

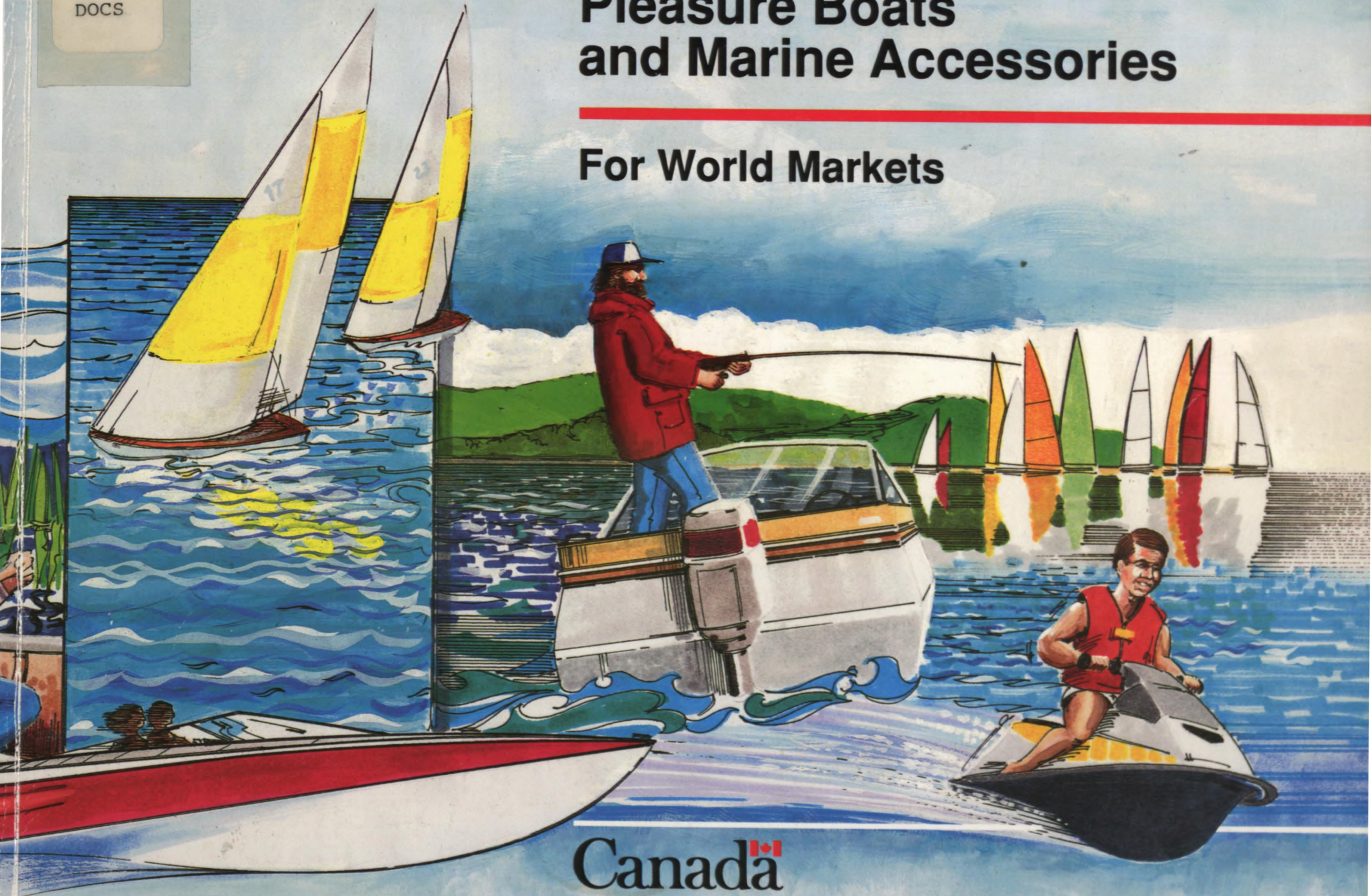
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Pleasure Boats and Marine Accessories

For World Markets



Canada 

43-259-851



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Dept. of External Affairs
Min. des Affaires extérieures

JUL 24 1991

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Introduction

Canada, the third largest country in the world, is bordered by three great oceans, the Atlantic, the Pacific and the Arctic. It is a country of boating enthusiasts: canoeists, fishermen, sailors and recreational boaters can challenge and explore thousands of inland lakes and rivers and coastal waters.

Building and designing quality boats and accessories is a Canadian tradition. In the late 1960s and throughout the 1970s, Canadian boatbuilders established the standards used in present-day construction and production techniques. Leading the way in material development, they became the forerunners in production technology. In 1975, a unique tank testing procedure was developed which was first used on *Evergreen*, the celebrated winner of the Canada's Cup. This efficient and cost saving procedure was later adopted by other countries throughout the world. And, by the end of the last decade, Canadian yacht designers were on the leading edge of computer aided yacht design. Today, Canadian designers are known worldwide for their innovative and distinctive work.

More than 800 manufacturers are active in the pleasure craft sector producing a wide range of products for world markets. In 1987 total shipments of boats and marine accessories amounted to a record-breaking \$440 million. While the sailboat industry remains strong, the powerboat industry has had phenomenal growth in the past three years accounting for more than 60 per cent of the total revenue.

The Canadian boatbuilding and accessories industries have attracted sizable export markets which recognize Canadian manufacturers' as quality-conscious suppliers of first-rate products with an unequalled attention to construction details. Sales of exported products totalled \$81.5 million in 1987 and although North America is our primary market, goods are exported to many countries throughout Asia, Europe and Africa as well as Australia and New Zealand.

Canadian-manufactured products are innovative, versatile and economical: competitive prices and favourable exchange rates make our products tough competitors.

This directory describes 217 large and small Canadian companies that manufacture powerboats, sailboats and numerous boating accessories for the pleasure boating industry. They are listed in alphabetical order, with an index of companies by product and by trade name. As well, a list of Canadian marine industry associations has been included.

For Further Information:

To obtain additional information concerning the companies and products in this publication, you are encouraged to contact the company directly or contact the Canadian trade commissioner at the nearest Canadian embassy or consulate. You may also write to:

Pleasure Boats and Marine Accessories
U.S.A. Trade, Tourism and Investment Development
Bureau Department of External Affairs
125 Sussex Drive
Ottawa, Ontario
Canada K1A 0G2

Marine Systems Division
Industry, Science and
Technology Canada
235 Queen Street
Ottawa, Ontario
Canada K1A 0H5

or

Acknowledgement

We wish to express appreciation to the officers of the Marine Systems Division of the federal Department of Industry, Science and Technology Canada for their valuable support and assistance in the production of this publication.

United States Trade, Tourism and Investment Development Bureau
Department of External Affairs Canada

How to Use This Directory

The search for products, both boats and accessories, in the pleasure marine industry can often be a time-consuming task. To facilitate, this directory has been especially designed to allow the reader to identify potential suppliers. The directory has been indexed in three ways:

- 1. Company Profiles.** This section contains an alphabetical listing of all the companies profiled in this directory with relevant product and company information, as well as a brief summary.
- 2. Manufacturers' Products.** This section identifies all the product categories and lists those companies that manufacture products within each product category.
- 3. Manufacturers' Trade Names.** This section identifies all the companies by trade name.

NOTE:

This directory is designed to acquaint foreign buyers with Canadian manufacturers and exporters of pleasure boats and marine accessories. It is not intended to be a definitive listing, although every effort has been made to include most Canadian exporters. The product information was provided by respondents to questionnaires sent to all known companies in Canada engaged in the export of pleasure marine products.

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Abbott Boats Inc.

1458 London Road
Sarnia, Ontario
Canada N7S 1P7
Tel: (519) 542-2771
Telex: 064-76103

Contact: Bill Abbott, President

Products Manufactured

Fiberglass one-design 27 foot (8.2 m) Olympic keelboat • 16 foot (4.9 m) fiberglass one-design sailing dinghy • Fiberglass racing/cruising sailboats 27 (8.2 m), 33 (10.1 m) and 36 feet (11.0 m) • Fiberglass 22 foot (6.7 m) daysailer • 16 foot (4.9 m) fiberglass canoe.

Trade Names

Abbott, Soling, Wayfarer

Current Export Markets

U.S.A., Europe, Asia, South America, Australia

Company Summary

Abbott Boats Inc. was established as a family boatbuilding company in 1946 and since 1967 has had a distinguished record of building, improving and racing Olympic Soling class sailboats. The accomplishments of Abbott-built Solings include several world championships, four Olympic gold medals, four silver and four bronze. In 1975, the Abbotts developed a new mast which is now used by all Soling builders — in fact, all state-of-the-art refinements on Solings were either developed or influenced by Abbott Boats. The company also builds a line of fast performance racing/ cruising sailboats.

The Abbott 33 is a sleek racer with cruising comforts that include all the modern conveniences a family or a crew of five would need plus the added bonus of an active one-design class.

**ACF Grew Inc.**

P.O. Box 760
1 Main Street
Penetanguishene, Ontario
Canada L0K 1P0
Tel: (705) 549-7415
Fax: (705) 549-7003

Contact: Jim Cascadden,
Vice President Sales &
Marketing

Products Manufactured

Fiberglass runabouts from 14 feet three inches (4.3 m) to 20 feet seven inches (6.3 m) in bowrider, closed-deck and cuddy cabin versions with outboard or sterndrive engines • Fiberglass open deck boats 17 feet (5.2 m) to 21-1/2 feet (6.6m) • Fiberglass mid-cabin cruisers from 25 feet four inches (7.7 m) to 33 feet (10.1 m).

Trade Names

Chris Craft, Grew

Current Export Markets

U.S.A., Asia

Company Summary

In 1982, ACF Grew Inc. was incorporated by new owners, dedicated to continuing the operations of a century-old boatbuilding enterprise. To provide the capacity required to meet growing market demands, the company opened two additional plants in 1986/87. In addition to Grew's original designs, the company manufactures models under separate license agreements with Murray Chris-Craft, U.S.A., and Yamaha Motor Japan.

Kivis Marine Ltd.
104-1661 Columbia Street
North Vancouver, British Columbia
Canada V7N 1K9
Tel: (604) 865-3372



Benefiting from more than a century of boatbuilding, Grew boats have a reputation for quality and high resale value.

Adventure Boats

227 Dearborn Avenue
Oshawa, Ontario
Canada L1G 4Z3
Tel: (416) 725-9298

Contact: William Morrison,
President

Products Manufactured

Fiberglass bass fishing boats 16 feet four inches (4.9 m) and 17 feet 10 inches (5.4 m) • Fiberglass utility runabout 13-1/2 feet (4.1 m) in length.

Trade Names

Adventure

Company Summary

Established in 1984, Adventure Boats specializes in the manufacture of custom-made, fiberglass bass fishing boats. The company's larger models are designed specifically for knowledgeable fishermen, particularly those who take part in tournament circuits. Adventure Boats' mid-size and smaller models may also be used in tournaments, but are primarily designed for amateur fishermen and cottagers.

Alberni Engineering and Shipyard Ltd.

3101 Bird Street
Port Alberni, British Columbia
Canada V9Y 4B8
Tel: (604) 723-7331
Fax: (604) 723-1048
Telex: 044-64511

Contact: D.M. Blake,
President

Branch Offices

Duncan Iron Works Ltd., RR # 3
Allenby Road
Duncan, British Columbia V9Y 3Y2
(604) 746-5147

Products Manufactured

High speed aluminum workboats 27 (8.2 m) to 65 feet (19.8 m) • Steel tugs 16 (4.9 m) to 70 feet (21.3 m).

Company Summary

Alberni Engineering and Shipyard Ltd., established in 1936, specializes in custom steel, stainless steel and aluminum machining and fabrication for industrial and marine industries. The company also designs and builds tug boats and high speed crew and patrol boats on a production and custom basis.

Aldura Trailer and Equipment (Kent) Ltd.

P.O. Box 99
55 Marsh Street
Ridgetown, Ontario
Canada N0P 2C0
Tel: (519) 674-5488
Fax: (519) 674-5480

Contact: Ronald McLean,
President

Products Manufactured

Boat hauling transport equipment up to 37,000 pound (16,780 kg) capacity • Trailer axles.

Trade Names

Aldura

Current Export Markets

U.S.A.

Company Summary

Aldura Trailer and Equipment (Kent) Ltd. was formed in 1970 and has been manufacturing boat hauling trailers for commercial carriers since 1982. Versatile and durable, Aldura's custom-designed fully adjustable racking systems allow a variety of hull shapes and sizes to be carried at one time. A combination of a heavy duty air suspension system and an independent hydraulic disc braking system results in a long-lasting, trouble-free transportation system.

Altra Marine Products Inc.

65 St. Henri Street
Princeville, Quebec
Canada G0P 1E0
Tel: (819) 364-5581
Fax: (819) 364-3136
Telex: 05-838502

Contact: Marcel J. Dubois

Products Manufactured

Aluminum utility runabouts from 12 (3.7 m) to 18-1/2 feet (5.6 m)
• Aluminum fishing runabouts from 14 (4.3 m) to 19-1/2 feet (5.9 m) in side or centre console versions
• Aluminum runabouts 17 (5.2 m) to 19-1/2 feet (5.9 m).

Trade Names

Princecraft, Springbok

Current Export Markets

U.S.A., Europe

Company Summary

Altra Marine Products Inc. has been manufacturing riveted aluminum pleasure boats for 30 years. The company's all-original designs combine performance and stability with the durability of lightweight aluminum. Aside from the runabout models, Altra Marine also manufactures aluminum canoes and pontoon boats.



Altra's Pro Series riveted aluminum runabouts are offered in a variety of models for recreational and tournament fishing.

Alvis Marine Ltd.

104-1681 Columbia Street
North Vancouver, British Columbia
Canada V7W 1K5
Tel: (604) 985-3905

Contact: John C. Evetts,
President

Products Manufactured

31 foot (9.5 m) racing/cruising
cored fiberglass sailboat • 14 foot
10 inch (4.5 m) fiberglass high per-
formance dinghy with aluminum
outrigger wings • One-design fiber-
glass racing dinghy 14 feet 10 inch-
es (4.5 m) • 13 foot (4.0 m) fiber-
glass sailing dinghy.

Trade Names

Evetts, Exocet, Pirate, Tasar

*Resembling an Australian 18, Alvis' winged
14 foot Exocet is capable of speeds in excess of 12 knots.*



Current Export Markets
U.S.A.

Company Summary

Known for quality marine repair
work since 1971, Alvis Marine Ltd.
has expanded to include the build-
ing, design and engineering of one-
design and racing/cruising sail-
boats and dinghies. The company
currently has the exclusive North
American building rights for the
Tasar and Exocet. Alvis Marine also
specializes in custom fiberglass
fabrication for marine and commer-
cial use.

AMT Diecasting Inc.

106 Cote Street
St.Cyprien
Cte Riviere-du-Loup, Quebec
Canada GOL 2P0
Tel: (418) 963-2606
Fax: (418) 963-2494

Contact: Andre Dionne

Products Manufactured

Aluminum and zinc pressure mold-
ed bow and stern castings, eye
bolts, grab rails, stanchion bases
and other hardware for power- and
sailboats.

Trade Names

AMT

*AMT manufactures a complete line of cast
aluminum accessories for runabouts and
utility powerboats.*



Current Export Markets
U.S.A.

Company Summary

Founded in 1967, AMT Diecasting
Inc. has achieved constant growth
in different market areas of the
diecasting industry. AMT began its
operations with the manufacture of
snowmobile parts and later
enlarged its factory and modified its
production to suit the specific
demands of new customers. The
company works primarily in alu-
minum and zinc under subcontract
for large mold companies, accord-
ing to their specifications. In the
marine field, for example, AMT fab-
ricates parts of boat propulsion sys-
tems for companies such as
Bombardier and Altra Marine
Products, as well as manufacturing
its own line of boating accessories.

AMT Marine Inc.

1650 Route de l'Eglise
St-Antoine-de-Tilly, Quebec
Canada G0S 2C0
Tel: (418) 886-2458
Fax: (418) 886-2472
Telex: 051-3421

Contact: Robert Morin

Branch Offices

Equimer Inc., P.O. Box 68
Levis, Quebec G6V 6N6
(418) 837-5827

Products Manufactured

Fiberglass commercial fishing and workboats from 25 (7.6 m) to 75 feet (22.9 m).

Company Summary

AMT Marine Inc., a member of the Equimer Group, was founded in 1978 and has since become a prominent manufacturer of fishing and other boat types from 25 (7.6 m) to 75 feet (22.9 m) in length with almost 100 vessels currently plying the Pacific, Atlantic and the Gulf of St. Lawrence. The company is known for its use of the most advanced composite materials, producing vessels with advantageous strength-to-weight ratios that also resist corrosion and shocks.

Anchor Plastics Ltd.

730 St-Etienne
L'Assomption, Quebec
Canada J0K 1G0
Tel: (514) 589-5627
Fax: (514) 589-2480
Telex: 05-267601

Contact: Ron Desjardins

Products Manufactured

High density polyethylene portable fuel tanks with 2.6 U.S. gallon (10 L) to 5.9 U.S. gallon (22.5 L) capacity.

Trade Names

Jerry Jug, Pro Handler

Current Export Markets

U.S.A., Europe

Company Summary

Anchor Plastics Ltd. (Les Plastiques Anchor Ltee) was founded in 1967 and specializes in the design, manufacture and marketing of plastic products, in particular containers, from a one-gallon (3.8 L) "jerry can" to barrels. The company has also been subcontracted to make other plastic products such as fuel tanks and skis for snowmobiles and personal watercraft.

Anchorpoint Industries

2590 Juliann Road
Kelowna, British Columbia
Canada V1Y 4R1
Tel: (604) 769-5377

Contact: George Wannop,
Manager

Products Manufactured

Lightweight fiberglass dinghy or tender seven feet eight inches (2.3 m) and nine feet (2.7 m).

Trade Names

Elypse

Anchorpoint's lightweight dinghies are easily cartopped and carried to "hard to get to" places.

Company Summary

A newly-established company, Anchorpoint Industries manufactures fiberglass craft designed to be used for fishing, as yacht tenders or as containers with wet weather covers for recreational vehicles. The boats have adjustable seats, front and rear built-in handles and tie-downs on both sides. Options available are motor mounts, wet-weather covers and carrying yokes.



Aqua Pod Flotations Ltd.

P.O. Box 1090
Ladysmith, British Columbia
Canada V0R 2E0
Tel: (604) 245-7181

Contact: Rockdon Bevans,
President

Products Manufactured

Foam encased reinforced concrete breakwaters, docks and deck floats

- Wood and foam docks and floats
- Custom fabricated aluminum ramps and walkways with optional decking.

Trade Names

Aqua Pod

Company Summary

Aqua Pod Flotations Ltd., established in 1984, specializes in the design and manufacturing of positive floating systems, ramps and walkways for recreational and commercial use. The company's environmentally compatible floating structures are made of concrete, foam and pressure treated wood. Completely unsinkable, durable, low-maintenance and stable, Aqua Pods' floats are manufactured in modules to provide total design flexibility. Installation of all products can be tailored to fit special requirements.

Aqua Sport Products Canada Ltd.

525 Lindbergh Street
Fabreville, Quebec
Canada H7P 2N8
Tel: (514) 625-0757
Telex: 055-62171

Contact: Pierre Lemieux,
President

Products Manufactured

Fiberglass bowrider runabouts from 14 (4.3 m) to 17 feet (5.2 m) • 17 foot (5.2 m) performance runabout

- 20 foot (6.1 m) cuddy cabin cruiser and 22-1/2 foot (6.9 m) aft cabin cruiser.

Trade Names

Laval (in U.S.A.), Sportcraft

Current Export Markets

U.S.A.

Company Summary

Aqua Sport Products Canada Ltd. has been a family-owned firm manufacturing fiberglass boats since 1963, experiencing steady growth and consistent innovation in its field. Today, under the same ownership, the company has more than 50 employees at its 40,000 square foot (3,698 sq. m) plant and warehouse facility. Aqua Sport uses Coremat sandwich construction for strength and light weight, developing its own powerboat designs and molds. The company sells its products under the name Laval Boats in the United States.

Aqua Sport's Laguna 200 cuddy cabin offers many extra features for comfortable family cruising not normally found in a 20-foot boat.



Aquastar Industries Ltd.

1570 Stevens Road
Kelowna, British Columbia
Canada V1Z 1G2
Tel: (604) 769-4993
Fax: (604) 769-5655

Contact: Wayne Dosch,
Secretary/Treasurer

Products Manufactured

Fiberglass runabouts 14 feet 9 inches (4.5 m) to 18 feet 8 inches (5.7 m)

- 18 foot 8 inch (5.7 m) fiberglass cuddy cruiser and 25 foot 3 inch (7.7 m) command bridge cruiser.

Trade Names

Aquastar

Company Summary

Since its establishment in 1983, Aquastar Industries Ltd. has steadily expanded, building its business on the basis of quality products and service. The company introduced the Carrera runabout series in 1987 and is currently involved in developing a 20 (6.1 m) to 24 foot (7.3 m) small cruiser line.

Aragosa Yachts Inc.

20 Alden Road, Unit 5
Markham, Ontario
Canada L3R 2S1
Tel: (416) 477-9254

Contact: Charles McGrory,
Vice President

Products Manufactured

Aluminum and steel custom cruising sailboats from 30 - 69 feet.

Trade Names

Aragosa

Company Summary

Aragosa Yachts Inc. is a rapidly growing manufacturer of custom steel or aluminum yachts with computer developed hulls and the highest standards of wooden cabinetry in their interiors. Excellence in steel is the hallmark of Aragosa's round-bilge performance cruisers designed by the offices of Ted Brewer and Mark Ellis, while custom building of larger vessels and construction in aluminum is also available. All Aragosa vessels are built to American Bureau of Shipping standards.

Atkins & Hoyle Limited

71 Portland Street
Toronto, Ontario
Canada M5V 2M9
Tel: (416) 596-1818
Fax: (416) 596-8989
Telex: 06-986766

Contact: Brenda Atkins,
Office Manager

Products Manufactured

Double frame, single frame and roller deck hatches made of a magnesium non-corroding aluminum alloy • Aluminum alloy double frame ports • Cast aluminum davits for both power- and sailboats • Four- and two-hole deck cleats of cast aluminum alloy in sizes five (12.7 cm) to 10-1/2 inches (26.7 cm) • Cast bronze chrome plated deck plates, cockpit drains and thru-hulls • Dinghy motor mount of cast aluminum alloy for one inch (2.5 cm) or 1-1/4 inch (3.2 cm) stern rails.

Trade Names

Atkins & Hoyle

Current Export Markets

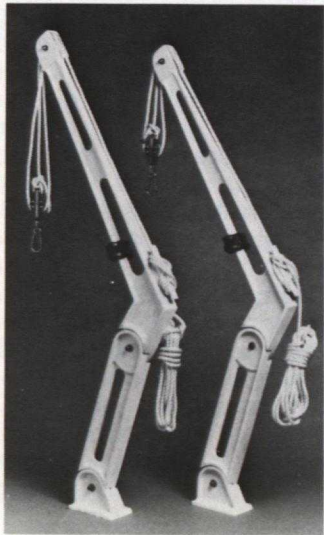
U.S.A., Europe, Asia

Company Summary

Atkins & Hoyle Limited is a non-ferrous foundry and machine shop established in 1929. Since 1968, the company's production has been centred on marine hardware cast in Almag 35, a magnesium/aluminum alloy which, when anodized, is well-suited for marine use. The properties of cast Almag 35 are corrosion resistance, lightness and strength. All Atkins & Hoyle products are solid, one-piece cast units in satin, clear or black anodized finish, and have a two-year warranty against leakage or corrosion. Atkins & Hoyle sell directly, with no dealers or distributors.



Aquastar offers a complete line of fiberglass runabouts and small cruisers powered by out-board or sterndrive engines.



Atkins & Hoyle davits are fully adjustable, easy to use and easy to install.



Aluminum alloy double frame portlights are available in five sizes and two styles.

Barkley Young Mfg. Ltd.

470 Coronation Drive, Unit 25
Scarborough, Ontario
Canada M1E 4Y4
Tel: (416) 282-6151

Contact: David Young, President

Branch Offices

Barkley Young, C/O FSI 908
Niagara Falls Boulevard
North Tonawanda, New York
14120-2060 (mail only)

Products Manufactured

Solid foam core fiberglass open deck powerboats in sizes 13 feet eight inches (4.2 m) and 15 feet 11 inches (4.9 m).

Trade Names

Barkley Young

Current Export Markets

U.S.A.

Company Summary

Barkley Young Mfg. Ltd. has manufactured its open deck powerboats since 1985. In the spring of 1987, the company entered the United States market with its larger models. The unique feature of the company's boats is their solid foam core design, which makes them unsinkable even if they are badly damaged, and provides a smooth, vibration-free ride with the handling characteristics of larger boats. Their versatility and strength make Barkley Young boats ideal for use in rental fleets and as utility boats for yacht clubs and camps. The company also invites custom design work.



The 44C is the latest centre console design of unsinkable runabouts from Barkley Young.

Bateaux Kenta International Ltee

2954 Laurier Blvd. Suite 330
Sainte-Foy, Quebec
Canada G1V 4T2
Tel: (418) 657-7387
Fax: (418) 657-7716

Contact: Daniel Vachon

Products Manufactured

Fiberglass and aluminum 14 foot (4.3 m) portable sport trimaran.

Trade Names

Hop

Current Export Markets

U.S.A.

Company Summary

Bateaux Kenta International Ltee has been manufacturing and marketing the company's portable sport trimaran since 1986. Designed and developed by Kenta, this all-original trimaran can be cartopped and offers stability with over 20-knot performance.

Bateaux St-Maurice Boats

2013 Garnier Street
R.R. #2
Shawinigan, Quebec
Canada G9N 6T6
Tel: (819) 537-0037

Contact: Marcel Paris

Products Manufactured

Fiberglass canoes 12 (3.7 m) to 18 feet (5.5 m) • 10 (3.0 m) and 12 foot (3.7 m) fiberglass cartoppers • Seven foot four inch (2.1 m) fiberglass dinghy • Fiberglass fishing runabouts from 14 (4.3 m) to 16 feet three inches (5.0 m) • Fiberglass runabouts from 14 (4.3 m) to 17 feet three inch (5.3 m) in bowrider and closed-deck versions • 15 foot five inch (4.7 m) fiberglass ski boat • 10 foot (3.0 m) fiberglass four-seater pedal boat.

Trade Names

St-Maurice

Current Export Markets

U.S.A.

Company Summary

Bateaux St-Maurice Boats was established in 1950 as a builder of wooden runabouts and expanded into the fiberglass boat market in 1963. The company offers a full range of products of which most are BIA and NMMA approved. St-Maurice recently introduced a 17-foot (5.2 m) cuddy cabin cruiser, the company's largest model to date.

Fiberglass bass boat for the serious fisherman from St. Maurice.



Bay Mills Ltd. Midland Division

277 Lakeshore Road East, Suite 400,
Oakville, Ontario
Canada L6J 6J3
Tel: (416) 842-8808
Fax: (416) 842-5966
Telex: 06-982459

Contact: Tom Jenkinson,
Product Manager

Products Manufactured

Fiberglass cloth, tape and woven roving for epoxy and polyester laminating • Graphite and Kevlar fiber reinforced materials.

Trade Names

Bay Mills, Fibaknit, Stitchmat

Company Summary

Bay Mills Ltd., founded in 1944, is a North American manufacturer of engineered fiber reinforced products for aerospace, construction, electronics, marine and transportation applications. The company was acquired by U.S.-based CertainTeed in 1987 and is currently operating as an independent subsidiary. Products for the marine industry are mostly manufactured at the company's Midland division and the company offers high-volume production and custom made-to-order requirements to boatbuilders worldwide. Ten years ago, Bay Mills developed and patented "Stitchmat", a combination product of fiberglass woven roving and mat mechanically bonded together. In 1988, Bay Mills introduced a technologically advanced non-woven material, "Fibaknit", and opened a 45,000 square foot (4,160 sq. m) facility to accommodate its production. The company also manufactures Graphite and Kevlar woven products for laminating with epoxy and polyester resins.

Bombardier Inc., Marine Products Division

1850 32nd Avenue
Lachine, Quebec
Canada H8T 3J7
Tel: (514) 646-5994
Fax: (514) 636-5999

Contact: Leland Werner,
Director Sales & Market
Development

Branch Offices

Bombardier Corporation,
P.O. Box 8035
Wausau, Wisconsin 54402-8035
(715) 842-8886

Products Manufactured

Fiberglass eight foot (2.4 m) personal watercraft powered by a 580cc twin-cylinder Bombardier Rotax engine.

Trade Names

Sea-Doo

Current Export Markets

U.S.A.



Company Summary

Bombardier Inc. is a Canadian-owned corporation whose business is the design, development, manufacture and marketing of equipment and products related to the fields of transportation and aerospace. More than 85 per cent of Bombardier's sales are made to markets outside Canada in some 50 countries on five continents. The Marine Products Division of Bombardier Inc., created in 1987, is responsible for products for the water sports and leisure market. The division's first achievement was the introduction of the Sea-Doo water scooter, a personal watercraft designed for both performance and leisure cruising.



Courtesy of its 580cc engine, the Sea-Doo from Bombardier will attain speeds of 40 mph.

Bridgeline Ropes

95 Hanna Court South
Belleville, Ontario
Canada K8N 5B5
Tel: (613) 966-2010
Fax: (613) 966-8721

Contact: Norm Grant,
Vice-President

Products Manufactured

Braided nylon, polyester and polypropylene from 1/8 (3.2 mm) to 3/4 inch (19 mm) diameter • Twisted nylon and polypropylene from 1/8 (3.2 mm) to 3/8 inch (9.5 mm) diameter • Braided and twisted anchor and dock lines • Polypropylene ski tow rope.

Trade Names
Bridgeline

Current Export Markets
U.S.A.

Company Summary

Bridgeline Ropes, established in 1978, specializes in the manufacture of braided and twisted synthetic ropes and custom polypropylene extrusion, stressing its market advantages of superior quality and competitive pricing. The company has focussed on the extrusion of fluorescent polypropylene monofilament and special braids for industrial applications. It is currently planning additions to its production equipment in order to meet the increasing U.S. demand for braided rope.

Bruckmann Manufacturing Inc.

2508 Lakeshore Road West
Oakville, Ontario
Canada L6L 1H8
Tel: (416) 827-9583

Contact: Mark Bruckmann,
President

Products Manufactured

28 foot (8.5 m) fiberglass cuddy cabin cruiser with optional hardtop or flybridge sedan cruiser.

Trade Names
Bruckmann

Current Export Markets
U.S.A.

Bruckmann's B-28 can be customized to suit both pleasure and commercial applications.



Company Summary

Bruckmann Manufacturing Inc. was re-established in 1986, and commenced to repair boats in a building that had housed the company more than 30 years before. Bruckmann specializes in custom building of high quality fiberglass vessels, both power and sail, ranging in size from 28 (8.5 m) to 67 feet (20.4 m). The company's 28-foot powerboat is built on a semi-custom basis and has been purchased by local marine police units as a search and rescue boat.

C & C Yachts Limited Partnership

526 Regent Street
Niagara-on-the-Lake, Ontario
Canada L0S 1J0
Tel: (416) 468-2101
Fax: (416) 468-4743

Contact: Robert Clarke,
Sales Manager

Products Manufactured

Fiberglass racer/cruiser sailboats ranging from 26 (7.9 m) to 57 feet (17.4 m) • 38 foot nine inch (11.8 m) fiberglass cruising sailboat.

Trade Names

C & C, Landfall

Current Export Markets

U.S.A.

Company Summary

C & C Yachts Limited Partnership is a derivation of a company that originally began in 1969 as an amalgamation of several small businesses and grew to establish itself in the 1970s as the premier North American sailboat manufacturer. Following a difficult period in the early 1980s, the company was reorganized financially and operationally under C & C Yachts Limited Partnership. Since 1986, the company has introduced three new models, including a Kevlar-built 37-foot (11.3 m) racer/cruiser. The company has a solid network of some 40 dealers throughout North America, including the Caribbean, and is about to re-establish a marketing presence in Europe for the first time in 14 years.

C & C sailboats are a unique blend of superlative cruising comfort and convenience with proven performance capability.



C & W Welding Ltd.

P.O. Box 51
Bay Bulls, Newfoundland
Canada A0A 1C0
Tel: (709) 334-3303
Fax: (709) 334-2124
Telex: 016-3204

Contact: Terry Crane,
President

Products Manufactured

Aluminum 19 foot (5.8 m) runabout for fishing and pleasure use • 19 foot (5.8 m) aluminum dory for commercial fishing.

Current Export Markets

St.Pierre and Miquelon

Company Summary

C & W Welding Ltd. was established in 1972 as a repair shop, but has expanded over the years to become a reputable manufacturer of aluminum boats and fish processing equipment. The company has a 10,600 square foot (980 sq. m) shop floor and specializes in the construction of semi-custom all-welded double-bottom boats.

Cadorette Marine Co.

P.O. Box 727
1991 3rd Avenue
Grand-Mere, Quebec
Canada G9T 5L4
Tel: (819) 538-0781
Fax: (819) 538-6330

Contact: Rene Fugere, President

Products Manufactured

Fiberglass runabouts 14-1/2 (4.4 m) to 20 feet (6.1 m) in bowrider and closed-deck versions • 16 foot (4.9 m) ski boat and 21-1/2 foot (6.6 m) performance runabout with cuddy cabin • 20 foot (6.1 m) fiberglass cuddy cabin cruiser • Fiberglass aft cabin cruiser 24-1/2 feet (7.5 m).

Trade Names

Cadorette

Current Export Markets

U.S.A.

Company Summary

Cadorette Marine Co. has been building lifeboats, recreational powerboats and workboats since 1978, and has seen extraordinary growth in the demand for its products over the past four years. With a 70,000 square foot (6,471 sq. m) plant and 350 employees, the company estimates that it will manufacture 1,300 boats in 1988. Designed by Luc St. Onge, Cadorette's naval architect, the company's boats are manufactured using a closed cell foam material that is stronger and more rigid than conventional fiberglass construction while weighing up to 10 per cent less, and consequently gives the Cadorette line faster acceleration, lower fuel consumption and higher top speeds.



Cadorette runabouts and small cruisers set a high standard in quality, design and performance.

Cador-Mat Inc.

51 Moise Cadorette Street
St-Jean-des-Piles, Quebec
Canada G0X 2V0
Tel: (819) 538-0888

Contact: Gilles Houde

Products Manufactured

Fiberglass canoes 11 (3.4 m) to 18 feet (5.5 m) • Fiberglass utility runabouts 12 (3.7 m) to 18 feet (5.5 m) • Open deck fiberglass fishing runabouts in sizes 15 (4.6 m), 16 (4.9 m) and 18 feet (5.5 m) • Fiberglass runabouts in 14 (4.3 m), 15 (4.6 m) and 16 feet (4.9 m) in bowrider or closed-deck versions • Lifeboats ranging from 14 (4.3 m) to 26 feet (7.9 m).

Trade Names

Cadorette, Cador-Mat

Current Export Markets

U.S.A.

Company Summary

Cador-Mat Inc. has been building fiberglass boats for more than three years. Besides manufacturing fishing boats and lifeboats, Cador-Mat Inc. is the sole manufacturer of the historic Cadorette canoe. The unusual shape of the canoe's ends, which curve inward, requires specially designed two-part molds. Future plans include the development of a cover for the lifeboat to meet with new Canadian Coast Guard regulations.

Calais Marine Ltd.

20460 Unit B Langley By-Pass
Langley, British Columbia
Canada V3A 5E8
Tel: (604) 534-6676
Fax: (604) 530-9179

Contact: Gary Vit,
General Manager

Products Manufactured

16 (4.9 m) and 18 foot (5.5 m) fiberglass runabouts in bowrider and closed-deck versions • 20 foot (6.1 m) cuddy cabin cruiser and 29-1/2 foot (9.0 m) cruiser.

Trade Names

Calais

Current Export Markets

U.S.A., Guam

Company Summary

Following more than a year of product research and development, Calais Marine Ltd.'s first fiberglass production powerboat came off the line in 1987, and the company has experienced good market acceptance with its quality boats. The company has a 30,000 square foot (2,773 sq. m) manufacturing facility.

Camano Marine

#1-7423 Wilson Avenue
Delta, British Columbia
Canada V4G 1E5
Tel: (604) 946-5352

Contact: Bob Warman,
President

Products Manufactured

Aluminum motor yachts 35 (10.7 m) to 50 feet (15.2 m).

Trade Names

Camano

Current Export Markets

U.S.A.

Company Summary

Established in 1985, Camano Marine Ltd. designs and builds diesel-powered displacement type aluminum offshore powerboats. Developed by Camano, these worldwide travellers incorporate many unique features: a wide-base aeronautically-designed flat bottom keel that holds solid or water ballast and a paravane rig for controlling roll. The boats are built on a semi-custom basis and are available in kit form or can be ordered to any stage of completion.



Camano's ocean-going diesel-powered motor yacht.

Campion Marine Inc.
200 Campion Road
Kelowna, British Columbia
Canada V1V 1L9
Tel: (604) 765-7795
Fax: (604) 765-8883

Canadian Electronics Inc.
151 Hilda Avenue East
Toronto, Ontario
Canada M4E 1L4
Tel: (416) 462-2010
Fax: (416) 566-4322

Canadian Electronics Inc.
151 Hilda Avenue East
Toronto, Ontario
Canada M4E 1L4
Tel: (416) 462-2010
Fax: (416) 566-4322

Canada Cordage Inc.
P.O. Box 158
Kitchener, Ontario
Canada N2G 3Y2
Tel: (519) 745-7391
Fax: (519) 745-4290
Telex: 069-55379



Campion Chase 195 delivers high performance sport boat excitement.

Contact: Ross Jardine,
General Manager

Products Manufactured

Fiberglass runabouts 15 (4.6 m) to 18 feet (5.5 m) in bowrider or closed-deck versions • Fiberglass cuddy and aft cabin cruisers 19 (5.8 m) to 24 feet (7.3 m) • 19 foot (5.8 m) performance runabout • 20-1/2 foot (6.3 m) sport fishing boat.

Trade Names

Campion

Current Export Markets

U.S.A., Denmark

Company Summary

Campion Marine Inc., has been associated with the boating industry for 15 years, designing and manufacturing powerboats. Boats manufactured in the company's new efficient 40,000 square foot (3,698 sq. m) facility range from family runabouts to cruisers to fishing boats. New models are continually introduced to meet the demands of the ever changing marketplace. Campion's reputation for quality and dependability in recreational powerboats has resulted in an ever growing dealer network that has expanded to include the north-western U.S., Alaska and more recently, Europe.

Contact: Jack Salter,
Director Sales & Marketing

Branch Offices

Canada Cordage Inc.,
1-3511 Viking Way
Richmond, British Columbia
V6V 1W1

Products Manufactured

Sisal, hemp and manila rope from 3/16 (4.8 mm) to 3-1/4 inch (8.3 cm) diameter • Twisted nylon, polyester and polypropylene ropes from 3/16 (4.8 mm) to 3-1/4 inch (8.3 cm) diameter for commercial and pleasure use • Nylon safety and rescue rope, tow ropes and ski tow ropes.

Trade Names

Canada Cordage

Current Export Markets

U.S.A.

Company Summary

Canada Cordage is Canada's largest manufacturer of both natural fiber and synthetic fiber rope and cordage products. The company was established in 1979 with the amalgamation of two of the country's leading manufacturers —Doon Twines Ltd. of Kitchener, Ontario, and Canada Western Cordage Co. Ltd. of Vancouver, British Columbia. All products are manufactured in the company's 225,000 square foot (20,800 sq. m) facility in Kitchener. Canada Cordage is the only company in North America capable of manufacturing natural fiber ropes from baled raw material.

**Canada Metal Co. Limited
(The)**

634 Derwent Way
New Westminster, British Columbia
Canada V3M 5P7
Tel: (604) 525-0471
Fax: (604) 521-3610

Contact: Terry Johnson,
Manager

Branch Offices

La Compagnie Canada Metal Ltee,
8271 Rue LaFrenais
St. Leonard, Quebec H1P 2B1
(514) 327-2011

Products Manufactured

Zinc anodes for commercial and pleasure vessels • Lead sound proofing sheets • Custom and production lead winged keels.

Trade Names

Hydro-Keel, Martyr, Sheald

Current Export Markets

U.S.A., Europe, Asia

Company Summary

An established company now under a new, aggressive management team, Canada Metal Company Limited has been a leader in zinc alloys and aluminum alloys for corrosion control for many years. With the addition of complimentary lines of sound control products and a license to manufacture winged keel designs, the company is in an even stronger position to support original equipment manufacturers and handle after-market distribution.

**Canadian Aero-Marine
Industries Inc.**

320-19th Street Southeast
Calgary, Alberta
Canada T2E 6J6
Tel: (403) 235-1717
Fax: (403) 273-4611

Contact: Cynthia Hyde,
Marketing Manager

Products Manufactured

16 foot five inch (5.0 m) fiberglass runabouts in bowrider or closed-deck models powered by outboard or sterndrive engine.

Trade Names

Falcon, Sovereign (in U.S.)

Current Export Markets

Europe, Asia, Japan

Company Summary

In less than two years, Canadian Aero-Marine Industries Inc. has doubled the size of its two plants and taken its the staff complement from two to 62. The company's remarkable success is attributed to state-of-the-art engineering and design coupled with superior craftsmanship and an all-inclusive in-house operation which includes design, research and development, rigging and machine shops, wood-working and upholstery. The Sovereign line is NMMA, BIA and Canadian Coast Guard approved. Canadian Aero-Marine was also the first North American boat manufacturer to build and market fiberglass powerboats designed by Yamaha Motor Japan.



Canadian Aero-Marine's Falcon/Sovereign 5 Meter bow-rider with outboard.

Canadian Canopy Co. Ltd.

3 Morrow Road
Barrie, Ontario
Canada L4N 3V7
Tel: (705) 726-2681
Fax: (705) 726-5766

Contact: Barry Flynn,
General Manager

Products Manufactured

Tempered glass and Plexiglas windshields for powerboats • Convertible tops for powerboats.

Trade Names

Omar

Company Summary

Canadian Canopy Co. Ltd. began manufacturing canvas goods for boats in 1949 and added a boat windshield manufacturing facility in 1979. The company's 28,000 square foot (2,588 sq. m) plant concentrates mainly on production of convertible tops, boat and truck covers, and is capable of custom manufacturing single items.

Canadian Tectonics Inc.

191 Hillside Avenue East
Toronto, Ontario
Canada M4S 1T4
Tel: (416) 482-9516
Fax: (416) 588-4082

Contact: Peter S. Wayne,
Owner

Products Manufactured

15 foot four inch (4.7 m) wooden punt — can be paddled, rowed or sailed.

Trade Names

Halcyon

Current Export Markets

U.S.A.

Company Summary

Canadian Tectonics Inc. was formed in 1984 to produce and market the Halcyon punt, designed by owner Peter Wayne. The company uses the skills of two or three craftsmen to produce a limited-edition, luxuriously comfortable boat, and has sold a quarter of its production and plans into the United States. The Halcyon punt paddles like a canoe, but with velvet cushions and adjustable cane backrests, it is far more comfortable and it is also virtually untipable. The punt is built of mahogany marine ply, sitka spruce and ash.



Canadian Tectonics' 90-pound Halcyon punt has all the class of a Gatsby yacht, with gleaming mahogany, shining brass and old-fashioned attention to detail.

Canadian Yacht Builders

231 de Lotbiniere
Vaudreuil, Quebec
Canada J7V 5V5
Tel: (514) 455-6183
Fax: (514) 455-0527

Contact: Richard Thibault

Products Manufactured

Fiberglass 17 foot 9 inch (5.4 m) runabout • Fiberglass daysailers 22 (6.7 m) and 27 feet (8.2 m) • Fiberglass cruising sailboats 27 (8.2 m) to 34 feet (10.4 m) • Fiberglass racing/ cruising sailboats 23 (7.0 m) to 30 feet (9.1 m) • Fiberglass sailing dinghies 12-1/2 (3.8 m) to 16 feet (4.9 m).

Trade Names

Alberg, Aloha, Gullwing, Mistral, Sonic, Tanzer

Current Export Markets

U.S.A.

Company Summary

Canadian Yacht Builders (CYB) was formed in 1986 with the objective of purchasing sailboat manufacturers that enjoy recognition in the industry, and merging them into one streamlined, efficient and centralized operation. To date, the company's acquisitions include the assets of five well-known Canadian manufacturers: Tanzer Industries, Les Voiliers Mistral Inc., Sonic Inc., Alberg Yachts Inc., and Aloha Yachts. CYB's powerboat, designed by Michel Joubert for sport fishermen, won the 1000-mile (1,609 km) Nile race. The company enjoys more than 50 years of combined experience through the purchase of the companies listed above, and is equipped to service the more than 10,000 sailboats of its brands now in the market.

Canoe Cove Manufacturing Ltd.

P.O. Box 2218
2300 Canoe Cove Road
Sidney, British Columbia
Canada V8L 3S8
Tel: (604) 656-3915
Fax: (604) 656-3105

Contact: R. Stamp-Vincent,
Controller

Products Manufactured

Fiberglass motor yachts and sport fishermen 37 (11.3 m) to 53 feet (16.2 m) • Custom fiberglass commercial boats 37 (11.3 m) to 53 feet (16.2 m).

Trade Names

Canoe Cove

Current Export Markets

U.S.A.

Company Summary

Canoe Cove Manufacturing Ltd. began building custom commercial vessels in the mid-1930s. Since then, the company has expanded its markets to include tour, patrol and pleasure boats. The innovative design of the Canoe Cove hull provides outstanding seaworthiness at higher speeds and complemented by the company's high standards of construction, has earned Canoe Cove an international reputation for quality, ruggedness and dependability. Canoe Cove can also provide the design and engineering for any particular requirement a customer might have.



There are a sedan and aft cabin with flush deck or cockpit version of Canoe Cove's 42-foot Sport Fish.

Can-Sail Products Inc.

P.O. Box 397
Port Alberni, British Columbia
Canada V9Y 7M9
Tel: (604) 723-2960

Contact: Martin VanHumbeck,
President

Products Manufactured

16 foot (4.9 m) fiberglass sailing canoe and catamaran.

Trade Names

Can-Cat, Portager

Current Export Markets

U.S.A.

Company Summary

Founded in 1984 and incorporated in 1985, Can-Sail Products Inc. specializes in the manufacture of sailing canoes. Can-Sail's canoes were developed by the parent company, S&L Aircraft Restorations. Two canoes are joined together to create a sailing catamaran designed with molded-in yolk daggerboards allowing it to be portaged and yet be an efficient and well-balanced sailboat.

Carlaw Custom Yacht

P.O. Box 430
Arthur, Ontario
Canada N0G 1A0
Tel: (519) 848-2264

Contact: James Biers,
General Manager

Products Manufactured

Custom and semi-custom fiberglass power- and sailboats from 30 (9.1 m) to 50 feet (15.2 m).

Trade Names

Express, Scout, Sea Hawk

Company Summary

Carlaw Custom Yacht, established in 1982, is a builder of one-off custom fiberglass and wood yachts and a contract builder of semi-custom power and sailing yachts. The company is one of a few Canadian builders that employ the "table molding" method of fiberglass construction along with vacuum bagging for its one-off designs. Carlaw is building under license the Express 30 and 35 for LH Express.

Carlight Holdings Inc.

79 King Street East
Burlford, Ontario
Canada N0E 1A0
Tel: (519) 449-5582

Contact: William Golench,
Vice President

Products Manufactured

Nine foot eight inch (2.9 m) fiberglass personal watercraft powered by an outboard engine up to 30 horsepower.

Trade Names

Scooter Boat

Company Summary

Carlight Holdings Inc. began manufacturing a personal watercraft designed to be used by the whole family in early 1987. The boat has a four foot, five inch (1.3 m) beam that makes it extremely stable and thus appropriate for a wide range of activities from fishing to water skiing. For convenience, the Scooter Boat can be towed by a subcompact car and its engine can be easily lifted off and removed for service.



Whether you enjoy sightseeing, picnicking, water skiing or fishing, Carlight's Scooter Boat is perfect for young and old alike.

Cassidy Marine

1008 Beach Avenue
Vancouver, British Columbia
Canada B6E 1T7
Tel: (604) 682-0221

Contact: R. Jolley,
President

Products Manufactured

Custom wood/epoxy sailboats up to 75 feet (22.9 m).

Company Summary

Cassidy Marine was formed in 1985 to manufacture custom yachts for both domestic and export markets. The company specializes in wood-epoxy construction as well as more traditional boatbuilding techniques. Cassidy Marine will build to any design or act as designer and contractor. The 75-foot (22.9 m) cold-molded charter schooner Private Dancer is the company's largest project to date.

CeFer Designs Ltd.

8991 River Road
Richmond, British Columbia
Canada V6X 1Y6
Tel: (604) 273-5241
Fax: (604) 273-5243
Telex: 04-507672

Contact: Jack Henwood,
General Manager

Products Manufactured

Reinforced concrete barges, breakwaters, floats and foundations.

Company Summary

CeFer Designs Ltd. has been a designer and builder of concrete floating marine structures for more than 20 years. The company originated the application of precast concrete technology to floating marine structures. Some of CeFer's achievements include a floating fuel complex for Gulf Canada Ltd.; Canada's only floating McDonald's Restaurant; and several floating home and office foundations in Seattle, Washington, and in British Columbia. The construction techniques used by CeFer combine precast reinforced concrete wall sections with a "shot-crete" pouring process. CeFer is considered the Canadian pioneer of the "mortar weld" and is also the first Canadian company to apply prestressing techniques to floating structures.

Charger Boats Inc.

P.O. Box 129
Schomberg, Ontario
Canada L0G 1T0
Tel: (416) 939-2204

Contact: Michael Canzano,
President

Products Manufactured

High performance outboard-powered fiberglass runabouts from 16 (4.9 m) to 20 feet four inches (6.2 m) for racing or sport boating.

Trade Names

Charger

Current Export Markets

U.S.A.

Company Summary

Charger Boats Inc. is a manufacturer of high performance fiberglass sport boats. The company's two tunnel vee boats combine Roark Summerford's designs with Charger's state-of-the-art technology. Charger Boats enjoys a reputation for producing quality boats that are proven performers on the race course and standards in family sport and ski boating. The company's ongoing research and development is now focussing on the larger offshore performance boat market.

Chase Marine Ltd.

2235 Highway 20 East
Fonthill, Ontario
Canada L0S 1E0
Tel: (416) 892-5828

Contact: Harry Meneian,
President

Products Manufactured

Fiberglass sport cuddy 21-1/2 feet (6.6 m) in length.

Trade Names

Tigershark

Company Summary

Chase Marine Ltd. a newly formed company, was set up to manufacture the Tigershark, designed by the company's owner, Harry Meneian, a well-known Canadian designer responsible for many Grew, Shepherd and Oliver boats. The company is capable of producing 50 boats per year and future expansion will depend on market acceptance of the product.

Clarion Boat Co.

P.O. Box 389
Campbellford, Ontario
Canada K0L 1L0
Tel: (705) 653-3820

Contact: Doug Theobalds,
General Manager

Products Manufactured

25 foot (7.6 m) vintage performance runabout of wood and epoxy construction.

Trade Names

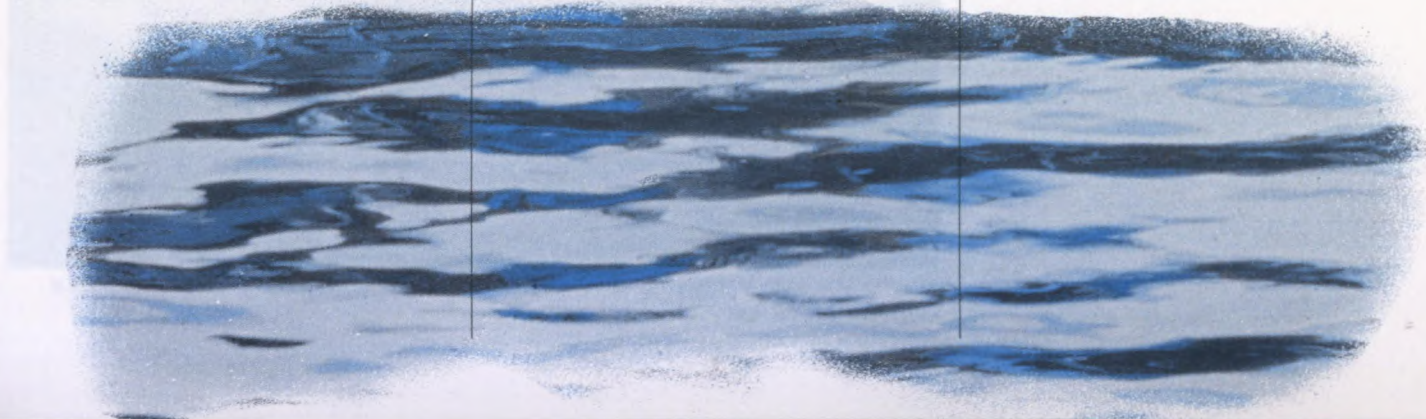
Gold Cup

Current Export Markets

U.S.A.

Company Summary

Clarion Boat Co. entered the business of restoring antique and classic wooden boats in 1983. Currently, the company is building the Clarion Gold Cup 25, a Steve Killing-designed prototype of a high-performance gentleman's racer from the 1920s which will go into production in late 1988. The company commissioned the design to create a boat that had the flavour of the 20s runabouts and could be built of wood but would also take advantage of modern construction techniques.



CMF Ltd.

P.O. Box 790
Hudson, Quebec
Canada J0P 1H0
Tel: (514) 458-7737

Contact: David Law,
President

Products Manufactured

Self-loading hydraulic trailers from five (4,535 kg) to 30 ton (27,211 kg) capacity with or without cradle system.

Trade Names

CMF Boathandler, CMF Trailift

The CMF Trailift is a fully road-worthy, self-loading/unloading marine trailer for transporting power- and sailboats.



Current Export Markets
U.S.A.

Company Summary

CMF Ltd. has been building boat trailers since 1975, and currently offers 20 standard models designed for road and yard use. All models incorporate a self-contained hydraulic power unit operated by either a gas or 12-volt motor. The company's yard trailers are available in two configurations, and are capable of transporting cradled or non-cradled boats. CMF's latest design is the Boathandler. This unit is a self-loading/unloading hydraulic trailer that can accommodate both power- and sailboats up to 45 feet (13.7 m).

CompuNav Systems Ltd.

1420 Frances Street
Vancouver, British Columbia
Canada V5L 1Y9
Tel: (604) 254-0212
Fax: (604) 255-3523

Contact: Rich Alban,
Marketing Director

Products Manufactured

Autopilot system for commercial and pleasure craft from 30 (9.1 m) to 200 feet (61.0 m).

Trade Names

ComNav

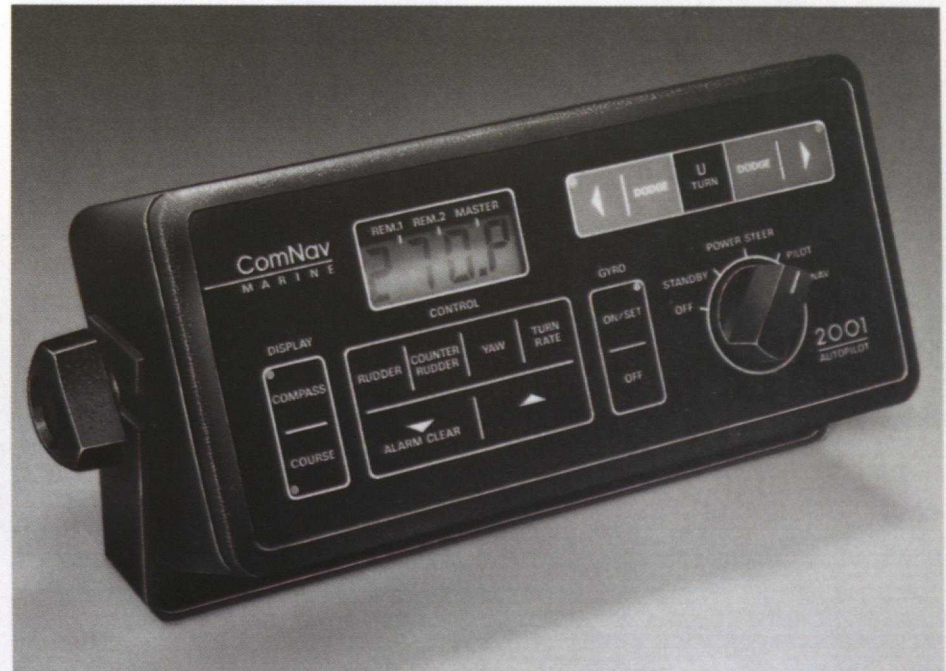
Current Export Markets

U.S.A., Australia

CompuNav's ComNav 2001 Autopilot has power steering, autopilot and navigation receiver modes of operation, plus dodge and U-turn functions.

Company Summary

CompuNav Systems Ltd. has been making reliable, innovative marine autopilot systems since 1982. The company's original autopilot, the ComDev 2000, is still used extensively in both the east and west coast commercial fishing fleets. CompuNav units have earned a reputation for their pin-point accuracy and solid reliability. The recent introduction of the all-new ComNav 2001 with navigational interfacing has resulted in strong sales growth in both the American and European markets.



Conestoga Tire & Rim Inc.

645 McMurray Road
Waterloo, Ontario
Canada N2V 1K3
Tel: (519) 885-0592
Fax: (519) 885-0781

Contact: Garry Dietz,
President

Products Manufactured

Tires, steel rims and wheels for boat trailers.

Current Export Markets

U.S.A.

Company Summary

Conestoga Tire & Rim Inc. has supplied preassembled tire, wheel, hub and spindle components to trailer manufacturers since 1974. The company is capable of assisting technical and engineering departments to design the proper combinations of tires and wheels to fill their requirements. Conestoga's diversified product line supplies markets ranging from recreational vehicles and boat trailers to agricultural and lawn and garden users to industrial users. One of the company's major accomplishments was updating the running gear on armament trailers for the Canadian Armed Forces.

Consolidated Coatings Corp.

310-7651 Vantage Way
Delta, British Columbia
Canada V4G 1A6
Tel: (604) 946-7626
Fax: (604) 946-0343
Telex: 04-357716

Contact: W.H. Almond,
General Sales Manager

Products Manufactured

Antifouling paints for commercial and pleasure craft • Polyurethane and marine enamels and spar varnish • Teak oil and teak cleaner • Polyester resin and additives • Boat soap and vinyl cleaner • Toilet deodorizer.

Trade Names

Action, Hallcraft, Pacific Sailor

Current Export Markets

U.S.A.

Company Summary

Consolidated Coatings Corp. is a custom manufacturer of specialty industrial and marine coatings (paints). Founded in 1981, the company's principals have more than 80 years combined experience. To expand Consolidated's consumer products base, the company acquired the Dicker Martens Paint Company and more recently, the Hallcraft Company and its fiberglass, resins and epoxy adhesives products. The company also manufactures under toll and private label. Consolidated is currently developing a high performance water borne system to reduce solvent emissions to comply with U.S. regulations. A new technology for Canada, this puts the company in the forefront of paint and coating development.

Con-O-Lift Distributors

P.O. Box 36
Pointe au Baril, Ontario
Canada P0G 1K0
Tel: (705) 366-2210
Fax: (705) 366-2531

Contact: Dave Hutchinson,
President

Products Manufactured

Self-loading hydraulic trailers for boats 20 (6.1 m) to 55 feet (16.8 m)
• Self-propelled boat lifts from 10 (9,070 kg) to 40 tons (36,281 kg)
• Storage stands for power- and sailboats.

Trade Names

Con-O-Lift

Current Export Markets

U.S.A., Europe

Company Summary

Con-O-Lift Distributors was established in 1984 with the intention of designing and developing a new line of boat handling equipment. The company produces a full line of marine hydraulic trailers capable of handling both power- and sailboats and presently markets upwards of 50 units per year to the Canadian, U.S. and overseas markets. As well, Con-O-Lift has developed a line of self-propelled open-ended boat lifts, storage stands, showroom dollies and custom aluminum boat trailers.

Corbin Les Bateaux Inc.

P.O. Box 669
2 Rang Cyr
Napierville, Quebec
Canada J0J 1L0
Tel: (514) 245-3358

Contact: Marius Corbin

Products Manufactured

39 foot (11.9 m) foam core fiberglass offshore cruising sailboat
• Gas-powered fiberglass trawler 37 feet (11.3 m) in length.

Trade Names

Corbin

Current Export Markets

U.S.A.

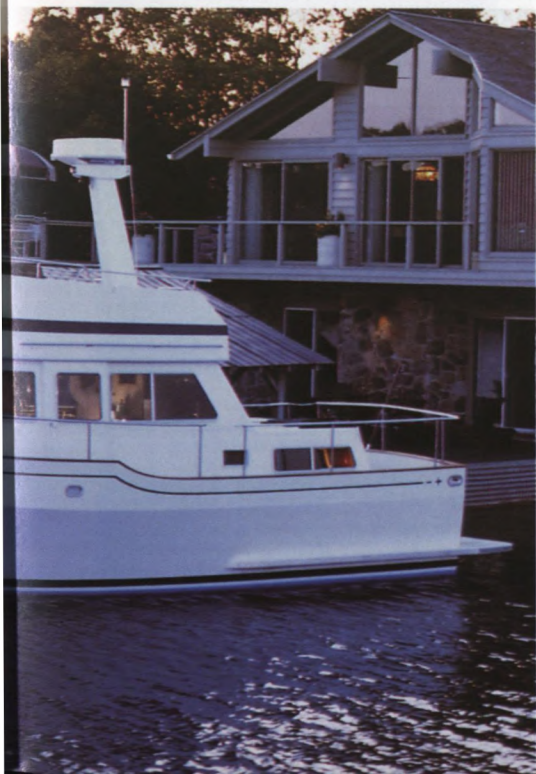
Corbin's first powerboat, a gas-powered trawler, is built to the same high standards as the popular Corbin 39 sailboat.



C.S. Yachts Ltd.
13 Bismarck Road
Blainville, Ontario
Canada L9W 5M8
Tel: (416) 457-8713
Fax: (416) 457-0742
Telex: 08-87571

Company Summary

Corbin Les Bateaux Inc. has grown rapidly since the company's modest beginnings in 1977. The company's dedication to high standards and commitment to quality have earned it a reputation worthy of the 195 Corbin 39s that have been built to date. Corbin offers three cabin layouts for the sailboat which is also available in kit form or to any stage of completion. Corbin recently introduced the company's first powerboat model; a fast, roomy, seaworthy trawler.



Covey Island Boatworks Limited

Petite Riviere Bridge
Lunenburg County, Nova Scotia
Canada B0J 2P0
Tel: (902) 688-2843

Contact: John Steele, President

Products Manufactured

Custom wood and epoxy commercial fishing, power cruisers and trawlers from 26 (7.9 m) to 45 feet (13.7 m) • Custom wood and epoxy 19 foot (5.8 m) daysailer and 33 (10.0 m) and 38 foot (11.6 m) cruising sailboats.

Trade Names

Covey Island

Current Export Markets

U.S.A.

Company Summary

Covey Island Boatworks Limited specializes in the design and construction of custom wood/epoxy commercial, power- and sailboats. The company set up operations in 1979 on Covey Island where approximately 40 custom commercial and pleasure craft were built before expanding to much larger premises three years ago. Covey Island Boatworks builds on a custom and semi-custom basis. Projects include lobster boats, log salvagers, survey launches, high speed camera platforms as well as recreational boats. Over the years, the company has perfected a variation of wood and epoxy saturation boatbuilding techniques resulting in high strength and durability while achieving the lightest weight possible.



Covey Island's 37-foot custom wood and epoxy auxiliary ketch designed by Spencer Lincoln.

Cowan Canoes

P.O. Box 39
258 Queen Street North
Paisley, Ontario
Canada N0G 2N0
Tel: (519) 353-5535

Contact: Ted Cowan,
Owner

Products Manufactured

Fiberglass and Kevlar racing and recreational canoes • Fiberglass recreational kayaks • Wood canoe seats, paddles and yokes.

Trade Names

Cowan

Current Export Markets

U.S.A.

Company Summary

Cowan Canoes, a family owned and operated business, has been building canoes since 1976. The company specializes in hand crafted canoes and kayaks. Using fiberglass, Kevlar and cedar components, designs range from full trade replicas to race-ready marathon and Olympic models. Cowan Canoes also manufactures oars, paddles and yokes and supplies parts and materials for do-it-yourself canoe builders.

Cramer Engineering Ltd.

1495 Frances Street
Vancouver, British Columbia
Canada V5L 1Z1
Tel: (604) 255-0115

Contact: Errol J. Cramer,
General Manager

Branch Offices

Paragon Electronics Corporation,
P.O. Box 1456
Bellevue, Washington 98009
(206) 454-0846

Products Manufactured

Automatic vessel monitoring system for commercial and large pleasure boats • Variable range marker for commercial and large pleasure vessels • Collision alert unit that interfaces with radar systems for large commercial and pleasure craft • Watch keeping alarm for commercial vessels • Talking depth sounder for pleasure boats • Emergency position indicator buoy for commercial vessels and large pleasure yachts.

Trade Names

Paragon, Sea Mate

Current Export Markets

U.S.A.

Company Summary

Cramer Engineering, established in 1975, is a marine electronics equipment manufacturer. The company has facilities for electronic assembly, design, metal and hardware fabrication for electronics and electronic repair of a wide range of equipment. Aside from producing electronics for aquaculture and marine applications, the company manufactures a range of specialized test equipment that includes a depth sounder simulator for the repair and calibration of marine depth sounders, a loran simulator, a radar test set and a sequential tone generator for the service of DMTF and other tone related equipment.

C.S. Yachts Ltd.

79 Bramsteele Road
Brampton, Ontario
Canada L6W 3K6
Tel: (416) 457-6713
Fax: (416) 457-0742
Telex: 06-97537

Contact: Jim Flannery,
Sales Manager

Products Manufactured

Fiberglass racing/cruising sailboats ranging from 30 feet (9.1 m) to 49 feet 10 inches (15.2 m).

Trade Names

CS

Current Export Markets

U.S.A.

Company Summary

C.S. Yachts Ltd. is one of Canada's largest sailboat builders, with 24 consecutive years of successful operation. Established in 1976, the company's first chief designer was Ray Wall, who had previously been chief designer for Britain's Camper and Nicholson for 10 years. Wall designed each of the C.S. models and was in charge of design and construction until 1983. The company's latest models, designed by Tony Castro, are performance cruisers with modern hull forms, well appointed interiors and high aspect ratio rigs with modified skeg keels in front of balanced rudders. In 1987, the CS 40 was chosen Boat of the Year by Sailing World magazine, which called it "the best of the bigger racer/cruiser imports of the year."

CS Yachts has gained an international reputation for building high performance efficient cruisers that provide all the comforts and amenities for extended voyages.

Delta Marine Systems Inc.
54 Cornforth Road
Exton, Ontario
Canada M4A 1K7
Tel: (416) 757-2833
Fax: (416) 757-2579
Tel: (604) 383-6611
Fax: (604) 383-6611

Delta Marine Industries Ltd.
16871 Hymus Boulevard
Kirkland, Quebec
Canada H9H 3L4
Tel: (514) 694-6620
Fax: (514) 694-6620



Delta Marine Industries Ltd.

16871 Hymus Boulevard
Kirkland, Quebec
Canada H9H 3L4
Tel: (514) 694-6620

Contact: M.B. Hopgood,
President

Products Manufactured

20 foot (6.1 m) Olympic one-design
fiberglass catamaran.

Trade Names

Tornado

Current Export Markets

U.S.A., Europe

Company Summary

In business since 1971, Delta Marine Industries Ltd. is the only manufacturer of fiberglass Tornado sailing catamarans in North America. The Tornado is an Olympic class boat sailed throughout the world: its production is limited and is considered "high tech" because of the many operations involved, such as laminating, vacuum molding, stainless steel manufacturing, aluminum extrusion and design work. Delta also services the existing Tornados on the North American market.

Diamond Glass & Aluminum Products

C-7464 Gilley Avenue
Burnaby, British Columbia
Canada V5J 4X6
Tel: (604) 433-2491
Fax: (604) 433-6611

Contact: David Leith,
General Manager

Products Manufactured

Custom-designed aluminum framed
windows and windshields for com-
mercial, fishing and pleasure boats.

Trade Names

Diamond

Current Export Markets

U.S.A.

Company Summary

Diamond Glass & Aluminum Products was established in 1966, and purchased by RivTow Straits Ltd. in 1986 to complement RivTow's extensive marine towing, shipbuilding and heavy equipment operations. All Diamond Glass windows are custom designed and manufactured to customers' specifications. Incorporating laminated safety glass, tempered glass and anodized aluminum extrusions, Diamond Glass manufactures strong, attractive and watertight windows that stand up to the demands of both industry and the elements.

Dickinson Manufacturing Co. Ltd.

407-204 Cayer Street
Coquitlam, British Columbia
Canada V3V 5B1
Tel: (604) 525-6444
Fax: (604) 525-6417

Contact: David McIntosh,
President

Products Manufactured

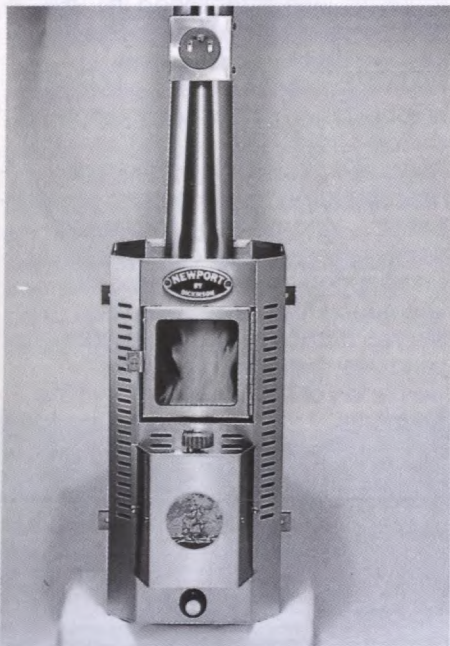
Diesel galley stoves and cooktops for commercial and pleasure boats
• Diesel cabin heaters for commercial and pleasure boats • Propane barbeque for pleasure craft.

Trade Names

Dickinson

Current Export Markets

U.S.A., Europe, New Zealand



Company Summary

Dickinson marine products have been on the market since 1932, although the company was incorporated under new ownership and management in 1984. The company's galley ranges and marine heaters have been installed on thousands of vessels from small commercial craft to ocean racing yachts. Dickinson provides complete sales and service facilities with worldwide distribution centres to provide prompt delivery of products and parts. In addition to the company's stove and heater product line, Dickinson has recently expanded its custom metalwork business to include CAD/CAM programming with a CNC fabricator.

Since 1932, thousands of Dickinson ranges and heaters have been installed on vessels from small pleasure craft to ocean racing yachts.



Dingybat Marine Inc.

560 Johnson Street, Suite 205
Victoria, British Columbia
Canada V8W 3C6
Tel: (604) 384-1233
Fax: (604) 385-6155

Contact: Jack Cummer,
General Manager

Branch Offices

Dingybat Marine Inc.,
5799 Yonge Street, Suite 901
Toronto, Ontario M2M 3V3
(416) 222-6485

Products Manufactured

Transom or swim platform-mounted davits for dinghies up to 325 pounds (147 kg).

Trade Names

Dingybat

The Dingybat davit system — the simplest, safest method of securing a dinghy.



Current Export Markets
U.S.A.

Company Summary

Dingybat Marine Inc., established in 1981, specializes in the development and distribution of innovative boating accessories. The main product of the company (other products are in the development stage and will be introduced in 1989), the dinghy davit and hoist system, has many advantages over other products that are designed to stow a dinghy on the stern of a boat. Besides its ease of installation and use — especially in foul weather conditions — the unit is also attractively priced in relation to its competitors. Models are available for both hard shell prams and inflatable dinghies.

Domal Marine Systems Inc.

54 Carnforth Road
Toronto, Ontario
Canada M4A 1K7
Tel: (416) 757-2833
Fax: (416) 757-2579
Telex: 069-86974

Contact: Fred Svirklys,
President

Products Manufactured

Molded polyethylene floats for docks and fish cages • Steel hardware for wooden docks and fish cages • Polyethylene decking for docks and fish cages • Aluminum and polyethylene fish cages.

Trade Names

DBS, High Sea, Multi-Box, Multi-Buoyee, Multi-Deck, Multi-Float, Multi-Hinge, Multi-Lift, Multi-Net

Current Export Markets

U.S.A.

Company Summary

Domal Marine Systems Inc. has been established in the marine industry since 1978, specializing in designing, engineering, developing and marketing dock systems, floats, aquaculture products and fishing gear for both Canadian and American customers. The company's fabrication facilities use computer design technology and stress analysis along with up-to-date production equipment. Design and consulting services are available for large commercial installations, and Domal's products can be shipped anywhere in the world.

Doral Boats Ltd.

P.O. Box 667
1171 3rd Avenue
Grand-Mere, Quebec
Canada G9T 5L4
Tel: (819) 533-5735
Fax: (819) 533-3344

Contact: Brian J. Arthurs,
Vice President Sales &
Marketing

Products Manufactured

Fiberglass foam core runabouts 15 (4.6 m) to 19-1/2 feet (5.9 m) in bowrider and closed-deck versions and outboard or sterndrive engines
• Fiberglass foam core performance runabout 22-1/2 feet (6.9 m)
• Fiberglass foam core cuddy and aft cabin cruisers 19-1/2 feet (5.9 m) to 30 feet (9.1 m).

Trade Names

Doral

Company Summary

In less than 15 years, Doral Boats Ltd. has matured into one of Canada's largest boatbuilders, turning out some 2,000 boats a year. Throughout the years, the company has gained a reputation for quality, relying on strong dealer support and a commitment to service. The addition of Doral's first "big" boat last year, and a performance-oriented runabout the previous year, to Doral's already impressive line-up, brought about a new manufacturing facility with state-of-the-art production techniques and double the plant capacity. The company is currently expanding its network of full service dealers throughout the U.S. and Europe.



Doral's image boat — outstanding performance, a high degree of safety, excellent handling and a generous measure of quality.

Dufort Industries Ltd.

15 Keith Road
Winnipeg, Manitoba
Canada R3H 0H7
Tel: (204) 633-3381
Fax: (204) 633-0470

Contact: Maurice Dufort,
President

Products Manufactured

Windshields for runabouts and small cruisers • Convertible tops for powerboats in vinyl, acrylic or canvas • Boarding ladders for powerboats • Custom-designed stainless steel or aluminum bow and stern rails.

Trade Names

Dufort

Company Summary

Dufort Industries Ltd. has been associated with the marine industry since 1966, and has manufactured custom-designed windshields, convertible tops and ladders for the boatbuilding trade since 1981. With a work force of 26 and sales volume of more than \$1 million, modern equipment, tooling and the company's own engineering expertise guarantee delivery of a superior product on schedule.

Michel Dufresne Yacht Inc.

241 St-Louis Boulevard
St-Louis-de-France, Quebec
Canada G8T 1E5
Tel: (819) 372-1322
Fax: (819) 372-1322

Contact: Andre Lavoie

Products Manufactured

25 (7.6 m) and 33 foot (10.0 m) fiberglass offshore performance boats with cuddy cabin.

Trade Names

Elite

Current Export Markets

U.S.A., Europe

Company Summary

Michel Dufresne Yacht Inc., established in 1985, specializes in the design, development and manufacturing of high-performance offshore powerboats.

Dunlop-Beaufort Canada Ltd.

12351 Bridgeport Road
Richmond, British Columbia
Canada V6V 1J4
Tel: (604) 278-3221
Fax: (604) 278-7812
Telex: 04-355849

Contact: W.F. Maddrell,
Vice President

Products Manufactured

Inflatable life rafts ranging from four to 50 person capacity.

Trade Names

Beaufort

Current Export Markets

U.S.A., Mexico

Company Summary

Dunlop-Beaufort Canada Ltd., specializing in the manufacture of inflatable rafts in its 22,000 square foot (2,034 sq. m) facility, is jointly owned by RivTow Straits Ltd., of Vancouver and BTR of Great Britain. The company supplies all inflatable life rafts for the British Columbia Ferry Corp., the world's largest ferry fleet, and 80 per cent of the Canadian fishing fleet. Dunlop-Beaufort also has contracts with the Canadian Navy and the Department of National Defence, and supplies oil companies from the Gulf of Mexico to the Beaufort Sea. The company's life rafts are Canadian and U.S. approved.

Edson Boat Company

718 First Street
Brandon, Manitoba
Canada R7A 2X4
Tel: (204) 728-2933
Fax: (204) 728-8346

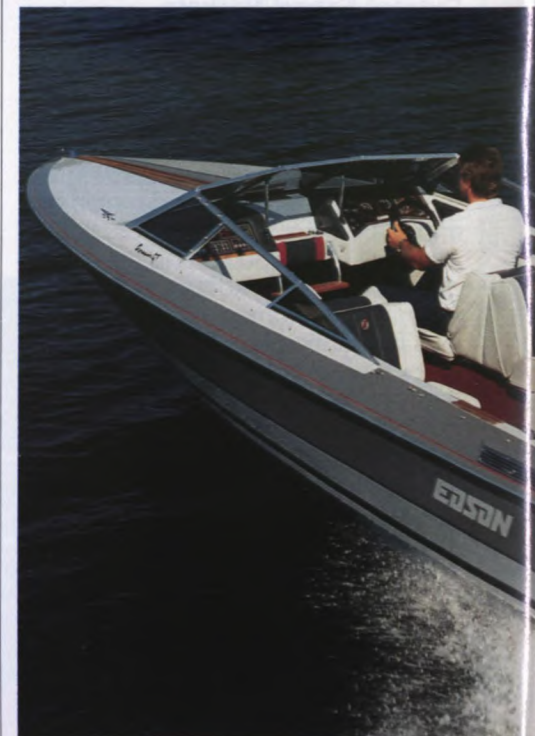
Contact: Bill Marr Jr.,
General Manager

Products Manufactured

Fiberglass runabouts 15 (4.6 m) to 19 feet (5.8 m) in bowrider and closed-deck versions • 21 foot (6.4 m) fiberglass cuddy cruiser • 17 foot (5.2 m) aluminum fishing runabouts • Aluminum utility runabouts 12 (3.7 m) to 18 feet (5.5 m).

Trade Names

Edson



Company Summary

Edson Boat Company, a division of Marr's Leisure Products (1977) Ltd., has been manufacturing fiberglass runabouts for 10 years. In 1984, after extensive market research, the company added a line of aluminum boats that were originally designed to meet the rigorous demands of the Canadian north. The company currently offers 26 different models. For 1989, all Edson boats will have NMMA certification for sale in the U.S.

Edson's fiberglass runabouts offer quality and classic styling.



Elcomb & Ellis Engines Ltd.

179 Lansdowne Avenue
Kingsville, Ontario
Canada N9Y 3J2
Tel: (519) 733-3888

Contact: Dave Elcomb,
President

Products Manufactured

Aluminum alloy spinnaker and whisker pole ends to fit 1-1/2 (3.8 cm) to four inch (10.2 cm) tube sizes for cruising and racing sailboats • Stainless steel clevis and rigging pins from 3/16 inch (4.8 mm) to one inch (25 mm) diameter • Stainless steel rings from one (25 mm) to 24 inch (61.0 cm) diameter.

Current Export Markets

U.S.A., Caribbean



Elcomb & Ellis' sailboat spinnaker pole ends feature black epoxy powder coating with stainless steel plungers, triggers and springs; cleats are epoxy coated or finished natural.

Company Summary

Incorporated in 1968, Elcomb and Ellis Engines Ltd. designs and builds products in ferrous metals, stainless steel and aluminum, primarily for marine and motor racing industries. The company provides service from product inception through manufacturing producing custom tooling and aluminum permanent mold castings to 30 pounds (13.6 kg). In 1981, Elcomb & Ellis engineered and designed a complete line of high-tensile aluminum spinnaker and whisker pole ends, deck cleats, chocks and clevis and rigging pins for sailboats. The company's pole ends are in use throughout North America and will be on board the 1989 Olympic Soling team.

Elite Yachts International

1200 Chemin Industrial
Bernieres, Quebec
Canada G0S 1C0
Tel: (418) 831-2522
Fax: (418) 831-6623

Contact: Pierre Brunelle,
President

Products Manufactured

Fiberglass racing/cruising sailboats 28 (8.5 m), 32 (9.8 m) and 36 feet (11.0 m).

Trade Names

Elite

Company Summary

Voiliers Elite Yachts International builds sailboats under license from the French builder Kirie for the North American market. The company offers three racer/cruiser models.

Embarcations Marvac Ltée

2870 Trudel Boulevard East
St-Boniface, Quebec
Canada G0X 2L0
Tel: (819) 535-2016

Contact: Normand Vachon

Products Manufactured

Fiberglass canoes 14 (4.3 m), 15 (4.6 m) and 16 feet (4.9 m)
• Fiberglass cartops and utility runabouts from 12 (3.7 m) to 16 feet (4.9 m)
• Centre console runabouts 14 (4.3 m), 15 (4.6 m) and 16 feet (4.9 m).

Trade Names

Marvac

Current Export Markets

U.S.A.

Company Summary

Embarcations Marvac Ltée specializes in the production of canoes, launches, centre console fishing boats and outboard or inboard/outboard pleasure boats. Since its founding in 1973, Embarcations Marvac has expanded its plant's capacity to 1,000 units per year and has become proficient in the development of new boat models. The company has recently launched a new 19 foot (5.8 m) cuddy cruiser.

Marvac runabouts are available in bowrider or closed-deck versions powered by outboard or sterndrive engine.

Equimer Inc.

P.O. Box 68
61 Commercial Street
Levis, Quebec
Canada G6V 6N6
Tel: (418) 837-5827
Fax: (418) 837-6617
Telex: 051-3302

Contact: Robert Morin

Products Manufactured

Aluminum and steel fishing and workboats and sailboats from 24 (7.3 m) to 65 feet (19.8 m).

Trade Names

Equimer

Company Summary

Equimer Inc. (formerly A.C. Davie Industries Inc.) specializes in the construction of steel fishing boats with aluminum superstructures and numerous aids to navigation such as buoys. Access to in-house naval architects through its parent company, Logistec Corp., makes possible the manufacturing of any type of boat from 45 to 100 feet (13.7 to 30.5 m) including pleasure boats, research boats, ferries, sounding boats and tugboats. Equimer has 26 employees directly involved in the construction and repair of vessels, including electricians, carpenters, welders, draftsmen and experts in steel hulls.

B. Erickson Manufacturing Ltd.

R.R. #6
Thamesville, Ontario
Canada N0P 2K0
Tel: (519) 352-2259
Fax: (519) 352-2427

Contact: Brent Erickson,
President

Products Manufactured

Nylon web transom tie downs four feet long for inboard and outboard engines and gunnel straps from 10 (3.1 m) to 16 feet (4.9 m)
• Steel adjustable oarlocks, and oar sockets, horn and pin for 1/2 inch (12.7 mm) shaft
• Six (15.2 cm) and eight inch (20.3 cm) galvanized steel dock cleats and dock rings
• Lifejacket storage bag
• Motor flushing attachment.

Current Export Markets

U.S.A.

Company Summary

B. Erickson Manufacturing Ltd. has been producing marine accessories since 1981, adding new items to its line every year. The overwhelming acceptance of the company's marine straps is due to Erickson's specially designed cam buckle that ensures against webbing slippage and is simple to operate. In addition to its marine line, B. Erickson also manufactures motorcycle accessories and other hardware products.



E.Y. Yachts

#19-831 Devonshire Road
Victoria, British Columbia
Canada V9A 4T5
Tel: (604) 381-6233

Contact: Ernie Yakimovich,
President

Products Manufactured

42 foot (12.8 m) fiberglass and
wood motor yacht.

Trade Names

EY

Company Summary

E.Y. Yachts Ltd. was established to build and market the EY440, a luxury sports sedan that is the personal project of the company's owner, Ernie Yakimovitch. Formerly involved in land development and residential and commercial construction, Yakimovitch entered the boat business as a result of designing and supervising the building of his own boat. That boat became the prototype of the EY440 and the first in the series to be sold. The hallmarks of the EY440 are its superior quality construction, finish and styling combined in a seaworthy craft that cruises comfortably at 25 knots.

Fairbanks Yachts Inc.

4720 Cowley Crescent
Richmond, British Columbia
Canada V7B 1C1
Tel: (604) 273-3955

Contact: D.J. Wiens,
President

Products Manufactured

28 foot (8.5 m) fiberglass sport fisherman and 32 foot (9.7 m) sedan bridge cruiser.

Trade Names

Fairbanks

Current Export Markets

U.S.A.

Company Summary

Fairbanks Yachts Inc. was founded in 1982 to build quality, seaworthy luxury cruisers to the highest standards. In the past, the company has supplied boats to Japan and the U.S.A.

Fendor Glass & Aluminum Ltd.

335 Roosevelt Avenue
Ottawa, Ontario
Canada K2A 1Z2
Tel: (613) 722-6581
Fax: (613) 722-3168

Contact: Leonard Westwell,
President

Products Manufactured

Portable 16 (4.9 m) and 24 foot (7.3 m) aluminum boat docks.

Trade Names

Fendock

Company Summary

Fendor Glass & Aluminum Ltd. was established to build garage doors and aluminum windows in 1941. In 1950, the company added Fendock aluminum boat docks and Fendock decks to its product line and has further expanded in the past 12 years to include storefront, curtain wall, glass and glazing in its operations. The Fendocks are sold in ready to assemble package. Fendor Glass & Aluminum operates from its original location with 30,000 square feet (2773 sq. m) of manufacturing and warehouse space.

Force 4 Enterprises Inc.

4480 Manson Avenue
Powell River, British Columbia
Canada V8A 3N2
Tel: (604) 485-7000
Fax: (604) 485-5648

Contact: Peter Bakker,
Vice President

Products Manufactured

Windsurfing simulator.

Trade Names

Force 4

Company Summary

Force 4 Enterprises Inc. is a new company engaged in the development, manufacturing and sales of a windsurfing simulator: a device designed to teach and train windsurfing on shore in a protected environment. The simulator (patents pending) is the only device of its kind in the world: it can teach waterstarts, beachstarts, gybing and tacking. It can also simulate wind speeds from three to 35 knots and incorporate wind gusts and wave action. Force 4 will market the simulator in North America, Europe, Japan and Australia for three main applications: as a learning and practice unit for beginners and those training for competition; as an exercise machine for fitness clubs; and as an entertainment device.

Force 10 Marine Ltd.

23080 Hamilton Road
Richmond, British Columbia
Canada V6V 1C9
Tel: (604) 522-0233
Fax: (604) 522-9608
Telex: 04-351466

Contact: Nick Krabbendam

Products Manufactured

Stainless steel galley ranges and cooktops, fueled by propane, natural gas, diesel or kerosene for pleasure and commercial boats

- Propane stainless steel cabin heaters
- Charcoal and propane stainless steel barbecues.

Trade Names

Force 10

Current Export Markets

U.S.A., Europe, Asia, Australia



Force 10 "Gourmet" galley ranges and cooktops feature piezo or electronic ignition and 100 per cent safety shut-off valves.

Company Summary

Force 10 Marine Ltd. has two decades of experience in the production of marine heating and cooking appliances. The company is dedicated to providing both power- and sailboaters with products that meet the highest safety and quality standards. The use of corrosion-resistant materials combined with good aesthetic design has made Force 10 one of North America's leading producers of marine appliances. The company's galley ranges fit both North American and European vessels and feature a patented disappearing oven door, flame failure safety thermocouples, child-proof controls and lift-up tops for easy cleaning. The cabin heaters have a unique oxygen depletion shut-off and the barbecues feature a universal mounting system enabling them to be mounted on any tube or wood rail or flat surface.



Freestyle Recreation Products Inc.

P.O. Box 2176
Sidney, British Columbia
Canada V8L 3S3
Tel: (604) 656-7912

Contact: C. Atkinson,
President

Products Manufactured

Trailerable fiberglass sailboats 23 (7.0 m) and 27 feet (8.2 m).

The Asaila 27 is a light displacement sailboat; a powerboat capable of cruising at 15 knots; or a trailerable trailerhome with on-the-road accommodation.

Trade Names

Asaila

Company Summary

Freestyle Recreation Products Inc. was established in 1985 to develop and market the Asaila 27 in both kit and sail-away form. A trailerable sailboat with an A-frame rig and retractable keel capable of being used as a sailboat, powerboat and trailer home, the Asaila was initially planned by designer Chris Atkinson for the retirement market, particularly in the United States, although the product also has significant potential in Europe, Australia and New Zealand.



F.T. Fibertech Ltd.

Site 16A, Comp. 2, R.R. #5
 Vernon, British Columbia
 Canada V1T 6L8
 Tel: (604) 542-5383
 Fax: (604) 542-1101

Contact: B.W. Robertson

Products Manufactured

Fiberglass runabouts 15-1/2 (4.7 m) to 17 feet (5.2 m) in bowrider or closed-deck version and outboard or sterndrive engine • 22-foot (6.7 m) fiberglass cuddy cabin cruiser.

Trade Names

Canaventure, Fibertech

Company Summary

F.T. Fibertech Ltd. is a diversified manufacturer of fiberglass products established in 1976. Fibertech markets boats under the trade names of Canaventure and Fibertech on the Pacific coast in British Columbia and Washington and in the western provinces. Fibertech shares its manufacturing plant on 11.5 acres (4.6 ha) with its sister company, Big Country Water Slides Ltd.

Genetron Marine Inc.

140-6851 Elmbridge Way
 Richmond, British Columbia
 Canada V7C 4N1
 Tel: (604) 278-4332
 Fax: (604) 278-1632

Contact: H. Snipstead,
 President

Products Manufactured

Compact video depth sounder/fishfinder.

Trade Names

Genetron

Current Export Markets

U.S.A., Asia

Genetron's non-mechanical depth sounder offers the sport fishing enthusiast a high tech, compact video fishfinder.

**Company Summary**

Genetron Marine Inc. was formed in April 1986 with a mandate to introduce leading edge, state-of-the-art accessories to the marine market worldwide. Shortly thereafter, the company introduced the M7 computer-based depth sounder. This unit reflects a "computer approach" to the depth sounder market by using standard microprocessor components combined with software. The success of the base M7 unit has led to the development of two additional models. The company is currently designing a unit that will offer multiple connections to external navigation, instrumentation and communication equipment.

Glenmore Sailboats Ltd.

515 - 5th Avenue Southwest
 Calgary, Alberta
 Canada T2G 0E9
 Tel: (403) 266-3055

Contact: Fred J. van Zuiden,
 President

Products Manufactured

Fiberglass catamaran 15 feet (4.6 m)
 • 16 foot (4.9 m) fiberglass daysailer
 • Fiberglass sailing dinghies 12 (3.7 m) and 15 feet (4.6 m).

Trade Names

Commodore, DS, Kolibri, Sea Spray

Company Summary

Glenmore Sailboats Ltd. has been building catamarans and sailing dinghies for 24 years. The assembling of a German-made sailing dinghy in the early 70s, led to the development of the company's Kolibri dinghy. The company's Commodore 15 was designed and built for the Canadian Navy League. The Sea Spray, built under license, is the world's fastest production sailboat and is sailed as a one-design class with races held annually. Recently, the Sea Spray underwent computer-designed modifications to make the boat more efficient, stronger and easier to sail.

**Grampian Marine, Division of
Taddle Creek Yachts Inc.**

387-238 Davenport Road
Toronto, Ontario
Canada M5R 1J6
Tel: (416) 221-1419

Contact: Geoff Parker,
President

Products Manufactured

Custom fiberglass sailboats 20
(6.1 m), 26 (7.9 m) and 30 feet
(9.1 m).

Trade Names

Grampian

Current Export Markets

U.S.A.

Company Summary

Grampian Marine was incorporated
in 1986 to provide North America's
many Grampian sailboat owners
with a relatively low-cost, short turn-
around, source of replacement
parts, and to build Grampian sail-
boats. The company has updated
the boats with current materials,
equipment and techniques and
developed a 20 foot (6.1 m) swing
keel trailerable daysailer. Optional
layouts and equipment are offered
for all models.

Grandeur Housing Ltd.

P.O. Box 2260
Winkler, Manitoba
Canada R0G 2X0
Tel: (204) 325-9558

Contact: Peter Buhler,
General Manager

Products Manufactured

Steel pontoon houseboats with
wood superstructures from 40
(12.2 m) to 60 feet (18.3 m).

Trade Names

Grandeur

Company Summary

Grandeur Housing Ltd. has been
building mobile homes, industrial
housing and houseboats in its
32,000 square foot (2,958 sq. m)
plant since 1976. Grandeur House-
boats offers steel or aluminum pon-
toons according to the customer's
preference. The houseboats are
marketed on a factory-direct basis.

*Grandeur builds various sizes of houseboats that are
standard equipped with all the comforts of home.*



Grimwood Westerley

136 West 3rd Street
North Vancouver, British Columbia
Canada V7M 1E8
Tel: (604) 985-9211
Fax: (604) 985-5322

Contact: Terry Grimwood,
Manager

Products Manufactured

Fiberglass sport motor yachts from
42 (12.8 m) to 72 feet (21.9 m).

Trade Names

Braginton, Holland

Company Summary

Grimwood Westerley was estab-
lished in 1987 to provide the marine
market with quality custom sport
motor yachts. Using state-of-the-art
production techniques, all boats are
constructed of strong, lightweight
epoxy resin and foam core, vacuum
drawn. The company is capable of
building boats up to 150 feet
(45.7 m) and plans to expand from
custom to production yachts. Grim-
wood Westerley is also the world-
wide licensed builder for the Brag-
inton sport boat.

**Groupe Espadon
Peterborough Inc.**

125 Boulevard Carignan Ouest
Princeville, Quebec
Canada G0P 1E0
Tel: (819) 364-5006
Fax: (819) 364-3280

Contact: Marc Lafontaine,
Vice President Finance

Products Manufactured

Aluminum pontoon boats and house-cruisers in sizes 14 (4.3 m) to 34 feet (10.4 m) • Aluminum and fiberglass runabouts 14 (4.3 m) to 22 feet (6.7 m) • Aluminum cartops and utility runabouts seven feet 10 inches (2.4 m) to 18 feet four inches (5.6 m) • Aluminum fishing runabouts 14 feet seven inches (4.4 m) to 17 feet (5.2 m) • Fiberglass cuddy and aft cabin cruisers 19-1/2 (5.9 m) to 35-1/2 feet (10.8 m) • Fiberglass performance runabout 23 feet eight inches (7.2 m) • Steel powerboat trailers 500 (227 kg) to 14,000 pound (6,349 kg) capacity • Custom steel trailers 1,400 (635 kg) to 3,300 pound (1497 kg) capacity.

Trade Names

Espadon, Espadon Peterborough,
Peterborough

Current Export Markets

U.S.A.

Groupe Espadon has diversified its line of quality aluminum and fiberglass fishing boats and runabouts to include pontoon boats, housecruisers and trailers.

Company Summary

Groupe Espadon Peterborough Inc. began as Industries Espadon Inc., producing aluminum fishing boats and runabouts, in 1973. The company added boat trailers to its product line in 1978, and in 1979 became the first Canadian manufacturer of pontoon boats. In 1983, with the acquisition of the fiberglass division of Alcan Inc., came the trademark for Peterborough Boats and three years later, the company also joined with Commodore Houseboats Inc., to form Groupe Espadon Peterborough Inc. In 1988, Groupe Espadon undertook the building of a new manufacturing facility to enable the company to build boats 27 feet (8.2 m) and longer.

Guimonds Boats Ltd.

R.R. #2
Baie Ste. Anne, New Brunswick
Canada E0C 1A0
Tel: (506) 228-4619

Contact: Phil Guimond,
President

Products Manufactured

31 foot (9.5 m) fiberglass sport fisherman or cruiser.

Trade Names

Miramichi

Current Export Markets

U.S.A.

Company Summary

Guimonds Boats Ltd. began as a family business in 1945 building mostly wooden fishing boats and in 1986 began manufacturing fiberglass boats. The company's 31-footer (9.5 m) is well suited to offshore angling or diving, as well as water skiing. The boat is available with or without a deep keel, for powering with a standard shaft or with twin sterndrives.



Halman Manufacturing Co.

P.O. Box 659
Durham Road
Beamsville, Ontario
Canada L0R 1B0
Tel: (416) 945-6666

Contact: Richard J. Navin,
President

Products Manufactured

Fiberglass 22 foot (6.7 m) one design racer/cruiser • 26 foot (7.9 m) fiberglass sailboat for racing or cruising • Fiberglass cruising sailboats 21 (6.4 m) and 31 feet (9.4 m) • 20 foot (6.1 m) fiberglass daysailer.

Trade Names

Halman, Henley, Horizon, Shark

Current Export Markets

U.S.A.

Company Summary

Halman Manufacturing Co. was founded in 1978 to build low-volume, high-quality sailboats. In 1983, the company purchased the molds for the Shark, a one-design racer that had been in production in Canada for 27 years. The company's aggressive marketing and redesign of the interior, deck layout and rigging, has taken the Shark from near extinction to one of Canada's most popular small boats. The Halman 21, a modification of a European classic design, remains the company's most successful boat to date. Halman Mfg. also builds custom powerboats under contract and numerous industrial fiberglass products.

Harber Mfg. Limited

7 High Street
Fort Erie, Ontario
Canada L2A 3P6
Tel: (416) 871-4010
Fax: (416) 871-8291

Contact: Blair L. Harber,
President

Branch Offices

Harber Mfg. Limited,
P.O. Box 1238
Vernon, British Columbia V1T 6N6

Products Manufactured

Riveted aluminum cartops and runabouts in sizes 10 (3.0 m), 12 (3.7 m), 14 (4.3 m) and 14-1/2 feet (4.4 m).

Trade Names

Harbercraft

Company Summary

Harber Manufacturing Limited, builders of aluminum boats since 1958, currently markets its products in Canada and in the north-western United States from two Canadian plants. All Harber runabouts carry a five-year warranty and comply with Transport Canada and U.S. Coast Guard level flotation standards. Their ability to withstand wear and tear makes them ideal resort boats.

Hike Metal Products Ltd.

P.O. Box 698
Wheatley, Ontario
Canada NOP 2P0
Tel: (519) 825-4691
Fax: (519) 825-7572
Telex: 064-77956

Contact: A.G. Stanton,
President

Products Manufactured

All-welded aluminum workboats in sizes 22 (6.7 m), 26 (7.9 m), 30 (9.1 m) and 35 feet (10.7 m) • Custom-designed and built steel and aluminum boats in sizes 22 (6.7 m) to 200 feet (61.0 m).

Trade Names

Hike

Current Export Markets

Caribbean

Company Summary

Hike Metal Products Ltd., formed in 1958, specializes in custom-built commercial vessels. Competitive pricing and quality construction have earned the company Canadian and international contracts and allow it to pursue the export market worldwide. Among Hike Metal Products' accomplishments are the Maid of the Mist tour boat in Niagara Falls, Canada; self-righting search and rescue vessels for the Canadian Coast Guard and the largest trimaran in the world, sailing in the British Virgin Islands. Hike Metal Products now offers design services and has added pleasure yachts in steel or aluminum to its custom building capabilities.

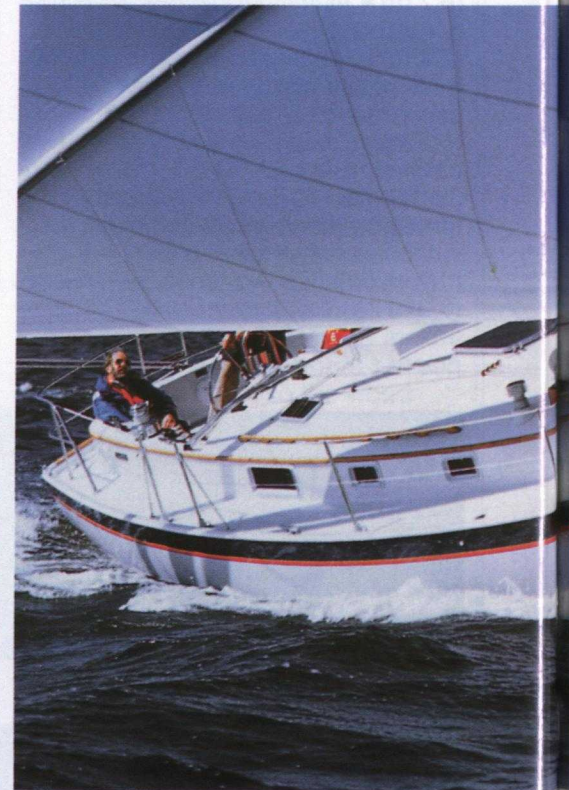
Hinterhoeller Yachts Limited

8 Keefer Road
St. Catharines, Ontario
Canada L2M 7N9
Tel: (416) 937-4440
Fax: (416) 937-7606

Contact: James Waterhouse

Branch Offices

Hinterhoeller Yachts,
56 Bridge Street
Newport, Rhode Island 02840
(800) 556-7708



Hinterhoeller Yachts is well known for building quality and distinctive sailboats and more recently, powerboats.

Products Manufactured

Fiberglass sailboats 22 (6.7 m) to 42 feet (12.8 m) • 24 foot (7.3 m) fiberglass cuddy cabin cruiser and express cruiser.

Trade Names

Limestone, Niagara, Nonsuch

Current Export Markets

U.S.A., United Kingdom

Company Summary

Hinterhoeller Yachts Limited was founded by George Hinterhoeller, the former founder and president of C & C Yachts, in 1977. Starting with two sailboat models, the company expanded its product line to seven Mark Ellis designed sailboats and doubled its production facilities to 140,000 square feet (12,942 sq. m). In 1986, Hinterhoeller Yachts developed its first powerboat, again a Mark Ellis design. Tremendous consumer acceptance of the company's somewhat unconventional designs and industry-wide recognition for high quality have made Hinterhoeller Yachts one of the most prominent boatbuilders in Canada. The company plans to expand further in the powerboat market.



Hi-Line Aluminum Welding Ltd.

13060 No. 2 Road
Richmond, British Columbia
Canada V7E 2G1
Tel: (604) 274-0222
Fax: (604) 277-6131

Contact: L.S. Gordon,
Vice President

Products Manufactured

Aluminum jet river boats from 18 (5.5 m) to 24 feet (7.3 m)
• Aluminum runabouts and cruisers 18 (5.5 m) to 35 feet (10.7 m)
• Custom-built aluminum rescue craft and workboats 12 (3.7 m) to 40 feet (12.2 m) • Aluminum and stainless steel deck winches for boats up to 40 feet (12.2 m).

Trade Names

Hi-Line, Hi-Liner

Hi-Line builds a variety of aluminum powerboats for pleasure or work, like this 24-foot patrol boat for the R.C.M.P.



Current Export Markets
U.S.A.

Company Summary

Hi-Line Aluminum Welding Ltd. was founded in 1974 and built a new plant in 1978 with a large shop, separate sales and distribution areas and a large storage yard. Hi-Line vessels are all-welded aluminum high-speed, heavy-duty, low-maintenance boats. The company builds for industrial and government applications as well as custom pleasure boats.

Hi-Tech Fabricators Inc.

P.O. Box 436
Selkirk, Manitoba
Canada R1A 2B4
Tel: (204) 482-6169
Fax: (204) 338-8846

Contact: L. Marchak,
Operations Manager

Products Manufactured

Aluminum power jet boats in sizes 18 (5.5 m) to 45 feet (13.7 m)
• Custom aluminum commercial and pleasure powerboats 18 (5.5 m) to 45 feet (13.7 m)
• 20 foot (6.1 m) custom aluminum rowing shells • 20 (6.1 m) to 45 foot (13.7 m) custom aluminum sailboats
• Custom aluminum trailers.

Trade Names

Hi-Tech

Company Summary

Hi-Tech Fabricators Inc. has been producing all-welded aluminum boats in central Canada since 1980. All Hi-Tech boats are custom-built from proven designs, and are finished according to customer specifications. Among the company's achievements are boats for the Canadian Coast Guard, the RCMP, the Department of Natural Resources in Manitoba and Ontario, Esso Petroleum and the Canadian Petroleum Association. The combination of strength, lightweight and durability provided by the company's welded aluminum construction means heavy use with minimum downtime and boats that are built to last.

Horizon Fiberglass Products Ltd.

3551 River Road
Delta, British Columbia
Canada V4K 3N2
Tel: (604) 946-0033

Contact: Brad Engelland,
Director

Products Manufactured

Fiberglass cathedral or lapstrake hull yacht tenders seven (2.1 m) to 10 feet (3.0 m) • Fiberglass sailing dinghy 7-1/2 (2.3 m) to nine feet (2.7 m).

Trade Names

Horizon

Current Export Markets

U.S.A.

Company Summary

Horizon Fiberglass Products Ltd. established in 1980, specializes in prams and dinghies for rowing or sailing. Sleek and traditional in design, the boats are finished with handcrafted teak trim and bronze oarlocks. The company recently introduced a line of cathedral hull yacht tenders that incorporates all that is desired by the experienced yachtsman: a dinghy that is stable, lightweight and handles well under power.

Hourston Glascraft Ltd.

1365 Main Street
North Vancouver, British Columbia
Canada V7J 1C4
Tel: (604) 988-8811

Contact: Bill Hourston

Products Manufactured

Fiberglass utility runabouts 10-1/2 (3.2 m), 12 (3.7 m) and 12-1/2 feet (3.8 m) • Fiberglass closed-deck runabouts 14 (4.3 m) and 15-1/2 feet (4.7 m)
• Fiberglass cuddy cabin cruisers 17 (5.2 m) to 20 feet (6.1 m).

Trade Names

Hourston

Company Summary

Established in 1950, Hourston Glascraft Ltd. was one of Canada's first fiberglass boatbuilders. The company started with two models and has expanded its product line to 25 models. Hourston Glascraft is a large supplier to the commercial rental and resort markets.

Hydra Tech Manufacturing Ltd.

3780 Napier Street
Burnaby, British Columbia
Canada V5C 3E5
Tel: (604) 294-2468

Contact: Mike Duff, President

Products Manufactured

Hydraulic backstay adjuster for sailboats • Pneumatic boom vang of anodized aluminum • Dual rate integrated jog steering system, engine driven, for pleasure boats.

Trade Names

Hydra-Tech

Company Summary

Hydra Tech Manufacturing Ltd. specializes in hydraulic technology for industrial applications, and, since 1983, for the marine market as well. By incorporating "zero" leakage technology on all marine hydraulic units, Hydra Tech has managed to gain market acceptance in a short period of time. The company also designs and builds customized power steering systems for both pleasure and commercial vessels.



Hydra Tech's backstay adjusters incorporate "zero" leakage technology.

Incendex Int'l Inc.

5905 Thimens
St-Laurent, Quebec
Canada H4S 1V8
Tel: (514) 337-7520
Fax: (514) 745-4275

Contact: Paul Polidoro,
Vice President

Branch Offices

Incendex Int'l Inc.,
1250 Davenport Road
Toronto, Ontario M6H 2G9
(416) 658-9716

Products Manufactured

Portable and fixed Halon fire extinguishers for pleasure and commercial use.

Trade Names

Halonaire

Current Export Markets
U.S.A., Europe, Asia

Company Summary

Incendex Int'l is recognized as one of the leaders in domestic and commercial Halon fire extinguishers in Canada. Designed for fixed installation in an enclosed area, all Incendex Halon extinguishers offer a rapid and efficient extinguishing action, have an indefinite shelf life, are factory sealed and maintenance free. The extinguishers are certified by Underwriters Laboratories of Canada (ULC) and Applied Research Laboratory of the U.S.A. (ARL).



Incendex's portable and fixed Halon fire extinguishers are available in a variety of sizes.

Independent Shipwrights

P.O. Box 66
#2443 Alberni Highway
Coombs, British Columbia
Canada V0R 1M0
Tel: (604) 248-2293

Contact: Roy D. Brown,
Owner

Products Manufactured

Diesel-powered fiberglass powerboats ranging from 20 (6.1 m) to 32 feet (9.7 m) for pleasure or commercial use.

Trade Names

Farrell, IS, North Sea

Company Summary

Independent Shipwrights Ltd. builds molded wood and fiberglass boats for the west coast commercial fishing industry, for charter and for recreational use. Established in 1979, the company offers traditional boats from 16 (4.9 m) to 60 feet (18.2 m) available at many stages of construction and with a large variety of colour schemes, engines and options. The company's own diesel-powered semi-displacement cruisers offer seaworthiness, efficiency and spacious luxury.

Industrial Engines Limited

8975 Oak Street
Vancouver, British Columbia
Canada V6P 4B8
Tel: (604) 266-4126
Fax: (604) 266-4129

Contact: Ken F. Williams,
President

Products Manufactured

Diesel engines from 16 to 43 horsepower for pleasure boats and up to 330 horsepower for commercial boats • Diesel electric generators of five to 20 kilowatts and up to 330 kilowatts for commercial boats.

Trade Names

IEL, Westland

Current Export Markets

U.S.A.

Company Summary

Industrial Engines Limited was incorporated in 1959 with the express purpose of manufacturing and distributing engine driven power products to the marine, electrical and industrial markets in Canada and other areas of the world. The company has the engineering and product development capability to produce specialized machinery packages to meet individual customer needs. A technical sales staff is available to develop and support these activities. All products are ideally suited for new installations and re-powering of power- and sailboats.

Industrial Formulators of Canada Ltd.

3824 William Street
Burnaby, British Columbia
Canada V5C 3H9
Tel: (604) 294-6315
Fax: (604) 294-8052

Contact: Ross Croghan,
Sales & Marketing

Products Manufactured

Epoxy resin, adhesive, waterproof primer/sealer and multi-purpose cold temperature resin for domestic and commercial use • Epoxy putty packaged in kits up to 10.6 U.S. gallons (40 L) for recreational and commercial use.

Trade Names

5 Cure, Cold Cure, G2 Epoxy,
S1 Sealer

Current Export Markets

U.S.A., Europe, Asia

Company Summary

Industrial Formulators of Canada Ltd. has been formulating epoxy resin systems since 1959 for commercial and marine markets. During that time, the company has stayed at the leading edge of epoxy resin technology. Product developments in the 60s included a sealer, adhesive and the world's first cold and wet curing epoxy resin system. In 1988, in response to professional boatbuilders' demands, Industrial Formulators introduced a fast hardener for the Cold Cure system.

International Paints (Canada) Limited

19500 Trans Canada Highway
Baie D'Urfe, Quebec
Canada H9X 3S8
Tel: (514) 457-4155
Fax: (514) 457-4108
Telex: 05-822604

Contact: Daniel Stechysin,
Vice President
Consumer Products

Branch Offices

International Paints (Canada)
Limited,
3374 Tennyson Avenue
Victoria, British Columbia V8Z 3P6
(604) 386-2491

International Paints (Canada)
Limited,
188 New Toronto Street
Toronto, Ontario M8V 2E8
(416) 252-5171

Products Manufactured

Anti-fouling paints, topside and deck enamels, varnishes, thinners and solvents for pleasure and commercial use • Primers, sealers and undercoaters for pleasure and commercial boats • Putty and filling compounds • Paint and varnish removers • Non-skid compound for deck paints.

Trade Names

Bottomkote, Copper-Lux, Interlux,
Interspeed, Micron, Viny-Lux

Company Summary

International Paints (Canada) Limited is engaged in the manufacture of protective coatings for industrial and marine applications as well as a complete line of general paints, varnishes and enamels for the marine and other markets. In 1987, the company constructed new plant and office facilities along with a computer centre and research laboratory in Quebec. International Paints (Canada) is one of a number of paint companies that form the most extensive paint organization in the world. Products manufactured in Canada are exported worldwide. The group is controlled by Courtaulds Limited in England.

ITT Fluid Products-Canada

55 Royal Road
Guelph, Ontario
Canada N1H 1T1
Tel: (519) 821-1900
Fax: (519) 821-2569
Telex: 0695-6538

Contact: Lorraine Herring,
Manager Marketing
Services

Branch Offices

ITT Fluid Products-Canada,
235 Cote Vertu, Suite 138
Ville St. Laurent, Quebec H4N 1C8
(514) 336-7660

ITT Fluid Products-Canada,
42 West 8th Avenue
Vancouver, British Columbia V5Y
1M7 (604) 875-0902

Products Manufactured

Manual toilets for pleasure and commercial boats • Manual toilet repair and installation kits.

Trade Names

Brydon

Company Summary

ITT Fluid Products-Canada, a division of ITT Industries of Canada Ltd., manufactures and markets Canadian-designed manual toilets for the marine and recreational industries worldwide. The toilets had previously been built by Brydon Marine for 10 years before Brydon became part of the ITT group. The company also manufactures pumps, heat transfer and control valve equipment for commercial markets.

J-Craft of Canada Ltd.

Highway 48
Pefferlaw, Ontario
Canada L0E 1N0
Tel: (705) 437-1175

Contact: Michael B. Sisson,
Vice President

Products Manufactured

Fiberglass ski and performance boats 17 (5.2 m) to 21 feet (6.4 m)
• Custom boat trailers for boats 17 (5.2 m) to 21 feet (6.4 m) in length.

Trade Names

J-Craft

J-Craft's 19-foot Pro Ski equipped with Barefoot Edition options: pro ski bar, barefoot pylon and barefoot boom.



Company Summary

Since 1962, J-Craft of Canada Ltd. has gained a reputation for designing and building lightweight, stable and fast performance runabouts and is Canada's only tournament ski boat manufacturer. Each boat is hand-built on a custom basis which allows for personalized selection of equipment, colour schemes and engine. With a dedication to perfection and continual technical development, J-Craft has grown to become one of Canada's leading performance boat manufacturers.

Kanter Yachts Corp.

9 Barrie Boulevard
St. Thomas, Ontario
Canada N5P 4B9
Tel: (519) 633-1058
Fax: (519) 633-8138

Contact: Manfred Kanter,
President

Products Manufactured

Custom and semi-custom aluminum and steel motor yachts and offshore sailboats up to 65 feet (19.8 m).

Trade Names

Kanter

Current Export Markets

U.S.A.

Kanter specializes in building world class ocean-going yachts like this Benford 64.



Company Summary

Kanter Yachts Corp. was established in 1977 to build steel and aluminum sailboats as well as Coast Guard approved sightseeing, tour and fishing vessels up to 90 feet (27.4 m). Spanning two generations of yacht builders, the company currently constructs semi-production world class ocean-going sailboats from 42 (12.8 m) to 52 feet (15.8 m) and various custom motor yachts and sailboats up to 65 feet (19.8 m).

Kavalk Boats Ltd.

10-12320 Trites Road
Richmond, British Columbia
Canada V7E 3R7
Tel: (604) 271-6353
Fax: (604) 263-0309

Contact: Grenville Finch-Noyes,
Director of Marketing

Products Manufactured

19 foot fiberglass and mahogany sport runabout in three- and five-seater versions.

Trade Names

Kavalk

Current Export Markets

U.S.A.

Company Summary

Kavalk Boats Ltd. has been designing, building and marketing luxury sportboats since 1984. The company was founded by Velka Kazulin and his son Tony, who represent several generations of European custom boatbuilding. Kavalk's boats are a unique blend of fiberglass hull construction and wood decks. The 19 foot runabout is presently offered in three different models and, in 1988, Kavalk plans to introduce a 27 foot trailerable sport-cruiser, made of fiberglass and teak.



Kavalk combines modern fiberglass and wood construction techniques with time-proven classic designs.

KB Electronics Ltd.

150 Bluewater Road
Bedford, Nova Scotia
Canada B4B 1G9
Tel: (902) 835-7268
Fax: (902) 835-6026
Telex: 019-21779

Contact: Richard Poole

Products Manufactured

DC/DC converters
• Battery chargers.

Trade Names

KB

Current Export Markets

U.S.A., Asia

KB Electronics offers a comprehensive line of power supply/conversion equipment.

Company Summary

KB Electronics Ltd. is involved in the design, development and production of power electronics equipment for military, marine and industrial/utility applications in domestic and foreign markets. The company also sells equipment to electronic systems manufacturers and sub-contractors for integration into their particular systems. KB has a comprehensive line of power supply/conversion equipment designed to meet or exceed most applicable Canadian, U.S. and European commercial, governmental and military specifications.



Kellahan Marine Ventures Ltd.

3330 Viewmount Drive
Port Moody, British Columbia
Canada V3H 2L7
Tel: (604) 942-6313

Contact: Darcy Kellahan,
President

Products Manufactured

Aluminum closed and open deck and centre console runabouts from 16 (4.9 m) to 20 feet (6.1 m) for commercial and pleasure use.

Trade Names

Kellahan

Company Summary

Kellahan Marine Ventures Ltd., established in 1976, specializes in aluminum boat construction and fabrication for commercial use. In the past three years the company has been engaged in designing and developing a line of heavy duty all-welded aluminum boats for use in the expanding sport fishing and aquaculture industries.

Kingfisher Docks & Boats Inc.

2711 Esplanade Street
Port Moody, British Columbia
Canada V3H 3P4
Tel: (604) 931-5412

Contact: Graham Trask, President

Products Manufactured

13 foot (4.0 m) fiberglass rowing dinghy can be sailed or powered by a two horsepower outboard

- Fiberglass covered plywood dock ramps and floats
- Steel marine railways for boats up to 26 feet (7.9 m)
- Steel marine elevator for dinghies up to 450 pounds (204 kg)
- Fiberglass covered plywood pontoons up to 80 feet (24.4 m)
- Steel electric winches 1/2 (454 kg) to 10 tons (9,070 kg).

Trade Names

Kingfisher

Kingfisher's maintenance-free fiberglass covered plywood docking system.



Company Summary

In 1978, Kingfisher Docks & Boats Inc. began manufacturing the sailing dinghies designed by owner Graham Trask. Over the next decade, the company's research and development produced a wharf, fiberglass ramp and float system that has proved maintenance-free in severe sea conditions. Kingfisher Docks & Boats has also developed a radio-controlled marine railway that can be operated from a boat and a freight elevator for use on properties high above their water access. The company is currently developing a dinghy elevator, a shore-mounted boat davit and a roller float for winter removal.

Kingston Anchors Ltd.

P.O. Box 135
Kingston, Ontario
Canada K7L 4V6
Tel: (613) 549-2718

Contact: Ed Petersen,
President

Products Manufactured

Galvanized steel plow anchors in sizes 20 (9 kg) to 120 pounds (54.4 kg) • High-tensile steel lightweight anchors sizes 12 (5.4 kg) to 90 pounds (41 kg) and six (2.7 kg) to 19 pound (8.6 kg) slip-ring anchors • Galvanized iron 15 (6.8 kg) to 199 pound (90 kg) yachtsman anchors • Stainless steel bow rollers for lightweight or plow anchors up to 60 pounds (27 kg).

Trade Names

Kingston

Company Summary

From its own manufacturing, research and testing facilities, Kingston Anchors Ltd. has been producing anchors and anchor rollers for yachtsmen since 1978. The company has concentrated its marketing effort on eastern Canada, where it has gained positive brand name recognition and product identification. The Kingston Yachtsman is a faithful reproduction of the original Nathaniel G. Herreshoff yachtsman anchor. Kingston Anchor Rollers are available in seven styles to fit a range of applications.

KMV Boats Ltd.

P.O. Box 25
 Mill Street North
 New Lowell, Ontario
 Canada L0M 1N0
 Tel: (705) 424-9440
 Fax: (705) 424-5302

Contact: Allen Miller,
 General Manager

Branch Offices

KMV Boats A/S,
 P.O. Box 2023
 Sogne, Norway 4641

Products Manufactured

Fiberglass centre console fishing runabouts 17 (5.2 m) and 20 feet (6.1 m) • 20 foot (6.1 m) fiberglass cuddy cabin cruiser and 24 foot (7.3 m) aft cabin cruiser
 • Fiberglass runabouts 15 feet 10 inches (4.8 m) to 17 feet four inches (5.3 m) in closed-deck and centre console versions.



KMV's unsinkable fiberglass runabouts and performance cruisers combine European styling with North American features.

Trade Names

KMV

Current Export Markets

U.S.A.

Company Summary

KMV Boats Ltd. was established in 1982 to manufacture and market KMV boats for the North American market. All designs and technology are developed in conjunction with the company's Norwegian parent, KMV Boats A/S, which has been operating for 30 years. The company's latest and largest model, an aft cabin cruiser, was introduced in January 1988.

Kobelt Manufacturing Co. Ltd.

11720 Horseshoe Way
 Richmond, British Columbia
 Canada V7A 4V5
 Tel: (604) 271-2741
 Fax: (604) 274-6322
 Telex: 04-355853

Contact: Jack Kobelt,
 President

Products Manufactured

Electric clutch and mechanical control heads for small to medium size pleasure and commercial vessels
 • Steering systems for pleasure and commercial craft.

Trade Names

Kobelt

Current Export Markets

U.S.A., Europe, Asia, Australia

Company Summary

After 25 years, Kobelt Manufacturing Co. Ltd. has gained a worldwide reputation for quality controls and disc brake products. The company's disc brakes are employed in oil field exploration, offshore drilling, propeller shafts and various industrial applications. In addition, Kobelt recently commenced manufacturing a new line of steering gear systems.

Kobelt's non-corrosive controls are renowned the world over for their quality and performance.



Larivee Marine (1984) Ltée

1360 - 108th Avenue
St-Georges de Champlain, Quebec
Canada G9T 5K4
Tel: (819) 538-7975

Contact: Guy Lavergne

Products Manufactured

Fiberglass canoes from 12 (3.7 m) to 19 feet (5.8 m) • 16 foot (4.9 m) fiberglass runabout • Fiberglass cartops, rowboats, tenders and utility runabouts from 10 feet (3.0 m) to 14 feet 10 inches (4.5 m).

Trade Names

Larivee

Company Summary

Larivee Marine (1984) Ltée was formed in 1984 to manufacture strong, high-quality fiberglass canoes and runabouts. In 1988 the company planned expansion of both its product line and its production facility to include four new models designed for the North American market.

Laser International Composites Inc.

1250 Tessier Street
Hawkesbury, Ontario
Canada K6A 1P5
Tel: (613) 632-1181
Fax: (613) 632-7710
Telex: 05-839600

Contact: Peter Bjorn,
General Sales Manager

Laser specializes in the building of one-design dinghies and recreational rowing boats and recently added a 27-foot powerboat.

Branch Offices

Laser USA, 16907 Mystic Road
Noblesville, Indiana 46060
(317) 773-9006

**Products Manufactured**

Fiberglass one-design dinghies 13 feet 10-1/2 inches (4.2 m) and 14 feet five inches (4.4 m)
• Fiberglass sculling and rowing craft 14-1/2 (4.4 m) and 18 feet (5.5 m) • Fiberglass cuddy cabin runabout 26 feet 10 inches (8.2 m) for pleasure or commercial use.

Trade Names

Laser, Merrimack

Current Export Markets

U.S.A.

Company Summary

Laser International Composites Inc. started in 1970 under the name Performance Sailcraft Inc. The company now has a 60,000 square foot (5,547 sq. m) manufacturing facility in Ontario and a slightly smaller research and development operation in Quebec. The company's one-design sailboats are world famous and are recognized for competition by international sailing authorities because of their high performance and unique training and racing capabilities. The Laser sailboat is built under license all over the world and is going into its 20th year of uninterrupted production. In 1988, Laser International introduced the Merrimack 27, aimed at the commercial fishing and workboat markets.

Lavigne Marine

90 Beaudet
Princeville, Quebec
Canada G0P 1E0
Tel: (819) 364-3878
Fax: (819) 364-3272

Contact: M. Yvon Lavigne

Products Manufactured

Aluminum pontoon boats 14 (4.3 m) to 34 feet (10.4 m) • 12 foot (3.7 m) aluminum pedal boats • Docks 12 (3.7 m) to 36 feet (11.0 m).

Trade Names

Lavigne

Company Summary

Lavigne Marine Inc. is a manufacturer of paddle and pontoon boats and docks that has experienced rapid growth since commencing operation in 1986. The company is planning expansion of its 6,000 square foot (555 sq. m) facility to accommodate additional manufacturing and in-house fabrication.

Lavy Nautical Products Inc.

P.O. Box 130
225 Principale
Cheneville, Quebec
Canada J0V 1E0
Tel: (819) 428-3400

Contact: Gilles P. Blier

Products Manufactured

Aluminum pontoon boats from 14 (4.3 m) to 30 feet (9.1 m) • Custom floating aluminum docks.

Trade Names

Lavy

Lavy's pontoon boats feature distinctive styling and colour coordinated graphics and interiors.

**Company Summary**

Lavy Nautical Products Inc., established in 1979, was purchased by its present owner in 1984 and the company moved to new, more convenient, facilities in 1987. All Lavy pontoons have been fitted with a new hydrodynamic prow design providing improved manoeuvrability and handling. Deck frames are reinforced, making Lavy pontoons the strongest on the market. Further, deluxe marine carpeting, upholstered furniture in a wide range of designer colours, re-designed and re-styled railing and panels distinguish the company's 1988 line.

Lucat Marine Ltée

P.O. Box 179
311 Kennedy Blvd.
Henryville, Quebec
Canada J0J 1E0
Tel: (514) 299-2243

Contact: Marc Thibault

Products Manufactured

Fiberglass aft cabin cruisers from 24 (7.3 m) to 30 feet (9.1 m) • Fiberglass performance runabouts and ski boats from 12 (3.7 m) to 21 feet (6.4 m).

Trade Names

Lucat, Twister

Current Export Markets

U.S.A.

Company Summary

Lucat Marine Ltée was founded in 1981 as a builder of fiberglass pleasure boats. Strong growth in the company followed Lucat's acquisition of a complete line of boats from sport boats to cruisers. In 1986, as a result of increased sales, the company expanded into a new 25,000 square foot (2,311 sq. m) factory. Lucat introduced its performance boat line in 1986 and plans to expand its performance range in 1988.

Luna Yachts Limited

427 Speers Road, Unit 20
Oakville, Ontario
Canada L6K 3S8
Tel: (416) 842-4808

Contact: Gilles Kaars-Sijpesteijn,
President

Products Manufactured

18 foot (5.5 m) fiberglass sailing dinghy • 30 foot (9.1 m) fiberglass racer/cruiser sailboat • Kevlar fish chutes for commercial fisheries.

Trade Names

Gilbert, Luna, Naiad

Current Export Markets

U.S.A.

Company Summary

Established in 1980, Luna Yachts Limited is one of Canada's finest builders of high-tech racing and cruising sailboats and dinghies of both modern and traditional design. Emphasizing quality materials and workmanship, the company gained recognition with the Luna 24, winner of many Canadian and North American championships. Luna Yachts also specializes in fiberglass and composite tooling for marine and commercial markets. Luna Yachts' experience with Kevlar and honeycomb sandwich vacuum bag construction has resulted in expansion into the aeronautical industry — developing Kevlar and honeycomb aircraft fuselages — as well as the commercial fishing industry.

Luna is the licensed builder of the Gilbert 30.



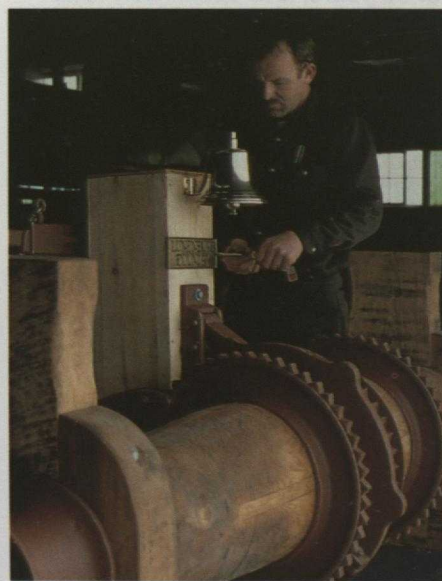
Lunenburg Foundry & Engineering Limited

P.O. Box 1240, 53 Falkland Street
Lunenburg, Nova Scotia
Canada BOJ 2C0
Tel: (902) 634-8827
Fax: (902) 634-8886
Telex: 019-21509

Contact: Peter Kinley,
Vice President Research
& Development

Products Manufactured

Cast iron marine stoves and heaters
• Steel davits for up to 2,205 pounds (1,000 kg) • Cast bronze cabin hardware, oar locks, belaying pins and stanchions • Sheet metal ventilators • Cast bronze and iron deck cleats, chocks, mooring bits, hawse pipes • Windlasses and hoists for commercial fishing boats
• Steering systems, wheels, cast rudders, rudder parts and fittings for commercial and pleasure boats
• Stern tubes, shaft bearings, stuffing boxes and propellers. Two-cycle gas inboard engines three to 14 horsepower.



Trade Names

Atlantic, Bluenose, Fisherman, Gift, Lunenburg, Sardine, Little Cod, Senator

Current Export Markets

U.S.A., Europe

Company Summary

Established in 1891, Lunenburg Foundry and Engineering Limited has had a long-time involvement with the marine industry. The company initially manufactured marine equipment for fishing schooners and sailing vessels of the early 1900s. Currently, the company manufactures a wide range of products of both traditional and modern design for marine pleasure and inshore fishing markets. Lunenburg Foundry also provides engineering design and consultation services and vessel construction. Facilities include three marine railways with a maximum capacity of 1,764 tons, ferrous and non-ferrous foundries, machine shop, welding, electrical and engine departments.

A time proven design — a traditional ratchet windlass for hoisting anchors or sails — is based on 95 years experience in the marine field.

Marine Cradle Shop

66 Bullock Drive, Unit 4
Markham, Ontario
Canada L3P 3P2
Tel: (416) 294-3507

Contact: Mark Jacobs,
Owner

Products Manufactured

Trailers for powerboats up to 5,500 pound (2,494 kg) capacity
• Custom sailboat trailers from 600 (272 kg) to 12,000 pound (5,442 kg) capacity.

Trade Names

Cradle Ride

Company Summary

The Marine Cradle Shop has been manufacturing steel folding cradles for dry storage of sailboats and power boats since 1984. In its 4,000 square foot (3,705 sq. m) shop, the company also manufactures dollies for moving small powerboats in and out of showrooms with ease.

Marswell Metal Industries Ltd.

4130 Morris Drive
Burlington, Ontario
Canada L7L 5L6
Tel: (416) 637-3862
Fax: (416) 637-8841

Contact: P.W. Milne,
President

Products Manufactured

Lead keels up to 50,000 pounds (22,675 kg) • Lead downrigger weights from seven (3.2 kg) to 10 pounds (4.5 kg) • Diver weights ranging from two (.9 kg) to 10 pounds (4.5 kg).

Trade Names

Mars Metal

Current Export Markets

U.S.A.

Company Summary

The lead casting division of Marswell Metal Industries Ltd., Mars Metal Co., has been making lead products for 30 years, and specifically lead boat keels for 25 years. Mars Metal has kept abreast of the latest technology in mold making, the casting of alloys and finishing techniques. Working with designers worldwide, the company produced the first lead wing keel manufactured in North America. Mars Metal keels have competed in all major world sailing competitions including the America's Cup, and the company presently supplies 30 North American sailboat manufacturers. Mars Metal is currently expanding its facilities to meet industry demands for production and custom keels.

McCoy Bros. Group

14820-112 Avenue
Edmonton, Alberta
Canada T5M 2V2
Tel: (403) 454-8661
Fax: (403) 455-2432
Telex: 037-2623

Contact: Kelly McCoy,
Research & Development

Branch Offices

McCoy Brothers Group Inc.,
10759 Forest Street
Los Angeles, California 90670
(213) 946-1485

McCoy Industries,
Box 1720 McIntyre Ind. Park
Swift Current, Saskatchewan
S9H 4G6 (800) 667-7423

Products Manufactured

Trailer axles and suspension kits ranging from 2,000 (907 kg) to 10,000 pounds (4,535 kg) carrying capacity • Leaf Springs for trailers.

Trade Names

McCoy

Current Export Markets

U.S.A.

Company Summary

McCoy Bros. Group has been manufacturing leaf springs and axles since 1914, and the company's axle department has been building recreational vehicle and industrial axles since 1967. Scona Spring & Trailer is the division of McCoy Bros. Group that manufactures the axles, springs and suspensions for boat trailers of all sizes which make up more than 50 per cent of the company's total business.

Medeiros Boat Works Limited

210 Burnhamthorpe Road East
Oakville, Ontario
Canada L6J 4Z2
Tel: (416) 844-0151

Contact: Lucy Serpa,
Vice President

Products Manufactured

20 foot (6.1 m) fiberglass runabout in closed-deck, centre console and cuddy cabin versions.

Trade Names

Medeiros

Current Export Markets

U.S.A.

Company Summary

Medeiros Boat Works Limited was established in 1979 as a part-time venture repairing fiberglass power- and sailboats and building boats on a limited basis. The development of the Mark Ellis designed Medeiros 20 in 1985 and its immediate acceptance by marine police units in Ontario, resulted in relocation and expansion of the plant. Medeiros also specializes in custom tooling and mold making for power- and sailboats of all sizes. The boat's superb manoeuvrability and excellent rough water handling make it a good choice for police and rescue services. The company is currently developing a bracket for outboard engine installations and planning to expand its model line-up.



The Medeiros 20 — a deep vee runabout with offshore qualities and excellent rough water handling.

MetalCraft Marine Incorporated

192 Hagerman Avenue
Kingston, Ontario
Canada K7K 5B8
Tel: (613) 542-1810

Contact: Monty Smith,
President

Products Manufactured

Aluminum fishing boats, runabouts and workboats 16 (4.9 m) to 28 feet (8.5 m) • Aluminum 29 foot (8.8 m) cruising powerboat • 32 foot (9.7 m) aluminum jet drive workboat
• Custom aluminum hulls up to 50 feet (15.2 m).

Trade Names

Kingfisher, Kingston, Phantom, Pronto, Tiny Tug, Wee Beastie

Current Export Markets

U.S.A.

Company Summary

MetalCraft Marine is a builder of custom welded aluminum boats specializing in high-quality sport and workboats. The company's own design team works with clients to produce custom boats to meet specific needs, and MetalCraft's construction and design expertise allows it to offer a 10-year warranty on all of its boats. MetalCraft's unique "Powerlift" hull design, on the Kingfisher and Kingston boats, was originally developed for use in high-speed search and rescue craft, specifically the Manta craft which have been used successfully in the hostile Hibernia oil patch of the North Atlantic.

Metanav Inc.

210 Point-du-Jour North
L'Assomption, Quebec
Canada J0K 1G0
Tel: (514) 589-2261

Contact: Pierre Boisvert

Products Manufactured

Aluminum and steel power- and sailboats from 10 (3.0 m) to 30 feet (9.1 m).

Trade Names

Metanav

Company Summary

Founded in 1977, Metanav Inc. builds custom steel, stainless steel and aluminum boats for all marine markets. The company offers design and consulting services and specializes in lightweight, high-tech boats that can be built to any stage of completion. Metanav and its affiliate, Metamarine, have recently developed a new line of industrial quality workboats.

Gilles Michel Inc.

P.O. Box 176
85 Beaudet Street
Princeville, Quebec
Canada G0P 1E0
Tel: (819) 364-2273

Contact: Therese Michel

Products Manufactured

Convertible tops and cockpit covers for powerboats.

Company Summary

Gilles Michel Inc. began manufacturing folding boat tops in vinyl and acrylic in 1974, and over the years has expanded by meeting the demand for its products with quality and service. Each Gilles Michel prototype boat top or cockpit cover is custom designed according to the client's taste to enhance the appearance of the boat in its form, style and colour. In 1982 the company established its own factory and in 1987 completed a major expansion of its facility.

Midhurst Fiberglass Ltd.

P.O. Box 462
Barrie, Ontario
Canada L4M 4T7
Tel: (705) 722-5744
Fax: (705) 728-0745

Contact: Robert Barkley,
Marketing Manager

Products Manufactured

Fiberglass two-seater personal watercraft eight (2.4 m) and 11 feet (3.3 m) • Eight foot (2.4 m) fiberglass dinghy • Fiberglass fishing runabouts 12 (3.7 m) and 14 feet (4.3 m).

Trade Names

Dolphin, Stingray, Voyageur

Current Export Markets

U.S.A., Europe

Midhurst's Dolphin combines the thrills and excitement of a ski boat with the luxury of a small cruiser.

**Company Summary**

Midhurst Fiberglass Ltd. began manufacturing quality fiberglass products in 1984 in its 7,200 square foot (666 sq. m) factory. Midhurst's marine products are made to the highest possible standards: decks and hulls, for instance, are fiberglass bonded as opposed to mechanically joined with rivets. Since its introduction, the company's Dolphin 3.3 has competed successfully in the rapidly expanding personal watercraft market. In addition to marine products, the company also manufactures Boler camping trailers, does fiberglass work for other boat manufacturers and has developed a fiberglass laminating process used for bullet-proof surfaces.

Mid-Canada Fiberglass Ltd.

P.O. Box 1599
New Liskeard, Ontario
Canada P0J 1P0
Tel: (705) 647-6548

Contact: Wm. Gerald Shepherdson,
President &
General Manager

Products Manufactured

Fiberglass and Kevlar canoes from 11 feet four inches (3.5 m) to 22 feet eight inches (6.9 m) • Fiberglass 12 foot (3.7 m) rowing skiff • 14 foot (4.3 m) fiberglass duck boat and fishing boat.

Trade Names

Scott, Smoothwater

Company Summary

Mid-Canada Fiberglass Ltd. began operation in 1965 under the name Scott Plastics, and was incorporated in 1975 under its present name. The company employs some 30 people in its two locations and specializes in fiberglass recreation products and industrial custom molding. Mid-Canada's Scott and Smoothwater paddling and y-stern canoes of hand-laid mat and roving and Kevlar construction have been leaders in the Ontario market for several years.

Miller Canoes

R.R. #1 Plaster Rock
Nictau, New Brunswick
Canada E0J 1W0
Tel: (506) 356-2409

Contact: William V. Miller III

Products Manufactured

Wood and canvas canoes from 11 (3.4 m) to 20 feet (6.1 m)
• Wood canoe paddles.

Trade Names

Miller

Current Export Market

U.S.A.

Company Summary

The Miller Canoe was first designed and built in 1925 by William V. Miller, and is today manufactured by William V. Miller III. The company is still a one-man business, hand-crafting canoes using the finest native woods. The quality of the craftsmanship is attested by the fact that original Miller Canoes can be found still in service across North America. The company also offers repairs and restoration for all types of canoes.

Alex Milne Associates Ltd.

123 East Side Drive
Toronto, Ontario
Canada M8Z 5S5
Tel: (416) 232-0993
Fax: (416) 232-0989

Contact: Bill Milne, President

Products Manufactured

Antifouling wax for power- and sail-boats • Deodorants and neutralizers for portable toilets and waste holding tanks • Multi-purpose cleaner for pleasure boats.

Trade Names

Easy Net, Easy On, Head-O-Matic, Yacht Scrub

Current Export Markets

U.S.A., Europe, Australia

Company Summary

Alex Milne Associates Ltd. was formed 25 years ago as a specialty chemical company to provide industry with innovative products. The company entered the marine marketplace in 1980. Since then, Alex Milne Associates Ltd. has developed non-formaldehyde head and toilet chemicals for the marine and recreational vehicle markets and is now marketing its all-natural, non-toxic anti-fouling waxes for boats and aquaculture. The latter products, Easy On non-toxic all-natural anti-fouling wax for boats and Easy Net for aquaculture, are also being designed to be applied underwater, with the development assistance of the Ontario Government's Innovation Ontario group.

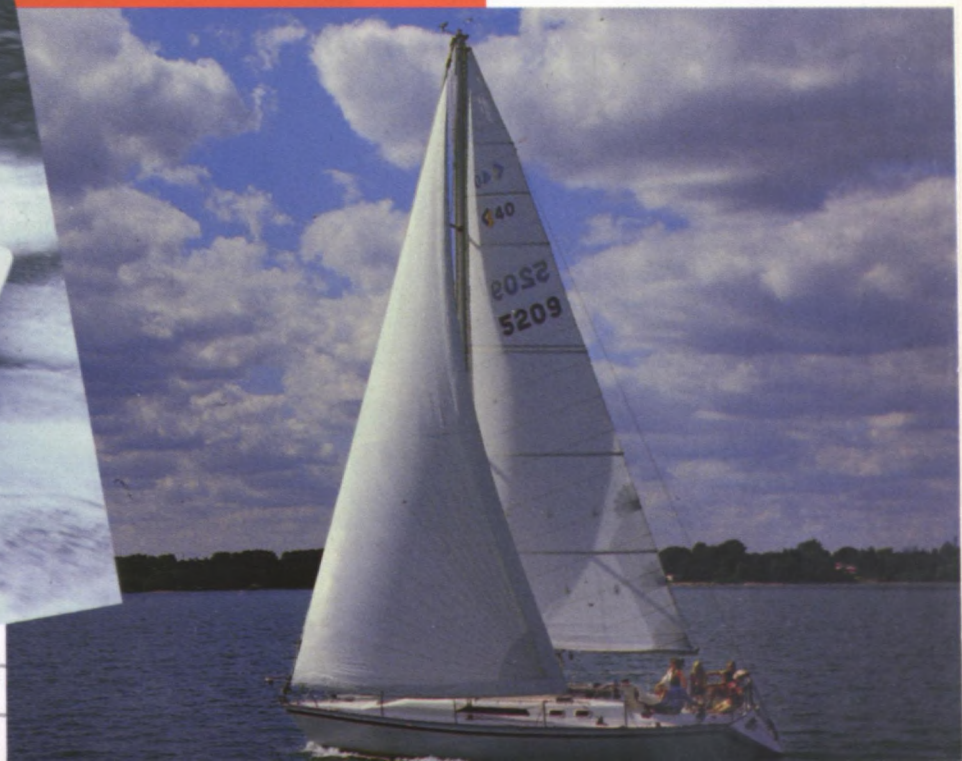
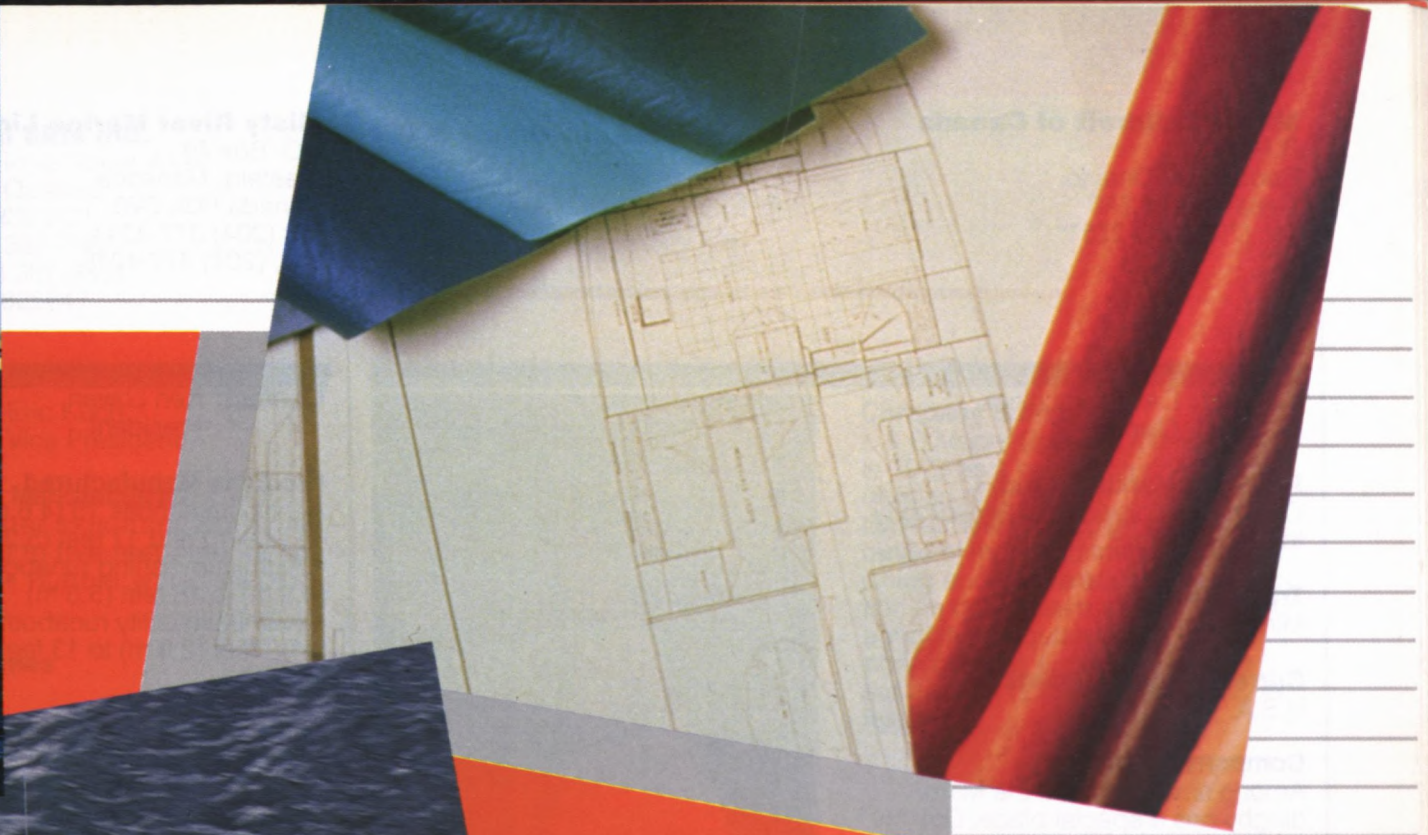
Head-O-Matic non-formaldehyde portable toilet and holding tank chemical is available in granular or liquid form.





4444 Alton Road
123 Main Street
Toronto, Ontario
Canada M5H 2B5
Tel: (416) 555-1234
Fax: (416) 555-5678





Mirror Sailcraft of Canada

R.R. #1
Redbridge, Ontario
Canada P0H 2A0
Tel: (705) 663-2751

Contact: David Hotchkiss,
Owner

Products Manufactured

One-design plywood sailing dinghy for do-it-yourself builders.

Trade Names

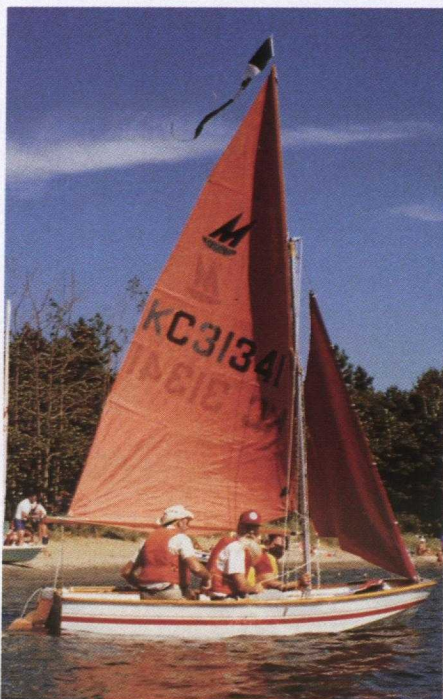
Mirror

Current Export Markets

U.S.A.

Company Summary

Among small sailcraft, the Mirror dinghy has a special place. Cut from a design by Jack Holt and sold in kit form, the Mirror first appeared in England in 1963. Since then it has become perhaps the largest one-design class in the world with a very active class association. In 1986, Hotchkiss Industries Ltd. purchased Mirror Sailcraft of Canada, and currently produces a kit that meets or exceeds the quality standards set by the English Mirror. The Mirror provides the personal satisfaction of constructing a high quality craft at a considerable saving in cost.



The one-design Mirror dinghy can be sailed, rowed, paddled or powered by a small outboard engine.

Misty River Marine Limited

P.O. Box 79
Kleefeld, Manitoba
Canada R0A 0V0
Tel: (204) 377-4311
Fax: (204) 377-4015

Contact: Ken Lowen,
President

Products Manufactured

Aluminum canoes 15 (4.6 m),
16 (4.9 m) and 17 feet (5.2 m)

- Aluminum fishing runabouts 14 (4.3 m) to 18 feet (5.5 m)
- Aluminum utility runabouts 9-1/2 feet (2.9 m) to 13 feet 7 inches (4.1 m).

Trade Names

Misty River

Current Export Markets

U.S.A.

Company Summary

Misty River Marine Limited, founded in 1977, offers quality aluminum pleasure boats with double riveted seams that are guaranteed for 20 years. The boats also feature riveted, heavy duty keels and splash rails making them suitable for camp and rental fleets. In 1987, the company relocated into larger premises to meet increasing product demand. For the last three years, sales have increased 50 per cent per year and the capacity for 1989 is expected to exceed 5,000 units per year.

Misty River riveted aluminum fishing boats are rugged and dependable.



Modern Products Ltd.

P.O. Box 683
 Victoria, British Columbia
 Canada V8W 2P3
 Tel: (604) 383-2214
 Fax: (604) 388-9348
 Telex: 049-7347

Contact: John Goldring, President

Products Manufactured

Emergency Position Indicating Radio Beacons (EPIRB) • Tool for aligning shafts up to eight inches (20.3 cm) in diameter.

Trade Names

Align-A-Shaft, Sat-Alert, Ultra-Son

Current Export Markets

U.S.A.

Company Summary

Modern Products Ltd. manufactures, services and sells emergency position indicating radio beacons to the marine industry, and has established sales bases in the United States. The Sat-Alert 2000 EPIRB is approved by the United States Federal Communications Commission and its Canadian counterpart. Modern Products has recently designed an advanced 406 MHz. EPIRB using new technology that controls crystal frequency to two cycles in 406 million without the use of a crystal oven — and making it the most compact unit produced to date.

**Montreal Skis Inc.**

333 Port Royal Street West
 Montreal, Quebec
 Canada H3L 2C1
 Tel: (514) 387-7387
 Fax: (514) 387-9851
 Telex: 05-825647

Contact: Eric Kuch,
 Vice President

Products Manufactured

Wood water skis from 21 inches (53.3 cm) to five feet nine inches (1.75 m) • Rubber water ski bindings.

Trade Names

Aqua Rite

Current Export Markets

U.S.A., Europe

Company Summary

Montreal Skis Inc., founded in 1940, specializes in the manufacturing of wood skis for the marine and snow ski industries. The company's wooden laminated water skis are available in a variety of models from beginner through to tournament.

L & B Moore Co. Ltd.

R.R. #1
 Uxbridge, Ontario
 Canada L0C 1K0
 Tel: (416) 852-9711

Contact: Larry G. Moore,
 President

Products Manufactured

Powerboat trailers ranging from 600 (272 kg) to 6,000 pound (2721 kg) capacity.

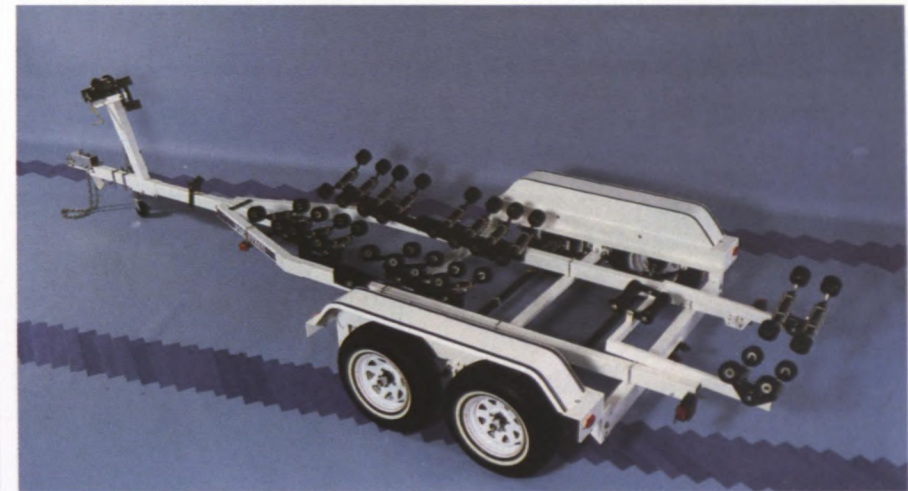
Trade Names

Northtrail

Company Summary

L & B Moore Co. Ltd., incorporated in 1979 as a manufacturing division of Parent Co., has production facilities that cover a complete range of metal fabrication and finishing and concentrates its production on boat trailers and a range of agricultural equipment. The company plans to expand its 24,000 square foot (2,219 sq. m) facility in late 1988.

Moore's Northtrail tandem axle roller trailer for boats up to 4,000 pounds (1,814 kg).



Morbern Inc.

P.O. Box 1207
80 Boundary Road
Cornwall, Ontario
Canada K6H 5V3
Tel: (613) 932-8811
Fax: (613) 932-0162
Telex: 05-823591

Contact: Jack Greenblatt,
Vice President Sales
& Marketing

Branch Offices

Morbern U.S.A. Inc.,
541 West Fairfield Road,
P.O. Box 7404
High Point, North Carolina
27264-7404

Morbern Inc.,
2451 East River Road, Suite B
Moraine, Ohio 45439

Products Manufactured

Vinyl-coated fabrics for boat seats
and boat tops for power- and sail-
boats.

Trade Names

Mellohide

Current Export Markets

U.S.A., Europe, Asia, Australia,
New Zealand

Company Summary

Morbern Inc. commenced operations in 1951 and has since become Canada's foremost manufacturer of coated fabrics for the marine and industrial markets. The company was one of the world's first manufacturers of expanded vinyl fabrics and one of the industry's leaders in the use of synthetic knit substrate fabrics. All marine products are mildew resistant and contain the necessary ultra-violet additives to meet industry standards. Morbern currently supplies major North American boat manufacturers and the company's design centre can individualize colours, styling and textures to meet customer requirements.

Morbern is the leading manufacturer of vinyl coated fabrics developed specifically for the marine industry.

**MPL Yachts Ltd.**

P.O. Box 334
Lancaster, Ontario
Canada K0C 1N0
Tel: (613) 347-2143

Contact: Michael P. Larski,
President

Products Manufactured

Fiberglass centre console run-
abouts and cuddy cabin cruisers
19 (5.8 m) and 24 feet (7.3 m)
• Fiberglass cruising sailboats
31 (9.4 m) and 37 feet (11.3 m).

Trade Names

MPL

Current Export Markets

U.S.A.

Company Summary

MPL Yachts Ltd. began building fiberglass cruising sailboats in 1983, and in 1984 developed a line of seaworthy, affordable deep-V runabouts primarily with interior configurations for fishermen. Boats are built on a semi-custom basis and may be ordered to any stage of completion. Acceptance of the MPL line in Canada, western New York and the Florida Keys has allowed the company to expand its facilities to meet demand.

MPL produces deep-vee fiberglass runabouts primarily for the sport fishing market.



Mustang Industries Inc.

3810 Jacombs Road
Richmond, British Columbia
Canada V6V 1Y6
Tel: (604) 270-8631
Fax: (604) 270-0489
Telex: 04-357689

Contact: Robert J. DuBreuil,
Vice President Sales
& Marketing

Branch Offices

Mustang Mfg. Inc.,
2171 East Bakerview Road
Bellingham, Washington 98227
(206) 676-1782

Products Manufactured

Personal flotation vests for commercial and pleasure boats • Flotation jackets and one-piece suits
• Inflatable life preservers.

Trade Names

Mustang, Ocean Class, The Floater

Current Export Markets

U.S.A., Europe, Asia

Company Summary

Mustang Industries Inc. has been established since 1967, and is a recognized leader in the design, manufacture and marketing of Coast Guard approved personal flotation devices, cold water survival jackets and suits and various buoyant wear for commercial, recreational and government applications. The company also specializes in immersion suits, anti-exposure coveralls and inflatable life preservers for aviation and land and offshore industrial applications. The company's principal manufacturing facilities comprise a well-equipped 75,000 square foot (6,933 sq. m) factory employing more than 200 people.



Mustang buoyant marine wear incorporates 20 years of product innovation and exhaustive testing. Combining comfort, performance and long wearing qualities, there are items for every on-water activity.

**M.P. Indian Canoes Mfg.**

115, Chef Aime-Romain,
Village des Hurons
Loretteville, Quebec
Canada G0A 4V0
Tel: (418) 842-3415

Contact: M. Maurice Picard Jr.

Products Manufactured

Cedar canoes from 12 (3.7 m)
to 26 feet (7.9 m).

Trade Names

Huron

Current Export Markets

U.S.A., Europe, Asia

Company Summary

M.P. Indian Canoes Mfg. specializes in hand-crafted cedar-strip canoes which are strong, yet lighter than their aluminum and fiberglass counterparts. The company's canoes are made by Maurice Picard Jr., a Huron Indian who brings his family's skills in boat-building to every vessel. The cedar-strip canoe is the successor of the birch bark canoe, made with close-spaced ribs, rawhide seats and fasteners of copper and brass. Each canoe has a no-maintenance exterior of clear fiberglass cloth hand laid up to display the natural beauty of the cedar.

J & J Nash Industries Ltd.

P.O. Box 9
250 High Street East
Strathroy, Ontario
Canada N7G 1H4
Tel: (519) 245-3380

Contact: Joe Nash,
President

Products Manufactured

26 (7.9 m) and 33 foot (10.1 m)
fiberglass cruising sailboats.

Trade Names

Nash

Company Summary

The J & J Nash Industries Ltd. line of fiberglass cruising sailboats, in production since 1972, is designed with space and comfort for cruising families. Stiff and easy to sail, the Nash boats offer roominess generally found in much larger yachts.

K & W Naylor Metal Fabricating Limited

R.R. #2
Cameron, Ontario
Canada K0M 1G0
Tel: (705) 359-1386

Contact: Hector Naylor, President

Products Manufactured

Marine railways from 1,500 (680 kg) to 24,000 pound (10,884 kg) capacity • Aluminum and steel platform lifts from 700 (317 kg) to 4,000 pound (1,814 kg) capacity • Vertical boat lifts from 5,000 (2,268 kg) to 8,000 pound (3,628 kg) capacity • Wet slip boat lifts from 2,000 (907 kg) to 24,000 pound (10,884 kg) capacity • Electric winches 1/2 to two horsepower • Aluminum or steel roller ramps 12 (3.7 m), 16 (4.9 m) and 20 feet (6.1 m).

Naylor's low-maintenance aluminum roller ramp systems are easily installed.



Trade Names

Naylor

Company Summary

K & W Naylor Metal Fabricating Limited, established in 1976 to design and manufacturer marine railways for the pleasure boat market, has grown rapidly in capacity and product range. A 20,000 square foot (1,849 sq. m) manufacturing facility was completed in 1987 at which time the company introduced a line of steel showroom dollies and vertical lifts, as well as an extensive line of aluminum boat lifts, roller ramps and docks. K & W Naylor's aluminum products provide lightweight, maintenance-free operation and are available in kit form.

Newtec Industries Ltd.

8040 Enterprise Street
Burnaby, British Columbia
Canada V5A 1V7
Tel: (604) 420-4443
Fax: (604) 420-9343
Telex: 04-352848

Contact: W.R. (Bill) Steele,
Director Marine Products

Products Manufactured

12-volt carbon dioxide, gasoline and propane fume detectors for pleasure craft and workboats.

Trade Names

Newtec

Current Export Markets

U.S.A., Europe

Company Summary

Newtec Industries Ltd. designs, manufactures and distributes semi-conductor gas leak detectors. Since establishing business in 1982, Newtec has pioneered gas leak detector technology and is now the largest supplier of detector products to the North American marine market. Extensive research, development and quality control make Newtec alarms the most consistent and reliable detectors available. Newtec also offers custom designs to meet the needs of boat manufacturers.

Contemporary-looking, brightly coloured and compact detectors from Newtec.



**Nordica Yachts,
Division of Airscoops Inc.**

P.O. Box 339
County Road 14
Mount Brydges, Ontario
Canada N0L 1W0
Tel: (519) 264-9380

Contact: B. Martin,
President

Products Manufactured

16 foot (4.9 m) fiberglass daysailer
• Cruising sailboats 20 (6.1 m),
26 (7.9 m) and 30 feet (9.1 m).

Trade Names

Nordica

Current Export Markets

U.S.A.

Company Summary

Classic Scandinavian double-enders make up the Nordica Yachts line. Active since 1980, Nordica's boatbuilding facility includes an 8,000 square foot (740 sq. m) production area with a welding shop, stainless steel shop, pattern and mold areas. With full keels and out-board rudders, Nordicas offer the perfect blend of affordability, manoeuverability and performance.

North Castle Marine Ltd.

P.O. Box 373
Goderich, Ontario
Canada N7A 4C6
Tel: (519) 524-2120
Fax: (519) 524-9180

Contact: H.T. Gozzard,
President

Products Manufactured

Custom and semi-custom fiberglass racing and cruising sailboats from 30 (9.1 m) to 50 feet (15.2 m)
• Motor yachts and trawlers up to 60 feet (18.3 m).

Trade Names

Gozzard, North Castle, Pilgrim

Current Export Markets

U.S.A.

North Castle's 40 and 52 foot classic designed Pilgrim are built on a custom basis.

Company Summary

North Castle Marine Ltd. is a builder of custom and semi-custom power- and sailboats ranging from 30 to 60 feet. The company's design team can, from start to finish, produce custom yachts using a variety of materials, as well as offering full service and consultation.



Norwest Canoes Inc.

2883 Labelle Blvd.
Prevost, Quebec
Canada J0R 1T0
Tel: (514) 224-2696

Contact: Augustin Gariepy,
President

Products Manufactured

Canvas covered wood canoes in sizes 12 (3.7 m) to 24 feet (7.3 m).

Trade Names

Nor-West

Company Summary

Norwest Canoes Inc. has been building canoes specially adapted for the far north for 40 years. The company's fishing/hunting/prospecting models offer greater carrying capacity than standard canoes because of their durable construction. They are well balanced for portaging and designed for easy paddling and handling. Hundreds of these canoes are still in service after 30 years. Norwest Canoes' freight models can be used with a motor and are extremely rugged and stable for withstanding the diverse conditions of the wilderness.

Nova Kool Mfg. Inc.

5950 Imperial Street
Burnaby, British Columbia
Canada V5J 4M2
Tel: (604) 437-8594
Fax: (604) 437-7452

Contact: Frank Beer,
President

Products Manufactured

AC/DC refrigerators from 2.5 (.07 cu m) to 4.3 cubic feet (.12 cu m) • Icebox refrigeration conversion kits for 12 or 24 volt systems.

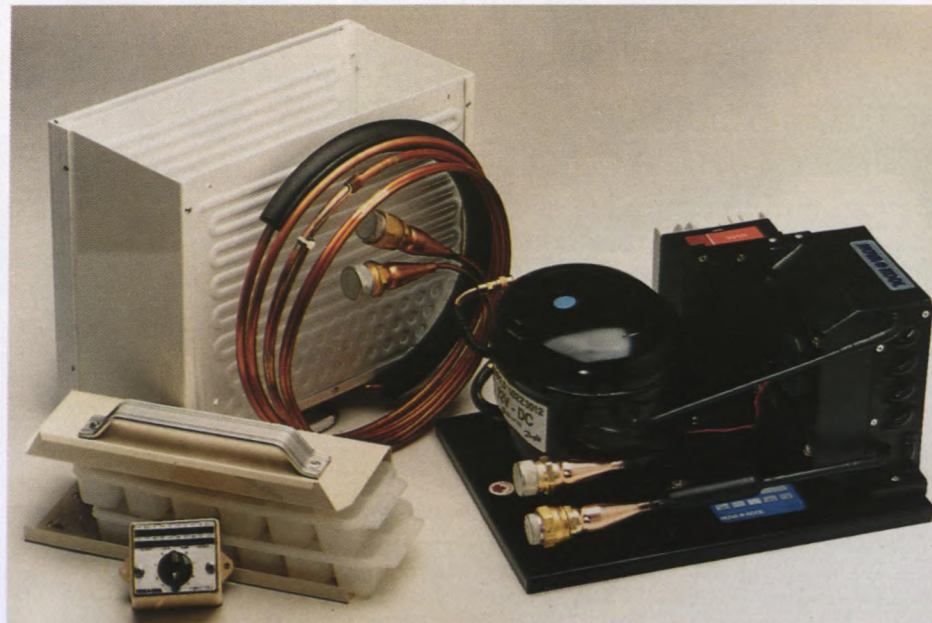
Trade Names

Nova Kool

Company Summary

Nova Kool Mfg. Inc. specializes in the design and manufacturing of refrigerators and icebox conversion kits. The company has its own metal fabrication and plastic and electronic assembly sections. Nova Kool's research department recently developed a refrigerator monitoring device that automatically displays battery voltage and temperature. The company is currently developing a specially-designed refrigerator for the fast food industry.

Nova Kool's conversion system converts an icebox into a refrigerator or even a freezer.

**Okabe Shipyards Ltd.**

P.O. Box 23
Prince Rupert, British Columbia
Canada V8J 3P4
Tel: (604) 624-3070
Fax: (604) 627-8229

Contact: Allan Okabe,
President

Branch Offices

Okabe Cassiar Marine,
P.O. Box 1066
Prince Rupert, British Columbia
V85 4H6

Products Manufactured

Fiberglass 8-1/2 foot (2.6 m) skiff
• 26 foot (7.9 m) fiberglass commercial fishing bowpicker gillnetter.

Trade Names

Stablecraft

Current Export Markets

U.S.A.

Company Summary

The largest ship repair facility in northwestern British Columbia, native-owned Okabe Shipyards Ltd. also designs and builds a cartopper skiff and a fiberglass gillnetter. The company's 50 per cent native crew includes shipwrights, joiners and carpenters, fiberglass, mechanical and hydraulic specialists, steel and aluminum welders.

Ontario Yachts Company Ltd.

243 Speers Road
Oakville, Ontario
Canada L6K 2E8
Tel: (416) 845-1153
Fax: (416) 845-1159

Contact: Don Oakie,
General Manager

Products Manufactured

Fiberglass one-design sailing dinghies eight (2.4 m), 14 (4.3 m) and 15 feet (4.6 m)
• 30 foot (9.1 m) fiberglass one-design keelboat • 23 foot (7.0 m) fiberglass daysailer.

Trade Names

Albacore, Etchells, One Design 14, Optimist, Sonar

Current Export Markets

U.S.A., Europe

Company Summary

Ontario Yachts Company Ltd. was first established in 1961 as a builder of world champion one-design sailboats. The company was one of the pioneers in fiberglass production in Canada and helped to lead market trends with successful cruiser/racer designs such as the Ontario 32 and the Viking 33. The company's three man one-design keelboat, the Etchells, has sold more than 800 units worldwide.

The Sonar is one of five one-design sailboats built by Ontario Yachts.



Operation Creation Ltd.

5030 Maingate Drive, Unit 18
Mississauga, Ontario
Canada L4W 1N5
Tel: (416) 624-3800

Contact: W. Kramer,
Owner

Products Manufactured

Sail battens of wood and fiberglass up to 40 feet (12.2 m).

Trade Names

Sailbone

Current Export Markets

U.S.A.

Company Summary

Operation Creation Ltd., established in 1977 as a manufacturing methods development base, specializes in calibrated sail battens to suit all sizes of sailboats from open division sailboards to 80-foot (24.4 m) maxi catamarans. Working with offshore racer Phil Steggall, Operation Creation developed custom wood-cored battens for larger, fully battened mainsails and pulltruded battens to suit all applications. While being virtually indestructible, the company's battens are significantly lighter and substantially stiffer than solid pulltruded stock. Each batten style comes with a "flex resistance" rating that allows the mainsail camber to be determined with a high degree of accuracy.

Parker Marine Services

150-8060 Capstan Way
Richmond, British Columbia
Canada V6X 1R5
Tel: (604) 270-7433

Contact: Dan Parker,
Owner

Products Manufactured

Fiberglass cuddy cabin cruisers 21 feet three inches (6.5 m) and 23 feet seven inches (7.2 m).

Trade Names

Monaro

Current Export Markets

Japan

Company Summary

Manufacturing powerboats since 1976, Parker Marine Services has developed a reputation for boats that are well-built, durable and offer outstanding performance in rough water. The refinement of bracket-mounted high-horsepower outboards has significantly increased the company's business since 1985, and in 1988 outboards accounted for 70 per cent of its orders. Parker Marine has recently developed optional new deck and interior liner molds for Japanese clients.

Pelican International Inc.

561 Lindberg
Laval, Quebec
Canada H7P 2N8
Tel: (514) 628-1711
Fax: (514) 963-0916
Telex: 055-61437

Contact: Antoine Elie,
Vice President Marketing

Products Manufactured

Plastic pedal boats in one to four-seater models.

Trade Names

Pelican

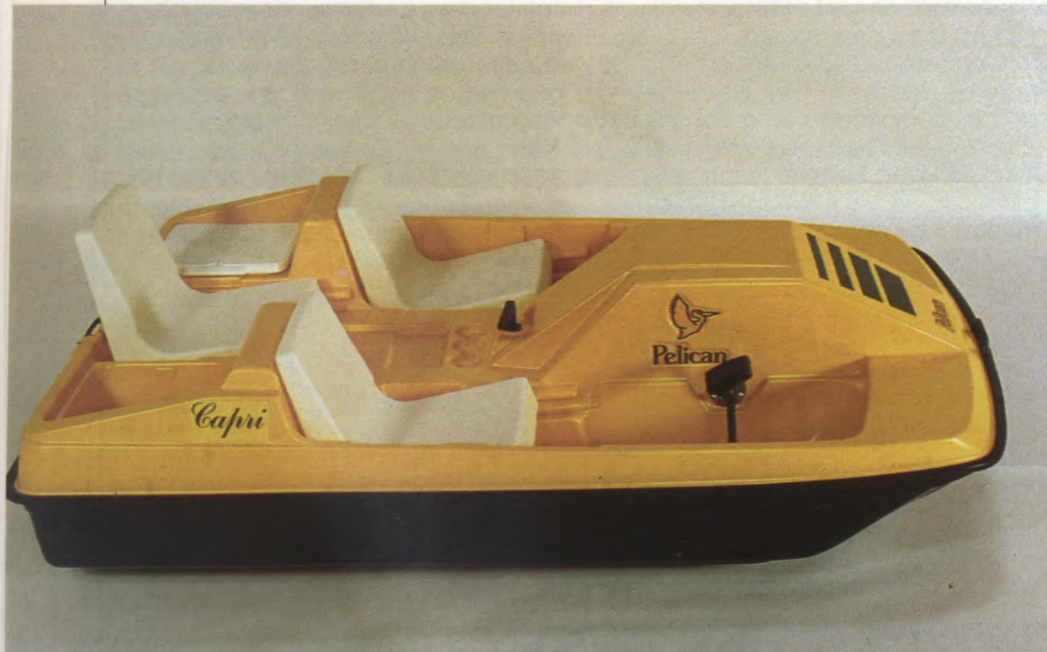
Current Export Markets

U.S.A., Europe, Asia

First to design, engineer and market plastic pedal boats, Pelican sets the industry's standard for quality.

Company Summary

Pelican International Inc., the largest pedal boat manufacturer in the world, was the first company to design, engineer and make plastic pedal boats. Founded in 1968, Pelican International sells its products in 20 countries around the world. Pelican pedal boats and dinghies feature adjustable seats, built-in coolers, closed compartments, drink holders, carrying handles, motor mounts and wide pontoons. Each boat, manufactured in a double-hull design with polystyrene blocks or polyurethane foam sandwiched between its surfaces, is virtually unsinkable, light and easy to transport.

**Peregrine Industries Ltd.**

702 East Cordova Street
Vancouver, British Columbia
Canada V6A 1M3
Tel: (604) 251-3174
Fax: (604) 251-7225

Contact: Carl W. Kumpera,
President

Products Manufactured

Custom-built Plexiglas windshields for powerboats • Plexiglas hatches, cabin doors and dodgers for power- and sailboats.

Trade Names

Peregrine

Current Export Markets

U.S.A.

Company Summary

Peregrine Industries Ltd. has been a custom fabricator, specializing in Plexiglas and related plastics, since 1978. For the marine market, Peregrine offers complete custom service from concept to completion in all types of plastics. The company has facilities for hot stamping, screen printing, die cutting, heat forming, vacuum forming, machining and assembly.

Plastitech Products

P.O. Box 946
119 Progress Court
North Bay, Ontario
Canada P1B 8K1
Tel: (705) 476-4222
Fax: (705) 476-4309

Contact: Sherri Crewson, Manager

Branch Offices

Plastitech Products,
548 Rue LePine
Dorval, Quebec H95 2V6
(514) 631-2250

Products Manufactured

ABS plastic pedal boats in two and four-seater versions • 12 (3.7 m) and 14 foot (4.3 m) aluminum canoes.

Trade Names

Contour, Radisson, Swan

Current Export Markets

U.S.A.

Company Summary

Plastitech Products manufactures two product lines, under two separate companies, for the recreational marine market: Contour Pedal Boats, and Radisson Canoes. Contour Pedal boats, manufactured since 1970, have adjustable seats, iceboxes and electric motor mounts as well as rust-proof, smooth-running ball bearings. Optional accessories include canopies, nylon mooring covers and a centre seat back to allow for one, two or three passengers. Radisson Canoes, manufactured for the export market only, feature a one-piece foam lining which is easy to keep clean and makes the canoe practically unsinkable.

Polaris Inflatable Boats Ltd.

#120-6080 200th Street
Langley, British Columbia
Canada V3A 1N4
Tel: (604) 534-5585
Telex: 04-55462

Contact: Guy Daoulas,
President

Products Manufactured

Rubber inflatable boats seven (2.1 m) to 24 feet (7.3 m) for commercial, pleasure or rescue

- Rigid hull inflatable boats 10 (3.0 m) to 24 feet (7.3 m).

Trade Names

Polaris

Current Export Markets

U.S.A.

Company Summary

After a year of prototype development, in 1987 Polaris Inflatable Boats Ltd. began production and marketing of a full line of inflatable boats and rigid hull inflatable boats characterized by their quality of construction. In addition to manufacturing, the company also offers technological services for related applications such as flotation devices for bridging and salvage, storage floats and markers.

Politwine/Novastran

36 Tidemore Avenue
Rexdale, Ontario
Canada M9W 5H4
Tel: (416) 747-1782
Fax: (416) 742-4279
Telex: 06-989409

Contact: Gillian Byng-Morris,
Sales Manager
Retail Products

Branch Offices

Poli-Twine/Novastran,
35 Dussek Street
Belleville, Ontario K8N 5E9

Poli-Twine/Novastran,
P.O. Box 883,
Grandview Industrial Park
Saint John, New Brunswick
E2L 4C3

Products Manufactured

Double braided Kevlar, polyester and nylon rope for commercial and pleasure craft • Hollowbraided polypropylene rope • Braided nylon anchor and dock lines and twisted nylon anchor, dock and fender lines • Braided polypropylene fender loops • Nylon restraint netting for pleasure boats • Twisted nylon for commercial and pleasure craft.

Politwine/Novastran offers a wide variety of marine products marked by innovative colours.

**Trade Names**

Politwine/Novastran

Current Export Markets

U.S.A.

Company Summary

Poli-Twine/Novastran, a division of TecSyn Canada Ltd., is the largest manufacturer of synthetic twisted ropes and twines in Canada. From its two plants the company supplies braided and twisted ropes and twines to the fishing, pleasure marine, utility, and government marine markets. In addition, Poli-Twine/Novastran manufactures and distributes packaged rope and twine products under proprietary and private labels to mass merchandisers and hardware outlets across Canada. The company is currently testing the possibility of using multifilament polypropylene yarns in a variety of marine applications.

Preston Manufacturing Limited

185 King Street
Cambridge, Ontario
Canada N3H 4S1
Tel: (519) 653-7143
Fax: (519) 653-1320

Contact: Arthur Corneil,
Vice President Sales
& Marketing

Products Manufactured

Nylon reinforced vinyl reinflatable fenders in twin-eye or ribbed models from 3-1/2 (8.9 cm) to 11 inch (27.9 cm) diameter.

Trade Names

Preston

Current Export Markets

U.S.A.

Company Summary

Preston Manufacturing Limited was established in 1960 as a manufacturer of roto-molded products for the sporting goods and toy markets. Diversifying its product range, the company expanded into the marine industry in 1980 with a full line of reinflatable fenders made from materials used in manufacturing their sport balls. The fender market grew rapidly and now accounts for 25 per cent of the company's total production. Preston offers a lifetime warranty with the fenders and is presently developing a line of life rings and marker buoys.

Prince Industries Inc.

P.O. Box 940
36 Industrial Boulevard
Princeville, Quebec
Canada G0P 1E0
Tel: (819) 364-5680
Fax: (819) 364-3448

Contact: Claude Rivard,
President

Products Manufactured

Wood oars from five (1.5 m) to 18 feet (5.5 m) • Wood paddles from three (.9 m) to six feet (1.8 m).

Trade Names

Cadorette, Prince

Current Export Markets

U.S.A., Asia

Company Summary

Since 1974, Prince Industries Inc. has been manufacturing wooden parlour games such as crokinole boards and poker tables. Subsequently the company began to fabricate oars as complementary products calling for similar materials and methods. Currently, Prince Industries distributes its line of perfectly machined and laminated paddles and oars through national chain stores and exports through regional distributors. The company is exploring U.S. representation.

Princefib Inc.

P.O. Box 1000
200 Carignan Boulevard West
Princeville, Quebec
Canada G0P 1E0
Tel: (819) 364-2662
Fax: (819) 364-3313

Contact: Rene Lemieux, President

Products Manufactured

Fiberglass 20 foot (6.1 m) centre console fishing runabout
• 14 (4.3 m) to 18-1/2 foot (5.6 m) runabouts in bowrider or closed-deck version with outboard or stern-drive engine • Fiberglass cuddy cabin cruisers 20 (6.1 m) and 21 feet (6.4 m) • Fiberglass aft cabin cruisers 25 (7.6 m) and 30 feet (9.1 m).

Trade Names

Sunray

Current Export Markets

U.S.A., Europe

Princefib's cuddy cabin cruiser maximizes living space for comfort and convenience.

Company Summary

Princefib Inc., manufacturer of Sunray Boats, has been in operation since 1970 building fiberglass powerboats to its original designs. Today, with 200 employees, the company operates with 100,000 square feet (9,244 sq. m) of factory space using the most up-to-date equipment and technology in its production process.



Provincial Construction Co. Ltd.

P.O. Box 125
Kensington, Prince Edward Island
Canada C0B 1M0
Tel: (902) 836-3533

Contact: Gordon Campbell,
Manager

Products Manufactured

42 foot (12.8 m) fiberglass pleasure or workboat.

Trade Names

Provincial Construction

Current Export Markets

U.S.A.

Company Summary

Provincial Construction Co. Ltd., founded in 1959, has been building fiberglass fishing boats since 1974, and in 1987 developed its first houseboat. The strength of the company's business has been the result of constantly improving techniques, equipment and processes to provide an up-to-date, quality product. Provincial Construction's 42-foot (12.8 m) work and pleasure boat is approved by the Canadian Steamship Inspection Service to carry passengers and meets all the requirements of the United States Coast Guard.

Pyramid Transit Products Ltd.

88 Leacock Drive
Pointe Claire, Quebec
Canada H9R 1H1
Tel: (514) 694-3631
Fax: (514) 694-0548
Telex: 05-25134

Contact: George Wilson,
Sales Manager

Products Manufactured

Aluminum and Plexiglas fixed portlights and deadlights for commercial and pleasure craft • Aluminum and safety glass fixed, horizontal and vertical sliding windows • Deck hatches 10 (64.5 sq. cm) to 19-3/8 square inches (125.0 sq. cm) • Interior window trim to fit a variety of sizes.

Trade Names

Pyramid, Sahara

Current Export Markets

U.S.A., Barbados

Company Summary

Incorporated in 1977, Pyramid Transit Products Ltd. began its operations designing and manufacturing windows for ships. Ship windows still form part of the company's product line, however, it was soon expanded to include components for road and rail vehicles and recreational boats. Years of experience in the design and fabrication of windows, doors and related products specifically for the transportation industry, surfaced in the products developed for recreational boats. The company's active new product program and continuing response to its existing products have encouraged it to allow for a one third increase in the production capacity of its 14,000 square foot (1,294 sq. m) plant in 1989.

Radisson Fiberglass Ltd.

1699-3rd Avenue
Grand-Mere, Quebec
Canada G9T 2W6
Tel: (819) 533-5707

Contact: Rejean Boucher

Products Manufactured

Fiberglass canoes 10 (3.0 m) to 17 feet (5.2 m) • 17 foot (5.2 m) fiberglass dory • Fiberglass rowboats 10 (3.0 m) to 16 feet (4.9 m) • 21 foot (6.4 m) fiberglass runabout in open or closed-deck, centre console or cuddy cabin versions.

Trade Names

Radisson

Current Export Markets

U.S.A.

Company Summary

When Radisson Fiberglass Ltd. acquired Radisson Canoes in 1986, Radisson Canoes had been a builder of fiberglass canoes since 1971 and had developed a reputation for producing a boat that was durable, safe and stable. Radisson Fiberglass continues the tradition of manufacturing pleasure craft and providing assurance of a high quality product.

Raudaschl Sails Canada Ltd.

3140 Lakeshore Boulevard West
Toronto, Ontario
Canada M8V 1L4
Tel: (416) 255-3431
Fax: (416) 259-9136

Contact: Heider Funck,
President

Products Manufactured

Furling gear for sailboats up to 70 feet (21.3 m) • Safety harnesses.

Trade Names

Ultra Cruise, Ultra Furl

Current Export Markets

U.S.A., Europe

Company Summary

Raudaschl Sails Canada Ltd. has been manufacturing and designing cruising and racing sails since 1970. After two years of extensive research, the company introduced the successful Ultra Furl headsail and mainsail furling system. The company is also the originator of the Ultra Cruise safety harnesses.

Rembourrage Princeville Inc.

105 Beaudet Street
Princeville, Quebec
Canada G0P 1E0
Tel: (819) 364-2644

Contact: Denis Forgues,
President

Products Manufactured

Vinyl seats in a variety of styles for powerboats • Custom upholstery for boat interiors.

Company Summary

Rembourrage Princeville Inc. has expanded rapidly since it was established in 1983, primarily in custom boat interiors for boat manufacturers. After extensive research, the company developed a unique material similar to vinyl for marine upholstery that is durable, colour-fast and resists ultra-violet rays. Princeville is presently developing and testing a new material for boat covers that is exceptionally strong and designed to be used when trailering.

Rosborough Boats Ltd.

P.O. Box 188
Armdale, Nova Scotia
Canada B3L 4J9
Tel: (902) 477-3262
Fax: (902) 479-2980

Contact: Bob Rosborough,
Vice President Sales

Branch Offices

Rosborough Boats Limited,
7 Highway
Murphy Cove, Nova Scotia
(902) 772-2110

Products Manufactured

18 foot foot four inch (5.6 m) fiberglass runabout for fishing or pleasure use • Semi-custom pleasure cruisers or commercial fishing boats from 24-1/2 feet (7.5 m) to 35 feet (10.7 m).

Trade Names

RF

Current Export Markets

U.S.A., Africa

Company Summary

A family-owned business, Rosborough Boats Ltd. began building wooden offshore cruising sailing vessels in 1960. In 1979, the company began producing fiberglass power- and sailboats with the specifications of fuel economy, low maintenance, large capacity and extreme sturdiness. All Rosborough Boats are one piece, hand laid construction with yacht-quality finishes.

Rotech Industries Ltd.

5750 Coopers Avenue
Mississauga, Ontario
Canada L4Z 2E9
Tel: (416) 890-5990
Fax: (416) 890-6359

Contact: Rick Sherwood,
Executive Vice President

Products Manufactured

Roto-molded vinyl inflatable boat fenders in twin-eye or ribbed styles from four (10.2 cm) to 10 inch diameter (25.4 cm).

Trade Names

Dolphin

Current Export Markets

U.S.A.

Company Summary

Rotech Industries Ltd. manufactures nylon-reinforced pure virgin vinyl roto-molded products for sale through marine distributors across North America. The company's Dolphin fenders' pneumatic design offers variable pressure to ensure optimum hull protection under any mooring conditions. Quality virgin vinyl resists discoloration or deterioration from gas, oil, seawater and mildew, while built-in ultra-violet inhibitors block the damaging rays of the sun. Rotech Industries also welcomes custom molding projects.

Royalsea Boats Inc.

P.O. Box 31
Loggieville, New Brunswick
Canada E0C 1L0
Tel: (506) 773-5211

Contact: Roy McDonald,
President

Products Manufactured

22 foot 7 inch (6.9 m) fiberglass commercial fishing or pleasure craft.

Trade Names

Royalsea

Royalsea's newest model, the 23-foot full-cabin cruiser.



Company Summary

Royalsea Boats Inc. began manufacturing a seaworthy, efficient fiberglass boat in 1985 for commercial or pleasure use. Several versions are available: cuddy, forward cabin cruiser, sport boat and centre console. An 18 foot (5.5 m) model is in the planning stages and will be introduced for the 1989 model year. Currently, all Royalsea boats are ordered directly from the plant.

R.B. Protective Waterproof Clothing Inc.

5357 de Castille Street
Montreal North, Quebec
Canada H1G 3E3
Tel: (514) 322-9941

Contact: Marcel Y. Savard

Products Manufactured

Nylon foul weather clothing: jackets, bib pants, one-piece suits and raincoats • Personal flotation devices for all types of pleasure craft, water sports and industrial applications.

Company Summary

R.B. Protective Waterproof Clothing Inc., founded in 1972, manufactures safety clothing and waterproof gear for sports and leisure including foul weather gear and lifejackets. All of the company's clothing is tested to resist abrasion, breakage and tearing, with seamless shoulders and vents at non-exposed areas and a total guarantee against defective workmanship. The company's lifejackets and vests are all approved by the Canadian Department of Transport.

Safety House of Canada Limited

1275 Castlefield Avenue
Toronto, Ontario
Canada M6B 1G4
Tel: (416) 789-0631
Fax: (416) 782-0813
Telex: 06-969542

Contact: Gerald J. Yaffe, President

Branch Offices

Safety House Of Canada Limited,
6 Lakeside Place
Halifax, Nova Scotia B0J 1Z0
(902) 876-8787

Products Manufactured

All-purpose dry chemical one (.4 kg), two (.9 kg) and five (2.3 kg) pound fire extinguishers and 10 (4.5 kg), 20 (9.1 kg) and 30 (13.6 kg) pound Halon fire extinguishers.

Trade Names

Canadiana

Current Export Markets

U.S.A., Europe

Company Summary

Established in 1961, Safety House of Canada Limited is a manufacturer and distributor of occupational health and safety products. The company can supply both finished goods and unassembled products for export purposes. Safety House is also pursuing joint ventures and licensing arrangements on many of its products.

*Canadiana Halonaire extinguishers —
no mess to clean up, no harsh chemicals
and the unit never needs recharging.*



Sandstream Yachts

Highway #48, General Delivery
Baldwin, Ontario
Canada L0E 1A0
Tel: (416) 722-5443
Fax: (416) 271-7380

Contact: Stan Hatch,
President

Products Manufactured

Fiberglass cruising sailboat 28 feet four inches (8.6 m) in aft cabin or aft cockpit versions • Cruising sailboat 26 feet four inches (8.0 m) with optional pilot house version
• 21 foot 10 inch (6.7 m) and 18 foot five inch (5.6 m) cruising sailboats.

Trade Names

Sandstream

Company Summary

Sandstream Yachts, a division of Stanley Hatch Enterprises, has operated since 1985. The company markets its line of yachts direct from the factory and builds only on a custom basis, resulting in a consistently competitive price advantage over other companies' products. Sandstream Yachts have proved themselves solid performers over the years, a fact which is confirmed by resale market demand. The company's marketing program calls for expansion into the United States, particularly the southern Great Lakes, and international markets.

Sanitation Equipment Ltd.

35 Citron Court
Concord, Ontario
Canada L4K 2S7
Tel: (416) 738-0055
Fax: (416) 738-2483
Telex: 06-964609

Contact: Walter Swez,
Vice President Sales
& Marketing

Products Manufactured

Portable and permanent-mount toilets for pleasure craft • Deodorizers for marine toilets and holding tanks in both crystal and liquid form.

Trade Names

Liquid Gold, Visa MSD, Visa Potty

Current Export Markets

U.S.A., Europe, Asia, Australia,
New Zealand

Liquid Gold family of toilet and holding tank cleaners, deodorizers and rapid disintegrating toilet tissue.



Company Summary

Sanitation Equipment Ltd., established in 1949, is a leading international manufacturer and supplier of portable toilets. The company pioneered and specialized in rural and cottage toilets. In the last 17 years it has developed and presently manufactures portable and pump-out marine toilets for the leisure caravan and marine markets as well as a complete line of toilet care and deodorizer products. Sanitation Equipment has a 65,000 square foot (6,009 sq. m) manufacturing facility.



Sanitation's Visa MSD portable toilets are designed for use on pleasure craft.



Sarnia Glass & Aluminum Products Limited

P.O. Box 893
Sarnia, Ontario
Canada N7T 7J9
Tel: (519) 336-7930

Contact: Les Richardson,
President

Products Manufactured

Aluminum and safety glass doors and windows designed for commercial, fishing and pleasure craft.

Trade Names

Waterway

Company Summary

Sarnia Glass & Aluminum Products Limited has been in operation since 1963, concentrating its business on commercial store front, siding, windows and doors and all types of glasswork. Custom-made marine windows and doors were added to the company's operations in 1978. The company's series 500 marine windows and doors can be manufactured to any size or shape with three-inch (7.6 cm) radius corners; its series 5000 doors can have three-inch radius (7.6 cm) or mitered corners.

Sawyer Sailboats Inc.

P.O. Box 741
Cochrane, Alberta
Canada T0L 0W0
Tel: (403) 932-2446

Contact: Tom Sawyer,
Owner

Products Manufactured

Fiberglass sailing dinghies nine (2.7 m) to 15 feet (4.6 m)
• 23 foot (7.0 m) fiberglass twin-keeled daysailer.

Trade Names

Arrow, Clipper, Crossbow,
Dart, Pacer

Company Summary

Since 1986, Sawyer Sailboats Inc. has developed a line of sailboats characterized by their easy construction and low maintenance. The company's manufacturing plant consists of a complete fiberglass plant, assembly plant, mini-foundry, sail loft and welding shop. Sawyer Sailboats' 23 foot (7.0 m) cruiser is one of the only twin keel sailboats in production in North America.

Scandia Plast Boatworks Ltd.

P.O. Box 515, Station E
Victoria, British Columbia
Canada V8W 2N8
Tel: (604) 652-0544

Contact: Morten McCConnell,
President

Products Manufactured

Fiberglass runabouts 14 (4.3 m) and 18 feet (5.5 m) • 20 foot nine inch (6.3 m) fiberglass racing sailboat.

Trade Names

Musling, Yngling

Current Export Markets

U.S.A.

Company Summary

Scandia Plast Boatworks Ltd. began manufacturing the international one-design class racing sloop, the Yngling (sister of the Olympic class Soling) in 1980. The company has received the support of the North American Yngling Association, the International Yngling Association, the International Yacht Racing Union and the Yngling's renown designer Jan H. Linge. In 1987, the product line was expanded to include a line of quality powerboats also designed by Linge. In addition the company has the facilities to incorporate the manufacturing of other boat types, both sail and power, on a contractual basis.

Scepter Manufacturing Company Ltd.

170 Midwest Road
Scarborough, Ontario
Canada M1P 3A9
Tel: (416) 751-9445
Fax: (416) 751-4451
Telex: 06-963774

Contact: John Ferguson,
Product Manager

Branch Offices

Scepter Manufacturing Company
Limited,
1425 Pitfield Boulevard
St. Laurent, Quebec H4S 1G3
(514) 337-2624

Products Manufactured

High density polyethylene portable
fuel tanks with 3.3 U.S. gallon (12 L)
and 6.6 U.S. gallon (25 L) capacity.



Trade Names
Scepter

Current Export Markets
U.S.A., Europe, Asia

Company Summary

Scepter Manufacturing Company Ltd. was founded in 1949 as a family-run plastics processing company. Today the company employs some 800 people, and is broken down into five divisions by their products or activities: PVC pipe, extrusion, injection molding, blow molding, fabrication and mold engineering. The company's blow molded portable fuel tanks for the marine industry are manufactured from high-density polyethylene to CSA standard B 306-M1977 and Underwriters Laboratories Inc. standard UL 1/85.

Scepter's portable marine fuel tank sets new standards in boating safety.

Sceptre Yachts Ltd.

#100 - 11451 Bridgeport Road
Richmond, British Columbia
Canada V6X 1T4
Tel: (604) 273-1308

Contact: Hein W. Driehuyzen,
President

Products Manufactured

41 foot (12.5 m) fiberglass
semi-custom sailboat cruiser.

Trade Names
Sceptre

Current Export Markets
U.S.A.

Company Summary

Sceptre Yachts began manufacturing fiberglass sailing yachts in 1978 with the objective of building a reputation for superior design and construction. Since its founding, the company has built almost 80 yachts. The Sceptre 41, introduced in 1982, offers all-weather comfort with an inside steering station in an elegantly proportioned pilothouse design. The boat is designed to be handled by a crew of two, and has outstanding motoring and sailing characteristics. The company's design and construction team will work closely with each owner to reflect personal preferences in interior configuration, rigging and electronic equipment.

Scott Plastics Ltd.

21 Erie Street
Victoria, British Columbia
Canada V8V 1P8
Tel: (604) 382-0141
Fax: (604) 385-6588
Telex: 049-7461

Contact: Blayne J. Scott,
President and
General Manager

Products Manufactured

Lifebuoy light • S.O.L.A.S. lifebuoy
light and whistle • Man-overboard
and marker flag poles • Navigation
and general purpose lights and
portable anchor lights • Nylon thim-
bles, rings, sail slides and shackles
for sails and other miscellaneous
hardware • Molded nylon oar locks
and polyethylene collars • Downrig-
gers and accessories, rod holders
and landing nets.

Trade Names
Scotty

Current Export Markets
U.S.A., Europe

Company Summary

For more than 35 years Scott Plastics Ltd. has been manufacturing a quality line of some 300 different products for the commercial fishing and pleasure marine industries as well as many items for industrial use on a custom basis. The company offers in-house design and product development for custom manufacturing.

Shrader Canada Limited

830 Progress Court
Oakville, Ontario
Canada L6L 6K1
Tel: (416) 847-0222
Fax: (416) 847-5404
Telex: 06-982401

Contact: Rick Skolski,
National Accounts

Products Manufactured

Fuel additives • Cleaners for the bilge, carpet, engine, windshield and soap, spray and polish for hull and deck • Grease and lubricants • Toilet deodorant and cabin air fresheners • Teak cleaner and oil • Halon fire extinguishers from four ounces (113 g) to 8.8 pounds (4 kg).

Trade Names

Revive, Shrader

Current Export Markets

Europe

Company Summary

Shrader Canada Limited is an international manufacturer of proprietary automotive and marine chemical products recognized as a leader in the field with more than 30 years as a supplier to the North American automotive and oil industries. Shrader produces high quality, unique formulations for private brand distributors, including Mercury Marine and Outboard Marine Corp.

Ski-Bar Specialties Co. Ltd.

P.O. Box 432
253 Front Street East
Hastings, Ontario
Canada K0L 1Y0
Tel: (705) 696-3266
Fax: (705) 696-3713

Contact: Jim Dillon,
General Manager

Products Manufactured

Fiberglass performance sport runabouts from 11-1/2 (3.5 m) to 17 feet nine inches (5.4 m).

Trade Names

Canadian Edition

Current Export Markets

U.S.A.

Ski-Bar's Mini Voo-doo for fun-seeking performance boat enthusiasts.

**Company Summary**

Ski-Bar Specialties Co. Ltd. was founded in 1974 for the purpose of manufacturing and distributing pylon ski bars. In 1985, the company obtained the exclusive rights to manufacture and market Hydrostream performance boats in Canada, and in 1987, Ski-Bar introduced its own line of performance boats. The company recently expanded its facility to meet growing market demands and now manufactures a complete line of lightweight sport boats with distinctive lines, superb handling and performance.

Sogeman

127 Alepin Avenue
LaSalle, Quebec
Canada H8P 2C9
Tel: (514) 365-4401

Contact: Raynald Tremblay

Branch Offices

Sogeman-Ontario,
9 Mountjoy Avenue
Toronto, Ontario M4J 1J4
(416) 466-3579

Products Manufactured

Foam engine noise insulation in sheets one inch by 24 inches by 40 inches (2.5 cm by 61.0 cm by 101.6 cm) • Hatch and companionway insect screening of lead-balanced nylon • Forehatch cover of waterproof nylon • Icebox cover of aluminum and polyethylene • Liquid paraffin lamp oil.

Trade Names

Bugbusters, Hatch Umbrella, Icebox Blanket, Nautacoustik

Current Export Markets

U.S.A.

Company Summary

Founded in 1984, Sogeman concentrates its activities on the design, manufacturing and marketing of boating accessories for cruising sailors. The company's products answer such enduring problems as how to keep mosquitoes from entering the boat through the companionway and open deck hatches; how to keep the ice in the icebox longer and how to ventilate a boat on rainy days.

SP Metal Craft Ltd.

1584 Kebet Way
Port Coquitlam, British Columbia
Canada V3C 5M5
Tel: (604) 580-4241

Contact: R. Telfer, Controller

Products Manufactured

Steel sailing yachts 30 (9.1 m)
to 60 feet (18.3 m).

Trade Names

Amazon

Current Export Markets

U.S.A.

*Amazons by SP— seaworthy designs of
lasting quality and distinction.*

**Company Summary**

In the six years since designer Grahame Shannon and steel builder Dieter Pollak formed SP Metal Craft Ltd., the company has become one of North America's leading builders of steel yachts. The company currently employs 20 people and is moving to larger premises to accommodate the building of larger yachts, up to 80 feet (24.4 m). SP Metal Craft's Amazon boats are custom manufactured for each owner, and most clients have been attracted to the product by their interest in steel yachts for offshore or "bluewater" cruising.

Spar Marine Manufacturing Ltd.

#107 - 19370 Enterprise Way
Surrey, British Columbia
Canada V3S 6J9
Tel: (604) 530-6441
Fax: (604) 530-5253
Telex: 04-351303

Contact: Gerard Raps, President

Products Manufactured

Adjustable outboard motor brackets and transom adaptors for power or sailboats • Rail-mount bracket for up to four-horsepower outboards • Stabilizer for outboards up to 115 horsepower • Motor and propeller locks • Boarding, cockpit and transom ladders for powerboats • Telescoping and fixed boat hooks in sizes 3-1/2 (1.1 m) to eight feet (2.4 m) • Detachable plastic and aluminum paddles for canoes and kayaks • Radar scanner platform for powerboats • Radar reflectors for power and sailboats • Rudders for outboard and sterndrive engines • Trolling motor connector rod assembly.

Trade Names

Spar

Current Export Markets

U.S.A., Europe, Asia

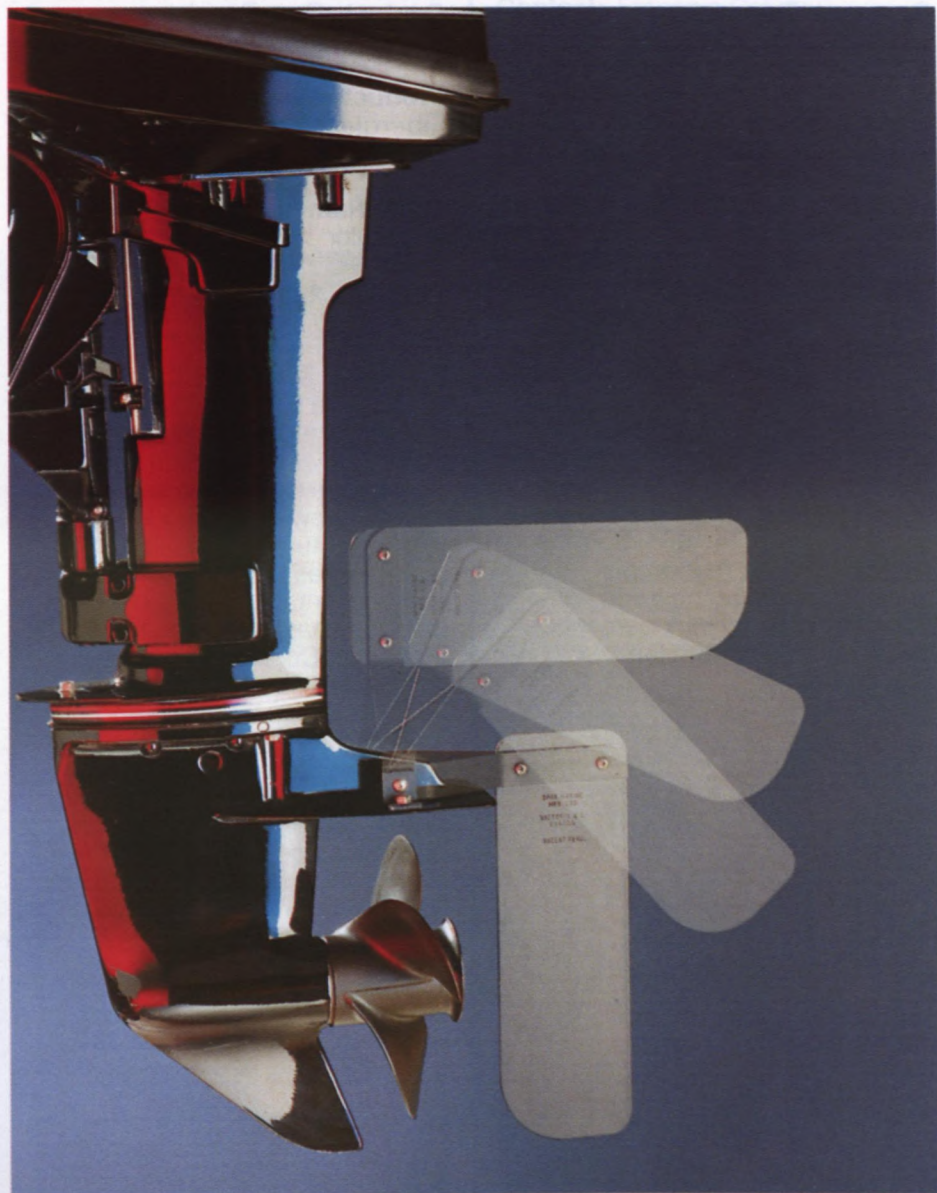
Company Summary

Spar Marine Manufacturing Ltd. was incorporated in 1977 as a manufacturer of marine accessories. From a one-item manufacturer, the company has grown to produce more than 20 different boat accessories. Spar Marine has emphasized the constant refinement of its products, which are all innovative and manufactured to exacting standards from the finest marine-grade materials such as fine quality hardwoods and high-tensile alloys. Rigorous field testing and attention to detail make possible the company's one-year limited warranty on its products.

Spend less time steering and more time fishing with Spar's automatically controlled rudder designed to fit most outboard motors and sterndrives.

J.L. Taylor & Sons Limited
50 Avenue Boulevard
Burlington, Ontario
Canada L7R 4H4
Tel: (416) 731-1788

International Inc.
288 Lakeshore Blvd.
Toronto, Ontario
Canada M5R 1A5
Tel: (416) 595-0114
Fax: (416) 595-0114



M. Spiers Fiberglass Ltd.

920 Caledonia Road, Unit 4A
Toronto, Ontario
Canada M6B 3Y1
Tel: (416) 782-8793

Contact: Brian Spiers,
Vice President

Products Manufactured

Fiberglass yacht tenders eight
(2.4 m) and 10 feet (3.0 m)

• Fiberglass 10 foot (3.0 m) utility
runabout • Aluminum and fiberglass
oars.

Trade Names

Spiers

Current Export Markets

U.S.A.

Company Summary

In operation since 1983, M. Spiers
Fiberglass Ltd. manufactures a
range of fiberglass dinghies and
tenders of traditional and modern
design, as well as custom products.
The company recently introduced
the Seascamp, a folding fun boat
that doubles as a yacht tender
which folds into a package you can
carry under your arm. Using a new
folding system that gives the boat
strength and lightness, the
Seascamp can be rowed, sailed or
powered by a four-horsepower out-
board.

Standen's Limited

P.O. Box 67, Station T
1222-58 Avenue Southeast
Calgary, Alberta
Canada T2H 2G7
Tel: (403) 253-7611
Fax: (403) 253-6746
Telex: 038-21777

Contact: M. Svendsen,
General Manager

Products Manufactured

Trailer springs in various sizes.

Current Export Markets

U.S.A.

Company Summary

From its inception as a spring man-
ufacturing and repair business in
the early 1920s, Standen's Limited
has expanded its services by
emphasizing experienced manage-
ment and state-of-the-art technolo-
gy. Included in the plant's 105,000
square foot (9,707 sq. m) facility is
a fully equipped tool and die shop
which complements a strong engi-
neering department, enabling the
company to carry through every
type of custom order from design to
finished product. The company's
axle division, producing an exten-
sive line of axles, some of which are
for recreational and industrial trail-
ers, can build running gear for trail-
ers to a capacity of 20,000 pounds
(9,072 kg) per axle.

Stanley Machine

R.R. #1
Parry Sound, Ontario
Canada P2A 2W7
Tel: (705) 746-5875

Contact: Simon Stanley,
Manager

Products Manufactured

Hydraulic trailers for power- and sailboats up to 40 feet (12.2 m)
• Steel and aluminum runabouts and workboats from 14 (4.3 m) to 40 feet (12.2 m).

Trade Names

Stanley, Uni-Lift

Company Summary

Stanley Machine started in 1975 as a full-service repair facility and commenced manufacturing all-welded aluminum and steel commercial and pleasure boats in 1981. Custom hydraulic trailers followed shortly thereafter. Stanley's boats and barges are custom built to all-original designs and are U.S. Coast Guard approved. The company plans to expand its facilities to accommodate the building of boats up to 60 feet (18.3 m).

Surrette Battery Co. Ltd.

P.O. Box 2020
Station Road
Springhill, Nova Scotia
Canada B0M 1X0
Tel: (902) 597-3767
Fax: (902) 597-8447
Telex: 019-23553

Contact: D. Surrette,
President

Branch Offices

Rolls Battery Engineering,
8 Proctor Street
Salem, Massachusetts 01970
(617) 745-3333

Products Manufactured

Marine batteries for six, eight and 12-volt systems for commercial and pleasure craft.

Trade Names

Rolls, Surrette

Current Export Markets

U.S.A.

Surrette's deep cycle marine batteries develop greater capacity and can withstand more abuse than all-purpose batteries.



Company Summary

Surrette Battery Co., established in 1959, produces a complete range of marine, industrial, deep cycle and railroad batteries. Over the years the company has developed a marine line that encompasses more sizes than are offered by any other company in North America. Ninety per cent of the company's product line is related to deep cycle batteries, which develop greater capacity and withstand more abuse than any others. Until 1978, Surrette was a Canadian parent company with an American subsidiary. In 1978 the subsidiary was sold and there is no longer any connection or working agreements between the two companies. In 1984, Surrette entered the U.S. market with its marine line, under the trade name Rolls to avoid any infringement of trade mark rights with the U.S. company.

J.J. Taylor & Sons Limited

60 Advance Boulevard
Brampton, Ontario
Canada L6T 4J4
Tel: (416) 791-1765

Contact: Gary Bannister,
President

Products Manufactured

Fiberglass cruising sailboats from 25-1/2 (7.8 m) to 38 feet (11.6 m).

Trade Names

J.J. Taylor

Current Export Markets

U.S.A.

Company Summary

In 1904 the first J.J. Taylor yacht was launched in Toronto, Ontario. Many fine wooden boats ranging from sedan cruisers to sailing yachts followed. During World War II, the firm turned to military products such as aircraft pontoons and sub chasers. Over the years the company has built more than 500 J.J. Taylor Contessas in fiberglass. J.J. Taylor 26s and 32s have sailed every ocean in the world and both have completed solo circumnavigations. Two 32s were selected as training vessels for the Canadian Coast Guard. The company has been selected as the builder of a new George Cuthbertson design: the J.J. Taylor 38 is designed to be the ultimate 38-foot (11.6 m) cruising experience.

3225 Mainway
P.O. Box 430
Sullivans
Canada K0P 1P0
Tel: (514) 585-6114
Fax: (514) 585-6840

Technomarine International Inc.

598 Leclerc Street
Repentigny, Quebec
Canada J6A 6W6
Tel: (514) 585-6114
Fax: (514) 585-6840

Contact: Francois Ostiguy

Branch Offices

Technomarine International Inc.,
14 Centre Street
Concord, New Hampshire

Products Manufactured

Aluminum, polyethelene, steel or wood docks and piers for commercial or pleasure use • Aluminum, steel or wood ramps.

Current Export Markets

U.S.A., Japan

J.J. Taylor's Contessa 32 combines graceful lines with seaworthiness, excellent directional stability and a superb ride.



A marina floating dock system from Technomarine.



Company Summary

In 1979, the newly formed Technomarine International Inc. introduced a line of floating docks for residential and commercial use that was capable of providing berths for boats up to 80 feet (24.4 m). A year later the system was approved by the United States Corps of Engineers and market development in a few targeted territories on the U.S. east coast began. In 1984, the company introduced a patented floating breakwater. Over the years Technomarine's sales have gone from \$20,000 in 1980 to a projected volume of \$10 million in 1987.

Today, having established market dominance in eastern Canada and a leadership position around the Great Lakes and on the U.S. east coast, Technomarine is focussing on introducing its products on world markets.

Tecnomin International Ltd.

P.O. Box 70
48 Rue Seguin
Rigaud, Quebec
Canada J0P 1P0
Tel: (514) 451-5313
Fax: (514) 451-5053

Contact: B. Powell

Products Manufactured

Electrical distribution panels both AC and DC with up to 16 circuit capacity for pleasure and work boats • Battery chargers designed for permanent installation and for charging multiple banks of batteries • Electric system monitoring panels for AC and DC systems • Propane gas control panel for commercial and pleasure vessels • Electrical components (battery selector switches, circuit breakers and bus bars) • Custom-made wiring harnesses.

Trade Names

Tecnomin

Company Summary

Incorporated in 1974, Tecnomin International Ltd. established a marine division in 1980 specializing in the manufacture and design of electrical distribution panels for pleasure and commercial craft. Custom distribution panels are designed for clients by computer and the company has facilities for metal cutting, metal bending, painting assembly and testing.

Teleflex (Canada) Ltd.

3831 No. 6 Road
 Richmond, British Columbia
 Canada V6V 1P6
 Tel: (604) 270-6899
 Fax: (604) 270-7172
 Telex: 04-508802

Contact: Volker Sellmann,
 Product Manager

Products Manufactured

Hydraulic steering systems for commercial and pleasure boats up to 60 feet (18.3 m).

Trade Names

Capilano, Sea Star

Current Export Markets

U.S.A., Europe, Asia

Company Summary

Teleflex (Canada) Ltd. was established in 1974 and is a subsidiary of Teleflex Inc., an American corporation. Teleflex (Canada) has undergone rapid growth in the past two years resulting in substantial staff increase and a new manufacturing facility. The company is continually expanding and updating its product line which is exported worldwide. In 1988, Teleflex introduced modified versions of their Capilano helm pumps and Seastar cylinders, a new tilt steering helm, as well as an outboard cylinder kit for rigid-hull inflatables using 70 horsepower outboard engines.

Temabex Inc.

100 Avenue Real Caouette
 Rouyn-Noranda, Quebec
 Canada J9X 5C6
 Tel: (819) 764-3254
 Fax: (819) 762-7542

Contact: Rene Brochu,
 General Manager

Products Manufactured

Pointed and square stern fiberglass canoes from 12 (3.7 m) to 16 feet (4.9 m) • 15 foot (4.6 m) fiberglass fishing runabouts and bass fishing runabouts 15 (4.6 m) and 16 feet (4.9 m).

Trade Names

Abitibi

Current Export Markets

U.S.A.

Company Summary

Temabex Inc. has manufactured Abitibi "Water Coaches" — fiberglass canoes and runabouts, hunting and fishing boats — since 1980. In the 1988 season, the company manufactured more than 1,500 units in its 18,000 square foot (1,664 sq. m) facility.

Temabex "Water Coaches" are available in different styles and sizes to suit a variety of uses.

**Thermax Energy Corporation**

P.O. Box 430
 Vankleek Hill, Ontario
 Canada K0B 1R0
 Tel: (613) 678-3322
 Fax: (613) 232-5454

Contact: Colin Kerr,
 Vice President
 Engineering

Branch Offices

Thermax Corporation,
 P.O. Box 3128
 Burlington, Vermont 05401-3128
 (802) 658-1098

Products Manufactured

Water and wind generators for commercial and pleasure craft.

Trade Names

Helius, Windstream

Current Export Markets

U.S.A., Europe, Asia

Company Summary

Thermax Energy Corporation, established in 1976, specializes in the design, development and manufacturing of wind-powered generators for commercial, industrial and marine applications. The company holds patents for several energy conversion devices, and manufactures in both its Canadian and American facilities. In 1985, it received the Award for Energy Innovation from the U.S. Department of Energy for its windstream wind generator. Products are made of stainless steel and aluminum to withstand salt air and water environments.

Thomson-Gordon Limited

3225 Mainway
Burlington, Ontario
Canada L7M 1A6
Tel: (416) 335-1440
Fax: (416) 335-4033
Telex: 061-8705

Contact: Rosemary Harvey

Products Manufactured

Shaft and rudder bearings in shaft sizes 3/4 inch (19 mm) to 3-7/8 inch (9.8 cm) for commercial and pleasure boats.

Trade Names

Thordon

Current Export Markets

U.S.A., Europe, Asia

Company Summary

Thomson-Gordon Limited began operation in 1911 as the G.J. Thomson Company. Originally a distributor of engineering supplies, the company is now a manufacturer of non-metallic sleeve bearings, mechanical and hydraulic sealing systems, fabricated sheet and cellular rubber products and compressed air components. In 1967, Thordon non-metallic materials were developed, the manufacture of which now represents 50 per cent of the capacity of Thomson-Gordon and almost 30 per cent of total sales. Today, Thordon is sold by stocking distributors in 50 countries.

Three Buoys Houseboat Builders Ltd.

1400 Industrial Road
Kelowna, British Columbia
Canada V1Z 1G5
Tel: (604) 769-3131
Fax: (604) 769-3536

Contact: Tim Bird,
President

Branch Offices

Three Buoys Houseboat Vacations,
1106-4th Street Southwest
Calgary, Alberta T2R 0X6
(800) 661-9558

Three Buoys Houseboat Vacations
U.S.A. Limited,
718 North Third Street, # 202
St. Louis, Missouri 63102
(314) 621-8215

Products Manufactured

Aluminum and fiberglass houseboats in sizes 46 (14.0 m), 52 (15.8 m) and 56 feet (17.1 m)
• 58 foot (17.7 m) aluminum and fiberglass coastal motor yacht.

Trade Names

Sunseeker, Three Buoys

Current Export Markets

U.S.A.

Company Summary

Three Buoys Houseboat Builders Ltd. has revolutionized the houseboat vacation industry since it was founded in 1983. Three Buoys has manufactured, sold, and now manages a fleet of approximately 800 luxury houseboat cruisers at its four resorts across Canada and five resort locations in the United States. The company's rapid growth and success have received extensive coverage in the media, with more than 200 magazine, newspaper and television documentaries focusing on Three Buoys' outstanding achievements. In 1987, the company introduced a luxurious motor yacht designed by Coast Yacht Design with consultation by well-known powerboat designer, Jim Wynne.

Three Buoys houseboats are luxurious floating villas equipped with every convenience imaginable, including a hot tub.



Thundercraft Industries Inc.

P.O. Box 367
 150 Simon Street
 Lachute, Quebec
 Canada J8H 3X9
 Tel: (514) 562-7981
 Fax: (514) 562-8614

Contact: Rene Petit, President

Products Manufactured

Fiberglass runabouts from 15 feet nine inches (4.8 m) to 20 feet 10 inches (6.3 m) in bowrider and closed-deck versions • Fiberglass cuddy cabin cruisers from 19 feet two inches (5.8 m) to 23 feet seven inches (7.2 m) • Fiberglass aft cabin cruisers from 25 feet two inches (7.7 m) to 30 feet five inches (9.3 m).



Thundercraft's complete line of runabouts and small cruisers are renowned for performance and quality.

Trade Names

Thundercraft

Current Export Markets

U.S.A.

Company Summary

Thundercraft Industries Inc. has grown rapidly since establishing business in 1972. From the company's modest beginnings with a staff of seven, it now employs 300 people and has become one of

Canada's leading powerboat manufacturers. Thundercraft's all-original designs and commitment to detail have gained the company a reputation for performance, quality and reliability. In the fall of 1987, the company built an 11,000 square foot (1,017 sq. m) addition for the sole manufacturing of the Temptation line.

Tilley Endurables Inc.

900 Don Mills Road
 Don Mills, Ontario
 Canada M3C 1V8
 Tel: (416) 441-6141
 Fax: (416) 444-3860

Contact: Ian Varty

Branch Offices

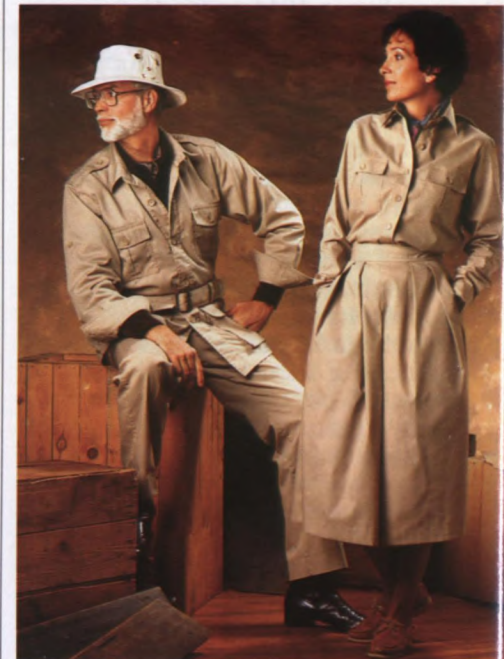
Tilley Endurables,
 118 Needham Street
 Newton Highlands, Massachusetts
 02161

Products Manufactured

Cotton clothing and hats in a variety of styles for men and women.

Trade Names

Tilley



Company Summary

In 1980, Alex Tilley, in need of a functional hat for sailing, designed the Tilley Hat and for four years operated the business as a sideline to his art consulting business. Sales increased rapidly and in 1984, Tilley Endurables Inc. was formed to make the world's best travel and adventure clothing. Sales continued to double every year and presently Tilley employs a staff of 60. The company's all-cotton clothing line has gained a reputation worldwide for its durability and no-shrink, never-iron qualities.

Topper Floating Structures Ltd.

7690 Hopcott Road
Delta, British Columbia
Canada V4C 6P6
Tel: (604) 946-1301
Fax: (604) 946-1638

Contact: Craig Douglas,
General Manager

Branch Offices

Topper Floating Structures Ltd.,
P.O. Box 158
Ajax, Ontario L1S 3C3
(416) 283-2054

Products Manufactured

Foam-filled automobile tires for marker buoys and floating structures • Floating docks for commercial and pleasure use
• Aluminum ramps and walkways up to 60 feet (18.3 m).

Trade Names

Topper

Current Export Markets

U.S.A.

Company Summary

Topper Floating Structures Ltd. has been manufacturing Topper Floats -- recycled automobile tires filled with polystyrene -- since 1972. Originally used for mooring buoys, the floats are now used under docks, giving marine operators protected flotation. Different dock designs are now offered for marinas, residential and commercial customers. In 1979, the company added concrete and aluminum walkways to its line. The most recent addition to the Topper line is the Wavemaster system for the aquaculture industry: galvanized steel pens engineered in Ireland. Topper floats and concrete docks are in use throughout North America.

Tor Bay Boatbuilders Ltd.

R.R. #2 Larry's River
Guysborough County, Nova Scotia
Canada B0H 1T0
Tel: (902) 525-2069

Contact: Jim Colvin, President

Products Manufactured

18 foot (5.5 m) wooden runabout
• Fiberglass and wood sport fishing boats 21 (6.4) and 24 feet (7.3 m)
• Fiberglass and wood sedan cruisers 30 (9.1 m) to 40 feet (12.2 m).

Trade Names

Sea Caper, Sea Islander

Current Export Markets

U.S.A.

Company Summary

Tor Bay Boatbuilders Ltd. has been building a range of fiberglass and wood fishing and pleasure boats since 1979. The company's traditionally styled boats are well known for their stability, efficiency and speed and are U.S. Coast Guard approved. In 1982, Tor Bay began a provincial training program and now supplies skilled labour to boatbuilders throughout the province.

Tor Bay's 18-foot Sea Caper — a classic example of style and craftsmanship.



Trailcraft Manufacturing Limited

5 Blair Drive
Brampton, Ontario
Canada L6T 2H4
Tel: (416) 450-1144
Fax: (416) 450-5187

Contact: Jim Selva,
President

Products Manufactured

Custom and production trailers for powerboats ranging from 600 (272 kg) to 20,000 pound (9,070 kg) capacity.

Trade Names

Trailcraft

Current Export Markets

U.S.A.

Company Summary

In operation since 1983, Trailcraft Manufacturing Limited's 20,000 square foot (1,849 sq. m) factory has a 3,000 unit capacity. Facilities in the company's shop include welding, painting, assembly and steel forming for the complete manufacturing of Trailcraft's high-quality boat trailers.

Truant Marine (1985) Ltd.

6598 Bryn Road, C. 16, R.R. #3
Victoria, British Columbia
Canada V8X 3X1
Tel: (604) 652-3144

Contact: Michael Betts,
President

Products Manufactured

37 foot (11.3 m) fiberglass cruising sailboat • 44 foot (13.4 m) fiberglass diesel-powered motor yacht.

Trade Names

Truant

Truant's William Garden designed 370 Pilot House offshore cruiser.



Company Summary

In 1979, Truant Marine (1985) Ltd. started production of a 33 foot (10.1 m) pilothouse sailboat, designed specifically for the Pacific northwest sailing environment. The success of this boat led to the development of a larger offshore cruising sailboat, and more recently to a diesel-powered motor yacht. Truant Marine specializes in custom and production pleasure boats ranging from 34 (10.4 m) to 50 feet (15.2 m). At present, the company is developing a line of commercial fishing vessels.

Tryar Boats Ltd.

15 Capella Court, Unit 106
Nepean, Ontario
Canada K2E 7X1
Tel: (613) 727-8210
Fax: (613) 225-1090

Contact: Bill Griffin, Vice
President

Products Manufactured

10 foot (3.0 m) fiberglass jet-driven personal watercraft.

Trade Names

Tri-Jet

Current Export Markets

Europe, Asia, Australia, Africa

Tryar's jet-propelled watercraft is stable and safe to operate.



Various boats & equipment
P.O. Box 582
Sechelt, British Columbia
Canada V0N 3A0
Tel: (604) 885-2695

Company Summary

Tryar Boats Ltd. introduced a jet-propelled personal watercraft in 1988 after extensive market and product research. For its second model year, the boat has had minor modifications as a result of customer comments and the original product research. The company has concentrated on producing a virtually untippable boat that can be operated by people from 16 to 60 in most North American waters.



T.K. Plastics & Design

P.O. Box 582
Sechelt, British Columbia
Canada V0N 3A0
Tel: (604) 885-2695

Contact: Trevor Kirby
Owner

Products Manufactured

11 foot (3.3 m) folding semi-rigid inflatable boat with fiberglass rigid hull and Hypalon inflatable tubes.

Trade Names

Clamshell

Company Summary

T.K. Plastics and Design has been specializing in the design and development of marine craft, and particularly in pre-production research and development and small run production of inflatable and rigid folding boats. Company owner Trevor Kirby has a background that includes several years in the design and tank testing of flying boat hulls and fast planing craft. The company now offers consulting, design, fabrication and repair service for all types of fiberglass structures and components. T.K. Plastics' Clamshell inflatable runabout is used by the Canadian Coast Guard in search and rescue work.

ULH Hovercraft Canada Inc.

P.O. Box 478
Carleton Place, Ontario
Canada K7C 3P5
Tel: (613) 257-8332

Contact: Ron Fishlock,
President

Products Manufactured

Fiberglass composite two- and four-seater hovercraft in sizes 12 feet seven inches (3.8 m) and 16 feet four inches (5.0 m).

Trade Names

Canair

Company Summary

Formed in 1984, ULH Hovercraft Canada Inc. (formerly known as Ultralight Hovercraft) has designed, developed and tested two- and four-seat series of Canair hovercraft and sold information packages and plans for both around the world. Their superior control and reverse operation using a single joystick; folding sides for ease of transportation and storage; and side-by-side seating set the Canair apart from other hovercraft. The introduction of its kit hovercraft will permit low-cost distribution of the company's product directly to agents worldwide.

Canair 500 and 340 hovercraft with unique side-by-side seating



Unitech Manufacturing Incorporated

P.O. Box 175
Ingersoll, Ontario
Canada N5C 3K5
Tel: (519) 485-5040
Fax: (519) 485-4664

Contact: Nick G. Ruys,
President

Products Manufactured

Aluminum and stainless steel fuel tanks, waste and water holding tanks • Aluminum and stainless steel hot water heaters with five (18.9 L) or 10 U.S. gallon (37.9 L) capacity • Custom stainless steel thru-hull exhausts • Aluminum and stainless steel radar arches.

Trade Names

Unitech

Current Export Markets

U.S.A.

Company Summary

Unitech Manufacturing Incorporated has been building marine tanks to B.I.A. and Coast Guard specifications since 1975. The company has a full range of products in aluminum and stainless steel for the marine and recreational vehicle industry and is a major supplier to boat manufacturers throughout North America. All products are offered on a custom basis and the company has facilities for design and product development.

Versicraft Inc.

4911 Cote-des-Neiges, Suite 802
Montreal, Quebec
Canada H3V 1H7
Tel: (514) 739-9925

Contact: Thomas Koumos

Products Manufactured

11 foot (3.4 m) fiberglass pontoon boat in rowing, sailing or pedalling versions.

Trade Names

Versikat

Versicraft's modular boat is a revolutionary concept in aquatic sport.



Company Summary

Versicraft Inc. was established in 1983 to devise new designs in water pleasure craft. The company's first achievement, a modular transformable craft, can be either rowed, pedalled or sailed. The design is based on two fiberglass foam-filled pontoons to which attaches the module of propulsion. Other modules will be made available as the development and testing progresses, namely a kayak module, a fishing module powered by an electric motor and a trimaran module.

Vetus Canada Boat Equipment Inc.

1855 Industriel Boulevard
Laval, Quebec
Canada H7S 1P5
Tel: (514) 668-3111
Fax: (514) 668-6270
Telex: 05-25679

Contact: Willem Boon

Products Manufactured

Fixed windows, deadlights and portlights made of aluminum with tempered glass for power- and sailboats • Aluminum with Plexiglas sliding cabinet doors • Aluminum interior door frames.

Trade Names

Vetus

Current Export Markets

U.S.A.

Company Summary

Vetus Canada Boat Equipment Inc. started production of custom-made boat windows and doors in the latter half of 1987, under license from its Dutch associate company, W.H. Den Ouden N.V. The company's windows can be adapted to virtually all boats presently in operation or being built in North America. The marine alloy profile used is polished and anodized after bending, giving the product a permanently glossy finish. Windows are clamped in place, not screwed, and this method, together with neoprene sealing strips, makes Vetus windows virtually leakproof.

Voiliers Sansoucy

P.O. Box 420
150-27th Avenue
Pointe Calumet, Quebec
Canada J0N 1G0
Tel: (514) 472-8042

Contact: Yves Sansoucy

Products Manufactured

Fiberglass catamarans 17 (5.2 m) and 19-1/2 feet (5.9 m).

Trade Names

Mystere

Current Export Markets

U.S.A., Europe, Asia

Company Summary

In 1982, Voiliers Sansoucy began building performance racing catamarans for local catamaran clubs and sailing schools. The company rapidly expanded, specializing in fiberglass and foam sandwich vacuum bag construction, and now offers custom power- and sailboat construction.

Voyageur Canoe Company Limited

3 King Street
Millbrook, Ontario
Canada L0A 1G0
Tel: (705) 932-2131

Contact: Glenn A. Fallis,
President

Products Manufactured

Canoes ranging from 12 (3.7 m) to 16 feet (4.9 m) made of epoxy, fiberglass, Kevlar and wood.

Trade Names

Voyageur

Current Export Markets

U.S.A., Japan

Company Summary

The Voyageur Canoe Co. Limited was formed in 1969, and based its canoe manufacturing on cross-rib hull reinforcing. Century-old techniques used in wooden canoes were adopted using synthetic materials such as fiberglass, Kevlar and epoxy, with wood used as trim. Recognizing that there will always be purists who prefer wood-canvas canoes to synthetic canoes, Voyageur purchased the historic Rice Lake Canoe Co. in 1976 and acquired its original molds and construction techniques to add to its product line. In 1978, Voyageur also purchased the Pinetree Canoe Company.

Wagner Engineering Ltd.

40 Gostick Place
North Vancouver, British Columbia
Canada V7M 3G2
Tel: (604) 988-1111
Fax: (604) 988-8809
Telex: 04-352755

Contact: Dieter Kloepper, President

Branch Offices

Wagner Engineering (U.K.) Ltd.,
Unit 3E, Birches Industrial Estate
East Grinstead, England RH19 1XZ
(034) 213-3437

Wagner Marine (USA) Inc.,
P.O. Box 15116
Arlington, Virginia 22215-0116
(703) 486-5652

Products Manufactured

Manual and electric hydraulic steering for pleasure power- and sailboats, commercial and military vessels • Electric steering and autopilot controls • Loran C autopilot coupler • Hydraulic steering for single and dual outboards • Rudder angle indicators.

Trade Names

Brute, Micropilot, Wagner

Current Export Markets

U.S.A., Europe, Asia, Australia

Company Summary

Wagner Engineering group, established 51 years ago, is a world leader in marine steering systems. Recreational, commercial and customized electronic control systems and hydraulic steering systems are designed, manufactured and subsequently distributed internationally through subsidiary offices, distributors and dealers in 60 countries. The company also offers custom application system design, installation supervision and in-plant maintenance training.

Water Power Products

R.R. #1
La Have, Nova Scotia
Canada B0R 1C0
Tel: (902) 688-2351

Contact: Keith Merrill,
Owner

Branch Offices

Old Vogler Oar & Handle Mill,
RR #1, LaHave, Nova Scotia
B0R 1C0 (902) 688-2353

Products Manufactured

Custom and production wood oars five (1.5 m) to 16 feet (4.9 m) with spoon, straight or wing blades • Wood sculling oars six (1.8 m) to 16 feet (4.9 m) • Spruce or ash canoe paddles.

Current Export Markets

U.S.A.

Company Summary

Water Power Products began manufacturing oars and paddles for commercial fishermen in 1983. Renewed interest in the sport of rowing has brought the company special projects such as racing oars for the Nova Scotia dory racers and the Festival des Rameurs 22-mile open water race. In 1985, the company began using a computer program to assist in designing its oars and shafts for both racers and discerning recreational rowers.

Waterhouse & May Limited

884 Dillingham Road
Pickering, Ontario
Canada L1W 1Z6
Tel: (416) 839-7991

Contact: Anne Waterhouse,
Director

Products Manufactured

Fiberglass one-design racing dinghy 16 feet (4.9 m) in length
• Fiberglass racing dinghy 13 feet one inch (4.0 m) • Fiberglass sailing dinghies 11 (3.4 m), 12 (3.7 m) and 16 feet (4.9 m) • Fiberglass daysailer 18-1/2 feet (5.6 m).

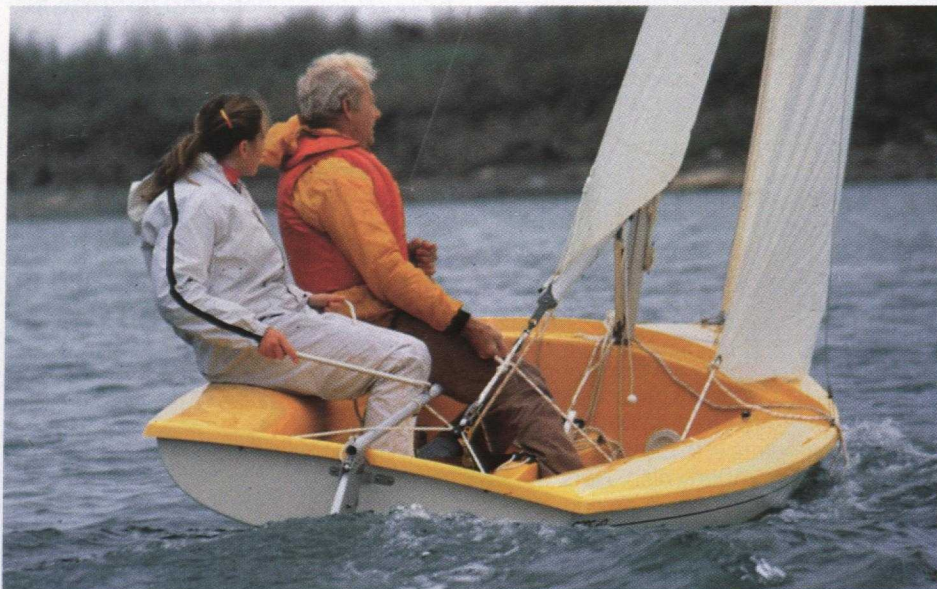
Trade Names

CL11, CL14, CL16, Code 40, Echo, Sandpiper

Current Export Markets

U.S.A.

Waterhouse & May's Code 40 training dinghy — one of five models used extensively in junior sailing programs.

**Company Summary**

Waterhouse and May Limited (C&L Boatworks) has been manufacturing small fiberglass sailboats since 1969. The company's product line is designed for general daysailing and teaching both beginners and advanced sailors. The Echo dinghy is the official class C entry level training boat for the Canadian Sea Cadets and Navy League. The Code 40 is the Cadets' official class B advanced trainer, while the CL line is used extensively in yacht club junior programs, in sailing clubs, at summer camps, for Scouts Canada and YMCA training programs.

WDA Products Ltd.

10 The Queensway North
Keswick, Ontario
Canada L4P 1E3
Tel: (416) 476-4411
Fax: (416) 476-8111

Contact: Doug Amos,
Owner

Products Manufactured

Marine agitator • Bow thruster.

Trade Names

NO ICE, WDA

Current Export Markets

U.S.A., Europe

Company Summary

WDA Products Ltd. manufactures marine agitators for in-water winter storage of boats. Developed in 1980 and 1981, the company's air agitator system will keep an area 80 feet (24.4 m) in diameter free of ice and can be installed through existing ice to break it up. In 1988, the company plans to introduce a second product, a bow-thruster.

Wedco Industries Ltd.

1289 Newton Street
Boucherville, Quebec
Canada J4B 5H2
Tel: (514) 655-7220
Fax: (514) 655-9780
Telex: 05-25882

Contact: Georges d'Orsonnens

Products Manufactured

12 foot (3.7 m) polyethylene canoe and utility runabout • 8 foot (2.4 m) polyethylene dinghy • Fuel tanks with 6 U.S. gallon (23 L) tank capacity • Jerry cans for fuel or water.

Trade Names

Wedco

Current Export Markets

U.S.A.

Company Summary

In 1968, under the name Les Industries Tracoplas Inc., Wedco Industries began operation, innovating rotation-molded plastic fuel tanks to replace metal tanks for Bombardier's Ski-Doo snowmobiles. Today, Wedco is one of the largest Canadian manufacturers of commercial and marine products using rotation molding, with the largest hollow-bodied blow molding machine to date in Canada. Wedco's marine fuel tanks and containers are manufactured to Canadian and American standards. The company's innovative polyethylene unbreakable and unsinkable craft are a totally new concept in small boat construction. Using its specialized equipment and skilled personnel, Wedco can produce products to custom specifications.

West Bay Boat Builders and Shipyard Ltd.

8295 River Road
Delta, British Columbia
Canada V4G 1B4
Tel: (604) 946-6226
Fax: (604) 946-0343

Contact: Norman Armstrong,
General Manager

Products Manufactured

Fiberglass pilothouse and flush deck sailing yachts from 45 (13.7 m) to 72 feet (21.9 m).

Trade Names

Lloyd, West Bay

Current Export Markets

U.S.A.

Company Summary

West Bay Boat Builders and Shipyard Ltd. has been in business since 1968, building both pleasure boats and commercial boats for the logging and fishing industries. In 1985, the company built the "Stikine" patrol vessel for the RCMP and a 37-foot (11.3 m) patrol vessel for the Port of Vancouver. Since 1986, the company has gained recognition as a builder of superior quality motor yachts and has recently added a new 13,000 square foot (1,202 sq. m) plant to its manufacturing facilities. West Bay currently exports its products through a dealer network on the United States' west coast.

Winard Wood Ltd.

10563 McDonald Park Road
Sidney, British Columbia
Canada V8L 3J3
Tel: (604) 656-5466

Contact: Hugh Campbell,
President

Products Manufactured

Wood lapstrake craft for powering, rowing or sailing: 6-1/2 foot (2.0 m) pram; 9-1/2 foot (2.9 m) tender; 14 (4.3 m) and 17 foot (5.2 m) whitehall; 18 foot (5.5 m) St. Lawrence Skiff.

Trade Names

Winard

Company Summary

Winard Wood Ltd., in operation since 1979, manufactures, restores, repairs and modifies wooden sailboats, runabouts and rowboats. The company also produces its lapstrake and cold-molded boats with the best available marine finishes. Winard Wood is currently researching possible expansion of its manufacturing methods to include vacuum forming using the cold-molding method. Among the company's accomplishments was the building of two restaurant pavilions for Expo 86 incorporating its wooden boatbuilding techniques.

Winard's classic 14-foot lapstrake Whitehall skiff for rowing or sailing is built of cedar and oak.

**Wind Riders Inc.**

96 Steelcase Road West
Markham, Ontario
Canada L3R 3J9
Tel: (416) 470-1030
Fax: (416) 470-0935

Contact: Allan Rutman,
General Manager

Products Manufactured

Fiberglass hovercraft in two-, four- and six-seater models and 13 (4.0 m) and 21 feet (6.4 m) in length.

Trade Names

Starship, Voyager

Current Export Markets

U.S.A.

Company Summary

Wind Riders Inc. manufactures recreational hovercraft. In operation since 1985, all the company's manufacturing and assembly take place at its 40,000-square foot (3,698 sq. m) facility. Wind Riders' hovercraft are all-season and all-terrain vehicles capable of running safely over land, sand, water, marsh, ice and snow.

Windpilot/Division of Universal Pattern Company Ltd.

P.O. Box 3054
633 Margaret Street
Cambridge, Ontario
Canada N3H 4S1
Tel: (519) 653-9261
Fax: (519) 653-7604

Contact: Peter Tietz

Products Manufactured

Self-steering windvanes for sailboats up to 35 feet (10.7 m)
• Galvanized steel plow anchors from 25 (11.3 kg) to 45 pounds (20.4 kg) • Mechanical locking device for tillers.

Trade Names

Windpilot

Current Export Markets

U.S.A.

Company Summary

Windpilot is a division of Universal Pattern Company Ltd., a 25-year old manufacturer of dyes, molds and patterns. In 1980, the company entered the marine industry with a line of anchors and added self steering systems three years later. Windpilot has the North American building rights for the company's Atlantic windvane and tiller lock which, prior to 1983, were built in Germany.

Windsure Windsurfing Ltd.

234 East 4th Avenue
Vancouver, British Columbia
Canada V5L 1G5
Tel: (604) 879-7873
Fax: (604) 874-1477

Contact: Graeme Power

Products Manufactured

Sailboard equipment: booms and extensions, rubber gripping, mast hardware, mast bases, harnesses, foot pads.

Trade Names

Windsure

Current Export Markets

U.S.A.

Company Summary

Windsure Windsurfing Ltd. designs and manufactures sailboard components and hardware in aluminum and nylon for the North American "high-performance" sailboarding market. The company was established in 1978 as a distributor of sailboards; a business that rapidly evolved into the manufacturing of products designed for the intermediate and advanced boardsailor. In 1988, Windsure added zebra-striped rubber gripping for aluminum booms.

York River Industries Inc.

P.O. Box 1447
Peterborough, Ontario
Canada K9J 7H6
Tel: (705) 743-5811
Fax: (705) 743-1583

Contact: Julie Freeman,
General Manager

Products Manufactured

Fiberglass canoes 12 (3.7 m) to 16 feet (4.9 m) • Fiberglass dinghies eight (2.4 m) and 10 feet (3.0 m) • Aluminum utility runabouts 12 (3.7 m), 14 (4.3 m) and 16 feet (4.9 m) • ABS plastic two-seater pedal boat.

Trade Names

York River

Current Export Markets

U.S.A.

Company Summary

Established in 1978, York River Industries Inc. is the marine manufacturing division of a group of diverse family-owned companies. York River has developed its market throughout Canada and the United States with the emphasis always on affordable, good quality recreational boats built to last. The company's future plans include the addition of new, larger vessels both for domestic and export sales, to its marine product line.

Zenon Water Systems Inc.

845 Harrington Court
Burlington, Ontario
Canada L7N 3P3
Tel: (416) 639-6320
Fax: (416) 639-1812

Contact: John Hodgson,
Marketing Engineer

Products Manufactured

Desalinators for commercial ships and large pleasure craft.

Trade Names

Seagold

Current Export Markets

U.S.A.

Company Summary

Zenon Water Systems Inc. founded in 1978, specializes in the development and manufacturing of advanced water purification products using reverse osmosis, ultrafiltration and microfiltration technologies for commercial and industrial applications. In 1988, Zenon purchased Seagold Industries Corporation, a Canadian manufacturer of water purifiers and desalinators for commercial and large pleasure boats. Although there are designs suited to pleasure craft, Zenon's market concentration is desalination for commercial ships and sundry Coast Guard applications.

Zeppelin Technologies Inc.

200 Pare Street
Granby, Quebec
Canada J2G 6N5
Tel: (514) 684-8167
Fax: (514) 284-2282
Telex: 05-562171

Contact: Laurent Clotteau

Products Manufactured

Inflatable boats from 7-1/2 (2.3 m) to 28 feet (8.5 m).

Trade Names

Zeppelin

Current Export Markets

U.S.A., Europe

Company Summary

Zeppelin Technologies Inc. is a subsidiary of the Arig/Zeppelin Group in France. In 1987, the company opened a manufacturing facility in Canada to produce inflatable and semi-rigid boats and other inflatable products such as life vests and various safety and rescue materials for the North American market.



Zeppelin offers 20 different models designed especially for the pleasure boater.

Zodiac Hurricane Marine Inc.

110-5940 No.2 Road
Richmond, British Columbia
Canada V7C 4R9
Tel: (604) 273-0451
Fax: (604) 273-1739
Telex: 04-357545

Contact: Ernie Hammond,
Vice President Sales
& Marketing

Products Manufactured

Inflatables for recreational use from nine (2.7 m) to 17-1/2 feet (5.3 m)
• Fiberglass or aluminum rigid hull inflatables with Hypalon tubes from 14-1/2 (4.4 m) to 47 feet (14.3 m) with outboard or sterndrive engine for commercial use.

Trade Names

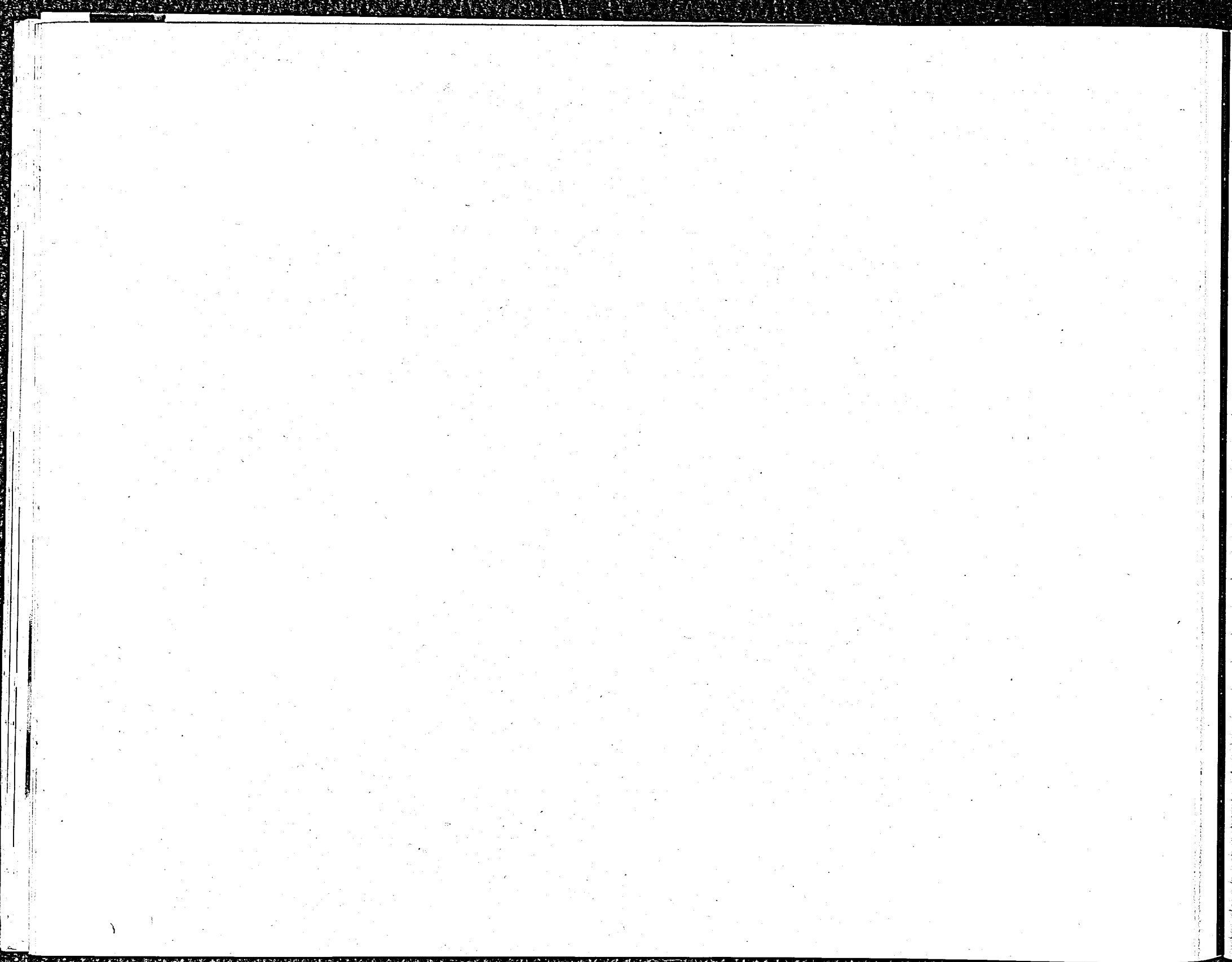
Hurricane

Current Export Markets

U.S.A.

Zodiac's inflatables range from small recreational dinghies to 47-foot rigid hull rescue craft.







Manufacturers' Products

Index of Companies
by Product

A**Alarms Systems**

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Newtec Industries Ltd.

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Anchors & Anchor Systems

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& Engineering Ltd.
Windpilot

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Mid-Canada Fiberglass Ltd.
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Misty River Marine Limited
M.P. Indian Canoes Mfg.
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Compounds, bedding, caulking & sealing

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Fendor Glass & Aluminum Ltd.
Kingfisher Docks & Boats Inc.
Lavigne Marine
Lavy Nautical Products Inc.
K & W Naylor Metal Fabricating Ltd.
Technomarine International Inc.
Topper Floating Structures Ltd.

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Industrial Engines Limited
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Lunenburg Foundry & Engineering Ltd.

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Rotech Industries Ltd.

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Fire Extinguishers

Incendex Int'l Inc.
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Luna Yachts Limited

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— *see Clothing, foul-weather*

Furling Gear

Raudaschl Sails Canada Ltd.

G

Generators, diesel & gasoline

Industrial Engines Limited

Generators, wind & water

Thermax Energy Corporation

H

Handrails

— *see Pulpits, Railings & Stanchions*

Hardware, cabin

Lunenburg Foundry & Engineering Ltd.

Peregrine Industries Ltd.
Pyramid Transit Products Ltd.

Hardware, deck

AMT Diecastings Inc.
Atkins & Hoyle Limited
Lunenburg Foundry & Engineering Ltd.

Hardware, general

Atkins & Hoyle Limited
Modern Products Ltd.
Scott Plastics Ltd.
Spar Marine Manufacturing Ltd.

Hardware, powerboat

Spar Marine Manufacturing Ltd.
Unitech Manufacturing Incorporated
WDA Products Ltd.

Hardware, sailboat

— *see also Rigging & Fittings*
Grampian Marine
Hydra Tech Manufacturing Ltd.
Windpilot

Harnesses, safety

— *see Lifejackets, vests, safety harnesses*

Harnesses, sailboard

— *see Sailboards & Equipment*

Hatches

Atkins & Hoyle Limited
Peregrine Industries Ltd.
Pyramid Transit Products Ltd.

Heaters, cabin

Dickinson Manufacturing Co. Ltd.
Force 10 Marine Ltd.

Heaters, water

Unitech Manufacturing Incorporated

Hoists, boat

Con-O-Lift Distributors
Lunenburg Foundry
& Engineering Ltd.
K & W Naylor Metal Fabricating Ltd.

Holding tanks

— *see Tanks, holding & water*

Holding tanks, chemicals & deodorants

Consolidated Coatings Corp.
Alex Milne Associates Ltd.
Sanitation Equipment Ltd.
Shrader Canada Limited

Hovercraft boats

ULH Hovercraft Canada Inc.
Wind Riders Inc.

I

Icebox conversion kits

— *see Refrigeration Systems*

Inflatable boats

T.K. Plastics & Design
Polaris Inflatable Boats Ltd.
Zeppelin Technologies Inc.
Zodiac Hurricane Marine Inc.

Insulation, fire, heat, sound

Canada Metal Co. Limited (The)
Sogeman

J

Jerry Cans

— *see Tanks, water & holdin*

K

Kayaks

Cowan Canoes

Keels, lead

Canada Metal Co. Limited (The)
Marswell Metal Industries Ltd.

L

Ladders, boarding & swimming

Dufort Industries Ltd.
Spar Marine Manufacturing Ltd.

Lifebuoy Signal Lights

— *see Lifesaving Equipment*

Life rafts

Dunlop-Beaufort Canada Ltd.

Lifejackets, vests, safety harnesses

Mustang Industries Inc.
R.B. Protective Waterproof
Clothing Inc.
Raudaschl Sails Canada Ltd.

Lifesaving Equipment

Cramer Engineering Ltd.
Modern Products Ltd.
Scott Plastics Ltd.

Lifting Equipment

— *see Hoists, boat*

Lubricants & Fuel Additives

Shrader Canada Limited

M

Mooring Lines

— *see Rope, fabricated*

Mufflers

— *see Exhaust Systems & Components*

N

Navigation Lights

Scott Plastics Ltd.

O

Oarlocks, oar collars

B. Erickson Manufacturing Ltd.
Scott Plastics Ltd.

Oars

Prince Industries Inc.
M. Spiers Fiberglass Ltd.
Water Power Products

Outboard Motor Equipment & Accessories

Atkins & Hoyle Limited
B. Erickson Manufacturing Ltd.
Freestyle Recreation Products Inc.
Spar Marine Manufacturing Ltd.

P

Paddles

Miller Canoes
Prince Industries Inc.
Spar Marine Manufacturing Ltd.
Water Power Products

Paints & Coatings, bottom, antifouling

Consolidated Coatings Corp.
International Paints
(Canada) Limited
Alex Milne Associates Ltd.

Paints & Coatings, deck and hull

Consolidated Coatings Corp.
International Paints (Canada)
Limited
Shrader Canada Limited

Paints & Coatings, underwater

International Paints (Canada)
Limited

Pedal boats

Bateaux St-Maurice Boats
Lavigne Marine
Pelican International Inc.

Plastitech Products
Versicraft Inc.
York River Industries Inc.

Personal Watercraft

— *see Powerboats, personal watercraft*

Piers

— *see Docks & Piers*

Polishes

— *see Cleaners & Polishes*

Pontoons, boat

Grandeur Housing Ltd.
Groupe Espadon Peterborough Inc.
Lavigne Marine
Lavy Nautical Products Inc.
Three Buoys Houseboat
Builders Ltd.

Pontoons, dock

Kingfisher Docks & Boats Inc.

Portlights, deadlights

Atkins & Hoyle Limited
Pyramid Transit Products Ltd.

Powerboats, bass, fishing runabouts

Adventure Boats
Altra Marine Products Inc.
Bateaux St-Maurice Boats
Cador-Mat Inc.
Edson Boat Company
Embarcations Marvac Ltée
KMV Boats Ltd.
Misty River Marine Limited
Princefib Inc.
Temabex Inc.

Powerboats, cruisers

ACF Grew Inc.
Aqua Sport Products Canada Ltd.
Aquastar Industries Ltd.

Cadorette Marine Co.
Calais Marine Ltd.
Campion Marine Inc.
Carlaw Custom Yacht
Doral Boats Ltd.
Fairbanks Yachts Inc.
Grimwood Westerley
Groupe Espadon Peterborough Inc.
Independent Shipwrights
KMV Boats Ltd.
Lucat Marine Ltée
MetalCraft Marine Incorporated
Metanav Inc.
Princefib Inc.
Rosborough Boats Ltd.
Thundercraft Industries Inc.
Tor Bay Boatbuilders Ltd.

Powerboats, cuddy cabin cruisers

Aqua Sport Products Canada Ltd.
Aquastar Industries Ltd.
Bruckmann Manufacturing Inc.
Cadorette Marine Co.
Calais Marine Ltd.
Campion Marine Inc.
Chase Marine Ltd.
Edson Boat Company
F.T. Fibertech Ltd.
Groupe Espadon Peterborough Inc.
Hinterhoeller Yachts Limited.
Hourston Glascraft Ltd.
Independent Shipwrights
KMV Boats Ltd.
MPL Yachts Ltd.
Parker Marine Services
Princefib Inc.
Royalsea Boats Inc.
Thundercraft Industries Inc.

Powerboats, custom

Hi-Tech Fabricators Inc.

Powerboats, deck

ACF Grew Inc.

Powerboats, fishing, commercial

AMT Marine Inc.
Covey Island Boatworks Limited
Equimer Inc.
Independent Shipwrights
Lunenburg Foundry
& Engineering Ltd.
Okabe Shipyards Ltd.
Provincial Construction Co. Ltd.

Powerboats, fishing, sport

Campion Marine Inc.
Carlaw Custom Yacht
Guimonds Boats Limited
Tor Bay Boatbuilders Ltd.

Powerboats, jet

Hi-Line Aluminum Welding Ltd.
Hi-Tech Fabricators Inc.
MetalCraft Marine Incorporated

Powerboats, motor yachts

Camano Marine
Canoe Cove Manufacturing Ltd.
E.Y. Yachts
Three Buoys Houseboat
Builders Ltd.
Truant Marine (1985) Ltd.
West Bay Boat Builders and
Shipyards Ltd.

Powerboats, performance & ski

Aqua Sport Products Canada Ltd.
Bateaux St-Maurice Boats
Cadorette Marine Co.
Campion Marine Inc.
Charger Boats Inc.
Clarion Boat Co.
Doral Boats Ltd.
Michel Dufresne Yacht Inc.
Groupe Espadon Peterborough Inc.
J-Craft of Canada Ltd.
Lucat Marine Ltée
Ski-Bar Specialties Co. Ltd.

Powerboats, personal watercraft

Bombardier Inc., Marine
Products Division
Carlight Holdings Inc.
Midhurst Fiberglass Ltd.
Tryar Boats Ltd.

Powerboats, pontoon

— *see Pontoon, boats*

Powerboats, rescue

Bruckmann Manufacturing Inc.
Cador-Mat Inc.
Canoe Cove Manufacturing Ltd.
Hi-Line Aluminum Welding Ltd.

Powerboats, runabouts

ACF Grew Inc.
Adventure Boats
Altra Marine Products Inc.
Aqua Sport Products Canada Ltd.
Aquastar Industries Ltd.
Barkley Young Mfg. Ltd.
Bateaux St-Maurice Boats
Cadorette Marine Co.
Cador-Mat Inc.
Calais Marine Ltd.
Campion Marine Inc.
Canadian Aero-Marine
Industries Inc.
Canadian Yacht Builders
Doral Boats Ltd.
Edson Boat Company
Embarcations Marvac Ltée
F.T. Fibertech Ltd.
Groupe Espadon Peterborough Inc.
Hi-Line Aluminum Welding Ltd.
Hourston Glascraft Ltd.
Kellahan Marine Ventures Ltd.
KMV Boats Ltd.
Larivee Marine (1984) Ltée.
Medeiros Boat Works Limited
MetalCraft Marine Incorporated
Metanav Inc.
MPL Yachts Ltd.
Princefib Inc.

Rosborough Boats Ltd.
Scandia Plast Boatworks Ltd.
Stanley Machine
Temabex Inc.
Thundercraft Industries Inc.
Tor Bay Boatbuilders Ltd.

Powerboats, trawlers

Corbin Les Bateaux Inc.
Covey Island Boatworks Limited
North Castle Marine Ltd.

Powerboats, utility

Altra Marine Products Inc.
Bateaux St-Maurice Boats
Cador-Mat Inc.
Edson Boat Company
Embarcations Marvac Ltée
Equimer Inc.
Groupe Espadon Peterborough Inc.
Harber Mfg. Limited
Hourston Glascraft Ltd.
Larivee Marine (1984) Ltée.
Midhurst Fiberglass Ltd.
Misty River Marine Limited
M. Spiers Fiberglass Ltd.
Temabex Inc.
Wedco Industries Ltd.
York River Industries Inc.

Powerboats, work

Alberni Engineering
and Shipyards Ltd.
AMT Marine Inc.
C & W Welding Ltd.
Canoe Cove Manufacturing Ltd.
Covey Island Boatworks Limited
Hike Metal Products Ltd.
Hi-Line Aluminum Welding Ltd.
Hi-Tech Fabricators Inc.
Independent Shipwrights
Laser International Composites Inc.
MetalCraft Marine Incorporated
Provincial Construction Co. Ltd.
Radisson Fiberglass Ltd.
Rosborough Boats Ltd.
Stanley Machine

Propeller Shaft Bearings

— see *Bearings, propeller shaft, stern*

Propellers

Lunenburg Foundry
& Engineering Ltd.

Pulpits, Railings & Stanchions

Dufort Industries Ltd.
Lunenburg Foundry
& Engineering Ltd.

Putty

— see *Compounds, bedding, caulking & sealing*

R

Radar Equipment

Cramer Engineering Ltd.
Spar Marine Manufacturing Ltd.

Railways, marine

Kingfisher Docks & Boats Inc.
K & W Naylor Metal Fabricating Ltd.

Ramps, walkways

Aqua Pod Flotations Ltd.
Kingfisher Docks & Boats Inc.
Technomarine International Inc.
Topper Floating Structures Ltd.

Refrigeration Systems

Nova Kool Mfg. Inc.

Rescue Equipment

— see *Lifesaving Equipment*

Resins, epoxy

Industrial Formulators
of Canada Ltd.

Rigging & Fittings

Elcomb & Ellis Engines Ltd.

Scott Plastics Ltd.

Rollers, anchor

— see *Anchors & Anchor Systems*

Rope, fabricated

Bridgeline Ropes
Politwine/Novastran

Rope, natural fibers

Canada Cordage Inc.

Rope, synthetics

Bridgeline Ropes
Canada Cordage Inc.
Politwine/Novastran

Rope, tow cables

Canada Cordage Inc.

Rowboats, cartops, prams, skiffs, tenders

Anchorpoint Industries
Bateaux St-Maurice Boats
Canadian Tectonics Inc.
Horizon Fiberglass Products Ltd.
Larivee Marine (1984) Ltée.
Laser International Composites Inc.
Midhurst Fiberglass Ltd.
Okabe Shipyards Ltd.
Radisson Fiberglass Ltd.
M. Spiers Fiberglass Ltd.
Wedco Industries Ltd.
Winard Wood Ltd.
York River Industries Inc.

Rowboats, dories

Radisson Fiberglass Ltd.

Rowboats, racing shells

Hi-Tech Fabricators Inc.
Laser International Composites Inc.

Rudders

Spar Marine Manufacturing Ltd.

S

Safety Equipment

— see *Alarm Systems; Lifesaving Equipment*

Sailboards & Equipment

Force 4 Enterprises Inc.
Windsure Windsurfing Ltd.

Sailboats, cruisers

Aragosa Yachts Inc.
C & C Yachts Limited Partnership
Canadian Yacht Builders
Carlaw Custom Yacht
Corbin Les Bateaux Inc.
Covey Island Boatworks Limited
Equimer Inc.
Freestyle Recreation Products Inc.
Grampian Marine
Halman Manufacturing Co.
Hinterhoeller Yachts Limited.
Kanter Yachts Corp.
Metanav Inc.
MPL Yachts Ltd.
J & J Nash Industries Ltd.
Nordica Yachts, Division of
Airscoops Inc.
North Castle Marine Ltd.
Sandstream Yachts
Sceptre Yachts Ltd.
SP MetalCraft Ltd.
J.J. Taylor & Sons Limited
Truant Marine (1985) Ltd.

Sailboats, custom

Cassidy Marine
Hi-Tech Fabricators Inc.

Sailboats, daysailers

Abbott Boats Inc.
Canadian Yacht Builders
Covey Island Boatworks Limited
Freestyle Recreation Products Inc.
Halman Manufacturing Co.
Nordica Yachts

Ontario Yachts Company Ltd.
Sawyer Sailboats Inc.
Waterhouse & May Limited

Sailboats, dinghy

Alvis Marine Ltd.
Glenmore Sailboats Ltd.
Horizon Fiberglass Products Ltd.
Kingfisher Docks & Boats Inc.
Luna Yachts Limited
Sawyer Sailboats Inc.
Waterhouse & May Limited

Sailboats, multihull ✓

Bateaux Kenta International Ltée
Delta Marine Industries Ltd.
Glenmore Sailboats Ltd.
Voiliers Sansoucy

Sailboats, one-design

Abbott Boats Inc.
Alvis Marine Ltd.
Canadian Yacht Builders
Halman Manufacturing Co.
Laser International Composites Inc.
Mirror Sailcraft of Canada
Ontario Yachts Company Ltd.
Scandia Plast Boatworks Ltd.
Waterhouse & May Limited

Sailboats, racer

North Castle Marine Ltd.
Waterhouse & May Limited

Sailboats, racer/cruiser

Abbott Boats Inc.
Alvis Marine Ltd.
C & C Yachts Limited Partnership
Canadian Yacht Builders
C.S. Yachts Ltd.
Elite Yachts International
Halman Manufacturing Co.
Luna Yachts Limited

Seats

— see *Upholstery & Fabrics*

Shafts, propeller

Lunenburg Foundry
& Engineering Ltd.

Signals, distress

— see *Lifesaving Equipment*

Ski Tow Bars & Equipment

Bridgeline Ropes
Canada Cordage Inc.
Montreal Skis Inc.

Stanchions

— see *Pulpits, Railings & Stanchions*

Steering Systems

Hydra Tech Manufacturing Ltd.
Kobelt Manufacturing Co. Ltd.
Lunenburg Foundry
& Engineering Ltd.
Teleflex (Canada) Ltd.
Wagner Engineering Ltd.

Storage Stands

— see *Cradles & Storage Stands*

Stoves & Barbecues

Dickinson Manufacturing Co. Ltd.
Force 10 Marine Ltd.
Lunenburg Foundry
& Engineering Ltd.

Stove Accessories & Equipment

Tecnomin International Ltd.

Survival Suits

— see *Lifejackets, vests, safety harnesses*

T

Tanks, fuel

Anchor Plastics Ltd.
Scepter Manufacturing Company Ltd.
Unitech Manufacturing
Incorporated
Wedco Industries Ltd.

Tanks, holding & water

Anchor Plastics Ltd.
Unitech Manufacturing
Incorporated
Wedco Industries Ltd.

Tenders

— see *Rowboats, cartops, dinghies, prams, skiffs, tenders*

Throttles

— see *Controls, engine*

Tie Down Straps

B. Erickson Manufacturing Ltd.

Toilets

ITT Fluid Products-Canada
Sanitation Equipment Ltd.

Tooling, boat

— see *Boat Molds & Tooling*

Trailer Parts & Equipment

Aldura Trailer and
Equipment (Kent) Ltd.
Conestoga Tire & Rim Inc.
McCoy Bros. Group
Standen's Limited

Trailers, custom

Aldura Trailer and
Equipment (Kent) Ltd.
Groupe Espadon Peterborough Inc.
Hi-Tech Fabricators Inc.
J-Craft of Canada Ltd.
Nordica Yachts

Trailcraft Manufacturing Limited

Trailers, powerboat

Groupe Espadon Peterborough Inc.
Marine Cradle Shop
L & B Moore Co. Ltd
Trailcraft Manufacturing Limited

Trailers, sailboat

Marine Cradle Shop

Trailers, self-loading

CMF Ltd.
Con-O-Lift Distributors
Stanley Machine

U

Upholstery & Fabrics

Morbern Inc.
Rembourrage Princeville Inc.

V

Varnishes

— see *Paints & Coatings, deck & hull*

Voltage Meters

— see *Electrical Panels, switches & equipment*

W

Water Agitator

WDA Products Ltd.

Water Desalination Systems

Zenon Water Systems Inc.

Water Heaters

— see *Heaters, water*

Water Skis

Montreal Skis Inc.

Water Skiing Equipment

— see *Ski Tow Bars & Equipment*

Water Tanks

— see *Tanks, holding & water*

Winches

Hi-Line Aluminum Welding Ltd.
K & W Naylor Metal Fabricating Ltd.

Winches, commercial

Kingfisher Docks & Boats Inc.
Lunenburg Foundry
& Engineering Ltd.

Windlasses

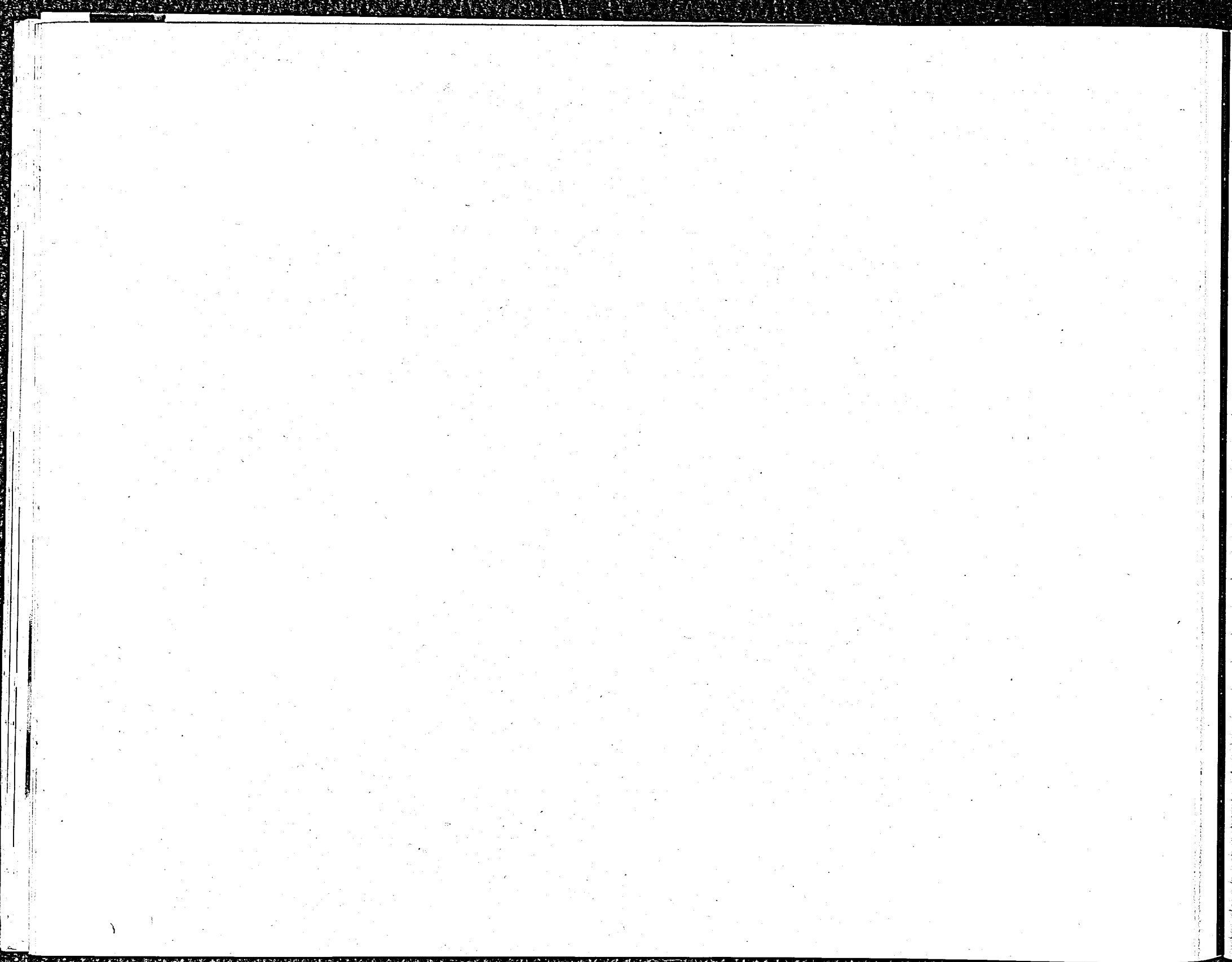
— see *Anchors & Anchor Systems*

Windows & Windshields

Canadian Canopy Co. Ltd.
Diamond Glass
& Aluminum Products
Dufort Industries Ltd.
Peregrine Industries Ltd.
Pyramid Transit Products Ltd.
Sarnia Glass & Aluminum
Products Limited
Vetus Canada Boat Equipment Inc.

Windvanes, self-steering

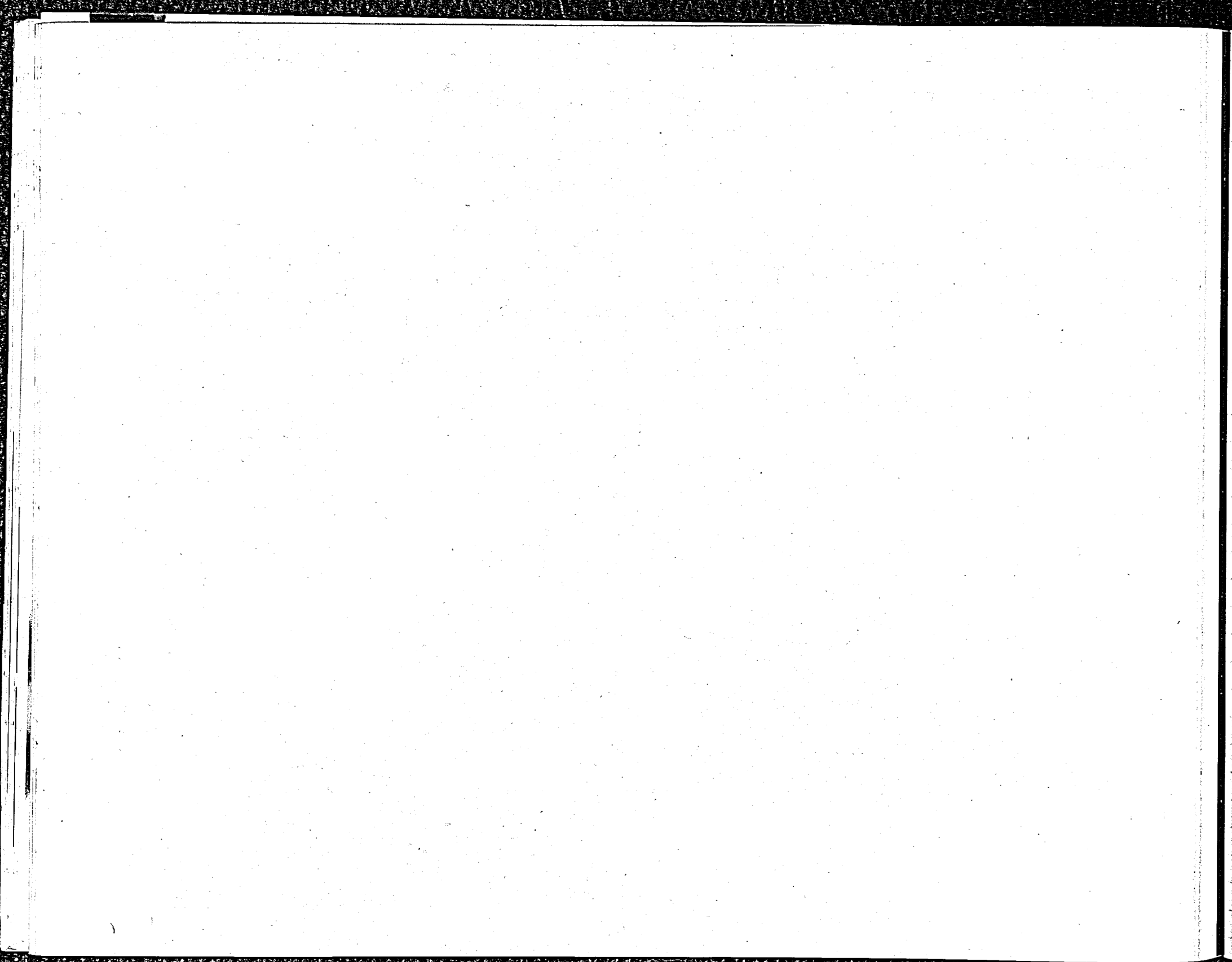
Windpilot





Manufacturers' Trade Names

Index of Companies
by Trade Names



A**Abbott**

Abbott Boats Inc.

Abitibi

Temabex Inc.

Action

Consolidated Coatings Corp.

Adventure

Adventure Boats

Albacore

Ontario Yachts Company Ltd.

Alberg

Canadian Yacht Builders

AlduraAldura Trailer and Equipment
(Kent) Ltd.**Align-A-Shaft**

Modern Products Ltd.

Aloha

Canadian Yacht Builders

Amazon

SP MetalCraft Ltd.

AMT

AMT Diecastings Inc.

Aqua Pod

Aqua Pod Flotations Ltd.

Aqua Rite

Montreal Skis Inc.

Aquastar

Aquastar Industries Ltd.

Aragosa

Aragosa Yachts Inc.

Arrow

Sawyer Sailboats Inc.

Asaila

Freestyle Recreation Products Inc.

Atkins & Hoyle

Atkins & Hoyle Limited

AtlanticLunenburg Foundry & Engineering
Ltd.**B****Barkley Young**

Barkley Young Mfg. Ltd.

Bay Mills

Bay Mills Ltd. Midland Division

Beaufort

Dunlop-Beaufort Canada Ltd.

BluenoseLunenburg Foundry & Engineering
Ltd.**Bottomkote**International Paints (Canada)
Limited**Braginton**

Grimwood Westerley

Bridgeline

Bridgeline Ropes

Bruckmann

Bruckmann Manufacturing Inc.

Brute

Wagner Engineering Ltd.

Brydon

ITT Fluid Products-Canada

Bugbusters

Sogeman

C**C & C**

C & C Yachts Limited Partnership

CadoretteCadorette Marine Co.
Cador-Mat Inc.
Prince Industries Inc.**Cador-Mat**

Cador-Mat Inc.

Calais

Calais Marine Ltd.

Camano

Camano Marine

Campion

Campion Marine Inc.

Canada Cordage

Canada Cordage Inc.

Canadian Edition

Ski-Bar Specialties Co. Ltd.

Canadiana

Safety House of Canada Limited

Canair

ULH Hovercraft Canada Inc.

Canaventure

F.T. Fibertech Ltd.

Canoe Cove

Canoe Cove Manufacturing Ltd.

Can-Cat

Can-Sail Products Inc.

Capilano

Teleflex (Canada) Ltd.

Charger

Charger Boats Inc.

Chris Craft

ACF Grew Inc.

CL

Waterhouse & May Limited

Clamshell

T.K. Plastics & Design

Clipper

Sawyer Sailboats Inc.

CMF Boathandler

CMF Ltd.

CMF Trailift

CMF Ltd.

Code 40

Waterhouse & May Limited

Cold CureIndustrial Formulators of Canada
Ltd.**Commodore**

Glenmore Sailboats Ltd.

ComNav

CompuNav Systems Ltd.

Contour

Plastitech Products

Con-O-Lift

Con-O-Lift Distributors

Copper-LuxInternational Paints (Canada)
Limited**Corbin**

Corbin Les Bateaux Inc.

Covey Island

Covey Island Boatworks Limited

Cowan

Cowan Canoes

Cradle Ride

Marine Cradle Shop

Crossbow

Sawyer Sailboats Inc.

CS

C.S. Yachts Ltd.

CureIndustrial Formulators of Canada
Ltd.**D****Dart**

Sawyer Sailboats Inc.

DBS

Domal Marine Systems Inc.

Diamond

Diamond Glass & Aluminum
Products

Dickinson

Dickinson Manufacturing Co. Ltd.

Dingybat

Dingybat Marine Inc.

Dolphin

Midhurst Fiberglass Ltd.
Rotech Industries Ltd.

Doral

Doral Boats Ltd.

DS

Glenmore Sailboats Ltd.

Dufort

Dufort Industries Ltd.

E**Easy Net**

Alex Milne Associates Ltd.

Easy On

Alex Milne Associates Ltd.

Echo

Waterhouse & May Limited

Edson

Edson Boat Company

Elita

Michel Dufresne Yacht Inc.

Elite

Elite Yachts International

Elypse

Anchorpoint Industries

Equimer

Equimer Inc.

Erickson

B. Erickson Manufacturing Ltd.

Espadon

Groupe Espadon Peterborough Inc.

Espadon Peterborough

Groupe Espadon Peterborough Inc.

Etchells

Ontario Yachts Company Ltd.

Evetts

Alvis Marine Ltd.

Exocet

Alvis Marine Ltd.

Express

Carlaw Custom Yacht

EY

E.Y. Yachts

EZIUP

Freestyle Recreation Products Inc.

F**Fairbanks**

Fairbanks Yachts Inc.

Falcon

Canadian Aero-Marine Industries
Inc.

Farrell

Independent Shipwrights

Fendock

Fendor Glass & Aluminum Ltd.

Fibaknit

Bay Mills Ltd. Midland Division

Fibertech

F.T. Fibertech Ltd.

Fisherman

Lunenburg Foundry & Engineering
Ltd.

Force 4

Force 4 Enterprises Inc.

Force 10

Force 10 Marine Ltd.

F.P.I.

Luna Yachts Limited

G**G2 Epoxy**

Industrial Formulators of Canada
Ltd.

Genetron

Genetron Marine Inc.

Gift

Lunenburg Foundry & Engineering
Ltd.

Gilbert

Luna Yachts Limited

Gold Cup

Clarion Boat Co.

Gozzard

North Castle Marine Ltd.

Grampian

Grampian Marine

Grandeur

Grandeur Housing Ltd.

Grew

ACF Grew Inc.

Gullwing

Canadian Yacht Builders

H**Halcyon**

Canadian Tectonics Inc.

Hallcraft

Consolidated Coatings Corp.

Halman

Halman Manufacturing Co.

Halonaire

Incendex Int'l Inc.

Harbercraft

Harber Mfg. Limited

Hatch Umbrella

Sogeman

Head-O-Matic

Alex Milne Associates Ltd.

Helius

Thermax Energy Corporation

Henley

Halman Manufacturing Co.

High Sea

Domal Marine Systems Inc.

Hike

Hike Metal Products Ltd.

Hi-Line

Hi-Line Aluminum Welding Ltd.

Hi-Liner

Hi-Line Aluminum Welding Ltd.

Hi-Tech

Hi-Tech Fabricators Inc.

Holland

Grimwood Westerley

Hop

Bateaux Kenta International Ltee

Horizon

Halman Manufacturing Co.
Horizon Fiberglass Products Ltd.

Hourston

Hourston Glascraft Ltd.

Huron

M.P. Indian Canoes Mfg.

Hurricane

Zodiac Hurricane Marine Inc.

Hydra-Tech

Hydra Tech Manufacturing Ltd.

Hydro-Keel

Canada Metal Co. Limited (The)

I**IEL**

Industrial Engines Limited

Icebox Blanket

Sogeman

Interlux

International Paints (Canada)
Limited

Interspeed

International Paints (Canada)
Limited

IS

Independent Shipwrights

J**Jerry Jug**

Anchor Plastics Ltd.

J-Craft

J Craft of Canada Ltd.

J.J. Taylor

J.J. Taylor & Sons Limited

K**Kanter**

Kanter Yachts Corp.

Kavalk

Kavalk Boats Ltd.

KB

KB Electronics Ltd.

Kellahan

Kellahan Marine Ventures Ltd.

Kingfisher

Kingfisher Docks & Boats Inc.
MetalCraft Marine Inc.

Kingston

Kingston Anchors Ltd.
MetalCraft Marine Inc.

KMV

KMV Boats Ltd.

Kobelt

Kobelt Manufacturing Co. Ltd.

Kolibri

Glenmore Sailboats Ltd.

L**Landfall**

C & C Yachts Limited Partnership

Larivee

Larivee Marine (1984) Ltee.

Laser

Laser International Composites Inc.

Laval

Aqua Sport Products Canada Ltd.

Lavigne

Lavigne Marine

Lavy

Lavy Nautical Products Inc.

Limestone

Hinterhoeller Yachts Limited.

Liquid Gold

Sanitation Equipment Ltd.

Little Cod

Lunenburg Foundry & Engineering
Ltd.

Lloyd

West Bay Boat Builders and
Shipyard Ltd.

Lucat

Lucat Marine Ltee

Luna

Luna Yachts Limited

Lunenburg

Lunenburg Foundry & Engineering
Ltd.

M**Mars Metal**

Marswell Metal Industries Ltd.

Martyr

Canada Metal Co. Limited (The)

Marvac

Embarcations Marvac Ltee

McCoy

McCoy Bros. Group

Medeiros

Medeiros Boat Works Limited

Mellohide

Morbern Inc.

Merrimack

Laser International Composites Inc.

Metanav

Metanav Inc.

Micron

International Paints (Canada)
Limited

Micropilot

Wagner Engineering Ltd.

Miller

Miller Canoes

Miramichi

Guimonds Boats Limited

Mirror

Mirror Sailcraft of Canada

Mistral

Canadian Yacht Builders

Misty River

Misty River Marine Limited

Monaro

Parker Marine Services

MPL

MPL Yachts Ltd.

Multi-Box

Domal Marine Systems Inc.

Multi-Buoyee

Domal Marine Systems Inc.

Multi-Deck

Domal Marine Systems Inc.

Multi-Float

Domal Marine Systems Inc.

Multi-Hinge

Domal Marine Systems Inc.

Multi-Lift

Domal Marine Systems Inc.

Multi-Net

Domal Marine Systems Inc.

Musling

Scandia Plast Boatworks Ltd.

Mustang

Mustang Industries Inc.

Mystere

Voiliers Sansoucy

N**Naiad**

Luna Yachts Limited

Nash

J & J Nash Industries Ltd.

Nautacoustik

Sogeman

Naylor

K & W Naylor Metal Fabricating Ltd.

Newtec

Newtec Industries Ltd.

Niagara

Hinterhoeller Yachts Limited.

No Ice

WDA Products Ltd.

Nonsuch

Hinterhoeller Yachts Limited.

Nordica

Nordica Yachts

North Castle

North Castle Marine Ltd.

North Sea

Independent Shipwrights

Northtrail

L & B Moore Co. Ltd

Nor-West

Norwest Canoes Inc.

Nova Kool

Nova Kool Mfg. Inc.

O**Ocean Class**

Mustang Industries Inc.

Omar

Canadian Canopy Co. Ltd.

One Design 14

Ontario Yachts Company Ltd.

Optimist

Ontario Yachts Company Ltd.

P**Pacer**

Sawyer Sailboats Inc.

Pacific Sailor

Consolidated Coatings Corp.

Paragon

Cramer Engineering Ltd.

Pelican

Pelican International Inc.

Peregrine

Peregrine Industries Ltd.

Peterborough

Groupes Espadon Peterborough Inc.

Phantom

MetalCraft Marine Incorporated

Pilgram

North Castle Marine Ltd.

Pirate

Alvis Marine Ltd.

Polaris

Polaris Inflatable Boats Ltd.

Politwine/Novastran

Politwine/Novastran

Portager

Can-Sail Products Inc.

Preston

Preston Manufacturing Limited

Prince

Prince Industries Inc.

Princecraft

Altra Marine Products Inc.

Pro Handler

Anchor Plastics Ltd.

Pronto

MetalCraft Marine Incorporated

Provincial Construction

Provincial Construction Co. Ltd.

Puritan

Lunenburg Foundry & Engineering Ltd.

Pyramid

Pyramid Transit Products Ltd.

R**Radisson**

Plastitech Products
Radisson Fiberglass Ltd.

Revive

Shrader Canada Limited

RF

Rosborough Boats Ltd.

Rolls

Surette Battery Co. Ltd.

Royalsea

Royalsea Boats Inc.

S**S1 Sealer**

Industrial Formulators of Canada Ltd.

Sahara

Pyramid Transit Products Ltd.

Sailbone

Operation Creation Ltd.

Sandpiper

Waterhouse & May Limited

Sandstream

Sandstream Yachts

Sardine

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Scepter

Scepter Manufacturing Company Ltd.

Sceptre

Sceptre Yachts Ltd.

Scooter Boat

Carlright Holdings Inc.

Scott Canoe

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Scotty

Scott Plastics Ltd.

Scout

Carlaw Custom Yacht

Sea Caper

Tor Bay Boatbuilders Ltd.

Sea Hawk

Carlaw Custom Yacht

Sea Islander

Tor Bay Boatbuilders Ltd.

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Cramer Engineering Ltd.

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Glenmore Sailboats Ltd.

Sea Star

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Zenon Water Systems Inc.

Sea-Doo

Bombardier Inc., Marine Products Division

Senator

Lunenburg Foundry & Engineering Ltd.

Shark

Halman Manufacturing Co.

Sheald

Canada Metal Co. Limited (The)

Shrader

Shrader Canada Limited

Signature

Lucat Marine Ltee

Smoothwater

Mid-Canada Fiberglass Ltd.

Soling

Abbott Boats Inc.

Sonar

Ontario Yachts Company Ltd.

Sonic

Canadian Yacht Builders

Sovereign

Canadian Aero-Marine Industries Inc.

Spar

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M. Spiers Fiberglass Ltd.

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Stanley Machine

Starship

Wind Riders Inc.

Stingray

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Stitchmat

Bay Mills Ltd. Midland Division

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Bateaux St-Maurice Boats

Sunray

Princefib Inc.

Sunseeker

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Surette

Surette Battery Co. Ltd.

Swan

Plastitech Products

T**Tanzer**

Canadian Yacht Builders

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Tecnomim

Tecnomin International Ltd.

The Floater

Mustang Industries Inc.

Thordon

Thomson-Gordon Limited

Three Buoys

Three Buoys Houseboat Builders Ltd.

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Thundercraft Industries Inc.

Tigershark

Chase Marine Ltd.

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Tilley Endurables Inc.

Tiny Tug

MetalCraft Marine Incorporated

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Topper Floating Structures Ltd.

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Delta Marine Industries Ltd.

Trailcraft

Trailcraft Manufacturing Limited

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Tryar Boats Ltd.

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Truant Marine (1985) Ltd.

Twister

Lucat Marine Ltee

U**Ultra Cruise**

Raudaschl Sails Canada Ltd.

Ultra Furl

Raudaschl Sails Canada Ltd.

Ultra-Son

Modern Products Ltd.

Unitech

Unitech Manufacturing Incorporated

Universal

Windpilot

Uni-Lift

Stanley Machine

V**Versikat**

Versicraft Inc.

Vetus

Vetus Canada Boat Equipment Inc.

Viny-Lux

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Visa MSD

Sanitation Equipment Ltd.

Visa Potty

Sanitation Equipment Ltd.

Voyager

Wind Riders Inc.

Voyageur

Midhurst Fiberglass Ltd.
Voyageur Canoe Company Limited

W**Wagner**

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Wedco

Wedco Industries Ltd.

Wee Beastie

MetalCraft Marine Incorporated

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West Bay Boat Builders and Shipyard Ltd.

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Industrial Engines Limited

Winard

Winard Wood Ltd.

Windpilot

Windpilot

Windstream

Thermax Energy Corporation

Windsure

Windsure Windsurfing Ltd.

Y**Yacht Scrub**

Alex Milne Associates Ltd.

Yngling

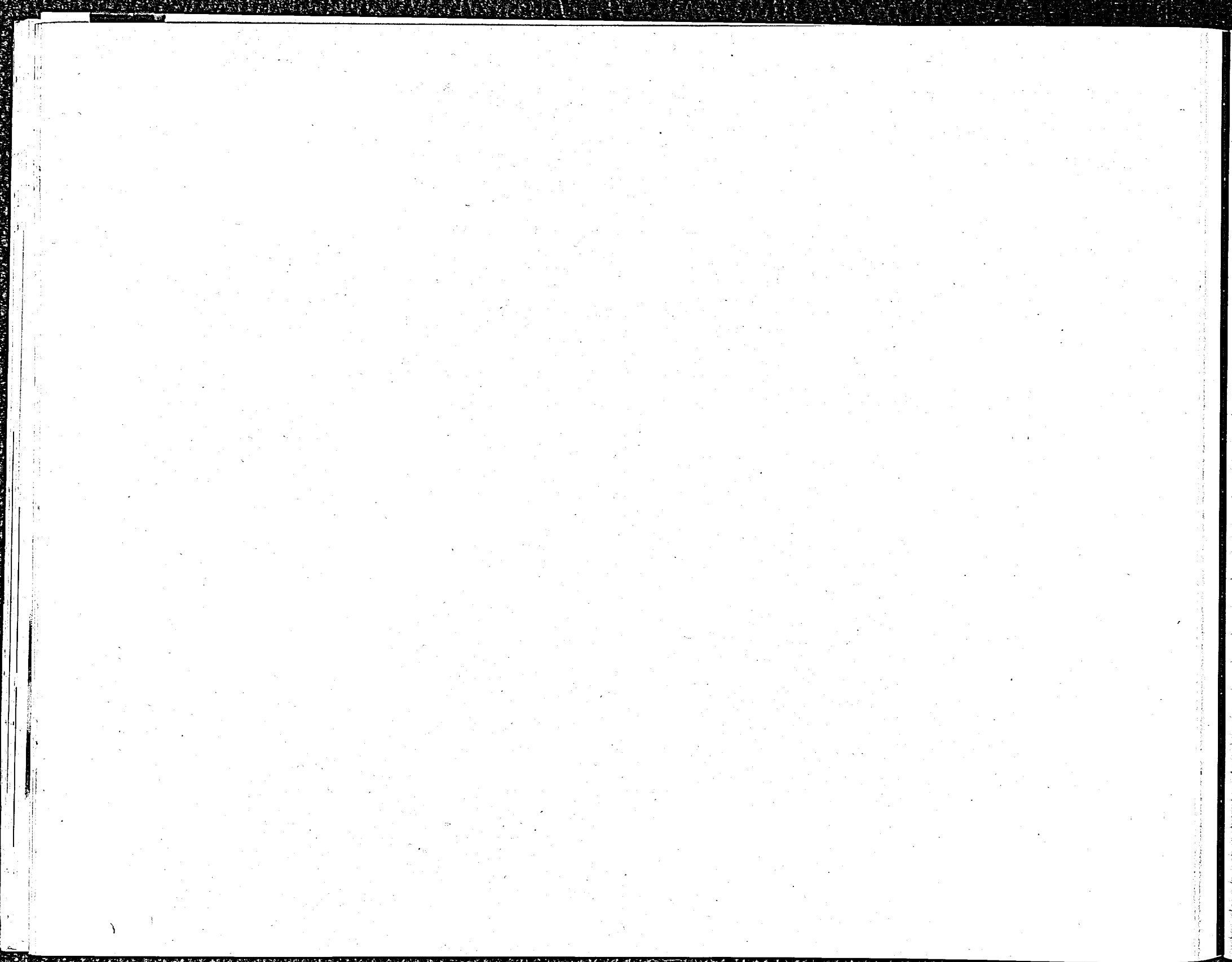
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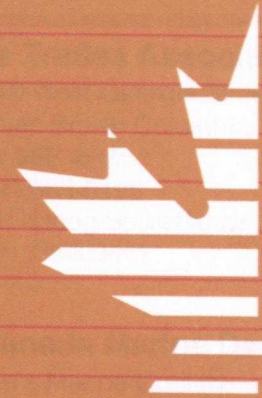
York River

York River Industries Inc.

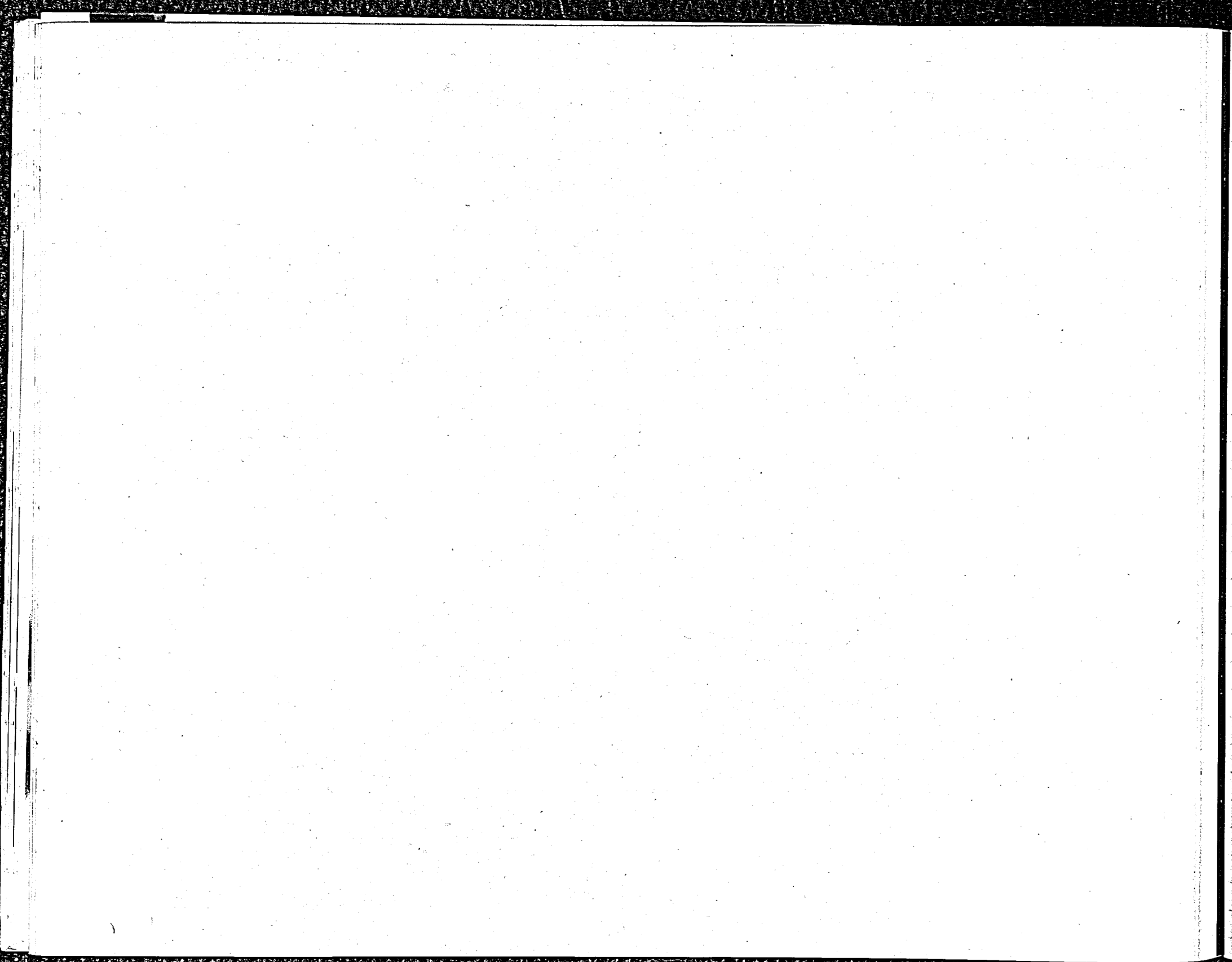
Z**Zeppelin**

Zeppelin Technologies Inc.





**Industry
Associations**



CANADIAN MARINE INDUSTRY ASSOCIATIONS

Alberta Marine Trades Association

P.O. Box 4143, Station "C",
Calgary, Alberta
Canada T2T 0C2
Tel: (403) 244-4487
Contact: Ms. Marjorie Zingler,
Executive Director

Allied Boating Association of Canada

5468 Dundas Street West, Suite 324,
Islington, Ontario
Canada M9B 6E3
Tel: (416) 236-2497
Contact: Mr. Mike Vollmer,
Executive Director

Association Quebecoise de L'Industrie du Nautisme Inc. (AQIN)

5925 Monkland Avenue, Suite 105,
Montreal, Quebec
Canada H4A 1G2,
Tel: (514) 483-6262
Contact: Julie Lafreniere,
Coordinator

Atlantic Marine Trades Association

P.O. Box 2351, Station "M",
Halifax, Nova Scotia
Canada B3J 3C8
Tel: (902) 450-5333
Contact: Angus Cross,
President

Marine Trades Association of British Columbia

450-1040 West Georgia Street,
Vancouver, British Columbia
Canada V6E 4H7
Tel: (604) 683-5195
Contact: Doug Sutherland,
President

Mid-Canada Marine Dealers Association

c/o Rond's Marine Limited,
866 Nairn Avenue,
Winnipeg, Manitoba
Canada R2L 0X8
Tel: (204) 667-3448
Contact: Ed Rondeau,
President

Ontario Marine Operators Association

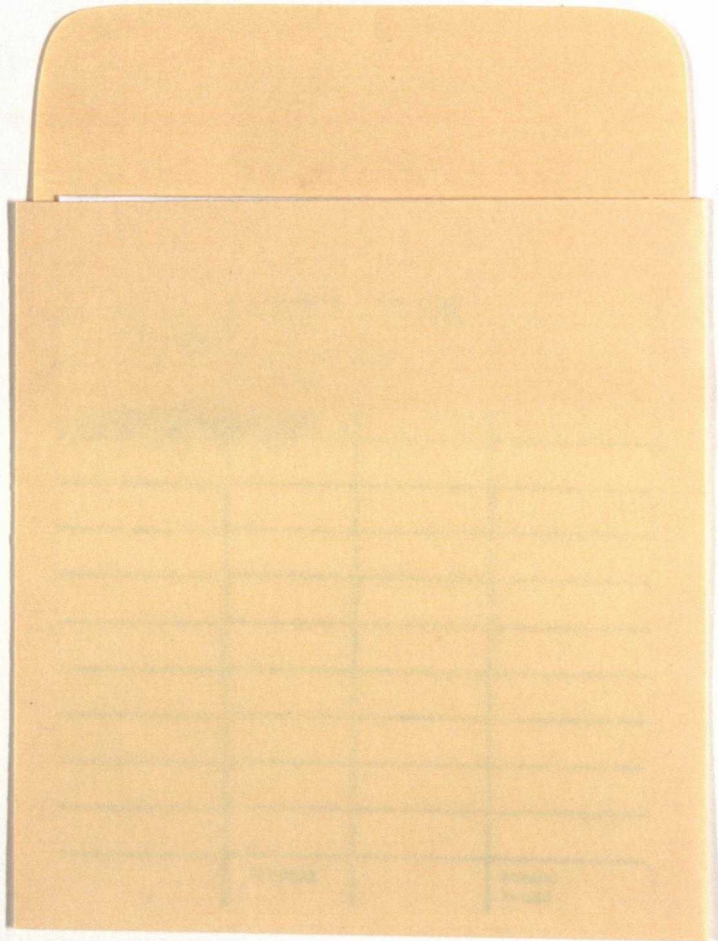
4 Catarauqui Street, Suite 211,
Kingston, Ontario
Canada K7K 1Z7
Tel: (613) 547-6662
Contact: Michael Shaw,
Executive Director

613-547-6813

Fan Hamilton.

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