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ESTABLISHED 1858.

MEDAL AND DIPLOMA
COLONIAL AND INDIAN EXHIBITIONS,
LONDON, 1886.



MEDAL
BRITISH C
1891-92
GOLD M



M. R. Smith & Co.

BISCUITS AND CONFECTIONERY.

Manufacturers of all kinds of Plain and Fancy Cakes, Biscuits and Confections,

BRANCH: VANCOUVER, B. C. VICTORIA, B. C.

IN thanking you for your favors in the past, and soliciting your continued patronage, we take pleasure in greeting you at this season, and in assuring you of our best efforts in our mutual behalf.

Our experience in manufacturing extends back over forty years in the production of goods ESPECIALLY SUITED to this market and the climate of the West, and enables us to approach you with confidence.

We believe we are in a position to furnish goods second to none on the market. Judging from the steady increase of our business, we know that our goods are meeting with general appreciation. It is our desire to largely add to this increase, and with that object in view we have made ADDITIONS AND IMPROVEMENTS IN PLANT AND MACHINERY to enable us to increase our output, and at the same time add, if possible, to the quality of our goods.

Ours is essentially a "Home Industry," and as far as possible, in all fairness, we patronize home products and labor in the manufactures we offer you. We expect a fair share of your trade on the merits of our HOME PRODUCT. YOU NEED OUR GOODS. ALL WE DESIRE IS AN OPPORTUNITY TO SUPPLY YOUR WANTS.

We wish first to draw your kind attention to our Staple and Fancy Lines.

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MEDALS AND DIPLOMAS
BRITISH COLUMBIA EXHIBITIONS,
1891-92-93-94-95-96-97-98.
GOLD MEDALS 1895-96-97-98.

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Staple and Fancy Lines.

Biscuits:

Our long experience enables us to avoid all difficulties in handling the flours, and overcoming the peculiar effects of our climate. Wherever possible we have improved the Style and Finish for the benefit of our Customers, and we need scarcely dilate upon the quality now so well known.

Boston Pilot Bread:

This line is our own conception. The original "Boston" biscuit was a small cracker. The success of this article of food has been remarkable, and orders are received for it from the far Eastern Provinces.

Soda Biscuits:

Our product is better than ever, and put up in convenient and tasty packages.

Plain Biscuits: Sweet Biscuits:

Increased facilities, the most competent manipulators and the very best materials should, when guided by intelligent experience, produce goods worthy of your attention. Any slight deficiencies that may have been observed in our Biscuits have been supplied, and we place OUR COMPLETE RANGE before you with the utmost confidence.

Confectionery.

It is now a year since we added a Candy Department, and the satisfaction which has resulted has been gratifying to our numerous Customers. We have carefully studied their requirements and the conditions of the trade during the various seasons, and we are now in a position to execute large orders satisfactorily. Our range will be found the most complete of any handled by a single factory in the Province.

Boiled Goods and Bottled Goods:

Are the best produced in the Province, and have given great satisfaction wherever sold. They are meeting with a steady and increasing demand.

Bon Bons and Christmas Goods:

A very complete line in all attractive sizes and patterns.

Chewing Gums:

We carry Adams', Britten's, Somerville's, Bradshaw's, Beeman's and Dunn's lines. These are already so well known as to need no introduction from us. The various prize packages offered with these goods we have carefully selected in order to please our Customers.

Chocolates:

Have been giving good satisfaction. Experienced dippers only are employed.

Mixtures:

Like all our own make of goods, these are most satisfactory in quality and price.

Novelties and Fancy Packages:

We have a beautiful range of Novelties, which have never before been offered in this country. A large variety of attractive Packages and Fancy Boxes, suitable for high-class trade.

Prize Packages:

We offer a large selection of Prize Packages and Penny Gross Goods. These have been most carefully selected with a view to novelty as well as value. Among them will be found lines not handled by any other house.

As an indication of the appreciation in which our goods are held; we may state we are contractors to the Imperial, the Dominion and the Provincial Governments, and Purveyors by appointment to H. R. H. the Princess Louise, and the Governors-General during their sojourn in British Columbia; also to Her Majesty's Army and Navy, and to the various Foreign Warships visiting our shores.

We hold high testimonials from them, and also possess Gold and Silver Medals and various Diplomas of Merit from every Exhibition where we have shown our manufactures.

If our List does not fully inform you concerning any matter connected with Biscuits and Confectionery, we shall be pleased to write you or have our representative call on you. You will find our representatives worthy of your confidence. Give them your commands and we will honor the trust.

With renewed assurance of our seasonable good wishes and desire for your success,

We are, yours very truly,

M. R. Smith & Co.