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VOLUME II.
No. 6. $\}$

## TORONTO, JANUARY, 1886.

\{ ANNUAL SUBSCRIPTION FIFTY CENTS.

## AN IMPORTANT INVENTION.

The desirability and advantages of keoping office copies of all papers issued therefrom has so often been folt by business men that it has in many cases led to an imporative demand that every paper leaving the counting-house be copied, for future reference. There have consequently been many devices invented to meet this demand-such as manifold writers black-loaf copy books, etc., but

these have not been found to suit the general manuscripts produced in an office. The damp-leaf copy has ever since its production, about fifty years ago, hold its own as the most practical; but the loss of valuable time and delay in procuring damp-leaf copies in a letter-book under the screw press has, in these days of quick movements, been found insuffer: ably slow, and it is only vers recently that this objection has been overcome by the introduction of the Roller Rapid Damp-leaf Cupier, and this juurnal has
groat pleasure in bringing this valuablo invention before the public for the first time.
"It consists of a combination of rollors, which dampens and prepares a continuous web of copyingpaper, and also copios thereon any manuscript written with a pen and ink, copping pencil, or the typewriter, by simply turning a crank handle.
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"This machine can accomplish in five minutes as much work as would occupy an hour with the ordinary letter-press, and the after process of cutting up and filing away, properly indexed, compared with other systems, can be accomplished with the same relative saving of time and labour.
"Copies of outgoing correspondence can be filed away with the incoming."

From the fact that it ontails so very little trouble to copy every paper, be it letter, invoice, order, receipt, cheque, or statement, all of which bear an important part in the day's business, we are satisfied that the introduction and systematic use of this appliance will be a valuable assistance to the manager of alarge establishment-whoby lookingover thesecopies in a few minutes can acquaint himself with the entire transactions of the day without leaving his own desk. In proof of the universal need of some more rapid mothod of taking damp leaf copies than the old scremp press, it may be mentioned that the same idea was being worked out by several inventors, as at the Washington Patent oflice, during last year, there were nut less than four applicants for somewhat similar devices. The one we illustrate by cut, however, is the only one that obtained a patent. Wo are pleased tu note that this valuable oflice accessary was invented by a Canadian, Mr. J. F. Lash, of Toronto.

Ampmoan Pumamy. - Is thoro an American puctry? Havo wo dune only what Longfulluw in his youth avorred ho was contont to du? llave we merely continned Enyish literature, or are thare a genume nationality, an indigenuas growth, an aborigima guality in our production hitherto? It is well enough to lot the mand wandor, after a Spencerian fashion, wor tho distant future, when frum the attrition of our immigrant races a new peopiushall result, with a literature of its own; but, in that, posterity has the principal interest. Such speculation may till a paragraph; it is not the themo of the chapter. Thero is an ubundance of litorary fissils in our past, and from tho study of them it appears that thoro was great effort at one time to breed a ye nus Americunam to brunso on the pastorage of Pegasus. Hero are relics of epic, pastoral, and lyric which bslong to tho period of the Red-Skin. The mass of our inspired writing about the Indians and their myths was extraordimrily voluminous, and it seoms to have surung from the notion that for our pootry to bo original it must be aboriginul. A national jiterature, however, needed some other voucher than the trick of local colour could give. It was as if Swinburne should claim admitance to Greek anthologies on the score of Atalanta, or lirechtheus or Shakospeare seck s me Latin apotheosis for his Roman plays. This attempt of our earlier puets to developa native literature by experi. montal variation was abortivo The effint merely to bo ditf.-rent leads uswally only to affectation, und so it was with those who were over anxions for the coming of a peetry as urisinal as the very BuEd o' Fredum. The arror of mothod is illustrated liy a contrast with The Brgluw Papers. Mr. Luwell fuand a living dialect, which was a natural chamel if sense, and quict, brief tenderness, of grit and humour and shrewdness very near to sarciam; and ho, ns the poet does, in making it tho monld of his own kindred spirit, illumimated it. Tho ligglow l'apers aro American in a narrower than tho national sense ; they aro Yankee, but tho " new birth of our new soil" beyond all cavil. Ihose who, on the other hand, strove to mako the Indian character a means of imaginative expression lacked power to subdue it, findinig it altogether too alien: with all theive efforts, the work they left of this kind is a decaying fungus. Dombtless it is true that Lompfellow, in his Hawatha, was obeying the sume motive ou fas at his chome of a subject was concerned. That 1 "iom remanns the single success in its class; but is as little national in itself as is Thackeray's Virninimes.

Mr. Siedman thinks it is best that poots shonld taku ther tupice from their own land, but lae sets forth was culphatacally has opinam that natiomality is sumethome that inaty far blons such sumfan matter as the theme. The y outhful attitices of joutig dame reat in wat paint and feathers hate phasid nitucontempt, but withont any speial on consemonsinteh tion, dal aot war pouts powa, after all, compatri, ts? There is a far reaching trult in the doctime that the test of a promis woith is the extent to which the nation absorbs it. 'There aro poets' poets, of conrse, -verses for the " it andience, thongh few;" but, to leave the question of intrinsic excellence and the finer qualities of elect spirits, it is certainly an indication of somo mational characteristicin a poen if the people absurb it by preference. Now, with the exoption of a fow, tho American poots, whom Mr. Sted-
unn has solected for detailed examination, havo been thins absorbed by the reading class at large, and, intollectually apeaking, that means the nation. Bryant, Lungfellow and Whittier are popularly feit to be our own, not by birth only, but by a consanguinity of thought and character ; and in a less degree the same is true of the others. With Shakicspeare, Milton, Burns, nud possibly Scott, left out of the account, no English peets come home to our peoplo as do our own. Wordsworth has a literary, Shelley a poetic, constituency ; oven Temyson has only a half-hearted vonue; but with the exception of the three great names which have beon mentioned, we beliove that to our country to-day the word poetry means, in real knowledie, caro, and affection, American pootry. Nor is this choice of the American branch of poetic literature ono determined by a psendo-patriotism, or merely by nearness to a home markot. There is a real community between the commonalty and the poets in what is coming to be reconnizod as specifically American character, in certain preferrod modes of looking at things, and in certain established moral values.-January Atlantic.

A Misnomer. - There is no lead pencil, says the Scientific American, and there has been none for fifty years. There was a time when a spiracle of lead, cut from the bar or shect, sutticed to inake narks on white paper or some rougher abrading material. The name of lead pencil came from the old notion that the products of the different Cumberland mines, weru lead, instead of being plumbago or graphite-a carbunato of iron capable of leaving a lead-coloured mark. With the original lead pencil or slip, and with the earlier styles of the "lead" pencil made direct from the Cumberland mine, the wetting of the pencil was a preliminary of writing. But since it has become a mamufacture, the lead pencil is adapted by numbers or letters, to each particular design. Ihere are grades of hardness, from the poncil that may be sharpened to a needle point, to one that makes a broad mark. Between the two extremes there is a number of graduations that covers all the conveniences of the lead pencil. These graduations are made by taking the original carbonate and grinding it, and mixing it with a fine quality of clay in different proportions, regard being had to the use of the pencil. The minture is thorough, the mass is squeezed through dies to form and size it, is dried, and encased in its wood envelope.

Bright and Bosiness-like.-A good cleaning powder for show-windows, and one which leaves no dirt in the juints, is prepared by moisteninge calcined magnesia with pure benzine, so that a mass is formed sufticiently moist to let a drop form when pressed. The mixture has to be preserved in glass buttles with fround ste, ${ }^{\prime}$, ers, in order to retain the easily volatile Benzine. A little of the mixture is placed on a wad of cotton and applied to the glass plate. It may also be used for cleaning mirrors.
'The Stationers' Trueles Journal calls attention to what wight be a matter of profit to the Canadian trade: -Flomil Pictcre Hooks.-The more these useful little articles become known the greater the sale for them will be, as their points of recommendation are very numerous. They are devised to do away with
the unsightly nail which is mostly used for suspending pictures, etc. They aro made in the shape of a ent various kinds of wida towers inch $\frac{1}{}$ noses of of-the-valloy, geraniums, pansies, otc., printed on, State, are all interesting and the engravings of a them in the best style, having a strong wire hook at tho lower end, on which the picture hanes. The backs have a coating of a special tonacions gum, so that it simply needs wotting and then pressing on the wall where the picture is to hang, and it is ready for use. Ladies, especially, will look with favour on them, as by their agency their finger tips are saved from receiving misdirected blows of the hammer, as is usunlly the case when they attempt to drive a nail. They also save the wall, and by their means a picture can be hung in any place, there being no necessity to hunt about for the spaces between the bricks, as when using nails. In several sizes to hold up to several pounds weight, in boxes of two dozen assorted, retailing at 1s. por box.

## NOVELTIES.

Glancing through some Patent-ofice documents the other day, I noticed that a genius has patented a paper necktho. The necktio is mado in layers, each one of which has its own design, and as the onter layer is soiled it is torn off as one takes a sheet off a pad, and behold ! there is a new tie. It. is essentially a new wrinkle for the use of bacholors.

Sealing-wax still holds its place, and to ald another novelty in the line of paraphermala necessary fur its use a house in thes city has moported a lut of brunze seals, the work of Japaneso artisans. Nio two of these seals are alike, and these are certainly novel and pretty.

Then there are some quaint paper knives. I saw a line the other day which was striking. The handles were of bronze, and were from Japan, being fashioned there by mative workmen. Each handle has a separate design, and the figures are such as come only from the realm of the "Mikado." The blades were of brass and of domestic manufacture, the mounting being done in this city.

Chamois leather pen wipers are the most service. able of all, because they wipe the pen thoroughly and leave no lint or fibre as do those of other material. The latest fancy is to adorn them with an artiticial rose, from which a tiny face mado of chamois and painted peeps out. Uther are made of the chamois with the edges cat m fine points. The top leaves have an approprate legend or "Merry Christmas," with the intals or monogram written in duaiat characters m coloured ink. A chamois-covered button finshes the top, holding the leaves in place. It shond be run whe sulk the colvur of the ink. - The American Statuoner.

## BOOK NOTES.

Canidian Methudint Magazine, Rov. W. H. Withrow, D. D., editor, W. Driggs, Turonto. The first mumber, vol. 23, January, is very good. The
( Const), and the Congo and the Furming of its Freo
illustrated articles, The Chatauqua Assembly, Wondorland and Beyond (notes of a trip to the Pacific State, are all interesting and the engravings of a
superior order. This, tho only magazino printed and published in Camada, not all Methodist, fur there are many miscellaneous topics treated by ablo writors, is most creditable in its litorary contents, and the make up in style and printing shows that the Mothodist Publishing House produces work that is highly commendable.

The Methodist Book and Publishing House has published a Canadian copyright edition of Josiah Allan's wife's new book, "Sweet Cicely." This book is published simultanoously and by arrangement with the owners of the English copyright.

## City Ballads, by W'hil Cabiton, Rost: Publishina Co., Toronto.

This latest collection of Carlton's Pocms has the same quaint and homely strain of his former productions, notable among which was "Over the Hills to the Poor House" and similar ballads. He loses none of his pathos in these present verses of everyday topics. Whatover may bo thought of them as poetry, they cortainly touch the heart.

The Ofen Skcret, or The Bible Expiaining itself, by HanNaif Whitall Sminh, anthoress of "The Christian's Secret of a Happy Life."
A wonderfully clear exposition in the form of nineteen Bible readings. T'erse and to the point, the outpourings of a full heart, helping others to comprehend mure fully the depths of God's love.

Year Book of Sermons and Goiden Texts. Nef York, Cassels © Co.
Highly recommended by leading ministers of the United States and leading religions journals.

Wo cull the following from "Lamdon Notos" in The Book Buyer:-
"The Lifo of Henry Fawcett" has been well written by Mr. Leslio Stephen. It is especially interesting as far as the biography is concerned. The latter part of any biography is rarely so interesting as its commencement, and it is notably the case with this. The man limself is more interesting than his views. This is a fact that should bo borne in mind when tho work is published in a cheap, popalar edition, as most assuredly it will be.

Une dif the mast attractive whanes shortly to be pubhshed is "Old "Miscelliny' Days." It consists of stories by varivus authors, re printed from Bratloy's Mascellany. There are hirty-thre ithustrations on steel, by George Cruikshank, and as these were only worked once, lifty sears ago, and aro very carefully print ed in the presentoinstance, the impressions come out wonderfully sharp and brilliant. There mast bo over thirty stories of every variety, included in this most interesting collection.

It is pretty certain that the three-volume novel is doomed. The great popularity of the one-volume novel-in which we have followed the example of America- be it sold ior one shllhng or six - combined
with the great movemont now being mado in favour of cheap litorature, that is, really standard works, admirably printed, would appear to point to the oventual downfall of the circulating libraries. Messrs. Cabsell's "National Library"-in which they propose to supply standard works, in clear, readablo type- 192 pages-at 3 pence each, is the most radical movo wo have had in this direction.

There is one delightful littlo volumo just published. It is called "When I was Child, or Loft Behind," by Linda Villari. The story is admirably told; thero are comntless insignificant details to show is is a tale of real experience, and it gives a graphic picture of girlhood of twenty or thirty years ago.

Mr. W. J. Courthorpe-the editor of Pope's morks has just written a volume which will probably be widely read. It is a series of essays, full of thought and crudition, entitled "Tho Liboral Movement in English Literature."

A new ieature has been introduced into $P_{\text {unch }}$, under the title of "Paper-Kuifo Poems." These consist of brief roviews of the newest books. In many cases tho essence of the volume is given in four or eight lines.
"How Ghant Marched agatnst Mark Twain." -Tho New York Sun calls attention to the curious fact that Mark Twain's articlo, in tho December Century, entilled, "Tho Private History of a Campaign that Failed," is, by an odd coincidenco, a contemporancous supplement to chapter eighteen in the first volume, just printed, of General Grant's memoirs. It appears that the only time that General Grant was really scared was whon he had to meet the little army in which his future publisher was a private. At Palmyra, Grant, then a colonel, was ordered to movo against Colonel Thomas Harris, who was said to bo encamped at the little town of Florida, some twentyfive miles away. In his momoirs General Grant tells how his heart kept getting higher and higher as he approached tho enemy, until he felt it in his throat; but when he reached a point where he expected to see them and found they had flec., his heart resumed its place. Mark Twain was one of the "enemy;" and that he and his fellow-soldiers were equally frightened; appears in his frank confession in the December Century. The difference between the two soldiers was that Mark Twain was thrown into such trepidation that ho thon and there abandoned forever the profession of arms; whereas General (irant made on that occasion the discovery that the enemy wore as much afraid of him as he had been of them. "This," says Gencral Grant, "was a view of the question I had never taken before, but it was one I never forgot afterward. From that event, to the close of the war, I never exporienced trepidation upon confronting nu enemy, though I always felt more or less anxiety."

Chear Books. - In an interviow with the head of the famous house of George Routledge $\mathbb{C}$ Sons, the pioncers in England of cheap books, some interesting statiatics of the sales in one year of the editions pub. ishod by them were given. This is only a partial ist. In the case of Scott's novels it must not be forgoton that Mr. Black, of Edinburgh, also publishos a
cheap edition, which commands a great sale, no doubt :-


Of the 3s. Gd. edition of Lytton's novels over 10,000.

The sale of Aarrison Ainsworth's works amounts to over $\overline{5} 3,000$, all about equal quantity, except " Lancashire Witches," whlch is much lower than the others.

The sales of Dickens' works for the samo period were:-

| American Notes. | 3,345 |
| :---: | :---: |
| Barmaby Rudge. | 6,260 |
|  | 3,26i |
| Nicholas Nickleby | 6,6i0 |
| Pickwick |  |
| Skietches by Boz |  |
| Oliver Twist | 7,000 |

How the poets rank in popular estimation the following will show. A years' sales :-

| Byron | 2,380 |
| :---: | :---: |
| ]urns. | 2,250 |
| Camplel | 207 |
| Chaucer. | 637 |
| Cowper. | 800 |
| Hemans | 1,900 |
| Hood. | OSO |
| Hunt, Leigh. | 76 |
| Keats. | 40 |
| I. E. L | 109 |
| Longfellow | 6,000 |
| Lowell. | 307 |
| Milton | 1,850 |
| Moor | 2,276 |
| Poe. | 310 |
| Pope. | 706 |
| Rogers. | 3 3 |
| Scott. | 3,170 |
| Shakespere | 2,700 |
| Shelles. | 500 |
| Southey. | 207 |
| Spenser... | 360 |

The two most popular books are " Handy Andy," 18,000 yoarly, and "Valentine Vox," $14,000$.

Of French novelists, Dumas is decidedly the most popular. His "Monte Christo" is published in two volumes, and the sale of both rolumes included is 41,160. Eugene Sue and Victor Hugo rank about equal, the latter slightly preponderating with sales of "Notre Dame" reaching 4,530 copies.-Condensed from Pall Mall Guzette.

The severth and concluding volume of "The Treasury of David," by Spurgeon, is now complete, and is published by Funk \& Wagnalls.

Tue Vicar of Wakefirld. - Mr. Elliott Stock has issued a fac-simile reproduction of the first edition of Coldsmith's work, published in 1766 . Of the part that Dr. Johnson played as godfather there is no
doubt, and that ho disposed of the manuscript to a bookseller is boyond cuestion. The date of this transaction, howover, and the details respecting it have been variously stated. Mrs. Thrale, whoso acquaintance with Johnson was of a most intimate character, assigns the date to not later than 1700 or 1760 . Sir, John Hawkins, in his "Life of Samuel Johnson," says the book was sold to Mr. Jolm Newbery for the sum of $£ 40$. Boswell, on the other hand, asserts that the sum received was f60. Lastly, it is stated by Richard Cumberland, in his "Memoirs," on the muthority of hearsay from Johnson, that the manuscript was sold to Dodsloy for the sum of $£ 10$ only. There can bo little doulbt that lioswell's account is substantially correct; and though he gives no date for the incident, he explicitly states that the book was written and sold before the "Travoller," but published aftor. The "Traveller" appeared on the 19th Decomber, 1764. ${ }^{*}{ }^{*}{ }^{*}$ The subsequent progress oi this immortal work is shown in the very full biblionraphy which accompanies Mr. Austin Dobson's interesung preface. It has been trauslated into every language in Europe, while the now and beantiful edition now under notice is evidence of the undying popularity of Goldsmith's chef d'euore. - The Bookseller:

The tendency of modern students to depend muinly on primers and biugraphies of prominent men of the "English Men of Letters," or "Eminent Women," or 'English Worthies' type, has been lamented in some quarters, as likely to discourage research on the part of atudents; perhaps there may be some justification for such an idea, but we are more inclined to think it will lead to the training of specialists, and the number of exhaustire monographs on hitherto obscure or unstudicd phases of English litorature already points in this direction. Prominent among such, we must place Mr. Brown's magnificent work on Bunyan. From him, as Bunyan's latest successor in the ministry, we expected original data, but we were hardly prepared to find his twenty years labours so thorough a success. T'o say the book is worthy of its anthor is scant praise ; we will pay Mr. Brown a far higher compliment, and say it is worthy of its subject.-The British and Colonial Printer and Stationer.

London Notes.-Mr. Ruskin, the prophet and seer, has gone back upon his worshippers. For years he has refused to sanction a reprint of his Modern Painters and other early works, with the natural result that they became curiosities of high price, eagerly sought for by collectors, who fondly believed the sage would never sanction a now edition. Now, however, he has watered his stock; a new edition of tho Stones of Venice will be out in February, and the Modern Painters will follow during the year. The plates will be equal to those of the tirst edition, and the work will comprise tive volumes, at five guineas a volume; of course, such a price will prevent the in. pecumious vulgar from acquiring the books, for $\$ 25$ a volume is a pretty stiff ligure. Still, as the first edition has been selling at about $\$ 10$ a volume, the new one, as good as the old, discontits the comnoisseurs.
Dr. Martineau, the Unitarian divine, is revising
for the American markot his Types of Ethical Theory. Ono of the most successful of recent works is. King Solomonis Wires, which has roached already a thrd odition.-The American Bukseller.
PAPER.

The manufacture of paper pulp from wood, promises to becomo mimportant industry in Camada. Bosides the wood pulp machines in the various paper mills, there are several establishments engaged in the preparation of pulp alone, and a large new mill for this purpose, of sulficient capacity to employ forty hands, is about to g's into operation at linckingham, Que. Fior the manufacture of pulp any non-resinons wood will nnswer, but busswond and poplar are considored the best. The wood is cut into piecos nbout a foot long, which, the bark and any discolourations or largo knots being first removed, are kept, by hydraulic pressure, against the face of an immense grindstone, revolving rapidly under a constant stream of water, that carries the shreds into receiving vessels, whence the mixture is taken to be dried, and, if necessary, bleached. Some of the pulp is dried in sheots on stemm-hented cylinders as it leaves the grinding machinery, when it is used for making paper boxes without any other admixture. but for use in paper making it requires an addition of forty to sisty per cent of rag pulp to toughen it. At the date of the hast census the anmual value of the products of pulp mills was stated to bo $\$ 63,300$, resulting from the labour of sixty-eight workmen; now buth the number of hands and the value of the product must be more than double those figures. - The Week.

## "Tiro lons of urappers to metrh sumple; same size und wcight."

AN order of this kind was given quite recently by an linglish firm of wholesale stationers to certain paper manufacturers, north of the Twoed. Singularly enough, the mill thus favoured at once recognized the sample as being of their own make. To be quite precise, they had, for some time past been making $\varepsilon_{0}$ similar Mill Wrapper for a mill whose reputation ior fine printings stands very high in the paper trade. Now what does the order imply? Why should wrappers be made to match precisely those of another mill! Is it the initiation of a new "custom of the trade?" * * * But it is a new phase of "foreign competition" for such papers to bo rewrappered on reaching these shores, and for the reams to be packed so as to resemble those of some well-known British mill. Is it not monstrous that forcign paper should be permitted to counterfeit the appearance of a well-known and dependable make 1 The query nalurally arises: Are Mill Labels also imitated? Some curious mill numbers are known in printing circles that are not found in any Paper Makers' Directory. The tramsposition of a figure makes all the difference.
English and Colonial Buyers, as is well known, place a high value upon the name and mill numbers of established makers, for whatever the price paid for the paper may be, the mill wrapper is considered a guarantee of the make. The purchaser feels confidence in his selection, as much indeed, as if he bought direct from the paper mill. * * * -Paper Trade Review.

## gooks and ghotions，

A MONTHLY JOURNAL，
DEVOTED TO THE INTERESTS OF THE

## 

OF CANADA．

## PUBLISHED THE FIFTEENTH OF EVERY MONTH

## OFFICE：－

## 20 WELLINGTON ST．EAST，TORONTO．

ANNOAL SUBSCRIPTION－－ 50 CENTS．
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All Letters and Communientions fintendex for publimatinn must bo sont in not later than the nth of each month．
Subscribers will nhllire ly finforming us at unce of any leregulari－ tles In delivery．

J．I．DYAS，Publisher．
The Booknellems＇ind Stitionels＇Assochtion． －Thonext goneral meeting of the Ontario Association will be held in＇loronto early in March．

In the meantime，the Committeo on Postage intend visiting Ottawa，when I＇arhament is in session，to endeavour to have the postage on periodicels reduced， so as to place the trado on an equal footing with deal． ors in the C＂uited states．
lt is desirable that prior to the meeting，the mem－ bers of the dssociation should bing under the notice of the Executive Committer any matter of importance thay would like to be introduced．

Communications should be sent to tho Secretary at the earliest pobsible moment，so that a suitable pro． gramme of business may be arranged．The meetiog will probably be only for an aftornoon and evening．
Full particulars will bo given in our Febraary number．

If yor intend to make a trip to Toronto in Febru－ ary，defer it to early March．Even if you do not de． sire to join the dssociation，it will be pleasant to meet brother booksellers from other points．We look for rot．

Our estoomed contemporary．the Americar Sta－ tioner，in a late number says：－
＂The closing year is not without its atonoments． Life and hopefulnoss have porvaded trade，and con－ fidence has increased to a notable extent．Who then shall say ill of 1885 ？＂

And so say we．
The year 1885 has beon an eventful ono to the Canadian Book Trado． 1884 closed disastronsly．The failure of James Campbell \＆Son brought with it the stoppage of a large number of firms in the retail trade．It was not an unmixed evil，for many who had been worried day after dny to make both onds moet，felt relieved when compelled to assign or com－ promise，as they by that monns got a fresh start on lifo＇s journey．But early in the year，when they were buckling on the harness for another struggle，the fanous School Reader question came to the fore，the meagre profits discouraging them in their first onsot． Still，brave hearts as they were，they struggled on， and with economy，and careful watchfulness of their business have been able to do a good deal towards placing themselves on a firm iooting．
The year＇s business has been，on the whule，a good one．Despite meagre profits progress has been made， and the wholesale trade ropurts the state of the re－ tailers as satisfactury，and they are certainly the best judges．The failures in Canada havo been very few in number－but two of any importance in Ontario， one of them last month．
The hohday trade has been particularly good． That of Toronto has exceeded any prevous year． From a careful estimate，the excess over the corres－ ponding period of 1884 ，was 20 to 25 per cont．while from the reports we publish under the head of cor－ respondence， $1 t$ will bo seen that this city has not been by any means alono in prosperity．

The wholesale trade，taking in books，stationery， and fancy goods，has increased．A calculation made and corroborated by those competent to know，shows that in＇Toronto it has increased at least 10 per cent． over the furmer year．

Montreal，with its old estabsished houses of repute， has done a large business．

Wimnipeg，having becomo of itself a distributing centre，is doing a good trade．In the Eastern prov－ inces thero has not been much life in business，but we bolievo jobbers have done at least as well as for－ merly．
That wo may be able to writo as cheerily a year hence of the business of the present year is the earnest wish of Books and dotions．

## OUR CANADIAN LITERARY PAPER.

The commencement of the third year of the publi. cation of lhe Wrek calls for [more than a passing notice.

Founded by a man whose restloss literary ardour had to find somo channel wherein to make known his idens, and owing to him the popularity that from the first it attained, it is in this third year of its existence much more cosmopolitan in its contents, and viows the world with a broader and more catholic spirit than at its inception.

Always well written, there was yet, particularly tho last year or so, a pottish nagging at anything that for the time being was not in exact accordance with its views.
The phobias, may we use the word, (3) particularly the Anti-Scott Act phobin, no matter what the views of the reader may have been, materially marred the pleasure of reading the scholarly writing so characteristic of the journal's contributors.

With the change in the guiding-hand this objectionable feature has disappeared, and from cover to cover one can with pleasure read the contents.

Another feature is commendable; the founder of the paper, Goldwin Smith-or Bystander, as his cogrnomen was-has been giving us, over his own signature, some capital articles on English politics and kindred topics. Keeping in view his well-known Liberal political views, there is to us, comparatively ill-informed Canadians, a flood of light thrown on tho actions of the leaders of the different parties in the Old Country that we camnot find elsewhere in so amall a compass and so relinijle as in his writings.

An evidence of the fairness of his conclusions is shown in the fact that, while he distrusts Salisbury and despises Churchill, he thus speaks of Gladstone: " Yet of all ministers who havo ruled England, not one has brought more disaster and humiliation on the Country;" and in the same article he truly says "'he strong point of this great and admirable man seems to be not so much forecnst as oratorical presentation." This latter sentence is character-drawing epitonized. At the same time it must be noted that occasionally there is in his writings too much personal dislike expressed without full justitication-as for instance, in the case of the late Beaconsfield.

We cheerfully wish The Weck every success, and wo heartily congratulate ourselves on possessing a journal so fearless, so indepoudent, and written in so masterly a manner.

An mbrovemext in the make-up of The Wcel is noticeable. It now, like ourselves, has adiopted a cover that protects the paper preper from soiling.

It is a good time for tho book-seller to bring under notice of any of his customers possessod of litorary tasto this home-made journal. Like tho bread from our orn ovens, it is more palatable than the foroign.

## HOME, PRODUCTIONS.

Paper made in the various countries, boing of the samo apparent grade, though to the no-ico it appoars ezactly alike, yet to those with a knowledge of the article presents greatly different appearance.

The English or the German being made of different materials is easily recognizable, while the Canadian aud that made in the United States, both being made of rags, have certain likenesses.

Tho manufacture of a good class of writing and book paper in Camada is of a comparatively recont date, and from the newness of this branch of industry there has not been suflicient time for a full knowledge of the quality of the goods.

Consequently there is an unwarranted prejudico of many stationers against the Cauadian product, imagining that only paper made abrond is of tho best quality.

We this month, with a view of pointing out what paper is produced in a Canadian mill, insert two samples of writing cut from folio post, manufactured by the Toronto Paper Company at their mills in Curnwall. The aim of the company has beon to produce a better paper than has herotofore been made in this country, and cer ainly, at least some of the grades, will compare favourably with the imported article of the same classification.
We leave it to the intelligence of the members of the trade to decide for themselves in purchasing, hoping, that all things being equal, the choice will be that of home production.

The paper on which Books and Nutions is printed is manufactured by the same company, being a 70 lb gocd crown, 16 mo . It is No. 1, but not as highly calendered as some. It was the most suitable for our purpose and taste when wo establishod this paper, and we have had no reason to change our mind.

Perionical List.-It has been thought advisablo not for the present to publish the list, to preparo which a committee was appointed at the August meeting of the Association.

The rate of postage has so much to do with regulating prices, that it has been thought better to hold it back, at lonst until that matter is settled.

[^0]$6 \mathrm{n} . \mathrm{m} .-$ Well, I will go down early to busines this morning, for I am shont $\$ 1.00$ to pay my noteof $\$ 300$, matuing to day. So ont of bed, pet breakfast. and unlock the dow at 7 a m . Niow for a raple of hours to look over my book, before customers come in, to make out a few accoments. That $\$ 310$ bill is so annoyine just now, has to be paid; that traveller badgered me into giviog him an order for this bill for goods I did not specially want-1 wish they would keep thoir travellers at home.
7.30. - Door opens, in comes Mr. A. Asks the buy if Mr. Jones is down yet. Boy-"Yes, back in shop, writmg." "Oh, good morning Mr. Jones, early to work ; was passing and did not expect to tind you at your business; you ought to succeed, - nothing like being early to work. I have a splendid line of Xmas cards per import order. I am taking largo orders ; our twenty per cont. house has secured the exclusivo sale of these cards; cannot get them anywhere else." I tell him I don't want cards,-and I' think and wonder to myself how I will collect that $\$ 1000$. Mr. A. keeps on till 9 a.m., and leaves annoyed aud says he will place them with Robinson over the way. Before Mr. A. left Mr. B. comes in. "Good morning Mr. Jones. I anon my trip with the finest samples of albums for import-doing a large business; I come to you first becanse you are the best and most enterprising man in town. I will have them opened at the hotel; can you come and seo them "" "No; have enough, and will not inport albums this year. Want to sell the old stock; bought too many last time." B.-"Those are new styles, and prices are away down-see them. Mr. Brown of H. gave me a largo order." "I camnot help what Mr. Brown of H. does-I will not buy albums," -and 13. stays and talks for two hours, and you feol annoyed that your tame 23 gone; don't like to tell him to go and not to bother you, but you feel it. Here it is-11:30, and I have no accounts made out, and that $\$ 150$ must be got. Lou are vexpl that your morning has been spuiled. Noon-you meet Mr. C. at the door. "Oh, how are yon, Jones? Business good? On my trip west with fancy goods; samples all ready for sorting up for the fall trade." Mr. C. holds you half an hour from your dimer, and all the way you are thinking how you will get that S 150 , - tako a hurvied dinuer. - haven't time to speak a word to your wife and famly, -and the first man you meet on your return is AIr. D., representing Gubblo © Co. Mr. D. is pompous and patromizing, -has the best goods, hargest house, de, - follows you all wer the store and talks away. Yout tell him you are busy, and run out to collect an account or two,-and in the street meet a heavy gentleman with wall paper samples. "Hello, Jones, just cune to see jou with my new samples,--colourings and stylo fully equal to the, Americas, -taking orders where I nover dididefore. '.Please excuse me, Mr. E., too near 3 p.m. and 1 have banking to do." 1 get through and hank ony sliou; had to borrow part-roturn and Mr. E. resumes the attack. You say you have too much wall paper, tis now september, amd you will buy in March when you want it. "Oh, no, it suits our house best to get your order now ; we have to make it, and if you don't buy now yon cannot get it in March." •


aNi) ALL OTHER

## SCHOOL

REQUISITES.

## Complete Stock

$$
\stackrel{\wedge}{\wedge}_{\text {BEST PRICES. }}
$$

## WARWICK \& SOMS,

 TORONTO.You refuse to buy, and thank God you got rid of Mr. E.-but no, his samples are dumped at the door, hauled into the shop, opened up, notwithstanding you require some time to sell your own goods, and your business has been left to the boy all day. Mr. E. is fresh, active and strong,-and you aro annoyed, worried and woak,-and ho gets an ordor, dictates and pushes goods on you that you would not buy if you were as fresh and active as he is,-keeps youtill 6 o'clock, and after tea Mr. F., an old friend comes in, representing the conservative house of Steadfast \& Co., just sorting up stationery orders, and in his quiet way, reads over his list and catches you for a small order. Well, you get rid of F. at closing time, 8 p.m.,-lock the door, to open and read the letters that came during the day, -when, shake at the door-the door rattles; knock -knock. The knock is so bold and loud, you think some of your children are sick, and perhans you are wanted at home. You opon the door, and before; you have time to ask what is wanted, you hear "Good night; $I$ saw a light, and $I$ thought it was a good time to do business. I am selling whisk-holders and Xmas sundries, and would like to sell you a bill of goods." Now you are mad, but you know the man is doing his duty ; 'tis not fair to tell him what in your mind you feol hike; well you ieel mad, and get rid of him after half-an-hour's talk. $10 \mathrm{p} . \mathrm{m}$.-You reach home tired, worn out, and amoyed,-your sales and busigess neglected,--your time consumed by commercial travellers; and if it was only one day-what matter ; but nearly every day. When will it end?

Country Bookselrer.

## TRADE NOTICES.

The Whlard Tract Socirty.Toronto, from whose report we gave an extract in November number, report a very marked increase in the volume of their business the past year. It will be seen from their advertisement elsewhere that the increase over 1884 was over forty-five per cent. A marvellous growth.

Calandars for 1S86. Of calandars there is no end. Insurance companies, almost all of them have these pasteboard or paper indicators-some good, some indifferent, and one or two-well the less said of them the better. A very handsome one is tiat of the Dominion! Railway Advertising Co. In our own line W. Bryce has one with the portraits of two eastern beauties, while Hart $\&$ Co. hand us a neat tastefully coloured one, also a useful desk blotter with calandar and diary combined; this article is a necessity for office use. The most artistic of all is a handsomely designed and delicately coloured card sent us by Rowsell © Hutchinson, "The Pen and the Sword."

We are in receipt each month of "Random's Catalogue of Henry Gray, Cathedral Square, Manchester," and in addition this month his " Uand List on Books of Coins and 'Tradesmens' Tokens." The publisher of the Catalogue ranks high among tho Aittyuarian Booksellers of England, and has nlways on hand something novel in old books and oddities.

JUST IUBLISMED.
(minclinin copyingint Jellilon.

## -

A NEW TEMPERANCE NOVEL.
BYJOSIAH ALLEN'S WIFE.
of thrilling intehest.
OVER : ONE $\therefore$ HUNDRED $\because$ ILLUSTRATIONS.
Beautifully Bound, Square 12mo, \$2.00.
"Josdah Allen's Wife" has always been a shrewd oberver of human nature as it reveais itself in th e bumb of homels. every-day life, and the keen sare sin nud alroit lumour wath which sho lays
 rarels, if ever, been cqualled. The strenge f atule of all Miss Hially's humour, is ats moral - one. The jresent wi sh will treat the "emperance sentiment" in a ncw phace-that of a simi-humerous novel.

The Woman's Journal, Doston:-"The ken sarcann, che rful wit, and cugent arevonents of her bowk have convincedthenisands of 'the fully "f the ir ways; ' for wit can perce where grate counsel tais."
 Wrstinget.n, in pursuit of woman suffrage and ammihilation of the liquor trambe, are intensely interentin!, ! ut there is the ever preenent, thurn of - tarilmg' duth stucking in th- side th tuchts with: lanehter."
The Neso fra, Lancarter, l'a.:-"Undoubtedly one of the truest humonists. Nothing shore o a cast-iron man can resist the exquasite, droll and contayious mirth of her writings."

TRADE SUPPLIED.
AN OUTLINE
STUDY OF MAN,
OR,

## THE BODY \& MIND IN ONE SYSTEM.

With illustrative diagrams and a method for black-
board teaching.

BY MARK HOPKINS, D.D., IL.D.
Author of "Eridenecs ol Christianity," ete.

12 mo, cloth. 309 pages. Price, si.25 net, pont-frec.

This book has been authorized by the Minister oi Education for use in the Normal and Model Schools of Ontario.

WHMMAM IBRIGGXS, Publisher,
$78 \& 80$ KING STREET EAST, TORONTO-
© Joun Bminell, Toronto, also of Euston Road, London, hands us his conplete catalogne (No. 3) of second-hand books, embracing a large variely mainly picked up in Enghand.

Letrs' Diames.-Cassell \& Company will from the commencement of 1886 be the exclusive publishers of "Letts' Diaries," and of the Christmas amual, "Yule Tide."

Fsuy the Cupp Clark Co. we have received the Camadian Almamac for 1886 . $\mathrm{J} \ddagger$ is printed on toned paper, which is somewhat of an improvement. Reliable in all its details it fully meets tho wants of the business man.

James MacDonald, representative of John Walker \& Co., London, is at present in Quebec on his way west.

Willase Bryee, of London, starts for Germany the latter inrt of this month, and when he returns, will remove to 'Toronto, where at 31 Front street west he will dor a jobbing business, carrying the same lines as he has done in London, making a specialty of toys.
W. T. Banken, Trenton, has made an assignment for the bencfit of his creditors. W. J. (iage is trustec of the estate.
J. I. Lippincot, the well known Philadelphian publisher, is dead. He has been in business sinco 1836, assuming mamagement of a business when 18 years of age.

## CORRESPONDENCE.

Alpa. Scott, liarrie.
The holidiay trade fur this year was up to the average ; quite as good as last year.

Cards sold wery well, considering the extra competition, there heing two new bowstores started within the last manth. Moliday stock pretty well cleamed omt.
J. M. Hevens, Mrantiord.

With pleasure I can say my hasiness during December lisis was alucist in per cent. mure than December 1sisi. I have mo sumi zowle left wer. In fact 1 dha not hate enongh to supply demand.

My ewoll cords are all wome. l have a quantity of chang exrds which de, not :emement to much. I icitand it much to. sell woul grouds than cheap truck. The card trade with me (I mean cheap cards) was not as good as I has expected.
J. K. Cismistos, lad.
lean: Sils.- Gur harvest is over, and wo are setthing diown to cur usual steculy trade, whinh is still on the increas.". Trame has lie en musually goond the past year in all bramehes. dialt has lieen having
 mus the Minchester oi cauada. Gur holiday trade was all and more than we looked for. The day before Christums was at rusher. Humireds did not get waited on that came bu lony presents at any price. My trade during tho month was splendid; we

## Spalding's

 BASE BALLS.
## STANDARD



## RUBBER BALLS



## G R TRAVEILLERS ARE NOW ON THE ROAD WITH SAMPIAB OF THE ABOTE.

Manmundiver:h,42 Yonge St., Toronto.
have a good trade for New Year presents, as this is a thoroughly Scotch place. In order to secure readers and other books required for schools at lowest prices, could we not combine and get some one man to ruake all purchases for cash ? - $\$ 1,000$ lots of readers and grosses of arithmetics, grawmars, geographies, dic., and ship them in small lots, say at the beginning of each month, thus saving fivo per cent. on readers and ten per cent on other hooks. We could piay sume one a certain sum for his work, or, let different bouk. sellers undertake the work, as might bo agreed upon. Of course all would have to be done on a cash basis. Also with reference to shool books that are unsaleable in one place and still used in others. Could we not establish some system by which exchango could be made and thereby relieve one another of dead stock? The same might be done with other lines that are slow selling in one place and all O K in others.

## J. A. Nelues, Guelph.

Cash sales for the day before Xmas better than last year; for the weeks before, better than last year; for the month of December, better than last year. Cards sold well, because wo sold them much cheaper than other places. Irade between Christmas and New Year, very guiet.

## T. Claprison, Hamilton.

The Christmas trade was on the whole satisfactory as regards the better class of fancy goods and cards, but pourer than last year in the cheaper lines. have a considerable stock of cards left over. Th. want of sleighing was badly felt.
J. G. Clone, J. Eastwood \& Co., Hamilton.

Trade about the same as last year. Kept no, cards this season. Stock never in better shape.
S. Henry, Kincardine.

Holiday trade has far exceeded my expectations, and if we had sleighing like other seasons our sales would have duubled any other yenr's Ximas sales I lave had in Kincardine.
J. Hendersos \& Co., Fingston.

Holiday trade was never better with us-rery best on record. December, 1885, $2 \bar{z}$ per cent. increase on December, 1854.

Christmas card trade, although grod, was not up to that of 1853, was, however, up to that of l854. Not too much holiday st.rek left over.

## R. J. B., London, Ont.

The Xmas trade hore has been very good; some say the best they ever had. A large auction sale of jowellery drew some oi the cash that way, or it might have been better among the fancy gools. There was considerable cuttiug of prices here this season; two of the laryest booksellers, dic., rmaniy a discount sale. Thinh of "Boys Own" de., being sold at S1.35, net retail, Imas cards had a larger sale than ever; the plain cards and the neat fancy cards beng: in the greatest demand.

The Kinghts oi Labour threatened to $b$,jcott the newsdealers if they continued to sell the Mail. Mr. John Mills told them that his shop was open for the accommodation of the public, and as they wanted the Dfail he would continue to furnish it. Mr. E. A.

## BROWN BROS., Wholesale Stalionepg

MANUFACTUREHS OF

## ACCOUNT BOOKS,

## FINE LEATHER GOODS

## BOOKBINDERS, ETC.,

## 66 \& 68 King St. East, Toronto.

Return thanks to their friends in the Trade for the liberal patronage accorded to them during the past year, and would intimate that they are making full preparation for a good spring trade.
'Their Stock, as usual, will be Full and Complete. Of Imported Siationery Goods they will carry the best that can be produced. Of their , own manufacture of Account Books and Fine Leather and Plush Goods-they canuot be excelled as to stylo, quality and closo prices.

## 

## THE BARBER \& ELLIS CO., Paper Dealers.

NEWS IN STOCK \& MADE TO ORDER.
 Both Supercalendered and aill Finish.

## EINE WRITING $\mathbb{E}$ NOTE PAPERS

m stock in gheat vandery. Envelopes Made for the Million-Prices Right.

## AGCOXAT BGOESS.

Having a Larae Bookhindery, we m.tke these roolsin every style, and in at fint-class mamer.
Stationery in (ireat Variety and Close Prices.

## JOMANX FABER'S LEAD PENCILS

The Finest Gowls in the Market.
Staford's Writine Inks - Unexcellell. Boxmakers' (ioods in Great Yaricty.

## GLAZED SURFACE PAP. RS, STRAW BOARD. BINDERS BOARD, BINDERS' CLOTH, ETC. ETC.

No. 15 JORDAS \& $10,12,1 t$ MELLNDA stS., TORONTO.

Tayler also refuged to bo dictated to, and there the matter rests. No other dealors handle the Mail.

UV Dirydale \& Cu., Montroal.
Our holiday trado never was bettor. Cash sules
 wholo trade far ahead of our expectations.

The cheaper cards sold very well, also a line of hand painted, with mother of pearl mountings, for high priced. The fringe and satin cards are evidently going out.

Wo carry very little holiday stock over. Orders for January, so far, are very oncouraging.

## F. E. Gbafton \& Sons, Montroal.

The best Xmas we have had for years. The day before Xmas, the best wo have had, with one exception. Cards nevor went bettor, especially the better class.
L. E. Rivard, Montroal.

Reports his salo of Christmas cards about 50 per cont. more than last year. Other goods sold well.

## h. Fred. Sharp, St. Mary's.

Business very fair, considering the state of the ronds. My December sales were in advance of those of '84.

Stisathros.-A corrospondent writes that he did not do as good a holiday trade as last year, but states that two new book stores havo been started in the meantime, and nearly every dry-goods house is handling fancy goods; some of them cards also. Good plain cards sold woll. Purchases were light in anticipation of less business. The fact seems to be that whilo tho book stores did less the gross amount of trade must have been up to the mark.

## E. W. Atrwoon, Walkerton.

I regrot to stato that owing to the want of sleighing, the trade from a distance, which wo generally get nt this season, was not obtainable; and although "considering the roads," the Christmas trade was very fair, it was not up to other years. The low priced cards wont off well ; but instend of high priced ones, moro useful articles wore bought. There is considerablo holiday stock left. Wo are still without sleighing, which makes business dull.
Geo. A. Obeid, Wondstock.
The stock left over in general lines is good, and not heavier than usual.

We have found things very good; am told by some in the trade that the better class of goods did not move as well as in former years, but am happy to say persomally we have foumd the holiday trade better than for the past two years, although the weather has been very much azainst business. Cards sold as well as formerly with us: we aro mot carrying over as many as last seasun, and our stock this Christmas was larger in that line. Did not buy many fringe cords, and have no canse to regret it, as I think the day for that class of goods is passed.

In aldition to the alnove we have sory favonrable adviees from Porth (a big boom there), Cobourg, Peterborough, Purt Arthur and other points.

## RARE \& SECOND-HAND

Lodige's Portraits of Illustrious Personages of Great Britain, with Biographical and Histortorical Mamoires of their lives and actions, two hundred and forty Portraits, beautifully engrated on steel. 8 vols. cloth. A nice clean copy $\$ 8.50$. Bohn's Illustrated Library, 1849.

Hone's (William), Table Book. Numerous Illustrations. Imperial, 8 vol. Cloth, $\$ 2.00$ Lon. 1827.

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