the future. The people, he thinks, can only lift themselves out of the present financial strait by hard work, watchfulness and rigid economy. He reviewed the work of the council of the board for the past year.

J. L. Spink, in his report, showed that the receipts for the past year amounted to \$44,469.39, and the expenditures \$45,531.90.

The assets are estimated at \$493,520.82, a surplus over the liabilities of \$13,777.

The new officers of the board are:

President—S. Caldecott.

First vice-president—E. B. Osler.

Second vice-president—Ed. Gurney.

Treasurer—D. W. Alexander.

Board of Arbitration—William Badenach, accountant; R. S. Baird, Confederation Life Association; John Carrick (A. V. De Laporte & Co.); Thos. Davies, alderman; Thomas Flynn, grain merchant; William Galbraith, flour merchant; John Keith, coal merchant; James McIntosh (P. McIntosh & Son); Thomas McLaughlin, flour and grain; Robert McLean, secretary Fire Underwriters' Association; J. L. Spink, miller; J. H. Sproule, grain merchant.

Harbor Commission—Capt. Hall, shipowner, and George A. Chapman, grain merchant.

Council—Hugh Blain, wholesale grocer; Wm. Christie, biscuit manufacturer; D. R. Wilkie, cashier Imperial Bank; W. D. Matthews, grain merchant; H. N. Baird, grain merchant; John Donogh, lumber merchant; M. McLaughlin, Dominion Flour Mills; Elias Rogers, of Elias Rogers & Co.; A. A. Allan, hat, cap and fur dealer; John Macdonald, of John Macdonald & Co.; William G. Gooderham, of Gooderham & Worts Co., Ltd.; M. C. Ellis, manufacturing jeweler; Peleg Howland, wholesale hardware; J. Herbert Mason, president Canada Permanent Loan Co., and J. H. E. Hagarty, steamboat owner.

A SERIOUS CHARGE.

T. J. Watters, acting commissioner of Customs, Ottawa, has been arrested on a charge of appropriating public moneys.



If you are asked for
Condensed Coffee

you will always be
 safe in handing out
 the famous

"Reindeer" Brand.

(See cut of label opposite)

Send to us for prices of
 the different grades—

Don't Miss These **3** Special Values

Fancy Prepared
 Genuine Bordeaux

PRUNES

Fine flavor and quality.

Cases 55 lbs.

5½ cts.

A world-beater in

Japan Tea

@

18½ cts.

Write for Samples.

Another break in

FISH

We offer this week fine
Freshwater Herrings

F. O. B. Midland—

1 to 5 Kegs @ \$2.60
 5 Kegs and over @ \$2.55

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THE **EBY, BLAIN COMPANY** LTD.

Wholesale Grocers

TORONTO - - ONTARIO

MONEY AND STOCKS.

THERE is a decidedly unsatisfactory feeling on the Toronto money market this week in consequence of the deplorable condition of financial affairs in the United States. "We have nothing common politically," said a prominent broker to me, "but we are closely allied to the United States financially, and consequently when the money market over there gets into the position it is in to-day we are bound to be more or less affected."

The feature of the Toronto stock market at the time of writing is Toronto Street Railway stock. On Monday it sold up as high as 80, a gain of three points for the day, in spite of the opinions of "old timers" that the stock was away above its value. But on Tuesday morning the turn came, and a bad turn it was. The stock went down 4 points with a rush. The decline seems to have been the result of an attempt of those who had purchased the stock at high figures to unload. "Yes," remarked one dealer, "it will need to go down about 10 points more before it reaches its actual value." "Comparatively little of this stock has been bought by Toronto speculators," said another broker. "The purchasers have been largely Montreal men."

Fire insurance stocks are keeping strong,

and I am told that it is in part due to the large amount of new business, and at advanced rates, too, that has been secured from business men and others who, in consequence of the recent conflagrations, have considered it politic to carry more insurance. The insurance companies are drawing consolation from this fact. But it is safe venturing that after all they would rather not have had the cause which produced the effect of increased business.

Call loans are still quiet. The ruling rate is $4\frac{1}{2}$ per cent., but sharp call loans, backed by good security, are obtainable at 4 per cent. Commercial discounts are unchanged at 6 to 7 per cent.

The monetary situation in the United States has become critical. The gold exports last week aggregated \$7,700,000. These, with the exception of those for the week ending June 23, 1894, were the largest on record. On Monday there was a further engagement of \$4,500,000 for export. The net reserve on that day was brought down to a little over fifty-two millions, or nearly 50 per cent. below what it should be. To relieve the threatened danger to the nation's credit, President Cleveland on Monday issued a message to Congress, urging immediate legislation in the premises, and a bill was forthwith introduced providing for the issue of 3 per cent.

bonds, payable in gold fifty years after date. This will make the third issue of bonds during the twelve months, there having been two issues of \$50,000,000 bonds last year, one in January and the other in November.

ARGUROS.

SCARCITY OF CANNED SALMON.

The canned salmon market in Montreal is quiet and unchanged, but an interesting feature is a decided scarcity of supplies. Not only are there short supplies here, but the catch last year was less than that of 1893, and there is hardly sufficient stock on hand to carry customers along until the next pack.

No new stock can be laid down here under \$5.20, and, owing to this condition of affairs, an advance in price shortly would not surprise some Montreal holders.

TORONTO GROCERS' AT HOME.

The members of the Toronto Retail Grocers' Association will hold their annual At Home on Tuesday, Feb. 19. This was decided at a meeting of the Executive Committee held last week. The At Home will be held in St. George's hall, and, as the capacity of the hall is limited, so necessarily will have to be the tickets. To those who intend going the hint is obvious. J. G. Gibson is chairman of the managing committee and P. L. Mulqueen is secretary.

PRICE
vs.
QUALITY



WE DO NOT ASK YOU TO BUY OUR

ROLLED OATS
AND
ROLLED WHEAT

Because they are cheap, but
BECAUSE THEY ARE THE BEST
in the market.

Send Us a Sample Order.

Mail orders receive prompt attention.

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MILLERS AND MANUFACTURERS OF

BREAKFAST CEREAL FOODS

OPERATING The Largest and Most Complete Breakfast Cereal Food Mills in the Dominion.

Write for Quotations

Toronto, Canada

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, Jan. 31, 1895.

GROCERIES.

BUSINESS is not as active as it was a week ago, and the principal cause is not far to seek. The heavy snowfall of Friday last blocked country roads as well as railroads, thus preventing the farmers from visiting the stores, and the travelers from making their customary rounds with as much expedition as usual. The sugar market continues steady, but there is no change in prices. Granulated, while not as active as a week ago, is still in fair demand. Teas are still occupying fair attention at firm prices. Currants and Sultana raisins show further advances in the primary markets, and in the latter higher prices are being asked on the local market. Syrups are in fair demand and scarce and firm. Payments are still slow.

CANNED GOODS.

Demand for peas, corn and tomatoes is still light, lighter in fact than the trade appears to have anticipated. There is scarcely anything doing in canned fruits. Salmon is quiet and lobsters dull. We quote: Tomatoes and corn, 85 to 90c.; peas, 80 to 85c.; peaches, \$2.75 to \$3 for 3's, \$1.75 to \$1.90 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1 to \$2.10; apples, 3's, \$1 to \$1.10, gallons \$2.10 to \$2.25, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.30 to \$1.35 for good red fish in tall tins, and \$1.50 to \$1.60 in flat tins; do., second quality, \$1.10 to \$1.25; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins,

and \$2.25 to \$2.75 for flat tins. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

COFFEES.

There is just an ordinary enquiry for green Rio coffee, stocks of which are bare upon this market. Advices received by a local wholesale house state that higher prices are probable. We quote green, in bags, as follows: Rio, 20½ to 22c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

RICE.

Business continues quiet and prices unchanged. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¼ to 6¼c.; tapioca, pearl, 4½ to 5c.

SPICES.

Nothing new to report. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 25 to 30c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

Business remains quiet and featureless. We quote as before: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10 for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

Demand for granulated sugar has eased off a little during the week, although the

turnover is still fair. Last week's advances in outside markets appear to have been maintained, and quotations on the local market are without change. We quote: Granulated, domestic, 3¾ to 3¼c.; do., No. 2 grade, 3½c.; German granulated, 3½c.; yellows, 2½ to 3½c. Raws—Demerara, 2½ to 3c.; Muscovado, in 115-lb bags, \$1.90.

N. Y. Journal of Commerce says: "Faith continues to be expressed in the general immediate promises for raw sugars. There is no abatement in previous liberal estimates of the world's supply for the season, and the recent gain in tone for beet in Europe is admitted to be due solely to temporary impediments to transportation, while the movement of West India growths in natural order of things is increasing; yet there is believed to be a period now at hand when inquiry is likely to keep close to supplies available, and sellers are consistently trying to get all the advantage out of it they can." The same paper is also authority for this: "Within a couple of days over 6,000 bbls. granulated sugar have arrived from Hamburg, with every evidence that they are on through consignment to the West or Canada."

SYRUPS.

Some American dark syrups are arriving on the market in spite of the tariff of 7c. per lb. There is a fair sorting up trade doing in syrups at firm prices. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

There is just the usual demand. We quote as follows: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEAS.

Market continues healthy, but business while fair, is not brisk. Low grade China black teas continue to be absorbed in consequence of the scarcity of low grade Indian

WILSON'S
PURE MALT
VINEGAR

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

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Windsor Patent Brush Co., Ltd.

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Solicits your order for Brushes, Whisks, and Brooms.

Send in your order direct.

Our Patent Broom has the call, and we warrant it in every respect superior to any other like article on the market.



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STILL AHEAD.

Last week was the largest in the history of . . .

"SALADA"

CEYLON TEA.

MERIT is Sure to Tell

P. C. LARKIN & CO.

WHOLESALE AGENTS,

25 Front St. East.

TORONTO

MARKETS.—Continued

and Ceylon teas. Low grade Panyongs ought to show good value now. China green teas are still scarce. Japan teas are quiet and strong. We quote ruling prices on the Toronto market as follows: Young Hyson, 12 to 18c. for low grades; 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

DRIED FRUIT.

Valencia raisins are quiet and unchanged. We quote good fruit as before: Off-stalk, 4 to 4½c.; fine off-stalk, 4½ to 5c.; selected, 5½ to 6c.; layers, 6 to 6½c. We quote California loose muscatels at 5½ to 6½c.

Malaga raisins are dull and nominally unchanged. We quote: London layers, \$2 to \$2.25; black baskets, \$2.90 to \$3; blue baskets, \$4 to \$4.75; extra dessert clusters, \$4; connoisseur clusters, \$2.65 to \$2.90; quarter flat connoisseur clusters, 90c. to \$1.15; Royal Buckingham, \$4.50 to \$5.

Sultana raisins were cabled 9d. higher on Monday, making an advance of 2s. 3d. from the bottom. Local houses have advanced prices about ½c., ordinary quotations now being 6 to 7½c. per lb. The higher prices in the outside markets are principally in the lower grades of fruit.

Demand for prunes is still light. We quote: "Sphinx"—"U," 110 to 115 to half kilo, 5 to 5½c. per lb.; "C," 85 to 90 to half kilo, 6½c. per lb.; "B," 80 to 85 to half kilo, 7 to 7½c. per lb. "Atlas"—"D," 110 to 115 to half kilo, 4¾ to 5c. per lb. For Bordeaux prunes, 4 to 4½c. is the idea.

Currants continue to advance. The cable announced another jump of 1s. 6d. on Monday, making the total gain during the last six weeks 3s. No change has yet been made on the local market, but higher prices may be looked for when present stocks are exhausted. We quote: Filatras, half-barrels, 4 to 4½c., barrels, 4½c.; fine Filatras, half-barrels, 4¾c., barrels, 4¾c.; Patras, 5½c., in cases; Casalinas, 5½ to 6c.; Voszuzas, 6½ to 7c. in cases and half cases; Panartes, 8 to 8½c.

Figs are dull and nominally unchanged. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; tups, 4¼ to 4½c.; naturals, 6 to 7c.

BUTTER AND CHEESE.

Choice butter in demand at old prices. We quote jobbing prices: Dairy—Choice tubs, selections, 15 to 16c. low grade, 8 to 12c.; fresh pound rolls, 15 to 16c.; large rolls, 12 to 15c. Creamery—Tubs, summer makes, nominally 14 to 15c.; winter makes, 21 to 22c.; pound prints, 21 to 23c.

August and September makes of cheese are quoted at 10½ to 10¾c., and half sizes at

11 to 11¼c. Small Stiltons are quoted at 12 to 12¼c.

GREEN FRUIT.

Oranges, cranberries and apples remain high, and lemons are easier. We quote: Lemons—Floridas, 150's to 176's, \$3 to \$3.50 per box; Messinas, \$2.25 to \$3.50. Oranges—Floridas, \$3 to \$4; Valentias, \$4.25 to \$4.50; mandarins, \$2.50 to \$2.75 per half box; tangerines, \$2.25 to \$2.50 per half box; grape fruit, \$4 to \$4.50 per box. Bananas, \$1 to \$1.50 for firsts and seconds. Apples, winter fruit, \$2.50 to \$3.50 per bbl.; fall fruit, \$1.75 to \$2. Grapes—Malagas, \$5.50 to \$6.50 per keg. Cranberries, Jerseys, \$14 to \$14.50 per bbl. and \$5 per box. California dried fruit—Apricots, 12½c.; peaches, 12½ to 13c.

COUNTRY PRODUCE.

BEANS—Are quiet at \$1.50 for choice hand-picked, and \$1.15 to \$1.40 for medium.

DRIED APPLES—Market dull. Prices stationary, jobbers getting 4¾ to 5¼c.

EVAPORATED APPLES—Quoted at 7½c.

ONIONS—Still dull. We quote: Domestic, 60 to 65c. per bag; Spanish, 75 to 85c. per small crate, \$2 per large crate; Valencia, \$2.50 to \$2.75 per case.

HONEY—Dull. We quote: Strained, in bulk, 7 to 9c.; comb, 14c. for clover and 10c. for buckwheat.

POTATOES—firmer. On track 47c. is quoted, and out of store 53 to 55c.

POULTRY—Small supply and little demand. Not much change in prices. We quote: Turkeys, 7 to 9c.; geese, 7c.; chickens, 30 to 50c.; ducks, 50 to 75c.

EGGS—New laid slightly more plentiful. Held and cold storage stock is quoted as low as 10 to 12c.; strictly fresh new-laid at 23c., and pickled at 12c.

FISH AND OYSTERS.

Oysters are easier, and ciscoes are out of the market. We quote: Salmon trout (frozen), 6½ to 7c.; white fish (frozen), 5 to 7c.; skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; market cod, 3 to 5c.; tommy cod, \$1.35; steak cod, 5½ to 6½c.; haddock, 3½ to 4½c.; Labrador herring, \$2.50 per half keg and \$5.50 to \$5.75 per barrel; ditto, split, \$2.75; fresh water salt herring, \$3 per bbl.; blue-back herring, 4c.; sea herring (frozen), \$1 to \$1.25 per 100 fish; blue pickerel, 4 to 5c. lb.; yellow ditto, 6 to 7c. per lb.; mackerel, 14c. each; pike, 5c. lb.; cod, 6c. per lb.; finnan haddies, 6½ to 7c.; Digby herring, in bundles of 5 boxes, 12½c.; ditto, lengthwise, 12c.; large halibut, 10 to 13c. Oysters, \$1.25 per gallon for standards and \$1.65 for selects.

FLOUR AND FEED.

WHEAT—Prices are about unchanged. We quote: White wheat, 62 to 63c.; red wheat 61 to 62c.; goose, 60½c.

OATS—We quote: 35 to 35½c.

BARLEY—We quote: 47c.

FLOUR—Quiet and firm. We quote: Ontario straight roller, \$2.65 to \$2.75; Manitoba, \$3.60 to \$3.65; patents, \$3.75 to \$3.90.

BREAKFAST FOODS—Market quiet and prices unchanged. We quote: Standard oatmeal, \$3.80, and granulated, \$3.85; rolled oats, \$3.75 to \$3.80; rolled wheat, \$2.10 in 100 lb. barrels; cornmeal, \$3.50; split peas and pot barley, \$3.75 per barrel.

PROVISIONS AND DRESSED HOGS.

There is a good demand and prices are unchanged from last week. We quote:

BACON—Long clear, 6¾c. for carload lots, 7 to 7¼c. for ton lots and 7¼c. for small lots; breakfast bacon, 10 to 10½c.; rolls, 7½ to 8c.

HAMS—Large, 22 lbs. and over, 9c.; medium, 15 to 20 lbs., 10c.; small hams, 10½c.; pickled, 9 to 9½c.

LARD—Pure Canadian, tierces, 8c.; tubs, 8½c.; pails, 8¾c.

BARREL PORK—Canadian heavy mess, \$14.50 to \$14.75; Canadian short-cut, \$14.75 to \$15; shoulder mess, \$12.25 to \$13.75; clear mess, \$12.75 to \$13.

SALT.

Large lots are freely moving in view of anticipated rise in price to be brought about by the producers. We quote: Barrels, 90c.; coarse sacks, 56c.; fine sacks, 60c.; dairy, \$1.50; rock, \$9.

SEEDS.

There is a very limited movement of Canadian red clover, and the markets in the absence of receipts have not shown much variation, although in the United States there have been very material fluctuations. Latest American advices show a somewhat firmer tendency, although prices are considerably lower than those of some time ago. We quote values here: Prime to choice quality, \$6 to \$6.25, and inferior grades correspondingly lower.

Alsike continues to offer freely and with an easier feeling in the foreign markets; prices are somewhat easier. We quote: Choice to fancy, about \$4.85 to \$5; lower grades, \$3 to \$4.50.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Are a little easier owing chiefly to their comparatively poor condition. Local dealers quote 5 to 5¼c. for cured, and 4c. for green.

SHEEPSKINS—Although there is a good quantity coming in, prices for choice skins have gone up a little. We quote 70c. for choice skins. In calfskins nothing is being done and prices are nominal, 6c. for No. 1, and 4c. for No. 2.

TALLOW—The supply is more than equal to the demand, and the market has a downward tendency. Local dealers are paying 5¼c. and selling at 5¾c.

WOOL—Nominal prices rule on a quiet market. Local dealers are offering 18 to 18½c. and selling at from 19 to 21c. The

CASH FOR **DRIED** **APPLES**
PAID AND **EVAPORATED**

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Eggs Lard Apples Cheese Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

JAMES A. HENDRY

Wholesale Agent for... KINGSTON, ONT.

THE E. B. EDDY CO.

Limited.

Correspondence Solicited. HULL, CANADA.

WHITE & CO.,

70 COLBORNE ST., TORONTO.

No. 1 FLORIDA ORANGES,

packed before the frost, first-class stock. Also, Valencias, which are coming in fine order. Bananas, Lemons, Jams, Nuts, Figs, all at lowest prices. Write for quotations.

GOOD APPLES WANTED

Consignments of Farm Produce solicited.

HUGH WALKER & SON,

FRUIT AND COMMISSION MERCHANTS,

GUELPH.

SEA HERRING,

HADDIES,

WHITE FISH,

TROUT.

Also all Other Kinds of Fish in Season.



Aikenhead & Sloan

13 Church Street TORONTO

Buy Now

Fancy Florida Oranges

Fancy Messina Lemons

Fancy Grape Fruit

Fancy Mandarines

CLEMES BROS. - TORONTO

market is dull in pulled wool. Supers are quoted at 18 to 19c., and extras at 21c.

PETROLEUM.

Nothing new regarding the markets since the recent advance of one cent made by Canadian dealers. We quote in 5 to 10 bbl. lots, imperial gallon Toronto: Canadian, 12 to 12½c.; carbon safety, 16 to 17c.; Canadian water white, 16 to 17c.; American water white, 18c.; photogene, 20c.

MARKET NOTES.

Davidson & Hay report a large sale this week for gallon apples.

A cable to J. L. Watt & Scott quotes Valencia oranges 1s. 6d. cheaper in Liverpool.

A large shipment of Roberts' table jellies is to hand with Davidson & Hay.

Perkins, Ince & Co. have arriving a shipment of Arguimbau's selected and off-stock Valencia raisins.

T. Kinnear & Co. have to hand a consignment of New Orleans molasses, in barrels and half-barrels.

Sloan & Crowther are this week removing to 45 Front street east, one door east of Perkins, Ince & Co.'s warehouse.

J. W. Lang & Co. have secured a fresh supply of "Horseshoe" salmon, which they are said to be offering at low figures.

Davidson & Hay report arrival of another shipment of Hallowee dates, which they claim to be offering at a low figure.

White & Co. have recently received two shipments from the lower provinces of last year's maple sugar and maple syrup.

A large shipment of Windsor salt was made to the Maritime Provinces last week. Twenty-five carloads of 20 and 10 pound boxes were sent down.

White & Co. say that they are receiving large consignments of butter and eggs from outside shippers, who saw their advertisement in THE GROCER

A carload of Arguimbau's selected Valencia raisins is arriving for Smith & Keighley. They have also arriving a shipment of fine Ceylon tea in half chests.

"Reader," Dunnville, Ont., writes, in reply to a question from J. A. Boyd, of St. Stephen, N.B., that Munroe, Lalor & Co., Oswego, N.Y., are dealers in ashes.

D. Gunn, Flavelle & Co. report the delivery of large roll butter considerably freer during the past week, but the sales are a great deal larger at about the same prices.

Taylor, Scott & Co., Toronto agents for the Detroit Woodenware Co., have an announcement on page 31 regarding tubs, hoops, pails, etc., which is of special interest to the trade.

There is a stronger tone to the market for New York State evaporated apples. A syndicate has been buying freely in the western part of the state, and prices have stiffened, being higher now in the interior than at this point. Canadian apples are

W. S. COLLINS & CO.

Produce Commission Merchants.

31 Church St. (Cor. Colborne St.) TORONTO, ONT.

Consignments solicited of Butter, Eggs, Lard, Cheese Poultry, Dressed Hogs, Dried and Green Apples, Potatoes, Beans, Onions, Grain and Hay. Will receive our best attention, with prompt returns.

Graham, McLean & Co.

Produce and Commission Merchants

77 Colborne St. TORONTO.

Butter and Eggs specialties. Egg carriers supplied; returns made weekly; consignments of all kinds of produce solicited.

COWAN'S COCOAS OFFEES CHOCOLATES AND ICINGS

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West, Toronto, Canada.

RUTHERFORD & HARRISON

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

Demand is brisk for Choice Roll and Tub Butter. Medium and low grades are neglected.

The cold weather has stimulated the poultry market and good prices are again being realized. Always send invoice when shipping produce, and mark your name on outside of package.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

SOUND THE LOUD TIMBREL

Through Canada's Fair Land.

FALCONER'S high-class Jams, Jellies, and Marmalades have won the hearts of the people of this fair Dominion.

Our trade and pack larger in 1894 than ever before. No dinner table is perfect without them.

Merchants of Winnipeg, Manitoba, and British Columbia Cities:

Listen. "We have in stock a large pack of every variety of Jams and Jellies; also, Orange Marmalade made by the Scotch 'process.' Retned Sweet Apple Cider; Malt, Cider, and White Wine Vinegars; Pickles, Sauces, Ketchups."

Correspondence solicited.

JAS. H. FALCONER

126 and 128 Fort Street,

Telephone 473 VICTORIA, B.C.

Largest works of the kind in British Columbia.

MOTT'S DIAMOND CHOCOLATE. IS THE BEST. ASK FOR MOTT'S

MARKETS—Continued

also higher. A quite good export business has been effected recently.—N. Y. Journal of Commerce.

W. H. Gillard & Co. are having a successful run on prunes.

Last week was the largest in the history of "Salada;" so P. C. Larkin & Co. report.

The Pure Gold Manufacturing Co. report a large increase in sale for Pure Gold baking powder.

James Turner & Co. report their large consignment of prunes ex Belgravia as rapidly going out.

T. B. Escott & Co. are said to be offering molasses cheap, having bought a hundred barrels at low price.

Fish season is opening out well, and James Turner & Co. write that they have a good stock to select from.

The Pure Gold Manufacturing Co. are putting "Kerneline" icing upon the market next week. Look out for it.

W. H. Gillard & Co. have just received a line of New Orleans molasses, which are said to be showing splendid value.

James Turner & Co. report that each month's sales of Ram Lal teas have shown an increase for some time over its predecessor.

James Turner & Co. have a nice line of Italian evaporated cherries in 25-lb. boxes, which are said to be giving good satisfaction.

White & Co. have a few barrels of Florida oranges left, the last of a carload, which they are offering at \$10 per thousand. The firm is looking for some first-class apples.

James A. Skinner & Co. have had a big run on their fawn and shaded "Lorraine" dinner sets, and having just opened another consignment, all orders will be filled at once.

The demand for Marshall & Co.'s Scotch fish delicacies is daily increasing, the Canadian agents, W. R. Wonham & Sons, Montreal, receiving orders from all parts of the provinces.

Andrew Bell & Co., grocers' specialties, of Liverpool and Montreal, have established a branch in Toronto. It is at 23 Scott street, and is under the management of Mr. I. Shepard Hetherington.

"Grand Mogul" tea is a fast seller just now," write T. B. Escott & Co. "The handsome new sample tins in each case are such a unique advertisement that it catches the eye and order of most merchants; also 'Lion' baking powder with dish pan."

The Eby, Blain Co. is said to be offering special value in low grade Japan teas; also fine table syrup, in 3-gallon tin, and fine Bosnia prunes. The firm's announcement in another page gives further information in regard to these articles.

The Toronto Biscuit and Confectionery Co. have just about completed extensive

alterations to their premises. All the departments have been divided off, new machinery added, one new storey put on, and the whole place painted from top to cellar. This company has now one of the most complete establishments in Canada. Considering the depression, this speaks volumes for this enterprising concern.

S. C. Stevenson, 76 S. Gabriel street, Montreal, manager of the Quebec Provincial Exhibition, is now ready to give all information, and promises to have the premium list ready very soon. The exhibition will run this year from Sept. 12th to 21st., and if present plans are carried out will be the most important yet held.

The O. & W. Thum Co. are pleased to announce that, thanks to the increased output for 1894, they are able to make a reduction in the price of "Tanglefoot" of 20c. per case. The new prices will be: Less than one case, 38c. per box; one case to five, \$3.40 per case; five cases to ten, \$3.30 per case; ten cases, \$3.20 per case. Notwithstanding the reduction in price, the quality of "Tanglefoot" is generally improved. Retailers should anticipate their season's wants and order the largest quantity they can use, thus securing the best possible price. In any quantity, however, "Tanglefoot" is in nearly all profit.

MONTREAL MARKETS.

MONTREAL, Jan. 31, 1895.

GROCERIES.

THE grocery market has ruled fairly active during the week. The most notable feature since our last has been activity in Barbadoes molasses and sugar. In the former, stocks in first hands are almost exhausted, and the advancing tendency of values has led to some large purchases on the part of such jobbers as are not well supplied with the staple. Other jobbers have not advanced their prices at the date of writing, but it is probable that they will do so before the close of the week from force of circumstances. On the other hand, the active buying of sugar by jobbers in the city and elsewhere is due to low prices prevailing at the refineries, jobbers having taken advantage of the fact to stock up pretty liberally. In other staples, such as tea, spices, coffee, canned goods, etc., nothing special is to mention.

SUGAR.

The sugar market continues fairly active in consequence of the low price at which supplies are being offered by the refineries; in fact, both of them toward the close of last week had almost exhausted their ready made stock. Owing to this disposition of the manufacturers and their determination to keep out foreign sugar, the tone of value is far from settled, and it is not at all certain that bottom has been reached. In consequence of the sharp decline that THE

GROCER has already noted as taking place from first hands, jobbers last week had to mark down their list rate to consumers one-quarter of a cent all round, and at the time of writing jobbing business is being done at this decline. In a wholesale way it is difficult to quote, for not only are the local refiners fighting German sugar, but Halifax refiners have been offering small quantities in Ontario at equal to 3½c. laid down. Local refiners have placed round lots of standard granulated at a shading on 3½c. and No. 2 at less than 3½c., but in an ordinary way the price at the refineries is 3½c. on standard granulated and 3½c. on No. 2. There has been a good enquiry for yellows, which have left first hands freely at 2½ to 3-16, as to quality at the refinery. In a jobbing way we quote: Standard granulated 3½c.; No. 2, 3½c.; yellows, 2½ to 3½c., as to quality. German sugar is not moving very freely at present, and jobbers are asking 3½c. for extra granulated, while No. 2 Berthier is being jobbed out at 3½c.

SYRUPS.

There is a fair demand for syrups, and prices rule steady, the demand being principally for bright grades. Round lots have changed hands at 1½ to 2½c., as to quality, but we quote 2½c. for bright grades and 1½c. for dark grades, for ordinary jobbing business. The supply of American syrup is almost exhausted here. In fact, there is only one holder of it on spot, and for what he has 20 to 21c. is his idea.

MOLASSES.

The molasses market at the time of writing occupies a curious position. As THE GROCER has already pointed out, both specially and in its regular market report a fortnight ago, round lots of Barbadoes molasses changed hands at a substantial advance. Since then a further advance has transpired, 31½ to 32c. being made on 200-puncheon lots. In the face of this there are jobbers on this market who are still selling small lots at the old combine price, 30c. It is probable, however, that before Friday next the jobbers will meet and advance the price. In the meantime other jobbers are ignoring the old list rate entirely, and are asking 32c. for prime Barbadoes stock. In other grades round lots of Porto Rico have changed hands at 28c., and Trinidad at 27c.

RICE.

There is a fair jobbing trade doing in rice and no change in prices is to report. We quote: Japan, standard, \$4.25 to \$4.40; crystal Japan, \$4.75 to \$5; standard B, \$3.45; English style, \$3.30; Patna, \$4.25 to \$5, and Carolina \$6.50 to \$7.50.

SPICES.

There is no change in the spice market, demand being fair and prices steady. At the mills prices are as follows: Penang black pepper, 6½ to 7½c.; white pepper, 10 to 12½c.; cloves, 7½ to 9c.; cassia, 8½ to 9½c.; nutmegs, 60 to 90c.; and Jamaica ginger, 15½ to 18½c., jobbing lots calling for the usual advance on this basis.

TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING (J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
AGENTS: W. M. P. McLaughlin, St. John, N.B.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.
FRUIT
PRODUCE
and **COMMISSION MERCHANTS**

32 WEST MARKET STREET
TORONTO.

Consignments
Solicited

GEORGE McWILLIAM. FRANK EVERIST
TELEPHONE 645.

McWILLIAM & EVERIST

GENERAL **FRUIT**
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.

All orders will receive our best attention.

Short Rolls

This line of Bacon is sugar cured exactly as the celebrated "Star Brand" Hams are cured. They are boneless and as easy to cut as a roll of butter.

F. W. FEARMAN

Pork Packer HAMILTON



THE NEWLY DISCOVERED BREAD FERMENT
WARRANTED THE BEST
\$1.00 PER BOX OF 36 PACKAGES
FOAM YEAST CO., Ltd.
79 Esplanade East, Toronto.

COFFEES.

There has been a moderate demand to note for small lots of Mocha and Maracaibo during the week at quotations. Otherwise there has been no special feature. We quote: Maracaibo, 22c.; Rio, 18½ to 20c.; Java, 25 to 26c.; Jamaica, 18 to 19c.; and Mocha, 26 to 30c.

TEA.

There has been very little change in the situation of the tea market since our last. There is a fair distributing movement going on, but no special activity is to note in a large way. In fact, the only sale of importance was a lot of medium Japans at 15½c., but dealers here are advised that New York buyers are still purchasing in Toronto. We quote: Japans, low grades, 12½ to 14c.; medium, 15½ to 17c.; fine, 18½ to 24c.; and choice, 25 to 31c.

DRIED FRUIT.

There is nothing special to report in the raisin market. A moderate jobbing call is experienced for both Valencia and California raisins, on which prices are unchanged and stocks not heavy. We quote: Off-stalk Valencias, ordinary, 4 to 4½c.; selected, 5 to 5½c.; layers, 5½ to 6c.; Sultanas, 5½ to 7½c.; California, 3-crown loose muscatels, 5½ to 6c.; 4-crown ditto, 7½c. Second crop Californias ½c. less than first crop.

There is only a small distributive trade to note in currants, and prices are the same. We quote: Filiatras and Provincials, 3½ to 3¾c. in barrels, and 4 to 4½c. in cases; Patras, 5 to 5½c., and Vostizzas, 7 to 7½c.

There is a fair demand for prunes, and prices are unchanged. Bosnia, 4½ to 5c., and Bordeaux, 4c.

Figs are quiet and steady under a moderate jobbing call at 5 to 6c. in bags and 8 to 16c. in boxes, as to quality.

Quotations on dates, which rule quiet, can be repeated at 4½ to 5c.

NUTS.

A moderate jobbing trade is all there is to report in nuts. We quote: Tarragona almonds, 12½ to 13c.; filberts, 7½ to 8½c.; Brazil nuts, 11c.; pecans, small, 10c.; medium, 13c., and extra, 15c.; Grenoble walnuts, 13½ to 14c., and Naples do., 13½c.; peanuts, 7 to 9c. for roasted and 6 to 8c. for raw.

CANNED GOODS.

This market rules quiet. Demand is slow, and jobbers claim that it will continue so until stocks in their hands are worked down to a lower level. Values are unchanged, as follows: Lobsters, \$6 to \$6.50 per case; sardines, \$8.50 to \$9.50; salmon, \$1.10 to \$1.40 per doz.; tomatoes, 85 to 90c. per doz.; peaches, \$2 to \$2.10 per doz.; corn, 95c. to \$1 per doz., and marrowfat peas, 85 to 90c. per doz.

FISH.

The mild weather toward the close of last week had a depressing effect on the fish market, but this week's clear cold weather has improved the situation to a certain extent. Low prices, however, lead to a good demand, and at the date of writing values have a much firmer tendency. Round lots

On spot
Carload **LAKE MANITOBA**

WHITE FISH

In kegs. Also

Labrador Herrings in barrels and half barrels.
Fresh Water Herrings in half barrels.
Salmon Trout in kegs.

WRITE FOR PRICES

W. RYAN

70 and 72 Front St. East,
Toronto, Ont.

S. K. MOYER,

Fruit and Commission Merchant

76 COLBORNE ST.,
TORONTO, ONT.

DEALER IN

Oysters, Oyster Carriers, Fresh, Salt and Smoked Fish, Florida and Valencia Oranges, Lemons, Dates, Almeria Grapes, etc.

Orders Solicited.

BUY MAPLE LEAF BRAND

Hams, Backs, Rolls,
Breakfast Bacon, Shoulders.

..PURE LARD..

Low Prices. Satisfaction Guaranteed.

D. GUNN, FLAVELLE & CO.

Pork Packers and Com. Merchants,

76-80 Front St. E. TORONTO.

R. C. LEVESCONTE

Late of

Millar, Riddell & LeVesconte

BARRISTER, SOLICITOR, NOTARY,

Etc.

The Janes Buildings

75 YONGE ST., TORONTO

OILS

Samuel Rogers & Co.
TORONTO

MONTREAL MARKETS—Continued

of No. 1 green cod have changed hands at \$4, but are now firmly held at \$4.25, and No. 1 large, \$5.25 to \$5.50, while No. 2 is quoted at \$3, and green haddock at the same price. Good brands of No. 1 Nova Scotia herrings are moving off at \$4 to \$4.50 per barrel, and \$2.80 per half-barrel. Although there is a scarcity of No. 1 new Labrador salmon, the demand for it has been limited at \$13.50 to \$14 per barrel; B.C. salmon have sold at \$11 to \$11.50 per barrel; No. 2 mackerel at \$12.50; sea trout at \$9 to \$10; fresh herrings are moving freely at 85c. to \$1 per 100 for medium size; fresh salmon at 13 to 13½c. per lb.; smelts at 4½ to 5c., and lake trout at 4 to 4½c. Tommy cods continue to be in large supply. The stock consists largely of fish which suffered during the mild weather and are selling at 80c. to \$1 per barrel. White fish have been placed in round lots at 5 to 6c.; pike at 4 to 4½c., and mackerel at 10c. Finnan haddies are plentiful and lower at 6 to 7c. per lb.

GREEN FRUIT.

APPLES—This market continues as quiet and dull as ever. We quote choice A 1 stock \$3 to \$4, per bbl., and poor grades \$1 to \$2.

ORANGES—Meet a fair demand at steady prices. We quote: Floridas, \$4 to \$4.50; Valencias, \$3.75 to \$4.50; Messinas, \$2 to \$2.50.

LEMONS—There is a quiet demand for lemons, and prices are unchanged at \$2 to \$3 per box, as to quality.

PINEAPPLES—Only a few pineapples are offering, and they sell at 15 to 25c.

CRANBERRIES—High prices and light supplies have led to a small movement in these. We quote: \$15 to \$16 for good stock and \$9 to \$10 for frozen.

GRAPES—Almena grapes continue in light supply, and are firmly held at \$6 to \$7 per bbl., as to quality.

SPANISH ONIONS—Are quiet at \$1 per crate.

COUNTRY PRODUCE.

EGGS—The egg market rules quiet, and prices if anything have an easier tendency. We quote: Montreal limed, 13 to 14c., and western, 10 to 11c.

POULTRY—There has been a fair demand for poultry, and prices rule steady. Turkeys sell at 8 to 9c.; chickens, 6 to 7c.; geese, 5 to 6c., and ducks, 7 to 8c. per lb.

GAME—There is little doing in game. We quote: Partridge, 45c. for No. 1, and 20 to 25c. for No. 2. Large receipts of rabbits are arriving, and sell all the way from 12 to 15c. per pair.

HONEY—There is no change in honey, which we quote at 4½ to 5½c. for old extracted, and 7 to 9c. per lb. for new, in tins, and comb honey, 10 to 13c.

BEANS—Quiet and unchanged. Choice hand picked, \$1.30 to \$1.45, and poor to fair, \$1.10 to \$1.20.

HOPS—Quiet and unchanged, at 6 to 8c., as to quality.

DRIED APPLES—Meet a slow sale at 5 to 5½c., as to grade.

DRESSED HOGS—Small lots of these meet a moderate demand at \$5.35 to \$5.50 per 100 lbs., and car lots \$5.25.

POTATOES—Prices on these are rather firmer, with sales on the track here at 58c., and we quote 68 to 69c. in a jobbing way.

ONIONS—Domestic onions here met a good demand, carload lots changing hands at \$1.75, and we quote \$2 to \$2.25 per bbl. in a jobbing way.

CHEESE AND BUTTER.

Cheese fails entirely in showing any improvement, and it looks very much as though prices were going still lower, for the tenor of mail advices to-day was the reverse of encouraging. The only business passing is of a small kind and hardly sufficient to afford any idea of values. A nominal range is 9½ to 10c.

The butter market is quiet without any radical change. There is only a small jobbing trade doing, mainly in late made creamery, and fresh receipts of western roll stock, on which prices are fairly steady. For the former 20 to 20½c. is a fair range, and for the latter 14c. Held butter of all kinds is lifeless and nominal.

PROVISIONS.

There was a fair demand for small lots of provisions, and the market is moderately active and steady. We quote: Canadian short cut, heavy, \$14.50 to \$15; Canadian short cut, light, \$14 to \$15; hams, city cured, per lb., 9 to 11½c.; lard, Canadian, in pails, 9½ to 10½c.; bacon, per lb., 9 to 11½c.; lard, com. refined, per lb., 7 to 8c.

FLOUR AND MEAL.

Demand for flour to-day is slow and the market quiet and steady, with no new feature to note. We quote: Winter wheat, \$3.60 to \$3.75; spring wheat, patents, \$3.75 to \$3.90; straight roller, \$2.85 to \$3; extra, \$2.65 to \$2.70; superfine, \$2.50 to \$2.60; Manitoba strong bakers', \$3.75.

A fairly active business is transacted in feed, and prices are firm. We quote: Bran, \$15 to \$15.50; shorts, \$17; mouillie, \$20 to \$22.

In oatmeal business continues quiet and of a jobbing character at unchanged prices. We quote: Standard, bbls., \$3.70 to \$3.75; granulated, bbls., \$3.80 to \$3.85; rolled oats, bbls., \$3.90 to \$3.95.

MONTREAL TRADE NOTES.

The best granulated sugar is selling to-day in Montreal at from ½ to ⅝c. lower than in New York.

The wholesale price for molasses in Montreal, strange to say, is in some instances 2c. higher than what jobbers are selling Barbadoes at.

There is only one lot of 300 odd puncheons in first hands in Montreal at present. Its holder, naturally, is very firm in his views as to its value.

Cables from London to sales agents here on both Sultana raisins and currants state that values on these fruits have a decidedly upward tendency.

There have been several round lots of Ram Lal's packet teas placed during the week, both on western and local account.

Stocks of molasses held in second hands previous to the advance cost 27c. There is a chance for jobbers to make a handsome turn on these goods if they care to do so.

The only whole sale parcel of tea that has changed hands during the past week was a lot of medium Japans at 15½c.

Western buyers have been doing quite a

little in this market for 50 and 75-bag lots of Mocha and Maracaibo coffees.

Halifax refiners are laying down small lots of granulated sugar in Montreal, after paying the freight, for the price the local refiners are charging jobbers for car lots and over.

It is predicted that the yield of Barbadoes molasses will be only 40,000 odd tons this year against 60,000 odd in 1894. It is to this large anticipated shortage that the advance in the market is due.

A round lot of 150 packages fresh laid eggs was slaughtered on this market for as low as 5c. per dozen last week. It was a forced sale.

American dealers have been heavy buyers of Canadian onions on this market during the past eight days. They have taken several car loads on the basis of \$1.75 per bbl.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Jan. 31, 1895.

THE first month of the year has gone. January is expected to be the quietest month of the year as regards sales of groceries by wholesalers, and this year has proved no exception to the rule. February is also a quiet month. There are a large number of our wholesale grocery houses who

TOBACCO

Why pay a high price for foreign Leaf Tobacco when you can buy good Chewing and Smoking Tobacco, made from Canadian Leaf, for nearly half the money? Ask your wholesaler for a few cads, as sample. All sizes made. Manufactured by

Joliette Tobacco Co.

F. W. HUDSON & CO.

Canadian Agents, TORONTO

ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The **ROYAL DANDELION COFFEE CO.**

Henry J. Keighley, Manager,
468 King st West. Telephone 1610

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IVORY BAR
SOAP

Teas! Teas!! Teas!!! We offer to the Trade a complete assortment of Teas of all qualities. **Black Teas, Japan Teas Gunpowder Teas**

of all grades and prices. We recommend specially

OUR "VICTORIA" AND "PRINCESS LOUISE" JAPAN TEAS

Quality Unsurpassed for Price. Write for Samples.

in 5, 10, 20, 30, 40, 50 and 60 lb. Packages.

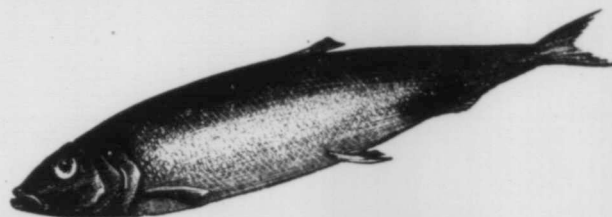
LAPORTE, MARTIN & CIE - Wholesale Grocers - MONTREAL.

If You Want Genuine

LABRADOR HERRING

Large, Fat, and Bright, send to

STEWART MUNN & CO.

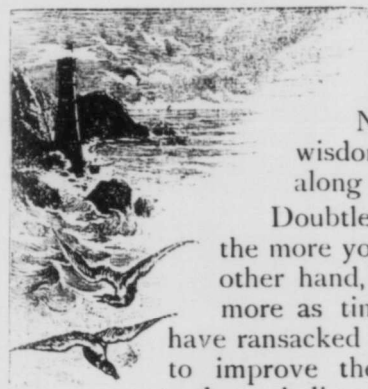


J. F. RAMSAY
Toronto Agent

Board of Trade Building, MONTREAL

Munn, Baine, Johnstone and Rorke
Brands Just Arrived.

BE YYY.



Not that we know it all, or that we can give you many points on wisdom in general. However, every mind has its strong points, and ours is along the line of Cereal Breakfast Foods.

Doubtless you have patronized a number of the leading makers, and of some, the more you have handled their goods, the worse you have disliked them. On the other hand, you have bought Cereal Foods which have pleased you more and more as time went on. There are cereal foods and CEREAL FOODS. We have ransacked the universe—at least the universe within our reach—for ways to improve the QUALITY and FLAVOR of our PAN-DRIED OATS, and we believe we stand at the top of the heap for merit.

However, what we expected to say when we started out was that, if you are wise, you won't offer your customers some trashy brands that you know are very seldom fresh and sweet, but proffer what you are certain can be relied upon—Sell them our goods and HOLD YOUR TRADE.

E. D. TILLSON, Tilsonburg, Ont.

Embros Oatmeal Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated **OATMEAL**

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways

We want you to try our brands.

Wines

Write us for Prices.

The Ontario Grape Growing and Wine Mfg. Co.

Box 72. ST. CATHARINES, ONT.

Books for Retailers

Published for the good of the trade.

Ideas for Hardware Merchants

As its name implies it is full of ideas for the retail hardware merchant.

PRICE, 50 CENTS (Half Price).

Buying, Handling and Selling of Tea

Being the experience of the most prominent and successful merchants.

PRICE, 25 CENTS.

Pitfalls of the Dry Goods Trade

This is another batch of Prize Essays full of valuable information.

PRICE, 10 CENTS

Sent, postpaid, on receipt of price

THE CANADIAN GROCER
TORONTO.

ST. JOHN MARKETS—Continued.

do not take stock till February 1, using the quiet January days to straighten up accounts. There is, however, some business moving, particularly in frozen fish. Collections are good, being rather better in the country than in the city. In oil the advance of 1c. reported last week is maintained. The cheaper grade remains the same as before the advance. In tea, the feeling continues strong, but the desire to push sales tends to keep from any advance in price, though to replace goods would cost more, and the outlook is for rather higher prices.

CANNED GOODS—A fair demand is reported, principally for vegetables. There are no changes in prices. The market is, however, firm and stocks light. We quote: Peas, 90c.; corn, 95c.; tomatoes, \$1 to \$1.05; new gallon apples, \$2.40; peaches, 3's, \$2.65 to \$2.75; 2's, \$2; oysters, 2's, \$2.15 to \$2.20; 1's, \$1.50 to \$1.60; salmon, \$1.35 to \$1.40; lobsters, \$1.75 to \$2; haddies, \$1.40; clams, 4 oz., in cases, \$5.50; chowder, 2 doz. in case, \$3.50; scallops, 4 doz. in case, \$5.50.

SALT—There is not enough movement to cause a market, the demand during the winter months being very light. We quote: Coarse, 58 to 60c.; factory filled, fine, 90c. to \$1; Canadian, 10 lb. bags, \$2.80 per bbl.; 5 lb. bags, \$3 per bbl.; wood boxes, 20 lbs. 20c., each; 10 lbs., 12c. each.

DRIED FRUIT—Movement is light. In prunes, more French goods are seen in this market than ever before, and they are giving good satisfaction. Raisins are quiet. Dried apples are rather easier. The cleaned currants brought here from the States this season in 1 lb. cartons have been old fruit, which, although satisfactory, are getting scarce. When merchants want to replace they will have to buy the new goods, which will cost 1c. higher. These goods have grown much in favor during the past season, and, if not too high, will continue to have a ready sale. Prices are: Sultana raisins, 6 to 6½c.; Valencia, 4¼ to 4½c.; old, 60c. per box; Valencia layers, 5¼ to 5½c.; London layers, \$2.25; California loose muscates, 5½ to 6c.; currants, bbls., 3½ to 3¾c., cases, 3¾ to 4c.; evaporated apples, 8 to 8½c.; dried apples, 5½ to 6c.; dates, 4 to 4¼c.; prunes, 5 to 5½c.; figs, 11 to 18c.; cleaned currants, bulk, 6c.; 1-lb. cartons, 6¼ to 7c.

GREEN FRUIT—Owing to cold weather, deliveries are not large. The price of sound, hard apples is rather firmer, with a good outlook for the season. Valencia oranges are showing splendid value. Lemons remain firm. A few bananas are being received for local trade. Peanuts, which are low, are finding fair demand. We quote: Apples, hard fruit, \$2 to \$2.75; soft, \$1.50 to \$2; Messina lemons, \$3.50 to \$4; Valencia oranges, \$4.25 to \$4.50; West India, repacked, \$4 per bbl.; Florida, \$4 to \$4.25.

DAIRY PRODUCE—Very dull. Butter of all grades very plenty, and more coming to hand all the time. Market would, however, be in much better shape were it not for the Ontario and Quebec goods, which continue to arrive, thus spoiling the fair price which might otherwise be obtained for that of this province. Cheese continues quiet, with light stocks, and, although there is little chance of an advance, a better demand is expected. Eggs quiet, most retail grocers paying prices above the market for small lots of guaranteed fresh, cases and barrels being

hard to sell at any price. We quote: Cheese, 10¼c.; butter, large rolls, 17 to 18c.; choice tubs, dairy, 18 to 20c.; fair tubs, 16 to 18c.; creamery, 21 to 22c.; creamery prints, 23 to 24c.; eggs, cases, 16 to 18c.

MOLASSES—There is a fair demand, and price is firm owing to the smallness of the stock on hand, and it looks like higher prices. There is a shortness of crop reported at the Island, and it is also reported late. Syrup shows better demand. We quote: Barbadoes, 32c.; Porto Rico, 32c.; choice, 35c.; fancy, 43 to 44c.; Antigua, 30c.; syrup, 30 to 35c.

SUGAR—There is no large demand. Prices continue low, and, owing to the low price of our own standard granulated, there are not any large quantities of the foreign being sold. We quote: Granulated, \$3.75 to \$3.80; foreign, \$3.50 to \$3.60; yellow, \$3.25 to \$3.50.

FISH—Medium cod remains scarce and high, being now about the same price as large. Pickled and smoked show no change, the principal business being frozen. In frozen herring the feeling is firmer, few first-class fish being to hand, and fishing for the past week reported poor. Frozen cod and pollock are plentiful. We quote: Medium cod, \$3.90 to \$4; large, \$4; small, \$3.35; haddock, \$1.75; pollock, \$1.65 to \$1.75; shad, \$5 to \$5.50 per half-bbl.; bay herring, \$1.50 to \$1.60; Shelburne, bbls., \$4.25; half-bbls., \$2.40 to \$2.50; Canso, bbls., \$5.25; smoked herring, 7½ to 8c.; frozen cod, 2½c.; pollock, 2c.; herring, 65c. per 100.

PROVISIONS—Shows no change, though in both pork and beef feeling is easy. We quote: Clear pork, \$18.50 to \$19; mess, \$16.50 to \$17; plate beef, \$13 to \$13.50; pure lard, 10 to 10½c.; compound, 8½ to 9c.

FLOUR AND FEED.

Flour show a fair movement. Market is rather easier, though not enough to effect prices here. Middlings continue scarce and firmer in price. Beans are light stock, and there is quite an inquiry. Barley also shows firmness. Hay continues quiet with oats firm. We quote: Manitoba, \$4.30 to \$4.40; best Ontario, \$3.50 to \$3.65; medium, \$3.25 to \$3.50; oatmeal, \$4 to \$4.10; cornmeal, \$2.90 to \$3; granulated, \$3.50 to \$3.60; middlings, on track, \$20.50 to \$21; bran, \$19 to \$20; cottonseed meal, \$28 to \$30 per ton; oats, on track, 37 to 38c.; beans, \$1.55 to \$1.60; split peas, \$3.50 to \$4; pot barley, \$4 \$4.10; round peas, \$3.75 to \$3.90; hay, on track, \$9.50 to \$10; timothy seed, American, \$3.10 to \$3.35; red clover, 11½ to 12c.; alsike, 13½ to 15c.

ST. JOHN MARKET NOTES.

Our citizens are justly proud of the handsome new steamer of the Furness line which bears our name. The "St. John" is here on her first trip, and large crowds visit her

**Beardsley's Shredded Codfish,
Pettijohn's Breakfast Food,
Condensed Mince Meat.**

**C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.**

Cocoanuts

Imported direct, saving \$5 per M. in duty.
Fresh stock every month.
Write for prices.

THEODORE H. ESTABROOKS, ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured by **THE BELL CIGAR CO.**
St. John, New Brunswick

Fish Fish Fish

Retailers can with confidence
handle my packing of

**BONELESS FISH,
DRY GODFISH,
SMOKED HERRING,
Etc., Etc., Etc.**

With the exception of Bloaters and Finnan Haddies, I will Guarantee all Salt fish to keep good until 1st April, 1895. When buying ask your Wholesale Grocer for Sealy's Guaranteed Fish.

JOHN SEALY

25 and 26 South Wharf, ST. JOHN, N.B.

GROCERS

Are you selling

**Golden . . .
Finnan Haddies ?**

IF NOT, WHY NOT ?

Your wholesaler can supply you.

NORTHROP & CO.

AGENTS

ST. JOHN, N. B.

NEW YEAR ! NEW YEAR !!

NOW READY AND FOR SALE

**Diamond H Hams, 10 to 16 lbs.
Breakfast Bacon, Etc. . . .**

Pure leaf, kettle rendered lard, in 5 and 10 lb. tins (2 doz. and 1½ doz. in case). Nice for the holidays.

Fresh Pork Sausages put up in 20 lb. baskets. Try a sample basket. **Write for Quotations.**

W. A. McCLEAN & CO.

Pork Packers - Owen Sound

THE . . .
**STRATHROY CANNING
 AND PRESERVING CO.**
 (LIMITED)

Packers of all kinds of

**Fruits . . .
 Vegetables and Meats**

All goods guaranteed first-class.

Office and Factory:
STRATHROY, ONTARIO.

**From the Atlantic
 To the Pacific . . .**

The fame of "KENT" Canned
 Goods is spreading.

"KENT" Tomatoes are the acknow-
 ledged standard, and the words
 "as good as Kent" are often heard when a comparison
 of qualities is made. No progressive retailer can afford
 to be without these goods on his shelves. Their fine
 flavor, uniformity of quality and solid packing recom-
 mend them to the consumer, who, having once had
 them, will be sure to ask for them again.

The Kent Canning
 & Pickling Co.
CHATHAM, ONT.

The Demand for

BOULTERS'

CANNED GOODS

is wonderful, but the reason is
 plain. Our goods show

Quality, Purity, and Uniformity

The consumer knows this and relies upon
 them.

FACTORIES { Picton
 Toronto
 Demorestville

ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufac-
 tured from the celebrated Norfolk County
 apples—the finest flavored fruit in Canada.

Prices very low. Send for quotations to

THE DOVER APPLE CO.
PORT DOVER, ONT.

Grocers and General Dealers should
 not be without

Silver Star Soap

Best value in 5 cent cake on the market.

Manufactured by

GUELPH SOAP CO., Guelph, Ont.

MUSTARD - - THAT'S - - MUSTARD

**Dunn's
 Mustard**

MADE ABSOLUTELY PURE from Rich Flavored
 English Seed. Sold in 5c. and 10c. tins.
 Dunn's Pure Mustard pays a fair profit and gives hon-
 est value to the consumer. To be obtained of all whole-
 sale houses, or direct from W. G. Dunn & Co., Mustard
 Manufacturers, Hamilton. Send for Price List.

JAMS AND JELLIES

Raspberry,
 Strawberry,
 Peach,
 Plum,
 Gooseberry,
 Apricot,
 Red Currant,
 Black Currant.

Red Currant,
 Pineapple,
 Peach,
 Raspberry,
 Strawberry,
 Plum,
 Grape.

For sale by all leading Wholesale Grocers

—OR SEND DIRECT TO—

GARDEN CITY CANNING CO.
ST. CATHARINES, ONT.



Here It Is

**EPICURE
 TOMATO
 CATSUP**

Sold by all wholesalers,
 and manufactured by

**Delhi
 Canning
 Co.** DELHI, ONT.

daily. They are most pleasantly received by the officers, and feel the reputation of the city safe in such good keeping as both steamer and officers.

Puddington & Merritt are retailing granulated sugar at 31 lbs. for \$1. This is the best yet.

Messrs. Jardine & Co., of St. John, N.B., have just received a full line of Marshall's fish delicacies.

A large business is being done at Windsor and Wentworth, N.S. in the export of gypsum to New York.

E. G. Henderson, manager of the Windsor Salt Works, was in the city during the past week. The company is represented in St. John by Smith & Tilton.

Two hundred and seventy barrels of apples were shipped from Annapolis to London, via St. John, rather than in the usual way via Halifax. A saving in freight is reported.

Theo. H. Estabrooks has been fortunate in securing a small lot of Barbadoes, part of which was landed this week. He expects the balance in a few days. It is giving good satisfaction.

Charlottetown (P.E.I.) prices are quoted as follows: Hay, 30 to 35c.; oats, 36c.; straw, 25 to 30c.; pork, 5 to 5½c.; potatoes; 22 to 25c.; eggs, 20 to 22c.; butter, 20 to 22c.; beef, 4 to 5c.; mutton, 4 to 5c.

The Bank of New Brunswick held its annual meeting the other day, and of its showing our citizens are justly proud. It continues to pay a dividend of 12 per cent on its capital. The capital is \$500,000. When its rest is added to this there is an amount of \$1,025,000.

Some time ago, reference was made in these notes to a large quantity of turkeys, valued at \$1,400, shipped by Huestis, White & McArthur, of Sussex, King's Co., to Liverpool. They have now received the returns, and, though not all they hoped, the venture was fairly successful, and they look forward to their next season's shipment, believing that the experience of this year will result in more profitable returns.

The annual meeting of the New Brunswick Durying Co. was held at Lower French Village, York county, during the past week. It was found that the revenue for the past year was \$823.90, and the expenditure \$823.24. The 42 patrons had furnished 20,874.9 inches of cream, resulting in 18,698 lbs. butter. The buttermilk had also proved of value, that from the cream required to make 10 lbs. butter, netting 5c. The depot at Fredericton, like the factory at Kingsclear, had just about cleared expenses. It was decided to run the factory another year.

WOODSTOCK, N.B., MARKETS.

WOODSTOCK, N.B., Jan. 31, 1895.

Business continues quiet. Poultry is scarce; neither are there any pumpkins, squash, or carrots to be had. Hay is dull. Looe is quoted at \$6., while pressed is fetching \$5.50 at the barn. The feeling is rather better in potatoes, there being a slight advance owing to less quantities coming forward, and are now quoted at 75 to 90c.; loose straw, \$3; oats, 30 to 33c.; eggs, 14 to 16c.; butter, 17 to 18c.; buckwheat, \$1.10 to \$1.25; cheese, 10c.; beef, 4½ to 5c.; lamb, 5 to 6c.

WOODSTOCK MARKET NOTES.

The regular monthly meeting of the Board of Trade was held at the usual time. The

interest taken in the business of the board was shown by the goodly number present. Resolutions to the following effect were passed: "That the Montreal Board be asked to aid in an effort to have the C. P. R. reduce the freight rates between there and Woodstock; that this board is in favor of a Provincial Board of Trade; that the Town Council be asked to adopt standard time, and that they be further asked to so arrange the water rates that when used for manufacturing purposes users be charged at the rate of 10c. per 1,000 gallons."

NOVA SCOTIA MARKETS.

OFFICE OF CANADIAN GROCER,
HALIFAX, Jan. 31, 1895.

THE last week of the first month of this new year has been anything but a good one in business circles. Grocers pronounce it the dullest week of the winter.

BREADSTUFFS—The market in this line is firm. The Lake of the Woods Milling Co. made some good sales this week. Quotations remain: Manitoba patents, \$4.30; Ontario patents, \$3.25 to \$3.40; straight grades, \$3.10 to \$3.20; middlings, \$2.10 to \$2.22, including sacks; bran, \$1.75 to \$2.00; oatmeal and rolled oats, \$3.80; cornmeal, \$3 to \$3.05. Jobbers' prices are considerably higher.

FISH STUFFS—This line is more dead than alive at present. The only feature is a proposed shipment this week to Hayti by Mr. Butler, who is working up quite a trade between that country and Halifax. He will send forward about \$18,000 worth of fish. Quotations remain: Dry cod from vessel: Shore, prime, \$3.25 to \$3.75; bank cod, \$3 to \$3.25; large bank cod, \$4; Bay of Islands, No. 1 split herrings, \$2.25; salmon, No. 1, \$12; No. 2, \$10; No. 3, \$8.

PROVISIONS—The provision market has changed very slightly during the past week. Dressed Canadian beef is offered at 6½c. and native at 7c. and 7½c. Mutton is in fair demand at 7½c., and frozen stock at 6c., sinking pelts. Considerable Canadian beef and poultry has been received here during the week, and the market is glutted with turkeys, which are only bringing 10c., with poor demand. Chickens are scarce at 60c. and 70c. per pair.

GREEN FRUIT—This line is very quiet and stocks are about cleaned up. Florida oranges show a slight advance. Quotations are: Oranges—Floridas, \$3.90 to \$4.10; Valencias, \$4 to \$4.75; Jamaicas, \$7 per bbl., repacked. Lemons are quoted at \$3 to \$3.50 per 100 count. Apples are still plentiful, and good stocks can be had for \$2 and \$2.25. Almeria grapes are worth \$5.50 to \$6 per keg.

DRIED FRUIT AND NUTS—The demand in this line is only fair, and prices remain at last quotations, viz.: Dates, 5 to 5½c.; prunes, 6c.; figs, in 5 and 10 lb. boxes, 10c.; do., in bags, 6c.; currants, casks, 3½ to 3¾c.; ditto, cases, 3¾ to 4c.; raisins, Valencia layers, finest, 5½ to 7c.; Valencias, 4½ to 4¾c.; Sultanas, 6½c.; California, \$2.25; London layers, \$2.50; Connoisseur clusters, \$3.25; dried apples, 6c.; evaporated ditto, 8½c. In nuts the quotations are: Filberts, 10c.; walnuts, 10c.; Brazils, 11c.; peanuts, 12c.; almonds, 14 to 15c.

CANNED GOODS—Some enquiries are being made for canned goods, but on the whole the market is slow. Tomatoes, pears, corn and beans are quoted at \$1 per dozen; strawberries and raspberries, \$2.25; sardines, \$1.50 to \$1.75; 2-lb. corn beef, \$2.75;

1-lb. ditto, \$1.60; salmon, \$1.50; lobsters, \$1.75; clams, \$1.

BUTTER AND CHEESE—The supply of butter is heavy, and the demand is only light. The last receipts of Canadian creamery have not been worked off, and a good article is offered at 15 and 15½c. Cheese quotations are: September, 11½c.; early, 10¼ to 10¾.

EGGS—Stored stock not wanted, and is offered at 15c., while a really good article can be had for 18 and 19c.

SUGAR—A slight advance is reported in raw sugars, and the market has somewhat stiffened on the report of the inability of the German beet growers to supply the refineries. To-day's quotations are: Porto Rico, in hogsheads, 3½c.; refined cut loaf, 5½c.; granulated, 4c.; standard "A," 3¾c.; extra white "C," 3¼c.; standard yellow "C," 3¾c.; yellow extra "C," 2¾c.

MOLASSES—Stocks are low, but there is no very perceptible change in prices. Quotations are: Antigua, none; Porto Rico, 35c.; Trinidad, none; Barbadoes, 34c.; Demerara, "M R" brand, 39c.; ditto (B) "D" brand, 45c.

TEAS—Chinas are firm with a stiffening in low grades. There is an upward tendency in Indias and Ceylons.

HALIFAX MARKET NOTES.

P. M. Jenkins & Co. are in financial difficulties, and Prince Edward Island traders will be heavy losers. The firm was established here about eighteen months ago, the Messrs. Jenkins coming from New Glasgow. They did a general commission business. The extent of their liabilities is not known. P. M. Jenkins has left the country.

The bread war still continues, and Muir, Son & Co. say they intend to keep the price down. They deliver to house customers and sell at their store 2-lb. loaves for 40c., and, to shops, 46c. per dozen loaves.

A. M. SMITH'S WILL.

The will of the late A. M. Smith, of Smith & Keighley, wholesale grocers, has been filed for probate. The bequests are as follows:

To the widow, the household effects, carriages, sleighs, etc., an annuity of \$4,000 a year, and the right to occupy the residence, Gerrard and Pembroke streets, during her lifetime; Elizabeth Barnes, of Enniskillen, \$5,000; Elizabeth Sutherland, \$4,000; Ann Marshall, London, \$2,000; to his niece, Minnie Barnes, 100 shares Canada Permanent stock, 50 shares Ontario Bank stock, and 100 shares of Western Assurance stock; William Barnes, 50 shares of Canada Permanent stock; George Barnes, 100 shares Canada Permanent 20 per cent. stock; Robt. Smith, Nottawasaga, 100 shares of 20 per cent. Canada Permanent.

To William Smith, Aberdeen, Scotland, \$5,000; Girls' Home, Boys' Home, Home for Incurables, \$1,000 each; Sick Children's Hospital, \$2,000.

The residue of the estate is to be divided into six equal parts to be paid yearly to Mary Perry, Toronto, Minnie Barnes, and the remaining four portions to the four children of his late niece, Barbara Perry.

On the decease of the widow the whole of the residue of the estate is to be divided equally among the six persons named.

The total value of the estate is \$211,780, of which \$101,200 is realty and the balance personalty.

The executors are Barrister J. A. Proctor, Robert D. Perry and Chas. Peter.

Owing

Having

Packing
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New

VALEN

It will

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Another

PERI

Owing to Enormous Pressure

Having been brought to bear upon us, we have decided to leave spices as they were for the present. Instead we offer you good, sweet line of

	Net Cash
Peking Congou, in Caddies, at 11c.	
Ping Suey Y. Hyson, " " 11c.	
Ping Suey Gunpowder, " " 11c.	
Japan, - - Half " " 11c.	

ALL GOOD 20c. TEAS

For Retail Trade.

LUMSDEN BROS.

HAMILTON, ONT.

New Table Raisins

BLACK BASKETS
LONDON LAYERS

—ALSO—

VALENCIA SHELLED ALMONDS

It will pay you to get our prices before you buy.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

SYRUPS

Pure Sugar Goods

AT PRICES NEVER BEFORE OFFERED.

Warren Bros. & Boomer

35 and 37 Front St. East,

TORONTO

PRUNES

"Sphinx" Brand,

THREE SIZES.

Another Shipment Now in Store

PERKINS, INCE & Co.

TORONTO.

A ROTTEN CONCERN.

WHEN the old British America Starch Works, of Brantford, collapsed, some months ago, and the estate was handed over to Assignee Read for the benefit of the creditors, THE GROCER pointed out its rotten condition; but we did not, nor did probably anybody else, even dream that it was as putrid as the statement of the assignee, issued Jan. 25, shows it to have been.

Let the letter of the assignee tell the tale: "As assignee of the estate, I have declared a final dividend of one per cent. of the assets of the company for the benefit of the creditors, and herewith enclose you an abstract of the receipts and disbursements had by me as said assignee."

Here is the abstract:

	Dr.	Cr.
By sale of stock		\$5,000 00
By sale of machinery.....		300 00
By sale of alum.....		28 87
By sale of starch in storage.....		144 20
By collection of book debts.....		109 29
To paid wages and salaries.....	\$2,173 08	
To paid Sheriff Watt.....	27 00	
To paid advertising.....	50 00	
To paid Bell Telephone Co.....	10 00	
To paid Trustees' account.....	2,314 09	
To paid Inspector's fees.....	121 00	
To paid Hardy, Wilkes & Hardy.....	100 82	
To Assignee's fees, including postage, telegrams, exchange on drafts, etc.....	395 30	
To balance.....	512 07	
	\$5,642 36	\$5,642 36
By balance.....		\$532 07
To dividend 1c. on \$53,207 31.....	532 07	

Here is what the chief creditors were owed and what they receive:

	Amount owed.	Amount rec'd.
Firstbrook Bros.....	\$ 509 86	\$ 5 09
Wilson Patterson.....	531 64	5 31
E. B. Eddy Co.....	381 97	3 81
J. R. Vanfleet.....	524 12	5 24
F. Cockshutt.....	168 87	1 68
Workman & Watt.....	325 25	3 25
Bank British North America.....	21,216 13	212 16
Alex. Robertson.....	3,199 49	31 99
J. Elliott.....	280 50	2 80
J. & T. Hurley.....	600 00	6 00
M. C. Railway.....	2,198 27	21 90
Secord & Perley.....	1,051 11	10 51
T. H. & B.....	1,056 13	10 56
A. H. Scott.....	803 36	8 63
Howell Litho.....	200 78	2 00
W. T. Wickham.....	412 15	4 12
Harry Welsh.....	225 55	2 25
H. McMoore.....	200 00	2 00

Thank goodness the old management is buried! Requiescat in pace.

TO CONTINUE.

The following circular has been issued by Smith & Keighley, and speaks for itself: "Understanding there are reports circulating that the business carried on under the name of Smith & Keighley will be discontinued, we beg to advise you that such is not the case, and trust that the confidence and courtesy extended to the firm by its numerous customers in the past will be continued, assuring you that the executors of the late A. M. Smith will, as long as the business is continued, see that such confidence is not misplaced."

McAlpin.. Tobacco Co.

Manufacturers

TORONTO, ONT.

See Prices Current...

Lytle's



JAMS
JELLIES
SAUCES
CATSUPS
ETC.

Best goods in the market.
Write for quotations.

T. A. LYTLE & CO.
Vinegar Manufacturers
TORONTO.

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon, Assam,
Congou, Hyson,
Japan.

59, 61, 63 Front Street East Toronto.

WE ARE OFFERING:

New Sphinx Prunes,
New California Prunes,
New California Apricots,
Choice New Dates.

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

Molasses

Barbados Cuba
Porto Rico English Brand

Large stocks constantly on hand.

New Orleans

We carry the largest stocks and most desirable assortment of this molasses at all times.

American Syrups

AT VERY LOW PRICES.

All wholesale houses will furnish quotations. See that "N. W. Taussig & Co., New York," is stamped on each barrel.

N. W. Taussig & Co.

Atlantic Sugar House,
Atlantic Docks,

BROOKLYN, N. Y.

No. 96 Wall Street

New York.

CANADIAN AGENTS

R. S. McIndoe, Toronto.
J. Winfield, Quebec.

W. F. Henderson & Co., Winnipeg.

James Simpson & Son, Hamilton.

J. Hunter White, St. John.

L. H. Dobbin, Montreal.



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We Won't Lie

We won't say that all other Baking Powders are impure. We won't spend our valuable time making extravagant and untruthful statements regarding other Powders. But we are prepared to prove that **PURE GOLD BAKING POWDER** is absolutely pure, and is made of chemically pure Cream Tartar and Bicarbonate Soda, and does not contain a particle of either Alum or Ammonia. Put up in tins only.

PURE GOLD MFG. CO.

TORONTO

P.S.--"Kerneline" Icing will
will be ready next week

SOME TEA STATISTICS.

IN view of the activity that has been displayed by the tea market both in Montreal and Toronto recently, and the opinion held by many that the Chinese war is likely to have an important influence in reducing the supply of next crop tea, some statistics that were supplied to THE GROCER by a leading Montreal tea broker may be interesting.

These figures apply to the position of affairs in Great Britain at the close of 1894.

The total imports of all kinds of tea into the United Kingdom during 1894 were 235,493,000 lbs. against 242,357,000 lbs. in 1893 and 234,319,000 lbs. in 1892. On the other hand, the total deliveries were 239,420,000 lbs. against 236,463,000 lbs. in 1893 and 240,680,000 lbs. in 1892. The stock of tea in Great Britain on the 31st of December was 93,329,000 lbs. against 97,286,000 lbs. in 1893 and 91,414,000 lbs. in 1892. The great bulk of this stock, it will be interesting to know, as showing how Indian and Ceylon teas are driving other competitors out of the English market, was composed of these two descriptions, the quantity of both on the 31st of December being 61,642,000 lbs.

The consumption of tea per head of the population within the United Kingdom was 5.53 lb. in 1894. against 5.41 lbs. in 1893 and 5.43 lbs. in 1892. Of this consumption

in 1894 55 per cent. was Indian against 52 in 1893; 33 per cent. was Ceylon against 31 in 1893, while China tea decreased from 16 per cent. in 1893 to 11 per cent. in 1894. The consumption of Japan tea was only 1 per cent. both in 1894 and 1893. On the whole, therefore, the statistics, as regards Great Britain, tend to strength, and though no figures are available regarding the stock in the United States, the tenor of all advices

THIS JOURNAL
Is mailed every
FRIDAY without
fail. If you do not
receive your copy
regularly some-
thing is wrong.

is strong both from New York and Chicago, while the way they have been buying up low grade Japans in Canada tends to strengthen this view.

In Canada also the stock of tea is generally admitted to be smaller than usual, and the prediction is made by several that, contrary to precedent, there will be little or no stock carried over.

It will be about four months before the first choice lots of new crop can reach us, and fully six to eight before any large deliveries of medium and lower grades of new crop can be made, and by this time it is anticipated that our stock will be pretty well absorbed. The N.Y. Commercial Bulletin last week published a letter which is interesting as bearing on the position in China. An extract from it says: "The war is checking business. Coolies and peasants are recruited in the interior for the army, and the ones remaining are afraid to travel to market. No Chinese merchant now gives refusals, and, as in many places Chinese mandarins are exacting heavy contributions from the rich merchants, they have almost all fled to the open ports, and there is nobody left in the interior with whom contracts could be safely made."

SILICO'S RELIABILITY.

Reflection is sometimes thrown either upon the name of a good article or its manufacturer by the indiscretion of a representative. This was the case with "Silico," the cleaning soap, but the prompt dismissal of the offending employe disabused the trade in Toronto of any connivance on the part of his employers with his over zealousness, notwithstanding that a certain trade paper in Toronto endeavored to magnify a mole hill into a mountain over the matter. It is scarcely necessary to state that "Silico" is reliable. That is acknowledged. It scours, but does not scratch, and that is the beauty of it. J. A. Hewitt, who is now representing the manufacturers of "Silico" in Toronto, is endorsed by his employers and the trade as a reliable man.

SURPRISE SOAP

The Best
FOR Washing Clothes

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

PERSONAL MENTION.

M. R. P. Montgomery, formerly with the Eby, Blain Co., is now representing in Toronto J. F. Ramsay & Co., the new tea firm.

J. C. Conlin, J. W. Lang & Co.'s representative in Manitoba, Northwest Territories and British Columbia, left for his territory Tuesday. He will be away about three months.

Mr. James Haywood, formerly with the British America Starch Co., is now Toronto's representative of the Paragon Cheese Co., of Ingersoll.

John Mouat, W. H. Gillard & Co.'s Northwest representative, reports that business in his territory is beginning to look bright again after some months of depression.

Fred. Lumsden, bookkeeper for J. W. Lang & Co., has been laid up several days with tonsillitis. This is the first occasion for 15 years that Mr. Lumsden has missed a day at the office through sickness.

G. W. Baines, head clerk at the "Marvelous Tea Store," Guelph, who was married recently, has returned from a honeymoon trip to New York, and has settled down to the life of a happy benedict. THE GROCER tenders congratulations.

Major Stoneman, one of W. H. Gillard & Co.'s "Knights of the Road," has been spoken of as a candidate for the office of chief of police, Hamilton. If he could ferret out crime as successfully as he solicits orders the "Major" would fill the bill admirably.

Mr. N. W. Taussig has just returned from an unusually pleasurable trip to New Or-

leans. He has made a careful canvass of conditions there prevailing and confirms information previously noted in this column regarding the light supplies of desirable molasses left on hand; vast quantities of inferior stock have been dumped in the bayous for want of a profitable market.—N. Y. Journal of Commerce.

Word was received from Boston Wednesday of the death of Mr. Shumway, who is known in Canada as the representative of Stillman F. Kelly & Co., molasses, Boston. At London, Ont., last fall, he had a stroke of paralysis, and was at once taken to his home in Boston, where he arrived unconscious. He was ill for two months and started on the road again. He had a second shock on Monday night on the train from Boston to Bangor, from which he never recovered.

Sinclair & Co., grocers, Toronto, are offering to compromise.

Clinton C. Herbert, who last summer opened a big retail dry goods store at Yonge and Shuter streets, Toronto, is being anxiously looked for by his creditors. He left the city on Tuesday afternoon, and, before doing so, sold his stock, valued at \$40,000, to N. L. Garland, at 40 cents on the dollar. A warrant has been issued for his arrest, but, up to the time of writing, he has not been captured.

Hugh Blain, the retiring president of the Toronto Board of Trade, on Monday evening banquetted the members of the council and the chairmen of the different sections of the board. The function proved of a particularly successful and happy nature.

FROZEN ORANGES.

The Toronto World on Tuesday stated that several carloads of frozen Florida oranges had already been imported and sold in the city, and warned the citizens to beware of this class of fruit, as it was poisonous. A Florida specialist states that frozen oranges are very injurious to the health.

THE GROCER yesterday ascertained that there were in the city large quantities of oranges that had been "chilled" or touched by the frost. Local dealers, however, claim that these are not poisonous, and that it is only those oranges which have been severely frozen, and which lose their firmness, on being brought into contact with the heat, that can be injurious to the health of the consumer.

John H. Strickland, Cannington, Ont., the general merchant who recently ran a number of stores in Northern Ontario and got into financial difficulties, has issued a writ for \$10,000 against S. G. Leveratt, Thos. Kinnear, Robert B. Rice, R. B. Skinner & Co., George E. Broadfield and Henry Barber for alleged malicious prosecution. The suit arises out of the recent troubles over the Strickland estate. A charge of fraud was, it will be remembered, laid against Mr. Strickland at Cannington by the Toronto creditors, who are the defendants, but Strickland was acquitted.

The Detroit Woodenware Co.



HAVE long been noted for the high quality of their productions. Their magnificent manufacturing facilities and immense output make it possible for them to supply the trade with the highest grades of **Woodenware** at prices that throw the smaller concerns out of the market.

If your wholesale grocer does not keep our goods send your order direct to our Toronto agents, Taylor, Scott & Co., who will sell you at the following prices :

No. 1 Tubs, \$6.00 per doz.

No. 2 Tubs, \$5.00 per doz.

No. 3 Tubs, \$4.00 per doz.

No. 2 Hoop Pails, clear, \$1.30 per doz.

No. 3 Hoop Pails, clear, \$1.40 per doz.

Our goods are the best ; our prices are the lowest. We want your trade ; send us your orders.

SOLE AGENTS FOR CANADA _____

TAYLOR, SCOTT & CO.

TORONTO, ONT.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

L. & E. HART, general store, Guysboro', N.S., are offering to compromise at 40c. on the dollar.

John Parker, grocer, Nanaimo, B.C., has assigned.

Riddell Bros., general store, Pipestone, have assigned.

J. H. Price, grocer, St. Thomas, Ont., has assigned to J. Egan.

Peloquin Laurin, general store, Sorel, Que., has assigned.

H. A. McKinnon, general store, Napinka, Man., has assigned.

Etienne Bessette, hay dealer, St. Gregoire, Que., has assigned.

J. E. Patmore, produce, London, Ont., has assigned to Alf. Robinson.

J. B. Holmes, general store, Comox, B.C., is asking for an extension.

Stuebing Bros., grocers, etc., Berlin, Ont., have assigned to Wm. Roos.

James H. Collins, grocer, Hamilton, Ont., has assigned to C. S. Scott.

J. H. Bedard, grocer, Montreal, Que., has assigned to Kent & Turcotte.

P. F. Ovide Charlebois, grocer, St. Henri de Montreal, Que., has assigned.

Jean Paquet, grocer, Montreal, Que., has compromised at 40c. on the dollar.

Thomas A. Wood, grocer, Brockville, Ont., has assigned to George Barr.

Wm. R. Watson, grocer, Woodstock, Ont., has assigned to James Brady, sheriff.

J. M. Derepentigny, grocer, Montreal, Que., has assigned to Charles Desmarreau.

J. McKim & Sons, general store, Union, B.C., have compromised, at 50 cents on the dollar.

Russell, McDonald & Co., general store, Victoria and Vancouver, B.C., have assigned.

Andrew Robertson, grocer, etc., Newmarket, Ont., has assigned to W. C. Widdifield.

Nazaire Tetrault, hay and grain, Ste. Angele de Monnoir, Que., has left the province.

T. Chislett, general store, Flesherton Station, Ont., has assigned to Henry Barber & Co., Toronto.

Gustave Joly, general store, St. David (Yamaska Co.), Que., is offering to compromise at 40c. on the dollar.

A meeting of the creditors of P. F. O. Charlebois, grocer, St. Henri de Montreal, Que., has been called.

Jemima D. Richardson, general store, Norwood, Ont., is offering to compromise at 50 cents on the dollar.

An insolvency declaration has been applied for in the cases of A. Goodridge & Sons, provisions, etc., St. John's Newfoundland; James H. Munro, trustee; Job Bros. & Co., general store and fish oil, St. John's, Newfoundland; Robert H. Prowse, trustee; Arthur S. Reddall, commission, provisions,

etc., St. John's, Newfoundland; W. R. Harwood, trustee; John Steer, fishing supplies, St. John's, Newfoundland; John P. Gillard and Henry J. Stabb, trustees.

PARTNERSHIPS FORMED AND DISSOLVED.

Savage and West, grocers, Levi, Que., has dissolved.

Chartier & Sauvageau, grocers, Montreal, have dissolved.

Benmore & Benson, grocers, Belleville, Ont., have dissolved.

Hutchinson & Land, grocers, St. Thomas, Ont., have dissolved. Land continues.

Williams & Johnston, flour, Montreal, Que., have dissolved. John C. Williams continues.

J. F. Stuckels has been admitted to partnership with E. H. Peace & Co., fruits, Victoria, B.C.

Moore & Moore is the firm name of a new wholesale tea house in Halifax, N.S. F. S. Moore only.

Plamondon & Chasse, wholesale flour, Quebec, Que., have dissolved. J. A. Plamondon continues.

Tucker & Cameron, general store, Carbonear, Newfoundland, have dissolved. W. Tucker retires.

A co-partnership has been registered between W. H. Adams and Stewart Mason, under the name of Adams & Mason, general store, Parrsboro', N.S.

SALES MADE AND PENDING.

Margaret Nicklin, grocer, Acton, Ont., has sold out.

E. A. Thornton, general store, Norval, Ont., has sold out.

H. Zant, general store, Port Elgin, Ont., is about to sell out.

Leon Jodoin, grocer, Montreal, Que., has advertised his business for sale.

Arthur Roussin, fruits, etc., Montreal, Que., has advertised his business for sale.

J. B. Latremouille, confectioner, Hamilton, Ont., has been sold out by the bailiff.

The stock of A. Guerette, teas, Granby, Que., has been advertised for sale by auction.

J. G. Hayes, general store, Sundridge, Ont., has been sold out to Cain & Armstrong.

The stock of L. D. Heroux, general store, St. Barnabe, St. Maurice Co., Que., has been sold by auction.

The assets of P. A. Vaillancourt, general store, St. Charles (Bellechasse) have been advertised for sale by auction.

The Lorette stock of Q. H. Falardeau, general store, Ancienne Lorette, Que., has been sold at 53c. on the dollar, and the Silvery stock at 38c. on the dollar.

CHANGES.

R. Scates, general store, Highgate, Ont., has been succeeded by J. S. Foster.

Neily & Crowe, grocers, Ridgetown, N.S., have been succeeded by Neily & Kenny.

Charles Cameron, general store, Sunny Brae, N.S., has registered a consent for his

wife, Jenneta Cameron, to transact business.

G. J. Manning & Co., general merchants, Lefroy, Ont., are giving up business in that place.

R. H. Little, general store and lumber, Lisle, Ont., is going out of the general store business on March 1.

Marie A. E. Thibaudeau, wife of Evanho L. Caron, has been registered proprietress of E. L. Caron & Cie, Quebec, Que.

Marie Alvina Vigneux, wife of L. N. Bourgeois, Danville, Que., has been registered proprietress of L. N. Bourgeois & Co., general store.

FIRES.

G. J. Manning & Co., general store, Lefroy, Ont., have been burned out.

F. E. Low & Co., tea and commission produce, St. John, N.B., have been burned out. Insured.

H. H. Potts, commission fruits; J. H. Walsh, commission fruits, and A. D. Wilson, produce, St. John, N.B., have been burned out. All insured.

DEATHS.

John Donovan, grocer, Dartmouth, N.S., is dead.

"SILICO"

THE UP-TO-DATE
CLEANING SOAP.

Cleans quickly and . . .

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime Red fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,
Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto,
Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Perse Winnipeg.

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THE
Oakville Basket Co.,
MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.
For sale by all Woodenware Dealers

Oakville, Ont.

DURABLE PAILS AND TUBS.



TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

WALTER BAKER & Co.



The Largest Manufacturers of
PURE, HIGH GRADE
Cocoas and Chocolates
on this continent, have received
HIGHEST AWARDS

from the great
INDUSTRIAL and FOOD
EXPOSITIONS

In Europe and America.

Unlike the Dutch Process,
no Alkalies or other chemicals or Dyes are used
in any of their preparations. Their delicious

BREAKFAST COCOA

is absolutely pure and soluble, and
costs less than one cent a cup.

SOLD BY GROCERS EVERYWHERE.

WALTER BAKER & CO.,
DORCHESTER, MASS.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

Any Grocer

Who has not yet had a trial box of our

Gold Medal Baking Powder

Should send at once for one.
Orders are being repeated daily.

¼ lb. Paper Packages. ½ lb. Paper Packages.
5 and 10 lb. Boxes.

Our Spices and Coffees are giving best satisfaction.

G. F. MARTER & SON

Manufacturers of

BARTON'S BAKING POWDER.

PHOENIX
MILLS

1--3 Jarvis St.,

TORONTO

Slee, Slee & Co.
makers of



ESTD

1812.

Pure malt Vinegar.

London, England.

Batty & Co have for half a century used
Slee, Slee & Co's pure malt vinegar in making
their genuine pickles, & sauces.

HOW TWO BOYS BECAME GREAT.

THE death of A. M. Smith, Toronto, brings to mind a little bit of history. Two lads joined the 93rd Highlanders, and came to Canada with that regiment to quell the rebellion of 1837. They were bosom companions, always together when off duty. They were excellent soldiers; never grumbling; it was duty first all the time, and their commanding officer was heard to remark that they would be officers some day.

One of them took his discharge just as the regiment was leaving Canada. He was fond of soldiering, but fonder of a Scotch girl whom he met in Canada. He married her, and went into the grocery business, in which he made a great success.

As time went on his assistance and counsel were much sought after by financial corporations, and he became president or director of several banks, loan companies, insurance corporations, and many other interests, and an extensive steamship owner. He became one of the wealthiest men in Canada. He went into the militia, and for a time during the Fenian raid commanded a garrison brigade. Going into politics, he became an alderman, Mayor of Toronto, and member of Parliament, and, had he so desired, could have been a Senator, for he sank his politics when he considered it in the interest of his country that he should do so.

The other boy, much grieved at the parting, remained with his regiment, won distinction and promotion for his bravery in the Crimea, and afterwards in the Indian Mutiny and in lesser campaigns. He led his men to victory in many a storming party in many a battle. He was at Alma, Inkerman, Balaclava, at Cawnpore and Lucknow. He was one of the famous "thin red line" that withstood the desperate Russian cavalry charge. He won a Victoria Cross, the highest award a soldier can get. When there was hard and dangerous work to do, he was selected to lead, for his regiment would follow him anywhere. As one of his men enthusiastically said: "With him in command, we could take Hell itself." He never thought of himself; his duty was his first consideration. He became a major-general, and, if I mistake not, was knighted.

They are both gone now. The first boy was A. M. Smith and the other Major-General MacBean.

This is a story for clerks. It shows that hard work and strict attention to duty will always tell in the long run. The boy or young man who considers his personal comfort and engagements before those of his employers never makes a success.

An English grocer failed the other day, and he had no book debts. But he had no capital, so anti-cash men can't score a point here.



A Glass Jar Free

WITH
Adams' Pepsin Tutti Frutti.

Ask your jobber for it. Advertising matter to decorate your store sent on application.

ADAMS & SONS CO. - 11 and 13 Jarvis Street, TORONTO.

CONDENSED MINGE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.



The best and Cheapest Mince Meat on Earth.

Price reduced to \$12.00 per gross, net.

J. H. WETHEY,
St. Catharines Ont.

BRUSHES...

ROOMS

ALL GOODS BRANDED

"BOECKH"

Send for Price List.

Are strictly as represented and will give satisfaction to your customers.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.

Johnston's Fluid Beef



The Great Strength-Giver

The Most Perfect Form of Concentrated Nourishment.

Stimulating - Strengthening - Invigorating

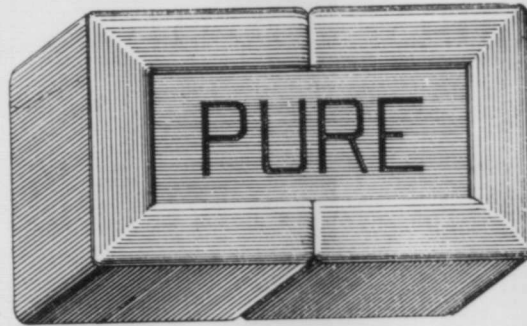
Richards' Pure Soap

It now being used in all the leading Hospitals and Public Institutions.

It being 99% Pure and

.. SUPERIOR TO ALL OTHERS

PAYS THE DEALER 30% PROFIT.



FOR SALE BY ALL WHOLESALE GROCERS.

DALLEY'S PURE FRUIT

FLAVORING EXTRACTS



Have not a single peer in Canada for Strength, Purity, and Flavor.

Are 50 per cent better value than any other extract for same money.

Try them and be convinced.

The F. F. Dalley Co., Ltd.,
HAMILTON

Sole Manufacturers.



British Columbia Salmon

“INVERNESS” BRAND
Turner, Beeton & Co.
VICTORIA, B.C.

AGENTS

WATT & SCOTT
Montreal

WATT & SCOTT
Toronto

GRANT, OXLEY & CO.
Halifax

ARTHUR P. TIPPET
St. John, N.B.

THERE IS ONLY ONE

“GENUINE”

Flint Lamp Chimney

That heat will not break, and we are the people who sell it.
Every chimney is wrapped and labeled.

GOWANS, KENT & CO. - Toronto.



“BUILD TO-DAY THEN,
STRONG AND SURE
WITH A FIRM AND
AMPLE BASE.”
— Longfellow.

DO YOU?

WISH THUS TO BUILD
an advertisement
in the
CONTRACT-
RECORD.

TORONTO
will bring you
tenders from the
best contractors.

CHAS. SOUTHWELL & CO.'S High-class Jams
Jellies and
Marmalades

Take the Lead

For Excellence of Quality and Moderate Price.
They are the best imported.



SOUTHWELL'S Name is a Guarantee of the Highest Quality

Always Ready

NELSON'S BRILLIANT GELATINE
NELSON'S CONCENTRATED JELLIES

Steady Sellers

FIELD'S NIGHT LIGHTS
FIELD'S TAPERS

FRANK MAGOR & CO., 16 St. John Street, MONTREAL, Agents

CURRENT MARKET QUOTATIONS

TORONTO, Jan. 31, 1895
This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD, per doz	19 80
5 lb. cans, 1 doz. in case	16 00
4 lb. cans, 1 doz. in case	10 50
2 1/2 lb. cans, 1 and 2 doz in case	4 60
16 oz. cans, 1, 2 and 4 doz. in case	3 70
12 oz. cans, 2 and 4 doz. in case	2 40
8 oz. cans, 2 and 4 doz. in case	1 20
6 oz. cans, 2 and 4	



doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
5 lb. cans, 1 doz in case, per doz	16 25
4 " 1 " " " "	13 32
2 1/2 " 1 " " " "	8 45
16 oz. 1, 2, 4 " " " "	3 50
12 " 2, 4 " " " "	2 60
8 " 2, 4 " " " "	1 75
6 " 2, 4 " " " "	1 35
4 " 4, 6 " " " "	90
3 " 4, 6 " " " "	80
Dunn's No. 1, in tins	2 00
" " 2 " " " "	1 00
Cook's Friend—	
Size 1, in 2 and 4 doz boxes	\$2 40
" 1", in 4 doz boxes	2 10
" 2, in 6 " " " "	80
" 12, in 6 " " " "	70
" 3, in 4 " " " "	45
Pound tins, 3 doz in case	3 00
12 oz tins, 3 doz in case	2 40
9 oz tins, 4 " " " "	1 10
5 lb tins, 1 doz in case	14 00
Ocean Wave—	
No 10—doz cases	\$3 75
1-lb. 3 doz cases	1 20
No 1 (14 oz) 2 doz cases	1 80
1-lb. 2 doz in case	2 00
3-lb. 1 doz in case	5 75
5-lb. 1/2 " " " "	9 00
5-lb. 1/4 " " " "	9 60
G. F. MAYER & SON—	
Barton's Baking Powder—p. doz:	
1 lb. sealer jars, 2 doz in case	2 25

1 1/2 lb jelly jars, 2 doz in case	2 25
1/2 lb. " 2 " " "	1 25
2 lb. fancy enamelled tins, 2 doz	2 75
1 lb. tins, 3 doz. in case	2 00
1/2 lb. " 3 " " "	1 20
1/4 lb. " 4 " " "	0 75
Gold Medal per lb.	
1 lb. paper package, 10 lb in box	C 12
1 lb. " " " " "	0 12
1 lb. " " " " "	0 12

W. H. GILLARD & CO., PROPRIETORS

Diamond—

1 lb. tins, 4 doz. cases	0 67 1/2
1/2 lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY COMPANY.

Abernethy	8	Jumbles	11
Arrowroot	10 1/2	Lemon	9 1/2
Butter	6	Molasses Snaps	5 1/2
" 3 lb pks 20		Moss Waters	14 1/2
Cottage	8	Napoleon	12
Cocoanut	11	Nelson Tarts	11 1/2
Garibaldi	8 1/2	Oyster Crackers	
Gingerbread	10	Squares	6
Ginger Nuts	9	Pearl	6 1/2
Graham Water	9	Peach Cake	12
" 2 lb. pks 20		Pearl Wafers	13
Jam Jams	11 1/2		

People's Mixed	10	Soda, 3 lb pks 18	
Pilot Family	5	Sultana	9
Queen's	12	Tea	10 1/2
Reception	14	Variety	12
School Cake	11	Village	7
Soda	5 1/2	Wine	8

BLACKING.

DAY & MARTIN'S BLACKING.

Liquid. per doz

Pints, A (6 doz. per bbl)	\$3 30
" B 9 " " "	2 25
" C 15 " " "	1 25
Kusset Cream (12 doz. per case)	2 10

Paste.

(Boxes of 3 doz. each), per gross

No. 2 size (+ gross to a case)	\$2 40
No. 3 size 6 " " "	3 65
No. 4 size 3 " " "	5 50
No. 5 size 4 " " "	6 80
No. 7 size 4 " " "	9 00

Waterproof Dubbin.

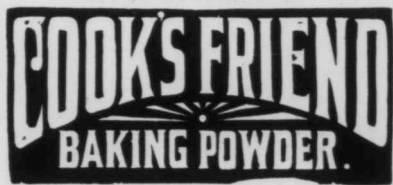
In tins, large (6 doz. in a case) 12 50

F. G. FRENCH BLACKING. per gross

No. 1.	\$4 00
No. 6.	4 50
No. 8.	7 25
No. 10.	25
F. G. FRENCH DRESSING per doz	
No. 7, 1 or 2 doz. in box	\$2 00
No. 4, " " "	1 75

McLAREN'S

is Honest Goods and just
the Thing on Which to
make or Extend a Business.



The Best Grocers Make
a point of Keeping it al-
ways in Stock.

Matches



D ID YOU SAY there was a monopoly of this staple article? Well, yes, practically one manufacturer controls the trade at present.

But we have just been appointed sole agents for Canada for

ALSING & COMPANY

The Largest Match Manufacturers in the world.

Switzerland

WE HAVE ORDERED our first consignment. We ask the trade not to place any large orders until they have seen our samples and prices.

When our first consignment arrives we will sell you the best Parlor Matches at less than the present price of common Sulphur Matches.

WAIT FOR US.

Taylor, Scott & Company

SOLE AGENTS FOR CANADA

TORONTO, ONT.

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THE MOST DELICIOUS SAUCE
IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT
JOINTS, STEWS, & BLENDS
ADMIRABLY WITH ALL GRAVIES.
DELICIOUS TO CHOPS,
STEAKS, & C.

SOLD
EVERYWHERE.

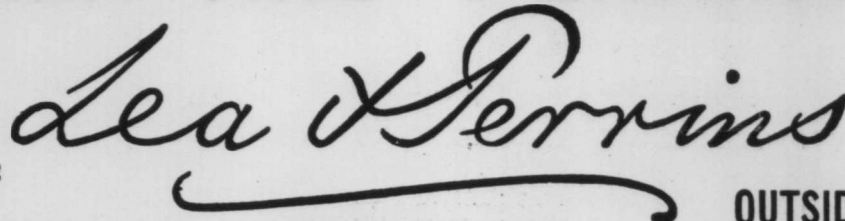
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LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

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in blue ink
diagonally
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OUTSIDE WRAPPER

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Sold Wholesale by the Proprietors, Worcester;
Crosse & Blackwell, Limited, London;
and Export Oilmen generally,
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WORCESTERSHIRE

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