

**PAGES
MISSING**

PUBLISHED
EVERY
FRIDAY

THE
CANADIAN GROCER
AND
GENERAL
STOREKEEPER

CIRCULATES
IN EVERY
PROVINCE

**COLMAN'S
MUSTARD**



BEST ON EARTH

**QUALITY
WINS TRADE.**

Price is an argument with some people, but "quality" wins trade and keeps it. Edwardsburg Starch proves its right to be called the Starch of quality by the unequalled test of time—time tests all things. Suppose you sell a customer a Starch that is yet in the experimental stage—you take more chances in selling it than the customer does in buying it. If a customer's trade is worth having, it is worth keeping. It is a poor way to keep it by running the chances of shaking their confidence in the quality of goods you sell—truly "quality wins trade." Edwardsburg Starch is pure Starch! Edwardsburg Starch keeps trade! It pays to buy (and to sell)—

Edwardsburg Starch.

Edwardsburg Starch Co., Limited

Cardinal, Ont.

ESTABLISHED 1858.

Montreal, Que.

Benson's Prepared Corn.

Silver Gloss Starch.

Benson's Enamel Starch.

<p>Corn Brooms</p>	<p>BROOMS</p>	<p>"Rose" "Pansy" "Thistle" "Maple Leaf" "Shamrock" "Daisy" "Tulip" and "Good Luck" ...</p>
<p>STANDARD BRANDS</p>		<p>Always reliable and as represented.</p>
<p>"GEM" "WIRE" "SNOW" "CORKER" "HEARTH" "LA BELLE" "BARBERS" "TRAVELLER"</p> <p>Wood, Bone, Nickel, Silver and Flush Handles. Large Variety. Low Prices.</p>		
<p>WHISKS</p>	<p>Corn Whisks</p>	
<p>The H. A. Nelson & Sons Co., Limited 59 to 63 St. Peter Street MONTREAL Toronto Sample Room: 56 and 58 Front St. West</p>		



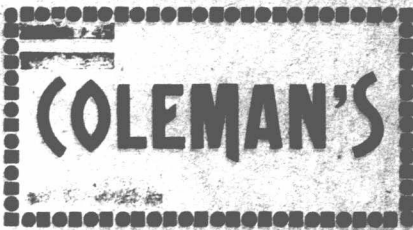
MILLAR'S PARAGON CHEESE

Is a good advertisement for your store, as the purchaser soon discerns its superior quality and can't help talking about it and where it was procured.

IT PAYS TO BUY IT,
 IT PAYS TO SELL IT.

The T. D. MILLAR PARAGON CHEESE CO.,
 IVYBOLL, ONTARIO.

Agents—Frank Meyer & Co. Montreal; A. E. Roberts & Co. Hamilton; Joseph O'Brien, Windsor.



Established 1868.



"Educate your customers in regard to quality."

This is especially true with regard to Salt. You want your customers to buy Salt that will bring them in a good return—by producing the finest butter and cheese. You likewise desire to sell Salt to housekeepers that will not set hard in the salt cellar or dredger, and that possesses the pure, sparkling, white color that first-class Salt alone can have.

Educate them thoroughly by advising them to buy Coleman's or Rice's Salt, and the results will give them confidence in your judgment forever after. These Salts are pure—they do not cake—certain to please.



Address:
 R. & J. RANSFORD
 Clinton, Ont.



Right In Line!

The grocer who is up and coming is always **right in line** with seasonable goods just when his customers want them. Half the satisfaction in doing business lies in always being prepared for the demand. It's altogether too easy for a grocer to lose a customer by failing to be **right in line**, and that's where his up-to-date competitor steps in and wins trade!

That Famous Home Dye.

The things a woman wears in Spring and Summer dye easiest because of their lightness. Just a word or two to your customers and that home dye of highest quality, "Maypole Soap" (absolutely fast, brilliant, easy to use) will sell "quick as a wink." Quick profits are the most satisfactory.

Maypole Soap.

Pickle Perfection.

John Stephens, Son & Co. pack first-class goods at low prices in handsomely labeled, air-tight bottles. You'll always find the pickles sound and crisp, because they are packed in absolutely pure Malt Vinegar. Good pickles at low prices that show you handsome profits.

**Stephens'
Pickles.**

Economy In Strength.

MacUrquahart's Worcester Sauce is so full-bodied, rich and strong that it is the most economical Sauce on the market to-day beyond a single question. It is matured for months before bottling. Profitable, palatable. Made in England and bottled there. Remember a woman's weakness, "economy," and advise her to try

**MacUrquahart's
Worcester Sauce.**

ARTHUR P. TIPPET & CO., AGENTS,
Montreal.

A. GOOD PICKLE

Is a valuable adjunct to an up-to-date business. You tickle your customers' palates—it loosens their purse strings and makes them ready customers—result, increased trade and enhanced profits.

Such a pickle is **GILLARD'S**

12 Gold Medals awarded at the great pure food shows in England for superior excellence. Used everywhere where people appreciate a really good pickle at a fair price.

Packed in cases of 2 doz.: 5-case lots and over, \$3.20 per doz.
Less than 5 cases, 3.30 "

GILLARD'S SAUCE

Is a good sauce—There's none Better—For Gravies, Soups, etc. 5 doz. and over, \$1.40 per doz.
Less quantity, 1.50 "

SOLD BY ALL WHOLESALE GROCERS IN CANADA.

GILLARD & CO., The Vintry Works, Walthamstow, London, Eng.
SOLE MANUFACTURERS.



W. B. & C. Spiced Gherkins { Kegs
Sweet Gherkins { 1/2-Barrels
Barrels.

Waldorf Relish French Mustard
Waldorf Catsup and Horse Radish Mustard
Sweet Pickles Spiced Pickles

THERE ARE NO FINER MADE.

Selling Agents

A. E. RICHARDS & CO., Hamilton.

Reasonable!

about the keeping qualities of the Rolled Wheat you sell them. You have never sold them Tillson's Molina Rolled Wheat—there's never a complaint from the woman who buys it and we'll tell you why.

We've built a set of kilns and bought new machinery especially for the purpose of overcoming this common fault—unsatisfactory keeping qualities of Rolled Wheat. Be reasonable with your customer—Rolled Wheat ought to keep a **reasonable** length of time and Molina Rolled Wheat will do just that particular thing. It won't go sour quickly like many brands you buy.

Tillson's
Molina Rolled Wheat.

The Tillson Co'y, Limited,
Tilsonburg, Ont.

Doubtless you have many customers who complain and make life miserable for you with fault-finding

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**Clink,
Clink,
Clink!**

Money, money, money—handfuls of nickels and dimes! After all it's money that talks. And you haven't sent for that trial order of an assortment of a thousand or more of my Cigars yet. Think of the money you've lost—the handfuls of nickels and dimes!

Rely on my judgment for the assortment I send you. You can rest assured that it will be all right, because I am after your permanent trade. Clink, clink, clink—think of the cash drawer under the Cigar counter and send in your order to-day.

J. Bruce Payne, Cigar Mfr.,
Granby, Que.

✦
The Peoples' Choice In Pickles.
✦



✦
The Grocers' Choice In Pickles.
✦

Pickles that Make Money for the Trade.

T. A. Lytle & Co.

124-128 RICHMOND STREET W.

Toronto.



DALLEY'S IMPERIAL SHOE

.. AND ..

LEATHER POLISH.

There is nothing that will give such a high polish on box calf, goat, seal, vici kid, dongola and all black and colored leathers. Put up in tan, black and chocolate. Manufactured from pure oils, and will keep the leather soft and pliable.

SOLD BY ALL DEALERS AND WHOLESALED BY

THE F. F. DALLEY CO.,
LIMITED

HAMILTON.

The Auer Gasoline

LAMP 100 Candle Power.

SATISFACTION GUARANTEED OR MONEY REFUNDED.

Approved by Can. Fire Underwriters' Association.

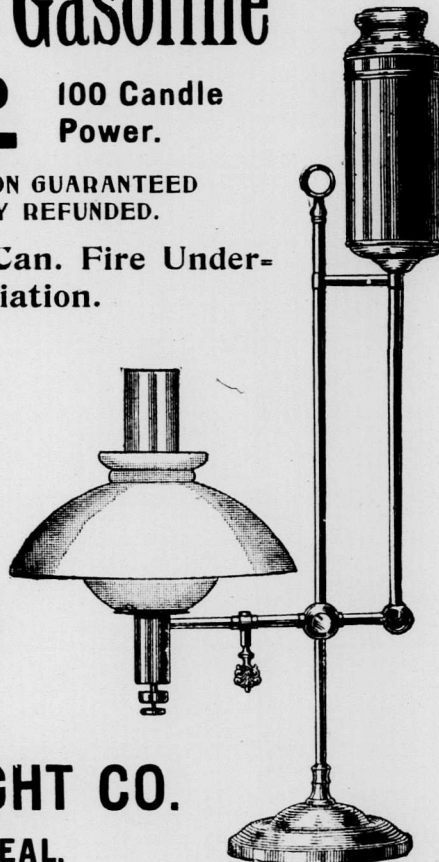
SEND FOR CATALOGUE.

No. 1 \$7.50

5 STYLES

AUER LIGHT CO.

MONTREAL.



New York Ginger Ale

Manufactured by the most modern and improved machinery—on strictly scientific principles—
from only the purest ingredients.

THE RESULT—A Delightful, Refreshing, Invigorating, Healthful Summer Drink.

Packed one dozen in a case—5 case lots delivered as far East as Belleville, and as far North as Sundridge—
80cts. per dozen. Points beyond these are 10cts. per dozen higher.

WE ARE WHOLESALE AGENTS FOR ONTARIO.

W. H. GILLARD & CO., Wholesale Grocers and Tea Importers, **Hamilton, Ont.**

DON'T FORGET

Silver Dust Soap Powder.

THE BEST PROFIT QUANTITY QUALITY

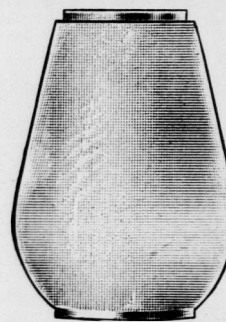
Silver Dust Mfg. Co., Hamilton

An Opening for Canadian Produce.

A well-established Manufacturing Company in Manchester, with an extensive connection, including over 10,000 customers amongst the grocers and provision dealers in Great Britain, is open to take up, as sole consignees, certain lines of CANADIAN PRODUCE AND CANNED GOODS OF FIRST-CLASS QUALITY.

Address—HUGON & CO., Limited
PENDLETON, MANCHESTER, ENG.

ARE YOU USING OUR



Cold Blast or Jubilee Globes

Aetna or Quaker Flint Chimneys?

Give them a Trial.
THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited.

AYE READY!

JATERSONS' "CAMP" COFFEE IS THE BEST.

PRODUCING A CUP OF DELICIOUS COFFEE AT A MOMENTS NOTICE.

ASK YOUR WHOLESALE GROCER FOR IT



Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES AND PURE OLIVE OILS.



Makers of High-class

INDIAN CURRIES AND CHUTNIES.

PICKLES OF ALL KINDS.



SAUCES OF ALL KINDS.

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THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using **THE GROCER** you cover the field.

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CIRCULATES
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VOL. XIV.

TORONTO AND MONTREAL, MAY 25, 1900

NO. 21

MANAGEMENT OF EMPLOYEES IN LARGE STORES.

THE large city grocery store maintains a surprising number of employes, and the payment of these involves the outgo of a staggering sum. A representative store of this class has a pay roll of about 300, which includes all classes of employes, from those in the manufacturing departments to the salesmen who solicit trade from consumers. To pay these requires a sum approaching \$3,500 every week. As a rule, the employes of the large grocery stores are paid weekly in cash, that method being, to those who depend upon their wages for the payment of current bills, more satisfactory than less frequent payments.

THE MAKING UP A PAY ROLL

of this size is systematized to a very fine point, and involves but a comparatively small amount of labor. There is no special department for the work, the regular employes of the clerical force making up the necessary lists and arranging the pay envelopes.

The hours of the clerk in the average large grocery store are fairly long. The store opens promptly at 7 o'clock, and the male employes must be there at that time. The female employes have a half-hour's extra grace, and most of them must register by 7.30 o'clock. Others, in the departments in which there is little trade so early in the morning, appear at 8 o'clock. The store closes at 6 o'clock.

THE REGISTERING OF THE TIME

of this army of employes is under a very exact system. One large retail store has three time clocks, which know the employes only by number. The employe must press a button when he arrives in the morning,

another when he leaves for dinner, still another when he returns from dinner, and a fourth at night when he leaves for the day. The automatic tally made by these clocks is rigidly scanned every day. If it shows any unexplained or inexcused absences, the absentee is required to furnish a reason for his non-appearance. If that reason is good, some stores make no deduction from his wages. Others do, however, regardless of the worthiness of the excuse. Some stores also dock the employe who loses time through illness, while others do not.

It is difficult to strike an average as to the proportion of the employes of the large grocery store which are men and which are women. Some stores employ a greater number of women than others. A large Philadelphia retail store owns to about 33½ per cent. women, and there is some reason to assert that in this class of stores the proportion of female employes is increasing at the expense of the men every year.

The experience of the large city grocery store with

FEMALE CLERKS

demonstrates, if any demonstration is necessary, that they have an undoubted field, and that men clerks need to look sharp on account of their competition. There is an undoubted economy in employing women store employes, especially in the clerical department. For \$12 a week a very superior female bookkeeper, stenographer, or general office girl can be secured, while \$12 will secure only a very mediocre male employe in the same line. Then, the girl will attend strictly to business, while, in many cases, the man will not.

Behind the counter, female clerks are as good as male clerks, according to the large retail grocers who are using them extensively. They are more deft, often more courteous, and apt to be more cleanly in their personal appearance.

Perhaps it is

A SIGNIFICANT FACT,

however, that the large retail stores use men almost exclusively as their heads of departments.

The average grocery store, however, does not employ male and female clerks indiscriminately. An effort is made to place the females behind such counters as they seem especially adapted for, such as the candy and pastry counters. Some stores, however, will employ men and women side by side.

In the large retail grocery store of to-day there is very little difference between the salaries of the men and women clerks, that is of the experienced ones. An expert clerk of one sex will command about as much as the other. In some stores, however, the men are favored by being paid a commission in addition to their salaries. Some of the female clerks will receive a commission also.

All large stores have

WAITING LISTS

of would-be employes. Applications are being received constantly, and the most desirable of these are filed and held in reserve for natural vacancies and for special occasions, such as the Christmas holidays. When an employe with some special ability is desired, and there is no one on the waiting lists to fill the position, advertising is resorted to, and a large number of applications are always received. It is not often that a large store is forced to advertise,



Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

however, as the waiting lists are usually long.

The young man who secures a position as clerk with a representative large city grocery house will start at a salary of about \$10 a week, that is, if he starts behind the counter. Nearly all the large grocery stores prefer a

YOUTH WITH ABSOLUTELY NO EXPERIENCE, but fairly educated and naturally quick and intelligent, to an old counter man of 30 years' experience. The youth can very quickly be taught the ways of the house, while the old hand will stumble along in the ways he has learned and used for years, and will have to be untaught a great many things before he begins to learn one.

The large grocery store prefers to start an inexperienced employe in the order department, for greater familiarity with goods and prices is to be gained there than in any other department of the store. This is beginning the business practically at the bottom, but it renders subsequent advancement easier. The

EMPLOYEES OF THE ORDER DEPARTMENT are required to have a knowledge of arithmetic and penmanship, and in many stores they are paid on a piece system, rather than by salary. Their wages average about \$7 per week.

From the order department, promotion is to the store proper as a counter clerk, then to the street as a salesman, if the clerk has a talent in that direction. And beyond that every large grocery store has several positions as heads of departments. In most cases, the firm would prefer filling these positions from the roster of old and tried clerks, rather than bring in some outsider. That is, if any clerk has been ambitious enough to fit himself for such contingencies. The salaries of heads of departments range all the way from \$15 per week to several thousand a year.

The order-department employe is given occasional chances to sell goods by being

taken out on the floor of the store when business is good. He thus acquires the rudiments of clerkmanship, and is soon fit to take his place behind the counter, when his salary is usually raised.

Some large grocery stores have a regular system by which

SALARIES ARE ADVANCED PERIODICALLY, such as \$1 every year. The most stores, however, make additional compensation depend on the ability of the clerk. If objection is made to this plan on the ground that in the absence of a regular advancing system the average store will defer the advancing of salaries as long as it can, it may be answered that few if any large grocers will let a valuable clerk go where it comes to a few dollars more salary.

The average mail clerk in the large store, counting salary plus the commission on sales, will make from \$12 to \$20 per week. It takes a very good man to reach

also paid a salary. The outside salesman is, to some extent, his own master, as the firm cannot exercise much supervision over his time. One large retail house lays down as an informal rule that in winter a salesman should make his first call by 8 o'clock, and in summer slightly earlier. Some outside retail grocery salesmen are exceedingly hard workers, one particularly successful man frequently calls for orders in the summer time as early as 6 o'clock in the morning.

The average outside salesman will make somewhat more money than the inside man, which is entirely equitable, as he is to a larger extent the creator of new business. The outside salesman for a large grocery house will probably average \$18 per week, while very superior men will average \$30.

The outside salesman is required to make regular reports. The following is the form used by one large house for this purpose :

SALESMAN'S DAILY REPORT.

DAY..... DATE.....
 Name of Salesman.....
 Time of First Call..... Time of Last Call.....

Name and Address of Party Called Upon.	New Party.	Old Customer.	Amount of Purchase.	Reason for Not Purchasing.
1 Name..... Address.....				
2 Name..... Address.....				
3 Name..... Address.....				

the latter sum, as the commission allowed, in view of the fairly large fixed salary given, is small.

Practically all the large grocery stores maintain

A FORCE OF OUTSIDE SALESMEN.

These salesmen are paid mostly on commission, although in some cases they are

There is a long list of the blanks for names and addresses—the part shown is simply the upper portion of the slip.

The general-manager of the large grocery usually scans these reports very carefully, and will go over them with the salesman most painstakingly, in order to ferret out, if possible, the reason why he has not been

CEYLON AND INDIA TEA

BLACK OR GREEN.

Our stock of "Machine-made" Black is well assorted. Have also fine values in choice Ceylon Tea Dust. No better values were ever offered.

LUCAS, STEELE & BRISTOL, WHOLESALE GROCERS Hamilton.

Repentant, Never to be Caught Again.

Following is the substance of many letter orders we receive for

Mecca Coffee

Ram Lal's Tea

"A persistent traveller persuaded us to switch, but we are back solid to

RAM LAL'S TEA,
MECCA COFFEE,

as we find our trade insist on getting nothing else but these brands."

James Turner & Co., Hamilton.

BLENDERS OF MECCA COFFEE.
WHOLESALE AGENTS FOR RAM LAL'S TEA.



THE DOMINION BREWERY CO., LIMITED
Brewers and Maltsters
TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR
BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



SALMON

We have a large stock of the best grades.

CLOVER LEAF, Flats.
CLOVER LEAF, Talls.
MAPLE LEAF, Talls.
HORSE SHOE, Flats.
HORSE SHOE, Talls.



LOWE INLET, Talls.
O-WEE-KAY-NO, Talls.
NIMPKISH, Talls.
GOLDEN NET, Talls.
SUNFLOWER, Talls.

THOS. KINNEAR & CO.,

Wholesale Grocers.

49 Front Street East, TORONTO.

able to sell this or that person. Much has been said and written about the desirability—for the employe—of

CHANGING THE CLERKS

about from department to department. The large grocery stores, however, do not follow this plan, and they claim that the efficiency of the clerks would be greatly weakened if they did. A clerk is, in every case, kept in one place, although, in many cases, the clerk is occasionally given a chance in the manufacturing department, and the employe of the manufacturing department a chance in the store.

Observation demonstrates that the large employer of labor, particularly the retail merchant, is growing more and more unwilling to give an employe up without investigating to see whether he has any special talents outside of those in whose possession he has been found wanting. For example, the large store will give a man a trial behind the counter. If he seems to be lacking there, he will be given a chance on the outside. Cases have been known where even a more radical transfer has been made—a man who failed utterly as a clerk, for

instance, has been found to be an excellent mechanic, and has been given a permanent position in that department.

Every large store does all that it can to keep in close touch with its employes and their work, and in this there is a strong lesson for smaller grocers. In one large retail store the general manager meets all of the male employes, including both outside and inside salesmen, immediately after the store is closed on Saturday evening. In these conferences the business of the past and the coming week is gone into exhaustively. If any complaints have been made to the clerks by customers; if any clerk has seen where some improvement can be made; if anything whatever has transpired which can be used to advantage in any department of the business—it is all brought out at these meetings. Any goods which are to be pushed during the coming week are shown, and the salesmen are given any special points about them.

Besides these some attention is given to the social side of the employes' character. An occasional lecture on some intimate business topic is provided at the firm's expense, and,

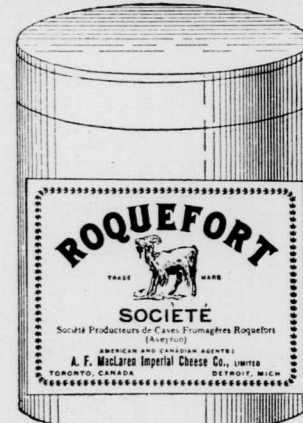
possibly, refreshments are served thereafter. The members of the firm are usually present at these functions and take an active interest.

Other objects of the same sort are carried out. One large store employed a female director of physical culture to give calisthenic exercises to its employes one evening a week. This was continued for three months, with claimed good results.

Other stores maintain beneficial organizations, vacation funds and other branches of the same sort.

A KNOCK-OUT BLOW.

Thursday night, the drygoodsmen of the city held a meeting at which every firm in the city were represented. Among other things for the "good and welfare" of the section of the business discussed was that of trading stamps. It was finally agreed upon unanimously that every one of the dry goods stores would refuse to use trading stamps. Those firms under contract at the present will discontinue as soon as this year expires. With these men out, it practically means that the days of trading stamp collecting will soon exist in memory only.—Times, Kingston, Ont., May 19.



LONG MAY SHE REIGN.

A. F. MacLaren Imperial Cheese Co., Limited,

Stratford, Ingersoll,
Detroit and Toronto.

SARDINES

½'s Flat. ¼'s Flat.

We offer for prompt shipment
Fine French Fish in
splendid oil. Keyed tins.

CHEAP

THE DAVIDSON & HAY, LIMITED

36 Yonge Street

Wholesale Grocers

TORONTO

THE FRUIT SALES.

THE second fruit sale of the season 1900 was held on Thursday at The Montreal Fruit Auction Co.'s rooms. W. M. Kearns was the auctioneer, and he discharged his duties satisfactorily to all concerned. The cargo of the steamship Endeavour consisted of 38,000 boxes of oranges and lemons. The attendance of buyers was not as large as at the previous sale, but yet there were a sufficient number to absorb all offerings, and the bidding at times was very keen, especially so when the fruit was of choice quality. The market for oranges was strong, and the prices realized were fully 25c. per box higher than at the previous sale, which was due principally to the fact that expectations are that the strawberry crop will be short this season.

The percentage of really choice and sound fruit of this cargo was small, as compared with the first one. The representation of out-of-town buyers was large, and they were well supplied with orders from the West. This feature, in conjunction with the demand from local and primary markets, created a firm feeling, and, considering the quality of the fruit, the sale, on the whole, was satisfactory to all parties interested.

Fancy Messina lemons sold at from \$2.75 to \$3.50 for 300 size; while 360 size realized \$2.50 to \$3. The choice fruit sold at from \$1.50 to \$2.25, while lower grades went down as low as 50c. The bulk of the fancy lemons were bought for Western account. Sorrento oranges, 300 size, sold at from \$3 to \$3.55; 200 size at \$2.95 to \$3.15; 360 size from \$3.10 to \$3.15, and 160 size at from \$2.70 to \$3. The Catania oranges, which were of very fine quality, sold from \$1.60 to \$2.25 for ovals.

The bulk of the oranges were taken by local buyers. The principal local buyers were: Richard Barry, of Messrs. John Barry & Sons, Hart & Tuckwell, J. J. Vipond, Vipond, Peterson & Co., J. R. Clogg, John Caldwell, T. S. Vipond & Sons. The largest buyers from New York were: Mr. E. Andrews, R. A. Tucker, V. L. Zorn, of Schott & Franck; C. Molonari, of Zucca & Co. Among the largest importers were: O. W. P. Westveet; L. B. Contencin; F. Gatto; Felix Minaldi; L. Deluccia; Joseph Nicolosi; Hon. Henry Epstem, of Brooklyn, N.Y.; and Mr. A. Stern, of The Fruitman's Guide.

R. E. Holyoke, grocer, Woodstock, N.B., has installed a plate glass front and made several other improvements in his store.

THE HONEY OUTLOOK.

The proprietor of an apiary in the Eastern Townships, who was in the city a few days ago, stated that bees will commence work late this year, owing to the backward spring, "but," he added, "I have always noticed that a late season in this Province is usually productive of a good crop of honey. The only exception to this rule, which I remember, was about three years ago, when the clover crop was a complete failure." The above would indicate that the proprietors of the busy bee are looking as far ahead as the wheatmen in Chicago, but, of course, the former make no short sales or long contracts, or we should have said that the above prediction was for a purpose.—Trade Bulletin, Montreal.

NEW FIRMS STARTING.

Wm. Howard has opened a grocery in St. John, N.B.

Scott Bros. have started as grocers in Arnprior, Ont.

J. B. Lalonde is starting as grocer in Smith's Falls, Ont.

McHale & Mahew have started as grocers and provisioners in Renfrew, Ont.

Albert B. Meredith has opened out as grocer and fruiterer in Kingston, Ont.



BEST VALUE.

Upton's Marmalade.

In 1-lb. Glass. 7-lb. Wood Pails.

A. F. MacLaren Imperial Cheese Co., Limited

CANADIAN SELLING AGENTS,

For sale by all jobbers.

TORONTO, ONT.

TRADE CHAT.

R. L. TWOHEY, grocer, etc., Welland, Ont., intends retiring and is advertising his stock for sale.

The canning factory at Kingsville, Ont., is being remodeled and enlarged.

J. V. J. Field is starting as grocer in Strathroy, Ont.

Morris & Jost are starting a grocery in Charlottetown, P.E.I.

J. W. Snell has opened a flour and feed store at Otterville, Ont.

Treffle Lajoie, jr., has started as grist miller in Waterloo, Ont.

Townsend & Co. are opening a general store in Woodstock, N.B.

The Brighton, Ont., Canning Co. are making extensive additions to their factory.

H. White & Co. are starting as dealers in grain, seed and produce in Shelburne, Ont.

Mistele Bros., general merchants, Rodney, Ont., are erecting a new business block.

The Imperial Cocoa and Spice Co., Limited, Hamilton, Ont., has been incorporated.

Knapp Bros. have purchased the cigar business of Gruhn Bros., Berlin, Ont., and are now in possession.

Wm. Leader, of The Goldie Milling Co., Guelph, Ont., left last week for a business trip through Manitoba.

J. E. Ryan, fruiterer and confectioner, Prescott, Ont., has admitted his brother, A. C. Ryan, into partnership.

Wagner, Fenton & Co., are fitting up the new tobacco factory at Leamington, Ont., preparatory to occupying it.

Mr. Thompson, of Lynden, Ont., has bought the Burford, Ont., canning factory, which he intends to enlarge.

The Erie Tobacco Co., Kingsville Ont., are having another large addition built to the west of their large factory.

The Riverside Canning Co., Limited, Wallaceburg, Ont., has been incorporated, with a share capital of \$20,000.

A new tea storage shed, fully as large as the big one now there, will be built at the Smith's Falls station this summer.

The steamer Fashoda sailed from St. John, N.B., last week to Cape Town with hay and provisions for the British troops.

The Meyers Milling Co., Listowel, Ont., are putting a new packer in their mill and making other improvements, calculated to still further improve the quality of the flour.

McKeever & Stevenson, grocers, etc., Listowel, Ont., have improved the interior of their store. A glass partition has been

put in, separating the butcher stall from the grocery department, and a large refrigerator has been built in the former.

White & Wilson, general traders, Lakeville, N.S., have dissolved partnership. Mr. White leaves the firm, and Mr. Wilson continues the business.

J. T. Donohue, grocer, Peterboro, Ont., has admitted P. Collins under the style of Collins & Donohue. The new firm has moved into larger premises.

The Retail Clerks' Association, of Rat Portage, Ont., are circulating a petition among the citizens for the passage of an early-closing by-law for the summer.

The Greenwood Trading Co., Limited, Greenwood, B.C., are making extensive alterations in their premises. Among other improvements they are installing a plate-glass front.

W. J. Campbell, proprietor of the Anchor Flour Mills, Orangeville, Ont., is overhauling and refitting his mill with new machinery. It will have a capacity of 100 bbls. per day when the improvements are completed.

The New Westminster correspondent of The Victoria Times writes: "Local shippers sent a carload of fresh salmon to Eastern markets on Saturday. The catch of springs so far this week has been very light."

W. H. McConkey, grocer, Brockville, Ont., has sold out his business to Albert E. Shaver. Mr. Shaver was for five years employed in the store of Allan Cameron, and the following three years had charge of a large branch grocery in New York City.

The Nut Oil Refining Co., Limited, with head office at Toronto, has been incorporated, with a share capital of \$40,000. The provisional directors are: F. L. Fowke and F. A. Guy, of Oshawa, and R. Moore, E. S. Reade and E. J. Guy, of Toronto.

Ex-manager Thomas, of The Truro, N.S., Condensed Milk Factory, is about to proceed to Mission City, B.C., to establish a factory of the same nature there. Mayor Stuart, of Truro, is concerned in the business, and there are other capitalists of that place and Halifax interested.

THE SALMON WAS BAD.

"I am glad to see THE CANADIAN GROCER is taking up the question of bad quality canned salmon," remarked a newspaperman a few days ago. "A couple of weeks ago we opened up a can of salmon; but we put it in the back lane as quick as one of us could run there with it. It was ——" A dash is put in instead of the unparliamentary language which was used.

"We did not taste the salmon," he added, "but I think it will be a year hence before anyone in our house will have courage enough to tackle canned salmon again."

HINTS TO BUYERS.

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

W. H. GILLARD & CO. have just received a consignment of "Clover Leaf" seeded raisins in 1-lb. packages. This firm are also in receipt of a carload of Williams Bros. & Charbonneau's pickles.

Warren Bros. & Co. are offering "Black Jack" paste stove polish to retail at 10c.

Lucas, Steele & Bristol offer genuine Roquefort cheese, in pretty pots, to retail at 25c.

Special values in evaporated peaches, 50 lb. boxes, now in stock with W. H. Gillard & Co.

"T. & P." celebrated bulk pickles, chow and mixed, may be procured from Lucas, Steele & Bristol.

Warren Bros. & Co. are in receipt of a shipment of "Phoenix" brand canned pineapple, whole and sliced.

The Eby, Blain Co., Limited, hold a large stock of Sultana raisins, and offer special inducements to round lot buyers.

Another shipment of grape nuts, postum cereal and shredded whole wheat biscuit has been received by The Eby, Blain Co., Limited.

Williams Bros. & Charbonneau's spiced and sweet gherkins are now being offered by the trade in 10, 12, 15 and 30 gallon packages.

Several lines of Ceylon and Indian teas, showing fine style and cup quality, were passed into stock last week by The Eby, Blain Co., Limited.

"Crystal" ginger ale, lemon soda, etc., is sold delivered in 5-case lots by Lucas, Steele & Bristol. The firm also offer Stower's celebrated lime juice and cordial.

The Eby, Blain Co., Limited, report brisk sales of the special lines of canned fruits and prunes advertised in last week's issue, and advise early buying before stocks are sold.

STILL DULL AND INANIMATE.

An English trade paper of a recent issue says: "The rather better tone last reported still characterizes Mincing Lane business. With regard to the possible resuscitation of China tea to the detriment of British-grown tea, so frequently threatened, the following remarks of Messrs. Thompson, of Mincing Lane, may interest tea shareholders: 'The improved demand for Indian and Ceylon teas has not extended to the China market, which has remained in as dull and inanimate a state as before—this notwithstanding that all Congous, especially fine, have hardly ever before shown such good value.'"

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Selected
Valencia
Raisins.

1800 BOXES, fine quality
ex "Arcadia" in store

They will move quickly. ORDER EARLY.

THE **EBY, BLAIN CO.,** LIMITED
TORONTO.

Wholesale Grocers, Manufacturers,
Importers of Teas.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

T F. ROBINSON & CO., general merchants, West Lorne, Ont., have assigned to C. B. Armstrong.

Henri Amyot, grocer, Valleyfield, Que., has assigned to Bilodeau & Chalifoux.

Edmond Mercier, grocer, Montreal, has assigned, and his assets have been sold.

E. Dumarais, general merchant, Stony Point, Ont., is offering 40c. on the dollar.

John McD. Hains has been appointed curator of John Sardon & Co., manufacturers of soap, Montreal.

A meeting of the creditors of T. F. Robinson & Co., general merchants, West Lorne, Ont., has been called for May 28.

PARTNERSHIPS FORMED AND DISSOLVED.

Purden & Smart, grain dealers, etc., Brandon, Man., have dissolved.

Provost & Villeneuve have registered partnership as general merchants in Montreal.

Joseph and Placide Laniel have registered partnership as grocers, etc., under the style of Laniel & Frere, Montreal.

McNaughton, Walker & Co., produce dealers, Chatham, Ont., have been succeeded by the Walker Egg and Produce Co.

J. E. Perreault and L. P. Begin have registered partnership under the style of G. & E. Couture, grocers and liquor dealers, Levis, Que.

B. E. Armstrong and J. H. Williams, grocers, Vancouver, have formed partnership under the style of Armstrong & Williams.

SALES MADE AND PENDING.

F. J. Hall & Co., provision dealers, etc., Victoria, are selling out by auction.

The business of Denning & McCandless, grocers, Strathroy, Ont., is for sale.

John Rogers, general merchant, Petrolea, Ont., is advertising his business for sale.

The assets of George Williams, general merchant, Manotic, Ont., have been sold.

The business of Whipple Kent, cigar dealer, Hamilton, is advertised for sale.

The assets of the estate of John Benenati, fruiterer and confectioner, London, Ont., have been sold.

McIntosh & Son, confectioners, etc., Owen Sound, Ont., are advertising their business for sale.

The assets of Dufour & Tremblay, general merchants, St. Jerome (Chicoutimi), Que., are to be sold May 26.

The assets of Mrs. J. Vermille, general merchant, St. Jean de Challions, Que., are to be sold by tender on May 28.

The stock of C. B. Poisson, general merchant, St. Sophie de Levrard, Que., has been sold at 63 $\frac{3}{4}$ c. on the dollar.

The stock of the estate of Timble Bros., general merchants, Leduc, N.W.T., has been sold to T. R. Glanville, Mount Forest, Ont., who takes possession on June 15.

CHANGES.

James Smith, baker, Colborne, Ont., has sold out to Annie E. Stickle.

Celia E. Hoffard, grocer, Vancouver, has removed to Extension Mines.

Jane Clint, grocer and fruiterer, Kingston, Ont., has retired from business.

Frank Blackwell, grocer, London, Ont., has sold out to Attwell Roddam.

Frank W. Paul, grocer, London, Ont., has sold out to Thomas Vincent.

Joseph De Rosas, grocer, Nanaimo, B.C., has removed to Extension Mines.

Henry Newberry, grocer, Kingston, has been succeeded by Daniel Reeves.

A. E. Treleven, grocer, Dungannon, Ont., has sold out to T. G. Allen.

Hatt, Morrison & Co., Limited, grocers, Fredericton, N.B., are adding coal.

Little Bros., general merchants, McGregor, Man., have sold out to P. W. Martin.

Arthur Blouin has registered as proprietor of W. Blouin & Cie, grocers, Quebec.

D. L. Chauvin, general merchant, Stony Point, Ont., has sold out to A. Dupuis.

Mrs. J. A. Comeau has registered as pro-

prietress of J. A. Comeau & Co., bakers, Grand Mere, Que.

Young & Co., general merchants, Alvington, Ont., have sold out to Goodham & Miller.

Matilda Vincent, general merchant, etc., Courtland, Ont., has been succeeded by T. M. White.

Wm. H. Cobb, general merchant and hotelkeeper, Ignace, Ont., has sold his hotel to Thos. Davidson.

FIRES.

The stock of P. Louis, grocer, Montreal, has been damaged by fire; insured.

DEATHS.

Louis Mercier, baker, Bienville, Que., is dead.

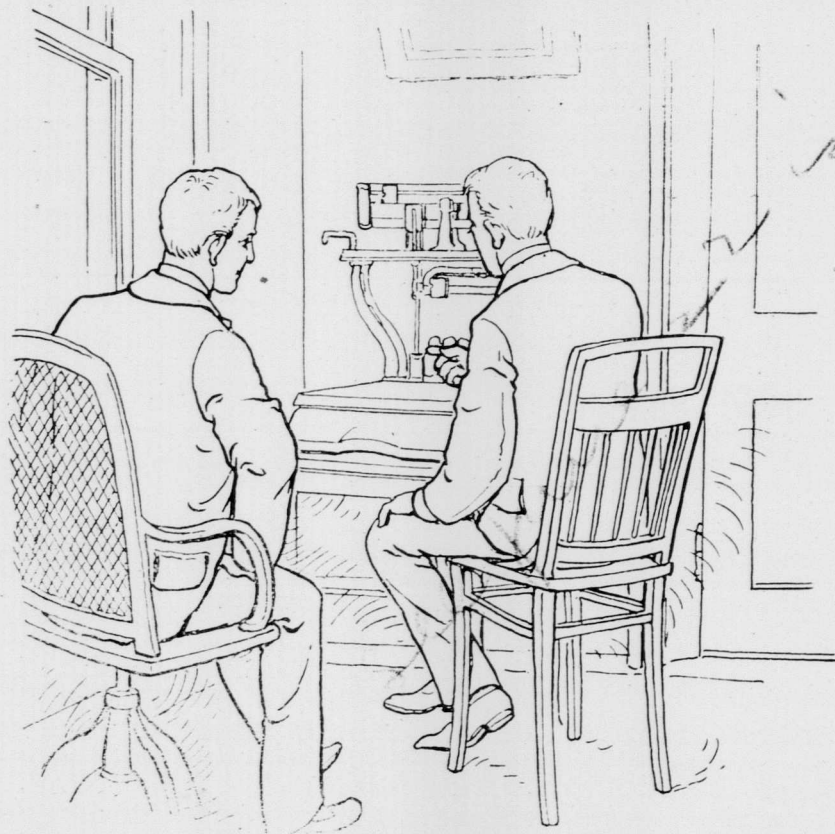
R. W. Marks, general merchant, Brucefield, Ont., is dead.

J. S. Baxter, of Baxter & Co., grocers, Smith's Falls, Ont., is dead.

Alexander Kingston, general merchant, Butternut Ridge, N.B., is dead.

EARLY CLOSING IN TWEED.

There is an agitation for early closing in Tweed, Ont. Most of the merchants of the town are in favor of closing at 6 o'clock on all evenings except Saturday, but an agreement has not yet been reached. Two weeks ago a local clergyman wrote to the press approving of early closing. This was followed up last week by "Commercial Traveler," who says in part: "Why is there not some decided action taken to bring about the much-needed reform of early closing. Surely those employed behind the counter need some recreation, especially through the summer. It is an outrageous imposition on good nature to keep clerks confined 13 and 14 hours a day in badly-ventilated stores. I understand that the business done after 6 o'clock does not warrant the necessity of keeping open until 9 or 10 p.m."



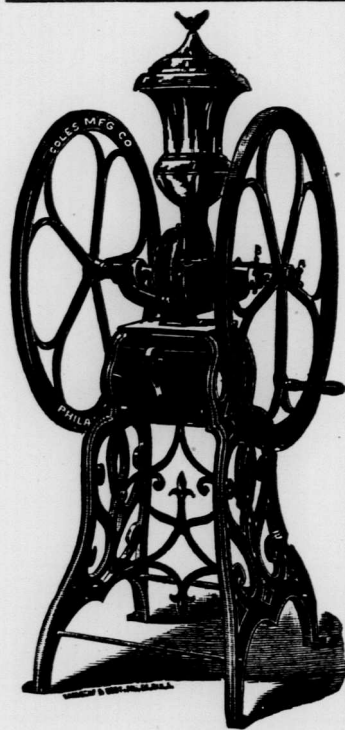
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If you haven't, don't tell our salesman that you know all about it, for if you haven't it on your counter he won't believe you, and he is justified in his belief that you don't know all about it, for if you did you would be a user.

OUR SCALES ARE SOLD ON EASY MONTHLY PAYMENTS.

THE
Computing Scale Co.
DAYTON, OHIO, U.S.A.

Or Money-Weight Scale Co., No. 47 State St., Chicago, Ill.
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James A. Hossack, Dist. Agent, No. 1662 Notre Dame St., Montreal, Que., Canada.
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a good mill when it is presented to them. They have taken up the . . .

COLES COFFEE MILL

Because it saves them dollars in money and pounds of energy when they grind coffee. It works easily, grinds evenly, and is recommended earnestly.

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FORBES BROS., Montreal.

Coles Manufacturing Co.
PHILADELPHIA, PENN'A.

Rowntree's

High-Class Confectionery.

Rowntree & Co., Limited, of York, England, desire to call the special attention of the Canadian trade to their well-known

Gum Pastilles and Jujubes.

The perfection of confectionery art of world-wide fame for purity and delicacy of make. Rowntree & Co., Limited, are the largest manufacturers of Gum Confectionery in the world, the large Yorkshire Factories employing over 1,500 hands.

Chocolate Creams of all varieties.



A delicious, highly-nourishing, and thoroughly digestible Cocoa, so economical in use that 120 breakfast cups can be filled from a 1-lb. tin.

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For Manitoba, Northwest Territories and British Columbia:
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Mr. CHAS. GYDE, 20 St. Francois Xavier St. Montreal.



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PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

FALLACY OF THE TRADING STAMP.

WHATEVER advantage a merchant gains from adopting the trading stamp or similar schemes is lost when his confreres have followed his example. We say this without at the same time acknowledging that benefit in the long run accrues even if a monopoly of the trading stamp could be enjoyed by any one merchant in a town. Unless he adds the cost of the trading stamps to his goods, a merchant cannot afford to give them. And, if he adds the cost, he is deceiving his customers, for the end and all of the trading stamp is to persuade the customer that he is getting something for nothing.

When all the merchants in a community are giving trading stamps it is obvious to everyone that they are all on an equal footing in that one respect. It is equally obvious that all are again toward each other what they were before being induced to go into the scheme.

It follows then that he who would keep abreast of his competitors must rely, not on trading stamps, but upon his own push and

enterprise. And push and enterprise are more powerful in business-building than ever methods extraneous can be, even though a monopoly of them be enjoyed.

UPS AND DOWNS IN SUGAR.

There has been considerable fluctuation in the price of refined sugar since last Friday. On Saturday the refiners decided that it was necessary to mark down the price of granulated 10c. to \$4 45, and yellows 5c. to \$3.75 to \$4.40.

This action was caused, not by any change in the raw market, but owing to reports from their travelers that large quantities of American refined was being sent into Western Ontario. The cut was made to meet this competition.

On Monday, on the receipt of advices of a general advance of 5c. in New York, and a generally firmer disposition there, the Canadian refiners put back the price of granulated 5c. to \$4.50, but left yellow unaltered at the decline.

The net result, therefore, is a decline of 5c. on all kinds of refined sugar from the level ruling last week.

MOLASSES IRREGULAR.

There is some conflict in the recent reports from primary markets in regard to molasses. The other week, we noted that cables had quoted an advance of 1c. on first cost to 19c. On Saturday, advices were to hand stating that the market was firm at 18c. first cost, and that 2,000 puncheons had been shipped and contracted for. Consequently, if the crop turns out to be as large as was at first estimated, there 20,000 puncheons yet to come forward.

Montreal sugar refiners, who usually contract for several cargoes, have not done so this spring owing to the high first cost, and, so far, only five cargoes have been closed on Montreal account.

As recent cables indicate that demand at the Islands from other quarters has been satisfied, it would not be surprising if values reacted before the balance of the crop is closed out.

There are a great many people in the world who cannot create enough friction to warm up their own muscles, much less set the world on fire.

THE DECLINE IN CHEESE.

THE unusual strength that has prevailed in the cheese market this spring has had its first shock, within the past eight days, as there has been a slump in prices of ½c. per lb., and the indications point to still further decline.

The development is hardly surprising. The exceptional prices that have ruled during the past month were due to the fact that the reserve stock of old cheese in Great Britain was nil, as the consumption during 1899-1900 had kept pace with the supply, the Canadian increase in exports not being sufficient to make up for the shortage from elsewhere.

With the inflow of considerable quantities of fodder cheese—not only from Canada, but from New York as well—the scarcity in England has been, in a measure, relieved, and, from now out, as the make on this continent approaches its "flush," we may expect a gradual recession in prices. It is doubtful, however, if they will go as low as the range of previous years, as they have to fall off considerably to do so.

The receipts to date at Montreal since the opening of navigation, which amount to 64,870 boxes, as against 82,484 boxes for the same period last spring, indicate that the season has been backward, and that there is still a relative shortage to make good.

A FIRM JAPAN TEA MARKET.

According to cable advices received in Canada this week from Japan, the market there would appear to be in a strong position.

The finest teas are 1c. per lb. above the prices ruling a year ago, while teas which sold last year at 18c. are quoted at the same figure this season.

The cable also stated that operations were quite free.

On the Canadian market, a good many orders for new teas have been taken at last year's limit, and a good proportion of them have been filled. Very few orders are being taken now, however. All the business that has been done has been in fine teas. Nothing has yet been done in low grades.

A little more strength has been developed in spot teas of last season's growth, ½c. per lb. higher having been obtained during the past week.

BAD QUALITY SALMON AND THE RETAILER.

LAST week's article in THE CANADIAN GROCER regarding the bad quality of canned salmon on the market has created a great deal of interest in the trade and has been warmly endorsed.

There is no doubt about the salmon being on the market, and since the matter was referred to in last week's issue additional evidence has been forthcoming.

One house that had purchased a small quantity received so many complaints that it became alarmed and requested every customer to return forthwith every case he had bought.

When canned salmon of bad quality is on the market, there is no branch of trade that needs to be more warned against it than the retail trade.

The fact that the retail merchant is in close touch with the consumer makes it of necessity so.

If anything is found to be wrong with any food product, the onus, in the mind of the housekeeper, is not upon the manufacturer; it is the retailer who is immediately blamed. And to the retailer she goes in her wrath. He may explain, but he is told he should not sell goods that he cannot recommend. And the charge is not without reason. A grocer should be able to recommend, or, at least, explain, the quality of every article he has in stock.

If he should be careful in regard to one line of goods above all others, it is in regard to canned goods, and particularly canned salmon.

The quality only needs to be a little off to turn one against it. But, when the quality is positively bad, there is grave danger of those being poisoned who are reckless enough to partake of it.

While a good many cases of poisoning charged to canned goods are doubtless due to some other cause, yet, THE CANADIAN GROCER firmly believes that some of the cases of poisoning are due to partaking of canned salmon of bad quality.

If, from no other sense than that of self-protection, the retail trade should refuse to allow themselves to become the medium for distributing canned salmon the quality of which is more than suspicious, as is the case

with certain brands that are now on the market.

There is in Western Ontario a certain town in which there was, some time ago, a case of poisoning from eating canned salmon. For the time being the sale of canned salmon in that town is practically nil. Retailers there went so far as even to cancel orders for canned salmon which they had placed with the wholesale trade.

The putting of canned salmon on the market which is positively injurious to health should be discouraged, and there is no one who can do more to discourage it than the retail merchant.

"PLEASE CALL AGAIN."

"Please call again" is a phrase which is occasionally to be found printed on paper bags and wrapping paper used in retail stores. And there is nothing to be said against it. It can do no harm, even if it may not do much good.

But it is of little use printing "Please call again" on paper bags, wrapping paper or anything else if the goods in the store or the manners of the merchant and the clerks do not encourage people to call again.

NEW PRICES FOR MOLASSES.

The Montreal Wholesale Grocery Guild had a warm meeting Tuesday, when they considered the base price on new crop molasses. The chief trouble arose out of the stand of a Quebec firm in the matter, but, eventually, an agreement was reached. The new terms on the new crop stock are 38c. in carlots and 39c. in single puncheons, with the usual advances on these prices for less quantities.

LARGE CONTRACTS FOR SALMON.

Early this spring THE CANADIAN GROCER intimated that canned salmon would cost considerably more money this year than last. The course of the market since then has fulfilled our forecast to the letter. Two weeks ago reference was made to the fact that salmon were 50c. per dozen dearer than in 1899. Since then, Montreal houses have closed contracts for a large quantity at the rise.

Within the past ten days, contracts for

over 15,000 cases for future delivery have been closed with Montreal firms, of which about 5,000 cases were "Clover Leaf" brand, on the basis of \$5.10 for talls and \$5.60 for flats f.o.b. Coast, the balance of 10,000 cases being Fraser river brands at \$5 for firsts and \$4.50 for second Fraser and Northern river sockeye.

TELEPHONE CHARGES.

THE United States Government has recently received reports from its consuls at Frankfort and Coburg in regard to the telephone tariff in Wurtemberg.

The annual charge for telephones in Wurtemberg has been reduced to \$19.04. The cost for a five minutes' talk over the local circuit is 1.19c.; for a distance not exceeding 9¾ miles, 2.38c.; up to 31¼ miles, 4.76c.; for longer distances 11.9c.

These figures are particularly interesting just now in view of the fact that the Bell Telephone Co. of Canada proposes to increase its charges by \$10, making the rate to business men in Toronto \$55 and to householders \$35.

The annual charge in Canada is already over 130 per cent. above the Wurtemberg figures, while the long distance rates are out of all comparison. Just imagine telephoning 31 miles for less than 5c., and for a longer distance than that at less than 12c.! In Canada it costs 25c. to telephone 31 miles, while, if a business man in Toronto wants to telephone to Toronto Junction, an adjoining suburb, he is taxed 10c. In Wurtemberg it would cost him less than 2c.

The cost of maintaining a telephone service in Germany may not be as heavy as it is in Canada, but it is inconceivable that it should be so much heavier in this country as to warrant The Bell Telephone Co. charging the rates it even now does, much more adding to them.

In some of the countries of Europe the Government has assumed the ownership of the telephone service and the results have been most beneficial. The time has come when the Government of the Dominion of Canada should do the same thing.

It is a poor kind of man that cannot stand up for his rights; but he is a still worse specimen of manhood who denies to others similar rights.

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DISCUSSED TRADING STAMPS.

A SPECIAL meeting of the Toronto Retail Grocers' Association was held on Monday in St. George's Hall, Elm street. The attendance was large, as the matters to be discussed were of special interest. President D. J. Kelly occupied the chair.

The report of the committee appointed to secure information as to a place to hold the annual excursion, reported in favor of going to Cobourg on Wednesday, July 25. This was discussed at some length and finally adopted. The following were appointed as an excursion committee: President Kelly, Secretary Hawes, and Messrs. Robinson, Gibson, Schoales, Bell, F. W., A. W. and J. A. Johnson, Burns, Panter, Sykes, White, Booth, D. W. and T. Clarke, Thorne, Farewell, Bond, Roberts, Holmes, Davies, Nolan, Stewart and Marmion. The excursion will be on the Garden City.

It was announced that the Toronto Fruiterers' Association had petitioned the Provincial Legislature asking that peddlers of foreign fruit should be licensed. This met with the members' approval, and a resolution to that effect was passed, which is to be sent to the Legislature and to the fruiterers' association.

F. S. Mearns made a statement explaining the situation regarding early closing, as stated in last week's GROCER. The position that Mayor Macdonald and several aldermen had taken on this question was unanimously disapproved of, and it was agreed that the members of the association would, individually and as a body, use their influence to prevent their reelection next January. It was agreed that it would be useless to press the Police Commissioners to take action until the appeal to the Divisional Court from Justice Street's decision has been heard. The appeal is to be heard on June 4, but the appellants are trying to defer the trial in order to keep their stores open at night during the summer, and it is probable they will secure a postponement of the hearing till the fall.

The action of the Customs authorities in allowing the side of the Customs House on Yonge street to be made a series of fruit booths by itinerant fruit dealers was discussed, and, on motion of D. W. Clarke and D. Bell, a resolution was passed asking the Minister of Customs to stop the practice, as the stands were unsightly and the dealers a nuisance to all persons arriving in or leaving the city by water.

A suggestion was made that a united effort should be made by the grocers of Toronto to stop the practice of giving trading stamps. This was followed by a discussion which

was warm, but very one sided, as not one present was willing to advocate the practice of giving the stamps. A show of hands made it known that only five out of the total membership present gave stamps. These did so to protect their own interests, though believing them to be a source of loss.

A. O. Robinson, one of the five, considered stamps a dead loss which offered no compensation whatever. He offered to give a liberal sum if the association could induce the grocers of the city to discontinue the practice. He would willingly perform his share of the work necessary, as he believed such work would be a practical benefit to every grocer now handling the stamps.

As the hour was too late for full discussion of the question it was decided to give this matter precedence at the next regular meeting of the association, and to make the meeting open to any grocers interested in the matter.

EARLY CLOSING IN WINNIPEG.

The early-closing movement is obtaining a great deal of attention from Winnipeg merchants. On Wednesday last week, the Law Amendments Committee of the Manitoba Legislature received delegations of merchants asking for and opposing legislation giving municipalities the power to close all stores at 6 p.m. There were over 100 merchants of various kinds present.

The majority of those opposed to the legislation asked were Jews. Speakers representing the second-hand dealers, pawnbrokers, and money-lenders claimed that early closing would seriously interfere with their business.

Representatives of retailers in various lines, clerks, the trades and labor council, and others spoke in favor of the legislation. The facts adduced by them show that there is a general feeling in Winnipeg in favor of early closing.

MONTREAL RETAILERS.

A special meeting of the Montreal Grocers' Association was held on May 22 in the Monument National, for the purpose of discussing the advisability of appointing a delegate to the Paris Exposition. The secretary was instructed to notify the French Chamber of Commerce that, owing to the late hour at which their communication was received, the association could not organize in time. Mr. Lapointe, the president, was granted three months' leave of absence to travel abroad, and on motion of Mr. A. D. Fraser, Ald. Turner, first vice-president, was empowered to sign all necessary docu-

ments concerning the association during the president's absence. Before the meeting adjourned, it was decided to hold the annual picnic on July 18, the railway committee, in the meantime, to pick out a suitable spot.—Montreal Gazette, May 22.

A PLEASANT TRIP TO EUROPE.

Mr. T. Wilson, manager of the Trading Agency Co., Limited, of Canada, has returned from a four months' visit to Europe in the interest of his company, during which he visited Greece, Spain, Italy, France, Germany, Holland and Great Britain. Mr. Wilson will not talk about the business feature of his trip, but he talks, and most interestingly, about things he saw, heard and experienced in the various countries which he visited. Mr. Wilson had a most pleasant trip.

BAD OUTLOOK FOR CURRANTS.

A private letter received from Patrás, under date of May 8, reports most alarming conditions in regard to the currant crop. The writer, it might be stated, is usually most conservative in his prognostications. He says: "I have to report alarming news concerning the new crop, the reports that peronosporos has made its appearance in some districts are not only fully confirmed, but, unfortunately, the spreading of the disease throughout the country is now fully ascertained. We run great risks of witnessing again a complete failure of the crop, and, whereas only a few days ago we were in hopes of registering a most abundant crop, we are downcast by the most unfavorable news coming in hour after hour. The situation is most critical."

TOURIST PARTIES IN HALIFAX.

There is every prospect that the summer of 1900 will be a banner summer for tourist travel to Nova Scotia. Hotelkeepers and members of the tourist association are daily in receipt of inquiries from intending visitors, and already quite a number of tourist parties have made application for rooms to be saved for them during the summer season. Among those who will tour Nova Scotia this year is a party numbering about 100 from the Providence, Rhode Island, Cyclists' Club. They are arranging to arrive about July 10, and will come from Boston to Yarmouth. From Yarmouth they will wheel to Halifax by the south shore route. They will remain in this city a week, and visit outlying points of interest. Then they go to the eastward, through Cape Breton and back to Yarmouth by the Annapolis Valley route. The trip will last a month.—Herald, Halifax.

Among the exports to the United States this week there were 28,750 lb. of "Salada" tea.

IT'S SURELY POOR POLICY

to regard Profit in place of Quality. Better sell half a dozen of an article at a reasonable margin of profit than an individual sale at an extortionate gain.

ISN'T THIS GOOD LOGIC?

"SALADA" CEYLON TEA

BLACK OR GREEN.

leaves every dealer a fair and even liberal profit, CONSISTENT WITH ITS QUALITY. Then, "it sells" day in and day out and pleases everybody.

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Hygienic **Cocoa**
Royal Navy **Chocolate**
AND
Famous Blend **Coffee**
are the favorites with all grocers.

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**WASHING
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do so now.

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the towns in Lancashire, Yorkshire, and Cheshire,
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Is packed ONLY from the finest

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tingent cooking a meal—very attractive.

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MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

Toronto, May 23, 1900.
GROCERIES.

THE most interesting feature in the wholesale grocery trade during the past week has been the fluctuation in the price of refined sugars. On Saturday granulated declined 10c. per 100 lb., and yellows 5c. per 100 lb., on account of the low offerings of American sugars. On Monday, however, there was an advance of 5c. in granulated in sympathy with a similar advance in the United States, leaving the net loss for the week 5c. per 100 lb. all around. The wholesale grocery trade, generally speaking, is, otherwise, in much about the same condition as a week ago. The volume of business is not large. There is still a little business being done in canned goods for future delivery, but the general disposition is to hold off. In old-pack canned vegetables, there is just a sorting-up business being done. In canned salmon, however, a fair trade is to be noted in spot goods. Coffees are quiet and rather easy. There is not much being done in either syrups or molasses. The tea trade is quiet. Indian and Ceylon teas are easier in London, but advices from Japan report a firm market. The local market is firmer on old season's Japan tea. Currants are meeting with a fair demand, and the same can be said in regard to Valencia raisins. The demand keeps up well for prunes.

CANNED GOODS.

Nothing particular has developed in regard to canned goods during the week. Some business is still being done in canned vegetables for future delivery, but the general disposition is to hold off on account of the uncertainty as to what the condition may be when the goods actually come upon the market. The association is still quoting old figures, and there does not seem to be any disposition on their part to accept lower figures. The wholesale trade is still booking some orders at prices guaranteed up till November 14, but the retail trade, like the wholesale, is very little inclined to do busi-

ness at the figures now ruling. The ruling price for future delivery is 87½c. per dozen for tomatoes and 80c. for peas and corn. These prices are, however, being shaded slightly under special conditions. For old pack goods the idea as to price is 90c. for tomatoes, \$1.05 to \$1.10 for corn, and 75c. up for peas. Corn is firm at the figures noted, but tomatoes can be bought occasionally for slightly less figures than those named. The situation in canned salmon is without further change. Fairly good orders are being placed for spot goods, the high price of futures still inducing buying of last year's pack. A little business is being done in futures, but, so far, it does not amount to a great deal locally. Canned fruits are in fair request.

COFFEES.

The outside markets, at the time of writing, are a little lower. Locally, prices are without change, but there is only a small business being done. On account of the irregularity in the outside markets, importers are hesitating about placing orders.

See pages 27 and 28 for
Toronto, Montreal, St. John,
and Winnipeg prices current.

The ruling price for Rio coffee, locally, is 9½c. per lb.

SUGARS.

On account of the low offerings of American refined sugar on the Canadian market, prices on Saturday last were reduced 10c. per 100 lb. on granulated and 5c. on yellows. On Monday, however, there was an advance of 5c. in the price of refined sugars in the United States, and, in sympathy with this, the Canadian refineries immediately marked the price of granulated up 5c. per 100 lb., but left yellow sugars unchanged. This meant a net decline of 5c. per 100 lb. for the week. Business in sugars is still quiet, and the recent irregularities have not helped matters. The raw markets are firm. In New York, raw sugar is 1.32c. per lb. higher than a week ago, while holders are trying to get another similar advance. They are asking 4½c. for centrifugals; 4c. for muscavados, and 3 13-16c. for molasses sugars. As already noted, American granulated advanced 5c. per 100 lb. on Monday, but yellows, on account of the overproduction in some of the refineries, are shaded slightly. The stocks of raw sugars in the United States

and Cuba, at the end of last week, were 39,000 tons less than the same week last year. To this should be added a deficit of 40,000 tons in the stocks afloat. Those best informed are somewhat at a loss to know where the American refineries are to get their supplies of cane sugar from before the Java product arrives in August next. It is, however, expected that the refineries must buy beet sugar heavily in Europe in the meantime.

SYRUPS AND MOLASSES.

Business in both these lines continues to be only of a moderate character with quotations unchanged. The molasses market rules firm.

RICE AND TAPIOCA.

There is the usual steady trade being done in rice at unchanged prices. Tapioca is still quoted at 4¾ to 5c., and the market outside is easy at the recent decline.

TEAS.

A cable received this week from Japan states that the market there is 1c. higher than it was a year ago on the finest teas, and that teas at 18c. are showing the same value as a year ago. The cable also stated that operating is going on freely. The local market is also firmer on spot Japan teas, an advance of ½c. per lb. having been obtained in some instances. Indian and Ceylon teas, on the other hand, are a little easier this week in the outside markets, and locally very little business is being done. Quite a few orders for green teas are this week being sent to China, but the orders do not appear to be as numerous as last year, and the reason is claimed to be the increased attention that is being given to green teas of Ceylon growth.

FOREIGN DRIED FRUITS

CURRANTS—Cable advices intimate that the market in Greece is much about the same as it was a week ago, namely, firm. Locally, the demand is moderate and prices without change. Advices from Greece intimate that a good crop of currants is anticipated.

VALENCIA RAISINS—The fruit ex the Orcadian has at last reached this market, having come in within the last day or two. This comes, as the trade already knows, upon a decidedly bare market. We quote: Selected layers at 8½c. per lb., and No. 2 at 7½ to 7¾c. per lb. The demand for Valencia raisins is fairly good at this time of the year. The crop of new Valencia raisins is about 20 days later than usual.

PRUNES—E. M. Dadelzen & Co., of Bordeaux, write that prunes promise an abundant crop, but that there is plenty of time for slips during the next three months. They offer, however, to sell for October shipment at figures which will insure a portion of the Canadian business in prunes going to France this year. Last year, it will be remembered, the price of French prunes made them prohibitive on this market. Californian prunes, 90's to 100's, are out of this market, but there is a plentiful supply of 40's to 50's. The demand for prunes on the local market is good.

SULTANA RAISINS—M. Chrussachi, Symrna, writes that exceptionally wet weather was experienced during the past winter, and consequently the vines have greatly developed and are well forward. It is expected that a crop will be gathered at least equal to that of last year.

GREEN FRUITS.

There is a good movement of oranges, lemons and bananas, though the increasing receipt of strawberries, cherries, tomatoes, etc., is dividing the attention of buyers. The supply of oranges is fair, but they are held at increased figures. Navels and Valencia's both show an advance of 50c. Sorrentos are offering more plentifully than most other European lines, and are firm at \$3.75 to \$4 for boxes and \$3 to \$3.25 for half-boxes. Strawberries are coming in at the rate of two or more cars a day, and bring at auction, all the way from 2c. for fruit that is not worth the price to 12c. for fruit which is well worth more. The price of good berries varies from 9 to 13c. Pineapples are selling freely at 10 to 15c. Cherries are 50c. per case lower, and are in good demand at the price, \$2.50. Tomatoes are rather scarce, and are steady at unchanged figures.

COUNTRY PRODUCE.

EGGS—The market is practically unchanged from last week. There is a good jobbing demand at 12½c., and as high as 13c. is paid for some single cases. Dealers are paying 10½ to 11c. outside.

POTATOES—The offerings are moderate. Prices are steady at 36 to 37c. per bag f.o.b. track, Toronto. Small lots out of store are quoted 45 to 50c.

BEANS—There is a fair demand. Prices are steady at \$1.70 to \$1.75 for hand picked and \$1.50 to \$1.60 for mixed.

DRIED AND EVAPORATED APPLES—Prices are nominally unchanged at 6½ to 7c. per lb., in a jobbing way for evaporated, and 5½ to 6c. for dried.

MAPLE PRODUCT—There is still a fair movement. Prices are well maintained. Wine gallon tins are still quoted at 90c. to 95c.; imperial gallon tins, \$1.15 to

\$1.20, and bulk quantities, \$1.10 per imperial gallon. Maple sugar is firm at 11c.

HONEY—There is little doing. Prices are unchanged at 8½ to 9c. for strained clover, and 5 to 6c. for buckwheat. Clover comb is easy at \$1.50 to \$2.25.

VEGETABLES—A good business is doing in both native and imported vegetables. Imported cucumbers are 25c. per crate lower. Otherwise there is no change. We quote as follows: Rhubarb, 30 to 40c. per doz. bunches; green onions, 5 to 10c. per doz.; green mint, 20 to 25c. per doz. bunches; spinach, 75c. to \$1 per bushel; asparagus, 40 to 60c. per doz. bunches; parsley, 15 to 20c.; radishes, 30 to 40c. per doz. bunches; lettuce, 20 to 30c. per doz.; new Canadian cabbage, \$1 to \$1.50 per doz.; imported, \$4 to \$4.50 per crate; imported cucumbers, \$4 to \$4.25 per crate; turnips, 40 to 50c. per bag; carrots, 40 to 50c. per bag; parsnips, 50 to 75c. per bag; onions, \$1 to \$1.25 per bag; Bermuda onions, \$2 a case; Egyptian onions, \$2.75 to \$3 per sack.

BUTTER AND CHEESE.

BUTTER—The market, especially for dairy, is strengthening. The offerings locally are not as large as they have been, and an advance of 1c. has been made. Creamery is firm, but as yet unchanged. We quote: Dairy, large rolls 12 to 13c.; prints, 13 to 13½c.; tubs, 13c.; creamery, prints, 18 to 19c.; boxes, 17 to 18c.

CHEESE—Sales at the country cheese boards have ruled from ½ to ¾c. per lb. lower than last week, and prices have, in consequence, been reduced locally ½c., the ruling quotation now being 10½ to 11c.

FISH AND OYSTERS.

Supplies are increasing. Trout and whitefish are ½c., perch and halibut 1c. per lb. lower. Haddock is 1c. higher. We quote: Trout, 7c.; whitefish, 7c.; perch, 3c.; blue pike, 3c.; grass pike, 4½c.; yellow pickerel, 7c.; herrings, 4c.; steak cod, 6c., haddock, 5c.; white halibut, 10c.; fresh salmon, 12c.; red snappers, 11c.; Spanish mackerel, 11c., haddie, 6 to 8c. per lb.; ciscoes, per 100, \$1; Cromarty bloaters, \$2; salt herrings, splits, \$2.75 to \$3 per half-bbl.; boneless fish, 4½ to 5c.; quail-on-toast, 4½ to 5c.; pure cod, 5½c.; shredded cod, \$1.80 per box.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The market is quiet and steady. Winter wheat is unchanged at 65c. outside for both white and red. Manitoba wheat is starting to move more freely. Prices are steady at 78c. local and 79c. grinding in transit for No. 1 hard. A small quantity of wheat, oats, and barley is still coming on to the local street market. We quote: Wheat, white and red, 69 to 70c.; goose, 74

to 75c.; peas, 63 to 65c.; oats, 33c.; barley, 44 to 45c.; rye, 52c.

FLOUR—There is no change. Prices are firm and trade is active. We quote: Manitoba patents, \$4; Manitoba strong bakers', \$3.55; Ontario patents, \$3.55 to \$3.65; straight roller, \$3.35, Toronto freights.

BREAKFAST FOODS—The export demand is much better than usual at this time of year. A good domestic trade is also doing. We quote: Standard oatmeal and rolled oats, \$3.50 in bags and \$3.60 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$3; split peas, \$4; pot barley, \$4.

HIDES, SKINS AND WOOL.

HIDES—There is little doing, and prices keep weak. We quote: Cowhides, No. 1, 8¼c.; No. 2, 7¼c.; No. 3, 6¼c. Steer hides are worth ½c. more. Cured hides are quoted at 9c.

SKINS—A good demand is noted. Deliveries are liberal. Prices keep steady. We quote as follows: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 9c.; dekins, from 40 to 60c.; culls, 20 to 25c. Sheep are selling at \$1.25 to \$1.40; spring and lambskins, 15 to 20c. each.

WOOL—The market keeps listless. We quote combing fleece 15 to 16c. per lb., and unwashed at 10c.

SEEDS.

The demand for millet, Hungarian and fodder corn has kept up well owing to the lack of rain which is drying up the meadows. There is no change in prices. We quote: \$5 to \$5.75 for red clover, and \$4.80 to \$7.50 for alsike. Timothy is firm at \$1.50 to \$2 per bushel of 48 lb. Common millet and Hungarian keep steady at 75 to 90c., while German or golden millet is firm at \$1.15 to \$1.25 per bushel of 48 lb.

MARKET NOTES.

Rolls and shoulder hams are ½c. per lb. dearer.

Cheese is ½c. per lb. lower. New cheese is quoted at 10½ to 11c. in a jobbing way.

Dairy butter is 1c. per lb. higher. Rolls are 13 to 14c., and pound blocks 14 to 14½c.

Valencia and navel oranges are 50c. per box lower. Navels are now quoted at \$4 to \$4.50, and ordinary Valencia's at \$7 to \$7.50.

Wm. Howard, formerly with W. F. Harrison & Co., wholesale grocers, St. John, N.B., has opened a retail grocery store at 617 Main street, St. John. The premises have been renovated and fitted up in first-class style. He carries an excellent range of new goods. The business will be a cash one.

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Write for Prices.

Note—We are giving special bargains in Evaporated Apples, Peaches and Apricots.

CLEMES BROS.,

51 Front East, TORONTO.

QUEBEC MARKETS.

MONTREAL, May 23, 1900.

GROCERIES.

THERE has been a moderate volume of business during the week. The most striking development since last report has been the fluctuation in refined sugar. Last Saturday Montreal refiners put down prices 10c. on granulated, and 5c. on yellows. On Monday, New York advices noted an advance of 5c., and local refiners at once responded by advancing granulated 5c., but leaving yellows unchanged. The net result, therefore, is a decline both in granulated and yellows of 5c. on last week's level. Syrups have ruled steady, and the high cost at primary markets is still checking import business in Barbadoes and other molasses. Canned tomatoes are held 5c. firmer for spot stock, and some heavy contracts for forward delivery in new pack salmon have been closed. Rice is firm, and spices also, while coffee and tea are dull. In produce, the striking facts are the decline in cheese, and the sharp advance in butter.

SUGAR.

There has been considerable irregularity in the refined sugar market since last report. On Saturday the Montreal refiners marked down granulated 10c. and yellows 5c., but, on Monday, in consequence of a rise in New York on refined of 5c. they put granulated up 5c. leaving yellows unchanged. The base therefore is \$4.50 on granulated and \$3.75 to \$4.40 on yellows as to grade. A fair volume of trade has been experienced during the week. The raw market has been firm in London for beet which was cabled higher at 10s. 7½d. for present, and 10s. 8¼d. for next month. Cane has been steady, late cables quoting Java at 12s. 10½d. and fair refining 11s. 9d.

SYRUPS.

This market was without new feature. Demand lately has been less active, and the amount of trade passing is light. Prices are unchanged at 1½ to 2c. per lb., as to quality, at the factory.

MOLASSES.

There has been no change in the molasses market during the week. Buyers here are still backward owing to the high prices ruling and the volume of trade is extremely light.

CANNED GOODS.

The most interesting circumstance in this market is the advance of 5c. asked for spot tomatoes, which are in active request at 90 to 95c. per doz., as to brand in round lots. Corn is firm at \$1.10 to \$1.12½, and peas rule steady at 85 to 90c., while beans are quoted at 85c. These prices are, of course, for round lots. Considerable contracts have

GOLDEN CROWN LOBSTER, flats and tails
GOLDEN KEY LOBSTER, flats only.
GOLDEN CROWN CANNED CLAMS, 1-lb. talls
GOLDEN DIAMOND BLUE BERRIES, 2's size.

W. S. Loggie Company,

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ST. JOHN, N.B. Etc., Etc

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DAWSON Commission Co., Limited

FRUIT, PRODUCE AND
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Cor. Market and Colborne Streets,

TORONTO

also been closed for new pack salmon for future delivery, as noted in our editorial columns.

RICE.

Inquiry for new crop rice is quite active and the market is firm in tone. The base price is unchanged at \$3.30 to \$3.40 for Standard B.

SPICES.

A fair amount of trade is noted in spices. Demand noted last week for Jamaica ginger has been maintained, and several round lots have changed hands at 14 to 17c. as to quality. We quote as follows: Nutmegs, 35 to 60c. per lb., as to size; mace, 45 to 50c. per lb., as to quality, and pimento, 9c.

COFFEES.

Business in coffee has been quiet, and the market is absolutely featureless. We quote: Maracaibo, 10½ to 13c.; Mocha, 19 to 21c.; Rio, 9½ to 14c., and Mexicans, 10½ to 15c.

TEAS.

The tea market continues quiet. Advices from Japan state that already 10,000 piculs of the new crop have been settled for. In blacks, there is some demand for Ceylon, with business in a limited way from 16½ to 18c. Cheap Congous are scarce and wanted. In green teas, the movement is by no means active. Pingsuey pea leaf is steady at 15 to 16½c., and Imperials range from 10½ to 13c.

GREEN FRUITS.

As the season is advancing, the arrivals of fruits and early vegetables become heavier, but the demand for all lines is brisk and trade is good. The apple market remains unchanged; very few barrels of good stock are obtainable, and command from \$4 to \$5 per bbl. The orange market is firm and active. Messinas are commanding \$3 to \$3.50 per box; Sorrentos, \$3.25 to \$3.75; bloods, \$2.75 to \$3 per ½ box; Californian navels, \$3.25 to \$4 per box; Jamaica, \$6 to \$6.50 per bbl. Lemons are also firmer, and prices are about 25c. per box in holders' favor, sales this week ranging between \$2.75 and \$3.25 per box. There is very little demand for grape fruit, which is selling at \$5 per box. Tomatoes have been more plentiful this week, and are offering at \$3.50 to \$3.75 per crate, which is a drop of 75c. to \$1 per crate during the week. Sweet potatoes are under a light demand at \$4.50 per bbl. Mushrooms are commanding 75c. per lb. Canadian asparagus is now arriving more plentifully, and prices have dropped about 25 to 50c. per basket. Sales range between \$1.15 and \$1.40 per basket as to quality. Strawberries have been under heavy receipts this week, which caused quite a break in prices, selling between 10 and 12½c. per quart box against 17 to 20c. last week, showing a drop of 7 to

8c. per box. Pineapples have been plentiful also, but under a good demand prices remain unchanged at 10 to 20c. each. Spanish onions are quoted at 75 to 85c. per crate. Golden dates are selling at 4½c. per lb. Malaga figs in matting command 4½c. per lb., and in boxes they are selling at 11 to 14c. per lb. as to grade.

COUNTRY PRODUCE.

EGGS—Trade was fair, and prices firm at 11½ to 12½c. for choice, and at 9½ to 10c. for culls per doz.

MAPLE PRODUCT—Business in maple product was quiet. New syrup is sold at 80 to 85c. per large tin; 75c. per wine gallon tins, and at 6½ to 7½c. per lb. in wood; pure sugar, 9½ to 10c.

HONEY—There was no change in honey to note. White clover, in comb, is quoted at 14 to 15c.; white extracted, in large tins, 9 to 9½c., and in small tins, 10 to 10½c., and buckwheat extracted, 8 to 9c.

BEANS—Were quiet and unchanged. We quote: Canadian hand-picked, \$1.70 to \$1.75, and primes at \$1.60 to \$1.65.

POTATOES—The tone of the market for potatoes was steady. Carlots on track, 30 to 35c. per bag, and small quantities at 5 to 10c. per bag advance, according to the size of lot.

ASHES—Were dull and featureless. We quote: First pots, \$4.55 to \$4.60; seconds, \$4.10 to \$4.15, and first pearls, \$5.15 to \$5.20.

PROVISIONS.

The market was quiet but firm. We quote as follows: Heavy Canadian short cut mess pork, \$18 to \$18.50; short cut back pork, \$17 to \$17.50; selected heavy short cut mess pork, boneless special quality, \$19 to \$19.50, and heavy mess pork, long cut, \$17 to \$17.50; pure Canadian lard, 9½ to 10½c. per lb., and compound refined, 7 to 8c. per lb. Hams, 12 to 14c., and bacon, 11½ to 13c. per lb.

FLOUR AND GRAIN.

FLOUR—Business in flour was quiet at unchanged prices. We quote: Winter patents, \$3.40 to \$3.65; straight rollers, \$3.20 to \$3.45; in bags, \$1.55 to \$1.60; Manitoba patents, \$3.75 to \$4.00, and strong bakers', \$3.40 to \$3.70.

GRAIN—There was nothing doing in grain on spot to-day and the market is dull and featureless. We quote prices afloat as follows: Ontario spring wheat, 71 to 71½c.; peas, 68 to 68½c.; rye, 61½ to 62c.; buckwheat, 57½c.; No. 1 barley, 50c.; No. 2 do, 48½c.; oats, 31½ to 31¾c.

FEED—The feed market was quieter, but prices are maintained. We quote as follows: Manitoba bran, in bags, \$17.50 to \$18; shorts, \$19.50 to \$20; mouille, \$20 to \$25; Ontario bran in bulk, \$19, and shorts, \$20 per ton.

OATMEAL—The demand for meal was slow at \$3.30 per barrel, and at \$1.60 per bag.

HAY—Trade in hay was fair and prices show no change. We quote: No. 1, \$9.50 to \$10; No. 2, \$8 to \$9, and clover, \$7 to \$7.50 per ton, in carload lots.

CHEESE AND BUTTER.

CHEESE—With increasing offerings prices are gradually sagging off on cheese, and at this writing 10c. is an extreme price. This represents a decline of ½c. on the price ruling last week.

BUTTER—This product, on the other hand, displays a rising tendency under an active export inquiry and small receipts. To-day, 17¾c. is being freely bid for finest fresh creamery, which is an advance of 1c. on the top price ruling last week.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

St. John, N.B., May 23, 1900.

BUSINESS has been good and markets continue to favor dealers. Collections have also been very largely satisfactory. The week has shown no feature of particular importance. The weather has been cold, and this has much affected the harbor fishing, which is an important industry at this season. The catch of gaspereaux is, as yet, not more than half the average. New Brunswick and Nova Scotia cheese factories are beginning to offer cheese. They look for a large output. They are making larger cheese than usual. This is necessary, as the local market now takes but a part of the output, and for the English market the size that is popular here will not do. In spices, ginger is working up. Nutmegs, which have been very low, are slightly higher. In cream of tartar, late cables show some advance.

OIL—The market remains as reported last week. The demand for burning is better sustained than usual, the price which ruled earlier affecting size of orders. Because of the truck wagon, and because they sell only for cash, the city dealers buy largely from hand-to-mouth. Lubricating and paint oils move freely at full figures. It is still early for cod oil. In candles, trade is dull, but wax remains firm.

SALT—Stock seems light, and in Liverpool coarse it has been difficult to buy in jobbing lots. A cargo is due and will, no doubt, arrive before this report is in print. There is also another cargo due shortly. Figures are firmly held. The active demand for Canadian affects the sale of English factory-filled. Quite a little American in small packages for table use is still imported. Little rock salt is used, but there is a small stock carried. Cheese salt has been received during the week. The market had been

*It's ever so simple in name,
and it's ever so simple to make, but*

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Is the Greatest Starch on Earth.

Good profit to dealer. Best value to consumer.

HAVE YOU SEEN OUR SPECIAL OFFER IN LAST WEEK'S GROCER?

If your jobber does not sell Bee Starch let us know his name
and we will have your order filled.

THE BEE STARCH CO., 10 Lemoine Street, MONTREAL.



HICORY

OFFEE
ORKS

100 Casks, Best Imported

"Remember the Corks."

S. H. EWING & SONS, Montreal

96 KING STREET.

quite bare, and this is the season of sale. We quote: Liverpool coarse, 50 to 55c.; English factory-filled, 95c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20 to 22c. each; 10-lb. wood boxes, 12 to 14c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt 60c. per 100 lb.

CANNED GOODS—There is a rather firmer feeling in futures, particularly in tomatoes, and some packers have withdrawn prices. In vegetables, many packers have sold about as many as they care to book so early. Spot stocks are firm, but quite ample. Fruits are selling well. Strawberries are scarce. They show a good sale. Few American packers have any to offer, and where they have stock, it is, as a rule, too poor for our trade. New American pineapple is soon expected. While price will be lower than has ruled, it is costing more than last season. Meats in this market are quite low. The sale is not large. Salmon is moving freely, and futures begin to have attention. Prices reported are rather above last season. New lobsters are offered, but are too high for local trade. In haddies and herring, the market is firmer.

GREEN FRUITS—Market has been quite bare of Valencia oranges, but there are some now offered. Messinas are, however, now the chief stock. Large quantities of these and bloods landed in half boxes. Few Californians are seen. In lemons there is

large sale and figures keep low. Bananas are in good supply; best stock bring good figures, but ripe fruit must be sold. There are still some good apples. In rhubarb the quality continues to improve. There is little change in price, but it is moving down. Strawberries sell more freely at about even figures. Pines are not a large sale.

DRIED FRUITS—The feature of the week has been the shortage in onions. For some days the market was bare. Spanish onions are, however, now freely offered, and Bermudas are daily expected. These at this season are particularly nice. In Californian prunes, prices keep low. While some shippers have none to offer others offer at very low prices. Quality shows quite a range. Raisins are well cleaned up. There is little sale. There is some demand for seeded. Currants keep low. A fair movement only is being experienced. Dates and figs are quiet. New peels are offered, but little is being done. Prices show little change. Citron is perhaps a little lower. This has the big end of the sale. Oranges and lemons are rather higher. Evaporated apples, if anything, are lower. Sale is not large. This is one line which, this season, shows no profit. Peanuts sell more freely, and are rather lower than last season at this time. Extra fancy are scarce, and Spanish shelled, best stock, are both high and scarce.

PROVISIONS—Eggs continue to move off. The price tends easier, and the demand is quite large. Quality is good. Butter keeps quite firm, and supply is still light. Good

stock moves freely and commands full figures. It pays to have it good. New stock came on a bare market. Cheese holds its price quite well, but the tendency is to lower figures. This market was also very bare before new goods were offered.

SUGAR—The low prices continue. Sales are quite large. The variety is large. Montreal is, however, very lightly represented. Dutch granulated is well liked, the last received being particularly good. English yellow would be preferred but for the package. The sale is quite large. American sugars are freely bought when the market will admit.

MOLASSES—This is, perhaps, the matter of chief interest. Arrivals have been quite free in Barbadoes and Porto Rico, and further shipments are daily expected. Owing to the high price of Porto Rico, Barbadoes moves freely. Our market takes about 6,000 casks, and it looks as if there would be enough to go around. New Orleans is still quite a steady seller, though much affected by the West Indian goods. There is also a mixed goods being imported from the United States. This should not be compared with New Orleans. No sugar syrups are being sold.

FISH—Gaspereaux are still a light catch. This means a light pack of alewives, which will mean quite a loss to local fishermen. Very few shad have been caught this spring. A few salmon are seen, but price is out of sight. In dry fish, market is dull with supplies fair. In pickled fish, while market is about bare, the need of stock is not noticed.

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\$4.50
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Smoked herring is quite firm. In haddies, sale is about confined to local demand. In shredded codfish there is a steady sale of American goods. We quote as follows: Large and medium dry cod, \$3.50 to \$3.75; small, \$2.25 to \$2.50; pickled shad, \$4.50 to \$5, as to quality; haddies, 4½ to 5c. per lb.; smoked herring, 8 to 9c.; fresh haddock and cod, 2½c.; boneless fish, 4 to 5c.; pollock, \$2.25 to \$2.35 per 100; pickled herring, \$2.20 to \$2.25 per half bbl.; bloaters, 70c.; kippers, \$1; Shelburne, \$4.50 to \$5; halibut, 8 to 10c.; gaspereaux, 70 to 75c.

PRODUCE—There is but little movement in either barreled pork or beef. Our market was quite largely supplied at lower prices than now quoted, so that importations have been light. Small shipments from Boston are quite regularly received. Smoked meat has but limited business. Price is high. Lard holds firm at the high figure. Quite a little compound is sold.

FLOUR, FEED AND MEAL—In flour, the low prices still rule. There is but a fair business. The volume of business here is much lighter than a few years ago, and is chiefly for open consumption. In oatmeal, sales are light at even figures. Oats are quite firm. In cornmeal, the competition has caused a cut in prices. Sales are large. Feed continues scarce and high. Beans are firm, but the sale is light. Hay is rather dull. Seeds move quite freely, but outside dealers buy more largely direct than formerly. We quote: Manitoba flour, \$4.50 to \$4.70; best Ontario, \$3.70 to \$3.80; medium, \$3.40 to \$3.55; oatmeal, \$3.70 to \$3.80; cornmeal, \$2.15 to \$2.20; middlings, \$2.1 to \$2.2; oats, 38 to 40c.; hand-picked beans, \$1.75 to \$1.85; prime, \$1.60 to \$1.70; yellow-eye beans, \$2.25 to \$2.45; split peas, \$4.00 to \$4.25; round, \$3.25 to \$3.40; pot barley, \$3.85 to \$4.00; hay, \$9 to \$9.50; timothy seed, American, \$1.50 to \$1.85; Canadian do., \$1.75 to \$2.40; clover seed, 9½ to 10½; alsike, 10½ to 12c.; mammoth, 11½ to 12½c.

ST. JOHN NOTES.

A. L. Goodwin has a large stock of particularly fine Messina oranges.

Geo. E. Barbour received his second cargo of Porto Rico this week.

Bowman & Augevine, who act as agents for Wilson's vinegars, are finding a very active sale.

Dealers wishing a right Worcester sauce will find a stock of Paterson's at C. & E. Macmichael's.

Hunter White this week landed some cheese salt in barrels. The market had been quite bare.

L. G. Crosby, acting for the shippers, has received a cargo of Barbadoes by sailer. He

Everywhere

Grocers sell **Clark's Meats**.
Everywhere people buy them.
There's always a demand for them.

You Can't Make a Mistake in Ordering a Supply.

JOSEPH CARMAN . . .

WHOLESALE MERCHANDISE BROKER
AND MANUFACTURERS' AGENT.

Winnipeg, Manitoba, Canada.

Secretary Winnipeg Fruit and Produce Exchange.
Correspondence and Agencies Solicited.

CALIFORNIA ORANGES

Messina Lemons, Fruits and Nuts of all kinds. An excellent assortment of only the best grades always on hand and we can supply you at lowest market prices.

Bananas. The fruit is arriving in first class condition. Port Limon stock is exceptionally fine.

Fruit Auction Sales. These auction sales are held every Wednesday and we will be pleased to give you any information required.

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CANADA'S CANNED FISH

Sardines, all grades
Oval Kippered Herring
Oval Kippered Haddies
Scallops
Clams
Clam Chowder

Every Tin Guaranteed

Order from your wholesale grocer.

JOHN SEALY, St. John, N. B.

Are you handling
RED CROSS
BONELESS COD
1-lb. blocks, and skinless? If not,
better order now.
Guaranteed strictly pure.
J. & R. McLEA
MONTREAL Importers

The Following Brands
Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO . . .

OLD CHUM.
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CIGARETTES

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SWEET CAPORAL.
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ENGLISH AND CANADIAN MANUFACTURERS

desiring to place their goods on the Market
of Western Canada, should communicate
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STEELE & TOMS,

Wholesale Commission Merchants and Brokers,
WINNIPEG, MAN.

HORSE HAIR.

Have you any? We buy it.

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THE RUBLEE FRUIT CO.

LIMITED.

IMPORTERS OF FOREIGN AND DOMESTIC
GREEN AND DRIED FRUITS, NUTS, Etc.

151 Bannatyne St.,
WINNIPEG, MAN.

12th St.,
BRANDON, MAN.

Ship Your

FRESH EGGS

—to—

F. R. STEWART & CO.,

Wholesale Produce and Commission Merchants

NELSON, B.C.

also has a large consignment on the steamer now due.

The wholesale and retail hardware clerks will have a Saturday half holiday during June, July, and August.

J. F. Estabrooks & Son were the first to receive a shipment of Spanish onions, after what had been a bare market for a number of days.

MANITOBA MARKETS.

Winnipeg, May 23, 1900.

WINNIPEG, in company with every other city of the Dominion, held high carnival over the relief of Mafeking. It is not often that the Gateway City lets herself go, but when she does, it is done with all the abandon of childhood. There were probably between 20,000 and 25,000 people on the streets, and it is doubtful if there are enough fireworks and firecrackers left to properly celebrate the 24th. Business is very fair for the season, and the only complaint made is that collections are still slow. It is probable that by the end of this month the wheat at present remaining in the farmers' hands will begin to come in, and this will probably make some difference. There are few changes in prices, though the situation of some lines has altered somewhat during the week.

FLOUR—Trade is good, but no change in price is noted. This also applies to cereals.

CANNED GOODS—Business in these goods continues in a fragmentary and unsatisfactory condition, so far as the new pack is concerned, as nothing fresh has been received from the associations, and buyers are still shy on the terms offered. Last year's stock of canned fruit and vegetables is in normal demand at the same prices as have been quoted for the past six weeks.

SUGAR—The demand is normal at last quotation of 5 1/2c. for granulated, and 4 3/4c. for yellows.

EVAPORATED AND DRIED FRUITS—There is little change except the fact that Valencia stock being practically exhausted here, Californian fruits are being purchased at prices almost equal to Valencia, although there has practically been a drop of 1/4c. this week. Three-crown muscatels, however, are still worth from 7 1/2 to 7 3/4c. In currants, the market is strong, owing to the information received from Patras, but has little or no effect on actual prices here as yet. Figs in tapnets are offering freely, but the demand is light. Evaporated apples are a little firmer and dried continue in good demand.

NUTS—Shelled almonds appear scarce, but Tarragonas offer freely. Filberts are rather short.

GREEN FRUITS—The Fruit and Produce

Exchange have succeeded in arranging a much more satisfactory system of refrigerator cars, which means a great saving in the fruit trade to both shipper and consumer. Mediterranean sweet oranges are now leading the market, and are very satisfactory in quality. The price is \$4.50. Seedlings are also improving in quality, and are quoted at \$4. Heavy purchases of Messina lemons (November cut) have been made for this market, although, in this respect, the purchases are only about half what they were last year, when the market was overloaded and the loss heavy. Last year the purchases direct from steamer amounted to 8,500 boxes; this year they only amount to 3,500 to 4,000. The fruit is excellent, and dealers are well pleased. Prices are quoted at \$4.50 city and \$4.75 country. Strawberries are coming in freely, and have dropped to \$3.75. Cherries, owing to the fact that they come to Chicago in refrigerator cars and are then expressed through to Winnipeg, are dear, being \$2.50 for the 10-lb. box. Bananas will be in full supply for the Queen's Birthday at the old figures of \$3.25 and \$3.50, according to bunch. Havana pines are most unsatisfactory, and so far only one shipment of Floridas has been received. Cabbage, cucumbers, green onions, lettuce, radishes and asparagus are all in full supply at reasonable prices.

BUTTER—Creamery is offering more freely. As was expected the price has dropped. The quotation on Saturday was 17 to 17 1/2c. point of shipment. Dairy butter is increasing in supply and improving in quality. The demand locally has been good, and the price on that account has kept up; but, with the increase of creamery, a heavy drop is expected next week. The present figures are 16 1/2c. for the best, and from that downward.

CHEESE—Receipts are small. Price is 11 to 11 1/2c. factories.

EGGS—Supply is plentiful at 10 1/2 to 11c. Winnipeg.

CURED MEATS—There is slight decline in the market, although it is hardly sufficient to really affect prices; in fact, last week's quotations are still given, with the exception of a drop of 1/4c. on shoulders, but the tone is easier. Canadian dealers are offering hams more freely than for some time. Pork is very firm at \$17.50 to \$18, and hogs off cars are still 5c. per lb. The supply of hogs is very light, though probably not more than usual at the time of year.

LARD—Is variously quoted at \$1.90 to \$2.10, according to the house quoting. The market compound lard is worth \$1.75, but the demand is light compared with pure lard.

A grist mill company is being formed in Bright, Ont., with a capital of \$12,000.

SPICED COFFEE.

IT was plain that the man at the corner table in a Congress street restaurant had indulged in several appetizers. He handled his utensils unsteadily and made a lavish use of the condiments, tipped over the catsup and spattered soup freely on his pie. Yet he bothered no one, so no audible objection was made.

Suddenly, after taking a couple of sips of his coffee, he made a grotesquely wry face that was in accord with his rye breath, and blatted out: "Phwat th' divvle is th' matter wid this coffee?"

A waitress quickly reached his elbow and inquired solicitously as to the cause of his criticism of the coffee.

"Whoy," he said, "thot shtuff tastes loike it wor mixed wid vinegar or mebbe sprayed wid paris green."

"Did you sweeten it?" coyly asked the waitress.

"Did Oi sweeten it? Whoy, I put t'ree tayspoons iv shugar in it, and, wow, phwat a taste it hov!"

"Where did you get the sugar?" inquired the fair young waitress, trying hard to repress a smile as her suspicions began to take form.

"Phwere did Oi get it? Whoy, out iv that shugar bowl, iv course. Phwere wud Oi take shugar from—out iv a salt celler?"

She retreated a safe distance before she explained matters. "That bowl," said she, "contains horseradish."

"It luks more loike oice crame," said the victim, as he meekly paid his bill and went out for a bracer.—Detroit Free Press.

J. D. McDonald, lately with Freeman & Black, grocers, Amherst, N.S., has bought out Frank Black, grocer and crockery dealer, Amherst.

How are you fixed for . . .

BASKETS?

Are you in need of any of the following kinds:

**GRAIN AND ROOT BASKETS
CLOTHES BASKETS
FRUIT BASKETS
AND BUTCHER BASKETS?**

If so, we can supply you.

THE . . .
OAKVILLE BASKET CO.,
Oakville, Ont.,



This is cities of Mon couver and and qualities Goods All qu who call dai

Dairy, choic
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Apples, 3's...
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Asparagus...
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CURRENT MARKET QUOTATIONS

May 23, 1900.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Dairy, choice, large rolls, per lb.	13	14	16	18
" " pound blocks.....	14	15	19	20
" " tubs, best.....	13	14	17	18
" " tubs, second grade.....			16	17
Creamery, tubs and boxes.....	17	18	20	22
" " prints and squares.....	18	19	21	22
Cheese, new, per lb.....	10 1/2	11	12	13
Eggs, new laid, per doz.....	12	12 1/2	10	12

CANNED GOODS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Apples, 3's.....	\$0 90	\$0 90	\$0 95	\$1 00
" " gallons.....	2 25	2 20	2 25	2 40
Asparagus.....	2 20	2 25	2 40	
Beets.....	1 00	1 00	1 00	
Blackberries, 2's.....	1 40	1 70	1 50	1 80
Blueberries, 2's.....	85	75	85	90
Beans, 2's.....	90	95	95	90
Corn, 2's.....	1 15	1 20	1 05	1 10
Cherries, red, pitted, 2's.....	2 00	1 90	2 00	2 30
" " white.....	2 00	1 90	2 00	
Peas, 2's.....	85	90	75	90
" " sifted.....	1 10	90	1 00	1 10
" " extra sifted.....	1 20	1 00	1 25	1 25
Pears, Bartlett, 2's.....	1 60	1 25	1 50	1 80
" " 3's.....	2 10	2 00	2 40	2 25
Pineapple, 2's.....	2 40	2 25	2 50	2 50
" " 3's.....	2 40	2 60	2 50	2 60
Peaches, 2's.....	1 50	1 75	1 75	1 85
" " 3's.....	2 01	2 90	2 50	2 70
Plums, green gages, 2's.....	1 25	1 35	1 10	1 25
" " Lombard.....	1 20	1 25	1 10	1 30
" " Damson, blue.....			1 00	1 10
Pumpkins, 3's.....			85	1 00
" " gallon.....	85	2 10	2 25	2 10
Raspberries, 2's.....	1 60	1 60	1 70	1 75
Strawberries, 2's.....	1 75	1 60	1 75	1 90
Succotash, 2's.....	1 25	1 15	1 10	1 15
Tomatoes, 3's.....	90	1 00	90	1 05
" " talls.....	2 75	2 85	2 75	2 75
" " 1-lb. flats.....	3 15	3 20	3 25	2 75
" " 1/2-lb. flats.....	1 70	1 75	1 80	1 65
Mackerel.....	1 25	1 30	1 35	1 25
Salmon, sockeye, talls.....	1 31	1 50	1 35	1 40
" " flats.....	1 45	1 65	1 50	1 60
" " Horseshoe.....	1 35	1 55	1 52 1/2	1 55
" " Clover Leaf, talls.....	5 00	9 00	1 47 1/2	
" " Clover Leaf, flats.....	1 00	1 10	1 45	
" " Cohoos.....	1 10	1 10	1 15	1 15
Sardines, Albert, 1/2's.....	11	12	13	14
" " Sportsman, 1/2's.....	11	12	12 1/2	12
" " key opener, 1/2's.....	8 1/2	11	10 1/2	16
" " P. & C., 1/2's.....	18	18 1/2	23	10
" " Domestic, 1/2's.....			33	33
" " Mustard, 1/2 size, cases.....			9	11
Haddies, 50 tins, per 100.....	9 50	11 00	8 50	9 00
Kipper Herrings.....	1 40	1 50	1 00	1 00
Herring in Tomato Sauce.....	1 30	1 50	1 55	1 60

CANDIED PEELS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Lemon, per lb.....	11	11 1/2	11	12
Orange, ".....	11 1/2	12	12	13
Citron, ".....	14 1/2	15	15 1/2	17

GREEN FRUITS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Oranges, Washington Navels, bx.....		4 00	4 50	8 75
" " Valencias, ord. 420's.....		7 00	7 50	5 50
" " large 420's.....		8 00	9 00	7 00
" " Med. Sweets.....		3 25	3 75	3 10
" " Messinas, per box.....		3 25	4 00	
Lemons, Messina, per box.....		8 00	8 50	8 00
Bananas, per bunch.....		2 00	2 50	2 00
Winter Apples, per bbl.....	8 00	8 50	5 00	2 00
Cocoanuts, per sack.....			3 75	
Pineapples, each.....			10	15
Strawberries, per quart.....			9	12
Cherries, California, per case.....			2 50	
Tomatoes, per crate.....			4 00	20

SUGAR

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Granulated.....	\$4 10	\$4 68	4 50	4 60
Granulated, American.....				4 60
Paris Lump, bbls. and 100-lb. bxs.....	5 10	5 48	5 1/2	6
" " in 50-lb. boxes.....	5 20	5 58		
Extra Ground冰糖, bbls.....	5 10	5 58		
Powdered, bbls.....	4 85	5 40	5 1/2	6
Phenix.....	4 40	4 58		
Cream.....	4 40	4 78		
Extra bright.....	4 80	4 43	3 1/2	3 1/2
Bright coffee.....	4 70	4 33	3 1/2	3 1/2
Bright yellow.....	4 05	4 33		
No. 2 yellow.....	3 80	4 08		
No. 3 yellow.....	3 88	4 01		
No. 1 yellow.....	3 75	4 01		

HARDWARE, PAINTS AND OILS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Wire nails, base.....	\$3 20	\$3 20		3 20
Cut nails, base.....	2 85	2 85		2 85
Barbed wire, per 100-lb.....	3 40	3 40	3 50	3 75
Smooth Steel Wire (oiled and annealed, etc.), base.....	3 20	3 20		
White lead, Pure.....	6 75	6 87 1/2		6 80
Linseed oil, 1 to 4 bbls., raw.....	73	77		80
" " boiled.....	76	80		84
Turpentine, single bbls.....	77	73		80

SYRUPS AND MOLASSES

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Syrups—				
Dark.....	1 1/4			
Medium.....	2	30	32	
Bright.....	2 1/4	35	37	34
Corn Syrup, barrel, per lb.....	2 1/4		2 7/8	36
" " kegs.....	2 7/8		3	
" " 3 gal. pails, each.....	1 40		1 50	
" " 2 gal.	1 10		1 20	
Honey.....	90		1 00	
25-lb. pails.....	1 20		1 40	
35-lb. pails.....				
Molasses—				
New Orleans.....	25	35	23	29
Barbadoes, new.....		43		37
Porto Rico.....	40	43	35	42
Antigua.....		35		46
St. Croix.....				

CANNED MEATS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Comp. corn beef, 1-lb. cans.....	1 65	\$1 75	\$1 55	\$1 70
" " 2-lb. cans.....	2 80	3 10	2 80	2 60
" " 6-lb. cans.....		8 25	8 10	8 75
" " 14-lb. cans.....	21 00	22 00	18 50	20 00
Mincd callops, 2-lb. can.....		2 75	2 60	2 50
Lunch tongue, 1-lb. can.....	3 00	4 15	3 00	3 25
" " 2-lb. can.....	6 00	8 00	7 00	5 80
English brawn, 2-lb. can.....		2 75	2 45	2 75
Camp sausage, 1-lb. can.....			2 50	2 50
" " 2-lb. can.....			4 00	4 00
Soups, assorted, 1-lb. can.....	1 50		1 50	1 40
" " 2-lb. can.....	2 45		2 20	2 25
Soups and Bouil, 2-lb. can.....	2 50		1 80	1 75
Sliced smoked beef, 1/2's.....	5 85	4 50	4 25	4 50
" " 1's.....	1 70	1 65	1 70	2 00
" " 2's.....	2 75	2 80	2 95	3 25

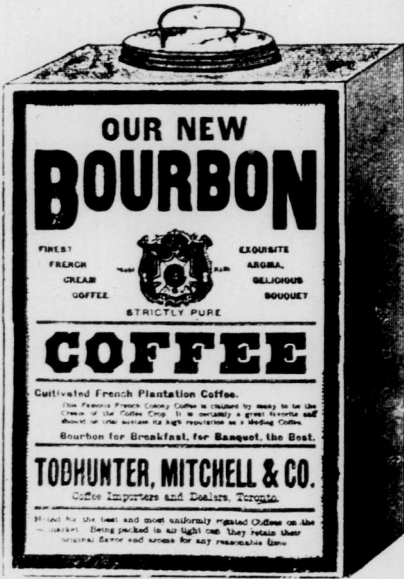
FRUITS

Foreign—		Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Currents, Provincials, bbl.....	4	4 1/2		4 1/2	5
" " 1/2-bbls.....	4 1/2	4 3/4		4 3/4	5 1/2
" " 3/4-bbls.....	4 1/2	4 3/4		4 3/4	5 1/2
" " cases.....	4 1/2	4 3/4	5 1/2	5 1/2	6 1/2
" " 1/2-cases.....	4 1/2	4 3/4	5 1/2	5 1/2	6 1/2
" " Patras, bbls.....			6	6	7
" " cases.....		5	5 1/2	6	7 1/4
" " 1/2-cases.....		3 1/2	5 1/2	6	6 1/2
Vostizzas, cases.....	3 1/2	7	6	7	8
Dates, new, boxes.....		4 1/2	4 1/2	6	5 1/2
Flgs, 10-lb. boxes, per lb.....	1 00	1 20	12 1/2	14	10
" " 20 & 28-lb. boxes, per lb.....			14	18	
" " Mats, per lb.....			3 1/4		
" " Naturals, per lb.....			5 1/2		
" " 1-lb. glove boxes.....			10	10	12
Prunes, California, 30's.....		11	10	10 1/2	10
" " 40's.....		10	8	8 1/2	9
" " 50's.....		8 1/2	7 1/2	7 1/2	8
" " 60's.....		8	7	7 1/2	8 1/2
" " 70's.....		7 1/2	6 1/2	7	7 1/2
" " 80's.....		6 1/2	6 1/4	6 3/4	6 1/2
" " 90's.....		6	6	6	6 1/2
" " Bosnia, A's.....			8 1/2	9	
" " I's.....			7 1/2	8	
" " U's.....		5 1/4	6 1/2	7	
Raisins, Fine off stalk.....		7	7 1/2	6	7
" " Selected.....		7 1/4	8	6 1/2	7
" " in layers.....			8 1/2		
" " Layers.....		8		7	7 1/2
" " Malaga, 3-crown.....		8	8	10	12
" " Sultanas.....		10	12	15	10
" " California, 3-crown.....		7 1/2	8	9	7
" " 4-crown.....		9	9 1/2	10	8 1/4
" " seeded, 3-cr.....				11 1/2	
" " Malaga, Lon. layers.....		1 50	1 60	1 75	1 65
" " Black baskets.....			1 90	2 00	1 80
" " Blue baskets.....			2 00	2 25	1 90
" " Dehesa clusters.....			8 00	8 25	2 75
" " Royal clusters.....			8 00	4 50	8 50
" " 1/2-flats black baskets.....			90	75	
" " 1/2-flats blue baskets.....				85	
" " 1/2-flats Dehesa.....				1 00	

PROVISIONS

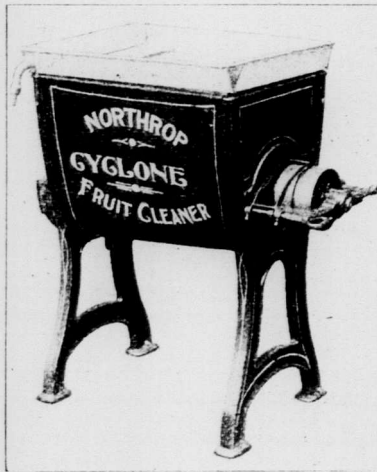
Dry Salted Meats—		Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Long clear bacon.....			8 1/4	9	
Smoked meats—					
Breakfast bacon.....		13	11 1/2	12 1/2	
Rolls.....			9	9 1/2	
Hams.....		12	14	11 1/2	12 1/2
Shoulder hams.....			10	9	8
Backs.....				11 1/2	12 1/2
All meats out of pickle 1c. less.					
Barrel Pork—					
Canadian heavy mess.....	17 00	18 50	16 00	16 50	15 00
" " short cut.....	17 00	20 00	17 00	17 50	16 00
Clear shoulder mess.....			14 00	14 00	14 50
Plate beef.....	13 50	18 00	12 00		

Most Excellent Coffee



A pure, high-grade berry at a popular price
Trial Order Solicited.

The Cyclone Fruit Cleaner and Dresser



is built entirely of metal and is the most efficient, durable and yet simple fruit cleaner ever invented. It will clean over 1,000 lbs. of currants per hour and leave the fruit with the natural bloom revived, the skins uninjured and apparently of a higher grade than before, ready for immediate packing or using in any form required.

Sole owners and patentees for Canada.
NICHOLSON & BROCK,
 TORONTO, - - - CANADA.

GEM JARS

Full Assortment.
 Pints, Quarts and Half-Gallons.

WARREN BROS. & CO.
 Wholesale Grocers. TORONTO.



Makes the most delicious cup of coffee obtainable.

Any Person selling or putting up Imitations lay themselves open to Prosecution.

For Sale in 1 and 2 lb. tins by all Wholesale Grocers.

ACME MILLS, 88 Grey Nun St., Montreal

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba and B.C.
COFFEE				
Green—				
Mocha	24	23	25	30
Old Government Java	27	22	25	30
Rio	10	9½	12	13
Santos		10½		
Plantation Ceylon	29	26	29	31
Porto Rico		22	24	28
Guatemala		22	24	26
Jamaica	18	15	18	22
Maracabo	13	13	13	15
NUTS				
Brazil			13	8½
Valencia shelled almonds	25	30	25	30
Tarragona almonds	13	14	14	15
Formegetta almonds			13	
Jordan almonds	27	35	35	40
Peanuts (roasted)	6½	8	9	10
" (green)	5½	7	7	9
Cocoanuts, per sack	8 00		8 75	4 00
" per doz			60	70
Greenish walnuts	13	14	14	9
Marbot walnuts	10	11	10½	11
Bordeaux walnuts			9	10
Sicily filberts	10	11	10	10
Naples filberts			10	11
Pecans	12	15	10	11
Shelled Walnuts	17½	1½	23	25
SODA				
Bi-carb, standard, 112-lb. keg	1 65	1 80	2 00	2 25
Sol soda, per bil.	70	75	80	90
Sol Soda, per keg	95	1 00	1 00	95
Granulated Sol Soda, per lb.				1
SPICES				
Pepper, black, ground, in kegs,				
" pails, boxes	16	18	18	14
" in 5-lb. cans	14	17	19	15
" whole	15	17	19	12
Pepper, white, ground, in kegs,				
" pails, boxes	26	27	18	24
" 5-lb. cans	25	26	20	22
" whole	23	25	19	25
Ginger, Jamaica	19	25	22	25
Cloves, whole	12	30	14	35
Pure mixed spice	25	30	25	30
Cassia	13	18	20	40
Cream tartar, French		25	24	20
" best		28	25	20
Allspice	10	15	18	18
WOODENWARE				
Pails, No. 1, 2-hoop	1 90		1 90	
" 8-hoop	2 05		2 05	
" half, grained	1 75		1 75	
" quarter, jam and covers	1 45		1 20	1 45
" candy and covers	2 70		3 20	3 20
Tubs, No. 0	11 00		11 00	
" 1	9 00		9 00	
" 2	8 00		8 00	
" 3	7 00		7 00	

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba and B.C.
PETROLEUM				
Canadian	18	19½		
Sarnia water white		19½	18	
Sarnia prime white			16½	
American water white		21½	19½	21½
Pratt's Astral			20	
TEAS				
Black—				
Congou—Half-chests Kaisow, Moring, Paking	13	60	12	60
Caddies Paking, Kaisow	17	40	18	50
Indian—Darjeelings	35	55	35	55
Assam Pekoes	20	40	20	40
Pekoe Souchong	18	25	18	25
Ceylon—Broken Pekoes	35	42	35	42
Pekoes	20	30	20	30
Pekoe Souchong	17½	40	17	35
China Greens—				
Gunpowder—Cases, extra first	42	50	42	50
Half-chests, ordinary firsts	22	28	22	28
Young Hyson—Cases, sifted extra firsts	42	50	42	50
Cases, small leaf, firsts	35	40	35	40
Half-chests, ordinary firsts	22	28	22	28
Half-chests, seconds	17	19	17	19
" thirds	15	17	15	17
" common	13	14	13	14
Pingsueys—				
Young Hyson—½-chests, firsts	28	32	28	32
" seconds	16	19	16	19
Half-boxes, firsts	28	32	28	32
" seconds	16	19	16	19
Japan—				
½-chests, finest May pickings	38	40	38	40
Choice	32	36	32	36
Finest	28	30	28	30
Fine	25	27	25	27
Good Medium	22	24	22	24
Medium	19	20	19	20
Good common	16	18	16	18
Common	13	15	13	15
Nagasaki, ½-chests Pekoe	16	22	16	22
" Oolong	14	15	14	15
" Gunpowder	16	19	16	19
" Siftings	7½	11	7½	11
RICE, SAGO, TAPIOCA, MACARONI				
Rice—Standard B.	3 25	3 40	3½	3 25
Patna, per lb.	4¼	5	4½	5
Japan	4¼	5	5½	6
Imperial Beeta	4¼	5	4½	5
Extra Burmah			4¼	5
Java, extra		5¼	6	6½
Sago	3½	4	4	4½
Tapioca, domestic, per lb., bulk	5¼	5¼	4½	5
Macaroni, domestic, per lb., bulk	5	6	5	6
" Imp'd, 1-lb. pkg., French	8	12	9	10
" " " Italian	8	10	11	12½

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THE FUTURE OF EUROPEAN BEET SUGAR.

THE beet sugar situation in Europe seems to be a singularly difficult one when we consider that the European sugar crop is a comparatively new one and yet is of enormous proportions, exceeding 5,000,000 tons, and its producers are making no effort to increase their own home consumption of this valuable staple.

As the sugar industry in Europe became so much more attractive to the farmers than wheat and other cultures hitherto common among them, sugar beet and beet sugar production were seized upon by the fiscal authorities as one of the best means of increasing the revenues, and France, Germany, Austria, Russia and the smaller nations of Europe, have been levying on this industry practically all the taxation that it could bear, making the home prices of sugar so high that the local consumption could not develop, and leaving but two great buyers for the vast quantities that they

produce, viz., Great Britain and the United States.

The present tariff law, discriminating as it does against sugars receiving an export bounty, has again seriously interfered with the shipment of sugars from Europe to the United States, and should Great Britain take similar action the European sugar producers would certainly be compelled to revise their sugar legislation in some way by means of which they could dispense with sugar bounties, and also cheapen sugars for home consumption, in order to make a market for their own produce.

The most defenceless among the large sugar producers in Europe seem to be the French, who, while pioneers in the industry, developing it in the beginning of the century, now claim that it is impossible for them to compete with Germany and Austria on an even plane, and that they must have some statutory advantage, or be outdone in any competitive efforts to secure a market for their sugars. The situation is so serious

that we shall almost surely see some action taken in Europe at an early date to ameliorate the situation.—The Sugar Planter.

BRIEF, BUT EFFECTIVE.

When you have something to say, say it and be done. Force is either compressed or lost in words. The fewer words the more force, as a rule. Same way with ads. Don't say too much. Get at the essential points of your goods—those points that will attract interest. Then study the briefest possible expression for them. Sometimes you can express whole volumes in a picture. Use a picture. Perhaps a few terse sentences will tell the whole story. Set them in white space where they will be seen. Successful advertising is frequently the result of knowing what should remain unsaid. A good thing will get out and make friends, if it is properly introduced. No verbosity or bluster is needed.—Advertising Experience.

Fred. Daniels, miller, Cainsville, Ont., is overhauling and enlarging his mill.



CARR & CO'S BISCUITS

You want a line of Imported Biscuits
to complete your stock.

We will bring you out assorted cases.

Dominion Agents:

Frank Magor & Co.,
16 St. John St., Montreal.

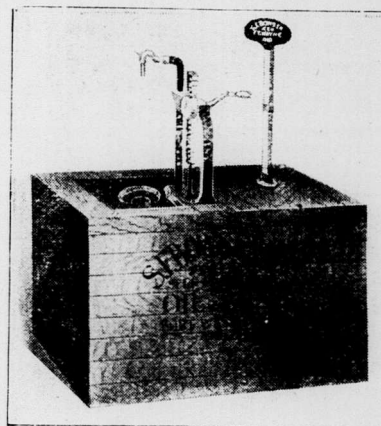
For British Columbia:

C. E. JARVIS & CO.
Vancouver, B.C.

Lowery Bros., St. David's, Ont., are largely increasing their output by increasing the capacity of their factory.

A. W. Belle has left the store of The Georgian Bay Lumber Co. at Waubushene, Ont., where he has been for some years, to enter the Playfair, Preston & Co.'s general store in Midland, Ont.

Webster's Definition



OF THE WORD

OIL TANK

...IS...

A VESSEL FOR
HOLDING OIL."

So far, good. But that term gives but a meagre understanding when applied to the

BOWSER

THREE-MEASURE
SELF-MEASURING

OIL TANK.

True, it "holds oil," and holds it securely, too, but it does more, and if we were called upon to rename it with a name designed to describe it even briefly, it would read something like this:

**"THE BOWSER COMPLETE OIL
HOLDING AND RETAILING ; SALE
RECORDING ; LABOR, TIME AND
MONEY SAVING MACHINE."**

A name rather too long for a bustling twentieth century business man to digest, but one 100 SHORT to describe all the performances of this superb, up-to-date apparatus. We have carefully prepared, handsomely illustrated booklets, telling in minutest detail of its construction, performance and cost. These booklets cost us considerable money to produce. They will cost you nothing. They are free. Send your address to-day.

S. F. BOWSER & CO., P.O. Box 564
TORONTO, ONT.

Factory: Fort Wayne, Ind

A BUSINESS HABIT THAT NEEDS REVIVING.

"THRIFT" is a good old word, standing for a good old habit of life and business, but both the word and the habit are rapidly going out of fashion.

People do not talk in these days about "thrifty men." It is all "men of energy," "men of force," and "men of push" now. To call a man thrifty is to argue him out of date and behind the times, as though thrift were incompatible with the requirements of enterprise.

Thrift is too passive a trait to suit the tastes of this active age; it hasn't enough of the rush and the whirl about it; it savors too much of the "early to bed and early to rise" mode of life.

But, notwithstanding all the real value in the modern way of doing things, it would seem that all our high pressure, steam-driven methods are simply a more exhausting means of attaining the same end that our forefathers reached through thrift. A careful study of present-day tendencies in business and social life shows we are going too swift a pace. We are crowding out of our life the very things our ambition and ceaseless energy are striving for.

Many of us see and deplore this state of affairs, but it seems almost impossible for any single man to slacken his pace. He cannot stem the tide, and the great crowd behind will rush over and ahead of him as soon as he slows down. But perhaps there is a chance for the man so minded to put the good old quality of thrift to such use that some day, before he's all worn out with rushing, he can step out of the crowd with his full measure of success and a sound body.

Thrift is nothing more than patient, earnest industry combined with a wise economy. It is working and saving. It means, to be sure, the sacrificing of some of the things that our standards in the modern fashion of living seem to make essential. But they're not essential, and it ought to be an easy matter to sacrifice them when we're young, in order that our to-morrows may be free from strain and anxiety, and full of the health, peace and enjoyment of true living—a combination that is fast becoming as obsolete as thrift itself.

Thrift is a practical business principle. It doesn't mean less striving for the money and success that most of us are in business for; but it does mean more saving, greater caution in spending.

It does not mean less enterprise, but a more intelligent use of it.

A return of such thrift as that seems to be the only loop-hole of escape from the

tyranny of the twentieth century pace, which dictates that we work and spend, work and spend, work and spend, and work, to the end of our days.—The Chameleon.

BUSY FORT WILLIAM.

The following items from The Fort William Times-Journal show that port to be growing steadily: "To-day has been the most busy one along the docks that the grain men have yet had. A half million bushels of wheat will have been loaded from the elevators before to-morrow morning. The Algonquin now makes regular trips here and may be looked for every Friday night. In addition to her to-day is the Alva that will take out 150,000 bushels. Then there is the Rosemount and her two barges, the Melrose and the Selkirk. The Myles is also in and will take out wheat. The Athabasca, Majestic and City of Collingwood will take out some wheat and two other vessels will be in to-day, so that altogether there will be 11 vessels here for cargoes."—May 12.

"As I predicted in this column last Saturday it was a record breaker at the elevators, there being 500,084 bushels of wheat loaded on vessels that day, and the work all done without breaking into the Sabbath. Altogether it was a day of days at the docks. In the freight sheds work was done also at a record-breaking pace. There were four freight boats in port on Saturday and yet they were all unloaded and loaded before midnight."—May 16.

INQUIRIES FOR CANADIAN PRODUCTS.

The following were among the recent inquiries relating to Canadian trade received at the High Commissioner's office in London:

1. A well known firm of safe manufacturers make inquiry respecting the appointment of representatives in Canada.
2. A Bradford firm, who contemplate opening a branch in Vancouver, ask for information respecting the trade of that city and district.
3. A firm of agents in London desire to represent Canadian iron and steel works, paper and pulp mills, etc.
4. A manufacturer of homespun tweeds in Ireland desires to communicate with Canadian houses doing business in that line.

[The names of the firms making the above inquiries can be furnished on application to the editor of THE CANADIAN GROCER.]

CHARLES WILSON'S ESTATE.

Chas. Wilson, soda water manufacturer, who died at 519 Sherbourne street, Toronto, on May 11, left an estate of \$23,663, of which \$12,000 is in real estate (subject to a \$6,375 mortgage), \$8,000 in book accounts and notes, \$1,500 in bills receivable and \$1,700 in horses and wagons. Everything goes to his widow.

TO PURCHASE SUPPLIES IN CANADA.

The Algoma Central Railway Co. is losing no time in complying with the conditions which it made with the Ontario Government in return for a land grant of 1,500,000 acres. The company is constructing a railway at a cost of \$6,000,000 from Sault Ste. Marie to Missanabie, with a branch to the Michipicoten district, and has issued a notice stating that, so far as practicable, the expenditure for building and equipping the line will be made in Canada. To that end it solicits catalogues and price lists to be addressed to the Purchasing Agent, Algoma Commercial Co., Sault Ste. Marie. Applications for employment are to be made to the Employment Bureau of the Railway Company at the "Soo." The company has also undertaken to settle 1,000 settlers a year for 10 years upon lands through which the railway will pass, and in furtherance of that object has established an immigration bureau at the "Soo." All inquiries by intending immigrants should, therefore, be sent to the bureau in question.

PERSONAL MENTION.

Mr. T. Kinnear, of Toronto, sailed from New York on Saturday last for Great Britain. He is accompanied by Miss Kinnear and will be away a couple of months and will visit the Exposition at Paris during his absence.

Mr. F. J. Ward, junior partner of the firm of J. P. Mott & Co., Halifax, N.S., was in Toronto on Monday, and, in company with the company's local representative, Mr. R. S. McIndoe, called upon the different members of the wholesale trade.

PROFITS OF DEPARTMENT STORES.

Mr. S. W. Woodward, proprietor of a large department store in Washington, appeared before the industrial commission in that city on May 17, and made an exhaustive statement in regard to these establishments. He said that the main profits in such stores came from the sale of novelties and fads, and not from staple and necessary articles.

ONIONS SCARCE IN ST. JOHN, N. B.

There has been a regular onion famine in the city during the last week. Retailers were unable, in a great many cases, to supply their customers, and the wholesalers had few, if any, on hand. A small consignment of about 2½ tons was sold by one wholesale house yesterday afternoon in about half an hour. Three cents a pound were received for the vegetable. A larger quantity is expected here on the Plateau, and are being sold in advance at 2½c.—St. John Sun, May 18.

Barbadoes Molasses

.. CROP 1900 ..

The Schooner "GOLDEN HIND," with the *first cargo of the season* of New Crop Barbadoes Molasses, entered our port on the 20th instant.

This cargo, which belongs to us, consists of:

453 PUNCHEONS
71 BARRELS
50 HALF-BARRELS

The "GOLDEN HIND" will be followed closely by the Brigantine "ALBATROSS," which sailed from Barbadoes on the 21st of April with our second cargo, which, in all probability, will be the second cargo of the season.

This shipment is made up of:

909 PUNCHEONS
84 BARRELS
80 HALF-BARRELS

As the great number of orders for New Barbadoes Molasses which we have booked to arrive will far more than exceed the aggregate quantity of the above two cargoes, we intend making the deliveries in the rotation that the orders have been received, but, to accommodate the buyers whose orders have been registered the last, we will give part delivery from these cargoes and complete quantities from following ones.

We have fixed our selling prices as follows:

PUNCHEONS - 39 c.
BARRELS - - 41 1/2 c.
HALF-BARRELS 42 1/2 c.

In lots of 20 Puncheons or more, or the equivalent in assorted packages, one cent less than these prices.

Terms: Net 30 days or 1% 10 days.

HUDON, HEBERT & CIE.
MONTREAL.

The JOHN L. CASSIDY CO., Limited

Established 1801.

Montreal.

Haviland China Limoges, in two new patterns.
Something new and attractive.

Gold-Decorated Glass Table Ware

in Ivory, Green, Opal, Turquoise and Crystal.

A NEW FEATURE IN ICE WATER BOTTLES AND DECANTERS.

Silver-Plated Mountings, in two pieces. These bottles and decanters are made to receive a large piece of ice and are very easily cleaned—are made in pressed glass, elegantly cut, with Sterling Silver Mountings. If desired, a separate ice chamber can be secured also; this chamber prevents the ice coming in contact with the liquid.

Our Travellers will wait on you shortly with a Complete Line of Samples.

MAIL ORDERS PROMPTLY AND CAREFULLY ATTENDED TO.

HIGH-GRADE GOODS.

Just in store a nice lot of choice Ceylon teas, direct from the Island, ex steamer "Candlehoe," via New York.

FROM THE BEST GARDENS.

No. 5 Garden, "Southerton,"	Pekoe at 16½c.
No. 2 " " "Wells,"	Orange Pekoe at 22½c.
No. 1 " " "Carrick",	" " " 25 c.
No. 4 " " "Crathie,"	" " " 32½c.
No. 3 " " "Rothwell,"	" " " 40 c.

For fineness in liquor, fancy in leaf and beauty in style, for real grand values get these.

EX STEAMER "MONT BLANC," direct from Bourdeaux.

50 Cases Genuine French Mustard. Vve Garres.

Aux Fines Herbes and a la Ravigotte, small, 24 bottles in case, at \$1.35 per doz.

(prepared with fine herbs) (fancy spiced) large, 24 " " " " 1.80 " "

Do not forget that if you want to please your customers you must have

"NECTAR" TEA

In lead packets and fancy sealed tins.
Retails in lead at 25c., 35c., 50c., and 60c.

MADAME HUOT'S COFFEE

The finest and best
in 1-lb. tins at 31c. per lb.
" 2 " " " 30c. " "

Terms, 3 per cent. 30 days. Only ask for samples.

E. D. MARCEAU, 296 St. Paul Street, **MONTREAL**

Pure, Wholesome, Flavory

TEAS

are what your customers, one and all, are anxious to procure.

That's the kind and the only kind that come from

Ceylon and India

See that your stock of them is
always complete.

BLACK and GREEN.

Ogilvie's Hungarian Ogilvie's Glenora....

All BAKERS and GROCCERS handling this Flour exclusively are making money.

**Superior Quality
Always Good**

IN SPITE OF THEMSELVES.

THE lively and interesting periodical called The Pacemaker strikes a fundamental principle in store economics in the advice it gives. "Make your store so attractive that women will be drawn into it in spite of themselves." Not only women, but all classes of consumers from the toddling tot, boisterous schoolboy, or pretty maiden, up to the grandparent. If a store is attractive the children will come, see, go away and talk about it, and thus carry the news into many homes. The older folk in more sedate manner will commend the stock, the store and its service.

An attractive store is the best sort of advertisement, and no traders understand this better than the large department stores, and notably the prince of shopkeepers—John Wanamaker. At the latter's store some new attraction is constantly kept before the public in addition to the permanent picture gallery. Every few days the magnificent rotunda is decorated in some new style; the great windows are frequently changed, and the public kept constantly alert for some new attraction.

The store, in order to be attractive, should not present the same appearance month in and month out. It will pay to rearrange certain portions of the stock quite often. This is good work on a stormy day.

The stock of a grocer, if well selected, affords opportunity for endless changes and rarely-beautiful displays. The fine goods in glass and the showy labels on goods in tin, wood and cardboard afford ample material for striking contrasts in color.

Said the village physician to a wide-awake grocer, as he studied the floor display: "I always love to come into your store, because I always find something new." That is the spirit in the community which the retailer should cultivate, and, once aroused, it brings trade and makes people less critical about prices.

An attractive store implies an attractive owner, attractive clerks, attractive service, attractive goods, attractive display, attractive manners—all of which combine to make prices seem attractive.—American Grocer.

THE U. S. OYSTER PACK.

The closing of the oyster dredging season on April 15 and the tonnage season on April 25 enables those interested in the oyster-packing industry to estimate the volume of the trade for the season. No statistics are yet at hand from which to give accurate figures, but it is predicted that the output in steaming oysters falls at least 400,000 bushels behind last year. The records will show the smallest packing of steam stock known since the earliest years

of the industry. For the past 10 years the demand for steam stock has been lessened in proportion nearly equal to what the supply has been lessening. The supply for the raw trade was about up to what it was in previous years.—Chicago Grocer.

A RECORD-BOOK FOR MERCHANTS

A shoe dealer made it a rule to keep a record of the names of all buyers of shoes costing \$2 and over. A book was so ruled that it permitted an entry noting date of purchase, kind and size of shoe bought. Some such plan in the tea, coffee and flour departments of a grocery would be serviceable in keeping a record of purchasers' wants, and thus insure their always getting the same grade of goods. It displeases consumers to get coffee or tea of different flavors. The plan is a safeguard against the forgetfulness of careless clerks.—American Grocer.

M. P. Shier, general merchant and postmaster, Vesta, Ont., intends moving to Arran, Ont., where he will open up in a more extensive business.

A company has started at Peter's Island, at the mouth of Westport Harbor, N.B., a factory for the manufacture of fertilizers from the waste stuff from the fish curing establishments in the district.

—THE DEMAND FOR—

Bow Park
HAMS

is rapidly increasing, and grocers will find them "easy sellers."

They are largely advertised and are giving perfect satisfaction.

WRITE US FOR PRICE LIST.

Bow Park
BACON

THE BRANTFORD PACKING CO., Limited,

BRANTFORD, ONT.

DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

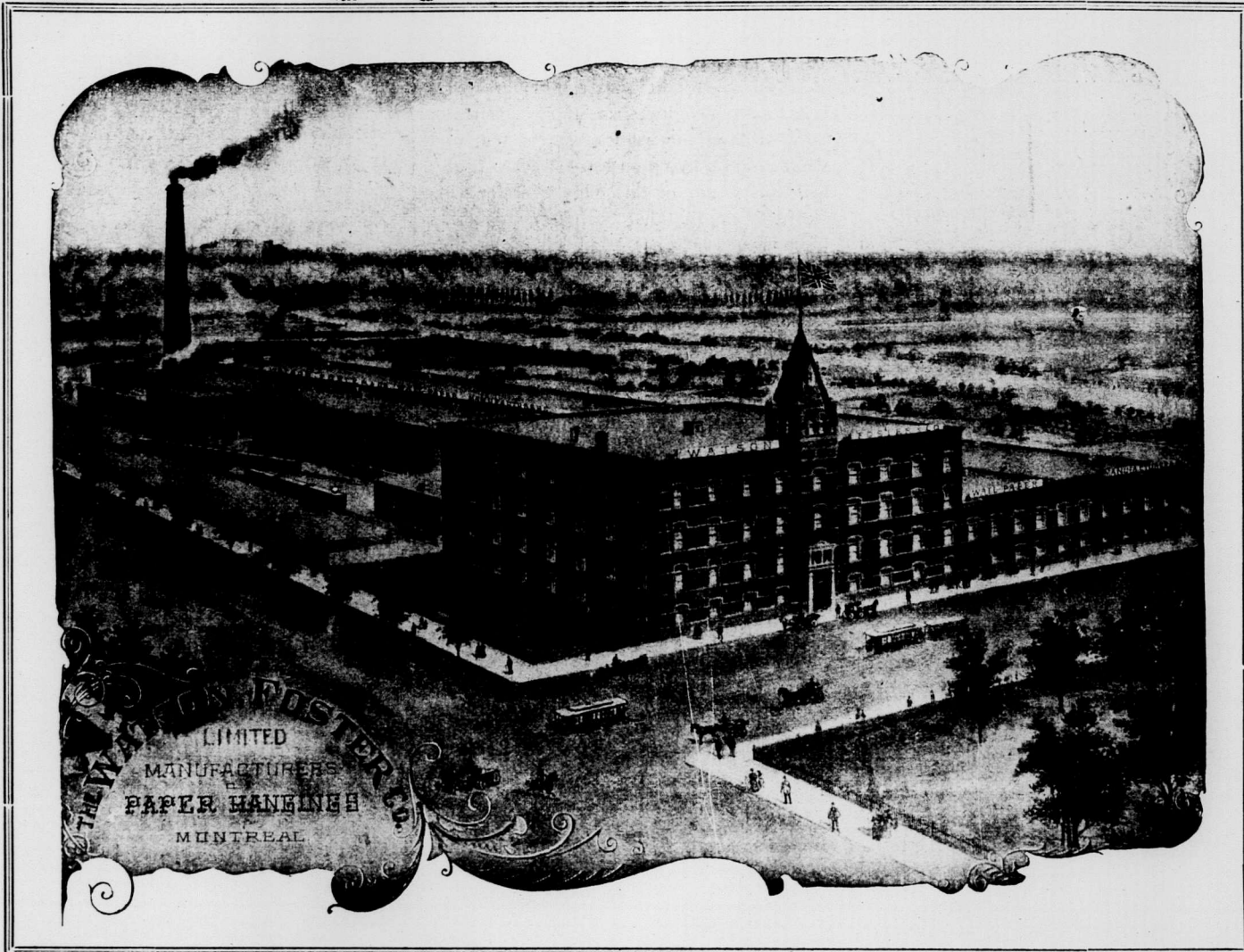
The reason is—They are profitable to dealers and satisfying to consumers.

THE

Watson, Foster Co.,

LIMITED

MONTREAL.



WALL PAPER
MANUFACTURERS

A WORD ON LAUNDRY BLUE:



IS NOW IN GREAT DEMAND.



Your customers are buying more Laundry Blue this month, preparing for the Summer fitting.

It won't do to let your stock run low.

See that the reliable OXFORD is on your order sheet for BLUE.

Current Market Quotations for Proprietary Articles

May 21, 1900.

Quotations for proprietary articles, brands etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.	
3 oz. cans, 4 and 6 doz. in case	88
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2 1/2 lb. cans, 1 and 2 doz. in case	9 00
1 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00
Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	
oz. tins, 3 "	2 40
oz. tins, 4 "	1 10
lb. tins, 1/2 "	14 00
Diamond—	
W. H. GILLARD & CO	
1 lb. tins, 2 doz. in case	per doz 2 00
1/2 lb. tins, 3 "	1 25
1/4 lb. tins, 4 "	0 75
JERSEY CREAM BAKING POWDER	
1/2 size, 5 doz. in case	40
1/4 size, 4 doz. in case	75
1/2 " 3 "	1 25
1/4 " 2 "	2 25
OCEAN WAVE BAKING POWDER.	
per doz	
No. 10, 5-ounce Cans, round or square, 4 doz. in case	\$0 75
1/2 lb. Cans, round only 3 doz. in case	1 20
14-oz. Cans, round only 2 doz. in case	1 80
16-oz. Cans, round only 2 doz. in case	2 00
3-lb. Cans, round only, 1/2 and 1 doz. cases	5 75
5-lb. Cans, round only, 1/2 and 1 doz. cases	9 00



BLACKING

P.G. FRENCH BLACKING	
per gross	
No. 4, 1/4 grs. bxs.	\$4 00
" 6, 1/2 " "	4 50
" 8, 3/4 " "	7 50
" 10, 1 " "	8 25
" 10, Jet Enamel.	8 25

CARR & SONS.

per gross	
No. 2-1/4 gross boxes	2 70
No. 4-1/4 gross boxes	5 75
No. 5-1/4 gross boxes	8 00
SHOE POLISH.	
HENRI JONAS & CO. Per gross	
Jonas'	\$9 00
Froments	7 50
Military dressing	24 00

BLUE.

Keen's Oxford, per lb.	\$0 17
In 10 box lots or case.	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro. 4 oz.	

CORN BROOMS

BOECKH BROS & COMPANY doz. net	
Bamboo Handles, A, 4 strings	
" " B, 4 strings	
" " C, 3 strings	
" " D, 3 strings	
" " E, 3 strings	
" " F, 3 strings	
" " G, 3 strings	
" " I, 3 strings	

BISCUITS.

PEEK, FREN & CO.	
Metropolitan mixed	40 lb. tins 10c.
Florence Wafers	8 lb. tins 36c.
Venice Wafers	8 lb. tins 36c.
Florence Wafers	Small tins \$3.70 per doz
CARR & CO., LIMITED.	
Frank Magor & Co., Agents.	
Cafe Noir	0 15
Ensign	0 12 1/2
Metropolitan mixed	0 09
Special price list of Fancy Tins for Xmas trade and other lines on application.	

CANNED GOODS.

MUSHROOMS.

HENRI JONAS & CO.	
Mushrooms, Rionel	\$14 75
" 1st choice Dutheil	17 50
" 1st choice Lenoir	18 50
extra Lenoir	20 00
Per case, 100 tins.	

FRENCH PEAS—DELORY'S.

HENRI JONAS & CO.	
Moyen's No. 2	\$9 00
" No. 1	10 50
1/2 Fins.	12 50
Fins	14 00
Tres fins	15 00
Extra fins	16 50
Sur extra fins	18 00

FRENCH SARDINES.

HENRI JONAS & CO.	
1/2 Trefayennes	\$9 00
1/2 Rolland	9 50
1/2 Delory	10 50
1/2 Club Alps	11 50

CHOCOLATES & COCOAS.

Epps's cocoa, case of 14 lbs., per lb.	0 35
Smaller quantities.	0 37 1/2
CADBURY'S.	
Frank Magor & Co., Agents. per doz	
Cocoa essence, 3 oz. packages	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42
Nibs, 11-lb. tins	0 35 1/2
TODD HUNTER, MITCHELL & CO.'S.	
Chocolate— per lb.	
French, 1/4's—6 and 12 lbs.	0 30
Caracas, 1/4's—6 and 12 lbs.	0 35
Premium, 1/4's—6 and 12 lbs.	0 30
Sante, 1/4's—6 and 12 lbs.	0 26
Diamond, 1/4's—6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, 1/4's, 8 and 14 lbs.	0 30
Pearl,	0 25
London Pearl 12 and 18 "	0 22
Rock	0 30
Bulk, in boxes.	0 18
Royal Cocoa Essence, pkgs., per doz.	1 40

FRY'S.	
Chocolate— per lb.	
Caracas, 1/4's, 6-lb. boxes	0 42
Vanilla, 1/4's	0 42
"Gold Medal" Sweet, 1/4's, 6 lb. bxs.	0 29
Pure, unsweetened, 1/4's, 6 lb. bxs.	0 42
Fry's "Diamond", 1/4's, 14 lb. bxs.	0 24
Fry's "Monogram", 1/4's, 14 lb. bxs.	0 24
Cocoa— per doz.	
Concentrated, 1/4's, 1 doz. in box	2 40
" 1/4's, " "	4 50
" 1 lbs. " "	8 25
Homeopathic, 1/4's, 14 lb. boxes	
1/2 lbs. 12 lb. boxes	
JOHN P. MOTT & CO.'S.	
R. S. McIndoe Agent, Toronto.	
Mott's Broma	per lb. 0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (1/4's)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30
COWAN COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, 1/4 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes	0 25
Royal Navy Chocolate, 12 lb. boxes	0 30
Mexican Vanilla Chocolate, 12 lb. bxs	35
CHEESE.	
Imperial—Large size jars, per doz.	
Medium size jars	\$8 25
Small size jars	4 50
Individual size jars	2 40
Imperial Holder—Large size	1 00
Medium size	18 00
Small size	15 00
COFFEE.	
JAMES TURNER & CO. pe lb.	
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Blo.	0 12 1/2

"Daisy Fruit"

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.

THE HOME CAKE CO.
GUELPH, ONT.



URGE

your customers who bake their own bread, to buy . . .

DWIGHT'S COW BRAND SODA.

IT'S THE BEST BREAD-MAKER.

John Dwight & Co., 34 Yonge St., Toronto.
Victoria, B.C. Halifax, N.S. St. John, N.B. Quebec, P.Q.
St. John's, Nfld.

Clothes Pins



SELECTED AND FULL COUNT.
CORRECT PRICES.

BOECKH BROS. & COMPANY,

80 York Street,
TORONTO.

Manufactured by
THE WM. CANE & SONS MFG. CO.,
OF NEWMARKET, LIMITED.

BRITISH BUSINESS CHANCES.

Firms desirous of getting into communication with British manufacturers or merchants, or who wish to buy British goods on the best possible terms, or who are willing to become agents for British manufacturers, are invited to send particulars of their requirements for

FREE INSERTION

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"SELL'S COMMERCIAL INTELLIGENCE,"
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"Commercial Intelligence" circulates all over the United Kingdom amongst the best firms. Firms communicating should give reference as to bona fides.

N.B.—A free specimen copy will be sent on receipt of a post card.

ARE YOU A BUYER OF

Hardware, Metals,
Paints, Oils, etc. ?

Drop a Post Card, if you wish it, and we will send you a copy of the latest issue of **Hardware and Metal**, the leading authority on these trades. Address:

The MacLEAN PUBLISHING CO., Limited.

Board of Trade, MONTREAL.
26 Front St. West, TORONTO.
109 Fleet St., E.C., LONDON, ENG.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—

SEYLER, SANDERSON & CO.
28 Wellington St. West, TORONTO

Agents for **HEINRICH FRANCK SOHNE & CO.**
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

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CANADIAN PRESS CLIPPING BUREAU,

505 Board of Trade Bldg., MONTREAL, QUE.
Telephone Main 1255.

26 Front St. West, Toronto. Telephone 2148.

EGYPTIAN AND BERMUDA ONIONS.

Home-grown stock is finished—these two lines coming into general use Egyptians in bags about 100-lbs., Bermudas in crates about 50-lbs.

PINEAPPLES, BANANAS.

Pineapple crop about one-half shipped, buy now for canning. Bananas—Car Port Limon, firsts, due Thursday. All orders given best attention and prompt shipments made.

WHITE & CO., 64 Front St. E., TORONTO.

BANANAS. ORANGES.

With a little moderate weather Bananas will move freely; we are just commencing another season and will handle the best grown. The trade can depend upon getting Fancy Ripe Bananas from us.

Big sellers just now; car of extra Fancy Navels from Arlington Heights Fruit Co. in stock—as fine fruit as any grown.

Also arriving this week, car of Fancy Valencias, Ordinary 420's and Jumbo 420's. Prices right on all we handle.

HUGH WALKER & SON,

Wholesale Fruits,

GUELPH, ONT.

WHEAT MARROW

SATISFYING FULLY, RECUPERATING QUICKLY,
DIGESTING EASILY.

The best properties of Choice Winter Wheat are given in this article. Every grocer should keep it. You can recommend it to your customers and the first package will insure their buying it from you regularly.

Manufactured by

THE EXPRESS ROLLER MILLS

WM. MACK, Proprietor

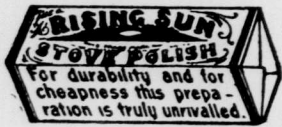
CORNWALL, ONT.

SOAP



Gloriola Soap, per gross 12 00
 Straw Hat Polish, per gross 10 20

STOVE POLISH.



Rising Sun, 6-oz. cakes, 1/2-gross boxes \$ 8 50
 Rising Sun, -oz. cakes, gross boxes 4 50
 Sun Paste, 10c. size, 1/4-gross boxes... 10 00
 Sun Paste, 5c. size, 1/4-gross boxes.... 5 00



1 box and less than 5 boxes and upward 4 00
 Freight prepaid on 5 box lots \$10.20.
 Maypole Soap, colors per gross, \$10.30.
 Maypole Soap, black, 6 boxes and upward 4 00 per gross, \$15.30.
 Ontario Soap, per gross, \$10.20.

A. F. TUPPER & CO., AGENTS



No. 4-3 dozen in case, per gross .. 4 80
 6-3 dozen in case " " .. 8 40

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches— per lb.
 No. 1 White or Blue, 4-lb. cartons 0 05 1/2
 No. 1 " " 3-lb. " 0 05 1/2
 Canada Laundry " " 0 04 1/2
 Silver Gloss, 6-lb. draw-lid boxes 0 07
 Silver Gloss, 6-lb. tin canisters... 0 07
 Edwards'g Silver Gloss, 1-lb. pkg. 0 07
 Kegs Silver Gloss, large crystals 0 06
 Benson's Satin, 1-lb. cartons..... 0 07 1/2
 No. 1 White, bbls. and kegs..... 0 04 1/2
 Benson's Enamel, per box..... 3 00

Culinary Starch—

Benson & Co.'s Prep. Corn..... 0 06
 Canada Pure Corn..... 0 04 1/2
 Rice Starch—
 Edwardsburg No. 1 white, 1-lb. cart. 0 09
 Edwardsburg No. 1 White or Blue, 4-lb. lumps..... 0 07 1/2

KINGSFORD'S OSWEGO STARCH.



SILVER { 40-lb. boxes, 1-lb. pkgs., 0 08
 GLOSS { 6-lb. boxes, sliding covers (12-lb. boxes each crate) 0 08 1/2
 PURE—40-lb. boxes 1-lb. pack..... 0 07
 48-lb. " " 16 3-lb. boxes.. 0 07
 For puddings, custards, etc.

OSWEGO } 40-lb. boxes, 1-lb. packages..... 0 07 1/2
 CORN STARCH }
 ONTARIO } 38-lb. to 45-lb. boxes, STARCH } 6 bundles 0 06
 STARCH IN } Silver Gloss..... 0 07 1/2
 BARRELS } Pure 0 06 1/2



TEAS.

SALADA CEYLON.

Wholesale. Retail
 Brown Label, 1's..... 0 20 0 25
 " " 1/2's..... 0 21 0 26
 Green Label, 1s and 1/2's..... 0 22 0 30
 Blue Label, 1s, 1/2s, 1/4s and 1/8s... 0 30 0 40
 Red Label, 1s and 1/2s..... 0 36 0 50
 Gold Label, 1/2s..... 0 44 0 60



Ceylon Tea, in 1 and 1/2 lb. lead packages, black or mixed.

Black Label, 1-lb., retail at 25c..... 0 19
 " " 1/2-lb., " " " " 0 20
 Blue Label, retail at 30c..... 0 22
 Green Label " " 40c..... 0 28
 Red Label " " 50c..... 0 35
 Orange Label, retail at 60c..... 0 42
 Gold Label, " " 80c..... 0 55

CROWN BRAND

Wholesale Retail
 Red Label, 1-lb. and 1/2's.... 0 35 0 50
 Blue Label, 1-lb. and 1/2's.... 0 28 0 40
 Green Label, 1-lb. " " " 0 19 0 25
 Green Label, 1/2's..... 0 20 0 25
 Japan, 1's..... 0 19 0 25



Cases, each 60 1-lbs..... 0 35
 " " 60 1/2-lbs..... 0 35
 " " 30 1-lbs..... 0 35
 " " 120 1/2-lbs..... 0 36



LUDELLA CEYLON, 1's AND 1/2's PKGS.

Blue Label, 1's..... 0 18 1/2 0 25
 Blue Label, 1/2's..... 0 19 0 25
 Orange Label, 1's and 1/2's.... 0 21 0 30
 Brown Label, 1's and 1/2's.... 0 28 0 40
 Brown Label, 1/4's..... 0 30 0 40
 Green Label, 1's and 1/2's.... 0 35 0 50
 Red Label, 1/2's..... 0 40 0 60

TOBACCOES

EMPIRE TOBACCO CO.

Smoking— Empire, 3's, 4 1/2 and 9's 0 36
 Royal Oak, 2 x 3, Solace, 8s 0 52
 Something Good, 7s..... 0 53
 Louise, 2 x 3, 14s..... 0 54
 Chewing Currency 13 3/4 oz. bars, 9s... 0 39
 Patriot, 2 x 6, Navy 5s 0 41
 Old Fox, Narrow 12s..... 0 44
 Free Trade, 8s..... 0 44
 Snowshoe, 10 3/4 oz. bars, 8s..... 0 44
 Snowshoe, pound bars, 6s..... 0 44

WOODENWARE.

THE E. B. EDDY CO.

per doz
 Washboards, X 1 70
 " XX 1 90
 " Waverly 2 10
 " Planet..... 2 00
 " Special Globe... 2 10
 " Solid Back Globe... 2 20
 " Electric Duplex... 3 00

Matches— 5-Case Single Lots. Case
 Telegraph \$3 70 \$3 90
 Telephone 3 55 3 75
 Tiger 3 45 3 65
 Telephone (1/4-gross)..... 3 70 3 90
 Empire, (slide box)..... 2 50 2 60
 Safety, Capital 3 00 3 10
 Parlor, Eagle, 200 s..... 1 50 1 60
 " 100 s..... 1 70 1 80
 " Victoria..... 2 75 2 85
 " Little Comet..... 2 00 2 10
 Flamers..... 2 60 2 70
 (wax stems)..... 3 70 3 80

BOCKH BROS. & COMPANY.

Washboards Leader Globe 1 65
 " Improved Globe..... 1 70
 " Standard Globe..... 1 80
 " Solid Back Globe... 1 90
 " Jubilee (perforated)... 2 45
 " Crown..... 1 50
 F.o.b. Toronto.
 Matches, Kodak, per case (10 gross in case)..... 3 50

LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan Wafers, 2 1/2 lb. boxes. Write for illustrated catalogue.

OUR LATEST NOVELTY—
 BLOW PIPES, 300 TO BOX
 Styled, TRIPLETS.

YOUNG & SMYLIE
 Established 1845. BROOKLYN, N.Y.



Exquisite Perfumes,
 Exquisitely Bottled—

YARDLEY'S PERFUMES have been before the trade ever since 1770, and are to-day leaders in point of

Delicacy, Purity and Strength



YARDLEY & CO., Limited
 London and Paris.

SOLE CANADIAN AGENCY

GREIG MFG. CO., MONTREAL.

The bottle here shown is of fine cut glass of very pretty design. We supply these, filled with triple perfume, in three sizes, selling for \$14.85 doz., \$9.45 doz., \$6.75 doz. Terms and discounts on application.

THE O. & W. THOM CO., MFRS.
 Grand Rapids, Mich., U.S.A.

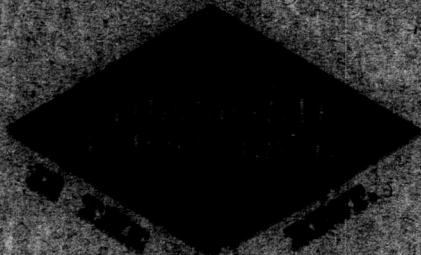


Since the fly is the most common, also catches the fly
 and he is carrying him preventing the spread of contagion.

Long lasting - A Fresh Breeze
 Great from Japan.

The O. & W. Thom Co., Mfrs.
 Grand Rapids, Mich., U.S.A.

Illustration showing goods in special
 quantities and prices. Also showing the
 quantity and price of goods in special
 quantities. Also showing the quantity
 and price of goods in special quantities.
 Illustration showing goods in special
 quantities and prices. Also showing the
 quantity and price of goods in special
 quantities. Also showing the quantity
 and price of goods in special quantities.



ASK FOR

MOTT'S

Refrigerators

BUY
EUREKA

It is the best

Why?

1. Because it is
 built on a solid
 foundation of
 steel and
 copper and
 is fireproof
 and burglar
 proof.
 2. Because it is
 built on a solid
 foundation of
 steel and
 copper and
 is fireproof
 and burglar
 proof.
 3. Because it is
 built on a solid
 foundation of
 steel and
 copper and
 is fireproof
 and burglar
 proof.



W. P. Downey, Sole Canadian Agent, 125 St. John Street, Montreal.

Fine JAPAN RICES

JAPAN RICE
 JAPAN RICE
 JAPAN RICE
 JAPAN RICE
 JAPAN RICE

MOUNT ROYAL MILLS BRANDS

S. W. ROSS COY., AGENTS,
 MONTREAL.

ADVERTISING IN WESTERN CANADA
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The Roberts Advertising Agency,
 WINNIPEG, CANADA.

COX'S GELATINE Always
 Trustworthy
 ESTABLISHED 1725.

Agents for Canada:
 C. E. COLSON & SON, Montreal.
 D. MASSON & CO., Montreal.
 ARTHUR A. TIPPET & CO.,
 Toronto, St. John, N.B., and Montreal.

EPPS'S

GRATEFUL.
 COMFORTING.

IN LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.
 In Nova Scotia, F. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST
 NUTRITIOUS.

COCOA

GRIMBLE'S English
 Malt
 Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Limited, London, N.W., Eng.



Illustrated Catalogue and Prices Furnished.

HEALTH IS WEALTH. You want your customers to be healthy so that they will
 prove profitable clients.

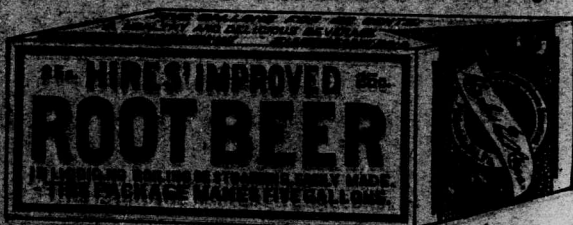
HIRES ROOTBEER is a tonic as well
 as a beverage.

Be sure you call them **HIRES**.
 Prices may be a little high, but the
 best pay in the long run.

All Wholesalers keep it.

W. P. DOWNEY

Sole Canadian Agent
 125 St. John Street, MONTREAL.



McLAREN'S



Is Honest Goods and just
 the Thing on Which to
 Make or Extend a Busi-
 ness.

The Best Grocers make
 a point of Keeping it
 always in Stock.

THE CANADIAN GROCER

BERRY SETS
 LEMONADE SETS
 WATER SETS
 BERRY BOWLS
 ICE CREAM NAPPIES
 SODA WATER TUMBLERS
 MINERAL WATER TUMBLERS
 BEER MUGS
 LAGER TUMBLERS

In fact everything in the glass line that suggests coolness. Write for prices.

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