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THE CANADIAN GROCER
 & GENERAL STOREKEEPER

PUBLISHED WEEKLY
 \$200 PER YEAR

VOL. V.

TORONTO, FEBRUARY 6, 1891.

No. 6

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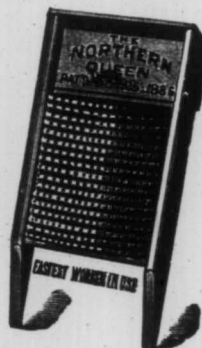
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THE CANADIAN GROCER

PUBLISHED WEEKLY.
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& GENERAL STOREKEEPER

Published in the interest of Grocers, Canners, Produce and Provision Dealers
and General Storekeepers.

J. B. McLEAN & CO., (Ltd.)
PUBLISHERS.

115 ST. FRANCOIS XAVIER STREET,
MONTREAL.

8 WELLINGTON STREET WEST,
TORONTO.

Vol. V.

TORONTO, FEBRUARY 6, 1891.

No. 6

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. G. Hector Clémes, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

THEIR CUSTOM FOLLOWS THEIR CREDIT.

The past few years have been years of unusual trial to the farming population of both this country and the United States. The causes are various, but since the fact itself is well known and we are not proposing a scheme to put an end to it, we have no purpose in going aside to enumerate them. What we wish to consider, is that the desire to realize more from farming than it has yielded to tillers in recent years has bred a disposition among some of them to countenance certain plans of radical reform. In the United States the lot of the farmer has been more straitened than it has been here, and from brooding upon it there a new political force has been hatched. It is the Farmers' Alliance, an organization so strong that politicians are very generally trying to make themselves solid with it. It already has its record of political victories, and is growing in numbers, influence, and ambition. Among its aims, one is the establishment of government grain warehouses in all farm districts.

It is sought to have a government grain warehouse in each farming locality, that the farmer may obtain there, whenever he wants money, a warehouse receipt for any grain he may deposit. The receipt is to be a certificate of value equivalent to the money value of the grain at the market price current at

the time of deposit. These certificates are to be in short government currency, issued not on a basis of gold or silver in the Treasury, but of grain in the Treasury warehouses. The certificates are to be legal tender in all transactions. Further, the option of redeeming his grain is to be left to the farmer if the market improves and he wishes he had his grain yet. He is to be allowed to take his grain out of bond by returning his certificate or its equivalent, increased by 6 per cent. per annum.

Thus the farmer would do away with the necessity of asking credit, so long as he has the produce necessary to pledge with the government. This would make him a good customer for people he trades with. But it is also part of the Alliance platform to do away with tradesmen, so far at all events as farmers are concerned. They are to go in for co-operation stores, and give no more of their substance to maintain a trading class. This is hard. There is no body of people to whom farmers are more beholden than they are to traders, and particularly to country merchants. These are the men who have been carrying the farmers from one year's end to the other. The farming community has floated in a sea of credit, and that they have not more frequently drowned in it or stranded upon its shores is due from time immemorial to their friends the storekeepers. But now the Farmers' Alliance would first abolish the necessity for credit and then efface the former dispensers of credit to them. When they have no longer need for credit they have no longer need for the storekeepers. They have supported the storekeepers because the latter gave credit, not because the latter sought to make a living by trade.

Is the situation similar in this country? Does the farmer give his trade to the country merchant from a "live and let live" motive,

or from a "live" motive simply? If he could do without credit would he also do without the trader? We believe that in most cases he would. We have the Patrons of Industry with us, who are endeavoring to force traders to surrender their profits. A dealer has either to allow his profits to be sweat down to a shadow, or he has to fight the Patrons' opposition in support of another store. And the dealer may feel thankful that the Patrons do give him a chance to trade even on an unprofitable basis. They would not if they could pay ready money.

But there's the rub. There is where the trader has his foot propped. The want of ready money, or of a substitute for money such as the Alliance is trying to create in the United States, is a more overruling circumstance with the farmer than his connection with the Patrons. He will have to go, not where his association has secured low prices, but where his own thrift and honesty will secure him credit.

THE SALESROOM AND THE OFFICE.

Successful merchants know very well there is a right way and a wrong way of conducting their business operations, and they know also the importance of following the proper method. They know the results of systematic management in carrying on their business, be what it may, and one who does not have that trait about him, and who does not understand what his business requirements are, must meet trouble and disappointment some time or other. Our readers are business men, and we venture to say that most all of them can recall some instance of a man undertaking to carry on business, resulting in partial or complete failure. Such a result is because he could not be made to see

the importance of having the proper equipment in his shops, or having the most competent men to fill responsible positions, and allowing things to be so organized and managed by them as to secure the highest efficiency.

This case applies to those who, for instance, take up a mercantile business to invest their money in, and in many cases often have no experience whatever. A few of this class succeed, and in their thoughtful moments, often wonder why fortune so favored them, when they knew nothing whatever of keeping a store, purchasing goods or engaging help. But such cases as these are more the exception than the rule.

On the other hand, how many, alas! have decided to follow out their intentions, and invest their all in a stock, and in an astonishingly short space of time are compelled to close the doors? The moral is as obvious in this case as in the one we have cited in reference to a person undertaking to carry on a business without either brains or experience. We have had many a case come under our notice where too many with experience and knowledge of business have had to succumb to the troubles and perplexities of a business life. In such instances, a lack of system and proper management was the prime cause of failure.

We have often entered a store, and found the whole stock in a very untidy condition, the office in a similar way, the whole suggestive of a lack of system and of the interest which should be taken by every merchant. Such merchants do not seem to bare the least idea of what the requirements of their business are. They think it is quite unnecessary that everything should be kept neat and clean, and that a perfect system need not be instituted and maintained in the office as well as the salesroom. The merchant who prides himself in keeping his store in a neat condition, is somewhat disgusted with his opposition friend who perhaps, doing business across the street, is careless and neglects making those improvements which would render the appearance of his store a credit to him.

Every dealer should consider it of prime importance not to have only his salesroom in neat orderly condition, but his office should receive its due share of attention. Time spent in hunting for a letter containing quotations of prices, or an order for goods, or other important matter, or for a pamphlet or catalogue of importance, is just as much time lost as is time spent in looking for some article in the salesroom. System, order, and the adoption of correct methods are as important in one part of a business as in another, and those who recognize this fact are the successful merchants. Those who fail to recognize it and yet manage to get along, either do not meet with the competition of others upon even ground or are not successful in the true meaning of the word.

In England hops are said to be used for the adulteration of tea.

On Tuesday the House Ways and Means Committee ordered a favorable report on a bill to impose a discriminating duty of 10 per cent. on all teas imported from countries which discriminate against the United States. The object of this bill is to meet a discriminating duty of 10 per cent., which Canada, in order to benefit Canadian railroad and steamship lines, imposes on tea imported from the United States.—American Grocer.

CAUSES OF FAILURE.

Failures seem to become epidemic in a great many places, one failure causing others, the same as a contagious disease will spread from one patient to another. Dishonesty is not such a frequent cause of failure in this country as many people suppose. Sometimes the best of business men have to succumb to the pressure of circumstances. Losses by fire, sickness in the family, and other misfortunes over which they have no control may sometimes send some of the most hard-working, competent, and reliable merchants, helplessly to the wall. In such cases it is the duty of their creditors to help them on to their feet again, but creditors should carefully investigate the cause of every failure before they make up their minds to grant a settlement. Men who have not the ability to ensure success, men who through intemperance neglect their business, men who are too slothful or careless to attend properly to their business, men who are dishonest, and men who through any fault of their own have failed, should be refused a settlement and put out of business.

If the wholesale houses would take this matter energetically in hand, and by concerted action investigate thoroughly every case of insolvency, and decide on business principles who is worthy and who is unworthy of a settlement, the retail trade of this country would very soon get rid of these business epidemics that are scourging the life out of our provincial towns and villages.

At present the penny wise and pound foolish course seems to prevail, creditors adopting the plan that appears to bring them the largest dividends, without thinking what effect their decision will have on the trade of the place where the failure occurred, forgetting or shutting their eyes to the fact that their own business prosperity depends largely on the prosperity of their constituents.

Some compromises are given out of sympathy for the insolvent who is a decent fellow, and has a wife and family to support, but who has not in him the elements of success. Such sympathy is wasted. It is better to extract the tooth at once than have a person suffer from a lengthened toothache from the fear of giving momentarily greater pain by the sudden wrench.

A man who is not competent to run a business successfully, will not do himself or his wife and family any good by trying again. He will only spoil the trade for some of his neighbors, and come to grief when he is some years older with his constitution perhaps broken down, so that he is unfitted to make a respectable living at some other occupation in which he would probably have been successful in his younger and stronger days.

[TO BE CONTINUED NEXT WEEK.]

OFF TO THE EXHIBITION.

Mr. A. F. Fearman, Hamilton, took passage from New York on Saturday last aboard the Adirondack, bound for Jamaica. He will go around the Bermudas and touch at the Island of Barbadoes. He timed his departure so as to be present throughout the Jamaica Exhibition. The trip will serve a commercial end, and will give Mr. Fearman a respite from the cares of a particularly arduous business, to which he has devoted forty years of his life. In his absence those cares will be borne by the other members of the firm, his four sons, in whose combined knowledge of the business their principal leaves a very good substitute for his personal presence.

MONTREAL BOARD OF TRADE.

At the adjourned annual meeting of the Montreal Board of Trade the following officers were elected for the year:

President—Robert Archer.
First vice-president—H. A. Budden.
Second vice-president—Richard White.
Treasurer—H. Montague Allan.

Members of council—W. C. Munderloh, shipping; A. A. Ayer, produce; C. P. Herbert, groceries; George Childs, groceries; James Slessor, dry goods; A. Racine, dry goods; Archibald Nicholl, insurance; J. C. Simpson, real estate; A. G. McBean, grain, J. B. Learmont, hardware; R. Bickerdike, live stock; James A. Cantlie, manufacturer.

Board of arbitration—Andrew Allan, Charles Chaput, J. P. Cleghorn, Hon. Geo. Drummond, A. F. Gault, Charles H. Gould, E. B. Greenshields, F. W. Henshaw, Jonathan Hodgson, Mr. Kerry, Robert Redford, Hon. J. K. Ward.

PICTON BOARD OF TRADE.

The Picton Board of Trade held its annual meeting on the 27th ult. The financial statement showed a balance on hand of \$62.99. The question of urging the Federal and Ontario governments to give aid for the extension of the Central Ontario Railway to Sudbury was discussed. This extension it was represented would be followed by the establishment of smelting and reduction works at Weller's Bay. It was resolved to appoint a committee to wait upon the town council to effect joint action in this matter. The President, Mr. W. Boulter, and the other officers were re-elected. In his address the President referred to some of the advances made during the past year, particularly to the Wednesday market, and the concession of single fare rates on that day over the C. O. R.

REVELRY BY NIGHT.

Clearly Toronto's retail grocers are knit into brotherhood by a stronger bond of union than that of a common trade, designation or community of local citizenship. The intertwining threads of social communion evidently traverse that body of trade in every direction, and make mutual good will a very general sentiment. This feeling, at least, must subsist in any company of people brought together for pleasure that has principally to be contributed out of their own good spirits. The extent to which friendly regard is existent among them is measured by the number who will voluntarily gather in such a company, and by the amount of enjoyment they find in so assembling. Tried by these tests, there is an overflowing abundance of fraternal feeling pulsing through the body corporate of Toronto retail grocers. The occasion which gave convincing evidence of this fact was the grocers' third annual At Home, held on Tuesday night last in Webb's spacious banqueting rooms. In numbers this assembly was the largest of the three the Toronto grocers have held, and was one of the largest that have yet met in Webb's rooms. Above 600 people were present, and more would have been there but that the committee had to stop selling tickets several days before the At Home came off. Of these 600 odd, a considerable proportion were favored friends of grocers. Every member of the large company had a thoroughly enjoyable time, and for this the tactful, laborious and almost ubiquitous attention of the reception committee deserves every praise. The dancers

had some difficulty in stemming the throng, but this rather enhanced than diminished the pleasure. In their bright galaxy of handsome persons and beautiful costumes, the ladies were as usual charming, and their contribution to the success of the evening cast everything else in the shade. The musical portion of the evening's entertainment was excellent.

- The first part of the evening was ordered according to the following programme :
1. Duet. "Cheerfulness." Gumbert—Miss Morell and Mrs. Woodcock.
 2. Solo. "The Yeoman's Wedding Song." Poniatowski—Mr. H. M. Blight.
 3. Solo. "The Camelia and the Rose." Ganz—Mrs. Woodcock.
 4. Solo. Selected—Miss Morell.
 5. Comic. "The Laughing Man."—Mr. W. E. Ramsay.
 6. Duet. "I feel Thy Angel Spirit." Hoffman—Miss Morell and Mr. H. M. Blight.
 7. Solo. "To-morrow will do." Pontet—Mrs. Woodcock.
 8. Solo. "The Longshoreman." Chesham—Mrs. H. M. Blight.
 9. Solo. "The Wide, Wide Sea." Adams—Miss Morell.
 10. Comic. "The Irish Jubilee."—Mr. W. E. Ramsay.

Refreshment intervened, and then the company gathered in the ballroom. The programme was as follows :—

- March. Dances—1. Lancers. 2. Waltz. 3. Ripple. 4. Schottische (Highland). 5. Lancers. 6. Waltz. 7. Jersey. 8. Lancers. Intermission.—(Extras.) 1. Waltz. 2. Lancers. 3. Polka. 4. Ripple. 9. Waltz. 10. Lancers. 11. Schottische. (Military.) 12. Polka. 13. Lancers. 14. Jersey. 15. La Broncho. 16. Lancers.—Home Sweet Home.

"On with the dance" was the command now delivered by the hustling committee, as they piled chairs and benches mountains high to make room for the eager to-be-at-it dancers.

"And bright the lamps shone o'er fair women and brave men," as they glided gracefully over the polished floor to the lively strains of the first-class orchestra.

Among those present were noticed the following:—Mr. Jos. Tait, M.P.P., President of the Bakers' Association; Messrs. Sloan, Owen, Smith, of Sloan & Crowther; Messrs. Blain, Seyler, Nicholson, and Lawson, of Eby, Blain & Co.; J. W. Lang, G. M. Furnival, and Thompson, of J. W. Lang & Co.; Mr. B. Ellis, of Ellis & Keighley; Mr. Mitchell, of Todhunter, Mitchell, & Co.; Messrs. Dixon and Shields, of Davidson & Hay; Messrs. Mortimer and Thomas, of Chas. Bœckh & Sons; Messrs. H. C. Boomer and Crean, of Warren Bros. & Boomer; Messrs. H. P. Eckardt and Blackburn, of H. P. Eckardt & Co.; Mr. Chapman, of Chapman & Smith; Mr. J. Adams, of Smith & Keighley; Mr. F. J. Gibson, of Gibson & Gibson; Messrs. Wm. Ryan, Jas. Park, W. H. Smith, T. A. Lytle, Lucas Fee, R. J. Murdoch, W. A. Bradshaw, Jas. Lumbers, J. Lawlor Woods, W. G. A. Lambe, R. S. Gallagher, H. E. Trent, Kirk C. Perry, F. McDonald, and Messrs. J. B. McLean, Hugh C. McLean, and R. H. Hargreaves, of THE GROCER.

In another column will be found Lucas, Park & Co's advertisement, drawing attention to a large and well sorted stock of Indian and Ceylon teas; they claim the prices of which are below that of importing agents. They say the market abroad is advancing, and advise early buying. Send to them for samples.

TORONTO BOARD OF TRADE.

The annual meeting of the Toronto Board of Trade was held on the afternoon of the 30th ult., in the rotunda of the new building. The President, Mr. John I. Davidson, was in the chair. Nearly 700 members assembled.

Mr. G. M. Rose read the first report, that of the treasurer. A comparative statement of the membership and income since the



year 1884 showed that the number had increased from 260 to 917, and the income from \$2,807.71 to \$10,123.91. The surplus this year was \$3,661.67, which, added to the accumulation of the surpluses of previous years, amounted to \$15,285.02, of which \$12,520 had been invested in the new building, \$2,667.03 being deposited in the Imperial Bank, leaving a balance in hand of \$97.99. The gratuity fund now amounts to \$50,774.83, invested in debentures, mortgages, and on deposit in the bank of Commerce. Thirteen deaths had occurred during the past year, making 37 the total number of deaths since the establishment of the fund in 1886, \$37,038.21 having been paid out to the widows and children of deceased members to date.

This report was adopted.

The President's report was an able survey of the commercial features of the year. He touched on the greater expensiveness of doing business these days mainly because of the development of the commercial traveller system and the necessity of advertising. He said :—"No merchant can hope to build up or maintain a successful business who does not advertise liberally, and we can form some idea of what that means by a glance at the well filled columns of our daily journals and trade papers." He adverted to Toronto's need for civic reform, spoke hopefully of the agricultural prospects, referred to the steps which have recently been taken by enterprise and statesmanship to develop new markets, touched on the new Banking Act, and spoke at some length on our mineral wealth,

particularly in Algoma, and on the possibility of Toronto being the seat of the nickel manufacture.

The officers of the Board for the current year are : Mr. John I. Davidson, President; Messrs. H. H. Baird and Hugh Blain, Vice-presidents; Mr. G. M. Rose, Treasurer, and the following members of committees :

Representatives on harbor commission—J. H. G. Hagarty, vessel owner; J. T. Mathews, vessel owner.

Representatives on Industrial Exhibition—James Carruthers, grain merchant; W. B. Hamilton, boot and shoe manufacturer; H. W. Nelson, woodenware.

Board of arbitration—W. Galbraith, grain merchant; Joseph Oliver, lumber merchant; J. H. G. Hagarty, vessel owner; J. D. Laidlaw, grain merchant; M. McLaughlin, miller; R. S. Baird, Confederation Life Insurance Company; J. Carrick, grain merchant; J. L. Spink, miller; T. Flynn, grain merchant; R. J. Stark, grain merchant; S. Crane, coal merchant; J. H. Sproule, grain merchant.

Council—A. A. Allan, wholesale hats and furs; D. W. Alexander, wholesale leather; W. R. Brock, importer of dry goods; John Brown, miller; William Christie, biscuit manufacturer; B. Cumberland, vessel owner; John Donogh, wholesale lumber; R. W. Elliot, wholesale druggist; W. B. Hamilton, boot and shoe manufacturer; William Ince, wholesale grocer; Robert Jaffray, real estate; A. A. Lee, hardware; W. D. Matthews, grain merchant; Elias Rogers, coal merchant; D. R. Wilkie, cashier Imperial Bank.

COMPARTMENT EGG CASES.

The article on page 20, it will be noticed, speaks very highly of the Compartment Egg Case which is manufactured by the Northumberland Egg Case Company. Mr. P. H. Atkinson, representing this company, says they have sold several car loads of their cases for the foreign trade, and they are making a large stock in anticipation of quick demand when the season commences. Egg shippers must remember that where a new clean case and pockets are used the eggs will bring enough more to pay for the case. We are inclined to think that where failure has been reported in shipments the fault has been largely due to using old cases and stained pockets. Shippers should take no chances in this respect, as the new cases and fillings are turned out by the above company at a small cost.

PROBABILITIES.

That fish make brains.

That the man who buys "Munn's Boneless Codfish" will enjoy epicurean meals and be a success and honor to his family.

That the grocer who buys other brands is losing grand opportunities of increasing his trade.

That to make sure of this you should at once send an order to S. Munn & Co., Montreal.

That samples are sent with pleasure.

Mr. Jas. McDougall, Dutton, has purchased A. J. Leitch's stock of groceries, boots and shoes, etc., in that village, and will continue the business.

The other night five barrels of codfish, belonging to Mr. A. Robitaille, grocer, Montreal, were stolen. A seventeen-year-old boy, Dubois, who has been in prison before, was arrested. Dubois was sentenced to gaol for six months, the sentence being afterwards reduced to three.



THE NEW TERMS AND CASH BUYERS.

PAISLEY, ONT., 26th January, 1891.
EDITOR CANADIAN GROCER TORONTO:

DEAR SIR,—With your permission I would like to make a few remarks with reference to Mr. James' answers to my questions in your issue of the 23rd inst., and I hope he will receive them in the spirit in which they are written, of friendly criticism, always bearing in mind "there's nothing ill said that's no ill taen," even if I should appear to be a little caustic at times.

Does Mr. James want to throw dust in our eyes, and soft soap the wholesale men, when he says "The cash buyer only has his time curtailed by twenty days on sugars, etc., and five days on general groceries for the old discounts, while the full time men are shortened up thirty days all round. I fail to see that cash buyers have any real cause for complaint."? I would infer from this that Mr. James thinks the advantage is on the side of the cash buyer. If I am right in this theory, Mr. James' ideas of ratio and proportion and mine somehow don't seem to harmonize. I wonder by what process of arithmetic he arrives at this conclusion, that 20 is to 30 as 30 is to 60 on sugars, etc., and 5 is to 15 as 30 is to 120 on general groceries. Putting it simply, while full time men have only been curtailed a half, cash men are curtailed two-thirds on sugars, etc., and on general groceries full time men are only curtailed a quarter, and cash men a third. Two-thirds is I believe more than a half, and a third is more than a quarter. Therefore the cash men have been curtailed more in proportion than full time men. Is there then, I ask, no cause for complaint from the cash men?

Now, in a few words, which I have no doubt, to some, will appear very illogical on my part, I will try to show that coming so abruptly it is also very unfair to the full time men. Had the discount time been left alone as it was, it is quite reasonable to suppose they would have more of their goods sold, and by reducing their stock they would be

To Grocers!

There are three articles which the consuming public have decided are the best of their kind in the market, and it will pay every grocer to keep them in stock. They are

The "Horseshoe" brand of canned fruits and vegetables.

Packed by Bowlby Bros. & Co., of Waterford, Ont.

"Cairns" Home-made marmalade, jams and jellies.

Packed by Alexander Cairns, Paisley, Scotland.

The "Trident" brand of canned salmon.

Packed by Ed. Wadhams, Ladner's Landing, B.C.

Every package of the above brands guaranteed as to quality and weight.

BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

in a position sooner to take advantage of the discounts, than they will be as it is now fixed. This is the reason that I believe the discounts should have been increased, and the time have remained as it was, as an encouragement for all to strive to take the benefits of the discounts, and would have been in nowise unfair to the full time men, as the privilege would be open to them whenever they wished to avail themselves of it.

But what has become of our pushing, enterprising, energetic wholesale men? Have they all got sun struck, moon struck, or paralyzed over the matter? Why don't some of them strike out on a strictly cash or discount business? Have they all forgotten that advantage taken of the tide leads on to success? Yours respectfully, D. SHANKS.

P. S. The time is now so short to take advantage of the full discount that for persons at a distance from the business centres, the time is about half expired before the goods arrive.
D. S.

THE ABSORPTION OF A BANKRUPT STOCK.

SARNIA, Jan. 31st, 1891.

Editor CANADIAN GROCER:

DEAR SIR,—Replying to yours of 27th, re bankrupt stock of Simpson & Co., I would say: As soon as the members of our association found that the stock was offered for sale they decided on tendering for it and getting possession if possible, as they were unanimous in the feeling that it would be greatly to their advantage in several ways to do so. In the first place, no outsider would have the opportunity of opening out and advertising a bankrupt stock at a great reduction, thereby demoralizing prices, besides affecting our regular trade till the old stock would be exhausted. In the second place, they considered it a means of breaking up an old standing business, for a time at least, scattering the regular customers of that business and diverting that trade to other channels. Then, were a new man to start after that in the same old stand he would have to build up an entirely new trade and begin on the same footing as anyone else, paying one hundred cents on the dollar.

In handling this stock the plan the association adopted was this: A committee was appointed to look over the stock thoroughly and examine the stock sheets, so as to give the association an idea as to what price they deemed it advisable to pay for it. The committee was then authorized to offer a certain price on the dollar, which was accepted. As soon as the association found that its offer was accepted, and they were in possession, each member took a share of the staple goods, according to his ability, at the regular market price, and on the same terms as those given by the Wholesale Grocers' Guild. The fixtures, rigs, horses, etc., are disposed of to the best advantage to members or any outsider, and the balance of odd lines put in job lots, each member taking a portion at a price at which he thinks he can dispose of them again without any loss. As the stock was bought for 75c. on the dollar, this leaves ample allowance for the probability of a good margin being left in favor of the Association, which will be divided among the members. Supposing, however, the balance would be the other way, the association feels it would still be the gainer, for the reasons which I have already given. Personally I think this to be the easiest and most satisfactory way of disposing of bankrupt stocks, and as to the division of goods among the members there

seems to be no trouble, as each one is anxious to do his part in reducing the stock as quickly as possible.

Further information will be cheerfully given, if desired, after everything is settled, which will be in a few days, as we will have to evacuate the store by February 4th.

Yours respectfully, CHAS. A. WENINO.

The absorption of a bankrupt stock by the regular local trade, without even a temporary disturbance of business, is the best thing that has been yet done by a trade association. It is to the honor of Sarnia grocers that loyalty to their own trade was sufficiently broad-minded, bold and cohesive to carry out this novel and conclusive method of dealing with bankrupt stocks. These bankrupt stocks have long been a white elephant to the sagacity of upright business men. But the Sarnia body of retail grocers has a digestive apparatus that is equal to its sagacity. It can devise a means of disposing of the elephant, and then it can assimilate him. The bones of that elephant are now in the interior of the Sarnia association. If there were not already a multitude of reasons why grocers should organize, there would be a sufficient one in the example of the retailers of Sarnia. The fact that the most efficient, indeed the only—solvent of bankrupt stocks is the association—ought to do more than any former incentive to bring grocers to organize.

The considerations adduced by Mr. Wenino were weighty and were dealt with in an enlightened spirit. The keeping out of outsiders who would sell the stock at slaughter prices, and derange contemporary local trade, was an important end. Not only would it be wholesome for the present trade to keep out such freebooters, but it would make it more difficult for a newcomer to start a trade in the same stand. The outsider who gets a hold of a bankrupt stock in a town, may be said to some extent to pre-empt the patronage that had got attached to the stand, as his selling off the stock at low prices will keep the customers while the cheap goods last, and make an easy gradation to a regular business if he chooses to lay in stock to stay. But the man who comes to such a stand with a stock normally secured will find the difficulty of getting customers very much greater. To prevent any new competitor getting insinuated by means of a bankrupt stock is as important a point as to prevent him selling that stock at greatly cut prices.

The Sarnia Association has shown itself a live and earnest institution from the start, and we admire the confidence and unanimity with which its members have acted in this matter.

UNGRUDGING APPROVAL.

Mr. W. H. Medley writes from Barriefield, Ont., in renewal of his subscription: "I am well pleased with your journal, and consider it a very useful and reliable source of information, and am glad that I subscribe for it."

Mr. James S. Carr, Waupoose, Ont., says: "I could not do without the paper under any consideration."

R. A. LUCAS,

J. H. PARK,

R. T. STEELE,

GEO. E. BRISTOL.

LUCAS, PARK & CO.,

WHOLESALE GROCERS AND IMPORTERS,

73 McNAB STREET NORTH, HAMILTON, Ont.,

"TEAS"—Our stock is large and well sorted. Have some fine values in Indian and Ceylons to offer at prices below so-called importing agents. The markets abroad are advancing and on this score we advise early buying. The "annual duty scare" is again "on deck" and being worked by some sellers. We take no stock in this report. Expect very shortly a supply of the celebrated "Hillwattee" Teas. Our travellers will show you samples. If they do not reach you please send to us for samples. We believe it would be to "your interest" to examine stock carefully at once, feeling confident that "our figures" of to-day will show you a handsome profit in near future.

Choice lot Apricots, Nectarines, Peaches and Lima Beans arriving this week.

"Letter orders a Specialty."

T. KINNEAR & CO.,

Wholesale Grocers, Importers of

TEAS, SUGARS, Etc.

JUST TO HAND:

Large consignment of Crosse & Blackwell's goods in pickles, marmalades, sauces, capers, etc.

47 Front St. East, - Toronto, Ont.

KOFF NO MORE.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

M. J. Woodward & Co.,

PRODUCERS OF CRUDE,

Manufacturers of

Illuminating Oils,
Lubricating Oils,
Paraffine Oils
and Wax, &c.

PETROLIA, - ONTARIO.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by
Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

LENTEN SEASON.

We offer very superior quality of Fish during lenten season, namely:—

Brls. and 1-2 brls., No 1, Labrador Herrings,
Brls. and 1-2 brls., No. 1, Shore Herrings,
Brls., No. 1, Green Codfish,
Hlf.-brls, Lake Trout,
" " B. C. Salmon,
" " N. S. Salmon,
Bundels Gaspe Codfish.
Box's Boneless Codfish.

WRITE US AT ONCE.

TURNER, ROSE & CO.,

MONTREAL.

LOCKERBY BROS., WHOLESALE GROCERS,
75 ST. PETER STREET,

MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

NEW DRIED FRUITS,
California Prunes, Peaches, Apricots,
Pears, and Nectarines, Bosnia
Prunes, Grenoble Walnuts, Sicily Filberts,
and Taragona Almonds.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.

143, 145 Commissioners St.

MONTREAL.

BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA,
CHICKEN, HAM and TONGUE
SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.





In art and manufacture, whate'er the craft
in name.

There's one alway, whose methods
sway, pre-eminent in fame,

Yea, one whose genius e'er takes hold and
Public faith impress,

Hence wields the well forged key unto
the secret of success

We claim to hold and justly so, beneath
our countersign,

A fame which brilliantly outshines all
others in our line :

A name begotten and built up, "like all
feats with surprise."

Of brains, of worth, of mighty will and
streling Enterprise



Send for

Price List.

Empire Tobacco Co.,

Montreal.



Weeks & Nix, grocers, Winnipeg, have dissolved.

H. A. Boudreau, grocer, Moncton, N. B., has sold out.

A. Carmichael, Rat Portage, has closed out his Norman store.

Geo. J. E. Reid, general merchant, Inverness, P.Q., is deceased.

D. F. Fee, jr., general merchant, East Wellington, B.C., is deceased.

Mr. Loch, grocer, Guelph, has sold out his business to Fielding & McLaren.

Behan & Brick, grocers, Kingston, have dissolved. J. J. Behan continues.

The dry goods and grocery stock of A. Davidson, Durham, was sold on the 5th inst.

A. J. Crosby, general storekeeper, Saulnerville, N. S., has removed to Waverley, N. S.

The Maryland pack of oysters this year is said to be 1,000,000 bushels shorter than last year.

D. G. Scott, grocer, Moncton, has admitted Geo. E. Croasdale as partner. Style D. G. Scott & Co.

Geo. Craig, grocer, Moncton, N.B., has admitted Wm. Craig as partner. Style is G. & W. Craig.

At the first meeting of the 1891 Hull, P. Q., city council, Mr. E. B. Eddy was unanimously chosen mayor.

Macfarlane & McPherson, cheese manufacturers, Huntingdon, P.Q., have dissolved. Mr. McPherson remains in the firm and admits A. E. Ferguson.

Mrs. Caroline V. Ellis, Tilsonburg, has admitted as partner in her grocery and dry goods trade Mr. W. E. Russell. The style is now Ellis & Russell.

Barnes & Co's box factory, Ottawa, was destroyed by fire a few days ago. The total loss is said to be \$20,000, against which there is an insurance of \$5,000.

Mr. A. Archambault, grocer, 285 Lafontaine street, Montreal, had his horse and sleigh stolen one night last week. Constable Barrett has the matter in hand.

Brighton is to have a new canning factory. The building will be two storeys, 100 feet in length and 40 feet wide, with a cellar full size. The material is being laid down. Mr. Wm. Wade is proprietor.

It is said that the estimates for a very large crop of sugar in Cuba will be greatly reduced on account of the frequent fires among the standing cane, many of which, no doubt, are incendiary, and large quantities of the growing cane have been consum-

ed or burned over. In one instance an entire plantation of more than three thousand acres has been destroyed. Some of the cane can be ground and will produce some sugar if cut down and used immediately, nevertheless the loss to the planters will be immense.

The salmon canners recently held a private meeting at Victoria to discuss the situation. It is understood a protest will be forwarded to Ottawa against certain fishery regulations which are considered inimical to the industry.

A feature out of the usual routine proceedings of the Toronto Retail Grocers' Association is expected to be contributed at the next meeting by Mr. A. Booth. He will probably give his experience as a soldier in the American War.

The branch factory of W. Boulter & Sons, at Sophiasburgh, commenced operations last week making cans. Six persons are at present working, and will continue on all winter. A much larger pack of goods is contemplated next season than in the past.

Mr. T. S. Edwards, who has been for some years in St. Thomas carrying on a large grocery business, is about returning to Lobo village to open a branch store. Mr. Edwards at one time, in years gone by, carried on a flourishing trade on the spot where he is opening this branch store.

The Kingery Manufacturing Co., makers of gelatine, crystal flake, flavoring extracts, ice cream freezers, peanut and coffee roasters, etc., have issued a catalogue of their wares, which will prove a very useful work of reference to the dealer. It is enclosed in a bright cover, and is liberally illustrated.

Both Mr. J. Sheldrick & Son, Hagersville, find much relief in the consolidation of their Brantford hardware business with that at Hagersville. The Brantford stock added to this latter makes a full and very attractive store, and the firm's trade is looking up considerably since the 1st of the year.

People who enter the store of Mr. G. G. Steel, Aylmer, are struck with the artistic manner in which goods and lithograph pictures are arranged, the attractions many times detaining customers until the store becomes crowded, while the genial proprietor and willing clerks welcome all and rake in the shekels with a smile of satisfaction.

A Trenton gentleman says the following unique transaction took place in a store the other day. When he was in the shop a countrywoman brought in a number of pound rolls of butter. When she had left the store the merchant weighed each roll and found that they were all under weight, the total deficiency amounting to one pound. On her return, the vendor of groceries, etc., told her that there was a pound lacking, each roll being light, and that he would have to deduct the amount. "Well," remarked the lady, "I can't see how that can be, for yesterday I bought a pound of soap from you, and in weighing the butter I put the

soap on one side of the scales, and made each lot weigh the same." The merchant let the matter drop.

Messrs. Steel, Hayter & Co's calendar for the current year is a decidedly handsome one, and the composite elements of the fine picture upon it have been brought together with a strict regard to the fitness of things. A little girl seated at a table which is furnished with a teapot and its accessories, is drinking a cup of tea that is very picturesquely named "Monsoon." The screen, hangings, and foliage in the background are in keeping with the Oriental name of the beverage. The calendar is a large one, measuring 24x16 square inches.

Messrs. Hudon, Hebert & Co's commercial year begins with the beginning of this month. Our readers will remember the account we gave a year ago of the very thorough and original method of stock-taking which is followed by that house every year. The first month of the calendar year is one of preparation for the final inventory, which is completed on the last day of January, the warehouse being closed on that day, that the attention of the staff may be devoted exclusively to the work of stock-taking. The work is in fact simply to be concluded on that day. When the warehouse is opened, the throes of stock-taking are over, and trade goes on without any digression.

At the annual meeting of the Brantford Board of Trade the following officers were elected: President, C. H. Waterous, jr.; vice-president, A. K. Bunnell; council, W. Buck, R. Henry, J. Forde, G. H. Wilkes, G. Watt, F. Mann, J. K. Osborne, G. Hatley, W. F. Cockshutt, W. Grant. The retiring president, Mr. J. K. Osborne, submitted an interesting annual report, in which it was shown that there are now 100 members and a balance in hand of \$582.32. The customs returns show the total value of goods exported during the year to have been \$136,261, including \$59,412 to Australia; \$31,181 to Chili; \$21,082 to Great Britain; \$2,573 to France, and \$22,013 to other countries

No young man can possibly have mistaken his calling who finds in it what the world wants done.

-: SAPOLIO :-

SEND FOR
1891
PRICE LIST.
JUST OUT.
EMIL POLIWKA & CO.,
36 Front Street, Toronto, Ont.
DOMINION AGENTS.

**MUNN'S PURE
BONELESS
CODFISH**

The finest on the market. Packed in 10 lb., 20 lb., and 40 lb. Boxes. Tied up neatly in 2 lb. bricks. Every brick is guaranteed full weight and Genuine Codfish.

**TASTY
ECONOMICAL
DELICIOUS**

Send for Sample at once.

**STEWART MUNN & CO.,
MONTREAL.**

MUNN'S
Labrador Herrings

Quality very choice. Apply early as quantity is very limited.
STEWART MUNN & CO. - Montreal

GIBSON & GIBSON,
Brokers and
Manufacturers' Agents.

Samples and quotations solicited from canned goods packers and manufacturers of grocers goods.

33 Wellington St. E., Toronto.

STAR BRAND
**FEARMAN'S
HAMS AND BACON.**
Hamilton, Ont.



**HUCKINS
SOUPS**

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consomme,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

**RICH AND
PERFECTLY SEASONED.**

Require only to be heated. Prepared with great care from the highest quality materials. Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.

SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

James Turner & Co, - Hamilton.

Wholesale Agents for and every line a seller.

RAM LAL'S TEAS.

The blend on this Continent of pure Indian Tea that stands head and shoulders above all others.

BENS DORP'S COCOA.

Made from the Bean, no filling. 1/4 lb. tin goes as far as one pound of loaded Cocoa.

BATGER'S JAMS AND JELLIES.

Made from the fruit as branded, with only granulated sugar.

BATGER'S COMPRESSED JELLIES.

Lovely flavors, handy, inexpensive, quick workers.

GRARY'S AMMONIA.

Lightening exterminator of dirt, 1 doz. bottles retail at 25c.

COURET BROS. SHELL CASTILE.

The best of all white Castiles for Toilet use.

Initial order always leads to repeats for above lines.

AN ASSOCIATION MAN HONORED.

Mr. Henry Loch, the popular and energetic secretary of the Grocers' and Bakers' Association, Guelph, has retired from business. His colleagues in the association showed their appreciation of his services to the local trade by holding a banquet in his honor and presenting him with an address and a purse of \$50.

Mr. J. E. McElderry, President of the Association, occupied the chair, having on his right the guest of the evening, Mr. Loch, Mayor Goldie, and Ald. Barber, Treasurer of the Association; on his left were Mr. Innes, M.P., and Mr. Guthrie, M.P.P. The Vice-chair was filled by Mr. Robert Mitchell, Vice-President of the Association, who had on his right Mr. Jas. Galbraith, and on his left Major Davidson and Mr. Hugh Walker. Among those seated at the board were D. Jackson, C. Watson, Wm. Buckle, Jos. Fielding, W. F. Barber, Arch. McLaren, Geo. Townsend, Geo. Williams, Jas. Kenny, H. Simpson, J. R. Robinson, T. A. Hill, John Griffiths.

A faultless menu was enjoyed, which was followed by the conventional patriotic toasts. "Our Guest" was then proposed by the President, who referred to the honorable record of Mr. Loch during his twenty years' business in Guelph.

During that time he had been a good rival, and a real gentleman in dealing with his fellow merchants. Their association would not have been so successful but for him, for to him they owed its keeping up. As a proof of the esteem they entertained towards him he had been commissioned to read the following address:—

GUELPH, Jan. 29, 1891.

TO H. LOCH, Esq., GUELPH:

DEAR SIR,—We, the members of the Guelph Grocers' and Bakers' Association, take this opportunity of presenting you with this purse as a token of our appreciation of your efforts as Secretary of our Association since its inception. We trust that wherever you decide to take up your residence that prosperity will follow you and that the same pleasant relations will exist between you and your future brother merchants as have existed between us.

Signed on behalf of the Association.

J. E. McElderry, President.
Robert Mitchell, Vice President.
Robert Barber, Treasurer.

Ald. Barber, in connection with the address, presented Mr. Loch with a purse of fifty dollars.

Mr. Loch thanked the Association for their hearty reception, for the honor they had done him by the banquet, and for their unexpected present. He was unworthy of the honor he had received at their hands. He had tried to do his duty, but felt that with a more energetic and lively Secretary the Association would have been in better hands. He hoped it would long continue a benefit to all concerned. He was quite unworthy of this

demonstration. Whether staying in Guelph or leaving it, he would always remember his relations with the trade and with the city with pleasure. He again thanked them for their nice address and for the more substantial expression of their good will towards him.

The toast was then drunk with enthusiasm and cheers, the company singing "For He's a Jolly Good Fellow."

Subsequent speeches, made by members of the company, all contained most hearty references to the integrity and usefulness of the guest of the evening.

FINE CHEESE.

While there has been of late years great improvement of stock, grain, implements and other matters pertaining to the Canadian farm, none have exceeded or compared with the production of cheese. The importance of this great industry is made known by the following figures:—The number of pounds made in 1889 was 760,146,327, valued at \$6,787,619. The quantity made in that and the six preceding years was nearly 230,000 tons; total value, \$44,000,000. This is quite a change from the time when Mr. F. W. Fearman used to buy in Buffalo, Ogdensburg, and Watertown, N.Y., cheese to supply the trade in this city and Toronto, and an inferior article at that. Cheese then was made in all weights and shapes, and mostly of poor quality. The style called Canucks mostly came to Canada. They would be unsuitable now; they would be classed as the meanest sort of culls. Now there are factories here that make a very superior article, real gilt edge, suitable for any first-class trade, and always on demand. This is the style of cheese selected by Mr. Fearman for his customers. He has a fine stock at his warehouse.—Hamilton Times.

INTERIOR FRUIT IMPORTERS.

Messrs. Hugh Walker & Son are to be congratulated on their push, pluck and enterprise in importing foreign fruit from place of growth. Recently they received direct from Florida a full car load of oranges, 300 boxes, beautiful Brights and Russets, delicious flavor and very juicy. Importing successfully can only be done by buying direct and in car lots, the saving in freight alone is quite a profit of itself. Duty and freight on this lot cost \$313. This firm also imports large quantities of Valencia oranges, Messina lemons, Malaga grapes, figs, dates, nuts, &c. from Mediterranean ports. People naturally ask how they dispose of such enormous quantities. The fact is, that they have succeeded in building up a wholesale trade and ship large quantities north to every town and village between Guelph and Lake Huron, west as far as Goderich, east to Georgetown and Milton, south to Paris, and nearly all intermediate stations. They also supply nearly all the local dealers in and around the city. By importing direct it en-

ables them to compete with the largest firms in Montreal, Toronto and Hamilton, and frequently sell goods cheaper to their city customers, delivered free of express or freight charges at a smaller price than they can be bought for at any of the above cities. They have been in business here for over 30 years, and have always been known as just, upright, square dealing men, and The Herald has great pleasure in wishing them every prosperity and increase in business which they richly deserve.—Guelph Herald.

It is with regret that we announce the death of Mr. James McArthur, of the firm of McArthur, Stevenson & McIver, of Kamloops, B.C. Mr. McArthur was taken ill with inflammation and was considered on a fair way to recovery. A relapse set in, and in spite of skill and care he succumbed to it. Mr. McArthur was a resident of Kamloops for upwards of four years, having been in the employ of Mr. W. R. Megaw until the spring of 1889, when he associated himself with Messrs. Stevenson and McIver and bought out Mr. Megaw's business. He was known as a straightforward, energetic man, and with his partners was working up a large business in the interior. Mr. McArthur, who was in his 26th year, was born in Avoca, P.Q. He was married in March last. Socially he was very popular, and his kind, bright face and sprightly manner will long be remembered by his friends.

Remember that every can of Horseshoe Brand of canned salmon is warranted; let dealers and consumers make a note of this.
6-10-12-14

JOHN PETERS & CO.,

General Commission Merchants
and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO.,
HULL, P. Q.

We are open to accept one or two more Agencies of first class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.
References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

H. W. NORTHRUP & CO.

Commission Merchants,
South Wharf, - Saint John, N. B.
Dealers in

Provisions, Groceries, Fish, Teas
Dulse, Fruit, Spices, etc.

—AGENTS FOR—
Canned Finnen Haddies,
and Bread-Makers Yeast Cakes.

CORTICELLI

All STOREKEEPERS are
INTERESTED.

The Best Goods are what you
want to give your Customers.

TRY CORTICELLI SILKS

Ask your Wholesale Merchant for them,
if he does not keep CORTICELLI, write
direct to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.



SILVER STAR STOVE POLISH,

THE PHENOMENAL POLISH,
BLACK, BRILLIANT, BEAUTIFUL,
Handsome put up in 3 doz. hinged cases,
can be had from all wholesale grocers,
Or from **F. F. DALLEY & CO.,**
PROPRIETORS,
Hamilton, Canada.

JAS. WATSON & Co.,

Coffee and Spice
Dealers.

Toronto, Ont.



Brantford and Pelee Island. } J. S. HAMILTON & COY,
Sole Agents for Canada. BRANTFORD, ONT.

Automatic Selling Machines.

The Tutti Frutti Automatic Vending Co. supply their Tutti Frutti Selling Machines to all who have good positions. For all particulars apply to

E. BELLINGER, Manager,
60 Yonge St., Toronto, Ont.

N. K. FAIRBANK & CO.,

COMPOUND



REFINED LARD.

185 WELLINGTON ST., MONTREAL.
CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satisfaction.

Will not ferment in
warm weather.

Sells at all seasons
by all wholesale
grocers.



Although fruits are
scarce and high, price
same as last season,
\$13.50 per gross net.

Packed in $\frac{1}{4}$ and $\frac{1}{2}$
gross cases.

Sole manufacturer
for Canada.

Ask your wholesale
grocer for it.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

-PACKER and CURER.-



PURE LEAF LARD A SPECIALTY.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSDAY, ONT.

W. H. GILLARD & CO.,

WHOLESALE GROCERS, HAMILTON.

IN STORE :

NEW GOODS - Mayette Grenoble Walnuts (finest grown). Persian Dates in layers. Le Sphinx brand Bosnia Prunes, cases and casks.

CANNED APPLES in gallons and threes at special prices to the trade. Buy early. Apples will be much higher next spring.

Agents for Allan's Condensed Mince Meat. Nelles' fine Jams in glass pots and pails.

DIAMOND BAKING POWDER is considered by those who have tried it to be the best value in the market. A trial will convince you. Put up in $\frac{1}{2}$, $\frac{3}{4}$ and 1 lb. tins. Retail at 10, 15 and 25 cents.

Mail orders and Correspondence solicited and promptly attended to.



TORONTO MARKETS.

TORONTO, Feb. 5, 1891.

General trade continues to move at a snail's pace. The unseasonable weather has had a damping effect upon the market. The relapse which always follows the holiday trade throughout the month of January may be expected to be extended now by the engrossing business of the coming elections. Until they are over the hopes of a very lively trade must be deferred. But while dulness is general, there is a very perceptible improvement in the position of staples. Teas have taken an unusual jump in prices, sugars are firmer, molasses is stronger, canned goods are as firm as ever and dried fruits are good stock. Current trade is very active only in teas, and is fairly active in canned goods. Payments are generally reported to be made on time.

CANNED GOODS.

The trade is opening out promisingly, and the conviction is evidently growing that the market is not overstocked. There has been nothing gained by waiting, as that appears to be as satisfactory to the jobbers as to the retailers. This week's business has been considerably greater than last weeks. Corn, peas, and tomatoes have been in liberal request at prices quoted, and the trade in them has given assurance of the firmness of these goods. The demand has also got started for fruits. These are notably scarce. The salmon situation has not been affected. Field & Stone have compiled statistics which show the pack on the Pacific coast in 1890 to be 100,000 cases shorter than that of 1889.

The American Grocer says: The 1890 output of canned salmon nearly equals the very large pack of 1889, but unlike the packing of that year it has passed out of first hands, so that the season of 1891 will open with supplies exhausted, except the stocks in jobbers' hands which are light on the spot, with 100,000 cases afloat for this port and about a like quantity on the Pacific coast. The rapid distribution of the article is wholly due to the low prices which were made during the spring of 1890 and continued to date. The low cost of an article of such high dietetic value led to its introduction into many places where previously it had little or no sale. Jobbers who formerly had never handled canned salmon bought carload after carload. The average good quality of the article made it popular with consumers, and it is within bounds, to say that it never was in as much favor in this country as to-day, a fact of the highest value to the industry.

The initial orders for the 1891 season pack of "Star" lobster, it is reported, make a remarkably good showing despite the advance in prices for the goods, and comparative cheapness of standard Newfoundland and province packs. The former, it is reported, are offered at \$2 per dozen for tall tins in Boston, and a prominent local handler of the commodity offered to sell province goods at \$1.75 delivered here. In the primary markets a strong feeling is manifested by packers, the most of whom are standing out for \$9 per case (four dozen) for flats, and \$7 for

tall tins. Spot stocks are light and the new pack will probably come in on very bare markets—N. Y. Bulletin.

COFFEES.

The coffee trade is quiet. It is a very unobtrusive trade at the best, and one seldom varied by any change in price, the roasters often keeping their quotations unchanged from year to year. There are fluctuations, often two or three or even more times per week, but their range is so limited that they are seldom noteworthy, and virtually are the same as constant prices.

The Merchants' Review says: The Brazil coffee market has been pretty firm lately, but retailers may confidently expect much lower prices within a few months, if the crop estimates recently given out were at all reliable. There is a possibility that the yield will reach nine million bags—a thumping big crop. In that event a set-back will be given to the use of chicory and other adulterants of coffee which have been extensively used during the past few years.

DRIED FRUIT.

There is very little interest evinced in the dried fruit market. Buying is limited, and stocks are pretty full. Currants are slack here and easier in New York. At present they are something of a drug, though prices are unchanged, as the sense that currants will be ultimately good stock still rules. Valencia raisins are holding their own, though not much is being done in them. There may be some weakening in prices during the dull season, but the stock is not believed to be more than adequate for the consumption that has to be met. Prunes are very scarce; in fact, exceptionally so for thus early in the year. One house sold 100 cases of U's on Tuesday at 8½c.

NUTS.

There is no call for stock this week.

RICE AND SPICES.

Japan and Patna rice are scarcely to be had. Fine grades are all out of stock, in fact. A shipment is expected this week of new crop rice, and is said to be between Vancouver and Montreal now. Low grades are in stock, but do not receive much attention. Spices continue steady.

SUGAR.

The local sugar market has not been buoyed up at all by the week's business. It could not well be less satisfactory than it is. The merest momentary needs are provided for by retailers, and consumption seems to be unaccountably light. On the other hand the nature of the supply of raw stock is having a firming effect upon prices, which seems sufficient to keep them from shipping back at least. In yellows there is a more marked tendency to advance, but prices are unchanged at 5¼c. upwards. There has been some sold at 5¼c., and there may be some yet at that price, but it is not a large quantity. Granulated is yet 6¼ to 6½c., the latter price being for not less than 15-barrel lots.

SUGAR, SYRUPS, AND MOLASSES.

The demand does not more heavily strike this line of stock than any other of the quiet moving ones. Syrups are dull. Molasses is firmer, on account of growing trade in the eastern provinces. Makers are starting to sell for delivery.

TEAS.

All the life in the grocery trade appears to have concentrated in teas. Their importance has become very suddenly conspicuous. Their movement off this market is not, however, nearly as notable as the advance in prices. Wholesalers are asking as high as 19c.



JAMES LUMBERS.

I quote:

EXTRA GRANULATED SUGAR 6.70 per lb.,

For one or more barrels, subject to change with the market, but always 17½c. per 100 pounds

Less than the Combination

Bright Yellow Sugar, 5¼c.; send for Sample. My Discounts are 1½ per cent. off Sugars.

I carry a full line

Teas,
Sugars,
Tobaccos,
Canned Goods,
and all
General Groceries

I have the following Teas arriving this week:

50 Half Chests Japan Tea at 21c.
49 " " Uncolored Japan at 25c.
50 " " Packing Congou at 25c.
These Teas are Extra Good Value and if you are open to buy send for Samples.

JAMES LUMBERS

Wholesale Grocer,
67 Front St. East,
TORONTO, ONT.

DAVIDSON & HAY
Wholesale Grocers,
36 Yonge Street,
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IN STOCK
 Full assortment of canned goods, including the following choice brands:—
 "Canada First," "Lion," "Little Chief" and "Lynn Valley" Corn. Peas—Simcoe "English Garden," Delhi Sweet Wrinkled, Marrowfats and "Little Chief." Tomatoes—"Little Chief" "Ontario" and Windsor; also Peaches, Pears, Raspberries, Strawberries, Pumpkins, Plums, Pine Apple, &c., &c.
Sloan & Crowther
 WHOLESALE GROCERS,
 TORONTO.

TEAS.
 WRITE FOR SAMPLES.
H. P. ECKARDT AND CO
 Wholesale Grocers,
 3 FRONT ST. EAST, TORONTO.

STUART,
HARVEY & Co.
 Importers and
WHOLESALE GROCERS
 A Large and Well-Assorted Stock of
 Teas, Sugars and General Groceries
HAMILTON, ONT.

RIO COFFEES,
 ex S. S. Plato.
SPECIAL VALUE.
WARREN BROS. & BOOMER,
 35 and 37 Front St. East,
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EDWARD
ADAMS & CO.
 ESTABLISHED 1846.
 Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
 Tobaccos, Wines and Spirits
 95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,
IMPORTERS OF TEAS
 AND
Wholesale Grocers
HAMILTON.

SMITH & KEIGHLEY
 WHOLESALE GROCERS.
 The following new fruits in stock:
MALAGA RAISINS.
PRUNES
 IN CASES.
FIGS
 ALL SIZE BOXES.
CURRANTS
 BRLS., HFS. and CASES.
SMITH & KEIGHLEY,
9 Front St. E., Toronto

STEEL, HAYTER & CO
 IMPORTERS OF
INDIAN TEAS
 Direct from their estates in Assam.
 Assams, Kangras, Darjeelings and Indian Oolongs in stock.
 PROPRIETORS OF THE WELL-KNOWN
"MONSOON" BRAND.
 SAMPLES AND QUOTATIONS ON APPLICATION.
 11 & 13 Front St. E. Toronto.
 Calcutta and London Firm: Octavius Steel & Co
 Telephone 2354.

J. W. Lang & Co.
 Wholesale Grocers,
TORONTO.
 Special values in
Canned Goods
 during February.
 TOMATOES, CORN, PEAS,
 PEACHES, PLUMS, PEARS.
33 Front St. East.

NEW BLACK BASKETS.
 We have just received the first shipment of
 "Crescent" Brand
EXTRA CHOICE PATRAS
CURRANTS.
 Specially packed for us.
 Ask our Travellers or send for Samples and Prices.
PERKINS, INCE & Co.,
TORONTO

J. F. EBY. **HUGH BLAIN.**
Fish! Fish! Fish!
 Lent next week.
 Send orders early. Stocks getting light.
EBY, BLAIN & Co.,
 Wholesale Grocers,
 FRONT AND SCOTT STS. **TORONTO.**

"Surprise soap" on wash day. The "Surprise" way requires no boiling, no scalding or hard rubbing. It saves a great amount of labor in the household.

You can so recommend and guarantee to your customers.

You make a good profit on your sales.

The St. Croix Soap Mfg. Co.,
ST. STEPHEN, N.B.

MARKETS—Continued.

now, for low grades that went a year ago at 14 and 15c. In black teas the movement has been sharpest. The type brand sells now in London at 8½d. and a year ago it was 4½d. Low grade Japans are up in sympathy with blacks, and Young Hysons, which have been dear for months have stiffened along with the rest. Prices are from 1½d. to 2½d. of an advance on last February's prices all round. Stocks are light here. The dearness of low grade and medium teas at present is to be accounted for by their cheapness in former years. They had become unremunerative to the growers, and like the poorer apples when the crop is plentiful in our country, they came to be at last neglected. The consequence is, that the stock of low grade teas that got into commerce from last year's crop was small out of proportion to the yield, simply because growers did not consider it paid them to prepare the very low grades for market. What sharpened the demand for low grade Japans and Congous was the early scarcity of Young Hysons. Quotations have been left unchanged because stock may be picked up here and there at some of the bottom prices of a week ago. Indian teas continue in steady demand.

In London the tea market has continued active and strong, and the unprecedentedly large supply of 43,700 packages was keenly competed for, in most cases at advanced rates. The demand has been very general, and the medium and finer sorts—of which there has been a good selection—have met with a ready sale at firmer rates. The satisfactory deliveries, and a good general demand from the trade, are encouraging importers to bring forward supplies more freely than is usual even at this period, and up to the present their action has not had the least depressing influence on values. Whether a continuance of heavy public sales will check the upward movement, remains to be seen. The competition for Ceylon growths has again been extremely keen, and there has consequently been a further perceptible advance in some grades and great firmness in all. Pekoe Souchongs have been in strong request, and prices are quoted at from 8¾d. to 9½d. for the common ordinary grades, while good useful Pekoes have been plentiful, and have sold freely at last week's rates of 10½d. and upwards. Fine broken descriptions, giving a good infusion, have been scarce, and have fetched rather extreme rates, while the commoner kinds have sold firmly, with a slight advance.

PETROLEUM.

Prices are unvaried and trade steady.

DRUGS AND CHEMICALS.

Trade is picking up, as is usual in February. There is no change in quotations, however.

BUTTER AND CHEESE.

There is a very good local trade, but the demand on export account is now over. The market is not in so good a position as it was expected to be in after so considerable a call upon it for outward shipment. Low grades are accumulating again, and already are perplexing holders. The quantity of inferior stock taken off by the exporters was by way of experiment rather than from any assurance that such stock would be wanted abroad. Consequently the quickening which the market for low grade here received from the operations of buyers for export cannot be looked upon yet as normal. It may not be repeated. For fine grades there is, as there always is, a very strong demand, and prices can be got that are hardly quotable because of the rare scarcity of such stock. The butter market, though not so satisfactory as it was expected to be, is yet very much better than it was a year ago. Prices are easier than they were a week ago. For good dairy tub 15 to 16c. is paid, 17 to 19c. for pound rolls, 14 to 17c. for large rolls, and the same for crocks and pails.

Cheese is in no respect changed, being in light demand at steady prices. Septembers are 10 to 10½c., half creams 7 to 8c., and early summer 7½c.

COUNTRY PRODUCE.

APPLES—Are easy again, and quote from \$3 to \$3.50 for good stock. Very choice apples go up to \$3.75. There are also culls to be had at \$2.75.

BEANS—Are easier, and more plentiful. Medium are \$1.40, and fine hand-picked are \$1.55 in car lots.

DRIED APPLES—Are unchanged, and in light request on account of the cheapness of whole fruit. They are 7 1-2 to 8 1-4c.

EVAPORATED APPLES—Are not as strong as they were. In sympathy with dried and whole fruit they are easier at 12½ to 14c.

EGGS—Are declining. The best price now paid is 23c. At this figure the market can be stocked at short notice from the other side. Already about 25 cars of eggs have been brought here from the United States since the opening of the year.

HAY—There is a very steady maintenance of the liberal supply that has been a feature of the season's market. No change in price is to be noted, \$6 for cattle hay and \$8.50 to \$9 for good timothy.

HIDES—Are unchanged and dull, No. 1 green being 5c., while cured are 5 3-4 to 6c.

HONEY—Is dull and unchanged at 6 to 10c. for strained and 12 to 16c. for sections.

HOPS—Firmness at standing prices is all that can be observed in this market. Yearlings are 15 to 18c., while 1890 stock is 35 to 40c.

OATS—Are 44 to 45c., and steady.

ONIONS—Red are up to \$2.50 for lowest quotation, and white are \$2.75 to \$3.

POULTRY—Is almost done as a market commodity. An odd lot of chickens is to be had at 50 to 70c., and some turkeys at 10 to 11c. There are evidently no geese, but 7 to 8c. is a nominal quotation. Ducks are exceedingly scarce at 75c. to \$1.

POTATOES—These are easier because of the mild weather, which makes shipments more free in arrival. In car lots they are 75 to 85c., and out of store 90c. to \$1.05.

SEEDS—The market is unchanged. Alsike is \$4.50 to \$9, red clover \$4.25 to \$4.75, and timothy \$1.10 to \$1.65.

SKINS—Sheep are \$1 to \$1.40, and are scarce.

STRAW—Is in good supply, at \$6 to \$6.50 for oat.

TALLOW—Is unchanged, at 2c. for rough and 5½ to 6c. for refined.

WOOL—Is in a very dull state yet. The market is dormant, though 20c. is quoted.

FISH.

There is an improved trade which the recent hard weather is perhaps instrumental in bringing on. The demand for frozen fish has been very good in the past week, while the receipt of supplies has also been large. In dried fish trade is also in a very good condition, the scarcity of stock though promises to be an early feature in some lines. Prices are unchanged.

GREEN FRUIT.

Green fruit is mainly in the same position as it was last week. There is a quiet trade. Oranges are unchanged, Floridas being \$3.50 to \$4.25, Valencias \$4.50 to \$5, and

WE ARE BUYING
Dried Apples.
SEND SAMPLES
AND QUOTATIONS

ESTABLISHED 1880.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

WE ARE BUYING
Evaporated Apples
SEND SAMPLES
AND QUOTATIONS.

THE
 ST. LAWRENCE SUGAR REFINING CO'S
 Granulated
 and Yellows
 ARE PURE.

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Material whatsoever is used in the manufacture of

OUR GRANULATED.

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MANUFACTURING COY'S

ARE THE BEST.

Long Established.

Unsurpassed.

FULL COUNT

Made well on Honor. Sell well on Merit.

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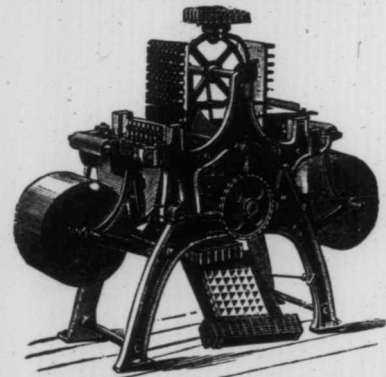
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Send for circulars and elegant lithographs, free. See our price list page 21.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT

MARKETS—Continued.

Jamaicas are out of stock. Messina lemons \$3.25 to \$4, and Palermos are \$3.25 to \$3.50. Malaga grapes \$10 to \$14.

CRANBERRIES.

These are dear and becoming scarce. Last week's prices are firm. They are \$11 to \$13.50 for Cape Cod, and \$7. to \$8 for Killarneys.

PROVISIONS.

In this market there is nothing more conspicuous than dulness. The large consuming concerns have got their supplies, and the local packers are about fully stocked with hogs. The general trade is quiet.

BACON—Long clear is $7\frac{1}{4}$ to 8c., bellies 9 to $10\frac{1}{2}$ c.; backs 10 to $10\frac{1}{2}$ c., and rolls 9 to $9\frac{1}{2}$ c. These prices are fairly firm.

DRESSED HOGS—Are dull. The receipts have fallen off as packing operations appear to be provided for. They run from \$5.50 to \$6.

HAMS—Are 11 to 12c., with the latter figure rather weak.

LARD—There has been a fair demand at 9c., and pails are $9\frac{1}{2}$ c.

MESS PORK—U. S. stock is \$14.50; Canadian \$15, and short cut \$15.50.

SALT.

The dull season is now on, as packers have all their stock bought, while there is no other industrial application of salt now. The business of this week has been the sale of 2 cars of barrels at \$1.40, and 2 cars of sacks at 7c. There is no change in prices.

DRY GOODS.

Better weather has toned up the trade in current stock, and the spring trade is also generally reported to be very good. Nothing in the way of change is to be noted.

RAW FURS.

Better weather has improved trade. Prices are unchanged. They quote at: Beaver per lb., \$4.50 to \$5; bear, per skin, \$10 to \$25; cub, per skin, \$5 to \$12; fisher \$3.50 to \$5; fox, red, 81 to \$1.25; fox, cross, \$2 to \$5; lynx, \$1.50 to \$2.50; martin, 75 to 90c.; mink, dark, 75c. to \$1.25; Muskrat, fall, 12c.; winter, 15c.; otter, \$8 to \$13; racoon, 25 to 80c.; skunk, 25 to \$1.25.

MONTREAL**MONTREAL MARKETS.**

MONTREAL, Feb. 5, 1891.
GROCERIES.

Business is still on the quiet side when groceries are considered in a general way, for although some activity has been noted in particular lines, buyers as a general rule pursue a cautious course. Teas are fairly active and strong, especially low grade Japans, but sugars are passing through a period of uncertainty as regards values, although no change here in prices is to be cited. Molasses is easier as the Boston syndicate give no indication of removing their holdings across the line and some holders have been letting go and this has weakened the market. Fruit rules quiet and firm, and the same may be said of leading lines in the produce department. Payments are still a little bit unsatisfactory.

SUGAR, SYRUPS, ETC.

Sugar has undergone no material alteration since our last review, granulated moving steadily at $6\frac{3}{8}$ c. from the refineries, and yellows from 5 to $5\frac{1}{8}$ c. Buyers are still reluctant, the easy feeling across the line strength-

Butter, Eggs, Potatoes, Onions, Cheese, Oats, Apples, Hay, Straw, Hogs, Poultry, Fish, Evaporated and Canned Goods wanted at once

BEST BRANDS OF

Bakers' and Family Flour

ALSO WANTED.

We handle all lines of FARM AND ORCHARD PRODUCE as well as DAIRY.

Write for Quotations for this market or Britain to

IMPERIAL PRODUCE CO'Y.,

OF TORONTO, LTD.,

69 Front Street East, Toronto.

ening them somewhat in this course, but holders appear sanguine of obtaining their own figures.

Syrups move along quietly on an unchanged basis, $3\frac{1}{4}$ to 4c. being the idea.

MOLASSES.

The molasses market has developed an uncertain position since our last owing to the fact that some holders who lost faith in the strength of the market have been letting go at a concession. They agree that the statistical position as regards next year's supply is strong, but its effect is still in the womb of futurity, while the present large supply on spot is an unmistakable fact, as the Boston syndicate show no desire as yet of removing their holdings on this market. This is the lever of uncertainty to the market and creates an unsettled feeling. If this lot was taken across the line all agree that prices would stiffen, but until this occurs, if it does occur, values are uncertain. Business has been done here within the week at a concession of 1c. on the old price 35c., and we now quote 34 to 35c. as the basis of transaction for round lots. At present, however, there is only a small jobbing business doing, so that as an actual fact the position has not changed materially.

TEAS.

This market continues strong, and as we have said before, the great bulk of the low grade Japans on spot are controlled by one firm, and 16c. is the very best price that a buyer can make on a stock of this description; sales of 500 to 1,000 half-chests being noted at it. Enquiries have been received from the west, and the idea here is that stocks up there are light, consequently the feeling is firmer if anything. Advices on blacks from the other side are strong, recent cables quoting an advance of $\frac{1}{2}$ d., and teas

worth from 18 to 25c. are very strong. On the whole, holders appear to have the best of it on the tea market at present.

RICE.

Local business in rice is practicably nil and prices here are nominally unchanged at the following: Japans, \$4.10 to \$4.25; Patna, \$5.50, and common, \$3.90. A private letter to a firm here, received on Thursday last, states that the Japan crop will be six million tons. Of this it is estimated that four and a half million tons will be required on local account, which will leave a surplus of one million tons for export.

FRUIT.

In dried fruit there has been nothing very important to note during the week, business being of a distributive nature and prices generally firm. Currants show an upward tendency at primary centres, a cable from Patras to an importer here stating that prices there were 6d. higher than the December quotations. Therefore what little business for import that has been done has been at an advance. On spot, however, prices are unchanged under a moderate movement at $5\frac{1}{2}$ to $6\frac{1}{4}$ c. for wholesale business. Raisins have not shown any marked feature during the week, the movement being of a jobbing kind at steady prices. Some lots of ordinary grades have been moved at 6c., but for really prime fruit holders are firm at $6\frac{1}{4}$ to $6\frac{1}{2}$ c. In green fruit no prominent features have been shown. Oranges move along quietly at unchanged prices, but advices from Valencia state that quotations there are now one shilling higher. This, however, will have little effect on our market, as stocks here of various descriptions are ample for the present demand. Lemons show no change, jobbing out quietly at \$2.50 to \$3.25 per box, according to quality. Bananas, pineapples, etc., are unchanged. In nuts business is quiet and of a purely jobbing character; filberts 9 to 10c, walnuts 15 to 16c. for green-able, and other kinds unchanged.

FISH.

The fish market has adopted a more active feeling, but prospects are still uncertain. Briefly, considerable depends on whether the decree of the Archbishop will be for a rigid observance of lent or not. If it does stocks on spot which are light will likely be held for higher figures, and they are firm enough even now. Large green cod has already been advanced 25 to 50c. and is now quoted at \$5.75 to \$6.00 for No. 1 large and \$6.00 to \$6.25 for large drafts. From the coast advices say that there is an active demand for all kinds of dried fish, and advances of from 15 to 25c. are cited in numerous instances.

Special Report.

The fish market is very strong, and there is every probability of a great scarcity being felt before long, as now that the demand is improving the nakedness of the land is seen in all quarters. Green codfish has advanced \$1.50 per barrel in Halifax, and that market is now completely cleaned out. They have also been getting large quantities of small Labrador dry codfish forward from Newfoundland to supply the West Indian trade, as their own catch is exhausted. The wholesale dealers in Labrador herrings did not buy freely last fall, as they were not certain about Lenten demand, but now that question is settled they are all securing car lots. Price is also a little cheaper than last fall. We recommend buyers to secure their requirements of fish promptly, as there is now nothing to be gained by holding off. We quote, f.o.b. Montreal: Newfoundland large dry codfish, \$4.75 to \$5; do. medium cured, in 100 boxes, \$4.75 to \$5; pure boneless cod-

The Cowan Cocoa & Chocolate Co. Limited
OF TORONTO,
 Manufacturers of
Cocoas and Chocolates.
 Hygienic, Queen's Dessert, Mexican,
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SIMCOE GANNING COY'S

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Canned Fruits and Vegetables.

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 Canning Factories.

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MITTENS.

Best and Cheapest in the Market.



Specially designed and adapted for Brakesmen, all classes of Railroad Work, Lumbering, Teamsters and Farm Work; made in Saranac, Buck, and our "Yellow Napa Tan Horse"—the strongest material made. Dealers will consult their best interests by waiting for our Travellers.

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FLOUR.

All Grades from Choice
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Correspondence from Cash Buyers Solicited.

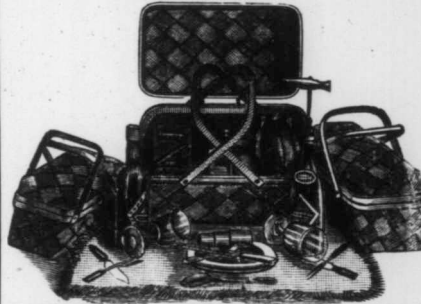
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1, 2, 3 bushel grain and root baskets.
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 Fruit package of all descriptions.

THE CHISHOLM PLANT BOX.

OAKVILLE, ONT.

CAR LOTS or BROKEN LOTS

—OF—

Flour, Meal, Buckwheat Flour, Cornmeal,
 Rye Flour, or anything in the Flour, Feed or
 Grain line furnished on shortest notice at lowest
 prices.

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 Rolled, Granulated & Standard Oatmeals,
 Split Peas, Pot Barley, Cornmeal, and
 General Produce. Eggs a specialty.

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KLEBER
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MAY BLOSSOM—(straight roller).

MINERVA—(extra).

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 OXFORD MILLS.

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Roller, Standard and Granulated

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IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices
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 Can ship via Canadian Pacific or Grand Trunk
 Railways. Have new machinery for the manu-
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 will be pleased to have orders.

MONTREAL MARKETS.—Continued.

fish, in 20 and 40 lb. boxes, 6c.; pure boneless codfish, in 10 lb. boxes, 6½c.; Labrador herring, \$4.75; Newfoundland herring, \$4.50.

APPLES.

This market is as firm as ever, while business locally is of a purely jobbing description at about \$5.00 to \$5.75 per barrel. Stocks in Ontario are being moved forward to the seaboard by holders here, a lot of 7,000 barrels at Owen Sound owned by a well known Montreal firm, being broken into for the first shipment the other day, five car loads comprising 719 barrels going forward. Advices from Liverpool show continued favorable returns, Canadian Greenings and Baldwin's commanding a big premium over American stock. A letter under date of the 17th January says, that there was a brisk demand at advancing prices, and a shipment of Canadian was turned over at an advance of 7 to 10 shillings per barrel.

ONIONS.

The onion market shows no change and no further shipments across the line are noted. Prices here run from \$3 to \$3.50 on good red and yellow stock.

POULTRY.

Receipts of poultry continue very light, all the offering being freely taken at the following:—Turkeys, 10 to 12c.; geese, 6 to 8c.; ducks, 8 to 9c.; and chickens, 6 to 8c.

DRESSED HOGS.

There is not much change in the situation of the dressed hog market. The demand continues quiet, holders not pushing business and local jobbers showing no disposition to buy. The range is somewhat lower—\$6 to \$6.10 for car lots and \$6.25 to \$6.40 for smaller lots.

PROVISIONS.

The demand for provisions continues quiet, and we have no important feature to note, prices showing no change. We quote:—Canadian short cut, per bbl \$15.50 to \$16.00; mess pork, western, per bbl \$15.50 to \$16.00; short cut, western, per bbl \$16.00 to \$16.50; hams, city cured, per lb 10 to 11c.; hams, canvassed, per lb 10 to 11½c.; lard, Canadian, in pails 8¼ to 8 1-2c.; bacon, per pound, 9 to 10½c.; lard, com., refined, per lb, 7¼ to 7¾c.

EGGS.

The position of this market has been altered somewhat recently, and yesterday a new factor made its appearance. This was in the shape of the first receipts of Southern States eggs, which naturally had some effect on limed and held stock, as the Southern stock was fresh and naturally had the preference. However, there is no change in prices at 23 to 24c. for limed and held stock. The Southern stock met with a ready sale at a range of 25 to 26c., one round lot of fifty cases selling at 24c. A few lots of new laid Canadian stock are also on the market, and are held for 26 to 27c.

BUTTER.

This market occupies a quiet position at present, but choice table descriptions are in small compass and firm as ever. In fact, there has been demand for it, but the position of holders restricts business in finest. During the week there was some odd transactions on export account in creamery on a 23c. basis, which is an inside figure, and this further reduces the stock of it on spot. For jobbing purposes in a local way, 24c. is the prevailing basis. In fact, when local wants are considered, there does not appear to be any too much stock of this class at present on spot, and if any change, values may go higher. Western dairy comes under this class but some outlet is anticipated on lower province account, very little stock moving that way so far. In the meantime though

its position is uncertain the small business that is doing in it being on a 14½c. basis, some export sales being noted in this respect. We quote:—Late made creamery, 23 to 24c.; earlier makes, 21 to 22c.; late made townships, 18 to 20c.; western rolls, 15 to 17c.; finest western, 14½ to 15c.; medium grades, 10 to 12½.

CHEESE.

This market pursues a steady course and stocks are being steadily depleted, the course of events tending to a natural and satisfactory culmination to the season. Business is quiet, it is true, but it is of a steady consumptive nature, and there is no necessity of anyone keeping up nights worrying about the cheese market. Briefly, finest is very good property just now, and it constitutes the bulk of the supply, the market having been whipped clean of under grades. The basis here so far is 10 1-4c., but it is an inside figure and holders are asking more, but we can cite no actual transaction at an enhanced figure; but although 3,000 boxes have changed hands at 10¼c. within the week, if another order for a large line were had we incline to the opinion that the buyer in the case would have to tuck on a fraction or so if he had to have the cheese. On the whole, though we admit that stocks are well reduced, it might perhaps be as well to bear in mind that the season is now well advanced, that the month of March will be at hand ere long, and that by this time there should be a moderately clean deck if the coming season is to commence satisfactorily. Reports regarding stocks in the country are indefinable, but the opinion prevails that considerable cheese will come out of the section west of Toronto during the ensuing month. Within the past few days, however, advices are to hand that some good round lots of stock have changed hands up there aggregating several thousand boxes at 10½ to 10¾c., while in the Brockville district the holdings in second hands have been reduced to boxes or so, recent sales there amounting to 3,000 boxes at 10c., and 1,000 at 10½c. During the week the public cable has advanced a shilling to 52s., which is natural enough, as there has been business done for some time on this basis.

FLOUR AND GRAIN.

There has been some improvement in the demand for grain within the past week, and we advance our quotations somewhat on wheat in consequence. The stocks in store show an increase of 38,820 bushels of wheat, 1,302 bushels of peas, 5,149 bushels of oats, 463 bushels of barley, 1,255 bushels of rye, and a decrease of 674 bushels of corn compared with a week ago. Compared with a year ago, there is an increase of 99,454 bushels of wheat, 41,274 bushels of oats, and a decrease of 12,570 bushels of corn, 151,296 bushels of peas, 50,898 bushels of barley, and 5885 bushels of rye. We quote No 2 hard Manitoba, 99c. to \$1; No. 3 do., 92c. to 94c.; No. 2 Northern, 92c. to 94c.; feed do., 62c.; peas 72c. to 73c. per 66 pounds in store; Manitoba oats, 45c. to 45½c.; Upper Canada do., 48c. to 48 1-2c. per 34 pounds; corn 72c. to 73c. duty paid; feed barley, 50; good malted do., 60c. to 65c. rye, 60.

The flour market shows no material change, business is mainly restricted to a jobbing trade. The statistical position shows further improvement, the stocks in store showing a decrease of 1,575 barrels compared with a week ago and 1,4492 barrels compared with the corresponding position last year. We quote: Patent spring, \$5.40 to \$5.50; patent winter, \$5.00 to \$5.25; straight roller, \$4.60 to \$4.75; extra, \$4.10 to \$4.35; superfine, \$3.75 to \$4.10; fine, \$3.25 to \$3.50; city strong bakers', \$4.90 to \$5.00; strong bakers', \$4.75 to \$5.25.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N. B., Feb. 4, 1891.

Stock taking is now engaging the attention of the wholesale trade. There has not yet been much improvement in the demand for goods, but the outlook is favorable. Money is still scarce. Imports continue light, while exports are being prepared for the West Indies by the steamer Loanda which is now due at this port.

SUGAR AND MOLASSES—The past few days have developed a firmer market in sugars, with a little better demand. Molasses is quiet, but firm, in accord with report of a short crop. Barbadoes, 33 to 34c. per gallon.

TEAS—Are moving in a quiet way, and hold firm as last quoted.

PRUNES—The cheapest dried fruit now offering are prunes. Good stock is now quoted at 8 to 10c. per pound.

FISH—The supply is small. Many of the fishermen have not yet caught a herring, although they have been fishing for a month or more. Last year they did not catch any quantity before the 5th of this month, and then the continued warm weather prevented the marketing of them in a satisfactory manner. So if this year does not prove better it will cause many men to seek other means of obtaining a livelihood. The price of dried and smoked fish is as last quoted. There is considerable trade being done in Finnan haddies by curers in Nova Scotia, who are shipping them direct to Montreal and other western cities.

The receipts of fish have been 40 to 50 tons fresh cod, and 4,000 to 5,000 boxes smoked herring.

PROVISIONS AND POULTRY—Pork and beef are unchanged. Poultry is in moderate supply and fair demand; turkeys 14 to 15c. per lb., and geese 65 to 90c. each.

FLOUR—Is firmer and dealers are asking for medium patents, \$5.00 to \$5.15; high grade family, \$5.15 to \$5.25; Manitoba patents, \$6.00 to \$6.20.

OATMEAL—Is steady as before quoted. Pot barley \$4.00 to \$4.15.

CORNMEAL—Is quiet. Kiln dried is \$3.10 to \$3.20 per bbl.

OATS—The oat market is quite active. Canadian and P. E. I. are in demand at from 55 to 56c. per bushel.

BEANS—Have advance about 20c. per bushel.

Eby Blain & Co. have made special preparations for Lent this year by securing a supply of every kind of fish for which there is likely to be a demand.

Eggs for shipment to Europe should not be packed in cases or compartments that have been used once, a clean, sweet filling will make a great difference in the sale on the other side.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 Wellington St. West, Toronto, Ont., established 1886. Telephone 1309.

BUSINESS CHANCES.

TO COUNTRY MERCHANTS AND DEALERS—The undersigned solicits consignments of butter, eggs, poultry, apples, potatoes, pork, beef, grain, flour. Liberal advances made.

W. HOLDITCH, Sudbury, Ont.,
8 Dealer in groceries, fruits, meats, provisions.

CONSIGNMENTS OF BANKRUPT GOODS wanted to sell by auction at W. Holditch's auction rooms, Sudbury. Merchants overstocked with men's furnishings, boots and shoes, or any other line, can have the same sold on commission, with prompt returns, by applying to W. Holditch, Sudbury.

Creamery Men and Merchants.

Holding butter of good quality are requested to correspond with

A. & J. STRUTHERS,

SUCCESSORS TO

T. W. CLARK,

Commission Merchants and Wholesale Dealers in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.

VANCOUVER, B.C.

References: Bank of British Columbia, Bank of British North America.

WILLIAM RYAN,

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Labrador Herring, barrels and halves. Lake Superior Whitefish and Salmon Trout. Lake Herring.

New Cured Hams and Bacon.

Pure Canadian Lard. Mess and Short Cut Pork.

Write for Prices.

J.F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

To Country Merchants and Dealers.

THE undersigned solicit consignments of butter, eggs, poultry, apples, potatoes, pork, flour. Liberal advances made. Correspondence solicited. Telephone No. 2241.

E. DENNE & CO.,

70 Colborne St., Toronto.

Fresh and Smoked Fish.

J. GLECHORN & SON, 94 YONGE ST.

FINNAN HADDIES. SMOKED SALMON. YARMOUTH BLOATERS. FRESH COD. HADDOCK. SALMON TROUT. WHITE FISH.

Orders promptly filled.

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT
TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1617.

R. C. MURDOCH AND CO.,
Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto

TELEPHONE 806.

WM. DAVIES & Co.,
TORONTO.

PACKERS AND CURERS.

Choicest Smoked Hams and Breakfast Bacon.

Bbl. Pork, Long Clear, and Pure Lard

AT REDUCED PRICES.

39 & 40 Central Market.

W. McCUSKER,
General Produce Dealer,

SPECIAL ATTENTION TO
Cheese, Butter, Eggs, and Honey,
HAMILTON, Ont.

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company
Highest Medal Award Toronto Exhibition.
Telephone 1261 69 & 81 Jarvis St., Toronto.

LEONARD H. DOBBIN,

Commission Agent and Broker in Canned Goods.

EVAPORATED APPLES A SPECIALTY.

4 Hospital Street, MONTREAL.
TELEPHONE 2205.

JNO. A. MOIR,
GENERAL AGENT.

Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish. Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

JAMES E. BAILLIE,
PORK PACKER,
TORONTO.

Long Clear Bacon, Mess Pork, Short Cut Pork, Breakfast Bacon, Backs, Spiced Rolls, Pure Lard, Sugar Cured Hams, White Beans, Dried and Evaporated Apples, at close prices. Write for quotations.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,

Toronto, Ontario

Reesor & Rogers,
Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

Established 1874.

W. H. SMITH,
Wholesale Produce
Commission Merchant
186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.



The Best Grocers Make a Point of Keeping it always in Stock.

"ARE YE WID US!"



"ARE YE WID US?"

Vice is a monster of such horrid mein
That to be hated needs but to be seen;
Yet seen too often, familiar with its face,
We first endure, then pity, then embrace.

—o—o—o—

At first your advertisement may be seen
and hated;
A few times seen it is more kindly
rated;
Forever seen it every purse unlocks,
Persistant advertising is what knocks.

—o—o—g—

WE HAVEN'T THE LARGEST CIRCULATION!

Of any paper in Canada, but we can swear to the largest circulation among the grocery and general store trade. To those who are still doubting of the value of our columns, we give below a few of many letters received:—

Messrs. J. B. McLEAN CO.,

Publishers, THE CANADIAN GROCER.

DEAR SIRS,—We are very much pleased with the result of our advertisement in THE CANADIAN GROCER, which has well repaid us, having received a number of orders from Ontario, Quebec, Nova Scotia, New Brunswick, Manitoba and North-west. We think your paper the best medium to reach the grocery trade, and would ask you to kindly make our "ad." one full page as enclosed.

We are, yours very truly,
JAMES WATSON & CO.,
Toronto.

OSWEGO STARCH FACTORY,

T. Kingsford & Son:

DEAR SIR,—We take pleasure in renewing our half-page advertisement in your valuable journal "THE CANADIAN GROCER," and enclose herewith our formal order No. 2 2746 to cover same for one year. Please make a change in a line of the electro substituting therefor the words: "The Standard of Excellence Absolutely Pure." See copy herewith.

Another year's experience is an additional proof of the value of "THE CANADIAN GROCER" as an advertising medium.

Yours truly,
T. KINGSFORD & SON.

The remark is often made by old business houses, that they never advertise, they are well known throughout the country, an advertisement would do them no good, their travellers call on the trade regularly, etc., etc. Now if any house in Canada could truthfully make the above remarks that of Lucas Park and Co., Hamilton, could do so. They are an old house, are well known, have travellers equal in ability to any in Canada, and they get there regularly. Still Mr. Bristol of the above firm, said to a representative of the GROCER that they had received a lot of correspondence in answer to their advertisement which had only appeared four times in THE CANADIAN GROCER. They now have a yearly contract.

Send for sample copy, rates, and other information to THE
CANADIAN GROCER, Toronto, Ont.

TO
OUR
ADVERTISERS.

Wouldn't it pay you better to concentrate your advertising in THE CANADIAN GROCER? It goes direct to the grocery and general store trade. Experienced advertisers have found that a full page advertisement in their trade paper is a hundred per cent. more profitable than the same space divided among a dozen general trade papers. "In union is strength," do you see the point?

It is necessary to have Soups and Sauces.

It is desirable to have them good.

The improvement than can be made in them by the addition of



must be experienced
to be
fully appreciated.

Invaluable in domestic cookery in every case where Beef Flavor and Beef qualities are needed.

W. G. A. LAMBE & CO.,
Late WILLIAMSON & LAMBE.

STORAGE

54 & 56 Wellington St. E., Toronto



ROYAL
DANDELION COFFEE.

A Delicious and Nourishing Beverage.

For purifying the blood and invigorating the system. In the herbs of the field and forest are found properties that antidote nearly all the diseases to which humanity is liable. It has been ascertained that German Dandelion Root, when taken in proper quantities, acts directly upon the liver, producing healthy action, and through it making the whole system strong and vigorous. We have taken advantage of this property in the Dandelion, and have prepared a Breakfast Beverage of great excellence, incorporating in it a very high grade of fine Coffee and a proportion of this valuable herb.

The price is low enough to be within the means of all to take advantage of its rare qualities.

We offer it to the public confidently believing that it will be found satisfactory to all who give it a fair trial. Prepared only by

ELLIS & KEIGHLEY, - TORONTO

Put up only in 1 lb. cans, and not sold in bulk. Ask your grocer for it.

Established 1860.

EBENEZER THOMPSON

COMMISSION MERCHANT AND IMPORTER OF

Dried Fruits, American and French Tinned Goods, Etc.

THOMPSON'S BUILDINGS, 48 to 52 THOMAS ST.,

LIVERPOOL.

Direct correspondence solicited from Buyers of
Currants in Barrels, Cases, 1-2, 1-4 and 1-8 Cases, of Patras, Vostizza and Provincial growths.
Raisins, Valencias, Sultanas, Elemes, Muscatelles, etc.
Dates, Persian, Bombay, etc., in Cases and Mats.
Figs, in Boxes, from 8 oz. to 14 lb. each, and Bags 1-2 cwt. each.
Prunes, Bosnia, in Casks and Cases. French in Cases and Boxes.
Plums, French, in Cases and Bottles.
Almonds, Tarragona and Ivica, also shelled in boxes.
Nuts, Barcelona and Turkey Filberts, Brazils.
Sardines, all grades, in 8 oz., 12 oz., 14 oz. and 18 oz. tins.

CONSIGNMENTS.

Direct correspondence is also solicited from sellers of
Apples in Barrels, Cases or Boxes.
Dried Apples in Barrels, Cases or Boxes.

Canned Lobsters, Tomatoes, Apples, Corn, Etc.,
BUTTER, LARD, EGGS, Etc.

The light fruit crop in England, France and Spain is likely to ensure good returns to consignors of Apples, and I can promise account sales and remittance of proceeds within seven days after arrival of shipments. Advances made if required. References to North and South Wales Bank, Liverpool, England, and the best mercantile houses since 1860.



OUR travellers are now starting out with a full line of Samples.

Kindly reserve orders till you inspect our lines. You will not regret it.

R. TEW & CO.,

Crockery, Glassware, Fancy Goods, Lamps, etc.

10 FRONT ST. East,

(Adjoining New Board of Trade Building.)



ONTARIO.

Alvinston—Trolley, Arthur, John, shoemaker, assigned to Jas. Flintoft, Sarnia.

Bloomington—Peppler, John G., general store, assigned to Wm. Roos, Berlin.

Bolton—Clarke, A. K., (Mrs. F.) fancy goods, assigned to Wm. K. Doherty, Toronto.

Consecon—Crane, Geo. H., dry goods, assigned to J. A. Johnson, Consecon.

Carleton Place—Butler, R. A., boots and shoes, offering to compromise.

Cobden—Reid, Jas. S., tinsmith, assigned.

Frankford—Pettit, P. P., contractor, etc., assigned to Wm. Hope, Belleville.

Grand Valley—Bird, Thomas, hotel, assigned to Geo. H. Cooper, Grand Valley.

Hamilton—Edmonson, Geo., butcher, assigned to Richard Buscombe. Hamilton; Hertzberg & Steinburg, tailors, assigned to Townsend & Stephens, Hamilton.

Kingsville—Evans & Allan, grocers and bakers, assigned to Geo. A. Grenville, Kingsville; Harris & Ballard, dry goods, assigned to R. G. Hector, Toronto.

Lanark—Ward, David, general store, assigned.

Novar—Shaw, Mary A., (Mrs. Peter) general store, called meeting of creditors.

Peterboro—Knowles, Frederick, B., dry goods, assigned to John Ferguson, Toronto.

St. Thomas—Johnston, Thos. O., grocery, assigned to T. B. Escott, London.

Toronto—Tonkin, John J., merchant tailor, hats and furs, assigned to Sherman E. Townsend, Toronto; Edy, W. J., merchant tailor, assigned to G. M. Gardner, Toronto.

MANITOBA AND NORTH-WEST TERRITORIES.

Letellier—D'Auteuil, A., (Mrs. P. A.) general store, assigned in trust.

Regina—Collier, E. G., grocer and butcher, assigned in trust.

Winnipeg—Weldon Bros., grocery, assigned in trust; Weldon, J. H., grocery, assigned in trust.

QUEBEC.

Athelstane—Wilson & McGinnis, general store, demand of assignment.

Cote St. Louis—Reid & Denman, butchers, assigned.

Fraserville—Pelletier & Roy, general store, assigned.

Montreal—Allard, N. & Co., contractors, assigned; Gallery, Patrick, baker, demand of assignment; Monast, J. T., merchant, demand of assignment; Parker & Popham, wh. clothing, assigned in trust; Bernier Bros. & Co., dry goods, assigned; Brunet, L. C. & Co., hotel, assigned; Cuddy, Michael, dry goods, assigned; Murph, T. J., restaurant, assigned; Prevost, L. A., dry goods, assigned in trust; Roy, Joseph, dry goods, offering to compromise.

Nicolet—Lariviere, P. B., dry goods, assigned.

Pike River—Robidoux, Arthur, general store, demand of assignment.

Quebec—Croteau & Frere, W. & R., grocery, noted on sheet No. 2211, asking an extension. Report denied.

St. Hyacinthe—Menard, M., grocery, etc., J. O. Dion appointed curator.

St. Jerome—Lallier, P., general store, offering to compromise.

St. Urbain—Sabourin, Israel, general store, meeting of creditors 31st inst.

Three Rivers—St. Pierre, L. P., grocery, etc., F. Valentine appointed curator.

NOVA SCOTIA.

Maccan—Long, Wm., carpenter, assigned.

Oxford—Hills, Geo., men's furnishings, assigned.

Pictou—McDonald, Mrs. Annie, liquors, assigned.

NEW BRUNSWICK.

Dorchester—Chapman, S. Leslie, grocer and hardware, offers to compromise.

Fredericton—Johnston & Co., agricultural implements. pianos, etc., asking an extension of time.

Moncton—LeBlane, Leon, J., grocery, assigned.

NEWFOUNDLAND.

St. John's—Pittman & Mews, grocery and provisions, offering to compromise.

BRITISH COLUMBIA.

Vancouver—Chilberg, J. P., grocery, assigned.

THE CANADIAN EGG TRADE.

With the coming into force of the McKinley Tariff the Canadian dairy farmers felt that a heavy blow had been dealt them, and were at first at a loss to know what they were to do with the large number of eggs which heretofore had been exported to the United States, but which were now excluded by reason of the prohibitive impost laid on them by the tariff. It was necessary to seek new markets, and the managers of the trade in the Dominion naturally turned to the old country as a possible outlet for their superfluous eggs. The experiment had been tried before and had not turned out a success; but

this did not discourage shippers, who had the advantage of different circumstances to those existing a decade since, and under the initiation of experts in packing from this side the first consignment to the English market was sent across the Atlantic. There were many who inclined to the opinion that the experiment would prove a failure, but when the eggs were unpacked the experienced in the trade at once gave it as their opinion that the eggs were packed in first-class style and had arrived in splendid condition. The eggs went off, and the advices cabled from receiver to consignor were of such a satisfactory nature that fresh cargoes were despatched and sold here readily at from 9s. 6d. to 10s. 6d. per ten dozen, which compares favorably with the price fetched by French and German eggs. Merchants here seem to be well satisfied with the eggs, which are packed when quite fresh in cases which are novel to the trade here, in separate compartments, so that there is little fear of breakage or rolling, and sellers on the other side are congratulating themselves on profits equal to, and in some cases better than, those they would have received by sending them over the border, after paying freight and commission; indeed, Mr. Sanders, who was recently in this country on a commission of inquiry from the Canadian Government, states in his report that he finds the markets in England are favorable to the reception of all the eggs they can send, and states that on a consignment made to Liverpool he netted a cent a dozen over the prices ruling in the States, and which would have been received by him if there had been no Tariff Act. For this reason the import from Canada has practically ceased, as egg producers hurried their stocks over the line before the Act came into operation, and the bareness of the market has caused prices to rise beyond the export basis. That the nucleus of a profitable trade has been formed between the Dominion and the mother country, people in Montreal, which is the port of shipment, feel assured, and some idea of the dimensions of the business that may arise may be gained by a knowledge of the fact that nearly 2,000,000 eggs have arrived in Liverpool and London since the McKinley tariff became law. As we import from all sources about 1,200,000,000 eggs annually there is apparently room for all the Dominion can send us if they are good; and if the present quality and style of packing are maintained there can be no doubt that the spring will see a great development in this direction.—London Telegraph.

TRADE SALES.

W. Edwards on the 30th ult. purchased the grocery stock of T. O. Johnson, St. Thomas, insolvent, at 77c. on the dollar. T. B. Escott, London, assignee.

The stock of R. G. Balmer, London, consisting of ready-made clothing, tweeds, cloths, etc., valued at \$12,789.90, was sold to Green & Co., by auctioneer Moore, on the 30th ult., at 55c. on the dollar.

WHOLESALE AND JOBBING TRADE ONLY.

THE GLOBE TOBACCO WORKS COMPANY OF LONDON LIMITED,

Are again manufacturing their Choice Standard Brands of Tobaccos from pure Virginia and Kentucky leaves.

CUT PLUG SMOKING:		FINE CUT AMERICAN CHEWING:	
Gold Flake.	Uncle Tom.	Golden Thread.	Victoria. Globe.
Hand Made.	Wig Wag.	High Court.	Jersey Lily.

ASK FOR THEM.

M. MASURET,
President.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Feb. 5, 1890.
This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Dunn's No. 1, in tins	Per doz	2 00
" 2, in tins	"	75
Cook's Gem, in 1 lb pkgs	\$1 75	
" 7 oz	85	
" 2 oz	40	
" 5 lb tins	65	
bulk, per lb.	12	
Per doz.		
Empire, 5 dozen 4 oz ca s	\$0 75	
" 4 " 8 "	1 15	
" 2 " 16 "	2 00	
" 1/2 " 5 lb cans	9 00	
bulk, per lb.	15	

COOK'S FRIEND.

Size 1, in 2 and 4 doz boxes	Per doz	\$2 40
" 10, in 4 doz boxes	"	2 10
" 12, in 6 "	"	80
" 12, in 6 "	"	70
" 3, in 4 "	"	45
Pound tins, 3 oz in case	3 04	
12 oz tins, 3 oz in case	2 40	
5 oz tins, 4 "	1 10	
5 lb tins, 1/2 "	14 00	
Ocean Wave, 1/2 lb, 4 doz cases	75	
" 1/2 lb, 4 "	1 30	
" No. 1, 2 "	1 90	
" 1 lb, 2 "	2 20	
" 5 lb, 1/2 "	9 60	

BISCUITS.

Arrowroot	Per lb	\$0 11 1/2
Abernethy	9	
Ginger Nuts	11 1/2	
New York Fruit	14 1/2	
People's Mixed	10 1/2	
Pilot Family	6 1/2	
Snowflake	11	
Niagara	15	
Soda, 1 lb packages	7 1/2	
" 3 lb "	20	
Sultana	12 1/2	
Oyster crackers	6 7	
Milk biscuit	10	
Butter crackers	9 1/2	

Tea	11 1/2
Wine	9 1/2
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " 1/2 " "	2 10
" " 1/2 " "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst.	7 50

BLACK LEAD.

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	
TELLIER, ROTHWELL & CO'S.	
Royal Black Lead, per gross	\$1 80
F. F. DALLEY & CO.	
Per gross.	
Silver Star Stove Paste	9 00
Packed in fancy wood boxes, each box contains 3 doz.	

BLUE.

Reckitt's Pure Blue, per gross	2 10
TELLIER, ROTHWELL & CO'S.	
Parisian Square Blue, per lb.	13 to 14c

BROOMS.

Carpet	4 strings	Per doz	2 90
X Parlor	2 "	"	2 65
Louise	3 "	"	2 65
1 Gem	4 "	"	3 25
2 "	3 "	"	2 65
3 "	2 "	"	2 20
4 "	2 "	"	1 95
O Hurl	4 "	"	2 65
3 "	3 "	"	2 35
3 "	3 "	"	2 05
3 "	3 "	"	1 70
OK	2 "	"	1 35
Hvy Mill	4 "	"	3 70

CORN BROOMS.

CHAS. BOECKH & SONS.			
X Carpet	4 strings, net.	per doz	\$3 20
3 "	4 "	"	2 90
3 "	3 "	"	2 65
XXX Hurl	4 "	"	2 60
1X	4 "	"	2 40
2X Parlor	4 "	"	2 25
3 "	3 "	"	1 95
4 "	3 "	"	1 70
5 "	2 "	"	1 30
Girls	2 "	"	1 50
Railway	4 "	"	3 00
Ship	4 "	"	4 00
2 Cable	2 wire bands, net	"	3 00
3 "	3 "	"	4 00

1 Hearth 2 strings, net.	1 75
2 " 2 " "	1 50
3 " 1 " "	1 20
4 " 1 " "	1 30

CANNED GOODS.

Per doz	
Apples, 3's	\$1 10 \$1 20
" gallons	2 90 3 00
Blackberries, 2's	2 00 2 10
Blueberries, 2's	1 25 1 40
Beans, 2's	0 95 1 10
Corn, 2's	1 10 1 25
Cherries, red pitted, 2's	2 25 2 40
Peas, 2's	1 25 1 35
" sifted select	1 35
Pears, Bartlett, 2's	2 00 2 25
Pineapple, Baltimore	2 40 2 50
" Bahama	2 90 3 00
Peaches, 2's	2 75 2 85
" 3's	3 75 3 85
" Pie, 3's	1 60 1 65
Plums, Gr Gages, 2's	2 00 2 10
" Lombard	2 00 2 10
" Blue	1 90 2 00
Pumpkins, 3's	1 00 1 10
" gallons	3 00 3 25
Raspberries, 2's	2 45 2 50
Strawberries, choice 2's	2 40 2 50
Succotash, 2's	1 65 1 85
Tomatoes, 3's	1 35 1 40
Finnan haddies	1 50
Lobster, Clover Leaf	2 75
" Crown	2 25
" Bishop's Rock	2 10
Mackerel	1 40 1 50
Salmon, 1's	1 40 1 55
" white	1 10 1 25
Sardines Albert, 1/4's tins	11, 11 1/2
" 1/2's	15, 18
" Martiny, 1/4's	10, 10 1/2
" 1/2's	18, 19
" Other brands, 9 1/2, 11	23, 25
" P & C, 1/4's tins	33, 36
" 1/2's	64, 8
" Amer, 1/4's	9, 11

MARMALADE, JAMS AND JELLIES.

(Blaklock Bros, Montreal, Agents.)
Marmalade, Price, l.o.b. Montreal, dz.
" Home Made," glass 1 lb. \$2.35
" " " " " " " " 2.25
" " " " " " " " 4.15
" " " " " " " " 13.20
Scotch " " " " " " " " 2.10

Jams.

Gooseberry	11 lb. white pots, 4 doz.
Strawberry	assorted, per doz. \$2.50.
Black Currant	
Red Currant	
Green Gage	
Apricot	
Raspberry	
Ransom	
Plum	
Red Currant and Raspberry	

Jellies. Red Currant, 1 lb. white.	\$2.75
Black Currant, 1 lb. white	2.75
DELHI CANNING CO.	
Jams assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef 1 lb cans	\$ 1 60
" " 2 " "	5 00
" " 4 " "	7 75
" " 6 " "	18 60
Minced Collops, 2 lb cans	2 60
Roast Beef	1 60
" "	3 15
" "	5 85
" "	7 00
Par Ox Tongue, 2 1/2 "	\$7 25
Ox Tongue	4 50
Lunch Tongue	3 00
" "	5 25
English Brawn	2 50
Camb. Sausage	1 35
Soups, assorted	1 00
" "	2 25
Soups & Bouilli	1 80
" "	4 50
Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, 1/2 lb cans	1 35
Devilled Chicken or Turkey, 1/2 lb cans	2 25
Sandwich Ham or Tongue, 1/2 lb cans	1 50
Ham, Chicken and Tongue, 1/2 lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO'S—TORONTO.
Mince Meat, 1/2 gal glass jars, \$9 50
Ditto, 25 and 40 lb pails, per lb. 12 1/2c
J. H. WETHEY'S—ST. CATHARINES.
Condensed, per gross, net. \$13 50

CHEWING GUM.

ADAMS & SONS.

To Retailers.	
Tutti Frutti, 36 5c bars	\$1 30
Bo-Kay (new)	150 pieces 1 00
Sappota,	150 " 1 15
Magic Trick,	115 " 0 85
Black Jack,	115 " 0 85
Red Rose,	115 " 0 85
Sweet Fern,	230 " 0 85
Adams' N.Y. Gum,	200 " 0 50
Caramel Tolu,	72 " 0 40
New Fruit Asst.,	115 " new 0 75
Puzzle Gum	115 " 0 75
Colah	115 " 0 75

NOW

is the time to advertise in and subscribe for THE CANADIAN GROCER. You receive better value for your money than in any other journal in the Dominion.

Prices Current, Continued—

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.	
Chocolate—	Per lb.
French, 1/4's...	6 and 12 lbs... 0 30
Caracas, 1/4's...	6 and 12 lbs... 0 35
Premium, 1/4's...	6 and 12 lbs... 0 30
Sante, 1/4's...	6 and 12 lbs... 0 26
Diamond, 1/4's...	6 and 12 lbs... 0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homoeopat'c, 1/4's, 8 & 14 lbs	
" Pearl	" 25
" London Pearl	12 & 18 " 22
" Rock	" " 20
" Bulk, in bxs.	18

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)	
Mott's Broma	per lb \$0 30
Mott's Prepared Cocoa	28
Mott's Homoeopat'c Cocoa (1/4's)	32
Mott's Breakfast Cocoa	45
Mott's Breakf. Cocoa (in tins)	30
Mott's No. 1 Chocolate	45
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate 22c	35
Mott's Sweet Confec Choc. 21c	28

J. W. COWAN & CO'S.

Cocoas—	
Hygienic, 1, 1/2, 1 lb. boxes	70, 75
Iceland Moss 1/2 lb in 12 lb boxes	35
London Pearl, " "	30
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40

—Chocolates—

Mexican, 1/4, 1/2 in 10 lb bxs	30
Queen's Dessert, " "	40
Vanilla " "	35
Sweet Caracas " "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) 1/4, 1/2 lbs	40
Royal Navy (sweet)	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO

Chocolate—	
Premium No. Chocolate, in boxes, 12 and 25 lbs	.....
Baker's Vanilla Chocolate, in boxes, 12 lbs	.....
Caracas Sweet Chocolate, in boxes, 6 lbs., 12 boxes in a case.	.....
Vanilla Tablets, in boxes	.....
Spanish Tablets, 100 in each box, 12 boxes in a case	.....
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs.	.....
Grocers' Style, in cases 24 boxes, 6 lbs	.....

Cocoa—	
Pure Prepared in boxes, 12 lbs...	.....
Cracked Cocoa, in boxes, 12 lbs., 1/2 lb. papers	.....
Cracked Cocoa, in bags, 10 lbs	.....
Breakfast Cocoa—	
In boxes, 6 and 12 lbs., 1/2 lb. tins	.....
In boxes, 12 lbs., 1 lb. tins, decorated canisters	.....
Broma—	
In boxes, 12 lbs., 1/2 lb. tins	.....

COFFEE.

GREEN	
c. per lb.	
Mocha	32, 35
Old Government Java	30, 33
Rio	23, 26
Plantation Ceylon	29, 31
Porto Rico	23, 24
Guatemala	24, 26
Jamaica	23, 24
Maracaibo	24, 27

WHOLE ROASTED OR PURE GROUND. ELLIS & KEIGHLEY'S.

c. per lb	
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO'S

Excelsior Blend	33
Our Own " "	31
Laguayra " "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.	30
Standard Imperial in sealed tins, 25 and 50 lbs.	32
Standard Blend in sealed tins, 25 and 50 lbs.	33
Ground, in tins, 5, 10, 15 and 25 lbs.	20, 30
Say's Parisien, in 1/2 and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1, 1 1/2 oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

FLOUR AND MEAL.

per bbl.	
Flour, Family	\$4 40 4 75
" Manitoba Patent	5 30
" white wheat patent	5 30
" Strong bakers'	7 40
Oatmeal, standard, bbls	4 75
" granulated, "	4 85
" rolled, "	4 85
Rolled Oats	4 95
Bran, per ton	18 00
Shorts	19 00
Cornmeal	3 50 4 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.	
per doz.	
Cases, No. 1, 2 oz tins	\$2 75 \$3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN. c. per lb.	
Currants, Provincial, bbls...	6%, 6%
" " " " 1/2 bbls	6 1/2, 6 1/2
" " " " cases	6 1/2
" Filigras, bbls	6 1/2, 6 1/2
" " " " 1/2 bbls	6 1/2, 6 1/2
" " " " cases	6 1/2, 6 1/2
" Patras, bbls	6 1/2, 6 1/2
" " " " 1/2 bbls	7, 7 1/2
" " " " cases	7 1/2, 7 1/2
" Vostizzas, cases	7 1/2, 8 1/2
" " " " 1/2 cases	7 1/2, 8
" 5-crown Excelsior (cases)	9 1/2, 9 1/2
" " " " 1/2 case	9 1/2, 9 1/2
Dates, Persian, boxes	6 1/2, 6 1/2
Figs, Elemes, 14 oz., per box	12
" 10 and 20	13 14
" Seven-Crown	18
Prunes, Bosnia, hhds	7 1/2, 8
" " " " cases, new	8 1/2, 10
Raisins, Valencia, off stalk	6 1/2, 6 1/2
Selected	7 1/2, 8
Layers	8, 8 1/2
Raisins, Sultanas	17, 18
Elemes	7 1/2, 8
MALAGA:	
London layers	3 00 3 25
Loose muscatels	2 35 2 75
Imperial cabinets	3 25 3 50
" " " " qrs., flat	1 00
Connoisseur clusters	4 00 4 25
Extra dessert	4 75 5 00
" " " " qrs.	1 50
Royal clusters	6 00 6 50
Fancy Vega cartoons	2 75
Black baskets	4 00 4 25
" " " " qrs.	1 30 1 35
Blue " " " " qrs.	4 75 5 00
" " " " qrs.	1 50 1 60
Fine Dehesas	7 00 7 25
" " " " qrs.	2 00 2 25
Lemons, Malaga	.....
" Palermos	3 25 3 50
" Messina	3 25 4 00
Oranges, Floridas	3 50 4 25
" " " " Jamaica	6 00 6 50
" " " " Valencia	4 50 5 00

DOMESTIC.

Apples, Dried, per lb	0 07 0 08
do Evaporated	0 12 0 13

GLASSWARE.

TAYLOR, SCOTT & CO.	
c. per doz	
Lamp Chimneys, O	32
" " " " A	35
" " " " B	45

GRAIN.

Wheat, Fall, No. 2	\$0 92 0 95
" Red Winter, No. 2	0 95 0 96
" Spring, No. 2	85 0 90
" Man. Hard, No. 1	.....
" " " " No. 2	0 97 0 98

Oats, No. 2, per 34 lbs	45
Barley, No. 2, per 48 lbs	52
" " No. 3, extra	50
" " No. 3	50 51
Rye	64 65
Peas	64 65
Corn	65

HAY & STRAW.

Hay, Pressed, "on track	6 00 9 00
Straw Pressed, " "	6 00 8 50

LARD.

"FAIRBANK'S" REFINED COMPOUND.	
In Butter Tubs	0 08 1/2
Fancy " "	0 09
3-hoop pails	0 09 0 09 1/2
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	0 10

MUSTARD.

ELLIS & KEIGHLEY'S.	
cts	
Durham, Fine, in 1/2 and 1 lb tins	25
" " " " per lb	22
" " " " Fine, in 1 lb jars	70
" " " " Fine, in 4 lb jars	30
" " " " Ex. Sup., in bulk, per lb	20
" " " " Superior, in bulk, per lb	15
" " " " Fine, " "	15
COLMAN'S AND KEEN'S	
In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" " " " in 1 lb tins	42
" " " " in 1/2 lb tins, per lb	44
D. F. in 1/2 lb tins, per lb	26
" " " " "	28

NUTS.

per lb.	
Almonds, Ivica	14 15
" " " " Tarragona	16 17
" " " " Formigetta	34 36
Almonds, Shelled Valencia	45, 55
" " " " Jordan	45, 55
Brazil	.....
Cocoanuts	.....
Filberts, Sicily	11
Filberts, Oblong	14 15
Peanuts, roasted	13, 13 1/2
" " " " green	11 1/2, 12
Walnuts, Grenoble	18
" " " " Bordeaux	12, 13
" " " " Naples, cases	.....
" " " " Marbots	13 1/2
" " " " Chilii	12 13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO PICKLES.	
John Bull, mixed, in bulk	\$0 60
" " " " Chow Pic's, in b'k	65
" " " " Mixed & Chow-Chow pts	2 15
" " " " Mixed & Chow-Chow qts	3 25
" " " " " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25
SAUCES.	
John Bull, kegs, per gal	\$1 25
" " " " 1/2 pt. bottles, per doz (according to quantity)	90c to 1 00
Devonshire Relish, kegs p. gal	1 75
" " " " 1/2 pt. bottles,	per doz

JAMS
AND
JELLIES
SUPERIOR
IN
QUALITY.

Raspberry, Strawberry, Blackberry, Plum, Grape, and Apricot Jams.

Red Currant, Raspberry and Strawberry Jellies.

Glass, Tin and Wood Packages.

ADMITTED BY ALL

That our Jams and Jellies are superior in quality. We have a full line in all size packages. Can ship in a moment's notice. Goods guaranteed.

DELHI CANNING CO.,

DELHI, ONT.

Prices current, continued—

Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25
Terry's Candied Peels, c. per peels	16
Lemon, 7 lb boxes	18
Orange, " "	30
Citron " "	30
CROSSE & BLACKWELL'S.	
Pickles, all kinds, pints, per doz	3 25
LEA & FERRIN'S, per doz	3 60
Worcester Sauce, 1/2 pints	3 75
" " pints	6 25

PRODUCE.

DAIRY.		Per lb
Butter, creamery, rolls	\$0 00	\$0 00
" " tub...	0 15	0 16
" " dairy, tubs, choice	0 10	0 15
" " medium	0 17	0 19
Butter, pound rolls	0 14	0 17
" " large rolls	0 14	0 17
" " store crocks	0 10	0 11
Cheese	0 10	0 11

COUNTRY

Eggs, fresh, per doz	0 25	0 26
" " limed	0 25	0 26
Beans	1 45	1 55
Onions, per bbl	2 50	3 00
Potatoes, per bag on trk	0 75	0 80
Hops, 1889 crop	0 15	0 18
" " 1890	0 35	0 38
Honey, extracted	0 08 1/2	0 10
" " section	0 12	0 17

PROVISIONS.

Bacon, long clear, p lb.	0 37 1/2	0 08 1/2
Pork, mess, p. bbl.	14 50	15 50
Hams, smoked, per lb.	0 11	0 12
" " pickled	0 09	0 10 1/2
Bellies	0 09	0 09 1/2
Rolls	0 10	0 10 1/2
Backs	0 09	0 09 1/2
Lard, Canadian, per lb.	5 75	6 00
Hogs	0 05 1/2	0 06
Tallow, refined, per lb.	0 02	0 02
" " rough,		

RICE, ETC.

Rice, Aracan	3 1/2	4c
" Patna	4 1/2	5
" Japan	3 1/2	4 1/2
" extra Burmah	3 1/2	4
Grand Duke	6 1/2	7 1/2
Sago	4 1/2	5
Tapioca	5 1/2	6 1/2

SPICES.

GROUND.		Per lb.
Pepper, black, pure	\$0 20	\$0 22
" " fine to superior	12	18
" " white, pure	32	35
" " fine to choice	25	30
Ginger, Jamaica, pure	25	27
African, " "	18	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH MFG. CO. MONTREAL.		
BRITISH AMERICA STARCH CO. BRANTFORD.		c. per lb.
No. 1 Laundry, 4 lb cartons	5 1/2	c
Canada Laundry	4 1/2	
Silver Gloss, crates	6 1/2	
Lily White, crates	6 1/2	
Silver Gloss, 1 lb chromos	6 1/2	
Lily White, 1 lb chromos	6 1/2	
Satin, Starch 1 lb chromos	7 1/2	
Brantford Gloss, 1 lb chromos	7 1/2	
No 1 Laundry, barrels & halves	4 1/2	
No 1 Prepared Corn	7 1/2	
Canada Corn	6 1/2	
Challenge Corn	6 1/2	
Rice Starch, 1 lb	9	
Cube, 1 lb	7 1/2	

KINGSFORDS OSWEGO STARCH.

Pure Starch—		
40-lb boxes, 1, 2, and 4 lb. pack'g's	8 1/2	
35-lb boxes, 3 lb. packages	8 1/2	
12-lb " "	8 1/2	
38 to 45-lb boxes	8	
Silver Gloss Starch—		
35-lb boxes, 1 lb packages	9	
40-lb " 1, 2 and 4 lb packages	9	
40-lb " 1/2 lb package	9 1/2	
40-lb " 1/4 lb package	10	
40-lb " assorted 1/2 and 1/4 lbs.	9 1/2	
6-lb " sliding covers	9 1/2	
38 to 45 lb boxes	9	
Oswego Corn Starch—for Puddings, Custards, etc.—		
40 lb boxes, 1 lb packages	9	
20 " "	9 1/2	

SUGAR. c. per lb

Granulated, 15 bbls or over	6 1/2
" " less than 15 bbls	6 1/2
Paris Lump, bbls	7 1/2
" " 1/2 bbls	7 1/2
" " less than a bbl	7 1/2
Extra Ground, bbls	7 1/2
" " less than a bbl	8 1/2
Powdered, bbls	7 3-16
" " less than a bbl	6 1/2
White refined	6 1/2
Extra bright refined	6 1/2
Bright Yellow	5 1/2
Medium	5 1/2
Brown	5 1/2
Raw Jamaica, in bags	5 1/2

SYRUPS AND MOLASSES.

SYRUPS.		Per lb.
Redpath's "D"	3 1/2	3 1/2
" " "M"	3 1/2	3 1/2
Redpath's "B"	3 1/2	3 1/2
" " "VB"	4	4
" " "Extra"	4 1/2	4 1/2
" " "Ex. Sup."	4 1/2	4 1/2
" " "XXX Sup."	4 1/2	4 1/2
Corn Syrup	4 1/2	4 1/2

MOLASSES.

Per gal.	
Trinidad, in puncheons	38, 40c
" " bbls	40, 42
" " 1/2 bbls	42, 44
New Orleans, in bbls	80, 100
Porto Rico, hdds.	38, 45
" " barrels	42, 47
" " 1/2 barrels	44, 49

TEAS.

GREENS.		Per lb
Gunpowder—		
Cases, extra firsts	42, 50c	
Half chests, ordinary firsts	22, 38	
Cases, sifted, extra firsts	42, 50	
Cases, small leaf, firsts	35, 40	
Young Hyson—Moyunes		
Half chests, ordinary firsts	22, 38	
" " seconds	20, 22	
" " common	18, 20	
PING SUEYS.		
Half chests, firsts	28, 32	
" " seconds	20, 22	
Half Boxes, firsts	28, 32	
" " seconds	20, 22	

JAPAN.

Half Chests—	
Choice	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, 1/2 chests Pekoe	20, 22
" " Oolong	17, 18
" " Gunpowder	18, 20
" " Siftings	8, 12 1/2

CONGOUS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	15, 50
Caddies, Paking and new makes	18, 50
OOLONG.	
Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 4
SCENTED ORANGE PEKOE.	
Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist,	62c
5's; Twin Gold Bar, 8's	59
Ingots, rough and ready, 7's	52
Laurel, 3's	50
Brier, 7's	45
Index, 7's	53
Honeysuckle, 7's	49
Napoleon, 8's	50
Royal Arms, 12's	48
Victoria, 12's	45 1/2
Brunette and Lovely, 12's	46 1/2
Prince of Wales, in caddies	46
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
1/2 lb pg, 6 lb boxes	65
oz pg, 5 lb boxes	65

GLOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.

Gold Flake, 1-5, 6 lb boxes	Per lb
" " 1, 5	65c
" " 1-0, 5	75c
" " 1 fancy tins	65c



KINGSFORD'S OSWEGO STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn .: Starch,
FOR THE TABLE,

Standard of Excellence. Absolutely Pure.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

Special values for Independent Buyers in Spring (1891) samples :

ROUGH BROWNS, 8 and 10c. Three lines BLACK WORSTEDS, VICTORIA LAWNS, 8 and 10c.
 DRESS GOODS—Entirely new stock, very latest Novelties, large variety of designs.
 ALL WOOL BLACK CASHMERES, 37½c.
 In GENTS FURNISHINGS we have made special efforts. 200 styles and neckwear, 120 styles shirts and top shirts.

LACES, FRILLINGS and HOSIERY.

Prices current, continued—

Hand Made, 1-5, 6 lb boxes	60c
" " " 1-6 " " "	62c
" " " 1 fancy tins	62c
GRANULATED SMOKING TOBACCO.	
Uncle Tom, 1-5, 6 lb boxes	40c
" " " 1-10, 6 lb "	4 c
LONG CUT SMOKING TOBACCO.	
Wig Wag, 1/2, 6 lb boxes	35c
" " " 1-5, 6 lb "	35c
" " " 1-10, 6 lb "	40c
FINE CUT CHEWING TOBACCO.	
Golden Thread, 5 & 10 lb pails	90c
Globe, " " " "	85c
Victoria, " " " "	70c
High Court, " " " "	65c
Jersey Lilly, " " " "	60c
Globe Fine Cut, foil, per gross	\$9 00
Solace Fine Cut, " " "	6 00

CIGARS—S. DAVIS & SONS, Montreal.	
SIZES. Per M	
Madre E' Hijo, Lord Landsdowne	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	80 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" " Reina Vict., Especial	50 00
" " Conchas de Regalia	50 00
" " Bouquet	55 00
" " Pins	50 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.	
CIGARETTES. Per M.	
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOES. per lb	
Puritan, 1/2 lb pkg., 5 lb boxes	65
Old Chum, 1/2 lb pkg, 5 lb box	65
Old Virgin, 1-10 lb pkg., 10 lb boxes	57
Gold Block, 1/2 lb pkg, 5 lb boxes	65
CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb	1 10

SOAP.	
Ivory Bar, 1 lb. bars	per lb 5 1/2
Do. 2, 6-16 and 3 lb bars	" 5
Primrose, 5 lb bars, wax W	" 4 1/2
John A. cake, wax W	per doz 4 1/2
Mayflower, cake	" 4 1/2
Gem, 13oz, 1.2 and 3 lb bars per lb	3 1/2
Queen's Laundry, per bar	5 1/2
Pride of Kitchen, per box	2 7/8
Sapolio, 1/2 gross boxes	3 25
" " " per gross, net cash	12 00

TOILET SOAP.	
TAYLOR, SCOTT & CO. per doz.	
Baby's Own, 1/2 doz boxes	\$1 25
Our Boys, " " "	1 25
Sea Foam, " " "	75
London Bouquet, " " "	60
Oatmeal, " " "	85
Paris Assorted, " " "	60
Albert Oatmeal bar, 2 doz. boxes	0 75
" " White Castile bar, 2 doz. boxes	0 75
Fatherland, 1/2 doz boxes	5 00

WOODENWARE.	
Pails, 2 hoop, clear	No. 1... \$1 70
" " " " "	" 3... 1 90
Pails, 2 hoops, clear	No. 2... \$1 60
" " " " "	" 3... 1 80
" " " " "	" 3... 1 80
Tubs, No. 0	1... 9 50
" " " "	2... 7 00
" " " "	3... 6 00
Washboards, Globe	\$1 90
" " Water Witch	1 40
" " Northern Queen	1 70
" " Planet	1 70
" " Waverly	1 60
" " X X	1 50
" " X	1 30
" " Single Crescent	1 85
" " Double	2 75
" " Jubilee	2 25
Matches, Parlor	per case \$1 75
" " Telephone	3 65 3 75
" " Telegraph	3 90 4 00
" " Star	3 25 3 35
Mops and Handles, comb.	per doz. 1 25
Butter tubs	\$1 60 \$3 20
Butter Bowls, crates and d.	3 60

CLOTHES PINS.	
5 gross, per box	0 75
4 gross, " "	0 85
6 gross, " "	1 20
CHAS. BECKH & SONS. per box	
5 gross, single and ten box lots	0 75 0 80
Star, 4 doz. in package	0 85
" " 6 " "	1 25
" " 4 " cotton bags	0 90

INDURATED FIBRE WARE.	
1/2 pail, 6 qt.	\$4 00
Star Standard, 12 qt.	4 50
Milk, 14 qt.	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" " 2	13 25
" " 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" " 2	9 00
" " 3	8 00
" " 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	2 75
" " round	3 00
Handy dish	3 75
Water Closet Tanks	18 00
DURABLE PAILS AND TUBS	
WM. CANE & SONS, MANUFACTURING CO NEWMARKET. Per doz.	
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish'd	3 25

No 1 tubs	9 50
No 2 " "	8 50
No 3 " "	7 50
YEAST.	
Barm yeast in boxes of 2 doz.	
10c. and 2 doz. 5c. packages,	
per box	2 00
Royal Yeast Cakes, 3 doz 10c.	
packages in case, per case	\$1 95
Royal Yeast Cakes, 3 doz 5c.	
packages in case, per case	1 00

OUR NATIONAL FOODS.	
Desiccated Wheat	pkg. doz 4 lb. \$2 30
" " Rolled Oats	4 " 2 25
Snow Flake Barley	4 " 2 40
Roll'd Wheat Flakes	4 " 2 25
Buckwheat Flour, S. R.	4 " 2 00
Prepared Pea Flour	2 1/2 " 1 80
Baravena Milk Food	1 " 3 00
Patent Prepared Barley	1 " 1 80
Patent Prepared Groats	1 " 1 50
Beef and Barley Extracts	6 oz 2 25
Gluten Flour	4 oz 2 85

HARDWARE.	
ZINC: Sheet	net. 0 06 1/2
IRON WIRE:	
Galv. annealed and oiled and bright	
20 p.c. advance on list	
Barbed wire	net. 0 00
Coil chain, 5-15 in.	net. 0 05 1/2
" " 3 in.	" 0 05
" " 1 in.	" 0 04 1/2
Iron pipe, 50 per cent.	
Iron pipe, galvanized, 25 per cent.	
CUT NAILS, from Toronto:	
10 dy. to 60 dy.	2 65 0 00
8 dy. and 9 dy.	2 90 0 00
6 dy. and 7 dy.	3 15 0 00
4 dy. and 5 dy.	3 40 0 00
3 dy.	C.P. 3 75 0 00
" " "	A.P. 4 25 0 00
HORSE NAILS:	
" " 50 and 10 per cent. from list.	
HORSE SHOES:	
From Toronto, per keg	3 75 4 00
WINDOW GLASS:	
25 in and under	1 55 1 60
26 to 40	1 60 0 00
41 to 50	3 60 0 00
51 to 60	3 90 0 00
61 to 70	4 20 0 00
GUNPOWDER:	
Sporting FF.	" 4 75 0 00
" " FFF	" 5 00 0 00
Canada rifle	" 7 25 0 00
Sporting FF., (in 1/2 lb. tins) per doz.	2 40 0 00
ROPE; Manila	0 14 1/2 0 16
Sisal	0 13 0 00
AXES:	
Peerless & Keen Cutter	7 50 0 00
Leader	7 25 0 00
Lance	7 75 0 00
Queen City	9 25 0 00
Honor Bright, all steel	11 00 0 00
SHOT: Canadian	0 05 0 00
HINGES: Heavy T and strap	0 51 0 00
" " Screw, hook & strap	0 31 0 04 1/2
TIN PLATES:	
1c. 4x20 coke, per box	4 50 4 75

PETROLEUM.	
F. O. B. Toronto	Imp. gal.
Canadian	\$0 16
Caroon Safety	0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	0 23 0 24
" " Water White	0 25 0 00
Photogene	0 27 0 00

DRUGS AND CHEMICALS.	
Alum	lb \$0 02 \$0 03
Blue Vitriol	0 06 0 07
Brimstone	0 02 1/2 0 03
Borax	0 13 0 14
Camphor	0 75 0 80
Carbolic Acid	0 50 0 55
Castor Oil	0 13 0 14
Cream Tartar	0 30 0 31
Epsom Salts	0 01 1/2 0 02 1/2
Paris Green	0 18 0 22
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 18 0 17
Hellebore	5 00 5 50
Iodine	0 40 0 50
Insect Powder	0 08 1/2 0 09
Salpêtre	2 56 2 75
Soda Bicarb, per keg	1 00 1 25
Sal Soda	0 12 1/2

VINEGAR.	
A. HAAZ & CO	
XX, W.W.	0 20
XXX, W.W.	0 25
Honey Dew	0 28
Pickling	0 28
Malting	0 45
THE BADGEROW FALCONER VINEGAR CO	
French Bordeaux	per gal. 0 34
Tarragona	" 0 32
Triple	" 0 30
Fruit Vinegar	" 0 27
Pickling	" 0 28
XXX	" 0 25
Extra XX	" 0 22
XX	" 0 20
X	" 0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts.	2 00
Methylated Spirits	2 00 to 2 25

FISH.	
Frozen Fish:	
Trout	per lb 0 06 1/2 0 07 1/2
Whitefish	do 0 06 1/2
" " Manitoba do	0 07
British Columbia salmon	per lb 0 16
Lake herring	per 100 2 50 3 00
Pickrel	per lb 0 05 0 06
Pike	do 0 04 1/2
Smelts	0 05 0 08
Pickled and Salt Fish:	
Labrador herring, p. bbl	6 00
Shore herring	5 00 6 00
Salmon trout, per 1/2 bbl	4 50
Whitefish	5 50
Lake herring split	2 50 3 00
Dried Fish:	
Codfish, per quintal	5 25 5 75
" " cases	5 00 5 50
Boneless fish	per lb 0 04
Boneless cod	0 06 1/2 0 08 1/2
Smoked Fish:	
Finnan Haddies	per lb 0 10
Bloaters	per box 1 00 1 50
Digby herring	" 0 16
Sea Fish:	
Haddock	per lb 0 05 1/2 0 06
Cod	" 0 07 1/2 0 08
Spring salmon	" 0 20 0 25
Flounders	" 0 05
Halibut	" 0 20

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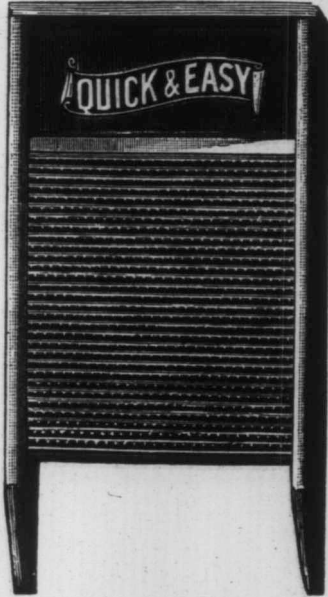
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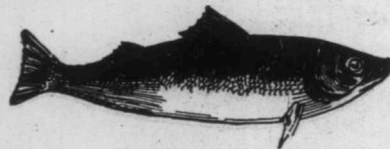
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