

**PAGES
MISSING**

PUBLISHED
EVERY
FRIDAY

CIRCULATES
IN EVERY
PROVINCE

THE CANADIAN GROCER AND GENERAL STOREKEEPER

COLMAN'S MUSTARD



BEST ON EARTH

A Favorite Already

PEEK, FREAN & CO.'S
**FLORENCE
WAFER**

It is only a short time since we commenced the manufacture of this novelty, and it has become a favorite already. This is not altogether surprising, for it is a line which requires very little pushing, and generally sells easily wherever shown. We put up "Florence Wafers" in **three** different flavorings, namely, Raspberry and Lemon (as-sorted) and also **Coffee Flavor**. Don't miss sampling these for they are sure to be a very popular variety, and there's money for you in the handling of them.

Canadian Agent:

Chas. Gyde

St. Francois Xavier St.,

MONTREAL.

Peek, Frean & Co.

LONDON, ENG.

ufacture
Mince
whole-
ers have
have no
Best.

ARINES.

Sauce.

only Genuine Pre-
cleaning Cutlery
s. Canisters.

ON'
POLISH

S, LIMITED

y, Glass and
rs, etc.

n, England.

raig Street

<p>Corn Brooms</p>	<p>BROOMS</p>	<p>"Rose" "Pansy" "Thistle" "Maple Leaf" "Shamrock" "Daisy" "Tulip" and "Good Luck" ...</p> <p>Always reliable and as represented.</p>
<p>STANDARD BRANDS</p>		
<p>"GEM" "WIRE" "SNOW" "GORKER" "HEARTH" "LA BELLE" "BARBERS" "TRAVELLER"</p> <p>Wood, Bone, Nickel, Silver and Flush Handles. Large Variety. Low Prices.</p>		
<p>WHISKS</p>	<p>WHISKS</p>	<p>Corn Whisks</p>
<p>The H. A. Nelson & Sons Co., Limited 59 to 63 St. Peter Street MONTREAL Toronto Sample Room: 68 and 69 Front St. West</p>		



Grocers who sell Heinz Sweet Pickles make permanent customers.

There are 57 varieties of Heinz Pickles and Pure Food Products.

Canadian Agents:

H. P. Eckardt & Co., Toronto. Hudon, Hebert & Co., Montreal.

CAPITAL CITY BUSINESS COLLEGE.

A. M. Grimes, M. A., Principal.

Shorthand, Bookkeeping, Penmanship, Telegraphy, Business Correspondence and Proofreading, Pitman's or Munson's Shorthand, per month, \$4.00, White's Phonography, per month, \$8.00, Telegraphy, per month, \$8.00, Bookkeeping and Business Practice, per course, \$35.00, Bookkeeping and Business Practice, per month, \$5.00, Penmanship, per month, \$3.00; Night School, per month, \$3.00; Private Lessons, each, \$1.00. Address, A. M. GRIMES, Principal, Cor. Bank and Sparks Sts., Ottawa.

BUY

Star Brand

COTTON CLOTHES LINES

— AND —

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers

See that you get them.

"QUEEN CITY" TABLETS

WASHING MADE EASY...

Half the labor in half the time, and no rubbing to wear out the clothes, better and cleaner washing with a soft smooth finish that makes ironing easier, and the articles keep clean and wear longer.

For sale by Grocers, Druggists, and General Stores.

QUEEN CITY OIL COMPANY, Limited

SAMUEL ROGERS, President.

TORONTO, ONT.

Buy Crest Brand Extracts



Noted for their

**Purity
Strength
and Flavor**

THE LONDON COFFEE & SPICE CO.

London, Ont.

Limited

Have you handled



THAT QUEEN OF
HOME DYES

MAYPOLE
SOAP?

The only DYE that washes and dyes at the same time.
The only DYE that does not require different packets for Woolen, Silk,
or Cotton.

Handsome Show Card
on application to A. P. Tippet
& Co., 8 Place Royal, Mon-
treal.



WELL ADVERTISED.
A SPLENDID ARTICLE.
PAYS A GOOD PROFIT.

Lazenby's.

A name familiar to England's Nobility for over 100 years—
"E. Lazenby & Son." Lazenby's Jelly Tablets are made
from absolutely pure materials. The fruit, flower, wine and
spice flavors are Nature's own. Thirteen different varieties—
each one of the very highest quality. "Profitable to use—
profitable to handle."

Jelly
Tablets.

Stephen's
Pickles.

Good, sure profits in handling them, because they always sell
for what they are when you first buy them—they do not lose their
sharp, piquant flavor, because the Stephen's Vinegar they are
pickled in is absolutely pure Malt Vinegar.

ARTHUR P. TIPPET & CO.,

MONTREAL.

*Three Strong Points
Make
The Perfect Whole.*

The most economical woman in the world dislikes to **experiment** in her cooking. If she can save money in no other way she is not going to run chances of spoiling her "baking" and ruining her temper by the use of inferior Flavoring Extracts.

Few women are "a penny wise and a pound foolish," especially when their labor, skill and time are at stake in the kitchen. It pays a grocer to please a woman—the grocer that a woman trusts obtains that woman's permanent trade!

*Jonas'
Flavoring Extracts*

have been on the Canadian market for 30 years, and their sales have increased steadily from year to year. They are absolutely free from adulteration of any sort or nature. They have the true, delicate richness of the fruit, flower or spice which they represent—they have **great strength**. They combine these three strong points and make a perfect whole—they lack absolutely nothing that will win a woman's confidence and induce her to keep on buying them. **Their great strength makes them the most economical extracts that a woman can use.** All flavors and each one is "best."

*Henri Jonas & Co., Manufacturers,
Montreal.*



Two Brands are not all.

For a better and better Cigar business I would suggest that grocers do not confine themselves distinctly to my two brands that have been advertised so extensively, namely: the "Pharaoh," 10-cent cigar and the "Pebble," 5-cent cigar.

It is well to carry an assortment of other brands that I make—the "Pharaoh" and the "Pebble" are simply my leaders to attract your trade. My price list gives in detail a number of brands that it will pay a grocer well to stock up with. Two brands are not all that a grocer should keep. I speak from experience. Write me for fuller information on the subject—it will pay you to do so to-day.

J. Bruce Payne, M'fr.,
Granby, Quebec.

THROWING AWAY advantages offered is just as easy a way of losing money as is selling goods below cost.

When you omit to carry a stock of

CROWN FLAVORING EXTRACTS

you are throwing away both advantages and money—

as they always give your customer perfect satisfaction and you better profit and increased trade. What more do you want? Order now and save your custom and trade.

The Greig Manufacturing Co.

456 St. Paul St., MONTREAL.

EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

Confederation Life Association.

HEAD OFFICE--TORONTO.

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald,
Actuary.

J. K. MACDONALD,
Managing Director

MADE IN CANADA.

The Grocer's Ideal Pickle



"Sterling" brand pickles have become the ideal pickle of the consumer. By attractive and judicious advertising in general newspapers these pickles have become well known in all parts of Canada, and they have measured up to expectations in every case.

An article of merchandise that receives the favor of the buying public becomes the favorite with the trade.

No mistake will be made by any grocer keeping on hand steadily a stock of these pickles—made of the best-grown Canadian vegetables—in Canada's largest pickle factory.

T. A. LYTLE & CO.

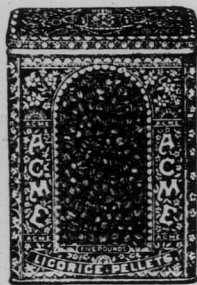
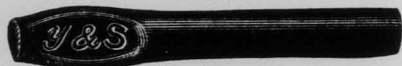
124-128 Richmond St. W., TORONTO, CAN.



THERE'S COMFORT IN A CUP OF GOOD
HOT

COFFEE

THESE COOL MORNINGS. OUR LINES ARE
COMPLETE. IF YOU ARE NOT ON OUR
LIST OF BUYERS IT WILL PAY YOU TO GET
THERE. SEE OUR TRAVELERS.



LICORICE..

We manufacture everything in the Licorice line carried by the Gro-
cery, Drug and Confectionery trades. We might mention—Y. & S. Stick
Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in
cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks;
Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE,
Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to
box; Blow Pipes 200 to box. Write for illustrated catalogue.

Our latest novelties: Corrugated
Y. & S. Stick Licorice, packed 80
sticks in wood box; Manhattan
Wafers, in Pliable Licorice, 2½-
lb. boxes.

YOUNG & SMYLLIE
Established 1845. BROOKLYN, N.Y.

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c.,
½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

"Truth is Mighty"

and it will prevail—we advertise plain, truthful facts
about "Gold Dust" Corn Meal. We guarantee the quality to be as represented—if
you should ever find it otherwise return the Corn Meal and get your money back.

It is clean, **no black specks in it.** The grains are evenly cut. The color is
a bright, golden yellow, because there is very little bran in it. It is not a light,
floury powder, because it is made by the American Process and is **Corn Meal and
nothing more.** "The Corn Meal of highest quality."

"Gold Dust" Corn Meal.

The Tillson Co'y, Limited, Tilsonburg, Ont.

CEYLON and INDIAN

Machine-made

TEAS

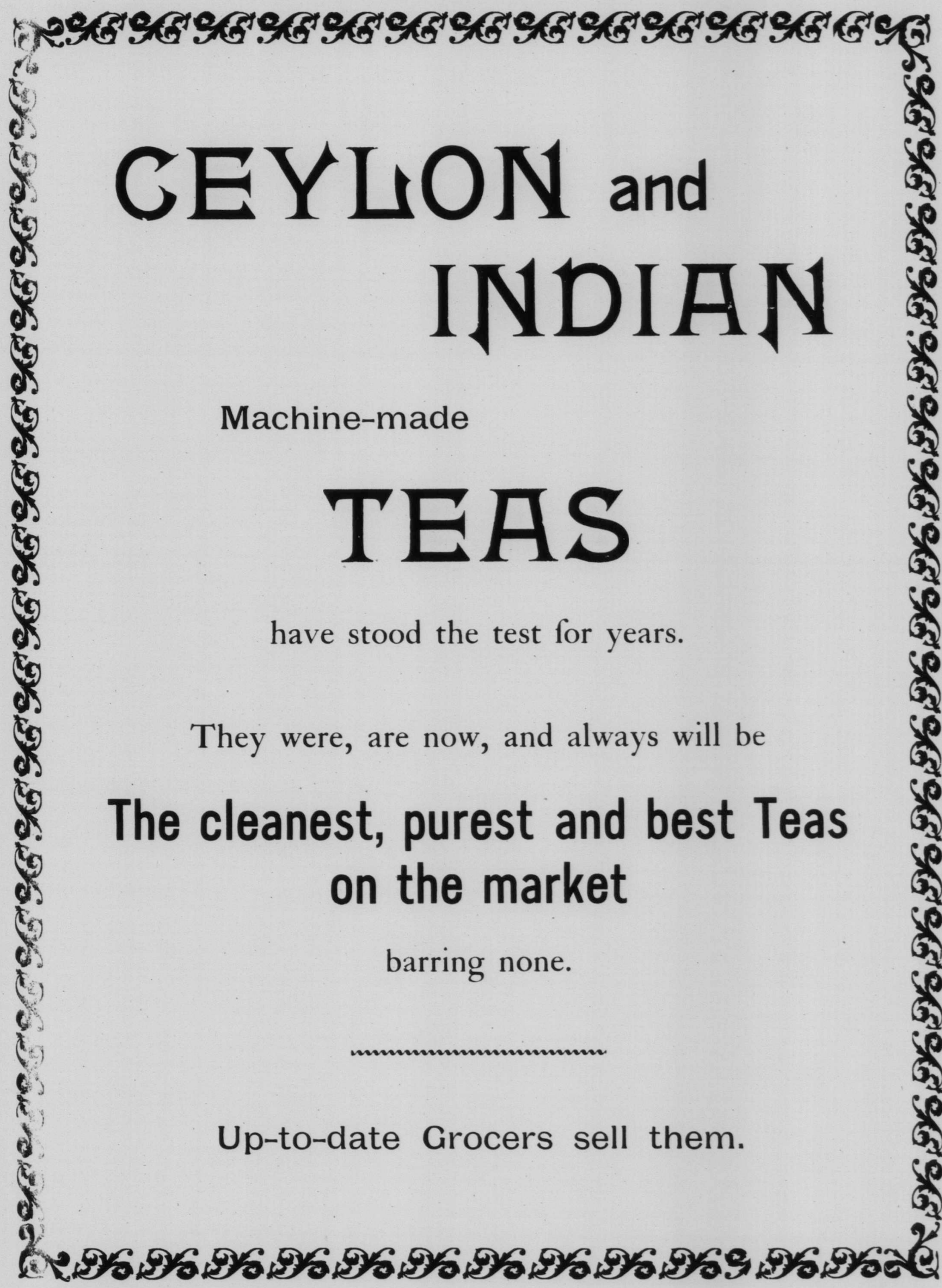
have stood the test for years.

They were, are now, and always will be

**The cleanest, purest and best Teas
on the market**

barring none.

Up-to-date Grocers sell them.



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These brands are a guarantee of the highest grade of Currants grown in Greece.



Specially selected and packed for

W. H. GILLARD & CO., Wholesale Grocers, Tea and Coffee Importers, **Hamilton, Canada**

Machine-made Fancy Biscuits



The founder of this company was the inventor and original manufacturer of **MACHINE-MADE BISCUITS.** We are still to the fore in biscuit-making, and enjoy the distinction of

BISCUIT MAKERS TO H.M. THE QUEEN

Our Royal Warrant is dated May 8, 1841, ten years after the establishment of the business. We are, therefore, the oldest house in the trade.

CARR & CO., Limited, CARLISLE, ENG.

Agents for Canada: **MAGOR & CO., Montreal.**

THE SAUCIEST OF SAUCES.

PATERSON'S

possesses a peculiar vigour, and is more generally used than other **SAUCES.**

Paterson's Worcester Sauce is the best value on the Market.

PREPARED BY—
R. PATERSON & SONS, GLASGOW.
Manufacturers of the celebrated "PATERSON'S CAMP COFFEE ESSENCE," and "PATERSON'S 'EUREKA' PICKLES."
Agents:—
ROSE & LAFLAMME, MONTREAL.

Batty & Co.

ESTABLISHED 1824.

LONDON.

NABOB SAUCE (with illustration of a man in a turban)

RAJAH SAUCE (with illustration of a man in a turban)

OLIVES AND PURE OLIVE OILS.

INDIAN CURRIES AND CHUTNIES

BATTY & CO'S "THE SAUCE" (with illustration of a table with various dishes)

is "THE" Sauce for us.
MAKERS of High Class Pickles, Sauces, Jams, Jellies &c.
LONDON &c.

Makers of High-class

PICKLES OF ALL KINDS.

SAUCES OF ALL KINDS.

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using **THE GROCER** you cover the field.

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FRIDAY

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CIRCULATES
IN EVERY
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CANADIAN GROCER

AND
GENERAL
STOREKEEPER

VOL. XIII.

TORONTO AND MONTREAL, OCTOBER 6, 1899.

NO. 40.

HINTS ON KEEPING CHEESE.

SWISS cheese should be kept in a cool cellar, not exposed to a draught; when cut, cover the same with a salt sack saturated with water and kept moist; in fly time, vinegar is better than salt water. Never let a loaf stand on its edge, as it is apt to break or crack on the inside. Do not lay more than two cheese together, as there is danger of injuring the one underneath. Parties retailing Swiss should keep the part exposed covered with a glass globe; this prevents loss in drying out, and sells better. It is not safe to carry stock longer than three months, as it is apt to get hard and brittle.

SAP SAGO AND PARMESAN

cheese are good one year, and sometimes longer, if a little care is taken to keep them cool and not exposed to insects, light, or draught. It is a very good plan to wrap Sap Sago cheese in tinfoil when exposed for sale, but the best plan is to place them under a glass globe. If neither of these are done, they will crack and break and be worthless in a short time; it is much the same with Parmesan cheese.

ROQUEFORT AND GORGONZOLA.

It is a well-known fact that these cheese are very brittle and break easily, and great care must be taken in handling them. Care must be used in removing them from the packages, and when once removed do not place them more than two high, as the weight of the upper ones cracks those underneath. It is very important to keep these articles, as well as others mentioned, free from draught and as cool as possible, not allowing them to freeze. The best way to retail a Roquefort or Gorgonzola cheese is to take and cut them in quarters and eighths, and wrap each piece in tinfoil and mark the

price on the piece; this can be done at any slack time, and when busy with customers they will not be obliged to wait while you cut, weigh and wrap the cheese. This plan has been tried by many of the largest stores as well as the small ones, and it works admirably. Glass covers should also be used.

CAMEMBERT

should be kept in a cool place; if not very soft, keep them from air; but if soft, they will harden by being exposed; if they become too hard, they will soften by being placed under a glass globe. Do not buy more than a week or ten days' supply, as they do not improve by age. They are received by every French steamer.

LIMBURGER CHEESE.

That made in summer should be used before January 1; the September and October cheese will keep all winter. Keep in a cool cellar, turn the boxes over every two or three weeks. We recommend wrapping in parchment paper, as the foil is heavy and will turn the cheese black in two or three weeks' time. If the cheese are inclined to get too soft, put sticks between the boxes to keep them from heating. Those exposed for sale should be kept under a glass cover.

MUNSTER

cheese is dangerous to keep any length of time. We would recommend not laying in more than four or six weeks' supply. They may be kept a long time by taking them from the box every two or three weeks, and rubbed with the hands until grease appears on the outside. Glass globes are very necessary when exposed on the counter.

HAND KASE

should be left in the original boxes; turn the

boxes every few days, and, when retailing, remove only a few from the box and keep under a glass cover; never get more than two weeks' supply at one time.

NEUFCHATEL AND PHILADELPHIA CREAM keep best exposed to the air; do not cover them, as they are apt to mould. Do not get more than one week's supply, as they are better fresh.

FROMAGE DE BRIE

keep well in the original boxes. If they should get soft, will harden by being exposed to the air by removing the cover from the box and putting them in a cool place. If too hard, can be made soft by putting them under a glass cover. If the wrappers become soiled or moulded, it is well to rewrap them in fresh paper.

DAIRY OR STORE CHEESE.

If bought in bulk, the boxes should be turned over every two or three weeks. When exposed for sale, a glass cover is good to keep it moist and free from dust. Sometimes a little butter spread on the side of the cheese not used keeps the same from wasting and drying.

ENGLISH DAIRY

cheese should be treated the same as store cheese, except that the cheese should be greased occasionally. Greasing will improve them very much, and they will cut better. The older an English cheese becomes the finer it is considered to be, although it will crumble when cut. This is to be expected.

EDAMS

are better in foil; this prevents, to a great extent, drying out; but when not in foil, it is well to grease them occasionally. We have known them and pineapples to keep well all summer by being well oiled and wrapped in brown paper, then placed in paper bags, separate, with insect powder,


RISING SUN
 IN
CAKES
 WELL KNOWN AND RELIABLE.


DURABLE AND ECONOMICAL
 3000 TONS SOLD YEARLY.


SUN PASTE
 STOVE POLISH
 DUSTLESS, LABOR SAVING,
 BEST IN THE WORLD.

SUN PASTE
 STOVE POLISH
 IN TINS
 GUARANTEED TO THE TRADE

The Rising Sun Stove Polish—and—The Sun Paste Stove Polish

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

and hung up in an ice-house or cool cellar. This plan we have known to work well, and the idea was given us by one of the oldest grocers in this city several years ago.

During hot weather most all kinds of cheese should be kept on ice.—Alvah L. Reynolds, in American Grocer.

HISTORY OF THE TEA-DRAFT.

The tea-draft has obtained for centuries, and was not brought into existence to compensate dealers for stray bricks, pieces of lead, and other substances, the use of some of which as make-weight is not unknown even at the present day. Long before the East India Company was given a monopoly, Dutch merchants were in the habit of supplying this market with tea and of accompanying their wares to London, not only to effect sales, but to obtain personal possession of the sums realized. They were obliged to lodge with citizens engaged in trade, and the latter had to guarantee that they were peaceable and respectable, and be responsible for their conduct. Naturally, they lodged with customers, who, as recompense for free lodging and the giving of what was practically bail for their behavior, were allowed a full 1 lb. in addition to any fraction thereof off the weight of each package. In 1721, this continental trade, which was taxed at the rate of 10s. per lb., against 4s. on that imported from the East India Company's territories, was prohibited on the representation of the latter that the duty could be more easily and less expensively got from them than from a number of importers. Although this proposal commended itself to the Government and the company obtained a monopoly, it was not until 1784 that they were allowed to collect the duty and pay it over to the Government. The Dutch having given dealers the 1-lb. draft, the East India Company, who always had the smuggler as a formidable competitor, were obliged to continue the custom.—Planting Opinion, Madras.

WHEAT AND FLOUR IN P.E.I.

THE growing of wheat is becoming an important division of farming in Prince Edward Island, and would doubtless be still greater if facilities for milling were as abundant as desired. The flour mill which has been conducting operations at New Glasgow for the past four years with much success announces its readiness to take all the wheat that can be offered them by Island growers, and Montreal prices will be paid for the same.

There is no more necessary requirement in these Maritime Provinces than an increased number of flour mills. The supply of wheat and the question of freight on it from Western points has ceased to be of as much importance as in the past and it no longer can be advanced as an argument against the increasing of our milling facilities. Home-grown wheat from various farming portions of these Provinces sufficient to keep busy a score of such mills, we believe will be only a matter of time. We, of course, can never hope to grow wheat in such quantities as will permit us to be exporters, but our own requirements are large and increasing, and we have in them alone a capital field for development.

While referring to a topic of interest to Islanders, we note with pleasure the announcement that a line of direct sailings fortnightly between Charlottetown and Liverpool, England, has been practically arranged for. The steamships to be engaged for this purpose are to be large and thoroughly well equipped with all the most modern requirements in the way of cold storage and other requisites in marketing perishable produce. The service was expected to have begun on September 6, and will afford Island shippers an opportunity of putting their cheese, butter, eggs and fruits on the British markets in the quickest possible time and in the best condition, and at freight rates that will be as low as though shipped from Montreal. It

is stated that about six trips will be made, and as the steamers will be in the vicinity of 4,000 tons burden each, they should enable our friends over in the "Garden of the Gulf" to add a nice size figure to the right side of their ledgers this season. A sum of \$7,000 has been voted by the Dominion Government to aid in the good work, and we have every reason to suppose the experiment will prove so successful that it will become a fixture in the commercial life of Prince Edward Island. The saving in freights alone from the source of growth to Montreal in those days of narrow margins means a fair profit, besides there is the further advantage that all delays and repeated handling of shipments are avoided and the goods placed in the most desirable condition as to freshness and quality.—Maritime Merchant.

JOHN H. PARK DEAD.

John H. Park, a prominent figure in Hamilton wholesale grocery circles from 1870 to 1892, died at his home in that city on Wednesday, September 27. The late Mr. Park came from County Donegal, near Londonderry, Ireland, in 1843, when but a year old, with his parents, who settled in Toronto, whence they moved to Hamilton ten years later. Mr. Park began his business career in Hamilton as a clerk with the late G. J. Forster, wholesale grocer, of that city, about 1860, and continued at the business till 1870, when Mr. Forster died. Mr. Park was then admitted into partnership by the firm R. A. Lucas & Co., which then became Lucas, Park & Co. This firm continued under that style until 1892, when Mr. Park retired.

Since his retirement Mr. Park has continued to reside in Hamilton. For the past four or five years he has been troubled with Bright's disease, and for the past year has been confined to his house. He was unmarried.

The demand for lumbering tools and supplies has been very brisk since August, and camps are started much earlier than in former years; a good season is expected as prices are away up and labor very scarce.

Popular
Seller is

SHINON

We have No. 1, 2 and 3, Liquid Metal
No. 21 and 22, Paste Metal
No. 31, - Bar Polish
No. 41, - Silver and Glass

LUCAS, STEELE & BRISTOL, - - HAMILTON.

IN STORE

KUX JOY....

Pound Cartons, Amalias Currants in 36-lb. cases
(packed and cleaned in Greece).

Crosse & Blackwell's New Peels

Lemon, in 1-lb. Cartons. Orange, in 1-lb. Cartons.
Citron, in 1-lb. Cartons. Assorted, in 1-lb. Cartons.
Also in 7-lb. Tin and Wooden Boxes.

FINEST BOSNIA PRUNES—1 Car Just in Store.

JAMES TURNER & CO., - Hamilton.

BUY LIGHT

Don't stock too heavy with Condensed Milk,
but buy in small quantities and buy often.
"Reindeer" brand, always the same, always good.

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expected as
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New Season's Tea

Japan, Ceylon,
Assam and China

We are offering exceptional value in all lines. See our travellers or write us for samples.

T. Kinnear & Co.,

Wholesale Grocers,
49 Front St. East, Toronto.

BY-PRODUCTS OF CORN.

"It is doubtful," says The Chicago Tribune, "if the happy farmer, as he looks out over his acres of splendid corn, realizes how many new uses science has found for the product of his fertile fields. Corn, so long neglected, has within the last few years advanced rapidly in importance, not only as an article of food, but as raw material from which at least 20 manufactured compounds are produced. If the corn crop promises to be the greatest on record, it is also true that the demand for corn will be equally as great. The fluttering green pennons on a thousand western prairies are the signal to all the world that King Corn has come again into his own.

"One of the most important recent developments is the use of corn in the manufacture of smokeless powder. Hundreds of thousands of gallons of disilled spirits, made from corn, have already been used by the great governments in making the new explosive, and until universal disarmament becomes more than a dream, the demand for corn for this purpose must constantly increase. In this view of the case, an increase in standing armies will be of value to the farmer, who may also look at the increased military activity in the far East and in Europe without regret.

"More important still to the farmer is the fact that 20 articles of commerce are produced from corn. Some of these corn products promise to attain wide use, and their manufacture may develop into important new industries. Here is the list of manufactured products for which corn furnishes the raw material:

Mixing glucose	British gum
Crystal glucose	Granulated gum
Grape sugar	Gum paste
Anhydrous grape sugar	Corn oil
Special sugar	Corn oil cake
Pearl starch	Rubber substitute
Powdered starch	Gluten feed
Refined grits	Chop feed
Flourine	Gluten meal
Dextrine	Corn germ.

"Every particle of the grain, including the cob, is manufactured into some useful product. A market is found among refiners of table syrups, brewers, leather manufacturers, fruit preservers, confectioners, druggists, cotton and paper mills, paper-box makers, mucilage and glue-makers, table-oil and lubricating-oil mixtures, shade-cloth manufacturers, paint grinders and manufacturers of fibre. This long list gives an idea of the large number of important industries which are now dependent, to an extent, on the product of Western corn fields.

"Greatest in the promise of future developments is the use of a corn product as a substitute for rubber. This new rubber,

which is made from the waste of ordinary corn, will, it is predicted, soon be used in the manufacture of all rubber goods, and, it is expected, will cheapen the price of those goods 25 per cent. It can be produced, so its inventors claim, for 6c. per lb., and, in connection with an equal quantity of Para rubber, can be used in the production of all classes of rubber articles.

"In addition to the above comparatively new uses for corn, it should not be forgotten that the Indian corn propaganda is doing good work, both in this country and abroad, in demonstrating the great value of corn as a food. It is expected that the exhibit to be made at the Paris Exposition will give a great impetus to its use in Europe."

A despatch from Vancouver, of September 21, states that Kahe Otani, multi-millionaire tea grower, and one of Japan's most prominent merchants, arrived on the Empress of India and left for Philadelphia, where he will represent Japan in the Congress of Commerce which meets on October 10. Otani is chairman of the Yokohama Chamber of Commerce, chairman of the Central Board of Tea Traders' Guild, and a member of the Japanese Government High Council for Agriculture, Commerce and Industry.

Which Would You
Rather Sell?

Cheese that is hard to keep,
that involves a great deal of waste,
that can never be depended on,

OR, the cheese that
everyone likes and wants,—

Imperial Cheese

GREEN RIOS

We have another carload of these popular Coffees arriving this week.

Fine clear bean.

Price away down.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers

TORONTO

STORES IN MODERN JERUSALEM.

By Finley Acker.

TO ascend or descend its narrow streets or alleys, for none are level, and to pass under their low vaulted ceilings, reminds the traveler of subterranean passages or catacombs. The arched vaults or caves lining these alleged streets in the business portion of the city furnish the shops for the trading among the natives. They are usually large enough to allow goods to be piled upon the three sides of the vault, with sufficient room in the centre for the proprietor (who performs all the various functions incident to shop-keeping), and additional space for two, and sometimes three or four, customers; but four is generally the limit. One vault may dispose of dry goods, another notions, another groceries, another fresh meats, another sandals and slippers, another tinware, another wax candles and religious emblems and so on until one or more vaults may be found for the sale of all such articles as are commonly used by the natives.

But Jerusalemites don't believe in encouraging the department store idea. Each little shop has its separate proprietor, and the value of the entire stock of the average store would not equal the amount of a single good-sized sale in many American retail stores.

The Oriental method of trading is unique. The customer asks the price of an article, and the shopkeeper names it, declaring at the same time with the utmost fervor, that never before had he named so low a price. The customer thereupon cautiously offers a fraction of the price named, and calls, with equal fervor, upon a number of the saints in her vocabulary to witness that she will not pay any more. The storekeeper then slightly modifies his former price, but, at the same time, ejaculates a prayer to be forgiven for making such a sacrifice. The customer then makes a slight advance, and calls upon some more of her patron saints to witness that she will absolutely pay no more. And thus they make their adroit

moves back and forth, until a price is finally agreed upon, and both instinctively offer up a secret prayer of thanksgiving for having so satisfactorily outwitted the other. — Chicago Grocer.

SHE WANTED A MAN.

Over in the land of Jersey, says an exchange, there are many truck farmers, most of whom are women, if you will have it so. They are an industrious and penurious class, who sell their produce from house to house in neighboring towns, and are generally known as "country peddlars." The term is purely local and means the farmer who peddles his own growings, though some of them have been known to go to the markets of the city for their goods, and sell them as their own growth. One, whom we have in mind, is a woman, who works hard, is a widow and is on the scout for a husband.

The other day she met a fellow pedlar who struck her as a likely successor to the departed one. So she said to him:

"Me have \$800 in de bank, have got four cows, two horses, ten pigs, five tons of hay, a house and some acres of land. I like your ways, and I wants a man to dig in de ground, carry de swill, milk de cows and peddle de farm stuffs. Would you like me enough to do that?"

The man said:

"If I am to do all that for the sake of being your husband, what is left for you to do?"

"Oh," says she, "I have got 10 children to care for."

"Good heavens!"

And negotiations stopped on the spot. The facts here stated are true, and we can put any "willing worker" in negotiation for the hand of the relict, for the man pedlar told us the story himself.

Those who doubt that there is no chance for some men in this world should read the above facts carefully and ponder thereon.

EARLY CLOSING IN GLASGOW.

There is an early-closing agitation in Glasgow. On Wednesday, September 20, a concert was given by the South Side and District Shopkeepers' and Assistants' Early-Closing Association for the purpose of raising money and giving the public the association's reasons for desiring early closing. As first class talent was provided, the attendance was large, and the programme excellent. During the evening two speakers championed the cause of early closing. They gave the reasons for wishing shorter hours, which are summed up in the following resolution which was put before the meeting and carried unanimously:

That this meeting, being of the opinion that the present shop hours are unnecessarily long, and are injurious to the well-being of all, more especially to the young, therefore resolves to support the present early-closing movement and pledge themselves not to shop after 8 o'clock; and, further, resolves to support the principle of Sir John Lubbock's Shop Hours Bill and that copies of this resolution be sent to the local members of Parliament.

The Bill of Sir John Lubbock, mentioned in the resolution, stated that at the instance of three-fourths of the shopkeepers in a locality all may be compelled to close at a fixed hour. Though this association is not yet backed up by the necessary three-fourths, their supporters are said to be steadily growing in number. Besides swelling their campaign fund, the concert helped to increase public interest and sympathy in the early-closing movement.

FINE QUALITY VALENCIAS.

Now that the market is well supplied with Valencias, remarks a London, Eng., trade paper, the most noticeable feature is the large proportion of really fine fruit, and also its uniformly good condition. Prices have now settled down to what may be considered a reasonable level, and the heavy clearances show that there are not a few buyers who are taking advantage of the excellent value offered and covering a portion of their requirements. A few parcels of fruit rather out of condition have been sold at rather lower rates than previously, but values for good medium and fine qualities are practically unchanged.

MANITOBA MARKETS.

WINNIPEG, October 2, 1899.

WHEAT—The trade throughout the week has been somewhat dull, as the principal shipments by farmers have been on consignment, and the elevators have bought comparatively little. The weather has continued ideal for threshing, and operations in that line are being pushed forward with the greatest vigor. Owing to the crop being perfectly dry and very free from weeds, it is easy to thresh, and better time is being made. Through the southern, southwestern, and middle portions of the Province a large proportion of the threshing is already completed, but in the Dauphin district, Minnedosa district, and northwest of that, and the Northwest Territories it is not much more than well under way. The market for the week has been an advancing one, and to-day at local points there is considerable excitement. As high as 61c. on a standard rate of freight has been paid at several points, and at one or two others 60c. The general market, however, closed as follows: 15c. rate of freight—No. 1 hard, 58c.; No. 2 hard, 55c.; No. 3 hard, 50c.; 16 to 17c. rate of freight—No. 1 hard, 57c.; No. 2 hard, 54c.; No. 3 hard, 49c.; 18 and 19c. rate of freight—No. 1 hard, 56c.; No. 2 hard, 53c.;

No. 3 hard, 48c.; 20 and 21c. rate of freight—No. 1 hard, 55c.; No. 2 hard, 52c., and No. 3 hard, 47c. Present cash price afloat Fort William and for October deliveries No. 1 hard, 71c.; No. 2 hard, 67½c. There is not a sufficient quantity of any lower grade going forward to establish a price. The largest deliveries for the week have been at Southern Manitoba and main line points, between Portage la Prairie and Brandon.

FLOUR—Owing doubtless to the advance in wheat, there has been a sharp rise in flour. The market is very active, exceptionally so even for the time of year. The quotations are: Hungarian patent, \$1.85; Glenora and strong bakers', \$1.65; Manitoba, \$1.45; Algoma, \$1.40; 2nd Manitoba bakers', \$1.20; XXXX, \$1.15; Imperial, \$1.00.

CEREALS—In contrast to flour rolled oats have dropped 5 to 10c. per sack and are quoted at \$1.75 for 80's. This is newly manufactured. Beans have advanced and are scarce as well as dear, the quotation for prime mediums being \$1.40 to \$1.45.

FEED—There is a difference as to the price of bran and shorts. The Ogilvie's give prices unchanged at \$10.50 for bran and \$12.50 for shorts while the Lake of the Woods quote \$1.00 advance on both lines. Feed is in very active demand and the supply is short.

GREEN FRUITS—Oranges are practically out of market for the present, as there are not stocks in the city fit for shipment. Lemons are advancing steadily, and the supply is considered short. Quotations are \$5 to \$5.50, according to quality. So far the supply of fall apples has been abundant, but the quality might have been better. Few, if any, winter apples have arrived, though large shipments are expected during the next two weeks. First-class table fruit is quoted at \$3.50, and good cooking apples at \$3 per bbl. The impression now appears to prevail that the winter supply will be ample, but the quality has not yet been fully tested, though that also is believed to be prime. Pears are growing very scarce, and there will probably not be more than another shipment of Washington fruit. Quotations are \$2.25 to \$2.50. Ontario pears are practically out of the market. Peaches are approaching the finale. Late Washingtons are quoted at \$1.25 per case. Plums, too, are growing short, red and green being practically over. Italian prunes, from Washington, are still abundant and of very fine quality; they are quoted at \$1.15 for the 20-lb. case.

GRAPES—The report comes that there will be very few cars of Ontario grapes for this market from now forward. Heavy shipments came in to-day, and are quoted at:

*Selected Quality.**Full Weight.***CLOVER LEAF****SALMON**DELAFIELD, M^Q GOVERN & CO. NEW YORK.**EVERY CAN GUARANTEED.**

New Season's Fruits

**GET OUR QUOTATIONS
FOR DELIVERY BY
FIRST DIRECT STEAMER
DUE IN A FEW DAYS.**

THE **EBY, BLAIN CO., LIMITED**

WHOLESALE GROCERS,
MANUFACTURERS, IMPORTERS OF TEAS.

TORONTO

Red Rogers, 35c.; Niagara and Concords, 30c. Any future shipments will, in all probability, show an advance in price. Tokay grapes are \$2.50. Malagas are about over for the season. Bananas are in good supply at \$1.75 to \$2, according to bunch. Ontario tomatoes are quoted at 45c., the last stock to arrive being rather green. Cape Cod cranberries have arrived in small quantities, and large shipments are expected on October 15. Present price is \$7.50 to \$8 per bbl.

BUTTER—The market for creamery is very active, but the supply is very inadequate to the demand. The quotations run from 20½ to 22c. factories, this latter figure having been paid for fresh September made at two factories during the last few days. As usual with Manitoba, just when it is most profitable to make butter the cows are running dry. Many of the factories will close this coming week. Dairy butter, in round lots of fresh made, is worth 13 to 15c., Winnipeg. The quantity coming in is small.

CHEESE—The market continues very firm, but, owing to the very high prices, the movement has been very slow. Present quotations, 11½ to 12c. factories.

EGGS—Dealers are offering 17c. Winnipeg for fresh gathered eggs subject to candling. The supply is limited and considerably below the demand.

CURED MEATS—The market is firm and without change in either price or situation. According to expectations the increased price of hams has reduced the consumption considerably.

LIVE HOGS—Live hogs are very scarce and selling for 5c. per lb. weighed off the cars.

SUGARS—The market is normal and the price is unchanged from last week, being 5 3-10c. per lb. for granulated, and bright yellow, 4½ to 4¾c.

CURRENTS—Are slightly higher. New Provincials in barrels are 5¾ to 5½c., and Filiatras 5½ to 5¾c. per lb.

RAISINS—Old Valencias are out of market. New stocks are in and are of fine quality. Finest selected \$2 per box, and lower grades \$1.60 to \$1.65. Old muscates have been advanced 1c. at the Coast, so that it is not likely there will be any heavy sales of them on this market, as the Mediterranean fruit is cheaper.

EVAPORATED AND DRIED FRUITS—First car of prunes was received to-day and the

market is slightly in advance of last year at the opening. The quotations are 5 to 10c., according to size. Apricots are still firm at 16 to 16½c.; peaches, unpeeled, 14 to 15c.; pitted plums, 9 to 9½c.; nectarines, 14c. The market on all Californian evaporated fruits is firm. Though many of the crops are good, the demand is unusually heavy.

CANNED GOODS—New canned vegetables are arriving, and in spite of low quotations from Eastern houses a fair trade is being done, but the market is still so demoralized as to prices that no house will furnish quotations; in fact, it is impossible for them to do so. It is considered that the corner made on corn has brought the price to the limit, and that any further advance will materially reduce consumption.

The Davidson & Hay, Limited, offer new pack canned blueberries at tempting figures.

A car of "Wona" New Orleans molasses has been passed into stock by The Eby, Blain Co., Limited, which they quote at low figures.

The "Ozo" Co., Limited, have appointed R. J. Gallagher their sole agent for Manitoba and Northwest, and he will carry a full stock of their teas in Winnipeg.



A GOOD NAME

is the best possible proof of quality, for the reputation of any article can only be established by maintaining a high standard.

The quality of **Upton's Marmalade, Jams, and Jellies** is, therefore, proved by their wide reputation as pure and wholesome foods.

In 1-lb. Glass Jars
and 7-lb. Wood Palls.

HENRY WRIGHT & CO.,
Canadian Selling Agents, - TORONTO.

Salt is A Staple

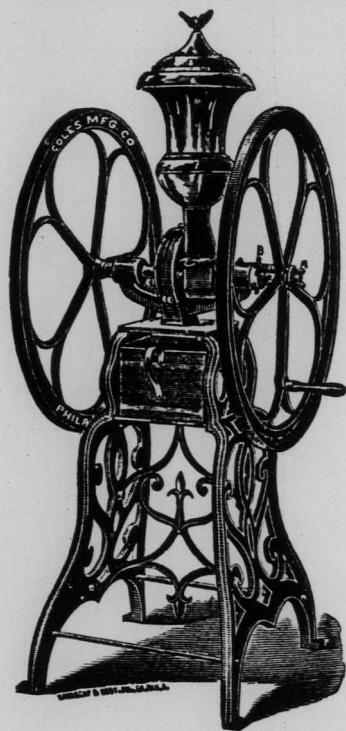
When you sell Salt, please remember that Salt is as staple as Flour. There is nothing luxurious about Salt—it is *an absolute necessity*. The woman who buys it, buys it because she has to have it. If she can't get

Windsor Salt

at your store she goes to your competitor for it, and *she takes some of her other trade along with her*—please remember that!

In a staple article like Salt, a woman doesn't hesitate to buy the best—she gets it when she orders the "Salt of Quality"—clean, white, perfectly crystalized Windsor Salt. Sold by leading wholesalers everywhere.

THE WINDSOR SALT CO., LIMITED
Windsor, Ont.



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No. 18

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.
PHILADELPHIA, PENN'A.

Wool Soap

For Toilet and Bath

Pure, white Wool Soap is an ideal soap for the toilet and bath. It is high grade toilet soap at the laundry soap price.

Swift and Company, Makers, Chicago

Canadian Representatives:

W. T. Strong & Co., London. E. A. Richards & Co., Hamilton.



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**WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER**

BEANS HIGH IN PRICE.

THE new crop of beans is coming on an unusually stiff market. The crop is rather lighter than usual, and is coming on a market which has been cleaned quite bare by United States purchasers. The demand is much greater, as, in addition to the increased inquiry for the supply of lumber camps, a demand has opened from an entirely new quarter. The great hurricane in Porto Rico destroyed, among other things, the large bean crop in that island, so there is a considerable movement in that direction now.

The result of this combination of circumstances has been to cause the market to maintain firmly an advance of 10c. per bushel for both prime and hand-picked beans. The ruling quotations in Toronto to retailers are now \$1.15 to \$1.20 for hand-picked and \$1.05 to \$1.10 for prime beans. Even at these figures the demand from outside sources is so large that there may be a shortage for local consumption.

A despatch from Ridgetown, Ont., states that buyers there are having a merry time

securing beans, and, as a result, the price has been materially advanced, as high as 95c. being paid in many instances. Farmers who have not drawn a load of beans to Ridgetown in ten years are now taking produce there. As a consequence, the shipment of beans from Ridgetown last week for eastern points was perhaps the largest in the history of the town. Steele & Co., Elliott & Co., and Cochrane & Wilson were the principal exporters.

It would be well for merchants who cannot get their supplies of beans locally to look after their purchases early.

SOAPMEN AND THEIR PREMIUMS.

A meeting of soap manufacturers was held in Toronto a few days ago for the special purpose of discussing ways and means of abolishing premiums.

If there is one branch of trade which has carried to an absurd length the premium evil that branch is the soap manufacturers.

Premiums with soap have come to be practically looked upon as being about as essential as water with the use of soap.

The manufacturers have now evidently come to the conclusion that premiums have so watered down their profits that they have become unbearable.

The premium evil, like an aperture in a dyke, can be started by one man, but united action on the part of many is necessary to stop it.

The first soap manufacturer who started premium-giving, whoever he was, was doubtless actuated, like the man who cuts prices, with a desire to undermine the business of his competitor. But premium-giving is something that no one manufacturer can monopolize. And so, one after another, the different soap manufacturers were giving premiums and falling over each other to see who could be the most bountiful in this respect. Now all are in the same boat, and all find the practice does not pay.

The giving of premiums is the very antithesis of sound business practice. It cannot permanently build up a soap or any other business. It may inflate it for a while, but that is all it can do—except burst it.

The only way to build up a permanent business is to make or sell reliable goods, to employ sound business methods, and to advertise wisely and well.

CALIFORNIAN RAISINS IN CANADA.

PRICES for Californian raisins have been fixed by the Raisin Growers' Association. They are, as a rule, higher than those of last year.

On 4-crown loose muscatels the advance is 1½c. per lb., and on 3-crown the appreciation is 2c. per lb. The price of No. 1 seedless is about the same as it was a year ago.

As last, so again this year, a rebate is allowed on sales made on Canadian account. This is in order to allow the Californian shippers to compete in the Canadian market with European raisins.

The rebate is larger than it was last year, now being 1c. per lb., which makes the net advance on 4 and 3-crown raisins on this market ¾ and 1c. per lb. respectively, compared with a year ago.

Even with the rebate, however, it is not likely, judging from conditions as they exist to-day, that many Californian raisins will be sold in Canada this season.

For example, 3-crown fruit would cost the Canadian importer to-day 7½c. per lb. net, and he could not afford to sell at less than 8½c. per lb. Now, selected Valencia raisins are being sold by the wholesale trade at 7c. to arrive, and 3-crown Malaga raisins, to arrive, at 7½c. per lb.

In the face of this, it is obvious that Californian raisins cannot do much.

DRIED FRUITS ON THE SCOTSMAN.

The loss of the Scotsman is likely to cause no small inconvenience to the wholesale grocery trade of Canada for a short time, for she had on board their intermediary shipments of currants and raisins.

The first small shipment of Valencia raisins that came via Liverpool is completely exhausted, while the orders which had been taken to be supplied from the Scotsman's cargo cannot, of course, be filled.

TO BROKERS AND WHOLESALERS.

Quite a number of brokers and wholesalers have sent in their names for the directory which is to be published in the Fall number of THE CANADIAN GROCER, but we are sure there are a great many names which should yet be sent in. We again request those interested to send in their names, as we desire to complete the list within the next few days. No charge whatever is made.

CHEESE GOOD PROPERTY.

THE situation in cheese continues unsettled. Last week, buying at country points having been freely resumed, prices promptly advanced.

This week, exporters at Montreal and elsewhere are again trying to bring about a reaction, but so far have not been successful.

This is easily understood, because factory-men, to use a trade term, are probably sold "closer to the hoop" than they have ever been at this season. Accordingly they are in a strong position to fight the decline, and it is doubtful if exporters will get prices materially lower, as factorymen, with the cold weather and other conditions, need be in no hurry about selling their September and fall make generally.

Statistics certainly are in their favor. On Monday the cable gave the Liverpool stock at 53,800 boxes, or hardly one week's consumption, whereas last year at the same time there were almost 70,000 boxes at Liverpool.

When it is considered that the exports this year are in excess of last year's by 144,000 boxes, it becomes clear that the movement into consumption in Great Britain has been heavier this year than last, despite the fact that prices have averaged 2c. per lb. more than in 1898.

Nor are the stocks in Canada very much heavier, so far as can be ascertained from figures available. Probably the best indication in this respect are the receipts to date at Montreal.

Up to September 30, there were received in Montreal 1,550,000 boxes, against 1,675,000 boxes last year, a decrease of 125,000 this year.

Deducting the exports in each year from the receipts, the balance in Montreal at present is 135,000 boxes, against 365,000 last year, or 230,000 boxes less. These figures are certainly bullish.

CEYLON GREEN TEA IN PACKETS.

The "Salada" Ceylon Tea Co. have recently decided to introduce Ceylon green teas in the United States and Canada, and are putting up those teas in their lead packets. They say they believe that these green teas are destined to take the place of

Japans entirely. Of course, Ceylon black teas have been doing that to some extent, but they think that owing to the quality of the green Ceylons being superior to the Japans, and yet of similar flavor, that the Japan tea-drinker will quickly appreciate them. It is presumed this means another boom for Ceylon teas.

THE POSITION OF PEPPER.

Pepper continues to gather strength in the primary market, in sympathy with the statistical position.

Black pepper is estimated to be from 8,000 to 10,000 tons short of last year.

The pepper market has been gradually advancing since the beginning of 1898, and is now 1½ to 2c. per lb. higher in the primary markets than it was at the beginning of the present year.

As the pepper crop in nearly every producing country is said to be damaged, the future of the market is strong.

ADVANCE IN COLORED COTTONS.

The Dry Goods Review states that there is a stiffening feeling in the Canadian colored cotton market. The colored cotton combination has issued a circular, dated October 3, advancing the price on all awnings, cottonades, tickings, shirtings, galateas, oxfords, eiderdowns, flannelettes and shaker flannelettes from ¼ to ½c. per yard, while the price of blankets has been raised 2 to 10c. per pair.

THE QUEBEC LICENSE LAWS.

The Licensed Victuallers' Association of Montreal, is agitating for better license laws.

The desire, in brief, is to secure either a revision of the present Quebec Provincial License Act, or, if possible, the adoption of an entirely new one.

Whether or not we are opposed to the trade which the members of the Licensed Victuallers' Association carry on, no fair-minded man will deny that the laws on our statute books must be just and not unjust.

Upon this premise then we think the Licensed Victuallers' Association have every reason to make the appeal they are now making.

The license laws of the Province of

Quebec are not only out of date, but they are so tangled up with other laws as to be a positive nuisance, while to interpret some of their provisions is past the understanding of even a "Philadelphia lawyer."

COCHIN GINGER DEARER.

Cochin ginger has advanced 2s. during the past week. The cause of the advance is drought in India, where the crop is said to be almost a total failure. The Cochin crop itself was some time ago reported to be badly damaged. Should latter advices confirm the report regarding the crop in India a further and a sharp advance is looked for.

Ginger has been gradually advancing for some time on the strength of rumors of short crops, and the market to-day is decidedly strong.

New crop ginger is not due till January and March.

PRICE OF GRANULATED SUGAR.

There is a disagreement this week between the two Montreal refiners as to the selling price on granulated sugar.

The St. Lawrence Refinery last week reduced the base price to \$4.60, and, up to this writing, The Canada Refinery has not made any alteration from the old basis of \$4.65.

The jobbers, however, are now filling orders at the minimum price, viz., \$4.60.

SYMPATHY FOR MR. ROBINSON.

THE CANADIAN GROCER extends its sincere sympathy to Mr. Alfred Robinson, general-manager of the Canadian business of Lever Bros., manufacturers of "Sunlight" soap, in the terrible and irreparable loss which he has sustained in the drowning of his wife and daughter, passengers on the ill-fated Scotsman, wrecked two weeks ago on Belle Isle.

We can assure Mr. Robinson that the regret which the grocery trade of Canada shares with other classes, at the disastrous results of the wreck of the steamer, is the greater on account of the loss which he himself has experienced.

THANKSGIVING DAY OCTOBER 19

The Dominion Government has fixed Thursday, October 19, as a day of thanksgiving. This is a change from holding the holiday late in November, and the business men of the country will doubtless appreciate it.

DEMAND FOR BLACK TEAS.

HERE have been some interesting developments in Montreal this week in relation to black teas of all sorts, but especially Ceylons and Indias, in which an absolute scarcity of certain grades exists.

Montreal brokers who had orders this week for the teas mentioned could not fill them, except at a material advance. In one case, an Ontario firm had to raise their bids $3\frac{1}{2}$ c. per lb. before they could close their purchase, and shortly after the seller bewailed the fact, as he could have made more money.

The scarcity appears to be chiefly in teas worth from 17 to 19c., and it is interesting to note, as showing the increased cost this year, that the same grade of goods were obtainable this time last fall from 12 to 14c.

Advices on China Congous are strong. These also have an upward tendency, and cables state that the Russians are expected to take a third of the entire crop.

In Japans the same strength does not exist, and business in them continues dull.

LOOSE TEA VS. PACKET.

Editor GROCER.—In your edition of September 19, a teaman claims as an argument in favor of the use of packet teas "that there is no cutting in prices." This may apply to his locality, but it certainly does not in the Maritime Provinces; in fact, it is just the reverse.

That is the one great objection the grocer has to package teas. There is sure to be some dealer in about every town to begin cutting prices on standard goods; and it is no theory, but a fact, that the prices of many of the most popular and best-selling packet teas are being cut till there is no profit left. The tea pedlar also does sell the packet teas, and finds no difficulty in getting them, and naturally cuts the price. This cannot be done in bulk goods. Of course, the poorer class, who cannot afford good living, want cheap teas, and the packet seller has to handle them, as well as those who sell in bulk, but there always are, and will be, plenty who will demand good teas and are willing to pay for them.

The statement of "a large handler of tea" that the wholesale dealer dare not buy the best drawing teas, but only those of good style; also that in selling bulk teas "his responsibility ceased as soon as he sold it the retailer," shows that his tea business is not done honestly; also that he has very poor salesmen. But it does not follow that all bulk tea handlers must be dishonest.

And his statement gives the retailer credit for very little intelligence. The average grocer will admit that he knows nothing about tea. He leaves it to the people he buys of to suit his trade. And the permanently-successful tea house is the one which tries to do so; also to please the grocer in all ways, and I am sure a canvass of the retailers would give a verdict against packet teas.

Of course, Ceylons and Indias have come to stay, as they are the best values, and the grocer wants to buy them blended, but not in packets. It costs the consumer 2 to 3c. per lb. extra for the cost of packing. If this were added instead to the quality of the tea, is it not plain that the trade would receive that much more for their money?

A. H. GARDNER.

Moncton, N.B., September 30.

HINTS TO BUYERS.

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

W H. Gillard & Co. are in receipt of first shipments of Malaga fruits, comprising choice clusters, black baskets, London layers, etc., which show exceptional quality.

First arrival of new currants are selling freely with The Eby, Blain Co., Limited.

Laporte, Martin & Cie. are booking orders for dried fruits to arrive during this month. See their ad.

The Eby, Blain Co., Limited, offer special values in green Rio and Maracaibo coffees.

Shredded wheat biscuit, in cases and half-cases, are having a ready sale with W. H. Gillard & Co.

T. B. Escott & Co. are offering Californian prunes, all sizes, to arrive shortly. A carload is now in transit.

A full line of Upton's jams, jellies and marmalade is in store with the Eby, Blain Co., Limited.

Simcoe and Kidder tomato catsups, pint tins, are quoted at close prices by The Eby, Blain Co., Limited.

Direct shipments of new pack French mushrooms are to hand this week for The Davidson & Hay, Limited.

L. Chaput, Fils & Cie. wish to say, that although they lost a shipment of dried fruit on the Scotsman, they are still able to fill all orders.

The Davidson & Hay, Limited, call attention to their offerings in green Rico, a carload of which they are taking into stock this week.

T. B. Escott & Co. write: "Two carloads of new pack salmon have just arrived, among the first of this year's pack that has reached this city from the Coast. We shall

be able to ship 'Maple Leaf' brand to customers promptly from this time forward."

A complete stock of imported and domestic pickles in bottles and bulk is offered for prompt shipment by the Eby, Blain Co., Limited.

T. Kinneer & Co. are in receipt of shipments of Crosse & Blackwell's lemon, orange and citron peels; also Corsican citron peels.

"Lekko," which the manufacturers state cleans everything in the household, is finding a rapid sale with the customers of W. H. Gillard & Co.

A full carload of "Grand Mogul" tea was shipped from London to Winnipeg this week. The trade for "Grand Mogul" goods is increasing in the Prairie Province.

"We have just received a consignment of 'Princess Louise' Japan teas," write Laporte, Martin & Cie. "It is the finest tea grocers can buy, and retails at 25c., and with a good profit."

T. B. Escott & Co. have purchased five carloads of currants at the lowest point in the market, which they are offering to sell for future delivery at close prices, and will be glad to furnish quotations to intending buyers.

SELF-MEASURING OIL TANKS FOR GROCERS.

THE CANADIAN GROCER takes pleasure in calling the attention of its readers to a new advertiser in its columns this week: The firm of S. F. Bowser & Company, manufacturers of the celebrated Bowser three-measure self-measuring oil tank, which is shown in our display columns elsewhere in this issue.

These tanks come highly recommended, and it would seem appear at a very opportune time, inasmuch as a recent change in the law permits of the delivery of oil to merchants in bulk by the oil companies which renders the possession of an oil tank of some sort, by the merchant, almost imperative.

The Bowser self-measuring tank, as its name indicates, is an automatic measuring apparatus and requires no measures or funnels for its operation, the tank measuring and delivering into the customer's vessel one of three distinct quantities, viz, a gallon, half-gallon or quart, at each stroke of the pump. Many different styles of these outfits are furnished, and they possess such advantages in the way of accuracy, economy, handiness and cleanliness, as must recommend them to every up-to-date and progressive handler of oils in the Dominion.

The local address of Bowser & Co. is P.O. Box 564, Toronto. A post card request to this address will bring full detailed information.

The Aim of the

"SALADA"

CEYLON TEA

Corporation has always been to give such quality as would demand public support. Our success is unparalleled in the history of the world's tea trade. "Nothing like aiming high."

WESTERN Incorporated 1851.
ASSURANCE COMPANY

Fire and Marine

Capital, subscribed \$2,000,000.00
Capital - - - 1,000,000.00
Assets, over - - 2,340,000.00
Annual Income - 2,290,000.00

Head Office: **TORONTO, ONT.**

Hon. Geo. A. Cox, President. J. J. Kenny, Vice-President.
C. C. Foster, Secretary.

Seeded Raisins

Freshly done after you send in your order.
Quality guaranteed second to none.
Write for quotations to

The Acme Fruit Cleaning Co.
128 Queen Street, **MONTREAL.**

THE COWAN RAMSAY CO., LIMITED
IMPORTERS OF TEAS

RED CROSS TEA

in lead packets, and

CLUBHOUSE

in 2 lb. Cartons, 50 and 100-lb. Tins.

These brands are registered, and the quality guaranteed by us.

SEE OUR

BANNER

WASHBOARD

for the best 25 cent line made.

WALTER WOODS & CO.
HAMILTON

HORSE HAIR.

Have you any? We buy it

GEO. ROSSITER & SONS

10-14 Pape Avenue **TORONTO**



HORSE-SHOE SALMON

Is packed ON'Y from the finest

Fraser River Sockeye Salmon.

For twenty years the leading brand on the Canadian Market.

It pays to buy the best.

For Sale by all Wholesale Grocers throughout the Dominion.

VISITORS TO THE LONDON, TORONTO, OTTAWA GREAT FAIRS

Pronounced

GRAND MOGUL

Ceylon Tea

the height of EXCELLENCE, in PURITY, FLAVOR and STRENGTH.

T. B. ESCOTT & CO., Wholesale Grocers, Importers and Manufacturers. **London, Ont., and Colombo, Ceylon**

AGENCIES: **TORONTO, MONTREAL, WINNIPEG.**

MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

TORONTO, October 5, 1899.

GROCERIES.

THE chief feature of the wholesale grocery trade this week is the decline of 5c. per 100 lb. in the price of granulated sugar. Yellow sugars are unchanged. The wholesale grocery trade, generally speaking, is good, there being a nice sorting up business doing. Canned goods are quiet, but the tone of the market is even firmer than it was a week ago, although no actual change in prices has taken place. Deliveries of tomatoes and corn are being made this week. Coffees are meeting with a fair demand. The demand for teas continues to improve. A fairly good trade is being done in syrups and molasses. The market is bare of Valencia raisins. Prices on new season's Californian raisins have been received. They are $\frac{3}{4}$ to 1c. per lb. higher than last year. Wholesalers are now quoting Californian prunes to arrive.

CANNED GOODS.

The frosts of Friday and Saturday last have, in some districts at any rate, put a stop to the packing of tomatoes. And as the season closed earlier than expected, the tone of the market is naturally firmer, although no actual change in price has taken place. Only a few wholesalers are quoting, and those that are ask 80 to 85c. per dozen. In regard to corn, the situation is also strong, the factories, as a rule, apparently not being able to fill more than 60 per cent. of their orders. Some of them are reported to have paid large sums of money to buyers on account of not being able to complete orders. Wholesalers are quoting 95c. to \$1, and as high as 95c. is being asked by packers who have any corn to offer.

Canned salmon, new season's pack, is being delivered this week, but very few new orders are being taken. There is a little uncertainty as to the future of the market, although advices from Great Britain state that the market there will be cleaned up by

the time the new pack comes to hand. Local wholesalers are still quoting \$1.35 to \$1.40 for Fraser river fish; \$1.25 to \$1.30 for northern fish, and \$1.05 to \$1.10 for cohoes.

COFFEES.

Local demand continues fairly good. The primary markets continue strong. Cable advices this week estimated the receipts of coffee for October at 450,000 bags at Rio, and 800,000 bags at Santos.

SUGARS.

As intimated last week, the reduction of 5c. per lb. in granulated sugar by the St. Lawrence refinery has led to a similar reduction by the other refineries. And, on Monday, a similar reduction was made by the wholesale guild. The price for Montreal granulated sugars at Toronto is now \$4.70, and for Acadia \$4.65 per 100 lb. Yellows and powdered sugars are unchanged.

The outside raw sugar markets have experienced further declines during the week, but, according to last reports, the beet

See pages 29 and 30 for
Toronto, Montreal, St. John,
and Winnipeg prices current.

market in Europe had taken a slight turn for the better. In the United States the refined market is still much unsettled on account of the cutting of prices by the refineries. As far as the statistical position is concerned the conditions are still favorable. Acadia sugars are scarce on the local market, that refinery having oversold.

SYRUPS AND MOLASSES.

Wholesalers report the continuance of a good demand for syrups and molasses. There is a fair import demand for New Orleans molasses for fall delivery. The market keeps strong.

SPICES.

Cochin ginger has advanced about 2s. during the past week. Nutmegs are 1 to $1\frac{1}{2}$ c. per lb. higher in the primary markets. Mail advices from the most reliable sources state that the Zanzibar and Pemba clove crops will be small this year. Pepper is firm and advancing.

NUTS.

According to cable advices from Smyrna, the final outturn of figs is estimated at 35,000 camel loads, against 40,000 camel loads

earlier in the season. This is less than half an average crop. As the crop is unusually early, it is expected that packing in Smyrna will stop sooner than in previous years.

TEAS.

The position of the tea market continues strong. A cable from Colombo, Ceylon, on Tuesday, stated that shippers would only be able to ship one-half the quantity of cheap tea on orders placed in July, and that it was doubtful if the market would admit of any more tea being shipped which would cost under $7\frac{1}{2}$ d. Toronto for the lowest grades. As this means net cash, it would be equivalent to a little over 15c. per lb. The market for Indian Ceylon teas of low and medium grades is now fully $\frac{3}{4}$ d. up from the lowest point. There is a good inquiry for Indian and Ceylon low-grade teas, but buyers have not yet got their ideas up to the price which holders are asking. There is practically no low-grade teas on spot. The market for Japan teas is strong, but there is not a great deal doing from first hands. Wholesalers report continued improvement in the demand on retail account.

Gow, Wilson & Stanton, in their tea report, under date of London, September 22, say: "During the last week or two decidedly more confidence has been shown by buyers in the future of the market. They have, in consequence, operated more freely, resulting in a brisk demand for all grade.

FOREIGN DRIED FRUITS.

CURRENTS—There were some currants on the Scotsman, now ashore on Belle Isle, and because of their non-arrival, some inconvenience has been occasioned. The direct shipment, however, ought to be here in another week. Fine Filiatras, to arrive by direct steamer, are being quoted at $5\frac{1}{2}$ c. per lb. and Vostizzas at 6 to $6\frac{1}{2}$ c. per lb.

VALENCIA RAISINS—The local market is completely bare of Valencia raisins, and it is likely to remain so until the arrival, possibly next week, of the first direct shipment. Had not the Scotsman gone ashore with an intermediary shipment for this market the trade would have felt comfortable until the direct shipment arrived. Now they do not. A cable on Monday quoted prices 1s. per cwt. higher. Quite a number of orders have been taken for shipment by direct steamer, for fruit arriving, on which the following prices are quoted: Fine off stalk, $5\frac{1}{2}$ to 6c.; selects, $6\frac{1}{4}$ to $6\frac{1}{2}$ c.; layers, 7 to $7\frac{1}{4}$ c. per lb.

SULTANA RAISINS—Are scarce on the

Every housekeeper knows the name of the **ONLY** soap that will give her clothes a snowy-white finish without injuring them, and make her work light and easy.

THE NAME OF THAT SOAP IS

SURPRISE SOAP

and you are surely handling it.

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Henry Wright & Co., 51 Colborne St.
WINNIPEG: E. W. Ashley.
VANCOUVER: 430 Cordova St.
ST. JOHN'S, NEWFOUNDLAND.

Manufactured by
THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N. B.

spot, arrivals so far being of small quantities, owing to the extreme high prices which ruled at the opening of the season. Prices now, however, are much more moderate, and some good orders have recently been taken for importation. The wholesalers have also taken a good many orders for future delivery at from 10 to 12½c. per lb., according to quality.

MALAGA RAISINS—Wholesalers are quoting 3-crown Malaga raisins to arrive at 7½c. per lb.

CALIFORNIA PRUNES—As noted in our editorial columns the Growers' Association have fixed the price of new seasons raisins. The prices are 1¼ to 2c. per lb. above those of last year, but a rebate of 1c. on exports to Canada makes the price on 4-crown ¾c. per lb. higher than last year and 1c. per lb. higher on 3-crown. Seedless raisins are quoted about the same as last year.

PRUNES—Bosnia prunes, 100 size, are this week cabled to cost 5¼c. per lb. laid down, shipment via New York. At this figure it is probable some business will be done. An advance of 1s. per cwt. is reported in the larger sizes of Bosnia prunes. The local wholesale trade is offering to arrive Santa Clara prunes in 50-lb. boxes at the following figures: 40-50's, 10c. per lb.; 50-60's, 9c.; 60-70's, 7½c.; 70-80's, 7c.; 80-90's, 6½c.; 90-100's, 6 to 6¼c. Choice northern prunes are quoted ¼c. per lb. less.

GREEN FRUITS.

A car of Jamaica oranges was received this week, and more are expected in the next few days. There is a good demand for them. The price paid for those which arrived ranged from \$7.50 to \$8 per bbl.

Maori lemons are still offering at \$6.50 to \$7. and a fair movement is reported. There is an excellent demand for bananas at from \$1 to \$1.50 per bunch. There is still a great lot of grapes coming in. The demand keeps excellent, especially for better qualities. Prices are well maintained at 15 to 20c. for 10-lb. baskets, and 25 to 30c. for the large baskets. Winter pears are offering in good quantities, but earlier varieties are done. A fair supply of peaches is offering. The quality of offerings varies greatly, hence the range of prices is large as ever, sales being made at all the way from 35 to 75c. per basket. The feeling regarding winter apples is easier, and it looks as though many who paid top figures in the orchards are likely to lose money. There is no change in the price on the local market, though sweet potatoes are also easier, showing a decline of 25c. this week. Cranberries are starting to move at last week's price, \$8 per bbl.

COUNTRY PRODUCE.

EGGS—The market shows a strengthening disposition. For strictly fresh eggs as high as 16c. is being paid locally, showing a rise of 1c. There is not as large a supply as there has been, and, as the demand keeps active, prices are likely to be well maintained. Held eggs are worth 12½ to 14c. Dealers are still paying about 13c. at country points.

BEANS—The market is decidedly stiff, showing an all-around advance of 10c. The causes of the rise are heavy purchases in Western Ontario by United States buyers; the destruction of the Porto Rican crop by the hurricane, and the comparatively light crop. Hand-picked beans are now selling

at \$1.15 to \$1.25, and prime at \$1.05 to \$1.10.

HONEY—Conditions are unchanged, prices keeping high on account of the scarcity. The demand keeps good. We quote: Clover extracted, 9 to 10c. per lb., according to package; Clover comb No. 1, \$2 per doz.; No. 2, \$1.65 per doz.; No. 3, \$1.50 per doz.

EVAPORATED APPLES—Prices are well maintained. The movement to date has been very light, as both the supply and demand are limited. We quote 8½c. per lb. in a jobbing way.

VEGETABLES—Cauliflowers are 25c. per doz. cheaper the price now being 75c. to \$1 per doz. There is a good demand for all vegetables, especially pickling onions, which are not arriving in sufficient quantities to supply the demand. We quote: Cabbage, 50 to 75c. per doz.; red cabbage, 30 to 50c. per doz.; cauliflowers, 75c. to \$1

CONSIGNMENTS

Receive our prompt attention, consequently you get quick results.

POULTRY AND HONEY.

The demand is good—send along at once—or write us.

BUTTER AND EGGS

are all right—our demand keeps brisk.

T. H. SMITH & CO.

Wholesale Commission Merchants,

70 COLBORNE STREET.

Reference, Imperial Bank of Canada, Yonge St.

Corona Golden Figs

are choice eating and cooking Figs. Put up in **1-LB. CAKES**—each wrapped and packed in special Caddies, containing 4-doz. cakes.

Cost you 7½c. and sell from 10c. to 15c. scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value (\$3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

W. B. BAYLEY & CO., Ontario Agents, 59-63 Front St. East, TORONTO

Pearl Snaps.

A barrel of Fancy, Sweet Biscuits to retail at 25c. Crisp, tender, and delicious. Perfect for picnics, unequalled for general use.

Put up in moisture-proof barrel package.

Biscuit Manufacturers

J. McLAUCHLAN & SONS,

OWEN SOUND.

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CANADIAN

Manufacturers and Shippers who are not represented in

WINNIPEG

Will do well to correspond with me.

E. NICHOLSON

124 Princess Street, Winnipeg, Man

Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882.

16 years' experience.

**POULTRY, HONEY,
BUTTER, EGGS,
and DRIED APPLES.**

Consignments Solicited.
Prompt Returns.

The Wm. Ryan Co.,

... Limited.

70 and 72 Front St. E., Toronto.

POULTRY

Consign
your
poultry
to

For quick sales. For prompt returns.

J. H. Skeans & Co.

Wholesale Commission

88 Front East, ... TORONTO

Clemes Bros.

51 Front St. East

TORONTO.

**Fruit Commission
Merchants.**

per doz.; celery, 40 to 75c. per doz.; parsley, 10 to 15c. per doz.; pickling cucumbers, 20 to 40c. per hundred; muskmelons, 30 to 50c. per doz.; native watermelons, 50 to 75c.; onions, 60 to 75c. per bush.; green beans, 30 to 50c. per basket; fall apples, \$1.75 to \$2 per bbl.; squash, 75c. to \$1 per doz.; vegetable marrow, 40 to 60c. per doz.

BUTTER AND CHEESE.

BUTTER—Receipts of all grades of butter are lighter this season of the year, the decreased production being due probably to farmers sending their milk to cheese factories. The quality of much of the dairy coming in is so inferior that a decline of 1c. brings the price of second grades to 15 to 16c. Choice dairy tubs are unchanged at 18c., and dairy prints at 18½ to 19c. Creamery is worth 21 to 22c. for tubs and boxes and 22 to 23c. for prints.

CHEESE—A steady feeling has been maintained this week both locally and at country boards. At country boards 11¾c. is the ruling price, and, though a few salesmen have held for 12c., nearly all have sold at the price stated. On the local market, the ruling jobbing figures are 11½c. for early makes and 12c. for late makes.

PROVISIONS.

It is expected that next week will witness the first arrival of dressed hogs for pork-packing purposes. As high as \$6.15 has been paid for choice weights on the local market this week, but the market is not likely to open much above \$6, and the range is likely to be from \$5.75 to \$6. In the meantime, provisions have been showing a weakening tendency, and declines of ½ to 1c. are noted in long clear bacon, breakfast bacon, hams, and backs. Lard, also, is ¼c. cheaper. Long clear is now selling at 7½ to 8c.; breakfast bacon and backs, at 11 to 11½c.; rolls, at 11½ to 12c. Lard is quoted at 6½c. in tierces, 6¾ to 7c. in tubs, and 7 to 7¼c. in pails. Packers claim that, with dressed hogs at \$6, there will be little profit in curing meats to sell at ruling prices.

FISH AND OYSTERS.

There are no whitefish offering. The trout coming in are larger in size than usual. Some excellent Seattle salmon are offering at 13 to 15c. per lb. Oysters continue scarce, and are likely to be so until the end of next week, at the least. Prices are un-

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B.

Etc., Etc.

Wholesale trade only.

SMOKED MEATS

QUALITY COUNTS.

The **MAPLE LEAF** Brand combines all the qualities demanded by the highest class trade.

There is nothing better. If you are not already a customer of ours a sample order will convince you.

D. GUNN, BROTHERS & CO.

Pork Packers and Commission Merchants

76-78-80 Front St. E. - - TORONTO

Curers of the **MAPLE LEAF** Brand Smoked Meats and Pure Lard.

Established 1892.

Rutherford, Marshall & Co.

68 Front Street East, Toronto.

Exporters of

POULTRY

**BUTTER, CHEESE,
EGGS, HONEY, DRIED
AND GREEN APPLES.**

We buy outright, or receive on consignment, all kinds of Produce. Correspondence solicited. References—Mercantile agencies or Canadian Bank of Commerce.

In Baking Powder

THREE STANDARDS ARE:

WHITE SWAN

1-lb. Tin, 25c.

ROYAL CANADIAN

1-lb. Tin, 15c.

QUEEN'S FAVORITE

1-lb. Tin, 10c.

Supplied through the trade.

SMITH & SCOTT, Mfrs.

TORONTO

COWAN'S

Hygienic Cocoa

Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO

G.F. & J. GALT PACKERS OF THE BLUE RIBBON TEAS

42 SCOTT ST. TORONTO. CELEBRATED

altered throughout. We quote as follows: Trout, 7 to 7½c.; whitefish, 9c.; pickerel, 7½c.; herrings, 4c.; halibut, 12½c.; Seattle salmon, 13 to 15c.; steak cod, 7c.; haddock, 5c.; finnan haddies, 7½ to 8c.; cod in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.; ciscoes, \$1.25 per basket. Oysters, Booth's standards, \$1.35; selects, \$1.75; other brands, \$1.25 per gal.

GRAIN. FLOUR. BREAKFAST FOODS

GRAIN—The wheat market keeps steady at 68 to 69c. for red and white outside. Deliveries are large. The deliveries on the local market are also heavy, wheat, peas and oats all coming in well. Prices are firm with an advance of ½ to 1½c. in rye, and 1c. in barley, and a decline of 1 to 1½c. in oats. We quote this market as follows: Wheat, white and red, 69½ to 70c.; goose, 74½ to 75c.; peas, 62c.; oats, 30 to 31c.; barley, 44 to 46c.; rye, 53½c.; No. 1 hard Manitoba wheat keeps firm at 78c. Toronto and West.

FLOUR—There is no change. The movement is good. Prices are firm. We quote: Manitoba patents, \$3.90; Manitoba strong bakers', \$3.60; Ontario patents, \$3.70; straight roller, \$3.35, Toronto freights.

BREAKFAST FOODS—Standard oatmeal and rolled oats are 10c. cheaper. The demand for all foods is steadily increasing. We quote: Standard oatmeal and rolled oats, \$3.40 in bags and \$3.50 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$4; pot barley, \$4.

HIDES. SKINS AND WOOL.

HIDES—An advance of ¼c. is noted in cured hides. Otherwise prices are unchanged, though firm. Deliveries are good. We quote: Cowhides, No. 1, 8½c.; No. 2, 7½c.; No. 3, 6¼c. Steer hides are worth ½c. more. Cured hides are worth 9¼c.

SKINS—Sheep and lambskins are 10c. dearer this week. No other change is noted. We quote: No. 1 veal, 8-lb. and up, 9c. per lb.; No. 2, 7c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheep and lambskins are selling at 70c.

WOOL—Advances of 1c. in clothing wool and ½ to 1c. in combing fleece is noted. The demand keeps large and the movement is increasing. We quote: Clothing wool, 17c.; combing fleece, 15c.; unwashed, 9 to 10c.

SEEDS.

The competition of buyers has sent the price of alsike up 50c., so now \$4.50 to

\$6.50 is noted. Timothy, on the other hand, is decidedly weak, showing a decline of 25c. Good to choice machine threshed timothy is now being bought at 75c. to \$1, though 25c. more is paid for extra fancy samples.

SALT.

No change to note. A good business is being done. We quote at Toronto: Canadian salt, carload lots, \$1 per bbl., and 65c. per sack of 200 lb.; less than carload lots, \$1.05 per bbl., and 70c. per sack. At the wells, we quote f.o.b. barrels, 70c.; sacks of 200 lb., 45c. English coarse salt 47 to 49c. Toronto per sack of 154 lb.

MARKET NOTES.

Beans are 10c. per bushel higher.

Valencia raisins are cabled 1s. dearer.

Low grade India and Ceylon teas are firmer.

Ginger, cloves and spices have again advanced.

Strictly fresh eggs are worth 16c., an advance of 1c.

Bosnia prunes of the larger sizes are quoted 1s. dearer.

Standard oatmeal and rolled oats are 10c. cheaper, both in bags and barrels.

Clothing wool has advanced 1c., and combing fleece is ½ to 1½c. dearer.

Alsike clover seed has advanced 50c., and timothy has declined 25c. this week.

Jamaica oranges are in at \$7.50 to \$8 per bbl. Sweet potatoes are selling at \$2.75 to \$3, a decline of 25c.

Prices have been fixed on Californian raisins. They are ¾ to 1c. per lb. dearer than last year to the Canadian trade.

Lard is ¼c. cheaper. Long clear bacon, breakfast bacon, hams and backs have declined ½ to 1c. per lb. Pork-packers expect to start operations next week, with dressed hogs selling at \$5.75 to \$6.

QUÉBEC MARKETS.

MONTREAL, October 5, 1899.

GROCERIES.

THE grocery market has exhibited a seasonable degree of activity during the past week. Sugar is 5c. per 100 lb. lower for granulated. Syrups and molasses are unchanged. Ontario buyers have been contracting freely for Valencia raisins for importation by the second direct steamer, but local importers are still backward purchasers. Prediction of a sharp advance in corn has been the

most interesting fact in relation to canned goods. Rice is steady to firm, and coffee has been rather easier in tone. Spices are steady, and an upward disposition is reported in Congou teas.

SUGARS.

There is some disparity between the asking prices of the two refineries, one of them having marked down its figure on granulated, but the other has not, up to this writing followed suit. The jobbers have, however, reduced their prices 5c. per 100 lb. on granulated, which is now quoted at \$4.60. Yellows are unchanged at \$3.75 to \$4.40. The latest London cables this week state that the raw market is somewhat firmer for beet, with present month quoted at 9s. 5¼d., and next month at 9s. 6d. Cane ruled dull, and without demand, with Java quoted at 11s. 7½d., and fair refining, 10s. 9d. In New York, raw has been easy and inactive, fair refining, 3 13-16c., and centrifugal 96 test, 4 5-16c.

SYRUPS.

There is no improvement in this market, and prices are nominally quoted at 1¼ to 2¼c. per lb. at the factory.

MOLASSES.

Business in molasses in a wholesale way is quiet, and the market furnishes no new feature in this respect. The jobbing trade in Barbadoes stock is fair, and prices are steady at 35c. in carload lots, and 36c. in single puncheons.

DRIED FRUITS.

There has been more activity in dried fruits during the past week owing to the fact that quite an active demand sprang up from Ontario buyers, and some large orders were cabled for Valencia raisins and filled on the basis quoted in this column last week, and for shipment via second direct steamer from Denia. The demand from

FLEISCHMANN'S
VEGETABLE
COMPRESSED YEAST
HAS NO EQUAL.

Evaporated and Dried Apples

Highest cash prices paid. Offers and correspondence invited. Largest dealers.
Michael Doyle & Co., Rochester, N.Y., U.S.A.

The rapidly increasing
demand for

“OZO”
CEYLON TEA JAPAN

proves that the grocers find it a
good seller, and the consumer
gets satisfaction.

Write

The “OZO” Co., Limited,
SOLD IN PACKAGES. **MONTREAL**

THREE MERITS
OF



FIRST, THE QUALITY IS REGULAR.—Not only best, but “regular.” Please note. This is as important as excellence. Good Tea of regular quality which does not vary is a delightful beverage and it can always be relied on.

SECOND, THE DESCRIPTIONS ARE TRUE.—There is as much variety in Tea as in Wine. Every lady who buys Tea desires to know the truth about her purchases. Full reliance can be placed on the description of the various qualities in their Price List.

THIRD, THE PRICES ARE POPULAR.—A fair price for a good article is a wise principle. Unfair prices, whether too high or too low, mean robbery. The prices of **TOWER TEA** are based on the cost of production and distribution. Therefore these prices are popular.

CANADIAN REPRESENTATIVE - -

H. B. HUNGERFORD,

318, 320, 322 St. Paul Street, MONTREAL.

local buyers has continued slow, and few orders have been booked. Since the decline last noted values at primary points have ruled steady, as follows: Layers, 6¼c.; selected, 5¾c.; fine off-stalk, 5c., and off-stalk, 4½c., laid down at Montreal.

Demand for currants is slow, and little activity is anticipated until the first steamer arrives, on which there is said to be a considerable stock on consignment.

CANNED GOODS.

Reports here are to the effect that the crop of corn will be so short that it is difficult to quote prices, and a sharp advance is anticipated. Tomatoes on spot are selling at 75c. per doz.; marrowfat peas, 72½c., and early Junes, 77½c. Trading has been noted in beans at 77½c.

RICE.

The rice market is without material change. Demand is fully up to the average for the season, and prices are strong, with an upward tendency, in sympathy with foreign advices.

COFFEES.

Business in coffees continues quiet, the demand being only for small lots, and while prices show no actual change the tone is easy.

SPICES.

A more active business is noted in spices,

and prices all around are firm this week. We quote: Nutmegs, 35 to 60c. per lb., as to size; mace, 45 to 50c. per lb., as to quality, and pimento, 8c.

TEAS.

There has been a stronger feeling in Congous owing to foreign advices, which state that demand from Russia has been exceptionally active. This market is lower than New York, London or China, in consequence buyers will have to advance their ideas, to some extent, in order to fill their wants. Several bids have been made during the past few days for large quantities of such teas, which are afloat and to arrive, but they were all refused, as the teas had already been sold, or are held at higher prices. The demand here is good for Congous at a price, but they are not to be had, and importers state that as long as old teas are offering on the market buyers will not pay the advance in prices asked for new crop goods. Pingsuey, Young Hyson and pea leaf teas are scarce here, there being none to be had in the market. Some sales of Pingsuey gunpowders have taken place at 12½ to 18c., and Japans at 12 to 16c.

GREEN FRUITS.

There has been a fair volume of trade in green fruits this week, the only striking feature being the increased receipts of fall apples, which are easier at \$1.65 to \$2.50,

as to grade. Winter apples are held from \$3 to \$3.25. Canadian peaches have been off in quality, and prices have a wide range, of 40 to 70c. per basket. Canadian pears have met a good demand at 25 to 60c. per basket, and \$3.50 to \$9 per bbl. On account of the heavy rains the receipts of grapes have been light, but heavier supplies are expected next week. Sales this week range as follows: Blue, 1½ to 2c.; Niagara, 1¼ to 2¼c.; Rogers, 2 to 2½c.; Delaware, 3 to 3½c. The market is oversupplied with bananas, and, as there is very little demand for them, buyers have prices in their favor at 75c. to \$1.40 per bunch, as to grade. Californian fruits have been very scarce, while the demand for them is in excess of the supplies; prices have been well maintained all around, as follows: Peaches, \$1.35 to \$1.50; pears, \$2.75 to \$3; plums, \$1.75 to \$2.50. There are very few oranges selling, on account of the large quantity of other fruits offering. Jamaicas, repacked, command \$8 per bbl., but in original packages \$7 to \$7.50 is asked. There is very little sale for new lemons on account of the cold and miserable weather; prices range between \$4 to \$4.50 per box. Sweet potatoes are in fair demand at \$2.50 to \$3 per bbl. Cranberries are in light receipt, and command \$6.25 to \$7 per bbl.

SEASONABLE GOODS.**PICKLING SPICE.**

Carefully cleaned and properly mixed, giving to your Pickles and Chow Chows a delicious flavor. Prices and samples on application.

COFFEES.

We are offering good values in

**RIO, SANTOS,
MARACAIBO,
JAVA and JAMAICA** } **COFFEES**

AND ARE ALWAYS PLEASED TO QUOTE PRICES.

S. H. EWING & SONS, 96 King St., Montreal.

COUNTRY PRODUCE.

EGGS—The demand from local buyers for fresh stock was good and a fairly active trade was done at firm prices. We quote: Choice candled stock, 18c.; straight lots, 15 to 15½c.; No. 2, 12 to 13c., and culls, 9 to 10c. per dozen.

MAPLE PRODUCT—There was a little more inquiry for maple syrup to-day, owing, no doubt, to the cooler weather and sales were made at steady prices. We quote: Syrup, in small tins, 60 to 65c., and sugar, 7¼ to 8c. per lb.

HONEY—A fair trade was reported in honey and values are maintained. White clover comb is quoted at 12c. and extracted at 9c.; and buckwheat at 8c. per lb.

BEANS—There is considerable inquiry for choice hand-picked beans, of which the offerings in this market are limited; in consequence, prices rule firm. Choice hand-picked are quoted at \$1.05 to \$1.15 and primes at 95c. to \$1.

GAME—The receipts of partridges were fair, for which the demand was good and sales were made readily at 60 to 65c. for firsts and at 30 to 35c. for seconds.

POTATOES—There was no change in potatoes to note. The demand is fair at 40c. per bag in round lots, and at 50c. in a small way.

ASHES—The market for ashes continues quiet and featureless. We quote: First sorts, \$3.75 to \$3.85; seconds do., \$3.65, and first pearls, \$5 to \$5.10 per 100 lb.

FLOUR AND GRAIN.

FLOUR—An active demand was experienced for flour to-day from both foreign and local buyers, and some large sales were made on the latter account, including one lot of 4,000 sacks of Manitoba grades. The tone of the market is very firm, in sympathy with the strong wheat markets, and values are maintained with an upward tendency. We quote: Winter wheat patents, \$3.50 to \$3.90; straight rollers, \$3.25 to \$3.35; in bags, \$1.55 to \$1.65; Manitoba patents, \$3.90 to \$4.20, and strong bakers', \$3.60 to \$3.70.

GRAIN—The demand from foreign buyers for Manitoba wheat was good to-day, and considerable business was done in this line at the advance in prices, but the inquiries for coarse grains were limited, and bids for such were generally out of line. There was a good demand from local exporters for Manitoba wheat in the Winnipeg market, and some fair-sized lots of No. 1 hard were purchased early in the day at 71c. afloat Fort William, but prices closed ½ to 1c. per bushel higher than the above figure. The local market for coarse grains was

somewhat quieter to day, but the undertone was firm and values were fully maintained. Peas were quoted at 70 to 70½c.; rye at 62½c.; No. 1 barley at 51½c.; No. 2 ditto at 49½c.; feed ditto at 45c.; oats at 31c., and buckwheat at 49 to 50c. afloat.

OATMEAL—There was nothing new in the situation of the meal market. Demand for rolled oats is slow at \$3.50 per barrel and at \$1.70 per bag.

FEED—In feed the feeling is very firm, owing to the continued good demand and small offerings. Manitoba bran is selling at \$15 to \$15.50, and shorts at \$17 to \$17.50 per ton, including bags. Ontario bran in bulk is quoted at \$15 per ton, and shorts at \$17 to \$18.

HAY—Receipts of baled hay are not large, but supplies are ample to fill all requirements and prices rule steady. Choice No. 1, \$8 to \$8.50; No. 2, \$6 to \$6.50, and clover, at \$5.50 to \$6 per ton on track.

PROVISIONS.

There is no change to note in any line, the tone of the market being fairly steady. The demand just now is chiefly for small lots; in consequence, trade is of a jobbing character. We quote: Canadian short cut mess pork, \$16; short cut back, \$15.50; selected heavy short cut boneless mess, \$16.50; and heavy long cut mess,

1899**NEW SEASON TEAS.****1899**

Direct Importations from CEYLON, INDIA and JAPAN.

QUALITY the highest in Strength and Flavor. Samples sent on application.

We are also Agents for the leading Package Tea of the present age—

ARMEDA TEA

**BLACK
BLACK AND GREEN MIXED
JAPAN**

In 1 or ½-lb. Sealed Packages,
Retail Price—

25c., 30c., 40c., 50. and 60c. per lb.

The demand for ARMEDA TEA is increasing rapidly. Why? **ARMEDA TEA HAS THE FLAVOR.**

Remember we also sell Macdonald's Tobaccos—Prince of Wales, 8s or 16s, costs 63c. per lb., and Brier, 8s, costs 61c. per lb.

57 Front St. E., Toronto.

A. H. CANNING & CO.

\$15 per barrel. Pure Canadian lard in pails, 7 to 7 1/4 c. per lb.; and compound refined, 5 to 5 1/4 c. per lb. Hams 12c. to 13 1/2 c., and bacon 11 1/2 to 12 1/2 c. per lb.

CHEESE AND BUTTER.

CHEESE—There has been still another shift in the situation of the cheese market, demand falling off, and exporters here are now trying to work the market down, but, so far, with scant success. Western cheese were nominal between traders at 11 3/4 to 11 7/8 c., and Eastern makes, 11 1/4 to 11 1/2 c. The cable was 56s. for colored, and 54s. 6d. for white cheese. The stock of cheese in Liverpool was cabled Monday at 53,800 boxes, against 65,672 the same day last year.

BUTTER—The strong tone is maintained, but trading was rather quiet to-day. Finest creamery ranges from 24 to 24 1/2 c., with seconds, 22 1/2 to 23c. Western dairy is scarce and firm at 17 1/2 to 18c. Jobbing parcels call for an advance of 1/2 c. on these figures. Stock of butter at Liverpool was 19,200 kegs.

MONTREAL NOTES.

Heavy receipts of fall apples have caused a decline in prices.

Exporters are again trying to manipulate cheese prices downwards.

Ontario buyers have contracted freely for Valencia raisins for importation by the second direct steamer from Denia.


NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., October 5, 1899.

THERE is an active business, and the outlook is most encouraging. In many lines prices are very firm, and some show sharp advances. In this particular may be mentioned such lines as beans, canned corn and tomatoes, plate beef and Californian raisins. Interest in winter export business was quite stirred up by the backwardness of the Government in making such arrangements with the C.P.R. as were necessary for the continuance of the export business from here. The fact that the Government's facilities for export shipments via I.C.R. would not be completed in time for business this season added to the dismay. A temporary arrangement has been made, and it is expected this winter will see larger shipments than any of the previous successful seasons. In spices, firm figures rule, the advance in pepper being most noticed.

OILS—As noted in our late reports the firmness of the oil market has resulted in a further advance, and from the present outlook further higher prices would not be a surprise. Crude oil is ruling very high, while burning oil responds to the higher tone of the market quicker, it being the line at present in demand, and at any time more easily effected. Lubricating oil also tends higher. Paint oils, though not affected by the crude oil market, are high. There have been fair receipts during the week of cod oil.

Very Satisfactory  **Is the universal opinion of buyers who have taken our word and purchased**
CLARK'S PORK AND BEANS.
Plain or With Tomato.

If you drink whisky, drink it good.

DEWAR'S WHISKY

IS Good Whisky !!!

Hugh Walker & Son

Consignments carefully handled.

The Following Brands
Manufactured by
The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO

OLD CHUM.

SEAL OF NORTH CAROLINA.

OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

ATHLETE.

DERBY

Toronto Salt Works
TORONTO, ONT.

Write us for **SALT** of any kind.

Also **SALTPETRE**, car lots or less.

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.

SELL . . .

GOOD WILL SOAP.

35% profit at six for a quarter.

Vanluven & Co., Napanee, Ont.

Wholesale Fruit and Commission Merchants

GUELPH, ONT.

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E PRICES.

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c. per lb.
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SALT—The stock of Liverpool coarse salt is getting quite small, and there is none afloat for here except some via Boston. There is a good demand and prices are quoted about 5c. higher. Prices are likely to remain up till the regular winter freight boats from Liverpool and Manchester begin to come here. In Canadian salt there is a good demand at even figures. We quote: Liverpool coarse, 45 to 50c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—Dealers have advanced corn, and those who sold to arrive are missing a nice profit. As many packers are short in deliveries, they are even so badly off as to be in doubt if they can fill orders. The outlook for tomatoes is almost equally as firm. Peas are firm, but not as much a feature as the other lines. Peaches are rather higher and are bound to advance. Stocks here are light. Salmon are very firmly held, and tend higher. Cohoes are more freely offered than ever before. This is owing to the high figures of the better grades. First arrivals are about all sold. In haddies, bloaters, and other lines of canned fish, except sardines, there are firm figures quoted. Meats are rather higher, but the demand is more quiet. There is quite a range in price between packers.

GREEN FRUITS—Business is active. New Brunswick apples are about out of the market. Nova Scotian fruit is coming to hand very freely, and is of good quality. Gravensteins have the demand, and fair prices are obtained. Little is being done in oranges. Dominicas are poor, and even Jamaicas are not desirable. Lemons have but a fair sale. In these, there is also little really good fruit coming to hand. There is fair sale for bananas at even figures. Pears are about done, though there are still fair receipts from Nova Scotia, also of eastern Bartletts. Quite a few Nova Scotian peaches are seen. They are only fair fruit. A few Ontarios are still received. Ontario grapes are received freely, but prices hold quite firm, so that the sale is not as large as usual. In Californian fruit, the only line left is Tokay grapes. Malaga grapes are slow. In cranberries, both Cape Cods and natives are offered. Prices this year are quite low. Crabapples are a drug.

DRIED FRUITS—It looks as if there would be no Californian raisins imported this season. Prices were received this week and were a great surprise. They are just about double the price of three years ago. In 2-crown fruit there is even more difference, as this year there is but half a cent between the three grades. Inside of two years 4-crown fruit was sold here at half what they are now offered. Three-crown fruit

will cost more than two cents higher than Valencia layers. This will throw the demand upon them. There is also likely to be a sale for Malaga loose muscatels, which can be landed over a cent below Californian. Market is bare of Californian. A month or two ago there were quite a few held, but holders, to their sorrow, let them go. The trade are disappointed. They like the Californian fruit, and cannot understand the reason for the present high prices. They cannot see how the association can hold the present price. It will kill the export trade and will enable Valencians and other European raisins to be imported into their own market to advantage. A rebate of one cent to Canadian buyers has been named. Grades below standard will not be offered for thirty days; perhaps not then. The spot stock of raisins is limited to a few new Valencias, which are firmly held. In peels, prices rule even. Stocks are largely to hand. In currants, dealers are not importing largely, but are depending on the New York market. The direct offering of seeded did not prove as attractive to the trade as was expected. Owing to a few old evaporated still held, buyers are backward. Packers are quite high in their ideas, and this affects sales. A few cars for later shipment have been placed. Dried are lower. Prunes do not have much attention. Apricots are again too high to be much of a favorite with the trade. Peaches are not favorites. In onions, market is now supplied with Canadian; prices keep high; stock is good.

DAIRY PRODUCE—Eggs show considerable range in price, but good stock is higher and in good demand. In butter, there is quite a firm feeling, particularly in regard to good stock. Choice butter is hard to get. In cheese, there is but a quiet business, and, while western prices have turned firmer, the local market is rather dull. The local consumption is small.

SUGAR—The report that American sugars would not be offered here any longer has not proved correct, as they are offered here almost daily. It is difficult to buy futures, and, while prices are easy, rather firmer figures would not surprise the trade. It only needs for the trouble between the American refineries to be arranged to have that competition withdrawn. There is a fair trade doing.

MOLASSES—The market is quite a firm one. Quite a quantity has been shipped from here to Quebec. Were it not for New Orleans, and other grades offered from American points, higher prices would rule, and as it is dealers are not willing to shade figures and look for still higher prices. The New Orleans, being in small packages, is much appreciated by the trade. Two grades at least are offered. There is as yet no inquiry for syrup.

FISH—Stocks are very light, and except in smoked herring and floaters there is active demand, and while improved receipts are expected it is not thought there will be any change in prices for some little time. Pickled herring are most needed. The market may almost be said to be bare and this is the season of demand. Very few Nova Scotian herring are being received; a few passed through from Yarmouth for the West during the week. Both dry cod and pollock are scarce, and the present high

prices are firmly held. Boneless fish is active and some of particularly good quality is being put up. Smoked herring are easy. There are practically no fresh fish and salmon finnan haddie are scarce. We quote: Large and medium dry cod, \$3.75 to \$4.00; small, \$2.50; pickled shad, \$3.50 to \$4.00; as to quality; haddies, 4½c. per lb.; smoked herring, 6 to 9c.; fresh haddock and cod, 2½c.; boneless fish, 4 to 5c.; pollock, \$2 to \$2.10 per 100; pickled herring, \$1.70 to \$1.75 per half bbl.; bloaters, 60c.

PROVISIONS—In this line the upward tendency is also noticed. While barreled pork has been advanced the chief change is in beef. Stocks held are not large. Lard is also moving up. A fair quantity is held. Smoked meats feel the general movement. There is also an improved sale.

FLOUR, FEED AND MEAL—Flour is quite firmly held, though particularly in Manitoba a rather easier feeling is expected, still, with the general high prices and a thought of war to help the market, lower figures for the present cannot be counted on. Oats are fairly firm, but oatmeal seems at the moment a little easier. Beans have been one of the surprises of the week. Some Western houses speak of an advance of almost 50c. from the price at which sales were made quite late in August. Beans have been so much of a drag that the trade feel as if these prices cannot hold. But, as we noted last week, there would, at least, seem to be an end of the very low figures. Our trade were caught quite short. Barley and peas are firmer. Feed is still scarce and high. Little new hay has yet been received. Rather better prices rule. We quote: Manitoba flour, \$4.50 to \$4.70; best Ontario, \$3.85 to \$4.00; medium, \$3.60 to \$3.75; oatmeal, \$3.80 to \$3.90; cornmeal, \$2.15 to \$2.20; middlings, \$2.1 to \$2.2; oats, 35 to 38c.; hand-picked beans, \$1.25 to \$1.30; prime, \$1.15 to \$1.20; yellow-eye beans, \$1.90 to \$2.; split peas, \$4.10 to \$4.15; round, \$3.25 to \$3.40; pot barley, \$4.10 to \$4.15; hay, \$7 to \$7.50; timothy seed, American, \$1.50.

ST. JOHN NOTES.

Geo. E. Barbour is home from a well-earned holiday, and, while he did not get a moose, his friends are pleased to note what is more important, namely, that he is much improved in health.

Bowman & Angevine have received a shipment of Nicholson & Brock's mince meat.

THE GROCER was pleased to receive a call this week from Lawrence J. Levy, representing Boeckh Bros. & Company, of Toronto. Mr. Levy is not only after business, but bound to get it.

"Red Cross" granulated soap, manufactured by The St. Croix Soap Manufacturing Co., is one of the favorite washing powders here. The difficulty they find is to supply the demand. T. Collins & Co. have a shipment just to hand.

W. Frank Hatheway is offering some very nice New Orleans molasses in small packages, just received, to the trade.

J. C. Bowman, representing The Laidlaw Packing and Provision Co., Limited, Montreal, is having a splendid trade in canned meats.

Our Goods are Refined in

Crystal Spring Water . . .

and are unequalled for PURITY
and WHITENESS.

WE INVITE
COMPARISON

The **Brantford Starch Co., Limited**
BRANTFORD, ONT.

COFFEE

	Montreal, Quebec.	Toronto.	St. John, Halifax.	Manitoba and B.C.
Green—				
Mocha	24	23	28	25 30
Old Government Java	27	22	30	24 25
Rio	10	7½	12	8¾ 9½
Santos		8	12	
Plantation Ceylon	29	26	30	29 31
Porto Rico		22	25	24 28
Guatemala		22	25	24 26
Jamaica	18	15	20	18 22
Maracaibo	13	13	16	13 15

NUTS

Brazil	12	13	12½	13	12	12½
Valencia shelled almonds	28	30	28	30		
Tarragona almonds	12	15	12	14	11	12
Peanuts (roasted)	6¾	9½	9	10	9	10
" (green)	5½	8	7	9		
Cocoanuts, per sack	3 00		3 75	3 50	4 00	
" per doz.	12	12	60	60	70	
Grenoble walnuts		12	13	12	13	
Marbot walnuts				9	10	
Bordeaux walnuts				9	10	
Sicily filberts		7¾	8½	9	8	10
Naples filberts	10	11	10	11	10	11
Pecans	10	11	10	11	11	12
Shelled Walnuts		25	25	28		

RICE, SAGO, TAPIOCA, MACARONI

Rice—Standard B.	3 25	3 35	3¾	3¾	3 25	3 40	4½	4¼
Patna, per lb.			4¾	5	5	6		
Japan			5¾	6	5	6		5
Imperial Seda			4¾	5½	4	5		
Extra Burmah			4¾	4¾	4	5		
Java, extra			6	6½	6	7		
Sago	3¾	4½	4	4¾	5	6	5	
Tapioca	3¾	4½	4¾	5	5	6	5	
Macaroni, dom'ic, per lb., bulk				7½				
" imp'd, 1-lb. pkg., French				9	10			
" " " Italian				11	12½			

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	1 85	2 25	1 85	2 00	2 00	2 50
Sal soda, per bbl.	70	75	70	80	85	90		1¾
Sal Soda, per keg	95	1 00	95	1 00	95	1 00		
Granulated Sal Soda, per lb.			1					

SPICES

Pepper, black, ground, in kegs,								
pails, boxes	13	15	12	14	14	15		15
in 5-lb. cans	14	17	14	15	15	16		
" whole	11	12	11	13	12	13		15
Pepper, white, ground, in kegs,								
pails, boxes	20	23	18	24	24	26		35
" 5-lb. cans	20	23	20	26	20	22		
" whole	19	25	19	25	20	22		
Ginger, Jamaica	19	25	18	25	20	25		
Cloves, whole	12	30	14	35	18	20		
Pure mixed spice	25	30	25	30	25	30		
Cassia	20	40	20	40	18	20		25
Cream tartar, French		25	24	25	20	22		
" best		28	25	30	25	30		
Allspice	13	17	13	16	16	18		20

PETROLEUM

	Montreal, Quebec.	Toronto.	St. John, Halifax.	Manitoba and B.C.
Canadian	12	12	15½	16
Sarnia water white	12	13	16½	17
Carbon safety		17		17¾
American water white	17	17½	18	19
Pratt's Astral	18	19		19¾

TEAS

Black—						
Congou—Half-chests Kaisow,						
Morning, Paking	12½	60	12	60	11	40
Caddies Paking, Kaisow	17	40	18	50	15	40
Indian—Darjeelings	35	55	35	55	30	50
Assam Pekoes	20	40	20	40	18	40
Pekoe Souchong	18	25	18	25	17	24
Ceylon—Broken Pekoes	35	42	35	42	34	40
Pekoes	20	30	20	30	20	30
Pekoe Souchong	17½	40	17	35	17	35
China Greens—						
Gunpowder—Cases, extra first	42	50	42	50		
Half-chests, ordinary firsts	22	28	22	28		
Young Hyson—Cases, sifted						
extra firsts	42	50	42	50		
Cases, small leaf, firsts	35	40	35	40		
Half-chests, ordinary firsts	22	28	22	28		
Half-chests, seconds	17	19	17	19		
" thirds	15	17	15	17		
" common	13	14	13	14		
Pingsueys—						
Young Hyson—½-chests, firsts	28	32	28	32	30	40
" seconds	16	19	16	19		
Half-boxes, firsts	28	32	28	32		
" seconds	16	19	16	19		
Japan—						
½-chests, finest May pickings	38	40	38	40		
Choice	32	36	32	36		
Finest	28	30	28	30		
Fine	25	27	25	27		
Good Medium	22	24	22	24		
Medium	19	20	19	20		
Good common	16	18	16	18		
Common	13	15	13½	15		
Nagasaki, ½-chests Pekoe	16	22	16	22		
" Oolong	14	15	14	15		
" Gunpowder	16	19	16	19		
" Siftings	7½	11	7½	11		

WOODENWARE

Pails, No. 1, 2-hoop		1 55		1 55
" " 3-hoop		1 70		1 70
" half grained		1 40		1 40
" quarter, jam		90	1 08	90
" candy, and covers	2 25	2 65	2 25	2 65
Tubs, No. 0		8 50		8 50
" " 1		7 00		7 00
" " 2		6 00		6 00
" " 3		5 00		5 00

STAPLE PRICES ABROAD.

The following are the index numbers of the prices of 45 commodities, the average of the eleven years 1867 77 being 100, as made up by A. Sauerbeck :

Average.	Monthly numbers.
1877-87	79
1888-97	67
1888	72
1893	68
1894	63
1895	61
1896	61
1897	64
1898	64

Monthly numbers.
February, 1835
July, 1891
May, 1898
December, 1898
January, 1899
February, 1899
March, 1899
April, 1899
May, 1899
June, 1899
July, 1899
August, 1899

Iron and tin did not maintain the high closing prices of the previous month, and mutton, sugar and coffee were somewhat lower ; but otherwise the general tendency of prices was firm or rather better, particularly for corn, cotton, flax, jute, wool, palm and linseed oils. The movements of all the above commodities, downward or upward, balanced each other, and the fresh rise in the average index number was entirely caused by the strong advance of two articles, butter and Manila hemp. The former rose about 15s. to 20s. per cwt., and the latter £10 per ton, from £33½ to 43½. Taking articles of food and materials separately, the index numbers compare thus :

	Feb. 1895	July 1896	May 1898	Dec. 1898	July 1899	Aug. 1899
Food	63.8	61.0	71.5	65.6	65.3	65.7
Materials	57.0	58.6	62.7	62.4	63.3	70.2

Articles of food stand about on a par with the end of last year, while materials are in the aggregate 12½ per cent. higher.

PRUNES ON THE COAST.

The California Fruit Grower, of September 23, reviews the prune situation on the Coast as follows : "The harvest is progressing satisfactorily under favorable weather conditions. The demand and movement are light. Prices continue low and in buyers' favor. Nominally this market is on a 2¼ to 3c. basis as to quality and locality. In the lower San Joaquin Valley growers are parting with large blocks of bulk prunes on a 2½c. basis, buyers grading and packing. Late advices received at these offices place the crop of the Visalia District at 10,000,000 to 12,000,000 lb. of dried fruit, the quality better than ever before and fruit running to large sizes. One firm of packer states that 50 per cent. of the crop of that district will run 40-50's and 50-60's. The crop in all parts of the State is running to large sizes and packers are not offering at this time any 90's to 100's, but name the four sizes as 60's to 90's. The very large sizes command but a slight premium. There is a fair export demand, but domestic buyers are only inclined to supply the present consumptive demand, which is light."

FOR SALE.

A FIRST-CLASS GENERAL STOCK FOR SALE, amounting to about \$3,500. No opposition ; with Post Office, Telegraph and Telephone Offices in connection. Doing a large trade. One of the best country business stands in Ontario. For particulars, address E. J. Cobean, Camilla, Ont. (40)

AGENCY WANTED.

COMMISSION AGENT HAVING A FIRST-CLASS connection with the London Provision Trade, is open to act as sole agent for a good Canadian Producer or Factor. Apply B. B. B., Monument Buildings, London, E. C., England. (42)

CHAMPION FRUIT EVAPORATOR

Dries all kinds of fruits and vegetables. Suitable for home or market use.

Also a perfect evaporator for use on the kitchen stove.

CATALOGUE FREE.

THE G. H. GRIMM MANUFACTURING CO.,
84 Wellington St., Montreal.

If you Want to Learn Anything About Advertising,
if you are a business man and get or want to get business by any kind of advertising, and want to know how to advertise and make money ; or if you are an employe and expect to go into business for yourself ; or if you want to get into a new and profitable profession—we furnish the foundation—the accumulated knowledge on the subject. Investigation costs you nothing. Invaluable information will be sent Free. Address Advertising World Publicity Club, Columbus, O.

The Man Who Trims the Window!

will be interested in a new book on the subject by American experts, entitled : "Window Dressing for Grocers." Containing 52 Designs—all new, with full instructions, easy to work out from goods carried in almost any grocery store. Sent post-paid to any address on receipt of price, \$1.00.

S. W. CARSON,

45 Hillside Avenue, - VICTORIA, B.C.

Sole Agent for Canada. (10)

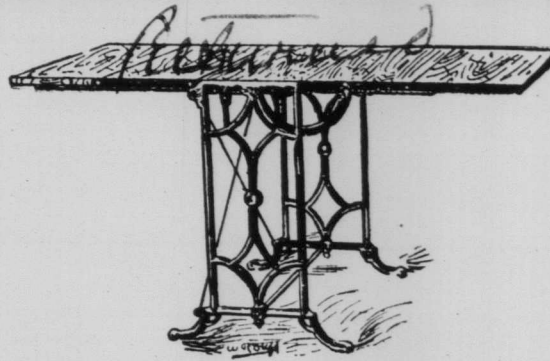
SLEE, SLEE & CO., Limited

Tower Bridge Works, London, Eng.
Makers of Pure Malt, Wine and Concentrated Vinegars.
In Bottles and Casks.

Prices and samples on application to

CLARK, RAE & CO., 49 King Street West, TORONTO, ONT.

HOLIDAY DISPLAYS.



NOW is the time to plan, for you will soon be too busy to think. **SHOW** the people what you have and sales will follow. Advertisers tell the people—showing is better than telling.

"A man is judged by his clothes," and people judge a store by its appearance for the same reason. A behind-the-times store is naturally suspected of containing old stocks.

Let us help you. Our Adjustable Display Tables are inexpensive and sure to please.

BOECKH BROS. & COMPANY, Manufacturers,
TORONTO.

A card will bring illustrated booklet.

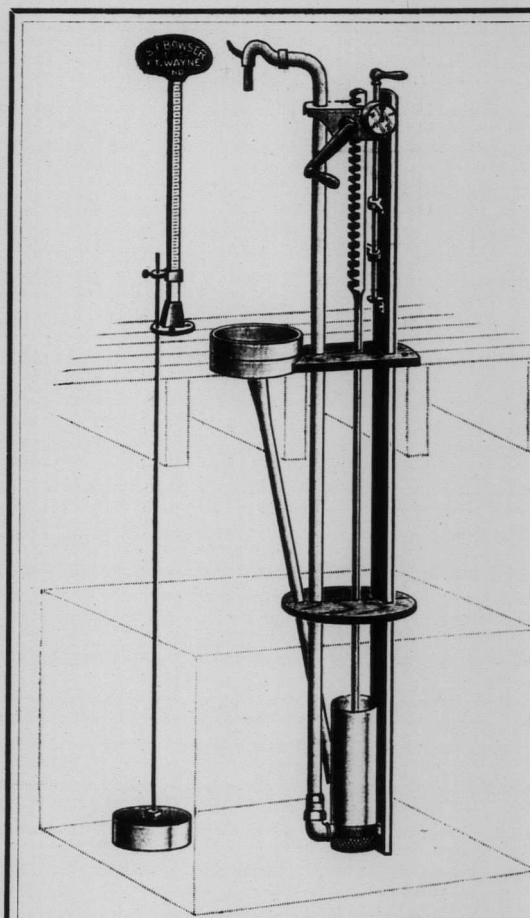
TORONTO FRUITMEN DINE.

The Toronto Retail Fruit Merchants' Association, which was organized this summer, held its first entertainment on Monday evening by having an oyster supper in their meeting-room in Temperance Hall. About 90 members of the association were present. The chairman of the evening was H. A. Brazel, president of the association. After the supper and some good speeches by several members, an excellent programme was given by the Queen City Quartette and Mr. Size.

The association has done good work in the past summer in keeping up the standard and in preventing dishonestly packed fruit being sent into Toronto. Its energies will be devoted now to the enforcement of existing laws regarding the sale of fruit in retail stores, at the market and from peddlers' waggons.

The Davidson & Hay, Limited, have received this week a direct shipment of new season's Ceylon teas. This invoice is made up of Pekoes and Orange Pekoes, and shows teas of splendid style and good liquor.

The promoters of the proposed Brantford Pork-Packing Company say that it is an assured institution and that before long it will be carrying on an aggressive competition for a place in the British markets for its produce. Most of the stock of the new company has been subscribed.

**A REVOLUTION**

in the handling
of oils

THE
BOWSER

3

MEASURE
self-measuring
OIL TANK

**P
U
M
P
S**

Imperial Gallons

" Half-Gallons

" Quarts

The New
DIAL DISCHARGE REGISTER.
Registers each quantity as pumped.
Full information for a cent—spend it
for a postal card.

Send your address.

S. F. Bowser & Co.,

P. O. Box 564,

Toronto, Ont.

Factory: Fort Wayne, Ind., U.S.A.

TEAS

TEAS

TEAS

Now is the time to order Black Teas. We will receive in a few days two thousand boxes, as below:

200 boxes superbly choicest Paklin Congou

200 boxes superbly rich Paklin Congou

200 boxes the very richest Paklin Congou

400 boxes specially selected Paklin Congou

200 Chests Indian Tea

300 Chests Ceylon Teas

500 Half-chests Saryune Teas

DIRECT FROM COLOMBO.

BE ON THE LOOKOUT.

100 Cases new "OWL CHOP" Ceylon in ONE and HALF-lb. packets; four grades Nos. 5, 10, 20, and 30.

Ask for Samples.
Our Prices are the Lowest.

L. CHAPUT, FILS & CIE., Montreal.

WE ARE BOOKING ORDERS

TO ARRIVE IN THE COURSE OF OCTOBER, FOR

Palare's Fine Off-Stalk Valencia Raisins.		
Payne Selected	"	"
Payne 4-Crown Layer	"	"
Cardona Fine Off-Stalk	"	"
Cardona Selected	"	"
Cardona 4-Crown Layer	"	"
Aranda Fine Off-Stalk	"	"
Trenor "Blue Eagle" Fine Off-Stalk	"	"
Trenor "Blue Eagle" Selected	"	"
Trenor "Blue Eagle" 4-Crown Layer	"	"

SULTANA RAISINS, 4 grades.

CURRENTS

Fine Filiatras, in barrels, ½-barrels, and ¼-barrels.
 Princess, cleaned, loose, in ¼-boxes.
 Princess, cleaned, in 1-lb. packages.

SMYRNA FIGS

in 1½-inch boxes, 5 oz.	in 1½-inch boxes, 10 lb.
in 1½ " " 12 oz.	in 2 " " 10 lb.
in 2 " " 16 oz.	in 3 " " 30 lb.

TO ARRIVE IN NOVEMBER :

Malaga Raisins, Tarragona Almonds, Grenoble Walnuts,
 Bosnia Prunes, California Prunes.

California Loose Muscatels are rather scarce this year and consequently will sell at very high figures.

We have secured a nice lot of MALAGA LOOSE MUSCATELS, a splendid fruit, of greater value than the California, which we can sell at very low figures; they are :

- "BEVAN'S" Brand, 2-Crown, 50-lb. boxes.
- "BEVAN'S" Brand, 3-Crown, 50-lb. boxes.
- "BEVAN'S" Brand, 4-Crown, 50-lb. boxes.

WRITE OR TELEPHONE FOR PRICES.

Don't forget us when you want teas. We can meet you on any qualities and prices.

Laporte, Martin & Cie., Wholesale Grocers, **Montreal.**

THE STANDARD STOVE POLISH FOR THE WORLD.

Tiger Stove Polish.

For sale in two sizes, a 5 and 10-cent size. The packages are large and handsome, and give a good profit to the dealer. The polish does not dry or rust in the tins, but will impart a beautiful and lasting shine. Sold by all wholesale dealers, and by The F. F. Dalley Co., Limited, Hamilton, Ont., Canada.



TRADE CHAT.

DON'T employ relatives in your business is the advice of a shrewd business man, says The New England Grocer. You can't treat him with the same impartiality you do other employes. Select your employes and business associates because they are the best men to fill the positions, and not because of sentimental reasons.

The price of crude oil at Ontario wells was again advanced 3c. per bbl. last week.

P. L. Pearce, confectioner and tobacconist, Waterford, Ont., is enlarging his store.

The Montgomery & MacDonald Co., wholesale and retail grocers, etc., Nelson, B.C., have been incorporated.

John Smoke is opening a fruit store in the new brick block recently erected in Neepawa, Man., by J. Simpson & Co.

In one day recently, in 23 carloads, 437 cattle were shipped from Chesley, Ont. For them about \$23,000 were paid. This is a good record for a town of 1,800.

Tank ships Nos. 52 and 72 took 170,152 and 165,846 gallons, respectively, of refined oil from Sarnia on Saturday for Montreal. This trip will complete the season for these boats.

The Petrolea, Ont., Advertiser, claims that as Petrolea is a good chicken town, in the centre of a good poultry district, the Dominion Government should establish one of the projected chicken fattening stations in that town.

Hopkins & McLean, general merchants, are moving into their new store, the finest and most up-to-date in Kamloops. Their stock is so large that it will take a day or two to get everything in order.—Kamloops, B.C., Standard.

Joseph M. Lavoie, tobacconist, and Marie L. A. Lavoie, his wife, Ottawa; A. Z. Trudel, grocer, Hull; Samuel Myers, agent, and Levis Rosenthal, tobacconist, Ottawa, are seeking incorporation under the style of

The J. M. Lavoie Co., Limited, to manufacture and handle by wholesale, cigars, tobaccos, etc. The capital stock of the proposed company is \$10,000, and its headquarters Ottawa.

Acting on the advice of N. H. Stevens, of Chatham, given in August, farmers in the bean raising counties held their beans for advancing prices and have realized \$50,000 more than they otherwise would.—Listowel Banner.

The Brockville Recorder has been studying an old directory of the town, and finds that, of all the men who were in business there 48 years ago, only five are living, and not one is in active business.

Six hundred and fifty thousand pounds of tea, according to Answers, are consumed in Britain every day, which gives 5,200 gallons a minute, night and day, throughout the year. The tea drunk in Britain in a year would make a lake two and three-fifths miles long, one mile wide, and six feet deep.

The shipments of butter from Montreal continue unusually large. Last week 34,385 packages were exported, as compared with 19,385 packages the same week last year. The aggregate shipments from this port for the season now amount to 354,646 packages, compared with 156,304 packages last season.

Some time ago, a "Sunlight" acetylene gas machine was installed in T. Ivory & Son's general store in Omemee, Ont., and it gave first-class satisfaction until recently, when it exploded without apparent cause. The light had not been turned on, and no fire occurred. T. C. Ivory was knocked down by the force of the explosion.—Lindsay Post.

J. Griffin, of St. Thomas, Ont., a member of the firm of J. Y. Griffin & Co., Winnipeg, arrived at Edmonton one day last week. Mr. Griffin is just returning from a business trip to Vancouver, Victoria, Rossland and Nelson. As Edmonton is the most favorably situated producing point for the supply of these consuming centres, and as the de-

mand is rapidly increasing, Mr. Griffin thought it well to visit Edmonton with a view to future business. The firm handle butter and eggs and other farm produce as well as pork, and will probably hereafter draw a portion of their supply for the Western trade from this point.—Edmonton Bulletin.

A correspondent writes: Many expressions of regret are heard over the departure of R. Geo. Whitton, who has successfully conducted a dry goods and grocery store at Fingal, Ont., for a number of years. We have too few such men as Mr. Whitton and his place as a business man and a citizen will be hard to fill. The best wishes of a large vicinity go with him to Rodney, Ont., where he has entered into a large mercantile business.

THE INDIAN TEA INDUSTRY.

The prospects of the Indian tea industry, the Calcutta correspondent of The Allahabad Pioneer reports, continue to brighten very considerably. With the dispute in London brought to a favorable termination, with values in Calcutta distinctly improving, a better demand from the outside markets and better weather in most of the districts, which will afford a chance of desirable quality being soon available, the hopes of those interested in tea are on a higher level than of late, when the outlook was decidedly gloomy. The weather in the tea districts has been generally favorable, except in North Assam, where it has been too cold.

ADVANCEMENT FOR W. MILLAR.

The many friends of Mr. W. Millar, who has been a representative of The Empire Tobacco Co. in Northern Ontario for a number of years, will be pleased to hear of his appointment as manager of their business in the Northwest Territories, with headquarters at Winnipeg. Mr. Millar will leave early in the present month to assume his new duties, and will carry with him the good wishes of all who know him.

BOVRIL Limited

Wholesale and Retail Bonus Schemes

September 15th to October 31st, 1899

During the above period we are offering a handsome **Bonus** to purchasers of **Bovril**. For full particulars apply to

Or to Our Agents:

- HALIFAX - Seeton & Mitchell
- OTTAWA - P. Besserer
- QUEBEC - Robt. Mitchell & Co.
- ST. JOHN - C. S. Harding
- TORONTO - R. S. McIndoe
- VANCOUVER, Martin & Robertson
- VICTORIA - Martin & Robertson
- WINNIPEG - W. L. McKenzie & Co.

BOVRIL Limited

27 St. Peter Street

... MONTREAL.

Ivory Bar

IS PUT UP IN

- 1-lb. bars.
- 2 6-16-lb. bars. } 60 bars in box.
- 3-lb. bars.


Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO. Limited

New Currants

Choicest  Vostizzas
Crescent
Cleaned
Cleaned (1-lb. packages).

Earliest shipment of above just to hand.

PERKINS, INCE & Co.
TORONTO.

NEW SEASON'S "Golden Leaf"

JAPANS

We have now in stock 50c., 40c. and 25c. lines; also Nibs and Siftings—all fully up to the usual high standard of cup quality. See our travellers or write for samples.

GEORGE FOSTER & SONS

Wholesale Grocers,
BRANTFORD, ONT.

Most Excellent Coffee



A pure, high-grade berry at a popular price.

Trial Order Solicited.

Peels Peels

Best Scotch, English, Corsican and domestic brands at rock bottom prices for immediate delivery.

WARREN BROS. & CO.
TORONTO.

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TRADE IN OTHER COUNTRIES THAN OUR OWN.

TWO further cargoes of new currants have been placed on the market during the week, and there is now a fair assortment of all grades, the most meagre supply being in the case of Provincial. The character of the crop, as indicated by the fruit brought by first steamers, is confirmed by these later arrivals, and the dearth of fine fruit of most grades would now seem to be placed beyond doubt. The produce of the various Vostizza estates, as shown by the size of the parcels of the well-known marks, is probably much smaller than usual. Some decline in prices has taken place, mainly on account of the small demand, and not, so far as can be seen, from any inherent weakness in the market. Towards the end of the week, however, there are prospects of business improving, and buyers appear to feel more confidence as regards the stability of the present range of prices. If the now generally accepted estimates of the small yield of the 1899 crop are to be realized, this confidence is probably well placed, and indications certainly point in this direction. The holders of Provincial in Greece, for instance, find a steady and widespread demand from the various consuming countries at prices which very nearly correspond to the lowest quotation at present existing in the English markets for this class of fruit, and do not show any disposition to ship their stocks here on consignment. On this account, it may very easily happen that, as soon as the heavy demand sets in, the supply of Provincial fruit in London may prove to be barely sufficient.—Produce Markets' Review, September 16.

A commission merchant, in speaking of the prune situation, said to-day that never in his experience had so few sales of futures been made up to this time of the year, and he looked for a very material improvement in this respect in the not remote future.—New York Journal of Commerce, September 29.

SULTANA RAISINS LOWER IN LONDON.

The market for Sultanas, which practically opened for the season on Monday, has provided an experience for the wholesale trade which will not easily be forgotten. The prices which the merchants demanded were outrageously high and out of all character compared with any other market. Owing to the scarcity of old and the lateness of the first arrival, combined with the fact that the country was ready to start purchasing, dealers were practically compelled to commence the distribution of the fruit, and a large proportion of the cargo changed hands early

in the week at prices which, although cheaper than the old fruit, were yet shillings more than the position justified. As might naturally be expected, the necessity for a change soon became evident, and the values fell from 3s. to 5s. per cwt., leaving the dealers with "heel taps" of early purchases at far too high prices. Although the buyers have been in a measure victimized at the commencement of the season, yet there are not wanting signs of a much more prosperous state of things in this particular article later on. It is evident that this year's crop is of excellent quality in the main, although, perhaps, fine parcels are more scarce than usual. Prices, although not to be by any means compared with the cheapness of some recent years; are already established on a level far removed from the almost prohibitive rates of the past two seasons. The crop of 1899 is, so far as can be seen, sufficiently large to supply all requirements at a reasonable rate, but it must be borne in mind that some markets which usually consume a large quantity have so far, for one reason or another, held aloof from purchasing, and when the demand which must in all probability very soon come from continental and other buyers is experienced, it is not unlikely that some rise in values may take place.—Produce Markets' Review, London, September 23.

CANNED SALMON IN LIVERPOOL.

Tall salmon is the chief item of interest in this department at present, and there are rumors of large transactions having been negotiated during the last few days at prices previously unobtainable. The rapid reduction in spot stocks is attracting attention, and it is an open question whether visible supplies are sufficient to fill the trade's requirements till the new arrivals next spring.—Produce Markets' Review, September, 16.

CANNED GOODS IN THE UNITED STATES.

Now that we can write the packing season as closed for 1899 on nearly all articles, there is no longer any risk in saying that all the indications are for a considerably hardening market on what are known as the staples. We have called attention in the past to the fact that the canned goods business is annually becoming more and more a preservative process for the solid things of life. Meats, vegetables, fish and milk seem steadily to increase in the extent of this up-put, and, of course, in the demand for the same; whilst fruits of all kinds are receiving less serious consideration from year to year than they have had in the past. It is an evolution worthy of con-

sideration that the root plants of the great canning industry owed their existence primarily to the desire to preserve fruits. Corn, tomatoes, and all the list of vegetable dishes were rather late additions to the schedule, and yet these vegetables have grown into mighty masses of production in hermetically sealed tins; whilst what fruits are being put up are annually going more into glass and becoming a specialty as preserves.—The Trade, Baltimore, September 29.

MESSINA FILBERT CROP.

A Messina firm, writing under date of September 12, say: "Only about 400 bags new crop filberts have arrived here and quality is satisfactory. Inquiry from Europe has been rather active, and there is also some inquiry from the United States. Owing to shorts covering, our market has suddenly advanced as speculation has set in, and as both Europe and the United States have probably still to buy the larger part of their fall requirements it is improbable prices will recede."

STOCKS OF CANNED SALMON IN ENGLAND.

The demand for salmon in flat and tall tins continues on a moderate scale, but prices are well maintained, there being no pressure to sell in any direction. Stocks, both in the merchants' and dealers' hands, are not unusually heavy, and it is anticipated that every case will be wanted before the new pack arrives. Half pound tins have been eagerly inquired for, and there has been a larger business passing at full prices than for some time past.—Produce Markets' Review, London, Eng.

WHERE SAFETY LIES.

In the search for low-priced goods, which may enable merchants to meet the cuts of large buyers, the former sometimes take amazing risks, remarks New York Merchants' Review.

What profiteth a man if he maketh a sale only to drive away good custom? That is a question some dealers may well ask themselves.

Not properly testing new goods that are offered them, and tempted by their low price, which relatively is high, they place them in stock and find trade dropping away from them afterwards, while only dimly suspecting the cause.

Quality, quality, always quality—the are the four words that grocers and other dealers in food products should always bear in mind. Mere cheapness never established a successful grocery business, and never will.

A rigid system of testing brands of food on their own tables will protect grocers from the evil consequences of the rivalry of mushroom manufacturers in underselling each other, and there is no safety in any other course.



EDDY'S

House, Horse, Scrub ^{AND} Stove

BRUSHES

are distinguished for their **LASTING** qualities—due to the manner of their construction and the excellent quality of the materials used in their manufacture.

They are, without doubt, the **very BEST** on the market.

DEALERS! Are you fully stocked with Brushes of our make? if not, write for samples and prices to

The E. B. EDDY CO., Limited

HULL.

MONTREAL.

TORONTO.

Quebec,

Hamilton,

Kingston,

London,

St. John, N.B.,

Halifax,

Winnipeg,

Victoria,

Vancouver,

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WE HAVE BEEN TELLING YOU

for several weeks what **EZE** will do. Now we will tell you what it won't do. It isn't intended to clean pots, pans, dishes or sinks; neither is it for cleaning knives, brass or other metals.

It is a perfectly harmless compound, and it

**JUST WASHES CLOTHES
WITHOUT RUBBING.**

EZE Manufacturing Co.

46 Front St East, TORONTO.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

THE offer of James L. Richardson, general merchant, Albert, N.B., of 25c. cash on the dollar, has been accepted by his creditors.

P. Aubry, grocer, Montreal, has assigned to Bilodeau & Renaud.

Fidele Poirier, general merchant, Shediac, N.B., is offering 25c. on the dollar.

A meeting of the creditors of J. B. E. Dion, grocer, Quebec, was called for October 3.

Wm. F. Cochrane, general merchant, Oak River, Man., has assigned to S. A. D. Bertrand.

Assignment has been demanded of Mrs. Cyrille Baron, general merchant, Valleyfield, Que.

Wm. F. Morris, hotelkeeper and general merchant, Burt's Corner, N.B., is offering 30c. on the dollar.

The assignee of E. D. R. Phillips, general merchant, Bath, N.B., is applying for an order to continue the business.

J. B. Domville, general merchant, St. Stanislas, Que., has assigned, and a meeting to appoint a curator will be held on November 10.

Richard Tew, assignee, Toronto, acting for the estate of H. M. Gross, grocer, Toronto, has declared a first and final dividend of 26½ per. cent.

PARTNERSHIPS FORMED AND DISSOLVED.

The Vancouver Box Co. have dissolved partnership.

Wm. Memardus, grocer, etc., Gravenhurst, Ont., has admitted M. R. O'Reilly as partner.

Elizabeth Hesson and W. H. Densmore have registered as proprietors of The Vancouver Grocery Co., Vancouver.

F. E. Stewart and F. M. Black have registered as general partners, and Emma D. Tuthill as special partner to the extent of \$20,000 from September 1, 1899, to

March 1, 1903, under the style of F. R. Stewart & Co., Vancouver, B.C.

Parish & Lindsay, grain dealers, Brandon, Man., have dissolved. W. L. Parrish continues at Winnipeg and W. J. Lindsay at Brandon, Man.

Copartnership has been registered by Lottie, Kate, and Martha Fades, under the style of The Canadian Broom Protector Co., Bayside, N.S.

SALES MADE AND PENDING.

John G. Richards, grocer, Victoria, is negotiating to sell out.

The stock of the estate of W. T. Hunter, grocer and liquor dealer, Hamilton, is to be sold.

The stock of the estate of George T. Callan, grocer, etc., Oil Springs, Ont., has been sold.

The assets of L. N. Bourgeois & Co., general merchants, Danville, Que., are offered for sale.

CHANGES.

Thomas Jobin, grocer, Winnipeg, has sold out to Jackson & Co.

Reeve & Co., fruit dealers, etc., Victoria, B.C., have retired from business.

T. M. Hayton, confectioner, etc., Gravenhurst, Ont., has retired from business.

Joseph Kline, clothier, Vancouver, B.C., is adding fruits, cigars and confectionery.

F. C. Manning, general merchant, Harrow, Ont., has removed to Leamington, Ont.

G. M. Barker & Co., grocers, Newcastle N.B., have sold out to M. H. & W. G. Levassuer.

A. W. Rennison, grocer, etc., Comox and Cumberland, B.C., has sold out to F. Leighton.

Powell & Jackman, grocers, etc., Palmerston, Ont., have been succeeded by Johnstone Bros.

The Imperial Soap Co. of Toronto, Limited, has changed its style to The Imperial Soap Co., Limited. The headquarters of the company are still in Toronto.

D. J. Graham & Co., general merchants, Carman, Man., have been succeeded by The Carman Trading Co.

J. G. Macdonald & Co., general merchants, Duncan City, B.C., have been succeeded by J. G. Macdonald.

FIRES.

McPhee & Meader's grist mill at Moullette, Ont., has been burned.

The grocery of W. H. Warnke, grocer and liquor dealer, Hamilton, has been burned out.

The oilery of The Fraser River Oil and Guano Syndicate, Ladners, B.C., has been damaged by fire; insured.

DEATHS.

S. G. Lewis, a leading general merchant, Chemainus, B.C., is dead.

N. Lambert, general merchant, St. Joseph (Beauce), Que., is dead.

T. Hamelin Laganier, general merchant and match manufacturer, St. Anne de la Perade, Que., is dead.

NEW STORES OPENED.

Simon Peterskey is opening a general store in Vancouver.

McLeod Bros. have opened a grocery store in Kentville, N.S.

Rampley & Scott have started as dealers in feed, etc., in Victoria.

Goodland Bros. are starting a general store in Goodland, Man.

E. A. Morris, wholesale and retail tobacconist, Victoria, has opened a branch in Vancouver.

TRIFLING PURCHASES.

Grocers who kick because customers sometimes want trifling purchases delivered are blind to their own interests says N. Grocers' Review. As long as the goods are paid for grocers have no cause for complaint; the trouble comes when people order liberally, and neglect to pay when the bill is presented.

BUY ENGLISH PRODUCTS AND SUPPORT THE MOTHER COUNTRY.

BRUNNER, MOND & CO., L'T'D

NORTHWICH, ENGLAND.

Crescent



Brand

ENGLISH BICARBONATE OF SODA

SPECIALLY REFINED AND
RECRYSTALIZED.

WHY PAY EXORBITANT PRICES FOR SODA
IN PACKETS WHEN "BRUNNER, MOND'S"
SODA IN DRUMS IS THE **PUREST**
AND SO MUCH **CHEAPER?**

CONCENTRATED SAL SODA

(SESQUI-CARBONATE)

THE BEST AND MOST CONVENIENT FORM
OF WASHING SODA. DOES NOT CHANGE
ITS COMPOSITION WITH TIME OR HEAT.
IT IS ALWAYS EQUALLY GOOD TO USE.
DOES NOT INJURE THE MOST DELICATE
FABRIC OR THE MOST DELICATE SKIN.
1-LB. DOES THE WORK OF **2-LBS.** OF
ORDINARY SAL SODA. AN ELEGANT PREP-
ARATION, IT SHOULD BE STOCKED BY
EVERY UP-TO-DATE GROCER AND CHEMIST

SODA CRYSTALS.

(SAL SODA)

FINEST QUALITY. LUMP OR CRUSHED, AS DESIRED.
IN DRUMS, BARRELS AND BAGS.

WINN & HOLLAND, MONTREAL, SOLE AGENTS FOR CANADA.

COMBINATION BUYING.

AT a recent meeting of the Cardiff Grocers' and Provision Dealers' Association, the following paper on "Combination buying," was read by Mr. E. Molyneux :

The subject of buying and selling is one that must appeal to every member of our trade. It is what we are thinking of every day, and more or less every hour in the day. It is my intention to-night to make a few suggestions and remarks with regard to buying, and I trust that the time we spend discussing this important question may be of substantial pecuniary benefit to every member of the association. Keen buying has often proved the secret of a retail grocer's success, but no matter how smart a single-shop grocer is to-day, he finds too often that in many articles he cannot compete with "the hydra-headed wholesale-retail companies," and at the same time get a fair profit. These companies pay cash, and get "best terms" for the larger quantity of goods they purchase, showing often an advantage of 10 per cent. to them on, say, an order for £20, over the grocer who buys £3 worth of the same goods. Now, gentlemen, I have no intention to ask you to approve of or support a scheme of combination, buying on the lines of the cooperative stores, for what is anybody's business is nobody's, and a buying committee's task would not exactly be a labor of love. Nor am I going to ask you to start a buying syndicate, such as my friend Mr. Harry Ironmonger formed for the St. Albans' Association. Much could be said for the latter, which impressed me as a well-thought-out scheme of buying, and is, I am told, much appreciated by its members. My scheme is different to others, in that no deposit is asked for, no special meetings necessary, no bookings required, no difficult distribution of goods entailed. To come to the point, I should suggest that we form amongst ourselves a "Cash Buying and Selling Bureau," and the rules I should suggest would be: (1) That a list be kept where any member of our association can enter down any article or articles he may wish to dispose of, and the price of same; (2) that any member may buy that parcel of goods or any smaller quantity at the same rate or price as offered; (3) that the transaction be strictly for cash on or before delivery; (4) that we remunerate our secretary for his trouble in keeping the list, and for any loss of time that may be entailed, at the rate of 1¼ per cent. on the gross amount of the transaction, this to be borne equally by the buyer and seller, which would mean that if £1,000 worth of goods (a very low estimate) were bought and sold in the 12 months, the secretary would have received in commission £12 10s. One or two observations on the practical working of the scheme, and I have done. With regard to such articles as cheese, butter, bacon, sugar, flour, canned goods, soap and candles, we sometimes find we have over-contracted, and wish to find a market for part before the price goes down. Well, what better means to release ourselves with a profit than this scheme affords? But it is chiefly in proprietary articles that we shall benefit under this arrangement. I have bought, together with two or three fellow members, for some time past, but taking the larger quantity we have found that, even when buying together, the stock has lasted us in some cases two or three months, when it should not be on hand more than a month. Again, by this scheme, even the smallest retailer who is a member of the association will be able to buy as well as any grocer or company in the town. The scheme, moreover, will engender a good feeling amongst us, and, I believe, be the means of inducing many intelligent grocers

to join us, who now hold aloof because they cannot see (as we see) the practical good that our association is doing for the trade.

One of the members present said that he and two or three others worked on the lines of this scheme of Mr. Molyneux's for the last two or three years, and the benefits that they had received individually had been very very considerable. There were a good many articles in their trade, which, by purchasing in larger quantities, they could get 5 to 10 per cent. more profit on them. He admitted that most of the goods which were handled in this way were cut fine, but, as they were able to buy on the very best terms, they reaped a living profit.

TRIBUTE TO A LOCAL MERCHANT.

In the issue of The Dufferin Post, of September 28, a pleasing tribute is paid to E. J. Cobean, general merchant and postmaster, Camilla, Ont., and treasurer of the township of Mono, Dufferin county, Ont., who is removing to Toronto.

Mr. Cobean was born in Mono township in 1852, and received his educational and commercial training there and in Hastings, Ont., in which latter place he opened a general store in 1878. Eight years later he purchased the Camilla business which he has since conducted, and from which he is now retiring. In addition to his appointment as postmaster of Camilla and treasurer of Mono township, Mr. Cobean has been interested in many enterprises about Camilla. He has for many years been treasurer and salesman of the Camilla cheese factory, and, since their inception, has operated the telephone and telegraph offices in the village.

Being a good business man and having a kindly, genial temperament, Mr. Cobean's general business has always been large and remunerative, and it is generally believed he retires with a competence.

A GOOD BUSINESS BLOCK.

The new fine block erected by Mr. Hurley on Simpson street, Fort William, is now nearing completion, and is certainly a credit to the town. Every precaution has been taken in its erection, even in the minutest particular, from foundation to garret, to make it a substantial and up-to-date building. The ground floor is fitted up with all the conveniences for the grocery department and the office. They will be models in effect. The second floor will, for the present, be used as a storeroom. This latter apartment can, however, be easily remodeled, and is amply lighted for sewing or sales rooms. Connection between the two floors will be made easy by an elevator and a winding stair.—Fort William Journal.

Empire Smoking Tobacco



Ask your wholesaler for a sample caddy of

EMPIRE

at

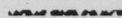
36 cents.

5, 10 and 15 cent Plugs

Big Plugs

FOR

Little Money



Empire is a fine, cool smoke, and is sure to please. It is the largest, cheapest and best in Canada.



Made by the

EMPIRE TOBACCO CO., Limited

Granby, Que.

Crosse & Blackwell, Limited

PICKLES, SAUCES, MALT VINEGAR
JAMS and CONDIMENTS
KIPPERED HERRINGS in _____
Tomato or Shrimp Sauce.

C. E. COLSON & SON,

MONTREAL.



SOUTHWELL'S

Orange Marmalade
Pure Fruit Jams
Pure Fruit Jellies

ARE ALL SOUND, HONEST GOODS.

It will pay you to handle

SOUTHWELL'S

FRANK MAGOR & CO.,

16 St John Street, MONTREAL.

Current Market Quotations for Proprietary Articles

Oct. 5, 1889.
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.	
3 oz. cans, 4 and 6 doz. in case	95
4 oz. cans, 4 and 6 doz. in case	1 40
6 oz. cans, 2 and 4 doz. in case	1 80
8 oz. cans, 2 and 4 doz. in case	2 70
12 oz. cans, 2 and 4 doz. in case	3 60
16 oz. cans, 2 and 4 doz. in case	9 00
2 1/2 lb. cans, 1 and 2 doz. in case	14 40
1 lb. cans, 1 doz. in case	18 00
Cook's Friend—	
1, 2 and 4 doz. boxes	2 40
10, in 4 doz. boxes	2 10
2, in 6 "	80
12, in 6 "	70
3, in 4 "	45
Round tins, 3 doz. in case	3 00
doz. tins, 3 "	2 40
doz. tins, 4 "	1 10
doz. tins, 1/2 "	14 00
Diamond—	
1 lb. tins, 2 doz. in case	2 00
1/2 lb. tins, 3 "	1 25
1/4 lb. tins, 4 "	0 75

THE F. F. DALLEY CO.	
Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases	\$0 75
English Cream, 1/2 lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
French Queen, 1/4 lb. tins, 4 to 6 doz. cases	0 55
1 lb. tins, 4 to 6 doz. cases	0 80
1/2 lb. tins, 2 to 4 doz. cases	

English Cream, glass tumblers	0 75
1/2 lb. jellies	1 25
1/4 lb. jellies	2 25
1/2 lb. Crown sealers	2 25
JERSEY CREAM BAKING POWDER.	
1/2 size, 5 doz. in case	40
1/4 " 4 " "	75
1/2 " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.	
1/4 lb. tins, 4 doz. in case	per doz. \$ 75
1/2 " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " 1/2 " "	10 00
10 lb. boxes	per lb. 16
35 lb. pails	16

WHITE SWAN BAKING POWDER.	
1/4 lb. tins, 3 doz. in case	per doz. 0 80
1/2 " 3 " "	1 20
1 " 3 " "	2 00
5 " 1 " "	9 00
CANADA MFG. CO.	
Queen Baking Powder, 1/2-lb. tins	1 20
1-lb. tins	2 15

OCEAN WAVE BAKING POWDER.	
No. 10, 5-ounce Cans, round or square, 4 doz. in case	\$0 75
1/4-lb. Cans, round only 3 doz. in case	1 20
14-oz. Cans, round only 2 doz. in case	1 80
16-oz. Cans, round only 2 doz. in case	2 00
3-lb. Cans, round only, 1/2 and 1 doz. cases	5 75
5-lb. Cans, round only, 1/2 and 1 doz. cases	9 00



P.G. FRENCH BLACKING	
No. 4, 1/4 grs. bxs.	\$4 00
" 5, 1/4 " "	4 50
" 8, 1/4 " "	7 25
" 10, 1/4 " "	8 25
" 10, Jet Enamel	8 25

CARR & SONS.	
No. 2-1/4 gross boxes	2 70
No. 4-1/4 gross boxes	5 75
No. 5-1/4 gross boxes	8 00
THE F. F. DALLEY CO.	
English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish " " "	3 80
No. 3 " " "	4 50

No. 5 Spanish Blacking, 1/4 gross cases	per doz 7 20
No. 10 " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.	
Stove Polish—	
Quickshine Polish	per gross 9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—	
Sunlight Lead Bar 6's	per gross \$2 25
Packed in 1/2 gross cases	
Sunlight Liquid, 1/4 gross cases	10 80
Moody's Black Lead 3's	4 25
1/2 gross case	
Reliable Stove Pipe Varnish	14 40
1/4 gross cases	
6-oz. bottles	12 00

Quickshine Pipe Varnish	12 00
1/4 gross cases, dressed top tins	
Alpha Metal Polish No. 2	9 00
Shoe Dressing— in 1/4 gross cases	
French Oil in 3-doz. cases	22 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50

Shoe Blacking—	
Reliable French Blacking, No. 5	9 00
No. 4	4 50



BIRD SEEDS	
THE F. F. DALLEY CO.	
Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06 1/2
NICHOLSON & BROCK.	
Brook's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
5c. " " 48 " "	0 03

BLUE.	
KEEN'S OXFORD.	
per lb	per lb \$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16
BLACK LEAD.	
Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro., 4 oz.	

CORN BROOMS	
ROCKH BROS & COMPANY	
Bamboo Handles, A, 4 strings	doz. net 3 25
" " B, 4 strings	3 05
" " C, 3 strings	2 90
" " D, 3 strings	2 70
" " F, 3 strings	2 45
" " G, 3 strings	2 15
" " I, 3 strings	1 70

CHEWING GUM.	
ADAMS & SONS CO.	
Tutti Frutti, 36 5c. bars	per box \$1 20
" (in cream pitcher) 3 5c. bars	1 20
" (in sugar bowl) 36 5c. bars	1 25
" (in glass jar) 115 5c. pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c. packages	3 75
Pepsin Tutti Frutti, 23 5c. packages	0 75
Round Pepsin, 30 5c. packages	1 00
Cash Register, 380 5c. bars and pkgs.	15 00
Cash Box, 160 5c. bars	6 00

Benson's Prepared Corn

There is no adulteration in Benson's Prepared Corn—there is no need to adulterate because it has sold entirely on its merits as an absolutely pure Prepared Corn for over forty years. The delicacy of its flavor is almost proverbial.

Comparisons are made with Benson's Prepared Corn as the standard—you hear this everywhere—"It's just as good as Benson's." You know what "just as good" means—an endeavor to sell an inferior article for a lower price. Benson's Prepared Corn is the standard—forty years have proved it so beyond a question.

Edwardsburg Starch Co., Limited
Cardinal, Ont.

Tutti Frutti Show Case, 180 5c. bars and packages	6 00
Variety Gum (with book in each box) 150 c. pieces	1 00
Banner Gum (English or French wrappers) 115 lc. pieces	0 75
Firration Gum (English or French wrappers) 115 lc. pieces	0 75
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 lc. pieces	0 90
Orange Sappota, 150 lc. pieces	0 75
Black Jack, 115 lc. pieces	0 75
Red Rose, 115 lc. pieces	0 75
Magic Trick, (English or French wrappers) 115 lc. pieces	0 75

BISCUITS.

PEEK, FREN & CO.

Metropolitan mixed	49 lb. tins 10c.
Florence Wafers	8 lb. tins 30c.
Venice Wafers	8 lb. tins 30c.
Florence Wafers	Small tins \$3.70 per doz

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	
Case of 14 lbs. each	0 35
Smaller quantities	0 37½
CADBURY'S.	
Frank Magor & Co., Agents	per doz
Cocoa essence, 3 oz. packages	\$1 65
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35
TODHUNTER, MITCHELL & CO.'S.	
Chocolate— per lb	
French, ¼'s—6 and 12 lbs.	0 30
Caracas, ¼'s—6 and 12 lbs.	0 35
Premium, ¼'s—6 and 12 lbs.	0 30
Sante, ¼'s—6 and 12 lbs.	0 26
Diamond, ¼'s—6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs.	0 30
Pearl	0 25
London Pearl 12 and 18 "	0 22
Rock	0 30
Bulk in boxes	0 18
Royal Cocoa Essence, packages	per doz 40

Chocolate— FRY'S.	
Caracas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ¼'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ¼'s, 14 lb. bxs.	0 24
Cocoa—	
Concentrated, ¼'s, 1 doz. in box.	2 40
" " ½'s	4 50
" " 1 lbs.	8 25
Homeopathic, ¼'s, 14 lb. boxes	0 25
" " ½ lbs. 12 lb. boxes	0 25
WALTER BAKER & CO.	
Cocoa, ½'s	0 52
Premium Chocolate, ½'s	0 45
Webb's Cocoa Powder, ¼'s	0 30
JOHN P. MOTT & CO.'S.	
R. S. McIndoe Agent, Toronto.	
Mott's Broms	per lb. 0 30
Mott's Prepared Cocoa (¼'s)	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, ½ lb. tins, per doz.	\$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

COCOANUT.

STANDARD COCOANUT MILLS.	
Feather strips	18 21
Cream shredded	17 20
Standard	15 18
Macaroon	15 17
Dessicated	14 16
Shavings, in packages	16 18
Cream shredded, ¼ lbs.	29
" " ½ lbs.	28

CHEESE.



MacLaren's Imperial—	
Large size jars	per doz \$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.	
Mecca	per lb. 0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½
TODHUNTER, MITCHELL & CO.'S	
Excelsior Blend	0 32
Jersey	0 29
Rajah	0 20
Old Government Java	0 28 0 30
Maracaibo	0 18 0 20
West India	0 16 0 18
Rio, choice	0 12

CLOTHES PINS.

BOECKH BROS. & CO.	
Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
doz. packages (12 to a case)	1 00

EXTRACTS.

Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25
Crown Brand (Greig Mfg. Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " " "	1 50
2½ " " " "	2 00
4 " " " "	3 00
4 " Bottle	6 00
4 " Glass Stop'r "	4 00
8 " " " "	6 00

P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	\$6 00
4 oz. " " "	4 00
8 oz. Plain bottles	5 00
4 oz. " " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. " "	1 20
Per gallon	7 00
Per pound	1 25

FOOD.

ROBINSON'S BARLEY AND GROATS.	
Patent Barley, ½ lb. tins	per doz 1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

Buckwheat, 2½-lb. pkgs, 3 doz. case	1 00
Pancake, 2 lb. pkgs, 3 doz. case	1 00
Tea Biscuit, 2-lb. pkgs, 3 doz. case	1 00
Graham Flour, 2-lb. pkgs, 3 doz. case	1 00
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 00

CANADA MFG. CO.	
"Star" Self-Raising Flour, 3-lb. pkgs	1 00
" " 6-lb. " "	2 00
Flexman " 3-lb. " "	1 00
" " 6-lb. " "	2 00

GELATINES.

OO'S	
4's or quart size	1 00
or 2 quart size	2 00

"Daisy Fruit"

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.

THE HOME CAKE CO.
GUELPH, ONT.

PAILS

"SUITABLE FOR"

Baking Powders
Cocoanuts
Confectionery
Mustards
Spices
Washing Compounds
ALL KINDS OF WOODEN-WARE KEPT IN STOCK.

Manufactured by
The Wm. Cane & Sons Mfg. Co., Limited
Newmarket, Ont.

Sole Agents:
BOECKH BROS. & COMPANY
Toronto, Ont.



Cow Brand Baking Soda

is making wonderful progress in regard to sales. The demand increases every month. Every farmer's wife in Ontario has our recipe book, which has been mailed at the rate of 5,000 per week for some months past.

GROCERS:—Do not let your stock run out; every wholesale house carries all sizes of packages.

JOHN DWIGHT & CO.
TORONTO AND MONTREAL.

WHEAT MARROW

SATISFYING FULLY, RECUPERATING QUICKLY,
DIGESTING EASILY.

The best properties of Choice Winter Wheat are given in this article. Ask your grocer for a 2-lb. package.

Manufactured by

THE EXPRESS ROLLER MILLS

WM. MACK, Proprietor.

CORNWALL, ONT.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—

W. H. SEYLER & CO.

118 King St. East, TORONTO

Agents for HEINRICH FRANCK SOHNE & CO.

German Chicory, Coffee, Extracts and Essences

LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

MONSOON

INDO-CEYLON TEA.

Steady, Healthy Progress.

The sales of Monsoon have increased three times over in the city of Toronto in the past nine months.

It is liked best where it is known best. We have a card this morning ordering 100-lbs. of assorted, and the gentleman also states that "many of his customers prefer our 40c. line to any 50c. or 60c. tea of any other line which they ever had." There is no doubt about it Monsoon is the tea to please your customers.

THE MONSOON TEA CO.

Toronto and Montreal.

MONSOON

INDO-CEYLON TEA.

BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

"Clippings from any Canadian paper on any subject."

The Canadian Press Clipping Bureau,

505 Board of Trade Bldg.
TELEPHONE Main 1255. MONTREAL

per doz.
sta, 2 1/2 oz. \$2 00
oz. bottles 0 75
1 2 oz. bot- 1 25
Co.—
e. per doz. 0 90
" " 1 50
" " 2 00
" " 3 00
le " 6 00
" Stop'r " 4 00
" " 6 00

ING EXTRACTS
opper bott. \$6 00
" " 4 00
ttles 5 00
" " 3 00
bottles 2 00
" " 1 00
" " 1 25
" " 7 00
" " 1 00

AND GROATS.
per doz. 1 25
" " 2 25
" " 1 25
" " 2 25
NIC SELF-RISING
per doz. 1 00
doz. case 1 00
" case 1 00
oz case 1 00
3 doz. case 1 00
2 lb. pack- 1 00
" " 1 00
" " 1 00
3-lb. pkgs 1 00
6-lb. " 2 00
3-lb. " 1 00
6-lb. " 2 00

ES.
" " 1 00
" " 2 00

THE CANADIAN GROCER

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL
COMFORTING

COCOA

In labeled Tins.

SPECIAL AGENTS 14 lb. Boxes.

For the entire Dominion, G. E. COLSON & SON,
Montreal, In Nova Scotia, E. D. Adams, Halifax.
Manitoba Buchanan & Gordon, Winnipeg.

COMPUTING SCALES

The Latest Improved

**WILSON'S
PRICES
ARE
RIGHT.**



Wilson's received
highest prize
at World's Fair,
Chicago.

Catalogue
Free.

C. WILSON & SON

69 Esplanade St. E., TORONTO, ONT.

COO'S GELATINE Always Trustworthy
ESTABLISHED 1788.

Agents for Canada:
C. E. COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPETT & CO.,
Toronto, St. John, N.B., and Montreal

THE DOMINION BANK

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0 20	25
0 21	25
0 22	30
0 30	40
0 36	50
0 44	60

TEAS

0 35
0 35
0 36

TEAS

1-lb lead package	
ed.	0 19
25c.	0 20
	0 22
	0 28
	0 35
	0 42
	0 55
30 days.	
N.D.	
packages	
Wholesale	Retail
0 35	0 50
0 58	0 40
0 18	0 25
0 19	0 25
0 19	0 25

TEAS

0 18 1/2	0 25
0 19	0 25
0 21	0 30
0 28	0 49
0 30	0 40
0 35	0 50
0 40	0 60

TEAS

0 30
0 52
0 53
0 54

TEAS

0 39
0 41
0 44
0 44

TEAS

0 41
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TEAS

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TEAS

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TEAS

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