

THE CANADIAN GROCER

VOL. XIII.

TORONTO AND MONTREAL, MARCH 10, 1899.

NO. 10.


QUALITY..


When a salesman talks price to you
Ask him about QUALITY

When he talks quantity . . .
Ask him about QUALITY

When he talks merit to you . . .
Ask him about QUALITY

That's the _____
STRONG POINT
in
Colman's Mustard

ZELLER WAFERS

Are our latest novelty. They are really "wafers," thin, dainty, and most delicately flavored. They are delicious for afternoon tea or dessert, and are likely to satisfy your most particular customer. We make ten varieties, including "Cone" and "Cigarette" wafers, which, being rolled, can be filled with cream, custard, etc.

Chas. Gyde,
Canadian Agent,
MONTREAL.

Peek, Frean & Co., LONDON.

The Windsor Salt Co., Limited, Windsor, Ont.

Windsor Salt

The Salt that is made by the Vacuum Process is the salt that doesn't "cake"—Windsor Salt. See how each separate crystal sparkles—hold it to the sun—light—how clean, and white and dry it is. Sifted, purified, reined and re-reined. The crystals don't adhere in the finest salt there. Do your customers complain? Salt won't "run" easily from the salt shaker. The remedy is simple—plain—true. Windsor Salt won't "cake"—it runs easily. A pleased customer is the best advertisement you can have, you know.

The Salt that doesn't
"cake"

supplied to the Canadian trade by
H. P. Eckhardt & Co., Hudson, Quebec, Montreal, Toronto.

and Pure Food Products.
They make new customers, induce more sales, give more satisfaction.

If the name **WINDSOR** is on the label the
condition is fit for the table.
Storekeepers find it profitable to sell

The H. A. NELSON & SONS CO., Limited
MONTREAL, QUE.
55 and 56 Front West, TORONTO.

Sovereign
Matches

Salt and highly
recommended by
all leading gro-
cers.

- And all Grocers' Sundries
- WASHBOARDS
 - CLOTHES PINS
 - CLOTHES LINES
 - TUBS
 - PAILS
 - CHURNS
 - BUTTER PLATES
 - BUTTER TUBS
 - BUTTER PRINTS
 - BASKETS
 - SCOOPS

THE CANADIAN GROCER

Free

on ...
Application.

With the object of bringing under the direct notice of all the leading dealers, who are subscribers to this paper, that singularly choice household Dye

Maypole Soap

we will send a full-sized cake, any color, to any dealer, or the wife of any dealer, who applies to us, and who has not seen or used the article.



Arthur P. Tippet & Co.

MANAGERS and
Agents for Canada.

8 Place Royale, MONTREAL.

When ordering remember--

Stephens' Pickles.

Good, sure profits in handling them, because they always sell for what they are when you first buy them—they do not lose their sharp, piquant flavor, because the Stephens' Vinegar they are pickled in is absolutely pure Malt Vinegar of the highest grade there is, or can be.

Stower's Lime Juice.

"The Lime Juice that draws trade." "No musty flavor to it"—no free acid taste. Acknowledged to be 20 per cent. stronger than any other, because concentrated—purified and re-purified. It sells.

Lazenby's Soup Squares---Jelly Tablets.

Ready-to-use luxuries at the price of the necessities. The Soup Squares for quick, rich, nutritious soup making—the Jelly Tablets for delicately flavored table jellies. Made in England. Used by the nobility there and by economical women everywhere.

Arthur P. Tippet & Co.
Montreal and Toronto.

F. H. Tippet & Co.
St. John, N.B.

Just Listen to This.

The climate and soil of Japan are especially adapted for the growing and cultivation of teas. This, combined with the latest and most improved methods of preparing it for the market, produce the finest teas in the world.



The leaves are so delicate and tender that care should be taken when preparing for drinking that the infusion does not consume more than three minutes.

Over $\frac{2}{3}$ of the tea consumed in America comes from Japan.

Cigar Advertising

is like every other kind of advertising—it pays only when you back it up with *quality* in the cigars you sell. It would be foolish for me to misrepresent the quality of my "Pharaoh" and my "Pebble" Cigars. I am not throwing away my money for the purpose of misleading anyone who reads my advertisements.

In my "Pharaoh" cigar (which retails for 10c.) I can give you quality and workmanship that the most critical smoker in Canada cannot find fault with. In my "Pebble" cigar (which retails for 5c.) you will find that the quality never varies from the one standard that has made it famous—the sample cigar which I would like to send you represents this standard.

**J. Bruce Payne, Mfr.
Granby, Que.**

Want More Business ?

.. Then sell ..

Crown Flavoring Extracts

Quality considered

They are the Cheapest.

Manufactured by

The Greig Manufacturing Co.

456 St. Paul St., MONTREAL.

A Cook is Safe

with that peer of all Corn Meals---
"Gold Dust." A corn meal that decays or turns sour will spoil the baking and the temper of the best cook that lives---it pays to keep on the right side of the cook. A good word from **her** about the corn meal she uses is worth dollars and cents to **you**. Gold Dust Corn Meal cannot decay, and it cannot turn sour--- you know the reason why, we have told you many times. Kiln Drying prevents it absolutely. Had it no other virtues, this point alone should induce you to try it. "A cook is safe" with

**Gold Dust
Corn Meal.**

The Tillson Company, Limited, Tilsonburg, Ont.



NEXT WEEK

WE MAKE A NEW DEPARTURE IN **COFFEE** OUR MEN WILL SHOW YOU OUR NEW PACKAGE, IT IS A "BEAT ALL" HANDY--HANDSOME--GOOD--CHEAP.



LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE
BROOKLYN, N.Y.

Established 1845.

J.Y. GRIFFIN & CO.

Wholesale Produce

Griffin Brand Hams, Bacon and Lard.
LARGEST HANDLERS ON PACIFIC COAST OF CREAMERY AND DAIRY BUTTER, EGGS AND CHEESE.

CORRESPONDENCE SOLICITED.

121 and 123 Water Street,
P. O. BOX 28.

Vancouver.

THE MODERN GROCER



Being the largest makers of Refrigerators in Canada, we make several lines of Grocers' and Household Refrigerators in various styles and sizes. Modern in design, with best principle of dry cold air circulation, best insulation, and zinc lined. Why buy a home made or poorly made article when you can get an up-to-date Refrigerator for less money? For prices and description send for 1899 catalogue.

Ham & Nott Mfg. Co., Limited.
Formerly Knowles, Ham & Nott Co., Limited
BRANTFORD.

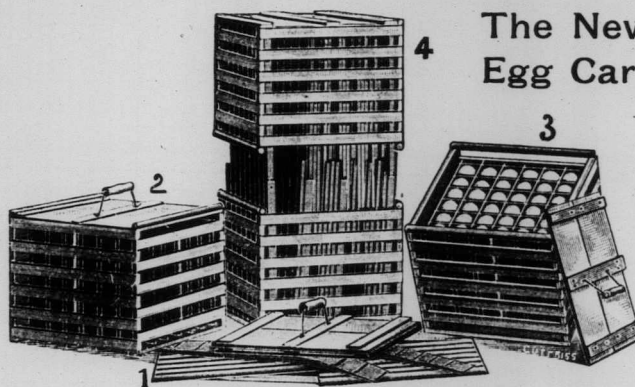


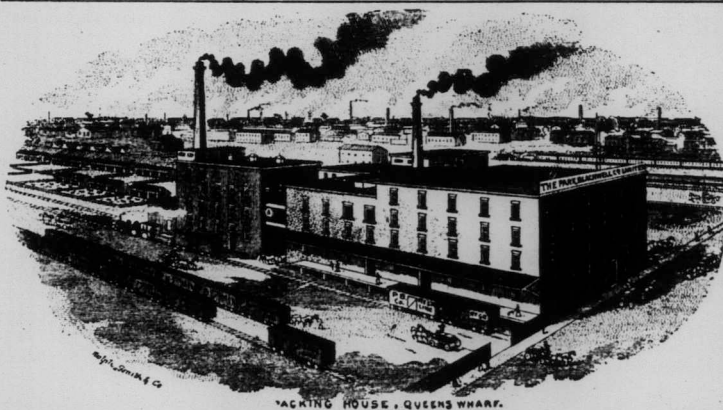
Fig. 1. Folded Flat. Fig. 2. Set up, closed.
Fig. 3. Set up, open. Fig. 4. Shows 1/2-dozen crates packed for shipment.

The Newest and Best Egg Carrier Out.

The Humpty-Dumpty

Has no equal for Farmers' use. Light and durable. Breakages and miscouints out of the question. Handy for carrying anything with fillers removed.

Made exclusively by The...
Dowswell Manufacturing Co., Limited,
HAMILTON, CANADA.



PACKING HOUSE, QUEENS WHARF.

THE PARK, BLACKWELL CO., LIMITED,

Pork and Beef Packers,

TORONTO

Mild Cured Hams
Boneless B. Bacon
Roll Bacon
Pure Lard
Plate Beef
Mess Pork
Dairy Butter
Cheese, D. Apples

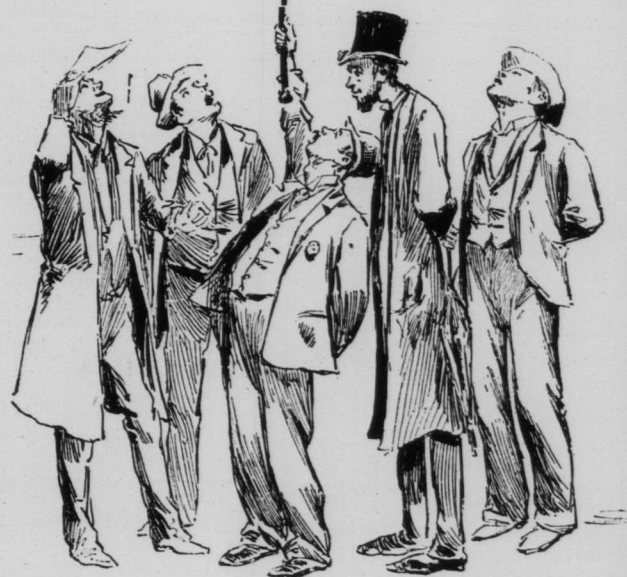
CEYLON AND INDIAN
TEA SALES

Growing Higher and Higher

Ceylon and Indian Teas have quickly come to the top. Ever since their first introduction they have kept steadily climbing. All others have to make way for them. Everywhere, East, West, North and South their sales are growing higher and higher, until to-day they can safely claim first place.

QUALITY alone is responsible for this. It is an established fact that these are the purest, cleanliest, tastiest, and most economical and popular teas the world produces.

They are the only ones with their natural flavor, aroma and color.



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D. Apples

RON '00



TEAS...

We have yet an exceptional range of all growths and grades of tea—well worthy the attention of the wide-awake, progressive merchant. We ask the privilege of submitting samples and await your decision :

OUR STOCK COMPRISES OVER 500 LINES
In ASSAMS, CEYLONS, JAPANS, YOUNG
HYSONS, CHINA CONGOUS, Etc., Etc.

IN VIEW OF THE POSSIBILITY of a duty being placed on tea when the Budget comes down, it will pay you to keep your tea stock complete with the best values going.

BEANS—A carload of choice, cleaned, hand-picked beans, now in stock. Special prices ; 220-lb. sacks (bags free). A splendid substitute for potatoes.

W. H. GILLARD & CO.,

Wholesale Grocers
and Tea Importers

Hamilton, Ont.

The Camping Season
Is Coming . . .

ESSENCE OF COFFEE

IS A REQUISITE.

See that you get



Rose & Laflamme

Agents MONTREAL.



Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES
AND
PURE
OLIVE
OILS.



INDIAN
CURRIES
AND
CHUTNIES.

Makers of High-class

PICKLES
OF
ALL KINDS.



SAUCES
OF
ALL KINDS.

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using **THE GROCER** you cover the field.

THE CANADIAN GROCER

VOL. XIII.

TORONTO AND MONTREAL, MARCH 10, 1899.

NO. 10

CHICORY: ITS MANUFACTURE AND ADULTERATION

By A. Ruffin.

THE substance known in commerce as chicory is produced by roasting the roots of cichorium intybus, a plant belonging to the natural order of Compositae. The plant is generally sown between the middle of April and the middle of May, and the roots are harvested in the autumn.

MANUFACTURE.

The manufacture of chicory requires several very distinct operations: (1) Washing, followed by drying by heat. (2) The division of the cossettes according to their size. (3) The roasting and breaking up, the sifting, the coloring, and the packing. The washing was formerly carried out in a very summary manner, either in great vats or in running water in the neighborhood of the drying places. Now, however, numerous plans of drying apparatus are in existence, and they are identical with those employed in sugar refineries. They are provided with arrangements for separating the roots from stones and other foreign bodies. After washing, the roots are cut up by hand, in the case of the finest qualities, but by machines in other cases. The pieces thus produced are about an inch and a half long, and are placed in the kiln on a large surface of perforated sheet iron. Here the

CHOPPED-UP ROOTS

are spread out in layers eight or nine inches thick, or thinner if the product is to be of extra fine quality. The kiln is then heated, usually by means of coke, and the removal of dried roots and substitution of fresh ones is constantly going on. After this first preparation the roots are known as cossettes. They are sorted out according to their size by means of a bolting arrangement armed with a ventilator which acts upon the cossettes as they are projected on to the iron network of the apparatus. This process is

indispensable for obtaining cossettes which are suitable in all respects for roasting, and while awaiting that operation they should be kept in a dry place and as sheltered as possible from light and currents of air. If the drying has not been properly done the cossettes lose their colour, and change rapidly at the end of a few months. It is a sign that they have been properly prepared if they produce a clear, sonorous noise when stirred. The roasting of the cossettes is done in large coffee roasters, placed under chimneys with a strong draught and moved mechanically, except in some of the oldest-fashioned works, where they are still worked by hand.

NUMEROUS TYPES OF ROASTERS

are employed. They are made of sheet iron and are about a yard in diameter. They turn over a fire of coal or coke, usually the latter. As soon as the cossettes are sufficiently roasted, two per cent. of their weight of butter is added, in order to make them shiny and to make them look like roast coffee. Then after a few turns of the roaster they are shot out, either on to the ground or into large iron vessels, to get cold. They are sometimes allowed to cool in the roaster, after its removal from the fire, another roaster full of cossettes fresh from the kiln taking its place. It is essential in order that the product may be of good quality and easily broken up that the roasting should be stopped at the proper moment, and

AN EXPERIENCED WORKMAN

recognizes the exact point by certain indications, such as the color of the smoke and nature of the smell proceeding from the cossettes. After roasting the cossettes are put into cylinders armed inside with teeth, which break them up. The stuff from the

cylinders is bolted, and thereby separated into powder and grains of different sizes. Everything which does not pass through the sifters is returned to the cylinders to be broken up smaller. After this, for certain qualities of chicory, the coloring or blondissage is effected by mixing the grains with an impalpable powder obtained by the use of very heavy mills. The final process of packing is done either mechanically or by hand.

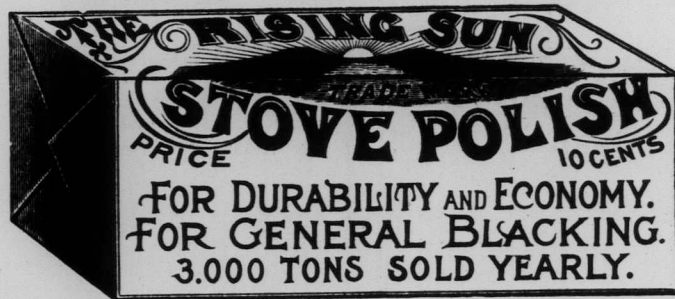
HISTORY.

The Dutch were the first, more than a century ago, to use roasted chicory in preparing an imitation of coffee, of which they retained the monopoly up to 1801, in which year the process was introduced into Liege by M. d'Orban, and into Onnaing by M. Giraud. After this it spread over France, and at the present time there are about two hundred chicory works in that country. The introduction of chicory was furthered in France especially by the wars at the beginning of the century, when attempts were made to replace coffee entirely or partially by indigenous or acclimatized plants.

ALTERATIONS AND ADULTERATIONS.

Properly roasted chicory is of a fine blackish brown color. When badly made or badly stored it changes rapidly. It swells up by absorbing moisture from the air, thereby bursting the packet in which it is contained, and soon becomes covered with mould, consisting principally of *Peicillium galucum* and *Aspergillus glaucus*. In this state it is evidently unfit for food. In spite of its cheapness, chicory has been extensively adulterated ever since it first came into use. In 1818, a sample was found to be largely composed of sand and powdered red brick, and these frauds became so prevalent that, in 1853, and again in 1854, Ministerial intervention took place, and the maximum ash allowable was fixed first at 6 and then at 12 per cent. To facilitate the study of the falsification of roasted chicory,

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

the most rational method is probably to begin by seeing what are the analytical determinations to be made and what variations can be admitted in those analytical results, as shown by analyses of specimens known to be pure. It is, of course, necessary that these variations should be known, inasmuch as the composition of genuine chicory is by no means invariable, depending, as it does, on the nature of the soil in which it is grown and on the way in which the root has been prepared. In testing a sample of chicory, five determinations should be made:

1. Of the substances soluble in hot distilled water.
2. Of the loss of volatile constituents in a current of air at 100° C.
3. Of the ash or mineral ingredients.
4. Of the proportion of ash soluble in water.
5. Of the proportion of ash insoluble in hydrochloric acid.

The chemical examination should be followed by a microscopical one. To determine what percentage of the

CHICORY IS SOLUBLE

in water 15 grammes of it are dried at 100° C., and then ground up in a mortar with water, adding the solvent a little at a time. The whole contents of the mortar are then transferred to a flask fitted with a condenser, and boiled in it for half an hour. The contents of the flask are then allowed to cool, and transferred to a weighed filter. The insoluble matters retained by the filter are washed thereon with boiling water until the filtrate ceases to give any residue on evaporation. The filter and its contents are then dried and weighed; the difference between the weight obtained and tare of the filter gives, of course, the weight of insoluble matter in the 15 grammes of chicory.

The second determination is done by keeping twenty grammes of chicory in an air current of the indicated temperature until the substance ceases to lose weight. To determine the ash, ten grammes of dried chicory are

BURNED IN A MUFFLE FURNACE at a dull red heat. In addition to weighing the ash its color should be noted. This may vary from white to red, according to the quality of the cosettes. The ash is then exhausted with boiling distilled water, and the insoluble portion is dried, ignited and weighed. The proportion of ash soluble in water is then readily obtained by difference. Lastly, the insoluble ash is made into a thick paste with pure hydrochloric acid, and dried at 100° C. The dried mass is then treated with 10 per cent. hydrochloric acid. What remains insoluble is washed, dried, and weighed. The following results have been obtained by these means with pure chicory.

1. Percentage of soluble matter: Maximum, 69.9; minimum, 62.25; mean, 65.4.
2. Percentage of matters volatile at 100° C.: Maximum, 13; minimum, 5.1; mean, 11.4.
3. Percentage of total ash: Maximum, 13.76; minimum, 4; mean, 11.4.
4. Percentage of ash insoluble in water: Maximum, 11.25; minimum, 1.92; mean, 5.8.
5. Percentage of ash insoluble in hydrochloric acid: Maximum, 10.12; minimum, 0.83; mean, 4.93.

All these figures are percentages of the weight of the chicory dried at 100° C.

The author has not succeeded in meeting with several of the adulterations mentioned in most of the special treatises on the subject, such as old coffee grounds, roasted bread, animal charcoal, colored vermicelli, semolina powder, earth, fragments of beet-root, turf, sifted coal ashes, etc., and his results have led him to doubt that commercial chicory is ever sophisticated with inert substances. The presence of silica and earth simply point to insufficient washing of the roots. This operation is made difficult by the more or less irregular and furrowed surface of the roots, especially when the plant has grown in a clay soil.

THE REAL ADULTERATIONS of chicory are with leguminous seeds or

roasted acorns, and such falsifications are by no means uncommon, especially as they are things which are sold by themselves as substitutes for chicory. In 133 samples bought at hazard four were found to be mouldy. Of the remainder, 47 gave a mean total ash of 9.45, the minimum being 5.8 and the maximum 10.9. Of the remaining 82, 45 gave more than 12 per cent. of total ash, the maximum being 43.2 and the minimum 20.5. In all these cases the total ash indicated that the roots had been badly washed. Seven samples were shown by microscopical examination to be slightly adulterated with coffee grounds, 18 were found by the same means to have been mixed with roasted leguminous seeds, nine were seen under the microscope to contain both coffee grounds and leguminous seeds, while three had been adulterated with roast acorns, which revealed themselves to the microscope and also by causing the infusion of the chicory to contain tannin.—Bulletin de la Societe Industrielle du Nord de la France.

NEW TEA STANDARDS.

The new tea standards as agreed upon by this year's board have been sent to Washington for the approval of authorities there, and samples were displayed yesterday to the trade in this city. It was learned by a representative of this journal that the comparison with the present standards was as follows: North China Congou, same; South China Congou, a trifle lower; Foo Chow, about the same, but an extra grade of Foo Chow was made which is lighter drawing; country greens, higher; basket-fired Japans, slightly higher; pan-fired Japan, slightly lower; Japan dust, lower; no standard for sun-dried Japan; Formosa, slightly higher; Ping Suey, slightly lower; and India and Ceylon, about the same. The standard for Amoy will be selected later. The local trade appears fairly well satisfied with the selections, which show little change from present standards.—N. Y. Journal of Commerce.

We have
Advised

Tea buying in Young Hysons, Indians and Ceylons. Our knowledge of **supply** and **demand** urged us. We advocated "facts" not "theories." The advance has come, but we are in a position to give you some **Bargains** if you look our way--someone will have them, as we are selling, in many cases, less than we can buy. Don't take our word for it, compare our values with others.

LUCAS, STEELE & BRISTOL, HAMILTON

JAMES TURNER & CO., Hamilton

Our Coffees once placed always lead to repeat orders.

- "MECCA" . . . The best blended Coffee the world produces.
- "DAMASCUS" A high-grade, rich, full-flavored Coffee, with plenty of body.
- "CAIRO" Heavy bodied, thick drinking Coffee, fair flavor, suitable for hotels, boarding houses, etc.
- "SIRDAR" A fair, pure Coffee, not rank, can be retailed at 25 cents.
- "Old Dutch Rio" Roasted from high grade Rios, always pleases those who like Rio Coffees.

To Port Arthur, Fort William,

and all Railway Points East, in Ontario

FREIGHT PREPAID on 5-case lots

"REINDEER BRAND"

CONDENSED GOODS.

Specials for Lent

Codfish, in Quintals.
Codfish, in ½-Quintals.
Labrador Herrings, in Bbls.
Labrador Herrings, in Kegs.
No. 1. Split, in Kegs.
Smoked Herrings.
Boneless Cod, 1-lb. Blocks.
Quail on Toast, 1-lb. Blocks.

Fresh Herrings, in Tins.
Kipped Herrings, in Tins
Herrings, in Tomato Sauce.
Finnan Haddies, Flat Tins.
Finnan Haddies, Round Tins.
Kipped Chickens.
Shrimps, in Round Tins.

ALL AT ROCK-BOTTOM PRICES.

T. KINNEAR & CO.

49 Front Street E.

Toronto.

OTTAWA RETAIL MERCHANTS.

THE Retail Merchants' Association of Ottawa, on Friday night, March 3, passed a resolution favoring the \$30,000 grant to the Central Canada Fair. The resolution read as follows:

"Resolved, that the retail merchants of Ottawa are in favor of a \$30,000 grant to the fair, and view with alarm any agitation that would tend to mislead the outside public regarding the management of the same. We are in favor of any reasonable expenditure that will keep the association up to the high water mark that it has attained.

"The association regards the fair as the best advertisement that the retail merchants of Ottawa have, and they are strongly in favor of an up-to-date progressive exhibition, and have every confidence in the present management."

The resolution passed unanimously there being no discussion.

The trading stamp question also came up for consideration. The association passed a resolution approving of the efforts of Ald. Lang to have a by-law passed taxing trading stamp companies. It was also suggested that some effort be made to have the merchants themselves control the stamp

business, so that the money expended in them will at least be left in the city. Steps were outlined, but the matter will be taken up at another meeting.

The association also favors the amending of the early-closing by-law so that merchants will have the privilege of keeping open at night from December 15 to 31, and also during exhibition time, providing that it will in no way interfere with the validity of the by-law.

President Lang presided at the meeting, and there was a fair attendance, there being about 11 members present.

WINNIPEG CITY TRAVELERS DINE.

The Winnipeg City Travelers' Association held their fifth annual "At Home" in Unity Hall on 27th ult. The reunion was a very enjoyable event, bringing together about fifty of the most energetic commercial men of the prairie city.

Mr. J. H. Dickie presided as chairman, while Mr. J. Mouat acted as vice-chairman.

The company was seated at nine o'clock at a bountifully laden board, and it was well into the morning before "Auld Lang Syne" concluded one of the best evenings the association ever enjoyed.

At the conclusion of chairman's remarks the toast to "The Queen" was proposed in the customary loyal manner; Mr. Jno. Horne leading in "God Save the Queen," and "Rule Britannia."

The chairman proposed the toast "The City of Winnipeg," which was ably responded to by Ald. J. W. Horne and Mr. Jno. Mouat.

"The Grocery Trade" was proposed by Mr. D. M. Horne, and replied to in fitting terms by Mr. J. A. McKercher.

Mr. W. H. Stone proposed the health of "The Drummers" to which Messrs A. Pratt and W. R. Watson suitably replied.

The time honored toast "The Ladies," was handsomely responded to by six of the smartest young men in the crowd.

Before the gathering broke up, one and all agreed that the meeting was one long to be remembered.

GUELPH GROCERS ORGANIZE.

The grocers of Guelph have organized a society, viz.: The Guelph Retail Grocers' Association. The following officers were installed the other evening:

President, W. H. Millman.
Vice-president, J. A. McCrae.
Secretary, J. Howard Simpson.
Treasurer, Robt. Mitchell.



300 English Stiltons
Prime Condition—8 lb each.

1,500 Canadian Stiltons
White or Colored—8 lb. each.

Perfect in every respect.

Do you want any?

A. F. MacLaren & Co. - Toronto, Canada.

A Post Card will bring
our samples. . . .

TEAS

For "style" and "liquor"
our teas are unequalled.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers

TORONTO

AMONG TORONTO RETAILERS.

Outside Displays.

"The March winds are with us, stirring up the dust in great shape," remarked a city grocer the other day, and then added, in a sarcastic tone: "I suppose some of the grocers are worrying themselves because they have not fresh fruit to catch some of it. The quality of the dust now to be caught is better and richer than the summer article, and there is more of it. It must make some of them angry to know they have no fruit to catch some of it for their customers. Fish makes a good substitute, but there is nothing to equal fresh strawberries or raspberries for catching and keeping a good supply of dust."

The sarcasm of the foregoing is so apparent that all must realize the opinions of the speaker.

As with nearly all "abuses" of the trade, there are two sides to the question of displaying fresh fruit, fish, etc., outside of the shop, where they are exposed to the dirt of the street.

There are two ways of reaching the pockets of either man or woman—one by selling goods cheaply, the other by having the best quality of goods to be had. In other words, either quality or quantity is requisite.

It is safe to say that the only trade

attracted by dusty fruit is that which seeks quantity. A woman sees fruit displayed in front of a store she is passing; she looks or asks for the price, and if she considers it good value, she may order one, two, or a dozen boxes. The display attracts her attention—the value of the fruit caused the sale. Sales effected in this way have come so frequently under my observation that I am compelled to admit the outside display has held its place in Toronto because it has been of some value at least.

The customer who wants quality, however, does not want berries that have been exposed to the sun and rain for hours.

Is it possible to meet both classes of customers? I think so—in the city anyway. The customer who seeks quality generally patronizes one grocer; she calls him her "family grocer." The customer who seeks quantity buys in the "cheapest" market; hers is "catch trade."

In nine, if not ten, cases out of ten the best trade to keep is the family trade, and it is a safe rule to lay down that not a box of fruit should be sent to any regular customer which has been exposed outside. And regular customers should be made to know that they were given fresh, well-kept stock.

As for catch trade, in the majority of cases the buyers so caught are generally after the lowest-priced articles to be had, so

it would be good policy to always have price tickets showing that the goods displayed are the "cheapest to be had."

When such displays are made it is best to have them, of course, so arranged that as little dust, etc., as possible shall find its way to them. The best I remember having seen was very simple. It was partly in the window, partly outside, but could all be seen excellently from the street. The plate glass window front was composed of two parts—top and bottom. The bottom part was attached with sash weights, so that when desired it could be raised. In front of the window was a low table or stand running the full width of the window and reaching to the window floor. From the outside of this stand to the back of the window space there was a gradual slope. This made an excellent display stand for fruit and vegetables.

The dealer who thus left his window open kept his store bright and clean-looking by hanging in front of his shelving, almost from floor to ceiling, red mosquito netting.

There are dealers, however, and in their number are included a big share of the most successful grocers in the city, who scorn the idea of putting their goods "out in the dust," as one of them put it, "to catch trade." They appeal to their customers' desire for purity and cleanliness in all respects, and have as a result secured a class of regular customers who are willing to pay the price asked, because they feel confidence in the quality they will receive.

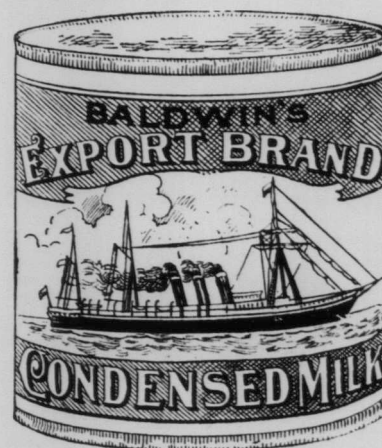
THE RAMBLER.

The wise

Sell



Rose & Laflamme Selling Agents Montreal



A NEW PRESERVING PROCESS.

CONSUL-GENERAL STOWE, writing to the State Department, at Washington, from South Africa, describes the Industrial and Art Exhibition at Grahamsburg last December, and says:

"Fruits as well as meat, fish, &c., are being preserved in an antiseptic fluid which is colorless, odorless and tasteless. In this tropical country, where fruits must be kept sweet until preserved with sugar, this preparation is necessary. I saw a piece of meat that had been simply washed with the fluid which was sweet three days after being killed, while the balance of the animal had to be eaten the day after it was killed.

"I saw fish and fruit of all kinds immersed in open jars, unsealed, that had been there for months, and were as sweet and plump as the day they were caught or picked. In preparing eggs, the following solution is used: One ounce of iodate of calcium to one gallon of water. The eggs are dipped in the solution and allowed to dry; but they show no coating or discoloration and can be kept sweet for six months, and, if placed in lime and salt of equal proportions, can be kept over a year. I mention this preservative for eggs as it may benefit shippers of the United States."

LOW-YIELDING CEYLON TEA.

A CORRESPONDENT of The Ceylon Times writes that journal as follows: "Every little helps at a time like the present, when many estates are existing on a bare margin of profit, and some even working at a loss. My suggestion, which would relieve the market of a certain amount of low-class tea, has, no doubt, been considered by the greater number of estate inspectors, and the obstacle to carrying it into effect is probably the disinclination of the companies to propose to their shareholders a reduction of acreage, and, perhaps, the feeling of private owners that to cut off acreage is to lessen the amount to be obtained by a possible sale; but, if this be the case, it is more or less a delusion, as purchasers nowadays have the figures pretty closely looked into by experts before they venture their capital. My suggestion is not applicable to the high-lying and young coffee districts, but to the old districts, where I know for a fact that there are many hundreds of acres producing only 200 lb. per acre, and under. Such acreage should, I hold, be abandoned forthwith; it cannot hope to make a profit with the most scientific manuring. The method of calculation can be applied to each individual estate, and a study of the sale lists will show that there are a very large number of estates whose average price

is below 35c. per lb. net, at which I have made my calculations. Every million pounds of tea taken off the market at the present time probably adds a cent to the value of the remainder, and it is the low-grade teas which want most relief, and will, I think, most quickly find it in any lessening of the quantity. Reduction of quantity by working for quality does not pay below 3,000 feet; but, at the same time, lessening the quantity in many cases means more room for withering, and, therefore, the best quality obtainable. I take, as a typical example, an estate of 350 acres, in which it is supposed that 50 acres give only 200 lb., and the remainder 400 lb. per acre, and, by abandoning the 50 acres, it is seen that the profits are not lessened, and will probably be increased by the rise in the market, and the better wither:

	350 acres 130,000 lb.	300 acres 120,000 lb.	Decreased Exp'ture
Superintendence at R10 per acre and a conductor.....	4,220	3,720	500
Allowances.....	240	240
Weeding at R1 per acre.....	4,200	3,600	600
General transport.....	50	50
Contingencies.....	600	550	50
Roads and drains.....	350	300	50
Bungalow lines etc., upkeep per lb.....	500	500
Factory and machinery at ½c.....	650	600	50
Tools and baskets, etc.....	150	150
Pruning at R6.....	2,100	1,800	300
Plucking.....	12,500	10,800	1,700
Manufacture at 2½c.....	3,250	3,000	250
Packages at 2½c.....	2,600	2,400	200
Carriage at 1c.....	1,300	1,200	100
Sundry expenses, insurance, etc.....	500	500
Charges in Colombo at 1c.....	1,300	1,200	100
Visiting.....	500	500
	35,010	31,110	3,900

350 acres produce 130,000 lb. at 35c. net =R45,500. Profit R10,490.

300 acres produce 120,000 lb. at 35c. net =R42,000. Profit R10,890.

"It costs in fact 39c. per lb. to produce the 200 lb. per acre, which is sold at 35c."

PERSONAL MENTION.

Mr. W. B. Hogarth, of Tilsonburg, Ont., was in Toronto on business.

Mr. Wm. Spence, general merchant, Niagara Falls South, is making arrangements with a view of going out of business.

Mr. W. Miller, Lucas, Steele & Bristol's city traveler, has joined the Lawry & Son Packing Co., and is succeeded by Mr. Roelossen, of Galt, who served quite an apprenticeship there with that good grocer, Mr. John Sloan, and afterwards with T. J. Doak, Stratford. Mr. Miller had many nice things said of him when leaving, both by the firm and his fellow employees.

A COMMISSION FIRM MOVES.

White & Co., who have for about eight years conducted a commission business in fruits, potatoes, produce etc., in Toronto, have been compelled by the expansion of their business to move from their warehouse at 70 Colborne street, to more commodious premises at 64 Front street east,

HINTS TO BUYERS.

PERKINS, INCE & CO. are, this week, in receipt of shipments of Ceylon and Darjeeling tea.

A. P. Tippet & Co. report a satisfactory increase in the demand for "Maypole" soap.

W. H. Gillard & Co. have just received a shipment of "Ice Castle" oval kippered herrings.

A. P. Tippet & Co. report satisfactory orders for Stower's preparations, already coming in.

D. Gunn, Bros. & Co. report that they have a good stock of hams and eggs for the Lenten season.

An active demand is reported by W. H. Gillard & Co. for their "Aurora" tea in lb. and ½ lb. packages.

The Bee Starch Co. are now sampling Pembroke, Renfrew and the Ottawa Valley districts with their "Bee" brand of starch.

The Eby, Blain Co., Limited, have just passed into stock a car of 3-crown syrup—pure sugar goods—which they quote at close prices.

The Dawson Commission Co., Limited, have received a car of "Yosemite" and "Excelsior" brand navels and two cars of lemons.

Lucas, Steele & Bristol advise that they do not contemplate making an advance for the present in the price of their "Circle" brand tea.

"G. & S." prunes, all sizes, are in store with The Eby, Blain Co., Limited, which, with lines arriving, renders their stock complete.

T. Kinnear & Co. have received shipments of Upton's marmalade in 1-lb. glass pots and 7-lb. pails; also jam in 1-lb. glass pots and 5-lb. tins.

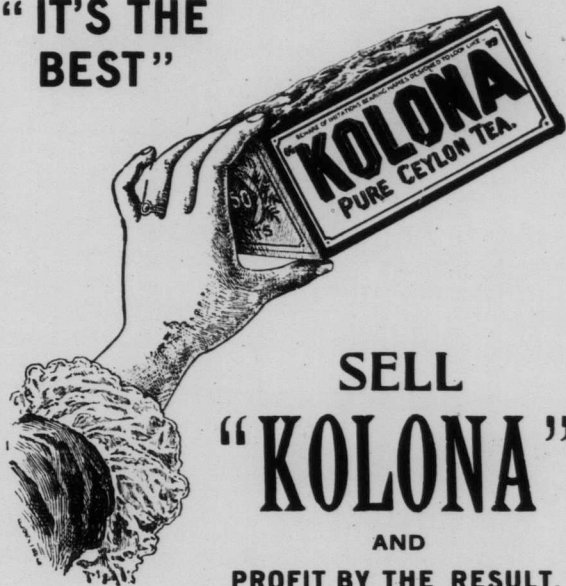
The Foreign Cheese and Importing Co. have just received a consignment of Roquefort cheese direct from France, and are offering it at close prices.

The handsome canister sent out with L. S. & B. coffee is being much admired. This line has been a good advertisement for Lucas, Steele & Bristol.

California ruby prunes, 50-60's; "Harvest" brand prunes, 40-50's; "Monarch" prunes, 40-80's; Oregon prunes, 40-50's, and "Harvest" apricots, are being passed into stock by The Eby, Blain Co., Limited.

The Silverine Manufacturing Co. are putting up a line of writing inks. They are in all sized bottles, both stone and glass. Anyone wishing a sample can procure one by writing the company and mentioning THE CANADIAN GROCER.

"IT'S THE BEST"



SELL "KOLONA" AND PROFIT BY THE RESULT.

Canned Goods.

ALL LEADING BRANDS.

COMPLETE ASSORTMENT.

Close Prices.

Special Quotations

for round lots, f.o.b. factory.

THE EBY, BLAIN CO. LIMITED

WHOLESALE GROCERS, MANUFACTURERS IMPORTERS OF TEAS.

...TORONTO

Williams Bros. & Charbonneau's

PICKLES AND CONDIMENTS

- Fancy Sweet Mixed
Fancy Sweet Gherkins
Fancy Sour Mixed
Fancy Pearl Onions
Fancy Chow Chow
East India Pickles

- Waldorf Catsup
Waldorf B. Beans
French Mustard
Horse Radish Mustard
Arlington Sauce
Tomato Soup
Mince Meat, etc., etc.

Are the best value in high-grade goods on the market.

A TRIAL WILL CONVINC.

A. E. RICHARDS & CO., Selling Agents, HAMILTON

A Few of Our Specials

which will increase trade.

LUDELLA Ceylon Tea

Seely's Extracts

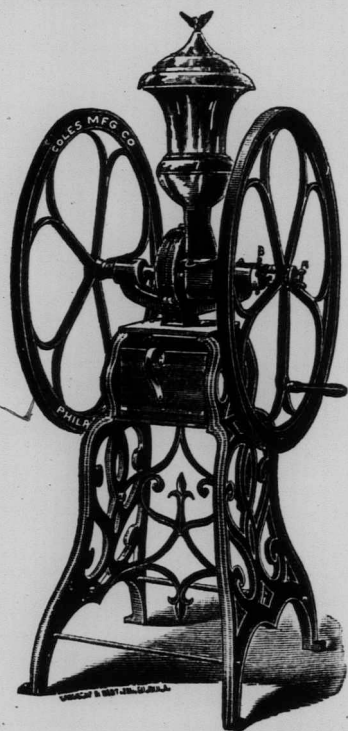
Webb's Perfect Starch

Heinz's Beans, Pickles, Sauces, etc.

Kangaroo Toilet Soap

Diamond Crystal Salt

H. P. ECKARDT & CO., TORONTO.



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18,
Agents: **TODHUNTER, MITCHELL & CO., Toronto.**
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.
PHILADELPHIA, PENN'A.

Your skin likes Wool Soap



"My mama used wool soap."

"I wish mine had."

because it is good to the skin—it simply cleanses, that is all—that's enough—Swift & Co, Chicago, make it, everybody sells it.



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Montreal. Toronto.

THE MacLEAN PUBLISHING CO.
Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

CHEESE ADVANCING.

THE long and anxiously-awaited improvement in the export cheese trade has materialized. Since January, holders of cheese have been reluctant sellers at a level which they considered was less than the goods were worth. But the dealers in Great Britain stubbornly refused to advance their limits, and, as they were successful in shaking out sufficient stock to keep them going, there was no necessity of their doing so. All along, however, there were dealers who refused to sell at what they considered a sacrifice, and, as they controlled what remained for sale in Montreal, matters were at a deadlock until Saturday last, when more inquiry was experienced and cable limits advanced.

A leading circumstance in bringing about this change was the discovery of a fact pointed out a month ago by THE CANADIAN GROCER, namely, that there was a shortage of cheese in the States.

Within the past week this shortage has been made more evident by large purchases of States cheese carried since last fall in bond at Montreal. These goods were

wanted in New York, and sold at 10¼c. in the warehouse at Montreal, which is from ¼ to ½ more than British buyers were bidding for Canadian cheese.

But New Yorkers did not confine their efforts to Montreal. They cabled to Liverpool and London and bid from sixpence to one shilling more than the Englishmen were offering on this side.

It was then discovered that while the latter might talk the market down for their own purposes, yet they were unwilling to back up their words when offered a good price for goods that they already had over there.

This made it clear to holders in Montreal that they might get more money, and results since Saturday have made it evident that the British people at last realize that what cheese remains in Canada is going to cost a good deal more than previous purchases this season.

CIVIC HOLIDAYS AND BUSINESS.

ALTHOUGH the month when civic holidays are held in Ontario is some distance away yet, the time when the different municipalities select the date for the holiday is not so very far distant.

As our readers are well aware, a great deal of dissatisfaction exists among merchants and commercial travelers on account of the different dates which different towns and cities set apart for the holiday in question.

Some have advanced the argument that the Ontario Government should take the matter up and secure legislation giving it the power to fix a date uniform all over the Province. But a holiday so fixed would cease to be civic; it would be provincial.

The difficulty could, however, be overcome if the municipalities, within a certain radius at any rate, would consult with each other and agree upon a certain date for the holiday. The idea might both improve and expand with practice until uniformity in dates is realized.

THE CANADIAN GROCER introduces the subject at this time in order that an expression of opinion might be obtained in regard thereto from merchants and commercial travelers. What is courted is pointed and brief letters, and it is to be hoped a number will be received in time for the next issue of this paper.

DISCUSSING POLITICS WHILE CUSTOMERS WAIT.

WHEN merchants keep customers waiting while they discuss politics or some other pet subject they are riding for a fall.

Some customers may be disposed to be interested in the discussion, but a great many have neither the inclination nor the time to do so.

This article is inspired by a concrete example.

All the clerks in a certain store were at lunch. The proprietor was behind the counter. His hands were deep down in his pockets. There were several customers in the store waiting to be served. But they waited. The proprietor was discussing politics.

After waiting fully fifteen minutes, one of the customers quietly glided towards the door. Just as his hand touched the door latch, the proprietor, without moving from his position, cried: "Is there anything I can do for you to-day?"

"Oh! I'll see you again," replied the customer as he shut the door. Jumping into his sleigh he drove off.

Even this hint was not sufficient to turn the attention of the storekeeper to the remaining customers in his store, and he was only eventually drawn away from the political discussion by an impatient customer summoning up courage to call him away from politics to business.

That same merchant has been grumbling a great deal lately about the dulness of trade in general, and the evil of departmental stores in particular. Is it any wonder?

THE COST OF SELECTED RAISINS.

Advices from Denia received this week are interesting. They state that, at the prices ruling, it will cost over 5½c. per lb. to lay down selected Valencia raisins in Canada.

When it is remembered that the wholesalers here are selling selected raisins at 5⅞ to 5¼c. per lb., not only is an idea of the strength of the primary market obtained, but there is also exhibited the foolishness of importers selling below what they could replenish their stocks of this particular fruit at, which has for some time been in light supply on this market.

CUSTOMS FRAUDS AND METHODS OF TRYING THEM

HON. W. PATERSON, Minister of Customs, a few days ago imposed a fine of \$2,600 upon a manufacturing firm in Toronto for alleged attempt to defraud the Customs.

The case was, no doubt, proved to the Minister's satisfaction. If it had not he would scarcely have levied the fine he did.

But is it the proper thing for the Minister of Customs to be the judge in such cases? We think not.

When the Minister of Customs adjudicates upon such cases he is adjudicating upon cases in which his Department is the plaintiff. In other words, cases in which the Department is both prosecutor and judge. This is contrary to what is the accepted sense of British justice.

But that is not the only basis for objection against the present system. The other is the secrecy with which the present system is carried on. An importer is charged with defrauding the Customs. His case comes for review before the Minister, who gives his decision, for or against the importer, but it is a rare thing indeed that publicity is given to the matter. It is not, perhaps, that the Department takes particular pains to keep the affair from the press; but it certainly does not make any effort in the other direction.

Cases in which persons are charged with defrauding the Government—whether by fraudulent invoices, fraudulent entries or smuggling—should be ventilated, not before the head of the Department, but before a regular court of justice. This would not only do away with Star Chamber decisions, but would result in publicity being given to such cases, which could not be otherwise than wholesome.

Publicly ventilated cases of Customs frauds would be a strong deterrent to attempts at such practices, for there are a great many men who would dread publicity far more than they would a fine of even a few thousand dollars. But trial before a judge would entail, on the case being proven, the punishment of a fine as well as the penalty of publicity.

DRIED APPLE MARKET DEAD.

The demand for dried apples has been satisfied, and, as was anticipated in these

columns, this week ends the abnormal prices which have been ruling this season.

Toronto jobbers are refusing to buy till the market is placed on a basis which may be expected to hold till the opening of next season's business. It is anticipated that prices will eventually settle down at about $4\frac{1}{2}$ c. outside. But for the present there is absolutely no life in the market.

THE SUGAR SITUATION.

THE present situation in refined sugar is undoubtedly a trying one to Canadian refiners, as they have to suffer through no fault of their own, owing to the cutting that is being indulged in at New York.

Owing to the fact that the United States Government allows a rebate of the full duty on the imported raw article when exported as refined, the Canadian refiners are compelled to keep their prices down, or the Canadian market would be made a dumping ground by the sugar Trust and the independent refineries. In fact, it is understood that quite a lot of United States refined sugar has already been sold in Canada, in order to further the illegitimate fight now in progress between the United States refiners.

Raw sugars are higher, and this makes the present position of affairs all the more unsatisfactory to the Canadian refineries. Some round transactions in raw sugar have been recently reported from New York, a lot of 25,000 tons Cuban molasses sugar changing hands at \$2.25 cost and freight, basis 88 degrees. There is a decided scarcity of this grade in the market. In addition to the above the Trust announced that it is proposed to pay as much for molasses sugar over No. 10 Dutch standard in color, as it would for Muscovado. Centrifugals have also changed hands in round lots at $4\frac{3}{8}$ c, yet refined is being sold for less money than the figure named for this class of raw sugar.

CANADIAN PRODUCTS FOR FRANCE.

The Paris Exhibition opens April 15, 1900, and closes November 5 following. Canadians who propose exhibiting must return forms of application for space to the

secretary of the Canadian Commission, Ottawa, not later than June 1, 1899.

It is to be hoped that there will be a good exhibit of the natural products of the Dominion at this exhibition.

Canada's exports to France are increasing, but still, according to the returns of 1897, they have not yet reached in value the sum of \$700,000, in spite of the commercial treaty.

Our chief exports to France for the fiscal year 1897 were: Animals, \$125,014; fish and fish products, \$295,974; lumber and manufactures of wood, \$152,019. It is obvious, therefore, that it is the natural products of the country which a particular effort on the part of Canada should be made to bring before the French people and the people of other nations who will visit the exhibition.

Canadian wines should not be overlooked for the exhibition. While France is a large producer of wines, it is also an importer. Lately it has been importing from Australia, and Canada, in 1897, sent \$1,210 worth of wines and spirits.

CANADIAN PACKERS AND THE RAILWAYS.

THE executive committee of the Canadian Packers' Association met in Toronto on Tuesday and Wednesday, prior to holding a conference with the Traffic Association regarding freight rates.

At present the packers find themselves often much inconvenienced by the freight rates and conditions imposed by the railway companies, and particularly during the winter season.

It is to be hoped that the packers will obtain some satisfaction from their conference with the railway men.

With, perhaps, the exception of the Standard Oil Trust, there does not appear to be any industry in Canada that is without a grievance of some kind against the railways, and the result is injury to both the home and the export trade.

Very little satisfaction is ever obtained from waiting upon the railway men. And what is more, it should not be necessary for the canners or those engaged in any other industry, to take their grievances to them. There should be a railway commission, empowered to not only listen to grievances, but clothed with the authority to compel their removal.

WHEAT UNUSUALLY STEADY.

THOUGH at intervals there have been slight fluctuations in the price of wheat, this article has continued, in Toronto, from August last to the present date, within a range of 70c., the price never falling below 67c., or rising above 74c. in the intervening seven months.

The grain dealer who remembers an instance of steadiness in wheat similar to this must be a veteran, for such another has not come within the experience of one of the oldest millers in Toronto.

The cause assigned for this state of affairs is that there is very little speculative tendency on the part of the general public, and the wheat manipulators of Chicago, New York, etc., have been unable to create a "boom" as has been done nearly every fall or winter.

The collapse of the Leiter boom in Chicago last summer has been a big factor in causing this result. Young Mr. Leiter's fate has, naturally, made the general public fearful of speculating in wheat. It is to be hoped that the lesson will not be forgotten for years to come, and that the price of wheat will be ruled by the laws of supply and demand rather than the dictums of bears or bulls on the wheat exchange.

EXPORT TRADE IN WOOD BOARD.

It is quite possible that an export trade in wood board may be developed.

One factory in Canada, the other day, received an inquiry from a large soap manufacturing firm in England for 2,000 tons, but, through press of business at home, it was unable to fill the order.

It is to be regretted in a way, that this firm could not fill the order, but perhaps there are others who are not so busy with the home trade that they can.

Perhaps the High Commissioner's office in London can be induced to ascertain what the possibilities for doing an export trade in wood board are. Then, no doubt, the factories in Canada will make the necessary provisions for catering for this as well as for the home trade.

THE CURRANT SITUATION.

Advices from Patras, under date of February 20, state that there has been a considerable fall in the price of currants

since the beginning of the year, and that prices on that date were 1s. per cwt. lower than previous figures.

Shipments of currants from Greece to the various consuming countries were, up to the end of January, as follows:

	1898.	1897.	Total net tons 1897-98.
London . . .	27,100	25,500	30,000
Liverpool . .	22,100	21,300	23,000
Out ports . .	7,500	5,000	5,000
New York . .	11,200	10,700	12,500
Canada . . .	1,900	1,400	1,600
Australia . .	3,900	2,600	3,300
Continent . .	28,000	19,500	25,000
France . . .	1,700	1,000	2,300
Trieste, etc.	2,600	2,700	3,300
	106,000	89,700	106,000

EVAPORATED APPLES FOR ENGLAND.

Mr. Harrison Watson, the curator of the Canadian section of the Imperial Institute, London, England, has been in communication with Anderson & Coltman, Limited, 75 Philpot Lane, London, E.C., who inform him that they have decided to push the evaporated apple trade, and would like to hear from Canadian producers of these goods with a view to taking up agencies.

It is to be hoped that those interested in the matter will correspond with Anderson & Coltman.

Mr. Watson, in a letter to the editor of THE CANADIAN GROCER, ventures the opinion that Canada could do more business with Great Britain in this line, and this paper quite agrees with him.

Just what we send to Great Britain in evaporated apples, the trade returns do not show, both dried and evaporated being placed under one classification, namely, "dried apples," and our total shipments under that classification in 1897 were 638,565 lb., valued at \$27,127. Germany, that same year, took 3,678,312 lb., valued at \$118,042, and Holland 699,034 lb., valued at \$23,251. Our exports to all countries were 5,548,385 lb., valued at \$179,504.

FINEST GRADE VALENCIA ALMONDS EXHAUSTED.

It was recently stated that by the end of March stocks of Valencia shelled almonds of the finest grades would be exhausted. Advices received in Toronto this week indicate that these expectations have already been realized, for they state the finest grades are exhausted, while only limited quantities of the other grades remain.

INDIAN AND CEYLON TEA CONSUMPTION.

The total consumption of Indian and Ceylon tea in 1898 was 33,000,000 lb. more than in 1896, 20,000,000 lb. of this being taken by new markets. The production during that period only increased 18,000,000 lb. This means high prices for Ceylon teas.

Ceylon teas in London last week under 8d. rose in value to the extent of a ½d. per lb.

The average price for Ceylon teas in London last week was 8.66d. as against 7.23d. in the same week last year.

EGGS TAKE A TUMBLE.

Last week, note was made of the unusual high price of eggs, and a tumble in quotations was predicted.

The prediction has been abundantly verified, as, since our last issue, there has been a decline of 5c. per dozen, the price to retailers now being 14 ½ to 16c.

The prices now ruling are, however, not sufficiently low to permit of the clearing out daily receipts, so it is likely there will be a further decline of a few cents. On March 11th, last year, eggs were selling at 13c.

TORONTO'S EXPORTS INCREASING.

February was a record breaker in the exporting trade of Toronto. The total exports from this city reached almost a million dollars, and are said to be the heaviest in the history of the Customs House. In fact they came within some \$20,000 of doubling the figures of February of last year. The total value of the exports from Toronto last month was \$910,216, against \$465,248 for February of 1898, an increase of \$444,968. The most remarkable increase was shown in the exports of animals and their produce, which were \$316,753 greater, the exports in these two lines being almost three times what they were in February of last year. Exports of manufactured articles more than doubled, the increase last month being \$123,254.

HIS SILVER WEDDING.

Mr. George McWilliam, of McWilliam & Everist, Toronto, celebrated, on Monday evening, his silver wedding, by giving a supper to a number of his friends. Mr. McWilliam is receiving many congratulations from the trade on the conclusion of his 25th year of married life.

"Do you give due Weight to the Fact" that it is better business policy to give "marked" value to your patrons at a fair profit than commonplace value at an unfair profit?

"SALADA"

CEYLON TEA

leaves a fair but not an exorbitant profit, but it is **So Good** that it **Sells** day in and day out.

32 Yonge St. TORONTO

St. Paul and St. Sulpice Sts., MONTREAL

Ivory Bar

IS PUT UP IN

- 1 lb. bars.
- 2 6-16-lb. bars. } 60 bars in box.
- 3-lb. bars.

Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO. Limited

Evaporated Vegetables

FOR SOUP

Always Ready
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use. Samples sent on application.

Kerr Vegetable Evaporating Co.

Limited

KENTVILLE, NOVA SCOTIA

OLD ESTABLISHED ENGLISH VINEGAR MAKERS

are desirous of appointing first-class agents for Eastern Provinces of Canada.

Apply to **MALT, 109 Fleet St., E.C.**
Care CANADIAN GROCER. (13) LONDON, ENG.

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."** Every consumer should use it because it is the **BEST** and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON, Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

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W. S. Goodhugh & Co., Montreal, " " Quebec.
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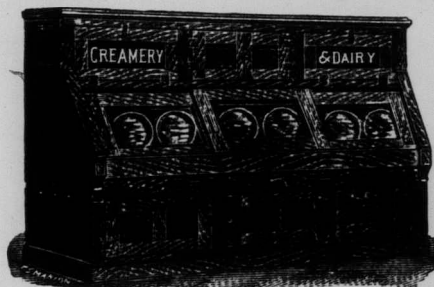
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MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

TORONTO, March 9, 1899.

GROCERIES.

THE wholesale grocery trade of the past week has been a fairly satisfactory one for this time of year. The volume of business is rather better than the average, and the general tone of prices is healthy. There is little more inquiry for canned vegetables, and the price of tomatoes and corn is held slightly higher than a week ago; some of the dealers who had been quoting lower than their fellows have advanced their prices 5c. on these lines, and 95c. to \$1 now represents the price for corn, while 90c. is the ruling figure for tomatoes. There is a fair demand for canned salmon and other descriptions of canned fish. The tea market continues to be a strong feature, there having been a further advance in Indian and Ceylon teas in Great Britain, while scarcely any spot teas of this description are to be had upon this market. Japan teas are steady, and China green strong. The sugar market is in a most satisfactory condition, there being a better trade doing, while prices are stronger, although no actual changes have taken place in quotations on the Canadian market. There have, however, been advances in the outside markets. The foreign dried fruit trade is quiet, with prices, as a rule, steady. Coffees are still somewhat irregular in the outside markets, but there is no change here, and a fair business is being done. In spices, a firmer feeling in pepper is to be noted. Prices on tapioca and rice continue with an upward tendency.

CANNED GOODS.

The inquiry for canned goods is a little better than it was a week ago. During the week a holder of canned tomatoes was offered 87½c. for 500 cases, but refused, his price being 90c. There have, however, been some transactions in round lots at 85c., but as a rule holders do not seem willing to accept this figure. Wholesalers who were last week quoting as low as 85c. have advanced their figures to 90c. and are now firm at that price. This is now the ruling figure to retailers. There has been an in-

creased demand for tomatoes during the past week. The ruling price for corn this week to the retailers is now 95c. to \$1 per dozen, those who were last week willing to accept as low as 90c. having advanced prices 5c. per dozen. The feeling in regard to corn is even stronger than in regard to tomatoes, and there have been some transactions during the past week or ten days in car lots at 90c. f.o.b. factory. The general opinion appears to be that corn is more likely to maintain its price than tomatoes. Peas are meeting with a moderate demand and are unchanged at 75c. per dozen upwards. An increase in trade is to be noted in canned fruits, particularly for peaches, pears and strawberries. There is quite a range in the price of both strawberries and raspberries, the former being quoted at \$1.50 to \$1.75, the latter at \$1.50 to \$1.65 per dozen. This, of course, is due to the character of the syrup in which fruit is put up. There is a good demand for canned salmon for this season and there is

See pages 29 and 30 for Toronto, Montreal, St. John, and Winnipeg prices current.

a fair movement in such lines as canned haddies, kippered herrings, lobsters and sardines. There is a little business being done in canned beans at 75 to 80c. and some round lots are reported to have changed hands at 75c. There is a little business being done in gallon apples at quotations. There have been some sales at \$1.90 to \$2 f.o.b. factory and at 70c. f.o.b. factory for 3's.

COFFEES.

Although the market has been somewhat easier, cables received here state that the market for Rio coffees is a little stronger on the basis of 6c. for No. 7's. The wholesale trade reports a good business for green coffees at former prices.

SUGARS.

There has been a decidedly better feeling in regard to the sugar market during the past week. London cables on Saturday noted an advance of 1½d. in beet, and on Monday there was a further advance of ¾d. In New York, on Monday, granulated advanced ¼c. per lb. All this has, naturally, imparted increased strength to the Canadian market, although no changes have taken place. The demand, while it

has improved somewhat, is still not satisfactory to either refiners or wholesalers. This is probably, to some extent, due to the competition of American refined sugars, which are still coming into this market. The local price for granulated sugar is still \$4.48 for granulated, the product of the Montreal refineries, and \$4.43 for the Acadia. Yellow sugars are quoted at from \$3.93 upwards. There is a nice, bright Demerara crystal raw sugar on the market, which is quoted at 5½c. per lb. Porto Rico raw sugar is quoted at 3½c. to 3¾c. per lb.

SYRUPS AND MOLASSES.

Syrups are moving fairly well, and the demand is chiefly for bright table descriptions. A fairly good portion of the demand is for corn syrup, which is selling as follows: Bbls., 2½c. per lb.; half-bbls., 2½c. per lb.; kegs, 2¾c. per lb.; 3-gal. pails, \$1.20 each; 2-gal. pails, 90c. each. Molasses are moving fairly well, and the New Orleans description is from 1 to 2c. per gal. dearer in the primary market, while local dealers are quoting slightly higher figures also. New Orleans advices report offerings light for prompt shipment.

RICE AND TAPIOCA.

Advices from London just to hand state that the market is very firm for Japan rice, which is scarce. The price of tapioca continues to advance, and there is some speculation being done in this line. Local quotations for both rice and tapioca remain much the same as a week ago.

TEAS.

There is a decidedly strong tone to the tea market. The London market continues to advance, particularly in low grade Indian and Ceylon teas. Mail advices state that teas which were a year ago being bought at 8d. are now selling at 9¼d. The average price at the auction sales of Ceylon teas for the week ending February 23 was 8¾d., against 7½d. for the same week last year. The official estimate of the Ceylon tea crop for 1899 is 125,000,000 lb., against 119,500,000 lb. last year, but the quantity available for the United Kingdom will be but 93,000,000 lb., against 96,000,000 lb. last year. Importers in Canada cannot yet buy on the English market, on account of the relatively high prices ruling there, but local stocks are now practically cleaned up. Consequently, it is likely they will be compelled to go there before long.

There has been a little movement in

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ST. STEPHEN, N.B.

Japan teas during the past week at 15½ to 16c., but the Japan tea trade at the moment is not receiving much attention.

There is a fair demand for China green teas at from 15 to 16c., but holders are not inclined to show samples as they feel sure they will get higher prices shortly for these teas, particularly as there are still some of these descriptions being shipped from this market to the United States. A few hundred packages of China black teas have been shipped during the past week from this market to Nova Scotia. The price obtained is said to be about 1c. per lb. more than could be obtained here.

FOREIGN DRIED FRUITS.

CURRANTS—A little business has been done during the past week for importation at prices which would indicate that the market in Greece is steady. The volume of business, however, for importation has not been large. Wholesalers report a fairly good business in currants, most of the orders received containing some requests for this fruit.

VALENCIA RAISINS—The volume of business is still insignificant and the market is without feature.

PRUNES—Trade is fairly brisk. The demand is chiefly for cheap Bosnia prunes at from 4½ to 5c. per lb.

DATES—There is not much business being done, and we quote 5½c. for Sairs and 6c. for Hallowee.

FIGS—Mat figs are going out fairly well

at 3½ to 3¾c. per lb. Natural figs are quoted at 4½ to 4¾c.

GREEN FRUITS.

There has been a good general demand. Oranges, lemons, bananas, apples and onions are selling actively at firm prices. Californian navels and large 420 Valencias have advanced 25 to 75c. this week. There are no 714 Valencias and very few 420 Valencias offering. Spanish onions are done. Cranberries are in poor demand, and, as stocks are fairly large, a decline of \$1 is noted. Almeria grapes are about done, and, as there is still a demand for them, the price has gone up \$1.

COUNTRY PRODUCE.

EGGS—Since Friday last week the receipts of eggs have continued to increase so steadily that a drop of 5c. in the price of fresh stock has been noted in as many days, and 14½ to 16c. is now quoted. Limed and cold stored are cleared out.

POTATOES—The market is decidedly firm. Some car lots have been sold at from 62 to 68c., f.o.b. Toronto, an advance of from 3 to 4c. The street market is firm at 70 to 75c. per bag.

BEANS—There is a good movement, with prices steady at 90c. to \$1 for medium grades, and \$1.10 for hand-picked.

POULTRY—Receipts are light, but sufficient to supply the demand. Prices are unchanged.

DRIED APPLES—The market is dead. The buyers state they have quit operations

for the season, at the old figures, anyway. Unless some unexpected and improbable demand arises, it is considered that no more business will be done above 4½c. for No. 1 dried stock, which means a drop of 1¼ to 1½c. The evaporated apple market is likewise dull, with prices uncertain.

VEGETABLES—There is no change, except that rhubarb is 25c. dearer, as the hot-house crop is consumed, and the outside crop has not yet come in. We quote as follows: Rhubarb, \$1 to \$1.50; green-house radishes, 40 to 50c. per dozen bunches; spinach, \$1 to \$1.50 per bush.; green onions, 10 to 15c. per doz.; celery, 75c. to \$1 per doz.; lettuce, 20 to 30c. doz. bunches; radishes, winter, 15 to 25c. doz. bunches; cabbage, per doz.; \$1 to \$1.25; parsley, 20 to 25c. per doz. bunches; turnips, 25 to 30c. per bag; beets, 50 to 60c. per bag; parsnips, \$1 to \$1.20 per bag; carrots, 50 to 75c. per bag; onions, Danvers, \$1.25 to \$1.50 per bag; butter squash, \$2 to \$2.50; Hubbard squash, \$2 to \$2.50; red cabbage, 50 to 75c.

BUTTER AND CHEESE.

BUTTER—There is an excellent demand for dairy large rolls and pound prints. Receipts of large rolls are plentiful, but the market can easily absorb more pound prints. These are wanted fresh, however, and stock which has been stored for some time is fully 2c. cheaper than the fresh-made article. The latter is quoted at 17 to 18c. in Toronto, an advance of 1c. over last week. A good local trade is done in creamery, but a de-

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—GOLDEN—

FIGS

are choice eating and cooking Figs. Put up in **1-LB. CAKES**—each wrapped and packed in special Caddies, containing 4-doz. cakes.

◆ Cost you 7½c. and SELL from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or freight prepaid on orders for 2 Caddies to any part of Ontario, to be charged through your Wholesale House.

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Water White
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Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded **Sarnia Water White**. Wholesale only by

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POULTRY

ROLL BUTTER

FRESH EGGS.

Highest prices obtained. Quick returns.

The Wm. Ryan Co. Limited

70 and 72 Front St. East, **TORONTO**

cline of 1/2c. has taken place, owing largely to lower prices for export.

CHEESE—The English market has advanced considerably, and, as stocks are light in Canada, the feeling is very stiff. An advance of 1/2 to 1c. per lb. is noted. The idea for late makes is 10 to 10 1/2c. per lb. A carload changed hands at 10c. per lb.

FISH.

The receipts of frozen fish from Manitoba are greatly short of the demand, which is excellent, largely on Lenten account. Whitefish, pike, and trout are 1/2c. dearer. Fresh perch are done. We quote: Frozen salmon trout, 7 1/2 to 8c.; Man. whitefish, 7c.; Man. perch, 5c.; Man. pike, 5 1/2c.; Man. pickerel, 6c.; fresh whitefish, 8c.; trout, 8 1/2c. lb.; steak cod, 6c.; flounders, 4c.; fresh herring, 4c. per lb.; St. John herring, \$1.35 to \$1.40 per 100; Labrador herring, \$5.75 per bbl. and \$3.25 per half-bbl.; Digby herring, 10 to 11c. per box; Halifax herring, \$1.60 to \$1.75 per 100; split herring, \$5 per bbl. and \$2.75 per half-bbl.; cod, in 1-lb. blocks, 6 1/2 to 7c. per lb.; boneless fish, 4 to 4 1/2c. per lb.; boneless fish in 1-lb. blocks, 5 1/2 to 6c.; fresh-water herring, 6c. per basket; ciscoes, 6c. to \$1.25; haddies, 6 to 7 1/2c. per lb.; fresh haddock, 6c. per lb.; oysters, \$1.25 to \$1.35 per gallon, or \$7.50 to \$8 per large pail.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Wheat is 2c. cheaper than last week, and is now quoted at 68 to 68 1/2c. for both red and white at middle freight stations. A good business is being done on the local street market. We quote: Wheat, white, 73 to 73 1/2c.; red, 73c.; goose, 68 to 68 1/2c.;

Direct shipment of (Choice Pea Beans.)
CURRANTS from **PATRAS**
just received. Orders solicited. Apply, **JAS. R. SHIELDS**, Board of Trade, **TORONTO.**

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Write us for **SALT** of any kind.
Also **SALTPETRE**, car lots or less.

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Allow us to suggest that it is now time to place your Easter order for **SMOKED MEATS, LARD,** etc. The **MAPLE LEAF** Brand is unsurpassed in cut, cure and general excellence.
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We buy Dried Apples. Send us samples and we will offer you.

Correspondence Invited.

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Attention: Do You Handle NUTS?

Special Values
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Prunes
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ALMONDS
WALNUTS
PEANUTS
PECANS

In Shell
and
Shelled

ALSO—Oranges Lemons Bananas
White Beans Onions Tapnet Figs

IT MAY PAY YOU TO CORRESPOND WITH,

CLEMES BROS. - - Toronto

peas, 64 to 66c.; oats, 35c.; barley, 46 to 47c.; rye, 57c. No. 1 hard Manitoba is steady at 80c., Toronto freights.

FLOUR—There is no change. We quote as follows: Manitoba patents, \$4; Manitoba strong bakers', \$3.70; Ontario patents, \$3.70 to \$3.80; straight roller, \$3.15 to \$3.25, Toronto freights.

BREAKFAST FOODS—Rolled wheat is 10c. cheaper; cornmeal, 10c. dearer. There is no other change. A good business is reported. We quote: Standard oatmeal and rolled oats, \$3.80 in bags and \$3.90 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$4; pot barley, \$4.

HIDES, SKINS AND WOOL

HIDES There is no change in prices, but the feeling is decidedly weak. We quote cowhides as follows: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c.; Steer hides are worth ½c. more. Cured hides have declined ¼c., now being quoted at 9c.

SKINS—We quote calfskins nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheepskins and lambskins are steady at 90c. to \$1.

WOOL—There is no change. Fleece is unsteady at 15c., and unwashed easy at 10c.

SEEDS.

The market for both alsike and red clover is easier; 25c. decline being noted for both. Red clover is now quoted at \$3 to \$3.25, and alsike at \$2.50 to \$3.75, at outside points, though 25c. more might be had for extra choice lots.

SALT.

No change in price is to be noted. The demand is good. We quote at Toronto: Carload lots, \$1.05 per bbl., and 65c. per sack of 200 lb.; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells, we quote F.O.B., barrels, 75c.; sacks of 200 lb., 45c. English salt is quoted at 48¾c. per sack of 154 lb.

MARKET NOTES.

Cheese is ½ to 1c. dearer.

Whitefish, trout, and pike are ½c. dearer.

Potatoes have advanced 3 to 4c. per bag.

Alsike and red clover have declined 25c.

Rolled wheat has declined 10c.; cornmeal is 10c. dearer.

New laid eggs have declined 5c. Held stock is cleared up.

Ceylon and Indian teas continue to advance in London.

Dried apples are not wanted at 1½c. below last week's figures.

The "Salada" Tea Company shipped a carload of tea to Buffalo on Monday.

Cal. Navels and large 420 Valencia oranges have advanced 25 to 75c. per case. There are no 714 Valencias left, and ordinary 420 are about done. Almeria grapes

are \$1.00 per keg dearer. Cranberries are \$1.00 to \$1.50 dearer.

The Dawson Commission Co., Limited, want to buy a few carloads of turnips and potatoes.

Some of the wholesale houses in Toronto are this week quoting canned tomatoes and peas 5c. per doz. dearer.

QUEBEC MARKETS.

MONTREAL, March 9, 1899.

GROCERIES.

THERE has been a fair trade doing in groceries during the week, the movement being improved as compared with last week. Sugar continues much the same, though the unsettled feeling outside is bothering local refiners. Syrups and molasses furnish no particularly striking feature. In canned goods, corn is rather easier than it was. Rice is firm, as last noted, and foreign advices indicate continued strength. The same remarks apply to spices. There has been more inquiry for coffee, and quite a fair degree of activity is noted in the tea market.

SUGAR.

There has been little change in the situation of the outside raw sugar markets since last report, prices being about the same as they were a week ago. Private cables from London report the market for cane quiet but firm, and beet steady with an upward tendency. Raws are active in New York also. The local market for the refined article is without any new feature. Demand is still slow, but refiners report that their advices from the west indicate that stocks are very low, and for this reason they anticipate a better trade during the course of the present month. The tone of the market is steady and prices show no change.

SYRUPS.

There is nothing new to note in the syrup market. Business is still very quiet, and prices rule about steady at 1¾ to 2¼c. per lb., as to quality at the factory.

MOLASSES.

There is little to relate in regard to molasses. Business during the past week has been exceedingly quiet, and, in the absence of transactions, it is somewhat difficult to quote prices, for round lots, after the cutting which has been indulged in during the past two weeks. Late advices from Porto Rico report the market higher, and it is said the crop will show a shortage of, at least, 40 per cent. in high grades. The

yield in the English islands is also estimated to be lower, some reports placing the shortage at 25 per cent. for medium grade. A private cable from Antigua the other day quoted molasses at 20c., cost and freight net land and gauge.

CANNED GOODS.

An easier feeling has prevailed in the canned goods market lately. This is especially the case with corn, and some large sales between houses of 500 case lots have taken place at 90c. per doz., and the range may be quoted at 90 to 95c. according to the size of the lot. Tomatoes have been quiet, with no quotable change, and the same can be said of peas. There has been little doing in salmon, offers still being made of cohoes at \$3.75 f.o.b. Coast

RICE.

In sympathy with the continuous strong advices from abroad, the rice market is very firm, and prices have a distinct upward tendency, though no active change has yet taken place. Mail reports from Bremen note a strong market, and state that estimates of the export surplus of the Burmah crop have been further reduced 75,000 tons, and that present indications were that the total shortage would reach at least 400,000 tons. Offerings of Patna and Siam rices are light, with extreme prices asked. Demand here is quite brisk.

DRIED FRUITS.

There has been little change in dried fruits, and the market is largely a nominal one, in the absence of any movement in business.

SPICES.

The spice market continues firm, and pepper, ginger and cloves have been active with an upward tendency. Tapioca has also ruled strong at the advance recently noted. A late cable quotes this article at 16s. 3d. landed here c.i.f.

COFFEE.

There has been a better demand for coffee, and a fair amount of business is reported. Sales of small lots of Maracaibo have taken place at 12c., and several 100-bag lots of low-grade Santos at 8c. These prices are, of course, for unground bag coffee in straight lots.

TEAS.

The market for Japan teas is very firm, and values on new crop teas are expected to open higher. A round lot of medium Japans, which was offered at 14c. about 1



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Our stock of **TEAS** is complete and includes the following:

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Right Prices, Extra Quality.

Are you interested?

Samples and prices on application.

S. H. EWING & SONS, Wholesale *only,* **MONTREAL**

days ago, was placed lately at 14½c., with more inquiry for the same class of goods at that price. Medium grades have sold quite freely also, at 15½ to 18½c. There is still an inquiry for Pingsuey gunpowder at from 10½ to 14c., and several sales have taken place within that range. In blacks, quite a few cheap Congous have changed hands, but business in this class of goods is restricted by the fact that stocks are in small compass. Ceylons continue steady.

GREEN FRUITS.

There has been a fair trade in green fruits during the week. Oranges show some change, Valencias having advanced about 25c. per box, while Californian navels are also 25c. per box higher. All varieties of oranges are in fair demand. Lemons range within the limits of prices last quoted, but for future delivery, an easier feeling is noted, owing to supplies near at hand. Cranberries are in light demand, and Almeria grapes are very scarce. A few lots of pineapples are selling at 20 to 30c. each.

APPLES.

There has been no change in the apple market, prices ruling firm at \$3 to \$4.50 per barrel.

FISH.

The fresh fish market continues steady with a good inquiry for all sorts. Fresh

caught haddock are selling at 4½c., while fresh herring sell from \$1.65 to \$1.75; tommy cods, smelts, and dore are unchanged.

Pickled fish are scarce and firmly held. No. 1 herring range from \$4.75 to \$5 per bbl. and \$2.50 per half-bbl. No. 1 green cod are higher at \$6.25, and stocks are light. B.C. salmon, are quoted at \$12.50 to \$13 per bbl. and No. 1 lake trout, \$4.50.

There is no change in smoked or prepared fish. Haddies are strong at 7 to 7½c.; and dressed cod, 7 to 7½ for large, and 4c. for small.

COUNTRY PRODUCE.

EGGS—There was a weak feeling in the egg market to-day owing to the liberal receipts, and prices broke 3c. per dozen. The demand was only fair, and chiefly for small lots, at 18c. per dozen. The stock of limed and cold storage eggs is now well cleaned up, and quotations are withdrawn. In regard to fresh, the prospects are, if the present fine weather continues, prices will go still lower.

POULTRY—In dressed poultry, trade was again quiet. A few small lots were received, which met with a slow sale, but prices show no change. We quote: Fresh killed turkeys, 11c.; frozen, 9 to 9½c.; choice fresh killed chickens, 9½ to 10c.; western frozen,

mixed stock, 5½ to 6c.; ducks, 8 to 9c., and geese, 6 to 7c. per lb.

MAPLE PRODUCTS—The demand for small lots of maple product is fair, of which the offerings are ample, and sales of syrup in small tins were made at 55 to 60c., and sugar at 6 to 6½c. per lb. No new maple syrup or sugar have been received yet, but some is expected in a few days. The crop this year is not likely to be large, owing to the little snow during the winter.

HONEY—In honey, trade was quiet, and the market featureless. We quote: White clover comb, in 1-lb. sections, 8 to 8½c.; dark, 6½ to 7c.; white extracted, 6 to 6½c., and dark, 5 to 5½c.

BEANS—There was nothing new in beans. The demand is slow and only for small lots to fill actual wants. We quote: Choice hand-picked, 95c. to \$1 per bushel; primes, 85 to 90c.

ONIONS—Continue in good demand with prices firmly held at \$2.75 to \$3 per bbl.

PROVISIONS AND DRESSED HOGS.

The demand for provisions continues to be of a limited character; in consequence, the market remains quiet and without any new feature to note. We quote as follows: Canadian pork, in barrels, \$15 to \$15.50; pure Canadian lard, in pails, 7¼ to 7½c. per lb., and compound refined

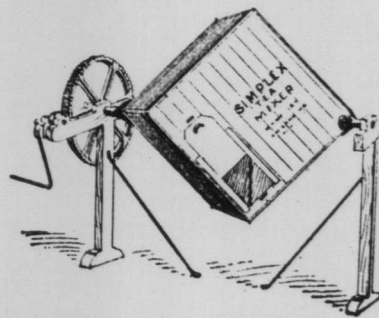
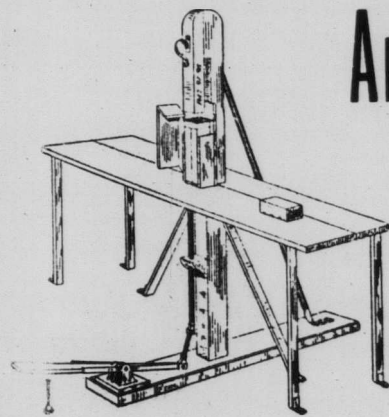
Armeda Tea Packer and Simplex Mixer

Mr. Halford, proprietor of the "Social" Ceylon Tea, uses the Armeda Packer and Simplex Mixer and says they are complete in every particular.

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If you handle Tobaccos at all why not sell those that pay you a Good Profit?

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AT
THESE:

"Anchor"—13-oz. plug—11 cuts to the lb., @ 39c.
"Club" —5's and 10's to the lb., @ 41c.
"Atlas" —8's and 12's " " @ 44c.

(All made from choicest Burley Leaf.)

NOTE.—Freight prepaid on 5 pkgs., one kind or assorted; also Tobacco Cutter free.

Order
Through
Your Jobber

JOLIETTE TOBACCO CO., JOLIETTE, P. Q.

F. W. HUDSON & CO., Ontario Agents, TORONTO.

at 5 to 5½c. per lb. Hams, 10 to 12c., and bacon, 10½ to 11c. per lb.

There was a fair demand for small lots of nice bright dressed hogs, and sales of such were made at \$5.50 to \$5.60, but held stock met with a slow sale at \$5 to \$5.25 per 100 lb.

FLOUR, GRAIN, ETC.

GRAIN.—The grain market was again quiet to-day and without any new feature of note. The demand from shippers was slow, owing, no doubt, to the soft tone of cable advices and little business was done. At western and eastern points of Toronto the feeling in coarse grains was easier, but no actual change in prices can be recorded. Oats on spot ex store, are quoted at 34¼c. to 34½c.; buckwheat at 57c. to 57½c.; peas at 73c., with holders asking 77c. afloat here May.

FLOUR.—There was nothing new in the situation of the flour market. The demand is of a hand to mouth character and prices rule about steady. We quote: Winter patents, \$3.75 to \$4; straight rollers, \$3.50 to \$3.60; in bags, \$1.65 to \$1.75; Manitoba patents, \$4 to \$4.25; strong bakers', \$3.70 to \$3.90.

MEAL.—Business in rolled oats in a small way was fair, and prices rule firm at \$3.75 to \$3.80 per bbl.

FEED.—A fairly active trade continues to be done in feed, and, as supplies are not

excessive, prices are sustained. Ontario white wheat bran, in bulk, sold at \$15 to \$15.25, and shorts \$15.50 to \$16 per ton; Manitoba bran, \$16; shorts, \$18, and mouille, \$18 to \$25 per ton, including bags.

HAY.—The tone of the market for baled hay is steady, but trade at present is dull. We quote: No. 1, \$5.50 to \$6; No. 2 extra, \$4.25 to \$4.75; No. 2, clover mixture, \$4; clover, \$3.50 to \$3.75.

CHEESE AND BUTTER.

CHEESE.—More activity has been noted in cheese since Saturday, and in addition to inquiry for United States goods, there was quite a lot of business transacted in Canadian negotiations that were opened Saturday being closed Monday for a line of 3,000 boxes eastern makes at 9¾c. up, the bulk of the lot realizing 9½ to 10c. As a consequence of this change in tone, holders are asking more money, and bids of 10c. have been refused for western makes, holders naming their figure at 10¼c., in fact, some holders are not in the market at all at present, as they firmly believe that the market is going still higher. The public cable was unchanged at 49s., but that it was no criterion was evident from the news received from New York, that more money had been bid in Liverpool on United States goods for reshipment across to this side and refused.

BUTTER.—Remains quiet and steady, with

a good local demand quite sufficient to keep prices steady at 20 to 20¼c. for creamery; 15½ to 16c. for western dairy rolls, and 14 to 14½c. for tub dairy.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., March 7, 1899.

ALREADY, there is a noticeable improvement in business, and all are looking forward to a good spring and summer. The weather is mild, which favors early business. New Porto Rico molasses has been on the market for some time, and seeds were landed this year earlier than usual. Our friends across the line are already pushing sales for fall. In hardware and in dry goods early buying has been the rule for some years, and competition is pushing the same rule into groceries. Brooms hold firm at the advance spoken of in our report last week, and even higher prices are anticipated. Cream of tartar is much higher, having made a sudden move this week.

OIL.—There is a fair business at even prices. There is so much business to be done, and it is difficult to increase it. This is particularly the case in burning oil, but lubricating and paint oils give promise of a better demand this spring than usual, in

EXTRA FANCY ARLINGTON HEIGHTS CALIFORNIA NAVELS.
EXTRA CHOICE VALENCIA ORANGES, all sizes.
EXTRA FANCY and FANCY MESSINA LEMONS.
CHOICE YELLOW DANVER ONIONS.

Prime Quality, free from frost and Prices Right.



Hugh Walker & Son

Fruit and Commission
Merchants

GUELPH, ONT.

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

The Following Brands
Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO

OLD OHUM.

SEAL OF NORTH CAROLINA.

OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

ATHLETE.

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E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B.

Etc., Etc.

Wholesale trade only.

The

DAWSON Commission
Co., Limited

FRUIT, PRODUCE AND

COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special
efforts to make these sales mutually profitable. They are
held every Wednesday.

McWILLIAM & EVERIST

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.

MOST people think there is no
Bacon like our **FAMOUS ENGLISH BREAKFAST BACON**,
and they are right. But we have another
line, the **SELECT BREAKFAST BACON**.
If it is a matter of price with you, try it,
and your customers will ask for it again.

F. W. FEARMAN COMPANY

Limited

HAMILTON, ONT.

TARTAN TEA

The finest Ceylon and Indian Teas in the handsomest packages on the market. Selling well,
and always increasing. You should have some of this business.

BALFOUR & CO. Wholesale Agents **HAMILTON**

The Quality
of **CLARK'S MEATS**

Satisfies consumers everywhere.

YOU NEED THEM!

Now is the time to get the best
prices on ...

Dried Apples

If you send them to the right address—

66 ESPLANADE WEST.



\$5 per Case, 64 Packages.

HAVE YOU TRIED

"BEE" STARCH

...FOR...

Collars and Cuffs?

Will not injure finest fabric. Requires no Cooking.

BEE STARCH CO.

Canadian Branch:

Stanstead, Que.



Free

Send for particulars regarding free
Automatic Selling Machine for the
sale of Adams' Tutti-Frutti Gum.

Address

Globe Automatic Selling Co.

13 Jarvis St., Toronto, Ont.

G. F. & J. GALT

PACKERS
OF THE

BLUE RIBBON TEAS

42 SCOTT ST. TORONTO. CELEBRATED

creased manufacturing through the Province affecting the demand.

SALT—English coarse salt continues to arrive freely, each weekly steamer bringing 6,000 or 7,000 bags, besides that which is shipped through to the west. Little as yet has been stored here by importers, but outside points have been well stocked, and many local holders have been supplied. The quality of the Liverpool factory-filled, or at least some brands, is very fine, and is arriving in splendid condition. Outside dealers should be sure and have their orders in before the steamers stop running early next month, as prices will tend higher. We quote: Liverpool coarse, 38 to 40c.; English factory-filled, 80c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—As the season advances some wholesalers are looking for stock, particularly tomatoes, though some hold good stocks. Corn is also inquired for. Peas show no change. Salmon is firmly held. Stock is not large, and there is every prospect of higher prices. Lobsters are scarce, but the high price has affected sales. Fruits begin to move more freely. Peaches are held firm. While meats are lower than last fall they are firm at present quotations, and it is expected somewhat the same conditions as last year will rule. In kippered herring and finnan haddies, stocks are light and prices firm. Domestic sardines have a fair movement. Stocks of scallops are light.

GREEN FRUITS—With the warmer weather business is more active and market is firm. Valencia oranges have a large sale, and price tends rather higher. In Californians, there is but limited sale and the price is easy. There are very few Jamaicas or Floridas offered. Lemons, which continue to have a large sale, are low. In apples, very few are held, and even for poor stock high prices are obtained, and there is a fair sale. Cranberries have but light sale; chiefly offered in bushel boxes. Bananas tend to move more freely.

DRIED FRUITS—Prunes still have the chief sale. The 25-lb. box Californians are preferred. Some good French and Bosnia are offered at low prices. In raisins little is doing, and prices are easy. Demand is for loose muscatels, and seeded currants have a fair sale at even prices. In figs, there is very light movement. Dates are firm. In evaporated apples stock is light and firmly held. There is but a fair sale. Dried are

dull, though quite firmly held. In onions, stock is small and full prices are asked. Dealers begin to look forward to the arrival of Spanish. In peanuts high prices still rule.

SUGAR—There is a very steady sale at even prices. Dealers have small stocks both of American granulated and foreign yellows, but the big end of the trade is in the sugars refined by the Maritime refinery. There is quite a firm feeling with increased demand expected.

MOLASSES—For the past two weeks new Porto Rico has been offered. Arrivals so far are light; quality is good and prices quite high and firmly held. Little change expected until direct importations arrive. In Barbadoes, the market is about bare, and little if any new is expected within a month. New Orleans is firmly held. Late importations have been of particularly good quality. Syrup has little sale, and very little stock is held.

PRODUCE—Eggs, this week, have again turned higher, and are scarce. There is a good sale. Arrivals are now of good quality. Butter is firmer, particularly for best stock, but there is little advance, and it is very difficult to get prices up, even for late-made creamery. In cheese, there is light sale at even prices, and prices continue below those quoted west.

FISH—The season for frozen fish is about over. Sales are active, but the stock cannot be got. There have never been as light arrivals of frozen herring during a winter. Fresh cod and haddock keep scarce, so finnan haddies are about out of the market. The stock of dried fish is light, and prices, particularly for codfish, are firm. Pickled herrings are scarce and high. Smoked are quiet. Boneless move more slowly. There is no large business in any line. A few gaspereaux have been caught, but the price is still high. Few are packed until later, the early catch being either sold for bait or sold fresh or smoked. They are a large catch here; as a rule, over 20,000 bbls. are caught. But few lobsters are sent here. We quote as follows: Large cod, \$3.75 to \$3.80; medium, \$3.70 to \$3.75; pollock, \$1.75 to \$1.80; Grand Manan pickled herring, \$1.95 to \$2 ½-bbl.; Canso, pickled, \$5 per bbl.; boneless fish, 3 ½ to 5c.; cod, 7 to 7 ½c.; finnan haddies, 5 ½ to 5 ¾c.; smoked herring, 6 to 7c.; spring shad, \$3.75 to \$4 ½-bbl.; fall shad, \$4.75 to \$5 ½-bbl.; Shelburne, \$3.75 per bbl.; Grand Manan herring, \$3.70 to \$3.80 per bbl.; quoddy, \$3.50 per ½-bbl.; frozen smelt, 5 ½ to 6c.; frozen pollock, 1 ¼ to 1 ½c.; frozen cod, 2 ¾ to 3c.; frozen haddock, 2 ¾ to 3c.; gaspereaux, \$2 to \$3 per 100; lobsters, small, 3 ½ to 4c.; do., large, 10 to 12c.

PROVISIONS—There is but a fair demand for barreled meats. Pork and beef are firmly held. Eastern competition tends to drive the western out of the market, and in beef, Canadian has increased sale. Large sale easy, with quite a range in price.

FLOUR, FEED, AND MEAL—Flour in local market tends easier, and there is but a fair sale. Oatmeal is rather higher, with oats firm. In cornmeal, the price is lower, and sale is large. Feed continues hard to get. Hay is low. Beans are lower in this market; fair stocks held. Barley and split peas are higher here; there is a fair stock. Blue peas have an improved sale. Dealers are giving particular attention to seeds, and already there have been quite large arrivals. Prices rule lower than last year. A large quantity is handled here. In timothy seed,

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

“THE GROCER'S MANUAL.”—An 850 page Book on Shop Work, Branch Management, History, Source and Nature of Every Article sold by Storekeepers, etc.; and other neglected considerations. Full particulars and specimen page mailed free. J. T. Law, Publisher, 2 Salisbury Street, Liverpool, Eng.



TENDERS.

SEALED TENDERS, marked “For Mounted Police Provisions and Light Supplies, Yukon Territory,” and addressed to the undersigned, will be received up to noon on Wednesday, 5th April.

Printed forms of tender, containing full information as to the articles and quantities required, may be had on application to Superintendent A. B. Perry, N.W. Mounted Police, Vancouver, B.C., or at the office of the undersigned.

No tender will be received unless made on such printed forms.

The lowest or any tender not necessarily accepted. Each tender must be accompanied by an accepted Canadian bank cheque or draft for an amount equal to five per cent. of the total value of the articles tendered for, which will be forfeited if the party declines to enter into a contract when called upon to do so, or if he fails to complete the service contracted for. If the tender be not accepted, the cheque will be returned.

No payment will be made to newspapers inserting this advertisement without authority having been first obtained.

FRED. WHITE,

Comptroller N.W.M. Police

Ottawa, 21st February, 1899.

(11)

The DETECTIVE AND CONFIDENTIAL AGENCY.

Room 12, Janes Building,

75 Yonge Street - - TORONTO

Investigate all matters in secrecy—Burglary, Robberies, Fires, Embezzlements; Lost Friends Located; Legal and Private Reports; Movements of Employes or Friends.

THE COWAN RAMSAY CO., LIMITED IMPORTERS OF TEAS

and packers of the
celebrated

“Walla Galla” Tea
in lead packets
and “Clubhouse”
in 50 and 100 lb. tins.

These brands are registered, and the quality guaranteed by us.

All orders promptly attended to.



SECTION OF GENERAL OFFICES AND SAMPLE ROOM—CHASE & SANBORN, MONTREAL.

HISTORY OF COFFEE (CONTINUED)

IN 1714 a plant was presented by the magistrates of Amsterdam to the French King Louis XIV.

This plant was carefully nursed, and from this source plants were forwarded some years later to the French West Indies, and from these all the coffee found in the Western Hemisphere derives its origin.

The Parisians immediately adopted the drink, and it became the fashionable beverage of Paris. It could only be indulged in by the wealthy few, as the price was exorbitant. It is stated that a sum equivalent to \$15,000 per year was expended for supplying the daughters of Louis XV. with the beverage.

The English owe to Mr. Edwards, a Turkish merchant, their knowledge of coffee. This gentleman about the year 1650 brought to England a Greek youth who used to prepare the drink for his master; the latter, however, finding that the novelty began to attract too many visitors to his home, gave the boy his liberty, and enabled him to open a coffee house of his own.

At first it met with violent opposition; it was denounced as a "vile drink," "poison," etc. A heavy tax was imposed upon it by the Legislature, but, notwithstanding all opposition, the beverage constantly gained ground, and coffee houses were as plentiful in London as at Constantinople.

Across the water the custom jumped, and the infant United States commenced to nourish its strength from the coffee-pot; and in no place in the world probably are the influences more healthful, the effects more happily displayed than in that country, especially at the "Old French Market" in New Orleans. The coffee vendors are distributed throughout the market place and streets, and are kept as busy as bees supplying cups of coffee to the European, Creole, New Englander, the Westerner, who, standing side by side in the open street, forget caste, and sip the nectar.

The coffee houses of New York are intimately associated with the history of the city. Here were gathered the leading literary, professional and business men who discussed the leading topics of the day while sipping their cups of coffee.

But the coffee house is a thing of the past. The more pretentious club house has taken its place, and the lovers of coffee are forced to the restaurant for their favorite drink.

CHASE & SANBORN

Proprietors, "Seal Brand" Coffee.

MONTREAL

Continued on this page in
next issue of The Grocer.

CURRENT MARKET QUOTATIONS

March 9, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER AND CHEESE

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Dairy, choice, large rolls, per lb	15½	16	12	14
" " " pound prints.....	16	18	17	18
" " " tubs, best.....	13½	14	16	18
" " " tubs, second grade	10	12	14	16
Creamery, tubs and boxes.....	20	20½	18	20
" " " prints.....	21	22	20	22
Cheese.....	10	10½	10	10½

CANNED GOODS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Apples, 3's.....	\$.90	\$ 1.00	\$.85	\$.90
gallons.....	2.40	2.75	2.00	2.20
Blackberries, 2's.....	1.40	1.70	1.40	1.70
Blueberries, 2's.....	.80	.90	.75	.85
Beans, 2's.....	.70	.95	.75	.95
Corn, 2's.....	1.05	.95	1.00	.85
Cherries, red, pitted, 2's.....	2.00	2.35	1.85	2.25
Peas, 2's.....	.85	.90	.75	.80
" sifted.....	.85	1.00	1.10	1.15
" extra sifted.....	1.00	1.25	1.20	1.25
Pears, Bartlett, 2's.....	1.50	1.75	1.50	1.70
" 3's.....	2.25	2.40	2.00	2.40
Pineapple, 2's.....	2.10	2.40	2.40	2.50
" 3's.....	2.50	2.60	2.50	2.60
Peaches, 2's.....	1.75	1.90	1.50	1.60
" 3's.....	2.50	2.75	2.40	2.60
Plum, green gages, 2's.....	1.50	1.55	1.30	1.55
" Lombard.....	1.30	1.50	1.20	1.50
" Damson, blue.....	1.10	1.30	1.00	1.40
Pumpkins, 3's.....	.75	.85	.70	.80
gallon.....	2.10	2.25	2.10	2.25
Raspberries, 2's.....	1.50	1.90	1.50	1.65
Strawberries, 2's.....	1.50	2.00	1.50	1.70
Succotash, 2's.....	1.10	1.15	1.15	1.10
Tomatoes, 3's.....	.95	1.00	.90	1.00
Lobster, tails.....	2.50	3.00	2.50	2.60
" 1-lb. flats.....	2.75	3.00	3.00	1.25
" ½-lb. flats.....			1.65	1.85
Mackerel.....	1.30	1.35	1.30	1.35
Salmon, sockeye, tails.....	1.15	1.25	1.40	1.60
" " flats.....	1.30	1.45	1.50	1.60
" " Horseshoe.....	1.20	1.25	1.50	1.60
" " Clover } tails.....	1.20	1.55	1.60	
" " Leaf } flats.....	1.45	1.60	1.60	1.15
" Cohoes.....	.95	1.00	1.05	1.15
Sardines, Albert, ¼'s.....	10½	11	11	13
" " ½'s.....	20	21	20	21
" " Sportsmen, ¼'s.....	11½	12	12½	12
" " ½'s.....	19	20	21	20
" " key opener, ¼'s.....	10	11	10½	11
" " ½'s.....	16	18	18½	23
" " other brands.....	23	35	16	17
" P. & C., ¼'s.....	23	25	23	25
" " ½'s.....	33	36	33	36
" " American, ¼'s.....	4	5	5	4
" " ½'s.....	9	11	11	10
" Mustard, ½ size, cases				
50 tins, per 100.....	9.00	11.00	10.00	11.00
Fruit in glass jars.....				4.25
Haddies.....				1.00
Kippered Herrings.....	1.40	1.50	1.15	1.60
Herding in Tomato Sauce.....	1.85	1.45	1.20	1.60

GREEN FRUITS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Oranges, Valencias, 714's.....	\$.375			3.50
" 420's, large.....	3.25	3.50	6.75	7.00
" ordinary.....			3.50	4.00
" Mexican, per box.....	2.75	3.25		
" Jamaica, per bbl.....	4.25	4.50		5.50
" California Navels.....	3.25	3.50	3.75	4.00
" Marmalade.....			2.75	3.25
Lemons, Messina, new, p. box.....	2.25	3.00	3.00	3.25
Bananas, per bunch.....	2.25	2.75	1.65	2.25
Apples, per bbl.....	3.00	4.00	2.50	4.50
Cranberries, per bbl.....	5.50	7.00	6.00	7.00
Sweet Potatoes, bbl.....	3.50	4.00		
Albion Grapes, per keg.....	5.50	7.50	10.00	11.00
Spanish onions, per crate.....	.75	.80		1.35
Danvers onions, per bbl.....			3.00	3.50
Red Weathersfield onions, bbl.....			3.00	3.25
Tomatoes, per 100.....				4.00

SUGAR

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Granulated (St. Lawrence, 100-lb. ctn.).....	\$4.35		\$4.48	4¼
Granulated, Acadia.....	4.35		4.43	4¼
Patent, 100-lb. ctn.....	5.45		5.48	5¼
" in 50-lb. boxes.....	5.55		5.58	
Extra Ground, 100-lb. ctn.....	5.05		5.35	
Powerful, bbl.....	4.80	5.12½	5.25	5¼
Phenax.....	4.20		4.33	
Cream.....	4.20		4.33	
Extra Bright.....	4.10		4.23	3¾
Bright coffee.....	4.10		4.13	3¾
No. 2 yellow.....	3.90		4.03	3¾
No. 2 yellow.....	3.80		3.93	3¾
Trinidad.....				3¾

SYRUPS AND MOLASSES

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Syrups.....				
Dark.....	13¼			
Medium.....	2	30	32	
Bright.....	2½	35	37	
Honey.....			40	
" 25-lb. pails.....	90	1.00		
" 38-lb. pails.....	1.20	1.40		
Molasses.....				
New Orleans.....	30	26	45	28
Barbadoes.....	30			29
Porto Rico.....		38	42	32
Antigua.....				25
St. Croix.....				27

CANNED MEATS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Comp. corn beef, 1-lb. cans.....	\$1.50	\$1.40	\$1.50	\$1.50
" 2-lb. cans.....	2.65	2.50	2.60	2.50
" 4-lb. cans.....	5.10			
" 14-lb. cans.....	18.55	18.00	8.75	9.25
Minced callops, 2-lb. can.....	2.60	2.60	2.75	2.80
Lunch tongue, 1-lb. can.....	3.50	3.20	3.25	3.00
" 2-lb. can.....	6.70	6.75	7.00	5.80
English brawn, 2-lb. can.....	2.80	2.60	2.80	2.75
Camp sausage, 1-lb. can.....		2.50	2.50	
" 2-lb. can.....		4.00	4.00	
Soups, assorted, 1-lb. can.....	2.00	1.50	1.40	1.50
" 2-lb. can.....	3.00	2.20	2.25	2.30
Soups and Bouill., 2-lb. can.....	2.00	1.80	1.75	1.80
" 6-lb. can.....	1.70	1.65	1.70	1.75
Sliced smoked beef, ¼'s.....	2.25	2.80	2.95	3.25

COUNTRY PRODUCE

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Eggs, new laid.....	23	24	14½	16
" limed.....	15½	16		16
" held or cold stored.....				18
Poultry—chickens, dressed.....	*10	40	65	25
Geese, per lb.....	6	7	6	50
Ducks, per pair.....	*8	9	50	40
Turkeys, per lb.....	11	10	12½	10
Honey, comb, per doz.....	80	1.35	1.50	1.75
" light color, 60-lb. tins.....	8	8½	6	8½
" 5 and 10-lb. tins.....	7	8	7	8
" buckwheat.....	6½	7	3	4

FRUITS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Foreign—				
Currants, Provincials, bbls.....	4¼	4¼	4½	5
" " ¼-bbls.....	4¼	4¼	4½	5
" " Filletras, bbls.....	4¼	4¼	4½	5
" " ¼-bbls.....	4¼	4¼	4½	5
" " cases.....	4¼	4¼	4½	5
" " ½-cases.....	4¼	4¼	4½	5
Patras, bbls.....	6	6	6	7
" " ¼-bbls.....	6	6	6	7
" " cases.....	6	6	6	7
Vostizas, cases.....	5½	6½	5	6
Dates, boxes.....	5¾	6	5½	6
Figs, 10-lb. boxes, per lb.....	15	20	18	20
" 28-lb. boxes, ".....			28	16
" Mats, per lb.....		3½	3¼	
" Naturals, per lb.....		8	8½	
" Naturals, boxes.....			12	
Prunes, California, 40's.....	11	10	11	12
" " 50's.....	9¼	8½	9¼	8½
" " 60's.....	8	8	8½	8
" " 70's.....	7½	7½	7¾	7
" " 80's.....	7	6¾	7	7½
" " 90's.....	6½	6	6½	6½
" Bosnia, B.....			7	
" " C.....			6½	
" " D.....			6	
" " U.....			6½	
Raisins, Valencia, off stalk.....	4	4	4¼	5
" " Fine off stalk.....	4½	4½	4¼	5
" " Selected.....	5½	5	5½	6
" " Layers.....	5¾	5½	6¼	5¼
" " Sultanias.....	11	13	10	12
" " California 3-crown.....	6¾	7	7½	7
" " 4-crown.....	7½	7¾	8½	8
Domestic—Apples, dried.....	6	6½	6	6½
" " evaporated.....	9	9½	9½	10
Cal. Evaporated Fruits—				
Apricots, 25-lb. boxes.....		18	19	18
Peaches.....		10½	15	

PROVISIONS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Dry Salted Meats—				
Long clear bacon.....	7½	8	7	9¼
Smoked Meats—				
Breakfast bacon.....		12	10½	10¾
Rolls.....		9	8	8¼
Hams.....	10½	13	10	10½
Shoulder hams.....		10	7½	7¾
Backs.....		10	10¾	9¾
All meats out of pickle 1c. less.				
Barrel Pork—				
Canadian heavy mess.....	15.50	16.50	14.00	14.50
" " short cut.....			14.50	15.75
" " Clear shoulder mess.....			13.00	13.00
Plate beef.....			11.00	13.00
Lard, tierces, per lb.....		7	6¾	7
Tubs.....		7	6¾	7
Pails.....		7	7¾	7
Compound Pails.....	5	5½	6	6½
Shortening, in 60-lb. tubs.....			7	7¼
Dressed Hogs.....	5.00	5.65	4.75	5.10

HARDWARE, PAINTS AND OILS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Wire nails, base.....	2.35		2.40	
Cut nails, base.....	1.75		1.75	
Barbed wire, per 100 lb.....	2.55		2.50	
White lead, No. 1.....	5.50		5.62½	
Linseed oil, raw.....	50		50	
" " boiled.....	53		53	
Turpentine.....	68		67	



Hudson's Soap

A FINE POWDER. IN PACKETS ONLY.
Will wash more clothes, and do more work in much less time than any other Soap.

SOAK YOUR CLOTHES
with HUDSON'S, and the Dirt will slip out with about half the usual labour.

R. S. HUDSON,
34, Chaboulez Square,
MONTREAL.

Used in all the "Happy Homes of England."

"The Big Two"
Trade Winners
Grand Mogul Tea
Grand Mogul Baking Powder

will win you back the trade you have lost by selling other brands. No mistake about this. Scores of merchants tell us so, and we believe them, so will you.

T. B. ESCOTT & Co.

Sole Agents

London, Ont.

Ceylon and Indian
Teas

Shipments arriving daily, bought before the advance.

Get our prices before buying.

Warren Bros. & Co.
TORONTO.

THE B. C. PROVISION HOUSE
VANCOUVER, NELSON,
VICTORIA, REVELSTOKE.

F. R. STEWART & CO.
Wholesale Dealers in
Butter, Eggs, Cheese, Dried and Fresh Fruits, etc.

Canadian Agents for HONDI Ceylon Tea.
HEAD OFFICE, VANCOUVER, B.C.

NEW CUSTOMERS

secured by selling

THE FRAGRANT...

"MAGNOLIA"

CEYLON TEA

Dissatisfied customers a thing of the past

BEST TEA. BEST PROFIT.
MOST ATTRACTIVE PACKAGE.

GEORGE FOSTER & SONS

Wholesale Grocers,
BRANTFORD, ONT.

CHOICE
GRENOBLE

WALNUTS

A direct shipment just to hand.

PERKINS, INCE & Co.

TORONTO.

NOTHING BUT
THE BEST

Cocoa
Chocolate

Coffee
Spices

Baking
Powder

TODHUNTER,
MITCHELL & CO.

Importers, Manufacturers

TORONTO

antoba
d B.C.

0 \$1.00
10 10.00
20 20.00
30 30.00
40 40.00
50 50.00

WINDOW DRESSING.

THAT there has been a great deal of preaching done upon the subject of window dressing, I know full well, writes Edith R. Gerry in *Printers' Ink*, but it would seem that even those who thoroughly realize the power of advertising have not accorded just importance to this valuable branch of publicity. Window dressing is just as important as newspaper advertising. In fact, it is almost an indispensable part of advertising, playing the part of the poster much better than the poster does itself. It should have as careful attention as the newspaper advertising. It should be in the hands of a man just as capable as the advertising manager; and, moreover, one who fully appreciates the fact that advertising is the steam which propels the engine of business. In one way window dressing is certainly more valuable than newspaper advertising may ever hope to be, because, although it has not so much certain "circulation," its display is much more prominent, and it places the real article right in one's eye, and we all know how much quicker pictures tell a story than type, even if the type is read, and very many people will look in windows who will not read advertisements. In many of the large stores there is a capable man in charge of this branch, but he is usually treated as an alien. He has to fight to hold his own, and is looked upon in the light of an usurper who is trying to "do" everybody, and must be promptly squelched.

The windows of a store are like the index to a book—they tell what is within. If they are judiciously and artistically arranged, so that the effect is attractive and interesting, the impression is one which will be pleasantly remembered, even if it is not acted upon at once. We are most of us influenced by effect. It is only the artistic or scientific mind that tends to dissection, and because a window is attractively dressed it does not follow that a window must be richly dressed.

Very many people before deciding just what they want to buy, and where they want to buy it, "look in the windows." especially is this true of the class who have not the time to do their gazing by daylight, but must gaze at night after the stores are closed. All merchants concede that the real profit lies with these people, and certainly every endeavor should be made to make it as easy as possible for them to part with their money. The shades should be up at night and the lights bright. This will always attract the attention of those who pass, even if they are not thinking of such things, and will prove very effective advertising. These passers-by will purchase sometime, and then it is pretty sure to be at the store whose window display has attracted and pleased

them most, notwithstanding the fact that the other stores may have advertised the same goods in the newspaper columns.

And window arrangements should be frequently changed. Make a woman think she will see something different in the windows every time she passes your store. She will learn to look for them and greet them as old friends. If I were building a store, I would have it situated in an open space and surrounded with glass from top to bottom. In every available space I would have merchandise artistically displayed, and the whole brilliantly lighted.

Please don't squelch your window-dresser. Respect him, and treat him as liberally as you do the all-conquering advertising manager. If you yourself are divided into proprietor, advertising manager, window-dresser, etc., be sure that the window-dresser part of you is as large and as active as the others. It will pay.

THE NEW TEA REGULATIONS.

A circular has been issued to collectors of Customs containing consolidated instructions regarding adulterated teas, part of which reads as follows:

The following instructions respecting the prohibition of adulterated teas are issued for the guidance of Customs officers, in the place of Memo. No. 954 B. and Memo. No. 998 B., which are hereby cancelled:

1. All teas or goods described as tea in respect of which samples are to be taken for examination or test or which are suspected to be prohibited, shall not be released from Customs control until it is decided that such teas are not prohibited under the Customs laws.

Decision as to the quality of tea presented for entry at the Customs will be rendered by the Department with all practicable despatch.

2. Samples of the following classes of imported teas, when entered for consumption, shall be sent to the Department of Customs at Ottawa to be tested, before such teas shall be released by the collectors, viz:

(a) All teas from the United States not accompanied by Customs certificates of fitness for consumption in the United States.

(b) All tea dust.

(c) All China green teas costing, when landed in Canada, 14c. per lb. or less.

(d) All other teas costing, when landed in Canada, 12c. per lb. or less.

Note.—The cost of "consigned teas" is to be estimated at the export price abroad (f.o.b.), with transportation charges added. In the absence of bills of charges, 2c. per lb. may be estimated for freight and charges from the country of growth to Canada.

H. P. Eckardt & Co. are quoting prices on canned beans which will interest live buyers.

A SCIENTIFIC AND ARTISTIC INVENTION.

If there is one thing a woman yearns for it is change, but it is not everyone who can afford the luxury of brand new dresses, blouses, ribbons, laces, etc., etc., and, therefore, it came about that Maypole Soap was invented. With a few cakes of this wonderful soap, what transformations can be effected, and the dainty results to be obtained with literally no trouble, would be absolutely astounding were we not to take into consideration the giant strides which Science has taken during the 19th century: Science and Art having once joined hands there is small wonder that their combined efforts have met with such marvellous success. Up to a short time ago the process of dyeing was a positive torture to the thrifty housewife who recognized that cleanliness was not only a virtue next in value to godliness, but it was also an essential from an economical point of view. To obtain a pure and even tint, and a dye which can be used on all materials alike, whether they be silk, satin, cotton, wool or mixtures, the ideal is that prepared with soap. Maypole Soap is the only home-dye which fills the requirements demanded by all modern and up-to-date women, it insures absolute cleanliness and equality of colour. Maypole Soap is easy, quick, fast and effective. No other dye can equal it and therefore none can beat it.

The Canadian depot of the Maypole Co. is at 8 Place Royale, Montreal, and the well known firm of A. P. Tippet & Co. are managers.

THE E. B. EDDY CO., LIMITED.

At the annual meeting of The E. B. Eddy Company, Limited, in Hull, satisfactory reports were read and adopted, and the following officers reelected for the current year: President, E. B. Eddy; vice-president, S. S. Cushman; secretary-treasurer, W. H. Rowley. During the year ended 31st December last the turnover was \$1,800,000.

John Cunningham, grocer, Pembroke, Ont., is retiring from business.

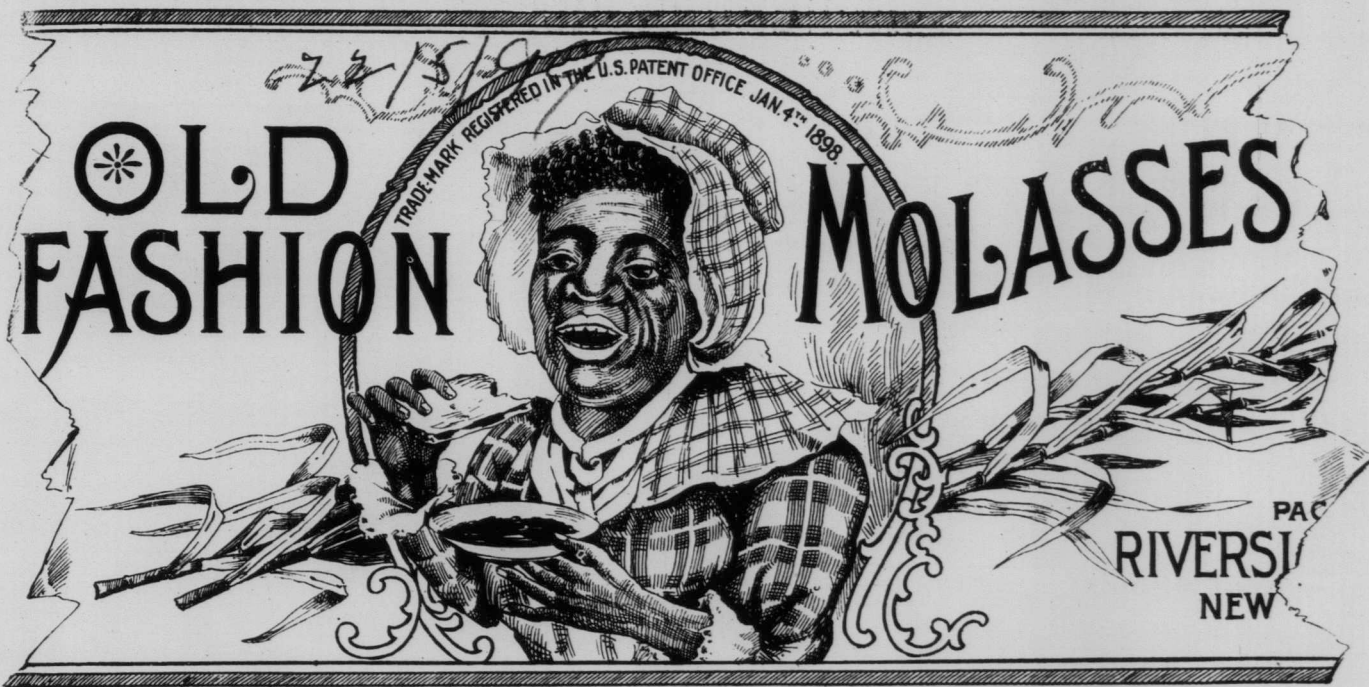
The C. P. R. land sales for the month of February aggregated 2,000 acres, for which \$14,000 were realized.

It is reported that John Hoskins intends opening up a grocery and general notion store in Sutton, Ont.

Two starch factories are to be opened at St. Luce, Que., this spring, the centre of the potato growing district.

H. P. Eckardt & Co. report a shipment of light sugar syrup, barrels and half-barrels.

Special values in Young Hyson teas are being offered by H. P. Eckardt & Co.



From NEW ORLEANS

NO FERMENTATION
NO LEAKAGE
NO LOSS OF TIME
NO LOANING OF JUG

Up-to-date Package.

2-lb. tins, 3 doz. per case, ONE DOLLAR per doz.

Dunbar's Choice Open Kettle Louisiana Molasses.

1/2 Gallon tins, Cases of 1 doz., \$4.50 per doz.
1 Gallon tins, Cases of 1/2 doz., \$8.00 per doz.

Dunbar's Figs in Cordial.

Pint Glass Jars. 1 doz. per case, \$9.00 per doz.

Dunbar's Preserved Figs, in heavy syrup.

1/2 Pint Glass Jars. 2 doz. per case, \$4.50 per doz.
1 1/2 lb. tins, 2 doz. per case, \$3.75 per doz.
3/4 lb. tins, 2 doz. per case, \$2.25 per doz.

Dunbar's Fresh Dwarf Okra.

2-lb. tins, Cases of 2 doz., \$1.40 per doz.
3-lb. tins, Cases of 2 doz., \$2.00 per doz.

Dunbar's Louisiana Cove Oysters.

1-lb. tins, Cases of 4 doz., \$1.00 per doz.
2-lb. tins, Cases of 2 doz., \$2.00 per doz.

Dunbar's Shrimps and Tomatoes.

3/4-lb. tins, Cases of 4 doz., \$1.80 per doz.

Dunbar's Barataria Shrimps, dry packed.

1-lb. tins, Cases of 4 doz., \$1.40 per doz.
1 1/2-lb. tins, Cases of 2 doz., \$2.50 per doz.

G. W. DUNBAR'S SONS

Packers of Canned Goods and Table Luxuries

NEW ORLEANS, LOUISIANA.

Hudon, Hebert & Cie., Agents, Montreal

THE JAPAN TEA CONTROVERSY.

Editor CANADIAN GROCER,—I am sorry to have again to trouble you upon the question of the increased imports of Japan tea, but the "Salada's" last statement leaves no alternative, as they challenge me to come out "flatfooted" and say that the firm I represent has not had teas consigned to Smith's Falls and shipped from thence to the United States, but on this point they are also entirely wrong.

The firm I represent has shipped no teas to the United States from Smith's Falls or any other Canadian point. All the teas we have shipped to Canada have gone into jobbers' hands and are mostly consumed, as large repeat orders have been refused, stocks in Japan being exhausted. It may also interest your correspondent to know that our firm has sold more tea in Canada during the past season than in any previous one. The shipments referred to, viz., Canada to the United States, during 1897-98 were very largely increased by a quantity sent into the United States by jobbers and others to take advantage of the United States duty.

The consumption of Ceylon and Indian teas has increased of late years, but investigation would prove that these teas have taken the place of China blacks and greens, and that there has been no decrease in Japans where they have been principally consumed heretofore.

The following tea market advices just to hand show still further increase: "Total to January 31, 1898, 8,766,861 lb.; total to January 31, 1899, 12,011,691 lb. Increase this season, 3,244,830 lb. Market closed."

C. M. BERNARD.

Toronto, March 6, 1899.

A MEDAL FOR MUSTARD.

J. & J. Colman, Limited, are keeping up to the standard of excellence they long ago set themselves. At Grahamstown, in Cape Colony, an exhibition was held recently, and writing of their exhibit, a correspondent advises us that it was the best in the show from a commercial point, and that the giant mustard tins and cardboard boxes of starch came in for much admiration. Our Grahamstown contemporary, The Journal, in its issue of July 5, writes: "Messrs J. and J. Colman, Limited, London, have a first-class and interesting exhibit of their famous mustard, starch, and blue, which is displayed in a very tasty manner, and the mammoth tins are so constructed as to come in for a variety of uses after they are emptied of their contents." By later advices we learn that the firm have been awarded the gold medal. There is no slackness here or depending on the reputation acquired in the past, and we are glad of it.—Commerce, London, Eng.

BUREAU OF BUSINESS INFORMATION.**PROPERTIES FOR SALE OR WANTED.**

WANTED—A \$3,000 TO \$5,000 STOCK OF general store goods in exchange for unencumbered village property in Ontario; balance, if any, cash; all correspondence confidential. Box 270, Globe Office, Toronto.

GROCERY STOCK FOR SALE—A SNAP. Address Box 23, Sarnia, Ont.

GENERAL STORE BUSINESS—STOCK ten thousand; large turnover; good town; rare chance for quick mover; good reasons for selling. Apply Box 590, Globe, Toronto.

WANTED—PROVISION MERCHANTS. An old established English firm of provision merchants of 70 years' standing, doing a large business with the wholesale merchants and cooperative societies at Liverpool, Manchester, Birmingham and the North of England; would be willing to accept an agency from a first-class Canadian firm for saleable goods in the provision trade; bankers or any other reference or security can be given. Address Mark Fentem & Co., Wholesale Provision Merchants, Stalybridge, Manchester, England.

FOR SALE—GROCERY BUSINESS—in town of Waterloo; reasonable terms. Address Box 463, Waterloo, Ont.

WANTED FOR CASH—CORNER GROCERY; between Spadina and Shaw streets, south of College. Box 759, Telegram, Toronto.

FOR SALE—SMALL, FRESH GROCERY stock, with lease; immediate possession. 425 Wellington, corner Farm street. Apply S. C. Marson, 13 Temple, 185 St. James street, Montreal.

FOR SALE—AT A BARGAIN—IN THE city of Brantford, a two-storey brick grocery store, butcher shop and dwelling. For particulars address 58 Richmond street, Brantford.

GENERAL BUSINESS FOR SALE—FOR three thousand dollars, including store, storehouse, dwelling, etc.; business worth one thousand a year; also stock complete. Box 458, Mail and Empire, Toronto.

CAPITAL CITY BUSINESS COLLEGE.

A. M. Grimes, M. A., Principal.

Shorthand, Bookkeeping, Penmanship, Telegraphy, Business Correspondence and Proofreading. Pitman's or Munson's Shorthand, per month, \$4.00; White's Phonography, per month, \$8.00; Telegraphy, per month, \$8.00; Bookkeeping and Business Practice, per course, \$35.00; Bookkeeping and Business Practice, per month, \$5.00; Penmanship, per month, \$3.00; Night School, per month, \$3.00; Private Lessons, each, \$1.00. Address, A. M. GRIMES, Principal, Cor. Bank and Sparks Sts., Ottawa.

BUY

Star Brand

COTTON CLOTHES LINES

—AND—

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers See that you get them.

TO LET—IN THE CENTRE OF THE village of Tara, first-class photograph gallery and grocery store. T. R. Foster.

GROCERY BUSINESS FOR SALE—FIRST class locality; good trade worked up; stock all new; none but cash customer need apply. Box 757, Telegram, Toronto.

WANTED TO BUY—A GROCERY BUSINESS; in any good locality; will pay cash. Address Box 30, Herald Office, Hamilton.

SITUATIONS VACANT AND WANTED.

TRAVELER WANTED IMMEDIATELY—reliable; for cigar business; territory west of Toronto. Give fullest particulars and references. E., 2883, Star Office, Montreal.

WANTED—A LAD IN A MERCHANTS office; must write well and be correct at figures. Apply, in own handwriting, with references, B, 2776, Star Office, Montreal.

BOY WANTED—ONE USED TO LABELLING canned goods. Apply The Wm. Davies Co., Limited, Beachall and Front streets, Toronto.

BOY FOR GROCERY STORE WANTED—some experience. 161 Sorauen avenue, Toronto.

GROCERY TRAVELER—GOOD CONNECTION; west of Toronto; At side line. C. H. Burnham & Co., 77 Victoria street, Toronto.

A TRAVELLER FOR TORONTO—TO SELL spices, baking powder and grocers' sundries; must know the trade; up-to-date; be thoroughly experienced and furnish references. Box 503, Telegram, Toronto.

TRAVELLERS—SIDE LINE SAMPLES—weighs 2 lb.; good commission; Ontario and Northwest Territories. Box 92, Mail and Empire, Toronto.

CITY TRAVELER WANTED—FOR wholesale grocery, on salary; also wanted, male stenographer. Dominion Agency, 35 Richmond west, Toronto.



ESTABLISHED 1874.—M. FROST & CO., Belleville, Ont., manufacturers of Show Cases of every description; Store, Bank, Office Fittings; Wood Grills and Automatic Turnings. Catalogues and drawings furnished.

White,
Mountain Spruce

Butter TUBS

We are now booking orders for May delivery, and will be pleased to quote you prices.

WALTER WOODS & CO.,
HAMILTON.



RETAILERS . . .

YOU can save from \$2.25 upwards by buying Eddy's Matches in 5-case lots and get Free Delivery in the Provinces of Quebec and Ontario, east of Sudbury. Give your orders to the Wholesale Grocery Travellers.



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leased
CO.,

EXTENDED INSURANCE.

One of the many liberal features embodied in the
UNCONDITIONAL ACCUMULATIVE POLICY
issued by the

Confederation Life Association.

HEAD OFFICE--TORONTO,

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald,
Actuary.

J. K. MACDONALD,
Managing Director

We have just received a full line of the celebrated goods put up by The F. F. Dalley Co., Limited, of Hamilton, at our warehouse, No 10 St. John Street, Montreal.

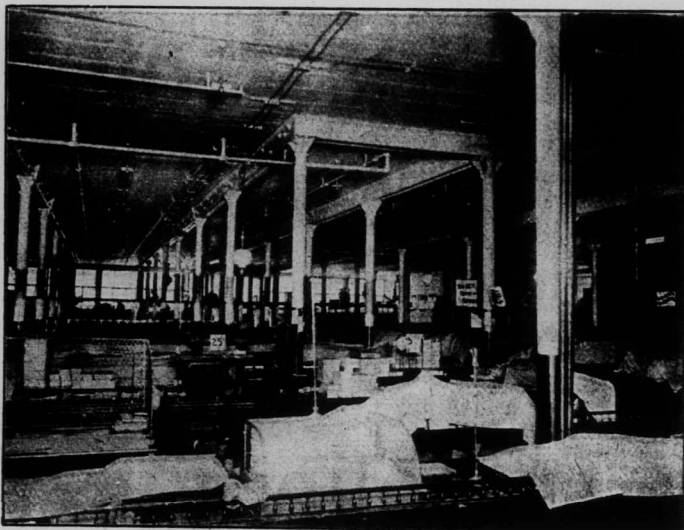
W. J. WOODBURN & SON,
Selling Agents.

LUXFER PRISMS

CARRY DAYLIGHT
with wonderful success.

All progressive business men recognize their value.

"The most useful, and the most profitable improvement you can put into commercial premises."



EATON'S--WITH PRISMS



EATON'S--WITHOUT PRISMS.

Send for Descriptive Booklet to . . .

The Luxfer Prism Company,
Limited
58 Yonge Street
Toronto.

Installation at premises of
The T. Eaton Co., Limited } A STORY WITHOUT WORDS.

**BORAX
SALTPETRE
SAL SODA
BI-CARB. SODA**

Wholesale Quantities Only.

E. FIELDING,
34 Yonge St., TORONTO

**BARBADOES
MOLASSES**

Extra choice quality. Write us for quotations before purchasing.

J. & R. McLEA
Importers MONTREAL

THE MOST NUTRITIOUS COCOA.

EPPS'S
GRATEFUL
COMFORTING
COCOA

In labelled Tins.
14 lb. Boxes.

SPECIAL AGENTS

For the entire Dominion, **C. E. COLSON & SON,**
Montreal. In Nova Scotia, **E. D. Adams,** Halifax.
In Manitoba, **Buchanan & Gordon,** Winnipeg.

**WINDOW SCREENS
AND DOORS . .**

Plain or Fancy

All sizes. Write us for Prices and Circulars. Quality and finish are the best on the market.

Boeck Bros. & Company

Selling Agents, Toronto, Ont.

Manufactured by
WM. CANE & SONS CO.,
Newmarket.

**Royal
Snaps**

Please ask for samples and price of best Ginger Snap in Canada.

THE HOME CAKE CO.
GUELPH, ONT.

**DON'T PAY FREIGHT
ON WATER**

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—

W. H. SEYLER & CO.

Room 100, Board of Trade, TORONTO

Agents for **HEINRICH FRANCK SOHNE & CO.**

German Chicory, Coffee, Extracts and Essences

LUDWIGSBURG, GERMANY FLUSHING, N.Y.

COWAN'S

Hygienic Cocoa

Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO

HORSE HAIR.

Have you any? We buy it.

GEO. ROSSITER & SONS

10-14 Pape Avenue

TORONTO

In Baking Powder

THREE STANDARDS ARE:

WHITE SWAN

1-lb. Tin, 25c.

ROYAL CANADIAN

1-lb. Tin, 15c.

QUEEN'S FAVORITE

1-lb. Tin, 10c.

Supplied through the trade.

SMITH & SCOTT, Mfrs.

TORONTO



IS THE BEST.
ASK FOR
MOTT'S

"The Grocery Man's Burden"

is very much lightened by handling

SILVERINE

We guarantee the quality. It pays a good profit.
Your customers are satisfied. It is attractive and convenient.

SILVERINE MFG. CO., - MONTREAL.

SLEE, SLEE & CO., Limited

Tower Bridge Works,

London, Eng.

Makers of Pure Malt, Wine and Concentrated Vinegars.
In Bottles and Casks.

Prices and samples on application to

CLARK, RAE & CO.,

49 King Street West,

TORONTO, ONT.



**COW BRAND GRANULATED
SAL SODA . . .**

A new grade of Sal Soda, granulated, each lump in size like marbles. Very convenient to put up for retailing. Quality superior to the ordinary. In boxes of 60-lbs. each.

All wholesale merchants handle it. Your customers will appreciate it.

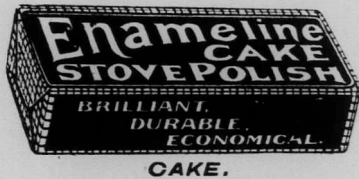
JOHN DWIGHT & CO.

MONTREAL.

TORONTO.

Enameline

The Modern STOVE POLISH



CAKE.



PASTE.



LIQUID.

We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize housekeepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., New York.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

A. LEBLANC, general merchant, St. Jean l' Evangeliste, Que., has assigned.

T. Roux, general merchant, Plessisville, Que., has effected a compromise.

Rudolph Pettit, grocer, Chatham, Ont., has assigned to Geo. W. Sulman.

Geo. Lavoie, grocer, St. Octave de Metis, Que., has effected a compromise.

J. A. Poulin, general merchant, St. George East, Que., has effected a compromise.

Elisha Furry, general merchant, Humberstone, Ont., is offering 33c. cash on the dollar.

Charity Smith, general merchant, Port Colborne, Ont., has assigned to R. Mathews, of the same place.

Lapointe & Co., general merchants, The Brook, Ont., have compromised at 40c. cash on the dollar.

H. L. Morphy & Co., general merchants, Forest, Ont., have assigned to J. C. Burt, and a meeting of the creditors will be held on the 14th inst.

Osborne St. V. Ross, general merchant, Mission City, B.C., has assigned to Fred J. L. Tytler, and a meeting of his creditors has been called for the 15th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

Gravel Freres, grocers, Montreal, have registered a new partnership.

Cowan & Son, grocers, Ottawa, have dissolved, Alfred E. Cowan, continuing.

Smith & Duck, grocers, Windsor, Ont., have been succeeded by Duck & Hutton.

Leonard Bros., wholesale fish dealers,

Montreal, have dissolved, and W. F. Leonard has registered as proprietor.

SALES MADE AND PENDING.

The assets of Mercier & Wake, grocers, Montreal, have been sold.

The stock of the estate of Casey & Co., grocers, Seaforth, Ont., is advertised for sale by tender.

Begg & Co., general merchants, Blind River, Ont., have been succeeded by Mc-Gauley & Co.

The stock of the estate of J. A. Woodward, general merchant, St. Williams, Ont., has been sold.

The assets of D. E. Morin & Co., general merchant, Notre Dame du Lac, Que., are advertised for sale on the 16th inst.

Snively & Sauvey, general merchants, Alvinston, Ont., have sold their grocery and boot and shoe stock to J. H. Young.

Geo. Paterson, general merchant, Wakefield, Que., has sold out his branch at St. Cecile de Masham.

CHANGES.

Peter McSween has opened a general store in Amherst, N.S.

H. Bolan has started up a general store in St. Cecile de Masham, Que.

D. W. Hammond, grocer, Hamilton, has been succeeded by John Rogers.

W. H. Parnell, grocer, Leamington, Ont., has been succeeded by P. Phillips.

J. K. Lennan, general merchant, Minnedosa, Man., is giving up business.

J. H. Simpson, grocer, Guelph, Ont., has been succeeded by Thomas Irving.

Alexis Doutré, grocer, Beauharnois, Que., intends moving to Montreal on May 1.

Agnes Tully, grocer, Bridgenorth, Ont., has been succeeded by Alex. Morrison.

E. E. Turner, general merchant, Mc-Gregor, Man., has sold out to H. Holmes.

George Hutchinson, grocer, Armstrong, B.C., has been succeeded by John Hutchinson.

P. W. Martin, general merchant, Mc-Gregor, Man., has sold out to S. and W. Little.

W. A. Clark, dealer in teas and coffees, Vancouver, B.C., has sold out to W. A. Lawson.

The Anglo-Canadian Salmon Packing Co., Vancouver, B.C., has been incorporated.

B. M. Frederick, general merchant, Campbellford, Ont., has been succeeded by White Bros.

Helena Thomson has registered as proprietress of The English Provision Store, Westmount, Que.

Frank Le Costo, tobacco dealer, etc., New Denver, B.C., has opened a branch at Greenwood City, B.C.

Roberg & Landry intend commencing business as general merchants in Thetford Mines, Que., on May 1.

The George Matthews Co., Limited, pork-packers, Ottawa, are removing their wholesale business to Hull, Que.

W. H. Ryckman & Co., grocers, Hamilton and St. Thomas, Ont., have sold their St. Thomas branch to A. Reeks.

The Dominion Fish Co., wholesale and retail fish dealers, Vancouver, B.C., are discontinuing their Cambie street store.

Elica A. Meagher, wife of David Hebert, has registered as proprietress of S. Hebert, general merchant, Drummondville, Que.

Philomene Gauthier, widow of Francois X. Payne, has registered as grocer under the style of Dame F. X. Payne, Montreal.

FIRES.

Joy & Perry, groceries and provisions, Napanee, Ont., have suffered damage by fire.

DEATHS.

Reynolds McCarthy, grocer, St. John, N.B., is dead.



Good in Any
Climate
Wherever
There Are Flies.

TANGLEFOOT

SEALED
STICKY
FLY
PAPER.

Ask
Your
Jobber.

TOBACCO.....

**IF YOU WISH TO
MAKE MONEY**

invest in Tobaccos
manufactured by

Empire Tobacco Co.
Limited

THEY cost less and bring
**LARGER RE-
TURNS** than any
other tobacco.

THEY SELL ALL DAY
EVERY DAY.

Something Good }
Royal Oak ... } **Smoking**

Free Trade ... }
Currency } **Chewing**

**EMPIRE
TOBACCO
CO., Limited**

Granby, Que.

Prices Current.

Boeckhs' Brooms

are manufactured in five-storey
brick and stone buildings which cover an area of over 50,000
square feet. The output reaches several hundred dozens per
day. All of the raw materials are imported direct from the pro-
ducers. Their employees have grown up in the service of the
house—hence their skill and long experience. The great volume
of business handled reduces the cost of manufacturing to the
minimum—quality is never sacrificed for price. Briefly speak-
ing, Boeckhs' Brooms

Hold Trade

*Boeckh Bros. & Company, Mfrs.
Toronto, Ont.*

Montreal Branch, 1 and 3 De Bresoles St.
Agencies at Vancouver, Winnipeg, Halifax, Glasgow.

MONSOON

Have you ever thought of the waste there is in selling bulk
teas? Not only waste of the leaves, but the going off in flavor,
and consequently the loss of many customers in a year, possibly
not only for their tea, but all other groceries. There is no possi-
bility of serving your trade as well with a loose tea as with a
packet. The loose tea gets stale and flat—the packet is air-tight.

If MONSOON does not please better than any tea you have
ever handled, return it and get your money back.

THE MONSOON TEA CO.,
Toronto and Montreal.

MONSOON

INDO-CEYLON TEA.

BUY ENGLISH PRODUCTS AND SUPPORT THE MOTHER COUNTRY

BRUNNER, MOND & CO., L'T'D

NORTHWICH, ENGLAND.

Crescent



Brand

ENGLISH BICARBONATE OF SODA

SPECIALLY REFINED AND
RECRYSTALIZED.

WHY PAY EXORBITANT PRICES FOR SODA
IN PACKETS WHEN "BRUNNER, MOND'S"
SODA IN DRUMS IS THE **PUREST**
AND SO MUCH **CHEAPER?**

CONCENTRATED SAL SODA

(SESQUI-CARBONATE)

THE BEST AND MOST CONVENIENT FORM
OF WASHING SODA. DOES NOT CHANGE
ITS COMPOSITION WITH TIME OR HEAT.
IT IS ALWAYS EQUALLY GOOD TO USE.
DOES NOT INJURE THE MOST DELICATE
FABRIC OR THE MOST DELICATE SKIN.
1-LB. DOES THE WORK OF **2-LBS.** OF
ORDINARY SAL SODA. AN ELEGANT PREP-
ARATION, IT SHOULD BE STOCKED BY
EVERY UP-TO-DATE GROCER AND CHEMIST

SODA CRYSTALS.

(SAL SODA)

FINEST QUALITY. LUMP OR CRUSHED, AS DESIRED.
IN DRUMS, BARRELS AND BAGS.

WINN & HOLLAND, MONTREAL, SOLE AGENTS FOR CANADA.



MARMALADE for the Breakfast Table. PURE JAMS for the Tea Table.



Your customers want the Best, therefore give them

THE QUALITY IS
NEVER QUESTIONED.

SOUTHWELL'S

FRANK MAGOR & CO., 16 St John Street, MONTREAL.

Sole Agents for Canada.

CADBURY'S CHOCOLATES

ARE
SIMPLY
DELICIOUS
AND ARE
PACKED
SPECIALLY
FOR
CANADIAN
MARKET.

CADBURY'S COCOA

VIEW OF MANUFACTORY, BOURNVILLE

The LANCET says:—
"CADBURY'S represents the standard of highest Purity."

The ANALYST says:—
"CADBURY'S is the typical Cocoa of English Manufacture."

IT IS
ABSOLUTELY PURE, "A PERFECT FOOD,"
THEREFORE BEST. THEREFORE BEST.

The MEDICAL MAGAZINE says:—
"For Strength, for Purity, and for Nourishment, there is nothing superior to be found."
It is not dark in liquor like those prepared with Alkali.

SCENE ON CADBURY'S COCOA ESTATE

CADBURY'S COCOA

(Absolutely Pure)

AND
MEXICAN
CHOCOLATE
HAVE
AN
ENORMOUS
SALE
ALL OVER THE
WORLD.

Agents: MESSRS. FRANK MAGOR & CO., 16 St. John St. MONTREAL

Current Market Quotations for Proprietary Articles

Mar. 9, 1899.
Quotations for proprietary articles, brands etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.	
3 oz. cans, 4 and 6 doz. in case	95
4 oz. cans, 4 and 6 doz. in case	1 40
6 oz. cans, 2 and 4 doz. in case	1 80
8 oz. cans, 2 and 4 doz. in case	2 70
12 oz. cans, 2 and 4 doz. in case	3 60
16 oz. cans, 2 and 4 doz. in case	9 00
2 1/2 lb. cans, 1 and 2 doz. in case	14 40
3 lb. cans, 1 doz. in case	18 00
W. H. GILLARD & CO.	
Book's Friend—	
1, in 2 and 4 doz. boxes	\$ 2 40
2, in 4 doz. boxes	2 10
2, in 6 "	80
2, in 6 "	70
3, in 4 "	45
4, in 3 doz. in case	3 00
4, in 3 doz. in case	2 40
4, in 3 doz. in case	1 10
4, in 3 doz. in case	14 00
THE F. F. DALLEY CO.	
English Cream, 1/4 lb. tins, 4 to 6 doz. cases	\$0 75
English Cream, 1/2 lb. tins, 4 to 6 doz. cases	1 5
1/2 lb. tins, 2 to 4 doz. cases	2 00
Queen, 1/4 lb. tins, 4 to 6 doz. cases	0 55

1/2 lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
1/2 lb. jellies	1 25
1/2 lb. jellies	2 25
1/2 lb. Crown sealers	2 25

JERNEY CREAM BAKING POWDER.	
1/2 size, 5 doz. in case	40
1/2 " 4 " " "	75
1/2 " 3 " " "	1 25
1 " 2 " " "	2 25

SNOW DRIFT BAKING POWDER.	
1/4 lb. tins, 4 doz. in case	per doz. \$ 75
1/2 " 3 " " "	1 20
1 " 2 " " "	2 00
3 " 1 " " "	6 50
5 " 1/2 " " "	10 00
10 lb. boxes	per lb. 16
35 lb. pails	16

WHITE SWAN BAKING POWDER.	
1/4 lb. tins, 3 doz. in case	per doz. 0 80
1/2 " 3 " " "	1 20
1 " 3 " " "	2 00
5 " 1 " " "	9 00

CANADA MFG. CO.	
Queen Baking Powder, 1/2 lb. tins	1 20
1-lb. tins	2 15

BLACKING.	
P. G. FRENCH BLACKING	
No. 4, 1/4 grs. bxs.	\$4 00
" 6, 1/4 " "	4 50
" 8, 1/4 " "	7 25
" 10, 1/4 " "	8 25
" 10, Jet Enamel.	8 25

THE F. F. DALLEY CO.	
English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish " " "	4 50
No. 3 " " "	4 50
No. 5 Spanish Blacking, 1/4 gross cases	7 20
No. 10 " " "	9 00
Kusan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—	
Quickshine Polish	per 9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80
Patent Stove Polish—	
Sunlight Lead Bar 6's	per Gros \$2 25
Packed in 1/2 gross cases	
Sunlight Liquid, 1/2 gross cases	10 30
Moody's Black Lead 3's	4 25
1/2 gross case	
Reliable Stove Pipe Varnish	14 40
1/4 gross cases	
6-oz. bottles	12 00
Quickshine Pipe Varnish	12 00
1/4 gross cases pressed top tins.	
Alpha Metal Polish No. 2	9 00
Shoe Dressing— in 1/4 gross cases.	
French Oil in 3-doz. cases	2 20
Reliable Shoe Dressing	9 00
Eclipse Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4
Shoe Blacking—	
Reliable French Blacking, No. 5	in 1/4 gross cases. 9 00
" No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1 1/2	4 25
Patent Leather Polish No. 1 1/2	9 00
Waterproof Dublin No. 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.	
Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06 1/2
NICHOLSON & BROCK.	
Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
5c. 48 "	0 03

BLUE.

KEEN'S OXFORD.	
Per lb	per lb \$0 17
In 10 lb lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size: 1/2 gro., 2 oz. or 1/4 gro., 4 oz.	

CORN BROOMS

BOECKH BROS & COMPANY.	
Bamboo Handles, A, 4 strings	3 60
" B, 4 strings	3 40
" C, 3 strings	3 20
" D, 3 strings	3 00
" F, 3 strings	2 70
" G, 3 strings	2 40
" I, 3 strings	1 90

CHEWING GUM.

ADAMS & SONS CO.	
Tutti Frutti, 36 5c. bars	per \$1 20
" (in cream pitcher) 36 5c. bars	1 20
" (in sugar bowl) 36 5c. bars	1 25
" (in glass jar) 115 5c. pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c. packages	3 75
Pepsin Tutti Frutti, 23 5c. packages	0 75
Round Pepsin, 30 5c. packages	1 00
Cash Register, 390 5c. bars and pkgs.	15 00
Cash Box, 160 5c. bars	6 60
Tutti Frutti Show Case, 180 5c. bars and packages	6 00
Variety Gum (with book in each box) 150 1c. pieces	1 00
Banner Gum (English or French wrappers) 115 4c. pieces	
Flirtation Gum (English or French wrappers) 115 4c. pieces	

"The Salt of the Earth."

RICE'S PURE SALT.

Put up in handsome packages—for all purposes, and costs you no more than inferior makes.

SOLE MANUFACTURERS:

The North American Chemical Co. Limited

GODERICH, ONT.

ECLIPSE SOAP

LAUNDRY SOAP.

JOHN TAYLOR & CO

ECLIPSE SOAP WORKS.

BEST OF PREMIUMS. TORONTO.

per doz.
 \$2 00
 0 75
 1 25
 0 90
 1 50
 2 00
 3 00
 6 00
 4 00
 6 00

FACTS
 t... \$8 00
 4 00
 5 00
 3 00
 2 00
 1 50
 1 20
 7 00
 1 60

DATS.
 per doz.
 1 25
 2 25
 1 25
 2 25

F-RISING
 per doz.
 1 25
 1 25
 1 25
 see... 1 25
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 1 25

se .. 1
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INDURATED FIBRE WARE.

THE E. B. EDDY CO.

1/2 pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1.	13 30
" " 2.	11 40
" " 3.	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3.	2 85
Keelers No. 4.	8 00
" " 5.	7 00
" " 6.	6 00
" " 7.	5 00
Milk Pans.	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish.	2 25
Water Closet Tanks.	17 00
Dish Pan, No. 1.	7 60
" " 2.	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails.	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz

Frank Magor & Co., Agents.

Orange Marmalade.	1 50
Clear Jelly Marmalade.	1 80
Strawberry W. F. Jam.	2 00
Raspberry " " "	2 00
Apricot " " "	1 75
Black Currant " " "	1 85
Other Jams, W. F.	1 55
Red Currant Jelly	2 75

All the above in 1 lb. clear glass pots

P. G. JELLY POWDER.

Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases 90c. per doz.

P. G. ICINGS.

Chocolate 2 doz. cases, \$1.25 per doz.

Lemon, white, pink, canary and Kerneline, 2 doz. cases, \$1.00 per doz.

LICORICE.

YOUNG & SMYLLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box.	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can.	2 00
"Acme" Pellets, fancy boxes (40) per box.	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can.	2 00
Licorice Lozenges, 5 lb. glass jars.	1 75
"Purity" Licorice, 200 sticks.	1 45
" " 100 sticks.	0 73
Dulce, large cent sticks, 100 in box.	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	\$10 80
" " per case of 3 doz., net.	2 70
Nicholson's, per gross.	10 80
" " per 1/4 gross case.	2 70

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints)	per doz. 2 30
Corked (pints)	1 90

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., 1/4 lb. tins.	per doz. \$1 40
" " 1/2 lb. tins.	2 50
" " 1 lb. tins.	5 00

In Jars—

Durham, 4 lb. jars, per jar.	0 75
" " 1 lb.	0 25

F. D., 1/4 lb. tins.

" " 1/2 lb. tins.	per doz. 0 85
" " 1 lb. tins.	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

Pony size.	per gross. \$7 50	Beer Mug.	per gross. 16 20
Small Med.	7 50	Tumbler.	11 50
Medium.	10 80	Cream Jug.	21 00
Large.	12 00	Sugar Bowl.	22 00
Spoon.	18 00	Caddy.	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, 1/2 lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, 1/4 lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
1/2 lb. tins, 4 doz. in case, per doz.	0 65
1 lb. tins, 2	1 20
1 lb. jars, per doz.	2 40
4 lb.	7 80
1/4 lb. glass tumblers.	0 75
Jersey Butter Color, 2oz. btl., per oz.	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2oz. btl., sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	1 75

SODA—COW BRAND.



Case of 1 lbs. (containing 60 pkgs.), per box, \$3.00

Case of 1/2 lbs. (containing 120 pkgs.), per box, \$3.00

Case of lbs. and 1/2 lbs. (containing 30 packages) per box, \$3.00

Case of 5c. pkgs (containing 96 pkgs), per box, \$3.00

SOAP

JOHN TAYLOR & CO

Eclipse (Twin-bar), per box \$4 00

Freight prepaid 5 box lots. Special discount for larger quantities.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up in Twin Cakes 12 oz. each, and in Bars, 1 lb., 2 1/2-lb. and 1 lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.



STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—

No. 1 White or Blue, cartoons.	0 05 1/2
Canada Laundry	0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes	0 07 1/2
Silver Gloss, 6-lb. tin canisters.	0 07 1/2
Edwardsburg Silver Gloss, 1-lb. chromo package.	0 07 1/2
Silver Gloss, large crystals.	0 06 1/2
Benson's Satins, 1-lb. cartoons.	0 07 1/2
No. 1 White, bbls. and kegs.	0 04 3/4
Benson's Enamel, per box.	3 00

Culinary Starch—

W. T. Benson & Co.'s Prep. Corn	0 06 1/2
Canada Pure Corn.	0 05 1/2

Rice Starch—

Edwardsburg No. 1 white, 1-lb. cart.	0 09 1/2
Edwardsburg No. 1 White or Blue, 4-lb. lumps.	7 1/2

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package 0 08

Culinary—Toledo Corn Starch, 40 pkgs to box, per lb. 6 1/2c.



KINGSFORD'S OSWEGO STARCH



SILVER (40-lb. boxes, 1-lb. pkgs., 0 08

GLOSS (6-lb. boxes, sliding covers (12-lb. boxes each crate) 0 05 1/2

PURE (40-lb. boxes, 1-lb. pack. 0 07

48-lb. 16 3-lb. boxes. 0 07

For puddings, custards, etc.

OSWEGO (40-lb. boxes, 1-lb. COBN STARCH. packages. 0 07 1/2

ONTARIO 38-lb. to 45-lb. boxes, STARCH IN Silver Gloss. 0 07 1/2

BARRELS Pure 0 06 1/2

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—

Canada Laundry, boxes of 40 lbs.	0 04 1/2
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05 1/2
Bbls., 175 lbs.	0 04 3/4
Kegs, 100 lbs.	0 04 3/4

Lily White Gloss—

Kegs, extra large crystals, 100 lbs.	0 06 1/2
1 lb. fancy cartoons, cases 36 lbs.	0 07 1/2
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07 1/2
8 in crate 48 lbs.	0 07 1/2



Brantford Gloss—

1 lb. fancy boxes, cases 36 lbs.	0 07 1/2
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Brantford Cold Water Rice Starch—

1 lb. fancy boxes, cases 36 lbs.	0 09
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Canadian Electric Starch—

40 packages in case	3 70
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Celluloid Starch—

per case.	3 50
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Culinary Starch—Chal-Prep. Corn—

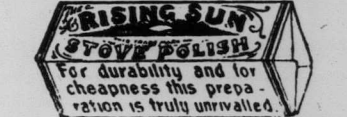
1 lb. pkgs., boxes 40 lbs.	0 06 1/2
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06 1/2

STOVE POLISH.



No. 4—3 dozen in case (net cash). \$4 50

6—3 dozen in case " " 7 50



Rising Sun, 6-oz. cakes, 1/4 gross bxs. \$ 8 50

Rising Sun, 3-oz. cakes, gross bxs 4 50

Sun Paste, 10c. size, 1/4 gross boxes. 10 00

Sun Paste, 5c. size, 1/4 gross boxes. 5 00



Tiger Stove Polish, 1/4 gross boxes, large, per gross, \$7.20; small, per gross, \$4.50.

Stovepipe Varnish, 4 oz. bottles. 1 00

6 oz. bottles. 1 2

Boston Brunswick Black, 8 oz. bot's. 1 75



SILVERINE. Per gross.

No. 4—5c. size. \$3 50

No. 6—10c. size. 6 00

No. 8—10c. size. 6 00

TEAS.



SALADA CEYLON. Wholesale. Retail

Brown Label, 1's and 1/2's.	0 20	25
Green Label, 1's and 1/2's.	0 22	30
Blue Label, 1's and 1/2's and 1/4's.	0 30	40
Red Label, 1's and 1/2's.	0 36	50
Gold Label, 1/2's.	0 44	60

Terms, 30 days net.

RAM LAL'S lead packages.



Cases, each 60 1-lbs. 0 3

" " 60 1/2-lbs. 0 3

" " 30 1-lbs. 0 3

" " 120 1/2-lbs. 0 3



Ceylon Tea, in 1-lb. and 1/2-lb. lead package black or mixed.

Black Label, 1-lb., retail at 25c.	0 19
" " 1/2-lb., " " "	0 20
Blue Label, retail at 30c.	0 22
Green Label " " 40c.	0 26
Red Label " " 50c.	0 35
Orange Label, retail at 80c.	0 42
Gold Label, " " 80c.	0 55

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and 1/2's.	0 35	0 50
Blue Label, 1-lb. and 1/2's.	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, 1/2's.	0 19	0 25
Japan, 1's.	0 19	0 25



LUDELLA CEYLON, 1'S AND 1/2'S PRON.

Blue Label, 1's.	0 18 1/2	0 25
Blue Label, 1/2's.	0 19	0 25
Orange Label, 1's and 1/2's.	0 21	0 30
Brown Label, 1's and 1/2's.	0 28	0 40
Brown Label, 1/2's.	0 30	0 40
Green Label, 1's and 1/2's.	0 35	0 50
Red Label, 1/2's.	0 40	0 60

TOBACCOES.

EMPIRE TOBACCO CO.

Foreign—

Royal Oak, 2 x 3. Solace, 8s.	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3. 14s.	0 54

Domestic Chewing

Currency 1 3/4 oz. bars, spaced 9s, (10 1/2 to the lb.)	0 39
Patriot, 2 x 6, Navy 5s.	0 41
Old Fox, Navy 12s.	0 44
Free Trade, 8s.	0 44
Snowshoe, 10 1/2 oz. bars, spaced 8s, (12 to the lb.)	0 44
Snowshoe, pound bars, spaced 6s.	0 44

Cut Smoking—

Leader, 9's, in 5 lb. boxes (10 bxs. in case)	0 32
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WOODENWARE.

THE E. B. EDDY CO. per doz

Washboards, K	1 00
" " XX	1 00
" " Waverly	1 00
" " Planet	1 00
" " Special Globe	1 00
" " Solid Back Globe	1 00
" " Electric Duplex	2 00

Matches—

5-Case	Single
Telegraph	\$3 00 \$3 20
Telephone	2 80 3 00
Tiger	2 65 2 80
Empire (slide box)	2 25 2 40
Safety Capital	2 75 2 90
Parlor, Eagle, 200's.	1 30 1 40
" " 100's.	1 50 1 60
" " Victoria.	2 50 2 60
" " Little Comet.	2 00 2 10
Flamers	2 25 2 35
" (wax stems).	3 20 3 30

BOECKH BROS. & COMPANY. Per doz

Washboards, Leader Globe	1 00
" " Improved Globe	1 00
" " Standard Globe	1 00
" " Solid Back Globe	1 00
" " Jubilee (perforated).	2 00
" " Gem.	1 00
" " Crown	1 00

F. o. b. Toronto.

Matches, Diamond Jubilee, per case (10 gross in case) 2 00

GROCERS MAKE MONEY!
BE UP-TO-DATE

**WILSON'S
MONEY
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